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Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Department of the Treasury

► The organization may have to use a copy of this return to satisfy state reporting requirements

_	For th	ha 2000 aa	londar	year, or tax year	r haginning	July 1	2000 0	nd ending		ne 30	·····	, 20 10	
		r				hool of Business			Ju	_		r identification i	number
		applicable	Please use IRS	Doing Business		ilooi or business	rounda	uon		1			
		s change	label or				44	Ta		_	20	266180 e number	2
\sqcup	Name o	change	print or type.	l	•	is not delivered to street a	aaress)	Room/suite			•		_
	nitial re	eturn	See Specific	301 W. Main S				L		(8	(04)	828-148	<u> 7 </u>
	Fermina	ated	Instruc-	1 -	ite or country, an					l			
	Amendo	ed return	tions	Richmond, V	A 23284-4000					GG	iross rece	ipts \$ 7,06	3,455
	Applicati	ion pending	F Nam	ne and address of p	nncipal officer	Steven A. Marke			H(a) is th	s a grou	ın return fa	r affiliates? Yes	Z No
	••		same a	address as abo	ove							luded? Tes	□No
T	Tax-ex	kempt status		501(c) (3)◀ (inser		'(a)(1) or 527						st (see instruction	
J	Webs	site: > ww		iness.vcu.edu		····			H(c) Group			-	,
					Association Ot	her ▶	I Year	r of formation				egal domicile V	<u> </u>
	ert I	Summa		7/440/1 [] //43/ []	163001411011 23 01	, , , , , , , , , , , , , , , , , , ,	12 100	Or IOITIGUOTI	2003	1 141 0	tate of te	ogal dorrilone V	^
Г								The Fee					
	1	Briefly de	scribe	the organizatio	n's mission o	r most significant	activities	; ine rou	muation	sup	jorts a	ina promote:	
ø	1					Business at Virg							
Ę						n the School of B				tivitie	es, it p	rovides resc	urces
Governance	ļ	to educa	te stuc	dents, achieve	teaching exc	ellence, and pror	note sch	olarly res	earch.				
š	2	Check this	box ► [if the organization	ion discontinued	its operations or dispo:	sed of more	e than 25% o	fits net ass	ets			
<u>م</u>	3	Number o	of votin	a members of	the governing	body (Part VI, lin	e 1a)				3		35
SS	1			-	•	the governing boo	•	/L line 1h)		•	4		32
Activities	1		-	employees (Pa			y (i cait v	1, 1110 10/		Ţ	5		29
Ę	Į.			volunteers (est	-		• •		• •		6		0
⋖				•		• •	(C) h-n			•	7a		- 0
						Part VIII, column		12	•	·	7b	···	0
		Net union	ateu be	Janiesa taxable	المرادة المراد			·	Prior Y		70	Current Yea	
		_			1000	S		 	PHOLI		700		
9	8	Contributi	ions an	nd grants (Part	VIII) tine 1h)		1			833,			36,068
e	9	Program :	service	revenue (Part	V(lib) line 2g)	B B SOII 19	H		2	<u>,818,</u>			8,089
Revenue	10	Investmer	nt incoi	me (Part VIII, co	olemiu (A), Jiuo	es 3, 4, and /d) <u> </u> <u>@</u>				65,			59,866
_	11	Other rev	enue (F	Part VIII, columi	n (A) lines 5,	6d, 8e, 9c, 10c, a	ก็ d 11e)				0	66	66,768
	12	Total rever	nue-a	dd lines 8 throug	gh 11 (must e	THE Part VIII colum	ın⊒(A), lıne	e 12)	3	<u>,718,</u>	184	3,81	0,791
	13	Grants an	nd simil	lar amounts pa	Id (Part IX, co	fumn (A), lines 1-	3)	L			0	2,20	0,824
	1			-	•	umn (A), line 4)					0		0
es					- ·	s (Part IX, column (A) lines 5	5-10)		196,	580	10	7,736
Expenses	i			draising fees (Pa			y, m.o.	, , , ,			0		0
꿃				expenses (Part	-		• •	· o —	· .	ž	gi	1 . 68"	5,600
	ı		_			•				,951,			50,526
		-				la-11d, 11f-24f)		; <u> </u>		.148,			59,086
				Add lines 13-1 penses. Subtract		l Part IX, column	A), line 2	²⁵⁾ · ·					
or ces		nevenue ii	ess ext	Jenses, Subtract	t line to itom	mie 1 <u>2</u>			unning of C	430,1		End of Yea	8,295)
8 5	1							Det			-		
Net Assets Fund Balan	l		•	rt X, line 16) .	•			·		,142,			50,641
동				Part X, line 26)	1.1.2.1.			.		,657,	$\overline{}$		57,852
				nd balances. S	ubtract line 2	1 from line 20		<u>l .</u>	19	,485,	575	19,59	2,789
Pe	irt-II		ature I			 .							
		Under pen	nalties of	perjury, I declare the correct and corr	at I have examini Inlete Declaration	ed this return, including n of preparer (other tha	accompan	ying schedule	s and state	ments,	and to t	the best of my kn	iowledge
		und somon	アレ	// <i> //</i> /			1 01110017 10	busca on an		0, 1,	,	1	wicoge
Sig	ın		10		usu	<u>u</u>				<u> 2 </u>	10	[1]	
He	re	Signa	atune of o	officer					Da	te			
		IN Ke	enne	th C. Ble	risdell.	Executiv	C Dice	ic tor					
		Type	or print i	name and title				<u> </u>					
		Preparer's					Date	Checl	k if	Prepa	irer's idei	ntifying number	
		signature						self-	oyed ▶ 🔲		nstruction		
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Prep	oarer's	Firm's nan	ne (or vo	ours k					T	۲.			
Use	Only	If self-emp	ployed),						EIN	<u> </u>			
		address, a							Phone r	10	()		 -
Ma	y the	IRS discu	iss this	return with the	preparer sho	own above? (see ii	nstructio	ns) , ,				Yes	No



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Page	- 4

Par	t III Statement of Program Service Accomplishments
1	Briefly describe the organization's mission: The mission of the Foundation is to assist, support and foster the activities and mission of the School of Business at Virginia Commonwealth University. It solicits, manages and distributes assets to benefit programs in the School of Business. It also owns property which is leased to Virginia Commonwealth University to be used for School of Business classes and activities.
2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?
4	Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.
4a	(Code:) (Expenses \$ 2,436,052 including grants of \$ 0) (Revenue \$ 2,018,414) The VCU School of Business Foundation owns nonresidential real estate and land. That property is leased to Virginia Commonwealth University for \$1 per year, under a lease agreement which expires in 2031, for the purpose of housing the main teaching and activity facility for the School of Business. The remainder of the rental income is imputed. The Foundation has recorded as a liability an amount equal to the estimated present value of the future rental value of the facility over the initial lease term less the \$1 annual rent payment. The Foundation incurs interest, depreciation, amortization and legal expenses with regards to this activity.
4b	(Code:) (Expenses \$ 1,107,758 including grants of \$ 0) (Revenue \$ 1,545,934) The VCU School of Business Foundation supports programmatic initiatives of the School of Business primarily by managing invested funds and administering the distribution of annual gifts, endowment and quasi-endowment funds. These programs include: endowed chairs and professorships, providing merit scholarships to more than 55 students annually, departmental support of faculty development, student development activities, as well as research support and assistantships.
4c	(Code.) (Expenses \$ 915,276 including grants of \$) (Revenue \$ 1,598,089) The VCU School of Business Foundation assists and supports Virginia Commonwealth University's School of Business by providing educational conferences and noncredit bearing courses for members of the school and community. These types of activities include Executive Education courses in leadership skills, technical training in business areas such as Six Sigma, professional exam review courses and industry conferences for Real Estate, Risk & Insurance and International Business. Any proceeds from conferences and noncredit bearing course registrations that exceed the cost of the programs are used to support programmatic initiatives within the School of Business.
4d	Other program services. (Describe in Schedule O) (Expenses \$ including grants of \$) (Revenue \$)
4e	Total program service expenses ► 4,459,086

Ра	rt IV Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	1	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	✓	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If</i> "Yes," complete Schedule C, Part I	3		1
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	4		✓
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5		✓
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		1
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		✓
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III.	8		1
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		✓
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	✓	
11	Is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Parts VI, VIII, IX, or X as applicable	11	✓	
•	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.			
•	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	*, \$	5 41	· · · · · · · · · · · · · · · · · · ·
•	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	**	> -1 -> -2	
•	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.		* <	': *
•	Did the organization report an amount for other liabilities in Part X, line 25° If "Yes," complete Schedule D, Part X. Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X		· · · · · · · · · · · · · · · · · · ·	*
12	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII.	12	√ ,	. *
12A	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional	diane		
13 14a	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E Did the organization maintain an office, employees, or agents outside of the United States?	13 14a		√
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If "Yes," complete Schedule F, Part I</i>	14b		✓
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Part II.	15		✓
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Part III	16		<u>√</u>
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		✓
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18		✓
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III.	19		√
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		

Pai	Checklist of Required Schedules (continued)			
			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	1	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		1
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23		1
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25.	24a		1
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? .	24b	ļ	<u> </u>
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		<u> </u>
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		L
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		1
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		1
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		1
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III.	27		✓
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			1000
a b	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a 28b		✓ ✓
С	An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		1
29 30	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	29 30		1
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,			<u> </u>
32	Part 1	31		
33	Schedule N, Part II	32		√
34	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II,	33		√
35	III, IV, and V, line 1	34		✓
	Schedule R, Part V, line 2	35		✓
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		1
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37	ı	1
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O.	38	✓	

Pai	Statements Regarding Other IRS Filings and Tax Compliance			
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of		,	
	U.S. Information Returns. Enter -0- if not applicable	%		
	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	7.	, "	1 %
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	1	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax		ľ	`
ь	Statements, filed for the calendar year ending with or within the year covered by this return 29 If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	1	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?		- 4	\
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	√	
b	If "Yes," enter the name of the foreign country: ▶ Cayman Islands, British Virgin Islands		×	4
	See the instructions for exceptions and filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts.	>		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a	`.i`_i	-
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		1
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding			
	Prohibited Tax Shelter Transaction?	5c		<u> </u>
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		<u> </u>
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).		,	
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	1	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	✓	
С		7c		1
d	If "Yes," indicate the number of Forms 8282 filed during the year	* 3 A		3
	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	<u>~</u>	
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7 f		7
g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required? .	7g		
	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?	7h		ļ •
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting			'
	organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		<u>, *</u>
9_	Sponsoring organizations maintaining donor advised funds.		2	لــــــــــــــــــــــــــــــــــــــ
a	Did the organization make any taxable distributions under section 4966?	9a 9b		
ь 10	Did the organization make a distribution to a donor, donor advisor, or related person? Section 501(c)(7) organizations. Enter		j,	3
	Initiation fees and capital contributions included on Part VIII, line 12	3.7		» (
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities		y	۱ ا -
11	Section 501(c)(12) organizations. Enter:	,	,]	. !
а	Gross income from members or shareholders	<u></u>	<i>`</i> .	
b	Gross income from other sources (Do not net amounts due or paid to other sources against		\$1 / J	<u>*</u>
40-	amounts due or received from them)	40-		لــــــــــــــــــــــــــــــــــــــ
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? If "Yes," enter the amount of tax-exempt interest received or accrued during the year. 12b	12a		

Fal	for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, Schedule O. See instructions.			
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body	2000		图图
b	Enter the number of voting members that are independent	1		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with			
	any other officer, director, trustee, or key employee?	2_		✓
3	Did the organization delegate control over management duties customarily performed by or under the direct			1
	supervision of officers, directors or trustees, or key employees to a management company or other person? .	3		✓
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	4		V
5	Did the organization become aware during the year of a material diversion of the organization's assets?	5		✓
6	Does the organization have members or stockholders?	6		✓
7a	Does the organization have members, stockholders, or other persons who may elect one or more members			
	of the governing body?	7a		✓
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		7 0/00/21
8	Did the organization contemporaneously document the meetings held or written actions undertaken during		32	
	the year by the following:	IN.		
	The governing body?	<u>8a</u>	√	
_	Each committee with authority to act on behalf of the governing body?	8b	V	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached			,
500	at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9a		
	tion B. Policies (This Section B requests information about policies not required by the Inte	ernai		
7107	side Oddo.)		Yes	No
10-	Describe agreement on house local aboutons bysophers on affiliates 0	10a	163	1
	Does the organization have local chapters, branches, or affiliates?	100		`
U	If "Yes," does the organization have written policies and procedures governing the activities of such chapters,	10b		1
11	affiliates, and branches to ensure their operations are consistent with those of the organization?	100		
• • •	form?	11	1	1
11A	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			**************************************
	Does the organization have a written conflict of interest policy? <i>If "No," go to line 13</i>	12a	✓	
	Are officers, directors or trustees, and key employees required to disclose annually interests that could give			
	rise to conflicts?	12b	\	Ĺ
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"			
·	describe in Schedule O how this is done	12c	✓	
13	Does the organization have a written whistleblower policy?	13		✓
14	Does the organization have a written document retention and destruction policy?	14	✓	
15	Did the process for determining compensation of the following persons include a review and approval by	1303	AAA 426.	
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	1	AI	
	The organization's CEO, Executive Director, or top management official	15a	V	
b	Other officers or key employees of the organization	15b	√	(4.27)
	If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)	4		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement	7.380		العظاء
	with a taxable entity during the year?	16a	200748	√
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate			
	its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard		4	
500	the organization's exempt status with respect to such arrangements?	16b		
17	List the states with which a copy of this Form 990 is required to be filed NONE.			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)S	oniy)	
	available for public inspection. Indicate how you make these available. Check all that apply. ② Own website ③ Upon request			
10	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict	af .ak.	aroc*	
19	policy, and financial statements available to the public.	OI INC	51 6 2[
20	State the name, physical address, and telephone number of the person who possesses the books and reco	rde e	f tha	
20	organization: ► KENNETH C. BLAISDELL - (804) 828-1487			
	301 WEST MAIN STREET, RICHMOND, VA 23284			

Page 7

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

Check this box if the organization did not compared to the	ompensate	any o	curr	ent	offic	cer, d	lirec	tor, or trustee.		
(A)	(B) (C) (D) (E)								(E)	(F)
Name and Title	Average	Posit	on (d	chec	kall	that ap		Reportable	Reportable	Estimated
	hours per week	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	compensation from the organization (W-2/1099-MISC)	compensation from related organizations (W-2/1099-MISC)	amount of other compensation from the organization and related organizations
JAMES A. BUZZARD TRUSTEE	1	1						0	0	0
L. DANS CALLANS TRUSTEE	1	1						0	0	0
T. KENT COX TRUSTEE	1	√						0	0	0
PHYLLIS L. COTHRAN TRUSTEE	1	√						0	0	0
JOSEE G. COVINGTON TRUSTEE	1	1						0	0	0
RICHARD CULLEN TRUSTEE	1	1						0	0	0
GEORGE C. FREEMAN, III TRUSTEE	1	√						0	0	0
NANCY C. EVERETT TRUSTEE	1	~						0	0	0
CHARLES H. FOSTER, JR. TRUSTEE	1	\						0	0	0
MARK M. GAMBILL TRUSTEE	1	\						0	0	0
WILLIAM M. GINTHER TRUSTEE	1	\						0	0	0
BRENTON S. HALSEY TRUSTEE	1	\						0	0	0
A. WILLIAM HAMILL TRUSTEE	1	✓						0	0	0
ROBERT E. HENLEY TRUSTEE	1	√						0	0	0
ALLEN B. KING TRUSTEE	1	✓						0	0	0
JOHN P. MCCANN TRUSTEE	1	√						0	0	0

Part VII Section A. Office	rs, Directors, Tru	stees, Key	Emp	loy	ees,	an	d Hig	hest	Compensate	d Employees	contii	nued)	-3-	_
(A)		(B)	(C)						(D)	(E)		(F))	_
Name and title		Average	Positi	on (d	checi	k all	that ap	ply)	Reportable	Reportable		Estima	ated	
		hours per	오코	5	Q	줐	9 =	7	compensation	compensation	1	amou		
		week	탈	퇉	Officer	Key employee	귷	Former	from the	from related organizations	Ι,	oth :compen		
			었ᇤ	₫	1	du	yee c	"	organization	(W-2/1099-MISC		from	the	
			[*]	al t		oye	ğ		(W-2/1099-MISC)			organiz and re		
			Individual trustee or director	Institutional trustee		Φ	eg					organiza		
				8			Highest compensated employee							
JAMES V. MEATH				├	├	\vdash	ä.	\vdash						_
TRUSTEE		1					Ì		0		0			0
G. GILMER MINOR, III			✓		├	-		-						_
TRUSTEE	•••••	1	,		}			1 1	0		0			0
THURSTON R. MOORE			-		├	 	-				+-			_
TRUSTEE		1	,						0		0			0
JOHN R. NELSON			✓		 		_							_
TRUSTEE		1	١,		ľ		ļ		0		0			0
CHARLES F. PHILLIPS, III			✓	_	├	_					- -			
TRUSTEE		1							o		0			0
JAMES E. ROGERS			✓	<u> </u>	<u> </u>	ļ								
TRUSTEE		1	١.			Ì			0		o			0
			✓		ļ						_			_
S. BUFORD SCOTT		1			ļ				0		0			0
TRUSTEE		<u> </u>	✓			<u> </u>				· ····				_
RANJIT SEN		1					İ		o		0			0
TRUSTEE		•	✓		<u>L.</u>									_
GAIL L. LETTS		1	}	1	}		1	1	o		0			0
TRUSTEE		r .	✓								<u> </u>			U
THOMAS G. SNEAD, JR.		2	Ì								_	_		_
TRUSTEE		2	✓				İ		0		0			0
ERIC P. WHITTLETON											\mathbf{T}			_
TRUSTEE		1	1			ļ]		0		0			0
F. DIXON WHITWORTH		_												
TRUSTEE		1	✓						0		0			0
BAXTER F. PHILLIPS, JR.		4												_
TRUSTEE		1	✓						0		0			0
1b Total		· · ·		,				>	0		0			0
2 Total number of individual	s (including but n	ot limited	to the	ose	liste	ed a	above)) wh	o received mo	re than \$100,	000	n		_
reportable compensation t	rom the organiza	ition ► 0												
												Ye	s No	_ 5
3 Did the organization list a	iny former office	r director	or tri	ieto	اما	ω.	emple	2000	or highest o	omponeated	نگشد		2	
employee on line 1a? If ")								Jycc	, or riightest o	ompensated	3		1	
• •	•													_
4 For any individual listed of the organization and relate											-		→ ′	
individual										e J for such	4		1	
5 Did any person listed on										nuzation for	F		+	_
services rendered to the	organization? If "Y	es," comp	lete S	Sch	edu	le J	for s	uch	person		5			,
Section B. Independent Cont		<u>·</u>												_
1 Complete this table for yo		mpensate	d indi	ege	nde	nt c	ontra	ctor	s that received	more than \$	100.0	000 of		_
compensation from the or	ganızation.										, -			
	(A)								(B)			(C)		
Name and business address								Description of services Compensation						
PERFORMANCE EXCELLENCE, INC.							INS	TRUCTIONAL	-		1	59,90	0	
														_
														_
2 Total number of independe	ent contractors (ir	ncluding bu	ut not	lım	ited	to t	hose	liste	d above) who	received	¢			
more than \$100,000 in co									,	İ	•			i

Par	VIII	Statement of Re	venue					T
**		*		<i>5</i> 8	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
fts, grants r amounts	b c	_	1b		(c)2	. 4	*	* *
Contributions, gifts, grants and other similar amounts	e f	Related organizations Government grants (contr All other contributions, gifts, g and similar amounts not include Noncash contributions include	grants, ded above	986,068 18,869		· · · · · · · · · · · · · · · · · · ·	, , , , , , , , , , , , , , , , , , ,	
		Total. Add lines 1a-1f		Business Code	986,068	- 1 · · · · · · · · · · · · · · · · · ·	<u> </u>	
Program Service Revenue	2a b c d e f	Non Credit course re		611600	1,598,089	1,598,089		
<u>&</u>	g	Total. Add lines 2a-2f		>	1,598,089	3	``^\\\\^\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	. 4 43
	3 4 5	Investment income (incother similar amounts) Income from investment of	f tax-exempt bone	► d proceeds ►	515,728 0			515,728
	6a b c	Gross Rents Less: rental expenses Rental income or (loss) Net rental income or (lo	(i) Real 2,018,414 1,351,646 666,768	(ii) Personal	666,768			666,768
		Gross amount from sales of assets other than inventory	(i) Securities 1,945,156	(ii) Other	·		\$ 49 m	000,700
ļ	С	Less cost or other basis and sales expenses . Gain or (loss)	1,901,018 44,138		44,138			44,138
. Revenue		Gross income from events (not including \$ of contributions reported See Part IV, line 18				% · · · · · · · · · · · · · · · · · · ·		* **
Other R		Less: direct expenses Net income or (loss) fro	b	vents ►	0		* * * · · · · · · · · · · · · · · · · ·	
	b	Gross income from gam See Part IV, line 19 Less: direct expenses. Net income or (loss) fro	a	ities , . ▶	0	* **		, , ,
	b	Gross sales of inverteurns and allowances Less: cost of goods so Net income or (loss) from	a ld . b n sales of invento	ory >	0	AND A CONTRACTOR OF THE CONTRA	n de se un mares - comme	<i>x</i>
		Miscellaneous Reve	enue	Business Code				
	11a b c d	All other revenue ,						
		Total. Add lines 11a-1 Total revenue. See ins	1d		0 3,810,791	1,598,089	3	1,226,634

fundraising solicitation

Form 990 (2009)

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D). (A) (B) (C) (D) Fundraising Do not include amounts reported on lines 6b. Total expenses Program service Management and 7b, 8b, 9b, and 10b of Part VIII. expenses general expenses expenses Grants and other assistance to governments and 2,200,824 2,200,824 organizations in the U.S. See Part IV, line 21 Grants and other assistance to individuals in 0 the U.S. See Part IV, line 22 Grants and other assistance to governments. organizations, and individuals outside the 0 U.S. See Part IV, lines 15 and 16 0 Benefits paid to or for members Compensation of current officers, directors, 0 trustees, and key employees . . . Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . 100,080 100.080 Other salaries and wages Pension plan contributions (include section 401(k) 0 and section 403(b) employer contributions). . . 0 Other employee benefits 7,656 7.656 10 Payroll taxes Fees for services (non-employees): 11 0 0 **b** Legal 16,750 16,750 c Accounting 0 **d** Lobbying 0 e Professional fundraising services. See Part IV, line 17 74,359 74,359 f Investment management fees 9,669 9,669 12 Advertising and promotion. 4,337 4,337 13 Office expenses 890 890 14 Information technology 0 Royalties . . . 15 0 16 Occupancy 0 17 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 953 953 19 Conferences, conventions, and meetings . 1.197.421 1,197,421 20 Payments to affiliates 0 21 0 22 Depreciation, depletion, and amortization. 4,397 4.397 23 Insurance Other expenses, Itemize expenses not covered above. (Expenses grouped together Š. and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.) Course related expenses 807,540 807,540 Bad Debt 13,091 13,091 b Other Expenses 21,119 21,119 C d All other expenses Total functional expenses. Add lines 1 through 24f 4,459,086 4,459,086 0 0 Joint costs. Check here ▶ ☐ if following SOP 98-2. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and

Pa	rt X	Balance Sheet	,		
			(A) Beginning of year		(B) End of year
	1	Cash—non-interest-bearing	598,931	1_	1,485,344
	2	Savings and temporary cash investments	7,217,129	2	6,475,256
	3	Pledges and grants receivable, net	7,721,320	3	5,017,830
	4	Accounts receivable, net	280,075	4	170,106
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of			
		Schedule L	0	5	0
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L	0	6	0
S	7	Notes and loans receivable, net	0	7	0
Assets	8	Inventories for sale or use	0	8	0
As	9	Prepaid expenses and deferred charges	28,019	9	110,024
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D		.*** ****	
	ь	Less: accumulated depreciation 10b 3,294,012	41,747,085	10c	40,407,148
	11	Investments—publicly traded securities	12,862,285	11	15,284,681
	12	Investments—other securities. See Part IV, line 11	8,438,050	_	9,437,832
	13	Investments—program-related. See Part IV, line 11	0	13	0
	14	Intangible assets	0	14	0
	15	Other assets. See Part IV, line 11	249,795		362,420
	16	Total assets. Add lines 1 through 15 (must equal line 34)	79,142,690		78,750,641
	17	Accounts payable and accrued expenses	32,485,918		32,768,938
	18	Grants payable	27,162,947		26,383,164
	19	Deferred revenue	8,250	19	5,750
i	20		0	20	0,700
ģ	21	·	0	21	0
Liabilities	22	Escrow or custodial account liability. Complete Part IV of Schedule D Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified		* * * * * * * * * * * * * * * * * * *	
⋍		persons Complete Part II of Schedule L	0	22	0
	23	Secured mortgages and notes payable to unrelated third parties	0	23	0
	24	Unsecured notes and loans payable to unrelated third parties	0	24	0
	25	Other liabilities. Complete Part X of Schedule D		25	0
	26	Total liabilities. Add lines 17 through 25	59,657,115	26	59,157,852
ces		Organizations that follow SFAS 117, check here ▶ ✓ and complete lines 27 through 29, and lines 33 and 34.		<u> </u>	
a	27	Unrestricted net assets	7,491,457	27	6,929,000
Ba	28	Temporarily restricted net assets	4,294,003	28	4,950,562
ק	29	Permanently restricted net assets	7,700,115	29	7,713,227
Net Assets or Fund Balan		Organizations that do not follow SFAS 117, check here ▶ □ and complete lines 30 through 34.		i s	
ţ	30	Capital stock or trust principal, or current funds		30	
SSe	31	Paid-in or capital surplus, or land, building, or equipment fund .		31	
Ä	32	Retained earnings, endowment, accumulated income, or other funds		32	
Set	33	Total net assets or fund balances	19,485,575	33	19,592,789
	34	Total liabilities and net assets/fund balances	79,142,690	34	78,750,641

Page **12**

1 Accounting method used to prepare the Form 990: ☐ Cash ☑ Accrual ☐ Other ☐ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O. 2a Were the organization's financial statements compiled or reviewed by an independent accountant?	Pa	rt XI Financial Statements and Reporting						
If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O. 2a Were the organization's financial statements compiled or reviewed by an independent accountant? b Were the organization's financial statements audited by an independent accountant? c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. d If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both: Separate basis □ Consolidated basis □ Both consolidated and separate basis 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the				Yes	No			
Schedule O. 2a Were the organization's financial statements compiled or reviewed by an independent accountant? b Were the organization's financial statements audited by an independent accountant? c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. d If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both: Separate basis Consolidated basis Both consolidated and separate basis 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the	1	Accounting method used to prepare the Form 990: Cash Accrual Other			*			
b Were the organization's financial statements audited by an independent accountant? c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. d If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both: ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the				,	,			
b Were the organization's financial statements audited by an independent accountant? c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. d If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both: Separate basis Consolidated basis Both consolidated and separate basis 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the	2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		1			
the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. d If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both: Separate basis Consolidated basis Both consolidated and separate basis 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the		·						
the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. d If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both: Separate basis Consolidated basis Both consolidated and separate basis 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the	C	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of						
Schedule O. d If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both: ☑ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		· · · · · · · · · · · · · · · · · · ·	2c	✓				
d If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both: ☑ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		If the organization changed either its oversight process or selection process during the tax year, explain in						
d If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both: ☑ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		Schedule O.	` _		X.			
Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were	' '		~*`````			
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? 3a ✓ b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the 3a ✓		issued on a consolidated basis, separate basis, or both:	78 g	3.43	. 7			
the Single Audit Act and OMB Circular A-133?		☑ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis	******	أُلَاثُ تُنتفد	(4) X			
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the	За		3a		/			
	b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the						
		required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.	3b					

Form **990** (2009)

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047
2009
Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

		ile olganization	l e e e e e e e e e e e e e e e e e e e						Employe	a identifica	uon number
			iness Foundation						20		1661802
Pa	rt I	Reason	for Public Ct	narity Status (All or	ganizati	ons mus	t compl	ete this	part.) Se	e instruc	ctions.
The	orga	anization is n	ot a private four	idation because it is:	(For lines	1 throug	gh 11, ch	eck only	one box	.)	
1				irches, or association			ribed in s	section 1	70(b)(1)(A)(i).	
2				on 170(b)(1)(A)(ii). (At							
3				hospital service organ							
4	Ш			ation operated in con)(A)(iii). Enter the
_	_			ate:							
5	_	section 170	(b)(1)(A)(iv). (Co	,		·					l unit described in
6	_		_	ernment or governme				-			
7	An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II)										
8 9			•	receives: (1) more th				m aantrib	utions m	ambamb	n food and arose
9	ч			ed to its exempt func							
				ent income and unre							
			-	after June 30, 1975.							
10		An organizat	tion organized a	nd operated exclusive	elv to tes	t for publ	lic safety	See sec	tion 509	(a)(4).	
11		-	•	and operated exclusive	•		•				r to carry out the
				blicly supported orga							
		509(a)(3). C	heck the box tha	at describes the type	of suppo	rting orga	anızatıon	and com	iplete line	es 11e thr	ough 11h.
		a 🗌 Type	। ь □	Type II c	: 🗆 Тур	e III-Fun	ctionally	ıntegrate	d	d 🗌	Type III-Other
е				tify that the organiza							
				on managers and othe	r than on	e or more	publicly	supporte	ed organiz	zations de	scribed in section
		509(a)(1) or	section 509(a)(2)								
f				a written determinat	on from	the IRS	that it is	a Type	l, Type II	, or Type	III supporting
		•	, check this box								
g		-		the organization acce	epted any	gift or c	ontribution	on from a	iny of the	,	
		following pe									Yes No
			•	r indirectly controls, e		_		th persor	is descrit	oed in (ii)	
			-	ning body of the sup		ganizatio	n? .		•		11g(i) 11g(ii)
				rson described in (i) a of a person described		· · · ·					11g(iii)
h				ation about the suppo							119(11)
	Name	of supported	(ii) EIN	(iii) Type of organization	T	organization	·	ou notify	(vi) (s the	(vii) Amount of
.,		anization	(.,	(described on lines 1-9	in col (i) listed in your the organization in				organization in col		support
				above or IRC section (see instructions))	governing	document?		col (i) of your support?		zed in the	
					Yes	No	Yes	No	Yes	No	
								_			
								<u> </u>	ļ	<u> </u>	
					{			1			
					 						
]]	
			great (Alexanda)		CURT	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2 a 18	2.33 F .	6. 737.	1, 350	
Tota	1_										

Schedule A (Form 990 or 990-EZ) 2009

Par	(Complete only if you chec					and 170(b)(1)(A)(vi)
	tion A. Public Support						
Ca	lendar year (or fiscal year beginning in) 🕨	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	5,658,184	14,444,575	11,211,474	833,722	986,068	33,134,023
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0
4	Total. Add lines 1 through 3	5,658,184	14,444,575	11,211,474	833,722	986,068	33,134,023
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						6,506,463
6	Public support. Subtract line 5 from line 4	A 18 18 18 18 18 18 18 18 18 18 18 18 18	100 C 100 C				26,627,560
Sec	tion B. Total Support						
Ca	lendar year (or fiscal year beginning in) 🕨	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
7	Amounts from line 4	5,658,184	14,444,575	11,211,474	833,722	986,068	33,134,023
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	187,151	547,710	1,621,674	2,515,747	2,534,000	7,406,282
9	Net income from unrelated business activities, whether or not the business is regularly carried on						0
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)]		0
11	Total support. Add lines 7 through 10 .	で過去り機に		18 18 18 18 18 18 18 18 18 18 18 18 18 1	The state of the	**** -5.1 4.5.4	40,540,305
12	Gross receipts from related activities, etc.	:. (see instructio	ns)			12	4,475,616
13	First five years. If the Form 990 is for organization, check this box and stop he	ere	<u> </u>	nd, third, fourth			n 501(c)(3)
	tion C. Computation of Public Su						
14	Public support percentage for 2009 (line		· -	1, column (f))		14	<u> %</u>
15 16a	Public support percentage from 2008 Sc 33% % support test—2009. If the organiand stop here. The organization qualifies	ization did not d	heck the box of			/6 or more, chec	
b	33% % support test—2008. If the organibox and stop here. The organization qua	zation did not d	heck a box on	line 13 or 16a,	and line 15 is		
17a	10%-facts-and-circumstances test – 20 more, and if the organization meets the "facts-and-circum organization meets the "facts-and-circum	acts-and-circun	nstances" test,	check this box	and stop here.	Explain in Part	IV how the
b 18	10%-facts-and-circumstances test—2008 more, and if the organization meets the "granization meets the facts-and-circumstances the facts-and-circumstances test—2008 more, and if the organization did facts for the facts for the organization did facts for the facts for th	facts-and-circum ances" test The	istances" test, c organization qua	check this box a alifies as a public	and stop here bly supported or	Explain in Part I	IV how the ▶ □

SCHEDULE D (Form 990)

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990,
Part IV, line 6, 7, 8, 9, 10, 11, or 12.

Open to Public Inspection

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

▶ Attach to Form 990. ▶ See separate instructions.

	of the organization			Employ	er identification number
VCL	School of Business Foundation			20	2661802
Pai	Organizations Maintaining Do the organization answered "Yes	onor Advised Funds or Other Similar s" to Form 990, Part IV, line 6.	Fund	s or A	Accounts. Complete if
		(a) Donor advised funds		(b) Fu	nds and other accounts
1	Total number at end of year				
2	Aggregate contributions to (during year)				
3	Aggregate grants from (during year)				
4	Aggregate value at end of year				
5		d donor advisors in writing that the assets I eject to the organization's exclusive legal co			advised Yes No
6	Did the organization inform all grantees, cused only for charitable purposes and not purpose conferring impermissible private	donors, and donor advisors in writing that g t for the benefit of the donor or donor advis benefit?	sor, or	for an	y other
Pai	t II Conservation Easements. Com	plete if the organization answered "Yes"	to Fo	rm 99	0, Part IV, line 7.
1 2	Purpose(s) of conservation easements hel Preservation of land for public use (e of protection of natural habitat Preservation of open space	d by the organization (check all that apply) g., recreation or pleasure) Preservation	on of a	n histo a certif	rically important land area fied historic structure
				Jah.	Held at the End of the Tax Year
а	Total number of conservation easements			2a	
b	Total acreage restricted by conservation e			2b	
C	,	certified historic structure included in (a) .		2c	
d		ded in (c) acquired after 8/17/06		2d	
3	Number of conservation easements modified the tax year ▶	fied, transferred, released, extinguished, or	termir	nated b	by the organization during
4	Number of states where property subject	to conservation easement is located ▶			
5		cy regarding the periodic monitoring, inspec	ction,	handlır	ng of
6	Staff and volunteer hours devoted to mon	nitoring, inspecting, and enforcing conserva	ition ea	aseme	nts during the year
7	Amount of expenses incurred in monitorin	ng, inspecting, and enforcing conservation	easem	ents d	uring the year
8	170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?	ed on line 2(d) above satisfy the requirement			L Yes L No
9	balance sheet, and include, if applicable, the organization's accounting for conserva-		's fina	ncial st	tatements that describes
Pa		lections of Art, Historical Treasures, o wered "Yes" to Form 990, Part IV, line 8.		er Sim	nilar Assets.
1a	art, historical treasures, or other similar ass	ender SFAS 116, not to report in its revenue sets held for public exhibition, education, or lete to its financial statements that describes	resear	ch in fu	irtherance of public service,
b	historical treasures, or other similar assets provide the following amounts relating to		esearc	h in fui	therance of public service,
	(i) Revenues included in Form 990, Part 3(ii) Assets included in Form 990, Part X	VIII, line 1			▶ \$
2	following amounts required to be reported				
a b	Revenues included in Form 990, Part VIII, Assets included in Form 990, Part X .	line 1			► \$ ► \$

Sched	ule D (Form 990) 2009						
Par	t III Organizations Maintaini	ng Collections o	of Art, Historica	al Treasures	s, or O	ther Similar As	ssets (continued)
3	Using the organization's acquisition, collection items (check all that apply	accession, and o	ther records, che	eck any of the	e follow	ring that are a si	gnificant use of its
а	Public exhibition		d 🔲 l	oan or exch	ange p	rograms	
b	Scholarly research		е 📙 (Other			
C	Preservation for future generat	ions					
4	Provide a description of the organiz Part XIV.	ation's collections	and explain how	v they further	r the or	ganization's exe	empt purpose in
5	assets to be sold to raise funds rather	than to be mainta	ined as part of th	e organizatıor	n's colle	ection?	Yes No
Par	t IV Escrow and Custodial A IV, line 9, or reported an	rrangements. Co amount on Form	omplete if the o 990, Part X, line	rganization a	answer	ed "Yes" to Fo	rm 990, Part
	included on Form 990, Part X?				ons or	other assets no	t 🗌 Yes 🗌 No
b	If "Yes," explain the arrangement in	Part XIV and com	plete the followi	ng table:		Δ.	mount
					10		nount
C	Beginning balance	<i>.</i>				<u> </u>	
d							
е	<u> </u>						
f						<u> </u>	□ Vaa □ Na
2a	Did the organization include an amount in	ount on Form 990.	, Part X, line 217				☐ Tes ☐ No
b Par			anization answ	vered "Yes"	to For	m 990 Part IV	/ line 10.
rai	Endowment Funds. 00						
		· · · · · · · · · · · · · · · · · · ·		1 11 2	£ " W"	* * *	
1a	· · ·			2	~ 1	· · · · · · · · · · · · · · · · · · ·	
b		411,007	201,211	× * *	<u> </u>	4 08 0	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
С	~ . ~	2.445.804	(4.595.437)	* *	, ,	* 295	* *
_			(1,00-1,1-1)	, , , , , , , , , , , ,	, \$	×,	1, *
	·			\$7.40p.ci	Øş+	7 Sec 7 × 80 .	: 14 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
-		2,673,249	1,348,672		is a	Feri Bara	
f	• •	71,694	71,694		394.	y 💥 .	4 m 2 4 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
g	End of year balance	34,825,186	34,706,788	· · · · · · · · · · · · · · · · · · ·	*	-	, ,
2	Provide the estimated percentage of	f the vear end bal	lance held as				
a							
b							
c	Term endowment ▶ 0 %						
3a			e organization th	at are held ar	nd adm	inistered for the	
-	organization by:		3				Yes No
	(i) unrelated organizations						3a(i) 🗸
	(ii) related organizations						
b	If "Yes" to 3a(II), are the related org	anizations listed a	s required on So	hedule R?			3b
4		Toganizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued) the organization's accusition, accession, and other records, check any of the following that are a significant use of list toten items (check all that apply): Public exhibition A					
Pai	t VI Investments—Land, Bu	ildings, and Eq	uipment. See	orm 990, P	art X,	ine 10.	
	Description of investment			sis (other)	de	preciation	(d) Book value
1a	Land			3,503,036	1/4 K		
b	Buildings			40,198,124		3,294,012	36,904,112
С	Leasehold improvements						
d	Equipment						
Tota	I. Add lines 1a through 1e. (Column (d)	must equal Form 9:	90, Part X, columi	n (B), line 10(c,	<i>)) .</i> .	>	40,407,148

		•		
Schadula	n	(Form	agni	2000

Part VII Investments—Other Securities	. See Form 990, Part X,	, line 12.	
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valua Cost or end-of-year mar	
Financial derivatives			
Closely-held equity interests			
Other BARLOW PARTNERS OFFSHORE LTD.	2,651,202	1	
PROPERTY HOLDINGS	727,861		
GERBER/TAYLOR OFFSHORE	2,819,727		
1607 INTERNATIONAL EQUITY FUND, LP	896,436		
CITY OF LONDON	1,119,926		
WINSTON GLOBAL PARTNERS	1,222,680	END -OF-YEAR MARKET VAL	UE
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.)	9,437,832		ž 🙉 🧸
Part VIII Investments—Program Related	d. See Form 990, Part X	, line 13.	
(a) Description of investment type	(b) Book value	(c) Method of valua Cost or end-of-year man	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13)	· · · · · · · · · · · · · · · · · · ·	, (21 x, 5 % a aq	<u> </u>
Part IX Other Assets. See Form 990, Par	rt X. line 15.		
	(a) Description		(b) Book value
			·
	· · · · · · · · · · · · · · · · · · ·		
Total. (Column (b) must equal Form 990, Part X, col. (
Part X Other Liabilities. See Form 990,	Part X, line 25.		
1. (a) Description of liability	(b) Amount	_ ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` `	2 2
Federal income taxes	NON	Ē ∤	
			· / * ·
		→ : , , , , , , , , , , , , , , , , , ,	* ,
			, , , , , , , , , , , , , , , , , , ,
		H) 13	
			*· · · · · · · · · · · · · · · · · · ·
			, , »
		-	5 / ,
		1	· * a & 4
		7	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25) ▶			* , ` ` ` ` ` ` ` `

Schedule D (Form 990) 2009 Page 4 Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements Part XI 3,810,791 Total revenue (Form 990, Part VIII, column (A), line 12) . . 1 2 4,459,086 Total expenses (Form 990, Part IX, column (A), line 25) 2 3 (648, 295)Excess or (deficit) for the year Subtract line 2 from line 1 3 4 1.892.321 Net unrealized gains (losses) on investments . . . 4 5 0 Donated services and use of facilities 5 6 0 Investment expenses 6 7 0 7 Prior period adjustments 8 (1,136,812)8 Other (Describe in Part XIV.) . 9 755,509 Total adjustments (net), Add lines 4 through 8 Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9 10 107,214 10 Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Part XII 7,054,758 1 Total revenue, gains, and other support per audited financial statements . 148 Amounts included on line 1 but not on Form 990, Part VIII, line 12: 1 2a 1.892.321 Net unrealized gains on investments . 0 🔅 🔞 2b **b** Donated services and use of facilities 為情 2c 0 1,351,646 2d d Other (Describe in Part XIV.) 2e 3,243,967 e Add lines 2a through 2d 3 3,810,791 Subtract line 2e from line 1 Amounts included on Form 990, Part VIII, line 12, but not on line 1: 4a 0 a Investment expenses not included on Form 990, Part VIII, line 7b 4b Other (Describe in Part XIV.) n 4c 0 Add lines 4a and 4b Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) 5 3,810,791 Reconciliation of Expenses per Audited Financial Statements With Expenses per Return Part XIII 6,947,544 Total expenses and losses per audited financial statements . . . Amounts included on line 1 but not on Form 990, Part IX, line 25. 2a 0 a Donated services and use of facilities . . . 2b 0 **b** Prior year adjustments 2c c Other losses 2d 2,488,458 d Other (Describe in Part XIV.) 2e 2,488,458 e Add lines 2a through 2d 4,459,086 3 Subtract line 2e from line 1 14. No. Amounts included on Form 990, Part IX, line 25, but not on line 1: n a Investment expenses not included on Form 990, Part VIII, line 7b . 4a 4b 0 **b** Other (Describe in Part XIV.) 0 4c c Add lines 4a and 4b 5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) 4,459,086 Part XIV Supplemental Information Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information. Part V, line 4: Various endowments have been created to support the Foundation and its mission. The endowments provide scholarships, support endowed chairs, support programs and other initiatives related to the School of Business. Part XII line 2d: Rental expenses and rental income are reported at gross values in financial statements Part XIII line 2d: Loss of interest rate swap agreement \$1,136,812 and rental expenses \$1,351,646 Part X, line 2: Footnote to the financial statements regarding income taxes is as follows: The organization is exempt from Federal income taxes as an organization other than a private foundation under Section 501(c)(3) of the Internal Revenue Code. However, income from certain activities not directly related to the

Schedule D (Form 990) 2009	Page 5
Part XIV Supplemental Information (continued)	
Organization's tax-exempt purpose may be subject to taxation as unrelated business income. The Organization had	no
unrelated business income during the year ended June 30, 2010. In addition, the Organization qualifies from	
from charitable contribution deduction deduction under Section 170(b)(1)(A) and has been classified as an organiza	tion
other than a private foundation under Section 509(a)(2). Effective July 1, 2009, the Organization adopted the account	ting
standard regarding "Accounting for Uncertain Tax Positions". This standard provides detailed guidance for financia	al
statement recognition, measurement, and disclosure of uncertain tax positions recognized in the Organization's	
financial statements. It requires an entity to recognize the financial statement impact of a tax position when it is more	re
likely than not that the position will be sustained upon examination. The adoption of this standard had no material e	ffect
on the Organization's financial position, results of operations, or cash flow. The tax years of 2006 to 2009 remain su	bject to
taxing authorities. The Organization includes penalties and interest assessed by income taxing authorities as opera	iting
expenses. The Organization did not have penalties and interest expenses for the year ended June 30, 2010.	
	•••••
	• • • • • • • • • • • • • • • • • • • •

SCHEDULE I (Form 990)

Name of the organization

Department of the Treasury Internal Revenue Service

Inganizations,	nited States
2	lividuals in the Ur
Assistance	ndividuals
Other /	and Ind
and	rnments,
Grants	Governm

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

► Attach to Form 990

OMB No 1545-0047	2009	Onen to Public
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Employer identification number

Schedule I (Form 990) 2009 **%** ☑ (h) Purpose of grant or assistance Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use 2661802 see part IV □ Yes Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and . (g) Description of non-cash assistance 20 see part IV Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. (f) Method of valuation (book, FMV, appraisal, other) Cat No 50055P (e) Amount of non-cash assistance 1,238,631 . (d) Amount of cash grant 962,193 For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. Part IV and Schedule I-1 (Form 990) if additional space is needed Enter total number of section 501(c)(3) and government organizations (c) IRC section if applicable the selection criteria used to award the grants or assistance? General Information on Grants and Assistance 115 54-6001758 (p) EIN Enter total number of other organizations VCU School of Business Foundation Virginia Commonwealth Universi Richmond, VA 23284-3035 1 (a) Name and address of organization 912 W. Franklin Street, Part I

Page 2

Schedule 1 (Form 990) 2009 (H) Purpose of grant or assistance: Assistance is provided in order to support the educational, scientific and charitable activities of Virginia Commonwealth University (f) Description of non-cash assistance Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Use Part IV and Schedule I-1 (Form 990) if additional space is needed. Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. Method of valuation (book, FMV, appraisal, other) (G) Description of Non-Cash Assistance: Present value adjustment for accrued contribution to VCU for future rent <u>e</u> (d) Amount of non-cash assistance (c) Amount of cash grant (b) Number of recipients Name of Organization: Virginia Commonwealth University (a) Type of grant or assistance Part II, Line 1, Columns (G) and (H) Schedule I (Form 990) 2009 Part IV Part III

SCHEDULE J-2 (Form 990)

Continuation Sheet for Form 990

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

▶ Attach to Form 990 to list additional information for Form 990, Part VII, Section A, line 1a. ▶ See the Instructions for Form 990.

Name of the Organization

Employer identification number

VCU SCHOOL OF BUSINESS FOUNDATION 20 2661802 Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated

(A)	(B)				C)			(D)	from related organizations (W-2/1099-MISC)	(F)
Name and title	Average hours per week	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	Reportable compensation from the organization (W-2/1099-MISC)	compensation from related organizations	Estimated amount of other compensation from the organization and related organizations
HARRY R. THALHIMER		<u> </u>	T							
TRUSTEE	1	1	<u>L</u> .					0	0	0
JOSEPH E. BECHT, JR.										
EX-OFFICIO	1	✓	_	-	ļ	ļ	_	0	0	0
MICHAEL RAO		١,								•
EX-OFFICIO	2	✓	!			-	 	U	U	0
KENNETH C. BLAISDELL SECRETARY & EXECUTIVE DIRECTOR	4	ļ	ļ	1			L	00	0	0
ROBERT E. RIGSBY						1				_
TREASURER	2	ļ	 	✓			╁	0	0	0
STEVEN A. MARKEL CHARIMAN	2			1				0	0	0
									i	
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		ļ	ļ	<u></u>						
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SCHEDULE O (Form 990)

Department of the Treasury

Internal Revenue Service Name of the organization

Supplemental Information to Form 990

Employer identification number

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

► Attach to Form 990.

Open to Public Inspection

OMB No 1545-0047

VCU School of Business Foundation 20 2661802 Part VI, Section B, line 11A: The Form 990 is reviewed and discussed by the members of the audit committee prior to filing. The Form is made available to all members of the governing body after the audit committee has given approval. Part VI, Section B, line 12A: All investment and business transactions of the Foundation are reviewed by the Executive Director to ensure there is no conflict of interest with any Trustee in matters relating to the Foundation. Annually, all members of the Board of Trustees are required to sign a conflict of interest statement in order to disclose the existence of any conflicts. Part VI, Section B, line 15a and 15b: The compensation for key positions is governed by applicable policies enforced by Virginia Commonwealth University and the Commonwealth of Virginia. Compensation is determined using comparability data, and reviewed at the University level for compliance with existing policies. Part VI, Section C, line 19: Audited financial statements, the most recent form 990 and governing documents are posted on the VCU School of Business website. Printed copies are available by written request received by mail at the Organization's business address. Part XI, line 2C: The organization has a formal audit committee which is responsible for oversight of the audit and selection of an independent auditor.