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Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code
(except black lung benefit trust or private foundation)

2009

Department of the Treasury
Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

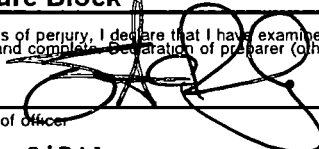
For the 2009 calendar year, or tax year beginning , 2009, and ending

B Check if applicable: ☐ Address change ☐ Name change ☐ Initial return ☐ Termination ☐ Amended return ☐ Application pending	Please use IRS label or print or type. See specific instructions.	C United Way of Greater St. Joseph P.O. Box 188 St. Joseph, MO 64502	D Employer identification number 44-0547802
			E Telephone number (816) 364-2381
		F Name and address of principal officer Same As C Above	G Gross receipts \$ 4,257,052.
I Tax-exempt status ☒ 501(c) (3) (insert no.) ☐ 4947(a)(1) or ☐ 527		H(a) Is this a group return for affiliates? ☐ Yes ☒ No H(b) Are all affiliates included? ☐ Yes ☐ No If 'No,' attach a list (see instructions)	
J Website: www.stjosephunitedway.org		H(c) Group exemption number	
K Form of organization ☒ Corporation ☐ Trust ☐ Association ☐ Other		L Year of formation 1975	M State of legal domicile MO

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: <u>The mission of the United Way of Greater St. Joseph is to improve lives through the caring power of community. United Way accomplishes this through support to the program services of 18 health and human service agencies and through United Way's own community initiatives.</u>		
	2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its assets.		
	3	Number of voting members of the governing body (Part VI, line 1a)	32
	4	Number of independent voting members of the governing body (Part VI, line 1b)	32
	5	Total number of employees (Part V, line 2a)	14
	6	Total number of volunteers (estimate if necessary)	1,200
	7a	Total gross unrelated business revenue from Part VIII, column (C), line 12	0.
7b	Net unrelated business taxable income from Form 990-T, line 34	0.	
Revenue	8	Contributions and grants (Part VIII, line 1h)	Prior Year: 3,839,141. Current Year: 3,766,265.
	9	Program service revenue (Part VIII, line 2g)	65,918. 53,575.
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	-14,362. 45,923.
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	53,248. 65,604.
	12	Total revenue. Add lines 8 through 11 (must equal Part VIII, column (A), line 12)	3,943,945. 3,931,367.
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	2,874,118. 2,628,024.
	14	Benefits paid to or for members (Part IX, column (A), line 4)	
Expenses	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	417,684. 427,973.
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	
	b	Total fundraising expenses (Part IX, column (D), line 25) 145,068.	
	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f)	302,964. 311,273.
	18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	3,594,766. 3,367,270.
	19	Revenue less expenses. Subtract line 18 from line 12	349,179. 564,097.
	Not Assets or Fund Balances	20	Total assets (Part X, line 16)
21		Total liabilities (Part X, line 26)	2,998,563. 2,809,989.
22		Net assets or fund balances. Subtract line 21 from line 20	4,609,818. 5,393,212.

Part II Signature Block

Sign Here	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.		
	Signature of officer 	Date July 14, 2010	
	Signature of officer Seann O'Riley Type or print name and title Treasurer		
Paid Preparer's Use Only	Preparer's signature 	Date 7-12-2010	Check if self-employed ☐
	Firm's name (or yours if self-employed), address, and ZIP + 4 TRUMAN D. HARDY, CPA, CVA SUMNER, CARTER, HARDY & SCHWICHTENBERG, PC 1604 CROSS ST SAINT JOSEPH, MO 64506-2461		Preparer's identifying number (see instructions) P00049674 EIN 27-1579646 Phone no (816) 279-7450

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes ☐ No

BAA For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions.

TEEA0113L 12/29/09 Form 990 (2009)

G-17 12

Part III Statement of Program Service Accomplishments

1 Briefly describe the organization's mission:

The mission of the United Way of Greater St. Joseph is to improve lives through the caring power of community.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? See Schedule O.

☒ Yes ☐ No

If 'Yes,' describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services?

☐ Yes ☒ No

If 'Yes,' describe these changes on Schedule O.

4 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code:) (Expenses \$ 2,599,120. including grants of \$ 2,599,120.) (Revenue \$)

See Schedule O

4b (Code:) (Expenses \$ 248,338. including grants of \$) (Revenue \$)

See Schedule O

4c (Code:) (Expenses \$ 174,439. including grants of \$ 8,109.) (Revenue \$)

See Schedule O

4d Other program services. (Describe in Schedule O.) See Schedule O

(Expenses \$ 95,022. including grants of \$) (Revenue \$)

4e Total program service expenses > 3,116,919.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A	X	
2 Is the organization required to complete Schedule B, Schedule of Contributors?	X	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I		X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If 'Yes,' complete Schedule C, Part II		X
5 Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If 'Yes,' complete Schedule C, Part III		
6 Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If 'Yes,' complete Schedule D, Part II		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III		X
9 Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV		X
10 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If 'Yes,' complete Schedule D, Part V	X	
11 Is the organization's answer to any of the following questions 'Yes'? If so, complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable	X	
• Did the organization report an amount for land, buildings and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI		
• Did the organization report an amount for investments— other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII		
• Did the organization report an amount for investments— program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII		
• Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX		
• Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X		
• Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If 'Yes,' complete Schedule D, Part X		
12 Did the organization obtain separate, independent audited financial statement for the tax year? If 'Yes,' complete Schedule D, Parts XI, XII, and XIII	X	
12A Was the organization included in consolidated, independent audited financial statement for the tax year? If 'Yes,' completing Schedule D, Parts XI, XII, and XIII is optional	Yes	No
		X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E		X
14a Did the organization maintain an office, employees, or agents outside of the United States?		X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If 'Yes,' complete Schedule F, Part I		X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If 'Yes,' complete Schedule F, Part II		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If 'Yes,' complete Schedule F, Part III		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I		X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II		X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III		X
20 Did the organization operate one or more hospitals? If 'Yes,' complete Schedule H		X

Part IV Checklist of Required Schedules (continued)

	Yes	No
21 Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If 'Yes,' complete Schedule I, Parts I and II</i>	X	
22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If 'Yes,' complete Schedule I, Parts I and III</i>	X	
23 Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete Schedule J</i>		X
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, and that was issued after December 31, 2002? <i>If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No,' go to line 25</i>		X
24b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
24c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
24d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If 'Yes,' complete Schedule L, Part I</i>		X
25b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If 'Yes,' complete Schedule L, Part I</i>		X
26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If 'Yes,' complete Schedule L, Part II</i>		X
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If 'Yes,' complete Schedule L, Part III</i>		X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions). a A current or former officer, director, trustee, or key employee? <i>If 'Yes,' complete Schedule L, Part IV</i> b A family member of a current or former officer, director, trustee, or key employee? <i>If 'Yes,' complete Schedule L, Part IV</i> c An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or direct or indirect owner? <i>If 'Yes,' complete Schedule L, Part IV</i>		X
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If 'Yes,' complete Schedule M</i>	X	
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If 'Yes,' complete Schedule M</i>		X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If 'Yes,' complete Schedule N, Part I</i>		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If 'Yes,' complete Schedule N, Part II</i>		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If 'Yes,' complete Schedule R, Part I</i>		X
34 Was the organization related to any tax-exempt or taxable entity? <i>If 'Yes,' complete Schedule R, Parts II, III, IV, and V, line 1</i>		X
35 Is any related organization a controlled entity within the meaning of section 512(b)(13)? <i>If 'Yes,' complete Schedule R, Part V, line 2</i>		X
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If 'Yes,' complete Schedule R, Part V, line 2</i>		X
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If 'Yes,' complete Schedule R, Part VI</i>		X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	X	

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Form 990 (2009)

Part V Statements Regarding Other IRS Filings and Tax Compliance

		Yes	No
1a	Enter the number reported in Box 3 of form 1096, Annual Summary and Transmittal of U.S. Information Returns. Enter -0- if not applicable		
1b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		
1c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return		
2b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return. (see instructions)	X	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?		X
3b	If 'Yes' has it filed a Form 990-T for this year? If 'No,' provide an explanation in Schedule O		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		X
4b	If 'Yes,' enter the name of the foreign country. See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		X
5b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		X
5c	If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?		X
6b	If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not deductible?		
7	Organizations that may receive deductible contributions under section 170(c).		
7a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		X
7b	If 'Yes,' did the organization notify the donor of the value of the goods or services provided?		
7c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		X
7d	If 'Yes,' indicate the number of Forms 8282 filed during the year		
7e	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		X
7f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		X
7g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?		
7h	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?		
9	Sponsoring organizations maintaining donor advised funds.		
9a	Did the organization make any taxable distributions under section 4966?		
9b	Did the organization make any distribution to a donor, donor advisor, or related person?		
10	Section 501(c)(7) organizations. Enter.		
10a	Initiation fees and capital contributions included on Part VIII, line 12		
10b	Gross Receipts, included on Form 990, Part VIII, line 12, for public use of club facilities		
11	Section 501(c)(12) organizations. Enter:		
11a	Gross income from other members or shareholders		
11b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)		
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		
12b	If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year		

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Form 990 (2009)

Part VI Governance, Management and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Section A. Governing Body and Management

	Yes	No
1a Enter the number of voting members of the governing body	32	
1b Enter the number of voting members that are independent	32	
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee or key employee? See Schedule O	X	
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?		X
4 Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?		X
5 Did the organization become aware during the year of a material diversion of the organization's assets?		X
6 Does the organization have members or stockholders? See Schedule O	X	
7a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body? See Schedule O	X	
7b Are any decisions of the governing body subject to approval by members, stockholders, or other persons?		X
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a The governing body?	X	
b Each committee with authority to act on behalf of the governing body?	X	
9 Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O		X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10a Does the organization have local chapters, branches, or affiliates?		X
b If 'Yes,' does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?		
11 Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	X	
11A Describe in Schedule O the process, if any, used by the organization to review this Form 990. See Schedule O		
12a Does the organization have a written conflict of interest policy? If 'No,' go to line 13	X	
b Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	X	
c Does the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this is done See Schedule O	X	
13 Does the organization have a written whistleblower policy?	X	
14 Does the organization have a written document retention and destruction policy?	X	
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official See Schedule O	X	
b Other officers of key employees of the organization		X
If 'Yes' to line 15a or 15b, describe the process in Schedule O. (See instructions.)		
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		X
b If 'Yes,' has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?		

Section C. Disclosures

17 List the states with which a copy of this Form 990 is required to be filed None

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply.

☐ Own website ☐ Another's website ☒ Upon request

19 Describe in Schedule O whether (and if so, how) the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Schedule O

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization.

Brenda Shields P.O. Box 188 St. Joseph MO 64502 (816) 364-2381

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees. See instructions for definition of 'key employees.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order, individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons.

☐ Check this box if the organization did not compensate any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W 2/1099 MISC)	(E) Reportable compensation from related organizations (W 2/1099 MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Brad McAnally Board Member	1	X						0.	0.	0.
Diana Arn Board member	0.5	X						0.	0.	0.
Brett Carolus Board member	1	X						0.	0.	0.
Mike Murphy Board Member	1	X						0.	0.	0.
Chief Chris Connally Vice Chairman	2	X		X				0.	0.	0.
Robert Corder, MD Board member	2	X						0.	0.	0.
Pat Dillon Board member	2	X						0.	0.	0.
Dr. William Ellis Board member	0.5	X						0.	0.	0.
Cheryl Jarrett Comm Invest Cha	2	X		X				0.	0.	0.
Beery Johnson Board member	1	X						0.	0.	0.
Bob Pritchett Board Member	0.5	X						0.	0.	0.
Terry McClatchey Board member	1	X						0.	0.	0.
Todd Meierhoffer Board member	2	X						0.	0.	0.
Tyler Morgan Board member	0.5	X						0.	0.	0.
Seann O'Riley Treasurer	2	X		X				0.	0.	0.
Tom Richmond Board Member	1	X						0.	0.	0.
Bill Severn Campaign Chair	2	X		X				0.	0.	0.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (cont.)

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W 2/1099 MISC)	(E) Reportable compensation from related organizations (W 2/1099 MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Heather Shearin Board member	1	X						0.	0.	0.
Bill Titcomb Board member	1	X						0.	0.	0.
Dr. Robert Vatabedian Board member	1	X						0.	0.	0.
Mike Veale Board member	1	X						0.	0.	0.
Bob Wollenman Secretary	2	X		X				0.	0.	0.
Jennifer Kneib Past Chairman	1	X		X				0.	0.	0.
Amy Ryan Board Member	1	X						0.	0.	0.
Heidi Walker Board Member	1	X						0.	0.	0.
Darren Steele Board Member	1	X						0.	0.	0.
Adam Stein Board Member	1	X						0.	0.	0.
Curt Kretzinger Chairman	2	X		X				0.	0.	0.
Ali Wray Comm Invest Cha	2	X		X				0.	0.	0.
Matt Dority Board Member	1	X						0.	0.	0.
1b Total								71,666.	0.	10,669.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization **0**

3 Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? If 'Yes,' complete Schedule J for such individual

	Yes	No
3		X
4		X
5		X

4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If 'Yes' complete Schedule J for such individual

5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? If 'Yes,' complete Schedule J for such person

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization.

(A) Name and business address	(B) Description of Services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization **0**

Part VIII Statement of Revenue

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
CONTRIBUTIONS, GIFTS, GRANTS AND OTHER SIMILAR AMOUNTS	1a Federated campaigns	1a 24,336.				
	b Membership dues	1b				
	c Fundraising events	1c				
	d Related organizations	1d				
	e Government grants (contributions)	1e				
	f All other contributions, gifts, grants, and similar amounts not included above	1f 3,741,929.				
	g Noncash contribns included in lns 1a-1f.	\$ 61,409.				
	h Total. Add lines 1a-1f		3,766,265.			
PROGRAM SERVICE REVENUE		Business Code				
	2a Leadership programs	611430	28,000.	28,000.		
	b Special Events	611430	16,905.	16,905.		
	c Sale, service & supplies	611710	8,670.	8,670.		
	d					
	e					
	f All other program service revenue					
	g Total. Add lines 2a-2f		53,575.			
OTHER REVENUE	3 Investment income (including dividends, interest and other similar amounts)		90,376.			90,376.
	4 Income from investment of tax-exempt bond proceeds					
	5 Royalties					
	6a Gross Rents	(i) Real 65,604.				
	b Less. rental expenses					
	c Rental income or (loss)	65,604.				
	d Net rental income or (loss)		65,604.	65,604.		
	7a Gross amount from sales of assets other than inventory	(i) Securities 281,232.				
	b Less. cost or other basis and sales expenses	325,685.				
	c Gain or (loss)	-44,453.				
	d Net gain or (loss)		-44,453.			-44,453.
	8a Gross income from fundraising events (not including \$ of contributions reported on line 1c). See Part IV, line 18	a				
	b Less. direct expenses	b				
	c Net income or (loss) from fundraising events					
	9a Gross income from gaming activities. See Part IV, line 19	a				
	b Less. direct expenses	b				
	c Net income or (loss) from gaming activities					
	10a Gross sales of inventory, less returns and allowances	a				
	b Less. cost of goods sold	b				
	c Net income or (loss) from sales of inventory					
Miscellaneous Revenue		Business Code				
11a						
b						
c						
d All other revenue						
e Total. Add lines 11a-11d						
12 Total revenue. See instructions		3,931,367.	119,179.	0.	45,923.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

<i>Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.</i>	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	2,612,803.	2,612,803.		
2 Grants and other assistance to individuals in the U.S. See Part IV, line 22	15,221.	15,221.		
3 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	82,335.	44,453.	22,699.	15,183.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1) and persons described in section 4958(c)(3)(B))	0.	0.	0.	0.
7 Other salaries and wages	283,264.	176,137.	41,113.	66,014.
8 Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	10,009.	6,249.	1,598.	2,162.
9 Other employee benefits	24,723.	14,834.	4,203.	5,686.
10 Payroll taxes	27,642.	17,664.	4,303.	5,675.
11 Fees for services (non-employees)				
a Management				
b Legal				
c Accounting	12,260.	7,961.	1,827.	2,472.
d Lobbying				
e Prof fundraising svcs See Part IV, ln 17				
f Investment management fees				
g Other				
12 Advertising and promotion				
13 Office expenses	5,333.	3,417.	769.	1,147.
14 Information technology				
15 Royalties				
16 Occupancy	38,896.	22,853.	6,750.	9,293.
17 Travel	3,107.	1,586.	1,010.	511.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	30,424.	29,576.	726.	122.
20 Interest				
21 Payments to affiliates	35,700.	21,420.	6,069.	8,211.
22 Depreciation, depletion, and amortization	34,530.	21,073.	6,413.	7,044.
23 Insurance	13,065.	7,969.	2,176.	2,920.
24 Other expenses. Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.)				
a <u>Printing and Publications</u>	46,281.	36,342.	72.	9,867.
b <u>SB6 Professional Fees</u>	25,046.	25,046.		
c <u>Contract Services</u>	24,961.	23,175.	760.	1,026.
d <u>Equipment rent & maintenance</u>	7,246.	4,254.	1,364.	1,628.
e <u>Telephone</u>	6,183.	3,712.	1,049.	1,422.
f All other expenses	28,241.	21,174.	2,382.	4,685.
25 Total functional expenses Add lines 1 through 24f	3,367,270.	3,116,919.	105,283.	145,068.
26 Joint costs. Check here ☐ if following SOP 98-2. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Part X Balance Sheet

		(A) Beginning of year		(B) End of year
ASSETS	1 Cash — non-interest-bearing	1,207,742.	1	864,695.
	2 Savings and temporary cash investments	590,000.	2	1,175,000.
	3 Pledges and grants receivable, net	3,076,050.	3	2,896,082.
	4 Accounts receivable, net		4	
	5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	3,998.	9	3,986.
	10a Land, buildings, and equipment. cost or other basis. Complete Part VI of Schedule D	10a 784,686.		
	b Less. accumulated depreciation.	10b 378,909.	413,494.	10c 405,777.
	11 Investments — publicly-traded securities	2,309,753.	11	2,853,596.
	12 Investments — other securities See Part IV, line 11		12	
	13 Investments — program-related. See Part IV, line 11		13	
	14 Intangible assets	2,074.	14	992.
	15 Other assets. See Part IV, line 11	5,270.	15	3,073.
16 Total assets. Add lines 1 through 15 (must equal line 34)	7,608,381.	16	8,203,201.	
LIABILITIES	17 Accounts payable and accrued expenses	2,998,563.	17	2,807,989.
	18 Grants payable		18	
	19 Deferred revenue		19	2,000.
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability Complete Part IV of Schedule D		21	
	22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities. Complete Part X of Schedule D		25	
	26 Total liabilities. Add lines 17 through 25	2,998,563.	26	2,809,989.
NET ASSETS OR FUND BALANCES	Organizations that follow SFAS 117, check here ☒ and complete lines 27 through 29 and lines 33 and 34.			
	27 Unrestricted net assets	2,458,822.	27	2,958,212.
	28 Temporarily restricted net assets	483,767.	28	741,910.
	29 Permanently restricted net assets	1,667,229.	29	1,693,090.
	Organizations that do not follow SFAS 117, check here ☐ and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		30	
	31 Paid-in or capital surplus, or land, building, and equipment fund		31	
	32 Retained earnings, endowment, accumulated income, or other funds		32	
	33 Total net assets or fund balances.	4,609,818.	33	5,393,212.
	34 Total liabilities and net assets/fund balances.	7,608,381.	34	8,203,201.

BAA

Form 990 (2009)

Part XI Financial Statements and Reporting

1 Accounting method used to prepare the Form 990: ☐ Cash ☒ Accrual ☐ Other

If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.

2a Were the organization's financial statements compiled or reviewed by an independent accountant?

b Were the organization's financial statements audited by an independent accountant?

c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. See Schedule O

d If 'Yes' to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both:

☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?

b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

	Yes	No
2a		X
2b	X	
2c	X	
3a		X
3b		

BAA

Form 990 (2009)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No. 1545-0047

2009

Open to Public Inspection

Name of the organization

United Way of Greater St. Joseph

Employer identification number

44-0547802

Part I	Reason for Public Charity Status (All organizations must complete this part.) See instructions
---------------	---

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)

- 1 ☐ A church, convention of churches or association of churches described in **section 170(b)(1)(A)(i).**
- 2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E.)
- 3 ☐ A hospital or cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state: _____
- 5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)
- 6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7 ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 8 ☐ A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 9 ☐ An organization that normally receives: (1) more than 33-1/3 % of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions — subject to certain exceptions, and (2) no more than 33-1/3 % of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)
- 10 ☐ An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**
- 11 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h.
- a ☐ Type I b ☐ Type II c ☐ Type III — Functionally integrated d ☐ Type III— Other
- e ☐ By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).
- f ☐ If the organization received a written determination from the IRS that is a Type I, Type II or Type III supporting organization, check this box
- g ☐ Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

	Yes	No
11 g (i)		
11 g (ii)		
11 g (iii)		

h Provide the following information about the supported organizations

[illegible]**Total**

BAA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2009

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
1 Gifts, grants, contributions and membership fees received. (Do not include 'unusual grants'.)	3,180,671.	3,476,433.	5,460,901.	3,839,142.	3,488,716.	19,445,863.
2 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf						0.
3 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge						0.
4 Total. Add lines 1-through 3	3,180,671.	3,476,433.	5,460,901.	3,839,142.	3,488,716.	19,445,863.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						447,272.
6 Public support. Subtract line 5 from line 4						18,998,591.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
7 Amounts from line 4	3,180,671.	3,476,433.	5,460,901.	3,839,142.	3,488,716.	19,445,863.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	102,167.	130,810.	78,865.	102,393.	90,376.	504,611.
9 Net income from unrelated business activities, whether or not the business is regularly carried on						0.
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV)						0.
11 Total support. Add lines 7 through 10						19,950,474.
12 Gross receipts from related activities, etc. (see instructions)					12	322,583.

13 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here. ☐

Section C. Computation of Public Support Percentage

14 Public support percentage for 2009 (line 6, column (f) divided by line 11, column (f))	14	95.2 %
15 Public support percentage from 2008 Schedule A, Part II, line 14	15	94.4 %

16a **33-1/3 support test – 2009.** If the organization did not check the box on line 13, and the line 14 is 33-1/3 % or more, check this box and stop here. The organization qualifies as a publicly supported organization. ☒

b **33-1/3 support test – 2008.** If the organization did not check a box on line 13, or 16a, and line 15 is 33-1/3 % or more, check this box and stop here. The organization qualifies as a publicly supported organization. ☐

17a **10%-facts-and-circumstances test – 2009.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and stop here. Explain in Part IV how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization. ☐

b **10%-facts-and-circumstances test – 2008.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and stop here. Explain in Part IV how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization. ☐

18 **Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions. ☐

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Schedule A (Form 990 or 990-EZ) 2009

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I.)

Section A. Public Support

Calendar year (or fiscal yr beginning in) ▶	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
1 Gifts, grants, contributions and membership fees received. (Do not include 'unusual grants'.)						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in a activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal yr beginning in) ▶	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support. (add lns 9, 10c, 11, and 12)						
14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here. ▶ ☐						

Section C. Computation of Public Support Percentage

15 Public support percentage for 2009 (line 8, column (f) divided by line 13, column (f))	15	%
16 Public support percentage from 2008 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2009 (line 10c, column (f) divided by line 13, column (f))	17	%
18 Investment income percentage from 2008 Schedule A, Part III, line 17	18	%

19a 33-1/3 support tests — 2009. If the organization did not check the box on line 14, and line 15 is more than 33-1/3%, and line 17 is not more than 33-1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization. ▶ ☐

b 33-1/3 support tests — 2008. If the organization did not check a box on line 14 or 19a, and line 16 is more than 33-1/3%, and line 18 is not more than 33-1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization. ▶ ☐

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions. ▶ ☐

Part IV **Supplemental Information.** Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Provide any other additional information. See instructions.

[illegible]

Client UWGSJ

United Way of Greater St. Joseph

44-0547802

7/12/10

02.16PM

**Contributions, Gifts, and Grants
Federated campaigns**

Total	\$	24,336.
	\$	<u>24,336.</u>

**Contributions, Gifts, and Grants
Other contributions, gifts, grants, etc.**

SB6 GRANT REVENUE	\$	20,000.
COMBINED FEDERAL CAMPAIGN		83,115.
BEQUESTS AND OTHER CONTRIBUTIONS		420,639.
UW CAMPAIGN REVENUE		3,205,720.
UW CAMPAIGN REVENUE-DESIGNATED		216,140.
LESS UNCOLLECTIBLE		-240,758.
LESS UW OF KC UNSOLICITED		-24,336.
Total	\$	<u>3,680,520.</u>

**Program Service Revenue
Related or exempt function income
Leadership programs**

PROGRAM FEES	\$	28,000.
Total	\$	<u>28,000.</u>

**Other Income Producing Activities
Dividends/interest from securities.**

INVESTMENT INCOME	\$	64,404.
CFC INVESTMENT INCOME		2.
Total	\$	<u>64,406.</u>

**Stmt. of Functional Expenses (990)
Grants & other assistance to gov. & orgs. in U.S. [O]**

Allocations to Partner Agencies	\$	2,382,980.
Designations per Donor Requests		216,140.
Awards and Grants		13,683.
Total	\$	<u>2,612,803.</u>

**Balance Sheet
Accounts payable and accrued expenses**

Accounts Payable	\$	51,161.
Allocations Payable		2,738,568.
Designations Payable		208,834.
Total	\$	<u>2,998,563.</u>

**SCHEDULE D
(Form 990)**

Department of the Treasury

Internal Revenue Service

Name of the organization

Supplemental Financial Statements

- Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 6, 7, 8, 9, 10, 11, or 12.
► Attach to Form 990. ► See separate instructions

OMB No. 1545-0047

2009**Open to Public
Inspection**

Employer identification number

United Way of Greater St. Joseph

44-0547802

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts Complete if the organization answered 'Yes' to Form 990, Part IV, line 6.

- | | (a) Donor advised funds | (b) Funds and other accounts |
|--|-------------------------|------------------------------|
| 1 Total number at end of year | | |
| 2 Aggregate contributions to (during year) | | |
| 3 Aggregate grants from (during year) | | |
| 4 Aggregate value at end of year | | |
- 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No
- 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor or for any other purpose conferring impermissible private benefit?? ☐ Yes ☐ No

Part II Conservation Easements Complete if the organization answered 'Yes' to Form 990, Part IV, line 7.

- 1 Purpose(s) of conservation easements held by the organization (check all that apply).
- | | |
|---|--|
| ☐ Preservation of land for public use (e.g., recreation or pleasure) | ☐ Preservation of an historically important land area |
| ☐ Protection of natural habitat | ☐ Preservation of certified historic structure |
| ☐ Preservation of open space | |
- 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.
- | | Held at the End of the Year |
|--|-----------------------------|
| a Total number of conservation easements | 2a |
| b Total acreage restricted by conservation easements | 2b |
| c Number of conservation easements on a certified historic structure included in (a) | 2c |
| d Number of conservation easements included in (c) acquired after 8/17/06 | 2d |
- 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ► _____
- 4 Number of states where property subject to conservation easement is located ► _____
- 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easement it holds? ☐ Yes ☐ No
- 6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ► _____
- 7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ► \$ _____
- 8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)? ☐ Yes ☐ No
- 9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets Complete if the organization answered 'Yes' to Form 990, Part IV, line 8.

- 1 a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items.
- b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items.
- (i) Revenues included in Form 990, Part VIII, line 1 ► \$ _____
- (ii) Assets included in Form 990, Part X ► \$ _____
- 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items.
- a Revenues included in Form 990, Part VIII, line 1 ► \$ _____
- b Assets included in Form 990, Part X ► \$ _____

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition accession and other records, check any of the following that are a significant use of its collection items (check all that apply):

a ☐ Public exhibition

b ☐ Scholarly research

c ☐ Preservation for future generations

d ☐ Loan or exchange programs

e ☐ Other _____

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV Escrow and Custodial Arrangements Complete if organization answered 'Yes' to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian, or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b If 'Yes,' explain the arrangement in Part XIV and complete the following table.

c Beginning balance

d Additions during the year

e Distributions during the year

f Ending balance

	Amount
1c	
1d	
1e	
1f	

2a Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☐ No

b If 'Yes,' explain the arrangement in Part XIV

Part V Endowment Funds Complete if organization answered 'Yes' to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	1,924,179.	0.			
b Contributions	259,866.				
c Net investment earnings, gains, and losses	107,749.				
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance	2,291,794.	0.			

2 Provide the estimated percentage of the year end balance held as:

a Board designated or quasi-endowment ▶ 3.00 %

b Permanent endowment ▶ 74.00 %

c Term endowment ▶ 23.00 %

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

(i) unrelated organizations

(ii) related organizations

	Yes	No
3a(i)		X
3a(ii)		X
3b		

b If 'Yes' to 3a(ii), are the related organizations listed as required on Schedule R?

See Part XIV

4 Describe in Part XIV the intended uses of the organization's endowment funds

Part VI Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated Depreciation	(d) Book Value
1a Land		33,400.		33,400.
b Buildings		596,589.	256,007.	340,582.
c Leasehold improvements				
d Equipment				
e Other		154,697.	122,902.	31,795.
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c).)				405,777.

BAA

Schedule D (Form 990) 2009

Part VII Investments—Other Securities See Form 990, Part X, line 12. N/A

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Financial derivatives		
Closely-held equity interests		
Other		
Total (Column (b) must equal Form 990 Part X, col. (B) line 12.)		

Part VIII Investments—Program Related (See Form 990, Part X, line 13) N/A

(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Total (Column (b) must equal Form 990, Part X, col. (B) line 13.)		

Part IX Other Assets (See Form 990, Part X, line 15) N/A

(a) Description	(b) Book value
Total (Column (b) must equal Form 990, Part X, col. (B), line 15)	

Part X Other Liabilities (See Form 990, Part X, line 25)

(a) Description of Liability	(b) Amount
Federal Income Taxes	
Total (Column (b) must equal Form 990, Part X, col. (B) line 25)	

2. FIN 48 Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48.

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	3,931,367.
2	Total expenses (Form 990, Part IX, column (A), line 25)	3,367,270.
3	Excess or (deficit) for the year. Subtract line 2 from line 1	564,097.
4	Net unrealized gains (losses) on investments	219,294.
5	Donated services and use of facilities	
6	Investment expenses	
7	Prior period adjustments	
8	Other (Describe in Part XIV)	
9	Total adjustments (net). Add lines 4 through 8	219,294.
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	783,391.

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements	1	3,934,521.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12.		
a	Net unrealized gains on investments	2a	219,294.
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIV)	2d	
e	Add lines 2a through 2d	2e	219,294.
3	Subtract line 2e from line 1	3	3,715,227.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1.		
a	Investments expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV) See Part XIV	4b	216,140.
c	Add lines 4a and 4b	4c	216,140.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	3,931,367.

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements	1	3,151,130.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25.		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIV)	2d	
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	3,151,130.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investments expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV) See Part XIV	4b	216,140.
c	Add lines 4a and 4b	4c	216,140.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	3,367,270.

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4; Part X, line 2, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Part V, Line 4 - Intended Uses Of Endowment Fund

The United Way of Greater St. Joseph has three endowment funds. Two endowment funds are for the operation of the organization. The second endowment, The Success By 6® endowment, will be used to fund programs and services to ensure that all children are healthy and are ready to enter Kindergarten.

Part XIV Supplemental Information *(continued)*

SCHEDULE I
(Form 990)

Department of the Treasury
Internal Revenue Service

**Grants and Other Assistance to Organizations,
Governments and Individuals in the United States**

Complete if the organization answered 'Yes' to Form 990, Part IV, lines 21 or 22.
▶ Attach to Form 990.

OMB No. 1545-0047

2009

Open to Public
Inspection

Name of the organization

United Way of Greater St. Joseph

Employer identification number

44-0547802

Part I General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

☒ Yes ☐ No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. See Part IV

Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered 'Yes' to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed ☐

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non cash assistance	(h) Purpose of grant or assistance
<u>American Red Cross</u>							
<u>401 North 12th Street</u>							
<u>St. Joseph, MO 64501</u>	<u>44-0545909</u>		<u>14,830.</u>	<u>0.</u>			Donor designated for GS
<u>American Red Cross</u>							
<u>401 North 12th Street</u>							
<u>St. Joseph, MO 64501</u>	<u>44-0545909</u>		<u>243,714.</u>	<u>0.</u>			General operating costs
<u>Bartlett Center</u>							
<u>409 South 18th</u>							
<u>St. Joseph, MO 64501</u>	<u>23-7116216</u>		<u>20,920</u>	<u>0.</u>			Program operating costs
<u>Boy Scouts-Pony Express Council</u>							
<u>1704 Buckingham</u>							
<u>St. Joseph, MO 64506</u>	<u>44-0546279</u>		<u>134,805.</u>	<u>0.</u>			General operating costs
<u>Boy Scouts-Pony Express Council</u>							
<u>1704 Buckingham</u>							
<u>St. Joseph, MO 64506</u>	<u>44-0546279</u>		<u>7,262.</u>	<u>0.</u>			Donor designated for GS
<u>Catholic Charities</u>							
<u>902 Edmond</u>							
<u>St. Joseph, MO 64501</u>	<u>43-0887779</u>		<u>54,452</u>	<u>0.</u>			General operating costs
<u>Catholic Charities</u>							
<u>902 Edmond, Suite 204</u>							
<u>St. Joseph, MO 64501</u>	<u>43-0887779</u>		<u>10,879</u>	<u>0.</u>			Donor designated for GS
<u>Catholic Charities</u>							
<u>902 Edmond, Suite 204</u>							
<u>St. Joseph, MO 64501</u>	<u>43-0887779</u>		<u>8,000</u>	<u>0.</u>			Home Plus Program

2 Enter total number of section 501(c)(3) and government organizations

21

3 Enter total number of other organizations

0

BAA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

TEEA3901L 02/10/10

Schedule I (Form 990) 2009

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non cash assistance
Car Repair	2	261.			
CDA Assessment Fee	1	200.			
College Scholarships	23	13,755.			
College Textbooks	7	1,312.			
Health Insurance Premium	2	531.			
Prescriptions	2	204.			
Rent Assistance	2	985.			
Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.					

Part I, Line 2 - Grantmaker's Description of How Grants are Used

The United Way monitors grant funds by requiring grant recipients to submit to the United Way budget forms on an annual basis. Grant recipients must also submit annual outcome reports detailing their accomplishments. Monthly financial statements are also required prior to a release of an agency's monthly allocation. Grantees must also provide to the United Way a year-end report and an up-to-date audit conducted by a professional independent auditor. Other specific financial materials may be requested, as necessary. This information is not only reviewed by the United Way staff, but by community volunteers on a yearly basis.

**SCHEDULE I-1
(Form 990)**

Department of the Treasury
Internal Revenue Service

Continuation Sheet for Schedule I (Form 990)

▶ Attach to Form 990 to list additional information for
Schedule I (Form 990), Part II and Part III.

OMB No 1545-0047

2009

Open to Public
Inspection

Name of the organization

United Way of Greater St. Joseph

Employer identification number

44-0547802

Part I Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Children's Mercy Hospital 2401 Gillham Road Kansas City, MO 64108	44-0605373		14,857.				General operating costs
Children's Mercy Hospital 2401 Gillham Road Kansas City, MO 64108	44-0605373		58,143.				Donor designated for GS
Community Missions Corp 700 Olive St St. Joseph, MO 64501	90-0180479		16,515.				General operating costs
Family Guidance Center 724 North 22nd St. Joseph, MO 64501	44-0666362		226,595.				General operating costs
Girl Scouts of NE KS and NW MO 3300 Dale Ave. #105 St. Joseph, MO 64506	43-0892926		56,542.				General operating costs
Heartland Health 5325 Faraon St. Joseph, MO 64506	44-054289		10,000.				Patee Market Youth Dental
Interfaith Community Services 200 Cherokee St. Joseph, MO 64504	44-0545910		12,663.				Donor designated for GS
Interfaith Community Services 200 Cherokee St. Joseph, MO 64504	44-0545910		466,382.				General operating costs
Interfaith Community Services 200 Cherokee St. Joseph, MO 64504 Legal Aid of Western Missouri 106 South 7th St. Joseph, MO 64501	44-0545910 43-0824638		7,000. 73,875.				In-home care General operating costs

**SCHEDULE I-1
(Form 990)**

Department of the Treasury
Internal Revenue Service

Continuation Sheet for Schedule I (Form 990)

▶ Attach to Form 990 to list additional information for
Schedule I (Form 990), Part II and Part III.

OMB No 1545-0047

2009

**Open to Public
Inspection**

Name of the organization

United Way of Greater St. Joseph

Employer identification number

44-0547802

Part I Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part I.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
<u>Northwest Missouri Community Ser</u>							
<u>1203 North 6th</u>							
<u>St. Joseph, MO 64501</u>	<u>43-1496809</u>			<u>161,810.</u>			General operating costs
<u>Salvation Army</u>							
<u>622 Messanie</u>							
<u>St. Joseph, MO 64501</u>	<u>44-0545998</u>			<u>111,765.</u>			General operating costs
<u>Salvation Army</u>							
<u>622 Messanie</u>							
<u>St. Joseph, MO 64501</u>	<u>44-0545998</u>			<u>5,353.</u>			Donor designated for GS
<u>Second Harvest of Greater St. Jo</u>							
<u>915 Douglas</u>							
<u>St. Joseph, MO 64505</u>	<u>43-1268319</u>			<u>8,750</u>			Backpack Buddies
<u>Social Welfare Board</u>							
<u>904 South 10th</u>							
<u>St. Joseph, MO 64503</u>	<u>44-6000455</u>			<u>10,000</u>			Dental care for Adults
<u>Social Welfare Board</u>							
<u>904 South 10th</u>							
<u>St. Joseph, MO 64503</u>	<u>44-6000455</u>			<u>10,000</u>			Diabetes testing supplies
<u>Specialty Industries</u>							
<u>3801 South Leonard Road</u>							
<u>St. Joseph, MO 64503</u>	<u>43-0896903</u>			<u>34,337</u>			General operating costs
<u>Specialty Industries</u>							
<u>3801 South Leonard Road</u>							
<u>St. Joseph, MO 64503</u>	<u>43-0896903</u>			<u>9,963.</u>			Donor designated for GS
<u>St. Joseph Health and Safety Cou</u>							
<u>1203 North 6th</u>							
<u>St. Joseph, MO 64501</u>	<u>44-0548468</u>			<u>76,140.</u>			General operating costs
<u>The Center</u>							
<u>902 Edmond, Suite 203</u>							
<u>St. Joseph, MO 64501</u>				<u>6,250</u>			Psychological Assessment

Department of the Treasury
Internal Revenue Service

► **Attach to Form 990 to list additional information for Schedule I (Form 990), Part II and Part III.**

Name of the organization

United Way of Greater St. Joseph

Employer identification number

44-0547802

44-0547802	Part I	Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)
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[illegible]

▶ Attach to Form 990 to list additional information for Form 990, Part VII, Section A, line 1a.
▶ See instructions for Form 990.

OMB No 1545 0047

2009

Open to Public Inspection

Name of the Organization

Employer Identification number

United Way of Greater St. Joseph

44-0547802

Part I Continuation: Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

[illegible]

**SCHEDULE M
(Form 990)**

Department of the Treasury
Internal Revenue Service

Noncash Contributions

► **Complete if the organizations answered 'Yes'**
on Form 990, Part IV, lines 29 or 30.
► **Attach to Form 990.**

OMB No 1545 0047

2009

**Open To Public
Inspection**

Name of the organization

United Way of Greater St. Joseph

Employer identification number

44-0547802

Part I Types of Property

	(a) Check if applicable	(b) Number of Contributions	(c) Revenues reported on Form 990, Part VIII, line 1g	(d) Method of determining revenues
1 Art—Works of art				
2 Art—Historical treasures				
3 Art—Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles				
7 Boats and planes				
8 Intellectual property				
9 Securities—Publicly traded	X	8	30,594.	Sale of Stock
10 Securities—Closely held stock				
11 Securities—Partnership, LLC, or trust interests				
12 Securities—Miscellaneous				
13 Qualified conservation contribution— Historic structures				
14 Qualified conservation contribution—Other				
15 Real estate—Residential				
16 Real estate—Commercial				
17 Real estate—Other				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other ► (See Part II _____)				
26 Other ► (_____)				
27 Other ► (_____)				
28 Other ► (_____)				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement

29

30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?

b If 'Yes,' describe the arrangement in Part II.

31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?

32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?

b If 'Yes,' describe in Part II.

See Part II

33 If the organization did not report revenues in column (c) for a type of property for which column (a) is checked, describe in Part II.

Yes No

30a

X

31

X

32a

X

Part II **Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Part I, Line 32 - Hire and Use of Third Parties

The United Way of Greater St. Joseph's policy is as follows: Gifts of stocks,

bonds, or other property is liquidated as soon as possible upon receipt. Such

liquidated assets are then invested. The United Way of Greater St. Joseph uses the

services of a third party broker to liquidate these assets.

SCHEDULE O
(Form 990)

Supplemental Information to Form 990

OMB No 1545-0047

2009

**Open to Public
Inspection**

Department of the Treasury
Internal Revenue Service

Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.
▶ Attach to Form 990.

Name of the organization

United Way of Greater St. Joseph

Employer identification number

44-0547802

Form 990, Part III, Line 2 - New Services

Financial Stability Initiative

United Way began the Financial Stability Initiative in 2009 to support individuals and families as they work to improve their personal economic and financial stability. Community leaders from all sectors collaborate to focus on three main aspects: financial education, increasing the number of people utilizing free tax preparation services, and policies and regulations that prevent people from moving out of poverty. In partnership with other community entities, the initiative launched an after school financial program for elementary students. Nearly 60 students participated every week for the duration of the school year.

Volunteer Center

United Way launched the Volunteer Center in 2009. United Way's Volunteer Center serves as a central resource for the community, individuals, and organizations for all volunteerism needs. It promotes volunteerism as a means of fostering increased citizen involvement and engagement with non-profit organizations to enhance provided human services that will result in a healthier, better educated, and financially secure community. The Volunteer Center matched volunteers with volunteer needs during the course of the year. Most notably, during the Stuff the Bus! event, the Volunteer Center coordinated the involvement of 130 community members and the collection of school supplies that the Salvation Army distributed to children in need. Over 900 backpacks were filled with supplies. In addition, the Volunteer Center worked with a local company and their employee volunteers to distribute 100 bicycles and helmets to children in need at the Tour of Missouri.

Name of the organization

United Way of Greater St. Joseph

Employer identification number

44-0547802

Form 990, Part III, Line 4a - Program Service Accomplishments**Allocated Services**

United Way funding primarily supports the direct client services related to education, financial stability, and health that are delivered through United Way's 18 local partner agencies. Among the achievements in 2009 were:

Education:

1,011 at-risk children received specialized services or participated in programs to help them improve their lives and school performance.

1,593 children attended quality childcare or preschool programs at United Way partner agencies.

97 percent of the juvenile offenders participating in a diversion program did not re-offend during the school year.

Financial Stability:

988 homeless men, women, and children received emergency shelter.

402 victims of domestic violence stayed in protective shelter.

13,641 referrals were made to connect clients with needed services.

Health:

527 seniors received a total of 102,335 nutritious meals to help them maintain health.

98 percent of the elderly clients receiving in-home services were able to stay in their own homes, avoiding premature placement in nursing homes.

223 victims of sexual assault received counseling to improve their safety and quality of life.

Name of the organization

United Way of Greater St. Joseph

Employer identification number

44-0547802

Form 990, Part III, Line 4a - Program Service Accomplishments (continued)

In addition to the program services described above, United Way also provided support to address a number of identified health-related needs, including dental care for children on Medicaid and for low-income adults, glucose testing strips for low-income patients with diabetes, case management services for formerly homeless women, flu shots for homebound elderly, computerized psychological assessment for people with mental health needs, and the expansion of the Backpack Buddies program.

Form 990, Part III, Line 4b - Program Service Accomplishments

Other Program Services:

Other programs contribute to the overall effectiveness of United Way in addressing community needs.

1. Planning and Allocations

The community investment process, in which some 60 volunteers work to ensure the most effective use of donated dollars, is at the heart of accountability for United Way. In making allocations recommendations, the volunteers focus on support for programs that get results. In addition to the accomplishments listed under Allocated Services on 4a, community investment funds in 2009 enabled the Catholic Charities Turnaround to help offenders transition from prison to community and the Community Missions Corporation to provide housing to homeless men during winter months. Community Investments also funded after school financial education for local elementary students.

2. Community Building

United Way serves as a catalyst for solving problems in the community, and staff

Name of the organization

United Way of Greater St. Joseph

Employer identification number

44-0547802

Form 990, Part III, Line 4b - Program Service Accomplishments (continued)

members take active roles in community networks, such as the Buchanan County Tourism Board, the Chamber of Commerce, CID, Inc. (Community Information Data Mart), Community Alliance, Continuum of Care, Heartland Health Ethics Committee, the coordinating Board of Early Childhood, Employment Coalition, Healthy Communities Investor Council, Kiwanis, Missouri State Complete Counts Committee, Missouri Western Board of Governors, My Success Event, The P-20 Council, Rotary Club #32, and Young Executives Network. United Way's Unmet Needs Committee brings together representatives of not-for-profit, faith-based, and government agencies to help in cases of extreme need. Through a cooperative approach and careful use of resources, the committee responded to such needs as car repairs which allowed the owners to drive to work and prescription medicine for a newly uninsured, laid off worker.

3. Financial Stability

As described on Schedule O, Form 990, Part III, Line 2- New Services.

4. Leadership St. Joseph

Leadership St. Joseph completed its 27th year of developing volunteer leaders by offering hands-on opportunities to implement community projects. The twenty-seven members of the 2009 class addressed a number of community needs, including battling hunger, providing hygiene products for children in need, cleaning up after pets along a public walkway, and proposing a marketing plan for United Way's Volunteer Center. Leadership participants also served as reviewers for Health Fund grants.

5. Profit in Education

When the United Way of Greater St. Joseph's Profit in Education initiative was

Name of the organization

United Way of Greater St. Joseph

Employer identification number

44-0547802

Form 990, Part III, Line 4b - Program Service Accomplishments (continued)

created nearly 20 years ago, the local high school dropout rate stood at over 26 percent. The PIE initiative has contributed to a significant improvement in graduation rates, with that rate remaining at about 88 percent for the past several years-the best graduation performance for any urban area in Missouri. The latest strategic plan called for renewed efforts to keep kids in school, a goal that received a boost at the end of the year in the form of a \$100,000 grant from AT&T. This grant funded a project that began in 2009 to engage ninth-grade students in applied learning experiences to improve their chances of on-time graduation and of developing the skills needed for successful transition to the workforce.

6. Volunteer Center

As described on Schedule O, Form 990, Part III, Line 2- New Services.

Form 990, Part III, Line 4c - Program Service Accomplishments**Success By 6®**

A child's prospects for success in school and in life are related to early experiences that foster intellectual, emotional, and social abilities. Among United Way's most important accomplishments has been the improvement in local childcare programs. When United Way launched a Success By 6® initiative less than a decade ago, there was only one accredited childcare center in the community. Today there are 8. United Way has also piloted a quality rating system for childcare providers, with 21 centers participating in the improvement effort that has an impact on the lives of some 800 children each year. One of the ways United Way and the St. Joseph School District cooperate is through Kindergarten Jumpstart, a program that help children who score below their peers in pre-K screening tests to acquire skills for successful entry into school. The work of the Success By 6® initiatives has been

Name of the organization

United Way of Greater St. Joseph

Employer identification number

44-0547802

Form 990, Part III, Line 4c - Program Service Accomplishments (continued)

enhanced during the year by in-kind support of \$9,180.

Form 990, Part III, Line 4d - Other Program Services Description

Communications

It takes strong community support to produce the level of program achievements (listed under 4a), and sustaining that support requires an active communications effort. United Way lets donors and the general public know about the organization's accomplishments through printed materials (including an annual report), e-newsletters, Web site, video productions, media outreach, and special events. In 2009, generous in-kind contributions of over \$29,640 enabled United Way to provide information at the lowest possible cost.

Form 990, Part VI, Line 2 - Business or Family Relationship of Officers, Directors, Etc.

Curt Kretzinger has a business relationship with Pat Dillon and Dr. Robert Corder. Adam Stein has a business relationship with Seann O'Riley. Heather Shearin and Heidi Walker may have business relationships with multiple board members. All board members and the key employee disclose their business relationships each year on the Conflict of Interest Policy. These are kept on record at the United Way of Greater St. Joseph office. No board members or the key employee have a family relationship.

Form 990, Part VI, Line 6 - Explanation of Classes of Members or Shareholder

Each contributor to the United Way campaign is a member of the organization.

Form 990, Part VI, Line 7a - How Members or Shareholders Elect Governing Body

The general membership elects the board of directors at the annual meeting. Terms of board members are staggered, with one-third of members being elected each year. The board members may elect replacement board members during the year if a vacancy should occur.

Name of the organization

United Way of Greater St. Joseph

Employer identification number

44-0547802

Form 990, Part VI, Line 11 - Form 990 Review Process

The completed United Way 990 is reviewed at the May Board of Directors meeting before it is filed with the IRS on the 15th of May each year.

Form 990, Part VI, Line 12c - Explanation of Monitoring and Enforcement of Conflicts

The United Way of Greater St. Joseph regularly and consistently monitors and enforces compliance with its Conflict of Interest Policy by:

1. Maintaining records of the Conflict of Interest forms, completed and signed each year by board members and key staff.

2. Requiring members to disclose any duality or conflict of interest on any matter coming to a vote by the board prior to that vote being taken. A member disclosing a conflict of interest may not vote on the matter, and the minutes of the meeting must reflect that a disclosure was made and that there was an absention by that member.

Form 990, Part VI, Line 15a - Compensation Review & Approval Process for CEO, Exec. Dir., or Top Mgtment

The process for determining the compensation of the president and CEO of the United Way of Greater St. Joseph includes the following steps.

1. The president completes a self-evaluation form that enumerates the goals and accomplishments of the year. This form is submitted to the Executive Committee of the board of directors.

2. The Executive Committee and any board member who would like to participate meets with the president and reviews the president's accomplishments for the year, monitoring progress toward goals.

3. The Executive Committee also considers the United Way of America salary survey of comparable United Ways in size and region. All motions are recorded in the Executive Committee minutes.

Name of the organization

United Way of Greater St. Joseph

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Form 990, Part VI, Line 15a - Compensation Review & Approval Process for CEO, Exec. Dir., or Top Mgtment (continued)

4. The Executive Committee presents information on the entire evaluation to the board of directors, along with a salary recommendation for the president. The board then reviews the information provided, and asks additional questions if desired. The board of directors must approve the recommendation or make their own recommendation on the compensation of the president and CEO. The recommendation is voted on by the board and recorded in the minutes of the December Board Meeting.

Form 990, Part VI, Line 19 - Other Organization Documents Publicly Available

The governing documents, Conflict of Interest Policy and financial statements are available to the public at the United Way of Greater St. Joseph office, 118 S. 5th Street, St. Joseph, MO 64501. Any individual or organization who would like to see these documents may do so during the United Way office hours of Monday-Friday, 8 a.m. to 5 p.m. Central Standard Time. The phone number for the United Way of Greater St. Joseph is 816-364-2381.

Form 990, Part XI, Line 2 - Change of Oversight or Selection Process

The United Way Finance Committee consists of ten members of which three (3) including the Chair must be members of the Board of Directors. Other members of the Finance Committee are independent members from the community at large. The Finance Chair will endeavor to appoint one member of the committee from the Success by 6 Partners. One committee member must be a Certified Public Accountant or in financial management within his/her place of employment. The committee's responsibilities include reviewing all audit proposals and applications and recommending an Auditor to be approved by the Board of Directors. Review of the final Auditor of the organization completed by an Independent Auditor. Quarterly review of the financial statements of the United Way as well as assuring that published reports properly reflect the operating results and financial conditions of the institution. The Finance Committee also reviews the Central Service Budget of the United Way, reviews

Name of the organization

United Way of Greater St. Joseph

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Form 990, Part XI, Line 2 - Change of Oversight or Selection Process (continued)

the distribution of funds as approved by the Board of Directors, reviews and
supervises all funds the corporation may hold, including all funds managed by an
Investment Manager and establishes investment policies to be approved by the Board
of Directors.

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Part IV - Additional Supplemental Information

Core Codes and Definitions

General Operating Cost: An unrestricted grant made to an agency in support of its general operating costs.

Program Operating Cost:

A restricted grant made to an agency in support of the costs associated with a specific program that it operates.

Program "Seed" Funding:

A restricted grant made to a start-up agency to support its initial organizational costs.

Community Collaboration:

A restricted grant made to fund the cost associated with bringing organizations within the community together for the purpose of creating collaborative efforts that will address specific community issues.

Donor Designated for Program Support:

A restricted grant made to an agency at the direction of the donor(s) in support of a specific program that it operates.

Donor Designated for General Support:

An unrestricted grant made to an agency at the direction of the donor(s) in support of its general operating costs.

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Schedule I, Part IV - Supplemental Information

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Part IV - Additional Supplemental Information (continued)

Donor Designated for Disaster/Emergency Relief:

An unrestricted grant made to an agency at the direction of the donor(s) in support of the costs associated with providing disaster/emergency relief efforts to victims.

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**Sch M, Part I, Lines 25-28
Other Non-Cash Contributions**

Description	Appl?	Number of Contr.	Revenue on Form 990, Part VIII	Method of Deter. Rev.
Advertising		0	\$ 17,773.	FAIR VALUE
Capital Improve		0	18,800.	FAIR VALUE
IT Services		0	1,888.	FAIR VALUE
Facilities		0	1,550.	FAIR VALUE
Meals		0	3,790.	FAIR VALUE
Photography		0	2,340.	FAIR VALUE
Printing		0	6,024.	FAIR VALUE
Video Productio		0	3,899.	FAIR VALUE
Product donatio		0	3,835.	FAIR VALUE
Speakers		0	1,510.	FAIR VALUE

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Schedule D, Part XIV - Supplemental Information

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Schedule D, Part XII, Line 4b

Other Revenue Included On Form 990 But Not Included In F/S

Donor designations

Total \$ 216,140.
\$ 216,140.

Schedule D, Part XIII, Line 4b

Other Revenue Included On Form 990 But Not Included In F/S

Donor designations

Total \$ 216,140.
\$ 216,140.

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Federal Supporting Detail

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Balance Sheet
Pledges receivablePledges Receiveable - Net current
Pledges Receiveable -Long Term

\$	2,781,516.
	<u>114,566.</u>
Total	<u>\$ 2,896,082.</u>

Balance Sheet
Accounts payable and accrued expensesAccounts Payable
Allocations Payable
Designated Funds Payable

\$	29,190.
	<u>2,564,773.</u>
	<u>214,026.</u>
Total	<u>\$ 2,807,989.</u>

Balance Sheet
Intangible assets [0]

Website Development

\$	3,245.
Total	<u>\$ 3,245.</u>

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Federal Worksheets

Page 1

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Rental Income Worksheet

Business space, St. Joseph MO

Gross Rental Income	\$	65,604.
Expenses		
Total Expenses	\$	0.

Net Rental Income or Loss \$ 65,604.

Form 990, Part IX, Line 24
Other Expenses

	(A) Total	(B) Program Services	(C) Management & General	(D) Fundraising
CFC Campaign Expenses	2,493.			2,493.
Dues & subscriptions	3,438.	1,577.	1,593.	268.
Miscellaneous	3,196.	2,724.	431.	41.
Parent resource materials	5,895.	5,895.		
Postage and Shipping	5,296.	3,055.	358.	1,883.
Training	3,904.	3,904.		
Utility Assistance	4,019.	4,019.		
Total	\$ <u>28,241.</u>	\$ <u>21,174.</u>	\$ <u>2,382.</u>	\$ <u>4,685.</u>

Excess Contributions
Schedule A, Part II, Line 5

Name	2005	2006	2007	2008	2009	Total	2% Amt	Excess
Contributor 1	\$ 79,208.	\$ 82,656.	\$ 101,517.	\$ 100,015.	\$ 0.	\$ 363,396.	\$ 0.	\$ 0.
Contributor 2	75,000.	112,500.	350,915.	80,000.	0.	618,415.	399,009.	219,406.
Contributor 3	9,000.	0.	617,104.	771.	0.	626,875.	399,009.	227,866.
Total	\$ <u>163,208.</u>	\$ <u>195,156.</u>	\$ <u>1,069,536.</u>	\$ <u>180,786.</u>	\$ <u>0.</u>	\$ <u>1,608,686.</u>	\$ <u>798,018.</u>	\$ <u>447,272.</u>

Schedule D, Part V
Endowment Funds

	Current Year	Prior Year	Two Yrs. Back	Three Yrs. Back	Four Yrs. Back
Beginning of year balance	1,924,179.	0.	0.	0.	0.
Contributions	259,866.				
Investment earnings (losses)	107,749.				
Grants or scholarships					
Expend. for facilities & progs					
Administrative expenses					
End of year balance	2,291,794.	0.	0.	0.	0.

Form **8868**

(Rev. April 2009)

Department of the Treasury
Internal Revenue Service**Application for Extension of Time To File an
Exempt Organization Return**

MAY 07 2010

OMB No. 1545-1709

▶ **File a separate application for each return.**

- If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** and check this box ☒ **X**
 - If you are filing for an **Additional (Not Automatic) 3-Month Extension**, complete only **Part II** (on page 2 of this form).
- Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868.**

Part I Automatic 3-Month Extension of Time. Only submit original (no copies needed).A corporation required to file Form 990-T and requesting an automatic 6-month extension — check this box and complete Part I only ☐

All other corporations (including 1120-C filers), partnerships, REMICS, and trusts must use Form 7004 to request an extension of time to file income tax returns.

Electronic Filing (e-file). Generally, you can electronically file Form 8868 if you want a 3-month automatic extension of time to file one of the returns noted below (6 months for a corporation required to file Form 990-T). However, you cannot file Form 8868 electronically if (1) you want the additional (not automatic) 3-month extension or (2) you file Forms 990-BL, 6069, or 8870, group returns, or a composite or consolidated Form 990-T. Instead, you must submit the fully completed and signed page 2 (Part II) of Form 8868. For more details on the electronic filing of this form, visit www.irs.gov/efile and click on *e-file for Charities & Nonprofits*.

Type or print File by the due date for filing your return. See instructions.	Name of Exempt Organization	Employer identification number
	United Way of Greater St. Joseph	44-0547802
	Number, street, and room or suite number. If a P.O. box, see instructions	
	P.O. Box 188	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions	
	St. Joseph, MO 64502	

Check type of return to be filed (file a separate application for each return):

☒ Form 990	☐ Form 990-T (corporation)	☐ Form 4720
☐ Form 990-BL	☐ Form 990-T (section 401(a) or 408(a) trust)	☐ Form 5227
☐ Form 990-EZ	☐ Form 990-T (trust other than above)	☐ Form 6069
☐ Form 990-PF	☐ Form 1041-A	☐ Form 8870

- The books are in the care of ▶ Brenda Shields

Telephone No. ▶ (816) 364-2381 FAX No. ▶ _____

- If the organization does not have an office or place of business in the United States, check this box ☐
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____. If this is for the whole group, check this box ☐. If it is for part of the group, check this box ☐ and attach a list with the names and EINs of all members the extension will cover.

1 I request an automatic 3-month (6 months for a corporation required to file Form 990-T) extension of time until 8/15, 20 10, to file the exempt organization return for the organization named above.
The extension is for the organization's return for:

- ▶ ☒ calendar year 20 09 or
▶ ☐ tax year beginning _____, 20 _____, and ending _____, 20 _____.

2 If this tax year is for less than 12 months, check reason: ☐ Initial return ☐ Final return ☐ Change in accounting period

3a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.	3a \$	0.
b If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.	3b \$	0.
c Balance Due. Subtract line 3b from line 3a. Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.	3c \$	0.

Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

BAA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form 8868 (Rev. 4-2009)