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Form 990  Department of the Treasury Internal Revenue Service	Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)	OMB No 1545-0047 2009 Open to Public Inspection
	The organization may have to use a copy of this return to satisfy state reporting requirements	

A For the 2009 calendar year, or tax year beginning 01-01-2009 and ending 12-31-2009		B Check if applicable ☐ Address change ☐ Name change ☐ Initial return ☐ Terminated ☐ Amended return ☐ Application pending		C Name of organization ASSOCIATED GENERAL CONTRACTORS OF AMERICA INC Doing Business As AGC of America Number and street (or P O box if mail is not delivered to street address) Room/suite 2300 WILSON BOULEVARD No 400 City or town, state or country, and ZIP + 4 ARLINGTON, VA 222013608		D Employer identification number 53-0029260 E Telephone number (703) 548-3118 G Gross receipts \$ 35,909,851	
		F Name and address of principal officer Stephen Sandherr 2300 WILSON BOULEVARD No 400 ARLINGTON, VA 222013608		H(a) Is this a group return for affiliates? ☐ Yes ☒ No H(b) Are all affiliates included? ☐ Yes ☐ No If "No," attach a list (see instructions) H(c) Group exemption number			
I Tax-exempt status ☒ 501(c) (6) (insert no) ☐ 4947(a)(1) or ☐ 527							
J Website: WWW AGC ORG							
K Form of organization ☒ Corporation ☐ Trust ☐ Association ☐ Other		L Year of formation 1918		M State of legal domicile DC			

Part I		Summary		
Activities & Governance	1	Briefly describe the organization's mission or most significant activities AGCs vision is to promote a better industry for the professionals who build America's future 		
	2	Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets		
	3	Number of voting members of the governing body (Part VI, line 1a)	3 59	
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4 59	
	5	Total number of employees (Part V, line 2a)	5 7	
	6	Total number of volunteers (estimate if necessary)	6 1,20	
	7a	Total gross unrelated business revenue from Part VIII, column (C), line 12	7a 120,42	
	b	Net unrelated business taxable income from Form 990-T, line 34	7b 32,25	
Revenue	8	Contributions and grants (Part VIII, line 1h)	Prior Year 12,429,517	Current Year 11,531,038
	9	Program service revenue (Part VIII, line 2g)	4,550,159	3,856,141
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	692,815	1,416,647
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	1,816,788	1,683,755
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	19,489,279	18,487,581
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	284,528	934,030
	14	Benefits paid to or for members (Part IX, column (A), line 4)		0
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	8,615,388	8,701,338
	16a	Professional fundraising fees (Part IX, column (A), line 11e)		0
	b	Total fundraising expenses (Part IX, column (D), line 25) ☐ 0		
	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24f)	11,327,501	7,965,371
	18	Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	20,227,417	17,600,739
	19	Revenue less expenses Subtract line 18 from line 12	-738,138	886,842
Net Assets or Fund Balances			Beginning of Current Year	End of Year
	20	Total assets (Part X, line 16)	21,243,446	22,520,220
	21	Total liabilities (Part X, line 26)	2,893,909	3,028,976
	22	Net assets or fund balances Subtract line 21 from line 20	18,349,537	19,491,244

Part II Signature Block	
Sign Here	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge
	Signature of officer 2010-10-28 Date
	Stephen Sandherr CEO Type or print name and title
Paid Preparer's Use Only	Preparer's signature Michael Sorrells CPA Date Check if self-employed ☒ Preparer's identifying number (see instructions)
	Firm's name (or yours if self-employed), address, and ZIP + 4 BDO USA LLP 7101 Wisconsin Ave Suite 800 Bethesda, MD 208144827
	EIN Phone no (301) 654-4900

May the IRS discuss this return with the preparer shown above? (see instructions) ☒ Yes ☐ No

Part III Statement of Program Service Accomplishments

1

Briefly describe the organization’s mission

AGC serves our nation's construction professionals by promoting the skill, integrity, and responsibility of those who build America

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

Yes

✓

No

If “Yes,” describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services?

Yes

✓

No

If “Yes,” describe these changes on Schedule O

4

Describe the exempt purpose achievements for each of the organization’s three largest program services by expenses

Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code) (Expenses \$ including grants of \$) (Revenue \$)

To maintain and improve high professional standards in the conduct of the construction industry and the skills, integrity and responsibility of its member firms To organize and sponsor seminars, conferences, online training and other educational programs

4b

(Code) (Expenses \$ including grants of \$) (Revenue \$)

To combat unfair practices, promote better relations between private owners and public bodies, to support contractors and contractors' associations in an effort to rectify conditions of an unsatisfactory character, and to encourage those methods of contracting for work which relieve the contractor of improper risks

4c

(Code) (Expenses \$ including grants of \$) (Revenue \$)

To seek to educate the public regarding the construction industry and to publish educational materials, such as books, manuals, dvds, and computer programs To facilitate electronic communication between and among its members and related interests

4d

Other program services (Describe in Schedule O) **See also Additional Data for Description**

(Expenses \$ including grants of \$) (Revenue \$)

4e

Total program service expenses

\$

Part IV Checklist of Required Schedules

		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	No
2	Is the organization required to complete Schedule B, Schedule of Contributors? 	2	Yes
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I 	3	No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	4	
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III 	5	Yes
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 	6	No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7	No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 	8	No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 	9	No
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V 	10	No
11	Is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. 	11	Yes
	• Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.		
	• Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.		
	• Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.		
	• Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.		
	• Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.		
	• Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X.		
12	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII 	12	No
12A	Was the organization included in consolidated, independent audited financial statements for the tax year?	Yes	No
	If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional 	12A	Yes
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	No
14b	b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Part I	14b	No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Part II	15	No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III	16	No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17	No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19	No
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20	No

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35		No
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V

Statements Regarding Other IRS Filings and Tax Compliance

			Yes	No
1a	Enter the number reported in Box 3 of Form 1096, <i>Annual Summary and Transmittal of U.S. Information Returns</i> . Enter -0- if not applicable	1a	112	
	b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?			1c	Yes
2a	Enter the number of employees reported on Form W-3, <i>Transmittal of Wage and Tax Statements</i> filed for the calendar year ending with or within the year covered by this return	2a	78	
	b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions)			
3a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?			3a	Yes
b If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O			3b	Yes
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?			4a	No
b If "Yes," enter the name of the foreign country: See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts				
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . . .			5a	No
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			5b	No
c If "Yes" to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?			5c	
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?			6a	No
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?			6b	
7 Organizations that may receive deductible contributions under section 170(c).				
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?			7a	
b If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b	
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?			7c	
d If "Yes," indicate the number of Forms 8282 filed during the year			7d	
e Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?			7e	
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . .			7f	
g For all contributions of qualified intellectual property, did the organization file Form 8899 as required? . . .			7g	
h For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?			7h	
8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			8	
9 Sponsoring organizations maintaining donor advised funds.				
a Did the organization make any taxable distributions under section 4966?			9a	
b Did the organization make a distribution to a donor, donor advisor, or related person?			9b	
10 Section 501(c)(7) organizations. Enter				
a Initiation fees and capital contributions included on Part VIII, line 12			10a	
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			10b	
11 Section 501(c)(12) organizations. Enter				
a Gross income from members or shareholders			11a	
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)			11b	
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?			12a	
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year			12b	

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Section A. Governing Body and Management

			Yes	No
1a	Enter the number of voting members of the governing body	1a	595	
b	Enter the number of voting members that are independent	1b	593	
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	Yes	
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a material diversion of the organization's assets?	5		No
6	Does the organization have members or stockholders?	6	Yes	
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a	Yes	
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
a	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No

Section B. Policies

(This Section B requests information about policies not required by the Internal Revenue Code.)

			Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a	Yes	
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b		No
11	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11		No
11A	Describe in Schedule O the process, if any, used by the organization to review the Form 990			
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line a or b, describe the process in Schedule O (See instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	Yes	
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b	Yes	

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed▶DC , VA
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply. ☐ Own website ☐ Another's website ☒ Upon request
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization ▶ Monique T Valentine 2300 WILSON BOULEVARD No 400 ARLINGTON, VA 222013608 (703) 548-3118

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

☐ Check this box if the organization did not compensate any current or former officer, director, trustee or key employee

Form 990 (2009)

1b Total	2,901,011	0	529,157
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2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization **24**

	Yes	No
3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		No
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	Yes	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	(B) Description of services	(C) Compensation
Leah Pilconis 420 Toll House La Moorestown, NJ 08057	Environmental Attorney	114,000

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization **1**

Part VIII

Statement of Revenue

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514	
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns . . .	1a					
	b	Membership dues	1b	10,552,830				
	c	Fundraising events	1c					
	d	Related organizations	1d					
	e	Government grants (contributions)	1e	218,708				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	759,500				
	g	Noncash contributions included in lines 1a-1f \$ _____						
	h	Total. Add lines 1a-1f			11,531,038			
Program Service Revenue			Business Code					
	2a	MANAGEMENT CONFERENCES	611,710	1,956,643	1,956,643			
	b	ANNUAL CONVENTION	611,710	822,915	822,915			
	c	AFFINITY PROGRAM INCOM	611,710	765,795	765,795			
	d	EXEC LEADERSHIP COUNCI	611,710	156,857	156,857			
	e	ELECTRONIC COMMUNIC	541,800	119,688		119,688		
	f	All other program service revenue		34,243	34,243			
	g	Total. Add lines 2a-2f			3,856,141			
Other Revenue	3	Investment income (including dividends, interest and other similar amounts)			1,039,524		1,039,524	
	4	Income from investment of tax-exempt bond proceeds . . .						
	5	Royalties			150,000		150,000	
	6a	Gross Rents	(i) Real	(ii) Personal				
			72,338					
			72,338					
	d	Net rental income or (loss)			72,338		72,338	
	7a	Gross amount from sales of assets other than inventory	(i) Securities	(ii) O ther				
			16,776,725					
			16,399,602					
			377,123					
	d	Net gain or (loss)			377,123		377,123	
	8a	Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18						
		a						
	b	Less direct expenses						
	c	Net income or (loss) from fundraising events . . .						
	9a	Gross income from gaming activities See Part IV, line 19						
		a						
	b	Less direct expenses						
c	Net income or (loss) from gaming activities . . .							
10a	Gross sales of inventory, less returns and allowances							
	a		2,446,571					
b	Less cost of goods sold			1,022,668				
c	Net income or (loss) from sales of inventory . . .			1,423,903	1,423,903			
Miscellaneous Revenue		Business Code						
11a	EQUITY IN AGCI		900,099	38,146			38,146	
b	income PER K-1s passth		900,000	-632		741	-1,373	
c								
d	All other revenue							
e	Total. Add lines 11a-11d			37,514				
12	Total revenue. See Instructions			18,487,581	5,160,356	120,429	1,675,758	

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	934,030			
2	Grants and other assistance to individuals in the U S See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	2,284,509			
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	5,137,137			
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	378,831			
9	Other employee benefits	486,243			
10	Payroll taxes	414,618			
11	Fees for services (non-employees)				
a	Management				
b	Legal	20,456			
c	Accounting	55,421			
d	Lobbying	60,000			
e	Professional fundraising See Part IV, line 17				
f	Investment management fees	9,962			
g	Other	274,817			
12	Advertising and promotion	659,661			
13	Office expenses	364,523			
14	Information technology	236,641			
15	Royalties				
16	Occupancy	892,882			
17	Travel	213,964			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	3,615,830			
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	305,275			
23	Insurance	90,448			
24	Other expenses Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below)				
a	Taxes	264,881			
b	Osha grant expenses	233,929			
c	Student Competition	194,580			
d	Membership Fees	160,405			
e	Exec Leadership Council	109,151			
f	All other expenses	202,545			
25	Total functional expenses. Add lines 1 through 24f	17,600,739			
26	Joint costs. Check here ☐ if following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X

Balance Sheet

					(A)		(B)
					Beginning of year		End of year
Assets	1	Cash—non-interest-bearing			324,340	1	645,335
	2	Savings and temporary cash investments			717,462	2	7,331
	3	Pledges and grants receivable, net				3	
	4	Accounts receivable, net			337,939	4	490,502
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L				5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of Schedule L				6	
	7	Notes and loans receivable, net			7,561,534	7	7,000,000
	8	Inventories for sale or use			1,181,704	8	1,324,827
	9	Prepaid expenses and deferred charges			822,664	9	815,633
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	5,521,722	3,606,222	10c	3,303,292
	b	Less accumulated depreciation	10b	2,218,430			
	11	Investments—publicly traded securities			6,301,950	11	8,509,353
	12	Investments—other securities See Part IV, line 11			372,307	12	410,453
	13	Investments—program-related See Part IV, line 11				13	
	14	Intangible assets				14	
	15	Other assets See Part IV, line 11			17,324	15	13,494
16	Total assets. Add lines 1 through 15 (must equal line 34)			21,243,446	16	22,520,220	
Liabilities	17	Accounts payable and accrued expenses			1,162,858	17	1,347,532
	18	Grants payable				18	
	19	Deferred revenue			878,799	19	880,599
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability Complete Part IV of Schedule D				21	
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrelated third parties				23	
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities Complete Part X of Schedule D			852,252	25	800,845
	26	Total liabilities. Add lines 17 through 25			2,893,909	26	3,028,976
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here ☒ and complete lines 27 through 29, and lines 33 and 34.						
	27	Unrestricted net assets			18,324,060	27	19,418,062
	28	Temporarily restricted net assets			25,477	28	73,182
	29	Permanently restricted net assets				29	
	Organizations that do not follow SFAS 117, check here ☐ and complete lines 30 through 34.						
	30	Capital stock or trust principal, or current funds				30	
	31	Paid-in or capital surplus, or land, building or equipment fund				31	
	32	Retained earnings, endowment, accumulated income, or other funds				32	
	33	Total net assets or fund balances			18,349,537	33	19,491,244
	34	Total liabilities and net assets/fund balances			21,243,446	34	22,520,220

Part XI Financial Statements and Reporting

	Yes	No
1 Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? . . .		No
b Were the organization's financial statements audited by an independent accountant?	Yes	
c If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
d If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both ☐ Separate basis ☒ Consolidated basis ☐ Both consolidated and separated basis		
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		No
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits . . .		

SCHEDULE C

(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ **Complete if the organization is described below.**
▶ **Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.**

OMB No 1545-0047

2009

Open to Public
Inspection

If the organization answered “Yes,” to Form 990, Part IV, Line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered “Yes,” to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered “Yes,” to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, line 35a (regarding proxy tax), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization ASSOCIATED GENERAL CONTRACTORS OF AMERICA INC	Employer identification number 53-0029260
---	--

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

- 1

Provide a description of the organization's direct and indirect political campaign activities in Part IV
- 2

Political expenditures

▶ \$
- 3

Volunteer hours

Part I-B Complete if the organization is exempt under section 501(c)(3).

- 1

Enter the amount of any excise tax incurred by the organization under section 4955

▶ \$
- 2

Enter the amount of any excise tax incurred by organization managers under section 4955

▶ \$
- 3

If the organization incurred a section 4955 tax, did it file Form 4720 for this year?

☐ Yes

☐ No
- 4a

Was a correction made?

☐ Yes

☐ No
- b

If "Yes," describe in Part IV

Part I-C Complete if the organization is exempt under section 501(c) except section 501(c)(3).

- 1

Enter the amount directly expended by the filing organization for section 527 exempt function activities

▶ \$
- 2

Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt funtion activities

▶ \$
- 3

Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b

▶ \$
- 4

Did the filing organization file **Form 1120-POL** for this year?

☐ Yes

☐ No
- 5

State the names, addresses and employer identification number (EIN) of all section 527 political organizations to which payments were made For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

Part II-A

Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

A

Check

☐

if the filing organization belongs to an affiliated group

B

Check

☐

if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing Organization's Totals	(b) Affiliated Group Totals												
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)															
b Total lobbying expenditures to influence a legislative body (direct lobbying)															
c Total lobbying expenditures (add lines 1a and 1b)															
d Other exempt purpose expenditures															
e Total exempt purpose expenditures (add lines 1c and 1d)															
f Lobbying nontaxable amount Enter the amount from the following table in both columns															
<table><tr><td>If the amount on line 1e, column (a) or (b) is:</td><td>The lobbying nontaxable amount is:</td></tr><tr><td>Not over \$500,000</td><td>20% of the amount on line 1e</td></tr><tr><td>Over \$500,000 but not over \$1,000,000</td><td>\$100,000 plus 15% of the excess over \$500,000</td></tr><tr><td>Over \$1,000,000 but not over \$1,500,000</td><td>\$175,000 plus 10% of the excess over \$1,000,000</td></tr><tr><td>Over \$1,500,000 but not over \$17,000,000</td><td>\$225,000 plus 5% of the excess over \$1,500,000</td></tr><tr><td>Over \$17,000,000</td><td>\$1,000,000</td></tr></table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	Over \$17,000,000	\$1,000,000		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000														
Over \$17,000,000	\$1,000,000														
g Grassroots nontaxable amount (enter 25% of line 1f)															
h Subtract line 1g from line 1a If zero or less, enter -0-															
i Subtract line 1f from line 1c If zero or less, enter -0-															
j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		☐ Yes ☐ No													

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) Total
2a Lobbying non-taxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots non-taxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Part II-B

Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

		(a)		(b)
		Yes	No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
	a Volunteers?			
	b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
	c Media advertisements?			
	d Mailings to members, legislators, or the public?			
	e Publications, or published or broadcast statements?			
	f Grants to other organizations for lobbying purposes?			
	g Direct contact with legislators, their staffs, government officials, or a legislative body?			
	h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
	i Other activities? If "Yes," describe in Part IV			
	j Total lines 1c through 1i			
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

		Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1	No
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	No
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?	3	No

Part III-B

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

1	Dues, assessments and similar amounts from members	1	10,552,930
2	Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a	Current year	2a	735,289
b	Carryover from last year	2b	
c	Total	2c	735,289
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	0
5	Taxable amount of lobbying and political expenditures (see instructions)	5	735,289

Part IV

Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i. Also, complete this part for any additional information.

Identifier	Return Reference	Explanation

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ **Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.**
▶ **Attach to Form 990. ▶ See separate instructions.**

OMB No 1545-0047

2009

Open to Public Inspection

Name of the organization
ASSOCIATED GENERAL CONTRACTORS OF AMERICA INC

Employer identification number
53-0029260

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate contributions to (during year)	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit ☐ Yes ☐ No	

Part II

Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or pleasure)

☐ Preservation of an historically importantly land area

☐ Protection of natural habitat

☐ Preservation of a certified historic structure

☐ Preservation of open space

2

Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
2a	
2b	
2c	
2d	

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶ _____

4

Number of states where property subject to conservation easement is located ▶ _____

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes ☐ No

6

Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ▶ _____

7

Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ _____

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?

☐ Yes ☐ No

9

In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization’s financial statements that describes the organization’s accounting for conservation easements

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1▶ \$ _____

(ii) Assets included in Form 990, Part X▶ \$ _____

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a Revenues included in Form 990, Part VIII, line 1▶ \$ _____

b Assets included in Form 990, Part X▶ \$ _____

For Privacy Act and Paperwork Reduction Act Notice, see the Intructions for Form 990

Cat No 52283D

Schedule D (Form 990) 2009

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

b

☐ Scholarly research

c

☐ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV and complete the following table

c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

	Amount
1c	
1d	
1e	
1f	

2a

Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV

Part V

Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current Year	(b)Prior Year	(c)Two Years Back	(d)Three Years Back	(e)Four Years Back
1a	Beginning of year balance				
b	Contributions				
c	Investment earnings or losses				
d	Grants or scholarships				
e	Other expenditures for facilities and programs				
f	Administrative expenses				
g	End of year balance				

2

Provide the estimated percentage of the year end balance held as

a

Board designated or quasi-endowment ▶ %

b

Permanent endowment ▶ %

c

Term endowment ▶ %

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i)

unrelated organizations

3a(i)

☐ Yes

☐ No

(ii)

related organizations

3a(ii)

☐ Yes

☐ No

b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

3b

☐ Yes

☐ No

4

Describe in Part XIV the intended uses of the organization's endowment funds

Part VI

Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b)Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		129,210		129,210
b Buildings		2,764,458	542,549	2,221,909
c Leasehold improvements		928,390	386,976	541,414
d Equipment		1,699,664	1,288,905	410,759
e Other				
Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).)				3,303,292

Part XIReconciliation of Change in Net Assets from Form 990 to Financial Statements		
1	Total revenue (Form 990, Part VIII, column (A), line 12)	118,487,581
2	Total expenses (Form 990, Part IX, column (A), line 25)	217,600,739
3	Excess or (deficit) for the year Subtract line 2 from line 1	3886,842
4	Net unrealized gains (losses) on investments	4254,233
5	Donated services and use of facilities	5
6	Investment expenses	6
7	Prior period adjustments	7
8	Other (Describe in Part XIV)	8632
9	Total adjustments (net) Add lines 4 - 8	9254,865
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	101,141,707

Part XIIReconciliation of Revenue per Audited Financial Statements With Revenue per Return		
1	Total revenue, gains, and other support per audited financial statements	120,121,721
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12	
a	Net unrealized gains on investments2a254,233	
b	Donated services and use of facilities2b	
c	Recoveries of prior year grants2c	
d	Other (Describe in Part XIV)2d1,389,237	
e	Add lines 2a through 2d2e1,643,470	
3	Subtract line 2e from line 13	318,478,251
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1	
a	Investment expenses not included on Form 990, Part VIII, line 7b4a9,962	
b	Other (Describe in Part XIV)4b-632	
c	Add lines 4a and 4b4c9,330	
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)5	518,487,581

Part XIIIReconciliation of Expenses per Audited Financial Statements With Expenses per Return		
1	Total expenses and losses per audited financial statements	118,860,764
2	Amounts included on line 1 but not on Form 990, Part IX, line 25	
a	Donated services and use of facilities2a	
b	Prior year adjustments2b	
c	Other losses2c	
d	Other (Describe in Part XIV)2d1,269,987	
e	Add lines 2a through 2d2e1,269,987	
3	Subtract line 2e from line 13	317,590,777
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	
a	Investment expenses not included on Form 990, Part VIII, line 7b4a9,962	
b	Other (Describe in Part XIV)4b	
c	Add lines 4a and 4b4c9,962	
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)5	517,600,739

Part XIVSupplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Identifier	Return Reference	Explanation
Part X	Description of Uncertain Tax Positions Under FIN 48	The Association adopted FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes (FIN 48) during the year ended December 31, 2009 (codified by FASB in July 2009 as ASC 740-10). Management believes that there are no significant uncertain tax positions.
Part XI, Line 8 - Other Adjustments		BOOK TO TAX ADJUSTMENT ON PASS THROUGH ENTITIES 632
Part XII, Line 2d - Other Adjustments		AFFILIATED ENTITIES NET 366569 COST OF GOOD SOLD 1022668
Part XII, Line 4b - Other Adjustments		BOOK TO TAX ADJUSTMENT ON PASS THROUGH ENTITIES -632
Part XIII, Line 2d - Other Adjustments		AFFILIATED ENTITIES NET 247319 COST OF GOOD SOLD 1022668

Schedule I
(Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990

OMB No 1545-0047

2009

Open to Public
Inspection

Name of the organization
ASSOCIATED GENERAL CONTRACTORS OF AMERICA INC

Employer identification number
53-0029260

Part IGeneral Information on Grants and Assistance

1

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

Yes

No

2

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed. ▶

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AGC Charities Inc2300 Wilson Blvd 400 Arlington, VA 22201	264186229	501(c)(3)	50,000				Charitable Donation
AGC Public Awareness & Advocacy Fund2300 Wilson Blvd 400 Arlington, VA 22201	541962665	501(c)(6)	808,653				Advocacy & Education
McGraw-Hill CompaniesPO Box 7247-8822 Philadelphia, PA 19170	131026995		38,500				Program Grant
BIPAC888 16th Street NW Washington, DC 20006	131985476		20,000				Advocacy

2

Enter total number of section 501(c)(3) and government organizations

1

3

Enter total number of other organizations

3

Schedule J
(Form 990)

Compensation Information

OMB No 1545-0047

2009

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

▶ Attach to Form 990. ▶ See separate instructions.

Name of the organization ASSOCIATED GENERAL CONTRACTORS OF AMERICA INC	Employer identification number 53-0029260
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Part I

Questions Regarding Compensation

		Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items		
	☐ First-class or charter travel ☒ Travel for companions ☐ Tax idemnification and gross-up payments ☐ Discretionary spending account ☐ Housing allowance or residence for personal use ☐ Payments for business use of personal residence ☒ Health or social club dues or initiation fees ☐ Personal services (e g , maid, chauffeur, chef)		
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain	1b	Yes
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	Yes
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply		
	☐ Compensation committee ☒ Independent compensation consultant ☒ Form 990 of other organizations ☐ Written employment contract ☒ Compensation survey or study ☐ Approval by the board or compensation committee		
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization		
a	Receive a severance payment or change-of-control payment?	4a	No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	Yes
c	Participate in, or receive payment from, an equity-based compensation arrangement?	4c	No
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III		
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.		
5	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of	5a	
a	The organization?	5b	
b	Any related organization?		
	If "Yes," to line 5a or 5b, describe in Part III		
6	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of		
a	The organization?	6a	
b	Any related organization?	6b	
	If "Yes," to line 6a or 6b, describe in Part III		
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7	
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III	8	
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9	

Part II **Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
Stephen E Sandherr	(i) (ii)	502,794	90,000		54,500	14,500	661,794	
David R Lukens	(i) (ii)	493,987	90,000		54,500	16,500	654,987	
Monique T Valentine	(i) (ii)	227,762	6,000		34,978	16,500	285,240	
Jeffrey Shoaf	(i) (ii)	280,921	5,000		45,473	16,500	347,894	
Christopher Monek	(i) (ii)	256,931	6,000		31,162	16,500	310,593	
Carolyn Coker	(i) (ii)	155,017	5,000		28,537	16,500	205,054	
Michael Kennedy	(i) (ii)	243,256	6,000		46,923	16,500	312,679	
Kenneth Simonson	(i) (ii)	191,443	5,000		41,004	2,600	240,047	
Brian Turmail	(i) (ii)	165,698	5,000		26,823	15,000	212,521	
Denise Gold	(i) (ii)	139,702	1,500		26,657	7,500	175,359	

Part III

Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
	Part I, Line 1a	AGC reimburses its officers, CEO and COO for spousal travel. AGC pays for social club dues for its CEO.
	Part I, Line 4a	There is a 457(b) nonqualified plan for several officers or key employees. 2009 contributions from the organization are as follows: Jeffrey Shoaf, 2,600; Christopher Monek, 1,572.

SCHEDULE O

(Form 990)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990.

OMB No 1545-0047

2009

Open to Public Inspection

Name of the organization	Employer identification number
ASSOCIATED GENERAL CONTRACTORS OF AMERICA INC	53-0029260

Identifier	Return Reference	Explanation
Form 990, Part VI, Section A, line 2		Board member, Michael Youngblut handles the D&O insurance program for our chapters that choose to participate
Form 990, Part VI, Section A, line 3		The final authority of the Association is with the Board of Directors. The Board may make general or special delegations of this authority to the Executive Board, which in turn, may make further delegations of authority
Form 990, Part VI, Section A, line 6		Membership is composed of companies, suppliers and service providers in the construction industry
Form 990, Part VI, Section A, line 7a		The elected members of the Board of Directors are selected by the membership
Form 990, Part VI, Section B, line 10b		The chapters of AGC of America are separate legal entities that agree to abide by the AGC of America Bylaws. We have written charters with each of the chapters but the charters do not govern the activities of the chapters. In a number of cases, we have partnering agreements with chapters but not with all of the chapters
Form 990, Part VI, Section B, line 11		The 990 form is reviewed by the management committee (officers) but not the entire Board of Directors
Form 990, Part VI, Section B, line 12c		The conflict of interest policy has a questionnaire that board members are asked to complete. AGC keeps a file of the completed forms. Board members are requested to complete the form annually. Any conflicts or potential conflicts are to be reported to the Secretary of the Board who will bring to the attention of the Management Committee if needed.
Form 990, Part VI, Section B, line 15		AGC consults 990's from other organizations, consults with an independent 3rd party who has assisted AGC in creating the mechanism by which we determine CEO and COO compensation and it includes comparability data and COL data. Performance is reviewed by the management committee and the salaries are approved by the management committee which consists of the officers of the association.

Identifier	Return Reference	Explanation
Form 990, Part VI, Section C, line 19		The organization makes its governing documents, conflict of interest policy, and financial statements available upon request

Department of the Treasury Internal Revenue Service SCHEDULE R (Form 990)	Related Organizations and Unrelated Partnerships ▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. ▶ Attach to Form 990. ▶ See separate instructions.	OMB No 1545-0047
		2009
		Open to Public Inspection
Name of the organization ASSOCIATED GENERAL CONTRACTORS OF AMERICA INC		Employer identification number 53-0029260

Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)					
(a) Name, address, and EIN of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
ConsensusDocs LLC 2300 WILSON BLVD 400 ARLINGTON, VA 22201 27-3644755	Holds copynght	VA	0	0	N/A
Project Modeling LLC 2300 WILSON BLVD 400 aRLINGTON, VA 22201 27-3644666	Promote Building Information Modeling	VA	0	0	N/A

Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)					
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity
Public Awareness & Advocacy Fund Inc 2300 Wilson Blvd 400 Arlington, VA 22201 54-1962662 AGC Education and Research Foundation	protect/enhance constr industry relative to nation's infrastructure	DE	501(c)(6)		N/A
2300 Wilson Blvd 400 arlington, VA 22201 52-6083465 AGC Chanties Inc	to provide scholarships and research grants	DC	501(c)(3)	170(b)(1) (A)(vi)	N/A
2300 Wilson Blvd 400 arlington, VA 22201 26-4186229	Supporting and providing of assistance to construction workers and others	DE	501(c)(3)	170(b)(1) (A)(vi)	N/A

Part III

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproporionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?	
							Yes	No		Yes	No

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership
AGC Information Inc 2300 Wilson Blvd 400 Arlington, VA22201 53-0051515	Trade shows and publication of Magazine	DE	N/A	C	155,088	434,605	100 000 %

Part V

Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III or IV

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity

b Gift, grant, or capital contribution to other organization(s)

c Gift, grant, or capital contribution from other organization(s)

d Loans or loan guarantees to or for other organization(s)

e Loans or loan guarantees by other organization(s)

f Sale of assets to other organization(s)

g Purchase of assets from other organization(s)

h Exchange of assets

i Lease of facilities, equipment, or other assets to other organization(s)

j Lease of facilities, equipment, or other assets from other organization(s)

k Performance of services or membership or fundraising solicitations for other organization(s)

l Performance of services or membership or fundraising solicitations by other organization(s)

m Sharing of facilities, equipment, mailing lists, or other assets

n Sharing of paid employees

o Reimbursement paid to other organization for expenses

p Reimbursement paid by other organization for expenses

q Other transfer of cash or property to other organization(s)

r Other transfer of cash or property from other organization(s)

Yes

No

1a

1b

1c

1d

1e

1f

1g

1h

1i

1j

1k

1l

1m

1n

1o

1p

1q

1r

No

No

No

No

No

No

No

No

No

No

Yes

No

Yes

Yes

No

Yes

No

No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

	(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount involved
(1)	See Additional Data Table		
(2)			
(3)			
(4)			
(5)			
(6)			

Schedule R (Form 990) 2009

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

Software ID:

Software Version:

EIN: 53-0029260

Name: ASSOCIATED GENERAL CONTRACTORS OF AMERICA INC

Form 990, Schedule R, Part V - Transactions With Related Organizations

	(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount Involved (\$)
(1)	AGC Public Awareness & Advocacy Fund Inc	B	808,653
(2)		K	
(3)		M	
(4)		N	
(5)		P	
(6)		K	
(7)		M	
(8)		P	

Additional Data

Software ID:
Software Version:
EIN: 53-0029260
Name: ASSOCIATED GENERAL CONTRACTORS OF AMERICA
INC

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

4d. Other program services			
(Code	) (Expenses \$	including grants of \$	) (Revenue \$
To encourage sound business methods tending to raise the standing of contractors generally in the business world To foster and promote the use of the single contract method of construction			

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
J Doug Pruitt President	10 00	X		X				0	0	0
Ted Aadland Senior Vice Pres	5 00	X		X				0	0	0
Samuel Hutchinson Treasurer	5 00	X		X				0	0	0
Kristine Young Vice President	5 00	X		X				0	0	0
Michael W Anderson Exec Board Mbr	2 00	X						0	0	0
Thomas Anderson Exec Board Mbr	2 00	X						0	0	0
Douglas E Barnhart Exec Board Mbr	2 00	X						0	0	0
James Clemens Exec Board Mbr	2 00	X						0	0	0
Art Daniel Exec Board Mbr	2 00	X						0	0	0
Douglas Davidson Exec Board Mbr	2 00	X						0	0	0
Dan Fordice Exec Board Mbr	2 00	X						0	0	0
Paul Hoffman Exec Board Mbr	2 00	X						0	0	0
Mike Kenig Exec Board Mbr	2 00	X						0	0	0
Mark Knight Exec Board Mbr	2 00	X						0	0	0
Al Leitschuh Exec Board Mbr	2 00	X						0	0	0
Steve L Massie Exec Board Mbr	2 00	X						0	0	0
Tom McCrossan Exec Board Mbr	2 00	X						0	0	0
Vicki Mora Exec Board Mbr	2 00	X						0	0	0
A E Gene Shull Exec Board Mbr	2 00	X						0	0	0
Jim Slack Exec Board Mbr	2 00	X						0	0	0
Paul Stella Exec Board Mbr	2 00	X						0	0	0
Don Weaver Exec Board Mbr	2 00	X						0	0	0
Robert Mitch White Exec Board Mbr	2 00	X						0	0	0
Eric Wilson Exec Board Mbr	2 00	X						0	0	0
T Dean Word Exec Board Mbr	2 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Dan Absher Director	1 00	X						0	0	0
Charles Adams Director	1 00	X						0	0	0
Russ Agosta Director	1 00	X						0	0	0
John S Alberici Director	1 00	X						0	0	0
Jack H Albert Director	1 00	X						0	0	0
David Alzareza Director	1 00	X						0	0	0
Dick Anderson Director	1 00	X						0	0	0
Phil Anderson Director	1 00	X						0	0	0
Gerald V Anderson Jr Director	1 00	X						0	0	0
Rich Andritsch Director	1 00	X						0	0	0
Bill B Armstrong Jr Director	1 00	X						0	0	0
Richard Ashmore Director	1 00	X						0	0	0
David Baer Director	1 00	X						0	0	0
Chuck Baker Director	1 00	X						0	0	0
Michael Baker Director	1 00	X						0	0	0
Allen D Bancroft Director	1 00	X						0	0	0
Steve Barger Director	1 00	X						0	0	0
Tex Barnhart Director	1 00	X						0	0	0
R Kelly Barnhill Director	1 00	X						0	0	0
William Barotti Sr Director	1 00	X						0	0	0
James J Barr Director	1 00	X						0	0	0
Jim Barr Director	1 00	X						0	0	0
L Bradford Barringer Director	1 00	X						0	0	0
Thomas E Barta Director	1 00	X						0	0	0
Richard Barth Director	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Danny J Bateman Director	1 00	X						0	0	0
Eugene Beachner Director	1 00	X						0	0	0
Phil Beck Director	1 00	X						0	0	0
Paul G Bell Director	1 00	X						0	0	0
T R Benning Director	1 00	X						0	0	0
Robert Berkmoes Director	1 00	X						0	0	0
Andrew Beyer Director	1 00	X						0	0	0
Manning F Billeaud Director	1 00	X						0	0	0
Ben M Bishop Director	1 00	X						0	0	0
Marvin M Black Director	1 00	X						0	0	0
Lloyd Blaylock Director	1 00	X						0	0	0
John Blevins Director	1 00	X						0	0	0
Robert A Bloechle Director	1 00	X						0	0	0
Robert H Boh Director	1 00	X						0	0	0
F E Booker Director	1 00	X						0	0	0
Samuel M Bowling Director	1 00	X						0	0	0
William R Boyd Director	1 00	X						0	0	0
James Bradley Director	1 00	X						0	0	0
Stephen P Branscum Director	1 00	X						0	0	0
Donald Breeding Director	1 00	X						0	0	0
Mark Breslin Director	1 00	X						0	0	0
Brian Brewer Director	1 00	X						0	0	0
Jeff Brewer Director	1 00	X						0	0	0
Sam Robert Brice Director	1 00	X						0	0	0
Gray Bridwell Director	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Stuart W Broeren Director	1 00	X						0	0	0
Tim Browder Director	1 00	X						0	0	0
E Jack Brown Director	1 00	X						0	0	0
Ron Brown Director	1 00	X						0	0	0
Tom Brown Director	1 00	X						0	0	0
Joe Brownfield Director	1 00	X						0	0	0
James P Bruner Director	1 00	X						0	0	0
Robert R Buckley Sr Director	1 00	X						0	0	0
Dick Bulkeley Director	1 00	X						0	0	0
Lonnie Bullard Director	1 00	X						0	0	0
Piero Bullentini Director	1 00	X						0	0	0
Rick Bunker Director	1 00	X						0	0	0
William Brian Burgett Director	1 00	X						0	0	0
Zack Burkett III Director	1 00	X						0	0	0
Vincent G Burkhardt Director	1 00	X						0	0	0
Thomas J Burleson Director	1 00	X						12,000	0	0
Glenn Cairns Director	1 00	X						0	0	0
John Callan Director	1 00	X						0	0	0
Calvin A Campbell Director	1 00	X						0	0	0
Bob Carlson Director	1 00	X						0	0	0
Carl A Carlson Director	1 00	X						0	0	0
John E Carlson Director	1 00	X						0	0	0
Tary Carlson Director	1 00	X						0	0	0
Mike Carroll Director	1 00	X						0	0	0
Nigel Cary Director	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Everett W Casper Director	1 00	X						0	0	0
Mike Cate Director	1 00	X						0	0	0
Craig Christenbury Director	1 00	X						0	0	0
Mike Christiason Director	1 00	X						0	0	0
Geo L Claflen Director	1 00	X						0	0	0
Charles J Clark Director	1 00	X						0	0	0
Don Clarkson Director	1 00	X						0	0	0
William Clarkson Jr Director	1 00	X						0	0	0
Paul Clyde Director	1 00	X						0	0	0
Donald R Cohron Director	1 00	X						0	0	0
Gene Colin Director	1 00	X						0	0	0
Michael Collins Director	1 00	X						0	0	0
George Compo Director	1 00	X						0	0	0
Jay Compton Director	1 00	X						0	0	0
Aaron J Conner Director	1 00	X						0	0	0
Larry G Conner Sr Director	1 00	X						0	0	0
Anthony Consigli Director	1 00	X						0	0	0
Rod Cooper Director	1 00	X						0	0	0
Ted Cooper Director	1 00	X						0	0	0
Scott Copas Director	1 00	X						0	0	0
Vince Corrado Director	1 00	X						0	0	0
Joseph Correy Director	1 00	X						0	0	0
Carl Cosenzo Director	1 00	X						0	0	0
Ryan Coudon Director	1 00	X						0	0	0
David Cramer Director	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Bennie Crossland Director	1 00	X						0	0	0
Jeff Cruz Director	1 00	X						0	0	0
J P Cullen Director	1 00	X						0	0	0
Milton J Dakovich Director	1 00	X						0	0	0
John Daley Jr Director	1 00	X						0	0	0
Thomas Dapp Director	1 00	X						0	0	0
Melvin Merle Davis Director	1 00	X						0	0	0
Harry L Davis III Director	1 00	X						0	0	0
Kurt Dean Director	1 00	X						0	0	0
Terry Deeny Director	1 00	X						0	0	0
Debby Deering Director	1 00	X						0	0	0
Joseph Delgado Director	1 00	X						0	0	0
Robert Desjardins Director	1 00	X						0	0	0
Charles DeVoe Director	1 00	X						0	0	0
James Diani Director	1 00	X						0	0	0
Donn Diederich Director	1 00	X						0	0	0
Paul W Diederich Director	1 00	X						0	0	0
Vic DiGeronimo Director	1 00	X						0	0	0
Steve Dishman Director	1 00	X						0	0	0
Jeff DiStefano Director	1 00	X						0	0	0
Jim Donofrio Sr Director	1 00	X						0	0	0
William A Downey Sr Director	1 00	X						0	0	0
Kevin Doyle Director	1 00	X						0	0	0
Peter G Doyle Director	1 00	X						0	0	0
Don Dreier Director	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Franics R Dugan Director	1 00	X						0	0	0
John B Dunn Director	1 00	X						0	0	0
Tayrn Edwards Director	1 00	X						0	0	0
Harold Elam Director	1 00	X						0	0	0
Kevin Eloit Director	1 00	X						0	0	0
Craig Elmore Director	1 00	X						0	0	0
Dirk Elsperman Director	1 00	X						0	0	0
Robert P Elsperman Director	1 00	X						0	0	0
Owen H Emme Director	1 00	X						0	0	0
Robert Epifano Director	1 00	X						0	0	0
Craig Erdmier Director	1 00	X						0	0	0
Donald H Evans Director	1 00	X						0	0	0
Tom Evans Director	1 00	X						0	0	0
John A Farina Director	1 00	X						0	0	0
Byron L Farrell Director	1 00	X						0	0	0
Royce Faulkner Director	1 00	X						0	0	0
Robert B Fay Sr Director	1 00	X						0	0	0
Shawn M Fay Sr Director	1 00	X						0	0	0
J A Fergusson Director	1 00	X						0	0	0
Jose A Fernandez-Carmona Director	1 00	X						0	0	0
Roland Ferrera Director	1 00	X						0	0	0
Brett Ferullo Director	1 00	X						0	0	0
Jack Filanc Director	1 00	X						0	0	0
David Fleck Director	1 00	X						0	0	0
Chuck Fletcher Director	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Richard H Foley Director	1 00	X						0	0	0
Thomas Folk Director	1 00	X						0	0	0
Richard Forrestel Director	1 00	X						0	0	0
T A Forsberg Director	1 00	X						0	0	0
John A Fortier Director	1 00	X						0	0	0
Tom Foss Director	1 00	X						0	0	0
Charles H Foster Jr Director	1 00	X						0	0	0
Von Fransen Director	1 00	X						0	0	0
John Fridh Director	1 00	X						0	0	0
Roy Fridh Director	1 00	X						0	0	0
Jorge Fuentes Director	1 00	X						0	0	0
Joe R Fulton Director	1 00	X						0	0	0
Richard Gabrielse Director	1 00	X						0	0	0
William Gaetano Director	1 00	X						0	0	0
Mark Galasso Director	1 00	X						0	0	0
Walt Gamble Director	1 00	X						0	0	0
Barry Gardner Director	1 00	X						0	0	0
William Garff Director	1 00	X						0	0	0
Robert Gariepy Director	1 00	X						0	0	0
Matt Garland Director	1 00	X						0	0	0
Irvin Garms Director	1 00	X						0	0	0
Larry Gaskins Director	1 00	X						0	0	0
Vito Gautieri Director	1 00	X						0	0	0
Al Gerhardt Director	1 00	X						0	0	0
Robert Germann Director	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Joseph Gigliotti Director	1 00	X						0	0	0
LA Glasgow Director	1 00	X						0	0	0
Patrick L Gootee Director	1 00	X						0	0	0
Ronny Graham Director	1 00	X						0	0	0
James Gramoll Director	1 00	X						0	0	0
George A Grant Director	1 00	X						0	0	0
Dan Graves Director	1 00	X						0	0	0
Thomas Graves Director	1 00	X						0	0	0
Chuck Greco Director	1 00	X						0	0	0
Charles Grier Director	1 00	X						0	0	0
James R Grier III Director	1 00	X						0	0	0
Mark Grimes Director	1 00	X						0	0	0
John Gulisek Jr Director	1 00	X						0	0	0
Thomas E Gumm Director	1 00	X						0	0	0
Maria Guy Director	1 00	X						0	0	0
Dirk Haire Director	1 00	X						0	0	0
Richard E Hall Director	1 00	X						0	0	0
Robert Hall Director	1 00	X						0	0	0
Steven K Hall Director	1 00	X						0	0	0
Eugene D Hallock III Director	1 00	X						0	0	0
Richard J Halloran Director	1 00	X						0	0	0
Steve Halverson Director	1 00	X						0	0	0
Charles Hamilton Director	1 00	X						0	0	0
Walt Haneke Director	1 00	X						0	0	0
Larry Hannan Director	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Don Hanneman Director	1 00	X						0	0	0
David Hanson Director	1 00	X						0	0	0
Keith Harlan Director	1 00	X						0	0	0
Carl Harman Director	1 00	X						0	0	0
Thomas D Harmon Director	1 00	X						0	0	0
Billy Harper Director	1 00	X						0	0	0
Todd Harris Director	1 00	X						0	0	0
Michael W Hart Director	1 00	X						0	0	0
Tracy Elsperman Hart Director	1 00	X						0	0	0
Richard Harvey Director	1 00	X						0	0	0
Ed J Haselden Director	1 00	X						0	0	0
David Hayes Director	1 00	X						0	0	0
Steve Heatherly Director	1 00	X						0	0	0
Jay Hedges Director	1 00	X						0	0	0
Eric Hedlund Director	1 00	X						0	0	0
Tracy Helmcamp-Schieffer Director	1 00	X						0	0	0
William F Helmer Director	1 00	X						0	0	0
Charles D Henderson Director	1 00	X						0	0	0
Gustavo Hermida Director	1 00	X						0	0	0
William Herzog Director	1 00	X						0	0	0
Todd Hess Director	1 00	X						0	0	0
E Grant Hesser Director	1 00	X						0	0	0
Roger Hickel Director	1 00	X						0	0	0
Jason Hickey Director	1 00	X						0	0	0
D B Hill III Director	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
James A Hirte Director	1 00	X						0	0	0
Bruce Hix Director	1 00	X						0	0	0
Phil Hocher Director	1 00	X						0	0	0
Frank L Holland Director	1 00	X						0	0	0
B Scott Holloway Director	1 00	X						0	0	0
Richard C Holmes Director	1 00	X						0	0	0
Lynda Holthus Director	1 00	X						0	0	0
Dana Huestis Director	1 00	X						0	0	0
Bruce M Huff Director	1 00	X						0	0	0
Edwin S Hulihee Director	1 00	X						0	0	0
William A Hunt Director	1 00	X						0	0	0
Sameul P Hunter Director	1 00	X						0	0	0
Walter Hunter Director	1 00	X						0	0	0
Tom Hurley Director	1 00	X						0	0	0
Larry Husman Director	1 00	X						0	0	0
H V Scott Hutton Director	1 00	X						0	0	0
Mark Hutton Director	1 00	X						0	0	0
Edward J Hynds Jr Director	1 00	X						0	0	0
Doug Isaacs Director	1 00	X						0	0	0
Charles Izzo Director	1 00	X						0	0	0
David Jackson Director	1 00	X						0	0	0
Don Jackson Director	1 00	X						0	0	0
Stephen Jackson Director	1 00	X						0	0	0
G W James Jr Director	1 00	X						0	0	0
Dale Jans Director	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Joseph Jarboe Director	1 00	X						0	0	0
Martin D Jessen Director	1 00	X						0	0	0
Gary A Johnson Director	1 00	X						0	0	0
Ralph Johnson Director	1 00	X						0	0	0
Randall Johnson Director	1 00	X						0	0	0
Ray Johnson Director	1 00	X						0	0	0
John B Jones Director	1 00	X						0	0	0
Craig Jorgensen Director	1 00	X						0	0	0
Gary L Jorgensen Director	1 00	X						0	0	0
Richard J Julian Director	1 00	X						0	0	0
Tim Just Director	1 00	X						0	0	0
Greg Kaaz Director	1 00	X						0	0	0
Lynn Kading Director	1 00	X						0	0	0
Kari Karst Director	1 00	X						0	0	0
William J Keller Director	1 00	X						0	0	0
Tom Kellerman Director	1 00	X						0	0	0
Jack Kelley Director	1 00	X						0	0	0
Michael Kelley Director	1 00	X						0	0	0
Richard M Kerschen Director	1 00	X						0	0	0
Lee Kilcup Director	1 00	X						0	0	0
Stephen Kimball Director	1 00	X						0	0	0
Art King Director	1 00	X						0	0	0
Chris Kingery Director	1 00	X						0	0	0
Gray Kite Director	1 00	X						0	0	0
Jerry Klobucar Director	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
David Knauss Director	1 00	X						0	0	0
Mit Kopf Director	1 00	X						0	0	0
Cyril Korte Director	1 00	X						0	0	0
Patrick Kozeny Director	1 00	X						0	0	0
Fred Krapff Director	1 00	X						0	0	0
Jerry Kreymer Director	1 00	X						0	0	0
Carl F Krueger Director	1 00	X						0	0	0
Charles W Kugler Director	1 00	X						0	0	0
M Lawrence Kuhn Director	1 00	X						0	0	0
William M Kuhne Director	1 00	X						0	0	0
Mike Kuritz Director	1 00	X						0	0	0
D A Kurtenbach Director	1 00	X						0	0	0
Harold Kvaas Director	1 00	X						0	0	0
James W Lail Sr Director	1 00	X						0	0	0
Gene Lamb Director	1 00	X						0	0	0
Charles T Lambert Director	1 00	X						0	0	0
David Lambert Director	1 00	X						0	0	0
Craig Lamp Director	1 00	X						0	0	0
Al Landes Director	1 00	X						0	0	0
Al Landes Director	1 00	X						0	0	0
Robert C Lanham Director	1 00	X						0	0	0
Ralph Larison Director	1 00	X						0	0	0
Thomas C Larson Director	1 00	X						0	0	0
Walter W Lathrop Jr Director	1 00	X						0	0	0
Edwin Law Director	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Hoyt Lawder Director	1 00	X						0	0	0
Kenneth T Lawson Director	1 00	X						0	0	0
Alan S Layton Director	1 00	X						0	0	0
Frank Lepori Director	1 00	X						0	0	0
Leo E Linbeck Jr Director	1 00	X						0	0	0
Wayne Lindholm Director	1 00	X						0	0	0
Sam Lionberger Director	1 00	X						0	0	0
Tom Lippert Director	1 00	X						0	0	0
D E Lippert Jr Director	1 00	X						0	0	0
Robert Lockwood Director	1 00	X						0	0	0
Mike Long Director	1 00	X						0	0	0
Steve Luebbehusen Director	1 00	X						0	0	0
Vernie G Lundstrom Jr Director	1 00	X						0	0	0
Armand Lusi Director	1 00	X						0	0	0
William Lyles Director	1 00	X						0	0	0
Rich Lynch Director	1 00	X						0	0	0
Francis W Madigan Jr Director	1 00	X						0	0	0
Doug Maibach Director	1 00	X						0	0	0
J Gerry Majkut Director	1 00	X						0	0	0
Steve Malany Director	1 00	X						0	0	0
Tony Manatt Director	1 00	X						0	0	0
Donald Manzelli Director	1 00	X						0	0	0
Richard A Markey Director	1 00	X						0	0	0
David J Maron Director	1 00	X						0	0	0
Leo V Marshall Director	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
William Marshburn Director	1 00	X						0	0	0
Elaine Martin Director	1 00	X						0	0	0
Robert A Martin Director	1 00	X						0	0	0
Joseph Martosella Director	1 00	X						0	0	0
Harry Mashburn Director	1 00	X						0	0	0
Chris Matthews Director	1 00	X						0	0	0
Lewis May Director	1 00	X						0	0	0
Torry McAlvain Director	1 00	X						0	0	0
Lance McCarty Director	1 00	X						0	0	0
John McCaskie Director	1 00	X						0	0	0
Monte McClure Director	1 00	X						0	0	0
Steve McCormick Director	1 00	X						0	0	0
David A McCosker Director	1 00	X						0	0	0
Robert P McDonald Director	1 00	X						0	0	0
Lawrence J McGough Director	1 00	X						0	0	0
Thomas McGough Director	1 00	X						0	0	0
Tom McLagan Director	1 00	X						0	0	0
Nathan H McLamb Director	1 00	X						0	0	0
Maynard F McLaughlin Director	1 00	X						0	0	0
John Meek Director	1 00	X						0	0	0
Frank C Miller Jr Director	1 00	X						0	0	0
Harry M Mims Jr Director	1 00	X						0	0	0
Lane Mitchell Director	1 00	X						0	0	0
J Howard Mock Director	1 00	X						0	0	0
William Moe Director	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
James Mohead Director	1 00	X						0	0	0
Drew Molstad Director	1 00	X						0	0	0
N Carl Monroe Director	1 00	X						0	0	0
Raymond Moody Director	1 00	X						0	0	0
William Morash Director	1 00	X						0	0	0
John B Morgan Director	1 00	X						0	0	0
Terry Morgan Director	1 00	X						0	0	0
Mike Morrand Director	1 00	X						0	0	0
David K Morrill Director	1 00	X						0	0	0
Cliff Mortensen Director	1 00	X						0	0	0
Richard N Moseman Director	1 00	X						0	0	0
Donald Mosites Director	1 00	X						0	0	0
Donald Mosites Director	1 00	X						0	0	0
Bill Mott Director	1 00	X						0	0	0
Richard Mouw Director	1 00	X						0	0	0
Mark Mullen Director	1 00	X						0	0	0
John P Mulligan Director	1 00	X						0	0	0
James L Murnane Director	1 00	X						0	0	0
Mike Murphy Director	1 00	X						0	0	0
Joseph L Muscarelle Jr Director	1 00	X						0	0	0
J Kevin Nall Director	1 00	X						0	0	0
Paul R Natoli Director	1 00	X						0	0	0
Mike Necessary Director	1 00	X						0	0	0
Charles R Neighborgall Director	1 00	X						0	0	0
Thomas Neild Director	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Ben Nevins Director	1 00	X						0	0	0
Glenn Nohara Director	1 00	X						0	0	0
Bill F Norwood Director	1 00	X						0	0	0
Dan O'Brien Director	1 00	X						0	0	0
Pat O'Brien Director	1 00	X						0	0	0
Timothy O'Brien Director	1 00	X						0	0	0
Joseph O'Dea Director	1 00	X						0	0	0
Wes Oestreich Director	1 00	X						0	0	0
David O'Haren Director	1 00	X						0	0	0
Wayne Oliver Director	1 00	X						0	0	0
Robert O Orders Jr Director	1 00	X						0	0	0
Robert O Orders Sr Director	1 00	X						0	0	0
Kevin O'Toole Director	1 00	X						0	0	0
Robert Overall Jr Director	1 00	X						0	0	0
Barry Paceley Director	1 00	X						12,000	0	0
Ted W Page Director	1 00	X						0	0	0
Michael Palo Director	1 00	X						0	0	0
David E Panichi Director	1 00	X						0	0	0
Larry S Parks Director	1 00	X						0	0	0
James Parry Director	1 00	X						0	0	0
Jack B Parson Director	1 00	X						0	0	0
Toni Pascal Director	1 00	X						0	0	0
Ralph Pastore Director	1 00	X						0	0	0
Rick Pate Director	1 00	X						0	0	0
Donald R Pearce Director	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Trey Pebley Director	1 00	X						0	0	0
Howard Pebley Jr Director	1 00	X						0	0	0
John Peckham Director	1 00	X						0	0	0
John D Pellett Jr Director	1 00	X						0	0	0
J David Pepper Director	1 00	X						0	0	0
J Stanley Pepper Director	1 00	X						0	0	0
Richard S Pepper Director	1 00	X						0	0	0
Steve Percival Director	1 00	X						0	0	0
Gregg Perrett Director	1 00	X						0	0	0
Robert Pesavento Director	1 00	X						0	0	0
David S Peters Director	1 00	X						0	0	0
Clarence Peterson Director	1 00	X						0	0	0
Todd Peterson Director	1 00	X						0	0	0
Gale M Peterson Jr Director	1 00	X						0	0	0
O L Pfaffmann Director	1 00	X						0	0	0
Bob Phillips Director	1 00	X						0	0	0
Robert A Piper Director	1 00	X						0	0	0
Doug Pitcock Director	1 00	X						0	0	0
Will Pitts Director	1 00	X						0	0	0
James Pizzagalli Director	1 00	X						0	0	0
George A Pontikes Jr Director	1 00	X						0	0	0
Rick Poppe Director	1 00	X						0	0	0
Robert Potter Director	1 00	X						0	0	0
Richard Pozzo Director	1 00	X						0	0	0
Walter K Priestler Director	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Edward A Proefke Jr Director	1 00	X						0	0	0
Jay Quetnick Director	1 00	X						0	0	0
David F Rampone Director	1 00	X						0	0	0
Chuck Ranstrom Director	1 00	X						0	0	0
Terry Ray Director	1 00	X						0	0	0
Gregory Reed Director	1 00	X						0	0	0
Wendell Reed Director	1 00	X						0	0	0
J John Reichel Director	1 00	X						0	0	0
Charles Chip Reid Director	1 00	X						0	0	0
Robert Reilly Director	1 00	X						0	0	0
Allan Reyhan Jr Director	1 00	X						0	0	0
Allan Reyhan Sr Director	1 00	X						0	0	0
Shannnon Reynolds Director	1 00	X						0	0	0
Daivd Rich Director	1 00	X						0	0	0
Harry Rimbey Director	1 00	X						0	0	0
Richard Ringo Director	1 00	X						0	0	0
Todd Roberts Director	1 00	X						0	0	0
Patricia A Rodgers Director	1 00	X						0	0	0
B D Rodgers Jr Director	1 00	X						0	0	0
Thomas T Rollerı JR Director	1 00	X						0	0	0
Jim Rose Director	1 00	X						0	0	0
Byran Rossman Director	1 00	X						0	0	0
Clifford R Rowe Jr Director	1 00	X						0	0	0
David M Rubin Director	1 00	X						0	0	0
John Russell Director	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Lee Wray Russell Director	1 00	X						0	0	0
Jamey Sanders Director	1 00	X						0	0	0
John B Sandman Director	1 00	X						0	0	0
E H Sapper Director	1 00	X						0	0	0
James G Sargent Director	1 00	X						0	0	0
Beverly Sauerwein Director	1 00	X						0	0	0
Jim Saunders Director	1 00	X						0	0	0
Thomas R Schaefer Director	1 00	X						0	0	0
Bob Schafer Director	1 00	X						0	0	0
Albert T Schellenberg Director	1 00	X						0	0	0
Frank Schipper Director	1 00	X						0	0	0
Kurt Schmitt Director	1 00	X						0	0	0
Christina Schneider Director	1 00	X						0	0	0
Richard Schneider Director	1 00	X						0	0	0
Todd Scholer Director	1 00	X						0	0	0
Chuck Schrader Director	1 00	X						0	0	0
Harvard P Schulz Director	1 00	X						0	0	0
William N Scott Director	1 00	X						0	0	0
Gordon Scruton Director	1 00	X						0	0	0
Stanley Scudder Director	1 00	X						0	0	0
Robert C Scull Director	1 00	X						0	0	0
George B Searle Director	1 00	X						0	0	0
James M Senter Director	1 00	X						0	0	0
Deane S Shaver Director	1 00	X						0	0	0
David R Shea Director	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Robert Shell Director	1 00	X						0	0	0
Chris Sheridan Director	1 00	X						0	0	0
Andrew Shmina Director	1 00	X						0	0	0
W Craig Simon Director	1 00	X						0	0	0
Gary Siroky Director	1 00	X						0	0	0
Larry Sitz Director	1 00	X						0	0	0
Ernie Skretteberg Director	1 00	X						0	0	0
Nancy Slotten Director	1 00	X						0	0	0
Ernest N Smalley Director	1 00	X						0	0	0
Walter H Smith Director	1 00	X						0	0	0
Lester C Snyder Director	1 00	X						0	0	0
Bill F Southern Jr Director	1 00	X						0	0	0
George Spencer Director	1 00	X						0	0	0
Kip Spray Director	1 00	X						0	0	0
Al Stanley Director	1 00	X						0	0	0
Grant A Stannard Director	1 00	X						0	0	0
W J Bud Starker Director	1 00	X						0	0	0
Jeanne Staton Director	1 00	X						0	0	0
Joseph M Stella Director	1 00	X						0	0	0
James H Stephens Director	1 00	X						0	0	0
BE Stewart Director	1 00	X						0	0	0
J Robert Stobs II Director	1 00	X						0	0	0
Dragan Stojanovic Director	1 00	X						0	0	0
Kenneth A Styrlund Director	1 00	X						0	0	0
Manuel A Suarez-Mendez Director	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
B J Sullivan Director	1 00	X						0	0	0
Garrett Sullivan Director	1 00	X						0	0	0
Robert S Sundt Director	1 00	X						0	0	0
James W Supica Sr Director	1 00	X						0	0	0
Keith Swerdfeger Director	1 00	X						0	0	0
C J Theisen Director	1 00	X						0	0	0
Eric Thompson Director	1 00	X						0	0	0
John Thompson Director	1 00	X						0	0	0
Lloyd O Thompson Director	1 00	X						0	0	0
W Murray Thompson Director	1 00	X						0	0	0
Mark Thurman Director	1 00	X						0	0	0
Mike Timura Director	1 00	X						0	0	0
Tracy Tooz Director	1 00	X						0	0	0
Jack Traylor Director	1 00	X						0	0	0
Christopher Tripp Director	1 00	X						0	0	0
John Turner Director	1 00	X						0	0	0
Steve Underwood Director	1 00	X						0	0	0
W K Upchurch Jr Director	1 00	X						0	0	0
Howard Varner Director	1 00	X						0	0	0
J E Vizcarrondo Jr Director	1 00	X						0	0	0
Peter Vogel Director	1 00	X						0	0	0
David Volk Director	1 00	X						0	0	0
S Peter Volpe Director	1 00	X						0	0	0
Wilf Wainhouse Director	1 00	X						0	0	0
Eugene Waken Director	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Doug Walker Director	1 00	X						0	0	0
James M Walker Director	1 00	X						0	0	0
Craig Wallace Director	1 00	X						0	0	0
Larry Walters Director	1 00	X						0	0	0
Norman J Walton Director	1 00	X						0	0	0
James Waltze Director	1 00	X						0	0	0
H T Ware Director	1 00	X						0	0	0
William Ware Director	1 00	X						0	0	0
Gary B Warner Director	1 00	X						0	0	0
Carol Watson Director	1 00	X						0	0	0
D Keith Wayne Director	1 00	X						0	0	0
Joe Weis Director	1 00	X						0	0	0
John R Weisman Director	1 00	X						0	0	0
Clancy Welch Director	1 00	X						0	0	0
Michael C Welch Director	1 00	X						0	0	0
Don Wells Director	1 00	X						0	0	0
Peter K W Wert Director	1 00	X						0	0	0
F Thomas Westcott Director	1 00	X						0	0	0
Victor Weston Director	1 00	X						0	0	0
Alex Whaley Director	1 00	X						0	0	0
Benjamin Whetstone Director	1 00	X						0	0	0
W Stanley Whitaker Director	1 00	X						0	0	0
Edmond H White Jr Director	1 00	X						0	0	0
William Whitesell Director	1 00	X						0	0	0
Peter D Wick Director	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Creig Willcut Director	1 00	X						0	0	0
Scott Williams Director	1 00	X						0	0	0
Frank E Willis Director	1 00	X						0	0	0
Scott J Wilson Director	1 00	X						0	0	0
William Wilson Director	1 00	X						0	0	0
Charles T Wilson Jr Director	1 00	X						0	0	0
Scott Winstead Director	1 00	X						0	0	0
Charles F Winter Director	1 00	X						0	0	0
John A Woodhall Jr Director	1 00	X						0	0	0
Tim D Word Director	1 00	X						0	0	0
Paul Workman Director	1 00	X						0	0	0
James M Wright Director	1 00	X						0	0	0
C E Wylie Director	1 00	X						0	0	0
F M Young Director	1 00	X						0	0	0
Gary Young Director	1 00	X						0	0	0
Frank N Young Jr Director	1 00	X						0	0	0
Michael Youngblut Director	1 00	X						0	0	0
David Zachry Director	1 00	X						0	0	0
H B Zachry Jr Director	1 00	X						0	0	0
Anthony Zelenka Director	1 00	X						0	0	0
Stephen E Sandherr CEO	40 00			X				592,794	0	69,000
David R Lukens COO	40 00			X				583,987	0	71,000
Monique T Valentine CFO	40 00			X				233,762	0	51,478
Jeffrey Shoaf Sr Exec Dir	40 00				X			285,921	0	61,973
Christopher Monek Sr Exec Dir	40 00				X			262,931	0	47,662

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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Carolyn Coker Board Secretary	40 00					X		160,017	0	45,037
Michael Kennedy General Counsel	40 00					X		249,256	0	63,423
Kenneth Simonson Chief Economist	40 00					X		196,443	0	43,604
Brian Turmail Exec Dir-Pub Affairs	40 00					X		170,698	0	41,823
Denise Gold Associate Gen Counsel	40 00					X		141,202	0	34,157

Form 990, Part VIII - Statement of Revenue - 2a - 2g Program Service Revenue -

	Business Code	(A) Total Revenue	(B) Related or Exempt Function Revenue	(C) Unrelated Business Revenue	(D) Revenue Excluded from Tax under IRC 512, 513, or 514
MANAGEMENT CONFERENCES	611,710	1,956,643	1,956,643		
ANNUAL CONVENTION	611,710	822,915	822,915		
AFFINITY PROGRAM INCOM	611,710	765,795	765,795		
EXEC LEADERSHIP COUNCI	611,710	156,857	156,857		
ELECTRONIC COMMUNIC	541,800	119,688		119,688	

Form 990, Part IX - Statement of Functional Expenses - 24a - 24e Other Expenses

<i>Do not include amounts reported on line 6b, 8b, 9b, and 10b of Part VIII.</i>	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
Taxes	264,881			
Osha grant expenses	233,929			
Student Competition	194,580			
Membership Fees	160,405			
Exec Leadership Council	109,151			