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990 Form

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2009

Department of the Treasury Internal Revenue Service ► The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

Α	For th	e 2009 cal	endar year, or tax year beginning and ending		
В	Check if applicab	le Please use IRS	C Name of organization	D Employer identi	fication number
Г	Addre	ess label or print or	NATIONAL TRAILER DEALERS ASSOCIATION		
Ē	Name chang	type	Doing Business As	36-3	3751099
	Initial return	See	Number and street (or P.O. box if mail is not delivered to street address) Room/s	uite E Telephone numb	er
L	Termi ated	Instruc-	37400 HILLS TECH DRIVE	248	<u> 489-7090 </u>
L	Amen	۱	Crty or town, state or country, and ZIP + 4	G Gross receipts \$	131,332.
L	Application pendi		FARMINGTON HILLS, MI 48331-3414	H(a) Is this a group	
	perior	FNan	ne and address of principal officer: STEVE CAREY	for affiliates?	Yes X No
_			E AS C ABOVE	H(ъ) Are all affiliates и	ncluded? Yes No
			s: X 501(c) (6) ◀ (insert no)		a list. (see instructions)
			W.NTDA.ORG	H(c) Group exempt	
	Form o	f organization Summa		<u>ear of formation: 1990</u>	M State of legal domicile: ND
	T		scribe the organization's mission or most significant activities: PROVIDE	MEMBERS WITHU	TNEODMARTON
Governance	'		RNING THE TRUCK TRAILER INDUSTRY.	MEMBERS WIIL	INFORMATION
nar	2		s box If the organization discontinued its operations or disposed of n	nore than 25% of its not	needte
Š	3		f voting members of the governing body (Part VI, line 1a)	3	1 40
္ကုပ္ပ	4		f independent voting members of the governing body (Part VI, line 1b)	· · · . 4	
— —જ	5		ber of employees (Part V, line 2a)	5	
/ii/	6		ber of volunteers (estimate if necessary)	6	
Activities &	7a		s unrelated business revenue from Part VIII, column (C), line 12	72	
≥A€	ь		ated business taxable income from Form 990-T, line 34	7t	
ĭ. MAK				Prior Year	Current Year
≅ູ	8	Contributi	ons and grants (Part VIII, line 1h)	132,530	7,000.
್ಲಾಕ್ಟ	9		service revenue (Part VIII, line 2g)	160,169	
₩	10	Investmen	nt income (Part VIII, column (A), lines 3, 4, and 7d)	10,245	4,613.
艺	11	Other reve	enue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		
STANTE Revenue	12	Total reve	nue · add lines 8 through 11 (must equal Part VIII, column (A), line 12)	302,944	
Ď	13	Grants an	d similar amounts paid (Part IX, column (A), lines 1-3)		7,000.
	14	Benefits p	aid to or for members (Part IX, column (A), line 4)		
Š	15		other compensation, employee benefits (Part IX, column (A), lines 5-10)		
Expenses	16a		nal fundraising fees (Part IX, column (A), line 11e)		<u> </u>
X	• Ь		raising expenses (Part IX, column (D), line 25)		
			onses (Part IX, column (A), lines 11a-11d, 11f-24f)	291,141	
_		Totalexpe	Add lines 13-17 (must equal Part IX, column (A), line 25)	291,141	
Seats 654	19	_ 4 ^ ^	ess expenses. Subtract line 18 from line 12	11,803	l .
88	[MA	<u>1R 102</u>	010 [9]	Beginning of Current Year	
S	20		ets (Part X2 e 16)	388,962	
Set 1	TIS.	1 8 - 1/1	ines (Fart X, line 26)	72,669 316,293	
P	art II		ture Block	310,233	• <u> </u>
		, 	tities of perury, declare that I have examined this return, including accompanying schedules and stateme te, Declaration of preparer (Ather than officer) is based on all information of which preparer has any knowle	ents, and to the best of my knowle	edge and belief, it is true, correct,
		and comple	te Declaration of preparer (other than officer) is based on all information of which preparer has any knowled		
Sig	ın	.		1 2-24	1-10
He	re	Sign	ature of officer	Date	
			LLY HALE, PRESIDENT		
		Туре	e or print name and title		
Pai	d	Preparer's	Date	Check if Prepared to the Check of See See See See See See See See See Se	arer's identifying number instructions)
_	u parer's	signature	2-15-10	employed ▶ □	<u> </u>
	Only	yours if	CROSKEI, LANNI & COMPANI, P.C.	EIN ▶	
	··· · · ·	self-employ address an	d' 545 BIVERBION BIREEI, BIE 400		
		ZIP + 4	ROCHESTER, MI 48307	Phone no.	2 <u>48-659-5300</u>
<u>Ma</u>	y the I	RS discus	s this return with the preparer shown above? (see instructions)	············	X Yes No

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1		_X_
2	Is the organization required to complete Schedule B, Schedule of Contributors?	_2_		X
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		x
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	4		
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5	х	
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete	-	_	
Ö	Schedule D, Part III	8		<u>x</u>
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide			
	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		<u> </u>
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		x
11	Is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Parts VI, VIII, IX, or X as applicable	11		x
•	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI.			
•	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.			
•	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.			
•	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.			
•	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.			
•	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X			
12	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
12	Schedule D, Parts XI, XII, and XIII.	12		x
12A	Was the organization included in consolidated, independent audited financial statements for the tax year? Yes No	'-		
	If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional			
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	and program service activities outside the United States? If "Yes," complete Schedule F, Part I	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization			
	or entity located outside the United States? If "Yes," complete Schedule F, Part II	15		<u> </u>
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals			
	located outside the United States? If "Yes," complete Schedule F, Part III	16		<u> X</u>
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		x
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
·	1c and 8a? If "Yes," complete Schedule G, Part II	18		x
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"	10		y
20		19 20	-	X
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	_ U		_^

Form **990** (2009)

Form 990 (2009) NATIONAL TRAILER D
Part IV Checklist of Required Schedules (continued)

			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the	İ		
	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	x	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23		X
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K If "No", go to line 25	24a		х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified			
	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete			7.7
00	Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties, (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
2	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		х
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
	An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was			
	an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		x
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation	-		
	contributions? If "Yes," complete Schedule M	30		_X_
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		<u> </u>
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		x
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		X
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35		X
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	36		
J,	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?			 -
	Note. All Form 990 filers are required to complete Schedule O	38		X

Form **990** (2009)

009) NATIONAL TRAILER DEALERS ASSOCIATION Statements Regarding Other IRS Filings and Tax Compliance

			Yes	No
1a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of			
	U.S. Information Returns. Enter ·0· if not applicable 1a1			ĺ
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable]		
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c	_X	
2 a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b		
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions)			
3 a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	3a		<u>X</u> _
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		<u> </u>
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X
b	If "Yes," enter the name of the foreign country:			
	See the instructions for exceptions and filing requirements for Form TD F 90-22 1, Report of Foreign Bank and			ĺ
	Financial Accounts			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a	-	<u>X</u>
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b	<u> </u>	_X_
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited	_		
^ -	Tax Shelter Transaction?	5c		
oa	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6-		X_
h	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts	6a		
U	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).	0.5		
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services			
_	provided to the payor?	7a		
ь	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required			
	to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
е	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal			
	benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	_7f		
g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?	<u>7g</u>		<u> </u>
h	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?	7h		_
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the			1
	supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings			
9	at any time during the year?	8_		
а	Sponsoring organizations maintaining donor advised funds. Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		\vdash
10	Section 501(c)(7) organizations. Enter	_ 		
а	Initiation fees and capital contributions included on Part VIII, line 12			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	1		į
11	Section 501(c)(12) organizations. Enter:	1		1
а	Gross income from members or shareholders			
ь	Gross income from other sources (Do not net amounts due or paid to other sources against			
	amounts due or received from them.)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		<u> </u>
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year . 12b	<u> </u>	لييا	<u> </u>
			$\alpha \alpha \alpha \alpha$	(0000)

36-3751099

Part VI Governance, Management, and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions

Sec	tion A. Governing Body and Management			•
			Yes	No
1a	Enter the number of voting members of the governing body			
b	Enter the number of voting members that are independent 1b 12			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision		-	
	of officers, directors or trustees, or key employees to a management company or other person?	3	X	
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a material diversion of the organization's assets?	5		X
6	Does the organization have members or stockholders?	6	Х	
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the			
	governing body?	7a	X	
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b	Х	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year			
	by the following:			
а	The governing body?	8a	Х	
b	Each committee with authority to act on behalf of the governing body?	8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code)			
			Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a		<u> </u>
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with those of the organization?	10b		
11	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11		X
11A	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a		X
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise			
	to conflicts?	12b		
C	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe			
	ın Schedule O how this is done	12c		
13	Does the organization have a written whistleblower policy?	13		X
14	Does the organization have a written document retention and destruction policy?	14		X
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
	The organization's CEO, Executive Director, or top management official	15a		<u>X</u>
b	Other officers or key employees of the organization	15b		<u>X</u>
46	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions.)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			~,
	taxable entity during the year?	16a		X
D	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's	40.		
Sec	exempt status with respect to such arrangements? tion C. Disclosure	16b		L
<u>3ec</u> 17	List the states with which a copy of this Form 990 is required to be filed NONE			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available	for		
10	public inspection. Indicate how you make these available. Check all that apply.	101		
	Own website X Another's website X Upon request			
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, ar	nd fina	ncial	
IJ	statements available to the public	iu illid	iiciai	
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization.	ıon: 🕨		
20	NATIONAL TRUCK EQUIPMENT ASSOC 248-489-7090	.1011.		
	37400 HILLS TECH DRIVE, FARMINGTON HILLS, MI 48331-3414			
		Form	990 ((2009)

932006 02-04-10

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Check this box if the organization did not compensate any current officer, director, or trustee.

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed.

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

(A)	(B)			((C)			(D)	(E)	(F)
Name and Title	Average			Pos	itıon	1		Reportable	Reportable	Estimated
	hours	(cl	hecl	all	that	app	ly)	compensation	compensation	amount of
	per	喜						from	from related	other
	week	die	l _			E .		the organization	organizations (W-2/1099-MISC)	compensation from the
		ste o	rustee		l _	ES E	ĺ	(W-2/1099-MISC)	(44-2/1099-141130)	organization
		E E	onal t		loye	S 8				and related
		individual trustee or director	institutional trustee	Officer	Key employee	Highest compensated employee	- Srmer			organizations
HOLLY HALE		<u> </u>		_	_	-	_			
PRESIDENT	2.00	x		х				0.	0.	0.
DAVE BOYD										
FIRST VICE PRESIDENT	2.00	X		X				0.	0.	0.
ROBERT VELTHOUSE										,
SECOND VICE PRESIDENT	2.00	X		X				0.	0.	0.
MIKE DYE										
SECRETARY/TREASURER	1.00	X		X				0.	0.	0.
C.MICHAEL DEPEW										
DIRECTOR	1.00	X						0.	0.	0.
MICHAEL SHUEMAKE	1			İ		ļ				
DIRECTOR	1.00	X				<u> </u>	<u> </u>	0.	0.	0.
ROGER SIMON	1					l				
DIRECTOR	1.00	X				<u> </u>		0.	0.	0.
MARK TAYLOR										
DIRECTOR	1.00	X		_				0.	0.	0.
DAVE TOMASELLO										
DIRECTOR	1.00	X						0.	0.	0.
TODD WAYNE	1 00	l								
DIRECTOR	1.00	X			_	<u> </u>	_	0.	0.	0.
DUFF BELL	1 00									
DIRECTOR	1.00	X			├		<u> </u>	0.	0.	0.
DAVID DURAND	1 00	7.						0.		_
DIRECTOR STEVE CAREY	1.00					├	<u> </u>	0.	0.	0.
EXECUTIVE DIRECTOR	4.00			i				0.	0.	0.
EXECUTIVE DIRECTOR	4.00	├	-	-	_		 		U •	<u> </u>
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Form 990 (2009)

	(A) Name and title	(B) Average		ı	(C Posi	C) ition			(D) Reportable compensation	(E) Reportable compensation		(F) Estimat	
		per week	rer from from related the organization						from related organizations (W-2/1099-MISC)) (other ompens from the organization and relating	ation ne tion ted	
											-		
													· · · · · ·
	Total						>		0.).		0.
2	Total number of individuals (including but r compensation from the organization	not limited to th	ose	liste	ed al	bov	e) wt	no re	eceived more than \$100	,,000 in reportable		Yes	0 No
3	Did the organization list any former officer, line 1a? If "Yes," complete Schedule J for s	such individual									. [B	x
4 5	For any individual listed on line 1a, is the si and related organizations greater than \$15 Did any person listed on line 1a receive or	0,000? If "Yes,	• co	mple	ete S	Sch	edule	e <i>J f</i>	or such ındividual		4	<u> </u>	X
	the organization? If "Yes," complete Schedition B. Independent Contractors	lule J for such	pers	io <u>n</u>			•	•					Х
1	Complete this table for your five highest continuous the organization. NONE	ompensated in	depe	ende	ent c	ont	racto	ors t		\$100,000 of comp	ensatio		
	(A) Name and business	address							(B) Description of s	services	Com	(C) pensati	on
					·							_	
2	Total number of independent contractors (ot l	mıte	d to		se li	stec	l above) who received r	nore than			
	\$100,000 in compensation from the organi	Zation				_	<u> </u>	-				m 990	(2009)

	rt VII		TEK DEAL	ERS ASSUCT	ATION	36-3/31	U99 Page 9
	irt VII	Statement of Revenue		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
nts Its	1 a	Federated campaigns 1a					
Contributions, gifts, grants and other similar amounts	b	Membership dues 1b					}
S,E	С	Fundraising events 1c					
ar a	d	Related organizations 1d					
S,E		Government grants (contributions) 1e					
<u> </u>		All other contributions, gifts, grants, and					
돌		similar amounts not included above	7,000.				
들음	g						
8 5	_	Total. Add lines 1a-1f		7,000.			
			Business Code				
a	2 a	MEMBERSHIP DUES	900099	95,350.	95,350.		
, Ş	_ b	NEWSLETTER	900099	18,980.	18,980.		
S a	c	DIRECTORY	900099	5,240.	5,240.	-	
Program Service Revenue	d		300033	3,240.	3,240.		
Pag.	•		-				
음	ę	All about the second and the second	900099	149.	149.		
	T	All other program service revenue		119,719.	143.		
-		Total. Add lines 2a-2f		119,/19.			
	3	Investment income (including dividends, interest	_ 1	4 612			A 613
	_	other similar amounts)		4,613.			4,613.
	4	Income from investment of tax-exempt bond p	proceeds				
	5	Royalties					
		(i) Real	(ii) Personal				
	6 a	Gross Rents		i			
	b	Less rental expenses		;			
	С	Rental income or (loss)					
		Net rental income or (loss)	▶				
	7 a	Gross amount from sales of (i) Securities	(ıi) Other				
		assets other than inventory		!			
	b	Less: cost or other basis					
		and sales expenses .					
	С	Gain or (loss)					
	d	Net gain or (loss)	▶				
ø	8 a	Gross income from fundraising events (not	1				
Other Revenue		including \$ of					
ě		contributions reported on line 1c). See	!				
٣		Part IV, line 18 a					
ફ	b	Less: direct expenses b					
0		Net income or (loss) from fundraising events	▶				
		Gross income from gaming activities See					
		Part IV, line 19 a					
Ì	b	Less direct expenses b					
		Net income or (loss) from gaming activities					
		Gross sales of inventory, less returns					
		and allowances a					
	b	Less cost of goods sold b	ļ				
ļ		Net income or (loss) from sales of inventory					
t	<u> </u>	Miscellaneous Revenue	Business Code				
	11 -		Louisiness Code				
	11 a						
	b				-		
	C	All other servers			-		
	d	All other revenue	L				
		Total. Add lines 11a-11d	· ·· •	121 220	110 710		A C12
93200	<u>12</u> 9	Total revenue. See instructions.		131,332.	119,719.	0.	4,613.
02-04	-10						Form 990 (2009)

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

	All other organizations must comple				
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21				
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22	7,000.			
3	Grants and other assistance to governments, organizations, and individuals outside the U.S.				
_	See Part IV, lines 15 and 16				
4	Benefits paid to or for members				-
5	Compensation of current officers, directors, trustees, and key employees				
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and				
_	persons described in section 4958(c)(3)(B)				
7	Other salanes and wages				
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)				
9	Other employee benefits			-	
10	Payroll taxes				
11	Fees for services (non-employees)	E7 1CE			
	Management	57,165.			
	Legal	4 000			
С	Accounting	4,900.			
d	Lobbying				
е	Professional fundraising services. See Part IV, line 17		<u>,,_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>		
f	Investment management fees				
g		F 2 2			
12	Advertising and promotion	522.			
13	Office expenses	2,160. 1,200.			
14	Information technology	1,200.			
15	Royalties				
16	Occupancy	9,819.			
17	Travel	9,019.			
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials	11 000			
19	Conferences, conventions, and meetings	11,090.			
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	1,833.			
23 24	Other expenses. Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total	1,633.	-		
	expenses shown on line 25 below.)	22 002			-
а	PRINTING AND PUBLICATIO	23,883.			<u> </u>
þ	SPECIAL PROJECTS	18,916.			.,
C	SURVEYS PANY CHARGES	13,434.	1±		
d	BANK CHARGES	1,286.		-	
е					<u> </u>
f	All other expenses	152 000			
<u>25</u>	Total functional expenses. Add lines 1 through 24f	153,208.			
26	Joint costs. Check here ▶ ☐ If following SOP 98-2. Complete this line only if the organization				
	reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X Balance Sheet

Part X	Balance Sheet			
		(A) Beginning of year		(B) End of year
1	Cash - non-interest-bearing	72,795.		45,830.
2	Savings and temporary cash investments	300,312.	2	299,925.
3	Pledges and grants receivable, net		3	
	Accounts receivable, net	10,985.	4	7,260.
	Receivables from current and former officers, directors, trustees, key	·		
	employees, and highest compensated employees. Complete Part II			
	of Schedule L		5	
6	Receivables from other disqualified persons (as defined under section			
	4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete			
	Part II of Schedule L		6	
I _	Notes and loans receivable, net		7	
	Inventones for sale or use		8	
9 ک	Prepaid expenses and deferred charges	4,870.	9	2,811.
I	Land, buildings, and equipment: cost or other	•		
I	basis. Complete Part VI of Schedule D 10a			
I	Less accumulated depreciation 10b		10c	
11	Investments · publicly traded securities		11	
I	Investments · other securities. See Part IV, line 11		12	
I	Investments · program-related. See Part IV, line 11		13	
	Intangible assets		14	
	Other assets See Part IV, line 11		15	
	Total assets. Add lines 1 through 15 (must equal line 34)	388,962.	16	355,826.
	Accounts payable and accrued expenses	8,969.		7,814.
	Grants payable		18	
	Deferred revenue	63,700.	19	53,595.
	Tax-exempt bond liabilities		20	•
စ္က 21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
Liabilities 73	Payables to current and former officers, directors, trustees, key employees,	·		
api	highest compensated employees, and disqualified persons. Complete Part II			
	of Schedule L		22	
23	Secured mortgages and notes payable to unrelated third parties		23	
24	Unsecured notes and loans payable to unrelated third parties		24	
25	Other liabilities. Complete Part X of Schedule D		25	
	Total liabilities. Add lines 17 through 25	72,669.	26	61,409.
	Organizations that follow SFAS 117, check here X and complete			 -
	lines 27 through 29, and lines 33 and 34.			
Ž 27	Unrestricted net assets	316,293.	27	294,417.
<u>g</u> 28	Temporanly restricted net assets		28	
<u>u</u> 29	Permanently restricted net assets	 -	29	
. <u>.</u>	Organizations that do not follow SFAS 117, check here			
<u>p</u>	complete lines 30 through 34.			
ध 30	Capital stock or trust principal, or current funds		30	
Net Assets or Fund Balances	Paid-in or capital surplus, or land, building, or equipment fund		31	
¥ 32	Retained earnings, endowment, accumulated income, or other funds		32	
ž 33	Total net assets or fund balances	316,293.		294,417.
	Total liabilities and net assets/fund balances	388,962.		355,826.
				Form 990 (2009)

			Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other		-	
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a	X	
b	Were the organization's financial statements audited by an independent accountant?	2b		X
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit,			
	review, or compilation of its financial statements and selection of an independent accountant?	2c		X
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O			
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a			
	consolidated basis, separate basis, or both			
	X Separate basis Consolidated basis Both consolidated and separate basis			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit			
	Act and OMB Circular A-133?	3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit			
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits.	3b		
		Form	990	(2009

SCHEDULE C (Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Complete if the organization is described below.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations. Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)). Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B. Do not complete Part II-A

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), then

	J1(c)(4), (5), or (6) organiza	tions Complete Part III.		1_	
Name of orga				"	oloyer identification number
D		L TRAILER DEALEI			<u> 36-3751099</u>
Part I-A	Complete if the org	anization is exempt un	der section 501(c	or is a section 527	organization.
1 Provide a	a description of the organiz	ation's direct and indirect politi	cal campaign activities		
2 Political	expenditures				\$0.
3 Voluntee	r hours				0.
Part I-B	Complete if the ord	janization is exempt un	der section 501/c	-)(3)	
		incurred by the organization un		•	<u> </u>
		incurred by organization manag			
		n 4955 tax, did rt file Form 4720			
•	prrection made?	•	,		Yes No
b If "Yes,"	describe in Part IV				
Part I-C	Complete if the org	janization is exempt und	der section 501(c), except section 501	(c)(3).
1 Enter the	amount directly expended	by the filing organization for se	ection 527 exempt fun	ction activities	\$ _
2 Enter the	amount of the filing organ	zation's funds contributed to o	ther organizations for	section 527	
exempt f	unction activities				\$
		Add lines 1 and 2. Enter here			
line 17b				> :	\$
4 Did the fi	ling organization file Form	1120-POL for this year?			Yes No
5 Enter the	names, addresses and er	nployer identification number (E	IN) of all section 527 p	political organizations to whi	ch payments were made.
For each	organization listed, enter t	he amount paid from the filing o	organization's funds A	also enter the amount of pol	rtical contributions received
		vered to a separate political org	anization, such as a s	eparate segregated fund or	a political action committee
(PAC) If	additional space is needed	I, provide information in Part IV			·
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from	(e) Amount of political
				filing organization's	contributions received and
				funds. If none, enter -0-	promptly and directly delivered to a separate
					political organization.
					If none, enter -0-

			_		
		- 			

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LHA

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2009

Schedule C (Form 990 or 990-EZ) 2009				TION 36-1	3751099 Page 2
Part II-A Complete if the org		empt under section	on Sur(c)(3) and file	ea Form 5/68	
		ter	 -		
. —	tion belongs to an at	กเหลtea group and "limited control" pr	oviciono onniv		
Limi	ts on Lobbying Exp			(a) Filing organization's totals	(b) Affiliated group totals
1a Total lobbying expenditures to influ	uence public opinion	(grass roots lobbying)			
b Total lobbying expenditures to influ	•				
c Total lobbying expenditures (add li	-				
d Other exempt purpose expenditure					
e Total exempt purpose expenditure	s (add lines 1c and 1	ld)			
f Lobbying nontaxable amount Enter	er the amount from t	he following table in bo	th columns	•	
If the amount on line 1e, column (a) o	r (b) is: The lo	bbying nontaxable am	nount is:		
Not over \$500,000	20% o	f the amount on line 1e	,		
Over \$500,000 but not over \$1,000	0,000 \$100,0	000 plus 15% of the ex	cess over \$500,000.		
Over \$1,000,000 but not over \$1,5	00,000 \$175,0	000 plus 10% of the ex	cess over \$1,000,000.		
Over \$1,500,000 but not over \$17,	000,000 \$225,0	000 plus 5% of the exce	ess over \$1,500,000.		
Over \$17,000,000	\$1,000),000			
•	o or less, enter -0- o or less, enter -0- ro on either line 1h o year? 4-Year Av ations that made a	veraging Period Under section 501(h) electio	Section 501(h) n do not have to compl		Yes No
Co		enditures During 4-Ye	es 2a through 2f on pag	je 4.) ————————	
Calendar year (or fiscal year beginning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) Total
(or inscar year beginning in)					
2a Lobbying nontaxable amount					
b Lobbying ceiling amount					
(150% of line 2a, column(e))					
					
c Total lobbying expenditures		-			
d Grassroots nontaxable amount					
e Grassroots ceiling amount					
(150% of line 2d, column (e))					
f Grassroots lobbying expenditures					
- Gradorotto lobbyling experialitates			<u> </u>		.4

Schedule C (Form 990 or 990-EZ) 2009

Schedule C (Form 990 or 990 EZ) 2009 NATIONAL TRAILER DEALERS ASSOCIATION 36-3751099 Page 3

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768

(election under section 501(h)).

	(a)		(b)	
	Yes	No	Amo	ount
1 During the year, did the filing organization attempt to influence foreign, national, state or				
local legislation, including any attempt to influence public opinion on a legislative matter				
or referendum, through the use of:				
a Volunteers?				
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?				
c Media advertisements?				
d Mailings to members, legislators, or the public?		_		
e Publications, or published or broadcast statements?				
f Grants to other organizations for lobbying purposes?		-		
g Direct contact with legislators, their staffs, government officials, or a legislative body?				
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?				
i Other activities? If "Yes," describe in Part IV				
j Total Add lines 1c through 1i				
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?				
b If "Yes," enter the amount of any tax incurred under section 4912				
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? Part III-A Complete if the organization is exempt under section 501(c)(4), section	n 501/c)/	(5) or so	ction	
501(c)(6).	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	o, or se	Cuon	
			Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?		1		X
T Word additionly an look of more, dues received nondeductible by members:				
2 Did the organization make only in-house lobbying expenditures of \$2 000 or less?				Y
 Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carryover lobbying and political expenditures from the prior year? 		2		X
3 Did the organization agree to carryover lobbying and political expenditures from the prior year? Part III-B Complete if the organization is exempt under section 501(c)(4), section		2 3 (5), or se		X
3 Did the organization agree to carryover lobbying and political expenditures from the prior year? Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes."		2 3 (5), or se ne 3 is ar	nswered	Х
3 Did the organization agree to carryover lobbying and political expenditures from the pnor year? Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes." 1 Dues, assessments and similar amounts from members	t III-A, lir	2 3 (5), or se	nswered	Х
Did the organization agree to carryover lobbying and political expenditures from the pnor year? Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenditures)	t III-A, lir	2 3 (5), or se ne 3 is ar	nswered	Х
 Did the organization agree to carryover lobbying and political expenditures from the pnor year? Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). 	t III-A, lir	2 3 (5), or se ne 3 is an	nswered	Х
Did the organization agree to carryover lobbying and political expenditures from the pnor year? Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year	t III-A, lir	2 3 (5), or se ne 3 is an	nswered	
Did the organization agree to carryover lobbying and political expenditures from the pnor year? Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). Current year Carryover from last year	t III-A, lir	2 3 (5), or se ne 3 is an 1 2a 2b	nswered	Х
2 Did the organization agree to carryover lobbying and political expenditures from the pnor year? Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year	t III-A, lir	2 3 (5), or se ne 3 is an 1 2a 2b 2c	nswered	Х
Did the organization agree to carryover lobbying and political expenditures from the pnor year? Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	t III-A, lir	2 3 (5), or se ne 3 is an 1 2a 2b	nswered	Х
Did the organization agree to carryover lobbying and political expenditures from the pnor year? Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). Current year	t III-A, lir	2 3 (5), or se ne 3 is an 1 2a 2b 2c	nswered	Х
Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). Current year	t III-A, lir	2 3 (5), or se ne 3 is an 1 2a 2b 2c 3	nswered	Х
Did the organization agree to carryover lobbying and political expenditures from the pnor year? Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeding the organization agree to carryover to the reasonable estimate of nondeductible lobbying and pexpenditure next year?	t III-A, lir	2 3 (5), or se ne 3 is an 1 2a 2b 2c 3	nswered	Х
Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeds the organization agree to carryover to the reasonable estimate of nondeductible lobbying and pexpenditure next year? 5 Taxable amount of lobbying and political expenditures (see instructions)	t III-A, lir	2 3 (5), or se ne 3 is an 1 2a 2b 2c 3	nswered	Х
Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes." 1	t III-A, lir	2 3 (5), or se ne 3 is an 1 2a 2b 2c 3	95	X 5,350
Did the organization agree to carryover lobbying and political expenditures from the prior year? Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes." 1	t III-A, lir	2 3 (5), or se ne 3 is an 1 2a 2b 2c 3	95	X 5,350
Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes." 1	t III-A, lir	2 3 (5), or se ne 3 is an 1 2a 2b 2c 3	95	X 5,350
Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes." 1	t III-A, lir	2 3 (5), or se ne 3 is an 1 2a 2b 2c 3	95	X 5,350
Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeds the organization agree to carryover to the reasonable estimate of nondeductible lobbying and pexpenditure next year? 5 Taxable amount of lobbying and political expenditures (see instructions)	t III-A, lir	2 3 (5), or se ne 3 is an 1 2a 2b 2c 3	95	X 5,350
Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes." 1	t III-A, lir	2 3 (5), or se ne 3 is an 1 2a 2b 2c 3	95	X 5,350
Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes." 1	t III-A, lir	2 3 (5), or se ne 3 is an 1 2a 2b 2c 3	95	X 5,350
Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes." 1	t III-A, lir	2 3 (5), or se ne 3 is an 1 2a 2b 2c 3	95	X 5,350
Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes." 1	t III-A, lir	2 3 (5), or se ne 3 is an 1 2a 2b 2c 3	95	X 5,350
Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes." 1	t III-A, lir	2 3 (5), or se ne 3 is an 1 2a 2b 2c 3	95	X 5,350
Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part "Yes." 1	t III-A, lir	2 3 (5), or se ne 3 is an 1 2a 2b 2c 3	95	X 5,350
Did the organization agree to carryover lobbying and political expenditures from the pnor year? Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Pare "Yes." 1	t III-A, lir	2 3 (5), or se ne 3 is an 1 2a 2b 2c 3	95	X 5,350

Schedule D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

➤ Attach to Form 990. ➤ See separate instructions.

2009

Open to Public Inspection

Name of the organization
NATIONAL TRAILER DEALERS ASSOCIATION

Employer identification number

Pai		Funds or Other Similar Fund	Is or Accounts. Complete if the
	organization answered "Yes" to Form 990, Part IV, line 6		
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (dunng year)	, <u>.</u>	
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in wr	iting that the assets held in donor adv	ised funds
	are the organization's property, subject to the organization's ex	=	Yes No
6	Did the organization inform all grantees, donors, and donor adv		
-	for charitable purposes and not for the benefit of the donor or o		
	impermissible private benefit?		Yes No
Pai	rt II Conservation Easements. Complete if the organ	nization answered "Yes" to Form 990,	
1	Purpose(s) of conservation easements held by the organization		
-	Preservation of land for public use (e.g., recreation or ple		storically important land area
	Protection of natural habitat	· —	rtified historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualified	d conservation contribution in the form	n of a conservation easement on the last
	day of the tax year.		
	•		Held at the End of the Tax Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		2b
С		ture included in (a)	2c
d			2d
3	Number of conservation easements modified, transferred, release	ased, extinguished, or terminated by the	ne organization during the tax
	year▶		
4	Number of states where property subject to conservation ease	ment is located	
5	Does the organization have a written policy regarding the peno-	dic monitoring, inspection, handling of	T
	violations, and enforcement of the conservation easements it h	olds?	Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting, ar	nd enforcing conservation easements	dunng the year 🕨
7	Amount of expenses incurred in monitoring, inspecting, and en	forcing conservation easements durin	g the year > \$
8	Does each conservation easement reported on line 2(d) above	satisfy the requirements of section 17	O(h)(4)(B)(i)
	and section 170(h)(4)(B)(ii)?		Yes No
9	In Part XIV, describe how the organization reports conservation	n easements in its revenue and expens	se statement, and balance sheet, and
	include, if applicable, the text of the footnote to the organizatio	n's financial statements that describes	s the organization's accounting for
	conservation easements		
Pai	rt III Organizations Maintaining Collections of I	Art, Historical Treasures, or (Other Similar Assets.
	Complete if the organization answered "Yes" to Form 99	90, Part IV, line 8	
1a	If the organization elected, as permitted under SFAS 116, not t	o report in its revenue statement and i	balance sheet works of art, historical
	treasures, or other similar assets held for public exhibition, edu	cation, or research in furtherance of pe	ublic service, provide, in Part XIV, the text of
	the footnote to its financial statements that describes these ite	ms.	
b	If the organization elected, as permitted under SFAS 116, to re	port in its revenue statement and bala	ince sheet works of art, historical treasures,
	or other similar assets held for public exhibition, education, or r	esearch in furtherance of public service	ce, provide the following amounts relating to
	these items:		
	(i) Revenues included in Form 990, Part VIII, line 1		
	(ii) Assets included in Form 990, Part X		· > \$
2	If the organization received or held works of art, historical treas		
	the following amounts required to be reported under SFAS 116	relating to these items	
а	Revenues included in Form 990, Part VIII, line 1	· · ·	• \$
b	Assets included in Form 990, Part X		> \$

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2009

$\overline{}$	dule D (Form 990) 2009 NATIONA rt III Organizations Maintaining C	L TRAILER					36-37 ar Asset			
3	Using the organization's acquisition, accessi								_	
-	(check all that apply):	o., a.i.a o.i.o. 1000.0	io, oricon arry or arr	o rono ming in a	u. 0 u 0.	gimount	000 01 110 0	Oncorio	· item	3
а	Public exhibition	d	l Dloan or ex	change prograr	ms					
b	Scholarly research	e								
c	Preservation for future generations									
4	Provide a description of the organization's co	ollections and explai	n how they further	the organizatio	n's eyer	mnt num	nse in Part	YIV		
5	Dunng the year, did the organization solicit o						300 III UI	XIV		
	to be sold to raise funds rather than to be ma				· Olivilla	400010		Yes	Γ	No
Pai	t IV Escrow and Custodial Arran				to For	n 990 Pa	ırt IV line 9			1 140
	reported an amount on Form 990, Par					000, . 0		,, 0.		
1a	Is the organization an agent, trustee, custod		diary for contribution	ons or other ass	ets not	ıncluded				
	E 000 D 11/0		-					Yes] No
b	If "Yes," explain the arrangement in Part XIV							, 103		, 110
_	roo, orpan are arrangement are are are	and complete the	moving table.					Amount		
С	Beginning balance					1c		7 4110411		
d	Additions during the year		• •••••			1d				
e	District disease of the control					1e				
f	Ending balance		• ••• ••••			1f		•		
2a	Did the organization include an amount on Fe	 nrm 99∩ Part Y line	212			_ "		Yes	Г.	No
b	If "Yes," explain the arrangement in Part XIV.		21:			•		1163	_) NO
Par			swered "Yes" to F	orm 990 Part I	V line 1	0				
		(a) Current year	(b) Prior year	(c) Two years			ears back	(e) Four	vears	hack
1a	Beginning of year balance	(4)	(b) Hor your	10) 1.10 / 90.10	, basic ,	(4)00	Jan D Davik	(0) / 00/	youro	<u> </u>
b	Contributions	-								
c	Net investment earnings, gains, and losses									
ď	Grants or scholarships									
e	Other expenditures for facilities		·	1						
Ŭ	and programs									
•	Administrative expenses									
g	End of year balance			 						
2	Provide the estimated percentage of the year	r end halance held a	le .				<u> </u>			
a	Board designated or quasi-endowment	. Cha Balanco nola e	%							
b	Permanent endowment	%								
c										
_	Are there endowment funds not in the posse	•	ation that are held	and administer	ed for th	ne organis	zation			
Ja	by.	Joseph Or alle Organiza	anon mat are nelu	and administer	IOI LI	o organiz	-411011	Γ	Yes	No
	(i) unrelated organizations							3a(i)	163	110
	(ii) related organizations			• • • •		-				
ь	If "Yes" to 3a(ii), are the related organizations		n Schedule R2		-	-		3a(ii)		
4	Describe in Part XIV the intended uses of the	•				-		30		
	t VI Investments - Land, Building			0 Part X line 1	0					
	Description of investment	(a) Cost or o		st or other		ccumulate	2d	(d) Bool	. value	
	bescription of investment	basis (investr	_, · · ·	s (other)		preciation	,u	(a) Bool	value	7
	Land	223.0 (2401							
b	Duddiese	-								
C	Leasehold improvements	-								
d	Forument									
	Other									
	Add been to the world to (Column (d) must o	On Port	Y column (P) Ima	10(0)				_		

Schedule D (Form 990) 2009

Schedule D (Form 990) 2009

932053 02-01-10

	dule D (Form 990) 2009 NATIONAL TRAILER DEALERS ASSOCIATION			<u>751099</u>	Page 4
Pa	rt XI Reconciliation of Change in Net Assets from Form 990 to Audited Finan	cial S	tatements	<u> </u>	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1			<u>.332.</u>
2	Total expenses (Form 990, Part IX, column (A), line 25)	2		<u>153</u> ,	208.
3	Excess or (deficit) for the year. Subtract line 2 from line 1	3		-21	<u>876.</u>
4	Net unrealized gains (losses) on investments	4			
5	Donated services and use of facilities	5			
6	Investment expenses	6			
7	Pnor period adjustments	7			
8	Other (Describe in Part XIV.)	8			
9	Total adjustments (net). Add lines 4 through 8	9			
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10		-21	876.
Pai	t XII Reconciliation of Revenue per Audited Financial Statements With Rever	nue p	er Return		
1	Total revenue, gains, and other support per audited financial statements		1		
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
а	Net unrealized gains on investments 2a]		
b	Donated services and use of facilities				
С	Recovenes of prior year grants				
d	Other (Describe in Part XIV)				
e	Add lines 2a through 2d		2e		
3	Subtract line 2e from line 1		3		
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1	••	"		
a	Investment expenses not included on Form 990, Part VIII, line 7b 4a				
b	Other (Describe in Part XIV)				
c	Add Care As and At		4c		
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)		5	-	
	rt XIII Reconciliation of Expenses per Audited Financial Statements With Expe	nses		<u> </u>	
1	Total expenses and losses per audited financial statements				
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		"		
-	Donated services and use of facilities				
b	Prior year adjustments 2b				
c	Other losses 2c				
d	Other (Describe in Part XIV)				
e	Add lines 2a through 2d		2e		
3	Subtract line 2e from line 1				
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		· · •		
7	Investment expenses not included on Form 990, Part VIII, line 7b 4a				
a h	Other (Describe in Part XIV.)		-		
0	Add lines 4e and 4h				
5	This must a gual Form 200 Part I line 193	•••	4c		
	rt XIV Supplemental Information	••	5		
	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Pa	rt (\/).	nee 1h and 0h	· Part V line	∆· Part
					4, Fail
Λ, ιιιι	e 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to pro	viue ai	iy additional ii	normation.	
			-		
					

SCHEDULE 1 (Form 990) Internal Revenue Service

Department of the Treasury

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22. ► Attach to Form 990.

Open to Public

Inspection

2 Schedule I (Form 990) 2009 Employer identification number 36-3751099 (h) Purpose of grant or assistance X Yes recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection (g) Description of non-cash assistance : (f) Method of valuation (book, FMV, appraisal, other) (e) Amount of non-cash assistance Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. (d) Amount of cash grant : NATIONAL TRAILER DEALERS ASSOCIATION For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. (c) IRC section if applicable Enter total number of section 501(c)(3) and government organizations General Information on Grants and Assistance (p) EIN criteria used to award the grants or assistance? Enter total number of other organizations 1 (a) Name and address of organization or government Name of the organization Part H

Schedule I (Form 990) 2009 (f) Description of non-cash assistance (e) Method of valuation (book, FMV, appraisal, other) Part IV | Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. (d) Amount of non-cash assistance 7,000. (c) Amount of cash grant 21 (b) Number of recipients NATIONAL TRAILER DEALERS ASSOCIATION SCHOLARSHIP (a) Type of grant or assistance 932102 02-02-10 PROGRAM

Page 2

36-3751099

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Use Part IV and Schedule I-1 (Form 990) if additional space is needed.

NATIONAL TRAILER DEALERS ASSOCIATION

Schedule I (Form 990) 2009

Part III

SCHEDULE O

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information. ➤ Attach to Form 990.

Open to Public

Inspection

Name of the organization

NATIONAL TRAILER DEALERS ASSOCIATION

Employer identification number 36-3751099

FORM 990, PART VI. SECTION A. LINE 3: NATIONAL TRAILER DEALERS ASSOCIATION HAS CONTRACTED WITH NATIONAL TRUCK EQUIPMENT ASSOCIATION TO PERFORM STAFF FUNCTIONS AT THE DIRECTION OF THE BOARD OF DIRECTORS.

FORM 990, PART VI, SECTION A, LINE 6: NATIONAL TRAILER DEALERS ASSOCIATION IS COMPOSED OF MEMBER COMPANIES CONCERNED WITH ALL ASPECTS OF THE SEMI-TRAILER INDUSTRY.

FORM 990, PART VI. SECTION A. LINE 7A: DIRECTORS OF THE ORGANIZATION ARE ELECTED BY THE MEMBERS FOR THREE YEAR TERMS. 90 DAYS PRIOR TO EACH ANNUAL MEETING THE ASSOCIATION REQUESTS MEMBERS TO SUBMIT NAMES OF QUALIFIED CANDIDATES FOR NOMINATION FOR THE COMING TERM. 60 DAYS PRIOR TO THE ANNUAL MEETING THE EXECUTIVE DIRECTOR SHALL PREPARE AND MAIL TO MEMBERS APPROPRIATE BALLOTS CONTAINING THE NAMES OF THE NOMINEES. EACH BALLOT SHALL INDICATE THE NUMBER OF RESPONSES NEEDED TO MEET QUOROM REQUIREMENTS AND SPECIFY THE DATE BY WHICH THE BALLOT MUST BE RECEIVED IN ORDER TO BE COUNTED. ALL COMPLETED BALLOTS RECEIVED BY THE EXECUTIVE DIRECTOR AT LEAST 30 DAYS PRIOR TO THE ANNUAL MEETING SHALL BE DEEMED VALID. THE OFFICERS ARE NOMINATED AND ELECTED FROM AMONG THE DIRECTORS BY THE DIRECTORS.

FORM 990, PART VI, SECTION A, LINE 7B: BYLAWS MAY BE AMENDED, REPEALED OR ALTERED, IN WHOLE OR IN PART, AT ANY TIME DURING THE YEAR, BY A MAJORITY VOTE OF THE ASSOCIATION MEMBERSHIP VOTING

FORM 990, PART VI, SECTION B, LINE 11: THE COMPLETED FORM 990 IS REVIEWED BY THE ACCOUNTING MANAGER, EXECUTIVE DIRECTOR AND PRESIDENT PRIOR TO BEING LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule O (Form 990) 2009 932211 02-03-10

SCHEDULE 0

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.

2009
Open to Public Inspection

Name of the organization NATIONAL TRAILER DEALERS ASSOCIATION	Employer identification number 36-3751099
SIGNED AND FILED.	
FORM 990, PART VI, SECTION C, LINE 19: THE ORGANIZATION	MOIIID MAKE THE
FORM 990 AND GOVERNING DOCUMENTS AVAILABLE TO THE GENERA	
REQUEST.	100010
	•