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Form **990** 

Department of the Treasury

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

2009

OMB No 1545-0047

**Open to Public** 

|               |                  |  |  |  | _                   |                              | Inspection                |
|---------------|------------------|--|--|--|---------------------|------------------------------|---------------------------|
|               |                  |  | ar, or tax year beginning 07  C Name of organization | 7-01-2009 and ending 06-30-201   | U                   | D Employer ider              | ntification number        |
|               |                  | pplicable Please use IRS               | Advance Education Inc                                |  |                     |                              |                           |
| _             | Iress ch         | label or                               | Doing Business As                                    |  |                     | 20-8613765<br>E Telephone nu |                           |
| Nar           | ne chai          | nge <b>print or</b><br>type. See       |  |  |                     | -                            |                           |
| Inıt          | ıal retui        | rn <b>Specific</b>                     |  | oox if mail is not delivered to street addre   | ss) Room/suite      | (678) 392-2                  |                           |
| –<br>Ter      | mınated          | Instruc-<br>tions.                     | 9115 WESTSIDE PARKWAY                                |  |                     | <b>G</b> Gross receipts \$   | 5 24,392,615              |
| –<br>Am       | ended i          | return                                 | City or town, state or countr                        | y, and ZIP + 4   |                     |                              |                           |
| –<br>Anr      | dication         | ı pending                              | ALPHARETTA, GA 30009                                 |  |                     |                              |                           |
| ,,,,,         | , ilea cio i     |  |  | 1 66   | I                   |                              |                           |
|               |                  |  | ime and address of principa<br>ARK A ELGART          | Iomicer  |                     | ıs a group return<br>ıtes?   | for                       |
|               |                  | 9115                                   | WESTSIDE PARKWAY                                     |  | aiiiiia             | ites                         | j res j• No               |
|               |                  | ALPH                                   | ARETTA,GA 30009                                      |  | H(b) Are al         | l affiliates include         | ed?                       |
|               |                  | ent status 4 For                       | c) ( 3 ) <b>4</b> (insert no )                       | V )(4)   |                     |                              | (see instructions)        |
|               |                  | : ► WWW A DV A I                       |  | (a)(1) or   527  | H(c) Grou           | ıp exemptıon nur             | nber <b>►</b>             |
|               |                  |  |  |  | <u> </u>            | 1                            |                           |
|               | n of org<br>rt I |  | ation Trust Association                              | Other 🗠  | <b>L</b> Year of fo | rmation 2006 <b>M</b>        | State of legal domicile G |
| Lei           |                  | Summary  Briefly describe t            | he organization's mission o                          | r most significant activities  |                     |                              |                           |
|               | _                | · ·                                    | <del>-</del>   | IDARDS AND ACCREDITATION   | PROCEDURE           | S                            |                           |
|               |                  |  |  |  |                     |                              |                           |
| į             |                  |  |  |  |                     |                              |                           |
| ,             |                  |  |  |  |                     |                              |                           |
|               | 2                | Check this box 🕨                       | f the organization disco                             | ntinued its operations or disposed   | of more than        | 25% of its net a             | ssets                     |
|               | 3                | Number of voting                       | members of the governing                             | body (Part VI, line 1a)  |                     | 3                            |                           |
| )             | 4                | Number of indepe                       | ndent voting members of th                           | ne governing body (Part VI, line 1t  | )                   | . 4                          |                           |
|               | 5                | Total number of e                      | mployees (Part V, line 2a)                           |  |                     | 5                            | 28                        |
|               | 6                | Total number of v                      | olunteers (estimate if nece                          | ssary)   |                     | 6                            | 18,00                     |
| ì             |                  |  |  | n Part VIII, column (C), line 12   |                     |                              |                           |
|               |                  | -                                      |  | Form 990-T, line 34  | -                   | 7b                           |                           |
|               |                  |  |  | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,  | Prio                | or Year                      | Current Year              |
|               | 8                | Contributions as                       | nd grants (Part VIII, line 11                        | 1)   | 1110                | 352,648                      | 40,400                    |
| 9             | 9                |  |  |  | 20.652.360          | ,                            |                           |
| <u>5</u>      |                  | 3                                      | ,  | g)   |                     |                              | 20,842,607                |
| Kayen         | 10               |  |  | lines 3, 4, and 7d)  |                     | 88,434                       | 611,160                   |
|               | 11               | •                                      | ,              | 5,6d,8c,9c,10c,and11e)   |                     |                              | (                         |
|               | 12               |  |  | st equal Part VIII, column (A), lin  | e                   | 21,093,442                   | 21,494,17                 |
|               | 13               |  |  | olumn (A), lines 1-3)  |                     |                              |                           |
|               | 14               |  |  | olumn (A), line 4)   |                     |                              |                           |
|               |                  | •                                      |  | nefits (Part IX, column (A), lines !   | _                   |                              |                           |
| 8             | 15               | 10)                                    | .ompensation, employee be                            | ments (Fart IX, Column (A), mes :  | ,-                  | 9,412,072                    | 10,293,098                |
| Expenses      | 16a              | Professional fun                       | draising fees (Part IX, colu                         | mn (A), line 11e)  |                     |                              | (                         |
| ਡੋ            | ь                | Total fundraising ex                   | penses (Part IX, column (D), line                    | 25) <b>•</b> 0   |                     |                              |                           |
|               | 17               | Other expenses                         | (Part IX, column (A), lines                          | 11a-11d, 11f-24f)  |                     | 12,220,626                   | 11,105,74                 |
|               | 18               | Total expenses                         | Add lines 13-17 (must eq                             | ual Part IX, column (A), line 25)  |                     | 21,632,698                   | 21,398,839                |
|               | 19               | Revenue less ex                        | penses Subtract line 18 fr                           | om line 12   |                     | -539,256                     | 95,334                    |
| 8 %           |                  |  |  |  |                     | g of Current                 | End of Year               |
| Fend Balances |                  | T-1                                    | V  |  | <b> </b>            | 'ear                         |                           |
| 3≝            | 20               |  |  |  |                     | 23,664,512                   | 31,058,83!                |
| 12            | 21               |  |  |  |                     | 7,925,131                    | 14,107,479                |
|               | 22               |  |  | 21 from line 20  |                     | 15,739,381                   | 16,951,356                |
| Par           | t II             | Signature B                            |  |  |                     |                              |                           |
|               |                  |  |  | nined this return, including accompanying<br>on of preparer (other than officer) is base |                     |                              |                           |
|               |                  |  | correct, and complete bedaration                     | on or preparer (other than officer) is base.   | a on an informati   | on or which prepare          | Thas any knowledge        |
| ign           |                  | *****                                  |  |  | 2011-               | 02-08                        |                           |
| lere          |                  | Signature of office                    | cer  |  | Date                |                              |                           |
|               |                  | DR MARK A FIGA                         | ART PRESIDENT/CEO                                    |  |                     |                              |                           |
|               |                  | Type or print nar                      |  |  |                     |                              |                           |
|               |                  | Duran I I                              |  | Date   | Check If            | Preparer's identify          | ung number                |
| 1-! !         |                  | Preparer's signature                   |  |  | self-               | (see instructions)           | ang number                |
| aid           |                  | , , , , , , , , , , , , , , , , , , ,  |  |  | empolyed 🕨 🦵        |                              |                           |
|               | arer's           | Firm's name (or you if self-employed), | rs CARR RIGGS & INGRAMLLO                            |  | EIN Þ               |                              |                           |
| Jse (         | nly              | address, and ZIP +                     | 4 4360 CHAMBLEE DUNWOO                               | DY RD SUITE 420  |                     | -                            |                           |
|               |                  |  |  |  |                     | Phone no 🕨 (77               | '0) 457-6606              |
|               |                  |  | ATLANTA, GA 30341                                    |  |                     |                              |                           |

#### Part III Statement of Program Service Accomplishments

Briefly describe the organization's mission

ADVANCE EDUCATION, INC IS DEDICATED TO BEING THE LEADER IN ADVANCING EXCELLENCE IN EDUCATION WORLDWIDE SO THAT EVERY STUDENT IS PREPARED FOR SUCCESS IN AN EVER-CHANGING AND DIVERSE WORLD THE ORGANIZATION USES ACCREDITATION, RESEARCH, AND PROFESSIONAL SERVICES (1) TO HELP SCHOOLS MAXIMIZE STUDENT SUCCESS, (2) TO BUILD THE CAPACITY OF SCHOOLS AND SCHOOL SYSTEMS TO PURSUE EXCELLENCE THROUGH HIGH STANDARDS, QUALITY ASSURANCE, AND CONTINUOUS IMPROVEMENT, (3) TO BRING TOGETHER RESEARCH AND RESOURCES FOR STUDENT, SCHOOL, AND SYSTEM IMPROVEMENT, AND (4) TO PROVIDE A QUALITY SEAL THAT IS MEANINGFUL AND USEFUL TO STUDENTS AND PARENTS AS THEY MAKE DECISIONS ABOUT THEIR EDUCATION

|    | (Expenses \$             |                          | grants of \$   | ) (Revenue \$                   | )                  |
|----|--------------------------|--------------------------|--|---------------------------------|--------------------|
| 4d | Other program service    | es (Describe in Schedule | e O )  |                                 |                    |
|    |                          |                          |  |                                 |                    |
| 4c | (Code                    | ) (Expenses \$           | including grants of \$   | ) (Revenue \$                   | )                  |
|    |                          |                          |  |                                 |                    |
| 4b | (Code                    | ) (Expenses \$           | including grants of \$   | ) (Revenue \$                   | )                  |
|    | IN ORDER TO AFFECT CON   | TINUOUS SCHOOL IMPROVEM  | EARCH-BASED ACCREDITATION STANDARDS<br>ENT THROUGH ONGOING EXTERNAL CHECK:<br>E UNITED STATES AND IN 69 COUNTRIES,E  | S, SUPPORT, AND FEEDBACK IT CUF | RRENTLY REPRESENTS |
| 4a | (Code                    |                          | 6,648,998 including grants of \$   | ) (Revenue \$                   | 20,883,007 )       |
| 4  | Section 501(c)(3) and !  | 501(c)(4) organizations  | each of the organization's three larg<br>and section 4947(a)(1) trusts are r<br>venue, if any, for each program serv | equired to report the amount o  |                    |
|    | If "Yes," describe these | changes on Schedule O    |  |                                 |                    |
| 3  |                          | ase conducting, or make  | significant changes in how it conduction.  | cts, any program                | es ✓ No            |
|    |                          | new services on Schedu   |  |                                 |                    |
| 2  | the prior Form 990 or 9  |                          | rogram services during the year whi  |                                 | es 🔽 No            |

| art IV | Chec | klict | of Re | auired | Sche | dule |
|--------|------|-------|-------|--------|------|------|
|        |      |       |       |        |      |      |

|     |   |     | Yes | No |
|-----|---|-----|-----|----|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A   | 1   | Yes |    |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors? 🕏  | 2   | Yes |    |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I  | 3   |     | No |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II   | 4   |     | No |
| 5   | Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III   | 5   |     |    |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I  | 6   |     | No |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II</i>                                | 7   |     | No |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III   | 8   |     | No |
| 9   | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9   |     | No |
| 10  | Did the organization, directly or through a related organization, hold assets in term, permanent,or quasi-<br>endowments? If "Yes," complete Schedule D, Part V   | 10  |     | No |
| 11  | Is the organization's answer to any of the following questions "Yes"? If so,complete Schedule D,  Parts VI, VII, VIII, IX, or X as applicable   | 11  | Yes |    |
|     | ◆ Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.   |     |     |    |
|     | ◆ Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.  |     |     |    |
|     | ◆ Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.  |     |     |    |
|     | ◆ Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.   |     |     |    |
|     | ◆ Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.  |     |     |    |
|     | ◆ Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X.             |     |     |    |
| 12  | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII   | 12  |     | No |
| 12A | Was the organization included in consolidated, independent audited financial statements for the tax year? Yes No  |     |     |    |
|     | If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional  |     |     |    |
| 13  | Is the organization a school described in section $170(b)(1)(A)(II)^7$ If "Yes," complete Schedule E  | 13  |     | No |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?   | 14a | Yes |    |
| b   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Part I                             | 14b | Yes |    |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II   | 15  |     | No |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III  | 16  |     | No |
| 17  | Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I   | 17  |     | No |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II  | 18  |     | No |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  | 19  |     | No |
| 20  | Did the organization operate one or more hospitals? If "Yes," complete Schedule H   | 20  |     | Νο |

| Par | t IV Checklist of Required Schedules (continued)  |     |                |        |
|-----|---|-----|----------------|--------|
| 21  | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II  | 21  |                | No     |
| 22  | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22  |                | Νο     |
| 23  | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J                | 23  | Yes            |        |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25 | 24a | Yes            |        |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   | 24b |                | Νο     |
| c   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?  | 24c |                | Νο     |
| d   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?   | 24d |                | Νo     |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$   | 25a |                | No     |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I       | 25b |                | Νο     |
| 26  | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II                                    | 26  |                | No     |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III            | 27  |                | No     |
| 28  | Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)   |     |                |        |
| а   | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part  |     |                |        |
|     | <i>IV</i>   | 28a |                | No     |
| b   | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  | 28b |                | Νο     |
| C   | An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part IV   | 28c |                | N o    |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M  | 29  |                | Νο     |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M  | 30  |                | Νο     |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I  | 31  |                | N o    |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II  | 32  |                | N o    |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I  | 33  |                | N o    |
| 34  | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1   | 34  | Yes            |        |
| 35  | Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2   | 35  |                | No     |
| 36  | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2  | 36  |                | N o    |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI   | 37  |                | No     |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O  | 38  | Yes            |        |
|     |   | F   | orm <b>990</b> | (2009) |

| orm ! | 990 (2  | 009)   |        |                                       |    |     | Page <b>5</b> |  |
|-------|---|--|--------|---------------------------------------|----|-----|---------------|--|
| Par   | t V   | Statements Regarding Other IRS Filings and Tax Compliance  | е      |                                       |    |     |               |  |
|       |   |  |        |                                       |    | Yes | No            |  |
|       |   | the number reported in Box 3 of Form 1096, Annual Summary and Transmittal  |        |                                       |    |     |               |  |
|       | of U.S.   | Information Returns. Enter -0- if not applicable   | 1a     | 212                                   |    |     |               |  |
|       |   |  | Ia     | 212                                   |    |     |               |  |
| D     | Enter   | the number of Forms W-2G included in line 1a Enter -0- if not applicable   | 1b     | 0                                     |    |     |               |  |
|       |   | e organization comply with backup withholding rules for reportable payments to g (gambling) winnings to prize winners?   | veno   | lors and reportable                   | 1c | Yes |               |  |
|       | _   | the number of employees reported on Form W-3, Transmittal of Wage and Tax  | •      |                                       |    |     |               |  |
|       | Statem  | nents filed for the calendar year ending with or within the year covered by this   | _      | 202                                   |    |     |               |  |
|       |   |  | 2a     | 282                                   |    |     |               |  |
|       | Not e:  | east one is reported on line 2a, did the organization file all required federal emp<br>If the sum of lines 1a and 2a is greater than 250, you may be required to e-file<br>ctions)                   |        |                                       | 2b | Yes |               |  |
|       |   | e organization have unrelated business gross income of \$1,000 or more during  |        | · · · · · · · · · · · · · · · · · · · |    |     |               |  |
|       |   | ?  |        |                                       | 3a |     | No            |  |
|       |   | s," has it filed a Form 990-T for this year? <i>If "No," provide an explanation in Sche</i>  |        |                                       | 3b |     |               |  |
|       |   | r time during the calendar year, did the organization have an interest in, or a si<br>a financial account in a foreign country (such as a bank account, securities acc                               |        |                                       |    |     |               |  |
|       |   | nt) <sup>?</sup>   |        |                                       | 4a |     | Νο            |  |
|       | See th  | s," enter the name of the foreign country <u>\times</u>  | Report | of Foreign Bank and                   |    |     |               |  |
|       |   | al Accounts<br>ne organization a party to a prohibited tax shelter transaction at any time durin   |        | tau                                   | F- |     | N. a          |  |
|       | •   | 5a   |        | No                                    |    |     |               |  |
|       | elter transaction?  | 5b   |        | No                                    |    |     |               |  |
|       | c If "Yes" to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction? |  |        |                                       |    |     |               |  |
|       | 0 , and did the   | 6a   |        | No                                    |    |     |               |  |
|       | were n  | s," did the organization include with every solicitation an express statement th<br>oot tax deductible?  |        |                                       | 6b |     |               |  |
|       | _   | izations that may receive deductible contributions under section 170(c).   |        |                                       |    |     |               |  |
|       |   | e organization receive a payment in excess of \$75 made partly as a contributi<br>es provided to the payor?  |        |                                       | 7a |     | No            |  |
|       |   | s," did the organization notify the donor of the value of the goods or services pr   |        |                                       | 7b |     |               |  |
|       |   | e organization sell, exchange, or otherwise dispose of tangible personal proper<br>rm 8282?  |        |                                       | 7c |     | No            |  |
| d     | If "Yes   | s," indicate the number of Forms 8282 filed during the year  | 7d     |                                       |    |     |               |  |
|       |   | e organization, during the year, receive any funds, directly or indirectly, to pay<br>t contract?  |        |                                       | 7e |     | No            |  |
|       |   | e organization, during the year, pay premiums, directly or indirectly, on a perso  |        |                                       | 7f |     | Νο            |  |
| g     | Forall  | contributions of qualified intellectual property, did the organization file Form 8   | 899    | as required?                          | 7g |     |               |  |
|       |   | ntributions of cars, boats, airplanes, and other vehicles, did the organization fi   | le a F | orm 1098-C as                         | 7h |     |               |  |
|       | the su  | oring organizations maintaining donor advised funds and section 509(a)(3) supporting organization, or a donor advised fund maintained by a sponsoring organiss holdings at any time during the year? | anızat | ion, have excess                      | 8  |     |               |  |
| 9     | Sponse  | oring organizations maintaining donor advised funds.   |        |                                       |    |     |               |  |
|       | -   | e organization make any taxable distributions under section 4966?  |        |                                       | 9a |     |               |  |
|       |   | e organization make a distribution to a donor, donor advisor, or related person?   |        |                                       | 9b |     |               |  |
| 10    | Sect io   | n 501(c)(7) organizations. Enter   |        |                                       |    |     |               |  |
| а     | Initiat   | ion fees and capital contributions included on Part VIII, line 12  | 10a    |                                       |    |     |               |  |
|       | Gross<br>facılıtı   | receipts, included on Form 990, Part VIII, line 12, for public use of club<br>es   | 10b    |                                       |    |     |               |  |
| 11    | Sect io   | n 501(c)(12) organizations. Enter  |        |                                       |    |     |               |  |

11a

11b

12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?

**b** Gross income from other sources (Do not net amounts due or paid to other sources

against amounts due or received from them ) . . . . . . . . . . . .

a Gross income from members or shareholders .

12a

9115 WESTSIDE PARKWAY ALPHARETTA,GA 30009

(678) 392-2285

Part VI
Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Section A. Governing Body and Management

| 56       | ection A. Governing Body and Management  |         |           |     |
|----------|--|---------|-----------|-----|
|          |  |         | Yes       | No  |
|          |  |         |           |     |
| 1a       | Enter the number of voting members of the governing body   1a   9  |         |           |     |
| b        | Enter the number of voting members that are independent 1b 9   |         |           |     |
| 2        | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?  | 2       |           | Νo  |
| 3        | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?  | 3       |           | Νο  |
| 4        | Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?  | 4       |           | Νο  |
| 5        | Did the organization become aware during the year of a material diversion of the organization's assets?  | 5       |           | Νο  |
| 6        | Does the organization have members or stockholders?  | 6       |           | Νο  |
| 7a       | Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?  | 7a      |           | Νο  |
| b        | Are any decisions of the governing body subject to approval by members, stockholders, or other persons?  | 7b      |           | Νο  |
| 8        | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following   |         |           |     |
| а        | The governing body?  | 8a      | Yes       |     |
| b        | Each committee with authority to act on behalf of the governing body?  | 8b      | Yes       |     |
| 9        | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O   | 9       |           | Νο  |
|          | ection B. Policies (This Section B requests information about policies not required by the Internal  |         |           |     |
| ке       | evenue Code.)  |         | Yes       | No  |
| 10a      | Does the organization have local chapters, branches, or affiliates?  | 10a     | 103       | No  |
|          | If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?   | 10b     |           |     |
| 11       | Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?   |         |           |     |
|          |  | 11      | Yes       |     |
| 11A      | Describe in Schedule O the process, if any, used by the organization to review the Form 990  |         |           |     |
| 12a      | Does the organization have a written conflict of interest policy? If "No," go to line 13   | 12a     | Yes       |     |
| b        | Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  | 12b     | Yes       |     |
| c        | Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done   | 12c     | Yes       |     |
| 13       | Does the organization have a written whistleblower policy?   | 13      | Yes       |     |
| 14       | Does the organization have a written document retention and destruction policy?  | 14      | Yes       |     |
| 15       | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?   |         |           |     |
| а        | The organization's CEO, Executive Director, or top management official   | 15a     | Yes       |     |
| b        | Other officers or key employees of the organization  | 15b     | Yes       |     |
|          | If "Yes" to line a or b, describe the process in Schedule O (See instructions )  |         |           |     |
| 16a      | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  | 16a     |           | Νο  |
| b        | If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements? | 461     |           |     |
| 6.       | ection C. Disclosure   | 16b     |           |     |
| <u> </u> | List the States with which a copy of this Form 990 is required to be filed GA  |         |           |     |
| 18       | Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)  |         |           |     |
| -        | (3)s only) available for public inspection. Indicate how you make these available. Check all that apply  Own website. Another's website. Upon request  |         |           |     |
| 19       | Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table  |         |           |     |
| 20       | State the name, physical address, and telephone number of the person who possesses the books and records of the  | ne orga | ınızatıor | n 🕨 |
|          | MONTY ALLEN  |         |           |     |

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

| Check this box if the organization did not compensate any current or former officer, director, trustee or key employee |  |  |              |                              |        |  |   |  |   |        |
|--|--|--|--------------|------------------------------|--------|--|---|--|---|--------|
| (A)<br>Name and Title  | (B)<br>Average<br>hours<br>per                         | <b>(C)</b><br>Position (check all<br>that apply) |              |                              |        | ( <b>D)</b><br>Reportable<br>compensation    | <b>(E)</b><br>Reportable<br>compensation              | <b>(F)</b><br>Estimated<br>amount of other                               |   |        |
|  | Key employee Officer Institutional Trustee or director |  | Key employee | Highest compensated employee | Former | from the<br>organization (W-<br>2/1099-MISC) | from related<br>organizations<br>(W- 2/1099-<br>MISC) | compensation<br>from the<br>organization and<br>related<br>organizations |   |        |
| SR CAMILLE A CAMPBELL<br>BOARD MEMBER  | 1 00   | Х  |              |                              |        |  |   | О  | 0 | 0      |
| JUDY CATCHPOLE<br>BOARD MEMBER   | 1 00   | Х  |              |                              |        |  |   | 0  | 0 | 0      |
| DR JAY CUMMINGS<br>BOARD MEMBER  | 1 00   | Х  |              |                              |        |  |   | 0  | 0 | 0      |
| DR STEWART D ROBERSON<br>BOARD MEMBER  | 1 00   | Х  |              |                              |        |  |   | 0  | 0 | 0      |
| MICHAEL A MURPHY<br>BOARD MEMBER   | 1 00   | Х  |              |                              |        |  |   | 0  | 0 | 0      |
| DR LISA MCLAUGHLIN<br>BOARD MEMBER   | 1 00   | х  |              |                              |        |  |   | 0  | 0 | 0      |
| PAUL REVIERE<br>BOARD MEMBER   | 1 00   | Х  |              |                              |        |  |   | 0  | 0 | 0      |
| TOM RICHARDSON<br>BOARD MEMBER   | 1 00   | х  |              |                              |        |  |   | 0  | 0 | 0      |
| DR MONICA MARTINEZ<br>BOARD MEMBER   | 1 00   | х  |              |                              |        |  |   | 0  | 0 | 0      |
| DR MARK A ELGART<br>PRESIDENT/CEO  | 40 00  |  |              | х                            |        |  |   | 305,000  | 0 | 70,257 |
| MONTY ALLEN<br>VP FINANCE & HR   | 40 00  |  |              | х                            |        |  |   | 111,375  | 0 | 23,554 |
| EDWARD KRENSON<br>VP ACCREDITATION   | 40 00  |  |              |                              |        | х  |   | 134,969  | 0 | 24,882 |
| ANNETTE BOHLING CHIEF ACCREDITATION OFFI   | 40 00  |  |              |                              |        | х  |   | 141,688  | 0 | 24,101 |
| TIMOTHY VEIL<br>DIRECTOR OF SOFTWARE DEV   | 40 00  |  |              |                              |        | х  |   | 141,625  | 0 | 27,335 |
| ALBERT MAYO CHIEF INFORMATION OFFICE   | 40 00  |  |              |                              |        | х  |   | 163,875  | 0 | 30,116 |
| KENNETH BERGMAN<br>GENERAL COUNSEL   | 40 00  |  |              |                              |        | х  |   | 177,125  | 0 | 31,773 |
|  |  |  |              |                              |        |  |   |  |   |        |

| For | m 990 (2009)   |                            |         |   |                     | Page <b>≀</b> |
|-----|--|----------------------------|---------|---|---------------------|---------------|
| 1b  | Total  | 1,175,657                  | (       |   |                     | 232,018       |
| 2   | Total number of individuals (including but not limited to those listed above) who \$100,000 in reportable compensation from the organization▶15                            | received more than         |         |   |                     |               |
|     |  |                            |         |   | Yes                 | No            |
| 3   | Did the organization list any <b>former</b> officer, director or trustee, key employee, on line 1a? <i>If</i> "Yes," complete Schedule J for such individual               | •                          | ployee  | 3 |                     | Νο            |
| 4   | For any individual listed on line 1a, is the sum of reportable compensation and organization and related organizations greater than \$150,000? If "Yes," comple individual | ·                          | e       | 4 | Yes                 |               |
| 5   | Did any person listed on line 1a receive or accrue compensation from any unrel rendered to the organization? If "Yes," complete Schedule J for such person .               | •                          | es      | 5 |                     | Νο            |
| s   | ection B. Independent Contractors  |                            |         |   |                     |               |
| 1   | Complete this table for your five highest compensated independent contractors \$100,000 of compensation from the organization  | that received more than    |         |   |                     |               |
|     | (A)<br>Name and business address   | (B)<br>Description of s    | ervices | , | <b>(C</b><br>Comper |               |
| 219 | NN NEUROTH<br>VIRGINIA STREET<br>SING, MI 48912  | EDUCATION CONSULTI         | NG      |   |                     | 115,040       |
|     |  |                            |         |   |                     |               |
|     |  |                            |         |   |                     |               |
| 2   | Total number of independent contractors (including but not limited to those listed \$100,000 in compensation from the organization ►1                                      | d above) who received more | than    |   |                     |               |

Form **990** (2009)

| Form 99  | •            | •  |   |                |                      |  |   | Page <b>9</b>   |
|--|--------------|--|---|----------------|----------------------|--|---|---|
| Part V   | <u>/1111</u> | Statement of                               | of Revenue  |                | (A)<br>Total revenue | (B)<br>Related or<br>exempt<br>function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D) Revenue excluded from tax under sections 512, 513, or 514 |
| ıts<br>Its   | 1a           | Federated cam                              | paigns 1a   |                |                      |  |   |   |
| 를 하는<br>이번 기계  | ь            | Membership du                              | es <b>1b</b>  |                |                      |  |   |   |
| કું,હ  | C            | Fundraising eve                            | ents <b>1c</b>                                      |                |                      |  |   |   |
| Contributions, gifts, grants and other similar amounts | d            |  | zations 1d  |                |                      |  |   |   |
| ins,   | e            | Government grants                          |   | 35,000         | ļ                    |  |   |   |
| utio<br>Er   | f            | All other contribute<br>similar amounts no | ons, gifts, grants, and <b>1f</b> ot included above | 5,400          |                      |  |   |   |
| 후  | g            |  | butions included in                                 |                |                      |  |   |   |
| S E  | h            |  | s 1a-1f   | ▶              | 40,400               |  |   |   |
|  |              |  |   | Business Code  |                      |  |   |   |
| Program Serwce Revenue                                 | 2a           | PROGRAM SERVIC                             | E REVENU  | 900,099        | 18,697,908           | 18,697,908   |   |   |
| ex.<br>exe   | ь            | CONFERENCES & \                            | WORKSHOP  | 900,099        | 2,144,699            | 2,144,699  |   |   |
| ф.<br>П  | c            |  |   |                |                      |  |   |   |
| er<br>K  | d            |  |   |                |                      |  |   |   |
| ج<br>ج   | e            |  |   |                |                      |  |   |   |
| ⊈rar   | f            | All other progra                           | am service revenue                                  |                |                      |  |   |   |
| Š  | g            | Total. Add lines                           | s 2a-2f   |                | 20,842,607           |  |   |   |
|  | 3            |  | ome (including divident                             |                |                      |  |   |   |
|  |              | and other simils                           | ar amounts)   | ▶ [            | 595,339              |  |   | 595,339   |
|  | 4            | Income from inves                          | stment of tax-exempt bond p                         | proceeds 🕨     |                      |  |   |   |
|  | 5            | Royalties                                  |   |                |                      |  |   |   |
|  | _            |  | (ı) Real  | (II) Personal  |                      |  |   |   |
|  | 6a<br>b      | Gross Rents<br>Less rental                 |   |                |                      |  |   |   |
|  | -            | expenses<br>Rental income                  |   |                |                      |  |   |   |
|  | С            | or (loss)                                  |   |                |                      |  |   |   |
|  | d            | Net rental inco                            | me or (loss)  |                |                      |  |   |   |
|  | 7a           | Gross amount                               | (ı) Securities<br>2,914,269                         | (II) O ther    |                      |  |   |   |
|  |              | from sales of<br>assets other              |   |                |                      |  |   |   |
|  | Ь            | than inventory<br>Less cost or             | 2,898,442   |                |                      |  |   |   |
|  |              | other basis and<br>sales expenses          |   |                |                      |  |   |   |
|  | c            | Gain or (loss)                             | 15,827  |                |                      |  |   |   |
|  | d            |  | ss)   |                | 15,827               |  |   | 15,827  |
| ψ  | 8a           | Gross income f<br>events (not inc          | rom fundraising<br>luding                           |                |                      |  |   |   |
| Other Revenue  |              | \$   |   |                |                      |  |   |   |
| ě  |              | of contributions<br>See Part IV, lin       | reported on line 1c)                                |                |                      |  |   |   |
| <u>μ</u>   |              |  | а   |                |                      |  |   |   |
| ţ  | Ь            |  | penses <b>b</b>                                     |                |                      |  |   |   |
| 0  | C            |  | (loss) from fundraising e                           | events F       |                      |  |   |   |
|  | 9a           | Gross income f<br>See Part IV, lin         | rom gaming activities<br>ne 19                      |                |                      |  |   |   |
|  |              |  | а   |                |                      |  |   |   |
|  | Ь            |  | penses b  |                |                      |  |   |   |
|  | 10a          | Gross sales of                             | (loss) from gaming activ                            | vitiesF        |                      |  |   |   |
|  | Tua          | returns and allo                           |   |                |                      |  |   |   |
|  |              |  | а   |                |                      |  |   |   |
|  | b            |  | oods sold b   | nton:          |                      |  |   |   |
|  | С            | Net income or (                            | (loss) from sales of inve                           | Business Code  |                      |  |   | <del>                                     </del>              |
|  | 11a          | miscenaneou:                               | 5 Nevellue  | Dasilless Code |                      |  |   |   |
|  | b            |  |   |                |                      |  |   | +   |
|  | С            |  |   |                |                      |  |   | +   |
|  | d            | All other reven                            | ue  |                |                      |  |   | <del>                                     </del>              |
|  | e            | Total. Add lines                           | ı<br>s 11a-11d                                      |                |                      |  |   |   |
|  |              |  |   | •              |                      |  |   |   |
|  | 12           | Total revenue.                             | See Instructions                                    | · · • [        | 21,494,173           | 20,842,607   | (                                       | 611,166   |

|      | 990 (2009)  |                       |                             |  | Page <b>10</b>          |
|------|---|-----------------------|-----------------------------|--|-------------------------|
| Part | IX Statement of Functional Expenses   |                       |                             |  |                         |
|      | Section 501(c)(3) and 501(c)(4) organizations m<br>Il other organizations must complete column (A) but are not required to  |                       |                             | (D)  |                         |
|      |   |                       | (B)                         | (D).   | (D)                     |
|      | ot include amounts reported on lines 6b,<br>o, 9b, and 10b of Part VIII.  | (A)<br>Total expenses | Program service<br>expenses | Management and general expenses                  | Fundraising<br>expenses |
| 1    | Grants and other assistance to governments and organizations in the U S $$ See Part IV , line 21 $$   |                       |                             |  |                         |
| 2    | Grants and other assistance to individuals in the U.S. See Part IV, line 22   |                       |                             |  |                         |
| 3    | Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16   |                       |                             |  |                         |
| 4    | Benefits paid to or for members   |                       |                             |  |                         |
| 5    | Compensation of current officers, directors, trustees, and key employees  | 1,438,944             | 1,151,155                   | 287,789  |                         |
| 6    | Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$                  |                       |                             |  |                         |
| 7    | Other salaries and wages  | 7,037,243             | 5,629,794                   | 1,407,449  |                         |
| 8    | Pension plan contributions (include section 401(k) and section 403(b) employer contributions)   | 947,081               | 757,665                     | 189,416  |                         |
| 9    | Other employee benefits   | 249,335               | 199,468                     | <del>                                     </del> | _                       |
| 10   | Payroll taxes   | 620,495               | 496,396                     | <del>                                     </del> |                         |
|      |   | 020,495               | 490,396                     | 124,099  |                         |
| 11   | Fees for services (non-employees)   |                       |                             |  |                         |
| a    | Management  | 221 270               |                             | 224 270  |                         |
| D    | Legal   | 231,370               |                             | 231,370  |                         |
| с    | Accounting  | 54,712                |                             | 54,712   |                         |
| d    | Lobbying  |                       |                             | 1  |                         |
| e    | Professional fundraising See Part IV, line 17   |                       |                             |  |                         |
| f    | Investment management fees  | 62,683                |                             | 62,683   |                         |
| g    | Other   | 135,072               |                             | 135,072  |                         |
| 12   | Advertising and promotion   | 12,333                |                             | 12,333   |                         |
| 13   | Office expenses   | 991,398               | 793,119                     | · ·  |                         |
| 14   | Information technology  | 365,376               | 292,301                     | 73,075   |                         |
| 15   | Royalties   |                       |                             |  |                         |
| 16   | Occupancy   | 684,706               | 547,765                     | 136,941  |                         |
| 17   | Travel  | 1,302,751             | 1,042,201                   | 260,550  |                         |
| 18   | Payments of travel or entertainment expenses for any federal, state, or local public officials  |                       |                             |  |                         |
| 19   | Conferences, conventions, and meetings  | 1,662,868             | 1,330,294                   | 332,574  |                         |
| 20   | Interest  |                       |                             |  |                         |
| 21   | Payments to affiliates  |                       |                             |  |                         |
| 22   | Depreciation, depletion, and amortization   | 792,117               | 633,694                     | 158,423  |                         |
| 23   | Insurance   | 1,140,203             | 912,162                     | 228,041  |                         |
| 24   | Other expenses Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below ) |                       |                             |  |                         |
| а    | SPECIAL PROJECTS  | 1,438,979             | 1,151,183                   | 287,796  | _                       |
| b    | CONTRACT SERVICES   | 807,041               | 645,633                     |  | _                       |
| c    | GENERAL ASSOCIATION EXP   | 718,134               | 574,507                     | · ·  |                         |
| d    | RESEARCH  | 243,272               | 194,618                     | <del>                                     </del> |                         |
| e    | DUES & SUBSCRIPTIONS  | 136,262               | 109,010                     | <u> </u>   |                         |
| f    | All other expenses  | 326,464               | 188,033                     | <del>'                                    </del> |                         |
| 25   | Total functional expenses. Add lines 1 through 24f  | 21,398,839            | 16,648,998                  | <del>                                     </del> | 0                       |
| 26   | Joint costs. Check here ► ☐ If following SOP 98-2   | 21,330,039            | 10,040,930                  | 7,779,041  |                         |
| _0   | Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation                    |                       |                             |  |                         |
|      |   |                       |                             |  |                         |

| Pa             | rt X     | Balance Sheet  |            |                |                                 |            |                           |
|----------------|----------|--|------------|----------------|---------------------------------|------------|---------------------------|
|                |          |  |            |                | <b>(A)</b><br>Beginning of year |            | <b>(B)</b><br>End of year |
|                | 1        | Cash—non-interest-bearing  |            |                | 54,473                          | 1          | 65,968                    |
|                | 2        | Savings and temporary cash investments   |            |                | 789,526                         | 2          | 2,598,522                 |
|                | 3        | Pledges and grants receivable, net   |            |                |                                 | 3          |                           |
|                | 4        | Accounts receivable, net   |            |                | 786,582                         | 4          | 1,059,830                 |
|                | 5        | Receivables from current and former officers, directors, trustees highest compensated employees. Complete Part II of             | s, key en  | nployees, and  |                                 |            |                           |
|                |          | Schedule L   |            |                |                                 | 5          |                           |
|                | 6        | Receivables from other disqualified persons (as defined under s persons described in section $4958(c)(3)(B)$ Complete Part II of |            | 958(f)(1)) and |                                 |            |                           |
|                |          | Schedule L   |            |                |                                 | 6          |                           |
| ssets          | 7        | Notes and loans receivable, net  |            |                |                                 | 7          |                           |
| 8              | 8        | Inventories for sale or use  |            |                | 32,118                          | 8          | 70,167                    |
| ⋖              | 9        | Prepaid expenses and deferred charges  |            |                | 361,863                         | 9          | 354,512                   |
|                | 10a      | Land, buildings, and equipment cost or other basis <i>Complete</i> Part VI of Schedule D   | 10a        | 17,105,971     |                                 |            |                           |
|                | ь        | Less accumulated depreciation  | 10b        | 5,239,451      | 5,584,614                       | 10c        | 11,866,520                |
|                | 11       | Investments—publicly traded securities   |            |                | 14,877,156                      | 11         | 14,395,122                |
|                | 12       | Investments—other securities See Part IV, line 11  |            |                | 12                              |            |                           |
|                | 13       | Investments—program-related See Part IV, line 11   |            |                | 13                              |            |                           |
|                | 14       | Intangible assets  |            |                |                                 | 14         |                           |
|                | 15       | Other assets See Part IV, line 11  |            | -              | 1,178,180                       | 15         | 648,194                   |
|                | 16       | Total assets. Add lines 1 through 15 (must equal line 34)  |            | 23,664,512     | 16                              | 31,058,835 |                           |
|                | 17       | Accounts payable and accrued expenses .  |            |                | 1,579,836                       | 17         | 1,364,274                 |
|                | 18       | Grants payable   |            | 18             |                                 |            |                           |
|                | 19       | Deferred revenue   |            |                | 4,843,737                       | 19         | 4,742,926                 |
|                | 20       | Tax-exempt bond liabilities  |            |                |                                 | 20         |                           |
| <u>ē</u>       | 21       | Escrow or custodial account liability Complete Part IV of Schedul  | le D .     |                |                                 | 21         |                           |
| Liabilities    | 22       | Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified     | ,          |                |                                 |            |                           |
| ä              |          | persons Complete Part II of Schedule L   |            |                |                                 | 22         |                           |
|                | 23       | Secured mortgages and notes payable to unrelated third parties   | · .        |                |                                 | 23         | 6,484,310                 |
|                | 24       | Unsecured notes and loans payable to unrelated third parties   |            |                |                                 | 24         |                           |
|                | 25       | Other liabilities Complete Part X of Schedule D  |            |                | 1,501,558                       | 25         | 1,515,969                 |
|                | 26       | Total liabilities. Add lines 17 through 25   |            |                | 7,925,131                       | 26         | 14,107,479                |
| Ş              |          | Organizations that follow SFAS 117, check here ▶ 🔽 and comp  | plete line | s 27           |                                 |            | _                         |
| ည              |          | through 29, and lines 33 and 34.   |            |                |                                 |            |                           |
| <u>8</u>       | 27       | Unrestricted net assets  |            |                | 15,739,381                      |            | 16,951,356                |
| Fund Balance   | 28       | Temporarily restricted net assets  |            |                |                                 | 28         |                           |
| Ĕ              | 29       | Permanently restricted net assets  |            |                |                                 | 29         |                           |
| 丑              |          | Organizations that do not follow SFAS 117, check here ► and and a second 24  | nd comple  | ete            |                                 |            |                           |
| ō              | 30       | lines 30 through 34.  Capital stock or trust principal, or current funds   |            |                |                                 | 30         |                           |
| Assets         | 30<br>31 | Paid-in or capital surplus, or land, building or equipment fund  |            |                |                                 | 31         |                           |
| <u>ن</u><br>ري | 31       | Retained earnings, endowment, accumulated income, or other fu  |            |                |                                 | 32         |                           |
|                | 33       | Total net assets or fund balances  | arrus      |                | 15,739,381                      | 33         | 16,951,356                |
| Net            |          |  |            |                |                                 |            |                           |
| l              | 34       | Total liabilities and net assets/fund balances   |            |                | 23,664,512                      | 34         | 31,058,835                |

## Part XI Financial Statements and Reporting

|    |   |    | Yes | No |
|----|---|----|-----|----|
| L  | Accounting method used to prepare the Form 990  |    |     |    |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant?   | 2a |     | No |
| b  | Were the organization's financial statements audited by an independent accountant?  | 2b | Yes |    |
| c  | If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O | 2c | Yes |    |
| d  | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both   |    |     |    |
|    | ☐ Separate basis  |    |     |    |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?  | 3a |     | No |
| b  | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits  | 3b |     |    |

Form **990** (2009)

**Employer identification number** 

# SCHEDULE A Public

(Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

Name of the organization

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2009

Open to Public Inspection

| Advar | nce Edu      | cation Inc   | 20-8613765  |           |        |            |  |  |  |
|-------|--------------|--|---|-----------|--------|------------|--|--|--|
| Pa    | rt I         | Reason for Public Charity Status (All organizations must complete this pai   |   | tions     |        |            |  |  |  |
|       |              | zation is not a private foundation because it is (For lines 1 through 11, check only one box   |   |           |        |            |  |  |  |
| 1     | Ī            | A church, convention of churches, or association of churches section 170(b)(1)(A)(i).  | •   |           |        |            |  |  |  |
| 2     |              | A school described in section 170(b)(1)(A)(ii). (Attach Schedule E)  |   |           |        |            |  |  |  |
| 3     | <del>_</del> |  |   |           |        |            |  |  |  |
| 4     | Γ            |  |   |           |        |            |  |  |  |
| 5     | Г            | An organization operated for the benefit of a college or university owned or operated by a g   | overnmental unit                                      | describe  | d ın   |            |  |  |  |
|       |              | section 170(b)(1)(A)(iv). (Complete Part II )  |   |           |        |            |  |  |  |
| 6     | Г            | A federal, state, or local government or governmental unit described in <b>section 170(b)(1)(</b>  | A)(v).  |           |        |            |  |  |  |
| 7     | Γ            | An organization that normally receives a substantial part of its support from a government described in section 170(b)(1)(A)(vi) (Complete Part II)  | al unit or from the                                   | e general | public | :          |  |  |  |
| 8     | Г            | A community trust described in section 170(b)(1)(A)(vi) (Complete Part II)   |   |           |        |            |  |  |  |
| 9     | ,<br>V       | An organization that normally receives (1) more than 331/3% of its support from contribu   | tions membershi                                       | n fees ar | nd aro | <b>.</b> . |  |  |  |
| •     | ,            | receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of   |   |           |        |            |  |  |  |
|       |              | its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses  |   |           |        |            |  |  |  |
|       |              | acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part I   | •   |           |        |            |  |  |  |
| 10    | Г            | An organization organized and operated exclusively to test for public safety. See <b>section 5</b> 0   |   |           |        |            |  |  |  |
| 11    | Ė            | An organization organized and operated exclusively for the benefit of, to perform the function one or more publicly supported organizations described in section 509(a)(1) or section 50 the box that describes the type of supporting organization and complete lines 11e through a Type I b Type II c Type III - Functionally integrated | ons of, or to carry<br>9(a)(2) See <b>sect</b><br>11h |           | a)(3). | Check      |  |  |  |
| e     | Γ            | By checking this box, I certify that the organization is not controlled directly or indirectly lother than foundation managers and other than one or more publicly supported organization section 509(a)(2)  | •   | •         | •      |            |  |  |  |
| f     |              | If the organization received a written determination from the IRS that it is a Type I, Type I check this box   | I or Type III sup                                     | porting o | rganız | ation,     |  |  |  |
| g     |              | Since August 17, 2006, has the organization accepted any gift or contribution from any of following persons?   |   |           |        |            |  |  |  |
|       |              | (i) a person who directly or indirectly controls, either alone or together with persons descr  | ibed in (ii)  |           | Yes    | No         |  |  |  |
|       |              | and (III) below, the governing body of the the supported organization?   |   | 11g(i)    |        |            |  |  |  |
|       |              | (ii) a family member of a person described in (i) above?   |   | 11g(ii)   |        |            |  |  |  |
| _     |              | (iii) a 35% controlled entity of a person described in (i) or (ii) above?  |   | 11g(iii)  |        |            |  |  |  |
| h     |              | Provide the following information about the supported organization(s)  |   |           |        |            |  |  |  |

| (i)<br>Name of<br>supported<br>organization | (ii)<br>EIN | (iii) Type of organization (described on lines 1- 9 above or IRC section (see | (iv)  Is the organization in col (i) listed in your governing document? |                | (v) Did you notify the organization in col (i) of your support? |    | (vi)  Is the organization in col (i) organized in the US? |    | (vii)<br>A mount of<br>support? |    |  |
|---|-------------|---|---|----------------|---|----|---|----|---------------------------------|----|--|
|   |             |   | ins   | instructions)) | Yes   | No | Yes   | No | Yes                             | No |  |
|   |             |   |   |                |   |    |   |    |                                 |    |  |
|   |             |   |   |                |   |    |   |    |                                 |    |  |
|   |             |   |   |                |   |    |   |    |                                 |    |  |
|   |             |   |   |                |   |    |   |    |                                 |    |  |
|   |             |   |   |                |   |    |   |    |                                 |    |  |
| Total                                       |             |   |   |                |   |    |   |    |                                 |    |  |

ınstructions

| P       | Support Schedule (Complete only if yo                                    |                          |                    |                     |                     | and 170(b)      | (1)(A)(vi)       |
|---------|--|--------------------------|--------------------|---------------------|---------------------|-----------------|------------------|
| S       | ection A. Public Support   | a checked tile           | DOX OII IIIC 3,    | ,, or o or rare.    | ֥ <i>)</i>          |                 |                  |
|         | endar year (or fiscal year beginning                                     | (a) 2005                 | <b>(b)</b> 2006    | (c) 2007            | (d) 2008            | (e) 2009        | (f) Total        |
|         | ın)  | (a) 2005                 | ( <b>b)</b> 2006   | (6) 2007            | (d) 2008            | (e) 2009        | (I) Total        |
| 1       | Gifts, grants, contributions, and  |                          |                    |                     |                     |                 |                  |
|         | membership fees received (Do not   |                          |                    |                     |                     |                 |                  |
|         | include any "unusual   |                          |                    |                     |                     |                 |                  |
| _       | grants ") Tax revenues levied for the                                    |                          |                    |                     |                     |                 |                  |
| 2       | organization's benefit and either  |                          |                    |                     |                     |                 |                  |
|         | paid to or expended on its   |                          |                    |                     |                     |                 |                  |
|         | behalf   |                          |                    |                     |                     |                 |                  |
| 3       | The value of services or facilities                                      |                          |                    |                     |                     |                 |                  |
| _       | furnished by a governmental unit to                                      |                          |                    |                     |                     |                 |                  |
|         | the organization without charge  |                          |                    |                     |                     |                 |                  |
| 4       | Total. Add lines 1 through 3   |                          |                    |                     |                     |                 |                  |
| 5       | The portion of total contributions by                                    |                          |                    |                     |                     |                 |                  |
|         | each person (other than a  |                          |                    |                     |                     |                 |                  |
|         | governmental unit or publicly  |                          |                    |                     |                     |                 |                  |
|         | supported organization) included on                                      |                          |                    |                     |                     |                 |                  |
|         | line 1 that exceeds 2% of the  |                          |                    |                     |                     |                 |                  |
|         | amount shown on line 11, column  |                          |                    |                     |                     |                 |                  |
| _       | (f) <b>Dublic Support</b> Subtract line F from                           |                          |                    |                     |                     |                 |                  |
| 6       | <b>Public Support.</b> Subtract line 5 from line 4                       |                          |                    |                     |                     |                 |                  |
| S       | ection B. Total Support  | 1                        |                    | -                   |                     |                 |                  |
|         | endar year (or fiscal year beginning                                     | (a) 2005                 | <b>(b)</b> 2006    | (c) 2007            | (d) 2008            | (e) 2009        | (f) Total        |
|         | ın)  | (a) 2005                 | ( <b>b</b> ) 2000  | (6) 2007            | (d) 2008            | (e) 2009        | (1) Total        |
| 7       | A mounts from line 4   |                          |                    |                     |                     |                 |                  |
| 8       | Gross income from interest,  |                          |                    |                     |                     |                 |                  |
|         | dividends, payments received on  |                          |                    |                     |                     |                 |                  |
|         | securities loans, rents, royalties                                       |                          |                    |                     |                     |                 |                  |
|         | and income from similar  |                          |                    |                     |                     |                 |                  |
| 9       | sources<br>Net income from unrelated                                     |                          |                    |                     |                     |                 |                  |
| 9       | business activities, whether or  |                          |                    |                     |                     |                 |                  |
|         | not the business is regularly  |                          |                    |                     |                     |                 |                  |
|         | carried on   |                          |                    |                     |                     |                 |                  |
| 10      | Other income (Explain in Part  |                          |                    |                     |                     |                 |                  |
|         | IV ) Do not include gain or loss   |                          |                    |                     |                     |                 |                  |
|         | from the sale of capital assets  |                          |                    |                     |                     |                 |                  |
| 11      | Total support (Add lines 7   |                          |                    |                     |                     |                 |                  |
| 4.5     | through 10)  | /5                       |                    |                     |                     |                 |                  |
| 12      | Gross receipts from related activities                                   | ,                        | •                  |                     |                     | 12              |                  |
| 13      | First Five Years If the Form 990 is f                                    | or the organizati        | on's first, second | , third, fourth, or | fifth tax year as a | 501(c)(3) orga  | inization,<br>▶□ |
|         | check this box and <b>stop here</b>                                      |                          |                    |                     |                     |                 | -1               |
| S       | ection C. Computation of Pub   | lic Support P            | ercentage          |                     |                     |                 |                  |
| 14      | Public Support Percentage for 2009                                       |                          |                    | 11 column (f))      |                     | 14              |                  |
| 15      | Public Support Percentage for 2008                                       | Schedule A . Pa          | rt II. line 14     |                     |                     | 15              |                  |
|         | 33 1/3% support test—2009. If the  | •                        | ,                  | v on line 13 and    | line 14 is 33 1/30  |                 | k this hox       |
| <b></b> | and <b>stop here.</b> The organization qua                               | -                        |                    | ·                   | IIIIC 14 13 33 1/3/ | o or more, ence | <b>▶</b> □       |
| ь       | 33 1/3% support test—2008. If the  |                          |                    |                     | 5a, and line 15 is  | 33 1/3% or moi  |                  |
|         | box and <b>stop here.</b> The organization                               |                          |                    |                     | ,                   |                 | ▶                |
| 17a     | 10%-facts-and-circumstances test-  | <b>-2009.</b> If the org | anızatıon dıd not  | check a box on lı   | ne 13, 16a, or 16   | b and line 14   |                  |
|         | ıs 10% or more, and ıf the organizat                                     |                          |                    |                     |                     |                 |                  |
|         | in Part IV how the organization mee                                      | ts the "facts and        | l cırcumstances"   | test The organiz    | ration qualifies as | a publicly supp |                  |
| L       | organization   | _2009 Ifthe c==          | onization did net  | chack a bay as li   | no 12 165 164       | or 17a and line | ▶□               |
| D       | 10%-facts-and-circumstances test-<br>15 is 10% or more, and if the organ | _                        |                    |                     |                     |                 |                  |
|         | Explain in Part IV how the organizat                                     |                          |                    |                     |                     |                 | clv              |
|         | supported organization   |                          |                    |                     |                     |                 | <b>▶</b> ┌       |
| 10      | Deiveta Farmdation Ifthe averages  | on did not obselv        | a hay an line 12   | 16- 16- 17-         | 17                  | hay and cas     | •                |

**▶**□

Support Schedule for Organizations Described in IRC 509(a)(2) Part III (Complete only if you checked the box on line 9 of Part I.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2005 **(b)** 2006 (c) 2007 (d) 2008 (e) 2009 (f) Total ın) Gifts, grants, contributions, and 16,465,656 40,400 16,506,056 membership fees received (Do not include any "unusual grants") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in 20,652,360 46,015,346 4,520,379 20,842,607 any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge 20,986,035 20,652,360 20,883,007 62,521,402 Total. Add lines 1 through 5 7a A mounts included on lines 1, 2, 0 and 3 received from disqualified Amounts included on lines 2 and 3 received from other than 0 disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year 0 c Add lines 7a and 7b Public Support (Subtract line 7c 62,521,402 from line 6) Section B. Total Support Calendar year (or fiscal year beginning (a) 2005 **(b)** 2006 (c) 2007 (d) 2008 (e) 2009 (f) Total ın) 20,986,035 20,652,360 20,883,007 62,521,402 9 Amounts from line 6 10a Gross income from interest, dividends, payments received on 110,938 583,782 595,339 1,290,059 securities loans, rents, royalties and income from similar Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 110,938 583,782 595,339 1,290,059 Add lines 10a and 10b c Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include 12 gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 21.096.973 21.236.142 21,478,346 63,811,461 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage Public Support Percentage for 2009 (line 8 column (f) divided by line 13 column (f)) 15 97 980 % Public support percentage from 2008 Schedule A, Part III, line 15 16 Section D. Computation of Investment Income Percentage

| 17 | Investment income | percentage fo | or <b>2009</b> (line | 10c column (f) | divided by line | 13 column (f)) |
|----|-------------------|---------------|----------------------|----------------|-----------------|----------------|
|----|-------------------|---------------|----------------------|----------------|-----------------|----------------|

18 Investment income percentage from 2008 Schedule A, Part III, line 17

17 2 020 % 18

19a 33 1/3% support tests—2009. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

33 1/3% support tests—2008. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

Part IV

**Supplemental Information.** Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Provide any other additional information. See instructions

Schedule A (Form 990 or 990-EZ) 2009

#### **Additional Data**

Software ID:

**Software Version:** 

**EIN:** 20-8613765

Name: Advance Education Inc

#### Form 990, Part IX - Statement of Functional Expenses - 24a - 24e Other Expenses

| Do not include amounts reported on line<br>6b, 8b, 9b, and 10b of Part VIII. | (A)<br>Total expenses | (B)<br>Program service<br>expenses | (C)<br>Management and<br>general expenses | (D)<br>Fundraising<br>expenses |
|--|-----------------------|------------------------------------|---|--------------------------------|
| SPECIAL PROJECTS   | 1,438,979             | 1,151,183                          | 287,796                                   |                                |
| CONTRACT SERVICES  | 807,041               | 645,633                            | 161,408                                   |                                |
| GENERAL ASSOCIATION EXP  | 718,134               | 574,507                            | 143,627                                   |                                |
| RESEARCH   | 243,272               | 194,618                            | 48,654                                    |                                |
| DUES & SUBSCRIPTIONS   | 136,262               | 109,010                            | 27,252                                    |                                |

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DLN: 93493040001031

OMB No 1545-0047

**SCHEDULE D** (Form 990)

Department of the Treasury Internal Rev

**Supplemental Financial Statements** ► Complete if the organization answered "Yes," to Form 990,

Part IV, line 6, 7, 8, 9, 10, 11, or 12.

Open to Public

| ınal R | evenue Service F Attach to Fo  | orm 990. F See separate instructions.                  |             |                            | Tillsher   | LIUII     |
|--------|--|--|-------------|----------------------------|------------|-----------|
|        | e of the organization<br>nce Education Inc   |  | Emp         | loyer identificat          | ion numb   | er        |
|        |  |  | 20-         | 8613765                    |            |           |
| Par    | Organizations Maintaining Donor Ac   |  | unds        | or Accounts.               | Comple     | te if the |
|        | organization answered "Yes" to Form 99   | (a) Donor advised funds                                |             | ( <b>b)</b> Funds and ot   | her accou  | ınte      |
| -      | Total number at and of year  | (a) Donor advised funds                                | ,           | ( <b>b)</b> Fullus allu ot | ilei accou | IIILS     |
|        | Total number at end of year  |  |             |                            |            |           |
|        | Aggregate contributions to (during year)   |  |             |                            |            |           |
|        | Aggregate grants from (during year)  |  |             |                            |            |           |
|        | Aggregate value at end of year   |  |             |                            |            |           |
|        | Did the organization inform all donors and donor advi<br>funds are the organization's property, subject to the   |  | or adv      | sed                        | ☐ Yes      | ┌ No      |
|        | Did the organization inform all grantees, donors, and used only for charitable purposes and not for the ben conferring impermissible private benefit   |  |             |                            | ☐ Yes      | ┌ No      |
| art    | Conservation Easements. Complete   | ıf the organızatıon answered "Yes" t                   | o Forr      | n 990, Part IV             | , lıne 7.  |           |
|        | Purpose(s) of conservation easements held by the oi<br>Preservation of land for public use (e g , recreati<br>Protection of natural habitat<br>Preservation of open space<br>Complete lines 2a-2d if the organization held a quali<br>easement on the last day of the tax year | on or pleasure) Preservation of an Preservation of a c | ertıfıe     | d historic struct          | •          | a         |
|        | , ,  |  |             | Held at the                | End of the | Year      |
|        | Total number of conservation easements   |  | 2a          |                            |            |           |
| ,      | Total acreage restricted by conservation easements   |  | 2b          |                            |            |           |
|        | Number of conservation easements on a certified his  | toric structure included in (a)                        | 2c          |                            |            |           |
|        | Number of conservation easements included in (c) a   | courred after 8/17/06                                  | 2d          |                            |            |           |
|        | Number of conservation easements modified, transfe<br>the taxable year ►<br>Number of states where property subject to conserva  |  | d by th<br> | ne organization o          | luring     |           |
|        | Does the organization have a written policy regarding enforcement of the conservation easements it holds?  |  | dling of    | violations, and            | ┌ Yes      | ┌ No      |
|        | Staff and volunteer hours devoted to monitoring, insp  | -  |             |                            | ·          |           |
|        | A mount of expenses incurred in monitoring, inspecti   | ng, and enforcing conservation easements               | durin       | g the year 🟲 \$ _          |            |           |
|        | Does each conservation easement reported on line 2<br>170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?  | (d) above satisfy the requirements of sec              | tion        |                            | ┌ Yes      | ∏ No      |
|        | In Part XIV, describe how the organization reports co<br>balance sheet, and include, if applicable, the text of t<br>the organization's accounting for conservation easen  | he footnote to the organization's financial            |             |                            |            |           |
| art    | Organizations Maintaining Collectio Complete if the organization answered '  |  | or Ot       | her Similar <i>A</i>       | \ssets.    |           |
|        | If the organization elected, as permitted under SFAS<br>art, historical treasures, or other similar assets held<br>provide, in Part XIV, the text of the footnote to its fin   | for public exhibition, education or research           | ch ın fu    |                            |            | e,        |
|        | If the organization elected, as permitted under SFAS<br>historical treasures, or other similar assets held for p<br>provide the following amounts relating to these items  | oublic exhibition, education, or research i            |             |                            |            |           |
|        | (i) Revenues included in Form 990, Part VIII, line 1   |  |             | <b>►</b> \$                |            |           |
|        | (ii) Assets included in Form 990, Part X   |  |             | <b>-</b> \$                |            |           |
|        | If the organization received or held works of art, histo   | orical treasures or other similar assets fo            | r finan     |                            |            |           |
|        | following amounts required to be reported under SFA  |  | , mal       | ciai gaili, piovid         | C CITE     |           |
| a      | Revenues included in Form 990, Part VIII, line 1   |  |             | <b>▶</b> \$                |            |           |

**b** Assets included in Form 990, Part X

| Part                     | •••• Organizations Maintaining Co   | llections of Art      | t, His  | tori             | <u>cal Tr</u> | reası   | ires, or O                 | <u>the</u>        | <u>r Similar</u> | <u>Asse</u> | ets (co         | ontinued)  |
|--------------------------|---|-----------------------|---------|------------------|---------------|---------|----------------------------|-------------------|------------------|-------------|-----------------|--|
| 3                        | Using the organization's accession and othe items (check all that apply)                        | r records, check an   | y of th | ne fol           | lowing        | that ar | e a significa              | nt u              | se of its coll   | lectio      | n               |  |
| а                        | Public exhibition   |                       | d       | Γ                | Loan          | orexc   | hange progr                | ams               |                  |             |                 |  |
| b                        | Scholarly research  |                       | e       | Γ                | Other         | r       |                            |                   |                  |             |                 |  |
| С                        | Preservation for future generations   |                       |         |                  |               |         |                            |                   |                  |             |                 |  |
| 4                        | Provide a description of the organization's co  | ollections and expla  | ain hov | w the            | y furthe      | erthe   | organization               | 's ex             | empt purpo       | se in       |                 |  |
| 5                        | During the year, did the organization solicit of assets to be sold to raise funds rather than t |                       |         | ,                |               |         |                            |                   | ıılar            | Г           | Yes             | ┌ No   |
| Par                      | <b>Escrow and Custodial Arrang</b> Part IV, line 9, or reported an an                           |                       |         |                  |               |         | n answered                 | Y" t              | es" to Forr      | n 990       | ),              |  |
| 1a                       | Is the organization an agent, trustee, custod included on Form 990, Part X?                     | ian or other intermo  | edıary  | for c            | ontribu       | itions  | or other ass               | ets r             | not              | Г           | Yes             | ┌ No   |
| b                        | If "Yes," explain the arrangement in Part XIV   | / and complete the    | follow  | ving t           | able          |         | Г                          |                   |                  | A mou       | unt             |  |
| c                        | Beginning balance   |                       |         |                  |               |         |                            | 1c                |                  |             |                 |  |
| d                        | Additions during the year   |                       |         |                  |               |         |                            | 1d                |                  |             |                 |  |
| e                        | Distributions during the year   |                       |         |                  |               |         |                            | 1e                |                  |             |                 |  |
| f                        | Ending balance  |                       |         |                  |               |         | -                          | 1f                |                  |             |                 |  |
| 2a                       | Did the organization include an amount on Fo  | orm 990. Part X. lin  | e 21?   |                  |               |         | _                          |                   |                  | Г           | Yes             | ┌ No   |
|                          | If "Yes," explain the arrangement in Part XIV   |                       |         |                  |               |         |                            |                   |                  | ,           |                 | ,  |
|                          | rt V Endowment Funds. Complete  |                       | n ans   | were             | ed "Ye        | s" to   | Form 990.                  | Par               | t IV. line 1     | 0.          |                 |  |
|                          |   | (a)Current Year       |         | <b>)</b> Prior ` |               |         | o Years Back               |                   | Three Years Ba   |             | <b>)</b> Four Y | ears Back  |
| 1a                       | Beginning of year balance   |                       |         |                  |               |         |                            |                   |                  |             |                 |  |
| b                        | Contributions   |                       |         |                  |               |         |                            |                   |                  |             |                 |  |
| c                        | Investment earnings or losses   |                       |         |                  |               |         |                            |                   |                  |             |                 |  |
| d                        | Grants or scholarships  |                       |         |                  |               |         |                            |                   |                  |             |                 |  |
| e                        | Other expenditures for facilities and programs  |                       |         |                  |               |         |                            |                   |                  |             |                 |  |
| f                        | Administrative expenses   |                       |         |                  |               |         |                            |                   |                  |             |                 |  |
| g                        | End of year balance   |                       |         |                  |               |         |                            |                   |                  |             |                 |  |
| 2                        | Provide the estimated percentage of the yea   | r end balance held    | as      |                  |               |         |                            |                   |                  |             |                 |  |
| а                        | Board designated or quasi-endowment 🕨   | %                     |         |                  |               |         |                            |                   |                  |             |                 |  |
| b                        | Permanent endowment 🕨 %   |                       |         |                  |               |         |                            |                   |                  |             |                 |  |
| С                        | Term endowment ► %  |                       |         |                  |               |         |                            |                   |                  |             |                 |  |
| 3a                       | Are there endowment funds not in the posses   | ssion of the organiz  | ation   | thata            | are held      | danda   | administered               | for               | the              |             |                 |  |
|                          | organization by   |                       |         |                  |               |         |                            |                   | _                |             | Yes             | No   |
|                          | (i) unrelated organizations   |                       |         |                  |               | •       |                            | ٠                 | _                | 3a(i)       |                 | <del>                                     </del> |
|                          | (ii) related organizations  |                       |         |                  |               |         |                            | •                 | 🖺                | 3a(ii)      |                 | <del>                                     </del> |
| ь<br>4                   | If "Yes" to 3a(II), are the related organization. Describe in Part XIV the intended uses of the | •                     |         |                  |               |         |                            | •                 | [                | 3b          |                 | <u> </u>   |
|                          | t VI Investments—Land, Buildings  |                       |         |                  |               | 90 P    | art X line                 | 1 Ո               |                  |             |                 |  |
| I GI                     | t vi investments Land, banding.   | s, and Equipme        |         |                  | Cost or       |         | (b)Cost or ot              |                   | (c) Accumula     | tod T       |                 |  |
|                          | Description of investment   |                       |         |                  | is (invest    |         | basis (other               |                   | depreciatio      |             | ( <b>d</b> ) Bo | ok value   |
| 1a                       | Land  |                       | •       |                  |               |         | 2,797,                     | 570               |                  |             |                 | 2,797,570  |
| <b>b</b> I               | Buildings   |                       | •       |                  |               |         | 2,888,                     | 689               | 355              | 5,093       |                 | 2,533,596  |
| c I                      | Leasehold improvements  |                       |         |                  |               |         |                            |                   |                  |             |                 |  |
| d I                      | Equipment   |                       | •       |                  |               |         | 5,040,                     | 078               | 4,755            | 5,472       |                 | 284,606  |
|                          | Other   |                       | •       |                  |               |         | 6,379,                     | 634               |                  | 3,886       |                 | 6,250,748  |
| Tota                     | I. Add lines 1a-1e (Column (d) should equal Fo  | orm 990, Part X, colu | mn (B,  | ), line          | 10(c).)       | )       |                            |                   | 🛌                |             | 1               | 1,866,520  |
| b  <br>c  <br>d  <br>e ( | Buildings   | orm 990, Part X, colu | mn (B,  | ), line          | 10(c).)       | )       | 2,888,<br>5,040,<br>6,379, | 689<br>078<br>634 | 4,755<br>128     | 5,472       | 1               | 2,5<br>2,6,2<br>1,8                              |

| Part VII Investments—Other Securities. See  (a) Description of security or category  | Form 990, Part X, line 12<br>T     | (c) Method o                      | funluntion              |
|--|------------------------------------|-----------------------------------|-------------------------|
| (including name of security)   | ( <b>b)</b> Book value             | Cost or end-of-ye                 |                         |
| Financial derivatives  |                                    |                                   |                         |
| Closely-held equity interests  |                                    |                                   |                         |
| O ther   |                                    |                                   |                         |
|  |                                    |                                   |                         |
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|  |                                    |                                   |                         |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 12)   |                                    |                                   |                         |
| Part VIII Investments—Program Related. See   | Form 990, Part X, line             |                                   |                         |
| (a) Description of investment type   | (b) Book value                     | (c) Method o<br>Cost or end-of-ye |                         |
|  |                                    | Cost of ella of ye                | ear market value        |
|  |                                    |                                   |                         |
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|  |                                    |                                   |                         |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 13 )  |                                    |                                   |                         |
| Part IX Other Assets. See Form 990, Part X, lin  | e 15.                              |                                   | (h) Paak valua          |
|  | e 15.                              |                                   | ( <b>b)</b> Book value  |
| Part IX Other Assets. See Form 990, Part X, lin  | e 15.                              |                                   | ( <b>b)</b> Book value  |
| Part IX Other Assets. See Form 990, Part X, lin  | e 15.                              |                                   | ( <b>b)</b> Book value  |
| Part IX Other Assets. See Form 990, Part X, lin  | e 15.                              |                                   | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, lin  | e 15.                              |                                   | ( <b>b)</b> Book value  |
| Part IX Other Assets. See Form 990, Part X, lin  | e 15.                              |                                   | ( <b>b</b> ) Book value |
| Part IX Other Assets. See Form 990, Part X, lin  | e 15.                              |                                   | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, lin  | e 15.                              |                                   | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, lin  | e 15.                              |                                   | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, lin  | e 15.                              |                                   | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, lin  | e 15.                              |                                   | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, lin  | e 15.                              |                                   | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, lin  | e 15.                              |                                   | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, lin  | e 15.                              |                                   | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, lin  | e 15.                              |                                   | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, lin  | ne 15. tion                        |                                   | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X   | 5.)                                |                                   | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, Im (a) Descrip   | 5.)                                |                                   | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X   | 5.)                                |                                   | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  Federal Income Taxes  DEFERRED COMPENSATION  | 5.)                                |                                   | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  Federal Income Taxes  DEFERRED COMPENSATION  DUE TO RELATED PARTY - POST RETIREMENT  | 5.) , line 25. (b) A mount         |                                   | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  Federal Income Taxes  DEFERRED COMPENSATION  DUE TO RELATED PARTY - POST RETIREMENT  BENEFIT OBLIGATION                          | 5.) , line 25. (b) A mount 454,268 |                                   | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability Federal Income Taxes DEFERRED COMPENSATION DUE TO RELATED PARTY - POST RETIREMENT BENEFIT OBLIGATION STATE SALES TAX PAYABLES      | 5.)                                |                                   | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  Federal Income Taxes  DEFERRED COMPENSATION  DUE TO RELATED PARTY - POST RETIREMENT  BENEFIT OBLIGATION                          | 5.) , line 25. (b) A mount 454,268 |                                   | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability Federal Income Taxes DEFERRED COMPENSATION DUE TO RELATED PARTY - POST RETIREMENT BENEFIT OBLIGATION STATE SALES TAX PAYABLES      | 5.)                                |                                   | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability Federal Income Taxes DEFERRED COMPENSATION DUE TO RELATED PARTY - POST RETIREMENT BENEFIT OBLIGATION STATE SALES TAX PAYABLES      | 5.)                                |                                   | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability Federal Income Taxes DEFERRED COMPENSATION DUE TO RELATED PARTY - POST RETIREMENT BENEFIT OBLIGATION STATE SALES TAX PAYABLES      | 5.)                                |                                   | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability Federal Income Taxes DEFERRED COMPENSATION DUE TO RELATED PARTY - POST RETIREMENT BENEFIT OBLIGATION STATE SALES TAX PAYABLES      | 5.)                                |                                   | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability Federal Income Taxes DEFERRED COMPENSATION DUE TO RELATED PARTY - POST RETIREMENT BENEFIT OBLIGATION STATE SALES TAX PAYABLES      | 5.)                                |                                   | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability Federal Income Taxes DEFERRED COMPENSATION DUE TO RELATED PARTY - POST RETIREMENT BENEFIT OBLIGATION STATE SALES TAX PAYABLES      | 5.)                                |                                   | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability Federal Income Taxes DEFERRED COMPENSATION DUE TO RELATED PARTY - POST RETIREMENT BENEFIT OBLIGATION STATE SALES TAX PAYABLES      | 5.)                                |                                   | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability Federal Income Taxes DEFERRED COMPENSATION DUE TO RELATED PARTY - POST RETIREMENT BENEFIT OBLIGATION STATE SALES TAX PAYABLES      | 5.)                                |                                   | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  Federal Income Taxes  DEFERRED COMPENSATION  DUE TO RELATED PARTY - POST RETIREMENT  BENEFIT OBLIGATION  STATE SALES TAX PAYABLES | 5.)                                |                                   | (b) Book value          |

| Pai | t XI Reconciliation of Change in Net Assets from Form 990 to Financial Statemen                 | nts    |            |
|-----|---|--------|------------|
| 1   | Total revenue (Form 990, Part VIII, column (A), line 12)  | 1      | 21,494,173 |
| 2   | Total expenses (Form 990, Part IX, column (A), line 25)   | 2      | 21,398,839 |
| 3   | Excess or (deficit) for the year Subtract line 2 from line 1                                    | 3      | 95,334     |
| 4   | Net unrealized gains (losses) on investments  | 4      | 1,116,640  |
| 5   | Donated services and use of facilities  | 5      |            |
| 6   | Investment expenses   | 6      |            |
| 7   | Prior period adjustments  | 7      |            |
| 8   | Other (Describe in Part XIV)  | 8      | 1          |
| 9   | Total adjustments (net) Add lines 4 - 8   | 9      | 1,116,641  |
| 10  | Excess or (deficit) for the year per financial statements Combine lines 3 and 9                 | 10     | 1,211,975  |
| Par | t XII Reconciliation of Revenue per Audited Financial Statements With Revenue                   | er Rei | turn       |
| 1   | Total revenue, gains, and other support per audited financial statements                        | 1      | 21,478,346 |
| 2   | Amounts included on line 1 but not on Form 990, Part VIII, line 12                              |        |            |
| а   | Net unrealized gains on investments 2a  |        |            |
| b   | Donated services and use of facilities  |        |            |
| c   | Recoveries of prior year grants   |        |            |
| d   | Other (Describe in Part XIV) 2d   |        |            |
| е   | Add lines <b>2a</b> through <b>2d</b>   | 2e     | 0          |
| 3   | Subtract line <b>2e</b> from line <b>1</b>  | 3      | 21,478,346 |
| 4   | A mounts included on Form 990, Part VIII, line 12, but not on line 1                            |        |            |
| а   | Investment expenses not included on Form 990, Part VIII, line 7b . 4a                           |        |            |
| b   | Other (Describe in Part XIV)  |        |            |
| c   | Add lines <b>4a</b> and <b>4b</b>   | 4c     | 15,827     |
| 5   | Total Revenue Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 12)   | 5      | 21,494,173 |
|     | Reconciliation of Expenses per Audited Financial Statements With Expenses                       | per R  |            |
| 1   | Total expenses and losses per audited financial statements                                      | 1      | 21,398,839 |
| 2   | A mounts included on line 1 but not on Form 990, Part IX, line 25                               |        |            |
| а   | Donated services and use of facilities  |        |            |
| b   | Prior year adjustments  |        |            |
| c   | Other losses  |        |            |
| d   | Other (Describe in Part XIV) 2d   |        |            |
| e   | Add lines <b>2a</b> through <b>2d</b>   | 2e     | 0          |
| 3   | Subtract line <b>2e</b> from line <b>1</b>  | 3      | 21,398,839 |
| 4   | A mounts included on Form 990, Part IX, line 25, but not on line 1:                             |        |            |
| а   | Investment expenses not included on Form 990, Part VIII, line 7b 4a                             |        |            |
| b   | Other (Describe in Part XIV) 4b   |        |            |
| c   | Add lines <b>4a</b> and <b>4b</b>   | 4c     | 0          |
| 5   | Total expenses Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 18 ) | 5      | 21,398,839 |

#### Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

| Ident if ier                             | Return Reference       | Explanation   |
|--|------------------------|---|
|  | Positions Under FIN 48 | MANAGEMENT DOES NOT BELIEVE THAT ADVANCE EDUCATION HAS ANY MATERIAL UNCERTAIN TAX POSITIONS AT JUNE 30, 2010 AND 2009, HOWEVER, ADVANCE EDUCATION'S TAX RETURNS FOR THE YEARS ENDED JUNE 30, 2009, 2008, AND 2007 ARE STILL SUBJECT TO EXAMINATION BY RELEVANT TAXING AUTHORITIES |
| Part XI, Line 8 - Other Adjustments      |                        | ROUNDING 1  |
| Part XII, Line 4b - Other<br>Adjustments |                        | REALIZED GAINS ON SALE OF SECURITIES 15827  |

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OMB No 1545-0047

### **SCHEDULE F** (Form 990)

Department of the Treasury Internal Revenue Service

Totals.

# **Statement of Activities Outside the United States**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16. ▶ Attach to Form 990. ▶ See separate instructions.

2009

Open to Public **Inspection** 

|  | ne of the organization              |                                     |   |  |                           | Employer ide   | ntification number |  |
|--|-------------------------------------|-------------------------------------|---|--|---------------------------|--|--------------------|--|
| Adv  | ance Education Inc                  |                                     |   |  |                           | 20-861376  | 5                  |  |
| Pā   | General Information "Yes" to Form 9 |                                     |   | de the United States   | s. Complete               | e if the organ   | nization answered  |  |
| 1 For grantmakers. Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? |                                     |                                     |   |  |                           |  |                    |  |
| 2  |                                     |                                     |   |  |                           |  |                    |  |
| 3  | Activites per Region (U             | se Schedule F-1                     | (Form 990) ıf adı                                 | ditional space is needed )   |                           |  |                    |  |
|  | (a) Region                          | (b) Number of offices in the region | (c) Number of<br>employees or<br>agents in region | (d) Activities conducted in<br>region (by type) (i e ,<br>fundraising, program services,<br>grants to recipients located in<br>the region) | ıs a progr<br>describe sp | ty listed in (d)<br>am service,<br>pecific type of<br>s) in region | for region         |  |
| MID  | DLE EAST                            | 3                                   | 3   | PROGRAM SERVICES   | ACCREDIT!                 | ATION  | 474,768            |  |
| EAS  | ST ASIA                             | 0                                   | 0   | PROGRAM SERVICES   | A C C R E D I T /         | ATION  | 24,46:             |  |
| EUR  | ROPE                                | 0                                   | 0   | PROGRAM SERVICES   | ACCREDIT                  | ATION  | 2,15!              |  |
| CEN  | ITRAL AMERICA                       | 0                                   | 0   | PROGRAM SERVICES   | ACCREDIT/                 | ATION  | 107,85             |  |
| AFR  | ICA                                 | 0                                   | 0   | PROGRAM SERVICES   | ACCREDIT/                 | ATION  | 190                |  |
| sοι  | JTH AMERICA                         | 0                                   | 0   | PROGRAM SERVICES   | A C C R E D I T /         | ATION  | 102,10             |  |
|  |                                     |                                     |   |  |                           |  |                    |  |
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711,534

| Part IV                       | art II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000 ▶ ☐ Use Schedule F-1 (Form 990) if additional space is needed. |  |   |  |  |   |  |  |  |
|-------------------------------|--|--|---|--|--|---|--|--|--|
| 1 (a) Name of organization    | (b) IRS code<br>section<br>and EIN (if<br>applicable)  | (c) Region                                   | (d) Purpose of<br>grant                   | (e) A mount of<br>cash grant               | (f) Manner of<br>cash<br>disbursement        | (g) A mount of<br>of non-cash<br>assistance | (h) Description<br>of non-cash<br>assistance | (i) Method of<br>valuation<br>(book, FMV,<br>appraisal, other) |  |
|                               |  |  |   |  |  |   |  |  |  |
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|                               |  |  |   |  |  |   |  |  |  |
| 2 Enter total n<br>tax-exempt | number of recipions<br>by the IRS, or f  | ent organizations lis<br>or which the grante | ted above that are<br>e or counsel has pr | recognized as chari<br>ovided a section 50 | ties by the foreign o<br>1(c)(3) equivalency | country, recognized<br>letter               | as<br>. ►                                    |  |  |
| 3 Enter total n               | Enter total number of other organizations or entities  |  |   |  |  |   |  |  |  |

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Use Schedule F-1 (Form 990) if additional space is needed. (c) Number of (b) Region (d) A mount of (e) Manner of cash (a) Type of grant or (f) A mount of (g) Description (h) Method of assistance cash grant disbursement of non-cash valuation recipients non-cash (book, FMV, assistance assistance appraisal, other)

Schedule F (Form 990) 2009

| Identifier | ReturnReference | in Part I, line 2, and any additional information.  Explanation |
|------------|-----------------|---|
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efile GRAPHIC print - DO NOT PROCESS | As Filed Data -**Compensation Information** 

DLN: 93493040001031

**Employer identification number** 

OMB No 1545-0047

#### **Schedule J** (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

| Auv | ince Education inc   |          | 20-8613765  |    |     |    |
|-----|--|----------|---|----|-----|----|
| Pa  | rt I Questions Regarding Compensation  | n        |   |    |     |    |
|     |  |          |   |    | Yes | Νo |
| 1a  | Check the appropriate box(es) if the organization pro 990, Part VII, Section A, line 1a Complete Part III                            |          | •   |    |     |    |
|     | First-class or charter travel  | $\vdash$ | Housing allowance or residence for personal use               |    |     |    |
|     | Travel for companions  |          | Payments for business use of personal residence               |    |     |    |
|     | Tax idemnification and gross-up payments   | Г        | Health or social club dues or initiation fees                 |    |     |    |
|     | Discretionary spending account   | Γ        | Personal services (e g , maid, chauffeur, chef)               |    |     |    |
| b   | If any of the boxes in line 1a are checked, did the or reimbursement orprovision of all the expenses desc                            |          |   | 1b |     |    |
| 2   | Did the organization require substantiation prior to rofficers, directors, trustees, and the CEO/Executive                           |          |   | 2  |     |    |
| 3   | Indicate which, if any, of the following the organization organization's CEO/Executive Director Check all the Compensation committee | nat appl |   |    |     |    |
|     | Independent compensation consultant  | ار<br>اح | ·   |    |     |    |
|     | Form 990 of other organizations  |          | Approval by the board or compensation committee               |    |     |    |
|     | 1 offit 990 of other organizations   | ,,       | Approval by the board of compensation committee               |    |     |    |
| 4   | During the year, did any person listed in Form 990, or a related organization  | Part VII | I, Section A, line 1a with respect to the filing organization |    |     |    |
| а   | Receive a severance payment or change-of-control   | paymen   | nt?   | 4a |     | No |
| b   | Participate in, or receive payment from, a supplement  | ntal non | qualified retirement plan?                                    | 4b | Yes |    |
| c   | Participate in, or receive payment from, an equity-ba  | ased co  | mpensation arrangement?                                       | 4c |     | Νo |
|     | If "Yes" to any of lines 4a-c, list the persons and pr   |          |   |    |     |    |
|     | Only 501(c)(3) and 501(c)(4) organizations only mu   | ıst comi | plete lines 5-9.  |    |     |    |
| 5   | For persons listed in form 990, Part VII, Section A, compensation contingent on the revenues of                                      |          |   |    |     |    |
| а   | The organization?  |          |   | 5a |     | No |
| b   | Any related organization?  |          |   | 5b |     | Νο |
|     | If "Yes," to line 5a or 5b, describe in Part III   |          |   |    |     |    |
| 6   | For persons listed in form 990, Part VII, Section A, compensation contingent on the net earnings of                                  | line 1a, | , did the organization pay or accrue any                      |    |     |    |
| а   | The organization?  |          |   | 6a |     | No |
| b   | Any related organization?  |          |   | 6b |     | Νo |
|     | If "Yes," to line 6a or 6b, describe in Part III   |          |   |    |     |    |
| 7   | For persons listed in Form 990, Part VII, Section A payments not described in lines 5 and 6? If "Yes," of                            |          |   | 7  |     | No |
| 8   | Were any amounts reported in Form 990, Part VII, p<br>subject to the initial contract exception described in                         |          |   |    |     |    |
|     | ın Part III  |          |   | 8  |     | Νo |
| 9   | If "Yes" to line 8, did the organization also follow the section 53 4958-6(c)?   | e rebutt | able presumption procedure described in Regulations           | 9  |     |    |

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

| ( A ) N          |             | (8) 8                 | 634/ 2 1/ 1 0 0 2 147  |                                     | 1 (6) 5 - 1                                      | (D) N                             | (F) T                              | (E) C   |
|------------------|-------------|-----------------------|--|-------------------------------------|--|-----------------------------------|------------------------------------|---|
| (A) Name         | _           | (i) Base compensation | f W-2 and/or 1099-MIS  (ii) Bonus &  incentive  compensation | (iii) Other reportable compensation | (C) Retirement and other deferred compensation   | <b>(D)</b> Nontaxable<br>benefits | (E) Total of columns<br>(B)(ı)-(D) | (F) Compensation<br>reported in prior<br>Form 990 or<br>Form 990-EZ |
| DR MARK A ELGART | (I)<br>(II) | 305,000               | 0  | 0                                   | 60,625   | 9,632                             | 375,257<br>0                       | 0   |
| EDWARD KRENSON   | (I)<br>(II) | 134,969<br>0          | 0  | 0                                   | 16,871<br>0                                      | 8,011<br>0                        | 159,851<br>0                       | 0   |
| ANNETTE BOHLING  | (I)<br>(II) | 141,688<br>0          | 0  | 0                                   | 17,711<br>0                                      | 6,390<br>0                        | 165,789                            | 0   |
| TIMOTHY VEIL     | (I)<br>(II) | 141,625<br>0          | 0  | 0                                   | 17,703<br>0                                      | 9,632<br>0                        | 168,960                            | 0   |
| ALBERT MAYO      | (I)<br>(II) | 163,875<br>0          | 0  | 0                                   | 20,484   | 9,632<br>0                        | 193,991                            | 0   |
| KENNETH BERGMAN  | (I)<br>(II) | 177,125<br>0          | 0  | 0                                   | 22,141   | 9,632<br>0                        | 208,898                            | 0   |
|                  |             |                       |  |                                     |  |                                   |                                    |   |
|                  |             |                       |  |                                     |  |                                   |                                    |   |
|                  | !           | !                     | <u> </u> '   | <u> </u>                            |  |                                   |                                    |   |
|                  | !           |                       | <u> </u>   | <u> </u>                            |  |                                   |                                    |   |
|                  | !           | <b> </b>              | <del> </del> '   | <u> </u>                            |  |                                   | -                                  |   |
| ,                | !           |                       | <u> </u>   | !                                   |  |                                   |                                    |   |
|                  |             | <b> </b>              | <del> </del> '   | <u> </u>                            | <del>                                     </del> |                                   | -                                  |   |
|                  | +           |                       | <del>                                     </del>             | <u> </u>                            | <del>                                     </del> |                                   | -                                  |   |
|                  |             |                       | <del>                                     </del>             |                                     |  |                                   | -                                  |   |

#### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

| Ident if ier | Ret urn<br>Ref erence | Explanation  |
|--------------|-----------------------|--|
| Pa           | art I, Line 4a        | DR MARK ELGART - \$30,000 457(F) PLAN CONTRIBUTION |

Schedule J (Form 990) 2009

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DLN: 93493040001031

Schedule K
(Form 990) Suppler

**Supplemental Information on Tax Exempt Bonds** 

Provide descriptions,

2003

OMB No 1545-0047

Internal Revenue Service

Name of the organization

Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Schedule 0 (Form 990).
 Attach to Form 990.

Open to Public
Inspection
Employer identification number

|     | vance Education Inc   |                         |          |           |           |         |  |                         | Employe  | a identin     | ication nu | IIIDEI  |                     |
|-----|---|-------------------------|----------|-----------|-----------|---------|--|-------------------------|----------|---------------|------------|---------|---------------------|
|     |   |                         |          |           |           |         |  |                         | 20-86    | 13765         |            |         |                     |
| P   | art I Bond Issues   |                         |          |           |           |         |  |                         |          |               |            |         |                     |
|     | (a) Issuer Name (b) Issuer EIN  | (c) CUSIP #             | (d) Date | Issued    | (e) Issue | Price   | <b>(f)</b> Des                                   | cription of F           | Purpose  | <b>(g)</b> De | feased     | Beha    | On<br>alf of<br>uer |
|     |   |                         |          |           |           |         |  |                         |          | Yes           | No         | Yes     | No                  |
| A   | DEVELOPMENT AUTHORITY OF FULTON COUNTY 58-1506878   | NONEAVAIL               | 01-25-   | -2010     | 9,5       | 00,000  | ACQUISITE<br>CONSTRUC<br>OF OFFICE<br>FACILITIES | TIÓN, & EC<br>& RELATEI |          |               | x          |         | Х                   |
| 26  | rt II Proceeds  |                         |          |           | F         | 2       |  |                         | D        |               |            | E       |                     |
| 1   | Total proceeds of issue   |                         |          | 9,500,000 | •         | ,       |  |                         | b        |               |            | _       |                     |
| 2   | Gross proceeds in reserve funds   |                         |          | 2,861,138 |           |         |  |                         |          |               |            |         |                     |
| 3   | Proceeds in refunding or defeasance escrows   |                         |          | , ,       |           |         |  |                         |          |               |            |         |                     |
| 4   | Other unspent proceeds  |                         |          |           |           |         |  |                         |          |               |            |         |                     |
| 5   | Issuance costs from proceeds  |                         |          | 154,552   |           |         |  |                         |          |               |            |         |                     |
| 6   | Working capital expenditures from proceeds  |                         |          |           |           |         |  |                         |          |               |            |         |                     |
| 7   | Capital expenditures from proceeds  |                         |          | 6,484,310 |           |         |  |                         |          |               |            |         |                     |
| 8   | Year of substantial completion  |                         |          |           |           |         |  |                         |          |               |            |         |                     |
|     |   |                         | Yes      | No        | Yes       | No      | Yes  | No                      | Yes      | No            | Yes        | •       | No                  |
| 9   | Were the bonds issued as part of a current refunding  | issue?                  |          | Χ         |           |         |  |                         |          |               |            |         |                     |
| 10  | Were the bonds issued as part of an advance refundir  | ig issue?               |          | X         |           |         |  |                         |          |               |            |         |                     |
| 11  | Has the final allocation of proceeds been made?   |                         |          | X         |           |         |  |                         |          |               |            |         |                     |
| 12  | Does the organization maintain adequate books and i<br>the final allocation of proceeds?                      | ecords to support       |          | X         |           |         |  |                         |          |               |            |         |                     |
| Pa  | rt III Private Business Use   |                         |          |           |           |         |  |                         |          |               |            |         |                     |
|     |   |                         | Yes      | A<br>No   | Yes       | 3<br>No | Yes  | C<br>No                 | D<br>Yes | No            | Yes        | E       | No                  |
| 1   | Was the organization a partner in a partnership, or a i<br>which owned property financed by tax-exempt bonds? | ,                       | 165      | X         | 165       | NO      | 1 65   | 140                     | 162      | 140           | 1 65       | •       | 110                 |
| 2   | A re there any lease arrangements with respect to the which may result in private business use?               |                         |          | X         |           |         |  |                         |          |               |            |         |                     |
| For | Privacy Act and Paperwork Reduction Act Notice, see the Ins   | tructions for Form 990. |          |           | Cat No 5  | 0193E   |  |                         |          | Schedule      | K (Form    | 990) 20 | 09                  |

Schedule K (Form 990) 2009

Part III Private Business Use (Continued)

| The state of the same any management or service contracts with respect to the finance of property which may result in private business use?  |     |   |       |    | A  |     |     | В |     |     | C  |          | D     | )   |     | E   |
|--|-----|---|-------|----|----|-----|-----|---|-----|-----|----|----------|-------|-----|-----|-----|
| financed property which may result in private business use?  A return any research agreements with respect to the financed property which may result in private business use?  Does the reginalization running engage band counsel or other outside coursel to review any management or service contracts or research  A private percentage of financed property used in a private business use by extitute of the financed property used in a private business use by extitute of the financed property used in a private business use as a result of function of 10 ((3) organization or a state or local government.  B the percentage of financed property used in a private business use as a result of unrelated trade or business and the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities?  B Tall IV Arbitrage    Value   V |     |   |       | Ye | :S | No  | Yes | ı | No  | Yes | N  | o Y      | es es | No  | Yes | No  |
| which may result in private business use?  Does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts or research agreements relating to the financed property.  Enter the parcentage of financed property used in a private business use by entires of both than a section 501(c)(3) organization or a state or local government.  Enter the private general property used in a private business use by entires of the than a section 501(c)(3) organization, or a state or local government.  Enter the private general property used in a private business use organization, another section 501(c)(3) organization, or a state or local government.  Enter the private general property used in a private business use organization, another section 501(c)(3) organization, or a state or local government.  Enter the private general property used in a private business use organization adopted management practices and procedures to ensure the post-insurance compliance of its tax-exempt bond liabilities?  Part IV Arbitrage    No   Yes   No   Yes   No   Yes   No   Yes   Y | 3a  |   |       |    |    | X   |     |   |     |     |    |          |       |     |     |     |
| course to review any management or service contracts or research agreements relating to the financed property?  4. Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government.  | 3b  |   | perty |    |    | X   |     |   |     |     |    |          |       |     |     |     |
| by entities other than a section 501(c)(3) organization or a state or local government  Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried only your organization, another section 501(c)(3) organization, or a state or local government  Total of lines 4 and 5  Total of lines 4 and 5  Total of lines 4 and 5  Tatal the roganization adopted management practices and procedures to easiure the post-issuance compliance of fits tax-exempt bond liabilities?  A No Yes No Ye | 3с  | counsel to review any management or service contracts or research   |       |    |    | X   |     |   |     |     |    |          |       |     |     |     |
| as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government    6 Total of lines 4 and 5  | 4   | by entities other than a section 501(c)(3) organization or a state or   | local |    |    | 0 % |     |   |     |     |    |          |       |     |     |     |
| Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities?    A   | 5   | as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or lo |       |    |    | 0 % |     |   |     |     |    |          |       |     |     |     |
| ensure the post-issuance compliance of its tax-exempt bond liabilities?    A   | 6   | Total of lines 4 and 5  |       |    |    | 0 % |     |   |     |     |    |          |       |     |     |     |
| Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lisu of Arbitrage Rebate, been filed with respect to the bond issue a variable rate issue?  Is the bond issue a variable rate issue?  X  Is the bond issue a variable rate issue?  X  Is the bond issue a variable rate issue?  X  Is the bond issue a variable rate issue?  X  Is the bond issue a variable rate issue?  X  Is the bond issue a variable rate issue?  X  Is the bond issue a variable rate issue?  X  Is the bond issue a variable rate issue?  X  Is the bond issue a variable rate issue?  X  Is the bond issue a variable rate issue?  X  Is the bond issue a variable rate issue?  X  Is the bond issue a variable rate issue?  X  Is the bond issue a variable rate issue?  X  Is the bond issue a variable rate issue?  X  Is the bond issue a variable rate issue?  X  Is the bond issue a variable rate issue?  X  Is the bond issue a variable rate issue?  X  Is the bond issue a variable rate issue?  X  Is the bond issue a variable rate issue?  X  Is the bond issue a variable rate issue?  Is the bond issue a var | 7   |   |       | Х  |    |     |     |   |     |     |    |          |       |     |     |     |
| Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue a variable rate issue?  Is the bond issue a variable rate issue?  Also have of provider  Term of hedge  Were gross proceeds invested in a GIC?  Name of provider  Term of GIC  Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?  Were any gross proceeds invested beyond an available temporary period?  View of the bond issue qualify for an exception to rebate?   | Par | t IV Arbitrage  |       |    |    |     |     |   |     |     |    |          |       |     |     |     |
| Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue?  Is the bond issue a variable rate issue?  X  Has the organization or the governmental issue ridentified a hedge with respect to the bond issue on its books and records?  X  Name of provider  Term of hedge  Were gross proceeds invested in a GIC?  X  Name of provider  Term of GIC  Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?  Were any gross proceeds invested beyond an available temporary period?  X  Did the bond issue a variable rate issue?  X   |     | ,   |       |    | 1_ | V   |     |   | V   | С   | N  | <b>V</b> | D     | NI. |     | NI- |
| Has the organization or the governmental issuer identified a hedge with respect to the bond issue on its books and records?  Name of provider  Term of hedge Were gross proceeds invested in a GIC?  Name of provider  Term of GIC  Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?  Were any gross proceeds invested beyond an available temporary period?  Nor the bond issue qualify for an exception to rebate?  | 1   | Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to                      | res   |    |    | res | No  | • | Yes |     | No | res      |       | NO  | Yes | No  |
| hedge with respect to the bond issue on its books and records?    X  | 2   | Is the bond issue a variable rate issue?  | X     |    |    |     |     |   |     |     |    |          |       |     |     |     |
| c Term of hedge  4a Were gross proceeds invested in a GIC? X  b Name of provider  c Term of GIC  d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?  5 Were any gross proceeds invested beyond an available temporary period? X  6 Did the bond issue qualify for an exception to rebate?   | 3a  | hedge with respect to the bond issue on its books and   |       | >  | <  |     |     |   |     |     |    |          |       |     |     |     |
| Were gross proceeds invested in a GIC?  b Name of provider  c Term of GIC  d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?  5 Were any gross proceeds invested beyond an available temporary period?  Did the bond issue qualify for an exception to rebate?   | b   | Name of provider  |       |    |    |     |     |   |     |     |    |          |       |     |     |     |
| b Name of provider  c Term of GIC  d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?  5 Were any gross proceeds invested beyond an available temporary period?  K Did the bond issue qualify for an exception to rebate?   | c   | Term of hedge   |       |    |    |     |     |   |     |     |    |          |       |     |     |     |
| Term of GIC  d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?  5 Were any gross proceeds invested beyond an available temporary period?  K Did the bond issue qualify for an exception to rebate?   | 4a  | Were gross proceeds invested in a GIC?  |       | >  | <  |     |     |   |     |     |    |          |       |     |     |     |
| d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?  5 Were any gross proceeds invested beyond an available temporary period?  K Did the bond issue qualify for an exception to rebate?  | b   | Name of provider  |       |    |    |     |     |   |     |     |    |          |       |     |     |     |
| value of the GIC satisfied?  5 Were any gross proceeds invested beyond an available temporary period?  6 Did the bond issue qualify for an exception to rebate?  | c   | Term of GIC   |       |    |    |     |     |   |     |     |    |          |       |     |     |     |
| temporary period? X  6 Did the bond issue qualify for an exception to rebate?  | d   |   |       |    |    |     |     |   |     |     |    |          |       |     |     |     |
| 6 Did the bond issue qualify for an exception to rebate?   | 5   |   |       | >  | <  |     |     |   |     |     |    |          |       |     |     |     |
|  | 6   | Did the bond issue qualify for an exception to rebate?  |       | >  | <  |     |     |   |     |     |    |          |       |     |     |     |

#### OMB No 1545-0047

2009

### **SCHEDULE 0**

Name of the organization

(Form 990)

Department of the Treasury Internal Revenue Service

Advance Education Inc

# **Supplemental Information to Form 990**

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information. ► Attach to Form 990.

Open to Public Inspection Employer identification number

20-8613765

| ldentifier                                      | Return<br>Reference                                     | Explanation   |
|---|---|---|
| Form 990,<br>Part VI,<br>Section B,<br>line 11  |   | THE PRESIDENT/CEO, GENERAL COUNSEL, AND VP OF FINANCE & HR REVIEW DRAFTS OF THE FORM 990 AND DISCUSS ANY ISSUES WITH ITS CPA FIRM BEFORE SIGNING AND FILING THE ABOVE-LISTED OFFICERS THEN SHARE AND DISCUSS THE DRAFT OF THE 990 (WITH REVISIONS, IF ANY) WITH THE FULL GOVERNING BOARD BEFORE SIGNING AND FILING  |
| Form 990,<br>Part VI,<br>Section B,<br>line 12c |   | AT THE FIRST BOARD OF TRUSTEES MEETING OF THE FISCAL YEAR, THE GENERAL COUNSEL LEADS A DISCUSSION OF THE CONFLICT OF INTEREST POLICY, DISCUSSING THE KEY PARTS OF THE POLICY AND INSTRUCTING EACH BOARD MEMBER TO REVEAL ANY POTENTIAL CONFLICTS  |
| Form 990,<br>Part VI,<br>Section B,<br>line 15  |   | THE COMPENSATION COMMITTEE OF THE BOARD OF TRUSTEES REVIEWS AND RECOMMENDS THE PRESIDENT/CEO'S COMPENSATION TO THE FULL GOVERNING BOARD FOR APPROVAL THEIR DECISION IS BASED ON COMPARABLES AMONG OTHER NON-PROFITS WITH SIMILAR REVENUES AND NUMBER OF EMPLOYEES FOR OTHER OFFICERS AND KEY EMPLOYEES, THE ORGANIZATION HAS A SALARY SCHEDULE BASED ON EMPLOYEE PAY GRADE  |
| Form 990,<br>Part VI,<br>Section C,<br>line 18  |   | A PRINTED FORM 990 IS AVAILABLE FOR PUBLIC INSPECTION   |
| Form 990,<br>Part VI,<br>Section C,<br>line 19  |   | THE ORGANIZATION'S ANNUAL REPORT IS AVAILABLE ON ITS WEBSITE  |
| Form 990,<br>Part VII                           | Contact<br>Addresses for<br>Officers,<br>Directors, Etc | SR CAMILLE A CAMPBELL - MOUNT CARMEL ACADEMY - 7027 MILNE BOULEVARD, NEW ORLEANS, LA 70124 JUDY CATCHPOLE - CATCHPOLE ENTERPRISES - 322 CARRIAGE CIRCLE, CHEYENNE, WY 82009 DR JAY CUMMINGS - TEXAS SOUTHERN UNIVERSITY - 3100 CLEBURNE AVENUE, HOUSTON, TX 77004 DR STEWART D ROBERSON - HANOVER COUNTY PUBLIC SCHOOLS - 200 BERKLEY STREE ASHLAND, VA 23005 MICHAEL A MURPHY - SHORECREST PREPARATORY SCHOOL - 5101 FIRST STREET NE, ST PETERSBURG, FL 33703 DR LISA MCLAUGHLIN - WESTERN HEIGHTS PUBLIC SCHOOLS - 8401 SW 44TH STREET, OKLAHOMA CITY, OK 73179 PAUL REVIERE - LINCOLN ELEMENTARY SCHOOL - 175 ROWLAND-YORK DRIVE, LINCOLNTON, GA 30817 TOM RICHARDSON - MELIOR, INC - ONE PERIMETER PARK SOUTH, BIRMINGHAM, AL 35243 DR MONICA MARTINEZ - KNOWLEDGEWORKS FOUNDATION - ONE WEST FOURTH STREET, CINCINNATI, OH 45202 |
| FORM 990,<br>PART I, LINE<br>5                  |   | ACCORDING TO THE 2009 FORM W-3 FILED WITH THE INTERNAL REVENUE SERVICE, THE NUMBER OF ORGANIZATION EMPLOYEES WAS 282 HOWEVER, A HAND COUNT OF THE ACTUAL W-2S REVEALED THAT MANY OF THE FILED FORMS WERE ZERO W-2S ISSUED IN THE NAMES OF PREVIOUSLY EMPLOYED PERSONS WHO EARNED NO INCOME FROM THE ORGANIZATION IN 2009 THE ACTUAL NUMBER OF EMPLOYEES IN 2009 WAS 148   |
| Fara Daniela Dad                                | t A.t.N.t   | the Instructions for Form 990 Cat. No. 51.056K Schedule O (Form 990) 200  |

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SCHEDULE R (Form 990)

Department of the Treasury

Internal Revenue Service

Part II

# **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

or foreign country)

Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one

OMB No 1545-0047

DLN: 93493040001031

2009

Inspection

(f)

Direct controlling

entity

Name of the organization
Advance Education Inc

ganization Employer identification number Inc

20-8613765

Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)

(a) (b) (c) (d) (e)

Name, address, and EIN of disregarded entity Primary activity Legal domicile (state Total income End-of-year assets

(b) (d) (e) Legal domicile (state Name, address, and EIN of related organization Public charity status Direct controlling Primary activity Exempt Code section or foreign country) (if section 501(c)(3)) entity SOUTHERN ASSOCIATION OF COLLEGES AND SCHOOLS INC SCHOOL ACCREDITATION AND 1866 SOUTHERN LANE GΑ 501(C)(3) SECTION 509(A)(2) N/A **IMPROVEMENT** DECATUR, GA 30033 58-0566240 SACS COUNCIL ON ACCREDITATION AND SCHOOL IMPROVEMENT INC SCHOOL ACCREDITATION AND 9115 WESTSIDE PARKWAY ADVANCE EDUCATION INC SECTION 509(A)(3) GΑ 501(C)(3) **IMPROVEMENT** ALPHARETTA, GA 30009 41-2204696 THE COMMISSION ON ACCREDITATION AND SCHOOL IMPROVEMENT 9115 WESTSIDE PARKWAY SCHOOL ACCREDITATION AND ADVANCE EDUCATION INC GA 501(C)(3) SECTION 509(A)(2) **IMPROVEMENT** ALPHARETTA, GA 30009 COMMISSION ON INTERNATIONAL & TRANS-REGIONAL ACCREDITATION INC SCHOOL ACCREDITATION AND ADVANCE EDUCATION INC 9115 WESTSIDE PARKWAY SECTION 509(A)(3) GΑ 501(C)(3) **IMPROVEMENT** ALPHARETTA, GA 30009 58-2177362 SOUTHERN ASSOC OF COLLEGES & SCHOOLS COMMISSION ON COLLEGES INC SCHOOL ACCREDITATION AND 1866 SOUTHERN LANE GΑ 501(C)(3) SECTION 509(A)(2) N/A **IMPROVEMENT** DECATUR, GA 30033 32-0261810

or more related tax-exempt organizations during the tax year.)

(j)

General or

managing

| Part III | Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, | Part IV, line | 34 |
|----------|--|---------------|----|
|          | because it had one or more related organizations treated as a partnership during the tax year.)                            |               |    |

(a) Name, address, and EIN of related organization **(b)** Primary activity (c)
Legal
domicile
(state or
foreign
country)

al (d)
cile Direct controlling
or entity
gn

(e)
Predominant income
(related, unrelated,
excluded from tax
under sections 512514)

**(f)** Share of total income (g) Share of end-of-year assets (h)
Disproprtionate
allocations? ai

(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)

hedule K-1 partner? form 1065)

Yes No

Yes

No

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a)
Name, address, and EIN of related organization

(b) Primary activity (c) Legal domicile (state or foreign country) (d) Direct controlling entity (e)
Type of entity
(C corp, S corp,
or trust)

**(f)** Share of total income

(g) Share of end-of-year assets (h) Percentage ownership

| Part V    | Transactions With Related Organizations (Complete of the | organization answered "Yes" on Form 990, Part IV, line 34, 35, or 36.) |
|-----------|--|--|
| u e i e e | Transactions With Related organizations (complete if the | organization unswered res on form 550, rate 14, line 51, 55, or 50.)   |

|            | Note. Complete line 1 if any entity is listed in Parts II, III or IV   |            | Yes | No |
|------------|--|------------|-----|----|
| <b>1</b> D | During the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?                   |            |     |    |
| а          | Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity  | 1a         |     | No |
| b          | Gift, grant, or capital contribution to other organization(s)  | 1b         |     | No |
| c          | : Gift, grant, or capital contribution from other organization(s)  | 1c         |     | No |
| d          | Loans or loan guarantees to or for other organization(s)   | 1d         | Yes |    |
| e          | Loans or loan guarantees by other organization(s)  | <b>1</b> e | Yes |    |
| f          | Sale of assets to other organization(s)  | 1f         |     | No |
| g          | Purchase of assets from other organization(s)  | <b>1</b> g |     | No |
| h          | n Exchange of assets   | 1h         |     | No |
| i          | Lease of facilities, equipment, or other assets to other organization(s)   | <b>1</b> i |     | No |
| j          | Lease of facilities, equipment, or other assets from other organization(s)   | 1j         |     | No |
| k          | Performance of services or membership or fundraising solicitations for other organization(s)   | 1k         |     | No |
| ı          | Performance of services or membership or fundraising solicitations by other organization(s)  | 11         |     | No |
| m          | n Sharing of facilities, equipment, mailing lists, or other assets   | 1m         |     | No |
| n          | Sharing of paid employees  | 1n         |     | No |
| 0          | Reimbursement paid to other organization for expenses  | 10         |     | No |
| p          | Reimbursement paid by other organization for expenses  | 1р         |     | No |
| q          | Other transfer of cash or property to other organization(s)  | <b>1</b> q |     | No |
| r          | Other transfer of cash or property from other organization(s)  | 1r         |     | No |
| 2          | If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thres | holds      |     |    |
|            | (b)<br>Towards   | (          | c)  |    |

| (a)<br>Name of other organization   | Transaction<br>type(a-r) | <b>(c)</b><br>Amount involved |
|---|--------------------------|-------------------------------|
| (1) SOUTHERN ASSOCIATION OF COLLEGES AND SCHOOLS COMMISSION ON COLLEGES INC | D                        | 1,648                         |
| (2) SOLITHERN ASSOCIATION OF COLLEGES AND SCHOOLS INC                       |                          |                               |

(2) SOUTHERN ASSOCIATION OF COLLEGES AND SCHOOLS INC

E 1,061,091

(4)

(3)

(5)

(6)

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a)
Name, address, and EIN of entity

**(b)**Primary activity

(c) Legal domicile (state or foreign country) (d)
Are all
partners
section
501(c)(3)
organizations?

Yes No

(e) Share of end-of-year assets (f) Disproprtionate allocations?

No

Yes

(g) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) (h) General or managing partner?

Yes No