Form **990**

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No 1545-0047

2009

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

POSTMARK DATE MAY 13 2011

A For the 2009 calendar year, or tax year beginning July 1 , 2009, and ending June 30 , 20 10

B Check if applicable
- ☐ Address change
- ☐ Name change
- ☐ Initial return
- ☐ Terminated
- ☐ Amended return
- ☐ Application pending

Please use IRS label or print or type. See Specific Instructions.

C Name of organization Detroit Regional Chamber

Doing Business As

Number and street (or P O box if mail is not delivered to street address) PO Box 33840 Room/suite

City or town, state or country, and ZIP + 4 Detroit, MI 48232-0840

D Employer identification number 38 : 0477570

E Telephone number (313) 964-4000

G Gross receipts $ 6,998,223

F Name and address of principal officer Sandy K. Baruah
Same as C above

H(a) Is this a group return for affiliates? ☐ Yes ☑ No
H(b) Are all affiliates included? ☐ Yes ☐ No
If "No," attach a list (see instructions)
H(c) Group exemption number ►

I Tax-exempt status ☑ 501(c) (6)◄ (insert no) ☐ 4947(a)(1) or ☐ 527

J Website: ► www.detroitchamber.com

K Form of organization ☑ Corporation ☐ Trust ☐ Association ☐ Other ► **L** Year of formation 1933 **M** State of legal domicile MI

Part I Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities: The Detroit Regional Chamber carries out its mission to power the economy of southeast Michigan through public policy, advocacy, economic development and workforce development, talent attraction and improving the image and quality of life in the Detroit area's cities and suburbs.

2 Check this box ► ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets.

3	Number of voting members of the governing body (Part VI, line 1a)	3	76
4	Number of independent voting members of the governing body (Part VI, line 1b)	4	75
5	Total number of employees (Part V, line 2a)	5	106
6	Total number of volunteers (estimate if necessary)	6	800
7a	Total gross unrelated business revenue from Part VIII, column (C), line 12	7a	4,870
b	Net unrelated business taxable income from Form 990-T, line 34	7b	0

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			Prior Year	Current Year
Revenue	8	Contributions and grants (Part VIII, line 1h)	3,594,718	4,579,683
	9	Program service revenue (Part VIII, line 2g)	2,180,447	2,398,040
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	32,753	9,138
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	14,381	11,362
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	5,822,299	6,998,223
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	902,371	1,604,008
	14	Benefits paid to or for members (Part IX, column (A), line 4)		
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	2,470,411	3,163,370
	16a	Professional fundraising fees (Part IX, column (A), line 11e)		
	b	Total fundraising expenses (Part IX, column (D), line 25) ►		
	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24f)	2,320,841	2,087,246
	18	Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)	5,693,623	6,854,624
	19	Revenue less expenses. Subtract line 18 from line 12	128,676	143,599
Net Assets or Fund Balances			Beginning of Current Year	End of Year
	20	Total assets (Part X, line 16)	8,046,193	10,259,488
	21	Total liabilities (Part X, line 26)	2,895,045	4,500,649
	22	Net assets or fund balances. Subtract line 21 from line 20	5,151,148	5,758,839

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign Here

► Signature of officer Date 5/11/11

► SANDY K. BARUAH PRESIDENT/CEO
Type or print name and title

Paid Preparer's Use Only

Preparer's signature ►	Date	Check if self-employed ► ☐	Preparer's identifying number (see instructions)
Firm's name (or yours if self-employed), address, and ZIP + 4 ►		EIN ►	
		Phone no ► ( )	

May the IRS discuss this return with the preparer shown above? (see instructions) ☐ Yes ☐ No

SCANNED JUN 15 2011

1 NEG13

Part III Statement of Program Service Accomplishments

1 Briefly describe the organization's mission
Powering the economy for southeast Michigan.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☑ No
If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☑ No
If "Yes," describe these changes on Schedule O.

4 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses $ including grants of $) (Revenue $)
The Detroit Regional Chamber is one of the largest metropolitan chambers of commerce in the United States with over 20,000 members and affiliates. The Chamber membership is made of companies of all types and sizes with business locations throughout the 10-county Southeast Michigan region. Small and medium-sized businesses join the Chamber to take advantage of its diverse benefits to help their businesses grow. The region's large corporations join to show their support for the Chamber's mission.

4b (Code:) (Expenses $ including grants of $) (Revenue $)
Mackinac Policy Conference: The Detroit Regional Chamber's annual Mackinac Policy Conference is a gathering of over 1,500 of the region's most influential business, political and civic leaders. Attendees spend three days discussing issues important to Michigan's economic turnaround.

4c (Code) (Expenses $ including grants of $) (Revenue $)
WIRED: The Detroit Regional Chamber is Southeast Michigan's convener of a WIRED (Workforce Innovation in Regional Economic Development) grant. This grant was provided through the U.S. Department of Labor and Economic Growth. The grant provides a platform for collaboration of local workforce development programs and initiatives and links those efforts to economic development and business retention efforts.

4d Other program services. (Describe in Schedule O.)
(Expenses $ including grants of $) (Revenue $)

4e **Total program service expenses ▶**

Part IV **Checklist of Required Schedules**

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? *If "Yes," complete Schedule A*	1		✓
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	✓	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? *If "Yes," complete Schedule C, Part I*	3		✓
4	**Section 501(c)(3) organizations.** Did the organization engage in lobbying activities? *If "Yes," complete Schedule C, Part II*	4		
5	**Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations.** Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? *If "Yes," complete Schedule C, Part III*	5	✓	
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? *If "Yes," complete Schedule D, Part I*	6		✓
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? *If "Yes," complete Schedule D, Part II*	7		✓
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? *If "Yes," complete Schedule D, Part III*	8		✓
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? *If "Yes," complete Schedule D, Part IV*	9		✓
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? *If "Yes," complete Schedule D, Part V*	10		✓
11	Is the organization's answer to any of the following questions "Yes"? *If so, complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable*	11	✓	
	• Did the organization report an amount for land, buildings, and equipment in Part X, line 10? *If "Yes," complete Schedule D, Part VI.*			
	• Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VII.*			
	• Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VIII.*			
	• Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part IX.*			
	• Did the organization report an amount for other liabilities in Part X, line 25? *If "Yes," complete Schedule D, Part X*			
	• Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? *If "Yes," complete Schedule D, Part X.*			
12	Did the organization obtain separate, independent audited financial statements for the tax year? *If "Yes," complete Schedule D, Parts XI, XII, and XIII.*	12	✓	
12A	Was the organization included in consolidated, independent audited financial statements for the tax year? *If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional.* — 12A Yes: ✓ No:			
13	Is the organization a school described in section 170(b)(1)(A)(ii)? *If "Yes," complete Schedule E*	13		✓
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		✓
b	Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, and program service activities outside the United States? *If "Yes," complete Schedule F, Part I*	14b		✓
15	Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or assistance to any organization or entity located outside the United States? *If "Yes," complete Schedule F, Part II.*	15		✓
16	Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or assistance to individuals located outside the United States? *If "Yes," complete Schedule F, Part III*	16		✓
17	Did the organization report a total of more than $15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? *If "Yes," complete Schedule G, Part I*	17		✓
18	Did the organization report more than $15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? *If "Yes," complete Schedule G, Part II*	18		✓
19	Did the organization report more than $15,000 of gross income from gaming activities on Part VIII, line 9a? *If "Yes," complete Schedule G, Part III.*	19		✓
20	Did the organization operate one or more hospitals? *If "Yes," complete Schedule H*	20		✓

Part IV Checklist of Required Schedules *(continued)*

			Yes	No
21	Did the organization report more than $5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? *If "Yes," complete Schedule I, Parts I and II*	21	✓	
22	Did the organization report more than $5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? *If "Yes," complete Schedule I, Parts I and III*	22		✓
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? *If "Yes," complete Schedule J*	23	✓	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, that was issued after December 31, 2002? *If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25*	24a		✓
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	**Section 501(c)(3) and 501(c)(4) organizations.** Did the organization engage in an excess benefit transaction with a disqualified person during the year? *If "Yes," complete Schedule L, Part I*	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? *If "Yes," complete Schedule L, Part I*	25b		
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? *If "Yes," complete Schedule L, Part II*	26		✓
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? *If "Yes," complete Schedule L, Part III*	27		✓
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
a	A current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28a		✓
b	A family member of a current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28b		✓
c	An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or direct or indirect owner? *If "Yes," complete Schedule L, Part IV*	28c	✓	
29	Did the organization receive more than $25,000 in non-cash contributions? *If "Yes," complete Schedule M*	29		✓
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? *If "Yes," complete Schedule M*	30		✓
31	Did the organization liquidate, terminate, or dissolve and cease operations? *If "Yes," complete Schedule N, Part I*	31		✓
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? *If "Yes," complete Schedule N, Part II*	32		✓
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? *If "Yes," complete Schedule R, Part I*	33		✓
34	Was the organization related to any tax-exempt or taxable entity? *If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1*	34	✓	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? *If "Yes," complete Schedule R, Part V, line 2*	35	✓	
36	**Section 501(c)(3) organizations.** Did the organization make any transfers to an exempt non-charitable related organization? *If "Yes," complete Schedule R, Part V, line 2*	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If "Yes," complete Schedule R, Part VI*	37		✓
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? **Note.** All Form 990 filers are required to complete Schedule O	38	✓	

Part V Statements Regarding Other IRS Filings and Tax Compliance

					Yes	No
1a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of U S Information Returns. Enter -0- if not applicable	1a	4			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable	1b	0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?			1c	✓	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a	106			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?			2b	✓	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to *e-file* this return. (see instructions)					
3a	Did the organization have unrelated business gross income of $1,000 or more during the year covered by this return?			3a	✓	
b	If "Yes," has it filed a Form 990-T for this year? *If "No," provide an explanation in Schedule O*			3b	✓	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?			4a		✓
b	If "Yes," enter the name of the foreign country ▶ See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.					
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a		✓
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			5b		✓
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?			5c		
6a	Does the organization have annual gross receipts that are normally greater than $100,000, and did the organization solicit any contributions that were not tax deductible?			6a		✓
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?			6b		
7	**Organizations that may receive deductible contributions under section 170(c).**					
a	Did the organization receive a payment in excess of $75 made partly as a contribution and partly for goods and services provided to the payor?			7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?			7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d				
e	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?			7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?			7f		
g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?			7g		
h	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?			7h		
8	**Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.** Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			8		
9	**Sponsoring organizations maintaining donor advised funds.**					
a	Did the organization make any taxable distributions under section 4966?			9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?			9b		
10	**Section 501(c)(7) organizations.** Enter					
a	Initiation fees and capital contributions included on Part VIII, line 12	10a				
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				
11	**Section 501(c)(12) organizations.** Enter					
a	Gross income from members or shareholders	11a				
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b				
12a	**Section 4947(a)(1) non-exempt charitable trusts.** Is the organization filing Form 990 in lieu of Form 1041?			12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.	12b				

Part VI Governance, Management, and Disclosure *For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.*

Section A. Governing Body and Management

			Yes	No
1a	Enter the number of voting members of the governing body — 1a: 76			
b	Enter the number of voting members that are independent — 1b: 75			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	✓	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		✓
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	4		✓
5	Did the organization become aware during the year of a material diversion of the organization's assets?	5		✓
6	Does the organization have members or stockholders?	6	✓	
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a	✓	
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b	✓	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
a	The governing body?	8a	✓	
b	Each committee with authority to act on behalf of the governing body?	8b	✓	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? *If "Yes," provide the names and addresses in Schedule O*	9a		✓

Section B. Policies *(This Section B requests information about policies not required by the Internal Revenue Code.)*

			Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a		✓
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b		
11	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11		✓
11A	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12a	Does the organization have a written conflict of interest policy? *If "No," go to line 13*	12a	✓	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	✓	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? *If "Yes," describe in Schedule O how this is done*	12c	✓	
13	Does the organization have a written whistleblower policy?	13		✓
14	Does the organization have a written document retention and destruction policy?	14	✓	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a	✓	
b	Other officers or key employees of the organization	15b	✓	
	If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		✓
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed ▶ Michigan

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available Check all that apply

☐ Own website ☑ Another's website ☑ Upon request

19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public.

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization: ▶ Karen M. Belans, One Woodward Avenue Suite 1900, Detroit MI 48232, (313) 964-4000.

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year Use Schedule J-2 if additional space is needed

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees, officers, key employees, highest compensated employees, and former such persons.

☐ Check this box if the organization did not compensate any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply): Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
Sandra E. Pierce Chairman of the Board	4	✓		✓				0	0	0
Barbara Allushuski First Vice Chairman	4	✓		✓				0	0	0
Lizabeth Ardisana Vice Chairman	2	✓		✓				0	0	0
David Boyle Vice Chairman	2	✓		✓				0	0	0
Ralph Burrell Vice Chairman	2	✓		✓				0	0	0
Keith Cockrell Vice Chairman	2	✓		✓				0	0	0
Thomas P. Dekar Vice Chairman	2	✓		✓				0	0	0
Susie Ellwood Vice Chairman	2	✓		✓				0	0	0
Christopher Ilitch Vice Chairman	2	✓		✓				0	0	0
Samuel D. Logan Vice Chairman	2	✓		✓				0	0	0
Florine Mark Vice Chairman	2	✓		✓				0	0	0
Patricia A. Maryland Vice Chairman	2	✓		✓				0	0	0
Timothy J. McCarthy Vice Chairman	2	✓		✓				0	0	0
Charles G. McClure Vice Chairman	2	✓		✓				0	0	0
Reuben A. Munday Vice Chairman	2	✓		✓				0	0	0
Thomas D. Ogden Vice Chairman	2	✓		✓				0	0	0

Part VII **Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** *(continued)*

(A) Name and title	(B) Average hours per week	(C) Position: Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
Ron T. Shahani Vice Chairman	2	✓		✓				0	0	0
Jennifer Shroeger Vice Chairman	2	✓		✓				0	0	0
Alan C. Young Vice Chairman	2	✓		✓				0	0	0
Leslie A. Murphy Immediate Past Chairman	2	✓		✓				0	0	0
J. Michael Bernard Legal Counsel	2	✓		✓				0	0	0
Sandy K. Baruah President/Secretary	40			✓				0	0	0
John J. Bailey Director	1	✓						0	0	0
Brian Balasia Director	1	✓						0	0	0
Grant Beard Director	1	✓						0	0	0
Jeffrey D. Bergeron Director	1	✓						0	0	0
Deidre Bounds Director	1	✓						0	0	0
David J. Breen Director	1	✓						0	0	0
Carl T. Camden Director	1	✓						0	0	0
1b Total ▶								1,022,642	1,124,563	260,160

2 Total number of individuals (including but not limited to those listed above) who received more than $100,000 in reportable compensation from the organization ▶ 15

		Yes	No
3 Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? *If "Yes," complete Schedule J for such individual*	3		✓
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $150,000? *If "Yes," complete Schedule J for such individual*	4		✓
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? *If "Yes," complete Schedule J for such person*	5		✓

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than $100,000 in compensation from the organization ▶ 0

Part VIII Statement of Revenue

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts	1a Federated campaigns	1a	1,806,822				
	b Membership dues	1b					
	c Fundraising events	1c					
	d Related organizations	1d	57,767				
	e Government grants (contributions)	1e	2,715,094				
	f All other contributions, gifts, grants, and similar amounts not included above	1f					
	g Noncash contributions included in lines 1a-1f $						
	h **Total.** Add lines 1a–1f ▶			4,579,683			
Program Service Revenue			Business Code				
	2a **Leadership Policy Conference**		900099	2,150,218	2,150,218		
	b **Other Membership events**		900099	247,822	247,822		
	c						
	d						
	e						
	f All other program service revenue						
	g **Total.** Add lines 2a–2f ▶			2,398,040			
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts) ▶			9,138			9,138
	4 Income from investment of tax-exempt bond proceeds ▶						
	5 Royalties ▶						
		(i) Real	(ii) Personal				
	6a Gross Rents						
	b Less: rental expenses						
	c Rental income or (loss)						
	d Net rental income or (loss) ▶						
	7a Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other				
	b Less. cost or other basis and sales expenses						
	c Gain or (loss)						
	d Net gain or (loss) ▶						
	8a Gross income from fundraising events (not including $ .... of contributions reported on line 1c). See Part IV, line 18 . . . a						
	b Less: direct expenses . . . b						
	c Net income or (loss) from fundraising events ▶						
	9a Gross income from gaming activities. See Part IV, line 19 . . . a						
	b Less: direct expenses. . . . b						
	c Net income or (loss) from gaming activities ▶						
	10a Gross sales of inventory, less returns and allowances . a						
	b Less: cost of goods sold . . . b						
	c Net income or (loss) from sales of inventory ▶						
	Miscellaneous Revenue		Business Code				
	11a **Conference Room Rental**		900099	4,870		4,870	
	b **Other Related Revenue**		900099	6,492	6,492		
	c						
	d All other revenue						
	e **Total.** Add lines 11a–11d ▶			11,362			
	12 **Total revenue.** See instructions. ▶			6,998,223	2,404,532	4,870	9,138

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the U S See Part IV, line 21	1,442,478			
2 Grants and other assistance to individuals in the U S. See Part IV, line 22				
3 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	734,795			
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	2,017,106			
8 Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	151,328			
9 Other employee benefits	208,834			
10 Payroll taxes	168,695			
11 Fees for services (non-employees):				
a Management				
b Legal	31,185			
c Accounting	37,190			
d Lobbying	37,445			
e Professional fundraising services. See Part IV, line 17				
f Investment management fees	1,010			
g Other				
12 Advertising and promotion	21,436			
13 Office expenses	268,958			
14 Information technology	113,106			
15 Royalties				
16 Occupancy	371,253			
17 Travel	90,946			
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	850,582			
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	254,035			
23 Insurance	33,247			
24 Other expenses. Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.)				
a Dues & Subscriptions	20,995			
b				
c				
d				
e				
f All other expenses				
25 **Total functional expenses.** Add lines 1 through 24f	6,854,624			
26 **Joint costs.** Check here ▶ ☐ if following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X **Balance Sheet**

			(A) Beginning of year		(B) End of year
Assets	1	Cash—non-interest-bearing	57,724	1	689,189
	2	Savings and temporary cash investments	2,685,567	2	2,884,573
	3	Pledges and grants receivable, net	481,762	3	1,214,210
	4	Accounts receivable, net	513,800	4	884,706
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L		5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L		6	
	7	Notes and loans receivable, net		7	
	8	Inventories for sale or use		8	
	9	Prepaid expenses and deferred charges	285,713	9	254,992
	10a	Land, buildings, and equipment. cost or other basis. Complete Part VI of Schedule D — 10a 4,620,076			
	b	Less accumulated depreciation — 10b 4,193,502	580,475	10c	426,574
	11	Investments—publicly traded securities	3,385,681	11	3,849,773
	12	Investments—other securities. See Part IV, line 11	55,471	12	55,471
	13	Investments—program-related See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets See Part IV, line 11		15	
	16	**Total assets.** Add lines 1 through 15 (must equal line 34)	8,046,193	16	10,259,488
Liabilities	17	Accounts payable and accrued expenses	1,669,574	17	2,476,725
	18	Grants payable	148,153	18	868,344
	19	Deferred revenue	1,077,318	19	1,155,580
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L		22	
	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities Complete Part X of Schedule D		25	
	26	**Total liabilities.** Add lines 17 through 25	2,895,045	26	4,500,649
Net Assets or Fund Balances		**Organizations that follow SFAS 117, check here ▶ ☐ and complete lines 27 through 29, and lines 33 and 34.**			
	27	Unrestricted net assets	5,151,148	27	5,758,839
	28	Temporarily restricted net assets		28	
	29	Permanently restricted net assets		29	
		Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34.			
	30	Capital stock or trust principal, or current funds		30	
	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
	32	Retained earnings, endowment, accumulated income, or other funds		32	
	33	Total net assets or fund balances	5,151,148	33	5,758,839
	34	Total liabilities and net assets/fund balances	8,046,193	34	10,259,488

Part XI **Financial Statements and Reporting**

			Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☑ Accrual ☐ Other ____________ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		✓
b	Were the organization's financial statements audited by an independent accountant?	2b	✓	
c	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c	✓	
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O			
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both: ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a	✓	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b	✓	

SCHEDULE C
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ Complete if the organization is described below.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2009

Open to Public Inspection

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B Do not complete Part II-A

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of organization	Employer identification number
Detroit Regional Chamber	38 0477570

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1 Provide a description of the organization's direct and indirect political campaign activities in Part IV.

2 Political expenditures . . . ▶ $

3 Volunteer hours . . .

Part I-B Complete if the organization is exempt under section 501(c)(3).

1 Enter the amount of any excise tax incurred by the organization under section 4955 . ▶ $

2 Enter the amount of any excise tax incurred by organization managers under section 4955 . ▶ $

3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? . . ☐ Yes ☐ No

4a Was a correction made? . . . ☐ Yes ☐ No

b If "Yes," describe in Part IV.

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

1 Enter the amount directly expended by the filing organization for section 527 exempt function activities . . . ▶ $

2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities . . . ▶ $

3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b . . . ▶ $

4 Did the filing organization file **Form 1120-POL** for this year? . . . ☐ Yes ☐ No

5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which payments were made. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

Part II-A **Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).**

A Check ► ☐ if the filing organization belongs to an affiliated group.
B Check ► ☐ if the filing organization checked box A and "limited control" provisions apply.

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)	(a) Filing organization's totals	(b) Affiliated group totals
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)		
b Total lobbying expenditures to influence a legislative body (direct lobbying)		
c Total lobbying expenditures (add lines 1a and 1b)		
d Other exempt purpose expenditures		
e Total exempt purpose expenditures (add lines 1c and 1d)		
f Lobbying nontaxable amount. Enter the amount from the following table in both columns		

If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:
Not over $500,000	20% of the amount on line 1e
Over $500,000 but not over $1,000,000	$100,000 plus 15% of the excess over $500,000
Over $1,000,000 but not over $1,500,000	$175,000 plus 10% of the excess over $1,000,000.
Over $1,500,000 but not over $17,000,000	$225,000 plus 5% of the excess over $1,500,000
Over $17,000,000	$1,000,000.

	(a)	(b)
g Grassroots nontaxable amount (enter 25% of line 1f)		
h Subtract line 1g from line 1a. If zero or less, enter -0-		
i Subtract line 1f from line 1c. If zero or less, enter -0-		

j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? ☐ Yes ☐ No

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period

Calendar year (or fiscal year beginning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column (e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

		(a) Yes	(a) No	(b) Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:			
a	Volunteers?			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c	Media advertisements?			
d	Mailings to members, legislators, or the public?			
e	Publications, or published or broadcast statements?			
f	Grants to other organizations for lobbying purposes?			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i	Other activities? If "Yes," describe in Part IV			
j	Total. Add lines 1c through 1i			
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

			Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1		✓
2	Did the organization make only in-house lobbying expenditures of $2,000 or less?	2		✓
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?	3		✓

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes."

1	Dues, assessments and similar amounts from members	1	1,806,822
2	Section 162(e) nondeductible lobbying and political expenditures **(do not include amounts of political expenses for which the section 527(f) tax was paid).**		
a	Current year	2a	67,461
b	Carryover from last year	2b	0
c	Total	2c	67,461
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	108,409
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	0
5	Taxable amount of lobbying and political expenditures (see instructions)	5	0

Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 1i Also, complete this part for any additional information.

Note: All membership dues invoices contain the following disclosure: Federal tax law requires The Chamber to specify the share of your membership investment that supports state and federal lobbying. That share, reasonably estimated at 6%, is no longer tax deductible. The remaining 94% may be deductible as an ordinary and necessary business expense.

Part IV Supplemental Information *(continued)*

SCHEDULE D (Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

▶ Attach to Form 990 ▶ See separate instructions.

OMB No 1545-0047

2009

Open to Public Inspection

Name of the organization: Detroit Regional Chamber

Employer identification number: 38 : 0477570

Part I **Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.** Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No

Part II **Conservation Easements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).

☐ Preservation of land for public use (e.g., recreation or pleasure) ☐ Preservation of an historically important land area
☐ Protection of natural habitat ☐ Preservation of a certified historic structure
☐ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

			Held at the End of the Tax Year
a	Total number of conservation easements	2a	
b	Total acreage restricted by conservation easements	2b	
c	Number of conservation easements on a certified historic structure included in (a)	2c	
d	Number of conservation easements included in (c) acquired after 8/17/06	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ ....

4 Number of states where property subject to conservation easement is located ▶ ....

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶ ....

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ $ ....

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III **Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.** Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenues included in Form 990, Part VIII, line 1 ▶ $ ....

(ii) Assets included in Form 990, Part X ▶ $ ....

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items:

a Revenues included in Form 990, Part VIII, line 1 ▶ $ ....

b Assets included in Form 990, Part X ▶ $ ....

Part III **Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** *(continued)*

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

a ☐ Public exhibition
b ☐ Scholarly research
c ☐ Preservation for future generations
d ☐ Loan or exchange programs
e ☐ Other ....

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV **Escrow and Custodial Arrangements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIV and complete the following table:

		Amount
c Beginning balance	1c	
d Additions during the year	1d	
e Distributions during the year	1e	
f Ending balance	1f	

2a Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIV

Part V **Endowment Funds.** Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2 Provide the estimated percentage of the year end balance held as:

a Board designated or quasi-endowment ► .... %

b Permanent endowment ► .... %

c Term endowment ► .... %

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

		Yes	No
(i) unrelated organizations	3a(i)		
(ii) related organizations	3a(ii)		
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	3b		

4 Describe in Part XIV the intended uses of the organization's endowment funds.

Part VI **Investments—Land, Buildings, and Equipment.** See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements		1,386,604	1,376,889	9,715
d Equipment		3,162,022	2,816,613	345,409
e Other		71,450		71,450
Total. Add lines 1a through 1e. *(Column (d) must equal Form 990, Part X, column (B), line 10(c).)* ►				426,574

Part VII Investments—Other Securities. See Form 990, Part X, line 12

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Financial derivatives		
Closely-held equity interests	55,471	Cost
Other		
Total. *(Column (b) must equal Form 990, Part X, col (B) line 12.)* ▶		

Part VIII Investments—Program Related. See Form 990, Part X, line 13.

(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Total. *(Column (b) must equal Form 990, Part X, col (B) line 13.)* ▶		

Part IX Other Assets. See Form 990, Part X, line 15.

(a) Description	(b) Book value
Total. *(Column (b) must equal Form 990, Part X, col. (B) line 15.)* ▶	

Part X Other Liabilities. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Amount
Federal income taxes	
Total. *(Column (b) must equal Form 990, Part X, col. (B) line 25.)* ▶	

2. FIN 48 Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48.

Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	6,998,223
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	6,854,624
3	Excess or (deficit) for the year. Subtract line 2 from line 1	3	143,599
4	Net unrealized gains (losses) on investments	4	464,092
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV.)	8	
9	Total adjustments (net). Add lines 4 through 8	9	464,092
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10	607,691

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements			1	7,462,315
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
a	Net unrealized gains on investments	2a	464,092		
b	Donated services and use of facilities	2b			
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIV.)	2d			
e	Add lines **2a** through **2d**			2e	464,092
3	Subtract line **2e** from line **1**			3	6,998,223
4	Amounts included on Form 990, Part VIII, line 12, but not on line **1**:				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIV.)	4b			
c	Add lines **4a** and **4b**			4c	
5	Total revenue Add lines **3** and **4c.** *(This must equal Form 990, Part I, line 12)*			5	6,998,223

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements			1	6,854,624
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
a	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIV.)	2d			
e	Add lines **2a** through **2d**			2e	
3	Subtract line **2e** from line **1**			3	6,854,624
4	Amounts included on Form 990, Part IX, line 25, but not on line **1**:				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIV.)	4b			
c	Add lines **4a** and **4b**			4c	
5	Total expenses. Add lines **3** and **4c.** *(This must equal Form 990, Part I, line 18.)*			5	6,854,624

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4; Part IV, lines 1b and 2b, Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Part XIV Supplemental Information *(continued)*

SCHEDULE I
(Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990.

OMB No 1545-0047
2009
Open to Public Inspection

Name of the organization: **Detroit Regional Chamber**

Employer identification number: **38 : 0477570**

Part I General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . . ☑ Yes ☐ No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Governments and Organizations in the United States.

Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than $5,000. Check this box if no one recipient received more than $5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed . . . ▶ ☐

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Regents of the Univ. of Michigan Ann Arbor, MI 48109	38-6006309	Michigan	167,821				WIRED Program
Eastern Michigan University Ypsilanti, MI 48197	38-6005986	Michigan	249,860				WIRED Program
Automation Alley Troy, MI 48083	38-3412779		252,169				WIRED Program
Your Child Coalition Clarkston, MI 48348	36-4619621		145,905				WIRED Program
Digerati, Inc. Detroit, MI 48226	20-8168134		84,054				WIRED Program
County of Oakland Pontiac, MI 48341	38-6004876	Oakland Co.	133,628				WIRED Program
Southeast MI Comm Alliance Taylor, MI 48180	38-2675191	501(c)3	136,000				WIRED Program
Macomb/St. Clair Wkfce Dev Bd Clinton Township, MI 48036	38-2727848	Macomb Co.	136,521				WIRED Program
Detroit Workforce Dev Board Detroit, MI 48202	38-3353746	501(c)3	136,520				WIRED Program

2 Enter total number of section 501(c)(3) and government organizations . . . ▶ 6

3 Enter total number of other organizations . . . ▶ 3

Part III **Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Use Part IV and Schedule I-1 (Form 990) if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance

Part IV **Supplemental Information.** Complete this part to provide the information required in Part I, line 2, and any other additional information.

I Sub-award document:

The sub-award document should clearly lay out expectations with receiving federal funds under the award. To achieve this, the following items should be covered in each sub-award document:

A. DRC project and finance lead information.

B. Sub-recipient project and finance lead information.

C. Grant period and time of performance.

D. Source of funds including CFDA number.

E. Reference to "Uniform Administrative Requirements".

F. Reference to "Cost Principles".

G. Reference to "Statutes and Program Regulations".

Continued on Schedule O.

SCHEDULE J (Form 990)

Department of the Treasury Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2009

Open to Public Inspection

Name of the organization	Employer identification number
Detroit Regional Chamber	38 0477570

Part I Questions Regarding Compensation

			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. ☑ First-class or charter travel ☐ Travel for companions ☐ Tax indemnification and gross-up payments ☐ Discretionary spending account ☐ Housing allowance or residence for personal use ☐ Payments for business use of personal residence ☑ Health or social club dues or initiation fees ☐ Personal services (e.g , maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	✓	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	✓	
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply. ☑ Compensation committee ☑ Independent compensation consultant ☐ Form 990 of other organizations ☑ Written employment contract ☑ Compensation survey or study ☑ Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:			
a	Receive a severance payment or change-of-control payment?	4a		✓
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	✓	
c	Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a–c, list the persons and provide the applicable amounts for each item in Part III.	4c		✓
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5–9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:			
a	The organization?	5a		
b	Any related organization? If "Yes" to line 5a or 5b, describe in Part III.	5b		
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:			
a	The organization?	6a		
b	Any related organization? If "Yes" to line 6a or 6b, describe in Part III.	6b		
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7		
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs. section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?	9		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)–(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)–(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
Richard E. Blouse Jr.	(i)	226,587	0	5,426	26,540	5,412	263,965	
	(ii)	180,944	0	4,333	21,193	4,321	210,791	
Tammy Carnrike	(i)	140,804	0	3,507	9,702	5,412	159,425	
	(ii)	112,441	0	2,800	7,748	4,321	127,310	
Edward Wolking	(i)	111,409	0	2,664	8,152	5,412	127,637	
	(ii)	88,967	0	2,127	6,510	4,321	101,925	
Thelma Castillo	(i)	186,773	0	5,883	7,785	5,967	206,408	
	(ii)							
Karen Belans	(i)	69,222	0	2,733	5,065	3,720	80,740	
	(ii)	117,359	0	4,634	8,588	6,307	136,888	
Roy Lamphier	(i)							
	(ii)	154,370	0	4,998	11,250	10,027	180,645	
Sarah Hubbard	(i)	154,754	0	3,318	11,235	9,733	179,040	
	(ii)							
John Carroll	(i)							
	(ii)	131,602	0	17,685	10,493	0	159,780	
Hans Erickson	(i)	52,941	0	2,342	3,879	3,720	62,882	
	(ii)	89,758	0	3,972	6,577	6,307	106,614	
Steven Schwartz	(i)	51,171	0	3,108	3,842	3,720	61,841	
	(ii)	86,755	0	5,270	6,515	6,307	104,847	
Kathleen Owsley	(i)							
	(ii)	116,343	0	205	8,400	11,679	136,627	
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

Part 1 Line 4b: Richard E. Blouse Jr. had a non-qualified deferred compensation plan. This plan consisted of 12% of compensation less amounts contributed in the Chamber's qualified 401-k plan.

SCHEDULE J-2 (Form 990)

Department of the Treasury
Internal Revenue Service

Continuation Sheet for Form 990

▶ Attach to Form 990 to list additional information for Form 990, Part VII, Section A, line 1a.
▶ See the Instructions for Form 990.

OMB No 1545-0047
2009
Open to Public Inspection

Name of the Organization: Detroit Regional Chamber
Employer identification number: 38 0477570

Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and title	(B) Average hours per week	(C) Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
Dr. Vivian L. Carpenter Director	1	✓						0	0	0
Brian M. Connolly Director	1	✓						0	0	0
Keith Cooley Director	1	✓						0	0	0
Henry B. Cooney Director	1	✓						0	0	0
Dana Debel Director	1	✓						0	0	0
Brian Demkowicz Director	1	✓						0	0	0
Robert J. Diehl, Jr. Director	1	✓						0	0	0
Debbie Dingell Director	1	✓						0	0	0
Georgette B. Dulworth Director	1	✓						0	0	0
David O. Egner Director	1	✓						0	0	0
David Foltyn Director	1	✓						0	0	0
David F. Girodat Director	1	✓						0	0	0
Thomas A. Goss Director	1	✓						0	0	0
Ronald Hall Director	1	✓						0	0	0
Gregory Haller Director	1	✓						0	0	0
Kouhaila G. Hammer Director	1	✓						0	0	0
Michael W. Hartmann Director	1	✓						0	0	0
Eric J. Henning Director	1	✓						0	0	0
James B. Jenkins Director	1	✓						0	0	0
Sarah Ayala Jones Director	1	✓						0	0	0
Jumana Judeh Director	1	✓						0	0	0

SCHEDULE J-2 (Form 990)

Department of the Treasury
Internal Revenue Service

Continuation Sheet for Form 990

▶ Attach to Form 990 to list additional information for Form 990, Part VII, Section A, line 1a.

▶ See the Instructions for Form 990.

OMB No 1545-0047

2009

Open to Public Inspection

Name of the Organization: Detroit Regional Chamber

Employer identification number: 38 0477570

Part I **Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

(A) Name and title	(B) Average hours per week	(C) Position (check all that apply): Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
Philip J. Kessler Director	1	✓						0	0	0
Mary L. Kramer Director	1	✓						0	0	0
Gordon Krater Director	1	✓						0	0	0
Steven Kurmas Director	1	✓						0	0	0
Terrence B. Larkin Director	1	✓						0	0	0
Daniel J. Loepp Director	1	✓						0	0	0
Jesse Lopez Director	1	✓						0	0	0
Henry Lorant Director	1	✓						0	0	0
Curt Magleby Director	1	✓						0	0	0
Lawrence R. Marantette Director	1	✓						0	0	0
Alyssa Martina Director	1	✓						0	0	0
Kenneth J. Matzick Director	1	✓						0	0	0
Sarah McClelland Director	1	✓						0	0	0
Anne M. Mervenne Director	1	✓						0	0	0
James Murray Director	1	✓						0	0	0
Terrence Oprea Director	1	✓						0	0	0
Nancy M. Schlichting Director	1	✓						0	0	0
Michael A. Semanco Director	1	✓						0	0	0
Thomas C. Shafer Director	1	✓						0	0	0
Suzanne Shank Director	1	✓						0	0	0
Richard Siebert Director	1	✓						0	0	0

SCHEDULE J-2 (Form 990)

Department of the Treasury
Internal Revenue Service

Continuation Sheet for Form 990

▶ Attach to Form 990 to list additional information for Form 990, Part VII, Section A, line 1a.

▶ See the Instructions for Form 990.

OMB No 1545-0047

2009

Open to Public Inspection

Name of the Organization: Detroit Regional Chamber

Employer identification number: 38 | 0477570

Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and title	(B) Average hours per week	(C) Position (check all that apply): Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
Sam Simon Director	1	✓						0	0	0
Frank Taylor Director	1	✓						0	0	0
Lewis N. Walker Director	1	✓						0	0	0
Joseph L. Welch Director	1	✓						0	0	0
Peter Wilde Director	1	✓						0	0	0
Peter Wong Director	1	✓						0	0	0
Richard E. Blouse Jr. President Emeritus	40				✓			232,013	185,277	57,466
Tammy Carnrike Chief Operating Officer	40				✓			144,311	115,241	27,183
Edward Wolking Executive Vice President	40				✓			114,073	91,094	24,395
Thelma Castillo Executive Vice President	40				✓			192,656	0	13,752
Karen Belans Chief Financial Officer	40			✓				71,955	121,993	23,680
Roy Lamphier Vice President, Insurance & Affinity Serv.	40				✓			0	159,368	21,277
Sarah Hubbard Vice President, Government Relations	40					✓		158,072	0	20,968
John Carroll Sr. Vice President, Business Develop.	40					✓		0	149,287	10,493
Hans Erickson Sr. Vice President, Information Tech.	40					✓		55,283	93,730	20,483
Steven Schwartz Vice President, Finance	40					✓		54,279	92,025	20,384
Kathleen Owsley Director, OneD	40					✓		0	116,548	20,079

SCHEDULE L
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Transactions With Interested Persons

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

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2009
Open To Public Inspection

Name of the organization
Detroit Regional Chamber

Employer identification number
38 : 0477570

Part I Excess Benefit Transactions (section 501(c)(3) and section 501(c)(4) organizations only).

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.

1 (a) Name of disqualified person	(b) Description of transaction	(c) Corrected? Yes	No

2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958 . . . . ▶ $

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization . . . . . ▶ $

Part II Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a.

(a) Name of interested person and purpose	(b) Loan to or from the organization?		(c) Original principal amount	(d) Balance due	(e) In default?		(f) Approved by board or committee?		(g) Written agreement?	
	To	From			Yes	No	Yes	No	Yes	No
Total . . . . ▶ $										

Part III Grants or Assistance Benefiting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount and type of assistance

Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues? Yes	No
Digerati, Inc.	See Schedule O	84,054	WIRED Program		✓

SCHEDULE O
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990.

OMB No 1545-0047

2009

Open to Public Inspection

Name of the organization	Employer identification number
Detroit Regional Chamber	38 : 0477570

Part VI Section A L#2: The Board of the Detroit Regional Chamber consists of 76 prominent business leaders from the community. Many are bankers, accountants, and attorneys. There are Board members whose companies have "arms length" business transactions with other Board members companies. Our Board members are also in high demand to serve on other boards. It is not unusual for some of our Board members to sit on other boards, including companies that are represented on the Chamber board.

Part VI Section A L#6: The Detroit Regional Chamber is a membership organization. Refer to #7a and #7b below for further information.

Part VI Section A L#7a: On or before the last day of January each year, the Chairman of the Board shall establish, with the approval of the Board of Directors, a Nominating Committee consisting of at least eleven members, not more than five of whom may be members of the Board of Directors. The immediate past Chairman shall serve as Chair of the Nominating Committee. By the last day of March each year, the Nominating Committee shall: a) select twenty (20) candidates to be proposed for election to serve a three (3) year term on the Board of Directors. b) Select up to twenty (20) candidates for appointment to the Board of Directors for one (1) year terms which group will generally include the chief elected officer of affiliates of the corporation and other entities with which the corporation has a close working relationship. A ballot shall be prepared by the Nominating Committee with the names of the twenty (20) candidates proposed by the Nominating Committee for election for three (3) year terms and space for names of additional nominees for election. This ballot shall be published in the official publication of the corporation and posted at a prominent place at the principal place of business of the corporation at least thirty days prior to the election. Voting members shall be requested to vote and return the ballot in person, by mail or facsimile. The twenty (20) candidates receiving the most votes shall be elected to office. No elected directors shall serve more than two consecutive terms. Vacancies occuring in the Board of Directors by reason of death, resignation, removal or other inability to serve shall be filled by the affirmative vote of a majority of the remaining directors although less than a quorum of the Board of Directors for the remainder of the unexpired term.

Name of the organization	Employer identification number
Detroit Regional Chamber	38 : 0477570

Part VI Section A L#7b: In addition to the information disclosed above in response to question 7a, the general membership has voting/approval rights at the Annual Meeting and Special Meetings. Per section 2.4 and 2.5 of the amended and restated bylaws of the Detroit Regional Chamber:

2.4 Annual Meeting - The annual meeting of the voting members of the corporation shall be held at a time determined by the Board of Directors and stated in the Notice of Meeting.

2.5 Special Meetings - Special meetings of the voting members of the corporation may be called by the President or the Secretary at the written request of 5% or more of the voting members in good standing and entitled to vote, which written request shall state the purpose of the proposed special meeting.

Part VI Section A L#11: The Form 990 is prepared by Finance Department staff with CPA certification. The 990 is reviewed internally by the CEO, COO, CFO, and Executive Vice Presidents. The Board of Directors has appointed an Audit Committee. The Audit Committee is a committee of the Board of Directors. Its primary function is to assist the Board in fulfilling its oversight responsibilities by reviewing the financial information which will be provided to the organization and others, the system of the internal controls which management and the Board have established, and the audit process. In doing so, it is the responsibility of the Audit Committee to provide an open avenue of communication between the Board, management, and external auditors. Prior to submission of the 990, the 990 is reviewed with the chair of the Audit Committee.

Part VI Section B L#12c: The Board of Directors and staff of the Chamber are expected to maintain the highest ethical standards in conducting business of the Chamber. All staff have been inserviced on the conflict of interest policy and have signed an acknowledgement that they are familiar with and understand the policy. A twelve question "annual questionnaire" on conflict of interest is given to each Board member. This questionnaire included disclosing any known conflicts. The Board members signature was required and the following statement inluded: "As a member of the Board of Directors of the Detroit Regional Chamber, I understand that certain disclosures regarding independence and transactions with interested persons are required by the Board members of the Detroit Regional Chamber. I agree to promptly update the information contained on this form should I become aware of a situation that may lead to independence issues, conflict of interest, or transactions with interested persons. I also agree to disclose the information contained on this form immediately during a meeting should I become aware of a situation that may lead to independence

Name of the organization: Detroit Regional Chamber

Employer identification number: 38 0477570

Schedule O Continued. Page 3

issues, conflicts of interest or transactions with an interested person that requires discussion or voting."

Part VI Section B L#15 a&b: The purpose of the Governance and Compensation Committee (the "Committee") of the Board of Directors of the Detroit Regional Chamber (the "Chamber") is to discharge the duties and responsibilities of the Board of Directors with respect to the following:

-Review and approve the goals and objectives of the CEO of the Chamber.

-Conduct an annual appraisal of the CEO based upon the previously approved goals and objectives.

-Establish and approve all forms of compensation and benefits for the CEO.

-Based upon input from and the recommendation of the CEO and based upon documented performance evaluations, approve all forms of compensation and benefits for the other executive officers of the Chamber who report directly to the CEO (the "Covered Officers").

-Keep abreast of current developments in governance and executive compensation relative to the chamber of commerce industry and relative to best practices in the business community.

-Establish and periodically review and update succession plans for the CEO.

-Periodically review succession plans for the Covered Officers as developed by the CEO.

-When appropriate, as determined by the Chairman of the Chamber, lead the selection process to identify and employ the successor to the CEO.

-Before the adoption of and material changes to significant compensation and benefit plans generally available to all employees of the Chamber, review and, if determined to be appropriate by the Committee, recommend any such adoption or material changes for consideration by the Board of Directors of the Chamber.

-Periodically review with the CEO the human resources policies employed by the Chamber.

-Periodically review the governance procedures and systems used by the Chamber.

The Committee shall consist of seven (7) members, each of whom must be a member of the Board of Directors of the Chamber, comprised of the following individuals:

-The Chairman of the Chamber;

-The First Vice Chairman of the Chamber;

-The Immediate Past Chairman of the Chamber;

Name of the organization: Detroit Regional Chamber

Employer identification number: 38 0477570

Schedule O Continued. Page 4

-The General Counsel of the Chamber; and

-Three (3) individuals, (i) each of whom shall be recommended by the Chairman of the Chamber and approved by the Executive Committee or the Board of Directors, (ii) each of whom shall, unless otherwise approved by the Executive Committee or the Board of Directors, be independent of any material affiliation with the Chamber in terms of business conducted directly or indirectly with the Chamber, and (iii) at least one of whom shall have experience in human resources and/or compensation related matters as shall be determined by the Chairman of the Chamber. These three (3) individual members shall be classified into three (3) classes with staggered terms of three (3) years, provided that the initial terms of the first class, the second class and the third class will expire on June 30, 2008, 2009 and 2010, respectively, with the subsequent terms of each class to be three (3) years. Each of these individual members may be appointed for a successive term.

In addition, the CEO shall serve as an ex officio and non-voting member of the Committee.

The Detroit Regional Chamber engaged Mercer to complete a review of the compensation, perquisites and supplemental benefits of its top thirteen executive positions, assist on a review of the organization's structure and develop recommendations for an executive compensation strategy and an annual incentive plan framework.

Part VI Section C L#18: The Chamber complies with all public inspection requests.

Part VI Section C L#19: No documents available to the public.

Schedule L Part 4: Digerati Inc. is considered an "interested person" to the Chamber via Chamber Board member Brian Balasia's role with Digerati Inc. The Detroit Regional Chamber, Digerati Inc., and other community partners (see schedule I) worked in a collaborative effort in the development of the Workforce Innovation in Regional Economic Development (WIRED) application and implementation plan. Through this effort, the Chamber received a grant and Digerati a sub-grant. During fiscal year 2009/2010 the Chamber made payments of $84,054 to Digerati for performance related to the grant.

Name of the organization: Detroit Regional Chamber

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Schedule O Continued. Page 5

Schedule I, Part IV (continued from schedule I):

H. Payment terms and conditions.

I. Standards for financial management.

J. Audit and monitoring requirements.

K. Reports and records requirements.

L. Standard terms and conditions including:

i. Project changes.

ii. Program/interest income.

iii. Competitive bidding.

iv. Non-discrimination.

v. Unfair labor practices.

vi. Certification regarding debarment.

vii. Compliance with Federal statutes, laws, rules, and regulations.

viii. Modifications.

M. Signature of empowered party.

N. Exhibit A: Actual project plan.

O. Exhibit B: Time of Performance (reporting timeframes).

P. Exhibit C: Project Budget.

Q. Exhibit D: US Department of Labor - Employment and Training Administration (USDOL-ETA) uses of revenue.

R. Exhibit E: Standard forms.

i. Quarterly Project Report.

ii. Quarterly Expenditure Report.

iii. Cash Request Form.

iv. Payment Selection Form.

v. Annual Closeout Expenditure Report.

Name of the organization: Detroit Regional Chamber

Employer identification number: 38 : 0477570

Schedule O Continued. Page 6

II Reporting:

A. Financial Reporting

i. Financial leads will submit expenditure reports to VP of Finance by the deadline established in Exhibit B: Time of Performance.

ii. Sub-recipient will maintain support for the report as required by the standard of financial management.

iii. VP of Finance will review the report, ensure it is within budget, and prepare the appropriate journal entries.

B. Cash Requests

i. Financial leads will submit expenditure reports to VP of Finance on an "as needed" basis. Requests are generally processed following the expenditure. If an advance is needed, it must be expended within 48 hours of receipt.

ii. VP of Finance will review the cash request with prior expenditures, prior payments, and determine if the request appears reasonable.

C. Project Reports

i. Project leads will submit expenditure reports to Sr. Director of Workforce by the deadline established in Exhibit B: Time of Performance.

ii. The reports will include narratives and metrics on progress achieved in accomplishing project goals and objectives. The report will also include difficulties encountered and activity anticipated in the next reporting period.

iii. Sr. Director of Workforce will review the project report. As needed, comments will be made on the report and feedback provided to the sub-recipient.

iv. Sr. Director of Workforce will compile the individual reports into a total project report that can be used with the Workforce Innovation in Regional Economic Development (WIRED) Board, State, and DOL.

III Risk Assessment:

A. Sub-recipient risk factors:

i. Is the sub-recipient a new recipient to federal funds?

ii. Are they required to have an A-133 audit?

1. No - Higher Risk

2. Yes - Obtain and review the report to determine risk.

Name of the organization	Employer identification number
Detroit Regional Chamber	38 0477570

Schedule O Continued. Page 7

Schedule I, Part IV (cont.):

iii. Amount of the award.

iv. Program complexity.

v. Project reports.

vi. Project lead observations of the program.

vii. Outside information, such as media, State, or DOL.

B. Assessment:

i. Detroit Regional Chamber (DRC) team will review the above items and determine appropriate monitoring steps.

IV Monitoring - Key Components:

A. Reports: The reports and activities listed in section II.

B. Phone calls and email: Regular contact among the project leads to discuss the program.

C. Program Observation: DRC project lead site or program visits to observe and discuss the program.

D. WIRED Academies: Attendance at WIRED academies and sharing of information from the academies.

E. WIRED Board Meetings:

i. Regular information from DRC about DOL and State conference calls.

ii. Presentations of specific programs to the WIRED Board.

F. Formal Site Visits: Based upon the risk assessment in Section III and the above monitoring key components, formal site visits will be scheduled as it is deemed necessary. The following items are examples of what may be examined on a formal site visit:

i. Compliance with OMB Circulars.

1. Uniform administrative requirements.

2. Cost principles.

3. Standards of financial management.

ii. Performance of Objectives

1. Observation of program.

2. Supporting documentation.

Name of the organization: Detroit Regional Chamber

Employer identification number: 38 : 0477570

Schedule O Continued. Page 8

Schedule R Part II Column B:

The Detroit Regional Chamber Foundation supports initiatives to create jobs, attract new business investment, develop a skilled and trained workforce and develop future leaders for the region.

Michigan Future, Inc.'s mission is to develop and advance a practical vision of Michigan's social, educational, and economic future.

SCHEDULE R
(Form 990)

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047
2009
Open to Public Inspection

Name of the organization: Detroit Regional Chamber

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Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.)

(a) Name, address, and EIN of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity

Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity
Detroit Regional Chamber Foundation, Inc. EIN 38-2352462 PO Box 33840, Detroit, MI 48226	See Schedule O	Michigan	501(c) 3	11b II	N/A
Michigan Future, Inc. EIN 38-3001180 Ann Arbor, MI 48113-0416	See Schedule O	Michigan	501(c) 3	11b I	N/A

Part III **Identification of Related Organizations Taxable as a Partnership** (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations? Yes	(h) No	(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner? Yes	(j) No

Part IV **Identification of Related Organizations Taxable as a Corporation or Trust** (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership
Detroit Regional Chamber Services EIN 38-2479423 PO Box 33840, Detroit, MI 48226	Insurance	Michigan	N/A	C	8,092,540	2,471,905	100%

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

			Yes	No
1	During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II–IV?			
a	Receipt of **(i)** interest **(ii)** annuities **(iii)** royalties or **(iv)** rent from a controlled entity	1a		✓
b	Gift, grant, or capital contribution to other organization(s)	1b		✓
c	Gift, grant, or capital contribution from other organization(s)	1c		✓
d	Loans or loan guarantees to or for other organization(s)	1d		✓
e	Loans or loan guarantees by other organization(s)	1e		✓
f	Sale of assets to other organization(s)	1f		✓
g	Purchase of assets from other organization(s)	1g		✓
h	Exchange of assets	1h		✓
i	Lease of facilities, equipment, or other assets to other organization(s)	1i		✓
j	Lease of facilities, equipment, or other assets from other organization(s)	1j		✓
k	Performance of services or membership or fundraising solicitations for other organization(s)	1k		✓
l	Performance of services or membership or fundraising solicitations by other organization(s)	1l		✓
m	Sharing of facilities, equipment, mailing lists, or other assets	1m	✓	
n	Sharing of paid employees	1n	✓	
o	Reimbursement paid to other organization for expenses	1o		✓
p	Reimbursement paid by other organization for expenses	1p		✓
q	Other transfer of cash or property to other organization(s)	1q		✓
r	Other transfer of cash or property from other organization(s)	1r		✓

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

	(a) Name of other organization	(b) Transaction type (a–r)	(c) Amount involved
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Are all partners section 501(c)(3) organizations?		(e) Share of end-of-year assets	(f) Disproportionate allocations?		(g) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(h) General or managing partner?	
			Yes	No		Yes	No		Yes	No