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Form 990

## Return of Organization Exempt From Income Tax

OMB No 1545-0047

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2009

Department of the Treasury  
Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2009 calendar year, or tax year beginning

, 2009, and ending

, 20

B Check if applicable

- ☐ Address change  
☐ Name change  
☐ Initial return  
☐ Terminated  
☐ Amended return  
☐ Application pending

Please use IRS label or print or type. See Specific Instructions.

C Name of organization NATIONAL ALLIANCE OF STATE PHARMACY ASSOCIATION

Doing Business As NASPA

Number and street (or P.O. box if mail is not delivered to street address)

2530 PROFESSIONAL ROAD

Room/suite

200

City or town, state or country, and ZIP + 4

Richmond, VA 23235

D Employer identification no.

91-6064070

E Telephone number

G Gross receipts

\$ 1,148,316

F Name and address of principal officer REBECCA P SNEAD

2530 PROFESSIONAL ROAD, Richmond, VA 23235

H(a) Is this a group return for affiliates?

☐ Yes ☒ No

H(b) Are all affiliates included?

☐ Yes ☐ No

H(c) Group exemption number

I Tax-exempt status

☒ 501(c) ( 6 ) (insert no.)☐ 4947(a)(1) or☐ 527

J Website

WWW.NASPA.US

K Form of organization

☒ Corporation☐ Trust☐ Association☐ Other

L Year of formation

1966

M State of legal domicile

VA

## Part I Summary

1 Briefly describe the organization's mission or most significant activities: **TO PROVIDE EDUCATION PROGRAMS FOR THE EXCHANGE AND DISEMINATION OF INFORMATION, IDEAS, EXPERIENCE AND OPINIONS AND PROVIDE A FORUM FOR THE DISCUSSION AND STUDY IN THE INTEREST OF IMPROVED STATE PHARMACY ASSOCIATION ADMINISTRATION AND MANAGEMENT.**

2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets.

3 Number of voting members of the governing body (Part VI, line 1a) 3 10

4 Number of independent voting members of the governing body (Part VI, line 1b) 4 0

5 Total number of employees (Part V, line 2a) 5 6

6 Total number of volunteers (estimate if necessary) 6 6

7a Total gross unrelated business revenue from Part VIII, column (C), line 12 7a 373,980

b Net unrelated business taxable income from Form 990-T, line 34 7b 0

8 Contributions and grants (Part VIII, line 1h) 488,375 600,667

9 Program service revenue (Part VIII, line 2a) 497,028

10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 1,660 50,621

11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 451,178 0

12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 941,213 1,148,316

13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 153,609 115,645

14 Benefits paid to or for members (Part IX, column (A), line 4) 0

15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 160,000 188,704

16a Professional fundraising fees (Part IX, column (A), line 11e) 0

b Total fundraising expenses (Part IX, column (D), line 25) 53,538

17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) 639,744 827,622

18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 953,353 1,131,971

19 Revenue less expenses. Subtract line 18 from line 12 (12,140) 16,345

20 Total assets (Part X, line 16) 527,793 806,034

21 Total liabilities (Part X, line 26) 124,986 384,539

22 Net assets or fund balances. Subtract line 21 from line 20 402,807 421,495

## Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer

REBECCA P. SNEAD, EVP &amp; CEO

Type or print name and title

Date

18/3/10

Paid Preparer's Use Only

Preparer's signature

J. Wildes CPA

Date

08-09-2010

Check if self-employed ☐

Preparer's identifying number (see instructions)

Firm's name (or your if self-employed), address, and ZIP + 4

Wildes &amp; Company, PLLC

812 Moorefield Park Drive, Ste 204

Richmond, VA 23236

EIN

Phone no 804-212-3244

May the IRS discuss this return with the preparer shown above? (see instructions) ☒ Yes ☐ No

For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions.

EEA

Form 990 (2009)

613

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SCANNED SEP 16 2010

**Part III Statement of Program Service Accomplishments****1** Briefly describe the organization's mission:

TO PROVIDE EDUCATION PROGRAMS FOR THE EXCHANGE AND DISEMINATION OF INFORMATION, IDEAS,  
EXPERIENCE AND OPINIONS AND PROVIDE A FORUM FOR THE DISCUSSION AND STUDY IN THE INTEREST OF  
IMPROVED STATE PHARMACY ASSOCIATION ADMINISTRATION AND MANAGEMENT.

**2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O.

**3** Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O.

**4** Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

**4a** (Code: ) (Expenses \$ 769,243 including grants of \$ ) (Revenue \$ )  
TO PROVIDE A FORUM FOR THE EXCHANGE OF IDEAS AND EXPERIENCE AND TO ADVANCE THE PROFESSIONAL  
STANDARDS ASSOCIATED WITH PHARMACY PRACTICES.

**4b** (Code: ) (Expenses \$ including grants of \$ ) (Revenue \$ )

**4c** (Code: ) (Expenses \$ including grants of \$ ) (Revenue \$ )

**4d** Other program services (Describe in Schedule O.)

(Expenses \$ including grants of \$ ) (Revenue \$ )

**4e** Total program service expenses ▶ 769,243

**Part IV Checklist of Required Schedules**

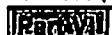
|     |   | Yes | No |
|-----|---|-----|----|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A . . . . .   | 1   | X  |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors? . . . . .  | 2   | X  |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I . . . . .  | 3   | X  |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II . . . . .   | 4   |    |
| 5   | Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III . . . . .   | 5   | X  |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I . . . . .  | 6   | X  |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II . . . . .                                      | 7   | X  |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III . . . . .   | 8   | X  |
| 9   | Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV . . . . . | 9   | X  |
| 10  | Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V . . . . .  | 10  | X  |
| 11  | Is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable . . . . .   | 11  | X  |
|     | • Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.  |     |    |
|     | • Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.  |     |    |
|     | • Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.  |     |    |
|     | • Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.   |     |    |
|     | • Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.  |     |    |
|     | • Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X.                       |     |    |
| 12  | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII . . . . .   | 12  | X  |
| 12A | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional . . . . .  | 12A | X  |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E . . . . .   | 13  | X  |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? . . . . .   | 14a | X  |
| b   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Part I . . . . .                             | 14b | X  |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Part II . . . . .                                       | 15  | X  |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Part III . . . . .   | 16  | X  |
| 17  | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I . . . . .  | 17  | X  |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II . . . . .  | 18  | X  |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III . . . . .  | 19  | X  |
| 20  | Did the organization operate one or more hospitals? If "Yes," complete Schedule H . . . . .   | 20  | X  |

**Part IV Checklist of Required Schedules** (continued)

|  | Yes                                 | No                                  |
|--|-------------------------------------|-------------------------------------|
| 21. Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II . . . . .   | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| 22. Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III . . . . .  | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| 23. Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J . . . . .                           | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| 24a. Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25 . . . . . | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| b. Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . . .   | <input type="checkbox"/>            | <input type="checkbox"/>            |
| c. Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? . . . . .  | <input type="checkbox"/>            | <input type="checkbox"/>            |
| d. Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . . .   | <input type="checkbox"/>            | <input type="checkbox"/>            |
| 25a. Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I . . . . .   | <input type="checkbox"/>            | <input type="checkbox"/>            |
| b. Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I . . . . .             | <input type="checkbox"/>            | <input type="checkbox"/>            |
| 26. Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II . . . . .   | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| 27. Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III . . . . .                 | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| 28. Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):  | <input type="checkbox"/>            | <input type="checkbox"/>            |
| a. A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV . . . . .   | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| b. A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV . . . . .  | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| c. An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV . . . . .  | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| 29. Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . . . .   | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| 30. Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M . . . . .   | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| 31. Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I . . . . .   | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| 32. Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II . . . . .   | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| 33. Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I . . . . .   | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| 34. Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1 . . . . .  | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| 35. Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . . .  | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| 36. Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 . . . . .   | <input type="checkbox"/>            | <input type="checkbox"/>            |
| 37. Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI . . . . .  | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| 38. Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O . . . . .  | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |

**Part IV** Statements Regarding Other IRS Filings and Tax Compliance

|     |   | Yes | No |
|-----|---|-----|----|
| 1a  | Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of U.S. Information Returns. Enter -0- if not applicable  | 1a  | 0  |
| b   | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable   | 1b  | 0  |
| c   | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?  | 1c  |    |
| 2a  | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return   | 2a  | 6  |
| b   | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?<br>Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return. (see instructions)                              | 2b  | X  |
| 3a  | Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?  | 3a  | X  |
| b   | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O  | 3b  | X  |
| 4a  | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?                            | 4a  | X  |
| b   | If "Yes," enter the name of the foreign country:<br>See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts  |     |    |
| 5a  | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?   | 5a  | X  |
| b   | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?  | 5b  | X  |
| c   | If "Yes," to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?  | 5c  |    |
| 6a  | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?   | 6a  | X  |
| b   | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?   | 6b  |    |
| 7   | Organizations that may receive deductible contributions under section 170(c).   |     |    |
| a   | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?   | 7a  | X  |
| b   | If "Yes," did the organization notify the donor of the value of the goods or services provided?   | 7b  |    |
| c   | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?  | 7c  | X  |
| d   | If "Yes," indicate the number of Forms 8282 filed during the year   | 7d  |    |
| e   | Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?   | 7e  | X  |
| f   | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?  | 7f  | X  |
| g   | For all contributions of qualified intellectual property, did the organization file Form 8899 as required?  | 7g  | X  |
| h   | For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?   | 7h  | X  |
| 8   | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? | 8   | X  |
| 9   | Sponsoring organizations maintaining donor advised funds.   |     |    |
| a   | Did the organization make any taxable distributions under section 4956?   | 9a  | X  |
| b   | Did the organization make a distribution to a donor, donor advisor, or related person?  | 9b  | X  |
| 10  | Section 501(c)(7) organizations. Enter:   |     |    |
| a   | Initiation fees and capital contributions included on Part VIII, line 12  | 10a |    |
| b   | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities   | 10b |    |
| 11  | Section 501(c)(12) organizations. Enter:  |     |    |
| a   | Gross income from members or shareholders   | 11a |    |
| b   | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)  | 11b |    |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?  | 12a |    |
| b   | If "Yes," enter the amount of tax-exempt interest received or accrued during the year   | 12b |    |



**Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

### Section A. Governing Body and Management

|   | 1a | 1b | 2 | 3 | 4 | 5 | 6 | 7a | 7b | 8a | 8b | 9 |
|---|----|----|---|---|---|---|---|----|----|----|----|---|
| 1a Enter the number of voting members of the governing body   | 10 |    |   |   |   |   |   |    |    |    |    |   |
| b Enter the number of voting members that are independent   |    | 0  |   |   |   |   |   |    |    |    |    |   |
| 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?   |    |    | 2 |   |   |   |   |    |    |    |    |   |
| 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? |    |    |   | 3 |   |   |   |    |    |    |    |   |
| 4 Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?   |    |    |   |   | 4 |   |   |    |    |    |    |   |
| 5 Did the organization become aware during the year of a material diversion of the organization's assets?   |    |    |   |   |   | 5 |   |    |    |    |    |   |
| 6 Does the organization have members or stockholders?   |    |    |   |   |   |   | 6 | X  |    |    |    |   |
| 7a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?  |    |    |   |   |   |   |   | 7a | X  |    |    |   |
| b Are any decisions of the governing body subject to approval by members, stockholders, or other persons?   |    |    |   |   |   |   |   |    | 7b | X  |    |   |
| 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following  |    |    |   |   |   |   |   |    |    |    |    |   |
| a The governing body?   |    |    |   |   |   |   |   |    |    | 8a | X  |   |
| b Each committee with authority to act on behalf of the governing body?   |    |    |   |   |   |   |   |    |    |    | 8b | X |
| 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O        |    |    |   |   |   |   |   |    |    |    |    | 9 |

### Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

|  | 10a | 10b | 11 | 11a | 12a | 12b | 12c | 13 | 14 | 15a | 15b | 16a | 16b |
|--|-----|-----|----|-----|-----|-----|-----|----|----|-----|-----|-----|-----|
| 10a Does the organization have local chapters, branches, or affiliates?  | 10a |     |    |     |     |     |     |    |    |     |     |     |     |
| b If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?   |     | 10b |    |     |     |     |     |    |    |     |     |     |     |
| 11 Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?  |     |     | 11 |     |     |     |     |    |    |     |     |     |     |
| 11a Describe in Schedule O the process, if any, used by the organization to review this Form 990   |     |     |    | 11a |     |     |     |    |    |     |     |     |     |
| 12a Does the organization have a written conflict of interest policy? If "No," go to line 13   |     |     |    |     | 12a |     |     |    |    |     |     |     |     |
| b Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  |     |     |    |     |     | 12b |     |    |    |     |     |     |     |
| c Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done   |     |     |    |     |     |     | 12c |    |    |     |     |     |     |
| 13 Does the organization have a written whistleblower policy?  |     |     |    |     |     |     |     | 13 |    |     |     |     |     |
| 14 Does the organization have a written document retention and destruction policy?   |     |     |    |     |     |     |     |    | 14 |     |     |     |     |
| 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  |     |     |    |     |     |     |     |    |    |     |     |     |     |
| a The organization's CEO, Executive Director, or top management official   |     |     |    |     |     |     |     |    |    | 15a |     |     |     |
| b Other officers or key employees of the organization  |     |     |    |     |     |     |     |    |    |     | 15b |     |     |
| If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)   |     |     |    |     |     |     |     |    |    |     |     |     |     |
| 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  |     |     |    |     |     |     |     |    |    |     |     | 16a |     |
| b If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements? |     |     |    |     |     |     |     |    |    |     |     |     | 16b |

### Section C. Disclosure

- 17 List the states with which a copy of this Form 990 is required to be filed **VA**
- 18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply.  
☐ Own website ☐ Another's website ☒ Upon request
- 19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public.
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization: **BECKY SNEAD (804) 285-4431**

2530 PROFESSIONAL ROAD SUITE 200 Richmond, VA 23235







**Part VII** Statement of Revenue

|  |                                 |   |   | (A)<br>Total revenue | (B)<br>Related or<br>exempt<br>function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D)<br>Revenue<br>excluded from tax<br>under sections<br>512, 513, or 514 |
|--|---------------------------------|---|---|----------------------|--|---|---|
| Contributions,<br>gifts,<br>grants<br>and<br>other<br>similar<br>amounts | 1a                              | Federated campaigns   | 1a  |                      |  |   |   |
|  | b                               | Membership dues   | 1b  | 162,500              |  |   |   |
|  | c                               | Fundraising events  | 1c  |                      |  |   |   |
|  | d                               | Related organizations   | 1d  |                      |  |   |   |
|  | e                               | Government grants (contributions)   | 1e  |                      |  |   |   |
|  | f                               | All other contributions, gifts, grants,<br>and similar amounts not included above   | 1f  | 438,167              |  |   |   |
|  | g                               | Noncash contributions included in lines 1a-1f. \$   |   |                      |  |   |   |
|  | h                               | Total. Add lines 1a-1f  |   | 600,667              |  |   |   |
| Program<br>Service<br>Revenue  | 2a                              | PQC SALES   | Business Code   | 519100               | 79,980   |   | 79,980  |
|  | b                               | PQC RENEWALS  | 519100  | 294,000              |  | 294,000                                 |   |
|  | c                               | REIMBURSED EXPENSES   | 519100  | 70,924               | 70,924   |   |   |
|  | d                               | AWARD MANAGEMENT  | 519100  | 45,833               | 45,833   |   |   |
|  | e                               |   | 519100  | 6,291                | 6,291  |   |   |
|  | f                               | All other program service revenue   |   |                      |  |   |   |
|  | g                               | Total. Add lines 2a-2f  |   | 497,028              |  |   |   |
|  | Other<br>Revenue                | 3   | Investment income (including dividends, interest, and<br>other similar amounts) |                      | 50,621   |   |   |
| 4  |                                 | Income from investment of tax-exempt bond proceeds  |   |                      |  |   |   |
| 5  |                                 | Royalties   |   |                      |  |   |   |
| 6a   |                                 | Gross Rents   | (i) Real  | (ii) Personal        |  |   |   |
| b  |                                 | Less rental expenses  |   |                      |  |   |   |
| c  |                                 | Rental income or (loss)   |   |                      |  |   |   |
| d  |                                 | Net rental income or (loss)   |   |                      |  |   |   |
| 7a   |                                 | Gross amount from sales of<br>assets other than inventory   | (i) Securities  | (ii) Other           |  |   |   |
| b  |                                 | Less: cost or other basis<br>and sales expenses   |   |                      |  |   |   |
| c  |                                 | Gain or (loss)  |   |                      |  |   |   |
| d  |                                 | Net gain or (loss)  |   |                      |  |   |   |
| 8a   |                                 | Gross income from fundraising<br>events (not including \$<br>of contributions reported on line 1c).<br>See Part IV, line 18 | a   |                      |  |   |   |
| b  |                                 | Less: direct expenses   | b   |                      |  |   |   |
| c  |                                 | Net income or (loss) from fundraising events  |   |                      |  |   |   |
| 9a   |                                 | Gross income from gaming activities<br>See Part IV, line 19   | a   |                      |  |   |   |
| b  |                                 | Less: direct expenses   | b   |                      |  |   |   |
| c  |                                 | Net income or (loss) from gaming activities   |   |                      |  |   |   |
| 10a  |                                 | Gross sales of inventory, less<br>returns and allowances  | a   |                      |  |   |   |
| b  |                                 | Less: cost of goods sold  | b   |                      |  |   |   |
| c  |                                 | Net income or (loss) from sales of inventory  |   |                      |  |   |   |
| Miscellaneous Revenue  |                                 | Business Code   |   |                      |  |   |   |
| 11a  |                                 |   |   |                      |  |   |   |
| b  |                                 |   |   |                      |  |   |   |
| c  |                                 |   |   |                      |  |   |   |
| d  | All other revenue               |   |   |                      |  |   |   |
| e  | Total. Add lines 11a-11d        |   |   |                      |  |   |   |
| 12   | Total revenue. See instructions |   | 1,148,316   | 123,048              | 373,980  | 50,621                                  |   |

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.  | (A)<br>Total expenses | (B)<br>Program service expenses | (C)<br>Management and general expenses | (D)<br>Fundraising expenses |
|---|-----------------------|---------------------------------|--|-----------------------------|
| 1 Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21 . . . . .   | 115,645               | 115,645                         |  |                             |
| 2 Grants and other assistance to individuals in the U.S. See Part IV, line 22 . . . . .   |                       |                                 |  |                             |
| 3 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16 . . . . .  |                       |                                 |  |                             |
| 4 Benefits paid to or for members . . . . .   |                       |                                 |  |                             |
| 5 Compensation of current officers, directors, trustees, and key employees . . . . .  | 188,704               | 80,105                          | 60,291                                 | 48,308                      |
| 6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . . .   |                       |                                 |  |                             |
| 7 Other salaries and wages . . . . .  |                       |                                 |  |                             |
| 8 Pension plan contributions (include section 401(k) and section 403(b) employer contributions) . . . . .   |                       |                                 |  |                             |
| 9 Other employee benefits . . . . .   |                       |                                 |  |                             |
| 10 Payroll taxes . . . . .  |                       |                                 |  |                             |
| 11 Fees for services (non-employees):   |                       |                                 |  |                             |
| a Management . . . . .  |                       |                                 |  |                             |
| b Legal . . . . .   | 106,101               | 62,371                          | 43,730                                 |                             |
| c Accounting . . . . .  |                       |                                 |  |                             |
| d Lobbying . . . . .  |                       |                                 |  |                             |
| e Professional fundraising services See Part IV, line 17 . . . . .  |                       |                                 |  |                             |
| f Investment management fees . . . . .  |                       |                                 |  |                             |
| g Other . . . . .   |                       |                                 |  |                             |
| 12 Advertising and promotion . . . . .  |                       |                                 |  |                             |
| 13 Office expenses . . . . .  | 41,954                | 5,286                           | 34,025                                 | 2,643                       |
| 14 Information technology . . . . .   |                       |                                 |  |                             |
| 15 Royalties . . . . .  | 137,305               | 137,305                         |  |                             |
| 16 Occupancy . . . . .  | 19,903                | 5,374                           | 11,942                                 | 2,587                       |
| 17 Travel . . . . .   | 23,808                | 23,808                          |  |                             |
| 18 Payments of travel or entertainment expenses for any federal, state, or local public officials . . . . .   |                       |                                 |  |                             |
| 19 Conferences, conventions, and meetings . . . . .   | 60,921                | 60,921                          |  |                             |
| 20 Interest . . . . .   |                       |                                 |  |                             |
| 21 Payments to affiliates . . . . .   |                       |                                 |  |                             |
| 22 Depreciation, depletion, and amortization . . . . .  | 104,996               | 4,332                           | 100,664                                |                             |
| 23 Insurance . . . . .  |                       |                                 |  |                             |
| 24 Other expenses. Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.)  |                       |                                 |  |                             |
| a WEB SITE . . . . .  | 11,493                | 8,993                           | 2,500                                  |                             |
| b REIMBURSEABLE EXPENSES . . . . .  | 70,924                | 70,924                          |  |                             |
| c PRODUCT DEVELOPMENT . . . . .   | 22,863                | 22,863                          |  |                             |
| d RESIDENT SERVICES . . . . .   | 58,989                | 58,989                          |  |                             |
| e CONTRACTED SERVICES . . . . .   | 151,137               | 102,665                         | 48,472                                 |                             |
| f All other expenses . . . . .  | 17,228                | 13,994                          | 3,234                                  |                             |
| 25 Total functional expenses. Add lines 1 through 24f . . . . .   | 1,131,971             | 773,575                         | 304,858                                | 53,538                      |
| 26 Joint Costs. Check here <input type="checkbox"/> if following SOP 98-2. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation . . . . . |                       |                                 |  |                             |

**Part X** Balance Sheet

|  |   | (A)<br>Beginning of year |         | (B)<br>End of year |
|--|---|--------------------------|---------|--------------------|
| <b>A<br/>s<br/>s<br/>e<br/>t<br/>s</b>   | 1 Cash - non-interest-bearing   | 166,595                  | 1       | 222,803            |
|  | 2 Savings and temporary cash investments  |                          | 2       |                    |
|  | 3 Pledges and grants receivable, net  |                          | 3       |                    |
|  | 4 Accounts receivable, net  | 31,453                   | 4       | 26,772             |
|  | 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L                   | 349                      | 5       |                    |
|  | 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L      |                          | 6       |                    |
|  | 7 Notes and loans receivable, net   |                          | 7       |                    |
|  | 8 Inventories for sale or use   |                          | 8       |                    |
|  | 9 Prepaid expenses and deferred charges   | 23,586                   | 9       | 13,939             |
|  | 10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D   | 10a 427,749              |         |                    |
|  | b Less: accumulated depreciation  | 10b 118,923              | 10c     | 308,826            |
|  | 11 Investments - publicly traded securities   | 183,349                  | 11      | 233,694            |
|  | 12 Investments - other securities. See Part IV, line 11   |                          | 12      |                    |
|  | 13 Investments - program-related. See Part IV, line 11  |                          | 13      |                    |
|  | 14 Intangible assets  | 118,155                  | 14      |                    |
|  | 15 Other assets. See Part IV, line 11   |                          | 15      |                    |
| 16 Total assets. Add lines 1 through 15 (must equal line 34)                                       | 527,793   | 16                       | 806,034 |                    |
| <b>L<br/>i<br/>a<br/>b<br/>i<br/>l<br/>i<br/>t<br/>i<br/>e<br/>s</b>                               | 17 Accounts payable and accrued expenses  | 12,186                   | 17      | 25,793             |
|  | 18 Grants payable   |                          | 18      |                    |
|  | 19 Deferred revenue   | 85,350                   | 19      | 73,550             |
|  | 20 Tax-exempt bond liabilities  |                          | 20      |                    |
|  | 21 Escrow or custodial account liability. Complete Part IV of Schedule D  |                          | 21      |                    |
|  | 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L |                          | 22      |                    |
|  | 23 Secured mortgages and notes payable to unrelated third parties   |                          | 23      | 254,791            |
|  | 24 Unsecured notes and loans payable to unrelated third parties   |                          | 24      |                    |
|  | 25 Other liabilities. Complete Part X of Schedule D   | 27,450                   | 25      | 30,405             |
|  | 26 Total liabilities. Add lines 17 through 25   | 124,986                  | 26      | 384,539            |
| <b>N<br/>e<br/>t<br/>A<br/>s<br/>s<br/>e<br/>t<br/>B<br/>a<br/>l<br/>a<br/>n<br/>c<br/>e<br/>s</b> | Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.                               |                          |         |                    |
|  | 27 Unrestricted net assets  | 244,689                  | 27      | 261,104            |
|  | 28 Temporarily restricted net assets  | 58,118                   | 28      | 60,391             |
|  | 29 Permanently restricted net assets  | 100,000                  | 29      | 100,000            |
|  | Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.  |                          |         |                    |
|  | 30 Capital stock or trust principal, or current funds   |                          | 30      |                    |
|  | 31 Paid-in or capital surplus, or land, building, or equipment fund   |                          | 31      |                    |
|  | 32 Retained earnings, endowment, accumulated income, or other funds   |                          | 32      |                    |
|  | 33 Total net assets or fund balances  | 402,807                  | 33      | 421,495            |
| 34 Total liabilities and net assets/fund balances  | 527,793   | 34                       | 806,034 |                    |

**Part II Financial Statements and Reporting**

- 1 Accounting method used to prepare the Form 990: ☐ Cash ☒ Accrual ☐ Other \_\_\_\_\_

If the organization changed its methods of accounting from a prior year or checked "Other," explain in Schedule O.

- 2a Were the organization's financial statements compiled or reviewed by an independent accountant? . . . . .

- b Were the organization's financial statements audited by an independent accountant? . . . . .

- c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? . . . . .

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

- d If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both:

☐ Separate basis ☒ Consolidated basis ☐ Both consolidated and separate basis

- 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? . . . . .

- b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits . . . . .

|    | Yes | No |
|----|-----|----|
|    |     |    |
| 2a | X   |    |
| 2b | X   |    |
| 2c | X   |    |
|    |     |    |
| 3a | X   |    |
| 3b | X   |    |

EEA

Form 990 (2009)

**SCHEDULE D  
(Form 990)**

**Supplemental Financial Statements**

OMB No 1545-0047

**2009**

Department of the Treasury  
Internal Revenue Service

▶ Complete if the organization answered "Yes," to Form 990,  
Part IV, line 6, 7, 8, 9, 10, 11, e 12.

▶ Attach to Form 990. ▶ See separate instructions.

**Charitable  
Taxes**

Name of the organization

**NATIONAL ALLIANCE OF STATE PHARMACY ASSOCIATION**

Employer identification number

**91-6064070**

**Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.** Complete if  
the organization answered "Yes" to Form 990, Part IV, line 6.

|  | (a) Donor advised funds | (b) Funds and other accounts |
|--|-------------------------|------------------------------|
| 1 Total number at end of year . . . . .              |                         |                              |
| 2 Aggregate contributions to (during year) . . . . . |                         |                              |
| 3 Aggregate grants from (during year) . . . . .      |                         |                              |
| 4 Aggregate value at end of year . . . . .           |                         |                              |

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? . . . . . ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? . . . . . ☐ Yes ☐ No

**Part II Conservation Easements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).

|   |  |
|---|--|
| <input type="checkbox"/> Preservation of land for public use (e.g., recreation or pleasure) | <input type="checkbox"/> Preservation of an historically important land area |
| <input type="checkbox"/> Protection of natural habitat                                      | <input type="checkbox"/> Preservation of a certified historic structure      |
| <input type="checkbox"/> Preservation of open space   |  |

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

|  | Held at the End of the Tax Year |
|--|---------------------------------|
| a Total number of conservation easements . . . . .   | 2a                              |
| b Total acreage restricted by conservation easements . . . . .                                 | 2b                              |
| c Number of conservation easements on a certified historic structure included in (a) . . . . . | 2c                              |
| d Number of conservation easements included in (c) acquired after 8/17/06 . . . . .            | 2d                              |

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶

4 Number of states where property subject to conservation easement is located ▶

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? . . . . . ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? . . . . . ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.** Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

|  |      |
|--|------|
| (i) Revenues included in Form 990, Part VIII, line 1 . . . . . | ▶ \$ |
| (ii) Assets included in Form 990, Part X . . . . .             | ▶ \$ |

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items:

|  |      |
|--|------|
| a Revenues included in Form 990, Part VIII, line 1 . . . . . | ▶ \$ |
| b Assets included in Form 990, Part X . . . . .              | ▶ \$ |

**Part VII Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

- a ☐ Public exhibition  
 b ☐ Scholarly research  
 c ☐ Preservation for future generations  
 d ☐ Loan or exchange programs  
 e ☐ Other \_\_\_\_\_

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

**Part VIII Escrow and Custodial Arrangements.** Complete if organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIV and complete the following table.

|                                  | Amount |
|----------------------------------|--------|
| 1c Beginning balance             |        |
| 1d Additions during the year     |        |
| 1e Distributions during the year |        |
| 1f Ending balance                |        |

2a Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIV.

**Part IX Endowment Funds.** Complete if the organization answered "Yes" to Form 990, Part IV, line 10

|  | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
|--|------------------|----------------|--------------------|----------------------|---------------------|
| 1a Beginning of year balance                     | 73,140           | 105,398        |                    |                      |                     |
| b Contributions                                  |                  |                |                    |                      |                     |
| c Net investment earnings, gains, and losses     | 17,120           | (32,203)       |                    |                      |                     |
| d Grants or scholarships                         |                  |                |                    |                      |                     |
| e Other expenditures for facilities and programs |                  |                |                    |                      |                     |
| f Administrative expenses                        |                  | 55             |                    |                      |                     |
| g End of year balance                            | 90,260           | 73,140         |                    |                      |                     |

2 Provide the estimated percentage of the year end balance held as:

- a Board designated or quasi-endowment ☐ %  
 b Permanent endowment ☒ 100.00 %  
 c Term endowment ☐ %

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

- (i) unrelated organizations  
 (ii) related organizations

|        | Yes | No |
|--------|-----|----|
| 3a(i)  |     | X  |
| 3a(ii) |     | X  |
| 3b     |     |    |

b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

4 Describe in Part XIV the intended uses of the organization's endowment funds.

**Part X Investments - Land, Buildings, and Equipment.** See Form 990, Part X, line 10.

| Description of investment  | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
|--|--------------------------------------|---------------------------------|------------------------------|----------------|
| 1a Land  |                                      |                                 |                              |                |
| b Buildings  |                                      |                                 |                              |                |
| c Leasehold improvements   |                                      |                                 |                              |                |
| d Equipment  |                                      | 14,026                          | 6,377                        | 7,649          |
| e Other  |                                      | 413,723                         | 112,546                      | 301,177        |
| Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c)) |                                      |                                 |                              | 308,826        |

**Part VII Investments - Other Securities.** See Form 990, Part X, line 12.

| (a) Description of security or category<br>(including name of security) | (b) Book value | (c) Method of valuation<br>Cost or end-of-year market value |
|---|----------------|---|
| Financial derivatives   |                |   |
| Closely-held equity interests   |                |   |
| Other   |                |   |
|   |                |   |
|   |                |   |
|   |                |   |
|   |                |   |
|   |                |   |
|   |                |   |
|   |                |   |
|   |                |   |
|   |                |   |
|   |                |   |
|   |                |   |
| Total. (Column (b) must equal Form 990, Part X col. (B) line 12.)       |                |   |

**Part VIII Investments - Program Related.** See Form 990, Part X, line 13.

| (a) Description of investment type                                | (b) Book value | (c) Method of valuation<br>Cost or end-of-year market value |
|---|----------------|---|
|   |                |   |
|   |                |   |
|   |                |   |
|   |                |   |
|   |                |   |
|   |                |   |
|   |                |   |
|   |                |   |
|   |                |   |
|   |                |   |
|   |                |   |
|   |                |   |
|   |                |   |
|   |                |   |
| Total. (Column (b) must equal Form 990, Part X col. (B) line 13.) |                |   |

**Part IX Other Assets.** See Form 990, Part X, line 15.

| (a) Description  | (b) Book value |
|--|----------------|
|  |                |
|  |                |
|  |                |
|  |                |
|  |                |
|  |                |
|  |                |
|  |                |
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|  |                |
|  |                |
|  |                |
|  |                |
|  |                |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) |                |

**Part X Other Liabilities.** See Form 990, Part X, line 25.

| 1 (a) Description of liability                                    | (b) Amount |
|---|------------|
| Federal income taxes  |            |
| ROYALTIES PAYABLE   | 30,405     |
|   |            |
|   |            |
|   |            |
|   |            |
|   |            |
|   |            |
|   |            |
|   |            |
|   |            |
|   |            |
|   |            |
|   |            |
| Total. (Column (b) must equal Form 990, Part X col. (B) line 25.) | 30,405     |

2. FIN 48 Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48



**Part XIII Reconciliation of Change in Net Assets from Form 990 to Financial Statements**

|    |  |    |           |
|----|--|----|-----------|
| 1  | Total revenue (Form 990, Part VIII, column (A), line 12)                                 | 1  | 1,148,316 |
| 2  | Total expenses (Form 990, Part IX, column (A), line 25)                                  | 2  | 1,131,971 |
| 3  | Excess or (deficit) for the year Subtract line 2 from line 1                             | 3  | 16,345    |
| 4  | Net unrealized gains (losses) on investments   | 4  |           |
| 5  | Donated services and use of facilities   | 5  |           |
| 6  | Investment expenses  | 6  |           |
| 7  | Prior period adjustments   | 7  |           |
| 8  | Other (Describe in Part XIV)   | 8  |           |
| 9  | Total adjustments (net) Add lines 4 through 8  | 9  |           |
| 10 | Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9 | 10 | 16,345    |

**Part XIV Reconciliation of Revenue per Audited Financial Statements With Revenue per Return**

|   |   |    |           |
|---|---|----|-----------|
| 1 | Total revenue, gains, and other support per audited financial statements        | 1  | 1,148,316 |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12:             |    |           |
| a | Net unrealized gains on investments   | 2a |           |
| b | Donated services and use of facilities  | 2b |           |
| c | Recoveries of prior year grants   | 2c |           |
| d | Other (Describe in Part XIV.)   | 2d |           |
| e | Add lines 2a through 2d   | 2e |           |
| 3 | Subtract line 2e from line 1  | 3  | 1,148,316 |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1:            |    |           |
| a | Investment expenses not included on Form 990, Part VIII, line 7b                | 4a |           |
| b | Other (Describe in Part XIV.)   | 4b |           |
| c | Add lines 4a and 4b   | 4c |           |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | 5  | 1,148,316 |

**Part XV Reconciliation of Expenses per Audited Financial Statements With Expenses per Return**

|   |   |    |           |
|---|---|----|-----------|
| 1 | Total expenses and losses per audited financial statements                      | 1  | 1,129,628 |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25:               |    |           |
| a | Donated services and use of facilities  | 2a |           |
| b | Prior year adjustments  | 2b |           |
| c | Other losses  | 2c |           |
| d | Other (Describe in Part XIV.)   | 2d |           |
| e | Add lines 2a through 2d   | 2e |           |
| 3 | Subtract line 2e from line 1  | 3  | 1,129,628 |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1:              |    |           |
| a | Investment expenses not included on Form 990, Part VIII, line 7b                | 4a |           |
| b | Other (Describe in Part XIV.)   | 4b |           |
| c | Add lines 4a and 4b   | 4c |           |
| 5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) | 5  | 1,129,628 |

**Part XVI Supplemental Information**

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

**Endowment funds intended uses (Part V, line 4)**

ANNUAL INCOME FROM THIS INVESTMENT IS RESTRICTED FOR THE FUNDING OF EDUCATIONAL PROGRAMS

FOR STUDENT PHARMACISTS, THE OBJECTIVES OF WHICH ARE TO INCREASE STUDENT PHARMACISTS'

AWARENESS AND INVOLVEMENT IN PATIENT CARE OPPORTUNITIES INCLUDING NON-PRESCRIPTIVE

MEDICINES.

## Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

► **Attach to Form 990.**

Employer identification number

**NATIONAL ALLIANCE OF STATE PHARMACY ASSO**

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . . .

**2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States**

\_\_\_\_\_

Form 990. Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use

**Part IV and Schedule I-1 (Form 990) if additional space is needed**

[illegible]

2 Enter total number of section 501(c)(3) and government organizations

**3 Enter total number of other organizations**

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

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Schedule I (Form 990) 2009



**SCHEDULE J  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest  
Compensated Employees

► Complete if the organization answered "Yes" to Form 990,  
Part IV, line 23.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

**2009**

**Open to Public  
Inspection**

Name of the organization

**NATIONAL ALLIANCE OF STATE PHARMACY ASSO**

Employer identification number

**91-6064070**

**Part III Questions Regarding Compensation**

**1a** Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- |  |  |
|--|--|
| <input type="checkbox"/> First-class or charter travel             | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions                     | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees   |
| <input type="checkbox"/> Discretionary spending account            | <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef) |

**b** If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain . . . . .

**2** Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a? . . . . .

**3** Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply.

- |  |   |
|--|---|
| <input checked="" type="checkbox"/> Compensation committee   | <input checked="" type="checkbox"/> Written employment contract                     |
| <input type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study                    |
| <input type="checkbox"/> Form 990 of other organizations     | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

**4** During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization.

- |  |           |   |   |
|--|-----------|---|---|
| <b>a</b> Receive a severance payment or change-of-control payment? . . . . .                             | <b>4a</b> |   | X |
| <b>b</b> Participate in, or receive payment from, a supplemental nonqualified retirement plan? . . . . . | <b>4b</b> | X |   |
| <b>c</b> Participate in, or receive payment from, an equity-based compensation arrangement? . . . . .    | <b>4c</b> |   | X |
- If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

**Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.**

**5** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of.

- |  |           |  |  |
|--|-----------|--|--|
| <b>a</b> The organization? . . . . .         | <b>5a</b> |  |  |
| <b>b</b> Any related organization? . . . . . | <b>5b</b> |  |  |
- If "Yes" to line 5a or 5b, describe in Part III.

**6** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of.

- |  |           |  |  |
|--|-----------|--|--|
| <b>a</b> The organization? . . . . .         | <b>6a</b> |  |  |
| <b>b</b> Any related organization? . . . . . | <b>6b</b> |  |  |
- If "Yes" to line 6a or 6b, describe in Part III.

**7** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III . . . . .

**8** Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs. section 53.4958-4(a)(3)? If "Yes," describe in Part III . . . . .

**9** If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)? . . . . .

|    | Yes | No |
|----|-----|----|
| 1a |     |    |
| 1b |     |    |
| 2  |     |    |
| 3  |     |    |
| 4a |     | X  |
| 4b | X   |    |
| 4c |     | X  |
| 5a |     |    |
| 5b |     |    |
| 6a |     |    |
| 6b |     |    |
| 7  |     |    |
| 8  |     |    |
| 9  |     |    |



**SCHEDULE O  
(Form 990)**

Department of the Treasury  
Internal Revenue Service  
Name of the organization

**Supplemental Information to Form 990**  
Complete to provide information for responses to specific questions on  
Form 990 or to provide any additional information.

► Attach to Form 990.

OMB No 1545-0047

**2009**

Open to Public  
Inspection

Employer identification number  
**91-6064070**

**NATIONAL ALLIANCE OF STATE PHARMACY ASSOCIATION**

**01. Members or stockholder classes and rights (Part VI, line 6)**

Active association members, alumni members, and honorary members.

**02. Member election for additional members (Part VI, line 7a)**

Active members elect the governing body.

**03. Governing body decisions (Part VI, line 7b)**

The budget is reviewed and approved by the members.

**04. Form 990 governing body review (Part VI, line 11)**

The 990 will be reviewed by teleconference by the audit/finance committee.

**05. Conflict of interest policy compliance (Part VI, line 12c)**

Annual attestation each agenda inquiries as to attestation of disclosure of COI

**06. CEO, executive director, top management comp (Part VI, line 15a)**

Survey every two years of CEO salary

**07. Governing documents, etc, available to public (Part VI, line 19)**

Governing documents will be mailed upon request.

**SCHEDULE R  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Related Organizations and Unrelated Partnerships**

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.  
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

**2009**



Name of the organization

**NATIONAL ALLIANCE OF STATE PHARMACY ASSOCIATION**

Employer identification number

**91-6064070**

**Part I Identification of Disregarded Entities** (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)

| (a)<br>Name, address and EIN of disregarded entity      | (b)<br>Primary activity              | (c)<br>Legal domicile (state or foreign country) | (d)<br>Total income | (e)<br>End-of-year assets | (f)<br>Direct controlling entity |
|---|--------------------------------------|--|---------------------|---------------------------|----------------------------------|
| NATIONAL ALLIANCE OF STATE PHARMACY-CENTER FOR QUALITY, | PROVIDING QUALITY ASSURANCE SERVICES | VA   | 519,884             | 458,655                   | NAT. ALLI. OF STATE PHARMACY     |
|   |                                      |  |                     |                           |                                  |
|   |                                      |  |                     |                           |                                  |
|   |                                      |  |                     |                           |                                  |
|   |                                      |  |                     |                           |                                  |
|   |                                      |  |                     |                           |                                  |
|   |                                      |  |                     |                           |                                  |

**Part II Identification of Related Tax-Exempt Organizations** (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

| (a)<br>Name, address, and EIN of related organization | (b)<br>Primary activity | (c)<br>Legal domicile (state or foreign country) | (d)<br>Exempt Code section | (e)<br>Public charity status (if section 501(c)(3)) | (f)<br>Direct controlling entity |
|---|-------------------------|--|----------------------------|---|----------------------------------|
|   |                         |  |                            |   |                                  |
|   |                         |  |                            |   |                                  |
|   |                         |  |                            |   |                                  |
|   |                         |  |                            |   |                                  |
|   |                         |  |                            |   |                                  |
|   |                         |  |                            |   |                                  |
|   |                         |  |                            |   |                                  |

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Schedule R (Form 990) 2009

**Part III** Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

| (a)<br>Name, address, and EIN of<br>related organization | (b)<br>Primary activity | (c)<br>Legal<br>domicile<br>(state or<br>foreign<br>country) | (d)<br>Direct controlling<br>entity | (e)<br>Predominant<br>income (related,<br>unrelated,<br>excluded from<br>tax under<br>sections<br>512-514) | (f)<br>Share of total income | (g)<br>Share of end-of-year<br>assets | (h)<br>Disproportionate<br>allocations? |    | (i)<br>Code V-UBI<br>amount in box 20 of<br>Schedule K-1<br>(Form 1065) | (j)<br>General or<br>managing<br>partner? |
|--|-------------------------|--|-------------------------------------|--|------------------------------|---------------------------------------|---|----|---|---|
|  |                         |  |                                     |  |                              |                                       | Yes                                     | No |   |   |
|  |                         |  |                                     |  |                              |                                       |   |    |   |   |
|  |                         |  |                                     |  |                              |                                       |   |    |   |   |
|  |                         |  |                                     |  |                              |                                       |   |    |   |   |
|  |                         |  |                                     |  |                              |                                       |   |    |   |   |
|  |                         |  |                                     |  |                              |                                       |   |    |   |   |
|  |                         |  |                                     |  |                              |                                       |   |    |   |   |
|  |                         |  |                                     |  |                              |                                       |   |    |   |   |
|  |                         |  |                                     |  |                              |                                       |   |    |   |   |
|  |                         |  |                                     |  |                              |                                       |   |    |   |   |
|  |                         |  |                                     |  |                              |                                       |   |    |   |   |
|  |                         |  |                                     |  |                              |                                       |   |    |   |   |

**Part IV** Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

| (a)<br>Name, address, and EIN of related organization | (b)<br>Primary activity | (c)<br>Legal domicile<br>(state or<br>foreign country) | (d)<br>Direct controlling<br>entity | (e)<br>Type of entity<br>(C corp, S corp,<br>or trust) | (f)<br>Share of total income | (g)<br>Share of<br>end-of-year assets | (h)<br>Percentage<br>ownership |
|---|-------------------------|--|-------------------------------------|--|------------------------------|---------------------------------------|--------------------------------|
|   |                         |  |                                     |  |                              |                                       |                                |
|   |                         |  |                                     |  |                              |                                       |                                |
|   |                         |  |                                     |  |                              |                                       |                                |
|   |                         |  |                                     |  |                              |                                       |                                |
|   |                         |  |                                     |  | 1,129,628                    |                                       |                                |
|   |                         |  |                                     |  |                              |                                       |                                |
|   |                         |  |                                     |  |                              |                                       |                                |
|   |                         |  |                                     |  |                              |                                       |                                |
|   |                         |  |                                     |  |                              |                                       |                                |
|   |                         |  |                                     |  |                              |                                       |                                |

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Schedule R (Form 990) 2009



**Part IV****Transactions with Related Organizations** (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

|  | Yes                                 | No                                  |
|--|-------------------------------------|-------------------------------------|
| a Receipt of (i) interest (iii) royalties or (iv) rent from a controlled entity                | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| b Gift, grant, or capital contribution to other organization(s)                                | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| c Gift, grant, or capital contribution from other organization(s)                              | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| d Loans or loan guarantees to or for other organization(s)                                     | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| e Loans or loan guarantees by other organization(s)  | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| f Sale of assets to other organization(s)  | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| g Purchase of assets from other organization(s)  | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| h Exchange of assets   | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| i Lease of facilities, equipment, or other assets to other organization(s)                     | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| j Lease of facilities, equipment, or other assets from other organization(s)                   | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| k Performance of services or membership or fundraising solicitations for other organization(s) | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| l Performance of services or membership or fundraising solicitations by other organization(s)  | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| m Sharing of facilities, equipment, mailing lists, or other assets                             | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| n Sharing of paid employees  | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| o Reimbursement paid to other organization for expenses  | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| p Reimbursement paid by other organization for expenses  | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| q Other transfer of cash or property to other organization(s)                                  | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| r Other transfer of cash or property from other organization(s)                                | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

|     | (a)<br>Name of other organization | (b)<br>Transaction type (9-1) | (c)<br>Amount involved |
|-----|-----------------------------------|-------------------------------|------------------------|
| (1) |                                   |                               |                        |
| (2) |                                   |                               |                        |
| (3) |                                   |                               |                        |
| (4) |                                   |                               |                        |
| (5) |                                   |                               |                        |
| (6) |                                   |                               |                        |

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