



See a Social Security Number? Say Something!
Report Privacy Problems to <https://public.resource.org/privacy>
Or call the IRS Identity Theft Hotline at 1-800-908-4490



Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

2009

Open to Public Inspection

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2009 calendar year, or tax year beginning **MAY 1, 2009** and ending **APR 30, 2010**

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	Please use IRS label or print or type See Specific Instructions	C Name of organization NEW HAMPSHIRE AUTOMOBILE DEALERS ASSOCIATION, INC. Doing Business As Number and street (or P O box if mail is not delivered to street address) Room/suite 507 SOUTH STREET, P.O. BOX 2337 City or town, state or country, and ZIP + 4 CONCORD, NH 03302-2337 F Name and address of principal officer: PETER MCNAMARA SAME AS C ABOVE	D Employer identification number 02-0243354	E Telephone number 603-224-2369
I Tax-exempt status: <input checked="" type="checkbox"/> 501(c) (6) ◀ (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527			G Gross receipts \$ 1,260,005.	
J Website: ▶ WWW.NHADA.COM			H(a) Is this a group return for affiliates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No H(b) Are all affiliates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list. (see instructions) H(c) Group exemption number ▶	
K Form of organization <input type="checkbox"/> Corporation <input type="checkbox"/> Trust <input checked="" type="checkbox"/> Association <input type="checkbox"/> Other ▶			L Year of formation 1921 M State of legal domicile NH	

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: TO PROMOTE INTERESTS OF AUTOMOBILE AND TRUCK DEALERS IN NEW HAMPSHIRE 2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets. 3 Number of voting members of the governing body (Part VI, line 1a) 3 17 4 Number of independent voting members of the governing body (Part VI, line 1b) 4 16 5 Total number of employees (Part V, line 2a) 5 0 6 Total number of volunteers (estimate if necessary) 6 0 7a Total gross unrelated business revenue from Part VIII, column (C), line 12 7a 254,807. 7b Net unrelated business taxable income from Form 990-T, line 34 7b 188,393.											
Revenue	8 Contributions and grants (Part VIII, line 1h) 9 Program service revenue (Part VIII, line 2g) 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	<table border="1" style="width:100%"> <thead> <tr> <th>Prior Year</th> <th>Current Year</th> </tr> </thead> <tbody> <tr> <td>459,439.</td> <td>447,702.</td> </tr> <tr> <td>110,009.</td> <td>121,009.</td> </tr> <tr> <td>415,770.</td> <td>388,082.</td> </tr> <tr> <td>985,218.</td> <td>956,793.</td> </tr> </tbody> </table>	Prior Year	Current Year	459,439.	447,702.	110,009.	121,009.	415,770.	388,082.	985,218.	956,793.
	Prior Year	Current Year										
	459,439.	447,702.										
	110,009.	121,009.										
	415,770.	388,082.										
	985,218.	956,793.										
	13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 14 Benefits paid to or for members (Part IX, column (A), line 4) 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 16a Professional fundraising fees (Part IX, column (A), line 11e) b Total fundraising expenses (Part IX, column (D), line 25) ▶ 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 19 Revenue less expenses. Subtract line 18 from line 12	<table border="1" style="width:100%"> <tbody> <tr> <td>615,468.</td> <td>577,994.</td> </tr> <tr> <td>523,947.</td> <td>456,423.</td> </tr> <tr> <td>1,139,415.</td> <td>1,034,417.</td> </tr> <tr> <td><154,197.></td> <td><77,624.></td> </tr> </tbody> </table>	615,468.	577,994.	523,947.	456,423.	1,139,415.	1,034,417.	<154,197.>	<77,624.>		
	615,468.	577,994.										
	523,947.	456,423.										
	1,139,415.	1,034,417.										
<154,197.>	<77,624.>											
20 Total assets (Part X, line 16) 21 Total liabilities (Part X, line 26) 22 Net assets or fund balances. Subtract line 21 from line 20	<table border="1" style="width:100%"> <thead> <tr> <th>Beginning of Current Year</th> <th>End of Year</th> </tr> </thead> <tbody> <tr> <td>1,653,992.</td> <td>1,555,583.</td> </tr> <tr> <td>399,088.</td> <td>346,226.</td> </tr> <tr> <td>1,254,904.</td> <td>1,209,357.</td> </tr> </tbody> </table>	Beginning of Current Year	End of Year	1,653,992.	1,555,583.	399,088.	346,226.	1,254,904.	1,209,357.			
Beginning of Current Year	End of Year											
1,653,992.	1,555,583.											
399,088.	346,226.											
1,254,904.	1,209,357.											

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.			
Sign Here	Signature of officer: <i>Peter McNamara</i> PETER MCNAMARA, PRESIDENT Type or print name and title	Date: 11/18/2010	
Paid Preparer's Use Only	Preparer's signature: <i>John M. Howe</i> Firm's name (or yours if self-employed), address, and ZIP + 4: HOWE, RILEY & HOWE, PLLC 660 CHESTNUT STREET MANCHESTER, NH 03104-3500	Date: OCT 20 2010 Check if self-employed: <input type="checkbox"/>	Preparer's identifying number (see instructions): EIN ▶ Phone no ▶ (603) 627-3838

May the IRS discuss this return with the preparer shown above? (see instructions) ☒ Yes ☐ No

20

NEW HAMPSHIRE AUTOMOBILE DEALERS
ASSOCIATION, INC.

Form 990 (2009)

02-0243354 Page 2

Part III Statement of Program Service Accomplishments

- 1 Briefly describe the organization's mission: **SEE SCHEDULE O FOR CONTINUATION TO PROTECT, FOSTER, AND PROMOTE THE INTERESTS IN BUSINESS ACTIVITIES OF THE MOTOR VEHICLE AND TRUCK DEALERS OF NEW HAMPSHIRE; TO PROTECT, FOSTER, AND PROMOTE THE INTERESTS OF THE RETAIL MOTOR VEHICLE AND TRUCK INDUSTRY OF NEW HAMPSHIRE IN ITS RELATIONS WITH THE GOVERNMENT**
- 2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No
If "Yes," describe these new services on Schedule O.
- 3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No
If "Yes," describe these changes on Schedule O.
- 4 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ including grants of \$) (Revenue \$)
THE ASSOCIATION HOLDS MULTIPLE TOWN HALL MEETINGS FOR MEMBERSHIP THROUGHOUT THE STATE.

4b (Code:) (Expenses \$ including grants of \$) (Revenue \$)
THE ASSOCIATION HOLDS AN ANNUAL BUSINESS SYMPOSIUM FOR MEMBERSHIP INCLUDING BUSINESS MEETINGS, SPEAKERS, AND NETWORKING EVENTS.

4c (Code:) (Expenses \$ including grants of \$) (Revenue \$)
THE ASSOCIATION LOBBIES FOR REVISING STATE MOTOR VEHICLE FRANCHISE LAWS.

4d Other program services. (Describe in Schedule O.)
(Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses **\$**

**NEW HAMPSHIRE AUTOMOBILE DEALERS
ASSOCIATION, INC.**

Form 990 (2009)

02-0243354 Page **3**

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>		X
2 Is the organization required to complete Schedule B, Schedule of Contributors?		X
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities? <i>If "Yes," complete Schedule C, Part II</i>		
5 Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? <i>If "Yes," complete Schedule C, Part III</i>	X	
6 Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>		X
9 Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		X
10 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>		X
11 Is the organization's answer to any of the following questions "Yes"? <i>If so, complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable</i>	X	
• Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI.</i>		
• Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII.</i>		
• Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII.</i>		
• Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX.</i>		
• Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X.</i>		
• Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? <i>If "Yes," complete Schedule D, Part X.</i>		
12 Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI, XII, and XIII.</i>	X	
12A Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional</i>	X	
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		X
14a Did the organization maintain an office, employees, or agents outside of the United States?		X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If "Yes," complete Schedule F, Part I</i>		X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? <i>If "Yes," complete Schedule F, Part II</i>		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? <i>If "Yes," complete Schedule F, Part III</i>		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>		X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>		X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		X
20 Did the organization operate one or more hospitals? <i>If "Yes," complete Schedule H</i>		X

Form **990** (2009)

**NEW HAMPSHIRE AUTOMOBILE DEALERS
ASSOCIATION, INC.**

Form 990 (2009)

02-0243354 Page 4

Part IV Checklist of Required Schedules (continued)

	Yes	No
21 Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	X
22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22	X
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	X
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25</i>	24a	X
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c	
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d	
25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a	
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b	
26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26	X
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>	27	X
28 Was the organization a party to a business transaction with one of the following parties, (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a	X
b A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b	X
c An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c	X
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29	X
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30	X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31	X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32	X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33	X
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>	34	X
35 Is any related organization a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35	X
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36	
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37	X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O.	38	X

Form 990 (2009)

**NEW HAMPSHIRE AUTOMOBILE DEALERS
ASSOCIATION, INC.**

Form 990 (2009)

02-0243354 Page 5

Part V Statements Regarding Other IRS Filings and Tax Compliance

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of U.S. Information Returns. Enter -0- if not applicable	0	
1b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	0	
1c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	0	
2b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return. (see instructions)		
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	X	
3b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	X	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		X
4b	If "Yes," enter the name of the foreign country: See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		X
5b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		X
5c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?		X
6b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
7	Organizations that may receive deductible contributions under section 170(c).		
7a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		
7b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		
7c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		
7d	If "Yes," indicate the number of Forms 8282 filed during the year		
7e	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		
7f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		
7g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?		
7h	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?		
9	Sponsoring organizations maintaining donor advised funds.		
9a	Did the organization make any taxable distributions under section 4966?		
9b	Did the organization make a distribution to a donor, donor advisor, or related person?		
10	Section 501(c)(7) organizations. Enter:		
10a	Initiation fees and capital contributions included on Part VIII, line 12		
10b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities		
11	Section 501(c)(12) organizations. Enter:		
11a	Gross income from members or shareholders		
11b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)		
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		
12b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year		

Form 990 (2009)

**NEW HAMPSHIRE AUTOMOBILE DEALERS
ASSOCIATION, INC.**

Form 990 (2009)

02-0243354 Page 6

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Section A. Governing Body and Management

	Yes	No
1a Enter the number of voting members of the governing body	17	
b Enter the number of voting members that are independent	16	
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	X	
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?		X
4 Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	X	
5 Did the organization become aware during the year of a material diversion of the organization's assets?		X
6 Does the organization have members or stockholders?	X	
7a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?		X
b Are any decisions of the governing body subject to approval by members, stockholders, or other persons?		X
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a The governing body?	X	
b Each committee with authority to act on behalf of the governing body?	X	
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10a Does the organization have local chapters, branches, or affiliates?		X
b If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?		
11 Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	X	
11A Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a Does the organization have a written conflict of interest policy? If "No," go to line 13	X	
b Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	X	
c Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	X	
13 Does the organization have a written whistleblower policy?	X	
14 Does the organization have a written document retention and destruction policy?	X	
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official	X	
b Other officers or key employees of the organization	X	
If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)		
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		X
b If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?		

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed **NH**

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply.
☐ Own website ☐ Another's website ☒ Upon request

19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public.

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization: **MICHAEL ROSENBLUM - 603-224-2369**
507 SOUTH STREET, CONCORD, NH 03302-2337

Form 990 (2009)

**NEW HAMPSHIRE AUTOMOBILE DEALERS
ASSOCIATION, INC.**

Form 990 (2009)

02-0243354 Page 7

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed.

• List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's **current** key employees. See instructions for definition of "key employee."

• List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if the organization did not compensate any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
ANDY COSTELLO DIRECTOR	1.00	X						0.	0.	0.
MARK HESLER DIRECTOR	1.00	X						0.	0.	0.
PEGGY PROKO 1ST VICE CHAIR	1.00	X						0.	0.	0.
PAUL HOLLOWAY HONORARY DIRECTOR	1.00	X						0.	0.	0.
JACK E. TULLEY NADA DIRECTOR	1.00	X						0.	0.	0.
FRANK BRADY DIRECTOR	1.00	X						0.	0.	0.
SCOTT HOLLOWAY IMMEDIATE PAST PRESIDENT	1.00	X						0.	0.	0.
ANDY CREWS DIRECTOR	1.00	X						0.	0.	0.
WILLIAM GURNEY DIRECTOR	1.00	X						0.	0.	0.
JAY MCFARLAND DIRECTOR	1.00	X						0.	0.	0.
CHRIS WEISS DIRECTOR	1.00	X						0.	0.	0.
JAY ALOSA CHAIRMAN	1.00	X		X				0.	0.	0.
ROGER GROUX 1ST VICE CHAIR	1.00	X		X				0.	0.	0.
HOLLY CARLSON TREASURER	1.00	X		X				0.	0.	0.
DONNA HOSMER SECRETARY	1.00	X		X				0.	0.	0.
JIM FYLES DIRECTOR	1.00	X						0.	0.	0.
PETER MCNAMARA PRESIDENT	30.00	X		X				133,637.	44,546.	20,217.

**NEW HAMPSHIRE AUTOMOBILE DEALERS
ASSOCIATION, INC.**

Form 990 (2009)

02-0243354 Page **8**

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
MICHAEL ROSENBLUM EXECUTIVE VICE PRESIDENT	10.80			X		X		49,424.	133,629.	34,564.
1b Total								183,061.	178,175.	54,781.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization **2**

- 3** Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual
- 4** For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual
- 5** Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? If "Yes," complete Schedule J for such person

	Yes	No
3		X
4	X	
5		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. NONE

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization **0**

**NEW HAMPSHIRE AUTOMOBILE DEALERS
ASSOCIATION, INC.**

Form 990 (2009)

02-0243354 Page 9

Part VIII Statement of Revenue

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts	1 a Federated campaigns	1a					
	b Membership dues	1b					
	c Fundraising events	1c					
	d Related organizations	1d					
	e Government grants (contributions)	1e					
	f All other contributions, gifts, grants, and similar amounts not included above	1f					
	g Noncash contributions included in lines 1a-1f \$						
	h Total. Add lines 1a-1f						
Program Service Revenue	2 a MEMBERSHIP DUES	Business Code 561499	336,684.	317,132.	19,552.		
	b BUSINESS MEETINGS	561499	111,018.	111,018.			
	c						
	d						
	e						
	f All other program service revenue						
	g Total. Add lines 2a-2f		447,702.				
	Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)		126,564.			126,564.
4 Income from investment of tax-exempt bond proceeds							
5 Royalties			306,749.		234,540.	72,209.	
6 a Gross Rents		(i) Real (ii) Personal					
b Less: rental expenses							
c Rental income or (loss)							
d Net rental income or (loss)							
7 a Gross amount from sales of assets other than inventory		(i) Securities (ii) Other 297,657.					
b Less: cost or other basis and sales expenses		303,212.					
c Gain or (loss)		<5,555.>					
d Net gain or (loss)			<5,555.>	<5,555.>			
8 a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18		a					
b Less: direct expenses		b					
c Net income or (loss) from fundraising events							
9 a Gross income from gaming activities. See Part IV, line 19		a					
b Less: direct expenses		b					
c Net income or (loss) from gaming activities							
10 a Gross sales of inventory, less returns and allowances		a					
b Less: cost of goods sold	b						
c Net income or (loss) from sales of inventory							
Miscellaneous Revenue			Business Code				
11 a SPONSORSHIP INCOME	561499	36,464.	36,464.				
b MEMBERSHIP DIRECTORY	561499	21,825.	21,825.				
c NADA/DEAC	561499	10,272.	10,272.				
d All other revenue	561499	12,772.	12,057.	715.			
e Total. Add lines 11a-11d		81,333.					
12 Total revenue. See instructions		956,793.	503,213.	254,807.	198,773.		

**NEW HAMPSHIRE AUTOMOBILE DEALERS
ASSOCIATION, INC.**

Form 990 (2009)

02-0243354 Page 10

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21				
2 Grants and other assistance to individuals in the U.S. See Part IV, line 22				
3 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	207,556.			
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	370,438.			
8 Pension plan contributions (include section 401(k) and section 403(b) employer contributions)				
9 Other employee benefits				
10 Payroll taxes				
11 Fees for services (non-employees):				
a Management				
b Legal	8,365.			
c Accounting	20,800.			
d Lobbying	15,209.			
e Professional fundraising services See Part IV, line 17				
f Investment management fees				
g Other	1,025.			
12 Advertising and promotion	44,980.			
13 Office expenses	22,678.			
14 Information technology	19,845.			
15 Royalties				
16 Occupancy	30,264.			
17 Travel	9,023.			
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	7,709.			
23 Insurance	6,335.			
24 Other expenses. Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.)				
a UNRELATED BUSINESS INCOME	60,000.			
b LEGAL FEE DISBURSEMENTS	78,932.			
c ANNUAL MEETINGS & CONVENTIONS	72,364.			
d CONTRIBUTIONS	31,810.			
e MEMBERSHIP DIRECTORY	11,715.			
f All other expenses	15,369.			
25 Total functional expenses. Add lines 1 through 24f	1,034,417.			
26 Joint costs. Check here <input type="checkbox"/> if following SOP 98-2. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

**NEW HAMPSHIRE AUTOMOBILE DEALERS
ASSOCIATION, INC.**

Form 990 (2009)

02-0243354 Page 11

Part X Balance Sheet

		(A) Beginning of year		(B) End of year
Assets	1 Cash - non-interest-bearing	35,795.	1	54,015.
	2 Savings and temporary cash investments	166,029.	2	268,844.
	3 Pledges and grants receivable, net		3	
	4 Accounts receivable, net	35,838.	4	22,481.
	5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	8,723.	9	7,080.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	39,555.		
	b Less: accumulated depreciation	20,968.	10c	18,587.
	11 Investments - publicly traded securities		11	
	12 Investments - other securities. See Part IV, line 11	1,373,990.	12	1,175,244.
	13 Investments - program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11	8,684.	15	9,332.
16 Total assets. Add lines 1 through 15 (must equal line 34)	1,653,992.	16	1,555,583.	
Liabilities	17 Accounts payable and accrued expenses	37,754.	17	46,698.
	18 Grants payable		18	
	19 Deferred revenue	313,414.	19	298,608.
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities. Complete Part X of Schedule D	47,920.	25	920.
	26 Total liabilities. Add lines 17 through 25	399,088.	26	346,226.
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.			
	27 Unrestricted net assets	657,019.	27	650,467.
	28 Temporarily restricted net assets	597,885.	28	558,890.
	29 Permanently restricted net assets		29	
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		30	
	31 Paid-in or capital surplus, or land, building, or equipment fund		31	
	32 Retained earnings, endowment, accumulated income, or other funds		32	
	33 Total net assets or fund balances	1,254,904.	33	1,209,357.
	34 Total liabilities and net assets/fund balances	1,653,992.	34	1,555,583.

Form 990 (2009)

**NEW HAMPSHIRE AUTOMOBILE DEALERS
ASSOCIATION, INC.**

Form 990 (2009)

02-0243354 Page **12**

Part XI Financial Statements and Reporting

- 1** Accounting method used to prepare the Form 990: ☐ Cash ☒ Accrual ☐ Other _____
If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.
- 2a** Were the organization's financial statements compiled or reviewed by an independent accountant?
- b** Were the organization's financial statements audited by an independent accountant?
- c** If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?
If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.
- d** If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both:
☐ Separate basis ☒ Consolidated basis ☐ Both consolidated and separate basis
- 3a** As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?
- b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

	Yes	No
2a		X
2b	X	
2c	X	
3a		X
3b		

Form **990** (2009)

SCHEDULE C
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities
For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

2009

**Open to Public
Inspection**

▶ **Complete if the organization is described below.**

▶ **Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.**

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

Name of organization	NEW HAMPSHIRE AUTOMOBILE DEALERS ASSOCIATION, INC.	Employer identification number	02-0243354
----------------------	---	--------------------------------	-------------------

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV.
- 2 Political expenditures ▶ \$ _____
- 3 Volunteer hours _____

Part I-B Complete if the organization is exempt under section 501(c)(3).

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ \$ _____
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ \$ _____
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year?
☐ Yes ☐ No
- 4a Was a correction made?
☐ Yes ☐ No
- b If "Yes," describe in Part IV.

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ \$ _____
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ▶ \$ _____
- 3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b ▶ \$ _____
- 4 Did the filing organization file Form 1120-POL for this year? ☐ Yes ☐ No
- 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which payments were made. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2009

LHA

Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A** Check ☐ if the filing organization belongs to an affiliated group.
B Check ☐ if the filing organization checked box A and "limited control" provisions apply.

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals												
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)															
b Total lobbying expenditures to influence a legislative body (direct lobbying)															
c Total lobbying expenditures (add lines 1a and 1b)															
d Other exempt purpose expenditures															
e Total exempt purpose expenditures (add lines 1c and 1d)															
f Lobbying nontaxable amount. Enter the amount from the following table in both columns.															
<table border="1"> <thead> <tr> <th>If the amount on line 1e, column (a) or (b) is:</th> <th>The lobbying nontaxable amount is:</th> </tr> </thead> <tbody> <tr> <td>Not over \$500,000</td> <td>20% of the amount on line 1e.</td> </tr> <tr> <td>Over \$500,000 but not over \$1,000,000</td> <td>\$100,000 plus 15% of the excess over \$500,000.</td> </tr> <tr> <td>Over \$1,000,000 but not over \$1,500,000</td> <td>\$175,000 plus 10% of the excess over \$1,000,000.</td> </tr> <tr> <td>Over \$1,500,000 but not over \$17,000,000</td> <td>\$225,000 plus 5% of the excess over \$1,500,000.</td> </tr> <tr> <td>Over \$17,000,000</td> <td>\$1,000,000.</td> </tr> </tbody> </table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e.	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.	Over \$17,000,000	\$1,000,000.		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e.														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.														
Over \$17,000,000	\$1,000,000.														
g Grassroots nontaxable amount (enter 25% of line 1f)															
h Subtract line 1g from line 1a. If zero or less, enter -0-															
i Subtract line 1f from line 1c. If zero or less, enter -0-															
j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?															

☐ Yes ☐ No

4-Year Averaging Period Under Section 501(h)
 (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column (e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Schedule C (Form 990 or 990-EZ) 2009

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

	(a)		(b)
	Yes	No	Amount
1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:			
a Volunteers?			
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c Media advertisements?			
d Mailings to members, legislators, or the public?			
e Publications, or published or broadcast statements?			
f Grants to other organizations for lobbying purposes?			
g Direct contact with legislators, their staffs, government officials, or a legislative body?			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i Other activities? If "Yes," describe in Part IV			
j Total. Add lines 1c through 1i			
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b If "Yes," enter the amount of any tax incurred under section 4912			
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

	Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?		X
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?		X
3 Did the organization agree to carryover lobbying and political expenditures from the prior year?		X

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes."

1 Dues, assessments and similar amounts from members	1	336,682.
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a Current year	2a	49,024.
b Carryover from last year	2b	
c Total	2c	49,024.
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	50,502.
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5 Taxable amount of lobbying and political expenditures (see instructions)	5	<1,478.>

Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 1i. Also, complete this part for any additional information.

Schedule D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," to Form 990,

Part IV, line 6, 7, 8, 9, 10, 11, or 12.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2009

Open to Public
Inspection

Name of the organization **NEW HAMPSHIRE AUTOMOBILE DEALERS
ASSOCIATION, INC.**

Employer identification number
02-0243354

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate contributions to (during year)		
3 Aggregate grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?		<input type="checkbox"/> Yes <input type="checkbox"/> No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?		<input type="checkbox"/> Yes <input type="checkbox"/> No

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).

<input type="checkbox"/> Preservation of land for public use (e.g., recreation or pleasure)	<input type="checkbox"/> Preservation of an historically important land area
<input type="checkbox"/> Protection of natural habitat	<input type="checkbox"/> Preservation of a certified historic structure
<input type="checkbox"/> Preservation of open space	

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 8/17/06	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ _____

4 Number of states where property subject to conservation easement is located ▶ _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶ _____

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenues included in Form 990, Part VIII, line 1	▶ \$ _____
(ii) Assets included in Form 990, Part X	▶ \$ _____

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items:

a Revenues included in Form 990, Part VIII, line 1	▶ \$ _____
b Assets included in Form 990, Part X	▶ \$ _____

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

- 3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):
- a ☐ Public exhibition d ☐ Loan or exchange programs
- b ☐ Scholarly research e ☐ Other _____
- c ☐ Preservation for future generations
- 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.
- 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements. Complete if organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No
- b If "Yes," explain the arrangement in Part XIV and complete the following table:
- | | Amount |
|---------------------------------|--------|
| c Beginning balance | 1c |
| d Additions during the year | 1d |
| e Distributions during the year | 1e |
| f Ending balance | 1f |
- 2a Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☐ No
- b If "Yes," explain the arrangement in Part XIV.

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

- | | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
|--|------------------|----------------|--------------------|----------------------|---------------------|
| 1a Beginning of year balance | | | | | |
| b Contributions | | | | | |
| c Net investment earnings, gains, and losses | | | | | |
| d Grants or scholarships | | | | | |
| e Other expenditures for facilities and programs | | | | | |
| f Administrative expenses | | | | | |
| g End of year balance | | | | | |
- 2 Provide the estimated percentage of the year end balance held as:
- a Board designated or quasi-endowment ▶ _____ %
- b Permanent endowment ▶ _____ %
- c Term endowment ▶ _____ %
- 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
- (i) unrelated organizations
- (ii) related organizations
- b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?
- | | Yes | No |
|--------|-----|----|
| 3a(i) | | |
| 3a(ii) | | |
| 3b | | |
- 4 Describe in Part XIV the intended uses of the organization's endowment funds.

Part VI Investments - Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements				
d Equipment				
e Other		39,555.	20,968.	18,587.
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)				18,587.

Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	956,793.
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	1,034,417.
3	Excess or (deficit) for the year. Subtract line 2 from line 1	3	<77,624.>
4	Net unrealized gains (losses) on investments	4	32,077.
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV.)	8	
9	Total adjustments (net). Add lines 4 through 8	9	32,077.
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10	<45,547.>

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements	1	2,975,997.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains on investments	2a	32,077.
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIV.)	2d	2,067,127.
e	Add lines 2a through 2d	2e	2,099,204.
3	Subtract line 2e from line 1	3	876,793.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV.)	4b	80,000.
c	Add lines 4a and 4b	4c	80,000.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	956,793.

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements	1	3,174,356.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIV.)	2d	2,139,939.
e	Add lines 2a through 2d	2e	2,139,939.
3	Subtract line 2e from line 1	3	1,034,417.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV.)	4b	
c	Add lines 4a and 4b	4c	0.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	1,034,417.

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X: LINE 2 - FIN 48 FOOTNOTE - EFFECTIVE MAY 1, 2009,

NHADA AND NHADS HAVE ADOPTED THE ACCOUNTING GUIDANCE UNDER THE INCOME TAXES TOPIC OF THE FINANCIAL ACCOUNTING STANDARDS BOARD ACCOUNTING STANDARDS CODIFICATION (FASB ASC). THE GUIDANCE REQUIRES NHADA AND NHADS TO EVALUATE THEIR TAX POSITIONS AND RECOGNIZE THE TAX BENEFIT FROM ANY UNCERTAIN TAX POSITIONS ONLY IF IT IS MORE LIKELY THAN NOT THAT THE TAX POSITION WOULD BE SUSTAINED UPON EXAMINATION BY TAXING AUTHORITIES BASED ON THE TECHNICAL MERIT OF THE POSITION. IF NHADA OR NHADS TAKE A TAX

Part XIV Supplemental Information (continued)

POSITION THAT DOES NOT MEET THE CRITERIA FOR RECOGNITION UNDER THIS STANDARD, THE BENEFIT OF THAT POSITION, INCLUDING POTENTIAL INTEREST AND PENALTIES THEREON, MUST BE REFLECTED AS A LIABILITY IN THE FINANCIAL STATEMENTS UNTIL SUCH TIME AS THE POSITION MEETS THE CRITERIA FOR RECOGNITION. THE RECOGNITION CRITERIA MAY BE MET THROUGH SUBSEQUENT EXAMINATION AND SETTLEMENT BY THE AUTHORITIES, PUBLICATION OF CASE LAW OR REGULATIONS SUPPORTING THE POSITION, OR EXPIRATION OF THE STATUTE OF LIMITATIONS. MANAGEMENT HAS DETERMINED THAT THE ADOPTION OF THIS STANDARD HAS NO EFFECT ON NET ASSETS AS OF MAY 1, 2009, AND NHADA AND NHADS HAVE NOT TAKEN ANY SIGNIFICANT TAX POSITIONS WHICH DO NOT MEET THE CRITERIA FOR RECOGNITION. NHADA AND NHADS REPORT INTEREST AND PENALTIES, IF ANY, ON UNCERTAIN TAX POSITIONS AS PART OF EXPENSES IN THE STATEMENTS OF ACTIVITIES. AS OF APRIL 30, 2010, THERE WERE NO EXPENSES RELATED TO INTEREST OR PENALTIES ON UNCERTAIN TAX POSITIONS. NHADA AND NHADS HAVE TAX YEARS THAT END ON APRIL 30. THE TAX FILINGS FOR THE TAX YEARS ENDING ON OR BEFORE APRIL 30, 2006 ARE NO LONGER SUBJECT TO EXAMINATION BY FEDERAL AND STATE TAXING AUTHORITIES.

NHADA HAS BEEN GRANTED AN EXEMPTION FROM INCOME TAXES UNDER SECTION 501(C)(6) OF THE INTERNAL REVENUE CODE. THE ASSOCIATION MUST, HOWEVER, PAY INCOME TAXES ON THE NET PROFIT FROM ITS UNRELATED BUSINESS ACTIVITIES, IF ANY. THE SUBSIDIARY HAS NOT OBTAINED SUCH AN EXEMPTION, THEREFORE, INCOME TAXES ARE PAYABLE ON THE EARNINGS OF NHADS AT CURRENT STATUTORY CORPORATE TAX RATES. NHADS FILES SEPARATE FEDERAL AND STATE INCOME TAX RETURNS. NHADS RECOGNIZES DEFERRED TAX ASSETS AND LIABILITIES FOR THE FUTURE TAX CONSEQUENCES ATTRIBUTABLE TO DIFFERENCES BETWEEN THE FINANCIAL STATEMENT CARRYING AMOUNTS OF EXISTING ASSETS AND LIABILITIES AND THEIR RESPECTIVE TAX BASES AND TAX LOSS AND CREDIT CARRYOVERS. DEFERRED TAX ASSETS AND LIABILITIES ARE MEASURED USING ENACTED TAX RATES EXPECTED TO

Part XIV Supplemental Information (continued)

APPLY TO TAXABLE INCOME IN THE YEARS IN WHICH THOSE TEMPORARY DIFFERENCES ARE EXPECTED TO BE RECOVERED OR SETTLED. DEFERRED TAX ASSETS MAY BE REDUCED BY A VALUATION ALLOWANCE, WHEN IN THE OPINION OF MANAGEMENT, IT IS MORE LIKELY THAN NOT THAT SOME PORTION OR ALL OF A DEFERRED TAX ASSET WILL NOT BE REALIZED. THE EFFECT ON DEFERRED TAX ASSETS AND LIABILITIES OF A CHANGE IN TAX RATES IS RECOGNIZED IN INCOME IN THE PERIOD THAT INCLUDES THE ENACTMENT DATE.

PART XII, LINE 2D - OTHER ADJUSTMENTS:

REVENUE RECEIVED BY SUBSIDIARY

THE AUDITED FINANCIAL STATEMENTS OF NH AUTOMOBILE DEALERS ASSOCIATION ARE PREPARED ON A CONSOLIDATED BASIS WITH NH AUTO DEALERS SERVICES (NHADS), A FOR-PROFIT SUBSIDIARY OF NH AUTOMOBILE DEALERS ASSOCIATION, INC. ACCORDINGLY, THE REVENUE AND EXPENSE AMOUNTS ARE COMBINED ON THE FINANCIAL STATEMENTS FOR BOTH THE PARENT AND SUBSIDIARY. NHADS IS A C CORPORATION THAT FILES ITS OWN SEPARATE TAX RETURN.

PART XII, LINE 4B - OTHER ADJUSTMENTS:

DIVIDEND FROM SUBSIDIARY ELIMINATED IN CONSOLIDATED FINANCIAL STATEMENTS

PART XIII, LINE 2D - OTHER ADJUSTMENTS:

EXPENSES INCURRED BY FOR-PROFIT SUBSIDIARY

**SCHEDULE J
(Form 990)**

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

2009

Open to Public Inspection

Name of the organization **NEW HAMPSHIRE AUTOMOBILE DEALERS ASSOCIATION, INC.**

Employer identification number
02-0243354

Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- | | |
|--|--|
| <input type="checkbox"/> First-class or charter travel | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input checked="" type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef) |

b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?

3 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply.

- | | |
|---|---|
| <input checked="" type="checkbox"/> Compensation committee | <input checked="" type="checkbox"/> Written employment contract |
| <input checked="" type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study |
| <input type="checkbox"/> Form 990 of other organizations | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

- a** Receive a severance payment or change-of-control payment?
- b** Participate in, or receive payment from, a supplemental nonqualified retirement plan?
- c** Participate in, or receive payment from, an equity-based compensation arrangement?

If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.

5 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

- a** The organization?
- b** Any related organization?
- If "Yes" to line 5a or 5b, describe in Part III.

6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

- a** The organization?
- b** Any related organization?
- If "Yes" to line 6a or 6b, describe in Part III.

7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs. section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

	Yes	No
1b	X	
2	X	
4a		X
4b	X	
4c		X
5a		
5b		
6a		
6b		
7		
8		
9		

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2009

NEW HAMPSHIRE AUTOMOBILE DEALERS
ASSOCIATION, INC.

Schedule J (Form 990) 2009

02-0243354

Page 3

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

PART I, LINE 1A: TRAVEL FOR COMPANIONS INCLUDES MEALS AND ENTERTAINMENT OF

\$1,467.

SCHEDULE O
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.
▶ Attach to Form 990.

OMB No. 1545-0047

2009

Open to Public
Inspection

Name of the organization

NEW HAMPSHIRE AUTOMOBILE DEALERS
ASSOCIATION, INC.

Employer identification number
02-0243354

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

AND THE PUBLIC.

FORM 990, PART VI, SECTION A, LINE 2: PAUL HOLLOWAY HAS A FAMILIAL
RELATIONSHIP WITH SCOTT HOLLOWAY.

FORM 990, PART VI, SECTION A, LINE 4: NEW HAMPSHIRE AUTO DEALERS
ASSOCIATION UPDATED ITS BYLAWS THIS YEAR.

FORM 990, PART VI, SECTION A, LINE 6: MEMBERSHIP IN THE ASSOCIATION IS
CLASSIFIED AS (A) FRANCHISED, (B) NON-FRANCHISED, OR (C) ASSOCIATE MEMBERS.

FORM 990, PART VI, SECTION B, LINE 11: THE FORM 990 IS REVIEWED & APPROVED
BY THE BOARD PRIOR TO BEING FILED.

FORM 990, PART VI, SECTION B, LINE 12C: THE BOARD IS ASKED TO REVIEW THE
CONFLICT OF INTEREST POLICY AND SIGN ANNUALLY. THE POLICY IS ALSO EXPLAINED
INITIALLY TO NEW BOARD MEMBERS.

FORM 990, PART VI, SECTION B, LINE 15: THE PRESIDENT'S COMPENSATION IS
DETERMINED BY THE ASSOCIATION'S EXECUTIVE COMMITTEE WITH INPUT FROM AN
INDEPENDENT COMPENSATION CONSULTANT AND ASAE STUDY, AND REQUIRES APPROVAL
BY THE BOARD.

FORM 990, PART VI, SECTION C, LINE 18: DOCUMENTS ARE AVAILABLE UPON
REQUEST; THEY ARE NOT POSTED TO THE NHADA'S WEB SITE.

SCHEDULE O
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.
▶ Attach to Form 990.

OMB No 1545-0047

2009

Open to Public
Inspection

Name of the organization

NEW HAMPSHIRE AUTOMOBILE DEALERS
ASSOCIATION, INC.

Employer identification number
02-0243354

FORM 990, PART VI, SECTION C, LINE 19: THE ASSOCIATION'S FORM 990, BOARD
MEETING MINUTES AND OTHER GOVERNING DOCUMENTS INCLUDING ITS CONFLICT OF
INTEREST POLICY ARE AVAILABLE TO THE PUBLIC UPON REQUEST.

FORM 990, PART VII CONTACT ADDRESSES FOR OFFICERS, DIRECTORS, ETC:

ANDY COSTELLO - C/O 1400 MOTORS, 15 MARMON DRIVE, NASHUA, NH 03060

MARK HESLER - C/O LITTLETON MOTORSPORTS, 515 UNION STREET

LITTLETON, NH 03561

PEGGY PROKO - C/O PETERS AUTO CENTER 300 AMHERST STREET, NASHUA, NH 03063

PAUL HOLLOWAY - C/O HOLLOWAY AUTOMOTIVE GROUP, P.O. BOX 728

GREENLAND, NH 03840

JACK E. TULLEY - C/O TULLEY BUICK/PONTIAC/GMC/BMW/VW/MAZDA, P.O. BOX T

NASHUA, NH 03061

FRANK BRADY - C/O PORT CITY CHRYSLER DODGE, 155 GREENLEAF AVE.

PORTSMOUTH, NH 03801

SCOTT HOLLOWAY - C/O HOLLOWAY PONTIAC-BUICK-GMC-CADILLAC, 500 US HWY 1 BYPA

PORTSMOUTH, NH 03801

ANDY CREWS - C/O AUTOFAIR GROUP, 1477 SOUTH WILLOW ST.

SCHEDULE O
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.
▶ Attach to Form 990.

OMB No 1545-0047

2009

Open to Public
Inspection

Name of the organization	NEW HAMPSHIRE AUTOMOBILE DEALERS ASSOCIATION, INC.	Employer identification number 02-0243354
--------------------------	---	--

MANCHESTER, NH 03103

WILLIAM GURNEY - C/O GURNEY'S AUTOMOTIVE REPAIR, INC., 83 BROAD ST.

NASHUA, NH 03064

JAY MCFARLAND - C/O HAMPTON FORD-HYUNDAI, PO BOX 489

NORTH HAMPTON, NH 03862

CHRIS WEISS - C/O CREST AUTO WORLD, PO BOX 680, N. CONWAY, NH 03860-0680

JAY ALOSA - C/O FREIGHTLINER OF NH, INC., P.O. BOX 1440

LONDONDERRY, NH 03053

ROGER GROUX - C/O HONDA BARN/NISSAN OF STRATHAM, PO BOX 210

STRATHAM, NH 03885

HOLLY CARLSON - C/O CARLSON'S MOTOR SALES, 13 MANCHESTER ST.

CONCORD, NH 03301

DONNA HOSMER - C/O AUTOSERV DEALERSHIP, 40 EAST MAIN STREET

TILTON, NH 03276

JIM FYLES - C/O GIL'S STRATHAM AUTO CENTER, 50 PORTSMOUTH AVE

STRATHAM, NH 03885

FORM 990, PART XI, LINE 2C:

SCHEDULE O
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.
▶ Attach to Form 990.

OMB No 1545-0047

2009

Open to Public
Inspection

Name of the organization

NEW HAMPSHIRE AUTOMOBILE DEALERS
ASSOCIATION, INC.

Employer identification number
02-0243354

NO CHANGES MADE TO THIS PROCESS FROM THE PRIOR YEAR.

Page 2

Part III Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

[illegible]

part iv Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

[illegible]

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity

b Gift, grant, or capital contribution to other organization(s)

c Gift, grant, or capital contribution from other organization(s)

d Loans or loan guarantees to or for other organization(s)

e Loans or loan guarantees by other organization(s)

f Sale of assets to other organization(s)

g Purchase of assets from other organization(s)

h Exchange of assets

i Lease of facilities, equipment, or other assets to other organization(s)

j Lease of facilities, equipment, or other assets from other organization(s)

k Performance of services or membership or fundraising solicitations for other organization(s)

l Performance of services or membership or fundraising solicitations by other organization(s)

m Sharing of facilities, equipment, mailing lists, or other assets

n Sharing of paid employees

o Reimbursement paid to other organization for expenses

p Reimbursement paid by other organization for expenses

q Other transfer of cash or property to other organization(s)

r Other transfer of cash or property from other organization(s)

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

(a) Name of other organization(s)	(b) Transaction type (a-r)	(c) Amount involved
(1) WORKERS COMPENSATION TRUST (ROYALTIES)	A	72,806.
(2) NEW HAMPSHIRE AUTOMOBILE DEALERS SERVICES (ROYALTIES)	A	235,540.
(3) WORKERS COMPENSATION TRUST (OCCUPANCY AND COMPUTER LEASE)	J	42,252.
(4) NEW HAMPSHIRE AUTOMOBILE DEALERS SERVICES (SALARY)	N	577,994.
(5) NEW HAMPSHIRE AUTOMOBILE DEALERS SERVICES (OTHER)	O	4,096.
(6) NEW HAMPSHIRE AUTOMOBILE EDUCATION FOUNDATION (CONTRIBUTION)	B	30,000.

total assets or gross revenue)

[illegible]

NEW HAMPSHIRE AUTOMOBILE DEALERS ASSOCIATION, INC.
BYLAWS

ARTICLE I
STATEMENT OF PURPOSE

The general purpose for which the corporation is organized and the general nature of the business proposed to be transacted and at which this corporation may be engaged are as follows:

- (a) To protect, foster, and promote the interests in business activities of the motor vehicle and truck dealers of New Hampshire; to protect, foster, and promote the interests of the retail motor vehicle and truck industry of New Hampshire in its relations with government and the public.
- (b) To promote a spirit of cooperation among the various motor vehicle and truck dealers who constitute the Association and to promote a high degree of business ethics for those engaged in the retail motor vehicle and truck business.
- (c) To promote motor vehicle and truck sales and service for the mutual benefit of its members.
- (d) To be of service for the betterment and protection of its membership and their customers.
- (e) To generate, foster, and promote the exchange of information, ideas, methods, and practices among its members in order to enable them to serve the public more advantageously.
- (f) To foster and promote the franchised system of selling and servicing new motor vehicles and trucks; and to oppose any activity which may have the effect of weakening this franchised system.
- (g) To foster and promote the enactment of legislation and the adoption of rules and regulations which benefit its members and the public.
- (h) To oppose the enactment of legislation and the adoption of rules and regulations which discriminate against its members or any one or more of its members or which may have an adverse effect or impact on their businesses or business practices.
- (i) To acquire any grant, gift, purchase, devise, or bequest of real or personal property as the business of this corporation may require subject to such limitations as may be prescribed by law for the benefit of its members and not for pecuniary profit.

(j) To appoint such officers and agents as the business of the corporation may require and to allow for their suitable compensation.

(k) To do any and all acts which may be necessary or expedient to accomplish the purpose for which the corporation is formed insofar as the same may be permitted by law and generally to do and perform all things necessary or suitable in the accomplishment of the purposes herein set forth or that may be recognized as proper or lawful objectives of dealers or associations, all of which shall be constructive and consistent with public interests as well as with the interests of its members.

(l) To exercise all powers and rights that are or may be authorized by law for non-profit corporations now or hereafter enacted; and to engage in any lawful activity, consistent with the corporation's non-profit status, or to refrain therefrom.

ARTICLE II MEMBERS

Sec. 1 Membership in the Association shall be classified as (a) "Franchised", (b) "Non-franchised", or (c) "Associate". For so long as so-called "Gray Market" vehicles are imported and sold in the United States, an individual, partnership, or corporation engaged, wholly or in part, in the business of importing or selling new "Gray Market" vehicles is not eligible for any type of membership in the Association. "Gray Market" vehicles are defined to be foreign-made vehicles which are not originally manufactured to U.S. Government specifications safety and pollution control standards.

Sec. 2. Any properly franchised automobile, truck, motorcycle, farm tractor, or motorized recreational vehicle dealer engaged in selling new automobiles, trucks, motorcycles, farm tractors, or motorized recreational vehicles and having a place of business in the State of New Hampshire shall be eligible for membership and shall be known as a Franchised member with full voting rights.

Sec. 3. Any individual, partnership, or corporation lawfully doing business in New Hampshire that is not a franchised motor vehicle dealer but is directly engaged in the motor vehicle industry shall be eligible for membership and shall be known as a Non-franchised member with full voting rights. A Directly engaged in the motor vehicle industry shall include those businesses engaged in used motor vehicle sales, motor vehicle service, autobody repair, and motor vehicle parts sales, franchised power equipment dealers, and franchised construction equipment dealers, but shall exclude those businesses selling gasoline.

Sec. 4. Any individual, partnership, or corporation which does not qualify as a Franchised or Non-franchised member but which is associated with the motor vehicle dealer business may become an Associate member with no voting rights. This Section excludes those businesses selling gasoline.

Sec. 5. The members collectively shall be known as the Association, and any member may be an individual, partnership, or corporation. If a member is a corporation or partnership, it may be represented at meetings of the members by a duly authorized Director, Officer, or employee, and if such individual represents a Franchised or Non-franchised member, he shall be entitled to exercise the vote to which such incorporated body or partnership, as the case may be, is entitled.

Sec. 6. All applicants for membership that are required by State law to obtain a Dealer's Bond may obtain the required bond through the Association as permitted under RSA 261:101. Members who own more than one business under one corporation are entitled to NHADA memberships for each retail dealer license held as defined in RSA 261:103-a.

Sec. 7. Annual dues, payable in advance by all members, shall be fixed as to the amount by the Board of Directors and shall be calculated on a pro-rata basis of the Association's fiscal year as set forth in ARTICLE VIII herein, with a minimum dues amount established by the Board of Directors.

Sec. 8. Members who fail to pay their dues within 30 days from the due date shall be notified by the Treasurer or the designee of the Board of Directors; and if payment is not forthcoming within the next 30 days, the Association rights of that member shall be suspended.

Sec. 9. A member may resign at any time by giving written notice to the Association addressed to its headquarters; but in the event that a member is in arrears in any of his obligations to the Association, his resignation shall not be effective until such obligations are fulfilled.

Sec. 10. This Association, having been formed for the approved stated purposes, any member or designated representative of a member engaging in any activity in violation of any provision of these Bylaws may be suspended or expelled by a 2/3 vote of a valid quorum of the Board of Directors after due notice and hearing.

Sec. 11. Any member expelled during a fiscal year may not renew its membership unless reviewed and approved by a 2/3 vote of a valid quorum of the Board of Directors after due notice and hearing. Any member suspended during a fiscal year may renew its membership upon full payment of dues and Legal Defense Fund fees or other fees as ordered by the Board of Directors.

ARTICLE III MEETINGS OF MEMBERS

Sec. 1. ANNUAL MEETING. An Annual Meeting of the Association for the purpose of reviewing annual reports and/or the transaction of other lawful business shall be held within 45 days after the end of the fiscal year or at such time thereafter that the Directors deem convenient and feasible.

Sec. 2. SPECIAL MEETINGS. Special Meetings of the members may be called by the majority vote of the Directors or upon written request of 10 percent of the Franchised and Non-franchised members in good standing.

Sec. 3. NOTICE OF MEMBERS' MEETING. A written announcement of each meeting of the members stating the date, place, time thereof, and the purpose or purposes for which the meeting is called shall be given by the Secretary or his designee at least 30 days before said meeting to each member of the Association appearing on the records of the Association at the close of business on the last day of the month preceding such notice by delivering same, by faxing same, by electronically mailing same, or by mailing it postage prepaid addressed to each member at his, her, or its address as appearing upon the records of the corporation.

Sec. 4. QUORUM AND VOTING. At any meeting or proxy of the Association, 10 percent of the total number of Franchised and Non-franchised members of the Association present in person or represented by proxy shall constitute a quorum for the transaction of business. If, at any meeting or proxy properly convened, a number less than a quorum is present or represented by proxy, then the meeting or proxy may by vote be adjourned to another time, and the meeting or proxy may be held as adjourned. The Secretary or his designee shall notify the members of the adjourned meeting or proxy giving time and place thereof. At all meetings or proxies of the Association, each Franchised and Non-franchised member shall be entitled to one vote; and the right to vote shall be exercised in person or represented by proxy. A member of the Association whose assessments or annual dues are in arrears at the time of the Annual or Special meeting or proxy shall not be entitled to vote at such meeting or proxy. The words "present in person" or "represented by proxy," when used in these Bylaws, mean: In the event that such a member of the Association is an incorporated body, such member shall be deemed "present in person" or "represented by proxy" at any meeting or proxy of the Association when it is represented thereat by any duly authorized Director, Officer, or employee of such member; in the event that a member of the Association is a partnership, such member shall be deemed "present in person" or "represented by proxy" when it is represented by any partner or any duly authorized employee of such member. Such duly authorized Director, Officer, partner, or employee shall be entitled to exercise the vote to which such incorporated body or partnership, as the case may be, is entitled at any meeting or proxy of the Association.

Sec. 5. Associate members shall be entitled to all the services and privileges of the Association provided they conform to the Bylaws, rules, and regulations of the Association and have paid all obligations thereto.

ARTICLE IV BOARD OF DIRECTORS

Sec. 1. The management of the Association shall be vested in a Board of Directors elected by the Franchised and Non-franchised members of the Association and shall exercise any of the powers of the Association, subject to the various provisions of law, the Association charter, and these Bylaws. The Board of Directors shall have the control and management of the affairs of the Association with the ultimate authority to engage and discharge employees and agents of the Association, fix salaries, admit, suspend, or expel members in conformity with these Bylaws, appoint committees, establish Association policies, and do everything necessary and desirable in the conduct of the business of the Association.

Sec. 2. The Board shall consist of twelve (12) Directors as follows:

Six (6) Directors shall be Franchised auto dealers and nominated by the Board of Directors and elected by Franchised members of the Association.

One (1) Director shall be elected at large by and from those members who are exclusively heavy duty truck dealers.

One (1) Director shall be elected at large by and from those members who are exclusively franchised motorcycle or motorized off highway recreational vehicle dealers.

One (1) Director shall be elected at large by and from those members who are used automobile dealers and who are in the Non-franchised category of membership.

One (1) Director shall be elected at large by and from those members who are automobile service facilities and who are in the Non-franchised category of membership.

Two (2) Directors shall be elected at large by and from those members who are in the Franchised or Non-franchised category of membership as defined in these Bylaws, ARTICLE II, Sec. 3.

The Board of Directors shall also include the President, past Chair, and the current New Hampshire representatives to the Board of Directors of the National Automobile Dealers Association, the American International Automobile Dealers Association (AIADA), and the American Truck Dealers (ATD), and such members as may be designated honorary by the Board of Directors from time to time and are granted full voting rights. The ATD and AIADA representatives must otherwise qualify as members of the Association as set forth in these Bylaws, ARTICLE II, Sec. 2.

Sec. 3. No elected Directors shall serve more than five continuous years unless they are completing the unexpired term of a Director that did not complete a five year term.

Sec. 4. QUALIFICATIONS. Each Director shall be a Franchised or Non-franchised member of the Association except that, where a member is an incorporated body or partnership, a representative of such incorporated body or partnership may be a Director.

Sec. 5. REGULAR MEETINGS. A regular meeting of the Board of Directors shall be held in every year as soon as possible after the Annual Meeting of the members. The full Board of Directors shall meet, either in person or by telephonic conference, at least six times per year and may meet more often as determined by the Board of Directors. Any Director who has missed three consecutive meetings of the regular meetings of the Board of Directors, without just cause, shall be considered as having automatically resigned, and an election to fill the vacancy shall be ordered in the same manner as for other vacancies.

Sec. 6. SPECIAL MEETINGS. Special meetings of the Board of Directors may be called at any time by the Chair and shall be called by the Secretary or his designee whenever three Directors request him in writing to do so.

Sec. 7. NOTICES. Notice of every regular or special meeting of the Board of Directors shall be given in writing by the Secretary or other Officer calling the meeting. Notice mailed, faxed, or electronically mailed to the Directors' usual or last-known place of business at least three days before the meeting date shall be sufficient notice in all cases. Notices of the Directors' meetings need not state the purpose of the meetings or the business to be transacted. The Directors shall instruct the Secretary to arrange for all members to be given, in writing, before their next meeting a full and ample report of all matters coming before them and action taken by the Board at the previous meeting.

Sec. 8. QUORUM. One-half plus one of the Board members shall constitute a quorum for the transaction of business, but less than a quorum may by vote adjourn the meeting to another time; and the meeting may be held as adjourned and notice of the adjourned meeting may be sent to all Directors.

Sec. 9. COMPENSATION. All services of the Directors and committees shall be rendered without compensation. The Board of Directors may reimburse their members and committee members for out-of-pocket expenses in the conduct of Association business.

Sec. 10. VACANCY. Any vacancy arising among the elected Board of Directors shall be filled by the Board of Directors. They shall appoint a new Director for the unexpired term of his predecessor in office.

Sec. 11. EXECUTIVE SESSIONS. The Chair or presiding Officer at a regular or special meeting of the Board of Directors may, on his own initiative, and shall, upon the request of three Directors, call the meeting into Executive Session with request to any matter under consideration or to be considered in which case all persons other than members of the Board in attendance shall be excluded unless otherwise so invited to remain in attendance.

Sec. 12. EXECUTIVE COMMITTEE. The Executive Committee shall consist of the Officers of the Association; the Immediate Past Chair; three sitting Directors appointed by the full Board; the Chairs of the NHADA Workers' Compensation Trust, and NHAD Services, the President of the New Hampshire Automotive Education Foundation; and the NADA Director. During the intervals between the meetings of the Board of Directors, the Executive Committee shall meet and make recommendations to the full Board of Directors.

ARTICLE V PROCEDURE

Sec. 1. RULES OF ORDER. Roberts Rules of Order shall govern deliberations of the Association at regular and special meetings of the members and regular and special meetings of the Board of Directors but need not govern the deliberations of standing and special committees.

Sec. 2. The Board of Directors may prescribe additional rules of procedure for conduct of meetings of the members of the Board of Directors not inconsistent with Roberts Rules of Order.

ARTICLE VI OFFICERS

Sec. 1. The Officers of the Association shall consist of a Chair, Vice Chair or Vice Chairs, Treasurer, Secretary, President, and such other Officers as the members prescribe or appoint in conformity with these Bylaws. The same person may occupy more than one office, but no Officer shall execute, acknowledge, or verify any instrument in more than one capacity if such instrument is required by law or by these Bylaws to be executed, acknowledged, or verified by any two or more Officers. Unless otherwise prescribed in these Bylaws, each Officer shall be a Franchised or Non-franchised member except that where a member is a corporation or a partnership, a representative of such corporation or partnership may be an Officer. Each Officer shall hold office for the term of one year until his successor is elected and qualified.

Sec. 2. CHAIR OF THE BOARD. The Chair of the Board (Chair) shall be elected by and from the Board of Directors. He shall have general supervision and direction of the affairs of the Association subject to the authority of the Board of Directors and shall preside when present at all meetings of the members of the Board of Directors.

Sec. 3. VICE CHAIR. The Vice Chair shall be elected by and from the Board of Directors and shall perform such duties as are usually incident to that office or as may be delegated to him by the Chair or the Board of Directors. If there is more than one Vice Chair, said Vice Chairs shall serve in the order elected. The Vice Chair shall exercise the authority and shall assume and discharge the duties and responsibilities of the Chair in his absence or inability to act and otherwise as may be assigned or delegated to him by the Chair. If the Vice Chair is unwilling or unable to serve as the acting Chair on such occasion, he shall notify the Secretary of the corporation who shall as soon thereafter as practicable convene a special meeting of the Board of Directors for the purpose of filling the vacancy of the office of Chair. The Board of Directors shall at such meeting appoint one of its members to fill such vacancy.

Sec. 4. TREASURER. The Treasurer shall be elected by the Board of Directors subject to the supervision and control of the Board of Directors. He shall have general charge of the financial affairs of the Association and need not be a Director. If the Treasurer is not an elected Director by the Association voting members, he shall have motion or voting authority while serving as Treasurer of the Association. He shall cause to be kept regular books of account which shall be open at all times to any members of the Board of Directors, direct the handling of all funds and securities of the Association and have these deposited in the name of the Association, and he shall render a report of the financial condition of the Association at each Annual Meeting thereof. He shall perform such other duties and have such other powers as the Association or the Board of Directors shall from time to time designate. The Treasurer and office staff, who have custody of funds and securities, shall give bond for such sum as shall be designated by the Board of Directors, the premium for such bond being paid by the Association. The Treasurer shall sign all checks for the disposal of the funds of the Association. He shall see that regular accounts are

kept and that a report is made to the Directors whenever required. He shall have power to borrow sums to such extent as may be stipulated by special action of the Board of Directors.

Sec. 5. SECRETARY. The Secretary shall be elected by the Board of Directors but need not be a member of the Board. If the Secretary is not an elected Director by the Association voting members, he shall have motion and voting authority while serving as Secretary of the Association. He shall attend all meetings of the members of the Board of Directors and shall keep an accurate record of the votes and the records of the business transacted thereat. He shall be responsible for issuing all Association notices, and he shall perform such duties and have such other powers as the Association or the Board of Directors shall from time to time designate. In his absence at any meeting, a Secretary pro tempore shall be elected to perform his duties.

Sec. 6. PRESIDENT. The Board of Directors shall employ a salaried staff head who shall have the title of President and whose terms and conditions of employment shall be specified by the Board. The Association Executive Committee shall review the President and make recommendations to the Board prior to the Annual Meeting. He shall be responsible for all management functions and shall manage and direct all activities of the Association as prescribed by the Board of Directors, and he shall be responsible to the Board. He shall employ and may terminate the employment of members of the staff necessary to carry on the work of the Association and fix compensation and compensate within the approved budget. He shall define the duties of the staff, supervise its performance, establish, guide, and delegate those responsibilities of management as shall in his judgment be in the best interests of the Association. The President shall further be authorized to act as a spokesman for the Association before the general public and any and all public bodies. Any elected Officer of the Association may delegate to the President or the Association staff any duty of his elected office prescribed herein except that such delegation shall not relieve the elected Officer of the responsibility for the performance of such duty.

ARTICLE VII COMMITTEES

The Chair, subject to the approval of the Board of Directors, shall annually appoint such standing, special, or ad hoc committees as may be required by the Bylaws or as he may deem advisable and necessary to carry out the instructions of the Board of Directors and the purposes of the Association. Members of such committees need not be members of the Board of Directors.

ARTICLE VIII FISCAL YEAR

Sec. 1. The fiscal year shall end on April 30 of each year.

Sec. 2. The books of the Association shall be audited annually by a Certified Public Accountant employed by the Board of Directors, and the auditor's report shall be available to the members.

ARTICLE IX
INDEMNIFICATION

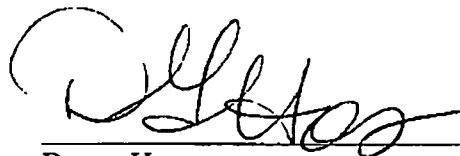
The Association shall indemnify each Director, Officer, and employee against all liabilities and related expenses incurred by him in connection with or arising out of any claim, action, suit, or proceeding pending on the effective date of this provision, or thereafter brought against him or her by reason of any act or omission in the performance of his official duties as such Director, Officer, or employee of the Association (whether or not he continues to be a Director, Officer, or employee at the time of incurring such expenses or liability). Such expenses and liabilities shall include, but not be limited to, court costs and attorneys' fees, judgments, and the cost of reasonable settlements. The Association shall not, however, indemnify such Director, Officer, or employee against either expenses or liabilities with respect to matters as to which he shall be, as determined by the Board, or at final adjudication, liable for gross negligence or unlawful conduct in the performance of his official duties.

ARTICLE X
AMENDMENT OF BYLAWS

These Bylaws may be altered, amended, or repealed by a 2/3 vote of the members of the Association present and voting, or voting by proxy, at any annual or special meeting of the Association members; provided, however, these Bylaws shall not be altered, amended, or repealed unless notice of the proposed alteration, amendment, or repeal shall have been contained in the notice of such meeting. Any amendment offered from the floor at such meeting of the Association members which is germane to any amendment or resolution specified or referred to in the notice for such meeting may be acted upon with the same force and effect as though set forth in the aforementioned notice. References in these Bylaws to the masculine shall be construed to include the feminine wherever the context so requires.

ADOPTION

These Bylaws, as amended, have been adopted at a special meeting of the members held March 12, 2010, and are effective as of that date.



Donna Hosmer
NHADA Secretary

April 15, 2010
Date

**Application for Extension of Time To File an
Exempt Organization Return**

OMB No 1545-1709

▶ **File a separate application for each return.**

- If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** and check this box ☒ **X**
 - If you are filing for an **Additional (Not Automatic) 3-Month Extension**, complete only **Part II** (on page 2 of this form)
- Do not complete Part II unless** you have already been granted an automatic 3-month extension on a previously filed Form 8868

Part I Automatic 3-Month Extension of Time. Only submit original (no copies needed).

A corporation required to file Form 990-T and requesting an automatic 6-month extension - check this box and complete

Part I only ☐*All other corporations (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns*

Electronic Filing (e-file). Generally, you can electronically file Form 8868 if you want a 3-month automatic extension of time to file one of the returns noted below (6 months for a corporation required to file Form 990-T). However, you cannot file Form 8868 electronically if (1) you want the additional (not automatic) 3-month extension or (2) you file Forms 990-BL, 6069, or 8870, group returns, or a composite or consolidated Form 990-T. Instead, you must submit the fully completed and signed page 2 (Part II) of Form 8868. For more details on the electronic filing of this form, visit www.irs.gov/efile and click on *e-file for Charities & Nonprofits*

Type or print	Name of Exempt Organization	Employer identification number
	NEW HAMPSHIRE AUTOMOBILE DEALERS ASSOCIATION, INC.	02-0243354
	Number, street, and room or suite no. If a P.O. box, see instructions	
	507 SOUTH STREET, P.O. BOX 2337	
File by the due date for filing your return. See instructions	City, town or post office, state, and ZIP code. For a foreign address, see instructions	
	CONCORD, NH 03302-2337	

Check type of return to be filed (file a separate application for each return)

<input checked="" type="checkbox"/> Form 990	<input type="checkbox"/> Form 990-T (corporation)	<input type="checkbox"/> Form 4720
<input type="checkbox"/> Form 990-BL	<input type="checkbox"/> Form 990-T (sec. 401(a) or 408(a) trust)	<input type="checkbox"/> Form 5227
<input type="checkbox"/> Form 990-EZ	<input type="checkbox"/> Form 990-T (trust other than above)	<input type="checkbox"/> Form 6069
<input type="checkbox"/> Form 990-PF	<input type="checkbox"/> Form 1041-A	<input type="checkbox"/> Form 8870

- The books are in the care of ▶ MICHAEL ROSENBLUM 507 SOUTH STREET - CONCORD, NH 03302-2337

Telephone No ▶ 603-224-2369

FAX No ▶ _____

- If the organization does not have an office or place of business in the United States, check this box ☐
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____ If this is for the whole group, check this box ☐. If it is for part of the group, check this box ☐ and attach a list with the names and EINs of all members the extension will cover

1 I request an automatic 3-month (6 months for a corporation required to file Form 990-T) extension of time until DECEMBER 15, 2010, to file the exempt organization return for the organization named above. The extension is for the organization's return for

- ▶ ☐ calendar year _____ or
- ▶ ☒ tax year beginning MAY 1, 2009, and ending APRIL 30, 2010

2 If this tax year is for less than 12 months, check reason ☐ Initial return ☐ Final return ☐ Change in accounting period

3a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions	3a	\$
b If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit	3b	\$
c Balance Due. Subtract line 3b from line 3a. Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions	3c	\$ N/A

Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions

For Privacy Act and Paperwork Reduction Act Notice, see Instructions.

Form **8868** (Rev. 4-2009)