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Form **990-EZ**

Short Form

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code
(except black lung benefit trust or private foundation)

OMB No 1545-1150

2009**Open to Public Inspection**Department of the Treasury
Internal Revenue Service

- ▶ Sponsoring organizations of donor advised funds and controlling organizations as defined in section 512(b)(13) must file Form 990. All other organizations with gross receipts less than \$500,000 and total assets less than \$1,250,000 at the end of the year may use this form.
- ▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2009 calendar year, or tax year beginning 07/01/09, and ending 06/30/10

B Check if applicable: ☐ Address change ☐ Name change ☐ Initial return ☐ Termination ☐ Amended return ☐ Application pending	Please use IRS label or print or type. See Specific Instructions.	C Name of organization <u>WINNESHIEK COUNTY DEVELOPMENT, INC.</u>		D Employer identification number <u>42-1389522</u>
		Number and street (or P.O. box, if mail is not delivered to street address) Room/suite <u>P.O. BOX 288</u>		E Telephone number <u>563-382-6061</u>
		City or town, state or country, and ZIP + 4 <u>DECORAH IA 52101</u>		F Group Exemption Number ▶

• Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

G Accounting method ☒ Cash ☐ Accrual
Other (specify) ▶

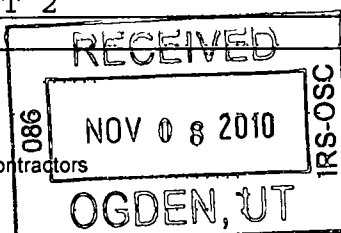
I Website: ▶ N/A**J** Tax-exempt status (check only one) — ☒ 501(c) (6) (insert no) ☐ 4947(a)(1) or ☐ 527

H Check ☒ if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF)

K Check ☐ if the organization is not a section 509(a)(3) supporting organization and its gross receipts are normally not more than \$25,000. A Form 990-EZ or Form 990 return is not required, but if the organization chooses to file a return, be sure to file a complete return.

L Add lines 5b, 6b, and 7b, to line 9 to determine gross receipts; if \$500,000 or more, file Form 990 instead of Form 990-EZ ▶ \$ 157,896**Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances** (See the instructions for Part I)

Revenue	1	Contributions, gifts, grants, and similar amounts received	1	
	2	Program service revenue including government fees and contracts	2	
	3	Membership dues and assessments	3	83,279
	4	Investment income	4	366
	5a	Gross amount from sale of assets other than inventory	5a	
	b	Less cost or other basis and sales expenses	5b	
	c	Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a)	5c	
	6	Special events and activities (complete applicable parts of Schedule G) If any amount is from gaming, check here ☐		
	a	Gross revenue (not including \$ _____ of contributions reported on line 1)	6a	
	b	Less direct expenses other than fundraising expenses	6b	
c	Net income or (loss) from special events and activities (Subtract line 6b from line 6a)	6c		
7a	Gross sales of inventory, less returns and allowances	7a		
b	Less cost of goods sold	7b		
c	Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a)	7c		
8	Other revenue (describe ▶ <u>SEE STATEMENT 2</u>)	8	74,251	
9	Total revenue. Add lines 1, 2, 3, 4, 5c, 6c, 7c, and 8	9	157,896	
Expenses	10	Grants and similar amounts paid (attach schedule)	10	
	11	Benefits paid to or for members	11	
	12	Salaries, other compensation, and employee benefits	12	92,136
	13	Professional fees and other payments to independent contractors	13	969
	14	Occupancy, rent, utilities, and maintenance	14	13,425
	15	Printing, publications, postage, and shipping	15	2,571
	16	Other expenses (describe ▶ <u>SEE STATEMENT 3</u>)	16	42,190
	17	Total expenses. Add lines 10 through 16	17	151,291
Net Assets	18	Excess or (deficit) for the year (Subtract line 17 from line 9)	18	6,605
	19	Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)	19	85,980
	20	Other changes in net assets or fund balances (attach explanation)	20	
	21	Net assets or fund balances at end of year. Combine lines 18 through 20	21	92,585

**Part II Balance Sheets.** If Total assets on line 25, column (B) are \$1,250,000 or more, file Form 990 instead of Form 990-EZ

(See the instructions for Part II)

	(A) Beginning of year	(B) End of year
22 Cash, savings, and investments	85,980	92,585
23 Land and buildings		
24 Other assets (describe ▶ <u>SEE STATEMENT 4</u>)		
25 Total assets	85,980	92,585
26 Total liabilities (describe ▶ _____)	0	0
27 Net assets or fund balances (line 27 of column (B) must agree with line 21)	85,980	92,585

For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions.

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Part V Other Information (Note the statement requirements in the instructions for Part V.)

	Yes	No
33 Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity		X
34 Were any changes made to the organizing or governing documents? If "Yes," attached a conformed copy of the changes		X
35 If the organization had income from business activities, such as those reported on lines 2, 6a, and 7a (among others), but not reported on Form 990-T, attach a statement explaining why the organization did not report the income on Form 990-T		
a Did the organization have unrelated business gross income of \$1,000 or more or was it subject to section 6033(e) notice, reporting, and proxy tax requirements?		X
b If "Yes," has it filed a tax return on Form 990-T for this year?		
36 Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N		X
37a Enter amount of political expenditures, direct or indirect, as described in the instr. ▶ 37a		
b Did the organization file Form 1120-POL for this year?		X
38a Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made in a prior year and still outstanding at the end of the period covered by this return?		X
b If "Yes," complete Schedule L, Part II and enter the total amount involved 38b		
39 Section 501(c)(7) organizations Enter		
a Initiation fees and capital contributions included on line 9 39a		
b Gross receipts, included on line 9, for public use of club facilities 39b		
40a Section 501(c)(3) organizations Enter amount of tax imposed on the organization during the year under section 4911 ▶ ; section 4912 ▶ , section 4955 ▶		
b Section 501(c)(3) and 501(c)(4) organizations Did the organization engage in any section 4958 excess benefit transaction during the year or is it aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I		
c Section 501(c)(3) and 501(c)(4) organizations Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 ▶		
d Section 501(c)(3) and 501(c)(4) organizations Enter amount of tax on line 40c reimbursed by the organization ▶		
e All organizations At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T		X
41 List the states with which a copy of this return is filed ▶ <u>NONE</u>		
42a The organization's books are in care of ▶ <u>RANDY UHL</u> Telephone no ▶ <u>563-382-6061</u>		
<u>PO BOX 288</u>		
Located at ▶ <u>DECORAH, IA</u> ZIP + 4 ▶ <u>52101</u>		
b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		X
If "Yes," enter the name of the foreign country ▶		
See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
c At any time during the calendar year, did the organization maintain an office outside of the U S ?		X
If "Yes," enter the name of the foreign country ▶		
43 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041—Check here ▶ ☐ and enter the amount of tax-exempt interest received or accrued during the tax year ▶ 43		
44 Did the organization maintain any donor advised funds? If "Yes," Form 990 must be completed instead of Form 990-EZ		X
45 Is any related organization a controlled entity of the organization within the meaning of section 512(b)(13)? If "Yes," Form 990 must be completed instead of Form 990-EZ		X

Part VI Section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts only. All section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts must answer questions 46-49b and complete the tables for lines 50 and 51.

	Yes	No
46 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	46	
47 Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	47	
48 Is the organization operating a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	48	
49a Did the organization make any transfers to an exempt non-charitable related organization?	49a	
b If "Yes," was the related organization a section 527 organization?	49b	

50 Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter "None."

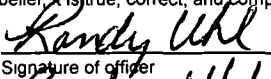
(a) Name and address of each employee paid more than \$100,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances

f Total number of other employees paid over \$100,000 ▶

51 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter "None."

(a) Name and address of each independent contractor paid more than \$100,000	(b) Type of service	(c) Compensation

d Total number of other independent contractors each receiving over \$100,000 ▶

Sign Here	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.				
	 Signature of officer		Date <u>11/1/10</u>		
Paid Preparer's Use Only	 Preparer's signature		Date <u>10/29/10</u>	Check if self-employed ☐	Preparer's Identifying Number (See instr.) <u>P00070334</u>
	Firm's name (or yours if self-employed), <u>HACKER, NELSON & CO., P.C.</u>		EIN <u>42-1040336</u>		Phone <u>563-382-3637</u>
	address, and ZIP + 4 <u>DECORAH, IA 52101</u>		no <u>563-382-3637</u>		May the IRS discuss this return with the preparer shown above? See instructions ☐ Yes ☐ No
	Form 990-EZ (2009)				

Federal Statements**Statement 1 - Form 990-EZ, Part I, Line 3 - Membership Dues and Assessments**

Description	Amount
MEMBERSHIPS/SPONSORSHIPS	\$ 83,279
TOTAL	\$ 83,279

Statement 2 - Form 990-EZ, Part I, Line 8 - Other Revenue

Description	Amount
REIMB. & REFUNDS	\$ 65,672
MISCELLANEOUS	8,579
TOTAL	\$ 74,251

Statement 3 - Form 990-EZ, Part I, Line 16 - Other Expenses

Description	Amount
EXPENSES	\$
ADVERTISING/MARKETING	34,607
CONFERENCES/MEETINGS	110
PROS DEVELOPMENT	1,841
STAFF DEVELOPMENT	270
DUES & SUBSCRIPTIONS	937
MISCELLANEOUS	3,375
OFFICE SUPPLIES	1,050
TOTAL	\$ 42,190

Statement 4 - Form 990-EZ, Part II, Line 24 - Other Assets

Description	Beginning of Year	End of Year
OFFICE EQUIPMENT	\$ 321	\$ 321
LESS ACCUMULATED DEPRECIATION	321	321

Federal Statements

42-1389522

FYE: 6/30/2010

Statement 5 - Form 990EZ, Part IV - List of Officers, Directors, Trustees and Key Employees

Name and Address	Title	Average Hours	Compensation	Benefits	Expenses
BEN GRIMSTAD	BOARD MEMBER	1.00	0	0	0
DAVE JORDAHL	PRESIDENT	2.00	0	0	0
DENNIS HOVDEN	BOARD MEMBER	1.00	0	0	0
DIANE TACKE	BOARD MEMBER	1.00	0	0	0
DON ARENDT	BOARD MEMBER	1.00	0	0	0
JOHN KERNDT	BOARD MEMBER	1.00	0	0	0
JOHN LOGSDON	SECRETARY	2.00	0	0	0
JON COOK	BOARD MEMBER	1.00	0	0	0
KEITH BRUENING	BOARD MEMBER	1.00	0	0	0
KEITH CHRISTENSEN	BOARD MEMBER	1.00	0	0	0
KENT KLECKNER	V. PRESIDENT	2.00	0	0	0
KERRI JOHANNINGMEIER	PAST PRESIDE	1.00	0	0	0
LINDSAY ERDMAN	BOARD MEMBER	1.00	0	0	0
LOREN KIEL	BOARD MEMBER	1.00	0	0	0
MARK DONHOWE	BOARD MEMBER	1.00	0	0	0
MIKE HARMAN	TREASURER	2.00	0	0	0
MIKE NELSON	BOARD MEMBER	1.00	0	0	0
NINA TAYLOR	BOARD MEMBER	1.00	0	0	0

Federal Statements

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Statement 5 - Form 990EZ, Part IV - List of Officers, Directors, Trustees and Key Employees (continued)

Name and Address	Title	Average Hours	Compensation	Benefits	Expenses
PAT BOYLE	BOARD MEMBER	1.00	0	0	0
RANDY UHL	EXEC. DIR.	40.00	49,517	1,222	0
RON STOSKOPF	BOARD MEMBER	1.00	0	0	0