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990 -

Department of the Treasury
Internal Revenue Service

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

2009

OMB No 1545-0047

Open to Public Inspection

A Fo	r the	2009 ca	elendar vea	r, or tax year beginning	01-01-2009 and ending 12-31-200	9		Inspection
		pplicable		C Name of organization		-	D Employer i	dentification number
Add			Please use IRS	HEALTH ALLIANCE PLAN OF	- MICHIGAN		38-22428	27
Nar		-	label or print or	Doing Business As			E Telephone	
Init		_	type. See Specific				(313) 664	-8559
•			Instruc-	Number and street (or P C 2850 WEST GRAND BOULE	<ul> <li>box if mail is not delivered to street addre VARD</li> </ul>	ess) Room/suite	<b>G</b> Gross receipt	ts \$ 1,749,269,435
Ter			tions.					
✓ Am	ended	return		City or town, state or cour DETROIT, MI 48202	ntry, and ZIP + 4			
☐ App	lication	n pending		DETROIT, THE TOZOZ				
			F Nan	ne and address of princi	oal officer	<b>H(a)</b> Is th	■ us a group retu	rn for
				W Berry WEST GRAND BOULEVA		affilia	ates?	┌ Yes ┌ No
				)IT, MI 48202		H/h) Are a	II affiliates inclu	ided?
						1		t (see instructions)
I Ta	x-exen	npt status	<b>▽</b> 501(c)	) (4) <b>◄</b> (insert no )	47(a)(1) or		up exemption r	
J W	ebsit e	<b>e: ►</b> ww	w hap org			1,		
K Form	n of on	nanization	✓ Cornorat	tion Trust Association	Other III	Vear of fo	ormation 1979	<b>M</b> State of legal domicile MI
	rt I		mary	tion indict Association	Other F	L real of it	illiation 1979	In State of legal dofficile in
				e organization's mission	or most significant activities			
		<u>Provide</u>	access to	quality health care cove	rage			
ž								
Ĕ								
Governance	2	Check	this box ►	ıf the organization disc	ontinued its operations or disposed	of more than	25% of its net	tassets
ŝ	3		•		g body (Part VI, line 1a)			<b>3</b> 1
2 <b>6</b>	4		_	_	the governing body (Part VI, line 1h			4 14
Activities &	5			nployees (Part V, line 2a		,		<b>5</b> 66°
5	6			olunteers (estimate if ne				6
্ব	_			·	om Part VIII, column (C), line 12			<b>7a</b> 43,76
		-			m Form 990-T, line 34	•		7b -2,114
	В	Net um	erateu Dusi	mess taxable income no		Deit	ī	,
		6	1	ll- (DI-VIII   I	4.1.3	Pric	or Year	Current Year
ā	8				1h)			0
eur	9				2g)		648,231,026	
Reven	10				(a), lines 3, 4, and 7d)		5,654,980	11,596,750
_	11		-	art VIII, column (A), lin		472,540	91,692	
	12				nust equal Part VIII, column (A), lin	e   1,	654,358,546	1,723,364,483
	13				, column (A ), lines 1-3 )			0
	14				column (A), line 4)	1,	516,796,475	1,588,039,784
	15	Saları	es, other co	ompensation, employee	penefits (Part IX, column (A), lines 5	5 –		
\$		10)	•	, , ,	, , , , ,		62,740,667	62,522,198
Expenses	16a	Profes	sional fund	lraising fees (Part IX, co	lumn (A), line 11e)			0
ੜੇ	ь	Total fu	ındraısıng exp	enses (Part IX, column (D), li	ne 25) 🕒			
ш	17	Other	expenses (	(Part IX, column (A), line	es 11a-11d, 11f-24f)		46,097,105	46,197,451
	18	Total	expenses A	Add lines 13–17 (must	equal Part IX, column (A), line 25)	1,	625,634,247	1,696,759,433
	19				from line 12		28,724,299	26,605,050
<u>%</u>			<u> </u>			Beginnin	g of Current	End of Year
Net Assets or Fend Balances						_	rear ear	בווט טר דפמר
3.45 B.35	20	Total	assets (Par	rt X, line 16)			394,497,482	427,399,843
2 E	21	Total	lıabılıtıes (F	Part X, line 26)			172,918,481	173,944,567
<u> </u>	22	Netas	sets or fun	d balances Subtract lın	e 21 from line 20		221,579,001	253,455,276
Par	t II	Sign	ature Blo	ock				
					camined this return, including accompanying ation of preparer (other than officer) is base			
			ici, it is tiuc, t	correct, and complete beclan	ation of preparer (other than officer) is base	d on an imonna	non or which prep	arer has any knowledge
Sign	l					2011	-02-01	
Here		Sign	ature of office	er		Date		
			ald W Berry C					
			e or print nam					
	_	Preparei	r's <b>l</b> .			Check If		tifying number
Paid		signatur				self- empolyed 🕨 🦵	(see instruction	ns)
Prepa	arer's	Firm's n	ame (or yours	s <b>L</b> Deloitte Tax LLP			+	
Use (		ıf self-eı	mployed),	•			EIN 🕨	
	•	address,	and ZIP + 4	600 Renaissance Center	Suite 900		Phone no	(313) 396-3000
		<u> </u>		Detroit, MI 48243				
May t	he IR	S discus	ss this retu	rn with the preparer show	wn above? (see instructions)			▼ Yes

#### Part III Statement of Program Service Accomplishments

Briefly	describe	the	organization's	mission

Enhancing the Health and Well-Being of the Lives We Touch by providing personalized service to our customers, making access to healthcare easier and improving the health status of our members

2	Did the organizati the prior Form 99	, , ,	program services during the year whi	ch were not listed on	√Yes √No
	If "Yes," describe	these new services on Sched	ule O		
3	Did the organizati		significant changes in how it condu	cts, any program	┌ Yes ┌ No
	If "Yes," describe	these changes on Schedule C	)		
4	Section 501(c)(3	) and 501(c)(4) organizations	each of the organization's three larg and section 4947(a)(1) trusts are r evenue, if any, for each program serv	equired to report the am	•
4a	healthcare services of HAP's members HAI Associates 2010 Mer www jdpower com urgent care centers, the end of 2009, HAI healthcare provider (utilization of the acciprocedures Addition providers, and by Hacare is received at the Examples of types of to resolve any issue any patient care issues state-of-the-art well smoking cessation adeliver results-orient shots, walking programs and trending forums, bringing are programs and trending in the same programs and trending in the same control of community organ and Coalition on Terrecreational centers, centers More than achildren through the American Heart Assoc of 76 HAP employee healthcare providers Line 12 HAP is inclu	ealth Alliance Plan (HAP) is a non-proto members that enroll with HAP. Ap P members rated HAP "Highest in Member Health Insurance Plan study. To The healthcare was administered by over 2,000 pharmacies, and over 1, NP's member count was 355,949 and s) to maintain a healthy life experiences to providers was through hospitalially, HAP's members incurred 1,665. AP through various correspondences, heir physician offices. HAP spends a conficiency of communications with members incommunications of the programs and services. Health so the programs and services Health so the programs and services Health so that will be at Work and Hypertension Maia employers of all sizes together to a service and the programs and services together to a subject to the programs of all sizes together to a subject to the programs of all sizes together to a subject to the programs of all sizes together to a subject to the programs of all sizes together to a subject to subject to the programs of all sizes together to a subject to subject to the programs of all sizes together to a subject to subject to the programs of all sizes together to a subject to subject to the program of the program	of the Health Maintenance Organization (HMO) proximately 92% of HAP's revenues is paid to tember Satisfaction among Commercial Health of compare HAP's performance with other Microphysicians affiliated with the month of approximately 8,500 physicians affiliated with 000 other ancillary providers such as mental on a cumulative basis, HAP serviced 4,365,00 nee. These members utilized the access to hill admissions HAP's members incurred 19,69 hospital stay admissions for behavioral health received care for routine health matters to considerable amount of resources in communitude Customer Service. HAP staffs a departrice with the modern and any eligibility issue as we have health HAP reaches out to its members the rehelpful programs as well. Some examples creenings, health risk appraisals, disease selforngrams. In 2009, HAP expanded its worksit in agement programs, and conducted diabetic share best practices in worksite wellness proming provides educational programs and special pervised clinical weight loss programs and be AP's Web site. HAP is a steward of the surroupport several causes. Some examples includes, Big Brothers Big Sisters of Greater Detroit, gethat residents of Southeastern Michigan, Daunching a free water aerobics program for sin Saturdays throughout the summer to proming a free water aerobics program for sin saturdays throughout the summer to proming a free water aerobics program for sin saturdays throughout the summer to proming a free water aerobics program for sin saturdays throughout the summer to proming a free water aerobics program for sin saturdays throughout the summer to proming a free water aerobics program for sin saturdays throughout the summer to proming a free water aerobics program for sin saturdays throughout the summer to proming a free water aerobics program for sin some program for sin some for the honor of bein education for its members on ways they can cate its members, and the community on prements of HAP and Subsidiaries Form 990, Fit to no of its board of directors is on the	to the contracted healthcare pure Plans in Michigan" three year higan health plans, view the Fith over 52 hospitals Addition thealth, labs, and nursing hor beathcare provided in many distributions. These mealthcare provided in many distributions and the same easily admissions during the related issues. Also, the meansure that they are leading a micating with its members for sment dedicated to offering onlist area at HAP will work with a preventive Care and Wellner and Wellner area at HAP will work with the reventive Care and Wellner and Wellner and Welster hap org whit include. Worksite wellness are remanagement programs, worker wellness programs to more cretinal and HgA1c screenings grams and to learn about innot a discounts to inspire people to anatric surgery for members runding local community. HAP is the HAP executives serve on the 100 Black Men of Detroit, Greentoiters in particular, were not eniors and moms at 11 South ote early childhood health and employees raised more than gig the top fundraiser for the Haccess good quality healthcare ventive care and other wellr part IV, Line 28c. HAP is re-filing the control of the Halbard and the programs and the part IV, Line 28c. HAP is re-filing and the part IV.	roviders for administering care to ris in a row in the J D. Power & Power Circle ratings at ally, HAP contracted with 69 hes to service its membership. At thembers worked with their chosen fferent ways. Some major ring 2009 for medical and surgical imbers, as urged by their care healthy lifestyle. This type of several different reasons ine, written and telephone service the provider in question to resolve se HAP provides its members with the has links to programs for ind health promotion experts keite wellness workshops, fluthan 171 employer groups, at worksites. HAP hosts quarterly evalve worksites HAP hosts quarterly evalve worksite wellness of lose weight and covers in taking apports the Southeast Michigan he board of directors for a variety after Detroit Area Health Council at taking advantage of available eastern Michigan recreation. Illiteracy among African-American \$29,300 in donations for the entry Ford Health System. A total are from properly credentialed less activities Form 990, Part IV, ing the 2009 Form 990. Reference
4b	(Code	) (Expenses \$	including grants of \$	) (Revenue \$	)
4c	(Code	) (Expenses \$	including grants of \$	) (Revenue \$	)
	-				
4d	Other program s (Expenses \$	ervices (Describe in Schedul	·	) (Revenue \$	)
			78,829,977	, ( σ	/

Part TV	Checklist	of Requir	red Sch	edules
4: I L T L T	CHECKHSU	. vi Keuuli	eu Stii	cuules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		Νο
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2		Νο
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		Νο
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	4		
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5		Νο
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7		Νο
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		Νο
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasi- endowments? If "Yes," complete Schedule D, Part V	10		Νο
11	Is the organization's answer to any of the following questions "Yes"? If so,complete Schedule D,  Parts VI, VII, VIII, IX, or X as applicable	11	Yes	
	◆ Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.			
	◆ Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.			
	◆ Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.			
	◆ Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.			
	◆ Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.			
	◆ Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X.			
12	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12		Νο
12A	Was the organization included in consolidated, independent audited financial statements for the tax year? Yes No			
	If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional			
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Νο
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Part I	14b		Νο
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		Νο
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		N o
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		Νo

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		N o
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		N o
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25	24a		N o
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Νο
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		Νο
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		N o
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part IV	28c	Yes	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Νo
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		N o
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		N o
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35	Yes	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		N o
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?  Note. All Form 990 filers are required to complete Schedule O	38	Yes	
		F	orm <b>990</b>	(2009)

Part V	<b>Statements</b>	Regarding	Other IRS	Filings and	Tax Compliance
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			Yes	No
1a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of U.S. Information Returns. Enter -0- if not applicable			
Ь	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b 0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  Statements filed for the calendar year ending with or within the year covered by this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions)	2b	Yes	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	3a	Yes	
Ь	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
Ь	If "Yes," enter the name of the foreign country   See the instructions for exceptions and filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Νo
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Νo
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?	5c		
ia	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		Νo
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
,	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		Νo
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		Νo
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		Νo
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Νo
g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?	7g	Yes	
h	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?	7h	Yes	
3	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
)	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
0	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
.1	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
.2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			

2850 West Grand Boulevard

Detroit, MI 48202 (313) 664-8559

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Se	ection A. Governing Body and Management						
			Yes	No			
_							
1a	Enter the number of voting members of the governing body 1a 17						
ь	Enter the number of voting members that are independent 1b 14						
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes				
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		Νο			
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	4		Νo			
5	Did the organization become aware during the year of a material diversion of the organization's assets?	5		No			
6	Does the organization have members or stockholders?	6	Yes				
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a	Yes				
ь	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b	Yes				
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following						
а	The governing body?	8a	Yes				
ь	Each committee with authority to act on behalf of the governing body?	8b	Yes				
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the		100				
•	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		Νo			
	ection B. Policies (This Section B requests information about policies not required by the Internal						
Re	evenue Code.)			-			
			Yes	No			
	Does the organization have local chapters, branches, or affiliates?	10a		No			
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b					
11	1 Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?						
11A	Describe in Schedule O the process, if any, used by the organization to review the Form 990						
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes				
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise						
	to conflicts?	12b	Yes				
С	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes				
13	Does the organization have a written whistleblower policy?	13	Yes				
14	Does the organization have a written document retention and destruction policy?	14	Yes				
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?						
а	The organization's CEO, Executive Director, or top management official	15a	Yes				
b	Other officers or key employees of the organization	15b	Yes				
	If "Yes" to line a or b, describe the process in Schedule O (See instructions )						
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		Νο			
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the						
	organization's exempt status with respect to such arrangements?	16b					
Se	ection C. Disclosure						
17	List the States with which a copy of this Form 990 is required to be filed▶						
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply Own website. Another's website.						
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table						
20	State the name, physical address, and telephone number of the person who possesses the books and records of the	ıe orga	nızatıor	n 🕨			
	Ronald W Berry						

# Part VIII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees. See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if the organization did i	not compen	sate any	y curi	rent	or fo	rmer	ffice	r, dırector, trustee	or key employee	
<b>(A)</b> Name and Title	(B) Average hours	<b>(C)</b> Position (check all that apply)						<b>(D)</b> Reportable compensation	<b>(E)</b> Reportable compensation	<b>(F)</b> Estimated amount of other
	per week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
See add'l data										

		3
Lb Total	5,2	7,707 4,266,476 824,503

Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization 102

			Yes	No		
3	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3	Yes			
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual					
	marviadar	4	Yes			
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? If "Yes," complete Schedule J for such person	5		Νο		

#### **Section B. Independent Contractors**

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A)	(B)	(C)
Name and business address	Description of services	Compensation
Accenture LLP PO Box 70629 Chicago, IL 60673	Software support & consulting	7,470,892
Patricia N Harrison 24416 Crocker Blvd Clinton Twp, MI 48036	Advertising	4,527,551
Brian Unlimited Distribution Company 13700 Oakland Ave Highland Park, MI 48203	Billing & documentation services	3,111,043
Michael Flora & Associates 2600 Big Beaver Rd Suite 450 Troy, MI 48084	Advertising	607,479
Daniel Brian & Associates 222 Main Street Rochester, MI 48307	Advertising	547,944
2 Total number of independent contractors (including but not limited to those listed above) \$100,000 in compensation from the organization ►58	) who received more than	

Page 8

Form 99								Page <b>9</b>
Part \	<u>/+++</u>	Statement o	of Revenue		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512,513,or 514
## ##	1a	Federated cam	paigns 1a					
ğa otta	ь	Membership du	es <b>1b</b>					
કું.	С	_	ents 1c					
<u>=</u>	d		zations 1d					
Contributions, gifts, grants and other similar amounts	e	Government grant						
漢	f	similar amounts no	ons, gifts, grants, and <b>1f</b> ot included above					
훈	g		butions included in					
and	h		s 1a-1f	▶				
				Business Code				
Program Serwce Revenue	2a	Health Care Premi	ums	524,114	1,711,676,041	1,711,676,041		
æ Æ	ь							
- Ce	С							
že.	d							
E .	е							
200	f	All other progra	am service revenue					
<u>~</u>	g	Total. Add lines	s 2a-2f		1,711,676,041			
	3		ome (including dividen		11 500 140			11 500 110
	4		ar amounts)		11,599,149			11,599,149
	5		· · · · · · · · · · · · · · · · · · ·	· · · · · ·				
		,	(ı) Real	(II) Personal				
	6a	Gross Rents						
	b	Less rental expenses						
	С	Rental income or (loss)						
	d	Net rental inco	me or (loss)					
		Gross amount	(i) Securities 25,810,485	(II) O ther 92,068				
	7a	from sales of assets other	23,610,463	92,008				
	١.	than inventory Less cost or	25,811,907	93,045				
	Ь	other basis and sales expenses	25,611,907	93,043				
	С	Gain or (loss)	-1,422	-977				
	d	Net gain or (los	s)		-2,399			-2,399
ά	8a	Gross income f events (not inc	rom fundraising Iudina					
Other Revenue		\$ of contributions	 s reported on line 1c)					
ď.		See Part IV, IIr	ne 18 a					
He He	ь	Less direct ex	penses b					
Ö	С		(loss) from fundraising	events 🟲				
	9a		rom gaming activities ne 19 a					
	b c		penses <b>b</b> (loss) from gaming acti	vities				
	10a	Gross sales of returns and allo	inventory, less owances .					
	ь c	_	a oods sold b (loss) from sales of inv	entory •				
	Ť	Miscellaneou	· · · · ·	Business Code				
	11a	Miscellaneous		524,298	47,926	47,926		
	ь	Provider netwo	rk leası	525,990	43,766		43,766	
	С							
	d		ue					
	е	Total. Add lines	s 11a-11d		91,692			
	12	Total revenue.	See Instructions .	▶	1,723,364,483	1,711,723,967	43,766	11,596,750

Part IX Statement of Functional Expenses
Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.						
	Il other organizations must complete column (A) but are not required to	o complet e columr	ns (B), (C), and ( (B)	D). (C)	(D)	
	ot include amounts reported on lines 6b, b, 9b, and 10b of Part VIII.	(A) Total expenses	Program service expenses	Management and general expenses	Fundraising expenses	
1	Grants and other assistance to governments and organizations in the U S $$ See Part IV $\!$					
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22					
3	Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16					
4	Benefits paid to or for members	1,588,039,784	1,588,039,784			
5	Compensation of current officers, directors, trustees, and key employees	5,927,918	4,434,444	1,493,474		
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$					
7	Other salaries and wages	40,955,748	36,882,580	4,073,168		
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	6,959,107	6,023,893	935,214		
9	Other employee benefits	5,409,115	4,682,200	726,915		
10	Payroll taxes	3,270,310	2,830,823	439,487		
11	Fees for services (non-employees)					
а	Management					
b	Legal	153,369		153,369		
c	Accounting	260,556		260,556		
d	Lobbying					
e	Professional fundraising See Part IV, line 17					
f	Investment management fees	236,841		236,841		
g	Other	1,155,423	1,155,423			
12	Advertising and promotion	10,200,290	10,200,290			
13	Office expenses	3,917,975	3,898,123	19,852		
14	Information technology	8,216,389	8,216,226	163		
15	Royalties					
16	Occupancy	2,548,446		2,548,446		
17	Travel	296,853	251,538	45,315		
18	Payments of travel or entertainment expenses for any federal, state, or local public officials					
19	Conferences, conventions, and meetings	115,937	96,353	19,584		
20	Interest	42,903		42,903		
21	Payments to affiliates					
22	Depreciation, depletion, and amortization	8,232,682	6,816,698	1,415,984		
23 24	Insurance					
а	Miscellaneous	8,423,034	5,301,602	3,121,432		
b	A mortization of goodwil	2,396,753		2,396,753		
c						
d						
е						
f	All other expenses					
25	Total functional expenses. Add lines 1 through 24f	1,696,759,433	1,678,829,977	17,929,456	0	
26	Joint costs. Check here ► ☐ If following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation					

Pa	rt X	Balance Sheet					
					(A)		(B)
	١.				Beginning of year	_	End of year
	1	Cash—non-interest-bearing			-9,575,576 247,877,515		7,922,056
	2	Savings and temporary cash investments	<del> </del>				
	3	Pledges and grants receivable, net	•			3	
	4	Accounts receivable, net			19,931,012	4	28,257,148
	5	Receivables from current and former officers, directors, trustees highest compensated employees Complete Part II of	s, key	employees, and			
		Schedule L				5	
	6	Receivables from other disqualified persons (as defined under s persons described in section $4958(c)(3)(B)$ Complete Part II of		n 4958(f)(1)) and			
		Schedule L				6	
ssets	7	Notes and loans receivable, net				7	
88	8	Inventories for sale or use				8	
⋖	9	Prepaid expenses and deferred charges			1,831,906	9	1,922,265
	10a	Land, buildings, and equipment cost or other basis <i>Complete</i> Part VI of Schedule D	10a	89,392,878			
	ь	Less accumulated depreciation	10b	70,172,196	22,398,007	10c	19,220,682
	11	Investments—publicly traded securities			85,151,238	11	96,179,230
	12	Investments—other securities See Part IV, line 11			20,690,415	12	23,898,537
	13	Investments—program-related See Part IV, line 11				13	
	14	Intangible assets	· ·				
	15	Other assets See Part IV, line 11			6,192,965	15	3,796,212
	16	Total assets. Add lines 1 through 15 (must equal line 34) .			394,497,482	16	427,399,843
	17	Accounts payable and accrued expenses .			16,871,148	17	15,833,440
	18	Grants payable				18	
	19	Deferred revenue			12,945,144	19	13,459,692
	20	Tax-exempt bond liabilities				20	
Se	21	Escrow or custodial account liability Complete Part IV of Schedul	leD.			21	
Liabilities	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified					
E.		persons Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrelated third parties				23	
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities Complete Part X of Schedule D			143,102,189	25	144,651,435
	26	Total liabilities. Add lines 17 through 25			172,918,481	26	173,944,567
-5		Organizations that follow SFAS 117, check here ▶ 🔽 and comp	olet e l	ines 27			
Fund Balance		through 29, and lines 33 and 34.					
lan	27	Unrestricted net assets	221,579,001	27	253,455,276		
Ва	28	Temporarily restricted net assets		28			
рu	29	Permanently restricted net assets		29			
Fu		Organizations that do not follow SFAS 117, check here $ ightharpoonup$ are	nd con	ıplet e			
٥.		lines 30 through 34.					
	30	Capital stock or trust principal, or current funds				30	
Assets	31	Paid-in or capital surplus, or land, building or equipment fund				31	
	32	Retained earnings, endowment, accumulated income, or other fu	ınds			32	
Net	33	Total net assets or fund balances			221,579,001	33	253,455,276
	34	Total liabilities and net assets/fund balances			394,497,482	34	427,399,843

### Part XI Financial Statements and Reporting

			Yes	No
L	Accounting method used to prepare the Form 990			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		No
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both			
	☐ Separate basis			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b		

Form **990** (2009)

# Software ID: Software Version:

**EIN:** 38-2242827

Name: HEALTH ALLIANCE PLAN OF MICHIGAN

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

compensated Employees, and	1							(5)	(5)	(5)
<b>(A)</b> Name and Title	(B) Average hours	(C) Position (check all that apply)		( <b>D)</b> Reportable compensation	<b>(E)</b> Reportable compensation	<b>(F)</b> Estimated amount of other				
	per week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
Susan Wells Director	1 00	Х						0	0	0
Jethro Joseph Dırector	1 00	X						0	0	0
John T Gargaro Dırector	1 00	X						0	0	50
Marvin Beatty Director	1 00	X						0	0	0
William L Peirce Director	1 00	X						0	0	0
Linda Ewing Director	1 00	X						0	0	0
Carol Ann Quigley IHM Director	1 00	X						0	0	0
Karen A Wezner Director	1 00	X						0	0	66
Catherine A Roberts Director	1 00	X						0	0	0
Richard M Popp Director	1 00	×						0	0	57
Robin Scales-Wooten Director	1 00	Х						0	0	0
Jack Martin Director	1 00	X						0	0	107
Rebecca R Smith Director	1 00	X						0	0	0
Nancy Schlicting Director	60 00	X						0	2,450,122	38,028
William A Conway MD Director	60 00	X						0	529,657	57,202
N Charles Anderson Chairperson	1 00	X		Х				0	0	0
William R Alvin President & CEO	60 00	X		Х				0	501,556	75,816
Mary Beth Bolton Director	60 00	X						489,435	0	58,151
Patricia Richards Interim President & CEO	60 00			Х				561,559	0	36,552
Ronald W Berry Treasurer	60 00			Х				567,843	0	37,340
Maurice McMurray Secretary	60 00			Х				434,716	0	64,615
Irita Matthews Assistant Secretary	50 00			Χ				113,437	0	0
Dennis Sirosky Sr VP Product & Informat	60 00				X			411,378	0	63,335
Randy Walker Sr VP Health Care Manage	50 00				X			396,938	0	45,020
Donald Davis Jr Sr VP Human Resources	50 00				X			333,299	0	55,661

# Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

compensated Employees/ and											
(A) Name and Title	(B) A verage hours	Average Posit			<b>(C)</b> osition (check all that apply)			<b>(D)</b> Reportable compensation	<b>(E)</b> Reportable compensation	<b>(F)</b> Estimated amount of other	
	per week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations	
Donald Hirt Jr Sr VP Planning & Mktg St	50 00	•		•	Х			384,434	0	58,691	
Balakrıshna Paı Sr Medical Director	50 00					X		345,584	0	52,128	
Ibrahım Mumtaz Sr Medical Director	40 00					X		338,337	0	37,626	
Jon Clement VP Finance	40 00					X		299,216	0	50,906	
Jamie Spriet VP Business Development	40 00					X		295,860	0	46,222	
Karen Wintringham VP Medicare Advantage Pr	40 00					X		295,671	0	46,930	
Francine Parker Former President & CEO	0 00						X	0	785,141	0	

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OMB No 1545-0047

Open to Public Inspection

#### **SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

**Supplemental Financial Statements** 

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12. ► Attach to Form 990. ► See separate instructions.

**Employer identification number** Name of the organization HEALTH ALLIANCE PLAN OF MICHIGAN 38-2242827 Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts Complete if the

•	organization answered "Yes" to Form 99		unus	or Accounts.	Comple	ite ii tiii
		(a) Donor advised funds	(	<b>b)</b> Funds and ot	her accou	ınts
L	Total number at end of year					
2	Aggregate contributions to (during year)					
3	Aggregate grants from (during year)					
1	Aggregate value at end of year					
5	Did the organization inform all donors and donor advis funds are the organization's property, subject to the o	-	nor advı	sed	┌ Yes	┌ No
5	Did the organization inform all grantees, donors, and oused only for charitable purposes and not for the bene conferring impermissible private benefit	5 5	•		☐ Yes	┌ No
Pa	rt III Conservation Easements. Complete	ıf the organızatıon answered "Yes"	to Forn	າ 990, Part IV	, lıne 7.	
L 2	Purpose(s) of conservation easements held by the or  Preservation of land for public use (e.g., recreations)  Protection of natural habitat  Preservation of open space  Complete lines 2a-2d if the organization held a qualified easement on the last day of the tax year	on or pleasure) Preservation of a Preservation of a	certifie	d historic struct		a
				Held at the	End of the	Year
а	Total number of conservation easements		2a			
b	Total acreage restricted by conservation easements		2b			
c	Number of conservation easements on a certified his	toric structure included in (a)	2c			
d	Number of conservation easements included in (c) ac	equired after 8/17/06	2d			
3	Number of conservation easements modified, transfer	rred, released, extinguished, or terminat	ed by th	e organization o	luring	
	the taxable year 🛌					
1	Number of states where property subject to conserva	tion easement is located 🗠				
5	Does the organization have a written policy regarding enforcement of the conservation easements it holds?	• • • • • • • • • • • • • • • • • • • •	ndling of	violations, and	┌ Yes	┌ No
5	Staff and volunteer hours devoted to monitoring, insp	ecting and enforcing conservation easei	ments di	uring the year 🕨		

A mount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(ı) and 170(h)(4)(B)(ıı)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

- If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items
- If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items
  - (i) Revenues included in Form 990, Part VIII, line 1

For Privacy Act and Paperwork Reduction Act Notice, see the Intructions for Form 990

(ii) Assets included in Form 990, Part X

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

Revenues included in Form 990, Part VIII, line 1

Assets included in Form 990, Part X

**▶**\$\_\_\_\_\_

Cat No 52283D Schedule D (Form 990) 2009

ar	<b>Titl</b> Organizations Maintaining Co	llections of Art	t, His	tori	<u>cal Tre</u>	asures, or	Othe	<u>r Similar</u>	Asse	ts (co	ntınued)
3	Using the organization's accession and othe items (check all that apply)	r records, check an	y of th	ie foll	owing the	at are a sıgnıf	icant u	ise of its co	llection	1	
а	Public exhibition		d	$\vdash$	Loan or	exchange pro	grams				
b	Scholarly research		e	Γ	Other						
С	Preservation for future generations										
ļ	Provide a description of the organization's co Part XIV	ollections and expla	aın hov	v the	y further	the organizati	on's ex	xempt purpo	se in		
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t			,				nılar	Г	Yes	┌ No
Pai	t IV Escrow and Custodial Arrang						red "Y	'es" to For	m 990	١,	
	Part IV, line 9, or reported an ar		•		•						
.a	Is the organization an agent, trustee, custoo included on Form 990, Part X?	lian or other intermo	ediary	for c	ontributio	ons or other a	ssets	not	Γ	Yes	┌ No
b	If "Yes," explain the arrangement in Part XI	V and complete the	follow	ıng ta	able			1			
									A mou	ınt	
С	Beginning balance						1c				
d	Additions during the year						1d				
е	Distributions during the year						1e				
f	Ending balance						1f				
a	Did the organization include an amount on Fe	orm 990, Part X, lın	e 21?						Γ	Yes	┌ No
	If "Yes," explain the arrangement in Part XI\	/									
a	rt V Endowment Funds. Complete										
		(a)Current Year	(b)	Prior \	rear (	(c)Two Years Ba	ck (d)	Three Years B	ack (e	)Four Ye	ears Back
a	Beginning of year balance						_		_		
Ь	Contributions										
С	Investment earnings or losses										
d	Grants or scholarships										
е	Other expenditures for facilities and programs										
f	Administrative expenses										
g	End of year balance										
	Provide the estimated percentage of the yea	r end balance held	as		<u> </u>						
а	Board designated or quasi-endowment	%									
_	•										
b	Permanent endowment 🕨 %	1									
c la	Term endowment • %	asian af the arganiz		-ba+ -	vra bald n	and administra	rad far	<b>+</b> b.a			
a	Are there endowment funds not in the posse organization by	ssion of the organiz	ation	liial c	ire ireiu a	iliu aulililiiste	reu ioi	tile		Yes	No
	(i) unrelated organizations							[	3a(i)		
	(ii) related organizations							[	3a(ii)		
b	If "Yes" to 3a(II), are the related organization	•						[	3b		
	Describe in Part XIV the intended uses of th										
a i	t VI Investments—Land, Buildings	s, and Equipme	nt. S	ee F	orm 990	0, Part X, lır	<u>ie 10.</u>	I			
	Description of investment				Cost or oth			(c) Accumu depreciati		( <b>d</b> ) Boo	ok value
a	Land					3	380,336				380,336
b	Buildings					4,7	716,575	2,73	7,215		1,979,360
c	Leasehold improvements					7,3	344,197	5,92	4,096		1,420,101
d	Equipment		•			20,8	882,774	17,83	6,542		3,046,232
e	Other					56,0	068,996	43,67	4,343	12	2,394,653

19,220,682

Part VII Investments—Other Securities. See	Form 990, Part X, line 1	2.
(a) Description of security or category	(b)Book value	(c) Method of valuation
(including name of security)		Cost or end-of-year market value
Financial derivatives	33,000,537	
Closely-held equity interests Other	23,898,537	
Other		
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)	23,898,537	
Part VIII Investments—Program Related. See		
		(c) Method of valuation
(a) Description of investment type	(b) Book value	Cost or end-of-year market value
Total. (Column (b) should equal Form 990, Part X, col (B) line 13 )		
Part IX Other Assets. See Form 990, Part X, lin		
(a) Descrip	tion	(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1	5.)	
Part X Other Liabilities. See Form 990, Part X		'
1 (a) Description of Liability	(b) A mount	
Federal Income Taxes		
Medical Claims	117,022,946	
Capital Lease	509,239	
Retiree Benefits		
	1,100,963	
Pension	26,018,287	
Total. (Column (b) should equal Form 990, Part X, col (B) line 25 )	144 651 435	
( ( b) should equal total 550, talk A, col ( b) line 25 )	144,651,435	

1 1

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	1,723,364,483
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	1,696,759,433
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	26,605,050
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	5,271,225
9	Total adjustments (net) Add lines 4 - 8	9	5,271,225
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	31,876,275
Par	Reconciliation of Revenue per Audited Financial Statements With Revenue	er R	eturn
1	Total revenue, gains, and other support per audited financial statements	1	1,720,379,528
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIV)		
e	Add lines <b>2a</b> through <b>2d</b>	2e	113,150
3	Subtract line <b>2e</b> from line <b>1</b>	3	1,720,266,378
4	A mounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIV)		
c	Add lines <b>4a</b> and <b>4b</b>	4c	3,098,105
5	Total Revenue Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 12)	5	1,723,364,483
Part	Reconciliation of Expenses per Audited Financial Statements With Expenses	per	
1	Total expenses and losses per audited financial statements	1	1,696,845,267
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities		
b	Prior year adjustments		
С	Other losses		
d	Other (Describe in Part XIV) 2d 131,714		
e	Add lines <b>2a</b> through <b>2d</b>	2e	131,714
3	Subtract line <b>2e</b> from line <b>1</b>	3	1,696,713,553
4	A mounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIV)		
c	Add lines <b>4a</b> and <b>4b</b>	4c	45,880
5	Total expenses Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 18)	5	1,696,759,433
Par	t XIV Supplemental Information		

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

Ident if ier	Return Reference	Explanation
Part XI, Line 8 - O ther Adjustments		Pension Adjustment - HAP 1769798 Pension Adjustment - HAP Preferred, Inc 586911 Alliance Health & Life Insurance Co Net Income 1695300 HAP Preferred, Inc Net Income 1054624 Transfer of equity from CuraNet, LLC 164592
Part XII, Line 2d - Other Adjustments		Interest Expense 113150
Part XII, Line 4b - Other Adjustments		Unrealized Gain(Loss) 3054339 Unrelated Business Income 43766
Part XIII, Line 2d - Other Adjustments		Interest Expense 113150 Federal Income Tax Credit 18564
Part XIII, Line 4b - Other Adjustments		Unrelated Business Expense 45880
		Part X FIN 48 Disclosure HAP adopted the provisions of Financial Accounting Standards Board (FASB) Interpretation 48, Accounting for Uncertainty in Income Taxes (FIN 48) effective January 1, 2008, and its adoption did not have a material impact on HAP's financial statements

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DLN: 93493032000061

OMB No 1545-0047

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#### Schedule J (Form 990)

Department of the Treasury Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Name of the organization HEALTH ALLIANCE PLAN OF MICHIGAN **Employer identification number** 

38-2242827

Pa	rt I Questions Regarding Compensation		·				
					Yes	Νo	
1a	Check the appropriate box(es) if the organization prov 990, Part VII, Section A, line 1a Complete Part III		,				
	First-class or charter travel	$\Gamma$	Housing allowance or residence for personal use				
	Travel for companions	Г	Payments for business use of personal residence				
	▼ Tax idemnification and gross-up payments	굣	Health or social club dues or initiation fees				
	Discretionary spending account	Γ	Personal services (e g , maid, chauffeur, chef)				
b	If any of the boxes in line 1a are checked, did the org reimbursement orprovision of all the expenses descri			1b	Yes		
2	Did the organization require substantiation prior to re officers, directors, trustees, and the CEO/Executive			2	Yes		
3	Indicate which, if any, of the following the organization organization's CEO/Executive Director Check all the	it appl	y				
	Compensation committee		Written employment contract				
	Independent compensation consultant	<u> </u>	Compensation survey or study				
	Form 990 of other organizations	<u> </u>	Approval by the board or compensation committee				
4	During the year, did any person listed in Form 990, P or a related organization	art V I I	, Section A , line 1a with respect to the filing organization				
а	Receive a severance payment or change-of-control p	aymen	t?	4a	Yes		
b	Participate in, or receive payment from, a supplement	tal non	qualified retirement plan?	4b	Yes		
c	Participate in, or receive payment from, an equity-ba	sed co	mpensation arrangement?	4c		Νo	
	If "Yes" to any of lines 4a-c, list the persons and pro	vide th	e applicable amounts for each item in Part III				
	Only 501(c)(3) and 501(c)(4) organizations only mus	t comp	plete lines 5-9.				
5	For persons listed in form 990, Part VII, Section A, li compensation contingent on the revenues of	ne 1a,	did the organization pay or accrue any				
а	The organization?			5a		Νo	
b	Any related organization?			5b		Νo	
	If "Yes," to line 5a or 5b, describe in Part III						
6	For persons listed in form 990, Part VII, Section A, li compensation contingent on the net earnings of	ne 1a,	did the organization pay or accrue any				
а	The organization?			6a		Νo	
b	Any related organization?			6b		Νo	
	If "Yes," to line 6a or 6b, describe in Part III						
7	For persons listed in Form 990, Part VII, Section A, payments not described in lines 5 and 6? If "Yes," de			7		Νo	
8	Were any amounts reported in Form 990, Part VII, pa subject to the initial contract exception described in						
	ın Part III	<b>J</b> - 1	· · · · · · · · · · · · · · · · · · ·	8		Νo	
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?						

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(1)-(111) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name  (B) Breakdown of W-2 and/or 1099-MISC compensation (I) Base compensation (I) Davis compensation (II) Davis compensation (III) Other comp									
(i) Base incentive reportable compensation reportable compensation Form 990 or Form 990-EZ	(A) Name		(B) Breakdown of	W-2 and/or 1099-MI		(C) Retirement and		(E) Total of columns	
See Additional Data Table			(i) Base compensation	ıncentive	(iii) Other reportable compensation		benefits	(B)(ı)-(D)	Form 990 or
	See Additional Data Table								

#### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Ident if ier	Return Reference	Explanation								
		Part I, Line 1a Tax indemnification and gross-up payments. The organization offers a Supplemental Executive Retirement Program for a limited number of employees. The employees that receive this taxable benefit include 2 of the 6 officers (not including the Chairperson and the Assistant Secretary), 2 key employees and 1 of the Highly Compensated Employees (VP Business Development). In addition, 4 of the 17 Directors, 4 of the 6 Officers, the 4 Key Employees, and 1 additional employee (Nannette Muhammad) and 2 affiliated employees (James Connelly and Robert Riney) received taxable income on travel and entertainment expenses paid by the organization associated with their attendance at a Board of Directors retreat. Part I - Line 1a. Health or social club dues. This is associated with memberships in certain social clubs approved by the organization for business purposes. A portion of this benefit is taxable to the extent that it is used for personal business. The employees that receive this benefit include 3 of the 6 officers (not including the Chairperson and the Assistant Secretary), 3 of the 4 key employees (excluding the Sr. VP Healthcare Management), 1 of the Highly Compensated Employees (VP Business Development), and 1 additional employee (Ronald Stallworth). Part I - 4 a. Donald Davis.  \$ 70,941 Francine Parker.  \$ 582,021 4b. Ronald Berry (vested).  \$ 37,537 Mary Beth Bolton. MD (vested).  \$ 2.478								

Schedule J (Form 990) 2009

(A) Name

(F) Compensation

(D) Nontaxable (E) Total of columns

Software ID: Software Version:

**EIN:** 38-2242827

Name: HEALTH ALLIANCE PLAN OF MICHIGAN

(C) Deferred

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Directors,	
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(B) Breakdown of W-2 and/or 1099-MISC compensation

(A) Nume		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other compensation	compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
Nancy Schlicting	(ı) (ıı)	0 1,202,257	0 614,210	0 633,655	0 28,269	0 9,759	0 2,488,150	0 0
William A Conway MD	(ı) (ıı)	0 449,660	0 57,087	0 22,910	0 25,368	0 31,834	0 586,859	0
William R Alvin	(ı) (ıı)	0 385,620	0 100,000	0 15,936	0 71,013	0 4,803	0 577,372	0
Mary Beth Bolton	(ı) (ıı)	310,500 0	136,115 0	42,820 0	36,514 0	21,637 0	547,586 0	0 0
Patricia Richards	(ı) (ıı)	250,536 0	174,057 0	136,966 0	24,628 0	11,924 0	598,111 0	66,409 0
Ronald W Berry	(ı) (ıı)	343,602 0	158,769 0	65,472 0	18,742 0	18,598 0	605,183 0	0 0
Maurice McMurray	(ı) (ıı)	257,857 0	126,555 0	50,304 0	48,242 0	16,373 0	499,331 0	0 0
Dennis Sirosky	(ı) (ıı)	149,851 0	114,219 0	147,308 0	53,559 0	9,776 0	474,713 0	0 0
Randy Walker	(ı) (ıı)	275,785 0	108,569 0	12,584 0	30,388 0	14,632 0	441,958 0	0 0
Donald Davis Jr	(ı) (ıı)	143,967 0	82,482 0	106,850 0	43,855 0	11,806 0	388,960 0	0 0
Donald Hirt Jr	(ı) (ıı)	232,376 0	104,532 0	47,526 0	38,617 0	20,074 0	443,125 0	0
Balakrıshna Paı	(ı) (ıı)	237,233 0	68,987 0	39,364 0	38,364 0	13,764 0	397,712 0	0
Ibrahım Mumtaz	(I) (II)	246,855 0	67,940 0	23,542 0	20,308 0	17,318 0	375,963 0	0
Jon Clement	(I) (II)	224,235 0	61,113 0	13,868 0	35,264 0	15,642 0	350,122 0	0
Jamie Spriet	(I) (II)	201,649 0	59,886 0	34,325 0	35,358 0	10,864 0	342,082 0	0
Karen Wintringham	(ı) (ıı)	221,043 0	61,409 0	13,219 0	28,424 0	18,506 0	342,601 0	0
Francine Parker	(ı) (ıı)	0	0	0 785,141	0	0	0 785,141	0 203,120

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DLN: 93493032000061

# Schedule L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Nancy Schlichting

#### **Transactions with Interested Persons**

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38a or 40b. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

Open to Public Inspection

	of the organization ALLIANCE PLAN OF MICHIGAN					E	mployer ic	lent if icat	tion numb	er
IILALIII 7	ALLIANCE FLAN OF MICHIGAN					3	8-22428	27		
Part I	Excess Benefit Tran	sactions (	section 501(c)(3)	and section 501	(c)(4)	organ	zations c	nly).		
	Complete if the organizati	on answered	"Yes" on Form 990,	Part IV, line 25a d	or 25b, e	r Form	990-EZ, I	Part V , lı		
1	(a) Name of disqu	alıfıed persoı	า	<b>(b)</b> Desc	ription	of trans	action			orrected
									Yes	No No
<b>2</b> Ent	ter the amount of tax impose	d on the orga	nızatıon managers o	r disqualified pers	ons duri	ng the	year under			
sed	ction 4958						•	\$		
<b>3</b> Ent	ter the amount of tax, if any,	on line 2, ab	ove, reimbursed by t	he organization .			•	\$		
Part I	I Loans to and/or F	rom Intor	acted Parcons							
Paiti	Complete if the organization			0. Part IV. line 26	. or Form	n 990-l	EZ. Part V	. line 38a	a	
				.,,	,		(f)	,	<del>-</del>	
(a) Nam	ne of interested person and	<b>(b)</b> Loan to or from the	(c)O riginal		(e) I		Approv		<b>(g)</b> Writ	
(a) Nan		organization?		(d)Balance due	defau	lt?	by board committ		agreem	∍nt?
		To From			Yes	No	Yes	No No	Yes	No
		10 110111			103	110	103	110	103	110
otal .	<u> </u>		🟲 \$							
Part II						_				
	Complete if the orgai			•		! / .				
(	(a) Name of interested perso	n	<b>(b)</b> Relationship betw and the o	een interested per rganization	son	<b>(c)</b> A r	nount of gr	ant or ty	pe of assi	stance
			and the o	rgamzación						
Part I										
	Complete if the orgai	nization ans	swered "Yes" on Fo	orm 990, Part IV	, line 2	8a, 28	8b, or 280	С.		
			<b>b)</b> Relationship							Sharing of
(a	a) Name of interested person		ween interested	(c) A mount of	(	d) Desc	ription of t	transactı	^n -	nization's /eniies?

organization

Board Member

20,406,454 Pharmacy Claim Pymts

Νo Νo

### SCHEDULE O (Form 990)

Department of the Treasury Internal Revenue Service

# **Supplemental Information to Form 990**

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990.

OMB No 1545-0047

2009

Open to Public Inspection

Name of the organization HEALTH ALLIANCE PLAN OF MICHIGAN Employer identification number

		38-2242827
ldentifier	Return Reference	Explanation
Form 990, Part VI, Section A, line 2		A business relationship exists between Ronald W Berry, Senior Vice President and CFO of Health Alliance Plan of Michigan and N Charles Anderson, CEO Detroit Urban League Ronald Berry is a member and officer (Treasurer) of the Board of the Detroit Urban League and N Charles Anderson is a member and Chairman of the Board of Health Alliance Plan of Michigan
Form 990, Part VI, Section A, Iine 6		HAP is a nonprofit member corporation. The responsibility for the overall governance of the corporation is shared between the Member and the Board of Directors. HAP's sole member is Henry Ford Health System, a 501(c)(3) corporation. The President and CEO of Henry Ford Health System serves on the HAP Board of Directors. The President and CEO of HAP, who is also an employee of HFHS, serves on the HAP Board of Directors.
Form 990, Part VI, Section A, line 7a		The Member has the following reserved powers under the HAP By-laws. A Appoint Chairperson of the HAP Board of Directors. B Adopt agreement of merger or consolidation, or approve sale, lease or exchange of Corporation's property and assets. C Approve the transfer of assets to other organizations or individuals if sum exceeds 5% of Corporation's total assets. D Admit person/entity as new Member or terminate Member's membership. E Amend HAP By-laws. F Appoint/remove President of Corporation. G Dissolve Corporation or revoke dissolution of Corporation. H Approve capital and operating budgets.
Form 990, Part VI, Section A, line 7b		The HAP Board of Directors is comprised of eighteen Directors. Three Directors are ex officio Directors. President and CEO of the Member, the President and CEO of HAP (also an employee of the Member) and the Chief Health. Officer Six Directors are elected by the subscribers of HAP. Nine Directors are appointed by the Member's Board of Trustees. The President of HAP may appoint a Quality Officer from HFHS. As indicated above, the Henry Ford Health System may remove the President and CEO of HAP, and may remove any of the appointed Directors, with the input of the HAP Board of Directors. The Member approves the recommendations of the HAP Board of Directors regarding the appointment/removal of the HAP President and CEO, amendments to the articles of incorporation and by-laws, the budget, mergers and acquisitions, potential Directors.
Form 990, Part VI, Section B, Iine 11		The process the organization uses to review Form 990 prior to filing with the IRS Prior to submission of the IRS Form 990, Health Alliance Plan provided the Form 990 to the Finance Committee of the HAP Board of Directors for their review. All the voting members of the Board received a complete copy of the Form 990 prior to its filing and received a written report from the Finance Committee on the results of the committee's review of the Form 990 at the December Board meeting.
Form 990, Part VI, Section B, line 12c		The process for regularly and consistently monitoring and enforcing compliance with the conflict of interest policy for all directors, officers and key employees. HAP has a robust compliance program. The program requires all employees and directors to complete a conflict of interest document. The documents are reviewed and maintained by the Compliance Officer. In addition, HAP is required to submit Board disclosure statements to the Michigan Office of Finance and Insurance Regulations. Thus, on an annual basis, all Directors, Officers, and key employees, and others subject to IRS Form 990 reporting will be requested to complete the Conflict of Interest Questionnaire. In addition, they will be provided a copy of the policy. The Compliance Officer tracks receipt of the Conflict of Interest Questionnaire and follows-up on any identified conflicts. All conflicts are reported to the HAP Board of Directors' Audit Committee, and the President and CEO for review and resolution. All Directors, Officers, and key employees are required, under the policy, to report to the Compliance Officer any conflicts that may arise during the year.
Form 990, Part VI, Section B, Inne 15		The process for determining compensation for CEO, Officers and Key Employees HAPs process for determining executive compensation is designed to meet the requirements for rebuttable presumption of reasonableness under Section 4958. The process includes review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision. CEO compensation is based upon market research data and performance as reviewed by HAP's sole member, Henry Ford Health System's Board of Trustees. HAP compared compensation of the CEO, other officers, and key employees to other HMOs in the surrounding local area with the same or similar title and documented the decisions on compensation in the board minutes. In addition, individuals were not present when their own compensation was decided. The Board of Trustees' Compensation Committee and the HFHS President and CEO are responsible for assuring that the CEO compensation is competitive, using comparative data from the local market place, meets the guidelines of HFHS's compensation philosophy, and is not deemed excess compensation. The performance evaluation and compensation are also reviewed by HAP's Compensation Committee. The Treasurer and Secretary's compensation are based upon market research data and performance as reviewed by the HAP Compensation Committee and approved by the HAP Executive Committee. The market research data is prepared and presented by an outside consulting firm. The HAP Compensation and Executive Committees are responsible for assuring that the Officers' compensation is competitive, meets the guidelines under the HAP Compensation Philosophy, is not excess compensation, and is aligned within their respective pay grades. Key Employees compensation is based upon their pay grade, performance, and the HAP Compensation Philosophy. The performance is evaluated by the immediate supervisor and any increase is based upon the salary increase range approved by the HAP Compensation Committee. These activities are coordinat
Form 990, Part VI, Section C, line 19		The process of making governing documents, conflict of interest policy and financial statements available to the public HAP is committed to the idea of transparency. Therefore, HAP consistently and regularly discloses most information to our providers, consumers, and employer groups. HAP's governing documents and conflict of interest policy are available on the internet. HAP Bylaw's, Articles of Incorporation, and financial statements are submitted to the Michigan Office of Financial and Insurance Regulations. They are available to the public through a Freedom of Information Act request to this agency. In addition, HAP will provide its Form 990 to anyone who requests to view it or to receive a copy of the Form 990. The Form 990 is also available for viewing on the following wiebsite www guidestar org SCHEDULE R, PART V, LINE 1D & 1E. The organization is a member of the Henry Ford Health System Obligated Group. Members of the Obligated Group are jointly and severally liable for outstanding obligations issued under the Bond Master Indenture. SCHEDULE R, PART V, LINE 2, COL. C. All transactions involved cash transfers at the time of services rendered or received. Therefore, the cash value at the time of the transactions is considered the fair market value.

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DLN: 93493032000061

SCHEDULE R (Form 990)

## **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

2009

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Part I

Name of the organization
HEALTH ALLIANCE PLAN OF MICHIGAN

38-2242827

**Identification of Disregarded Entities** (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)

(a) (b) (c)
Name, address, and EIN of disregarded entity Primary activity Legal domicil

(c)
Legal domicile (state
or foreign country)

(d) Total income (e) End-of-year assets

Direct controlling entity

CuraNet 2850 West Grand Boulevard Detroit, MI 48202 38-3497140

Provider Network Leasing

ΜI

43,766

0 N/A

Part II

**Identification of Related Tax-Exempt Organizations** (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

(a)
Name, address, and EIN of related organization

**(b)** Primary activity

(c)
Legal domicile (state or foreign country)

**(d)** Exempt Code section (e)
Public charity status
(if section 501(c)(3))

**(f)** Direct controlling entity

See Additional Data Table

Part III Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

			_		, ,					
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state of foreign country)	r entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	<b>(f)</b> Share of total income	<b>(g)</b> Share of end-of-year assets	(h) Disproprtionate allocations?	(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	<b>(j</b> Gener mana partr	ral or agıng
							Yes No		Yes	No
Shaped Beam Surgery LLC			Henry Ford Health							
One Ford Place Detroit, MI48202 38-3570453	Operate Radiosurgery Clinic	MI	System	Related			No			No
Northwest Detroit Dialysis			Henry Ford Health							
30100 Telegraph Bıngham Farms, MI48025 38-3232668	Operate Dialysis Clinic	MI	System	Related			No			No
GAM Renal LTD(Dialysis Partners of NW Ohio)			Henry Ford Health							
30100 Telegraph Bingham Farms, MI48025 34-1877956	Operate Dialysis Clinic	ОН	System	Related			No			No
Macomb Regional Dialysis Centers			Henry Ford Health							
16151 Nineteen Mile Rd Clinton Township, MI48038 26-0423581	Operate Dialysis Clinic	MI	System	Related			No			No

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a)
Name, address, and EIN of related organization

**(b)** Primary activity (c)
Legal domicile
(state or
foreign
country)

(d) Direct controlling entity (e) (f) Share of total (C corp, S corp,

or trust)

(g) Share of end-of-year assets (h) Percentage ownership

See Additional Data Table

(3)

(4)

(5)

(6)

Sche	dule R (Form 990) 2009		Pa	ge <b>3</b>
Pa	Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, or 36.)			
	Note. Complete line 1 if any entity is listed in Parts II, III or IV		Yes	No
<b>1</b> D	uring the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
а	Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity	1a		No
b	Gift, grant, or capital contribution to other organization(s)	1b		No
c	Gıft, grant, or capital contribution from other organization(s)	1c		No
d	Loans or loan guarantees to or for other organization(s)	1d		No
e	Loans or loan guarantees by other organization(s)	1e		No
f	Sale of assets to other organization(s)	1f		No
g	Purchase of assets from other organization(s)	1g		No
h	Exchange of assets	1h		No
i	Lease of facilities, equipment, or other assets to other organization(s)	1i		No
j	Lease of facilities, equipment, or other assets from other organization(s)	1j		No
k	Performance of services or membership or fundraising solicitations for other organization(s)	1k	Yes	
ı	Performance of services or membership or fundraising solicitations by other organization(s)	11	Yes	
m	Sharing of facilities, equipment, mailing lists, or other assets	1m	Yes	
n	Sharing of paid employees	1n		No
o	Reimbursement paid to other organization for expenses	10	Yes	
р	Reimbursement paid by other organization for expenses	1р	Yes	
q	O ther transfer of cash or property to other organization(s)	1q		No
r	O ther transfer of cash or property from other organization(s)	1r		No
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds			
	(a) Name of other organization  (b)  Transaction type(a-r)		(c) t involv	ed
(1) Se	tee Additional Data Table			

#### Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a)
Name, address, and EIN of entity

(b) Primary activity (c) Legal domicile (state or foreign country) (d)
Are all
partners
section
501(c)(3)
organizations?

Yes No

(e) Share of end-of-year assets **(f)** Disproprtionate allocations?

No

Yes

(g) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) (h) General or managing partner?

Yes No

Software ID: Software Version:

**EIN:** 38-2242827

Name: HEALTH ALLIANCE PLAN OF MICHIGAN

#### Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations

<b>(a)</b> Name, address, and EIN of related organization	<b>(b)</b> Primary Activity	<b>(c)</b> Legal Domicile (State or Foreign Country)	(d) Exempt Code section	(e) Public charity status (if 501(c)(3))	<b>(f)</b> Direct Controlling Entity
Henry Ford Health System	Healthcare Service Provider	MI	501(c)(3)	3	N/A
One Ford Place Detroit, MI48202 38-1357020					
Henry Ford Macomb Hospital Corporation	Healthcare Service Provider	DE	501(c)(3)	3	Henry Ford Health System
One Ford Place Detroit, MI48202 38-2947657					
Detroit Osteopathic Hospital Corporation	Healthcare Service Provider	MI	501(c)(3)	3	Henry Ford Health System
One Ford Place Detroit, MI48202 38-1368330					
Henry Ford Health System Foundation	Supporting Organization	MI	501(c)(3)	11a-Type 1	Henry Ford Health System
One Ford Place Detroit, MI48202 23-7383042					
Henry Ford Wyandotte Hospital	Healthcare Service Provider	MI	501(c)(3)	3	Henry Ford Health System
2333 Biddle Ave Wyandotte, MI48192 38-2791823					
HFHS Self Funded Liability	Malpractice Insurance	MI	501(c)(4)	n/a	Henry Ford Health System
One Ford Place Detroit, MI48202 38-6553031					
Downriver Center for Oncology	Healthcare Service Provider	MI	501(c)(3)	3	Henry Ford Health System
One Ford Place Detroit, MI48202 38-3193008					
Henry Ford Continuing Care	Nursing Homes	MI	501(c)(3)	9	Henry Ford Health System
One Ford Place Detroit, MI48202 38-2433285					

#### Form 990, Schedule R, Part IV - Identification of Related Organizations Taxable as a Corporation or Trust

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal Domicile (State or Foreign Country)	<b>(d)</b> Direct Controlling Entity	(e) Type of entity (C corp, S corp, or trust)	<b>(f)</b> Share of total income (\$)	(g) Share of end-of-year assets (\$)	<b>(h)</b> Percentage ownership
Alliance Health and Life Insurance Company 2850 West Grand Boulevard Detroit, MI48202 38-3291563	Health Insurance	MI	N/A	C	122,506,915	39,367,020	100 000 %
HAP Preferred Inc 2850 West Grand Boulevard Detroit, MI48202 38-2513504	Provider Network Leasing	MI	N/A	С	18,518,332	5,132,742	100 000 %
One Ford Place	Recreational Service - Golfing	MI	Henry Ford Health System Foundation	С			
Fairlane Health Services 30100 Telegraph Bingham Farms, MI48025 38-2565235	Healthcare Management	MI	Henry Ford Health System	С			
Horizon Properties Inc One Ford Place Detroit, MI48202 38-2679527	Real Estate - Lessor Buildings	MI	Detroit Osteopathic Hospital Corp	С			
First Optometry Eye Care Centers Inc 655 W13 Mile Rd Madison Heights, MI48071 38-2299059	Franchising Eye Care Centers	MI	Henry Ford Health System	С			
First Optometry Vision Plans Inc 655 W13 Mile Rd Madison Heights, MI48071 38-2594841	Vision Care Plans	MI	Henry Ford Health System	С			
Onika Insurance Ltd One Ford Place Detroit, MI48202	Captive Insurance	CJ	Henry Ford Health System	С			

#### Form 990, Schedule R, Part V - Transactions With Related Organizations

Form	990, Schedule K, Part V - Transactions with Related Organizations		
	(a) Name of other organization	<b>(b)</b> Transaction type(a-r)	<b>(c)</b> A mount Involved (\$)
(1)	HAP Preferred Inc	М	274,524
(2)	HAP Preferred Inc	Р	3,889,468
(3)	CuraNet LLC	Р	16,700
(4)	Alliance Health and Life Insurance Company	Р	10,524,686
(5)	HAP Preferred Inc	0	6,917,023
(6)	Henry Ford Health System	К	142,018,876
(7)	Henry Ford Health System	L	573,085,774
(8)	Henry Ford Wyandotte	L	28,491,322
(9)	Detroit Osteopathic Hospital	L	10,051,021
(10)	Henry Ford Macomb Hospital	L	33,234,485
(11)	Henry Ford Health System	0	6,196,517
(12)	Henry Ford Health System	0	2,481,756
(13)	Henry Ford Health System	0	818,864