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DLN: 93493294007010

# Form **990**

Department of the Treasury
Internal Revenue Service

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

2009

Open to Public Inspection

A Fo	r the 2	2009 са	lendar yea	r, or tax year beginning 07-0	01-2009	and ending 06-30-201	LO			
3 Ch	eck ıf ap	pplicable	Please	C Name of organization HOPE HALL	D Employer identification number					
Address change use IRS								16-146370		
— Naı	me char	nge	print or type. See	Doing Business As				E Telephone n		
— <sub>Init</sub>	tal retur	rn	Specific	Number and street (or P O box	x ıf maıl ıs ı	not delivered to street addre	ess) Room/suite	(585) 426-		
Terminated Instructions. 1612 BUFFALO ROAD					,		, and a second	<b>G</b> Gross receipts	\$ 1,975,433	
– <sub>Am</sub>	ended r	return		City or town, state or country,	and ZIP +	4		ł		
_		pending		ROCHESTER, NY 14624						
. 421		, J	F Nan	 ne and address of principal c	officer		ш/->		<b>f</b>	
				NA DOLCE SSJ	onicei		l .	ıs a group retur ates?	n for	
				BUFFALO ROAD ESTER,NY 14624						
			ROCHE	14024			1 ' '	ll affiliates includ	•	
 т Та	x-exem	pt status	▼ 501(c)	) ( 3 ) ◀ (insert no )	a)(1) or [	527	1 -		(see instructions)	
		<u> </u>		, ( - , - , (			H(c) Grou	up exemption nu	imber <b>F</b>	
		:: ► N/A					<u> </u>			
				tion Trust Association Otl	her ►		<b>L</b> Year of fo	rmation 1994	State of legal domicile NY	
Pa	rt I									
		•		e organization's mission or r A A NON-TRADITIONAL A	_		GIES ARE DE	SIGNED TO ME	ET THE NEEDS OF	
e e	1			HAVE EXPERIENCED FRUS						
Governance										
≅										
<u></u>	١,	Chackt	hic hay <b>b</b> .C	if the organization discont	unuad ita	operations or disposed	d of more than	25% of its not	no coto	
			'							
<b>න්</b> ග			_	nembers of the governing bo						
Activities				ident voting members of the			b)			
5				nployees (Part V, line 2a)			44			
4				olunteers (estimate if necess		6				
				ted business revenue from F		• • • • • • • • • • • • • • • • • • • •			<b>a</b>	
	ь	Net unr	elated busi	ness taxable income from F	orm 990-	·T, line 34		7		
							Pric	or Year	Current Year	
<u>o</u>	8			d grants (Part VIII, line 1h)	'	1,913,066	1,372,696			
E I	9			revenue (Part VIII, line 2g)				481,080	548,571	
Revenu	10			ne (Part VIII, column (A), lı		-3,353	11,621			
_	11		•	art VIII, column (A), lines 5			0			
	12			dd lines 8 through 11 (must • • • • • • •	•	ne	2,390,793	1,932,888		
	13			ar amounts paid (Part IX, co					0	
	14			or for members (Part IX, colu			0			
	15		•	ompensation, employee bene	5-					
8		10)	, , , , , , , , , , , , , , , , , , , ,			1,013,794	1,182,558			
Expenses	16a	Profes	sıonal fund	raising fees (Part IX, colum			0			
ੜ	ь	Total fu	ndraising exp	enses (Part IX, column (D), line 2	5) <b>-</b> 77,123	3				
ш	17	Other	expenses (	(Part IX, column (A), lines 1	1a-11d,	11f-24f)		412,126	446,172	
	18	Total	expenses /	Add lines 13–17 (must equa	al Part IX	, column (A ), line 25)		1,425,920	1,628,730	
	19	Reven	ue less exp	penses Subtract line 18 from	m line 12	<u> </u>		964,873	304,158	
ຮ <mark></mark> ኞ							_	g of Current	End of Year	
Net Assets or Fund Balances		_					<u> </u>	rear		
88.0	20			rt X, line 16)				2,674,700	4,174,987	
E PE	21		-	Part X, line 26)				12,649	1,208,778	
	22			d balances Subtract line 21	1 from lin	e 20		2,662,051	2,966,209	
Pai	rt II		ature Blo							
				erjury, I declare that I have examıl correct, and complete Declaration						
		l <del></del>						t t	, y-	
Sign		****						-10-21		
Here		Sign:	ature of office	er			Date			
			DIANA DOLCE							
		Туре	e or print nam	e and title				T		
		Preparer		OT D DENTA		Date	Check if self-	Preparer's identi		
Paid		signature	E KORER	RT P PENTA			empolyed •			
Prepa	arer's		ame (or your	s PENTA & COMPANY PC		l	•	ETN: h		
Use (	Only		nployed), and ZIP + 4	350 CALKINS RD				EIN ▶		
			·					Phone no ► (5	585) 334-0420	
		<u> </u>		ROCHESTER, NY 14623				1	Type The	

Cat No 11282Y

#### Part III Statement of Program Service Accomplishments

Briefly describe the organization's mission

TO EDUCATE VIA A NON-TRADITIONAL APPROACH WHEREBY STRATEGIES ARE DESIGNED TO MEET THE NEEDS OF STUDENTS WHO HAVE EXPERIENCED FRUSTRATION AND FAILURE IN TRADITIONAL CLASSROOM SETTINGS

2			int program services during the		┌ Yes ┌ No
	If "Yes," describe	e these new services on Sc	hedule O		
3	Did the organization	┌ Yes ┌ No			
	If "Yes," describe	e these changes on Schedu	le O		
4	Section 501(c)(	3) and 501(c)(4) organizati	s for each of the organization's to ons and section 4947(a)(1) true nd revenue, if any, for each prog	sts are required to report the ai	•
4a	(Code	) (Expenses \$	1,228,377 including grants of \$	) (Revenue \$	624,116 )
	•	IILDREN WITH SPECIAL NEEDS, G	, ,		, ,
4b	(Code	) (Expenses \$	including grants of \$	) (Revenue \$	)
	(Code	) (Expenses \$	including grants of \$	) (Revenue \$	)
	(	, (=np=n=== +		, ( 4	,
	Other program	services (Describe in Sch	edule O)		
	(Expenses \$	•	uding grants of \$	) (Revenue \$	)
4e	Total program s	service expenses▶\$	1,228,377		

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors? 🕏	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	4		N o
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasi- endowments? If "Yes," complete Schedule D, Part V	10		Νο
11	Is the organization's answer to any of the following questions "Yes"? If so,complete Schedule D,  Parts VI, VII, VIII, IX, or X as applicable	11	Yes	
	◆ Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.			_
	◆ Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.			
	◆ Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.			
	◆ Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.			
	◆ Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.			
	◆ Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X.			
12	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12	Yes	
12A	Was the organization included in consolidated, independent audited financial statements for the tax year? Yes No			
	If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional			
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	Yes	
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Νο
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If</i> " <i>Yes,"</i> complete Schedule F, Part I	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? <i>If</i> " <i>Yes,"</i> complete Schedule F, Part II	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	Yes	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		No

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		Νo
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23		No
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
ь	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		No
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		Νo
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$	25a		Νο
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part			
		28a		Νo
	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes,"</i> complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part IV	28c		Νο
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Νo
30	conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		Νo
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? <i>If</i> "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		No
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35		Νο
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		Νο
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	38	Yes	

Part V	Statements	Regarding	Other	IRS Filing	gs and	Tax Con	npliance

	Justinion Rogar and June 1 mings and Tax compliance		Yes	No
1a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of U.S. Information Returns. Enter -0- if not applicable		165	110
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b 0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c		Νο
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  Statements filed for the calendar year ending with or within the year covered by this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions)	2b	Yes	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	3a		Νο
ь	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		Νο
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		Νο
b	If "Yes," enter the name of the foreign country   See the instructions for exceptions and filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? $\cdot$ .	5a		Νo
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Νo
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?	5c		Νo
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		Νo
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		Νο
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		Νο
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		Νο
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		Νo
	If "Yes," indicate the number of Forms 8282 filed during the year			
	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		Νo
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Νo
	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?	7g		Νo
h	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?	7h		Νo
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			NI -
9	Sponsoring organizations maintaining donor advised funds.	8		Νο
_	Did the organization make any taxable distributions under section 4966?	9a		No
	Did the organization make a distribution to a donor, donor advisor, or related person?	9a 9b		No
10	Section 501(c)(7) organizations. Enter			110
	Initiation fees and capital contributions included on Part VIII, line 12   10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
12-	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		No
	If "Yes," enter the amount of tax-exempt interest received or accrued during the	128		IN O
U	year			

1612 BUFFALO ROAD ROCHESTER, NY 14624

(585) 426-0210

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Se	ction A. Governing Body and Management					
			Yes	No		
1a	Enter the number of voting members of the governing body					
ь	Enter the number of voting members of the governing body					
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any					
_	other officer, director, trustee, or key employee?	2	Yes			
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		Νo		
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	4		No		
5	Did the organization become aware during the year of a material diversion of the organization's assets?	5		No		
6	Does the organization have members or stockholders?	6		No		
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the					
	governing body?	7a		Νo		
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		Νo		
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following					
а	The governing body?	8a	Yes			
b	Each committee with authority to act on behalf of the governing body?	8b	Yes			
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		Νο		
	ction B. Policies (This Section B requests information about policies not required by the Internal					
Re	venue Code.)		Yes	NI-		
10-	Does the organization have local chapters, branches, or offiliates?	10a	res	No No		
	Does the organization have local chapters, branches, or affiliates?	IUa		NO		
	affiliates, and branches to ensure their operations are consistent with those of the organization?					
11	11 Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form					
11A	Describe in Schedule O the process, if any, used by the organization to review the Form 990					
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a		Νο		
ь	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise					
	to conflicts?	12b		Νo		
С	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c		Νο		
13	Does the organization have a written whistleblower policy?	13	Yes			
14	Does the organization have a written document retention and destruction policy?	14	Yes			
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?					
а	The organization's CEO, Executive Director, or top management official	15a	Yes			
b	Other officers or key employees of the organization	15b	Yes			
	If "Yes" to line a or b, describe the process in Schedule O (See instructions )					
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		Νo		
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the					
	organization's exempt status with respect to such arrangements?	16b		Νo		
Se	ction C. Disclosure					
17	List the States with which a copy of this Form 990 is required to be filed ► NY					
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply Own website. Another's website. Upon request					
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table					
20	State the name, physical address, and telephone number of the person who possesses the books and records of the	ie orga	nızatıor	n 🕨		
	HOPE HALL					

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed.

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if the organization did not compensate any current or former officer, director, trustee or key employee										
(A) Name and Title	(B) Average hours	(C) Position (check all that apply)						(D) Reportable compensation	<b>(E)</b> Reportable compensation	<b>(F)</b> Estimated amount of other
	per week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
SR DIANA DOLCE SSJ Director	65 00	Х						62,400	0	0
LINDA MCGRAIN RECORDING SEC	0			Х				0	0	0
KATHY WEIDER SSJ Vice President	0			Х				0	0	0
DOROTHY PECORARO President	0			х				0	0	0
ANDREW DUTCHER SEC/TREASURER	0			х				0	0	0

Form 990 (2009)

2 Total number of independent contractors (including but not limited to those listed above) who received more than

\$100,000 in compensation from the organization 1

Form 9	•	•						Page <b>9</b>
Part \	<u>/1111</u>	Statement of	of Revenue		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
nts Tits	1a	Federated cam	paigns 1a	58,137				
Contributions, gifts, grants and other similar amounts	Ь		es 1b					
ts,	C	Fundraising eve		75,545				
<u>=</u>	d	Related organiz  Government grants	exations 1d					
Sing.	e	_	ons, gifts, grants, and <b>1f</b>	1,239,014				
her Fer	<u>'</u>	sımılar amounts no	ot included above					
달	g	lines 1a-1f \$	butions included in 7,246					
S ၕ	h	Total. Add lines	s 1a-1f	▶	1,372,696			
<u> </u>				Business Code				
Program Service Revenue	2a	TUITION AND FEES	5		518,490			518,490
æ.	b	NYS SERVICES			30,081			30,081
¥ €	c							
Š	d     e							-
Ē	f	All other progra	am service revenue					<del> </del>
<u>ر</u> م				L				
	д 3		ome (including dividen		548,571			
			ar amounts)		10,490			10,490
	4		stment of tax-exempt bond	F	0			
	5	Royalties		▶	0			
		Consist Brown	(ı) Real	(II) Personal				
	6а   b	Gross Rents Less rental						
	_	expenses Rental income						
	d	or (loss)	me or (loss)		0			
	<u> </u>	Net rental inco	(i) Securities	(II) O ther	-			
	7a	Gross amount from sales of assets other	27,487					
	ь	than inventory Less cost or	26,356					
		other basis and sales expenses	1.121					
	c d	Gain or (loss)	1,131	<u> </u>	1,131	1,131		
	8a	Gross income f			,	,		
Other Revenue		of contributions	,545 s reported on line 1c) se 18					
Ţē.	Ь	Less directev	a penses b	16,189 16,189				
₹	С		(loss) from fundraising		0			
	9a	Gross income f See Part IV, lin	rom gaming activities ie 19 a					
	b c		penses <b>b</b> (loss) from gaming activ	vities	0			
	10a	Gross sales of returns and allo						
	ь	Less cost of g	oods sold <b>b</b>					
	С		(loss) from sales of inve		0			
	44:-	Miscellaneous	s Revenue	Business Code				
	11a b							
	c							<del>                                     </del>
	d	All other reven	ue					<del>                                     </del>
	e	Total. Add lines						
				▶ .	0			
	12	Total revenue.	See Instructions	▶	1,932,888	1,131		559,061

Form 990 (2009) Page <b>10</b>								
Par	Statement of Functional Expenses							
Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).								
Do no	ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D)</b> Fundraising expenses			
1	Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	0						
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22	0						
3	Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16	0						
4	Benefits paid to or for members	0						
5	Compensation of current officers, directors, trustees, and key employees	62,400	62,400					
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$	0						
7	Other salaries and wages	980,875	716,400	199,544	64,931			
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	18,028	13,348	3,381	1,299			
9	Other employee benefits	38,343	30,108	5,435	2,800			
10	Payroll taxes	82,912	62,013	15,931	4,968			
11	Fees for services (non-employees)							
а	Management	0						
b	Legal	0						
С	Accounting	0						
d	Lobbying	0						
e	Professional fundraising See Part IV, line 17	0						
f	Investment management fees	0						
g	Other	0			_			
12	Advertising and promotion	8,836		8,836				
13	Office expenses	18,873	14,819	929	3,125			
14	Information technology	0						
15	Royalties	0						
16	Occupancy	0						
17	Travel	0						
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0						
19	Conferences, conventions, and meetings	0						
20	Interest	702		702				
21	Payments to affiliates	0						
22	Depreciation, depletion, and amortization	47,485		47,485				
23	Insurance	28,556	22,423	6,133				
24	Other expenses Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below)							
а	UTILITIES	31,393	24,650	6,743				
b	REPAIRS AND MAINTENANCE	12,726	9,993	2,733				
С	PROGRAM SUBSIDIES	249,089	249,089					
d	DEVELOPMENT	12,765	12,765					
e	BAD DEBT EXPENSE	9,637		9,637				
f	All other expenses	26,110	10,369	15,741				
25	Total functional expenses. Add lines 1 through 24f	1,628,730	1,228,377	323,230	77,123			
26	Joint costs. Check here ► ☐ If following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation		-					

Pa	rt X	Balance Sheet									
				(A) Beginning of year		(B) End of year					
	1	Cash—non-interest-bearing		18,600	1	10,902					
	2	Savings and temporary cash investments		574,987	2	169,763					
	3	Pledges and grants receivable, net	•	451,742	3	577,318					
	4	Accounts receivable, net		19,490	4	16,024					
	5	Receivables from current and former officers, directors, trustees highest compensated employees Complete Part II of	current and former officers, directors, trustees, key employees, and ited employees Complete Part II of								
		Schedule L		5	0						
	6	Receivables from other disqualified persons (as defined under sepersons described in section 4958(c)(3)(B) Complete Part II o									
		Schedule L			6	0					
Assets	7	Notes and loans receivable, net			7	0					
SS	8	Inventories for sale or use			8	0					
٧	9	Prepaid expenses and deferred charges		4,286	9	8,762					
	10a	Land, buildings, and equipment cost or other basis <i>Complete</i> Part VI of Schedule D	3,749,494								
	ь	Less accumulated depreciation	<b>10b</b> 458,521	1,504,582	10c	3,290,973					
	11	Investments—publicly traded securities		81,884	11	87,274					
	12	Investments—other securities See Part IV, line 11		12	0						
	13	Investments—program-related See Part IV, line 11		13	0						
	14	Intangible assets		14	0						
	15	Other assets See Part IV, line 11	19,129	15	13,971						
	16	Total assets. Add lines 1 through 15 (must equal line 34)		2,674,700	16	4,174,987					
	17	Accounts payable and accrued expenses .		12,649	17	415,679					
	18	Grants payable			18						
	19	Deferred revenue			19						
	20	Tax-exempt bond liabilities			20						
<u> </u>	21	Escrow or custodial account liability Complete Part IV of Schedule	e D		21						
Liabilities	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified									
Lie		persons Complete Part II of Schedule L			22						
	23	Secured mortgages and notes payable to unrelated third parties			23	793,099					
	24	Unsecured notes and loans payable to unrelated third parties			24						
	25	Other liabilities Complete Part X of Schedule D			25						
	26	Total liabilities. Add lines 17 through 25		12,649	26	1,208,778					
Fund Balances		Organizations that follow SFAS 117, check here ► 🔽 and comp through 29, and lines 33 and 34.	lete lines 27			_					
an(	27	Unrestricted net assets		1,511,299	27	2,463,584					
Bal	28	Temporarily restricted net assets		1,150,752	28	502,625					
р	29	Permanently restricted net assets			29						
표		Organizations that do not follow SFAS 117, check here 🕨 🦵 and	d complete								
or		lines 30 through 34.									
	30	Capital stock or trust principal, or current funds			30						
Assets	31	Paid-in or capital surplus, or land, building or equipment fund			31						
	32	Retained earnings, endowment, accumulated income, or other fu	nds		32						
Net	33	Total net assets or fund balances		2,662,051	33	2,966,209					
_	34	Total liabilities and net assets/fund balances		2,674,700	34	4,174,987					

## Part XI Financial Statements and Reporting

			Yes	No
1	Accounting method used to prepare the Form 990			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		No
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both			
	Separate basis Consolidated basis Both consolidated and separated basis			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b		No

Form **990** (2009)

# OMB No 1545-0047

OMB No 1545-004

2000

2009

#### SCHEDULE A (Form 990 or 990EZ)

Department of the Treasury

Name of the organization

Internal Revenue Service

HOPE HALL

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

**Public Charity Status and Public Support** 

Attach to Form 990 or Form 990-EZ. See separate instructions.

Inspection

Employer identification number

16-1463706 Reason for Public Charity Status (All organizations must complete this part.) See instructions The organization is not a private foundation because it is (For lines 1 through 11, check only one box) A church, convention of churches, or association of churches section 170(b)(1)(A)(i).  $\overline{\mathbf{v}}$ A school described in section 170(b)(1)(A)(ii). (Attach Schedule E) 7 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi) (Complete Part II ) A community trust described in section 170(b)(1)(A)(vi) (Complete Part II) An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III) 10 An organization organized and operated exclusively to test for public safety Seesection 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h Type III - Other Type I **b** Type II c Type III - Functionally integrated By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? (i) a person who directly or indirectly controls, either alone or together with persons described in (ii) Yes No 11g(i) and (III) below, the governing body of the the supported organization? (ii) a family member of a person described in (i) above? 11g(ii) (iii) a 35% controlled entity of a person described in (i) or (ii) above? 11g(iii) h Provide the following information about the supported organization(s) (iii) (iv)

(i) Name of supported organization	(ii) EIN	Type of organization (described on lines 1- 9 above or IRC section (see	Is the organization in col (i) listed in your governing document?		organiza col (i) c	Did you notify the organization in col (i) of your support?		) ne tion in ganized IS?	(vii) A mount of support?
		instructions))	Yes	No	Yes	No	Yes	No	
									<del>                                     </del>
-									
 Total									
	1	I							

ınstructions

P	Support Schedule (Complete only if yo					and 170(b)	(1)(A)(vi)
S	ection A. Public Support	a checked tile	DOX OII IIIC 3,	,, or o or rare.	÷·/		
	endar year (or fiscal year beginning	(a) 2005	<b>(b)</b> 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
	ın)	(a) 2005	( <b>b)</b> 2006	(6) 2007	(d) 2008	(e) 2009	(I) Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not						
	include any "unusual						
_	grants ") Tax revenues levied for the						
2	organization's benefit and either						
	paid to or expended on its						
	behalf						
3	The value of services or facilities						
-	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions by						
	each person (other than a						
	governmental unit or publicly						
	supported organization) included on						
	line 1 that exceeds 2% of the						
	amount shown on line 11, column						
_	(f) <b>Dublic Support</b> Subtract line F from						
6	<b>Public Support.</b> Subtract line 5 from line 4						
S	ection B. Total Support	1		-			
	endar year (or fiscal year beginning	(a) 2005	<b>(b)</b> 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
	ın)	(a) 2005	( <b>b</b> ) 2000	(6) 2007	(d) 2008	(e) 2009	(1) Total
7	A mounts from line 4						
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar						
9	sources Net income from unrelated						
9	business activities, whether or						
	not the business is regularly						
	carried on						
10	Other income (Explain in Part						
	IV ) Do not include gain or loss						
	from the sale of capital assets						
11	Total support (Add lines 7						
4.5	through 10)	/5					
12	Gross receipts from related activities	,	•			12	
13	First Five Years If the Form 990 is f	or the organizati	on's first, second	, third, fourth, or	fifth tax year as a	501(c)(3) orga	inization, ▶□
	check this box and <b>stop here</b>						-1
S	ection C. Computation of Pub	lic Support P	ercentage				
14	Public Support Percentage for 2009			11 column (f))		14	
15	Public Support Percentage for 2008	Schedule A . Pa	rt II. line 14			15	
	33 1/3% support test—2009. If the	•	,	v on line 13 and	line 14 is 33 1/30		k this hox
<b></b>	and <b>stop here.</b> The organization qua	-		·	IIIIC 14 13 33 1/3/	o or more, ence	<b>▶</b> □
ь	33 1/3% support test—2008. If the				5a, and line 15 is	33 1/3% or moi	
	box and <b>stop here.</b> The organization				,		▶
17a	10%-facts-and-circumstances test-	<b>-2009.</b> If the org	anızatıon dıd not	check a box on lı	ne 13, 16a, or 16	b and line 14	
	ıs 10% or more, and ıf the organizat						
	in Part IV how the organization mee	ts the "facts and	l cırcumstances"	test The organiz	ration qualifies as	a publicly supp	
L	organization	_2009 Ifthe c==	onization did net	chack a bay as li	no 12 165 164	or 17a and line	▶□
D	10%-facts-and-circumstances test- 15 is 10% or more, and if the organ	_					
	Explain in Part IV how the organizat						clv
	supported organization						<b>▶</b> ┌
10	Deiveta Farmdation Ifthe averages	on did not obselv	a hay an line 12	16- 16- 17-	17	hay and cas	•

**▶**□

Part III Support Schedule for Organizations Described in IRC 509(a)(2)

	(Complete only if you	cnecked the	box on line 9 o	r Part I.)			
	ction A. Public Support	T			1	T	I
cale	ndar year (or fiscal year beginning in)	(a) 2005	<b>(b)</b> 2006	(c) 2007	( <b>d)</b> 2008	(e) 2009	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not						
	include any "unusual grants ")						
2	Gross receipts from admissions, merchandise sold or services						
	performed, or facilities furnished in						
	any activity that is related to the						
	organization's tax-exempt						
_	purpose Gross receipts from activities that						
3	are not an unrelated trade or						
	business under section 513						
4	Tax revenues levied for the						
	organization's benefit and either						
	paid to or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to						
_	the organization without charge						
6	<b>Total.</b> Add lines 1 through 5 Amounts included on lines 1, 2,						
/a	and 3 received from disqualified				1		
	persons						
b	A mounts included on lines 2 and 3						
	received from other than disqualified persons that exceed						
	the greater of \$5,000 or 1% of the						
	amount on line 13 for the year						
c	Add lines 7a and 7b						
8	Public Support (Subtract line 7c						
	rom line 6 ) ction B. Total Support						
	ndar year (or fiscal year beginning						
cuic	in)	(a) 2005	<b>(b)</b> 2006	(c) 2007	( <b>d)</b> 2008	(e) 2009	(f) Total
9	A mounts from line 6						
10a	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties and income from similar						
	sources						
ь	Unrelated business taxable						
	income (less section 511 taxes) from businesses acquired after						
	June 30, 1975						
С	Add lines 10a and 10b						
11	Net income from unrelated						
	business activities not included						
	in line 10b, whether or not the business is regularly carried on						
12	Other income Do not include						
	gain or loss from the sale of						
	capital assets (Explain in Part						
13	IV ) Total support (Add lines 9, 10c,						
13	11 and 12 )						
14	First Five Years If the Form 990 is for	or the organizat	ion's first, second	l, thırd, fourth, or	fifth tax year as a	a 501(c)(3) orgar	
	check this box and <b>stop here</b>						<b>►</b> □
Se	ction C. Computation of Publ	ic Support P	ercentage				
15	Public Support Percentage for 2009			13 column (f))		15	
16	Public support percentage from 200	-		.,,		16	
	Table support personage nom 200	o o o modulo m, n	arc 111, mrs 15			10	
Se	ction D. Computation of Inve	stment Inco	ome Percenta	ae			
17	Investment income percentage for 2				n (f))	17	
18	Investment income percentage from	•		•		18	
	33 1/3% support tests—2009. If the		•		d line 15 is more		line 17 is not
1.7a	more than 33 1/3%, check this box a					u.ii 23 1/3/0 dill	. IIIC 17 13 110t
	organization	•厂		•			
ь	33 1/3% support tests—2008. If the	organization di	d not check a box	on line 14 or line	e 19a, and line 16	5 is more than 33	1/3% and line

18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization **Private Foundation** If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

Part IV

**Supplemental Information.** Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Provide any other additional information. See instructions

Schedule A (Form 990 or 990-EZ) 2009

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Open to Public

# **SCHEDULE D**

(Form 990)

Department of the Treasury

# **Supplemental Financial Statements**

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

ernal F	evenue Service	► Attach to Fe	orm 990. ► See separate instructions.			Inspect	ion
	e of the organi HALL	izat ion		Emp	loyer identificat	ion numbe	r
. UI L	/ 11111			16-	1463706		
Par			dvised Funds or Other Similar F	unds	or Accounts.	Complet	e if the
	organiz	zation answered "Yes" to Form 99	(a) Donor advised funds		( <b>b)</b> Funds and ot	her accour	nts
-	Γotal number a	t end of vear	(a) Bonor davised fands	'	(b) I alias alia se	iller deced	11.5
		tributions to (during year)					
		nts from (during year)					
		e at end of year					
			sors in writing that the assets held in dor organization's exclusive legal control?	nor adv	ısed	┌ Yes	┌ No
	used only for c		donor advisors in writing that grant funds efit of the donor or donor advisor, or for a			☐ Yes	┌ No
ari	Conse	rvation Easements. Complete	ıf the organızatıon answered "Yes" t	o Forr	n 990, Part IV	, lıne 7.	
	Preservati Protection Preservati Complete lines	conservation easements held by the o ion of land for public use (e g , recreati i of natural habitat ion of open space s 2a-2d if the organization held a qual ne last day of the tax year		certıfıe	d historic struct	-	a
					Held at the	End of the	Year
3	Total number o	f conservation easements		2a			
ı	Total acreage	restricted by conservation easements		2b			
	Number of con	servation easements on a certified his	toric structure included in (a)	2c			
I	Number of con	servation easements included in (c) a	cquired after 8/17/06	2d			
	the taxable yea	servation easements modified, transfe ar <b>-</b> es where property subject to conserva	rred, released, extinguished, or terminate ation easement is located ►	ed by th	ne organization o	luring	
		nization have a written policy regarding the conservation easements it holds?	the periodic monitoring, inspection, han	dling of	violations, and	☐ Yes	┌ No
		3,	ecting and enforcing conservation easen		,		
			ng, and enforcing conservation easement		g the year ► \$ _		
	170(h)(4)(B)(ı	) and 170(h)(4)(B)(II)?	(d) above satisfy the requirements of sec			☐ Yes	┌ No
	balance sheet,	<u>-</u>	onservation easements in its revenue and the footnote to the organization's financia nents		•		
ırt			ns of Art, Historical Treasures, 'Yes" to Form 990, Part IV, line 8.	or Ot	her Similar <i>I</i>	Assets.	
	art, historical t	reasures, or other similar assets held	116, not to report in its revenue stateme for public exhibition, education or resear ancial statements that describes these i	ch ın fu			١,
_	historical treas	, ,	116, to report in its revenue statement a public exhibition, education, or research i ;				
	(i) Revenues I	ncluded in Form 990, Part VIII, line 1			<b>►</b> \$		
	(ii) Assets inc	luded in Form 990, Part X			<b>►</b> \$		
	If the organiza	·	orical treasures, or other similar assets f S 116 relating to these items	or finan			
3	Revenues incli	uded in Form 990, Part VIII, line 1			<b>▶</b> \$		
		, , =					

**b** Assets included in Form 990, Part X

Par	Organizations Maintaining Co	llections of Ar	t, His	tori	<u>cal Tre</u>	easui	res, or C	<u> the</u>	<u>r Similar As</u>	sets (	continued)
3	Using the organization's accession and othe items (check all that apply)	r records, check an	ny of th	ne foll	owing th	nat are	a signific	ant u	se of its collect	:ion	
а	Public exhibition		d	$\sqcap$	Loan o	rexch	ange prog	rams			
ь	Scholarly research		e	Γ	Other						
С	Preservation for future generations										
4	Provide a description of the organization's co	ollections and expla	aın hov	w they	/ further	the o	rganızatıor	n's ex	empt purpose i	n	
5	During the year, did the organization solicity assets to be sold to raise funds rather than t									Г Yes	┌ No
Pai	rt IV Escrow and Custodial Arrang						answere	d "Y	es" to Form 9	90,	
	Part IV, line 9, or reported an ar		•								
1a	Is the organization an agent, trustee, custoo included on Form 990, Part X?					ions o	r other ass	etsı		┌ Yes	┌ No
Ь	If "Yes," explain the arrangement in Part XI	V and complete the	follow	/ıng ta	able		Г				
_							-	_	An	nount	
C	Beginning balance						-	1c			
d	Additions during the year							1d			
e	Distributions during the year						-	1e			
f	Ending balance						L	1f			
2a	Did the organization include an amount on Fo		ne 21?							Yes	☐ No
	If "Yes," explain the arrangement in Part XI\				1 1157						
Pa	rt V Endowment Funds. Complete	If the organizatio		Were Prior \			orm 990 Years Back		t IV, line 10. Three Years Back	(e)Four	Years Back
1a	Beginning of year balance	(a) carrein rear	(2)	<b>j</b>	· cai	(0)	rears back	(4)	Timee rears back	(e)i oui	rears back
b	Contributions										
С	Investment earnings or losses										
d	Grants or scholarships										
e	Other expenditures for facilities										
_	and programs							-			
f	Administrative expenses							-			
g	End of year balance										
2	Provide the estimated percentage of the year		as								
а	Board designated or quasi-endowment 🕨	%									
Ь	Permanent endowment - %	•									
с -	Term endowment ► %										
3а	Are there endowment funds not in the posse organization by	ssion of the organiz	ation	tnat a	ire neid	and ad	iministere	a for	tne	Yes	S No
	(i) unrelated organizations								3a(		1
	(ii) related organizations								3a(	ii)	
b	If "Yes" to 3a(II), are the related organization	•							3t	<u> </u>	
4	Describe in Part XIV the intended uses of th										
Pai	rt VI Investments—Land, Building:	s, and Equipme	ent. S						T		
	Description of investment				Cost or one of the contract of		(b)Cost or obasis (other		(c) Accumulated depreciation	(d)	Book value
1a	Land		•				102	2,432			102,432
b	Buildings		•				2,900	0,686	263,29	92	2,637,394
c	Leasehold improvements		•				634	1,775	101,86	50	532,915
d	Equipment		•				11	1,601	93,36	59	18,232
е	Other			1							

3,290,973

Part VII Investments—Other Securities. Sec	e Form 990, Part X, line 17	
<ul><li>(a) Description of security or category (including name of security)</li></ul>	(b)Book value	(c) Method of valuation Cost or end-of-year market value
Financial derivatives		
Closely-held equity interests		
Other		
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)	<b>*</b>	
Part VIII Investments—Program Related. Se	ee Form 990, Part X, line	13.
(a) Description of investment type	(b) Book value	(c) Method of valuation
——————————————————————————————————————	(b) Book value	Cost or end-of-year market value
Total. (Column (b) should equal Form 990, Part X, col (B) line 13 )	▶ Inc. 1E	
Part IX Other Assets. See Form 990, Part X,	ine 15.	(b) Book value
	ine 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X,	ine 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X,	ine 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X,	ine 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X,	ine 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X,	ine 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X,	ine 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X,	ine 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X,	ine 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X,	ine 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X,	ine 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X,	ine 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X,	ine 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X,	ine 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X,	ine 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X, (a) Descri	ine 15.	(b) Book value
Part IX Other Assets. See Form 990, Part X,  (a) Description (b) Should equal Form 990, Part X, col.(B) line	ine 15.	(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part	Ine 15.  Iption  15.)  X, line 25.	
Part IX Other Assets. See Form 990, Part X,  (a) Description (b) Should equal Form 990, Part X, col.(B) line	ine 15.	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part	Ine 15.  Iption  15.)  X, line 25.	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part  (a) Description of Liability	Ine 15.  Iption  15.)  X, line 25.	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part  (a) Description of Liability	Ine 15.  Iption  15.)  X, line 25.	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part  (a) Description of Liability	Ine 15.  Iption  15.)  X, line 25.	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part  (a) Description of Liability	Ine 15.  Iption  15.)  X, line 25.	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part  (a) Description of Liability	Ine 15.  Iption  15.)  X, line 25.	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part  (a) Description of Liability	Ine 15.  Iption  15.)  X, line 25.	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part  (a) Description of Liability	Ine 15.  Iption  15.)  X, line 25.	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part  (a) Description of Liability	Ine 15.  Iption  15.)  X, line 25.	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part  (a) Description of Liability	Ine 15.  Iption  15.)  X, line 25.	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part  (a) Description of Liability	Ine 15.  Iption  15.)  X, line 25.	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part  (a) Description of Liability	Ine 15.  Iption  15.)  X, line 25.	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part  (a) Description of Liability	Ine 15.  Iption  15.)  X, line 25.	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part  (a) Description of Liability	Ine 15.  Iption  15.)  X, line 25.	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part  (a) Description of Liability	Ine 15.  Iption  15.)  X, line 25.	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part  (a) Description of Liability	Ine 15.  Iption  15.)  X, line 25.	
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part  (a) Description of Liability	15.)  X, line 25.  (b) A mount	

Schedule D (Form 990) 2009

Total revenue (Form 990, Part VIII, column (A), line 12)  Total expenses (Form 990, Part IX, column (A), line 25)  Excess or (deficit) for the year Subtract line 2 from line 1	1 2	1,932,888
	2	
3 Excess or (deficit) for the year Subtract line 2 from line 1		1,628,730
	3	304,158
4 Net unrealized gains (losses) on investments	4	
5 Donated services and use of facilities	5	
6 Investment expenses	6	
7 Prior period adjustments	7	
8 Other (Describe in Part XIV)	8	
9 Total adjustments (net) Add lines 4 - 8	9	
10 Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	304,158
Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue pe		
•	1	1,932,888
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a Net unrealized gains on investments 2a		
b Donated services and use of facilities		
c Recoveries of prior year grants		
d Other (Describe in Part XIV) 2d		
e Add lines 2a through 2d	2e	
3 Subtract line <b>2e</b> from line <b>1</b>	3	1,932,888
4 A mounts included on Form 990, Part VIII, line 12, but not on line 1		
a Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b Other (Describe in Part XIV) 4b		
c Add lines <b>4a</b> and <b>4b</b>	4c	
	5	1,932,888
Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses p	per R	
1 Total expenses and losses per audited financial statements	1	1,628,730
2 A mounts included on line 1 but not on Form 990, Part IX, line 25		
a Donated services and use of facilities		
b Prior year adjustments 2b		
c Other losses		
d Other (Describe in Part XIV) 2d		
<u> </u>	2e	
3 Subtract line <b>2e</b> from line <b>1</b>	3	1,628,730
4 A mounts included on Form 990, Part IX, line 25, but not on line 1:		
a Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b Other (Describe in Part XIV)		
<u> </u>	4c	
	5	1,628,730
Part XIV Supplemental Information  Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part		

Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information

Identifier Return Reference Explanation

**Employer identification number** 

#### **SCHEDULE E**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

HOPE HALL

Name of the organization

# **Schools**

►Complete if the organization answered "Yes" to Form 990, Part IV, line 13, or Form 990-EZ, Part VI, line 48.

► Attach to Form 990 or Form 990-EZ.

OMB No 1545-0047

2009

Open to Public

	16-1463706			
			YES	NO
1	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	1	Yes	
2	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	2	Yes	
3	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe If "No," please explain			
	STATEMENT OF NON-DISCRIMINATION POLICY PUBLISHED IN LOCAL NEWSPAPER	3	Yes	
4	Does the organization maintain the following?			
	Records indicating the racial composition of the student body, faculty, and administrative staff?	4a	Yes	
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	4b	Yes	
c	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	4c	Yes	
d	Copies of all material used by the organization or on its behalf to solicit contributions?	4d	Yes	
	If you answered "No" to any of the above, please explain If you need more space, use Schedule O (Form 990)			
	Does the organization discriminate by race in any way with respect to Students' rights or privileges?	5a		Νo
b	Admissions policies?	5b		Νo
c	Employment of faculty or administrative staff?	5с		Νo
d	Scholarships or other financial assistance?	5d		Νo
e	Educational policies?	5e		Νo
f	Use of facilities?	5f		Νo
g	Athletic programs?	5g		Νo
	Other extracurricular activities?	5h		Νo
	If you answered "Yes" to any of the above, please explain If you need more space, use Schedule O (Form 990)  Does the organization receive any financial aid or assistance from a governmental agency?	6a	Yes	
	Has the organization's right to such aid ever been revoked or suspended?	6b		Νo
7	If you answered "Yes" to either line 6a or line 6b, explain on Schedule O (Form 990)  Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," explain on Schedule O (Form 990)	7	Yes	

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DLN: 93493294007010

OMB No. 1545-0047

**SCHEDULE G** (Form 990 or 990-EZ)

licensing

Department of the Treasury

Internal Revenue Service

# **Supplemental Information Regarding Fundraising or Gaming Activities**

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

	ne of the organization PE HALL						Employer ider	itification number
пот	FE HALL						16-1463706	
Pa		tivities. Completers are not required			tion answered "Yes" s part.	to Form	990, Part IV	, line 17.
1	Indicate whether the organ	nızatıon raısed funds	through a	any of the	following activities Ch	neck all th	at apply	
а	Mail solicitations		e ☐ Solicitation of non-go					
Ь	Internet and e-mail so	licitations	citations <b>f</b> $\Gamma$ Solicitation of governm					
c	Phone solicitations			g				
d	In-person solicitations	s						
2a	Did the organization have or key employees listed in							Γ <sub>Yes</sub>
b	If "Yes," list the ten higher to be compensated at leas							
	(i) Name of individual or entity (fundraiser)	(ii) Activity	(iii) fundrais custo conti	er have dy or ol of	(iv) Gross receipts from activity	(or re	nount paid to	(vi) A mount paid to (or retained by) organization
			contribu <b>Yes</b>	No No		l °	:ol (i)	
			103	110				
Tota	al	<u>.</u> .	<u></u> .	<b>&gt;</b>				
_								

List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or

Par	t II	Fundraising Events. Commore than \$15,000 on Form					report	ted
			(a) Event #1  GOLF EVENTS (event type)	(b) Event #2  GALA (event type)	(c) O ther Events  2 (total number)	(d) Tot (Add col		
⊈	1	Construction	49,610		,		91	0,623
Revenue	1 2	Gross receipts Less Charitable	38,961	·				4,434
2	3	contributions Gross income (line 1						
		minus line 2)	10,649	5,540				6,189
	4	Cash prizes						
မွ	5	Non-cash prizes						
Expenses	6	Rent/facility costs						
	7	Food and beverages						
Direct	8	Entertainment						
△	9	Other direct expenses .	10,649	5,540			16	6,189
	10	Direct expense summary Add lin	es 4 through 9 ın column	(d)	•		16	6,189
	11	Net income summary Combine li	·					
Par	****	Gaming. Complete if the oi \$15,000 on Form 990-EZ, lii	rganızatıon answered ne 6a.	"Yes" to Form 990, Pa	rt IV, line 19, or repo	rted mor	e than	1
Revenue			(a) Bıngo	(b) Pull tabs/Instant bingo/progressive bingo	(c) O ther gaming	(d) Tot (Add col co		
	1	Gross revenue						
မှာ	2	Cash prizes						
Expenses	3	Non-cash prizes						
	4	Rent/facility costs						
Direct	5	Other direct expenses						
	6	Volunteer labor	Г Yes	Г Yes				
	7	Direct expense summary Add line						
	8	Net gaming income summary Com	ibine lines 1. column d. ai	nd line 7				
		,	, ,				Yes	No
9 a		er the state(s) in which the organiza he organization licensed to operate				. 9a		
b	If"I	No," Explain						
10a b		re any of the organization's gaming Yes," Explain	licenses revoked, susper	ided or terminated during	the tax year?	10a		
11		es the organization operate gaming	activities with nonmembe	rs?		11		
12		he organization a grantor, beneficia ned to administer charitable gaming						
	10111	to daminister charitable gallillig	,		Schedule G (Form 9	12 90 or 990	 -EZ) 20	09

		Yes	No
13	Indicate the percentage of gaming activity operated in		
а	The organization's facility		
b	An outside facility		
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records		
	Name 🟲		
	Address -		
15a	Does the organization have a contract with a third party from whom the organization receives gaming		
	revenue?	,	
b	If "Yes," enter the amount of gaming revenue received by the organization 🕨 \$ and the	+	
	amount of gaming revenue retained by the third party 🟲 \$		
c	If "Yes," enter name and address		
	Name 🟲		
	Address •		
16			
16	Gaming manager information		
	Name 🟲		
	Name F		
	Gaming manager compensation 🕨 \$		
	Description of services provided -		
	Director/officer Employee Independent contractor		
	I Director/officer I Employee I Independent contractor		
<b>.7</b>	Mandatory distributions		
а	Is the organization required under state law to make charitable distributions from the gaming proceeds to		
	retain the state gaming license?	<u> </u>	
b	Enter the amount of distributions required under state law distributed to other exempt organizations or spent		
	in the organization's own exempt activities during the tax year ▶ \$	1	

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2000

Open to Public Inspection

## **SCHEDULE 0**

(Form 990)

HOPE HALL

Department of the Treasury
Internal Revenue Service

# **Supplemental Information to Form 990**

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Name of the organization

Employer identification number

16-1463706

ldentifier	Return Reference	Explanation
Form 990, Part VI, Line 19	Form 990, Part VI, Line 19 Other Organization Documents Publicly Available	UPON REQUEST
Form 990, Part VI, Line 15b	Form 990, Part VI, Line 15b Compensation Review and Approval Process for Officers and Key Employees	GOVERNING BODY APPROVES ALL RAISES
Form 990, Part VI, Line 11	Form 990, Part VI, Line 11 Form 990 Review Process	GOVERNING BODY AS WELL AS FINANCE MANAGER REVIEW FORM 990 BEFORE IT IS FILED
Form 990, Part VI, Line 2	Form 990, Part VI, Line 2 Description of Business or Family Relationship of Officers, Directors, Et	FINANCE MANAGER IS THE SISTER IN LAW OF THE SCHOOL'S DIRECTOR/PRINCIPAL

For Paperwork Reduction Act Notice, see the Instructions for Form 990

Cat No 51056K

Schedule O (Form 990) 2009

### <u>HOPE HALL</u> ROCHESTER, NEW YORK

# AUDITED FINANCIAL STATEMENTS OTHER FINANCIAL INFORMATION AND INDEPENDENT AUDITORS' REPORTS

JUNE 30, 2010 (with comparative totals as of June 30, 2009)



# **CONTENTS**

AUDITED FINANCIAL STATEMENTS	<u>PAGE</u>
Independent Auditors' Report	3
Statements of Financial Position	4
Statements of Activities and Changes in Net Assets	5
Statements of Cash Flows	6
Notes to Financial Statements	8
OTHER FINANCIAL INFORMATION	
Independent Auditors' Report on Other Financial Information	14
Statements of Functional Expenses	15





#### **INDEPENDENT AUDITORS' REPORT**

Board of Trustees Hope Hall

We have audited the accompanying statement of financial position of Hope Hall (a nonprofit organization) as of June 30, 2010 and the related statements of activities and changes in net assets and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the Organization's 2009 financial statements and, in our report dated November 11, 2009, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Hope Hall as of June 30, 2010, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America

Rochester, New York September 21, 2010

enta ¿Co., P.C.

### **STATEMENTS OF FINANCIAL POSITION**

# JUNE 30, 2010 (with comparative totals for June 30, 2009)

		T	otal
	ASSETS	2010	2009
CURRENT ASSETS	<del></del>		
Cash		\$ 180,665	\$ 593,587
Investments		49,147	42,499
Tuition receivable, net of allow	ance for doubtful	70,117	12, 100
accounts of \$18,000 in 2010		16,024	19,490
Pledges receivable	a., a 2000	437,358	211,955
Prepaid expenses		8,762	4,286
. Topala experiede	TOTAL CURRENT ASSETS	691,956	871,817
	TOTAL GOTTLENT AGGLTS	091,930	07 1,017
PROPERTY AND EQUIPMENT			
Land		102,432	102,432
Buildings and improvements		1,571,030	1,528,166
Construction in progress		1,964,431	177,194
Equipment		111,601	107,826
• •		3,749,494	1,915,618
Less accumulated depreciation	1	458,521	411,036
•		3,290,973	1,504,582
		, .,	,,-
OTHER ASSETS			
Investments		52,098	58,514
Pledges receivable		139,960	239,787
•		192,058	298,301
	TOTAL ASSETS	\$4,174,987	\$2,674,700
	LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES			
Note payable to bank		\$ 92,376	\$
Accounts payable		<u>415,679</u>	<u>12,649</u>
	TOTAL CURRENT LIABILITIES	508,055	12,649
LONG TERM BERT		700 700	
LONG TERM DEBT		700,723	
NET ACCETS			
NET ASSETS Unrestricted		2,463,584	1,511,299
		2,403,564 502,625	
Temporarily restricted		2,966,209	1,150,752 2,662,051
	TOTAL LIABILITIES AND NET ASSETS	\$4,174,987	
	IOTAL LIMBILITIES MIND INET MOSETS	<u> 14,507</u>	<u>\$2,674,700</u>

The accompanying notes are an integral part of the financial statements.



#### STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

# FOR THE YEAR ENDED JUNE 30, 2010 (with comparative totals for June 30, 2009)

		Temporarily	To	otal
	<u>Unrestricted</u>	Restricted	2010	2009
PUBLIC SUPPORT AND REVENUE				
Public support.				
Tuition and fees	\$ 505,143	\$ 13,347	\$ 518,490	\$ 449,631
General contributions	207,456	200,000	407,456	431,621
Grants, endowments and scholarships	45,701	269,557	315,258	283,717
Capital campaign contributions		604,478	604,478	1,149,738
Fund raising activities, net	75,545		75,545	79,439
Net assets released from restrictions	,		•	•
Restrictions satisfied by payments	1,743,698	(1,743,698)		
TOTAL PUBLIC SUPPORT	2,577,543	(656,316)	1,921,227	2,394,146
Revenue <sup>.</sup>				
Investment income	498	4,454	4,952	11,187
Realized gain (loss) on investments	1,053	78	1,131	(8,181)
Unrealized gain (loss) on investments	1,881	3,657	5,538	(6,359)
Miscellaneous	40		40	(-,)
TOTAL REVENUE	3,472	8,189	11,661	(3,353)
TOTAL PUBLIC SUPPORT				
AND REVENUE	2,581,015	(648,127)	1,932,888	2,390,793
EXPENSES				
Program services	1,272,676		1,272,676	1,104,043
Supporting services	307,867		307,867	274,350
Interest expense	702		702	·
Depreciation	47,485		47,485	47,527
TOTAL EXPENSES	1,628,730		1,628,730	1,425,920
INCREASE (DECREASE)				
IN NET ASSETS	952,285	(648,127)	304,158	964,873
Net assets at beginning of year	1,511,299	1,150,752	2,662,051	1,697,178
NET ASSETS AT END OF YEAR	\$ 2,463,584	\$ 502,625	\$2,966,209	\$2,662,051

The accompanying notes are an integral part of the financial statements



### **STATEMENTS OF CASH FLOWS**

# FOR THE YEAR ENDED JUNE 30, 2010 (with comparative totals for June 30, 2009)

		To	tal
<b>CASH FLOWS - OPERATING</b>	<u>ACTIVITIES</u>	2010	2009
Increase in net assets		\$ 304,158	\$ 964,873
Adjustments to reconcile incre			
cash used for operating activ			
Realized loss on investmer		(1,131)	8,181
Unrealized loss on investm	ents	(5,538)	6,359
Depreciation		47,485	47,527
Bad debt expense		9,637	
Investments contributed-op		(1,881)	(154,199)
Investments contributed- ca		(15,366)	(216,225)
, , ,	ons-other than investments	(604,478)	(1,149,738)
Changes in certain operatir	ng assets and liabilities		
Tuition receivable		(6,171)	(7,726)
Contributions receivable			20,000
Prepaid expenses		(4,476)	463
Accounts payable		(3,413)	<u>2,533</u>
	NET CASH USED FOR		
	OPERATING ACTIVITIES	(281,174)	(477,952)
Purchase of property and equipers of investments acquired	ipment nents	(1,427,433) 33,487 (9,803)	(205,342) 536,454 (22,785)
DI	NET CASH (USED FOR) ROVIDED FROM INVESTING ACTIVITIES	(1 402 740)	200 227
Fr	ROVIDED FROM INVESTING ACTIVITIES	(1,403,749)	308,327
CASH FLOWS - FINANCING A	ACTIVITIES		
Borrowing of long term debt	ACTIVITIES	700,723	
Increase in note payable to ba	ank	92,376	
Capital campaign pledges rec		337,500	717,200
Capital campaign contribution		266,978	432,538
Increase in pledges receivable		(125,576)	(451,742)
morease in picages receivable	•	(120,070)	(401,142)
	NET CASH PROVIDED FROM		
	FINANCING ACTIVITIES	1,272,001	697,996
	NET DECREASE (INCREASE) IN CASH	(412,922)	528,371
Cash at beginning of year	0.000.000.000.000	593,587	65,216
	CASH AT END OF YEAR	<u>\$ 180,665</u>	<u>\$ 593,587</u>



#### STATEMENTS OF CASH FLOWS, CONT'D

# FOR THE YEAR ENDED JUNE 30, 2010 (with comparative totals for June 30, 2009)

	To	tal
NON CASH OPERATING AND INVESTING ACTIVITY	2010	2009
Property and equipment additions included in accounts payable	<u>\$_406,443</u>	\$

The accompanying notes are an integral part of the financial statements.



#### **NOTES TO FINANCIAL STATEMENTS**

#### **JUNE 30, 20010 AND 2009**

#### NOTE A: THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Organization and Operations

Hope Hall (the Organization) offers the Mastery in Learning Program, a non-traditional approach to teaching the New York State curriculum. Strategies are designed to meet the needs of students who have experienced frustration and failure in traditional classroom settings.

#### Financial Statement Presentation

The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. At June 30, 2010 and 2009, there were no permanently restricted net assets.

#### Cash-Concentration of Credit Risk

The Organization maintains its cash balances at various financial institutions located in Rochester, New York. These balances are insured by the Federal Deposit Insurance Corporation up to \$250,000 Bank balances may periodically exceed insurance limits. In addition, the Organization maintains various money market accounts at national investment firms located in Upstate New York. These accounts are fully insured through normal Securities' Investor Protection Corporation insurance.

#### Investments

Investments in marketable securities with readily determinable fair values are valued at their fair value in the accompanying statements of financial position. Realized and unrealized gains or losses on investments are included in the accompanying statements of activities and changes in net assets.

#### Tuition Receivable

Tuition receivable is stated at the amount billed to the students. The Organization reviews tuition receivable on a periodic basis to determine if any receivables will be potentially uncollectible. After all attempts to collect a receivable have failed, the receivable is written off against the allowance for doubtful accounts. The Organization believes the \$18,000 allowance for doubtful accounts at June 30, 2010 is adequate to cover any potential future write-offs. However, actual write-offs might exceed the recorded allowance

#### Promises to Give

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions, ie pledges received in connection with a capital campaign, are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.



#### NOTES TO FINANCIAL STATEMENTS, CONT'D

#### **JUNE 30, 2010 AND 2009**

# NOTE A: THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Cont'd

#### Promises to Give, cont'd

The Organization uses the allowance method to determine uncollectible unconditional promises receivable. The allowance is based on prior years' experience and management's analysis of specific promises made. Management has determined that no allowance is necessary at June 30, 2010.

#### Property and Equipment

Property and equipment is stated at cost or, in the case of contributed property, at estimated fair value at the date of contribution. Such contributions are reported as unrestricted support unless the donor has restricted the contributed asset to specific purpose. Depreciation expense is calculated using straight-line and accelerated methods over the assets' estimated useful lives which are five and seven years for equipment and thirty-nine years for buildings. Upon the sale or retirement of items of property and equipment, the cost and related accumulated depreciation are eliminated from the accounts and the resulting gain or loss, if any, is reflected in the change in net assets. Maintenance and minor repairs are charged directly to expense; major renewals and betterments are charged (capitalized) to the property and equipment accounts.

#### Public Support, Revenue and Expense Recognition

The Organization maintains its financial records on the accrual method of accounting whereby support and revenue are recognized when earned rather than when received, and expenses are recognized when incurred rather than when paid

#### Advertising

Advertising is expensed as costs are incurred and approximated \$9,000 and \$7,000 for the years ended June 30, 2010 and 2009, respectively

#### <u>Taxes</u>

Hope Hall is a nonprofit organization exempt from federal income taxes under Internal Revenue Code Section 501(c)(3). The Organization is also exempt from state income taxes.

#### Functional Allocation of Expenses

The costs of providing the Organization's program and supporting services have been summarized on a functional basis in the accompanying statements of activities and changes in net assets. Accordingly, certain costs have been allocated among the program and supporting services benefited



#### NOTES TO FINANCIAL STATEMENTS, CONT'D

#### **JUNE 30, 2010 AND 2009**

# NOTE A: THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Cont'd

#### Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at June 30, 2009 and 2008 and the reported amounts of public support, revenue and expenses for the years then ended. Actual results could differ from those estimates

#### Comparative Totals as of June 30, 2009

The accompanying financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2009, from which the summarized information was derived.

#### NOTE B: TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consist of contributions received or pledged as follows

	June 30,			),
		2010		2009
Scholarships	\$	79,556	\$	80,216
Faculty Endowment				29,567
Summer Program		52,088		39,480
Capital Campaign		341,767		968,376
Lunch program		7,500		
Paper purchases		2,530		
Repairs and Maintenance		<u> 19,184</u>		33,113
	<u>\$</u>	502,625	<u>\$1</u>	<u>,150,752</u>

#### NOTE C: RETIREMENT PLAN

The Organization has established a Savings Incentive Match Plan (SIMPLE-IRA) for all eligible employees. Eligible employees can contribute up to \$7,000 of their compensation annually to the plan. The Organization makes a non-elective annual contribution for all eligible employees. Contributions for the years ended June 30, 2010 and 2009 approximated \$18,000 and \$14,400, respectively



#### NOTES TO FINANCIAL STATEMENTS, CONT'D

#### **JUNE 30, 2010 AND 2009**

#### **NOTE D: INVESTMENTS**

Investments consist of the following:

•		June 30,		
	_	2010	_	2009
Certificates of Deposit	\$	13,115	\$	18,930
Corporate Bonds		20,846		19,164
Government Obligations		41,326		39,350
Mutual Funds		<u>25,958</u>		23,569
	<u>\$</u>	101,245	<u>\$</u>	101,013

The non-current investments of \$52,098 at June 30, 2010, represent corporate bonds and government obligations maturing at various dates through November 2014

Investment securities are exposed to various risks, such as interest rate, market and credit risk. Due to the risks associated with investment securities, it is at least reasonably possible that changes in risks could affect the Organization's financial statements

#### NOTE E: NOTE PAYABLE TO BANK

The Organization has available a business access line of credit note with a local bank in the amount of \$100,000, with interest at 4%. At June 30, 2010, approximately \$92,000 was outstanding against this line. There were no outstanding borrowings at June 30, 2009. The note is secured by the Organization's business assets.

#### **NOTE F: LONG TERM DEBT**

At June 30, 2010, the Organization is indebted to an individual in the amount of \$700,000. In August, 2010 an additional \$800,000 has been borrowed from the same individual. Under the terms of an unsecured loan agreement in the amount of \$1,500,000 dated November 19, 2009, interest only is payable on July 31, 2011, 2012 and 2013 at an annual interest rate of 53%

#### NOTE G: CAPITAL CAMPAIGN/CONSTRUCTION

In connection with a capital campaign fund drive, the Organization has raised approximately \$1,800,000 Construction in progress totaled approximately \$1,960,000 at June 30, 2010 The remaining amount to be incurred on the construction contract approximates \$865,000 at June 30, 2010

#### NOTES TO FINANCIAL STATEMENTS, CONT'D

#### **JUNE 30, 2010 AND 2009**

#### **NOTE H: SUBSEQUENT EVENTS**

The Organization has evaluated subsequent events through September 21, 2010, the date on which the financial statements were available to be issued. There were no subsequent events through September 1, 2010 that required adjustment of or disclosure in the accompanying financial statements.



# HOPE HALL OTHER FINANCIAL INFORMATION





#### INDEPENDENT AUDITORS' REPORT ON OTHER FINANCIAL INFORMATION

Board of Trustees Hope Hall

Our report on our audits of the basic financial statements of Hope Hall for 2010 and 2009 appears on page 3. Those audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The other financial information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole

Rochester, New York September 21, 2010

enta, & Co., P.C.

### STATEMENTS OF FUNCTIONAL EXPENSES

# FOR THE YEAR ENDED JUNE 30, 2010 (with comparative totals for June 30, 2009)

			To	otal
	Program	Supporting	2010	2009
Salaries	\$ 819,200	\$ 224,075	\$1,043,275	\$ 896,270
Payroll taxes	65,104	17,808	82,912	74,653
Program subsidies	249,089		249,089	223,445
Supplies	4,997		4,997	7,537
Outside services	2,030		2,030	4,279
Development	12,765	8,235	12,765	6,580
Employee benefits	30,108		38,343	28,514
Retirement plan expense	14,156	3,872	18,028	14,357
Insurance	22,423	6,133	28,556	27,555
Office	14,819	4,054	18,873	12,888
Telephone	3,342	914	4,256	4,265
Repairs and maintenance	9,993	2,733	12,726	24,825
Utilities	24,650	6,743	31,393	33,892
Advertising		8,836	8,836	7,008
Sundry		8,010	8,010	5,827
Bad debt expense Professional fees	  \$1,272,676	9,637 6,817 \$ 307,867	9,637 <u>6,817</u> <u>\$1,580,543</u>	6,498 \$1,378,393

#### **Additional Data**

Software ID:

**Software Version:** 

**EIN:** 16-1463706

Name: HOPE HALL

#### Form 990, Part IX - Statement of Functional Expenses - 24a - 24e Other Expenses

Do not include amounts reported on line 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
UTILITIES	31,393	24,650	6,743	
REPAIRS AND MAINTENANCE	12,726	9,993	2,733	
PROGRAM SUBSIDIES	249,089	249,089		
DEVELOPMENT	12,765	12,765		
BAD DEBT EXPENSE	9,637		9,637	