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Form 990  Department of the Treasury Internal Revenue Service	Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)	OMB No 1545-0047 2009 Open to Public Inspection
	The organization may have to use a copy of this return to satisfy state reporting requirements	

A For the 2009 calendar year, or tax year beginning 01-01-2009 and ending 12-31-2009				
B Check if applicable ☐ Address change ☐ Name change ☐ Initial return ☐ Terminated ☐ Amended return ☐ Application pending	Please use IRS label or print or type. See Specific Instructions.	C Name of organization WESTERN UNITED STATES AGRICULTURAL TRADE ASSOCIATION		D Employer identification number 94-2688448
		Doing Business As		E Telephone number (360) 693-3373
		Number and street (or P.O. box if mail is not delivered to street address) 4601 NE 77TH AVE No 240	Room/suite	G Gross receipts \$ 12,759,530
		City or town, state or country, and ZIP + 4 VANCOUVER, WA 986626730		
		F Name and address of principal officer ANDY ANDERSON 4601 NE 77TH AVE 240 VANCOUVER, WA 98662		
I Tax-exempt status ☒ 501(c)(6) (Insert no) ☐ 4947(a)(1) or ☐ 527		H(b) Are all affiliates included? ☐ Yes ☐ No If "No," attach a list (see instructions)		
J Website: WWW.WUSATA.ORG		H(c) Group exemption number		
K Form of organization ☒ Corporation ☐ Trust ☐ Association ☐ Other			L Year of formation 1980	M State of legal domicile WA

Part I		Summary		
Activities & Governance	1	Briefly describe the organization's mission or most significant activities ASSISTING AGRI-BUSINESS TO EXPAND THEIR EXPORTS OF FOOD AND AGRICULTURAL PRODUCTS		
	2	Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets		
	3	Number of voting members of the governing body (Part VI, line 1a)	3 1	
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4 1	
	5	Total number of employees (Part V, line 2a)	5 1	
	6	Total number of volunteers (estimate if necessary)	6	
	7a	Total gross unrelated business revenue from Part VIII, column (C), line 12	7a	
	7b	Net unrelated business taxable income from Form 990-T, line 34	7b	
Revenue	8	Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9	Program service revenue (Part VIII, line 2g)	12,377,883	12,463,984
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	-297,646	295,546
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		0
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	12,080,237	12,759,530
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	7,919,696	10,398,837
	14	Benefits paid to or for members (Part IX, column (A), line 4)		0
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	796,182	868,054
	16a	Professional fundraising fees (Part IX, column (A), line 11e)		0
	b	Total fundraising expenses (Part IX, column (D), line 25) ⁰		
	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24f)	3,761,356	1,079,948
	18	Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	12,477,234	12,346,839
	19	Revenue less expenses Subtract line 18 from line 12	-396,997	412,691
Net Assets or Fund Balances		Beginning of Current Year	End of Year	
	20	Total assets (Part X, line 16)	7,888,051	8,295,420
	21	Total liabilities (Part X, line 26)	6,518,511	6,513,189
	22	Net assets or fund balances Subtract line 21 from line 20	1,369,540	1,782,231

Part II Signature Block	
Sign Here	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge
	***** Signature of officer 2010-10-21 Date
	ANDY ANDERSON EXECUTIVE DIRECTOR Type or print name and title
Paid Preparer's Use Only	Preparer's signature MICHAEL J PLYMALE INC PS Date 2010-10-21 Check if self-employed ☒ Preparer's identifying number (see instructions)
	Firm's name (or yours if self-employed), address, and ZIP + 4 MICHAEL J PLYMALE INC PO BOX 268 VANCOUVER, WA 986660268 EIN
	Phone no (360) 695-0068

Part III

Statement of Program Service Accomplishments

1

Briefly describe the organization's mission

TO ASSIST SMALL TO MEDIUM FOOD COMPANIES IN DEVELOPING EXPORT MARKETS FOR THEIR PRODUCTS

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

Yes

☒

No

If "Yes," describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services?

Yes

☒

No

If "Yes," describe these changes on Schedule O

4

Describe the exempt purpose achievements for each of the organization's three largest program services by expenses

Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code) (Expenses \$ 2,699,353 including grants of \$ 1,861,817) (Revenue \$ 2,699,353)

GENERIC MARKET DEVELOPMENT PROGRAM ADMINISTRATION FOR MEMBER STATE DEPARTMENTS OF AGRICULTURE AND THE FOREIGN AGRICULTURE SERVICE OF THE U S D A

4b

(Code) (Expenses \$ 8,249,484 including grants of \$ 8,249,484) (Revenue \$ 8,249,484)

BRANDED MARKET DEVELOPMENT PROGRAM ADMINISTRATION FOR MEMBER STATE DEPARTMENTS OF AGRICULTURE, THE FOREIGN AGRICULTURAL SERVICE OF THE U S D A AND WESTERN FOOD COMPANIES

4c

(Code) (Expenses \$ 667,368 including grants of \$ 287,536) (Revenue \$ 667,368)

TRADE SHOW ORGANIZATION

4d

Other program services (Describe in Schedule O) **See also Additional Data for Description**

(Expenses \$ including grants of \$) (Revenue \$)

4e

Total program service expenses

\$ 11,616,205

Form 990 (2009)

Part IV

Checklist of Required Schedules

		Yes	No				
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	1	No				
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	No				
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>	3	No				
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities? <i>If "Yes," complete Schedule C, Part II</i>	4					
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? <i>If "Yes," complete Schedule C, Part III</i>	5	No				
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i> 	6	No				
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II</i> 	7	No				
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i> 	8	No				
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i> 	9	No				
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i> 	10	No				
11	Is the organization's answer to any of the following questions "Yes"? <i>If so, complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.</i> 	11	Yes				
	◆ Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI.</i>						
	◆ Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII.</i>						
	◆ Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII.</i>						
	◆ Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX.</i>						
	◆ Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X.</i>						
	◆ Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? <i>If "Yes," complete Schedule D, Part X.</i>						
12	Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI, XII, and XIII</i> 	12	Yes				
12A	Was the organization included in consolidated, independent audited financial statements for the tax year? 	<table><tr><th>Yes</th><th>No</th></tr><tr><td>12A</td><td>No</td></tr></table>	Yes	No	12A	No	
Yes	No						
12A	No						
	<i>If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional</i>						
13	Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>	13	No				
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	No				
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If "Yes," complete Schedule F, Part I</i> 	14b	Yes				
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? <i>If "Yes," complete Schedule F, Part II</i> 	15	Yes				
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? <i>If "Yes," complete Schedule F, Part III</i> 	16	No				
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>	17	No				
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18	No				
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>	19	No				
20	Did the organization operate one or more hospitals? <i>If "Yes," complete Schedule H</i>	20	No				

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23		No
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>	34		No
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35		No
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V

Statements Regarding Other IRS Filings and Tax Compliance

			Yes	No
1a	Enter the number reported in Box 3 of Form 1096, <i>Annual Summary and Transmittal of U.S. Information Returns</i> . Enter -0- if not applicable	1a16		
	b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?			1c	
2a	Enter the number of employees reported on Form W-3, <i>Transmittal of Wage and Tax Statements</i> filed for the calendar year ending with or within the year covered by this return	2a15	2b	Yes
	b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	3a		No
b If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O			3b	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
	b If "Yes," enter the name of the foreign country: See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
c If "Yes" to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?			5c	
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		No
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?			6b	
7 Organizations that may receive deductible contributions under section 170(c).				
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?			7c	
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d		
e Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?			7e	
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?			7f	
g For all contributions of qualified intellectual property, did the organization file Form 8899 as required?			7g	
h For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?			7h	
8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			8	
9 Sponsoring organizations maintaining donor advised funds.				
a Did the organization make any taxable distributions under section 4966?			9a	
b Did the organization make a distribution to a donor, donor advisor, or related person?			9b	
10 Section 501(c)(7) organizations. Enter				
a Initiation fees and capital contributions included on Part VIII, line 12		10a		
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities		10b		
11 Section 501(c)(12) organizations. Enter				
a Gross income from members or shareholders		11a		
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)		11b		
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?			12a	
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year		12b		

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Section A. Governing Body and Management

			Yes	No
1a	Enter the number of voting members of the governing body . . .	1a	13	
b	Enter the number of voting members that are independent . . .	1b	13	
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? . . .	3		No
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a material diversion of the organization's assets? . . .	5		No
6	Does the organization have members or stockholders?	6		No
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a		No
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons? . . .	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
a	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No

Section B. Policies

(This Section B requests information about policies not required by the Internal Revenue Code.)

			Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b		
11	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11	Yes	
11A	Describe in Schedule O the process, if any, used by the organization to review the Form 990			
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line a or b, describe the process in Schedule O (See instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed CA
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply. ☐ Own website ☐ Another's website ☒ Upon request
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization. ANDY ANDERSON 4601 NE 77TH AVE 240 VANCOUVER, WA 98662 (360) 693-3373

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization’s tax year Use Schedule J-2 if additional space is needed

- List all of the organization’s **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization’s **current** key employees See instructions for definition of "key employee "
- List the organization’s five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization’s **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization’s **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors , institutional trustees , officers , key employees , highest compensated employees , and former such persons

☐ Check this box if the organization did not compensate any current or former officer, director, trustee or key employee

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
SANDRA LEE KUNIMOTO DIRECTOR		X						0	0	0
FRANCI A HAVEMEISTER VICE-PRESIDENT		X		X				0	0	0
JOHN R STULP DIRECTOR		X						0	0	0
ANTHONY LESPERANCE DIRECTOR		X						0	0	0
LEONARD BLACKHAM DIRECTOR		X						0	0	0
DONALD BUTLER DIRECTOR		X						0	0	0
CELIA R GOULD TREASURER		X		X				0	0	0
KATY COBA DIRECTOR		X						0	0	0
I MILEY GONZALEZ PRESIDENT		X		X				0	0	0
AG KAWAMURA DIRECTOR		X						0	0	0
RON DE YONG DIRECTOR		X						0	0	0
DAN NEWHOUSE DIRECTOR		X						0	0	0
JASON FEARNEYHOUGH DIRECTOR		X						0	0	0
ANDY ANDERSON EXEC DIRECTOR	40 00			X				105,164	0	26,492
BRENDIA BAXTER ACCOUNTANT	40 00			X				43,759	0	8,547

1b	Total	148,923	0	35,039
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2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization: 1

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>		No
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		No

Section B. Independent Contractors

1	Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization		
	(A) Name and business address	(B) Description of services	(C) Compensation
2	Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization: 0		

Part VIII

Statement of Revenue

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514	
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns . . .	1a					
	b	Membership dues	1b					
	c	Fundraising events	1c					
	d	Related organizations	1d					
	e	Government grants (contributions)	1e					
	f	All other contributions, gifts, grants, and similar amounts not included above	1f					
	g	Noncash contributions included in lines 1a-1f \$ _____						
	h	Total. Add lines 1a-1f						
Program Service Revenue			Business Code					
	2a	FEES & CONTRACTS FROM _____	561,000	11,646,595	11,646,595			
	b	INDUSTRY ACTIVITY REV _____	561,000	753,953	753,953			
	c	APPLICATION FEES & DUE _____	561,000	60,511	60,511			
	d	TRADE SHOW REVENUE _____	561,000	2,925	2,925			
	e	_____						
	f	All other program service revenue						
	g	Total. Add lines 2a-2f		12,463,984				
Other Revenue	3	Investment income (including dividends, interest and other similar amounts)		295,546			295,546	
	4	Income from investment of tax-exempt bond proceeds . . .						
	5	Royalties						
	6a	Gross Rents	(i) Real	(ii) Personal				
		b	Less rental expenses					
		c	Rental income or (loss)					
		d	Net rental income or (loss)					
	7a	Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other				
		b	Less cost or other basis and sales expenses					
		c	Gain or (loss)					
		d	Net gain or (loss)					
	8a	Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18						
		b	Less direct expenses					
		c	Net income or (loss) from fundraising events . . .					
	9a	Gross income from gaming activities See Part IV, line 19						
		b	Less direct expenses					
		c	Net income or (loss) from gaming activities . . .					
	10a	Gross sales of inventory, less returns and allowances						
		b	Less cost of goods sold					
		c	Net income or (loss) from sales of inventory . . .					
Miscellaneous Revenue		Business Code						
11a								
b								
c								
d	All other revenue							
e	Total. Add lines 11a-11d							
12	Total revenue. See Instructions		12,759,530	12,463,984	0	295,546		

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	5,263,187			
2	Grants and other assistance to individuals in the U S See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16	5,135,650			
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	183,962			
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	513,757			
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	25,672			
9	Other employee benefits	78,125			
10	Payroll taxes	66,538			
11	Fees for services (non-employees)				
a	Management				
b	Legal				
c	Accounting	41,142			
d	Lobbying				
e	Professional fundraising See Part IV, line 17				
f	Investment management fees				
g	Other	54,403			
12	Advertising and promotion				
13	Office expenses	104,817			
14	Information technology				
15	Royalties				
16	Occupancy	86,836			
17	Travel	67,780			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	16,951			
23	Insurance				
24	Other expenses Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below)				
a	INDUSTRY ACTIVITY EXPEN	668,368			
b	DUES	20,400			
c	MISCELLANEOUS	19,251			
d					
e					
f	All other expenses				
25	Total functional expenses. Add lines 1 through 24f	12,346,839			
26	Joint costs. Check here ☐ if following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X

Balance Sheet

					(A)		(B)
					Beginning of year		End of year
Assets	1	Cash—non-interest-bearing			114,370	1	40,643
	2	Savings and temporary cash investments			143,028	2	214,112
	3	Pledges and grants receivable, net				3	
	4	Accounts receivable, net			6,039,332	4	5,826,650
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L				5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L				6	
	7	Notes and loans receivable, net				7	
	8	Inventories for sale or use				8	
	9	Prepaid expenses and deferred charges			334,734	9	561,270
	10a	Land, buildings, and equipment, cost or other basis. Complete Part VI of Schedule D	10a	120,950			
	b	Less accumulated depreciation	10b	90,059	34,133	10c	30,891
	11	Investments—publicly traded securities			1,222,454	11	1,621,854
	12	Investments—other securities. See Part IV, line 11				12	
	13	Investments—program-related. See Part IV, line 11				13	
	14	Intangible assets				14	
	15	Other assets. See Part IV, line 11				15	
	16	Total assets. Add lines 1 through 15 (must equal line 34)			7,888,051	16	8,295,420
Liabilities	17	Accounts payable and accrued expenses			6,220,943	17	5,907,397
	18	Grants payable				18	
	19	Deferred revenue			297,568	19	605,792
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D				21	
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrelated third parties				23	
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities. Complete Part X of Schedule D				25	
	26	Total liabilities. Add lines 17 through 25			6,518,511	26	6,513,189
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here ☒ and complete lines 27 through 29, and lines 33 and 34.						
	27	Unrestricted net assets			1,369,540	27	1,782,231
	28	Temporarily restricted net assets				28	
	29	Permanently restricted net assets				29	
	Organizations that do not follow SFAS 117, check here ☐ and complete lines 30 through 34.						
	30	Capital stock or trust principal, or current funds				30	
	31	Paid-in or capital surplus, or land, building or equipment fund				31	
	32	Retained earnings, endowment, accumulated income, or other funds				32	
	33	Total net assets or fund balances			1,369,540	33	1,782,231
	34	Total liabilities and net assets/fund balances			7,888,051	34	8,295,420

Part XI Financial Statements and Reporting

	Yes	No
1 Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? . . .		No
b Were the organization's financial statements audited by an independent accountant?	Yes	
c If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
d If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both ☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separated basis		
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	Yes	
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits . . .	Yes	

SCHEDULE D

(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

► **Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.**
► **Attach to Form 990. ► See separate instructions.**

OMB No 1545-0047

2009

Open to Public Inspection

Name of the organization
WESTERN UNITED STATES AGRICULTURAL
TRADE ASSOCIATION

Employer identification number

94-2688448

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate contributions to (during year)	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?	
	☐ Yes ☐ No	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit	
	☐ Yes ☐ No	

Part II

Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1	Purpose(s) of conservation easements held by the organization (check all that apply)											
	☐ Preservation of land for public use (e g , recreation or pleasure) ☐ Protection of natural habitat ☐ Preservation of open space	☐ Preservation of an historically importantly land area ☐ Preservation of a certified historic structure										
2	Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year											
		<table><tr><td></td><td>Held at the End of the Year</td></tr><tr><td>2a</td><td></td></tr><tr><td>2b</td><td></td></tr><tr><td>2c</td><td></td></tr><tr><td>2d</td><td></td></tr></table>		Held at the End of the Year	2a		2b		2c		2d	
	Held at the End of the Year											
2a												
2b												
2c												
2d												
a	Total number of conservation easements											
b	Total acreage restricted by conservation easements											
c	Number of conservation easements on a certified historic structure included in (a)											
d	Number of conservation easements included in (c) acquired after 8/17/06											
3	Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ► _____											
4	Number of states where property subject to conservation easement is located ► _____											
5	Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?											
	☐ Yes ☐ No											
6	Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ► _____											
7	Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ► \$ _____											
8	Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?											
	☐ Yes ☐ No											
9	In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements											

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a	If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items	
b	If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items	
	(i) Revenues included in Form 990, Part VIII, line 1	► \$ _____
	(ii) Assets included in Form 990, Part X	► \$ _____
2	If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items	
a	Revenues included in Form 990, Part VIII, line 1	► \$ _____
b	Assets included in Form 990, Part X	► \$ _____

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐

Public exhibition

b

☐

Scholarly research

c

☐

Preservation for future generations

d

☐

Loan or exchange programs

e

☐

Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV and complete the following table

	Amount
1c	
1d	
1e	
1f	

2a

Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV

Part V

Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current Year	(b)Prior Year	(c)Two Years Back	(d)Three Years Back	(e)Four Years Back
1a	Beginning of year balance				
b	Contributions				
c	Investment earnings or losses				
d	Grants or scholarships				
e	Other expenditures for facilities and programs				
f	Administrative expenses				
g	End of year balance				

2

Provide the estimated percentage of the year end balance held as

a

Board designated or quasi-endowment ▶ %

b

Permanent endowment ▶ %

c

Term endowment ▶ %

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i) unrelated organizations

3a(i)

Yes

No

(ii) related organizations

3a(ii)

Yes

No

b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

3b

Yes

No

4

Describe in Part XIV the intended uses of the organization's endowment funds

Part VI

Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements				
d Equipment	120,950		90,059	30,891
e Other				
Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).)				30,891

Schedule D (Form 990) 2009

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements		
1	Total revenue (Form 990, Part VIII, column (A), line 12)	112,759,530
2	Total expenses (Form 990, Part IX, column (A), line 25)	212,346,839
3	Excess or (deficit) for the year Subtract line 2 from line 1	3412,691
4	Net unrealized gains (losses) on investments	4
5	Donated services and use of facilities	5
6	Investment expenses	6
7	Prior period adjustments	7
8	Other (Describe in Part XIV)	8
9	Total adjustments (net) Add lines 4 - 8	90
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10412,691

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return		
1	Total revenue, gains, and other support per audited financial statements	112,759,530
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12	
a	Net unrealized gains on investments2a	
b	Donated services and use of facilities2b	
c	Recoveries of prior year grants2c	
d	Other (Describe in Part XIV)2d	
e	Add lines 2a through 2d2e	0
3	Subtract line 2e from line 13	12,759,530
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1	
a	Investment expenses not included on Form 990, Part VIII, line 7b4a	
b	Other (Describe in Part XIV)4b	
c	Add lines 4a and 4b4c	0
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)5	12,759,530

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return		
1	Total expenses and losses per audited financial statements	112,346,839
2	Amounts included on line 1 but not on Form 990, Part IX, line 25	
a	Donated services and use of facilities2a	
b	Prior year adjustments2b	
c	Other losses2c	
d	Other (Describe in Part XIV)2d	
e	Add lines 2a through 2d2e	0
3	Subtract line 2e from line 13	12,346,839
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	
a	Investment expenses not included on Form 990, Part VIII, line 7b4a	
b	Other (Describe in Part XIV)4b	
c	Add lines 4a and 4b4c	0
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)5	12,346,839

Part XIV Supplemental Information		
Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.		
Identifier	Return Reference	Explanation

SCHEDULE F
(Form 990)

Department of the Treasury
Internal Revenue Service

Statement of Activities Outside the United States

▶ **Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.**
▶ **Attach to Form 990. ▶ See separate instructions.**

OMB No 1545-0047

2009

**Open to Public
Inspection**

Name of the organization
WESTERN UNITED STATES AGRICULTURAL
TRADE ASSOCIATION

Employer identification number

94-2688448

Part I General Information on Activities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

1 For grantmakers. Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ **Yes** ☐ **No**

2 For grant makers. Describe in Part IV the organization's procedures for monitoring the use of grant funds outside the United States

3 Activities per Region (Use Schedule F-1 (Form 990) if additional space is needed)

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
CENTRAL AMERICAN & THE CARIBBEAN			PROGRAM	ASSIST WITH PROMOTING PRODUCTS	79,866
EAST ASIA AND THE PACIFIC			PROGRAM	ASSIST WITH PROMOTING PRODUCTS	1,554,704
EUROPE(INCLUDING ICELAND AND GREENLAND)			PROGRAM	ASSIST WITH PROMOTING PRODUCTS	1,818,257
MIDDLE EAST AND NORTH AFRICA			PROGRAM	ASSIST WITH PROMOTING PRODUCTS	1,238,961
NORTH AMERICA			PROGRAM	ASSIST WITH PROMOTING PRODUCTS	466,677
SOUTH AMERICA			PROGRAM	ASSIST WITH PROMOTING PRODUCTS	10,498
Totals ►	0	0			5,168,963

[illegible]**Schedule F (Form 990) 2009**

Part III **Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 16.
Use Schedule F-1 (Form 990) if additional space is needed.

[illegible]

Complete this part to provide the information required in Part I, line 2, and any additional information.

Schedule F (Form 990) 2009

Additional Data

Software ID:

Software Version:

EIN: 94-2688448

Name: WESTERN UNITED STATES AGRICULTURAL
TRADE ASSOCIATION

Form 990 Schedule F Part II - Grants or Entities Outside The United States

(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		CENTRAL AMERICAN & THE CARIBBEAN	ASSIST WITH PROMOTING OF PRODUCT	79,866	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING OF PRODUCT	33,206	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING OF PRODUCT	14,618	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	23,163	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	76,967	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	6,205	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	13,067	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	99,015	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	5,161	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	30,486	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	64,056	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	26,010	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	93,584	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	79,643	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	4,935	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	115,223	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	18,000	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	6,117	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	8,169	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	13,170	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	18,000	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	323,259	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	7,926	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	10,000	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	12,482	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	8,601	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	15,647	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	11,076	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	14,735	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	166,043	WIRE TRANSFER OR CHECK	0		

(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	21,704	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	49,373	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	2,276	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	6,000	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	5,000	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	87,916	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	10,075	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	5,349	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	37,489	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	5,105	WIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCTS	5,850	WIRE TRANSFER OR CHECK	0		
		EUROPE (INCLUDING ICELAND AND GREENLAND)	ASSIST WITH PROMOTING PRODUCTS	297,526	WIRE TRANSFER OR CHECK	0		
		EUROPE (INCLUDING ICELAND AND GREENLAND)	ASSIST WITH PROMOTING PRODUCTS	28,564	WIRE TRANSFER OR CHECK	0		
		EUROPE (INCLUDING ICELAND AND GREENLAND)	ASSIST WITH PROMOTING PRODUCTS	9,239	WIRE TRANSFER OR CHECK	0		
		EUROPE (INCLUDING ICELAND AND GREENLAND)	ASSIST WITH PROMOTING PRODUCTS	432,964	WIRE TRANSFER OR CHECK	0		
		EUROPE (INCLUDING ICELAND AND GREENLAND)	ASSIST WITH PROMOTING PRODUCTS	111,516	WIRE TRANSFER OR CHECK	0		
		EUROPE (INCLUDING ICELAND AND GREENLAND)	ASSIST WITH PROMOTING PRODUCTS	45,000	WIRE TRANSFER OR CHECK	0		
		EUROPE (INCLUDING ICELAND AND GREENLAND)	ASSIST WITH PROMOTING PRODUCTS	7,000	WIRE TRANSFER OR CHECK	0		
		EUROPE (INCLUDING ICELAND AND GREENLAND)	ASSIST WITH PROMOTING PRODUCTS	14,687	WIRE TRANSFER OR CHECK	0		
		EUROPE (INCLUDING ICELAND AND GREENLAND)	ASSIST WITH PROMOTING PRODUCTS	112,373	WIRE TRANSFER OR CHECK	0		
		EUROPE (INCLUDING ICELAND AND GREENLAND)	ASSIST WITH PROMOTING PRODUCTS	124,222	WIRE TRANSFER OR CHECK	0		
		EUROPE (INCLUDING ICELAND AND GREENLAND)	ASSIST WITH PROMOTING PRODUCT	39,254	wIRE TRANSFER OR CHECK	0		
		EUROPE (INCLUDING ICELAND AND GREENLAND)	ASSIST WITH PROMOTING PRODUCT	287,569	wIRE TRANSFER OR CHECK	0		
		EUROPE (INCLUDING ICELAND AND GREENLAND)	ASSIST WITH PROMOTING PRODUCT	4,030	wIRE TRANSFER OR CHECK	0		
		EUROPE (INCLUDING ICELAND AND GREENLAND)	ASSIST WITH PROMOTING PRODUCT	291,947	wIRE TRANSFER OR CHECK	0		
		EUROPE (INCLUDING ICELAND AND GREENLAND)	ASSIST WITH PROMOTING PRODUCT	7,920	wIRE TRANSFER OR CHECK	0		
		EAST ASIA AND THE PACIFIC	ASSIST WITH PROMOTING PRODUCT	4,445	wIRE TRANSFER OR CHECK	0		
		MIDDLE EAST AND NORTH AFRICA	ASSIST WITH PROMOTING PRODUCT	9,780	wIRE TRANSFER OR CHECK	0		
		MIDDLE EAST AND NORTH AFRICA	ASSIST WITH PROMOTING PRODUCT	36,025	wIRE TRANSFER OR CHECK	0		
		MIDDLE EAST AND NORTH AFRICA	ASSIST WITH PROMOTING PRODUCT	12,250	wIRE TRANSFER OR CHECK	0		

(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		MIDDLE EAST AND NORTH AFRICA	ASSIST WITH PROMOTING PRODUCT	22,608	WIRE TRANSFER OR CHECK	0		
		MIDDLE EAST AND NORTH AFRICA	ASSIST WITH PROMOTING PRODUCT	29,342	WIRE TRANSFER OR CHECK	0		
		MIDDLE EAST AND NORTH AFRICA	ASSIST WITH PROMOTING PRODUCT	145,888	WIRE TRANSFER OR CHECK	0		
		MIDDLE EAST AND NORTH AFRICA	ASSIST WITH PROMOTING PRODUCT	34,767	WIRE TRANSFER OR CHECK	0		
		MIDDLE EAST AND NORTH AFRICA	ASSIST WITH PROMOTING PRODUCT	21,969	WIRE TRANSFER OR CHECK	0		
		MIDDLE EAST AND NORTH AFRICA	ASSIST WITH PROMOTING PRODUCT	5,805	WIRE TRANSFER OR CHECK	0		
		MIDDLE EAST AND NORTH AFRICA	ASSIST WITH PROMOTING PRODUCT	19,295	WIRE TRANSFER OR CHECK	0		
		MIDDLE EAST AND NORTH AFRICA	ASSIST WITH PROMOTING PRODUCT	14,772	WIRE TRANSFER OR CHECK	0		
		MIDDLE EAST AND NORTH AFRICA	ASSIST WITH PROMOTING PRODUCT	22,725	WIRE TRANSFER OR CHECK	0		
		MIDDLE EAST AND NORTH AFRICA	ASSIST WITH PROMOTING PRODUCT	301,908	WIRE TRANSFER OR CHECK	0		
		MIDDLE EAST AND NORTH AFRICA	ASSIST WITH PROMOTING PRODUCT	19,797	WIRE TRANSFER OR CHECK	0		
		MIDDLE EAST AND NORTH AFRICA	ASSIST WITH PROMOTING PRODUCT	32,122	WIRE TRANSFER OR CHECK	0		
		MIDDLE EAST AND NORTH AFRICA	ASSIST WITH PROMOTING PRODUCT	59,464	WIRE TRANSFER OR CHECK	0		
		MIDDLE EAST AND NORTH AFRICA	ASSIST WITH PROMOTING PRODUCT	170,346	WIRE TRANSFER OR CHECK	0		
		MIDDLE EAST AND NORTH AFRICA	ASSIST WITH PROMOTING PRODUCT	207,626	WIRE TRANSFER OR CHECK	0		
		MIDDLE EAST AND NORTH AFRICA	ASSIST WITH PROMOTING PRODUCT	72,471	WIRE TRANSFER OR CHECK	0		
		NORTH AMERICA	ASSIST WITH PROMOTING PRODUCT	16,837	WIRE TRANSFER OR CHECK	0		
		NORTH AMERICA	ASSIST WITH PROMOTING PRODUCT	268,522	WIRE TRANSFER OR CHECK	0		
		NORTH AMERICA	ASSIST WITH PROMOTING PRODUCT	7,693	WIRE TRANSFER OR CHECK	0		
		NORTH AMERICA	ASSIST WITH PROMOTING PRODUCT	13,898	WIRE TRANSFER OR CHECK	0		
		NORTH AMERICA	ASSIST WITH PROMOTING PRODUT	20,250	WIRE TRANSFER OR CHECK	0		
		NORTH AMERICA	ASSIST WITH PROMOTING PRODUCT	121,070	WIRE TRANSFER OR CHECK	0		
		NORTH AMERICA	ASSIST WITH PROMOTING PRODUCT	18,407	WIRE TRANSFER OR CHECK	0		
		SOUTH AMERICA	ASSIST WITH PROMOTING PRODUCT	10,498	WIRE TRANSFER OR CHECK	0		

Schedule I
(Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990

OMB No 1545-0047

2009

Open to Public
Inspection

Name of the organization
WESTERN UNITED STATES AGRICULTURAL
TRADE ASSOCIATION

Employer identification number
94-2688448

Part I

General Information on Grants and Assistance

- 1

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

☒ Yes ☐ No
- 2

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed ▶ ☐

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
See Additional Data Table							

2

Enter total number of section 501(c)(3) and government organizations

▶

3

Enter total number of other organizations

▶

Part III **Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
Use Schedule I-1 (Form 990) if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance

Part IV **Supplemental Information.** Complete this part to provide the information required in Part I, line 2, and any other additional information.

[illegible]

Software ID:
Software Version:
EIN: 94-2688448
Name: WESTERN UNITED STATES AGRICULTURAL
 TRADE ASSOCIATION

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
34 DEGREES3457 RINGSBY COURT SUITE 328 DENVER, CO 80216	35-2211167		7,708	0			ASSIST WITH PROMOTING PRODUCTSASSIST WITH PROMOTING PRODUCTS
ALBER SEAFOODSPIER 45 SHED B UNIT 4 SAN FRANCISCO, CA 94133	92-9445286		7,009	0			ASSIST WITH PROMOTING PRODUCTS ASSIST WITH PROMOTING PRODUCTS
ALFALFA KINGHC 72 BOX 8698 HWY 264 DYER, NV 89010	94-3389305		12,393	0			ASSIST WITH PROMOTING PRODUCTS
ALOHA MEDICINALS INC 2300 ARROWHEAD DR CARSON CITY, NV 89706	99-0347892		5,655	0			ASSIST WITH PROMOTING PRODUCTS
AMERICAN TRADING INTERNATIONAL3415 S SEPULVEDA BLVD 610 LOS ANGELES, CA 90034	95-4837845		9,620	0			ASSIST WITH PROMOTING PRODUCTS
ANDREW M SMYTH382 W ANTON DRIVE MERIDIAN, ID 83646	91-1665592		9,000	0			ASSIST WITH PROMOTING PRODUCTS
APPLIED HORTICULTURAL INCPO BOX 2355 LAKE OSWEGO, OR 970350601			49,687	0			ASSIST WITH PROMOTING PRODUCTS
ARCTIC PAWS LLCPO BOX 244365 ANCORAGE, AK 99524	92-0177569		39,153	0			ASSIST WITH PROMOTING PRODUCTS
ASTORIA PACIFIC SEAFOODSPO BOX 1180 ASTORIA, OR 97103	91-2021056		6,707	0			ASSIST WITH PROMOTING PRODUCTS
ATHENA MARKETING INTERNATIONAL1411 4TH AVE 629 SEATTLE, WA 98101			57,162	0			ASSIST WITH PROMOTING PRODUCTS

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AUTHENTIC AMERICAN FOOD CO5711 CORSA AVE VESTLAKE VILLAGE, CA 91362	95-4438391		12,491	0			ASSIST WITH PROMOTING PRODUCTS
BARD VALLEY MEDJOOLPO BOX 3937 BARD, CA 922220330	33-0250345		50,010	0			ASSIST WITH PROMOTING PRODUCTS
BARNEY'S PREMIUM FOODS2925 ELM AVE 101 FRESNO, CA 93706	26-2354271		9,063	0			ASSIST WITH PROMOTING PRODUCTS
BEFORE AND AFTER CANDY LLC29949 EASTVALE CT AGOURA HILLS, CA 91301	56-2349001		213,165	0			ASSIST WITH PROMOTING PRODUCTS
BELL CARTER OLIVE CO 3742 MT DIABLO BLVD LAFAYETTE, CA 94549	91-1751923		5,826	0			ASSIST WITH PROMOTING PRODUCTS
BENJAMIN HANSEL1838 NE 104TH ST LP 8 VANCOUVER, WA 98686	22-3954650		5,112	0			ASSIST WITH PROMOTING PRODUCTS
BEVERLY HILLS PURVEYORS2118 WILSHIRE BLVD 828 SANTA MONICA, CA 90403			5,091	0			ASSIST WITH PROMOTING PRODUCTS
BOB'S RED MILL NATURAL FOODS13521 SE PHEASANT CT MILWAUKIE, OR 97222	93-1014460		85,739	0			ASSIST WITH PROMOTING PRODUCTS
BRITISH WHOLESALE IMPORTS5711 CORSA AVE WESTLAKE, CA 91362	95-4438391		7,913	0			ASSIST WITH PROMOTING PRODUCTS
BRYANT CHRISTIE INC500 UNION ST 701 SEATTLE, WA 98101	91-1602977		189,975	0			ASSIST WITH PROMOTING PRODUCTS

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BUBBIES HOMEMADE ICE CREAM99-1267 WAIUA PL UNIT B AIEA,HI 967013277	99-0235623		10,882	0			ASSIST WITH PROMOTING PRODUCTS
BUSTYOURCARBCOM634 N POPLAR N ORANGE,CA 92868	26-4129524		18,470	0			ASSIST WITH PROMOTING PRODUCTS
CALIFORNIA FOOD PACKAGING LLC635 NORTH ECKHOFF A ORANGE,CA 92868	26-3691185		52,273	0			ASSIST WITH PROMOTING PRODUCTS
CF FRESHPO BOX 665 SEDRO WOOLLEY,WA 98284	91-1589007		8,401	0			ASSIST WITH PROMOTING PRODUCTS
CHUKAR CHERRY COMPANY INCPO BOX 510 PROSSER,WA 993500510	91-1340569		29,802	0			ASSIST WITH PROMOTING PRODUCTS
CLASSIC FOODS INC6 SIRIUS IRVINE,CA 92612	33-0907576		6,534	0			ASSIST WITH PROMOTING PRODUCTS
COLUMBIA MARKETING INTERN'LPO BOX 3361 WENATCHEE,WA 98807	91-1452007		91,339	0			ASSIST WITH PROMOTING PRODUCTS
COMMERCE TOURS INT'L INC1730 24TH AVE SAN FRANCISCO,CA 94122	91-2449810		11,685	0			ASSIST WITH PROMOTING PRODUCTS
COMMERCIAL CREAMERY CO159 S CEDAR STREET SPOKANE,WA 99204	91-0184450		18,168	0			ASSIST WITH PROMOTING PRODUCTS
CORAL LLC924 INCLINE WAY L INCLINE VILLAGE,NV 89451	11-3738062		12,959	0			ASSIST WITH PROMOTING PRODUCTS

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CROPSOURCE INTERNATIONAL LLC1655 N MAIN ST SUITE 200 WALNUT CREEK,CA 94596	94-3407699		426,347	0			ASSIST WITH PROMOTING PRODUCTS
DAVE'S GOURMET INC2000 MCKINNON AVE BLDG 428 5 SAN FRANCISCO,CA 94124	54-1664344		14,028	0			ASSIST WITH PROMOTING PRODUCTS
DESERT WHALE JOJOBA CO INCPO BOX 41594 TUCSON,AZ 857196931	86-0409878		36,012	0			ASSIST WITH PROMOTING PRODUCTS
DFS GOURMET FOODSPO BOX 711146 SALT LAKE CITY,UT 84171	26-1795524		6,705	0			ASSIST WITH PROMOTING PRODUCTS
DR SMOOTHIE BRANDS 1730 RAYMER AVE FULLERTON,CA 92833	83-0470796		33,341	0			ASSIST WITH PROMOTING PRODUCTS
DUNDEE FRUIT COMPANY PO BOX 445 DUNDEE,OR 97115	93-1165943		5,322	0			ASSIST WITH PROMOTING PRODUCTS
DW HINMAN CELLARS LLC 4043 DILLARD RD EUGENE,OR 97405	20-5757251		6,289	0			ASSIST WITH PROMOTING PRODUCTS
DXR INTERNATIONAL INC 1003 COHEN CT PETALUMA,CA 94952	68-0335770		6,953	0			ASSIST WITH PROMOTING PRODUCTS
EASTERDAY FARMSPO BOX 2813 PASCO,WA 99302	91-1707419		6,912	0			ASSIST WITH PROMOTING PRODUCTS
ELK COVE VINEYARDS 27751 NW OLSON ROAD GASTON,OR 97119	93-1171831		5,287	0			ASSIST WITH PROMOTING PRODUCTS

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ERKER GRAIN COMPANY 113 ENSIGN STREET FORT MORGAN,CO 80701	84-0709079		9,623	0			ASSIST WITH PROMOTING PRODUCTS
EXCEL TRADE LLC2411 W HALLADAY ST SEATTLE,WA 98199	20-5064817		6,083	0			ASSIST WITH PROMOTING PRODUCTS
FAIRMONT INTERNATIONAL957 AZALEA DR SUNNYVALE,CA 94086	20-1152810		19,779	0			ASSIST WITH PROMOTING PRODUCTS
FIRST VEGETARIAN FOODS INCPO BOX 550 SEAL BEACH,CA 90740	95-3955148		12,898	0			ASSIST WITH PROMOTING PRODUCTS
FISHER NUT COMPANY1233 PASEO VERDE DRIVE MERCED,CA 95348	77-0312998		29,552	0			ASSIST WITH PROMOTING PRODUCTS
FRENCH GOURMET INC500 KUWILI STREET HONOLULU,HI 96817	99-0256594		50,840	0			ASSIST WITH PROMOTING PRODUCTS
FUNGUS AMONG USPO BOX 352 SNOHOMISH,NV 98291	91-1915761		10,714	0			ASSIST WITH PROMOTING PRODUCTS
GAMMA PHARMACEUTICALS INC 800 N RAINBOW BLVD 110 LAS VEGAS,NV 89107	72-1235452		11,387	0			ASSIST WITH PROMOTING PRODUCTS
GEORGE-HAND DISTILLED PRODUCTSPO BOX 3568 SANTA CLARA,CA 95055	77-0457509		77,644	0			ASSIST WITH PROMOTING PRODUCTS
GLOBAL NUT CO425 S PINE ST 6 MADERA,CA 93637	22-3815788		25,261	0			ASSIST WITH PROMOTING PRODUCTS

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GLOBAL-GOURMET EXPORT SERVICE2475-A PASEO DE LAS AMERICAS 1698 SAN DIEGO,CA 92154	20-1033485		8,487	0			ASSIST WITH PROMOTING PRODUCTS
GLUTEN FREE FAULAOUS 7323 E VALLEY VIEW RD SCOTTSDALE,AZ 85250	26-0128863		15,163	0			ASSIST WITH PROMOTING PRODUCTS
GOLDEN GATE NUT CO 1233 PASEO VERDE DR MERCED,CA 95348	26-3135340		25,796	0			ASSIST WITH PROMOTING PRODUCTS
GOLDEN STAR TRADING INC2370 CRENSHAW BLVD M TORRENCE,CA 90501	77-0232691		14,615	0			ASSIST WITH PROMOTING PRODUCTS
GOLDEN WEST NUTS INC 1233 PASEO VERDE DRIVE MERCED,CA 95348	68-0040811		8,132	0			ASSIST WITH PROMOTING PRODUCTS
GREAT AMERICAN APPETIZERS216 8TH STREET NORTH NAMPA,ID 836873029	20-1367916		7,851	0			ASSIST WITH PROMOTING PRODUCTS
GREEN POINT NURSERIES INCPO BOX 4400 HILO,HI 96720	99-0224280		6,806	0			ASSIST WITH PROMOTING PRODUCTS
GREYSTAR PRODUCTS INC PO BOX 3907 TUSTIN,CA 92781	33-0886241		40,170	0			ASSIST WITH PROMOTING PRODUCTS
GRIZZLY PET PRODUCTS LLC19600-144TH AVE NE WOODINVILLE,WA 98072	52-7256629		9,237	0			ASSIST WITH PROMOTING PRODUCTS
HAMAKUA MACADAMIA NUT COPO BOX 44715 KAWAIIHAE,HI 96743	99-0313920		5,654	0			ASSIST WITH PROMOTING PRODUCTS

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
HAMMOND'S CANDIES5735 N WASHINGTON ST DENVER,CO 80216	20-8307380		14,652	0			ASSIST WITH PROMOTING PRODUCTS
HILLTOP RANCH INC13890 LOONEY ROAD BALICO,CA 95303	77-0529522		46,407	0			ASSIST WITH PROMOTING PRODUCTS
HINT INC2124 UNION ST D SAN FRANCISCO,CA 94123	04-3806328		17,139	0			ASSIST WITH PROMOTING PRODUCTS
HONEY RIDGE FARMS12310 NE 245TH AVE BRUSH PRAIRIE,WA 98606	77-0077602		15,232	0			ASSIST WITH PROMOTING PRODUCTS
HUGHSON NUT INC1233 PASEO VERDE DRIVE MERCED,CA 95348			63,157	0			ASSIST WITH PROMOTING PRODCUTS
HUMM FOODS INCPO BOX 18932 DENVER,CO 80218	84-1591209		64,872	0			ASSIST WITH PROMOTING PRODUCTS
INT'L FLORA TECHNOLOGIES LTD291 E EL PRADO CT CHANDLER,AZ 85225	13-3035634		12,499	0			ASSIST WITH PROMOTING PRODUCTS
JOJO'S BEST LLC826 S 17700 E EDEN,ID 83325	82-0433927		10,115	0			ASSIST WITH PROMOTING PRODUCTS
JUSTIN'S NUT BUTTER409 SPRUCE ST BOULDER,CO 80302	02-0618600		10,931	0			ASSIST WITH PROMOTING PRODUCTS
KONA BLUE WATER FARMS LLCPO BOX 4239 KAILUAKONA,HI 96745	20-1719223		6,076	0			ASSIST WITH PROMOTING PRODUCTS

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LA PANZANELLA LLC18475 OLYMPIC AVE S TUKWILA,WA 98188	90-0109274		46,689	0			ASSIST WITH PROMOTING PRODUCTS
LOS CHILEROS401 2ND ST SW ALBUQUERQUE,NM 87102	85-0475770		56,745	0			ASSIST WITH PROMOTING PRODUCTS
MAG W LLC73 FAIRLAND RD LAGUNA NIGUEL,CA 92677	20-5189734		170,499	0			ASSIST WITH PROMOTING PRODUCTS
MAMA LIL'S LLC832 14TH AVE SEATTLE,WA 98122	20-0886410		8,766	0			ASSIST WITH PROMOTING PRODUCTS
MARIANI NUT COMPANYPO BOX 808 WINTERS,CA 95694	94-2775825		41,862	0			ASSIST WITH PROMOTING PRODUCTS
MARIANI PACKING COMPANY500 CROCKER DRIVE VACAVILLIE,CA 956888706	94-2830833		122,608	0			ASSIST WITH PROMOTING PRODUCTS
MARY'S GONE CRACKERS PO BOX 965 GRIDLEY,CA 95948	26-0867394		22,576	0			ASSIST WITH PROMOTING PRODUCTS
MASHTI MALONE1525 N LA BREA AVE HOLLYWOOD,CA 90028	19-7679020		7,641	0			ASSIST WITH PROMOTING PRODUCTS
MAX INTERNAMERICAS INC2740 W CANYON AVE SAN DIEGO,CA 92123	74-3112656		36,680	0			ASSIST WITH PROMOTING PRODUCTS
MAYFLOWER PARK HOTEL 405 OLIVE WAY SEATTLE,WA 98101	91-0869457		33,418	0			ASSIST WITH PROMOTING PRODUCTS

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MONT BLANC GOURMET 2925 E COLFAX AVE DENVER, CO 802061604	84-1009758		10,700	0			ASSIST WITH PROMOTING PRODUCTS
MOONEY FARMS INC1220 FORTRESS STREET CHICO, CA 95973	68-0209013		56,246	0			ASSIST WITH PROMOTING PRODUCTS
NAMASTE FOODS LLCPO BOX 3133 COEUR DALENE, ID 83816	82-0519749		14,556	0			ASSIST WITH PROMOTING PRODUCTS
NAPA VALLEY TRADING CO 18124 WEDGE PKWY 102 RENO, NV 89511	20-1427318		119,197	0			ASSIST WITH PROMOTING PRODUCTS
NATIVE KJALII FOODS INC PO BOX 471030 SAN FRANCISCO, CA 94147	94-3247091		9,647	0			ASSIST WITH PROMOTING PRODUCTS
NATREN INC3105 WILLOW LANE WESTLAKE, CA 91316	95-3851052		8,536	0			ASSIST WITH PROMOTING PRODUCTS
NATURAL PLANT PRODUCTSPO BOX 4306 SALEM, OR 97302	93-1229443		12,064	0			ASSIST WITH PROMOTING PRODUCTS
NEVADA COMM ON ECON DEV808 WNYE LANE CARSON CITY, NV 89703	88-6000022		9,129	0			ASSIST WITH PROMOTING PRODUCTS
NEW MEXICO DEPT OF AGRICULTURE3190 S ESPINA LAS CRUCES, NM 88003	85-6000401		9,498	0			ASSIST WITH PROMOTING PRODUCTS
NEXT PROTEINS INCPO BOX 2469 CARLSBAD, CA 92018	33-0421200		24,912	0			ASSIST WITH PROMOTING PRODUCTS

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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NONI BIOTECH INTERNATIONAL LLC810 HAIKU RD 317 HAIKU,HI 96708	57-1241907		5,797	0			ASSIST WITH PROMOTING PRODUCTS
NORPAC FOODS INCPO BOX 1800 LAKE OSWEGO,OR 970350800	93-0289330		55,340	0			ASSIST WITH PROMOTING PRODUCTS
NOUSHING INC10021 1/2 CANOGA AVENUE CHATSWORTH,CA 91311	87-0673375		20,271	0			ASSIST WITH PROMOTING PRODUCTS
NUTRACEA5090 N 40TH ST 400 PHOENIX,AZ 85018			8,628	0			ASSIST WITH PROMOTING PRODUCTS
O OLIVE OIL1997 S MCDOWELL BLVD A PETALUMA,CA 94954	30-0455041		7,286	0			ASSIST WITH PROMOTING PRODUCTS
OAK OVERSEAS112 CABARRUS AVE E CONCORD,NC 28025	20-3621392		54,624	0			ASSIST WITH PROMOTING PRODUCTS
ONEONTA TRADING CO INCPO BOX 549 WENATCHEE,WA 98801	91-0348108		47,039	0			ASSIST WITH PROMOTING PRODUCTS
OOGIE SNACKS LLC1932 W 33RD AVE DENVER,CO 80211	20-3064857		16,892	0			ASSIST WITH PROMOTING PRODUCTS
OREGON DEPT OF AGRICULTURE635 CAPITOL ST NE SALEM,OR 973012532	93-6001759		41,699	0			ASSIST WITH PROMOTING PRODUCTS
OREGON FRUIT PRODUCTS PO BOX 5283 SALEM,OR 97304	93-0567686		83,339	0			ASSIST WITH PROMOTING PRODUCTS

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ORGANIC BY NATURE INC 1542 SEABRIGHT AVE LONG BEACH,CA 90813	33-0911514		5,417	0			ASSIST WITH PROMOTING PRODUCTS
PACIFIC ORGANIC PRODUCES 1625 BUSH ST 3 SAN FRANCISCO,CA 94109	94-2972258		13,909	0			ASSIST WITH PROMOTING PRODUCTS
PACIFIC VALLEY FOODS 2700 RICHARDS RD 101 BELLEVUE,WA 98005	91-0947444		34,520	0			ASSIST WITH PROMOTING PRODUCTS
PARTNERS A TASTEFUL CHOICE 20232 72ND AVE S KENT,WA 98032	91-1601772		165,859	0			ASSIST WITH PROMOTING PRODUCTS
PET APPEAL INC 14340 SE INDUSTRIAL WAY CLACKAMAS,OR 97015	73-1659353		72,696	0			ASSIST WITH PROMOTING PRODUCTS
PRIME HEALTH 2140 EASTMAN AVE 111 VENTURA,CA 93003	77-0587744		11,342	0			ASSIST WITH PROMOTING PRODUCTS
PRIMEX INTERNATIONAL TRADING 5777 W CENTURY BLVD 1485 LOS ANGELES,CA 90045	95-4238908		35,749	0			ASSIST WITH PROMOTING PRODUCTS
ROXI GROUP INC 16580 WEDGE PKWY 300 RENO,NV 89511	88-6047887		12,121	0			ASSIST WITH PROMOTING PRODUCTS
SAHALE SNACKS INC 3411 S 120TH PLACE SUITE 100 SEATTLE,WA 98168	20-3005337		7,865	0			ASSIST WITH PROMOTING PRODUCTS
SCHEIDEGGER TRADING CO INC 351 CALIFORNIA ST 1400 SAN FRANCISCO,CA 94104 2415	94-2733688		43,770	0			ASSIST WITH PROMOTING PRODUCTS

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SEA FARE EXPOSITIONS INC2360 W COMMODORE WAY 210 SEATTLE, WA 98199	91-1224431		21,978	0			ASSIST WITH PROMOTING PRODUCTS
SENSIBLE FOODS LLC782 THOMPSON LANE PETALUMA, CA 94952	52-2102798		32,503	0			ASSIST WITH PROMOTING PRODUCTS
SESTER FARMS INC33205 SE OXBOW DR GRESHAM, OR 97080	93-0960920		19,314	0			ASSIST WITH PROMOTING PRODUCTS
SETTON PISTACHIO OF85 AUSTIN BLVD COMMACK, NY 11725	77-0407020		59,814	0			ASSIST WITH PROMOTING PRODUCTS
SIMBREE LLC309 S CLOVERDALE C-37 SEATTLE, WA 98108	20-0536316		5,685	0			ASSIST WITH PROMOTING PRODUCTS
SNACK ALLIANCE INCPO BOX 70 HERMISTON, WA 97838	93-1208635		55,295	0			ASSIST WITH PROMOTING PRODUCTS
SOJO FOODS1706 PULALLUP ST SUMNER, WA 98390	04-3632721		33,900	0			ASSIST WITH PROMOTING PRODUCTS
SPI WEST PORT INC377 SWIFT AVE SAN FRANCISCO, CA 94080	72-1600694		31,395	0			ASSIST WITH PROMOTING PRODUCTS
STAHLBUSH ISLAND FARMS3122 STAHLBUSH ISLAND ROAD CORVALLIS, OR 97333	93-1031739		20,119	0			ASSIST WITH PROMOTING PRODUCTS
STATE CENTER COMMUNITY COLLEGE 1525 E WELDON FRESNO, CA 93704	94-1574802		21,741	0			ASSIST WITH PROMOTING PRODUCTS

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STATE OF WASHINGTON 1111 WASHINGTON STREET SE OLYMPIA, WA 98504	91-6001062		10,889	0			ASSIST WITH PROMOTING PRODUCTS
STIEBS CENTER COMMUNITY COLLEGE 11767 ROAD 27 1/2 MADERA, CA 93637	20-2958156		5,711	0			ASSIST WITH PROMOTING PRODUCTS
SUN MAID GROWERS OF CALIFORNIA 13525 S BETHEL AVENUE KINSGBURG, CA 93631	94-0908760		238,737	0			ASSIST WITH PROMOTING PRODUCTS
SUNSWEET GROWERS INC 351 CALIFORNIA ST 1400 SAN FRANCISCO, CA 94104	94-0360795		235,944	0			ASSIST WITH PROMOTING PRODUCTS
SURVIVOR INDUSTRIES INC 1621 EMERSON AVE OXNARD, CA 93033	95-3882152		10,708	0			ASSIST WITH PROMOTING PRODUCTS
TAMPICO SPICE CO INC 5941 S CENTRAL AVE LOS ANGELES, CA 90001	95-3019648		17,623	0			ASSIST WITH PROMOTING PRODUCTS
TAYLOR BROTHER FARMS 182 WILKIE AVE YUBA CITY, CA 95991	94-2829769		2,292	0			ASSIST WITH PROMOTING PRODUCTS ASSIST WITH PROMOTING PRODUCTS
TECHNOLOGY SERVICES COMPANY 5700 6TH AVE SOUTH STE 210 SEATTLE, WA 98108	91-1763887		47,242	0			ASSIST WITH PROMOTING PRODUCTS
THE HEATHMAN LODGE 7801 NE GREENWOOD DRIVE VANCOUVER, WA 98662	93-1172480		5,983	0			ASSIST WITH PROMOTING PRODUCTS
THE INVENTURE GROUP INC 5050 N 40TH STREET 300 PHOENIX, AZ 85018			137,251	0			ASSIST WITH PROMOTING PRODUCTS

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THE SYNERGY CO2279 S RESOURCE BLVD MOAB,UT 84532	87-0497272		7,683	0			ASSIST WITH PROMOTING PRODUCTS
TORN RANCH23B PIMENTEL CT NOVATO,CA 94949	68-3045774		14,962	0			ASSIST WITH PROMOTING PRODUCTS
TRACIE NOUNOU2650 NW 25TH CIRCLE CAMAS,WA 98607	20-1456010		11,251	0			ASSIST WITH PROMOTING PRODUCTS
TRANS GLOBAL CITRUS MARKETING145 SOUTH FIG STREET ESCONDIDO,CA 92025			7,729	0			ASSIST WITH PROMOTING PRODUCTS
TRANSNATIONAL VENTURES INC4153 GISE STREET PORT TOWNSEND,WA 98368	01-0886351		5,405	0			ASSIST WITH PROMOTING PRODUCTS
TRIAD FISHERIES LTDPO BOX 2211 BOTHELL,WA 98041	77-0701571		12,744	0			ASSIST WITH PROMOTING PRODUCTS ASSIST WITH PROMOTING PRODUCTS
TURTLE ISLAND FOODSPO BOX 176 HOOD RIVER,OR 97031	91-1483127		14,705	0			ASSIST WITH PROMOTING PRODUCTS
VALLEY FIG GROWERS2028 S THIRD STREET FRESNO,CA 93702	94-1450977		59,730	0			ASSIST WITH PROMOTING PRODUCTS
VIA DESIGN1801 NW UPSHUR ST SUITE 500 PORTLAND,OR 97209	43-3439807		23,547	0			ASSIST WITH PROMOTING PRODUCTS
VICTORIA MEJIA1339 KENSINGTON DR KNOXVILLE,TN 37922			23,105	0			ASSIST WITH PROMOTING PRODUCTS

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VITAMEC USA INC14141 COVELLO ST 2A VAN NUYS,CA 91405	95-3931243		114,796	0			ASSIST WITH PROMOTING PRODUCTS
WASHINGTON ST DEPT OF AG1111 WASHINGTON STREET OLYMPIA,WA 98504	91-6001062		34,091	0			ASSIST WITH PROMOTING PRODUCTS
WEST FORK CREATIONS INCPO BOX 562 RED LODGE,MT 59068	81-0464428		14,650	0			ASSIST WITH PROMOTING PRODUCTS
WESTERN EXPORT SERVICES INC140 E 19TH AVE STE 201 DENVER,CO 802031011	84-1163477		7,150	0			ASSIST WITH PROMOTING PRODUCTS
WILD PLANET FOODS1585 HEARTWOOD DR F MCKINLEYVILLE,CA 95519	92-0187174		9,954	0			ASSIST WITH PROMOTING PRODUCTS
WING-TIME INCPO BOX 775003 STEAMBOAT SPRINGS,CO 80477	68-0487121		14,219	0			ASSIST WITH PROMOTING PRODUCTS
ZAS INTERNATIONALPO BOX 1223 LAFAYETTE,CA 94549	68-0290856		34,250	0			ASSIST WITH PROMOTING PRODUCTS

SCHEDULE O
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.
▶ Attach to Form 990.

OMB No 1545-0047

2009
Open to Public Inspection

Name of the organization
WESTERN UNITED STATES AGRICULTURAL
TRADE ASSOCIATION

Employer identification number

94-2688448

Identifier	Return Reference	Explanation
Form 990, Part VI, Section B, line 11		AN E-MAILED COPY IS SENT TO THE GOVERNING BOARD FOR REVIEW BEFORE IT IS FILED
Form 990, Part VI, Section B, line 12c		EACH YEAR THE ORGANIZATION E-MAILS TO ALL BOARD MEMBERS A COPY OF THE CONFLICT OF INTEREST POLICY AND REQUESTS CERTIFICATION OF COMPLIANCE WITH THE POLICY
Form 990, Part VI, Section B, line 15		THE PRESIDENT OF THE BOARD RESEARCHES AND PRESENTS THE INFORMATION THAT WAS GATHERED AND HOW IT WAS GATHERED TO THE REST OF THE BOARD FOR APPROVAL
Form 990, Part VI, Section C, line 19		UPON REQUEST, A COPY OF THE INFORMATION IS EITHER E-MAILED OR MAILED TO THE REQUESTOR
FORM 990, PART XI, LINE 2C		NO CHANGE FROM PRIOR YEAR

Additional Data

Software ID:

Software Version:

EIN: 94-2688448

Name: WESTERN UNITED STATES AGRICULTURAL
TRADE ASSOCIATION

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

4d. Other program services			
(Code	) (Expenses \$	including grants of \$	) (Revenue \$
MARKETING PLAN DEVELOPMENT, EDUCATIONAL SEMINARS AND REFERRAL OF TRADE LEADS			