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## Form **990-PF**

## **Return of Private Foundation**

## or Section 4947(a)(1) Nonexempt Charitable Trust

OMB No 1545-0052

2009 Treated as a Private Foundation Department of the Treasury Note. The foundation may be able to use a copy of this return to satisfy state reporting requirements Internal Revenue Service For calendar year 2009, or tax year beginning , and ending G Check all that apply Initial return Initial return of a former public charity J Final return Amended return Address change Name change Name of foundation A Employer identification number Use the IRS label. 54-6038902 THE LANDMARK FOUNDATION Otherwise. print Number and street (or P O box number if mail is not delivered to street address) Room/suite B Telephone number or type. 150 GRANBY STREET, 19TH FLOOR 757 351 8838 See Specific City or town, state, and ZIP code C If exemption application is pending, check here Instructions NORFOLK, VA 23510 D 1. Foreign organizations, check here Foreign organizations meeting the 85% test, check here and attach computation H Check type of organization X Section 501(c)(3) exempt private foundation Section 4947(a)(1) nonexempt charitable trust \_\_\_ Other taxable private foundation If private foundation status was terminated I Fair market value of all assets at end of year J Accounting method L Cash under section 507(b)(1)(A), check here X Other (specify) MODIFIED (from Part II, col. (c), line 16) If the foundation is in a 60-month termination 70,828,583. (Part I, column (d) must be on cash basis.) under section 507(b)(1)(B), check here ▶\$ Part | Analysis of Revenue and Expenses (d) Disbursements for chantable purposes (cash basis only) (a) Revenue and (b) Net investment (c) Adjusted net (The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a)) expenses per books ıncome ıncome N/A Contributions, gifts, grants, etc., received Check X if the foundation is not required to attach Sch B Interest on savings and temporary cash investments  $9\overline{66,258}$ STATEMENT 966,258. Dividends and interest from securities 5a Gross rents b Net rental income or (loss) 9,786,599 6a Net gain or (loss) from sale of assets not on line 10 b Gross sales price for all 70,470,818. 9,786,599 7 Capital gain net income (from Part IV, line 2) Net short-term capital gain Income modifications Gross sales less returns b Less Cost of poods sold RECEIVED c Gross profit or (loss) Other incon 1 5 2010 10,752,857. 10,752,857 Total. Add lines 0. 13 Other employee salaries and Wages, UT 15 Pension plans, employee benefits Expenses 0. 1,429 1,429. STMT 2 16a Legal fees 41,662. STMT 3 41,662. 0. **b** Accounting fees 17,546 0. 17,546. STMT c Other professional fees STMT 5 81 0. 81

type of the professional fees

17 Interest

18 Taxes

19 Depreciation and depletion
20 Occupancy
21 Travel, conferences, and n
22 Printing and publications
23 Other expenses
24 Total operating and admi
expenses. Add lines 13 th
25 Contributions, gifts, grants Depreciation and depletion 21 Travel, conferences, and meetings STMT 6 333,645 332,349 1,296. 24 Total operating and administrative 61,933. 394,363 332,430 expenses. Add lines 13 through 23 2,244,157. 2,244,157. 25 Contributions, gifts, grants paid 26 Total expenses and disbursements. 2,638,520. 332,430 2,306,090. Add lines 24 and 25 27 Subtract line 26 from line 12 8,114,337 2 Excess of revenue over expenses and disbursements 10,420,427 b Net investment income (if negative, enter -0-) N/Ac Adjusted net income (if negative, enter -0-)

LHA For Privacy Act and Paperwork Reduction Act Notice, see the instructions.

Part il Balance Sheets Attached schedules and amounts in the description column should be for end-of-year amounts only		Ralance Sheets Attached schedules and amounts in the description	Beginning of year		nd of year		
	arı	column should be for end-of-year amounts only	(a) Book Value	(b) Book Value	(c) Fair Market Value		
	1	Cash - non-interest-bearing	1,035,442.	39,333,328.	39,333,328.		
	2	Savings and temporary cash investments					
	3	Accounts receivable -		.,			
		Less allowance for doubtful accounts ▶					
	4	Pledges receivable ▶					
		Less allowance for doubtful accounts ▶					
	5	Grants receivable					
	6	Receivables due from officers, directors, trustees, and other			_		
		disqualified persons					
	7	Other notes and loans receivable					
		Less allowance for doubtful accounts ▶					
ţ	8	Inventories for sale or use					
ssets	9	Prepaid expenses and deferred charges					
ď	10a	Investments - U S and state government obligations STMT 8	2,782,197. 18,904,235.	201,761.	201,761.		
	b	Investments - corporate stock STMT 9	18,904,235.	29,857,969.	29,857,969.		
	C	Investments - corporate bonds					
	11	Investments - land, buildings, and equipment basis					
		Less accumulated depreciation					
	12	Investments - mortgage loans					
	13	Investments - other STMT 10	33,405,875.	1,376,428.	1,376,428.		
	14	Land, buildings, and equipment basis ▶					
		Less accumulated depreciation					
	15	Other assets (describe ► DUE FROM BROKERS )	0.	59,097.	59,097.		
_	16	Total assets (to be completed by all filers)	56,127,749.	70,828,583.	70,828,583.		
	17	Accounts payable and accrued expenses					
	18	Grants payable					
es	19	Deferred revenue					
Liabilities	20	Loans from officers, directors, trustees, and other disqualified persons					
iat	21	Mortgages and other notes payable	100 602				
_	22	Other liabilities (describe ► <u>DUE TO BROKERS</u> )	109,623.	0.			
		Table linkilling (add lines 47 th south 00)	109,623.	0.			
_	23	Total liabilities (add lines 17 through 22)  Foundations that follow SFAS 117, check here	109,023.	<u> </u>			
S		and complete lines 24 through 26 and lines 30 and 31.	56,018,126.	70,828,583.			
Š	24	Unrestricted	30,010,120.	70,020,303.			
Sala	25	Temporarily restricted					
Assets or Fund Balance	26	Permanently restricted					
五		Foundations that do not follow SFAS 117, check here					
6	27	and complete lines 27 through 31. Capital stock, trust principal, or current funds					
ets	l	Paid-in or capital surplus, or land, bldg, and equipment fund	<del></del>	<del></del>			
Ass	28 29	Retained earnings, accumulated income, endowment, or other funds					
Net/	30	Total net assets or fund balances	56,018,126.	70,828,583.			
Z	الالا	Total list 855675 Of Idily Dalances	30/010/1200	70702073000			
	31	Total liabilities and net assets/fund balances	56,127,749.	70,828,583.			
	art	III Alialysis of Changes III Net Assets of Fund B					
1		net assets or fund balances at beginning of year - Part II, column (a), line $% \left\{ 1,2,\ldots ,n\right\}$	30				
	•	t agree with end-of-year figure reported on prior year's return)		1	56,018,126.		
		r amount from Part I, line 27a	<b></b> -	2	8,114,337.		
		r increases not included in line 2 (itemize)	SEE STA	ATEMENT 7 3	6,696,120.		
		lines 1, 2, and 3		_4_	70,828,583.		
		eases not included in line 2 (itemize)		5	70 939 593		
<u>6</u>	Tota	net assets or fund balances at end of year (line 4 minus line 5) - Part II, co	olumn (b), line 30	6_	70,828,583.		

Part,IV Capital Gains a	nd Losses for Tax on Ir	nvestment	t Income						
	oe the kind(s) of property sold (e g shouse, or common stock, 200 sh			`P	How ac - Purc - Dona			acquired lay, yr )	(d) Date sold (mo , day, yr )
1a		<del></del> -	<del>-</del>	٦		4.0			
b SEE ATTACHED	STATEMENT								
<u>c                                      </u>									-
de									-
	(f) Depreciation allowed	(n) Cos	st or other basis				(h) G	ain or (loss	<u> </u>
(e) Gross sales price	(or allowable)		expense of sale					s (f) minus	
a									
b c									
d									
e 70,470,818.		-	9,717,58	2.					9,786,599
Complete only for assets showing		1				(I)	) Gains (C	Col (h) gain not less tha	n minus
(i) F M V as of 12/31/69	(j) Adjusted basis as of 12/31/69		cess of col (i) col (j), if any			COI		(from col	
a									
b									
<u>C</u>									
<u>d</u>									9,786,599
<u>e</u>	Current	D. 11.1.		7		<u> </u>			9,100,333
2 Capital gain net income or (net cap	If gain, also enter Ital loss) (If (loss), enter -0	r in Part I, line )- in Part I, line	7 7	$  \cdot \rangle$	2				9,786,599
3 Net short-term capital gain or (loss	) as defined in sections 1222(5) ar	nd (6)							
If gain, also enter in Part I, line 8, c		, ,						37/3	
If (loss), enter -0- in Part I, line 8  Part V Qualification Un	dor Section 4040/a) for	· Doduood	l Toy on Not	<u> </u>	3	ont Inc		N/A	
(For optional use by domestic private 1						Terre in ic	Oille	<del></del>	
(roi optional use by domestic private i	oundations subject to the section of	4540(a) tax on	i net investment in	COME	; )				
If section 4940(d)(2) applies, leave this	s part blank								
Was the foundation liable for the section	on 4942 tax on the distributable an	nount of any ye	ear in the base per	10d?					Yes X No
f "Yes," the foundation does not qualif	y under section 4940(e). Do not co	omplete this pa	ırt						
1 Enter the appropriate amount in ea	ch column for each year, see instr	uctions before	making any entri	es					741
Base period years	(b) Adjusted qualifying dis	etrihiitions	Net value of no	(C) nchai		uca accate			(d) bution ratio
Calendar year (or tax year beginning	9.111/	7,807.	ivet value of no			0,713		(cor (b) an	vided by col (c)) • 046457
2008 2007		8,339.				9,516			.05062
2006		8,310.				6,464			.050297
2005		8,190.				0,707			.049027
2004	2,50	6,098.		57	,16	8,700	•		.043837
2 Total of line 1, column (d)							_2		.240239
3 Average distribution ratio for the 5-		on line 2 by 5,	or by the number	of ye	ars				049046
the foundation has been in existent	ce if less than 5 years						3		.048048
4 Enter the net value of noncharitable	e-use assets for 2009 from Part X,	line 5					4	6	0,141,093
5 Multiply line 4 by line 3							5		2,889,659
6 Enter 1% of net investment income	(1% of Part I, line 27b)						6		104,204
									_
7 Add lines 5 and 6							7		2,993,863
8 Enter qualifying distributions from	Part XII, line 4						8		2,306,090
If line 8 is equal to or greater than I See the Part VI instructions		1b, and comp	olete that part usin	g a 1	% tax	rate			

Form	1 990-PF (2009) THE LANDMARK FOUNDATION	54-6038	902	1	Page <b>5</b>
Pá	art.VII-A Statements Regarding Activities (continued)				
11	At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of				
	section 512(b)(13)? If "Yes," attach schedule (see instructions)		11		<u>X</u> _
12	Did the foundation acquire a direct or indirect interest in any applicable insurance contract before				
	August 17, 2008?		12	<del></del> -	<u> X</u>
13	Did the foundation comply with the public inspection requirements for its annual returns and exemption application?  Website address   N/A		13	X	
14		▶757-35	1-8	838	
17	Located at ▶ 150 GRANBY ST, 19TH FLOOR, NORFOLK, VA	ZIP+4 ▶23			
15	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - Check here			<b></b>	
		►   15	N.	/A	
P	art VII-B Statements Regarding Activities for Which Form 4720 May Be Required				
	File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.			Yes	No
18	During the year did the foundation (either directly or indirectly)				
	(1) Engage in the sale or exchange, or leasing of property with a disqualified person?	Yes X No			
	(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from)				
	· · ·	Yes X No			
		Yes   No	[	- 1	
	(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?	Yes X No			
	(5) Transfer any income or assets to a disqualified person (or make any of either available				
	for the benefit or use of a disqualified person)?	Yes X No	{	- 1	
	(6) Agree to pay money or property to a government official? (Exception. Check "No"			1	ĺ
	if the foundation agreed to make a grant to or to employ the official for a period after	( <del></del> )		1	
	, ,	Yes X No			
t	o If any answer is "Yes" to 1a(1)-(6), did <b>any</b> of the acts fail to qualify under the exceptions described in Regulations			-	
	section 53 4941(d)-3 or in a current notice regarding disaster assistance (see page 20 of the instructions)?		1b		X
	Organizations relying on a current notice regarding disaster assistance check here	▶∐			ĺ
(	Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected			1	v
_	before the first day of the tax year beginning in 2009?	_	1c		X
2	Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5))	ı			ĺ
	a At the end of tax year 2009, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginn	ına			
٠		Yes X No	[		ĺ
	If "Yes," list the years ▶ , , , , ,				i
ı	a Are there any years listed in 2a for which the foundation is <b>not</b> applying the provisions of section 4942(a)(2) (relating to incorre	ct	[		Í
	valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attai			3	ĺ
	statement - see instructions )	N/A	2b		
	If the provisions of section 4942(a)(2) are being applied to <b>any</b> of the years listed in 2a, list the years here				
3	a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time			1	l
	during the year?	Yes X No		-	ĺ
ı	b If "Yes," did it have excess business holdings in 2009 as a result of (1) any purchase by the foundation or disqualified persons a	ifter		1	
	May 26, 1969, (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to	dispose		-	
	of holdings acquired by gift or bequest, or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule			1	
	Form 4720, to determine if the foundation had excess business holdings in 2009.)	N/A	3b		<u> </u>
4:	a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?		4a		Х
	h Did the foundation make any investment in a prior year (but after December 31, 1969) that could ignoardize its charitable purno	se that	1 1	- 1	i

had not been removed from jeopardy before the first day of the tax year beginning in 2009?

Part VIII Information About Officers, Directors, Trustees, For Paid Employees, and Contractors (continued)	oundation Managers, Highly	
3 Five highest-paid independent contractors for professional services. If none	e, enter "NONE."	
(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) Compensation
INVESTURE, LLC	INVESTMENT	
	MANAGEMENT	93,562.
1607 CAPITAL PARTNERS	INVESTMENT	
	MANAGEMENT	56,918.
Total number of others receiving over \$50,000 for professional services		▶ 0
Part IX-A Summary of Direct Charitable Activities		
List the foundation's four largest direct charitable activities during the tax year. Include releva	int statistical information such as the	
number of organizations and other beneficiaries served, conferences convened, research page		Expenses
1 N/A		-
2		
3		
4		
Part IX-B Summary of Program-Related Investments		
Describe the two largest program-related investments made by the foundation during the tax	year on lines 1 and 2	Amount
1 N/A	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
***************************************	_ •	
2		
All other program-related investments. See instructions		
3		
Total. Add lines 1 through 3	<b>&gt;</b>	0.
		Form <b>990-PF</b> (2009)

Part'X Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see instructions) Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes a Average monthly fair market value of securities 1a 57,222,419. 3,834,528 b Average of monthly cash balances 1b c Fair market value of all other assets 10 61,056,947.d Total (add lines 1a, b, and c) 10 e Reduction claimed for blockage or other factors reported on lines 1a and 0. 1c (attach detailed explanation) 1e Acquisition indebtedness applicable to line 1 assets 61,056,947 Subtract line 2 from line 1d 3 3 Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see instructions) 4 60,141,093 Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4. 5 3,007,055 Minimum investment return. Enter 5% of line 5 Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here 
and do not complete this part ) 3,007,055. Minimum investment return from Part X, line 6 208,409 Tax on investment income for 2009 from Part VI, line 5 2a 2b Income tax for 2009 (This does not include the tax from Part VI) 208,409. Add lines 2a and 2b 2c 798,646. 3 3 Distributable amount before adjustments Subtract line 2c from line 1 4 Recoveries of amounts treated as qualifying distributions 798,646 Add lines 3 and 4 5 5 6 6 Deduction from distributable amount (see instructions) 2,798,646 Distributable amount as adjusted Subtract line 6 from line 5 Enter here and on Part XIII, line 1 Part XII Qualifying Distributions (see instructions) Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes 2,306,090. a Expenses, contributions, gifts, etc - total from Part I, column (d), line 26 1a 1b b Program-related investments - total from Part IX-B 2 Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes 2 Amounts set aside for specific charitable projects that satisfy the a Suitability test (prior IRS approval required) 3a 3b Cash distribution test (attach the required schedule) 2,306,090 Qualifying distributions. Add lines 1a through 3b Enter here and on Part V, line 8, and Part XIII, line 4 4 Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income Enter 1% of Part I, line 27b 5 2,306,090. 6 Adjusted qualifying distributions. Subtract line 5 from line 4 Note. The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years

### Part'XIII Undistributed Income (see instructions)

	(a) Corpus	(b) Years prior to 2008	(c) 2008	(d) 2009
1 Distributable amount for 2009 from Part XI,		,		
line 7				2,798,646.
2 Undistributed income, if any, as of the end of 2009	·			
a Enter amount for 2008 only			0.	<u></u>
b Total for prior years	<i>'</i> ]	_		
		0.		
3 Excess distributions carryover, if any, to 2009				
a From 2004				
<b>b</b> From 2005				
¢ From 2006				
d From 2007 106,661.				
e From 2008	100 001			
f Total of lines 3a through e	106,661.			
4 Qualifying distributions for 2009 from				
Part XII, line 4 > \$ 2,306,090.			0.	
a Applied to 2008, but not more than line 2a	<del></del>		0.	
b Applied to undistributed income of prior		0.		
years (Election required - see instructions)		0.		<u></u>
c Treated as distributions out of corpus	0.			
(Election required - see instructions)	0.			2,306,090.
d Applied to 2009 distributable amount	0.			2,300,090.
e Remaining amount distributed out of corpus	106,661.			106,661.
5 Excess distributions carryover applied to 2009 (If an amount appears in column (d), the same amount must be shown in column (a))	100,001.			100,001.
6 Enter the net total of each column as indicated below:				
a Corpus Add lines 3f, 4c, and 4e Subtract line 5	0.			
b Prior years' undistributed income Subtract				
line 4b from line 2b		0.		
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously				
assessed		0.		
d Subtract line 6c from line 6b Taxable		_		
amount - see instructions		0.		
e Undistributed income for 2008. Subtract line				
4a from line 2a Taxable amount - see instr			0.	
f Undistributed income for 2009 Subtract				
lines 4d and 5 from line 1. This amount must				205 005
be distributed in 2010				385,895.
7 Amounts treated as distributions out of				
corpus to satisfy requirements imposed by	0			
section 170(b)(1)(F) or 4942(g)(3)	0.			
8 Excess distributions carryover from 2004	0			
not applied on line 5 or line 7	0.			<del></del>
9 Excess distributions carryover to 2010.	0.			
Subtract lines 7 and 8 from line 6a	U •			·····
10 Analysis of line 9				
a Excess from 2005				
b Excess from 2006				
c Excess from 2007				
d Excess from 2008				
e Excess from 2009	1		······································	Form 990-DE (2000)

	DMARK FOUND				38902 Page 10
Part,XIV Private Operating F	<b>oundations</b> (see ins	tructions and Part V	II-A, question 9)	N/A	
1 a If the foundation has received a ruling of	r determination letter that	rt is a private operating			
foundation, and the ruling is effective for	2009, enter the date of the	ne ruling	▶		
<b>b</b> Check box to indicate whether the found	ation is a private operatin	g foundation described		4942(j)(3) or 49	342(j)(5)
2 a Enter the lesser of the adjusted net	Tax year		Prior 3 years	1,0000	(-) <del>-</del> -4-4
income from Part I or the minimum	(a) 2009	(b) 2008	(c) 2007	(d) 2006	(e) Total
investment return from Part X for					
each year listed					
b 85% of line 2a					
c Qualifying distributions from Part XII,					
line 4 for each year listed			_	_	
d Amounts included in line 2c not					
used directly for active conduct of					
exempt activities					
e Qualifying distributions made directly					
for active conduct of exempt activities					
Subtract line 2d from line 2c 3 Complete 3a, b, or c for the					
alternative test relied upon					
a "Assets" alternative test - enter					
(1) Value of all assets					· <del>-</del> ·- ·
(2) Value of assets qualifying under section 4942(j)(3)(B)(i)					-
b "Endowment" alternative test - enter 2/3 of minimum investment return					
shown in Part X, line 6 for each year listed					
c "Support" alternative test - enter					
(1) Total support other than gross					
investment income (interest, dividends, rents, payments on					
securities loans (section					
512(a)(5)), or royalties)					
(2) Support from general public					1.
and 5 or more exempt organizations as provided in					
section 4942(j)(3)(B)(III)				<del>-</del>	
(3) Largest amount of support from					
an exempt organization					<u></u>
(4) Gross investment income		ta Alaia mant amb	if the fermaleties	 	ove in eccete
Part XV Supplementary Info			in the foundation	nad \$5,000 or m	ore in assets
	<del></del>	11311 40110113.7	<del></del>		-
<ul> <li>Information Regarding Foundation</li> <li>List any managers of the foundation wh</li> </ul>	•	than 2% of the total cou	atributions received by the	a foundation before the clo	ea of any tay
year (but only if they have contributed in			ithibutions received by the	s touthuation before the civ	Se of any tax
NONE					
b List any managers of the foundation wh	o own 10% or more of the	e stock of a corporation	(or an equally large port	ion of the ownership of a p	artnership or
other entity) of which the foundation ha					·
NONE					
2 Information Regarding Contribut	ion, Grant, Gift, Loan,	Scholarship, etc., F	Programs:		
Check here 🕨 🔲 if the foundation o					
the foundation makes gifts, grants, etc	(see instructions) to indiv	iduals or organizations	under other conditions, o	omplete items 2a, b, c, an	d d
a The name, address, and telephone num		n applications should b	e addressed		
TINA WRIGHT, 757-446			F 1 0		
150 GRANBY ST, 19TH					
b The form in which applications should to SEE ATTACHED STATEME		ion and materials they	should include		
<del></del>	1/1			<u></u>	
c Any submission deadlines N/A					
d Any restrictions or limitations on award	s, such as by geographica	il areas, charitable field	s, kinds of institutions, or	other factors	
N/A					
					Form 000 DE (2000)

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Part XV Supplementary Information		<del> </del>		<del> </del>
3 Grants and Contributions Paid During the Ye	ear or Approved for Future	Payment	<del></del>	
Name and address (home or business)	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Amount
a Paid during the year	or substantial contributor	recipient	•	
SEE STATEMENT ATTACHED				2244157.
		i		
		:		
				2044157
Total b Approved for future payment			<b>▶</b> 3a	2244157.
2 / pproved for lattice paymont				
NONE				
Total			<b>&gt;</b> 3b	0.

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Part XVI-A	Analysis of	Incomo-P	roducina	Activities
Part Avi-A	Analysis of	income-P	roaucing	ACTIVITIES

Enter gross amounts unless otherwise indicated	Unrelated	business income		ed by section 512, 513, or 514	(e)
	(a)	(b)	(C) Exclu-	(d)	Related or exempt
1 Program service revenue	Business	Amount	sion	Amount	function income
		· <del></del>		-	
ab					
C				-	
d		· <del>-, .</del>		-	
		<del></del>			_
f					
g Fees and contracts from government agencies					
2 Membership dues and assessments					· ·
3 Interest on savings and temporary cash	_				
investments					
4 Dividends and interest from securities			14	966,258.	
5 Net rental income or (loss) from real estate					- ',
a Debt-financed property					
b Not debt-financed property					
6 Net rental income or (loss) from personal					
property					
7 Other investment income					
8 Gain or (loss) from sales of assets other					
than inventory			18	9,786,599.	
9 Net income or (loss) from special events					
10 Gross profit or (loss) from sales of inventory					
11 Other revenue					
a	_				
b		-			
C					
d					
e					
12 Subtotal Add columns (b), (d), and (e)		(	).	10,752,857.	(
13 Total. Add line 12, columns (b), (d), and (e)				13	10,752,857
(See worksheet in line 13 instructions to verify calculations	)				

#### Part XVI-B Relationship of Activities to the Accomplishment of Exempt Purposes

Line No.	Explain below how each activity for which income is reported in column (e) of Part XVI-A contributed importantly to the accomplishment of the foundation's exempt purposes (other than by providing funds for such purposes)					
-						
_						
i						

923621 02-02-10

Pa	irt.XV	Information Re Exempt Organ		and Transactions ar	nd Relationships With Nonch	aritable	В	
1	Did th	<del></del>	rectly engage in any of the following	no with any other organization	described in section 501(c) of		Yes	No
•		-			• •			I
а	the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organization.  Transfers from the reporting foundation to a noncharitable exempt organization of					ĺ		
Ī	(1) C			g <b>.</b>		1a(1)	Ì :	Х
		ther assets				1a(2)	<del> </del>	Х
b		transactions				1 1 1 1		
		ales of assets to a nonchanta	ble exempt organization			16(1)		Х
			ncharitable exempt organization			1b(2)	t .	Х
		ental of facilities, equipment,	. •			1b(3)	1	Х
		eimbursement arrangements				1b(4)		X
		oans or loan guarantees				1b(5)		Х
	(6) P	erformance of services or me	mbership or fundraising solicitation	ons		1b(6)	1	X
C	Sharır	ng of facilities, equipment, ma	iling lists, other assets, or paid en	nployees		10		X
d	If the a	answer to any of the above is	"Yes," complete the following scho	edule Column (b) should alw	ays show the fair market value of the goods	s, other as:	sets,	
	or ser	vices given by the reporting fo	oundation. If the foundation receiv	red less than fair market value	in any transaction or sharing arrangement	, show in		
	colum	in (d) the value of the goods,	other assets, or services received					
(a) L	ine no	(b) Amount involved	(c) Name of noncharitabl	e exempt organization	(d) Description of transfers, transactions, an	nd sharing ar	тangeme	nts
			N/A					
		****						
_								
_								
	j							
2a		•	tly affiliated with, or related to, one		ations described			_
		, ,	r than section 501(c)(3)) or in sec	tion 527?		Yes	LX.	☐ No
_ <u>b</u>	If "Yes	c," complete the following sch		(h) Tuno of oversevention	(a) Decomption of volution			
_		(a) Name of org	janization	(b) Type of organization	(c) Description of relation	isnip		
_		N/A						
_								
_					<del></del>			
$\neg$	Under p	enalties of penury. I declare that I h	nave examined this return, including acco	ompanying schedules and stateme	ents, and to the best of my knowledge and belief, it	ıs true, com	ect.	
ĺ			er than taxpayer or fiduciary) is based on					
		June B.	the On	10-12-2010	President			
<u>a</u>	Sic	anature of officer or trustee	1	Date	Title			
Sign Here		Preparer's	· III	Date		arer's identif	fying nur	nber
ğ	ج تے	signature	1 18/1		self- employed ►		-	
S	Paid Preparer's Use Only	CANA	NAUGH NELSON &		EIN D			
	ր e sk		WATERSIDE DRIVE		LIIV			
	اده		OLK, VA 23510	., 20112 2200	Phone no 757-	-578-	490	0
						Form <b>990</b>		

1-6038902	PAGE	_1	OF	1
DNTINUATION	FOR 990-P	t,	PART	ΤΛ

(a) List and	I describe the kind(s) of property sol	d e n real estate	(b) How	acquired	(e) Data acquired	(d) Date sold
. (a) List and 2-story br	P - Pi D - D	irchase onation	(c) Date acquired (mo , day, yr )	(d) Date sold (mo , day, yr )		
1a PUBLICLY TRADE						
	VAROUS SECURITY					
		K CAPITAL PARTNE				
d PASSTHROUGH LO	SSES - INVESTURE	EMERGINA MARKET	S F			<del></del>
e f				•	<del> </del>	
					-	
h						
1						
1						
<u>k</u>		,			ļ	
					<del> </del>	
m n					<del> </del>	
0					<del>   </del>	
(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	1		) Gain or (loss) plus (f) minus (g)	
a 70,448,174.		59,717,582.			10,	730,592.
b 22,644.						22,644.
C						476,478.>
d						490,159.>
e f						
g						
h						
<u>I</u>						
k						
<u> </u>						
m n						
0					-	
Complete only for assets showing	ng gain in column (h) and owned by	1		(I) Los	sses (from col (h))	
(i) F M V as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col (i) over col (j), if any	Gains (excess of col. (h) gain over col. (k), but not less than "-0-")			
<u>a</u>					10,	730,592.
<u>b</u>						22,644. 476,478.>
c d			<del></del>			490,159.>
e						
f						
9						
<u>h</u>						
k						<del></del>
<u> </u>					<del></del>	<del> </del>
m						
n						
0						
2 Capital gain net income or (net ca	apital loss) {   if gain, also enter   if (loss), enter *-C	r in Part I, line 7 )-" in Part I, line 7	2		9,	786,599.
3 Net short-term capital gain or (los		nd (6)				
If gain, also enter in Part I, line 8, If (loss), enter "-0-" in Part I, line 8			3	<u> </u>	N/A	

FORM 990-PF DIVIDI	ENDS AND	INTER	EST	FROM	SECUE	RITIES	STATEMENT	1
SOURCE		GROSS	AM(	CAPITAL GAINS AMOUNT DIVIDENDS		COLUMN ( AMOUNT	A)	
CEDAR ROCK CAPITAL PARTNERS - K-1 INTEREST AND DIVIDENDS				,938. ,373.	0.		293,93 628,37	
INVESTURE EMERGING MARKETS - K-1	FUND		43	947.		0.	43,	947.
TOTAL TO FM 990-PF, PART I, LN 4			966,258.		0.	966,	258.	
FORM 990-PF		LEGAL	FE	ES			STATEMENT	2
DESCRIPTION	EXPE	A) NSES BOOKS		(B) INV IT IN		(C) ADJUSTED NET INCOM		
LEGAL FEES		1,429.			0.		1,	429.
TO FM 990-PF, PG 1, LN 16A	· · · · · · · · · · · · · · · · · · ·	1,429.	_		0.		1,	429.
FORM 990-PF	AC	COUNTI	NG 1	FEES			STATEMENT	3
DESCRIPTION	EXPE	A) NSES BOOKS		(B) I INV NT INC		(C) ADJUSTED NET INCOM		
ACCOUNTING FEES BOOKKEEPING SERVICES		7,649. 4,013.			0.			649. 013.
TO FORM 990-PF, PG 1, LN 10	 бв 4	1,662.			0.		41,	662.

FORM 990-PF (	OTHER PROFES	SIONAL FEES	S	TATEMENT 4
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
ADMINISTRATOR SERVICES	17,546.	0.		17,546.
TO FORM 990-PF, PG 1, LN 16C	17,546.	0.		17,546.
FORM 990-PF	TAX	ES	S	TATEMENT 5
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
FOREIGN TAX	81.	81.		0.
TO FORM 990-PF, PG 1, LN 18	81.	81.		0.
FORM 990-PF	OTHER E	XPENSES	S	TATEMENT 6
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
BANK SERVICE CHARGE SUPPLIES & SERVICES INVESTMENT MANAGEMENT FEE	1,256. 40. 208,568.	0.		1,256. 40. 0.
CEDAR ROCK INVESTMENT EXPENSES - K-1	97,860.	97,860.		0.
INVESTURE EMERGING MARKETS FUND - INVESTMENT FEES	25,921.	25,921.		0.
TO FORM 990-PF, PG 1, LN 23	333,645.	332,349.		1,296.

			-
FORM 990-PF OTHER INCREASES	IN NET ASSETS OR FU	ND BALANCES	STATEMENT 7
DESCRIPTION			AMOUNT
UNREALIZED GAINS/LOSSES ON INV	VESTMENTS		6,696,120.
TOTAL TO FORM 990-PF, PART II	I, LINE 3		6,696,120.
FORM 990-PF U.S. AND ST	FATE/CITY GOVERNMENT	OBLIGATIONS	STATEMENT 8
DESCRIPTION	U.S. OTHER GOV'T GOV'T	BOOK VALUE	FAIR MARKET VALUE
US GOV		201,761.	201,761.
TOTAL U.S. GOVERNMENT OBLIGAT	IONS	201,761.	201,761.
TOTAL STATE AND MUNICIPAL GOVE	ERNMENT OBLIGATIONS		
TOTAL TO FORM 990-PF, PART II,	, LINE 10A	201,761.	201,761.
FORM 990-PF	CORPORATE STOCK		STATEMENT 9
DESCRIPTION		BOOK VALUE	FAIR MARKET VALUE
EQUITIES		29,857,969.	29,857,969.
TOTAL TO FORM 990-PF, PART II,	, LINE 10B	29,857,969.	29,857,969.
FORM 990-PF	OTHER INVESTMENTS		STATEMENT 10
DESCRIPTION	VALUATION METHOD	BOOK VALUE	FAIR MARKET VALUE
OTHER INVESTMENTS ALTERNATIVE INVESTMENTS ACCRUED INCOME ON INVESTMENTS	FMV FMV FMV	1,316,527. 0. 59,901.	1,316,527. 0. 59,901.
TOTAL TO FORM 990-PF, PART II,	, LINE 13	1,376,428.	1,376,428.
			<del></del>

		T OF OFFICERS, DIRECTORS FOUNDATION MANAGERS			
NAME AND ADDRESS	TITLE AND AVRG HRS/WK		EMPLOYEE BEN PLAN CONTRIB	EXPENSE	
RICHARD F BARRY, III 150 GRANBY ST NORFOLK, VA 23510	VICE PRESIDENT	AND DIRECTO		0.	
FRANK BATTEN, JR 150 GRANBY ST, 19TH FLOOR NORFOLK, VA 23510	PRESIDENT AND 0.39	DIRECTOR 0.	0.	0.	
TERESA F BLEVINS 150 GRANBY ST, 19TH FLOOR NORFOLK, VA 23510	TREASURER 0.04	0.	0.	0.	
GUY R FRIDDELL, III 150 GRANBY ST, 19TH FLOOR NORFOLK, VA 23510	VICE PRESIDENT 0.06	AND SECRETA	ARY 0.	0.	
SUSAN S GOETZ 150 GRANBY ST, 19TH FLOOR NORFOLK, VA 23510	ASSISTANT SECF 0.06	RETARY 0.	0.	0.	
COLLEEN R PITTMAN 150 GRANBY ST, 19TH FLOOR NORFOLK, VA 23510	ASSISTANT SECF	RETARY 0.	0.	0.	
MR. FRANK BATTEN 150 GRANBY ST, 19TH FLOOR NORFOLK, VA 23510	DIRECTOR 0.04	0.	0.	0.	
JACK ROSS 150 GRANBY ST, 19TH FLOOR NORFOLK, VA 23510	DIRECTOR 0.04	0.	0.	0.	
TOTALS INCLUDED ON 990-PF, PAGE	6, PART VIII	0.	0.	0.	

## The Landmark Foundation Grants and Contributions Paid January through December 2009

	Date	Num	Name	Amount
Arts & Museums Grants	05/49/2022	10000	Beautic Complete Orghoster	2 500 00
	05/18/2009	10668	Roanoke Symphony Orchestra	2,500 00
	10/05/2009	11020	Chrysler Museum of Art	2,500.00
	11/20/2009	11041	Grassroots Productions Limited, Inc	2,000 00
	12/16/2009	11065	Western Virginia Fdn Arts & Sciences	2,000 00
	12/16/2009	11066	Grandin Theatre Foundation	500 00
	12/16/2009	11070	Taubman Museum of Art	2,500 00
	12/16/2009	11076	Crispus Attucks Cultural Center, Inc	2,500 00
	12/16/2009	11077	Norfolk Senior Center	2,500.00
	12/16/2009	11083	High Point Area Arts Council	2,500.00
Arts & Museums Grants				19,500 00
Education Grants				
	04/23/2009	10646	The University of NC at Greensboro	1,500 00
	04/23/2009	10662	Access College Foundation	80,000.00
	04/23/2009	10652	Children's Hospital - King's Daughters	50,000.00
	05/18/2009	10665	Virginia Fdn for Independent Colleges	45,000 00
	05/18/2009	10667	Total Action Against Poverty	1,000.00
	07/17/2009	10681	Clark County Public Education Fdn.	5,000 00
	07/17/2009	10682	Dartmouth College	5,000 00
	07/17/2009	10683	Harvard College	5,000 00
	07/17/2009	10684	Harvard College	10,000 00
	08/27/2009	11002	United Arts Council of Greater Greensboro	2,500 00
	09/17/2009	11008	Greenvale School, Inc	1,500 00
	09/17/2009	11009	Literacy Volunteers America-New River Val	1,000 00
	09/17/2009	11010	Literacy Volunteers America-Roanoke Valle	1,500.00
	09/17/2009	11016	Guilford Education Aliance	1,000 00
	09/17/2009	11017	Clark County Public Education Fdn	2,500.00
	10/30/2009	11024	Elon University	2,500 00
	10/30/2009	11025	NC Independent Colleges & Universities	2,500 00
	10/30/2009	11026	School of Journalism & Mass Comm Fdn	2,500.00
	11/20/2009	11035	Access College Foundation	240,000.00
	12/16/2009	11046	Adventure Science Center	1,500 00
	12/16/2009	11053	MTSU Mass Communications Department	1,000 00
	12/16/2009	11058	United Negro College Fund	1,000.00
	12/16/2009	11064	Apple Ridge Farm	1,500.00
	12/16/2009	11067	Presbyterian Community Center, Inc.	1,000 00
	12/16/2009	11072	West End Center	1,000.00
•	12/16/2009	11084	Univ. of Nevada Las Vegas	4,000 00
Education Grants				471,000 00
<b>Environmental Grants</b>				
	04/23/2009	10647	National Environmental Education Fdn.	430,000.00
Environmental Grants				430,000.00
Human Services Grants				
	04/23/2009	10648	Samaritan House	100,000.00

# The Landmark Foundation Grants and Contributions Paid January through December 2009

Date	Num	Name	Amount
04/23/2009	10649	F O R. Kids, Inc	100,000.00
04/23/2009	10660	The Community Fdn Middle Tennessee	2,500.00
05/18/2009	10664	Foodbank of Southeastern Virginia	100,000.00
07/17/2009	10678	YMCA of Greensboro	2,000.00
09/17/2009	11005	Oasis Social Ministry	100,000.00
09/17/2009	11006	Boys & Girls Clubs of Southwest Virginia	500 00
09/17/2009	11007	Boys & Girls Clubs of New River Valley	500 00
09/17/2009	11011	YMCA of Roanoke Valley	1,000 00
09/17/2009	11012	YWCA Roanoke Valley	500 00
10/05/2009	11021	The First Tee of Hampton Roads YMCA	5,000 00
10/30/2009	11027	AFAN	1,500 00
10/30/2009	11028	The Animal Foundation	2,500 00
10/30/2009	11029	Boys & Girls Club of Las Vegas	1,000 00
10/30/2009	11030	Shade Tree	2,500 00
10/30/2009	11031	Nevada Child Seekers	1,500 00
10/30/2009	11032	Opportunity Village	2,500 00
11/20/2009	11037	The Community Fdn Middle Tennessee	30,000.00
11/20/2009	11038	Rooftop	25,000 00
11/20/2009	11039	Second Harvest Food Bank of Middle TN	25,000 00
11/20/2009	11040	Martha O'Bryan Community Center	20,000 00
12/16/2009	11047	Middle TN Council Boy Scouts America	1,000 00
12/16/2009	11048	Center for Nonprofit Management	1,000 00
12/16/2009	11049	Fifty Forward	1,000 00
12/16/2009	11050	Girl Scouts of Middle Tennessee	1,000 00
12/16/2009	11051	Leadership Nashville Foundation	2,500.00
12/16/2009	11052	Leadership Middle Tennessee	1,000 00
12/16/2009	11054	Nashville Children's Alliance	2,000 00
12/16/2009	11055	Oasis Center	1,000 00
12/16/2009	11056	Renewal House, Inc	1,000 00
12/16/2009	11057	Sexual Assault Center	1,000 00
12/16/2009	11059	YMCA of Middle Tennessee	0 00
12/16/2009	11060	Urban League of Middle Tennessee	1,000 00
12/16/2009	11061	Family and Children's Service	1,000 00
12/16/2009	11062	YWCA of Nashville and Middle Tennessee	2,500.00
12/16/2009	11063	Saint Luke's Community House	1,000 00
12/16/2009	11068	Roanoke Area Ministries	2,500 00
12/16/2009	11069	SW Virginia Second Harvest Food Bank	1,000.00
12/16/2009	11071	Total Action Against Poverty	1,000 00
12/16/2009	11073	Edmarc, Inc.	2,500 00
12/16/2009	11074	Citizens Committee for Fairness, Honesty	2,500.00
12/16/2009	11075	YWCA of South Hampton Roads	2,500 00
12/16/2009	11078	Southside Boys & Girls Youth, Inc	2,500.00
12/16/2009	11079	Norfolk Council of Social Agencies	2,500.00
12/16/2009	11080	Child & Family Services of Eastern VA Inc	2,500 00

# The Landmark Foundation Grants and Contributions Paid January through December 2009

	Date	Num	Name	Amount
	12/16/2009	11081	Virginia Beach Christian Outreach Group	2,500.00
	12/16/2009	11082	Potter's House	2,500 00
	12/18/2009	11088	YMCA of Middle Tennessee	1,000.00
Human Services Grants				567,000 00
United Way Grants				
	04/23/2009	10653	United Way of Metropolitan Nashville	26,000 00
	04/23/2009	10654	United Way of Clarksville-Montgomery Cty	2,000.00
	04/23/2009	10655	United Way of Maury County	1,000.00
	04/23/2009	10656	United Way of Williamson County	1,500 00
	04/23/2009	10657	United Way of Wilson County	1,000.00
	04/23/2009	10658	United Way of Rutherford County	2,000 00
	04/23/2009	10659	United Way of Sumner County	1,500 00
	05/18/2009	10666	United Way of Roanoke Valley	2,000 00
	06/18/2009	10675	United Way of South Hampton Roads	137,010 57
	07/17/2009	10679	United Way of Greater Greensboro	1,200 00
	07/17/2009	10680	United Way of Southern Nevada	6,000 00
	08/13/2009	10686	United Way of Roanoke Valley	96,000.00
	08/13/2009	10687	United Way of Montgomery, Radford & Floyd	6,055.00
	08/13/2009	10688	United Way of Pulaskı County	1,450 00
	09/17/2009	11004	United Way of South Hampton Roads	230,241.00
	09/17/2009	11013	United Way of Greater Greensboro	75,200 00
	09/17/2009	11014	United Way of Greater High Point	11,200 00
	09/17/2009	11015	United Way of Rockingham County	4,300.00
	11/03/2009	11034	United Way of Southern Nevada	50,000.00
•	11/20/2009	11036	United Way of Southern Nevada	100,000 00
	11/20/2009	11042	United Way of Roanoke Valley	1,000 00
United Way Grants				756,656 57
				2 244 456 57
				<u>2,244,156.57</u>

TOTAL

#### The Landmark Foundation

## **Guidelines**

## **Eligible for Funding:**

## Nonprofit Organizations with 501(c)3 status

## Organizations which focus on:

Primarily

Human services

#### Secondarily

- · Education, preferably colleges and universities
- Arts and culture
- Leadership development
- Preserving the environment

## **United Way Chapters**

## Organizations demonstrating:

- Responsible fiscal policies and practices
- An ability to leverage contributions
- A high ratio of program funding to administrative costs
- Need for emergency funding due to unforeseen circumstances (limited to capital and equipment, available only to agencies with balanced budgets)
- An ability to collaborate with like organizations
- Programs and facilities that assist children, families and individuals who would otherwise go unserved or underserved
- Programs and facilities that have attracted other funding from the community
- · An ability to request a reasonable level of funding
- An ability to restrain from conducting capital campaigns in rapid succession
- Service delivery primarily to the region's population
- Accountability, including performance measures, desired outcomes and end-of-grant evaluations

## Ineligible for Funding:

## Organizations with federal tax exemption other than 501(c)3

## Appeals for:

- Organizations and programs located outside the primary areas served by our participating business units
- Deficit funding
- · Grants outside our focus areas
- Special events (dinners, golf tournaments, etc.)
- Festivals
- · Funding where a portion of the gift is tax deductible
- Medical education or research
- Religious purposes (a congregation's sponsored programs may be considered if they benefit the entire community)
- Grants to individuals
- Scholarships to individuals (except those sponsored by colleges or our business units)
- Assistance to organizations whose primary purpose is economic development
- Duplicative services within the community unless essential or unique need can be demonstrated
- Fundraising assistance
- Political and politically-related purposes
- Funds for organizations whose headquarters are not within the region; local chapters of these organizations may apply
- Historic preservation, even if linked to education
- Private education below the college level
- Capital campaigns in advance of a mandatory two-year hiatus between enddate of a multi-year pledge and a request for another sequenced commitment

## **Only Occasionally Funded:**

- Endowments
- Public television and radio

As adopted: January 1, 2009

#### AMENDED AND RESTATED BYLAWS

OF

#### THE LANDMARK FOUNDATION

#### ARTICLE (

#### MEMBERS

- Section 1.1 <u>Qualifications</u>. The persons who are the directors of Landmark Media Enterprises, LLC shall be the Members of The Landmark Foundation (the "Foundation").
- Section 1.2 <u>Place of Meetings</u>. Meetings of the Members shall be held at the principal office of the Foundation or at such other place within the City of Norfolk, Virginia, as shall be designated in the notice of meeting.
- Section 1.3 <u>Regular Meetings</u>. The regular annual meeting of the Members shall be held on the first Wednesday in December of each and every year. Special meetings may be held, as designated, at any time, upon the call of the President.
- Section 1.4 <u>Notice of Meetings</u>. Written notice stating the place, day and hour of the meeting of the Members and, in the case of a special meeting, the purpose or purposes for which the meeting is called, shall be given not less than ten (10) days before the date of such meeting, either personally or by mail, by or at the direction of the President, the Secretary or the persons calling the meeting, to each Member at his address as it appears on the records of the Foundation. Notice shall be given to a Member by electronic mail or facsimile telecommunication only if the Member has consented (and has not revoked the consent) to receive notice at the electronic mail address to which the electronic mail is directed or has consented to receive notice by facsimile at the telephone number to which the notice is directed, but in the event of such consent, notice directed to that electronic mail address or telephone number shall be effective even if the notice is not actually received by the Member.
- Section 1.5 <u>Presiding Officers</u>. Meetings of the Members shall be presided over by the President, or if the President is not present, by a Chairman to be chosen at the meeting. The Secretary, or in his absence, a person selected at the meeting shall act as the Secretary of the meeting.
- Section 1.6 Quorum. A majority of the Members shall constitute a quorum for the transaction of business at any meeting of the Members, unless otherwise provided by law.
- Section 1.7 <u>General Powers</u>. The Members shall annually elect the directors and may exercise such further powers as are conferred by law.
- Section 1.8 <u>Action by Members Without a Meeting</u>. Any action required or permitted to be taken at a meeting of Members may be taken without a meeting if a consent in writing, setting forth the action so taken, shall be signed by all the Members. Such written consent shall have the same force and effect as a unanimous vote.

#### ARTICLE II

#### **BOARD OF DIRECTORS**

- Section 2.1 <u>General Powers</u>. The business and affairs of the Foundation shall be managed under the direction of its Board of Directors.
- Section 2.2 <u>Number, Election and Tenure of Directors</u>. The number of directors shall be four (4). At each annual meeting of the Members, the Members shall elect directors to serve until the next succeeding annual meeting and until the election and acceptance of their successors. The number of directors may be increased or decreased from time to time by amendment to these bylaws or by resolution of the Board of Directors.
- Section 2.3 <u>Presiding Officers</u>. Meetings of the Board of Directors shall be presided over by the President, or if the President is not present, by a Chairman to be chosen at the meeting. The Secretary or, in his or her absence, a person selected at the meeting shall act as the Secretary of the meeting.
- Section 2.4 <u>Vacancies</u>. Any vacancy occurring on the Board of Directors, including a vacancy resulting from an increase by not more than two in number of directors, may be filled by the affirmative vote of the remaining directors though such majority be less than a quorum of the board.
- Section 2.5 <u>Removal of Directors</u>. Any director may be removed, with or without cause, by a majority vote of the Members.
- Section 2.6 <u>Regular Meetings</u>. The regular annual meeting of the Board of Directors shall be held, without notice, immediately following the regular annual meeting of the Members.
- Section 2.7 <u>Special Meetings</u>. Special meetings of the Board of Directors may be called by or at the request of the President, Secretary, or any two directors. Notice of the time and place of each special meeting of the Board of Directors (unless waived by the directors) shall be given by the Secretary, by mail or in person, to each director, at least three (3) days prior to the meeting. Notice shall be given to a director by electronic mail or facsimile telecommunication only if the director has consented (and has not revoked the consent) to receive notice at the electronic mail address to which the electronic mail is directed or has consented to receive notice by facsimile at the telephone number to which the notice is directed, but in the event of such consent, notice directed to that electronic mail address or telephone number shall be effective even if the notice is not actually received by the director.
- Section 2.8 <u>Quorum</u>. A majority of the number of directors of the Foundation shall constitute a quorum for the transaction at any meeting of the Board. If a quorum is not present, a majority of those in attendance may adjourn the meeting from time to time until a quorum is obtained.
- Section 2.9 <u>Manner of Acting</u>. Except as otherwise provided by law, the act of the majority of the directors present at a meeting at which a quorum is present shall be the act of the Board of Directors. Any action required or permitted to be taken at a meeting of the Board of Directors may be taken without a meeting if a consent in writing, setting forth the action to be taken, shall be signed before such action is taken by all the directors. Such written consent shall have the same force and effect as a unanimous vote.

Section 2.10 <u>Remote Participation</u>. Directors may participate in and hold a meeting by means of telephone or other communications equipment by means of which all persons participating in the meeting may simultaneously hear each other.

#### ARTICLE III

#### COMMITTEES

- Section 3.1 Executive Committee. The Board of Directors, by resolution adopted by a majority of the number of directors fixed by these bylaws, may designate an executive committee to consist of the President and such other one or more directors as may be designated in said resolution. The Board of Directors shall have the power at any time to change the members of, fill vacancies in, and dissolve the executive committee. During such times as the Board of Directors is not in session, the executive committee shall possess and may exercise all the powers of the Board of Directors in the management of the business and affairs of the Foundation, except only as otherwise provided by law.
- Section 3.2 Other Committees. The Board of Directors, by resolution adopted by a majority of the directors present at a meeting at which a quorum is present, may designate such other committees with such limited authority as may be designated in said resolution.
- Section 3.3 <u>Rules of Procedure</u>. All members of committees shall serve at the pleasure of the Board of Directors. Each committee may select a Chairman from its membership and a Secretary who may or may not be a member of the committee or of the board. Each committee shall prescribe the length of notice and manner of giving notice of its meetings, fix the number, not less than two, which shall constitute a quorum and make its own rules of procedure.
- Section 3.4 Manner of Acting. Except as may otherwise be provided in the resolution designating the committee, the act of the majority of the members present at a meeting of a committee at which a quorum is present shall be the act of the committee. Any action which may be taken at a meeting of a committee may be taken without a meeting if a consent in writing, setting forth the action so taken, shall be signed before such action by all members of the committee. Such written consent shall have the same force and effect as a unanimous vote.

#### ARTICLE IV

#### **OFFICERS**

- Section 4.1 Officers. The officers of the Foundation shall be a President, such Vice Presidents, if any, as may be determined by the Board of Directors, a Secretary, a Treasurer and such Assistant Secretaries, Assistant Treasurers and other officers, if any, as may be determined by the Board of Directors. The same person may hold any two offices, except the offices of President and Secretary.
- Section 4.2 <u>President</u>. The President shall be the chief executive and administrative officer of the Foundation and shall have the power and responsibility for carrying out the policies of the Board of Directors and, subject to the direction of the Board of Directors, shall have general supervision over the operations of the Foundation. The President shall also possess such other powers and shall perform such other duties incident to the office of President. The

President shall possess such other powers and perform such other duties as are assigned to him by these bylaws or as may be incident to his office or prescribed by the Board of Directors.

- Section 4.3 <u>Vice Presidents</u>. The Vice Presidents, if any, shall be elected and shall have such authority and perform such duties as may be delegated to or imposed upon them by the Board of Directors or the President.
- Section 4.4 <u>Secretary</u>. The Secretary shall be <u>ex officio</u> Secretary of the Board of Directors, the executive committee and of all other committees. He or she shall keep the minutes of all meetings of the Members, the Board of Directors, the executive committee and, when required, of all other committees; and shall attend to serving and giving all notices of the Foundation. He or she shall have charge of the corporate seal and such other books, records, and papers as the Board of Directors and the executive committee may direct. He or she shall also perform such other duties as may be incident to his office or as may be prescribed by the President.
- Section 4.5 <u>Treasurer</u>. The Treasurer shall keep or cause to be kept full and accurate accounts of all receipts and disbursements in books belonging to the Foundation; shall have the care and custody of all funds and securities of the Foundation; and shall disburse the funds of the Foundation as may be ordered by the Board of Directors, the executive committee or the President. He or she also shall perform such other duties as may be incident to his office or as may be prescribed by the President.
- Section 4.6 <u>Other Officers</u>. The Assistant Secretaries, Assistant Treasurers and other officers, if any, may be elected, shall have such authority and perform such duties as may be delegated to or imposed upon them by the President.
- Section 4.7 <u>Election, Term of Office and Qualification</u>. The officers shall be elected at the annual meeting of the Board of Directors to serve for a term of one year and until the election and acceptance of their successors.
- Section 4.8 <u>Removal of Officers</u>. Any officer elected or appointed by the Board of Directors may be removed by the Board of Directors whenever, in its judgment, the best interests of the Foundation would be served thereby, but such removal shall be without prejudice to the contract rights, if any, of the person so removed. Election or appointment of an officer shall not of itself create contract rights.
- Section 4.9 <u>Vacancies</u>. A vacancy in any office because of death, resignation, removal, disqualification or otherwise may be filled by the Board of Directors for the unexpired portion of the term.

#### ARTICLE V

#### MISCELLANEOUS

- Section 5.1 <u>Fiscal Year</u>. The fiscal year of the Foundation shall begin on January 1 and end on December 31 in each year.
- Section 5.2 <u>Seal</u>. The seal of the Foundation shall be in such form as approved by the Board of Directors, and said seal, or a facsimile thereof, may be imprinted or affixed by any process or in any manner reproduced. The Secretary and any other officers authorized by

resolution of the Board of Directors shall be empowered to use and attest the corporate seal on all documents.

- Section 5.3 <u>Checks, Drafts, Etc.</u> All checks, drafts or other orders for the payment of money, issued in the name of the Foundation, shall be signed by such person or persons and in such manner as shall, from time to time, be determined by resolution of the Board of Directors.
- Section 5.4 <u>Waiver of Notice</u>. Unless otherwise provided by law, whenever any notice is required to be given to any Member, director or member of any committee under the provisions of these bylaws, or under law, a waiver thereof in writing, signed by the person or persons entitled to such notice, whether before or after the time stated therein, shall be deemed equivalent to the giving of such notice.
- Section 5.5 <u>Amendments to Bylaws</u>. Except as otherwise provided by law, these bylaws may be altered, amended, or repealed and new bylaws may be adopted by the Board of Directors, but bylaws made by the Board of Directors may be repealed or changed and new bylaws made by the Members, and the Members may prescribe that any bylaw made by them shall not be altered, amended or repealed by the Board of Directors.

[END OF DOCUMENT]

Form 88	368 (Rev. 4-2009)			Page 2	
• If yo	uare filing for an Additional (Not Automatic) 3-Month Extension, complete only Part II and check this bo	X		<b>▶</b> X	
-	Only complete Part II if you have already been granted an automatic 3-month extension on a previously filed		3868	- —	
	u are filing for an Automatic 3-Month Extension, complete only Part I (on page 1)				
Part	II Additional (Not Automatic) 3-Month Extension of Time. Only file the original (no co	opies n	eeded)		
Туре о	Name of Exempt Organization	Empl	oyer id	entification number	
print	THE LANDMARK FOUNDATION	54-6038902			
File by th extended due date filing the	Number, street, and room or suite no. If a PO box, see instructions	For IF	RS use	only	
return Se					
□ F	type of return to be filed (File a separate application for each return)  form 990	=	rm 522 rm 606		
STOP!	Do not complete Part II if you were not already granted an automatic 3-month extension on a previous	sly file	d Form	8868.	
Tele If the lifth box	books are in the care of   150 GRANBY ST, 19TH FLOOR - NORFOLK, VA phone No  757-446-4637  FAX No.   e organization does not have an office or place of business in the United States, check this box is is for a Group Return, enter the organization's four digit Group Exemption Number (GEN)   If the lift is for part of the group, check this box and attach a list with the names and EINs of all request an additional 3-month extension of time until NOVEMBER 15, 2010.  For calendar year 2009, or other tax year beginning   name and ending   name and endi	ıs ıs for	the wh	•	
_	this tax year is for less than 12 months, check reason.	L.	Change	in accounting period	
<u> 7</u>	State in detail why you need the extension  A SCHEDULE K-1 WITH INFORMATION NECESSARY TO COMPLETE  KET BEEN RECEIVED.	THE	RET	URN HAS NOT	
<u>n</u>	this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any conrefundable credits. See instructions	8a	\$	229,542.	
	this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated				
	ax payments made Include any prior year overpayment allowed as a credit and any amount paid previously with Form 8868	8b	\$	229,542.	
-	Balance Due. Subtract line 8b from line 8a include your payment with this form, or, if required, deposit		_ <del>*</del>		
w	with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions	8c	\$	0.	
	Signature and Verification				
Under po it is true	enalties of perpiry, I declare that I have examined this form, including accompanying schedules and statements, and to the correct and complete, and that it is authorized to prepare this form.	best of	my kno		
Signatur	e ► Pany y Shaw Title ► CPA	Date	<u> </u>	8.13.2010	
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