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Return of Organization Exempt From Income Tax**2009**Department of the Treasury
Internal Revenue ServiceUnder section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code
(except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public Inspection**For the 2009 calendar year, or tax year beginning****, 2009, and ending**

B Check if applicable: ☐ Address change ☐ Name change ☐ Initial return ☐ Termination ☐ Amended return ☐ Application pending	Please use IRS label or print or type See specific instructions.	C Name of organization Food Export USA - Northeast		D Employer Identification Number 23-7422643
		Number and street (or P.O. box if mail is not delivered to street addr) Room/suite 1617 JFK Boulevard 420		E Telephone number (215) 599-9744
		City, town or country State ZIP code + 4 Philadelphia PA 19103		G Gross receipts \$ 9,811,885.
		F Name and address of principal officer Tim Hamilton 1617 JFK Blvd, #420 Philadelphia PA 19103		H(a) Is this a group return for affiliates? ☐ Yes ☒ No H(b) Are all affiliates included? ☐ Yes ☒ No If 'No,' attach a list (see instructions) H(c) Group exemption number ▶
I Tax-exempt status ☒ 501(c) (6) (insert no) ☐ 4947(a)(1) or ☐ 527				
J Website: ▶ www.foodexportusa.org				
K Form of organization ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶ L Year of Formation 1974 M State of legal domicile PA				

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: <u>To assist small and medium companies, located in the U.S. Northeast, in the exportation of agricultural products.</u>		
	2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its assets		
	3 Number of voting members of the governing body (Part VI, line 1a)	3	10
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	10
	5 Total number of employees (Part V, line 2a)	5	11
	6 Total number of volunteers (estimate if necessary)	6	0
Revenue	7a Total gross unrelated business revenue from Part VIII, column (C), line 12	7a	0.
	b Net unrelated business taxable income from Form 990-T, line 34	7b	
	8 Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9 Program service revenue (Part VIII, line 2g)	7,645,697.	9,075,106.
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	689,611.	657,664.
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	-76,257.	70,886.
	12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	210.	8,229.
	13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)	8,259,261.	9,811,885.
	14 Benefits paid to or for members (Part IX, column (A), line 4)	6,930,008.	5,397,286.
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	489,940.	554,338.
Expenses	16a Professional fundraising fees (Part IX, column (A), line 11e)		
	b Total fundraising expenses (Part IX, column (A), line 11f)		
	17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	735,599.	3,771,560.
	18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)	8,155,547.	9,723,184.
	19 Revenue less expenses Subtract line 18 from line 12	103,714.	88,701.
Net Assets or Fund Balances	20 Total assets (Part X, line 16)	Beginning of Year	End of Year
	21 Total liabilities (Part X, line 26)	2,028,739.	2,553,073.
	22 Net assets or fund balances Subtract line 21 from line 20	1,150,633.	1,586,266.

Part II Signature Block

Sign Here	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.	
	Signature of officer Timothy Hamilton Executive Director Type or print name and title	Date Aug. 5, 2010
Paid Preparer's Use Only	Preparer's signature KENNETH PARKER	Date 08/03/10
	Firm's name (or yours if self-employed), address, and ZIP + 4 FLYNN, HORLACHER & PARKER, P.C. 301 OXFORD VALLEY RD. STE 602 YARDLEY PA 19067	Check if self-employed ☐
	EIN 01-0601979 Phone no (215) 369-8210	Preparer's identifying number (see instructions) P00029523

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes ☐ No

BAA For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions.

TEEA0101 07/20/09 Form 990 (2009)

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Part III Statement of Program Service Accomplishments

1 Briefly describe the organization's mission

Food Export USA Northeast is chartered by the dues paying agricultural promotion agencies
of ten northeastern states. Its mission is to assist small and medium companies in
those states in the exportation of agricultural products.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

☐ Yes ☒ No

If 'Yes,' describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services?

☐ Yes ☒ No

If 'Yes,' describe these changes on Schedule O

4 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code _____) (Expenses \$ _____ including grants of \$ _____) (Revenue \$ _____)

Food Export Northeast participates in the Market Access Program (MAP),
an export program of the foreign agricultural service of the U.S. Dept of
Agriculture (USDA). It conducts trade shows and other international
promotion and marketing activities.

4b (Code _____) (Expenses \$ _____ including grants of \$ _____) (Revenue \$ _____)

4c (Code _____) (Expenses \$ _____ including grants of \$ _____) (Revenue \$ _____)

4d Other program services. (Describe in Schedule O)

(Expenses \$ _____ including grants of \$ _____) (Revenue \$ _____)

4e Total program service expenses ▶

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A		X
2 Is the organization required to complete Schedule B, Schedule of Contributors?		X
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I		X
4 Section 501(c)(3) organizations Did the organization engage in lobbying activities? If 'Yes,' complete Schedule C, Part II		
5 Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If 'Yes,' complete Schedule C, Part III		X
6 Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If 'Yes,' complete Schedule D, Part II		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III		X
9 Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV		X
10 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If 'Yes,' complete Schedule D, Part V		X
11 Is the organization's answer to any of the following questions 'Yes'? If so, complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable	X	
• Did the organization report an amount for land, buildings and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI		
• Did the organization report an amount for investments— other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII		
• Did the organization report an amount for investments— program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII		
• Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX		
• Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X		
• Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If 'Yes,' complete Schedule D, Part X		
12 Did the organization obtain separate, independent audited financial statement for the tax year? If 'Yes,' complete Schedule D, Parts XI, XII, and XIII	X	
12A Was the organization included in consolidated, independent audited financial statement for the tax year? If 'Yes,' completing Schedule D, Parts XI, XII, and XIII is optional	Yes	No
		X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E		X
14a Did the organization maintain an office, employees, or agents outside of the United States?		X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If 'Yes,' complete Schedule F, Part I	X	
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If 'Yes,' complete Schedule F, Part II		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If 'Yes,' complete Schedule F, Part III		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I		X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II		X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III		X
20 Did the organization operate one or more hospitals? If 'Yes,' complete Schedule H		X

Part IV Checklist of Required Schedules (continued)

	Yes	No
21 Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If 'Yes,' complete Schedule I, Parts I and II</i>	X	
22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If 'Yes,' complete Schedule I, Parts I and III</i>		X
23 Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete Schedule J</i>		X
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, and that was issued after December 31, 2002? <i>If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No,' go to line 25</i>		X
24b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
24c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
24d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If 'Yes,' complete Schedule L, Part I</i>		
25b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If 'Yes,' complete Schedule L, Part I</i>		
26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If 'Yes,' complete Schedule L, Part II</i>		X
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If 'Yes,' complete Schedule L, Part III</i>		X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)		
28a A current or former officer, director, trustee, or key employee? <i>If 'Yes,' complete Schedule L, Part IV</i>		X
28b A family member of a current or former officer, director, trustee, or key employee? <i>If 'Yes,' complete Schedule L, Part IV</i>		X
28c An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or direct or indirect owner? <i>If 'Yes,' complete Schedule L, Part IV</i>		X
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If 'Yes,' complete Schedule M</i>		X
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If 'Yes,' complete Schedule M</i>		X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If 'Yes,' complete Schedule N, Part I</i>		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If 'Yes,' complete Schedule N, Part II</i>		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If 'Yes,' complete Schedule R, Part I</i>		X
34 Was the organization related to any tax-exempt or taxable entity? <i>If 'Yes,' complete Schedule R, Parts II, III, IV, and V, line 1</i>		X
35 Is any related organization a controlled entity within the meaning of section 512(b)(13)? <i>If 'Yes,' complete Schedule R, Part V, line 2</i>		X
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If 'Yes,' complete Schedule R, Part V, line 2</i>		
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If 'Yes,' complete Schedule R, Part VI</i>		X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	X	

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Part V Statements Regarding Other IRS Filings and Tax Compliance

		Yes	No
1 a	Enter the number reported in Box 3 of form 1096, Annual Summary and Transmittal of U.S. Information Returns. Enter -0- if not applicable.		
1 a	37		
1 b	Enter the number of Forms W-2G included in line 1 a. Enter -0- if not applicable.		
1 b	0		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	X	
2 a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return.		
2 a	11		
2 b	If at least one is reported on line 2 a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1 a and 2 a is greater than 250, you may be required to <i>e-file</i> this return (see instructions).	X	
3 a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?		X
3 b	If 'Yes' has it filed a Form 990-T for this year? If 'No,' provide an explanation in Schedule O.		
4 a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		X
b	If 'Yes,' enter the name of the foreign country: See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
5 a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		X
5 b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		X
5 c	If 'Yes,' to line 5 a or 5 b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?		
6 a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?		X
6 b	If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not deductible?		
7	Organizations that may receive deductible contributions under section 170(c).		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		X
b	If 'Yes,' did the organization notify the donor of the value of the goods or services provided?		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		X
d	If 'Yes,' indicate the number of Forms 8282 filed during the year.		
d	7 d		
e	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		X
g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?		
h	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?		
9	Sponsoring organizations maintaining donor advised funds.		
a	Did the organization make any taxable distributions under section 4966?		
9 a			
b	Did the organization make any distribution to a donor, donor advisor, or related person?		
9 b			
10	Section 501(c)(7) organizations. Enter:		
a	Initiation fees and capital contributions included on Part VIII, line 12.	10 a	
b	Gross Receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.	10 b	
11	Section 501(c)(12) organizations. Enter:		
a	Gross income from other members or shareholders.	11 a	
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).	11 b	
12 a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		
b	If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year.	12 b	

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Form 990 (2009)

Part VI Governance, Management and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Section A. Governing Body and Management

	Yes	No
1a Enter the number of voting members of the governing body	1a	10
b Enter the number of voting members that are independent	1b	10
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee or key employee?	2	X
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	X
4 Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	4	X
5 Did the organization become aware during the year of a material diversion of the organization's assets?	5	X
6 Does the organization have members or stockholders?	6	X
7a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a	X
b Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b	X
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following		
a The governing body?	8a	X
b Each committee with authority to act on behalf of the governing body?	8b	X
9 Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O	9	X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code)

	Yes	No
10a Does the organization have local chapters, branches, or affiliates?	10a	X
b If 'Yes,' does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b	
11 Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11	X
11A Describe in Schedule O the process, if any, used by the organization to review this Form 990		
12a Does the organization have a written conflict of interest policy? If 'No,' go to line 13	12a	X
b Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X
c Does the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this is done	12c	X
13 Does the organization have a written whistleblower policy?	13	X
14 Does the organization have a written document retention and destruction policy?	14	X
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official	15a	X
b Other officers of key employees of the organization	15b	X
If 'Yes' to line 15a or 15b, describe the process in Schedule O (See instructions.)		
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	X
b If 'Yes,' has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosures

17 List the states with which a copy of this Form 990 is required to be filed: _____

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply.

☐ Own website ☐ Another's website ☒ Upon request

19 Describe in Schedule O whether (and if so, how) the organization makes its governing documents, conflict of interest policy, and financial statements available to the public

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization

► Jason Gascoyne 1617 JFK Blvd, Ste 420 Philadelphia, PA 19103 (215) 599-9744

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

1 a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees. See instructions for definition of 'key employees.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if the organization did not compensate any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Tim Hamilton Executive Director	20.00			X				0.	0.	0.
Roger Albee Vice President	2.00	X		X				0.	0.	0.
Scott Soares Board Member	2.00	X						0.	0.	0.
Patrick Hooker Secretary/Treasurer	2.00	X		X				0.	0.	0.
Kenneth Ayars Board Member	2.00	X						0.	0.	0.
Douglas Fisher Board Member	2.00	X						0.	0.	0.
Ed Kee Board Member	2.00	X						0.	0.	0.
F. Philip Prelli President	2.00	X		X				0.	0.	0.
Russell Redding Board Member	2.00	X						0.	0.	0.
Seth Bradstreet III Board Member	2.00	X						0.	0.	0.
Lorraine Merrill Board Member	2.00	X						0.	0.	0.
Dennis Wolff Board Member	2.00	X						0.	0.	0.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (cont.)

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
1 b Total								0.	0.	0.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization ▶ 0

3 Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? If 'Yes,' complete Schedule J for such individual

	Yes	No
3		X
4		X
5		X

4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If 'Yes' complete Schedule J for such individual

5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? If 'Yes,' complete Schedule J for such person

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	(B) Description of Services	(C) Compensation
See Schedule Attached		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ▶ 8

Part VIII Statement of Revenue

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
CONTRIBUTIONS, GIFTS, GRANTS AND OTHER SIMILAR AMOUNTS	1a Federated campaigns	1a				
	b Membership dues	1b	50,100.			
	c Fundraising events	1c				
	d Related organizations	1d				
	e Government grants (contributions)	1e	9,025,006.			
	f All other contributions, gifts, grants, and similar amounts not included above	1f				
	g Noncash contribns included in lns 1a-1f	\$				
	h Total. Add lines 1a-1f		9,075,106.			
PROGRAM SERVICE REVENUE	2a Administration Fees	Business Code 900099	390,436.	390,436.	0.	0.
	b Application Fees	900099	46,700.	46,700.	0.	0.
	c Participation Fees	900099	220,528.	220,528.	0.	0.
	d					
	e					
	f All other program service revenue					
	g Total. Add lines 2a-2f		657,664.			
	OTHER REVENUE	3 Investment income (including dividends, interest and other similar amounts)		70,886.	70,886.	0.
4 Income from investment of tax-exempt bond proceeds						
5 Royalties						
6a Gross Rents		(i) Real (ii) Personal				
b Less rental expenses						
c Rental income or (loss)						
d Net rental income or (loss)						
7a Gross amount from sales of assets other than inventory		(i) Securities (ii) Other				
b Less cost or other basis and sales expenses						
c Gain or (loss)						
d Net gain or (loss)						
8a Gross income from fundraising events (not including \$ of contributions reported on line 1c) See Part IV, line 18		a				
b Less. direct expenses		b				
c Net income or (loss) from fundraising events						
9a Gross income from gaming activities See Part IV, line 19		a				
b Less: direct expenses		b				
c Net income or (loss) from gaming activities						
10a Gross sales of inventory, less returns and allowances		a				
b Less. cost of goods sold		b				
c Net income or (loss) from sales of inventory						
Miscellaneous Revenue	Business Code					
11a Miscellaneous Revenue	900099	8,229.	8,229.	0.	0.	
b						
c						
d All other revenue						
e Total. Add lines 11a-11d		8,229.				
12 Total revenue. See instructions		9,811,885.	736,779.	0.	0.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

<i>Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.</i>	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	5,397,286.			
2 Grants and other assistance to individuals in the U.S. See Part IV, line 22				
3 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees				
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1) and persons described in section 4958(c)(3)(B))				
7 Other salaries and wages	450,688.			
8 Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	17,378.			
9 Other employee benefits	50,890.			
10 Payroll taxes	35,382.			
11 Fees for services (non-employees)				
a Management	2,094,023.			
b Legal	563.			
c Accounting	25,411.			
d Lobbying				
e Prof fundraising svcs See Part IV, ln 17				
f Investment management fees				
g Other	7,719.			
12 Advertising and promotion	178,603.			
13 Office expenses	227,269.			
14 Information technology	21,897.			
15 Royalties				
16 Occupancy	61,883.			
17 Travel	396,195.			
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	551,944.			
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	28,471.			
23 Insurance	11,171.			
24 Other expenses. Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.)				
a Other Operating Expenses	166,411.			
b				
c				
d				
e				
f All other expenses				
25 Total functional expenses. Add lines 1 through 24f	9,723,184.			
26 Joint costs. Check here ☐ if following SOP 98-2. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X Balance Sheet

		(A) Beginning of year		(B) End of year
ASSETS	1 Cash — non-interest-bearing	168,822.	1	139,031.
	2 Savings and temporary cash investments		2	
	3 Pledges and grants receivable, net	1,156,131.	3	1,811,210.
	4 Accounts receivable, net	55,734.	4	0.
	5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	236,250.	9	144,392.
	10a Land, buildings, and equipment: cost or other basis Complete Part VI of Schedule D	10a 211,539.		
	b Less accumulated depreciation	10b 147,057.		
	11 Investments — publicly-traded securities	323,518.	11	393,958.
	12 Investments — other securities. See Part IV, line 11		12	
	13 Investments — program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11		15	
16 Total assets. Add lines 1 through 15 (must equal line 34)	2,028,739.	16	2,553,073.	
LIABILITIES	17 Accounts payable and accrued expenses	465,110.	17	802,491.
	18 Grants payable		18	
	19 Deferred revenue	185,523.	19	223,775.
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities. Complete Part X of Schedule D	500,000.	25	560,000.
	26 Total liabilities. Add lines 17 through 25	1,150,633.	26	1,586,266.
NET ASSETS OR FUND BALANCES	Organizations that follow SFAS 117, check here ☒ and complete lines 27 through 29 and lines 33 and 34.			
	27 Unrestricted net assets	878,106.	27	966,807.
	28 Temporarily restricted net assets		28	
	29 Permanently restricted net assets		29	
	Organizations that do not follow SFAS 117, check here ☐ and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		30	
	31 Paid-in or capital surplus, or land, building, and equipment fund		31	
	32 Retained earnings, endowment, accumulated income, or other funds		32	
	33 Total net assets or fund balances	878,106.	33	966,807.
	34 Total liabilities and net assets/fund balances	2,028,739.	34	2,553,073.

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Form 990 (2009)

Part XI Financial Statements and Reporting

1 Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other

If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O

2a Were the organization's financial statements compiled or reviewed by an independent accountant?

b Were the organization's financial statements audited by an independent accountant?

c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

d If 'Yes' to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both:

☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?

b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

	Yes	No
2a		X
2b	X	
2c	X	
3a	X	
3b	X	

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Form 990 (2009)

**SCHEDULE D
(Form 990)**Department of the Treasury
Internal Revenue Service

Name of the organization

Supplemental Financial Statements

- ▶ Complete if the organization answered 'Yes,' to Form 990,
Part IV, lines 6, 7, 8, 9, 10, 11, or 12.
▶ Attach to Form 990. ▶ See separate instructions

OMB No 1545-0047

2009**Open to Public
Inspection**

Employer identification number

Food Export USA - Northeast

23-7422643

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts Complete if the organization answered 'Yes' to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate contributions to (during year)		
3 Aggregate grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?		☐ Yes ☐ No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor or for any other purpose conferring impermissible private benefit?		☐ Yes ☐ No

Part II Conservation Easements Complete if the organization answered 'Yes' to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e.g., recreation or pleasure)	☐ Preservation of an historically important land area
☐ Protection of natural habitat	☐ Preservation of certified historic structure
☐ Preservation of open space	

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 8/17/06	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ _____

4 Number of states where property subject to conservation easement is located ▶ _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easement it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶ _____

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets

Complete if the organization answered 'Yes' to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items.

(i) Revenues included in Form 990, Part VIII, line 1 ▶ \$ _____

(ii) Assets included in Form 990, Part X ▶ \$ _____

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a Revenues included in Form 990, Part VIII, line 1 ▶ \$ _____

b Assets included in Form 990, Part X ▶ \$ _____

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

- a ☐ Public exhibition
b ☐ Scholarly research

c ☐ Preservation for future generations

- d ☐ Loan or exchange programs
e ☐ Other _____

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements Complete if organization answered 'Yes' to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian, or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If 'Yes,' explain the arrangement in Part XIV and complete the following table

	Amount
1c	
1d	
1e	
1f	

c Beginning balance

d Additions during the year

e Distributions during the year

f Ending balance

2a Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☐ No

b If 'Yes,' explain the arrangement in Part XIV

Part V Endowment Funds Complete if organization answered 'Yes' to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2 Provide the estimated percentage of the year end balance held as

a Board designated or quasi-endowment ▶ _____ %

b Permanent endowment ▶ _____ %

c Term endowment ▶ _____ %

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i) unrelated organizations

(ii) related organizations

b If 'Yes' to 3a(ii), are the related organizations listed as required on Schedule R?

	Yes	No
3a(i)		
3a(ii)		
3b		

4 Describe in Part XIV the intended uses of the organization's endowment funds

Part VI Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated Depreciation	(d) Book Value
1a Land				
b Buildings				
c Leasehold improvements		39,129.	19,039.	20,090.
d Equipment		118,515.	99,423.	19,092.
e Other		53,895.	28,595.	25,300.
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c))				64,482.

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Schedule D (Form 990) 2009

Part VII Investments—Other Securities See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Financial derivatives		
Closely-held equity interests		
Other		
Total (Column (b) must equal Form 990 Part X, col. (B) line 12) ▶		

Part VIII Investments—Program Related (See Form 990, Part X, line 13)

(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Total (Column (b) must equal Form 990, Part X, Col. (B) line 13) ▶		

Part IX Other Assets (See Form 990, Part X, line 15)

(a) Description	(b) Book value
Total. (Column (b) must equal Form 990, Part X, col. (B), line 15) ▶	

Part X Other Liabilities (See Form 990, Part X, line 25)

(a) Description of Liability	(b) Amount
Federal Income Taxes	
Advances Due to Funding Source	560,000.
Total (Column (b) must equal Form 990, Part X, col. (B) line 25) ▶	560,000.

2. FIN 48 Footnote In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48.

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	9,811,885.
2	Total expenses (Form 990, Part IX, column (A), line 25)	9,723,184.
3	Excess or (deficit) for the year. Subtract line 2 from line 1	88,701.
4	Net unrealized gains (losses) on investments	
5	Donated services and use of facilities	
6	Investment expenses	
7	Prior period adjustments	
8	Other (Describe in Part XIV)	
9	Total adjustments (net) Add lines 4 through 8	
10	Excess or (deficit) for the year per audited financial statements Combine lines 3 and 9	88,701.

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements	1	9,811,885.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains on investments	2a	
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIV)	2d	
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	9,811,885.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investments expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	
c	Add lines 4a and 4b	4c	
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)	5	9,811,885.

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements	1	9,723,184.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25.		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIV)	2d	
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	9,723,184.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investments expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	
c	Add lines 4a and 4b	4c	
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)	5	9,723,184.

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Part XIV	Supplemental Information <i>(continued)</i>
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1

3. The number of other organizations that have been established in the past 12 months.

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Part IV Supplemental Information

Complete this part to provide the information required in Part I, line 2, and any additional information.

Pt I Line 2 Funds are administered in accordance with the MAP Program guidelines and FAS/USDA policy and procedures for their use. The Organization has developed and adheres to internal policy and procedures as well, including an ethical business conduct and conflict of interest policy. Grant spending reports are regularly reviewed by Management Staff, and by the Board on an annual basis. The Organization undergoes A-133 auditing requirements and outside CPA financial review, as well as FAS compliance team reviews on an annual basis.

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 21 or 22.

▶ Attach to Form 990.

2009

Open to Public Inspection

Employer identification number

23-7422643

Part I	General Information on Grants and Assistance
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- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II **Grants and Other Assistance to Governments and Organizations in the United States.** Complete if the organization answered 'Yes' to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non cash assistance	(f) Method of valuation (book, FMV, appraisal, ...)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
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[illegible]

- 2** Enter total number of section 501(c)(3) and government organizations
- 3** Enter total number of other organizations

BAA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

TEEA3901 02/10/10

Schedule I (Form 990) 2009

SCHEDULE O
(Form 990)

Department of the Treasury
Internal Revenue Service

Name of the organization

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.
▶ Attach to Form 990.

OMB No 1545-0047

2009

Open to Public
Inspection

Food Export USA - Northeast

Employer identification number

23-7422643

Pt VI-B, Line 11A The Organization's preparation/review process of Form 990 starts with a
fiscal audit, and is prepared using audited financials. A CPA firm is
engaged to take the information from the financials, along with compilation of
other data, and prepare a 990 and any other supplemental schedules/returns
that comply with government requirements. The draft 990 prepared by the firm is
reviewed internally by the Organization's management, and a copy is sent to the
Board Treasurer. The documents are then filed and maintained for a period
of no less than 10 years.

Pt VI-B, Line 12c The Organization has all staff annually undergo a review of the employee handbook,
which includes specifically a review of ethical business conduct/conflict of interest
issues. All staff are required to sign an acknowledgement that they
understand and abide by the rules of the Organization. Similarly, the board
is provided a questionnaire annually that addresses conflict of interest and
disclosure of any potential conflicts. Should a conflict be identified,
the Board of Trustees, in consultation with the Executive Director, shall
determine the proper course of actions to address the conflict, (e.g. recusal).

Pt VI-B, Line 15 A personnel subcommittee of the Food Export Board of Directors comprising
the board president, past president, and 3 other members conduct a formal review
annually of the Executive Director, including compensation review and changes. As part
of that process, the board personnel committee reviews organizational goals vs.
results, individual goals vs. results, and salary surveys/reports
with data on compensation for similarly employed individuals.

Pt VI-C, Line 19 The Organization's governing documents, conflict of interest policy
and financial statements are not available to the public.

Pt VI-A, Line 6 The Organization's members consist of the 10 Northeastern State
Departments of Agriculture.

Name of the organization

Employer identification number

Food Export USA - Northeast

23-7422643

Pt VII, Sec A, Line 1 Per the Organization's bylaws and the state laws that the Organization is incorporated under; the Executive Director is not an officer of the Organization. However, the Executive Director is reported as an officer on the Form 990, per to the instructions of the form.

**Food Export USA Northeast
Form 990, December 31, 2009
Part VII, Section B
List of Contractors paid over \$100,000**

Vendor Name	Address1	City	State	Zip	Description of Services	Amount paid
Colleen Coyne	25 Fairway Circle	Hope Valley	RI	02832	Consulting and Trade Servicing	\$ 116,569 15
Diversified Business Communications	121 Free Street	Portland	ME	04112	Trade Show booths & exhibiting	\$ 310,555 34
Euromonitor International	224 S Michigan Ave, Ste 1500	Chicago	IL	60604	Consulting and Trade Servicing	\$ 676,000 00
Faye Clack Marketing And Communications Inc	170 Robert Speck Parkway	Mississauga	ONT	L4Z 3G1	Consulting and Trade Servicing	\$ 205,631 93
Food Export Association Of The Midwest Usa	309 W Washington Suite 600	Chicago	IL	60606 3217	Cost Sharing / Management Services	\$ 571,431 14
G L Events	500 Mamaroneck Avenue, Suite 320	Harrison	NY	10528	Trade Show booths & exhibiting	\$ 145,150 79
Mana Kraus Marketing And Kommunikation Gmbh	Po Box 150111 53040 Bonn Germany Bon	Bonn	Germany		Consulting and Trade Servicing	\$ 412,693 68
Markonsult	58 Rue Pottier F-78150 Le Chesnay	Paris	France		Consulting and Trade Servicing	\$ 139,661 88
Count						8

**Food Export USA Northeast
Form 990, December 31, 2009
Schedule I, Part II
Branded Program Participants receiving over \$5k in 2009**

Name	Address	EIN Number	2009 payments
123 GLUTEN FREE INC	125 ORANGE TREE DRIVE CHAGRIN FALLS OH 44022	56-2460390	13,575 64
ALADDIN BAKERS INC	240 25TH STREET BROOKLYN NY 11232	11-2424862	6,439 93
AGRO FARMA INC	669 CO NWY 25 NEW BERLIN NY 13411	20-2069997	27,337 20
AMERICAN FOOD SERVICE INC	PO BOX 771 BOONVILLE NY 13309-0771	46-0521065	13,834 63
ALEXANDER MINN WINE GROUP	C/O MICHAEL CHEN 176 GARTH RD APT 5P SCARSDALE NY 10583-3833	26-4300609	10,198 67
AM SALES AND MARKETING INC	8899 BRISTOL BEND FT MYERS FL 33908	59-2765418	359,429 70
ALL NATURAL MAINE ROOT	1406 SMITH RD AUSTIN TX 78721	13-4217661	8,732 01
ALLIED OLD ENGLISH	100 MARKLEY ST PORT READING NJ 07064-1897	22-1620386	11,025 11
ARISTO HEALTH INC	18 CATTANO AVE STE 5 MORRISTOWN NJ 07960-6846	22-3645294	5,573 69
BAL MARKETING	156 MINELOA BOULEVARD MINELOA NY 11501	11-3199205	198,813 36
BELL EXPORT FOODS GROUP	108 E ERICKSON ESSINGTON PA 19029	23-2916103	26,885 30
BIRKETT MILLS	PO Box 440 163 Main St Penn Yan NY 14527-0440	16-0352100	5,018 00
GARDEN OF LIGHT INC DBA BAKERY ON MAIN	2836 MAIN STREET GLASTONBURY CT 06033-1036	06-1337664	18,382 04
BOSCO PRODUCTS INC	441 ROUTE 202 TOWACO NJ 07082	22-2665715	108,022 31
BROTHER AND SISTER FOOD SERVICES	713 SOUTH 22ND STREET HARRISBURG PA 17104	25-1900882	43,540 72
CHERRYBROOK KITCHEN	20 MALL RD STE 410 BURLINGTON MA 01803-4129	20-4596719	14,437 92
CABOT CREAMERY COOP DBA AGRI MARK INC	1401 MAIN STREET WEST SUITE 103 ONALASKA WI 54650	04-2704972	41,387 35
CERTIFIED CLAM CORPORATION	P O BOX 383 HIGHLANDS NJ 07732-0383	22-3606459	13,603 88
CHEL TEN HOUSE PRODUCTS INC	607 HERON DRIVE PO BOX 434 BRIDGEPORT NJ 08014	23-1293477	79,615 58
COZY HARBOR SEAFOOD	PO BOX 389 PORTLAND ME 04112	01-0368494	23,650 03
CAESARS PASTA PRODUCTS	1001 LOWER LANDING ROAD BLACKWOOD NJ 08012	22-1840719	24,324 14
CPW MARKETING ASSOCIATES CORPORATION	31 NOEL AVE EDISON NJ 08817	26-1628805	61,123 50
CURRIED FAVORS INC	PO BOX 1482 WOODSTOCK NY 12498	20-5727934	17,243 00
DAREL COMPANY INC DBA ELAFOOD USA	140 EASTERN AVENUE CHELSEA MA 02150-3352	75-3266835	24,454 22
DECAS BOTANICAL SYNERGIES	4 OLD FORGE DRIVE CARVER MA 02330	20-8617204	46,988 73
DGM COMMODITIES CORP	49 WATERMILL LANE GREAT NECK NY 11021	11-3555111	300,000 00
DYNAMIC HEALTH LABS INC	110 BRIDGE STREET BROOKLYN NY 11201	11-3227584	26,433 10
DANIELE INTERNATIONAL INC	105 DAVIS DR PO BOX 106 PASCOAG RI 02859-3507	05-0365821	6,617 22

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Name	Address	EIN Number	2009 payments
DURKEE MOWER INC	PO BOX 47002 EMPIRE STREET LYNN MA 01903	04-3521316	19,855 66
EAST COAST SEAFOOD	175 ALLEY STREET PO BOX 790 LYNN MA 01905	04-2730100	25,583 09
ECUADORIAN RAINFOREST LLC	25 MAIN ST BUILDING 6 BELLEVILLE NJ 07109-3059	22-3641999	16,872 01
EDV INTERNATIONAL GROUP	2737 MARION AVENUE SUITE 3C BRONX NY 10458	27-2151819	37,200 00
EASTERN FISHERIES INC	14 HERVEY TICHON AVENUE NEW BEDFORD MA 02740	04-2654500	42,754 58
FAMOUS FOODS EXPRESS CORP DBA RAYS NEW YORK	18 POND STREET SHARON MA	04-3497983	18,445 41
FINICKY FOODS	PO BOX 1322 1330 NORTH BROAD STREET LANSDALE PA 19446	57-1186961	74,791 80
FOOD INGREDIENTS SOLUTIONS	10 MALCOLM AVE 1 TETERBORO NJ 07608-1012	13-4046909	10,218 91
FUTURE INTERNATIONAL INC	1600 ST GEORGES AVE SUITE 218 RAHWAY NJ 07065	22-3107869	17,134 72
FOODTOWN INTERNATIONAL INC	145 TALMADGE ROAD EDISON NJ 08817	22-3628808	183,667 22
FOOD UNITED LLC	113 SOUTHVIEW ROAD SYRACUSE NY 13209	20-5747563	34,631 71
FIZZY LIZZY LLC	265 LAFAYETTE ST APT D20 NEW YORK NY 10012-4039	13-4123699	11,830 45
AMS LLC DBA GAGNE FOODS INC	THE ROBINHOOD FREE MEETING HOUSE 25 WING FARM PARKWAY BATH ME	20-5688958	13,912 34
GAKS SNACKS DBA HOMEFREE LLC	12 BEDROS STREET WINDHAM NH 03087	06-1743283	9,634 40
GLOBAL EXPORT MARKETING CO LTD	450 FASHION AVENUE SUITE 2200 NEW YORK NY 10123-2200	13-3496791	185,155 00
GIOVANNI FOOD CO INC	4645 CROSSROADS PARKEAY DRIVE LIVERPOOL NY 13088	16-1144461	8,457 63
GOT IT RIGHT FOODS, LLC	1745 W ALLEN ST ALLENTOWN PA 18104	35-2352611	6,320 00
GLOBAL RELIANCE INC	12 ROSZEL ROAD SUITE A 202 PRINCETON NJ 08540	22-3597430	121,294 45
GOOD GROCERIES COMPANY INC	98 4TH STREET, SUITE 107 BROOKLYN NY 11231	11-2670586	84,450 47
HARBAR LLC	320 TURNPIKE STREET CANTON MA 02021	20-3788522	17,939 68
HERBAL WATER	308 E LANCASTER SUITE 110 WYNNWOOD PA 19096	52-2424412	21,671 11
HILLSIDE CANDY	35 HILLSIDE AVENUE HILLSIDE NJ 07205	51-0470594	48,204 10
FREEDOM FOODS	160 HILLSIDE LN RANDOLPH VT 05060-1185	41-2278185	7,638 26
HOFFS BAKERY	2 SIXTH STREET MEDFORD MA 02155	04-3032265	18,861 76
IAM INTERNATIONAL INC	4 SADDLE RIDGE DR LEBANON NJ 08833-3249	22-3294661	8,454 82
INTERNATIONAL AMERICAN SUPERMARKETS CORP	262 OLD NEW BRUNSWICK ROAD PISCATAWAY NJ 08854	22-2645245	157,834 30
ISLAND CREEK OYSTERS INC	PO BOX 348 DUXBURY MA 02331	20-4525853	18,429 26
IRON HORSE BEVERAGE	68 S SERVICE RD, STE 100 MELVILLE NY 11747-2350	20-8903300	5,898 94
INNOVATIVE FOODS/GOODWIVES HORS D'OEUVRES	330 BALLARDVALE ST WILMINGTON MA 01887-1012	65-1191504	10,418 73

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JACKS ALIMENTARY SUPPLY INC	54 WEST FIFTH AVENUE IOWELL ma 01854	04-3547480	14,232 50
JACQUELINES WHOLESale BAKERY INC	MARC HAZEL 96 SWAMPSCOTT ROAD UNIT 1 SALEM MA 01970	04-3494317	18,185 65
JOHN WM MACYS CHEESESTICKS	80 KIPP AVE ELMWOOD PARK NJ 07407-1011	22-3059226	27,750 06
KUHNS BROTHERS LOG HOMES INC	700 HEPBURN STREET SUITE 2 MILTON PA 17847	23-2503572	15,621 98
KWIK ENTERPRISES LLC DBA VITAMINS FOR LIFE	1806 BELLMORE STREET OAKHURST NJ 07755	22-3628948	198,782 77
KOZY SHACK ENTERPRISES INC	83 LUDY STREET HICKSVILLE NY 11802-9011	11-3504157	77,847 25
LUNDS FISHERIES INC	PO BOX 830 997 OCEAN DRIVE CAPE MAY NJ 08204	21-0682900	20,362 50
LATE JULY ORGANIC SNACKS	PO BOX 1078 3166 MAIN ST BARNSTABLE MA 02630-2078	13-4140992	43,037 79
LOVE AND QUICHES DESSERTS LTD	178 HANSE AVENUE FREEPORT NY 11520	11-2331280	5,647 61
LA VITA HEALTH FOOD LLC	3 GOLAR DRIVE MONSEY NY 10952	20-0843354	7,800 00
MARDER TRAWLING INC	22 S WATER ST NEW BEDFORD MA 02740	04-2858160	16,848 98
MAINE INTERNATIONAL TRADE CENTER	511 CONGRESS STREET PORTLAND ME 04101-3428	01-0509118	7,628 51
METZGER SPECIALTY BRAND INC	250 WEST 57TH STREET SUITE 1005 NEW YORK NY 10107	55-0789891	5,176 18
NEW EDGE INTERNATIONAL LLC	725 RIVER ROAD SUITE 32-233 EDGEWATER NJ 07020	30-0390219	14,374 24
NELSON FARMS	3261 ROUTE 20 CAZENOVIA NY 13035	15-0560110	7,339 09
NATURALLY NORA INC	145 WITHERSPOON STREET SUITE C 4 PRINCETON NJ 08542	26-1896791	9,970 02
NORTHERN PELAGIC GROUP LLC	4 FISH ISLAND NEW BEDFORD MA 02740	45-0481134	8,332 90
STIRRINGS LLC	1 WEST STREET UNIT 2 FALL RIVER MA 02720-1336	20-8668437	68,955 30
OAK ISLAND SEAFOOD INC	17 MERRILL DRIVE PO BOX 1161 ROCKLAND ME 04841	26-0189909	7,270 18
OLD LYME GOURMET CO DBA DEEP RIVER SNACKS	4 HUNTLEY ROAD PO BOX 373 OLD LYME CT 06371	10-0006406	6,392 70
OMNIPRO INC	PO BOX 278 MADISON MS 39130	83-0398866	28,668 88
PEANUT BUTTER AND COMPANY	240 SULLIVAN ST FRNT C NEW YORK NY 10012-4857	13-4015642	44,915 31
PORTLAND PROCESSING LLC DBA CLAW ISLAND FOOD	192 WALDRON WAY PORTLAND ME 04103	01-0513306	19,994 49
MERCERS DAIRY	13584 NYS RT 12 BOONVILLE NY 13309	16-1604619	24,821 64
THE RICE ECONOMICS GROUP	PO BOX 2446 WESTFIELD NJ 07091-2446	22-3782490	321,723 08
ROYAL WINE CORPORATION	ATTN MRS CHANA SOLOFF 63 LEFANTE WAY BAYONNE NJ 07002	13-5545767	23,914 34
RASTELLI BROTHERS INC DBA RASTELLI FOODS	300 HERON DRIVE SWEDESBORO NJ 08085	22-2332643	15,642 50
STRAIGHT ARROW PRODUCTS INC	2020 HIGHLAND AVE BETHLEHEM PA 18020-8963	22-1910029	48,969 82

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Name	Address	EIN Number	2009 payments
SB GLOBAL FOODS INC	1330 N BROAD ST LANSDALE PA 19446	23-2634983	35,815 45
SEA FRESH USA INC	45 ALL AMERICAN WAY N KINGSTOWN RI 02852-2607	05-0403964	6,307 00
Source, Inc	101 Fowler Rd North Branford CT 06471	06-0956946	7,419 73
SNACK FACTORY INC	PO BOX 3562 PRINCETON NJ 08543	26-3716107	62,228 32
SMITH PACKING CO	PO BOX 520 105-125 WASHINGTON STREET UTICA NY 13503-0520	15-0503204	8,905 24
SEA TRADE INTERNATIONAL COMPANY INC	105 BARTLETT STREET PORTSMOUTH NH 03801	02-0354121	18,779 35
THE BARKING DOG LTD	7 BEECH HILL ROAD EXETER NH 03833	02-0500359	12,561 97
TERRAFINA LLC	204 28TH STREET BROOKLYN NY 11232	20-3238499	5,071 72
THE FILLO FACTORY	PO BOX 155 74 CORTLAND AVENUE DUMONT NJ 07628	22-3254532	10,439 95
TRADE INTERNATIONAL GROUP USA INC	36 ALGONKIN STREET STATEN ISLAND NY 10312	13-4178166	109,513 55
TOAD ALLY SNAX INC	1410 FARRAGUT AVENUE BRISTOL PA 19007	23-2251888	5,002 25
TOMASELLO WINERY INC	225 N WHITE HORSE PIKE HAMMONTON NJ 08037	21-0663875	7,092 21
DR PRAEGERS SENSIBLE FOOD	9 BOUMAR PLACE ELMWOOD PARK NJ 07407	22-3277543	21,044 22
VILLAGE MIXES	21 PIPER DRIVE STRAFFORD NH 03854	20-0508718	8,606 16
VENUS WAFERS	70 RESEARCH RD HINGHAM MA 02043-4341	04-2994607	14,416 70
WOLFGANG CANDY COMPANY INC	50 EAST 4TH AVENUE YORK PA 17404	20-0084322	6,097 67
WORLD GOURMET MARKETING LLC	49 LINCOLN RD BUTLER NJ 07405-1801	55-0802961	52,770 93
WAN JA SHAN SOY SAUCE	MANDARIN SOY SAUCE INC 4 SAND STATION ROAD MIDDLETOWN NY 10940	20-8359560	16,215 26
WHITE TOQUE INC	GOURMET USA 11 ENTERPRISE AVENUE NORTH SECAUCUS NJ 07094	11-3094261	11,928 82
XTAZY BEVERAGE	1535 MCDONALD AVE BROOKLYN NY 11230-5512	20-2961636	34,691 55
ZEIGLER BROTHERS INC	PO BOX 95 400 GARDNERS STATION ROAD GARDNERS PA 17324	23-1321071	5,578 65

**Application for Extension of Time To File an
Exempt Organization Return**

OMB No. 1545-1709

Department of the Treasury
Internal Revenue Service► **File a separate application for each return.**

- If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** and check this box ☒
- If you are filing for an **Additional (Not Automatic) 3-Month Extension**, complete only **Part II** (on page 2 of this form)

Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868.**Part I Automatic 3-Month Extension of Time.** Only submit original (no copies needed).A corporation required to file Form 990-T and requesting an automatic 6-month extension — check this box and complete Part I only ☐*All other corporations (including 1120-C filers), partnerships, REMICS, and trusts must use Form 7004 to request an extension of time to file income tax returns*

Electronic Filing (e-file). Generally, you can electronically file Form 8868 if you want a 3-month automatic extension of time to file one of the returns noted below (6 months for a corporation required to file Form 990-T). However, you cannot file Form 8868 electronically if (1) you want the additional (not automatic) 3-month extension or (2) you file Forms 990-BL, 6069, or 8870, group returns, or a composite or consolidated Form 990-T. Instead, you must submit the fully completed and signed page 2 (Part II) of Form 8868. For more details on the electronic filing of this form, visit www.irs.gov/efile and click on *e-file for Charities & Nonprofits*.

Type or print File by the due date for filing your return. See instructions.	Name of Exempt Organization	Employer identification number
	Food Export USA - Northeast	23-7422643
	Number, street, and room or suite number. If a P.O. box, see instructions.	
	1617 JFK Boulevard, #420	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions.	
	Philadelphia	PA 19103

Check type of return to be filed (file a separate application for each return)

☒ Form 990	☐ Form 990-T (corporation)	☐ Form 4720
☐ Form 990-BL	☐ Form 990-T (section 401(a) or 408(a) trust)	☐ Form 5227
☐ Form 990-EZ	☐ Form 990-T (trust other than above)	☐ Form 6069
☐ Form 990-PF	☐ Form 1041-A	☐ Form 8870

- The books are in the care of ► Jason Gascoyne

Telephone No ► (215) 599-9744 FAX No ► _____

- If the organization does not have an office or place of business in the United States, check this box ☐
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____ If this is for the whole group, check this box ☐ If it is for part of the group, check this box ☐ and attach a list with the names and EINs of all members the extension will cover

- 1 I request an automatic 3-month (6 months for a corporation required to file Form 990-T) extension of time until Aug 16, 20 10, to file the exempt organization return for the organization named above. The extension is for the organization's return for

- ☒ calendar year 20 09 or
► ☐ tax year beginning _____, 20 _____, and ending _____, 20 _____

- 2 If this tax year is for less than 12 months, check reason ☐ Initial return ☐ Final return ☐ Change in accounting period

3a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.	3a	\$	0.
b If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.	3b	\$	0.
c Balance Due. Subtract line 3b from line 3a. Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.	3c	\$	0.

Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.**BAA For Privacy Act and Paperwork Reduction Act Notice, see instructions.**Form **8868** (Rev. 4-2009)