



See a Social Security Number? Say Something!
Report Privacy Problems to <https://public.resource.org/privacy>
Or call the IRS Identity Theft Hotline at 1-800-908-4490



Part XI Financial Statements and Reporting

	Yes	No
1 Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant?		X
b Were the organization's financial statements audited by an independent accountant?	X	
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.	X	
d If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both: ☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis		
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		X
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

Form **990** (2009)

Part IV Supplemental Information

Complete this part to provide the information required in Part I, line 2, and any additional information.

ORGANIZATION'S PROCEDURES FOR MONITORING USE OF GRANT FUNDS OUTSIDE THE US

SCHEDULE F, PART I, LINE 2

FOUNDATION FOREIGN PROGRAM EXPENSES CONSISTED OF TWO TYPES. THE FIRST IS

TRAVEL EXPENSES INCURRED BY UNIVERSITY EMPLOYEES FOR PROGRAM SERVICE

ACTIVITIES CONDUCTED OUTSIDE OF THE UNITED STATES. THE FOUNDATION'S

PROCESS FOR MONITORING THESE EXPENSES INCLUDES CODING THESE TYPES OF

EXPENSES APPROPRIATELY THROUGH THE NORMAL CHECK DISBURSEMENT PROCESS.

THE SECOND RELATES TO THE USF BRIT PROGRAM. THE FOUNDATION MAINTAINS A

CONTRACT WITH A US CITIZEN LIVING OUTSIDE OF THE US TO FUNCTION AS THE

LONDON ADMINISTRATOR OF THE UNIVERSITY OF SOUTH FLORIDA BRITISH

INTERNATIONAL THEATRE (BRIT) PROGRAM. THE ADMINISTRATOR IS RESPONSIBLE

FOR IDENTIFYING AND ENGAGING ARTISTS FOR THE PROGRAM. TO EXPEDITE THE

PROCESS OF CONTRACTING GUEST ARTISTS FROM THE UNITED KINGDOM, THE

FOUNDATION PROVIDES ADVANCED FUNDING TO THE ADMINISTRATOR. THE

FOUNDATION RECEIVES A FINANCIAL REPORT WITH SUPPORTING DOCUMENTATION

(RECEIPTS) FOR ALL EXPENDITURES WITHIN NINETY (90) DAYS OF THE CONCLUSION

OF THE BRIT PROGRAM ANNUAL EVENT. ANY DIFFERENCE WILL BE RETURNED TO THE

FOUNDATION OR PAID TO THE ADMINISTRATOR AS APPROPRIATE.

DESCRIPTION OF PROGRAM SERVICES

SCHEDULE F, PART I LINE 3(E) AND PART III (A)

THE USF BRIT PROGRAM STRIVES TO BRING THE BEST OF BOTH CLASSICAL AND

CONTEMPORARY APPROACHES OF BRITISH THEATRE TO THE STUDENTS IN THE USF

SCHOOL OF THEATRE AND DANCE AND TO AUDIENCES IN TAMPA, FLORIDA. EXPENSES

ARE INCURRED IN EUROPE TO LOCATE AND ENGAGE PROFESSIONAL DIRECTORS AND

CHOREOGRAPHERS, LEADING VOICE AND SPEECH EXPERTS AND TOP RATE DESIGNERS.

THESE EXPERTS HAVE BROUGHT THEIR KNOWLEDGE AND EXPERIENCE IN BRITISH

Part IV Supplemental Information

Complete this part to provide the information required in Part I, line 2, and any additional information.

CLASSICAL THEATRE AND CONTEMPORARY CUTTING EDGE THEATRE TO THE STUDENTS

AT USF IN THE FORM OF HANDS ON MASTER CLASSES AND WORKSHOPS.

PROGRAM SERVICE EXPENSES WERE ALSO INCURRED FOR VARIOUS TRAVEL RELATED

EXPENSES. THESE EXPENSES WERE INCURRED TO SUPPORT RELATED EDUCATIONAL,

RESEARCH, AND SERVICE ACTIVITIES OF USF IN ACCORDANCE WITH THE MISSION OF

THE FOUNDATION.

SCHEDULE G

(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

**Supplemental Information Regarding
Fundraising or Gaming Activities**

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions

OMB No 1545-0047

2009

Open To Public
Inspection

Name of the organization

UNIVERSITY OF SOUTH FLORIDA FOUNDATION

Employer identification number

59-0879015

Part I Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17.
Form 990-EZ filers are not required to complete this part.

1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.

- | | |
|--|---|
| a ☒ Mail solicitations | e ☒ Solicitation of non-government grants |
| b ☒ Internet and email solicitations | f ☒ Solicitation of government grants |
| c ☒ Phone solicitations | g ☒ Special fundraising events |
| d ☒ In-person solicitations | |

2a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? ☒ Yes ☐ No

b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization

(i) Name of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
RUFFALO CODY AND ASSOCIATES	ANNUAL GIVING		X	588,890.	520,658.	68,232.
Total				588,890.	520,658.	68,232.

3 List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing

AL, AR, CT, DE, FL, GA, HI, ID, IN,

IA, KS, LA, MS, MO, MT, NE, NV, NM, NC, ND, PA, RI, SD, TN, TX, VT, VA, WV, WY,

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 on Form 990-EZ, line 6a. List events with gross receipts greater than \$5,000.

		(a) Event #1 ACCOUNTING CIRC (event type)	(b) Event #2 ATHLETICS AUCTION (event type)	(c) Other Events 41 (total number)	(d) Total events (add col (a) through col (c))
Revenue	1 Gross receipts	148,883.	106,098.	996,109.	1,251,090.
	2 Less: Charitable contributions	10,600.	8,602.	506,760.	525,962.
	3 Gross income (line 1 minus line 2)	138,283.	97,496.	489,349.	725,128.
Direct Expenses	4 Cash prizes				
	5 Noncash prizes	1,324.		25,284.	26,608.
	6 Rent/facility costs	5,200.		26,429.	31,629.
	7 Food and beverages	30,154.	389.	238,995.	269,538.
	8 Entertainment			975.	975.
	9 Other direct expenses	4,791.	4,034.	406,247.	415,072.
	10 Direct expense summary Add lines 4 through 9 in column (d)				(743,822.)
	11 Net income summary. Combine line 3, column (d), and line 10				-18,694.

Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col (a) through col (c))
Revenue	1 Gross revenue				
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	Yes _____ % No	Yes _____ % No	Yes _____ % No	
	7 Direct expense summary Add lines 2 through 5 in column (d)				()
	8 Net gaming income summary. Combine line 1, column d, and line 7				

	Yes	No
9 Enter the state(s) in which the organization operates gaming activities: _____		
a Is the organization licensed to operate gaming activities in each of these states?	9a	
b If "No," explain _____		
10 a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year?	10a	
b If "Yes," explain _____		
11 Does the organization operate gaming activities with nonmembers?	11	
12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?	12	

13 Indicate the percentage of gaming activity operated in.

- | a The organization's facility | 13a | % |
|--|------------|---|
| b An outside facility | 13b | % |

14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ► _____

Address ► _____

15 a Does the organization have a contract with a third party from whom the organization receives gaming revenue? **15a**

- b**
- If "Yes," enter the amount of gaming revenue received by the organization ►\$ _____ and the amount of gaming revenue retained by the third party ►\$ _____.

- c**
- If "Yes," enter name and address of the third party

Name ► _____

Address ► _____

16 Gaming manager information

Name ► _____

Gaming manager compensation ►\$ _____

Description of services provided ► _____

☐ Director/officer

 ☐ Employee

 ☐ Independent contractor
17 Mandatory distributions

- a**
- Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?
- 17a**

- b**
- Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ► \$ _____

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

Employer Identification number

59-0879015

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ X Yes ☐ No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II **Grants and Other Assistance to Governments and Organizations in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed ☐ ▲

[illegible]

- | | | | |
|---|--|-------|---|
| 2 | Enter total number of section 501(c)(3) and government organizations | | 2 |
| 3 | Enter total number of other organizations | | 2 |

Schedule I (Form 990) 2009

**SCHEDULE J
(Form 990)**

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990,
Part IV, line 23.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2009

**Open to Public
Inspection**

Name of the organization

UNIVERSITY OF SOUTH FLORIDA FOUNDATION

Employer identification number

59-0879015

Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

☒

First-class or charter travel

☐

Housing allowance or residence for personal use

☒

Travel for companions

☐

Payments for business use of personal residence

☐

Tax indemnification and gross-up payments

☒

Health or social club dues or initiation fees

☐

Discretionary spending account

☐

Personal services (e.g., maid, chauffeur, chef)

b If any of the boxes on line 1a is checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

1b

X

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?

2

X

3 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply.

☒

Compensation committee

☒

Written employment contract

☒

Independent compensation consultant

☒

Compensation survey or study

☒

Form 990 of other organizations

☒

Approval by the board or compensation committee

4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

4a

X

a Receive a severance payment or change-of-control payment?

4b

X

b Participate in, or receive payment from, a supplemental nonqualified retirement plan?

4c

X

c Participate in, or receive payment from, an equity-based compensation arrangement?

If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III

Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.

5 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

5a

X

a The organization?

5b

X

b Any related organization?

If "Yes" to line 5a or 5b, describe in Part III

6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

6a

X

a The organization?

6b

X

b Any related organization?

If "Yes" to line 6a or 6b, describe in Part III

7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III

7

X

8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs. section 53.4958-4(a)(3)? If "Yes," describe in Part III

8

X

9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

9

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2009

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Use Schedule J-1 if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

(A) Name	(B) Breakdown of W-2 and/or 1099-MISC compensation				(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	(iii) Other reportable compensation				
ROBERT FISCHMAN	(i) 0 (ii) 154,481	0 2,000	0 1,020	0 1,020	0 16,472	0 11,269	0 185,242	0 0
JUDY L GENSHAFT	(i) 0 (ii) 407,617	0 0	0 55,512	0 55,512	0 25,568	0 11,818	0 500,515	0 0
MARSHALL GOODMAN	(i) 0 (ii) 244,954	0 0	0 13,932	0 13,932	0 26,069	0 11,458	0 296,413	0 0
ARTHUR M GUILFORD	(i) 0 (ii) 194,929	0 2,000	0 10,905	0 10,905	0 20,500	0 11,353	0 239,687	0 0
JAMES A HYATT SR	(i) 0 (ii) 341,497	0 0	0 12,054	0 12,054	0 27,807	0 14,530	0 395,888	0 0
JOEL D MOMBERG	(i) 0 (ii) 477,630	0 0	0 8,776	0 8,776	0 27,000	0 13,542	0 526,948	0 0
NOREEN E SEGREST	(i) 0 (ii) 174,142	0 2,000	0 7,680	0 7,680	0 18,805	0 11,318	0 213,945	0 0
JOHN T SINNOTT	(i) 0 (ii) 136,261	0 16,306	0 1,440	0 1,440	0 13,527	0 11,225	0 178,759	0 0
MARGARET M SULLIVAN	(i) 0 (ii) 224,434	0 0	0 935	0 935	0 22,928	0 14,030	0 262,327	0 0
NICK TRIVUNOVICH	(i) 0 (ii) 126,280	0 2,000	0 0	0 0	0 13,487	0 11,208	0 152,975	0 0
RALPH C WILCOX	(i) 0 (ii) 313,623	0 0	0 10,225	0 10,225	0 26,393	0 11,608	0 361,849	0 0
STEVEN BLAIR	(i) 0 (ii) 199,917	0 4,500	0 3,776	0 3,776	0 21,579	0 11,376	0 241,148	0 0
RODNEY GRABOWSKI	(i) 0 (ii) 227,812	0 17,000	0 9,134	0 9,134	0 24,037	0 11,428	0 289,411	0 0
DEBORAH LEE WILLIAMS	(i) 0 (ii) 190,107	0 1,500	0 9,264	0 9,264	0 19,853	0 5,186	0 225,910	0 0
JULIE GILLESPIE	(i) 0 (ii) 131,547	0 1,500	0 7,620	0 7,620	0 13,246	0 10,926	0 164,839	0 0
VICKI MITCHELL	(i) 0 (ii) 131,629	0 1,500	0 6,600	0 6,600	0 13,068	0 5,186	0 157,983	0 0

Schedule J (Form 990) 2009

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

SUPPLEMENTAL COMPENSATION INFORMATION

SCHEDULE J

EMPLOYEES OF THE UNIVERSITY PERFORM OPERATING FUNCTIONS FOR THE FOUNDATION. THE UNIVERSITY TRACKS, ADMINISTERS, AND REPORTS ALL PAYROLL AND FRINGE BENEFIT COSTS. THE FOUNDATION TRANSFERS FUNDS TO THE UNIVERSITY FOR THESE COSTS, ESTIMATING THE SALARY COSTS OF INDIVIDUALS DEVOTING EFFORT TO THE FOUNDATION AND APPLIES A 28% FRINGE BENEFIT RATE IN ADDITION TO THE BASE SALARY COSTS. THE AMOUNT FUNDED BY THE FOUNDATION TO THE UNIVERSITY WAS APPROXIMATELY \$3,730,000 FOR THE YEAR ENDED JUNE 30, 2010.

SCHEDULE J, PART 1A

THE FOUNDATION PAID FOR FIRST-CLASS OR CHARTER TRAVEL FOR THE FOLLOWING

EMPLOYEES:

JUDY GENSHAFT, PRESIDENT, UNIVERSITY OF SOUTH FLORIDA

JOEL MOMBERG, SR. VICE PRESIDENT, UNIVERSITY ADVANCEMENT AND CEO, USF

FOUNDATION

ROD GRABOWSKI, SR. ASSOCIATE VICE PRESIDENT AND INTERIM CEO THRU 2-09,

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

UNIVERSITY ADVANCEMENT

DEBORAH LEE WILLIAMS, ASSOCIATE VICE PRESIDENT, CONSTITUENT DEVELOPMENT

STEVE BLAIR, ASSOCIATE VICE PRESIDENT AND CHIEF DEVELOPMENT OFFICER, USF

HEALTH DEVELOPMENT

MARGARET SULLIVAN, REGIONAL CHANCELLOR, USF ST. PETERSBERG

THE FIRST-CLASS OR CHARTER TRAVEL EXPENSES INCURRED WERE FOR A BONA FIDE

BUSINESS PURPOSE AND THUS NOT INCLUDED IN THE TAXABLE COMPENSATION OF

THESE INDIVIDUALS.

THE FOUNDATION PAID TRAVEL EXPENSES FOR THE SPOUSES OF THE FOLLOWING

EMPLOYEES:

JOEL MOMBERG, SR. VICE PRESIDENT, UNIVERSITY ADVANCEMENT AND CEO, USF

FOUNDATION

ROD GRABOWSKI, SR. ASSOCIATE VICE PRESIDENT AND INTERIM CEO THRU 2-09,

UNIVERSITY ADVANCEMENT

DEBORAH LEE WILLIAMS, ASSOCIATE VICE PRESIDENT, CONSTITUENT DEVELOPMENT

THE TRAVEL EXPENSES INCURRED BY THE EMPLOYEES' SPOUSES WERE FOR A BONA

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

FIDE PURPOSE AND THUS NOT INCLUDED IN THE TAXABLE COMPENSATION OF THESE

INDIVIDUALS.

THE FOUNDATION PAID SOCIAL CLUB DUES OR INITIATION FEES, SPECIFICALLY FOR

FUNDRAISING PURPOSES FOR THE FOLLOWING INDIVIDUALS LISTED ON PART VII:

JIM HYATT, SR. VICE PRESIDENT, BUSINESS AND FINANCE

JOEL MOMBORG, SR. VICE PRESIDENT, UNIVERSITY ADVANCEMENT AND CEO, USF

FOUNDATION

JUDY GENSHAFT, PRESIDENT, UNIVERSITY OF SOUTH FLORIDA

ARTHUR GUILFORD, REGIONAL CHANCELLOR SARASOTA MANATEE

MARSHALL GOODMAN, VICE PRESIDENT AND CEO, UNIVERSITY OF SOUTH FLORIDA

POLYTECHNIC

RALPH WILCOX, EXECUTIVE VP AND PROVOST, UNIVERSITY OF SOUTH FLORIDA

ROD GRABOWSKI, SR. ASSOCIATE VICE PRESIDENT AND INTERIM CEO THRU 2-09,

UNIVERSITY ADVANCEMENT

DEBORAH LEE WILLIAMS, ASSOCIATE VICE PRESIDENT, CONSTITUENT DEVELOPMENT

STEVE BLAIR, ASSOCIATE VICE PRESIDENT AND CHIEF DEVELOPMENT OFFICER, USF

HEALTH DEVELOPMENT

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

THE FULL AMOUNT OF THESE PAYMENTS ARE INCLUDED IN THE INDIVIDUALS'

TAXABLE COMPENSATION PAID BY UNIVERSITY OF SOUTH FLORIDA.

SUPPLEMENTAL COMPENSATION INFORMATION

SCHEDULE J, PART I, LINE 4A

PURSUANT TO UNIVERSITY OF SOUTH FLORIDA REGULATION NUMBER: USF10.210

ADMINISTRATION EMPLOYMENT IS AT WILL AND ADMINISTRATION EMPLOYEES MAY BE

NON-REAPPOINTED UPON WRITTEN NOTICE. THE PERIOD OF NOTIFICATION PRIOR TO

THE EFFECTIVE DATE OF NON-REAPPOINTMENT IS SIXTY (60) DAYS NOTICE FOR

EMPLOYEES WHO ARE DESIGNATED AS EXECUTIVE SERVICE. JEFFREY J. ROBISON

WAS ISSUED A FORMAL NOTICE OF NON-REAPPOINTMENT TO THE POSITION OF VICE

PRESIDENT FOR UNIVERSITY ADVANCEMENT AND CHIEF EXECUTIVE OFFICER OF THE

USF FOUNDATION ON SEPTEMBER 25, 2008. AS OUTLINED IN MR. ROBISON'S OFFER

LETTER, HE WAS ALSO ENTITLED TO TWELVE MONTHS OF HIS MOST RECENT ANNUAL

SALARY AND HEALTH BENEFITS IF TERMINATED FOR ANY REASON OTHER THAN FOR

CAUSE. MR. ROBISON RECEIVED LUMP SUM PAYMENTS (LESS APPLICABLE TAXES)

TOTALING \$250,000 EQUIVALENT TO HIS ANNUAL GROSS COMPENSATION AND HEALTH

INSURANCE COVERAGE FOR TWELVE (12) MONTHS DURING CALENDAR YEAR 2008

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

TOTALING APPROXIMATELY \$12,500. MR. ROBISON RECEIVED PAYMENTS FOR

COMPENSATION OF \$25,862.07 DURING CALENDAR YEAR 2008 AND \$224,137.93 IN

CALENDAR YEAR 2009.

SUPPLEMENTAL COMPENSATION INFORMATION

SCHEDULE J, PART II LINE B(III)

INCLUDED IN OTHER REPORTABLE COMPENSATION FOR STEVE BLAIR IS \$5,994 IN

UNRELATED COMPENSATION FROM USF COLLEGE OF MEDICINE ACADEMIC SUPPORT

FUND, WHICH IS AN UNRELATED ORGANIZATION. THIS COMPENSATION WAS A

REIMBURSEMENT FOR INSURANCE RELATED EXPENSES.

SCHEDULE J-2
(Form 990)

Department of the Treasury
Internal Revenue Service

Continuation Sheet for Form 990

▶ Attach to Form 990 to list additional information for Form 990, Part VII, Section A, line 1a.

▶ See the Instructions for Form 990.

OMB No 1545-0047

2009

**Open to Public
Inspection**

Name of the Organization

UNIVERSITY OF SOUTH FLORIDA FOUNDATION

Employer identification number

59-0879015

Part I

Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
LINDA D MARCELLI TRUSTEE	1.00	X						0.	0.	0.
JOEL D MOMBERG SR. VP, UNIV ADV & CEO USFF	40.00	X		X				0.	486,406.	40,542.
ROGER D MONSOUR TRUSTEE	1.00	X						0.	0.	0.
GEORGE MORGAN TRUSTEE	1.00	X						0.	0.	0.
FRANK L MORSANI TRUSTEE	1.00	X						0.	0.	0.
VIVIEN A OLIVA TRUSTEE	1.00	X						0.	0.	0.
JAMES R RAGSDALE TRUSTEE	1.00	X						0.	0.	0.
FRANK J RIEF III TRUSTEE	1.00	X						0.	0.	0.
ANUPAM SAXENA TRUSTEE	1.00	X						0.	0.	0.
NANCY M SCHNEID TRUSTEE	1.00	X						0.	0.	0.
JOHN R SCHUELER TRUSTEE	1.00	X						0.	0.	0.
NOREEN E SEGREST ASSOC VP ADV & USFF COUNSEL	40.00	X		X				0.	183,822.	30,123.
MANDALL SHIMBERG JR TRUSTEE	1.00	X						0.	0.	0.
GEOFFREY A SIMON TRUSTEE	1.00	X						0.	0.	0.
JOHN T SINNOTT ASSOC DEAN, COLLEGE MEDICINE	5.00	X						0.	154,007.	24,752.
RICHARD SMITH TRUSTEE	1.00	X						0.	0.	0.
MARGARET M SULLIVAN REGIONAL CHANCELLOR SP	5.00	X						0.	225,369.	36,958.
JOSEPH P TEAGUE TRUSTEE	1.00	X						0.	0.	0.
STELLA F THAYER TRUSTEE	1.00	X						0.	0.	0.
NICK TRIVUNOVICH VP, BUSINESS & FINANCE, USF	5.00	X						0.	128,280.	24,695.
CHARLES F TOUCHTON TRUSTEE	1.00	X						0.	0.	0.

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J-2 (Form 990) 2009

▶ Attach to Form 990 to list additional information for Form 990, Part VII, Section A, line 1a.

► See the Instructions for Form 990.

2009

Open to Public Inspection

Name of the Organization

UNIVERSITY OF SOUTH FLORIDA FOUNDATION

Employer identification number

59-0879015

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J-2 (Form 990) 2009

**SCHEDULE K
(Form 990)**

Supplemental Information on Tax-Exempt Bonds

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information on Schedule O (Form 990).

Department of the Treasury
Internal Revenue Service

Name of the organization

UNIVERSITY OF SOUTH FLORIDA FOUNDATION

Part I Bond Issues

(a) Issuer name	(b) Issuer EIN	(c) CUSIP #	(d) Date issued	(e) Issue price	(f) Description of purpose	(g) Defeased		(h) On behalf of issuer	
						Yes	No	Yes	No
A UNIVERSITY OF SOUTH FLORIDA	59-3102112	914875AE9	03/06/2003	13,200,000	CONSTRUCTION OF ATHLETIC FACILITY		X		X
B									
C									
D									
E									

Employer identification number
59-0879015

Part II Proceeds

	A		B		C		D		E
	Yes	No	Yes	No	Yes	No	Yes	No	
1 Total proceeds of issue		13,283,495.							
2 Gross proceeds in reserve funds									
3 Proceeds in refunding or defeasance escrows									
4 Other unspent proceeds									
5 Issuance costs from proceeds		121,250.							
6 Working capital expenditures from proceeds		3,463,658.							
7 Capital expenditures from proceeds		9,698,587.							
8 Year of substantial completion		2005							
9 Were the bonds issued as part of a current refunding issue?	Yes	No	Yes	No	Yes	No	Yes	No	
10 Were the bonds issued as part of an advance refunding issue?		X							
11 Has the final allocation of proceeds been made?		X							
12 Does the organization maintain adequate books and records to support the final allocation of proceeds?	X								

Part III Private Business Use

	A		B		C		D		E
	Yes	No	Yes	No	Yes	No	Yes	No	
1 Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds?		X							
2 Are there any lease arrangements with respect to the financed property which may result in private business use?		X							

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule K (Form 990) 2009

JSA

9E1295 2 000

GC6401 6130 5/10/2011 6:48:17 PM V 09-9.3

60086330

PAGE 54

Part III Private Business Use (Continued)

	A		B		C		D		E	
	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
3a Are there any management or service contracts with respect to the financed property which may result in private business use?	X									
b Are there any research agreements with respect to the financed property which may result in private business use?		X								
c Does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts or research agreements relating to the financed property?		X								
4 Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government		0.0000%				%		%		%
5 Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government		0.0000%				%		%		%
6 Total of lines 4 and 5		0.0000%				%		%		%
7 Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities?	X									

Part IV Arbitrage

	A		B		C		D		E	
	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
1 Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue?		X								
2 Is the bond issue a variable rate issue?	X									
3a Has the organization or the governmental issuer identified a hedge with respect to the bond issue on its books and records?	X									
b Name of provider	SUNTRUST BANK									
c Term of hedge	7.000									
4a Were gross proceeds invested in a GIC?		X								
b Name of provider										
c Term of GIC										
d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?										
5 Were any gross proceeds invested beyond an available temporary period?		X								
6 Did the bond issue qualify for an exception to rebate?	X									

Schedule K (Form 990) 2009

SCHEDULE L
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Transactions With Interested Persons

▶ **Complete if the organization answered**
"Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c,
or Form 990-EZ, Part V, line 38a or 40b.
▶ **Attach to Form 990 or Form 990-EZ.** ▶ **See separate instructions.**

OMB No 1545-0047

2009

**Open To Public
Inspection**

Name of the organization

Employer identification number

UNIVERSITY OF SOUTH FLORIDA FOUNDATION

59-0879015

Part I Excess Benefit Transactions(section 501(c)(3) and section 501(c)(4) organizations only)

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

1	(a) Name of disqualified person	(b) Description of transaction	(c) Corrected?	
			Yes	No

2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year
under section 4958 ▶ \$

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization ▶ \$

Part II Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a

(a) Name of interested person and purpose	(b) Loan to or from the organization?		(c) Original principal amount	(d) Balance due	(e) In default?		(f) Approved by board or committee?		(g) Written agreement?	
	To	From			Yes	No	Yes	No	Yes	No

Total ▶ \$

Part III Grants or Assistance Benefitting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount and type of assistance

Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
SUNTRUST BANK	SEE SCHEDULE O	677,203	DRAW ON LINE OF CREDIT		X
SUNTRUST BANK	SEE SCHEDULE O	28,218	BANK SERVICES		X
TECO FOUNDATION	SEE SCHEDULE O	156,678	PAYMENT FOR SUITE USE		X
TECO	SEE SCHEDULE O	2,553.	MONTHLY ELECTRICAL CHARGES		X

For Privacy Act and Paperwork Reduction Act Notice, see the
Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2009

SCHEDULE M
(Form 990)

Department of the Treasury
Internal Revenue Service

Noncash Contributions

► **Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.**
► **Attach to Form 990.**

OMB No 1545-0047

2009

Open To Public Inspection

Name of the organization

UNIVERSITY OF SOUTH FLORIDA FOUNDATION

Employer identification number

59-0879015

Part I Types of Property

	(a) Check if applicable	(b) Number of contributions	(c) Revenues reported on Form 990, Part VIII, line 1g	(d) Method of determining revenues
1 Art-Works of art	X	12	100,350.	OPINIONS OF EXPERTS
2 Art-Historical treasures	X	1	7,415.	OPINIONS OF EXPERTS
3 Art-Fractional interests				
4 Books and publications	X		30,565.	SALE COMPARABLE PRPT
5 Clothing and household goods				
6 Cars and other vehicles				
7 Boats and planes	X	1	1,135,659.	OPINIONS OF EXPERTS
8 Intellectual property				
9 Securities-Publicly traded	X	22	177,349.	COST/SELLING PRICE
10 Securities-Closely held stock				
11 Securities-Partnership, LLC, or trust interests				
12 Securities-Miscellaneous				
13 Qualified conservation contribution-Historic structures				
14 Qualified conservation contribution-Other				
15 Real estate-Residential				
16 Real estate-Commercial				
17 Real estate-Other				
18 Collectibles				
19 Food inventory	X	15	24,703.	COST/SELLING PRICE
20 Drugs and medical supplies	X	1	213.	COST/SELLING PRICE
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other ► (<u>ATCH 2</u>)		88.	4,240,380.	
26 Other ► (<u> </u>)				
27 Other ► (<u> </u>)				
28 Other ► (<u> </u>)				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement **29** 17

	Yes	No
30 a During the year, did the organization receive by contribution any property reported in Part I, line 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?		X
b If "Yes," describe the arrangement in Part II		
31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?	X	
32 a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?	X	
b If "Yes," describe in Part II		
33 If the organization did not report revenues in column (c) for a type of property for which column (a) is checked, describe in Part II		

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) 2009

JSA

9E1298 2 000

GC6401 6130 5/10/2011 6:48:17 PM V 09-9.3

60086330

PAGE 57

Part II **Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

USE OF THIRD-PARTY TO SELL NON CASH CONTRIBUTIONS

SCHEDULE M, 32B

THE FOUNDATION USES A THIRD PARTY AUCTIONEER SERVICE TO SELL DONATED ITEMS THAT IT DOES NOT INTEND TO KEEP IN ITS PERMANENT COLLECTION (LIKE JEWELRY), OR HAVE AN INTERNAL USE FOR LIKE A VEHICLE. AFTER THE AUCTIONEER FINDS A WILLING BUYER, THE FOUNDATION RECEIVES THE PROCEEDS OF THESE TRANSACTIONS MINUS A SERVICE FEE. THE USF FOUNDATION UTILIZES CHARITABLE AUTO RESOURCES (CARS) AS A SERVICE PROVIDER FOR THE FACILITATION OF THE WUSF PUBLIC BROADCASTING DIVISION OF THE UNIVERSITY OF SOUTH FLORIDA VEHICLE DONATION PROGRAM. CARS ACTS AS AN AUTHORIZED AGENT TO PROCESS DONATED VEHICLES AND PROVIDES WRITTEN SUBSTANTIATION OF DONATIONS TO DONORS INCLUDING APPROPRIATE TAX FORMS. CARS RETAINS A PORTION OF THE NET VEHICLE DONATION PROGRAM PROCEEDS AND DISTRIBUTES THE REMAINDER TO THE USF FOUNDATION TO BENEFIT WUSF PUBLIC BROADCASTING.

DONATION OF AIRCRAFT

SCHEDULE M, LINE 7

THE FOUNDATION WAS THE RECIPIENT OF A DONATION OF AN AIRCRAFT DURING THE YEAR ENDED JUNE 30, 2010, AND IS REPORTED ON SCHEDULE M AT \$1,135,659. THIS AIRCRAFT WAS TRANSFERRED TO A USF ENTITY FOR MANAGEMENT OVERSIGHT RESPONSIBILITY BASED ON A SECOND APPRAISAL RECEIVED OF \$945,000. THIS DONATED AIRCRAFT FULFILLED AN EXISTING PLEDGE, AND THEREFORE IS NOT INCLUDED IN PART VIII, LINE 1G.

Part II **Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

ATTACHMENT 2

SCHEDULE M, PART I - OTHER NONCASH CONTRIBUTIONS

DESCRIPTION	(A) CHECK	(B) NUMBER OF CONTRIBUTIONS	(C) REVENUES REPORTED	(D) METHOD OF DETERMINING
MISCELLANEOUS	X	38	213,519.	SALE COMPARABLE PRPT
CONSTRUCTION MATERIALS	X	1	1,725.	COST/SELLING PRICE
OFFICE SUPPLIES & EQUIP	X	26	709,408.	COST/SELLING PRICE
INFORMATION TECHNOLOGY	X	23	3,315,728.	COST/SELLING PRICE
TOTALS		88.	4,240,380.	

**SCHEDULE O
(Form 990)**

Department of the Treasury
Internal Revenue Service

Name of the organization

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.

► Attach to Form 990.

OMB No 1545-0047

2009

**Open to Public
Inspection**

Employer identification number

59-0879015

ATTACHMENT 3

ORGANIZATION'S MISSION

FORM 990, PART III, LINE 1

THE FOUNDATION SERVES AS THE OFFICIAL LEGAL CONDUIT FOR THE ACCEPTANCE,
INVESTMENT, AND DISTRIBUTION OF PRIVATE GIFTS IN SUPPORT OF THE
ACTIVITIES AND PROGRAMS OF THE UNIVERSITY OF SOUTH FLORIDA WHICH INCLUDES
THE COLLEGES, CAMPUSES, HEALTH, ATHLETICS AND OTHER APPROPRIATE
UNIVERSITY-RELATED UNITS. SUPPORT IS GIVEN TO USF BY PROVIDING FUNDING
FOR THE ENDOWED CHAIRS, GRANTS, AND STUDENT SCHOLARSHIPS AMONG OTHER
ACTIVITIES.

FOREIGN COUNTRIES

FORM 990, PART V, LINE 4B

AUSTRIA

BELGIUM

UNITED KINGDOM

HONG KONG

JAPAN

SINGAPORE

BRAZIL

CANADA

SWEDEN

NETHERLANDS

CHINA

Name of the organization

Employer identification number

UNIVERSITY OF SOUTH FLORIDA FOUNDATION

59-0879015

DESCRIBE THE PROCESS USED BY MANAGEMENT &/OR GOVERNING BODY TO REVIEW 990
FORM 990, PART VI, QUESTION 11

A COMPLETE DRAFT OF FORM 990 IS MADE AVAILABLE ELECTRONICALLY TO ALL
MEMBERS OF THE FOUNDATION BOARD FOR COMMENT AT LEAST ONE WEEK PRIOR TO
FILING. THE AUDIT COMMITTEE OF THE BOARD PERFORMS A THOROUGH AND
DETAILED REVIEW OF THE FORM 990 AND OTHER FEDERAL FORMS PRIOR TO REVIEW
BY THE FULL BOARD AND PRIOR TO FILING ON MAY 15TH. THE AUDIT COMMITTEE
CONSISTS OF SEVEN (7) VOTING MEMBERS AND FIVE (5) NON-VOTING MEMBERS.
NON-VOTING MEMBERS INCLUDE MEMBERS OF THE BOARD THAT SERVE AS MANAGEMENT
OF THE FOUNDATION OR THE UNIVERSITY.

DESCRIPTION OF PROCESS TO MONITOR TRANSACTIONS FOR CONFLICTS OF INTEREST
FORM 990, PART VI, QUESTION 12C

DUE TO THE VARIED INTERESTS AND BACKGROUNDS OF THE MEMBERS OF THE BOARD,
SITUATIONS INVOLVING POSSIBLE CONFLICTS OF INTEREST MAY ARISE. IT IS THE
RESPONSIBILITY OF THE MEMBERS OF THE BOARD TO GOVERN THE USF FOUNDATION'S
AFFAIRS HONESTLY, EXERCISING DUE CARE, SKILL AND JUDGMENT FOR THE BENEFIT
OF THE FOUNDATION. POTENTIAL OR APPARENT CONFLICTS OF INTEREST ARE
DESCRIBED IN THE USF FOUNDATION CONFLICT OF INTEREST AND CONFIDENTIAL
INFORMATION POLICY. IF A CONFLICT OF INTEREST, IN FACT, EXISTS, THE
BOARD MEMBER SHALL DISCLOSE THE POTENTIAL OR APPARENT CONFLICT OF
INTEREST IN THE ANNUAL CONFLICT OF INTEREST DISCLOSURE FOR BOARD MEMBERS,
OFFICERS, AND KEY EMPLOYEES AND SHALL ABSTAIN FROM PARTICIPATION IN ANY
VOTE OR DISCUSSION INVOLVING THE MATTER. THE USF FOUNDATION BOARD
MANAGER IS RESPONSIBLE FOR THE ANNUAL DISTRIBUTION OF THE CONFLICT OF
INTEREST AND CONFIDENTIAL INFORMATION POLICY AND THE COLLECTION OF THE
ANNUAL CONFLICT OF INTEREST DISCLOSURE FOR BOARD MEMBERS, OFFICERS AND

Name of the organization

Employer identification number

UNIVERSITY OF SOUTH FLORIDA FOUNDATION

59-0879015

KEY EMPLOYEES. THE BOARD MANAGER REPORTS ANY DISCLOSURE OF POTENTIAL OR APPARENT CONFLICTS WITH THE USF FOUNDATION'S CHAIR, CHIEF EXECUTIVE OFFICER AND RELEVANT COMMITTEE CHAIRPERSON.

OFFICES & POSITIONS FOR WHICH PROCESS WAS USED, & YEAR PROCESS WAS BEGUN
FORM 990, PART VI, QUESTION 15A AND 15B

THE USF FOUNDATION COMPENSATION COMMITTEE REVIEWED THE COMPENSATION PROVIDED BY THE USF FOUNDATION TO SEVERAL USF STAFF ALONG WITH MARKET SALARY DATA TO MAKE A DETERMINATION OF REASONABLENESS. THE STAFF SELECTED FOR REVIEW, AS REQUIRED BY THE INTERNAL REVENUE SERVICE, INCLUDED OFFICERS OR MEMBERS OF USF FOUNDATION BOARD WHO RECEIVE COMPENSATION FROM THE USF FOUNDATION, KEY EMPLOYEES AND HIGHEST PAID STAFF. THE COMPENSATION COMMITTEE ALSO RECEIVED THE WRITTEN OPINION OF AN INDEPENDENT COMPENSATION CONSULTANT TO AID IN THE DETERMINATION OF REASONABLENESS. THIS COMPENSATION REVIEW IS UNDERTAKEN TO OBTAIN THE BENEFIT OF THE REBUTTABLE PRESUMPTION OF REASONABLENESS UNDER THE IRS RULES. THE COMPENSATION COMMITTEE MUST:

- BE COMPOSED ENTIRELY OF INDIVIDUAL UNRELATED AND NOT SUBJECT TO THE CONTROL OF THE INDIVIDUAL'S WHOSE COMPENSATION IS BEING REVIEWED.
- OBTAIN APPROPRIATE DATA AS TO THE COMPARABILITY OF SALARY; AND
- DOCUMENT THE BASIS FOR ITS DETERMINATION THAT THE INDIVIDUAL'S COMPENSATION IS REASONABLE IN LIGHT OF THAT DATA.

DURING THE DISCUSSION OF ANY INDIVIDUAL'S SALARY THAT INDIVIDUAL MUST LEAVE THE ROOM. THE COMMITTEE'S CONCLUSIONS ARE DOCUMENTED IN THE OFFICIAL MINUTES OF THE MEETING. THE COMPENSATION REVIEW OCCURS WHEN NEW HIRES ARE MADE TO KEY POSITIONS OR WHEN SALARY DATA IS SOLICITED FROM AN

Name of the organization

Employer identification number

UNIVERSITY OF SOUTH FLORIDA FOUNDATION

59-0879015

INDEPENDENT CONSULTANT FOR MARKET COMPARISONS WHICH MAY BE ANNUALLY OR
BI-ANNUALLY.

SALARY INFORMATION WAS REVIEWED IN FEBRUARY 2011 FOR THE FOLLOWING
POSITIONS:

BOARD MEMBERS

PRESIDENT, UNIVERSITY OF SOUTH FLORIDA

SR. VICE PRESIDENT, UNIVERSITY ADVANCEMENT AND CEO, USF FOUNDATION

ASSOCIATE VICE PRESIDENT, ADVANCEMENT OPERATIONS AND USF FOUNDATION

COUNSEL

ASSOCIATE VICE PRESIDENT, BUSINESS & FINANCE AND USF FOUNDATION CFO

KEY EMPLOYEES

SR. ASSOCIATE VICE PRESIDENT, UNIVERSITY ADVANCEMENT AND CAMPAIGN

DIRECTOR

ASSOCIATE VICE PRESIDENT, CONSTITUENT DEVELOPMENT

ASSOCIATE VICE PRESIDENT AND CHIEF DEVELOPMENT OFFICER, USF HEALTH

DEVELOPMENT

5 HIGHEST PAID

ASSISTANT VICE PRESIDENT OF DEVELOPMENT (PRINCIPAL GIFTS)

ASSOCIATE DIRECTOR, INTERCOLLEGIATE ATHLETICS

SR. DIRECTOR, GIFT PLANNING

SR. DIRECTOR, ANNUAL GIVING

Name of the organization

Employer identification number

UNIVERSITY OF SOUTH FLORIDA FOUNDATION

59-0879015

DIRECTOR OF DEVELOPMENT, LEADERSHIP GIFTS

AVAIL OF GOV DOCS, CONFLICT OF INTEREST POLICY, & FIN STMTS TO GEN PUBLIC
FORM 990, PART VI, QUESTION 19

THE USF FOUNDATION POSTS ITS GOVERNING DOCUMENTS (ARTICLES OF
INCORPORATION AND BYLAWS), AUDITED FINANCIAL STATEMENTS FOR THE PRIOR
THREE (3) FISCAL YEARS, INTERNAL REVENUE SERVICE DETERMINATION LETTER OF
501(C)(3) STATUS, MOST RECENTLY FILED INFORMATIONAL RETURN FORM 990, AND
MOST RECENTLY FILED EXEMPT ORGANIZATION BUSINESS INCOME TAX RETURN FORM
990-T ON ITS WEBSITE [HTTP://GIVING.USF.EDU](http://giving.usf.edu) FOR PUBLIC INSPECTION. THE
FOUNDATION MAKES ITS CONFLICT OF INTEREST POLICY AVAILABLE TO THE PUBLIC
UPON REQUEST.

OFFICER/DIRECTOR/KEY EMPLOYEE HOURS DEVOTED TO RELATED ORGANIZATION

PART VII

JUDY L. GENSHAFT - UNIVERSITY OF SOUTH FLORIDA - 35 HRS

MARSHALL GOODMAN - UNIVERSITY OF SOUTH FLORIDA - 35 HRS

ARTHUR M. GUILFORD - UNIVERSITY OF SOUTH FLORIDA - 35 HRS

JAMES A. HYATT, SR. - UNIVERSITY OF SOUTH FLORIDA - 35 HRS

JOHN T. SINNOTT - UNIVERSITY OF SOUTH FLORIDA - 35 HRS

MARGARET M. SULLIVAN - UNIVERSITY OF SOUTH FLORIDA - 35 HRS

NICK TRIVUNOVICH - UNIVERSITY OF SOUTH FLORIDA - 35 HRS

RALPH C. WILCOX - UNIVERSITY OF SOUTH FLORIDA - 35 HRS

DISTINGUISHING PYMTS FOR PROF. FUNDRAISING SERVICES FROM EXP PYMT OR REIMB
SCHEDULE G, PART I, COL V

THE FOUNDATION HAS CONTRACTED WITH A TELEMARKETING SERVICE PROVIDER,

Name of the organization

Employer identification number

UNIVERSITY OF SOUTH FLORIDA FOUNDATION

59-0879015

RUFFALO CODY, IN ORDER TO MANAGE A TWELVE-MONTH-A-YEAR, ON CAMPUS
TELEPHONE FUNDRAISING PROGRAM. PAYMENTS ARE MADE BASED ON THIS CONTRACT,
AND ITS AGREED UPON ANNUAL COMPLETED CALL RATE. THE FOUNDATION HAS THE
RIGHT TO TERMINATE THIS AGREEMENT AT ANY TIME AND ANY REASON UPON SIXTY
DAYS WRITTEN NOTICE TO THE OTHER PARTY.

FUNDRAISING ACTIVITIES

SCHEDULE G, PART II

FORM 990 REPORTING REQUIRES CONTRIBUTIONS FROM FUNDRAISING EVENTS BE
REPORTED ON LINE 1, PART VIII; THEREFORE, LINE 2, PART II, SCHEDULE G
SUBTRACTS CONTRIBUTIONS FROM FUNDRAISING RECEIPTS. THIS RESULTS IN A
NEGATIVE NET INCOME OF (\$18,694) FROM THE FUNDRAISING EVENTS ON LINE
11, SCHEDULE G WITH THE \$525,962 OF CONTRIBUTIONS REFLECTED ON LINE 1,
PART VIII.

BUSINESS TRANSACTIONS INVOLVING INTERESTED PERSONS

SCHEDULE L, PART IV

KERI GAWRYCH IS AN EXECUTIVE VICE PRESIDENT FOR SUNTRUST BANK. MS.
GAWRYCH ALSO SERVES AS A TRUSTEE ON THE USF FOUNDATION BOARD OF TRUSTEES
AND CHAIR OF THE AUDIT COMMITTEE. SUNTRUST PROVIDES THE USF FOUNDATION
WITH A LINE OF CREDIT IN WHICH DRAWS ARE MADE IN ORDER TO PAY BOTH
INTEREST AND PRINCIPAL ASSOCIATED WITH THE CERTIFICATES OF PARTICIPATION

Name of the organization

Employer identification number

UNIVERSITY OF SOUTH FLORIDA FOUNDATION

59-0879015

SERIES 2003A HELD WITH US BANK. THESE DRAWS ARE IMMEDIATELY PAID OFF BY THE UNIVERSITY OF SOUTH FLORIDA. DURING FISCAL YEAR 2010, DRAWS ON THE LINE OF CREDIT AMOUNTED TO \$585,000 AND \$92,203 FOR PRINCIPAL AND INTEREST, RESPECTIVELY.

SUNTRUST BANK ALSO PROVIDES THE USF FOUNDATION WITH BANKING AND TRUST SERVICES COSTING \$28,218 AND \$13,175, RESPECTIVELY IN FISCAL YEAR 2010. THE FOUNDATION SELECTS ITS PROVIDER THROUGH A REQUEST FOR PROPOSAL PROCESS EVERY 5 -7 YEARS OR AS THE NEEDS OF THE FOUNDATION CHANGE. THIS RELATIONSHIP WAS NEGOTIATED AT ARM'S LENGTH THROUGH THE NORMAL COURSE OF BUSINESS.

GORDON GILLETTE IS PRESIDENT OF TAMPA ELECTRIC & PEOPLES GAS (TECO). MR. GILLETTE ALSO SERVES AS VICE CHAIRMAN ON THE USF FOUNDATION BOARD OF TRUSTEES. THE FOUNDATION PAID \$156,677.99 TO TECO ENERGY FOUNDATION, INC. FOR USE OF THEIR SUITE IN RAYMOND JAMES STADIUM DURING USF FOOTBALL HOME GAMES. THE SUITE WAS USED FOR DONOR CULTIVATION AND STEWARDSHIP. ALSO, \$2,553.16 WAS PAID TO TECO FOR VARIOUS MONTHLY ELECTRIC CHARGES FOR THE USF HOPE HOUSE AND UNDER THE DON'T STOP, DON'T DROP PROGRAM.

Name of the organization

Employer identification number

UNIVERSITY OF SOUTH FLORIDA FOUNDATION

59-0879015

ATTACHMENT 4

990, PART VII- COMPENSATION OF THE FIVE HIGHEST PAID IND. CONTRACTORS

NAME AND ADDRESS	DESCRIPTION OF SERVICES	COMPENSATION
RUFFALO CODY AND ASSOCIATES PO BOX 3018 CEDAR RAPIDS, IA 52406	PROF. FUNDRAISERS	520,658.
SNAVELY ASSOCIATES 300 S ALLEN STREET STATE STATE COLLEGE, PA 16801	COMMUNICATIONS	177,237.
SHOWORKS, INC 200 SCARLET BLVD OLDSMAR, FL 34677	EVENT COORDINATION	125,126.
BENTZ WHALEY FLESSNER 7251 OHMS LANE MINNEAPOLIS, MN 55439	CAMPAIGN FEASIBILITY	102,305.
TOTAL COMPENSATION		925,326.

Part I **Identification of Disregarded Entities** (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)

[illegible]

Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

[illegible]

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2009

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

	Yes	No
a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity	☐	☒
b Gift, grant, or capital contribution to other organization(s)	☒	☐
c Gift, grant, or capital contribution from other organization(s)	☒	☐
d Loans or loan guarantees to or for other organization(s)	☒	☐
e Loans or loan guarantees by other organization(s)	☒	☐
f Sale of assets to other organization(s)	☐	☒
g Purchase of assets from other organization(s)	☐	☒
h Exchange of assets	☒	☐
i Lease of facilities, equipment, or other assets to other organization(s)	☐	☒
j Lease of facilities, equipment, or other assets from other organization(s)	☐	☒
k Performance of services or membership or fundraising solicitations for other organization(s)	☒	☐
l Performance of services or membership or fundraising solicitations by other organization(s)	☒	☐
m Sharing of facilities, equipment, mailing lists, or other assets	☒	☐
n Sharing of paid employees	☒	☐
o Reimbursement paid to other organization for expenses	☒	☐
p Reimbursement paid by other organization for expenses	☒	☐
q Other transfer of cash or property to other organization(s)	☐	☒
r Other transfer of cash or property from other organization(s)	☐	☒

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

	(a) Name of other organization	(b) Transaction type (a-r)	(c) Amount involved
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			

Schedule R (Form 990) 2009

