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## **Return of Organization Exempt From Income Tax**

Department of the Treasury  
Internal Revenue Service

**Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)**

- The organization may have to use a copy of this return to satisfy state reporting requirements.

2009

**Open to Public  
Inspection**

<b>A For the 2009 calendar year, or tax year beginning</b>		<b>July 1</b>	<b>, 2009, and ending</b>	<b>June 30</b>	<b>, 20 10</b>	
<b>B Check if applicable</b> <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	<b>C Name of organization</b> <b>Distributive Education Clubs of America Inc.</b>			<b>D Employer identification number</b>		
	<b>Doing Business As</b> <b>DECA Inc.</b>			<b>23</b>	<b>7079474</b>	
	<b>Number and street (or P O box if mail is not delivered to street address)</b> <b>1908 Association Drive</b>			<b>Room/suite</b>	<b>E Telephone number</b> <b>( 703 ) 860-5000</b>	
	<b>City or town, state or country, and ZIP + 4</b> <b>Reston, VA 20191-1503</b>			<b>G Gross receipts</b> <b>\$ 16,159,441</b>		
	<b>F Name and address of principal officer.</b> <b>Edward L. Davis, address same as above.</b>					
	<b>H(a)</b> Is this a group return for affiliates? <input checked="" type="checkbox"/> <b>Yes</b> <input type="checkbox"/> <b>No</b> <b>H(b)</b> Are all affiliates included? <input type="checkbox"/> <b>Yes</b> <input checked="" type="checkbox"/> <b>No</b> If "No," attach a list (see instructions)					
	<b>H(c)</b> Group exemption number ► <b>1151</b>					
<b>I Tax-exempt status</b> <input checked="" type="checkbox"/> <b>501(c) ( 3 )</b> (insert no) <input type="checkbox"/> <b>4947(a)(1)</b> or <input type="checkbox"/> <b>527</b>			<b>J Website:</b> ► <a href="http://www.deca.org">www.deca.org</a>			
<b>K Form of organization</b> <input checked="" type="checkbox"/> <b>Corporation</b> <input type="checkbox"/> <b>Trust</b> <input type="checkbox"/> <b>Association</b> <input type="checkbox"/> <b>Other</b> ►			<b>L Year of formation</b>		<b>M State of legal domicile</b>	

## Part I Summary

1 Briefly describe the organization's mission or most significant activities: **DECA prepares emerging leaders and entrepreneurs in marketing, finance, hospitality and management**

2 Check this box  if the organization discontinued its operations or disposed of more than 25% of its net assets.

3	600
4	588
5	5
6	6,229
7a	0
7b	N/A

Revenue	RECEIVED		Prior Year	Current Year
			2,328,867	2,295,092
8	Contributions and grants (Part VIII, line 1h)		13,979,129	13,649,014
9	Program service revenue (Part VIII, line 2g)		99,390	134,994
10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)		49,405	59,381
11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		16,456,792	16,138,481
12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12 )			

Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) . . . . .	245,730	182,245
	14 Benefits paid to officers (Part IX, column (A), line 4) . . . . .	0	0
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) . . . . .	602,513	501,337
	16a Professional fundraising fees (Part IX, column (A), line 11e) . . . . .	0	0
	b Total fundraising expenses (Part IX, column (D), line 25) ► . . . . .	36,583	
	17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) . . . . .	15,399,592	14,693,021

18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25).	16,247,833	15,376,603
19	Revenue less expenses Subtract line 18 from line 12	208,959	761,878
<b>Net Assets or Fund Balances</b>		<b>Beginning of Current Year</b>	<b>End of Year</b>
20	Total assets (Part X, line 16)	6,172,351	6,870,504
21	Total liabilities (Part X, line 26)	0	0
22	Net assets or fund balances. Subtract line 21 from line 20	6,172,351	6,870,504

## Part II      Signature Block

**Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge**

Signature of officer

10

**Sign  
Here**

EDWARD L. D.

**Paid  
Preparer  
Use Only**

Preparer's signature 	Date	Check if self-employed ► <input type="checkbox"/>	Preparer's ident. (see instructions)
Firm's name (or yours if self-employed), address and ZIP + 4 	EIN ► ( )		Phone no. ► ( )

May the IRS discuss this return with the preparer shown above? (see instructions)  Yes  No

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For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions.

Cat. No. 11282Y

Form 990 (2009)

**Part III Statement of Program Service Accomplishments**

1 Briefly describe the organization's mission:

**DECA prepares emerging leaders and entrepreneurs in marketing, finance, hospitality and management.**

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?  Yes  No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services?  Yes  No

If "Yes," describe these changes on Schedule O.

4 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code: ..... ) (Expenses \$ 12,377,590 including grants of \$ 281,003 ) (Revenue \$ 13,440,744 )

**186,390 students participated in skills contests related to their individual career goals in marketing and management. Scholarship, cash and recognitions are provided for accomplishments related to workplace and school-based learning.**

4b (Code: ..... ) (Expenses \$ 1,701,535 including grants of \$ ..... ) (Revenue \$ 208,271 )

**DECA provides specific programs for the classroom teacher to use in student development and achievement. The principles guiding the association's programs are curriculum related career skills, workplace experiences, community service and the development of business leadership capabilities.**

4c (Code: ..... ) (Expenses \$ ..... including grants of \$ ..... ) (Revenue \$ ..... )

4d Other program services. (Describe in Schedule O)  
(Expenses \$ ..... including grants of \$ ..... ) (Revenue \$ ..... )

4e Total program service expenses ► 14,079,125

**Part IV Checklist of Required Schedules**

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1 ✓	
2 Is the organization required to complete Schedule B, Schedule of Contributors?	2 ✓	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3 ✓	
4 <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	4 ✓	
5 <b>Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations.</b> Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5	
6 Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6 ✓	
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7 ✓	
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8 ✓	
9 Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9 ✓	
10 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V	10 ✓	
11 Is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable	11 ✓	
• Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.		
• Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.		
• Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.		
• Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX		
• Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X		
• Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X.		
12 Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12 ✓	
12A Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional	12A ✓	
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13 ✓	
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a ✓	
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Part I	14b ✓	
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Part II	15 ✓	
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Part III	16 ✓	
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17 ✓	
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18 ✓	
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19 ✓	
20 Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20 ✓	

**Part IV Checklist of Required Schedules (continued)**

		Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II.	21	✓
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	✓
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	✓
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25.	24a	✓
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c	
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d	
25a	<b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a	✓
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b	✓
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26	✓
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27	✓
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
a	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a	✓
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b	✓
c	An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	✓
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	✓
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30	✓
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31	✓
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32	✓
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33	✓
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	✓
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35	✓
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36	✓
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37	✓
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O.	38	✓

**Part V Statements Regarding Other IRS Filings and Tax Compliance**

		Yes	No
<b>1a</b>	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of U.S. Information Returns. Enter -0- if not applicable	1a	77
<b>1b</b>		1b	
<b>1c</b>		1c	
<b>2a</b>	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a	5
<b>2b</b>	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? <i>Note.</i> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return. (see instructions)	2b	✓
<b>3a</b>	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	3a	✓
<b>3b</b>	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	
<b>4a</b>	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	✓
<b>b</b>	If "Yes," enter the name of the foreign country: ► See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
<b>5a</b>	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a	✓
<b>5b</b>	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b	✓
<b>5c</b>	If "Yes" to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?	5c	
<b>6a</b>	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a	✓
<b>b</b>	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	
<b>7</b>	<b>Organizations that may receive deductible contributions under section 170(c).</b>	7a	✓
<b>a</b>	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7b	
<b>b</b>	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7c	✓
<b>c</b>	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7d	
<b>d</b>	If "Yes," indicate the number of Forms 8282 filed during the year	7e	✓
<b>e</b>	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7f	✓
<b>f</b>	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7g	
<b>g</b>	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?	7h	
<b>h</b>	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?	8	
<b>8</b>	<b>Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.</b> Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	9a	
<b>9</b>	<b>Sponsoring organizations maintaining donor advised funds.</b>	9b	
<b>a</b>	Did the organization make any taxable distributions under section 4966?	10a	
<b>b</b>	Did the organization make a distribution to a donor, donor advisor, or related person?	10b	
<b>10</b>	<b>Section 501(c)(7) organizations.</b> Enter:	11a	
<b>a</b>	Initiation fees and capital contributions included on Part VIII, line 12.	11b	
<b>b</b>	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	12a	
<b>11</b>	<b>Section 501(c)(12) organizations.</b> Enter:	12b	
<b>a</b>	Gross income from members or shareholders		
<b>b</b>	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)		
<b>12a</b>	<b>Section 4947(a)(1) non-exempt charitable trusts.</b> Is the organization filing Form 990 in lieu of Form 1041?		
<b>b</b>	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.		

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

### Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body	1a	600
1b	Enter the number of voting members that are independent	1b	588
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	✓
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	✓
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	4	✓
5	Did the organization become aware during the year of a material diversion of the organization's assets?	5	✓
6	Does the organization have members or stockholders?	6	✓
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a	✓
7b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b	✓
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a	The governing body?	8a	✓
b	Each committee with authority to act on behalf of the governing body?	8b	✓
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9a	✓

### Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No	
10a	Does the organization have local chapters, branches, or affiliates?	10a	✓
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b	✓
11	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11	✓
11A	Describe in Schedule O the process, if any, used by the organization to review this Form 990		
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	✓
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	✓
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	✓
13	Does the organization have a written whistleblower policy?	13	✓
14	Does the organization have a written document retention and destruction policy?	14	✓
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	15a	✓
b	Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)	15b	✓
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	✓
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

### Section C. Disclosure

- 17 List the states with which a copy of this Form 990 is required to be filed ► **None**
- 18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available Check all that apply  
 Own website  Another's website  Upon request
- 19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public.
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization: ► **Patrick Cheney, address and phone same as DECA Inc.**

## **Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

**1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's **current** key employees. See instructions for definition of "key employee."
  - List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
  - List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if the organization did not compensate any current officer, director, or trustee.

Check this box if the organization did not compensate any current officer, director, or trustee.

**Part VII** **Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)**

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization ► 1

	Yes	No
3		✓
4		✓
5		✓

3 Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual

4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual.

5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? If "Yes," complete Schedule J for such person

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**Section B. Independent Contractors**

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	(B) Description of services	(C) Compensation
None		

## **Part VIII Statement of Revenue**

Part VIII Statement of Revenue		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts					
1a Federated campaigns . . .	1a				
1b Membership dues . . .	1b	1,237,707			
1c Fundraising events . . .	1c	55,835			
1d Related organizations . . .	1d				
1e Government grants (contributions) .	1e	679,579			
1f All other contributions, gifts, grants, and similar amounts not included above	1f	321,971			
1g Noncash contributions included in lines 1a-1f: \$					
1h Total. Add lines 1a-1f . . .		2,295,092			
Program Service Revenue		Business Code			
2a Conferences . . .		900099	13,440,743	13,440,743	
2b . . .					
2c . . .					
2d . . .					
2e . . .					
2f All other program service revenue . .		900099	208,271	208,271	
2g Total. Add lines 2a-2f . . .		13,649,014			
Other Revenue					
3 Investment income (including dividends, interest, and other similar amounts) . . . .			134,994		134,994
4 Income from investment of tax-exempt bond proceeds					
5 Royalties . . . .					
6a Gross Rents . . .	(i) Real	(ii) Personal			
6b Less: rental expenses . . .					
6c Rental income or (loss) . . .					
6d Net rental income or (loss) . . . .		►			
7a Gross amount from sales of assets other than inventory . . .	(i) Securities	(ii) Other			
7b Less: cost or other basis and sales expenses . . .					
7c Gain or (loss) . . .					
7d Net gain or (loss) . . . .		►			
8a Gross income from fundraising events (not including \$ 55,835 of contributions reported on line 1c). See Part IV, line 18 . . . .	a	10,240			
8b Less: direct expenses . . . .	b	20,960			
8c Net income or (loss) from fundraising events . . .		►	-10,720		-10,720
9a Gross income from gaming activities. See Part IV, line 19 . . . .	a				
9b Less: direct expenses . . . .	b				
9c Net income or (loss) from gaming activities . . .		►			
10a Gross sales of inventory, less returns and allowances . . . .	a				
10b Less: cost of goods sold . . . .	b				
10c Net income or (loss) from sales of inventory . . .		►			
Miscellaneous Revenue	Business Code				
11a Other revenues . . .	900099	70,101			70,101
11b . . .					
11c . . .					
11d All other revenue . . . .					
11e Total. Add lines 11a-11d . . . .		►	70,101		
12 Total revenue. See instructions . . . .		►	16,138,481	13,649,014	194,375

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

<i>Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.</i>	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	106,976	106,976		
2 Grants and other assistance to individuals in the U.S. See Part IV, line 22	75,269	75,269		
3 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	218,460	135,355	70,486	12,619
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	245,131	208,705	25,489	10,937
8 Pension plan contributions (include section 401(k) and section 403(b) employer contributions)				
9 Other employee benefits	12,584	10,696	1,258	629
10 Payroll taxes	25,162	20,431	3,610	1,121
11 Fees for services (non-employees)				
a Management	386,404	232,613	153,791	
b Legal	27,895		27,895	
c Accounting	56,839	2,190	54,649	
d Lobbying				
e Professional fundraising services See Part IV, line 17				
f Investment management fees	2,947	125	2,822	
g Other	80,527	62,158	18,369	
12 Advertising and promotion	33,469	28,677	4,792	
13 Office expenses	244,529	115,646	128,883	
14 Information technology	58,423	40,080	18,163	
15 Royalties				
16 Occupancy	85,055	77,392	5,537	2,126
17 Travel	426,397	302,373	124,024	
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	12,902,581	12,377,590	523,740	1,251
20 Interest	1,142	820	322	
21 Payments to affiliates	136,850	136,132	718	
22 Depreciation, depletion, and amortization	1,705	1,534	170	
23 Insurance	55,783	39,199	16,584	
24 Other expenses Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below)				
a Miscellaneous expenses	192,657	105,165	79,593	7,898
b				
c				
d				
e				
f All other expenses				
25 Total functional expenses. Add lines 1 through 24f	15,376,603	14,079,125	1,260,896	36,583
26 Joint costs. Check here ► <input type="checkbox"/> if following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

## Part X Balance Sheet

		(A) Beginning of year	(B) End of year
Assets	1 Cash—non-interest-bearing	5,274,845	1 4,575,779
	2 Savings and temporary cash investments	2	
	3 Pledges and grants receivable, net	3	
	4 Accounts receivable, net	4	
	5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L	5	
	6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L	6	
	7 Notes and loans receivable, net	7	
	8 Inventories for sale or use	8	
	9 Prepaid expenses and deferred charges	9	
	10a Land, buildings, and equipment: cost or other basis Complete Part VI of Schedule D	10a	
	b Less: accumulated depreciation	10b	10c
	11 Investments—publicly traded securities	897,506	11 2,294,725
	12 Investments—other securities. See Part IV, line 11	12	
	13 Investments—program-related. See Part IV, line 11	13	
	14 Intangible assets	14	
	15 Other assets. See Part IV, line 11	15	
	<b>16 Total assets.</b> Add lines 1 through 15 (must equal line 34)	<b>6,172,351</b>	<b>16 6,870,504</b>
Liabilities	17 Accounts payable and accrued expenses	17	
	18 Grants payable	18	
	19 Deferred revenue	19	
	20 Tax-exempt bond liabilities	20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D	21	
	22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L	22	
	23 Secured mortgages and notes payable to unrelated third parties	23	
	24 Unsecured notes and loans payable to unrelated third parties	24	
	25 Other liabilities. Complete Part X of Schedule D	25	
	<b>26 Total liabilities.</b> Add lines 17 through 25	<b>26</b>	
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here ► <input type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.		
	27 Unrestricted net assets	6,172,351	27 6,870,504
	28 Temporarily restricted net assets	28	
	29 Permanently restricted net assets	29	
	Organizations that do not follow SFAS 117, check here ► <input type="checkbox"/> and complete lines 30 through 34.		
	30 Capital stock or trust principal, or current funds	30	
	31 Paid-in or capital surplus, or land, building, or equipment fund	31	
	32 Retained earnings, endowment, accumulated income, or other funds	32	
	33 Total net assets or fund balances	33	
	<b>34 Total liabilities and net assets/fund balances</b>	<b>6,172,351</b>	<b>34 6,870,504</b>

**Part XI Financial Statements and Reporting**

1 Accounting method used to prepare the Form 990:  Cash  Accrual  Other \_\_\_\_\_  
 If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.

2a Were the organization's financial statements compiled or reviewed by an independent accountant? . . . . .  
 2b Were the organization's financial statements audited by an independent accountant? . . . . .  
 c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?  
 If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.

d If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both.  
 Separate basis  Consolidated basis  Both consolidated and separate basis

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? . . . . .  
 b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

	Yes	No
2a	✓	
2b	✓	
2c		
3a	✓	
3b		

**SCHEDULE A**  
**(Form 990 or 990-EZ)**

## Public Charity Status and Public Support

OMB No 1545-0047

2009

**Open to Public  
Inspection**

Department of the Treasury  
Internal Revenue Service

**Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.**

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

**Name of the organization**

**Employer identification number**

Distributive Education Clubs of America Inc.

7079474

**Part I Reason for Public Charity Status** (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)

1	<input type="checkbox"/> A church, convention of churches, or association of churches described in <b>section 170(b)(1)(A)(i)</b> .						
2	<input type="checkbox"/> A school described in <b>section 170(b)(1)(A)(ii)</b> . (Attach Schedule E)						
3	<input type="checkbox"/> A hospital or a cooperative hospital service organization described in <b>section 170(b)(1)(A)(iii)</b> .						
4	<input type="checkbox"/> A medical research organization operated in conjunction with a hospital described in <b>section 170(b)(1)(A)(iii)</b> . Enter the hospital's name, city, and state: _____						
5	<input type="checkbox"/> An organization operated for the benefit of a college or university owned or operated by a governmental unit described in <b>section 170(b)(1)(A)(iv)</b> . (Complete Part II.)						
6	<input type="checkbox"/> A federal, state, or local government or governmental unit described in <b>section 170(b)(1)(A)(v)</b> .						
7	<input type="checkbox"/> An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in <b>section 170(b)(1)(A)(vi)</b> . (Complete Part II.)						
8	<input type="checkbox"/> A community trust described in <b>section 170(b)(1)(A)(vi)</b> . (Complete Part II.)						
9	<input checked="" type="checkbox"/> An organization that normally receives: (1) more than 33 1/3 % of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3 % of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See <b>section 509(a)(2)</b> . (Complete Part III.)						
10	<input type="checkbox"/> An organization organized and operated exclusively to test for public safety. See <b>section 509(a)(4)</b> .						
11	<input type="checkbox"/> An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in <b>section 509(a)(1)</b> or <b>section 509(a)(2)</b> . See <b>section 509(a)(3)</b> . Check the box that describes the type of supporting organization and complete lines 11e through 11h. <table border="0" style="margin-left: 20px;"> <tr> <td>a <input type="checkbox"/> Type I</td> <td>b <input type="checkbox"/> Type II</td> <td>c <input type="checkbox"/> Type III—Functionally integrated</td> <td>d <input type="checkbox"/> Type III—Other</td> </tr> </table>	a <input type="checkbox"/> Type I	b <input type="checkbox"/> Type II	c <input type="checkbox"/> Type III—Functionally integrated	d <input type="checkbox"/> Type III—Other		
a <input type="checkbox"/> Type I	b <input type="checkbox"/> Type II	c <input type="checkbox"/> Type III—Functionally integrated	d <input type="checkbox"/> Type III—Other				
e	<input type="checkbox"/> By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in <b>section 509(a)(1)</b> or <b>section 509(a)(2)</b> .						
f	If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box <input type="checkbox"/>						
g	Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? <table border="0" style="margin-left: 20px;"> <tr> <td>(i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?</td> <td><input type="checkbox"/></td> </tr> <tr> <td>(ii) A family member of a person described in (i) above?</td> <td><input type="checkbox"/></td> </tr> <tr> <td>(iii) A 35% controlled entity of a person described in (i) or (ii) above?</td> <td><input type="checkbox"/></td> </tr> </table>	(i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?	<input type="checkbox"/>	(ii) A family member of a person described in (i) above?	<input type="checkbox"/>	(iii) A 35% controlled entity of a person described in (i) or (ii) above?	<input type="checkbox"/>
(i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?	<input type="checkbox"/>						
(ii) A family member of a person described in (i) above?	<input type="checkbox"/>						
(iii) A 35% controlled entity of a person described in (i) or (ii) above?	<input type="checkbox"/>						
h	Provide the following information about the supported organization(s).						

**Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**  
 (Complete only if you checked the box on line 5, 7, or 8 of Part I.)
**Section A. Public Support**

Calendar year (or fiscal year beginning in) ►	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") . . . . .						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf . . . . .						
3 The value of services or facilities furnished by a governmental unit to the organization without charge . . . . .						
4 <b>Total.</b> Add lines 1 through 3 . . . . .						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) . . . . .						
6 <b>Public support.</b> Subtract line 5 from line 4						

**Section B. Total Support**

Calendar year (or fiscal year beginning in) ►	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
7 Amounts from line 4 . . . . .						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources . . . . .						
9 Net income from unrelated business activities, whether or not the business is regularly carried on . . . . .						
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV.) . . . . .						
11 <b>Total support.</b> Add lines 7 through 10						
12 Gross receipts from related activities, etc. (see instructions) . . . . .					12	
13 <b>First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and <b>stop here</b> ► <input type="checkbox"/>						

**Section C. Computation of Public Support Percentage**

14 Public support percentage for 2009 (line 6, column (f) divided by line 11, column (f)) . . . . .	14	%
15 Public support percentage from 2008 Schedule A, Part II, line 14 . . . . .	15	%
16a <b>33½% support test—2009.</b> If the organization did not check the box on line 13, and line 14 is 33½% or more, check this box and <b>stop here</b> . The organization qualifies as a publicly supported organization ► <input type="checkbox"/>		
b <b>33½% support test—2008.</b> If the organization did not check a box on line 13 or 16a, and line 15 is 33½% or more, check this box and <b>stop here</b> . The organization qualifies as a publicly supported organization ► <input type="checkbox"/>		
17a <b>10%-facts-and-circumstances test—2009.</b> If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here</b> . Explain in Part IV how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization ► <input type="checkbox"/>		
b <b>10%-facts-and-circumstances test—2008.</b> If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here</b> . Explain in Part IV how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization ► <input type="checkbox"/>		
18 <b>Private foundation.</b> If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ► <input type="checkbox"/>		

**Part III Support Schedule for Organizations Described in Section 509(a)(2)**  
 (Complete only if you checked the box on line 9 of Part I.)
**Section A. Public Support**

Calendar year (or fiscal year beginning in) ►	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") . . . . .	<b>2,299,725</b>	<b>2,103,213</b>	<b>2,069,029</b>	<b>2,328,867</b>	<b>2,295,092</b>	<b>11,095,926</b>
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose . . . . .	<b>11,874,430</b>	<b>13,899,540</b>	<b>14,333,259</b>	<b>13,979,129</b>	<b>13,649,014</b>	<b>67,735,372</b>
3 Gross receipts from activities that are not an unrelated trade or business under section 513 . . . . .						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf . . . . .						
5 The value of services or facilities furnished by a governmental unit to the organization without charge . . . . .						
<b>6 Total. Add lines 1 through 5</b> . . . . .	<b>14,174,155</b>	<b>16,002,753</b>	<b>16,402,288</b>	<b>16,307,996</b>	<b>15,944,106</b>	<b>78,831,298</b>
7a Amounts included on lines 1, 2, and 3 received from disqualified persons . . . . .						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year . . . . .						
c Add lines 7a and 7b . . . . .						
<b>8 Public support</b> (Subtract line 7c from line 6) . . . . .						<b>78,831,298</b>

**Section B. Total Support**

Calendar year (or fiscal year beginning in) ►	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
9 Amounts from line 6 . . . . .	<b>14,174,155</b>	<b>16,002,753</b>	<b>16,402,288</b>	<b>16,307,996</b>	<b>15,944,106</b>	<b>78,831,298</b>
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources . . . . .	<b>157,075</b>	<b>315,683</b>	<b>129,933</b>	<b>148,796</b>	<b>194,375</b>	<b>945,862</b>
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 . . . . .						
c Add lines 10a and 10b . . . . .	<b>157,075</b>	<b>315,683</b>	<b>129,933</b>	<b>148,796</b>	<b>194,375</b>	<b>945,862</b>
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on . . . . .						
12 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) . . . . .						
<b>13 Total support.</b> (Add lines 9, 10c, 11, and 12) . . . . .						<b>79,777,160</b>
<b>14 First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ► <input type="checkbox"/>						

**Section C. Computation of Public Support Percentage**

15 Public support percentage for 2009 (line 8, column (f) divided by line 13, column (f)) . . . . .	<b>15</b>	<b>99</b>	<b>%</b>
16 Public support percentage from 2008 Schedule A, Part III, line 15 . . . . .	<b>16</b>	<b>99</b>	<b>%</b>

**Section D. Computation of Investment Income Percentage**

17 Investment income percentage for 2009 (line 10c, column (f) divided by line 13, column (f)) . . . . .	<b>17</b>	<b>1</b>	<b>%</b>
18 Investment income percentage from 2008 Schedule A, Part III, line 17 . . . . .	<b>18</b>	<b>1</b>	<b>%</b>
19a <b>33 1/3 % support tests—2009.</b> If the organization did not check the box on line 14, and line 15 is more than 33 1/3 %, and line 17 is not more than 33 1/3 %, check this box and stop here. The organization qualifies as a publicly supported organization ► <input checked="" type="checkbox"/>			
b <b>33 1/3 % support tests—2008.</b> If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3 %, and line 18 is not more than 33 1/3 %, check this box and stop here. The organization qualifies as a publicly supported organization ► <input type="checkbox"/>			
<b>20 Private foundation.</b> If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ► <input type="checkbox"/>			

**Part IV** **Supplemental Information.** Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Provide any other additional information. See instructions.

**SCHEDULE D**  
(Form 990)

Department of the Treasury  
Internal Revenue Service

**Supplemental Financial Statements**

► Complete if the organization answered "Yes," to Form 990,  
Part IV, line 6, 7, 8, 9, 10, 11, or 12.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

**2009**

Open to Public  
Inspection

Name of the organization

Distributive Education Clubs of America Inc.

Employer identification number  
23 : 7079474

**Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.** Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year . . . . .		
2 Aggregate contributions to (during year)		
3 Aggregate grants from (during year)		
4 Aggregate value at end of year . . . . .		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? . . . . .	<input type="checkbox"/> Yes <input type="checkbox"/> No	
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? . . . . .	<input type="checkbox"/> Yes <input type="checkbox"/> No	

**Part II Conservation Easements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

	Held at the End of the Tax Year
2a Total number of conservation easements . . . . .	
2b Total acreage restricted by conservation easements . . . . .	
2c Number of conservation easements on a certified historic structure included in (a) . . . . .	
2d Number of conservation easements included in (c) acquired after 8/17/06 . . . . .	
3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ► . . . . .	
4 Number of states where property subject to conservation easement is located ► . . . . .	
5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? . . . . .	<input type="checkbox"/> Yes <input type="checkbox"/> No
6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ► . . . . .	
7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ► \$ . . . . .	
8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? . . . . .	<input type="checkbox"/> Yes <input type="checkbox"/> No
9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements	

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.**  
Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenues included in Form 990, Part VIII, line 1 ► \$ . . . . .

(ii) Assets included in Form 990, Part X ► \$ . . . . .

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items:

a Revenues included in Form 990, Part VIII, line 1 ► \$ . . . . .

b Assets included in Form 990, Part X ► \$ . . . . .

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)**

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

a  Public exhibition      d  Loan or exchange programs  
 b  Scholarly research      e  Other .....

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?  Yes  No

**Part IV Escrow and Custodial Arrangements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  Yes  No

b If "Yes," explain the arrangement in Part XIV and complete the following table.

	Amount
1c	
1d	
1e	
1f	

2a Did the organization include an amount on Form 990, Part X, line 21?  Yes  No

b If "Yes," explain the arrangement in Part XIV.

**Part V Endowment Funds.** Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance . . . . .	42,783	58,842			
b Contributions . . . . .	165,498	100			
c Net investment earnings, gains, and losses . . . . .	11,113	-12,459			
d Grants or scholarships . . . . .	7,700	3,700			
e Other expenditures for facilities and programs . . . . .	22				
f Administrative expenses . . . . .	211,723	42,783			
g End of year balance . . . . .					

2 Provide the estimated percentage of the year end balance held as:

a Board designated or quasi-endowment ► ..... 100 %  
 b Permanent endowment ► ..... %  
 c Term endowment ► ..... %

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

(i) unrelated organizations . . . . .  
 (ii) related organizations . . . . .

b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

4 Describe in Part XIV the intended uses of the organization's endowment funds

Yes	No
3a(i)	✓
3a(ii)	✓
3b	

**Part VI Investments—Land, Buildings, and Equipment.** See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land . . . . .				
b Buildings . . . . .				
c Leasehold improvements . . . . .				
d Equipment . . . . .				
e Other . . . . .				

**Total.** Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c.) ) ►

**Part VII Investments—Other Securities.** See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Financial derivatives . . . . .		
Closely-held equity interests . . . . .		
Other . . . . .		

**Total. (Column (b) must equal Form 990, Part X, col (B) line 12)**

**Part VIII Investments—Program Related. See Form 990, Part X, line 13.**

**Total. (Column (b) must equal Form 990, Part X, col (B) line 13)** ►

**Part IX** **Other Assets.** See Form 990, Part X, line 15.

**Total. (Column (b) must equal Form 990, Part X, col (B) line 15 )**

**Part X** **Other Liabilities.** See Form 990, Part X, line 25.

Total. (Column (b) must equal Form 990, Part X, col (B) line 25) ►

**2. FIN 48 Footnote.** In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48.

**Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements**

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	16,138,481
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	15,376,603
3	Excess or (deficit) for the year. Subtract line 2 from line 1	3	761,878
4	Net unrealized gains (losses) on investments	4	128,134
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	-36,533
8	Other (Describe in Part XIV.)	8	-27,192
9	Total adjustments (net) Add lines 4 through 8	9	64,409
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10	826,287

**Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return**

1	Total revenue, gains, and other support per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains on investments	2a	
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIV.)	2d	
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV.)	4b	
c	Add lines 4a and 4b	4c	
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)	5	

**Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return**

1	Total expenses and losses per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIV.)	2d	
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV.)	4b	
c	Add lines 4a and 4b	4c	
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	

**Part XIV Supplemental Information**

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

**Part V, Line 4 - Use of endowment funds**

-43,169 of WA DECA will be used as award in scholarships over the years.

--168,554 of MO DECA will be used as scholarship for graduating seniors who participated in DECA during the high school years.

**Part XI, Line 8**

--Puerto Rico DECA's return not included (EIN: 90-0508374). Its prior year balance of \$20,145 subtracted.

--Iowa Collegiate DECA has dissolved (EIN: 90-0518857). Its prior year balance of \$7,047 subtracted.

**Part XIV Supplemental Information (continued)**

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**SCHEDULE G**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

## **Supplemental Information Regarding Fundraising or Gaming Activities**

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

2009

**Open To Public  
Inspection**

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**Name of the organization**

Distributive Education Clubs of America Inc.

**Employer identification number**

23 | 7079474

## Part I

**Fundraising Activities.** Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

1 Indicate whether the organization raised funds through any of the following activities. Check all that apply

a  Mail solicitations      e  Solicitation of non-government grants  
b  Internet and email solicitations      f  Solicitation of government grants  
c  Phone solicitations      g  Special fundraising events  
d  In-person solicitations

2a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?  Yes  No

2b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization	
		Yes	No			

Total

3 List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing.

**Part II** **Fundraising Events.** Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 on Form 990-EZ, line 6a. List events with gross receipts greater than \$5,000.

		(a) Event #1 <u>Annual</u> (event type)	(b) Event #2 <u>Annual</u> (event type)	(c) Other events <u>2</u> (total number)	(d) Total events (add col (a) through col (c))
Revenue	1 Gross receipts . . .	20,505	28,200	16,445	65,150
	2 Less. Charitable contributions . . .	-20,505	-28,200	-6,205	-54,910
	3 Gross income (line 1 minus line 2) . . .	0	0	10,240	10,240
	4 Cash prizes . . .			1,350	1,350
	5 Noncash prizes . . .				
	6 Rent/facility costs . . .			2,126	2,126
	7 Food and beverages . . .		5,547	766	6,313
	8 Entertainment . . .		100		100
	9 Other direct expenses . . .	385	1,766	8,920	11,071
	10 Direct expense summary. Add lines 4 through 9 in column (d) . . . . .				( 20,960 )
11 Net income summary. Combine line 3, column (d), and line 10 . . . . .					► -10,720

**Part III** **Gaming.** Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col (a) through col (c))
Revenue	1 Gross revenue . . .				
Direct Expenses	2 Cash prizes . . .				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses .				
	6 Volunteer labor . . .	<input type="checkbox"/> Yes ..... % <input type="checkbox"/> No	<input type="checkbox"/> Yes ..... % <input type="checkbox"/> No	<input type="checkbox"/> Yes ..... % <input type="checkbox"/> No	
	7 Direct expense summary. Add lines 2 through 5 in column (d) . . . . .				( )
	8 Net gaming income summary. Combine line 1, column d, and line 7				►

9 Enter the state(s) in which the organization operates gaming activities

9. Enter the state(s) in which the organization operates gaming activities.  
10. Is the organization licensed to operate gaming activities in each of these states?

- a Is the organization
- b If "No," explain:

Yes No

8-

10a. Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year?

b If "Yes," explain:

10a

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## 11 Does the organization operate gaming activities with nonmembers?

11 Does the organization operate gaming activities with nonmembers? . . . . .  
12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?

11

1

13 Indicate the percentage of gaming activity operated in:

a The organization's facility . . . . .	13a	%
b An outside facility . . . . .	13b	%

14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ► .....

Address ► .....

15a Does the organization have a contract with a third party from whom the organization receives gaming revenue?

b If "Yes," enter the amount of gaming revenue received by the organization ► \$ ..... and the amount of gaming revenue retained by the third party ► \$ .....

c If "Yes," enter name and address of the third party:

Name ► .....

Address ► .....

16 Gaming manager information.

Name ► .....

Gaming manager compensation ► \$ .....

Description of services provided ► .....

Director/officer       Employee       Independent contractor

17 Mandatory distributions.

a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?

b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ► \$ .....



**Part III Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22.

Use Part IV and Schedule I-1 (Form 990) if additional space is needed.

Use Part IV and Schedule I-1 (Form 990) if additional space is needed.

**Part IV Supplemental Information.** Complete this part to provide the information required in Part I, line 2, and any other additional information.

Contributing state DECA's request the grant recipient organizations to provide timely reports on the use of grant funds.

Name of the Organization <b>Distributive Education Clubs of America Inc.</b>	Employer identification number <b>23 7079474</b>
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**Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

(A) Name and title	(B) Average hours per week	(C)					(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key Employee	Highest compensated employee			
Charice Chambers State Advisor	10	x		x			0		0
George Gates Board Member	3	x					0		0
Janet Craig Board Member	1	x					0		0
David Lenig Board Member	1	x					0		0
Geri McLester Board Member	2	x					200		0
ROBERT HIGGINS BOARD CHAIRMAN	1			x			0		0
LISA WEEKS ADMINISTRATOR	10	x					0		0
WANDA MCKOY CO-TREASURER	1			x			0		0
LAURA CARRINGTON CO-TREASURER	1			x			0		0
James Brock State Advisor	40		x				0		0
Ginger Fisher Co Advisor	40		x				0		0
Oleg Shvets State Director	5	x					0		0
Vicki Tolman AME President	1			x			0		0
Mollie Fussell AME President Elect	1			x			0		0
Edmund Trang Collegiate DECA Representative	1			x			5,113		0
Johnny Martin State DECA President	1			x			0		0
Shea Padilla Mktg Education State Supervisor	1			x			0		0
Emily Sanders-Jones President	2			x			0		0
Nicole Coffey Secretary	2			x			0		0
Don Varanausk Treasurer	2			x			0		0
Richard Kuhlman Chairman	2	x					0		0
Debra Swick Vice-Chairman	2	x					0		0
Jamie Young S O Team Advisor	4	x					0		0
Kelli Buffo S O Team Advisor	4	x					0		0
Bruce Walters President	10	x					0		0
Joseph Zhang Vice President	10	x					0		0
Ryan Dyck Secretary	10	x					0		0

Name of the Organization					Employer identification number		
Distributive Education Clubs of America Inc.					23	7079474	

## Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and title	(B) Average hours per week	(C)				(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key Employee	Highest compensated employee		
Fahad Iqbal RVP District 1	10	X					0	0
Danee Chavez RVP District 3	10	X					0	0
Marrisa Flores RVP District 7	10	X					0	0
David Linkowski RVP District 9	10	X					0	0
Madelyn Osmun RVP District 12	10	X					0	0
Kelly Truncer Publicity Director	10	X					0	0
Jake Muniz Treasuere	10	X					0	0
Griffin Sorenson RVP District 2	10	X					0	0
Jamie Kuehl RVP District 6	10	X					0	0
Kayla Meier RVP District 11	10	X					0	0
Ted Vong RVP District 8	10	X					0	0
Ev Vaugh State Advisor	10		x				0	0
Bill Leete State DECA Advisor	2		x				0	0
Dennis Kelly State DECA Fiscal Agent	1		x				0	0
Marisa Calvi-Rogers President of the Board	1	x					0	0
Frank Ingram DECA State Advisor	20	x					0	0
Eunique Lawrence President	5	x	x				0	0
Shana Dulin Vice President	5	x	x				0	0
Charles Schneider Secretary	5	x	x				0	0
Sandy Fidance Advisory Board Member	2	x					0	0
Michelle Murphy Advisory Board Member	2	x					0	0
Pat Costigan Advisory Board Member	2	x					0	0
Edina Buzgon Advisory Board Member	2	x					0	0
Karen Powers Advisory Board Member	2	x					0	0
Erik Jones Advisory Board Member	2	x					0	0
Monique Riddick Advisory Board Member	2	x					0	0
Lynn Kebler Advisory Board Member	2	x					0	0

Name of the Organization					Employer identification number		
Distributive Education Clubs of America Inc.					23	7079474	

## Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and title	(B) Average hours per week	(C)			(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key Employee	Highest compensated employee	Former
Tina Pickett		x					
Advisory Board Member	2	x				0	0
Kathleen Thomas		x					
Advisory Board Member	2	x				0	0
Dorothy Wilson		x					
Advisory Board Member	2	x				0	0
Judy Emory		x					
Advisory Board Member	2	x				0	0
Cagney France		x					
Advisory Board Member	2	x				0	0
Jack J Rose				x			
State Advisor	10			x		0	0
Lynore Levenhagen							
State Advisor	25	x				26,000	0
Arlen Mizel							
CFO	1			x		0	0
Rochelle Stanfill							
Secretary to the Board	1			x		0	0
Carla Ross							
District Advisor	1			x		0	0
Phyleshia Jones							
District Advisor	1			x		0	0
Grace Gordon							
District Advisor	1			x		0	0
James Benedict							
District Advisor	1			x		0	0
Tresa Warner							
District Advisor	1			x		0	0
Michael Bridges							
District Advisor	1			x		0	0
Dennis Sweetapple							
BOA President	1			x		0	0
Tammy DeLeonardo							
District Advisor	1			x		0	0
Brian Chalk							
District Advisor	1			x		0	0
Jerry Holt							
District Advisor	1			x		0	0
Jillian Berg							
District Advisor	1			x		0	0
Beatriz Rameriz							
District Advisor	1			x		0	0
Eddy Rojas							
District Advisor	1			x		0	0
Ted TiNicola							
District Advisor	1			x		0	0
Perry Hidalgo		x		x			
Finance Director	3	x		x		0	0
Karen Howard		x		x			
State Advisor	3	x		x		0	0
Sandy Waver		x		x			
Conference Director	3	x		x		0	0
Rhonda Samples							
Executive Director	40	x				32,000	0

Name of the Organization						Employer identification number		
Distributive Education Clubs of America Inc.						23 7079474		
Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees								
(A) Name and title	(B) Average hours per week	(C)				(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations	
		Individual trustee or director	Institutional trustee	Officer	Key Employee	Highest compensated employee	Former	(F) Estimated amount of other compensation from the organization and related organizations
Gilbert Chun Educational Specialist	2			x			0	0
Christina Bohnet Executive Director	36	x		x			8,834	0
Carol Von Tersch Co-Chair	1			x			0	0
Amy Brighton Co-Chair	1			x			0	0
Angie Neal State Advisor	10			x			0	0
Clay Long State Coordinator	15			x			0	0
Don Varanauski Co-Executive Director	15	x					4,000	0
James Weber Co-Executive Director	10	x					4,000	0
David Baysingar Board Member	5	x					800	0
Karen Bear Board Member	8	x					800	0
Tammi Conn Board Member	10	x					1,800	0
William Coulson Board Member	2	x					600	0
Terry Hurst Board Member	5	x					800	0
Jan Jacobson Board Member	5	x					800	0
Michael Patterson Board Member	4	x					750	0
Janice Brown Board Chair, D 4/5 Coord	5			x			0	0
Amanada Graham Assistant Board Chair	1			x			0	0
Gen Craft Board Secretary, D 7 Coord	1			x			0	0
Lots Pinney District 2 Coordinator	1	x					0	0
Jeff Kincaid District 1 Coordinator	1	x					0	0
Becky Kammeyer District 3/6 Coordinator	1	x					0	0
Steve Bennett District 8 Coordinator	1	x					0	0
Becky Kuehl District 9 Coordinator	1	x					0	0
William Turner District 10 Coordinator	1	x					0	0
Robin Perry District 11-12 Coordinator	1	x					0	0
Brook Banks Alumni Representative	1	x					0	0
Barbara Beadle State Advisor	40			x			16,000	0

Name of the Organization						Employer identification number	
Distributive Education Clubs of America Inc.						23 7079474	
Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees							
(A) Name and title	(B) Average hours per week	(C)				(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations
		Director	Officer	Key Employee	Highest compensated employee	Former	(F) Estimated amount of other compensation from the organization and related organizations
Individual trustee or Institutional trustee							
Debbie Harris Board Chairperson	1			x		0	0
Graham State Representative	1			x		0	0
Mark Gibson KY Marketing Assoc Presid	1			x		0	0
Melissa Helton KY Prof DECA President	1			x		0	0
JoAnna Purvis Board Member	2			x		0	0
Claudette Tolbert Board Member	1			x		0	0
Paige Shreve President	2			x		0	0
Dennis Valentine Board Member	5			x		0	0
Edward Falgoust Board Member	1			x		0	0
Donna McFadden State Advisor	25			x		40,000	0
Brian Nobrega Board Director	2			x		0	0
Frank Rosa Board Director	2			x		0	0
Letty Brown Board Director	2			x		0	0
James Dow Board Director	2			x		0	0
Krista Anderson Board Director	2			x		0	0
Gina Mustoe Board Director	2			x		0	0
M Ierardi Board Director	2			x		0	0
Tom Sousa Board Director	2			x		0	0
Megan Sudak Board Director	2			x		0	0
Anne Grassetti Board Director	2			x		0	0
John Foisy Board Director	2			x		0	0
S Palmer-Howes Board Director	2			x		0	0
George Berg Treasurer	10			x		2,800	0
Demitra Marafatosos DECA Advisor	4	x				0	0
JoAnn Best DECA Advisor	4	x				0	0
Rob Carter board member	2	x				0	0
Darlene Ajayi Treasurer	4	x				0	0

Name of the Organization <b>Distributive Education Clubs of America Inc.</b>	Employer identification number <b>23 7079474</b>
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**Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

(A) Name and title	(B) Average hours per week	(C)				(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key Employee	Highest compensated employee		
Brenda Pettigrew board member	2	X					0	0
Keisha Maddox board member	4	X					0	0
Candy Zentz board member	4	X					0	0
Lucy Madert board member	2	X					0	0
Carline Hill Bryant board member	2	X					0	0
Doris Doren board member	2	X					0	0
Jennifer Bodensiek board member	2	X					0	0
Lisa Mack board member	2	X					0	0
Lisa Delampan Maine DECA State Advisor	5	X		X			5,000	0
Robert Radley Westbrook High School	1	X		X			0	0
Pat Pellitier Oxford Hills High School	1	X		X			0	0
Hal Fowler Maine Vocational Center	1	X		X			0	0
Kevin Stilphen Lewiston High School	1	X		X			0	0
Jane Umphrey Caribou High School	1	X		X			0	0
Brian Leavitt Machias High School	1	X		X			0	0
Shawna Davidson Executive Director	3		x				0	0
Tanya Blehm Event Coordinator	3		x				0	0
Elmer Tofteland Financial Director	1		x				0	0
David Wait State Director	40	x		x			0	0
Brenda Clark Chapter Advisor	1	x					0	0
Jamie Riley Chapter Advisor	1	x					0	0
Elizabeth Mosher Chapter Advisor	1	x					0	0
Georgine Stergalas Chapter Advisor	1	x					0	0
Tim Todd Chapter Advisor	1	x					0	0
Glenice Hall Executive Director	20	x					0	0
Lyle Holscher Chairperson	2			x			0	0
Christine Storms President	1			x			0	0

Name of the Organization					Employer identification number		
Distributive Education Clubs of America Inc.					23	7079474	

## Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and title	(B) Average hours per week	(C)					(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key Employee	Highest compensated employee			
Christopher Hughes Vice President	1			x			0		0
Bob Friederichs Treasurer	1			x			0		0
Karen Meuwissen Secretary	1			x			0		0
Jacklyn J. Schiller Executive Director	30						33,840		0
Mary Ceminsky Board Member	1						0		0
Scott Pierce Board Member	1						0		0
Andrea Mohr Board Member	1						0		0
Pat Petersen Board Member	1						0		0
Steph Lolich Board Member	1						0		0
Julie Theis Board Member	1						0		0
Kevin Hermann Board Member	1						0		0
Sonja Weiler Board Member	1						0		0
Mike Delaney Board Member	1						0		0
John Rasmussen Board Member	1						0		0
Jay Belcastro Board Member	1						0		0
Heidi Wolbert Board Member	1						0		0
Keith Jurek Board Member	1						0		0
Sophia Ross Board Member	1						0		0
Lori Niekamp State Advisor	40	x					0		0
Kathy Parrett Treasurer	28			x			0		0
Michael Baremore Board President	2			x			0		0
Holly Martinez Board President-Elect	2			x			0		0
Carol Bolin Board Secretary	2			x			0		0
Bryce Bunton Board Member	2			x			0		0
David Okenfuss Board Member	2			x			0		0
Cheryl Reichert Board Member	2			x			0		0
Julie Lyman President	5			x			0		0

Name of the Organization				Employer identification number			
Distributive Education Clubs of America Inc.				23	7079474		

Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and title	(B) Average hours per week	(C)			(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key Employee	Highest compensated employee	
Brooke Burnham Treasurer	5			X		0	0
Bryce Bunton Board Member	5	X				0	0
Holly Martinez Board Member	5	X				0	0
Gayla Westergaard State Advisor	40			X		0	0
Holly Martinez Board President	2	X				0	0
Bryce Bunton Board Member	2	X				0	0
Sara Whelan Board Member	2	X				0	0
Carol Bolin Board Secretary	2	X				0	0
Michael Baremore Board Member	2	X				0	0
Matt Magnuson Board Member	2	X				0	0
Kathy Parrett Treasurer	20			X		0	0
CHARLOTTE BRYANT STATE ADVISOR	40			X		0	0
Jordan Harris State President	0			X		0	0
Kruze Vanderford State Secretary	0			X		0	0
Jamieon Davis State Reporter	0			X		0	0
Blythe Dunaway Chairman of the Board	0			X		0	0
Erin Weisgerber State Advisor	20	X		X		15,225	0
Pamela O'Brien NC DECA Advisor	30			X		51,852	0
Kim Hall Council/Board Member	1			X		0	0
Tabithia Hudson Council/Board Member	1			X		0	0
Tammy Vail Council/Board Member	1			X		0	0
Greg Murphy Council/Board Member	1			X		0	0
Bienda Haynes Council/Board Member	1			X		0	0
Debbie Pardue Council/Board Member	1			X		0	0
Kim Edwards Council/Board Member	1			X		0	0
Hillary Steere Council/Board Member	1			X		0	0
Gina Bradley Council/Board Member	1			X		0	0

Name of the Organization <b>Distributive Education Clubs of America Inc.</b>	Employer identification number <b>23 7079474</b>
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**Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

(A) Name and title	(B) Average hours per week	(C)					(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation from the organization and related organizations
		director	Individual trustee or Institutional trustee	Officer	Key Employee	Highest compensated employee			
Delores Ali Council/Board Member	1			x			0		0
Kevin Reisenauer Advisor	15	x					0		0
Michelle Hoff Chair	1		x				0		0
Christa Brodina Chair Elect	1		x				0		0
Amber Aberle Secretary	1		x				0		0
Craig Erickson Trustee	1		x				0		0
Kelli Sitzler Trustee	1		x				0		0
Nicole Coffey State Advisor	40	x		x			0		0
Jared Bakewell BPN Chairman	1	x					0		0
Brian Elsasser BPN Representative 1	1	x					0		0
Kristin Ricketts BPN Representative 2	1	x					0		0
Jennifer Jones BPN Representative 3	1	x					0		0
Jason Kinney BPN Representative 4	1	x					0		0
Lindsey Kaiser Delta Epsilon Chi Liaison	1	x					0		0
Maegan Lindquist Member at Large 1	1	x					0		0
Vicki Wiles Member at Large 2	1	x					0		0
Mary Ann Caputo Member at Large 3, NAME Rep	1	x					0		0
Derek Deaver Board President, Member at Lg 5	1	x					0		0
Don Gilpin Member at Large 4	1	x					0		0
Haleigh Compton State Secretary	1	x					0		0
Kevin Oswald Target Representative	1	x					0		0
Bill Lind Ex-Officio	1	x					0		0
Gordon Nicolson State Advisor/ICDC Coordinator	3	x					2,700		0
Kathryn Tremblay Treasurer	3	x					2,700		0
Suzanne Winters ICDC Coordinator	3	x					2,700		0
Lesa McQuesten FLC Coordinator	3	x					2,700		0
Mary Heartz NH CDC Coordinator	3	x					2,700		0

Name of the Organization						Employer identification number		
Distributive Education Clubs of America Inc.						23 7079474		
Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees								
(A) Name and title	(B) Average hours per week	(C)				(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation from the organization and related organizations
director Individual trustee or Institutional trustee	Officer Key Employee Highest compensated employee				Former			
Darlene Yoseloff Dir of Office of School Relations	2	X				0		0
Patricia Lamborne State Advisor	35		X			0		0
Angelo Romano State Advisory Comm	1		X			0		0
Judith Rhodes State Advisory Comm	1		X			0		0
Sandy Helfand State Advisory Comm	1		X			0		0
John Pico State Advisory Comm	1		X			0		0
Donna Smith State Advisory Comm	1		X			0		0
Deborah Stapenski State Advisory Comm	1		X			0		0
Marjorie FitzGibbon State Advisory Comm	1		X			0		0
Fae Zukerman State Advisory Comm	1		X			0		0
Maureen Kervick State Advisory Comm	1		X			0		0
Karen McCann State Advisory Comm	1		X			0		0
Laura McLaughlin State Advisory Comm	1		X			0		0
Debi Cline NM DECA Board Chair	2		x			1,500		0
Larry Walsh Member	2		x			0		0
Joyce Armijo Finance Chair	2		x			0		0
Stacy Washington Policy Chair	2		x			0		0
Tammy Seidel Member	2		x			0		0
Lacee Manus Member	2		x			0		0
Cynthia Frank Secretary	2		x			0		0
Jan D'anza Program Chair	2		x			0		0
Dotty Clark Member	2		x			0		0
Cameron Rodger State President	2		x			0		0
David Gass Chair	2	x	x			0		0
Theresa Fette Vice Chair	2	x	x			0		0
Tricia Del Guercio Secretary/Treasurer	2	x	x			0		0
Chao Huang Director	1	x				0		0

Name of the Organization <b>Distributive Education Clubs of America Inc.</b>	Employer identification number <b>23 7079474</b>
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**Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

(A) Name and title	(B) Average hours per week	(C)					(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key Employee	Highest compensated employee			
James Kohl Director	1	x					0		0
Kiara Bass Director	1	x					0		0
Mark Del Guercio Director	1	x					0		0
Melissa Scott State Chair	1	x					0		0
Scott Fritz Director	1	x					0		0
Tina Fulks Director	1	x					0		0
Tristan Hays Director	1	x					0		0
Xavier Peterson Director	1	x					0		0
Mike Rapponi Director	1	x					0		0
Ellen Katz Chair	40	x					0		0
Mitchell Beresia Secretary	1	x					0		0
Nela Hawthorne Vice Chairperson	1	x					0		0
Karen Noye Board member	1	x					0		0
Jeanne Douglas Board member	1	x					0		0
Michelle Adams Board member	1	x					0		0
Susan Centorne Board member	1	x					0		0
Lettia Romas Board member	1	x					0		0
Colleen Murphy Board member	1	x					0		0
James Casini Board member	1	x					0		0
Michael Karpie Board member	1	x					0		0
Lori Windman Board member	1	x					0		0
Phil Como Board member	1	x					0		0
Avari McNamara Board member	1	x					0		0
Mary Peres State Advisor	40		x				0		0
Richard Mangini Asst Director	10		x				0		0
James Price State Advisor	20		x				0		0
FRANK KOHLHOFER District 1 Rep	2		x				0		0

Name of the Organization				Employer identification number		
Distributive Education Clubs of America Inc.				23	7079474	

## Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and title	(B) Average hours per week	(C)				(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation from the organization and related organizations
		Officer	Key Employee	Highest compensated employee	Former			
Individual trustee or director	Institutional trustee							
JASON ZERA District 2 Rep	2		X			0		0
WILLIAM HOLLISTER District 3 Rep	2		X			0		0
JERRY KUHN District 4 Rep	2		X			0		0
ERIC WAGNER District 5 Rep	2		X			0		0
JUSTIN SERVIS District 6 Rep	2		X			0		0
JOE DEANGELO District 7 Rep	2		X			0		0
LINDA VARGA District 8 Rep	2		X			0		0
BRENT PFEIFER District 9 Rep	2		X			0		0
JEAN GETZ District 10 Rep	2		X			0		0
TRISH BARBER District 11 Rep	2		X			0		0
KAREN OBERLANDER District 12 Rep	2		X			0		0
LISA SIMON District 13 Rep	2		X			0		0
KIT LYNCH District 14 Rep	2		X			0		0
KELLY ROBINSON District 15 Rep	2		X			0		0
DEREK CUNNINGHAM District 16 Rep	2		X			0		0
Imad Riazuddin President	8		X			0		0
Kejuantae Butler Vice President Region 3	3		X			0		0
Jamie Matthews Vice President Region 4	5		X			0		0
Breanna Bober Vice President Region 5	3		X			0		0
Brady Little Vice President Region 6	3		X			0		0
Kristen Torkelson Board of Advisors Chair	2	X				880		0
Bob Reinhardt Board of Advisors Member	2	X				719		0
Judy Brown Board of Advisors Member	1	X				0		0
Lily Edwards Board of Advisors Member	1	X				0		0
Steve Ig Board of Advisors Member	1	X				0		0
Ron Dodge Board of Advisors Member	1	X				0		0
Anne Marie Sketch Board of Advisors Member	1	X				0		0

Name of the Organization			Employer identification number			
Distributive Education Clubs of America Inc.			23 7079474			

## Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and title	(B) Average hours per week	(C)			(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key Employee	Highest compensated employee	
Trina Lee State Advisor	40			X		3,796	0
Jerry DiGiovanni Executive Director	20					28,200	0
Michelle Jackson Board Member	2					0	0
Robert Nathan Board Member	2					0	0
Emily Smoller Board Member	2					0	0
Marie Potter Board Member	2					0	0
Virginia Gantkowski Board Member	2					0	0
Cyndee Barkley Board Member	2					0	0
John Shaw Board Member	2					0	0
Janis Cosgrove Board Member	2					0	0
Michael Dawson Board Member	2					0	0
Christy Spoa Board Member	2					0	0
Kenneth F DiSaia RI State Advisor/Treasurer	1	x				0	0
Joanne Orabone Advisor	1			x		0	0
JoAnne Warren Advisor	1			x		0	0
Joe Oulette Advisor	1			x		0	0
Leslie Migneault Advisor	1			x		0	0
Marsha Bock State Advisor	13	x		x		0	0
Mary Lou Tupper Board member	5	x				0	0
Julie Kenneydy Board member	5	x				0	0
Pat Bowie Board member	5	x				0	0
Ginger A. Hill State Advisor / State Executive	40	x			500		0
Heather Hill State Office Advisor	30			x		1,000	0
Tina Durham Financial Management	20			x		0	0
Rob Lovejoy Chairperson Executive Council	3	x				0	0
Loranda Melton Executive Council	3	x				0	0
Lisa Hall Executive Council	3	x				0	0

Name of the Organization <b>Distributive Education Clubs of America Inc.</b>		Employer identification number <b>23 7079474</b>					
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**Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

(A) Name and title	(B) Average hours per week	(C)				(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key Employee	Highest compensated employee		
Kirk Beilke Executive Council	3	x					0	0
Lynn Rigsbee Executive Council	3	x					0	0
Mary Susan Williamson Executive Council	3	x					0	0
Katie Childers Executive Council	3	x					0	0
Alex Umsted Executive Council	3	x					0	0
Abbie Hamman Executive Council	3	x					0	0
DeHavelyn Barnes Executive Council	3	x					0	0
Blake Stoud Executive Council	3	x					0	0
Alex Hofkamp State Advisor	15			x			0	0
Ronda Gassman Chapter Advisor	15	x					0	0
Joseph Johnson Chapter Advisor	15	x					0	0
Will A. Lewis State Advisor	60			x			0	0
Melissa M. Zelinski Board Member	38	X					0	0
Beth Sanders Board Member	1	X					0	0
Renee Delbridge Board Member	1	X					0	0
Sandra Askew Board Member	1	X					0	0
Donna England Board Member	1	X					0	0
Angel Fowler Board Member	1	X					0	0
Dee Cole Board Member	1	X					0	0
Sophia Gurley Board Member	1	X					0	0
Vikki Burns Board Member	1	X					0	0
Mary Ann Golden Board Member	1	X					0	0
Harold Böüldür Board Member	1	X					0	0
Robbie Reed Board Member	1	X					0	0
Ron Howard Board Member	1	X					0	0
Sandra Williams Accountant	5			x			0	0
Chad Fagan State Officer	1			x			0	0

Name of the Organization						Employer identification number		
Distributive Education Clubs of America Inc.						23	7079474	
Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees								
(A) Name and title	(B) Average hours per week	(C)				(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Officer	Key Employee	Highest compensated employee	Former		
Suzette M Brimmer State President/Treasure	1			x			0	0
Kathy Walton Student Officer Coordinator	1			x			0	0
LeAnn Dinsdale District 1 Director	1	x					0	0
Erica Marshall District 2 Director	1	x					0	0
Allene Pennington District 3 Director	1	x	x				0	0
Julie Lowe District 4 Director	1	x					0	0
Stewart Burns District 5 Director	1	x	x				0	0
Pam Hamilton District 6 Director	1	x					0	0
Jill Bell District 7 Director	1	x					0	0
Donna Crow District 8 Director	1	x	x				0	0
Debbie Harwell District 9 Director	20	x	x				0	0
Isela Rivera District 10 Director	1	x					0	0
Gay Sabom Executive Director	40		x			23,333		0
Vince Merrell State Advisor	15	x					0	0
Jeremy Brooks Board Chairperson	2	x					0	0
Shauna Binkerd Director	2	x					0	0
Dave Carter Director	2	x					0	0
Debbie Bates Director	2	x					0	0
Jill Hess Director	2	x					0	0
Breckon Heywood Director	2	x					0	0
Julie Sutherland Director	2	x					0	0
Karsten Walker Director	2	x					0	0
Joleen Cottrell Director	2	x					0	0
Ryan Witzig State Advisor	5		x				0	0
Sharon Acuff Marketing Specialist	5	x					0	0
Lisa Baynes Board Of Trustees	1	x					0	0
Jennifer Hendrickson Board of Trustees	1	x					0	0

Name of the Organization						Employer identification number		
Distributive Education Clubs of America Inc.						23 7079474		
Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees								
(A) Name and title	(B) Average hours per week	(C)				(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations	
		Individual trustee or director	Institutional trustee	Officer	Key Employee	Highest compensated employee	Former	(F) Estimated amount of other compensation from the organization and related organizations
Sandie Tucker Board Of Trustees	1	x				0		0
Suzanne Campbell Chairperson, Board of Trustees	3	x				0		0
Jean Draper Board Of Trustees	1	x				0		0
Marie Melton PVCC Business Manager	5			x		0		0
Roger Cartee State Advisor	5	x				6,500		0
Albert Corey Treasurer / Nar Advisor	5	x				4,000		0
Joyce Kemp Secretary	2	x				1,000		0
Jaime Fisher Associate Treasurer	2	x				1,500		0
Larry Sullivan State Advisor	2					0		0
Lori Jacobs Board Chair	3	x				0		0
Heidi Wilson Board Secretary	2	x				0		0
Kandice Herndon Board Treasurer	3	x				0		0
Shanna LaMar Executive Director	70			x		109,584		0
Brycen Woodley Board of Directors	1	x				0		0
Kelly Ambrose Board of Directors	1	x				0		0
Oleg Shevets Board of Directors	1	x				0		0
Ev Vaughn Board of Directors	1	x				0		0
Curtis Youngman Board of Directors	1	x				0		0
Mae J. Laatsch Executive Director	25	x		x		9,800		0
Sara Baird State Advisor	10			x		0		0
Sue Linton Chief Financial Officer	2			x		0		0
Kayla Hill State Officer	2			x		0		0
Aaron Edlund State Officer	2			x		0		0
Anna Kasinski State Officer	2			x		0		0
Tim Fandek President	2	x				0		0
Carl Hert Past President	2	x				0		0
Sue Schleicher Vice-President	2	x				0		0



**SCHEDULE O**  
**(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Information to Form 990**

Complete to provide information for responses to specific questions on  
Form 990 or to provide any additional information.

► Attach to Form 990.

OMB No. 1545-0047

**2009**

Open to Public  
Inspection

Name of the organization

Distributive Education Clubs of America Inc.

Employer identification number

23 7079474

**Form 990, Part IV, Line 12 --- Some of the affiliated offices have their financial statements audited.**

**Form 990, Part VI, Lines 2 to 3 --- In California and Nevada, the state department of education contract with independent companies to manage the chapters in those states. Both states have hired the same management company.**

**Form 990, Part VI, lines 6 to 7 --- DECA Inc. is a membership organization for secondary and post-secondary students.**

**Student members of a school form a chapter led by their teacher called a "chapter advisor". Most of the state departments of education manage or facilitate the activities of chapters within their own states. State DECA board members are either designated by the department or elected by the DECA constituents. The important decisions of the board reflect the consensus of chapter advisors and department officers.**

**Form 990, Part VI, Line 11 --- The board of many state DECAAs require board review and approval of Form 990 after it is completed.**

**Form 990, Part VI, Lines 15a to 15b --- Governing bodies of state DECA annually review salary or compensation using comparability studies of similarly sized corporations.**

**Form 990, Part VI, Line 19 --- These documents and statements are available to the public inspection upon request.**

## Related Organizations and Unrelated Partnerships

- Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
- Attach to Form 990.
- See separate instructions.

## Employer identification number

**Name of the organization**

11-2015-002-001

**Identification of Disregarded Entities** (Complete if the organization answered "Yes" to Form 990 Part IV line 33)

Part I

Part II

## Identification of Related Tax-Exempt Organizations (Complete if the organization is a member of a controlled group)

## **Classification of Related Tax-Exempt**

Name of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity
The DECA Foundation, 1908 Association Drive, Reston, VA 20191 EIN: 52-0788005	Inactive	Virginia	501(c)(3)	11(c)	DECA

**Part III** **Identification of Related Organizations Taxable as a Partnership** (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

**Part IV**  
**Identification of Related Organizations Taxable as a Corporation or Trust** (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

**Part V      Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, or 36.)**

**Note.** Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

		Yes	No
a	Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity	1a	✓
b	Gift, grant, or capital contribution to other organization(s)	1b	✓
c	Gift, grant, or capital contribution from other organization(s)	1c	✓
d	Loans or loan guarantees to or for other organization(s)	1d	✓
e	Loans or loan guarantees by other organization(s)	1e	✓
f	Sale of assets to other organization(s)	1f	✓
g	Purchase of assets from other organization(s)	1g	✓
h	Exchange of assets	1h	✓
i	Lease of facilities, equipment, or other assets to other organization(s)	1i	✓
j	Lease of facilities, equipment, or other assets from other organization(s)	1j	✓
k	Performance of services or membership or fundraising solicitations for other organization(s)	1k	✓
l	Performance of services or membership or fundraising solicitations by other organization(s)	1l	✓
m	Sharing of facilities, equipment, mailing lists, or other assets	1m	✓
n	Sharing of paid employees	1n	✓
o	Reimbursement paid to other organization for expenses	1o	✓
p	Reimbursement paid by other organization for expenses	1p	✓
q	Other transfer of cash or property to other organization(s)	1q	✓
r	Other transfer of cash or property from other organization(s)	1r	✓
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.		
(1)	(a) Name of other organization	(b) Transaction type (a-r)	(c) Amount involved
(2)			
(3)			
(4)			
(5)			
(6)			

**Part VI** **Unrelated Organizations Taxable as a Partnership** (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.



## 2009 Group Tax Return Filers

## 501 (C) (3) Subsidiary Organizations of Distributive Education Clubs of America (DECA)

Federal ID#	State Organization	Advisor	Address	City	State	Zip
530215806	DECA Inc Parent Company		1908 Association Drive	Reston	VA	20191
237079474	DECA Inc -- Group Return	Dr Edward Davis	1908 Association Drive	Reston	VA	20191
036012617	VT DECA	Roger Cartee	209 Veterans Ave N County Career Ctr	Newport	VT	05855
046139055	MA DECA	Donna McFadden	250 New Rutherford Ave , Box 101	Boston	MA	02129
050395332	RI Collegiate DECA	Kenneth DiSala	8 Abbott Park Place	Providence	RI	02903
146035822	NY DECA	Mary Peres	285 Hill Road	Goshen	NY	10924
2019661759	GA Collegiate DECA	Karen Howard	495 N Indian Creek Drive	Clarkston	GA	30021
203546537	FL Collegiate DECA	Jack Rose	10790 NW 14th St, #180	Plantation	FL	33322-4956
226066043	NJ DECA	Patricia Lamborne	2600 Woodbridge Ave, TSC 200G	Edison	NJ	08818
236416579	PA DECA	Jerry DiGiovanni	306 South 13th St , #6	Philadelphia	PA	19107
237066211	ME DECA	Lisa Delampan	PO Box 397	Concord	NH	03302-0397
237066212	AK DECA	Charice Chambers	10025 Baywood Way	Palmer	AK	99645-9620
237174475	NH DECA	Gordon Nicholson	PO Box 6606	Manchester	NH	03108
262739430	Foundation for MO DECA	Julie Lyman	3703 Hunter Valley Drive	Columbia	MO	65203
316035469	OH DECA	Jim Price	25 S Front St MSC 604(Mail Stop)	Columbus	OH	43215
356065007	IN DECA	Emily Eaton	PO Box 829	Frankfort	IN	46041
376058635	IL DECA	Don Varanauski	16452 S Westwood Drive	Lockport	IL	60441
386119972	MI DECA	Dave Wait	208 King Hall Eastern Mich Univ	Ypsilanti	MI	48197
396095491	WI DECA	Sara Baird	125 South Webster	Madison	WI	53702
416039597	MIN Collegiate DECA	Glenice Hall	37962 SW Height of Land Drive	Rochert	MN	56578-9815
426093339	IA DECA	Christina L. Bohnet	PO Box 1142	Ankeny	IA	50021
436064628	MO DECA/Collegiate DECA	Lori Niekamp	DESE PO Box 480	Jefferson City	MO	65102
456015497	NJ DECA/Collegiate DECA	Kevin Reisenauer	600 East Boulevard Ave,Dept 270	Bismarck	ND	58505-0610
4660117083	SD DECA	Alex Hofkamp	225 South Main Ave	Sioux Falls	SD	57104
470794142	NE DECA	Nicole Coffey	301 Centennial Mall South	Lincoln	NE	68509-4987
510164028	CT DECA	William Leete	PO Box 7127	Prospect	CT	06712
510164044	ID DECA/Collegiate DECA	Kristi Enger	650 West State St, Ste 324	Boise	ID	83720-0095
510164058	NM DECA	Christine Phipps	ENMU Cherry St Station 61	Portales	NM	88130
516019889	DE DECA	Frank Ingram	35 Commerce Way, Suite 1	Dover	DE	19904
526066960	DC DECA	Katie Fregotto	5500 Eads Street,NE	Washington	DC	20019
526066963	MD DECA	William Nottage	200 W Baltimore St MSDE DCTAL	Baltimore	MD	21201
542061807	VA Collegiate DECA	Sharon Davis	Old Dominion Univ Tech Bldg Rm 108	Norfolk	VA	23529
546052332	VA DECA	Ryan Witzig	6328 Windsor Hills Dr	Fairfax	VA	22032
556028198	WV DECA	Betty Sias	1900 Kanawha Blvd E Bldg 6 Rm 243	Charleston	WV	25305
566073305	NC DECA	Pamela O'Brien	6358 Mail Service Center	Raleigh	NC	27699-6358
576028893	SC DECA	Ginger Hill	427 Trails End	Rock Hill	SC	29732

Federal ID#	State Organization	Advisor	Address	City	State	Zip
586053488	GA DECA	Rhonda Samples	3612 Ansley Pointe	Gainesville	GA	30506
596173273	FL DECA	Lynore Levenhagen	632 Boniview Lane	Altamonte Springs	FL	32714
616033495	KY DECA	Gary Colvin	1256 Dugan Lane	Bardstown	KY	40004
626063230	TN DECA	Joy Smith	710 James Robertson Pwy, 4th Floor	Nashville	TN	37243
636153284	AL DECA	Lisa Weeks	PO Box 302101	Montgomery	AL	36130-2101
646023211	MS DECA/Collegiate DECA	Charlotte Bryant	500 Greymont St., Suite H	Jackson	MS	39205-0771
716053985	AR DECA	Jim Brock	3 Capitol Mall Luther Hardin Bldg Rm 502	Little Rock	AR	72201-1083
726023338	LA DECA	Paul Gretheil	13967 J R Drive	Walker	LA	70785
736108122	OK DECA	Karen Green	1500 W 7th Ave	Stillwater	OK	74014
746052810	TX DECA	Sandra Hinesley	PO Box 50715	Denton	TX	76206
816017160	MT DECA	Erin Weisgerber	PO Box 7261	Helena	MT	59604
836003360	WY DECA	Denise Osborn	2527 Summit Drive	Cheyenne	WY	82009
846044839	CO DECA	Ev Vaughan	9101 E Lowry Blvd	Denver	CO	80230
8666052333	AZ DECA/Collegiate DECA	Oleg Shvets	1535 W Jefferson St	Phoenix	AZ	85007
876123242	UT DECA/Collegiate DECA	Vincent Merrell	8503 McKenzie Lane	West Jordan	UT	84081
886006805	NV DECA	Curtis Haley	9890 S Maryland Pwy Ste 221 Rm 234	Las Vegas	NV	89183
900518858	MN DECA	Jacklyn J. Schiller	21576 NE Picketel Lake Drive	Detroit Lakes	MN	56501-7524
900518859	Mi Collegiate DECA	Shawna Davidson	3831 S Gleaner Rd	Saginaw	MI	48609
911303496	WA DECA	Shanna LaMar	200 West Mercer St Ste 207	Seattle	WA	98119
911602361	WA Collegiate DECA	Larry Sullivan	1810 N Greene St, MSC 2010	Spokane	WA	99217
911918358	CA DECA	Brycen Woodley	PO Box 1449	Ridgecrest	CA	93556
911918365	RI DECA	Marsha Bock	993 Cowesett Rd	Warwick	RI	02886
911918374	WI Collegiate DECA	Mae Leatsch	PO Box 85	Lake Mills	WI	53551-0085
911918388	TX Collegiate DECA	Chad Fagan	1114 W FM 1382	Cedar Hill	TX	75104
936037452	OR DECA	Trina Lee	SLDC 2611 Pringle Rd SE	Salem	OR	97302
996011098	HI DECA	Gilbert Chun	475 22nd Ave Rm 217	Honolulu	HI	96816