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|--------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|
| Form <b>990</b><br><br>Department of the Treasury<br>Internal Revenue Service | <b>Return of Organization Exempt From Income Tax</b><br><br><b>Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)</b> | OMB No 1545-0047<br><div> <div>2009</div> <div>Open to Public Inspection</div> </div> |
|                                                                                                                                                              | The organization may have to use a copy of this return to satisfy state reporting requirements                                                                                                   |                                                                                       |

|                                                                                                                                                                                                                                                                                              |                                                                                                                     |                                                                                               |                                                                                                                                                                                                                                                                                                                  |                                                       |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------|
| <b>A For the 2009 calendar year, or tax year beginning 01-01-2009 and ending 12-31-2009</b>                                                                                                                                                                                                  |                                                                                                                     |                                                                                               |                                                                                                                                                                                                                                                                                                                  |                                                       |
| <b>B</b> Check if applicable<br><input type="checkbox"/> Address change<br><input type="checkbox"/> Name change<br><input type="checkbox"/> Initial return<br><input type="checkbox"/> Terminated<br><input type="checkbox"/> Amended return<br><input type="checkbox"/> Application pending | <b>Please use IRS label or print or type. See Specific Instructions.</b>                                            | <b>C Name of organization</b><br>FINRA REGULATION INC                                         |                                                                                                                                                                                                                                                                                                                  | <b>D Employer identification number</b><br>52-1959501 |
|                                                                                                                                                                                                                                                                                              |                                                                                                                     | Doing Business As                                                                             |                                                                                                                                                                                                                                                                                                                  | <b>E Telephone number</b><br>(202) 728-8949           |
|                                                                                                                                                                                                                                                                                              |                                                                                                                     | Number and street (or P O box if mail is not delivered to street address)<br>1735 K STREET NW | Room/suite                                                                                                                                                                                                                                                                                                       | <b>G Gross receipts \$</b> 673,402,753                |
|                                                                                                                                                                                                                                                                                              |                                                                                                                     | City or town, state or country, and ZIP + 4<br>WASHINGTON, DC 200061506                       |                                                                                                                                                                                                                                                                                                                  |                                                       |
|                                                                                                                                                                                                                                                                                              | <b>F Name and address of principal officer</b><br>RICHARD G KETCHUM<br>1735 K STREET NW<br>WASHINGTON, DC 200061506 |                                                                                               | <b>H(a)</b> Is this a group return for affiliates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No<br><b>H(b)</b> Are all affiliates included? <input type="checkbox"/> Yes <input type="checkbox"/> No<br>If "No," attach a list (see instructions)<br><b>H(c)</b> Group exemption number ▶ |                                                       |
| <b>I Tax-exempt status</b> <input checked="" type="checkbox"/> 501(c) ( 6 ) ◀ (insert no ) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527                                                                                                                               |                                                                                                                     |                                                                                               |                                                                                                                                                                                                                                                                                                                  |                                                       |
| <b>J Website:</b> ▶ WWW.FINRA.ORG                                                                                                                                                                                                                                                            |                                                                                                                     |                                                                                               |                                                                                                                                                                                                                                                                                                                  |                                                       |
| <b>K Form of organization</b> <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶                                                                                                           |                                                                                                                     | <b>L Year of formation</b> 1996                                                               | <b>M State of legal domicile</b> DE                                                                                                                                                                                                                                                                              |                                                       |

| Part I                      |          | Summary                                                                                                                                                                                                            |                                                                             |                                       |
|-----------------------------|----------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|---------------------------------------|
| Activities & Governance     | 1        | Briefly describe the organization's mission or most significant activities<br>FINRA IS DEDICATED TO INVESTOR PROTECTION AND MARKET INTEGRITY THROUGH EFFECTIVE AND EFFICIENT REGULATION OF THE SECURITIES INDUSTRY |                                                                             |                                       |
|                             | 2        | Check this box <input checked="" type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets                                                                  |                                                                             |                                       |
|                             | 3        | Number of voting members of the governing body (Part VI, line 1a) . . . . .                                                                                                                                        | 3 1                                                                         |                                       |
|                             | 4        | Number of independent voting members of the governing body (Part VI, line 1b) . . . . .                                                                                                                            | 4                                                                           |                                       |
|                             | 5        | Total number of employees (Part V, line 2a) . . . . .                                                                                                                                                              | 5 2,39                                                                      |                                       |
|                             | 6        | Total number of volunteers (estimate if necessary) . . . . .                                                                                                                                                       | 6                                                                           |                                       |
|                             | 7a       | Total gross unrelated business revenue from Part VIII, column (C), line 12 . . . . .                                                                                                                               | 7a 77,29                                                                    |                                       |
|                             | 7b       | Net unrelated business taxable income from Form 990-T, line 34 . . . . .                                                                                                                                           | 7b 23,34                                                                    |                                       |
| Revenue                     | 8        | Contributions and grants (Part VIII, line 1h) . . . . .                                                                                                                                                            | Prior Year 0                                                                | Current Year 0                        |
|                             | 9        | Program service revenue (Part VIII, line 2g) . . . . .                                                                                                                                                             | 677,994,085                                                                 | 608,713,436                           |
|                             | 10       | Investment income (Part VIII, column (A), lines 3, 4, and 7d ) . . . . .                                                                                                                                           | 8,795,144                                                                   | -900,646                              |
|                             | 11       | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)                                                                                                                                           | 0                                                                           | 8,213,665                             |
|                             | 12       | Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) . . . . .                                                                                                                         | 686,789,229                                                                 | 616,026,455                           |
|                             | Expenses | 13                                                                                                                                                                                                                 | Grants and similar amounts paid (Part IX, column (A), lines 1–3 ) . . . . . | 165,388                               |
| 14                          |          | Benefits paid to or for members (Part IX, column (A), line 4) . . . . .                                                                                                                                            | 0                                                                           | 0                                     |
| 15                          |          | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)                                                                                                                                  | 350,761,854                                                                 | 325,732,400                           |
| 16a                         |          | Professional fundraising fees (Part IX, column (A), line 11e) . . . . .                                                                                                                                            | 0                                                                           | 0                                     |
| b                           |          | Total fundraising expenses (Part IX, column (D), line 25) <input checked="" type="checkbox"/> 0                                                                                                                    |                                                                             |                                       |
| 17                          |          | Other expenses (Part IX, column (A), lines 11a–11d, 11f–24f) . . . . .                                                                                                                                             | 438,058,131                                                                 | 312,679,053                           |
| 18                          |          | Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)                                                                                                                                           | 788,985,373                                                                 | 638,512,158                           |
| 19                          |          | Revenue less expenses Subtract line 18 from line 12 . . . . .                                                                                                                                                      | -102,196,144                                                                | -22,485,703                           |
| Net Assets or Fund Balances |          | 20                                                                                                                                                                                                                 | Total assets (Part X, line 16) . . . . .                                    | Beginning of Current Year 136,160,140 |
|                             | 21       | Total liabilities (Part X, line 26) . . . . .                                                                                                                                                                      | 389,043,953                                                                 | 327,835,516                           |
|                             | 22       | Net assets or fund balances Subtract line 21 from line 20 . . . . .                                                                                                                                                | -252,883,813                                                                | -258,490,618                          |

|                                 |                                                                                                                                                                                                                                                                                                                     |
|---------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Part II Signature Block</b>  |                                                                                                                                                                                                                                                                                                                     |
| <b>Sign Here</b>                | Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge |
|                                 | <div> <div></div> <div>Signature of officer</div> </div> <div> <div></div> <div>2010-11-09</div> </div> <div> <div></div> <div>Date</div> </div>                                                                                                                                                                    |
|                                 | <div> <div></div> <div>RICHARD G KETCHUM CEO AND CHAIRMAN OF FINRA</div> </div> <div> <div></div> <div>Type or print name and title</div> </div>                                                                                                                                                                    |
| <b>Paid Preparer's Use Only</b> | <div> <div>Preparer's signature</div> <div></div> </div> <div> <div>Date</div> <div></div> </div> <div> <div>Check if self-employed</div> <div><input checked="" type="checkbox"/></div> </div> <div> <div>Preparer's identifying number (see instructions)</div> <div></div> </div>                                |
|                                 | <div> <div>Firm's name (or yours if self-employed), address, and ZIP + 4</div> <div> <div>ERNST &amp; YOUNG US LLP</div> <div>TWO NORTH CENTRAL AVENUE STE 2300</div> <div>PHOENIX, AZ 85004</div> </div> </div>                                                                                                    |
|                                 | <div> <div>EIN</div> <div></div> </div> <div> <div>Phone no</div> <div>(602) 322-3000</div> </div>                                                                                                                                                                                                                  |

**1** Briefly describe the organization's mission

**2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O

**3** Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O

**4** Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

|           |                                                             |
|-----------|-------------------------------------------------------------|
| <b>4a</b> | (Code ) (Expenses \$ including grants of \$ ) (Revenue \$ ) |
|           | SEE SCHEDULE O                                              |

[illegible][illegible]

**4d** Other program services (Describe in Schedule O )  
(Expenses \$ including grants of \$ ) (Revenue \$ )

**4e Total program service expenses ▶ \$**

Part IV

Checklist of Required Schedules

|     |                                                                                                                                                                                                                                                                                                                                                        | Yes | No  |
|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i> . . . . .                                                                                                                                                                                                     | 1   | No  |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors? . . . . .                                                                                                                                                                                                                                                               | 2   | No  |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i> . . . . .                                                                                                                                                  | 3   | No  |
| 4   | <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities? <i>If "Yes," complete Schedule C, Part II</i> . . . . .                                                                                                                                                                                                    | 4   |     |
| 5   | <b>Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations.</b> Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? <i>If "Yes," complete Schedule C, Part III</i> . . . . .                                                                                                                          | 5   | No  |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>  . . . . .  | 6   | No  |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II</i>  . . . . .                                     | 7   | No  |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>  . . . . .                                                                                                   | 8   | No  |
| 9   | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>  . . . . . | 9   | No  |
| 10  | Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>  . . . . .                                                                                        | 10  | No  |
| 11  | Is the organization's answer to any of the following questions "Yes"? <i>If so, complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.</i> . . . . .                                                                                                     | 11  | Yes |
|     | • Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI.</i>                                                                                                                                                                                                          |     |     |
|     | • Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII.</i>                                                                                                                                        |     |     |
|     | • Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII.</i>                                                                                                                                        |     |     |
|     | • Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX.</i>                                                                                                                                                         |     |     |
|     | • Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X.</i>                                                                                                                                                                                                                        |     |     |
|     | • Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? <i>If "Yes," complete Schedule D, Part X.</i>                                                                                                         |     |     |
| 12  | Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI, XII, and XIII</i>                                                                                                      | 12  | No  |
| 12A | Was the organization included in consolidated, independent audited financial statements for the tax year?                                                                                                                                                                                                                                              | Yes | No  |
|     | <i>If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional</i> . . . . .                                                                                                                                                                             | 12A | Yes |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>                                                                                                                                                                                                                                               | 13  | No  |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? . . . . .                                                                                                                                                                                                                                                  | 14a | No  |
| 14b | <b>b</b> Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If "Yes," complete Schedule F, Part I</i> . . . . .                                                                                                      | 14b | No  |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? <i>If "Yes," complete Schedule F, Part II</i> . . . . .                                                                                                                                  | 15  | No  |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? <i>If "Yes," complete Schedule F, Part III</i> . . . . .                                                                                                                                      | 16  | No  |
| 17  | Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>                                                                                                                                                     | 17  | No  |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i> . . . . .                                                                                                                                                        | 18  | No  |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i> . . . . .                                                                                                                                                                                  | 19  | No  |
| 20  | Did the organization operate one or more hospitals? <i>If "Yes," complete Schedule H</i> . . . . .                                                                                                                                                                                                                                                     | 20  | No  |

Part IV

Checklist of Required Schedules (continued)

|     |                                                                                                                                                                                                                                                                                            |     |     |    |
|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|----|
| 21  | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i> . . . . .                                                          | 21  | Yes |    |
| 22  | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i> . . . . .                                                                           | 22  |     | No |
| 23  | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i> . . . . .                | 23  | Yes |    |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b–24d and complete Schedule K. If "No," go to line 25</i> . . . . . | 24a |     | No |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . .                                                                                                                                                                                  | 24b |     |    |
| c   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? . . . . .                                                                                                                                       | 24c |     |    |
| d   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . .                                                                                                                                                                            | 24d |     |    |
| 25a | <b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i> . . . . .                                                                      | 25a |     |    |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i> . . . . .       | 25b |     |    |
| 26  | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i> . . . . .                                    | 26  |     | No |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i> . . . . .            | 27  |     | No |
| 28  | Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)                                                                                              |     |     |    |
| a   | A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .                                                                                                                                                                   | 28a |     | No |
| b   | A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .                                                                                                                                                | 28b |     | No |
| c   | An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or owner? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .                                                           | 28c | Yes |    |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i> . . . . .                                                                                                                                                                  | 29  |     | No |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i> . . . . .                                                                                                  | 30  |     | No |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i> . . . . .                                                                                                                                                        | 31  |     | No |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i> . . . . .                                                                                                                                      | 32  |     | No |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i> . . . . .                                                                                      | 33  |     | No |
| 34  | Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i> . . . . .                                                                                                                                         | 34  | Yes |    |
| 35  | Is any related organization a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .                                                                                                                                   | 35  | Yes |    |
| 36  | <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .                                                                                           | 36  |     |    |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i> . . . . .                                             | 37  |     | No |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O . . . . .                                                                                               | 38  | Yes |    |

Part V

Statements Regarding Other IRS Filings and Tax Compliance

|                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                  |                                                                                 | Yes   | No  |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|-------|-----|
| 1a                                                                                                                                                                                                                                                                                | Enter the number reported in Box 3 of Form 1096, <i>Annual Summary and Transmittal of U.S. Information Returns</i> . Enter -0- if not applicable . . . . .                                                                                       | 1a                                                                              | 83    |     |
|                                                                                                                                                                                                                                                                                   | b                                                                                                                                                                                                                                                | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable | 1b    |     |
| c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? . . . . .                                                                                                              |                                                                                                                                                                                                                                                  |                                                                                 | 1c    | Yes |
| 2a                                                                                                                                                                                                                                                                                | Enter the number of employees reported on Form W-3, <i>Transmittal of Wage and Tax Statements</i> filed for the calendar year ending with or within the year covered by this return . . . . .                                                    | 2a                                                                              | 2,390 |     |
|                                                                                                                                                                                                                                                                                   | b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?<br><b>Note:</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions) |                                                                                 |       |     |
| 3a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return? . . . . .                                                                                                                                                 |                                                                                                                                                                                                                                                  |                                                                                 | 3a    | Yes |
| b If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O . . . . .                                                                                                                                                                      |                                                                                                                                                                                                                                                  |                                                                                 | 3b    | Yes |
| 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? . . . . .                           |                                                                                                                                                                                                                                                  |                                                                                 | 4a    | No  |
| b If "Yes," enter the name of the foreign country: <input type="text"/><br>See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts                                                                       |                                                                                                                                                                                                                                                  |                                                                                 |       |     |
| 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . . .                                                                                                                                                                    |                                                                                                                                                                                                                                                  |                                                                                 | 5a    | No  |
| b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?                                                                                                                                                                |                                                                                                                                                                                                                                                  |                                                                                 | 5b    | No  |
| c If "Yes" to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction? . . . . .                                                                                                                       |                                                                                                                                                                                                                                                  |                                                                                 | 5c    |     |
| 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? . . . . .                                                                                          |                                                                                                                                                                                                                                                  |                                                                                 | 6a    | No  |
| b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? . . . . .                                                                                                                         |                                                                                                                                                                                                                                                  |                                                                                 | 6b    |     |
| 7 Organizations that may receive deductible contributions under section 170(c).                                                                                                                                                                                                   |                                                                                                                                                                                                                                                  |                                                                                 |       |     |
| a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? . . . . .                                                                                                                       |                                                                                                                                                                                                                                                  |                                                                                 | 7a    |     |
| b If "Yes," did the organization notify the donor of the value of the goods or services provided? . . . . .                                                                                                                                                                       |                                                                                                                                                                                                                                                  |                                                                                 | 7b    |     |
| c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? . . . . .                                                                                                                                  |                                                                                                                                                                                                                                                  |                                                                                 | 7c    |     |
| d If "Yes," indicate the number of Forms 8282 filed during the year . . . . .                                                                                                                                                                                                     |                                                                                                                                                                                                                                                  |                                                                                 | 7d    |     |
| e Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? . . . . .                                                                                                                                     |                                                                                                                                                                                                                                                  |                                                                                 | 7e    |     |
| f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . .                                                                                                                                                              |                                                                                                                                                                                                                                                  |                                                                                 | 7f    |     |
| g For all contributions of qualified intellectual property, did the organization file Form 8899 as required? . . .                                                                                                                                                                |                                                                                                                                                                                                                                                  |                                                                                 | 7g    |     |
| h For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required? . . . . .                                                                                                                                                 |                                                                                                                                                                                                                                                  |                                                                                 | 7h    |     |
| 8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? . . . . . |                                                                                                                                                                                                                                                  |                                                                                 | 8     |     |
| 9 Sponsoring organizations maintaining donor advised funds.                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                  |                                                                                 |       |     |
| a Did the organization make any taxable distributions under section 4966? . . . . .                                                                                                                                                                                               |                                                                                                                                                                                                                                                  |                                                                                 | 9a    |     |
| b Did the organization make a distribution to a donor, donor advisor, or related person? . . . . .                                                                                                                                                                                |                                                                                                                                                                                                                                                  |                                                                                 | 9b    |     |
| 10 Section 501(c)(7) organizations. Enter                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                  |                                                                                 |       |     |
| a Initiation fees and capital contributions included on Part VIII, line 12 . . . . .                                                                                                                                                                                              |                                                                                                                                                                                                                                                  |                                                                                 | 10a   |     |
| b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities                                                                                                                                                                                     |                                                                                                                                                                                                                                                  |                                                                                 | 10b   |     |
| 11 Section 501(c)(12) organizations. Enter                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                  |                                                                                 |       |     |
| a Gross income from members or shareholders . . . . .                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                  |                                                                                 | 11a   |     |
| b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them) . . . . .                                                                                                                                           |                                                                                                                                                                                                                                                  |                                                                                 | 11b   |     |
| 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?                                                                                                                                                                    |                                                                                                                                                                                                                                                  |                                                                                 | 12a   |     |
| b If "Yes," enter the amount of tax-exempt interest received or accrued during the year                                                                                                                                                                                           |                                                                                                                                                                                                                                                  |                                                                                 | 12b   |     |

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Section A. Governing Body and Management

|    |                                                                                                                                                                                                                               |    |     |    |
|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-----|----|
|    |                                                                                                                                                                                                                               |    | Yes | No |
| 1a | Enter the number of voting members of the governing body . . . . .                                                                                                                                                            | 1a | 13  |    |
| b  | Enter the number of voting members that are independent . . . . .                                                                                                                                                             | 1b | 5   |    |
| 2  | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? . . . . .                                               | 2  | Yes |    |
| 3  | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? . . . . . | 3  |     | No |
| 4  | Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?                                                                                                         | 4  | Yes |    |
| 5  | Did the organization become aware during the year of a material diversion of the organization's assets? . . . . .                                                                                                             | 5  |     | No |
| 6  | Does the organization have members or stockholders? . . . . .                                                                                                                                                                 | 6  | Yes |    |
| 7a | Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body? . . . . .                                                                                         | 7a | Yes |    |
| b  | Are any decisions of the governing body subject to approval by members, stockholders, or other persons? . . . . .                                                                                                             | 7b | Yes |    |
| 8  | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following                                                                                              |    |     |    |
| a  | The governing body? . . . . .                                                                                                                                                                                                 | 8a | Yes |    |
| b  | Each committee with authority to act on behalf of the governing body? . . . . .                                                                                                                                               | 8b | Yes |    |
| 9  | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O . . . . .        | 9  |     | No |

Section B. Policies

(This Section B requests information about policies not required by the Internal Revenue Code.)

|     |                                                                                                                                                                                                                                                                                                          |     |     |    |
|-----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|----|
|     |                                                                                                                                                                                                                                                                                                          |     | Yes | No |
| 10a | Does the organization have local chapters, branches, or affiliates? . . . . .                                                                                                                                                                                                                            | 10a |     | No |
| b   | If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization? . . . . .                                                                             | 10b |     |    |
| 11  | Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?                                                                                                                                                                                       | 11  | Yes |    |
| 11A | Describe in Schedule O the process, if any, used by the organization to review the Form 990 . . . . .                                                                                                                                                                                                    |     |     |    |
| 12a | Does the organization have a written conflict of interest policy? If "No," go to line 13 . . . . .                                                                                                                                                                                                       | 12a | Yes |    |
| b   | Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts? . . . . .                                                                                                                                                              | 12b | Yes |    |
| c   | Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done . . . . .                                                                                                                                             | 12c | Yes |    |
| 13  | Does the organization have a written whistleblower policy? . . . . .                                                                                                                                                                                                                                     | 13  | Yes |    |
| 14  | Does the organization have a written document retention and destruction policy? . . . . .                                                                                                                                                                                                                | 14  | Yes |    |
| 15  | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?                                                                                     |     |     |    |
| a   | The organization's CEO, Executive Director, or top management official . . . . .                                                                                                                                                                                                                         | 15a | Yes |    |
| b   | Other officers or key employees of the organization . . . . .                                                                                                                                                                                                                                            | 15b | Yes |    |
|     | If "Yes" to line a or b, describe the process in Schedule O (See instructions )                                                                                                                                                                                                                          |     |     |    |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? . . . . .                                                                                                                                          | 16a |     | No |
| b   | If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements? . . . . . | 16b |     |    |

Section C. Disclosure

|    |                                                                                                                                                                                                                                                                                                                                                          |
|----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 17 | List the States with which a copy of this Form 990 is required to be filed CA                                                                                                                                                                                                                                                                            |
| 18 | Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply.<br><input type="checkbox"/> Own website <input type="checkbox"/> Another's website <input checked="" type="checkbox"/> Upon request |
| 19 | Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.                                                                                                                                               |
| 20 | State the name, physical address, and telephone number of the person who possesses the books and records of the organization. MARCIA E ASQUITH<br>1735 K STREET NW<br>WASHINGTON, DC 200061506<br>(202) 728-8949                                                                                                                                         |





|    |       |            |            |           |
|----|-------|------------|------------|-----------|
| 1b | Total | 10,346,901 | 14,561,122 | 3,256,657 |
|----|-------|------------|------------|-----------|

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization 1,179

|   |                                                                                                                                                                                                                                     |     |    |
|---|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| 3 | Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>                                        | Yes | No |
| 4 | For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i> | Yes |    |
| 5 | Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>                                     |     | No |

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

| (A)<br>Name and business address                                     | (B)<br>Description of services | (C)<br>Compensation |
|----------------------------------------------------------------------|--------------------------------|---------------------|
| THOMSON PROMETRIC<br>PO BOX 223608<br>PITTSBURGH, PA 15251           | TESTING SERVICES               | 13,998,651          |
| TEK SYSTEMS<br>PO BOX 198568<br>ATLANTA, GA 30384                    | TECH CONSULTING                | 5,893,761           |
| NCS PEARSON INCORPORATED<br>21866 NETWORK PLACE<br>CHICAGO, IL 60673 | TESTING SERVICES               | 5,303,247           |
| CIGITAL INC<br>21351 RIDGETOP CIRCLE SUITE 400<br>DULLES, VA 20166   | TECH CONSULTING                | 3,691,206           |
| SYNERGY AND INTEGRATION INC<br>80 BROAD STREET<br>NEW YORK, NY 10004 | TECH CONSULTING                | 2,500,878           |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization 5

Part VIII

Statement of Revenue

|                                                           |                                         |                                                                                                                                             |                                                                                          | (A)<br>Total revenue | (B)<br>Related or<br>exempt<br>function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D)<br>Revenue<br>excluded from<br>tax under<br>sections<br>512, 513, or<br>514 |            |
|-----------------------------------------------------------|-----------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|----------------------|----------------------------------------------------|-----------------------------------------|---------------------------------------------------------------------------------|------------|
| Contributions, gifts, grants<br>and other similar amounts | 1a                                      | Federated campaigns . . .                                                                                                                   | 1a                                                                                       |                      |                                                    |                                         |                                                                                 |            |
|                                                           | b                                       | Membership dues . . . . .                                                                                                                   | 1b                                                                                       |                      |                                                    |                                         |                                                                                 |            |
|                                                           | c                                       | Fundraising events . . . . .                                                                                                                | 1c                                                                                       |                      |                                                    |                                         |                                                                                 |            |
|                                                           | d                                       | Related organizations . . . .                                                                                                               | 1d                                                                                       |                      |                                                    |                                         |                                                                                 |            |
|                                                           | e                                       | Government grants (contributions)                                                                                                           | 1e                                                                                       |                      |                                                    |                                         |                                                                                 |            |
|                                                           | f                                       | All other contributions, gifts, grants, and<br>similar amounts not included above                                                           | 1f                                                                                       |                      |                                                    |                                         |                                                                                 |            |
|                                                           | g                                       | Noncash contributions included in<br>lines 1a-1f \$ _____                                                                                   |                                                                                          |                      |                                                    |                                         |                                                                                 |            |
|                                                           | h                                       | Total. Add lines 1a-1f . . . . .                                                                                                            |                                                                                          | 0                    |                                                    |                                         |                                                                                 |            |
| Program Service Revenue                                   | 2a                                      | REGULATORY FEES                                                                                                                             | Business Code<br>900,099                                                                 | 387,935,359          | 387,935,359                                        |                                         |                                                                                 |            |
|                                                           | b                                       | USER FEES                                                                                                                                   | 900,099                                                                                  | 144,765,438          | 144,688,141                                        | 77,297                                  |                                                                                 |            |
|                                                           | c                                       | CONTRACT SERVICES FEES                                                                                                                      | 900,099                                                                                  | 28,018,770           | 28,018,770                                         |                                         |                                                                                 |            |
|                                                           | d                                       | FINES                                                                                                                                       | 900,099                                                                                  | 47,684,151           | 47,684,151                                         |                                         |                                                                                 |            |
|                                                           | e                                       | ALL OTHER PROGRAM SERVICE REVENUE                                                                                                           | 900,099                                                                                  | 309,718              | 309,718                                            |                                         |                                                                                 |            |
|                                                           | f                                       | All other program service revenue                                                                                                           |                                                                                          |                      |                                                    |                                         |                                                                                 |            |
|                                                           | g                                       | Total. Add lines 2a-2f . . . . .                                                                                                            |                                                                                          | 608,713,436          |                                                    |                                         |                                                                                 |            |
|                                                           | Other Revenue                           | 3                                                                                                                                           | Investment income (including dividends, interest<br>and other similar amounts) . . . . . |                      | 2,554,391                                          |                                         |                                                                                 | 2,554,391  |
| 4                                                         |                                         | Income from investment of tax-exempt bond proceeds . .                                                                                      |                                                                                          | 0                    |                                                    |                                         |                                                                                 |            |
| 5                                                         |                                         | Royalties . . . . .                                                                                                                         |                                                                                          | 60                   |                                                    |                                         | 60                                                                              |            |
| 6a                                                        |                                         | Gross Rents                                                                                                                                 | (i) Real                                                                                 | (ii) Personal        |                                                    |                                         |                                                                                 |            |
|                                                           |                                         | b                                                                                                                                           | Less rental<br>expenses                                                                  |                      |                                                    |                                         |                                                                                 |            |
|                                                           |                                         | c                                                                                                                                           | Rental income<br>or (loss)                                                               |                      |                                                    |                                         |                                                                                 |            |
|                                                           |                                         | d                                                                                                                                           | Net rental income or (loss) . . . . .                                                    |                      |                                                    |                                         |                                                                                 |            |
| 7a                                                        |                                         | Gross amount<br>from sales of<br>assets other<br>than inventory                                                                             | (i) Securities                                                                           | (ii) Other           |                                                    |                                         |                                                                                 |            |
|                                                           |                                         | b                                                                                                                                           | Less cost or<br>other basis and<br>sales expenses                                        |                      |                                                    |                                         |                                                                                 |            |
|                                                           |                                         | c                                                                                                                                           | Gain or (loss)                                                                           |                      |                                                    |                                         |                                                                                 |            |
|                                                           |                                         | d                                                                                                                                           | Net gain or (loss) . . . . .                                                             |                      | -3,455,037                                         |                                         |                                                                                 | -3,455,037 |
| 8a                                                        |                                         | Gross income from fundraising<br>events (not including<br>\$ _____<br>of contributions reported on line 1c)<br>See Part IV, line 18 . . . . |                                                                                          |                      |                                                    |                                         |                                                                                 |            |
|                                                           |                                         | b                                                                                                                                           | Less direct expenses . . . .                                                             |                      |                                                    |                                         |                                                                                 |            |
|                                                           |                                         | c                                                                                                                                           | Net income or (loss) from fundraising events . .                                         |                      | 0                                                  |                                         |                                                                                 |            |
| 9a                                                        |                                         | Gross income from gaming activities<br>See Part IV, line 19 . . . .                                                                         |                                                                                          |                      |                                                    |                                         |                                                                                 |            |
|                                                           |                                         | b                                                                                                                                           | Less direct expenses . . . .                                                             |                      |                                                    |                                         |                                                                                 |            |
|                                                           |                                         | c                                                                                                                                           | Net income or (loss) from gaming activities . .                                          |                      | 0                                                  |                                         |                                                                                 |            |
| 10a                                                       |                                         | Gross sales of inventory, less<br>returns and allowances . . . .                                                                            |                                                                                          |                      |                                                    |                                         |                                                                                 |            |
|                                                           |                                         | b                                                                                                                                           | Less cost of goods sold . . . .                                                          |                      |                                                    |                                         |                                                                                 |            |
|                                                           |                                         | c                                                                                                                                           | Net income or (loss) from sales of inventory . .                                         |                      | 0                                                  |                                         |                                                                                 |            |
| Miscellaneous Revenue                                     |                                         | Business Code                                                                                                                               |                                                                                          |                      |                                                    |                                         |                                                                                 |            |
| 11a                                                       | EXCESS INDEP RESEARCH<br>FUNDS          | 900,099                                                                                                                                     | 8,213,605                                                                                | 8,213,605            |                                                    |                                         |                                                                                 |            |
| b                                                         |                                         |                                                                                                                                             |                                                                                          |                      |                                                    |                                         |                                                                                 |            |
| c                                                         |                                         |                                                                                                                                             |                                                                                          |                      |                                                    |                                         |                                                                                 |            |
| d                                                         | All other revenue . . . . .             |                                                                                                                                             |                                                                                          |                      |                                                    |                                         |                                                                                 |            |
| e                                                         | Total. Add lines 11a-11d . . . . .      |                                                                                                                                             | 8,213,605                                                                                |                      |                                                    |                                         |                                                                                 |            |
| 12                                                        | Total revenue. See Instructions . . . . |                                                                                                                                             | 616,026,455                                                                              | 616,849,744          | 77,297                                             |                                         | -900,586                                                                        |            |

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. |                                                                                                                                                                                                                         | (A)<br>Total expenses | (B)<br>Program service expenses | (C)<br>Management and general expenses | (D)<br>Fundraising expenses |
|--------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|---------------------------------|----------------------------------------|-----------------------------|
| 1                                                                              | Grants and other assistance to governments and organizations in the U S See Part IV, line 21                                                                                                                            | 100,705               |                                 |                                        |                             |
| 2                                                                              | Grants and other assistance to individuals in the U S See Part IV, line 22                                                                                                                                              | 0                     |                                 |                                        |                             |
| 3                                                                              | Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16                                                                                                 | 0                     |                                 |                                        |                             |
| 4                                                                              | Benefits paid to or for members                                                                                                                                                                                         | 0                     |                                 |                                        |                             |
| 5                                                                              | Compensation of current officers, directors, trustees, and key employees . . . . .                                                                                                                                      | 8,196,919             |                                 |                                        |                             |
| 6                                                                              | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . . .                                                                 | 0                     |                                 |                                        |                             |
| 7                                                                              | Other salaries and wages                                                                                                                                                                                                | 245,515,938           |                                 |                                        |                             |
| 8                                                                              | Pension plan contributions (include section 401(k) and section 403(b) employer contributions) . . . . .                                                                                                                 | 38,832,217            |                                 |                                        |                             |
| 9                                                                              | Other employee benefits . . . . .                                                                                                                                                                                       | 17,810,329            |                                 |                                        |                             |
| 10                                                                             | Payroll taxes . . . . .                                                                                                                                                                                                 | 15,376,997            |                                 |                                        |                             |
| 11                                                                             | Fees for services (non-employees)                                                                                                                                                                                       |                       |                                 |                                        |                             |
| a                                                                              | Management . . . . .                                                                                                                                                                                                    | 3,943,709             |                                 |                                        |                             |
| b                                                                              | Legal . . . . .                                                                                                                                                                                                         | 689,822               |                                 |                                        |                             |
| c                                                                              | Accounting . . . . .                                                                                                                                                                                                    | 110,400               |                                 |                                        |                             |
| d                                                                              | Lobbying . . . . .                                                                                                                                                                                                      | 0                     |                                 |                                        |                             |
| e                                                                              | Professional fundraising See Part IV, line 17 . . . . .                                                                                                                                                                 | 0                     |                                 |                                        |                             |
| f                                                                              | Investment management fees . . . . .                                                                                                                                                                                    | 109,560               |                                 |                                        |                             |
| g                                                                              | Other . . . . .                                                                                                                                                                                                         | 22,841,203            |                                 |                                        |                             |
| 12                                                                             | Advertising and promotion . . . . .                                                                                                                                                                                     | 232,813               |                                 |                                        |                             |
| 13                                                                             | Office expenses . . . . .                                                                                                                                                                                               | 4,286,933             |                                 |                                        |                             |
| 14                                                                             | Information technology . . . . .                                                                                                                                                                                        | 77,675,674            |                                 |                                        |                             |
| 15                                                                             | Royalties . . . . .                                                                                                                                                                                                     | 0                     |                                 |                                        |                             |
| 16                                                                             | Occupancy . . . . .                                                                                                                                                                                                     | 39,853,113            |                                 |                                        |                             |
| 17                                                                             | Travel . . . . .                                                                                                                                                                                                        | 11,319,847            |                                 |                                        |                             |
| 18                                                                             | Payments of travel or entertainment expenses for any federal, state, or local public officials . . . . .                                                                                                                | 0                     |                                 |                                        |                             |
| 19                                                                             | Conferences, conventions, and meetings . . . . .                                                                                                                                                                        | 436,784               |                                 |                                        |                             |
| 20                                                                             | Interest . . . . .                                                                                                                                                                                                      | 6,256                 |                                 |                                        |                             |
| 21                                                                             | Payments to affiliates . . . . .                                                                                                                                                                                        | 0                     |                                 |                                        |                             |
| 22                                                                             | Depreciation, depletion, and amortization . . . . .                                                                                                                                                                     | 21,481,573            |                                 |                                        |                             |
| 23                                                                             | Insurance . . . . .                                                                                                                                                                                                     | 9,106                 |                                 |                                        |                             |
| 24                                                                             | Other expenses Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below )                                                     |                       |                                 |                                        |                             |
| a                                                                              | OVERHEAD ALLOC FROM PARENT                                                                                                                                                                                              | 121,296,041           |                                 |                                        |                             |
| b                                                                              | BAD DEBT EXPENSE                                                                                                                                                                                                        | 6,113,989             |                                 |                                        |                             |
| c                                                                              | TEMPORARY HELP                                                                                                                                                                                                          | 1,592,415             |                                 |                                        |                             |
| d                                                                              | SUBSCRIPTIONS/PUBLICATIONS                                                                                                                                                                                              | 557,405               |                                 |                                        |                             |
| e                                                                              | BANK SERVICE FEES                                                                                                                                                                                                       | 106,826               |                                 |                                        |                             |
| f                                                                              | All other expenses                                                                                                                                                                                                      | 15,584                |                                 |                                        |                             |
| 25                                                                             | Total functional expenses. Add lines 1 through 24f                                                                                                                                                                      | 638,512,158           |                                 |                                        |                             |
| 26                                                                             | Joint costs. Check here <input type="checkbox"/> if following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation |                       |                                 |                                        |                             |

Part X

Balance Sheet

|                             |                                                                                                                                |                                                                                                                                                                               |     |             | (A)               |     | (B)          |
|-----------------------------|--------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-------------|-------------------|-----|--------------|
|                             |                                                                                                                                |                                                                                                                                                                               |     |             | Beginning of year |     | End of year  |
| Assets                      | 1                                                                                                                              | Cash—non-interest-bearing . . . . .                                                                                                                                           |     |             | -2,369,457        | 1   | -1,572,636   |
|                             | 2                                                                                                                              | Savings and temporary cash investments . . . . .                                                                                                                              |     |             |                   | 2   |              |
|                             | 3                                                                                                                              | Pledges and grants receivable, net . . . . .                                                                                                                                  |     |             |                   | 3   |              |
|                             | 4                                                                                                                              | Accounts receivable, net . . . . .                                                                                                                                            |     |             | 40,607,023        | 4   | 40,428,072   |
|                             | 5                                                                                                                              | Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L . . . . .                  |     |             |                   | 5   |              |
|                             | 6                                                                                                                              | Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of Schedule L . . . . .     |     |             |                   | 6   |              |
|                             | 7                                                                                                                              | Notes and loans receivable, net . . . . .                                                                                                                                     |     |             |                   | 7   |              |
|                             | 8                                                                                                                              | Inventories for sale or use . . . . .                                                                                                                                         |     |             |                   | 8   |              |
|                             | 9                                                                                                                              | Prepaid expenses and deferred charges . . . . .                                                                                                                               |     |             | 4,144,146         | 9   | 1,333,071    |
|                             | 10a                                                                                                                            | Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D                                                                                             | 10a | 163,943,339 | 29,412,316        | 10c | 20,070,056   |
|                             | b                                                                                                                              | Less accumulated depreciation . . . . .                                                                                                                                       | 10b | 143,873,283 |                   |     |              |
|                             | 11                                                                                                                             | Investments—publicly traded securities . . . . .                                                                                                                              |     |             | 52,180,673        | 11  | 0            |
|                             | 12                                                                                                                             | Investments—other securities See Part IV, line 11 . . . . .                                                                                                                   |     |             |                   | 12  |              |
|                             | 13                                                                                                                             | Investments—program-related See Part IV, line 11 . . . . .                                                                                                                    |     |             |                   | 13  |              |
|                             | 14                                                                                                                             | Intangible assets . . . . .                                                                                                                                                   |     |             | 582,217           | 14  | 461,369      |
|                             | 15                                                                                                                             | Other assets See Part IV, line 11 . . . . .                                                                                                                                   |     |             | 11,603,222        | 15  | 8,624,966    |
|                             | 16                                                                                                                             | Total assets. Add lines 1 through 15 (must equal line 34) . . . . .                                                                                                           |     |             | 136,160,140       | 16  | 69,344,898   |
| Liabilities                 | 17                                                                                                                             | Accounts payable and accrued expenses . . . . .                                                                                                                               |     |             | 323,691,736       | 17  | 265,141,717  |
|                             | 18                                                                                                                             | Grants payable . . . . .                                                                                                                                                      |     |             |                   | 18  |              |
|                             | 19                                                                                                                             | Deferred revenue . . . . .                                                                                                                                                    |     |             | 65,288,820        | 19  | 62,693,799   |
|                             | 20                                                                                                                             | Tax-exempt bond liabilities . . . . .                                                                                                                                         |     |             |                   | 20  |              |
|                             | 21                                                                                                                             | Escrow or custodial account liability Complete Part IV of Schedule D . . . . .                                                                                                |     |             |                   | 21  |              |
|                             | 22                                                                                                                             | Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L . . . . . |     |             |                   | 22  |              |
|                             | 23                                                                                                                             | Secured mortgages and notes payable to unrelated third parties . . . . .                                                                                                      |     |             |                   | 23  |              |
|                             | 24                                                                                                                             | Unsecured notes and loans payable to unrelated third parties . . . . .                                                                                                        |     |             |                   | 24  |              |
|                             | 25                                                                                                                             | Other liabilities Complete Part X of Schedule D . . . . .                                                                                                                     |     |             | 63,397            | 25  | 0            |
|                             | 26                                                                                                                             | Total liabilities. Add lines 17 through 25 . . . . .                                                                                                                          |     |             | 389,043,953       | 26  | 327,835,516  |
| Net Assets or Fund Balances | Organizations that follow SFAS 117, check here <input type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34. |                                                                                                                                                                               |     |             |                   |     |              |
|                             | 27                                                                                                                             | Unrestricted net assets . . . . .                                                                                                                                             |     |             |                   | 27  |              |
|                             | 28                                                                                                                             | Temporarily restricted net assets . . . . .                                                                                                                                   |     |             |                   | 28  |              |
|                             | 29                                                                                                                             | Permanently restricted net assets . . . . .                                                                                                                                   |     |             |                   | 29  |              |
|                             | Organizations that do not follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 30 through 34.    |                                                                                                                                                                               |     |             |                   |     |              |
|                             | 30                                                                                                                             | Capital stock or trust principal, or current funds . . . . .                                                                                                                  |     |             | 350,000           | 30  | 350,000      |
|                             | 31                                                                                                                             | Paid-in or capital surplus, or land, building or equipment fund . . . . .                                                                                                     |     |             | 50,000,000        | 31  | 50,000,000   |
|                             | 32                                                                                                                             | Retained earnings, endowment, accumulated income, or other funds . . . . .                                                                                                    |     |             | -303,233,813      | 32  | -308,840,618 |
|                             | 33                                                                                                                             | Total net assets or fund balances . . . . .                                                                                                                                   |     |             | -252,883,813      | 33  | -258,490,618 |
|                             | 34                                                                                                                             | Total liabilities and net assets/fund balances . . . . .                                                                                                                      |     |             | 136,160,140       | 34  | 69,344,898   |

**Part XI**    **Financial Statements and Reporting**

|                                                                                                                                                                                                                                                                                                                                                                   | Yes | No |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| <b>1</b> Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____<br>If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O                                                                        |     |    |
| <b>2a</b> Were the organization's financial statements compiled or reviewed by an independent accountant? . . .                                                                                                                                                                                                                                                   |     | No |
| <b>b</b> Were the organization's financial statements audited by an independent accountant? . . . . .                                                                                                                                                                                                                                                             | Yes |    |
| <b>c</b> If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?<br>If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O . . . . | Yes |    |
| <b>d</b> If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both<br><input type="checkbox"/> Separate basis <input checked="" type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separated basis                     |     |    |
| <b>3a</b> As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? . . . . .                                                                                                                                                                                      |     | No |
| <b>b</b> If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits . . .                                                                                                                               |     |    |

SCHEDULE D  
(Form 990)

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.  
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2009

Open to Public Inspection

Name of the organization  
FINRA REGULATION INC

Employer identification number  
52-1959501

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

|   |                                                                                                                                                                                                                                                                                                                                        |                              |
|---|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|
|   | (a) Donor advised funds                                                                                                                                                                                                                                                                                                                | (b) Funds and other accounts |
| 1 | Total number at end of year                                                                                                                                                                                                                                                                                                            |                              |
| 2 | Aggregate contributions to (during year)                                                                                                                                                                                                                                                                                               |                              |
| 3 | Aggregate grants from (during year)                                                                                                                                                                                                                                                                                                    |                              |
| 4 | Aggregate value at end of year                                                                                                                                                                                                                                                                                                         |                              |
| 5 | Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? <div><input type="checkbox"/> Yes <input type="checkbox"/> No</div>                                                           |                              |
| 6 | Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit <div><input type="checkbox"/> Yes <input type="checkbox"/> No</div> |                              |

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or pleasure)

☐ Preservation of an historically importantly land area

☐ Protection of natural habitat

☐ Preservation of a certified historic structure

☐ Preservation of open space

2

Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

|   |                                                                                    |
|---|------------------------------------------------------------------------------------|
|   | Held at the End of the Year                                                        |
| a | Total number of conservation easements                                             |
| b | Total acreage restricted by conservation easements                                 |
| c | Number of conservation easements on a certified historic structure included in (a) |
| d | Number of conservation easements included in (c) acquired after 8/17/06            |

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶ \_\_\_\_\_

4

Number of states where property subject to conservation easement is located ▶ \_\_\_\_\_

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes ☐ No

6

Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ▶ \_\_\_\_\_

7

Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ \_\_\_\_\_

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?

☐ Yes ☐ No

9

In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization’s financial statements that describes the organization’s accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1 ▶ \$ \_\_\_\_\_

(ii) Assets included in Form 990, Part X ▶ \$ \_\_\_\_\_

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a

Revenues included in Form 990, Part VIII, line 1 ▶ \$ \_\_\_\_\_

b

Assets included in Form 990, Part X ▶ \$ \_\_\_\_\_

For Privacy Act and Paperwork Reduction Act Notice, see the Intructions for Form 990

Cat No 52283D

Schedule D (Form 990) 2009

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

b

☐ Scholarly research

c

☐ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV and complete the following table

c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

|    |        |
|----|--------|
|    | Amount |
| 1c |        |
| 1d |        |
| 1e |        |
| 1f |        |

2a

Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV

Part V

Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

|    | (a)Current Year                                          | (b)Prior Year | (c)Two Years Back | (d)Three Years Back | (e)Four Years Back |
|----|----------------------------------------------------------|---------------|-------------------|---------------------|--------------------|
| 1a | Beginning of year balance . . . . .                      |               |                   |                     |                    |
| b  | Contributions . . . . .                                  |               |                   |                     |                    |
| c  | Investment earnings or losses . . . . .                  |               |                   |                     |                    |
| d  | Grants or scholarships . . . . .                         |               |                   |                     |                    |
| e  | Other expenditures for facilities and programs . . . . . |               |                   |                     |                    |
| f  | Administrative expenses . . . . .                        |               |                   |                     |                    |
| g  | End of year balance . . . . .                            |               |                   |                     |                    |

2

Provide the estimated percentage of the year end balance held as

a

Board designated or quasi-endowment ▶ %

b

Permanent endowment ▶ %

c

Term endowment ▶ %

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i)

unrelated organizations . . . . .

3a(i)

☐

☐

(ii)

related organizations . . . . .

3a(ii)

☐

☐

b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? . . . . .

3b

☐

☐

4

Describe in Part XIV the intended uses of the organization's endowment funds

Part VI

Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10.

| Description of investment                                                                            | (a) Cost or other basis (investment) | (b)Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
|------------------------------------------------------------------------------------------------------|--------------------------------------|--------------------------------|------------------------------|----------------|
| 1a Land . . . . .                                                                                    |                                      |                                |                              |                |
| b Buildings . . . . .                                                                                |                                      |                                |                              |                |
| c Leasehold improvements . . . . .                                                                   |                                      | 29,266,017                     | 25,245,943                   | 4,020,074      |
| d Equipment . . . . .                                                                                |                                      | 12,557,406                     | 11,277,194                   | 1,280,212      |
| e Other . . . . .                                                                                    |                                      | 122,119,916                    | 107,350,146                  | 14,769,770     |
| Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).) . . . . . |                                      |                                |                              | 20,070,056     |





Part XI

Reconciliation of Change in Net Assets from Form 990 to Financial Statements

|    |                                                                                 |    |  |
|----|---------------------------------------------------------------------------------|----|--|
| 1  | Total revenue (Form 990, Part VIII, column (A), line 12)                        | 1  |  |
| 2  | Total expenses (Form 990, Part IX, column (A), line 25)                         | 2  |  |
| 3  | Excess or (deficit) for the year Subtract line 2 from line 1                    | 3  |  |
| 4  | Net unrealized gains (losses) on investments                                    | 4  |  |
| 5  | Donated services and use of facilities                                          | 5  |  |
| 6  | Investment expenses                                                             | 6  |  |
| 7  | Prior period adjustments                                                        | 7  |  |
| 8  | Other (Describe in Part XIV)                                                    | 8  |  |
| 9  | Total adjustments (net) Add lines 4 - 8                                         | 9  |  |
| 10 | Excess or (deficit) for the year per financial statements Combine lines 3 and 9 | 10 |  |

Part XII

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

|   |                                                                                            |    |  |
|---|--------------------------------------------------------------------------------------------|----|--|
| 1 | Total revenue, gains, and other support per audited financial statements . . . . .         | 1  |  |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12                         |    |  |
| a | Net unrealized gains on investments . . . . .                                              | 2a |  |
| b | Donated services and use of facilities . . . . .                                           | 2b |  |
| c | Recoveries of prior year grants . . . . .                                                  | 2c |  |
| d | Other (Describe in Part XIV) . . . . .                                                     | 2d |  |
| e | Add lines 2a through 2d . . . . .                                                          | 2e |  |
| 3 | Subtract line 2e from line 1 . . . . .                                                     | 3  |  |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1:                       |    |  |
| a | Investment expenses not included on Form 990, Part VIII, line 7b . . . . .                 | 4a |  |
| b | Other (Describe in Part XIV) . . . . .                                                     | 4b |  |
| c | Add lines 4a and 4b . . . . .                                                              | 4c |  |
| 5 | Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12 ) . . . . . | 5  |  |

Part XIII

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

|   |                                                                                             |    |  |
|---|---------------------------------------------------------------------------------------------|----|--|
| 1 | Total expenses and losses per audited financial statements . . . . .                        | 1  |  |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25                            |    |  |
| a | Donated services and use of facilities . . . . .                                            | 2a |  |
| b | Prior year adjustments . . . . .                                                            | 2b |  |
| c | Other losses . . . . .                                                                      | 2c |  |
| d | Other (Describe in Part XIV) . . . . .                                                      | 2d |  |
| e | Add lines 2a through 2d . . . . .                                                           | 2e |  |
| 3 | Subtract line 2e from line 1 . . . . .                                                      | 3  |  |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1:                          |    |  |
| a | Investment expenses not included on Form 990, Part VIII, line 7b . . . . .                  | 4a |  |
| b | Other (Describe in Part XIV) . . . . .                                                      | 4b |  |
| c | Add lines 4a and 4b . . . . .                                                               | 4c |  |
| 5 | Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18 ) . . . . . | 5  |  |

Part XIV

Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

| Identifier                                                     | Return Reference | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|----------------------------------------------------------------|------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| FIN 48 FOOTNOTE FROM CONSOLIDATED AUDITED FINANCIAL STATEMENTS |                  | IN JULY 2006, THE FASB ISSUED FASB INTERPRETATION (FIN) NO. 48, ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES - AN INTERPRETATION OF FASB STATEMENT 109 (FIN 48). FIN 48 IS CODIFIED IN FASB ASC TOPIC 740, INCOME TAXES. AMONG OTHER THINGS, THE STANDARD PROVIDES GUIDANCE TO ADDRESS UNCERTAINTY IN TAX POSITIONS AND CLARIFIES THE ACCOUNTING FOR INCOME TAXES BY PRESCRIBING A MINIMUM RECOGNITION THRESHOLD THAT INCOME TAX POSITIONS MUST ACHIEVE BEFORE BEING RECOGNIZED IN THE FINANCIAL STATEMENTS. IN ADDITION, THE STANDARD REQUIRES EXPANDED ANNUAL DISCLOSURES, INCLUDING A ROLLFORWARD OF THE BEGINNING AND ENDING AGGREGATE UNRECOGNIZED TAX BENEFITS, AS WELL AS SPECIFIC DETAIL RELATED TO TAX UNCERTAINTIES FOR WHICH IT IS REASONABLY POSSIBLE THE AMOUNT OF UNRECOGNIZED TAX BENEFIT WILL SIGNIFICANTLY INCREASE OR DECREASE WITHIN 12 MONTHS. ASC 740 WAS EFFECTIVE FOR NONPUBLIC ENTERPRISES, SUCH AS FINRA, ON JANUARY 1, 2009. THE ADOPTION OF SUCH STANDARD DID NOT HAVE A MATERIAL IMPACT ON OUR CONSOLIDATED RESULTS OF OPERATIONS AND FINANCIAL POSITION. |

Schedule I  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Grants and Other Assistance to Organizations,  
Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.  
▶ Attach to Form 990

OMB No 1545-0047

2009

Open to Public  
Inspection

Name of the organization  
FINRA REGULATION INC

Employer identification number  
52-1959501

Part I

General Information on Grants and Assistance

- 1

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . . .

☒ Yes ☐ No
- 2

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part III

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed . . . . . ▶ ☐

| (a) Name and address of organization or government                                                  | (b) EIN   | (c) IRC Code section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance    |
|-----------------------------------------------------------------------------------------------------|-----------|------------------------------------|--------------------------|-----------------------------------|-------------------------------------------------------|----------------------------------------|---------------------------------------|
| EMPLOYEE BENEFIT RESEARCH INSTITUTE<br>1100 13TH STREET NW<br>SUITE 378<br>WASHINGTON,DC 20006      | 521190398 | 501(c)(3)                          | 32,500                   |                                   |                                                       |                                        | SUSTAINING PARTNER CONTRIBUTION       |
| APPLESEED FOUNDATION<br>INC727 15TH STREET NW<br>11TH FLOOR<br>WASHINGTON,DC 20005                  | 521835698 | 501(C)(3)                          | 25,000                   |                                   |                                                       |                                        | AWARDS DINNER CONTRIBUTION            |
| MCBRE451 HUNGERFORD DRIVE SUITE 508<br>ROCKVILLE,MD 20850                                           | 412047342 | 501(C)(3)                          | 12,000                   |                                   |                                                       |                                        | CHAMPION FOR CHILDREN'S AWARD SPONSOR |
| NATIONAL COUNCIL FOR ECONOMIC EDUCATION<br>122 EAST 42ND STREET<br>SUITE 2600<br>NEW YORK,NY 10168  | 131623848 | 501(C)(3)                          | 10,000                   |                                   |                                                       |                                        | 2009 VISIONARY AWARDS CONTRIBUTION    |
| JUMPSTART COALITION FOR PERSONAL LITERACY<br>919 18TH STREET NW<br>SUITE 300<br>WASHINGTON,DC 20006 | 522031287 | 501(C)(3)                          | 10,000                   |                                   |                                                       |                                        | AWARDS DINNER CONTRIBUTION            |

2

Enter total number of section 501(c)(3) and government organizations . . . . .

5

3

Enter total number of other organizations . . . . .

0



Schedule J  
(Form 990)

Compensation Information

OMB No 1545-0047

2009

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

▶ Attach to Form 990. ▶ See separate instructions.

|                                                  |                                              |
|--------------------------------------------------|----------------------------------------------|
| Name of the organization<br>FINRA REGULATION INC | Employer identification number<br>52-1959501 |
|--------------------------------------------------|----------------------------------------------|

Part I

Questions Regarding Compensation

|                                                                                                                                                                                                                                    |        |    |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|----|
|                                                                                                                                                                                                                                    | Yes    | No |
| 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items |        |    |
| <input checked="" type="checkbox"/> First-class or charter travel                                                                                                                                                                  |        |    |
| <input checked="" type="checkbox"/> Travel for companions                                                                                                                                                                          |        |    |
| <input checked="" type="checkbox"/> Tax idemnification and gross-up payments                                                                                                                                                       |        |    |
| <input type="checkbox"/> Discretionary spending account                                                                                                                                                                            |        |    |
| <input type="checkbox"/> Housing allowance or residence for personal use                                                                                                                                                           |        |    |
| <input type="checkbox"/> Payments for business use of personal residence                                                                                                                                                           |        |    |
| <input checked="" type="checkbox"/> Health or social club dues or initiation fees                                                                                                                                                  |        |    |
| <input checked="" type="checkbox"/> Personal services (e g , maid, chauffeur, chef)                                                                                                                                                |        |    |
| b If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain              | 1b Yes |    |
| 2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?                     | 2 Yes  |    |
| 3 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply                                                                   |        |    |
| <input checked="" type="checkbox"/> Compensation committee                                                                                                                                                                         |        |    |
| <input checked="" type="checkbox"/> Independent compensation consultant                                                                                                                                                            |        |    |
| <input type="checkbox"/> Form 990 of other organizations                                                                                                                                                                           |        |    |
| <input checked="" type="checkbox"/> Written employment contract                                                                                                                                                                    |        |    |
| <input checked="" type="checkbox"/> Compensation survey or study                                                                                                                                                                   |        |    |
| <input checked="" type="checkbox"/> Approval by the board or compensation committee                                                                                                                                                |        |    |
| 4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization                                                                               |        |    |
| a Receive a severance payment or change-of-control payment?                                                                                                                                                                        | 4a Yes |    |
| b Participate in, or receive payment from, a supplemental nonqualified retirement plan?                                                                                                                                            | 4b Yes |    |
| c Participate in, or receive payment from, an equity-based compensation arrangement?                                                                                                                                               | 4c     | No |
| If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III                                                                                                                       |        |    |
| Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.                                                                                                                                                           |        |    |
| 5 For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of                                                                                  |        |    |
| a The organization?                                                                                                                                                                                                                | 5a     |    |
| b Any related organization?                                                                                                                                                                                                        | 5b     |    |
| If "Yes," to line 5a or 5b, describe in Part III                                                                                                                                                                                   |        |    |
| 6 For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of                                                                              |        |    |
| a The organization?                                                                                                                                                                                                                | 6a     |    |
| b Any related organization?                                                                                                                                                                                                        | 6b     |    |
| If "Yes," to line 6a or 6b, describe in Part III                                                                                                                                                                                   |        |    |
| 7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III                                                 | 7      |    |
| 8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III             | 8      |    |
| 9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?                                                                                         | 9      |    |

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

**Note.** The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

[illegible]

Part III

Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

| Identifier                            | Return Reference                    | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|---------------------------------------|-------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| SUPPLEMENTAL COMPENSATION INFORMATION | SCHEDULE J                          | THE COMPENSATION INFORMATION PROVIDED IS IN CONFORMANCE WITH IRS DISCLOSURE REQUIREMENTS, WHICH IS BASED ON CASH PAID AND BENEFITS ACCRUED IN THE CALENDAR YEAR. AS SUCH, IT WILL NOT BE CONSISTENT WITH COMPENSATION DISCLOSURES PREVIOUSLY ISSUED BY FINRA IN ITS CONSOLIDATED AUDITED FINANCIAL STATEMENTS ON OCTOBER 1, 2010, AS THAT INFORMATION IS NOT PRESENTED ON FEDERAL TAX BASIS. FOR THE HIGHEST COMPENSATED EXECUTIVES, BASE SALARY AND INCENTIVE COMPENSATION (EARNED IN THE PRIOR YEAR) REPORTED IN COLUMNS B(i) AND B(ii) ARE INDEPENDENTLY DETERMINED AND APPROVED BY THE MANAGEMENT COMPENSATION COMMITTEE OF THE BOARD OF GOVERNORS. IN DETERMINING SALARIES AND INCENTIVE PAY, THE COMMITTEE RELIED ON A THIRD-PARTY COMPENSATION STUDY PERFORMED BY MERCER, INC. THAT COMPARED FINRA EXECUTIVES TO INDUSTRY BENCHMARKING DATA. OTHER REPORTABLE COMPENSATION (COLUMN B(III)) IS LARGELY COMPRISED OF RETIREMENT VESTING AND/OR PAYOUT EVENTS FROM NON-QUALIFIED PLANS, AS WELL AS SEVERANCE PAYMENTS. FINRA OFFERS TWO NON-QUALIFIED SUPPLEMENTAL EXECUTIVE RETIREMENT PLANS. 1) FINRA'S SUPPLEMENTAL DEFINED BENEFIT PLAN IS A NON-QUALIFIED DEFINED BENEFIT PLAN THAT IS OPEN TO MEMBERS OF A SELECT GROUP OF MANAGEMENT OR HIGHLY COMPENSATED EMPLOYEES SUCH AS THOSE DESCRIBED UNDER 201(2), 301(A)(3), AND 401(A)(1) OF ERISA. IT IS A FINRA FUNDED PLAN THAT VESTS AT SPECIFIED AGE AND SERVICE MILESTONES. THIS PLAN WAS CLOSED TO NEW ENTRANTS AS OF 12/31/05. 2) FINRA'S SUPPLEMENTAL DEFINED CONTRIBUTION PLAN IS A NON-QUALIFIED PLAN THAT IS OPEN TO VICE PRESIDENTS AND ABOVE WITH AN ANNUAL BASE PAY ABOVE THE QUALIFIED LIMIT. IT IS ONLY OPEN TO THOSE NOT PARTICIPATING IN THE CLOSED NON-QUALIFIED DEFINED BENEFIT PLAN DESCRIBED ABOVE. IT IS A FINRA FUNDED PLAN WITH A 3 YEAR VESTING CYCLE. MOST NOTABLY, MARY L. SCHAPIRO'S 2009 TAXABLE COMPENSATION INCLUDES A \$5,781,375 LUMP SUM PAYOUT FROM FINRA'S NON-QUALIFIED DEFINED BENEFIT RETIREMENT PLAN ACCUMULATED OVER THE DURATION OF HER 13 YEARS OF SERVICE TO FINRA. THIS PAYOUT OCCURRED ON THE OCCASION OF MS. SCHAPIRO'S DEPARTURE IN JANUARY 2009. ADDITIONAL INFORMATION CONCERNING FINRA'S RETIREMENT PLANS AND OTHER PARTICIPANTS ARE PROVIDED BELOW. SCHEDULE J, PART I, LINE 1 FIRST CLASS OR CHARTER TRAVEL. BUSINESS CLASS IS ALLOWED FOR INTERNATIONAL TRAVEL, WHERE THE FLIGHT TIME IS OVER FOUR HOURS. DIRECT INCLUDES TRAVEL FROM THE U.S. MAINLAND TO HAWAII AND FOR FLIGHTS WITHIN EUROPE OVER FOUR HOURS. REIMBURSEMENT TO BOARD MEMBERS FOR FIRST CLASS TRAVEL EXPENSES INCURRED WHILE ATTENDING BOARD AND CORPORATE COMMITTEE MEETINGS ON BEHALF OF FINRA, FINRA REGULATION, AND FINRA DISPUTE RESOLUTION TRAVEL FOR COMPANIONS. MAY FLY TO MEET THE EMPLOYEE AT THEIR WORK LOCATION. THE EMPLOYEE WILL RECEIVE REIMBURSEMENT NOT TO EXCEED WHAT THE COST OF A TICKET TO FLY THE EMPLOYEE HOME FOR THE WEEKEND WOULD HAVE BEEN. THE REIMBURSEMENT AMOUNT WILL BE A TAXABLE FRINGE BENEFIT TO THE EMPLOYEE, AND THE EMPLOYEE IS RESPONSIBLE FOR ALL TAXES. WHEN COMPANIONS ARE INVITED ON BEHALF OF FINRA, FINRA REGULATION, AND FINRA DISPUTE RESOLUTION TO BOARD MEETINGS, THEIR AIRFARE IS ALSO REIMBURSABLE. TAX INDEMNIFICATION. GIFTS TO EMPLOYEES ARE CONSIDERED TAXABLE COMPENSATION UNDER THE IRS CODE. THE FAIR MARKET VALUE OF THE GIFT TO THE EMPLOYEE WILL BE INCLUDED AS WAGES ON THE EMPLOYEE'S W-2. IN GENERAL, IT IS FINRA'S PRACTICE TO "GROSS UP", OR ADJUST THE WAGES AND TAXES SO THAT THE TAX EFFECT OF RECEIVING A GIFT IS NEUTRAL TO THE EMPLOYEE. IT IS ALSO FINRA'S PRACTICE TO "GROSS-UP" EMPLOYEE RELOCATION EXPENSES, AS WELL AS FOOD AND LODGING EXPENSES INCURRED AS PART OF THE EXECUTIVE HEALTH PLAN. HEALTH AND CLUB DUES. AS PART OF ITS WELLNESS PROGRAM, FINRA OFFERS SUBSIDIZED GYM MEMBERSHIPS TO EMPLOYEES OF FINRA AND SUBSIDIARIES AT CERTAIN LOCATIONS. ALSO, THE CEO'S CONTRACT PROVIDES FOR UP TO A MAXIMUM AMOUNT OF \$20,000 EACH CALENDAR YEAR FOR ADMISSION FEES, DUES, AND HOUSE CHARGES OF ONE CLUB IN EACH OF THE NEW YORK CITY AND WASHINGTON, D.C. METROPOLITAN AREAS TO BE USED FOR BUSINESS PURPOSES. EXECUTIVE HEALTH PLAN. THE EXECUTIVE HEALTH PLAN IS AVAILABLE TO FINRA STAFF AT A LEVEL OF EXECUTIVE VICE PRESIDENT AND ABOVE AND OTHER EMPLOYEES AS DESIGNATED BY THE CEO. THE EXECUTIVE HEALTH PLAN COVERS PROCEDURES RELATED TO THE DIAGNOSIS AND PREVENTION OF A MEDICAL CONDITION(S). THE FINRA EXECUTIVE HEALTH PLAN PROVIDES FOR ONE ASSESSMENT PER YEAR. PERSONAL SERVICES. THE CEO'S CONTRACT PROVIDES FOR A CAR AND DRIVER IN BOTH NEW YORK CITY, NEW YORK AND WASHINGTON, D.C. TO BE USED FOR BUSINESS PURPOSES. THESE SERVICES, WHICH ARE USED PRINCIPALLY BY THE CEO, ARE USED BY OTHER FINRA EMPLOYEES FOR BUSINESS PURPOSES WHEN AVAILABLE. THE CEO'S CONTRACT ALSO PROVIDES FOR COSTS INCURRED RELATED TO PERSONAL FINANCIAL AND TAX COUNSELING, UP TO \$20,000 PER CALENDAR YEAR, AS WELL AS SPOUSAL TRAVEL FOR CERTAIN BUSINESS-RELATED EVENTS. |
| SUPPLEMENTAL COMPENSATION INFORMATION | SCHEDULE J, PART I, LINES 4A AND 4B | 4A) IN CONNECTION WITH MICHAEL JONES' SEPARATION FROM FINRA, HE WAS PAID \$1,068,846 IN 2009. IN CONNECTION WITH VIRGINIA MARIANO-JANS' SEPARATION FROM FINRA, SHE WAS PAID \$109,024 IN 2009. LINE 4B) FINRA OFFERS TWO NON-QUALIFIED SUPPLEMENTAL EXECUTIVE RETIREMENT PLANS. ANNUAL INCREASES IN BENEFIT VALUE, CLIFF VESTING EVENTS, AND PAYOUT DIFFERENTIALS ARE TAXABLE IN THE YEAR IN WHICH THEY OCCUR AND ARE REPORTED IN COLUMN B(III) OF SCHEDULE J, PART II. UNVESTED BENEFIT AND CONTRIBUTION ACCRUALS ARE TAX DEFERRED AND ARE REPORTED IN COLUMN C OF SCHEDULE J, PART II. 1) FINRA'S SUPPLEMENTAL DEFINED BENEFIT PLAN IS A NON-QUALIFIED DEFINED BENEFIT PLAN THAT IS OPEN TO MEMBERS OF A SELECT GROUP OF MANAGEMENT OR HIGHLY COMPENSATED EMPLOYEES SUCH AS THOSE DESCRIBED UNDER 201(2), 301(A)(3), AND 401(A)(1) OF ERISA. IT IS A FINRA FUNDED PLAN THAT VESTS AT SPECIFIED AGE AND SERVICE MILESTONES. THIS PLAN WAS CLOSED TO NEW ENTRANTS AS OF 12/31/05. PARTICIPANTS IN THE NON-QUALIFIED DEFINED BENEFIT PLAN THAT HAD AN INCREMENTAL INCREASE IN PRESENT VALUE OF PARTICIPANT BENEFIT VALUE FROM PRIOR YEAR INCLUDE: JAMES J. CUMMINGS - \$55,197; STEPHEN LUPARELLO - \$30,472; MARC MENCHEL - \$206,757; DANIEL M. SIBEARs - \$33,085. PARTICIPANTS IN THE SUPPLEMENTAL NON-QUALIFIED DEFINED BENEFIT PLAN THAT HAD A GROSS TAXABLE PAYOUT INCLUDE: MARY L. SCHAPIRO - \$5,781,375. THIS AMOUNT REPRESENTS THE TAXABLE PAYOUT OF ACCUMULATED BENEFITS EARNED WITHIN THE NON-QUALIFIED DEFINED BENEFIT PLAN OVER THE DURATION OF MS. SCHAPIRO'S 13 YEARS OF SERVICE TO FINRA. 2) FINRA'S SUPPLEMENTAL DEFINED CONTRIBUTION PLAN IS A NON-QUALIFIED PLAN THAT IS OPEN TO THOSE NOT PARTICIPATING IN THE CLOSED NON-QUALIFIED DEFINED BENEFIT PLAN DESCRIBED ABOVE. IT IS A FINRA FUNDED PLAN WITH A 3 YEAR VESTING CYCLE. PARTICIPANTS IN THE SUPPLEMENTAL NON-QUALIFIED DEFINED CONTRIBUTION PLAN WITH CONTRIBUTIONS VESTING IN 2009 INCLUDE: VIRGINIA MARIANO-JANS - \$101,708; HANS-LINHARD REICH - \$48,356.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| VOLUNTARY COMPENSATION DISCLOSURES    |                                     | JAMES D. WEDDLE WAS A VOLUNTEER BOARD MEMBER IN 2009 AND DID NOT RECEIVE COMPENSATION FOR HIS SERVICES. SCHEDULE J-2 FROM JANUARY 23, 2009 THROUGH MARCH 15, 2009, STEPHEN LUPARELLO WAS INTERIM CEO AND MEMBER OF THE BOARD OF FINRA.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |

Software ID:

Software Version:

EIN: 52-1959501

Name: FINRA REGULATION INC

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

| (A) Name               | (B) Breakdown of W-2 and/or 1099-MISC compensation |                                     |                          | (C) Deferred compensation | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation reported in prior Form 990 or Form 990-EZ |
|------------------------|----------------------------------------------------|-------------------------------------|--------------------------|---------------------------|-------------------------|---------------------------------|------------------------------------------------------------|
|                        | (i) Base Compensation                              | (ii) Bonus & incentive compensation | (iii) Other compensation |                           |                         |                                 |                                                            |
| RICHARD G KETCHUM      | (i)                                                | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
|                        | (ii)                                               | 755,897                             | 0                        | 61,464                    | 234,218                 | 16,721                          | 1,068,300                                                  |
| MARY L SCHAPIRO        | (i)                                                | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
|                        | (ii)                                               | 79,346                              | 1,303,828                | 5,977,388                 | 7,691                   | 2,366                           | 7,370,619                                                  |
| TODD T DIGANCI         | (i)                                                | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
|                        | (ii)                                               | 478,527                             | 558,647                  | 92,383                    | 30,979                  | 26,332                          | 1,186,868                                                  |
| MARCIA E ASQUITH       | (i)                                                | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
|                        | (ii)                                               | 215,505                             | 171,000                  | 44,124                    | 64,042                  | 31,615                          | 526,286                                                    |
| MARTIN P COLBURN       | (i)                                                | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
|                        | (ii)                                               | 373,376                             | 366,402                  | 85,069                    | 144,545                 | 27,057                          | 996,449                                                    |
| JAMES J CUMMINGS       | (i)                                                | 252,998                             | 250,035                  | 127,067                   | 83,236                  | 26,855                          | 740,191                                                    |
|                        | (ii)                                               | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
| JAMES P DONOVAN        | (i)                                                | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
|                        | (ii)                                               | 499,166                             | 300,000                  | 28,170                    | 152,603                 | 6,770                           | 986,709                                                    |
| ROBERT C ERRICO        | (i)                                                | 391,937                             | 342,400                  | 75,430                    | 290,826                 | 31,789                          | 1,132,382                                                  |
|                        | (ii)                                               | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
| THOMAS R GIRA          | (i)                                                | 317,275                             | 301,529                  | 60,994                    | 69,153                  | 26,900                          | 775,851                                                    |
|                        | (ii)                                               | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
| STEPHEN LUPARELLO      | (i)                                                | 549,209                             | 519,542                  | 120,231                   | 34,643                  | 28,202                          | 1,251,827                                                  |
|                        | (ii)                                               | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
| MARC MENCHEL           | (i)                                                | 379,977                             | 384,763                  | 277,605                   | 36,369                  | 28,553                          | 1,107,267                                                  |
|                        | (ii)                                               | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
| SUSAN L MERRILL        | (i)                                                | 418,924                             | 630,300                  | 75,242                    | 133,638                 | 31,821                          | 1,289,925                                                  |
|                        | (ii)                                               | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
| HOWARD M SCHLOSS       | (i)                                                | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
|                        | (ii)                                               | 419,399                             | 355,961                  | 69,423                    | 174,477                 | 46,368                          | 1,065,628                                                  |
| STEPHEN M SCHOENEMAN   | (i)                                                | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
|                        | (ii)                                               | 272,593                             | 187,500                  | 48,803                    | 78,809                  | 31,317                          | 619,022                                                    |
| THOMAS M SELMAN        | (i)                                                | 316,953                             | 285,827                  | 46,899                    | 76,448                  | 11,138                          | 737,265                                                    |
|                        | (ii)                                               | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
| GRACE B VOGEL          | (i)                                                | 343,902                             | 620,300                  | 48,524                    | 120,087                 | 29,397                          | 1,162,210                                                  |
|                        | (ii)                                               | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
| SUSAN F AXELROD        | (i)                                                | 252,241                             | 283,365                  | 61,962                    | 72,114                  | 36,716                          | 706,398                                                    |
|                        | (ii)                                               | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
| VIRGINIA MARIANO-JANS  | (i)                                                | 157,801                             | 155,000                  | 313,845                   | 700,274                 | 12,521                          | 1,339,441                                                  |
|                        | (ii)                                               | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
| HANS-LINHARD REICH     | (i)                                                | 276,807                             | 214,000                  | 107,778                   | 57,600                  | 18,639                          | 674,824                                                    |
|                        | (ii)                                               | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
| JAMES S SHORRIS        | (i)                                                | 324,464                             | 240,000                  | 78,636                    | 97,387                  | 30,666                          | 771,153                                                    |
|                        | (ii)                                               | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
| DANIEL M SIBEARS       | (i)                                                | 334,720                             | 270,732                  | 137,687                   | 56,578                  | 39,197                          | 838,914                                                    |
|                        | (ii)                                               | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
| MICHAEL D JONES FORMER | (i)                                                | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
|                        | (ii)                                               | 0                                   | 560,000                  | 508,846                   | 0                       | 1,068,846                       | 508,846                                                    |

Schedule L  
(Form 990 or 990-EZ)

Department of the Treasury  
Internal Revenue Service

Transactions with Interested Persons

▶ Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38a or 40b.  
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2009

Open to Public Inspection

Name of the organization  
FINRA REGULATION INC

Employer identification number  
52-1959501

Part I Excess Benefit Transactions (section 501(c)(3) and section 501 (c)(4) organizations only).

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

| 1 | (a) Name of disqualified person                                                                                                        | (b) Description of transaction | (c) Corrected? |
|---|----------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|----------------|
|   |                                                                                                                                        |                                | YesNo          |
| 2 | Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958 . . . . . ▶ \$ |                                |                |
| 3 | Enter the amount of tax, if any, on line 2, above, reimbursed by the organization . . . . . ▶ \$                                       |                                |                |

Part II Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a

| (a) Name of interested person and purpose | (b) Loan to or from the organization? |      | (c)Original principal amount | (d)Balance due | (e) In default? |    | (f) Approved by board or committee? |    | (g)Written agreement? |    |
|-------------------------------------------|---------------------------------------|------|------------------------------|----------------|-----------------|----|-------------------------------------|----|-----------------------|----|
|                                           | To                                    | From |                              |                | Yes             | No | Yes                                 | No | Yes                   | No |
| Total . . . . .                           |                                       |      | ▶ \$                         |                |                 |    |                                     |    |                       |    |

Part III Grants or Assistance Benefitting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

| (a) Name of interested person | (b) Relationship between interested person and the organization | (c) Amount of grant or type of assistance |
|-------------------------------|-----------------------------------------------------------------|-------------------------------------------|
|                               |                                                                 |                                           |
|                               |                                                                 |                                           |
|                               |                                                                 |                                           |
|                               |                                                                 |                                           |

Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

| (a) Name of interested person | (b) Relationship between interested person and the organization | (c) Amount of transaction | (d) Description of transaction | (e) Sharing of organization's revenues? |
|-------------------------------|-----------------------------------------------------------------|---------------------------|--------------------------------|-----------------------------------------|
|                               |                                                                 |                           |                                | YesNo                                   |
| See Additional Data Table     |                                                                 |                           |                                |                                         |



Additional Data

Software ID:  
Software Version:  
EIN: 52-1959501  
Name: FINRA REGULATION INC

Form 990, Schedule L, Part IV - Business Transactions Involving Interested Persons

| (a) Name of interested person  | (b) Relationship between interested person and the organization | (c) Amount of transaction \$ | (d) Description of transaction | (e) Sharing of organization's revenues? |    |
|--------------------------------|-----------------------------------------------------------------|------------------------------|--------------------------------|-----------------------------------------|----|
|                                |                                                                 |                              |                                | Yes                                     | No |
| NYSE EURONEXTNYSE REGULATION   | SEE SCHEDULE O                                                  | 12,610,980                   | SEE SCHEDULE O                 |                                         | No |
| NYSE EURONEXTNYSE REGULATION   | SEE SCHEDULE O                                                  | 27,547,565                   | SEE SCHEDULE O                 |                                         | No |
| NYSE EURONEXTNYSE REGULATION   | SEE SCHEDULE O                                                  | 16,964,157                   | SEE SCHEDULE O                 |                                         | No |
| LPL FINANCIAL                  | SEE SCHEDULE O                                                  | 12,830,385                   | SEE SCHEDULE O                 |                                         | No |
| UVEST FINANCIAL SERVICES GROUP | SEE SCHEDULE O                                                  | 1,867,316                    | SEE SCHEDULE O                 |                                         | No |
| STERNE AGEE CLEARING INC       | SEE SCHEDULE O                                                  | 119,038                      | SEE SCHEDULE O                 |                                         | No |
| STERNE AGEE LEACH INC          | SEE SCHEDULE O                                                  | 864,976                      | SEE SCHEDULE O                 |                                         | No |
| EDWARD JONES                   | SEE SCHEDULE O                                                  | 22,530,306                   | SEE SCHEDULE O                 |                                         | No |

SCHEDULE O

(Form 990)

Department of the Treasury  
Internal Revenue Service

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.  
▶ Attach to Form 990.

OMB No 1545-0047

2009

Open to Public Inspection

Name of the organization

FINRA REGULATION INC

Employer identification number

52-1959501

| Identifier                                                               | Return Reference           | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|--------------------------------------------------------------------------|----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| VOLUNTARY DISCLOSURE FOR FINANCIAL INFORMATION                           |                            | THE FINANCIAL INFORMATION INCLUDED IN THE FORM 990 IS PRESENTED ON A STAND-ALONE BASIS WITH ALL SIGNIFICANT INTERCOMPANY RECEIVABLE AND PAYABLE AMOUNTS ELIMINATED AND DOES NOT REPRESENT THE CONSOLIDATED RESULTS FOR FINANCIAL INDUSTRY REGULATORY AUTHORITY , INC (FINRA) AND ITS SUBSIDIARIES THE FINANCIAL INFORMATION PRESENTED RELFECTS ESTIMATES OF OVERHEAD ALLOCATIONS THE 2009 FORM 990 SHOULD BE READ IN CONNECTION WITH THE 2009 FINRA ANNUAL FINANCIAL REPORT WHICH IS AVAILABLE ON WWW.FINRA.ORG SEE ALSO SEPARATE 2009 FORM 990S FOR RELATED ENTITIES, INCLUDING FINRA, FINRA DISPUTE RESOLUTION, INC , AND FINRA INVESTOR EDUCATION FOUNDATION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| ORGANIZATION ACHIEVEMENTS OR PROGRAM SERVICES                            | FORM 990, PART III, LINE 4 | FINRA IS THE LARGEST INDEPENDENT REGULATOR FOR ALL SECURITIES FIRMS DOING BUSINESS WITH THE PUBLIC IN THE UNITED STATES THROUGH FINRA REGULATION, FINRA OVERSEES NEARLY 4,700 BROKERAGE FIRMS, ABOUT 167,000 BRANCH OFFICES AND APPROXIMATELY 633,000 REGISTERED SECURITIES REPRESENTATIVES FINRA IS DEDICATED TO INVESTOR PROTECTION AND MARKET INTEGRITY THROUGH EFFECTIVE AND EFFICIENT REGULATION OF THE SECURITIES INDUSTRY 4A) MARKET REGULATION FINRA'S MARKET REGULATION DEPARTMENT OVERSEES AND REGULATES OVER-THE-COUNTER TRADING OF EXCHANGE-LISTED AND NON-EXCHANGE-LISTED SECURITIES FOR COMPLIANCE WITH FINRA RULES AND FEDERAL SECURITIES LAWS MARKET REGULATION ALSO PROVIDES REGULATORY SERVICES TO NASDAQ, NASDAQ OPTIONS MARKET, NASDAQ OMX BX, BOSTON OPTIONS EXCHANGE, BATS AND THE INTERNATIONAL SECURITIES EXCHANGE IN ADDITION, THIS AREA IS RESPONSIBLE FOR INSIDER-TRADING SURVEILLANCE FOR ALL NASDAQ AND NYSE ALTERNEXT LISTED ISSUES ACROSS ALL U.S. EXCHANGES, AS WELL AS CERTAIN TRADING RULES THAT ARE COMMON BETWEEN FINRA AND OTHER MARKETS MARKET REGULATION ALSO REGULATES TRADING IN CORPORATE AND MUNICIPAL DEBT INSTRUMENTS, AND EXAMINES MARKET-MAKING AND TRADING FIRMS TO ASSESS COMPLIANCE WITH EXCHANGES' AND FINRA TRADING RULES AND FEDERAL SECURITIES LAWS 4B) MEMBER REGULATION FINRA'S MEMBER REGULATION DEPARTMENT HAS A COMPREHENSIVE EXAMINATION PROGRAM WITH DEDICATED RESOURCES OF MORE THAN 1,100 EMPLOYEES STAFF FROM FINRA MEMBER REGULATION CONDUCT REGULAR EXAMINATIONS ON A SCHEDULE THAT IS ESTABLISHED BASED ON A RISK-PROFILE MODEL IN ADDITION, MEMBER REGULATION CONDUCTS TARGETED EXAMINATIONS BASED ON INVESTOR COMPLAINTS, REFERRALS FROM OTHER FINRA DEPARTMENTS, TERMINATIONS OF BROKERAGE EMPLOYEES FOR CAUSE, ARBITRATIONS AND REFERRALS FROM OTHER REGULATORS MEMBER REGULATION ALSO DETERMINES EXAMINATION PRIORITIES AND CONDUCTS SPECIAL "SWEEPS" TO TARGET ISSUES OF IMMEDIATE CONCERN IN 2009, FINRA MEMBER REGULATION CONDUCTED ALMOST 2,300 REGULAR EXAMINATIONS AND NEARLY 8,000 TARGETED AND SWEEP EXAMINATIONS 4C) ENFORCEMENT FEDERAL LAW GIVES FINRA THE AUTHORITY TO DISCIPLINE SECURITIES FIRMS AND INDIVIDUALS IN THE SECURITIES INDUSTRY WHO VIOLATE THE FEDERAL SECURITIES LAWS AND RULES AS WELL AS FINRA RULES THROUGH ITS ENFORCEMENT DEPARTMENT, FINRA BRINGS DISCIPLINARY ACTIONS AGAINST FIRMS AND THEIR EMPLOYEES THAT MAY RESULT IN SANCTIONS INCLUDING CENSURES, FINES, SUSPENSIONS AND, IN EGREGIOUS CASES, EXPULSION FROM THE INDUSTRY IN APPROPRIATE CASES, FINRA WILL REQUIRE FIRMS TO PROVIDE RESTITUTION TO HARMED INVESTORS AND OFTEN IMPOSES OTHER CONDITIONS ON A FIRM'S BUSINESS TO PREVENT REPEATED WRONGDOING IN 2009, ENFORCEMENT EXPELLED OR SUSPENDED 21 FIRMS, BARRED 383 INDIVIDUALS FROM THE INDUSTRY AND SUSPENDED 363 OTHERS 4D) REGISTRATION AND DISCLOSURE ANY PERSON ENGAGED IN THE SECURITIES BUSINESS OF THE FIRM-INCLUDING PARTNERS, OFFICERS, DIRECTORS, BRANCH MANAGERS, DEPARTMENT SUPERVISORS, AND SALESPERSONS-MUST REGISTER WITH FINRA THROUGH ITS REGISTRATION AND DISCLOSURE DEPARTMENT, FINRA OPERATES WEB CRD, THE CENTRAL LICENSING AND REGISTRATION SYSTEM FOR THE U.S. SECURITIES INDUSTRY AND ITS REGULATORS IT CONTAINS THE REGISTRATION RECORDS OF MORE THAN 5,300 REGISTERED BROKER-DEALERS AND OVER 25,000 INVESTMENT ADVISERS, AND THE QUALIFICATION, EMPLOYMENT, AND DISCLOSURE HISTORIES OF MORE THAN 600,000 ACTIVE REGISTERED INDIVIDUALS, MAKING IT THE WORLD'S LARGEST AND MOST SOPHISTICATED ONLINE REGISTRATION AND REPORTING SYSTEM |
| BUSINESS AND FAMILY RELATIONSHIPS                                        | FORM 990, PART VI, LINE 2  | THE FOLLOWING FINRA REGULATORY POLICY COMMITTEE MEMBERS ALSO SERVE TOGETHER AS MEMBERS OF THE BOARD OF NYSE REGULATION JAMES F. DUFFY (ALSO INTERIM CEO OF NYSE REGULATION) ELLYN L. BROWN (ALSO NYSE EURONEXT) DR. SHIRLEY ANN JACKSON (ALSO NYSE EURONEXT) RICHARD S. PECHTER JOHN W. SCHMIDLIN                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| DESCRIPTION OF SIGNIFICANT CHANGES TO ORGANIZING OR ENABLING DOCUMENT    | FORM 990, PART VI, LINE 4  | IN MAY 2009, A RULE CHANGE RELATING TO THE FINRA REGULATION BOARD COMPOSITION AND CONFORMING CHANGES TO THE FINRA REGULATION BY-LAWS WAS APPROVED                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| DESCRIPTION OF CLASSES OF MEMBERS OR STOCKHOLDERS                        | FORM 990, PART VI, LINE 6  | FINRA IS THE SOLE NOT-FOR-PROFIT STOCKHOLDER OF FINRA REGULATION, INC                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| DESCRIPTION OF CLASSES OF PERSONS AND THE NATURE OF THEIR RIGHTS         | FORM 990, PART VI, LINE 7A | FINRA, THE SOLE NOT-FOR-PROFIT STOCKHOLDER, ELECTS ALL MEMBERS OF THE GOVERNING BODY                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| CLASSES OF PERSONS, DECISIONS REQUIRING APPROVAL & TYPE OF VOTING RIGHTS | FORM 990, PART VI, LINE 7B | FINRA, THE SOLE NOT-FOR-PROFIT STOCKHOLDER, RETAINS THE FOLLOWING AUTHORITY AND FUNCTIONS 1) TO EXERCISE OVERALL RESPONSIBILITY FOR ENSURING THAT THE ASSOCIATION'S STATUTORY AND SELF-REGULATORY OBLIGATIONS AND FUNCTIONS ARE FULFILLED 2) TO DELEGATE AUTHORITY TO THE SUBSIDIARIES TO TAKE ACTIONS ON BEHALF OF THE ASSOCIATION 3) TO ELECT THE SUBSIDIARY BOARDS OF DIRECTORS 4) TO REVIEW THE RULEMAKING AND DISCIPLINARY DECISIONS OF THE SUBSIDIARIES 5) TO COORDINATE ACTIONS OF THE SUBSIDIARY BOARDS AS NECESSARY 6) TO RESOLVE ANY DISPUTES AMONG THE SUBSIDIARIES 7) TO ADMINISTER COMMON OVERHEAD AND TECHNOLOGY OF THE SUBSIDIARIES 8) TO ADMINISTER THE OFFICE OF INTERNAL REVIEW AS PROVIDED IN THE ASSOCIATION'S BY-LAWS 9) TO MANAGE EXTERNAL ASSOCIATION RELATIONS ON MAJOR POLICY ISSUES 10) TO DIRECT THE SUBSIDIARIES TO TAKE ACTION NECESSARY TO EFFECTUATE THE PURPOSES AND FUNCTIONS OF THE ASSOCIATION 11) TO TAKE ACTION AB INITIO IN AN AREA OF RESPONSIBILITY DELEGATED TO SUBSIDIARIES                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| FORM 990 REVIEW PROCESS                                                  | FORM 990, PART VI, LINE 11 | THE FORM 990 WAS REVIEWED BY SENIOR MANAGEMENT AT VARIOUS STEPS THROUGHOUT THE PREPARATION CYCLE THE AUDIT AND MANAGEMENT COMPENSATION COMMITTEES REVIEWED AND APPROVED THE ORGANIZATION'S 2009 FORM 990 ON SEPTEMBER 21, 2010 THE BOARD WAS PROVIDED ACCESS TO THE FINAL FORM 990 FOR REVIEW (VIA A WEBSITE FOR BOARD MEMBERS ONLY) PRIOR TO FILING                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |

| Identifier                                 | Return Reference            | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|--------------------------------------------|-----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| ENFORCEMENT OF CONFLICT OF INTEREST POLICY | FORM 990, PART VI, LINE 12C | THE ORGANIZATION HAS WRITTEN CONFLICT OF INTEREST POLICIES FOR BOARD MEMBERS AND EMPLOYEES THE WRITTEN CONFLICT OF INTEREST POLICY FOR BOARD MEMBERS REQUIRES INITIAL DISCLOSURE OF INTERESTS THAT COULD GIVE RISE TO CONFLICTS AS WELL AS ANNUAL DISCLOSURE BY THE SAME BOARD MEMBERS ADDITIONALLY, THE WRITTEN POLICY CONTAINS AN ONGOING OBLIGATION OF BOARD MEMBERS TO DISCLOSE POTENTIAL CONFLICTS OF INTEREST AS THEY ARISE EMPLOYEES ARE REQUIRED TO CERTIFY ANNUALLY AS TO THEIR COMPLIANCE WITH THE WRITTEN POLICY THE WRITTEN POLICY CONTAINS AN ONGOING OBLIGATION FOR EMPLOYEES TO INFORM FINRA OF ALL BROKERAGE ACCOUNTS IN WHICH THEY HAVE AN INTEREST AND TO ARRANGE FOR FINRA TO RECEIVE DUPLICATE ACCOUNT STATEMENTS FINRA REVIEWS TRANSACTIONS IN EMPLOYEES' BROKERAGE ACCOUNTS TO ENSURE COMPLIANCE WITH FINRA'S INVESTMENT RESTRICTIONS AMONG OTHER THINGS, THESE RESTRICTIONS PROHIBIT EMPLOYEES FROM HAVING AN INTEREST IN A BROKER-DEALER OR ENTITY THAT DERIVES MORE THAN 25% OF ITS GROSS REVENUES FROM BROKER-DEALER SUBSIDIARIES OR AFFILIATES A LIST OF PROHIBITED COMPANIES IS POSTED ON FINRA'S CORPORATE INTRANET FINRA'S DEPARTMENT HEADS HAVE ACCESS TO SEVERAL ONLINE REPORTS THAT HELP THEM AVOID ASSIGNING AN EMPLOYEE TO WORK ON A PROJECT THAT WOULD GIVE RISE TO A CONFLICT FOR INSTANCE, A MANAGER CAN DETERMINE WHETHER AN EMPLOYEE'S STOCK HOLDINGS WOULD CONFLICT WITH A PROPOSED FINRA ASSIGNMENT (E.G., ASSIGNING AN EMPLOYEE TO NEGOTIATE A CONTRACT WITH A VENDOR IN WHICH THE EMPLOYEE HAS A SIGNIFICANT STOCK POSITION) EMPLOYEES ARE REGULARLY REMINDED OF THE RESOURCES THAT ARE AVAILABLE WHEN THEY ARE UNSURE WHAT TO DO IN ADDITION TO TALKING TO DEPARTMENTAL MANAGEMENT, EMPLOYEES CAN DISCUSS CONFLICT-RELATED CONCERNS WITH FINRA'S OFFICE OF GENERAL COUNSEL OR CODE OF CONDUCT ADMINISTRATOR IF THEY ARE UNCOMFORTABLE DISCLOSING AN ISSUE AND DISCLOSING THEIR IDENTITY, THEY CAN USE FINRA'S 24-HOUR ETHICSPPOINT HELPLINE TO POSE QUESTIONS OR REPORT CONCERNS COMMUNICATIONS MADE THROUGH ETHICSPPOINT ARE CONFIDENTIAL AND, IF THE EMPLOYEE WISHES, ANONYMOUS FINRA'S WHISTLEBLOWER POLICY FORBIDS RETALIATION AGAINST EMPLOYEES WHO REPORT SUSPECTED MISCONDUCT IN GOOD FAITH, EVEN IF THE REPORT ULTIMATELY PROVES TO BE ERRONEOUS |

PROCESS TO DETERMINE COMPENSATION OF TOP OFFICIALS, OFFICERS & KEY EMP FORM 990, PART VI, LINES 15A AND 15B THE MANAGEMENT COMPENSATION COMMITTEE OF THE FINRA BOARD OF GOVERNORS (THE "COMPENSATION COMMITTEE") IS RESPONSIBLE FOR SETTING PAY FOR EXECUTIVES OF FINRA AND SUBSIDIARIES WHOSE TOTAL COMPENSATION, INCLUDING INCENTIVE COMPENSATION, MAY EXCEED \$1 MILLION THE COMMITTEE IS COMPRISED OF FOUR NON-EMPLOYEE, NON-SECURITIES INDUSTRY MEMBERS OF THE BOARD OF GOVERNORS THE COMMITTEE MET ON NOVEMBER 17, 2008, DECEMBER 1, 2008, AND AGAIN ON JANUARY 8, 2009 TO ESTABLISH INCENTIVE COMPENSATION ATTRIBUTABLE TO THE PERFORMANCE OF SERVICES DURING CALENDAR YEAR 2008 AND TO ESTABLISH BASE SALARIES FOR CALENDAR YEAR 2009 THE COMMITTEE ENGAGED MERCER, INC ("MERCER"), A THIRD-PARTY COMPENSATION CONSULTANT, TO PREPARE A COMPENSATION STUDY FOR REVIEW AT THESE MEETINGS THE COMPENSATION STUDY INCLUDED THE COMPENSATION LEVELS DURING 2008 FOR ALL OF THE EXECUTIVES UNDER CONSIDERATION AS WELL AS COMPETITIVE COMPENSATION INFORMATION FOR EXECUTIVES EMPLOYED BY A MIX OF PUBLIC AND PRIVATE FINANCIAL INSTITUTIONS, INCLUDING BROKERAGE/BANKING FIRMS, SECURITIES EXCHANGES AND REGULATORS, THAT MERCER BELIEVED TO BE APPROPRIATE FOR COMPARISON PURPOSES TO FINRA THE COMMITTEE'S MINUTES OF THE NOVEMBER 17, 2008 AND JANUARY 8, 2009 MEETINGS WERE REVIEWED AND APPROVED AS ACCURATE AND COMPLETE FOLLOWING THE COMMITTEE'S APPROVAL OF THE SENIOR EXECUTIVE COMPENSATION PACKAGES THE FULL BOARD FURTHER APPROVED THE 2008 INCENTIVE COMPENSATION OF THE CEO AT ITS TELEPHONIC MEETING ON JANUARY 16, 2009 ALL COMPENSATION COMMITTEE MEMBERS (EXCEPT GOVERNOR CORBY, WHO DID NOT VOTE DUE TO ILLNESS) VOTED FOR THE PROPOSED LEVEL OF EXECUTIVE COMPENSATION ON FEBRUARY 11, 2009 THE BOARD OF GOVERNORS AGREED THAT THE NEWLY APPOINTED CEO SHOULD BE OFFERED THE SAME CASH COMPENSATION TERMS AS THE PREVIOUS CEO PUBLIC AVAILABILITY OF GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS FORM 990, PART VI, LINE 19 THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS AND THE FINRA CONSOLIDATED AUDITED FINANCIAL STATEMENTS AVAILABLE UPON REQUEST BUSINESS TRANSACTIONS INVOLVING INTERESTED PARTIES SCHEDULE L, PART IV FINRA'S BYLAWS DO NOT CLASSIFY DIRECTORS AS INDEPENDENT OR NOT INDEPENDENT AS A SELF-REGULATORY ORGANIZATION, BOARD MEMBERS ARE CLASSIFIED AS "PUBLIC" OR "INDUSTRY" AND A MAJORITY OF THE BOARD MUST ALWAYS MEET THE "PUBLIC" DEFINITION ADDITIONALLY, ANY TRANSACTIONS WITH COMPANIES THAT EMPLOY A BOARD MEMBER, OR FOR WHICH A BOARD MEMBER MAY SERVE AS A MEMBER OF ITS DIRECTORATE, INCLUDING THOSE LISTED BELOW, WERE CONDUCTED IN THE ORDINARY COURSE OF BUSINESS AND DO NOT REFLECT SPECIAL ARRANGEMENTS BETWEEN INTERESTED PARTIES HOWEVER, THE IRS DEFINITION OF AN INDEPENDENT VOTING MEMBER OF A GOVERNING BODY IS SPECIFIC TO THE FORM 990, AND APPLIES A CIRCUMSTANCES-BASED APPROACH FOCUSING ON COMPENSATION AS AN EMPLOYEE, COMPENSATION AS AN INDEPENDENT CONTRACTOR (EXCLUSIVE OF REASONABLE COMPENSATION FOR SERVING ON THE BOARD), AND A DOLLAR THRESHOLD FOR PAYMENTS MADE TO OR RECEIVED FROM ANOTHER ORGANIZATION IN THE ORDINARY COURSE OF BUSINESS PLEASE SEE PAGE 17 OF THE 2009 FORM 990 INSTRUCTIONS FOR THE COMPLETE IRS DEFINITION ELLYN L BROWN IS A MEMBER OF THE BOARDS OF NYSE EURONEXT AND NYSE REGULATION, AND A MEMBER OF THE FINRA REGULATORY POLICY COMMITTEE NYSE RELATED ORGANIZATIONS PAID FINRA REGULATION \$12,610,980 IN REGULATORY FEES FINRA REGULATION PAID NYSE RELATED ORGANIZATIONS \$27,547,565 FOR OCCUPANCY AND \$16,964,157 FOR VARIOUS PASS-THROUGH FEES COLLECTED BY FINRA REGULATION AND REMITTED TO NYSE MARK S CASADY IS THE CHAIRMAN AND CEO OF LPL FINANCIAL AND A MEMBER OF THE FINRA REGULATORY POLICY COMMITTEE LPL FINANCIAL PAID FINRA REGULATION \$12,830,385 FOR REGULATORY SERVICES MARK S CASADY IS A MEMBER OF THE BOARD OF UVEST FINANCIAL SERVICES GROUP AND A MEMBER OF THE FINRA REGULATORY POLICY COMMITTEE INDEPENDENT ADVISORS GROUP PAID FINRA REGULATION \$1,867,316 FOR REGULATORY SERVICES JAMES F DUFFY IS INTERIM CEO AND A MEMBER OF THE BOARD OF THE NYSE REGULATION, INC , AND DURING 2009 WAS A MEMBER OF THE FINRA REGULATORY POLICY COMMITTEE NYSE RELATED ORGANIZATIONS PAID FINRA REGULATION \$12,610,980 FOR REGULATORY SERVICES FINRA REGULATION PAID NYSE RELATED ORGANIZATIONS \$27,547,565 FOR OCCUPANCY AND \$16,964,157 FOR VARIOUS PASS-THROUGH FEES COLLECTED BY FINRA REGULATION AND REMITTED TO NYSE W DENNIS FERGUSON IS THE PRESIDENT OF STERNE AGEE CLEARING, INC AND IS A MEMBER OF THE FINRA REGULATORY POLICY COMMITTEE STERNE AGEE CLEARING, INC PAID FINRA REGULATION \$119,038 FOR REGULATORY SERVICES W DENNIS FERGUSON IS THE DIRECTOR OF CLEARING FOR STERNE, AGEE & LEACH, INC AND IS A MEMBER OF THE FINRA REGULATORY POLICY COMMITTEE STERNE, AGEE & LEACH, INC PAID FINRA REGULATION \$864,976 FOR REGULATORY SERVICES DR SHIRLEY ANN JACKSON IS CHAIRMAN OF NYSE REGULATION, INC , A MEMBER OF THE BOARD OF NYSE EURONEXT, AND A MEMBER OF THE FINRA REGULATORY POLICY COMMITTEE NYSE RELATED ORGANIZATIONS PAID FINRA REGULATION \$12,610,980 FOR REGULATORY SERVICES FINRA REGULATION PAID NYSE RELATED ORGANIZATIONS \$27,547,565 FOR OCCUPANCY AND \$16,964,157 FOR VARIOUS PASS-THROUGH FEES COLLECTED BY FINRA REGULATION AND REMITTED TO NYSE RICHARD S PECHTER IS A MEMBER OF THE BOARD OF NYSE REGULATION, INC , AND A MEMBER OF THE FINRA REGULATORY POLICY COMMITTEE NYSE RELATED ORGANIZATIONS PAID FINRA REGULATION \$12,610,980 IN REGULATORY FEES FINRA REGULATION PAID NYSE RELATED ORGANIZATIONS \$27,547,565 FOR OCCUPANCY AND \$16,964,157 FOR VARIOUS PASS-THROUGH FEES COLLECTED BY FINRA REGULATION AND REMITTED TO NYSE JOHN W SCHMIDLIN IS A MEMBER OF THE BOARD OF NYSE REGULATION, AND A MEMBER OF THE FINRA REGULATORY POLICY COMMITTEE NYSE RELATED ORGANIZATIONS PAID FINRA REGULATION \$12,610,980 IN REGULATORY FEES FINRA REGULATION PAID NYSE RELATED ORGANIZATIONS \$27,547,565 FOR OCCUPANCY AND \$16,964,157 FOR VARIOUS PASS-THROUGH FEES COLLECTED BY FINRA REGULATION AND REMITTED TO NYSE JAMES D WEDDLE IS MANAGING PARTNER OF EDWARD JONES AND A MEMBER OF THE FINRA REGULATORY POLICY COMMITTEE BOARD OF DIRECTORS EDWARD JONES PAID FINRA REGULATION \$22,530,306 FOR REGULATORY SERVICES



Part III

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

| (a)<br>Name, address, and EIN of<br>related organization | (b)<br>Primary activity | (c)<br>Legal<br>domicile<br>(state or<br>foreign<br>country) | (d)<br>Direct controlling<br>entity | (e)<br>Predominant income<br>(related, unrelated,<br>excluded from tax<br>under sections 512-<br>514) | (f)<br>Share of total income | (g)<br>Share of end-of-year<br>assets | (h)<br>Dispropportionate<br>allocations? |    | (i)<br>Code V—UBI<br>amount in box 20 of<br>Schedule K-1<br>(Form 1065) | (j)<br>General or<br>managing<br>partner? |    |
|----------------------------------------------------------|-------------------------|--------------------------------------------------------------|-------------------------------------|-------------------------------------------------------------------------------------------------------|------------------------------|---------------------------------------|------------------------------------------|----|-------------------------------------------------------------------------|-------------------------------------------|----|
|                                                          |                         |                                                              |                                     |                                                                                                       |                              |                                       | Yes                                      | No |                                                                         | Yes                                       | No |
|                                                          |                         |                                                              |                                     |                                                                                                       |                              |                                       |                                          |    |                                                                         |                                           |    |

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

| (a)<br>Name, address, and EIN of related organization                                             | (b)<br>Primary activity | (c)<br>Legal domicile<br>(state or<br>foreign<br>country) | (d)<br>Direct controlling<br>entity | (e)<br>Type of entity<br>(C corp, S corp,<br>or trust) | (f)<br>Share of total income | (g)<br>Share of<br>end-of-year<br>assets | (h)<br>Percentage<br>ownership |
|---------------------------------------------------------------------------------------------------|-------------------------|-----------------------------------------------------------|-------------------------------------|--------------------------------------------------------|------------------------------|------------------------------------------|--------------------------------|
| NEW NASD HOLDING INC<br>1735 K STREET NW<br>WASHINGTON, DC20006<br>52-2307595                     | HOLDING COMPA           | DE                                                        |                                     | C-CORP                                                 | 0                            | 0                                        | 0 %                            |
| SECURITIES DEALERS RISK PURCHASING GROUP<br>1735 K STREET NW<br>WASHINGTON, DC20006<br>52-1953595 | INSURANCE               | DE                                                        |                                     | C-CORP                                                 | 0                            | 0                                        | 0 %                            |
| SECURITIES DEALERS INSURANCE CO<br>VICTORIA HALL 11 VICTORIA STREET<br>HM 11 HAMILTON<br>BD       | INSURANCE               | BD                                                        |                                     | C-CORP                                                 | 0                            | 0                                        | 0 %                            |
| FINRA LIMITED<br>35 NEW BROAD STREET<br>EC2M 1NH LONDON<br>UK                                     | EDUCATIONAL             | UK                                                        |                                     | C-CORP                                                 | 0                            | 0                                        | 0 %                            |

Schedule R (Form 990) 2009

Part V

Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, or 36.)

|                                                                                                                                                       |    |     |    |
|-------------------------------------------------------------------------------------------------------------------------------------------------------|----|-----|----|
| Note. Complete line 1 if any entity is listed in Parts II, III or IV                                                                                  |    | Yes | No |
| 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? |    |     |    |
| a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity                                                           | 1a |     | No |
| b Gift, grant, or capital contribution to other organization(s)                                                                                       | 1b |     | No |
| c Gift, grant, or capital contribution from other organization(s)                                                                                     | 1c |     | No |
| d Loans or loan guarantees to or for other organization(s)                                                                                            | 1d |     | No |
| e Loans or loan guarantees by other organization(s)                                                                                                   | 1e |     | No |
|                                                                                                                                                       |    |     |    |
| f Sale of assets to other organization(s)                                                                                                             | 1f |     | No |
| g Purchase of assets from other organization(s)                                                                                                       | 1g |     | No |
| h Exchange of assets                                                                                                                                  | 1h |     | No |
| i Lease of facilities, equipment, or other assets to other organization(s)                                                                            | 1i |     | No |
|                                                                                                                                                       |    |     |    |
| j Lease of facilities, equipment, or other assets from other organization(s)                                                                          | 1j |     | No |
| k Performance of services or membership or fundraising solicitations for other organization(s)                                                        | 1k |     | No |
| l Performance of services or membership or fundraising solicitations by other organization(s)                                                         | 1l |     | No |
| m Sharing of facilities, equipment, mailing lists, or other assets                                                                                    | 1m |     | No |
| n Sharing of paid employees                                                                                                                           | 1n |     | No |
|                                                                                                                                                       |    |     |    |
| o Reimbursement paid to other organization for expenses                                                                                               | 1o | Yes |    |
| p Reimbursement paid by other organization for expenses                                                                                               | 1p | Yes |    |
|                                                                                                                                                       |    |     |    |
| q Other transfer of cash or property to other organization(s)                                                                                         | 1q |     | No |
| r Other transfer of cash or property from other organization(s)                                                                                       | 1r |     | No |

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

|     | (a)<br>Name of other organization | (b)<br>Transaction<br>type(a-r) | (c)<br>Amount involved |
|-----|-----------------------------------|---------------------------------|------------------------|
| (1) | FINRA DISPUTE RESOLUTION INC      | 0                               | 1,569,783              |
| (1) | See Additional Data Table         |                                 |                        |
| (2) |                                   |                                 |                        |
| (3) |                                   |                                 |                        |
| (4) |                                   |                                 |                        |
| (5) |                                   |                                 |                        |
| (6) |                                   |                                 |                        |

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a)<br>Name, address, and EIN of entity | (b)<br>Primary activity | (c)<br>Legal domicile<br>(state or foreign country) | (d)<br>Are all partners section 501(c)(3) organizations? | (e)<br>Share of end-of-year assets | (f)<br>Disproportionate allocations? | (g)<br>Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) | (h)<br>General or managing partner? |
|-----------------------------------------|-------------------------|-----------------------------------------------------|----------------------------------------------------------|------------------------------------|--------------------------------------|----------------------------------------------------------------|-------------------------------------|
|                                         |                         |                                                     | Yes    No                                                |                                    | Yes    No                            |                                                                | Yes    No                           |
|                                         |                         |                                                     |                                                          |                                    |                                      |                                                                |                                     |

Additional Data

Software ID:

Software Version:

EIN: 52-1959501

Name: FINRA REGULATION INC

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

| (A)<br>Name and Title                                 | (B)<br>Average hours per week | (C)<br>Position (check all that apply) |                       |         |              |                              |        | (D)<br>Reportable compensation from the organization (W-2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W-2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|-------------------------------------------------------|-------------------------------|----------------------------------------|-----------------------|---------|--------------|------------------------------|--------|----------------------------------------------------------------------|---------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|
|                                                       |                               | Individual trustee or director         | Institutional Trustee | Officer | Key employee | Highest compensated employee | Former |                                                                      |                                                                           |                                                                                               |
| HARVEY J GOLDSCHMID<br>CHAIR, REG POLICY COMMITTEE    | 3 0                           | X                                      |                       |         |              |                              |        | 0                                                                    | 64,297                                                                    | 0                                                                                             |
| CHARLES A BOWSHER<br>REGULATORY POLICY COMMITTEE      | 2 0                           | X                                      |                       |         |              |                              |        | 0                                                                    | 68,627                                                                    | 0                                                                                             |
| ELLYN L BROWN<br>REGULATORY POLICY COMMITTEE          | 2 0                           | X                                      |                       |         |              |                              |        | 0                                                                    | 61,419                                                                    | 0                                                                                             |
| MARI BUECHNER<br>REGULATORY POLICY COMMITTEE          | 2 0                           | X                                      |                       |         |              |                              |        | 0                                                                    | 70,018                                                                    | 0                                                                                             |
| MARK S CASADY<br>REGULATORY POLICY COMMITTEE          | 4 0                           | X                                      |                       |         |              |                              |        | 0                                                                    | 45,506                                                                    | 0                                                                                             |
| JAMES F DUFFY<br>REGULATORY POLICY COMMITTEE          | 2 0                           | X                                      |                       |         |              |                              |        | 0                                                                    | 54,345                                                                    | 0                                                                                             |
| W DENNIS FERGUSON<br>REGULATORY POLICY COMMITTEE      | 3 0                           | X                                      |                       |         |              |                              |        | 0                                                                    | 65,360                                                                    | 0                                                                                             |
| DR SHIRLEY ANN JACKSON<br>REGULATORY POLICY COMMITTEE | 2 0                           | X                                      |                       |         |              |                              |        | 0                                                                    | 61,371                                                                    | 0                                                                                             |
| RICHARD S PECHTER<br>REGULATORY POLICY COMMITTEE      | 2 0                           | X                                      |                       |         |              |                              |        | 0                                                                    | 70,169                                                                    | 0                                                                                             |
| MARK A SARGENT<br>REGULATORY POLICY COMMITTEE         | 2 0                           | X                                      |                       |         |              |                              |        | 0                                                                    | 65,000                                                                    | 0                                                                                             |
| JOHN W SCHMIDLIN<br>REGULATORY POLICY COMMITTEE       | 2 0                           | X                                      |                       |         |              |                              |        | 0                                                                    | 0                                                                         | 0                                                                                             |
| JOEL SELIGMAN<br>REGULATORY POLICY COMMITTEE          | 2 0                           | X                                      |                       |         |              |                              |        | 0                                                                    | 56,419                                                                    | 0                                                                                             |
| G DONALD STEEL<br>REGULATORY POLICY COMMITTEE         | 2 0                           | X                                      |                       |         |              |                              |        | 0                                                                    | 65,774                                                                    | 0                                                                                             |
| JAMES D WEDDLE<br>REGULATORY POLICY COMMITTEE         | 2 0                           | X                                      |                       |         |              |                              |        | 0                                                                    | 0                                                                         | 0                                                                                             |
| RICHARD G KETCHUM<br>CEO (AS OF 3/16/09)              | 60 0                          |                                        |                       | X       |              |                              |        | 0                                                                    | 817,361                                                                   | 250,939                                                                                       |
| MARY L SCHAPIRO<br>CEO (THROUGH 1/23/2009)            | 60 0                          |                                        |                       | X       |              |                              |        | 0                                                                    | 7,360,562                                                                 | 10,057                                                                                        |
| TODD T DIGANCI<br>EXECUTIVE VP AND CFO                | 60 0                          |                                        |                       | X       |              |                              |        | 0                                                                    | 1,129,557                                                                 | 57,311                                                                                        |
| MARCIA E ASQUITH<br>SENIOR VP AND CORP SECRETARY      | 60 0                          |                                        |                       | X       |              |                              |        | 0                                                                    | 430,629                                                                   | 95,657                                                                                        |
| MARTIN P COLBURN<br>EXECUTIVE VP AND CTO              | 60 0                          |                                        |                       |         | X            |                              |        | 0                                                                    | 824,847                                                                   | 171,602                                                                                       |
| JAMES J CUMMINGS<br>EXECUTIVE VICE PRESIDENT          | 60 0                          |                                        |                       |         | X            |                              |        | 630,100                                                              | 0                                                                         | 110,091                                                                                       |
| JAMES P DONOVAN<br>SENIOR EXECUTIVE VICE PRES         | 60 0                          |                                        |                       |         | X            |                              |        | 0                                                                    | 827,336                                                                   | 159,373                                                                                       |
| ROBERT C ERRICO<br>EXECUTIVE VICE PRESIDENT           | 60 0                          |                                        |                       |         | X            |                              |        | 809,767                                                              | 0                                                                         | 322,615                                                                                       |
| THOMAS R GIRA<br>EXECUTIVE VICE PRESIDENT             | 60 0                          |                                        |                       |         | X            |                              |        | 679,798                                                              | 0                                                                         | 96,053                                                                                        |
| STEPHEN LUPARELLO<br>SENIOR EXECUTIVE VICE PRES       | 60 0                          |                                        |                       |         | X            |                              |        | 1,188,982                                                            | 0                                                                         | 62,845                                                                                        |
| MARC MENCHEL<br>EXEC VP AND GENERAL COUNSEL           | 60 0                          |                                        |                       |         | X            |                              |        | 1,042,345                                                            | 0                                                                         | 64,922                                                                                        |



Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

| (A)<br>Name and Title                            | (B)<br>Average<br>hours<br>per<br>week | (C)<br>Position (check all<br>that apply) |                       |         |              |                                 |        | (D)<br>Reportable<br>compensation<br>from the<br>organization (W-<br>2/1099-MISC) | (E)<br>Reportable<br>compensation<br>from related<br>organizations<br>(W- 2/1099-<br>MISC) | (F)<br>Estimated<br>amount of other<br>compensation<br>from the<br>organization and<br>related<br>organizations |
|--------------------------------------------------|----------------------------------------|-------------------------------------------|-----------------------|---------|--------------|---------------------------------|--------|-----------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|
|                                                  |                                        | Individual trustee<br>or director         | Institutional Trustee | Officer | Key employee | Highest compensated<br>employee | Former |                                                                                   |                                                                                            |                                                                                                                 |
| SUSAN L MERRILL<br>EXECUTIVE VICE PRESIDENT      | 60 0                                   |                                           |                       |         | X            |                                 |        | 1,124,466                                                                         | 0                                                                                          | 165,459                                                                                                         |
| HOWARD M SCHLOSS<br>EXECUTIVE VICE PRESIDENT     | 60 0                                   |                                           |                       |         | X            |                                 |        | 0                                                                                 | 844,783                                                                                    | 220,845                                                                                                         |
| STEPHEN M SCHOENEMAN<br>SENIOR VICE PRESIDENT    | 60 0                                   |                                           |                       |         | X            |                                 |        | 0                                                                                 | 508,896                                                                                    | 110,126                                                                                                         |
| THOMAS M SELMAN<br>EXECUTIVE VICE PRESIDENT      | 60 0                                   |                                           |                       |         | X            |                                 |        | 649,679                                                                           | 0                                                                                          | 87,586                                                                                                          |
| GRACE B VOGEL<br>EXECUTIVE VICE PRESIDENT        | 60 0                                   |                                           |                       |         | X            |                                 |        | 1,012,726                                                                         | 0                                                                                          | 149,484                                                                                                         |
| SUSAN F AXELROD<br>SENIOR VICE PRESIDENT         | 60 0                                   |                                           |                       |         |              | X                               |        | 597,568                                                                           | 0                                                                                          | 108,830                                                                                                         |
| VIRGINIA MARIANO-JANS<br>SENIOR VICE PRESIDENT   | 60 0                                   |                                           |                       |         |              | X                               |        | 626,646                                                                           | 0                                                                                          | 712,795                                                                                                         |
| HANS-LINHARD REICH<br>SENIOR VICE PRESIDENT      | 60 0                                   |                                           |                       |         |              | X                               |        | 598,585                                                                           | 0                                                                                          | 76,239                                                                                                          |
| JAMES S SHORRIS<br>EXECUTIVE VICE PRESIDENT      | 60 0                                   |                                           |                       |         |              | X                               |        | 643,100                                                                           | 0                                                                                          | 128,053                                                                                                         |
| DANIEL M SIBEARS<br>EXECUTIVE VICE PRESIDENT     | 60 0                                   |                                           |                       |         |              | X                               |        | 743,139                                                                           | 0                                                                                          | 95,775                                                                                                          |
| MICHAEL D JONES FORMER<br>SENIOR EXEC VP AND CAO |                                        |                                           |                       |         |              |                                 | X      | 0                                                                                 | 1,068,846                                                                                  | 0                                                                                                               |

Form 990, Part VIII - Statement of Revenue - 2a - 2g Program Service Revenue -

|                                      | Business Code | (A)<br>Total Revenue | (B)<br>Related or<br>Exempt<br>Function<br>Revenue | (C)<br>Unrelated<br>Business<br>Revenue | (D)<br>Revenue<br>Excluded from<br>Tax under IRC<br>512, 513, or 514 |
|--------------------------------------|---------------|----------------------|----------------------------------------------------|-----------------------------------------|----------------------------------------------------------------------|
| REGULATORY FEES                      | 900,099       | 387,935,359          | 387,935,359                                        |                                         |                                                                      |
| USER FEES                            | 900,099       | 144,765,438          | 144,688,141                                        | 77,297                                  |                                                                      |
| CONTRACT SERVICES FEES               | 900,099       | 28,018,770           | 28,018,770                                         |                                         |                                                                      |
| FINES                                | 900,099       | 47,684,151           | 47,684,151                                         |                                         |                                                                      |
| ALL OTHER PROGRAM SERVICE<br>REVENUE | 900,099       | 309,718              | 309,718                                            |                                         |                                                                      |

Form 990, Part IX - Statement of Functional Expenses - 24a - 24e Other Expenses

| <i>Do not include amounts reported on line 6b, 8b, 9b, and 10b of Part VIII.</i> | (A)<br>Total expenses | (B)<br>Program service expenses | (C)<br>Management and general expenses | (D)<br>Fundraising expenses |
|----------------------------------------------------------------------------------|-----------------------|---------------------------------|----------------------------------------|-----------------------------|
| OVERHEAD ALLOC FROM PARENT                                                       | 121,296,041           |                                 |                                        |                             |
| BAD DEBT EXPENSE                                                                 | 6,113,989             |                                 |                                        |                             |
| TEMPORARY HELP                                                                   | 1,592,415             |                                 |                                        |                             |
| SUBSCRIPTIONS/PUBLICATIONS                                                       | 557,405               |                                 |                                        |                             |
| BANK SERVICE FEES                                                                | 106,826               |                                 |                                        |                             |