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Form **990** 

Department of the Treasury

Internal Revenue Service

#### **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047 2009

Open to Public

20 For the 2009 calendar year, or tax year beginning 2009, and ending Check if Please C Name of organization, number and street, city, town, state, and ZIP code D Employer identification number applicable use IRS 43-1214133 Address change label or print or SEED SAVERS EXCHANGE INC E Telephone number Name change type 563-382-5990 Initial return See Specific G Gross receipts 3094 NORTH WINN RD Terminated \$ 4964173 instruc-DECORAH IA 52101 Amended return H(a) Is this a group return Application Name and address of principal officer CY NELSON for affiliates? pending 3094 NORTH WIN DECORAH IA 52101 H(b) Are all affiliates included? If "No", attach a list 501(c)( 3 ) **∢** (insert no ) 4947(a)(1) or 527 (see instructions) WWW.SEEDSAVERS.ORG J Website: ▶ Group exemption numbe K Form of organization X Corporation Trust Year of formation 1975 M State of legal domicile Part I Summary Briefly describe the organization's mission or most significant activities PRESERVATION OF HERITAGE SEEDS Activities & Governance Check this box ▶ if the organization discontinued its operations or disposed of more than 25% of its net assets 9 Number of voting members of the governing body (Part VI, line 1a) . 9 4 Number of independent voting members of the governing body (Part VI, line 1b) 91 Total number of employees (Part V, line 2a) 5 Total number of volunteers (estimate if necessary) 6 25 7a Total gross unrelated business revenue from Part VIII, column (C), line 12 7a 7b Net unrelated business taxable income from Form 990-T, line 34 **Prior Year Current Year** 1074836 969540. Contributions and grants (Part VIII, line 1h) Revenue Program service revenue (Part VIII, line 2g) 23461. 30212. 68743 60692. 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 2158555 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 2962855. 3325595 4023299. 12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (R), The FIVED 14 Benefits paid to or for members (Part IX, column (A); 1221901 1872352 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 10) 16a Professional fundraising fees (Part IX, columba A), MAY1el 7 2010 922. b Total fundraising expenses, (Part IX, column (□), line 25) ▶ 1563216 2074729 17 Other expenses (Part IX, column (A), lines 1a-1180166 N 2785117. 3947081 18 Total expenses - Add lines 13-17 (must equal Part IX 19 Revenue less expenses Subtract line 18 from line 12 540478 76218. Beginning of Current **End of Year** ssets or Balances 20 Total assets (Part X, line 16) 5820122 6160635. 315023 579318. 21 Total liabilities (Part X, line 26) 5505099 5581317. 22 Net assets or fund balances Subtract line 21 from line 20 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge aration of preparer (other than officer) is based on all information of which preparer has any knowledge Sign 05/13/2010 of officer Here Signaty Date Type or print name and title Check if self-Preparer's identifying number Preparer's Paid signature 03/13/2010 387-46-0101 employed ▶ Preparer's Firms name (or yours 39-1625814 AND ASSOCIATES LTD EIN **Use Only** if self-employed) MORMO LA CROSSE WI 54601-674 Phone no ▶ 608-788-2181 address, and ZIP + 4 May the IRS discuss this return with the preparer shown above? (See instructions) Yes No Form 990 (2009) For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions.

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2	Did the organia	zation undertake any sigi	nificant program services during the year which	were not listed on	
	the prior Form	990 or 990-EZ?			Yes 🛛 No
	If "Yes," descri	be these new services o	n Schedule O		
3	Did the organiz	zation cease conducting,	or make significant changes in how it conduct	s any program services?	Yes X No
	If "Yes," descri	be these changes on Sc	hedule O		
4	Describe the e	xempt purpose achieven	nents for each of the organization's three large	st program services by expenses	
	Section 501(c)	(3) and 501(c)(4) organi	ations and section 4947(a)(1) trusts are requir	ed to report the amount of grants and	b
	allocations to	others, the total expenses	s, and revenue, if any, for each program service	e reported	
•			004000		440756
4a	(Code	) (Expenses \$	924288. including grants of \$	) (Revenue \$	448756.)
	PUBLICA	TION OF EDUC	ATIONAL MATERIALS FOR T	THE ORGANIZATIONS A	3 500
	MEMBERS		D EXCHANGE SEEDS OF END		<del></del>
				<del></del>	
					<del></del>
4b	(Code	) (Expenses \$	478157 . including grants of \$	) (Revenue \$	)
	CDOLLING	CARREN MEGE	COADU DOD MATNEATHING C	IEEE COLLECTION OF	05 000
	GROWING		SSARY FOR MAINTAINING S	<del></del>	
	RARE VE	GETABLE VARI	ETIES THAT WOULD OTHERW	ISE LIKELY BECOME	EXTINCT
					·
				<del></del> -	
4c	(Code	) (Expenses \$	115211. including grants of \$	) (Revenue \$	)
			FARM AS A VISITOR CENT		
			K OF ISOLATION GARDENS		POLLINATION
	AND CON	TAMINATION F	ROM GENETICALLY MODIFIE	ID CROPS	
					<del></del>
				<del></del>	
					<del></del>
			<del></del>		<del></del>
			-		
4d	Other program	services (Describe in S	chedule O)		
	(Expenses \$		including grants of \$	)(Revenue \$ 522324.	. )
4e		service expenses >	2567006.		
					Form 990 (2009)

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"			
	complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to			
	candidates for public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C,			
	Part II	4		X
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and			
	reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete			
	Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"			
	complete Schedule D, Part III	8	x	
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part			
	X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes,"			
	complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments?			
	If "Yes," complete Schedule D, Part V	10		Х
11	Is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Parts VI,			
	VII, VIII, IX, or X as applicable	11	x	
•	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete	L	1	
_	Schedule D, Part VI			
•	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more	1		
_	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	:		
•	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more	1		
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII			
	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets	1		
-	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	ļ		
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X			
•	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
_	the organization's separate of consolidated infancial statements for the tax year include a roothole that addresses  the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X			
12	Did the organization obtain a separate, independent audited financial statements for the tax year? If "Yes," complete			
-	Schedule D, Parts XI, XII, and XIII	12	Х	
12A	Table   Tabl	_ <u></u> _	Λ	
		-		
13	The three countries are a second of the countries of the	13	1 1	Х
14a	· · · · · · · · · · · · · · · · · · ·	14a		$\frac{\lambda}{X}$
b	Did the organization maintain an office, employees, or agents outside of the United States?	144		
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising,	14b		v
15	business, and program service activities outside the United States? If "Yes," complete Schedule F, Part I	140		<u> X</u>
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any	45		v
16	organization or entity located outside the United States? If "Yes," complete Schedule F, Part II	15		<u>X</u>
10	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance	46	,	v
17	to individuals located outside the United States? If "Yes," complete Schedule F, Part III	16		<u>X</u>
17	Did the organization report more than \$15,000 of expenses for professional fundraising services on Part IX,			17
40	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		<u>X</u>
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on		,,	
40	Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	X	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?			
20	If "Yes," complete Schedule G, Part III	19		<u>X</u>
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20	DDA	X
		Fo	<sub>rm</sub> 990	(2009)

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Checklist of Required Schedules (continued) Yes No 21 Did the organization report more than \$5,000 of grants and other assistance to governments and organizations 21 Х 22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the 22 Х United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III ....... 23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employee's? If "Yes," complete Schedule J .. . . . . . . . 23 X 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24a Χ 24b through 24d and complete Schedule K. If "No." go to guestion 25. 24b b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . Did the organization maintain an escrow account other than a refunding escrow at any time during the year 24c to defease any tax-exempt bonds? . . . . 24d d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? 25a Section 501(c)(3) and 501(c)(4) organizations Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I 25a Х Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 25b Χ 990EZ? If "Yes," complete Schedule L. Part I Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or 26 disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II Х 27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? 27 Χ If "Yes," complete Schedule L, Part III Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV 28a X b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete 28b Х Schedule L, Part IV An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family 28c member) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV . . . . 29 29 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified 30 conservation contributions? If "Yes." complete Schedule M... 31 31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? 32 X If "Yes," complete Schedule N, Part II . . 33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations 33 sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I Х . .. . . . 34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, 34 X III, IV, and V, line 1 . . . . . . 35 Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete 35 Х 36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related 36 Х organization? If "Yes," complete Schedule R, Part V, line 2 . . 37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 37 Х 38 Did the organization complete Schedule O and provide explanations in Schedule O for Part IV, lines 11 and

19? Note. All Form 990 filers are required to complete Schedule O

<b>F</b> 6	Statements Regarding Other IRS Fillings and Tax Compliance						,
4-	Fator the number recented in Day 2 of Farm 1000. Annual Comment and Transmitted of		l			Yes	No
ıa	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of	4		25			
<b>L</b>	· · · · · · · · · · · · · · · · · · ·	1a		0	-		
	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable Did the organization comply with backup withholding rules for reportable payments to vendors and reportable.	1b	l	<del></del>	-		
·	gaming (gambling) winnings to prize winners?	niai	iie		1c	X	1
<b>2</b> a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax		1		10	- 11	·
Lu		2a		91			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax return		<u> </u>		2b	X	l
_	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see in		ctions)	•	ا جه ا		'
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered		,		ı		
	this return?	-, 			3a		x
ь	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O				3b		
	At any time during the calendar year, did the organization have an interest in, or a signature or other au	ithor	ity over				
	a financial account in a foreign country (such as a bank account, securities account, or other financial a			-	4a		x
b	If "Yes," enter the name of the foreign country		•				
	See the instructions for exceptions and filing requirements for Form TD F 90-22 1, Report of Foreign B	ank					
	and Financial Accounts						
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?				5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction	on?			5b		Х
С	If "Yes," to question 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity R	ega	rdıng				
	Prohibited Tax Shelter Transaction?				5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the						
	organization solicit any contributions that were not tax deductible?				6a		Х
þ	If "Yes," did the organization include with every solicitation an express statement that such contribution	s or					
	gifts were not tax deductible?				6b	_	<u> </u>
7	Organizations that may receive deductible contributions under section 170(c).						
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for go	ods					
	and services provided to the payor?		•		7a		
	If "Yes," did the organization notify the donor of the value of the goods or services provided?		•		7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was				_		
	required to file Form 8282?		I		7c		L.
	· · · · · · · · · · · · · · · · · · ·	7d					
е	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a per	sona	aı				l
	benefit contract?				7e		X
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract For all contributions of qualified intellectual property, did the organization file Form 8899 as required?	1,	•		7f		
	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C		Saurod?		7g 7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting	15 16	quireu '		ļ. <b>/''</b>		l
•	organizations Did the supporting organization, or a donor advised fund maintained by a sponsoring or	กลก	zation				
	have excess business holdings at any time during the year?	guii	200011,		8		
9	Sponsoring organizations maintaining donor advised funds.				1 2 1		1
	Did the organization make any taxable distributions under section 4966?				9a		l
	Did the organization make a distribution to a donor, donor advisor, or related person?				9b		
	Section 501(c)(7) organizations. Enter						٠
а	Initiation fees and capital contributions included on Part VIII, line 12						
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b				l I		
11					•		
а	Gross income from members or shareholders	_					
b	Gross income from other sources (Do not net amounts due or paid to other sources				i		
	against amounts due or received from them )					_	
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 10	41?			12a		_
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.						
					Fo	rm <b>990</b>	(2009)

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Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No"

	response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructi	ons		
Secti	on A. Governing Body and Management		Yes	No
1a	Enter the number of voting members of the governing body			
b	Enter the number of voting members that are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with			
	any other officer, director, trustee, or key employee?	2	X	<u> </u>
3	Did the organization delegate control over management duties customarily performed by or under the direct			
	supervision of officers, directors or trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a material diversion of the organization's assets?	5		X
6	Does the organization have members or stockholders?	6		X
7a	Does the organization have members, stockholders, or other persons who may elect one of more members			
	of the governing body?	7a		X
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		Х
8	Did the organization contemporaneously document the meetings held or written actions undertaken during			
	the year by the following	i		
а	The governing body?	8a	X	ļ
b	Each committee with authority to act on behalf of the governing body?	8b	X	<u> </u>
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached			
	at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X
Secti	ion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code)			
	_		Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a		X
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters,			
	affiliates, and branches to ensure their operations are consistent with those of the organization?	10Ь		L
11	Has the organization provided a copy of this Form 990 to all members of it's governing body before filing the form?	11	Х	
11A	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Does the organization have a written conflict of interest policy? If "No", go to line 13	12a	X	<u> </u>
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give	1		
	rise to conflicts?	12b	X	
С	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"	1		
	describe in Schedule O how this is done	12c	X	
13	Does the organization have a written whistleblower policy?	13	X	<u> </u>
14	Does the organization have a written document retention and destruction policy?	14	X	j
15	Did the process for determining compensation of the following persons include a review and approval by			
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			1
	The organization's CEO, Executive Director, or top management official.	15a	_X_	
þ	Other officers or key employees of the organization?	15b	X	j
	If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement	ı		1
	www.a.maza.e.a.may.e.a.may.e.a.may.e.a.may.e.a.may.e.a.may.e.a.may.e.a.may.e.a.may.e.a.may.e.a.may.e.a.may.e.a	16a		X
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate			
	its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard	1		1
	and digametric distance with the past to obtain a management of the management of th	16b		
	ion C. Disclosure			
	List the states with which a copy of this Form 990 is required to be filed			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only)			
	available for public inspection. Indicate how you make these available. Check all that apply			
	Own website Another's website X Upon request			
19	Describe in Schedule O whether (and if so, how), the organization makes it governing documents, conflict of interest			
	policy, and financial statements available to the public			
20	State the name, physical address, and telephone number of the person who possesses the books and records of the		_	
	organization ►CY NELSON 3094 N WIN DECORAH IA 52101 563-382-5	99	<u>U</u>	

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#### Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations List persons in the following order: individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if the organization did (A)	(B)	<u> </u>		(C			.,	(D)	(E)	(F)
Name and Title	Average	Positi	on (cl	neck	all t	hat ap	ply)	Reportable	Reportable	Estimated
	hours per week	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	compensation from the organization (W-2/1099-MISC)	compensation from related organizations (W-2/1099-MISC)	amount of other compensation from the organization and related organizations
AMY GOLDMAN					ŀ					
CHAIR		X						. 0	0	0
NEIL HAMILTON										
VICE-CHAIR		X						0	0	0
D MADISON										
BOARD SECRETAR		Х						0	0	0
ROB JOHNSTON										
BOARD TREASURE		Х						0	0	0
CARY FOWLER										
DIRECTOR		Х						0	0	0
KEITH CROTZ										
DIRECTOR		х			ļ			0	0	0
R CREASEY										
DIRECTOR		Х			ŀ			0	0	0
D CAVAGNARO										
DIRECTOR		Х						0	0	0
GEORGE DEVAULT										
PRES/EXEC DIR	58			X				0	0	0
D OTT WHEALY										
VICE-PRESIDENT	48			X				0	0	0
AARON WHALEY										
VICE-PRESIDENT	45			Х				0	0	0
MATTHEW BARTHE				Ĺ						
VICE-PRESIDENT	65			x				О	0	0
LARRY NEUZIL				<u> </u>	-		-	-		
CORP TREASURER	36			x				0	0	0
CY NELSON				<u> </u>			$\vdash$	<u> </u>	<del>-</del>	
CORP TREASURER	40			X				О	0	0
S HUGHES	1.0			<u> </u>	<u> </u>		$\vdash$		<u> </u>	-
CORP SECRETARY	44			x				О	0	0
	<del></del>			<del>[                                    </del>	-			_ <u> </u>		<u> </u>
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Rev 1

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P	art VII s		Officers, Directors,	· · · · · · · · · · · · · · · · · · ·	Key E	mploy		_	d High	est (	Compensated Empl	oyees (continued		
		(A)		(B)	ł		(C	-			(D)	(E)		(F)
		Name and	title	Average	Posit	ion (cl	neck	all t	hat ap	ply)	Reportable	Reportable	Est	ımated
				hours per	욾	'ns	皇	줎	멸등	Former	compensation	compensatio	n am	ount of
				week	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	m	from	from related		other
					Sel	g	•	<u>ը</u>	yee st c	¯	the	organization		ensation
					<u> </u>	<u>aa</u> <u>≠</u>		oye .	] 3		organization	(W-2/1099-MIS	C) fro	m the
					stee	l St		<sup>®</sup>	ĕ		(W-2/1099-MISC)		orga	anızatıon
					"	8			sate				and	related
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1b	Total				٠.	٠			٠	<b>•</b>	0	0		0
2											eved more than \$100	0,000 in reportabl	e compensa	tion
	from the org											•		
														Yes N
3	Did the orga	anization lis	t anyformer officer,	director or	truste	e, key	em	ploye	ee, or	high	est compensated			
	employee o	n line 1a? l	f "Yes," complete Se	chedule J f	or suc	h indiv	/idua	al		-			3	l x
4									and o	other	compensation from		- '	•
	-										e Schedule J for suc		1	
	ındividual			_						•			4	l x
5	Did any per		on line 1a receive or							ated	organization for		, ,	•
			ne organization? If "					-			-		5	l l x
Se	ction B. Inde										· · · · · · · · · · · · · · · · · · ·			
1				mpensate	d ındei	pende	nt co	ontra	actors	that	received more than	\$100,000 of		
			organization	,					•					
_	p = = 40		(A)								(B)		(0	<del>(</del> )
			Name and busines	s address							Description of	services		nsation
										T				
										$\vdash$		<del></del>		
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Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ▶

#### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.
must complete column (A) but are not required to complete columns (B). (C)

	All other organizations must complete c				
	not include amounts reported on lines 6b, Bb, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the U.S. See Part IV, line 21				
2	Grants and other assistance to individuals in				
	the U S See Part IV, line 22				
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				
	U.S. See Part IV, lines 15 and 16				
4	Benefits paid to or for members .				
5	Compensation of current officers, directors,				
	trustees, and key employees	486163.	308957.	173220.	3986.
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	1033767.	703901.	319470.	10396.
8	Pension plan contributions (include section 401(k)				
	and section 403(b) employer contributions)		_		
9	Other employee benefits	230030.	162079.	66166.	1785.
10	Payroll taxes	122392.	74436.	46857.	1099.
11	Fees for services (non-employees)				
а	Management				
b	Legal .	69562.		69562.	
C	Accounting	12974.		12974.	
d	Lobbying				
0	Professional fundraising services See Part IV, line 17				
f	Investment management fees				
g	Other [	30109.	30109.		
12	Advertising and promotion . [	55063.	19294.	32926.	2843.
13	Office expenses .	643803.	486341.	148130.	9332.
14	Information technology	36842.	29053.	7789.	
15	Royalties				
16	Occupancy	73343.		73343.	
17	Travel	73983.	42119.	29911.	1953.
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials .				
19	Conferences, conventions, and meetings				
20	Interest	7225.		7225.	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization .	235979.		235979.	
23	Insurance	46340.	2406.	43934.	
24	Other expenses Itemize expenses not				!
	covered above (Expenses grouped together				I
	and labeled miscellaneous may not exceed				!
	5% of total expenses shown on line 25 below )	<del></del>	<del></del>	·	
а	SEE STMT	28792.			
þ		23803.			
С		13474.			
d		2840.			
0		13006.	· ···-		
f 	All other expenses	707591.	055555		2.1.2.2.2
<u> 25</u> _	Total functional expenses. Add lines 1 through 24f	3947081.	2567006.	1345153.	34922.
26	Joint costs Check here ▶ ☐ If following				
	SOP 98-2 Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation				

Rev 1

**Balance Sheet** Part X (A) (B) Beginning of year End of year 26692. 40006. Cash - non-interest-bearing 2 765290. 661651. 2 Savings and temporary cash investments 3 64292. 3 13577. Pledges and grants receivable, net . 4 Accounts receivable, net 117494. 156315. 5 Receivables from current and former officers, directors, trustees, key 5 employees, and highest compensated employees. Complete Part II of Sch. L. 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of Schedule L ... ... ... ... 6 932388. 636772. Notes and loans receivable, net 704290. 918135. Inventories for sale or use ... 6000. Prepaid expenses and deferred charges 10a Land, buildings, and equipment cost or other 10a 4788854 basis. Complete Part VI of Schedule D 3566780. 10b 1222074. 3256075. 10c Less: accumulated depreciation 11 11 Investments - publicly traded securities 12 12 Investments - other securities See Part IV, line 11 13 13 Investments - program-related See Part IV, line 11 14 14 Intangible assets 15 51240. 15 63760. Other assets See Part IV, line 11 16 5820122. 16 Total assets Add lines 1 through 15 (must equal line 34) 6160635. 17 17 Accounts payable and accrued expenses 81477. 311999. 18 18 Grants payable 19 120741. 19 184004. Deferred revenue 20 20 Tax-exempt bond liabilities 21 Escrow or custodial account liability Complete Part IV of Schedule D Liabilities 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 persons Complete Part II of Schedule L .. ... 23 112805. 23 83315. Secured mortgages and notes payable to unrelated third parties 24 Unsecured notes and loans payable to unrelated third parties . . . . . . 24 25 25 Other liabilities Complete Part X of Schedule D .... 26 Total liabilities Add lines 17 through 25 315023. 26 579318. Organizations that follow SFAS 117, check here complete lines 27 through 29, and lines 33 and 34. Net Assets or Fund Balances 27 27 .. . .. . ... .... 28 28 Temporarily restricted net assets . ... 29 29 Permanently restricted net assets . . . . Organizations that do not follow SFAS 117, check here 🕨 💢 and complete lines 30 through 34. 30 30 Capital stock or trust principal, or current funds .......... 31 Paid-in or capital surplus, or land, building, or equipment fund ... 31 32 5505099. 32 5581317. Retained earnings, endowment, accumulated income, or other funds .... 33 5505099. 5581317. Total net assets or fund balances . ... 34 5820122. 6160635. 34 Total liabilities and net assets/fund balances

Form 990 (2009)

X Separate basis Consolidated basis Both consolidated and separate basis

the Single Audit Act and OMB Circular A-133?

As a result of a federal award, was the organization required to undergo an audit or audits as set forth in

If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Form 990 (2009)

За

3b

3a

b

#### **SCHEDULE A** (Form 990 or 990-EZ)

#### **Public Charity Status and Public Support** Complete if the organization is a section 501(c)(3) organizations or a section

OMB No 1545-0047

2009

Department of the Treasury Internal Revenue Service

Name of the organization

4947(a)(1) nonexempt charitable trust. ▶ Attach to Form 990 or Form 990-EZ.

▶ See separate Instructions.

Open to Public Inspection

Employer identification number

	SE	ED SAVERS E							43	-121	4133			
F	Part	Reason for	Public Charity	Status	(All organizations	must cor	mplete th	ns part)	See ins	tructions				
The	e org	anization is not a priva	te foundation becaus	se it is. (For	lines 1 through 11,	check or	nly one t	oox)						
1	П	A church, convention	of churches, or asso	ciation of ch	urches described ii	section '	170(b)(1	)(A)(i).						
2	П	A school described in	section 170(b)(1)(A)	(ii). (Attach	Schedule E)									
3	П	A hospital or a cooper	ative hospital service	e organizatio	n described insecti	on 170(b	)(1)(A)(i	ii),						
4	П	A medical research or	ganization operated	ın conjunctio	on with a hospital d	escribed	<sub>I</sub> section	n 170(b)	(1)(A)(iii	) Enter t	he hospi	tal's nar	ne,	
	_	city, and state	•								•			
5	П	An organization opera	ted for the benefit of	a college or	r university owned	or operat	ed by a	governm	ental un	ıt descri	oed mect	ion		
	ш	170(b)(1)(A)(iv). (Com		Ū	•	•								
6	П	A federal, state, or loc	•	vernmental i	unit described ir\$ec	tion 170	(b)(1)(A)	(v).						
7	П	An organization that n							from the	e genera	oublic			
	ш	described in section 1	-			= <b>3</b>				· 90	, p			
8	П	A community trust des	•	•	•	<b>)</b>								
9	X	An organization that n			•	•	contribu	tions m	emhersh	un fees	and ares	: 6		
	ш	receipts from activities									-	.5		
		support from gross inv			-									
		• • •				•			x) iioiii i	Jusiness	62			
10	П	acquired by the organi												
11	Н	An organization organ  An organization organ		_		-			4					
••	Ш	purposes of one or mo	•	-	•					•				
		• •		•					٠,,		Cuon			
		509(a)(3). Check the b	b Type II	e type or sup C	<u></u>				a Ciliougi	1	II Otho	_		
e	П	<u></u>			<b>—</b> ••						II - Othe	ı		
	Ш	By checking this box, I				-				•				
		persons other than for	•	ino otner tha	in one or more pub	licly supp	ontea or	rganizati	ons des	cribea in	section			
f		509(a)(1) or section 50		<b></b>	45 100 45 -4 4		T	<b>-</b>						
'		If the organization reco		mination from	m the IRS that it is	aiypei,	Type II (	or type	III suppo	πing				Γ-
_		organization, check the							-		••	• • • • • • • • • • • • • • • • • • • •		L,
g		Since August 17, 2006	=	-	· -		-		•	sons			Yes	Na.
		(i) A person who dire	•		•	itn perso	ns aesci	ribea in (	(11)		1	44 (1)	res	No
			governing body of t	• •	-							11g(i)		
		(ii) A family member of										44-493		
		(iii) A 35% controlled										11g(ii)		
<u>h</u> _	<i>-</i>										·	11g(ii) 11g(iii)		
	711		nformation about the	supported	organization(s)	,						11g(iii)		
	(')	Name of supported		supported (iii) Typ	organization(s) e of organization	,	ne organ-	(v) D			 	11g(iii)	\moun	t of
	1.7		nformation about the	supported (iii) Typ	organization(s)	,			d you	1	s the	11g(iii) (vii) /	Amoun	t of
	(17)	Name of supported	nformation about the	(iii) Typ	organization(s) e of organization	(iv) is th	ın çol	notif organiz	y the ation in	organız col	ation in (i)	11g(iii) (vii) /		t of
	1171	Name of supported	nformation about the	(iii) Typ (descrit above	organization(s) e of organization ped on lines 1-9	(iv) Is the state of the state	in col in your ming	notif organiz col (i)	y the ation in of your	organız col orga	ation in (i) nized	11g(iii) (vii) /		t of
	(.,,	Name of supported	nformation about the	(iii) Typ (descrit above	e of organization bed on lines 1-9 or IRC section	(iv) Is the state of the state	in col in your ming nent?	notif organiz col (i) sup	y the ation in of your port?	organiz col orga in the	eation in (i) nized US?	11g(iii) (vii) /		t of
		Name of supported	nformation about the	(iii) Typ (descrit above	e of organization bed on lines 1-9 or IRC section	(iv) Is the state of the state	in col in your ming	notif organiz col (i)	y the ation in of your	organız col orga	ation in (i) nized	11g(iii) (vii) /		t of
		Name of supported	nformation about the	(iii) Typ (descrit above	e of organization bed on lines 1-9 or IRC section	(iv) Is the state of the state	in col in your ming nent?	notif organiz col (i) sup	y the ation in of your port?	organiz col orga in the	eation in (i) nized US?	11g(iii) (vii) /		t of
_		Name of supported	nformation about the	(iii) Typ (descrit above	e of organization bed on lines 1-9 or IRC section	(iv) Is the state of the state	in col in your ming nent?	notif organiz col (i) sup	y the ation in of your port?	organiz col orga in the	eation in (i) nized US?	11g(iii) (vii) /		t of
		Name of supported	nformation about the	(iii) Typ (descrit above	e of organization bed on lines 1-9 or IRC section	(iv) Is the state of the state	in col in your ming nent?	notif organiz col (i) sup	y the ation in of your port?	organiz col orga in the	eation in (i) nized US?	11g(iii) (vii) /		t of
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		Name of supported	nformation about the	(iii) Typ (descrit above	e of organization bed on lines 1-9 or IRC section	(iv) Is the state of the state	in col in your ming nent?	notif organiz col (i) sup	y the ation in of your port?	organiz col orga in the	eation in (i) nized US?	11g(iii) (vii) /		t of
		Name of supported	nformation about the	(iii) Typ (descrit above	e of organization bed on lines 1-9 or IRC section	(iv) Is the state of the state	in col in your ming nent?	notif organiz col (i) sup	y the ation in of your port?	organiz col orga in the	eation in (i) nized US?	11g(iii) (vii) /		t of
		Name of supported	nformation about the	(iii) Typ (descrit above	e of organization bed on lines 1-9 or IRC section	(iv) Is the state of the state	in col in your ming nent?	notif organiz col (i) sup	y the ation in of your port?	organiz col orga in the	eation in (i) nized US?	11g(iii) (vii) /		t of
		Name of supported	nformation about the	(iii) Typ (descrit above	e of organization bed on lines 1-9 or IRC section	(iv) Is the state of the state	in col in your ming nent?	notif organiz col (i) sup	y the ation in of your port?	organiz col orga in the	eation in (i) nized US?	11g(iii) (vii) /		t of
		Name of supported	nformation about the	(iii) Typ (descrit above	e of organization bed on lines 1-9 or IRC section	(iv) Is the state of the state	in col in your ming nent?	notif organiz col (i) sup	y the ation in of your port?	organiz col orga in the	eation in (i) nized US?	11g(iii) (vii) /		t of
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Schedule A (Form 990 or 990-EZ) 2009 SEED SAVERS EXCHANGE INC

Part III Support Schedule for Organizations Described in Section 509(a)(2)

	(Complete only if you checked the	box on line 9 of	Part I)				
	tion A. Public Support						
Cal	endar year (or fiscal year beginning in)	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
1	Gifts, grants, contributions, and		}				
	membership fees received (Do not		}				
	include any "unusual grants.")	844460.	800596.	2721519.	1074836.	520784.	5962195.
2	Gross receipts from admissions, merchan-						
	dise sold or services performed, or facilities						
	furnished in any activity that is related to						
_	the organization's tax-exempt purpose	1356919.	1621736.	1940076.	2169731.	42904641	1378926.
3	Gross receipts from activities that are not an unrelated trade or business						•
	under section 513						
4	Tax revenues levied for the organization's						
	benefit and either paid to or expended on						
	its behalf						
5	The value of services or facilities		1				
	furnished by a governmental unit to the						
	organization without charge						
6	Total. Add lines 1 through 5	2201379.	2422332.	4661595.	3244567.	48112481	7341121.
7 a	Amounts included on lines 1, 2, and 3						
	received from disqualified persons $\ \ldots \ldots \ .$						
b	Amounts included on lines 2 and 3		]				
	received from other than disqualified persons that exceed the greater of						
	\$5,000 or 1% of the amount on line		1				
	13 for the year						
С	Add lines 7a and 7b						
8	Public support (Subtract line 7c from line 6)					1	7341121.
	tion B. Total Support			1			
	endar year (or fiscal year beginning in)	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
9	Amounts from line 6	<u>2201379.</u>	2422332.	4661595.	3244567.	48112481	7341121.
10a	Gross income from interest, dividends,						
	payments received on securities loans,						
	rents, royalties and income from similar						
_	sources	721.	1201.	120386.	68743.	60692.	251743.
b	Unrelated business taxable income (less						
	section 511 taxes) from businesses						
	acquired after June 30,1975	701	1001	10000	60745	60600	051740
	Add lines 10a and 10b	721.	1201.	120386.	68743.	60692.	251743.
11	Net income from unrelated business						
	activities not included in line 10b, whether						
40	or not the business is regularly carried on						
12	Other income Do not include gain or						
	loss from the sale of capital assets	11515.	37781.	44476.	25014	21 41 4	150200.
12	(Explain in Part IV)		1	4826457.	25014.	31414.	
14	·		•	<del>-</del>	<del>'</del>		7743064.
1-4	First five years. If the Form 990 is for the organization, check this box and stop here	anization's first, s	secona, tnira, tou	irtn, or πππ tax ye	ear as a section s	5U1(c)(3)	- □
Sec	tion C. Computation of Public Supp	ort Percenta	 ne		• • • • • •		· · · ·
	Public support percentage for 2009 (line 8, co			n (f))		15	97.73 %
16	Public support percentage for 2009 (line 6, co		•			16	97.53 %
	tion D. Computation of Investment I			<u> </u>	······ · · · · · · · · · · · · · · · ·	l · · · l	<u> </u>
17	Investment income percentage for2009 (line 1			column (ft)		17	1.42 %
18	Investment income percentage from 2008 Sch					18	1.29 %
	33 1/3 % support tests - 2009. If the organiza						
	not more than 33 1/3 %, check this box andst						· is • ⊠
b	33 1/3 % support tests - 2008. If the organiza				• •		
	is not more than 33 1/3 %, check this box and						
20	Private foundation. If the organization did not						▶

Part II. Supplemental Information. Complete this part to provide the explanations required by Part II, line 10: Part III, line 17a or 17b, or Part III, line 12. Provide any other additional information. See instructions  PART 111 LINE 12 - MISCELLANEOUS INCOME	Schedule A (Form	n 990 or 990-EZ) 2009			EXCHANGE		enused by D	43-1214133	Page 4
	raiciv								
PART 111 LINE 12 - MISCELLANEOUS INCOME	DADE 111								
	PART III	LINE 12 - M	ISCELLA	NEOUS	INCOME				<del></del>
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#### SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

#### **Supplemental Financial Statements**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047 2009

> Open to Public Inspection

Name of the organization

SEED SAVERS EXCHANGE INC

Employer identification number

43-1214133

Pa	art I Organizations Maintaining Donor Advi	sed Funds or Other Sim	ilar Funds o	r Account	S.
	Complete if the organization answered ``Yes" to F	orm 990, Part IV, line 6			
_		(a) Donor advised fun	ids	(b) Funds	and other accounts
1	Total number at end of year				
2	Aggregate contributions to (during year)				
3	Aggregate grants from (during year)				
4	Aggregate value at end of year				
5	Did the organization inform all donors and donor advisors	in writing that the assets held in	n donor advised	d funds	
	are the organization's property, subject to the organization	's exclusive legal control? .	-	-	. Yes No
6	Did the organization inform all grantees, donors, and dono	or advisors in writing that grant t	funds may be u	sed only	
	for charitable purposes and not for the benefit of the dono	r or donor advisor or other impe	ermissible priva	te benefit?	Yes No
Pa	art II Conservation Easements. Complete if t	he organization answered "Ye	s" to Form 990,	Part IV, line	7
1	Purpose(s) of conservation easements held by the organiz	zation (check all that apply)			
	Preservation of land for public use (e.g., recreation or	pleasure)	Preservation (	of an historica	ally important land area
	Protection of natural habitat	Ц	Preservation of	of certified his	storic structure
	Preservation of open space				
2	Complete lines 2a through 2d if the organization held a qu	alified conservation contribution	n in the form of	a conservation	on easement on the
	last day of the tax year				
				Hele	d at the End of the Year
а	Total number of conservation easements			2a	
b	Total acreage restricted by conservation easements			2b	
C	Number of conservation easements on a certified historic	structure included in (a)		2c	
d	Number of conservation easements included in (c) acquire	ed after 8/17/06		2d	
3	Number of conservation easements modified, transferred,	released, extinguished, or term	ninated by the o	organization d	luring
	the taxable year ▶				
4	Number of states where property subject to conservation of	<del></del>			
5	Does the organization have a written policy regarding the	·	reporting of vio	olations,	
	and enforcement of the conservation easements it holds?				Yes   No
6	Staff and volunteer hours devoted to monitoring, inspecting				
7	Amount of expenses incurred in monitoring, inspecting, ar	· · · · · · · · · · · · · · · · · · ·	=	-	\$
8	Does each conservation easement reported on line 2(d) a	bove satisty the requirements of	if section 1/U(n	i)(4)(B)(I)	☐ Yes ☐ No
9	and section 170(h)(4)(B)(II)?		ond evenes a		· 🗀 🔛
3	In Part XIV, describe how the organization reports conserved to the applicable, the text of the feature to the applicable.		· ·		
	include, if applicable, the text of the footnote to the organize conservation easements.	zation's ilitaricial statements tha	it describes the	organization	is accounting for
Pε	irt III Organizations Maintaining Collections	of Art. Historical Treasu	res. or Othe	er Similar /	Assets.
	Complete if the organization answered "Yes" to F				
1 8	If the organization elected, as permitted under SFAS 116,		ement and bala	nce sheet wo	orks of art. historical
	treasures, or other similar assets held for public exhibition	•			
	text of the footnote to its financial statements that describe		oranico or publi	, c cc, t, cc, p, c	, , , , , , , , , , , , , , , , , , ,
ı	If the organization elected, as permitted under SFAS 116,	to report in its revenue stateme	ent and balance	sheet works	of art, historical trea-
	sures, or other similar assets held for public exhibition, ed				
	relating to these items	·	•		· ·
	(i) Revenues included in Form 990, Part VIII, line 1			🕨	\$
	(ii) Assets included in Form 990, Part X			▶	\$
2	If the organization received or held works of art, historical				
	required to be reported under SFAS 116 relating to these				
					\$
ı	Assets included in Form 990, Part X			▶	\$

For Privacy Act and Paperwork Reduction Act Notice, see the instructions for Form 990.

Schedule D (Form 990) 2009

Part VI	Investments - Land, Buildin	gs, and Equipment	See Form 990, P	art X, line 10	
	Description of investment	(a) Cost or other	(b) Cost or other	(c) Accumulated	(d) Book value
		basis (investment)	basis (other)	Depreciation	
1a Land			875,450.		875,450.
<b>b</b> Buildin	ngs		2,446,268.	582,357.	1,863,911.
	hold improvements [				
<b>d</b> Equipr	nent[		993,456.	437,419.	556,037.
			473,680.	202,298.	271,382.
	nes 1a through 1e (Column (d) should eq	ual Form 990 Part X co	olumn (B) line 10(c) )		3.566.780.

Schedule D (Form 990) 2009

			214133	Page 4
	<u> </u>	т т		
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1		3,299.
2	Total expenses (Form 990, Part IX, column (A), line 25)	2		7,081.
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	7	6,218.
4	Net unrealized gains (losses) on investments	4		
5	Donated services and use of facilities	5		
6	Investment expenses	6		
7	Prior period adjustments	7		
8	Other (Describe in Part XIV)	8		
9	Total adjustments (net) Add lines 4 through 8	9		
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10		6,218.
Pai	t XII Reconciliation of Revenue per Audited Financial Statements With Revenue per	r Re	turn	
1	Total revenue, gains, and other support per audited financial statements		1 4,96	4,173.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12	,		
а	Net unrealized gains on investments	1		
b	Donated services and use of facilities			
С	Recoveries of prior year grants			
d	Other (Describe in Part XIV)			
е	Add lines 2a through 2d	_	2e 91	9,031.
3	Subtract line 2e from line 1	````⊢		5,142.
4	Amounts included on Form 990, Part VIII, line 12, but not on line <sup>1</sup>	• • •  _	1,01.	3,112.
a	Investment expenses not included on Form 990, Part VIII, line 7b			
h	Other (Describe in Part XIV)	<u> </u>		
_		_	4c (2:	1 0/3 )
c	Add lines 4a and 4b	` ⊢		1,843.) 3,299.
5 •25	Total revenue Add lines <sup>3</sup> and <sup>4c</sup> (This should equal Form 990, Part I, line 12)	• •		3,299.
				7 055
1	Total expenses and losses per audited financial statements	-	1 4,88	7,955.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25			
а	Donated services and use of facilities			
b	Prior year adjustments			
С	Other losses			
d	Other (Describe in Part XIV)			
е	Add lines 2a through 2d	. [2	2e 91	9,031.
3	Subtract line 2e from line 1		3 3,968	3,924.
4	Amounts included on Form 990, Part IX, line 25, but not on line1			
а	Investment expenses not included on Form 990, Part VIII, line 7b			
b	Other (Describe in Part XIV)	.)		
Ç	Add lines 4a and 4b	_	4c (2:	1,843.)
5				7,081.
Pai	t XIV Supplemental Information			<u> </u>
Com	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines	1b ar	nd 2b, Part V,	line 4,
Part.	X, line 2, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide	any a	dditional infor	mation
PAI	RT 111 LINE 1A - SSE'S COLLECTIONS ARE ON DISPLAY & ARE	USE	ED AS	
MOI	DELS AND RESOURCES BY RESEARCHERS, GENETIC PRESERVATION	PRC	DJECTS,	
AL'	TERNATIVE SEED COMPANIES, AND OTHERS WHO ARE INTERESTED	IN	SAVING	
HE:	IRLOOM GARDEN SEEDS FROM EXTINCTION. SSE EMPLOYS CURATO	RS	TO ENS	JRE
THI	E COLLECTIONS ARE PROTECTED, MULTIPLIED FOR SEED, AND PR	ESE	ERVED.	IN
ΤΗΙ	E NORMAL COURSE, COLLECTION ITEMS ARE NOT TO BE SOLD BUT	RA	ATHER	
	NUMBER OF THE PRODUCTION OF THE PARTY OF THE	T 177	* DDD 0 5	- T 7
MA.	INTAINED IN PREPETUITY. HOWEVER, SHOULD THE BOARD DEEM	1 T	APPROPI	KIA
TО	DISPOSE OF AN ITEM, ANY PROCEEDS FROM THE DISPOSAL ARE	ΤΟ	BE USE	D
<u> </u>	DIDIOUS OF THE FIELD, AND PROCEEDS TROP THE DISTOSAL ARE		edule D (For	
			•	•

#### **SCHEDULE G** (Form 990 or 990-EZ)

#### **Supplemental Information Regarding Fundraising or Gaming Activities**

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18,

OMB No 1545-0047 2009

Department of the Treasury Internal Revenue Service

or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. ► Attach to Form 990 or Form 990-EZ.

Open to Public Inspection ► See separate instructions. Employer identification number

Name of the organization SEED SAVERS EXCHANGE	TNC				identification number 214133
Eundroining Activities C		nanization ans	wered ``Yes" to Form 990		214133
Part I Form 990-EZ filers are not				rattiv, ille ir	
1 Indicate whether the organization	<del></del>			call that apply	
a Mail solicitations		- <u> </u>	icitation of non-governmer	* * *	
b 🗵 Internet and email solicitations	•	f 🗌 So	icitation of government gra	ants	
c Phone solicitations		g 🔀 Sp	ecial fundraising events		
d In-person solicitations					
2 a Did the organization have a writter				directors, trustees or key	
Form 990, Part VII) or entity in con					∐ Yes ☒ No
<b>b</b> If "Yes," list the ten highest paid in		ies (fundraise	s) pursuant to agreements	under which the fundraise	er is to be compensated
at least \$5,000 by the organization		T 5 14		Tana	
(i) Name of individual	(ii) Activity	(ili) Did fund raiser hav	.   ' '	(V) Amount paid to (or	(vi) Amount paid to
or entity (fundraiser)		custody of	noin activity	retained by) fundraiser	(or retained by)
		control of contribution		listed in col (i)	organization
		Yes No			
		163 10	<del></del>		
		<del>                                     </del>	-	<del>                                     </del>	
	<del>-</del>	+			
					-
		<del></del> .	<u> </u>		L
3 List all states in which the organization	ion is registered	or licensed to	solicit funds or has been no	otified it is exempt from reg	gistration or licensing
					<del> </del>
				<del></del>	
	<del></del>		<del></del>		<u></u>
			·	<del></del>	
<del></del>	·			<del>-</del>	
				·	<del> </del>
				<del></del>	
		•			

Rev 1

Part II

Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 on Form 990-EZ, line 6a List events with gross receipts greater than \$5,000

			(a) Event CONCERT	#1	(	b) Event #2	(c)	Other Events		(d) Tota		
		Į	(event typ	e)	(	event type)	(to	otal number)		col	•	
ue	_	_	2.2	- 7						3.6		
Revenue	1	Gross receipts	30,	602.		-	ļ <u>.</u>	<del>-</del> · · · · · · · · · · · · · · · · · · ·		3 (	,60	2.
u.	2	Less Charitable contributions .										
	3	Gross income (line 1							<del> </del>			
		minus line 2)	30,	602.					<u> </u>	3 (	,60	2.
	4	Cash prizes							ļ			
	5	Noncoch prizos										
ses	9	Noncash prizes							+			
Direct Expenses	6	Rent/facility costs .							ļ			
ect E	7	Food and beverages	3	165.						-	3,16	5
۵	7	rood and beverages	3,	100.			<b> </b>		+		,, 10	<u> </u>
	8	Entertainment .							1			
	9	Other direct expenses		677.	<del></del>				_		3,67	
	10	Direct expense summary		_					<u> </u>		L,84 B,76	
Da	11 rt II	Net income summary Comple				Form 990, Part IV, I			!			
T G		line 6a	on the organizati	.VII 4113446166	3 10	, , Jiii JJO, r ait iV, ii	13, 01	. oponiou more tili	Ψ I J,		J.111 J.	<b></b>
<b>a</b> )			(a) Bing	30	(b)	Pull tabs/instant	(c)	Other gaming	(d)	Total g	aming (	(add
Revenue					bingo/	progressive bingo			col	(a) thro	ugh co	i (c))
Rev		0										
	1	Gross revenue .					ļ					·
v.	2	Cash prizes .										
nse		,			_			, <u> </u>				
Direct Expenses	3	Noncash prizes										
ž E		<b>5</b>										
۵	4	Rent/facility costs .							-			
	5	Other direct expenses										
			Yes	0.0%	Yes	0.0%	Yes	s 0.0	%	-		
	6	Volunteer labor	No		No		│ No			_		
	7	Direct expense summary				_	•	•	·			
	8	Net gaming income sum	mary Combine line	e 1, column c	i, and line		•	·	·	-	Vac	No
9	En	ter the state(s) in which th	e organization one	rates damino	activities	•					Yes	No
		the organization licensed t					•			_   9a	1	را
		No," Explain	g							1	1	-'
		·				<u> </u>				_		
										- i	- <sub>I</sub>	·,
		ere any of the organization	i's gaming licenses	s revoked, su	spended	or terminated during	the tax ye	ar?		10a	.l	J
	b If"	Yes," Explain										1 1
	_		···					<del></del>		- !		
11	Do	pes the organization opera	te gaming activities	s with nonme	mbers?					11	<u> </u>	
12		the organization a grantor,				nber of a partnership	or other e	entity formed to		i		
	ad	minister charitable gaming	?							12	<u> </u>	<u> </u>

#### **SCHEDULE O** (Form 990)

#### Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.

OMB No. 1545-0047 2009

Open to Public Inspection

Department of the Treasury Internal Revenue Service **Employer identification number** Name of the organization SEED SAVERS EXCHANGE INC 43-1214133 PART 111 LINE 4D-OTHER PROGRAM SERVICES INCLUDE MAINTAINING A BREEDING HERD OF ENDANGERED WHITE PARK CATTLE, AND HOLDING THE ANNUAL CONVENTION PART VI LINE 2-ONE OFFICER IS THE CHILD OF ANOTHER OFFICER PART VI LINE 11-THE FORM 990 WAS EMAILED TO EACH BOARD MEMBER FOR REVIEW BEFORE BEING FILED PART VI LINE 12C-THE POLICY REQUIRES ALL DIRECTORS, OFFICERS, AND EMPLOYEES TO DISCLOSE POTENTIAL CONFLICTS ON AT LEAST AN ANNUAL BASIS USING THE CONFLICT OF INTEREST ANNUAL DISCLOSURE FORM PART VI LINE 15-COMPENSATION DECISIONS INCLUDE COMPARING SALARIES WITH DATA FROM AT LEAST 3 SOURCES, COMPARISON TO CURRENT REVENUES & EXPENSES DETERMINATION OF REASONABLE COMPENSATION, AND APPROVAL BY THE EXECUTIVE COMMITTEE OR BOARD OF DIRECTORS. ALL COMPENSATION DELIBERATIONS AND DECISIONS ARE DOCUMENTED.

		Program	Management	
Description of the Asset	Total	Services	and General	Fundraising
EPAIRS & MAINTENANCE	28,792.	6,532.	22,260.	
ONTRACT LABOR	23,803.	18,225.	5,578.	
RT & ARTICLES	13,474.	13,474.		
HOTOGRAPHY	2,840.	2,840.		
ERMINATION TESTING	13,006.	13,006.		
VESTOCK PROJECT	6,219.	6,219.		
AXES & LICENSES	9,370.	8,831.	539.	
HIPPING & HANDLING	379,191.	369,774.	9,417.	
EED PACKETS	45,369.	45,369.	ا ، / ۱۰۰	
			20 250	1 0 6 1
SCELLANEOUS	52,110.	29,799.	20,350.	1,961
RINTING	204,733.	194,242.	8,924.	1,56
JBSCRIPTIONS & DUES	10,599.		10,599.	
	789,506.	708,311.	77,667.	3,528

### SEED SAVERS EXCHANGE, INC.

# FINANCIAL STATEMENTS and SUPPLEMENTAL INFORMATION

For the Year Ended December 31, 2009

#### SEED SAVERS EXCHANGE, INC. TABLE OF CONTENTS DECEMBER 31, 2009

	Page
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Financial Statements	
Statement of Financial Position	3
Statement of Activities and Change in Net Assets	4-5
Statement of Functional Expenses	6-7
Statement of Cash Flows	8
Notes to the Financial Statements	9-17
Supplemental Information	
Statement of Activities Information	18
Statement of Functional Expenses Information	19-22



#### **Engelson & Associates, Ltd.**

Certified Public Accountants and Consultants

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Seed Savers Exchange, Inc. Decorah, IA

We have audited the accompanying statement of financial position of Seed Savers Exchange, Inc. as of December 31, 2009 and 2008, and the related statements of activities, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of the organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Seed Savers Exchange, Inc. as of December 31, 2009 and 2008, and the changes in its net assets and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

The accompanying supplemental information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

La Crosse, Wisconsin May 13, 2010

Engelsmand Associta, Ital.

#### SEED SAVERS EXCHANGE, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2009 AND 2008

ASSETS	2009	2008
Current Assets		
Cash and cash equivalents	\$ 549,2	261 \$ 438,343
Investments	256,0	250,000
Accounts Receivable	156,3	315 117,494
Prepaid expenses		- 6,000
Unconditional promise to give	13,5	64,292
Deposit on equipment	34,5	- 500
Promissory notes receivable, current portion	310,5	295,616
Accrued interest receivable	15,3	330 22,837
Work in process	13,9	28,403
Inventory	918,1	35 704,290
Total Current Assets	2,267,6	1,927,275
Promissory Notes Receivable, net of current portion	326,2	636,772
Fixed Assets and Exhibits		
Land	875,4	150 875,450
Buildings and improvements	2,847,7	2,566,407
Machinery	63,7	98,479
Equipment	929,6	640,558
Construction in progress	72,2	217 134,104
Total fixed assets	4,788,8	354 4,314,998
Less: Accumulated depreciation	(1,222,0	(1,058,923)
Net Fixed Assets	3,566,7	<del></del>
TOTAL ASSETS	\$ 6,160,6	
TOTAL ASSETS  LIABILITIES AND NET ASSETS		
LIABILITIES AND NET ASSETS		
LIABILITIES AND NET ASSETS Current Liabilities	\$ 6,160,6	\$ 5,820,122
LIABILITIES AND NET ASSETS  Current Liabilities  Accounts payable	\$ 6,160,6 \$ 258,1	\$ 5,820,122 36 \$ 58,539
LIABILITIES AND NET ASSETS  Current Liabilities  Accounts payable  Accrued expenses	\$ 6,160,6 \$ 258,1 24,1	\$ 5,820,122 36 \$ 58,539 00 7,751
LIABILITIES AND NET ASSETS  Current Liabilities  Accounts payable  Accrued expenses  Customer deposits	\$ 6,160,6 \$ 258,1 24,1 3,2	\$ 5,820,122 36 \$ 58,539 00 7,751 278 1,663
LIABILITIES AND NET ASSETS  Current Liabilities Accounts payable Accrued expenses Customer deposits Accrued wages	\$ 6,160,6 \$ 258,1 24,1 3,2 26,4	\$ 5,820,122 36 \$ 58,539 00 7,751 278 1,663 185 13,524
LIABILITIES AND NET ASSETS  Current Liabilities Accounts payable Accrued expenses Customer deposits Accrued wages Deferred support and revenue	\$ 6,160,6 \$ 258,1 24,1 3,2 26,4 134,0	\$ 5,820,122 36 \$ 58,539 00 7,751 278 1,663 185 13,524 75,792
LIABILITIES AND NET ASSETS  Current Liabilities  Accounts payable  Accrued expenses  Customer deposits  Accrued wages  Deferred support and revenue  Current maturities of long-term debt	\$ 6,160,6 \$ 258,1 24,1 3,2 26,4 134,6 28,8	\$ 5,820,122 36 \$ 58,539 00 7,751 278 1,663 485 13,524 666 75,792 340 32,255
LIABILITIES AND NET ASSETS  Current Liabilities Accounts payable Accrued expenses Customer deposits Accrued wages Deferred support and revenue	\$ 6,160,6 \$ 258,1 24,1 3,2 26,4 134,0	\$ 5,820,122 36 \$ 58,539 00 7,751 278 1,663 485 13,524 666 75,792 340 32,255
LIABILITIES AND NET ASSETS  Current Liabilities  Accounts payable  Accrued expenses  Customer deposits  Accrued wages  Deferred support and revenue  Current maturities of long-term debt  Total Current Liabilities  Non-Current Liabilities	\$ 6,160,6 \$ 258,1 24,1 3,2 26,4 134,6 28,8	\$ 5,820,122 36 \$ 58,539 00 7,751 278 1,663 485 13,524 666 75,792 340 32,255
LIABILITIES AND NET ASSETS  Current Liabilities Accounts payable Accrued expenses Customer deposits Accrued wages Deferred support and revenue Current maturities of long-term debt Total Current Liabilities  Non-Current Liabilities Deferred support and revenue	\$ 6,160,6 \$ 258,1 24,1 3,2 26,4 134,6 28,8	\$ 5,820,122 36 \$ 58,539 .00 7,751 .278 1,663 .885 13,524 .666 75,792 .840 32,255 .005 189,524
LIABILITIES AND NET ASSETS  Current Liabilities Accounts payable Accrued expenses Customer deposits Accrued wages Deferred support and revenue Current maturities of long-term debt Total Current Liabilities  Non-Current Liabilities Deferred support and revenue Long-term debt, net of current maturities	\$ 6,160,6 \$ 258,1 24,1 3,2 26,4 134,6 28,8 474,5	\$ 5,820,122 36 \$ 58,539 00 7,751 278 1,663 185 13,524 266 75,792 340 32,255 260 189,524 278 240 289 240 280 240 280 32,255 280 32,255 281 32,255 282 32,255 283 32,255
LIABILITIES AND NET ASSETS  Current Liabilities Accounts payable Accrued expenses Customer deposits Accrued wages Deferred support and revenue Current maturities of long-term debt Total Current Liabilities  Non-Current Liabilities Deferred support and revenue	\$ 6,160,6 \$ 258,1 24,1 3,2 26,4 134,0 28,8 474,5	\$ 5,820,122 36 \$ 58,539 00 7,751 278 1,663 485 13,524 666 75,792 340 32,255 005 189,524 238 44,949 475 80,550
LIABILITIES AND NET ASSETS  Current Liabilities Accounts payable Accrued expenses Customer deposits Accrued wages Deferred support and revenue Current maturities of long-term debt Total Current Liabilities  Non-Current Liabilities Deferred support and revenue Long-term debt, net of current maturities	\$ 6,160,6 \$ 258,1 24,1 3,2 26,4 134,6 28,8 474,9 49,9 54,4	\$ 5,820,122  36 \$ 58,539 00 7,751 278 1,663 485 13,524 666 75,792 340 32,255 605 189,524  238 44,949 475 80,550 113 125,499
LIABILITIES AND NET ASSETS  Current Liabilities  Accounts payable Accrued expenses Customer deposits Accrued wages Deferred support and revenue Current maturities of long-term debt Total Current Liabilities  Non-Current Liabilities Deferred support and revenue Long-term debt, net of current maturities Total Non-Current Liabilities	\$ 6,160,6 \$ 258,1 24,1 3,2 26,4 134,6 28,8 474,5 49,5 54,4 104,4	\$ 5,820,122  36 \$ 58,539 00 7,751 278 1,663 485 13,524 666 75,792 340 32,255 605 189,524  238 44,949 475 80,550 113 125,499
LIABILITIES AND NET ASSETS  Current Liabilities Accounts payable Accrued expenses Customer deposits Accrued wages Deferred support and revenue Current maturities of long-term debt Total Current Liabilities  Non-Current Liabilities Deferred support and revenue Long-term debt, net of current maturities Total Non-Current Liabilities  Total Non-Current Liabilities  TOTAL LIABILITIES	\$ 6,160,6 \$ 258,1 24,1 3,2 26,4 134,6 28,8 474,5 49,5 54,4 104,4	\$ 5,820,122  36 \$ 58,539  00 7,751  278 1,663  185 13,524  266 75,792  340 32,255  189,524  238 44,949  348 80,550  113 125,499  315,023
Current Liabilities Accounts payable Accrued expenses Customer deposits Accrued wages Deferred support and revenue Current maturities of long-term debt Total Current Liabilities Non-Current Liabilities Deferred support and revenue Long-term debt, net of current maturities Total Non-Current Liabilities Non-Current Liabilities Total Non-Current Liabilities Total Non-Current Liabilities	\$ 6,160,6 \$ 258,1 24,1 3,2 26,4 134,6 28,8 474,5 49,5 54,4 104,4 579,3	\$ 5,820,122  36 \$ 58,539  00 7,751  278 1,663  485 13,524  266 75,792  340 32,255  205 189,524  238 44,949  2475 80,550  2513 125,499  2518 315,023
LIABILITIES AND NET ASSETS  Current Liabilities Accounts payable Accrued expenses Customer deposits Accrued wages Deferred support and revenue Current maturities of long-term debt Total Current Liabilities  Non-Current Liabilities Deferred support and revenue Long-term debt, net of current maturities Total Non-Current Liabilities  TOTAL LIABILITIES  Net Assets Unrestricted	\$ 6,160,6 \$ 258,1 24,1 3,2 26,4 134,6 28,8 474,5 49,5 54,4 104,4 579,3	\$ 5,820,122  36 \$ 58,539  00 7,751  278 1,663  385 13,524  366 75,792  340 32,255  305 189,524  338 44,949  3475 80,550  313 125,499  318 315,023

The accompanying notes are an integral part of these financial statements.

## SEED SAVERS EXCHANGE, INC. STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2009 AND 2008

2009

				2009	 
	<u>Un</u>	restricted		mporarily estricted	 Total
Support and Revenue					
Conference	\$	30,212	\$	-	\$ 30,212
Contributions					
Corporations		19,376		-	19,376
Bequests		107,025		-	107,025
Flower and Herb Exchange		1,072		-	1,072
Seed Savers Exchange		296,385		-	296,385
Foundation grants		60,500		36,426	96,926
Investment income		59,540		1,152	60,692
Memberships					
Flower and Herb Exchange		18,237		-	18,237
Seed Savers Exchange		430,519		-	430,519
Fundraisers		30,602		-	30,602
Rental income		1,540		-	1,540
Sale of merchandise		3,337,104		-	3,337,104
Shipping and handling		504,609		-	504,609
Miscellaneous income		29,874			29,874
Net assets released from restrictions		242,108		(242,108)	-
Total Support and Revenue		5,168,703		(204,530)	4,964,173
Expenses					
Program services		3,486,037		-	3,486,037
Management and general		1,345,153		-	1,345,153
Fundraising		56,765		-	56,765
Total Expenses		4,887,955		-	4,887,955
Change in Net Assets		280,748		(204,530)	 76,218
Change in Net Assets Related to Collection Items Not Capitalized					
Proceeds from sale of collection items		-		59,187	59,187
Maintenance of collections		_		(37,934)	(37,934)
Collection items purchased		-		(21,253)	(21,253)
Net assets released from restrictions					 <u>-</u>
		-			 
Change in Net Assets		280,748		(204,530)	76,218
Net Assets at Beginning of Year		5,300,569		204,530	 5,505,099
Net Assets at End of Year	<u>\$</u>	5,581,317	<u>\$</u>		 5,581,317

The accomanying notes are an integral part of these financial statements.

# SEED SAVERS EXCHANGE, INC. STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2009 AND 2008

2008

			 2008	 
	Uni	restricted	mporarily estricted	 Total
Support and Revenue				
Conference	\$	13,981	\$ -	\$ 13,981
Contributions		·		,
Corporations		-	-	-
Bequests		237,533	-	237,533
Flower and Herb Exchange		1,513	-	1,513
Seed Savers Exchange		433,404	86,888	520,292
Foundation grants		23,250	-	23,250
Investment income		68,257	486	68,743
Memberships				•
Flower and Herb Exchange		19,011	-	19,011
Seed Savers Exchange		273,017	-	273,017
Fundraisers		220	-	220
Rental income		12,700	-	12,700
Sale of merchandise		2,325,617	-	2,325,617
Shipping and handling		386,733	-	386,733
Miscellaneous income		12,313	-	12,313
Net assets released from restrictions		195,048	(195,048)	, -
Total Support and Revenue		4,002,597	(107,674)	 3,894,923
Expenses				
Program services	:	2,314,695	-	2,314,695
Management and general		1,028,932	-	1,028,932
Fundraising		10,818	-	10,818
Total Expenses		3,354,445	_	 3,354,445
Change in Net Assets		648,152	 (107,674)	 540,478
Change in Net Assets Related to Collection Items Not Capitalized				
Proceeds from sale of collection items		-	9,480	9,480
Maintenance of collections		-	-	-
Collection items purchased		-	(21,276)	(21,276)
Net assets released from restrictions			 11,796	 11,796
		-	 _	 •
Change in Net Assets		648,152	(107,674)	540,478
Net Assets at Beginning of Year		4,652,417	 312,204	 4,964,621
Net Assets at End of Year	\$	5,300,569	\$ 204,530	\$ 5,505,099

The accompanying notes are an integral part of these financial statements.

# SEED SAVERS EXCHANGE, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2009 AND 2008

				PROC	PROGRAM SERVICES	CES				SUP	SUPPORTING SERVICES	SSERV	ICES		
2009	Membership	hip	G Pres	Genetic Preservation Projects	Conferences	Mer	Merchandise and Catalog	Total Program Services	General and Administrative	Faci	Facilities	Fund and S	Fundraising and Special Events	Total Supporting Services	Total Expenses
Compensation and related expenses															
Salaries and wages	\$ 81,3	81,342	€4	349,014 3 26.498	\$ 16,871	<del>⇔</del>	565,631 40 448	\$ 1,012,858 74 436	\$ 402,775 28 442	es.	89,915 6.850	<del>69</del>	23,497	\$ 516,187	\$ 1,529,045
I Inemployment payments	,			•			·	· •	11.565				•	11.565	11.565
Employee benefits	17,1	17,196		33,007	1,756		110,120	162,079	58,916		7,250		2,806	68,972	231,051
Bank charges							115,323	115,323	10,106					10,106	125,429
Interest								•	7,225					7,225	7,225
Contract labor	5,1	1,977		6,156	1,475		8,617	18,225	1,320		4,258			5,578	23,803
Depreciation								1	235,979					235,979	235,979
Facilities							,								
Rent				996'6			357	10,323	12,314					12,314	22,637
Repairs and maintenance				4,593			1,939	6,532	1,032		21,228			22,260	28,792
Telephone							1,482	1,482	18,665					18,665	20,147
Utilities							ò				61,029			61,029	61,029
Insurance	(	:		100,1	-		508	2,406	40,331		2,00,5		600	43,934	46,540
Postage	.,20	215,20			8/0'1		138,832	77,477	678'/				2,132	195,51	215,983
Professional fees								•	17 974					12 974	12 974
Commiter consultants	20 (	29.053						29 053	7 789					7 7 89	36 842
Curator		)		18.543				18.543	<u>.</u>					•	18,543
Design consultants				! !			11 566	11 566						•	11 566
Legal fees							2	,	69,562					69,562	69,562
Program															
Advertising & promotion	10,8	10,800		7,548				18,348							18,348
Art and articles	<u>~</u>	1,695		11,779				13,474						•	13,474
Cost of goods sold							919,031	919,031						•	919,031
Photography							2,840	2,840						•	2,840
Printing	79,	79,625			1,222		113,395	194,242	8,924				1,748	10,672	204,914
Promotional mailings	•	365					571	936	32,926				2,843	35,769	36,705
Product development							2,240	2,240							2,240
Refunds							(62)	(62)						•	(61)
Seed packets							45,369	45,369						1	45,369
Germination testing							13,006	13,006						•	13,006
Shipping and handling				867			368,907	369,774	9,417					9,417	379,191
Veterinary				2,576				2,576						•	2,576
Feed				3,643				3,643						•	3,643
Subscription and dues								1	10,599					10,599	10,599
Supplies	7,0	7,004		82,967	2,008		64,812	156,791	77,861		33,669		5,316	116,846	273,637
Taxes and licensing				8,831				8,831	539					539	9,370
Travel and lodging	2,4	2,415		7,655	5,375		13,707	29,152	19,954		844		1,692	22,490	51,642
Meals and entertainment	Ĭ	621		604	10,985		757	12,967	9,113				4,411	13,524	26,491
Miscellaneous		٠		4,220	5,638		17,790	27,648	19,277		1,073		6,932	27,282	54,930
Total Expenses	\$ 300,804		S	580,068	\$ 47,699	S.	2,557,466	\$ 3,486,037	\$ 1,115,434	S	229,719	S	56,765	\$ 1,401,918	\$ 4,887,955

The accompanying notes are an integral part of these financial statements

# SEED SAVERS EXCHANGE, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2009 AND 2008

PROGRAM SERVICES

SUPPORTING SERVICES

6,766 14,486 42,709 9,050 100,662 7,549 40,214 40,820 158,032 16,435 68,086 33,527 569,328 4,256 140,839 20,990 34,492 13,749 251,096 2,417 18,250 7,032 190,649 19,480 6,177 93,114 2,852 537 10,457 38,660 20,487 3,354,445 Expenses Total 69 1,004 59,084 2,295 9,050 76,123 6,109 40,214 38,879 9,497 19,480 6,177 980'89 20,570 6,679 57,849 1,993 16,769 Supporting Services 33,527 7,032 891 11,261 1,039,750 Total 69 69 9,126 869 10,818 994 Fundraising 69 69 5,078 5,367 40,214 3,318 66,377 74,957 795 3,481 835 220,851 Facilities ₩ 69 Administrative 1,004 52,723 2,295 42,709 9,050 1,166 9,497 9,480 6,177 68,086 33,527 891 20,570 6,679 7,032 1,993 15,974 11,261 General and 35,561 808,081 69 69 48,976 90,819 10,518 651,887 1,440 16,435 4,256 139,948 34,492 13,749 32,800 24,539 148,535 569,328 18,250 8,464 9,226 1,941 244,417 2,417 168,12 22,444 2,314,695 Program Services 69 425,652 31,670 5,848 11,815 90,819 16,435 4,256 102,087 1,207 16,208 Merchandise 280 1,825,037 and Catalog 70,901 420 537 34,492 ₩, 1,369 26,050 615 7,550 Conferences 1,609 500 3,891 ₩, 16,357 14,949 2,417 18,250 343,963 5,720 6,185 3,439 Preservation 18,691 1,131 52,023 8,464 444 Projects Genetic 1,742 5,796 4,518 40,939 2,852 119,645 Membership 36,252 3,453 22 ,297 Compensation and related expenses Unemployment payments Repairs and maintenance Shipping and handling Computer consultants Meals and entertainment Promotional mailings Germination testing Salaries and wages Design consultants Subscription and dues Employee benefits Cost of goods sold Faxes and licensing Executive search Accounting fees Travel and lodging Art and articles Professional fees Total Expenses Payroll taxes Seed packets Photography Miscellaneous Contract labor Bank charges Telephone Legal fees Veterinary Depreciation Printing Utilities Refunds Insurance Facilities Rent Program Postage Interest Supplies Feed

The accompanying notes are an integral part of these financial statements

## SEED SAVERS EXCHANGE, INC. COMBINED STATEMENT OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2009 AND 2008

		2009	2008
Cash Flows From Operating Activities			
Increase (decrease) in net assets:	\$	76,218	\$ 540,478
Adjustments to reconcile change in net			
cash provided (used) by operating activities:			
Depreciation*		235,979	142,709
Loss on disposal of fixed assets		•	•
Changes in assets and liabilities:			
(Increase) decrease in receivables		(38,821)	(43,224)
(Increase) decrease in prepaid expenses		6,000	(6,000)
(Increase) decrease in unconditional promised to give		50,715	474,024
(Increase) decrease in deposits on equipment		(34,500)	6,384
(Increase) decrease in accrued interest receivable		7,507	(51,208)
(Increase) decrease in work in process		14,473	-
(Increase) decrease in inventory		(219,911)	(51,208)
(Increase) decrease in promissory note receivable		295,616	281,405
Increase (decrease) in deferred revenue		63,263	13,584
Increase (decrease) in accounts payable and accrued expenses		230,522	(844)
Net Cash Provided (Used) by Operating Activities		687,061	 1,358,152
Cash Flows From Investing Activities			
Purchase of investments		-	(250,000)
Purchase of property and equipment		(546,682)	(1,109,627)
Proceeds from sale of stock		-	41,952
Net Cash Provided (Used) by Investing Activities		(546,682)	 (1,317,675)
Cook Flows From Fire and Addition			
Cash Flows From Financing Activities			((2,000)
Payments on short-term debt		(20.4(1)	(62,000)
Payments on long-term debt		(29,461)	(26,634)
Proceeds from long-term debt		(00.4(1)	 104,779
Net Cash Provided (Used) by Financing Activities		(29,461)	 16,145
NET INCREASE (DECREASE) IN CASH		110,918	13,843
CASH AT BEGINNING OF YEAR		438,343	 424,500
CASH AT END OF YEAR	<u>\$</u>	549,261	\$ 438,343
		· · · · · · · · · · · · · · · · · · ·	 
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION			
Cash paid during the year for:	_	<b>7.00</b> -	
Interest		7,225	\$ 6,766

<sup>\*</sup> Indicates non cash transaction

#### SEED SAVERS EXCHANGE, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2009 and 2008

### NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Seed Savers Exchange, Inc. (SSE) was founded in 1975 in the state of Iowa. The organization operates on a nonprofit basis primarily to preserve "heirloom" garden seeds from extinction. SSE's 8,500 members grow and distribute heirloom varieties of vegetables, fruits, and grains. SSE's main focus is on varieties that gardeners and farmers brought to North America when their families immigrated, and traditional varieties grown by Native Americans, Mennonites, and Amish. SSE members receive three publications each year, including an annual Yearbook through which 716 of SSE's members offer over 13,000 rare varieties of vegetables and fruits. SSE's publications have created a national awareness of heirloom varieties and efforts to conserve them. SSE and Heritage Farm have provided the models and resources for genetic preservation projects and alternative seed companies throughout the United States and 30 other countries.

Heritage Farm, SSE's scenic 890 acre headquarters near Decorah, Iowa, is a living museum of historic varieties that is open to the public. This unique educational center is designed to maintain and display collections of endangered food crops. Each summer over 15,000 gardeners and orchardists tour Hertitage Farm's organic preservation Gardens and Historic Orchard.

More than 25,000 rare vegetable varieties are being maintained at Heritage Farm. Each summer selected seeds are grown out, as necessary, to replenish seed supplies and keep germination at optimum levels.

Twin Valleys, a 716 acre property adjoining Heritage Farm, is home to the Lillian Goldman Visitors Center with a large gift shop, educational exhibits, and an Amish-built oak post-and-beam frame. The property also includes two narrow valleys where SSE has developed a network of 60 certified organic isolation gardens covering more than 23 acres. They are at least one-quarter mile apart, to prevent cross-pollination and contamination from genetically modified crops. Ecological restoration projects will include prairie and savanna plantings, and cold-water stream restoration.

In 1900 there were 7,000 named varieties of apples in the United States, but less than 1,000 of them remain and are steadily dying out. In an attempt to halt this constant genetic erosion, SSE has developed the most diverse public orchard in the U.S., where 700 19<sup>th</sup> century apples and 200 hardy grapes are maintained and displayed.

SSE maintains two breeding herds of approximately 75 Ancient White Park Cattle. These extremely rare and endangered cattle roamed the British Isles over 2,000 years ago.

The Flower and Herb Exchange (FHE) was founded in 1989, and was patterned after SSE. FHE issues one publication each year. Last years FHE yearbook contained the addresses of 157 members and more than 1,300 varieties of old-time flowers and herbs.

A summary of significant accounting policies consistently applied in the preparation of the accompanying financial statements follows:

Basis of Accounting - The financial statements of Seed Savers Exchange Inc. have been prepared on the accrual basis of accounting and accordingly, reflect all significant receivables, payables, and other liabilities.

## SEED SAVERS EXCHANGE, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2009 and 2008

## NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

Use of Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Financial Instruments – The carrying values of cash, receivables, accounts payable and accrued liabilities approximate fair market value due to the short maturity of those instruments. The carrying amounts of long-term debt approximates fair value as it bears interest at variable rates.

Cash and Cash Equivalents - For financial statement purposes, Seed Savers Exchange considers all highly liquid investments with a maturity of three months or less, when purchased, to be cash equivalents.

Accounts Receivable and Allowance for Uncollectible Accounts - Accounts receivable and unconditional promises to give are stated at the amounts expected to be collected, based on prior years' experience, and a discount is recorded for the net present value of pledges receivable in future years. The organization considers all receivables and unconditional promises to give to be fully collectible, and accordingly, no allowance for doubtful accounts has been established. Receivables are recorded at amounts billed and are due 30 days from the date of sale, after which time they are considered delinquent. Management periodically reviews receivables, and any amounts that become uncollectible are charged to operations when that determination is made. Accounts are considered uncollectible based on how recently payments have been received, on individual credit evaluation, and on specific circumstances of the customer/donor.

**Inventory** - Inventory is stated at the lower of cost (average cost method) or market. Inventory consists primarily of heirloom seeds, self-published books, and other resale items.

**Property and Equipment** – Property and equipment are recorded at actual cost or the fair market value at the date of gift. Depreciation has not been provided for historical exhibits or artifacts. Expenditures for maintenance repairs and minor replacements are charged to the current year, while major replacements and betterments costing over \$250 per item are capitalized. Depreciation is computed using both the straight-line and accelerated cost recovery systems over the estimated useful life of the asset. Asset lives range from 3 to 39 years.

The organization reviews property and equipment for impairment whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the asset exceeds fair value less costs to sell.

Income Tax Status — Seed Savers Exchange, Inc. qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and corresponding provisions of State law and, therefore, has no provision for federal or state income taxes. In addition, SSE has been determined by the Internal Revenue service not to be a private foundation within the meaning of section 509(a) of the code.

## SEED SAVERS EXCHANGE, INC. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2009 and 2008

## NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

Accounting for Uncertainty in Income Taxes – The Financial Accounting Standards Board (FASB) has issued FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes" (FIN 48). FIN 48 addresses the accounting and disclosure of uncertain tax positions. The Organization's current accounting policy regarding uncertain tax positions is to evaluate, at least annually, the potential for income tax exposure from unrelated business income or from loss of nonprofit status. VAF and CVAF adopted FIN 48 on January 1, 2009.

Contributions – All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. However, if a restriction is fulfilled in the same time period the contribution is received, the organization reports the support as unrestricted.

Donated marketable securities and other noncash donations are recorded as contributions at their estimated fair values at the date of donation. Noncash donations totaled \$-0- and \$41,952 for the years ended December 31, 2009 and 2008, respectively.

**Deferred Revenue** – Income from membership fees is deferred and recognized over the periods to which the memberships relate.

Net Assets - Net assets and revenues, expenses, gain and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets are classified and reported as follows:

Unrestricted Net Assets – Net assets that are not subject of donor-imposed stipulations.

Temporarily Restricted Net Assets – Net assets subject to donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the organization pursuant to those stipulations.

Permanently Restricted Net Assets – Net assets subject to donor-imposed stipulations that they be maintained permanently by the organization.

**Promises to Give** – Contributions are recognized when the donor makes a promise to give SSE that is, in substance, unconditional. Donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

Revenue Recognition – Revenue is reported net of tax amounts collected from customers and remitted to governmental authorities. Those tax amounts may include, but are not limited to, sales, use, value added and some excise taxes.

Functional Allocation of Expenses – The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

### NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

**Promotion** – SSE uses promotional mailings to notify audiences it serves about its programs. The production costs are expensed as incurred. Promotional mailing costs totaled \$936 and \$420 for the years ended December 31, 2009 and 2008, respectively.

Change in Accounting Principles - SSE adopted FASB Staff Position, FAS 117-1, "Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to and Enacted Version of the Uniform Prudent Management of Institutional Funds Act, and Enhanced Disclosures for All Endowment Funds" (FAS 117-1) in the current year. The State Prudent Management of Institutional Funds Act was effective for SSE for the year ended December 31, 2009. FAS 117-1 required that the amount classified as permanently restricted shall be the amount of the fund (a) that must be retained permanently in accordance with explicit donor stipulations, or (b) that in the absence of such stipulations, the organization's governing board determines must be retained permanently, consistent with the relevant law and also expands the disclosures required for both donor-restricted and board-designated endowment funds.

#### **NOTE 2 – CASH AND CASH EQUIVALENTS**

SSE maintains cash accounts at several commercial banks. Accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 at each bank. As of December 31, 2009, cash in the amount of \$70,481 was not insured by the FDIC.

#### **NOTE 3 – FAIR VALUE MEASUREMENTS**

SFAS No. 157, Fair Value Measurements, defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. SFAS No. 157 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

- Level 1 Quoted prices in active markets for identical assets or liabilities.
- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in active markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

Fair value measurements at December 31, 2009, are as follows:

Outstand Dudges in

	Active Markets f Identical Assets (Level 1)	or	O	ificant Other bservable uts (Level 2)	Significant Unobservable Inputs (Level 3)		
Certificates of Deposit	\$	-	\$	256,035	\$	-	

#### NOTE 4 - UNCONDITIONAL PROMISES TO GIVE

All unconditional promises to give at December 31, 2009 are expected to be fully collectible within one year. Management has determined all unconditional promises to give to be fully collectible. Receivables from pledges for the year ended December 31, 2009 and 2008 were \$13,577 and \$44,292, respectively.

#### NOTE 5 – PROMISSORY NOTES RECEIVABLE

Promissory notes receivable at December 31, 2009 consist of notes due from a corporation and closely held limited liability company bearing an interest rate of 5.05%. Management has determined the notes to be fully collectable. The notes were received as a bequest from the estate of a donor who wished to remain anonymous.

Promissory notes receivable maturing in the next five years consist of the following:

Year ending December 31,

2010	\$ 310,545
2011	326,277
2012	 
	\$ 636,822

#### **NOTE 6 – INVENTORY**

Inventory consisted of the following as of December 31, 2009 and 2008.

	<u>2009</u>	2008
Books:		
SSE	\$ 43,570	\$ 15,884
Chelsea Green	39,220	10,937
Merchandise	98,832	109,186
Seed	693,572	531,180
Supplies	 42,941	 37,103
	\$ 918,135	\$ 704,290

#### **NOTE 7 – COLLECTIONS**

In conformity with the practice followed by many museums, artifacts purchased and donated are not included in the statement of financial position.

In accordance with SFAS No. 116, because SSE does not capitalize its collections, the values of the objects acquired by gift are not recognized in the statement of activities. During the year ended December 31, 2009 and 2008, purchases of artifacts, including curator payments, were \$30,322 and \$21,276, respectively.

#### NOTE 7 - COLLECTIONS, continued

SSE's collections are on display and are used as models and resources by researchers, genetic preservation projects, alternative seed companies, and others who are interested in saving heirloom garden seeds from extinction. SSE employs curators to ensure the collections are protected, multiplied for seed, and preserved. In the normal course, collection items are not sold but rather maintained in perpetuity. However, should

SSE's board deem it appropriate to dispose of any item, any proceeds from the disposal are used to purchase new items for the collection or for maintenance of existing items

#### **NOTE 8 - FIXED ASSETS**

Fixed assets consisted of the following at December 31, 2009 and 2008:

	<u>2009</u>			<u>2008</u>
Land	\$	875,450	\$	875,450
Buildings and improvements		2,847,731		2,566,407
Machinery		98,298		98,479
Equipment		895,158		640,558
Construction in progress		72,217		134,104
Total at cost		4,788,854		4,314,998
Less accumulated depreciation		(1,222,074)		(1,058,923)
Book value	<u>\$</u> _	3,566,780	\$_	3,256,075

Construction in progress is stated at cost, which includes the cost of construction and other direct costs attributable to the construction. No provision for depreciation is made on construction in progress until such time as the relevant assets are completed and put into use. Construction in progress as of December 31, 2009 relates to construction of a greenhouse and shed, and improvements to the Heritage Farm house and water systems.

Depreciation expense for the totaled \$235,979 and \$142,709 for the years ended December 31, 2009 and 2008, respectively.

#### NOTE 9 - NOTES PAYABLE

Long-term debt consists of the following: 3.9% note payable, John Deere Credit, \$1,184 principal plus interest payable through May 2010, collateralized	<u>2009</u>	<u>2008</u>
by equipment.	\$ 7,014	\$ 19,549
8.575% equipment finance agreement, Synergy Resources. \$2,153 principal plus interest payable through April 2013,	76.201	02.056
collateralized by equipment.	<u>76,301</u>	93,256
Total	83,315	112,805
Less current portion	(28,840)	(32,255)
Long-term portion	<u>\$ 54,475</u>	<u>\$ 80,550</u>

Future maturities of long-term debt are as follows:

2010	\$ 27,090
2011	21,867
2012	23,817
2013	10,541
2014	 
	\$ 83,315

#### **NOTE 10- DONATED SERVICES**

A substantial number of unpaid volunteers have made significant contributions of their time to develop SSE's programs, principally in membership development and educational programs. The value of this contributed time is not reflected in these statements since it is not susceptible to objective measurement or valuation.

Contributions of services are recognized when they are received if the services (a) create or enhance nonfinancial assets, or (b) require specialized skills, and are provided by individuals possessing those skills, and would typically need to be purchased if not donated. The values of contributed services are recognized as revenues and expenses in the accompanying financial statements.

#### **NOTE 11 – DEFERRED REVENUE**

The change in SSE's deferred revenue account for the year ended December 31, 2009 and 2008 was comprised of the following:

Balance, beginning of year	\$	120,741
Deferred portion of life-time memberships		17,728
Change in deferred portion of annual memberships		58,274
Membership fees earned		(12,739)
Balance, end of year	\$	184,004
Deferred support and revenue		
Current	\$	134,066
Long-term		49,938
Balance, end of year	<u>\$</u>	184,004

#### NOTE 12 – SUPPORT FROM PRIVATE FOUNDATIONS

SSE was the recipient of grant funds from several sources during the year ended December 31, 2009 and 2008.

#### **NOTE 13 – RELATED PARTY TRANSACTIONS**

Included in support, revenues and gains for the year ended December 31, 3009 and 2008 are gross contributions of \$ 125,000 and \$250,250, respectively, received from SSE's officers and directors.

#### **NOTE 14 – RETIREMENT PLAN**

On May 1, 2002, SSE adopted a 401(K) Profit Sharing Plan the covers most of their employees with over one year of service and who have obtained the age of 21. The plan has a matching retirement program based on full-time years of service as follows:

6 months to 10 years	50% match
10 to 20 years	75% match
More than 20 years	100% match

Total SSE match is capped at 10% of total salaries.

#### NOTE 14 - RETIREMENT PLAN, continued

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The plan provides for a 6 year graded vesting schedule for employer matching contributions as follows:

0-1 year	0%
2 years	20%
3 years	40%
4 years	60%
5 years	80%
6 years	100%

SSE follows the policy of funding the retirement plan as accrued. The amount of pension cost recognized during the year ended December 31, 2009 and 2008 was \$52,772 and \$47,508, respectively.

#### **NOTE 15- COMMITMENTS AND CONTINGENCIES**

The organization has received grants for specific purposes that are subject to review and audit by the oversight agencies. Such audits could lead to requests for reimbursements to the grantor agency for expenditures disallowed under terms of the grants. Management believes such disallowances, if any, would be immaterial.

The organization is involved in a lawsuit in the normal course of business. Management cannot predict the outcome of the lawsuit or estimate the amount of any loss that may result. Accordingly, no provision for any contingent liabilities that may result has been made in the financial statements. Management believes that losses resulting from this matter, if any, would be covered under the organization's professional liability insurance policy and would not have a material effect on the organization's financial position.

#### **NOTE 16 – CONCENTRATIONS**

A substantial amount of SSE's contract growing is carried on outside of the United States. As a result, there is the potential for a severe impact due to negative effects of the economic and political forces within the market or geographic area. SSE also has geographic exposure to catastrophic losses caused by various events, including windstorms, hail, severe weather, and the incidence and severity of catastrophes which are inherently unpredictable. The extent of losses from a catastrophe is a function of both the total amount of uninsured exposure in the area affected by the event and the severity of the event.

#### **NOTE 17 – RISK MANAGEMENT**

SSE is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. These risks are minimized by the purchase of commercial insurance from third parties. SSE assumes liability for any deductibles and claims in excess of coverage limits. Settled claims for these risks have not exceeded commercial insurance coverage for the past four years. The collections are currently insured for losses up to \$200,000.

#### **NOTE 18 – SUBSEQUENT EVENTS**

There are no subsequent events to disclose. Subsequent events have been evaluated through May 13, 2010, the date of this report.



## SEED SAVERS EXCHANGE, INC. STATEMENT OF ACTIVITIES INFORMATIONS FOR THE YEAR ENDED DECEMBER 31, 2009 and 2008

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	<u>2009</u>	<u> 2008</u>
Catalog sales		
Books	\$ 148,659	\$ 124,837
Eating beans	31,689	40,335
Products	112,077	113,363
Seeds	2,300,044	1,541,057
Transplants	146,446	121,566
Garlic	107,144	77,829
Potatoes	174,604	96,366
	3,020,663	2,115,353
Lillian Goldman Visitors Center Sales		
Books	1,187	1,066
Eating beans	3,321	2,502
Products	131,300	106,316
Seeds	66,908	50,699
Transplants	47,309	38,204
Garlic	3,575	2,178
Potatoes	6,366	3,221
	259,966	204,186
Livestock sales	56,475	6,078
Total merchandise sales	\$ 3,337,104	\$ 2,325,617

The accompanying notes are an integral part of these financial statements.

## SEED SAVERS EXCHANGE, INC. STATEMENT OF FUNCTIONAL EXPENSES INFORMATION PROGRAM SERVICE EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2009 AND 2008

	Mem	bership	- G	Genetic Preserva	ition Projects		
2009	Seed Savers Exchange	Flower and Herb Exchange		Garden	Orchard	Livestock	Potato Project
Compensation and related expenses							
Salaries and wages	\$ 78,310	\$ 3,032	9	239,172	\$ 14,981	\$ 19,084	\$ 19,615
Payroll taxes	5,968	231		18,244	1,140	1,457	1,495
Unemployment payments	-	-		-	-	-	•
Employee benefits	16,000	<del></del>		23,514	506	1,656	1,099
	100,278	4,459		280,930	16,627	22,197	22,209
Bank charges							
Interest							
Contract labor	1,977			986	370	1,160	701
Facilities							
Rent				198	198		
Repairs and maintenance				3,334	540		
Telephone				=0.5			
Insurance	(0.214	2 200		785	408	408	
Postage	60,214	2,298					
Professional fees	20.052						
Computer consultants Curator	29,053			18,543			
Design consultants				10,545			
Program							
Advertising & Promotion	10,800	1					
Art and articles	1,695			2,710			
Cost of goods sold	,,,,,,,			•			
Photography							
Printing	76,474	3,151					
Promotional mailings	365						
Product development							
Refunds							
Seed packets							
Germination testing							
Shipping and handling				819		48	
Veterinary						2,576	
Feed						3,643	
Subscription and dues	6,992	12		44,828	10,209	2,090	5,465
Supplies Tayon and learning	0,992	, 12		44,020	10,209	2,090	3,403
Taxes and licensing Travel and lodging	2,415	}		4,477	16	1,506	414
Meals and entertainment	621			303	10	212	45
Miscellaneous	321			3,753		232	
Total Expenses	\$ 290,884	\$ 9,920		\$ 361,666	\$ 28,368		\$ 28,834
Lapenovo	<del></del>		<del></del>		20,000		20,004

Conferences

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#### Merchandise & Catalog

							 <del></del>							
Twin	a Valleys	1	Library		Seed iability		Annual nvention		atalog & General	Seeds	SSE Books	Products	Garden- ommercial	rden- arlic
\$	13,215 1,009	\$	1,881 144	\$	41,066 3,009	\$	16,871 1,291	\$	50,170 3,829		\$ 66,917 5,105	\$ 252 19	\$ 71,151 4,612	\$ 2,256
	988		36		5,208		1,756		11,059		16,190	124	8,639	4,075
	15,212		2,061		49,283		19,918		65,058	-	88,212	395	84,402	 37,793
									115,323					
	1,592		1,000		347		1,475			2,740			349	520
	9,570													357
	719								57/	004			1,784	155
									576	906			805	
							1,078		133,115					5,717
									11,566					
													7,548	
			9,069										•	
									2,840	567,347	69,316	156,746		17,382
							1,222		111,740				23	208
									307	264				
									(79)					
									()	45,369				
										13,006				
									1,846	163,342	4,314	20,794		24,183
	10,702 8,831		858		8,815		2,008		314	7,292	180	527	15,329	2,427
	55		622		565		5,375		4,833	6,375		73	343	39
					44		10,985		149	349	26	88		
-	46 604	•	13 (10		235		5,638		178	8,861	60	30	 1,850	 202
<u>\$</u>	46,681	\$	13,610	\$	59,289	<u>\$</u>	47,699	\$_	447,766	\$ 815,851	\$ 162,108	\$ 178,653	\$ 112,433	\$ 88,983

## SEED SAVERS EXCHANGE, INC. STATEMENT OF FUNCTIONAL EXPENSES INFORMATION PROGRAM SERVICE EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2009 AND 2008

#### Merchandise & Catalog

2009		Garden- Potatoes	Eating Beans	Data	Visitors Center	M	ail Room
2009		rotatoes	Deans	Entry	Center	IVI	an Koom
Compensation and related expenses							
Salaries and wages	\$	12,196	\$ 4,463	\$ 115,079	\$ 46,588	\$	49,845
Payroll taxes		824	340	8,251	3,532		2,906
Unemployment payments		-	-	-	•		-
Employee benefits		1,384	365	27,308	11,968		3,971
		14,404	5,168	150,638	62,088		56,722
Bank charges							
Interest							
Contract labor				4,316			692
Facilities							
Rent							
Repairs and maintenance							
Telephone							
Insurance							
Postage							
Professional fees							
Computer consultants							
Curator					`		
Design consultants							
Program,							
Advertising & Promotion							
Art and articles							
Cost of goods sold		37,930	22,075				
Photography							
Printing			1,424				
Promotional mailings							
Product development					2,240		
Refunds							
Seed packets							
Germination testing							
Shipping and handling		62,873	14,591				
Veterinary							
Feed							
Subscription and dues							
Supplies		5,808	4,429		2,152		8,579
Taxes and licensing							
Travel and lodging					1,193		
Meals and entertainment					138		
Miscellaneous		1,174	 	173	 719		2,799
Total Expenses	<u>_\$</u>	122,189	\$ 47,687	\$ 155,127	\$ 68,530	<u>\$</u>	68,792

Seed Packeting	Transplants	Total Program Services
\$ 96,511	\$ 20,997	\$ 1,012,858
7,293	1,481	74,436
-	-	-
22,792	2,245	162,079
126,596	24,723	1,249,373
		115,323
		•
		18,225
		10,323
		6,532
		1,482
		2,406
		202,422
		29,053
		18,543
		11,566
		18,348
		13,474
	48,235	919,031
		2,840
		194,242
		936
		2,240 (79)
		45,369
		13,006
	76,964	369,774
	,	2,576
		3,643
2,068	15,707	- 156,791
·	ŕ	8,831
	851	29,152
	7	12,967
1,744	<u> </u>	27,648
130,408	\$ 166,487	\$ 3,486,037

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## SEED SAVERS EXCHANGE, INC. STATEMENT OF FUNCTIONAL EXPENSES INFORMATION PROGRAM SERVICE EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2009 AND 2008

_	Membership				Genetic Preservation Projects							
2008	Seed Savers Exchange		an	lower d Herb change	Garden		Orchard		Livestock			
Compensation and related expenses												
Salaries and wages	\$	20,434	\$	2,337	\$	154,690	\$	16,364	\$	8,987		
Payroll taxes		1,563		179		11,833		1,252		688		
Unemployment payments												
Employee benefits		4,991		805		12,542		1,235		1,071		
		26,988		3,321		179,065		18,851		10,746		
Bank charges												
Interest												
Contract labor		4,518						831		970		
Facilities												
Repairs and maintenance						6,327		240				
Telephone												
Insurance						557		287		287		
Postage		38,966		1,973								
Professional fees												
Computer consultants												
Curator												
Design consultants												
Program												
Art and articles		2,852										
Cost of goods sold												
Photography												
Printing		34,037		2,215								
Promotional mailings												
Refunds												
Seed packets												
Germination testing												
Shipping and handling						471						
Veterinary										2,417		
Feed										18,250		
Subscription and dues												
Supplies		3,312		141		39,519		5,670		1,997		
Taxes and licensing												
Travel and lodging						5,720		111		242		
Meals and entertainment		25				398				46		
Miscellaneous		797		500		3,028		36				
Total Expenses	\$	111,495	\$	8,150	\$	235,085	<u>\$</u>	26,026	\$	34,955		

The accompanying notes are an integral part of these financial statements.

Conferences

#### Merchandise & Catalog

Twin Valleys	Li	ibrary	Annual nvention	atalog & General	Seeds	SS	E Books	Products	Garden- Commercial	Garden- Garlic
\$ 13,430	\$	527	\$ 8,042	\$ 40,193		\$	57	\$ 175	\$ 58,287	\$ 30,621
1,027		40	615	3,075			4	13	4,342	2,342
1,182		149	 1,060	 8,684			5	46	6,803	2,075
15,639		716	9,717	51,952	•		66	234	69,432	35,038
				90,819						
2,672				-					280	
12,124				440	1,000				5,811	37
				770	1,000				810	
			1,369	87,511						18,213
				16,435						
					292,876		46,681	128,891		4,627
			1,609	4,256 101,307						22:
			-,							
				537	34,492					
					13,749					
				1,008	117,431		4,264	21,699		1,400
4,400			414	207	14,368		2	2,834	16,542	6,142
8,464				·	<b>,</b> - 3 <b>c</b>			-,	,- '-	-,
112			3,891	5,059	3,653				1,261	11
375			7,550 1,500	432	647		220		18	
313			 1,500		8,299	-	220		2,257	

# SEED SAVERS EXCHANGE, INC. STATEMENT OF FUNCTIONAL EXPENSES INFORMATION PROGRAM SERVICE EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2009 AND 2008

#### Merchandise & Catalog

2008	arden- otatoes	Eating Beans	Data Entry	Visitors Center	Ma	ail Room
Compensation and related expenses						
Salaries and wages	\$ 9,334	\$ 3,302	\$ 81,043	\$ 60,181	\$	39,952
Payroll taxes	689	250	6,200	4,594		2,781
Unemployment payments						
Employee benefits	 1,182	 288	 19,499	 11,899		4,413
	11,205	3,840	106,742	76,674		47,146
Bank charges						
Interest						
Contract labor						
Facilities						
Repairs and maintenance						
Telephone						
Insurance						
Postage		29				
Professional fees						
Computer consultants						
Curator						
Design consultants						
Program						
Art and articles						
Cost of goods sold	25,052	29,093				
Photography						
Printing				137		
Promotional mailings						
Refunds						
Seed packets						
Germination testing						
Shipping and handling	35,108	16,256				
Veterinary						
Feed						
Subscription and dues						
Supplies	5,027	4,331		4,566		5,693
Taxes and licensing						
Travel and lodging				192		
Meals and entertainment				51		
Miscellaneous	 	 	<u></u>	 751		2,800
Total Expenses	\$ 76,392	\$ 53,549	\$ 106,742	\$ 82,371	\$	55,639

The accompanying notes are an integral part of these financial statements.

P	Seed acketing	Transplants		Total Program Services
\$	81,876	\$ 20,631	\$	651,887
	5,889	1,491		48,976
	10.370	2.620		04.114
	12,379	3,628	_	94,114
	100,144	25,750	\$	794,977
				90,819
				10,518
				24,539
				1,440
				1,941
		474		148,535
				_
				-
				16,435
				2,852
		42,108		569,328
				4,256
		420		139,948
		420		420
				537
				34,492 13,749
		46,780		244,417
		40,700		2,417
				18,250
	6,174	11,024		132,800
	•	•		8,464
		1,537		21,891
		59		9,226
	1,550	331		22,444
_\$_	107,868	\$ 128,903	<u>_\$</u>	2,314,695