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# Form **990**

Department of the Treasury

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

. . . . . . . . . . . . . . . . . . .

2009

Open to Public Inspection

		Service	rganization may have to t	. ,	,	ite reporting	requirements	Inspection
			ar, or tax year beginning ( C Name of organization	)8-01-2009 and endin	g 07-31-2010		D Employer ide	entification number
_	ck if ap ress ch	pplicable Please use IRS	FRANKLIN UNIVERSITY				31-070736	. q
_	ne chai	label or	Doing Business As				E Telephone no	
_	al retui	type. See				VIs. ( )	(614) 947-	6002
_	minate	Instruc-	201 South Grant Avenue	box if mail is not delivered	to street address	) Room/suite	<b>G</b> Gross receipts	\$ 78,181,975
	ended i	return n pending	City or town, state or coun Columbus, OH 432155399					
			 me and address of princip	al officer		H(a) Ic th	s a group retur	n for
		Dr Dav	ıld Decker			affilia		⊤Yes ▼No
			Grant Avenue bus, OH 432155399			H(h) Are al	I affiliates includ	led?
								(see instructions)
<b>I</b> Tax	r-exem	npt status 🔽 501(d	c) (3) ◀ (insert no )	17(a)(1) or			ip exemption nu	
J W	ebsit e	🕦 🕨 www franklin e	edu					
<b>K</b> Forn	n of org	ganization 🔽 Corpora	ation Trust Association	Other 🕨		<b>L</b> Year of fo	rmation 1964	State of legal domicile Of
Pai	rt I							
	1	•	ne organization's mission anklin University is carrie	•		tly to its fou	r cornerstenes	- Encuring A cadomic
a.			Access to Educational C					
ž Ž		<del>Q</del> a a , , ,	, , , , , , , , , , , , , , , , , , , ,					g 10 0 man g 00 m 0 0 0 m 0
<u> </u>								
Governance								
95	2	Check this box 🛏	If the organization disc	ontinued its operations	or disposed o	f more than	25% of its net	assets
	3	Number of voting	members of the governing	j body (Part VI, line 1a	)		3	2
АСПУШЕS &	4	Number of indepe	ndent voting members of	the governing body (Pa	rt VI, lıne 1b)		. 4	2
μ	5	Total number of e	mployees (Part V , line 2a	)			5	1,17
ACI	6	Total number of v	olunteers (estimate if nec	essary)			6	2
-	7a	Total gross unrela	ated business revenue fro	m Part VIII, column (C	), line 12    .	•	7:	a
	b	Net unrelated bus	iness taxable income from	n Form 990-T, line 34			71	b
						Prio	or Year	Current Year
a.	8	Contributions an	id grants (Part VIII, line 1	lh)			876,779	939,427
an ne	9	Program service	revenue (Part VIII, line 2	52,755,394	58,913,638			
Revenue	10		me (Part VIII, column (A				-2,504,520	1,250,088
_	11		Part VIII, column (A), line				969,961	904,003
	12		add lines 8 through 11 (m				52,097,614	62,007,156
	13		ar amounts paid (Part IX,				1,591,257	1,580,573
	14	Benefits paid to	or for members (Part IX, o	column (A), line 4)			0	C
	15	Salaries, other c	ompensation, employee b	enefits (Part IX, colum	n (A ), lines 5-			
88		10)					34,448,778	39,424,503
Expenses	16a	Professional fund	draising fees (Part IX, col	umn (A), line 11e) .			0	(
五	ь	Total fundraising ex	penses (Part IX, column (D), lır	ie 25) <b>►</b> 835,124				
	17	Other expenses	(Part IX, column (A), line	s 11a-11d, 11f-24f)			21,579,296	20,388,355
	18		Add lines 13–17 (must e				57,619,331	61,393,431
	19	Revenue less ex	penses Subtract line 18	from line 12			-5,521,717	613,725
\$ 04 \$€8							g of Current 'ear	End of Year
Net Assets or Fund Balances	20	Total assets (Pa	rt X, line 16)			<u> </u>	84,086,587	93,563,261
AB dB	21		Part X, line 26)				12,736,555	17,045,332
2 E	22		nd balances Subtract line				71,350,032	76,517,929
Par	t II	Signature Bl					, 1,000,001	, 0,01, ,01
		_	елигу, I declare that I have ex	amined this return, including	accompanying so	chedules and s	tatements, and to	the best of my knowledge
			correct, and complete Declara					
Sign		<u> </u>				1		
Here		Signature of office	er			2010- Date	12-09	
		Many Brickey Tre	aggurer/CEO					
		Marv Briskey Tre Type or print nar						
		Dropper de la		Date	Ch	neck if	Preparer's identi	fvina number
Paid		Preparer's signature		Juice	sel	lf	(see instructions	, ,
Paid Prepa	rer'e	Euro/a narra ( a re	ro k		em	npolyed 🕨 🦳		
Use (		Firm's name (or your if self-employed),	•				EIN 🕨	
	···· <b>y</b>	address, and ZIP + 4				<del></del>	Dhene b	
							Phone no 🕨	
Иaу t	he IR	S discuss this reti	urn with the preparer show	vn above? (see instruct	ions)			┌ Yes ┌ No

#### Part III Statement of Program Service Accomplishments

1	Briefly	describe	the	organization's	mission

Franklin University - The University of Opportunity Franklin University is a student-centered, non-profit, independent institution Franklin University provides high quality, relevant education enabling the broadest possible community of learners to achieve their goals and enrich the world

2		on undertake any significa O or 990-EZ?		he year which were not listed on	┌ Yes ┌ No
	If "Yes," describe	these new services on Sc	nedule O		
3	_	on cease conducting, or m	ake sıgnıfıcant changes ın ho	ow it conducts, any program	┌ Yes ┌ No
	If "Yes," describe	these changes on Schedu	le O		
4	Section 501(c)(3)	and 501(c)(4) organizati		s three largest program services rusts are required to report the a ogram service reported	
4a	(Code	) (Expenses \$	52,294,735 including grants	of \$ 1,580,573 ) (Revenue	\$ 59,416,524 )
	431 graduate degree new domestic location	es Four new academic program on outside of central Ohio opene	s were introduced during the year b d in Indianapolis, IN and the Univei	nal Center for Education Statistics, grant iringing the total number of academic pi sity's MBA program partnership with the international sites over the next three y	rogram offerings to thirty. The first e Wroclaw School of Banking of Poland
4b	(Code	) (Expenses \$	ıncludıng grants o	of \$ ) (Revenue \$	)
<b>4</b> c	(Code	) (Expenses \$	including grants o	of \$ ) (Revenue \$	
4d	Other program s	ervices (Describe in Sche 0 incl	dule O) uding grants of \$	0 )(Revenue \$	0 )
		rvice expenses►\$		- / (	- /
4e	rotai program se	ivice expenses#\$	52,294,735		

Part IV Checklist of Require	d	l Sc	he	:dı	ul	е	S
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	•		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors? 🕏	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	4		No
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasiendowments? If "Yes," complete Schedule D, Part V	10	Yes	
11	Is the organization's answer to any of the following questions "Yes"? If so,complete Schedule D,  Parts VI, VII, VIII, IX, or X as applicable	11	Yes	
	◆ Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.			
	◆ Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.			
	◆ Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.			
	◆ Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.			
	◆ Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.			
	◆ Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X.			
12	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12	Yes	
12A	Was the organization included in consolidated, independent audited financial statements for the tax year? Yes No			
	If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional	ĺ		
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	Yes	
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
Ь	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Part I	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		No

Form	990 (2009)			Page <b>4</b>
Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		No
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		No
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	<b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If</i> "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III </i>	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		N o
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule Ma	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30	Yes	
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? <i>If</i> "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		No
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35		No
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If</i> "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?  Note, All Form 990 filers are required to complete Schedule O	38	Yes	

Part V	<b>Statements</b>	Regarding	Other IRS	Filings and	Tax C	Compliance
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			Yes	No
.a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of U.S. Information Returns. Enter -0- if not applicable			
ь	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1a 12,197  1b 0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
а	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  Statements filed for the calendar year ending with or within the year covered by this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see	2b	Yes	
a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this	_		NI -
_	return?	3a 3b		Νο
а	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	Yes	
b	If "Yes," enter the name of the foreign country ▶ C]  See the instructions for exceptions and filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
3	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Νο
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?	50 5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		Νo
Ь	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).			
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		Νo
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		Νo
	If "Yes," indicate the number of Forms 8282 filed during the year			
_	benefit contract?	7e		Νo
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Νo
g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?	7h		
	<b>Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.</b> Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
	Section 501(c)(7) organizations. Enter		Ţ	
а	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
!a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			

201 South Grant Avenue Columbus, OH 432155399

(614) 947-6002

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Se	ction A. Governing Body and Management			
			Yes	No
		1		
_		1		
1a	Enter the number of voting members of the governing body 1a 23	!		
ь	Enter the number of voting members that are independent 1b 23			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		Νο
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		Νο
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	4		Νο
5	Did the organization become aware during the year of a material diversion of the organization's assets?	5		Νο
6	Does the organization have members or stockholders?	6		Νο
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a		N o
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		N o
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the		103	
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		Νo
	ection B. Policies (This Section B requests information about policies not required by the Internal evenue Code.)			
ICC	vende code.)		Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a	Yes	
	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b	Yes	
11				
		11	Yes	
11A	Describe in Schedule O the process, if any, used by the organization to review the Form 990			
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
ь	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line a or b, describe the process in Schedule O (See instructions )			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		Νο
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ection C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed▶			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)			
	(3)s only) available for public inspection. Indicate how you make these available. Check all that apply			
10	Own website Another's website Vpon request			
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table		_	
20	State the name, physical address, and telephone number of the person who possesses the books and records of the	e orga	ınızatıor	n <b>P</b> -

# Part VIII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees. See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if the organization did i	not compen	sate any	y curi	rent	or fo	rmer	ffice	r, dırector, trustee	or key employee	
<b>(A)</b> Name and Title	(A) me and Title A verage hours							( <b>D)</b> Reportable compensation	<b>(E)</b> Reportable compensation	<b>(F)</b> Estimated amount of other
	per week	Institutional Trustee Individual trustee or director		Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
See add'l data										

1b	Total .									<b>&gt;</b>	2,964,664	0	413,371

Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization 49

			Yes	No
3	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If</i> " <i>Yes," complete Schedule J for such individual</i>	3	Yes	
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual			
	mulvidual	4	Yes	1
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? If "Yes," complete Schedule J for such person			N.o.

#### **Section B. Independent Contractors**

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A)	(B)	(C)
Name and business address	Description of services	Compensation
ARMADA LTD 23 Clairedan Road Powell, OH 43065	Security services and systems	449,579
Thomas & Thomas LLC 2323 Park Avenue Cincinnati, OH 45206	Collection services	345,483
Lean Management Group 10225 Oak Leaf Court Littleton, CO 80129	Technology consulting	281,485
Professional Maintenance Inc 541 Stimmel Road Columbus, OH 43223	Custodial services	245,940
Vorys Sater Seymour and Pease LLP PO Box 73487 Cleveland, OH 44193	Legal counsel	209,108
2 Total number of independent contractors (including but not limited to those listed above) \$1,00,000 in compensation from the organization ►12	who received more than	

\$100,000 in compensation from the organization 12

Page 8

	orm 990 (2009) Page 9 Part VIII Statement of Revenue											
Part	<b>/</b>	Statement o	or Revenue		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512,513, or 514				
ats a	1a	Federated camp	paigns 1a	0								
Contributions, gifts, grants and other similar amounts	ь	Membership du	es	0								
કું. ⊞	c	Fundraising eve	ents <b>1c</b>	0								
<u>≅</u> ,ਰ	d		ations 1d	0								
± Ω Si Ω	e	Government grants		575,806								
uatio E	f	All other contribution similar amounts no	ons, gifts, grants, and <b>1f</b> of included above	363,621								
ē.	g		butions included in 5.153									
Š P	h	lines 1a-1f \$		▶	939,427							
				Business Code								
n e	2a	Tuition and fees		611,310	58,913,638	58,913,638	0	0				
ek Ke	ь			·	, ,	, ,						
E P	c											
ē. E	d											
S =	e											
Program Serwce Revenue	f	All other progra	ım service revenue		0	0	0	0				
Ě	g	Total. Add lines	s 2a-2f		58,913,638							
	3		ome (including dividend	F	507.602			507.603				
	4		ar amounts).... tment of tax-exempt bond p	-	597,682 7,331	0	0	597,682 7,331				
	5		· · · · · · ·	· · · · · · · · · · · · · · · · · · ·	0	0	0	0				
			(ı) Real	(II) Personal								
	6a	Gross Rents	0	0								
	Ь	Less rental expenses	0	0								
	С	Rental income or (loss)	0	0								
	d	Net rental incor	me or (loss)		0	0	0	0				
		Gross amount	(ı) Securities 16,801,794	(II) O ther 18,100								
	7a	from sales of assets other	10,001,734	10,100								
	ь	than inventory Less cost or	16,143,111	31,708								
		other basis and sales expenses	,	,								
	С	Gain or (loss)	658,683	-13,608								
	d 8a		s)		645,075	-13,608	0	658,683				
Other Revenue	Oa	Gross income fi events (not incl \$ of contributions See Part IV, lin	luding <u> </u>									
<u> </u>	ь	Less direct exi	penses b	0								
돧	С		loss) from fundraising	events 🗠	0	0	0	0				
	9a	Gross income fi See Part IV, lin	rom gaming activities e 19 a	0								
	ь		penses b	0								
	C 40-		loss) from gaming activ	vities	0	0	0	0				
	10a	Gross sales of a returns and allo		0								
	Ь		oods sold <b>b</b>	0		٥	0					
	С	Net income or (	loss) from sales of inve	entory •  Business Code	0	0	U	<u> </u>				
	11a		s on student accts	611,310	344,488	344,488	0	0				
	ь	Rental income-	noninv property	531,120	387,509	0	0	387,509				
	C	Λ II ο + h σ = = = = = =			172,006	172,006	0	0				
	d e	All other revenu	ı		· ·	172,000	0					
	12		See Instructions		904,003	E0 446 F34	0	1 (51 205				
					62,007,156	59,416,524	U	1,651,205				

Part IX Statement of Functional Expenses
Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

ΔΙ	Section 501(c)(3) and 501(c)(4) organizations must complete all columns.  All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).											
Do no	ot include amounts reported on lines 6b, 9, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D</b> ) Fundraising expenses							
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	0	0		<u> </u>							
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22	1,580,573	1,580,573									
3	Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16	0	0									
4	Benefits paid to or for members	0	0									
5	Compensation of current officers, directors, trustees, and key employees	2,422,325	1,432,588	835,347	154,390							
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$	0	0	0	0							
7	Other salaries and wages	29,583,171	26,040,942	3,126,457	415,772							
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	2,056,375	1,810,149	217,325	28,901							
9	Other employee benefits	3,023,716	2,661,663	319,557	42,496							
10	Payroll taxes	2,338,916	2,058,859	247,185	32,872							
11	Fees for services (non-employees)											
а	Management	0	0	0	0							
b	Legal	204,141	0	204,141	0							
c	Accounting	79,135	0	79,135	0							
d	Lobbying	0	0	0	0							
e	Professional fundraising See Part IV, line 17	0			0							
f	Investment management fees	168,662	0	168,662	0							
g	Other	2,651,026	2,333,598	280,170	37,258							
12	Advertising and promotion	2,293,069	2,293,069	0	0							
13	Office expenses	1,932,809	1,701,379	204,266	27,164							
14	Information technology	2,538,322	2,234,389	268,259	35,674							
15	Royalties	2,342	2,342	0	0							
16	Occupancy	3,260,483	2,381,941	860,484	18,058							
17	Travel	749,273	659,556	79,186	10,531							
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0	0	0	0							
19	Conferences, conventions, and meetings	387,600	341,190	40,768	5,642							
20	Interest	403,663	0	403,663	0							
21	Payments to affiliates	0	0	0	0							
22	Depreciation, depletion, and amortization	2,293,575	1,675,568	605,304	12,703							
23 24	Other expenses Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of	374,025	329,240	39,528	5,257							
	total expenses shown on line 25 below )											
a	Bad debt provision	1,100,000	1,100,000	0	0							
b	Community college revenue sharing	753,095	753,095	0	0							
c	Library	378,122	378,122	0	0							
d	Miscellaneous expenses	358,524	315,595	37,890	5,039							
e	Swap valuation	203,015	0	203,015	0							
f or	All other expenses	257,474	210,877	43,230	3,367							
25	Total functional expenses. Add lines 1 through 24f	61,393,431	52,294,735	8,263,572	835,124							
26	Joint costs. Check here ► ☐ If following SOP 98-2  Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation											

Pa	rt X	Balance Sheet					
					(A) Beginning of year		(B) End of year
	1	Cash—non-interest-bearing			36,016	1	107,175
	2	Savings and temporary cash investments	•		4,058,538	2	4,640,983
	3	Pledges and grants receivable, net			107,233	3	352,599
	4	Accounts receivable, net			3,708,233	4	3,644,889
	5	Receivables from current and former officers, directors, trustees highest compensated employees. Complete Part II of	s, key	employees, and			
		Schedule L			0	5	0
	6	Receivables from other disqualified persons (as defined under spersons described in section $4958(c)(3)(B)$ Complete Part II of		n 4958(f)(1)) and			
		Schedule L			0	6	0
stess	7	Notes and loans receivable, net			0	7	0
8	8	Inventories for sale or use			0	8	0
⋖	9	Prepaid expenses and deferred charges			688,945	9	1,177,865
	10a	Land, buildings, and equipment cost or other basis <i>Complete</i> Part VI of Schedule D	10a	44,441,195	5		
	ь	Less accumulated depreciation	10b	21,831,048	20,255,265	10c	22,610,147
	11	Investments—publicly traded securities			36,295,113	11	40,399,731
	12	Investments—other securities See Part IV, line 11			18,740,267	12	20,405,695
	13	Investments—program-related See Part IV, line 11			0	13	
	14	Intangible assets			0	14	0
	15	Other assets See Part IV, line 11			196,977	15	224,177
	16	Total assets. Add lines 1 through 15 (must equal line 34)			84,086,587	16	93,563,261
	17	Accounts payable and accrued expenses .			7,723,986	17	7,409,121
	18	Grants payable			0	18	0
	19	Deferred revenue			262,569	19	264,306
	20	Tax-exempt bond liabilities			4,750,000	20	9,371,905
je s	21	Escrow or custodial account liability Complete Part IV of Schedul	eD.		0	21	0
Liabilities	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified					
7		persons Complete Part II of Schedule L			0	22	0
	23	Secured mortgages and notes payable to unrelated third parties			0	23	0
	24	Unsecured notes and loans payable to unrelated third parties			0	24	0
	25	Other liabilities Complete Part X of Schedule D			0	25	0
	26	Total liabilities. Add lines 17 through 25			12,736,555	26	17,045,332
S		Organizations that follow SFAS 117, check here ▶ 🔽 and comp	let e l	ines 27			_
Fund Balance		through 29, and lines 33 and 34.					
lar	27	Unrestricted net assets			68,099,910		73,032,769
Ва	28	Temporarily restricted net assets			227,470	28	444,476
pu	29	Permanently restricted net assets			3,022,652	29	3,040,684
교		Organizations that do not follow SFAS 117, check here ► ar	d con	ıplet e			
9		lines 30 through 34.				20	
P.S.	30	Capital stock or trust principal, or current funds				30	
Assets	31	Paid-in or capital surplus, or land, building or equipment fund				31	
	32	Retained earnings, endowment, accumulated income, or other fu	inds		74.050.000	32	70.547.000
Net	33	Total net assets or fund balances			71,350,032	33	76,517,929
l	34	Total liabilities and net assets/fund balances			84,086,587	34	93,563,261

			Yes	No
1	Accounting method used to prepare the Form 990			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		Νo
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both			
	▼ Separate basis			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a	Yes	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b	Yes	

Form **990** (2009)

#### OMB No 1545-0047

# **SCHEDULE A**

(Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

Name of the organization FRANKLIN UNIVERSITY

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ. See separate instructions.

Inspection **Employer identification number** 

Do	T	Dono	on for Dul	blic Charity Stat	( A II		must same	lata this na	31-070736				
Par				<b>blic Charity Stat</b> e foundation because						tructions			
1	- ryaiii								. )				
	<u> </u>			on of churches, or as:				)(1)(A)(I).					
2	<b>*</b>			ın <b>section 170(b)(1)</b>				- 470/b\/4\/	• \/:::\				
3	Ŀ	•	-	perative hospital serv	_								
4	ı			organization operate y, and state	ea in conjun	ction with a	nospitai desc	ribed in <b>sect</b> i	ion 17U(b)(1)	)(A)(III). Ent	ertne		
5	Г	An orga	ınızatıon ope	erated for the benefit	of a college	or universi	ty owned or o	perated by a	governmenta	l unıt descrit	ed in		
	_			<b>A)(iv).</b> (Complete Pa									
6	<u> </u>	A feder	al, state, or	local government or	government	al unit desc	rıbed ın <b>secti</b>	on 170(b)(1)	(A)(v).				
7	ı	describ	ed in	t normally receives a  A)(vi) (Complete Pa		l part of its	support from	a governmen	tal unit or fro	m the genera	ıl public	:	
8	Γ	A comn	nunity trust	described in <b>section</b>	170(b)(1)(A	<b>A)(vi)</b> (Con	nplete Part II	)					
9	$\Gamma$	Anorga	organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross										
		receipts	from activi	ties related to its ex	empt functio	ns—subjec	t to certain ex	ceptions, an	d (2) no more	than 331/3	∕of		
		ıts supp	ort from gro	ss investment incom	ne and unrel	ated busine	ss taxable in	come (less se	ection 511 ta	x) from busi	nesses		
		acquire	d by the org	anızatıon after June 3	30,1975 S	ee <b>section</b> 5	5 <b>09(a)(2).</b> (Co	omplete Part	III )				
10	Г	An orga	inization org	anized and operated	exclusively	to test for p	oublic safety	See <b>section 5</b>	i09(a)(4).				
11	Γ	one or r	nore publicly	anized and operated y supported organiza pes the type of suppo <b>b</b> Type II	tıons descri ortıng organı	bed in secti zation and o	ion 509(a)(1)	or section 50 s 11e through	09(a)(2) See	section 509	(a)(3).	Check	
e f	Γ	other th section If the o check t	ian foundatio 509(a)(2) rganization r his box	ex, I certify that the con managers and other	er than one	or more pub	olicly supported	ed organization	ons described	in section 5	09(a)(	1) or	
g		followin	g persons?	006, has the organiz	•						Yes	No	
		and (III)	below, the g	joverning body of the	the suppor	ted organiza	ation?			11g(i)			
		(ii) a fa	mily membe	r of a person describ	ed in (i) abo	ve?				11g(ii	<del>,  </del>		
		• •	•	ed entity of a person			ıbove?			11g(iii			
h				g information about t							<u>*1</u>	<u> </u>	
9	(i) Name uppo ganiz	organizat ne of (ii) (describe orted EIN lines 1-9 a		(iii) Type of organization (described on lines 1- 9 above or IRC section (see	(iv) Is th organizat col (i) lis your gove docume	e tion in ted in erning	Did you no organiza col (i) o	(v) Did you notify the organization in col (i) of your support?		e cion in anized S ?	(vii) A mount of support?		
				instructions))	Yes	No	Yes	No	Yes	No	1		
Total													

ınstructions

P	Support Schedule (Complete only if yo					and 170(b)	(1)(A)(vi)
S	ection A. Public Support	a checked tile	DOX OII IIIC 3,	,, or o or rare.	֥ <i>)</i>		
	endar year (or fiscal year beginning	(a) 2005	<b>(b)</b> 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
	ın)	(a) 2005	( <b>b)</b> 2006	(6) 2007	(d) 2008	(e) 2009	(I) Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not						
	include any "unusual						
_	grants ") Tax revenues levied for the						
2	organization's benefit and either						
	paid to or expended on its						
	behalf						
3	The value of services or facilities						
_	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions by						
	each person (other than a						
	governmental unit or publicly						
	supported organization) included on						
	line 1 that exceeds 2% of the						
	amount shown on line 11, column						
_	(f) <b>Dublic Support</b> Subtract line F from						
6	<b>Public Support.</b> Subtract line 5 from line 4						
S	ection B. Total Support	1		-			
	endar year (or fiscal year beginning	(a) 2005	<b>(b)</b> 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
	ın)	(a) 2005	( <b>b</b> ) 2000	(6) 2007	(d) 2008	(e) 2009	(1) Total
7	A mounts from line 4						
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar						
9	sources Net income from unrelated						
9	business activities, whether or						
	not the business is regularly						
	carried on						
10	Other income (Explain in Part						
	IV ) Do not include gain or loss						
	from the sale of capital assets						
11	Total support (Add lines 7						
4.5	through 10)	/5					
12	Gross receipts from related activities	,	•			12	
13	First Five Years If the Form 990 is f	or the organizati	on's first, second	, third, fourth, or	fifth tax year as a	501(c)(3) orga	inization, ▶□
	check this box and <b>stop here</b>						-1
S	ection C. Computation of Pub	lic Support P	ercentage				
14	Public Support Percentage for 2009			11 column (f))		14	
15	Public Support Percentage for 2008	Schedule A . Pa	rt II. line 14			15	
	33 1/3% support test—2009. If the	•	,	v on line 13 and	line 14 is 33 1/30		k this hox
<b>_</b>	and <b>stop here.</b> The organization qua	-		·	IIIIC 14 13 33 1/3/	o or more, ence	<b>▶</b> □
ь	33 1/3% support test—2008. If the				5a, and line 15 is	33 1/3% or moi	
	box and <b>stop here.</b> The organization				,		▶
17a	10%-facts-and-circumstances test-	<b>-2009.</b> If the org	anızatıon dıd not	check a box on lı	ne 13, 16a, or 16	b and line 14	
	ıs 10% or more, and ıf the organizat						
	in Part IV how the organization mee	ts the "facts and	l cırcumstances"	test The organiz	ration qualifies as	a publicly supp	
L	organization	_2009 Ifthe c==	onization did net	chack a bay as li	no 12 165 164	or 17a and line	▶□
D	10%-facts-and-circumstances test- 15 is 10% or more, and if the organ	_					
	Explain in Part IV how the organizat						clv
	supported organization						<b>▶</b> ┌
10	Deiveta Farmdation Ifthe averages	on did not obselv	a hay an line 12	16- 16- 17-	17	hay and cas	•

**▶**□

Part III Support Schedule for Organizations Described in IRC 509(a)(2)

	(Complete only if you	cnecked the	box on line 9 o	r Part I.)			
	ction A. Public Support				1	T	ı
Cale	ndar year (or fiscal year beginning in)	(a) 2005	<b>(b)</b> 2006	(c) 2007	( <b>d)</b> 2008	(e) 2009	<b>(f)</b> Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not						
_	include any "unusual grants ")						
2	Gross receipts from admissions, merchandise sold or services						
	performed, or facilities furnished in						
	any activity that is related to the						
	organization's tax-exempt						
3	purpose Gross receipts from activities that				+		
3	are not an unrelated trade or						
	business under section 513						
4	Tax revenues levied for the						
	organization's benefit and either						
	paid to or expended on its behalf						
5	The value of services or facilities						
_	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5				-		
7a	A mounts included on lines 1, 2, and 3 received from disqualified						
	persons				1		
ь	Amounts included on lines 2 and 3						
	received from other than						
	disqualified persons that exceed						
	the greater of \$5,000 or 1% of the amount on line 13 for the year						
с	Add lines 7a and 7b						
8	Public Support (Subtract line 7c						
	from line 6 )						
	ction B. Total Support		1			1	Γ
Cale	ndar year (or fiscal year beginning in)	(a) 2005	<b>(b)</b> 2006	<b>(c)</b> 2007	( <b>d)</b> 2008	(e) 2009	(f) Total
9	A mounts from line 6						
10a	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar sources						
ь	Unrelated business taxable						
	ıncome (less section 511 taxes)						
	from businesses acquired after						
_	June 30, 1975 Add lines 10a and 10b						
c 11	Net income from unrelated						
11	business activities not included						
	ın lıne 10b, whether or not the						
	business is regularly carried on						
12	Other income Do not include gain or loss from the sale of						
	capital assets (Explain in Part						
	IV)						
13	Total support (Add lines 9, 10c,						
14	11 and 12 ) First Five Years If the Form 990 is for	or the organizat	lon's first, second	L third fourth or	l fifth tax vear as a	1 a 501(c)(3) organ	l uzation
	check this box and <b>stop here</b>	or the organizat		., 4,	men tax your as t	(c)(c) c.gu.	<b>▶</b> ┌
	ction C. Computation of Publ						
15	Public Support Percentage for 2009	(line 8 column	(f) divided by line	13 column (f))		15	
16	Public support percentage from 200	8 Schedule A , F	art III, line 15			16	
Se	ction D. Computation of Inve	stment Inco	ome Percenta	ge			
17	Investment income percentage for 2	<b>009</b> (line 10c c	olumn (f) dıvıded	by line 13 columi	n (f))	17	
18	Investment income percentage from	<b>2008</b> Schedule	A, Part III, line 1	L 7		18	
19a	33 1/3% support tests—2009. If the	organization di	d not check the b	ox on line 14, and	d line 15 is more	than 33 1/3% and	d line 17 is not
	more than 33 1/3%, check this box a	ind <b>stop here.</b> T					
L	organization 33 1/3% support tests—2008. If the	► C	d not chastes been	on line 14 amilion	100 and line 4	5 ic mara +ha= 22	1/20/2 and line
b	שר בו בע suppoit tests—zouo. If the	organization (I	и посепеска вох	OILLINE TH OLINE	= ⊥⊃a, anu nne 1(	us more man 33	1/370 and ine

18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization **Private Foundation** If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

Part IV

**Supplemental Information.** Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Provide any other additional information. See instructions

Schedule A (Form 990 or 990-EZ) 2009

# Software ID: Software Version:

**EIN:** 31-0707369

Name: FRANKLIN UNIVERSITY

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Compensated Employees, and Independent Contractors												
<b>(A)</b> Name and Title	(B) Average hours per		tion ( that a	(che	′)			( <b>D)</b> Reportable compensation from the	<b>(E)</b> Reportable compensation from related	(F) Estimated amount of other compensation		
	week	Individual trustee or director	Institutional Trustee	Officel	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)	from the organization and related organizations		
Melissa P Ingwersen Chairman	2	Х						0	0	0		
Gary W James Vice Chairman	2	X						0	0	0		
Sue A Doody Secretary	2	Х						0	0	0		
Gregory S Lashutka Immediate Past Chairman	2	X						0	0	0		
Jack O Cartner Trustee	2	Х						0	0	0		
Jo Ann Davidson Trustee	2	X						0	0	0		
Mary Laird Duchi Trustee	2	X						0	0	0		
Philip G Fankhauser Trustee	2	X						0	0	0		
Gary L Flynn Trustee	2	X						0	0	0		
Anthony S Gonsalves Trustee	2	Х						0	0	0		
Eugene Griffin Trustee	2	X						0	0	0		
Bruce Hagen Trustee	2	X						0	0	0		
Judy Huang Trustee	2	Х						0	0	0		
Matthew Jauchius Trustee	2	X						0	0	0		
Carl E Johnson Trustee	2	X						0	0	0		
Floyd V Jones Trustee	2	X						0	0	0		
James E Kunk Trustee	2	X						0	0	0		
Peter E Roche Trustee	2	X						0	0	0		
John B Ruhlin Jr Trustee	2	Х						0	0	0		
Ralph Sanese Jr Trustee	2	X						0	0	0		
Thomas E Shoupe Trustee	2	X						0	0	0		
Donald R Smith Trustee	2	X						0	0	0		
Scott N Whitlock Trustee	2	X						0	0	0		
The Honorable Thomas J Moyer Trustee - partial year	0	X						0	0	0		
Dr David R Decker President	40			Х				445,216	0	34,803		

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) (C) A verage Position (check all that apply)					II		(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of other	
	per week	Individual trustee or director	Institutional Trustee	Officei	Ke) employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations	
Marv Briskey Treasurer/Chief Financial Officer	40			Х				156,093	0	17,677	
Jeffrey Brotherton Chief Information Officer	40			Х				128,009	0	37,138	
Christi Cabungcal VP-Human Resources	40			Х				119,656	0	18,823	
Klaus Haberich SVP-Planning and Global Programs	40			Χ				201,401	0	19,272	
Evelyn Levino VP-Institutional Compliance	40			Х				147,884	0	24,191	
Bonnie Smith Quist VP-Advancement and Strategic Relations	40			Х				119,492	0	18,868	
Jane Robinson SVP-Administration and Chief of Staff	40			X				199,604	0	26,895	
Dr Pamela Shay VP-Accreditation & Inst Effectiveness	40			Х				156,505	0	22,579	
Lında Steele VP-Marketıng & Domestic Expansion	40			Х				140,063	0	23,187	
Dr Christopher Washington Provost and SVP-Academic Affairs	40			Χ				196,540	0	32,678	
Dr Godfrey Mendes Dean-Global Programs	40					Χ		146,734	0	22,687	
Ron Morgan Dean-Academic Tech and Innovation	40					X		146,303	0	25,455	
Dr Keith Groff Dean-College of Arts, Sciences and Tech	40					X		145,066	0	21,312	
Dr Ronald L Hartung Chair-Div of Computer & Info Sciences	40					Χ		141,078	0	20,892	
Dr Terry Boyd Associate Dean-Academic Projects	40					X		128,249	0	18,173	
Dr Paul Otte President Emeritus, ED-Leadership Ctr	40						Х	246,771	0	28,741	

### Form 990, Part IX - Statement of Functional Expenses - 24a - 24e Other Expenses

Do not include amounts reported on line 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
Bad debt provision	1,100,000	1,100,000	0	0
Community college revenue sharing	753,095	753,095	0	0
Library	378,122	378,122	0	0
Miscellaneous expenses	358,524	315,595	37,890	5,039
Swap valuation	203,015	0	203,015	0

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DLN: 93493343013040

OMB No 1545-0047

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# **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

► Attach to Form 990. To be completed by organizations that

Supplemental Financial Statements

answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

Name of the organization Employer identification number FRANKLIN UNIVERSITY 31-0707369 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate contributions to (during year) 3 Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised ☐ Yes ☐ No funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor or other impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or pleasure) Preservation of an historically importantly land area Protection of natural habitat Preservation of certified historic structure Preservation of open space Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year 2a Total number of conservation easements 2b b Total acreage restricted by conservation easements 2c c Number of conservation easements on a certified historic structure included in (a) 2d Number of conservation easements included in (c) acquired after 8/17/06 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year 🕨 Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds? Staff or volunteer hours devoted to monitoring, inspecting and enforcing easements during the year 🕨 7 A mount of expenses incurred in monitoring, inspecting, and enforcing easements during the year ▶ \$ Does each conservation easement reported on line 2(d) above satisfy the requirements of section ☐ Yes 170(h)(4)(B)(ı) and 170(h)(4)(B)(ıı)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

- If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items
- If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items
  - (i) Revenues included in Form 990, Part VIII, line 1

(ii) Assets included in Form 990, Part X

- If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items
- Revenues included in Form 990, Part VIII, line 1

**▶** \$

Assets included in Form 990, Part X

Cat No 52283D

Schedule D (Form 990) 2008

For Paperwork Reduction Act Notice, see the Intructions for Form 990

ar	<b>Titl</b> Organizations Maintaining Co	llections of Art,	<u>, His</u>	<u>tori</u>	cal Trea	sures, or (	<u> </u>	r Similai	r Asse	ets (co	ntınued)
3	Using the organization's accession and othe items (check all that apply)	r records, check any	ofth	e foll	owing that	are a sıgnıfıc	ant u	ise of its co	llectio	n	
а	Public exhibition		d	Γ	Loan or e	xchange prog	rams				
b	Scholarly research		e	$\Gamma$	Other						
c	Preservation for future generations										
•	Provide a description of the organization's co	ollections and explai	n hov	v the y	further th	e organizatioi	n's ex	cempt purp	ose in		
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t							nılar	Г	Yes	┌ No
aı	t IV Trust, Escrow and Custodial					ganızatıon a	nsw	ered "Yes	" to F	orm 99	90,
	Part IV, line 9, or reported an an										
а	Is the organization an agent, trustee, custod included on Form 990, Part X?	ian or other interme	diary	for c	ontribution	s or other as:	setsi	not	Г	Yes	Г No
b	If "Yes," explain why in Part XIV and comple	ete the following tabl	e								
_									A mou	ınt	
c	Beginning balance					-	1c				
d	Additions during the year					-	1d				
e	Distributions during the year					•	1e				
f	Ending balance					-	1f				
a	Did the organization include an amount on Fo	orm 990, Part X, line	21?			_			Г	Yes	┌ No
ь	If "Yes," explain the arrangement in Part XIV								·		
	rt V Endowment Funds. Complete		ans	were	d "Yes" t	o Form 990	, Par	t IV, line	10.		
	•	(a)Current Year		<b>)</b> Prior		<b>)</b> Two Years Back		Three Years		Four Ye	ears Back
•	Beginning of year balance	3,906,975									
b	Contributions	23,929									
C	Investment earnings or losses	373,863									
d	Grants or scholarships	10,000									
e	Other expenditures for facilities and programs	0									
f	Administrative expenses	0									
g	End of year balance	4,294,767									
_	Provide the estimated percentage of the yea	r end balance held a	s				<u> </u>				
а	Board designated or quasi-endowment	20 6 %									
b	Permanent endowment F 70 8 %										
	Term endowment - 86 %										
c a	Are there endowment funds not in the posses	ssion of the organiza	ition t	hat a	re held an	d administere	d for	the			
	organization by									Yes	No
	(i) unrelated organizations						•		3a(i)	Yes	
	(ii) related organizations								3a(ii)		No
	If "Yes" to 3a(II), are the related organizatio						•		3b		
	Describe in Part XIV the intended uses of th										
aI	t VI Investments—Land, Buildings	s, and Equipmer	1t. S					1	Т		
	Description of investment				Cost or othe (investment			(c) Deprec	iation	( <b>d</b> ) Boo	ok value
а	Land					0 3,13	8,767				3,138,767
b	Buildings					0 27,23	1,765	13,0	96,835	14	1,134,930
С	Leasehold improvements					0 88	3,420	2:	30,953		652,467
d	Equipment					0 12,43	9,678	8,14	12,244	4	1,297,434
e	Other			1		0 74	7,565	30	61,016		386,549

22,610,147

Part VIII Investments—Other Securities. Sec	e Form 990, Part X, line 12.	
<ul><li>(a) Description of security or category (including name of security)</li></ul>	( <b>b)</b> Book value	<b>(c)</b> Method of valuation Cost or end-of-year market value
Financial derivatives and other financial products	0	,
Closely-held equity interests	0	
Other		
Hedge funds - fund of funds	19,016,906	
Limited partnerships/private equity funds	1,388,789	
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)  Part VIII  Investments—Program Related. Se		
	•	(c) Method of valuation
(a) Description of investment type	(b) Book value	Cost or end-of-year market value
Total. (Column (b) should equal Form 990, Part X, col (B) line 13)		
Part IX Other Assets. See Form 990, Part X, I (a) Descr		( <b>b</b> ) Book value
Other assets	1741011	224
Total. (Column (b) should equal Form 990, Part X, col.(B) line		▶ 224
Part X Other Liabilities. See Form 990, Part		
(a) Description of Liability Federal Income Taxes	( <b>b)</b> A mount	
See Additional Data Table	0	
See Additional Data Table		
	<del> </del>	
Total. (Column (b) should equal Form 990, Part X, col (B) line 25)	• 0	

Pai	t XI Reconciliation of Change in Net Assets from Form 990 to Financial Statemen	nts	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	62,007,156
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	61,393,431
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	613,725
4	Net unrealized gains (losses) on investments	4	4,554,172
5	Donated services and use of facilities	5	0
6	Investment expenses	6	0
7	Prior period adjustments	7	0
8	Other (Describe in Part XIV)	8	0
9	Total adjustments (net) Add lines 4 - 8	9	4,554,172
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	5,167,897
Par	t XII Reconciliation of Revenue per Audited Financial Statements With Revenue p	er R	eturn
1	Total revenue, gains, and other support per audited financial	_	65,335,928
_	statements	1	
2	A mounts included on line 1 but not on Form 990, Part VIII, line 12  Net unrealized gains on investments		
a b	Donated services and use of facilities		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIV)		
e	Add lines 2a through 2d	2e	3,315,164
3	Subtract line <b>2e</b> from line <b>1</b>	3	62,020,764
4	A mounts included on Form 990, Part VIII, line 12, but not on line <b>1</b>		, ,
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a 0		
ь	Other (Describe in Part XIV)		
c	Add lines <b>4a</b> and <b>4b</b>	4c	-13,608
5	Total Revenue Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 12)	5	62,007,156
Part	<b>XIIII</b> Reconciliation of Expenses per Audited Financial Statements With Expenses	per	Return
1	Total expenses and losses per audited financial statements	1	60,168,031
2	A mounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
Ь	Prior year adjustments		
с	Losses reported on Form 990, Part IX, line 25		
d	Other (Describe in Part XIV)	_	
e	Add lines 2a through 2d	2e	13,608
3	Subtract line <b>2e</b> from line <b>1</b>	3	60,154,423
4	A mounts included on Form 990, Part IX, line 25, but not on line 1:		
a b	Investment expenses not included on Form 990, Part VIII, line 7b 4a 168,662  Other (Describe in Part XIV) 4b 1,070,346		
С	Add lines <b>4a</b> and <b>4b</b>	4c	1,239,008
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	61,393,431
	rotal expenses Add lines 3 and 46. (This should equal form 330, Falt I, line 10)		1 01,393,431

## Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b

Ident if ier	Return Reference	Explanation
SchD_P05_S00_L01a	Schedule D, Part V, Line 1a	The beginning balance for the prior year originally reported as \$4,811,768 included certain non-endowed quasi and temporarily restricted net assets totaling \$299,608 in error The beginning balance has been corrected
SchD_P05_S00_L04	Schedule D, Part V, Line 4	Virtually all endowment funds are either for the support of scholarships or the University's Leadership Center
SchD_P10_S00_L00	Schedule D, Part X	Generally accepted accounting principles prescribes recognition thresholds and measurement attributes for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. Tax benefits will be recognized only if a tax position is more-likely-than-not sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized will be the largest amount of tax benefit that is greater than 50% likely being realized on examination. For tax positions not meeting the more-likely-than-not test, no tax benefit will be recorded. Management has concluded that they are unaware of any tax benefits or liabilities to be recognized at July 31, 2010. The University would recognize interest and penalties related to unrecognized tax benefits in interest and income tax expense, respectively. The University has no amounts accrued for interest or penalties for the year ended July 31, 2010. The University is no longer subject to examination by taxing authorities for years before 2007. The University does not expect the total amount of unrecognized tax benefits to significantly change in the next 12 months.
SchD_P12_S00_L02d	Schedule D, Part XII, Line 2d	(\$1,070,346) in scholarships netted against tuition and fees for the audited financial statements, (\$168,662) in investment management fees netted against investment income in the audited financial statements
SchD_P12_S00_L04b	Schedule D, Part XII, Line 4b	Loss on sale of non-investment assets reflected in expenses in the audited financial statements
SchD_P13_S00_L02d	Schedule D, Part XIII, Line 2d	Loss on sale of non-investment assets reflected in expenses in the audited financial statements
SchD_P13_S00_L04b	Schedule D, Part XIII, Line 4b	Scholarships netted against tuition and fees for the audited financial statements

**Employer identification number** 

#### **SCHEDULE E**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

FRANKLIN UNIVERSITY

Name of the organization

## **Schools**

►Complete if the organization answered "Yes" to Form 990, Part IV, line 13, or Form 990-EZ, Part VI, line 48.

► Attach to Form 990 or Form 990-EZ.

2009

Open to Public Inspection

31-0707369 YES NO 1 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? Yes Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? 2 Yes Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe If "No," please explain Yes 3 As the University draws students from across the country, we satisfy the requirement through including a statement of our racially nondiscriminatory policy in our brochures, catalogues and other written communications and our website Does the organization maintain the following? a Records indicating the racial composition of the student body, faculty, and administrative staff? 4a Yes **b** Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory 4b Yes Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships? 4c Yes d Copies of all material used by the organization or on its behalf to solicit contributions? 4d Yes If you answered "No" to any of the above, please explain If you need more space, use Schedule O (Form 990) Does the organization discriminate by race in any way with respect to a Students' rights or privileges? 5a Νo **b** Admissions policies? 5b Νo c Employment of faculty or administrative staff? 5c Νo d Scholarships or other financial assistance? 5d Νo e Educational policies? 5e Νo f Use of facilities? 5f Νo g Athletic programs? 5g Νo h Other extracurricular activities? 5h Νo If you answered "Yes" to any of the above, please explain If you need more space, use Schedule O (Form 990) 6a Does the organization receive any financial aid or assistance from a governmental agency? 6a Yes b Has the organization's right to such aid ever been revoked or suspended? 6b Νo If you answered "Yes" to either line 6a or line 6b, explain on Schedule O (Form 990) 🍠 7 Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 CB 587, covering racial nondiscrimination? If "No," explain on Schedule O (Form 7 Yes 990)

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DLN: 93493343013040

OMB No 1545-0047

**SCHEDULE F** (Form 990)

Department of the Treasury Internal Revenue Service

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16. ▶ Attach to Form 990. ▶ See separate instructions.

**Statement of Activities Outside the United States** 

Open to Public **Inspection** 

Name of the organization FRANKLIN UNIVERSITY Employer identification number

					31-070736	9							
Pā	"Yes" to Form 9			de the United States	s. Complete if the organ	nization answered							
1	For grantmakers. Do	For grantmakers. Does the organization maintain records to substantiate the amount of the grants or											
	_	_			lection criteria used to a								
	_		_										
2	<b>For grant makers.</b> Descri United States	be in Part IV the	organization's pr	ocedures for monitoring th	ne use of grant funds outsid	le the							
3	Activites per Region (U	se Schedule F-1	(Form 990) if add	ditional space is needed )									
	(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	for region							
	ppe (including Iceland and enland)	0	0	Program Services	Franklin University offers and delivers the Master's of Business Administration in Wroclaw, Poland in partnership with the Wroclaw School of Banking This degree program is identical in outcomes and instruction as the U S based MBA program The program began on 11/09/2009 with the initial cohort and a second cohort began on 9/18/2010	21,563							
	nle b	0	0			21,563							

Totals . . . . ▶

Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete If the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000 ▶ ☐ Use Schedule F-1 (Form 990) if additional space is needed.										
1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)		
2 Enter total n tax-exempt	number of recipions by the IRS, or f	ent organizations lis or which the grante	ted above that are e or counsel has pr	recognized as chari ovided a section 50	ties by the foreign o 1(c)(3) equivalency	country, recognized letter	as . ►			
3 Enter total n	umber of other	organizations or en	tities					: (Earm 990) 2009		

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Use Schedule F-1 (Form 990) if additional space is needed. (c) Number of (b) Region (d) A mount of (e) Manner of cash (a) Type of grant or (f) A mount of (g) Description (h) Method of assistance cash grant disbursement of non-cash valuation recipients non-cash (book, FMV, assistance assistance appraisal, other)

Schedule F (Form 990) 2009

Identifier	ReturnReference	in Part I, line 2, and any additional information.  Explanation
	_	
	+	

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Schedule I (Form 990)

Department of the Treasury

**Grants and Other Assistance to Organizations, Governments and Individuals in the United States** 

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. ► Attach to Form 990

OMB No 1545-0047

DLN: 93493343013040

Open to Public **Inspection** 

Internal Revenue Service Name of the organization FRANKLIN LINIVERSITY

**Employer identification number** 

TRANKLIN UNIVERSITI						31-0707369	
Part I General Infor	mation on Gran	ts and Assistance				•	
the selection criteria use	ed to award the gran	ubstantiate the amount of t ts or assistance? dures for monitoring the us					▽ Yes  ̄ N
Form 990, Part	IV, line 21 for an	to Governments and y recipient that receive 990) if additional space	d more than \$5,000	. Check this box if n	o one recipient receiv	ed more than \$5,00	0. Use
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	( <b>d)</b> A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)		<b>(h)</b> Purpose of grant or assistance

2	Enter total	number	ofsection	501(c)(3)	and	government	organizations	
---	-------------	--------	-----------	-----------	-----	------------	---------------	--

Schedule I (Form 990) 2009

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	<b>(b)</b> Number of recipients	<b>(c)</b> A mount of cash grant	( <b>d)</b> A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
Scholarships	541	518,505	0		
Student Educational Opportunity Grants	525	348,377	0		
Tuition discount and exchange programs	283	255,142	0		
Work Study	36	250,066	0		
Military students book allowances	696	208,483	0		

Ident if ier	Return Reference	Explanation
SchI_P01_S00_L02	Schedule I, Part I, Line 2	The University has numerous procedures to ensure students qualify for scholarships and other assistance both at the time of the award and subsequent thereto. These procedures ensure compliance with applicable Federal and state regulations, stipulations of scholarship criteria and University policies for awards made from University funds.

DLN: 93493343013040

OMB No 1545-0047

**Schedule J** (Form 990)

Department of the Treasury

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

**Compensation Information** 

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

Open to Public Inspection

Internal Revenue Service	► Attach to Form 990. ► See separate instructions.		Inspection
Name of the organization FRANKLIN UNIVERSITY		Employer identif	ication number
		21 0707260	

Pa	rt I Questions Regarding Compensation						
					Yes	Νο	
1a	Check the appropriate box(es) if the organization provides 990, Part VII, Section A, line 1a Complete Part III to						
	First-class or charter travel	~	Housing allowance or residence for personal use				
	Travel for companions	$\Gamma$	Payments for business use of personal residence				
	Tax idemnification and gross-up payments	~	Health or social club dues or initiation fees				
	Discretionary spending account	Γ	Personal services (e g , maid, chauffeur, chef)				
b	If any of the boxes in line 1a are checked, did the organ reimbursement orprovision of all the expenses describe			1b	Yes		
2	Did the organization require substantiation prior to rein						
	officers, directors, trustees, and the CEO/Executive D	rect	or, regarding the items checked in line 1a?	2	Yes		
3	Indicate which, if any, of the following the organization organization's CEO/Executive Director Check all that						
	Compensation committee	~	Written employment contract				
	✓ Independent compensation consultant		Compensation survey or study				
	Form 990 of other organizations	⋝	Approval by the board or compensation committee				
4	During the year, did any person listed in Form 990, Paror a related organization	rt VII	I, Section A, line 1a with respect to the filing organization				
а	Receive a severance payment or change-of-control pa	ymer	nt?	4a		Νo	
Ь	Participate in, or receive payment from, a supplemental nonqualified retirement plan?					Νο	
c	c Participate in, or receive payment from, an equity-based compensation arrangement?					Νo	
	If "Yes" to any of lines 4a-c, list the persons and provi	de th	ne applicable amounts for each item in Part III				
	Only 501(c)(3) and 501(c)(4) organizations only must	com	plete lines 5-9.				
5	For persons listed in form 990, Part VII, Section A, lin compensation contingent on the revenues of	e 1a	, did the organization pay or accrue any				
а	The organization?			5a		Νo	
b	Any related organization?			5b		Νο	
	If "Yes," to line 5a or 5b, describe in Part III						
6	For persons listed in form 990, Part VII, Section A, lin compensation contingent on the net earnings of	e 1a	, did the organization pay or accrue any				
а	The organization?			6a		Νo	
ь	Any related organization?			6b		Νο	
	If "Yes," to line 6a or 6b, describe in Part III						
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III						
8	Were any amounts reported in Form 990, Part VII, paid subject to the initial contract exception described in Research III.						
	ın Part III			8		Νo	
9	9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?						

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(1)-(111) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		<b>(B)</b> Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and	( <b>D)</b> Nontaxable	(E) Total of columns	
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
Dr David R Decker	(I) (II)	298,253 0	124,488 0	22,475 0	24,500 0	10,303 0	480,019 0	
Marv Briskey	(I) (II)	130,546 0	24,822 0	725 0	15,537 0	2,140 0	173,770 0	
Jeffrey Brotherton	(1) (11)	110,112 0	17,044 0	853 0	13,230	23,908	165,147 0	
Klaus Haberich	(1) (11)	166,122 0	34,944 0	335 0	10,171	9,101 0	220,673 0	
Evelyn Levino	(I) (II)	124,855 0	22,532 0	497 0	15,209 0	8,982 0	172,075 0	
Jane Robinson	(I) (II)	164,857 0	31,588 0	3,159 0	19,859 0	7,036 0	226,499	
Dr Pamela Shay	(1) (11)	128,937 0	27,300 0	268 0	15,811 0	6,768 0	179,084 0	
Lında Steele	(I) (II)	116,849 0	22,9 <b>4</b> 7 0	267 0	14,290 0	8,897 0	163,250 0	
Dr Christopher Washington	(I) (II)	164,716 0	31,588 0	236 0	19,859 0	12,819 0	229,218	
Dr Godfrey Mendes	(I) (II)	129,208 0	14,700 0	2,826 0	14,655 0	8,032 0	169,421	
Ron Morgan	(I) (II)	124,560 0	21,508 0	235	16,521 0	8,934 0	171,758 0	
Dr Keith Groff	(I) (II)	125,532 0	19,534 0	0	16,344 0	4,968 0	166,378 0	
Or Ronald L Hartung	(I) (II)	123,443 0	17,635 0	0	15,960 0	4,932 0	161,970 0	
Or Paul Otte	(I) (II)	209,630 0	31,297 0	5,844 0	24,093 0	4,648 0		

#### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Ident if ier	Return Reference	Explanation
		Pursuant to his employment agreement, Dr David Decker receives a monthly housing allowance, treated as taxable compensation, and membership in a dinner/fitness club, not treated as taxable compensation
SchJ_P01_S00_L07	Schedule J, Part I, Line 7	Bonuses are paid depending on the achievement of various performance criteria. The Board of Trustees determines the bonus of the President

Schedule J (Form 990) 2009

DLN: 93493343013040

Schedule K (Form 990)

FRANKLIN UNIVERSITY

# **Supplemental Information on Tax Exempt Bonds**

2009

OMB No 1545-0047

Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Schedule O (Form 990).
 ► Attach to Form 990.
 ► See separate instructions.

Open to Public Inspection

Department of the Treasury
Internal Revenue Service
Name of the organization

Employer identification number

31-0707369

										31-0	/0/369			
Pa	art I Bond Issues									•				
	(a) Issuer Name	(b) Issuer EIN	(c) CUSIP #	(d) Date	Issued	(e) Issu	ie Price	<b>(f)</b> Des	cription of	Purpose	<b>(g)</b> D	efeased	Beh	On alfof uer
											Yes	No	Yes	No
A	O hio Higher Educational Facility Commission	34-6849674	67756AA93	12-20-	2007	5		Purchase ar building	nd renovatio	on of		X		X
В	O hio Higher Educational Facility Commission	34-6849674	00000000	01-01-	2010	5		Renovation and purchas				X		X
Pa	rt III Proceeds													
				A			В		С		D		E	
1	Total proceeds of issue			5	5,000,000		5,000,00	0						
2	Gross proceeds in reserve funds				0		(	0						
3	Proceeds in refunding or defeasan	ce escrows			0		(	0						
4	Other unspent proceeds				0		1,694,18	9						
5	Issuance costs from proceeds				87,716		78,57	3						
6	Working capital expenditures from	proceeds			0			0						
7	Capital expenditures from proceed	ls		4	1,912,284		3,227,23	8						
8	Year of substantial completion			200	08									
				Yes	No	Yes	No	Yes	No	Yes	No	Ye	S	No
9	Were the bonds issued as part of a	a current refunding is	sue?		Χ		X							
10	Were the bonds issued as part of a	an advance refunding	ıssue?		Χ		X							
11	Has the final allocation of proceed	s been made?		X			X							
12	Does the organization maintain ad the final allocation of proceeds?	equate books and re	cords to support	х		х								
Pai	t IIII Private Business Use													
				Yes	A No	Yes	B No	Yes	C <b>No</b>	Yes	D No	Ye	_ E	No
1	Was the organization a partner in a which owned property financed by		ember of an LLC,	res	X	res	X	res	NO	res	IAO	r e	•	140
2	Are there any lease arrangements which may result in private busine	with respect to the f	financed property		Х		Х							
For I	Privacy Act and Paperwork Reduction Ac	t Notice, see the Insti	ructions for Form 990.			Cat No	50193E				Schedul	e K (Form	990) 20	09

Schedule K (Form 990) 2009

Part III Private Business Use (Continued)

			A		В			С	D			E
			Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
3a	Are there any management or service contracts with respect to the financed property which may result in private business use?			X		Χ						
3b	Are there any research agreements with respect to the financed prowhich may result in private business use?	perty		X		X						
3с	Does the organization routinely engage bond counsel or other outsid counsel to review any management or service contracts or research agreements relating to the financed property?											
4	Enter the percentage of financed property used in a private business by entities other than a section $501(c)(3)$ organization or a state or government			0 %		0 %						
5	Enter the percentage of financed property used in a private business as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or logovernment	r		0 %		0 %						
6	Total of lines 4 and 5			0 %		0 %						
7	Has the organization adopted management practices and procedures ensure the post-issuance compliance of its tax-exempt bond liabilit		X		Х							
Par	LIV Arbitrage											
	-	А			В		С		D		E	
		Yes	No	Yes	No	Yes		No	Yes	No	Yes	No
1	Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue?		X		x							
2	Is the bond issue a variable rate issue?	x			X							
3a	Has the organization or the governmental issuer identified a hedge with respect to the bond issue on its books and											
	records?		Х		Х							
ь	Name of provider											
С	Term of hedge											
4a	Were gross proceeds invested in a GIC?		X		X							
ь	Name of provider											
С	Term of GIC											
d	Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?											
5	Were any gross proceeds invested beyond an available temporary period?		X		Х							
6	Did the bond issue qualify for an exception to rebate?	X		Х								
										Schedule	K (Form 990	) 2009

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DLN: 93493343013040

OMB No 1545-0047

Open to Public Inspection

### **SCHEDULE M** (Form 990)

Department of the Treasury

▶Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30. ► Attach to Form 990.

**NonCash Contributions** 

Internal Revenue Service Name of the organization FRANKLIN UNIVERSITY

**Employer identification number** 

31-0707369

Pa	rt I Types of Property							
		(a) Check If applicable	<b>(b)</b> Number of Contributions	(c) Revenues reported on Form 990, Part VIII, line 1g	<b>(d</b> Method of de reven	etermı	nıng	
1	Art—Works of art	Х	1		Opinion of expert			
_	Art—Historical treasures .			4,000	o pillion of expert			
	Art—Fractional interests							
	Books and publications							
	Clothing and household							
	goods							
6	Cars and other vehicles							
7	Boats and planes							
8	Intellectual property							
9	Securities—Publicly traded .	Х	2	15,517	Market quote			
10	Securities—Closely held stock .							
11	Securities—Partnership, LLC, or trust interests							
12	Securities—Miscellaneous							
13	Qualified conservation contribution—Historic structures							
14	Qualified conservation contribution—Other							
15	Real estate—Residential .							
16	Real estate—Commercial							
17	Real estate—Other							
18	Collectibles							
19	Food inventory							
20	Drugs and medical supplies .							
21	Taxıdermy							
22	Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts							
	Server used							
	in computer	l v		25.626	C-11			
	Other ► ( class lab )	X	1	25,030	Selling price by ven	aor		
	Other ►()							
	Other ► ()							
	` <u> </u>	l b bb						
29	Number of Forms 8283 received for which the organization compl				29		Yes	0 <b>No</b>
30a	During the year, did the organiza	ition receiv	e by contribution any prope	rty reported in Part I. lines	1-28 that it			
	must hold for at least three year							
	for exempt purposes for the enti					200		No
L	If "Yes," describe the arrangem					30a		
31	Does the organization have a gif			eview of any non-standard	contributions?	31	Yes	
32a	Does the organization hire or us	e third parti	ies or related organizations	to solicit, process, or sell r	non-cash			
	contributions?					32a		No
	If "Yes," describe in Part II							
33	If the organization did not report describe in Part II	revenues i	n column (c) for a type of p	roperty for which column (a	) is checked,			

Page 2

#### Part II

**Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier Return Reference Explanation

Schedule M (Form 990) 2009

OMB No 1545-0047

Open to Public

### **SCHEDULE 0**

(Form 990)

Department of the Treasury Internal Revenue Service

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

**Supplemental Information to Form 990** 

► Attach to Form 990.

Inspection

Name of the organization

Employer identification number

FRANKLIN UNIVERSITY 31-0707369

			<del>1</del>
ldentifier	Return Reference	Explanation	
F990_P01_S00_L17	Form 990, Part I, Line 17	During the year ended July 31, 2010, the University elected to change its method of to develop course modules for in-person and online education courses from capital the costs to expensing the costs. To comply with accounting principles generally as States, the 2009 financial statements were restated for this change in accounting expensing the costs. This restatement had the effect of increasing Other expenses 17 for 2009 by \$416,971 to \$21,579,296 from \$21,162,325 as previously reported Part X, Line 14, for additional comments.	lizing and amortizing occepted in the United orinciple to reflect s as reflected on Line
F990_P06_S0B_L11	Form 990, Part VI, Section B, Line 11	Upon completion of the Form 990 and all supporting schedules (the "return") by the Accounting, the return was first reviewed by the Chief Financial Officer and the Ur with consultation of tax experts where considered necessary. The return was the Chairman and Vice Chairman of the Board of Trustees and the Fiscal Affairs Comm Questions arising from this review were addressed as appropriate, with any neces to the 990. A copy of the final return, reflecting all changes arising from the review above, was provided to the full Board of Trustees via e-mail approximately one we return.	niversity President, n provided to the nittee for their review ssary changes made process described
F990_P06_S0B_L12c	Form 990, Part VI, Section B, Line 12c	Each year a copy of the University's Employee Ethics (Conflict of Interest) Policy is Trustee, the President and other officers of the University, along with a questionnal policy. Responses to the questionnaire, which are summarized for review by the puniversity, will identify any potential conflicts of interest. Should business come before committee thereof that presents a potential conflict, the affected board member will abstain from any board action on that business.	re related to the resident of the fore the board or
F990_P06_S0B_L15	Form 990, Part VI, Section B, Line 15	Reviews, as prepared by an independent compensation consulting firm (the "consuconducted in fiscal year 2008-2009 on all University officers, including the presider examination of external documented pay data (published surveys and 990 filings) if positions at peer institutions (as mutually agreed upon by Franklin University and the Compensation levels were reviewed for market competiveness and reasonableness compared for all components of pay including cash compensation, benefits and per preparation for such reviews, the consultants interviewed a number of University of the Board of Trustees to gain perspective on the University's work environment, philosophies and pay program effectiveness. The results included individual market an aggregate perspective. The Compensation Committee of the Board of Trustees are reviews and compensation levels of the president and his direct reports and proporelated executive compensation philosophy which was ultimately approved in Janu board. The compensation reviews covered all senior employees (earning over \$100 individuals not reporting directly to the president. These reviews, although conduct fiscal year, were fully vetted by the Compensation Committee and full board in fiscal such actions were reflected in the minutes of both the Compensation Committee and Trustees. Any compensation changes made were relative to the independent market.	nt, via a thorough or comparable e consultants) is and were rquisites. In officers and members mission, pay reports as well as approved the resulting sed the adoption of a ary of 2010 by the full 0,000), including ed in the previous al year 2009-2010. All dithe Board of
F990_P06_S0C_L19	Form 990, Part VI, Section C, Line 19	Financial statements, governing documents, and conflict of interest policies are not pursuant to Internal Revenue Code (IRC) Section 6104. These documents are not at this time	•
F990_P10_S00_L14	Form 990, Part X, Line 14	During the year ended July 31, 2010, the University elected to change its method of to develop course modules for in-person and online education courses from capital the costs to expensing the costs. To comply with accounting principles generally as States, the 2009 financial statements were restated for this change in accounting expensing the costs. This restatement had the effect of reducing intangible assets \$0. As a result, unrestricted net assets (line 27) were adjusted by a similar amount \$68,099,910.	lizing and amortizing ocepted in the United orinciple to reflect from\$1,698,620 to
F990_P10_S00_L27	Form 990, Part X, Line 27	See comment on line 14	
or Paperwork Reduction Act N	lotic e, see the Instru	ctions for Form 990 Cat No 51056K	Schedule O (Form 990) 2009