



See a Social Security Number? Say Something!  
Report Privacy Problems to <https://public.resource.org/privacy>  
Or call the IRS Identity Theft Hotline at 1-800-908-4490



|  |  |   |
|--|--|---|
| Form <b>990</b><br><br>Department of the Treasury<br>Internal Revenue Service | <b>Return of Organization Exempt From Income Tax</b><br><br><b>Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)</b> | OMB No 1545-0047<br><div> <div>2009</div> <div>Open to Public Inspection</div> </div> |
|  | The organization may have to use a copy of this return to satisfy state reporting requirements   |   |

**A For the 2009 calendar year, or tax year beginning 10-01-2009 and ending 09-30-2010**





|  |  |  |            |   |
|--|--|--|------------|---|
| <b>B</b> Check if applicable<br><input type="checkbox"/> Address change<br><input type="checkbox"/> Name change<br><input type="checkbox"/> Initial return<br><input type="checkbox"/> Terminated<br><input type="checkbox"/> Amended return<br><input type="checkbox"/> Application pending | <b>Please use IRS label or print or type. See Specific Instructions.</b> | <b>C</b> Name of organization<br>GOODWILL INDUSTRIES OF NORTHERN MICHIGAN INC  |            | <b>D</b> Employer identification number<br>38-1976268 |
|  |  | Doing Business As  |            | <b>E</b> Telephone number<br>(231) 922-4805           |
|  |  | Number and street (or P.O. box if mail is not delivered to street address)<br>2279 SOUTH AIRPORT ROAD WEST                                     | Room/suite | <b>G</b> Gross receipts \$ 9,890,318                  |
|  |  | City or town, state or country, and ZIP + 4<br>TRAVERSE CITY, MI 49684   |            |   |
| <b>F</b> Name and address of principal officer<br>CECIL MCNALLY<br>2279 SOUTH AIRPORT ROAD WEST<br>TRAVERSE CITY, MI 49684   |  | <b>H(a)</b> Is this a group return for affiliates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                         |            |   |
| <b>I</b> Tax-exempt status <input checked="" type="checkbox"/> 501(c) ( 3 ) <input type="checkbox"/> (insert no ) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527  |  | <b>H(b)</b> Are all affiliates included? <input type="checkbox"/> Yes <input type="checkbox"/> No<br>If "No," attach a list (see instructions) |            |   |
| <b>J</b> Website: WWW.GOODWILLNMI.ORG  |  | <b>H(c)</b> Group exemption number   |            |   |

|   |                                 |                                     |
|---|---------------------------------|-------------------------------------|
| <b>K</b> Form of organization <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other <input type="checkbox"/> | <b>L</b> Year of formation 1972 | <b>M</b> State of legal domicile MI |
|---|---------------------------------|-------------------------------------|

## Part I Summary

|                             |  |  |                           |              |
|-----------------------------|--|--|---------------------------|--------------|
| Activities & Governance     | 1  | Briefly describe the organization's mission or most significant activities<br>THE ORGANIZATION'S MISSION IS TO HELP PEOPLE OVERCOME BARRIERS TO INDEPENDENCE |                           |              |
|                             | 2  | Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets                       |                           |              |
|                             | 3  | Number of voting members of the governing body (Part VI, line 1a)  | 3                         | 1            |
|                             | 4  | Number of independent voting members of the governing body (Part VI, line 1b)  | 4                         | 1            |
|                             | 5  | Total number of employees (Part V, line 2a)  | 5                         | 25           |
|                             | 6  | Total number of volunteers (estimate if necessary)   | 6                         | 18           |
|                             | 7a   | Total gross unrelated business revenue from Part VIII, column (C), line 12   | 7a                        |              |
| b                           | Net unrelated business taxable income from Form 990-T, line 34 | 7b   |                           |              |
| Revenue                     | 8  | Contributions and grants (Part VIII, line 1h)  | Prior Year                | Current Year |
|                             | 9  | Program service revenue (Part VIII, line 2g)   | 2,142,821                 | 2,438,946    |
|                             | 10   | Investment income (Part VIII, column (A), lines 3, 4, and 7d)  | 6,632,401                 | 6,940,142    |
|                             | 11   | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)   | 54,947                    | 129,520      |
|                             | 12   | Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)   | 2,504                     | -3,736       |
|                             | 12   |  | 8,832,673                 | 9,504,872    |
| Expenses                    | 13   | Grants and similar amounts paid (Part IX, column (A), lines 1–3)   | 255,147                   | 226,181      |
|                             | 14   | Benefits paid to or for members (Part IX, column (A), line 4)  |                           | 0            |
|                             | 15   | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)  | 3,618,351                 | 3,859,851    |
|                             | 16a  | Professional fundraising fees (Part IX, column (A), line 11e)  |                           | 0            |
|                             | b  | Total fundraising expenses (Part IX, column (D), line 25) <u>73,759</u>  |                           |              |
|                             | 17   | Other expenses (Part IX, column (A), lines 11a–11d, 11f–24f)   | 4,211,505                 | 4,547,858    |
|                             | 18   | Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)   | 8,085,003                 | 8,633,890    |
|                             | 19   | Revenue less expenses Subtract line 18 from line 12  | 747,670                   | 870,982      |
| Net Assets or Fund Balances |  |  | Beginning of Current Year | End of Year  |
|                             | 20   | Total assets (Part X, line 16)   | 5,990,820                 | 7,113,417    |
|                             | 21   | Total liabilities (Part X, line 26)  | 3,091,359                 | 3,340,422    |
|                             | 22   | Net assets or fund balances Subtract line 21 from line 20  | 2,899,461                 | 3,772,995    |

## Part II Signature Block

|                                 |   |  |  |  |   |
|---------------------------------|---|--|--|--|---|
| <b>Sign Here</b>                | Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge |  |  |  |   |
|                                 | *****<br>Signature of officer   |  | 2011-04-27<br>Date   |  |   |
|                                 | CECIL MCNALLY EXECUTIVE DIRECTOR<br>Type or print name and title  |  |  |  |   |
| <b>Paid Preparer's Use Only</b> | Preparer's signature  KERRY J NELSON   |  | Date   | Check if self-employed <input checked="" type="checkbox"/> | Preparer's identifying number (see instructions)  |
|                                 | Firm's name (or yours if self-employed), address, and ZIP + 4    |  | REHMANN ROBSON<br>MILLIKEN PLACE 107 S CASS STE A<br>TRAVERSE CITY, MI 49684 |  | EIN                      |
|                                 |   |  |  |  | Phone no  (231) 946-3230 |

May the IRS discuss this return with the preparer shown above? (see instructions) . . . . . ☒ Yes ☐ No

Part III

Statement of Program Service Accomplishments

1

Briefly describe the organization's mission

THE MISSION OF GOODWILL INDUSTRIES OF NORTHERN MICHIGAN, INC IS TO HELP PEOPLE OVERCOME BARRIERS TO INDEPENDENCE

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

☒

 Yes 

☒

 No

If "Yes," describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services?

☒

 Yes 

☒

 No

If "Yes," describe these changes on Schedule O

4

Describe the exempt purpose achievements for each of the organization's three largest program services by expenses

Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code ) (Expenses \$ 5,688,854 including grants of \$ ) (Revenue \$ 5,860,760 )

GOODWILL'S RETAIL OPERATIONS PROVIDE EMPLOYMENT AND JOB TRAINING OPPORTUNITIES FOR INDIVIDUALS WHO ARE DISABLED OR OTHERWISE DISADVANTAGED NET INCOME FROM THE SALE OF CLOTHING AND HOUSEHOLD GOODS DONATED BY THE PUBLIC GOES TOWARD SUPPORTING AND GROWING OTHER CRITICAL COMMUNITY-BASED PROGRAMS DURING THE YEAR 231 PEOPLE WERE EMPLOYED THROUGH THESE OPERATIONS, ANOTHER 172 RECEIVED JOB TRAINING AND ANOTHER 679 PARTICIPATED IN MANDATED WORK PROGRAMS

4b

(Code ) (Expenses \$ 293,677 including grants of \$ 34,811 ) (Revenue \$ 202,681 )

GOODWILL'S CASE MANAGEMENT PROGRAM PROVIDES PROFESSIONAL AND COMPASSIONATE SERVICES TO HOMELESS INDIVIDUALS THROUGH A STRENGTH BUILDING APPROACH, EMPOWERING THEM TO OVERCOME BARRIERS TO INDEPENDENCE THESE INDIVIDUALS RECEIVE AN INITIAL ASSESSMENT AND PARTICIPATE IN THE DEVELOPMENT OF A PERSONALIZED, GOAL-ORIENTED PLAN WITH THEIR CASE MANAGER THE CASE MANAGER ALSO IDENTIFIES, REFERS AND ADVOCATES FOR AVAILABLE COMMUNITY SERVICES TO ASSIST IN ACHIEVING THESE GOALS THE OBJECTIVE IS TO ENSURE THAT THE NEED FOR TEMPORARY SHELTER IS AS SHORT AS POSSIBLE DURING THE YEAR 655 PEOPLE RECEIVED CASE MANAGEMENT SERVICES THROUGH THIS PROGRAM

4c

(Code ) (Expenses \$ 250,210 including grants of \$ ) (Revenue \$ 100,788 )

GOODWILL'S PAPERWORKS STUDIO PROGRAM EMPLOYS DIABLED AND OTHERWISE DISADVANTAGED INDIVIDUALS TO MANUFACTURE HIGH QUALITY, HANDMADE PAPER AND GREETING CARDS FROM RECYCLED PRODUCTS THE GOAL OF THIS PROGRAM IS TO CREATE AN INTEGRATED AND SUPPORTIVE JOB TRAINING ENVIRONMENT FOR INDIVIDUALS WITH BARRIERS TO EMPLOYMENT DURING THE YEAR 32 PEOPLE WERE EMPLOYED AND/OR RECEIVED SERVICES THROUGH THIS PROGRAM

4d

Other program services (Describe in Schedule O ) **See also Additional Data for Description**

(Expenses \$ 1,418,052 including grants of \$ 191,370 ) (Revenue \$ 775,913 )









4e

Total program service expenses

\$ 7,650,793

Part IV

Checklist of Required Schedules

|     |   |     |     |    |
|-----|---|-----|-----|----|
|     |   | Yes | No  |    |
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A    | 1   | Yes |    |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors?   | 2   | Yes |    |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I  | 3   |     | No |
| 4   | <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II  | 4   |     | No |
| 5   | <b>Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations.</b> Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III  | 5   |     |    |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I   | 6   |     | No |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II                                      | 7   |     | No |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III    | 8   |     | No |
| 9   | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV  | 9   |     | No |
| 10  | Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V   | 10  |     | No |
| 11  | Is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.  | 11  | Yes |    |
|     | • Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.  |     |     |    |
|     | • Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.  |     |     |    |
|     | • Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.  |     |     |    |
|     | • Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.   |     |     |    |
|     | • Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.  |     |     |    |
|     | • Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X.   |     |     |    |
| 12  | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII    | 12  |     | No |
| 12A | Was the organization included in consolidated, independent audited financial statements for the tax year?   | Yes | No  |    |
|     | If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional  | 12A | Yes |    |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E   | 13  |     | No |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?   | 14a |     | No |
| b   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Part I   | 14b |     | No |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Part II  | 15  |     | No |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III  | 16  |     | No |
| 17  | Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I   | 17  |     | No |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II  | 18  | Yes |    |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  | 19  |     | No |
| 20  | Did the organization operate one or more hospitals? If "Yes," complete Schedule H   | 20  |     | No |

Part IV

Checklist of Required Schedules (continued)

|     |  |     |     |    |
|-----|--|-----|-----|----|
| 21  | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i> . . . . .  | 21  |     | No |
| 22  | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i> . . . . .   | 22  | Yes |    |
| 23  | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i> . . . . .                | 23  |     | No |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b–24d and complete Schedule K. If "No," go to line 25</i> . . . . . | 24a | Yes |    |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . .  | 24b |     | No |
| c   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? . . . . .   | 24c |     | No |
| d   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . .  | 24d |     | No |
| 25a | <b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i> . . . . .  | 25a |     | No |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i> . . . . .       | 25b |     | No |
| 26  | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i> . . . . .                                    | 26  |     | No |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i> . . . . .            | 27  |     | No |
| 28  | Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)  |     |     |    |
| a   | A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .   | 28a |     | No |
| b   | A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .  | 28b |     | No |
| c   | An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or owner? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .   | 28c |     | No |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i> . . . . .  | 29  | Yes |    |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i> . . . . .  | 30  |     | No |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i> . . . . .  | 31  |     | No |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i> . . . . .  | 32  |     | No |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i> . . . . .  | 33  |     | No |
| 34  | Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i> . . . . .   | 34  | Yes |    |
| 35  | Is any related organization a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .   | 35  |     | No |
| 36  | <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .   | 36  |     | No |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i> . . . . .   | 37  |     | No |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O . . . . .   | 38  | Yes |    |

Part V

Statements Regarding Other IRS Filings and Tax Compliance

|   |    |  | Yes | No  |
|---|----|--|-----|-----|
| 1a Enter the number reported in Box 3 of Form 1096, <i>Annual Summary and Transmittal of U.S. Information Returns</i> . Enter -0- if not applicable . . . . .   |    |  | 1c  |     |
| 1a  | 41 |  |     |     |
| b Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  |    |  | 1b  | 0   |
| c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? . . . . .  |    |  | 1c  |     |
| 2a Enter the number of employees reported on Form W-3, <i>Transmittal of Wage and Tax Statements</i> filed for the calendar year ending with or within the year covered by this return . . . . .  |    |  | 2a  | 253 |
| b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?<br><b>Note:</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions)                                  |    |  | 2b  | Yes |
| 3a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return? . . . . .   |    |  | 3a  | No  |
| b If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O . . . . .  |    |  | 3b  |     |
| 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? . . . . .                           |    |  | 4a  | No  |
| b If "Yes," enter the name of the foreign country ▶<br>See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts   |    |  |     |     |
| 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . . .  |    |  | 5a  | No  |
| b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?  |    |  | 5b  | No  |
| c If "Yes" to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction? . . . . .   |    |  | 5c  |     |
| 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? . . . . .  |    |  | 6a  | No  |
| b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? . . . . .   |    |  | 6b  |     |
| 7 Organizations that may receive deductible contributions under section 170(c).   |    |  |     |     |
| a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? . . . . .   |    |  | 7a  | No  |
| b If "Yes," did the organization notify the donor of the value of the goods or services provided? . . . . .   |    |  | 7b  |     |
| c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? . . . . .  |    |  | 7c  | No  |
| d If "Yes," indicate the number of Forms 8282 filed during the year . . . . .   |    |  | 7d  |     |
| e Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? . . . . .   |    |  | 7e  |     |
| f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . .  |    |  | 7f  |     |
| g For all contributions of qualified intellectual property, did the organization file Form 8899 as required? . . .  |    |  | 7g  |     |
| h For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required? . . . . .   |    |  | 7h  | Yes |
| 8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? . . . . . |    |  | 8   |     |
| 9 Sponsoring organizations maintaining donor advised funds.   |    |  |     |     |
| a Did the organization make any taxable distributions under section 4966? . . . . .   |    |  | 9a  |     |
| b Did the organization make a distribution to a donor, donor advisor, or related person? . . . . .  |    |  | 9b  |     |
| 10 Section 501(c)(7) organizations. Enter   |    |  |     |     |
| a Initiation fees and capital contributions included on Part VIII, line 12 . . . . .  |    |  | 10a |     |
| b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities   |    |  | 10b |     |
| 11 Section 501(c)(12) organizations. Enter  |    |  |     |     |
| a Gross income from members or shareholders . . . . .   |    |  | 11a |     |
| b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them) . . . . .   |    |  | 11b |     |
| 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?  |    |  | 12a |     |
| b If "Yes," enter the amount of tax-exempt interest received or accrued during the year   |    |  | 12b |     |

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Section A. Governing Body and Management

|    |   |    |     |    |
|----|---|----|-----|----|
|    |   |    | Yes | No |
| 1a | Enter the number of voting members of the governing body . . .  | 1a | 15  |    |
| b  | Enter the number of voting members that are independent . . .   | 1b | 15  |    |
| 2  | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? . . . . .   | 2  | Yes |    |
| 3  | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? . . . | 3  |     | No |
| 4  | Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?   | 4  |     | No |
| 5  | Did the organization become aware during the year of a material diversion of the organization's assets? . . .   | 5  |     | No |
| 6  | Does the organization have members or stockholders? . . . . .   | 6  |     | No |
| 7a | Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body? . . . . .   | 7a |     | No |
| b  | Are any decisions of the governing body subject to approval by members, stockholders, or other persons? . . .   | 7b |     | No |
| 8  | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following  |    |     |    |
| a  | The governing body? . . . . .   | 8a | Yes |    |
| b  | Each committee with authority to act on behalf of the governing body? . . . . .   | 8b | Yes |    |
| 9  | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O . . . . .    | 9  |     | No |

Section B. Policies

(This Section B requests information about policies not required by the Internal Revenue Code.)

|     |  |     |     |    |
|-----|--|-----|-----|----|
|     |  |     | Yes | No |
| 10a | Does the organization have local chapters, branches, or affiliates? . . . . .  | 10a |     | No |
| b   | If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization? . . . . .   | 10b |     |    |
| 11  | Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?   | 11  | Yes |    |
| 11A | Describe in Schedule O the process, if any, used by the organization to review the Form 990 . . . . .  |     |     |    |
| 12a | Does the organization have a written conflict of interest policy? If "No," go to line 13 . . . . .   | 12a | Yes |    |
| b   | Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts? . . . . .  | 12b | Yes |    |
| c   | Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done . . . . .   | 12c | Yes |    |
| 13  | Does the organization have a written whistleblower policy? . . . . .   | 13  | Yes |    |
| 14  | Does the organization have a written document retention and destruction policy? . . . . .  | 14  | Yes |    |
| 15  | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?   |     |     |    |
| a   | The organization's CEO, Executive Director, or top management official . . . . .   | 15a | Yes |    |
| b   | Other officers or key employees of the organization . . . . .  | 15b |     | No |
|     | If "Yes" to line a or b, describe the process in Schedule O (See instructions )  |     |     |    |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? . . . . .  | 16a |     | No |
| b   | If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements? . . . . . | 16b |     |    |

Section C. Disclosure

|    |  |
|----|--|
| 17 | List the States with which a copy of this Form 990 is required to be filed▶MI  |
| 18 | Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply.<br><input type="checkbox"/> Own website <input type="checkbox"/> Another's website <input checked="" type="checkbox"/> Upon request |
| 19 | Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.   |
| 20 | State the name, physical address, and telephone number of the person who possesses the books and records of the organization ▶<br>DAVID G DRAKE<br>2279 SOUTH AIRPORT ROAD WEST<br>TRAVERSE CITY, MI 49684<br>(231) 995-7731   |

## Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

☐ Check this box if the organization did not compensate any current or former officer, director, trustee or key employee

Form 990 (2009)



|    |                 |         |   |       |
|----|-----------------|---------|---|-------|
| 1b | Total . . . . . | 196,403 | 0 | 7,530 |
|----|-----------------|---------|---|-------|

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization: 1

|   |   |     |    |
|---|---|-----|----|
|   |   | Yes | No |
| 3 | Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i> . . . . .  |     | No |
| 4 | For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i> . . . . . |     | No |
| 5 | Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i> . . . . .                                     |     | No |

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

| (A)<br>Name and business address | (B)<br>Description of services | (C)<br>Compensation |
|----------------------------------|--------------------------------|---------------------|
|                                  |                                |                     |
|                                  |                                |                     |
|                                  |                                |                     |
|                                  |                                |                     |
|                                  |                                |                     |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization: 0

Part VIII

Statement of Revenue

|   |   |   |                | (A)<br>Total revenue | (B)<br>Related or<br>exempt<br>function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D)<br>Revenue<br>excluded from<br>tax under<br>sections<br>512, 513, or<br>514 |      |         |
|---|---|---|----------------|----------------------|--|---|---|------|---------|
| Contributions, gifts, grants<br>and other similar amounts | 1a  | Federated campaigns . . .   | 1a38,750       | 2,438,946            |  |   |   |      |         |
|   | b   | Membership dues . . . . .   | 1b38,350       |                      |  |   |   |      |         |
|   | c   | Fundraising events . . . . .  | 1c             |                      |  |   |   |      |         |
|   | d   | Related organizations . . . .   | 1d             |                      |  |   |   |      |         |
|   | e   | Government grants (contributions)   | 1e             |                      |  |   |   |      |         |
|   | f   | All other contributions, gifts, grants, and<br>similar amounts not included above   | 1f2,361,846    |                      |  |   |   |      |         |
|   | g   | Noncash contributions included in<br>lines 1a-1f \$ 1,994,965   |                |                      |  |   |   |      |         |
|   | h   | Total. Add lines 1a-1f . . . . .  |                |                      |  |   |   |      |         |
| Program Service Revenue                                   |   |   | Business Code  |                      |  |   |   |      |         |
|   | 2a  | RETAIL STORE SALES  | 453,310        | 5,860,760            | 5,860,760  |   |   |      |         |
|   | b   | FOOD SERVICE  | 624,200        | 233,818              | 233,818  |   |   |      |         |
|   | c   | CASE MANAGEMENT   | 624,200        | 202,681              | 202,681  |   |   |      |         |
|   | d   | PAPERWORKS STUDIO   | 624,100        | 100,788              | 100,788  |   |   |      |         |
|   | e   | WORKFORCE DEVELOPMENT   | 624,100        | 88,042               | 88,042   |   |   |      |         |
|   | f   | All other program service revenue   |                | 454,053              | 454,053  |   |   |      |         |
|   | g   | Total. Add lines 2a-2f . . . . .  |                |                      | 6,940,142  |   |   |      |         |
| Other Revenue   | 3   | Investment income (including dividends, interest<br>and other similar amounts) . . . . .  |                |                      | 85,713   |   | 85,713  |      |         |
|   | 4   | Income from investment of tax-exempt bond proceeds . . .  |                |                      |  |   |   |      |         |
|   | 5   | Royalties . . . . .   |                |                      |  |   |   |      |         |
|   | 6a  | Gross Rents   | (i) Real       | (ii) Personal        |  |   |   |      |         |
|   |   |   |                |                      |  |   |   |      |         |
|   |   |   |                |                      |  |   |   |      |         |
|   |   |   |                |                      |  |   |   |      |         |
|   | b   | Less rental<br>expenses   |                |                      |  |   |   |      |         |
|   | c   | Rental income<br>or (loss)  |                |                      |  |   |   |      |         |
|   | d   | Net rental income or (loss) . . . . .   |                |                      |  |   |   |      |         |
|   | 7a  | Gross amount<br>from sales of<br>assets other<br>than inventory   | (i) Securities | (ii) Other           |  |   |   |      |         |
|   |   |   | 403,727        | 2,750                |  |   |   |      |         |
|   |   |   | 360,940        | 1,730                |  |   |   |      |         |
|   |   |   | 42,787         | 1,020                |  |   |   |      |         |
|   | b   | Less cost or<br>other basis and<br>sales expenses   |                |                      |  |   |   |      |         |
|   | c   | Gain or (loss)  |                |                      |  |   |   |      |         |
|   | d   | Net gain or (loss) . . . . .  |                |                      | 43,807   |   | 43,807  |      |         |
|   | 8a  | Gross income from fundraising<br>events (not including<br>\$ _____<br>of contributions reported on line 1c)<br>See Part IV, line 18 . . . . . |                |                      |  |   |   |      |         |
|   |   |   |                |                      |  |   |   |      | a18,624 |
|   |   |   |                |                      |  |   |   |      | b22,388 |
| b   | Less direct expenses . . . . .  |   |                |                      |  |   |   |      |         |
| c   | Net income or (loss) from fundraising events . . .                    |   |                | -3,764               |  | -3,764                                  |   |      |         |
| 9a  | Gross income from gaming activities<br>See Part IV, line 19 . . . . . |   |                |                      |  |   |   |      |         |
|   |   |   |                |                      |  |   |   | a416 |         |
|   |   |   |                |                      |  |   |   | b388 |         |
| b   | Less direct expenses . . . . .  |   |                |                      |  |   |   |      |         |
| c   | Net income or (loss) from gaming activities . . .                     |   |                | 28                   |  | 28                                      |   |      |         |
| 10a   | Gross sales of inventory, less<br>returns and allowances . . . . .    |   |                |                      |  |   |   |      |         |
|   |   |   |                |                      |  |   |   | a    |         |
|   |   |   |                |                      |  |   |   | b    |         |
| b   | Less cost of goods sold . . . . .                                     |   |                |                      |  |   |   |      |         |
| c   | Net income or (loss) from sales of inventory . . .                    |   |                |                      |  |   |   |      |         |
| Miscellaneous Revenue                                     |   | Business Code   |                |                      |  |   |   |      |         |
| 11a   |   |   |                |                      |  |   |   |      |         |
| b   |   |   |                |                      |  |   |   |      |         |
| c   |   |   |                |                      |  |   |   |      |         |
| d   | All other revenue . . . . .   |   |                |                      |  |   |   |      |         |
| e   | Total. Add lines 11a-11d . . . . .                                    |   |                |                      |  |   |   |      |         |
| 12  | Total revenue. See Instructions . . . . .                             |   |                | 9,504,872            | 6,940,142  | 0                                       | 125,784   |      |         |

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. |   | (A)<br>Total expenses | (B)<br>Program service expenses | (C)<br>Management and general expenses | (D)<br>Fundraising expenses |
|--|---|-----------------------|---------------------------------|--|-----------------------------|
| 1  | Grants and other assistance to governments and organizations in the U S See Part IV, line 21  |                       |                                 |  |                             |
| 2  | Grants and other assistance to individuals in the U S See Part IV, line 22  | 226,181               | 226,181                         |  |                             |
| 3  | Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16   |                       |                                 |  |                             |
| 4  | Benefits paid to or for members   |                       |                                 |  |                             |
| 5  | Compensation of current officers, directors, trustees, and key employees . . . . .  | 184,119               |                                 | 184,119                                |                             |
| 6  | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . . .   |                       |                                 |  |                             |
| 7  | Other salaries and wages  | 2,990,359             | 2,607,101                       | 316,386                                | 66,872                      |
| 8  | Pension plan contributions (include section 401(k) and section 403(b) employer contributions) . . . . .   | 51,287                | 35,509                          | 15,778                                 |                             |
| 9  | Other employee benefits . . . . .   | 328,022               | 270,771                         | 55,620                                 | 1,631                       |
| 10   | Payroll taxes . . . . .   | 306,064               | 246,803                         | 54,005                                 | 5,256                       |
| 11   | Fees for services (non-employees)   |                       |                                 |  |                             |
| a  | Management . . . . .  |                       |                                 |  |                             |
| b  | Legal . . . . .   | 13,392                |                                 | 13,392                                 |                             |
| c  | Accounting . . . . .  | 30,569                | 30,009                          | 560                                    |                             |
| d  | Lobbying . . . . .  |                       |                                 |  |                             |
| e  | Professional fundraising See Part IV, line 17 . . . . .   |                       |                                 |  |                             |
| f  | Investment management fees . . . . .  |                       |                                 |  |                             |
| g  | Other . . . . .   | 69,433                | 54,735                          | 14,698                                 |                             |
| 12   | Advertising and promotion . . . . .   | 188,068               | 185,009                         | 3,059                                  |                             |
| 13   | Office expenses . . . . .   | 160,930               | 151,031                         | 9,899                                  |                             |
| 14   | Information technology . . . . .  |                       |                                 |  |                             |
| 15   | Royalties . . . . .   |                       |                                 |  |                             |
| 16   | Occupancy . . . . .   | 619,796               | 528,183                         | 91,613                                 |                             |
| 17   | Travel . . . . .  | 93,818                | 81,820                          | 11,998                                 |                             |
| 18   | Payments of travel or entertainment expenses for any federal, state, or local public officials . . . . .  |                       |                                 |  |                             |
| 19   | Conferences, conventions, and meetings . . . . .  | 8,477                 | 808                             | 7,669                                  |                             |
| 20   | Interest . . . . .  |                       |                                 |  |                             |
| 21   | Payments to affiliates . . . . .  | 66,841                | 66,366                          | 475                                    |                             |
| 22   | Depreciation, depletion, and amortization . . . . .   | 191,373               | 180,394                         | 10,979                                 |                             |
| 23   | Insurance . . . . .   | 55,653                | 49,571                          | 6,082                                  |                             |
| 24   | Other expenses Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below )   |                       |                                 |  |                             |
| a  | COST OF GOODS SOLD  | 2,300,498             | 2,300,498                       |  |                             |
| b  | OPERATIONAL SUPPLIES  | 267,612               | 253,721                         | 13,891                                 |                             |
| c  | MISCELLANEOUS   | 134,695               | 74,154                          | 60,541                                 |                             |
| d  | REPAIRS AND MAINTENANCE   | 131,221               | 105,383                         | 25,838                                 |                             |
| e  | SERVICE CHARGES   | 127,049               | 115,506                         | 11,543                                 |                             |
| f  | All other expenses  | 88,433                | 87,240                          | 1,193                                  |                             |
| 25   | Total functional expenses. Add lines 1 through 24f  | 8,633,890             | 7,650,793                       | 909,338                                | 73,759                      |
| 26   | Joint costs. Check here <input type="checkbox"/> if following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation |                       |                                 |  |                             |

Part X

Balance Sheet

|                             |   |   |     |           | (A)               |     | (B)         |
|-----------------------------|---|---|-----|-----------|-------------------|-----|-------------|
|                             |   |   |     |           | Beginning of year |     | End of year |
| Assets                      | 1   | Cash—non-interest-bearing . . . . .   |     |           | 523,093           | 1   | 407,466     |
|                             | 2   | Savings and temporary cash investments . . . . .  |     |           | 39,416            | 2   | 78,541      |
|                             | 3   | Pledges and grants receivable, net . . . . .  |     |           |                   | 3   | 122,404     |
|                             | 4   | Accounts receivable, net . . . . .  |     |           | 248,495           | 4   | 119,204     |
|                             | 5   | Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L . . . . .                  |     |           |                   | 5   |             |
|                             | 6   | Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of Schedule L . . . . .     |     |           |                   | 6   |             |
|                             | 7   | Notes and loans receivable, net . . . . .   |     |           |                   | 7   | 12,500      |
|                             | 8   | Inventories for sale or use . . . . .   |     |           | 249,013           | 8   | 325,815     |
|                             | 9   | Prepaid expenses and deferred charges . . . . .   |     |           | 60,678            | 9   | 65,315      |
|                             | 10a   | Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D   | 10a | 4,493,427 |                   |     |             |
|                             | b   | Less accumulated depreciation . . . . .   | 10b | 1,134,848 | 3,295,998         | 10c | 3,358,579   |
|                             | 11  | Investments—publicly traded securities . . . . .  |     |           |                   | 11  |             |
|                             | 12  | Investments—other securities See Part IV, line 11 . . . . .   |     |           | 1,503,841         | 12  | 2,546,218   |
|                             | 13  | Investments—program-related See Part IV, line 11 . . . . .  |     |           |                   | 13  |             |
|                             | 14  | Intangible assets . . . . .   |     |           |                   | 14  |             |
|                             | 15  | Other assets See Part IV, line 11 . . . . .   |     |           | 70,286            | 15  | 77,375      |
|                             | 16  | Total assets. Add lines 1 through 15 (must equal line 34) . . . . .   |     |           | 5,990,820         | 16  | 7,113,417   |
| Liabilities                 | 17  | Accounts payable and accrued expenses . . . . .   |     |           | 366,829           | 17  | 646,529     |
|                             | 18  | Grants payable . . . . .  |     |           |                   | 18  |             |
|                             | 19  | Deferred revenue . . . . .  |     |           | 28,083            | 19  | 875         |
|                             | 20  | Tax-exempt bond liabilities . . . . .   |     |           | 2,535,000         | 20  | 2,455,000   |
|                             | 21  | Escrow or custodial account liability Complete Part IV of Schedule D . . . . .  |     |           |                   | 21  |             |
|                             | 22  | Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L . . . . . |     |           |                   | 22  |             |
|                             | 23  | Secured mortgages and notes payable to unrelated third parties . . . . .  |     |           |                   | 23  |             |
|                             | 24  | Unsecured notes and loans payable to unrelated third parties . . . . .  |     |           |                   | 24  |             |
|                             | 25  | Other liabilities Complete Part X of Schedule D . . . . .   |     |           | 161,447           | 25  | 238,018     |
|                             | 26  | Total liabilities. Add lines 17 through 25 . . . . .  |     |           | 3,091,359         | 26  | 3,340,422   |
| Net Assets or Fund Balances | Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34. |   |     |           |                   |     |             |
|                             | 27  | Unrestricted net assets . . . . .   |     |           | 2,758,208         | 27  | 2,372,995   |
|                             | 28  | Temporarily restricted net assets . . . . .   |     |           | 141,253           | 28  | 1,400,000   |
|                             | 29  | Permanently restricted net assets . . . . .   |     |           |                   | 29  |             |
|                             | Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.                          |   |     |           |                   |     |             |
|                             | 30  | Capital stock or trust principal, or current funds . . . . .  |     |           |                   | 30  |             |
|                             | 31  | Paid-in or capital surplus, or land, building or equipment fund . . . . .   |     |           |                   | 31  |             |
|                             | 32  | Retained earnings, endowment, accumulated income, or other funds . . . . .  |     |           |                   | 32  |             |
|                             | 33  | Total net assets or fund balances . . . . .   |     |           | 2,899,461         | 33  | 3,772,995   |
|                             | 34  | Total liabilities and net assets/fund balances . . . . .  |     |           | 5,990,820         | 34  | 7,113,417   |

**Part XI Financial Statements and Reporting**

|   | Yes | No |
|---|-----|----|
| <b>1</b> Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____<br>If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O  |     |    |
| <b>2a</b> Were the organization's financial statements compiled or reviewed by an independent accountant? . . .   |     | No |
| <b>b</b> Were the organization's financial statements audited by an independent accountant? . . . . .   | Yes |    |
| <b>c</b> If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?<br>If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O . . . . | Yes |    |
| <b>d</b> If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both<br><input type="checkbox"/> Separate basis <input checked="" type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separated basis                     |     |    |
| <b>3a</b> As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? . . . . .  |     | No |
| <b>b</b> If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits . . .   |     |    |

SCHEDULE A  
(Form 990 or 990EZ)

Department of the Treasury  
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2009

Open to Public Inspection

Name of the organization  
GOODWILL INDUSTRIES OF NORTHERN MICHIGAN INC

Employer identification number  
38-1976268

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box )

1

☐

A church, convention of churches, or association of churches **section 170(b)(1)(A)(i).**

2

☐

A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E )

3

☐

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state

5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II )

6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7

☒

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II )

8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II )

9

☐

An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III )

10

☐

An organization organized and operated exclusively to test for public safety See**section 509(a)(4).**

11

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h  

a

☐

Type I

b

☐

Type II

c

☐

Type III - Functionally integrated

d

☐

Type III - Other

e

☐

By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

f

☐

If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box

g

☐

Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?  

(i)

a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?

(ii)

a family member of a person described in (i) above?

(iii)

a 35% controlled entity of a person described in (i) or (ii) above?

h

☐

Provide the following information about the supported organization(s)

|          | Yes | No |
|----------|-----|----|
| 11g(i)   |     |    |
| 11g(ii)  |     |    |
| 11g(iii) |     |    |

| (i)<br>Name of supported organization | (ii)<br>EIN | (iii)<br>Type of organization (described on lines 1- 9 above or IRC section (see instructions)) | (iv)<br>Is the organization in col (i) listed in your governing document? |    | (v)<br>Did you notify the organization in col (i) of your support? |    | (vi)<br>Is the organization in col (i) organized in the U S ? |    | (vii)<br>Amount of support? |
|---------------------------------------|-------------|---|---|----|--|----|---|----|-----------------------------|
|                                       |             |   | Yes   | No | Yes  | No | Yes   | No |                             |
|                                       |             |   |   |    |  |    |   |    |                             |
|                                       |             |   |   |    |  |    |   |    |                             |
|                                       |             |   |   |    |  |    |   |    |                             |
|                                       |             |   |   |    |  |    |   |    |                             |
|                                       |             |   |   |    |  |    |   |    |                             |
|                                       |             |   |   |    |  |    |   |    |                             |
| Total                                 |             |   |   |    |  |    |   |    |                             |

Part II

Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)  
(Complete only if you checked the box on line 5, 7, or 8 of Part I.)

Section A. Public Support

| Calendar year (or fiscal year beginning in)   | (a) 2005  | (b) 2006  | (c) 2007  | (d) 2008  | (e) 2009  | (f) Total |
|---|-----------|-----------|-----------|-----------|-----------|-----------|
| 1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")   | 1,374,779 | 1,615,627 | 1,706,064 | 2,142,821 | 2,438,946 | 9,278,237 |
| 2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf   |           |           |           |           |           |           |
| 3 The value of services or facilities furnished by a governmental unit to the organization without charge   |           |           |           |           |           |           |
| 4 Total. Add lines 1 through 3  | 1,374,779 | 1,615,627 | 1,706,064 | 2,142,821 | 2,438,946 | 9,278,237 |
| 5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) |           |           |           |           |           |           |
| 6 Public Support. Subtract line 5 from line 4   |           |           |           |           |           | 9,278,237 |

Section B. Total Support

| Calendar year (or fiscal year beginning in)  | (a) 2005  | (b) 2006 | (c) 2007  | (d) 2008  | (e) 2009  | (f) Total |
|--|-----------|----------|-----------|-----------|-----------|-----------|
| 7 Amounts from line 4  | 1,374,779 | 21,158   | 1,706,064 | 2,142,821 | 2,438,946 | 9,278,237 |
| 8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | 12,089    | 21,158   | 25,550    | 46,759    | 85,713    | 191,269   |
| 9 Net income from unrelated business activities, whether or not the business is regularly carried on                             |           |          |           |           |           |           |
| 10 Other income (Explain in Part IV ) Do not include gain or loss from the sale of capital assets                                |           |          |           |           |           |           |
| 11 Total support (Add lines 7 through 10)  |           |          |           |           |           | 9,469,506 |

12

Gross receipts from related activities, etc (See instructions )

12

28,855,200

13

First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here

Section C. Computation of Public Support Percentage

|    |  |    |          |
|----|--|----|----------|
| 14 | Public Support Percentage for 2009 (line 6 column (f) divided by line 11 column (f)) | 14 | 97.980 % |
| 15 | Public Support Percentage for 2008 Schedule A, Part II, line 14                      | 15 | 98.600 % |

16a

33 1/3% support test—2009. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

b

33 1/3% support test—2008. If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

17a

10%-facts-and-circumstances test—2009. If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization

b

10%-facts-and-circumstances test—2008. If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization

18

Private Foundation If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions

Part IIISupport Schedule for Organizations Described in IRC 509(a)(2)  
(Complete only if you checked the box on line 9 of Part I.)

Section A. Public Support

| Calendar year (or fiscal year beginning in)   | (a) 2005 | (b) 2006 | (c) 2007 | (d) 2008 | (e) 2009 | (f) Total |
|---|----------|----------|----------|----------|----------|-----------|
| 1Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")  |          |          |          |          |          |           |
| 2Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose |          |          |          |          |          |           |
| 3Gross receipts from activities that are not an unrelated trade or business under section 513   |          |          |          |          |          |           |
| 4Tax revenues levied for the organization's benefit and either paid to or expended on its behalf  |          |          |          |          |          |           |
| 5The value of services or facilities furnished by a governmental unit to the organization without charge  |          |          |          |          |          |           |
| 6Total. Add lines 1 through 5   |          |          |          |          |          |           |
| 7aAmounts included on lines 1, 2, and 3 received from disqualified persons  |          |          |          |          |          |           |
| bAmounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year           |          |          |          |          |          |           |
| cAdd lines 7a and 7b  |          |          |          |          |          |           |
| 8Public Support (Subtract line 7c from line 6 )   |          |          |          |          |          |           |

Section B. Total Support

| Calendar year (or fiscal year beginning in)  | (a) 2005 | (b) 2006 | (c) 2007 | (d) 2008 | (e) 2009 | (f) Total |
|--|----------|----------|----------|----------|----------|-----------|
| 9Amounts from line 6   |          |          |          |          |          |           |
| 10aGross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources                                      |          |          |          |          |          |           |
| bUnrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975   |          |          |          |          |          |           |
| cAdd lines 10a and 10b   |          |          |          |          |          |           |
| 11Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  |          |          |          |          |          |           |
| 12Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)  |          |          |          |          |          |           |
| 13Total support (Add lines 9, 10c, 11 and 12.)   |          |          |          |          |          |           |
| 14First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here |          |          |          |          |          |           |

Section C. Computation of Public Support Percentage

|  |    |  |
|--|----|--|
| 15Public Support Percentage for 2009 (line 8 column (f) divided by line 13 column (f)) | 15 |  |
| 16Public support percentage from 2008 Schedule A, Part III, line 15                    | 16 |  |

Section D. Computation of Investment Income Percentage

|   |    |  |
|---|----|--|
| 17Investment income percentage for 2009 (line 10c column (f) divided by line 13 column (f))   | 17 |  |
| 18Investment income percentage from 2008 Schedule A, Part III, line 17  | 18 |  |
| 19a33 1/3% support tests—2009. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization         |    |  |
| b33 1/3% support tests—2008. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization |    |  |
| 20Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions  |    |  |



Part IV

**Supplemental Information.** Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Provide any other additional information. See instructions

Additional Data

Software ID:  
Software Version:  
EIN: 38-1976268  
Name: GOODWILL INDUSTRIES OF NORTHERN MICHIGAN INC

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

| 4d. Other program services  |                |           |                        |                       |           |
|---|----------------|-----------|------------------------|-----------------------|-----------|
| (Code   | ) (Expenses \$ | 1,418,052 | including grants of \$ | 191,370 ) (Revenue \$ | 775,913 ) |
| <p>Goodwills Housing Support Services program provides goal oriented relationships with homeless, precariously housed and special needs individuals and families Professional assistance is provided in locating housing, planning, problem solving and referral services all with the goal of having program participants locate, secure and maintain permanent housing They also actively counsel on the rights and responsibilities of independent living and coordinate aid through a variety of service models including in-home support During the year 144 people received housing assistance through this program Goodwills Food Service program operates a commercial kitchen to provide meals for residents of the Goodwill Inn Homeless Shelter and, in conjunction with Northwest Michigan Community Action Agency, meals-on-wheels for homebound seniors and special needs individuals During the year 152,914 meals were prepared through this program Goodwills Community Support Services program works to fill the gaps in services by providing critical basic needs to individuals and families in the community who are not connected with Goodwills other programs These services include providing food baskets, vouchers for clothing and household items, vouchers for emergency housing needs and transportation assistance During the year 7,589 services were provided to 3,921 individuals Goodwills Workforce Development Program provides a variety of employment, service and training opportunities for disabled and otherwise disadvantaged individuals During the year workforce development services were provided to 187 individuals Goodwills Workers-On-Wheels program provides safe, reliable transportation for low income working families Building on the generosity of vehicle donors, Goodwill empowers those in need to progress toward self-sufficiency, maintaining stable employment and an improved quality of life for themselves and their families During the year 41 vehicles were provided to community residents benefitting 127 people Goodwills Social Security Disability Insurance and Supplemental Security Income program (SSDI/SSI) provides professional non-attorney expertise to individuals appealing the SSDI/SSI benefits they were denied in their initial applications During the year Goodwill successfully appealed the cases of 39 people making them eligible to receive benefits that previously had been denied Goodwills Street Outreach program actively locates and engages chronically homeless individuals living on the streets Services provided include assessing each persons needs in order to refer them to the appropriate community assistance programs and providing staffing support to a group of local churches who operate an emergency overnight shelter from November to April each year The goal is to provide food, clothing, transportation and emotional aid to individuals who do not, or cannot, access these through traditional community sources During the year 283 people received benefits through this program Goodwills Food Rescue program gathers soon-to-expire perishable food from grocery stores, bakeries and restaurants and distributes it to local food pantries, soup kitchens, senior centers, domestic abuse shelters, homeless shelters and group homes who in turn feed individuals and families in need During the year nearly 168 tons of food were picked up and distributed to recipient locations</p> |                |           |                        |                       |           |

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

| (A)<br>Name and Title                  | (B)<br>Average hours per week | (C)<br>Position (check all that apply) |                       |         |              |                              |        | (D)<br>Reportable compensation from the organization (W-2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W-2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|--|-------------------------------|--|-----------------------|---------|--------------|------------------------------|--------|--|---|---|
|  |                               | Individual trustee or director         | Institutional Trustee | Officer | Key employee | Highest compensated employee | Former |  |   |   |
| RALPH SOFFREDINE<br>CHAIRMAN           | 1 00                          | X                                      |                       | X       |              |                              |        | 0  | 0   | 0   |
| MARY STANTON<br>VICE CHAIRMAN          | 1 00                          | X                                      |                       | X       |              |                              |        | 0  | 0   | 0   |
| ROBERT ZIMMERMAN<br>TREASURER          | 1 00                          | X                                      |                       | X       |              |                              |        | 0  | 0   | 0   |
| JAN WARREN<br>SECRETARY                | 1 00                          | X                                      |                       | X       |              |                              |        | 0  | 0   | 0   |
| MIKE HORNBY<br>DIRECTOR                | 1 00                          | X                                      |                       |         |              |                              |        | 0  | 0   | 0   |
| TERRY BERDEN<br>DIRECTOR               | 1 00                          | X                                      |                       |         |              |                              |        | 0  | 0   | 0   |
| JOE KAU-BE-NAW<br>DIRECTOR             | 1 00                          | X                                      |                       |         |              |                              |        | 0  | 0   | 0   |
| RICHARD LUNG<br>DIRECTOR               | 1 00                          | X                                      |                       |         |              |                              |        | 0  | 0   | 0   |
| DAVID MAXSON<br>DIRECTOR               | 1 00                          | X                                      |                       |         |              |                              |        | 0  | 0   | 0   |
| LOUIS CZUBAK<br>DIRECTOR               | 1 00                          | X                                      |                       |         |              |                              |        | 0  | 0   | 0   |
| KATHLEEN LIEVENSE<br>DIRECTOR          | 1 00                          | X                                      |                       |         |              |                              |        | 0  | 0   | 0   |
| JOHN BALES<br>DIRECTOR                 | 1 00                          | X                                      |                       |         |              |                              |        | 0  | 0   | 0   |
| GEORGE POWELL<br>DIRECTOR              | 1 00                          | X                                      |                       |         |              |                              |        | 0  | 0   | 0   |
| ROBERT JACKSON<br>DIRECTOR             | 1 00                          | X                                      |                       |         |              |                              |        | 0  | 0   | 0   |
| ROBERT HOLDEMAN<br>DIRECTOR            | 1 00                          | X                                      |                       |         |              |                              |        | 0  | 0   | 0   |
| CECIL MCNALLY<br>EXECUTIVE DIRECTOR    | 50 00                         |  |                       | X       |              |                              |        | 114,676  | 0   | 4,283   |
| DAVID DRAKE<br>CHIEF FINANCIAL OFFICER | 50 00                         |  |                       | X       |              |                              |        | 81,727   | 0   | 3,247   |

Form 990, Part VIII - Statement of Revenue - 2a - 2g Program Service Revenue -

|                       | Business Code | (A)<br>Total Revenue | (B)<br>Related or<br>Exempt<br>Function<br>Revenue | (C)<br>Unrelated<br>Business<br>Revenue | (D)<br>Revenue<br>Excluded from<br>Tax under IRC<br>512, 513, or 514 |
|-----------------------|---------------|----------------------|--|---|--|
| RETAIL STORE SALES    | 453,310       | 5,860,760            | 5,860,760  |   |  |
| FOOD SERVICE          | 624,200       | 233,818              | 233,818  |   |  |
| CASE MANAGEMENT       | 624,200       | 202,681              | 202,681  |   |  |
| PAPERWORKS STUDIO     | 624,100       | 100,788              | 100,788  |   |  |
| WORKFORCE DEVELOPMENT | 624,100       | 88,042               | 88,042   |   |  |

Form 990, Part IX - Statement of Functional Expenses - 24a - 24e Other Expenses

| <i>Do not include amounts reported on line 6b, 8b, 9b, and 10b of Part VIII.</i> | (A)<br>Total expenses | (B)<br>Program service expenses | (C)<br>Management and general expenses | (D)<br>Fundraising expenses |
|--|-----------------------|---------------------------------|--|-----------------------------|
| COST OF GOODS SOLD   | 2,300,498             | 2,300,498                       |  |                             |
| OPERATIONAL SUPPLIES   | 267,612               | 253,721                         | 13,891                                 |                             |
| MISCELLANEOUS  | 134,695               | 74,154                          | 60,541                                 |                             |
| REPAIRS AND MAINTENANCE  | 131,221               | 105,383                         | 25,838                                 |                             |
| SERVICE CHARGES  | 127,049               | 115,506                         | 11,543                                 |                             |

SCHEDULE D  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes," to Form 990,  
Part IV, line 6, 7, 8, 9, 10, 11, or 12.

Attach to Form 990. See separate instructions.

OMB No 1545-0047

2009

Open to Public  
Inspection

|  |  |
|--|--|
| Name of the organization<br>GOODWILL INDUSTRIES OF NORTHERN MICHIGAN INC | Employer identification number<br>38-1976268 |
|--|--|

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

|   |  |  |
|---|--|--|
|   | (a) Donor advised funds  | (b) Funds and other accounts                             |
| 1 | Total number at end of year  |  |
| 2 | Aggregate contributions to (during year)   |  |
| 3 | Aggregate grants from (during year)  |  |
| 4 | Aggregate value at end of year   |  |
| 5 | Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?   | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 6 | Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit | <input type="checkbox"/> Yes <input type="checkbox"/> No |

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

|   |   |
|---|---|
| 1 | Purpose(s) of conservation easements held by the organization (check all that apply)<br><input type="checkbox"/> Preservation of land for public use (e g , recreation or pleasure)<br><input type="checkbox"/> Protection of natural habitat<br><input type="checkbox"/> Preservation of open space<br><input type="checkbox"/> Preservation of an historically importantly land area<br><input type="checkbox"/> Preservation of a certified historic structure |
| 2 | Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year  |
| a | Total number of conservation easements  |
| b | Total acreage restricted by conservation easements  |
| c | Number of conservation easements on a certified historic structure included in (a)  |
| d | Number of conservation easements included in (c) acquired after 8/17/06   |
| 3 | Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year   |
| 4 | Number of states where property subject to conservation easement is located   |
| 5 | Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?  |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year  |
| 7 | Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year \$  |
| 8 | Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?   |
| 9 | In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements  |

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

|      |  |
|------|--|
| 1a   | If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items |
| b    | If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items  |
| (i)  | Revenues included in Form 990, Part VIII, line 1   |
| (ii) | Assets included in Form 990, Part X  |
| 2    | If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items  |
| a    | Revenues included in Form 990, Part VIII, line 1   |
| b    | Assets included in Form 990, Part X  |

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

d

☐ Loan or exchange programs

b

☐ Scholarly research

e

☐ Other

c

☐ Preservation for future generations

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV and complete the following table

c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

|    |        |
|----|--------|
|    | Amount |
| 1c |        |
| 1d |        |
| 1e |        |
| 1f |        |

2a

Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV

Part V

Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

|    | (a)Current Year  | (b)Prior Year | (c)Two Years Back | (d)Three Years Back | (e)Four Years Back |
|----|--|---------------|-------------------|---------------------|--------------------|
| 1a | Beginning of year balance . . . . .                      |               |                   |                     |                    |
| b  | Contributions . . . . .                                  |               |                   |                     |                    |
| c  | Investment earnings or losses . . . . .                  |               |                   |                     |                    |
| d  | Grants or scholarships . . . . .                         |               |                   |                     |                    |
| e  | Other expenditures for facilities and programs . . . . . |               |                   |                     |                    |
| f  | Administrative expenses . . . . .                        |               |                   |                     |                    |
| g  | End of year balance . . . . .                            |               |                   |                     |                    |

2

Provide the estimated percentage of the year end balance held as

a

Board designated or quasi-endowment ▶

b

Permanent endowment ▶

c

Term endowment ▶

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i)

unrelated organizations . . . . .

(ii)

related organizations . . . . .

b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

|        |     |    |
|--------|-----|----|
|        | Yes | No |
| 3a(i)  |     |    |
| 3a(ii) |     |    |
| 3b     |     |    |

4

Describe in Part XIV the intended uses of the organization's endowment funds

Part VI

Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10.

| Description of investment  | (a) Cost or other basis (investment) | (b)Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
|--|--------------------------------------|--------------------------------|------------------------------|----------------|
| 1a Land . . . . .  |                                      | 681,744                        |                              | 681,744        |
| b Buildings . . . . .  |                                      | 3,041,176                      | 783,264                      | 2,257,912      |
| c Leasehold improvements . . . . .   |                                      |                                |                              |                |
| d Equipment . . . . .  |                                      | 574,140                        | 238,436                      | 335,704        |
| e Other . . . . .  |                                      | 196,367                        | 113,148                      | 83,219         |
| Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).) ▶ |                                      |                                |                              | 3,358,579      |





| Part XIReconciliation of Change in Net Assets from Form 990 to Financial Statements |   |    |           |
|---|---|----|-----------|
| 1   | Total revenue (Form 990, Part VIII, column (A), line 12)                        | 1  | 9,504,872 |
| 2   | Total expenses (Form 990, Part IX, column (A), line 25)                         | 2  | 8,633,890 |
| 3   | Excess or (deficit) for the year Subtract line 2 from line 1                    | 3  | 870,982   |
| 4   | Net unrealized gains (losses) on investments                                    | 4  | 2,552     |
| 5   | Donated services and use of facilities  | 5  |           |
| 6   | Investment expenses   | 6  |           |
| 7   | Prior period adjustments  | 7  |           |
| 8   | Other (Describe in Part XIV)  | 8  |           |
| 9   | Total adjustments (net) Add lines 4 - 8   | 9  | 2,552     |
| 10  | Excess or (deficit) for the year per financial statements Combine lines 3 and 9 | 10 | 873,534   |

| Part XIIReconciliation of Revenue per Audited Financial Statements With Revenue per Return |  |    |           |
|--|--|----|-----------|
| 1  | Total revenue, gains, and other support per audited financial statements . . . . .         | 1  | 9,530,200 |
| 2  | Amounts included on line 1 but not on Form 990, Part VIII, line 12                         |    |           |
| a  | Net unrealized gains on investments . . . . .  | 2a | 2,552     |
| b  | Donated services and use of facilities . . . . .   | 2b |           |
| c  | Recoveries of prior year grants . . . . .  | 2c |           |
| d  | Other (Describe in Part XIV) . . . . .   | 2d |           |
| e  | Add lines 2a through 2d . . . . .  | 2e | 2,552     |
| 3  | Subtract line 2e from line 1 . . . . .   | 3  | 9,527,648 |
| 4  | Amounts included on Form 990, Part VIII, line 12, but not on line 1:                       |    |           |
| a  | Investment expenses not included on Form 990, Part VIII, line 7b . . . . .                 | 4a |           |
| b  | Other (Describe in Part XIV) . . . . .   | 4b | -22,776   |
| c  | Add lines 4a and 4b . . . . .  | 4c | -22,776   |
| 5  | Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12 ) . . . . . | 5  | 9,504,872 |

| Part XIIIReconciliation of Expenses per Audited Financial Statements With Expenses per Return |   |    |           |
|---|---|----|-----------|
| 1   | Total expenses and losses per audited financial statements . . . . .                        | 1  | 8,656,666 |
| 2   | Amounts included on line 1 but not on Form 990, Part IX, line 25                            |    |           |
| a   | Donated services and use of facilities . . . . .  | 2a |           |
| b   | Prior year adjustments . . . . .  | 2b |           |
| c   | Other losses . . . . .  | 2c |           |
| d   | Other (Describe in Part XIV) . . . . .  | 2d | 22,776    |
| e   | Add lines 2a through 2d . . . . .   | 2e | 22,776    |
| 3   | Subtract line 2e from line 1 . . . . .  | 3  | 8,633,890 |
| 4   | Amounts included on Form 990, Part IX, line 25, but not on line 1:                          |    |           |
| a   | Investment expenses not included on Form 990, Part VIII, line 7b . . . . .                  | 4a |           |
| b   | Other (Describe in Part XIV) . . . . .  | 4b |           |
| c   | Add lines 4a and 4b . . . . .   | 4c | 0         |
| 5   | Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18 ) . . . . . | 5  | 8,633,890 |

Part XIVSupplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

| Identifier | Return Reference | Explanation  |
|------------|------------------|--|
|            |                  | SCHEDULE D, PART XII, LINE 4B DIRECT FUNDRAISING EXPENSES (\$22,388) PLUS DIRECT GAMING EXPENSES (\$388) NETTED AGAINST REVENUES. SCHEDULE D, PART XIII, LINE 2D DIRECT FUNDRAISING EXPENSES (\$22,388) PLUS DIRECT GAMING EXPENSES (\$388) NETTED AGAINST REVENUES.   |
|            |                  | Uncertain Tax Positions. In July 2006, the FASB issued a new standard related to Accounting for Uncertainty in Income Taxes, now codified as ASC Topic 740. ASC Topic 740 seeks to reduce the significant diversity in practice associated with financial statement recognition and measurement in accounting for income taxes and prescribes the recognition threshold and measurement attribute for disclosures of tax positions previously taken or expected to be taken on an income tax return. Not-for-profit entities are also within the scope of ASC Topic 740. An entity must consider whether it has engaged in activities that jeopardize its current tax exempt status with the Internal Revenue Service. Furthermore, an entity must determine whether it has any unrelated business income, which may be subject to federal and state income taxes. Goodwill adopted the provisions of ASC Topic 740 effective October 1, 2009, and, accordingly, analyzed its filing positions in the federal and state jurisdictions where it is required to file income tax returns, as well as all open tax years in these jurisdictions. Goodwill has also elected to retain its existing accounting policy with respect to the treatment of interest and penalties attributable to income taxes, and continues to reflect any charges for such, to the extent they arise, as a component of its management and general expenses. The adoption of ASC Topic 740 had no significant impact on Goodwill's consolidated financial statements. |

SCHEDULE G  
(Form 990 or 990-EZ)

Department of the Treasury  
Internal Revenue Service

Supplemental Information Regarding  
Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19,  
or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.  
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No. 1545-0047

2009

Open to Public Inspection

Name of the organization  
GOODWILL INDUSTRIES OF NORTHERN MICHIGAN INC

Employer identification number  
38-1976268

Part I Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17.  
Form 990-EZ filers are not required to complete this part.

- 1

Indicate whether the organization raised funds through any of the following activities. Check all that apply.

a

☐ Mail solicitations

e

☐ Solicitation of non-government grants

b

☐ Internet and e-mail solicitations

f

☐ Solicitation of government grants

c

☐ Phone solicitations

g

☐ Special fundraising events

d

☐ In-person solicitations
- 2a

Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising activities?

☐ Yes ☐ No
- b

If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. Form 990-EZ filers are not required to complete this table.

| (i) Name of individual or entity (fundraiser) | (ii) Activity | (iii) Did fundraiser have custody or control of contributions? |    | (iv) Gross receipts from activity | (v) Amount paid to (or retained by) fundraiser listed in col (i) | (vi) Amount paid to (or retained by) organization |
|---|---------------|--|----|-----------------------------------|--|---|
|   |               | Yes  | No |                                   |  |   |
|   |               |  |    |                                   |  |   |
|   |               |  |    |                                   |  |   |
|   |               |  |    |                                   |  |   |
|   |               |  |    |                                   |  |   |
|   |               |  |    |                                   |  |   |
|   |               |  |    |                                   |  |   |
|   |               |  |    |                                   |  |   |
|   |               |  |    |                                   |  |   |
|   |               |  |    |                                   |  |   |
|   |               |  |    |                                   |  |   |
| Total . . . . . ▶                             |               |  |    |                                   |  |   |

3 List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 on Form 990-EZ, line 6a. List events with gross receipts greater than \$5,000.

| Revenue         |  |  | (a) Event #1 | (b) Event #2 | (c) Other Events | (d) Total Events              |        |
|-----------------|--|--|--------------|--------------|------------------|-------------------------------|--------|
|                 |  |  | THE PARTY    |              |                  | (Add col (a) through col (c)) |        |
|                 |  |  | (event type) | (event type) | (total number)   |                               |        |
|                 | 1  | Gross receipts . . . . .   | 10,559       |              |                  | 10,559                        |        |
|                 | 2  | Less Charitable contributions . . . . .                                |              |              |                  |                               |        |
| 3               | Gross income (line 1 minus line 2) . . . . . | 10,559   |              |              | 10,559           |                               |        |
| Direct Expenses | 4  | Cash prizes . . . . .  |              |              |                  |                               |        |
|                 | 5  | Non-cash prizes . . . . .  |              |              |                  |                               |        |
|                 | 6  | Rent/facility costs . . . . .  | 3,994        |              |                  | 3,994                         |        |
|                 | 7  | Food and beverages . . . . .   |              |              |                  |                               |        |
|                 | 8  | Entertainment . . . . .  |              |              |                  |                               |        |
|                 | 9  | Other direct expenses . . . . .  | 10,329       |              |                  | 10,329                        |        |
|                 | 10   | Direct expense summary Add lines 4 through 9 in column (d) . . . . . ▶ |              |              |                  |                               | 14,323 |
|                 | 11   | Net income summary Combine lines 3, column d, and line 10. . . . . ▶   |              |              |                  |                               | -3,764 |

Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

|   |   | (a) Bingo                       | (b) Pull tabs/Instant bingo/progressive bingo                       | (c) Other gaming  | (d) Total gaming  |
|---|---|---------------------------------|---|---|---|
|   |   |                                 |   |   | (Add col (a) through col (c))                                       |
| Revenue   | 1 | Gross revenue . . . . .         |   |   |   |
|   | 2 | Cash prizes . . . . .           |   |   |   |
| Direct Expenses   | 3 | Non-cash prizes . . . . .       |   |   |   |
|   | 4 | Rent/facility costs . . . . .   |   |   |   |
|   | 5 | Other direct expenses . . . . . |   |   |   |
|   | 6 | Volunteer labor . . . . .       | <input type="checkbox"/> Yes _____ %<br><input type="checkbox"/> No | <input type="checkbox"/> Yes _____ %<br><input type="checkbox"/> No | <input type="checkbox"/> Yes _____ %<br><input type="checkbox"/> No |
| 7 Direct expense summary Add lines 2 through 5 in column (d) . . . . . ▶      |   |                                 |   |   |   |
| 8 Net gaming income summary Combine lines 1, column d, and line 7 . . . . . ▶ |   |                                 |   |   |   |

|     |   | Yes | No |
|-----|---|-----|----|
| 9   | Enter the state(s) in which the organization operates gaming activities _____   |     |    |
| a   | Is the organization licensed to operate gaming activities in each of these states? . . . . .  | 9a  |    |
| b   | If "No," Explain<br>_____<br>_____  |     |    |
| 10a | Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year?  | 10a |    |
| b   | If "Yes," Explain<br>_____<br>_____   |     |    |
| 11  | Does the organization operate gaming activities with nonmembers? . . . . .  | 11  |    |
| 12  | Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming? . . . . . | 12  |    |

|   |  |            |           |
|---|--|------------|-----------|
|   |  | <b>Yes</b> | <b>No</b> |
| <b>13</b>   | Indicate the percentage of gaming activity operated in   |            |           |
| <b>a</b>  | The organization's facility . . . . . <b>13a</b>   |            |           |
| <b>b</b>  | An outside facility . . . . . <b>13b</b>   |            |           |
| <b>14</b>   | Enter the name and address of the person who prepares the organization's gaming/special events books and records   |            |           |
| Name ►  |  |            |           |
| Address ►   |  |            |           |
| <b>15a</b>  | Does the organization have a contract with a third party from whom the organization receives gaming revenue? . . . . .   | <b>15a</b> |           |
| <b>b</b>  | If "Yes," enter the amount of gaming revenue received by the organization ► \$ _____ and the amount of gaming revenue retained by the third party ► \$ _____                       |            |           |
| <b>c</b>  | If "Yes," enter name and address   |            |           |
| Name ►  |  |            |           |
| Address ►   |  |            |           |
| <b>16</b>   | Gaming manager information   |            |           |
| Name ►  |  |            |           |
| Gaming manager compensation ► \$ _____  |  |            |           |
| Description of services provided ►  |  |            |           |
| <input type="checkbox"/> Director/officer <input type="checkbox"/> Employee <input type="checkbox"/> Independent contractor |  |            |           |
| <b>17</b>   | Mandatory distributions  |            |           |
| <b>a</b>  | Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? . . . . .                               | <b>17a</b> |           |
| <b>b</b>  | Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ► \$ |            |           |

Schedule I  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Name of the organization  
GOODWILL INDUSTRIES OF NORTHERN MICHIGAN INC

Grants and Other Assistance to Organizations,  
Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.  
▶ Attach to Form 990

OMB No 1545-0047

2009

Open to Public  
Inspection

Employer identification number  
38-1976268

Part I

General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . . . ☒ Yes ☐ No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed . . . . . ☐

| (a) Name and address of organization or government | (b) EIN | (c) IRC Code section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|--|---------|------------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
|  |         |                                    |                          |                                   |   |  |                                    |
|  |         |                                    |                          |                                   |   |  |                                    |
|  |         |                                    |                          |                                   |   |  |                                    |
|  |         |                                    |                          |                                   |   |  |                                    |
|  |         |                                    |                          |                                   |   |  |                                    |
|  |         |                                    |                          |                                   |   |  |                                    |
|  |         |                                    |                          |                                   |   |  |                                    |
|  |         |                                    |                          |                                   |   |  |                                    |
|  |         |                                    |                          |                                   |   |  |                                    |
|  |         |                                    |                          |                                   |   |  |                                    |
|  |         |                                    |                          |                                   |   |  |                                    |
|  |         |                                    |                          |                                   |   |  |                                    |
|  |         |                                    |                          |                                   |   |  |                                    |
|  |         |                                    |                          |                                   |   |  |                                    |
|  |         |                                    |                          |                                   |   |  |                                    |

2 Enter total number of section 501(c)(3) and government organizations . . . . . ▶

3 Enter total number of other organizations . . . . . ▶



Schedule K  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Name of the organization  
GOODWILL INDUSTRIES OF NORTHERN MICHIGAN INC

Supplemental Information on Tax Exempt Bonds

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Schedule O (Form 990).  
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2009

Open to Public Inspection

Employer identification number  
38-1976268

Part I Bond Issues

| (a) Issuer Name           | (b) Issuer EIN | (c) CUSIP # | (d) Date Issued | (e) Issue Price | (f) Description of Purpose | (g) Defeased |    | (h) On Behalf of Issuer |    |
|---------------------------|----------------|-------------|-----------------|-----------------|----------------------------|--------------|----|-------------------------|----|
|                           |                |             |                 |                 |                            | Yes          | No | Yes                     | No |
| A MICHIGAN STRATEGIC FUND | 52-1417332     | 694698CT7   | 10-04-2007      | 2,650,000       | DEBT REFINANCING           |              | X  |                         | X  |

Part II Proceeds

|   | A   |           | B   |    | C   |    | D   |    | E   |    |
|---|-----|-----------|-----|----|-----|----|-----|----|-----|----|
|   | Yes | No        | Yes | No | Yes | No | Yes | No | Yes | No |
| 1 Total proceeds of issue   |     | 2,650,000 |     |    |     |    |     |    |     |    |
| 2 Gross proceeds in reserve funds   |     |           |     |    |     |    |     |    |     |    |
| 3 Proceeds in refunding or defeasance escrows   |     |           |     |    |     |    |     |    |     |    |
| 4 Other unspent proceeds  |     |           |     |    |     |    |     |    |     |    |
| 5 Issuance costs from proceeds  |     | 37,832    |     |    |     |    |     |    |     |    |
| 6 Working capital expenditures from proceeds  |     |           |     |    |     |    |     |    |     |    |
| 7 Capital expenditures from proceeds  |     | 2,950,554 |     |    |     |    |     |    |     |    |
| 8 Year of substantial completion  |     | 2007      |     |    |     |    |     |    |     |    |
| 9 Were the bonds issued as part of a current refunding issue?   |     | X         |     |    |     |    |     |    |     |    |
| 10 Were the bonds issued as part of an advance refunding issue?   |     | X         |     |    |     |    |     |    |     |    |
| 11 Has the final allocation of proceeds been made?  | X   |           |     |    |     |    |     |    |     |    |
| 12 Does the organization maintain adequate books and records to support the final allocation of proceeds? | X   |           |     |    |     |    |     |    |     |    |

Part III Private Business Use

|  | A   |    | B   |    | C   |    | D   |    | E   |    |
|--|-----|----|-----|----|-----|----|-----|----|-----|----|
|  | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No |
| 1 Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds? |     | X  |     |    |     |    |     |    |     |    |
| 2 Are there any lease arrangements with respect to the financed property which may result in private business use?           |     | X  |     |    |     |    |     |    |     |    |

Part III

Private Business Use (Continued)

|    |  | A   |    | B   |    | C   |    | D   |    | E   |    |
|----|--|-----|----|-----|----|-----|----|-----|----|-----|----|
|    |  | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No |
| 3a | Are there any management or service contracts with respect to the financed property which may result in private business use?  |     | X  |     |    |     |    |     |    |     |    |
| 3b | Are there any research agreements with respect to the financed property which may result in private business use?  |     | X  |     |    |     |    |     |    |     |    |
| 3c | Does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts or research agreements relating to the financed property?   |     | X  |     |    |     |    |     |    |     |    |
| 4  | Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government  | 0 % |    |     |    |     |    |     |    |     |    |
| 5  | Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government | 0 % |    |     |    |     |    |     |    |     |    |
| 6  | Total of lines 4 and 5   | 0 % |    |     |    |     |    |     |    |     |    |
| 7  | Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities?  | X   |    |     |    |     |    |     |    |     |    |

Part IV

Arbitrage

|    |  | A   |    | B   |    | C   |    | D   |    | E   |    |
|----|--|-----|----|-----|----|-----|----|-----|----|-----|----|
|    |  | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No |
| 1  | Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue? |     | X  |     |    |     |    |     |    |     |    |
| 2  | Is the bond issue a variable rate issue?   | X   |    |     |    |     |    |     |    |     |    |
| 3a | Has the organization or the governmental issuer identified a hedge with respect to the bond issue on its books and records?              |     | X  |     |    |     |    |     |    |     |    |
| b  | Name of provider   |     |    |     |    |     |    |     |    |     |    |
| c  | Term of hedge  |     |    |     |    |     |    |     |    |     |    |
| 4a | Were gross proceeds invested in a GIC?   |     | X  |     |    |     |    |     |    |     |    |
| b  | Name of provider   |     |    |     |    |     |    |     |    |     |    |
| c  | Term of GIC  |     |    |     |    |     |    |     |    |     |    |
| d  | Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?  |     |    |     |    |     |    |     |    |     |    |
| 5  | Were any gross proceeds invested beyond an available temporary period?   |     | X  |     |    |     |    |     |    |     |    |
| 6  | Did the bond issue qualify for an exception to rebate?   | X   |    |     |    |     |    |     |    |     |    |



SCHEDULE M  
(Form 990)

NonCash Contributions

OMB No 1545-0047

2009

Open to Public Inspection

►Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30.  
► Attach to Form 990.

Name of the organization  
GOODWILL INDUSTRIES OF NORTHERN MICHIGAN INC

Employer identification number  
38-1976268

Part I

Types of Property

|   | (a)<br>Check<br>if<br>applicable | (b)<br>Number of Contributions | (c)<br>Revenues reported on<br>Form 990, Part VIII, line<br>1g | (d)<br>Method of determining<br>revenues |
|---|----------------------------------|--------------------------------|--|--|
| 1 Art—Works of art . . . . .  |                                  |                                |  |  |
| 2 Art—Historical treasures . . . . .  |                                  |                                |  |  |
| 3 Art—Fractional interests . . . . .  |                                  |                                |  |  |
| 4 Books and publications . . . . .  |                                  |                                |  |  |
| 5 Clothing and household<br>goods . . . . .   | X                                |                                | 1,948,876  | DISCOUNTED RESALE                        |
| 6 Cars and other vehicles . . . . .   | X                                | 67                             | 68,814   | SALVAGE VALUE                            |
| 7 Boats and planes . . . . .  |                                  |                                |  |  |
| 8 Intellectual property . . . . .   |                                  |                                |  |  |
| 9 Securities—Publicly traded . . . . .  |                                  |                                |  |  |
| 10 Securities—Closely held stock . . . . .  |                                  |                                |  |  |
| 11 Securities—Partnership, LLC,<br>or trust interests . . . . .   |                                  |                                |  |  |
| 12 Securities—Miscellaneous . . . . .   |                                  |                                |  |  |
| 13 Qualified conservation<br>contribution—Historic<br>structures . . . . .  |                                  |                                |  |  |
| 14 Qualified conservation<br>contribution—Other . . . . .   |                                  |                                |  |  |
| 15 Real estate—Residential . . . . .  |                                  |                                |  |  |
| 16 Real estate—Commercial . . . . .   |                                  |                                |  |  |
| 17 Real estate—Other . . . . .  |                                  |                                |  |  |
| 18 Collectibles . . . . .   |                                  |                                |  |  |
| 19 Food inventory . . . . .   |                                  |                                |  |  |
| 20 Drugs and medical supplies . . . . .   |                                  |                                |  |  |
| 21 Taxidermy . . . . .  |                                  |                                |  |  |
| 22 Historical artifacts . . . . .   |                                  |                                |  |  |
| 23 Scientific specimens . . . . .   |                                  |                                |  |  |
| 24 Archeological artifacts . . . . .  |                                  |                                |  |  |
| 25 Other ► ( )  |                                  |                                |  |  |
| 26 Other ► ( )  |                                  |                                |  |  |
| 27 Other ► ( )  |                                  |                                |  |  |
| 28 Other ► ( )  |                                  |                                |  |  |
| 29 Number of Forms 8283 received by the organization during the tax year for contributions<br>for which the organization completed Form 8283, Part IV, Donee Acknowledgement . . . . .  |                                  |                                | 29   |  |
| 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it<br>must hold for at least three years from the date of the initial contribution, and which is not required to be used<br>for exempt purposes for the entire holding period? . . . . . |                                  |                                |  | Yes<br>No                                |
| b If "Yes," describe the arrangement in Part II   |                                  |                                |  |  |
| 31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?  |                                  |                                |  | Yes                                      |
| 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell non-cash<br>contributions? . . . . .  |                                  |                                |  | No                                       |
| b If "Yes," describe in Part II   |                                  |                                |  |  |
| 33 If the organization did not report revenues in column (c) for a type of property for which column (a) is checked,<br>describe in Part II   |                                  |                                |  |  |

Part II

**Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

| Identifier | Return Reference | Explanation |
|------------|------------------|-------------|
|------------|------------------|-------------|

Additional Data

Software ID:

Software Version:

EIN: 38-1976268

Name: GOODWILL INDUSTRIES OF NORTHERN MICHIGAN INC

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493123010141

SCHEDULE O  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.  
▶ Attach to Form 990.

OMB No 1545-0047

2009

Open to Public Inspection

|  |  |
|--|--|
| Name of the organization<br>GOODWILL INDUSTRIES OF NORTHERN MICHIGAN INC | Employer identification number<br>38-1976268 |
|--|--|

| Identifier                           | Return Reference | Explanation   |
|--------------------------------------|------------------|---|
| Form 990, Part VI, Section A, line 2 |                  | THE SON OF CECIL MCNALLY, GOODWILL'S EXECUTIVE DIRECTOR, IS MARRIED TO THE STEP-DAUGHTER OF ROBERT ZIMMERMAN, ONE OF THE BOARD MEMBERS MR ZIMMERMAN DOES NOT PARTICIPATE IN BOARD DISCUSSIONS OR VOTE ON MATTERS PERTAINING TO MR MCNALLY |

| Identifier                            | Return Reference | Explanation  |
|---------------------------------------|------------------|--|
| Form 990, Part VI, Section B, line 11 |                  | Form 990 is sent to each Board member prior to the Board meeting where the 990 will be approved They are asked to review it before the Board meeting At the meeting the 990 is reviewed and all questions and/or comments are discussed and resolved before the 990 is approved for filing |

| Identifier                             | Return Reference | Explanation  |
|--|------------------|--|
| Form 990, Part VI, Section B, line 12c |                  | Board members are asked annually to complete a Potential Conflict of Interest Statement to disclose any known conflicts of interest During the year proposed transactions with Board members are reviewed and approved by the Executive Director if the dollar amount of such transaction is minor For larger transactions, Board approval is required before the transaction takes place and the Board member involved is prohibited from participating in the Board's deliberations and decision Also, all non-recurring transactions over \$500 require multiple bids |

| Identifier                             | Return Reference | Explanation   |
|--|------------------|---|
| Form 990, Part VI, Section B, line 15a |                  | Annually the Executive Committee of the Board of Directors reviews wage and salary surveys published by Goodwill Industries International and the Michigan Nonprofit Association as part of determining the compensation of the Executive Director The annual review of the Executive Director is documented in an Annual Review form |

| Identifier                            | Return Reference | Explanation   |
|---------------------------------------|------------------|---|
| Form 990, Part VI, Section C, line 19 |                  | The organization makes its annual audited financial statements available to the general public through its website whereas the governing documents and conflict of interest policy are not made available to the general public unless requested by an interested party |

SCHEDULE R  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.  
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2009

Open to Public Inspection

Name of the organization  
GOODWILL INDUSTRIES OF NORTHERN MICHIGAN INC

Employer identification number  
38-1976268

Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)

| (a)<br>Name, address, and EIN of disregarded entity | (b)<br>Primary activity | (c)<br>Legal domicile (state or foreign country) | (d)<br>Total income | (e)<br>End-of-year assets | (f)<br>Direct controlling entity |
|---|-------------------------|--|---------------------|---------------------------|----------------------------------|
|   |                         |  |                     |                           |                                  |
|   |                         |  |                     |                           |                                  |
|   |                         |  |                     |                           |                                  |
|   |                         |  |                     |                           |                                  |
|   |                         |  |                     |                           |                                  |
|   |                         |  |                     |                           |                                  |

Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

| (a)<br>Name, address, and EIN of related organization  | (b)<br>Primary activity | (c)<br>Legal domicile (state or foreign country) | (d)<br>Exempt Code section | (e)<br>Public charity status (if section 501(c)(3)) | (f)<br>Direct controlling entity |
|--|-------------------------|--|----------------------------|---|----------------------------------|
| GW HOMELESS SERVICES OF NORTHERN MICHIGAN INC<br><br>2279 SOUTH AIRPORT ROAD WEST<br><br>TRAVERSE CITY, MI 49684<br>61-1455416 | HOMELESS SHELTER        | MI   | 501(C)(3)                  | 170(b)(1)(A)(vi)                                    | N/A                              |
|  |                         |  |                            |   |                                  |
|  |                         |  |                            |   |                                  |
|  |                         |  |                            |   |                                  |
|  |                         |  |                            |   |                                  |
|  |                         |  |                            |   |                                  |

Part III

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

| (a)<br>Name, address, and EIN of<br>related organization | (b)<br>Primary activity | (c)<br>Legal<br>domicile<br>(state or<br>foreign<br>country) | (d)<br>Direct controlling<br>entity | (e)<br>Predominant income<br>(related, unrelated,<br>excluded from tax<br>under sections 512-<br>514) | (f)<br>Share of total income | (g)<br>Share of end-of-year<br>assets | (h)<br>Disproportionate<br>allocations? |    | (i)<br>Code V—UBI<br>amount in box 20 of<br>Schedule K-1<br>(Form 1065) | (j)<br>General or<br>managing<br>partner? |    |
|--|-------------------------|--|-------------------------------------|---|------------------------------|---------------------------------------|---|----|---|---|----|
|  |                         |  |                                     |   |                              |                                       | Yes                                     | No |   | Yes                                       | No |
|  |                         |  |                                     |   |                              |                                       |   |    |   |   |    |
|  |                         |  |                                     |   |                              |                                       |   |    |   |   |    |
|  |                         |  |                                     |   |                              |                                       |   |    |   |   |    |
|  |                         |  |                                     |   |                              |                                       |   |    |   |   |    |
|  |                         |  |                                     |   |                              |                                       |   |    |   |   |    |
|  |                         |  |                                     |   |                              |                                       |   |    |   |   |    |
|  |                         |  |                                     |   |                              |                                       |   |    |   |   |    |
|  |                         |  |                                     |   |                              |                                       |   |    |   |   |    |

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

| (a)<br>Name, address, and EIN of related organization | (b)<br>Primary activity | (c)<br>Legal domicile<br>(state or<br>foreign<br>country) | (d)<br>Direct controlling<br>entity | (e)<br>Type of entity<br>(C corp, S corp,<br>or trust) | (f)<br>Share of total<br>income | (g)<br>Share of<br>end-of-year<br>assets | (h)<br>Percentage<br>ownership |
|---|-------------------------|---|-------------------------------------|--|---------------------------------|--|--------------------------------|
|   |                         |   |                                     |  |                                 |  |                                |
|   |                         |   |                                     |  |                                 |  |                                |
|   |                         |   |                                     |  |                                 |  |                                |
|   |                         |   |                                     |  |                                 |  |                                |
|   |                         |   |                                     |  |                                 |  |                                |
|   |                         |   |                                     |  |                                 |  |                                |
|   |                         |   |                                     |  |                                 |  |                                |

Part V

Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III or IV

1

During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a

Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity

b

Gift, grant, or capital contribution to other organization(s)

c

Gift, grant, or capital contribution from other organization(s)

d

Loans or loan guarantees to or for other organization(s)

e

Loans or loan guarantees by other organization(s)

f

Sale of assets to other organization(s)

g

Purchase of assets from other organization(s)

h

Exchange of assets

i

Lease of facilities, equipment, or other assets to other organization(s)

j

Lease of facilities, equipment, or other assets from other organization(s)

k

Performance of services or membership or fundraising solicitations for other organization(s)

l

Performance of services or membership or fundraising solicitations by other organization(s)

m

Sharing of facilities, equipment, mailing lists, or other assets

n

Sharing of paid employees

o

Reimbursement paid to other organization for expenses

p

Reimbursement paid by other organization for expenses

q

Other transfer of cash or property to other organization(s)

r

Other transfer of cash or property from other organization(s)

Yes

No

1a

1b

1c

1d

1e

1f

1g

1h

1i

1j

1k

1l

1m

1n

1o

1p

1q

1r

Yes

2

If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

| (a)<br>Name of other organization                | (b)<br>Transaction<br>type(a-r) | (c)<br>Amount involved |
|--|---------------------------------|------------------------|
| (1) GW HOMELESS SERVICE OF NORTHERN MICHIGAN INC | N                               | 40,000                 |
| (1) See Additional Data Table                    |                                 |                        |
| (2)  |                                 |                        |
| (3)  |                                 |                        |
| (4)  |                                 |                        |
| (5)  |                                 |                        |
| (6)  |                                 |                        |

Schedule R (Form 990) 2009

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

Form

4562

Depreciation and Amortization  
(Including Information on Listed Property)

OMB No 1545-0172

2009

Attachment  
Sequence No 67

Department of the Treasury  
Internal Revenue Service

See separate instructions. Attach to your tax return.

|   |   |                                      |
|---|---|--------------------------------------|
| Name(s) shown on return<br>GOODWILL INDUSTRIES OF NORTHERN MICHIGAN INC | Business or activity to which this form relates<br><br>Form 990 Page 10 | Identifying number<br><br>38-1976268 |
|---|---|--------------------------------------|

Part I Election To Expense Certain Property Under Section 179

Note: If you have any listed property, complete Part V before you complete Part I.

|  |   |         |
|--|---|---------|
| 1 Maximum amount See the instructions for a higher limit for certain businesses . . . . .  | 1 | 250,000 |
| 2 Total cost of section 179 property placed in service (see instructions) . . . . .  | 2 |         |
| 3 Threshold cost of section 179 property before reduction in limitation (see instructions) . . . . .   | 3 | 800,000 |
| 4 Reduction in limitation Subtract line 3 from line 2 If zero or less, enter -0- . . . . .   | 4 |         |
| 5 Dollar limitation for tax year Subtract line 4 from line 1 If zero or less, enter -0- If married filing separately, see instructions . . . . . | 5 |         |

| 6 (a) Description of property  | (b) Cost (business use only) | (c) Elected cost |  |
|--|------------------------------|------------------|--|
| 6  |                              |                  |  |
|  |                              |                  |  |
| 7 Listed property Enter the amount from line 29 . . . . .  | 7                            |                  |  |
| 8 Total elected cost of section 179 property Add amounts in column (c), lines 6 and 7 . . . . .                                | 8                            |                  |  |
| 9 Tentative deduction Enter the smaller of line 5 or line 8 . . . . .  | 9                            |                  |  |
| 10 Carryover of disallowed deduction from line 13 of your 2008 Form 4562 . . . . .   | 10                           |                  |  |
| 11 Business income limitation Enter the smaller of business income (not less than zero) or line 5 (see instructions) . . . . . | 11                           |                  |  |
| 12 Section 179 expense deduction Add lines 9 and 10, but do not enter more than line 11 . . . . .                              | 12                           |                  |  |
| 13 Carryover of disallowed deduction to 2010 Add lines 9 and 10, less line 12 .  | 13                           |                  |  |

Note: Do not use Part II or Part III below for listed property. Instead, use Part V.

Part II Special Depreciation Allowance and Other Depreciation (Do not include listed property ) (See instructions )

|  |    |         |
|--|----|---------|
| 14 Special depreciation allowance for qualified property (other than listed property) placed in service during the tax year (see instructions) | 14 |         |
| 15 Property subject to section 168(f)(1) election . . . . .  | 15 |         |
| 16 Other depreciation (including ACRS) . . . . .   | 16 | 166,272 |

Part III MACRS Depreciation (Do not include listed property.) (See instructions.)

| Section A  |    |  |
|--|----|--|
| 17 MACRS deductions for assets placed in service in tax years beginning before 2009 . . . . .  | 17 |  |
| 18 If you are electing to group any assets placed in service during the tax year into one or more general asset accounts, check here . . . . . |    |  |

| Section B—Assets Placed in Service During 2008 Tax Year Using the General Depreciation System |                                      |  |                     |                |            |                            |
|---|--------------------------------------|--|---------------------|----------------|------------|----------------------------|
| (a) Classification of property  | (b) Month and year placed in service | (c) Basis for depreciation (business/investment use only—see instructions) | (d) Recovery period | (e) Convention | (f) Method | (g) Depreciation deduction |
| 19a 3-year property   |                                      | 9,723  | 3 0                 | MM             | S/L        | 548                        |
| b 5-year property   |                                      | 244,114  | 5 0                 | MM             | S/L        | 17,110                     |
| c 7-year property   |                                      | 3,741  | 7 0                 | MM             | S/L        | 445                        |
| d 10-year property  |                                      | 38,590   | 10 0                | MM             | S/L        | 831                        |
| e 15-year property  |                                      | 52,000   | 15 0                | MM             | S/L        | 2,889                      |
| f 20-year property  |                                      |  |                     |                |            |                            |
| g 25-year property  |                                      |  | 25 yrs              |                | S/L        |                            |
| h Residential rental property   |                                      |  | 27 5 yrs            | MM             | S/L        |                            |
|   |                                      |  | 27 5 yrs            | MM             | S/L        |                            |
| i Nonresidential real property  |                                      |  | 39 yrs              | MM             | S/L        |                            |
|   |                                      |  |                     | MM             | S/L        |                            |

| Section C—Assets Placed in Service During 2009 Tax Year Using the Alternative Depreciation System |  |  |        |    |     |  |
|---|--|--|--------|----|-----|--|
| 20a Class life  |  |  |        |    | S/L |  |
| b 12-year   |  |  | 12 yrs |    | S/L |  |
| c 40-year   |  |  | 40 yrs | MM | S/L |  |

Non-Res Prop Type 1 count 0 Non-Res Prop Type 2 count 0 Non-Res Prop Totals count 0

Part IV Summary (see instructions)

|   |    |         |
|---|----|---------|
| 22 Total. Add amounts from line 12, lines 14 through 17, lines 19 and 20 in column (g), and line 21 Enter here and on the appropriate lines of your return Partnerships and S corporations—see instructions . . . . . | 22 | 188,095 |
| 23 For assets shown above and placed in service during the current year, enter the portion of the basis attributable to section 263A costs . . . . .  | 23 |         |

21 Listed proper



Part V

Listed Property (Include automobiles, certain other vehicles, cellular telephones, certain computers, and property used for entertainment, recreation, or amusement.)  
**Note:** For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete **only** 24a, 24b, columns (a) through (c) of Section A, all of Section B, and Section C if applicable.

Section A—Depreciation and Other Information (Caution: See the instructions for limits for passenger automobiles.)

|   |  |                               |  |                            |  |        |                        |                           |  |                                |  |                                 |  |  |
|---|--|-------------------------------|--|----------------------------|--|--------|------------------------|---------------------------|--|--------------------------------|--|---------------------------------|--|--|
| 24a Do you have evidence to support the business/investment use claimed?  |  |                               |  |                            |  | Yes No |                        |                           | 24b If "Yes," is the evidence written? |                                |  | Yes No                          |  |  |
|   |  |                               |  |                            |  |        |                        |                           |  |                                |  |                                 |  |  |
| (a)<br>Type of property (list vehicles first)   |  | (b)<br>Date placed in service | (c)<br>Business/ investment use percentage | (d)<br>Cost or other basis | (e)<br>Basis for depreciation (business/investment use only) |        | (f)<br>Recovery period | (g)<br>Method/ Convention |  | (h)<br>Depreciation/ deduction |  | (i)<br>Elected section 179 cost |  |  |
| 25 Special depreciation allowance for qualified listed property placed in service during the tax year and used more than 50% in a qualified business use (see instructions) |  |                               |  |                            |  |        |                        | 25                        |  |                                |  |                                 |  |  |
| 26 Property used more than 50% in a qualified business use  |  |                               |  |                            |  |        |                        |                           |  |                                |  |                                 |  |  |
|   |  |                               | %  |                            |  |        |                        |                           |  |                                |  |                                 |  |  |
|   |  |                               | %  |                            |  |        |                        |                           |  |                                |  |                                 |  |  |
|   |  |                               | %  |                            |  |        |                        |                           |  |                                |  |                                 |  |  |
| 27 Property used 50% or less in a qualified business use  |  |                               |  |                            |  |        |                        |                           |  |                                |  |                                 |  |  |
|   |  |                               | %  |                            |  |        | S/L -                  |                           |  |                                |  |                                 |  |  |
|   |  |                               | %  |                            |  |        | S/L -                  |                           |  |                                |  |                                 |  |  |
|   |  |                               | %  |                            |  |        | S/L -                  |                           |  |                                |  |                                 |  |  |
| 28 Add amounts in column (h), lines 25 through 27 Enter here and on line 21, page 1   |  |                               |  |                            |  |        |                        | 28                        |  |                                |  |                                 |  |  |
| 29 Add amounts in column (i), line 26 Enter here and on line 7, page 1  |  |                               |  |                            |  |        |                        |                           |  | 29                             |  |                                 |  |  |

Section B—Information on Use of Vehicles

Complete this section for vehicles used by a sole proprietor, partner, or other "more than 5% owner," or related person  
If you provided vehicles to your employees, first answer the questions in Section C to see if you meet an exception to completing this section for those vehicles

|  |  |  |                  |    |                  |    |                  |    |                  |    |                  |    |                  |    |
|--|--|--|------------------|----|------------------|----|------------------|----|------------------|----|------------------|----|------------------|----|
| 30 Total business/investment miles driven during the year (do not include commuting miles) |  |  | (a)<br>Vehicle 1 |    | (b)<br>Vehicle 2 |    | (c)<br>Vehicle 3 |    | (d)<br>Vehicle 4 |    | (e)<br>Vehicle 5 |    | (f)<br>Vehicle 6 |    |
| 31 Total commuting miles driven during the year  |  |  |                  |    |                  |    |                  |    |                  |    |                  |    |                  |    |
| 32 Total other personal(noncommuting) miles driven   |  |  |                  |    |                  |    |                  |    |                  |    |                  |    |                  |    |
| 33 Total miles driven during the year Add lines 30 through 32                              |  |  |                  |    |                  |    |                  |    |                  |    |                  |    |                  |    |
| 34 Was the vehicle available for personal use during off-duty hours?                       |  |  | Yes              | No | Yes              | No | Yes              | No | Yes              | No | Yes              | No | Yes              | No |
| 35 Was the vehicle used primarily by a more than 5% owner or related person?               |  |  |                  |    |                  |    |                  |    |                  |    |                  |    |                  |    |
| 36 Is another vehicle available for personal use?  |  |  |                  |    |                  |    |                  |    |                  |    |                  |    |                  |    |

Section C—Questions for Employers Who Provide Vehicles for Use by Their Employees

Answer these questions to determine if you meet an exception to completing Section B for vehicles used by employees who are not more than 5% owners or related persons (see instructions)

|   |  |  |  |  |  |  |  |  |  |  |     |    |
|---|--|--|--|--|--|--|--|--|--|--|-----|----|
| 37 Do you maintain a written policy statement that prohibits all personal use of vehicles, including commuting, by your employees?  |  |  |  |  |  |  |  |  |  |  | Yes | No |
| 38 Do you maintain a written policy statement that prohibits personal use of vehicles, except commuting, by your employees? See the instructions for vehicles used by corporate officers, directors, or 1% or more owners |  |  |  |  |  |  |  |  |  |  |     |    |
| 39 Do you treat all use of vehicles by employees as personal use?   |  |  |  |  |  |  |  |  |  |  |     |    |
| 40 Do you provide more than five vehicles to your employees, obtain information from your employees about the use of the vehicles, and retain the information received?   |  |  |  |  |  |  |  |  |  |  |     |    |
| 41 Do you meet the requirements concerning qualified automobile demonstration use? (See instructions )  |  |  |  |  |  |  |  |  |  |  |     |    |
| Note: If your answer to 37, 38, 39, 40, or 41 is "Yes," do not complete Section B for the covered vehicles  |  |  |  |  |  |  |  |  |  |  |     |    |

Part VI Amortization

|  |  |                                 |                           |  |                     |   |  |                                    |  |
|--|--|---------------------------------|---------------------------|--|---------------------|---|--|------------------------------------|--|
| (a)<br>Description of costs  |  | (b)<br>Date amortization begins | (c)<br>Amortizable amount |  | (d)<br>Code section | (e)<br>A mortization period or percentage |  | (f)<br>A mortization for this year |  |
| 42 A mortization of costs that begins during your 2009 tax year (see instructions) |  |                                 |                           |  |                     |   |  |                                    |  |
|  |  |                                 |                           |  |                     |   |  |                                    |  |
|  |  |                                 |                           |  |                     |   |  |                                    |  |
| 43 A mortization of costs that began before your 2009 tax year                     |  |                                 |                           |  |                     | 43  |  | 3,278                              |  |
| 44 Total. Add amounts in column (f) See the instructions for where to report       |  |                                 |                           |  |                     | 44  |  | 3,278                              |  |