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Return of Organization Exempt From Income Tax**2009**Department of the Treasury
Internal Revenue ServiceUnder section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code
(except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public Inspection**For the 2009 calendar year, or tax year beginning Sep 1, 2009, and ending Aug 31, 2010**

B Check if applicable: ☐ Address change ☐ Name change ☐ Initial return ☐ Termination ☐ Amended return ☐ Application pending	Please use IRS label or print or type. See specific instructions.	C Name of organization United Way of Greater Union County		D Employer Identification Number 22-1904427
		Number and street (or P O box if mail is not delivered to street addr) Room/suite 33 West Grand Street		E Telephone number (908) 353-7171
		City, town or country State ZIP code + 4 Elizabeth NJ 07202		G Gross receipts \$ 6,647,031.
		F Name and address of principal officer James Horne, Jr. 33 West Grand St Elizabeth NJ 07202		H(a) Is this a group return for affiliates? ☐ Yes ☒ No H(b) Are all affiliates included? ☐ Yes ☒ No If 'No,' attach a list (see instructions)
I Tax-exempt status ☒ 501(c) (3) (insert no) ☐ 4947(a)(1) or ☐ 527				
J Website: ▶ www.uwguc.org				
K Form of organization ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶				
L Year of Formation 1969 M State of legal domicile NJ				

Part I Summary

1 Briefly describe the organization's mission or most significant activities: <u>See Statement</u>																																																									
2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its assets																																																									
3 Number of voting members of the governing body (Part VI, line 1a)	3 37																																																								
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5 Total number of employees (Part V, line 2a)	5 21																																																								
6 Total number of volunteers (estimate if necessary)	6 1,400																																																								
7a Total gross unrelated business revenue from Part VIII, column (C), line 12	7a 0.																																																								
b Net unrelated business taxable income from Form 990-T, line 34	7b																																																								
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Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer

Date

James Horne, Jr.

Type or print name and title

Paid Preparer's Use Only

Preparer's signature

Date

Check if self-employed ☐

Preparer's identifying number (see instructions)

Firm's name (or yours if self-employed), address, and ZIP + 4

UNITED WAY OF GREATER UNION COUNTY

33 W GRAND ST

ELIZABETH

NJ 07202

EIN ▶

Phone no ▶ (908) 353-7171

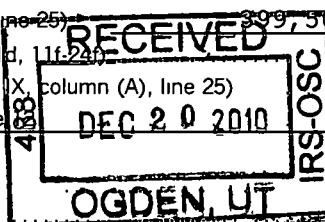
May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes ☐ No

BAA For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions.

TEEA0101 07/20/09 Form 990 (2009)

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9/16/10

Part III Statement of Program Service Accomplishments

1 Briefly describe the organization's mission:

Our mission is to ensure that health and human service needs are
identified and addressed in ways that create a better future for
the residents of Greater Union County.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If 'Yes,' describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If 'Yes,' describe these changes on Schedule O.

4 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 1,235,622. including grants of \$ 1,095,350.) (Revenue \$ 0.)

United Way of Greater Union County (UWGUC) identified Human
Service Needs and Invests in more than 36 programs to create a lasting
change in community conditions.
See attached schedule of grants and allocations.

4b (Code:) (Expenses \$ 1,621,048. including grants of \$ 1,436,864.) (Revenue \$ 0.)

Funds raised and distributed to approximately 350 health
and human service organizations as directed by
contributions through our pledge designation system.
See attached schedule of grants and allocations.

4c (Code:) (Expenses \$ 1,866,392. including grants of \$ 1,654,762.) (Revenue \$ 0.)

UWGUC administers funds from Community Development
Block Grants to support basic needs for approximately
800 low-to-moderate income families. Also, UWGUC admin-
isters State DCF funding to operate a Family Success
Center and the Differential Response program, which are both
located in Elizabeth, New Jersey.

4d Other program services. (Describe in Schedule O.)

(Expenses \$ 648,191. including grants of \$ 0.) (Revenue \$ 0.)

4e Total program service expenses ▶ 5,371,253.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A	X	
2 Is the organization required to complete Schedule B, Schedule of Contributors?	X	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I		X
4 Section 501(c)(3) organizations Did the organization engage in lobbying activities? If 'Yes,' complete Schedule C, Part II		X
5 Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If 'Yes,' complete Schedule C, Part III		
6 Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If 'Yes,' complete Schedule D, Part II		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III		X
9 Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV		X
10 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If 'Yes,' complete Schedule D, Part V	X	
11 Is the organization's answer to any of the following questions 'Yes'? If so, complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable	X	
• Did the organization report an amount for land, buildings and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI		
• Did the organization report an amount for investments— other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII		
• Did the organization report an amount for investments— program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII		
• Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX		
• Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X		
• Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If 'Yes,' complete Schedule D, Part X		
12 Did the organization obtain separate, independent audited financial statement for the tax year? If 'Yes,' complete Schedule D, Parts XI, XII, and XIII	X	
12A Was the organization included in consolidated, independent audited financial statement for the tax year? If 'Yes,' completing Schedule D, Parts XI, XII, and XIII is optional	X	
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E		X
14a Did the organization maintain an office, employees, or agents outside of the United States?		X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If 'Yes,' complete Schedule F, Part I		X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If 'Yes,' complete Schedule F, Part II		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If 'Yes,' complete Schedule F, Part III		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I		X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II	X	
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III		X
20 Did the organization operate one or more hospitals? If 'Yes,' complete Schedule H		X

Part IV Checklist of Required Schedules (continued)

	Yes	No
21 Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II	X	
22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and II	X	
23 Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If 'Yes,' complete Schedule J	X	
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, and that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No,' go to line 25		X
24b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
24c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
24d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I		X
25b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I		X
26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If 'Yes,' complete Schedule L, Part II		X
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If 'Yes,' complete Schedule L, Part III		X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
28a A current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV		X
28b A family member of a current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV		X
28c An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or direct or indirect owner? If 'Yes,' complete Schedule L, Part IV		X
29 Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M	X	
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If 'Yes,' complete Schedule M		X
31 Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Schedule R, Part I		X
34 Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Parts II, III, IV, and V, line 1		X
35 Is any related organization a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2		X
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2		X
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI		X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	X	

BAA

Form 990 (2009)

Part V Statements Regarding Other IRS Filings and Tax Compliance

		Yes	No
1 a	Enter the number reported in Box 3 of form 1096, Annual Summary and Transmittal of U.S. Information Returns. Enter -0- if not applicable.		
1 b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.		
1 c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	X	
2 a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return.		
2 b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions).	X	
3 a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?		X
3 b	If 'Yes,' has it filed a Form 990-T for this year? If 'No,' provide an explanation in Schedule O.		
4 a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		X
4 b	If 'Yes,' enter the name of the foreign country: _____ See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
5 a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		X
5 b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		X
5 c	If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?		
6 a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?		X
6 b	If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not deductible?		
7	Organizations that may receive deductible contributions under section 170(c).		
7 a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	X	
7 b	If 'Yes,' did the organization notify the donor of the value of the goods or services provided?	X	
7 c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		X
7 d	If 'Yes,' indicate the number of Forms 8282 filed during the year.		
7 e	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		X
7 f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	X	
7 g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?		X
7 h	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?		X
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?		X
9	Sponsoring organizations maintaining donor advised funds.		
9 a	Did the organization make any taxable distributions under section 4966?		X
9 b	Did the organization make any distribution to a donor, donor advisor, or related person?		X
10	Section 501(c)(7) organizations. Enter:		
10 a	Initiation fees and capital contributions included on Part VIII, line 12.		
10 b	Gross Receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.		
11	Section 501(c)(12) organizations. Enter:		
11 a	Gross income from other members or shareholders.		
11 b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).		
12 a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		
12 b	If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year.		

Part VI Governance, Management and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Section A. Governing Body and Management

	Yes	No
1 a Enter the number of voting members of the governing body		
1 b Enter the number of voting members that are independent		
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee or key employee?		X
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?		X
4 Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?		X
5 Did the organization become aware during the year of a material diversion of the organization's assets?		X
6 Does the organization have members or stockholders?	X	
7 a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	X	
7 b Are any decisions of the governing body subject to approval by members, stockholders, or other persons?		X
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a The governing body?	X	
b Each committee with authority to act on behalf of the governing body?	X	
9 Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O		X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10 a Does the organization have local chapters, branches, or affiliates?		X
10 b If 'Yes,' does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?		
11 Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	X	
11 A Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12 a Does the organization have a written conflict of interest policy? If 'No,' go to line 13	X	
12 b Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	X	
12 c Does the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this is done	X	
13 Does the organization have a written whistleblower policy?	X	
14 Does the organization have a written document retention and destruction policy?	X	
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official	X	
b Other officers of key employees of the organization	X	
If 'Yes' to line 15a or 15b, describe the process in Schedule O. (See instructions.)		
16 a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		X
b If 'Yes,' has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?		

Section C. Disclosures

17 List the states with which a copy of this Form 990 is required to be filed New Jersey

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply
☐ Own website ☐ Another's website ☒ Upon request

19 Describe in Schedule O whether (and if so, how) the organization makes its governing documents, conflict of interest policy, and financial statements available to the public.

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization:
United Way of Greater Union County 33 West Grand Street Elizabeth New Jersey NJ 07202-1410 (908) 353-7171

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

1 a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees. See instructions for definition of 'key employees.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if the organization did not compensate any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
James W. Horne, Jr. President and C.E.O.	60.00				X	X		177,982.	0.	0.
Rochelle A. Green Vice President of Finance and Administration	50.00	X			X			73,206.	0.	0.
Debbieann Anderson Vice President of Community Resources	50.00	X			X			78,689.	0.	0.
Jackie Albaum Director of Brand Management	50.00	X						62,855.	0.	0.
Susan Pepper Director of Strategic Initiatives	40.00	X						60,655.	0.	0.
Christopher D. Armstrong Trustee	2.00	X						0.	0.	0.
Clarence W. Bauknight III Trustee	2.00	X						0.	0.	0.
Wendy Burney Trustee	2.00	X						0.	0.	0.
Carmen Centuolo Trustee	2.00	X						0.	0.	0.
Joan K. Corbet Trustee	2.00	X						0.	0.	0.
Joseph Starkey Trustee	2.00	X						0.	0.	0.
William Donovan Trustee	2.00	X						0.	0.	0.
Martha Bahamon Trustee	2.00	X						0.	0.	0.
Ruth Lebau Brewster Trustee	2.00	X						0.	0.	0.
James Carson Trustee	2.00	X						0.	0.	0.
Noel Christmas Trustee	2.00	X						0.	0.	0.
Paul D. Dango Trustee	2.00	X						0.	0.	0.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (cont.)

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Nelson Dittmar Treasurer	2.00	X						0.	0.	0.
Walter Erhardt Campaign Chair	2.00	X						0.	0.	0.
James K. Estabrook, Esq. Trustee	2.00	X						0.	0.	0.
Donald Godfrey Trustee	2.00	X						0.	0.	0.
Eileen M. Leahey Trustee	2.00	X						0.	0.	0.
Larry Lockhart Trustee	2.00	X						0.	0.	0.
Heather Mills-Pevonis, MSSW Trustee	2.00	X						0.	0.	0.
Kevin Phoenix Trustee	2.00	X						0.	0.	0.
Dawood Y. Farahi Trustee	2.00	X						0.	0.	0.
Frank Guzzo Trustee	2.00	X						0.	0.	0.
Ann-Marie Kay Trustee	2.00	X						0.	0.	0.
Susan B. Levy-Cantor Trustee	2.00	X						0.	0.	0.
James L. Meyer Trustee	2.00	X						0.	0.	0.
1 b Total								453,387.	0.	0.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization **1**

3 Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? If 'Yes,' complete Schedule J for such individual

4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If 'Yes' complete Schedule J for such individual

5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? If 'Yes,' complete Schedule J for such person.

	Yes	No
3		X
4	X	
5		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	(B) Description of Services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization **1**

Part VIII Statement of Revenue

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
CONTRIBUTIONS, GIFTS, GRANTS AND OTHER SIMILAR AMOUNTS	1 a Federated campaigns	1 a 612,832.				
	b Membership dues	1 b				
	c Fundraising events	1 c				
	d Related organizations	1 d				
	e Government grants (contributions) . . .	1 e 1,713,244.				
	f All other contributions, gifts, grants, and similar amounts not included above	1 f 4,012,403.				
	g Noncash contribns included in lns 1a-1f: \$	34,846.				
	h Total. Add lines 1a-1f		6,338,479.			
PROGRAM SERVICE REVENUE	2 a Service Fees		1 39,285.	39,285.	0.	0.
	b Contract Cost Recovery		1 91,584.	91,584.	0.	0.
	c					
	d					
	e					
	f All other program service revenue					
	g Total. Add lines 2a-2f			130,869.		
	OTHER REVENUE	3 Investment income (including dividends, interest and other similar amounts)			14,390.	0.
4 Income from investment of tax-exempt bond proceeds						
5 Royalties						
		(i) Real	(ii) Personal			
6 a Gross Rents						
b Less: rental expenses						
c Rental income or (loss)						
d Net rental income or (loss)						
		(i) Securities	(ii) Other			
7 a Gross amount from sales of assets other than inventory						
b Less: cost or other basis and sales expenses						
c Gain or (loss)						
d Net gain or (loss)						
8 a Gross income from fundraising events (not including \$ of contributions reported on line 1c). See Part IV, line 18		a 124,362.				
b Less: direct expenses		b 82,293.				
c Net income or (loss) from fundraising events			42,069.	0.	0.	
9 a Gross income from gaming activities. See Part IV, line 19		a				
b Less: direct expenses		b				
c Net income or (loss) from gaming activities						
10 a Gross sales of inventory, less returns and allowances		a				
b Less: cost of goods sold		b				
c Net income or (loss) from sales of inventory						
Miscellaneous Revenue		Business Code				
11 a Distributions from Perpetual Trusts		900099	38,931.	38,931.	0.	0.
b						
c						
d All other revenue						
e Total. Add lines 11a-11d			38,931.			
12 Total revenue. See instructions			6,564,738.	226,259.	0.	0.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

<i>Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.</i>	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	3,968,603.	3,968,603.		
2 Grants and other assistance to individuals in the U.S. See Part IV, line 22	89,520.	89,520.		
3 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	617,563.	265,029.	197,666.	154,868.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1) and persons described in section 4958(c)(3)(B))				
7 Other salaries and wages	500,782.	418,015.	46,407.	36,360.
8 Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	143,142.	61,430.	45,816.	35,896.
9 Other employee benefits	213,803.	146,674.	37,639.	29,490.
10 Payroll taxes				
11 Fees for services (non-employees)				
a Management				
b Legal	10,001.	4,292.	3,201.	2,508.
c Accounting				
d Lobbying				
e Prof fundraising svcs. See Part IV, ln 17				
f Investment management fees				
g Other	222,101.	141,623.	49,890.	30,588.
12 Advertising and promotion.	60,443.	33,243.	0.	27,200.
13 Office expenses	109,063.	60,639.	27,151.	21,273.
14 Information technology				
15 Royalties				
16 Occupancy	97,448.	66,453.	17,379.	13,616.
17 Travel	46,476.	25,424.	11,804.	9,248.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	26,907.	25,935.	545.	427.
20 Interest				
21 Payments to affiliates	34,929.	14,990.	11,180.	8,759.
22 Depreciation, depletion, and amortization	70,623.	30,308.	22,605.	17,710.
23 Insurance	15,468.	10,602.	2,728.	2,138.
24 Other expenses. Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.)				
a Recognition Awards	573.	246.	183.	144.
b Summit Area Office	55,590.	23,857.	17,793.	13,940.
c Computer Expenses	24,886.	20,026.	2,725.	2,135.
d Agency Vehicle	8,454.	3,628.	2,706.	2,120.
e Miscellaneous	8,796.	3,775.	2,815.	2,206.
f All other expenses	-66,848.	-41,532.	-14,195.	-11,121.
25 Total functional expenses. Add lines 1 through 24f	6,258,323.	5,372,780.	486,038.	399,505.
26 Joint costs. Check here ☐ if following SOP 98-2. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

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Form 990 (2009)

Part X Balance Sheet

		(A) Beginning of year		(B) End of year
ASSETS	1 Cash — non-interest-bearing	438,987.	1	119,216.
	2 Savings and temporary cash investments	249,522.	2	131,820.
	3 Pledges and grants receivable, net	980,996.	3	1,339,941.
	4 Accounts receivable, net		4	
	5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	29,262.	9	41,172.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 722,694.		
	b Less: accumulated depreciation.	10b 308,593.		
	11 Investments — publicly-traded securities	228,847.	10c	414,101.
	12 Investments — other securities. See Part IV, line 11	336,461.	11	755,059.
	13 Investments — program-related. See Part IV, line 11		12	
	14 Intangible assets		13	
	15 Other assets. See Part IV, line 11.	1,236,054.	14	
16 Total assets. Add lines 1 through 15 (must equal line 34)	3,500,129.	15	1,395,127.	
		16	4,196,436.	
LIABILITIES	17 Accounts payable and accrued expenses	521,362.	17	560,853.
	18 Grants payable	1,504,804.	18	1,228,403.
	19 Deferred revenue	326,665.	19	415,685.
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities. Complete Part X of Schedule D	5,882.	25	5,882.
	26 Total liabilities. Add lines 17 through 25	2,358,713.	26	2,210,823.
NET ASSETS OR FUND BALANCES	Organizations that follow SFAS 117, check here ☒ and complete lines 27 through 29 and lines 33 and 34.			
	27 Unrestricted net assets	-478,808.	27	-42,328.
	28 Temporarily restricted net assets	289,153.	28	542,226.
	29 Permanently restricted net assets	1,331,071.	29	1,485,715.
	Organizations that do not follow SFAS 117, check here ☐ and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		30	
	31 Paid-in or capital surplus, or land, building, and equipment fund		31	
	32 Retained earnings, endowment, accumulated income, or other funds		32	
	33 Total net assets or fund balances.	1,141,416.	33	1,985,613.
34 Total liabilities and net assets/fund balances.	3,500,129.	34	4,196,436.	

BAA

Form 990 (2009)

Part XI Financial Statements and Reporting

1 Accounting method used to prepare the Form 990: ☐ Cash ☒ Accrual ☐ Other

If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.

2a Were the organization's financial statements compiled or reviewed by an independent accountant?

	Yes	No

2a	X	
----	---	--

b Were the organization's financial statements audited by an independent accountant?

2b	X	
----	---	--

c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

2c	X	
----	---	--

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.

d If 'Yes' to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both.

--	--	--

☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?

3a	X	
----	---	--

b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

3b	X	
----	---	--

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Form 990 (2009)

Part III Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
1 Gifts, grants, contributions and membership fees received. (Do not include 'unusual grants'.)	4,316,594.	4,552,335.	5,445,255.	5,985,592.	6,564,738.	26,864,514.
2 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf						
3 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge						
4 Total. Add lines 1-through 3	4,316,594.	4,552,335.	5,445,255.	5,985,592.	6,564,738.	26,864,514.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public support. Subtract line 5 from line 4						26,864,514.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
7 Amounts from line 4	4,316,594.	4,552,335.	5,445,255.	5,985,592.	6,564,738.	26,864,514.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	24,889.	43,238.	19,195.	15,349.	14,390.	117,061.
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
11 Total support. Add lines 7 through 10						26,981,575.
12 Gross receipts from related activities, etc. (see instructions)					12	

13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ☐**Section C. Computation of Public Support Percentage**

14 Public support percentage for 2009 (line 6, column (f) divided by line 11, column (f))	14	99.57 %
15 Public support percentage from 2008 Schedule A, Part II, line 14	15	99.54 %

16a 33-1/3 support test – 2009. If the organization did not check the box on line 13, and the line 14 is 33-1/3 % or more, check this box and stop here. The organization qualifies as a publicly supported organization. ☒**b 33-1/3 support test – 2008.** If the organization did not check a box on line 13, or 16a, and line 15 is 33-1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization. ☐**17a 10%-facts-and-circumstances test – 2009** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and stop here. Explain in Part IV how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization. ☐**b 10%-facts-and-circumstances test – 2008.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and stop here. Explain in Part IV how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization. ☐**18 Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ☐

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Schedule A (Form 990 or 990-EZ) 2009

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I.)

Section A. Public Support

Calendar year (or fiscal yr beginning in) ▶	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
1 Gifts, grants, contributions and membership fees received. (Do not include 'unusual grants'.)						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in a activity that is related to the organization's tax-exempt purpose.						
3 Gross receipts from activities that are not an unrelated trade or business under section 513.						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf.						
5 The value of services or facilities furnished by a governmental unit to the organization without charge.						
6 Total. Add lines 1 through 5.						
7a Amounts included on lines 1, 2, 3 received from disqualified persons.						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of 1% of the amount on line 13 for the year.						
c Add lines 7a and 7b.						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal yr beginning in) ▶	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
9 Amounts from line 6.						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources.						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975.						
c Add lines 10a and 10b.						
11 Net income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on.						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support. (add lns 9, 10c, 11, and 12.)						
14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here. ☐						

Section C. Computation of Public Support Percentage

15 Public support percentage for 2009 (line 8, column (f) divided by line 13, column (f))	15	%
16 Public support percentage from 2008 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2009 (line 10c, column (f) divided by line 13, column (f))	17	%
18 Investment income percentage from 2008 Schedule A, Part III, line 17	18	%

19a 33-1/3 support tests – 2009. If the organization did not check the box on line 14, and line 15 is more than 33-1/3%, and line 17 is not more than 33-1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization. ☐

b 33-1/3 support tests – 2008. If the organization did not check a box on line 14 or 19a, and line 16 is more than 33-1/3%, and line 18 is not more than 33-1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization. ☐

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions. ☐

**SCHEDULE D
(Form 990)**

Department of the Treasury
Internal Revenue Service

Name of the organization

Supplemental Financial Statements

- ▶ **Complete if the organization answered 'Yes,' to Form 990,
Part IV, lines 6, 7, 8, 9, 10, 11, or 12.**
▶ **Attach to Form 990. ▶ See separate instructions**

OMB No 1545-0047

2009

**Open to Public
Inspection**

Employer identification number

United Way of Greater Union County

22-1904427

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts Complete if the organization answered 'Yes' to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate contributions to (during year)		
3 Aggregate grants from (during year)		
4 Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor or for any other purpose conferring impermissible private benefit?? ☐ Yes ☐ No

Part II Conservation Easements Complete if the organization answered 'Yes' to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).

- ☐ Preservation of land for public use (e.g., recreation or pleasure) ☐ Preservation of an historically important land area
☐ Protection of natural habitat ☐ Preservation of certified historic structure
☐ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 8/17/06	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶

4 Number of states where property subject to conservation easement is located ▶

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easement it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets

Complete if the organization answered 'Yes' to Form 990, Part IV, line 8.

1 a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

- (i) Revenues included in Form 990, Part VIII, line 1 ▶ \$
(ii) Assets included in Form 990, Part X ▶ \$

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items:

- a Revenues included in Form 990, Part VIII, line 1 ▶ \$
b Assets included in Form 990, Part X ▶ \$

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition accession and other records, check any of the following that are a significant use of its collection items (check all that apply):

- a ☐ Public exhibition d ☐ Loan or exchange programs
 b ☐ Scholarly research e ☐ Other _____
 c ☐ Preservation for future generations

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements Complete if organization answered 'Yes' to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian, or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If 'Yes,' explain the arrangement in Part XIV and complete the following table:

- c Beginning balance
 d Additions during the year
 e Distributions during the year
 f Ending balance

	Amount
1c	
1d	
1e	
1f	

2a Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☐ No

b If 'Yes,' explain the arrangement in Part XIV.

Part V Endowment Funds Complete if organization answered 'Yes' to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	1,740,091.	2,023,359.			
b Contributions					
c Net investment earnings, gains, and losses	104,753.	-283,268.			
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance	1,844,844.	1,740,091.			

2 Provide the estimated percentage of the year end balance held as:

- a Board designated or quasi-endowment ▶ 28.00 %
 b Permanent endowment ▶ 72.00 %
 c Term endowment ▶ 0.00 %

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

- (i) unrelated organizations
 (ii) related organizations

	Yes	No
3a(i)	X	
3a(ii)		
3b		

b If 'Yes' to 3a(ii), are the related organizations listed as required on Schedule R?

4 Describe in Part XIV the intended uses of the organization's endowment funds.

Part VI Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated Depreciation	(d) Book Value
1a Land				
b Buildings			0.	0.
c Leasehold improvements				
d Equipment	722,694.		308,593.	414,101.
e Other				
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c))				414,101.

BAA

Schedule D (Form 990) 2009

Part VII Investments—Other Securities See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Financial derivatives		
Closely-held equity interests		
Other		
Total. (Column (b) must equal Form 990 Part X, col. (B) line 12.)		

Part VIII Investments—Program Related (See Form 990, Part X, line 13)

(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.)		

Part IX Other Assets (See Form 990, Part X, line 15)

(a) Description	(b) Book value
Beneficial Interest in Perpetual Trusts	1,330,540.
Other Receivables	3,817.
Differential Response Grant receivable	0.
Government Grant receivable	60,770.
Total. (Column (b) must equal Form 990, Part X, col. (B), line 15.)	1,395,127.

Part X Other Liabilities (See Form 990, Part X, line 25)

(a) Description of Liability	(b) Amount
Federal Income Taxes	
Schering Employee Assistance Fund	5,882.
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)	5,882.

2. FIN 48 Footnote In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	6,564,738.
2	Total expenses (Form 990, Part IX, column (A), line 25)	6,258,323.
3	Excess or (deficit) for the year. Subtract line 2 from line 1	306,415.
4	Net unrealized gains (losses) on investments	98,041.
5	Donated services and use of facilities	
6	Investment expenses	
7	Prior period adjustments	
8	Other (Describe in Part XIV)	101,711.
9	Total adjustments (net). Add lines 4 through 8	199,752.
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	506,167.

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements	1	5,224,124.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains on investments	2a	
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIV)	2d	
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	5,224,124.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investments expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	1,436,864.
c	Add lines 4a and 4b	4c	1,436,864.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)	5	6,660,988.

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements	1	4,917,709.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIV)	2d	
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	4,917,709.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investments expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	1,436,864.
c	Add lines 4a and 4b	4c	1,436,864.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)	5	6,354,573.

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4, Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Pt V Line 4 The income generated from endowment are used for

Pt V Line 4 health and human service programs that benefit the

Pt V Line 4 residents of Greater Union County.

Pt X In accordance with FASB staff position FIN 48-3,

Pt XII Line 4b Donor designated contributions.

Pt XI Line 8 pension related gain of \$101,711

Pt XIII Line 4b Donor designated contributions

Department of the Treasury
Internal Revenue Service

Complete if the organization answered 'Yes' to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No. 1545-0047

2009

Open to Public Inspection

Name of the organization

United Way of Greater Union County

Employer identification number

22-1904427

Part I

Fundraising Activities. Complete if the organization answered 'Yes' to Form 990, Part IV, line 17. Form 990EZ filers are not required to complete this part.

- 1** Indicate whether the organization raised funds through any of the following activities. Check all that apply

- | | |
|---|--|
| ☐ Mail solicitations | ☐ Solicitation of non-government grants |
| ☐ Internet and email solicitations | ☐ Solicitation of government grants |
| ☐ Phone solicitations | ☐ Special fundraising events |
| ☐ In-person solicitations | |

- 2a** Did the organization have written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

☐ Yes ☐ No

- b** If 'Yes,' list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col.(i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
Total						

- 3 List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing.

Part II Fundraising Events. Complete if the organization answered 'Yes' to Form 990, Part IV, line 18, or reported more than \$15,000 on Form 990-EZ, line 6a. List events with gross receipts greater than \$5,000.

REVENUE		(a) Event #1	(b) Event #2	(c) Other Events	(d) Total Events
		Golf (event type)	Celebration (event type)	5 (total number)	(Add col (a) through col. (c))
	1 Gross receipts	40,675.	41,670.	42,018.	124,363.
	2 Less: Charitable contributions				
	3 Gross income (line 1 minus line 2)	40,675.	41,670.	42,018.	124,363.
DIRECT EXPENSES	4 Cash prizes				
	5 Noncash prizes				
	6 Rent/facility costs				
	7 Food and beverages				
	8 Entertainment				
	9 Other direct expenses	35,252.	18,715.	28,327.	82,294.
	10 Direct expense summary. Add lines 4- through 9 in column (d)				82,294.
11 Net income summary. Combine lines 3, column (d) and line 10				42,069.	

Part III Gaming. Complete if the organization answered 'Yes' to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

REVENUE		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming
					(Add col (a) through col. (c))
EXPENSES	1 Gross revenue				
	2 Cash prizes				
	3 Non-cash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	☐ Yes ☐ No	☐ Yes ☐ No	☐ Yes ☐ No	
	7 Direct expense summary. Add lines 2 through 5 in column (d)				
	8 Net gaming income summary. Combine lines 1, column (d) and line 7				

9 Enter the state(s) in which the organization operates gaming activities:

a Is the organization licensed to operate gaming activities in each of these states?

b If 'No,' explain:

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year?

b If 'Yes,' explain:

11 Does the organization operate gaming activities with nonmembers?

12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?

	YES	NO
9a		
10a		
11		
12		

13 Indicate the percentage of gaming activity operated in:**a** The organization's facility**13a** %**b** An outside facility**13b** %**14** Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name: ▶ _____

Address: ▶ _____

15a Does the organization have a contact with a third party from whom the organization receives gaming revenue?**15a****b** If 'Yes,' enter the amount of gaming revenue received by the organization \$ _____ and the amount of gaming revenue retained by the third party \$ _____**c** If 'Yes,' enter name and address of the third party:

Name: ▶ _____

Address: ▶ _____

16 Gaming manager information

Name: ▶ _____

Gaming manager compensation ▶ \$ _____

Description of services provided: ▶ _____

☐ Director/officer☐ Employee☐ Independent contractor**17** Mandatory distributions**a** Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?**17a****b** Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year: ▶ \$ _____

SCHEDULE I
(Form 990)

Department of the Treasury
Internal Revenue Service

Name of the organization

United Way of Greater Union County

Part I General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered 'Yes' to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed ☐

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
American Red Cross Tri-Co 332 West Front Street Plainfield NJ 07060	22-1487116		40,000.				Disaster Respo
ARC of Union County 52 Fadem Road Springfield NJ 07081	22-1686764		51,700.				Early Childhoo
Communities in Cooperatio 201 Lincoln St. Linden, NJ 0703 NJ 07208	81-0659032		25,000.				Family Strengt
Court Appointed Special A 1143-45 East Jersey Stree Elizabeth NJ 07201	22-2603930		10,000.				Family Strengt
Catholic Charities of the 590 North 7th Street Newark NJ 07107	22-2164120		30,000.				Health
Central Jersey Legal Serv 60 Prince Street Elizabeth NJ 07208	21-0684259		27,200.				Family Strengt
United Family & Children 305 W. 7th St. Plainfield NJ 07060	22-1487363		30,000.				Family Strengt
Cranford Family Care Asso 61 Myrtle Street Cranford NJ 07016	22-1508569		27,900.				Emergency Assi

2 Enter total number of section 501(c)(3) and government organizations

3 Enter total number of other organizations

57
0

BAA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

TEEA3901 02/10/10

Schedule I (Form 990) 2009

**SCHEDULE I-1
(Form 990)**

Department of the Treasury
Internal Revenue Service

Continuation Sheet for Schedule I (Form 990)

▶ Attach to Form 990 to list additional information for
Schedule I (Form 990), Part II and Part III.

OMB No 1545-0047

2009

**Open to Public
Inspection**

Name of the organization		Employer identification number					
United Way of Greater Union County		22-1904427					
Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Day Center of the First P P.O. Box 26 Roselle NJ 07203	22-1930605		8,096.				CDBG-County of
Family & Children's Servi 16 Jefferson Ave Elizabeth NJ 07208	22-1487119		40,000.				Community Coun
Girl Scouts Heart of New 201 Grove Street Westfield NJ 07090	22-1638950		37,600.				Education
Homefirst (formerly Inter 905 Watchung Avenue Plainfield NJ 07060	22-2698334		70,000.				Family Strengt
Jewish Community Center o 1391 Martine Avenue Scotch Plains NJ 07076	22-2667094		20,000.				Health
Jewish Family Service of 655 Westfield Avenue Elizabeth NJ 07208	22-1487364		25,000.				Education
King's Daughters Day Scho 502 West Front Street Plainfield NJ 07060	22-1487296		20,000.				Early Childhoo
Literacy Volunteers of Un Plainfield Library, 800 P Plainfield NJ 07060	22-3087725		40,000.				Project Litera
Neighborhood House Associ 644 West Fourth Street Plainfield NJ 07060	22-1487588		40,000.				Education

**SCHEDULE I-1
(Form 990)**

Department of the Treasury
Internal Revenue Service

OMB No 1545-0047

2009

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Inspection

Continuation Sheet for Schedule I (Form 990)

▶ Attach to Form 990 to list additional information for
Schedule I (Form 990), Part II and Part III.

Name of the organization		Employer identification number					
United Way of Greater Union County		22-1904427					
Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NJ-211 c/o United Way of Monmouth Farmingdale NJ 07060	37-1446108		40,000.				Family Strengt
Plainfield Area YWCA 518 Watchung Avenue Plainfield NJ 07060	22-1515227		70,000.				Health
Rahway Day Care Center 1071 New Brunswick Avenue Rahway NJ 07065	22-1967779		10,000.				Early Childhoo
Resolve Community Counsel 1830 Front Street Scotch Plains NJ 07076	22-2176041		15,000.				Mental Health
Second Street Youth Center 935 South Second Street Plainfield NJ 07063	22-6100119		10,000.				Education
UCPC Behavioral Health 117-119 Roosevelt Avenue Plainfield NJ 07016	22-1500557		17,200.				Mental Health
Urban League of Union Cou 288 North Broad Street Elizabeth NJ 07208	22-1487366		70,000.				Education
Westfield Community Cente 558 West Broad Street Westfield NJ 07090	22-1515226		10,000.				Education
YMCA of Eastern Union Cou 144 Madison Avenue Elizabeth NJ 07201	22-1487381		40,000.				Health

**SCHEDULE I-1
(Form 990)**

Department of the Treasury
Internal Revenue Service

Continuation Sheet for Schedule I (Form 990)

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OMB No 1545-0047

2009

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Name of the organization		Employer identification number					
United Way of Greater Union County		22-1904427					
Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
YM-YWHA of Union County Harry Lebau Bldg, 501 Gre Union NJ 07083	22-2663795		34,000.				Early Childhood
Youth and Family Counseli 233 Prospect Street Westfield NJ 07090	22-1587010		14,300.				Mental Health
YWCA of Central New Jerse 232 East Front Street Plainfield NJ 07060	22-1489918		22,000.				Center for Car
YWCA of Eastern Union Cou 1131 E. Jersey Street Elizabeth NJ 07201	22-1487399		47,300.				Family Strengt
P.R.O.C.E.E.D. 1126 Dickinson Street Elizabeth NJ 07201	22-2088378		638,849.				Family Strengt
Community Coordinated Chi 225 Long Ave, Bldg 15 Hillside NJ 07205	22-2101241		35,000.				Early Childedu
Groundwerk 288 N. Broad Street Elizabeth NJ 07208	22-6001086		10,000.				Needs Assesseme
Roselle Collaborative for 33 West Grand St Elizabeth NJ 07202	22-1904427		13,425.				Education
Prevention Links 35 Walnut Ave, Ste 17 Clark NJ 07066	22-2221899		82,693.				Family Strengt

**SCHEDULE I-1
(Form 990)**

Department of the Treasury
Internal Revenue Service

OMB No 1545-0047

Continuation Sheet for Schedule I (Form 990)

2009

▶ Attach to Form 990 to list additional information for
Schedule I (Form 990), Part II and Part III.

**Open to Public
Inspection**

Name of the organization		Employer identification number					
United Way of Greater Union County		22-1904427					
Part I Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part I.)							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Rahway Community Action O 796 E. Hazelwood Ave. Rahway NJ 07065	22-1932458		20,000.				Family Strengt
Community Health Charitie 23 North Rhoda St. Monroe NJ 08831	22-2614888		508,517.				Donor Designat
American Cancer Society-U 507 Westminster Avenue Elizabeth NJ 07208	16-0743902		33,505.				Donor Designat
American Heart Assn-NJ Af 1 Union St. Ste 301 Robbinsville NJ 08691	13-5613797		14,649.				Donor Designat
United Fund of Westfield 301 North Ave, West Westfield NJ 07090	22-1616758		5,780.				Donor Designat
SAGE Eldercare+ 290 Broad Street Summit NJ 07901	22-1657929		11,368.				Donor Designat
United Way of Morris Coun P.O. Box 1948 Morristown NJ 07962	22-1487247		7,261.				Donor Designat
United Way of Somerset Co 205 West Main Street Somerville NJ 08876	22-1627729		12,536.				Donor Designat
YWCA Eastern Union County 1131 E. Jersey Street Elizabeth NJ 07208 ----- ----- -----	22-1487399		10,581.				CDBG

**SCHEDULE I-1
(Form 990)**

Department of the Treasury
Internal Revenue Service

Continuation Sheet for Schedule I (Form 990)

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Schedule I (Form 990), Part II and Part III.

OMB No 1545-0047

2009

**Open to Public
Inspection**

Name of the organization		Employer identification number					
United Way of Greater Union County		22-1904427					
Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Community Coordinated Chi 225 Long Avenue Hillside NJ 07205	22-2101241		5,113.				CDBG
YWCA of Central New Jerse 232 East Front Street Plainfield NJ 07060	22-1489918		7,763.				CDBG
United Way of Bergen Coun 6 Forest Ave., 2nd Fl. Paramus NJ 07652	48-0683479		6,756.				Donor designat
United Way of Central Mar 100 S. Charles St. 5th Fl. Baltimore MD 21203	52-0591543		5,280.				Donor designat
United Way of Greater Leh 2200 Avenue A, 3rd Fl. Bethlehem PA 18017	23-2657933		5,357.				Donor designat
Catholic Charities of the 505 South Avenue, East Cranford NJ 07016	22-2164120		6,068.				Donor designat
Cerebral Palsy League of U 61 Myrtle Street Cranford NJ 07016	22-1532195		6,971.				CDBG-County of
Girl Scouts-Heart of NJ 201 Grove Street Westfield NJ 07090	22-1638950		6,876.				CDBG-County of
ARC of Union County 52 Fadem Road Springfield NJ 07081	22-1686764		5,248.				CDBG-County of
-----	-----						
-----	-----						
-----	-----						

**SCHEDULE I-1
(Form 990)**

Department of the Treasury
Internal Revenue Service

Continuation Sheet for Schedule I (Form 990)

▶ Attach to Form 990 to list additional information for
Schedule I (Form 990), Part II and Part III.

OMB No 1545-0047

2009

**Open to Public
Inspection**

Name of the organization		Employer identification number					
United Way of Greater Union County		22-1904427					
Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Rahway Day Care Center 1071 New Brunswick Avenue Rahway NJ 07065	22-1967779		13,188.				CDBG-County of
Day Center of the First P P.O. Box 26 Roselle NJ 07203	22-1930605		15,000.				Early Childhood
Prevention Links 35 Walnut Ave., Ste. 17 Clark NJ 07066	22-2221899		6,300.				Education
SAGE Eldercare 290 Broad St. Summit NJ 07901	22-1657929		31,500.				Family Strengt
Community Services of New 360 Elkwood Ave. New Providence NJ 07974	23-7096914		28,250.				Family Strengt
Elizabethport Presbyteria 184 First St. Elizabeth NJ 07206	22-1807800		10,000.				Family Strengt
Family Service-Summit 46-48 Beaver Ave. Summit NJ 07901	22-1487179		29,600.				Family Strengt
Patriot's Path Council of 222 Columbia Turnpike Florham Park NJ 07932	22-3661431		6,500.				Education
The Connection for Women 79 Maple Ave. Summit NJ 07901	22-1489919		49,700.				Health

► **Attach to Form 990 to list additional information for Schedule I (Form 990), Part II and Part III.**

Employer identification number

22-1904427

Form 990), Part II.)

[illegible]

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered 'Yes' to Form 990, Part IV, line 22. Use Part IV and Schedule I-1 (Form 990) if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
Parent Incentives	125	3,999.			
Rental Assistance	8	1,350.			
Emergency Assistance	127	69,171.			
Utility Assistance Program	37	15,000.			

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Pt I Line 2 Programs are subject to review by Vision Councils and Community

Pt I Line 2 Investment Committees assigned to programmatic area. The committees

Pt I Line 2 will determine whether the agency has achieved outcome results outlined

Pt I Line 2 in RFP. Also, grantees are required to produce audited financials a

Pt I Line 2 990 return six months subsequent to their fiscal year end, and a board approved budget.

SCHEDULE J
(Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees

- **Complete if the organization answered 'Yes' to Form 990, Part IV, line 23.**
► **Attach to Form 990.** ► **See separate instructions.**

OMB No 1545-0047

2009

**Open to Public
Inspection**

Name of the organization

United Way of Greater Union County

Employer identification number

22-1904427

Part I Questions Regarding Compensation

1 a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- ☐ First-class or charter travel
☐ Travel for companions
☐ Tax indemnification and gross-up payments
☐ Discretionary spending account

- ☐ Housing allowance or residence for personal use
☐ Payments for business use of personal residence
☐ Health or social club dues or initiation fees
☐ Personal services (e.g., maid, chauffeur, chef)

b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If 'No,' complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?

3 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply.

- ☒ Compensation committee
☐ Independent compensation consultant
☒ Form 990 of other organizations

- ☒ Written employment contract
☐ Compensation survey or study
☐ Approval by the board or compensation committee

4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization:

a Receive a severance payment or change-of-control payment?

b Participate in, or receive payment from, a supplemental nonqualified retirement plan?

c Participate in, or receive payment from, an equity-based compensation arrangement?

If 'Yes' to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.

5 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

a The organization?

b Any related organization?

If 'Yes' to line 5a or 5b, describe in Part III.

6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

a The organization?

b Any related organization?

If 'Yes' to line 6a or 6b, describe in Part III.

7 For person listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If 'Yes,' describe in Part III

8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs. section 53.4958-4(a)(3)? If 'Yes,' describe in Part III

9 If 'Yes' to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

Yes No

1 b

2

4 a

4 b

4 c

5 a

5 b

6 a

6 b

7

8

9

X

X

X

X

X

X

X

X

X

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

This image shows a blank sheet of white paper designed for handwriting practice. It features 20 evenly spaced horizontal dashed lines running across the entire width of the page. There are no margins, text, or other markings present.

**SCHEDULE M
(Form 990)**Department of the Treasury
Internal Revenue Service**Noncash Contributions**

- **Complete if the organizations answered 'Yes'**
on Form 990, Part IV, lines 29 or 30.
► **Attach to Form 990.**

OMB No 1545-0047

2009**Open To Public
Inspection**

Name of the organization

United Way of Greater Union County

Employer identification number

22-1904427

Part I Types of Property

	(a) Check if applicable	(b) Number of Contributions	(c) Revenues reported on Form 990, Part VIII, line 1g	(d) Method of determining revenues
1 Art—Works of art				
2 Art—Historical treasures				
3 Art—Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles				
7 Boats and planes				
8 Intellectual property				
9 Securities—Publicly traded				
10 Securities—Closely held stock				
11 Securities—Partnership, LLC, or trust interests				
12 Securities—Miscellaneous				
13 Qualified conservation contribution— Historic structures				
14 Qualified conservation contribution—Other				
15 Real estate—Residential				
16 Real estate—Commercial				
17 Real estate—Other				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other ► (Computer Equipment)			9,421.	
26 Other ► (Donated Materials & Supplies)			34,846.	
27 Other ► ()				
28 Other ► ()				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement

29

1.

30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?

b If 'Yes,' describe the arrangement in Part II.

31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?

32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?

b If 'Yes,' describe in Part II.

33 If the organization did not report revenues in column (c) for a type of property for which column (a) is checked, describe in Part II

	Yes	No
30a		X
31		X
32a		X

BAA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) 2009

SCHEDULE O
(Form 990)

Supplemental Information to Form 990

OMB No 1545-0047

2009

**Open to Public
Inspection**

Department of the Treasury
Internal Revenue Service

**Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.
▶ Attach to Form 990.**

Name of the organization

Employer identification number

United Way of Greater Union County

22-1904427

Pt V, Line 3b The cost exceeds the benefit of filing form 990T.

Pt V, Line 3b There are no taxable amounts to report.

Pt VI-B, Line 11A The Finance Committee will review and question the 2009 990

Pt VI-B, Line 11A at the 11-30-2009 meeting. Also, the Board will

Pt VI-B, Line 11A review, question, and approve the same at the

Pt VI-B, Line 11A 12-15-2010 Board meeting.

Pt VI-B, Line 12c All staff and Board members are required to disclose

Pt VI-B, Line 12c all potential conflict(s) of interest annually in writing.

Pt VI-B, Line 15 The Personnel Committee is independant and uses external

Pt VI-B, Line 15 data to substantiate compensation for all staff members.

Pt VI-A, Line 6 The Board of Trustees are elected to serve a maximum

Pt VI-A, Line 6 of 4 two year terms.

Pt VI-A, Line 7a The members of the Board are elected by voting members of record.

Pt VI-A, Line 7b Decisions of the governing body are not subject to approval

Pt VI-A, Line 7b by any other external or internal entity.

**UNITED WAY OF GREATER UNION COUNTY
CONTENTS TO FINANCIAL STATEMENTS
AUGUST 31, 2010**

PAGE

Independent Auditors' Report	1-2
Statement of Financial Position August 31, 2010.....	3
Statement of Activities Year Ended August 31, 2010.....	4
Statement of Functional Expenses Year Ended August 31, 2010.....	5
Statement of Cash Flows Year Ended August 31, 2010.....	6
Notes to Financial Statements.....	7-16
Supplementary Information	
Schedule of State Financial Assistance	17
Note to Schedule of State Financial Assistance.....	18
Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards.....	19-20
Independent Auditors' Report on Compliance with Requirements That Could Have a Direct and Material Effect on Each Major Program and on Internal Control Over Compliance in Accordance with New Jersey Department of the Treasury Circular Letter 04-04 OMB.....	21-22
Schedule of Findings and Questioned Costs	23-24
Schedule of Prior Years Audit Findings and Questioned Costs	25
Supplementary Schedules of Financial Position	26
Supplementary Schedules of Activities	27



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Additional Offices in New Jersey,
New York, Pennsylvania, Maryland,
Florida, and Colorado

INDEPENDENT AUDITORS' REPORT

The Board of Trustees,
United Way of Greater Union County:

We have audited the accompanying statement of financial position of United Way of Greater Union County (a nonprofit organization) as of August 31, 2010, and the related statements of activities, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of United Way of Greater Union County's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of Greater Union County as of August 31, 2010, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated November 30, 2010 on our consideration of United Way of Greater Union County's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements of United Way of Greater Union County taken as a whole. The accompanying schedule of state financial assistance is presented for purposes of additional analysis as required by the State of New Jersey, Department of the Treasury, OMB Circular 04-04-OMB, and is not a required part of the basic financial statements. This information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements as a whole. The supplemental statements of financial position as of August 31, 2010 and 2009 and the supplemental statements of activities for the years then ended are presented for purposes of additional analysis and are not a required part of the basic financial statements. The 2010 supplemental financial statements have been subject to the auditing procedures applied in the audit of the basic financial statements, and, in our opinion, are fairly stated in relation to the basic financial statements taken as a whole. The 2009 statement of financial position is derived from the UWGUC's records after giving effect to the merger described in note 15 and is unaudited; accordingly, we do not express an opinion or provide any assurance on it. The 2009 statement of activities is summarized financial information derived from the UWGUC's records after giving effect to the merger described in note 15. Such information does not present a complete presentation in accordance with generally accepted accounting principles and is unaudited; accordingly, we do not express an opinion or provide any assurance on it.

William Smith + Brown, PC

November 30, 2010

UNITED WAY OF GREATER UNION COUNTY
Statement of Financial Position
August 31, 2010

ASSETS

Cash and cash equivalents (note 2)	\$ 245,154
Restricted cash - fiduciary funds (note 12)	5,882
Contributions receivable, net of allowance for uncollectible amounts of \$116,365 (note 3)	1,339,941
Government grants receivable	60,770
Other receivables	3,817
Other assets	41,172
Beneficial interest in perpetual trust (notes 4 and 7)	1,330,540
Investments (note 4)	755,059
Land, building and equipment, net (note 6)	414,101
TOTAL ASSETS	\$ 4,196,436

LIABILITIES AND NET ASSETS

Liabilities

Accounts payable	\$ 159,047
Distributions payable (note 14)	1,070,044
Deferred revenue - government grants	415,685
Pension liability (note 9)	401,806
Designations payable (note 11)	120,089
Fiduciary funds payable (note 12)	5,882
Government grants payable to subrecipients	38,270
Total liabilities	2,210,823

Net assets

Unrestricted (deficit)	(42,328)
Temporarily restricted (note 7)	542,226
Permanently restricted (note 7)	1,485,715
Total net assets	1,985,613

TOTAL LIABILITIES AND NET ASSETS	\$ 4,196,436
---	---------------------

The Notes to Financial Statements are an integral part of this statement.

UNITED WAY OF GREATER UNION COUNTY
Statement of Activities
For The Year Ended August 31, 2010

	Unrestricted	Temporarily restricted	Permanently restricted	Total
Revenue				
Regular campaign contributions	\$ 3,220,260	\$ 3,252	\$ --	\$ 3,223,512
Prior year	134,415	--	--	134,415
Total campaign contributions	3,354,675	3,252	--	3,357,927
Donor designated contributions	(1,436,864)	--	--	(1,436,864)
Estimated uncollectible contributions	(243,363)	--	--	(243,363)
Campaign contributions revenue, net	1,674,448	3,252	--	1,677,700
Special events revenue	124,362	--	--	124,362
Less special events expense	(82,293)	--	--	(82,293)
Net special events revenue	42,069	--	--	42,069
Other revenue				
Interest and dividend income (note 4)	14,390	--	--	14,390
Income distribution from perpetual trusts	38,931	--	--	38,931
Government grants - prior year	58,382	--	--	58,382
Other revenue	60,682	--	--	60,682
Government grants	1,654,862	--	--	1,654,862
Other grants	--	792,890	--	792,890
Donated materials and supplies	44,267	--	--	44,267
Contract cost recovery	91,584	--	--	91,584
Service fee revenue	39,285	--	--	39,285
Income designation revenue	612,832	--	--	612,832
Net assets released from restrictions				
Public support	1,031	(1,031)	--	--
Special events	6,360	(6,360)	--	--
Other grants	535,678	(535,678)	--	--
Total other revenue	3,158,284	249,821	--	3,408,105
Total revenue	4,874,801	253,073	--	5,127,874
Operating				
Program services				
Distributions to agencies in Greater Union County	2,532,214	--	--	2,532,214
Less donor designated contributions	(1,436,864)	--	--	(1,436,864)
Net distributions to agencies in Greater Union County	1,095,350	--	--	1,095,350
Direct program services	2,840,565	--	--	2,840,565
Total program services	3,935,915	--	--	3,935,915
Supporting services				
General and administration	486,038	--	--	486,038
Fund-raising	399,506	--	--	399,506
Total supporting services	885,544	--	--	885,544
Total operating expenses	4,821,459	--	--	4,821,459
Change in net assets before nonoperating activities	53,342	253,073	--	306,415
Nonoperating				
Pension related changes (note 8)				
Direct program services	(43,651)	--	--	(43,651)
Supporting services				
General and administration	(32,555)	--	--	(32,555)
Fund-raising	(25,505)	--	--	(25,505)
Total pension related changes	(101,711)	--	--	(101,711)
Net realized and unrealized (gain) loss on investments and beneficial interest in perpetual trusts (notes 4 and 7)	(20,656)	--	(77,385)	(98,041)
Total nonoperating	(122,367)	--	(77,385)	(199,752)
Change in net assets	175,709	253,073	77,385	506,167
Net assets as of beginning of year	(218,037)	289,153	1,408,330	1,479,446
Net assets as of end of year	\$ (42,328)	\$ 542,226	\$ 1,485,715	\$ 1,985,613

The Notes to Financial Statements are an integral part of this statement

UNITED WAY OF GREATER UNION COUNTY
Statement of Functional Expenses
For the Year Ended August 31, 2010

	Program services						Supporting services					
	Volunteer Initiatives	Community impact initiatives	Community investment	Government grants	Communications for Com Impact	Family Strengthening	Total direct program services	General and administration	Fund-raising		Total supporting services	
									General	Communications		Total
Distributions												Total
Salaries	\$ 63,390	\$ 30,334	\$ 46,190	\$ 24,525	\$ 33,736	\$ 451,012	\$ 649,187	\$ 218,821	\$ 87,644	\$ 83,800	\$ 171,444	\$ 390,265
Tax and fringe benefits	19,219	8,718	13,275	7,049	9,696	123,574	180,531	62,891	25,189	24,085	49,274	112,165
Total salaries and related expenses	81,609	39,052	59,465	31,574	43,432	574,586	829,718	281,712	112,833	107,885	220,718	502,430
Contract services	-	-	-	-	-	141,623	141,623	49,890	30,588	-	30,588	80,478
Transportation/meetings	3,419	1,636	2,492	1,323	1,820	14,734	25,424	11,804	4,728	4,520	9,248	21,052
Campaign/communications	-	-	-	-	33,243	-	33,243	-	13,600	13,600	27,200	27,200
Agency vehicles	784	375	571	303	417	1,177	3,627	2,706	1,084	1,036	2,120	8,453
Professional development & conferences	158	76	115	61	84	25,442	25,936	545	218	209	427	972
Office supplies	628	301	458	243	334	11,413	13,377	2,168	869	831	1,700	3,869
Telephone	1,593	762	1,161	616	848	5,099	10,079	5,499	2,203	2,106	4,309	9,808
Postage	981	469	715	380	522	2,805	5,872	3,387	1,356	1,297	2,653	6,040
Buildings and grounds	5,035	2,409	3,669	1,948	2,679	50,714	66,454	17,379	6,961	6,656	13,617	30,996
Administration printing	148	71	108	57	79	4,734	5,197	512	205	196	401	913
Recognition awards	53	25	39	21	28	80	246	183	73	70	143	326
Subscriptions	144	69	105	56	77	217	668	498	200	191	391	889
Insurance	790	378	576	306	421	8,131	10,602	2,728	1,093	1,045	2,138	4,866
Equipment expenses	4,370	2,091	3,185	1,691	2,326	11,781	25,444	15,086	6,042	5,777	11,819	26,905
Computer expenses	789	378	575	305	420	17,558	20,025	2,725	1,091	1,044	2,135	4,860
Building project expense	927	444	676	359	493	1,393	4,292	3,201	1,282	1,226	2,508	5,709
United Way of America dues	3,239	1,550	2,360	1,253	1,724	4,865	14,991	11,180	4,478	4,281	8,759	19,939
Pension expense	13,272	6,351	9,671	5,135	7,063	19,937	61,429	45,816	18,350	17,546	35,896	81,712
Summit area office	5,154	2,467	3,756	1,994	2,743	7,743	23,857	17,793	7,127	6,814	13,941	31,734
Subrecipient expenses	4,521	158,852	-	89,543	-	1,272,994	1,525,910	-	-	-	-	-
Other expenses	816	390	594	316	434	1,225	3,775	2,815	1,128	1,078	2,206	5,021
Total expenses before depreciation, shared expenses, pension related changes and distributions and grants	128,430	218,146	90,291	137,484	99,187	2,178,251	2,851,789	477,628	215,509	177,408	392,917	870,545
Retirement of furniture and equipment	1,973	944	1,438	763	1,050	2,964	9,132	6,811	2,728	2,608	5,336	12,147
Depreciation of furniture and equipment	4,575	2,189	3,334	1,770	2,435	6,873	21,176	15,794	6,326	6,048	12,374	28,168
Total expenses before shared expenses, pension related changes and distributions and grants	134,978	221,279	95,063	140,017	102,672	2,188,088	2,882,097	500,233	224,563	186,064	410,627	910,860
Expenses shared with affiliates and others												
United Ways	(4,112)	(1,968)	(2,986)	(1,591)	(2,188)	(6,177)	(19,032)	(14,195)	(5,685)	(5,436)	(11,121)	(25,316)
Consulting contract	-	-	-	(22,500)	-	-	(22,500)	-	-	-	-	-
Total direct program expenses before distributions and grants	130,866	219,311	92,067	115,925	100,484	2,181,911	2,840,565	486,038	218,878	180,628	399,506	885,544
Decrease in pension related changes reported as nonoperating	(9,431)	(4,513)	(6,872)	(3,649)	(5,019)	(14,167)	(43,651)	(32,555)	(13,039)	(12,466)	(25,505)	(58,060)
Total direct program expenses before distributions and grants	\$ 121,435	\$ 214,798	\$ 85,195	\$ 112,277	\$ 95,465	\$ 2,167,744	\$ 2,796,914	\$ 453,483	\$ 205,839	\$ 168,162	\$ 374,001	\$ 827,484
Total Expenses												\$ 4,719,748

The Notes to Financial Statements are an integral part of this statement

UNITED WAY OF GREATER UNION COUNTY
Statement of Cash Flows
For the Year Ended August 31, 2010

Change in net assets	\$ 506,167
Adjustments to reconcile change in net assets to net cash used by operating activities:	
Depreciation expense	49,344
Pension related changes	41,430
Provision for uncollectible pledges	243,363
Net realized and unrealized loss (gain) on:	
Investments	(20,656)
Beneficial interest in perpetual trusts	(77,385)
Loss on disposal of assets	21,278
Change in:	
Contributions receivable	(600,277)
Government grants receivable	(9,193)
Other receivables	4,765
Other assets	(10,310)
Accounts payable	4,593
Distributions payable	(270,321)
Designations payable	(15,273)
Deferred revenue - government grants	89,020
Pension liabilities	(16,533)
Government grants payable to sub-recipients	9,193
Net cash used by operating activities	(50,795)
Cash flows from investing activities	
Purchases of short term investments	(194,975)
Purchases of furniture and equipment	(255,067)
Net cash used by investing activities	(450,042)
Net change in cash and cash equivalents	(500,837)
Cash and cash equivalents, at beginning of year	745,991
Cash and cash equivalents, at end of year	\$ 245,154

There were no amounts paid for interest or taxes for the year ended August 31, 2010

UNITED WAY OF GREATER UNION COUNTY
Notes to Financial Statements
August 31, 2010

Note 1 - Summary of Significant Accounting Policies:

Nature of the Organization

United Way of Greater Union County ("UWGUC") is a voluntary, not-for-profit organization whose principal activities are resource development, community impact and the support of voluntary health and welfare agencies which provide services in the central New Jersey community. UWGUC is an organization described under Section 501(c)(3) of the Internal Revenue Code and is therefore exempt from Federal income taxes under Section 501(a) of the Code. United Way is governed by a volunteer Board of Trustees.

Accounting Method

The accompanying financial statements have been prepared on the accrual basis in accordance with accounting principles generally accepted in the United States of America.

Basis of Presentation

The accompanying financial statements have been prepared to focus on UWGUC as a whole and to present balances and transactions according to the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

- Permanently restricted net assets - net assets subject to donor-imposed stipulations that they be maintained permanently by UWGUC. Generally, the donors of these assets permit the use of all or part of the income and gains on the related investments for general or specific purposes.
- Temporarily restricted net assets - net assets subject to donor-imposed stipulations that will be met by actions of UWGUC or by the passage of time.
- Unrestricted net assets - net assets not subject to any donor-imposed stipulations (note 6)

Revenues are reported as increases in unrestricted net assets unless use of the related asset is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law. Expirations of temporary restrictions on net assets are reported as net assets released from restrictions.

UWGUC accounts for contract and grant revenues, which are exchange transactions, in the statement of activities to the extent that expenses have been incurred for the purpose specified by the grantor during the period. In applying this concept the legal and contractual requirements of each individual program are used as guidance. Dollars not expended in accordance with the grant or contracts are recorded as a liability to the grantor as the UWGUC does not maintain any equity in the grant or contract. Funds received under exchange contracts in advance of their usage are classified as deferred revenue in the statement of financial position.

Non-operating Activity

It is the policy of UWGUC to record the actuarially determined pension-related net gain or loss, and the settlement gain or loss, if any, for the UWGUC pension plan as non-operating activity in the statement of activities. Additionally, the activity relating to the increase or decrease in the market value of securities is included in non-operating activity and the net change is not spread among functional areas. The net periodic pension benefit cost is reflected as an operating expense.

Contributions

Contributions, including unconditional promises to give, are recognized as revenue in the period received. Conditional promises to give are not recognized until they become unconditional that is, at the time when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value at the date of donation. An allowance for uncollectible contributions receivable is provided based upon management's judgment including such factors as prior collection history and type of contribution. Contributions receivable are expected to be received within one year.

Donors can choose to designate that their contributions be distributed to a specific organization or another United Way. Such contributions are referred to as donor choice. The collection of these contributions and distributions to specified agencies or United Ways are transactions in which UWGUC is acting as an agent. These transactions are not reported in the statement of activities as revenue and expenses, but are included in campaign contributions on the statement of activities and then deducted as donor designated contributions before arriving at campaign contributions revenue.

UNITED WAY OF GREATER UNION COUNTY
Notes to Financial Statements
August 31, 2010

Note 1 - Summary of Significant Accounting Policies:

Cash Equivalents

Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and mature in three months or less at date of acquisition.

Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the statement of activities separate from the performances indicated

Grants

Grants from governmental agencies are recorded as revenue when expenses are incurred, or as granted to the sub-recipient, i.e. expended

Beneficial Interests in Perpetual Trusts

Amounts recorded as beneficial interests in perpetual trusts are measured based on the fair value of assets contributed to the trusts as of August 31, 2010. Annual distributions from the trusts are reported as investment income that increase unrestricted net assets, and changes in the fair value of the assets are recognized in the statement of activities as net realized and unrealized gain (loss) on beneficial interests in perpetual trusts that increase or decrease permanently restricted net assets.

Land, Building and Equipment

Land is recorded at cost. Building and equipment are recorded at cost less accumulated depreciation. Depreciation is provided on a straight-line basis over the estimated useful lives of the respective assets, which range from five to twenty-five years

Expenditures for maintenance and repairs are charged to activities as incurred. Expenditures for betterments and major renewals are capitalized and, therefore, would be included in property and equipment.

UWGUC reviews long-lived assets, including property and equipment, for impairment whenever events or changes in business circumstances indicate that the carrying amount of the assets may not be fully recoverable. Management has determined that no assessment was required for the period presented in these financial statements.

Distributions

Distributions are recorded as expenses when they are approved by the Board of Trustees and communicated to the respective agencies and are generally payable within one year

Deferred Revenue

Deferred revenue represents program service revenue received in advance of services being rendered and is recognized in the period in which the services are rendered.

Shared Expenses

United Way of Greater Union County has a shared expense arrangement where employees perform operational services for other United Ways. The expenditures related to these services are recorded as an offset to expenses in the statement of functional expenses.

Functional Allocation of Expenses

The costs of providing the program and supporting services of UWGUC have been summarized on a functional basis in the financial statements. Accordingly, certain costs have been allocated among the functional categories benefited

UNITED WAY OF GREATER UNION COUNTY
Notes to Financial Statements
August 31, 2010

Note 1 - Summary of Significant Accounting Policies:

Concentration of Credit Risk

UWGUC maintains various bank accounts. At times amounts in those accounts may be in excess of the Federal Deposit Insurance Corporation insured limit. Management monitors the soundness of the institutions and has not experienced any loss to date.

Thirty two percent of revenue was derived from cost reimbursement type state grants for the year ended August 31, 2010. The loss of the grants would result in a corresponding decrease in expenses, therefore it would not have a material impact on the UWGUC.

Donated Services

A substantial number of volunteers have donated their time to UWGUC's program services and its fund-raising and administrative functions. No amounts have been included in the accompanying financial statements for donated services since such services do not meet recognition criteria specified in accounting standards related to accounting for contributions received.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Income Taxes

UWGUC is a not-for-profit corporation that is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue code and New Jersey taxation codes. Accordingly, no provision for income taxes has been reflected in the accompanying financial statements.

UWGUC adopted the pronouncement related to income taxes effective September 1, 2009 and there were no uncertain tax positions at that date of adoption or at August 31, 2010.

UWGUC files tax returns in the U.S. federal jurisdiction and New Jersey. UWGUC has no open tax years prior to 2007.

Note 2 - Cash and Cash Equivalents:

A summary of cash and cash equivalents is as follows as of August 31, 2010.

Cash	\$ 113,334
Money market accounts	131,820
Total	<u>\$ 245,154</u>

UNITED WAY OF GREATER UNION COUNTY
Notes to Financial Statements
August 31, 2010

Note 3 - Contributions Receivable:

Campaign receivables, expected to be received in the next fiscal year, consist of the following at August 31

	<u>2010</u>
2010 - 2011 Campaign receivables	\$ 1,744
2009 - 2010 Campaign receivables	<u>1,454,562</u>
	1,456,306
Less, allowance for uncollectible amounts	<u>(116,365)</u>
Contributions receivable, net	<u>\$ 1,339,941</u>

Campaign receivables are unconditional promises to give by individuals and corporations, and amounts collected by third parties (note 8) on behalf of UWGUC and its member agencies that have not yet been received

The carrying amount of receivables is reduced by a valuation allowance that reflects management's best estimate of amounts that will not be collected. The allowance is based on prior years' experience and management's analysis of specific promises made. In addition, amounts collected by third parties on behalf of UWGUC and its member agencies are reduced by amounts deemed to be uncollectible by the third party collector. Payments on pledges are applied to the specific pledges identified on the remittance or, if unspecified, based on management's discretion

Note 4 - Investments:

Investments at August 31, 2010, amounting to \$755,059 are stated at fair market value

Recurring Fair Value Measurements

Pursuant to the accounting standards related to fair value measurements, UWGUC has provided fair value disclosure information for relevant assets and liabilities in these financial statements. The following table summarizes assets (liabilities) which have been accounted for at fair value on a recurring basis as of August 31, 2010, along with the basis for the determination of fair value.

			<u>Basis for Valuation</u>	
	<u>Total</u>	<u>Quoted Prices in Active Markets</u>	<u>Observable Measurement Criteria</u>	<u>Unobservable Measurement Criteria</u>
Money market funds	\$ 225,500	\$ 225,500	\$ --	\$ --
Equity securities	273,292	273,292	--	--
Certificate of deposit	6,267	--	6,267	--
Repurchase agreement	250,000	--	250,000	--
Beneficial interest in perpetual trusts	1,330,540	1,330,540	--	--
	<u>\$ 2,085,599</u>	<u>\$ 1,829,332</u>	<u>\$ 256,267</u>	<u>\$ --</u>

It is UWGUC's policy to treat unrealized gains and losses as non-operating in the statement of activities.

UNITED WAY OF GREATER UNION COUNTY
Notes to Financial Statements
August 31, 2010

Investment income, exclusive of amounts received related to the perpetual interests in beneficial trusts, consists of the following for the year ending August 31:

	<u>2010</u>
Dividends and interest	\$ 14,390
Unrealized gain (loss)	<u>20,656</u>
	<u>\$ 35,046</u>

Note 5 – Endowment Funds:

UWGUC's endowment consists of funds established to support children's initiatives and the community fund. Its endowment includes donor-restricted endowment funds. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. UWGUC's endowment funds consisted of unrestricted and permanently restricted net assets.

In accordance with New Jersey Uniform Prudent Management of Institutional Funds Act ("NJUPMIFA"), which was passed during UWGUC's 2009 fiscal year, UWGUC considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds

1. The duration and preservation of the fund
2. The purposes of UWGUC and the donor-restricted endowment fund
3. General economic conditions
4. The possible effect of inflation and deflation
5. The expected total return from income and the appreciation of investments
6. Other resources of the UWGUC
7. The investment policies of the UWGUC

Change in endowment net assets for the year ended August 31, 2010 is as follows

	<u>Unrestricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ 514,304	\$ 155,175	\$ 669,479
Investment return			
Investment income (loss)	20,656	--	20,656
Appropriation of endowment assets for expenditure	<u>(20,656)</u>	<u>--</u>	<u>(20,656)</u>
Endowment net assets, end of year	<u>\$ 514,304</u>	<u>\$ 155,175</u>	<u>\$ 669,479</u>

Funds with Deficiencies

There were no such deficiencies as of August 31, 2010.

Spending Policy and How the Investment Objectives Relate to Spending Policy

All earnings from endowment funds are allocated for specified uses as requested by the donor. To meet these objectives UWGUC utilizes a total return investment approach, which emphasizes total investment return consisting of investment income and realized and unrealized gains or losses and, accordingly, invests in equities.

UNITED WAY OF GREATER UNION COUNTY
Notes to Financial Statements
August 31, 2010

Note 6 - Land, Building and Equipment:

Land, building and equipment include the following as of August 31.

	<u>2010</u>
Building and equipment	\$ 722,693
Less: Accumulated depreciation	<u>(308,593)</u>
Land, building and equipment, net	<u>\$ 414,100</u>

Note 7 - Restrictions on Net Assets:

Temporarily restricted net assets are available for the following purposes as of August 31:

	<u>2010</u>
To benefit the children of Greater Union County	\$ 7,113
Volunteer fair grant	558
Prisoner re-entry grant	90,359
Emergency aid	12,223
Obama green charter school	24,500
Haiti relief	80,040
Family success initiative	232,231
Nurse family partnership	84,031
Mentoring program	7,919
Time restrictions	<u>3,252</u>
Total	<u>\$ 542,226</u>

Permanently restricted net assets as of August 31, and the designation of the related income are as follows.

	<u>2010</u>
Children's Initiative in Union County:	
Dell Raudelunas Children's Fund	\$ 98,775
Alexis de Tocqueville Society Program	
of United Way of Tri-State, Inc	56,400
Unrestricted Purposes:	
Beneficial interest in perpetual trusts	<u>1,330,540</u>
Total	<u>\$ 1,485,715</u>

Beneficial interest in perpetual trusts comprises six trusts held in perpetuity by PNC Bank. In addition, one trust is held in perpetuity by Bank of America for which the former merged entity of United Way of Summit, New Providence, and Berkeley Heights was a beneficiary. The amounts held in trust are resources that are neither in the possession of nor under the management of UWGUC, but are held and administered by an external fiscal agent. UWGUC receives revenues from the trusts to be used for unrestricted purposes based on annual earnings of assets. All earnings on beneficial interests are available for unrestricted purposes. The change in fair value of trust assets was a gain of \$77,385 for the year ended August 31, 2010 and is included in net realized and unrealized loss on investments and beneficial interest in perpetual trusts for the year then ended.

UNITED WAY OF GREATER UNION COUNTY
Notes to Financial Statements
August 31, 2010

The following is a summary of the fair value, based on quoted market prices, of the UWGUC beneficial interest in the corpus of these trusts as of August 31:

	<u>2010</u>
Jessie Munger	\$ 677,705
John J. Burling	77,637
Walter L. Glenney	84,072
Grace N. and Harry H. Pond	84,329
Dorothy F. Waring	82,570
Dorothy Leal	22,406
Joseph L. Snyder	301,821
Total	<u>\$ 1,330,540</u>

Note 8 - Affiliations:

UWGUC is a participant of United Ways of the New York, Connecticut and New Jersey Region which was formed to consolidate and coordinate fundraising for the charitable activities of autonomous local United Ways in New Jersey, New York, and Connecticut.

United Ways of the New York, Connecticut and New Jersey Region's formula provides for sharing unrestricted campaign contributions from coordinated system-wide accounts. Campaign contributions raised from local non-coordinated accounts are retained by the local United Way raising them and are not available for sharing through the United Ways of the New York, Connecticut and New Jersey Region distribution formula. Coordinated system-wide accounts contributions are segregated into restricted and unrestricted funds based on the donor's directions. Restricted contributions, less a processing fee, are distributed directly to the appropriate organization and do not affect the distribution of unrestricted contributions.

Unrestricted contributions from coordinated system-wide accounts are distributed to the participants based on a "where raised factor", a "community need factor", and grant funding for community impact work. Accounts payable as of August 31, 2010 includes \$26,747 due to United Ways of the New York, Connecticut and New Jersey Region resulting from an overpayment of contributions.

Currently, United Way of America and Trust are managing the formula distribution and restricted giving, respectively, for subsequent campaign years.

Total campaign contributions for the year ended August 31, 2010 have been reduced by \$270,620 which represents the revenue raised by UWGUC in excess of the amount United Ways of the New York, Connecticut and New Jersey Region distributed to UWGUC.

Note 9 - Pension Plan:

UWGUC has a noncontributory defined benefit pension plan covering all employees who have attained age 21 and have at least one year of service. UWGUC's funding policy provides that payments to the pension plan shall be equal to the minimum funding requirements of the Employee Retirement Income Security Act of 1974 plus additional amounts which may be approved by UWGUC from time to time.

Accounting standards require that the measurement date be as of the statement of financial position date. UWGUC utilized a measurement date of August 31 for 2010 for measuring plan assets and obligations.

A summary of the plan's benefit obligation at August 31, as follows:

	<u>2010</u>
Benefit obligation	
Projected benefit obligation	\$ 1,247,352
Fair value of plan assets	<u>845,546</u>
Funded status recognized in the statement of financial position as a pension (liability) asset in	<u>\$ (401,806)</u>
Accumulated benefit obligation	<u>\$ 935,145</u>

UNITED WAY OF GREATER UNION COUNTY
Notes to Financial Statements
August 31, 2010

Note 9 - Pension Plan (Continued):

The amounts of benefit payments, and benefit cost reflected in the statement of activities were as follows for the year ended August 31:

	<u>2010</u>
Net periodic pension cost	\$ 143,141
Benefits paid	\$ 202,435
Expense charges	\$ 22,481

Assumptions are as follows as of August 31.

	<u>2010</u>
Measurement date	8/31/2010
Discount rate	5.50 %
Rate of increase in compensation level	5.00 %
Expected long-term rate of return on plan assets	8.00 %

Non-operating pension-related changes	
Net change in net assets of plan	\$ (154,325)
Settlement loss	52,614
Total non-operating	<u>\$ (101,711)</u>

Amounts not yet reflected as a component of net periodic benefit cost as of August 31.

	<u>2010</u>
1. Transition obligation or asset	\$ 354
2. Net prior service cost or credit	\$ 2,301
3. Net (gain) or loss	\$ 346,659

Estimated effect in next fiscal year – items not yet reflected in net periodic benefit cost

1. Transition obligation	\$ 354
2. Net prior service cost	\$ 225
3. Net loss	\$ 19,256

No plan assets are expected to be returned to the employer during the September 1, 2010 to August 31, 2011 fiscal year

During the year ended August 31, 2010 UWGUC settled pension obligations that resulted in a loss of \$52,614. The following table discloses the amount of benefits expected to be paid in future years:

<u>Year</u>	<u>Amount</u>
2010	\$ 104,000
2011	10,000
2012	66,000
2013	2,000
2014	80,000
2015 – 2019	359,000

UNITED WAY OF GREATER UNION COUNTY
Notes to Financial Statements
August 31, 2010

Note 9 - Pension Plan (Continued):

Plan assets comprise the following as of August 31.

	<u>2010</u>	
Equity – funds	\$ 500,919	59%
General account	<u>344,627</u>	<u>41%</u>
Total	<u>\$ 845,546</u>	<u>100%</u>

The expected long-term rate of return on plan assets assumption of 8.00% was selected using the "building block" approach described by Actuarial Standards Board in Actuarial Standards of Practice No 27 – Selection of Economic Assumptions for Measuring Pension Obligations. Based on UWGUC's investment policy for the pension plan in effect as of the beginning of the fiscal year, a best estimate range was determined for both the real rate of return (net of inflation) and for inflation based on historical 30 year period rolling averages. An average inflation rate within the range equal to 3.75% was selected and added to the real rate of return range to arrive at a best estimate range of 7.73% - 9.49%. A rate within the best estimate range of 8.0% was selected.

Mutual of America has been contracted to provide investment management services for the pension plan assets. The contract provides for a General Account and investment alternatives under Mutual of America's Separate Account No 1. The amounts maintained under the contract shall be managed as a balanced fund and shall be diversified among and with principal classes of investment. The plan assets are managed with a long-term asset mix guideline of 60% equity alternatives and 40% in the general account. Also, plan assets are managed on a total return basis.

Note 10 – Line of Credit:

On January 27, 2010, UWGUC entered into a \$250,000 revolving line of credit with Bank of America for seasonal operating needs. This superseded the \$500,000 revolving line of credit that existed at August 31, 2009. The line provides for interest at prime (prime as of August 31, 2010 was 3.25%) plus 1.75 percent. UWGUC had no borrowing from this line as of August 31, 2010. The line of credit is due on demand, is collateralized by all assets of UWGUC and has no set expiration date.

Note 11 - Designations Payable:

At August 31, 2010, UWGUC, acting as an intermediary organization, had \$120,089, in unspent contributions received on behalf of other United Ways and agencies. These amounts will be sent to agencies and United Ways when restrictions imposed by the donor have been satisfied and when funds have been remitted to UWGUC.

Note 12 - Fiduciary Funds Payable:

UWGUC is acting as an intermediary for the donor and has no discretion concerning the use of the assets transferred.

UNITED WAY OF GREATER UNION COUNTY
Notes to Financial Statements
August 31, 2010

Note 13 - Administrative Cost Ratio (Unaudited):

UWGUC calculates the ratio of support services to total revenue using the data on the IRS Form 990. This form is readily accessible and universally used to calculate the ratio for a nonprofit organization. The calculation method utilized is as follows:

	<u>2010</u>
Supporting services:	
Form 990 line 14, management and general expenses	\$ 486,038
Form 990 line 15, fundraising expenses	<u>399,506</u>
Total supporting service	<u>\$ 885,544</u>
 Total revenue and support from Form 990 line 12	 <u>\$ 6,660,988</u>
Administrative cost ratio	13.3%

Note 14 – Distributions Payable:

This fiscal year the Board approved total program allocations of \$1,191,600. This year's Community Investment was partially funded by Differential Response program funds of \$51,000, United Way Worldwide Haiti Relief funds of \$20,000, the Plainfield Foundation grant of \$19,000, and Summit area agency program allocations of \$253,100.

Note 15 – Merger

On October 19, 2009 UWGUC merged with United Way of Summit, New Providence, and Berkeley Heights, Inc. ("UWSNB"). The surviving not-for-profit entity is the United Way of Greater Union County. The month to month agreement for leased office space located at 1282 Springfield Avenue in New Providence, New Jersey previously held by UWSNB has been assumed by UWGUC. The 'pooling of interest' method of accounting was utilized to record the merger transaction. The following information was obtained from UWSNB's unaudited financial statements as of August 31, 2009 and is included in UWGUC's financial statements as of the same period. The opening statement of financial position balances of UWSNB were audited.

Current assets	\$ 268,361
Total assets	348,029
Current liabilities	10,000
Total liabilities	10,000
Unrestricted net assets	260,770
Permanently restricted net assets	<u>77,259</u>
Total net assets	338,029
 Total revenue	 <u>\$ 247,242</u>
Total expenses	320,327
Total nonoperating	20,768
 Change in net assets	 <u>\$ (93,853)</u>

Note 16 – Subsequent Events

UWGUC has evaluated subsequent events occurring after the statement of financial position date through the date of November 30, 2010, which is the date the financial statements were available to be issued. Based on this evaluation, UWGUC has determined that no subsequent events have occurred which require disclosure in or adjustment to the financial statements.

UNITED WAY OF GREATER UNION COUNTY
Schedule of State Financial Assistance
Year Ended August 31, 2010

<u>State Grantor / Pass-through Grantor / Program Title</u>	<u>Contract Number</u>	<u>Grant Period</u>	<u>Expenditures</u>
State of NJ Dept of Children and Families Nurse Family Partnership	10EEXP	9/1/2009 - 8/31/2010	\$ 204,312
Family Success Center	10EEXP	09/01/2009- 08/31/2010	205,067
			<u>409,379</u>
State of NJ Dept of Children and Families Differential Response Program	10BBXP	7/1/09 - 8/31/10	1,147,240
CDBG Year 34	D-12-56-808-305-919	9/1/2008 - 8/31/2009	29,076
CDBG Year 35	D-12-56-809-321-919	9/1/2009 - 8/31/2010	60,467
			<u>89,543</u>
NJ Dept of Law and Public Safety	J-J 13-46-07	7/1/10 -08/31/10	<u>6,514</u>
		Total Expenditures	\$ <u>1,652,676</u>

UNITED WAY OF GREATER UNION COUNTY
Note to Schedule of State Financial Assistance
August 31, 2010

1. Basis of Presentation

The accompanying schedule of state financial assistance includes the state grant activity of United Way of Greater Union County and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of *Government Auditing Standards*. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

2. Subrecipients

Of the state expenditures presented in the schedule, United Way of Greater Union County provided state awards to subrecipients as follows:

<u>Contract Number</u>	<u>Program Name</u>	<u>Amount Provided to Subrecipients</u>
10BBXP	Differential Response Program	\$ 638,848
10EEXP	Nurse Family Partnership	111,142
		<u>\$ 749,990</u>



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Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

To the Board of Trustees,
United Way of Greater Union County:

We have audited the financial statements of United Way of Greater Union County as of and for the year ended August 31, 2010, and have issued our report thereon dated November 30, 2010. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered United Way of Greater Union County's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of United Way of Greater Union County's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of United Way of Greater Union County's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

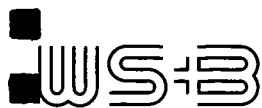
Compliance and Other Matters

As part of obtaining reasonable assurance about whether United Way of Greater Union County's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of management, the audit committee, others within the entity, and State awarding agencies and is not intended to be and should not be used by anyone other than these specified parties.

William Smith + Brown, PC

November 30, 2010



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Independent Auditors' Report on Compliance With Requirements That Could Have A Direct and Material Effect on Each Major Program and on Internal Control Over Compliance In Accordance with the State of New Jersey, Department of the Treasury, OMB Circular 04-04-OMB

To the Board of Trustees,
United Way of Greater Union County

Compliance

We have audited the compliance of United Way of Greater Union County's compliance with the types of compliance requirements described in the *New Jersey State Grant Compliance Supplement* that could have a direct and material effect on its major state program for the year ended August 31, 2010. United Way of Greater Union County Inc.'s major state program is identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts, and grants applicable to its major state program is the responsibility of United Way of Greater Union County's management. Our responsibility is to express an opinion on United Way of Greater Union County's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States and the State of New Jersey, Department of the Treasury, OMB Circular 04-04-OMB. Those standards and OMB Circular 04-04-OMB require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major state program occurred. An audit includes examining, on a test basis, evidence about United Way of Greater Union County's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of United Way of Greater Union County's compliance with those requirements.

In our opinion, United Way of Greater Union County complied, in all material respects, with the requirements referred to above that could have a direct and material effect on its major state program for the year ended August 31, 2010.

Internal Control Over Compliance

The management of United Way of Greater Union County is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts, and grants applicable to state programs. In planning and performing our audit, we considered United Way of Greater Union County's internal control over compliance with the requirements that could have a direct and material effect on a major state program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with State of New Jersey OMB Circular 04-04-OMB, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of United Way of Greater Union County's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a state program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal and state program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information and use of management, the Board of Directors, others within the entity and state awarding agencies and is not intended to be and should not be used by anyone other than these specified parties.

William Smith + Brown, PC

November 30, 2010

UNITED WAY OF GREATER UNION COUNTY
Schedule of Findings and Questioned Costs
August 31, 2010

Section 1 – Summary of Auditors' Results

Financial Statements

Type of auditors' report issued	Unqualified
Internal control over financial reporting	
Material weaknesses identified?	No
Significant deficiencies identified that are not considered to be material weaknesses?	No
Noncompliance material to financial statements noted?	No

State Awards

Internal control over major programs	
Material weaknesses identified?	No
Significant deficiencies identified that are not considered to be material weaknesses?	No
Type of auditors' report issued on compliance for major programs	Unqualified
Any audit findings disclosed that are required to be reported in accordance with Section 510(a) of Circular A-133?	No

Identification of major state programs

State Agency/Pass-Through Entity

Expenditures

State of NJ Dept of Human Services – Differential Response Grant	\$ 1,147,240
--	--------------

Dollar threshold used to distinguish between type A and type B programs	\$300,000
Auditee qualified as low-risk auditee?	Yes

UNITED WAY OF GREATER UNION COUNTY
Schedule of Findings and Questioned Costs
August 31, 2010

Section 2 – Financial Statements Findings

None

Section 3 –State Award Findings and Questioned Costs

None

UNITED WAY OF GREATER UNION COUNTY
Schedule of Prior Year's Audit Findings and Questioned Costs
August 31, 2010

There were no findings or questioned costs for the year ended August 31, 2009.

UNITED WAY OF GREATER UNION COUNTY
Supplemental Statements of Financial Position
August 31, 2010

	<u>2010</u>	<u>2009</u> <u>(Unaudited)</u>
ASSETS		
Cash and cash equivalents (note 1)	\$ 245,154	\$ 745,991
Restricted cash - fiduciary funds (note 12)	5,882	5,882
Contributions receivable, net of allowance for uncollectible amounts of \$116,365 in 2010 and \$84,951 in 2009 (note 3)	1,339,941	983,027
Government grants receivable	60,770	51,577
Other receivables	3,817	8,582
Other assets (note 9)	41,172	30,862
Beneficial interest in perpetual trust (notes 4 and 7)	1,330,540	1,253,155
Investments (note 4)	755,059	539,427
Land, building and equipment, net (note 6)	<u>414,101</u>	<u>229,656</u>
TOTAL ASSETS	<u><u>\$ 4,196,436</u></u>	<u><u>\$ 3,848,159</u></u>
LIABILITIES AND NET ASSETS		
Liabilities:		
Accounts payable	\$ 159,047	\$ 154,454
Distributions payable (note 14)	1,070,044	1,340,365
Deferred revenue - government grants	415,685	326,665
Pension liabilities (note 9)	401,806	376,908
Designations payable (note 11)	120,089	135,362
Fiduciary funds payable (note 12)	5,882	5,882
Government grants payable to subrecipients	<u>38,270</u>	<u>29,077</u>
Total liabilities	<u><u>2,210,823</u></u>	<u><u>2,368,713</u></u>
Net assets		
Unrestricted	(42,328)	(218,037)
Temporarily restricted (note 7)	542,226	289,153
Permanently restricted (note 7)	<u>1,485,715</u>	<u>1,408,330</u>
Total net assets	<u><u>1,985,613</u></u>	<u><u>1,479,446</u></u>
TOTAL LIABILITIES AND NET ASSETS	<u><u>\$ 4,196,436</u></u>	<u><u>\$ 3,848,159</u></u>

UNITED WAY OF GREATER UNION COUNTY
Supplemental Statements of Activities
August 31, 2010

	2010				2009
					(unaudited)
	Unrestricted	Temporarily restricted	Permanently restricted	Total	Total
Revenue					
Regular campaign contributions	\$ 3,220,260	\$ 3,252	\$ --	\$ 3,223,512	\$ 3,836,455
Prior year	134,415	--	--	134,415	43,367
Total campaign contributions	3,354,675	3,252	--	3,357,927	3,879,822
Donor designated contributions	(1,436,864)	--	--	(1,436,864)	(1,834,808)
Estimated uncollectible contributions	(243,363)	--	--	(243,363)	(173,444)
Campaign contributions revenue, net	1,674,448	3,252	--	1,677,700	1,871,570
Special events revenue	124,362	--	--	124,362	156,348
Less special events expense	(82,293)	--	--	(82,293)	(85,510)
Net special events revenue	42,069	--	--	42,069	70,838
Other revenue					
Interest and dividend income (note 4)	14,390	--	--	14,390	25,558
Income distribution from perpetual trusts	38,931	--	--	38,931	43,861
Government grants - prior period	58,382	--	--	58,382	--
Other revenue	60,682	--	--	60,682	--
Government grants	1,654,862	--	--	1,654,862	1,318,879
Other grants	--	792,890	--	792,890	389,461
Donated materials and supplies	44,267	--	--	44,267	40,759
Contract cost recovery	91,584	--	--	91,584	103,884
Service fee revenue	39,285	--	--	39,285	58,574
Incoming designation revenue	612,832	--	--	612,832	477,477
Net assets released from restrictions					
Public support	1,031	(1,031)	--	--	--
Special events	6,360	(6,360)	--	--	--
Other grants	535,678	(535,678)	--	--	--
Total other revenue	3,158,284	249,821	--	3,408,105	2,458,453
Total revenue	4,874,801	253,073	--	5,127,874	4,400,861
Operating					
Program services					
Distributions to agencies in Greater Union County	2,532,214	--	--	2,532,214	3,149,428
Less donor designated contributions	(1,436,864)	--	--	(1,436,864)	(1,834,428)
Net distributions to agencies in Greater Union County	1,095,350	--	--	1,095,350	1,315,000
Direct program services	2,840,565	--	--	2,840,565	2,473,593
Total program services	3,935,915	--	--	3,935,915	3,788,593
Supporting services					
General and administration	486,038	--	--	486,038	370,135
Fund-raising	399,506	--	--	399,506	509,352
Total supporting services	885,544	--	--	885,544	879,487
Total operating expenses	4,821,459	--	--	4,821,459	4,668,080
Change in net assets before nonoperating activities	53,342	253,073	--	306,415	(267,219)
Nonoperating					
Pension related changes (note 8)					
Direct program services	(43,651)	--	--	(43,651)	149,581
Supporting services					
General and administration	(32,555)	--	--	(32,555)	68,891
Fund-raising	(25,505)	--	--	(25,505)	90,777
Total pension related changes	(101,711)	--	--	(101,711)	309,249
Net realized and unrealized (gain) loss on investments and beneficial interest in perpetual trusts (notes 4 and 7)	(20,656)	--	(77,385)	(98,041)	252,369
Total nonoperating	(122,367)	--	(77,385)	(199,752)	561,618
Change in net assets	175,709	253,073	77,385	506,167	(828,837)
Net assets as of beginning of year	(218,037)	289,153	1,408,330	1,479,446	2,308,283
Net assets as of end of year	\$ (42,328)	\$ 542,226	\$ 1,485,715	\$ 1,985,613	\$ 1,479,446