

See a Social Security Number? Say Something! Report Privacy Problems to https://public.resource.org/privacy Or call the IRS Identity Theft Hotline at 1-800-908-4490



Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

ΑI	For the	e 2009 calendar year, or tax year beginning $$ APR $$ $$ $$ $$ $$ $$ $$ $$ $$ $$	<u>MAR</u> 31, 201	0
B	Check if applicable	Please use IRS	D Employer ident	ification number
	Addre	ss label or TNCTTTUTE OF TNDUCTRIAL FNCINFERS INC		
	Name chang	type Doing Business As	13-	1926850
	Initial retum Termii ated	See 5 Number and street (of P O box it mail is not delivered to street address) North	suite E Telephone numl	0) 449-0461
	Amen retum	ded tions City or town, state or country, and ZIP + 4	G Gross receipts \$	3,911,566.
L	Applic tion pendii	NORCROSS, GA 30092	H(a) Is this a group	
	pendi	F Name and address of principal officer DON GREENE SAME AS C ABOVE	for affiliates?	Yes X No
			H(b) Are all affiliates	
		empt status X 501(c) (3) ◀ (insert no) 4947(a)(1) or 527 te: ► WWW · I I ENET · ORG	H(c) Group exempt	a list. (see instructions)
				M State of legal domicile GA
	art I	Summary	real of formation 1240	W State of legal dofffiche G21
0			EMENT 1	
Governance	•	briefly decorate the organization of most organization at the second of the organization of the organizati		
rıa	2	Check this box if the organization discontinued its operations or disposed of	more than 25% of its net	assets
o.	1	Number of voting members of the governing body (Part VI, line 1a)	3	1.0
Ğ	1	Number of independent voting members of the governing body (Part VI, line 1b)	4	10
es	5	Total number of employees (Part V, line 2a)		
Ϋ́	6	Total number of volunteers (estimate if necessary)	6	
Activities &	7a	Total gross unrelated business revenue from Part VIII, column (C), line 12	7	
_	b	Net unrelated business taxable income from Form 990-T, line 34	7	<211,690.
l		DECEIVED.	Prior Year	Current Year
e e	8	Contributions and grants (Part VIII, line 1h) RECEIVED	22,992	
Revenue		Program service revenue (Part VIII, line 2g)	3,390,889	
, é		Investment income (Part VIII, column (A), lines 3, 4, and 7¢) (7 0 5 2010 C) Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	<97,739	
4		10-1	92,359	
		Total revenue - add lines o through 11 (must equal Fait vint, column (A), inte-121-	3,408,501	
ງ ວ ວ		Grants and similar amounts paid (Part IX, column (A), lines (13) LIV, U	40,642	33,301.
_	l	Benefits paid to or for members (Part IX, column (A), line 4)	2,018,676	. 1,820,498.
Expenses		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) Professional fundraising fees (Part IX, column (A), line 11e)	2,010,070	1,020,490.
pen		Total fundraising expenses (Part IX, column (D), line 25)		
Ä	l .	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f)	2,141,281	2,059,751.
	l .	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	4,200,599	
	19	Revenue less expenses Subtract line 18 from line 12	<792,098	
Net Assets or Fund Balances			Beginning of Current Yea	
sets	20	Total assets (Part X, line 16)	3,217,071	
d As	21	Total liabilities (Part X, line 26)	1,308,813	
훒	22	Net assets or fund balances Subtract line 21 from line 20	1,908,258	. 1,771,410.
Pε	ırt II	Signature Block		
		Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statem and complete Deplatation of preparer (other than officer) is based on all information of which preparer has any knowledge.	ents, and to the best of my knowledge	edge and belief, it is true, correct,
		(h)hn	0/1-	7/1.
Sig	י	Mus are	1621	
Her	e	Signature of officer	Date	
		DON GREENE, EXECUTIVE DIRECTOR Type or print name and title		
_			Check If Prep	arer's identifying number
Paid		Preparer's signature OCLIM / Kangaran	self- employed ► (see	instructions)
	arer's	Firm's name (or JONES AND KOLZ)	EIN >	
Use	Only	yours if self-employed). 10 PIEDMONT CTR, STE 100	LIIV P	··
		address, and ZIP+4 ATLANTA, GA 30305	Phone no	(404)262-7920
May	the IF	RS discuss this return with the preparer shown above? (see instructions)	1	X Yes No

15

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
•	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	4		X
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and			
•	reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to			
•	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide]		
	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments?			
	If "Yes," complete Schedule D, Part V	10	Х	
11	Is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Parts VI, VIII, IX, or X			
	as applicable	11	Х	
•	Did the organization report an amount for land, buildings, and equipment in Part X, line 10° If "Yes," complete Schedule D,			
	Part VI.			
9	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.			
•	Did the organization report an amount for investments · program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.			
•	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX			
•	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X			
•	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X.			
12	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete		.,	
	Schedule D, Parts XI, XII, and XIII.	12	Х	
12A	Was the organization included in consolidated, independent audited financial statements for the tax year? Yes No			
	If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional			Х
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	Х	
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,	446		X
	and program service activities outside the United States? If "Yes," complete Schedule F, Part I	14b		Λ
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization	45		Х
46	or entity located outside the United States? If "Yes," complete Schedule F, Part II	15		
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals	16		Х
17	located outside the United States? If "Yes," complete Schedule F, Part III Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,	10		
17	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines		-	_ _
10	1c and 8a? If "Yes," complete Schedule G, Part II	18		Х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		Х
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		Х
			990 (

Part IV Checklist of Required Schedules (continued)

			res	NO
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the			
_	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,	00	Х	
	column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete	-	Х	
^4	Schedule J	23	Λ	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete	040		Х
_	Schedule K If "No", go to line 25	24a 24b		
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease	240		
С	any tax-exempt bonds?	24c		
а	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a			
-04	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
ь	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
-	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			"
	Schedule L, Part I	25b		Х
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified			
	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26	ľ	Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete			
	Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties, (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		Х
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		_X_
C	An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was			
	an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations?			37
•-	If "Yes," complete Schedule N, Part I	31		<u> X</u>
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			v
22	Schedule N, Part II	32		<u> </u>
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	22	i	х
34	sections 301 7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I Was the organization related to any tax-exempt or taxable entity?	33		
~	If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	1	X
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	34		
••	If "Yes," complete Schedule R, Part V, line 2	35	1	X
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	33		
- •	If "Yes," complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?			
	Note. All Form 990 filers are required to complete Schedule O.	38	Х	
		Form	990 (2	2009)

Form **990** (2009)

			Yes	No
1a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of		11.7	-
	U.S Information Returns. Enter -0- if not applicable 50	ŀ		
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable			
C	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return 2a 32			
þ	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X	ļ.,,
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return. (see instructions)			1
	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	3a	Х	<u> </u>
	If "Yes," has it filed a Form 990·T for this year? If "No," provide an explanation in Schedule O	<u>3b</u>	Х	ļ
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			١
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	ļ	Х
b	If "Yes," enter the name of the foreign country. ▶			ĺ
	See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and			ĺ
F.	Financial Accounts.	_		v
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	_5a		X
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		^
·	If "Yes," to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?	E.		l
ва	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit	5c		
-	any contributions that were not tax deductible?	ва		Х
ь	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts	-04		
-	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).	,,,,,,,	"	
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services	l	1	
	provided to the payor?	7a	i	Х
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
¢	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required			
	to file Form 8282?	7c		X
d	If "Yes," indicate the number of Forms 8282 filed during the year			
е	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal			
	benefit contract?	7e		X
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Х
	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?	.7g		
h	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the			
	supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings		1	
9	at any time during the year? Sponsoring organizations maintaining donor advised funds.	8		•••••
	Did the organization make any taxable distributions under section 4966?	0-	1	
	Did the organization make a distribution to a donor, donor advisor, or related person?	9a		
	Section 501(c)(7) organizations. Enter	9Ь		
	Initiation fees and capital contributions included on Part VIII, line 12	į	1	
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	1		
	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against	ĺ		
	amounts due or received from them)		1	
2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a]	
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b	. [

932005 02-04-10

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Sec	tion A. Governing Body and Management				-,	
		Ι.	ı	1.0	Yes	No
_	Enter the number of voting members of the governing body	1a		10 10		
b	Enter the number of voting members that are independent	1b	<u> </u>	10		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship	o with	any other	ء ا		l v
_	officer, director, trustee, or key employee?			_2		X
3	Did the organization delegate control over management duties customarily performed by or under the	e aire	ct supervision			\ v
	of officers, directors or trustees, or key employees to a management company or other person?	-00	0 61 10	3	$\neg -$	X
4	Did the organization make any significant changes to its organizational documents since the prior Fo		U was filed?	4		X
5	Did the organization become aware during the year of a material diversion of the organization's asset	s′		5		├ ^
6	Does the organization have members or stockholders?			6	^ <u>^</u>	+
/ a	Does the organization have members, stockholders, or other persons who may elect one or more me	mber	s or the		X	
L	governing body?			7:		+
	Are any decisions of the governing body subject to approval by members, stockholders, or other per			- <u>-/</u>) A	
8	Did the organization contemporaneously document the meetings held or written actions undertaken	auring	the year	1		
_	by the following:				, x	
	The governing body?			8		+-
9	Each committee with authority to act on behalf of the governing body?	ahad	nt th a	01) A	+-
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be real	cnea	at the	g		X
202	organization's mailing address? If "Yes," provide the names and addresses in Schedule O tion B. Policies (This Section B requests information about policies not required by the Internal Re		Codo l	8		1~
) - C	tion b. Foncies (mis Section B requests information about policies not required by the internal ne	veriu	9 00000		Yes	No
10a	Does the organization have local chapters, branches, or affiliates?			10	-	140
	If "Yes," does the organization have written policies and procedures governing the activities of such or	chant	are affiliates	10		+-
•	and branches to ensure their operations are consistent with those of the organization?	JIIapi	ers, armates,	10	ь	
11	Has the organization provided a copy of this Form 990 to all members of its governing body before fill	ına th	e form?	11		Х
	Describe in Schedule O the process, if any, used by the organization to review this Form 990	ing ti	C IOIII	'	-	1
	Does the organization have a written conflict of interest policy? If "No," go to line 13			12	a X	1
	Are officers, directors or trustees, and key employees required to disclose annually interests that cou	ld aiv	a rise	,-	-	
_	to conflicts?	io giv	3 1133	12	b X	
С	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "	Yes."	describe		-	
	In Schedule O how this is done			12	c X	
13	Does the organization have a written whistleblower policy?			13		1
14	Does the organization have a written document retention and destruction policy?			14	-	
15	Did the process for determining compensation of the following persons include a review and approva	l by ir	dependent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	•	,			
а	The organization's CEO, Executive Director, or top management official			15	a X	1
b	Other officers or key employees of the organization			15	b X	\top
	If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions)					
6a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangements	nent v	nth a			
	taxable entity during the year?			16	a	X
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to eval	uate r	s participation			
	in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organic			į		
	exempt status with respect to such arrangements?			16	b	
ec	tion C. Disclosure					
7	List the states with which a copy of this Form 990 is required to be filed ▶GA			_		
8	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T	(501(c)(3)s only) avai	lable for		
	public inspection. Indicate how you make these available. Check all that apply.					
	Own website Another's website X Upon request					
9	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, co	onflict	of interest poli	y, and fi	nancial	
	statements available to the public					
20	State the name, physical address, and telephone number of the person who possesses the books an	d rec	ords of the orga	anızatıon	▶	
	J.J. KORAN - (770) 349-1111	~ ~ ~				
	3577 PARKWAY LANE, BLDG. 5, STE 200, NORCROSS, GA 300	092				
				For	m 990	(2009)

932006 02-04-10

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Check this box if the organization did not compensate any current officer, director, or trustee

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees. See instructions for definition of "key employee "
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order: individual trustees or directors, institutional trustees, officers; key employees; highest compensated employees; and former such persons

(A)	(B)			(0	C)			(D)	(E)	(F)
Name and Title	Average			Pos	itior	1		Reportable	Reportable	Estimated
	hours	(c	heck	k all	that	app	oly)	compensation	compensation	amount of
	per	cto			ļ			from	from related	other .
	week	gig				pg.		the organization	organizations (W-2/1099-MISC)	compensation from the
		Egg.	Tasta Tasta			beusa		(W-2/1099-MISC)	(***2/1099-141100)	organization
		E E	onal 1		ploye	5 8		(and related
		ndividual trustee or director	nstitutional trustae	J¥Ge	Key employee	Highest compensated employee	Former			organizations
KEN MUSSELMAN		<u> </u>		-	*	Ξ 6	-			
IMMEDIATE PAST PRESIDENT	1.00	Х					(0.	0.	0.
JANE AMMONS	1.00	^			-	-	├	- 0.	· ·	<u> </u>
PRESIDENT	1.00	Х					İ	0.	0.	0.
ROMAN HLUTKOWSKY	1.00	^	-	-	 	 	├		- 0.	
PRESIDENT-ELECT	1.00	x						0.	0.	0.
HELMUT WELKE	1.00	A		<u> </u>	-	 		- 0.		<u>.</u>
SR VP - INDUSTRY	1.00	x				ŀ		0.	0.	_ 0.
JOAN WAGNER	1.00						-			
SR VP - CH. NETWORKING	1.00	х						0.	0.	0.
JULIE HIGLE		-				-	-			
SR VP - ACADEMIC	1.00	X]				0.1	0.	0.
JIM MOORE		-								
SR VP - CONTINUING EDUCA	1.00	X	ļ					0.	0.	0.
FELIPE Q. FLORES										
SR VP - INTERNATIONAL	1.00	X						0.	0.	0.
GEORGE SMITH, PH.D.										
TREASURER	1.00	X						0.	0.	_ 0 .
MARC RESNICK, PH.D.							[
SECRETARY	1.00	X					L	0.	0.	<u>0.</u>
MUNNA KACHHAL								_		
VP OF STUDENT DEVELOPMEN	1.00	X						0.	0.	<u> </u>
DON GREEN						l	ĺ		_	
EXECUTIVE DIRECTOR	40.00	Х		Х				207,209.	0.	21,050.
RAJAN BATTA	1 00	 				ļ	ļ			
SR VP - PUBLICATIONS	1.00	X				ļ	ļ	0.	0.	0.
TIM MCGLOTHLIN	1 00	,,								•
SR VP - TECHNICAL NETWOR	1.00	Х						0.	0.	0.
J.J. KORAN	40.00			Ţ				00 616	_	7 700
FINANCE AND IT MANAGER DONNA CALVERT	40.00			Х		-	<u> </u>	90,616.	0.	7,799.
CORP. OP. MGR	40.00				Х			151,805.	0.	10 404
DOUGLAS C. LONG	40.00							151,805.		13,424.
MANAGER	40.00					X		122,257.	0.	16,545.
932007 02-04-10	40.00		i			47		122,2310	<u></u>	Form 990 (2009)

932007 02-04-10

	rt VII Section A. Officers, Directors, Tru (A)	(B)				C)			(D)	(E)			(F)	
	Name and title	Average	Position						Reportable	Reportable	Reportable			ed
		hours per week	Individual trustee or director		(all)		app		compensation from the organization (W-2/1099-MISC)	from related organization (W-2/1099-Mi	t s	con	nount other pensa rom th	ation ie
			Individual tri	Institutional frustee	Officer	Key employee	Highest compensated employee	Former				ı	d relat	
														-
- <u>-</u>	Total								571,887.		0.	5	8,8	18
2	Total number of individuals (including but n	ot limited to th	nose	liste	d at	oove	e) wh	no re	·),000 in reportabl			0,0	10.
	compensation from the organization								· · · · · · · · · · · · · · · · · · ·		_			3
3	Did the organization list any former officer,		stee	, ke	/ em	plo	yee,	or h	nighest compensated er	mployee on			Yes	No
4	line 1a? If "Yes," complete Schedule J for s For any individual listed on line 1a, is the su and related organizations greater than \$150	ım of reportab							· ·	the organization		3	х	X
5	Did any person listed on line 1a receive or a the organization? If "Yes," complete Sched	accrue compe	nsatı	on f						ices rendered to			Λ	Х
Sec	tion B. Independent Contractors	ule 3 for such	pers	<u>ori</u>								5_		
1	Complete this table for your five highest co the organization	mpensated inc	depe	nde	nt c	ontr	acto	rs th	hat received more than	\$100,000 of com	pens	ation t	rom	
	(A) Name and business	address							(B) Description of s	services	C	(Compe	C) nsatio	n
	r SYSTEMS 30 WILLSHIRE GLEN, ALPI	HARETTA	, (SA	30	000) 4		CONTINUING E	DUCATION		15	2,0	50.
								+						
			•											
2	Total number of independent contractors (ii \$100,000 in compensation from the organization from the organizati		ot lir	nited	to	thos	se lis	ted	above) who received m	nore than				

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

	All other organizations must comp			·	
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the U.S. See Part IV, line 21				
2	Grants and other assistance to individuals in				
	the U.S. See Part IV, line 22	33,301.	33,301.		·····
3	Grants and other assistance to governments,				
	organizations, and individuals outside the U.S.				
	See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	204 000	222 720	161 200	
_	trustees, and key employees	384,000.	222,720.	161,280.	
6	Compensation not included above, to disqualified			Ì	
	persons (as defined under section 4958(f)(1)) and				
_	persons described in section 4958(c)(3)(B)	1 114 445	610 706	161 610	
7	Other salaries and wages	1,114,445.	649,796.	464,649.	
8	Pension plan contributions (include section 401(k)	13,082.	4,126.	9 056	
^	and section 403(b) employer contributions)	204,786.	119,179.	8,956. 85,607.	
9 10	Other employee benefits Payroll taxes	104,185.	60,665.	43,520.	
		104,103.	00,003.	43,320.	
11 a	Fees for services (non-employees): Management		[
a b	Legal	31,647.		31,647.	
C	Accounting	24,425.		24,425.	
d	Lobbying	21/123.		24,423.	
u	Professional fundraising services See Part IV, line 17				
f	Investment management fees	12,487.		12,487.	
g	Other	30,052.		30,052.	
12	Advertising and promotion			5070521	
13	Office expenses	90,767.	41,324.	49,443.	
14	Information technology	19,378.		19,378.	
15	Royalties				
16	Occupancy	184,337.	107,336.	77,001.	
17	Travel	9,122.		9,122.	
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	884,327.	884,327.		 -
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	86,132.	59,065.	27,067.	
23	Insurance	11,678.	6,800.	4,878.	
24	Other expenses Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below)				
а	MEMBER SERVICES	249,999.	249,999.		
b	SOCIETIES, DIVISIONS AN	240,492.	240,492.		
С	PUBLICATIONS	114,995.	114,995.		
d	FOUNDATION	41,209.	41,209.		
е	BOARD EXPENSE	28,704.		28,704.	
f	All other expenses				
25	Total functional expenses Add lines 1 through 24f	3,913,550.	2,835,334.	1,078,216.	0
26	Joint costs. Check here if following				
	SOP 98-2 Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation				Form 900 (2000

932010 02-04-10

Part X		ERS, INC.	13-	1926850 Page 11
		(A) Beginning of year		(B) End of year
1	Cash · non-interest-bearing	1,588,352.	1	1,260,871.
2	Savings and temporary cash investments		2	
3	Pledges and grants receivable, net		3	
4	Accounts receivable, net	65,934.	4	74,468.
5	Receivables from current and former officers, directors, trustees, key			
ł	employees, and highest compensated employees. Complete Part II			
	of Schedule L		5	
6	Receivables from other disqualified persons (as defined under section	11		7 700 700 700 100 700
	4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete			
	Part II of Schedule L		6	
ន្ទ 7	Notes and loans receivable, net		7	
Assets 8 8	Inventories for sale or use	<u>29,257.</u>	8	9,175. 98,674.
⋖ 9	Prepaid expenses and deferred charges	201,360.	9	98,674.
10				
	basis Complete Part VI of Schedule D 10a 1,171,807.			
	Less: accumulated depreciation 10b 961,261.	219,953.	10c	210,546.
11	Investments · publicly traded securities	1,112,215.	11	1,338,810.
12	Investments - other securities See Part IV, line 11		12	
13	Investments · program·related See Part IV, line 11		13	
14	Intangible assets		14	
15	Other assets. See Part IV, line 11		15	
16	Total assets. Add lines 1 through 15 (must equal line 34)	3,217,071.	16	2,992,544. 580,358.
17	Accounts payable and accrued expenses	479,221.	17	580,358.
18	Grants payable	26,300.	18	35,650.
19	Deferred revenue	614,832.	19	427,502.
20	Tax-exempt bond liabilities		20	
ဖ္မ 21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
₫ 22	Payables to current and former officers, directors, trustees, key employees,			
Liabilities 22	highest compensated employees, and disqualified persons. Complete Part II			
_	of Schedule L		22	
23	Secured mortgages and notes payable to unrelated third parties		23	
24	Unsecured notes and loans payable to unrelated third parties		24	
25	Other liabilities Complete Part X of Schedule D	188,460.	25	177,624.
26	Total liabilities. Add lines 17 through 25	1,308,813.	26	1,221,134.
	Organizations that follow SFAS 117, check here X and complete			
Sec	lines 27 through 29, and lines 33 and 34.	1 400 010	1	1 154 600
ğ 27	Unrestricted net assets	1,402,310.	27	1,174,682. 490,528.
ਲੂ 28 ਹੈ	Temporarily restricted net assets	399,748.	28	490,528.
<u>29</u>	Permanently restricted net assets	106,200.	29	106,200.
1	Organizations that do not follow SFAS 117, check here and			
5	complete lines 30 through 34.			
30	Capital stock or trust principal, or current funds		30	
ğ 31	Paid-in or capital surplus, or land, building, or equipment fund		31	
Net Assets or Fund Balances 2 2 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	Retained earnings, endowment, accumulated income, or other funds	1 000 250	32	1 771 410
33	Total net assets or fund balances	1,908,258.	33	1,771,410.
34	Total liabilities and net assets/fund balances	3,217,071.	34	2,992,544.

Form 990 (2009)	INSTITUTE OF INDUSTRIAL ENGINEERS, INC. 13-192	26850	, D-	40
	ial Statements and Reporting	20050	Pa	ge 1 2
			Yes	No
1 Accounting me	thod used to prepare the Form 990: Cash X Accrual Other		1"	
If the organizati	ion changed its method of accounting from a prior year or checked "Other," explain in Schedule O			
2a Were the organ	ization's financial statements compiled or reviewed by an independent accountant?	2a		X
b Were the organ	ization's financial statements audited by an independent accountant?	2b	X	
c If "Yes" to line 2	2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit,			
review, or comp	pilation of its financial statements and selection of an independent accountant?	2c	X	
If the organizati	on changed either its oversight process or selection process during the tax year, explain in Schedule O			
d If "Yes" to line 2	2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a	Ĭ		
	asis, separate basis, or both			
X Separate	basis Consolidated basis Both consolidated and separate basis			
3a As a result of a	federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit		ļ	
Act and OMB C	ircular A-133?	3a		X
b If "Yes," did the	organization undergo the required audit or audits? If the organization did not undergo the required audit			
or audits, explai	in why in Schedule O and describe any steps taken to undergo such audits.	3b		
		_	000	

SCHEDULE A

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Name of the organization

INSTITUTE OF INDUSTRIAL ENGINEERS, INC.

Employer identification number 13-1926850

Par	t F	Reason	for Public Char	rity Status (All organiz	zations mu	st comple	te this par	t.) See ins	tructions.			
		zation is not a	a private foundation	because it is (For lines	1 through	11, check	only one b	oox.)				
1 [Ĭ		•	s, or association of chur).			
2				70(b)(1)(A)(ii). (Attach Sc					•			
3	Ħ			ital service organization			170(b)(1)	(A)(iii).				
4	司			operated in conjunction					(Б)(1)(А)(і	iii). Enter th	he hospital's	s name.
	_	city, and stat		•		•				•	•	,
5 [•		benefit of a college or un	niversity o	wned or or	perated by	a govern	mental un	it describe	ed in	
_		-	(b)(1)(A)(iv). (Compl	=							- ,,,	
6	\neg			nent or governmental uni	it describe	d in sectio	n 170(b)(Π(Α)(ν).				
7	Ħ		· · · · · · · · · · · · · · · · · · ·	ceives a substantial part					or from the	e general p	public descri	ibed in
-		-	(b)(1)(A)(vi). (Comple	•	o o.,,		90.0			- go		
8				section 170(b)(1)(A)(vi).	(Complete	Part II.)						
	X			ceives. (1) more than 33			rom contr	butions n	nembersh	in fees, an	d aross rec	eints from
		-	•	nctions - subject to certa						•	•	•
			·	axable income (less sect							-	
			509(a)(2). (Complete	•		o y o o o		.oquou b	, incorg	4111 <u>2</u> 411011 4		,, ,0,0
10	\neg		• • • • • •	perated exclusively to te	st for publ	ic safety. S	See sect io	n 509(a)(4	4).			
11	Ę	-		perated exclusively for the	•	•			•	v out the r	ournoses of	one or
	_	_		ations described in secti		•				•	•	
				organization and comple				,		(-)(-)		
		a Type i		 _		e III · Fund		egrated		d 🗌	Type III - O	ther
e [at the organization is not					r more dis			
				han one or more publicly								
f				tten determination from t						- (,(- ,		/(/-
		_	rganization, check ti	_			, , , , , , , , , , , , , , , , , , , ,	, ,				
9			~	organization accepted ar	nv aift or c	ontribution	from anv	of the follo	owina per	sons?		
•				lirectly controls, either al					-		[Yes No
		•	•	upported organization?			,		(.,	(,	11g(i)	
		-		n described in (i) above?	,						11g(ii)	
				person described in (i)		e?					11g(iii)	
h		• •	•	about the supported or								
				постания портина	3	(-)						
(i) N		of supported nization	(II) EIN	(iii) Type of organization (described on lines 1-9 above or IRC section	in col (ı) lı	organization sted in your document?	organizat	ion in col	(vi) li organizati (i) organi U S	on in col	(vii) Amo supp	
				(see instructions))	Yes	No	Yes	No	Yes	No		
						-						
				<u></u>								
]							
										ļ	-	
otal					1							

932021 02-08-10

Form 990 or 990-EZ.

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for

Schedule A (Form 990 or 990-EZ) 2009

(Complete only if you checked	the box on line t	5, 7, or 8 of Part I)		·		
Section A. Public Support						
Calendar year (or fiscal year beginning in)▶	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
1 Gifts, grants, contributions, and						1
membership fees received (Do not						
ınclude any "unusual grants.")						
2 Tax revenues levied for the organ-			ĺ			ĺ
ization's benefit and either paid to						
or expended on its behalf						
3 The value of services or facilities						
furnished by a governmental unit to						•
the organization without charge						
4 Total. Add lines 1 through 3						
5 The portion of total contributions						
by each person (other than a						
governmental unit or publicly						
supported organization) included						
on line 1 that exceeds 2% of the						
amount shown on line 11,						
column (f)						
6 Public support. Subtract line 5 from line 4 ection B. Total Support				1	<u> </u>	<u> </u>
alendar year (or fiscal year beginning in)	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
7 Amounts from line 4	(4) 2000	10/2000	(0) 200.	(6) 2000	(6) 2003	ty rotal
Gross income from interest,						
dividends, payments received on						l
securities loans, rents, royalties						!
and income from similar sources						ł
Net income from unrelated business		-			 	
activities, whether or not the						
business is regularly carried on						
O Other income. Do not include gain						
or loss from the sale of capital	l					
assets (Explain in Part IV)	:					
Total support. Add lines 7 through 10						
Gross receipts from related activities, e	etc. (see Instruction		· · · · · · · · · · · · · · · · · · ·	1	12	
B First five years. If the Form 990 is for t	•	•	d fourth or fifth ta	ax vear as a sectio	L	
organization, check this box and stop	-	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	o, rourin, or mar to	ar your as a scotte	11 50 1 (0)(0)	▶[
ection C. Computation of Public		rcentage				
Public support percentage for 2009 (lin	ne 6, column (f) di	vided by line 11, c	olumn (f))		14	
5 Public support percentage from 2008 \$	Schedule A, Part	ll, line 14			15	
5a 33 1/3% support test - 2009. If the org	ganization did not	check the box on	line 13, and line 1	4 is 33 1/3% or m	ore, check this box	k and
stop here. The organization qualifies a						▶[
b 33 1/3% support test - 2008. If the org	anization did not	check a box on lii	ne 13 or 16a, and	line 15 is 33 1/3%	or more, check thi	s box
and stop here. The organization qualifi						▶[
a 10% -facts-and-circumstances test	- 2009. If the orga	inization did not cl	neck a box on line	13, 16a, or 16b, a	and line 14 is 10% o	or more,
and if the organization meets the "facts						
meets the "facts-and-circumstances" te					Jan	▶[
	-			•	7a and line 15 in 1	.0% or
b 10% -facts-and-circumstances test -	- 2008 . If the orga	ınızatıon did not ch	neck a box on line	13, 16a, 166, or 1	ra, and line 15 is i	0 70 01
b 10% -facts-and-circumstances test	facts-and-circu	mstances" test, ch	eck this box and	stop here. Explair	n in Part IV how the	

Schedule A (Form 990 or 990 EZ) 2009 INSTITUTE OF INDUSTRIAL ENGINEERS, INC. 13-1926850 Page 3 Part III | Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part II) Section A. Public Support Calendar year (or fiscal year beginning in) (a) 2005 **(b)** 2006 (c) 2007 (d) 2008 (e) 2009 (f) Total 1 Gifts, grants, contributions, and membership fees received. (Do not 1139112. 1057091. 1023547. 1259881. 1233036. include any "unusual grants") 2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the 2356790. 2435461.12980141. 2783202. 2901569. 2503119. organization's tax-exempt purpose 3 Gross receipts from activities that are not an unrelated trade or business under section 513 4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 5 The value of services or facilities furnished by a governmental unit to the organization without charge 4040681. 3413881. 3459008.18692808. 3763000. 4016238. 6 Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 0. 3 received from disqualified persons b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the 0. amount on line 13 for the year 0. c Add lines 7a and 7b 18692808. 8 Public support (Subtract line 7c from line 6) Section B. Total Support (a) 2005 (c) 2007 Calendar year (or fiscal year beginning in)▶ **(b)** 2006 (d) 2008 (e) 2009 (f) Total 3763000. 4016238. 4040681. 3413881 3459008.18692808. 9 Amounts from line 6 10a Gross income from interest, dividends, payments received on securities loans, rents, royalties 88,028. 124,392 102,206 64,505 419,511. 40,380. and income from similar sources b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 88,028. 124,392. 102,206. 64,505. 419,511. 40,380. c Add lines 10a and 10b 11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on 12 Other income. Do not include gain or loss from the sale of capital 97,242. 128,815. 92,359. 63,568. 59,839 assets (Explain in Part IV.) 3863219. 4201508. 4293888. 3608446. 3587081.19554142. 13 Total support (Add lines 9, 10c, 11, and 12) 14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage 95.60 % 15 Public support percentage for 2009 (line 8, column (f) divided by line 13, column (f)) 15 95.95 16 16 Public support percentage from 2008 Schedule A, Part III, line 15 % Section D. Computation of Investment Income Percentage 2.15 17 Investment income percentage for 2009 (line 10c, column (f) divided by line 13, column (f)) 17 % 18 1.91 18 Investment income percentage from 2008 Schedule A, Part III, line 17 % 19a 33 1/3% support tests - 2009. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not ► X more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization b 33 1/3% support tests - 2008. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization 20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Schedule A (Form 990 or 990-EZ) 2009

Schedule D

Supplemental Financial Statements
► Complete if the organization answered "Yes," to Form 990,

Part IV, line 6, 7, 8, 9, 10, 11, or 12.

2009
Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

► Attach to Form 990. ► See separate instructions.

INSTITUTE OF INDUSTRIAL ENGINEERS, INC. Employer identification number 13-1926850

	·	INSTITUTE OF INDUS			VC .	<u></u>	13-1920	
Pa	rt E	Organizations Maintaining Donor Advise		Other Similar Fu	nas or A	ccounts	5. Complete	if the
		organization answered "Yes" to Form 990, Part IV, line						
			(a) Do	nor advised funds	(b) Funds a	and other acc	counts
1	Total	number at end of year						
2	Aggre	egate contributions to (during year)						
3	Aggregate grants from (during year)							
4	Aggregate value at end of year							
5	Did th	ne organization inform all donors and donor advisors in	writing that the	assets held in donor a	dvised fun	ds		
	are th	ne organization's property, subject to the organization's	exclusive lega	l control?			Yes	L No
6	Did th	ne organization inform all grantees, donors, and donor a	dvisors in writi	ng that grant funds car	n be used o	only		
	for ch	naritable purposes and not for the benefit of the donor o	or donor adviso	or, or for any other purp	ose confer	rıng		
	<u>Impe</u> i	rmissible private benefit?					Yes	No_
Pa	rt II	Conservation Easements. Complete if the org	ganization ans	wered "Yes" to Form 99	90, Part IV,	line 7.		
1	Purpo	ose(s) of conservation easements held by the organizati	on (check all ti	nat apply)				
		Preservation of land for public use (e.g., recreation or p	oleasure)	Preservation of a	n historicall	iy ımportar	nt land area	
	Protection of natural habitat Preservation of a certified historic structure							
		Preservation of open space						
2	Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last						n the last	
		of the tax year.						
	, -	,				Hel	id at the End of	the Tax Year
а	Total	number of conservation easements				2a		
b		acreage restricted by conservation easements				2b		
c		per of conservation easements on a certified historic str	ucture include	d in (a)		2c		
_	d Number of conservation easements included in (c) acquired after 8/17/06 2d							
3	Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax							
Ü	year ▶							
4	•	per of states where property subject to conservation ea	sement is local	and D				
5		the organization have a written policy regarding the per						
3		ions, and enforcement of the conservation easements if		ig, inspection, nanding	7 01		Yes	No
6		and volunteer hours devoted to monitoring, inspecting,		conceniation easemon	te durina th	ne woar	163	140
		and volunteer hours devoted to monitoring, inspecting, and a	_		_	-		
7								_
8	Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? Yes No							
_	In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and							
9								
	include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for							
Day	t III	ervation easements Organizations Maintaining Collections o	f Art Histor	rical Transuras, a	- Othor 9	Similar :	Acceto	
Fai	# kfk	Complete if the organization answered "Yes" to Form		·	r Other s	ommar /	455615.	
		Complete if the organization answered Tes to rollin	990, Fait IV, III	16.0				
	l e er				.1 6 .1	_1		
ıa		organization elected, as permitted under SFAS 116, no	,					
		ures, or other similar assets held for public exhibition, ed		search in furtherance of	r public ser	vice, prov	ide, in Part XI	v, the text of
		otnote to its financial statements that describes these i						
D		organization elected, as permitted under SFAS 116, to	•				•	•
		ner similar assets held for public exhibition, education, o	r research in tu	innerance of public sei	vice, provi	de the folk	owing amoun	ts relating to
		items:						
		evenues included in Form 990, Part VIII, line 1				▶ \$_		
		ssets included in Form 990, Part X						
2	If the	organization received or held works of art, historical trea	asures, or othe	r sımılar assets for fına	ncıal gaın, ı	provide		
		llowing amounts required to be reported under SFAS 1	16 relating to t	hese items				
а	Rever	nues included in Form 990, Part VIII, line 1				> \$_		
ь	Asset	s included in Form 990, Part X				▶ \$_		

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. 932051 02-01-10

Schedule D (Form 990) 2009

Schedule D (Form 990) 2009

Schedule D (Form 990) 2009

932053 02-01-10

uncertain tax positions under FIN 48

Employer identification number 13-19268501 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22. Governments, and Individuals in the United States Grants and Other Assistance to Organizations, ▶ Attach to Form 990. INSTITUTE OF INDUSTRIAL ENGINEERS, INC. Part f General Information on Grants and Assistance Name of the organization Department of the Treasury Internal Revenue Service SCHEDULE (Form 990)

Open to Public Inspection

OMB No 1545-0047 2009

criteria used to award the grants or assistance? 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.	stance?	oring the use of grant	funds in the United	d States.			X Yes	o N
15	Governments and	Organizations in the	United States. C	omplete if the orga	nization answered "\	es" to Form 990, Part I	V, line 21, for any	
recipient that received more than \$5,000. Check this box if no or	\$5,000 Check this	box if no one recipien	t received more th	an \$5,000. Use Pa	rt IV and Schedule I-	he recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed	al space is needed	
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, EMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance	
2 Enter total number of section 501(c)(3) and government organizations	and government or	ganizations						
3 Enter total number of other organizations	Ø						A	
LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.	ction Act Notice,	see the Instructions	for Form 990.				Schedule I (Form 990) 2009	2009

22

932101 02-02-10

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. INSTITUTE OF INDUSTRIAL ENGINEERS, INC Use Part IV and Schedule I-1 (Form 990) if additional space is needed. Schedule I (Form 990) 2009 Part #

Page 2

13-1926850

(f) Description of non-cash assistance (e) Method of valuation (book, FMV, appraisal, other) (d) Amount of non-cash assistance °. 19,550. (c) Amount of cash grant 16 (b) Number of recipients UNIVERSITIES AND COLLEGES THROUGHOUT THE UNITED SCHOLARSHIPS TO ENGINEERING STUDENTS AT VARIOUS SPECIFICALLY STUDENTS INVOLVED IN THE UNERGRADUATE STUDIES OF INDUSTRIAL ENGINEERING. (a) Type of grant or assistance

SUBMIT AN ORIGINAL SCHOOL TRANSCRIPT PROVING THEY ARE MAINTAINING AT LEAST Part IV | Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. SCHEDULE I, PART I, LINE 2: THE STUDENT AWARDED THE SCHOLARSHIP HAS TO

SEND A TRANSCRIPT WHEN THEY REGISTER FOR THE FALL SEMESTER AND THEN HAVE TO

3.40 GPA AND ARE FULL-TIME (CO-OP DOES NOT COUNT AS FULL-TIME).

Ø

THEY

ANOTHER ONE WHEN THEY REGISTER FOR THE SPRING SEMESTER.

SCHEDULÈ J (Form 990)

Department of the Treasury

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" to Form 990,
Part IV, line 23.

2009

OMB No 1545-0047

Open to Public Inspection

Name of the organization

► Attach to Form 990. ► See separate instructions.

INSTITUTE OF INDUSTRIAL ENGINEERS, INC.

Employer identification number 13-1926850

_P8	art i Questions Regarding Compensation			
	r		Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,			
	Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors,			
	trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's			
	CEO/Executive Director Check all that apply.			
	Compensation committee Written employment contract			
	Independent compensation consultant X Compensation survey or study			
	Form 990 of other organizations X Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			
•	organization or a related organization			
а		4a		Х
	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		Х
	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Х
·	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	1			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of			1
а	The organization?	5a		X
b	Any related organization?	5b	· · · · · · · · · · · · · · · · · · ·	X
	If "Yes" to line 5a or 5b, describe in Part III			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of.			
а	The organization?	6a		X
b	Any related organization?	6b		X
	If "Yes" to line 6a or 6b, describe in Part III			1
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments	•		
	not described in lines 5 and 6° If "Yes," describe in Part III	7	X	<u> </u>
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regs section 53.4958-4(a)(3)? If "Yes," describe in Part III	8	-	X
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2009

Page 2

Part # Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space is needed.

Schedule J (Form 990) 2009

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VIII, line 1a

	(B) Breakdown of W-2	W-2 and/or 1099-MIS	and/or 1099-MISC compensation	(0)	(Q)	(E)	(F)
(A) Name	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	retirement and other deferred compensation		(B)(I)-(D)	Compensation reported in prior Form 990 or Form 990-EZ
	170,55		36,659.	6,38	14,670.	228,259.	80,659.
DON GREEN	(ii) 0.		38 250	0	13 424	165 229	67 500
DONNA CALVERT	3		•	0	2	•	.000
j)	(ii)			!			ļ
	(6)						
	0						
3)	0						
<u>g</u>	0						
	(9)						
	(ii)						
	8						
<u>0</u>	(3)						
	8						
	ı)						
1)	6						
	ij						
<u> </u>	(1)						
0	ı)						
9	ı)						
	(
<u>0</u>	ı)						
<u> </u>	0						
0	ij						
	0						
(3)	0						
3)	(9)						
(E)	0						
(D)	(
0	<u> </u>						

26

SCHEDULE O

Department of the Treasury Internal Revenue Service

(Form 990)

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.

OMB No 1545-0047 Open to Public Inspection

Name of the organization

Employer identification number

INSTITUTE OF INDUSTRIAL ENGINEERS, INC. 13-1926850
FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:
SOCIETIES, DIVISIONS AND INTEREST GROUPS - ANNUAL CONFERENCES,
NEWSLETTER FOR ENG & MGMT SYS, HEALTH SYS, SERVING A TOTAL OF 13,855
MEMBERS. FOCUS GROUPS - ERGONOMICS, UTILITIES.
EXPENSES \$ 356912. INCLUDING GRANTS OF \$ 0. REVENUE \$ 338023.
VARIOUS PROGRAMS
EXPENSES \$ 95845. INCLUDING GRANTS OF \$ 33301. REVENUE \$ 26846.
FORM 990, PART V, LINE 2(A)
TECHNICALLY THE INSTITUTE OF INDUSTRIAL ENGINEERS, INC. DOES NOT HAVE
ANY EMPLOYEES AS ALL OF THE EMPLOYEES ARE EMPLOYEES OF A PROFESSIONAL
EMPLOYER ORGANIZATION, ONESOURCE. THE NUMBER PROVIDED ON FORM 990,
PART V, LINE 2(A), IS THE NUMBER OF EMPLOYEES THAT WORK FOR THE
INSTITUTE THAT ONESOURCE INCLUDED ON THEIR W-3.
FORM 990, PART VI, SECTION A, LINE 6: THE INSTITUTE HAS MEMBERS WHO PAY
AN ANNUAL MEMBERSHIP FEE.
FORM 990, PART VI, SECTION A, LINE 7A: THE INSTITUTES' MEMBERS ELECT THE
BOARD OF TRUSTEES, REGIONAL VICE PRESIDENTS AND SOCIETY VICE PRESIDENTS.
FORM 990, PART VI, SECTION A, LINE 7B: ANY CHANGE TO THE CONSTITUTION
REQUIRES A VOTE BY THE MEMBERS; MEMBERS ALSO ELECT THE BOARD OF TRUSTEES
AND OTHER KEY VOLUNTEER LEADERS.
HA For Privacy Act and Panenyork Reduction Act Notice see the Instructions for Form 900 Schodulo O /Form 900\ 2000

13150907 751928 13755

932211 02-03-10

2009.04020 INSTITUTE OF INDUSTRIAL ENG 13755 1

SCHEDULE O (Form 990)

Supplemental Information to Form 990

(Form 990)

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Pepartment of the Treasury Internal Revenue Service ★ Attach to Form 990.

2009
Open to Public Inspection

Name of the organization

INSTITUTE OF INDUSTRIAL ENGINEERS, INC.

Employer identification number 13-1926850

FORM 990, PART VI, SECTION B, LINE 11: THE FORM 990 IS PREPARED BY JONES

AND KOLB, CERTIFIED PUBLIC ACCOUNTANTS, AND IS REVIEWED BY THE FINANCIAL

DIRECTOR AND THE EXECUTIVE DIRECTOR BEFORE FILING. THE 990 WILL ALSO BE

REVIEWED BY THE THREE PRESIDENTS AND THE TREASURER PRIOR TO FILING.

FORM 990, PART VI, SECTION B, LINE 12C: AT THE MARCH BOARD OF TRUSTEES

MEETING THE POLICY IS REVIEWED WITH NEW TRUSTEES. EVERY NEW HIRE IS

REQUIRED TO SIGN THE POLICY AND EXISTING EMPLOYEES ARE UPDATED AS

NECESSARY.

FORM 990, PART VI, SECTION B, LINE 15: COMPARABLE SURVEY DATA FROM THE COUNCIL OF ENGINEERING AND SCIENTIFIC SOCIETY EXECUTIVES (CESSE), GEORGIA SOCIETY OF ASSOCIATION EXECUTIVES (GSAE), THE AMERICAN SOCIETY OF ASSOCIATION EXECUTIVES (ASAE) AND OTHER RELEVENT DATA (THIS YEAR, THE INSTITUTE PARTICIPATED IN A SURVEY CONDUCTED BY THE AMERICAN RESEARCH RELEVANT COMPARISONS ARE DRAWN IN THE FOLLOWING CATEGORIES: OVERALL, SOUTHERN REGION, 501(C)(3), BUDGET SIZE, STAFF SIZE, AND TENURE IN POSITION. THE DATA PROVIDED TO THE MEMBERS OF THE PERSONNEL COMMITTEE (THE THREE PRESIDENTS) SHOWS THE MEAN, MEDIAN, 25TH PERCENTILE AND 75TH PERCENTILE. THIS DATA IS PROVIDED TO THE PERSONNEL COMMITTEE BETWEEN DECEMBER AND FEBRUARY. THE COMMITTEE MEMBERS MEET WITH THE EXECUTIVE DIRECTOR AT THE FEBRUARY PRESIDENTS' MEETING TO DISCUSS THIS MATTER. SOMETIMES, THESE DISCUSSIONS CARRY INTO THE MARCH MEETING AS WELL. THE PRESIDENTS ALSO MEET PRIVATELY, WITHOUT THE EXECUTIVE DIRECTOR,

FACE-TO-FACE AND/OR VIA TELECONFERENCE. AFTER THE COMMITTEE REACHES A

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule O (Form 990) 2009

932211

922-03-10

SCHEDULE O (Form 990)

Supplemental Information to Form 990

(Form 990)

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990.

OMB No 1545-0047

2009
Open to Public Inspection

Name of the organization INSTITUTE OF INDUSTRIAL ENGINEERS, INC.	Employer identification number 13-1926850
DECISION REGARDING COMPENSATION, A LETTER IS SENT FROM EI	THER THEIR
DESIGNATED REPRESENTATIVE (ONE OF THE PRESIDENTS) OR ALL	MEMBERS OF THE
COMMITTEE TO THE EXECUTIVE DIRECTOR. THIS LETTER IS COPI	ED TO DONNA
CALVERT (CORPORATE OPERATIONS MANAGER) TO ENSURE ITS VALI	DITY. IN 2009,
BECAUSE NO RAISE WAS GRANTED , THE LETTER WAS NOT COPIED	TO DONNA.
FORM 990, PART VI, SECTION C, LINE 19: THE INSTITUTE MAKE	S ITS GOVERNING
DOCUMENTS AVAILABLE ON ITS WEBSITE AND MAKES THE CONFLICT	OF INTEREST
POLICY AND FINANCIAL STATEMENTS AVAILABLE BY REQUEST.	

Form, **8868** (Rev. April 2009) Department of the Treasury

Application for Extension of Time To File an Exempt Organization Return

File a separate application for each return

OMB No 1545-1709

Form 8868 (Rev 4-2009)

Internal Rev	enue Service	File a separate application for each return	
• If you a	are filing for an Add	omatic 3-Month Extension, complete only Part I and check this box litional (Not Automatic) 3-Month Extension, complete only Part II (on page 2 of this f	
		less you have already been granted an automatic 3-month extension on a previously file	
Part I	Automatio	c 3-Month Extension of Time. Only submit original (no copies needed)	
A corpora Part I onl	•	e Form 990-T and requesting an automatic 6-month extension - check this box and comp	olete ▶ □
	corporations (includ ome tax returns	ding 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an	extension of time
noted be (not auto you must	low (6 months for a matic) 3-month extensions submit the fully co	enerally, you can electronically file Form 8868 if you want a 3-month automatic extension corporation required to file Form 990-T) However, you cannot file Form 8868 electronic ension or (2) you file Forms 990-BL, 6069, or 8870, group returns, or a composite or contempleted and signed page 2 (Part II) of Form 8868. For more details on the electronic filing the e-file for Charities & Nonprofits	ally if (1) you want the additional solidated Form 990-T. Instead,
Type or	Name of Exemp	t Organization	Employer identification number
print	INSTITUT	E OF INDUSTRIAL ENGINEERS, INC.	13-1926850
File by the due date for filing your return See		and room or suite no If a P O box, see instructions KWAY LANE, BUILDING 5, NO. 200	
instructions	City, town or po NORCROSS	st office, state, and ZIP code. For a foreign address, see instructions. GA 30092	
For For	m 990 m 990-BL m 990-EZ m 990-PF	Form 990-T (corporation) Form 990-T (sec 401(a) or 408(a) trust) Form 990-T (trust other than above) Form 1041-A Form 887	27 69 70
Teleph If the c	one No (77 organization does not solve for a Group Retu	of ► 3577 PARKWAY LANE, BLDG.5, STE 200, NORCRO 0) 349-1111 FAX No ► ot have an office or place of business in the United States, check this box rn, enter the organization's four digit Group Exemption Number (GEN) If this of the group, check this box ► and attach a list with the names and EINs of all rn	Is for the whole group, check this
		3-month (6-months for a corporation required to file Form 990-T) extension of time until 15 , 2010 , to file the exempt organization return for the organization named above return for	
▶[calendar year X tax year begin	or	
2 If th	is tax year is for le	ss than 12 months, check reason	Change in accounting period
non	refundable credits		3a \$
	• •	r Form 990-PF or 990-T, enter any refundable credits and estimated	OL #
		nclude any prior year overpayment allowed as a credit at line 3b from line 3a Include your payment with this form, or, if required,	3b \$
dep		oon or, if required, by using EFTPS (Electronic Federal Tax Payment System).	3c \$ N/A
		make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form 8	

For Privacy Act and Paperwork Reduction Act Notice, see Instructions.

FOOTNOTES

STATEMENT 1

THIS CORPORATION IS ORGANIZED AND SHALL BE OPERATED EXCLUSIVELY FOR SCIENTIFIC, EDUCATIONAL AND CHARITABLE PURPOSES. IN THE FURTHERANCE OF SUCH PURPOSES, IT SHALL BE AUTHORIZED:

- TO ADVANCE THE GENERAL WELFARE OF MANKIND THROUGH THE RESOURCES AND CREATIVE ABILITIES OF THE INDUSTRIAL ENGINEERING PROFESSION.
- (B) TO ADVANCE THE ART AND SCIENCE OF INDUSTRIAL ENGINEERING FOR THE GENERAL WELFARE OF MANKIND.
- (C) TO ENCOURAGE AND ASSIST EDUCATION AND RESEARCH IN THE ART AND SCIENCE OF INDUSTRIAL ENGINEERING.
- (D) TO PROMOTE THE UNRESTRICTED DISSEMINATION OF KNOWLEDGE AND INFORMATION BY MEANS OF MEETINGS AND PUBLICATIONS RELATING TO THE ART AND SCIENCE OF INDUSTRIAL ENGINEERING.
- (E) TO RECEIVE, OWN AND MAINTAIN REAL OR PERSONAL PROPERTY, OR BOTH, AND TO USE AND APPLY THE WHOLE OR ANY PART OF THE INCOME OR PRINCIPAL THEREOF EXCLUSIVELY FOR SCIENTIFIC OR EDUCATIONAL PURPOSES IN THE ART AND SCIENCE OF INDUSTRIAL ENGINEERING.
- (F) TO ASSIST COLLEGES AND UNIVERSITIES IN THE DEVELOPMENT OF EDUCATIONAL PROGRAMS IN THE ART AND SCIENCE OF INDUSTRIAL ENGINEERING.