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Department of the Treasury Internal Revenue Service

A For the 2009 calendar year, or tax year beginning

## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Open to Public Inspection

▶ The organization may have to use a copy of this return to satisfy state reporting requirements 2009

and ending SEP 30,

OCT

| В                           | heck if                               | Please                | C Name of organization   | D Employer identific                               | cation number                       |
|-----------------------------|---------------------------------------|-----------------------|--|--|-------------------------------------|
| _                           | "¡Address                             | use IRS<br>label or   |  | ·  |                                     |
| <u>_</u>                    | change                                | print or              | LUPUS FOUNDATION OF AMERICA, INC.  |  | 121426                              |
| <u> </u>                    | Name<br>_change<br>_Initial           | type                  | Doing Business As  |  | 131436                              |
| 늗                           | _return<br>Termin-                    | See<br>Specific       | Number and street (or P.O. box if mail is not delivered to street address) Room/suit 2000 L STREET, NW 710   |  | r<br>349-1155                       |
| <u> </u>                    | ated Amended                          | Instruc-              | ZUUU L STREET, NW //IU   |  | 12,766,191.                         |
| <u> </u>                    | _return<br> Applica-                  |                       | City or town, state or country, and ZIP + 4 WASHINGTON, DC 20036   | G Gross receipts \$                                |                                     |
|                             | Ltion<br>pending                      | <u> </u>              | WASHINGTON, DC 20036 me and address of principal officer:SANDRA C. RAYMOND   | H(a) is this a group re                            | Yes X No                            |
|                             |                                       | F Nar                 | TE AS C ABOVE  | for affiliates? <b>H(b)</b> Are all affiliates inc |                                     |
|                             | · · · · · · · · · · · · · · · · · · · |                       | us X 501(c) ( 3 ) ◀ (insert no )   | <b>⊣</b> ``  | list (see instructions)             |
| 1 1                         | Mobelito:                             | ipι stati             | W.LUPUS.ORG  | H(c) Group exemptio                                | ,                                   |
|                             |                                       |                       |  |  | A State of legal domicile. DC       |
|                             |                                       | Summ                  |  | ar or formation = 5 · 1 h                          | Totale of logar definions.          |
|                             | 1 B                                   |                       | scribe the organization's mission or most significant activities FIND THE  | CAUSES OF AN                                       | D CURE FOR                          |
| Activities & Governance     | L                                     | UPUS                  | S AND PROVIDE SERVICES TO PEOPLE AFFECTED  | BY LUPUS.  |                                     |
| rna                         | 2 C                                   | neck th               | is box I if the organization discontinued its operations or disposed of mo   | ore than 25% of its net as                         | ssets.                              |
| ove.                        | 3 N                                   | umber o               | of voting members of the governing body (Part VI, line 1a)   | 3  | 21                                  |
| <u>ن</u><br>مح              | 4 N                                   | umber d               | of independent voting members of the governing body (Part VI, line 1b)   | 4  | 21                                  |
| es                          | 5 To                                  | tal nun               | pber of employees (Part V, line 2a)  | 5  | 41                                  |
| <u>₹</u>                    | 6 AT                                  | tąl nun               | per of volunteers (estimate if necessary)  | 6  | 100                                 |
| ÇŢ.                         | _7a_Te                                | tal-gros              | ss-unrelated business revenue from Part VIII, column (C), line 12  | 7a   | 0.                                  |
|                             | b N                                   | et unrel              | ated business taxable income from Form 990-T, line 34  | 7b   | 0.                                  |
| 5                           | JJ ' -                                |                       | 2 2011 6   | Prior Year   | Current Year                        |
| $\sim$ 1 $\parallel$ V.     |                                       |                       | ions and grants (Part VIII, line 1h)   | 8,829,657.   | 9,365,277.                          |
| Revenue                     | 9 O                                   | ogram-                | service revenue (Part VIII, line 2g)<br>ntincome (Part VIII, column (A), lines 3, 4, and 7d)   | 648,591.   | 586,762.                            |
| e le                        | T .                                   | _                     | · ·  | 68,088.  | 24,065.                             |
| MAR.                        |                                       |                       | enue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)  | 53,411.  | 64,093.                             |
| ≥                           |                                       |                       | enue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)  | 9,599,747.   | 679,531.                            |
| SCANNED Expenses            |                                       |                       | nd similar amounts paid (Part IX, column (A), lines 1 3)   | 940,292.   | 0/9,551.                            |
| Ž                           |                                       |                       | paid to or for members (Part IX, column (A), line 4)   | 3,267,852.   | 3,226,173.                          |
| Ses                         | ľ                                     |                       | other compensation, employee benefits (Part IX, column (A), lines 5-10)  | 91,804.  | 77,595.                             |
| S E                         | 1                                     |                       | inal fundraising fees (Part IX, column (A), line 11e) draising expenses (Part IX, column (D), line 25)   | J1,00±•  | 77,333.                             |
| Ø X                         |                                       |                       | penses (Part IX, column (A), lines 11a-11d, 11f-24f)   | 5,602,178.   | 5,596,228.                          |
|                             |                                       |                       | enses. Add lines 13-17 (must equal Part IX, column (A), line 25)   | 9,902,126.   | 9,579,527.                          |
|                             |                                       |                       | less expenses Subtract line 18 from line 12  | <302,379.  |                                     |
| es.                         |                                       | 3701140               |  | Beginning of Current Year                          | End of Year                         |
| Net Assets or Fund Balances | 20 To                                 | otal ass              | ets (Part X, line 16)  | 4,666,898.   | 4,876,993.                          |
| Ass                         | 21 To                                 |                       | ilities (Part X, line 26)  | 1,989,754.   | 1,737,780.                          |
| T Set                       | 22 N                                  |                       | ts or fund balances Subtract line 21 from line 20  | 2,677,144.   | 3,139,213.                          |
|                             | art II                                |                       | ture Block   |  |                                     |
| -                           | L                                     | nder pena             | alties of perjury, I declare that I have examined this tritural including accompanying schedules and statements<br>tete. Denaration of preparer (other than officer) is based on all information of which preparer has any knowledge | s, and to the best of my knowled                   | ge and belief, it is true, correct, |
|                             |                                       | 4                     |  |  | 1                                   |
| Sig                         | n                                     | _                     | Danne C. Noymour   | 2/15   | ///                                 |
| Her                         | e '                                   | Sigi                  | terrore or officer   | Date   |                                     |
|                             | - 11                                  | , T                   |  | (EO  |                                     |
|                             | <u> </u>                              |                       | e or print name and title  | Check if Prepar                                    | er's identifying number             |
| Paid                        | 3 1                                   | reparer'              |  | elf- (see in:                                      | structions)                         |
| Pre                         |                                       | ignature              |  | mployed  | <del></del>                         |
| Use                         | Only y                                | ours if<br>elf-employ | KAFFA, F.C.  | EIN ►  | <del></del>                         |
|                             | a                                     | ddress, ar            | WASHINGTON, DC 20036   | Phone no. ► (                                      | 202) 822-5000                       |
| NAC:                        |                                       | IP + 4                | s this return with the preparer shown above? (see instructions)  | Frione no.   | X Yes No                            |

| Form | 990 (2009) LUPUS FOUNDATION OF AMERICA, INC.  | 43-113143        | 6 Page <b>2</b> |
|------|---|------------------|-----------------|
| Pai  | t III Statement of Program Service Accomplishments  |                  |                 |
| j ~  | Briefly describe the organization's mission: SEE SCHEDULE O FOR CONTINUATION                                  | N                |                 |
|      | THE LUPUS FOUNDATION OF AMERICA, INC. (LFA) IS THE FO   | REMOST NATIO     | NAL             |
|      | NONPROFIT VOLUNTARY HEALTH ORGANIZATION DEDICATED TO  |                  |                 |
|      | CAUSES OF AND CURE FOR LUPUS, AND PROVIDING SUPPORT,  |                  | D               |
|      | HOPE TO ALL PEOPLE AFFECTED BY LUPUS. FOUNDED IN 197  |                  |                 |
| 2    | Did the organization undertake any significant program services during the year which were not listed on      | .,               |                 |
| _    |   |                  | es X No         |
|      | the prior Form 990 or 990-EZ?   | ݴ ﻟﯩﺴﯩﺴﺎ         | 62 [77] 140     |
| _    | If "Yes," describe these new services on Schedule O.  |                  | es X No         |
| 3    | Did the organization cease conducting, or make significant changes in how it conducts, any program service    | :es / LJ Y       | es 🕰 No         |
|      | If "Yes," describe these changes on Schedule O  |                  |                 |
| 4    | Describe the exempt purpose achievements for each of the organization's three largest program services b      |                  |                 |
|      | Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount | it of grants and |                 |
|      | allocations to others, the total expenses, and revenue, if any, for each program service reported             | N7 / CI \        |                 |
|      | SEE SCHEDULE O FOR CONTINUATION   |                  |                 |
| 4a   |   |                  | 5,620.          |
|      | PUBLIC INFORMATION AND EDUCATION: THIS PROGRAM AIMS TO  |                  |                 |
|      | AWARENESS AND UNDERSTANDING OF LUPUS AND ITS HEALTH CO  |                  | IN              |
|      | 2010, THE FOUNDATION CONTINUED TO EXPAND THE REACH OF   |                  |                 |
|      | NATIONAL AD COUNCIL CAMPAIGN FOR LUPUS THAT TARGETS I   | NDIVIDUALS A     | r               |
|      | GREATEST RISK FOR LUPUS THROUGH KEY COLLABORATIONS.   |                  |                 |
|      |   |                  |                 |
|      | THE AD COUNCIL AND THE U.S. DEPARTMENT OF HEALTH AND  |                  |                 |
|      | OFFICE ON WOMEN'S HEALTH (OWH) ANNOUNCED THE RESULTS  |                  |                 |
|      | SURVEY THAT SHOWED 22 PERCENT OF WOMEN AGES 18-44 REPO  |                  |                 |
|      | ABOUT LUPUS IN THE PRECEDING 12 MONTHS. THE DATA PROV   |                  |                 |
|      | GROWTH IN AWARENESS OF LUPUS THROUGH THE "COULD I HAV   | E LUPUS?" CAN    | MPAIGN          |
|      | FOR WHICH THE LFA WAS THE FOUNDING PARTNER WITH OWH.  | THE CAMPAIGN     | N HAS           |
| 4b   | (Code ) (Expenses \$ 1,389,190 • including grants of \$ 95,487 •  |                  | 1,581.)         |
|      | NETWORK SUPPORT AND SERVICES: THE FOUNDATION PROVIDES   |                  | ND              |
|      | TECHNICAL ASSISTANCE TO ITS CHAPTER AFFILIATES, FIELD   | OFFICES, SUI     | PORT            |
|      | GROUPS, AND OTHER INTERESTED PARTNERS TO SERVE THE NE   | EDS OF THE LO    | CAL             |
|      | LUPUS COMMUNITIES AROUND THE COUNTRY. DURING 2010, TI   | HE FOUNDATION    | V               |
|      | PROVIDED ON-GOING SUPPORT AND TRAINING, INDIVIDUALIZE   | D CAPACITY       |                 |
|      | BUILDING CONSULTATION SERVICES, NATIONAL ADVOCACY ACT   | IVITIES AND      |                 |
|      | TRAINING FOR STATE ADVOCACY EFFORTS, LEADERSHIP DEVEL   | OPMENT THROUG    | GH A            |
|      | NATIONAL CONFERENCE AND CEO ROUNDTABLE, AND A NATIONAL  | L SUPPORT GRO    | OUP             |
|      | FACILITATOR TRAINING PROGRAM AND MATERIALS TO AID THE   | LFA NETWORK      | OF              |
|      | MORE THAN 32 CHAPTERS AND 250 SUPPORT GROUPS THAT SER'  | VED MORE THAI    | 1               |
|      | 450,000 PEOPLE IN 35 STATES.  |                  |                 |
|      |   |                  | _               |
| 4c   | (Code ) (Expenses \$ 809,963. including grants of \$ 0.   | ) (Revenue \$    | )               |
|      | PROFESSIONAL RELATIONS AND EDUCATION: THE FOUNDATION  | PROFESSIONAL     | ·               |
|      | RELATIONS ACTIVITIES ARE DESIGNED TO TRANSLATE THE LA   | TEST RESEARCE    | 1               |
|      | FINDINGS INTO PUBLIC HEALTH RECOMMENDATIONS FOR PHYSIC  | CIANS AND OTH    | HER             |
|      |   | E FOUNDATION     |                 |
|      | SUPPORTS THIS PROGRAM BY PARTICIPATING IN THE ANNUAL  |                  |                 |
|      | MEETINGS, COLLABORATING WITH THE DEPARTMENT OF HEALTH   |                  |                 |
|      | SERVICES OFFICE ON WOMEN'S HEALTH AND OFFICE OF MINOR   |                  | 2.5             |
|      | WELL AS SEVERAL INSTITUTES AND OFFICES AT NIH, AND WOL  |                  |                 |
|      | FOUNDATION MEDICAL/SCIENTIFIC ADVISORY COUNCIL ON ISSU  |                  |                 |
|      | TO THE MEDICAL COMMUNITY TREATING PEOPLE WITH LUPUS.  |                  |                 |
|      | FOUNDATION REACHES THE MEDICAL COMMUNITY VIA THE HEAL'  |                  | , 11115         |
|      | PROFESSIONALS SECTION OF THE AWARD WINNING LUPUS NOW I  |                  | r <del>c</del>  |
|      | LIVOLED DITORNED SECTION OF THE WANTO MINIMING HOLDS NOW I  | TANDULINE IUI    | LU              |

584,044.) (Revenue \$

4d Other program services (Describe in Schedule O.)
(Expenses \$ 1,308,308 ⋅ including grants of \$ 58

4e Total program service expenses ▶ \$ 6,761,226 ⋅

| •          | i e  |          | Yes   | No           |
|------------|--|----------|-------|--------------|
| 1          | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?  |          |       |              |
|            | If "Yes," complete Schedule A  | 1        | X     |              |
| 2          | Is the organization required to complete Schedule B, Schedule of Contributors?   | 2        | Х     |              |
| 3          | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for  |          |       |              |
|            | public office? If "Yes," complete Schedule C, Part I   | 3        |       | Х            |
| 4          | Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II  | 4        | Х     |              |
| 5          | Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and   |          |       |              |
|            | reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III   | 5        | N/    | A            |
| 6          | Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to  |          |       |              |
|            | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I   | 6        |       | Х            |
| 7          | Did the organization receive or hold a conservation easement, including easements to preserve open space,  |          |       |              |
|            | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II   | 7        |       | Х            |
| 8          | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete   |          |       |              |
|            | Schedule D, Part III   | 8        |       | Х            |
| 9          | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide  |          |       |              |
|            | credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV  | 9        |       | X            |
| 10         | Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments?   |          | 7.7   |              |
|            | If "Yes," complete Schedule D, Part V  | 10       | X     |              |
| 11         | Is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Parts VI, VII, VIII, IX, or X  |          | х     |              |
| _          | as applicable  | 11       |       | <del> </del> |
| •          | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,  |          |       |              |
|            | Part VI  Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total   |          |       |              |
|            | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII  |          |       |              |
|            | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total   |          |       |              |
| -          | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII   |          |       |              |
| •          | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in   |          |       |              |
|            | Part X, line 16? If "Yes," complete Schedule D, Part IX  |          |       |              |
| •          | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X  |          |       |              |
| •          | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses  |          |       |              |
|            | the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X.  |          |       |              |
| 12         | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete  |          |       |              |
|            | Schedule D, Parts XI, XII, and XIII.   | 12       | X     | _            |
| 12A        | Was the organization included in consolidated, independent audited financial statements for the tax year? Yes No   |          |       |              |
|            | If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional   |          |       |              |
| 13         | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E  | 13       |       | Х            |
| 14a        | Did the organization maintain an office, employees, or agents outside of the United States?  | 14a      |       | Х            |
| b          | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,  |          |       |              |
|            | and program service activities outside the United States? If "Yes," complete Schedule F, Part I  | 14b      |       | X            |
| 15         | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization  |          |       | 7.7          |
|            | or entity located outside the United States? If "Yes," complete Schedule F, Part II  | 15       |       | _X           |
| 16         | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals   |          | İ     | v            |
| <b>-</b> - | located outside the United States? If "Yes," complete Schedule F, Part III   | 16       |       | X            |
| 17         | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,  |          | х     |              |
| 10         | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I   | 17       |       |              |
| 18         | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | 40       | х     |              |
| 10         | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"   | 18       | 12    |              |
| 19         | complete Schedule G, Part III  | 10       | ĺ     | Х            |
| 20         | Did the organization operate one or more hospitals? If "Yes," complete Schedule H  | 19<br>20 |       | X            |
| 20         |  | Form     | 990 ( |              |

Part IV | Checklist of Required Schedules (continued)

| 1 =         |  |            | Yes         | No   |
|-------------|--|------------|-------------|--|
| 21          | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the   |            |             | ĺ  |
|             | United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II  | 21         | Х           |  |
| 22          | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,   |            |             |  |
|             | column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22         |             | X  |
| 23          | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current   |            |             |  |
|             | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete   |            |             |  |
|             | Schedule J   | 23         | X           |  |
| 24a         | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the  |            |             |  |
|             | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete   |            |             | İ  |
|             | Schedule K. If "No", go to line 25   | 24a        |             | X  |
| b           | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?  | 24b        |             |  |
| С           | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease   |            |             |  |
|             | any tax-exempt bonds?  | 24c        |             |  |
| d           | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  | 24d        |             |  |
| <b>2</b> 5a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a   |            |             |  |
|             | disqualified person during the year? If "Yes," complete Schedule L, Part I   | 25a        |             | Х  |
| b           | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and   |            | ļ           |  |
|             | that the transaction has not been reported on any of the organization's pnor Forms 990 or 990-EZ? If "Yes," complete   |            |             |  |
|             | Schedule L, Part I   | 25b        | <u> </u>    | X  |
| 26          | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified   |            |             |  |
|             | person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II  | 26         |             | X  |
| 27          | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial   | 1          |             |  |
|             | contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete   |            |             | X  |
|             | Schedule L, Part III   | 27         |             |  |
| 28          | Was the organization a party to a business transaction with one of the following parties, (see Schedule L, Part IV   |            |             |  |
|             | instructions for applicable filing thresholds, conditions, and exceptions)   | 00-        |             | х  |
| a           | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  | 28a<br>28b | <u> </u>    | X  |
| b           |  | 26D        |             | <del>                                     </del> |
| С           | An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c        |             | x  |
| ~           | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M   | 29         | Х           | <del></del>                                      |
| 29          | Did the organization receive more than \$25,000 km for cash contributions. Thes, complete schedule in  |            | <del></del> | <del> </del>                                     |
| 30          | contributions? If "Yes," complete Schedule M   | 30         |             | х  |
| 31          | Did the organization liquidate, terminate, or dissolve and cease operations?   |            |             |  |
| ٥,          | If "Yes," complete Schedule N, Part I  | 31         | 1           | х  |
| 32          | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete   |            |             |  |
| -           | Schedule N, Part II  | 32         | <u> </u>    | Х  |
| 33          | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations   |            |             |  |
|             | sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I  | 33         |             | Х  |
| 34          | Was the organization related to any tax-exempt or taxable entity?  |            |             |  |
|             | If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1  | 34         |             | Х  |
| 35          | Is any related organization a controlled entity within the meaning of section 512(b)(13)?  |            |             |  |
|             | If "Yes," complete Schedule R, Part V, line 2  | 35         |             | Х  |
| 36          | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-chantable related organization?  | ŀ          |             |  |
|             | If "Yes," complete Schedule R, Part V, line 2  | 36         |             | X  |
| 37          | Did the organization conduct more than 5% of its activities through an entity that is not a related organization   |            |             |  |
|             | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI   | 37         |             | X  |
| 38          | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 197  |            |             |  |
|             | Note. All Form 990 filers are required to complete Schedule O  | 38         | X           | L  |
|             |  | Form       | 990 (       | 2009)  |

|        | t to otation to regulating out of things and tax compliance  |          |                  |          | V            | No.      |
|--------|--|----------|------------------|----------|--------------|----------|
|        | Established when we had a Res O of Ferma 1000. Accord Common and Transmitted of  | 1        | 1                |          | Yes          | No       |
| та     | Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of   | 40       | 31               |          |              |          |
|        | U.S. Information Returns Enter -0- if not applicable   | 1a<br>1b | <u></u>          |          |              |          |
|        | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable  Did the organization comply with backup withholding rules for reportable payments to vendors and re |          | ole gaming       |          | 1            |          |
| C      | (gambling) winnings to prize winners?  | sportat  | ne gaming        | 1c       | x            |          |
| 22     | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,  |          |                  |          |              |          |
| 20     | filed for the calendar year ending with or within the year covered by this return  | 2a       | 41               |          |              |          |
| h      | If at least one is reported on line 2a, did the organization file all required federal employment tax return   |          |                  | 2b       | х            |          |
| ~      | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return. (see   |          | tions)           |          |              |          |
| 3а     | Did the organization have unrelated business gross income of \$1,000 or more during the year covere  |          |                  | За       |              | Х        |
|        | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O   |          |                  | 3b       |              |          |
|        | At any time during the calendar year, did the organization have an interest in, or a signature or other a  | authon   | ty over, a       |          |              |          |
|        | financial account in a foreign country (such as a bank account, securities account, or other financial   |          |                  | 4a       |              | X        |
| ь      | If "Yes," enter the name of the foreign country  |          | ·                |          |              |          |
|        | See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign I   | Bank a   | nd               |          |              |          |
|        | Financial Accounts   |          |                  |          |              |          |
| 5a     | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  |          |                  | 5a       |              | _X_      |
| b      | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa   | ction?   |                  | 5b       |              | X        |
| C      | If "Yes," to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Rega  | ırdıng F | Prohibited       |          |              |          |
|        | Tax Shelter Transaction?   |          |                  | 5c       |              |          |
| 6a     | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the   | ne orga  | nization solicit | _        |              | v        |
|        | any contributions that were not tax deductible?  |          |                  | 6a       |              | <u>X</u> |
| b      | If "Yes," did the organization include with every solicitation an express statement that such contribut  | ions or  | gifts            | CI-      |              |          |
| _      | were not tax deductible?   |          |                  | 6b       |              |          |
| 7      | Organizations that may receive deductible contributions under section 170(c).  Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for | aoods    | and conveces     |          |              |          |
| а      | provided to the payor?   | goods    | and services     | 7a       | х            |          |
| h      | If "Yes," did the organization notify the donor of the value of the goods or services provided?  |          |                  | 7b       | X            |          |
|        | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was   | as requ  | ııred            |          |              |          |
| Ŭ      | to file Form 8282?   |          |                  | 7с       |              | X        |
| d      | If "Yes," indicate the number of Forms 8282 filed during the year  | 7d       |                  |          |              |          |
| е      | Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a p   | ersona   | al               |          | 1            |          |
|        | benefit contract?  |          |                  | 7e       |              | X        |
| f      | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit control   | act?     |                  | 7f       |              | X        |
| g      | For all contributions of qualified intellectual property, did the organization file Form 8899 as required?   | ,        |                  | 7g       |              |          |
| h      | For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-0   | as red   | quired?          | 7h       |              |          |
| 8      | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations  |          |                  |          |              |          |
|        | supporting organization, or a donor advised fund maintained by a sponsoring organization, have exce  | ess bu   |                  |          |              |          |
| _      | at any time during the year?   |          | N/A              | 8        |              |          |
| 9      | Sponsoring organizations maintaining donor advised funds.  |          | N/A              | ٥-       | -            |          |
| a      | Did the organization make any taxable distributions under section 4966?  |          | N/A              | 9a<br>9b |              |          |
| 10     | Did the organization make a distribution to a donor, donor advisor, or related person?  Section 501(c)(7) organizations. Enter:  |          | 147 21           | 90       |              |          |
| 10     | Initiation fees and capital contributions included on Part VIII, line 12 N/A   | 10a      |                  |          |              |          |
| a<br>b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  | 10b      |                  |          |              |          |
| 11     | Section 501(c)(12) organizations. Enter:   |          |                  |          |              |          |
| ''а    | Gross income from members or shareholders N/A  | 11a      |                  |          |              |          |
| ь      | Gross income from other sources (Do not net amounts due or paid to other sources against   |          |                  |          |              |          |
| _      | amounts due or received from them)   | 11b      |                  |          |              |          |
| 12a    | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form   |          |                  | 12a      |              |          |
|        | If "Yes," enter the amount of tax-exempt interest received or accrued during the year  | 12b      |                  |          |              |          |
|        |  |          |                  | Form     | <b>990</b> ( | 2009)    |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions

| Sec | tion A. Governing Body and Management  |             |       |        |
|-----|--|-------------|-------|--------|
|     |  |             | Yes   | No     |
| 1a  | Enter the number of voting members of the governing body   |             |       |        |
| b   | Enter the number of voting members that are independent  1b 21   | ]           |       |        |
| 2   | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other         | 1           |       |        |
|     | officer, director, trustee, or key employee?   | 2           |       | Х      |
| 3   | Did the organization delegate control over management duties customarily performed by or under the direct supervision            |             |       |        |
|     | of officers, directors or trustees, or key employees to a management company or other person?                                    | 3           |       | Х      |
| 4   | Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?            | 4           |       | X      |
| 5   | Did the organization become aware during the year of a material diversion of the organization's assets?                          | 5           |       | X      |
| 6   | Does the organization have members or stockholders?  | 6           |       | X      |
|     | Does the organization have members, stockholders, or other persons who may elect one or more members of the                      |             |       |        |
|     | governing body?  | 7a          |       | Х      |
| b   | Are any decisions of the governing body subject to approval by members, stockholders, or other persons?                          | 7b          | Х     |        |
| 8   | Did the organization contemporaneously document the meetings held or written actions undertaken during the year                  |             |       |        |
|     | by the following   |             |       |        |
| а   | The governing body?  | 8a          | Х     | İ      |
| b   | Each committee with authority to act on behalf of the governing body?  | 8b          | Х     |        |
| 9   | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the             |             |       | $\Box$ |
| •   | organization's mailing address? If "Yes," provide the names and addresses in Schedule O  | 9           |       | х      |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code )                 |             |       |        |
|     |  |             | Yes   | No     |
| 10a | Does the organization have local chapters, branches, or affiliates?  | 10a         | Х     |        |
|     | If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates,      |             |       |        |
|     | and branches to ensure their operations are consistent with those of the organization?   | 10b         | Х     | ŀ      |
| 11  | Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?               | 11          |       | X      |
|     | Describe in Schedule O the process, if any, used by the organization to review this Form 990                                     |             |       |        |
| 12a | Does the organization have a written conflict of interest policy? If "No," go to line 13   | 12a         | х     |        |
|     | Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise              |             |       |        |
| _   | to conflicts?  | 12b         | Х     |        |
| С   | Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe              |             |       |        |
| _   | in Schedule O how this is done   | 12c         | х     |        |
| 13  | Does the organization have a written whistleblower policy?   | 13          | Х     |        |
| 14  | Does the organization have a written document retention and destruction policy?  | 14          | Х     |        |
| 15  | Did the process for determining compensation of the following persons include a review and approval by independent               |             |       |        |
| -   | persons, comparability data, and contemporaneous substantiation of the deliberation and decision?                                | ]           |       |        |
| а   | The organization's CEO, Executive Director, or top management official   | 15a         | Х     | :      |
| b   | Other officers or key employees of the organization  | 15b         |       | X      |
| ~   | If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions.)  |             |       |        |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a            |             |       | -      |
|     | taxable entity during the year?  | 16a         |       | х      |
| ь   | If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation    |             |       |        |
|     | in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's                  | i           |       |        |
|     | exempt status with respect to such arrangements?   | 16b         |       |        |
| Sec | tion C. Disclosure   | <del></del> |       |        |
| 17  | List the states with which a copy of this Form 990 is required to be filed AK, AL, AR, AZ, CA, CO, CT, FL, GA                    | ,HI         | , NH  | , NJ   |
| 18  | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available |             |       |        |
|     | public inspection. Indicate how you make these available. Check all that apply   |             |       |        |
|     | X Own website Another's website X Upon request   |             |       |        |
| 19  | Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, a  | nd fina     | ncial |        |
|     | statements available to the public   |             |       |        |
| 20  | State the name, physical address, and telephone number of the person who possesses the books and records of the organization.    | tion.       | •     |        |
|     | THE FOUNDATION - 202-349-1155  |             |       |        |
|     | 2000 L STREET NW, # 710, WASHINGTON, DC 20036  |             |       |        |
|     |  | Form        | 990 ( | 2009)  |
|     |  | 2           | (     | /      |

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SEE SCHEDULE O FOR FULL LIST OF STATES

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated

#### 'Employees, and Independent Contractors

#### Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Section A.

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees. See instructions for definition of "key employee."

Check this box if the organization did not compensate any current officer, director, or trustee.

- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order: individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons.

| (A)                       | (B)           |                                |                       |          | C)           | , (311)             | 2010     | (D)  | (E)  | (F)  |
|---------------------------|---------------|--------------------------------|-----------------------|----------|--------------|---------------------|----------|--|--|--|
| Name and Title            | Average hours | (cl                            |                       | Pos      |              | ı<br>app            | Iv۱      | Reportable compensation                        | Reportable compensation                    | Estimated amount of  |
|                           | per<br>week   | Individual trustee or director | Institutional trustee | Officer  |              | Highest compensated |          | from<br>the<br>organization<br>(W-2/1099-MISC) | from related organizations (W-2/1099-MISC) | other compensation from the organization and related organizations |
| KAREN B. EVANS            |               | $\vdash$                       | $\vdash$              |          |              | <u> </u>            |          |  | ,  |  |
| CHAIR                     | 5.00          | X                              |                       | Х        |              |                     |          | 0.   | 0.   | 0.   |
| CINDY CONEY               |               | Π                              |                       |          |              |                     |          |  |  |  |
| VICE CHAIR                | 5.00          | X                              | <u> </u>              | Х        |              |                     |          | 0.   | 0.   | 0.   |
| PETER M. SCHWAB           |               |                                |                       |          |              |                     |          |  |  |  |
| TREASURER                 | 5.00          | X                              | L                     | X        |              | <u> </u>            | l        | 0.   | 0.   | 0.   |
| TOMIKO FRASER HINES       |               |                                |                       |          |              |                     | l        |  | _  | _  |
| SECRETARY                 | 5.00          | Х                              | <u> </u>              | Х        |              |                     | L_       | 0.   | 0.   | 0.   |
| MARJORIE S. SUSMAN        |               |                                |                       | l        |              |                     |          |  |  |  |
| IMMEDIATE PAST CHAIR      | 5.00          | X                              | ļ                     | X        |              | <u> </u>            | <u> </u> | 0.   | 0.   | 0.   |
| LYNN BLANDFORD            | 1 00          | ١                              | ŀ                     |          |              |                     |          |  |  | •  |
| DIRECTOR                  | 1.00          | X                              | <u> </u>              | -        |              | ļ                   |          | 0.   | 0.   | 0.   |
| J. REEVE BRIGHT           | 1 00          | ١,,                            | ľ                     |          |              |                     | ŀ        | 0  |  | ,  |
| DIRECTOR                  | 1.00          | X                              |                       | ļ        |              | _                   | _        | 0.   | 0.   | 0.   |
| LORETTA CROSS<br>DIRECTOR | 1.00          | \<br>•                         |                       |          |              |                     | 1        | 0.   | 0.   | _  |
| R. THOMAS DAWE            | 1.00          | ┢                              | $\vdash$              |          |              |                     | $\vdash$ | 0.   | 0.   | 0.   |
| DIRECTOR                  | 1.00          | X                              |                       |          |              |                     |          | 0.   | 0.   | 0.   |
| PENELOPE C. FLETCHER      | 1.00          | ₽                              | <del> </del>          | -        | ├            |                     | $\vdash$ | 0.   | •  | 0.   |
| DIRECTOR                  | 1.00          | х                              |                       |          | ŀ            |                     |          | 0.   | 0.   | 0.   |
| TONI FREEMAN              | 1.00          | <del>  ^</del>                 | $\vdash$              | $\vdash$ | H            |                     | _        | •  | •  |  |
| DIRECTOR                  | 1.00          | x                              |                       |          |              | ļ                   |          | 0.   | 0.   | 0.   |
| GARY GILKESON, MD         | 1             |                                |                       | $\vdash$ | <del> </del> | $\vdash$            |          | -  |  |  |
| DIRECTOR                  | 1.00          | X                              |                       |          |              |                     |          | 0.   | 0.   | 0.   |
| PAMELA GREENBERG          | 1             | Ē                              |                       |          |              |                     |          |  | -  |  |
| DIRECTOR                  | 1.00          | Х                              |                       |          |              |                     |          | 0.   | 0.   | 0.   |
| MATTHEW JOHNSON           |               |                                |                       |          |              |                     |          |  |  |  |
| DIRECTOR                  | 1.00          | Х                              |                       |          |              | ŀ                   |          | 0.   | 0.   | 0.   |
| BRIAN KAPLAN              |               |                                |                       |          |              |                     |          |  |  |  |
| DIRECTOR                  | 1.00          | Х                              |                       |          |              |                     |          | 0.   | 0.   | 0.   |
| MERRILLYN J. KOSIER       |               |                                |                       |          |              |                     |          |  |  |  |
| DIRECTOR                  | 1.00          | X                              |                       |          | <u> </u>     |                     |          | 0.   | 0.   | 0.   |
| SUSAN MANZI, MD, MPH      |               |                                |                       |          |              |                     |          |  |  |  |
| DIRECTOR                  | 1.00          | Х                              |                       |          |              |                     |          | 0.   | 0.   | 0.   |
| 020007 00 04 10           |               |                                |                       |          |              |                     |          |  |  | Form 990 (2009)  |

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| Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) |                     |                                |                       |         |        |                                 |            |                 |  |                    |
|---|---------------------|--------------------------------|-----------------------|---------|--------|---------------------------------|------------|-----------------|--|--------------------|
| (A)   | (B) (C) (D) (E) (F) |                                |                       |         |        |                                 |            |                 | (F)                                      |                    |
| Name and title  | Average             | Position                       |                       |         |        |                                 | Reportable | Reportable      | Estimated                                |                    |
|   | hours               | (ct                            | neck                  | all t   | hat    | арр                             | ly)        | compensation    | compensation                             | amount of          |
|   | per<br>week         | ctor                           |                       |         |        |                                 |            | from<br>the     | from related<br>organizations            | other compensation |
|   | week                | or dire                        |                       |         |        | ted                             |            | organization    | (W-2/1099-MISC)                          | from the           |
|   |                     | stee                           | truste                |         | يو     | bens                            |            | (W-2/1099-MISC) | (** =/ ********************************* | organization       |
|   |                     | ual tri                        | tronal                |         | akodu  | it com<br>yee                   |            |                 |  | and related        |
|   |                     | individual trustee or director | institutional trustee | Officer | кеу еп | Highest compensated<br>employee | Forme      |                 |  | organizations      |
| LYDIA M. MARSHALL   |                     | $\vdash$                       |                       |         |        |                                 |            |                 |  |                    |
| DIRECTOR-THRU 12/09   | 1.00                | x                              |                       |         |        |                                 |            | 0.              | 0.                                       | 0.                 |
| CAROL ANN PETREN  |                     |                                |                       |         |        |                                 |            |                 |  |                    |
| DIRECTOR  | 1.00                | Х                              |                       |         |        |                                 |            | 0.              | 0.                                       | 0.                 |
| ANNETTE SHELBY, PHD   |                     |                                |                       |         |        |                                 |            |                 |  |                    |
| DIRECTOR  | 1.00                | Х                              |                       |         |        |                                 |            | 0.              | 0.                                       | 0.                 |
| CHRISTINE SMITH   |                     |                                |                       |         |        |                                 |            |                 |  |                    |
| DIRECTOR  | 1.00                | Х                              |                       |         |        | L                               |            | 0.              | 0.                                       | 0.                 |
| RANDALL WINSTON   |                     |                                |                       |         |        |                                 |            | _               | _  | _                  |
| DIRECTOR  | 1.00                | X                              |                       |         |        |                                 |            | 0.              | 0.                                       | 0.                 |
| SEUNG-AE CHUNG  |                     |                                |                       |         |        |                                 |            |                 |  |                    |
| CHIEF FINANCIAL OFFICER   | 40.00               |                                |                       | Х       |        |                                 |            | 144,402.        | 0.                                       | 3,442.             |
| MICHAEL D. FARLEY   |                     |                                |                       |         |        |                                 |            |                 |  |                    |
| COO (1/09-1/10)   | 40.00               | <u> </u>                       |                       | Х       |        | <u></u> .                       |            | 208,882.        | 0.                                       | 6,238.             |
| SANDRA C. RAYMOND   |                     |                                |                       |         |        |                                 |            |                 |  |                    |
| PRESIDENT AND CEO   | 40.00               |                                |                       | Х       |        |                                 |            | 226,643.        | 0.                                       | 6,073.             |
| MARY CRIMMINGS  |                     |                                |                       |         |        |                                 |            | 450 440         |  |                    |
| VP, MARKETING & COMM  | 40.00               |                                |                       |         | X      |                                 |            | 160,142.        | 0.                                       | 6,238.             |
| LESLIE HANRAHAN   | 1.0.00              |                                |                       |         |        |                                 |            | 407 440         | _  | 6 000              |
| VP, EDUCATION & RESEARCH  | 40.00               | Ĺ                              |                       |         |        | X                               |            | 137,119.        | 0.                                       | 6,238.             |
| 1b Total  |                     |                                |                       |         |        |                                 |            | 1,250,315.      | 0.                                       | 46,943.            |

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization

> Yes No Х

> > Х

Х

3

8

- 3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual
- For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual
- Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? If "Yes," complete Schedule J for such person

Section B. Independent Contractors

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization.

| (A) Name and business address   | (B) Description of services     | (C)<br>Compensation |
|---|---------------------------------|---------------------|
| GLS   | POSTAGE AND                     |                     |
| PO_BOX 86, MINNEAPOLIS, MN 55486  | MAILHOUSE SERVICES              | 2,384,269.          |
| PRODUCTION SOLUTIONS  | POSTAGE, LETTERSHOP             |                     |
| 1953 GALLOWS ROAD, VIENNA, VA 22182   | & MAILHOUSE SERVICES            | 261,424.            |
| THE MAGAZINE GROUP, INC., 1707 L STREET,  | EDITORIAL,                      |                     |
| NW, 3RD FLOOR, WASHINGTON, DC 20036   | PRODUCTION MGMT                 | 194,735.            |
| SMARTEAM COMMUNICATIONS, INC., 1408 Q   |                                 |                     |
| STREET, NW, SUITE 32, WASHINGTON, DC 20009  | DESIGN AND PRINTING             | 124,591.            |
| TALKINGTREE PRODUCTIONS   |                                 |                     |
| 4 HOLMEHURST AVENUE, CANTONVILLE, MD 21228  | GALA PRODUCTION                 | 121,105.            |
| 2 Total number of independent contractors (including but not limited to those liste | d above) who received more than |                     |
| \$100,000 in compensation from the organization > 6                                 |                                 |                     |

SEE SCHEDULE J-2 FOR PART VII, SECTION A CONTINUATION

#### Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

|        | All other organizations must comp  |                       |                              |                                     |  |
|--------|--|-----------------------|------------------------------|-------------------------------------|--|
|        | not include amounts reported on lines 6b,<br>8b, 9b, and 10b of Part VIII.   | (A)<br>Total expenses | (B) Program service expenses | (C) Management and general expenses | ( <b>D</b> ) Fundraising expenses                    |
| 1      | Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21  | 674,531.              | 674,531.                     |                                     | -  |
| 2      | Grants and other assistance to individuals in the U.S. See Part IV, line 22  | 5,000.                | 5,000.                       |                                     |  |
| 3      | Grants and other assistance to governments,  |                       |                              |                                     | · <del>-</del> · · · · · · · · · · · · · · · · · · · |
|        | organizations, and individuals outside the U.S.  |                       | 1                            |                                     |  |
|        | See Part IV, lines 15 and 16   |                       |                              |                                     |  |
| 4      | Benefits paid to or for members  |                       |                              |                                     | <u>.                                   </u>          |
| 5      | Compensation of current officers, directors,   | 607 006               | 404 604                      | 104 200                             | 10 010   |
|        | trustees, and key employees  | 687,086.              | 484,694.                     | 184,382.                            | 18,010.  |
| 6      | Compensation not included above, to disqualified   |                       | :                            |                                     |  |
|        | persons (as defined under section 4958(f)(1)) and  |                       | ]                            |                                     |  |
| _      | persons described in section 4958(c)(3)(B)   | 2,076,273.            | 1,812,758.                   | 51,938.                             | 211,577.   |
| 7      | Other salaries and wages   | 2,070,273.            | 1,012,730.                   | 31,930.                             | 211,377.   |
| 8      | Pension plan contributions (include section 401(k)   | 63,198.               | 50,302.                      | 4,456.                              | 8 440  |
| ^      | and section 403(b) employer contributions)   | 206,421.              | 176,998.                     | 8,370.                              | 8,440.<br>21,053.                                    |
| 9      | Other employee benefits  | 193,195.              | 163,650.                     | 11,122.                             | 18,423.  |
| 10     | Payroll taxes Fees for services (non-employees):   | 173,173.              | 103,030.                     | 11,1220                             | 10,423.  |
| 11     | ` ' ' '  |                       |                              |                                     |  |
| a<br>b | Management<br>Legal  | 68,003.               | 53,142.                      | 213.                                | 14,648.  |
| c      | <u> </u>   | 28,616.               | 00,2223                      | 28,616.                             |  |
| d      | · ·  |                       |                              |                                     |  |
| e      | Professional fundraising services. See Part IV, line 17  | 77,595.               |                              |                                     | 77,595.  |
| f      | Investment management fees   | •                     |                              |                                     |  |
| g<br>g | Other  | 680,087.              | 564,689.                     | 24,403.                             | 90,995.  |
| 12     | Advertising and promotion  | 75,452.               | 31,958.                      |                                     | 43,494.  |
| 13     | Office expenses  | 242,942.              | 125,008.                     | 103,071.                            | 14,863.  |
| 14     | Information technology   | 37,413.               | 33,597.                      | 898.                                | 2,918.   |
| 15     | Royalties  |                       |                              |                                     |  |
| 16     | Occupancy  | 285,199.              | 256,806.                     | 6,550.                              | 21,843.  |
| 17     | Travel   | 314,989.              | 186,614.                     | 1,865.                              | 126,510.   |
| 18     | Payments of travel or entertainment expenses   | ·                     |                              |                                     |  |
|        | for any federal, state, or local public officials  |                       |                              |                                     |  |
| 19     | Conferences, conventions, and meetings   | 496,630.              | 283,848.                     | 2,745.                              | 210,037.   |
| 20     | Interest   | 3,154.                | 2,832.                       | 76.                                 | 246.   |
| 21     | Payments to affiliates   | 25,680.               | 25,680.                      |                                     |  |
| 22     | Depreciation, depletion, and amortization  | 62,275.               | 55,922.                      | 1,496.                              | 4,857.   |
| 23     | Insurance  | 30,329.               | 15,431.                      | 13,558.                             | 1,340.   |
| 24     | Other expenses. Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.) |                       |                              |                                     |  |
| а      | POSTAGE AND MAILHOUSE  | 2,784,895.            | 1,477,163.                   | 6,562.                              | 1,301,170.   |
| b      | PRINTING/PUBLICATIONS  | 378,763.              | 276,675.                     | 1,371.                              | 100,717.   |
| С      | BAD DEBT   | 70,000.               |                              | 70,000.                             |  |
| d      | MISCELLANEOUS  | 11,801.               | 3,928.                       | 7,422.                              | 451.   |
| е      |  |                       |                              |                                     |  |
| f      | All other expenses   |                       |                              |                                     |  |
| 25     | Total functional expenses. Add lines 1 through 241   | 9,579,527.            | 6,761,226.                   | 529,114.                            | 2,289,187.   |
| 26     | Joint costs. Check here X If following   |                       |                              |                                     |  |
|        | SOP 98-2 Complete this line only if the organization   |                       | ŀ                            |                                     |  |
|        | reported in column (B) joint costs from a combined   |                       | 4 500 100                    |                                     | 4 606 066  |
|        | educational campaign and fundraising solicitation  | 3,411,183.            | 1,728,430.                   | 62,485.                             | 1,620,268.   |

932010 02-04-10

| Form 990 | (2009) |
|----------|--------|
| Part X   | Bala   |

| Pai                         | rt X     | Balance Sheet  |                                       |     |                               |
|-----------------------------|----------|--|---------------------------------------|-----|-------------------------------|
| •                           |          |  | (A)<br>Beginning of year              |     | (B)<br>End of year            |
|                             | 1        | Cash - non-interest bearing  | 196,385.                              | 1   | 492,614.                      |
|                             | 2        | Savings and temporary cash investments   | 3,139,416.                            | 2   | 2,123,927.                    |
|                             | 3        | Pledges and grants receivable, net   | 351,430.                              | 3   | 1,186,396.                    |
|                             | 4        | Accounts receivable, net   | 318,432.                              | 4   | 300,313.                      |
|                             | 5        | Receivables from current and former officers, directors, trustees, key                                       |                                       |     |                               |
|                             | ļ        | employees, and highest compensated employees Complete Part II  |                                       |     |                               |
|                             |          | of Schedule L  |                                       | 5   |                               |
|                             | 6        | Receivables from other disqualified persons (as defined under section  |                                       |     | '                             |
|                             |          | 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete  |                                       |     | :                             |
|                             |          | Part II of Schedule L  |                                       | 6   |                               |
| sts                         | 7        | Notes and loans receivable, net  |                                       | 7   |                               |
| Assets                      | 8        | Inventories for sale or use  | 5,139.                                | 8   | 3,957.                        |
| ⋖                           | 9        | Prepaid expenses and deferred charges  | 138,910.                              | 9   | 158,853.                      |
|                             | 10a      |  |                                       |     |                               |
|                             |          | basis Complete Part VI of Schedule D 10a 437,600.  | 100 446                               |     | 40.040                        |
|                             | ь        | Less accumulated depreciation 10b 389, 258.  | 108,416.                              | 10c | 48,342.                       |
|                             | 11       | Investments - publicly traded securities   | 8,028.                                | 11  | 48,342.<br>8,775.<br>553,816. |
|                             | 12       | Investments - other securities See Part IV, line 11  | 400,742.                              | 12  | 553,816.                      |
|                             | 13       | Investments · program-related See Part IV, line 11   |                                       | 13  |                               |
|                             | 14       | Intangible assets  |                                       | 14  |                               |
|                             | 15       | Other assets See Part IV, line 11  | 4 666 000                             | 15  | 4 076 003                     |
|                             | 16       | Total assets. Add lines 1 through 15 (must equal line 34)  | 4,666,898.                            | 16  | 4,876,993.                    |
|                             | 17       | Accounts payable and accrued expenses  | 682,774.<br>1,201,169.                | 17  | 885,423.<br>784,213.          |
|                             | 18       | Grants payable   | 1,201,109.                            | 18  | /04,213.                      |
|                             | 19       | Deferred revenue   |                                       | 19  | <u> </u>                      |
|                             | 20       | Tax-exempt bond liabilities  |                                       | 20  |                               |
| Liabilities                 | 21       | Escrow or custodial account liability. Complete Part IV of Schedule D  |                                       | 21  |                               |
| Ē                           | 22       | Payables to current and former officers, directors, trustees, key employees,                                 |                                       |     |                               |
| Lia                         |          | highest compensated employees, and disqualified persons. Complete Part II                                    |                                       |     |                               |
|                             |          | of Schedule L  |                                       | 22  |                               |
|                             | 23       | Secured mortgages and notes payable to unrelated third parties   |                                       | 23  |                               |
|                             | 24<br>25 | Unsecured notes and loans payable to unrelated third parties Other liabilities Complete Part X of Schedule D | 105,811.                              | 25  | 68,144.                       |
|                             | 26       | Total liabilities. Add lines 17 through 25   | 1,989,754.                            | 26  | 1,737,780.                    |
|                             | 20       | Organizations that follow SFAS 117, check here   | 2,000,.010                            | 20  | 27.37,7000                    |
| s                           |          | lines 27 through 29, and lines 33 and 34.  |                                       |     |                               |
| ၁င                          | 27       | Unrestricted net assets  | 2,512,115.                            | 27  | 2,849,404.                    |
| alaı                        | 28       | Temporarily restricted net assets  | 57,729.                               | 28  | 182,509.                      |
| 9                           | 29       | Permanently restricted net assets  | 107,300.                              | 29  | 107,300.                      |
| Š                           |          | Organizations that do not follow SFAS 117, check here  |                                       |     |                               |
| F                           |          | complete lines 30 through 34.  |                                       |     |                               |
| ţ                           | 30       | Capital stock or trust principal, or current funds   |                                       | 30  |                               |
| sse                         | 31       | Paid-in or capital surplus, or land, building, or equipment fund   |                                       | 31  |                               |
| Net Assets or Fund Balances | 32       | Retained earnings, endowment, accumulated income, or other funds   |                                       | 32  |                               |
| ž                           | 33       | Total net assets or fund balances  | 2,677,144.                            | 33  | 3,139,213.                    |
|                             | 34       | Total liabilities and net assets/fund balances   | 4,666,898.                            | 34  | 4,876,993.                    |
|                             |          |  | · · · · · · · · · · · · · · · · · · · |     | 5 900 (2000)                  |

| Pa | art XI Financial Statements and Reporting  |    |     |    |
|----|--|----|-----|----|
| •  |  |    | Yes | No |
| 1  | Accounting method used to prepare the Form 990 Cash X Accrual Other  | -  |     |    |
|    | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O             |    |     |    |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant?                              | 2a |     | X  |
| b  | Were the organization's financial statements audited by an independent accountant?   | 2b | X   |    |
| С  | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit,    |    |     |    |
|    | review, or compilation of its financial statements and selection of an independent accountant?                               | 2c | X   |    |
|    | If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O     |    |     |    |
| d  | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a      |    |     |    |
|    | consolidated basis, separate basis, or both  |    |     |    |
|    | X Separate basis Consolidated basis Both consolidated and separate basis   |    |     | 1  |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit |    |     |    |
|    | Act and OMB Circular A-133?  | 3a |     | X  |
| b  | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit  |    |     |    |
|    | or audits, explain why in Schedule O and describe any steps taken to undergo such audits                                     | 3b |     |    |

#### SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Name of the organization

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047 Open to Public

Inspection Employer identification number

| _            |                  | LUPUS F                | OUNDATION OF   | ' AMER       | ICA,                                  | INC.         |              |                                     | 4          | 3-1131436           |    |
|--------------|------------------|------------------------|--|--------------|---------------------------------------|--------------|--------------|-------------------------------------|------------|---------------------|----|
| Part I       | Reason           | for Public Char        | ity Status (All organiz                                | ations mu    | st comple                             | te this part | t) See ins   | tructions.                          |            |                     |    |
| The organ    | ization is not a | private foundation     | because it is: (For lines                              | 1 through    | 11, check                             | only one b   | ox)          |                                     |            |                     | -  |
| 1 🔲          | A church, cor    | nvention of churches   | s, or association of chur                              | ches desc    | nbed in <b>se</b>                     | ction 170    | (b)(1)(A)(i) | ).                                  |            |                     |    |
| 2            | A school des     | cribed in section 17   | '0(b)(1)(A)(ii). (Attach Sc                            | hedule E)    |                                       |              |              |                                     |            |                     |    |
| з 🔲          |                  |                        | tal service organization                               | •            |                                       | 170(b)(1)    | (A)fui).     |                                     |            |                     |    |
| 4            |                  |                        | operated in conjunction                                |              |                                       |              |              | (b)(1)(A)(ii                        | i). Enter  | the hospital's name | a, |
| -            | city, and stat   | -                      | - p - · · · · · · · · · · · · · · · · ·                |              | , , , , , , , , , , , , , , , , , , , |              |              | (- <i>X</i> - <i>X</i> - <i>X</i> - | .,         |                     | ,  |
| 5 🔲          | =                |                        | benefit of a college or ur                             | niversity o  | wned or or                            | nerated by   | a governi    | mental uni                          | t describ  | ned in              |    |
|              | _                | (b)(1)(A)(iv). (Comple | <del>-</del>   | o.o.c, o     |                                       | Joi atou by  | a govern     | meman am                            | . 0000110  | 00 111              |    |
| 6 🗀          |                  |                        | ent or governmental uni                                | t december   | d in coetic                           | n 170/h)/    | IVAV64       |                                     |            |                     |    |
| 7 🗓          |                  | •                      | eives a substantial part                               |              |                                       |              |              | er from the                         | gonoral    | nublic described in |    |
| رهما :       | -                | b)(1)(A)(vi). (Comple  | · ·  | oi its supp  | on nom a                              | governme     | intai unit C | or mont the                         | generai    | public described in | ,  |
| 8 🗔          |                  |                        | section 170(b)(1)(A)(vi).                              | (Camplata    | Dort II \                             |              |              |                                     |            |                     |    |
| 9 🖂          | =                |                        |  | •            | •                                     |              |              |                                     | _ 4        |                     |    |
| <del>,</del> |                  |                        | eives: (1) more than 33 1                              |              |                                       |              |              |                                     |            |                     |    |
|              |                  | •                      | nctions - subject to certa                             | •            | •                                     | •            |              |                                     |            | •                   |    |
|              |                  |                        | axable income (less sect                               | iioii 511 ta | ix) iroiti bu                         | 511165565    | acquired b   | y trie orga                         | inization  | arter June 30, 1975 | ,  |
| 10 🔲         |                  | 509(a)(2). (Complete   | ř  | at far aubl  |                                       |              | - E00/-)/    | 41                                  |            |                     |    |
| 11           | _                | · ·                    | perated exclusively to te                              | •            |                                       |              |              | •                                   |            |                     | _  |
| 11 —         | •                |                        | perated exclusively for the                            |              |                                       |              |              |                                     | •          |                     | ,  |
|              | -                | •                      | ations described in section<br>organization and compli |              | •                                     |              | () See sec   | euc nons                            | a)(3). On  | eck the box that    |    |
|              |                  | ··                     | ¬ ~  |              | •                                     |              |              |                                     |            | ] T                 |    |
| - [          | a L Type I       |                        | J Type II o  | ,,           | e III - Fund                          | ,            | J            |                                     | d∟         | J Type III ⋅ Other  |    |
| е 🗀          |                  |                        | at the organization is not                             |              | •                                     | •            | •            |                                     |            | •                   | i  |
|              |                  | _                      | han one or more publicly                               |              | •                                     |              |              |                                     | 9(a)(1) or | section 509(a)(2)   |    |
| f            | _                |                        | ten determination from t                               | ine IRS tha  | atitisa iy                            | ре і, туре   | ii, or type  | e III                               |            |                     |    |
|              |                  | rganization, check th  |  |              |                                       | ,            |              |                                     |            |                     | L  |
| 9            | -                |                        | organization accepted ar                               |              |                                       | -            |              |                                     |            | <u></u>             |    |
|              |                  | •                      | irectly controls, either al                            | one or tog   | etner with                            | persons c    | iescribed    | ın (II) and (                       | iii) below | ·                   | No |
|              |                  |                        | upported organization?                                 |              |                                       |              |              |                                     |            | 11g(ı)              |    |
|              |                  | •                      | n described in (i) above?                              |              | _                                     |              |              |                                     |            | 11g(ii)             |    |
|              |                  | -                      | person described in (i) o                              |              |                                       |              |              |                                     |            | 11g(iii)            |    |
| h            | Provide the to   | ollowing information   | about the supported or                                 | ganization   | (S)                                   |              |              |                                     |            |                     |    |
|              |                  | <u> </u>               | (iii) Type of  | L            |                                       |              |              | ()::\ (o                            | tho I      |                     |    |
|              | of supported     | (ii) EIN               | organization   |              | organization<br>sted in your          |              |              | (vi) Is<br>organizatio              | n in col.  | (vii) Amount of     |    |
| orga         | anization        |                        | (described on lines 1-9                                | . , ,        | document?                             | (i) of your  |              | (ı) organızı<br>U S                 | ed in the  | support             |    |
|              |                  |                        | above or IRC section (see instructions))               |              |                                       | · · ·        |              |                                     |            |                     |    |
|              |                  |                        | (acc manuchona))                                       | Yes          | No                                    | Yes          | No           | Yes                                 | No         |                     |    |
|              |                  |                        |  | 1            |                                       |              |              |                                     |            |                     |    |
|              | <del> </del>     |                        | <u>-</u>   | ļ            | <u> </u>                              |              |              |                                     |            | · <del></del>       |    |
|              |                  |                        |  | ŀ            | ł                                     |              |              | l                                   |            |                     |    |
| <del></del>  |                  |                        |  | <u> </u>     | <del> </del>                          |              |              | <del> </del>                        |            |                     |    |
|              |                  |                        |  |              |                                       |              |              |                                     |            |                     |    |
|              |                  |                        |  |              | <u> </u>                              | -            |              | <u> </u>                            |            |                     |    |
|              |                  |                        |  |              |                                       |              |              |                                     |            |                     |    |
|              |                  |                        |  |              |                                       |              |              |                                     |            |                     |    |
|              |                  |                        |  |              |                                       |              |              |                                     |            |                     |    |
| -            |                  |                        |  |              |                                       |              |              |                                     | <b>  </b>  |                     |    |
|              |                  |                        |  |              |                                       |              |              |                                     |            |                     |    |
| Total        | <b></b>          | d Dononwork Rodu       | -4: 4-431 ::   | <u>.</u>     |                                       |              |              |                                     | • • •      | - 000 000 F7\ 0     |    |
|              |                  |                        |  |              |                                       |              |              |                                     |            |                     |    |

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Form 990 or 990-EZ.

80.61 15 15 Public support percentage from 2008 Schedule A, Part II, line 14 16a 33 1/3% support test - 2009. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and  $\triangleright X$ stop here. The organization qualifies as a publicly supported organization b 33 1/3% support test - 2008. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization 17a 10% -facts-and-circumstances test - 2009. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization b 10% -facts-and-circumstances test - 2008.If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization 18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

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Schedule A (Form 990 or 990-EZ) 2009

| Section A. Public Support Calendar year (or fiscal year beginning in)                  | (a) 2005         | (b) 2006            | (c) 2007                | (d) 2008              | (e) 2009                                      | (f) Total  |
|--|------------------|---------------------|-------------------------|-----------------------|---|------------|
| 1 Gifts, grants, contributions, and  | (a) 2003         | (5) 2000            | (0) 2007                | (4) 2000              | (6) 2003                                      | (i) Total  |
| membership fees received (Do not   |                  |                     |                         |                       |   |            |
| include any "unusual grants.")   |                  |                     |                         |                       | •   |            |
| 2 Gross receipts from admissions,  |                  |                     |                         |                       |   |            |
| merchandise sold or services per-  |                  | •                   |                         |                       |   |            |
| formed, or facilities furnished in   |                  |                     |                         |                       |   |            |
| any activity that is related to the  |                  | •                   |                         |                       |   |            |
| organization's tax-exempt purpose  |                  |                     |                         | <u> </u>              |   |            |
| 3 Gross receipts from activities that  |                  |                     |                         |                       |   |            |
| are not an unrelated trade or bus-   |                  |                     | İ                       |                       |   |            |
| iness under section 513  |                  |                     |                         |                       |   |            |
| 4 Tax revenues levied for the organ-   |                  |                     |                         |                       |   |            |
| ization's benefit and either paid to   |                  |                     |                         |                       |   |            |
| or expended on its behalf  |                  |                     |                         |                       |   |            |
| 5 The value of services or facilities  |                  |                     |                         |                       |   |            |
| furnished by a governmental unit to  |                  |                     |                         |                       |   |            |
| the organization without charge  |                  | <b></b>             |                         |                       |   |            |
| 6 Total. Add lines 1 through 5   |                  |                     |                         | <u> </u>              |   |            |
| 7a Amounts included on lines 1, 2, and   |                  |                     | }                       |                       |   |            |
| 3 received from disqualified persons   |                  |                     | <u> </u>                |                       |   |            |
| b Amounts included on lines 2 and 3 received from other than disqualified persons that |                  |                     |                         |                       |   |            |
| exceed the greater of \$5,000 or 1% of the   |                  |                     | ]                       |                       |   |            |
| amount on line 13 for the year   |                  |                     |                         | <u> </u>              |   |            |
| c Add lines 7a and 7b  |                  |                     |                         |                       |   |            |
| 8 Public support (Subtract line 7c from line 6)  |                  | <u> </u>            | <u> </u>                | <u> </u>              |   |            |
| ection B. Total Support  |                  | <b>-</b>            |                         | ·                     | <u>, , , , , , , , , , , , , , , , , , , </u> |            |
| alendar year (or fiscal year beginning in)▶  | (a) 2005         | (b) 2006            | (c) 2007                | (d) 2008              | (e) 2009                                      | (f) Total  |
| 9 Amounts from line 6  |                  |                     |                         |                       |   |            |
| 10a Gross income from interest,  |                  |                     |                         |                       |   |            |
| dividends, payments received on securities loans, rents, royalties                     |                  |                     | ]                       |                       |   |            |
| and income from similar sources  |                  |                     |                         |                       |   |            |
| <b>b</b> Unrelated business taxable income   |                  |                     | ĺ                       |                       | <u> </u>                                      |            |
| (less section 511 taxes) from businesses   |                  | ì                   |                         |                       |   |            |
| acquired after June 30, 1975   |                  |                     |                         |                       |   |            |
| c Add lines 10a and 10b  |                  |                     |                         |                       |   |            |
| 11 Net income from unrelated business  |                  |                     |                         | -                     |   |            |
| activities not included in line 10b, whether or not the business is                    |                  |                     |                         |                       |   |            |
| regularly carried on   |                  |                     |                         |                       |   |            |
| 12 Other income Do not include gain  |                  |                     |                         |                       |   |            |
| or loss from the sale of capital   |                  |                     |                         |                       |   |            |
| assets (Explain in Part IV)  13 Total support (Add lines 9, 10c, 11, and 12)           |                  |                     |                         |                       |   |            |
| 14 First five years. If the Form 990 is for t  | he organization' | s first_second, thu | rd. fourth, or fifth ta | ax vear as a section  | on 501(c)(3) organiz                          | ation.     |
| check this box and stop here   | o.ga <u>_</u> a  | oo., ooooa, a       | ,                       | , ,                   | · (-)(-) - · · · · · · ·                      |            |
| Section C. Computation of Public   | Support Pe       | rcentage            |                         |                       |   |            |
| 5 Public support percentage for 2009 (Irr  |                  |                     | column (fl)             |                       | 15  |            |
| 6 Public support percentage from 2008 \$   |                  | •                   | Solariir (i))           |                       | 16  |            |
| ection D. Computation of Invest  |                  |                     |                         |                       | 110 1   |            |
|  |                  |                     | -                       |                       | 17  |            |
| 7 Investment income percentage for 200   | •                | ••                  | ie is, coluinin (I))    |                       | 17  | ·          |
| 8 Investment income percentage from 20   | ·                | · ·                 | on kno 44 e e 41        | n 16 in marc that : 1 | 18  | 7 10 004   |
| 9a 33 1/3% support tests - 2009. If the o  | -                |                     |                         |                       |   | / IS NOT   |
| more than 33 1/3%, check this box and  |                  | •                   | · -                     |                       |   | . ▶∟       |
| b 33 1/3% support tests - 2008. If the o   | •                |                     |                         |                       |   | and . —    |
|  | k this hav andet | on here. The orga   | nization qualifies s    | as a publicly suppo   | orted organization                            | <b>▶</b> I |
| line 18 is not more than 33 1/3%, chec<br>Private foundation. If the organization      |                  |                     |                         |                       |   |            |

#### SCHEDULE C

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Complete if the organization is described below.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047

Open to Public . Inspection

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B. Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)). Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), then

| <ul> <li>Section 50</li> </ul> | 01(c)(4), (5), or (6) organizat | tions Complete Part III             |                          |   |  |
|--------------------------------|---------------------------------|-------------------------------------|--------------------------|---|--|
| Name of organ                  | nization                        |                                     |                          | Em  | ployer identification number                     |
|                                |                                 | OUNDATION OF AME                    |                          |   | 43-1131436                                       |
| Part I-A                       | Complete if the org             | anization is exempt und             | ler section 501(c)       | or is a section 527                           | organization.                                    |
| 1 Provide a                    | description of the organiz      | ation's direct and indirect politic | al campaign activities   | ın Part IV.                                   |  |
| 2 Political e                  | expenditures                    |                                     |                          | <b>•</b>                                      | \$   |
| 3 Voluntee                     | r hours                         |                                     |                          |   |  |
|                                |                                 |                                     |                          |   |  |
| Part I-B                       | Complete if the org             | anization is exempt und             | ler section 501(c)       | (3).  |  |
| 1 Enter the                    | amount of any excise tax        | incurred by the organization und    | der section 4955         | •   | \$   |
| 2 Enter the                    | amount of any excise tax        | incurred by organization manag      | ers under section 495    | 5   | \$   |
| 3 If the org                   | anization incurred a sectio     | n 4955 tax, did it file Form 4720   | for this year?           |   | Yes No   |
| 4a Was a co                    | rrection made?                  |                                     |                          |   | └─ Yes └─ No                                     |
|                                | describe in Part IV             |                                     |                          |   |  |
| Part I-C                       | Complete if the org             | anization is exempt und             | ler section 501(c)       | , except section 50°                          | l(c)(3).   |
| 1 Enter the                    | amount directly expended        | d by the filing organization for se | ction 527 exempt fund    | ction activities                              | \$   |
| 2 Enter the                    | amount of the filing organ      | ization's funds contributed to ot   | her organizations for s  | ection 527                                    |  |
| exempt f                       | unction activities              |                                     |                          | •   | \$   |
| 3 Total exe                    | mpt function expenditures       | Add lines 1 and 2 Enter here a      | and on Form 1120-POL     |   |  |
| line 17b                       |                                 |                                     |                          | •   | \$   |
| 4 Did the fi                   | ling organization file Form     | 1120-POL for this year?             |                          |   | └ Yes └ No                                       |
| 5 Enter the                    | names, addresses and en         | nployer identification number (El   | N) of all section 527 pe | olitical organizations to wh                  | ich payments were made                           |
|                                | •                               | he amount paid from the filing o    | -                        | •   |  |
|                                |                                 | vered to a separate political org   | anization, such as a se  | eparate segregated fund o                     | r a political action committee                   |
| (PAC) If                       | additional space is needed      | I, provide information in Part IV.  |                          | _   |  |
|                                | (a) Name                        | (b) Address                         | (c) EIN                  | (d) Amount paid from                          | 1  |
|                                |                                 |                                     |                          | filing organization's funds. If none, enter 0 | contributions received and promptly and directly |
|                                |                                 |                                     |                          | Tunus. Il none, enter -0                      | delivered to a separate                          |
|                                |                                 |                                     |                          |   | political organization                           |
|                                |                                 |                                     |                          |   | If none, enter -0-                               |
|                                |                                 |                                     |                          |   |  |
|                                | <u></u>                         |                                     |                          |   |  |
|                                |                                 |                                     |                          |   |  |
|                                |                                 |                                     |                          |   |  |
|                                |                                 |                                     |                          |   |  |
|                                |                                 | <u></u>                             |                          |   |  |
|                                |                                 |                                     |                          | r   |  |
|                                |                                 |                                     |                          |   | <u> </u> -                                       |
|                                |                                 |                                     |                          |   |  |
|                                |                                 |                                     |                          |   |  |
|                                |                                 |                                     |                          |   |  |
|                                |                                 |                                     | <u> </u>                 | <u></u>                                       | <u></u>  |
| For Privacy A                  | ct and Paperwork Reduc          | tion Act Notice, see the Instru     | ctions for Form 990 o    | or 990-EZ. Schedule                           | C (Form 990 or 990-EZ) 2009                      |

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| Schedule C (Form 990 or 990 EZ) 2009                                      | LUPUS FOUN  | DATION OF A              | MERICA, INC           | . 43-1                                 | 131436 Page 2                  |  |  |
|---|---|--------------------------|-----------------------|--|--------------------------------|--|--|
| Part II-A Complete if the org   |   | npt under section        | n 501(c)(3) and fil   | ed Form 5768                           |                                |  |  |
|   | tion belongs to an affil  | ated group               |                       |  | <del></del>                    |  |  |
| ,   | tion checked box A an   | • .                      | visions apply         |  |                                |  |  |
|   | ts on Lobbying Exper  |                          |                       | (a) Filing<br>organization's<br>totals | (b) Affiliated group<br>totals |  |  |
| 1a Total lobbying expenditures to infli                                   | uence public opinion (c   | urass roots lobbying)    |                       | 0.                                     |                                |  |  |
| b Total lobbying expenditures to infli                                    |   | · -                      |                       | 73,988.                                |                                |  |  |
| c Total lobbying expenditures (add li                                     | 73,988.   |                          |                       |  |                                |  |  |
| d Other exempt purpose expenditure  | 9,377,171.  |                          |                       |  |                                |  |  |
| e Total exempt purpose expenditure  |   | 9,451,159.               |                       |  |                                |  |  |
| f Lobbying nontaxable amount. Enti  | er the amount from the  | following table in bot   | h columns             | 622,558.                               |                                |  |  |
| If the amount on line 1e, column (a) o                                    | or (b) is: The lobi   | ying nontaxable am       | ount is:              |  |                                |  |  |
| Not over \$500,000  | 20% of t  | he amount on line 1e     |                       |  |                                |  |  |
| Over \$500,000 but not over \$1,00  | Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 |                          |                       |  |                                |  |  |
| Over \$1,000,000 but not over \$1,5                                       | 500,000 \$175,00  | 0 plus 10% of the exc    | ess over \$1,000,000. |  |                                |  |  |
| Over \$1,500,000 but not over \$17  | ,000,000 \$225,00   | 0 plus 5% of the exce    | ss over \$1,500,000   |  |                                |  |  |
| Over \$17,000,000   | Over \$17,000,000 \$1,000,000.  |                          |                       |  |                                |  |  |
|   |   |                          |                       |  |                                |  |  |
| g Grassroots nontaxable amount (er  | nter 25% of line 1f)  |                          |                       | 155,640.                               |                                |  |  |
| h Subtract line 1g from line 1a. If zer                                   | o or less, enter -0-  |                          |                       | 0.                                     |                                |  |  |
| i Subtract line 1f from line 1c. If zero                                  | •   |                          |                       | 0.                                     |                                |  |  |
| j If there is an amount other than ze reporting section 4911 tax for this |   | ine 1i, did the organiza | ation file Form 4720  |  | Yes No                         |  |  |
|   |   | raging Period Under      |                       |  |                                |  |  |
| , ,   | ations that made a se   |                          |                       |  |                                |  |  |
| cc  | olumns below. See the   |                          | <del> </del>          | ige 4.)<br>                            |                                |  |  |
|   | Lobbying Exper  | ditures During 4-Yea     | ar Averaging Period   |  | r <del></del>                  |  |  |
| Calendar year<br>(or fiscal year beginning in)                            | (a) 2006  | <b>(b)</b> 2007          | (c) 2008              | (d) 2009                               | (e) Total                      |  |  |
| 2a Lobbying nontaxable amount   | 584,372.  | 650,930.                 | 639,247.              | 622,558.                               | 2,497,107.                     |  |  |
| b Lobbying ceiling amount   |   |                          |                       |  | 2 545 561                      |  |  |
| (150% of line 2a, column(e))  |   |                          |                       |  | 3,745,661.                     |  |  |
| c Total lobbying expenditures   | 27,584.   | 99,017.                  | 107,921.              | 73,988.                                | 308,510.                       |  |  |
| d Grassroots nontaxable amount  | 146,093.  | 162,733.                 | 159,812.              | 155,640.                               | 624,278.                       |  |  |
| e Grassroots ceiling amount<br>(150% of line 2d, column (e))              |   |                          |                       |  | 936,417.                       |  |  |
|   | ]   |                          |                       |  | i                              |  |  |

Schedule C (Form 990 or 990-EZ) 2009

f Grassroots lobbying expenditures

(election under section 501(h)).

|          |  | (:            | a)           | (t          | o)        |
|----------|--|---------------|--------------|-------------|-----------|
|          |  | Yes           | No           | Amo         | ount      |
| 1        | During the year, did the filing organization attempt to influence foreign, national, state or                    |               |              |             |           |
|          | local legislation, including any attempt to influence public opinion on a legislative matter                     |               |              |             |           |
|          | or referendum, through the use of  |               |              |             |           |
| а        | Volunteers?  | ŀ             |              |             |           |
| b        | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?                     |               |              |             |           |
| С        | Media advertisements?  |               |              |             |           |
| d        | Mailings to members, legislators, or the public?   |               |              |             |           |
| е        | Publications, or published or broadcast statements?  |               |              |             | -         |
| f        | Grants to other organizations for lobbying purposes?   |               |              |             |           |
| g        | Direct contact with legislators, their staffs, government officials, or a legislative body?                      |               |              |             |           |
| h        | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?                        |               |              |             |           |
| i        | Other activities? If "Yes," describe in Part IV  |               |              |             |           |
| ,        | Total Add lines 1c through 1i  |               |              |             |           |
| 2 a      | Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?                    |               |              |             |           |
|          | If "Yes," enter the amount of any tax incurred under section 4912  |               |              |             |           |
|          | If "Yes," enter the amount of any tax incurred by organization managers under section 4912                       | İ             |              |             |           |
|          | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?                     |               |              |             |           |
|          | t III-A Complete if the organization is exempt under section 501(c)(4), secti                                    | on 501(c      | (5), or se   | ction       |           |
|          | 501(c)(6).   |               |              |             |           |
|          |  |               |              | Yes         | No        |
| 1        | Were substantially all (90% or more) dues received nondeductible by members?                                     |               | 1            |             |           |
| 2        | Did the organization make only in-house lobbying expenditures of \$2,000 or less?                                |               | 2            |             |           |
| 3        | Did the organization agree to carryover lobbying and political expenditures from the prior year?                 |               | 3            |             |           |
| Par      | t III-B Complete if the organization is exempt under section 501(c)(4), section                                  |               |              |             |           |
|          | 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Pa<br>"Yes."                                 | rt III-A, li  | ne 3 is a    | nswered     |           |
| 1        | Dues, assessments and similar amounts from members   |               | 1            |             |           |
| 2        | Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political            | cal           |              |             |           |
| 2        | expenses for which the section 527(f) tax was paid).   | Cai           |              |             |           |
| _        |  |               | 2a           |             |           |
|          | Current year   |               |              |             |           |
|          | Carryover from last year   |               | 2b           |             |           |
|          | Total  |               | 2c           |             |           |
| 3        | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues                  |               | 3            |             |           |
| 4        | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the ex              |               |              |             |           |
|          | does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and                | political     |              |             |           |
| _        | expenditure next year?   |               | 4            |             |           |
| 5<br>Dar | Taxable amount of lobbying and political expenditures (see instructions)   |               | 5            |             |           |
|          | t IV   Supplemental Information  |               |              | <del></del> |           |
|          | plete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5; a | nd Part II-B, | line 11 Also | o, complete | this part |
| or ar    | ny additional information.   |               |              |             |           |
|          |  |               |              |             |           |
|          |  |               |              |             |           |
|          |  |               |              |             |           |
|          |  |               |              |             |           |
|          |  |               |              |             |           |
|          |  |               |              |             |           |
|          |  |               |              |             |           |
|          |  |               |              |             |           |
|          |  |               |              |             |           |
|          |  |               |              |             |           |

# Schedule D

(Form 990)

Department of the Treasury Internal Revenue Service

# **Supplemental Financial Statements**

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047 Open to Public Inspection

Name of the organization

LUPUS FOUNDATION OF AMERICA, INC.

Employer identification number 43-1131436

| Par | t I Organizations Maintaining Donor Advise                        | d Funds or Other Similar Fund                | s or Accounts. Complete if the                   |
|-----|---|--|--|
|     | organization answered "Yes" to Form 990, Part IV, lin             | e 6.   |  |
|     |   | (a) Donor advised funds                      | (b) Funds and other accounts                     |
| 1   | Total number at end of year                                       |  |  |
| 2   | Aggregate contributions to (during year)                          |  |  |
| 3   | Aggregate grants from (during year)                               |  |  |
| 4   | Aggregate value at end of year                                    |  |  |
| 5   | Did the organization inform all donors and donor advisors in      | writing that the assets held in donor advi   | sed funds  |
|     | are the organization's property, subject to the organization's    | exclusive legal control?                     | Yes No   |
| 6   | Did the organization inform all grantees, donors, and donor a     | idvisors in writing that grant funds can be  | e used only                                      |
|     | for charitable purposes and not for the benefit of the donor of   | or donor advisor, or for any other purpose   | conferring                                       |
|     | impermissible private benefit?                                    |  | Yes No   |
| Pai |   | ganization answered "Yes" to Form 990,       | Part IV, line 7                                  |
| 1   | Purpose(s) of conservation easements held by the organizat        | ion (check all that apply)                   |  |
|     | Preservation of land for public use (e.g., recreation or          | oleasure) Preservation of an hi              | storically important land area                   |
|     | Protection of natural habitat                                     | Preservation of a cer                        | tified historic structure                        |
|     | Preservation of open space  |  |  |
| 2   | Complete lines 2a through 2d if the organization held a quali     | fied conservation contribution in the form   | of a conservation easement on the last           |
|     | day of the tax year   |  |  |
|     |   |  | Held at the End of the Tax Year                  |
| а   | Total number of conservation easements                            |  | 2a   |
| b   | Total acreage restricted by conservation easements                |  | 2b   |
| С   | Number of conservation easements on a certified historic sti      | ructure included in (a)                      | 2c   |
| d   | Number of conservation easements included in (c) acquired         |  | 2d   |
| 3   | Number of conservation easements modified, transferred, re        | leased, extinguished, or terminated by th    | e organization during the tax                    |
|     | year▶   |  |  |
| 4   | Number of states where property subject to conservation ea        | sement is located >                          |  |
| 5   | Does the organization have a written policy regarding the pe      | riodic monitoring, inspection, handling of   |  |
|     | violations, and enforcement of the conservation easements         | t holds?                                     | Yes No   |
| 6   | Staff and volunteer hours devoted to monitoring, inspecting,      | and enforcing conservation easements of      | during the year 🕨                                |
| 7   | Amount of expenses incurred in monitoring, inspecting, and        | enforcing conservation easements during      | g the year > \$                                  |
| 8   | Does each conservation easement reported on line 2(d) abor        | ve satisfy the requirements of section 170   | O(h)(4)(B)(i)                                    |
|     | and section 170(h)(4)(B)(ii)?                                     | •  | └ Yes └ No                                       |
| 9   | In Part XIV, describe how the organization reports conservat      | ion easements in its revenue and expens      | e statement, and balance sheet, and              |
|     | include, if applicable, the text of the footnote to the organiza  | tion's financial statements that describes   | the organization's accounting for                |
|     | conservation easements.   |  |  |
| Pa  |   |  | Other Similar Assets.                            |
|     | Complete if the organization answered "Yes" to Form               | 990, Part IV, line 8                         |  |
|     |   |  |  |
| 1a  | If the organization elected, as permitted under SFAS 116, no      | ot to report in its revenue statement and b  | palance sheet works of art, historical           |
|     | treasures, or other similar assets held for public exhibition, e  | ducation, or research in furtherance of pu   | ublic service, provide, in Part XIV, the text of |
|     | the footnote to its financial statements that describes these     | items  |  |
| b   | If the organization elected, as permitted under SFAS 116, to      | report in its revenue statement and balai    | nce sheet works of art, historical treasures,    |
|     | or other similar assets held for public exhibition, education, of | or research in furtherance of public servic  | e, provide the following amounts relating to     |
|     | these items   |  |  |
|     | (t) Revenues included in Form 990, Part VIII, line 1              |  | <b>▶</b> \$                                      |
|     | (ii) Assets included in Form 990, Part X                          |  | ► \$<br>► \$                                     |
| 2   | If the organization received or held works of art, historical tre | asures, or other similar assets for financia |  |
|     | the following amounts required to be reported under SFAS 1        | 16 relating to these items:                  |  |
| а   | Revenues included in Form 990, Part VIII, line 1                  |  | <b>&gt;</b> \$                                   |
| b   | Assets included in Form 990, Part X                               |  | ► \$<br>► \$                                     |
|     |   |  |  |

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. 932051 02-01-10

Schedule D (Form 990) 2009

|      |  | OUNDATION                             |           |                |                | 0.11       | 0.        |  |               | 6 Page <b>2</b> |
|------|--|---------------------------------------|-----------|----------------|----------------|------------|-----------|--|---------------|-----------------|
| Pai  | t III Organizations Maintaining C  |                                       |           |                |                |            |           |  |               |                 |
| 3    | Using the organization's acquisition, access   | on, and other record                  | ls, chec  | k any of the   | following that | at are a s | ignifican | t use of its                                     | s collection  | n rtems         |
|      | (check all that apply)   |                                       | _         |                |                |            |           |  |               |                 |
| а    | Public exhibition  | d                                     |           | Loan or exc    | hange progra   | ams        |           |  |               |                 |
| b    | Scholarly research   | e                                     |           | Other          |                |            |           |  |               |                 |
| С    | Preservation for future generations  |                                       |           |                |                |            |           |  |               |                 |
| 4    | 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV |                                       |           |                |                |            |           |  |               |                 |
| 5    | During the year, did the organization solicit of   | or receive donations                  | of art, h | istorical trea | sures, or oth  | er sımıla  | r assets  |  |               |                 |
|      | to be sold to raise funds rather than to be m  | aintained as part of t                | the orga  | ınızatıon's co | ollection?     |            |           |  | Yes           | No              |
| Pa   | rt IV Escrow and Custodial Arran   | gements. Comple                       | ete if or | ganızatıon ar  | nswered "Ye    | s" to For  | m 990, F  | art IV, line                                     | 9, or         |                 |
|      | reported an amount on Form 990, Pa   | rt X, line 21                         |           |                |                |            |           |  |               |                 |
| 1a   | Is the organization an agent, trustee, custod  | ian or other intermed                 | diary for | contribution   | ns or other as | sets not   | include   | <br>d  |               |                 |
|      | on Form 990, Part X?   |                                       |           |                |                |            |           |  | Yes           | ☐ No            |
| b    | If "Yes," explain the arrangement in Part XIV  | and complete the fo                   | llowing   | table:         |                |            |           |  |               |                 |
|      | ,  | ·                                     |           |                |                |            |           |  | Amount        |                 |
| С    | Beginning balance  |                                       |           |                |                |            | 1c        | <u> </u>   |               |                 |
| d    | Additions during the year  |                                       |           |                |                |            | 1d        |  |               |                 |
| е    | Distributions during the year  |                                       |           |                |                |            | 1e        |  |               | ··· -           |
| f    | Ending balance   |                                       |           |                |                |            | 1f        | <del>                                     </del> |               |                 |
| 2a   | Did the organization include an amount on F  | orm 990 Part X line                   | 212       |                |                |            |           | <del> </del>                                     | Yes           | □ No            |
|      | If "Yes," explain the arrangement in Part XIV  |                                       |           |                |                |            |           |  |               |                 |
|      | rt V Endowment Funds. Complete   |                                       | swered    | "Yes" to Fo    | rm 990, Part   | IV. line 1 | 10.       |  |               |                 |
|      |  | (a) Current year                      |           | Prior year     | (c) Two yea    |            |           | years back                                       | (a) Four      | years back      |
| 1a   | Beginning of year balance  | 107,300.                              | 10        | 7,300.         | (0) 1110 )02   | - Dudin    | (4)       | ,          | (6) 1 0 0,    | youro buon      |
|      | Contributions  | 107,0000                              |           | 7,3000         |                |            |           |  | <u></u>       |                 |
| b    |  | 1,076.                                |           | 1,076.         |                |            |           |  | <del> </del>  |                 |
| C    | Net investment earnings, gains, and losses   | 1,070.                                |           | 1,070.         | <u> </u>       | -          |           |  | <del>- </del> |                 |
| d    | Grants or scholarships   |                                       |           |                | [              |            |           |  | <u> </u>      |                 |
| е    | Other expenditures for facilities  | 1,076.                                |           | 1,076.         |                | Į          |           |  | Ì             |                 |
|      | and programs   | 1,070.                                |           | 1,0/0.         |                |            |           |  | ļ             |                 |
| f    | Administrative expenses  | 107,300.                              | 10        | 7,300.         | <u> </u>       |            |           |  | <del></del>   |                 |
| g    | End of year balance  | · · · · · · · · · · · · · · · · · · · |           | 7,300.         | <u> </u>       |            |           |  | . I           |                 |
| 2    | Provide the estimated percentage of the year   | r end balance held a                  |           |                |                |            |           |  |               |                 |
| а    | Board designated or quasi-endowment  |                                       | _%        |                |                |            |           |  |               |                 |
| b    | Permanent endowment ► 100.00   | %                                     |           |                |                |            |           |  |               |                 |
| С    |  | %                                     |           |                |                |            |           |  |               |                 |
| За   | Are there endowment funds not in the posse   | ession of the organiz                 | ation th  | at are held a  | nd administe   | ered for t | he orgar  | ıızatıon   | -             |                 |
|      | by.  |                                       |           |                |                |            |           |  |               | Yes No          |
|      | (i) unrelated organizations  |                                       |           |                |                |            |           |  | 3a(i)         | X               |
|      | (ii) related organizations   |                                       |           |                |                |            |           |  | 3a(ii)        | X               |
| b    | If "Yes" to 3a(ii), are the related organization:  | s listed as required o                | n Sche    | dule R?        |                |            |           |  | 3b            |                 |
| 4    | Describe in Part XIV the intended uses of the  |                                       |           |                |                |            |           |  |               |                 |
| Pai  | t VI Investments - Land, Building  | gs, and Equipme                       | ent. Se   | ee Form 990    | , Part X, line | 10         |           |  |               |                 |
|      | Description of investment  | (a) Cost or o                         | ther      | (b) Cost       | or other       | (c) A      | ccumula   | ted  | (d) Book      | value           |
|      |  | basis (investr                        | nent)     | basis          | (other)        | dep        | oreciatio | n  |               |                 |
| 1a   | Land   |                                       |           |                |                |            |           |  |               |                 |
|      | Buildings  |                                       |           |                |                |            |           |  |               |                 |
|      | Leasehold improvements   |                                       |           | 24             | 1,426.         |            | 221,3     | 349.   | 20            | 0,077.          |
| ď    | Equipment  |                                       |           |                | 6,174.         |            | 167,9     |  | 2.8           | 3,265.          |
|      | Other  |                                       |           |                | -,             |            | · / -     |  |               | , _ ,           |
|      | Add lines 1a through 1e (Column (d) must e   | oual Form 990 Part                    | X colur   | nn (R) line 1  | 0(c) )         |            |           |  | 48            | 3,342.          |
| 1010 |  | quai i oiiii 330, i ait               | ,, colui  | (D), IIIC 1    | <u> </u>       |            |           | Sabadul  | _             |                 |
|      |  |                                       |           |                |                |            |           | Scriedule  | P (FOLIN      | 990) 2009       |
|      |  |                                       |           |                |                |            |           |  |               |                 |
|      |  |                                       |           |                |                |            |           |  |               |                 |

932052 02-01-10

| Part VII Investments - Other Securities. s  (a) Description of security or category | (b) Book value               | (c)           | Method of valua   |                |
|---|------------------------------|---------------|-------------------|----------------|
| (including name of security)  |                              | Cost o        | r end-of-year mar | ket value      |
| Financial derivatives   |                              |               |                   |                |
| Closely-held equity interests   |                              |               |                   |                |
| Other   |                              |               |                   |                |
| PRIVATELY HELD STOCKS   | 32,746.                      | END-OF-YEA    | R MARKET          | VALUE          |
| LONG-TERM CDS   | 521,070.                     | END-OF-YEA    | R MARKET          | VALUE          |
|   |                              |               |                   |                |
|   | +                            |               |                   |                |
|   |                              |               |                   |                |
|   |                              |               |                   | <del></del>    |
|   |                              |               |                   |                |
|   |                              |               |                   | <del> </del>   |
|   |                              |               |                   |                |
|   | FF2 016                      | <u> </u>      |                   |                |
| Total. (Col (b) must equal Form 990, Part X, col (B) line 12.) ▶                    |                              |               |                   | <del></del>    |
| Part VIII Investments - Program Related.  | See Form 990, Part X, line 1 | 3             |                   |                |
| (a) Description of investment type  | (b) Book value               |               | Method of valua   |                |
| (a) bescription of investment type  | (b) Book value               | Cost o        | r end-of-year mar | rket value     |
|   |                              |               |                   |                |
|   |                              |               |                   |                |
|   |                              |               |                   | -              |
|   |                              |               |                   |                |
|   |                              |               |                   |                |
|   | <u> </u>                     |               |                   |                |
|   |                              |               |                   |                |
|   | <del></del>                  |               |                   | <u> </u>       |
|   |                              |               | <del></del>       |                |
|   |                              |               |                   |                |
|   |                              |               |                   |                |
| Total. (Col (b) must equal Form 990, Part X, col (B) line 13.)                      |                              | <u> </u>      | <del> </del>      |                |
| Part IX Other Assets. See Form 990, Part X, III                                     |                              |               |                   | (L) D = 1=b.=  |
|   | a) Description               |               | <del></del>       | (b) Book value |
|   |                              |               |                   |                |
|   |                              |               |                   |                |
|   |                              |               |                   |                |
|   |                              |               |                   |                |
|   |                              |               |                   |                |
|   |                              | •             |                   |                |
|   |                              |               |                   |                |
|   |                              |               |                   |                |
|   |                              |               |                   | 1              |
|   |                              |               |                   |                |
| Total. (Column (b) must equal Form 990, Part X, col (B) I                           | ine 15 )                     |               |                   |                |
| Part X Other Liabilities. See Form 990, Part  |                              | _             |                   |                |
| (a) December of liability   | X, III 6 20                  | (b) Amount    |                   |                |
| <del></del>   |                              | (2)1 11100111 |                   |                |
| Federal income taxes CAPITAL LEASE OBLIGATIONS                                      |                              | 22,924.       |                   |                |
|   |                              |               |                   |                |
| DEFERRED LEASE INCENTIVE  |                              | 27,148.       |                   |                |
| OTHER LIABILITIES   |                              | 18,072.       |                   |                |
|   |                              |               |                   |                |
|   |                              |               |                   |                |
|   |                              |               |                   |                |
|   |                              |               |                   |                |
|   |                              |               |                   |                |
|   |                              |               |                   |                |
| Total. (Column (b) must equal Form 990, Part X, col (B)                             | ine 25 )                     | 68,144.       |                   |                |
| Total. (Column (b) must equal total 330, t art A, col (b) t                         |                              | 00,1111       |                   | <del></del>    |

2. FIN 48 Footnote In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48. 932053 02:01-10

| _                | dule D (Form 990) 2009 LUPUS FOUNDATION OF AMERICA  |                     |                 |         | 1131436          | Page 4      |
|------------------|---|---------------------|-----------------|---------|------------------|-------------|
| Par              | t XI Reconciliation of Change in Net Assets from Form 990 to  | Audited Fina        | ncial State     | men     |                  | 4.6.        |
| ኀ                | Total revenue (Form 990, Part VIII, column (A), line 12)  |                     | 1               |         | 10,040           |             |
| 2                | Total expenses (Form 990, Part IX, column (A), line 25)   |                     | 2               |         | 9,579            |             |
| 3                | Excess or (deficit) for the year Subtract line 2 from line 1  |                     | 3               |         |                  | ,670.       |
| 4                | Net unrealized gains (losses) on investments  |                     | 4               |         | 1                | ,399.       |
| 5                | Donated services and use of facilities  |                     | 5               |         |                  |             |
| 6                | Investment expenses   |                     | 6               |         |                  |             |
| 7                | Prior period adjustments  |                     | 7               | -       |                  |             |
| 8                | Other (Describe in Part XIV)  |                     | 8               |         |                  |             |
| 9                | Total adjustments (net) Add lines 4 through 8   |                     | 9               |         | 1                | ,399.       |
| 10               | Excess or (deficit) for the year per audited financial statements. Combine lines 3 and                        | d 9                 | 10              |         |                  | ,069.       |
|                  | t XII   Reconciliation of Revenue per Audited Financial Stateme   | nts With Rev        | enue per R      | eturi   | <b>1</b>         | -           |
| 1                | Total revenue, gains, and other support per audited financial statements                                      |                     |                 | 1       | 10,226           | ,749.       |
| 2                | Amounts included on line 1 but not on Form 990, Part VIII, line 12.   |                     |                 |         |                  |             |
| а                | Net unrealized gains on investments   | 2a                  | 1,399.          |         |                  |             |
| b                | Donated services and use of facilities  | 2b 1                | 76,131.         | 1       |                  |             |
| c                | Recovenes of prior year grants  | 2c                  |                 | 1       |                  |             |
| d                | Other (Describe in Part XIV)  | 2d                  | 9,022.          | 1       |                  |             |
| e                | Add lines 2a through 2d   |                     |                 | 2e      | 186              | ,552.       |
| 3                | Subtract line 2e from line 1  |                     |                 | 3       | 10,040           |             |
| 4                | Amounts included on Form 990, Part VIII, line 12, but not on line 1   |                     |                 |         | ,                | <u> </u>    |
| a                | Investment expenses not included on Form 990, Part VIII, line 7b  | 4a                  |                 |         |                  |             |
| b                | Other (Describe in Part XIV)  | 4b                  |                 | 1       |                  |             |
| c                | Add lines 4a and 4b   |                     |                 | 4c      |                  | 0.          |
| 5                | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)                                |                     |                 | 5       | 10,040           |             |
|                  | t XIII Reconciliation of Expenses per Audited Financial Statemen  | ents With Exc       | enses per       | _       |                  | ,           |
| 1                | Total expenses and losses per audited financial statements  | <del></del>         |                 | 1       | 9,764            | ,680.       |
| 2                | Amounts included on line 1 but not on Form 990, Part IX, line 25  |                     |                 | H       |                  | <u> </u>    |
| a                | Donated services and use of facilities  | 2a   1              | 76,131.         |         |                  |             |
|                  | Prior year adjustments  | 2b                  | ,               | 1       |                  |             |
| b                |   | 2c                  |                 | 1       |                  |             |
| C                | Other losses  | 2d                  | 9,022.          | 1       |                  |             |
| d                | Other (Describe in Part XIV.)   |                     | 3,022.          | 2e      | 185              | ,153.       |
| _                | Add lines 2a through 2d Subtract line 2e from line 1  |                     |                 | 3       | 9,579            | 527.        |
| 3                | Amounts included on Form 990, Part IX, line 25, but not on line 1:  |                     |                 | ۲       | 3,3.3            | , , , , ,   |
| 4                |   | 145                 |                 |         |                  |             |
| a                | Investment expenses not included on Form 990, Part VIII, line 7b  | 4a   4b             |                 | 1       |                  |             |
|                  | Other (Describe in Part XIV)  | [ 40 ]              | ·               | ا ۱۰ ا  |                  | 0.          |
| _                | Add lines 4a and 4b  Table was asset Add lines 2 and 4a. (This must equal Form 900. Part I line 18.)          |                     |                 | 4c<br>5 | 9,579            |             |
| Pai              | Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)  TXIV Supplemental Information |                     |                 | 3       | 5,5,5            | , 52 / •    |
|                  | plete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III                 | l lines 1a and 4. I | Part IV lines 1 | h and   | 2h: Part V. line | 4 Part      |
|                  | e 2, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also comp                    |                     |                 |         |                  | 4, ran      |
|                  | RT V, LINE 4: THE EARNINGS ON THE DONOR-RES   |                     |                 |         |                  |             |
| 1 211            | (1 V, BIND 1: IND BRIGHTHOD ON IND BONOK RE   | JIMICIED            |                 |         | THE TOTAL        |             |
| GEI              | NERAL OPERATIONS. THE FOUNDATION'S BOARD A  | PROVES T            | HE SPEN         | DIN     | G OF THE         | Ξ           |
|                  | 1222 01 222 01 01 01 01 01 01 01 01 01 01 01 01 01  |                     |                 |         |                  | <del></del> |
| EAI              | RNINGS ON THE ENDOWMENT FUND ON AN ANNUAL I   | BASIS WHE           | N IT AP         | PRO     | VES THE          |             |
|                  |   |                     |                 |         |                  |             |
| ΑM               | NUAL BUDGET.  |                     | - <u>-</u>      |         |                  |             |
|                  |   |                     |                 |         |                  |             |
|                  |   |                     |                 |         |                  |             |
| PAI              | RT X: EFFECTIVE OCTOBER 1, 2009, THE FOUNDA   | ATION ADO           | PTED TH         | Έ       |                  |             |
|                  |   |                     |                 |         |                  |             |
| AU               | THORITATIVE GUIDANCE RELATING TO ACCOUNTING   | FOR UNC             | ERTAINT         | Y I     | N INCOM          | <u> </u>    |
| TAX              | KES INCLUDED IN FASB ASC TOPIC INCOME TAXES   | S. THESE            | PROVIS          | ION     | S PROVII         | DE          |
| 02201            |   |                     |                 | Sched   | lule D (Form 9   | 90) 2009    |
| 93205-<br>02-01- | 10  |                     |                 |         |                  |             |

# **SCHEDULE G**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# **Supplemental Information Regarding Fundraising or Gaming Activities**

► Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

Open To Public Inspection

Employer identification number

Name of the organization

LUPUS FOUNDATION OF AMERICA, INC. 43-1131436 Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17 Form 990-EZ filers are not

| Part I Fundraising Activities required to complete this pai   | <ul> <li>Complete if the organization answ<br/>rt.</li> </ul> | ered "\  | es" to         | Form 990, Part IV, I                       | ine 17 Form 990-EZ   | filers are not  |
|---|---|--|----------------|--|--|---|
| Indicate whether the organization rais     X Mail solicitations     X Internet and email solicitations     X Phone solicitations     X In-person solicitations     Did the organization have a written of the organization have a written of the organization have a written or the organization ha | e X Solicita f X Solicita g X Special                         | tion of<br>tion of<br>I fundra   | non-g<br>gover | overnment grants<br>nment grants<br>events |  |   |
| key employees listed in Form 990, F b If "Yes," list the ten highest paid ind compensated at least \$5,000 by the   | lividuals or entities (fundraisers) purs                      |  |                | •  |  |   |
| (i) Name of individual or entity (fundraiser)   | (ii) Activity   | (iii) Did<br>fundraiser<br>have custody<br>or control of<br>contributions? |                | (iv) Gross receipts from activity          | (v) Amount paid<br>to (or retained by)<br>fundraiser<br>listed in col. (i) | (vi) Amount paid<br>to (or retained by)<br>organization |
| JOHN MINI CONSULTING, INC.  | DIRECT MAIL   | Yes  | No<br>X        | 680,357.                                   | 46,150.  | 634,207.  |
| THE WEBSTER GROUP   | GALA MANAGEMENT   |  | х              | 428,762.                                   | 31,445.  | 397,317.  |
|   |   |  |                |  |  |   |
|   |   |  |                |  |  |   |
|   |   |  |                |  |  |   |
|   |   |  |                |  |  |   |
| Total   |   |  |                | 1,109,119.                                 |  | 1,031,524.  |
| 3 List all states in which the organization AL, AK, AZ, AR, CA, CO, CT, MO, MT, NE, NV, NH, NJ, NM, WY  | DE, DC, FL, GA, HI, ID,                                       | IL,  | IN,            | IA, KS, KY, L                              | A,ME,MD,MA   | ,MI,MN,MS   |
| WI  |   |  |                |  |  |   |
|   |   |  |                |  | <u> </u>   |   |
|   |   |  |                |  | <del></del>  | <del></del>   |
|   |   |  |                |  |  | · · ·   |
|   |   |  |                |  |  |   |
|   |   |  |                | <del></del>                                |  |   |

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Schedule G (Form 990 or 990-EZ) 2009

|     | 7 Direct expense summary Add lines 2 through 5 in column (d)   |          |   |       |        | )        |
|-----|--|----------|---|-------|--------|----------|
|     | 8 Net gaming income summary Combine line 1, column (d), and line 7   | <u> </u> |   |       | Yes    | No       |
| 9   | Enter the state(s) in which the organization operates gaming activities:   |          |   |       |        |          |
| а   | Is the organization licensed to operate gaming activities in each of these states?                                   |          |   | 9a    |        | <u>L</u> |
| b   | If "No," explain:  |          |   | ŀ     |        |          |
| 10a | Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year?                 |          |   | 10a   |        |          |
| b   | If "Yes," explain.   |          |   |       |        |          |
| 11  | Does the organization operate gaming activities with nonmembers?   |          |   | 11    |        |          |
| 12  | Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed | to       |   | 1     |        | Ì        |
|     | administer chantable gaming?   |          |   | 12    | L      | L        |
|     |  | J- 0 /F- | A | ^^ ^/ | A F 71 |          |

932082 02-03-10

| Schedule G (Form 990 or 990-EZ) 2009 LUPUS FOUNDATION OF AMERICA, INC. 43-113  |                   |     |                |
|--|-------------------|-----|----------------|
|  | $\longrightarrow$ | Yes | No             |
| 13 Indicate the percentage of gaming activity operated in a The organization's facility  13a %   |                   |     |                |
| - · · · · · · · · · · · · · · · · · · ·  | 1                 |     | l              |
| b / iii datalad ladiiit)   | 1 1               |     | l              |
| 14 Enter the name and address of the person who prepares the organization's gaming/special events books and records  |                   |     | ĺ              |
| Name   |                   |     |                |
| Address ►  |                   |     |                |
| 15a Does the organization have a contract with a third party from whom the organization receives gaming revenue?   | 15a               |     |                |
| b If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the amount  |                   |     |                |
| of gaming revenue retained by the third party ▶\$  | 1 1               |     | ĺ              |
| c If "Yes," enter name and address of the third party.   |                   |     |                |
| Name   | :                 |     |                |
| Address ▶  |                   |     |                |
| 16 Gaming manager information  |                   |     |                |
| Name ▶   |                   |     |                |
| Gaming manager compensation ▶ \$   |                   |     |                |
| Description of services provided   |                   |     |                |
|  |                   |     |                |
| Director/officer Employee Independent contractor   |                   |     |                |
| 17 Mandatory distributions:  |                   |     |                |
| a Is the organization required under state law to make charitable distributions from the gaming proceeds to  | _                 |     | ĺ              |
| retain the state gaming license?   | 17a               |     | <del> </del> - |
| b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ |                   |     |                |

Schedule G (Form 990 or 990-EZ) 2009

43-1131436 Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22. Governments, and Individuals in the United States Grants and Other Assistance to Organizations, ▶ Attach to Form 990. INC. AMERICA, LUPUS FOUNDATION OF General Information on Grants and Assistance Name of the organization Department of the Treasury Internal Revenue Service SCHEDULE (Form 990) Part

Employer Identification number Open to Public OMB No 1545-0047 Inspection

10. å [ JUPUS/REPRODUCTIVE ISSUES SRANT: WALK PROGRAM/HGSP TRANSPLANTATION INDUCES RESEARCH: INTERGRATED (h) Purpose of grant GRANT. WALK PROGRAM RESEARCH: STEM CELL REMISSION IN LUPUS or assistance ANALYSIS OF DATA **JEUROPSYCHIATRIC** X Yes recipient that received more than \$5,000 Check this box if no one recipient received more than \$5,000 Use Part IV and Schedule I·1 (Form 990) if additional space is needed

(b) EIN

(c) IRC section

(d) Amount of cash grant

(e) Amount of non-cash applicable cash grant

(b) Amount of assistance or government

(b) EIN

(c) IRC section

(d) Amount of assistance cash grant

(e) Amount of non-cash applicable cash grant

(b) Company (c) If additional space is needed (d) Purpose assistance or government

(b) EIN

(c) IRC section

(d) Amount of assistance cash grant

(e) Amount of non-cash assistance ot government

(f) Method of valuation (book, and additional space is needed (f) Method of valuation (f) Method of valuation (book, and additional space is needed (f) Amount of the purpose is needed (f) Method of valuation (f) Method of valuatio Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any GRANT. HGSP AND LUPUS RESEARCH Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection o. Ö 0 °. Ö Ö Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States 6,592. 000 84,044 47,272 25,000 100,000 175 501(C)(3) 501(C)(3) 501(C)(3) 501(C)(3) 501(C)(3) 501(C)(3) 13-1624225 23-7448063 51-0192362 52-0595110 36-2167817 22-2107053 criteria used to award the grants or assistance? JOHNS HOPKINS MEDICAL INSTITUTIONS 1 (a) Name and address of organization NORTHWESTERN UNIVERSITY - CHICAGO CAMPUS - 750 N. LAKESHORE DRIVE -1300 MORRIS PARK AVENUE - BRONX, MISSOURI/HEARTLAND CHAPTER MEDICINE OF YESHIVA UNIVERSITY 2000 L STREET, NW, SUITE 732 ALBERT EINSTEIN COLLEGE OF LFA NEW JERSEY CHAPTER LFA DC/MD/VA CHAPTER SPRINGFILED, NJ 07081 WASHINGTON, DC 20036 COLUMBIA AVENUE BALTIMORE, MD 21218 LOUIS, MO 63139 1101 E. 33RD STREET 150 MORRIS AVENUE IL 60611 NY 10461 CHICAGO Part 5701 LFA, ST. N

Enter total number of section 501(c)(3) and government organizations Enter total number of other organizations

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Schedule I (Form 990) 2009

(f) Description of non-cash assistance (e) Method of valuation (book, FMV, appraisal, other) Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22 Use Part IV and Schedule I-1 (Form 990) if additional space is needed. AND FEDERAL REGULATIONS THE Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information - MEET ALL APPLICABLE AND RELEVANT GUIDELINES REGARDING THE USE OF ANIMAL 2: ALL GRANT RECIPIENTS ARE REQUIRED TO SIGN SUBMIT INTERNAL REVIEW BOARD APPROVAL FROM THE GRANT RECIPIENT'S (d) Amount of non-cash assistance LFA GRANT AWARD AGREEMENT AND MEET THE FOLLOWING CONDITIONS (c) Amount of cash grant STATE, MEET ALL INSTITUTIONAL POLICIES AND LOCAL, (b) Number of recipients GOVERNING THE CONDUCT OF RESEARCH (a) Type of grant or assistance LINE Ή AND HUMAN SUBJECTS PART INSTITUTION SCHEDULE Part III

Schedule I (Form 990) 2009

COMPLETE AND SUBMIT THE "PROPOSED BUDGET"

932102 02-02-10

Page 2

43-1131436

INC

LUPUS FOUNDATION OF AMERICA,

Schedule I (Form 990) 2009

SCHEDULE I-1

Continuation Sheet for Schedule I (Form 990)

OMB No 1545-0047
2009
Open +- -

| (Form 990) Department of the Treasury Internal Revenue Service  |                   | Attach to Fo                     | Attach to Form 990 to list additional information for Schedule I (Form 990), Part II or Part III. | litional informatio                     | n for  |  |                                     | 2009<br>Open to Public<br>Inspection      |
|---|-------------------|----------------------------------|---|---|--|--|-------------------------------------|---|
| Name of the organization LUPUS FOUNDATION OF AMER   | NDATION C         | ICA,                             | INC.  |   |  | Employ                                 | yer identification nu<br>43-1131436 | Employer identification number 43-1131436 |
| Part I   Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II) | Assistance to Go  | vernments and Organ              | nizations in the U  | nited States (Sche                      | edule I (Form 990), Par  | ۲    )                                 |                                     |   |
| (a) Name and address of organization or government  | (b) EIN           | (c) IRC section<br>if applicable | (d) Amount of<br>cash grant   | (e) Amount of<br>non-cash<br>assistance | (f) Method of<br>valuation<br>(book, FMV,<br>appraisal, other) | (g) Description of non-cash assistance |                                     | (h) Purpose of grant<br>or assistance     |
| THE LUPUS CENTER OF EXECELLENCE<br>2100 ONE PPG PLACE<br>PITTSBURGH, PA 15222   | 20-0097140        | 501(C)(3)                        | 16,525.   | 0.                                      |  |  | GRANT: W                            | GRANT: WALK PROGRAM                       |
| THE UNIVERSITY OF CHICAGO<br>5801 SOUTH ELLIS AVENUE<br>CHICAGO, IL 60637   | 36-2177139        | 501(C)(3)                        | .000,005  | 0.                                      |  |  | RESEARCH.                           | LUPUS NEPHRITIS                           |
| UNIVERSITY OF MICHIGAN SCHOOL OF<br>MEDICINE - 3003 S. STATE STREET -<br>ANN ARBOR, MI 48109  | 38-6006309        | 501(C)(3)                        | 100,000.  | 0.                                      |  | :                                      | RESEARCH<br>RESEARCH                | RESEARCH: MALE LUPUS<br>RESEARCH          |
| UNIVERSITY OF OKLAHOMA HEALTH<br>SCIENCES CENTER - 1200 N. PHILLIPS<br>AVENUE - OKLAHOMA CITY, OK 73104                                     | 73-6017987        | 501(C)(3)                        | 60,000.   | 0.                                      |  |  | RESEARCH                            | PEDIATRIC LUPUS                           |
|   |                   |                                  |   |   |  |  |                                     |   |
|   |                   |                                  |   |   |  |  |                                     |   |
|   |                   |                                  |   |   |  |  |                                     |   |
|   |                   |                                  |   |   |  | ,                                      |                                     |   |
| LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.  | action Act Notice | , see the Instructions           | for Form 990.   |   |  |  | Schedu                              | Schedule I-1 (Form 990) 2009              |

#### SCHEDULE J (Form 990)

Department of the Treasury

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

Open to Public

OMB No 1545-0047

Internal Revenue Service Name of the organization ► Attach to Form 990. ► See separate instructions.

Inspection Employer identification number

LUPUS FOUNDATION OF AMERICA, INC. 43-1131436 Part I **Questions Regarding Compensation** No Yes 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax indemnification and gross up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e q , maid, chauffeur, chef) b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a? 2 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply Compensation committee Written employment contract X Compensation survey or study Independent compensation consultant X Approval by the board or compensation committee Form 990 of other organizations During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization a Receive a severance payment or change-of-control payment? 4a X 4b b Participate in, or receive payment from, a supplemental nonqualified retirement plan? c Participate in, or receive payment from, an equity-based compensation arrangement? 4c If "Yes" to any of lines 4a c, list the persons and provide the applicable amounts for each item in Part III Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of Х a The organization? X 5b b Any related organization? If "Yes" to line 5a or 5b, describe in Part III For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of a The organization? 6a  $\overline{\mathbf{x}}$ 6b Any related organization? If "Yes" to line 6a or 6b, describe in Part III. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 67 lf "Yes," describe in Part III X 7 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the Х initial contract exception described in Regs section 53.4958-4(a)(3)? If "Yes," describe in Part III 8 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2009

Regulations section 53 4958-6(c)?

Schedule J (Form 990) 2009 LUE

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space is needed

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

|                   |          | (B) Breakdown of W.      | W-2 and/or 1099-MISC compensation         | 3C compensation                           | (C)                         | (D)      | (E)        | (F)   |
|-------------------|----------|--------------------------|---|---|-----------------------------|----------|------------|---|
| (A) Name          |          | (i) Base<br>compensation | (ii) Bonus &<br>incentive<br>compensation | (iii) Other<br>reportable<br>compensation | other deferred compensation | benefits | (B)(I)-(D) | reported in prior<br>Form 990 or<br>Form 990-EZ |
| ı                 | Ξ        | 208,882.                 | 0   | 0.  | 0                           | 6,238.   | 215,120.   | 0   |
| MICHAEL D. FARLEY | Ξ        |                          | 0   | 0.  | 000                         | - 1      | C          | 00  |
|                   | Ξ        | 226,643.                 | 0   | 0.  | 0                           | 6,073.   | 232,71     | 0   |
| SANDKA C. KAYMOND | <u> </u> | - 1                      | 0   | 0   | 0                           | - 1      | 100        | 0   |
|                   | Ξ        | 160,142.                 | 0   | 0.  | 0                           | 6,238.   | 166,380.   | 0   |
| MARY CRIMMINGS    | Ξ        | 0                        | 0   | 0.  | 0                           | 0        | 0          | 0   |
|                   | Ξ        |                          |   |   |                             |          |            |   |
|                   | (11)     |                          |   |   |                             |          |            |   |
|                   | (1)      |                          |   |   |                             |          |            |   |
|                   | Ξ        |                          |   |   |                             |          |            |   |
|                   | (1)      |                          |   |   |                             |          |            |   |
|                   | Ξ        |                          |   |   |                             |          |            |   |
|                   | Ξ        |                          |   |   |                             |          |            |   |
|                   | (ii)     |                          |   |   |                             |          |            |   |
|                   | (ι)      |                          |   |   |                             |          |            |   |
|                   | (ii)     |                          |   |   |                             |          |            |   |
|                   | Ξ        |                          |   |   | •                           |          |            |   |
|                   | Œ        |                          |   |   |                             |          |            |   |
|                   | ε        |                          |   |   |                             |          |            |   |
|                   | <u> </u> |                          |   |   |                             |          |            |   |
|                   | Ξ        |                          |   |   |                             |          |            |   |
|                   | Œ        |                          |   |   |                             |          |            | :   |
|                   | Ξ        |                          |   |   |                             |          |            |   |
|                   | (ii)     |                          |   |   |                             |          |            |   |
|                   | Ξ        |                          |   |   |                             |          |            |   |
|                   | (11)     |                          |   |   |                             |          |            |   |
|                   | Ξ        |                          |   |   |                             |          |            |   |
|                   | (ii)     |                          |   |   |                             |          |            |   |
|                   | (:)      |                          |   |   |                             |          |            |   |
|                   | ▣        |                          |   |   |                             |          |            |   |
|                   | Ξ        |                          |   |   |                             |          |            |   |
|                   | ∄        |                          |   |   |                             |          |            |   |
|                   |          |                          |   |   |                             |          | Schedul    | Schedule J (Form 990) 2009                      |
|                   |          |                          |   | 20  |                             |          |            |   |

#### **SCHEDULE J-2** (Form 990)

Department of the Treasury Internal Revenue Service

**Continuation Sheet for Form 990** 

▶ Attach to Form 990 to list additional information for Form 990, Part VII, Section A, line 1a. ➤ See the Instructions for Form 990.

OMB No 1545-0047 Open to Public Inspection

Name of the Organization

TIDUO HOINDANTON OR AMEDICA

Employer Identification number 43-1131436

|                         |              |  |  |             |              |                              | ICA, INC. 43-1131436 |                      |                              |                           |
|-------------------------|--------------|--|--|-------------|--------------|------------------------------|----------------------|----------------------|------------------------------|---------------------------|
|                         |              | rustees, Key Employees, and Highest Compensated Employ |  | <del></del> |              |                              |                      |                      |                              |                           |
| (A)                     | (B)          |  |  |             | C)           |                              |                      | (D)                  | (E)                          | (F)                       |
| Name and title          | Average      | ١.,  |  | Pos         |              |                              |                      | Reportable           | Reportable                   | Estimated                 |
|                         | hours<br>per | (CI  | neck   | all         | tnat         | арр                          | iy)                  | compensation<br>from | compensation<br>from related | amount of other           |
|                         | week         |  |  |             |              | ee                           | ı                    | the                  | organizations                | compensation              |
|                         |              | ŞĢ   | ŀ  |             |              | mploy                        | 1                    | organization         | (W-2/1099-MISC)              | from the                  |
|                         |              | or der   | يو ا   |             |              | ated e                       |                      | (W-2/1099-MISC)      |                              | organization              |
|                         |              | ustee  | truste   |             | e e          | npens                        |                      |                      |                              | and related organizations |
|                         |              | Individual trustee or director                         | Institutional trustee                            | _           | a la         | Highest compensated employee | <u> </u>             |                      |                              | Organizations             |
|                         |              | Indivi   | Instit   | Officer     | Key employee | Hg.                          | Former               |                      |                              |                           |
| DUANE PETERS            |              |  |  |             |              |                              |                      |                      |                              |                           |
| SR DIR MARKETING/COMM   | 40.00        |  |  |             |              | Х                            |                      | 129,615.             | 0.                           | 6,238.                    |
| SUSAN BRUNEY            |              |  |  |             |              |                              |                      |                      |                              |                           |
| VP, NETWORK             | 40.00        |  | <u> </u>   |             |              | Х                            |                      | 134,706.             | 0.                           | 6,238.                    |
| TERESA L. SANDERS       | 40.00        |  |  |             |              |                              |                      | 400 005              |                              |                           |
| DIRECTOR, NATIONAL WALK | 40.00        | <u> </u>   | <u> </u>   | <u> </u>    | <u> </u>     | Х                            | <u> </u>             | 108,806.             | 0.                           | 6,238.                    |
|                         |              |  |  |             | ŀ            |                              | i                    |                      |                              |                           |
| · · · · · · ·           |              | -  | <u> </u>   | -           | ┝            |                              | -                    |                      |                              |                           |
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|                         | L            | L  | L  |             |              |                              | L                    |                      | . <u> </u>                   |                           |

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J-2 (Form 990) 2009

#### SCHEDULE M (Form 990)

**Noncash Contributions** 

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. Attach to Form 990.

Open to Public Inspection

Name of the organization

Employer identification number

|     | LUPUS FOUNDA                                      | TION O                        | F AMERICA                         | , INC.  | 43-1                          | 131     | 430    |      |
|-----|---|-------------------------------|-----------------------------------|---|-------------------------------|---------|--------|------|
| Pa  | rt I Types of Property                            |                               |                                   |   |                               |         |        |      |
|     |   | (a)<br>Check if<br>applicable | (b)<br>Number of<br>contributions | (c) Revenues reported on Form 990, Part VIII, line 1g | (d)<br>Method of de<br>revenu | etermir | ning   |      |
| 1   | Art - Works of art                                |                               |                                   |   |                               |         |        |      |
| 2   | Art - Historical treasures                        |                               |                                   |   |                               |         |        |      |
| 3   | Art - Fractional interests                        |                               |                                   |   |                               |         |        |      |
| 4   | Books and publications                            |                               |                                   | ·   | ·                             |         |        |      |
| 5   | Clothing and household goods                      | X                             |                                   | 3,233,897.  | FAIR MARKET                   | VA      | LUE    |      |
| 6   | Cars and other vehicles                           | X                             | 10.7                              | 27,395.   | FAIR MARKET                   | VA      | LUE    |      |
| 7   | Boats and planes                                  |                               |                                   |   |                               |         |        |      |
| 8   | Intellectual property                             |                               |                                   |   |                               |         | •      |      |
| 9   | Securities - Publicly traded                      | X                             | 3                                 | 11,216.   | FAIR MARKET                   | VĀ      | LUE    |      |
| 10  | Securities - Closely held stock                   |                               |                                   |   |                               |         |        |      |
| 11  | Securities - Partnership, LLC, or                 |                               |                                   |   |                               |         |        |      |
|     | trust interests                                   |                               |                                   |   |                               |         |        |      |
| 12  | Securities Miscellaneous                          |                               |                                   |   |                               | ·       |        |      |
| 13  | Qualified conservation contribution -             |                               |                                   |   |                               |         |        |      |
|     | Historic structures                               |                               |                                   |   |                               |         |        |      |
| 14  | Qualified conservation contribution - Other       |                               |                                   |   |                               |         |        |      |
| 15  | Real estate - Residential                         |                               |                                   |   |                               |         |        |      |
| 16  | Real estate - Commercial                          |                               |                                   |   |                               |         |        |      |
| 17  | Real estate - Other                               |                               |                                   |   |                               |         |        |      |
| 18  | Collectibles                                      |                               |                                   |   |                               |         |        |      |
| 19  | Food inventory                                    |                               |                                   |   |                               |         | _      |      |
| 20  | Drugs and medical supplies                        |                               |                                   |   |                               |         |        |      |
| 21  | Taxidermy   |                               |                                   |   |                               |         |        |      |
| 22  | Historical artifacts                              |                               |                                   |   |                               |         |        |      |
| 23  | Scientific specimens                              |                               |                                   |   |                               |         |        |      |
| 24  | Archeological artifacts                           |                               |                                   |   | ***                           |         |        |      |
| 25  |   |                               |                                   |   |                               |         |        |      |
| 26  | Other () Other ()                                 |                               | <del></del>                       |   |                               |         |        |      |
| 27  | Other ( )   |                               |                                   |   |                               |         |        |      |
| 28  | Other ( )   |                               |                                   |   |                               |         |        |      |
| 29  | Number of Forms 8283 received by the organi       | zation during                 | the tax year for o                | contributions   | I                             |         |        |      |
|     | for which the organization completed Form 82      |                               |                                   |   |                               |         |        |      |
|     | ,   |                               |                                   | g   |                               |         | Yes    | No   |
| 30a | During the year, did the organization receive b   | v contributio                 | n anv property rei                | ported in Part I, lines 1-28 th                       | at it must hold for           |         |        |      |
|     | at least three years from the date of the initial | •                             |                                   |   |                               |         |        | 1    |
|     | the entire holding period?                        |                               |                                   | ,               |                               | 30a     |        | X    |
| b   | If "Yes," describe the arrangement in Part II     |                               |                                   |   |                               |         |        |      |
| 31  | Does the organization have a gift acceptance      | policy that re                | equires the review                | of any non-standard contrib                           | utions?                       | 31      | х      |      |
|     | Does the organization hire or use third parties   |                               | •                                 | -   |                               |         |        |      |
|     | contributions?                                    |                               | g                                 | , p. 20000, 0, 00, 70, 100001                         |                               | 32a     |        | х    |
| ь   | If "Yes," describe in Part II                     |                               |                                   |   |                               |         |        |      |
| 33  | If the organization did not report revenues in c  | olumn (c) for                 | a type of propert                 | v for which column (a) is che                         | cked.                         |         |        |      |
|     | describe in Part II                               | 2.2 (0) 101                   | ,pc or propert                    | , mion column (a) io one                              |                               |         |        |      |
| LHA | For Privacy Act and Paperwork Reduction           | Act Notice                    | see the Instruct                  | ions for Form 990.                                    | Schedule M                    | l (Forr | n 990) | 2009 |

932141 03-12-10

#### **SCHEDULE 0** (Form 990)

**Supplemental Information to Form 990** 

Department of the Treasury Internal Revenue Service

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information. Attach to Form 990.

OMB No 1545-0047 Open to Public Inspection

Name of the organization

LUPUS FOUNDATION OF AMERICA, INC. Employer identification number 43-1131436

| FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:        |
|---|
| NATIONWIDE NETWORK OF CHAPTERS AND SUPPORT GROUPS AND OPERATES PROGRAMS |
| OF RESEARCH, EDUCATION, AND ADVOCACY.                                   |
|   |
| FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:           |
| GENERATED MORE THAN \$48 MILLION IN DONATED MEDIA PLACEMENTS SINCE IT   |
| BEGAN IN MARCH OF 2009. IN ADDITION, CELEBRITIES WHO HAVE PUBLICLY      |
| EXPRESSED THEIR SUPPORT OF THE FOUNDATION HELPED RAISE AWARENESS OF     |
| LUPUS.  |
|   |
| THE FOUNDATION ALSO DISTRIBUTED MONTHLY ENEWSLETTERS ON ADVOCACY,       |
| RESEARCH AND LIVING WITH LUPUS TO MORE THAN 107,000 INDIVIDUALS AND     |
| WORKED WITH MEDIA OUTLETS TO INFORM THE PUBLIC ABOUT LUPUS AND          |
| DEVELOPMENTS IN RESEARCH AND TREATMENT (MORE THAN 2,000 MEDIA STORIES   |
| ON LUPUS WERE IDENTIFIED IN 2010). THE FOUNDATION FURTHER EXPANDED ITS  |
| PRESENCE ON YOUTUBE, FACEBOOK AND TWITTER TO ENGAGE A NEW ONLINE        |
| AUDIENCE IN ADVOCACY AND PUBLIC AWARENESS. TO HIGHLIGHT THE NEED FOR    |
| SAFER, MORE TOLERABLE, AND EFFECTIVE MEDICATIONS AND TO RAISE AWARENESS |
| OF LUPUS, THE FOUNDATION CONTINUED ITS BAND TOGETHER FOR LUPUS          |
| CAMPAIGN. THE FOUNDATION LED INTERNATIONAL EFFORTS TO BOOST AWARENESS   |
| OF LUPUS BY COORDINATING THE ANNUAL WORLD LUPUS DAY OBSERVANCE AND      |
| SECURING SIGNATURES FROM ADVOCATES IN 81 COUNTRIES FOR AN ONLINE PLEDGE |
| TO BAND TOGETHER FOR LUPUS AND RAISE AWARENESS OF THE DISEASE.          |
|   |

THE FOUNDATION CONDUCTED SEVERAL LIVE WEBCHATS AND LAUNCHED A NEW

PROGRAM CALLED "15 QUESTIONS" WHICH FEATURED A LUPUS THOUGHTLEADER

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule O (Form 990) 2009

932211 02-03-10

#### Supplemental Information to Form 990

(Form 990)

Department of the Treasury Internal Revenue Service Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.

2009
Open to Public Inspection

Name of the organization

LUPUS FOUNDATION OF AMERICA, INC.

Employer identification number 43-1131436

ANSWERING PREVIOUSLY SUBMITTED QUESTIONS ON A SPECIFIC TOPIC RELATED TO LUPUS. BOTH ACTIVITIES TOGETHER YIELDED OVER 700 QUESTIONS SUBMITTED AND ANSWERED BY THE EXPERTS WITH MORE THAN 20,000 VISITS TO THE PROGRAM ARCHIVE PAGES ON OUR WEBSITE. FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS: YEAR THE MAGAZINE WAS CIRCULATED TO MORE THAN 135,000 MEDICAL PROFESSIONALS OF VARYING SPECIALTIES WORLDWIDE (AS WELL AS PATIENTS AND OTHER INTERESTED CONSUMERS) FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES: RESEARCH: THE FOUNDATION IS COMMITTED TO ACCELERATING THE PACE OF MEDICAL DISCOVERY IN LUPUS. THE FOUNDATION HAS BEEN AGGRESSIVELY PURSUING STRATEGIES TO GREATLY INCREASE FEDERAL, STATE, AND INDUSTRY SUPPORT FOR A ROBUST MEDICAL RESEARCH EFFORT ON LUPUS WHILE FACILITATING STRATEGIC COLLABORATIONS AND CONTINUING TO PROVIDE DIRECT FINANCIAL SUPPORT TO YOUNG SCIENTISTS SEEKING A CURE FOR LUPUS THROUGH ITS PRIVATELY-SUPPORTED RESEARCH GRANT PROGRAMS. THE FOUNDATION BEGAN ADDRESSING RECOMMENDATIONS ON OVERCOMING THE BARRIERS IN LUPUS DRUG DEVELOPMENT WHICH WERE OUTLINED IN THE CALENDAR YEAR 2009 LEWIN GROUP REPORT (COMMISSIONED BY THE LUPUS FOUNDATION OF AMERICA.) THE REPORT'S RECOMMENDATIONS PROVIDE A ROADMAP TO THE FURTHER DEVELOPMENT AND APPROVAL OF A FULL ARSENAL OF NEW, MORE TOLERABLE AND

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

EFFECTIVE TREATMENTS FOR LUPUS.

Schedule O (Form 990) 2009

(Form 990)

Department of the Treasury Internal Revenue Service

## **Supplemental Information to Form 990**

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.

2009
Open to Public Inspection

Name of the organization

LUPUS FOUNDATION OF AMERICA, INC.

Employer identification number 43-1131436

INITIATIVES WHICH BEGAN IN CALENDAR YEAR 2010/FISCAL YEAR 2009 INCLUDED

THE DEVELOPMENT OF AN ONLINE PHYSICIAN TRAINING SITE WHERE THOSE

INVESTIGATORS PARTICIPATING IN CLINICAL TRIALS WOULD BE TAUGHT THE

INSTRUMENTS USED IN CLINICAL TRIALS UNIFORMLY. THE COLLECTIVE DATA

ANALYSIS INITIATIVE (CDAI) IS ANOTHER PROGRAM WITH THE GOAL OF

GATHERING DATA FROM PREVIOUSLY COMPLETED LUPUS CLINICAL TRIALS AND

LOOKING FOR TRENDS IN THE DATA THAT WOULD HELP TO IMPROVE THE DESIGN OF

CLINICAL TRIALS.

AS CHIEF ADVOCATE FOR LUPUS RESEARCH AND EDUCATION, IN 2010, THE LFA CONTINUED ITS EFFORTS TO ENSURE SUPPORT FOR THE CENTERS FOR DISEASE CONTROL (CDC)'S COMPREHENSIVE EPIDEMIOLOGY STUDY AIMED AT DISCOVERING THE TRUE PREVALENCE AND INCIDENCE OF LUPUS IN THE U.S. TO DATE, CONGRESS HAS APPROPRIATED \$16.6 MILLION TO SUPPORT THE STUDY. THE LFA ALSO CONTINUED ITS WORK TO SUPPORT THE DEPARTMENT OF DEFENSE'S PEER REVIEWED MEDICAL RESEARCH PROGRAM PROVIDING ANOTHER \$2.3 MILLION IN 2010 TO FUND STUDIES ON LUPUS BIOMARKERS, BRINGING THE PROGRAM'S TOTAL SUPPORT FOR LUPUS OVER THE PAST FIVE YEARS TO \$9.5 MILLION. THE LFA AWARDED NEW FUNDING FOR RESEARCH GRANTS TO ADDRESS ISSUES OF CRITICAL IMPORTANCE FOR PEOPLE WITH LUPUS, INCLUDING THE MANAGEMENT OF THE DISEASE IN CHILDREN AND TEENS, ISSUES RELATED TO MEN NEUROPSYCHIATRIC LUPUS, REPRODUCTIVE ISSUES, MID-TO-LATE-STAGE TRANSLATIONAL RESEARCH, FACILITATING GREATER ACCURACY IN THE DIAGNOSIS LUPUS, AND THE DEVELOPMENT OF NEW, SAFE AND EFFECTIVE TREATMENTS. IN ADDITION, THE LFA AWARDED FIVE STUDENT FELLOWSHIPS TO FOSTER AN

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02-03-10

Schedule O (Form 990) 2009

INTEREST IN LUPUS RESEARCH.

(Form 990)

Department of the Treasury Internal Revenue Service

# **Supplemental Information to Form 990**

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information. Attach to Form 990.

OMB No 1545-0047 Open to Public Inspection

Name of the organization

LUPUS FOUNDATION OF AMERICA, INC. Employer identification number 43-1131436

| THE LFA ALSO RECOGNIZED TWO RESEARCHERS FOR THEIR OVERALL CONTRIBUTIONS  |
|--|
| TO THE SCIENTIFIC UNDERSTANDING OF LUPUS. ONE AWARD WAS GIVEN TO A   |
| YOUNG INVESTIGATOR WHILE THE OTHER WAS GIVEN TO A MORE SEASONED  |
| INVESTIGATOR WHOSE BODY OF WORK OVER THEIR CAREER HAS MADE A   |
| SIGNIFICANT IMPACT.  |
| EXPENSES \$ 782848. INCLUDING GRANTS OF \$ 584044. REVENUE \$ 0.   |
| PATIENT EDUCATION AND SUPPORT: THE FOUNDATION PROVIDES EDUCATION,  |
| SUPPORT AND OTHER ASSISTANCE TO INDIVIDUALS WITH LUPUS, THEIR FAMILIES   |
| AND CAREGIVERS. THROUGH THIS PROGRAM, THE FOUNDATION DISTRIBUTED LUPUS   |
| INFORMATION TO MORE THAN 200,000 PEOPLE AT HEALTH FAIRS AND OTHER  |
| HEALTH RELATED EVENTS FOR THE PUBLIC ACROSS THE COUNTRY, CONDUCTED   |
| EDUCATIONAL PROGRAMS/WORKSHOPS/SEMINARS/WEBCHATS/TELECONFERENCES   |
| REACHING MORE THAN APPROXIMATELY 150,000 PEOPLE WITH LUPUS AND THEIR   |
| FAMILIES, 55,000 INQUIRERS, AND TRANSMITTED OVER SEVERAL MILLION PAGES   |
| OF INFORMATION THROUGH THE LFA WEBSITE TO OVER 3 MILLION VISITORS.   |
| ADDITIONALLY, OVER 58,000 PEOPLE WERE EDUCATED ABOUT CLINICAL TRIALS   |
| THROUGH THE FOUNDATION WEBSITE AND OVER 7,000 PEOPLE SIGNED UP FOR THE   |
| LUPUS RESEARCH REGISTRY WHICH CONNECTS PEOPLE WITH INFORMATION ABOUT   |
| CLINICAL TRIALS IN THEIR AREA.   |
| IN 2010, THE LFA'S WALK FOR LUPUS NOW BROUGHT TOGETHER 35,000  |
| INDIVIDUALS IN 68 CITIES ACROSS THE NATION TO RAISE URGENTLY NEEDED  |
| FUNDS FOR LIFE-SAVING RESEARCH AND SUPPORT PROGRAMS. IT IS ALSO AN   |
| OPPORTUNITY FOR THE LUPUS COMMUNITY TO COME TOGETHER, TO LEARN HOW TO  |
| LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule O (Form 990) 2009 932211 02-03-10 Schedule O (Form 990) 2009 |
| A 2  |

(Form 990)

Department of the Treasury Internal Revenue Service

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LUPUS FOUNDATION OF AMERICA, INC.

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| 20100 100121111011 01 1112111011, 11101  |
|--|
| BETTER LIVE WITH LUPUS, AND RAISE AWARENESS OF THE DISEASE IN THEIR  |
| LOCAL COMMUNITIES.   |
|  |
| THE FOUNDATION CONTINUED TO SEE GROWTH THROUGH THE DISTRIBUTION OF THE   |
| AWARD WINNING LUPUS NOW MAGAZINE. THE MAGAZINE, CONTAINING THE LATEST  |
| UPDATES ON RESEARCH, TREATMENT AND MORE, WAS CIRCULATED TO OVER 135,000  |
| MEDICAL PROFESSIONALS WORLDWIDE AND MEMBERS OF THE PUBLIC.   |
|  |
| THERE WAS RECORD ATTENDANCE FOR THE NINTH INTERNATIONAL CONGRESS ON  |
| LUPUS WHEN LUPUS INVESTIGATORS, CLINICIANS, AND LEADERS OF LUPUS   |
| SUPPORT AND ADVOCACY ORGANIZATIONS GATHERED IN VANCOUVER, CANADA. THE  |
| LFA WAS A CO-SPONSOR OF THE CONGRESS AND HELPED ORGANIZE A PARALLEL  |
| PROGRAM FOR LEADERS OF INTERNATIONAL LUPUS GROUPS TO DISCUSS   |
| DEVELOPMENTS IN RESEARCH.  |
| EXPENSES \$ 525460. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0.  |
|  |
| FORM 990, PART VI, SECTION A, LINE 7B: THE CHAPTERS HAVE THE AUTHORITY TO  |
| VOTE ON ANY PROPOSED CHANGES BY THE BOARD OF THE DIRECTORS TO LFA'S BYLAWS.  |
|  |
| FORM 990, PART VI, SECTION B, LINE 11: LFA HIRES AN INDEPENDENT ACCOUNTING   |
| FIRM TO PREPARE THE FORM 990. UPON RECEIVING THE FIRST DRAFT, THE FORM 990   |
| IS REVIEWED BY THE CFO. ONCE THE CHANGES ARE MADE, THE FINAL DRAFT OF THE  |
| FORM 990 IS THEN REVIEWED BY BOTH THE CFO AND THE PRESIDENT & CEO. THE   |
| FINAL DRAFT ALSO HAS TO BE REVIEWED AND APPROVED BY THE FINANCE COMMITTEE.   |
| FOLLOWING THE FINANCE COMMITTEE'S APPROVAL, THE PRESIDENT & CEO WILL SIGN  |
| THE FINAL FORM 990 BEFORE IT IS SUBMITTED TO THE IRS. THE FINAL 990 IS   |
| LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.  Schedule O (Form 990) 2009 932211 02-03-10 |

Department of the Treasury Internal Revenue Service

## Supplemental Information to Form 990

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LUPUS FOUNDATION OF AMERICA, INC.

Employer identification number 43-1131436

MADE AVAILABLE TO THE FULL BOARD AT ITS NEXT SCHEDULED MEETING.

FORM 990, PART VI, SECTION B, LINE 12C: AT LFA'S BOARD MEETING IN THE

FALL, THE CONFLICT OF INTEREST STATEMENT AND QUESTIONNAIRE ARE COMPLETED

AND SIGNED BY EACH OFFICER, DIRECTOR, COMMITTEE MEMBER, AND KEY EMPLOYEE.

ALL CONFLICT OF INTEREST STATEMENTS AND QUESTIONNAIRES ARE REVIEWED BY THE

PRESIDENT & CEO AND CFO WHO NOTE ANY ACTUAL OR POTENTIAL CONFLICTS. THERE

HAVE BEEN NO CONFLICTS NOTED DURING THE YEAR.

FORM 990, PART VI, SECTION B, LINE 15A: THE EXECUTIVE COMMITTEE OF THE
BOARD (EC) CONDUCTS AN ANNUAL PERFORMANCE EVALUATION OF THE PRESIDENT & CEO
AND RECOMMENDS SALARY LEVEL CHANGE TO THE BOARD OF DIRECTORS FOR APPROVAL.

THE RECOMMENDED CHANGE IS BASED ON THE MOST CURRENTLY AVAILABLE

COMPARABILITY DATA FROM THE MANAGEMENT COMPENSATION SURVEY STUDY PUBLISHED

JOINTLY BY THE NATIONAL HEALTH COUNCIL AND THE NATIONAL HUMAN SERVICES

ASSEMBLY. ONCE APPROVED, ONE OF THE MEMBERS OF THE EC, NORMALLY THE

TREASURER, NOTIFIES THE CFO OF THE NEW APPROVED COMPENSATION ARRANGEMENT

FOR THE PRESIDENT & CEO. ALL OTHER KEY EMPLOYEES RECEIVE AN ANNUAL

PERFORMANCE REVIEW BY THE PRESIDENT & CEO AND APPROVED SALARY INCREASES ARE

DOCUMENTED ON EACH INDIVIDUAL'S ANNUAL EVALUATION FORM.

FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990:

AK, AL, AR, AZ, CA, CO, CT, FL, GA, HI, NH, NJ, NM, NY, OH, OK, OR, IL, KS, KY, LA, MA, MD, ME, MI

NC, ND, NH, NJ, NM, NY, OH, OK, OR, PA, RI, SC, TN, UT, VA, WA, WI, WV

FORM 990, PART VI, SECTION C, LINE 19: THE FOUNDATION MAKES ITS FINANCIAL

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Schedule O (Form 990) 2009

932211 02-03-10

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Employer identification number Name of the organization LUPUS FOUNDATION OF AMERICA, INC. 43-1131436 STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST AND BY POSTING ITS ANNUAL REPORT AND PROVIDING A WEBLINK TO GUIDESTAR ON ITS WEBSITE. THE 990 AND ALL OTHER GOVERNING DOCUMENTS ARE AVAILABLE UPON REQUEST.