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Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

A Fo	r the	2009 cale	endar yea	r, or tax year beginning	01-01-2009 and ending 12-3:	1-2009				
B Che	eck ıf a	pplicable	Please	C Name of organization Aircraft Owners & Pilots As				D Employer	identi	fication number
Add	dress ch	nange	use IRS label or		sociation			52-0636		
┌ Nar	me cha	nge I	print or	Doing Business As			E Telephone number			
┌ Inıt	ıal retu	ırn s	type. See Specific	Number and street (or P C	box if mail is not delivered to street	t address)	Room/suite	(301) 69		
┌ Ter	mınate		Instruc- tions.	421 Aviation Way		,	,	G Gross receip	ots \$ 47	7,106,637
┌ Am	ended	return		City or town, state or coui	ntry, and ZIP + 4					
M Apr	olication	n pending		Frederick, MD 21701						
		` `	F Nam	L ne and address of princi	pal officer		H(a) In the	l s a group ret	urn fa	
			Craig L	Fuller CEO President			affilia		urn 10	⊤Yes ▼No
				riation Way ck,MD=21701						
								l affiliates incl		Yes No ee instructions)
I Ta	x-exen	npt status	▽ 501(c)	(4) ◄ (insert no)	47(a)(1) or			ip exemption		
w t	ebsit e	e: ► www	AOPA org	g			(-/			
V For	n of or	aanization [Comerat	ion Trust Association	Othor It	<u> </u>	Voor of fo	rmation 1939	M C+	ate of legal domicile NJ
		Summ		ion i must Association	Other F		L real of to	illiation 1939	M Sta	ate of legal doffficile. No
Governance	1	a not-for-	profit ind	ıvıdual membership orga	or most significant activities anization providing its pilot & a rmation on (Attachment 5, 4a)		wner memb	ers with usefu	ıl ser	vices while acting as
₹	_			7 . 6 . b				250/ -6-1		-1-
	2		'		ontinued its operations or disp					
න් ග	3		_	_	g body (Part VI, line 1a) the governing body (Part VI, li				_	10
Activities	5			nployees (Part V , line 2)		ille Ib)		•		117
ਓ	6			lunteers (estimate if ne	•					1,942
Q.	7a	Total gro	Total gross unrelated business revenue from Part VIII, column (C), line 12 .							74,725
	ь	Net unrelated business taxable income from Form 990-T, line 34							7b	14,203
							Prio	r Year		Current Year
-	8	Contribu	utions and	d grants (Part VIII, line	1h)			96,784		2,916,970
Ravenue	9	Program	service	revenue (Part VIII, line		17,785,444	+	17,331,967		
346	10			, , ,	(a), lines 3, 4, and 7d)			1,922,378	_	-2,365,759
_	11		•		es 5, 6d, 8c, 9c, 10c, and 11e			22,262,341	-	15,142,204
	12			_ ,	nust equal Part VIII, column (A			42,066,947		33,025,382
	13				, column (A), lines 1-3)			0		0
	14	Benefits	paid to o	r for members (Part IX,	column (A), line 4)			0		0
ø	15		, other co	empensation, employee	penefits (Part IX, column (A), l	ınes 5-		12,334,367		12,052,405
Expenses	16a	10) Professi	ional fund	raising fees (Part IX) co	lumn (A), line 11e)			0	_	64,558
⊕	ь			enses (Part IX, column (D), li		•				04,330
Ш	17				es 11a-11d, 11f-24f)	-		18,162,927		26,060,444
	18				equal Part IX, column (A), line			30,497,294	+	38,177,407
	19	Revenue	e less exp	enses Subtract line 18	from line 12			11,569,653		-5,152,025
Not Assets or Fund Balances								g of Current ear		End of Year
9883 888	20	Total as	sets (Par	t X, lıne 16)				80,785,021		91,074,290
Page 1	21			Part X, line 26)				22,589,757	+	18,935,174
	22				e 21 from line 20			58,195,264		72,139,116
Pai	rt II		ture Blo				b - d - l d		1	
					kamined this return, including accomp ation of preparer (other than officer) i					
Sign		*****		NP.				09-14		
Here	=	1.	ure of office				Date			
			C MYERS :	JR EVP/CFO e and title						
		F · · ·		·-	Date	Ch-	eck if	Drenaror's id-	ntifi	number
الد: م		Preparer's signature			Date	self		Preparer's ide (see instruction		g number
Paid Prepa	arer's	Epper la	ne (or yours	GRANT THORNTON LLP		em	empolyed • T			
Use (if self-emp	oloyed),	P			EIN ►			
	,	address, a	nd ZIP + 4	2010 CORPORATE RIDG	E SUITE 400			Phone no 🕨	(703)	847-7500
				MCLEAN, VA 22102						
Mayt	the IR	S discuss	this retui	rn with the preparer sho	wn above? (see instructions)				~	Yes No

1

Briefly describe the organization's mission

AIRCRAFT OWNERS & PILOTS ASSOCIATION (AOPA), A NOT-FOR-PROFIT INDIVIDUAL MEMBERSHIP ORGANIZATION EFFECTIVELY SERVES THE INTERESTS AND NEEDS OF ITS MEMBERS AND ESTABLISHES, MAINTAINS, AND ARTICULATES POSITIONS OF LEADERSHIP TO PROMOTE THE ECONOMY, SAFETY, UTILITY AND POPULARITY OF FLIGHT IN GENERAL AVIATION AIRCRAFT AOPA REPRESENTS THE INTERESTS OF ALL GENERAL AVIATION OWNERS AND PILOTS BY PROVIDING INFORMATION AND EDUCATION ABOUT GENERAL AVIATION TO ITS MEMBERS AND TO THE PUBLIC, ACTING AS PRINCIPAL ADVOCATE FOR CONSTITUENT INTERESTS RELATED TO GENERAL AVIATION AT ALL LEVELS OF GOVERNMENT, COMMUNICATING THE VALUE AND BENEFIT OF GENERAL AVIATION TO THE PUBLIC, ASSUMING THE LEAD IN ADDRESSING GENERAL AVIATION INDUSTRY ISSUES IN COOPERATION WITH OTHER INDUSTRY LEADERS, AND DEVELOPING THE MARKETPLACE BY PROMOTING LEARNING TO FLY

the prior Form	zation undertake any significant p 990 or 990-EZ? ibe these new services on Sched	orogram services during the year who		es ✓ No
Did the organizes	zation cease conducting, or make	s significant changes in how it condu		es 🔽 No
Section 501(c)(3) and 501(c)(4) organizations	r each of the organization's three larg and section 4947(a)(1) trusts are r evenue, if any, for each program serv	required to report the amount o	
advocacy and in interests of all G principal advocat public, -Assumin	ndividual membership organization provi formation on matters affecting General / eneral Aviation owners and pilots by -P te for constituent interests related to ger g the lead in addressing general aviation	32,862,258 including grants of \$ iding its pilot and aircraft owner members with the sense of th	n-members alike Statement of Purposeneral aviation to its members and to Communicating the value and benefit idustry leaders, -Developing the mark	se AOPA represents the public, -Acting a of general aviation t cetplace by promotin
aviation through Newsletters, AOI America (GASA) This campaign le	the various benefits offered to all mem PA Airport Directory, AOPA Online, Advoca In support of the initiative to educate the everaged celebrity pilots such as Harrison	bers These benefits include, GASA, AOPA Pili acy & Regulatory Efforts, AOPA Member Serv ie public about general aviation, AOPA in 200 n Ford and Morgan Freeman to carry the me	ot Magazine, AOPA Flight Training Mac vices and AOPA Pilot Information Cent 09 ramped up the General Aviation Se essage to opinion leaders and the gene	gazıne, AOPA Electro er General Aviation rves America campa eral public that gene
aircraft to provid local television a gaservesamenca readers the lates	e services to rural communities and loca dvertising, radio spots, a website, and b i com AOPA Pilot Magazine Written for st in avionics innovations and in-depth a	g along with local airports should be protected business owners who have grown their bus officially to educate influencers about generablets by pilots, AOPA Pilot is the world's most nalysis of legislative and regulatory news affi	sinesses through the use of private all al aviation Visit the GASA website for st widely read aviation magazine Eac fecting General Aviation Plus, each iss	rcraft The campaigr additional informati h month, AOPA Pilot sue features account
number of AOPA pilots with funda making learning AOPA members	Pilot copies produced in 2009 was over mental flight skills while helping experie easier and more enjoyable. The total nu are also entitled to a free subscription to	on experts in order to help pilots hone their f 4 5 million AOPA Flight Training Magazine inced pilots and CFIs master new techniques umber of AOPA Flight Training copies produce AOPA ePilot, a weekly, customized electroniat to their email box. The AOPA eFlight edition	This exciting magazine covers the bas This practical information is presente ed in 2009 was over 1 4 million AOPA ic newsletter that delivers the latest G	sics for new and retu ed clearly and concis A Electronic Newslett GA news, as well as,
101,000 In suppand nonpilots sh 40,000 who are influential busine understand the b	oort of its role of educating the public ab aring news stories about general aviation not AOPA members These additional re- ess leaders across the nation Each day, penefits of general aviation flying Airpor	interests and location. In 2009, the total nur out the value of general aviation, AOPA in 20 n from media outlets nationwide. This email aders are influencers on Capitol Hill and in st these influencers learn more about the bene t Directory. The world's most comprehensive	009 launched Aviation eBrief, a daily on now reaches more than 200,000 peo tate houses and local governments evertis of general aviation through eBriefe airport directory is available on AOP.	email newsletter to ple daily, including rerywhere, as well a , helping them to A's member website
on aviation busing cockpit Other provided with general not fuel The Directory	nesses, such as fixed-based operators, fi actical information includes airport diagri es for almost every airport in the United iry's radius search can quickly locate are	latest, most accurate information that is upd light schools, and repair facilities. The online ams, listings for restaurants and lodging, car States. The online Airport Directory now allo a airports with lowest reported fuel near you ig website at www aopa org, which gives th	version is printable in kneeboard form rental and taxi service companies, ar ows members the ability to search for ir planned destination AOPA Online A	nat for easy use in nd local attractions the best bargain or AOPA members also
more enjoyable Safety, and Mer resources and se and in the Air, So Aircraft & Owner	The site includes many valuable resour nbership Services During 2009, over 3 re ervices for general aviation flight such as ecurity NOTAMS and TFR Locator, AOPA ship tab is a nice feature for members w	ces and tools Some examples Flight Planni million visitors viewed more than 69 million p Aviation Weather, AOPA Airports-Fuel Prices Pilot Handbook, Pilot Information Center, Me Tho are seeking information related to aircraf	ing, Aircraft & Ownership, Governmen pages of information The Flight Plann and other Resources, Flight Planner, edical Certificate Center and Internation ft worthiness, buying/selling an aircra	nt Advocacy, Trainin ing tab includes inv Security on the Gro onal Flying and Alas ft, co-ownership, fly
publications incluthe latest Capito Advocacy Resou of AOPA's efforts from students to school, AOPA Flic student pilots, G	iding FAA and frugal flier information. Go Il Hill news, Regulatory and Certification rces for You, AOPA Airport Support Netwi to promote the legislative and political advanced flight. The Training & Safety ght Path is designed to assist one in obta et Back into Flying is a tool for those pilo	rt, industry contact information, aircraft revieus periment Advocacy is a key member benef Policy, Air Traffic Services and Technology, sork, AOPA's Airport Watch Network and a polinterests of all aircraft owners and pilots. The tab contains Learn to Fly information that with aining a pilot certificate, Current Student Pilot streturning to aviation to familiarize thems in performance or turbine aircraft, Find a Flig	fit On the Government Advocacy tab Security and Borders, Airports and Startal to AOPA Political Action Committed e Training & Safety tab is relevant to fill allow one to find a flight instructor at section provides many helpful resolelves with changes in procedures and	members have accite Advocacy, Gover e which is an integrial general aviation and help choose a furces and benefits tregulations, Advanged
school in their areducational literal Handbook PATH Service tab gives endorsed progra the right to fly in Traffic Services 8	rea, Career Pilot is a tool that will help you ature that effectively connects math, some it is AOPA's effort to teach young people is members access to their AOPA membe ms or purchase services AOPA Advocacy in its advocacy efforts AOPA's advocacy it & Technology, Security and Borders, Airp latch Program AOPA Legislative Affairs A	ou plot the best course to a successful caree ence, physics, history, and technology to the about aviation. AOPA provides printed mater profile, renew membership, or utilize a nur y. As America's leading General Aviation organs focused in the following areas. AOPA Legis orts and State Advocacy, Government Advocacy, Segislative staff is situated in offices be	er as a professional pilot, and Youth Ec e basics of general aviation called PAT nals at no cost directly to pilots and te mber of other convenient self-service anization, AOPA fights tirelessly agains slative Affairs, AOPA Regulatory and Co cacy Resources for You, AOPA Airport	ducation section incl H or Pilots and Teac tachers The Memb options to enroll in it anything that thre ertification Policy, A Support Network ar
(Code) (Expenses \$	including grants of \$ ts and figures, designed for permanent file u) (Revenue \$) Ists who cover avial
events GA Statis and jargon that community "AO letter to the edit	stics Facts on pilot certification, airports, characterize everyday "aviation-speak" PA's ABCs of Aviation" can help bridge th or that will set the record straight. It also	aircraft, activity, and flight safety AOPA's Af not only bewilder the uninitiated, they can c ne gap Writing a Letter to the Editor An AOP, o gives tips on getting a letter published or b	BCs of Aviation - an Aviation-to-Englis create a psychological barrier between A guide offering insights of experience proadcast How to Communicate with	sh Dictionary The ac aviation and the ed journalists on wri Elected Officials Loc
- letters, phone officials PATH to Teachers Handbo Guide to Aviation resource list Ho	calls, even e-mail and Internet comm To Aviation AOPA has created an exciting a book - and it effectively connects math, s in A color publication for teens with section w to Have a Successful Media Event A co	or general aviation's rights and freedoms. And his brochure offers the tips of Washington in and highly educational book especially for pilocience, physics, history, and technology to the about airplanes and how they fly, career oncise brochure that includes facts about GA, wide to Holding an American Constitution.	nsiders on effective, targeted commun lots and secondary school teachers. It the basics of general aviation. Aviation s, learning to fly, aviation terms, facts , ideas for involving reporters and stra	ilications with electe i's called PATH - Pilo n and You A Studer s, and history, and i itegies for successfu
non-pilot neighb organizing your a noise and land-u To preserve you leveraging the p	ors appreciate the value of a convenient airport group, creating public relations ar ise issues Includes a list of additional re r local airport, AOPA has staff dedicated ower of the AOPA membership, AOPA ha	uide to Holding an Airport Open House A stept community GA airport Airports Resources nd political action programs, calculating the visources. In brief, how to save your airport! I to combating initiatives that restrict or attemns successfully kept airports open and set the Network volunteers that work to promote the Network volunteers.	for Obtaining Community Support Guivalue of your airport to the community AOPA Airport Support Network and AO apt to close airports Working in conce course for improvements that make	dance and suggesti
serve an importa Transportation S and reporting su Program is suppo General Aviation employees as to	ant role in working against restrictions ar ecurity Administration (TSA) to develop spicious activity This helps General Avia orted by a centralized, government-prov pilots The Airport Watch Program provi how security of their airports and aircra	nd other issues affecting pilots, like keeping a a nationwide Airport Watch Program that use tion keep our airports secure without needle vided, toll-free hotline (1-866-GA-SECURE) a des warning signs for airports, informational ft can be enhanced Go to www aopa org/ai	airports open and accessible AOPA ha es the more than 650,000 pilots as ey iss and expensive security requiremen and system for reporting and acting or literature and training videos to educa irportwatch to find out how you can h	is partnered with the es and ears for obs its AOPA's Airport W in information provice ate pilots and airpor elp at your local air
membership recoget information of be reached at 1- members - over	ord or change their address, get informa on AOPA Member Products Member Sen 800-872-2672 or email memberservices 170,000 contacts per year - in regard to	knowledgeable Member Services Representa tion or enroll in AOPA membership programs vices can help with any question members h s@aopa org Member Services' primary role i o membership record updates and the associ keying over half a million membership recor	s, replace their membership materials lave about their AOPA membership AG on behalf of AOPA is to respond to cal lation's member products, services, ai	or membership card OPA Member Servico Ils and emails from nd programs Addition
opening more co contact centers t that our membe information that	ommunications channels such as email a by educating our members about service rs often aren't even aware of products a they may find helpful and valuable One	Members Services has progressed beyond the hoth web and phone self-service. They have relevant to their call to increase the value and services available to them. So during integer of the most important goals in serving mere	ave taken steps towards evolving into of their membership AOPA offers suc eraction with members, AOPA looks fo mbers is first-contact resolution AOPA	o the next generation of a vast array of oper or opportunities to so ostrives to consister
when they make maximize operat members so tha web Member Se	e a request, the staff is executing it on t tional performance while providing seam t they can get information or complete a ervices works closely with our I&T depart	e member won't have to call or email about heir behalf and it will get done to their satisf iless interaction with the member AOPA is in a transaction at a time most convenient to the timent to provide effective technology solution in the routed to the representatives who are mo	action Throughout the year, the staff ncreasingly providing more communica nem and through their preferred chani ons that enhance all of these channels	f continues to seek ations channels for nel - phone, email, s The phone systen
uses keyword ar allow members to Asked Questions as renewing, up- airshows and the The Pilot Informa	nalysis to route emails efficiently, helping to find answers to their inquiries without area of the Web site AOPA continues to dating their personal or aviation informate AOPA Aviation Summit by sending staff ation Center is available and ready to ar	g us to respond more quickly than the typica being forced to pick up the phone or send a o add more self-service options to the Web s tion, or enrolling in programs or services Me f to the sites to assist with membership-relat nswer all your aviation related questions by y	al contact center The Web staff to but an email One example is the impleme site that allow members to complete t ember Services also supports the AOPA ted questions and transactions AOPA phone 1-800-872-2672 or via email p	ilds online application of our Frequencial own transaction with the reserved at the republic of the reserved at the republic of the reserved and the reserved a
staff of Aviation Certification Dui specialists are co to member ques	Specialists is available to answer any avering 2009, the AOPA Pilot Information Ceonsidered the foremost technical resource tions via email, phone calls, in person via husiasts at major aviation events arounce.	nembers easy access to the information you viation related question. For convenience, we enter responded to over 146,000 emails, pho e available to the General Aviation communit isits and letters. In addition, the staff provided d the country. The spectrum of information comaintenance, regulatory interpretations, airs	e have experts in 2 areas Aviation Te ones calls, in person visits and letters ty During the course of a given year, es a broad base of aviation information covers international flight planning, air space, air traffic control, and more Th	chnical and Medical The aviation techni these specialists re in to pilots, aircraft craft ownership, flig te technical staff ha
training for both diverse backgrou	unds including Air Transport certificated p	ollots, mechanics, corporate pilots, and airpor mation, but that it is presented by an experie		membership not oni

including grants of \$

) (Revenue \$

Other program services (Describe in Schedule O)

4d

4e

Part IV	Checklist of	Required	Schedules

	•		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors? 💋	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		Νo
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	4		
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5	Yes	
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		Νο
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7		Νo
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasiendowments? If "Yes," complete Schedule D, Part $\sqrt{2}$	10		Νο
11	Is the organization's answer to any of the following questions "Yes"? If so,complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable	11	Yes	
	◆ Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI			
	◆ Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII			
	◆ Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII			
	◆ Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX			
	◆ Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X			
	◆ Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X			
12	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12		No
12A	Was the organization included in consolidated, independent audited financial statements for the tax year? Yes No			
	If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional			
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Part I	14b		Νο
15	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II	15		Νο
16	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III	16		Νο
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17	Yes	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		Νo
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		Νο

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1° If "Yes," complete Schedule I, Parts I and II	21		No
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Νo
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Νο
Ь	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part IV	28c	Yes	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Νο
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If</i> " <i>Yes,"</i> complete <i>Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35	Yes	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note, All Form 990 filers are required to complete Schedule O	38	Yes	

orm	990 (2009)			Page
Pa	rt V Statements Regarding Other IRS Filings and Tax Compliance			
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of U.S. Information Returns Enter -0- if not applicable			
	ta 222			
L				
D	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable			
	gaming (gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements filed for the calendar year ending with or within the year covered by this			
	return			
ь	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?			
	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions)	2b	Yes	
_	,			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	3a	Yes	
ь	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3Ь	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial	4a	V	
L	account)?		Yes	
b	If "Yes," enter the name of the foreign country			
	Financial Accounts			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
ь	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding			
_	Prohibited Tax Shelter Transaction?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	6a	Yes	
L	organization solicit any contributions that were not tax deductible?			
D	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	Yes	
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and	7a		
	services provided to the payor?			
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
е	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal	7e		
f	benefit contract?	7£		
	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?	7. 7g		
	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as	- 9		
	required?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did			
	the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.	-		
	Did the organization make any taxable distributions under section 4966?	9a		
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club			
	facilities			
11	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)				
	against amounts due of received from them /			
	```	12a		
Ь	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
	<i>1</i>	,	İ	1

421 AVIATION WAY Frederick, MD 21701 (301) 695-2263

**Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions

Se	processes, or changes in Schedule O. See Instructions. ection A. Governing Body and Management				
			Yes	No	
1a	Enter the number of voting members of the governing body				
ъ	Enter the number of voting members that are independent 1b 10				
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No	
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	4		No	
5	Did the organization become aware during the year of a material diversion of the organization's assets?	5		No	
6	Does the organization have members or stockholders?	6	Yes		
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the				
	governing body?	7a	Yes		
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		No	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following				
а	The governing body?	8a	Yes		
ь	Each committee with authority to act on behalf of the governing body?	8b	Yes		
9	organization's mailing address? If "Yes," provide the names and addresses in Schedule O				
	ection B. Policies (This Section B requests information about policies not required by the Internal evenue Code.)				
	,		Yes	No	
10a	Does the organization have local chapters, branches, or affiliates?	10a		Νο	
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b			
11	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11	Yes		
11A	Describe in Schedule O the process, if any, used by the organization to review the Form 990				
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes		
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes		
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes		
13	Does the organization have a written whistleblower policy?	13	Yes		
14	Does the organization have a written document retention and destruction policy?	14	Yes		
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?				
	The organization's CEO, Executive Director, or top management official	15a	Yes		
Ь	Other officers or key employees of the organization	15b	Yes		
	If "Yes" to line a or b, describe the process in Schedule O (See instructions )				
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		Νo	
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b			
Se	ection C. Disclosure				
17	List the States with which a copy of this Form 990 is required to be filed ►AL , AK , AZ , AR , CA , CO , CT , DC , F KY , LA , ME , MD , MA , MN , MS , MO , NC , ND , OH , OK , PA , RI , SC , TN , U WI	NH,N	IJ,NM	, NY ,	
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply Own website. Another's website.			_ <del>_</del>	
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table				
20	State the name, physical address, and telephone number of the person who possesses the books and records of the	ne orga	nızatıor	n <b>-</b>	

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- ◆ List all of the organization's current key employees See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if the organization did not compensate any current or former officer, director, trustee or key employee										
(A) Name and Title	(B) A verage hours	<b>(C)</b> Position (check all that apply)						<b>(D)</b> Reportable compensation	<b>(E)</b> Reportable compensation	<b>(F)</b> Estimated amount of other
	per week	Rey employee Officer Institutional Trustee Individual trustee or director		Key employee	Highest compensated employee		from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations	
See add'l data										

		1 age v
222 621	96.076	572.82

Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization -22

			Yes	No
3	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3	Yes	
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule I for such			
	ındıvıdual	4	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? If "Yes," complete Schedule J for such person	5		No

#### **Section B. Independent Contractors**

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	(B) Description of services	<b>(C)</b> Compensation
Crawford Advisors LLC PO Box 21228 TULSA, OK 74121	Health Insurance	1,521,731
MRM Worldwide PO Box 7247-7835 PHILADELPHIA, PA 19170	Marketing Agency	1,947,439
Washington Media Group 6 Aqueduct Ct POTOMAC, MD 20854	Media Consultant	1,606,768
AOPA Membership Publications Inc 421 Aviation Way FREDERICK, MD 21701	Mag Prod/Comm Svcs	7,148,202
Ogilvy Public Relations Worldwide PO Box 8500-3900 PHILADELPHIA, PA 19178	Public Relations	646,055
2 Total number of independent contractors (including but not limited to those listed above) \$100,000 in compensation from the organization ►33	who received more than	

33,025,382

17,331,967

74,725

# Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

Δ	Section 501(c)(3) and 501(c)(4) organizations m Il other organizations must complete column (A) but are not required to			(D)	
Do no	ot include amounts reported on lines 6b, p, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D</b> ) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U.S. See Part IV , line 21	0			<u> </u>
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22	0			
3	Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16	0			
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	4,838,086	3,885,319	952,767	
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$	0			
7	Other salaries and wages	5,539,759	4,162,602	1,348,335	28,822
8	Pension plan contributions (include section $401(k)$ and section $403(b)$ employer contributions)	1,269,115	-648,075	1,917,190	
9	Other employee benefits	499,056	282,405	216,651	
10	Payroll taxes	-93,611	1,900,421	-2,003,801	9,769
11	Fees for services (non-employees)				
а	Management	0			
b	Legal	347,110	286,079	59,954	1,077
c	Accounting	305,614	12,918	292,371	325
d	Lobbying	1,050,546	1,050,546		
е	Professional fundraising See Part IV, line 17	64,558			64,558
f	Investment management fees	166,556		166,556	
g	Other	7,895,997	7,238,286	498,351	159,360
12	Advertising and promotion	571,531	554,830	5,065	11,636
13	Office expenses	75,496	45,556	29,892	48
14	Information technology	0			
15	Royalties	0			
16	Occupancy	444,803	2,142	442,661	
17	Travel	828,047	689,949	132,295	5,803
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0			
19	Conferences, conventions, and meetings	2,852,128	2,794,753	56,226	1,149
20	Interest	0			
21	Payments to affiliates	0			
22	Depreciation, depletion, and amortization	1,060,429	664,228	396,201	
23	Insurance	202,438	140,971	61,467	
24	Other expenses Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below )				
а	PRINT, MAIL, POSTAGE, PREMIUMS	6,339,985	6,107,323	191,824	40,838
ь	REPAIRS & MAINTENANCE	415,518	436,222	-20,704	<u> </u>
c	RENTALS	833,301	724,549	108,578	174
d	BANK & INVESTMENT FEES	380,060	345,274	33,594	1,192
е	DUES, LICENSES & SUBSCRIPTIONS	498,628	460,343	34,752	3,533
f	All other expenses	1,792,257	1,725,617	59,184	7,456
25	Total functional expenses. Add lines 1 through 24f	38,177,407	32,862,258	4,979,409	335,740
26	Joint costs. Check here ► ☐ If following SOP 98-2 Complete this line only if the organization reported in		·		· · · · ·
	column (B) joint costs from a combined educational campaign and fundraising solicitation				

Pa	rt X	Balance Sheet						
						<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash—non-interest-bearing				1,088,708	1	-200,278
	2	Savings and temporary cash investments $\ldots$ $\ldots$ .					2	
	3	Pledges and grants receivable, net					3	
	4	Accounts receivable, net				1,690,496	4	1,652,835
	5	Receivables from current and former officers, directors, trustees highest compensated employees. Complete Part II of						
		Schedule L					5	
	6	Receivables from other disqualified persons (as defined under s persons described in section $4958(c)(3)(B)$ Complete Part II of		14958(f)(	1)) and			
		Schedule L					6	
Assets	7	Notes and loans receivable, net					7	
SS	8	Inventories for sale or use					8	_
۲	9	Prepaid expenses and deferred charges				1,542,226	9	1,643,313
	10a	Land, buildings, and equipment cost or other basis <i>Complete Part VI of Schedule D</i>	10a		3,040,594			
	ь	Less accumulated depreciation	10b	1	1,817,549	8,545,745	10c	11,223,045
	11	Investments—publicly traded securities				56,620,157	11	61,454,085
	12	Investments—other securities See Part IV, line 11		7,568,560	12	9,459,404		
	13	Investments—program-related See Part IV, line 11			13			
	14	Intangible assets			14			
	15	Other assets See Part IV, line 11	3,729,129	15	5,841,886			
	16	Total assets. Add lines 1 through 15 (must equal line 34)				80,785,021	16	91,074,290
	17	Accounts payable and accrued expenses .				1,780,042	17	2,665,171
	18	Grants payable					18	
	19	Deferred revenue				10,243,505	19	10,065,729
_	20	Tax-exempt bond liabilities					20	
es es	21	Escrow or custodial account liability Complete Part IV of Schedul	eD.				21	
Liabilities	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified						
7		persons Complete Part II of Schedule L					22	
	23	Secured mortgages and notes payable to unrelated third parties					23	
	24	Unsecured notes and loans payable to unrelated third parties					24	
	25	Other liabilities Complete Part X of Schedule D				10,566,210	25	6,204,274
	26	Total liabilities. Add lines 17 through 25				22,589,757	26	18,935,174
Fund Balances		Organizations that follow SFAS 117, check here ► $\sqrt{}$ and comp through 29, and lines 33 and 34.	let e I	ines 27				
anı	27	Unrestricted net assets				58,195,264	27	72,139,116
B3	28	Temporarily restricted net assets					28	_
F	29	Permanently restricted net assets			29	_		
큔		Organizations that do not follow SFAS 117, check here ▶ ┌ an	d con	ıplet e				
<u>-</u>		lines 30 through 34.						
	30	Capital stock or trust principal, or current funds					30	
Assets	31	Paid-in or capital surplus, or land, building or equipment fund					31	
	32	Retained earnings, endowment, accumulated income, or other fu	nds				32	
Net	33	Total net assets or fund balances				58,195,264	33	72,139,116
_	34	Total liabilities and net assets/fund balances $\ . \ . \ . \ .$				80,785,021	34	91,074,290

Part XI	Financial	Statements	and	Reporting
	i illaliciai	Julichita	unu	IXC POI CIT

			Yes	No
L	Accounting method used to prepare the Form 990			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		Νo
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both			
	☐ Separate basis ☐ Both consolidated and separated basis			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b		

Form **990** (2009)

Name of organization
Aircraft Owners & Pilots Association

Employer identification number

52-0636210

Part II Nonca	ash Property (see Instructions)		
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		<u> </u>	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		<u> </u>	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		<u> </u>	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received

Name of organization Aircraft Owners & Pilots Association Employer identification number

			52-0636210					
Part III	Exclusively religious, charitable, etc., in aggregating more than \$1,000 for the year organizations completing Part III, enter the contributions of \$1,000 or less for the year	ear. (Complete columns (a) through (e e total of ex <i>clusively</i> religious, charita	e) and the following line entry) ble, etc,					
(a) No.		<u> </u>						
from	(b)	(c)	(d)					
Part I	Purpose of gift	Use of gift	Description of how gift is held					
	•	(e)						
		Transfer of gift						
	Transferee's name, address, and	<del>-</del>	onship of transferor to transferee					
		-						
(a) No.	41.)	4-7	7.10					
from	(b)	(c)	(d)					
Part I	Purpose of gift	Use of gift	Description of how gift is held					
			_					
	(e)							
	Transfer of gift							
	Transferee's name, address, and	<del>-</del>	onship of transferor to transferee					
			·					
(a) No.	<i>a</i> ,		7.0					
from	(b)	(c)	(d)					
Part I	Purpose of gift	Use of gift	Description of how gift is held					
	•	(e)						
		Transfer of gift						
	Transferee's name, address, and	I ZIP 4 Relatio	onship of transferor to transferee					
(a) No.	4.)		(1)					
from	(b)	(c)	(d)					
Part I	Purpose of gift	Use of gift	Description of how gift is held					
			— I ————					
		(e)						
		Transfer of gift						
	Transferee's name, address, and	_	onship of transferor to transferee					
	Transfer of a manner, address, and							
		<del></del>						

## Software ID: Software Version:

**EIN:** 52-0636210

Name: Aircraft Owners & Pilots Association

(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
_1_	National Air Transportation Associa 4226 King Street Alexandria, VA 22302	- \$ <u>295,000</u> -	Person  Payroll  Noncash  (Complete Part II if there is a noncash contribution)
_2	The AOPA Foundation Inc 421 Aviation Way  Frederick, MD 21701	- \$ <u>1,360,000</u> -	Person  Payroll  Noncash  (Complete Part II if there is a noncash contribution )
_3	David Albin 10 Rising Moon Santa Fe, NM 87506	- \$	Person  Payroll  Noncash  (Complete Part II if there is a noncash contribution )
4	James Thompson 5555 Winston Ct  Dallas, TX 75220	- \$ <u>25,000</u> -	Person  Payroll  Noncash  (Complete Part II if there is a noncash contribution )
_5	Bendrix Bailey 34 Gerrish Rd  Rochester, MA 02770	- \$	Person  Payroll  Noncash  (Complete Part II if there is a noncash contribution )
_6_	David Shaffer 3548 Bingen Rd Bethlehem, PA 18015	- \$	Person  Payroll  Noncash  (Complete Part II if there is a noncash contribution )

(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
7	Greg Kozmetsky 4802 Ridge Oak Dr Austin, TX 78731	\$\$	Person F Payroll F Noncash F  (Complete Part II if there is a noncash contribution )
8	Hal Shevers 1172 Riverside Dr  Cincinnati, OH 45202	\$\$	Person  Payroll  Noncash  (Complete Part II if there is a noncash contribution)
9	Jerry Gonsoulin 212 Ouiski Bayou Dr Houma, LA 70360	\$\$	Person F Payroll F Noncash F  (Complete Part II if there is a noncash contribution )
10	Joe Clark 7213 Perimeter Rd Seattle, WA 98108	\$\$	Person F Payroll F Noncash F  (Complete Part II if there is a noncash contribution )
	Michael Baldwin 2583 Elk Valley Rd Evergreen, CO 80439	\$\$	Person Payroll Noncash Complete Part II if there is a noncash contribution )
12	Michael Lazar PO Box 514 Jamesville, NY 13078	\$\$	Person  Payroll  Noncash  (Complete Part II if there is a noncash contribution)

(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
_13	Tracy Forrest 221 Circle Dr  Maitland, FL 32751	\$10,000	Person F Payroll F Noncash F  (Complete Part II if there is a noncash contribution )
14	Walter Gattı 2060 S Patrıck Dr Ind Hbr Bch, FL 32937	\$	Person  Payroll  Noncash  (Complete Part II if there is a noncash contribution)
15	Charles Schnatter 516 Altagate Rd Louisville, KY 40206	\$5,000	Person F Payroll F Noncash F  (Complete Part II if there is a noncash contribution )
16	Franklin Johnson 2100 Geng Rd Palo Alto, CA 94303	\$5,000	Person F Payroll F Noncash F  (Complete Part II if there is a noncash contribution )
_17	Fred Underwood 5801 16th St Lubbock, TX 79416	\$5,000	Person F Payroll F Noncash F  (Complete Part II if there is a noncash contribution )
18	Harrison Ford 655 Macculloch Dr Los Angeles, CA 90049	\$5,000	Person F Payroll F Noncash F  (Complete Part II if there is a noncash contribution )

(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
19	Jeffrey Goldberg 20 N Clark St Chicago, IL 60602	\$5,000	Person F Payroll F Noncash F  (Complete Part II if there is a noncash contribution )
20	Lloyd Huck 233 Lions Hill Rd State College, PA 16803	\$5,000	Person  Payroll  Noncash  (Complete Part II if there is a noncash contribution )
21	Foster Bachschmidt 8444 Leeward Air Ranch Cir Ocala, FL 34472	\$10,000	Person F Payroll F Noncash F  (Complete Part II if there is a noncash contribution)
22	William Bachschmidt PO Box 1396 Inglis, FL 34449	\$10,000	Person F Payroll F Noncash F  (Complete Part II if there is a noncash contribution )
23	Terry Kohler PO Box 897 Sheboygan, WI 53082	\$10,000	Person F Payroll F Noncash F  (Complete Part II if there is a noncash contribution)
24	Jerry Buesing 3040 S 7th St  Phoenix, AZ 85040	\$10,000	Person  Payroll  Noncash  (Complete Part II if there is a noncash contribution )

Software ID: Software Version:

**EIN:** 52-0636210

Name: Aircraft Owners & Pilots Association

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per	(C) Position (check all that apply)					1	( <b>D)</b> Reportable compensation from the	<b>(E)</b> Reportable compensation from related	<b>(F)</b> Estimated amount of other compensation
	week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)	from the organization and related organizations
WILLIAM C TRIMBLE III CHAIRMAN	1 0	Х		Х				0	0	0
PAUL C HEINTZ TRUSTEE	1 0	X						0	0	0
JOHN S YODICE SECRETARY & GENERAL COUNSEL	1 0	X		Х				0	0	0
H NEEL HIPP TREASURER & ASSIST SECRETARY	1 0	X		Х				0	0	0
R ANDERSON PEW TRUSTEE	1 0	X						0	0	0
ANNE BLAKE GARRYMORE TRUSTEE	1 0	X						0	0	0
BURGESS H HAMLET III TRUSTEE	1 0	X						0	0	0
DARRELL W CRATE TRUSTEE	1 0	X						0	0	0
LAWRENCE D BUHL III TRUSTEE	1 0	X						0	0	0
JAMES G TUTHILL JR TRUSTEE	1 0	X						0	0	0
RO GER C MYERS JR EXECUTIVE VP/CFO	40 0			Х				320,526	0	51,781
CRAIG L FULLER PRESIDENT	40 0			X				541,526	0	40,958
HARVEY COHEN EXECUTIVE VP/CDO	40 0			Х				301,166	0	50,610
ANDREW CEBULA EXECUTIVE VP, GOV'T AFFAIRS	40 0			X				363,081	0	35,699
DIANA ROBERTS DIRECTOR, PLANNED GIVING	40 0				Χ			296,088	6,826	27,795
GREG PECORARO VP, REGIONAL AFFAIRS	40 0					X		140,067	0	29,294
TIMOTHY FORTUNE SENIOR VP OF HUMAN RESOURCES	40 0					X		185,911	0	29,058
CRAIG SPENCE VP OPERATIONS & INT'L AFFAIRS	40 0					Χ		171,322	0	31,440
STEVE SHAFFER VP,CIO-INFORMATION&TECHNOLOGY	40 0					X		151,299	0	27,258
LORRAINE HOWERTON VP LEGISLATIVE AFFAIRS	40 0					X		206,346	0	23,928
PHILIP B BOYER Former President	0 0						Х	1,545,289	89,250	225,000

### Form 990, Part IX - Statement of Functional Expenses - 24a - 24e Other Expenses

Do not include amounts reported on line 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
PRINT, MAIL, POSTAGE, PREMIUMS	6,339,985	6,107,323	191,824	40,838
REPAIRS & MAINTENANCE	415,518	436,222	-20,704	
RENTALS	833,301	724,549	108,578	174
BANK & INVESTMENT FEES	380,060	345,274	33,594	1,192
DUES, LICENSES & SUBSCRIPTIONS	498,628	460,343	34,752	3,533

DLN: 93493267001010

OMB No 1545-0047

Open to Public Inspection

### **SCHEDULE C**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

**Political Campaign and Lobbying Activities** 

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ► Complete if the organization is described below.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities),

- ◆ Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(b)) Complete Part II.A. Do not complete Part II.B.

FSe fth FSe Na	craft Owners & Pilots Association	e Part II ne 35a Emplo	l-B Do (rega	not co	mplete Part	, then	_
Pa r	t I-A Complete if the organization is exempt under section 501(c) or is a s		36210 on <b>52</b>		anizatio	n.	
1 2 3	Provide a description of the organization's direct and indirect political campaign activities in Par Political expenditures Volunteer hours		►	\$			
Par	t I-B Complete if the organization is exempt under section 501(c)(3).						
1	Enter the amount of any excise tax incurred by the organization under section 4955		<b>!-</b>	\$			
2	Enter the amount of any excise tax incurred by organization managers under section 4955		▶-	\$			_
3	If the organization incurred a section 4955 tax, did it file Form 4720 for this year?				☐ Yes	┌ No	
4a	Was a correction made?				☐ Yes	┌ No	
ь	If "Yes," describe in Part IV						
Par	t I-C Complete if the organization is exempt under section 501(c) except	secti	on 50	)1(c)	(3).		
1	Enter the amount directly expended by the filing organization for section 527 exempt function ac	tivitie	s 🕨	\$			_
2	Enter the amount of the filing organization's funds contributed to other organizations for section exempt funtion activities	527	►	\$			-
3	Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line	17b	<b>F</b>	\$			
4	Did the filing organization file <b>Form 1120-POL</b> for this year?				┌ Yes	┌ No	

State the names, addresses and employer identification number (EIN) of all section 527 political organizations to which payments were made. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) A mount paid from filing organization's funds If none, enter -0-	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

	nedule C (Form 990 or 990-EZ) 2009			Page <b>2</b>
Pa	complete if the organization under section 501(h)).	n is exempt under section 501(c)(3) an	d filed Form 5768	(election
	Check I if the filing organization belongs to			
<u> </u>	Check I If the filing organization checked bo  Limits on Lobbying I  (The term "expenditures" means a		(a) Filing Organization's Totals	<b>(b)</b> A ffiliated Group Totals
1a	Total lobbying expenditures to influence public	opinion (grass roots lobbying)		
ь	Total lobbying expenditures to influence a legis	lative body (direct lobbying)		
c	Total lobbying expenditures (add lines 1a and 1	b)		
d	Other exempt purpose expenditures			
е	Total exempt purpose expenditures (add lines 1	c and 1d)		
f	Lobbying nontaxable amount Enter the amount columns	from the following table in both		
	If the amount on line 1e, column (a) or (b) is: Not over \$500,000	The lobbying nontaxable amount is: 20% of the amount on line 1e		
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000		
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000		
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
	Over \$17,000,000	\$1,000,000		
	Grassroots nontaxable amount (enter 25% of li	ne 1f)		
h	Subtract line 1g from line 1a If zero or less, ent	er -0-		
i	Subtract line 1f from line 1c If zero or less, ent			
j	If there is an amount other than zero on either li section 4911 tax for this year?	ne 1h or line 1i, did the organization file Form 472	0 reporting	┌ Yes ┌ No

columns below. See the instructions for lines 2a through 2f on page 4.)

	Lobbying Expenditures During 4-Year Averaging Period										
	Calendar year (or fiscal year beginning in)	(a) 2006	<b>(b)</b> 2007	<b>(c)</b> 2008	<b>(d)</b> 2009	<b>(e)</b> Total					
2a	Lobbying non-taxable amount										
ь	Lobbying ceiling amount (150% of line 2a, column(e))										
С	Total lobbying expenditures										
d	Grassroots non-taxable amount										
e	Grassroots ceiling amount (150% of line 2d, column (e))										
f	Grassroots lobbying expenditures										

Sche	edule C (Form 990 or 990-EZ) 2009				age <b>3</b>
Pa	rt II-B Complete if the organization is exempt under section 501(c)(3) and ha (election under section 501(h)).	s NOT f	iled Fo	rm 576	8
			a)	(b)	
		Yes	No	A mou	nt
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of				
а	Volunteers?				
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?				
c	Media advertisements?				
d	Mailings to members, legislators, or the public?				
е	Publications, or published or broadcast statements?				
f	Grants to other organizations for lobbying purposes?				
g	Direct contact with legislators, their staffs, government officials, or a legislative body?				
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?				
i	Other activities? If "Yes," describe in Part IV				
j	Total lines 1c through 1i				
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		[		
b	If "Yes," enter the amount of any tax incurred under section 4912				
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912		Ī		
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				
Pai	rt III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).	n 501(c	)(5), o		
	Warran that articles all (OO) or many duran recovered manufactuatible by manufactuatible			1 Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?		<u> </u>	1 Yes	N.a
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?		-	3	No
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?	- F01/s	\ <u>\</u>		No
Pal	rt III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Paranswered "Yes".				)N
1	Dues, assessments and similar amounts from members	1			
2	Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).				
а	Current year	2a	<u> </u>		
b	Carryover from last year	2b			
С	Total	2c			
3	Aggregate amount reported in section $6033(e)(1)(A)$ notices of nondeductible section $162(e)$ dues	3			
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceedoes the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4 <b>4</b>			
5	Taxable amount of lobbying and political expenditures (see instructions)	5			
P	art IV Supplemental Information	•			
Со	omplete this part to provide the descriptions required for Part I-A , line 1 , Part I-B , line 4 , Part I-C , line 5 so, complete this part for any additional information	, and Part	II-B, line	11	
		anation			

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As Filed Data

DLN: 93493267001010

OMB No 1545-0047

Open to Public Inspection

#### **SCHEDULE D** (Form 990)

Department of the Treasury

### **Supplemental Financial Statements**

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

► Attach to Form 990. ► See separate instructions.

Internal Revenue Service **Employer identification number** Name of the organization Aircraft Owners & Pilots Association 52-0636210 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate contributions to (during year) 3 Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised □ No funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or pleasure) Preservation of an historically importantly land area Preservation of a certified historic structure Protection of natural habitat Preservation of open space Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during 3 the taxable year **>**_ Number of states where property subject to conservation easement is located **\(\mathbb{F}_{\top}\)** Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year

9	In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements
Par	t III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.  Complete if the organization answered "Yes" to Form 990, Part IV, line 8.
1a	If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of

provide, in Part XIV, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art,

A mount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year 🕨 🛊 🔛

Does each conservation easement reported on line 2(d) above satisfy the requirements of section

- historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items
  - (i) Revenues included in Form 990, Part VIII, line 1
  - (ii) Assets included in Form 990, Part X

For Privacy Act and Paperwork Reduction Act Notice, see the Intructions for Form 990

- If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the
- following amounts required to be reported under SFAS 116 relating to these items
- Revenues included in Form 990, Part VIII, line 1
- Assets included in Form 990, Part X

170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?

Cat No 52283D

□Yes □No

Par	<b>TIL</b> Organizations Maintaining Co	illections of Art	t, His	tori	cal Tre	asur	es, or Ot	he	r Similar As	sets ( $c$	ontinued)
3	Using the organization's accession and othe items (check all that apply)	r records, check an	y of th	ne foll	owing tha	at are a	a sıgnıfıcar	nt u	se of its collect	ion	
а	Public exhibition		d	Г	Loan or	excha	nge progra	ms			
ь	Scholarly research		е	Г	Other						
c	Preservation for future generations										
4	Provide a description of the organization's co	ollections and expla	ain hov	w they	/ further t	the org	ganızatıon's	s ex	empt purpose ı	n	
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t									_ Yes	┌ No
Par	t IV Escrow and Custodial Arrang						answered	"Y	es" to Form 9	90,	
	Part IV, line 9, or reported an an						- 1-1		- <b>.</b>		
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	lian or other interm	ediary	tor c	ontributio	ons or	otnerasse	ts r		_ Yes	┌ No
ь	If "Yes," explain the arrangement in Part XIV	V and complete the	follow	/ing ta	able						
		·		_					Am	ount	
c	Beginning balance						1	Lc			
d	Additions during the year						1	Ld			
e	Distributions during the year						1	Le			
f	Ending balance						1	Lf			
2a	Did the organization include an amount on Fo	orm 990, Part X, lin	e 21?					•	J	Yes	┌ No
ь	If "Yes," explain the arrangement in Part XIV	/									
Pa	rt V Endowment Funds. Complete	ıf the organızatıo	n ans	were	ed "Yes"	' to Fo					
		(a)Current Year	(b)	Prior Y	rear (	<b>(c)</b> Two `	Years Back	(d)	Three Years Back	(e)Four \	ears Back
La	Beginning of year balance										
b	Contributions										
<b>c</b>	Investment earnings or losses										
d	Grants or scholarships										
е	Other expenditures for facilities and programs										
f	Administrative expenses										
g	End of year balance										
2	Provide the estimated percentage of the yea	r end balance held	as		•						
а	Board designated or quasi-endowment	%									
ь	Permanent endowment > %	,									
c	Term endowment ► %										
3a	Are there endowment funds not in the posses	ssion of the organiz	ation	that a	re held a	and adr	mınıstered	for	the		
	organization by									Yes	No
	(i) unrelated organizations			•				•	3a(	_	<del>                                     </del>
ь	(ii) related organizations								3a(i	<del>-  </del>	<u> </u>
4	Describe in Part XIV the intended uses of th							•		<u>'                                       </u>	<u> </u>
Par	t VI Investments—Land, Buildings					D, Par	t X, line 1	0.			
	Description of investment			(a)	Cost or oth	her (I	<b>b)</b> Cost or oth basıs (other)	ner	(c) Accumulated depreciation	( <b>d)</b> Bo	ook value
La	Land				640,	,871	584,6	509		1	1,225,480
b	Buildings		•		4,479,	,440	5,844,3	30	4,991,679		5,332,09
С	Leasehold improvements							$\neg$		1	
d	Equipment						1,923,9	956	1,765,377	7	158,579
е	Other				21	.,459	9,545,9	929	5,060,493	3	4,506,895

11,223,045

Part VII Investments—Other Securities. See	Form 990, Part X, line 12.		
<ul><li>(a) Description of security or category (including name of security)</li></ul>	(b)Book value		l of valuation year market value
Financial derivatives	9,459,404	000001011010	F
Closely-held equity interests			
Other			
	.		
	9,459,404		
Part VIII Investments—Program Related. Se	ee Form 990, Part X, line 1		
(a) Description of investment type	(b) Book value		l of valuation year market value
		Cost of elia-of-	year market value
	+		
Tabel (Column (b) should equal Form 000, Part V, sel (P) line 12.)	h		
	▶ Ine 15		
Part IX Other Assets. See Form 990, Part X, I	ine 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, I  (a) Descri	ine 15.		<b>(b)</b> Book value
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description (NET)	ine 15.		5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Descri	ine 15.		
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description (NET)	ine 15.		5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description (NET)	ine 15.		5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description (NET)	ine 15.		5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description (NET)	ine 15.		5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description (NET)	ine 15.		5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description (NET)	ine 15.		5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description (NET)	ine 15.		5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description (NET)	ine 15.		5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description (NET)	ine 15.		5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description (NET)	ine 15.		5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description (NET)	ine 15.		5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description (NET)	ine 15.		5,684,019
Part IX Other Assets. See Form 990, Part X, I (a) Description	ne 15. ption		5,684,019
Part IX Other Assets. See Form 990, Part X, I (a) Description (a) Description (a) Description (a) Description (b) Column (b) Should equal Form 990, Part X, col (B) line	15)		5,684,019
Part IX Other Assets. See Form 990, Part X, I (a) Description (a) Description (a) Description (a) Description (b) Column (b) Should equal Form 990, Part X, col (B) line  Part X Other Liabilities. See Form 990, Part	15)	, , , , , , , , , , , , , , , , , , ,	5,684,019
Part IX Other Assets. See Form 990, Part X, I (a) Description (a) Description (a) Description (a) Description (b) Column (b) Should equal Form 990, Part X, col (B) line	15)		5,684,019
Part IX Other Assets. See Form 990, Part X, I (a) Description (a) Description (a) Description (a) Description (b) Column (b) Should equal Form 990, Part X, col (B) line  Part X Other Liabilities. See Form 990, Part	15)	, , , , , , , , , , , , , , , , , , ,	5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description of Liability  Other Assets. See Form 990, Part X, col (B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability	15)	, , , , , , , , , , , , , , , , , , ,	5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description of Liability  Federal Income Taxes	15)		5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description of Liability  Federal Income Taxes	15)	, , , , , , , , , , , , , , , , , , ,	5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description of Liability  Federal Income Taxes	15)	, , , , , , , , , , , , , , , , , , ,	5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description of Liability  Federal Income Taxes	15)		5,684,019
Total. (Column (b) should equal Form 990, Part X, col (B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes	15)	<b>.</b>	5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description of Liability  Federal Income Taxes	15)	, , , , , , , , , , , , , , , , , , ,	5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description of Liability  Federal Income Taxes	15)		5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description of Liability  Federal Income Taxes	15)		5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description of Liability  Federal Income Taxes	15)		5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description of Liability  Federal Income Taxes	15)		5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description of Liability  Federal Income Taxes	15)		5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description of Liability  Federal Income Taxes	15)		5,684,019
Total. (Column (b) should equal Form 990, Part X, col (B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes	15)	, , , , , , , , , , , , , , , , , , ,	5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description of Liability  Federal Income Taxes	15)		5,684,019
Part IX Other Assets. See Form 990, Part X, I  (a) Description (a) Description of Liability  Federal Income Taxes	15 )		5,684,019

4	Reconciliation of Change in Net Assets from Form 990 to Financial Statemen	ILS
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1
2	Total expenses (Form 990, Part IX, column (A), line 25)	2
3	Excess or (deficit) for the year Subtract line 2 from line 1	3
4	Net unrealized gains (losses) on investments	4
5	Donated services and use of facilities	5
6	Investment expenses	6
7	Prior period adjustments	7
8	Other (Describe in Part XIV)	8
9	Total adjustments (net) Add lines 4 - 8	9
10	Excess or (deficit) for the year per financial statements. Combine lines 3 and 9	10
	t XII Reconciliation of Revenue per Audited Financial Statements With Revenue p	
1	Total revenue, gains, and other support per audited financial statements	1
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12	_
- а	Net unrealized gains on investments	
b	Donated services and use of facilities	
c	Recoveries of prior year grants	
d	Other (Describe in Part XIV)	
e	Add lines 2a through 2d	2e
3	Subtract line <b>2e</b> from line <b>1</b>	3
4	A mounts included on Form 990, Part VIII, line 12, but not on line 1	
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a	
ь	Other (Describe in Part XIV) 4b	
С	Add lines <b>4a</b> and <b>4b</b>	4c
5	Total Revenue Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 12)	5
Part	XIII Reconciliation of Expenses per Audited Financial Statements With Expenses	per Return
1	Total expenses and losses per audited financial statements	1
2	Amounts included on line 1 but not on Form 990, Part IX, line 25	
а	Donated services and use of facilities	
b	Prior year adjustments	]
c	Other losses	]
d	Other (Describe in Part XIV)	]
е	Add lines <b>2a</b> through <b>2d</b>	2e
3	Subtract line <b>2e</b> from line <b>1</b>	3
4	A mounts included on Form 990, Part IX, line 25, but not on line 1:	
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a	]
b	Other (Describe in Part XIV)	]
c	Add lines <b>4a</b> and <b>4b</b>	4c
_	Total expenses Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 18)	5
5	t XIV Supplemental Information	

Identifier Return Reference Explanation

additional information

### **Additional Data**

Software ID: Software Version:

(b) A mount

**EIN:** 52-0636210

Name: Aircraft Owners & Pilots Association

#### Form 990, Schedule D, Part X, - Other Liabilities (a) Description of Liability

ACCRUED PENSION	2,282,450
SALARIES & WAGES & BENEFITS	951,225
ACCRUED AIRPORT DIRECTORY	45,000
AIRCRAFT RESERVES	99,661
BUILDING RESERVES	453,104
PAID TIME OFF (PTO)	365,686
CURRENT/DEFERRED TAXES	238,770
INVESTMENT & DISCOUNT FEES	27,900
OTHER LONG TERM OBLIGATIONS	75,000
AUDITING	145,786
DEFERRED RENT LIABILITY	79,907
MARKETING AGENCY	0
COMMISSIONS	13,921
OTHER SHORT TERM OBLIGATIONS	34,311
AON CONTRACT OBLIGATION	1,086,338
MICROSOFT LICENSE	305,215

As Filed Data -

DLN: 93493267001010

SCHEDULE G (Form 990 or 990-EZ)

Name of the organization

Aircraft Owners & Pilots Association

# Supplemental Information Regarding Fundraising or Gaming Activities

OMB No. 1545-0047 **2009** 

Department of the Treasury Internal Revenue Service Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Attach to Form 990 or Form 990-EZ. See separate instructions.

Open to Public Inspection

**Employer identification number** 

	761411011				52-0636210	
	<b>activities.</b> Comple lers are not require			tion answered "Yes" t s part.	to Form 990, Part IV	, line 17.
1 Indicate whether the org	ganızatıon raısed fund	s through a	any of the	following activities Che	eck all that apply	
a Mail solicitations			е	Solicitation of non	-government grants	
<b>b</b> 🔽 Internet and e-mail	solicitations		f	☐ Solicitation of gov	ernment grants	
c 🔽 Phone solicitations			g	☐ Special fundraisin	g events	
d 🔽 In-person solicitation	ons					
<ul><li>Did the organization have or key employees listed</li><li>If "Yes," list the ten high to be compensated at less</li></ul>	ın Form 990, Part VI nest paid individuals o	I) or entity or entities (	ın conne (fundraıse	ction with professional f ers) pursuant to agreeme	undraising activities? ents under which the fur	
(i) Name of individual or entity (fundraiser)  (ii) Activity c con		(iii) fundrais custo contribu Yes	er have dy or ol of	(iv) Gross receipts from activity	(v) A mount paid to (or retained by) fundraiser listed in col (i)	(vi) A mount paid to (or retained by) organization
Telefund Inc	TELEMARKET		No	143,062	64,558	78,504
Total				143,062	64,558	78,504
licensing				to solicit funds or has b		
AL, AK, AZ, AR, CA, CO, CT, DC,	FL,GA,HI,IL,KS,KY,L	4 ,M E ,M D ,N	1A ,MN ,MS	5 ,MO ,NH ,N J ,NM ,NY ,NC ,	T, RI ,SC ,RI ,RI ,SC ,T	N,UT,VA,WA,WV,WI

Pa	rt II	Fundraising Events. Com more than \$15,000 on Form	plete if the organizat 990-EZ, line 6a. List	ion answered "Yes" to events with gross rec	Form 990, Part IV, lir eipts greater than \$5,	ne 18, or ,000.	report	ted
			(a) Event #1	(b) Event #2	(c) O ther Events (total number)	( <b>d)</b> To	otal Eve ol <b>(a)</b> th ol <b>(c)</b> )	
Revenue	1 2 3	Gross receipts  Less Charitable contributions  Gross income (line 1 minus line 2)	(evenicity per		(cotal number)			
	4	Cash prizes						
Expenses	5	Non-cash prizes						
	6	Rent/facility costs						
	7	Food and beverages						
Direct	8	Entertainment						
Δ	9	Other direct expenses .				<u> </u>		
	10	Direct expense summary Add lin	es 4 through 9 ın colum	n (d)	$\mathbf{i}_{-1}, \mathbf{i}_{-1}, \mathbf{i}_{-1}, \mathbf{i}_{-1} \bullet \bullet$			
	11	Net income summary Combine lii				,		
Par	t III	<b>Gaming.</b> Complete if the or \$15,000 on Form 990-EZ, lir		"Yes" to Form 990, Pa	art IV, line 19, or repo	rted mo	re thar	1
Revenue			(a) Bıngo	(b) Pull tabs/Instant bingo/progressive bingo	(c) O ther gaming	(Add co	otal gam I <b>(a)</b> th ol <b>(c)</b> )	
	1	Gross revenue						
နှ	2	Cash prizes						
Expenses	3	Non-cash prizes						
	4	Rent/facility costs						
Direct	5	Other direct expenses						
	6	Volunteer labor		Г Yes% Г No	Г Yes% Г No	_		
		Direct expense summary Add line:	_					
		not gaming moome sammar, som	2, 66,41111 4, 6				Yes	No
9 a b	Is th	er the state(s) in which the organiza ne organization licensed to operate No," Explain				· 9a		
ט								
10a b		e any of the organization's gaming l 'es," Explain	licenses revoked, suspe	nded or terminated during	the tax year?	102	3	
11	Doe:	s the organization operate gaming a	activities with nonmemb	ers?				
12		ne organization a grantor, beneficia ied to administer charitable gaming				.   .		

		Yes	No
13	Indicate the percentage of gaming activity operated in		
а	The organization's facility		
b	An outside facility		
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records		
	Name 🟲		
	Address ►		
	Address •		
15a	Does the organization have a contract with a third party from whom the organization receives gaming revenue?		
	<u> </u>	ia	
D	If "Yes," enter the amount of gaming revenue received by the organization 🕨 \$ and the amount of gaming revenue retained by the third party 🕨 \$		
c	If "Yes," enter name and address		
	Tries, enter name and address		
	Name 🟲		
	Address 🏲		
	Address F		
16	Gaming manager information		
	Name 🟲		
	Gaming manager compensation ► \$		
	Description of services provided 🕨		
	Director/officer Employee Independent contractor		
17	Mandatory distributions		
а	Is the organization required under state law to make charitable distributions from the gaming proceeds to		
	retain the state gaming license?	'a	
b	Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year		

**Compensation Information** 

DLN: 93493267001010

OMB No 1545-0047

Open to Public

### Schedule J (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Inspection **Employer identification number** 

Airci	raft Owners & Pilots Association			• •			
				52-0636210			
Pa	rt I Questions Regarding Compensation	)					
						Yes	Νo
1a	Check the appropriate box(es) if the organization prov 990, Part VII, Section A, line 1a Complete Part III						
	First-class or charter travel	Ī	Housing allowance or residence for	personal use			
	Travel for companions		Payments for business use of perso	nal residence			
	▼ Tax idemnification and gross-up payments	<u>  -   -   -   -   -   -   -   -   -   -</u>	Health or social club dues or initiati	on fees			
	Discretionary spending account	Γ	Personal services (e g , maid, chaut	feur, chef)			
b	If any of the boxes in line 1a are checked, did the orgenmoursement orprovision of all the expenses descr				1b	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?				2	Yes	
3	Indicate which, if any, of the following the organization organization's CEO/Executive Director Check all the	at appl	y				
	Compensation committee	<u> </u>	Written employment contract				
	✓ Independent compensation consultant	<u> </u>	' '				
	Form 990 of other organizations	<u>~</u>	Approval by the board or compensa	tion committee			
4	During the year, did any person listed in Form 990, For a related organization	Part VII	[, Section A , line 1a with respect to t	he filing organization			
а	Receive a severance payment or change-of-control [	paymen	nt?		4a	Yes	
Ь	Participate in, or receive payment from, a supplemen	ntal non	qualified retirement plan?		4b	Yes	
С	Participate in, or receive payment from, an equity-ba	sed co	mpensation arrangement?		4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and pro	ovide th	ne applicable amounts for each item i	n Part III			
	Only 501(c)(3) and 501(c)(4) organizations only mu	st comp	plete lines 5-9.				
5	For persons listed in form 990, Part VII, Section A, compensation contingent on the revenues of	lıne 1a,	did the organization pay or accrue a	ny			
а	The organization?				5a		Νo
b	Any related organization?				5b		Νo
	If "Yes," to line 5a or 5b, describe in Part III						
6	For persons listed in form 990, Part VII, Section A, compensation contingent on the net earnings of	lıne 1a,	did the organization pay or accrue a	ny			
а	The organization?				6a		Νo
b	Any related organization?				6b		Νo
	If "Yes," to line 6a or 6b, describe in Part III						
7	For persons listed in Form 990, Part VII, Section A, payments not described in lines 5 and 6? If "Yes," d			n-fixed	7		No
8	Were any amounts reported in Form 990, Part VII, p subject to the initial contract exception described in in Part III				_		
_					8		No
9	If "Yes" to line 8, did the organization also follow the section $53.4958-6(c)$ ?	rebutt	able presumption procedure describe	d in Regulations	9		

### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
PHILIP B BOYER	(I) (II)	36,538 0	285,750 89,250	1,223,001 0	225,000 0	0	1,770,289 89,250	
ROGER C MYERS JR	(I) (II)	247,984 0	71,750 0	792 0	39,212 0	12,569 0	372,307 0	0
CRAIG L FULLER	(I) (II)	500,000 0	0	41,526 0	26,875 0	14,083	582,484 0	0
HARVEY COHEN	(I) (II)	205,025	95,000 0	1,141 0	36,910 0	13,700	351,776 0	0
DIANA ROBERTS	(I) (II)	100,000	82,994 6,826	113,094 0	23,707 0	4,088	323,883 6,826	0
ANDREW CEBULA	(I) (II)	217,508 0	75,424 0	70,149 0	21,436	14,263	398,780 0	0
GREG PECORARO	(I) (II)	124,705 0	15,362 0	0 0	18,152 0	11,142 0	169,361 0	0
TIMOTHY FORTUNE	(I) (II)	170,442 0	15,469 0	0	20,319	8,739	214,969 0	0
CRAIG SPENCE	(ı) (ıı)	158,197 0	13,125 0	0	19,543	11,897	202,762	0
STEVE SHAFFER	(ı) (ıı)	151,299 0	0	0	15,099	12,159	178,557 0	0
LO RRA I N E H O WERT O N	(I) (II)	196,154 0	10,075 0	117 0	22,311	1,617	230,274 0	0

### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Ident if ier	Ret urn Ref erence	Explanation
Part I, Line 4a		During 2009, one listed person on this return, Andrew Cebula, received severance payment(s) in the amount of \$70,617
Part I, Line 4b		Phil Boyer received a \$225,000 contribution into a 457F Plan during 2009 Phil Boyer received distributions of \$1,215,125 and Diana Roberts received distributions of \$109,257 from 457F plans

Schedule J (Form 990) 2009

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493267001010

OMB No 1545-0047

Open to Public

#### Schedule L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

J

INC

INC

AOPA MEMBERSHIP PUBLICATIONS

AOPA MEMBERSHIP PUBLICATIONS

AOPA INSURANCE AGENCY

### **Transactions with Interested Persons**

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

	the organization ners & Pılots Association					Employer identification	n number	i
						52-0636210		
Part I	Excess Benefit Trans Complete if the organizatio						40b	
1	(a) Name of disqua	lified person		<b>(b)</b> Descri	ption of trar	saction	( <b>c)</b> Cor <b>Yes</b>	rrected <b>No</b>
	r the amount of tax ımposed ıon 4958					eyear under 🟲 \$		
<b>3</b> Ente	r the amount of tax, If any, o	n line 2, above, re	ımbursed by the	organization		🕨 \$		
Part II	Loans to and/or Fr Complete if the organizat			Part IV , line 26 , c	r Form 990	-EZ, Part V , line 38a		
(a) Name	of interested person and		( <b>c)</b> O riginal icipal amount	(d)Balance due	<b>(e)</b> In default?	• •	<b>(g)</b> Writte greemen	
otal .			<b>b</b> ¢	1		1 1		
Part III	Grants or Assistanc Complete if the organi				line 27			
(a	) Name of interested persor	(h)Rel		en interested perso	n n	mount of grant or type	of assist	ance:
			٠					
Part IV	<b>Business Transactio</b> Complete if the organi				line 28a - 2	28h or 28c		
(a)	Name of interested person	<b>(b)</b> Rela between	ationship interested and the	(c) A mount of transaction	-	cription of transaction	organiz	arıng o zatıon's nues?
они уог	DICE	SECRETAR	ızatıon Y/GENERAL	350,65	9 CORPOR	ATE LEGAL COUNSEL	Yes -	<b>No</b> No
OPA SE	RVICE CORPORATION	COUNSEL SHARE OF	TICER	381 28	7 SERVICE	FEE REVENUE		Νο
	RVICE CORPORATION	SHARE OF		·		DLLECTED AND		No

SHARE OFFICER

SHARE OFFICER

SHARE OFFICER

302,411 CASH COLLECTED AND

TRANSFERRED

1,616,657 DIVIDEND PAYMENT

7,148,202 SERVICE FEE REVENUE

Νo

Νo

### OMB No 1545-0047

Open to Public Inspection

### **SCHEDULE 0**

(Form 990)

Department of the Treasury Internal Revenue Service

 $\label{lem:complete} \textbf{Complete to provide information for responses to specific questions on } \\$ Form 990 or to provide any additional information. ► Attach to Form 990.

**Supplemental Information to Form 990** 

Name of the organization Aircraft Owners & Pilots Association Employer identification number

52-0636210

PART VI, SECTION B,	Return Reference	Explanation
SECTION		
POLICIES, LINE 12C		THE AIRCRAFT OWNERS & PILOTS ASSOCIATION'S BOARD HAS A WRITTEN CONFLICT OF INTEREST POLICY THE CONFLICT OF INTEREST POLICY REQUIRES PERSONS COVERED (OFFICERS, DIRECTORS, TRUSTEES AND KEY EMPLOYEES) TO ANNUALLY DISCLOSE AND UPDATE, ON A STANDARD FORM, TO THE SECRETARY/LEGAL COUNSEL AND/OR SENIOR VP OF HUMAN RESOURCES INTERESTS THAT COULD GIVE RISE TO CONFLICT(S) SECRETARY/LEGAL COUNSEL REVIEWS THE ANNUAL DISCLOSURES BY THE BOARD MEMBERS AND THE PRESIDENT THE SENIOR VP OF HUMAN RESOURCES REVIEWS THE ANNUAL DISCLOSURES BY THE OFFICERS, AND KEY EMPLOYEES ANY PROPOSED AND/OR ONGOING TRANSACTIONS FLAGGED AS POTENTIALLY CONFLICTING WILL BE MONITORED BY THE PRESIDENT AND CFO AND DISCLOSED TO THE BOARD THIS POLICY IS DOCUMENTED AND MADE AVAILABLE TO EMPLOYEES VIA COMPANY INTRANET NEW EMPLOYEES, WHO ARE COVERED BY THIS POLICY, RECEIVE A HARD COPY OF THE POLICY AND A DISCLOSURE FORM AT THE OUTSET OF THEIR EMPLOYMENT
PART VI, SECTION A, LINE 10		THE FORM 990 RETURN IS REVIEWED BY OUR OUTSIDE TAX ACCOUNTING FIRM, GRANT THORNTON LLP, AND BY APPROPRIATE INTERNAL AOPA STAFF BEFORE IT IS SENT TO OUR BOARD OF TRUSTEES FOR REVIEW THE BOARD HAS AN OPPORTUNITY TO MAKE ANY COMMENTS/RECOMMENDATIONS BEFORE RETURN IS FILED
PART VI, SECTION C, LINE 19		THE ORGANIZATION DOES MAKE AVAILABLE ITS CONFLICT OF INTEREST POLICY, FINANCIAL STATEMENTS, FORM 990 RETURNS, AND FORM 1024 TO THE GENERAL PUBLIC ALTHOUGH IT DOES NOT MAKE AVAILABLE ITS GOVERNING DOCUMENTS THE PUBLIC CAN RECEIVE COPIES BY CONTACTING THE ORGANIZATION'S HEADQUARTERS
PART VI, SECTION B, LINE 15		THE COMPENSATION FOR THE PRESIDENT IS SET BY THE BOARD OF TRUSTEES AND COMPENSATION COMMITTEE AND CONTRACTUALLY CONFIRMED THROUGH AN EMPLOYMENT A GREEMENT BETWEEN THE BOARD AND THE INCUMBENT THE BASE SALARY FOR THIS POSITION MAY BE ADJUSTED BY THE BOARD FROM TIME TO TIME AT ITS SOLE DISCRETION THE PRESIDENT IS ALSO CONSIDERED ANNUALLY BY THE BOARD FROM TIME TO TIME AT ITS SOLE DISCRETION THE PRESIDENT IS ALSO CONSIDERED ANNUALLY BY THE BOARD FOR AN INCENTIVE BONUS WHICH IS A TARGET PERCENT OF BASE SALARY THE ACTUAL BONUS PAID IS DETERMINED BY THE BOARD BASED ON ITS ASSESSMENT OF THE PRESIDENT'S PERFORMANCE AND THAT OF THE ORGANIZATION AGAINST A PPROPRIA TE GOALS SET BY THE COMPENSATION COMMITTEE AND THE PRESIDENT PERIODIC INDEPENDENT REVIEWS OF THE PRESIDENT'S COMPENSATION COMMITTEE AND THE PRESIDENT PERIODIC INDEPENDENT REVIEWS OF THE PRESIDENT'S COMPENSATION ARE CONDUCTED BY OUTSIDE COMPENSATION EXPERTS TO ENSURE THAT THE COMPENSATION PAID IS REASONABLE BASED ON APPROPRIA TE DATA AS TO COMPARABILITY OF COMPENSATION PAID BY SIMILAR ORGANIZATIONS FOR POSITIONS OF SIMILAR SCOPE OF RESPONSIBILITY THE COMPENSATION LEVELS AND SALARY RANGES FOR OFFICERS AND KEY EMPLOYEES OF THE ORGANIZATION ARE ESTABLISHED BASED ON COMPETITIVE WARKET DATA OBTAINED THROUGH PERIODIC SALARY SURVEYS PERFORMED BY OUTSIDE COMPENSATION EXPERTS BNGAGED BY THE ORGANIZATION THESE AS COMPARED TO COMPENSATION PAID BY SIMILAR SCOPE OF RESPONSIBILITY ALL POSITIONS ARE EVALUATED ORGANIZATIONS FOR POSITIONS OF SIMILAR SCOPE OF RESPONSIBILITY ALL POSITIONS ARE EVALUATED ORGANIZATIONS FOR POSITIONS OF SIMILAR SCOPE OF RESPONSIBILITY ALL POSITIONS ARE EVALUATED ORGANIZATION FOR POSITIONS OF SIMILAR SCOPE OF RESPONSIBILITY ALL POSITIONS ARE EVALUATED ORGANIZATION FOR POSITIONS OF SIMILAR SCOPE OF RESPONSIBILITY ALL POSITIONS ARE EVALUATED ORGANIZATION FOR POSITIONS OF SIMILAR SCOPE OF RESPONSIBILITY ALL POSITIONS ARE EVALUATED ORGANIZATION AS ADOPTED A "PAY FOR PERFORMANCE" PHILOSOPHY ALLOWING MANAGERS TO AWARD MERT INCREASES BASED ON AN INDIVIDUAL SPR
PART VI, SECTION A, LINE 7A		AOPA members are entitled to one vote Each member entitled to vote may do so either in person or by written proxy
Part I, Summary Describe Activities		A not-for -profit individual membership organization providing its pilot and aircraft owner members with useful services while acting as an authoritative source of advocacy and information on matters affecting General Aviation for the benefit of members and non-members alike

DLN: 93493267001010

OMB No 1545-0047

### **SCHEDULE R** (Form 990)

Department of the Treasury

Internal Revenue Service

56-3014117

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. ► Attach to Form 990. ► See separate instructions.

**Related Organizations and Unrelated Partnerships** 

Open to Public Inspection

Name of the organization Aircraft Owners & Pilots Association **Employer identification number** 

52-0636210

Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)

(a)
Name, address, and EIN of disregarded entity

(b) Primary activity

(c) Legal domicile (state or foreign country)

(d) Total income

(e) End-of-year assets

(f) Direct controlling entity

Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	<b>(f)</b> Direct controlling entity
AOPA AIR SAFETY FOUNDATION					
421 AVIATION WAY	CHARITABLE	DE	3	7	N/A
FREDERICK, MD 21701 52-6042953 THE AOPA FOUNDATION INC					
421 AVIATION WAY	CHARITABLE	MD	3	7	N/A
FREDERICK, MD 21701 20-8817225 AOPA POLITICAL ACTION COMMITTEE					
421 AVIATION WAY	PAC		527	N/A	N/A
FREDERICK, MD 21701					

Yes

Yes

No

Part III	Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV,	line 3
	because it had one or more related organizations treated as a partnership during the tax year.)	

(i) Code V—UBI (c) (h) (j) (e) **(f)** Share of total income Disproprtionate General or (a) Name, address, and EIN of (b) Legal (d) (g) Predominant income Primary activity domicile Direct controlling Share of end-of-year allocations? amount in box 20 of managing (related, unrelated, Schedule K-1 partner? related organization (state or entity assets excluded from tax (Form 1065) foreign under sections 512country) 514)

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	<b>(d)</b> Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	<b>(f)</b> Share of total income	(g) Share of end-of-year assets	<b>(h)</b> Percentage ownership
AOPA SERVICE CORPORATION 421 AVIATION WAY FREDERICK, MD21701 53-0211507	MARKETING	DC	AOPA	C CORP	7,303,290	5,797,167	100 000 %
AOPA MEMBERSHIP PUBLICATIONS INC 421 AVIATION WAY FREDERICK, MD21701 52-2055960	Magazines	MD	AOPA	C CORP	19,155,052	4,709,568	100 000 %
AOPA INSURANCE AGENCY 421 AVIATION WAY FREDERICK, MD21701 52-1813554	INSURANCE	MD	AOPA	C CORP	7,254,059	8,185,374	100 000 %

(3)

(4)

(5)

(6)

Sched	lule R (Form 990) 2009		Рa	ge <b>3</b>
Pai	Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, or 36.)			
	Note. Complete line 1 if any entity is listed in Parts II, III or IV	,	Yes	No
<b>1</b> Du	ırıng the tax year, dıd the orgranızatıon engage ın any of the following transactions with one or more related organızatıons listed in Parts II-IV?			
а	Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity	1a		No
b	Gift, grant, or capital contribution to other organization(s)	1b		No
c	Gift, grant, or capital contribution from other organization(s)	1c	Yes	
d	Loans or loan guarantees to or for other organization(s)	1d		No
e	Loans or loan guarantees by other organization(s)	1e		No
f	Sale of assets to other organization(s)	1f		No
g	Purchase of assets from other organization(s)	1g		No
h	Exchange of assets	1h		No
i	Lease of facilities, equipment, or other assets to other organization(s)	1i		No
j	Lease of facilities, equipment, or other assets from other organization(s)	1j		No
k	Performance of services or membership or fundraising solicitations for other organization(s)	1k		No
- 1	Performance of services or membership or fundraising solicitations by other organization(s)	11	Yes	
m	Sharing of facilities, equipment, mailing lists, or other assets	1m	Yes	
n	Sharing of paid employees	1n	Yes	
o	Reimbursement paid to other organization for expenses	10		No
р	Reimbursement paid by other organization for expenses	1р	Yes	
q	O ther transfer of cash or property to other organization(s)	1q	Yes	
r	Other transfer of cash or property from other organization(s)	1r	Yes	
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction three	sholds		
	(a)  Name of other organization  (b)  Transaction  type(a,r)	Amoun	(c) t involv	ed ·
(1) Se (2)	type(a-r) e Additional Data Table			

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a)
Name, address, and EIN of entity

(b) Primary activity (c) Legal domicile (state or foreign country) (d)
Are all
partners
section
501(c)(3)

501(c)(3) organizations? Yes No (e) Share of end-of-year assets **(f)**Disproprtionate allocations?

No

Yes

(g) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)

(h) General or managing partner?

Yes No

Software ID: Software Version:

**EIN:** 52-0636210

Name: Aircraft Owners & Pilots Association

	990, Schedule R, Part V - Transactions With Related Organizations (a) Name of other organization	<b>(b)</b> Transaction type(a-r)	<b>(c)</b> A mount Involved (\$)
(1)	AOPA SERVICE CORPORATION	L	381,287
(2)	AOPA MEMBERSHIP PUBLICATIONS INC	L	7,148,202
(3)	AOPA AIR SAFETY FOUNDATION	M ,N ,P	2,947,035
(4)	THE AOPA FOUNDATION INC	M ,N ,P	2,069,019
(5)	AOPA MEMBERSHIP PUBLICATIONS INC	М,Р	7,186,486
(6)	AOPA SERVICE CORPORATION	M ,P	3,780,529
(7)	AOPA POLITICAL ACTION COMMITTEE	P	287,354
(8)	A O P A I N SURANCE A GENCY	P	3,773,714
(9)	AOPA INSURANCE AGENCY	R	1,616,657
(10)	THE AOPA FOUNDATION INC	Q	1,029,375
(11)	AOPA AIR SAFETY FOUNDATION	Q	2,505,146
(12)	AOPA POLITICAL ACTION COMMITTEE	Q	220,829
(13)	AOPA SERVICE CORPORATION	Q	5,712,254
(14)	AOPA MEMBERSHIP PUBLICATIONS INC	Q	302,411
(15)	THE AOPA FOUNDATION INC	С	1,360,000

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DLN: 93493267001010

OMB No 1545-0184

Form **4797** 

## **Sales of Business Property**

(Also Involuntary Conversions and Recapture Amounts Under Sections 179 and 280F(b)(2))

Department of the Treasury

ntema	Revenue Service (99)		Sequence No 27
	ne(s) shown on return	Ident if yir	g number
Airci	raft O wners & Pilots Association	52-06362	210
1	Enter the gross proceeds from sales or exchanges reported to you for 2009 on Form(s) 1099-B or		
	1099-S (or substitute statement) that you are including on line 2, 10, or 20 (see instructions) .	1	
Pa	Sales or Exchanges of Property Used in a Trade or Business and Involu From Other Than Casualty or Theft—Most Property Held More Than 1 Ye		
_	(a) Description of property acquired (mo , day, vr) (c) Date Sold (mo , day, price allowed ba	st or other sis, plus ements and use of sale	(g) Gain or (loss) Subtract (f) from the sum of (d) and (e)
2			
3	Gain, if any, from Form 4684, line 43		3
4	Section 1231 gain from installment sales from Form 6252, line 26 or 37	[	4
5	Section 1231 gain or (loss) from like-kind exchanges from Form 8824	[	5
6	Gain, if any, from line 32, from other than casualty or theft	[	6
7	Combine lines 2 through 6 Enter the gain or (loss) here and on the appropriate line as follows .	[	7
	<b>Partnerships (except electing large partnerships) and S corporations.</b> Report the gain or (loss) follow instructions for Form 1065, Schedule K, line 10, or Form 1120S, Schedule K, line 9 Skip lines 8, 9, 12 below		·
	Individuals, partners, S corporation shareholders, and all others. If line 7 is zero or a loss, enter the a from line 7 on line 11 below and skip lines 8 and 9 If line 7 is a gain and you did not have any prior section 1231 losses, or they were recaptured in an earlier year, enter the gain from line 7 as a long-capital gain on the Schedule D filed with your return and skip lines 8, 9, 11, and 12 below	/ear	
8	Nonrecaptured net section 1231 losses from prior years (see instructions)	[	8
9	Subtract line 8 from line 7 If zero or less, enter -0- If line 9 is zero, enter the gain from line 7 on line below If line 9 is more than zero, enter the amount from line 8 on line 12 below and enter the gain from as a long-term capital gain on the Schedule D filed with your return (see instructions)	om line 9	9
Da	rt II Ordinary Gains and Losses (see instructions)		<u> </u>
10		\	
	NANZA AIRPLANE 10-11-1991 09-29-2009 106,725 220,635	227,424	 1
		,	
11	Loss, if any, from line 7	[	11 ( )
12	Gain, if any, from line 7, or amount from line 8, if applicable	[	12
13	Gain, if any, from line 31	[	13
14	Net gain or (loss) from Form 4684, lines 35 and 42a	[	14
15	Ordinary gain from installment sales from Form 6252, line 25 or 36	[	15
16	Ordinary gain or (loss) from like-kind exchanges from Form 8824	[	16
17	Combine lines 10 through 16	[	<b>17</b> 99,936
18	For all except individual returns, enter the amount from line 17 on the appropriate line of your return lines a and b below For individual returns, complete lines a and b below	and skip	
а	Enter the part of the loss from income-producing property on Schedule A (Form 1040), line 28, and the loss from property used as an employee on Schedule A (Form 1040), line 23 Identify as from "F	the part of orm	18a
L	4797, line 18a "See instructions	F	100
Ь	line 14		18b

Part III Gain From Disposition of Property Under Sections 1245, 1250, 1252, 1254, and 1255 (see instructions)

19	(a) Description of section 1245, 1250, 1252, 1254, or 1255 pro		<b>(b)</b> Date <b>(c)</b> Date sold acquired(mo , (mo , day, day, yr ) yr )							
A									uu ;	,,,,
В										
C D										
	These columns relate to the properties on lines 19A through 19D	<b> -</b>	Property A	P	ropert	у В	Prop	erty C		Property D
20	Gross sales price (Note: See line 1 before completing )	20								
21	Cost or other basis plus expense of sale	21								
22	Depreciation (or depletion) allowed or allowable	22								
23	Adjusted basis Subtract line 22 from line 21 $$ .	23								
24	Total gain Subtract line 23 from line 20	24								
25	If section 1245 property:									
а	Depreciation allowed or allowable from line 22	25a								
b	Enter the <b>smaller</b> of line 24 or 25a	25b								
26	If section 1250 property: If straight line depreciation was used, enter -0- on line 26g, except for a corporation subject to section 291									
а	Additional depreciation after 1975 (see instructions)	26a								
b	Applicable percentage multiplied by the <b>smaller</b> of line 24 or line 26a (see instructions)	26b								
c	Subtract line 26a from line 24 If residential rental property <b>or</b> line 24 is not more than line 26a, skip lines 26d and 26e	26c								
d	Additional depreciation after 1969 and before 1976	26d								
е	Enter the <b>smaller</b> of line 26c or 26d	26e								
f	Sections 291 amount (corporations only)	26f								
g	Add lines 26b, 26e, and 26f	26g								
27	If section 1252 property: Skip this section if you did not dispose of farmland or if this form is being completed for a partnership (other than an electing large partnership)									
а	Soil, water, and land clearing expenses	27a								
b	Line 27a multiplied by applicable percentage (see instructions)	27b								
С	Enter the <b>smaller</b> of line 24 or 27b	27c								
28	If section 1254 property:									
а	Intangible drilling and development costs, expenditures for development of mines and other natural deposits, mining exploration costs, and depletion (see instructions)	28a								
b	Enter the <b>smaller</b> of line 24 or 28a	28b								
29	If section 1255 property:									
а	Applicable percentage of payments excluded from income under section 126 (see instructions)	29a								
ь	Enter the <b>smaller</b> of line 24 or 29a (see instructions)	29b							$\dashv$	
	ummary of Part III Gains. Complete prope		olumns A throuah	D th	roual	n line 2	29b befo	re gon	na to	o line 30.
30	Total gains for all properties Add property column			•				30		
31	Add property columns A through D, lines 25b, 26g	g, 27c	, 28b, and 29b Ente	r here	e and o	n line 1		31		
32	Subtract line 31 from line 30 Enter the portion fro portion from other than casualty or theft on Form 4		•			e 37 E • •	nter the	32		
Part IV Recapture Amounts Under Sections 179 and 280F(b)(2) When Business Use Drops to 50% or Less (see instructions)										
							Section 179			b) Section 280F(b)(2)
33	Section 179 expense deduction or depreciation a	llowab	le in prior years .	. [	33	•	-, -		<del>                                     </del>	-00: (0)(2)
34	Recomputed depreciation (see instructions)				34				İ	
	Becapture amount Subtract line 24 from line 22 See the inc				25				+	

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DLN: 93493267001010

Form **8275** 

(Rev December 2009)

Department of the Treasury Internal Revenue Service

### **Disclosure Statement**

Do not use this form to disclose items or positions that are contrary to Treasury regulations. Instead, use Form 8275-R, Regulation Disclosure Statement.

See separate instructions.

► Attach to your tax return.

OMB No 1545-0889

Attachment
Sequence No **92** 

Name(s) shown on return Aircraft Owners & Pilots Association						Identifying number shown on return						
						52-0636210						
Part I	General Infor	<b>mation</b> (see inst	ructions)									
Rev. Ru	(a) ., Rev. Proc., etc.	(b) Item or Group of Items		(c) ed Description of Items		(d) Form or Schedule	(e) Line No.	(f) Amount				
1 SEE BELOW		ROYALTY	SEE BELOW		990		11A	515,039				
2												
3												
4												
5												
6												
		anation (see inst										
MEMBERS MINNESC COMPAN RELATED NOT INC	S WHO SUFFER LO DTA AND, FROM T Y'S COSTS AOPA TO THE INSURA OME FROM A TRA	BLE TO AOPA MEM DSSES IN AVIATIO TIME TO TIME, AOF A DOES NOT INCLU NCE PROGRAM SPO ADE OR BUSINESS US, 91 F 3D 115	N ACCIDENTS T PA RECEIVES REV JDE AS UNRELAT ONSORED BY AO AND THUS IS NO	HE GROUP INSURA /ENUE FROM THE E ED BUSINESS INC PA IS ROYALTY IN T UNRELATED BUS	ANCE POL EXCESS O OME SUC COME UN	ICY IS UNI F PREMIUN H PAYMEN [*] DER IRC 5	DERWRITTEN 1S OVER THE TS BECAUSE 12(B)(2) THE	BY INSURANCE THE INCOME INCOME IS				
4												
5												
6												
								_				
Part III	Information /	About Pass-Thro	ough Entity. ⊤o	be completed by	partners	, shareho	lders, benef	iciaries, or				
-	is part only if you	are making adequate a partners hip, S corpo		_	nt company	(RIC), real	estate investm	nent trust				
(REIT)	, or real estate mort	gage investment cond de of pass-through e	duit (REMIC)	2 Identifying num								
				3 Tax year of pas	ss-through	entity to						
				4 Internal Reven	ue Service		ere the pass-t	hrough entity				

filed its return