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Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No. 1545-0047

2009

Open to Public Inspection

A For the 2009 calendar year, or tax year beginning JUL 1, 2009 and ending JUN 30, 2010

B Check if applicable:
- ☐ Address change
- ☐ Name change
- ☐ Initial return
- ☐ Terminated
- ☐ Amended return
- ☐ Application pending

Please use IRS label or print or type. See Specific Instructions.

C Name of organization
NORTHLAND FOUNDATION

Doing Business As

Number and street (or P.O. box if mail is not delivered to street address) Room/suite
202 WEST SUPERIOR STREET 610

City or town, state or country, and ZIP + 4
DULUTH, MN 55802

D Employer identification number
41-1554455

E Telephone number
218-723-4040

G Gross receipts $ 41,124,487.

F Name and address of principal officer: THOMAS RENIER
SAME AS C ABOVE

H(a) Is this a group return for affiliates? ☐ Yes ☒ No

H(b) Are all affiliates included? ☐ Yes ☐ No
If "No," attach a list. (see instructions)

H(c) Group exemption number ▶

I Tax-exempt status: ☒ 501(c)(3) ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527

J Website: ▶ WWW.NORTHLANDFDN.ORG

K Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶

L Year of formation: 1986 M State of legal domicile: MN

Part I Summary

1 Briefly describe the organization's mission or most significant activities: A RESOURCE FOR PEOPLE, BUSINESSES, AND COMMUNITIES IN NE MN WORKING TOWARD PROSPERITY

2 Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets.

3	Number of voting members of the governing body (Part VI, line 1a)	3	13
4	Number of independent voting members of the governing body (Part VI, line 1b)	4	13
5	Total number of employees (Part V, line 2a)	5	88
6	Total number of volunteers (estimate if necessary)	6	335
7a	Total gross unrelated business revenue from Part VIII, column (C), line 12	7a	0.
b	Net unrelated business taxable income from Form 990-T, line 34	7b	0.

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		Prior Year	Current Year
8	Contributions and grants (Part VIII, line 1h)	1,899,895.	2,816,785.
9	Program service revenue (Part VIII, line 2g)	541,427.	1,245,310.
10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	895,504.	1,763,259.
11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		
12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	3,336,826.	5,825,354.
13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	930,537.	840,075.
14	Benefits paid to or for members (Part IX, column (A), line 4)		
15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	2,045,707.	2,494,459.
16a	Professional fundraising fees (Part IX, column (A), line 11e)		
b	Total fundraising expenses (Part IX, column (D), line 25) ▶ 106,052.		
17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f)	1,732,656.	1,663,875.
18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	4,708,900.	4,998,409.
19	Revenue less expenses. Subtract line 18 from line 12	<1,372,074.>	826,945.

		Beginning of Current Year	End of Year
20	Total assets (Part X, line 16)	51,834,777.	56,300,048.
21	Total liabilities (Part X, line 26)	9,824,048.	11,041,372.
22	Net assets or fund balances. Subtract line 21 from line 20	42,010,729.	45,258,676.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

▶ Signature of officer — Date 12/3/2010

▶ THOMAS RENIER, PRESIDENT
Type or print name and title

Paid Preparer's Use Only

Preparer's signature ▶ Linda M. Muller	Date 11-30-10	Check if self-employed ▶ ☐	Preparer's identifying number (see instructions)
Firm's name (or yours if self-employed), address, and ZIP + 4 ▶ RSM MCGLADREY, INC. 700 MISSABE BUILDING DULUTH, MN 55802		EIN ▶	Phone no. ▶ (218) 727-8253

May the IRS discuss this return with the preparer shown above? (see instructions) ☒ Yes ☐ No

SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION

Part III | Statement of Program Service Accomplishments

1 Briefly describe the organization's mission: SEE SCHEDULE O FOR CONTINUATION
THE NORTHLAND FOUNDATION IS A RESOURCE FOR PEOPLE, BUSINESSES, AND COMMUNITIES IN NORTHEAST MINNESOTA WORKING TOWARD PROSPERITY THROUGH ECONOMIC AND SOCIAL JUSTICE.
OUR PURPOSE IS TO STRENGTHEN FAMILIES, GROW A SUSTAINABLE REGIONAL

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No
If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No
If "Yes," describe these changes on Schedule O.

4 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.
SEE SCHEDULE O FOR CONTINUATION(S)

4a (Code:) (Expenses $ 1,368,310. including grants of $) (Revenue $ 1,219,531.)
SINCE 1986, "AGING WITH INDEPENDENCE" HAS BEEN A CORE NORTHLAND FOUNDATION PRIORITY. WITH THE FULL SUPPORT OF ITS BOARD OF TRUSTEES, THE NORTHLAND FOUNDATION FORMALLY LAUNCHED NORTHLAND ASSISTED LIVING IN 2006. A 20-UNIT RESIDENTIAL STYLE COMMUNITY FOR OLDER ADULTS, "NORTHLAND VILLAGE - MCGREGOR'S ASSISTED LIVING COMMUNITY", OPENED IN APRIL 2007. IN FEBRUARY 2009, A SECOND 20-UNIT DEVELOPMENT OPENED IN BUHL. A THIRD SITE IS UNDER CONSTRUCTION AND SCHEDULED TO OPEN IN APRIL 2011 IN HOYT LAKES. THESE DEVELOPMENTS HAVE PROVIDED MUCH-NEEDED SENIOR HOUSING WITH SERVICES TO OLDER ADULTS IN UNDERSERVED, RURAL AREAS AND CREATED QUALITY EMPLOYMENT OPPORTUNITIES WITH BENEFITS. NORTHLAND ALSO WORKS TO KEEP RESIDENTS' MONTHLY COSTS AT AN AFFORDABLE LEVEL WITHOUT COMPROMISING QUALITY. WE DO NOT DISCRIMINATE BETWEEN PRIVATE PAY

4b (Code:) (Expenses $ 1,060,390. including grants of $ 811,995.) (Revenue $)
THE GRANT PROGRAM PROVIDES FINANCIAL AND TECHNICAL RESOURCES TO TAX-EXEMPT NONPROFITS LOCATED IN AITKIN, CARLTON, COOK, ITASCA, KOOCHICHING, LAKE AND ST LOUIS COUNTIES. THE THREE PRIORITY AREAS OF THE GRANT PROGRAM ARE: 1) CONNECTING KIDS AND COMMUNITY/STRENGTHENING FAMILIES; 2) AGING WITH INDEPENDENCE; AND 3) OPPORTUNITIES FOR SELF-RELIANCE. THESE FUNDING PRIORITIES WERE ESTABLISHED AS A RESULT OF NEEDS ASSESSMENTS AND BROAD PUBLIC INPUT, AND ARE CONTINUALLY REFINED AS ECONOMIC AND SOCIAL CONDITIONS CHANGE WITHIN THE REGION. GRANT FUNDING FROM THE NORTHLAND FOUNDATION HAS ASSISTED INDIVIDUALS, FAMILIES, AND COMMUNITIES THROUGHOUT THE REGION TO GROW AND PROSPER.

4c (Code:) (Expenses $ 1,036,818. including grants of $ 28,080.) (Revenue $)
SINCE 1988, THE NORTHLAND FOUNDATION'S BUSINESS FINANCE PROGRAM HAS OFFERED FLEXIBLE FINANCING TO PEOPLE STARTING NEW BUSINESSES OR EXPANDING EXISTING BUSINESSES IN THE NORTHEASTERN MINNESOTA COUNTIES OF AITKIN, CARLTON, COOK, ITASCA, KOOCHICHING, LAKE, ST LOUIS AND MORE RECENTLY, DOUGLAS COUNTY IN NORTHWESTERN WISCONSIN. THE GOAL IS TO HELP RETAIN OR CREATE NEW, HIGH-QUALITY JOBS AND SUSTAIN THE ECONOMIC VITALITY OF THE REGION. FINANCING TOOLS INCLUDE BUSINESS LOANS, ROYALTY INVESTMENTS, AND LOAN GUARANTEES. RECIPIENTS MAY BE FOR-PROFIT OR NONPROFIT ENTITIES THAT MEET CERTAIN FINANCIAL AND SOCIAL GUIDELINES.

4d Other program services. (Describe in Schedule O.)
(Expenses $ 740,798. including grants of $) (Revenue $ 25,779.)

4e Total program service expenses ▶ $ 4,206,316.

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? *If "Yes," complete Schedule A*	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? *If "Yes," complete Schedule C, Part I*	3		X
4	**Section 501(c)(3) organizations.** Did the organization engage in lobbying activities? *If "Yes," complete Schedule C, Part II*	4		X
5	**Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations.** Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? *If "Yes," complete Schedule C, Part III*	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? *If "Yes," complete Schedule D, Part I*	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? *If "Yes," complete Schedule D, Part II*	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? *If "Yes," complete Schedule D, Part III*	8		X
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? *If "Yes," complete Schedule D, Part IV*	9		X
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? *If "Yes," complete Schedule D, Part V*	10	X	
11	Is the organization's answer to any of the following questions "Yes"? *If so, complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable*	11	X	
	• Did the organization report an amount for land, buildings, and equipment in Part X, line 10? *If "Yes," complete Schedule D, Part VI*			
	• Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VII.*			
	• Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VIII.*			
	• Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part IX.*			
	• Did the organization report an amount for other liabilities in Part X, line 25? *If "Yes," complete Schedule D, Part X*			
	• Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? *If "Yes," complete Schedule D, Part X.*			
12	Did the organization obtain separate, independent audited financial statements for the tax year? *If "Yes," complete Schedule D, Parts XI, XII, and XIII.*	12		X
12A	Was the organization included in consolidated, independent audited financial statements for the tax year? *If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional* (Yes: X / No:)	12A	X	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? *If "Yes," complete Schedule E*	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, and program service activities outside the United States? *If "Yes," complete Schedule F, Part I*	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or assistance to any organization or entity located outside the United States? *If "Yes," complete Schedule F, Part II*	15		X
16	Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or assistance to individuals located outside the United States? *If "Yes," complete Schedule F, Part III*	16		X
17	Did the organization report a total of more than $15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? *If "Yes," complete Schedule G, Part I*	17		X
18	Did the organization report more than $15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? *If "Yes," complete Schedule G, Part II*	18		X
19	Did the organization report more than $15,000 of gross income from gaming activities on Part VIII, line 9a? *If "Yes," complete Schedule G, Part III*	19		X
20	Did the organization operate one or more hospitals? *If "Yes," complete Schedule H*	20		X

Part IV Checklist of Required Schedules *(continued)*

			Yes	No
21	Did the organization report more than $5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? *If "Yes," complete Schedule I, Parts I and II*	21	X	
22	Did the organization report more than $5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? *If "Yes," complete Schedule I, Parts I and III*	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? *If "Yes," complete Schedule J*	23	X	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, that was issued after December 31, 2002? *If "Yes," answer lines 24b through 24d and complete Schedule K. If "No", go to line 25*	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	**Section 501(c)(3) and 501(c)(4) organizations.** Did the organization engage in an excess benefit transaction with a disqualified person during the year? *If "Yes," complete Schedule L, Part I*	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? *If "Yes," complete Schedule L, Part I*	25b		X
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? *If "Yes," complete Schedule L, Part II*	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? *If "Yes," complete Schedule L, Part III*	27		X
28	Was the organization a party to a business transaction with one of the following parties, (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
a	A current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28b		X
c	An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or direct or indirect owner? *If "Yes," complete Schedule L, Part IV*	28c		X
29	Did the organization receive more than $25,000 in non-cash contributions? *If "Yes," complete Schedule M*	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? *If "Yes," complete Schedule M*	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? *If "Yes," complete Schedule N, Part I*	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? *If "Yes," complete Schedule N, Part II*	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301.7701-3? *If "Yes," complete Schedule R, Part I*	33	X	
34	Was the organization related to any tax-exempt or taxable entity? *If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1*	34	X	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? *If "Yes," complete Schedule R, Part V, line 2*	35	X	
36	**Section 501(c)(3) organizations.** Did the organization make any transfers to an exempt non-charitable related organization? *If "Yes," complete Schedule R, Part V, line 2*	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If "Yes," complete Schedule R, Part VI*	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? **Note.** All Form 990 filers are required to complete Schedule O.	38	X	

Part V Statements Regarding Other IRS Filings and Tax Compliance

				Yes	No
1a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of U.S. Information Returns. Enter -0- if not applicable	1a	22		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		1c	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a	88		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?		2b	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to *e-file* this return. (see instructions)				
3a	Did the organization have unrelated business gross income of $1,000 or more during the year covered by this return?		3a		X
b	If "Yes," has it filed a Form 990-T for this year? *If "No," provide an explanation in Schedule O*		3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		4a		X
b	If "Yes," enter the name of the foreign country. ▶ _____ See the instructions for exceptions and filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts		5a		X
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5b		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		5c		
c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?		6a		X
6a	Does the organization have annual gross receipts that are normally greater than $100,000, and did the organization solicit any contributions that were not tax deductible?		6b		
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?				
7	**Organizations that may receive deductible contributions under section 170(c).**				
a	Did the organization receive a payment in excess of $75 made partly as a contribution and partly for goods and services provided to the payor?		7a		X
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		7c		X
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d			
e	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		7f		
g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?		7g		
h	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?		7h		
8	**Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.** Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?		8		
9	**Sponsoring organizations maintaining donor advised funds.**				
a	Did the organization make any taxable distributions under section 4966?		9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?		9b		
10	**Section 501(c)(7) organizations.** Enter:				
a	Initiation fees and capital contributions included on Part VIII, line 12	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b			
11	**Section 501(c)(12) organizations.** Enter:				
a	Gross income from members or shareholders	11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	11b			
12a	**Section 4947(a)(1) non-exempt charitable trusts.** Is the organization filing Form 990 in lieu of Form 1041?		12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b			

Part VI Governance, Management, and Disclosure *For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.*

Section A. Governing Body and Management

				Yes	No
1a	Enter the number of voting members of the governing body	1a	13		
b	Enter the number of voting members that are independent	1b	13		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?		3		X
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?		4		X
5	Did the organization become aware during the year of a material diversion of the organization's assets?		5		X
6	Does the organization have members or stockholders?		6		X
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?		7a		X
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?		7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:				
a	The governing body?		8a	X	
b	Each committee with authority to act on behalf of the governing body?		8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? *If "Yes," provide the names and addresses in Schedule O*		9		X

Section B. Policies *(This Section B requests information about policies not required by the Internal Revenue Code.)*

			Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a		X
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b		
11	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11	X	
11A	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Does the organization have a written conflict of interest policy? *If "No," go to line 13*	12a	X	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? *If "Yes," describe in Schedule O how this is done*	12c	X	
13	Does the organization have a written whistleblower policy?	13	X	
14	Does the organization have a written document retention and destruction policy?	14	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a	X	
b	Other officers or key employees of the organization	15b	X	
	If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		X
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed ▶ MN

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply.

☐ Own website ☐ Another's website ☒ Upon request

19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public.

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization. ▶

HEATHER BROUSE - 218-723-4040
202 WEST SUPERIOR STREET #610, DULUTH, MN 55802

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees. See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations

List persons in the following order. individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if the organization did not compensate any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
BARBARA DORRY CHAIR	1.50	X		X				0.	0.	0.
CINDY HANSEN CHAIR	1.50	X		X				0.	0.	0.
KENNETH JOHNSON VICE CHAIR	1.50	X		X				0.	0.	0.
NANCY NORR TRUSTEE	1.30	X						0.	0.	0.
DAVID CLUSIAU SECRETARY/TREASURER	1.30	X		X				0.	0.	0.
JEFF COREY TRUSTEE	1.30	X						0.	0.	0.
EDDIE CRAWFORD TRUSTEE	1.00	X						0.	0.	0.
MARIETA JOHNSON TRUSTEE	1.50	X						0.	0.	0.
CLAUDIA OTOS TRUSTEE	1.30	X						0.	0.	0.
DIANE RAUSCHENFELS TRUSTEE	1.50	X						0.	0.	0.
CHUCK WALT TRUSTEE	1.50	X						0.	0.	0.
ED ZABINSKI TRUSTEE	1.50	X						0.	0.	0.
STEVE DOWNING TRUSTEE	1.00	X						0.	0.	0.
LYNN GOERDT TRUSTEE	1.00	X						0.	0.	0.
NEVADA LITTLEWOLF TRUSTEE	1.00	X						0.	0.	0.
THOMAS RENIER PRESIDENT	55.00			X				170,049.	0.	37,944.
LYNN HAGLIN VICE PRESIDENT	50.00			X				127,734.	0.	32,231.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees *(continued)*

(A) Name and title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
HEATHER BROUSE CFO	50.00			X				81,088.	0.	20,714.
SCOTT MARTIN PRESIDENT NORTHLAND INST	40.00					X		142,769.	0.	8,815.
1b Total ▶								521,640.	0.	99,704.

2 Total number of individuals (including but not limited to those listed above) who received more than $100,000 in reportable compensation from the organization ▶ 3

		Yes	No
3	Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? *If "Yes," complete Schedule J for such individual*		X
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $150,000? *If "Yes," complete Schedule J for such individual*	X	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? *If "Yes," complete Schedule J for such person*		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization NONE

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than $100,000 in compensation from the organization ▶ 0

Part VIII Statement of Revenue

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts	1a Federated campaigns	1a				
	b Membership dues	1b				
	c Fundraising events	1c				
	d Related organizations	1d				
	e Government grants (contributions)	1e	1,284,241.			
	f All other contributions, gifts, grants, and similar amounts not included above	1f	1,532,544.			
	g Noncash contributions included in lines 1a-1f $ 5,030.					
	h Total. Add lines 1a-1f		2,816,785.			
Program Service Revenue		Business Code				
	2a ASSISTED LIVING INITIA	623000	1,219,531.	1,219,531.		
	b LOAN PROGRAM INCOME	525990	25,779.	25,779.		
	c					
	d					
	e					
	f All other program service revenue					
	g Total. Add lines 2a-2f		1,245,310.			
	3 Investment income (including dividends, interest, and other similar amounts)		2,364,921.			2364921.
	4 Income from investment of tax-exempt bond proceeds					
	5 Royalties					
		(i) Real	(ii) Personal			
	6a Gross Rents					
	b Less rental expenses					
	c Rental income or (loss)					
	d Net rental income or (loss)					
		(i) Securities	(ii) Other			
	7a Gross amount from sales of assets other than inventory	34693326	4,145.			
	b Less cost or other basis and sales expenses	35292920	6,213.			
	c Gain or (loss)	<599594.>	<2,068.>			
	d Net gain or (loss)			<601,662.>		<601,662.>
	8a Gross income from fundraising events (not including $ _____ of contributions reported on line 1c) See Part IV, line 18	a				
	b Less direct expenses	b				
	c Net income or (loss) from fundraising events					
	9a Gross income from gaming activities See Part IV, line 19	a				
	b Less: direct expenses	b				
	c Net income or (loss) from gaming activities					
	10a Gross sales of inventory, less returns and allowances	a				
	b Less. cost of goods sold	b				
	c Net income or (loss) from sales of inventory					
	Miscellaneous Revenue	Business Code				
	11a					
	b					
	c					
	d All other revenue					
	e Total. Add lines 11a-11d					
	12 Total revenue. See instructions.		5,825,354.	1,245,310.	0.	1763259.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	840,075.	840,075.		
2 Grants and other assistance to individuals in the U.S. See Part IV, line 22				
3 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	469,760.	342,934.	95,627.	31,199.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	1,568,369.	1,403,816.	124,254.	40,299.
8 Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	80,385.	69,243.	8,475.	2,667.
9 Other employee benefits	233,790.	200,884.	19,980.	12,926.
10 Payroll taxes	142,155.	123,147.	14,272.	4,736.
11 Fees for services (non-employees):				
a Management				
b Legal	15,993.	12,159.	3,834.	
c Accounting	37,468.	6,000.	31,468.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other	287,955.	265,944.	13,933.	8,078.
12 Advertising and promotion	26,792.	5,964.	20,828.	
13 Office expenses	192,833.	137,308.	55,525.	
14 Information technology				
15 Royalties				
16 Occupancy	81,949.		81,949.	
17 Travel	86,639.	53,237.	31,378.	2,024.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	69,314.	67,392.	1,366.	556.
20 Interest	304,775.	303,076.	1,699.	
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	218,411.	131,287.	86,211.	913.
23 Insurance	39,582.	28,142.	10,520.	920.
24 Other expenses. Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.)				
a PROVISION FOR LOAN LOSS	324,839.	324,839.		
b UTILITIES	52,990.	7,846.	45,144.	
c MISCELLANEOUS	18,058.	17,735.	323.	
d DUES & SUBSCRIPTIONS	14,465.	9,967.	4,016.	482.
e PROPERTY TAXES	13,836.		13,836.	
f All other expenses	<122,024.>	<144,679.>	21,403.	1,252.
25 Total functional expenses. Add lines 1 through 24f	4,998,409.	4,206,316.	686,041.	106,052.
26 Joint costs. Check here ▶ ☐ if following SOP 98-2. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X Balance Sheet

				(A) Beginning of year		(B) End of year
Assets	1	Cash - non-interest-bearing			1	
	2	Savings and temporary cash investments		9,965,423.	2	8,420,675.
	3	Pledges and grants receivable, net		949,499.	3	1,001,727.
	4	Accounts receivable, net			4	
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L			5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L			6	
	7	Notes and loans receivable, net		9,095,995.	7	9,557,215.
	8	Inventories for sale or use		3,855.	8	8,034.
	9	Prepaid expenses and deferred charges		45,813.	9	60,626.
	10a	Land, buildings, and equipment. cost or other basis. Complete Part VI of Schedule D	10a 4,389,738.			
	b	Less: accumulated depreciation	10b 699,337.	3,747,900.	10c	3,690,401.
	11	Investments - publicly traded securities		27,924,553.	11	33,467,561.
	12	Investments - other securities See Part IV, line 11			12	
	13	Investments - program-related See Part IV, line 11			13	
	14	Intangible assets			14	
	15	Other assets. See Part IV, line 11		101,739.	15	93,809.
	16	**Total assets.** Add lines 1 through 15 (must equal line 34)		51,834,777.	16	56,300,048.
Liabilities	17	Accounts payable and accrued expenses		235,040.	17	494,358.
	18	Grants payable		219,742.	18	222,825.
	19	Deferred revenue			19	906,000.
	20	Tax-exempt bond liabilities			20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D			21	
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L			22	
	23	Secured mortgages and notes payable to unrelated third parties		9,368,168.	23	9,389,757.
	24	Unsecured notes and loans payable to unrelated third parties			24	
	25	Other liabilities Complete Part X of Schedule D		1,098.	25	28,432.
	26	**Total liabilities.** Add lines 17 through 25		9,824,048.	26	11,041,372.
Net Assets or Fund Balances		**Organizations that follow SFAS 117, check here ▶ [X] and complete lines 27 through 29, and lines 33 and 34.**				
	27	Unrestricted net assets		40,271,001.	27	43,441,549.
	28	Temporarily restricted net assets		1,739,728.	28	1,817,127.
	29	Permanently restricted net assets			29	
		Organizations that do not follow SFAS 117, check here ▶ [ ] and complete lines 30 through 34.				
	30	Capital stock or trust principal, or current funds			30	
	31	Paid-in or capital surplus, or land, building, or equipment fund			31	
	32	Retained earnings, endowment, accumulated income, or other funds			32	
	33	Total net assets or fund balances		42,010,729.	33	45,258,676.
	34	Total liabilities and net assets/fund balances		51,834,777.	34	56,300,048.

Part XI Financial Statements and Reporting

			Yes	No
1	Accounting method used to prepare the Form 990: ☐ Cash ☒ Accrual ☐ Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		X
b	Were the organization's financial statements audited by an independent accountant?	2b	X	
c	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.	2c	X	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both: ☐ Separate basis ☒ Consolidated basis ☐ Both consolidated and separate basis			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b		

SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ **Attach to Form 990 or Form 990-EZ.** ▶ **See separate instructions.**

OMB No 1545-0047

2009

Open to Public Inspection

Name of the organization	Employer identification number
NORTHLAND FOUNDATION	41-1554455

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)

1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**

2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E.)

3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state: _____

5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)

6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7 ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)

8 ☐ A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)

9 ☐ An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)

10 ☐ An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**

11 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h.

a ☐ Type I b ☐ Type II c ☐ Type III - Functionally integrated d ☐ Type III - Other

e ☐ By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).

f If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box . . . . . ☐

g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

		Yes	No
(i)	A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?	11g(i)	
(ii)	A family member of a person described in (i) above?	11g(ii)	
(iii)	A 35% controlled entity of a person described in (i) or (ii) above?	11g(iii)	

h Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-9 above or IRC section (see instructions))	(iv) Is the organization in col. (i) listed in your governing document? Yes	(iv) No	(v) Did you notify the organization in col. (i) of your support? Yes	(v) No	(vi) Is the organization in col. (i) organized in the U.S.? Yes	(vi) No	(vii) Amount of support
Total									

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	3311834.	2643722.	2158619.	1899895.	2816785.	12830855.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 **Total.** Add lines 1 through 3	3311834.	2643722.	2158619.	1899895.	2816785.	12830855.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						8517187.
6 **Public support.** Subtract line 5 from line 4						4313668.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
7 Amounts from line 4	3311834.	2643722.	2158619.	1899895.	2816785.	12830855.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	2278890.	2287618.	2219101.	1921775.	2364921.	11072305.
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
11 **Total support.** Add lines 7 through 10						23903160.

12 Gross receipts from related activities, etc. (see instructions)	12	2,266,303.

13 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ▶ ☐

Section C. Computation of Public Support Percentage

14 Public support percentage for 2009 (line 6, column (f) divided by line 11, column (f))	14	18.05 %
15 Public support percentage from 2008 Schedule A, Part II, line 14	15	11.92 %

16a **33 1/3% support test - 2009.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

b **33 1/3% support test - 2008.** If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

17a **10% -facts-and-circumstances test - 2009.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization ▶ ☒

b **10% -facts-and-circumstances test - 2008.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization ▶ ☐

18 **Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ▶ ☐

Part III Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part I.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 **Total.** Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of $5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 **Public support** (Subtract line 7c from line 6)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 **Total support** (Add lines 9, 10c, 11, and 12.)						

14 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ▶ ☐

Section C. Computation of Public Support Percentage

15 Public support percentage for 2009 (line 8, column (f) divided by line 13, column (f))	15	%
16 Public support percentage from 2008 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for **2009** (line 10c, column (f) divided by line 13, column (f))	17	%
18 Investment income percentage from **2008** Schedule A, Part III, line 17	18	%

19a **33 1/3% support tests - 2009.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

b **33 1/3% support tests - 2008.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

20 **Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ▶ ☐

Part IV **Supplemental Information.** Complete this part to provide the explanations required by Part II, line 10, Part II, line 17a or 17b; and Part III, line 12 Provide any other additional information See instructions.

PART II, SECTION C, LINE 17A, FACTS AND CIRCUMSTANCES TEST:

THE NORTHLAND FOUNDATION IS A PUBLICLY-SUPPORTED ORGANIZATION THAT HAS AN ONGOING PROGRAM FOR THE SOLICITATION OF FUNDS TO SUPPORT ITS PRIORITY AREAS AND INITIATIVES. ANNUALLY FUNDS ARE REQUESTED AND RECEIVED FROM INDIVIDUALS, LOCAL BUSINESSES, CIVIC ORGANIZATIONS, GOVERNMENTAL ENTITIES, AND OTHER PUBLIC CHARITIES.

THE NORTHLAND FOUNDATION IS GOVERNED BY A BOARD OF TRUSTEES REPRESENTING A BROAD CROSS-SECTION OF GEOGRAPHY, INTEREST, AND KNOWLEDGE OF THE PEOPLE AND COMMUNITIES OF NORTHEASTERN MINNESOTA. THROUGH THE GRANT PROGRAM, BUSINESS FINANCE PROGRAM, KIDS PLUS PROGRAM, NORTHLAND ASSISTED LIVING, AND OTHER SPECIAL INITIATIVES, THE NORTHLAND FOUNDATION PROVIDES AN ARRAY OF SERVICES AVAILABLE FOR THE GENERAL PUBLIC. THESE SERVICES INCLUDE GRANTS, BUSINESS LOANS, COMMUNITY-BASED PROGRAMMING, TRAINING, AND ASSISTED LIVING HOUSING FOR THE ELDERLY.

THE NORTHLAND FOUNDATION HAS A TEAM OF STAFF MEMBERS WORKING ON FUND DEVELOPMENT EFFORTS INCLUDING THE PRESIDENT, VICE PRESIDENT/KIDS PLUS DIRECTOR, DIRECTOR OF BUSINESS FINANCE AND DIRECTOR OF SPECIAL PROJECTS. ADDITIONAL SUPPORT IS PROVIDED BY THE DIRECTOR OF COMMUNICATIONS, TWO PROGRAM ASSOCIATES, AND AN ADMINISTRATIVE ASSISTANT. EACH STAFF MEMBER SERVES IN A VARIETY OF ROLES FROM RELATIONSHIP-BUILDING, TO SCANNING FOR NEW FUNDING OPPORTUNITIES, TO DEVELOPING NEW PROGRAM CONCEPTS, TO MEETING WITH PROSPECT FUNDERS, TO PARTICIPATING IN SITE VISITS WITH PROSPECTIVE FUNDERS. THE DIRECTOR OF SPECIAL PROJECTS SERVES IN THE CAPACITY OF A FULL-TIME GRANT-WRITER. DURING FY 2009-10, WE SUBMITTED 61 GRANT PROPOSALS/LETTERS OF REQUEST AND RECEIVED 44 FUNDING AWARDS FROM A BROAD ARRAY OF SOURCES INCLUDING FOUNDATIONS, CORPORATE GIVING PROGRAMS, STATE

Part IV **Supplemental Information.** Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b, and Part III, line 12. Provide any other additional information See instructions

GOVERNMENT, FEDERAL GOVERNMENT, BUSINESSES, SERVICES ORGANIZATIONS, AND INDIVIDUALS. WE WERE PARTICULARLY SUCCESSFUL IN RAISING SIGNIFICANT STATE AND FEDERAL DOLLARS THIS PAST YEAR. WE CONSTANTLY SEEK WAYS TO DIVERSIFY OUR DEVELOPMENT EFFORTS INCLUDING INDIVIDUAL GIVING, MAJOR GIFTS, AND PLANNED GIVING.

THE NORTHLAND FOUNDATION IS NOT A MEMBERSHIP ORGANIZATION THAT SOLICITS DUES.

Schedule D (Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No. 1545-0047

2009

Open to Public Inspection

Name of the organization: NORTHLAND FOUNDATION

Employer identification number: 41-1554455

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate contributions to (during year)		
3 Aggregate grants from (during year)		
4 Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7

1 Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e.g , recreation or pleasure)
☐ Protection of natural habitat
☐ Preservation of open space
☐ Preservation of an historically important land area
☐ Preservation of a certified historic structure

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

		Held at the End of the Tax Year
a Total number of conservation easements	2a	
b Total acreage restricted by conservation easements	2b	
c Number of conservation easements on a certified historic structure included in (a)	2c	
d Number of conservation easements included in (c) acquired after 8/17/06	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ _____

4 Number of states where property subject to conservation easement is located ▶ _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶ _____

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ $ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" to Form 990, Part IV, line 8

1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items.

(i) Revenues included in Form 990, Part VIII, line 1 ▶ $ _____
(ii) Assets included in Form 990, Part X ▶ $ _____

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items:

a Revenues included in Form 990, Part VIII, line 1 ▶ $ _____
b Assets included in Form 990, Part X ▶ $ _____

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

a ☐ Public exhibition
b ☐ Scholarly research
c ☐ Preservation for future generations
d ☐ Loan or exchange programs
e ☐ Other _____

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements. Complete if organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIV and complete the following table:

		Amount
c Beginning balance	1c	
d Additions during the year	1d	
e Distributions during the year	1e	
f Ending balance	1f	

2a Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIV

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	32272823.	35335984.			
b Contributions					
c Net investment earnings, gains, and losses	3,821,733.	<1816854.>			
d Grants or scholarships					
e Other expenditures for facilities and programs	1,403,327.	1,246,307.			
f Administrative expenses					
g End of year balance	34691229.	32272823.			

2 Provide the estimated percentage of the year end balance held as:

a Board designated or quasi-endowment ▶ 100.00 %
b Permanent endowment ▶ _____ %
c Term endowment ▶ _____ %

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by.

	Yes	No
(i) unrelated organizations 3a(i)		X
(ii) related organizations 3a(ii)		X

b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? 3b

4 Describe in Part XIV the intended uses of the organization's endowment funds.

Part VI Investments - Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		306,450.		306,450.
b Buildings		2,992,259.	245,703.	2,746,556.
c Leasehold improvements		35,914.	25,682.	10,232.
d Equipment		580,476.	379,047.	201,429.
e Other		474,639.	48,905.	425,734.
Total. Add lines 1a through 1e. *(Column (d) must equal Form 990, Part X, column (B), line 10(c).)* ▶				3,690,401.

Part VII Investments - Other Securities. See Form 990, Part X, line 12

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Financial derivatives		
Closely-held equity interests		
Other		
Total. (Col (b) must equal Form 990, Part X, col (B) line 12.) ▶		

Part VIII Investments - Program Related. See Form 990, Part X, line 13.

(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Total. (Col (b) must equal Form 990, Part X, col (B) line 13.) ▶		

Part IX Other Assets. See Form 990, Part X, line 15

(a) Description	(b) Book value
Total. *(Column (b) must equal Form 990, Part X, col (B) line 15)* ▶	

Part X Other Liabilities. See Form 990, Part X, line 25.

1 (a) Description of liability	(b) Amount
Federal income taxes	
DUE TO NORTHLAND INSTITUTE	28,432.
Total. *(Column (b) must equal Form 990, Part X, col (B) line 25.)* ▶	28,432.

2. FIN 48 Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48.

Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	
3	Excess or (deficit) for the year. Subtract line 2 from line 1	3	
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV.)	8	
9	Total adjustments (net) Add lines 4 through 8	9	
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10	

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements			1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
a	Net unrealized gains on investments	2a			
b	Donated services and use of facilities	2b			
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIV)	2d			
e	Add lines 2a through 2d			2e	
3	Subtract line 2e from line 1			3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIV.)	4b			
c	Add lines 4a and 4b			4c	
5	Total revenue Add lines 3 and 4c. *(This must equal Form 990, Part I, line 12.)*			5	

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements			1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
a	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIV.)	2d			
e	Add lines 2a through 2d			2e	
3	Subtract line 2e from line 1			3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1.				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIV)	4b			
c	Add lines 4a and 4b			4c	
5	Total expenses. Add lines 3 and 4c. *(This must equal Form 990, Part I, line 18.)*			5	

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4, Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2, Part XI, line 8; Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information

PART X: THE FINANCIAL ACCOUNTING STANDARDS BOARD ISSUED NEW GUIDANCE ON ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES. MANAGEMENT EVALUATED THE FOUNDATION'S TAX POSITIONS AND CONCLUDED THAT THE FOUNDATION HAD TAKEN NO UNCERTAIN TAX POSITIONS THAT REQUIRE ADJUSTMENT TO THE FINANCIAL STATEMENTS TO COMPLY WITH THE PROVISIONS OF THE GUIDANCE.

SCHEDULE I (Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

▶ **Attach to Form 990.**

OMB No 1545-0047

2009

Open to Public Inspection

Name of the organization

NORTHLAND FOUNDATION

Employer identification number

41-1554455

Part I. General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . . . [X] Yes [ ] No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than $5,000. Check this box if no one recipient received more than $5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed ▶ [ ]

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNITED WAY OF NORTHEASTERN MINNESOTA - 229 W LAKE ST - CHISOLM, MN 55719	41-0908454	501(C)(3)	15,000.	0.			SUPPORT TO ESTABLISH THE SMILES ACROSS MINNESOTA DENTAL CARE PROGRAM IN SCHOOLS IN NE MN.
DOMESTIC ABUSE INTERVENTION PROGRAMS - 202 EAST SUPERIOR STREET - DULUTH, MN 55802	41-1382134	501(C)(3)	20,000.	0.			SUPPORT FOR UPDATING AND REVISING THE CREATING A PROCESS OF CHANGE FOR MEN WHO BATTER CURRICULUM.
MINNESOTA RESOURCE CENTER 205 WEST SECOND STREET, STE 150 DULUTH, MN 55802	41-0828779	501(C)(3)	10,000.	0.			TO PROVIDE TRAINING AND SKILLS DEVELOPMENT FOR PEOPLE WITH BARRIERS TO EMPLOYMENT IN COMPUTER
DULUTH AREA FAMILY YMCA 302 WEST 1ST ST DULUTH, MN 55802	41-0693931	501(C)(3)	25,000.	0.			IN SUPPORT OF AFTER SCHOOL AND SUMMERTIME ENRICHMENT AND LIFE SKILLS DEVELOPMENT
MCGREGOR KIDS PLUS 42555 110TH AVENUE TAMARACK, MN 55787	41-1941630	501(C)(3)	9,350.	0.			SUPPORT FOR A YOUTH EMPLOYMENT TRAINING PROGRAM THAT CONDUCTS SERVICE PROJECTS TO
APEX 306 WEST SUPERIOR ST, STE 902 DULUTH, MN 55802	32-0079166	501(C)(6)	15,000.	0.			TO SUPPORT ECONOMIC DEVELOPMENT EFFORTS IN DULUTH AND THE SURROUNDING AREA.

2 Enter total number of section 501(c)(3) and government organizations . . . . ▶ 34.

3 Enter total number of other organizations . . . . ▶ 1.

LHA **For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.** **Schedule I (Form 990) 2009**

SEE PART IV FOR COLUMN (H) DESCRIPTIONS

932101 02-02-10

Part III **Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Use Part IV and Schedule I-1 (Form 990) if additional space is needed

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance

Part IV **Supplemental Information.** Complete this part to provide the information required in Part I, line 2, and any other additional information

SCHEDULE I, PART I, LINE 2: ORGANIZATIONS ARE REQUIRED TO SUBMIT INTERIM AND FINAL REPORTS DETAILING PROGRAM ACCOMPLISHMENTS AND USE OF GRANT FUNDS. ORGANIZATIONS ITEMIZE ACTUAL EXPENDITURES COMPARED TO THE BUDGET THEY SUBMITTED WITH THEIR GRANT APPLICATION. ORGANIZATIONS REPORT ON HOW NORTHLAND FOUNDATION FUNDS WERE SPENT AS WELL AS ADDITIONAL FUNDS PROVIDED BY THE GRANTEE AND OTHER SOURCES. ORGANIZATIONS REPORT ON SOURCES OF FUNDING FOR THE PROJECT BOTH AS PROJECTED IN THE GRANT APPLICATION AND THE ACTUAL RECEIPTS OVER THE COURSE OF THE GRANT PERIOD. ORGANIZATIONS RECEIVING GRANTS $5,000 AND UNDER SUBMIT A FINAL REPORT. ORGANIZATIONS

SCHEDULE I-1
(Form 990)
Department of the Treasury
Internal Revenue Service

Continuation Sheet for Schedule I (Form 990)
▶ Attach to Form 990 to list additional information for Schedule I (Form 990), Part II or Part III.

OMB No 1545-0047
2009
Open to Public Inspection

Name of the organization
NORTHLAND FOUNDATION

Employer identification number
41-1554455

Part I Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CONCERNED CITIZENS COMMITTEE OF PINE MILL COURT - 434 PINE MILL COURT - VIRGINIA, MN 55792	43-2038186	501(C)(3)	15,000.	0.			SUPPORT FOR STAFFING TO PROVIDE BASIC NEEDS SERVICES TO LOW-INCOME PEOPLE IN THE VIRGINIA
LUTHERAN SOCIAL SERVICE OF MN 424 W SUPERIOR ST 204 ORDEAN BLDG DULUTH, MN 55802	41-0872993	501(C)(3)	20,000.	0.			TO PROVIDE COUNSELING SERVICES TO PEOPLE FACING FORECLOSURE IN NORTHEAST MINNESOTA.
KOOTASCA COMMUNITY ACTION, INC 2232 2ND AVENUE EAST INTERNATIONAL FALLS, MN 56649	41-0904805	501(C)(3)	22,500.	0.			SUPPORT FOR THE CREATION OF THE BORDERLAND VOLUNTEERS PROGRAM TO RECRUIT, TRAIN AND PLACE
MINNESOTA TEEN CHALLENGE NORTHLAND CENTER - 2 EAST 2ND STREET - DULUTH, MN 55802	41-1517351	501(C)(3)	7,500.	0.			IN SUPPORT OF A PROGRAM TO ASSIST AND SUPPORT MN TEEN CHALLENGE GRADUATES RE-ENTERING THE
AITKIN COUNTY HABITAT FOR HUMANITY PO BOX 281 AITKIN, MN 56431	41-1756186	501(C)(3)	7,500.	0.			IN SUPPORT OF AFFORDABLE HOUSING IN AITKIN COUNTY.
NORTHSHORE AREA PARTNERS 99 EDISON BLVD SILVER BAY, MN 55614	20-1156990	501(C)(3)	8,000.	0.			IN SUPPORT OF VOLUNTEER EFFORTS TO HELP ELDERS LIVE INDEPENDENTLY IN EASTERN LAKE COUNTY.
MN ASSISTANCE COUNCIL FOR VETERANS 360 ROBERT STREET NORTH SUITE 306 ST PAUL, MN 55101	41-1694717	501(C)(3)	10,000.	0.			IN SUPPORT OF OUTREACH EFFORTS TO VETERANS IN CRISIS IN NE MINNESOTA.
JUST KIDS DENTAL HEALTH PO BOX 146 TWO HARBORS, MN 55616	41-0786046	501(C)(3)	10,000.	0.			SUPPORT TO PROVIDE DENTAL HYGIENE CARE TO CHILDREN IN CARLTON, LAKE AND COOK COUNTIES.

SCHEDULE I-1
(Form 990)
Department of the Treasury
Internal Revenue Service

Continuation Sheet for Schedule I (Form 990)
▶ Attach to Form 990 to list additional information for Schedule I (Form 990), Part II or Part III.

OMB No 1545-0047
2009
Open to Public Inspection

Name of the organization
NORTHLAND FOUNDATION

Employer identification number
41-1554455

Part I Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PLANNED PARENTHOOD OF MINNESOTA 1200 LAGOON AVE SOUTH MINNEAPOLIS, MN 55408	41-0948382	501(C)(3)	10,000.	0.			SUPPORT FOR THE DULUTH TEEN RESOURCE CENTER.
RANGE RESPITE PROJECT 1309 20TH STREET SOUTH VIRGINIA, MN 55792	41-1726790	501(C)(3)	10,000.	0.			FUNDING FOR THE CAREGIVER SUPPORT PROGRAM TO ASSIST PEOPLE PROVIDING CARE FOR ELDERLY AND ILL FAMILIY
COURAGE CENTER DULUTH 200 ORDEAN BUILDING 424 W SUPERIOR DULUTH, MN 55802	41-0706118	501(C)(3)	10,000.	0.			SUPPORT TO EXPAND AND ENHANCE PROGRAMMING FOR CHILDREN WITH AUTISM.
SAFE HAVEN SHELTER FOR BATTERED WOMEN - PO BOX 3558 - DULUTH, MN 55803	41-1317462	501(C)(3)	10,000.	0.			SUPPORT FOR A COLLABORATIVE PROGRAM THAT HELPS EMPOWER PEOPLE THROUGH SETTING AND
BRIDGES: KINSHIP MENTORING 703 NORTH POKEGAMA AVENUE GRAND RAPIDS, MN 55744	41-1922877	501(C)(3)	10,000.	0.			TO SUPPORT MENTORING BETWEEN 3RD - 6TH GRADE STUDENTS AND HIGH SCHOOL AND COLLEGE STUDENTS.
RANGE WOMEN'S ADVOCATES 301 1ST ST SOUTH, SUITE 100 VIRGINIA, MN 55792	41-1369020	501(C)(3)	12,000.	0.			TO PROVIDE ADVOCACY SERVICES TO VICTIMS OF DOMESTIC VIOLENCE.
GRANT COMMUNITY SCHOOL COLLABORATIVE - 1027 NORTH 8TH AVE E - DULUTH, MN 55805	41-2002724	501(C)(3)	15,000.	0.			SUPPORT FOR AFTER SCHOOL AND SUMMER PROGRAMMING TO IMPROVE ACADEMIC PERFORMANCE AND INCREASE
DULUTH TASK FORCE FOR IMPROVED COMMUNITY POLICE ACCOUNTABILITY - 32 EAST 1ST ST - DULUTH, MN 55802	41-1227969	501(C)(3)	15,000.	0.			SUPPORT FOR A COMPREHENSIVE REVIEW OF THE DULUTH POLICE DEPARTMENT IN AN EFFORT

SCHEDULE I-1
(Form 990)
Department of the Treasury
Internal Revenue Service

Continuation Sheet for Schedule I (Form 990)
▶ **Attach to Form 990 to list additional information for Schedule I (Form 990), Part II or Part III.**

OMB No 1545-0047
2009
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Name of the organization
NORTHLAND FOUNDATION

Employer identification number
41-1554455

Part I Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COPELAND VALLEY YOUTH CENTER 28 E VILLAGE VIEW DRIVE DULUTH, MN 55805	41-0850223	501(C)(3)	15,000.	0.			TO PROVIDE AMERICORPS POSITIONS FOR THE COPELAND AND VALLEY YOUTH CENTERS.
HUMAN DEVELOPMENT CENTER 1401 EAST 1ST STREET DULUTH, MN 55805	41-0777937	501(C)(3)	17,000.	0.			SUPPORT TO BUILD STAFF CAPACITY TO PROVIDE MENTAL HEALTH SERVICES TO YOUNG CHILDREN AND THEIR
VOLUNTEERS IN EDUCATION PO BOX 65 SOUDAN, MN 55782	45-0578555	501(C)(3)	20,000.	0.			SUPPORT FOR THE CREATION OF VOLUNTEER TUTORING PROGRAMS IN THE TOWER, COOK AND BABBITT SCHOOLS.
YWCA OF DULUTH 32 EAST 1ST ST DULUTH, MN 55802	41-0696493	501(C)(3)	20,000.	0.			TO PROVIDE EMERGENCY CHILDCARE ASSISTANCE TO FAMILIES WHO HAVE LOST ELIGIBILITY FOR MN
LIFE HOUSE INC 102 W 1ST ST DULUTH, MN 55802	41-1704840	501(C)(3)	20,000.	0.			SUPPORT FOR A YOUTH ADVOCATE POSITION AT THE LIFE HOUSE YOUTH CENTER
LOCAL INITIATIVES SUPPORT CORPORATION - 202 WEST SUPERIOR STREET 401 SELLWOOD BUILDING - DULUTH, MN 55802	13-3030229	501(C)(3)	20,000.	0.			GENERAL OPERATING SUPPORT FOR THE SUSTAINABLE COMMUNITIES INITIATIVE OF DULUTH LISC
CLOQUET COMMUNITY EDUCATION 509 CARLTON AVENUE CLOQUET, MN 55720	41-6000450	501(C)(3)	20,000.	0.			SUPPORT FOR THE ESTABLISHMENT OF THE LI'L THUNDER LEARNING CENTER AT FOND DU LAC TRIBAL AND
LITTLE TREASURES CENTER, INC 5016 HERMANTOWN ROAD DULUTH, MN 55811	41-1942142	501(C)(3)	20,000.	0.			GENERAL OPERATING SUPPORT FOR THE INFANT AND TODDLER PROGRAMS OF THE LITTLE TREASURES CENTER,

SCHEDULE I-1
(Form 990)
Department of the Treasury
Internal Revenue Service

Continuation Sheet for Schedule I (Form 990)
▶ **Attach to Form 990 to list additional information for Schedule I (Form 990), Part II or Part III.**

OMB No 1545-0047
2009
Open to Public Inspection

Name of the organization
NORTHLAND FOUNDATION

Employer identification number
41-1554455

Part I **Continuation of Grants and Other Assistance to Governments and Organizations in the United States** (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ECUMEN 4002 LONDON ROAD DULUTH, MN 55804	41-1568278	501(C)(3)	20,000.	0.			SUPPORT FOR THE COORDINATION OF THE PARISH NURSE PROGRAM FOR NORTHEASTERN MINNESOTA.
WOMEN'S HEALTH CENTER OF DULUTH PA 32 EAST 1ST ST SUITE 300 DULUTH, MN 55802	41-1444270	501(C)(3)	20,000.	0.			IN SUPPORT OF PROGRAMMING TO EDUCATE, SUPPORT AND PROMOTE RESPONSIBLE FATHERHOOD FOR YOUNG AND
CENTER AGAINST SEXUAL & DOMESTIC ABUSE - 2231 CATLIN AVENUE - SUPERIOR, WI 54880	39-1478768	501(C)(3)	20,000.	0.			IN SUPPORT OF PROGRAMMING TO PROVIDE SHELTER AND ADVOCACY FOR BATTERED WOMEN AND THEIR CHILDREN.
KOOCHICHING AGING OPTIONS 1000 5TH STREET INTERNATIONAL FALLS, MN 56649	26-4636084	501(C)(3)	24,000.	0.			SUPPORT FOR THE ESTABLISHMENT OF KOOCHICHING AGING OPTIONS TO PROVIDE SUPPORT AND
CHUM 102 W 2ND ST DULUTH, MN 55802	41-1227969	501(C)(3)	48,000.	0.			SUPPORT TO EXPAND VOLUNTEER ENGAGEMENT AND SOCIAL JUSTICE ADVOCACY WORK.

Part IV Supplemental Information

RECEIVING GRANTS OVER $5,000 SUBMIT INTERIM REPORTS EVERY 6 MONTHS IN ADDITION TO A FINAL REPORT. BOTH THE GRANTS MANAGER AND THE GRANTS COORDINATOR REVIEW THESE REPORTS AS THEY COME IN.

PART II, LINE 1, COLUMN (H):

NAME OF ORGANIZATION OR GOVERNMENT: MINNESOTA RESOURCE CENTER

(H) PURPOSE OF GRANT OR ASSISTANCE: TO PROVIDE TRAINING AND SKILLS DEVELOPMENT FOR PEOPLE WITH BARRIERS TO EMPLOYMENT IN COMPUTER SKILLS, WORK READINESS AND THE JOB APPLICATION PROCESS.

NAME OF ORGANIZATION OR GOVERNMENT: DULUTH AREA FAMILY YMCA

(H) PURPOSE OF GRANT OR ASSISTANCE: IN SUPPORT OF AFTER SCHOOL AND SUMMERTIME ENRICHMENT AND LIFE SKILLS DEVELOPMENT PROGRAMMING AT LOWELL AND NETTLETON SCHOOLS.

NAME OF ORGANIZATION OR GOVERNMENT: MCGREGOR KIDS PLUS

(H) PURPOSE OF GRANT OR ASSISTANCE: SUPPORT FOR A YOUTH EMPLOYMENT TRAINING PROGRAM THAT CONDUCTS SERVICE PROJECTS TO ASSIST MCGREGOR AREA SENIORS AND PEOPLE WITH DISABILITIES.

NAME OF ORGANIZATION OR GOVERNMENT:

CONCERNED CITIZENS COMMITTEE OF PINE MILL COURT

(H) PURPOSE OF GRANT OR ASSISTANCE: SUPPORT FOR STAFFING TO PROVIDE BASIC NEEDS SERVICES TO LOW-INCOME PEOPLE IN THE VIRGINIA AREA.

NAME OF ORGANIZATION OR GOVERNMENT: KOOTASCA COMMUNITY ACTION, INC

(H) PURPOSE OF GRANT OR ASSISTANCE: SUPPORT FOR THE CREATION OF THE BORDERLAND VOLUNTEERS PROGRAM TO RECRUIT, TRAIN AND PLACE VOLUNTEERS WITH

Part IV Supplemental Information

NONPROFITS IN THE INTERNATIONAL FALLS AREA.

NAME OF ORGANIZATION OR GOVERNMENT:

MINNESOTA TEEN CHALLENGE NORTHLAND CENTER

(H) PURPOSE OF GRANT OR ASSISTANCE: IN SUPPORT OF A PROGRAM TO ASSIST AND SUPPORT MN TEEN CHALLENGE GRADUATES RE-ENTERING THE WORKFORCE.

IN SUPPORT OF A PROGRAM TO ASSIST AND SUPPORT MN TEEN CHALLENGE GRADUATES RE-ENTERING THE WORKFORCE.

IN SUPPORT OF A PROGRAM TO ASSIST AND SUPPORT MN TEEN CHALLENGE GRADUATES RE-ENTERING THE WORKFORCE.

NAME OF ORGANIZATION OR GOVERNMENT: RANGE RESPITE PROJECT

(H) PURPOSE OF GRANT OR ASSISTANCE: FUNDING FOR THE CAREGIVER SUPPORT PROGRAM TO ASSIST PEOPLE PROVIDING CARE FOR ELDERLY AND ILL FAMILIY MEMBERS IN THE HOME.

NAME OF ORGANIZATION OR GOVERNMENT: SAFE HAVEN SHELTER FOR BATTERED WOMEN

(H) PURPOSE OF GRANT OR ASSISTANCE: SUPPORT FOR A COLLABORATIVE PROGRAM THAT HELPS EMPOWER PEOPLE THROUGH SETTING AND ACHIEVING GOALS THAT LEAD THEM TO INCREASED SELF SUFFICIENCY.

NAME OF ORGANIZATION OR GOVERNMENT: GRANT COMMUNITY SCHOOL COLLABORATIVE

(H) PURPOSE OF GRANT OR ASSISTANCE: SUPPORT FOR AFTER SCHOOL AND SUMMER PROGRAMMING TO IMPROVE ACADEMIC PERFORMANCE AND INCREASE SOCIAL AND LIFE SKILLS FOR AT-RISK STUDENTS.

NAME OF ORGANIZATION OR GOVERNMENT:

DULUTH TASK FORCE FOR IMPROVED COMMUNITY POLICE ACCOUNTABILITY

Part IV Supplemental Information

(H) PURPOSE OF GRANT OR ASSISTANCE: SUPPORT FOR A COMPREHENSIVE REVIEW OF THE DULUTH POLICE DEPARTMENT IN AN EFFORT TO IMPROVE COMMUNITY RELATIONS.

NAME OF ORGANIZATION OR GOVERNMENT: HUMAN DEVELOPMENT CENTER

(H) PURPOSE OF GRANT OR ASSISTANCE: SUPPORT TO BUILD STAFF CAPACITY TO PROVIDE MENTAL HEALTH SERVICES TO YOUNG CHILDREN AND THEIR FAMILIES.

NAME OF ORGANIZATION OR GOVERNMENT: YWCA OF DULUTH

(H) PURPOSE OF GRANT OR ASSISTANCE: TO PROVIDE EMERGENCY CHILDCARE ASSISTANCE TO FAMILIES WHO HAVE LOST ELIGIBILITY FOR MN CHILDCARE ASSISTANCE.

NAME OF ORGANIZATION OR GOVERNMENT: CLOQUET COMMUNITY EDUCATION

(H) PURPOSE OF GRANT OR ASSISTANCE: SUPPORT FOR THE ESTABLISHMENT OF THE LI'L THUNDER LEARNING CENTER AT FOND DU LAC TRIBAL AND COMMUNITY COLLEGE.

NAME OF ORGANIZATION OR GOVERNMENT: LITTLE TREASURES CENTER, INC

(H) PURPOSE OF GRANT OR ASSISTANCE: GENERAL OPERATING SUPPORT FOR THE INFANT AND TODDLER PROGRAMS OF THE LITTLE TREASURES CENTER, INC.

NAME OF ORGANIZATION OR GOVERNMENT: WOMEN'S HEALTH CENTER OF DULUTH PA

(H) PURPOSE OF GRANT OR ASSISTANCE: IN SUPPORT OF PROGRAMMING TO EDUCATE, SUPPORT AND PROMOTE RESPONSIBLE FATHERHOOD FOR YOUNG AND EXPECTANT FATHERS.

NAME OF ORGANIZATION OR GOVERNMENT: KOOCHICHING AGING OPTIONS

(H) PURPOSE OF GRANT OR ASSISTANCE: SUPPORT FOR THE ESTABLISHMENT OF

Part IV Supplemental Information

KOOCHICHING AGING OPTIONS TO PROVIDE SUPPORT AND SERVICES TO OLDER ADULTS IN KOOCHICHING COUNTY.

SCHEDULE J (Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2009

Open to Public Inspection

Name of the organization

NORTHLAND FOUNDATION

Employer identification number

41-1554455

Part I Questions Regarding Compensation

			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items.			
	☐ First-class or charter travel	☐ Housing allowance or residence for personal use		
	☐ Travel for companions	☐ Payments for business use of personal residence		
	☐ Tax indemnification and gross-up payments	☒ Health or social club dues or initiation fees		
	☐ Discretionary spending account	☐ Personal services (e.g., maid, chauffeur, chef)		
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	X	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	X	
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply			
	☐ Compensation committee	☐ Written employment contract		
	☐ Independent compensation consultant	☒ Compensation survey or study		
	☐ Form 990 of other organizations	☒ Approval by the board or compensation committee		
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization.			
a	Receive a severance payment or change-of-control payment?	4a		X
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		X
c	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of.			
a	The organization?	5a		X
b	Any related organization?	5b		X
	If "Yes" to line 5a or 5b, describe in Part III.			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:			
a	The organization?	6a		X
b	Any related organization?	6b		X
	If "Yes" to line 6a or 6b, describe in Part III.			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7		X
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs. section 53 4958-4(a)(3)? If "Yes," describe in Part III	8		X
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9		

Part II **Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use Schedule J-1 if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
THOMAS RENIER	(i)	146,789.	23,260.	0.	8,457.	29,487.	207,993.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
LYNN HAGLIN	(i)	127,734.	0.	0.	7,588.	24,643.	159,965.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
SCOTT MARTIN	(i)	142,769.	0.	0.	8,215.	600.	151,584.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
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	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

SCHEDULE O
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.
▶ Attach to Form 990.

OMB No. 1545-0047

2009

Open to Public Inspection

Name of the organization
NORTHLAND FOUNDATION

Employer identification number
41-1554455

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

THROUGH ECONOMIC AND SOCIAL JUSTICE

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

ECONOMY, CULTIVATE LEADERSHIP AND PHILANTHROPY, AND FOSTER RESPECT FOR ALL.

THROUGH OUR GRANTS TO NONPROFITS, LOANS TO LOCAL BUSINESSES, KIDS PLUS PROGRAM, AND OTHER SPECIAL INITIATIVES, THE NORTHLAND FOUNDATION IS BUILDING A STRONG FOUNDATION FOR THE FUTURE OF OUR REGION.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

RESIDENTS AND THOSE WHO NEED FINANCIAL ASSISTANCE.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

LAUNCHED BY THE NORTHLAND FOUNDATION IN 1990, THE OVERALL GOAL OF THE KIDS PLUS PROGRAM IS TO IMPROVE THE WELL-BEING OF CHILDREN AND YOUTH IN NORTHEASTERN MINNESOTA AND SUPERIOR, WISONSIN. KIDS PLUS INCLUDES A FAMILY OF PROGRAMS THAT SUPPORT CHILDREN AND YOUTH FROM BIRTH TO ADULTHOOD. FOCUS AREAS INCLUDE: 1) TECHNICAL ASSISTANCE AND COMMUNITY-BASED PLANNING; 2) EARLY CHILDHOOD DEVELOPMENT; 3) YOUTH LEADERSHIP, VOLUNTEERISM, AND PHILANTHROPY; 4) INTERGENERATIONAL PROGRAMMING; AND 5) TRAINING AND CONFERENCING. THROUGH THE KIDS PLUS FAMILY OF PROGRAMS, THOUSANDS OF COMMUNITY MEMBERS, REPRESENTING A BROAD RANGE OF LOCAL SECTORS, HAVE BEEN ENGAGED WITH LOCAL INITIATIVES THAT SUPPORT CHILDREN AND YOUTH.

EXPENSES $ 740798. INCLUDING GRANTS OF $ 0. REVENUE $ 25779.

SCHEDULE O
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.
▶ Attach to Form 990.

OMB No. 1545-0047
2009
Open to Public Inspection

Name of the organization
NORTHLAND FOUNDATION

Employer identification number
41-1554455

FORM 990, PART VI, SECTION B, LINE 11: THE PRESIDENT AND THE CFO REVIEW A COPY OF THE 990 AFTER IT IS COMPLETED. A COPY OF THE 990 IS THEN MADE AVAILABLE AT THE NEXT BOARD MEETING FOR REVIEW BY THE BOARD OF TRUSTEES. DURING THAT BOARD MEETING, IT IS OPEN FOR DISCUSSION AND APPROVED BY THE BOARD OF TRUSTEES.

FORM 990, PART VI, SECTION B, LINE 12C: AT THE END OF EACH FISCAL YEAR, EVERY MEMBER OF THE BOARD OF TRUSTEES AND EVERY STAFF MEMBER FILLS OUT A "CONFLICT OF INTEREST" FORM AND INCLUDES ANY CONFLICTS OF INTEREST THEY MAY HAVE. ALSO, IF THERE IS A BOARD MEMBER THAT HAS A CONFLICT WITH ANY GRANTS OR LOANS, THEY RECLUSE THEMSELVES FROM VOTING ON THAT PARTICULAR ITEM AT THE BOARD MEETING.

FORM 990, PART VI, SECTION B, LINE 15: THE CHAIR OF THE BOARD USES DATA FROM COMPENSATION SURVEYS TO DETERMINE COMPENSATION LEVELS, AND THEN MEETS WITH THE PRESIDENT TO DISCUSS. AFTER THE MEETING A RECOMMENDATION IS BROUGHT TO THE BOARD OF TRUSTEES AND A DECISION IS MADE BY THE BOARD. THE SURVEYS USED ARE ONES THAT ARE DONE BY SIMILAR NON-PROFITS IN THE STATE TO BRING RECOMMENDATIONS TO THE BOARD OF TRUSTEES FOR ALL EMPLOYEE WAGES. THE BOARD OF TRUSTEES APPROVE AN ANNUAL BUDGET THAT INCLUDES A "STANDARD" INCREASE FOR THE ENTIRE STAFF. IN THE EVENT THAT ANY EMPLOYEE HAS INCREASED JOB RESPONSIBILITIES, THE PRESIDENT WILL BRING THAT RECOMMENDATION TO THE BOARD OF TRUSTEES.

FORM 990, PART VI, SECTION C, LINE 18: THESE FORMS ARE AVAILABLE UPON

SCHEDULE O
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.
▶ Attach to Form 990.

OMB No. 1545-0047
2009
Open to Public Inspection

Name of the organization
NORTHLAND FOUNDATION

Employer identification number
41-1554455

REQUEST

FORM 990, PART VI, SECTION C, LINE 19: THESE ARE NOT AVAILABLE TO THE PUBLIC AT THIS TIME.

FORM 990, PART XI, LINE 2C

THE ORGANIZATION HAS A COMMITTEE THAT ASSUMES OVERSIGHT OF THE AUDIT OF ITS FINANCIAL STATEMENTS AND SELECTION OF AN INDEPENDENT ACCOUNTANT.

SCHEDULE R (Form 990)
Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047
2009
Open to Public Inspection

Name of the organization
NORTHLAND FOUNDATION

Employer identification number
41-1554455

Part I **Identification of Disregarded Entities** (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.)

(a) Name, address, and EIN of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
NORTHLAND ASSISTED LIVING, LLC - 20-5440048 202 WEST SUPERIOR STREET DULUTH, MN 55802	ASSISTED LIVING ORGANIZATION	MINNESOTA	1,219,531.	361,923.	N/A
MCGREGOR PROPERTIES, LLC - 20-5490145 202 WEST SUPERIOR STREET DULUTH, MN 55802	PROPERTIES	MINNESOTA	80,613.	1,581,331.	N/A
BUHL PROPERTY DEVELOPMENT, LLC - 26-0558429 202 WEST SUPERIOR STREET DULUTH, MN 55802	PROPERTIES	MINNESOTA	93,747.	1,792,748.	N/A
HOYT LAKES PROPERTY DEVELOPMENT, LLC - 26-4816942, 202 WEST SUPERIOR STREET, DULUTH, MN 55802	PROPERTIES	MINNESOTA	1,433.	364,934.	N/A

Part II **Identification of Related Tax-Exempt Organizations** (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity
NORTHLAND INSTITUTE - 31-1504160 13911 RIDGEDALE DRIVE #260 MINNEAPOLIS, MN 55305	PROVIDE SUPPORT FOR SOCIAL AND ECONOMIC PROGRAMS IN THE AREA	MINNESOTA	501(C)(3)	509(A)(2)	NORTHLAND FOUNDATION

Part III **Identification of Related Organizations Taxable as a Partnership** (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations? Yes	(h) No	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner? Yes	(j) No

Part IV **Identification of Related Organizations Taxable as a Corporation or Trust** (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule		Yes	No
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity	1a		X
b Gift, grant, or capital contribution to other organization(s)	1b		X
c Gift, grant, or capital contribution from other organization(s)	1c		X
d Loans or loan guarantees to or for other organization(s)	1d		X
e Loans or loan guarantees by other organization(s)	1e		X
f Sale of assets to other organization(s)	1f		X
g Purchase of assets from other organization(s)	1g		X
h Exchange of assets	1h		X
i Lease of facilities, equipment, or other assets to other organization(s)	1i		X
j Lease of facilities, equipment, or other assets from other organization(s)	1j		X
k Performance of services or membership or fundraising solicitations for other organization(s)	1k	X	
l Performance of services or membership or fundraising solicitations by other organization(s)	1l		X
m Sharing of facilities, equipment, mailing lists, or other assets	1m		X
n Sharing of paid employees	1n		X
o Reimbursement paid to other organization for expenses	1o		X
p Reimbursement paid by other organization for expenses	1p		X
q Other transfer of cash or property to other organization(s)	1q		X
r Other transfer of cash or property from other organization(s)	1r		X

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

	(a) Name of other organization(s)	(b) Transaction type (a-r)	(c) Amount involved
(1)	NORTHLAND INSTITUTE	K	0.
(2)			
(3)			
(4)			
(5)			
(6)			

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Are all partners section 501(c)(3) organizations? Yes	(d) No	(e) Share of end-of-year assets	(f) Disproportionate allocations? Yes	(f) No	(g) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(h) General or managing partner? Yes	(h) No

Form **8868**
(Rev. April 2009)
Department of the Treasury
Internal Revenue Service

Application for Extension of Time To File an Exempt Organization Return

▶ File a separate application for each return.

OMB No. 1545-1709

- If you are filing for an **Automatic 3-Month Extension, complete only Part I** and check this box . . . ▶ [X]
- If you are filing for an **Additional (Not Automatic) 3-Month Extension, complete only Part II** (on page 2 of this form)

Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868.

Part I **Automatic 3-Month Extension of Time.** Only submit original (no copies needed)

A corporation required to file Form 990-T and requesting an automatic 6-month extension - check this box and complete Part I only . . . . . ▶ [ ]

All other corporations (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

Electronic Filing (e-file). Generally, you can electronically file Form 8868 if you want a 3-month automatic extension of time to file one of the returns noted below (6 months for a corporation required to file Form 990-T). However, you cannot file Form 8868 electronically if (1) you want the additional (not automatic) 3-month extension or (2) you file Forms 990-BL, 6069, or 8870, group returns, or a composite or consolidated Form 990-T. Instead, you must submit the fully completed and signed page 2 (Part II) of Form 8868. For more details on the electronic filing of this form, visit *www.irs.gov/efile* and click on *e-file for Charities & Nonprofits.*

Type or print	Name of Exempt Organization	Employer identification number
File by the due date for filing your return See instructions	NORTHLAND FOUNDATION	41-1554455
	Number, street, and room or suite no. If a P.O. box, see instructions. 202 WEST SUPERIOR STREET, NO. 610	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions DULUTH, MN 55802	

Check type of return to be filed (file a separate application for each return).

[X] Form 990	[ ] Form 990-T (corporation)	[ ] Form 4720
[ ] Form 990-BL	[ ] Form 990-T (sec. 401(a) or 408(a) trust)	[ ] Form 5227
[ ] Form 990-EZ	[ ] Form 990-T (trust other than above)	[ ] Form 6069
[ ] Form 990-PF	[ ] Form 1041-A	[ ] Form 8870

- The books are in the care of ▶ HEATHER BROUSE
  202 WEST SUPERIOR STREET #610 - DULUTH, MN 55802
  Telephone No ▶ 218-723-4040 FAX No ▶
- If the organization does not have an office or place of business in the United States, check this box . . . ▶ [ ]
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____. If this is for the whole group, check this box ▶ [ ]. If it is for part of the group, check this box ▶ [ ] and attach a list with the names and EINs of all members the extension will cover.

1 I request an automatic 3-month (6-months for a corporation required to file Form 990-T) extension of time until FEBRUARY 15, 2011, to file the exempt organization return for the organization named above. The extension is for the organization's return for:
▶ [ ] calendar year _____ or
▶ [X] tax year beginning JUL 1, 2009, and ending JUN 30, 2010.

2 If this tax year is for less than 12 months, check reason: [ ] Initial return [ ] Final return [ ] Change in accounting period

3a	If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits See instructions.	3a	$
b	If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated tax payments made Include any prior year overpayment allowed as a credit	3b	$
c	**Balance Due.** Subtract line 3b from line 3a. Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System) See instructions.	3c	$ N/A

Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.