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Form **990**Department of the Treasury  
Internal Revenue Service**Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No 1545-0047

**2009**Open to Public  
Inspection**A** For the **2009** calendar year, or tax year beginning **JUL 1, 2009** and ending **JUN 30, 2010****B** Check if applicable

- ☐ Address change  
☐ Name change  
☐ Initial return  
☐ Terminated  
☐ Amended return  
☐ Application pending

Please use IRS label or print or type

See Specific Instructions

**C** Name of organization**Association of Performing Arts Presenters**

Doing Business As

Number and street (or P.O. box if mail is not delivered to street address) Room/suite  
**1211 Connecticut Avenue, NW 200**City or town, state or country, and ZIP + 4  
**Washington, DC 20036****F** Name and address of principal officer. **Sandra Gibson**  
same as C above**D** Employer identification number**39-1131995****E** Telephone number**(202) 833-2787****G** Gross receipts \$**4,003,786.****H(a)** Is this a group return for affiliates? ☐ Yes ☒ No**H(b)** Are all affiliates included? ☐ Yes ☐ No

If "No," attach a list. (see instructions)

**H(c)** Group exemption number ▶**I** Tax-exempt status: ☒ 501(c) (3) (insert no) ☐ 4947(a)(1) or ☐ 527**J** Website: ▶ **www.artspresenters.org****K** Form of organization ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶**L** Year of formation **1957****M** State of legal domicile **WI****Part I Summary**

Activities & Governance		Revenue		Expenses		Net Assets or Fund Balances	
1 Briefly describe the organization's mission or most significant activities: <b>The Association of Performing Arts Presenters develop and support a robust performing arts</b>							
2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.							
3 Number of voting members of the governing body (Part VI, line 1a)		<b>3</b>	<b>23</b>				
4 Number of independent voting members of the governing body (Part VI, line 1b)		<b>4</b>	<b>22</b>				
5 Total number of employees (Part V, line 2a)		<b>5</b>	<b>23</b>				
6 Total number of volunteers (estimate if necessary)		<b>6</b>	<b>0</b>				
7a Total gross unrelated business revenue from Part VIII, column (C), line 12		<b>7a</b>	<b>135,632.</b>				
b Net unrelated business taxable income from Form 990-T, line 34		<b>7b</b>	<b>&lt;11,888.&gt;</b>				
		<b>Prior Year</b>	<b>Current Year</b>				
8 Contributions and grants (Part VIII, line 1h)		<b>3,956,739.</b>	<b>2,005,753.</b>				
9 Program service revenue (Part VIII, line 2g)		<b>1,639,560.</b>	<b>1,590,405.</b>				
10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)		<b>68,281.</b>	<b>95,934.</b>				
11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		<b>398,573.</b>	<b>311,694.</b>				
12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		<b>6,063,153.</b>	<b>4,003,786.</b>				
13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)		<b>116,405.</b>	<b>514,494.</b>				
14 Benefits paid to or for members (Part IX, column (A), line 4)							
15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		<b>1,648,435.</b>	<b>1,567,917.</b>				
16a Professional fundraising fees (Part IX, column (A), line 11e)							
b Total fundraising expenses (Part IX, column (D), line 25) ▶ <b>145,414.</b>							
17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f)		<b>2,843,036.</b>	<b>2,692,147.</b>				
18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)		<b>4,607,876.</b>	<b>4,774,558.</b>				
19 Revenue less expenses. Subtract line 18 from line 12		<b>1,455,277.</b>	<b>&lt;770,772.&gt;</b>				
		<b>Beginning of Current Year</b>	<b>End of Year</b>				
20 Total assets (Part X, line 16)		<b>5,957,506.</b>	<b>4,910,290.</b>				
21 Total liabilities (Part X, line 26)		<b>1,092,073.</b>	<b>804,436.</b>				
22 Net assets or fund balances. Subtract line 21 from line 20		<b>4,865,433.</b>	<b>4,105,854.</b>				

**Part II Signature Block**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.			
<b>Sign Here</b>	Signature of officer		Date <b>10/3/21/11</b>
	Type or print name and title <b>Sandra Gibson, President and CEO</b>		
<b>Paid Preparer's Use Only</b>	Preparer's signature	Date <b>03/01/11</b>	Check if self-employed <input type="checkbox"/>
	Firm's name (or yours if self-employed), address, and ZIP + 4 <b>SB &amp; Company, LLC 200 International Circle, Suite 5500 Hunt Valley, MD 21030</b>	Preparer's identifying number (see instructions) <b>P00644232</b>	EIN ▶ <b>20-2153727</b>
		Phone no ▶ <b>(410) 584-0060</b>	

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes ☐ No

932001 02-04-10

LHA For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions.

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See Schedule O for Organization Mission Statement Continuation

916-21

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SCANNED APR 05 2011

# Association of Performing Arts

Presenters

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## Part III Statement of Program Service Accomplishments

1 Briefly describe the organization's mission

The Association of Performing Arts Presenters develop and support a robust performing arts presenting field and the professionals who work in it.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

☐ Yes ☒ No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services?

☐ Yes ☒ No

If "Yes," describe these changes on Schedule O.

4 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses.

Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code: ) (Expenses \$ 1,631,621. including grants of \$ ) (Revenue \$ 1,584,330.)

Members Conference - More than 4,000 performing arts professionals attend the conference. Activities include workshops, roundtable discussions, presentations, artist showcases, and exhibitions.

4b (Code: ) (Expenses \$ 1,444,459. including grants of \$ 514,494.) (Revenue \$ 6,075.)

Professional Development - Develop and provide year-round seminars (in person and online), information, data and resources that deepen and expand capacity in individuals and organizations.

4c (Code: ) (Expenses \$ 504,751. including grants of \$ ) (Revenue \$ 52,844.)

External and Government Affairs - Activities include external messaging and communications to both members and non-members, advocacy on issues of importance to the field, media relations, website content, quarterly member newsletter and e-newsletters. Projects include marketing and publications for the Annual Members' Conference and professional development seminars and a bi-monthly magazine.

4d Other program services. (Describe in Schedule O.)

(Expenses \$ 663,367. including grants of \$ ) (Revenue \$ 123,218.)

4e Total program service expenses \$ 4,244,198.

**Association of Performing Arts  
Presenters**

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**Part IV Checklist of Required Schedules**

	Yes	No
<b>1</b> Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	<b>X</b>	
<b>2</b> Is the organization required to complete Schedule B, Schedule of Contributors?	<b>X</b>	
<b>3</b> Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		<b>X</b>
<b>4</b> <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities? <i>If "Yes," complete Schedule C, Part II</i>	<b>X</b>	
<b>5</b> <b>Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations.</b> Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? <i>If "Yes," complete Schedule C, Part III</i>		
<b>6</b> Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		<b>X</b>
<b>7</b> Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		<b>X</b>
<b>8</b> Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>		<b>X</b>
<b>9</b> Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		<b>X</b>
<b>10</b> Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	<b>X</b>	
<b>11</b> Is the organization's answer to any of the following questions "Yes"? <i>If so, complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable</i>	<b>X</b>	
• Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>		
• Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>		
• Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>		
• Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>		
• Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>		
• Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? <i>If "Yes," complete Schedule D, Part X.</i>		
<b>12</b> Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI, XII, and XIII</i>	<b>X</b>	
<b>12A</b> Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional</i>	<b>X</b>	
<b>13</b> Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		<b>X</b>
<b>14a</b> Did the organization maintain an office, employees, or agents outside of the United States?		<b>X</b>
<b>b</b> Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If "Yes," complete Schedule F, Part I</i>		<b>X</b>
<b>15</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? <i>If "Yes," complete Schedule F, Part II</i>	<b>X</b>	
<b>16</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? <i>If "Yes," complete Schedule F, Part III</i>		<b>X</b>
<b>17</b> Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>		<b>X</b>
<b>18</b> Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>		<b>X</b>
<b>19</b> Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		<b>X</b>
<b>20</b> Did the organization operate one or more hospitals? <i>If "Yes," complete Schedule H</i>		<b>X</b>

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**Part IV Checklist of Required Schedules** (continued)

	Yes	No
<b>21</b> Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	<b>X</b>	
<b>22</b> Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>		<b>X</b>
<b>23</b> Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	<b>X</b>	
<b>24a</b> Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25</i>		<b>X</b>
<b>24b</b> Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
<b>24c</b> Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
<b>24d</b> Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
<b>25a</b> <b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		<b>X</b>
<b>25b</b> Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		<b>X</b>
<b>26</b> Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>		<b>X</b>
<b>27</b> Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>		<b>X</b>
<b>28</b> Was the organization a party to a business transaction with one of the following parties, (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)		
<b>28a</b> A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		<b>X</b>
<b>28b</b> A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		<b>X</b>
<b>28c</b> An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>		<b>X</b>
<b>29</b> Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>		<b>X</b>
<b>30</b> Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		<b>X</b>
<b>31</b> Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		<b>X</b>
<b>32</b> Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		<b>X</b>
<b>33</b> Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>		<b>X</b>
<b>34</b> Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>	<b>X</b>	
<b>35</b> Is any related organization a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>		<b>X</b>
<b>36</b> <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		<b>X</b>
<b>37</b> Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		<b>X</b>
<b>38</b> Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O.	<b>X</b>	

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**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

**Section A. Governing Body and Management**

	Yes	No
1a Enter the number of voting members of the governing body	23	
b Enter the number of voting members that are independent	22	
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	X
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	X
4 Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	4	X
5 Did the organization become aware during the year of a material diversion of the organization's assets?	5	X
6 Does the organization have members or stockholders?	6	X
7a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a	X
b Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b	X
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a The governing body?	8a	X
b Each committee with authority to act on behalf of the governing body?	8b	X
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	X

**Section B. Policies** (This Section B requests information about policies not required by the Internal Revenue Code)

	Yes	No
10a Does the organization have local chapters, branches, or affiliates?	10a	X
b If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b	
11 Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11	X
11A Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	X
b Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X
c Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	X
13 Does the organization have a written whistleblower policy?	13	X
14 Does the organization have a written document retention and destruction policy?	14	X
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official	15a	X
b Other officers or key employees of the organization	15b	X
If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)		
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	X
b If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

**Section C. Disclosure**

17 List the states with which a copy of this Form 990 is required to be filed **WI**

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply.  
☐ Own website    ☐ Another's website    ☒ Upon request

19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public.

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization: **▶**  
**The Association - (202) 833-2787**  
**1211 Connecticut Avenue, NW #200, Washington, DC 20036-2716**

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**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

**1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed.

• List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's **current** key employees. See instructions for definition of "key employee."

• List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if the organization did not compensate any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Mike Ross Chair	1.00	X		X				0.	0.	0.
Josh LaBelle Vice Chair	1.00	X		X				0.	0.	0.
Arlynn Fishbaugh Vice Chair	1.00	X		X				0.	0.	0.
Abel Lopez Treasurer	1.00	X		X				0.	0.	0.
Sandra Gibson President & CEO	40.00	X		X				225,214.	0.	23,262.
Wende Cartwright Director	1.00	X						0.	0.	0.
Jim Copenhaver Director	1.00	X						0.	0.	0.
Adrian Ellis Director	1.00	X						0.	0.	0.
Nicole Borrelli Hearn Director	1.00	X						0.	0.	0.
Emil Kang Director	1.00	X						0.	0.	0.
Larry Kosson Director	1.00	X						0.	0.	0.
Eric Lariviere Director	1.00	X						0.	0.	0.
Steve Levine Director	1.00	X						0.	0.	0.
Aimee M. Petrin Director	1.00	X						0.	0.	0.
Colleen Porter Director	1.00	X						0.	0.	0.
Malik Robinson Director	1.00	X						0.	0.	0.
Alison Spiriti Director	1.00	X						0.	0.	0.



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Presenters**

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**Part VII** Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Johann Zietsman Director	1.00	X						0.	0.	0.
Dr. Michael Blachly Director	1.00	X						0.	0.	0.
Aaron P. Dworkin Director	1.00	X						0.	0.	0.
Stephanie S. Hughley Director	1.00	X						0.	0.	0.
Dr. Maria Rosario Jackso Director	1.00	X						0.	0.	0.
Terri M. Trotter Director	1.00	X						0.	0.	0.
Malinda Lambert Finance & Operating Dire	40.00			X				86,000.	0.	11,203.
Scott Stoner Chief Programs Officer	40.00			X				110,550.	0.	7,047.
Joseph F. Rooney Chief Operating Officer	40.00			X				170,000.	0.	7,161.
Kari Rudgers Chief Member Officer	40.00			X				37,866.	0.	1,118.
<b>1b Total</b>								<b>629,630.</b>	<b>0.</b>	<b>49,791.</b>

**2** Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization **3**

- 3** Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual
- 4** For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual
- 5** Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? If "Yes," complete Schedule J for such person

	Yes	No
<b>3</b>		<b>X</b>
<b>4</b>	<b>X</b>	
<b>5</b>		<b>X</b>

**Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization.

(A) Name and business address	(B) Description of services	(C) Compensation
SVP LLC P.O. Box 608, Occquan, VA 22125	Website Development	257,926.
The Public Theater 425 Lafayette Street, New York, NY 10003	To Produce "Under the Radar"	208,250.
MRA Services PO Box 389, Woodinville, WA 98072	Registration System	163,486.
Connecticut Avenue Towers, LLC c/o Lincoln 1233 20th Street, NW, Ste 207, Washington,	Rent Expense	149,964.
Axonom, Inc. P.O. Box 9202, Minneapolis, MN 55480-9202	CRM Development	128,522.

**2** Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization **5**

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**Association of Performing Arts  
Presenters**

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**Part VIII Statement of Revenue**

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
<b>Contributions, gifts, grants and other similar amounts</b>	<b>1 a</b> Federated campaigns	<b>1a</b>					
	<b>b</b> Membership dues	<b>1b</b>	842,883.				
	<b>c</b> Fundraising events	<b>1c</b>					
	<b>d</b> Related organizations	<b>1d</b>					
	<b>e</b> Government grants (contributions)	<b>1e</b>					
	<b>f</b> All other contributions, gifts, grants, and similar amounts not included above	<b>1f</b>	1162870.				
	<b>g</b> Noncash contributions included in lines 1a-1f \$						
	<b>h Total.</b> Add lines 1a-1f			2005753.			
<b>Program Service Revenue</b>	<b>2 a</b> Annual Conference	Business Code 711190	1584330.	1584330.			
	<b>b</b> Continuing Education	711190	6,075.	6,075.			
	<b>c</b>						
	<b>d</b>						
	<b>e</b>						
	<b>f</b> All other program service revenue						
	<b>g Total.</b> Add lines 2a-2f		1590405.				
	<b>Other Revenue</b>	<b>3</b> Investment income (including dividends, interest, and other similar amounts)		95,934.			95,934.
<b>4</b> Income from investment of tax-exempt bond proceeds							
<b>5</b> Royalties							
<b>6 a</b> Gross Rents		(i) Real	(ii) Personal				
<b>b</b> Less: rental expenses							
<b>c</b> Rental income or (loss)							
<b>d</b> Net rental income or (loss)							
<b>7 a</b> Gross amount from sales of assets other than inventory		(i) Securities	(ii) Other				
<b>b</b> Less: cost or other basis and sales expenses							
<b>c</b> Gain or (loss)							
<b>d</b> Net gain or (loss)							
<b>8 a</b> Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18		a					
		<b>b</b> Less: direct expenses	b				
		<b>c</b> Net income or (loss) from fundraising events					
<b>9 a</b> Gross income from gaming activities. See Part IV, line 19	a						
	<b>b</b> Less: direct expenses	b					
	<b>c</b> Net income or (loss) from gaming activities						
<b>10 a</b> Gross sales of inventory, less returns and allowances	a						
	<b>b</b> Less: cost of goods sold	b					
	<b>c</b> Net income or (loss) from sales of inventory						
<b>Miscellaneous Revenue</b>			Business Code				
<b>11 a</b> Publications	541800	188,476.	52,844.	135,632.			
	<b>b</b> Other income	900099	123,218.	123,218.			
	<b>c</b>						
	<b>d</b> All other revenue						
	<b>e Total.</b> Add lines 11a-11d		311,694.				
<b>12 Total revenue.</b> See instructions		4003786.	1766467.	135,632.	95,934.		

# Association of Performing Arts

Presenters

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## Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	514,494.	514,494.		
2 Grants and other assistance to individuals in the U.S. See Part IV, line 22				
3 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	654,351.	510,394.	104,696.	39,261.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	767,317.	598,124.	124,410.	44,783.
8 Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	56,427.	43,998.	9,093.	3,336.
9 Other employee benefits				
10 Payroll taxes	89,822.	70,037.	14,475.	5,310.
11 Fees for services (non-employees)				
a Management				
b Legal				
c Accounting				
d Lobbying				
e Professional fundraising services See Part IV, line 17				
f Investment management fees				
g Other	1,140,534.	1,095,020.	33,299.	12,215.
12 Advertising and promotion	164,579.	164,542.	27.	10.
13 Office expenses	148,394.	140,812.	5,283.	2,299.
14 Information technology				
15 Royalties				
16 Occupancy	399,687.	328,627.	51,988.	19,072.
17 Travel	333,071.	327,220.	1,506.	4,345.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest	633.	494.	102.	37.
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	94,202.	73,452.	15,181.	5,569.
23 Insurance	157,486.	125,372.	23,495.	8,619.
24 Other expenses. Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.)				
a Honoraria	195,550.	195,550.	0.	0.
b Dues and Registration	46,658.	45,350.	957.	351.
c Other Expenses	4,960.	4,941.	15.	4.
d Publications	4,085.	3,971.	47.	67.
e Taxes	2,308.	1,800.	372.	136.
f All other expenses				
25 Total functional expenses. Add lines 1 through 24f	4,774,558.	4,244,198.	384,946.	145,414.
26 Joint costs. Check here <input type="checkbox"/> if following SOP 98-2. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

**Association of Performing Arts  
Presenters**

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**Part X Balance Sheet**

		(A) Beginning of year		(B) End of year
<b>Assets</b>	<b>1</b> Cash - non-interest-bearing	88,108.	<b>1</b>	7,511.
	<b>2</b> Savings and temporary cash investments	2,395,665.	<b>2</b>	2,393,986.
	<b>3</b> Pledges and grants receivable, net	1,961,768.	<b>3</b>	773,598.
	<b>4</b> Accounts receivable, net	27,178.	<b>4</b>	29,738.
	<b>5</b> Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		<b>5</b>	
	<b>6</b> Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L		<b>6</b>	
	<b>7</b> Notes and loans receivable, net		<b>7</b>	
	<b>8</b> Inventories for sale or use	10,106.	<b>8</b>	9,224.
	<b>9</b> Prepaid expenses and deferred charges	114,574.	<b>9</b>	34,430.
	<b>10a</b> Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	844,419.		
	<b>b</b> Less accumulated depreciation	250,036.		
		263,910.	<b>10c</b>	594,383.
	<b>11</b> Investments - publicly traded securities	692,696.	<b>11</b>	761,936.
	<b>12</b> Investments - other securities. See Part IV, line 11	380,196.	<b>12</b>	282,179.
	<b>13</b> Investments - program-related. See Part IV, line 11		<b>13</b>	
	<b>14</b> Intangible assets		<b>14</b>	
<b>15</b> Other assets. See Part IV, line 11	23,305.	<b>15</b>	23,305.	
<b>16</b> <b>Total assets.</b> Add lines 1 through 15 (must equal line 34)	5,957,506.	<b>16</b>	4,910,290.	
<b>Liabilities</b>	<b>17</b> Accounts payable and accrued expenses	137,199.	<b>17</b>	151,027.
	<b>18</b> Grants payable	271,061.	<b>18</b>	104,373.
	<b>19</b> Deferred revenue	530,357.	<b>19</b>	386,895.
	<b>20</b> Tax-exempt bond liabilities		<b>20</b>	
	<b>21</b> Escrow or custodial account liability. Complete Part IV of Schedule D		<b>21</b>	
	<b>22</b> Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		<b>22</b>	
	<b>23</b> Secured mortgages and notes payable to unrelated third parties		<b>23</b>	
	<b>24</b> Unsecured notes and loans payable to unrelated third parties		<b>24</b>	
	<b>25</b> Other liabilities. Complete Part X of Schedule D	153,456.	<b>25</b>	162,141.
	<b>26</b> <b>Total liabilities.</b> Add lines 17 through 25	1,092,073.	<b>26</b>	804,436.
	<b>Net Assets or Fund Balances</b>	<b>Organizations that follow SFAS 117, check here</b> <input checked="" type="checkbox"/> <b>and complete lines 27 through 29, and lines 33 and 34.</b>		
<b>27</b> Unrestricted net assets		1,005,847.	<b>27</b>	1,012,402.
<b>28</b> Temporarily restricted net assets		3,081,591.	<b>28</b>	2,315,457.
<b>29</b> Permanently restricted net assets		777,995.	<b>29</b>	777,995.
<b>Organizations that do not follow SFAS 117, check here</b> <input type="checkbox"/> <b>and complete lines 30 through 34.</b>				
<b>30</b> Capital stock or trust principal, or current funds			<b>30</b>	
<b>31</b> Paid-in or capital surplus, or land, building, or equipment fund			<b>31</b>	
<b>32</b> Retained earnings, endowment, accumulated income, or other funds			<b>32</b>	
<b>33</b> <b>Total net assets or fund balances</b>		4,865,433.	<b>33</b>	4,105,854.
<b>34</b> <b>Total liabilities and net assets/fund balances</b>		5,957,506.	<b>34</b>	4,910,290.

Form **990** (2009)

**Association of Performing Arts  
Presenters**

Form 990 (2009)

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**Part XI Financial Statements and Reporting**

- 1** Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other \_\_\_\_\_  
If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.
- 2a** Were the organization's financial statements compiled or reviewed by an independent accountant?
- b** Were the organization's financial statements audited by an independent accountant?
- c** If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?  
If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.
- d** If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both  
☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis
- 3a** As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?
- b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

	Yes	No
<b>2a</b>		<b>X</b>
<b>2b</b>	<b>X</b>	
<b>2c</b>	<b>X</b>	
<b>3a</b>		<b>X</b>
<b>3b</b>		

Form **990** (2009)

Department of the Treasury  
Internal Revenue Service

**Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.**

OMB No 1545-0047

2009

**Open to Public Inspection**

Name of the organization Association of Performing Arts  
Presenters

**Employer identification number**  
39-1131995

<b>Part I</b>	<b>Reason for Public Charity Status</b> (All organizations must complete this part.) See instructions.
---------------	--

The organization is not a private foundation because it is (For lines 1 through 11, check only one box.)

- 1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.

2 ☐ A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E.)

3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.

4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state \_\_\_\_\_

5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II)

6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.

7 ☐ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II)

8 ☐ A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)

9 ☒ An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III)

10 ☐ An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.

11 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See **section 509(a)(3)**. Check the box that describes the type of supporting organization and complete lines 11e through 11h.

a ☐ Type I      b ☐ Type II      c ☐ Type III - Functionally integrated      d ☐ Type III - Other

e ☐ By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).

f ☐ If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box

g ☐ Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

(i) ☐ A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?

(ii) ☐ A family member of a person described in (i) above?

(iii) ☐ A 35% controlled entity of a person described in (i) or (ii) above?

h ☐ Provide the following information about the supported organization(s).

	Yes	No
11g(i)		
11g(ii)		
11g(iii)		

[illegible]

**LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.**

Schedule A (Form 990 or 990-EZ) 2009

**Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**

(Complete only if you checked the box on line 5, 7, or 8 of Part I.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in) ▶	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
<b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
<b>2</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
<b>3</b> The value of services or facilities furnished by a governmental unit to the organization without charge						
<b>4 Total.</b> Add lines 1 through 3						
<b>5</b> The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
<b>6 Public support.</b> Subtract line 5 from line 4						

**Section B. Total Support**

Calendar year (or fiscal year beginning in) ▶	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
<b>7</b> Amounts from line 4						
<b>8</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
<b>9</b> Net income from unrelated business activities, whether or not the business is regularly carried on						
<b>10</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
<b>11 Total support.</b> Add lines 7 through 10						
<b>12</b> Gross receipts from related activities, etc. (see instructions)					12	
<b>13 First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here <input type="checkbox"/>						

**Section C. Computation of Public Support Percentage**

<b>14</b> Public support percentage for 2009 (line 6, column (f) divided by line 11, column (f))	14	%
<b>15</b> Public support percentage from 2008 Schedule A, Part II, line 14	15	%
<b>16a 33 1/3% support test - 2009.</b> If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization <input type="checkbox"/>		
<b>b 33 1/3% support test - 2008.</b> If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization <input type="checkbox"/>		
<b>17a 10% -facts-and-circumstances test - 2009.</b> If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization <input type="checkbox"/>		
<b>b 10% -facts-and-circumstances test - 2008.</b> If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization <input type="checkbox"/>		
<b>18 Private foundation.</b> If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions <input type="checkbox"/>		

Schedule A (Form 990 or 990-EZ) 2009

# Association of Performing Arts

Schedule A (Form 990 or 990-EZ) 2009 **Presenters**

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**Part III Support Schedule for Organizations Described in Section 509(a)(2)** (Complete only if you checked the box on line 9 of Part I)

## Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
<b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	1,451,622.	2,208,651.	2,434,894.	3,956,739.	2,005,753.	12,057,659.
<b>2</b> Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	2,157,472.	2,406,637.	1,749,163.	1,639,560.	1,590,405.	9,543,237.
<b>3</b> Gross receipts from activities that are not an unrelated trade or business under section 513						
<b>4</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
<b>5</b> The value of services or facilities furnished by a governmental unit to the organization without charge						
<b>6 Total.</b> Add lines 1 through 5	3,609,094.	4,615,288.	4,184,057.	5,596,299.	3,596,158.	21,600,896.
<b>7a</b> Amounts included on lines 1, 2, and 3 received from disqualified persons						0.
<b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						0.
<b>c</b> Add lines 7a and 7b						0.
<b>8 Public support.</b> (Subtract line 7c from line 6)						21,600,896.

## Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
<b>9</b> Amounts from line 6	3,609,094.	4,615,288.	4,184,057.	5,596,299.	3,596,158.	21,600,896.
<b>10a</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	111,097.	168,802.	122,918.	68,281.	95,934.	567,032.
<b>b</b> Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
<b>c</b> Add lines 10a and 10b	111,097.	168,802.	122,918.	68,281.	95,934.	567,032.
<b>11</b> Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
<b>12</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)	110,988.	88,992.	64,913.	85,495.	123,218.	473,606.
<b>13 Total support.</b> (Add lines 9, 10c, 11, and 12)	3,831,179.	4,873,082.	4,371,888.	5,750,075.	3,815,310.	22,641,534.
<b>14 First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here <input type="checkbox"/>						

## Section C. Computation of Public Support Percentage

<b>15</b> Public support percentage for 2009 (line 8, column (f) divided by line 13, column (f))	<b>15</b>	95.40 %
<b>16</b> Public support percentage from 2008 Schedule A, Part III, line 15	<b>16</b>	95.55 %

## Section D. Computation of Investment Income Percentage

<b>17</b> Investment income percentage for 2009 (line 10c, column (f) divided by line 13, column (f))	<b>17</b>	2.50 %
<b>18</b> Investment income percentage from 2008 Schedule A, Part III, line 17	<b>18</b>	2.38 %

**19a 33 1/3% support tests - 2009.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization ☒

**b 33 1/3% support tests - 2008.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization ☐

**20 Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ☐

Schedule A (Form 990 or 990-EZ) 2009



**SCHEDULE C**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Political Campaign and Lobbying Activities**  
**For Organizations Exempt From Income Tax Under section 501(c) and section 527**

OMB No 1545-0047

**2009**

**Open to Public  
Inspection**

▶ **Complete if the organization is described below.**

▶ **Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.**

**If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities), then**

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

**If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then**

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

**If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), then**

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

Name of organization **Association of Performing Arts  
Presenters**

Employer identification number  
**39-1131995**

**Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.**

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV.
- 2 Political expenditures ▶ \$ \_\_\_\_\_
- 3 Volunteer hours \_\_\_\_\_

**Part I-B Complete if the organization is exempt under section 501(c)(3).**

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ \$ \_\_\_\_\_
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ \$ \_\_\_\_\_
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year?  
☐ Yes ☐ No
- 4a Was a correction made?  
☐ Yes ☐ No
- b If "Yes," describe in Part IV.

**Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).**

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ \$ \_\_\_\_\_
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ▶ \$ \_\_\_\_\_
- 3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b ▶ \$ \_\_\_\_\_
- 4 Did the filing organization file Form 1120-POL for this year? ☐ Yes ☐ No
- 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which payments were made. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-.	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-.

**For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.**  
LHA

**Schedule C (Form 990 or 990-EZ) 2009**

**Association of Performing Arts**

Schedule C (Form 990 or 990-EZ) 2009

**Presenters**

39-1131995 Page 2

**Part II-A** Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A** Check ☐ if the filing organization belongs to an affiliated group.  
**B** Check ☐ if the filing organization checked box A and "limited control" provisions apply.

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)	(a) Filing organization's totals	(b) Affiliated group totals												
<b>1a</b> Total lobbying expenditures to influence public opinion (grass roots lobbying)	79,563.													
<b>b</b> Total lobbying expenditures to influence a legislative body (direct lobbying)	49,234.													
<b>c</b> Total lobbying expenditures (add lines 1a and 1b)	128,797.													
<b>d</b> Other exempt purpose expenditures	4,644,878.													
<b>e</b> Total exempt purpose expenditures (add lines 1c and 1d)	4,773,675.													
<b>f</b> Lobbying nontaxable amount. Enter the amount from the following table in both columns.	388,684.													
<table border="1" style="width:100%; border-collapse: collapse;"> <thead> <tr> <th style="width:35%;">If the amount on line 1e, column (a) or (b) is:</th> <th style="width:65%;">The lobbying nontaxable amount is:</th> </tr> </thead> <tbody> <tr> <td>Not over \$500,000</td> <td>20% of the amount on line 1e.</td> </tr> <tr> <td>Over \$500,000 but not over \$1,000,000</td> <td>\$100,000 plus 15% of the excess over \$500,000.</td> </tr> <tr> <td>Over \$1,000,000 but not over \$1,500,000</td> <td>\$175,000 plus 10% of the excess over \$1,000,000.</td> </tr> <tr> <td>Over \$1,500,000 but not over \$17,000,000</td> <td>\$225,000 plus 5% of the excess over \$1,500,000.</td> </tr> <tr> <td>Over \$17,000,000</td> <td>\$1,000,000</td> </tr> </tbody> </table>	If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e.	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.	Over \$17,000,000	\$1,000,000		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:													
Not over \$500,000	20% of the amount on line 1e.													
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.													
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.													
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.													
Over \$17,000,000	\$1,000,000													
<b>g</b> Grassroots nontaxable amount (enter 25% of line 1f)	97,171.													
<b>h</b> Subtract line 1g from line 1a. If zero or less, enter -0-	0.													
<b>i</b> Subtract line 1f from line 1c. If zero or less, enter -0-	0.													
<b>j</b> If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		<input type="checkbox"/> Yes <input type="checkbox"/> No												

**4-Year Averaging Period Under Section 501(h)**

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) Total
<b>2a</b> Lobbying nontaxable amount	413,781.	370,156.	380,394.	388,684.	1,553,015.
<b>b</b> Lobbying ceiling amount (150% of line 2a, column(e))					2,329,523.
<b>c</b> Total lobbying expenditures	98,156.	104,616.	120,864.	128,797.	452,433.
<b>d</b> Grassroots nontaxable amount	103,445.	92,539.	95,099.	97,171.	388,254.
<b>e</b> Grassroots ceiling amount (150% of line 2d, column (e))					582,381.
<b>f</b> Grassroots lobbying expenditures	55,233.	77,460.	66,388.	79,563.	278,644.

Schedule C (Form 990 or 990-EZ) 2009

# Association of Performing Arts

Schedule C (Form 990 or 990-EZ) 2009

Presenters

39-1131995 Page 3

**Part II-B** Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

	(a)		(b)
	Yes	No	Amount
<b>1</b> During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:			
<b>a</b> Volunteers?			
<b>b</b> Paid staff or management (include compensation in expenses reported on lines 1c through 1j)?			
<b>c</b> Media advertisements?			
<b>d</b> Mailings to members, legislators, or the public?			
<b>e</b> Publications, or published or broadcast statements?			
<b>f</b> Grants to other organizations for lobbying purposes?			
<b>g</b> Direct contact with legislators, their staffs, government officials, or a legislative body?			
<b>h</b> Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
<b>i</b> Other activities? If "Yes," describe in Part IV			
<b>j</b> Total. Add lines 1c through 1i			
<b>2a</b> Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
<b>b</b> If "Yes," enter the amount of any tax incurred under section 4912			
<b>c</b> If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
<b>d</b> If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

**Part III-A** Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

	Yes	No
<b>1</b> Were substantially all (90% or more) dues received nondeductible by members?	<b>1</b>	
<b>2</b> Did the organization make only in-house lobbying expenditures of \$2,000 or less?	<b>2</b>	
<b>3</b> Did the organization agree to carryover lobbying and political expenditures from the prior year?	<b>3</b>	

**Part III-B** Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes."

<b>1</b> Dues, assessments and similar amounts from members	<b>1</b>	
<b>2</b> Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
<b>a</b> Current year	<b>2a</b>	
<b>b</b> Carryover from last year	<b>2b</b>	
<b>c</b> Total	<b>2c</b>	
<b>3</b> Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	<b>3</b>	
<b>4</b> If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	<b>4</b>	
<b>5</b> Taxable amount of lobbying and political expenditures (see instructions)	<b>5</b>	

**Part IV** Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 1i. Also, complete this part for any additional information.

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**Schedule D**  
**(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Financial Statements**

► Complete if the organization answered "Yes," to Form 990,  
Part IV, line 6, 7, 8, 9, 10, 11, or 12.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

**2009**

Open to Public  
Inspection

Name of the organization **Association of Performing Arts  
Presenters**

Employer identification number  
**39-1131995**

**Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.** Complete if the  
organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate contributions to (during year)		
3 Aggregate grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?		<input type="checkbox"/> Yes <input type="checkbox"/> No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?		<input type="checkbox"/> Yes <input type="checkbox"/> No

**Part II Conservation Easements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).

<input type="checkbox"/> Preservation of land for public use (e.g., recreation or pleasure)	<input type="checkbox"/> Preservation of an historically important land area
<input type="checkbox"/> Protection of natural habitat	<input type="checkbox"/> Preservation of a certified historic structure
<input type="checkbox"/> Preservation of open space	

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 8/17/06	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ► \_\_\_\_\_

4 Number of states where property subject to conservation easement is located ► \_\_\_\_\_

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ► \_\_\_\_\_

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ► \$ \_\_\_\_\_

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.**

Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenues included in Form 990, Part VIII, line 1	► \$ _____
(ii) Assets included in Form 990, Part X	► \$ _____

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items:

a Revenues included in Form 990, Part VIII, line 1	► \$ _____
b Assets included in Form 990, Part X	► \$ _____

**Association of Performing Arts  
Presenters**

Schedule D (Form 990) 2009

39-1131995 Page **2**

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** (continued)

**3** Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items

(check all that apply):

- a ☐ Public exhibition                      d ☐ Loan or exchange programs  
b ☐ Scholarly research                      e ☐ Other \_\_\_\_\_  
c ☐ Preservation for future generations

**4** Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.

**5** During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

**Part IV Escrow and Custodial Arrangements.** Complete if organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21

**1a** Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

**b** If "Yes," explain the arrangement in Part XIV and complete the following table:

- c Beginning balance  
d Additions during the year  
e Distributions during the year  
f Ending balance

	Amount
<b>1c</b>	
<b>1d</b>	
<b>1e</b>	
<b>1f</b>	

**2a** Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☐ No

**b** If "Yes," explain the arrangement in Part XIV.

**Part V Endowment Funds.** Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
<b>1a</b> Beginning of year balance	681,424.	820,121.			
<b>b</b> Contributions		12,569.			
<b>c</b> Net investment earnings, gains, and losses	79,504.	<151,266.>			
<b>d</b> Grants or scholarships					
<b>e</b> Other expenditures for facilities and programs					
<b>f</b> Administrative expenses					
<b>g</b> End of year balance	760,928.	681,424.			

**2** Provide the estimated percentage of the year end balance held as:

- a Board designated or quasi-endowment ▶ 100.00 %  
b Permanent endowment ▶ \_\_\_\_\_ %  
c Term endowment ▶ \_\_\_\_\_ %

**3a** Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

- (i) unrelated organizations  
(ii) related organizations

	Yes	No
<b>3a(i)</b>		X
<b>3a(ii)</b>		X
<b>3b</b>		

**b** If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

**4** Describe in Part XIV the intended uses of the organization's endowment funds.

**Part VI Investments - Land, Buildings, and Equipment.** See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
<b>1a</b> Land				
<b>b</b> Buildings				
<b>c</b> Leasehold improvements		67,998.	18,699.	49,299.
<b>d</b> Equipment		99,413.	83,231.	16,182.
<b>e</b> Other		677,008.	148,106.	528,902.
<b>Total.</b> Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)				594,383.

Schedule D (Form 990) 2009



**Association of Performing Arts  
Presenters**

Schedule D (Form 990) 2009

39-1131995 Page 4

**Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements**

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	4,003,786.
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	4,774,558.
3	Excess or (deficit) for the year. Subtract line 2 from line 1	3	<770,772.>
4	Net unrealized gains (losses) on investments	4	11,193.
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV.)	8	
9	Total adjustments (net). Add lines 4 through 8	9	11,193.
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10	<759,579.>

**Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return**

1	Total revenue, gains, and other support per audited financial statements	1	4,014,979.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains on investments	2a	11,193.
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIV.)	2d	
e	Add lines 2a through 2d	2e	11,193.
3	Subtract line 2e from line 1	3	4,003,786.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV.)	4b	
c	Add lines 4a and 4b	4c	0.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	4,003,786.

**Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return**

1	Total expenses and losses per audited financial statements	1	4,774,558.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIV.)	2d	
e	Add lines 2a through 2d	2e	0.
3	Subtract line 2e from line 1	3	4,774,558.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV.)	4b	
c	Add lines 4a and 4b	4c	0.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	4,774,558.

**Part XIV Supplemental Information**

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Part V, line 4: There are two endowment funds, the Classical

Connections Endowment and the William Dawson Education Endowment. The Classical Connections Endowment primarily supports the Young Performers Career Advancement Program (YPCA) which combines seminars, group discussions, workshops and a showcase at Carnegie Hall to immerse a selected group of promising young artists into the world of performing arts. The funds support faculty fees, travel, expenses, audio-visual service, recital hall rental, production and reception expenses for the

Schedule D (Form 990) 2009

Association of Performing Arts  
Presenters

Schedule D (Form 990) 2009

39-1131995 Page 5

**Part XIV** Supplemental Information (continued)

YPCA program in New York City.

The William Dawson Education Endowment funds an annual research internship program for graduate students. The program identifies an issue or topic of importance to the presenting field, a team of students conducts research on that topic, and presents their findings in a session at the annual Association of Performing Arts Presenters members conference in New York City. The Endowment funds provide stipends and travel support for students to conduct and present their research.



## Department of the Treasury

▶ **Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.**  
▶ **Attach to Form 990. ▶ See separate instructions.**

OMB No 1545-0047

2009

**Open to Public Inspection**

Association of Performing Arts  
Presenters

Employer identification number

39-1131995

**Part I** **General Information on Activities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 14b

- 1 For grantmakers.** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☐ Yes ☒ No
- 2 For grantmakers.** Describe in Part IV the organization's procedures for monitoring the use of grant funds outside the United States.
- 3 Activities per Region.** (Use Schedule F-1 (Form 990) if additional space is needed.)

Activities per Region: (Use Schedule 1, Form 990, if additional space is needed.)					
(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
<b>Totals</b>	0	0			0

**LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.**

Schedule F (Form 990) 2009



**Part III** Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
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[illegible]

**SCHEDULE I  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Grants and Other Assistance to Organizations,  
Governments, and Individuals in the United States**

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.  
▶ Attach to Form 990.

OMB No 1545-0047

**2009**

Open to Public  
Inspection

Name of the organization **Association of Performing Arts  
Presenters**

Employer identification number  
**39-1131995**

**Part I General Information on Grants and Assistance**

**1** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

☒ Yes ☐ No

**2** Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

**Part II Grants and Other Assistance to Governments and Organizations in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed. ▶ ☐

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Dartmouth College, Hopkins Center Dartmouth College - 6041 Lower Wilson Hall - Hanover, NH 03755	02-0222111	501(c)(3)	20,000.	0.			Creative Campus Sustaining Strategies
Hancher Auditorium, The University of Iowa - W317 Seashore Hall - Iowa City, IA 52242	42-6004813	501(c)(3)	20,000.	0.			Creative Campus Sustaining Strategies
Carolina Performing Arts, Univ. of North Carolina at Chapel Hill, Carr Bldg - Cameron Avenue CB3233 - Chapel Hill, NC 27599	56-6001393	501(c)(3)	20,000.	0.			Creative Campus Sustaining Strategies
Lied Center of Kansas, University of Kansas - 2385 Irving Hill Road - Lawrence, KS 66045-7563	48-1124839	501(c)(3)	20,000.	0.			Creative Campus Sustaining Strategies
Lied Center for Performing Arts, University of Nebraska Lincoln - PO Box 880151 - Lincoln, NE 68588-0151	47-0049123	501(c)(3)	20,000.	0.			Creative Campus Sustaining Strategies
Wesleyan University 283 Washington Terrace Middletown, CT 06459-0442	06-0646959	501(c)(3)	20,000.	0.			Creative Campus Sustaining Strategies

**2** Enter total number of section 501(c)(3) and government organizations

**3** Enter total number of other organizations

▶ **45.**  
▶ **0.**

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) 2009

**Association of Performing Arts  
Presenters**

39-1131995

Page 2

Schedule I (Form 990) 2009

**Part III** **Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22.  
Use Part IV and Schedule I-1 (Form 990) if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance

**Part IV** **Supplemental Information.** Complete this part to provide the information required in Part I, line 2, and any other additional information.

Schedule I, Part I, Line 2: Recognition awards are cash awards determined by independent selection panels for exemplary work or practice that serves as a demonstration for the presenting field. Recognition awardees agree to spend time with an independent consultant who develops a profile on their work and practice, which is posted on our website. And they also agree to be featured in the magazine as part of their recognition award.

Grants that are awarded come with a contract and strict, rigorous reporting requirements. Depending on the grant amount, length, the project and grant

**SCHEDULE I-1  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Continuation Sheet for Schedule I (Form 990)**

► Attach to Form 990 to list additional information for  
Schedule I (Form 990), Part II or Part III.

OMB No 1545-0047

**2009**

**Open to Public  
Inspection**

Name of the organization **Association of Performing Arts  
Presenters**

Employer identification number  
**39-1131995**

**Part I Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)**

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Arizona State University Foundation - 300 E. University Drive - Tempe, AZ 85280-2260	86-6051042	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
Bard College PO Box 5000 Annandale-on-Hudson, NY 12504	14-1713034	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
Baruch College City University NY One Bernard Baruch Way New York, NY 10010	23-7039817	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
Berklee College of Music 1140 Boylston Street Boston, MA 02215	04-2300472	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
Cal State University Long Beach 6300 State University Drive Suite 3 Long Beach, CA 90815	95-6106594	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
College of St. Benedict 37 S College Ave St. Joseph, MN 56374	41-0969244	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
Colorado College 14 E. Cache La Poudre St Colorado Springs, CO 80903-3294	84-0402510	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
Columbia College Chicago 600 S Michigan Avenue Chicago, IL 60601	36-6112087	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

**Schedule I-1 (Form 990) 2009**

**SCHEDULE I-1  
(Form 990)**  
Department of the Treasury  
Internal Revenue Service

Continuation Sheet for Schedule I (Form 990)  
► Attach to Form 990 to list additional information for  
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**2009**  
**Open to Public  
Inspection**

Name of the organization

**Association of Performing Arts  
Presenters**

Employer identification number  
**39-1131995**

**Part I** Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Cuyahoga Community College 700 Carnegie Avenue Cleveland, OH 44115	23-7320719	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
Hiram College PO Box 67 Hiram, OH 44234	34-0714670	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
Howard University 2400 Sixth Street NW Washington, DC 20009	53-0204707	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
Keene State College 229 Main Street Keene, MI 03435	02-6000937	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
Lafayette College 702 High St. Controllers Office, 202 Markle Hall - Easton, PA 18042	24-0795686	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
Lehigh University 520 Brodhead Avenue Bethlehem, PA 18015	24-0795445	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
Montclair State University Foundation - One Normal Avenue - Montclair, NJ 07043	22-6017209	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
Penn State University Suite 202 James M. Elliott Building - University Park, PA 16802	24-6000376	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II

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Schedule I-1 (Form 990) 2009

**SCHEDULE I-1  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Continuation Sheet for Schedule I (Form 990)**

► Attach to Form 990 to list additional information for  
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OMB No 1545-0047

**2009**

**Open to Public  
Inspection**

Name of the organization

**ASSOCIATION OF PERFORMING ARTS  
Presenters**

Employer identification number  
**39-1131995**

**Part I** Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Regents of the University of MN 2221 University Avenue, SE Ste. 111 Minneapolis, MN 55414-3074	41-6007513	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
Rensselaer Polytechnic Institute 110 Eighth Street Troy, NY 12180-3590	14-1340095	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
Skidmore College 815 North Broadway Saratoga Springs, NY 12866	14-1338562	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
SUNY Oswego (Oswego College Foundation) - 105 Mahar Hall - Oswego, NY 13126	15-0543477	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
Syracuse University Comptroller's Office, Skytop Office Building - Syracuse, NY 13244-5300	15-0532081	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
Ohio State University 1871 North High Street Columbus, OH 43210	31-6025986	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
The UCLA Foundation 10920 Wilshire Blvd, Suite 900 Los Angeles, CA 90024	95-2250801	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
Univ of CA Irvine (Irvine Barclay Theatre) - 4199 Campus Drive #680 - Irvine, CA 92612	33-0157868	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II

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Schedule I-1 (Form 990) 2009



**SCHEDULE I-1  
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Department of the Treasury  
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**Continuation Sheet for Schedule I (Form 990)**

► Attach to Form 990 to list additional information for  
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**2009**

**Open to Public  
Inspection**

Name of the organization **ASSOCIATION OF PERFORMING ARTS  
PRESENTERS**

Employer identification number  
**39-1131995**

**Part I** Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
University of Dayton 300 College Park Dayton, OH 45469	31-0536715	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
University of Florida PO Box 112755 Gainesville, FL 32611-2755	59-6002052	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
University of Kentucky 126 Singletary Center for the Arts, U. of Kentucky - Lexington, KY 40506	61-6001218	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
University of Michigan 881 North University Avenue Ann Arbor, MI 48109-1011	38-1545881	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
University of Washington 4333 Brooklyn Ave NE Seattle, WA 98195-9472	91-6001537	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
Western Michigan University 1903 W Michigan Ave Kalamazoo, MI 49008	38-6007327	501(c)(3)	7,000.	0.			Creative Campus Innovations Grant II
REDCAT Los Angeles 631 West 2nd Street Los Angeles, CA 90012	95-6102146	501(c)(3)	5,625.	0.			Cultural Exchange Fund - International Travel Subsidy
Contemporary Arts Center 900 Camp Street New Orleans, LA 70130	72-0798830	501(c)(3)	8,000.	0.			Cultural Exchange Fund - International Travel Subsidy

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Schedule I-1 (Form 990) 2009

**SCHEDULE I-1  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Continuation Sheet for Schedule I (Form 990)**

► Attach to Form 990 to list additional information for  
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**2009**

**Open to Public  
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Name of the organization

**Association of Performing Arts  
Presenters**

Employer identification number  
**39-1131995**

**Part I** Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Asia Society 725 Park Avenue New York, NY 10021	13-3234632	501(c)(3)	8,000.	0.			Cultural Exchange Fund - International Travel Subsidy
New Art New Mexico 208 13th Street NW #B Albuquerque, NM 87102	85-0321133	501(c)(3)	5,100.	0.			Cultural Exchange Fund - International Travel Subsidy
Skirball Cultural Center 2701 N Sepulveda Blvd Los Angeles, CA 90049	95-4538371	501(c)(3)	5,500.	0.			Cultural Exchange Fund - International Travel Subsidy
University of Florida Performing Arts - PO Box 112755 - Gainesville, FL 32611-2755	59-6002052	501(c)(3)	10,000.	0.			MetLife Arts Access Award
Saint Joseph Ballet (The Wooden Floor) - 1810 North Main Street - Santa Ana, CA 92706	33-0299356	501(c)(3)	10,000.	0.			MetLife Arts Access Award
Quest: Arts for Everyone 7414 Newburg Dr Lanham, MD 20706	52-2045815	501(c)(3)	10,000.	0.			MetLife Arts Access Award
Straz Center for the Performing Arts - 1010 North W.C. MacInnes Place - Tampa, FL 33602	59-2037085	501(c)(3)	10,000.	0.			MetLife Arts Access Award

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Schedule I-1 (Form 990) 2009

**Part IV** Supplemental Information

program goals a grantee may be asked to submit one or more interim narrative and financial reports, documentation, evaluations, support materials and a final narrative and financial report on all grant expenditures. For one of our national funders, we have also agreed to and require of our grantees language about any funds that may be expended outside the U.S. and that have the potential to get into the hands of any organizations directly involved in or affiliated with organizations involved in terrorist activities. We certify and have our grantees certify that funds will not be used in any way that is not expressly outlined in their grant proposal and contract. All reports are reviewed by staff and we also conduct site visits to grantee organizations.

**SCHEDULE J  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest  
Compensated Employees

► Complete if the organization answered "Yes" to Form 990,  
Part IV, line 23.

► Attach to Form 990. ► See separate instructions.

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**2009**

Open to Public  
Inspection

Name of the organization **Association of Performing Arts  
Presenters**

Employer identification number  
**39-1131995**

**Part I Questions Regarding Compensation**

**1a** Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,  
Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- |  |  |
|--|--|
| <input type="checkbox"/> First-class or charter travel             | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions                     | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees   |
| <input type="checkbox"/> Discretionary spending account            | <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef) |

**b** If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or  
reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

**2** Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors,  
trustees, and the CEO/Executive Director, regarding the items checked in line 1a?

**3** Indicate which, if any, of the following the organization uses to establish the compensation of the organization's  
CEO/Executive Director. Check all that apply

- |  |   |
|--|---|
| <input type="checkbox"/> Compensation committee              | <input checked="" type="checkbox"/> Written employment contract                     |
| <input type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study                    |
| <input type="checkbox"/> Form 990 of other organizations     | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

**4** During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing  
organization or a related organization:

- a** Receive a severance payment or change-of-control payment?  
**b** Participate in, or receive payment from, a supplemental nonqualified retirement plan?  
**c** Participate in, or receive payment from, an equity-based compensation arrangement?

If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

**Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.**

**5** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation  
contingent on the revenues of:

- a** The organization?  
**b** Any related organization?  
If "Yes" to line 5a or 5b, describe in Part III

**6** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation  
contingent on the net earnings of:

- a** The organization?  
**b** Any related organization?  
If "Yes" to line 6a or 6b, describe in Part III

**7** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments  
not described in lines 5 and 6? If "Yes," describe in Part III

**8** Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the  
initial contract exception described in Regs. section 53.4958-4(a)(3)? If "Yes," describe in Part III

**9** If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in  
Regulations section 53.4958-6(c)?

	Yes	No
1a		
1b		
2		
3		
4a		X
4b		X
4c		X
5a		X
5b		X
6a		X
6b		X
7		X
8		X
9		

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Schedule J (Form 990) 2009

## Schedule J (Form 990) 2009

**Part II : Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space is needed.**

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

**Note.** The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

[illegible]

**SCHEDULE O**  
**(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Information to Form 990**

Complete to provide information for responses to specific questions on  
Form 990 or to provide any additional information.  
▶ Attach to Form 990.

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Name of the organization	Association of Performing Arts Presenters	Employer identification number	39-1131995
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Form 990, Part I, Line 1, Description of Organization Mission:

presenting field and the professionals who work in it.

Form 990, Part III, Line 4d, Other Program Services:

Membership Services - Activities include research activities,  
information services, and affinity program management.

Expenses \$ 663367. including grants of \$ 0. Revenue \$ 123218.

Form 990, Part VI, Section A, line 6: The Association shall have two

categories of members: (i) Voting Members and (ii) Nonvoting Members.

Voting Membership in the Association shall be open to any individual or  
organization that operates in the performing arts, presenting or touring  
industries. Additional membership classifications shall be determined by  
the Board of Directors. Each Voting Member shall be entitled to one voting  
representative. Each voting representative shall have one vote upon each  
distinct matter included as an agenda item in a Written Ballot and/or  
submitted to a vote at meetings of the members as provided herein. All  
other representatives shall have the privilege of the floor but shall not  
be entitled to vote at meetings of the members.

The Board of Directors shall have the power to set dues for one or more  
categories of membership and may vary the amount of dues among such  
categories of members. However, dues set for members must be subsequently  
ratified by a simple majority of the Voting Members represented at a  
regular or special meeting of the members as set forth herein.

**SCHEDULE O**  
**(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Information to Form 990**

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Form 990, Part VI, Section A, line 7b: There are a couple of decisions that are made by the governing body which are subject to member approval in accordance with the Organization's bylaws. Those decisions are in regard to changes to membership dues or changes to the Organization's bylaws. These two type of decisions, once made by the governing board, are subject to member ratification. Members must vote and approve any such changes as described herein.

Form 990, Part VI, Section B, line 11: A copy of the Form 990 is circulated to the organization's Board Treasurer and President/CEO for review. Upon finalization/approval, the Form 990 is signed by the President/CEO.

Form 990, Part VI, Section B, Line 12c: The Association of Performing Arts Presenters has a conflict of interest statement which is signed by board members annually. The conflict of interest statement was most recently updated in 2009.

Form 990, Part VI, Section B, Line 15: The processes for determining the compensation of all employees most recently took place in 2008.

The process for review of the CEO included a 180 survey of key staff, CEO's narrative self-assessment in response to a set of priorities and the annual operating plan established by the board of directors, as well as a full board questionnaire on CEO performance. All of this was compiled and reviewed by the Executive Committee of the Board of Directors. The CEO

**SCHEDULE O**  
**(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Information to Form 990**

Complete to provide information for responses to specific questions on  
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Association of Performing Arts  
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also provided the salaries and compensation packages of a group of six national performing arts service organizations for 2008 and the unaudited financial statements for the close of the fiscal year to the Executive Committee as part of the review and for the committee to determine any change in CEO compensation. The board considered the economic outlook for the association and the downsizing occurring in the industry and among member organizations of the association as part of this review. The Executive Committee and Board of Directors deliberations and a summary of the CEO review was memorialized in a letter presented to the CEO for the CEO file.

Also in 2008, Arts Presenters established a new Personnel Committee of the Board of Directors charged with the review of all employee policies and procedures and review of the performance appraisal system. This review was accomplished by the end of the fiscal year.

This process is in place for all employees with the exception of the 180 surveys, which are only for chief level staff.

The Chief Member Officer, Chief Program Officer and Chief Operating Officer positions were eliminated in 2010. These positions were eliminated as a result of a staff restructure that was the culmination of work with the Association's executive development coach and executive committee. The Association was not able to raise membership dues and was preparing for reduced revenue expectations for the FY 11 fiscal year and needed to align revenue and expenses and reduce the size of the executive staff to preserve



**SCHEDULE O**  
**(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Information to Form 990**

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the level of staff to develop and deliver members services.

Form 990, Part VI, Section C, Line 19: The Association makes its governing documents and conflict of interest policy available to the public upon request. The Association makes its audited financial statements available to the public on its website.

Form 990, Part XI, Line 2c:

The Association's processes for the oversight of the audit and selection of an independent accountant have not changed from prior year.



Presenters

..... Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related

**Part IV** Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

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# Association of Performing Arts

39-1131995 Page 3

## Schedule R (Form 990) 2009 Presenters

### Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, or 36.)

**Note.** Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

**1** During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

**a** Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity

**b** Gift, grant, or capital contribution to other organization(s)

**c** Gift, grant, or capital contribution from other organization(s)

**d** Loans or loan guarantees to or for other organization(s)

**e** Loans or loan guarantees by other organization(s)

**f** Sale of assets to other organization(s)

**g** Purchase of assets from other organization(s)

**h** Exchange of assets

**i** Lease of facilities, equipment, or other assets to other organization(s)

**j** Lease of facilities, equipment, or other assets from other organization(s)

**k** Performance of services or membership or fundraising solicitations for other organization(s)

**l** Performance of services or membership or fundraising solicitations by other organization(s)

**m** Sharing of facilities, equipment, mailing lists, or other assets

**n** Sharing of paid employees

**o** Reimbursement paid to other organization for expenses

**p** Reimbursement paid by other organization for expenses

**q** Other transfer of cash or property to other organization(s)

**r** Other transfer of cash or property from other organization(s)

**2** If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

(a) Name of other organization(s)	(b) Transaction type (a-r)	(c) Amount involved
(1) Performing Arts Alliance, Inc. (PAA)	M	86,770.
(2)		
(3)		
(4)		
(5)		
(6)		

**Part VI**    **Unrelated Organizations Taxable as a Partnership** (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]