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Form 1990

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545 0047 2009

Open to Public Inspection

For the 2009 calendar year, or tax year beginning Jul 1 2009, and ending Jun 2010 D Employer Identification Number В C Name of organization Check if applicable HEARTLAND COUNSELING SERVICES INC IRS label or print or type 47-0763769 Address change Number and street (or P O box if mail is not delivered to street addr) Telephone number Name change Initial return specific Instruc-917 WEST 21ST STREET (402) 494-3337State ZIP code + 4 Termination City, town or country tions SOUTH SIOUX CITY NE 68776 **G** Gross receipts \$ 1,514,945 Amended return F Name and address of principal officer H(a) Is this a group return for affiliates? Application pending Yes X No H(b) Are all affiliates included? IA 51106 JIM MILLER 4280 SERGEANT RD, PO BO SIOUX CITY If 'No ' attach a list (see instructions) Tax-exempt status |X| 501(c) (3) ◄ (insert no) Website: ► N/A H(c) Group exemption number Form of organization X Corporation L Year of Formation 1993 M State of legal domicile NE Association Part I Summary COUNSELING SERVICES Briefly describe the organization's mission or most significant activities Activities & Governance CANNED NOV 2 9 2010 If the organization discontinued its operations or disposed of more than 25% of its assets Number of voting members of the governing body (Part VI, line 1a) Number of independent voting members of the governing body (Part VI, line 1b) 4 Total number of employees (Part V, line 2a) 5 42 Total number of volunteers (estimate if necessary) 6 7a Total gross unrelated business revenue from Part VIII, Icolumn (C), ine 12 7 a 0. b Net unrelated business taxable income from Form 990-T, line 34 7 b **Prior Year Current Year** 880,193 Contributions and grants (Part VIII, line 1h) 965,600. Program service revenue (Part VIII, line 2g) 667,211 549,278. Investment income (Part VIII, column (A), lines 3, 4, and 7d) 177 67. Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c 11 Total revenue - add lines 8 through 11 (must equalificativiti) column (A) 12 1,547,581 1,514,945. Grants and similar amounts paid (Part IX, column-(A), lines 1-3) 36,140 28,905. Benefits paid to or for members (Part IX, column (A), line **4 8 2010** Salaries, other compensation, employee benefits (Part IX, column (A), line **35** 10) 1,036,966 1,132,054. 16a Professional fundraising fees (Part IX, column (A),-line-1-1e) b Total fundraising expenses (Part IX, column (D), line 25) DEN, UT 0. Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) 445,554 537,501. Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 1,518,660 1,698,460. -183,5<u>15</u>. Revenue less expenses Subtract line 18 from line 12 28,921 Beginning of Year End of Year 446,272 304,910. 20 Total assets (Part X, line 16) 21 Total liabilities (Part X, line 26) 176,287. 134,134 22 Net assets or fund balances Subtract line 21 from line 20 312,138 128,623. Part II Signature Block Under penalties of perjury. I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Sign Here Signa re of officer Board President Type or print name and title Preparer's identifying number (see instructions) Check if self employed Paid Preparer's signature Preparer's Firm's name (or yours if self-employed) Æ Company, L.L.P. Use 705 Douglas St., Suite 502 EIN Only address, and ZIP + 4 51101-1046 252-4309 Sioux City IA Phone no **►** (712) May the IRS discuss this return with the preparer shown above? (see instructions) Yes No BAA For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions. Form 990 (2009) TEEA0101 07/20/09

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			Yes	No
			163	110
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A	1	х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2		Х
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations Did the organization engage in lobbying activities? If 'Yes,' complete Schedule C, Part II	4		х
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If 'Yes,' complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I	6_		х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If 'Yes,' complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III	8		<u>x</u>
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV	9		x
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If 'Yes,' complete Schedule D, Part V	10	,	Х
11	Is the organization's answer to any of the following questions 'Yes'? If so, complete Schedule D, Parts VI, VIII, IX, or X as applicable	11	Х	
•	Did the organization report an amount for land, buildings and equipment in Part X, line 10° If 'Yes,' complete Schedule D, Part VI			
•	Did the organization report an amount for investments— other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII			
•	Did the organization report an amount for investments— program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII			
	• Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX			
•	• Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X			
•	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If'Yes,' complete Schedule D, Part X			
12	Did the organization obtain separate, independent audited financial statement for the tax year? If 'Yes,' complete Schedule D, Parts XI, XII, and XIII	12	Х	
12/	AWas the organization included in consolidated, independent audited financial statement for the tax year? If 'Yes,' completing Schedule D, Parts XI, XII, and XIII is optional 12 A X			
12	Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E	13		X
	a Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If 'Yes,' complete Schedule F, Part I	14b		x
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If 'Yes,' complete Schedule F, Part II	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If 'Yes,' complete Schedule F, Part III	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I	17		_X_
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III	19		Х
20		20		Х

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Part IV Checklist of Required Schedules (continued) Yes No Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II 21 21 Х Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 27 If 'Yes,' complete Schedule I, Parts I and III 22 Х Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If 'Yes,' complete 23 Х Schedule J 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, and that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and 24a complete Schedule K If 'No, 'go to line 25 Х b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? 24b c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease 24c any tax-exempt bonds? d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year? 24d 25 a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I 25a Х b is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete 25b Х Schedule L. Part I Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If 'Yes,' complete Schedule L, Part II 26 Х Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection comittee member, or to a person related to such an individual? If 'Yes,' complete Schedule L, Part III 27 Х 28 Was the organization a party to a business transation with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) a A current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV 28a Х **b** A family member of a current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV 28b Х c An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or direct or indirect owner? If 'Yes,' complete Schedule L, Part IV 28c Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M 29 Х Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation 30 Х contributions? If 'Yes,' complete Schedule M Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I 31 Х Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II 32 32 Х Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If 'Yes,' complete Schedule R, Part I 33 33 Х Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Parts II, III, IV, and V, 34 Х line 1 Is any related organization a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2 35 35 Х Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2 36 Х Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI 37 37 Х

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Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 197

Note. All Form 990 filers are required to complete Schedule O

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Part V Statements Regarding Other IRS Filings and Tax Compliance

1a Enter the number reported in Box 3 of form 1096, Annual Summary and Transmittal of U S

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1 a	Enter the number reported in Box 3 of form 1096, Annual Summary and Transmittal of U S Information Returns Enter -0- if not applicable 1a 21			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1 c	Х	
2 a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2a 42			
21	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions)			
3 a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	3 a		х
b	If 'Yes' has it filed a Form 990-T for this year? If 'No,' provide an explanation in Schedule O	3ь		
4 a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		х
t	If 'Yes,' enter the name of the foreign country			
	See the instructions for exceptions and filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
5 a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Х
Ł	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
c	If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?	5 c		
6 a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		Х
	If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		Х
Ŀ	If 'Yes,' did the organization notify the donor of the value of the goods or services provided?	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file			
	Form 8282?	7с		<u>X</u>
	If 'Yes,' indicate the number of Forms 8282 filed during the year 7d			
	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		Х
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		X
	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?	7 g		
	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?	7 h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
	Did the organization make any taxable distributions under section 4966?	9a		
	Did the organization make any distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12			
ŧ	Gross Receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11	Section 501(c)(12) organizations. Enter			
	Gross income from other members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)			
12 a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		

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b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year

No

Yes

Section A. Governing Body and Management

1.

Part VI Governance, Management and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

1a Enter the number of voting members of the governing body 1a 7								
b	Enter the number of voting members that are independent	1b 7	. [
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship or a business relation, director, trustee or key employee?	ationship with any other	2		x			
3	Did the organization delegate control over management duties customarily performed by or un of officers, directors or trustees, or key employees to a management company or other person		3		х			
4	Did the organization make any significant changes to its organizational documents		4		Х			
	since the prior Form 990 was filed?							
5	Did the organization become aware during the year of a material diversion of the organization	s assets?	5		_X			
6	Does the organization have members or stockholders?		6		<u>X</u>			
7 a	Does the organization have members, stockholders, or other persons who may elect one or megoverning body?	ore members of the	7a		х			
b	Are any decisions of the governing body subject to approval by members, stockholders, or oth	er persons?	7 b		X			
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following								
a	The governing body?		8a	Х				
b Each committee with authority to act on behalf of the governing body?								
9 Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O								
	tion B. Policies (This Section B requests information about policies not leave Code)	required by the Interna	l					
1000	nue coue)			Yes	No			
10 a	Does the organization have local chapters, branches, or affiliates?		10 a		Х			
b If 'Yes,' does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?								
11 Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?								
11 A Describe in Schedule O the process, if any, used by the organization to review this Form 990								
12a Does the organization have a written conflict of interest policy? If 'No,' go to line 13								
	Are officers, directors or trustees, and key employees required to disclose annually interests the to conflicts?	nat could give rise	12b					
(Does the organization regularly and consistently monitor and enforce compliance with the police of the second seco	cy? If 'Yes,' describe in	12 c					
13	Does the organization have a written whistleblower policy?		13		X			
14	Does the organization have a written document retention and destruction policy?		14		X			
15	Did the process for determining compensation of the following persons include a review and a persons, comparability data, and contemporaneous substantiation of the deliberation and deci	pproval by independent sion?						
	The organization's CEO, Executive Director, or top management official		15a		Х			
ŧ	Other officers of key employees of the organization		15 b		X			
	If 'Yes' to line 15a or 15b, describe the process in Schedule O (See instructions)							
16 a	a Did the organization invest in, contribute assets to, or participate in a joint venture or similar a entity during the year?	irrangement with a taxable	16 a	:	х			
ŀ	of Yes, has the organization adopted a written policy or procedure requiring the organization to in joint venture arrangements under applicable federal tax law, and taken steps to safeguard to status with respect to such arrangements?	o evaluate its participation he organization's exempt	16b	i				
Sec	tion C. Disclosures							
17	List the states with which a copy of this Form 990 is required to be filed							
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, an inspection. Indicate how you make these available. Check all that apply	d 990-T (501(c)(3)s only) ava	ailable	for pu	blic			
	Own website Another's website X Upon request							
19	Describe in Schedule O whether (and if so, how) the organization makes its governing docume statements available to the public	ents, conflict of interest policy	, and	financ	ıal			
20	State the name, physical address, and telephone number of the person who possesses the bo	oks and records of the organ	ızatıon					
ı	DIANE FARREL-SABALIAUSKAS 917 W 21ST STREET, SOUTH SIOUX CITY, N	E68776(4	02)_4	194-	3337			

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Part VII | Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1 a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organizations's tax year. Use Schedule J-2 if additional space is needed.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees. See instructions for definition of 'key employees.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

(A)	(B)	(B) (c)						(D)	(E)	(F)		
Name and Title	Average hours		ition		k all 1	that app		Reportable compensation from	Reportable compensation from	Estimated amount of other		
	per week	adividi el fraster or director	anshiutopal trustee	Offi el	Key employee	High est cointensoled	กับเก⊖	compensation from the organization (W 2/1099 MISC)	compensation from related organizations (W 2/1099-MISC)	amount of other compensation from the organization and related organizations		
DIANE FARRELL-SABALIAUSKA												
EXECUTIVE DIRECTOR	40.00			Х				54,080.	0.	0.		
JIM MILLER												
CHAIRMAN	1.00	Х						0.	0.	0.		
CATHIE ERIKSEN												
SEC/TRES	1.00	Х			L			0.	0.	0.		
BOB PETERS												
OFFICER	1.00	X		L				0.	0.	0.		
GERALD NEWILL						ļ						
OFFICER	1.00	Х						0.	0.	0.		
JEFF MORLOK			ĺ									
OFFICER	1.00	Х	<u> </u>	ļ				0.	0.	0.		
SHEILA JENSEN												
OFFICER	1.00	X	<u> </u>	<u> </u>	_			0.	0.	0.		
TARA SPRIGLER PRICE						l			_	_		
OFFICER	1.00	X		-	_			0.	0.	0.		
										· · · · · · · · · · · · · · · · · · ·		

Part VII Section A. Officers, Directors, Trus	1	(ey	Em			es,	an			oloyees (cont	<u>t.)</u>
(A)	(B)	Daniel Daniel	1.a. () Jacoba'		.	1.3	(D)	(E)	(F)	
Name and Title	Average hours per week		_	Officer		Mighest compensated employee	Former	Reportable compensation from the organization (W 2/1099 MISC)	Reportable compensation from related organizations (W-2/1099 MISC)	Estimated amount of othe compensation from the organization and related organizations	l
				ļ <u>.</u>							
	-										
	-										
							<u> </u>				
1 b Total							<u> </u>	54,080.	0.	<u> </u>	0.
2 Total number of individuals (including but not limited from the organization	to those	e list	ted a	abov	/e) v	who	rece	eived more than \$	100,000 in reportab	le compensatior	1
										Yes	No
3 Did the organization list any former officer, director on line 1a? If 'Yes,' complete Schedule J for such in	or truste <i>dıvıdual</i>	e, ke	ey e	mpl	oye	e, or	r hig	hest compensated	employee	3	Х
4 For any individual listed on line 1a, is the sum of rep the organization and related organizations greater th individual	ortable an \$150	com),000	pen)? <i>If</i>	satio f 'Ye	on a s' co	ind o	other elete	r compensation fro Schedule J for su	om ch	4	х
5 Did any person listed on line 1a receive or accrue correndered to the organization? If 'Yes,' complete School	mpensa edule J	ation for s	fror uch	m ar per:	ny u s <i>on</i>	nrel	ated	organization for s	ervices	5	х
Section B. Independent Contractors								·			
 Complete this table for your five highest compensate compensation from the organization 	ed indep	ende	ent c	contr	acto	ors t	that	received more tha	n \$100,000 of		
(A) Name and business addres	s	,						Description of) of Services	(C) Compensation	
									· -		—
2 Total number of independent contractors (including t \$100,000 in compensation from the organization ►	out not li	ımıte	ed to	tho	se I	ıste	d ab	ove) who received	more than		

	ry VIII Statement of Revenue	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
CONTRIBUTIONS, GIFTS, GRANTS AND OTHER SIMILAR AMOUNTS	1a Federated campaigns b Membership dues c Fundraising events d Related organizations e Government grants (contributions) f All other contributions, gifts, grants, and similar amounts not included above g Noncash contribns included in lns 1a-1f h Total. Add lines 1a-1f	965,600.			
PROGRAM SERVICE REVENUE	2a COUNSELING SVCS 621300 b EDUCATIONAL OUTREACH 611710 c d e f All other program service revenue	526,418. 22,860.	526,418. 22,860.	0.	0.
4	g Total. Add lines 2a-2f 3 Investment income (including dividends, interest and other similar amounts) 4 Income from investment of tax-exempt bond proceeds 5 Royalties (i) Real (ii) Personal 6a Gross Rents b Less rental expenses c Rental income or (loss) d Net rental income or (loss) 7a Gross amount from sales of assets other than inventory b Less cost or other basis and sales expenses c Gain or (loss)	549,278.	67.	0.	0.
OTHER REVENUE	d Net gain or (loss) 8a Gross income from fundraising events (not including \$ of contributions reported on line 1c) See Part IV, line 18 b Less direct expenses c Net income or (loss) from fundraising events 9a Gross income from gaming activities See Part IV, line 19 b Less direct expenses c Net income or (loss) from gaming activities c Net income or (loss) from gaming activities 10a Gross sales of inventory, less returns and allowances b Less cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code				
	b	1,514,945.	549,345.	0.	0.

Part IX Statement of Functional Expenses
Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

	All other organizations must comp not include amounts reported on lines 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
	Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21		CAPONSCO	general expenses	
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22	28,905.	28,905.		
3	Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	54,080.	5,408.	48,672.	0.
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	848,372.	797,810.	50,562.	0.
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)				
9	Other employee benefits	163,399.	145,432.	17,967.	0.
10	Payroll taxes	66,203.	58,923.	7,280.	0.
11	Fees for services (non-employees)				
ā	Management				
ŀ	Legal (
(Accounting	7,765.	0.	7,765.	0.
(i Lobbying				
•	Prof fundraising svcs See Part IV, In 17				
1	Investment management fees				
(g Other	185 , 575.	185,575.	0.	0.
12	Advertising and promotion	7,730.	7,730.	0.	0.
13	Office expenses				·
14	Information technology				
15	Royalties				
16	Occupancy	121,107.	115,052.	6,055.	0.
17	Travel	56,724.	56,724.	0.	0.
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	6,634.	6,634.	0.	0.
20	Interest	174.	174.	0.	0.
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	30 , 553.	30,553.	0.	0.
23	Insurance	25,164.	25,164.	0.	0.
24	Other expenses Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below)				
;	SUPPLIES	34,278.	32,564.	1,714.	0.
1	TELEPHONE	25,022.	25,022.	0.	0.
	POSTAGE AND SHIPPING	3,920.	3,920.	0.	0.
4	REPAIRS AND MAINTENANCE	10,928.	10,928.	0.	0.
	LICENSE AND ACCREDITATION	14,522.	14,522.	0.	0.
1	All other expenses	7,405.	7,405.	0.	0.
25	Total functional expenses Add lines 1 through 24f	1,698,460.	1,558,445.	140,015.	0.
26	Joint costs. Check here SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				
BAA		<u> </u>		·	Form 990 (2009)

312,138.

446,272.

33

34

128,623.

304,910.

Form 990 (2009)

Part X **Balance Sheet** (A) End of year Beginning of year 46 1 46. Cash - non-interest-bearing 2 60,188 40,881. 2 Savings and temporary cash investments 101,822. 94,248 3 Pledges and grants receivable, net 241,579. 103,358. 4 Accounts receivable, net Receivables from current and former officers, directors, trustees, key employees, 5 and highest compensated employees Complete Part II of Schedule L 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) 6 and persons described in section 4958(c)(3)(B) Complete Part II of Schedule L 7 Notes and loans receivable, net 8 Inventories for sale or use 9 Prepaid expenses and deferred charges 9 10a Land, buildings, and equipment cost or other basis 10 a 311,055. Complete Part VI of Schedule D 10b 50,211. 10 c b Less accumulated depreciation 252,252 58,803. 11 11 Investments - publicly-traded securities 12 Investments - other securities See Part IV, line 11 12 13 Investments - program-related See Part IV, line 11 13 14 14 Intangible assets 15 Other assets See Part IV, line 11 15 446,272. 304,910. Total assets Add lines 1 through 15 (must equal line 34) 16 16 134,134. 17 145,287. 17 Accounts payable and accrued expenses 18 18 Grants payable 19 19 Deferred revenue 20 20 Tax-exempt bond liabilities 21 21 Escrow or custodial account liability Complete Part IV of Schedule D Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II 22 22 of Schedule L 23 23 Secured mortgages and notes payable to unrelated third parties 24 31,000. Unsecured notes and loans payable to unrelated third parties 25 Other liabilities Complete Part X of Schedule D 134,134. 26 176,287. 26 Total liabilities. Add lines 17 through 25 Organizations that follow SFAS 117, check here X and complete lines 27 through 29 and lines 33 and 34. 312,138. 27 128,623. Unrestricted net assets 27 28 Temporarily restricted net assets 29 29 Permanently restricted net assets Q R Organizations that do not follow SFAS 117, check here and complete lines 30 through 34. 30 Capital stock or trust principal, or current funds Paid-in or capital surplus, or land, building, and equipment fund 31 31 32 Retained earnings, endowment, accumulated income, or other funds 32

BAA

33

34

Total net assets or fund balances

Total liabilities and net assets/fund balances

Form 990 (2009) HEARTLAND COUNSELING SERVICES INC	47-0763769	Pa	ige 12
Part XI Financial Statements and Reporting			
		Yes	No
1 Accounting method used to prepare the Form 990 Cash X Accrual Other			
If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O			
2a Were the organization's financial statements compiled or reviewed by an independent accountant?	2 a		Х
b Were the organization's financial statements audited by an independent accountant?	2 b	Х	
c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversigh review, or compilation of its financial statements and selection of an independent accountant?	t of the audit,	х	
If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O			
d If 'Yes' to line 2a or 2b, check a box below to indicate whether the financial statements for the year were consolidated basis, separate basis, or both	issued on a		
X Separate basis Consolidated basis Both consolidated and separate basis			
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in Audit Act and OMB Circular A-133?	the Single		х
b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the or audits, explain why in Schedule O and describe any steps taken to undergo such audits	required audit 3b		

BAA

Form 990 (2009)

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

OMB No 1545 0047 2009

2003

Department of the Treasury Internal Revenue Service

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Open to Public Inspection

Name	ne of the organization Employer identification number												
HEA	RT:	LAND COUNSEL	ING SERVICES	INC					47-0	763769	9		
Par	ŧΙ	Reason for Pu	blic Charity Statu	s (All organizations	must d	comple	ete this	part.)	See ı	nstruct	ions		
The c	rga	nization is not a priv	ate foundation becaus	se it is (For lines 1 through	gh 11, cl	neck onl	y one b	ox)					
1		A church, convention	on of churches or asso	ociation of churches descr	ribed in s	section	170(b)(1)(A)(i).					
2		A school described	ın section 170(b)(1)(A	A)(ii). (Attach Schedule E)								
3	П	A hospital or coope	erative hospital service	organization described i	n sectio	n 170(b)	(1)(A)(ii	i).					
4		A medical research	organization operated	d in conjunction with a ho	spital de	escribed	ın secti	on 170(b)(1)(A)	(iii) Ente	er the hospi	tal's	
		name, city, and sta	te					•					
5		An organization open 170(b)(1)(A)(iv). (C	erated for the benefit of complete Part II)	of a college or university	owned o	r operat	ed by a	governr	nental u	init descr	ribed in sec	tion	
6 7	X	An organization tha	it normally receives a	overnmental unit describ substantial part of its sup art II)					or from t	he gener	ral public d	escribi	ed
8		in section 170(b)(1)(A)(vi). (Complete Part II) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II)											
9		An organization that	nt normally receives (1) more than 33-1/3 % of	its supp	ort from	contrib	utions, i	nember	ship fees	s, and gros	s rece	ıpts
		An organization that normally receives (1) more than 33-1/3 % of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions — subject to certain exceptions, and (2) no more than 33-1/3 % of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.)											
10		An organization org	ganized and operated	exclusively to test for pub	lic safet	y See s	section 5	509(a)(4).				
11	An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3) . Check the box that describes the type of supporting organization and complete lines 11e through 11h												
		a Type I	b Type II	c Type III		_		ed		d 🗌	Type III-	Other	
е		By checking this bo	ox, I certify that the org inagers and other than	ganization is not controlle none or more publicly sup	d directl	y or indi organiza	rectly by	y one or escribed	more d ın secti	isqualifie on 509(a	ed persons	other	
f		If the organization r check this box	received a written dete	ermination from the IRS th	hat is a	Type I, 1	Гуре II с	r Type I	II suppo	rting org	janization,		
g		Since August 17, 20	006, has the organizat	tion accepted any gift or	contribu	tion fror	n any of	the foll	owing pi	ersons?			
		(i) a person who	directly or indirectly o	controls, either alone or to	naether v	with nors	cone dos	cribed i	n (u) an	id (iii)	· · · · · · · · · · · · · · · · · · ·	Yes	No
		below, the go	verning body of the su	ipported organization?	ogether v	with pers	sons de:	scribed i	11 (11) 211	iu (iii)	11 g (i)	,	
		(ii) a family mem	ber of a person descr	ribed in (i) above?							11 g (ii)		
		(iii) a 35% contro	lled entity of a person	described in (i) or (ii) ab	ove?						11 g (iii)		
h		Provide the following	ng information about th	ne supported organization	ıs								_
	(ı) Name of Supported Organization	(II) EIN	(III) Type of organization (described on lines 1 9 above or IRC section (see instructions))	organizat (i) listed gove	s the ion in col d in your rning ment?	the organ	rou notify nization in (i) of upport?	organizat	s the ion in col zed in the S ?	(VII) Amour	t of Sup	port
					Yes	No	Yes	No	Yes	No			
											···		
									•				

Page 2

	(Complete only if you checke	d the box on line 5	5, 7, or 8 of Part I)		=				
Sec	tion A. Public Support					· · · · · · · · · · · · · · · · · · ·				
Cale begii	ndar year (or fiscal year nning in) ►	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total			
1	Gifts, grants, contributions and membership fees received (Do not include 'unusual grants ')	648,988.	664,126.	757,673.	880,193.	965,600.	3,916,580.			
2	Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf			,	,					
3	The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge.									
4	Total. Add lines 1-through 3	648,988.	664,126.	757,673.	880,193.	965,600.	3,916,580.			
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)									
	Public support. Subtract line 5 from line 4						3,916,580.			
Sec	tion B. Total Support		····				1			
Cale begi	ndar year (or fiscal year nnıng in) ►	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total			
7	Amounts from line 4	648,988.	664,126.	757,673.	880,193.	965,600.	3,916,580.			
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income form similar sources	129.	477.	367.	177.	67.	1,217.			
9	Net income from unrelated business activities, whether or not the business is regularly carried on									
10	Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)									
11	Total support. Add lines 7 through 10						3,917,797.			
12	Gross receipts from related active	ties, etc (see inst	ructions)			12	<u>l</u>			
	First five years. If the Form 990 organization, check this box and	stop here		, third, fourth, or	fifth tax year as a	section 501(c)(3	▶ □			
	tion C. Computation of Pul					T _ :-	00.07.0			
	Public support percentage for 200	,	• • • • • • • • • • • • • • • • • • • •	II, column (f)		14	99.97%			
	Public support percentage from 2			_		15	99.97%			
16 a	33-1/3 support test — 2009. If the and stop here. The organization				he line 14 is 33-1/	3 % or more, che	eck this box			
b 33-1/3 support test − 2008. If the organization did not check a box on line 13, or 16a, and line 15 is 33-1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization										
17 a	10%-facts-and-circumstances te or more, and if the organization r the organization meets the 'facts	meets the 'facts-an	d-circumstances	test, check this b	ox and stop here.	Explain in Part I'	V how			
	o 10%-facts-and-circumstances te or more, and if the organization r organization meets the 'facts-and	meets the 'facts-an I-circumstances' t	id-circumstances' est The organiza	test, check this bition qualifies as a	ox and stop here. a publicly supporte	Explain in Part I' ed organization	V how the ▶			
_18	Private foundation. If the organiz	ation did not chec	k a box on line, 1.	3, 16a, 16b, 17a,						
BAA					Sc	hedule A (Form 9	990 or 990-EZ) 2009			

Schedule A (Form 990 or 990-EZ) 2009 HEARTLAND COUNSELING SERVICES INC 47-0763769 Page 3 Part III Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part I) Section A. Public Support **(b)** 2006 Calendar year (or fiscal yr beginning in) (a) 2005 (c) 2007 (d) 2008 (e) 2009 (f) Total Gifts, grants, contributions and membership fees received (Do not include 'unusual grants') Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in a activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1. 2, 3 received from disqualified persons b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of 1% of the amount on line 13 for the c Add lines 7a and 7b Public support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal yr beginning in) (a) 2005 (b) 2006 (c) 2007 (d) 2008 (e) 2009 (f) Total 9 Amounts from line 6 10 a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income form similar sources b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 c Add lines 10a and 10b Net income from unrelated business 11 activities not included inline 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) 13 Total support. (add ins 9, 10c, 11, and 12) First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here

Section C. Computation of Public Support Percentage

15Public support percentage for 2009 (line 8, column (f) divided by line 13, column (f))15%16Public support percentage from 2008 Schedule A, Part III, line 1516%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2009 (line 10c, column (f) divided by line 13, column (f))

8 Investment income percentage from 2008 Schedule A, Part III, line 17

19a 33-1/3 support tests — 2009. If the organization did not check the box on line 14, and line 15 is more than 33-1/3%, and line 17 is not more than 33-1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

b 33-1/3 support tests – 2008. If the organization did not check a box on line 14 or 19a, and line 16 is more than 33-1/3%, and line 18 is not more than 33-1/3%, check this box and stop here. The organization qualifies as a publicly supported organization Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

17

18

%

%

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service Name of the organization

Supplemental Financial Statements

► Complete if the organization answered 'Yes,' to Form 990, Part IV. lines 6. 7. 8. 9. 10. 11. or 12.

Part IV, lines 6, 7, 8, 9, 10, 11, or 12.
► Attach to Form 990. ► See separate instructions

OMB No 1545 0047

2009

Open to Public Inspection

Employer Identification number

HEARTLAND COUNSELING SERVICES INC 47-0763769 Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts Complete if the organization answered 'Yes' to Form 990, Part IV, line 6 (a) Donor advised funds (b) Funds and other accounts Total number at end of year 2 Aggregate contributions to (during year) Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised Yes No funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor or for any other purpose conferring impermissible private benefit?? Part II | Conservation Easements Complete if the organization answered 'Yes' to Form 990, Part IV, Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or pleasure) Preservation of an historically important land area Preservation of certified historic structure Protection of natural habitat Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year a Total number of conservation easements 2a 2_b b Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included in (a) 2c d Number of conservation easements included in (c) acquired after 8/17/06 2d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easement it holds? Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets Complete if the organization answered 'Yes' to Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items Revenues included in Form 990, Part VIII, line 1 **-**\$ (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items a Revenues included in Form 990, Part VIII, line 1

b Assets included in Form 990, Part X

Schedule D (Form 990) 2009 HEART					63769	Page 2				
Part III Organizations Maintai	ning Collect	ions of Art, Histo	rical Treasure	s, or Other Similar As	sets (contil	าued)				
3 Using the organization's acquisition items (check all that apply)	on accession an	d other records, check	any of the followi	ng that are a significant us	e of its collection	on				
a Public exhibition d Loan or exchange programs										
b Scholarly research e Other										
c Preservation for future genera										
4 Provide a description of the organ Part XIV					e in					
5 During the year, did the organizat assets to be sold to raise funds ra	ion solicit or rec other than to be	eive donations of art, maintained as part of	historical treasure the organization's	s, or other similar collection?	Yes	No				
Part IV Escrow and Custodial 9, or reported an amount	Arrangeme unt on Form	nts Complete if o 990, Part X, line	rganization ans 21.	swered 'Yes' to Form	990, Part IV	/, line				
1 a Is the organization an agent, trust included on Form 990, Part X?	ee, custodian, d	or other intermediary f	or contributions or	other assets not	Yes	No				
b If 'Yes,' explain the arrangement in	in Part XIV and	complete the following	g table	<u> </u>	. 					
					Amount					
c Beginning balance				1 c						
d Additions during the year				1 d						
e Distributions during the year				1 e						
f Ending balance		000 D V I 013		1f						
2a Did the organization include an ar		990, Part X, line 217			Yes	∐ No				
Part V Endowment Funds Cor		anization answer	ad 'Ves' to Form	m 990 Part IV line 10	<u> </u>					
Fait V Elidowillelit Fullus Col	(a) Current ye					are back				
1 a Beginning of year balance	(a) Current ye	ai (U) Filor year	(c) I wo year	S Dack (u) Three years Dac	(e) rour y	sais back				
b Contributions				**************************************						
c Net Investment earnings, gains, and losses										
d Grants or scholarships										
Other expenditures for facilities and programs										
f Administrative expenses										
g End of year balance					<u>i</u>					
2 Provide the estimated percentage		l balance held as								
a Board designated or quasi-endow	-									
b Permanent endowment										
c Term endowment	%									
3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by Yes No										
(i) unrelated organizations 3a(i)										
(ii) related organizations					3a(II)					
b If 'Yes' to 3a(II), are the related or	_3b									
4 Describe in Part XIV the intended				1 1 10						
Part VI Investments—Land, B					T					
Description of investment	(a	(investment)	(b) Cost or othe basis (other)	r (c) Accumulated Depreciation	(d) Book	Value				
1 a Land										
b Buildings	-				 					
c Leasehold improvements	_	274 255		250.050		0.000				
d Equipment	<u> </u>	311,055.		252,252	. 5	8,803.				
e Other	(4)		luma (D) luma 10/-			0 003				
Total. Add lines 1a through 1e (Column	i (a) must equal	Form 990, Part X, co	iumn (B), line 10(c		edule D (Form	8,803.				
BAA				SCII	could of (LOLLI)	220) ZUUS				

Schedule D (Form 990) 2009 HEARTLAND COUNSEL		
Part VII Investments-Other Securities See Fo		12.
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Financial derivatives		
Closely-held equity interests		
Other	-	
	<u> </u>	
		- 11
Total (Column (b) must equal Form 990 Part X, col (B) line 12)		
Part VIII Investments-Program Related (See F	orm 990, Part X, Iır	ne 13)
(a) Description of investment type	(b) Book value	(c) Method of valuation
		Cost or end-of-year market value

Total (Column (b) must equal Form 990, Part X, Col (B) line 13)		
Part IX Other Assets (See Form 990, Part X, I		
(a) Des	scription	(b) Book value
<u></u>		· · · · · · · · · · · · · · · · · · ·
Manager 1991 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1		
Total. (Column (b) must equal Form 990, Part X, col (B), lin		▶
Part X Other Liabilities (See Form 990, Part 2	X, line 25)	
(a) Description of Liability	(b) Amount	_
Federal Income Taxes		_
		_
·····		_
		
		_
		_
		_
	"	_
Total (Column (b) must equal Form 990, Part X, col (B) line 25)		
2. FIN 48 Footnote. In Part XIV provide the text of the footnote.	ote to the organization's fo	nancial statements that reports the organization's liability

Part	XI	Reconciliation of Change in Net Assets from Form 990 to I	- Inancial Statements		
		revenue (Form 990, Part VIII,column (A), line 12)			1,514,945.
2	Total	expenses (Form 990, Part IX, column (A), line 25)		L	1,698,460.
3	Exces	ss or (deficit) for the year Subtract line 2 from line 1		ļ	-183,515.
		nrealized gains (losses) on investments		-	
5	Dona	ted services and use of facilities			
6	Inves	tment expenses		-	
		period adjustments			
_		(Describe in Part XIV)		-	
		adjustments (net) Add lines 4 through 8	10	-	102 515
		ss or (deficit) for the year per audited financial statements. Combine lines 3		<u> </u>	-183,515.
		Reconciliation of Revenue per Audited Financial Statemer	its with Revenue per Re		1 514 045
		revenue, gains, and other support per audited financial statements		1	1,514,945.
		ints included on line 1 but not on Form 990, Part VIII, line 12	2a		
		nrealized gains on investments ted services and use of facilities	2b		
_		veries of prior year grants	2c 2c		
		(Describe in Part XIV)	2d		
		ines 2a through 2d	1 201	2 e	
		act line 2e from line 1		3	1,514,945.
_		ints included on Form 990, Part VIII, line 12, but not on line 1	1 1		
		tments expenses not included on Form 990, Part VIII, line 7b	4a		
		(Describe in Part XIV)	4b		
		ines 4a and 4b		4 c	
5	Total	revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)		5	1,514,945.
Part	XIII	Reconciliation of Expenses per Audited Financial Statement	ents With Expenses per	Retu	rn
1	Total	expenses and losses per audited financial statements		1	1,698,460.
2	Αποι	ints included on line 1 but not on Form 990, Part IX, line 25	, ,		
а	Dona	ted services and use of facilities	2a		
b	Prior	year adjustments	2b		
С	Other	losses	2 c		
d	Other	(Describe in Part XIV)	2d		
		ines 2a through 2d		2 e	
3	Subtr	act line 2e from line 1		3	1,698,460.
4	Amou	ints included on Form 990, Part IX, line 25, but not on line 1:			
а	Inves	tments expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other	(Describe in Part XIV)	4 b		
		ines 4a and 4b	}	4 c	
		expenses Add lines 3 and 4c (This must equal Form 990, Part I, line 18)		5	1,698,460.
Par	XIV	Supplemental Information			
line 4	, Part	his part to provide the descriptions required for Part II, lines 3, 5, and 9, Pai X, line 2, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 1	nd 4b Also complete this part to		vide any additional
				California -	dula D (Farm 000) 2000
BAA		TEEA3304 02/02/10		ocne	dule D (Form 990) 2009

Schedule D (Form 990) 2009 HEARTLAND COUNSELING SERVICES INC

47-0763769

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SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 21 or 22. ► Attatch to Form 990.

OMB No 1545-0047 2009

Open to Public Inspection

Employer identification number

ê □ (h) Purpose of grant or assistance **A** Part II | Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered 'Yes' to Form X Yes 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use 47-0763769 (g) Description of non cash assistance 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? (f) Method of valuation (book FMV appraisal, other) (e) Amount of non cash assistance Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States (d) Amount of cash grant Part IV and Schedule I-1 (Form 990) if additional space is needed (c) IRC section if applicable 2 Enter total number of section 501(c)(3) and government organizations Part I General Information on Grants and Assistance (b) EIN HEARTLAND COUNSELING SERVICES INC 3 Enter total number of other organizations 1 (a) Name and address of organization or government 1 I Name of the organization 1 ı 7

Schedule I (Form 990) 2009

TEEA3901 02/10/10

BAA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Page 2 Schedule I (Form 990) 2009 HEARTLAND COUNSELING SERVICES INC

Part III | Grants and Other Assistance to Individuals in the United States. Complete if the organization answered 'Yes' to Form 990, Part IV, line 22.

Use Part IV and Schedule I-1 (Form 990) if additional space is needed.

(f) Description of non-cash assistance	FLEX FUNDS FOR HOUSING, FOOD, ETC				to provide the information required in Part I, line 2, and any other additional information.	! ! !			 	1 1 1 1 1 1 1 1 1	 	1	1		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
(e) Method of valuation (book FMV, appraisal, other)	0	,			rt I, line 2, and any ot		 	; ; ; ; ; ; ; ; ;	 	 	1 	 	! ! ! ! ! ! ! ! !	 	
(d) Amount of non cash assistance	0.				ion required in Pa		 	 	 	 	 	; ; 1 1 1 1 1 1	 	t 1 1 1 1 1 1 1	
(c) Amount of cash grant	17, 333.				ovide the informat	ROVED EXPENDITURES.	! ! ! ! ! ! !		1 5 1 1 1 1 1 1		! ! ! ! ! !	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	! ! ! ! ! !	! ! ! ! !	
(b) Number of recipients	86							1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		 	1 i 1 1 1 1 t				
(a) Type of grant or assistance	FLEX FUNDS				Part IV Supplemental Information. Complete this part	·									

Schedule I (Form 990) 2009

BAA

SCHEDULE O (Form 990)

Supplemental Information to Form 990

OMB No 1545-0047

2009

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.

-	Employer identification number
HEARTLAND COUNSELING SERVICES INC	47-0763769
Pt_VI-B, Line 11A FORM 990 IS REVIEWED BY THE EXECUTIVE DIRECTOR 1	BEFORE
IT IS SUBMITTED	
Pt VI-B, Line 15 BOARD DETERMINE IN EXECUTIVE SESSION - LEAANN,	DIANE, AND ALICIA
AT PREVAILING GOING RATES	
Pt_VI-C, Line 19 GOVERNING DOCUMENTS ARE MADE AVAILABLE UPON REQ	UEST

HEARTLAND COUNSELING SERVICES, INC. - BOARD OF DIRECTORS

Diane Farrell-Sabaliauskas – Executive Officer 15304 W. Northridge Drive Louisville, Nebraska 68037

Voluntary Board Members

Jim Miller - Chairman of Board 4280 Sergeant Road #200 P O. Box 718 Sioux City, Iowa 51106

Cathie Eriksen - Sec./Treasurer 9 Crystal View South Sioux City, Nebraska 68776

Bob Peters – Board Member P.O. Box 482 Dakota City, Nebraska 68731

Gerald Newill – Board Member P.O. Box 597 Lyons, Nebraska 68038

Jeff Morlok - Board Member P.O. Box 396 521 Centennial Road Wayne, Nebraska 68787

Sheila Jensen – Board Member 125 Oakmont Drive South Sioux City, Nebraska 68776

Tara Sprigler Price – Board Member 128 N. 6th Suite 4 O'Neill, Nebraska 68763

The Board Members are on a voluntary basis and do not have any personal financial interest or ownership of this agency.