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Form **990** 

Department of the Treasury Internal Revenue Service

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047 2009

Open to Public Inspection

A Fo	rthe 2	2009 ca	lendar yea	r, or tax year beginning 07-01-200	9 and ending 06-30-201	LO					
<b>B</b> Che	eck ıf ap	plicable	Please	C Name of organization CONFERENCE USA			D Employer ide	ntification number			
- Add	tress cha	ange	use IRS label or	Doing Business As	36-4021594 E Telephone nu						
Naı	me chan	nge	print or type. See	boiling business As							
Inıt	ial retur	'n	Specific Instruc-	Number and street (or P O box if mail	(214) 774-1 <b>G</b> Gross receipts 9						
Ter	mınated	I	tions.	5201 NORTH OCONNOR BLVD SUITE 30	J0		d Gloss receipts s	51,730,303			
- Am	ended r	eturn		City or town, state or country, and ZIP IRVING, TX 750393765	+ 4	•	1				
App	olication	pending		IKVIIVO, 1X 730393703							
				ne and address of principal officer			- ıs a group return				
				ON BANOWSKY ORTH OCONNOR BLVD SUITE 3	300	affilia	ates?	⊤Yes ▼ No			
			IRVINO	G,TX 75039		H(b) Are a	ll affiliates include	ed?			
Ta	v-evemi	nt ctatus	V 501(a)	(3) ◀ (insert no )		1		(see instructions)			
					52/	H(c) Grou	up exemption nur	mber 🟲			
J W	ebsit e	: <b>►</b> HTT	P //CONF	ERENCEUSA CSTV COM/		<u> </u>					
				ion Trust Association Other 🕨		L Year of fo	ormation 1996 M	State of legal domicile IL			
Pa	rt I	Sumn	•	e organization's mission or most s	6						
Governance		See Sch high sta	edule O fo ndards of a	r the Organization's Mission State icademic performance, sportsman etitive levels on behalf of our mem	ment and Most Significar ship and equity - Organi	ze, admınıster	•				
<u>ş</u>											
9	2	Check t	hıs box 🛏	ıf the organization discontinued i	ts operations or disposed	d of more than	25% of its net a	ssets			
త	3	Number	of voting n	nembers of the governing body (Pa	art VI, line 1a)		3	12			
Activities	4	Number	ofındepen	dent voting members of the gover	ning body (Part VI, line 1	b)	. 4	12			
<u> </u>				nployees (Part V , line 2a)			5	22			
ď,				lunteers (estimate if necessary)			6	3			
		_		ted business revenue from Part VI ness taxable income from Form 99		. 7a 7b					
	-	ivet ume	siatea basi	mess taxable income nom roim 5.	Pric	or Year	Current Year				
	8	Contrib	outions and	grants (Part VIII, line 1h)		4,161,440	3,861,718				
를	9			revenue (Part VIII, line 2g)			41,731,345	45,193,999			
Rayenue	10	Invest	ment incon	ne (Part VIII, column (A), lines 3,	4, and 7d)		-209,636 78				
茁	11		-	art VIII, column (A ), lines 5, 6d, 8			136,156	144,934			
	12			dd lines 8 through 11 (must equal		ne	45,819,305	49,982,925			
	13			r amounts paid (Part IX, column (		37,362,894	40,238,085				
	14	Benefit	s paid to o	r for members (Part IX, column (A	), line 4)			0			
ø	15		s, other co	mpensation, employee benefits (P	art IX, column (A), lines	5 –	2 1 5 2 2 1 0	2 222 670			
Expenses	16a	10)	cional fund	raising fees (Part IX, column (A), l		2,152,319	2,233,670				
Φ	ь			enses (Part IX, column (D), line 25) $\blacktriangleright^0$	ille IIe)						
Ð	17			Part IX, column (A), lines 11a-11		7,252,879 6,320,30:					
	18			Add lines 13–17 (must equal Part	'	46,768,092	48,792,056				
	19		•	enses Subtract line 18 from line :		-948,787	1,190,869				
<u>ኞ</u>						_	g of Current	End of Year			
e de la companya de l	20	Total -	ceate (Da-	t X, line 16)			<b>/ear</b> 9,830,435	9,796,806			
Net Assets or Fund Balances	20			r x, line 16)			2,189,598	1,021,734			
2 E	22		-	d balances Subtract line 21 from			7,640,837	8,775,072			
Pai	t II		ature Blo				, ,				
				rjury, I declare that I have examined this correct, and complete Declaration of prep							
Sign	1	****	**			2011-	-01-11				
Here		Signa	ture of office	r		Date					
		BRITTON BANOWSKY COMMISSIONER Type or print name and title									
	-	<b>F</b> Type	or print nam	e and title	T <sub>2</sub> .		T	<u> </u>			
		Preparer's		all Romine	Date	Check if self-	Preparer's identify (see instructions)	, ,			
Paid Prop	arer's		<u> </u>			empolyed 🕨 🦵	1				
Prepa Use (	arer's Only	ıf self-em		P			EIN 🕨				
	,	address,	and ZIP + 4	13355 Noel Rd 8th Fl/LB 4			Phone no 1 (97	72) 764-7100			
				Dallas, TX 752406651			,	V v s			

# Part III Statement of Program Service Accomplishments Briefly describe the organization's mission

1	Бпепу	describe	tne	organization s	missio

Total program service expenses▶\$

- O perate with integrity and advance high standards of academic performance, sportsmanship and equity - O rganize, administer and promote
intercollegiate athletics at nationally competitive levels on behalf of our members and their student-athletes

2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?												
	If "Yes," describe	these new services on S	chedule O										
3		= :	ducting, or make significant changes in how it conducts, any program										
	If "Yes," describe these changes on Schedule O												
4	Describe the exempt purpose achievements for each of the organization's three largest program services by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported												
4a	(Code	) (Expenses \$	48,211,074	ıncludıng grants of \$	40,190,085 ) (Revenue \$	45,338,933 )							
	(Baseball, Basketbal		f, Soccer, Tennis a	and Indoor and Outdoor Tra	c programs C-USA sponsors compe ck and Field) and 11 for women (Ba d Volleyball)								
4b	(Code	) (Expenses \$	48,000	ıncludıng grants of \$	48,000 ) (Revenue \$	)							
		ic excellence, C-USA annually utional Academic Excellence Ai		stgraduate scholarships, ald	ng with the Sport Academic Award,	Scholar Athletes of the Year							
4c	(Code	) (Expenses \$		ıncluding grants of \$	) (Revenue \$	)							
4d	Other program s	ervices (Describe in Sch	nedule O )										
	(Expenses \$	ınc	luding grants o	f\$	) (Revenue \$	)							

48,259,074

Part IV	Check	dist of	Required	Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors? 🕏	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	4		Νο
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7		Νο
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 2	8		Νο
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasi- endowments? If "Yes," complete Schedule D, Part V	10		Νο
11	Is the organization's answer to any of the following questions "Yes"? If so,complete Schedule D,  Parts VI, VII, VIII, IX, or X as applicable	11	Yes	
	◆ Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.			
	◆ Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.			
	◆ Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.			
	◆ Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.			
	◆ Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.			
	◆ Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X.			
12	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12	Yes	
12A	Was the organization included in consolidated, independent audited financial statements for the tax year? Yes No			
	If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional	ĺ	ĺ	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	Ì	N o
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Part I	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? <i>If "Yes," complete Schedule F, Part III</i>	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		Νο
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		No

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
Ь	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		Νο
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		Νο
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part			
	IV	28a		Νο
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes,"</i> complete Schedule L, Part IV	28b		Νο
c	An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or owner? <i>If</i> "Yes," complete Schedule L, Part IV	28c		Νο
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Νο
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If</i> "Yes," complete Schedule M	30		N o
31	Part I	31		N o
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		N o
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		Νο
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35		No
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		Νο
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Νο
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	38	Yes	

			Yes	No					
la	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of U.S. Information Returns. Enter -0- if not applicable								
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1a 472  1b 0								
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	<b>1</b> c	Yes						
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  Statements filed for the calendar year ending with or within the year covered by this return								
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions)	2b	Yes						
a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this	2-		NI -					
h	return?	3a 3b		No					
a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		Νo					
b	If "Yes," enter the name of the foreign country   See the instructions for exceptions and filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts								
а	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Νο					
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Νo					
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?	5c							
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		Νo					
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b							
	Organizations that may receive deductible contributions under section 170(c).								
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		N o					
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b							
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		Νo					
	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal								
	benefit contract?	7e		Νo					
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Νo					
g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?	7g							
h	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?	7h							
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8							
	Sponsoring organizations maintaining donor advised funds.								
а	Did the organization make any taxable distributions under section 4966?	9a							
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b							
)	Section 501(c)(7) organizations. Enter								
а	Initiation fees and capital contributions included on Part VIII, line 12 10a								
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities								
L	Section 501(c)(12) organizations. Enter								
а	Gross income from members or shareholders								
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )								
2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a							
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year								

5201 NORTH OCONNOR BLVD SUITE 300

IRVING,TX 75039 (214) 774-1300

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Se	ection A. Governing Body and Management			
	etton Ai Governing body und Hanagement		Yes	No
1a	Enter the number of voting members of the governing body 12			
b	Enter the number of voting members that are independent 1b 12	]		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was	4		
5	filed?	5		No
5 6	Did the organization become aware during the year of a material diversion of the organization's assets?	6	Yes	No
0 7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the		165	
	governing body?	7a		No
Ь	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal			
Re	evenue Code.)			1
			Yes	No
	Does the organization have local chapters, branches, or affiliates?	10a		Νo
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b		
11	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11		No
11A	Describe in Schedule O the process, if any, used by the organization to review the Form 990			
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b		No
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
	Other officers or key employees of the organization	15b	Yes	
_	If "Yes" to line a or b, describe the process in Schedule O (See instructions )			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?			
		16b		
	Let the States with which a copy of this Form 900 is required to be filed.			
17 18	List the States with which a copy of this Form 990 is required to be filed IL  Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)).			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply Own website. Another's website. Upon request			
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table			
20	State the name, physical address, and telephone number of the person who possesses the books and records of the	ne orga	nızatıoı	n 🕨
	CATRINA GIBSON			

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees. See instructions for definition of "key employee."
- ♦ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if the organization did r	not compens	ate any	curr	ent d	or fo	rmer o	ffic e	r, director, trustee o	or key employee	
(A) Name and Title	(B) Average hours	(C) Position (check all that apply)						<b>(D)</b> Reportable compensation	<b>(E)</b> Reportable compensation	<b>(F)</b> Estimated amount of other
	per week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Former Highest compensated employee		from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
DR STEVE BALLARD BOARD MEMBER	1 00	х						0	327,398	44,126
DR RENU KHATOR BOARD MEMBER	1 00	х						0	365,561	230,619
DR STEPHEN J KOPP BOARD MEMBER	1 00	х						0	304,970	163,779
DR SHIRLEY RAINES BOARD MEMBER	1 00	х						0	302,848	0
MR DAVID LEEBRON board member	1 00	х						0	0	0
DR GERALD TURNER board member	1 00	х						0	595,786	353,212
DR SCOTT COWEN BOARD MEMBER	1 00	х						0	719,911	187,868
DR STEADMAN UPHAM board member	1 00	х						0	991,687	8,317
DR CAROL GARRISON board member	1 00	х						0	616,917	133,937
DR JOHN HITT BOARD MEMBER	1 00	х						0	744,300	95,618
DR DIANA NATALICIO BOARD MEMBER	1 00	х						0	455,743	67,360
DR MARTHA SAUNDERS BOARD MEMBER	1 00	х						0	367,449	44,077
BRITTON BANOWSKY COMMISSIONER	38 00			х				397,550	0	151,527
JUDY MACLEOD EXEC ASSOC COMMISIONER	38 00				х			176,500	0	26,487
ALFRED WHITE ASSOCIATE COMMISSIONER	38 00					х		145,020	0	32,974
KELLY CARNEY ASSOCIATE COMMISSIONER	38 00					х		128,000	0	30,278

For	n 990 (2009)			Page <b>8</b>
1b	Total	570		1,570,179
2	Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization 4			
			Yes	No
3	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If</i> "Yes," complete Schedule J for such individual	3		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	4	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? If "Yes," complete Schedule J for such person	5		No
S	ection B. Independent Contractors			
1	Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization			
	(A) Name and business address  (B) Description of services		<b>(C</b> Comper	
2	Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization •0			
		F	orm <b>99</b> 0	(2009)

Form 99								Page <b>9</b>
Part	<b>/</b>	Statement o	or Revenue		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
nts nts	1a	Federated camp	paigns 1a					
<u> </u>	ь	Membership du	es <b>1b</b>	3,599,884				
ts,	C	_	ents <b>1c</b>					
<u> </u>	d		rations 1d					
A P	e	Government grants		261.024				
Contributions, gifts, grants and other similar amounts	f g	All other contributions, gifts, grants, and similar amounts not included above  Noncash contributions included in lines 1a-1f \$		261,834				
Son	h		3 1a-1f	▶	3,861,718			
				Business Code				
anu.	2a	TELEVISION AND M	ARKETI	900,099	15,787,603	15,787,603		
Be K	ь	NCAA TOURNAMEN	T REVENU	900,099	8,915,109	8,915,109		
93	c	NCAA GRANTS-IN-A	AID	900,099	6,210,824	6,210,824		
<u>2</u>	d	DISTRIBUTABLE BO	WL REV	900,099	4,569,038	4,569,038		
Program Serwce Revenue	e	BOWL CHAMPIONS	HIP SERI	900,099	2,719,140	2,719,140		
<u>z</u>	f	All other progra	ım service revenue		6,992,285	6,992,285		
Ě	g	Total. Add lines	ا 3 2a-2f <b></b>		45,193,999			
	3	Investment inc	ome (including dividend	ds, interest				
			ar amounts)	-	323,201			323,201
	4		tment of tax-exempt bond p	· · · · · · · · · · · · · · · · · · ·	115 250	115,358		
	5	Royalties	() Pool		115,358	113,336		
	6a	Gross Rents	(ı) Real	(II) Personal				
	ь	Less rental						
	l c	expenses Rental income						
	d	or (loss) Net rental incor	me or (loss)					
			(i) Securities	(II) O ther				
	7a	Gross amount from sales of assets other than inventory	2,232,653					
	ь	Less cost or other basis and	1,773,580					
	   c	sales expenses Gain or (loss)	459,073					
	d		s)		459,073			459,073
	8a	Gross income fi						
Other Revenue		events (not incl \$ of contributions See Part IV, lin	reported on line 1c)					
7			a					
¥	b   с		penses <b>b</b>    loss)from fundraising e	events ►				
•	9a		rom gaming activities	i i				
	b c		apenses b	utios				
		Gross sales of returns and allo	inventory, less	Alties				
	ь		a   pods sold b					
	С	Miscellaneous	loss) from sales of inve	Business Code				
	11a	MISCELLANEO		900,099	29,576	29,576		
	ь							
	С							
	d	All other revenu	ue					
	e	Total. Add lines	s 11a-11d		29,576			
	12	Total revenue.	See Instructions	•		4E 220 022		702 274
					49,982,925	45,338,933		782,274

	990 (2009)				Page <b>10</b>
Part	IX Statement of Functional Expenses				
_	Section 501(c)(3) and 501(c)(4) organizations m			<b>(D)</b>	
	ll other organizations must complete column (A) but are not required to	complete columi	(B), (C), and (B)	(D).	(D)
	ot include amounts reported on lines 6b, b, 9b, and 10b of Part VIII.	(A) Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S $$ See Part IV $\!$	40,190,085	40,190,085		
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22	48,000	48,000		
3	Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	774,302	642,671	131,631	
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	1,083,194	899,051	184,143	
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	117,146	97,231	19,915	
9	Other employee benefits	152,434	126,520	25,914	-
10	Payroll taxes	106,594	88,473	<del>                                     </del>	_
11	Fees for services (non-employees)	100,394	00,773	10,121	
a	Management				
a L		22,977	10.071	2 006	
	Legal	,	19,071	3,906	
с	Accounting	21,343	17,715	3,628	
d	Lobbying			-	
e	Professional fundraising See Part IV, line 17				
f	Investment management fees	60,820	50,481	10,339	
g	Other				
12	Advertising and promotion	32,755	32,755	<del>                                     </del>	
13	Office expenses	221,273	•	<del>                                     </del>	
14	Information technology	17,262	14,327	2,935	
15	Royalties				
16	Occupancy	150,019	124,516	25,503	
17	Travel	82,484	68,462	14,022	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	161,153	133,757	27,396	
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	24,743	20,537	4,206	
23	Insurance	45,392	37,675	7,717	
24	Other expenses Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below )				
а	Bowls & Championship Ex	3,576,496	3,576,496		
ь	MARKETING AND PROMOTION	1,022,852	1,022,852		_
с	Support Services	471,778		1	
d		314,894	314,894	<del>                                     </del>	
e	· · ·	1=1,=21			
f	All other expenses	94,060	78,070	15,990	
25	Total functional expenses. Add lines 1 through 24f	48,792,056	48,259,074	<del>                                     </del>	0
26	Joint costs. Check here ► ☐ If following SOP 98-2	40,792,030	40,239,074	332,902	
20	Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				
		-			

Part X Balance Sheet (A) (B) Beginning of year End of year 2.273.167 3.997.673 1 1 Cash—non-interest-bearing . . . . . . . . . . . . 69.125 2 200.898 2 3 3 4 44.600 4 70.207 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of 6 Notes and loans receivable, net . . . . . 1,200,000 7 Inventories for sale or use . . . . . . 156,781 25,356 168.897 10a Land, buildings, and equipment cost or other basis Complete 10a Part VI of Schedule D 10b 142.082 26.815 b Less accumulated depreciation . . . . 51,559 **10c** 6,035,203 11 5.475.857 11 12 12 Investments—other securities See Part IV, line 11 . . . . . . . . . 13 13 Investments—program-related See Part IV, line 11 . . 14 14 15 15 16 9,830,435 16 9,796,806 **Total assets.** Add lines 1 through 15 (must equal line 34) . . . 295.778 17 262.255 17 Accounts payable and accrued expenses 18 18 1,497,159 19 297,159 19 20 20 Liabilities 21 Escrow or custodial account liability Complete Part IV of Schedule D . . . 21 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 23 23 Secured mortgages and notes payable to unrelated third parties . . 24 Unsecured notes and loans payable to unrelated third parties . . . . 24 25 Other liabilities Complete Part X of Schedule D . . . . . 396,661 25 462.320 26 **Total liabilities.** Add lines 17 through 25 . . . . . 2,189,598 1,021,734 Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 7,407,063 8.531.072 27 Unrestricted net assets . . . . 27 28 233.774 28 244.000 Temporarily restricted net assets . . . . . Fund 29 29 Permanently restricted net assets . . . . . Organizations that do not follow SFAS 117, check here ▶ □ and complete lines 30 through 34. ö 30 30 Capital stock or trust principal, or current funds . . . Assets 31 31 Paid-in or capital surplus, or land, building or equipment fund . . . . . 32 32 Retained earnings, endowment, accumulated income, or other funds ¥ Total net assets or fund balances . . . . 7,640,837 8,775,072 33 33 34 Total liabilities and net assets/fund balances . . . . . 9.830.435 34 9.796.806

# Part XI Financial Statements and Reporting

			Yes	No
1	Accounting method used to prepare the Form 990			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		Νo
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both			
	Separate basis Consolidated basis Both consolidated and separated basis			
3а	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b		

Form **990** (2009)

Employer identification number

#### 10 print Do Not 1 Rocess | As

SCHEDULE A (Form 990 or 990EZ)

Name of the organization

Department of the Treasury Internal Revenue Service

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2009

Open to Public Inspection

CONFERENCE USA 36-4021594 Reason for Public Charity Status (All organizations must complete this part.) See instructions The organization is not a private foundation because it is (For lines 1 through 11, check only one box) 1 A church, convention of churches, or association of churches section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi) (Complete Part II) A community trust described in section 170(b)(1)(A)(vi) (Complete Part II) An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III) An organization organized and operated exclusively to test for public safety Seesection 509(a)(4). 10 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h Type III - Other Type I Type II By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? (i) a person who directly or indirectly controls, either alone or together with persons described in (ii) Yes No Νo and (III) below, the governing body of the the supported organization? 11g(i) (ii) a family member of a person described in (i) above? 11g(ii) Νo (iii) a 35% controlled entity of a person described in (i) or (ii) above? 11g(iii) Νo Provide the following information about the supported organization(s) h

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-9 above or IRC section (see	(iv) Is the organizatio col (i) liste your gover documen	on in ed in ning	(v) Did you noti organizatio col (i) of y support	on in our	(vi) Is the organizatio col (i) orga	nızed	(vii) A mount of support?
-		ınstructions))	Yes	No	Yes	No	Yes	No	
See Additional Data Table									
Total									40,190,085

ınstructions

P	Support Schedule (Complete only if yo					and 170(b)	(1)(A)(vi)
S	ection A. Public Support	a checked tile	DOX OII IIIC 3,	,, or o or rare.	÷·/		
	endar year (or fiscal year beginning	(a) 2005	<b>(b)</b> 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
	ın)	(a) 2005	( <b>b)</b> 2006	(6) 2007	(d) 2008	(e) 2009	(I) Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not						
	include any "unusual						
_	grants ") Tax revenues levied for the						
2	organization's benefit and either						
	paid to or expended on its						
	behalf						
3	The value of services or facilities						
_	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions by						
	each person (other than a						
	governmental unit or publicly						
	supported organization) included on						
	line 1 that exceeds 2% of the						
	amount shown on line 11, column						
_	(f) <b>Dublic Support</b> Subtract line F from						
6	<b>Public Support.</b> Subtract line 5 from line 4						
S	ection B. Total Support	1		-			
	endar year (or fiscal year beginning	(a) 2005	<b>(b)</b> 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
	ın)	(a) 2005	( <b>b</b> ) 2000	(6) 2007	(d) 2008	(e) 2009	(1) Total
7	A mounts from line 4						
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar						
9	sources Net income from unrelated						
9	business activities, whether or						
	not the business is regularly						
	carried on						
10	Other income (Explain in Part						
	IV ) Do not include gain or loss						
	from the sale of capital assets						
11	Total support (Add lines 7						
4.5	through 10)	/5					
12	Gross receipts from related activities	,	•			12	
13	First Five Years If the Form 990 is f	or the organizati	on's first, second	, third, fourth, or	fifth tax year as a	501(c)(3) orga	inization, ▶□
	check this box and <b>stop here</b>						-1
S	ection C. Computation of Pub	lic Support P	ercentage				
14	Public Support Percentage for 2009			11 column (f))		14	
15	Public Support Percentage for 2008	Schedule A . Pa	rt II. line 14			15	
	33 1/3% support test—2009. If the	•	,	v on line 13 and	line 14 is 33 1/30		k this hox
<b></b>	and <b>stop here.</b> The organization qua	-		·	IIIIC 14 13 33 1/3/	o or more, ence	<b>▶</b> □
ь	33 1/3% support test—2008. If the				5a, and line 15 is	33 1/3% or moi	
	box and <b>stop here.</b> The organization				,		▶
17a	10%-facts-and-circumstances test-	<b>-2009.</b> If the org	anızatıon dıd not	check a box on lı	ne 13, 16a, or 16	b and line 14	
	ıs 10% or more, and ıf the organizat						
	in Part IV how the organization mee	ts the "facts and	l cırcumstances"	test The organiz	ration qualifies as	a publicly supp	
L	organization	_2009 Ifthe c==	onization did net	chack a bay as li	no 12 165 164	or 17a and line	▶□
D	10%-facts-and-circumstances test- 15 is 10% or more, and if the organ	_					
	Explain in Part IV how the organizat						clv
	supported organization						<b>▶</b> ┌
10	Deiveta Farmdation Ifthe averages	on did not about	a hay an line 12	16- 16- 17-	17	hay and cas	•

**▶**□

Part III Support Schedule for Organizations Described in IRC 509(a)(2)

	(Complete only if you	cnecked the	box on line 9 o	r Part I.)			
	ction A. Public Support			<u> </u>	1	T	ı
Cale	ndar year (or fiscal year beginning in)	(a) 2005	<b>(b)</b> 2006	(c) 2007	( <b>d)</b> 2008	(e) 2009	<b>(f)</b> Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not						
_	include any "unusual grants ")						
2	Gross receipts from admissions, merchandise sold or services						
	performed, or facilities furnished in						
	any activity that is related to the						
	organization's tax-exempt						
3	purpose Gross receipts from activities that				+		
3	are not an unrelated trade or						
	business under section 513						
4	Tax revenues levied for the						
	organization's benefit and either						
	paid to or expended on its behalf						
5	The value of services or facilities						
_	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5				-		
7a	A mounts included on lines 1, 2, and 3 received from disqualified						
	persons				1		
ь	Amounts included on lines 2 and 3						
	received from other than						
	disqualified persons that exceed						
	the greater of \$5,000 or 1% of the amount on line 13 for the year						
с	Add lines 7a and 7b						
8	Public Support (Subtract line 7c						
	from line 6 )						
	ction B. Total Support		1			1	Γ
Cale	ndar year (or fiscal year beginning in)	(a) 2005	<b>(b)</b> 2006	<b>(c)</b> 2007	( <b>d)</b> 2008	(e) 2009	(f) Total
9	A mounts from line 6						
10a	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar sources						
ь	Unrelated business taxable						
	ıncome (less section 511 taxes)						
	from businesses acquired after						
_	June 30, 1975 Add lines 10a and 10b						
c 11	Net income from unrelated						
	business activities not included						
	ın lıne 10b, whether or not the						
	business is regularly carried on						
12	Other income Do not include gain or loss from the sale of						
	capital assets (Explain in Part						
	IV)						
13	Total support (Add lines 9, 10c,						
14	11 and 12 ) First Five Years If the Form 990 is for	or the organizat	lon's first, second	L third fourth or	l fifth tax vear as a	1 a 501(c)(3) organ	l uzation
	check this box and <b>stop here</b>	or the organizat		., 4,	men tax your as t	(c)(c) c.gu.	<b>▶</b> ┌
	ction C. Computation of Publ						
15	Public Support Percentage for 2009	(line 8 column	(f) divided by line	13 column (f))		15	
16	Public support percentage from 200	8 Schedule A , F	art III, line 15			16	
Se	ction D. Computation of Inve	stment Inco	ome Percenta	ge			
17	Investment income percentage for 2	<b>009</b> (line 10c c	olumn (f) dıvıded	by line 13 columi	n (f))	17	
18	Investment income percentage from	<b>2008</b> Schedule	A, Part III, line 1	L 7		18	
19a	33 1/3% support tests—2009. If the	organization di	d not check the b	ox on line 14, and	d line 15 is more	than 33 1/3% and	d line 17 is not
	more than 33 1/3%, check this box a	ind <b>stop here.</b> T					
L	organization 33 1/3% support tests—2008. If the	► C	d not chastes been	on line 14 amilion	100 and line 4	5 ic mara +ha= 22	1/20/2 and line
b	שר בו בע suppoit tests—zouo. If the	organization (I	и посепеска вох	OILLINE TH OLINE	= ⊥⊃a, anu nne 1(	us more man 33	1/370 and ine

18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization **Private Foundation** If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

Part IV

**Supplemental Information.** Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Provide any other additional information. See instructions

Schedule A (Form 990 or 990-EZ) 2009

Software ID: Software Version:

**EIN:** 36-4021594

Name: CONFERENCE USA

Form 990, Schedule A, Part I, Line 11h - Provide the following information about the organizations the organization supports.

		1							
(i) Name of Supported Organization	<b>(ii)</b> EIN	(iii)  Type of organization (described on lines 1-9 above or IRC section)	Is organiz (i) listed gove docur	(iv) Is the organization in (i) listed in your governing document?  Yes No		(v) Did you notify the organization in (i) of your support?		ri) the ation in nized in JS?	( <b>vii)</b> A mount of support?
			Yes	No	Yes	No	Yes	No	
EAST CAROLINA UNIVERSITY	566000403	06	Yes		Yes		Yes		4243842
UNIVERSITY OF HOUSTON	746001399	06	Yes		Yes		Yes		3864414
MARSHALL UNIVERSITY	566000789	06	Yes		Yes		Yes		3211948
UNIVERSITY OF MEMPHIS	620648618	06	Yes		Yes		Yes		3291601
RICE UNIVERSITY	741109620	06	Yes		Yes		Yes		2701575
SOUTHERN METHODIST UNIVERSITY	750800689	06	Yes		Yes		Yes		3815794
UNIVERSITY OF SOUTHERN MISSISSIPPI	646000818	06	Yes		Yes		Yes		3221860
TULANE UNIVERSITY	720423889	06	Yes		Yes		Yes		2639943
UNIVERSITY OF ALABAMA AT BIRMINGHAM	636005396	06	Yes		Yes		Yes		3332196
UNIVERSITY OF CENTRAL FLORIDA ATHLETIC ASSOCIATION	562334448	06	Yes		Yes		Yes		3146944
UNIVERSITY OF TEXAS AT EL PASO	746000813	06	Yes		Yes		Yes		3444121
UNIVERSITY OF TULSA	730579298	06	Yes		Yes		Yes		2954492
UNC CHARLOTTE	560791228	06		No	Yes		Yes		45908
UNIVERSITY OF CINCINNATI	316000989	06		Νο	Yes		Yes		183631
DEPAUL UNIVERSITY	362167048	06		Νο	Yes		Yes		91816

#### **Additional Data**

Software ID: Software Version:

**EIN:** 36-4021594

Name: CONFERENCE USA

## Form 990, Part VIII - Statement of Revenue - 2a - 2g Program Service Revenue -

	Business Code	(A) Total Revenue	(B) Related or Exempt Function Revenue	(C) Unrelated Business Revenue	(D) Revenue Excluded from Tax under IRC 512, 513, or 514
TELEVISION AND MARKETI	900,099	15,787,603	15,787,603		
NCAA TOURNAMENT REVENU	900,099	8,915,109	8,915,109		
NCAA GRANTS-IN-AID	900,099	6,210,824	6,210,824		
DISTRIBUTABLE BOWL REV	900,099	4,569,038	4,569,038		
BOWL CHAMPIONSHIP SERI	900,099	2,719,140	2,719,140		

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493012014041

OMB No 1545-0047

**SCHEDULE D** (Form 990)

Department of the Treasury

**Supplemental Financial Statements** 

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

Open to Public

ernal	Revenue Service	orm 990. ► See separate instructions.			Tusbec	HOII
	ne of the organization FERENCE USA		Emplo	yer identificat	ion numbe	er
			36-4	021594		
Pa	t I Organizations Maintaining Donor A		unds o	r Accounts.	Comple	te if the
	organization answered "Yes" to Form 99	90, Part IV, line 6. (a) Donor advised funds	/ h	) Funds and ot	her accou	nts
	Total number at end of year	(a) Donor advised funds	( )	, i unus and ot	ner accou	111.5
)	Aggregate contributions to (during year)					
	Aggregate grants from (during year)					
ı	Aggregate value at end of year					
į	Did the organization inform all donors and donor adv funds are the organization's property, subject to the		or advis	ed	┌ Yes	┌ No
i	Did the organization inform all grantees, donors, and used only for charitable purposes and not for the ber conferring impermissible private benefit	nefit of the donor or donor advisor, or for ar	ny other		☐ Yes	┌ No
a.	<b>t III</b> Conservation Easements. Complete	if the organization answered "Yes" to	o Form	990, Part IV	line 7.	
<u>.</u>	Purpose(s) of conservation easements held by the of Preservation of land for public use (e.g., recreat Protection of natural habitat  Preservation of open space  Complete lines 2a-2d if the organization held a qual easement on the last day of the tax year	ion or pleasure) Preservation of an Preservation of a c	ertified	historic struct	ure	
_	Total number of conservation easements		3-	neid at the i	na or the	теаг
a b	Total acreage restricted by conservation easements		2a 2b			
c	Number of conservation easements on a certified his	ŀ	2c			
d	Number of conservation easements included in (c) a	` '	2d			
u	Number of conservation easements modified, transfe					
ı	the taxable year -  Number of states where property subject to conserv		<u> </u>	organization a	army	
	Does the organization have a written policy regardin enforcement of the conservation easements it holds		dling of v	violations, and	☐ Yes	┌ No
	Staff and volunteer hours devoted to monitoring, ins					
	A mount of expenses incurred in monitoring, inspecti		_	the year 🟲 💲		
j	Does each conservation easement reported on line 2 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?				┌ Yes	┌ No
1	In Part XIV, describe how the organization reports c balance sheet, and include, if applicable, the text of the organization's accounting for conservation easer	the footnote to the organization's financial	•	•		
ar	Organizations Maintaining Collection Complete if the organization answered		or Oth	er Similar A	ssets.	
.a	If the organization elected, as permitted under SFAS art, historical treasures, or other similar assets held provide, in Part XIV, the text of the footnote to its fire	for public exhibition, education or researc	h in furt			е,
b	If the organization elected, as permitted under SFAS historical treasures, or other similar assets held for provide the following amounts relating to these items	public exhibition, education, or research ii			•	
	(i) Revenues included in Form 990, Part VIII, line 1			<b>►</b> \$		
	(ii) Assets included in Form 990, Part X			<b>►</b> \$		
:	If the organization received or held works of art, hist following amounts required to be reported under SFA		r financ			
а	Revenues included in Form 990, Part VIII, line 1			<b>►</b> \$		

**b** Assets included in Form 990, Part X

Рагс	Organizations Maintaining Co	llections of Art	:, His	tori	<u>cai ii</u>	easur	res, or Ot	ner	Similar Ass	ets (c	ontinued)
3	Using the organization's accession and other items (check all that apply)	r records, check an	y of th	ie fol	lowing	hat are	a sıgnıfıcaı	nt us	e of its collectio	n	
а	Public exhibition		d	Γ	Loan	orexch	ange progra	ms			
b	Scholarly research		e	Γ	Other						
c	Preservation for future generations										
4	Provide a description of the organization's co	ollections and expla	ın hov	v the	y furthe	r the or	rganızatıon':	s exe	empt purpose in		
5	During the year, did the organization solicit cassets to be sold to raise funds rather than t			,						Yes	┌ No
Par	Part IV, line 9, or reported an an						answered	"Ye	es" to Form 99	ο,	
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	ıan or other ınterme	ediary	for c	ontribu	tions oi	r other asse	ts n		Yes	┌ No
b	If "Yes," explain the arrangement in Part XIV	/ and complete the	follow	ıng t	able		Г		A mo	unt	
c	Beginning balance							Lc			
d					Ld						
e	Distributions during the year 1e										
f											
2a	Did the organization include an amount on Fo	orm 990. Part X. lin	e 21?						Г	Yes	┌ No
	If "Yes," explain the arrangement in Part XIV								,	. 05	,
Par			n ans	wer	ed "Ye	s" to F	orm 990.	Part	IV. line 10.		
		(a)Current Year		Prior			Years Back			e)Four Y	ears Back
1a	Beginning of year balance										
b	Contributions										
c	Investment earnings or losses										
d	Grants or scholarships										
e	Other expenditures for facilities and programs										
f	Administrative expenses										
g	End of year balance										
2	Provide the estimated percentage of the yea	r end balance held a	as								
а	Board designated or quasi-endowment 🕨	%									
ь	Permanent endowment 🕨 %										
с	Term endowment ► %										
3a	Are there endowment funds not in the posses	ssion of the organiz	ation	thata	are held	d and ac	dministered	for t	he		
	organization by								[	Yes	No
	(i) unrelated organizations			•				•	3a(i)		<del>                                     </del>
ь	(ii) related organizations				 lula D2			•	3a(ii)	<u> </u> 	<u> </u>
4	Describe in Part XIV the intended uses of the	•				• •		•			<u> </u>
- Pari						90 Pa	rt X line 1	n			
		, una Equipino			a) Cost o	•	(b)Cost or o		(c) Accumulated		
	Description of investment				sis (inve		basis (othe		depreciation	(d) E	look value
<b>1</b> a L	and		•							1	
b E	Buildings		•							1	
c L	easehold improvements		•				25	,263	12,183	3	13,080
	quipment		•				143	,634	129,899	)	13,735
	)ther										
	. A dd lines 1a-1e <i>(Column (d) should equal Fo</i>								▶		26,815

	Form 990, Part X, line 12	
<ul><li>(a) Description of security or category (including name of security)</li></ul>	(b)Book value	<b>(c)</b> Method of valuation Cost or end-of-year market value
Financial derivatives		·
Closely-held equity interests		
Other		
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)	•	
Part VIII Investments—Program Related. Se	e Form 990, Part X, line 1	3.
(a) Description of investment type	(b) Book value	(c) Method of valuation
(a) Description of investment type	(b) Book value	Cost or end-of-year market value
Total. (Column (h) should equal Form 990. Part X. col (B) line 13.)	<b>.</b>	
, , , , , , , , , , , , , , , , , , , ,	▶ ne 15.	
, , , , , , , , , , , , , , , , , , , ,	ne 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X, I	ne 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X, I	ne 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X, I	ne 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X, I	ne 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X, I	ne 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X, I	ne 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X, I	ne 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X, I	ne 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X, I	ne 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X, I	ne 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X, I	ne 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X, I	ne 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X, I	ne 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X, I	ne 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X, I	ne 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X, II (a) Descri	ne 15. ption	
Part IX Other Assets. See Form 990, Part X, II  (a) Descri	ne 15. ption	(b) Book value
Part IX Other Assets. See Form 990, Part X, II  (a) Description  Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part	ne 15. ption  15.) X, line 25.	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability	ne 15. ption	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability	15.) X, line 25. (b) A mount	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part  (a) Description of Liability  Federal Income Taxes	ne 15. ption  15.) X, line 25.	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  DEFERRED LEASE INCENTIVE	15.) X, line 25. (b) A mount	
Part IX Other Assets. See Form 990, Part X, II  (a) Description  Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part	15.) X, line 25. (b) A mount	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  DEFERRED LEASE INCENTIVE	15.) X, line 25. (b) A mount	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  DEFERRED LEASE INCENTIVE	15.) X, line 25. (b) A mount	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  DEFERRED LEASE INCENTIVE	15.) X, line 25. (b) A mount	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  DEFERRED LEASE INCENTIVE	15.) X, line 25. (b) A mount	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  DEFERRED LEASE INCENTIVE	15.) X, line 25. (b) A mount	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  DEFERRED LEASE INCENTIVE	15.) X, line 25. (b) A mount	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  DEFERRED LEASE INCENTIVE	15.) X, line 25. (b) A mount	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  DEFERRED LEASE INCENTIVE	15.) X, line 25. (b) A mount	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  DEFERRED LEASE INCENTIVE	15.) X, line 25. (b) A mount	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  DEFERRED LEASE INCENTIVE	15.) X, line 25. (b) A mount	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  DEFERRED LEASE INCENTIVE	15.) X, line 25. (b) A mount	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  DEFERRED LEASE INCENTIVE	15.) X, line 25. (b) A mount  107,208 355,112	

Pai	t XI Reconciliation of Change in Net Assets from Form 990 to Financial Statemer	nts	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	49,982,925
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	48,792,056
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	1,190,869
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	-56,634
9	Total adjustments (net) Add lines 4 - 8	9	-56,634
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	1,134,235
	t XIII Reconciliation of Revenue per Audited Financial Statements With Revenue p		
1	Total revenue, gains, and other support per audited financial statements	1	49,865,471
2	A mounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIV)		
e	Add lines <b>2a</b> through <b>2d</b>	2e	-117,454
3	Subtract line <b>2e</b> from line <b>1</b>	3	49,982,925
4	A mounts included on Form 990, Part VIII, line 12, but not on line <b>1</b>		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIV) 4b		
c	Add lines <b>4a</b> and <b>4b</b>	4c	C
5	Total Revenue Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 12)	5	49,982,925
Part	Reconciliation of Expenses per Audited Financial Statements With Expenses	per R	
1	Total expenses and losses per audited financial statements	1	48,731,236
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
_ a	Donated services and use of facilities		
ь	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIV) 2d		
e	Add lines <b>2a</b> through <b>2d</b>	2e	C
3	Subtract line <b>2e</b> from line <b>1</b>	3	48,731,236
4	A mounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIV) 4b 60,820		
c	Add lines <b>4a</b> and <b>4b</b>	4c	60,820
5	Total expenses Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 18)	5	48,792,056
- B	t XIV Supplemental Information		

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information

Ident if ier	Return Reference	Explanation
Part XI, Line 8 - Other Adjustments		UNREALIZED LOSS ON INVESTMENTS
Part XII, Line 2d - Other Adjustments		INVESTMENT MANAGEMENT FEES INCLUDED IN INTEREST INCOME ON 990
Part XIII, Line 4b - Other Adjustments		INVESTMENT MANAGEMENT FEES INCLUDED IN INTEREST INCOME ON 990

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DLN: 93493012014041

OMB No 1545-0047

2000

2009

Schedule I (Form 990)

Department of the Treasury

Internal Revenue Service

Name of the organization

# Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. ► Attach to Form 990

Open to Public
Inspection
Employer identification number

CONFERENCE USA						36-4021594		
Part I General Information	n on Grants and	l Assistance						
<ol> <li>Does the organization maintain the selection criteria used to av</li> <li>Describe in Part IV the organization</li> </ol>	vard the grants or as:	sistance?					▼ Yes	
Part II Grants and Other A Form 990, Part IV, Im Part IV and Schedule	e 21 for any recip	ient that received n	nore than \$5,000. Ch	eck this box if no one	recipient receive	d more than \$5,000.	. Use	
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of gran or assistance	
See Additional Data Table								

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	( <b>b)</b> Number of recipients	<b>(c)</b> A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
POST GRADUATE SCHOLARSHIP	12	48,000			
See Additional Data Table					
·		·	·		

Software ID: Software Version:

**EIN:** 36-4021594

Name: CONFERENCE USA

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
EAST CAROLINA UNIVERSITYWARD SPORTS MEDICINE BLDG FICKLEN DRIVE GREENVILLE, NC 278584353	56-6000403	501(c)(3)	4,243,842				NCAA and Conference USA Distributions
UNIVERSITY OF HOUSTON 3100 CULLEN BLVD HOUSTON,TX 772046002	74-6001399	501(c)(3)	3,864,414				NCAA and Conference USA Distributions
MARSHALL UNIVERSITYPO BOX 1360 HUNTINGTON,WV 25715	56-6000789	501(c)(3)	3,211,948				NCAA and Conference USA Distributions
UNIVERSITY OF MEMPHIS 101 ATHLETIC OFFICE BUILDING 570 NORMAL STREET MEMPHIS,TN 381523730	62-0648618	501(c)(3)	3,291,601				NCAA and Conference USA Distributions
RICE UNIVERSITYPO BOX 1892 HOUSTON,TX 772511892	74-1109620	501(c)(3)	2,701,575				NCAA and Conference USA Distributions
SOUTHERN METHODIST UNIVERSITYPO BOX 750315 DALLAS,TX 752750216	75-0800689	501(c)(3)	3,815,794				NCAA and Conference USA Distributions
UNIVERSITY OF SOUTHERN MISSISSIPPI118 COLLEGE DR 5017 HATTIESBURG, MS 394060001	64-6000818	501(c)(3)	3,221,860				NCAA and Conference USA Distributions
TULANE UNIVERSITY JAMES W WILSON JR CENTER BEN WEINER DRIVE NEW ORLEANS, LA 70118	72-0423889	501(c)(3)	2,639,943				NCAA and Conference USA Distributions
UNIVERSITY OF ALABAMA AT BIRMINGHAM617 S 13TH ST BIRMINGHAM,AL 35294	63-6005396	501(c)(3)	3,332,196				NCAA and Conference USA Distributions
UNIVERSITY OF CENTRAL FLORIDA ATHLETIC ASSOCIATIONPO BOX 163555 ORLANDO,FL 328163555	56-2334448	501(c)(3)	3,146,444				NCAA and Conference USA Distributions

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States									
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance		
UNIVERSITY OF TEXAS AT EL PASO 500 W UNIVERSITY AVE BRUMBELO W BLDG BLDG EL PASO,TX 799680579	74-6000813	501(c)(3)	3,444,121				NCAA and Conference USA Distributions		
UNIVERSITY OF TULSA600 S COLLEGE AVE TULSA,OK 74104	73-0579298	501(c)(3)	2,953,992				NCAA and Conference USA Distributions		
UNC CHARLOTTE9201 UNIVERSITY CITY BLV CHARLOTTE,NC 28223	56-0791228	501(c)(3)	45,908				Conference USA Distributions		
UNIVERSITY OF CINCINNATIPO BOX 210021 2624 CLIFTON AVE CINCINNATI,OH 45221	31-6000989	501(c)(3)	183,631				Conference USA Distributions		
DEPAUL UNIVERSITY2323 NORTH SHEFFIELD AVE CHICAGO,IL 60614	36-2167048	501(c)(3)	91,816				Conference USA Distributions		
UNIVERSITY OF TULSA 600 S COLLEGE AVE TULSA,OK 74104	73-0579298	501(c)(3)	500				DRUG AND GAMBLING EDUCATION		
UNIVERSITY OF CENTRAL FLORIDAPO BOX 163555 ORLANDO,FL 328163555	56-2334448	501(c)(3)	500				DRUG AND GAMBLING EDUCATION		
							DRUG AND GAMBLING EDUCATION		

DLN: 93493012014041

OMB No 1545-0047

**Schedule J** 

**Compensation Information** For certain Officers, Directors, Trustees, Key Employees, and Highest

**Compensated Employees** ► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

Name	of	t he	orga	nizat	ion
CONFE	REN	ICE L	JSA		

(Form 990)

Department of the Treasury

Internal Revenue Service

**Employer identification number** 

36-4021594

Pa	rt I Questions Regarding Compensatio	n				
					Yes	Νo
1a	Check the appropriate box(es) if the organization pro 990, Part VII, Section A, line 1a Complete Part II					
	First-class or charter travel	Γ	Housing allowance or residence for personal use			
	▼ Travel for companions	Γ	Payments for business use of personal residence			
	Tax idemnification and gross-up payments	굣	Health or social club dues or initiation fees			
	Discretionary spending account	Г	Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the o reimbursement orprovision of all the expenses desc			1b	Yes	
2	Did the organization require substantiation prior to officers, directors, trustees, and the CEO/Executiv		,	2	Yes	
3	Indicate which, if any, of the following the organizat organization's CEO/Executive Director Check all t		·			
	Compensation committee	ᅜ	, Written employment contract			
	Independent compensation consultant		Compensation survey or study			
	Form 990 of other organizations	<u> </u>	Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, or a related organization	Part VII	[, Section A, line 1a with respect to the filing organization			
а	Receive a severance payment or change-of-control	l paymen	nt?	4a		Νo
b	Participate in, or receive payment from, a suppleme	ntal non	qualified retirement plan?	4b		Νo
С	Participate in, or receive payment from, an equity-b	ased co	mpensation arrangement?	4c		Νο
	If "Yes" to any of lines 4a-c, list the persons and p	rovide th	ne applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only m	ust comp	plete lines 5-9.			
5	For persons listed in form 990, Part VII, Section A compensation contingent on the revenues of	, lıne 1a,	did the organization pay or accrue any			
а	The organization?			5a		Νo
b	Any related organization?			5b		Νo
	If "Yes," to line 5a or 5b, describe in Part III					
6	For persons listed in form 990, Part VII, Section A compensation contingent on the net earnings of	, lıne 1a,	did the organization pay or accrue any			
а	The organization?			6a		Νo
b	Any related organization?			6b		Νo
	If "Yes," to line 6a or 6b, describe in Part III					
7	For persons listed in Form 990, Part VII, Section A payments not described in lines 5 and 6? If "Yes,"			7		No
8	Were any amounts reported in Form 990, Part VII,	•	·			
	subject to the initial contract exception described in Part III	n Regs s	section 53 4958-4(a)(3)? If "Yes," describe			
				8		Νo
9	If "Yes" to line 8, did the organization also follow th section $53\ 4958-6(c)$ ?	ie rebutta	able presumption procedure described in Regulations	9		

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(1)-(111) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

DR STEVE BALLARD (1)		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and	( <b>D)</b> Nontaxable	(E) Total of columns	
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
DR STEVE BALLARD	(I) (II)	0 313,425	0	0 13,973	0 28,522	0 15,604	0 4 371,524	,
DR RENU KHATOR	(1) (11)	0 365,561	0	0	0 195,833	0 34,786	0 5 596,180	)
DR STEPHEN J KOPP	(ı) (ıı)	0 280,987	0 240	′I	0 16,303	0 147,476	0 5 468,749	
DR SHIRLEY RAINES	(ı) (ıı)	0 297,848	0	) 0 5,000	1 "	O C	0 302,848	
DR GERALD TURNER	(1) (11)	0 554,193	0 7,497	0 7 34,096	0 233,181	0 120,031	0 1 948,998	
DR SCOTT COWEN	(1) (11)	0 598,000	0	0 121,911	0 24,500	0 163,368	0 3 907,779	
DR STEADMAN UPHAM	(ı) (ıı)	0 738,462	0 250,000	0 3,225	0	0 8,317	0 0 1,000,004	
DR CAROL GARRISON	(ı) (ıı)	0 484,171	0 128,541	0 . 4,205	0 96,510	0 37,427	7 750,854	,
DR JOHN HITT	(ı) (ıı)	0 463,500	0	0	0 83,503	0	0	
DR DIANA NATALICIO	(ı) (ıı)	0 382,200	0	0 73,543	0	0	0	
DR MARTHA SAUNDERS	(1)	0 345,500	0	0 21,949	0 29,400	0 14,677	0 0 411,526	,
BRITTON BANOWSKY	(1) (11)	380,000	0	17,550	134,300	17,227 0	549,077	
JUDY MACLEOD	(1) (11)	170,500	0	6,000	20,460	6,027	7 202,987	
ALFRED WHITE	(I) (II)	139,020	0	6,000	16,920	16,054	177,994	
KELLY CARNEY	(1)	122,000	0	6,000	1	15,638 0	3 158,278 0 0	

### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

]	Ident if ier	Ret urn Ref erence	Explanation
]	Ident if ier	Reference	Explanation

Schedule J (Form 990) 2009

# OMB No 1545-0047

2009

Open to Public Inspection

# **SCHEDULE 0**

(Form 990)

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Department of the Treasury Internal Revenue Service ► Attach to Form 990.

Name of the organization **Employer identification number** CONFERENCE USA 36-4021594

**Supplemental Information to Form 990** 

ldentifier	Return Reference	Explanation
FORM 990, PART V, LINE 7G		THE ORGANIZATION DID NOT HAVE ANY CONTRIBUTIONS OF QUALIFIED INTELLECTUAL PROPERTY ACCORDINGLY, NO FORMS 8899 WERE REQUIRED
FORM 990, PART V, LINE 7H		THE ORGANIZATION DID NOT HAVE ANY CONTRIBUTIONS OF CARS, BOATS, AIRPLANES OR OTHER VEHICLES ACCORDINGLY, NO FORMS 1098-C WERE REQUIRED
Form 990, Part VI, Section A, line 6		Membership consists of 12 universities that compete in NCAA FBS intercollegiate athletics
Form 990, Part VI, Section B, line 11		Conference USA's 990 is completed by an external accounting firm. Upon completion of the 990, the accounting firm sends to Conference USA for review. The Assistant Commissioner for Business Affairs reviews the 990 comparing it to the audited financial statements and Conference USA's financial system reports. Once reviewed by the Assistant Commissioner for Business Affairs, the Executive Associate Commissioner and Commissioner receive copies for final review and signature.
Form 990, Part VI, Section B, line 12c		The business office consisting of the Assistant Commissioner of Business Affairs and the Assistant Director of Marketing and Business Affairs require employees to receive approval when they wish to use a new vendor. The employee must turn in at least two to three bids and an explanation as to why they request a specific vendor over another. If there appears to be a potential conflict of interest the Executive Associate Commissioner or Commissioner have final approval.
Form 990, Part VI, Section B, line 15		The Board of Directors has the charge of appointing and executing an employment contract with the Commissioner. The Board of Directors meets yearly with the Commissioner to evaluate his/her performance. The chair of the Board of Directors documents this evaluation and it is placed in the Commissioner's personnel file.
Form 990, Part VI, Section C, line 19		CONFERENCE USA MAKES ITS 990 AVAILABLE TO THE PUBLIC UPON REQUEST
		SCHEDULE J, PART II CONFERENCE USA HAS MADE A REASONABLE EFFORT TO COLLECT ALL INFORMATION REQUIRED ON PART II OF SCHEDULE J

ldentifier	Return Reference	Explanation
FORM 990, PART VII, SECTION A		CONFERENCE USA HAS MADE A REASONABLE EFFORT TO COLLECT ALL INFORMATION REQUIRED ON PART VII OF FORM 990

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DLN: 93493012014041

SCHEDULE R
(Form 990)

Related Organizations and Unrelated Partnerships

2009

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Part I

Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
 ► Attach to Form 990.
 ► See separate instructions.

Name of the organization CONFERENCE USA

Employer identification number

36-4021594

**Identification of Disregarded Entities** (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)

(a) Name, address, and EIN of disregarded entity

Primary activity

(c)
Legal domicile (state or foreign country)

(d) Total income (e) End-of-year assets **(f)** Direct controlling entity

Part II

**Identification of Related Tax-Exempt Organizations** (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

(a)
Name, address, and EIN of related organization

**(b)** Primary activity (c) Legal domicile (state or foreign country)

Exempt Code section

Public charity status (if section 501(c)(3))

Direct controlling entity

See Additional Data Table

(j)

General or

managing

Part III	Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990,	Part IV, line	34
	because it had one or more related organizations treated as a partnership during the tax year.)		

(a) Name, address, and EIN of related organization **(b)** Primary activity (c)
Legal
domicile
(state or
foreign
country)

al (d)
cile Direct controlling
or entity
gn

(e)
Predominant income
(related, unrelated,
excluded from tax
under sections 512514)

**(f)** Share of total income (g) Share of end-of-year assets (h)
Disproprtionate
allocations? ai

(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)

hedule K-1 partner? form 1065)

Yes No

Yes

No

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a)
Name, address, and EIN of related organization

(b) Primary activity (c) Legal domicile (state or foreign country) (d) Direct controlling entity (e)
Type of entity
(C corp, S corp,
or trust)

**(f)** Share of total income

(g) Share of end-of-year assets (h) Percentage ownership

(4)

(5)

(6)

Schedule K (1 offir 550) 2005			ray	je .
Part V Transactions With Related Organizations (Complete if the organization answered "Yes" on F	Form 990, Part IV, line 34, 35, or 36.)			
Note. Complete line 1 if any entity is listed in Parts II, III or IV		Π,	Yes	N
1 During the tax year, did the orgranization engage in any of the following transactions with one or more related organization	ns listed in Parts II-IV?			
a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity	1	а		N
<b>b</b> Gift, grant, or capital contribution to other organization(s)	1	b		N
<b>c</b> Gift, grant, or capital contribution from other organization(s)	1	c		N
<b>d</b> Loans or loan guarantees to or for other organization(s)	1	d		N
e Loans or loan guarantees by other organization(s)	1	e		N
f Sale of assets to other organization(s)	1	f		N
g Purchase of assets from other organization(s)	<u> 1</u>	g		N
h Exchange of assets	1	h		N
i Lease of facilities, equipment, or other assets to other organization(s)	1	.i		N
j Lease of facilities, equipment, or other assets from other organization(s)	1	j		N
<b>k</b> Performance of services or membership or fundraising solicitations for other organization(s)	1	k		N
l Performance of services or membership or fundraising solicitations by other organization(s)	[1	.I		N
m Sharing of facilities, equipment, mailing lists, or other assets	1	m		N
n Sharing of paid employees	1	n		N
• Reimbursement paid to other organization for expenses	1	<u> </u>	Yes	
<b>p</b> Reimbursement paid by other organization for expenses	1	р		N
<b>q</b> Other transfer of cash or property to other organization(s)	1	q '	Yes	—
r Other transfer of cash or property from other organization(s)	1	.r		N
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including	(b)	(c	:)	
Name of other organization	Transaction Amo type(a-r)		involve	ed.
(1)				
(2)				
(3)				

### Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a)
Name, address, and EIN of entity

(b) Primary activity (c) Legal domicile (state or foreign country) (d)
Are all
partners
section
501(c)(3)
organizations?

Yes No

(e) Share of end-of-year assets **(f)** Disproprtionate allocations?

No

Yes

(g) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) (h) General or managing partner?

Yes No

Software ID: Software Version:

**EIN:** 36-4021594

Name: CONFERENCE USA

## Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations

<b>(a)</b> Name, address, and EIN of related organization	<b>(b)</b> Primary Activity	<b>(c)</b> Legal Domicile (State or Foreign Country)	(d) Exempt Code section	(e) Public charity status (if 501(c)(3))	<b>(f)</b> Direct Controlling Entity		
EAST CAROLINA UNIVERSITY	EDUCATION	NC	501(c)(3)		N/A		
WARD SPORTS MEDICINE BLDG FICKLEN D GREENVILLE, NC278584353 56-6000403							
UNIVERSITY OF HOUSTON	EDUCATION	TX	501(c)(3)		N/A		
3100 CULLEN BLVD HOUSTON, TX772046002 74-6001399							
MARSHALL UNIVERSITY	EDUCATION	WV	501(c)(3)		N/A		
PO BOX 1360 HUNTINGTON, WV25715 _56-6000789							
UNIVERSITY OF MEMPHIS	EDUCATION	TN	501(c)(3)		N/A		
101 ATHLETIC OFFICE BUILDING 570 NO MEMPHIS, TN381523730 62-0648618							
RICE UNIVERSITY	EDUCATION	TX	501(c)(3)		N/A		
PO BOX 1892 HOUSTON, TX772511892 74-1109620							
SOUTHERN METHODIST UNIVERSITY	EDUCATION	TX	501(c)(3)		N/A		
PO BOX 750315 DALLAS, TX752750216 75-0800689							
UNIVERSITY OF SOUTHERN MISSISSIPPI	EDUCATION	MS	501(c)(3)		N/A		
118 COLLEGE DR 5017 HATTIESBURG, MS394060001 _64-6000818							
TULANE UNIVERSITY	EDUCATION	LA	501(c)(3)		N/A		
JAMES W WILSON JR CENTER BEN WEINER NEW ORLEANS, LA70118 72-0423889							
UNIVERSITY OF ALABAMA - BIRMINGHAM	EDUCATION	AL	501(c)(3)		N/A		
617 S 13TH ST BIRMINGHAM, AL35294 63-6005396							
UNIVERSITY OF CENTRAL FLORIDA ATHLETIC ASSOCIATION	EDUCATION	FL	501(c)(3)		N/A		
PO BOX 163555 ORLANDO, FL328163555 56-2334448							
UNIVERSITY OF TEXAS - EL PASO	EDUCATION	TX	501(c)(3)		N/A		
500 W UNIVERSITY AVE BRUMBELOW BLDG EL PASO, TX799680579 74-6000813							
UNIVERSITY OF TULSA	EDUCATION	ок	501(c)(3)		N/A		
600 S COLLEGE AVE TULSA, OK74104 73-0579298							

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**Depreciation and Amortization** 

(Including Information on Listed Property)

DLN: 93493012014041

OMB No 1545-0172

Department of the Treasury

See separate instructions. ► Attach to your tax return. Sequence No 67 Internal Revenue Service Name(s) shown on return Business or activity to which this form relates Identifying number CONFERENCE USA Form 990 Page 10 36-4021594 **Election To Expense Certain Property Under Section 179** Note: If you have any listed property, complete Part V before you complete Part I. 1 Maximum amount. See the instructions for a higher limit for certain businesses. 1 250.000 2 Total cost of section 179 property placed in service (see instructions) 2 3 800.000 3 Threshold cost of section 179 property before reduction in limitation (see instructions) 4 Reduction in limitation Subtract line 3 from line 2 If zero or less, enter -0-4 5 Dollar limitation for tax year Subtract line 4 from line 1 If zero or less, enter -0- If married filing separately, see instructions (b) Cost (business use (a) Description of property 6 (c) Elected cost only) 6 7 Listed property Enter the amount from line 29 8 Total elected cost of section 179 property Add amounts in column (c), lines 6 and 7 8 9 Tentative deduction Enter the smaller of line 5 or line 8 9 10 Carryover of disallowed deduction from line 13 of your 2008 Form 4562 10 11 Business income limitation Enter the smaller of business income (not less than zero) or line 5 (see instructions) 11 12 Section 179 expense deduction Add lines 9 and 10, but do not enter more than line 11 12 13 Carryover of disallowed deduction to 2010 Add lines 9 and 10, less line 12 Note: Do not use Part II or Part III below for listed property. Instead, use Part V. Special Depreciation Allowance and Other Depreciation (Do not include listed property ) (See instructions ) 14 Special depreciation allowance for qualified property (other than listed property) placed in service during the tax year (see instructions) 14 15 **15** Property subject to section 168(f)(1) election 16 Other depreciation (including ACRS) 16 21,665 MACRS Depreciation (Do not include listed property.) (See instructions.) Section A 17 17 MACRS deductions for assets placed in service in tax years beginning before 2009 18 If you are electing to group any assets placed in service during the tax year into one or more Section B—Assets Placed in Service During 2008 Tax Year Using the General Depreciation System (c) Basis for (b) Month and depreciation (a) Classification of (d) Recovery (a)Depreciation year placed in (e) Convention (f) Method (business/investment property period deduction service use only—see instructions) 19a 3-year property **b** 5-year property c7-year property d 10-year property e 15-year property f 20-year property g 25-year property 25 yrs S/L h Residential rental 27 5 yrs ΜМ S/L property 27 5 yrs ММ S/L 39 yrs MMS/L i Nonresidential real property MMS/L Section C—Assets Placed in Service During 2009 Tax Year Using the Alternative Depreciation System 20a Class life S/L **b** 12-year 12 yrs S/L S/L c 40-vear 40 vrs ММ Non-Res Prop Type 1 count 0 Non-Res Prop Type 2 count 0 Non-Res Prop Totals count 0 **Summary** (see instructions) 21 Listed proper 22 Total. Add amounts from line 12, lines 14 through 17, lines 19 and 20 in column (g), and line 21 Enter here 22 21.665 and on the appropriate lines of your return Partnerships and S corporations—see instructions 23 For assets shown above and placed in service during the current year, enter the 23 portion of the basis attributable to section 263A costs

Part V

Listed Property (Include automobiles, certain other vehicles, cellular telephones, certain computers, and property used for entertainment, recreation, or amusement.)

property used for entertainment, recreation, or amusement.) **Note:** For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete **only** 24a, 24b, columns (a) through (c) of Section A, all of Section B, and Section C if applicable

		24a, 24b, coi															
Section A—Depre	ciation a	nd Other Inf	orma	tion (C	Caution	: <i>See</i>	the i	instructi	ons for	<u>limits</u>	for pa	sseng	<u>er au</u>	<u>tomot</u>	<u>iles.</u>		
24a Do you have evider	nce to support	the business/inve	stment u	ise claime	d? ┌⋎e	ь Г <sub>ио</sub>		241	If "Yes,"	ıs the e	v idence	written?	Γ <sub>Y∈</sub>	sГN	o		
<b>(a)</b> Type of property (list vehicles first)	(b) Date placed in service	(c) Business/ investment use percentage	(d) Cost or other basis		I (hiisiness/investment		(f) Recovery period	• •		<b>(h)</b> Depreciation/ deduction			(i) Elected section 179 cost				
25Special depreciation allo	· ·	ified listed property	/ placed	ın service	L during the	tax year	and u	used more		_			+				
50% in a qualified busi	•								2	<b>&gt;</b>							
<b>26</b> Property used mor	e than 50%	in a qualified bu	isiness	use	1			l I					$\overline{}$				
		%															
		%															
<b>27</b> Property used 50%	% orlessina T	qualified busin	ess us	е	T				5/L -	-							
		%							i/L -				-				
		%						9	5/L -				<u> </u>				
28 Add amounts in c	olumn (h), lır	nes 25 through	27 En	ter here	and on li	ne 21,	page	1 .	:	28							
29 Add amounts in c	olumn (ı), lın											29					
								of Vehic									
Complete this sectior If you provided vehicles to	n for venicies your employee	es, first answer the	propri   questio	etor, par ns in Sectio	tner, or c on C to see	otner "n e if you n	nore neet a	tnan 5% an exceptio	owner," n to comp	or relat leting thi	:ea per s sectior	son Inforthos	e vehic	les			
<b>30</b> Total business/in					a)	(1	b)		(c)		d)		<del>=</del> )		f)		
year (do not inclu				Veh	icle 1	Vehi	cle 2	Veh	ıcle 3	Veh	ıcle 4	Vehi	cle 5	Vehi	icle 6		
74 T 1 1														├──			
31 Total commuting		•										<u> </u>					
32 Total other person	•																
<b>33</b> Total miles driver through 32	during the y	ear Add lines	30														
<b>34</b> Was the vehicle a	vailable for p	ersonal use		Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No		
during off-duty ho	urs? .																
<b>35</b> Was the vehicle u owner or related p		by a more tha	n 5%														
<b>36</b> Is another vehicle	e available fo	r personal use	•														
Answer these questio	ns to determ	·	-	-						-				not mo	re tha		
5% owners or related	•			albita all				alaa inal					Т,				
employees?	• • •	· · ·	• •		persona •		of vehicles, including commuting					your •	<b>  Y</b>	'es	No		
<b>38</b> Do you maintain a employees? See t																	
39 Do you treat all us						• · ·			•	• •				_			
<b>40</b> Do you provide movehicles, and reta				oyees,o	btaın ınfo	ormatio •	n fro	m your ei	nployees	about	the us	e of the	•				
<b>41</b> Do you meet the r	equirements	concerning qua	alıfıed a	automob	ıle demo	nstratio	on us	e? (Seeı	nstructio	ons )							
<b>Note:</b> If your ansv	ver to 37, 38	, 39, 40, or 41	ıs "Ye	s," do no	t comple	te Sect	tion E	3 for the o	overed	vehicle	S						
Part VI Amorti	zation																
<b>(a)</b> Description of c	costs	<b>(b)</b> Date amortization		(c) A mortizable				( <b>d)</b> Code section		(e) A mortization period or		n A morti			<b>(f)</b> Ization for s year		
		begins						•	perce	entage	<u> </u>						
<b>42</b> A mortization of co	osts that beg	ins during your	2009	tax year	(see ins	tructio	ns)										
43 Amortization of a		an hafara waw-	3000 4	+nv va==						43	_				2 0 7		
43 A mortization of co	_						•			43	<del>                                     </del>				3,07		
44 Total. Add amoun	ts iii column	(i) see the ins	riuctio	ns for Wh	iere to re	port				44	1				3,07		