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Department of the Treasury Internal Revenue Service

### **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung

benefit trust or private foundation) ▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No 1545-0047

Open to Public Inspection

|       | AF                      | or the               | $pprox 2009$ calendar year, or tax year beginning $\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \$   | aing J                    | UN 30, 2010                   |                                     |  |  |
|-------|-------------------------|----------------------|---|---------------------------|-------------------------------|-------------------------------------|--|--|
| Ī     | B c                     | heck if<br>oplicable | Please use IRS C Name of organization   |                           | D Employer identific          | cation number                       |  |  |
|       |                         | Addres               | s label or COTECACOLIC TNC  |                           |                               |                                     |  |  |
|       |                         | Name<br>change       | type D D  |                           | 20-4                          | 023482                              |  |  |
|       |                         | Initial<br>return    | See Number and street (or P 0 box if mail is not delivered to street address) Roo   | om/suite                  | E Telephone number            |                                     |  |  |
|       |                         | Termin<br>ated       | instruc-  |                           | 615-                          | 391-5723                            |  |  |
|       |                         | Amend                | City or town, state or country, and ZIP + 4   |                           | G Gross receipts \$           | 76,507,562.                         |  |  |
|       |                         | Application pending  | OLD MICRORY, IN 37130   |                           | H(a) is this a group return   |                                     |  |  |
|       |                         | pondin               | F Name and address of principal officer: WAINE ELSEI  |                           | for affiliates? Yes X No      |                                     |  |  |
|       |                         |                      | SAME AS ABOVE   |                           | H(b) Are all affiliates inc   |                                     |  |  |
|       |                         |                      | empt status: X 501(c) (3 ) ◀ (insert no.) 4947(a)(1) or 527   |                           | •                             | list. (see instructions)            |  |  |
|       |                         |                      | e: WWW.SOLES4SOULS.ORG  | H(c) Group exemption      |                               |                                     |  |  |
| I     |                         | orm or               | organization  | L Year (                  | of formation 2000 N           | 1 State of legal domicile AL        |  |  |
| ŧ     |                         |                      | Briefly describe the organization's mission or most significant activities: SOLES4  | SOUL                      | S FACILITAT                   | ES THE                              |  |  |
|       | Activities & Governance |                      |   |                           | D THE GENER                   |                                     |  |  |
|       | La<br>La                |                      | Check this box If the organization discontinued its operations or disposed  |                           |                               |                                     |  |  |
|       | ove.                    |                      | Number of voting members of the governing body (Part VI, line 1a)   |                           | 3                             | 5                                   |  |  |
|       | ŭ                       |                      | Number of independent voting members of the governing body (Part VI, line 1b)   |                           | 4                             | 3                                   |  |  |
|       | ss &                    | 5                    | Total number of employees (Part V, line 2a)   |                           | 5                             | 36                                  |  |  |
|       | viţi.                   | 6                    | Total number of volunteers (estimate if necessary)  |                           | 6                             | 5000                                |  |  |
|       | \cti                    | 7a -                 | Total gross unrelated business revenue from Part VIII, column (C), line 12  |                           | 7a                            | 0.                                  |  |  |
|       | /                       | b                    | Net unrelated business taxable income from Form 990-T, line 34  | ,                         | 7b                            | 0.                                  |  |  |
|       |                         |                      |   |                           | Prior Year                    | Current Year                        |  |  |
|       | e                       | 8                    | Contributions and grants (Part VIII, line 1h)   |                           | 36,737,905.                   | 73,547,614.                         |  |  |
|       | Revenue                 | 1                    | Program service revenue (Part VIII, line 2g)  |                           | 1,064,151.                    | 2,892,597.                          |  |  |
| 9     | Re                      |                      | Investment income (Part VIII, column (A), lines 3, 4, and 7d)   | -                         | <633,526.                     |                                     |  |  |
| 2010  | _                       |                      | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)  |                           | 881,137.                      | <139,639.                           |  |  |
| ~     |                         |                      | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)  |                           | 38,049,667.                   | 76,308,240.                         |  |  |
| 8     |                         |                      | Grants and similar amounts paid (Part IX, column (A), lines 1-3)  |                           | 36,544,678.                   | 60,627,937.                         |  |  |
| ပ္    |                         |                      | Benefits paid to or for members (Part IX, column (A), line 4)   | -                         | 1,411,194.                    | 2,276,056.                          |  |  |
| DEC   | Expenses                |                      | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)   |                           | 1,411,174.                    | 2,210,030.                          |  |  |
|       | pen                     |                      | Professional fundraising fees (Part IX, column (A), line 11e)  Total fundraising expenses (Part IX, column (D), line 25)  903,586   | ;                         |                               |                                     |  |  |
| Ш     | EX                      |                      | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f)  |                           | 2,229,077.                    | 3,147,714.                          |  |  |
| Z     |                         |                      | Total expenses. Add lines 13-17 (must equal Part.IX, column (A), line 25)   |                           | 40,184,949.                   |                                     |  |  |
| ANNED |                         |                      | Revenue less expenses, Subtract line 18 from line 12 FCFIVFD  |                           | <2,135,282.                   |                                     |  |  |
| SC    | Assets or<br>Balances   |                      | [Q]   | Be                        | ginning of Current Year       | End of Year                         |  |  |
| 47    | sets<br>alan            | 20                   | Total assets (Part X, line 16) Total liabilities (Part X, line 26)  |                           | 8,835,944.                    | 19,370,838.                         |  |  |
|       |                         | 21                   | Total liabilities (Part X, line 26)   |                           | 824,669.                      | 1,844,045.                          |  |  |
| ;     | Fund                    |                      | Net assets or fund balances. Subtract line 21 from line 20  |                           | 8,011,275.                    | 17,526,793.                         |  |  |
|       | Pa                      | ert II               | Signature Block (GDEN, UI )   |                           | - <del></del>                 |                                     |  |  |
|       |                         |                      | Under penalties of penury, I declare that I have examined this return, including accompanying schedules and st and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any k | tatements, a<br>knowledge | and to the best of my knowled | ge and belief, it is true, correct, |  |  |
|       |                         |                      | h. h.   |                           | 111/2                         | 110                                 |  |  |
|       | Sigr<br>                |                      | Signature of offiger  |                           | Date                          | 3/10                                |  |  |
|       | Her                     | е                    | WAYNE EDSEY, CEO/CHAIRMAN   |                           | <b>54.0</b>                   |                                     |  |  |
|       |                         | !                    | Type or print mane and title  |                           |                               |                                     |  |  |
|       |                         |                      | Preparer's Date   |                           |                               | er's identifying number             |  |  |
|       | Paid                    |                      | signature Kevin D. Dostaler, CPA 11/29/   | 10 self                   | ployed   (see in:             | structions)                         |  |  |
|       | •                       | arer's               | Firm's name (or KRAFTCPAS PLLC  | 1                         | EIN ►                         |                                     |  |  |
|       | Use                     | Only                 | self-employed), 555 GREAT CIRCLE ROAD   |                           |                               |                                     |  |  |
|       |                         |                      | address, and ZIP+4 NASHVILLE, TN 37228  |                           | Phone no 🕨 (                  | 615)242-7351                        |  |  |
|       | May                     | the If               | RS discuss this return with the preparer shown above? (see instructions)  |                           |                               | X Yes No                            |  |  |

932001 02-04-10 LHA For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions. SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION

Form 990 (2009)

Part IV Checklist of Required Schedules

| 1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?  1  |     |  |                 | Yes      | No          |
|---|-----|--|-----------------|----------|-------------|
| Is the organization required to complete Schedule 8, Schedule 6 Contributions?  | 1   |  |                 | v        |             |
| Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Pes," complete Schedule C, Part II Section 501(c)(3), organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II Section 501(c)(3), and 501(c)(3), and 501(c)(3) candidates for public section 501(c)(4), 501(c)(3), and 501(c)(3) candidates for public section 501(c)(4), 501(c)(3), and 501(c)(3) candidates for public section 501(c)(4), 501(c)(3), and 501(c)(3), and 501(c)(4), and 501              | ^   |  | -               |          |             |
| public office? If "Yes," complete Schedule C, Part I Section 501(c)(3) organizations. Did the organizations engage in lobbying activities? If "Yes," complete Schedule C, Part II Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(c) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III Did the organization maintain any donor advised flunds or any similar funds or accounts where donors have the right to provide advise on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part II Did the organization report an amount for such transportation assement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X, or provide credit counseling, debit management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV If the organization's answer to any of the following questions "Yes."? If so, complete Schedule D, Part IV, If the organization's answer to any of the following questions "Yes."? If so, complete Schedule D, Part VI, If It is the organization's answer to any of the following questions. "Yes."? If so, complete Schedule D, Part VI, If It is the organization's answer to any of the following questions. "Yes."? If so, complete Schedule D, Part VI, If It is the organization's never the organization's answer to any of the following questions. "Yes."? If so, complete Schedule D, Part VI, If It is the organization report an amount for investments - program related in Part X, line 10 if the organization report an amount for investments - program related in Part X, line 10 if the organization report an amount for other liabilities in Part X, line 10 if the organization report an amount for other liabilities in Part X, line 10 if the organization is liability fo              |     |  |                 |          |             |
| Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II 5 Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 603(6) notice and reporting requering and proxy tax? If "Yes," complete Schedule C, Part II 5 II  | 3   |  | ۱ ء             |          | X           |
| Section 901(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(c) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III  Bit the organization maintain any donor advesded funds or any similar funds or accounts if "Yes," complete Schedule D, Part II  Did the organization reserve or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II  Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV  Did the organization's answer to any of the following questions "Yes."? If so, complete Schedule D, Part IV, II is the organization services or the organization as were to any of the following questions "Yes."? If so, complete Schedule D, Part V, II is the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.  Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of fits total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.  Did the organization report an amount for other liabilities in Part X, line 13 that is 5% or more of fits total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.  Did the organization report an amount for other liabilities in Part X, line 15 that is 5% or more of fits total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part X.  Did the organization report an amount for other liabilities in Part X, line 15 that is 5% or more of fits total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part X.  Did the organization report an amount for other liabilities in Part X, line 15 that is 5% or more of fits total as              | 4   |  |                 | -        |             |
| reporting requirement and proxy tax/ if "Yes," complete Schedule C, Part III  Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part II  Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historico structures? If "Yes," complete Schedule D, Part III  Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part IVI  Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part IVI  Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part IVI  Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part IVI  Did the organization report an amount for lepair, or debt negotiation services? If Yes," complete Schedule D, Part IVI  Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VII.  Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.  Did the organization report an amount for investments - other securities in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part X.  Did the organization report an amount for their assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part X.  Did the organization report an amount for their assets in Part X, line 15 that is 5% o              |     |  | <del></del> -   |          |             |
| provide advice on the distribution or investment of amounts in such funds or accounte? If "Yes," complete Schedule D, Part II 7  Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 7  8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part II 8  9 Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or dibch negrotation for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or dibch negrotation for amounts not listed in Part X; or provide credit Counseling, debt management, credit repair, or dibch negronal counseling, debt management, credit repair, or dibch negronalization report an amount for land, buildings, and equipment in Part X, line 10? If Yes, "complete Schedule D, Part X, line 15 th Yes," complete Schedule D, Part X, line 15 th               | •   |  | 5               |          |             |
| 1 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II  | 6   | Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to        |                 |          |             |
| the environment, histonic land areas, or histonic structures? If "Yes," complete Schedule D, Part II  |     | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6               |          | <u> X</u>   |
| B Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III  Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV  Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V is 1 bit she organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Parts VI, VII, IVII, IX, or X as applicable  Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.  Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.  Did the organization report an amount for other assets in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.  Did the organization report an amount for other liabilities in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part X.  Did the organization separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X.  Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Part X.  Did the organization neutral and office, employees, or agents outside of the United States?  Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," comp             | 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space,                    |                 |          |             |
| Schedule D, Part III 9 Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 10 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V, II; VIII, IX, or X as applicable  10 Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.  11 Did the organization report an amount for investments - other securities in Part X, line 10? If "Yes," complete Schedule D, Part VII.  11 Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.  12 Did the organization report an amount for other labilities in Part X, line 25? If "Yes," complete Schedule D, Part X.  13 Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Part X, III and XIII is optional  13 Is the organization as chool described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E, Part II  14 Did the organization and flice, employees, or agents outside of the United States?  15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity tocated outside the United States? If "Yes," complete Schedule F, Part II  15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity tocated outside the United States? If "Yes," complete Schedule F, Part II  16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Part I           |     | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II                         | 7_              |          | X           |
| 9 Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part V V 10. Did the organization in Part X in Part V 11. Is the organization in State D 12. Though a related organization, hold assets in term, permanent, or quasi-endowments? 11. X 11. Is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Part V, VIII, VIII, X, or X as applicable 10. Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI. 11. X 11. X 11. The organization report an amount for investments - other securities in Part X, line 10? If "Yes," complete Schedule D, Part VII. 11. X 11. The organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII. 11. X 11. The Interest of the Interest Schedule D, Part X, Interest Schedule S              | 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete |                 |          | .,          |
| oredit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 10 bit the organization directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V 11 is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable 12 Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI. 13 Did the organization report an amount for investments - other securities in Part X, line 12? that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII. 14 Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII. 15 Did the organization report an amount for other lassets in Part X, line 15? If "Yes," complete Schedule D, Part X. 16 Did the organization report an amount for other labilities in Part X, line 25? If "Yes," complete Schedule D, Part X. 17 Did the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Part X, IX, and XIII. 18 Did the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Part X, IX, IX, and XIII is optional 13 is the organization maintain an office, employees, or agents outside of the United States? If "Yes," complete Schedule F, Part II 14 Did the organization maintain an office, employees, or agents outside of the United States? If "Yes," complete Schedule F, Part II 15 Did the organization report a total of more than \$1,000 form grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Part II 16 Did the organization report a total of more than             |     |  | 8               |          | Х           |
| 10 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments?  If "Yes," complete Schedule D, Part VI  Is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable  Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VII.  Did the organization report an amount for investments - other securities in Part X, line 10? If "Yes," complete Schedule D, Part VII.  Did the organization report an amount for investments - program related in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.  Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.  Did the organization separate or consolidated financial statements for the tax year include a footnote that addresses the organization's separate or consolidated financial statements for the tax year? If "Yes," complete Schedule D, Part X, XII. and XIII.  A Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Part X, XII, and XIII.  Bit the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Part X, XII, and XIII.  Is the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Part X, XII, and XIII.  Is the organization naintain an office, employees, or agents outside of the United States? If "Yes," complete Schedule F, Part II  Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Par             | 9   |  | _               |          | .,          |
| If "Yes," complete Schedule D, Part V   11   Is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable  |     |  | 9_              |          | Х           |
| is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable  Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.  Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.  Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.  Did the organization report an amount for other labilities in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part X, line 16? If "Yes," complete Schedule D, Part X, line 16? If "Yes," complete Schedule D, Part X, line 16? If "Yes," complete Schedule D, Part X, line 16? If "Yes," complete Schedule D, Part X, line 16? If "Yes," complete Schedule D, Part X, line 16? If "Yes," complete Schedule D, Part X, line 16? If "Yes," complete Schedule D, Part X, line 16? If "Yes," complete Schedule D, Part X, line 16? If "Yes," complete Schedule D, Part X, line 16? If "Yes," complete Schedule D, Part X, line 16? If "Yes," complete Schedule D, Part X, line 16? If "Yes," complete Schedule D, Part X, line 17. It lines 17. It lines 18. It lines 1              | 10  |  |                 |          | v           |
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| Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Part III  17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I  18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 12 to and 8a? If "Yes," complete Schedule G, Part II  19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  20 Did the organization operate one or more hospitals? If "Yes," complete Schedule H  20 X   | 15  |  |                 |          | .,          |
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| 17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I  18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II  19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  20 Did the organization operate one or more hospitals? If "Yes," complete Schedule H  20 X   | 16  |  |                 |          | v           |
| column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I  18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II  19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  20 Did the organization operate one or more hospitals? If "Yes," complete Schedule H  20 X  |     |  | 16              |          |             |
| Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II  Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"  complete Schedule G, Part III  Did the organization operate one or more hospitals? If "Yes," complete Schedule H  20 X  | 1/  |  | 17              |          | х           |
| 1c and 8a? If "Yes," complete Schedule G, Part II  Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  Did the organization operate one or more hospitals? If "Yes," complete Schedule H  18  | 12  |  | <del>  ''</del> |          | <del></del> |
| Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  Did the organization operate one or more hospitals? If "Yes," complete Schedule H  20 X   | 10  |  | 18              | x        |             |
| complete Schedule G, Part III  20 Did the organization operate one or more hospitals? If "Yes," complete Schedule H  20 X   | 10  |  | <b>–</b>        |          | -           |
| 20 Did the organization operate one or more hospitals? If "Yes," complete Schedule H  | 10  |  | 19              |          | х           |
|   | 20  | ·  |                 |          |             |
|   |     | Sie ing angunation operate and a majoritophilate in 190) delibrate delibrate (1)   |                 | 990 (    |             |

Form 990 (2009) SOLES 4 SOULS, INC.

Part IV Checklist of Required Schedules (continued)

|     |   |              | Yes   | No            |
|-----|---|--------------|-------|---------------|
| 21  | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the                                      |              |       |               |
|     | United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II   | 21           |       | X             |
| 22  | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,                              |              |       |               |
|     | column (A), line 2? If "Yes," complete Schedule I, Parts I and III  | 22           | X     |               |
| 23  | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current                                |              |       |               |
|     | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete  |              |       |               |
|     | Schedule J  | 23           | Х     | <u> </u>      |
| 24a |   |              |       |               |
|     | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete  |              |       | ١.,           |
| _   | Schedule K. If "No", go to line 25  | 24a          |       | X             |
|     | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   | 24b          |       | <del> </del>  |
| С   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease                                      |              |       |               |
|     | any tax-exempt bonds?   | 24c          |       | <del> </del>  |
|     | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?   | 24d          |       | <del> </del>  |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a  | 05-          |       | х             |
| _   | disqualified person during the year? If "Yes," complete Schedule L, Part I  | 25a          |       |               |
| D   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and                                |              |       |               |
|     | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I                  | 25b          |       | x             |
| 26  | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified                            | 230          | -     |               |
|     | person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II   | 26           |       | x             |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial                                      | <u></u>      |       |               |
|     | contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete                                      |              |       |               |
|     | Schedule L, Part III  | 27           |       | х             |
| 28  | Was the organization a party to a business transaction with one of the following parties, (see Schedule L, Part IV  |              |       | - "           |
|     | instructions for applicable filing thresholds, conditions, and exceptions):   |              |       |               |
| а   | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV   | 28a          |       | Х             |
| b   | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV                                | 28b          |       | X             |
| С   | An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was                           | 1            |       |               |
|     | an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV  | 28c          |       | X             |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M  | 29           | Х     | <u> </u>      |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation                               |              |       |               |
|     | contributions? If "Yes," complete Schedule M  | 30           |       | X             |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations?  |              |       | l             |
|     | If "Yes," complete Schedule N, Part I   | 31           |       | X             |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete  |              |       | ,,            |
|     | Schedule N, Part II   | 32           |       | X             |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations  |              |       | l v           |
|     | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I   | 33           |       | <u> X</u>     |
| 34  | Was the organization related to any tax-exempt or taxable entity?   | 24           | Х     |               |
| 35  | If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1 Is any related organization a controlled entity within the meaning of section 512(b)(13)? | 34           | A     | <del></del>   |
| 35  | If "Yes," complete Schedule R, Part V, line 2   | 35           |       | X             |
| 36  | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?                                | 35           |       |               |
| JJ  | If "Yes," complete Schedule R, Part V, line 2   | 36           |       | х             |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization  | <del>"</del> |       | <del></del> - |
|     | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI  | 37           |       | Х             |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?   |              |       |               |
|     | Note. All Form 990 filers are required to complete Schedule O.  | 38           | [     | Х             |
|     |   |              | 990 ( | 2009)         |

|          | T T State Helical Heli | <del>-</del> ·                        |      | Van  | N <sub>2</sub> |
|----------|--|---------------------------------------|------|------|----------------|
| 1.       | Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of   |                                       |      | Yes  | No             |
| ıa       | U.S. Information Returns. Enter -0- if not applicable  | 1a 36                                 |      |      |                |
| h        | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable  | 1b 0                                  |      |      |                |
|          | Did the organization comply with backup withholding rules for reportable payments to vendors and re  |                                       |      |      |                |
|          | (gambling) winnings to prize winners?  |                                       | 1c   | Х    |                |
| 2a       | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,  |                                       |      |      |                |
|          | filed for the calendar year ending with or within the year covered by this return  | 2a 36                                 |      |      |                |
|          | If at least one is reported on line 2a, did the organization file all required federal employment tax returns  |                                       | 2b   | X    |                |
| -        | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return. (see   |                                       |      |      |                |
| 3a       | Did the organization have unrelated business gross income of \$1,000 or more during the year covere  | ·                                     | 3a   |      | X              |
| b        | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O   | •                                     | 3b   |      |                |
|          | At any time during the calendar year, did the organization have an interest in, or a signature or other  | authority over, a                     |      |      |                |
|          | financial account in a foreign country (such as a bank account, securities account, or other financial   |                                       | 4a   |      | Х              |
| ь        | If "Yes," enter the name of the foreign country: ▶   |                                       |      |      |                |
|          | See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign   | Bank and                              |      |      |                |
|          | Financial Accounts.  |                                       |      |      |                |
| 5a       | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  |                                       | 5a   |      | X              |
| b        | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction  | ction?                                | 5b   |      | X              |
| C        | If "Yes," to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Rega  | rding Prohibited                      |      |      |                |
|          | Tax Shelter Transaction?   |                                       | 5c   |      | <b> </b>       |
| 6a       | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the   | ne organization solicit               |      |      | v              |
| _        | any contributions that were not tax deductible?  |                                       | 6a   |      | X              |
| ь        | If "Yes," did the organization include with every solicitation an express statement that such contribut  | ions or gifts                         | ٠.   |      |                |
| ~        | were not tax deductible?   |                                       | 6b   | ., . |                |
| 7        | Organizations that may receive deductible contributions under section 170(c).  Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for   | and annuar                            |      |      | 1              |
| a        | provided to the payor?   | goods and services                    | 7a   |      | x              |
| <b>.</b> | If "Yes," did the organization notify the donor of the value of the goods or services provided?  |                                       | 7b   |      |                |
|          | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w   | as required                           |      |      |                |
| Ŭ        | to file Form 8282?   | ao roquiroa                           | 7¢   |      | X              |
| d        | If "Yes," Indicate the number of Forms 8282 filed during the year  | 7d                                    |      |      |                |
| е        | Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a p   | personal                              |      |      |                |
|          | benefit contract?  |                                       | 7e   |      | X              |
| f        | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contr   | ract?                                 | 7f   |      | Х              |
| g        | For all contributions of qualified intellectual property, did the organization file Form 8899 as required?   | •                                     | 7g   |      | X              |
| h        | For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-0   | •                                     | 7h   | Ĺ    | X              |
| 8        | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting or   |                                       |      |      |                |
|          | supporting organization, or a donor advised fund maintained by a sponsoring organization, have exc   | ess business holdings                 |      | 1    |                |
|          | at any time during the year?   |                                       | 8    |      | <b></b>        |
| 9        | Sponsoring organizations maintaining donor advised funds.  |                                       | _    |      | 1              |
| a        | Did the organization make any taxable distributions under section 4966?  |                                       | 9a_  |      | ├              |
| ь        | Did the organization make a distribution to a donor, donor advisor, or related person?   | •                                     | 9b   |      | <del> </del>   |
| 10       | Section 501(c)(7) organizations. Enter:  | ا مما                                 |      |      |                |
| a        | Initiation fees and capital contributions included on Part VIII, line 12   | 10a<br>10b                            |      |      |                |
| b<br>11  | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  | 100                                   |      |      |                |
| 11       | Section 501(c)(12) organizations. Enter: Gross income from members or shareholders   | 11a                                   |      |      |                |
| a<br>b   | Gross income from other sources (Do not net amounts due or paid to other sources against   | 110                                   |      |      |                |
| Ú        | amounts due or received from them.)  | 11ь                                   |      |      |                |
| 12a      | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form   |                                       | 12a  | ĺ    |                |
|          | If "Yes," enter the amount of tax-exempt interest received or accrued during the year  | 12b                                   |      |      |                |
|          |  | · · · · · · · · · · · · · · · · · · · | Form | 990  | (2009)         |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| Sec | tion A. Governing Body and Management  |           |                    |               |       |          |
|-----|--|-----------|--------------------|---------------|-------|----------|
|     |  | 1         | t                  | _             | Yes   | No       |
| 1a  | Enter the number of voting members of the governing body   | <u>1a</u> |                    | _5            |       |          |
| b   | Enter the number of voting members that are independent  | <u>1b</u> | <u> </u>           | _3            |       |          |
| 2   | Did any officer, director, trustee, or key employee have a family relationship or a business relationsh                      | ip with   | any other          |               | v     |          |
| _   | officer, director, trustee, or key employee?   |           |                    | 2             | Х     |          |
| 3   | Did the organization delegate control over management duties customarily performed by or under the                           | ne dire   | ct supervision     |               |       | v        |
|     | of officers, directors or trustees, or key employees to a management company or other person?                                |           | 0 5 10             | 3             |       | X        |
| 4   | Did the organization make any significant changes to its organizational documents since the prior Fo                         |           | u was filed?       | 4             |       | X        |
| 5   | Did the organization become aware during the year of a material diversion of the organization's asse                         | ts?       |                    | 5             |       | X        |
| 6   | Does the organization have members or stockholders?  |           |                    | 6             |       |          |
| /a  | Does the organization have members, stockholders, or other persons who may elect one or more measurement back?               | ember     | s or the           | 7.            |       | Х        |
| _   | governing body?  Are any decisions of the governing body subject to approval by members, stockholders, or other pe           | mana′     | •                  | 7a<br>7b      |       | X        |
| 8   | Did the organization contemporaneously document the meetings held or written actions undertaken                              |           |                    | 76            |       |          |
| 0   | by the following:  | Outing    | ine year           |               |       |          |
| 2   | The governing body?  |           |                    | 8a            | X     |          |
|     | Each committee with authority to act on behalf of the governing body?  |           |                    | 8b            | X     |          |
| 9   | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be rea                    | ached     | at the             | 00            |       |          |
| Ŭ   | organization's mailing address? If "Yes," provide the names and addresses in Schedule O                                      | acned     | at tile            | 9             |       | Х        |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal F                          | Revenu    | e Code )           |               |       |          |
|     | Total De l'Olivido (mis occion a requeste montation about policies not requires by the michiar                               | 1010110   | <u>c 000c)</u>     | _             | Yes   | No       |
| 10a | Does the organization have local chapters, branches, or affiliates?  |           |                    | 10a           | 100   | X        |
|     | If "Yes," does the organization have written policies and procedures governing the activities of such                        | chapt     | ers, affiliates.   | 1             |       |          |
|     | and branches to ensure their operations are consistent with those of the organization?                                       |           | ,                  | 10ь           |       |          |
| 11  | Has the organization provided a copy of this Form 990 to all members of its governing body before t                          | filing th | e form?            | 11            | X     |          |
|     | Describe in Schedule O the process, if any, used by the organization to review this Form 990.                                | Ū         |                    |               |       | *****    |
|     | Does the organization have a written conflict of interest policy? If "No," go to line 13                                     |           |                    | 12a           | Х     |          |
|     | Are officers, directors or trustees, and key employees required to disclose annually interests that co                       | uld giv   | e rise             |               |       |          |
|     | to conflicts?  |           |                    | 12b           | X     |          |
| С   | Does the organization regularly and consistently monitor and enforce compliance with the policy? If                          | "Yes,"    | describe           |               |       |          |
|     | in Schedule O how this is done   |           |                    | 12c           | X     |          |
| 13  | Does the organization have a written whistleblower policy?   |           |                    | 13            | X     |          |
| 14  | Does the organization have a written document retention and destruction policy?  |           |                    | 14            | X     |          |
| 15  | Did the process for determining compensation of the following persons include a review and approve                           | al by I   | ndependent         |               |       |          |
|     | persons, comparability data, and contemporaneous substantiation of the deliberation and decision?                            | ?         |                    |               |       |          |
| а   | The organization's CEO, Executive Director, or top management official   |           |                    | 15a           | X     |          |
| b   | Other officers or key employees of the organization  |           |                    | 15b           | X     | ., .     |
|     | If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)   |           |                    |               |       |          |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange                   | ment v    | vith a             |               |       |          |
|     | taxable entity during the year?  |           |                    | 16a           |       | <u>X</u> |
| b   | If "Yes," has the organization adopted a written policy or procedure requiring the organization to eva-                      |           | • •                |               |       |          |
|     | ın joint venture arrangements under applicable federal tax law, and taken steps to safeguard the org                         | janizat   | ion's              |               |       |          |
|     | exempt status with respect to such arrangements?   |           |                    | 16b           |       |          |
|     | tion C. Disclosure   |           |                    | <del></del> - |       |          |
| 17  | List the states with which a copy of this Form 990 is required to be filed ▶TN   |           |                    |               |       |          |
| 18  | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-                          | (501      | c)(3)s only) avail | lable for     |       |          |
|     | public inspection. Indicate how you make these available. Check all that apply.  |           |                    |               |       |          |
|     | Own website Another's website X Upon request   | _         |                    |               | _     |          |
| 19  | Describe in Schedule O whether (and if so, how), the organization makes its governing documents, or                          | conflic   | of interest police | cy, and fina  | ncıal |          |
|     | statements available to the public.  |           |                    |               |       |          |
| 20  | State the name, physical address, and telephone number of the person who possesses the books a $TIM\ DEATS\ -\ 615-391-5723$ | ina rec   | ords of the orga   | anization:    |       |          |
|     | 319 MARTINGALE DRIVE, OLD HICKORY, TN 37138  |           |                    |               |       |          |
|     | JIN ILIMITHOMED DATALY OND HICKORY, IN 3/130   |           |                    | Earm          | 990   | 2009)    |
|     |  |           |                    | FUILL         | JJU 1 | といしひり    |

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| <b>(A)</b><br>Name and Title            | (B)<br>Average |                                |                       | (C<br>Posi  |              | 1                            |        | ( <b>D)</b><br>Reportable                      | <b>(E)</b><br>Reportable                         | (F)<br>Estimated  |  |
|---|----------------|--------------------------------|-----------------------|-------------|--------------|------------------------------|--------|--|--|---|--|
|   | hours          | (cl                            |                       | all t       |              |                              | ly)    | compensation                                   | compensation                                     | amount of   |  |
|   | per<br>week    | Individual trustee or director | Institutional trustee | Officer     | Key employee | Highest compensated employee | Former | from<br>the<br>organization<br>(W-2/1099-MISC) | from related<br>organizations<br>(W-2/1099-MISC) | other<br>compensation<br>from the<br>organization<br>and related<br>organizations |  |
| VAYNE ELSEY                             | 60.00          | ,                              |                       | ,           | ٠            | <b>-</b>                     |        | 454 500  |  | 11 750  |  |
| CEO/CHAIRMAN                            | 60.00          | X                              |                       | Х           |              |                              | -      | 454,500.                                       | 0.   | 11,750  |  |
| PAUL WILSON<br>PRESIDENT OF OUTREACH/DI | 41.00          | х                              |                       |             |              | _                            |        | 71,050.  | 0.   | 0   |  |
| M. NELSON WILSON, JR. DIRECTOR          | 1.00           | х                              |                       |             |              |                              |        | 0.   | 0.   | 0   |  |
| CONNIE ELDER<br>DIRECTOR                | 1.00           | x                              |                       |             |              |                              |        | 0.   | 0.   | 0   |  |
| ENORD HORWITZ                           |                |                                |                       |             |              |                              |        |  |  |   |  |
| DIRECTOR                                | 1.00           | X                              | <u> </u>              |             |              |                              |        | 0.   | 0.   | 0   |  |
| KEVIN GOUGHARY<br>CFO/COO               | 50.00          |                                |                       | х           |              |                              |        | 159,500.                                       | 0.   | 9,570   |  |
| DAVID GRABEN                            | 50.00          |                                |                       | x           |              |                              |        | 121,100.                                       | 0.   | 6,300   |  |
| KEITH WOODLEY<br>CHIEF DEV. OFFICER     | 50.00          |                                |                       | х           |              |                              |        | 83,750.  | 0.   | 2,988   |  |
| ODD MCKEE                               |                | <u> </u>                       |                       | <del></del> |              | ┢┈                           |        | 00,.000  |  |   |  |
| SENERAL COUNCEL/CAO/BOAR                | 50.00          |                                |                       | Х           |              | -                            | _      | 0.   | 0.   | 0   |  |
|   |                |                                |                       |             |              |                              |        |  |  |   |  |
|   |                |                                |                       |             |              |                              |        |  |  |   |  |
|   |                | -                              |                       |             |              |                              |        |  |  |   |  |
|   |                |                                |                       |             | _            |                              |        |  |  |   |  |
|   |                |                                |                       | -           |              |                              |        |  |  |   |  |
| <del></del>                             |                |                                |                       |             |              |                              |        |  | _  |   |  |
|   |                |                                |                       |             |              |                              |        | -  |  |   |  |

| Par | t VII Section A. Officers, Directors, Tr  | ıstees, Key Er   | mple                           | yee                   | s, a    | nd l  | High                  | est      | Compensated Employ                             | ees (continued)                                 |                         |                   |                                     |                         |
|-----|---|------------------|--------------------------------|-----------------------|---------|-------|-----------------------|----------|--|---|-------------------------|-------------------|-------------------------------------|-------------------------|
|     | (A)   | (B)              |                                |                       | _ ((    | -     |                       |          | (D)  | (E)   |                         | _                 | (F)                                 |                         |
|     | Name and title  | Average hours    | (6)                            |                       | Pos     |       | ı<br>app              | lv)      | Reportable compensation                        | Reportable compensation                         |                         |                   | timate<br>iount                     | -                       |
|     |   | per<br>week      | Individual trustee or director | Institutional trustee | Officer |       | Highest compensated E |          | from<br>the<br>organization<br>(W-2/1099-MISC) | from related<br>organizations<br>(W-2/1099-MISC |                         | com<br>fr<br>orga | other pensa om the anizated related | ition<br>e<br>ion<br>ed |
|     |   |                  |                                |                       |         |       |                       |          |  |   |                         |                   |                                     |                         |
|     |   |                  |                                |                       |         |       |                       |          |  | -   |                         |                   |                                     |                         |
|     |   |                  |                                |                       |         |       |                       |          |  |   | $\overline{\downarrow}$ |                   |                                     |                         |
|     |   |                  |                                |                       |         |       |                       |          |  |   |                         | <del></del>       |                                     |                         |
|     |   |                  |                                |                       |         |       | -                     |          |  |   | $\downarrow$            |                   |                                     |                         |
|     |   |                  |                                |                       |         |       |                       |          |  |   |                         |                   |                                     |                         |
|     | <u> </u>  |                  |                                |                       |         |       |                       |          |  |   |                         |                   |                                     |                         |
| 1b  | Total   | 1                |                                |                       | 1       | ·     | ▶                     | ·        | 889,900.                                       |   | 0.                      | 3                 | 0,6                                 | 08.                     |
| 2   | Total number of individuals (including but r  | ot limited to th | ose                            | liste                 | ed a    | bove  | e) wl                 | ho r     | eceived more than \$100                        | ,000 in reportable                              |                         |                   |                                     |                         |
|     | compensation from the organization  | <del></del>      |                                |                       |         |       |                       |          |  |   |                         |                   |                                     | 3                       |
| 2   | Did the average ties hat any favorage officer   | ducatar au tou   |                                | اما                   |         |       |                       |          |  |   | Γ                       |                   | Yes                                 | No                      |
| 3   | Did the organization list any former officer line 1a? If "Yes," complete Schedule J for s |                  | Stee                           | , ке                  | у еп    | ipio  | yee,                  | or r     | nignest compensated er                         | npioyee on                                      |                         | 3                 |                                     | Х                       |
| 4   | For any individual listed on line 1a, is the si   |                  | le co                          | omp                   | ensa    | ation | n and                 | d oti    | her compensation from                          | the organization                                | -                       |                   |                                     | <del></del> .           |
|     | and related organizations greater than \$15   |                  |                                |                       |         |       |                       |          |  | J   |                         | 4                 | _X_                                 |                         |
| 5   | Did any person listed on line 1a receive or   | accrue compe     | nsat                           | ion f                 | rom     | any   | unr                   | relat    | ed organization for serv                       | ices rendered to                                |                         |                   |                                     |                         |
| _   | the organization? If "Yes," complete Scheo  | lule J for such  | pers                           | on                    |         |       |                       |          |  |   |                         | 5_                |                                     | X                       |
|     | tion B. Independent Contractors   |                  |                                |                       |         | 4     |                       |          |  | £400,000 of a con-                              |                         |                   |                                     |                         |
| 1   | Complete this table for your five highest counties organization.  NONE                    | mpensated in     | uepe                           | snae                  | an c    | Onti  | racio                 | JIS L    | mat received more than                         | \$100,000 or comp                               | ensa                    | ation i           | rom                                 |                         |
|     | (A)   |                  |                                |                       |         |       |                       |          | (B)  |   |                         | (0                | ;)                                  |                         |
|     | Name and business   | address          |                                |                       |         |       |                       | _        | Description of s                               | services  | Co                      | ompe              | nsatio                              | n                       |
|     |   |                  |                                |                       |         |       |                       |          |  |   |                         |                   |                                     |                         |
|     | <del></del>   |                  |                                |                       |         |       |                       | $\dashv$ |  | -   |                         |                   |                                     |                         |
|     |   |                  |                                |                       |         |       |                       |          |  |   |                         |                   |                                     |                         |
|     |   |                  |                                |                       |         |       |                       |          |  |   |                         |                   |                                     |                         |
|     | <del></del>   |                  |                                |                       |         |       | _                     |          |  |   |                         |                   |                                     |                         |
|     |   |                  |                                |                       |         |       |                       |          |  |   |                         |                   |                                     |                         |
|     |   |                  |                                |                       |         |       |                       |          |  |   |                         |                   |                                     |                         |
| 2   | Total number of independent contractors (   | _                | ot li                          | mıte                  | d to    |       | _                     | stec     | d above) who received n                        | nore than                                       |                         | •                 |                                     |                         |
|     | \$100,000 in compensation from the organi   | zation >         |                                |                       |         |       | 0                     |          |  |   |                         |                   | 000 /                               | 2000                    |

| Pa   | rt 1      | /111 | Statement of Rever                                     | nue                                   |          |               |                      |  |   | İ   |
|--|-----------|------|--|---------------------------------------|----------|---------------|----------------------|--|---|---|
|  |           |      |  |                                       |          |               | (A)<br>Total revenue | (B) Related or exempt function revenue | (C)<br>Unrelated<br>business<br>revenue | (D) Revenue excluded from tax under sections 512, 513, or 514 |
| <u>ا ئ</u>   | 1         | а    | Federated campaigns                                    | 1                                     | а        |               |                      |  |   |   |
| Contributions, gifts, grants and other similar amounts |           | b    | Membership dues  |                                       | ь        |               |                      |  |   |   |
| am, g  |           | C    | Fundraising events .                                   | 1                                     | c 1,     | 145,217.      | ]                    |  |   |   |
|  |           | d    | Related organizations                                  | 1                                     | d        |               |                      |  |   |   |
| S.E  |           | е    | Government grants (contribut                           | ions) 1                               | е        |               |                      |  |   |   |
| 흔낆   |           | f    | All other contributions, gifts, gran                   | ts, and                               |          |               |                      |  |   |   |
| 혈  |           |      | similar amounts not included abor                      | ve _1                                 |          | 2402397.      | ]                    |  |   |   |
| 줉힟   |           | 9    | Noncash contributions included in lines                | 1a-1f \$                              | 7        | 1710627.      |                      |  |   |   |
| <u> </u>   |           | h    | Total. Add lines 1a-1f                                 |                                       |          | <u> </u>      | 73547614.            | •                                      |   |   |
|  |           |      |  |                                       |          | Business Code |                      |  |   |   |
| 8  | 2         | а    | MBE HANDLING FE  | ES                                    |          | 900099        | 2,892,597.           |  |   | 2892597.  |
| e S  |           | b    |  |                                       |          |               |                      |  |   |   |
| Program Service<br>Revenue                             |           | C    |  |                                       |          |               |                      |  |   |   |
| Rea  |           | d    |  |                                       |          |               |                      |  |   |   |
| Š  |           | е    |  |                                       |          |               |                      |  |   |   |
| _  |           | f    | All other program service reve                         | enue                                  |          | L             | 2,892,597.           |  |   |   |
|  | _         | g    | Total. Add lines 2a-2f                                 |                                       |          |               | 2,692,397.           | • [                                    |   | <del></del>   |
|  | 3         |      | Investment income (including                           | aiviaenas                             | , intere | est, and      | 7,668.               | İ                                      |   | 7,668.  |
|  | A         |      | other similar amounts)                                 | v.avamat k                            |          | . P           | 7,000.               |  |   | 7,000.  |
|  | 4<br>5    |      | Income from investment of tax<br>Royalties             | x-exempt t                            | ona p    | broceeds      |                      | <del> </del>                           |   | <del> </del>  |
|  | 3         |      | noyalles   | (i) Re                                | al       | (ii) Personal |                      |  |   | <del></del>   |
|  | 6         | а    | Gross Rents  | () 110                                | aı       | (ii) Fersonal |                      |  |   |   |
|  | ٠         | b    | Less: rental expenses                                  |                                       |          |               |                      |  |   |   |
|  |           | c    | Rental income or (loss)                                | <del></del> -                         |          |               | •                    |  |   |   |
|  |           | d    | Net rental income or (loss)                            |                                       |          | <b>•</b>      | İ                    |  |   |   |
|  | 7         |      | Gross amount from sales of                             | (i) Secu                              | rities   | (ii) Other    |                      |  |   |   |
|  | •         | Ī    | assets other than inventory                            | (,) 0000                              | ,,,,,,,  | (1) 0 11101   | 1                    |  |   |   |
|  |           | ь    | Less: cost or other basis                              |                                       |          |               | 1                    |  |   |   |
| ŀ  |           | -    | and sales expenses                                     |                                       |          |               |                      |  |   |   |
|  |           | С    | Gain or (loss)   |                                       |          |               | 1                    |  |   |   |
|  |           | d    | Net gain or (loss)                                     |                                       |          | <b>•</b>      | 1                    |  |   |   |
|  | 8         | а    | Gross income from fundraisin                           | g events (r                           | not      |               |                      |  |   |   |
| Other Revenue  |           |      | including \$11452                                      |                                       |          |               |                      |  |   |   |
| ا ق  |           |      | contributions reported on line                         | 1c). See                              |          |               |                      |  |   |   |
| <u>.</u>   |           |      | Part IV, line 18                                       |                                       | а        |               |                      |  |   |   |
| 동  |           | þ    | Less: direct expenses                                  |                                       | b        | 199,322.      |                      |  |   |   |
|  |           |      | Net income or (loss) from fund                         | -                                     |          | <u> </u>      | <199,322.            | .▷                                     |   | <u>&lt;199,322.</u> >   |
|  | 9         | а    | Gross income from gaming ac                            | trvities. Se                          | e        |               |                      |  |   |   |
|  |           |      | Part IV, line 19                                       | •                                     | а        |               | -                    |  |   |   |
|  |           |      | Less: direct expenses                                  |                                       | b        | L             | 1                    |  |   |   |
|  |           |      | Net income or (loss) from gam                          |                                       | les      | <b>P</b>      |                      |  |   | ļ   |
|  | 10        | а    | Gross sales of inventory, less                         | retums                                |          |               |                      |  |   |   |
|  |           |      | and allowances   |                                       | a        |               | 1                    |  |   |   |
|  |           |      | Less: cost of goods sold                               |                                       | b        | · L           | 1                    |  |   |   |
| ł  |           | C    | Net income or (loss) from sale<br>Miscellaneous Revenu |                                       | огу      | Business Code |                      |  |   | <del>                                     </del>              |
|  | 11        | -    | GUARANTY FEE   | <u> </u>                              |          | 900099        | 33,815.              | 33,815.                                |   | 1   |
|  | • •       |      | WEBSITE REVENUE  | · · · · · · · · · · · · · · · · · · · |          | 900099        | 25,718.              |  | <del>-</del>                            | <del> </del>  |
|  |           |      | MISCELLANEOUS  | -                                     |          | 900099        | 150.                 |  |   |   |
|  |           | d    | All other revenue                                      |                                       |          |               | 250.                 | 155.                                   |   |   |
|  |           |      | Total. Add lines 11a-11d                               |                                       |          | <u> </u>      | 59,683.              |  |   | <del>                                     </del>              |
|  | 12        |      | Total revenue. See instructions                        |                                       |          | <b>•</b>      | 76308240             |  | 0.                                      | 2700943.  |
| 93200  | )9<br>-10 |      |  |                                       |          |               |                      |  | . <u>-</u>                              | Form <b>990</b> (2009)  |

#### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

|    | All other organizations must comp  | plete column (A) but are (A) | not required to comple<br>(B) | te columns (B), (C), and (C)           | (D).                                    |
|----|--|------------------------------|-------------------------------|--|---|
|    | not include amounts reported on lines 6b,<br>8b, 9b, and 10b of Part VIII.   | Total expenses               | Program service expenses      | Management and general expenses        | Fundraising<br>expenses                 |
| 1  | Grants and other assistance to governments and   |                              |                               |  |   |
|    | organizations in the U.S. See Part IV, line 21   | ·                            |                               |  |   |
| 2  | Grants and other assistance to individuals in  | 60 605 005                   | 60 600 000                    |  |   |
|    | the U.S. See Part IV, line 22  | 60,627,937.                  | 60,627,937.                   |  |   |
| 3  | Grants and other assistance to governments,  |                              | 1                             |  |   |
|    | organizations, and individuals outside the U.S.  |                              | 1                             |  |   |
|    | See Part IV, lines 15 and 16   |                              |                               | ······································ | 111111111111111111111111111111111111111 |
| 4  | Benefits paid to or for members  |                              |                               |  |   |
| 5  | Compensation of current officers, directors,   | 1 052 012                    | 501 000                       | 216 660                                | 144 204                                 |
| _  | trustees, and key employees  | 1,052,013.                   | 591,060.                      | 316,669.                               | 144,284.                                |
| 6  | Compensation not included above, to disqualified   |                              |                               |  |   |
|    | persons (as defined under section 4958(f)(1)) and  |                              |                               |  |   |
| _  | persons described in section 4958(c)(3)(B)   | 1,031,507.                   | 603,100.                      | 174,162.                               | 254,245.                                |
| 7  | Other salaries and wages   | 1,031,307.                   | 003,100.                      | 1/4,102.                               | 234,243.                                |
| 8  | Pension plan contributions (include section 401(k)   | 16,967.                      | 12,563.                       | 4,334.                                 | 70                                      |
| •  | and section 403(b) employer contributions)   | 65,794.                      | 40,017.                       | 17,905.                                | 70.<br>7,872.<br>10,962.                |
| 9  | Other employee benefits  | 109,775.                     | 82,370.                       | 16,443.                                | 10 962                                  |
| 10 | Payroll taxes  | 100,110.                     | 02,370.                       | 10,443.                                | 10,702.                                 |
| 11 | Fees for services (non-employees):   |                              |                               |  |   |
| a  | Management   | 213,883.                     | 64,165.                       | 149,718.                               |   |
| b  | . •  | 72,397.                      | 01/103.                       | 72,397.                                |   |
|    | Accounting<br>Lobbying   | 72/3371                      |                               | 12/33/16                               |   |
| e  | D ( ) ( )  |                              |                               | ······                                 |   |
| f  | Investment management fees   |                              |                               |  |   |
| g  | ·  | 196,292.                     | 144,554.                      | 27,562.                                | 24,176.                                 |
| 12 | Advertising and promotion  | 810,329.                     | 722,425.                      | 2,70020                                | 87,904.                                 |
| 13 | Office expenses  | 419,032.                     | 356,966.                      | 18,840.                                | 43,226.                                 |
| 14 | Information technology   |                              |                               |  |   |
| 15 | Royalties  |                              |                               |  |   |
| 16 | Occupancy  | 181,875.                     | 139,117.                      | 25,655.                                | 17,103.                                 |
| 17 | Travel   | 148,576.                     | 121,094.                      | 13,741.                                | 13,741.                                 |
| 18 | Payments of travel or entertainment expenses   |                              |                               | •                                      | •                                       |
|    | for any federal, state, or local public officials  |                              |                               |  |   |
| 19 | Conferences, conventions, and meetings   |                              |                               |  |   |
| 20 | Interest   | 41,592.                      | 36,025.                       | 3,340.                                 | 2,227.                                  |
| 21 | Payments to affiliates   |                              |                               |  |   |
| 22 | Depreciation, depletion, and amortization  | 110,719.                     | 83,039.                       | 16,608.                                | 11,072.                                 |
| 23 | Insurance  | 41,933.                      | 31,450.                       | 6,290.                                 | 4,193.                                  |
| 24 | Other expenses Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below) |                              |                               |  |   |
| а  | OTHER DISTRIBUTION COST  | 412,879.                     | 412,879.                      | 0.                                     | 0.                                      |
| b  | DIRECT MAIL EXPENSE  | 267,336.                     | 0.                            | 0.                                     | 267,336.                                |
| c  | MISCELLANEOUS EXP  | 91,316.                      | 45,182.                       | 36,133.                                | 10,001.                                 |
| d  | EVENTS   | 64,353.                      | 60,386.                       | 0.                                     | 3,967.                                  |
| е  | AUTO EXPENSES  | 37,692.                      | 37,692.                       | 0.                                     | 0.                                      |
| f  | All other expenses   | 37,510.                      | 26,333.                       | 9,970.                                 | 1,207.                                  |
| 25 | Total functional expenses. Add lines 1 through 24f   | 66,051,707.                  | 64,238,354.                   | 909,767.                               | 903,586.                                |
| 26 | Joint costs. Check here   If following   |                              |                               |  |   |
|    | SOP 98-2 Complete this line only if the organization   |                              |                               |  |   |
|    | reported in column (B) joint costs from a combined   |                              |                               |  |   |
|    | educational campaign and fundraising solicitation  |                              |                               |  |   |

| Pa                          | rt'X | Balance Sheet   |           |                        |                          |     |                                       |
|-----------------------------|------|---|-----------|------------------------|--------------------------|-----|---------------------------------------|
|                             | _    |   |           | _                      | (A)<br>Beginning of year |     | <b>(B)</b><br>End of year             |
|                             | 1    | Cash - non-interest-bearing                                 |           |                        | 622.                     | 1   | 19,013.                               |
|                             | 2    | Savings and temporary cash investments                      |           |                        | 306,737.                 | 2   | 1,110,050.                            |
|                             | 3    | Pledges and grants receivable, net                          |           |                        | •                        | 3   |                                       |
|                             | 4    | Accounts receivable, net                                    |           |                        | 14,769.                  | 4   | 11,436.                               |
|                             | 5    | Receivables from current and former officers, di            | rectors,  | trustees, key          |                          |     |                                       |
|                             |      | employees, and highest compensated employee                 |           | i i                    |                          |     |                                       |
|                             |      | of Schedule L   |           |                        |                          | 5   |                                       |
|                             | 6    | Receivables from other disqualified persons (as             | defined   | d under section        |                          |     |                                       |
|                             |      | 4958(f)(1)) and persons described in section 495            | 58(c)(3)  | (B). Complete          |                          |     |                                       |
|                             |      | Part II of Schedule L                                       |           |                        |                          | 6   |                                       |
| ţ                           | 7    | Notes and loans receivable, net                             |           |                        |                          | 7   |                                       |
| Assets                      | 8    | Inventories for sale or use                                 |           |                        | 2,018,190.               | 8   | 13,536,483.                           |
| Ä                           | 9    | Prepaid expenses and deferred charges                       |           |                        | 34,539.                  | ø   | 52,930.                               |
|                             | 10a  | Land, buildings, and equipment: cost or other               |           |                        | <u></u>                  |     |                                       |
|                             |      | basis. Complete Part VI of Schedule D                       | 10a       | 1,534,670.<br>152,292. |                          |     |                                       |
|                             | Ь    | Less: accumulated depreciation                              | 10b       | 152,292.               | 298,570.                 | 10c | 1,382,378.                            |
|                             | 11   | Investments - publicly traded securities                    |           |                        |                          | 11  |                                       |
|                             | 12   | Investments - other securities. See Part IV, line           |           |                        | 12                       |     |                                       |
|                             | 13   | Investments - program-related. See Part IV, line            | 11        |                        |                          | 13  |                                       |
|                             | 14   | Intangible assets   |           |                        |                          | 14  |                                       |
|                             | 15   | Other assets. See Part IV, line 11                          |           |                        | 6,162,517.               | 15  | 3,258,548.                            |
|                             | 16   | Total assets. Add lines 1 through 15 (must equ              | al line 3 | 4)                     | 8,835,944.               | 16  | 19,370,838.                           |
|                             | 17   | Accounts payable and accrued expenses                       | 348,288.  | 17                     | 558,949.                 |     |                                       |
|                             | 18   | Grants payable .  | <u>-</u>  | 18                     |                          |     |                                       |
|                             | 19   | Deferred revenue  |           |                        |                          | 19  | 117,966.                              |
|                             | 20   | Tax-exempt bond liabilities                                 |           |                        |                          | 20  |                                       |
| es                          | 21   | Escrow or custodial account liability. Complete             | Part IV   | of Schedule D          |                          | 21  | , , , , , , , , , , , , , , , , , , , |
| Ħ                           | 22   | Payables to current and former officers, director           | rs, trust | ees, key employees,    |                          |     |                                       |
| Liabilities                 |      | highest compensated employees, and disqualifi of Schedule L | ed pers   | sons. Complete Part II |                          | 22  |                                       |
|                             | 23   | Secured mortgages and notes payable to unrela               | ated the  | rd parties             | 476,381.                 | 23  | 1,167,130.                            |
|                             | 24   | Unsecured notes and loans payable to unrelate               | d third i | parties                |                          | 24  |                                       |
|                             | 25   | Other liabilities. Complete Part X of Schedule D            |           |                        |                          | 25  |                                       |
|                             | 26   | Total liabilities. Add lines 17 through 25                  |           |                        | 824,669.                 | 26  | 1,844,045.                            |
|                             |      | Organizations that follow SFAS 117, check he                | ere 🕨     | X and complete         |                          |     |                                       |
| es                          |      | lines 27 through 29, and lines 33 and 34.                   |           |                        |                          |     |                                       |
| Ë                           | 27   | Unrestricted net assets                                     |           |                        | 8,011,275.               | 27  | 11,920,483.<br>5,606,310.             |
| 3ali                        | 28   | Temporarily restricted net assets .                         |           |                        |                          | 28  | 5,606,310.                            |
| 둳                           | 29   | Permanently restricted net assets                           |           | <u> </u>               |                          | 29  | ,                                     |
| Ē                           |      | Organizations that do not follow SFAS 117, c                | heck h    | ere 🕨 🔛 and            |                          |     |                                       |
| þ                           |      | complete lines 30 through 34.                               |           |                        |                          |     |                                       |
| ets                         | 30   | Capital stock or trust principal, or current funds          |           |                        |                          | 30  |                                       |
| Ass                         | 31   | Paid-in or capital surplus, or land, building, or ec        | quipmer   | nt fund                |                          | 31  |                                       |
| Net Assets or Fund Balances | 32   | Retained earnings, endowment, accumulated in                | come,     | or other funds         |                          | 32  | 1                                     |
| Z                           | 33   | Total net assets or fund balances                           |           | . [                    | 8,011,275.               | 33  | 17,526,793.                           |
|                             | 34   | Total liabilities and net assets/fund balances              |           |                        | 8,835,944.               | 34  | 19,370,838.                           |

Form **990** (2009)

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit

or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

Form **990** (2009)

3a

X

Act and OMB Circular A-133?

#### SCHEDULE A (Form 990 or 990-EZ)

**Public Charity Status and Public Support** 

Department of the Treasury Internal Revenue Service

Name of the organization

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

2009

Open to Public Inspection

**Employer identification number** 

|                |  | SOLES4S                | OULS, INC.                              |              |                    |                   |              |                        | 20           | <u>-4023</u> | <u> 482</u> |      |
|----------------|--|------------------------|---|--------------|--------------------|-------------------|--------------|------------------------|--------------|--------------|-------------|------|
| Part I         | Reason   | for Public Char        | <b>ity Status</b> (All organiz          | ations mu    | st complet         | te this part      | t.) See inst | tructions.             |              |              |             |      |
| The orga       | nization is not a  | a private foundation   | because it is: (For lines 1             | 1 through    | 11, check          | only one b        | юх.)         |                        |              |              |             |      |
| 1 🗀            | A church, co   | nvention of churches   | s, or association of chur               | ches desc    | ribed in <b>se</b> | ction 170         | (b)(1)(A)(i) |                        |              |              |             |      |
| 2              | A school des   | cribed in section 17   | 0(b)(1)(A)(ii). (Attach Sc              | hedule E.)   |                    |                   |              |                        |              |              |             |      |
| з 🗀            | A hospital or  | a cooperative hospi    | tal service organization of             | described    | ın section         | 170(b)(1)         | (A)(iii).    |                        |              |              |             |      |
| 4 🗀            | A medical re   | search organization    | operated in conjunction                 | with a hos   | pital desci        | nbed in <b>se</b> | ction 170    | (b)(1)(A)(ii           | i). Enter th | e hospital   | s nam       | ıe,  |
|                | city, and stat   |                        |   |              |                    |                   |              |                        |              |              |             |      |
| 5 🗀            | An organizat   | on operated for the    | benefit of a college or ur              | niversity o  | wned or op         | perated by        | a governi    | nental unr             | described    | d in         |             |      |
|                |  | (b)(1)(A)(iv). (Comple |   | •            | ·                  | ·                 | •            |                        |              |              |             |      |
| 6              | A federal, sta   | ate, or local governm  | ent or governmental uni                 | t describe   | d ın sectio        | n 170(b)(1        | )(A)(v).     |                        |              |              |             |      |
| 7 X            | An organizat   | on that normally rec   | erves a substantial part                | of its supp  | ort from a         | governme          | ental unit c | r from the             | general p    | ublic desc   | nbed i      | n    |
|                | _  | (b)(1)(A)(vi). (Comple | · ·                                     |              |                    | •                 |              |                        |              |              |             |      |
| 8 🗆            | 1  |                        | ection 170(b)(1)(A)(vi).                | (Complete    | Part II.)          |                   |              |                        |              |              |             |      |
| 9 🗆            | 1  |                        | eives: (1) more than 33 1               |              | -                  | rom contri        | butions. m   | nembershi              | o fees, and  | d aross red  | eipts       | from |
|                | _  |                        | nctions - subject to certa              |              | • •                |                   |              |                        |              | _            | •           |      |
|                |  | •                      | axable income (less sect                | -            | •                  | •                 |              |                        | • •          | _            |             |      |
|                |  | 509(a)(2). (Complete   | ·                                       |              | •                  |                   | •            |                        |              |              |             |      |
| 10             | An organizat   | ion organized and or   | perated exclusively to te               | st for publ  | ıc safety. S       | See <b>sectio</b> | n 509(a)(4   | I).                    |              |              |             |      |
| 11 🗀           | An organizat   | on organized and or    | perated exclusively for the             | ne benefit   | of, to perfo       | orm the fur       | nctions of,  | or to carr             | out the p    | ourposes o   | f one       | or   |
|                |  |                        |   |              |                    |                   |              |                        |              |              |             |      |
|                | more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h. |                        |   |              |                    |                   |              |                        |              |              |             |      |
|                | a Type I b Type II c Type III - Functionally integrated d Type III - Other   |                        |   |              |                    |                   |              |                        |              |              |             |      |
| е 🗀            | By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than  |                        |   |              |                    |                   |              |                        |              |              |             |      |
|                | foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).   |                        |   |              |                    |                   |              |                        |              |              |             |      |
| f              | If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III  |                        |   |              |                    |                   |              |                        |              |              |             |      |
|                | supporting o   | rganization, check th  | nis box                                 |              | •                  |                   |              |                        |              |              |             |      |
| g              | Since Augus  | t 17, 2006, has the c  | organization accepted ar                | ny gift or c | ontribution        | from any          | of the follo | owing pers             | sons?        |              |             |      |
|                | (i) A perso  | n who directly or ind  | rectly controls, either al              | one or tog   | ether with         | persons o         | described i  | ın (ii) and (          | ii) below,   |              | Yes         | No   |
|                | the gov  | erning body of the si  | upported organization?                  |              |                    |                   |              |                        |              | 11g(i)       |             |      |
|                | (ii) A famıly  | member of a persor     | n described in (i) above?               | •            |                    |                   |              |                        |              | 11g(ii)      |             |      |
|                | (iii) A 35%  | controlled entity of a | person described in (i) of              | or (ii) abov | e?                 |                   |              |                        |              | 11g(iii)     |             |      |
| h              | Provide the f  | following information  | about the supported or                  | ganızatıon   | (s).               |                   |              |                        |              |              |             |      |
|                |  |                        |   |              |                    |                   |              |                        |              |              |             |      |
| (i) Nam        | e of supported   | (ii) EIN               | (III) Type of                           |              | organization       |                   |              | (vi) Is<br>organizatio | the          | (vii) Am     | ount o      | f    |
| org            | ganization   | , ,                    | organization<br>(described on lines 1-9 |              | sted in your       |                   |              | l (i) organiz          | ed in the l  |              | port        |      |
|                |  |                        | above or IRC section                    | governing    | document?          | (i) or you        | r support?   | US                     | 2            |              |             |      |
|                |  |                        | (see instructions))                     | Yes          | No                 | Yes               | No           | Yes                    | No           |              |             |      |
|                |  |                        |   |              |                    |                   |              |                        |              |              |             |      |
|                |  |                        |   |              | _                  |                   |              | ļ                      |              |              |             |      |
|                |  |                        |   |              |                    |                   | }            |                        |              |              |             |      |
|                |  |                        |   |              |                    |                   |              | ļ                      |              |              | _           |      |
|                |  |                        |   |              |                    |                   |              |                        |              |              |             |      |
|                |  |                        |   |              |                    |                   | L            |                        |              | _            |             |      |
|                |  |                        |   |              | ļ                  |                   |              | 1                      |              |              |             |      |
|                |  |                        |   | ļ            | <u> </u>           |                   |              |                        |              |              |             |      |
|                |  |                        |   |              |                    | ĺ                 |              |                        |              |              |             |      |
|                |  |                        |   | ļ            | ļ                  |                   | ļ            | ļ                      |              |              |             |      |
|                |  |                        |   |              |                    |                   |              |                        |              |              |             |      |
| Total          |  |                        |   | 1            |                    | L                 |              | <u> </u>               |              |              |             |      |
| <b>LHA For</b> | <b>Privacy Act ar</b>  | nd Paperwork Redu      | ction Act Notice, see the               | he Instruc   | tions for          |                   |              | Schedul                | e A (Form    | 990 or 99    | 0-EZ)       | 2009 |

932021 02-08-10

Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2009 SOLES 4 SOULS, INC. 20-40234

[Part'II] Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I.)

| Sec  | tion A. Public Support   |                     |                    |                           |                     |                     |                    |  |  |  |
|------|--|---------------------|--------------------|---------------------------|---------------------|---------------------|--------------------|--|--|--|
| Cale | endar year (or fiscal year beginning in)   | (a) 2005            | <b>(b)</b> 2006    | (c) 2007                  | (d) 2008            | (e) 2009            | (f) Total          |  |  |  |
| 1    | Gifts, grants, contributions, and membership fees received. (Do not  |                     |                    |                           |                     |                     |                    |  |  |  |
|      | include any "unusual grants.")   | 8,816.              | 14978326.          | 17108060.                 | 36737905.           | 72404064.           | 141237171          |  |  |  |
| 2    | Tax revenues levied for the organ-<br>ization's benefit and either paid to<br>or expended on its behalf                                    |                     |                    |                           |                     |                     |                    |  |  |  |
| 3    | The value of services or facilities furnished by a governmental unit to the organization without charge                                    |                     |                    |                           |                     |                     |                    |  |  |  |
| 4    | Total. Add lines 1 through 3   | 8,816.              | 14978326.          | 17108060.                 | 36737905.           | 72404064.           | 141237171          |  |  |  |
|      | The portion of total contributions   |                     |                    |                           |                     |                     |                    |  |  |  |
|      | by each person (other than a   |                     |                    |                           |                     |                     |                    |  |  |  |
|      | governmental unit or publicly  |                     |                    |                           |                     |                     |                    |  |  |  |
|      | supported organization) included   |                     |                    |                           |                     |                     |                    |  |  |  |
|      | on line 1 that exceeds 2% of the   |                     |                    |                           |                     |                     |                    |  |  |  |
|      | amount shown on line 11,   |                     |                    |                           |                     |                     |                    |  |  |  |
|      | column (f)   |                     |                    |                           |                     |                     | 10876007.          |  |  |  |
| 6    | Public support. Subtract line 5 from line 4  |                     |                    |                           |                     |                     | 130361164          |  |  |  |
|      | etion B. Total Support   |                     |                    | t                         | 1                   | £                   | 1200001201         |  |  |  |
|      | endar year (or fiscal year beginning in)   | (a) 2005            | <b>(b)</b> 2006    | (c) 2007                  | (d) 2008            | (e) 2009            | (f) Total          |  |  |  |
|      | Amounts from line 4  | 8 - 816 -           | 14978326.          |                           | 36737905.           | 72404064            |                    |  |  |  |
| 8    | Gross income from interest,  |                     |                    |                           |                     |                     |                    |  |  |  |
| ٠    | dividends, payments received on  |                     |                    |                           | !                   | •                   |                    |  |  |  |
|      | securities loans, rents, royalties   |                     |                    |                           |                     |                     |                    |  |  |  |
|      | and income from similar sources  |                     | 141,780.           | 289,818.                  | 208,264.            | 39,816.             | 679,678.           |  |  |  |
| a    | Net income from unrelated business   |                     |                    |                           | , , ,               |                     |                    |  |  |  |
| Ū    | activities, whether or not the   |                     |                    |                           |                     |                     |                    |  |  |  |
|      | business is regularly carried on   |                     |                    |                           |                     |                     |                    |  |  |  |
| 10   | Other income. Do not include gain  |                     | -                  |                           |                     |                     |                    |  |  |  |
|      | or loss from the sale of capital   |                     |                    |                           |                     |                     |                    |  |  |  |
|      | assets (Explain in Part IV.)   |                     |                    |                           |                     |                     |                    |  |  |  |
| 11   | Total support. Add lines 7 through 10  |                     |                    | -                         |                     |                     | 141916849          |  |  |  |
|      | Gross receipts from related activities,  | etc. (see instruct) | ons)               | <u> </u>                  | ,                   | 12 15               | ,767,421.          |  |  |  |
|      | First five years. If the Form 990 is for   | •                   | •                  | rd, fourth, or fifth t    | ax vear as a sectio |                     | ·····              |  |  |  |
|      | organization, check this box and stor  | _                   |                    |                           | •                   |                     | $\triangleright X$ |  |  |  |
| Se   | ction C. Computation of Publ   | ic Support Pe       | rcentage           |                           |                     |                     |                    |  |  |  |
| 14   | Public support percentage for 2009 (I  | ıne 6, column (f) d | ivided by line 11, | column (f))               |                     | 14                  | _%                 |  |  |  |
| 15   | Public support percentage from 2008  | Schedule A, Part    | II, line 14        |                           |                     | 15                  | _%                 |  |  |  |
| 16a  | 33 1/3% support test - 2009.If the o   | rganization did no  | t check the box o  | n line 13, and line       | 14 is 33 1/3% or m  | nore, check this bo | x and              |  |  |  |
|      | stop here. The organization qualifies  | as a publicly supp  | orted organization | า                         |                     |                     | ▶ □                |  |  |  |
| t    | 33 1/3% support test - 2008.If the o   | rganization did no  | t check a box on l | ine 13 or 16a, and        | line 15 is 33 1/3%  | or more, check th   | nis box            |  |  |  |
|      | and stop here. The organization qual   | fies as a publicly  | supported organiz  | ation                     |                     | -                   | . ▶□               |  |  |  |
| 17a  | 17a 10% -facts-and-circumstances test - 2009. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, |                     |                    |                           |                     |                     |                    |  |  |  |
|      | and if the organization meets the "fac   | ts-and-circumstan   | ces" test, check t | his box and <b>stop</b> i | here. Explain in Pa | rt IV how the orga  | nization           |  |  |  |
|      | meets the "facts-and-circumstances"  |                     |                    |                           | •                   |                     | ▶□                 |  |  |  |
| Ł    | 10% -facts-and-circumstances tes   | -                   | •                  |                           | -                   | 7a, and line 15 is  | 10% or             |  |  |  |
|      | more, and if the organization meets the  | ne "facts-and-circu | mstances" test, c  | heck this box and         | stop here. Explai   | n in Part IV how th | e                  |  |  |  |
|      | organization meets the "facts-and-circ   | cumstances" test.   | The organization   | qualifies as a publ       | icly supported org  | anization .         | ▶□                 |  |  |  |
| 18   | Private foundation. If the organization  |                     | -                  |                           |                     |                     | ns ►               |  |  |  |
|      |  |                     |                    |                           |                     |                     | 0 or 990-EZ) 2009  |  |  |  |

| Pŧ        | rt III Support Schedule for (  | Organizations               | Described in          | Section 509(a        | a)(2) (Complete only | rf you   | checked the b   | ox on line 9 of Part I |
|-----------|--|-----------------------------|-----------------------|----------------------|----------------------|----------|-----------------|------------------------|
| Se        | ction A. Public Support  |                             |                       |                      |                      |          |                 |                        |
| Cal       | endar year (or fiscal year beginning in)   | (a) 2005                    | <b>(b)</b> 2006       | (c) 2007             | (d) 2008             |          | (e) 2009        | (f) Total              |
| 1         | Gifts, grants, contributions, and  |                             |                       |                      |                      |          |                 |                        |
|           | membership fees received. (Do not  |                             |                       |                      |                      |          |                 |                        |
|           | include any "unusual grants.")   |                             |                       |                      |                      |          |                 |                        |
| 2         | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose |                             |                       |                      |                      |          |                 |                        |
| 3         | Gross receipts from activities that  |                             |                       |                      |                      |          |                 |                        |
|           | are not an unrelated trade or bus-   |                             |                       | Ì                    | ŀ                    |          |                 |                        |
|           | iness under section 513  |                             |                       |                      |                      |          |                 |                        |
| 4         | Tax revenues levied for the organ-<br>ization's benefit and either paid to<br>or expended on its behalf  |                             |                       |                      |                      |          |                 |                        |
| 5         | The value of services or facilities  |                             |                       |                      |                      |          |                 |                        |
|           | furnished by a governmental unit to  |                             |                       |                      |                      |          |                 |                        |
|           | the organization without charge  |                             |                       |                      | l                    |          |                 |                        |
| 6         | Total. Add lines 1 through 5   |                             |                       |                      |                      |          |                 |                        |
| 78        | Amounts included on lines 1, 2, and  |                             |                       |                      |                      |          |                 |                        |
|           | 3 received from disqualified persons   |                             |                       |                      |                      |          |                 |                        |
| t         | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year           |                             |                       |                      |                      |          |                 |                        |
| •         | Add lines 7a and 7b  |                             |                       |                      |                      |          |                 |                        |
|           | Public support (Subtract line 7c from line 6)  |                             |                       |                      |                      |          | "               |                        |
| Se        | ction B. Total Support   |                             |                       |                      |                      |          |                 |                        |
| Cal       | endar year (or fiscal year beginning in)   | (a) 2005                    | <b>(b)</b> 2006       | (c) 2007             | (d) 2008             | <u> </u> | (e) 2009        | (f) Total              |
|           | Amounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources                       |                             |                       |                      |                      |          |                 |                        |
| t         | Unrelated business taxable income<br>(less section 511 taxes) from businesses<br>acquired after June 30, 1975  |                             |                       |                      |                      |          |                 |                        |
|           | Add lines 10a and 10b  |                             |                       |                      |                      |          |                 |                        |
| 11        | Net income from unrelated business<br>activities not included in line 10b,<br>whether or not the business is<br>regularly carried on                                     |                             |                       |                      |                      |          |                 |                        |
| 12        | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)  |                             |                       |                      |                      |          | <del></del>     |                        |
| 13        | Total support (Add lines 9, 10c, 11, and 12)   |                             |                       |                      |                      |          |                 |                        |
| 14        | First five years. If the Form 990 is for   | r the organization's        | s first, second, thu  | rd, fourth, or fifth | tax year as a sectio | on 50    | 1(c)(3) organi: | zation,                |
|           | check this box and stop here   |                             |                       |                      |                      |          |                 | ▶                      |
| <u>Se</u> | ction C. Computation of Publ   | <u>ic Support Pe</u>        | rcentage              |                      |                      |          |                 |                        |
| 15        | Public support percentage for 2009 (   | line 8, column (f) d        | livided by line 13, o | column (f))          |                      | 15       |                 | %                      |
|           | Public support percentage from 2008  |                             |                       | <u></u>              |                      | 16       | <u> </u>        | %                      |
| <u>Se</u> | ction D. Computation of Inve   | <u>stment Incom</u>         | e Percentage          |                      |                      |          |                 |                        |
| 17        | Investment income percentage for 20  | <b>)09</b> (line 10c, colur | mn (f) divided by lii | ne 13, column (f))   |                      | 17       |                 |                        |
|           | Investment income percentage from  |                             |                       |                      |                      | 18       |                 | %                      |
| 19a       | 33 1/3% support tests - 2009. If the   |                             |                       |                      |                      |          | 3%, and line    | 17 is not              |
|           | more than 33 1/3%, check this box a  |                             |                       |                      |                      |          | •               | ▶∐                     |
| t         | 33 1/3% support tests - 2008. If the   |                             |                       |                      |                      |          |                 | and                    |
|           | line 18 is not more than 33 1/3%, che  |                             |                       | •                    |                      |          | _               | <u> </u>               |
| 20        | Private foundation. If the organization  | on did not check a          | box on line 14, 19    | a, or 19b, check t   |                      |          |                 | <b>▶</b>               |

### Schedule D

(Form 990)

Department of the Treasury Internal Revenue Service

#### **Supplemental Financial Statements**

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

► Attach to Form 990. ► See separate instructions.

2009 Open to Public Inspection

Name of the organization

SOLES4SOULS, INC.

Employer identification number 20-4023482

| Pa | rt   Organizations Maintaining Donor Advise   | ed Funds or Other Similar Funds  | or Accounts. Complete if the                    |
|----|---|--|---|
|    | organization answered "Yes" to Form 990, Part IV, line                                      | e 6.   |   |
|    |   | (a) Donor advised funds  | (b) Funds and other accounts                    |
| 1  | Total number at end of year   |  |   |
| 2  | Aggregate contributions to (during year)  |  |   |
| 3  | Aggregate grants from (during year)   |  |   |
| 4  | Aggregate value at end of year  |  |   |
| 5  | Did the organization inform all donors and donor advisors in                                | writing that the assets held in donor advis  | sed funds                                       |
|    | are the organization's property, subject to the organization's                              | exclusive legal control?   | Yes No  |
| 6  | Did the organization inform all grantees, donors, and donor a                               | advisors in writing that grant funds can be  | used only                                       |
|    | for charitable purposes and not for the benefit of the donor of                             | or donor advisor, or for any other purpose   | conferring                                      |
|    | ımpermissible private benefit?  |  | Yes No  |
| Pa | rt II Conservation Easements. Complete if the org   | ganization answered "Yes" to Form 990, F   | Part IV, line 7.                                |
| 1  | Purpose(s) of conservation easements held by the organization                               | on (check all that apply).   |   |
|    | Preservation of land for public use (e.g., recreation or p                                  | oleasure) Preservation of an his   | storically important land area                  |
|    | Protection of natural habitat   | Preservation of a cert   | ified historic structure                        |
|    | Preservation of open space  |  |   |
| 2  | Complete lines 2a through 2d if the organization held a qualit                              | fied conservation contribution in the form   | of a conservation easement on the last          |
|    | day of the tax year.  |  |   |
|    |   |  | Held at the End of the Tax Year                 |
| а  | Total number of conservation easements  |  | 2a  |
| b  | Total acreage restricted by conservation easements  |  | 2b  |
| C  | Number of conservation easements on a certified historic str                                | ructure included in (a)  | 2c  |
| d  | Number of conservation easements included in (c) acquired                                   | after 8/17/06  | 2d  |
| 3  | Number of conservation easements modified, transferred, re                                  | leased, extinguished, or terminated by the   | e organization during the tax                   |
|    | year ▶  |  |   |
| 4  | Number of states where property subject to conservation ea                                  | sement is located -  |   |
| 5  | Does the organization have a written policy regarding the per                               | riodic monitoring, inspection, handling of   |   |
|    | violations, and enforcement of the conservation easements i                                 | t holds?   | └ Yes └ No                                      |
| 6  | Staff and volunteer hours devoted to monitoring, inspecting,                                |  |   |
| 7  | Amount of expenses incurred in monitoring, inspecting, and                                  |  |   |
| 8  | Does each conservation easement reported on line 2(d) above                                 | ve satisfy the requirements of section 170   |   |
|    | and section 170(h)(4)(B)(ii)?   |  | ☐ Yes ☐ No                                      |
| 9  | In Part XIV, describe how the organization reports conservation                             | •  |   |
|    | include, if applicable, the text of the footnote to the organization                        | tion's financial statements that describes   | the organization's accounting for               |
| D- | conservation easements.   | f Art Historical Transcruss or O   | they Circilay Access                            |
| F  | Organizations Maintaining Collections o Complete if the organization answered 'Yes' to Form |  | ther Similar Assets.                            |
|    | Complete if the organization answered Tes to Form   | 330, Fait IV, line 0.  |   |
| 4  | If the consequention planted as a completed and day CEAC 110.                               |  | atanan ahankuundo of ook booksoosal             |
| ıa | If the organization elected, as permitted under SFAS 116, no                                | · ·  |   |
|    | treasures, or other similar assets held for public exhibition, e                            | •  | blic service, provide, in Part Aiv, the text of |
|    | the footnote to its financial statements that describes these                               |  | an about works of out biotomost transcrives     |
| b  | , ,   | ·  |   |
|    | or other similar assets held for public exhibition, education, of                           | or research in furtherance of public service   | e, provide the following amounts relating to    |
|    | these items:  |  | <b>~</b> •                                      |
|    | (i) Revenues included in Form 990, Part VIII, line 1  |  | ► \$<br>► \$                                    |
| ^  | (ii) Assets included in Form 990, Part X  | and the state of t |   |
| 2  | If the organization received or held works of art, historical tre                           |  | ıı gain, provide                                |
| _  | the following amounts required to be reported under SFAS 1                                  | To relating to these items:  | <b>&gt;</b> *                                   |
| a  | Revenues included in Form 990, Part VIII, line 1  | -  | ► \$<br>► \$                                    |
| b  | Assets included in Form 990, Part X   | •  | <b>*</b>  |
|    |   |  |   |

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Schedule D (Form 990) 2009

Schedule D (Form 990) 2009

| Sche           | dule D (Form 990) 2009 SOLES 4 SOULS, INC.  |                       |               | 20-   | 4023482          | Page 4       |
|----------------|---|-----------------------|---------------|---|------------------|--------------|
|                | t'XI Reconciliation of Change in Net Assets from Form 990 to                                | <b>Audited Final</b>  | ncial State   |   |                  |              |
| 1              | Total revenue (Form 990, Part VIII, column (A), line 12)                                    |                       | 1             |   | 76,308           | 240.         |
| 2              | Total expenses (Form 990, Part IX, column (A), line 25)                                     |                       | 2             |   | 66,051           | 707.         |
| 3              | Excess or (deficit) for the year. Subtract line 2 from line 1                               |                       | 3             |   | 10,256           | 533.         |
| 4              | Net unrealized gains (losses) on investments  |                       | 4             |   |                  |              |
| 5              | Donated services and use of facilities  |                       | 5             |   |                  |              |
| 6              | Investment expenses   |                       | 6             |   |                  |              |
| 7              | Prior period adjustments  |                       | 7             |   |                  |              |
| 8              | Other (Describe in Part XIV.)   |                       | 8             |   |                  | 015.         |
| 9              | Total adjustments (net). Add lines 4 through 8  |                       | 9             |   |                  | 015.         |
| 10             | Excess or (deficit) for the year per audited financial statements. Combine lines 3 an       |                       | 10            |   | 9,515            | <u>,518.</u> |
| Par            | t XII Reconciliation of Revenue per Audited Financial Stateme                               | nts With Reve         | nue per l     | Retur   |                  |              |
| 1              | Total revenue, gains, and other support per audited financial statements                    |                       |               | 1   | 77,107           | <u>,689.</u> |
| 2              | Amounts included on line 1 but not on Form 990, Part VIII, line 12:                         |                       |               |   |                  |              |
| а              | Net unrealized gains on investments   | 2a                    |               | _   |                  |              |
| b              | Donated services and use of facilities  | 2b                    |               | 4   |                  |              |
| c              | Recoveries of prior year grants   | 2c                    |               | 4   |                  |              |
| d              | Other (Describe in Part XIV.)   | 2d /                  | 99,449        | 4   |                  | 4.4.0        |
| е              | Add lines 2a through 2d   |                       |               | 2e  | 799,<br>76,308,  | 449.         |
| 3              | Subtract line 2e from line 1  |                       |               | 3   | 76,308           | ,240.        |
| 4              | Amounts included on Form 990, Part VIII, line 12, but not on line 1:                        | 1 1                   |               |   |                  |              |
| а              | Investment expenses not included on Form 990, Part VIII, line 7b                            | 4a                    |               | 4   |                  |              |
| b              | Other (Describe in Part XIV.)   | 4b                    |               | ┨   |                  | ^            |
| C              | Add lines 4a and 4b   |                       |               | 4c  | 76,308           | 240          |
| 5              | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)             | onto With Eve         |               | 5   |                  | , 240.       |
| С              | t XIII Reconciliation of Expenses per Audited Financial Statem                              | ents with Exp         | enses pe      |   | 66,229           | 771          |
| 1              | Total expenses and losses per audited financial statements                                  |                       |               | 1   | 00,229           | , / / 4 •    |
| 2              | Amounts included on line 1 but not on Form 990, Part IX, line 25:                           | 00                    |               |   |                  |              |
| a              | Donated services and use of facilities  | 2a 2b                 |               | -   |                  |              |
| b              | Prior year adjustments Other leaden   | 2c                    |               | -   |                  |              |
|                | Other losses Other (Describe in Part XIV.)  |                       | 78,067        | -   |                  |              |
| d              | Add lines 2a through 2d   | 20 1                  | 10,001        | 2e  | 178              | ,067.        |
| е<br>3         | Subtract line 2e from line 1  |                       |               | 3   | 66,051           |              |
| 4              | Amounts included on Form 990, Part IX, line 25, but not on line 1:                          |                       | -             | , <del>, , , , , , , , , , , , , , , , , , </del> | 00,031           | ,,,,,,       |
| a              | Investment expenses not included on Form 990, Part VIII, line 7b                            | 4a                    |               |   |                  |              |
|                | Other (Describe in Part XIV.)   | 4b                    |               | 1   |                  |              |
|                | Add lines 4a and 4b   | 40                    |               | 4c  |                  | 0.           |
|                | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)            |                       |               | 5   | 66,051           |              |
|                | t XIV Supplemental Information  |                       |               |   |                  |              |
|                | olete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part I | II. lines 1a and 4: P | art IV. lines | 1b and  | 2b: Part V. line | 4: Part      |
|                | e 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also comp  |                       |               |   |                  | .,           |
| , ,,           |   | , , , ,               | ,             |   |                  |              |
|                |   |                       |               |   |                  |              |
| PAI            | RT XI, LINE 8 - OTHER ADJUSTMENTS:  |                       |               |   |                  |              |
|                |   |                       |               |   |                  |              |
| CHZ            | ANGING THE WORLD EQUITY: -741015.   |                       |               |   |                  |              |
| PAI            | RT XII, LINE 2D - CHANGING THE WORLD INVES  | TMENT INC             | OME - S       | \$631   | ,335.            |              |
| กเม            | DRAISING EXPENSES - \$168,114.  |                       |               |   |                  |              |
| - 01           | VICTORIO DIL DIVODO VIVO I I I I  |                       | <del>.</del>  |   |                  |              |
|                |   |                       |               |   |                  |              |
| -              |   |                       | · -           |   |                  |              |
| PAI            | RT XIII, LINE 2D- CHANGING THE WORLD EXPEN  | SES- \$9.9            | 54.           |   |                  |              |
|                |   | +-,-                  | - <b></b>     |   |                  |              |
| FUI            | DRAISING EXPENSES - \$168,114.  |                       |               |   |                  |              |
|                |   |                       |               | Sche  | dule D (Form 9   | 90) 2009     |
| 93205<br>02-01 | 4<br>10   |                       |               |   |                  |              |

## SCHEDULE G

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.
 ► Attach to Form 990 or Form 990-EZ.

OMB No 1545-0047

2009

Open To Public Inspection

| SOLES 4S  | OULS, INC.   |  |  |   | 20-4023  | 482   |
|---|--|--|--|---|--|---|
|   | Complete if the organization answer  | ered "\  | 'es" to  | Form 990, Part IV, I  | ine 17. Form 990-EZ  | filers are not  |
| Indicate whether the organization rais            | e Solicitat f Solicitat g Special  or oral agreement with any individual cart VII) or entity in connection with p ividuals or entities (fundraisers) pursi | tion of<br>tion of<br>fundra<br>(includerofess | non-g<br>gover<br>using o<br>ding o<br>lonal f | overnment grants<br>nment grants<br>events<br>fficers, directors, true<br>fundraising services? | stees or Yes   |   |
| (i) Name of individual or entity (fundraiser)     | (ii) Activity  | (iii)<br>fundr<br>have c<br>or con<br>contrib  | Did<br>aiser<br>istody<br>trol of<br>itions?   | (iv) Gross receipts from activity   | (v) Amount paid<br>to (or retained by)<br>fundraiser<br>listed in col. (i) | (vi) Amount paid<br>to (or retained by)<br>organization |
|   |  | Yes  | No   |   |  |   |
|   |  |  |  |   |  |   |
|   |  |  |  |   |  |   |
|   |  |  | •  |   |  |   |
|   |  |  |  |   |  |   |
| <del></del>                                       |  | ·  |  |   |  | :   |
|   |  |  |  |   |  |   |
|   |  |  |  |   |  |   |
|   |  |  |  |   |  |   |
|   |  |  |  |   |  |   |
|   | <u> </u>   | <u> </u>                                       |  |   |  |   |
| Total 3 List all states in which the organization | on is registered or licensed to solicit f  | funds (  | or has   | been notified it is ex  | empt from registrati   | on or licensing.  |
| -   |  |  |  |   |  |   |
|   |  |  |  |   |  |   |
|   |  |  |  |   |  |   |
|   |  |  |  |   |  |   |
|   |  |  |  |   |  |   |
|   |  |  |  |   |  |   |
|   |  |  |  |   |  |   |

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Schedule G (Form 990 or 990-EZ) 2009

Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 on Form 990-EZ, line 6a. List events with gross receipts greater than \$5,000. (a) Event #1 (b) Event #2 (c) Other events (d) Total events RETAIL POS GROUP (add col. (a) through 6 DONATION FUNDRAISER col. (c)) (event type) (total number) (event type) 496,840 180,451. 467,926. 1,145,217. Gross receipts 2 Less: Charitable contributions 180,451. 467,926. 1,145,217. 496,840. Gross income (line 1 minus line 2) 4 Cash prizes Noncash prizes Direct Expenses Rent/facility costs Food and beverages Entertainment 42,866. 156,456 Other direct expenses 199,322, 10 Direct expense summary. Add lines 4 through 9 in column (d) Net income summary. Combine line 3, column (d), and line 10 Part III Garning. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. (b) Pull tabs/instant (d) Total gaming (add Revenue (a) Bingo (c) Other gaming bingo/progressive bingo col. (a) through col. (c)) Gross revenue Cash prizes Direct Expenses Noncash prizes Rent/facility costs Other direct expenses Yes Yes % Yes Volunteer labor Direct expense summary. Add lines 2 through 5 in column (d) 8 Net gaming income summary. Combine line 1, column (d), and line 7 Yes No 9 Enter the state(s) in which the organization operates gaming activities: a is the organization licensed to operate gaming activities in each of these states? 9a b If "No," explain: 10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? 10a b If "Yes," explain: 11 Does the organization operate gaming activities with nonmembers? 11 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?

| Schedule G (Form 990 or 990 EZ) 2009 SOLES4 SOULS, INC. 20-  | 4023 | 348 | 2 Pa | age 3 |
|--|------|-----|------|-------|
|  | -    |     | Yes  | No    |
| 13 Indicate the percentage of gaming activity operated in:   |      |     |      |       |
| a The organization's facility 13a  | - %  | į   |      |       |
| b An outside facility . 13b  | - %  |     |      |       |
| 14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:         |      | į   |      |       |
| Name   |      |     |      |       |
| Turno P  | -    |     |      |       |
| Address  |      | i   |      |       |
| 15a Does the organization have a contract with a third party from whom the organization receives gaming revenue?             |      | 15a |      |       |
| b If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the amount                              |      |     |      |       |
| of gaming revenue retained by the third party > \$   |      |     |      |       |
| c If "Yes," enter name and address of the third party:   |      | l   |      |       |
|  |      | į   |      |       |
| Name   |      | ł   |      |       |
| Address  |      |     |      |       |
| 16 Gaming manager information:   |      |     |      |       |
| Name   |      |     |      |       |
| Gaming manager compensation ▶ \$   |      |     |      |       |
| Description of services provided ▶   |      |     |      |       |
|  |      |     |      |       |
| ☐ Director/officer ☐ Employee ☐ Independent contractor   |      |     |      |       |
| 17 Mandatory distributions:  |      |     |      |       |
| a is the organization required under state law to make charitable distributions from the gaming proceeds to                  |      |     |      |       |
| retain the state gaming license?   |      | 17a | :    | 1     |
| b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the |      |     |      |       |
| experience our exempt extrution during the tax year  | 1    | ŀ   |      | 1     |

Schedule G (Form 990 or 990-EZ) 2009

| SCHEDULE I<br>(Form 990)                               |   |                             | Grants and Governments  | Grants and Other Assistance to Organizations,<br>Governments, and Individuals in the United States | to Organizations<br>in the United Stat | . se  |   | 2009 OMB No 1545-0047                     | <b>109</b> .       |
|--|---|-----------------------------|---|--|--|---|---|---|--------------------|
| Department of the Treasury<br>Internal Revenue Service |   | Сотрі                       | Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.  ▶ Attach to Form 990. | nanswered "Yes" on Fo<br>► Attach to Form 990.   | on Form 990, Par<br>n 990.             | t IV, line 21 or 22.                                  |   | Open to Public Inspection                 | Public<br>ction .  |
| Name of the organization                               | ion SOLES4SOULS,  | LS, INC.                    |   |  |  |   | _ <b></b>   | Employer identification number 20-4023482 | on number<br>23482 |
| Part i General In                                      | General Information on Grants and Assistance  | nd Assistance               |   |  |  |   |   |   |                    |
| 1 Does the organiz                                     | Does the organization maintain records to substantiate the amount of th   | o substantiate the          | amount of the grants  | or assistance, the   | grantees' eligibility                  | for the grants or ass                                 | e grants or assistance, the grantees' eligibility for the grants or assistance, and the selection | L   | :                  |
| criteria used to a                                     | criteria used to award the grants or assistance?<br>Describe in Dart IV the organization's procedure  | stance?<br>codures for mont | f the of prant f  | of grant funds in the United States  | States                                 |   |   | Yes                                       | ٥<br>٧             |
| Part II Grants and                                     | Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any   | Governments and             | Organizations in the  | United States. C   | omplete if the orga                    | Inization answered "Y                                 | es" to Form 990, Part IV  | V, line 21, for any                       |                    |
| recipient th   | recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed | 55,000. Check this          | box if no one recipient   | t received more tha  | an \$5,000. Use Pa                     | rt IV and Schedule ŀ¹                                 | (Form 990) if additiona   | space is needed                           |                    |
| 1 (a) Name and ad or gov                               | 1 (a) Name and address of organization or government  | (b) EIN                     | (c) IRC section<br>if applicable  | (d) Amount of cash grant   | (e) Amount of non-cash assistance      | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance  | (h) Purpose of grant<br>or assistance     | yrant<br>e         |
|  |   |                             |   |  |  |   |   |   |                    |
|  |   |                             |   |  |  |   |   |   |                    |
|  |   |                             |   |  |  |   |   |   |                    |
|  |   |                             |   |  |  |   |   |   |                    |
|  |   |                             |   |  |  |   |   | ī   |                    |
|  |   |                             |   |  |  |   |   |   |                    |
|  | Enter total number of section 501(c)(3) and government organizations  | nd government or            | ganizations   |  |  |   |   |   |                    |
|  | Enter total number of other organizations   |                             |   |  |  |   |   | •   |                    |
| LHA For Privacy Act                                    | For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.  | ction Act Notice,           | see the Instructions f  | or Form 990.   |  |   |   | Schedule I (Form 990) 2009                | 1 990) 2009        |

Schedule I (Form 990) 2009 (f) Description of non-cash assistance HOSPITAL BEDS, MATTRESS COVERS, & DVDS CLOTHING SHOES (book, FMV, appraisal, other) Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Use Part IV and Schedule I-1 (Form 990) if additional space is needed. Part IV | Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. 50,883,876.DRG EST 5,190,911.DRG EST 4,553,150.DRG EST (d) Amount of non-cash assistance • 0 ٥. (c) Amount of cash grant 31 (b) Number of recipients 5000000 200002 00009 (a) Type of grant or assistance Schedule | (Form 990) 2009 OTHER RELIEF SUPPLIES 932102 02-02-10 CLOTHING SHOES

Page 2

20-4023482

INC

SOLES4SOULS,

#### SCHEDULĖ J (Form 990)

Department of the Treasury

### **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

Part IV, line 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

OMB No 1545-0047

Name of the organization

SOLES4SOULS, INC.

Employer identification number

20-4023482

| Pé | art I Questions Regarding Compensation   |    |     |    |
|----|--|----|-----|----|
|    |  |    | Yes | No |
| 1a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,     |    |     |    |
|    | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.                 |    |     |    |
|    | First-class or charter travel Housing allowance or residence for personal use  |    |     |    |
|    | Travel for companions Payments for business use of personal residence  |    |     |    |
|    | Tax indemnification and gross-up payments  Health or social club dues or initiation fees                                   |    |     |    |
|    | Discretionary spending account  Personal services (e.g., maid, chauffeur, chef)  |    |     |    |
| ь  | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or              |    |     |    |
|    | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain                   | 1b |     |    |
| 2  | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, |    |     |    |
|    | trustees, and the CEO/Executive Director, regarding the items checked in line 1a?  | 2  |     |    |
| 3  | Indicate which, if any, of the following the organization uses to establish the compensation of the organization's         |    |     |    |
|    | CEO/Executive Director. Check all that apply.  |    |     |    |
|    | Compensation committee X Written employment contract   |    |     |    |
|    | X Independent compensation consultant X Compensation survey or study   |    |     |    |
|    | Form 990 of other organizations  X Approval by the board or compensation committee   |    |     |    |
| 4  | During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing               |    |     |    |
| •  | organization or a related organization:  |    |     |    |
| а  | Receive a severance payment or change-of-control payment?  | 4a |     | X  |
|    | Participate in, or receive payment from, a supplemental nonqualified retirement plan?                                      | 4b |     | X  |
|    | Participate in, or receive payment from, an equity-based compensation arrangement?   | 4c |     | X  |
|    | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.              |    |     |    |
|    | Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.  |    |     |    |
| 5  | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation          |    |     |    |
| •  | contingent on the revenues of:   |    |     |    |
| а  | The organization?  | 5a |     | X  |
|    | Any related organization?  | 5b |     | X  |
|    | If "Yes" to line 5a or 5b, describe in Part III.   |    |     |    |
| 6  | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation          |    |     |    |
|    | contingent on the net earnings of:   |    |     |    |
| а  | The organization?  | 6a |     | X  |
| ь  | Any related organization?  | 6b |     | X  |
|    | If "Yes" to line 6a or 6b, describe in Part III.   |    |     |    |
| 7  | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments          |    |     | l  |
|    | not described in lines 5 and 6? If "Yes," describe in Part III   | 7  | X   |    |
| 8  | Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the            |    |     |    |
|    | ınıtıal contract exception described in Regs. section 53.4958-4(a)(3)? If "Yes," describe in Part III                      | 8  |     | X  |
| 9  | If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in                     |    |     |    |
|    | Regulations section 53.4958-6(c)?  | 9  |     |    |

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Schedule J (Form 990) 2009

20-4023482

Page 2

SOLES4SOULS, INC.

Schedule J (Form 990) 2009

Part # Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

|                   |             | (B) Breakdown of         | (B) Breakdown of W-2 and/or 1099-MISC compensation | SC compensation                     | (C)                         | (D)                    | (E)       | (F)   |
|-------------------|-------------|--------------------------|--|-------------------------------------|-----------------------------|------------------------|-----------|---|
| <b>(A)</b> Name   |             | (i) Base<br>compensation | (ii) Bonus & Incentive compensation                | (iii) Other reportable compensation | other deferred compensation | Nontaxable<br>benefits | (B)(0-(D) | reported in prior<br>Form 990 or<br>Form 990-EZ |
| טמיט דום מואט אני | € :         | 304,50                   | 150,000.   | 0                                   | 0                           | 11,750.                | 466,250.  | 507,367.  |
| WAINE ELSEY       |             | 133,500.                 | 26.000.  | 0                                   | 000                         | 9.570                  | 169.070.  | 278.250.  |
| KEVIN GOUGHARY    | <b>E</b>    |                          | 0  | 0                                   |                             | 0                      | 0         | 0   |
|                   | €           |                          |  |                                     |                             |                        |           |   |
|                   | (ii)        |                          |  |                                     |                             |                        |           |   |
|                   | <u>e</u>    |                          |  |                                     |                             |                        |           |   |
|                   | <b>E</b>    |                          |  |                                     |                             |                        |           |   |
|                   | : E         |                          |  |                                     |                             |                        |           |   |
|                   | ()          |                          |  |                                     |                             |                        |           |   |
|                   | (ii)        |                          |  |                                     |                             |                        |           |   |
|                   | Θ           |                          |  |                                     |                             |                        |           |   |
|                   | (ii)        |                          |  |                                     |                             |                        |           |   |
|                   | Θ           |                          |  |                                     |                             |                        |           |   |
|                   | <u>(ii)</u> |                          |  |                                     |                             |                        |           |   |
|                   | 0           |                          |  |                                     |                             |                        |           |   |
|                   | <u> </u>    |                          |  |                                     |                             |                        |           |   |
|                   | Ξ           |                          |  |                                     |                             |                        |           |   |
|                   | ⊞           |                          | ,  |                                     |                             |                        |           |   |
|                   | 8           |                          |  |                                     |                             |                        |           |   |
|                   | ⊞           |                          |  |                                     |                             |                        |           |   |
|                   | <b>E</b>    |                          |  |                                     |                             |                        |           |   |
|                   |             |                          |  |                                     |                             |                        |           |   |
|                   | Ξ           |                          |  |                                     |                             |                        |           |   |
|                   |             |                          |  |                                     |                             |                        |           |   |
|                   | ε           |                          |  |                                     |                             |                        |           |   |
|                   | ₿           |                          |  |                                     |                             | :                      |           |   |
|                   | ε           |                          |  |                                     |                             |                        |           |   |
|                   | ⊜           |                          |  |                                     |                             |                        |           |   |
|                   | 8           |                          |  |                                     |                             |                        |           |   |
|                   | ▣           |                          |  |                                     |                             |                        |           |   |

Schedule J (Form 990) 2009

34

Schedule J (Form 990) 2009

#### SCHEDULE M (Form 990)

#### **Noncash Contributions**

Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

Attach to Form 990.

Employer identification number

|     | SOLES4SOULS,                                      | INC.                          |                                   |   | 20-                 | 40234                          | 482 |     |
|-----|---|-------------------------------|-----------------------------------|---|---------------------|--------------------------------|-----|-----|
| Pa  |   |                               |                                   |   |                     |                                |     |     |
|     |   | (a)<br>Check if<br>applicable | (b)<br>Number of<br>contributions | (c) Revenues reported on Form 990, Part VIII, line 1g | Method of           | <b>d)</b><br>determini<br>nues | ing |     |
| 1   | Art · Works of art                                |                               |                                   |   |                     |                                |     |     |
| 2   | Art - Historical treasures                        |                               |                                   |   |                     |                                |     |     |
| 3   | Art - Fractional Interests                        |                               |                                   |   |                     |                                |     |     |
| 4   | Books and publications                            |                               |                                   |   |                     |                                |     |     |
| 5   | Clothing and household goods                      | X                             |                                   | 71,710,627.   | ORGANIZATI          | ON'S                           | ES' | TIM |
| 6   | Cars and other vehicles                           |                               |                                   |   |                     |                                |     |     |
| 7   | Boats and planes                                  |                               |                                   |   |                     |                                |     |     |
| 8   | Intellectual property                             |                               |                                   |   |                     |                                |     |     |
| 9   | Securities - Publicly traded                      |                               |                                   |   |                     |                                |     |     |
| 10  | Securities - Closely held stock                   |                               |                                   |   |                     |                                |     |     |
| 11  | Securities - Partnership, LLC, or                 |                               |                                   |   |                     |                                |     |     |
|     | trust interests                                   |                               |                                   |   |                     |                                |     |     |
| 12  | Securities · Miscellaneous                        |                               |                                   |   |                     |                                |     |     |
| 13  | Qualified conservation contribution -             |                               |                                   |   |                     |                                |     |     |
|     | Historic structures                               |                               |                                   |   |                     |                                |     |     |
| 14  | Qualified conservation contribution - Other       |                               |                                   | _   |                     |                                |     |     |
| 15  | Real estate - Residential                         |                               |                                   |   |                     |                                |     |     |
| 16  | Real estate - Commercial                          |                               | ··· <del>-</del>                  |   |                     |                                |     |     |
| 17  | Real estate - Other                               |                               |                                   |   |                     |                                |     |     |
| 18  | Collectibles                                      |                               |                                   |   |                     |                                |     |     |
| 19  | Food inventory                                    |                               |                                   |   |                     |                                |     |     |
| 20  | Drugs and medical supplies                        |                               |                                   |   |                     |                                |     |     |
| 21  | Taxidermy   |                               |                                   |   |                     |                                |     |     |
| 22  | Historical artifacts                              |                               |                                   |   |                     |                                |     |     |
| 23  | Scientific specimens                              |                               |                                   |   |                     |                                |     |     |
| 24  | Archeological artifacts                           |                               |                                   |   |                     |                                |     |     |
| 25  | Other ()  |                               |                                   |   |                     |                                |     |     |
| 26  | Other ()  |                               |                                   |   |                     |                                |     |     |
| 27  | Other ()  |                               |                                   |   |                     |                                |     |     |
| 28  | Other (   |                               | <u> </u>                          | <u> </u>  |                     |                                |     |     |
| 29  | Number of Forms 8283 received by the organ        | ızatıon during                | g the tax year for o              | contributions   |                     |                                |     |     |
|     | for which the organization completed Form 82      | 283, Part IV, I               | Donee Acknowled                   | gment 29  |                     |                                |     |     |
|     |   |                               |                                   |   |                     |                                | Yes | No  |
| 30a | During the year, did the organization receive to  | by contribution               | on any property re                | ported in Part I, lines 1-28 th                       | at it must hold for |                                |     |     |
|     | at least three years from the date of the initial | contribution                  | , and which is not                | required to be used for exer                          | mpt purposes for    |                                |     |     |
|     | the entire holding period?                        |                               |                                   |   |                     | 30a                            |     | X   |
| b   | If "Yes," describe the arrangement in Part II.    |                               |                                   |   |                     |                                |     |     |
| 31  | Does the organization have a gift acceptance      | policy that re                | equires the review                | of any non-standard contrib                           | outions?            | 31                             |     | X   |
| 32a | Does the organization hire or use third parties   | or related or                 | ganızatıons to sol                | icit, process, or sell noncast                        | 1                   |                                |     | _   |
|     | contributions?                                    |                               |                                   |   |                     | 32a                            |     | X   |
| b   | If "Yes," describe in Part II.                    |                               |                                   |   |                     |                                |     |     |
| 33  | If the organization did not report revenues in    | column (c) fo                 | r a type of propert               | y for which column (a) is cho                         | ecked,              |                                |     |     |
|     | describe in Part II.                              |                               |                                   |   |                     |                                |     |     |

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule M (Form 990) 2009

#### SCHEDULÉ O

(Form 990)

### **Supplemental Information to Form 990**

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

OMB No 1545-0047 Open to Public

| Internal Revenue Service | ► Attach to Form 990.                           |        | Inspection                   |
|--------------------------|---|--------|------------------------------|
| Name of the organization | SOLES4SOULS, INC.                               |        | identification number 023482 |
| FORM 990, PA             | ART I, LINE 1, DESCRIPTION OF ORGANIZATION MIS  | SION:  |                              |
| AND DISTRIBU             | TTES THE FOOTWEAR TO PEOPLE IN NEED IN THE U.S  | . AND  |                              |
| GLOBALLY.                |   |        |                              |
| -                        |   |        |                              |
| FORM 990, PA             | ART VI, SECTION A, LINE 2: RELATED PARTY INFOR  | MATION |                              |
| PAUL WILSON,             | DIRECTOR & PRESIDENT OF OUTREACH, AND M. NEL    | SON WI | LSON,                        |
| DIRECTOR, AF             | RE BROTHERS.                                    |        |                              |
|                          |   |        |                              |
| FORM 990, PA             | ART VI, SECTION B, LINE 11: ORGANIZATION'S PRO  | CESS U | SED TO                       |
| REVIEW FORM              | 990: A DRAFT OF THE RETURN IS SUMBITTED TO TH   | E CFO  | FOR HIS                      |
| APPROVAL, PR             | RIOR TO FILING OF THE RETURN. A DRAFT COPY OF   | THE RE | TURN IS ALSO                 |
| E-MAILED TO              | THE DIRECTORS FOR THEIR REVIEW.                 |        |                              |
|                          |   |        |                              |
| FORM 990, PA             | ART VI, SECTION B, LINE 12C: ENFORCEMENT OF CO  | NFLICT | S POLICY:                    |
| DIRECTORS DI             | SCLOSE ANY POTENTIALLY CONFLICTING INTERESTS    | AND AR | E IN                         |
| FREQUENT COM             | MUNICATION. IT IS INCUMBENT UPON THE DIRECTOR   | S TO M | ONITOR ANY                   |
| POTENTIAL CO             | ONFLICT SITUATIONS ON A CONTINUING BASIS.       |        |                              |
|                          |   |        |                              |
| FORM 990, PA             | ART VI, SECTION B, LINE 15: COMPENSATION PROCE  | SS FOR | TOP                          |
| OFFICIAL: CE             | CO COMPENSATION IS DISCUSSED ANNUALLY BY THE BO | OARD O | F DIRECTORS                  |
| (WITHOUT CEC             | PRESENT). ACTING WITH ADVICE FROM INDEPENDEN    | T CONS | ULTANT                       |
| REGARDING TH             | HE COMPENSATION, THE BOARD REVIEWS PERFORMANCE  | AND P  | ROGRESS OF                   |
| THE ORGANIZA             | ATION TO DETERMINE THE CEO COMPENSATION.        |        |                              |
|                          |   |        |                              |
| COMPENSATION             | PROCESS FOR OFFICERS: THE ORGANIZATION HAS C    | ONTRAC | TED WITH AN                  |
| INDEPENDENT              | COMPENSATION SPECIALIST TO EXAMINE THE COMPEN   | SATION | OF ALL                       |

932211 02-03-10

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Schedule O (Form 990) 2009

#### SCHEDULE O (Form 990)

### **Supplemental Information to Form 990**

Department of the Treasury

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.

2009
Open to Public Inspection

Internal Revenue Service Name of the organization **Employer identification number** SOLES4SOULS, INC. 20-4023482 MEMBERS OF THE EXECUTIVE TEAM, AS WELL AS DEVELOP AND ENHANCE THE ORGANIZATION'S COMPENSATION POLICY. RELATIVE DATA FROM COMPARABLE ORGANIZATIONS IN THE EXEMPT AND NON-EXEMPT CATEGORIES ARE USED IN THIS STUDY. FORM 990, PART VI, SECTION C, LINE 19: THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATMENTS AVAILABLE TO THE PUBLIC UPON REQUEST. FORM 990, PART XI, LINE 2C: THE FORM 990 IS REVIEWED BY THE CONTROLLER, CFO/COO, AND CEO PRIOR TO FILING AND THE AUDIT IS CONTROLLED BY THE CFO/COO AND THE CONTROLLER. FORM 990, PART VII, SECTION A, PAGE 7: PAUL WILSON IS COMPENSATED AS AN INDEPENDENT CONTRACTOR ON FORM 1099 FOR HIS DUTIES AS PRESIDENT OF THE OUTREACH PROGRAM, HE IS NOT COMPENSATED FOR DUTIES AS A DIRECTOR.

SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

2009 Open to Public Inspection

OMB No 1545-0047

Employer identification number 70-4023482 Direct controlling entity Identification of Related Tax-Exempt Organizations (Complete If the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) End-of-year assets 0 <u>e</u> ► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. Ö Total Income € ➤ See separate instructions. Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.) Legal domicile (state or foreign country) ▶ Attach to Form 990. Primary activity SOLES4SOULS, INC. Name, address, and EIN of disregarded entity Name of the organization Department of the Treasury Internal Revenue Service Part Part #

Direct controlling entity status (if section Public charity 501(c)(3)) 11A Exempt Code section ত্ত 509A3 Legal domicile (state or foreign country) TENNESSEE Primary activity 9 SUPPORTING 26-4305664, 319 MARTINGALE DRIVE, OLD CHANGING THE WORLD FOUNDATION, INC. Name, address, and EIN of related organization HICKORY, TN 37138

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

38

Schedule R (Form 990) 2009

932161 02-04-10

SOLES4SOULS, INC.

Schedule R (Form 990) 2009

part ## Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

Page 2

20-4023482

| (a)  | לישפל אם פוון פווים משל אפשין   | 3  | 5                          | 9   |                               | 9                            | 2                                 | 3                               | 6                                    | 9                                  |
|--|---|--|----------------------------|---|-------------------------------|------------------------------|-----------------------------------|---------------------------------|--------------------------------------|------------------------------------|
| Name, address, and EIN<br>of related organization                | ctivity   | Legal domicile<br>(state or<br>foreign<br>country) | Direct o                   | Predominant income (related, unrelated, excluded from tax under sections 512-514) |                               | Share of total income        | Share of<br>end-of-year<br>assets | Disproportionate allocations?   | Code<br>20 of 8<br>K-1 (Fo           | General of<br>managing<br>partner? |
|  |   |  |                            |   |                               |                              |                                   |                                 |                                      |                                    |
|  |   |  |                            |   |                               |                              |                                   |                                 | :                                    |                                    |
|  |   |  |                            |   |                               |                              |                                   |                                 |                                      |                                    |
|  |   |  |                            |   |                               |                              |                                   |                                 |                                      |                                    |
| Part tV Identification of Related Organizations treated as a cor | Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) | oration or 1<br>year.)                             | <b>rust</b> (Complete if t | the organizati  | on answered "Ye               | s" to Form 990               | ), Part IV, line 3                | 4 because it l                  | nad one or more                      | elated                             |
| (a) Name, address, and EIN of related organization               | <b>z</b> _  | Prin   | (b)<br>Primary activity    | (c) Legal domicile (state or foreign country)                                     | (d) Direct controlling entity | (C corp., S corp., or trust) |                                   | (f)<br>Share of total<br>Income | (g) Share of Peend-of-year or assets | (h)<br>Percentage<br>ownership     |
|  |   |  |                            |   |                               |                              |                                   |                                 |                                      |                                    |
|  |   |  |                            |   |                               |                              |                                   |                                 |                                      |                                    |
|  |   |  |                            |   |                               |                              |                                   |                                 |                                      |                                    |
|  |   |  |                            |   |                               |                              |                                   |                                 |                                      |                                    |
|  |   |  |                            |   |                               |                              |                                   |                                 |                                      |                                    |
| 932162 07-21-10  |   |  | 39                         |   |                               |                              |                                   | Sch                             | Schedule R (Form 990) 2009           | 90) 2009                           |

Page 3

神祇 V Transactions With Related Organizations (Complete If the organization answered "Yes" to Form 990, Part IV, line 34, 35, or 36,)

|   |                      |                            |              | 1   |
|---|----------------------|----------------------------|--------------|-----|
| Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.   |                      |                            | Yes No       | امر |
| 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?                         |                      |                            | -11          |     |
| a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity  |                      | 19                         | ×            |     |
| <b>b</b> Gift, grant, or capital contribution to other organization(s)  |                      | <b>1</b>                   | ×            |     |
| c Gift, grant, or capital contribution from other organization(s)   |                      | 5                          | ×            | 1   |
|   |                      | 7                          | ×            |     |
|   |                      | 3 0                        | ×            | 1   |
|   |                      | <u>D</u>                   | \$           | E   |
| 6 Colone as assessed to option organization (c)   |                      | *                          | ×            | 1   |
|   |                      | <b>=</b>  ,                | <b>\$</b>  > | 1   |
| g Purchase of assets from other organization(s)   |                      | 8                          | <b>*</b>  :  | - 1 |
| h Exchange of assets  |                      | ŧ                          | ×            | ١   |
| i Lease of facilities, equipment, or other assets to other organization(s)  |                      | 11                         | ×            |     |
|   |                      |                            |              |     |
| j Lease of facilities, equipment, or other assets from other organization(s)  |                      | -                          | ×            | 1   |
| k Performance of services or membership or fundraising solicitations for other organization(s)  |                      | <b>*</b>                   | ×            | l   |
| Performance of services or membership or fundraising solicitations by   |                      | =                          | ×            | 1   |
| m Sharing of facilities, equipment, mailing lists, or other assets  |                      | 13                         | ×            | İ   |
| n Sharing of paid employees   |                      | <b>1</b>                   | ×            |     |
|   |                      |                            |              |     |
| o Rembursement paid to other organization for expenses  |                      | -01                        | ×            | 1   |
|   |                      | 10                         | ×            | 1   |
|   |                      | <u>L</u>                   |              | ŀ   |
| g Other transfer of cash or property to other organization(s)   |                      | 10                         | ×            | 1   |
|   |                      | +-                         | ×            | 1   |
| 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds | insaction thresholds |                            |              | 1 1 |
| 1   | 3                    | (2)                        |              |     |
| Name of other organization(s)   | Transaction          | Amount involved            | olved        |     |
|   | type (a-r)           |                            |              | - 1 |
| (1) CHANGING THE WORLD FOUNDATION, INC.   | æ                    | 1,295                      | ,000.        | •1  |
|   |                      |                            |              |     |
|   |                      |                            |              | 1   |
| (6)   |                      |                            |              |     |
|   |                      |                            |              | l   |
| (4)   |                      |                            |              | - 1 |
|   |                      |                            |              |     |
| (5)   |                      |                            | ŀ            | 1   |
| (9)   |                      |                            |              | - 1 |
| 932163 02-04-10   | Sch                  | Schedule R (Form 990) 2009 | 990) 2006    | 0   |

Page 4

Schedule R (Form 990) 2009

Part Vi Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a)                                 | (9)              | (2)      | 9   | (e)                             | (μ)                     | (6)   | Ξ           |
|-------------------------------------|------------------|----------|---|---------------------------------|-------------------------|---|-------------|
| Name, address, and EIN<br>of entity | Primary activity | ign      | Are all partners section 501(c)(3) organizations? | Share of end-of-<br>year assets | opor-<br>late<br>tions? | Code V-UBI<br>amount in box 20<br>of Schedule K-1 | Gene        |
|                                     |                  | country) | Yes No  |                                 | Yes No                  | (Form 1065)                                       | Yes No      |
|                                     | ī                |          |   |                                 |                         |   |             |
|                                     |                  |          |   |                                 |                         |   |             |
|                                     |                  |          |   |                                 |                         |   |             |
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|                                     |                  |          |   |                                 | _                       |   |             |
|                                     |                  |          |   |                                 |                         |   |             |
|                                     |                  |          |   |                                 |                         |   |             |
|                                     |                  |          |   |                                 |                         | Schedule R (Form 990) 2009                        | n 990) 2009 |