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Form 990

Department of the Treasury

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

2009

OMB No 1545-0047

Open to Public

									Inspection		
				r, or tax year beginning C Name of organization	07-01-2009 and ending 06-30-	-2010		D Employer i	identification number		
	eck ıf a dress ch	pplicable Plea		Northwood University				38-1624684			
_		labe		Doing Business As				E Telephone			
	me cha	type	e. See					(989) 837	7-4187		
_	ial retu	Inst	cific :ruc-	Number and street (or P 4000 Whiting Drive	O box if mail is not delivered to street a	address) Roo	m/suite	, ,	ots \$ 112,504,833		
	mınate		s.								
_	ended			City or town, state or cou Midland, MI 48640	intry, and ZIP + 4						
J App	olication	n pending		, , , , , ,							
		F	Nar	ne and address of princ	ıpal officer	H(a		- ıs a group retı			
							affilia	ites?	⊤Yes 🔽 No		
						н(ь	) Are al	l affiliates incl	uded?		
									st (see instructions)		
<b>I</b> Ta	x-exem	npt status 🖊	501(c	)(3) <b>◀</b> (insert no)	947(a)(1) or   527	Н(с	) Grou	ıp exemption	number 🟲		
J W	ebsite	e: 🕨 www.nor	thwoo	d edu							
K Forr	n of or	ganization 🔽 C	Corporat	tion Trust Association	Other 🕨	LY	ear of fo	rmation 1959	<b>M</b> State of legal domicile MI		
	rt I	Summar				<b>I</b>			-		
	1				n or most significant activities						
به		Education- 1	The m	ission of Northwood Uni	versity is to develop the future le	eaders of a	global,	free-enterpri	se society		
Governance											
Ě											
9	2	Check this b	ох 🛏	if the organization dis	continued its operations or dispo	sed of mo	re than	25% of its ne	et assets		
	3	Number of v	oting r	members of the governi	ng body (Part VI, line 1a)				32		
න් ග	4	Number of in	ndeper	ndent voting members o	fthe governing body (Part VI, lin	ne 1b) .			42		
₽	5	Total numbe	rofer	nployees (Part V , line 2	a)				5 1,80		
Activities &	6				ecessary)				6 50		
ă	7a		otal gross unrelated business revenue from Part VIII, column (C), line 12						<b>7a</b> 181,95		
	ь	Net unrelate	t unrelated business taxable income from Form 990-T, line 34						<b>7b</b> 39,26		
								r Year	Current Year		
	8	Contributio	ns and	d grants (Part VIII, line	1h)			3,019,578	5,735,931		
≗					· 22g)			84,337,912	<u> </u>		
Reveni	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)						1,162,310			
걆	11							828,972	<del>                                     </del>		
	12				must equal Part VIII, column (A)			·	, ,		
		12)						89,348,772	96,720,743		
	13		Grants and similar amounts paid (Part IX, column (A), lines 1-3)						20,269,344		
	14	Benefits paid to or for members (Part IX, column (A), line 4)							0		
Ø	15	•	herco	ompensation, employee		34,808,899	40,929,900				
Expenses	16a	10)	al fund	Iraising fees (Part IX, c		34,000,055	0				
Φ ⊕	l _						0				
五	b			enses (Part IX, column (D),		20 4 40 5 47	22.444.252				
	17			(Part IX, column (A), lir		30,140,547					
	18			Add lines 13-17 (must		84,399,535					
. 07	19	Revenue le	ss exp	penses Subtract line 1			4,949,237	3,410,146			
Not Assets or Fund Balances						B	Beginning of Current Year		End of Year		
o e	20	Total asset	s (Pai	rt X, line 16)				146,103,281	152,564,908		
줐		<ul> <li>Total assets (Part X, line 16)</li></ul>						15,788,475			
훘	22										
Pai	ŧΠ	Signatu						130,314,806			
		_			examined this return, including accompar	nyıng schedu	les and s	tatements, and t	to the best of my knowledge		
		and belief, it i	s true,	correct, and complete Decla	ration of preparer (other than officer) is	based on all	ınformat	ion of which prep	parer has any knowledge		
		*****			02.44						
		Signature	of office	er	02-11						
				han Vice President ne and title							
		D			Date	Check if		Prenarer's ide	ntifying number		
De: 4		Preparer's signature			Date	self-		(see instruction			
Paid	orosi -	,				empolye	ed 🕨 📗	·			
•	arer's	Firm's name (or yours if self-employed),							EIN ▶		
Use (	Jilly	address, and Z		r —							
	_							Phone no 🕨			
May t	the IR	S discuss thi	s retu	rn with the preparer sho	own above? (see instructions) .				□Yes □No		

### Part III Statement of Program Service Accomplishments

Briefly describe the organization's mission

Education- The mission of Northwood University is to develop the future leaders of a global, free-enterprise society

2		on undertake any signific ) or 990-EZ?			which were not listed on	┌ Yes ┌ No
	If "Yes," describe	these new services on S	chedule O			
3		on cease conducting, or	make sıgnıfıcant chan		ducts, any program · · · · · ·	┌ Yes ┌ No
	If "Yes," describe	these changes on Sched	lule O			
4	Section 501(c)(3)		tions and section 494	7(a)(1) trusts are	argest program services by e required to report the amo ervice reported	•
4a	(Code	) (Expenses \$	48,060,461 ıncludı	ng grants of \$	20,269,344 ) (Revenue \$	56,783,091 )
	Instructional- Provide	ed Education to more than 5,4	63 students Also provided	educational opportur	nities through continuing education	n
4b	(Code	) (Expenses \$	21,047,104 includi	ng grants of \$	) (Revenue \$	286,275 )
	Student Services - At	hletics, Placement, Registrar,	Financial Aid, Security, Bus	iness Office, and oth	er support to current and former s	students
	(Code	) (Expenses \$	9,855,488 ıncludı	ng grants of \$	) (Revenue \$	8,344,275 )
	Auxiliary Enterprises	- Provided Housing, Meals stu	dents and Bookstore service	es to current and for	mer students	
	0.44					
4d		ervices (Describe in Scl	•			
	(Expenses \$	1,115,591 inc	cluding grants of \$		) (Revenue \$	496)
4e	Total program se	rvice expenses <b>⊧</b> \$	80,078,644			

	•		
Part IV	Checklist	of Required	Schedules

	•		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors? 🕏	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		Νο
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	4		No
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasi- endowments? If "Yes," complete Schedule D, Part V	10	Yes	
11	Is the organization's answer to any of the following questions "Yes"? If so,complete Schedule D,  Parts VI, VII, VIII, IX, or X as applicable	11	Yes	
	◆ Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.			
	◆ Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.			
	◆ Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.			
	◆ Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.			
	◆ Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.			
	◆ Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X.			
12	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12	Yes	
12A	Was the organization included in consolidated, independent audited financial statements for the tax year? Yes No			
	If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional 12A No	Į	ļ	•
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	Yes	
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	Yes	
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Part I	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II	15		Νο
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? <i>If "Yes," complete Schedule F, Part III</i>	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		Νο
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	Yes	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		No

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		Νο
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		Νo
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		Νo
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Νο
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		Νo
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26	Yes	
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		Νο
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Νο
c	An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		Νο
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		Νο
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		Νο
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? <i>If</i> "Yes," complete Schedule R, Part I	33		Νο
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		Νο
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35		No
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If</i> "Yes," complete Schedule R, Part V, line 2	36		Νο
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Νο
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance
--

			Yes	No		
1a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of U.S. Information Returns. Enter -0- if not applicable					
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b 0					
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes			
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  Statements filed for the calendar year ending with or within the year covered by this return					
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions)	2b	Yes			
За	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	3a	Yes			
ь	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3Ь	Yes			
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	Yes			
Ь	If "Yes," enter the name of the foreign country ▶CJ  See the instructions for exceptions and filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts					
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? $\cdot$ .	5a		Νo		
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Νo		
c	c If "Yes" to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?					
5a						
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		No		
7	Organizations that may receive deductible contributions under section 170(c).					
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Yes			
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes			
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		No		
	If "Yes," indicate the number of Forms 8282 filed during the year					
	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		No		
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f 7g		No No		
	<ul> <li>g For all contributions of qualified intellectual property, did the organization file Form 8899 as required?</li> <li>h For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as</li> </ul>					
"	h For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?					
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		No		
9	Sponsoring organizations maintaining donor advised funds.					
	Did the organization make any taxable distributions under section 4966?	9a		Νο		
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		No		
10	Section 501(c)(7) organizations. Enter					
а	Initiation fees and capital contributions included on Part VIII, line 12 10a					
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities					
11	Section 501(c)(12) organizations. Enter					
а	Gross income from members or shareholders					
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )					
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		Νο		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year					

William Karl Stephan 4000 Whiting Drive Midland, MI 48640 (989) 837-4211

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Se	ction A. Governing Body and Management					
					Yes	No
1-	Enter the number of voting members of the governing body	23				
1a b	Enter the number of voting members of the governing body  Enter the number of voting members that are independent	1a 1b	23			
2	Did any officer, director, trustee, or key employee have a family relationship or a bus					
	other officer, director, trustee, or key employee?	•		2	Yes	
3	Did the organization delegate control over management duties customarily performe supervision of officers, directors or trustees, or key employees to a management con			3		Νo
4	Did the organization make any significant changes to its organizational documents s filed?	ınce t	he prior Form 990 was	4		Νο
5	Did the organization become aware during the year of a material diversion of the organization	nızatı	ion's assets?	5		Νo
6	Does the organization have members or stockholders?			6		Νo
7a	Does the organization have members, stockholders, or other persons who may elect governing body?			7a		Νο
b	Are any decisions of the governing body subject to approval by members, stockholde	ers, o	rother persons?	7b		Νο
8	Did the organization contemporaneously document the meetings held or written action year by the following	ons ur	ndertaken during the			
а	The governing body?			8a	Yes	
b	Each committee with authority to act on behalf of the governing body?			8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, organization's mailing address? If "Yes," provide the names and addresses in Sched			9		Νo
	ction B. Policies (This Section B requests information about policies not	requi	red by the Internal			
Re	evenue Code.)					
				10a	Yes	No No
	LOa Does the organization have local chapters, branches, or affiliates?					
	<b>b</b> If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?					Νο
11	1 Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?					
11A	LA Describe in Schedule O the process, if any, used by the organization to review the Form 990					
12a	<b>La</b> Does the organization have a written conflict of interest policy? <i>If</i> " <i>No," go to line 13</i>					
b	<b>b</b> Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?					
c	c Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done				Yes	
13					Yes	
14						
15	Did the process for determining compensation of the following persons include a revi independent persons, comparability data, and contemporaneous substantiation of th		• • •			
а	The organization's CEO, Executive Director, or top management official					
b	Other officers or key employees of the organization	15b	Yes			
	If "Yes" to line a or b, describe the process in Schedule O (See instructions )					
16a	Did the organization invest in, contribute assets to, or participate in a joint venture of taxable entity during the year?	16a		Νο		
ь	If "Yes," has the organization adopted a written policy or procedure requiring the orga	anızat	ion to evaluate its			
participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?						Νο
Se	ection C. Disclosure					
17	List the States with which a copy of this Form 990 is required to be filed ► WV , WA ,	NH,	dD,MA,IN,IL,DC,C	o , c	Α, <mark>ΑΖ</mark> ,	AK
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable (3)s only) available for public inspection. Indicate how you make these available. Ch. Own website. Another's website. Upon request					
19	Describe in Schedule O whether (and if so, how), the organization makes its governir interest policy, and financial statements available to the public. See Additional Data					
20	State the name, physical address, and telephone number of the person who possesse			e orga	nızatıor	<b>.</b> ►

# Part VIII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees. See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if the organization did i	not compen	sate any	y curi	rent	or fo	rmer	ffice	r, dırector, trustee	or key employee	
<b>(A)</b> Name and Title	(B) Average hours	(C) Position (check all that apply)						<b>(D)</b> Reportable compensation	<b>(E)</b> Reportable compensation	<b>(F)</b> Estimated amount of other
	per week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
See add'l data										

1b Total	2,922,886	323,537

Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization 14

			Yes	No
3	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If</i> " <i>Yes," complete Schedule J for such individual</i>	3	Yes	
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such			
	ındıvıdual	4	Yes	i
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? If "Yes," complete Schedule J for such person	5		No

#### **Section B. Independent Contractors**

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	<b>(B)</b> Description of services	<b>(C)</b> Compensation
UNUM PO Box 409548 Atlanta, GA 30384	Insurance	523,290
STT Inc 1600 North Mission Mt Pleasant, MI 48858	Security	455,369
Sodexo Affiliates 9801 Washington Blvd Gaithersburg, MD 20878	Food Service	3,220,698
National Management PO Box 1224 Lagrange, GA 30241	Maintenance	689,075
JP Farley 29055 Clemens Road Westlake, OH 44145	Insurance Consultant	464,702
2 Total number of independent contractors (including but not limited to those listed above) \$1,00,000 in compensation from the organization ►21	) who received more than	

\$100,000 in compensation from the organization >21

Page 8

Form 99	•							Page <b>9</b>
Part V	<b>/!!!!</b>	Statement o	of Revenue		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
\$ \$	1a	Federated cam	paigns 1a					
듄둦	ь	Membership du	es <b>1b</b>					
చ్	c	Fundraising eve	ents 1c	112,957				
ž ž	d	Related organiz	zations 1d					
% <u>.</u> ≣	e	Government grant	s (contributions) <b>1e</b>					
고 교	f	All other contribution	ons, gifts, grants, and 1f	5,622,974				İ
<b>क</b>	g	sımılar amounts no Noncash contri	ot included above butions included in					
Contributions, gifts, grants and other similar amounts		lines 1a-1f \$ _	07,509					
ဝိမ်	h	Total. Add lines	s 1a-1f	▶	5,735,931			
				Business Code				
Program Service Revenue	2a	Vending, Student (	Ctr, Etc		1,030,939			1,030,939
\$ \$	ь	Tuition and Fees		900,099	77,052,435	77,052,435		
- 0.3 -	c	Hotel, Meet Room	s, Banq		446,242		176,679	269,563
ē.	d	Fees From Special	Program	900,999	657,569	653,259	4,310	
Ø E	e	Dormitories, Dining	ı Hall		8,344,275			8,344,275
เกล	f	All other progra	am service revenue					
Š		T-4-1 0 dd l	- 2- 24	<u> </u>	07.524.460			
	д 3		ome (including dividen		87,531,460			
			ar amounts)	F	1,712,536			1,712,536
	4		stment of tax-exempt bond	-	0			
	5	Royalties		▶	0			
			(ı) Real	(II) Personal				
	6a	Gross Rents						
	Ь	Less rental expenses						
	c	Rental income						
	d	or (loss) Net rental inco	me or (loss)		0			
			(ı) Securities	(II) O ther				
	7a	Gross amount from sales of assets other than inventory	15,779,652					
	ь	Less cost or other basis and	15,698,298					
		sales expenses						
	c	Gain or (loss)	81,354		01.254			01.254
	d 8a	Net gain or (los Gross income f	-		81,354			81,354
Other Revenue		events (not inc \$112	luding ,957 s reported on line 1c)					
Ē			а	74,025				
ŧ	b		penses <b>b</b>	84,828				
0	С		(loss) from fundraising	events 🕦	-10,803			-10,803
	9a	Gross income f See Part IV, lir	rom gaming activities					
			a	1,928				
	ь	Less direct ex	penses b	964				
	С	Net income or (	(loss) from gaming acti	vities	964		964	
	10a	Gross sales of returns and allo						
	ь	Less cost of g	oods sold <b>b</b>					
	С	=	loss) from sales of inve	entory 🟲	0			
		Miscellaneous	s Revenue	Business Code				
	11a	Otherincome			1,669,301			1,669,301
	Ь							
	С							
	d	All other reven						
	е	Total. Add lines			1,669,301			
	12	Total revenue.	See Instructions .	· · · [	96,720,743	77,705,694	181,953	13,097,165

Part IX Statement of Functional Expenses
Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

	Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).							
			(B), (C), and	(D).	(D)			
	ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.	(A) Total expenses	Program service expenses	Management and general expenses	Fundraising expenses			
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	0						
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22	20,269,344	20,269,344					
3	Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16	0	, ,					
4	Benefits paid to or for members	0						
5	Compensation of current officers, directors, trustees, and key employees	1,816,045		1,816,045				
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$	0						
7	Other salaries and wages	27,740,276	23,767,996	2,078,163	1,894,117			
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	1,798,728	1,384,822	281,085	132,821			
9	Other employee benefits	7,462,017	6,206,349	635,444	620,224			
10	Payroll taxes	2,112,834	1,718,393	257,545	136,896			
11	Fees for services (non-employees)							
а	Management	297,276		297,276				
b	Legal	190,841	83,286	107,498	57			
c	Accounting	68,901		68,901				
d	Lobbying	0						
e	Professional fundraising See Part IV, line 17	0						
f	Investment management fees	0						
g	Other	0						
12	Advertising and promotion	2,678,331	1,980,588	60,724	637,019			
13	Office expenses	3,124,031	2,642,828	322,845	158,358			
14	Information technology	1,053,032	886,945	92,662	73,425			
15	Royalties	0						
16	Occupancy	1,046,746	964,864	44,619	37,263			
17	Travel	2,513,298	1,750,305	549,617	213,376			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0						
19	Conferences, conventions, and meetings	0						
20	Interest	0						
21	Payments to affiliates	0						
22	Depreciation, depletion, and amortization	4,943,440	4,538,259	328,826	76,355			
23	Insurance	693,595	610,100	78,810	4,685			
24	Other expenses Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below)							
а	Subscriptions	1,086,255	802,358	196,272	87,625			
b	Student Programs	3,052,719	2,885,779	155,257	11,683			
c	Electric/hear/oil	1,689,421	1,604,774	39,746	44,901			
d	Contracted Services	3,389,736	2,810,813	101,964	476,959			
e	Auxilliary Expenses	2,777,330	2,775,529	855	946			
f	All other expenses	3,506,401	2,395,312	460,492	650,597			
25	Total functional expenses. Add lines 1 through 24f	93,310,597	80,078,644	7,974,646	5,257,307			
26	Joint costs. Check here ► ☐ If following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation							

Part X Balance Sheet (A) (B) End of vear Beginning of year 0 1 1 Cash—non-interest-bearing . . . . . . . . . . . . 15,068,640 2 10.715.377 2 10,396,041 9,010,161 3 3 4 3.085.214 2.311.601 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of 6 0 0 34,000 363,172 354,461 961.973 1,386,653 Prepaid expenses and deferred charges . . . . . . . . . . . . Land, buildings, and equipment cost or other basis Complete 113.290.918 10a 10a Part VI of Schedule D 10b 53.431.556 62.936,246 **10c** b Less accumulated depreciation . . . . . 59.859.362 30.618.816 11 37.027.590 11 12 0 12 Investments—other securities See Part IV, line 11 . . . . . . . . . 13 0 13 Investments—program-related See Part IV, line 11 . . 14 14 0 22.639.179 15 31.899.703 15 16 Total assets. Add lines 1 through 15 (must equal line 34) . . . 146,103,281 16 152,564,908 7,106,195 17 4.728.266 17 Accounts payable and accrued expenses . 18 18 3,846,532 19 2,680,962 19 20 20 Liabilities 21 Escrow or custodial account liability Complete Part IV of Schedule D . . . 21 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 1,121,753 1,058,630 23 23 Secured mortgages and notes payable to unrelated third parties . . 24 Unsecured notes and loans payable to unrelated third parties . . . . 24 3.713.995 25 5.601.685 25 Other liabilities Complete Part X of Schedule D . . . . . 26 **Total liabilities.** Add lines 17 through 25 . . . . . 15,788,475 14,069,543 Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 69.271.574 61,909,069 27 Unrestricted net assets . . . . 27 28 32.053.640 28 47.205.037 Temporarily restricted net assets . . . . . Fund 28.989.592 29 29.381.259 29 Permanently restricted net assets . . . . . Organizations that do not follow SFAS 117, check here ▶ □ and complete lines 30 through 34. ö 30 30 Capital stock or trust principal, or current funds . . . Assets 31 Paid-in or capital surplus, or land, building or equipment fund . . . . . 31 32 32 Retained earnings, endowment, accumulated income, or other funds ¥ 33 Total net assets or fund balances . . . . . 130,314,806 33 138,495,365 34 Total liabilities and net assets/fund balances . . . . . 146,103,281 34 152,564,908

## Part XI Financial Statements and Reporting

			Yes	No
1	Accounting method used to prepare the Form 990			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		No
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes	
С	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?  If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O			No
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both			
	Separate basis Consolidated basis Both consolidated and separated basis			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a	Yes	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b	Yes	

Form **990** (2009)

**Employer identification number** 

OMB No 1545-0047

Inspection

## **SCHEDULE A**

(Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

**Public Charity Status and Public Support** 

Attach to Form 990 or Form 990-EZ. See separate instructions.

Name of the organization Northwood University

Reason for Public Charity Status (All organizations must complete this part.) See instructions

				one chartey state						oci accionis	
	rganız		•	foundation because	•			•	× )		
1	<u> </u>	A church, convention of churches, or association of churches section 170(b)(1)(A)(i).									
2	<u> </u>	A school described in <b>section 170(b)(1)(A)(ii).</b> (Attach Schedule E )									
3	<u> </u>			erative hospital serv							
4	ı	A medical research organization operated in conjunction with a hospital described in <b>section 170(b)(1)(A)(iii).</b> Enter the hospital's name, city, and state									
5	Г	An orga	nization ope	rated for the benefit	of a college o	or universit	v owned or op	erated by a	governmenta	ıl unıt describ	 ed in
	•	_	-	<b>()(iv).</b> (Complete Pa	=		,		<b>9</b>		
6	Г			ocal government or o		l unit descr	ıbed ın <b>sectio</b>	n 170(b)(1)	(A)(v).		
7				t normally receives a	=					m the genera	l public
		describ		·				•		_	•
	_			(Complete Pa							
8	<u> </u>			described in <b>section</b>							
9	ı	_		t normally receives	• •		• •		•	• •	<del>-</del>
		•		ties related to its exe	•	_		•	` '		
			_	ss investment incom				•		ax) from busır	iesses
	_	•		anızatıon after June 3	•			•	•		
LO	<u> </u>	_	_	anized and operated	•	•	•				_
l <b>1</b>	ı	one or r	nore publicly	anized and operated supported organizations the type of supported <b>b</b> Type II	tions describ rting organiz	ed in sectionand c	on 509(a)(1)	or section 5 11e throug	09(a)(2) See	e section 509	(a)(3). Check
e	Γ	other th		x, I certify that the o in managers and othe							
f				eceived a written det	termination fi	rom the IRS	that it is a T	уре І, Туре	II or Type II	I supporting	organizatio <u>n,</u>
		check t		006, has the organiz	ation accont	od any dift.	or contributio	n from any o	of the		ı
g			g persons?	500, has the organiz	апоп ассерс	eu any gni	or contributio	ii ii oiii aiiy o	or the		
				ectly or indirectly co	ntrols, either	ralone or to	gether with p	ersons desc	rıbed ın (ıı)		Yes No
		and (III)	below, the g	overning body of the	the supporte	ed organıza	tion?			11g(i)	
		(ii) a fa	mily membe	r of a person describ	ed ın (ı) abov	e?				11g(ii)	
		(iii) a 3	5% controll	ed entity of a person	described in	(ı) or (ıı) al	bove?			11g(iii	
h		Provide	the followin	g information about t	he supported	dorganızatı	on(s)				
							_				_
(i) Name of supported organization		of rted	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see	(iv) Is the organızatı col (ı) lıst your goveı documeı	on in ed in rning	(v) Did you no organizat col (i) of suppor	ion in 'your	(vi) Is th organiza col (i) org in the U	ne tion in ganized	(vii) A mount of support?
				instructions))	Yes	No	Yes	No	Yes	No	

Total

ınstructions

P	Support Schedule (Complete only if yo					and 170(b)	(1)(A)(vi)
S	ection A. Public Support	a checked tile	DOX OII IIIC 3,	,, or o or rare.	÷·/		
	endar year (or fiscal year beginning	(a) 2005	<b>(b)</b> 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
	ın)	(a) 2005	( <b>b)</b> 2006	(6) 2007	(d) 2008	(e) 2009	(I) Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not						
	include any "unusual						
_	grants ") Tax revenues levied for the						
2	organization's benefit and either						
	paid to or expended on its						
	behalf						
3	The value of services or facilities						
_	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions by						
	each person (other than a						
	governmental unit or publicly						
	supported organization) included on						
	line 1 that exceeds 2% of the						
	amount shown on line 11, column						
_	(f) <b>Dublic Support</b> Subtract line F from						
6	<b>Public Support.</b> Subtract line 5 from line 4						
S	ection B. Total Support	1		-			
	endar year (or fiscal year beginning	(a) 2005	<b>(b)</b> 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
	ın)	(a) 2005	( <b>b</b> ) 2000	(6) 2007	(d) 2008	(e) 2009	(1) Total
7	A mounts from line 4						
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar						
9	sources Net income from unrelated						
9	business activities, whether or						
	not the business is regularly						
	carried on						
10	Other income (Explain in Part						
	IV ) Do not include gain or loss						
	from the sale of capital assets						
11	Total support (Add lines 7						
4.5	through 10)	/5					
12	Gross receipts from related activities	,	•			12	
13	First Five Years If the Form 990 is f	or the organizati	on's first, second	, third, fourth, or	fifth tax year as a	501(c)(3) orga	inization, ▶□
	check this box and <b>stop here</b>						-1
S	ection C. Computation of Pub	lic Support P	ercentage				
14	Public Support Percentage for 2009			11 column (f))		14	
15	Public Support Percentage for 2008	Schedule A . Pa	rt II. line 14			15	
	33 1/3% support test—2009. If the	•	,	v on line 13 and	line 14 is 33 1/30		k this hox
<b></b>	and <b>stop here.</b> The organization qua	-		·	IIIIC 14 13 33 1/3/	o or more, ence	<b>▶</b> □
ь	33 1/3% support test—2008. If the				5a, and line 15 is	33 1/3% or moi	
	box and <b>stop here.</b> The organization				,		▶
17a	10%-facts-and-circumstances test-	<b>-2009.</b> If the org	anızatıon dıd not	check a box on lı	ne 13, 16a, or 16	b and line 14	
	ıs 10% or more, and ıf the organizat						
	in Part IV how the organization mee	ts the "facts and	l cırcumstances"	test The organiz	ration qualifies as	a publicly supp	
L	organization	_2009 Ifthe c==	onization did net	chack a bay as li	no 12 165 164	or 17a and line	▶□
D	10%-facts-and-circumstances test- 15 is 10% or more, and if the organ	_					
	Explain in Part IV how the organizat						clv
	supported organization						<b>▶</b> ┌
10	Deiveta Farmdation Ifthe averages	on did not obselv	a hay an line 12	16- 16- 17-	17	hay and cas	•

**▶**□

Part III Support Schedule for Organizations Described in IRC 509(a)(2)

	(Complete only if you	cnecked the	box on line 9 o	r Part I.)			
	ction A. Public Support				1	T	ı
Cale	ndar year (or fiscal year beginning in)	(a) 2005	<b>(b)</b> 2006	(c) 2007	( <b>d)</b> 2008	(e) 2009	<b>(f)</b> Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not						
_	include any "unusual grants ")						
2	Gross receipts from admissions, merchandise sold or services						
	performed, or facilities furnished in						
	any activity that is related to the						
	organization's tax-exempt						
3	purpose Gross receipts from activities that				+		
3	are not an unrelated trade or						
	business under section 513						
4	Tax revenues levied for the						
	organization's benefit and either						
	paid to or expended on its behalf						
5	The value of services or facilities						
_	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5				-		
7a	A mounts included on lines 1, 2, and 3 received from disqualified						
	persons				1		
ь	Amounts included on lines 2 and 3						
	received from other than						
	disqualified persons that exceed						
	the greater of \$5,000 or 1% of the amount on line 13 for the year						
с	Add lines 7a and 7b						
8	Public Support (Subtract line 7c						
	from line 6 )						
	ction B. Total Support		1			1	Γ
Cale	ndar year (or fiscal year beginning in)	(a) 2005	<b>(b)</b> 2006	<b>(c)</b> 2007	( <b>d)</b> 2008	(e) 2009	(f) Total
9	A mounts from line 6						
10a	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar sources						
ь	Unrelated business taxable						
	ıncome (less section 511 taxes)						
	from businesses acquired after						
_	June 30, 1975 Add lines 10a and 10b						
c 11	Net income from unrelated						
	business activities not included						
	ın lıne 10b, whether or not the						
	business is regularly carried on						
12	Other income Do not include gain or loss from the sale of						
	capital assets (Explain in Part						
	IV)						
13	Total support (Add lines 9, 10c,						
14	11 and 12 ) First Five Years If the Form 990 is for	or the organizat	lon's first, second	L third fourth or	l fifth tax vear as a	1 a 501(c)(3) organ	l uzation
	check this box and <b>stop here</b>	or the organizat		., 4,	men tax your as t	(c)(c) c.gu.	<b>▶</b> ┌
	ction C. Computation of Publ						
15	Public Support Percentage for 2009	(line 8 column	(f) divided by line	13 column (f))		15	
16	Public support percentage from 200	8 Schedule A , F	art III, line 15			16	
Se	ction D. Computation of Inve	stment Inco	ome Percenta	ge			
17	Investment income percentage for 2	<b>009</b> (line 10c c	olumn (f) dıvıded	by line 13 columi	n (f))	17	
18	Investment income percentage from	<b>2008</b> Schedule	A, Part III, line 1	L 7		18	
19a	33 1/3% support tests—2009. If the	organization di	d not check the b	ox on line 14, and	d line 15 is more	than 33 1/3% and	d line 17 is not
	more than 33 1/3%, check this box a	ind <b>stop here.</b> T					
L	organization 33 1/3% support tests—2008. If the	► C	d not chastes here	on line 14 amilion	100 and line 4	5 ic mara +ha= 22	1/20/2 and line
b	שר בו בע suppoit tests—zouo. If the	organization (I	и посепеска вох	OILLINE TH OLINE	= ⊥⊃a, anu nne 1(	us more man 33	1/370 and ine

18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization **Private Foundation** If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

Part IV

**Supplemental Information.** Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Provide any other additional information. See instructions

Schedule A (Form 990 or 990-EZ) 2009

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DLN: 93493042010131

OMB No 1545-0047

**SCHEDULE D** (Form 990)

Department of the Treasury Internal Rev

# **Supplemental Financial Statements**

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

Open to Public

ial Revenue Service F Attach to Fo	orm 990. F See separate instructions.	Tilshection
ame of the organization orthwood University		Employer identification number
		38-1624684
art I Organizations Maintaining Donor Ad		unds or Accounts. Complete if th
organization answered "Yes" to Form 99	(a) Donor advised funds	(b) Funds and other accounts
Total number at end of year	(a) Bollot davised latitus	(B) I and a did other decoding
Aggregate contributions to (during year)		
Aggregate grants from (during year)		
Aggregate value at end of year		
Did the organization inform all donors and donor advi	<u> </u>	
funds are the organization's property, subject to the organization inform all grantees, donors, and used only for charitable purposes and not for the ben	donor advisors in writing that grant funds	ny other purpose
conferring impermissible private benefit		☐ Yes ☐ No
rt II Conservation Easements. Complete		to Form 990, Part IV, line 7.
Purpose(s) of conservation easements held by the or Preservation of land for public use (e.g., recreating Protection of natural habitat  Preservation of open space  Complete lines 2a-2d if the organization held a quali	on or pleasure) Preservation of ar Preservation of a	n historically importantly land area certified historic structure
easement on the last day of the tax year	med conservation contribution in the iorn	
Total number of conservation easements		Held at the End of the Year
Total acreage restricted by conservation easements		
Number of conservation easements on a certified his		2b
	` ,	2c
Number of conservation easements included in (c) ac		2d
Number of conservation easements modified, transfe	rred, released, extinguished, or terminate	ed by the organization during
the taxable year 🗠		
Number of states where property subject to conserva	ation easement is located 🛌	<u></u>
Does the organization have a written policy regarding enforcement of the conservation easements it holds?		dling of violations, and Yes No
Staff and volunteer hours devoted to monitoring, insp	pecting and enforcing conservation easen	nents during the year ►
A mount of expenses incurred in monitoring, inspecting	ng, and enforcing conservation easement	s during the year ► \$
Does each conservation easement reported on line 2 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?	(d) above satisfy the requirements of sec	ction Yes No
In Part XIV, describe how the organization reports cobalance sheet, and include, if applicable, the text of the organization's accounting for conservation easem	he footnote to the organization's financia	• ,
<b>TIII</b> Organizations Maintaining Collection Complete if the organization answered "		or Other Similar Assets.
If the organization elected, as permitted under SFAS art, historical treasures, or other similar assets held provide, in Part XIV, the text of the footnote to its fin	for public exhibition, education or resear	ch in furtherance of public service,
If the organization elected, as permitted under SFAS historical treasures, or other similar assets held for provide the following amounts relating to these items	public exhibition, education, or research i	·
(i) Revenues included in Form 990, Part VIII, line 1		<b>▶</b> \$
(ii) Assets included in Form 990, Part X		<b>►</b> \$
If the organization received or held works of art, histofollowing amounts required to be reported under SFAS		or financial gain, provide the
Revenues included in Form 990, Part VIII, line 1		<b>▶</b> \$
		<b>►</b> \$

Sche	dule D (Form 990) 2009							Page 🛮
Part	Organizations Maintaining Co	llections of Art,	Historical Trea	asures, or Ot	her Similar	Asset	S (cc	ontinued)
3	Using the organization's accession and othe items (check all that apply)	r records, check any	of the following tha	t are a significan	t use of its co	llection		
а	Public exhibition		d   Loan or	exchange progra	ms			
b	Scholarly research		e $\Gamma$ Other					
с	Preservation for future generations							
4	Provide a description of the organization's co	ollections and explain	how they further t	he organization's	exempt purpo	se in		
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t					ΓY	es	┌ No
Par	Escrow and Custodial Arrang Part IV, line 9, or reported an an				"Yes" to For	m 990,		
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	ıan or other ıntermed	iary for contributio	ns or other asse	ts not	ΓY	es	┌ No
b	If "Yes," explain the arrangement in Part XIV	/ and complete the fo	llowing table	_				
						A moun	t	
с	Beginning balance				С			
d	Additions during the year			<u> </u>	d			
e	Distributions during the year			1	e			
f	Ending balance			1	f			
2a	Did the organization include an amount on Fo	orm 990, Part X, line	21?			<b>┌</b> ¥	es	┌ No
b	If "Yes," explain the arrangement in Part XIV	,						
Pa	rt V Endowment Funds. Complete							
		(a)Current Year 56,597,317	<b>(b)</b> Prior Year 67,297,703	(c)Two Years Back	(d)Three Years	Back (e)	our Y	ears Back
.a	Beginning of year balance	363,096	2,216,346					
b	Contributions	7,192,782	-11,161,138					
ر C	Investment earnings or losses Grants or scholarships	-2,340,595	-1,468,695					
d e	Other expenditures for facilities	3,000,000	1,100,033					
f	Administrative expenses	-312,141	-286,899					
a	End of year balance	58,500,459	56,597,317					
2	Provide the estimated percentage of the yea	r and halance hold as	· , ,		l			
		49 800 % %						
а	Board designated or quasi-endowment	43 000 70 %						
Ь	Permanent endowment ► 50 200 % %							
c	Term endowment ► %	6.1						
За	Are there endowment funds not in the posses organization by	ssion of the organizat	ion that are held a	na aaministerea	for the	Г	Yes	No
	(i) unrelated organizations					3a(i)	Yes	
	(ii) related organizations					3a(ii)		Νο
b	If "Yes" to 3a(11), are the related organizatio	ns listed as required	on Schedule R? .			3b		Νo
4	Describe in Part XIV the intended uses of th							
Par	t VI Investments—Land, Buildings	s, and Equipmen	<b>t.</b> See Form 990	, Part X, line 1	0			
	Description of investment		(a) Cost or oth basis (investme				d) Bo	ok value
1a	and			14,819,9	45		1	4,819,945
h	Buildings			74,881,0	18 39,50	1,846	3	5,379,172
_						T		
	_easehold improvements		•					
c	Equipment			22,363,8	70 13,92	9,710		8,434,160
c d		· · · · · · · · · · · · · · · · · · ·		22,363,8		9,710		8,434,160 1,226,085

Part VII Investments—Other Securities. See  (a) Description of security or category			d of valuation
(including name of security)	(b)Book value		f-year market value
Financial derivatives			
Closely-held equity interests Other			
o their			
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)			
Part VIII Investments—Program Related. See	Form 990, Part X, line		
(a) Description of investment type	( <b>b)</b> Book value		d of valuation f-year market value
		Cost of the of	year market varae
<b>Part IX</b> Other Assets. See Form 990, Part X, col (B) line 13)			
(a) Descrip			( <b>b)</b> Book value
Prepaid Deposits			261,839
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1	5.)		31,899,703
Part X Other Liabilities. See Form 990, Part X			
1 (a) Description of Liability	(b) A mount		
Federal Income Taxes			
Post Retirement Benefits	5,601,685		
Total. (Column (b) should equal Form 990, Part X, col (B) line 25 )	5,601,685		

Pai	rt XI Reconciliation of Change in Net Assets from Form 990 to Financial Statemer	ıts	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	96,720,743
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	93,310,597
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	3,410,146
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 - 8	9	
10	Excess or (deficit) for the year per financial statements. Combine lines 3 and 9	10	3,410,146
_	t XII Reconciliation of Revenue per Audited Financial Statements With Revenue p		
1	Total revenue, gains, and other support per audited financial statements	1	82,015,684
2	A mounts included on line 1 but not on Form 990, Part VIII, line 12		, ,
а	Net unrealized gains on investments		
ь	Donated services and use of facilities		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIV) 2d 113,017		
e	Add lines <b>2a</b> through <b>2d</b>	2e	5,564,285
3	Subtract line <b>2e</b> from line <b>1</b>	3	76,451,399
4	Amounts included on Form 990, Part VIII, line 12, but not on line <b>1</b>		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIV) 4b 20,269,344		
c	Add lines <b>4a</b> and <b>4b</b>	4c	20,269,344
5	Total Revenue Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 12)	5	96,720,743
Par	XIIII Reconciliation of Expenses per Audited Financial Statements With Expenses	per R	leturn
1	Total expenses and losses per audited financial statements	1	73,041,253
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIV)		
e	Add lines <b>2a</b> through <b>2d</b>	2e	
3	Subtract line <b>2e</b> from line <b>1</b>	3	73,041,253
4	A mounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIV)		
c	Add lines <b>4a</b> and <b>4b</b>	4c	20,269,344
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	93,310,597
Pai	TEXIV Supplemental Information		
Cor	uplete this part to provide the descriptions required for Part II lines 3.5, and 9. Part III, lines 1a and 4. Pa	rt IV li	nes 1h and 2h

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information

Ident if ier	Return Reference	Explanation
Part XIII, Line 4b	Part XIII, Line 4b Other revenue amounts included on 990 but not included in F/S	Scholarships \$20269344
Part XII, Line 4b	Part XII, Line 4b Other revenue amounts included on 990 but not included in F/S	Scholarships \$20269344
Part XII, Line 2d	Part XII, Line 2d Other revenue amounts included in F/S but not included on form 990	Change in value of perpetual trust \$-12664 Change in value of annuity obligations \$125681
Part V, Line 4	Part V, Line 4 Intended uses of the endowment fund	The funds will be used for institutional support

**Employer identification number** 

#### **SCHEDULE E**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Northwood University

Name of the organization

# **Schools**

►Complete if the organization answered "Yes" to Form 990, Part IV, line 13, or Form 990-EZ, Part VI, line 48.

► Attach to Form 990 or Form 990-EZ.

OMB No 1545-0047

2009

Open to Public

	38-1024684			
			YES	NO
1	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	1	Yes	
2	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	2	Yes	
3	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe If "No," please explain	3		
	This policy is referred to in all communications regarding admissions, scholarships, athletics and other school administered programs		Yes	
4	Does the organization maintain the following?			
а	Records indicating the racial composition of the student body, faculty, and administrative staff?	4a	Yes	
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	4b	Yes	
c	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing			
_	with student admissions, programs, and scholarships?	4c	Yes	
d	Copies of all material used by the organization or on its behalf to solicit contributions?	4d	Yes	
	If you answered "No" to any of the above, please explain If you need more space, use Schedule O (Form 990)			
		-		
_	Does the evantization discriminate by vace in any way with vacant to	+		
	Does the organization discriminate by race in any way with respect to Students' rights or privileges?	5a		Νo
b	Admissions policies?	5b		Νo
c	Employment of faculty or administrative staff?	5c		Νo
d	Scholarships or other financial assistance?	5d		Νo
е	Educational policies?	5e		Νo
f	Use of facilities?	5f		Νo
g	Athletic programs?	5g		Νo
h	Other extracurricular activities?	5h		Νo
	If you answered "Yes" to any of the above, please explain If you need more space, use Schedule O (Form 990)			
	Does the organization receive any financial aid or assistance from a governmental agency?	6a	Yes	
b	Has the organization's right to such aid ever been revoked or suspended?	6b		Νo
7	If you answered "Yes" to either line 6a or line 6b, explain on Schedule O (Form 990)  Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05			
	of Rev Proc 75-50, 1975-2 CB 587, covering racial nondiscrimination? If "No," explain on Schedule O (Form 990)	7	Yes	

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DLN: 93493042010131

OMB No 1545-0047

2009

**Statement of Activities Outside the United States** 

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

Department of the Treasury Internal Revenue Service

Totals .

**SCHEDULE F** 

(Form 990)

▶ Attach to Form 990. ▶ See separate instructions.

Open to Public **Inspection** 

	ne of the organization thwood University					Employer ide	ntification number
101	inwood Oniversity					38-1624684	1
Pa	General Information "Yes" to Form 9			ide the United States	. Complete	e if the organ	nization answered
1	<b>For grantmakers.</b> Do assistance, the grante	es the organiza ees' eligibility fo	ition maintain r or the grants or	ecords to substantiate tassistance, and the se	lection crite	rıa used to a	ward
2	<b>For grant makers.</b> Descr United States	ıbe ın Part IV the	organization's pr	rocedures for monitoring th	ne use of gran	nt funds outsıd	e the
3	Activites per Region (U	se Schedule F-1	(Form 990) if add	ditional space is needed )			
	(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	ıs a progr describe sp	ty listed in (d) am service, pecific type of s) in region	(f) Total expenditures for region
Sou	th Asia	0	0	Program Service	Teaching un courses	dergraduate	(
1ıd	dle East & North Africa	0	0	Program Service	Teaching un courses	dergraduate	(
ur	ppe	0	3	Program Service	Recuriting & undergradua graduate co	ite and	34,009
as	t Asıa and the Pacıfic	0	1	Program Service	Recuriting & undergradua	_	94,294
	tral America and the bbean	0	0	Investments			(

128,303

Part IV	, line 15, for an	ssistance to Organ y recipient who recom m 990) if additional	eived more than \$5	ies Outside the Ur ,000. Check this box	nited States. Composite of the composition of the c	plete if the organiza received more tha	tion answered "Yes n \$5,000	" to Form 990, ▶ 🔽
1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
Enter total new tax-exempt	umber of recipi by the IRS, or f	ent organizations lis for which the grante	ted above that are e or counsel has pr	recognized as chari ovided a section 50	ties by the foreign o 1(c)(3) equivalency	country, recognized letter	as . •	
3 Enter total n	umber of other	organizations or en	tities				. ▶	
							Schodule I	(Form 990) 2009

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Use Schedule F-1 (Form 990) if additional space is needed. (c) Number of (b) Region (d) A mount of (e) Manner of cash (a) Type of grant or (f) A mount of (g) Description (h) Method of assistance cash grant disbursement of non-cash valuation recipients non-cash (book, FMV, assistance assistance appraisal, other)

Schedule F (Form 990) 2009

Identifier	ReturnReference	in Part I, line 2, and any additional information.  Explanation
	+	

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DLN: 93493042010131

OMB No. 1545-0047

**SCHEDULE G** (Form 990 or 990-EZ)

Department of the Treasury

# **Supplemental Information Regarding Fundraising or Gaming Activities**

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions. Internal Revenue Service Name of the organization **Employer identification number** Northwood University 38-1624684

					38-1624684	
<b>Part I Fundraising Act</b> Form 990-EZ filer					to Form 990, Part IV	, line 17.
Indicate whether the organ	nization raised funds	through a	anv of the	following activities. Ch	eck all that apply	
a Mail solicitations		,		Solicitation of no		
<b>b</b> ☐ Internet and e-mail so	licitations		f	_		
c Phone solicitations			а	_		
d In-person solicitations	<b>S</b>		_			
2a Did the organization have a or key employees listed in	_		-	•	· · ·	Γ <sub>Yes</sub>
<b>b</b> If "Yes," list the ten highes to be compensated at leas						
(i) Name of individual or entity (fundraiser)	(ii) Activity	(iii) fundrais custo contribi	er have dy or rol of	(iv) Gross receipts from activity	(v) A mount paid to (or retained by) fundraiser listed in col (i)	(vi) A mount paid to (or retained by) organization
		Yes	No			
		+				
otal			<b>&gt;</b>			
List all states in which th licensing	e organization is re	gıstered o	rlicensed	d to solicit funds or has	been notified it is exem	pt from registration or

Pai	rt II	Fundraising Events. Com more than \$15,000 on Form	iplete if the organizati i 990-EZ, line 6a. List	on answered "Yes" to events with gross rece	Form 990, Part IV, lin eipts greater than \$5,	e 18, or 000.	report	ed
			(a) Event #1  Scholarship Showcase (event type)	(b) Event #2  FAD (event type)	(c) O ther Events  2 (total number)	(Add col	tal Ever (a) thr I (c))	
Ж	1	Gross receipts	74,023	43,036	69,923		186	5,982
Revenue	2	Less Charitable contributions	55,773	21,800	35,384		112	2,957
	3	Gross income (line 1 minus line 2)	18,250	21,236	34,539		74	4 ,0 2 5
	4	Cash prizes						
မှ	5	Non-cash prizes						
Expenses	6	Rent/facility costs						
ă	7	Food and beverages						
Direct	8	Entertainment						
ឨ	9	Other direct expenses .	30,503	11,791	42,534		84	4,828
	10	Direct expense summary Add lin	nes 4 through 9 ın column	(d)			84	4,828
	11	Net income summary Combine li	nes 3, column d, and line	10			-10	0,803
Par	t III	Gaming. Complete if the oil \$15,000 on Form 990-EZ, li		"Yes" to Form 990, Pa	rt IV, line 19, or repo	rted mor	e than	ſ
Revenue			(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) O ther gaming	(d) Tot (Add col co	_	_
	1	Gross revenue						
မှာ လ	2	Cash prizes						
sesued	3	Non-cash prizes						
<u>മ്</u> ദ	4	Rent/facility costs						
Direct	5	Other direct expenses						
	6	Volunteer labor	Г Yes% Г No	Г Yes	┌ Yes%			
	7	Direct expense summary Add line	s 2 through 5 in column (	d)				
	8	Net gaming income summary Com	nbine lines 1, column d, a	nd line 7				
9 a b	Is th	er the state(s) in which the organiza he organization licensed to operate No," Explain				· 9a	Yes	No
ט		to, Explain						
10a b		e any of the organization's gaming 'es," Explain	licenses revoked, susper	nded or terminated during	the tax year?	10a		
	_			2		$\Box$		
11 12	Is th	s the organization operate gaming he organization a grantor, beneficia	ry or trustee of a trust or	a member of a partnersh	ıp or other entity	11		
	form	ned to administer charitable gaming	],			. 12		

		Yes	No
13	Indicate the percentage of gaming activity operated in		
а	The organization's facility		
b	An outside facility		
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records		
	Name 🟲		
	Address -		
15a	Does the organization have a contract with a third party from whom the organization receives gaming		
	revenue?	,	
b	If "Yes," enter the amount of gaming revenue received by the organization 🕨 \$ and the	+	
	amount of gaming revenue retained by the third party 🟲 \$		
c	If "Yes," enter name and address		
	Name 🟲		
	Address •		
16			
16	Gaming manager information		
	Name 🟲		
	Name F		
	Gaming manager compensation 🕨 \$		
	Description of services provided -		
	Director/officer Employee Independent contractor		
	I Director/officer I Employee I Independent contractor		
<b>.7</b>	Mandatory distributions		
а	Is the organization required under state law to make charitable distributions from the gaming proceeds to		
	retain the state gaming license?	<u> </u>	
b	Enter the amount of distributions required under state law distributed to other exempt organizations or spent		
	in the organization's own exempt activities during the tax year ▶ \$	1	

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ıf applıcable

DLN: 93493042010131

Open to Public

or assistance

OMB No 1545-0047

**Grants and Other Assistance to Organizations,** Governments and Individuals in the United States

Department of the Treasury Internal Revenue Service

organization

or government

Schedule I

(Form 990)

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. Attach to Form 990

Inspect ion

Name of the organization **Employer identification number** Northwood University 38-1624684 Part I General Information on Grants and Assistance Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use (a) Name and address of **(b)** EIN (c) IRC Code section (d) A mount of cash (e) A mount of non-(f) Method of valuation (g) Description of (h) Purpose of grant

cash

assistance

grant

Enter total number of section 501(c)(3) and government organizations . . . . 

(book, FMV, appraisal,

other)

non-cash assistance

Part IV

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	( <b>b)</b> Number of recipients	(c)A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
Scholarships for students attending Northwood University	2848	20,269,344			
See Additional Data Table					

IdentifierReturn ReferenceExplanationGrantmaker's Description of How Grants are UsedScholarships are awarded to students based on the scholarship criteria. For example, a student may need to be an accounting major, with a GPA of 2 0 or higher. Students complete a scholarship application and the applications are given to a scholarship committee for review. The scholarship committee verifies the student meets the scholarship criteria and then determines the distribution.

**Supplemental Information.** Complete this part to provide the information required in Part I, line 2, and any other additional information.

**Compensation Information** 

DLN: 93493042010131

**Employer identification number** 

OMB No 1545-0047

Schedule J (Form 990)

Department of the Treasury

Internal Revenue Service

Northwood University

Name of the organization

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

			38-1624684			
Pa	rt I Questions Regarding Compensation					
					Yes	Νo
1a	Check the appropriate box(es) if the organization provides 990, Part VII, Section A, line 1a Complete Part III to					
	First-class or charter travel	Γ	Housing allowance or residence for personal use			
	▼ Travel for companions	굣	Payments for business use of personal residence			
	▼ Tax idemnification and gross-up payments	굣	Health or social club dues or initiation fees			
	Discretionary spending account	Γ	Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the orga reimbursement orprovision of all the expenses describ			1b	Yes	
2	Did the organization require substantiation prior to rei officers, directors, trustees, and the CEO/Executive D			2	Yes	
3	Indicate which, if any, of the following the organization organization's CEO/Executive Director Check all that Compensation committee Independent compensation consultant Form 990 of other organizations	appl	·			
4	During the year, did any person listed in Form 990, Pa or a related organization	rt V I	I, Section A, line 1a with respect to the filing organization			
а	Receive a severance payment or change-of-control pa	ymer	nt?	4a		No
ь	Participate in, or receive payment from, a supplementa	al nor	qualified retirement plan?	4b		Νο
c	Participate in, or receive payment from, an equity-bas			4c		Νο
Ī	If "Yes" to any of lines 4a-c, list the persons and prov					
5	Only 501(c)(3) and 501(c)(4) organizations only must For persons listed in form 990, Part VII, Section A, lin compensation contingent on the revenues of	-				
а	The organization?			5a		Νo
b	Any related organization?			5b		Νo
	If "Yes," to line 5a or 5b, describe in Part III					
6	For persons listed in form 990, Part VII, Section A, lir compensation contingent on the net earnings of	ne 1a	, did the organization pay or accrue any			
а	The organization?			6a		No
ь	Any related organization?			6b		Νo
	If "Yes," to line 6a or 6b, describe in Part III					
7	For persons listed in Form 990, Part VII, Section A, li payments not described in lines 5 and 6? If "Yes," des			7		No
8	Were any amounts reported in Form 990, Part VII, pai subject to the initial contract exception described in R	dora	accured pursuant to a contract that was			
	ın Part III	- 3-		8		No
9	If "Yes" to line 8, did the organization also follow the r section 53 4958-6(c)?	ebutt	able presumption procedure described in Regulations	9		No

### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation	
(A) Name		(i) Base (ii) Bonus & Incentive compensation		(iii) Other reportable compensation	(iii) Other other deferred reportable compensation		(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ	
William Karl Stephan MBA	(ı) (ıı)	146,399		9,926	12,000	7,527	175,852		
William Busby	(I) (II)	158,072		5,062	12,680	4,730	180,544		
Timothy G Nash EdD	(1) (11)	193,350		1,719	15,477	3,072	213,618		
Rose Bellanca Ed D	(I) (II)	167,279		10,620	13,200	5,950	197,049		
Lisa Fairbairn	(ı) (ıı)	167,289		541	13,708	6,728	188,266		
Kevın G Fegan EdD	(I) (II)	157,271		6,265	12,000	8,108	183,644		
Keith A Pretty JD	(I) (II)	360,556		7,086	51,100	15,352	434,094		
John O Young	(I) (II)	174,771		7,769	13,200	9,203	204,943		
John Jasınskı	(ı) (ıı)	108,463		2,527	8,140	5,674	124,804		
Donald E Hunkins	(ı) (ıı)	211,413		251,763	19,600	4,199	486,975		
David E Fry D B A	(I) (II)	248,900		9,265	16,333	6,085	280,583		
David D Long DMD	(I) (II)	172,075	1,000	9,170	13,520	4,851	200,616		
Catherine Bush	(ı) (ıı)	135,085	1,000	396	11,106	5,707	153,294		

### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Ident if ier	Ret urn Ref erence	Explanation
Line 1a	Part I, Line 1a Relevant information in regards to selections on 1a	

Schedule J (Form 990) 2009

DLN: 93493042010131

OMB No 1545-0047

Schedule L

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Transactions with Interested Persons

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Open to Public Inspection

·	
Name of the organization	Employer identification number
Northwood University	
	38-1624684

Excess Benefit Transactions (section 501(c)(3) and section 501 (c)(4) organizations only). Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

(c) Corrected? (a) Name of disqualified person 1 (b) Description of transaction

	section 4958
3	Enter the amount of tax, If any, on line 2, above, reimbursed by the organization

#### Loans to and/or From Interested Persons. Part II

Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a

(a) Name of interested person and purpose	or fro	oan to m the zation?	(c)O riginal principal amount	(d)Balance due	<b>(e)</b> I defaul		(f) Approv by boar commit	ved d or	<b>(g)</b> Writ agreeme	
	То	From			Yes	No	Yes	No	Yes	No
William Karl Stephan Automobile Advance		x	27,500	24,050		Νο		Νο	Yes	
Keith A Pretty Automobile Advance		×	40,260	4,260		Νο		Νο	Yes	
Kristin Stehouwer Automobile Advance		x	33,299	30,049		Νο		Νο	Yes	
John Young Automobile Advance		X	30,711	8,958		Νο		Νο	Yes	

Grants or Assistance Benefitting Interested Persons. Part III

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person

(b) Relationship between interested person and the organization

(c)A mount of grant or type of assistance

#### Part IV **Business Transactions Involving Interested Persons.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person

(b) Relationship between interested person and the organization

(c) A mount of transaction

67,317

(d) Description of transaction

(e) Sharing of organization's revenues?

**NonCash Contributions** 

DLN: 93493042010131

OMB No 1545-0047

Open to Public Inspection

**SCHEDULE M** (Form 990)

▶Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30. Department of the Treasury ► Attach to Form 990. Internal Revenue Service

Name of the organization Northwood University

**Employer identification number** 

					38-1624684			
Pa	rt I Types of Property	(2)	(b)	(c)	/-1	`		
		(a) Check If applicable	(b) Number of Contributions	(c) Revenues reported on Form 990, Part VIII, line	<b>(d</b> Method of d reven	etermı	nıng	
1	Art-Works of art	аррисавіе		1 g				
	Art—Historical treasures .							
	Art—Fractional interests							
	Books and publications							
	Clothing and household							
	goods							
6	Cars and other vehicles							
	Boats and planes							
	Intellectual property							
	Securities—Publicly traded .	X	9	107,509				
	Securities—Closely held stock .							
l1	Securities—Partnership, LLC, or trust interests							
	Securities—Miscellaneous							
L3	Qualified conservation contribution—Historic structures							
L4	Qualified conservation contribution—Other							
<b>L</b> 5	Real estate—Residential .							
<b>.6</b>	Real estate—Commercial							
L <b>7</b>	Real estate—Other							
L8	Collectibles							
	Food inventory							
	Drugs and medical supplies .							
	Taxıdermy							
	Historical artifacts							
	Scientific specimens							
	Archeological artifacts							
	O ther ▶ ()							
	O ther ►()							
	O ther ▶()							
	Other ► ()							
29	Number of Forms 8283 received for which the organization compl				29			
					•		Yes	No
30a	During the year, did the organiza	ition receiv	e by contribution any prope	erty reported in Part I, lines	1-28 that it			
	must hold for at least three year	s from the	date of the initial contributi	on, and which is not require	d to be used			
	for exempt purposes for the enti					30a		No
ь	If "Yes," describe the arrangem							
31	Does the organization have a gif			review of any non-standard	contributions?	31	Yes	
32a	Does the organization hire or us	e third part	ies or related organizations	to solicit, process, or sell r	non-cash			
	contributions?					22-		NI -
L	If "Yes," describe in Part II	·	· ·		- · · ·	32a		Νo
о 33	If the organization did not report	revenues	n column (c) for a type of n	roperty for which column (a)	Nie chackad			
در	describe in Part II	. revellues l	in column (c) for a type of p	Toperty for willelf column (a	, is checked,			

Page 2

#### Part II

**Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier Return Reference Explanation

Schedule M (Form 990) 2009

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493042010131

**SCHEDULE 0** 

(Form 990)

Department of the Treasury

Internal Revenue Service

**Supplemental Information to Form 990** 

2009

OMB No 1545-0047

Open to Public Inspection

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

► Attach to Form 990.

Name of the organization
Northwood University

Employer identification number

38-1624684

ldentifier	Return Reference	Explanation
Form 990, Part VI, Line 19	Form 990, Part VI, Line 19 Other Organization Documents Publicly Available	Requests for documents are sent to the Vice President of Finance office. Documents are then provided to the requester
Form 990, Part VI, Line 15b	Form 990, Part VI, Line 15b Compensation Review and Approval Process for Officers and Key Employees	Compensation Surveys of Private Universities from the College and University Professionals Association (CUPA) for Human Resources are referenced when determining recommendations for officer and president compensation. The president sends his recommendations for officer compensation to the Board of Trustees Compensation Committee for approval. Compensation for the president is determined by the Compensation Committee.
Form 990, Part VI, Line 12c	Form 990, Part VI, Line 12c Explanation of Monitoring and Enforcement of Conflicts	Annually the University's Conflict of Interest policy is sent to all Board of Trustees, Officers and all employees of Northwood University. The individual is asked to disclose any knowin or potential conflicts of interest. The formalso states that if a potential conflict of interest arises during the subsequent year, the individual is asked to amend the form reporting the potential conflict of interest. The form is signed and returned to the University
Form 990, Part VI, Line 11	Form 990, Part VI, Line 11 Form 990 Review Process	The 2009 Form 990 and Schedules were provided to all members of the Board of Trustees in January 2011. During the January Board of Trustee meeting, the Vice President of Finance discussed the 2009 Form 990 and answered any questions from the Board Members. The Form 990 will be posted on a secured website for the Board Members who were not in attendance at the January board meeting.
Form 990, Part VI, Line 2	Form 990, Part VI, Line 2 Description of Business or Family Relationship of Officers, Directors, Et	William Parlberg employed by the organization ow ned by Albert Zehnder Albert Zehnder ow ner of Zehnder's, William Parlberg is an empoyee of Zehnder's, Northw ood also held events at Zehnder's David E Fry, a former officer for Northw ood University, is a director of Decker Energy International, Inc , a company ow ned by Macauley Whiting Jr , a trustee for Northw ood University Trustees Leo Jerome and John Hantz, are both on the Board of Directors of Davison State Bank
Form 990, Part III, Line 4d	Form 990, Part III, Line 4d Other Program Services Description	OTHER PROGRAM SERVICES 4 Library -Provided Library services to students and communities where campuses are located

## Form 990, Part IX - Statement of Functional Expenses - 24a - 24e Other Expenses

Do not include amounts reported on line 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
Subscriptions	1,086,255	802,358	196,272	87,625
Student Programs	3,052,719	2,885,779	155,257	11,683
Electric/hear/oil	1,689,421	1,604,774	39,746	44,901
Contracted Services	3,389,736	2,810,813	101,964	476,959
Auxilliary Expenses	2,777,330	2,775,529	855	946

# Software ID: Software Version:

**EIN:** 38-1624684

Name: Northwood University

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Compensated Employees, and (A)	(B)				LOTS	• —		(D)	(E)	(F)
Name and Title	A verage hours	(C) Position (check all that apply)		Reportable compensation	Reportable compensation	Estimated amount of other				
	per week	Individual trustee or director	Institutional Trustee	Officei		Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
William Perkins Trustee	0							0	0	0
William Karl Stephan MBA Vice President	60 00			X				156,325	0	19,527
William Busby Professor	60 00					X		163,134	0	17,410
William A Parlberg Trustee	0	×						0	0	0
Timothy G Nash EdD Vice President	60 00			Х				195,069	0	18,549
Rose Bellanca Ed D Provost	60 00			Х				177,899	0	19,150
Phillip D Brady Trustee	0	Х						0	0	0
Patricia L Naegele Trustee	0	X						0	0	0
O Temple Sloan III Trustee	0	X						0	0	0
Maureen L Smith Trustee	0	X						0	0	0
Mark S Yanke Trustee	0	X						0	0	0
Macauley Whiting Jr Trustee	0	X						0	0	0
Lyttleton T Harris IV Trustee	0	X						0	0	0
Louis J Furlo Sr Trustee	0	X						0	0	0
Lisa Fairbairn Professor	60 00					×		167,830	0	20,436
Leo C Jerome Trustee	0	X						0	0	0
Lambert E Althaver Trustee	0	×						0	0	0
Krıstın Stehouwer PhD Vıce President	60 00			Х				87,450	0	19,802
Kevin G Fegan EdD Provost	60 00			Χ				163,536	0	20,108
Keith A Pretty JD President & CEO	60 00			X				367,642	0	66,452
Kathleen M Vertin Trustee	0	X						0	0	0
John R Hantz Trustee	0	X						0	0	0
John O Young Vice President	60 00			X				182,540	0	22,403
John Jasınskı Executive VP/Chief A cad & Operating	0						X	110,990	0	13,814
John J Ferron Trustee	0	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) (C) A verage Position (check all hours that apply)							(D) Reportable compensation	(E) Reportable compensation	<b>(F)</b> Estimated amount of other
	per week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
John A Hohman Trustee	0	×						0	0	0
Jerome M Fullinwider Trustee	0	Х						0	0	0
James O Hutcheson Trustee	0	Х						0	0	0
James J Arrigo Trustee	0	Х						0	0	0
James C Fabiano II Trustee	0	X						0	0	0
Irma B Elder Trustee	0	Х						0	0	0
Edward J McBrien Trustee	0	Х						0	0	0
Donald E Hunkins VP of Finance	60 00					X		463,176	0	23,799
David E Fry D B A President Emeri	60 00					x		258,165	0	22,418
David D Long DMD Provost	60 00			Х				182,245	0	18,371
Daniel G DeV os Trustee	0	Х						0	0	0
Catherine Bush Associate Professo	0					x		136,481	0	16,813
Arnold D'Ambrosio Vice President	60 00			Х				110,404	0	4,485
Albert F Zehnder Trustee	0	X						0	0	0

Form 990, Part VIII - Statement of Revenue - 2a - 2g Program Service Revenue -

-					
	Business Code	(A) Total Revenue	(B) Related or Exempt Function Revenue	(C) Unrelated Business Revenue	(D) Revenue Excluded from Tax under IRC 512, 513, or 514
Vending, Student Ctr, Etc		1,030,939			1,030,939
Tuition and Fees	900,099	77,052,435	77,052,435		
Hotel, Meet Rooms, Banq		446,242		176,679	269,563
Fees From Special Program	900,999	657,569	653,259	4,310	
Dormitories, Dining Hall		8,344,275			8,344,275