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Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

benefit trust or private foundation)
 The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047
2009
Open to Public

Inspection A For the 2009 calendar year, or tax year beginning and ending D Employer identification number Check if applicable C Name of organization Please use IRS Address change PUBLIC ENTITY RISK INSTITUTE print of Name change type 41-1873459 Doing Business As Initial See Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number Termin-1350 RANDOM HILLS ROAD, SUITE 210 703-352-1846 Instruc-7.546.800 City or town, state or country, and ZIP + 4 G Gross receipts \$ Applica-tion pending FAIRFAX, VA 22030-6044 H(a) Is this a group return F Name and address of principal officer. for affiliates? Yes X No SAME AS C ABOVE H(b) Are all affiliates included? Yes No I Tax-exempt status X 501(c) (3 527 If "No," attach a list (see instructions)) ◀ (insert no) 4947(a)(1) or J Website: ► HTTP: //WWW.RISKINSTITUTE.ORG H(c) Group exemption number ▶ K Form of organization: X Corporation Trust L Year of formation: 1997 M State of legal domicile: VA Part I Summary Briefly describe the organization's mission or most significant activities PROTECT AND EDUCATE THE PUBLIC Activities & Governance CONCERNING INSURANCE AND RISK MANAGEMENT. Check this box | If the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) Number of independent voting members of the governing body (Part VI, line 1b) 4 9 Total number of employees (Part V. line 2a) 5 0 6 Total number of volunteers (estimate if necessary) 0. -7a Total-gross-unrelated-business-revenue-from-Part-VIII, column-(C), line-12 7a 0. Net unrelated business taxable income from Form 990-T, line 34 7b Prior Year **Current Year** Contributions and grants (Part VIII, line 1h) 54,158. 8 90,928. 220,526. Program service revenue (Part VIII, line 2g) <2,232,292.> <11,014.> Investment income (Part VIII, column (A), lines 3, 4, and 7d) 10 69 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 11 <2,087,206.> Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 209,581 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 139,673 67,000. Benefits paid to or for members (Part IX, column (A), line 4) 849,105 745,545. Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 16a Professional fundraising fees (Part IX, column (A), line 11e) b Total fundraising expenses (Part IX, column (D),-line-25). Other expenses (Part IX, column (A), lines 11a 11d, 1 17241) 1,929,018. 992.789. 2,917,796. 1,805,334. Total expenses Add lines 13-17 (must equal Part |X-column (A), line 25) <2,708,215.> Revenue less expenses Subtract line 18 from line 12 <3,892,540.> Assets or Balances **Beginning of Current Year End of Year** 5,653,531. 5,966,312. Total assets (Part X, line 16) 20 82,600 70,640. 21 Total liabilities (Part X, line 26) E E ,883,712. 22 Net assets or fund balances Subtract line 21 from <u>582,891</u>. Signature Block Part II Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, and complete, Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge Sign Date Here Merin Executive laire Lee Type or print name and fitle Date Check If Preparer's identifying number (see instructions) Preparer's //. **}** ./८ Paid signature employed > Preparer's Firm's name (or YOUNT, HYDE & BARFOUR, EIN ▶ Use Only yours if self-employed), 608 SOUTH KING STREET, SUITE 200 address, and LEESBURG, VIRGINIA 20175 Phone no. ► (703) 777-7739

91,16,17 9 90 (2009)

Yes

No

May the IRS discuss this return with the preparer shown above? (see instructions)

| 1 | Briefly describe the organization's mission PERT'S FUNDAMENTAL MISSION IS DESIGNING IMPLEMENTING AND DELIVERING | |
|----------|--|--|
| | EDUCATION AND TRAINING PROGRAMS AND OPPORTUNITIES. | |
| | | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes X No | |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? | |
| 4 | - | |
| • | Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported. | |
| 4a | (Code:)(Expenses \$ 444,217. including grants of \$)(Revenue \$ 4,413.) DATA EXCHANGE - THE PERI DATA EXCHANGE IS A SUBSCRIPTION DATABASE CREATED FOR GOVERNMENTS TO SHARE CLAIM METRICS WITHIN A SPECIFIC SET OF USERS. THE SERVICE PROVIDES CUSTOM-DESIGNED DASHBOARDS USED TO DISPLAY COMMON PERFORMANCE MEASUREMENTS FOR ENTITIES OR POOLS. THE GOAL IS TO IMPROVE LOSS EXPERIENCE AND CONTROL CLAIM COSTS. | |
| | | |
| | | |
| 4b | (Code:)(Expenses \$ 207,484.including grants of \$)(Revenue \$) MARKETING AND OUTREACH - PERI CONTINUED TO FOCUS TO EXPAND ITS INTERNET OUTREACH BY HIRING A CONSULTANT TO OFFER RECCOMENDATIONS THAT WOULD HELP PERI REACH A BROADER AUDIENCE. THE NEW MARKETING APPROACH INCLUDED PURCHASING SOFTWARE TO TRACK USER ACTIVITY AND TO ADD A SOCIAL NETWORKING COMPONENT. FURTHER CHANGES WERE MADE TO THE WEB SITE AND TEMPORARY HELP WAS USED TO EXPAND THE EMAIL DATABASE. | |
| <u> </u> | | |
| 4c | TRAINING PROJECTS AND SPONSORSHIPS - PERI DEVELOPED AN ELECTRONIC FORMAT TO DELIVER INTERNET BASED TRAINING PROGRAMS. A SET OF 12 COURSES WERE DEVELOPED FOR LEADING AND MANAGING VOLUNTEER FIRE-RESCUE DEPARTMENT PERSONNEL. OTHER COURSES OFFER BASIC RISK MANAGEMENT INFORMATION. DURING 2009-2010 PERI CONTINUED ITS SUPPORT OF THE NATIONAL PERISHIP FELLOWSHIPS PROGRAM AND ORGANIZED A DISASTER RECOVERY ROUNDTABLE. | |
| | | |
| 4d | | |
| 4e | Total program service expenses ▶\$ 1,239,121. | |
| 2200 | Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 900 £2? Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 900 £2? If Yes, 'describe these new services on Schedule O Did the organization cease conducting, or make significant changes in how it conducts, any program services? If Yes, 'describe these changes on Schedule O Did the organization cease conducting, or make significant changes in how it conducts, any program services by expenses Section 501(63) and 501(6)(0 regardations is three largest program services by expenses Section 501(63) and 501(6)(0 regardations and service 47 (14) including prants of service the service in the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service is post the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service is program services by expenses SECTION 10 (Expenses \$ 44.4, 217. including grants of \$ (Fevenue \$ 4,413.) DATA EXCHANGE — THE PERI DATA EXCHANGE IS A SUBSCRIPTION DATABASE CREATED FOR GOVERNMENTS TO SHARE CLAIM METRICS WITHIN A SPECIFIC SET OF INFORMANCE PROVIDES CUSTOM—DESTGINED DASHBOARDS USED TO DISPLAY COMMON PERFORMANCE MEASUREMENTS FOR ENTITIES OR POOLS. THE GOAL IS TO IMPROVE LOSS EXPERIENCE AND CONTROL CLAIM COSTS. (Code:)(Expenses \$ 207, 484. including grants of \$) (Fevenue \$) MARKETING AND OUTERACH — PERI CONTINUED TO FOCUS TO EXPAND TIS INTERNET OUTERACH BY HIRING A CONSULTANT TO OFFER RECCOMENDATIONS THAT WOULD HELP PERI REACH A BROADER AUDIENCE. THE NEW MARKETING APPROACH INCLUDED PURCHASING SOFTWARE TO TRACK USER ACTIVITY AND TO ADD A SOCIAL NETWORKING COMPONENT. FURTHER CHANGES WERE MADE TO THE WEB SITE AND EXPENSIVE PROGRAM HELP PERI DATABASE. (Code:)(Expenses \$ 185, 304. including grants of \$) (Fevenue \$ 32, 347.) (Fevenue \$ 32, 347.) (Fevenue \$ 12, 347.) (Fevenue \$ | |

Porm 99Q (2009) PUBLIC ENTITY RISK INSTITUTE Part IV Checklist of Required Schedules

| | | | | Yes | No |
|-----|--|---------------------------------------|---------------|-----|----------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | _ | |
| | If "Yes," complete Schedule A | | 1 | X | L_ |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | | 2 | | Х |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | r | | | |
| | public office? If "Yes," complete Schedule C, Part I | | 3 | | Х |
| 4 | Section 501(c)(3) organizations Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part is | <i>''</i> | 4 | | Х |
| 5 | Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and | | | | |
| | reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III | L | 5 | | |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to | | İ | | |
| | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Pa | art I | 6 | | X |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | Į. | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | | 7 | | X |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete | | | | |
| | Schedule D, Part III | | В | | X |
| 9 | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide | 1 | ł | | |
| | credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | _ | 9 | | <u>X</u> |
| 10 | Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? | | Ì | | |
| | If "Yes," complete Schedule D, Part V | _ <u>_</u> | 0 | | <u>X</u> |
| 11 | Is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Parts VI, VIII, IX, or X | | i | | |
| _ | as applicable | · · · · · · · · · · · · · · · · · · · | 1 | X | |
| • | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D | , | | | |
| _ | Part VI | | | | |
| • | Did the organization report an amount for investments • other securities in Part X, line 12 that is 5% or more of its total | | [| - 1 | |
| • | _assets_reported_in_Part_X, line_16? If "Yes," complete_Schedule_D, Part_VII Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | | - | | |
| • | assets reported in Part X, line 16° If "Yes," complete Schedule D, Part VIII | | | | |
| • | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | | | | |
| | Part X, line 16? If "Yes," complete Schedule D, Part IX | | | | |
| • | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X. | | | | |
| • | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | | |
| | the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X | | | | |
| 12 | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | | |
| | Schedule D, Parts XI, XII, and XIII | 1 | 2 | İ | Х |
| 12A | | No | - | | |
| | If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional 12A | X | ĺ | - 1 | |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 1 | 3 | | X |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | | la | | X |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business | | | | |
| | and program service activities outside the United States? If "Yes," complete Schedule F, Part I | 14 | ь | | X |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization | | \neg | | |
| | or entity located outside the United States? If "Yes," complete Schedule F, Part II | | 5 | | X |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals | s | | | |
| | located outside the United States? If "Yes," complete Schedule F, Part III | 1 | 6 | | <u>X</u> |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | | | | _ |
| | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 1 | 7 | | <u>X</u> |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | | } | | |
| | 1c and 8a? If "Yes," complete Schedule G, Part II | 1 | В | | X |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | | | | |
| | complete Schedule G, Part III | 1 | $\overline{}$ | | <u>X</u> |
| 20 | Did the organization operate one or more hospitals? If "Yes," complete Schedule H | 2 | 0 | | X |

Form 99Q (2009) PUBLIC ENTITY RISK INSTITUTE

Part IV Checklist of Required Schedules (continued)

| | | l | Yes | No |
|-----|---|---------------|-------|-------------|
| 21 | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the | | | l |
| | United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | X |
| 22 | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, | · | | |
| | column (A), line 2 ⁷ If "Yes," complete Schedule I, Parts I and III | 22 | Х | |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | 1 |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | Х | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | \ |
| | Schedule K If "No", go to line 25 | 24a | | Х |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a | | | |
| | disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | Х |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| _ | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | Schedule L, Part I | 25b | | X |
| 26 | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified | 200 | | |
| | person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II | 26 | | Х |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete | l | | Į |
| | Schedule L, Part III | - 27 - | | _X_ |
| 28 | Was the organization a party to a business transaction with one of the following parties, (see Schedule L, Part IV | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions) | | | |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | х |
| | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | X |
| | An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was | | | |
| • | an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | Х |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | X |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | |
| | contributions? If "Yes," complete Schedule M | 30 | | х |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | <u> </u> | | |
| • | If "Yes," complete Schedule N, Part I | 31 | | Х |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | | | |
| | Schedule N, Part II | 32 | | х |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301.7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I | 33 | | х |
| 34 | Was the organization related to any tax-exempt or taxable entity? | | | |
| • | If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1 | 34 | | Х |
| 35 | Is any related organization a controlled entity within the meaning of section 512(b)(13)? | <u> </u> | | |
| • | If "Yes," complete Schedule R, Part V, line 2 | 35 | | х |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | <u> </u> |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | | х |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | <u> </u> |
| ٠, | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | , [| Х |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? | <u> </u> | | |
| 55 | Note. All Form 990 filers are required to complete Schedule O. | 38 | х | |
| | 1900 Fill 1 Offit 000 fill to de l'ordali ou to descripto to descripto de l'ordali o C | | 990 (| 2000) |

Form 990 (2009) Part V Stat PUBLIC ENTITY RISK INSTITUTE Statements Regarding Other IRS Filings and Tax Compliance

| 18 Enter the number reported in Box 3 of Form 1996, Annual Summary and Transmittal of U.S. Information Returns. Enter 0-1 find applicable 1 | | | | Yes | No | | | | | | |
|--|----|---|------|----------|-------------|--|--|--|--|--|--|
| Enter the number of Forms W2G included in tine 1a. Enter 0-fi not applicable Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gamining (gambling) without provided in the organization flow of the organization of the latter than 150 per many 150 | 1a | | | | | | | | | | |
| to Dit the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) with without the presentation of the property of the propert | | ''' | | | | | | | | | |
| Semination of the protection of the calendar year ending of the calendar year ending with or within the year covered by this return b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions) b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions) b If Yes, 'Institute of the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return? b If Yes, 'Institute of the organization have unrelated business gross income of \$1,000 or more duming the year covered by this return? b If Yes, 'Institute or a signal time or a signal time or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? See the instructions for exceptions and filing requirements for Form 1D F 90-22 1, Report of Foreign Bank and Financial Accounts. b If Yes, 'Ghackounts. b If Yes, 'Ghackounts. 'In Yes, 'In oline 5a or 5b, did the organization that it was or is a party to a prohibited tax shelter transaction? b If Yes, 'Ghackounts. 'In Yes, 'In oline 5a or 5b, did the organization that it was or is a party to a prohibited tax shelter transaction? b If Yes, 'Ghackounts. 'In Yes, 'In oline 5a or 5b, did the organization that it was or is a party to a prohibited tax shelter transaction? b If Yes, 'Ghack the organization induce with every solicitation an express statement that such contributions or gifts were not tax deductible? 'In Organizations that may receive deductible contributions under section 170(c). Did the organization news a payment in excess of \$75 made party as a contribution and partly for goods and services provided to the payor? If If Yes, 'Indicate the number of Forms 88861 t | b | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable. | | | | | | | | | |
| 2a Enter the number of employees reported on Form W.3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return b If I at least one is reported on line 2a, did the organization file all required feed employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions) 3a Did the organization have unfeeded business gross income of \$1,000 or more during the year covered by this return? 4b If Yes, 'niss if filed a Form 990-T for this year? If 'No.' provide an explanation in Schedule O 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country when as a bank account, securities account, or other financial account; 4b If Yes, 'neter the name of the foreign country levels. See the instructions for exceptions and filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts. 5c Was the organization a party to a prohibited tax shelter transaction? 5b Was the organization by the organization that it was or is a party to a prohibited tax shelter transaction? 5c If Yes, 'to line Sa or 5b, did the organization that it was or is a party to a prohibited tax shelter transaction? 5c If Yes, 'did the organization necessary and the foreign bank and Financial Accounts. 5c If Yes, 'did the organization necessary and the foreign bank and Financial Accounts any contributions have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? 6c Organizations that may receive deductible contributions under section 170(c). 6d If Yes, 'did the organization include with every solicitation an express statement that such contributions or gifts were another to the payer? 6d If Yes, 'did the organization media were not tax deductible? 6d If Yes, 'ndicate the number of Forms 8882 f | С | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | | | | | | | | | |
| field for the calendary year ending with or within the year covered by this return 2a 9 | | (gambling) winnings to prize winners? | 1c | X | | | | | | | |
| b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 30 bid the organization have unrelated business gross income of \$1,000 or more during the year covered by this return? 31 bid the organization have unrelated business gross income of \$1,000 or more during the year covered by this return? 32 bid 1 Yes, * has it filed a form \$90.T for this year? If * Yos, * provide an explanation in Schedule O 33 bid At any time during the calendary year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account; over, a financial account in a foreign country (such as a bank account, securities account, or other financial account; 32 bid Yes, * the the name of the foreign country be seen the instructions for exceptions and filing requirements for Form TD F 90/22 1, Report of Foreign Bank and Financial Accounts. 53 bid Yes, * the financial Accounts. 54 bid In Yes, * to line \$2 or \$5 b, did the organization that it was or is a party to a prohibited tax shelter transaction? 55 bid X 56 bid X 57 bid any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 56 bid Ax shelter transaction? 57 bid Yes, * did the organization have annual gross recepts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? 57 bid Yes, * did the organization include with every solicitation an express statement that such contributions or gifts were not-tax-deductible? 58 bid Yes, * did the organization notify the donor of the value of the goods or services provided to the payor? 59 bid the organization that may receive deductible contributions under section 170(e). 50 bid the organization with the payor or otherwise disposes of tangible personal property for which it was required to the Form 8282? 50 bid the organization or advise | 2a | | | | | | | | | | |
| Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions) 3a Did the organization have unrelated obusiness gross is some of \$1,000 or more during the year covered by this return? 4b At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, or as certain in Schedule O by the organization sparty to a prohibited tax shelter transaction, or other financial accountry? See the instructions for exceptions and filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts. by Was the organization aparty to a prohibited tax shelter transaction at any time during the tax year? by Did any taxable party norify the organization that it was or is a party to a prohibited tax shelter transaction? by If Yes, 'to line 5a or 5b, did the organization file Form 888F.T. Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction? can yountributions that were not tax deductible? by If Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not-tax-deductible? contributions that were not tax deductible contributions under section 170(e). contributions that may receive deductible contributions under section 170(e). contributions of tax by the donor of the value of the goods or services provided? contributions of cars, boats, arplanes, and other vehicles, did the organization have any premiums of qualified intellectual property, did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? contributions of cars, boats, airplanes, and other vehicles, did the organization, have excess business holdings at any time during the year? contributions of cars, boats, airplanes, and other vehicles, did the organization, have excess business holdings at any time during the year? contributions of car | | filed for the calendar year ending with or within the year covered by this return 2a 9 | | | | | | | | | |
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| to file Form 8282? d if "Yes," indicate the number of Forms 8282 filed during the year e Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 71 72 73 74 75 76 77 76 77 77 77 78 79 70 70 70 71 70 71 72 73 74 75 76 76 77 76 77 78 78 79 70 70 70 70 70 71 70 71 72 73 74 75 76 76 76 77 76 77 78 78 79 70 70 70 70 70 70 70 70 70 | | · | /b | - | | | | | | | |
| d if 'Yes,' indicate the number of Forms 8282 filed during the year e Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? g For all contributions of qualified intellectual property, did the organization file Form 8899 as required? h For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required? 7h For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required? 7h For contributions or ganizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? 9 Sponsoring organizations maintaining donor advised funds. a Did the organization make any taxable distributions under section 4966? b Did the organization make a distribution to a donor, donor advisor, or related person? 9b Section 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on Part VIII, line 12 b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b 110 11a 10a 11a 11a 11b 11a 11a 11b 11a 11a 11a 11 | G | | 7- | | v | | | | | | |
| e Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? g For all contributions of qualified intellectual property, did the organization file Form 8899 as required? h For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required? 8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organizations, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? 9 Sponsoring organizations maintaining donor advised funds. a Did the organization make any taxable distributions under section 4966? b Did the organization make a distribution to a donor, donor advisor, or related person? 9 Section 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on Part VIII, line 12 b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b corporations from members or shareholders b Gross income from members or shareholders b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a | d | | 70 | | Α. | | | | | | |
| benefit contract? f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? g For all contributions of qualified intellectual property, did the organization file Form 8899 as required? h For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required? 7h Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? 8 Sponsoring organizations maintaining donor advised funds. 9 Sponsoring organizations maintaining donor advised funds. a Did the organization make any taxable distributions under section 4966? b Did the organization make a distribution to a donor, donor advisor, or related person? 9b Did the organization make a distribution to a donor, donor advisor, or related person? 10 Section 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on Part VIII, line 12 b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b | | | | | | | | | | | |
| f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? g For all contributions of qualified intellectual property, did the organization file Form 8899 as required? h For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required? 7h Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? Sponsoring organizations maintaining donor advised funds. Did the organization make any taxable distributions under section 4966? Did the organization make a distribution to a donor, donor advisor, or related person? Section 501(c)(7) organizations. Enter: Initiation fees and capital contributions included on Part VIII, line 12 b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b Cross income from members or shareholders b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 2cetion 4947(a)(1) non-exempt charitable trusts. Is the organization filling Form 990 in lieu of Form 1041? | • | | 70 | | | | | | | | |
| g For all contributions of qualified intellectual property, did the organization file Form 8899 as required? h For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required? Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? Sponsoring organizations maintaining donor advised funds. Did the organization make any taxable distributions under section 4966? Did the organization make a distribution to a donor, donor advisor, or related person? Section 501(c)(7) organizations. Enter: Initiation fees and capital contributions included on Part VIII, line 12 Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities Tob Section 501(c)(12) organizations. Enter: Gross income from members or shareholders Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) Tob Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | f | | | | | | | | | | |
| h For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required? 8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? 9 Sponsoring organizations maintaining donor advised funds. a Did the organization make any taxable distributions under section 4966? b Did the organization make a distribution to a donor, donor advisor, or related person? 9 Section 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on Part VIII, line 12 b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10 Initiation form members or shareholders b Gross income from members or shareholders b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | | | | | | | | | | | |
| Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? Sponsoring organizations maintaining donor advised funds. Did the organization make any taxable distributions under section 4966? Did the organization make a distribution to a donor, donor advisor, or related person? Section 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on Part VIII, line 12 b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a | _ | · · · · · · · · · · · · · · · · · · · | | ···· | | | | | | | |
| supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? 9 Sponsoring organizations maintaining donor advised funds. a Did the organization make any taxable distributions under section 4966? b Did the organization make a distribution to a donor, donor advisor, or related person? 5 Section 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on Part VIII, line 12 b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b 11 Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a | | | | | | | | | | | |
| at any time during the year? 9 Sponsoring organizations maintaining donor advised funds. a Did the organization make any taxable distributions under section 4966? 9 Did the organization make a distribution to a donor, donor advisor, or related person? 9 Did the organizations. Enter: a Initiation fees and capital contributions included on Part VIII, line 12 b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b 11 Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a 12a | | | | | | | | | | | |
| 9 Sponsoring organizations maintaining donor advised funds. a Did the organization make any taxable distributions under section 4966? b Did the organization make a distribution to a donor, donor advisor, or related person? 9b Section 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on Part VIII, line 12 b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 11a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | | • | 8 | | | | | | | | |
| a Did the organization make any taxable distributions under section 4966? b Did the organization make a distribution to a donor, donor advisor, or related person? 10 Section 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on Part VIII, line 12 b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b 11 Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a 12a | 9 | Sponsoring organizations maintaining donor advised funds. | | | | | | | | | |
| a Initiation fees and capital contributions included on Part VIII, line 12 b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b 11 Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | а | Did the organization make any taxable distributions under section 4966? | 9a | | | | | | | | |
| a Initiation fees and capital contributions included on Part VIII, line 12 b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b 11 Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | b | Did the organization make a distribution to a donor, donor advisor, or related person? | 9ь | | | | | | | | |
| b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filling Form 990 in lieu of Form 1041? | 10 | Section 501(c)(7) organizations. Enter: | | | | | | | | | |
| 11 Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filling Form 990 in lieu of Form 1041? | а | Initiation fees and capital contributions included on Part VIII, line 12 | | | | | | | | | |
| a Gross income from members or shareholders b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | | | | | | | | | |
| b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 11 | Section 501(c)(12) organizations. Enter: | | | | | | | | | |
| amounts due or received from them.) 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filling Form 990 in lieu of Form 1041? | а | Gross income from members or shareholders | | | | | | | | | |
| 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filling Form 990 in lieu of Form 1041? | b | Gross income from other sources (Do not net amounts due or paid to other sources against | | | | | | | | | |
| | | · · · · · · · · · · · · · · · · · · · | | | | | | | | | |
| b If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b | | | 12a | <u> </u> | | | | | | | |
| | b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b | | | <u> </u> | | | | | | |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions

| Sec | tion A. Governing Body and Management | | | |
|------------------|--|--------|--------|----------|
| | | | Yes | No |
| 1a | Enter the number of voting members of the governing body | | | |
| b | Enter the number of voting members that are independent 5 | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other | | | |
| | officer, director, trustee, or key employee? | 2 | | X |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision | | | |
| | of officers, directors or trustees, or key employees to a management company or other person? | 3 | | X |
| 4 | Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed? | 4 | | Χ |
| 5 | Did the organization become aware during the year of a material diversion of the organization's assets? | 5 | | X |
| 6 | Does the organization have members or stockholders? | 6 | | X |
| 7a | Does the organization have members, stockholders, or other persons who may elect one or more members of the | | | |
| | governing body? | 7a | | <u>X</u> |
| b | Are any decisions of the governing body subject to approval by members, stockholders, or other persons? | 7b | | Х |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year | | | |
| | by the following | | ., | |
| | The governing body? | 8a | X | |
| | Each committee with authority to act on behalf of the governing body? | 8b | X | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the | _ | | 3.7 |
| 200 | organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 9 | | <u>X</u> |
| sec | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code) | | | |
| 102 | Does the organization have local chapters, branches, or affiliates? | 10- | Yes | No X |
| | -If "Yes," does-the-organization-have-written-policies-and-procedures-governing-the-activities-of-such-chapters, affiliates, | 10a | | |
| | and branches to ensure their operations are consistent with those of the organization? | 10b | | |
| 11 | Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form? | 11 | | X |
| | Describe in Schedule O the process, if any, used by the organization to review this Form 990 | | | |
| | Does the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | Х | |
| | Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise | | | |
| | to conflicts? | 12b | | Х |
| С | Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe | | | |
| | in Schedule O how this is done | 12c | | Х |
| 13 | Does the organization have a written whistleblower policy? | 13 | | X |
| 14 | Does the organization have a written document retention and destruction policy? | 14 | | X |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| | The organization's CEO, Executive Director, or top management official | 15a | | X |
| b | Other officers or key employees of the organization | 15b | | _X_ |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions.) | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a | | | |
| | taxable entity during the year? | 16a | | <u>X</u> |
| Þ | If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation | | | |
| | in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's | | | |
| 200 | exempt status with respect to such arrangements? | 16b | | |
| <u>3ec</u> 17 | tion C. Disclosure List the states with which a copy of this Form 990 is required to be filed ► NONE | | | |
| 17 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available | for | | |
| | public inspection. Indicate how you make these available. Check all that apply. | IOI | | |
| | Own website Another's website X Upon request | | | |
| 19 | Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, ar | d fina | ncial | |
| - - | statements available to the public. | i iiia | liciai | |
| 20 | State the name, physical address, and telephone number of the person who possesses the books and records of the organization. | ion: 🕨 | | |
| | THE CORPORATION - 703-352-1846 | | | |
| | 11350 RANDOM HILLS ROAD, SUITE 210, FAIRFAX, VA 22030-6044 | | _ | |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order. Individual trustees or directors, institutional trustees; officers; key employees; highest compensated employees; and former such persons

| Check this box if the organization did not co | (B) | | | ((| C) | | | (D) | (E) | (F) |
|---|----------------------|--------------------------------|-----------------------|---------|--------------|------------------------------|----|--|--|--|
| Name and Title | Average | /6 | | | ition | | LΑ | Reportable | Reportable | Estimated amount of |
| | hours per week | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | | compensation from the organization (W-2/1099-MISC) | compensation from related organizations (W-2/1099-MISC) | other compensation from the organization and related organizations |
| DAVID MORA | 0 20 | | | | | | | 0. | 0. | 0 |
| DIRECTOR_OF_ICMA DEBRA CARSON | 0.30 | -^- | | = | F | = | = | U.• | U | 0. |
| DIRECTOR, VICE CHAIR | 0.30 | х | | | | | | 0. | 0. | 0. |
| CALVERT WRAY DIRECTOR OF RISK MGMT AN | 0.30 | Х | | | | | | 0. | 0. | 0. |
| ROBERT FOWLER | | | - | | | | | | | |
| PRESIDENT AND CEO | 0.30 | Х | ļ | | <u> </u> | | _ | 0. | 0. | 0. |
| LAURIE JOHNSON DIRECTOR | 0.30 | х | | | | | | 0. | 0. | 0. |
| GERARDUS J. HOETMER EXECUTIVE DIRECTOR | 40.00 | | | х | х | | | 171,483. | 0. | 0. |
| CLAIRE L. REISS DEPUTY EXEC DIRECTOR | 40.00 | | | Х | | х | | 135,213. | 0. | 0. |
| MARY L. STEWART DIRECTOR, R & D | 40.00 | | | | | x | | 115,763. | 0. | 0. |
| , | | | | | _ | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| · · · · · · · · · · · · · · · · · · · | | | | | | | | | | |
| | | | | | | | | | | |

| | ENTITY R | | | | | | | E Compensated Employ | | 73459 | Page 8 |
|--|-------------------------|--------------------------------|-----------------------|------------|--------------------|------------------------------|--------|--|--|-----------------|------------------------------------|
| (A) Name and title | (B) Average hours | | | (C Posi | ;) ition | | | (D) Reportable compensation | (E) Reportable compensation | 1 | ated nt of |
| | per week | Individual trustee or director | Institutional frustæe | Officer | Key employee | Highest compensated employee | Former | from the organization (W-2/1099-MISC) | from related organizations (W-2/1099-MIS | | nsation the zation elated |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| 1b Total | | | | | | > | | 422,459. | L | 0. | 0. |
| Total number of individuals (including but compensation from the organization | not limited to ti | nose —–– | liste | ed ar | oove | e) wn | 0 r | eceived more than \$100 | ,000 in reportable | | 3 |
| 3 Did the organization list any former office line 1a? If "Yes," complete Schedule J fo. | | | , key | y em | ploy | yee, | or I | highest compensated er | nployee on | 3 | S No |
| For any individual listed on line 1a, is the and related organizations greater than \$1 Did any person listed on line 1a receive or | 50,000? If "Yes | ," co | mple | ete S | Sche | edule | J | for such individual | | 4 X | |
| the organization? If "Yes," complete Scho Section B. Independent Contractors | | | | | | | | | | 5 | Х |
| Complete this table for your five highest the organization | compensated in | depe | ende | nt c | ontr | acto | rs t | that received more than | \$100,000 of comp | pensation fron | า |
| (A) Name and busine | | | | | | | | (B) Description of s | | (C) Compensa | tion |
| STRATEGIS CONSULTING, L. 5000 AINSDALE DRIVE, MA | | NC | 28 | 310 |) 4 | | | DATA EXCHANG SUPPORT | E | 109, | 240. |
| | | | | | | | | | | | <u>-</u> |
| | | | | | | | | | | | |
| 2 Total number of independent contractors | | not lu | mite | d to | tho | se lis | stec | d above) who received m | nore than | | |
| \$100,000 in compensation from the orga | anzauon - | | _ | | | | | | | Form 99 | 0 (2009) |

d All other revenue
e Total. Add lines 11a-11d

Total revenue. See instructions

0.

90,928.

<2,087,206.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

| | All other organizations must comp | lete column (A) but are | not required to comple | te columns (B), (C), and | (D). |
|----|--|-------------------------|---------------------------------------|---|--------------------------------|
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (8) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to governments and | | | | |
| | organizations in the U.S. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to individuals in | _ | | | |
| | the U.S. See Part IV, line 22 | 67,000. | 67,000. | | |
| 3 | Grants and other assistance to governments, | | | | |
| | organizations, and individuals outside the U.S. | | | | |
| | See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | | | | |
| | trustees, and key employees | 306,696. | 129,942. | 176,754. | |
| 6 | Compensation not included above, to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 338,667. | 225,075. | 113,592. | |
| 8 | Pension plan contributions (include section 401(k) | | | | |
| | and section 403(b) employer contributions) | 47,946. 9,828. | | 47,946. | |
| 9 | Other employee benefits | | 5,405. | 4,423. | |
| 10 | Payroll taxes | 42,408. | 23,324. | 19,084. | |
| 11 | Fees for services (non-employees): | | | | |
| а | Management | | | | |
| b | _Legal | 175. | | 175. | |
| | Accounting | 50,332. | | 50,332. | |
| d | Lobbying | | | | |
| е | Professional fundraising services See Part IV, line 17 | | | | |
| f | Investment management fees | | | | |
| g | Other | | | | |
| 12 | Advertising and promotion | 1,753. | 1,753. | | |
| 13 | Office expenses | 89,702. | 55,490. | 34,212. | |
| 14 | Information technology | 51,503. | 51,503. | | |
| 15 | Royalties | | | | |
| 16 | Occupancy | 126,239. | 104,918. | 21,321. | |
| 17 | Travel | | | | |
| 18 | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | 66,980. | 16,304. | 50,676. | |
| 20 | Interest | | | | |
| 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization | 131,120. | 111,089. | 20,031. | |
| 23 | Insurance | 109,339. | 92,574. | 16,765. | |
| 24 | Other expenses Itemize expenses not covered above (Expenses grouped together and labeled | | | - | |
| | miscellaneous may not exceed 5% of total expenses shown on line 25 below) | | | | |
| а | CONSULTANTS & TEMPORARY | 130,088. | 126,815. | 3,273. | |
| b | CONTENT DEVELOPMENT | 103,994. | 103,994. | , = | |
| c | TRAINING AND EDUCATION | 62,630. | 62,290. | 340. | |
| d | DESIGN & EDITING | 31,987. | 31,987. | | |
| e | ADMINISTRATIVE FEES | 19,803. | 19,803. | *************************************** | |
| f | All other expenses | 17,144. | 9,855. | 7,289. | |
| 25 | Total functional expenses. Add lines 1 through 24f | 1,805,334. | 1,239,121. | 566,213. | 0. |
| 26 | Joint costs. Check here Infollowing | | . , | · | |
| | SOP 98-2 Complete this line only if the organization | | | | |
| | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation | | | | |
| | | | | | |

| | , | | | (A) Beginning of year | | (B) End of year |
|-----------------------------|-----|--|----------------------|---|--------------------|---------------------------------|
| | 1 | Cash · non-interest-bearing | | 27,849. | 1 | 65,716. |
| | 2 | Savings and temporary cash investments | | | 2 | |
| | 3 | Pledges and grants receivable, net | | | 3 | |
| | 4 | Accounts receivable, net | | | 4 | 16,807. |
| | 5 | Receivables from current and former officers, directors, tru | stees, key | | | |
| | | employees, and highest compensated employees Comple | ete Part II | | | |
| | | of Schedule L | | | 5 | |
| | 6 | Receivables from other disqualified persons (as defined un | der section | | | |
| | | 4958(f)(1)) and persons described in section 4958(c)(3)(B) | | | | |
| | | Part II of Schedule L | | | 6 | |
| ţ | 7 | Notes and loans receivable, net | | 27,213. | 7 | 28,105. |
| Assets | 8 | Inventories for sale or use | | | 8 | |
| ٧ | 9 | Prepaid expenses and deferred charges | | 55,210. | 9 | 16,359. |
| | 10a | Land, buildings, and equipment cost or other | | .,, | | |
| | Ì | basis. Complete Part VI of Schedule D 10a | 829,990. 741,475. | | | |
| | ь | Less: accumulated depreciation 10b | 741,475. | 190,420. 5,656,603. | 10c | 88,515. |
| | 11 | Investments - publicly traded securities | | 5,656,603. | 11 | 88,515. 5,429,112. |
| | 12 | Investments - other securities. See Part IV, line 11 | | 12 | | |
| | 13 | Investments - program-related See Part IV, line 11 | 100. | 13 | | |
| | 14 | Intangible assets | | 14 | | |
| | 15 | Other assets See Part IV, line 11 | | 8,917. | 15 | 8,917. |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 34) | | 5,966,312. | 16 | 8,917. 5,653,531. 70,640. |
| | 17 | -Accounts-payable-and-accrued-expenses- | 82 -, -600 | -17- | 70,640. | |
| | 18 | Grants payable | | | 18 | |
| | 19 | Deferred revenue | | | 19 | |
| | 20 | Tax-exempt bond liabilities | | | 20 | |
| es | 21 | Escrow or custodial account liability Complete Part IV of S | | 7 ",1" | 21 | |
| Liabilities | 22 | Payables to current and former officers, directors, trustees | , key employees, | | | |
| iat | | highest compensated employees, and disqualified persons | Complete Part II | | | |
| _ | | of Schedule L | | | 22 | |
| | 23 | Secured mortgages and notes payable to unrelated third p | | W | 23 | |
| | 24 | Unsecured notes and loans payable to unrelated third part | les | | 24 | |
| | 25 | Other liabilities. Complete Part X of Schedule D | | 00.600 | 25 | |
| | 26 | Total liabilities. Add lines 17 through 25 | •• | 82,600. | 26 | 70,640. |
| | | | X and complete | | | |
| ces | | lines 27 through 29, and lines 33 and 34. | | F 000 710 | | 5 500 004 |
| <u>a</u> | 27 | Unrestricted net assets | | 5,883,712. | 27 | 5,582,891. |
| Ва | 28 | Temporarily restricted net assets | | 28 | | |
| P | 29 | Permanently restricted net assets | | *************************************** | 29 | |
| Ę | | Organizations that do not follow SFAS 117, check here | ▶ | | | |
| SO | | complete lines 30 through 34. | | | | |
| Net Assets or Fund Balances | 30 | Capital stock or trust principal, or current funds | | | 30 | |
| As | 31 | Paid-in or capital surplus, or land, building, or equipment fu | | | 31 | |
| Ne. | 32 | Retained earnings, endowment, accumulated income, or o | iner tunds | 5 000 710 | 32 | E E00 001 |
| | 33 | Total helphage and not specify fixed helphage. | | 5,883,712. | 33 | 5,582,891. |
| | 34 | Total liabilities and net assets/fund balances | | 5,966,312. | 34 | 5,653,531. |

| -orm | 1990 (2009) PUBLIC ENTITY RISK INSTITUTE 41-18/ | 3459 | Pa | ge 12 |
|------|--|------|-----|--------------|
| Pa | rt XI Financial Statements and Reporting | | | |
| | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990 Cash X Accrual Other | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | 2a | Х | |
| b | Were the organization's financial statements audited by an independent accountant? | 2b | | X |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | 2c | Х | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O | | | |
| d | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a | | | |
| | consolidated basis, separate basis, or both | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit | | | |
| | Act and OMB Circular A-133? | За | | Х |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit | | | |

or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Form **990** (2009)

SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

2009

Open to Public Inspection

Employer identification number

41-1873459

Name of the organization

PUBLIC ENTITY RISK INSTITUTE

Part I Reason for Public Charity Status (All organizations must complete this part) See instructions

| | Treason for Labric Charty Status (All organizations must complete this part) See instructions | |
|----------|--|---------------------|
| he organ | nization is not a private foundation because it is (For lines 1 through 11, check only one box.) | |
| 1 🖳 | A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). | |
| 2 | A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.) | |
| 3 | A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). | |
| 4 🔲 | A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the | hospital's name, |
| | city, and state | |
| 5 | An organization operated for the benefit of a college or university owned or operated by a governmental unit described | In |
| | section 170(b)(1)(A)(iv). (Complete Part II) | |
| 6 🔲 | A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). | |
| 7 | An organization that normally receives a substantial part of its support from a governmental unit or from the general pul | blic described in |
| | section 170(b)(1)(A)(vi). (Complete Part II) | |
| 8 | A community trust described in section 170(b)(1)(A)(vi). (Complete Part II) | |
| 9 🗀 | An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and | gross receipts from |
| | activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from | om gross investment |
| | income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after | er June 30, 1975 |
| | See section 509(a)(2). (Complete Part III) | |
| io 🗀 | An organization organized and operated exclusively to test for public safety. See section 509(a)(4). | |
| 1 X | An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the pu | irposes of one or |
| | more-publicly-supported-organizations-described-in-section-509(a)(1)-or-section-509(a)(2)-See-section-509(a)(3). Check | cthe box that |
| | describes the type of supporting organization and complete lines 11e through 11h | |
| | a Type I b X Type II c Type III · Functionally integrated d T | ype III - Other |
| e X | By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified per | rsons other than |
| | foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or sec | ction 509(a)(2). |
| f | If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III | |
| | supporting organization, check this box | |
| g | Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? | |
| | (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, | Yes No |
| | the governing body of the supported organization? | 11g(i) X |
| | (ii) A family member of a person described in (i) above? | 11g(ii) X |
| | (iii) A 35% controlled entity of a person described in (i) or (ii) above? | 11g(iii) X |
| h | Provide the following information about the supported organization(s). | |
| | | |

| (i) Name of supported organization | (ii) EIN | organization | (iv) is the organization (in col. (i) listed in your governing document? | | organization in cor | | (vı) Is organizatı (i) organiz U S | ed in the | (vii) Amount of support |
|------------------------------------|------------|---------------------|--|----|---------------------|----|---|-----------|-------------------------|
| | | (see instructions)) | Yes | No | Yes | No | Yes | No | |
| NONPROFIT | | | | | | | | | |
| RISK MANAGEM | 52-1766868 | 9 | Ì | Х | | Х | Х | | |
| UNIVERSITY | | | | | | Ĺ | | | |
| OF DELAWARE | | 2 | | Х | | X | Х | 1 1 | |
| UNIVERSITY | | | | | | | | | |
| OF NEW ORLEA | | 2 | | Х | | X | Х | | |
| | | | | | | | | | |
| | | | - | | | | | | |
| | | | ļ | | | | | | |
| Total | | | | | | | | | 0. |

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2009

| Schedule A | (Form 990 or 990-EZ) 2009 | | | |
|------------|------------------------------------|------------------------------|----------------------|------------------|
| Part II | Support Schedule for Organizations | Described in Sections | 170(b)(1)(A)(iv) and | 170(b)(1)(A)(vi) |

Page 2

| | (Complete only if you checke | d the box on line (| 5, 7, or 8 of Part I) | | _ | | | | |
|---|--|----------------------|-----------------------|------------------------|----------------------|---------------------------------------|---------------------------------------|--|--|
| Sec | ction A. Public Support | | | | | | | | |
| Cale | endar year (or fiscal year beginning in) | (a) 2005 | (b) 2006 | (c) 2007 | (d) 2008 | (e) 2009 | (f) Total | | |
| 1 | Gifts, grants, contributions, and membership fees received (Do not | | | | | | | | |
| | include any "unusual grants.") | | | | | | | | |
| 2 | Tax revenues levied for the organ- | | | | | | | | |
| | ization's benefit and either paid to | | | 1 | | | - | | |
| | or expended on its behalf | | | | | | · · · · · · · · · · · · · · · · · · · | | |
| 3 | The value of services or facilities | | | | | | | | |
| | furnished by a governmental unit to | | | | | | | | |
| | the organization without charge | | | | | | | | |
| 4 | Total. Add lines 1 through 3 | , ,,,,,,, | | | | ļ | | | |
| 5 | The portion of total contributions | | | | | | | | |
| | by each person (other than a | | | | | | | | |
| | governmental unit or publicly | | | | | | | | |
| | supported organization) included | | | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | | | |
| | amount shown on line 11, column (f) | | | | | | | | |
| | ••• | | | | | | · | | |
| 6 Public support. Subtract line 5 from line 4 Section B. Total Support | | | | | | | | | |
| Section B. 1 otal Support Calendar year (or fiscal year beginning in) ▶ (a) 2005 (b) 2006 (c) 2007 (d) 2008 (e) 2009 (f) Total | | | | | | | | | |
| | Amounts from line 4 | (a) 2003 | (6) 2000 | (6) 2007 | (u) 2008 | (e) 2009 | (I) 10tai | | |
| | -Gross-income-from-interest, | | | | | | | | |
| . 0 | dividends, payments received on | | | | | | | | |
| | securities loans, rents, royalties | | | | | | | | |
| | and income from similar sources | | | | | | | | |
| 9 | Net income from unrelated business | | | | | | | | |
| • | activities, whether or not the | | | İ | | | | | |
| | business is regularly carried on | | | | İ | | | | |
| 10 | Other income Do not include gain | | | | | - | | | |
| | or loss from the sale of capital | | | | | | | | |
| | assets (Explain in Part IV) | | | | 1 | | | | |
| 11 | Total support. Add lines 7 through 10 | | | | | | | | |
| 12 | Gross receipts from related activities, | etc (see instruct | ons) | | · | 12 | | | |
| 13 | First five years. If the Form 990 is for | r the organization' | s first, second, the | rd, fourth, or fifth t | ax year as a section | on 501(c)(3) | | | |
| | organization, check this box and stop | | | | | | ▶ □ | | |
| Se | ction C. Computation of Publ | ic Support Pe | rcentage | | | | | | |
| 14 | Public support percentage for 2009 (| line 6, column (f) c | livided by line 11, | column (f)) | | 14 | % | | |
| 15 | Public support percentage from 2008 | Schedule A, Part | II, line 14 | | | 15 | % | | |
| 16a | 33 1/3% support test - 2009. If the o | rganization did no | t check the box o | n line 13, and line | 14 is 33 1/3% or r | more, check this bo | x and | | |
| | stop here. The organization qualifies | as a publicly supp | orted organization | า | | | | | |
| t | 33 1/3% support test - 2008. If the o | rganization did no | t check a box on i | ine 13 or 16a, and | line 15 is 33 1/39 | 6 or more, check th | ıs box | | |
| | and stop here. The organization qual | ifies as a publicly | supported organiz | ation | | | ▶ | | |
| 17a | 10% -facts-and-circumstances tes | _ | | | | | | | |
| | and if the organization meets the *fac | ts-and-circumstar | ices" test, check t | his box and stop I | nere. Explain in Pa | art IV how the organ | ization | | |
| | meets the "facts-and-circumstances" | - | • | | • | | ▶ | | |
| t | 10% -facts-and-circumstances tes | | | | | | | | |
| | more, and if the organization meets the | | | | - | | | | |
| | organization meets the "facts-and-cire | | | | | | | | |
| 18 | Private foundation. If the organization | on did not check a | box on line 13, 16 | a, 16b, 17a, or 17 | | and see instruction edule A (Form 990 | | | |

| Sch | edule A (Form 990 or 990 EZ) 2009 art III Support Schedule for C |)rganizations | Described in | Section 509(a | 1(2) (Complete only | r if you obsolved the be | Page 3 |
|-----|--|---|---------------------------------------|--|---|--|--|
| | ction A. Public Support | n gariizations | Described in | Section Sosia | NZ) (Complete only | л уой спескей тае ос | ox on line 9 of Part 1) |
| | | 4) 0005 | #1,000 | 4) 0007 | 4 0 0000 | 4) 0000 | |
| | endar year (or fiscal year beginning in) | (a) 2005 | (b) 2006 | (c) 2007 | (d) 2008 | (e) 2009 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received (Do not | | 1 | | | | |
| | include any "unusual grants ") | | | | | | |
| _ | · . • • • • • • • • • • • • • • • • • • | | | | <u> </u> | | |
| 2 | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that | | | | | | |
| | are not an unrelated trade or bus- | | | | | | |
| | iness under section 513 | | | | | | |
| 4 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | |
| 78 | Amounts included on lines 1, 2, and | <u> </u> | | | | | |
| | 3 received from disqualified persons | | | | | | |
| t | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | |
| | Add-lines-7a-and-7b | | | | | | |
| 8 | Public support (Subtract line 7c from line 6) | | | | , | | |
| | ction B. Total Support | | | *************************************** | 1 | | |
| Cal | endar year (or fiscal year beginning in) | (a) 2005 | (b) 2006 | (c) 2007 | (d) 2008 | (e) 2009 | (f) Total |
| 9 | Amounts from line 6 | | | | | | |
| | a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | | | | | | |
| ł | Unrelated business taxable income (less section 511 taxes) from businesses | | | | | | |
| | acquired after June 30, 1975 | | | | | | ······································ |
| | c Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on | | | | | | |
| 12 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV) | | | | | | |
| 13 | Total support (Add lines 9, 10c, 11, and 12) | | | | | | |
| | First five years. If the Form 990 is for | the organization' | s first, second, thir | d, fourth, or fifth to | ax year as a section | on 501(c)(3) organiz | ation, |
| | check this box and stop here | | · · · · · · · · · · · · · · · · · · · | | • | | |
| Se | ction C. Computation of Publ | ic Support Pe | rcentage | ······································ | | | |
| 15 | Public support percentage for 2009 (I | ine 8, column (f) c | livided by line 13, o | column (f)) | | 15 | % |
| 16 | Public support percentage from 2008 | • | • | (") | | 16 | % |
| | ction D. Computation of Inves | | | | | 1 | |
| 17 | Investment income percentage for 20 | | | | | 17 | % |
| 18 | Investment income percentage from 2 | • | • | , 50.0 (1)/ | | 18 | |
| | a 33 1/3% support tests - 2009. If the | | | on line 14, and line | e 15 is more than | LL | |
| | - · · | - | | · · | | • | ▶ □ |
| | more than 33 1/3% check this boy as | ndston here the | | | | | |
| | more than 33 1/3%, check this box at 33 1/3% support tests - 2008. If the | | | | • • | | and |
| ı | o 33 1/3% support tests - 2008. If the | organization did | not check a box or | line 14 or line 19a | a, and line 16 is m | ore than 33 1/3%, | and |
| | | organization did i | not check a box or top here. The orga | i line 14 or line 19a inization qualifies a | a, and line 16 is m as a publicly supp | ore than 33 1/3%, a orted organization | and |

Schedule D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements
► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047 Open to Public Inspection

Name of the organization

PUBLIC ENTITY RISK INSTITUTE

Employer identification number 41-1873459

| Par | tl Organizations Maintaining Donor Advise | d Funds or Other Similar Fund | s or Accounts. Complete if the |
|-----|--|---|--|
| | organization answered "Yes" to Form 990, Part IV, line | | |
| | | (a) Donor advised funds | (b) Funds and other accounts |
| 1 | Total number at end of year | | |
| 2 | Aggregate contributions to (during year) | | |
| 3 | Aggregate grants from (during year) | | |
| 4 | Aggregate value at end of year | | |
| 5 | Did the organization inform all donors and donor advisors in | writing that the assets held in donor advi | sed funds |
| | are the organization's property, subject to the organization's | exclusive legal control? | Yes No |
| 6 | Did the organization inform all grantees, donors, and donor a | dvisors in writing that grant funds can be | e used only |
| | for charitable purposes and not for the benefit of the donor of | r donor advisor, or for any other purpose | e conferring |
| | impermissible private benefit? | | Yes No |
| Par | t II Conservation Easements. Complete if the org | ganization answered "Yes" to Form 990, | Part IV, line 7 |
| 1 | Purpose(s) of conservation easements held by the organizati | on (check all that apply) | |
| | Preservation of land for public use (e.g., recreation or p | oleasure) Preservation of an hi | storically important land area |
| | Protection of natural habitat | Preservation of a cer | tified historic structure |
| | Preservation of open space | | |
| 2 | Complete lines 2a through 2d if the organization held a qualif | ied conservation contribution in the form | of a conservation easement on the last |
| | day of the tax year. | | |
| | | | Held at the End of the Tax Year |
| a- | Total-number-of-conservation-easements———— | | 2a |
| b | Total acreage restricted by conservation easements | | 2b |
| С | Number of conservation easements on a certified historic str | ucture included in (a) | 2c |
| d | Number of conservation easements included in (c) acquired | after 8/17/06 | 2d |
| 3 | Number of conservation easements modified, transferred, re- | eased, extinguished, or terminated by th | e organization during the tax |
| | year ▶ | , | 3 |
| 4 | Number of states where property subject to conservation ea | sement is located > | |
| 5 | Does the organization have a written policy regarding the per | riodic monitoring, inspection, handling of | |
| | violations, and enforcement of the conservation easements if | | Yes No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, | and enforcing conservation easements | during the year |
| 7 | Amount of expenses incurred in monitoring, inspecting, and | | |
| 8 | Does each conservation easement reported on line 2(d) above | | |
| | and section 170(h)(4)(B)(ii)? | , | Yes No |
| 9 | In Part XIV, describe how the organization reports conservati | on easements in its revenue and expens | e statement, and balance sheet, and |
| | include, if applicable, the text of the footnote to the organization | | |
| | conservation easements. | | |
| Par | t III Organizations Maintaining Collections o | f Art, Historical Treasures, or C | Other Similar Assets. |
| | Complete if the organization answered "Yes" to Form | 990, Part IV, line 8. | |
| | | | |
| 1a | If the organization elected, as permitted under SFAS 116, no | t to report in its revenue statement and t | palance sheet works of art, historical |
| | treasures, or other similar assets held for public exhibition, ed | ducation, or research in furtherance of pu | ublic service, provide, in Part XIV, the text of |
| | the footnote to its financial statements that describes these i | tems. | |
| b | If the organization elected, as permitted under SFAS 116, to | report in its revenue statement and balai | nce sheet works of art, historical treasures, |
| | or other similar assets held for public exhibition, education, o | | |
| | these items: | | |
| | (i) Revenues included in Form 990, Part VIII, line 1 | | > \$ |
| | (ii) Assets included in Form 990, Part X | | ► \$ ► \$ |
| 2 | If the organization received or held works of art, historical tre- | asures, or other similar assets for financi | al gain, provide |
| _ | the following amounts required to be reported under SFAS 1 | | • p |
| а | Revenues included in Form 990, Part VIII, line 1 | <u> </u> | ▶ \$ |
| b | Assets included in Form 990, Part X | | ► \$ ► \$ |

| | | ENTITY RIS | | | | | | 41 - 18 | | | age 2 |
|-------|---|--|------------------|----------------|---------------|------------|---|-------------|--------------|---|------------------|
| Par | t III Organizations Maintaining C | ollections of A | rt, His | torical Tr | easures, | or Oth | er Simila | ar Asse | ts (conti | nued) | |
| 3 | Using the organization's acquisition, accession | on, and other record | ds, chec | k any of the | following tha | at are a s | ignificant i | use of its | collection | ı items | s |
| | (check all that apply) | | | | | | | | | | |
| а | Public exhibition | c | . | Loan or excl | hange progr | ams | | | | | |
| b | Scholarly research | e | , 🔲 | Other | | | | | | | |
| C | Preservation for future generations | | | | | | | | | | |
| 4 | Provide a description of the organization's co | llections and explai | n how th | ney further th | ne organizat | ion's exe | empt purpo | se in Par | t XIV | | |
| 5 | During the year, did the organization solicit or | receive donations | of art, hi | storical treas | sures, or oth | er sımıla | r assets | | | | |
| | to be sold to raise funds rather than to be ma | intained as part of | the orga | nization's co | llection? | | | | Yes | | No_ |
| Par | Escrow and Custodial Arranger reported an amount on Form 990, Par | | ete if org | ganization ar | swered "Ye | s" to For | m 990, Pa | rt IV, line | 9, or | | |
| 1a | Is the organization an agent, trustee, custodi | | diary for | contribution | s or other as | sets not | t included | | | | |
| | on Form 990, Part X? | an or other intermet | siary ror | Contribution | 3 Of Other at | 33013 1101 | moladea | [- | Yes | | No |
| ь | If "Yes," explain the arrangement in Part XIV | and complete the fo | llowing: | table: | | | | L | _ | L | , 140 |
| | in rest, explain the arrangement in rait Arra | and complete the re | , io ming | tuoio. | | | | | Amount | | |
| С | Beginning balance | | | | | | 1c | | Amount | | |
| | Additions during the year | | | | | | 1d | | | | |
| | Distributions during the year | | | | | - | 1e | | | | |
| f | Ending balance | | | | | | 1f | | | | |
| | Did the organization include an amount on Fo | orm 990. Part X. line | 212 | | | | | | Yes | | No |
| | If "Yes," explain the arrangement in Part XIV. | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | | | | | _ , | ٠ | , |
| Par | | the organization ar | swered | "Yes" to For | rm 990, Part | IV, line 1 | 10 | | | | |
| | | (a) Current year | | rior year | (c) Two yea | | (d) Three v | ears back | (e) Four | vears t | back |
| 1a | Beginning of year balance | - X-7 | | 7 | | | <u> </u> | | 1-/ | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | |
| | Contributions | | | | | | | | | | |
| | -Net-investment-earnings, gains, and losses | | | | | <u>+</u> | *************************************** | | | | |
| | Grants or scholarships | | | | | | | | | | |
| | Other expenditures for facilities | | | | | | • | ······ | | | |
| | and programs | | | | | | | | | | |
| f | Administrative expenses | | - | | | | *************************************** | | | | |
| | End of year balance | | | | | | *************************************** | | | | |
| 2 | Provide the estimated percentage of the year | end balance held a | as | | | | | ••••••• | L | ****** | |
| а | Board designated or quasi-endowment | | % | | | | | | | | |
| | Permanent endowment ▶ | % | | | | | | | | | |
| | | <u></u> | | | | | | | | | |
| 3a | Are there endowment funds not in the posses | ssion of the organiz | ation tha | at are held a | nd administe | ered for t | he organiz | ation | | | |
| | by: | J | | | | | 3 | | Γ | Yes | No |
| | (i) unrelated organizations | | | | | | | | 3a(i) | | |
| | (ii) related organizations | | | | | | | | 3a(ii) | | |
| b | If "Yes" to 3a(ii), are the related organizations | listed as required of | on Sched | dule R? | | - | | | 3b | | |
| 4 | Describe in Part XIV the intended uses of the | organization's ende | owment | funds. | | | | | · | | |
| Par | | | | | Part X, line | 10. | | | | | |
| | Description of investment | (a) Cost or c | ther | (b) Cost | or other | (c) A | ccumulate | d | (d) Book | value | |
| | * | basis (investr | ment) | basis (| (other) | de | preciation | | | | |
| 1a | Land | | | | | | | | - | | |
| b | Buildings | | | | | | | | | | |
| С | Leasehold improvements | | | 8 | 0,910. | | 80,9 | 10. | _ | | 0. |
| | Equipment | | | | 4,400. | | 190,3 | 36. | 14 | 1,06 | 54. |
| е | Other | | | 54 | 4,680. | | 470,22 | 29. | 74 | 1,45 | $\overline{51.}$ |
| Total | . Add lines 1a through 1e (Column (d) must e | qual Form 990, Part | X, colur | nn (B), line 1 | 0(c).) | | | > | | 3,51 | |

Schedule D (Form 990) 2009

Federal income taxes

Total. (Column (b) must equal Form 990, Part X, col (B) line 25)

2. FIN 48 Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48

| SCHEDULE I (Form 990) | | Grants and Governments | Grants and Other Assistance to Organizations, Governments, and Individuals in the United States | to Organization in the United Sta | s, ites | | OMB No. 1545-0047 |
|---|------------------------------|---|--|--------------------------------------|---|---|---|
| Department of the Treasury Internal Revenue Service | Compl | Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22. ▶ Attach to Form 990. | n answered "Yes" on Fo ► Attach to Form 990. | on Form 990, Pa m 990. | rt IV, line 21 or 22. | | Open to Public Inspection |
| Name of the organization PUBLIC ENTITY RIS | ENTITY RISK | INSTITUTE | | | | Li Li | Employer identification number 41-1873459 |
| Ses - | to substantiate the | | or assistance, the | grantees' eligibilit | y for the grants or as | grants or assistance, the grantees' eligibility for the grants or assistance, and the selection | |
| criteria used to award the grants or assistance? Describe in Dart IV the organization's propedures for monitoring the use of grant funds in the Ilnited States. | stance? scedures for mont | to early of great. | funds to the Linter | s | | | X Yes No |
| 19 | Governments and | Organizations in the | United States. C | omplete if the org | anization answered " | Yes" to Form 990, Part IV | , line 21, for any |
| recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed | \$5,000 Check this | box if no one recipien | t received more th | an \$5,000. Use P. | art IV and Schedule I- | 1 (Form 990) if additional | space is needed |
| 1 (a) Name and address of organization or government | (p) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, EMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| 2 Enter total number of section 501(c)(3) and government organizations3 Enter total number of other organizations | nd government or | ganizations | | | | | |
| _ | ction Act Notice, | see the Instructions f | or Form 990. | | | | Schedule I (Form 990) 2009 |

| PUBLIC ENTITY R | RISK INST | INSTITUTE | | | 41-1873459 Page 2 |
|---|------------------------------------|--------------------------|---------------------------------------|---|--|
| er Assista Schedule | ited States. Con ace is needed. | nplete if the organizat | lon answered "Yes | to Form 990, Part IV, line 22 | |
| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non- cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of non-cash assistance |
| SCHOLARSHIPS TO ATTEND THE ANNUAL PUBLIC RISK MANAGEMENT ASSOCIATION (PRIMA) CONFERENCE AND EXPO | 20 | 17,000. | 0.0 | | • |
| PERISHIP FELLOWSHIP AWARD | · · | .000,000 | .0 | | |
| | | | | | |
| | | | | | |
| | | | | | |
| Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. | de the informatio | n required in Part I, II | ne 2, and any other | additional information. | |
| SCHEDULE I, PART I, LINE 2: GRANTEE | E WILL USE | SE ALL GRANT | FUNDS | SOLELY IN | |
| ACCORDANCE WITH THE CATEGORIES IN | ITS PROJECT | ECT BUDGET WHICH | WHICH IS | SUBMITTED AS | |
| PART OF ITS FULL PROPOSAL. ANY RE | REDISTRIBU | RIBUTION OF FUR | FUNDS AMONG | BUDJET | |
| CATEGORIES REQUIRES PRIOR WRITTEN | APPROVAL OF | OF PERI. | ADDITIONAL | L AMOUNTS ARE | |
| AWARDED UPON RECEIPT OF DETAILED P | PROGRESS | REPORTS SHO | SHOWING SATI | SATISFACTORY | |
| PROGRESS IN COMPLETION OF THE TASKS | TO BE | COMPLETED. | | | |
| | | | | | |
| | | | | | |
| | | | | | |

Schedule I (Form 990) 2009

932102 02-02-10

SCHEDULE J (Form 990)

Department of the Treasury

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees
Complete if the organization answered "Yes" to Form 990,

Part IV, line 23.

Open to Public Inspection

OMB No 1545-0047

Internal Revenue Service Name of the organization ► Attach to Form 990. ► See separate instructions.

PUBLIC ENTITY RISK INSTITUTE

Employer identification number 41-1873459

| Pa | art I Questions Regarding Compensation | | | |
|----|---|----------|-----|----------|
| | | | Yes | No |
| 1a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, | | | |
| | Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items | | | |
| | First-class or charter travel | | | |
| | Travel for companions Payments for business use of personal residence | | | |
| | Tax indemnification and gross-up payments Health or social club dues or initiation fees | | | |
| | Discretionary spending account Personal services (e.g., maid, chauffeur, chef) | | | ĺ |
| | | | | |
| b | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or | | | |
| | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain | 1b | | |
| 2 | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, | | | |
| | trustees, and the CEO/Executive Director, regarding the items checked in line 1a? | 2 | | |
| | | | | |
| 3 | Indicate which, if any, of the following the organization uses to establish the compensation of the organization's | | | |
| | CEO/Executive Director Check all that apply. | | | |
| | Compensation committee | | | |
| | Independent compensation consultant | | | |
| | Form 990 of other organizations X Approval by the board or compensation committee | | | İ |
| | District About and any agree lated to Force 000 Root VIII Contract A live to suith second to the file. | 1 8 | | |
| 4 | During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing | | | |
| _ | organization or a related organization: | _ | | Х |
| | Receive a severance payment or change-of-control payment? | 4a | | X |
| | Participate in, or receive payment from, a supplemental nonqualified retirement plan? Participate in, or receive payment from, an equity-based compensation arrangement? | 4b 4c | | X |
| Ü | If "Yes" to any of lines 4a·c, list the persons and provide the applicable amounts for each item in Part III | 40 | | |
| | The second any of lines 44.0, list the persons and provide the applicable amounts for each item in Fart III | | | |
| | Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9. | | | |
| 5 | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | |
| | contingent on the revenues of: | | | |
| а | The organization? | 5a | | X |
| b | Any related organization? | 5b | | X |
| | If "Yes" to line 5a or 5b, describe in Part III. | | | |
| 6 | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | |
| | contingent on the net earnings of: | | | |
| | The organization? | 6a | | X |
| b | Any related organization? | 6b | | X |
| | If "Yes" to line 6a or 6b, describe in Part III. | | | |
| 7 | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments | | | |
| _ | not described in lines 5 and 6? If "Yes," describe in Part III | 7 | | X |
| 8 | Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the | | | 1,, |
| _ | initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III | 8 | | <u>X</u> |
| 9 | If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in | | | |
| | Regulations section 53 4958-6(c)? | 9 | | |

41-1873459

Page 2

PUBLIC ENTITY RISK INSTITUTE

Schedule J (Form 990) 2009

Part if Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

| | | (B) Breakdown of | (B) Breakdown of W-2 and/or 1099-MISC compensation | C compensation | S | Q | (F) | . (4) |
|---------------------|-------------|-----------------------|--|------------------------|----------------|------------|------------------|----------------------------|
| | | | | | Bettrement and | Nontaxable | Total of columns | Compensation |
| (A) Name | | (i) Base compensation | (ii) Bonus & incentive | (iii) Other reportable | other deferred | benefits | (B)(I)-(D) | reported in prior |
| | | | compensation | compensation | | | | Form 990-EZ |
| | Ξ | 171,48 | 0 | 0 | 0 | 0 | 171,483. | 0 |
| GERARDUS J. HOETMER | Ξ | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1 | € | | | | | | | |
| | E | | | | | | | |
| | 3 | | | | | | | |
| | Ξ | | | | | | | |
| | (1) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (1) | | | | | | | |
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| | (ii) | | | | | | | |
| | (0) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | <u>(ii)</u> | | | | | | | |
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| | | | | | | | Schedule | Schedule J (Form 990) 2009 |

SCHEDULE O

(Form 990)

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.

2009
Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization

PUBLIC ENTITY RISK INSTITUTE

Employer identification number 41–1873459

| TODBIO BRITIT KIOK IRBITIOID IT 10/3137 |
|--|
| FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES: |
| WEBSITE AND PUBLICATIONS |
| EXPENSES \$ 133914. INCLUDING GRANTS OF \$ 0. REVENUE \$ 69247. |
| GRANTS |
| EXPENSES \$ 161922. INCLUDING GRANTS OF \$ 50000. REVENUE \$ 39079. |
| NEMN |
| EXPENSES \$ 5813. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0. |
| SMALL ENTITY SCHOLARSHIPS |
| EXPENSES \$ 20151. INCLUDING GRANTS OF \$ 17000. REVENUE \$ 0. |
| PERI ENTERPRISES |
| EXPENSES \$ 80316. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0. |
| FORM 990, PART VI, SECTION B, LINE 11: FORM 990 IS REVIEWED BY THE |
| EXCUTIVE DIRECTOR BEFORE FILING. |
| FORM 990, PART VI, SECTION C, LINE 19: DOCUMENTS MAY BE EXAMINED AT THE |
| MAIN OFFICE OF THE ORGANIZATION: 11350 RANDOM HILLS ROAD, SUITE 210, |
| FAIRFAX, VA, 22030, BY CONTACTING GERARDUS J. HOETMER, EXECUTIVE DIRECTOR. |
| FORM 990, PART XI, LINE 2C |
| PROCESS UNCHANGED FROM PRIOR YEAR. |

| Form 8 | 3868 (Rev 4-2009) | | Page 2 | | | |
|---|--|-----------|------------------------------|--|--|--|
| • If y | ou are filing for an Additional (Not Automatic) 3-Month Extension, complete only Part II and check this be | эx | ▶ X | | | |
| | Only complete Part II if you have already been granted an automatic 3-month extension on a previously filed | | 3868 | | | |
| • If y | ou are filing for an Automatic 3-Month Extension, complete only Part I (on page 1) | | | | | |
| Par | Additional (Not Automatic) 3-Month Extension of Time. Only file the original (no c | opies n | eeded) | | | |
| Туре | Name of Exempt Organization | Empl | oyer identification number | | | |
| print | PUBLIC ENTITY RISK INSTITUTE | 4 | 1-1873459 | | | |
| File by extended due data filing th | Number, street, and room or suite no. If a P.O. box, see instructions [lefter 11350 RANDOM HILLS ROAD, SUITE 210] | For IF | RS use only | | | |
| retum See City, town or post office, state, and ZIP code. For a foreign address, see instructions FAIRFAX, VA 22030-6044 | | | | | | |
| | k type of return to be filed (File a separate application for each return) Form 990 Form 990-EZ Form 990-T (sec. 401(a) or 408(a) trust) Form 1041-A Form 990-BL Form 990-PF Form 990-T (trust other than above) Form 4720 | == : : | rm 5227 Form 8870 rm 6069 | | | |
| STOF | P! Do not complete Part II if you were not already granted an automatic 3-month extension on a previou | sly file | d Form 8868. | | | |
| THE CORPORATION - 11350 RANDOM HILLS ROAD, SUITE 210 - • The books are in the care of ► FAIRFAX, VA 22030-6044 Telephone No ► 703-352-1846 • If the organization does not have an office or place of business in the United States, check this box • If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) If this is for the whole group, check this box • If it is for part of the group, check this box ► and attach a list with the names and EINs of all members the extension is for | | | | | | |
| 4 | I request an additional 3-month extension of time until NOVEMBER 15, 2010. | 11101110 | oro the extension is for | | | |
| 5 | For calendar year 2009, or other tax year beginning , and ending | | | | | |
| 6 | If this tax year is for less than 12 months, check reason Initial return Final return | | Change in accounting period | | | |
| _7 | State in detail why-you need the extension— | | | | | |
| | TAXPAYER IS PRESENTLY GATHERING INFORMATION NECESSARY | FOR | FILING A | | | |
| | COMPLETE AND ACCURATE RETURN. | | | | | |
| 8a | If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any | 1 | | | | |
| | nonrefundable credits See instructions. | 8a | \$ | | | |
| b | If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated | | | | | |
| | tax payments made. Include any prior year overpayment allowed as a credit and any amount paid | ļ | | | | |
| | previously with Form 8868. | 8b | \$ | | | |
| С | Balance Due. Subtract line 8b from line 8a Include your payment with this form, or, if required, deposit | | . 37/3 | | | |
| | with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System) See instructions | 8c | \$ N/A | | | |
| | Signature and Verification | | | | | |
| | penalties of perjury, I declare that I have examined this form, including accompanying schedules and statements, and to thue, correct, and complete, and that I am authorized to prepare this form | e best of | my knowledge and belief, | | | |
| Signat | ture ► Title ► CPA | Date | > | | | |