

# See a Social Security Number? Say Something! Report Privacy Problems to https://public.resource.org/privacy Or call the IRS Identity Theft Hotline at 1-800-908-4490



# Form **99**(

Department of the Treasury Internal Revenue Service

## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

benefit trust or private foundation)
 The organization may have to use a copy of this return to satisfy state reporting requirements.

2009
Open to Public Inspection

Α	For th	e 2009 calendar year, or tax year beginning and ending	g	
В	Check if applicab	nearks	D Employer identifi	ication number
	Addre	ess labelor   P   print or <u>Educational</u> Testing Service		
	Name	type. But a	21-063	34479
「	Initial return			
Ē	Termi	I Canadina I	,	1-9000
7	Amen	nded tions.	G Gross receipts \$	960 992 636.
┌	Appli		H(a) Is this a group r	
	pend	F Name and address of principal officer:Frank R. Gatti	for affiliates?	Yes X No
		same as C above	H(b) Are all affiliates in	
7	Tax-ex	rempt status: x 501(c) ( 3 ) ◀ (insert no.) 4947(a)(1) or 527	· ·	list. (see instructions)
		ite: > www.ets.org	H(c) Group exemption	
				M State of legal domicile: NY
	art I			
	1	Briefly describe the organization's mission or most significant activities: See Page 2	Part III Ouestion	1
Activities & Governance				7
Ē	2	Check this box  if the organization discontinued its operations or disposed of	more than 25% of its net a	ssets.
Š	3	Number of voting members of the governing body (Part VI, line 1a)		18
Ğ	4	Number of independent voting members of the governing body (Part VI, line 1b)		17
0	5	Total number of employees (Part V, line 2a)		18286
ğ	6	Total number of volunteers (estimate if necessary)	6	0
Ę	7a	Total gross unrelated business revenue from Part VIII, column (C), line 12		15,310,618,
⋖	Ь	Net unrelated business taxable income from Form 990-T, line 34		-4.876.596.
			Prior Year	Current Year
0	8	Contributions and grants (Part VIII, line 1h)	7,448,670.	8,866,276,
Revenue	9	Program service revenue (Part VIII, line 2g)		848,400,524,
ě	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)		-2.746.975.
Œ	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		
		Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	1,303,052.	1,573,957.
	14	Benefits paid to or for members (Part IX, column (A), line 4)		
g	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	255,096,916,	282,270,130,
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)		
9	<b>Б</b>	rotariundalismpexpenses (Part IX, column (D), line 25)		
	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f)	633,200,485.	614,333,761.
8	18	Potal expenses. Add figes 13-17 (must equal Part IX, column (A), line 25)	889,600,453.	898 177 848.
_	19	Revenue less expenses. Subtract line 18 from line 12	-2,437,710.	7,418,526.
50	En	ESNO O	Beginning of Current Year	End of Year
Net Assets	20	Total assets (Rart X, line 16)	518,052,199,	569,626,943,
\$50 \$50 \$50 \$50 \$50 \$50 \$50 \$50 \$50 \$50	21	Total liabilities (Part X, line 26)	282,275,918.	300,876,169.
		Net assets or fund balances. Subtract line 21 from line 20	235 776 281.	268 750 774.
<u> P</u>	art II.			
		Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statem and complete. Deplaration of preparer (other than officer) is by sed on the information of which preparer has any known	ents, and to the best of my knowled ledge.	ge and belief, it is true, correct,
		1 And P Statte		110/10
Sig	m	June K. Aun		1 19/10
He	re	Signature of officer	Date	,
		Frank R. Gatti Chief Financial Officer & SVP		
		Type or print name and title	1061-1	
Pai	đ	Preparer's Date	Check if Prepar	er's identifying number structions)
_	- parer's	signature / Sachara ( Spane (or 7-10)	employed	100698411
	Only	yours if Deloitte Tax LLP	EIN ► 86-1	065 772
		address, and 2 World Financial Center		
		ZIP+4 New York NY 10281	Phone no. ► 2:	
Ma	y the I	RS discuss this return with the preparer shown above? (see instructions)		Yes No
9320	001 02-0	24-10 LHA For Privacy Act and Paperwork Reduction Act Notice, see the separate	instructions.	Form <b>990</b> (2009)

SCANNED JAN 0 3 201

Form	1990 (2009) Educational Testing Service	21-063447	19	Page 2
Pa	Statement of Program Service Accomplishments			
1	Briefly describe the organization's mission: See Schedule O for Continuation			
•	Educational Testing Service (BTS) was incorporated in 1947 by the			
	Board of Regents for the Education Department of the State of New York		<del></del>	
	as an educational organization to engage in research, services and	······································		
	other activities in the field of educational testing.			
2	Did the organization undertake any significant program services during the year which were not listed on	<del></del>		
_	Hara day Farma 000 an 000 1770		Yes	X No
	the prior Form 990 or 990-E2?  If "Yes." describe these new services on Schedule O.	••••••		
3	Did the organization cease conducting, or make significant changes in how it conducts, any program servi	ces?	Yes	X No
•	If "Yes," describe these changes on Schedule O.			
4	Describe the exempt purpose achievements for each of the organization's three largest program services I	acananya va		
**	Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amou	•		
	allocations to others, the total expenses, and revenue, if any, for each program service reported.	into i grants and		
	See Schedule O for Continuation(s)			
4-		) (Revenue \$	468 964	4,568.)
48	(Code: ) (Expenses \$ 276,112,604. including grants of \$ Higher Education & School Assessments (HESA): ETS provides services	) (Hevenue ⊅	400,30	•,500. )
	that relate to the testing of pre-college students and assisting in the			
	transition from high school to college and to advanced college degrees.			
	Such services include designing, developing, administering, scoring and			
	reporting for the SAT Reasoning test (SAT I and SAT II), the			
	Preliminary SAT/National Merit Scholarship Qualifying Test			
	(PSAT/NMSQT), the Advanced Placement Program (AP), and the College			
	Level Examination Program (CLEP) on behalf of the College Board. The			
	SAT and PSAT tests are designed to measure verbal and mathematical			
	ability, as well as to assess knowledge in subject specific test areas.			
	Beginning with the March 2005 administration, the SAT also measures			
	writing ability. Along with high school records, these tests are used		<del>, . , ,</del>	
4b	(Code: ) (Expenses \$ 145,995,188. including grants of \$	) (Revenue \$	172,89	5,949.)
	Global Division is responsible for carrying out ETSs mission in markets			
	outside the United States providing products and services that measure			
	knowledge and skills, promote learning and performance and support	···-		
	education and professional development. Global offers consultation and			
	technical assistance in support of building capacity for ministries of	<u> </u>		
	education, colleges and universities, and national testing agencies			
	worldwide. The Global Institute provides instruction to education			
	leaders, college and university staff, government officials and			
	representatives of testing agencies both at its Princeton headquarters			
	as well as in region.			
	In addition, Global designs, develops and delivers English language and			
4c	(Code: ) (Expenses \$ 366,546,066. including grants of \$	) (Revenue \$	206,53	9,007.)
	Elementary and Secondary Education (K12 Assessments and K12 Learning			
	and Development), Research & Development, National Assessment of			
	Educational Progress, English Language Learning, Policy Evaluation &			
	Research Center and other supported activities.			
			· ·	
	K12 Assessments			
				······································
	K12 Assessments current large scale assessment business contracts in	<del> </del>		
	California include the High School Exit Examination (CAHSEE), the	<del></del>		
	California Standardized Testing and Reporting (STAR) Program (including			
	additional alternative assessments for students with English Language			
	learning challenges or of lesser abilities CAPA, STS and CMA assessment			·····
44	Other program services. (Describe in Schedule O.)			
-14	(Expenses \$ 1,054,969. including grants of \$ 1,054,969.) (Revenue \$	1		
40	Total program service expenses ►\$ 789,708,827.			
<u>4e</u>	Tomi program service expenses F \$\psi\$		- 06	

21-0634479

Form 990 (2009) Educational Testing Service
Partily Checklist of Required Schedules

Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?  If "Yes," complete Schedule A Member of Contributors?  Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I  Section 601(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II  Section 601(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II  Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advise on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part II  Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advise on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part II  Did the organization mesolve or hold a conservation easement, including easements to preserve open space, the environment, historic lard areas, or historic structures? If "Yes," complete Schedule D, Part II  Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part IV  Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide oredit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV  Did the organization in amount for investments or the securities in Part X, line 107 If "Yes," complete Schedule D, Part VI  Did the organization report an amount for investments or the rescurities in Part X, line 107 If "Yes," complete Schedule D, Part X  Did the organization report an amount for other sessets in Part X, line 15		The state of the s		Yes	No
2 is the organization required to complete Schedule B, Schedule of Contributors? 2 is the organization required to complete Schedule B, Schedule of Contributors? 3 bid the organization required to complete Schedule C, Part I  4 Section 601(c)(3) organizations. Did the organization engage in lioblying activities? If "Yes," complete Schedule C, Part II  5 Section 501(c)(4), 501(c)(6), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III  6 Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advise on the distribution or hrestment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part II  7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historical traseures? If "Yes," complete Schedule D, Part III  8 Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV  9 Did the organization report an amount for five politic provide organization report an amount for five politic provide organization report an amount for investments - other securities in Part X, line 10? If "Yes," complete Schedule D, Part VI  9 Did the organization report an amount for investments - other securities in Part X, line 10? If "Yes," complete Schedule D, Part VIII  10 Did the organization report an amount for investments - other securities in Part X, line 10? If "Yes," complete Schedule D, Part VIII  10 Did the organization report an amount for investments - other securities in Part X, line 10? If "Yes," complete Schedule D, Part XII  11 Did the organization report an amount for other sesses in Part X, line 15? If "Yes," complete Schedule D, Part XII  12 Did the organization report an	1	le the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?		1.00	
2 Is the organization required to complete Schedule B, Schedule of Contributors?  2 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part II.  4 Section 501(c)(4), 501(c)(5), and 501(c)(6) organization engage in lobbying activities? If "Yes," complete Schedule C, Part III.  5 Section 501(c)(4), 501(c)(6), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III.  6 Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part II.  7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II.  8 Did the organization amintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III.  9 Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, redit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.  9 List the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part V.  10 Did the organization report an amount for investments - other securities in Part X, line 10? If "Yes," complete Schedule D, Part X.  11 List to organization report an amount for investments - other securities in Part X, line 10? If "Yes," complete Schedule D, Part X.  12 Did the organization report an amount for investments - other securities in Part X, line 10? If "Yes," complete Schedule D, Part X.  13 Did the organization report an amount for	•		1	x	
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Schedule D, Part III  Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV  Did the organization, directly or through a related organization, hold assets in term, permanent, or quasl-endowments? If "Yes," complete Schedule D, Part V  10 Is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Parts VI, VIII, IX, or X as applicable  Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.  Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.  Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.  Did the organization report an amount for other assets in Part X, line 25? If "Yes," complete Schedule D, Part X.  Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.  Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Part X.  Did the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Part X, III, and XIII.  A was the organization as chool described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E  13 Is the organization maintain an office, employees, or agents outside of the United States?	8				
9 Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 9 10 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V 10 X 11 Is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable 10 Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.  Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.  Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.  Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.  Did the organization report an amount for other liabilities in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part X.  Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X.  Did the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Part X, XII, and XIII.  A Was the organization as school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	-		8	[	x
credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide			
10 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments?  If "Yes," complete Schedule D, Part V  Is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable  Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.  Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.  Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.  Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VI.  Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.  Did the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X.  Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Part X, III, and XIII.  A Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII. Is optional  Is the organization maintain an office, employees, or agents outside of the United States?  10 Did the organization maintain an office, employees, or agents outside of the United States?			9		x
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If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional  13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E  14 Did the organization maintain an office, employees, or agents outside of the United States?  15 In Table 17 In Table 18 In Table 19			12	Supple 1	
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E  13 X  14a Did the organization maintain an office, employees, or agents outside of the United States?  14a X	12A		-		
14a Did the organization maintain an office, employees, or agents outside of the United States?	45	Total completing decided by the british to obtain a series and the series are series and the series and the series are series are series	42		y
The bid die diganization manifest an employees of agents estated at the entire state of the entire state o	_			×	╁╧╌
		Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,	170	+	<del>                                     </del>
and amount continue activities autoide the Linited States? If "Vas." complete Schedule F. Part I	J	and amount continue activities cutaids the Linked States? If "Vas." complete Schedule F. Part I	144	x	Į
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization	15	• •	<u>-</u>	<del> </del>	<del> </del>
			15		x
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals	16				1
located outside the United States? If "Yes," complete Schedule F, Part III			16	х	1
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,	17			1	
			17	1	x
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines	18				i
	-		18	1	x
19 Did the organization report more than \$15,000 of gross income from garning activities on Part VIII, line 9a? If "Yes,"	19				Γ
			19		x
	20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		Х

Form 990 (2009)

Pa	Checklist of Required Schedules (continued)			
			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the			
	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	X	<u> </u>
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,			l
	column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	X	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			l
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	X	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		L
C	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		<u> </u>
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		<u> </u>
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a			
	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			İ
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		X
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified			
	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete			
	Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties, (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b	the state of the s	28b	X	
C	An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was			
	an officer, director, trustee, or direct or Indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Х
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	1		
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33	X	<u> </u>
34	Was the organization related to any tax-exempt or taxable entity?	1		
	If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	X	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?			1
	If "Yes," complete Schedule R, Part V, line 2	35	X	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36	<b></b> _	X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?			1
	Note. All Form 990 filers are required to complete Schedule O.	38	X	

Form **990** (2009)

<b>運</b> ず	Statements Regarding Other INS Fillings and Tax Compliance					
					Yes	No
1a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of					
	U.S. Information Returns. Enter 0- if not applicable	1a	13534			
	Enter the number of Forms W-2G included in line 1a. Enter -0- If not applicable	1b	0			
¢	Did the organization comply with backup withholding rules for reportable payments to vendors and r	eporta	ble gaming			
	(gambling) winnings to prize winners?			1c	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,					
	filed for the calendar year ending with or within the year covered by this return	2a_	18286			
þ	If at least one is reported on line 2a, did the organization file all required federal employment tax retu	ms?	,	2b_	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return. (see	instru	ctions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered	d by t	his retum?	3a	X	
b	It "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O			Зb	X	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other		-			1
	financial account in a foreign country (such as a bank account, securities account, or other financial	accou	nt)?	4a	X	
þ	If "Yes," enter the name of the foreign country: ► See Schedule 0					
	See the instructions for exceptions and filling requirements for Form TD F 90-22.1, Report of Foreign	Bank a	and			
	Financial Accounts.					
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a		X
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transactions			_5b_		X
c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regard	ırding	Prohibited			
	Tax Shelter Transaction?			_5c_		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did to	ne orga	anization solicit			
	any contributions that were not tax deductible?			<u>6a</u>		X
Ь	If "Yes," did the organization include with every solicitation an express statement that such contribute	ions o	r gifts			1
	were not tax deductible?			6b	arstras	the tracks
	Organizations that may receive deductible contributions under section 170(c).					
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for	goods	and services	_		١
_	provided to the payor?		· · · · · · · · · · · · · · · · · · ·	7a		X
	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b		
¢	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w		ulred	_		x
4.0	to file Form 8282?	1 1		7c		
	If "Yes," indicate the number of Forms 8282 filed during the year	7d	<u> </u>			
6	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a plant of a part of a pa	Jerson	au	70		X
	benefit contract?		*** ***** * * ** *******	7e 7f		X
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contributions of qualified intellectual property, did the organization file Form 8899 as required.			7g		<del> </del>
_	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-		cuired?	7h		<del>                                     </del>
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting or					
-	supporting organization, or a donor advised fund maintained by a sponsoring organization, have exc	-				
	at any time during the year?		g	8	- Colonial Colonia Colonial Colonial Co	2000
9	Sponsoring organizations maintaining donor advised funds.	• •••••				
a	Did the organization make any taxable distributions under section 4966?			9a		1
	Did the organization make a distribution to a donor, donor advisor, or related person?			9b		
10	Section 501(c)(7) organizations. Enter:					
	Initiation fees and capital contributions included on Part VIII, line 12	10a				
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				
11	Section 501(c)(12) organizations. Enter:					
	Gross income from members or shareholders	11a				
b	Gross income from other sources (Do not net amounts due or paid to other sources against					
	amounts due or received from them.)	11b				
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form	1041	?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b		展展を		建
				Form	990	(2009)

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Sec	tion A. Governing Body and Management					
_		الما		10	Yes	No
	Enter the number of voting members of the governing body	1a		18		
ь	Enter the number of voting members that are independent	1b		-4		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship	p with any	otner			X
_	officer, director, trustee, or key employee?			2		
3	Did the organization delegate control over management duties customarily performed by or under the					x
_	of officers, directors or trustees, or key employees to a management company or other person?					$\frac{\Lambda}{X}$
4	Did the organization make any significant changes to its organizational documents since the prior Fo					$\frac{\hat{x}}{x}$
5	Did the organization become aware during the year of a material diversion of the organization's asset					<u> </u>
6	Does the organization have members or stockholders?			6		<u> </u>
7a	Does the organization have members, stockholders, or other persons who may elect one or more me					x
	governing body?					<u>x</u>
_	Are any decisions of the governing body subject to approval by members, stockholders, or other per			<b>7b</b>		
8	Did the organization contemporaneously document the meetings held or written actions undertaken	auring the	year			
	by the following:			2	X	
	The governing body?			_	X	<del> </del>
	Each committee with authority to act on behalf of the governing body?			8b	^	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be real			١.		х
<del></del>				9		
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal R	evenue Co	ide.)		Vas	- No
40.	Don't be a series that have been been been been as a still stand			10-	Yes	No
	Does the organization have local chapters, branches, or affiliates?			10a		├
D	If "Yes," does the organization have written policies and procedures governing the activities of such			406	x	
				. 10b	x	
11	Has the organization provided a copy of this Form 990 to all members of its governing body before fi	mig ale io				
	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			12a	X	
	Does the organization have a written conflict of interest policy? If "No," go to line 13  Are officers, directors or trustees, and key employees required to disclose annually interests that conflicts that conflicts the state of the state o			128		<del>                                     </del>
	to conflicts?			12b	х	
C	Does the organization regularly and consistently monitor and enforce compliance with the policy? If			100	x	
40	in Schedule O how this is done			12c	x	
13	Does the organization have a written whistleblower policy?			14	X	
14	Does the organization have a written document retention and destruction policy?		.,	. 14		
15	Did the process for determining compensation of the following persons include a review and approve		Jenuent.			
_	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			45-	X	
	The organization's CEO, Executive Director, or top management official			. 15a 15b	X	<del> </del>
D	Other officers or key employees of the organization		· ·	. 100		
46-	If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)	mant with	_			
102	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arranger			160	2 113	X
	taxable entity during the year?  If "Yes," has the organization adopted a written policy or procedure requiring the organization to eva			. 16a	2.01	
D			-			
	in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the org	anization:	•	. 16b	Trees.	
800	exempt status with respect to such arrangements?		**********	100		
	List the states with which a copy of this Form 990 is required to be filed AZ, CA, DC, DB, IN, NJ, N	Y OR	<del></del>			
17			le only availa	ble for		
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-7	1 (301(0)(3	S Offiy) availal	DIO IOI		
	public inspection. Indicate how you make these available. Check all that apply.  Own website  Another's website  Upon request					
40	• • • • • • • • • • • • • • • • • • • •	onfilet of :	ntarant soli-	and fire	احتمم	
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, or	ATTINCE OF I	inaresi policy	, autu nne	ı icidi	
20	statements available to the public.	nd maard	of the emen	ization: <b>b</b>		
20	State the name, physical address, and telephone number of the person who possesses the books a Michael J. Freddo, Controller - 609-921-9000	na record	or ure organ	zadon: P		
	Rosedale Road MS 56D, Princeton, NJ 08541					
				Form	000	2009)

932008 02-04-10

# <u>PartVII</u> Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed.

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation.
   Enter 0 in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A) Name and Title	(B) Average	1						(D) Reportable	(E) Reportable	(F) Estimated	
, , , , , , , , , , , , , , , , , , ,	hours	(c	Position (check all that apply)					compensation	compensation	amount of	
	per week	Individual trustes or director	Institutional trustee	Officer	Кеу етріоуга	Highest compensated employee	former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations	
Alvarado, Anthony J.		Γ								_	
Trustee	1.50	X	<u> </u>	<u> </u>	L_	Ц_	<u>Ļ</u>	32,000.	0.	0	
Carstarphen, Meria		ļ					l				
Trustee	1,50	X	<u> </u>	_		<u> </u>	L.	30,000.	0.	0.	
Cavanagh, Richard E.		1					!				
Trustee	1.50	X		_	_	L	<u> </u>	20,000.	0.	0.	
Clarkeson, John S.			l				l	<u> </u>			
Trustee	1.50	X	<u> </u>					34,000.	0.	0,	
English, Michela						l	1				
Trustee	1,50	X	L			<u> </u>	匚	34,000.	0.	0	
Henderson, Wade											
Trustee	1,50	x					_	24,000.	0.	0.	
Lynch, Carol			1				}				
Trustee	1,50	X		L	<u> </u>	$oxed{oxed}$	L	20,000.	0.	0,	
Menezes, Victor		l					ļ				
Trustee	1,50	X	<u> </u>	L				24,000.	0.	0.	
Murley, Robert S.	İ	l	l	1		ł					
Trustee	1.50	X	L		L	L	┖	34,000.	0.	0.	
Pacheco, Arturo		1				1		ļ			
Trustee	1,50	X						14,000.	0.	0.	
Richardson, Earl S.											
Trustee	1.50	X						24,000.	0.	0.	
Ritzen, Jozef M. M.											
Trustee	1.50	X					L	15,500.	0.	0,	
Robertson, Piedad F.											
Trustee	1.50	x			Ш			54,000.	0.	0.	
Rothkopf, Arthur											
Trustee	1.50	х				L	L	32,000.	0.	0.	
Valdes, Guadalupe							1				
Trustee	1.50	х	<u>L</u>		L	L	L	35,000.	0.	0.	
Varn, Richard J.					i		Γ				
Trustee	1,50	X	L.		L	L.	L	32,000.	0.	0.	
Winckler, Georg											
Trustee	1.50	x	1			1		17,000.	0.	0.	

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Form 990 (2009)

Part VIL Section A. Officers, Directors,	Trustees, Key E	mple	yee	s, a	nd I	High	est	Compensated Employ	rees (continued)	
(A)	(B)				C)			(D)	(E)	(F)
Name and title	Average hours	(cl		Pos	ition	app	ly)	Reportable compensation	Reportable compensation	Estimated amount of
	per week	Individual frustee or director	institutional trustee	Оббеяг	Kay employes	Highest compensated employes	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
Landgraf, Kurt M.		Γ								
President	40.00	x		x	乚	L		706,968.	0.	34,914.
Bailey, Diane A.										
VP Production/Logisitics	40.00			X			<u> </u>	210,229.	0,	16,580.
Basehore, John										
VP & Treasurer	40.00			X	<u> </u>	L	_	238,832.	0.	29,958.
Cascio, Charles B.										
VP Learning & Corp Mark	40.00	Ш		X	L	L	匚	252,556.	0.	31,537.
Donado, Yvette SVP-People, Process & Co	40.00			x				286,044.	0.	35,276
Draper Jr., William C VP College Board	40,00			x				3,846.	0.	231,
Elliott, Thomas J.  VP- Strategic Workforce	40,00			x				247,439.	0.	35,284.
Gatti, Frank R.		1								
CFO & SVP	40.00			x	_	L	L	417,755.	0.	30,727.
Gilbertson, Bruce M.		Π								
VP-Bid Source & Bus Res	40.00			X				226,374.	0.	33,609.
Hayon, Jack										
VP - Finance	40.00			х	<u> </u>		L	223,800.	0.	34,771.
1b Total								10,542,642.	0.	1,110,019.

2 Total number of Individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization

577 **No** 

x

Yes

3 | X

4 X

5

- 3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual

  4. For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization.
- Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? If "Yes," complete Schedule J for such person

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization.

(B) Description of services	(C) Compensation
Test administration services	48,299,461
Computer services	47,156,452
Supply chain services	42,717,650
Temporary labor services	19,071,590
Computer software consultants	12,566,329
	Description of services  Test administration services  Computer services  Supply chain services  Temporary labor services

See Schedule J-2 for Part VII, Section A Continuation

Form 990 (2009)

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			onal Testing	Service			21-0634479	Page 9
Pa	ŧVI	Statement of Reven	lue		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
동환			1a					
<b>E</b> 20		Membership dues						
gifts, grants lar amounts		Fundraising events		8,525.				
-	d	Related organizations		E 253 300				
흥	9	Government grants (contributions, gifts, grant		5,253,399.				
Contributions and other sim	1	similar amounts not included above		3,604,352.				
틸림	a	Noncash contributions included in lines						
용	_	Total. Add lines 1a-1f			8,866,276.			
$\neg$				Business Code				
8	2 a	Higher Education		611710	468,964,568.	468,964,568.		
Program Service Revenue	b	ESE and Other		611710	206,539,007.	206,539,007.		
절	C	Global		611710	172,896,949.	172,896,949.		·
<b>E</b>	d							
ا ع	e							
_	f	All other program service reve		•	848,400,524.			acural anno Carr
-+		Total. Add lines 2a-2f		,,,,,,,	040,400,324.			
	3	other similar amounts)			2,723,505.			2,723,505.
	4	Income from investment of tax						
	5	Royalties			35,637,756.			35,637,756.
	•		(i) Real	(ii) Personal				
- 1	6 a	Gross Rents	200,013.					
- 1	b	Less: rental expenses	77,233.					
ı	C	Rental income or (loss)	122,780.					
		Net rental income or (loss)		<b>&gt;</b>	122,780.			122,780.
i	7 a	Gross amount from sales of	(i) Securities	(ii) Other				
- 1		assets other than inventory		49,812,542.				
1	b	Less: cost or other basis		55,283,022.				
	_	and sales expenses		-5,470,480.				
ļ		Gain or (loss)	L		-5,470,480.			-5,470,480.
		Gross income from fundraising						
92	0.	,	,525. of					
Other Reven		contributions reported on line	1c). See					
#		Part IV, line 18	a	32,607.				
.ĕ.	ь	Less: direct expenses		36,007.				
٦	¢	Net income or (loss) from fund	Iraising events		-3,400.			-3,400.
	9 a	Gross income from gaming ac						
]		Part IV, line 19		8,795.				
		Less: direct expenses		<u> </u>	8,795.			8,795,
		Net income or (loss) from game	=		· · · · · · · · · · · · · · · · · · ·			
1	iu a	Gross sales of inventory, less and allowances						
-	h	Less: cost of goods sold						
- 1		Net income or (loss) from sale						
t		Miscellaneous Revenu		Business Code				
j	11 a			611600	10,122,854.		10,122,854.	
- 1	b	Chauncey Conf. Center		721000	2,731,038.		2,731,038.	
	c	Scholarship Recognitio		611600	2,456,726.		2,456,726.	
j	d	All other revenue		<u></u>		and the second s		
	е	Total. Add lines 11a-11d		🟲	15,310,618.		15,310,618.	33,018,956.
J	12	Total revenue. See instructions.		_	905,596,374.	. 040 400 344.	. 13 310.016.	~~. OTO `230°

# Form 990 (2009) Educational Testing Partix Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

	All other organizations must compl				
Do 7b,	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIIL	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the U.S. See Part IV, line 21	1,054,969.	1,054,969.		
2	Grants and other assistance to Individuals in				
	the U.S. See Part IV, line 22	390,988.	390,988.		
3	Grants and other assistance to governments,	İ			
	organizations, and individuals outside the U.S.				
	See Part IV, lines 15 and 16	128,000.	128,000.		
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	10,053,712.	2,779,382.	7,274,330.	
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)	212,413.		212,413.	
7	Other salaries and wages	211,868,397.	181,658,220.	30,210,177.	
8	Pension plan contributions (include section 401(k)				
	and section 403(b) employer contributions)	17,735,173.	14,725,459.	3,009,714.	
9	Other employee benefits	26,630,007.	13,530,176.	13,099,831,	
10	Payroll taxes	15,770,428.	13,094,137.	2,676,291.	
11	Fees for services (non-employees):			1	
a	Management				<del></del>
b	Legal	6,592,695.	315,722.	6,276,973.	······
C	Accounting	1,658,556.		1,658,556.	
	Lobbying	216,194.		216,194.	
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees	305,395.	305,395.		
g	Other	381,088,630.	356,551,362.	24,537,268.	
12	Advertising and promotion	6,762,287.	6,749,209.	13,078.	
13	Office expenses	130,770,691.	126,175,018.	4,595,673.	
14	Information technology				
15	Royalties	1,259,541.	1,259,441.	100.	
16	Occupancy	11,758,896.	11,706,503.	52,393.	
17	Travel	9,071,336.	7,662,343.	1,408,993.	
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials		4 060 000	0 400 000	
19	Conferences, conventions, and meetings	4,067,050.	1,868,021.	2,199,029.	
20	Interest	253,892.	253,892.		<del></del>
21	Payments to affiliates	44 004 242	25 467 667	5 005 505	<del> </del>
22	Depreciation, depletion, and amortization	44,331,320.	37,425,600.	6,905,720.	
23	Insurance	2,065,563.	2,065,563.		
24	Other expenses, itemize expenses not covered above. (Expenses grouped together and labeled				
	miscellaneous may not exceed 5% of total				
	expenses shown on line 25 below.)	4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4		2 026 442	
a	Miscellaneous	6,125,890.	2,189,443.	3,936,447.	
þ	Foreign & State Taxes	4,845,864.	4,763,364.	82,500.	
C	Chauncey Conf Center	2,573,142.	2,573,142.	102 241	<del></del>
d	Memberships and Dues	586,819.	483,478.	103,341.	
ө					
f	All other expenses	000 127 010	700 700 000	100 450 000	
<u>25</u>	Total functional expenses. Add lines 1 through 24f	898,177,848.	789,708,827.	108,469,021.	0.
26	Joint costs. Check here if following	ļ	j		
	SOP 98-2. Complete this line only if the organization	ŀ			
	reported in column (B) joint costs from a combined	l			
	educational campaign and fundraising solicitation		L		Form <b>990</b> (2009)

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Form 990 (2009)

m 9	<del>9</del> 90 (2	2009) Educational Testing S	ervic	е		21-00	34479 Page 1
art	<b>X</b> €	Balance Sheet			·	,	·
					(A) Beginning of year		(B) End of year
Т	1	Cash - non-interest-bearing			7,736,748.	1	1,844,063
	2	Savings and temporary cash investments			8,296.	2	30,145,590
		Pledges and grants receivable, net		3			
1	4	Accounts receivable, net	65,928,947.	4	64,196,856		
	5	Receivables from current and former officers, di	rectors	trustees, kev			
	·	employees, and highest compensated employee					
			The state of the s	5	APPLICATION CONT. DATE OF THE PROPERTY OF THE		
	6	of Schedule L					
	٠	4958(f)(1)) and persons described in section 495					
		***		6			
	-	Part II of Schedule L	9,653,435,		7,169,366		
	<i>'</i>	Notes and foans receivable, net		4		8	
	8	Inventories for sale or use			10,377,210.	<del></del>	20,146,417
	9	Prepaid expenses and deferred charges	ï				
- 1	10a	Land, buildings, and equipment: cost or other	100	185,873,351.			
		basis. Complete Part VI of Schedule D	10a	111,911,339.	76,184,389	10c	73,962,012
- [		Less: accumulated depreciation			70,101,000	111	70,000,000
- 1	11	Investments - publicly traded securities	216,952,215	-	252,364,619		
- 1	12	Investments - other securities. See Part IV, line			210,332,213	13	202,001,022
- 1	13	Investments - program-related. See Part IV, line	ľ	126,286,076		114,685,935	
1	14	Intangible assets		<u> </u>		5,112,085	
i	15	Other assets. See Part IV, line 11		4,924,883		569,626,943	
4	16	Total assets. Add lines 1 through 15 (must equ			518,052,199	+	128,034,363
	17	Accounts payable and accrued expenses	123,536,815	+	120,034,503		
	18	Grants payable	72 022 060	18	97 995 119		
	19	Deferred revenue			73,833,068	-	87,985,119
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete				21	
	22	Payables to current and former officers, directo					
		highest compensated employees, and disqualif	ied per	sons. Complete Part II			
'		of Schedule L			11 120 147	22	5,033,723
- 1	23	Secured mortgages and notes payable to unrel			11,129,147	_	5,033,723
- 1	24	Unsecured notes and loans payable to unrelate			72 775 000	24	79,822,964
	25	Other liabilities. Complete Part X of Schedule D			73,776,888	+	300,876,169
4	26	Total liabilities. Add lines 17 through 25	<u></u>		262,213,910	. 26	300,070,10
		Organizations that follow SFAS 117, check h	ere 🕨	and complete			
}		lines 27 through 29, and lines 33 and 34.			225 776 201		260 750 77
	27	Unrestricted net assets			235,776,281	+	268,750,774
	28	Temporarily restricted net assets		28	<u> </u>		
1	29	Permanently restricted net assets		29			
:		Organizations that do not follow SFAS 117, o	ere 🕨 📖 and				
<u> </u>		complete lines 30 through 34.					
3	30	Capital stock or trust principal, or current funds				30	
§	31	Paid-in or capital surplus, or land, building, or e			<del>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</del>	31	
	32	Retained earnings, endowment, accumulated in				32	060 060 05
-	33	Total net assets or fund balances			235,776,281		268,750,774
- 1	34	Total liabilities and net assets/fund balances			518,052,199	. 34	569,626,943 Form <b>990</b> (200

Part	XII Financial Statements and Reporting			
			Yes	No
1 /	Accounting method used to prepare the Form 990: Cash X Accrual Other			
	f the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.			
2a \	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		x
<b>b</b> 1	Were the organization's financial statements audited by an independent accountant?	2b	X	
c l	f "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit,			
	eview, or compilation of its financial statements and selection of an independent accountant?	2c	x	
1	f the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.			
	f "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a			
	consolidated basis, separate basis, or both:			
	Separate basis X Consolidated basis Both consolidated and separate basis			
3a /	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit			
,	Act and OMB Circular A-133?	3a	X	<u> </u>
	f "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit			
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits.	3b	x	
		Form	990	(2009

#### SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Name of the organization

Employer identification number

			l Testing Service						21	-0634479	
Part I	Reason	for Public Char	rity Status (All organiz	zations mu	st comple	te this par	t.) See ins	tructions.			
The orga	nization is not	a private foundation	because it is: (For lines	1 through	11, check	only one b	oox.)				
1 🖳	A church, co	nvention of churche	s, or association of chur	ches desc	ribed in se	ection 170	(b)(1)(A)(i	).			
2	A school des	scribed in section 17	<b>70(b)(1)(A)(li).</b> (Attach Sc	:hedule E)	•						
3	A hospital or	a cooperative hosp	ital service organization	described	in section	170(b)(1)	(A)(iii).				
4 🗀	A medical re	search organization	operated in conjunction	with a hos	spitai desc	ribed in se	ection 170	(b)(1)(A)(i	ii). Enter t	he hospital's	name,
	city, and stat										
5	section 170	(b)(1)(A)(iv). (Compl						mental un	it describe	ed in	
6	A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).  An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in										
7			•	or its supp	ort from a	governm	ental unit (	or trom the	e general p	DUDIIC Gesch	Dea in
• —		(b)(1)(A)(vi). (Comple		/^lete	Down III						
8 <u> </u>	1		section 170(b)(1)(A)(vi).		•		:				
8 1	-	•	ceives: (1) more than 33		• •				•	_	· <del>-</del>
		•	nctions - subject to certa axable income (less sec	•		•				-	
			·	(ION STITE	D) HOHI DC	1011 1055 CS	acquired t	y are orga	ii iiZaliOi i e	illei Julie Su	1, 1975.
10 🗀		509(a)(2). (Complete	e ran m., perated exclusively to te	at for publ	io onfohr	Sac sactio	= EDO(a)/	41			
11		-	perated exclusively to te perated exclusively for the		-			-	or out the	numoeae af	One or
11	_	•	perated exclusively for the ations described in secti		•				•	•	
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LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2009

932021 02-08-10

Schedule A (Form 990 or 990-EZ) 2009 Educational Testing Service 21-0634479 Page 3 Part III Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part I.) Section A. Public Support Calendar year (or fiscal year beginning in) (a) 2005 (e) 2009 (f) Total (b) 2006 (c) 2007 (d) 2008 1 Gifts, grants, contributions, and membership fees received. (Do not 33,069,961. 5,746,388 include any "unusual grants.") ..... 6,599,069 6,147,791 7,448,670 7,128,043. 2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the 754,141,608 780,071,035. 835,128,581 851,511,617 3961114986. 740,262,145. organization's tax-exempt purpose 3 Gross receipts from activities that are not an unrelated trade or business under section 513 4 Tax revenues levied for the organ-Ization's benefit and either paid to or expended on its behalf 5 The value of services or facilities furnished by a governmental unit to the organization without charge 3994184947. 760,740,677. 786,218,826. 842,577,251. 857,258,005. 747,390,188. 6 Total. Add lines 1 through 5 ..... 7a Amounts included on lines 1, 2, and ٥. 3 received from disqualified persons b Amounts Included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the 283,748,345 amount on line 13 for the year 263,780,693 340,499,830 293,846,372 1439085384. 257,210,144. 283,748,345 1439085384. 257,210,144. 263,780,693, 340,499,830 293,846,372, c Add lines 7a and 7b 2555099563. 8 Public support (Subtract line 7c from line 5. Section B. Total Support Calendar year (or fiscal year beginning in) (a) 2005 (b) 2008 (c) 2007 (d) 2008 (e) 2009 (f) Total 3994184947. 747,390,188. 760,740,677. 786,218,826. 842,577,251. 857,258,005, 9 Amounts from line 6 10a Gross income from interest. dividends, payments received on securities loans, rents, royalties 34,203,916 34,538,223. 38,561,274. 162,361,640. 29,982,569 and income from similar sources 25,075,658 b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 29,982,569 34,538,223. 38,561,274. 162,361,640. 34,203,916, 25,075,658 c Add lines 10a and 10b 11 Net income from unrelated business activities not included in line 10b, whether or not the business is 55,596. 55,596 regularly carried on 12 Other income. Do not include gain or loss from the sale of capital 8,795. 8,795 assets (Explain in Part IV.) ...... 4156610978. 772,521,442, 790,723,246, 820,422,742, 877,115,474, 895,828,074. 13 Total support (Add lines 9, 10c, 11, and 12.) First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, chack this hay and ston hare

	Circuit tip Dox and Stop that	*************** *** *******		=
Se	ction C. Computation of Public Support Percentage			
15	Public support percentage for 2009 (line 8, column (f) divided by line 13, column (f))	15	61,47	%
	Public support percentage from 2008 Schedule A, Part III, line 15		61.04	%
Se	ection D. Computation of Investment Income Percentage			
17	investment income percentage for 2009 (line 10c, column (f) divided by line 13, column (f))	17	3,91	%
	Investment income percentage from 2008 Schedule A, Part III, line 17	18	3.70	94
19	a 33 1/3% support tests - 2009. If the organization did not check the box on line 14, and line 15 is mo	ore than 33 1/3%, and I	ine 17 is not	
	About 0.0 d 400/ household be an experience of the composition of		<b>►</b> 5	$\overline{}$

19a 33 1/3% support tests - 2009. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not
more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization
h 33 1/3% support tests - 2008. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and

line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization 20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Schedule A (Form 990 or 990-EZ) 2009

#### SCHEDULE C (Form 990 or 990-EZ)

## **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No. 1545-0047
2009

Open to Public

Department of the Treasury Internal Revenue Service ➤ Complete if the organization is described below.

➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)); Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), then

Remplayer identification number 21-0634479  Part LAS Complete If the organization is exempt under section 501(c) or is a section 527 organization.  1 Provide a description of the organization's direct and indirect political campaign activities in Part IV. 2 Political expenditures	<ul> <li>Section 501(c)(4), (5), or (6) organiza</li> </ul>	tions: Complete Part III.			
Part A Complete If the organization is exempt under section 501(c) or is a section 527 organization.  1 Provide a description of the organization's direct and indirect political campaign activities in Part IV.  2 Political expenditures	Name of organization			Empl	oyer identification number
1 Provide a description of the organization's direct and indirect political campaign activities in Part IV. 2 Political expenditures					
Parties  Complete if the organization is exempt under section 501(c)(3).  I Enter the amount of any excise tax incurred by the organization under section 4955	Part A Complete if the org	ganization is exempt und	er section 501(c)	or is a section 527 o	rganization.
2. Enter the amount of any excise tax incurred by the organization under section 4955 \$ 0.  2. Enter the amount of any excise tax incurred by the organization under section 4955 \$ 0.  3. If the organization incurred a section 4955 tax, did it file Form 4720 for this year? \$ 0.  4. Was a correction made? \$ Yes No  4. Was a correction made? \$ Yes No  5. If Yes, describe in Part IV.  Part I C Complete if the organization is exempt under section 501(c), except section 501(c)(3).  1. Enter the amount directly expended by the filing organization for section 527 exempt function activities \$ 2.  2. Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities \$ 3.  3. Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b \$ 1.  4. Did the filing organization file Form 1120-POL for this year? \$ Yes No  5. Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which payments were made. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political contributions received and promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political contributions received and promptly and directly delivered to a separate political organization funds. If none, enter 0.  (a) Name (b) Address (c) EIN (d) Amount paid from filing organization's funds. If none, enter 0.	1 Provide a description of the organization	zation's direct and indirect political	al campaign activities	In Part IV.	
2. Enter the amount of any excise tax incurred by the organization under section 4955 \$ 0.  2. Enter the amount of any excise tax incurred by the organization under section 4955 \$ 0.  3. If the organization incurred a section 4955 tax, did it file Form 4720 for this year? \$ 0.  4. Was a correction made? \$ Yes No  4. Was a correction made? \$ Yes No  5. If Yes, describe in Part IV.  Part I C Complete if the organization is exempt under section 501(c), except section 501(c)(3).  1. Enter the amount directly expended by the filing organization for section 527 exempt function activities \$ 2.  2. Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities \$ 3.  3. Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b \$ 1.  4. Did the filing organization file Form 1120-POL for this year? \$ Yes No  5. Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which payments were made. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political contributions received and promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political contributions received and promptly and directly delivered to a separate political organization funds. If none, enter 0.  (a) Name (b) Address (c) EIN (d) Amount paid from filing organization's funds. If none, enter 0.	2 Political expenditures			<b>▶</b> \$	0.
Part BB Complete if the organization is exempt under section 501(c)(3).  1 Enter the amount of any excise tax incurred by the organization under section 4955 \$ 0.  2 Enter the amount of any excise tax incurred by organization managers under section 4955 \$ 0.  3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year?					0.
1 Enter the amount of any excise tax incurred by the organization under section 4955 \$ 0. 2 Enter the amount of any excise tax incurred by organization managers under section 4955 \$ 0. 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? Yes No 4a Was a correction made? Yes, "describe in Part IV.  Pa					
2 Enter the amount of any excise tax incurred by organization managers under section 4955  3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year?  4a Was a correction made?  b If "Yes," describe in Part IV.  Part IC Complete if the organization is exempt under section 501(c), except section 501(c)(3).  1 Enter the amount directly expended by the filing organization for section 527 exempt function activities  2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function extrivities  3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b  4 Did the filing organization file Form 1120-POL for this year?  5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which payments were made. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.  (a) Name  (b) Address  (c) EIN  (d) Amount paid from filing organization's received and promptly and directly delivered to a separate political organization.					
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1 Enter the amount directly expended by the filing organization for section 527 exempt function activities \$ 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities \$ 3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b \$ 4 Did the filing organization file Form 1120-POL for this year? \$ 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which payments were made. For each organization listed, enter the amount paid from the filling organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.  (a) Name  (b) Address  (c) EIN  (d) Amount paid from filing organization's contributions received and promptly and directly delivered to a separate political organization.	b If "Yes," describe in Part IV.				
2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities  3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b  4 Did the filing organization file Form 1120-POL for this year?  5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which payments were made. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.  (a) Name  (b) Address  (c) EIN  (d) Amount paid from filing organization's funds. If none, enter -0.  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization.					<u> </u>
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Did the filing organization file Form 1120-POL for this year?  Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which payments were made. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.  (a) Name  (b) Address  (c) EIN  (d) Amount paid from filing organization's funds. If none, enter 0.  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization.					
Did the filing organization file Form 1120-POL for this year?  Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which payments were made.  For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.  (a) Name  (b) Address  (c) EIN  (d) Amount paid from filing organization's funds. If none, enter -0.  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization.	•				
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For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.  (a) Name  (b) Address  (c) EIN  (d) Amount paid from filing organization's funds. If none, enter -0. delivered to a separate political organization.					
that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.  (a) Name  (b) Address  (c) EIN  (d) Amount paid from filing organization's funds. If none, enter -0.  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization.					
(PAC). If additional space is needed, provide information in Part IV.  (a) Name (b) Address (c) EIN (d) Amount paid from filing organization's funds. If none, enter -0- delivered to a separate political organization.					
(a) Name (b) Address (c) EIN (d) Amount paid from filing organization's funds. If none, enter -0- delivered to a separate political organization.			mization, such as a se	parate segregated fund or a	a political action committee
filing organization's contributions received and funds. If none, enter -0- promptly and directly delivered to a separate political organization.			/ \ -h.	Tana	4.3.4
funds. If none, enter -0 promptly and directly delivered to a separate political organization.	(a) Name	(b) Address	(c) EIN		
political organization.					
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For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2009

Schedule C (Form 990 or 990-EZ) 2009	Educational Tes	ting Service		21-063	4479 Page 2		
Part II A Complete if the org	anization is exer	mpt under sectio	n 501(c)(3) and fil	ed Form 5768			
(election under sec	tion 501(h)).						
	tion belongs to an affl						
B Check 🕨 📖 if the filing organization	tion checked box A ar	nd "limited control" pro	visions apply.				
	s on Lobbying Exper litures" means amou	nditures ints paid or incurred.)	) 	(a) Filing organization's totals	(b) Affiliated group totals		
1a Total lobbying expenditures to influ	ence public opinion (	grass roots lobbying)					
<b>b</b> Total lobbying expenditures to influ	b Total lobbying expenditures to influence a legislative body (direct lobbying)						
c Total lobbying expenditures (add li	218,163.						
d Other exempt purpose expenditure	883,155,198.						
e Total exempt purpose expenditure				883,373,361.	· · · · · · · · · · · · · · · · · · ·		
f Lobbying nontaxable amount. Ente				1,000,000.			
If the amount on line 1e, column (a) o		bying nontaxable am	11				
Not over \$500,000		the amount on line 1e.					
Over \$500,000 but not over \$1,000		0 plus 15% of the exc					
Over \$1,000,000 but not over \$1,5		0 plus 10% of the exc					
Over \$1,500,000 but not over \$17,		0 plus 5% of the exce	ss over \$1,500,000.				
Over \$17,000,000	\$1,000,0	000.					
	1 OFD( -615 40	<del></del> _		250,000.			
g Grassroots nontaxable amount (en				250,000.			
h Subtract line 1g from line 1a. If zero  Subtract line 1f from line 1c. If zero		0.1					
i If there is an amount other than zer		line 11 did the organiza	••• ••• • • • • • • • • • • • • • • • •				
reporting section 4911 tax for this	_			Г	Yes No		
		raging Period Under					
•	ations that made a so lumns below. See the	ection 501(h) electior e instructions for line	do not have to comp s 2a through 2f on pa				
	Lobbying Expen	nditures During 4-Yea	r Averaging Period				
Calendar year (or fiscal year beginning in)	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) Total		
2a Lobbying nontaxable amount	1,000,000.	1,000,000.	1,000,000.	1,000,000.	4,000,000.		
b Lobbying ceiling amount							
(150% of line 2a, column(e))					6,000,000.		
c Total lobbying expenditures	75,000.	144,338.	196,650.	218,163.	634,151.		
d Grassroots nontaxable amount	250,000.	250,000.	250,000.	250,000.	1,000,000.		
e Grassroots celling amount							
(150% of line 2d, column (e))					1,500,000.		
f Grassroots lobbying expenditures							

Schedule C (Form 990 or 990-EZ) 2009 Educational Testing Service 21-0634479

Part II B | Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referencium, through the use of:  a Volunteers?  b Pads staff or management (includis compensation in expenses reported on lines 1c through 11)?  c Media advertisements?  d Mailings to members, legislators, or the public?  e Publications, or published or broadcast statements?  1 Crants to other organizations for blobbying purposes?  g Direct contact with legislators, their staffs, government officials, or a legislative body?  h Railes, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  1 Other activities? If Yes, describe in Part IV.  1 Total, Add lines 1s through 11  2a bid the activities in line 1 causes the organization to be not described in section 501(c)(3)?  b If Yes, enter the amount of any tax incurred by organization managers under section 4912  d If the filing organization incurred a section 4912 (ax, did if file Form 4720 for this year?  1 Were substantially all (80% or more) dues received nondeductible by members?  2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?  2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?  2 Did the organization make only in-house lobbying and political expenditures from the prior year?  2 Did the organization make only in-house lobbying appropriation severe or which the section 501(c)(6), section 501(c)(6), or section 501(c)(6) is BOTH Part III-A, line 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes,"  1 Dues, assessments and similar emounts from members  5 Section 162(6) nondeductible to begin gain deplicated expenditures (do not include amounts of political expenditures or which the section 507(c)(6), and political expenditures of nondeductible bobying and political expenditures of nondeductible bobying and political expenditures of the accuracy of the reasonable est				(a)	(b)		
boal legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:  a Volunteers?  b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  c Media advertisements?  d Mallings to members, legislators, or the public?  Publications, or published or brandcast statements?  I Grants to other organizations for lobbying purposes?  p Direct contact with legislators, their staffs, government officials, or a legislative body?  h Rallies, demonstrations, seminars, conventions, speeches, fectures, or any similar means?  I Other activities? If 'Yes,' describe in Part IV.  J Total, Add lines to through 1i.  2a bid the activities in fire 1 cause the organization to be not described in section 501(c)(3)?  b If 'Yes,' enter the amount of any tax incurred by organization managers under section 4912 at the filing generation for any tax incurred by organization managers under section 4912 at did the filing generation for under section 4912 tax, did of file Form 4720 for this year?  Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).  Were substantially all (80% or more) dues received nondeductible by members?  J Were substantially all (90% or more) dues received nondeductible by members?  2 bid the organization make only inhouse lobbying expenditures of \$2,000 or less?  2 bid the organization agree to carnover lobbying and political expenditures from the prior year?  2 by Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes."  1 Dues, assessments and similar emounts from members  2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expensition and year is a section 503(e)(fil/A) notices of nondeductible section 162(e) dues  3 Aggregate amount reported in section 5033(e)(fil/A) notices of n			Yes	No	Amo	ount	
boal legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:  a Volunteers?  b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  c Media advertisements?  d Mailings to members, legislators, or the public?  Publications, or published or brandcast statements?  f Grants to other organizations for lobbying purposes?  g Direct contact with legislators, hele staffs, government officials, or a legislative body?  h Railies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  1 Other activities? If 'Yes,' describe in Part IV.  2 Total. Add lines to through 1ii.  2 a Did the activities? In line 1 cause the organization to be not described in section 501(c)(3)?  b If 'Yes,' enter the amount of any tax incurred by organization managers under section 4912 at d If the filing organization and any tax incurred by organization managers under section 4912 at d If the Filing organization and provided a section 4912 tax, did if life Filing organization angenization and provided a section 4912 tax, did if life Filing organization angenization and provided as expenditures of \$2,000 or less?  2 Vers until 1 organization angenization and provided in section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes."  Dues, assessments and similar amounts from members  1 Dues, assessments and similar amounts from members  2 Section 152(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses of section 503(e)(1)(A) notices of nondeductible section 152(e) dues  3 Aggregate amount or provide the amount on line 2 exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible section 152(e) dues  4 Totals amount of lobbying and political expenditures (see instructions)  5 Taxable amount or provide	1	During the year, did the filing organization attempt to influence foreign, national, state or					
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J Total. Add lines to through 11 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?  bit "Yes," enter the amount of any tax incurred under section 4912 c if "Yes," enter the amount of any tax incurred by organization managers under section 4912 d if the filling organization incurred a section 4912 tax, did if file Form 4720 for this year?  Pattilisal Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).  Yes No  1 Were substantially all (80% or more) dues received nondeductible by members?  2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?  2 Did the organization in section 501(c)(5), or section 501(c)(6), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes."  1 Dues, assessments and similar amounts from members  1 Dues, assessments and similar amounts from members  2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  2 Current year  b Carryover from last year  c Total  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  3 Aggregate amount of lobbying and political expenditures (see instructions)  5 Taxable amount of lobbying and political expenditures (see instructions)  5 Taxable amount of lobbying and political expenditures (see instructions)  5 Taxable amount of lobbying and political expenditures (see instructions)  5 Taxable amount of lobbying and political expenditures (see instructions)	h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?					
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c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d if the filing organization incurred a section 4912 tax, did if file Form 4720 for this year?  Partition Complete If the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).  Yes No  Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Courrent year  Courrent year  Courrent year  A gargegate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  A gargegate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  A lf notices were sent and the amount on line 2 exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditures (see instructions)  Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 1i. Also, complete this part for any additional information.  Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 1i. Also, complete this part for any additional information.							
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d if the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?  Partitle Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?  1							
Solicy   S	d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?					
Solicy   S	Part	III.A Complete if the organization is exempt under section 501(c)(4), section	on 501(c	)(5), or se	ction		
Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  Did the organization agree to carryover from members and similar amounts from members  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible lobbying and political expenditure next year?  Total aggregate amount of lobbying and political expenditures (see instructions)  Taxable amount of lobbying and political expenditures (see instructions)  Supplemental Information  Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 1I. Also, complete this part for any additional information.  Lobbying expenses of \$218,163 were used for the following lobbying activities:							
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carryover lobbying and political expenditures from the prior year? 3 Did the organization agree to carryover lobbying and political expenditures from the prior year? Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes."  1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). 2 Current year 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 3 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 4 Taxable amount of lobbying and political expenditures (see instructions) 5 Supplemental Information Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 1I. Also, complete this part for any additional information. Lobbying expenses of \$218,163 were used for the following lobbying					Yes	No	
3 Did the organization agree to carryover lobbying and political expenditures from the prior year?  2 Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes."  1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  3 Agregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  d If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?  5 Taxable amount of lobbying and political expenditures (see instructions)  5 Part IV Supplemental Information.  Lobbying expenses of \$218,163 were used for the following lobbying  activities:	1	Were substantially all (90% or more) dues received nondeductible by members?		1			
3 Did the organization agree to carryover lobbying and political expenditures from the prior year?  2 Domplete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes."  1 Dues, assessments and similar amounts from members  2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  2 Current year  3 Current year  4 Carrent year  5 Total  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  3 Aggregate amount on the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?  4 Taxable amount of lobbying and political expenditures (see instructions)  5 Pailv Supplemental Information  Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 1i. Also, complete this part for any additional information.  Lobbying expenses of \$218,163 were used for the following lobbying	2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?		2			
501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes."  1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  a Current year b Carryover from last year c Total 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 3 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 5 Taxable amount of lobbying and political expenditures (see instructions) 5  Part IV Supplemental Information  Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 11. Also, complete this part for any additional information.  Lobbying expenses of \$218,163 were used for the following lobbying  activities:	3	Did the organization agree to carryover lobbying and political expenditures from the prior year?		3			
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  a Current year	Eáu	501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part	rt III-A, I	ine 3 is a	nswered	1	
expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  2c  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?  5 Taxable amount of lobbying and political expenditures (see instructions)  5  Part V  Supplemental Information  Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 1i. Also, complete this part for any additional information.  Lobbying expenses of \$218,163 were used for the following lobbying  activities:	1	Dues, assessments and similar amounts from members		1			
a Current year	2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic	cal				
b Carryover from last year c Total 2c 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 5 Taxable amount of lobbying and political expenditures (see instructions) 5 Partiv Supplemental Information Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 1i. Also, complete this part for any additional information. Lobbying expenses of \$218,163 were used for the following lobbying activities:	1	expenses for which the section 527(f) tax was paid).					
b Carryover from last year c Total 2c 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 5 Taxable amount of lobbying and political expenditures (see instructions) 5 Partiv Supplemental Information Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 1i. Also, complete this part for any additional information. Lobbying expenses of \$218,163 were used for the following lobbying activities:	a	Current year	,	2a			
a Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?  5 Taxable amount of lobbying and political expenditures (see instructions)  Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 1I. Also, complete this part for any additional information.  Lobbying expenses of \$218,163 were used for the following lobbying  activities:							
Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?  5 Taxable amount of lobbying and political expenditures (see instructions)  Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 1i. Also, complete this part for any additional information.  Lobbying expenses of \$218,163 were used for the following lobbying  activities:							
If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?  5 Taxable amount of lobbying and political expenditures (see instructions)  6 Part IV Supplemental Information  Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 1i. Also, complete this part for any additional information.  Lobbying expenses of \$218,163 were used for the following lobbying  activities:				<b>)</b> 3			
does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?  5 Taxable amount of lobbying and political expenditures (see instructions)  Supplemental Information  Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 1i. Also, complete this part for any additional information.  Lobbying expenses of \$218,163 were used for the following lobbying  activities:							
expenditure next year?  5 Taxable amount of lobbying and political expenditures (see instructions)  Supplemental Information  Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 1I. Also, complete this part for any additional information.  Lobbying expenses of \$218,163 were used for the following lobbying  activities:							
5 Taxable amount of lobbying and political expenditures (see instructions) 5  Part IV Supplemental Information  Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 1i. Also, complete this part for any additional information.  Lobbying expenses of \$218,163 were used for the following lobbying  activities:				4			
Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 1l. Also, complete this part for any additional information.  Lobbying expenses of \$218,163 were used for the following lobbying  activities:							
for any additional information.  Lobbying expenses of \$218,163 were used for the following lobbying  activities:	Part	Supplemental Information					
for any additional information.  Lobbying expenses of \$218,163 were used for the following lobbying  activities:	Comp	lete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; an	d Part II-B	, line 1i. Also	, complete	this part	
activities:							
	Loppi	ring expenses of \$218,163 were used for the following lobbying					
Federal:	activ	rities:					
Federal:							
Federal:							
Federal:							
	Feder	ral:					
Rismontary and Secondary Education Act. K-12 assessments and teacher							

Partiv Supplemental Information (continued)	Page 4
Sear Straig Supplemental information (continued)	
quality	
Public Law 110-315, Higher Education Opportunity Act: Teacher preparation	
and technology	
Public Law 111-5, American Recovery and Reinvestment Act of 2009:	· · · · · · · · · · · · · · · · · · ·
Comments on proposed priorities, requirements, definitions, and selection	
criteria and other education related issues and initiatives.	
H.R.3221, Student Aid & Fiscal Responsibility Act of 2009: American	
and the second s	
Graduation Initiative - increasing retention and graduation rates at	
community colleges	
State:	
Plorida: Met with legislators and staff regarding assessment budgets	
and assessment legislation.	
California: Provided information on issues related to educational testing	
and accountability.	
Michigan: Teacher certification process and MEAP assessment development	
Pennsylvania: HB 1601, PN 1993 The Beginning Educator	
remisylvania: hb lovi, ra 1995 the Beginning Educator	
Support and Training (BEST) Program, HB 1863, PN 2464 Three-Year	
Residency Teacher Certification, SB 1011, PN 1281 Persons holding	
residency certificates are qualified to teach in public schools in PA, SB	
307, PN 306 PA System of School Assessment program.	
	Schedule C (Form 990 or 990-EZ) 2009

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Schedule C (Form 990 or 990-EZ) 2009 Educational Testing Service	21-0634479	Page 4
PartilV Supplemental Information (continued)		
New York: SB 3732/AB 7366 bills on Education Teaching and		
Testing Related issues, A 780 Create Commission on state educational		
restring heraced randon, a 700 caracte commission on seaso canadarana.		
assessment, A 3594 Establish a teacher preparation program, A 4204	· · · · · · · · · · · · · · · · · · ·	
Requires Board of Regents to submit an annual report on development,		
Requires Board of Regents to Buomit an annual report on development,		
scoring and release of assessment data, S 1444 Provide information on		
to the ten all an alignment of miner or investigation from		
tests to all candidates not signing waiver, 6 3565 Provides for	<del></del>	
disclosure of test questions and set procedures for re-scoring upon		
request.		
Texas: HB 3. Public School	· · · · · · · · · · · · · · · · · · ·	
Requirements, HB 3421 Educator Preparation Programs, HB 4152 Educator		
Certification, SB759 Group administered achievement tests, SB 2262		
Teacher Preparation Academies.		
	· · · · · · · · · · · · · · · · · · ·	
	· · · · · · · · · · · · · · · · · · ·	
	<del></del>	
	<u> </u>	· · ·

## Schedule D

(Form 990)

Department of the Treasury Internal Revenue Service

## **Supplemental Financial Statements**

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

➤ Attach to Form 990. ➤ See separate instructions.

OMB No. 1545-0047
2009
Open to Rublic Inspection

Nan	e of the organization		Employer identification number
	Educational Testing Service		21-0634479
Pa	Organizations Maintaining Donor Advise	ed Funds or Other Similar Funds	or Accounts. Complete if the
	organization answered "Yes" to Form 990, Part IV, lin		
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in	writing that the assets held in donor advis-	ed funds
	are the organization's property, subject to the organization's	exclusive legal control?	Yes No
6	Did the organization inform all grantees, donors, and donor a	dvisors in writing that grant funds can be	used only
	for charitable purposes and not for the benefit of the donor of	or donor advisor, or for any other purpose	conferring
	impermissible private benefit?		Yes No
Pa	tili Conservation Easements. Complete if the org	ganization answered "Yes" to Form 990, P	art IV, line 7.
1	Purpose(s) of conservation easements held by the organization	ion (check all that apply).	······································
	Preservation of land for public use (e.g., recreation or p	· • • • • • • • • • • • • • • • • • • •	torically important land area
	Protection of natural habitat	Preservation of a certi	• •
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualif	fied conservation contribution in the form	of a conservation easement on the last
	day of the tax year.		
			Held at the End of the Tax Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		
c	Number of conservation easements on a certified historic str		,,
	Number of conservation easements included in (c) acquired		· · · · · · · · · · · · · · · · · · ·
3	Number of conservation easements modified, transferred, re-		
-	year ▶	,	
4	Number of states where property subject to conservation ea	sement is located	
5	Does the organization have a written policy regarding the per		
	violations, and enforcement of the conservation easements it		Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting,		
7	Amount of expenses incurred in monitoring, inspecting, and		
8	Does each conservation easement reported on line 2(d) above		
	and section 170(h)(4)(B)(ii)?		Yes No
9	In Part XIV, describe how the organization reports conservati		
	include, if applicable, the text of the footnote to the organizar	•	•
	conservation easements.		
Pa	Ulli Organizations Maintaining Collections o	f Art, Historical Treasures, or O	ther Similar Assets.
-	Complete if the organization answered "Yes" to Form	990, Part IV, line 8.	
1a	If the organization elected, as permitted under SFAS 116, no	t to report in its revenue statement and be	alance sheet works of art, historical
	treasures, or other similar assets held for public exhibition, ea	ducation, or research in furtherance of pub	olic service, provide, in Part XIV, the text o
	the footnote to its financial statements that describes these	Items.	
b	If the organization elected, as permitted under SFAS 116, to	report in its revenue statement and balance	ce sheet works of art, historical treasures,
	or other similar assets held for public exhibition, education, o	or research in furtherance of public service	, provide the following amounts relating to
	these items:		
	(i) Revenues included in Form 990, Part VIII, line 1		<b>&gt;</b> \$
2	If the organization received or held works of art, historical tre-		
	the following amounts required to be reported under SFAS 1		<del>-</del>
а	Revenues Included in Form 990, Part VIII, line 1	The state of the s	<b>&gt;</b> \$
	Assets included in Form 990, Part X		
_			

Sche	dule D (Form 990) 2009 Educational	l Testing Servi	ce			21-06	34479	P	age 2
	Organizations Maintaining C			reasures,	or Other	Similar As	sets (cont		
	Using the organization's acquisition, accessi								
-	(check all that apply):		•	•	_				
а	Public exhibition	(	Loan or ex	change progr	ams				
b	Scholarly research	•	Other						
c	Preservation for future generations	Ì							
4	Provide a description of the organization's co	ollections and expla	in how they further	the organizati	ion's exem	not purpose in F	Part XIV.		
5	During the year, did the organization solicit of	•	-						
•	to be sold to raise funds rather than to be m					•	Yes		] No
Pai	Escrow and Custodial Arran						ne 9. or		
-	reported an amount on Form 990, Pa	•							
1a	Is the organization an agent, trustee, custod		diary for contribution	ons or other as	sets not in	ncluded			
	on Form 990, Part X?						Yes		No
ь	If "Yes," explain the arrangement in Part XIV				,,	•• ••••••	,		
-	(oo, orphan the arrangement in the tra-						Amount		
c	Beginning balance					1c			
	Additions during the year							-	
	Distributions during the year								
ť	Ending balance								
2a	Did the organization include an amount on F						Yes		No
	If "Yes," explain the arrangement in Part XIV.			***************************************	****** ****** **	•• •••••			
	Endowment Funds. Complete		nswered "Yes" to F	orm 990, Part	IV, line 10.				
Litteriore	Tanana Casasari	(a) Current year				) Three years ba	ck (e) Four	years	back
1a	Beginning of year balance								
ь	Contributions								
c	Net investment earnings, gains, and losses								
ď	Grants or scholarships								
	Other expenditures for facilities								
_	and programs								
f	Administrative expenses	· · · · · · · · · · · · · · · · · · ·							
g	End of year balance								
2	Provide the estimated percentage of the year	r end balance held	as:						
а	Board designated or quasi-endowment		%						
b	Permanent endowment	%	-						
c	Term endowment	<del></del> %							
За	Are there endowment funds not in the posse	ession of the organiz	ation that are held	and administe	ered for the	e organization	_		
	by:							Yes	No
	(i) unrelated organizations						3a(i)		
	(ii) related organizations	,					3a(ii)		
b	If "Yes" to 3a(ii), are the related organizations	s listed as required o	on Schedule R? 🔒	· · · · · · · · · · · · · · · · · ·			3b		<u> </u>
4	Describe in Part XIV the Intended uses of the								
Pa	Investments - Land, Building	gs, and Equipm	ent. See Form 99	0, Part X, line	10.				
	Description of Investment	(a) Cost or o	other (b) Co	st or other	(c) Acc	cumulated	(d) Boo	k valu	е
		basis (invest	ment) basi	s (other)	depr	eciation			
1a	Land			1,970,618.					,618,
	Buildings		14	2,864,947.	8	2,596,901.	60		046.
C	Leasehold improvements			4,667,664.		4,084,079.			585.
	Equipment			6,370,122.	2	5,230,359.	11	,139	763.
	Other	1		0.		0.			

Schedule D (Form 990) 2009

73,962,012.

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)

Schedule D (Form 990) 2009 Educational Test			21-0634479	Page 3
Part VII Investments - Other Securities. Se	e Form 990, Part X, line			
(a) Description of security or category	(b) Book value		d of valuation:	
(including name of security)		Cost or end-or	year market value	
Financial derivatives	ļ		<del></del>	<del></del> -
Closely-held equity interests				
Other	44 030 05	4		
Archstone Partners	14,032,25			
Federal Street Partners  Investment in affiliated entities	13,001,05			
Silchester International Investors	167,731,67			<del></del>
State Street Global	8,367,59 24,682,06			
Wellington Capital Management	11,849,78			
BGI Equity Index	8,838,80			
Bot Equity Lines.	0,030,00	a. did of four market ve	1140	
		<del></del>	<del></del>	<del> </del>
Total. (Col (b) must equal Form 990, Part X, col (B) line 12.) ▶	252,364,61			
Part VIII Investments - Program Related. Se	ee Form 990, Part X, line			
(a) Description of investment type	(b) Book value		d of valuation:	
		Cost or end-or	year market value	
	ļ			
	<u> </u>			
		<del></del>	<del></del>	
	<del> </del>	- <del></del>	<del></del>	
	<u> </u>			
Total. (Col (b) must equal Form 990, Part X, col (B) line 13.)				
Part IX Other Assets. See Form 990, Part X, line	15.			~
	Description		(b) Book	value
		<del></del>		
Total. (Column (b) must equal Form 990, Part X, col (B) line			<u></u>	
Part X Other Liabilities. See Form 990, Part X,	line 25.			6
1. (a) Description of liability		(b) Amount		
Federal Income taxes				
Post-retirement medical benefits		51,100,811.		
Intercompany payable		8,426,895.		
Other liabilities		20,295,258.		
		The state of the s		
Total. (Column (b) must equal Form 990, Part X, col (B) line	25)	79,822,964.		

2. FIN 48 Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48. See Part XIV for Continuations 932053 02-01-10

	dule D (Form 990) 2009 Educational Testing Service	<del></del>		21-06344/9	Page 4
Pa	<b>EXI</b> Reconciliation of Change in Net Assets from Form 990 to			atements	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	······································	1		
2	Total expenses (Form 990, Part IX, column (A), line 25)	······ ··· ··	2		
3	Excess or (deficit) for the year. Subtract line 2 from line 1		3		
4	Net unrealized gains (losses) on investments		4		
5	Donated services and use of facilities				
6	Investment expenses				
7	Prior period adjustments				
8	Other (Describe in Part XIV.)				
9	Total adjustments (net). Add lines 4 through 8	••••••	9		
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and				
	IXII Reconciliation of Revenue per Audited Financial Statemer	nts With	Revenue per	r Return	
1	Total revenue, gains, and other support per audited financial statements				
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				7.44
-	· · · · · · · · · · · · · · · · · · ·	2a			
	Net unrealized gains on Investments		<del></del>		
Þ	Donated services and use of facilities		<del></del>		
	Recoveries of prior year grants				
d	Other (Describe in Part XIV.)				
е	Add lines 2a through 2d				
3	Subtract line 2e from line 1			3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
	Investment expenses not included on Form 990, Part VIII, line 7b				
ь	Other (Describe in Part XIV.)	46			
C	Add lines 4a and 4b			4c	
_5_	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)		<u> </u>	. 5	
Pai	t XIII Reconciliation of Expenses per Audited Financial Stateme			er Return	
1	Total expenses and losses per audited financial statements			1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
а	Donated services and use of facilities	2a			
b	Prior year adjustments		<del></del>		
C	Other losses	2c			
d	Other (Describe in Part XIV.)	2d			
е	Add lines 2a through 2d			. 2e	
3	Subtract line 2e from line 1			. 3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIV.)	4b			
	Add lines 4a and 4b			4c	
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)			5	
Pai	tXIV Supplemental Information				
Com	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III,	lines 1a a	nd 4; Part IV, line	s 1b and 2b; Par	t V, line 4; Part
	2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also compl				
Part	X: Note: This summary reflects the ETS portion of the FIN				
48 N	ote in the Consolidated Financial Statements.				
Educ	ational Testing Service adopted FIN 48 on January 1, 2009 in				
acco	rdance with U.S. Generally Accepted Accounting Procedures (US G	AAP).			
•.	and the state of t				
TD 8	ccordance with the US GAAP requirements, Educational Testing Ser	CAICE	·		
nd 4··	sted its net assets for its uncertain tax positions. It is rea	RODADIV			
	100 Mos appear for the uncertain tax positions, it is tea				
рова	ible that the tax liability recorded for these uncertain tax po-	sitions			
				Schedule D	Form 990) 2009

02-01-10

Schedule D (Form 990) 2009 Educational Testing Service	21-0634479	Page 5
Schedule D (Form 990) 2009 Educational Testing Service  Part XIV Supplemental Information (continued)		
can change within the next twelve months. The tax liability has various		
can change within the make twelve months. The tax literilly has verious	<del></del>	
open statutes which range from three to ten years		
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Part XIV Supplemental Information (continued)		
Part VII Investments - Other Securities. See Form 990, Part X, line 12.		
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
	<u> </u>	
Next Century	3,861,383.	FMV
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932421 09-02-09

#### Schedule F (Form 990)

#### Statement of Activities Outside the United States

Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

Attach to Form 990. See separate instructions.

OMB No. 1545-0047
2000
2009
Open to Public
Inspection

Department of the Treasury Internal Revenue Service

**Employer identification number** Name of the organization Educational Testing Service 21-0634479 Pantil General Information on Activities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b. 1 For grantmakers. Does the organization maintain records to substantiate the amount of the grants or assistance, the 2 For grantmakers, Describe in Part IV the organization's procedures for monitoring the use of grant funds outside the United States. 3 Activities per Region. (Use Schedule F-1 (Form 990) if additional space is needed.) (a) Region (b) Number of (c) Number of (d) Activities conducted in region (e) If activity listed in (d) (f) Total expenditures offices employees or (by type) (i.e., fundraising, is a program service, in the region agents in program services, grants to describe specific type for region region recipients located in the region) of service(s) in region East Asia and the Pacific Grantmaking 128,000. Middle East and North Africa Program services Testing activities 5,526,245. North America Program services Testing activities 489,042. 6,143,287.

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2009

The IRS and section and EIN (if applicable)  (e) Region grant (if applicable)  (f) Purpose of grant (if applicable)  (grant) (of cash grant cash discursement assistance)  (grant) (if applicable)   Use Schedule F	Use Schedule F-1 (Form 990) if additional space is needed.	nal space is needed.							
	1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)

21-0634479

Page 3

Educational Testing Service

Schedule F (Form 990) 2009 Educational Testing Service 21-0634479

[PREDITION | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part | Part |

	1	 			<u> </u>					2
(h) Method of valuation (book, FMV, appraisal, other)										Schedule F (Form 990) 2009
(g) Description of non-cash assistance										Sched
(f) Amount of non-cash assistance	.0									
(e) Manner of cash disbursement	Checks sent to students									
(d) Amount of cash grant	128,000.									
umber of iplents	19									
(b) Region	East Asia and the Pacific									
(a) Type of grant or assistance (b) Region rec	Scholarships for outstanding Koresn Students									

Schedule F (Form 990) 2009 Educational Testing Service	21-0634479	Page 4
Partive Supplemental Information		
Complete this part to provide the information required in Part I, line 2, and any additional information.		
Schedule F, Part I, Line 2: Educational Testing Service requires		
Schedule F, Fait 1, Mine a: Mucalional lesting Delvice leguines	<del></del>	··········
applicants for scholarships to provide transcripts and other information		
upon which they are evaluated. Scholarship funds are then sent directly		
to the university that the recipient attends. Following the awarding of		
to the university that the recipient attends. Following the awarding of		
the scholarship, the recipient is kept in contact with to assess their		
progress.		
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SCHEDULE 1 (Form 990)

!

Department of the Treasury internal Revenus Service

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

▼ Attach to Form 990.

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

OMB No. 1545-0047 Open to Publ

2 | Employer identification number ommunity educational ommunity educational ommunity educational ommunity educational ommunity educational ormunity educational (h) Purpose of grant 21-0634479 or assistance upport of local upport of local upport of local X Yes upport of local upport of local upport of local recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed and address of organization (b) EIN (c) IRC section (d) Amount of cash grant or government if applicable cash grant assistance or government of the control of the Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any rograms rograme rograms rograms rograma rograms Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection fenue and renue and Catering natering atering air Market air Market air Market Value Value Value 9 0 037. 10,615. Ö 15,385. <u>Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States</u> 。 15,300, 50,000. 80,000 10,000 5,000 Enter total number of section 501(c)(3) and government organizations 501-c-3 501-0-3 501-0-3 501-0-3 501-c-3 501-c-3 Educational Testing Service 13-4102065 criteria used to award the grants or assistance? 30-0150324 73-1658119 23-7206954 22-2898173 General Information on Grants and Assistance 13-2855641 Enter total number of other organizations Education Fund - 99 Hudson Street, 1 (a) Name and address of organization Mercer County - 212 Centre Street Asian American Legal Defense and Boys & Girls Club of Trenton and Higher Education - PO Box 877825 American Assoc, of Hispanics in Anchor House Foundation, Inc. 12-F - New York, NY 10013 Career Development Awards 5 Cooper Morris Drive CEJJES Institute Inc. Princeton, NJ 08542 - Trenton, NJ 08611 Name of the organization Trenton, NJ 08007 Pomona, NY 10970 Tempe, AZ 85287 PO Box 2357 PO Box 2314 Part

LHA For Privacy Act and Paperwork Reduction Act Notice, see the instructions for Form 990.

Schedule I (Form 990) 2009

Schedule I (Form 990) 2009 Page 2 (f) Description of non-cash assistance (e) Method of valuation (book, FMV, appraisal, other) Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, Ilne 22. Use Part IV and Schedule I-1 (Form 990) if additional space is needed. | Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. 0. ö 0 (d) Amount of non-cash assistance 337,679. 49,692. 103,617, (c) Amount of cash grant grants and other contributions. It also maintains records to substantiate BIN or Taxpayer Identification Number and address. Tax-exempt ETS which manages ETS's contributions, has established criteria for making IRS Form W-9 Schedule I, Part I, Line 2: The ETS Social Investment Fund, a division of status is verified in the following ways: (1) For organizations that are is requested from all organizations under consideration to ascertain the new to the ETS Social Investment Fund, we request the IRS Determination the amount of grants or in-kind contributions reflected in the attached 2 (b) Number of recipients report, as well as the grantess eligibility for the grants. Educational Testing Service Historically Black Colleges and Universities Trenton Central High School Scholarship (a) Type of grant or assistance Presidential Scholarship Schedule I (Form 990) 2009 Research Fellowships legal name, Partill

932102 02-02-10

21-0634479

SCHEDULE 1-1
(Form 990)
Department of the Tressury
Internal Revenue Service
Name of the organization

Educational Testing Service

► Attach to Form 990 to list additional information for Schedule I (Form 990), Part II or Part III. Continuation Sheet for Schedule I (Form 990)

OBSH O'BUBIE OMB No. 1545-0047

Employer identification number 21-0634479

Partill   Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)	Assistance to Go	vernments and Organ	nizations in the Ur	nited States (Scho	adule I (Form 990), Par	t II.)	
(a) Name and address of organization or government	(p) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Center for Applied Linguistics 4646 40th St., NW Washington, DC 20016	52-0807619	501-c-3	5,000.	0	0	0	Support of local community educational programs
CONTACT of Mercer County New Jersey Inc 1985 Pennington Road - Ewing , NJ 08618	22-2320153	501-c-3	10,000.	0.	0	0	Support of local community educational programs
Council of Chief State School Officers - One Massachusetts Avenue NW, Suite 700 - Washington, DC 20001	53-0198090	501-c-3	0	63,107.	Fair Market ,Value	Venue and catering	Support of local community educational programs
Education Commission of the States 700 Broadway, Suite 1200 Denver, CO 80203	31-0722194	501-c-3	10,000.	0.	0	0	Support of local community educational programs
Education Law Center 60 Park Place, Suite 300 Newark, NJ 07102	22-2014555	501-c-3	10,000.	125.	Pair Market Value	Catering	Bupport of local community educational programs
Rducation Trust Inc. 1250 H Street NW, Suite 700 Washington, DC 20005	52-3636158	501-c-3	15,000.	.0	0		Support of local community educational programs
Ewing Public Education Foundation Inc PO Box 7033 - Ewing , NJ 08628	22-3347353	501-c-3	19,000.	7,131,	Pair Market Value	Venue and Catering	Support of local community educational programe
Fight for Children Inc. 1825 K Street, Suite 1080 Washington, DC 20006	52-1706059	501-a-3	7,750.	0.			Support of local community educational programs
LHA For Privacy Act and Paperwork Reduction Act Notice, see	uction Act Notice	see the Instructions for Form 990.	for Form 990.				Schedule I-1 (Form 990) 2009

Department of the Treasury Internal Revenue Service SCHEDULE 1-1 (Form 990)

Name of the organization

# ► Attach to Form 990 to list additional information for Schedule I (Form 990), Part II or Part III. Continuation Sheet for Schedule I (Form 990)

Mobelito Public

Employer identification number

21-0634479

OMB No. 1545-0047

Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

Educational Testing Service

Schedule I-1 (Form 990) 2009 ommunity educational ommunity educational ommunity educational ommunity educational ommunity aducational ommunity educational ommunity educational ommunity educational (h) Purpose of grant or assistance upport of local upport of local Support of local upport of local rograms rograms rograms rograms rograms rograms rograms rograms (g) Description of non-cash assistance enue and satering Catering (f) Method of valuation (book, FMV, appraisal, other) air Market Pair Market Value 235. Value 0. 0 <u>.</u> 0 0 0 3,573, (e) Amount of non-cash assistance 8,600. 5,000. 9,850. (d) Amount of cash grant 10,000, 20,000 11,000, 73,024 5,000 For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. (c) IRC section if applicable 501-c-3 501-c-3 501-c-3 501-c-3 501-c-3 501-c-3 501-c-3 501-c-3 22-3192024 22-3595586 52-1198450 22-2458313 26-1739566 23-7236750 22-3235943 22-1774147 (P) EIN Avenue, NW - Washington, DC 20008 Rorean Community Center of Greater Avenue - Lawrenceville, NJ 08648 Junior Achievement of New Jersey Street, Suite 7 - Princeton, NJ Lawrence Nonprofit Housing Inc. Princeton - 230 Arreton Road -Foundation, Inc. - 17 Phillips VolunteerConnect) - 1120 John Leadership - 4455 Connecticut (a) Name and address of organization or government Lawrence Township Education Corporation - PO Box 6735 Hopewell Valley Education Foundation - PO Box 553 -Institute for Educational Lawrence Hopewell Trail Lawrenceville, NJ 08648 Lawrenceville, NJ 08648 Hands on Helpers (aka Pennington, NJ 08534 Princeton, NJ 08540 Princeton, NJ 08540 4365 Route 1 South 175 Johnson Avenue 08542 돌

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Department of the Treasury Internal Revenue Service SCHEDULE 1-1 (Form 990)

Name of the organization

► Attach to Form 990 to list additional information for Schedule I (Form 990), Part II or Part III. Continuation Sheet for Schedule I (Form 990)

OMB No. 1545-0047 Open to Public Inspection

Employer identification number

21-0634479

Educational Testing Service

ommunity educational ommunity educational ommunity educational community educational ommunity educational ommunity educational ommunity educational community educational (h) Purpose of grant or assistance Support of local lupport of local Support of local upport of local rograms rograms rograms rograms rograms rograms rograms rograma (g) Description of non-cash assistance Printing, Catering ||Partill|| Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) valuation (book, FMV, appraisal, other) (f) Method of air Market 5,264.Value <del>د</del> ö ٥. ė. 6 (e) Amount of non-cash assistance ö ö 11,000. 5,270. (d) Amount of cash grant 5,000. 10,000, 10,325. 10,000, 8,500 42,883, (c) IRC section if applicable £01-c-3 501-c-3 501-0-3 501-c-3 501-0-3 501-c-3 501-0-3 501-c-3 21-0733990 23-7330548 22-2587453 13-2899381 84-0576459 23-7089143 22-3502495 23-7439804 (b) EIN Denver Foundation - PO Box 173362, Morgan State University Foundation 209 Third Street, SR - Washington 1700 E. Cold Spring Ln, 208 Truth Opportunity in Higher Education -Campus Box 14 - Denver, CO 80217 Street, Suite 420 - New York, NY County - 3535 Quakerbridge Road, Suite 104 - Hamilton, NJ 08614 3371 Brunswick Pike, Suite 124 National Association for Equal Metropolitan State College of Literacy Volunteers of Mercer National Center for Learning Disabilities - 111 West 57th (a) Name and address of organization or government Phillips Avenue, District 3 Lawrenceville Fire Company Lawrenceville, NJ 08648 Lawrenceville, NJ 08648 Mercer Street Friends Baltimore, MD 21251 151 Mercer Street Trenton, NJ 08618 NAMI Mercer Inc. DC 20003

For Privacy Act and Paperwork Reduction Act Notice, see the instructions for Form 990.

Schedule I-1 (Form 990) 2009

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Department of the Treasury Internal Revenue Service SCHEDULE 1-1 Form 990)

Name of the organization

Educational Testing Service

► Attach to Form 990 to list additional information for Schedule I (Form 990), Part II or Part III. Continuation Sheet for Schedule I (Form 990)

OMB No. 1545-0047 Open to Public

Employer identification number 21-0634479

Schedule I-1 (Form 990) 2009 ommunity educational ommunity educational ommunity educational ommunity educational ommunity educational ommunity educational ommunity educational ommunity educational (h) Purpose of grant or assistance upport of local upport of local upport of local Support of local upport of local Support of local upport of local upport of local rograma rograms rograms rograms rograms rograms rograms rograms (g) Description of non-cash assistance enue and enue and Catering atering atering rinting Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 890), Part II.) valuation (book, FMV, appraisal, other) (f) Method of air Market air Market air Market air Market Value Value /alue 239. Value <u>۔</u> 0 6 5,825. 6,376. ö 6,824. (e) Amount of non-cash assistance 25,450. 7,500. 100,000. 16,500. 18,100 5,725. (d) Amount of cash grant 10,850. 20,000 For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. (c) IRC section if applicable 501-4-3 501-c-3 501-c-3 501-0-3 501-c-3 501-c-3 501-c-3 501-c-3 26-2477378 23-7318742 22-1854716 21-0635056 22-2225911 13-3170956 36-4613556 21-0722138 (b) EIN the NJ Math & Science Coalition -Rutgers University Foundation for Winants Hall, 7 College Avenue -National Council for Research on Partnership, Inc. - PO Box 908 -Women - 11 Hanover Square, 24th Commerce - 9 Vandeventer Avenue New Jersey Education Foundation Princeton Regional Chamber of Princeton Junction, NJ 08550 Street - Princeton, NJ 08540 Foundation - 253 Witherspoon Princeton Healthcare System (a) Name and address of organization or government Floor - New York, NY 10005 New Brunswick, NJ 08901 118 West State Street 59 Paul Robeson Place Princeton Family YWCA Plansmart New Jersey Princeton, NJ 08540 Princeton, NJ 08542 2102 Empire Central Parents Step Ahead Trenton, NJ 08608 Dallas, TX 75235 Part ¥

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SCHEDULE I-1
(Form 990)
Department of the Treasury
Internal Revenue Service
Name of the organization

Continuation Sheet for Schedule I (Form 990)

► Attach to Form 990 to list additional information for Schedule I (Form 990), Part II or Part III.

OMB No. 1545-0047
Z009
Openito Public

Employer identification number

21-0634479

Educational Testing Service

Partill Continuation of Grants and Other Assistance to Governm	Assistance to Go	vernments and Organ	izations in the Ur	ited States (Sche	nents and Organizations in the United States (Schedule i (Form 990), Part II.)	t II.)	
(a) Name and address of organization or government	(b) EIN	(c) IRC section If applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
St. Lawrence Rehabilitation Center 2381 Lawrenceville Road Lawrenceville, NJ 08648	22-3227943	501-c-3	10,000.	0	0	0	Support of local community educational programs
The Moms Club of Titusville Hopewell - PO Box 43 - Titusville, NJ 08560	55-0877970	501-c-3	5,000.	0.		9	Support of local community educational programs
Trenton Public Education Foundation Inc PO Box 22545 - Trenton, NJ 08607	56-2463017	501-c-3	10,000.	0	0	0	Support of local community educational programs
UIH Family Partners 864 Belleveue Avenue Trenton, NJ 08618	21-0635048	501-c-3	10,000.	°	0	0	Support of local community educational programs
United Way of Greater Mercer County - 3131 Princeton Pike, Bldg 4 - Lawrenceville, NJ 08648	21-0683073	501-c-3	50,000.	•	0		Support of local community educational programs
USO of PA & Southern NJ (dba Liberty USO) - Philadelphia International Airport, Terminal A Rast - Philadelphia, PA 19153	23-1426011	501-0-3	5,000.	0.	0	0	Support of local community educational programs
Young Audiences of New Jersey, Inc 200 Forrestal Road - Princeton, NJ 08540	23-7384991	501-c-3	375.	55,394.	Fair Market Value	Venue and catering	Support of local community educational programs
Township of Lawrence 2207 Lawrence Road Lawrenceville, NJ 08648	21-6000791		0.	Fair 7,421,Value	Fair Market Value	Printing	Support of local community educational programs
LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990	uction Act Notice	e, see the Instructions	for Form 990.				Schedule I-1 (Form 990) 2009

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Department of the Treasury nternal Revenue Service SCHEDULE 1-1 (Form 990)

Name of the organization

► Attach to Form 990 to list additional information for Schedule I (Form 990), Part II or Part III. Continuation Sheet for Schedule I (Form 990)

openito Public

OMB No. 1545-0047

Employer identification number

21-0634479

Educational Testing Service

Schedule I-1 (Form 990) 2009 community educational community educational (h) Purpose of grant or assistance Support of local upport of local programs rograms (g) Description of non-cash assistance enue and catering Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) (f) Method of valuation (book, FMV, appraisal, other) air Market 16,710.Value (e) Amount of non-cash assistance ö 0 (d) Amount of cash grant 40,610, LHA For Privacy Act and Paperwork Reduction Act Notice, see the instructions for Form 990. (c) IRC section If applicable 21-6000225 21-6000856 (b) EIN of Schools Office - Mercer County Education - 2565 Princeton Pike -County of Mercer, Superintendent Admin Bldg, 640 South Broad St. (a) Name and address of organization or government Lawrence Township Board of Lawrenceville, NJ 08648 Trenton, NJ 08650

Schedule I (Form 990) 2009 Educational Testing Service	21-0634479	Page 2
Part IV Supplemental Information		
Letter which is kept on file. (2) ETS requests copies of the IRS Form		
990. (3) BTS Social Investment Fund also requests and reviews the most		
recent audited financial statements for information about their financial		···
condition.		
BTS typically maintains close contact with its grantees to monitor their		
progress in the use of grant funds and, whenever feasible, the extent to		<del></del>
which the funded program met its objectives. Small grants (under \$2,000)		<del>. –</del>
are typically made to 501(c)(3) organizations that participate in fairs to		<u></u>
promote volunteerism and philanthropy among employees at RTS.		
ETS monitors the use of funds in several ways: (1) Requests written		<u></u>
reports on the use of restricted funds and the organizations annual report		
when the grant is unrestricted (2) for sponsored events, such as		
conferences and workshops, ETS requests programs and other materials		
prepared for the event (3) staff members attend a number of sponsored		
events so that there is direct observation (4) ETS remains in contact with		<del></del>
grant recipients via phone calls and meetings and (5) ETS obtains copies of	<del></del>	<del></del>
any research papers that might be developed as a result of the grant.		
	······································	

#### **SCHEDULE J** (Form 990)

## **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees
Complete if the organization answered "Yes" to Form 990,
Part IV, line 23.

Open to Public Inspection ➤ Attach to Form 990. ➤ See separate instructions.

Department of the Treasury Internal Revenue Service Name of the organization

Partil Questions Regarding Compensation

Educational Testing Service

**Employer Identification number** 21-0634479

OMB No. 1545-0047

			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	X First-class or charter travel X Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
ь	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
-	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	X	*************
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors,			
_	trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	x	
	tibates, and the opportunite photologic square with a notice and the fact of t			
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's			
•	CEO/Executive Director. Check all that apply.			
	Compensation committee     Written employment contract			
	Independent compensation consultant     Independent compensation consultant     Independent compensation consultant			
	Form 990 of other organizations			
	Form 990 of other organizations			
	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			
4				
_	organization or a related organization:	4a	X	
	Receive a severance payment or change-of-control payment?  Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		x
	Participate In, or receive payment from, an equity-based compensation arrangement?	4c		X
G	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	it 165 to any or mines 4act, list the persons and provide the applicable amounts for cash to min art in.			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
ŭ	contingent on the revenues of:			
•	The organization?	5a	X	
	Any related organization?	5b		X
-	If "Yes" to line 5a or 5b, describe in Part III.			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
•	contingent on the net earnings of:			
а	The organization?	6a	X	
	Any related organization?	6b		X
_	If "Yes" to line 6a or 6b, describe in Part III.			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments			1,1,1,1,1
	not described in lines 5 and 6? If "Yes," describe in Part III	7	x	
8	Were any amounts reported in Form 990, Part VII, pald or accrued pursuant to a contract that was subject to the			
	Initial contract exception described in Regs. section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		x
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		
LHA	For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule	J (Form	990)	2009

21-0634479

Schedule J (Form 990) 2009 Educational Testing Service [Härtill] Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

	Ì							
		(B) Breakdown of \	of W-2 and/or 1099-MISC compensation	C compensation	(C)	(D)	(E)	(F)
(А) Nатте		(i) Base compensation	(ii) Bonus & Incertive compensation	(iii) Other reportable compensation	other deferred	benefits	(B)(P-(D)	reported in prior Form 990 or Form 990-EZ
	€	602,612.	°	104,356.	20,588.	14,326.	741,882.	0
Landgraf, Kurt M.	: 🖹	0	0	0	0	Ö	0	0
	ε	178,002.	0.	32,227.	15,675.	905.	226,809.	0
Bailey, Diane A.	ε	0	0	0	0	0	0	0
	ε	189,490.	0	49,342.	19,472.	10,486.	268,790.	0
Вавеноге, John	: ≘	0	0.	0.	0.	0	0	0
	€	209,360.	0.	43,196.	31,205.	10,332.	284,093.	0
Cascio, Charles B.	8	0	°o	o	0	0	o	0
	ε	253,085.	0	32,959.	24,750.	10,536.	321,320.	0.
Donado, Yvette	: 8	0.	0.	0.	0	0	0	0
	ε	205,716.	0.	41,723.	20,958.	14,326.	282,733.	0
Blliott, Thomas J.	€	0	0	0	0.	0	0	0.
	ε	341,550.	0	76,205.	20,201.	10,526,	448,482.	0.
Gatti, Frank R.	: €	0	0	0	0	0	0	0.
	€	168,077.	0	58,397.	19,291.	14,318.	259,983	0
Gilbertson, Bruce M.	Œ	0	.0	.0	0.	0	0.	0.
	ε	188,905.	.0	34,895.	20,450.	14,321,	258,571.	0.
Hayon, Jack	<b>E</b>	0	0	0	0.	0.	• 0	0
	ω	157,302.	0	54,091.	16,318.	5,532.	233,243.	0.
Horne, Eleanor V.	€	0	.0	.0	0.	0.	0	0
	ε	230,001.	0.	31,495.	24,307.	14,950,	300,753.	0
Hunt, David	(m)	0	0.	.0	0.	0.	0.	0
	(3)	306,319.	0.	10,557.	19,869.	14,318.	251,063.	0.
Johnson-Gregory, Sheree	(II)	0	.0	.0	0.	0.	0	0.
	ω	265,289.	.0	58,227.	25,093.	14,326.	362,935.	0
Rerins, Nancy J.	(II)	0.	•0	0.	0.	0,	0.	0.
	Θ	247,149.	0.	30,08	23,515.	14,326.	315,088.	0.
Lawrence, Ida M.	(11)	•0	0.	0.	0.	0.	0.	0.
	(0)	201,226.	0.	29,794.	19,888.	14,326.	265,234.	0.
Lazer, Stephen	(II)	•0	0.	0.	0.	.0	0.	0.
	ω	276,303.	0.	26,779.	26,507.	14,326.	343,915.	0.
MacDonald, Walter B.	(III)	0.	.0	.0	0.	0	0	0.
							Schedus	Schodule J (Form 990) 2009

SCHEDULE J-1
(Form 990)
Department of the Treasury
Internal Revenue Service
Name of the organization

Educational Testing Service

Continuation Sheet for Schedule J (Form 990)

Attach to Form 990 to list additional information for Schedule J (Form 990), Part II.

► See Instructions for Schedule J (Form 990).

OMB No. 1545-0047

Employer identification number 21-0634479

[Partill Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (Schedule J, Part II)	Trust	ees, Key Employee	s, and Highest Co	mpensated Employ	ees (Schedule J, Part I	- 1		
		(B) Breakdown of W-2 and/or 1099-MISC compensation	V-2 and/or 1099-MI	SC compensation	(C) Rethement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name		(i) Base compensation	(ii) Bonus & incentive	(iii) Other reportable compensation	other deferred compensation	benefits	(a) (b) (a)	reported in prior Form 990 or Form 990-EZ
	-	207 371	C	22 107	19 940	928	250 346	C
Mazzeo John	2 8	0.0	0	0		0		0
	€	212,663,	0.	35,831.	19,375.	5,861.	273,730.	0
Nelson, Scott F.	) <u> </u>	o	0.	0.	0	0	0	0
	Ξ	251,614.	0.	25,668.	25,790.	14,326.	317,398,	0
Nettles, Michael T.	<u> </u>	0	0	0.	0	0	0	0
	Ξ	224,757.	0	31,542,	23,586.	10,526.	290,411.	0.
Oswald, John	€	°	0.	0.	0	0.	0	0.
	Ξ	196,782.	0	.08,730.	19,663.	14,312.	259,487.	.0
Pote, Stephen K.	<b>E</b>	0.	• 0	•0	0.	0.	*0	.0
	ε	214,730.	0.	.673,579.	. 19,807.	10,524.	.049,882	0
Powell, George D.	€	0	0.	•0	0.	0.	• 0	0
	ε	9,937.	0.	369,522.	2,785.	235.	382,479.	.0
Ramsey, Paul A.	€	0	0.	0	0.	0.	0	•0
	ε	176,799.	0	26,687.	16,071.	11,308.	330,865.	0
Rockey, Anne F.	€	0	0	•0	0.	0.	°0	0
	ε	288,969.	0	36,419.	27,867.	14,326.	367,581.	0
Schroeder, Glenn C.	Œ	0.	0.	•0	0.	0.	٥.	.0
	Ξ	251,228.	0.	378,996.	24,210.	14,317.	668,751.	0
Tabbiner, Phillip S.	Ξ	0	•0	•0	.0	•0	0	•0
	€	188,975.	0	33,854.	19,658.	15,320.	257,807.	0.
Wakeman, Daniel	8	0.	0	0	0.	•0	0	.0
	Ξ	250,034.	0	34,776.	24,055.	14,068.	. 686, 528	0
Weaver, Scott V.	€	0	0	• 0	.0	•0	0	0.
	ω	198,476.	0	33,879.	18,685.	13,596.	364,636.	0
Payne, David G.		0.	0.	0.	.0	0	0.	0.
	(0)	175,499.	•0	32,067.	16,638.	.886,6	234,192.	.0
Tyler, Linda L.	€	0	0	• 0	• 0	•0	0	0.
	(1)	237,023.	0	24, 471.	21,802.	9,448.	292,744.	0.
Kirsh, Irwin		0.	0,	0.	0.	0.	0	0
	] (i)	172,750.	45,529.	24,093,	15,500.	10,479.	268,350.	0
Laramy, John	(III)	.0	0	0.	0.	0.	0.	0.
	ω	195,187.	149.	84,201.	18,231.	14,048.	311,816.	0.
Latham, Andrew		.0	0.	0.	0.	0.	0.	0.
832191 02-03-10 LHA For Privacy Act and Paperwork Reduction A	erwo	rk Reduction Act N	otice, see the Inst	ct Notice, see the Instruction Afor Form 990.	90.		Schedule	Schedule J-1 (Form 990) 2009

SCHEDULE J-1
(Form 980)
Department of the Tressury
Internal Revenue Service
Name of the organization

Educational Testing Service

Continuation Sheet for Schedule J (Form 990)

Attach to Form 990 to list additional Information for Schedule J (Form 990), Part II.

► See instructions for Schedule J (Form 990).

Employer identification number 21-0634479

Partis     Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (Schedule J, Part II)		ees, Key Employe	es, and Highest Co	mpensated Employ	ees (Schedule J, Part I	0		
	_	(B) Breakdown of	(B) Breakdown of W-2 and/or 1099-MISC compensation	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(a)(b)(a)	reported in prior Form 990 or Form 990-EZ
	ε	199,944.	18,165.	24,310.	18,687.	10,225.	271,331.	0
Patanella, Richard		0.	0.	0.	0.	0.	0	0.
	w	204,636.	26,643.	14,671.	18,863.	14,051.	278,864.	0.
Pfund, Rebecca	(II)	0.	0.	0.	• 0	0.	۰0	0
	<b>(</b> ()	4,223.	5,736.	165,448.	432.	0.	175,839.	0
Gale, Anne S. N.		0.	•0	•0	.0	0.	0.	0,
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932161 02-03-10 LHA For Privacy Act and Paperwork Reduction Act Notice, see the instructions for Form 990.	I A	rk Reduction Act N	votice, see the inst	ruction <mark>de T</mark> or Form 91	.06		Schedule	Schedule J-1 (Form 980) 2009

### **SCHEDULE J-2** (Form 990)

## **Continuation Sheet for Form 990**

Department of the Treasury Internal Revenue Service

▶ Attach to Form 990 to list additional information for Form 990, Part VII, Section A, line 1a. ➤ See the Instructions for Form 990.

OMB No. 1545-0047 Open to Public

Name of the Organization

Employer Identification number

Educational T									21-063447	
Partile Continuation of Officers, D	irectors, Tr	ust	ee	s, K	ey	Eπ	npl	oyees, and Highes	t Compensated	Employees
(A)	(B)	Γ		((	<del>)</del>			(D)	(E)	(F)
Name and title	Average			Pos	ition	)		Reportable	Reportable	Estimated
	hours	(cl	heck	ali i	that	app	ly)	compensation	compensation	amount of
	per						Π	from	from related	other
	week	_	ĺ			8 A	ŀ	the	organizations	compensation
	ł	rects				en en	ł	organization	(W-2/1099-MISC)	from the
		Ð	2			智		(W-2/1099-MISC)		organization
	J	raste			8		1	j		and related organizations
		를	ttona		nglo	8	_			Organizations
	•	Individual trustae or director	institutional trustee	Officer	Kay employee	Highest compensated employee	Fermer			
Horne, Eleanor V.						<u> </u>				
VP - Social Invest. Fund	40.00			x				211,393.	0.	21,850.
Hunt, David							Г			
VP/COO Global	40.00			x				261,496.	0.	39,257.
Johnson-Gregory, Sheree										
VP Assoc General Counsel	40,00			X			L	216,876.	0.	34,187.
Kerins, Nancy J.										
SVP-Production & Deliver	40,00			X				323,516.	0.	39,419.
Lawrence, Ida M.	l						Г			
SVP-Research & Developme	40,00			X				277,247.	0.	37,841.
Lazer, Stephen							Γ	-		
VP-Assessment Developmen	40,00			x				231,020.	0.	34,214.
MacDonald, Walter B.										
EVP Prog & Svcs	40,00			X				303,082.	0.	40,833.
Mazzeo, John	ļ ·									
VP Stat Analysis & Psych	40.00			X			<u> </u>	229,478.	0.	20,868.
Nelson, Scott F.		]	ŀ				ļ			
VP Corp Comm & Public Af	40.00	Щ.	L.	X			Ļ	248,494.	0.	25,236.
Nettles, Michael T.							į		_	
SVP- Ctr Policy Eval & R	40.00			X		Щ	<u> </u>	277,282.	0.	40,116.
Oswald, John	1									
VP & GM K12 Assessments	40.00	_		X			L	256,299.	0.	34,112.
Pote, Stephen K.				_					_ '	
VP & Chief Quality Offic	40.00		<u> </u>	X	_	<u> </u>	<u> </u>	225,512.	0.	33,975.
Powell, George D.				_				050 300		20 224
VP/COO K-12 Assessments	40,00	-	H	X		-	├	258,309.	0.	30,331.
Ramsey, Paul A. SVP Global Dev & Relatio	40.00			x			1	379,459.	0.	3,020.
Rockey, Anne F.	40.00	-	H	Α	_		⊢	373,433.	· · · · · · · · · · · · · · · · · · ·	3,020.
VP Test Taker Services	40.00	]		X			]	203,486.	o.	27,379.
Schroeder, Glenn C.	40.00	-	Н	_	-	-	⊢	203,400.		21,515.
SVP & Gen Counsel	40.00			X				325,388.	0.	42,193.
Tabbiner, Phillip S.		-	┝╌	H	Н		$\vdash$			
SVP & GM - Global	40.00			x			1	630,224.	0.	38,527.
Wakeman Daniel		-	Н		-	$\vdash$	t			
VP & Chief Information O	40.00			x				222,829,	0.	34,978.
Weaver, Scott V.	<u>-</u>		Н		Н	$\vdash$	$\vdash$			
VP Chief Strategy Office	40.00			x				284,810.	0.	38,123.
Payne, David G.		Г	П				Γ			
VP/COO HESA	40.00	_		x			1	232,355.	0,	32,281.
111A For Primary And and Department Destruction			***				_	- E 000	0-1-1-1-1-	(Farm 000) 2000

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

#### **SCHEDULE J-2** (Form 990)

## **Continuation Sheet for Form 990**

OMB No. 1545-0047 Open to Public Inspection

Department of the Treasury Internal Revenue Service

▶ Attach to Form 990 to list additional information for Form 990, Part VII, Section A, line 1a. ➤ See the Instructions for Form 990.

Name of the Organization

Employer Identification number Educational Testing Service 21-0634479

Educational 7									21-063447	
Partill Continuation of Officers, D	irectors, Tr	<u>ust</u>	tee	s, K	ey	En	lgr	oyees, and Highes	st Compensated	Employees
(A)	(B)		_	((	<b>C)</b>			(D)	(E)	(F)
Name and title	Average			Pos	ition	,		Reportable	Reportable	Estimated
	hours	(c)	heck				ly)	compensation	compensation	amount of
	per	<u> </u>	Г	Г	Г	Т	Γ	from	from related	other
	week			l		2	ł	the	organizations	compensation
		흏	l	l	ľ	鼍	1	organization	(W-2/1099-MISC)	from the
		[ 출				ğ	1	(W-2/1099-MISC)		organization
	i	ě	層		١.	ğ	l		j	and related
		显	18		藚	8	ļ			organizations
		Individual trustes or director	Institutional trustee	is g	Кеу етръуве	Highest compensated employee	E E	1	ļ	
And the second s		Ē	Ē	ㅌ	ž	呈	8			<del></del>
Tyler, Linda L.										
VP/COO HESA	40.00	L.	<u> </u>	X	<u> </u>	<u> </u>	<u> </u>	207,566.	0.	26,626.
Kirsh, Irwin				1	l	ĺ	1		[	
Distinguished Pres Appoi	40,00	L	L_			X	L	261,494.	0.	31,250.
Laramy, John										
Strategic Advisor, R12 B	40.00			L	L	x	L	242,371.	0.	25,979.
Latham, Andrew						Г	Γ			
Executive Director - Glo	40.00					x_	l	279,537.	0.	32,279.
Patanella, Richard										
Associate Vice President	40.00			1		x		242,419.	0.	28,912.
Pfund, Rebecca			$\vdash$	Г		Г				
Gen Mgr Demand & Relatio	40.00	İ				x		245,950.	0.	32,914.
Gale, Anne S. N.		-	_				_			
VP & Corp Secretary	40.00	1		1		ļ	x	175,407.	0.	432.
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LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

#### SCHEDULE L

(Form 990 or 990-EZ)

Department of the Treasury

## **Transactions With Interested Persons**

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

OMB No 1545-0047

Internal Revenue Service	- 1	► Atta	ch to Form	990 or F	orm 990-EZ	. Nee se	parate inst	ructions	3.		Ins	pection	
Name of the organi	zation							<del></del>	E	mployer	Identif	ication r	number
		ational Te								1-06344	179		
Part Exce	ss Benefit	Transacti	ons (section	on 501(c)(	<ol><li>and section</li></ol>	n 501(c)(4)	organizatio	ns only).					
Comple	ete if the organ	nization ansv	vered "Yes"	on Form	990, Part IV,	line 25a or	25b, or Fo	m 990-E	Z, Part	V, line 40	b		
1	) Name of disc	ned heilikur	enn :			<i>ውን</i> ፤	Description (	of transa	ction			(c) Con	rected?
· ·	, Maine or disc	qualilieu per				(6) :	zescripaoi r					Yes	No
												ļ	
												ļ	<del></del>
	<del></del>				<u></u>			<del></del>				<del> </del>	<b> </b>
<del></del>												<del>                                     </del>	
		<del></del>										<del> </del>	<del> </del>
2 Enter the amou	nt of tax impo	sed on the o	manization	manager	s or disqualif	ed person	s during the	vear un	der			L	
section 4958	•		_	-		-		-		<b>▶</b> \$			
3 Enter the amou	nt of tax, if an	y, on line 2,	above, reim	bursed by	the organiza	ation				. <b>&gt;</b> \$			
Partell Loans	s to and/or	From Int	erested	Persons	3.								
	ete if the organ					line 26, or	Form 990-E			Ba. T (f) App	myod	F	
(a) Name of integration person and p		(b) Loan to	to or from	(c) Origi	nal principal nount	(d) Bala	ance due	(e) defa	ะไท แหว	by bo	ard or	(g) W agree	ritten ment?
person and p	шрозо	<u> </u>		-	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	ĺ		<b></b>		cómm		<u> </u>	
		То	From	<del> </del>		<u> </u>		Yes	No	Yes	No_	Yes	_ No
						<del></del>				1		<del> </del>	<b></b>
				<del> </del>	-								
				<del> </del>									<del></del>
<del></del>			· · · · · · · · · · · · · · · · · · ·										
Total					▶ \$								
	s or Assist		_										
	ete if the organ		vered "Yes"					<del></del>	1			4.	
(a) Name	of interested p	erson		(b) Relati	onship between interested person and the organization (c) Amount and type assistance								t
<del></del>	······································						<del></del>		+				
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- Standard Standard	ess Transa		_										
	te if the organ											Tal Sha	aring of
(a) Name	of interested p	person			ip between indicated the organization in the o		(c) Amo transa		(d)	Descript transacti			ation's
									<b>↓</b>			Yes	No
Gloria Pote				Sch. O				<u> </u>		sch. 0			X
Teresa M. Sanch	ez-Lazer	<del> , </del>	See	Sch. O				174,111	see	Sch. O			X
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LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2009

(Form 990)

Department of the Treasury Internal Revenue Service

## **Supplemental Information to Form 990**

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.



Educational Testing Service	21-0634479
Form 990, Part III, Line 1, Description of Organization Mission:	
MISSION	
Our mission is to help advance quality and equity in education by	
providing fair and valid assessments, research and related services.	
Our products and services measure knowledge and skills, promote	
learning and performance, and support education and professional	
development for all people worldwide.	
VISION	
ETS will be recognized as the global leader in providing fair and valid	
assessments, research and related products and services to help	
individuals make successful educational and career transitions	
throughout their lives, parents understand and use assessments and	
related products to help their children reach their full potential and	
teachers improve their practice through assessment and professional	
development.	
	n en en en en en en en en en en en en en
Form 990, Part III, Line 4a, Program Service Accomplishments:	
by colleges and universities in their admission evaluations as key	
predictors of likely academic success. The AP program offers detailed	
course descriptions and examinations for introductory advanced	
placement or credit when students enter college. CLEP is a	
college-by-credit examination program for persons of any age to	
demonstrate college level knowledge.	
In 2009, approximately 10 million tests were administered on behalf of	
the College Board.	

(Form 990)

Department of the Treasury Internal Revenue Service

## **Supplemental Information to Form 990**

Complete to provide Information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.



Name of the organization  Educational Testing Service	Employer identification number 21-0634479
Educational Testing Service	21-0034479
College & Graduate Programs (CGP):	
This division of BTS supervises the test development, test	·
administration (primarily in a computer based testing environment), and	
scoring and reporting services for a graduate admissions testing	····
program. The Graduate Records Examination (GRE) tests verbal,	
quantitative and writing skills as well as selected subject areas,	
which are used to supplement the college records of students applying	
for admissions to graduate departments. ETS has established the GRE	
policy council made up of public academic leaders and graduate school	
deans to provide direction for the program.	
In 2009, approximately 675 thousand applicants took the GRE test and/or	
services.	
	······································
Teacher Licensure & Certification (TLC):	
· · · · · · · · · · · · · · · · · · ·	
TLC is significantly involved in the assessment, teaching and	
certification of teachers through its innovative PRAXIS Series. PRAXIS	
I measures a candidates basic teaching skills, while PRAXIS II involves	
the assessment of teaching and performance skills in the classroom. In	
addition, ETS is responsible for the development and delivery of	
assessments on behalf of the Texas Education Agency (TEA).	

These tests are delivered in a computer-based environment with some

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## Supplemental Information to Form 990

(Form 990)

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Attach to Form 990.

OMB No. 1545-0047
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Department of the Treasury Internal Revenue Service **Employer Identification number** Name of the organization 21-0634479 Educational Testing Service continuing paper & pencil testing. In 2009 approximately 1.1 million applicants participated in these tests and/or these services (PRAXIS Series and TEA assessments). National Assessment of Educational Progress (NAEP): Considered the Nations Report Card, NAEP is a continuing series of academic content assessments of samples of students mandated by Congress and implemented by the National Center for Education Statistics. ETS has held primary contracts for NAEP since 1983. ETS is responsible for the overall coordination, development of background questionnaires, test development, assessment design, test book preparation, data analysis and report preparation in print on the NAEP website. All of the activities described above are classified as related activities, due to their role in educational assessment. Form 990, Part III, Line 4b, Program Service Accomplishments: student learning tests and assessments, A college-level testing program developed and administered by ETS is the Test of English as a Foreign Language (TOEFL), a test designed to measure the English proficiency of students whose native language is

not English. The test is required by many domestic universities to

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02-03-10

(Form 990)

## Supplemental Information to Form 990

Department of the Treasury Internal Revenue Service

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information. Attach to Form 990.



**Employer identification number** 

Name of the organization 21-0634479 Educational Testing Service evaluate the ability of international students to pursue education on an English-speaking campus. ETS has established the TOEFL policy council, made up of public academic leaders and graduate school deans to provide direction for the program. The program is primarily administered in a computer-based environment with some paper-based testing. Global oversees the administration of the Test of English in International Communication (TOBIC), a test of the ability of non-native English-speaking people to use English in everyday work activities. TOEIC is delivered in a paper-based format as well as a computer-based environment, In addition, Global has a custom assessment group dedicated to responding to international bids or client requests for educational services, a channel group which manages iBT test centers and the preferred associate (vendor) network; a partnership implementation group, a network planning group, and a client relations group, Form 990, Part III, Line 4c, Program Service Accomplishments: batteries, in addition to the regular California Standardized Test (CST), and General Educational Development (GED) scoring service for the California Department of Education. These K12 Assessments measure levels of student achievement in the California public school system. In addition, ETS provides the English Placement Test (EPT), Entry Level Mathematics Test (RLM) and Early Assessment Program (EAP) programs for

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Department of the Treasury Internal Revenue Service

## **Supplemental Information to Form 990**

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.



**Employer identification number** Name of the organization 21-0634479 Educational Testing Service the California State University System and the University of California Admissions Program for the UC system. K12 Assessments has also been awarded assessment contracts in other states to measure the educational achievement and progress of K-12 students. A partial listing of those contracts include: Maryland High School Assessment Program; Chicago Public Schools testing programs in Math and English, Florida CELLA and subcontracts for state assessments in Texas, Tennessee, Virginia, Mississippi and Washington. K12 Assessments also contracts with the US Department of Education for the Comprehensive English Language Learning Assessment in Florida. addition, it contracts with the Educational Records Bureau (ERB) to administer the Comprehensive Testing Program 4(CTP 4), which consists of an assessment for grades 1-11 in key areas of school achievement including: listening, reading, vocabulary, writing and mathematics In addition, CTP 4 includes two tests to measure verbal and quantitative reasoning for students in grades 3 through 11. separate contract with ERB, K12 Assessments is developing and piloting a computerized adaptive assessment test (CAAT). The results of the ERB tests will be used for educational guidance, evaluation of student progress and curriculum improvement. K12 Assessments also contracts with the Southern Regional Educational Board, a non-profit consortium of states, for the pursuit of educational excellence, to develop and administer two testing programs, the High Schools That Work and Middle Grade Assessment tests, designed to measure and improve educational

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Schedule O (Form 990) 2009

instruction.

(Form 990)

Department of the Treasury Internal Revenue Service

## Supplemental Information to Form 990

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Name of the organization

**Employer identification number** 21-0634479 Educational Testing Service K12 Learning and Development In addition to custom large scale assessment projects for states and large school districts, BTS, through its K12 Learning and Development division, also develops, markets and sells products that enhance learning in K-12 students. For example, K12 Learning and Development Products and Services provides test development services for districts who wish to plan and administer formative benchmark and diagnostic assessments to measure students progress and determine areas where learning is incomplete and can be addressed through follow-up instruction, using the Focus on Standards (FOS) model of professional Other examples include a wide array of professional development training and learning experiences for educators such as assessment literacy training from the Assessment Training Institute (ATI), computer-based practice and feedback of ones writing skills using R12 Learning and Development's Criterion software product, and the sale of test questions from K12 Learning and Developments large item banks for either secure large scale assessment or less secure classroom assessment. The K12 Assessments and K12 Learning and Development divisions of ETS have an ambitious charge: to advance student learning by providing a new generation of high-quality, customized assessments, and related products and services to help states and school districts implement

standards-based education. They work side by side with educators LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. 932211 02-03-10

#### **SCHEDULE 0**

(Form 990)

Department of the Treasury Internal Revenue Service Name of the organization

## Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

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Employer identification number

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Educational Testing Service	21-0634479
across the country to create and implement assessment products that	
are: customized, linked to state standards, developmentally	
appropriate, more inclusive, and designed to provide assessment	
information teachers can use in the classroom.	·····
All of the activities in these divisions are classified as related	······
activities, due to their role in educational assessment.	
Research and Development	
Research & Development provides educational measurement research and	
analysis, innovative assessment and product development, and	
informative policy studies to advance quality and equity in education	<del></del>
for all people worldwide. Research & Development ensures the technical	· · · · · · · · · · · · · · · · · · ·
quality and fairness of ETSs assessments and assessment-related	
services through excellence in assessment design, development, analysis	
and psychometric research. Support for its research programs comes	
primarily from its own resources; support also comes from national	
governments and agencies and various private foundations.	
ETS Policy and Evaluation & Research Center (PERC)	
The ETS Policy Evaluation and Research Center (PERC) conducts research	
and evaluations on public policy related issues in the field of	
education. PERC research and evaluations focus on topics that are	
prominent on the agendas of national, state and local governments and	Sahadula O /Farra 000 0000
LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. 932211 02-03-10	Schedule O (Form 990) 2009

### **SCHEDULE 0**

(Form 990)

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Department of the Treasury Internal Revenue Service

Name of the organization

## Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.



Employer identification number

Educational Testing Service	21-0634479
educational institutions. PERC also applies research findings to	
craft policy and program ideas for educational improvement. Through	
its Policy Information Center, PERC publishes and disseminates reports	
to increase understanding of education challenges and promotes	
improvement of education and education policies. Overall, PERCs	
research and collaborations focus on improving the quality of	
instruction in schools, closing achievement gaps for underrepresented	
minorities and investigating factors that adversely affect student	
progress at all levels.	
Other Supported Activities	
ETS Scholarship & Recognition Programs (SRP)	
Scholarship & Recognition Program (SRP) has	
experience providing outsourced scholarship program design and	
administration services to corporations and philanthropic organizations	
which is classified as unrelated business income.	
Chauncey Conference Center	
ETS also operates a conference center, the revenues from which are	
classified as unrelated business income.	
Form 990, Part III, Line 4d, Other Program Services:	
Grants and other assistance to organizations and individuals inside and	
LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. 932211 02-03-10	Schedule O (Form 990) 2009

(Form 990)

Department of the Treasury Internal Revenue Service Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.



**Employer identification number** Name of the organization 21-0634479 Educational Testing Service outside of the United States. Expenses \$ 1054969. including grants of \$ 1054969. Revenue \$ 0. Form 990, Part V, Line 4b, List of Foreign Countries: France, Germany, United Kingdom, Netherlands Jordan, Spain, Poland, South Korea, China, Singapore, India, Canada Form 990, Part VI, Section B, line 11: Form 990 was reviewed by the Board of Trustees' Audit Committee and the full Board of Trustees prior to filing. Form 990, Part VI, Section B, Line 12c: The Trustees of Educational Testing Service, individually and collectively, are expected to act in accordance with the highest standards of ethical behavior. Annually, the Audit Committee reviews the ETS Code of Bthics for Members of the Board of Trustees. Subsequently, each Trustee receives a copy of the Code of Ethics and signs a statement agreeing to abide by the Code. The Code includes a policy on Conflict of Interest. The Trustees also annually complete a Trustee Disclosure Statement and a Trustee Affiliation Form. The Disclosure Statement addresses the Trustees material financial interest to which ETS is a party, or the material financial interest of a related party to which RTS is a party. The Affiliation Form addresses the Trustees employment as a staff member or as a consultant, as well as their affiliation with other organizations. Corporate Secretary reviews these disclosures for potential conflicts or LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule O (Form 990) 2009

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#### **SCHEDULE 0**

(Form 990)

Department of the Treasury Internal Revenue Service

## Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.

OMB No. 1545-0047 Open to Public

Name of the organization

Educational Testing Service

**Employer identification number** 21-0634479

the potential appearance of a conflict.
Should a situation be disclosed that might be in contrast with the Code of
Ethics, the Corporate Secretary would seek resolution with the involvement
of the appropriate authority such as the Audit Committee or the ETS General
Counsel and Chief Ethics Officer. Intrinsic to the policy is a Trustee
recusing themselves to prevent a conflict of interest or avoid an
appearance of a conflict of interest. Failure to respond to the annual
disclosure process would result in the requisite follow up by the Corporate
Secretary,
Candidates for Trustees receive the Code of Ethics and are required to
complete the Affiliations Form prior to standing for election.
Trustees can obtain assistance with the interpretation or administration of
the Code of Ethics or procedures from the Corporate Secretary or the
General Counsel and Chief Ethics Officer.
Educational Testing Service requires that employees, including officers,
Educational Testing Service requires that employees, including officers,
Educational Testing Service requires that employees, including officers, who are uncertain whether an outside activity comes within the scope of
Educational Testing Service requires that employees, including officers, who are uncertain whether an outside activity comes within the scope of ETS's Code of Ethics policy, which contains its Conflict of Interest
Educational Testing Service requires that employees, including officers,  who are uncertain whether an outside activity comes within the scope of  ETS's Code of Ethics policy, which contains its Conflict of Interest  Policy, to discuss the matter with their supervisors. Employees wishing to
Educational Testing Service requires that employees, including officers,  who are uncertain whether an outside activity comes within the scope of  ETS's Code of Ethics policy, which contains its Conflict of Interest  Policy, to discuss the matter with their supervisors. Employees wishing to  engage in outside activites must submit an Outside Activities Report to
Educational Testing Service requires that employees, including officers,  who are uncertain whether an outside activity comes within the scope of  ETS's Code of Ethics policy, which contains its Conflict of Interest  Policy, to discuss the matter with their supervisors. Employees wishing to  engage in outside activites must submit an Outside Activities Report to  their division director for review and approval prior to engaging in the
Educational Testing Service requires that employees, including officers,  who are uncertain whether an outside activity comes within the scope of  ETS's Code of Ethics policy, which contains its Conflict of Interest  Policy, to discuss the matter with their supervisors. Employees wishing to  engage in outside activites must submit an Outside Activities Report to  their division director for review and approval prior to engaging in the  activity. Employees must submit an amended report whenever the activity
Educational Testing Service requires that employees, including officers,  who are uncertain whether an outside activity comes within the scope of  ETS's Code of Ethics policy, which contains its Conflict of Interest  Policy, to discuss the matter with their supervisors. Employees wishing to  engage in outside activites must submit an Outside Activities Report to  their division director for review and approval prior to engaging in the  activity. Employees must submit an amended report whenever the activity  changes. The report is reviewed and the employee is informed whether the

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(Form 990)

Department of the Treasury internal Revenue Service

Name of the organization

## Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.

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Inspection

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21-0634479 Educational Testing Service request is approved. Any situation involving a potential conflict of interest must be reviewed by SWS to verify that no conflict exists. Any employee who acquires information that gives the employee reason to believe that any employee, officer or trustee is engaged in conduct that is prohibited by ETS's Code of Ethics, or that any sales representative distributor or other person or firm representing ETS in any transaction is engaged in the type of conduct (whether or not in connection with a transaction involving ETS or its products) which, if engaged in by an employee, would violate this policy is required to report this information immediately. All complaints regarding potential conflicts of interest are investigated promptly, and where necessary, immediate and appropriate action is taken to stop and remedy any such conduct. Any employee or officer, found in violation of this policy will be subject to disciplinary action, up to and including termination, depending upon the severity of the violation. This policy is reviewed by a team of Strategic Workfoce Solutions employees. Beginning in 2009, all BTS employees will receive a copy of the Code of Ethics on an annual basis. The annual review and signature indicating their agreement to comply with the policy is mandatory as part of employment with ETS. Form 990, Part VI, Section B, Line 15: BTS engages an external executive compensation consultant organization to review and advise on excess benefit transaction law and to prepare an annual report and analysis of proposed compensation for ETSs CEO and officers. The analysis includes data on compensation for comparable organizations and similar occupations/functions LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule O (Form 990) 2009

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(Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

## **Supplemental Information to Form 990**

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.



Employer identification number

Educational Testing Service	21-0634479
in similarly situated organizations.	
The executive compensation consultant also develops a Letter of	
Reasonableness regarding the analyses of Officer pay consistent with	
government guidelines which is presented to the Committee on Governance and	
Human Resources and the Board for review, comment and approval.	
Form 990, Part VI, Section C, Line 19: Currently, ETS, does not make its	
governing documents, conflict of interest policy, or financial statements	
available to the public. This process is consistent with prior years.	
Schedule L, Part IV	
Business Transactions Involving Interested Persons:	
(a) Name of Person: Gloria Pote	
(b) Relationships between Interested Person and Organization: Family	
member of Stephen R. Pote, Current Officer	
(d) Description of Transaction: Salary and benefits	
(a) Name of Person; Teresa M. Sanchez-Lazer	
(b) Relationships between Interested Person and Organization: Family	
member of Stephen Lazer, Current Officer	
(d) Description of Transaction: Salary and benefits	

Department of the Treasury Internal Revenue Service SCHEDULE R (Form 990)

Name of the organization

Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. Related Organizations and Unrelated Partnerships ► Attach to Form 990.

OMB No. 1545-0047

▼ See separate instructions.

Educational Testing Service

21-0634479

Employer Identification number

identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) 84,941.Bervice End-of-year assets e °. Total Income € Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.) Legal domicile (state or foreign country) Delaware Primary activity Holding Company Name, address, and EIN of disregarded entity Capatar, LLC - 82-0582786 08541 Princeton, NJ Rosedale Road 1120 [Bathill

Sducational Testing

Direct controlling

entity

Educational Testing Sducational Testing Direct controlling entity Service 3ervice Public charity status (if section 501(c)(3)) Exempt Code section ই 501(c)9 501(c)9 Legal domicile (state or foreign country) New Jersey **Ме** Јегвеу Primary activity Senefit Plan Benefit Plan Benefit Trust - 22-3372287, Rosedale Road MS Dental Benefits Plan - 22-2680630, Rosedale Educational Testing Service Medical and Sducational Testing Service Retiree's Road MS 56-D, Princeton, NJ 08541 Name, address, and EIN of related organization 56-D, Princeton, NJ 08541

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Schedule R (Form 990) 2009 Educational Testing Service Schedule R (Form 990) 2009 Educational Testing Service (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related structures as a partnership during the tax year.)

(a)	(g)	9	(p)	(e)	ω)	(6)	Œ	(0)	9
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign country)	Direct controlling entity	Predominant income (related, unrelated, excluded from tax under sections 512-514)	Share of total income	Share of end-of-year assets	Disproportion- ate allocations?	Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	General or managing partner?
	•								
	•								
	·								
Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related	ganizations Taxable as a Co	rporation or	Trust (Complete if t	he organization answere	d "Yes" to Form 99	10, Part IV, line 34	t because it	had one or more n	slated

របស់រារស់របស់ organizations treated as a corporation or trust during the tax year,)

(a)	(q)	(၁)	(p)	(0)	£	(6)	Œ
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign country)	Direct controlling entity	Type of entity (C corp, S corp, or trust)	Share of total income	Share of end-of-year assets	Percentage ownership
Educational Testing Service (ETS) Global B.V.			Educational				
Btrawinskylaan 913			Testing				
Amsterdam, NETHERLANDS	Educational Services	Netherlangervice	3ervice	c corp	21,700,412.	11,336,189.	100.008
Educational Testing Service Canada Inc.			Educational				
212-133 Princess St			Testing				
Kingston, CANADA K7L 1A8	Educational Services	Canada	Service	C CORP	3,861,067.	1,351,688.	100.00\$
The Chauncey Group Europe Holdings B.V.			Educational				
Prins Bernhardplein 200			Gesting				
1097 JB Amsterdam, NETHERLANDS	Holding company	WetherlanService	Service	C CORP	0.	0.	100.008
ETS Assessments (Beijing) Ltd.		-	Educational				
Suite 1661 Office Tower Hotel Nikko New Century	<b></b>		Testing				
Beijing, CHINA	Educational Services	China	Service (ETS)	C CORP	1,117,988.	967,423.	100.00%
ETS Educational Services (India) Private Limited			Educational		•		
12-2-417/A/15 Jayanagar Colony			<b>Pesting</b>				
Hyderabad, INDIA 500 082	Educational Services	India	Service	C CORP	166,274.	29,912.	100.008
932162 07-21-10	79					Schedule R (Form 990) 2009	n 990) 2009

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Testing
Educational
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Schedule R (Form 990) 2009 Educational Testing Service | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle | Particle

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21-0634479

				I
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.		i diagram		ę
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?		9		
a Receipt of (I) Interest (ii) annutties (iii) royalties or (iv) rent from a controlled entity		<u>e</u>	×	١
b Gift, grant, or capital contribution to other organization(s)		đ	_	×
(6)		<b>t</b>		×
A 1 course party of expression and the contraction of the contraction		\$	×	
d Locals ducing the state of th			╁	_
e Loans or loan guarantees by other organization(s)		92	1000	4
f Sale of assets to other organization(s)		#		×
		19		×
Exchange of assets		ŧ		×
l ease of facilities, equipment, or other assets to other organization(s)		F		×
i Lease of facilities, equipment, or other assets from other organization(s)		=		м
ons for other organization(s)		*	×	
		=	×	
		Ę		×
		ŧ	×	Ì
	***************************************			
o Beimbursament paid to other organization for expenses		2	×	
Baimhireamant naid by other omenization for expanses				×
	: : :		THE THE THE	麗麗
a Other transfer of seets or excessory to other ornerivation(c)		2	illuration of	×
- Other manner of the control of the			×	
Other transfer of cash or property from other organization(s)				
If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.	saction thresholds			
(a) Name of other organization(s)	(b) Transaction type (a-t)	(c) Amount involved	volved	
(1) Educational Testing Service (ETS) Global B.V.	L)	9	6,038,246	146.
(2) Educational Testing Service (ETS) Global B.V.	A	3,	3,615,2	247.
(3) Educational Testing Service Medical and Dental Benefits Plan	0	17	17,419,623	523.
(4) BTS Canada Inc.	ני		489,0	042.
(5) BTS Canada Inc.	M		319,367.	267.
(6) BTS Canada Inc.	A		183,9	931.
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Schedule R (Form 990) 2009 Educational Testing Service

[BRITANII] Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See Instructions regarding exclusion for certain investment partnerships.

(a)	(b)	(6)	(P)	9	9	(6)	3
			7-1		Cloud of the second		
Name, address, and EIN of entity	Frimary activity	Legal domicile (state or foreign	section 501(c)(3) organizations?	Share of end-or- year assets	tionate tionate allocations?	amount in box 20	managing partner?
			Yes No		Yes No		1 1
Attaching	<b></b>		_				
				,			
			<del></del>				
						Schedule R (Form 990) 2009	m 990) 2009

21-0634479

Schedule R-1 (Form 990) 2009 Educational Testing Service

(a) Name, address, and EIN of related organization	(b) Primary activity	(C) Legal domicite (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp., S corp., or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership
Prometric Holdings Inc 26-0416543 1501 South Clinton Street Baltimore, MD 21224	Holding company	00 8 F	Educational Testing Service	C CORP	.0	147,000,000.	100.00%
Prometric Inc 26-0416596 1501 South Clinton Street Baltimore, MD 21224	Educational Services	9 8 0	Prometric Holdings Inc.	c corp	237,361,235.	571,143,457.	100.00%
Prometric Japan Company Limited Kayabacho Tower Bldg 15F 1-21-2 Shinkawa Chuo-Ku Tokyo, JAPAN 104-0033	Educational Services	Japan P	Prometric Inc.	C CORP	33,991,881.	17,748,643.	100.00%
Prometric Limited - 98-0561896 6th Fl., 1 Exchange Quay, Salford Quays Manchester, UNITED KINGDOM M5 3RA	Educational Services	United Kingdom P	1	C CORP	23, 233, 464.	11,717,029.	100.00%
ed - 98-0561894	Holding company		Prometric Inc.	C CORP	17,851.	13,050,000.	100.008
Australia Test Centre Pty Limited - 98-0561893 Suite 14, Level 2, 37 Bligh Street Sydney NSW, AUSTRALIA 2000	Rolding company	AustraliaP	AustraliaPrometric Inc.	C CORP	96,448.	11,395,127.	100.008
ands Test Center Holding B.V 98-0561890 an 913 NETHERLANDS 1077	Holding company	Netherlan	NetherlanFrometric Inc.	c corp	-16,013.	54,397,821.	100.008
Prometric Ireland Ltd. Grand Mill Quay Barrow Street Dublin, IRELAND 4	Educational Services	I C Ireland	Ireland Test Center Delivery	C CORP	7,268,460.	4,434,898.	100.008
Prometric Pty Ltd. Level 4, 100 Harris Street Pyrmontm NSW, AUSTRALIA 2009	Educational Services	Austral Centre Australiatimited	Australia Test Sentre Pty Simited	c corp	1,246,203.	1,379,847.	100,00%
Prometric I B.V. Noorderwagenplein 6 Lelystad, NETHERLANDS 8223 AL	Educational Services	The NetherlanTest	rhe Wetherlands Test Center	C CORP	1,265,050.	51,511,103.	100.008
Prometric B.V. Noorderwagenplein 6 Lelystad, NETHERLANDS 8223 AL	Educational Services	Pro NetherlanB.V	Prometric I B.V.	C CORP	1,903,401.	43,726,878.	100,008
Prometric II B.V. Noorderwagenplein 6 Lelystad, NETHERLANDS 8223 AL	Educational Services	Pro WetherlanB.V	Prometric I	c corp	3,042,127.	5,156,549.	100.008
	L.3				So	Schedule R-1 (Form 990) 2009	1 990) 2009

Schedule R-1 (Form 990) 2009 Educational Testing Service					21-	21-0634479	Page 4
Franklive Continuation of Identification of Related Organizations Ta	xable as a Corporation or Trust	ıst					
(a)	(q)	(0)	(p)	(0)	ε	(6)	E
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign country)	Direct controlling entity	Type of entity (C corp, S corp, or trust)	Share of total income	Share of end-of-year assets	Percentage ownership
Prometric III B.V.							
			Prometric I				
Lelystad, NETHERLANDS 8223 AL	Educational Services	Netherland,V	ı.v.	C CORP	3,878,788.	2,115,885.	100.00%
imited							
Yoon-Ik Building, 8 Fl, 706-13 Yeoksam-Dong Gangna		Korea,					
Seoul, KOREA, SOUTH	Educational Services	South	Prometric B.V.	C CORP	1,714,051.	837,718.	100.008
Prometric (Pty) Ltd.							`
Block C, Empire Park, 55 Empire Road		South					
Johannesburg, SOUTH AFRICA 2193	Educational Services	Africa	Prometric B.V.	c corp	677,694.	445,670.	100.008
Prometric Testing Services Private Ltd.							
2nd Floor DLF Infinity Tower-A, Sector 25, Phase I							
Gurgaon, Haryana, INDIA 122-002	Educational Services	India	Prometric B.V.	C CORP	2,018,258.	7,133,122.	100.00\$
Prometric Technology (Beijing) Co., Ltd.							
Raycom Info Tech Tower A, 2 Kexueyuan South Road							
Beijing, CHINA 100080	Educational Services	China	Prometric B.V.	C CORP	2,232,334.	522,753.	100.008
Prometric Ltd.							
Hasapanut House, Nirim St. & Hashosha St.							
Tel Aviv, ISRAEL	Educational Services	Israel	Prometric B.V.	C CORP	276,650.	130,828.	100,008
Prometric Technology SDN Bhd							
Suite 21 A01501, Farber Imperial CRT Jalan Sultan I							
Kuala Lumpur, MALAYSIA 50250	Educational Services	Malaysia	Prometric B.V.	C CORP	3,273,244.	1,082,713.	100.008
Prometric GmbH							
Tortrasse 49			Prometric II				
Berlin, GERMANY 10119	Educational Services	Germany	в. V.	C CORP	1,001,694.	956,394.	100.00%
Prometric Pte, Ltd,							
80 Robinson Road, #15-00			Prometric II				
SINGAPORE 068898	Educational Services	Bingaporeb.V	3.V.	c corp	2,120,137.	817,790.	100,00%
Prometric Thomson Learning Sp. Zoo							
Room 307, UI. Nowogrodzka 84/86			Prometric II				
Warbaw, Poland	Educational Services	Poland	в.v.	C CORP	0.	0.	100.00\$
Prometric FZ, LLC							
11-24 Jumeirah One, Street 21 PO Box 11478		United	Prometric I	-			
Dubai, UNITED ARAB EMIRATES	Educational Services	Arab EmirB.V.	3.V.	C CORP	539,342.	248,499,	100.00%

Page 5

Schedule R-1 (Form 990) 2009 Bducational Testing Service 阿斯斯勒 Continuation of Transactions With Related Organizations (Schedule R (Form 990), Part V, line 2)

(a) Name of other organization	(b) Transaction type (a-t)	(c) Amount involved
(7) ETS Canada Inc.	æ	1,350,000.
(8) Prometric Inc.	ī	92,330,866.
(9) Prometric Inc.	Я	1,549,106.
(10) Educational Testing Service (ETS) Global B.V.	ж	1,031,745.
(11)		
(12)		
(13)		
(14)		
(15)		
(16)		
(47)		
(18)		
(19)		
(20)		
(21)		
(23)		
(23)		
(24)		
	Schedu	Schedule R-1 (Form 990) 2009

### Form **8868**

(Rev. April 2009)

Department of the Treasury Internal Revenue Service

# Application for Extension of Time To File an Exempt Organization Return

► File a separate application for each return.

OMB No. 1545-1709

Form 8868 (Rev. 4-2009)

• If yo	ou are filing for an Automatic 3-Month Extension, complete only Part I and check this box ou are filing for an Additional (Not Automatic) 3-Month Extension, complete only Part II (on page 2 of this at complete Part II unless you have already been granted an automatic 3-month extension on a previously fi	•	m 8868.				
Par	Automatic 3-Month Extension of Time. Only submit original (no copies needed).						
A com Part I	poration required to file Form 990-T and requesting an automatic 6-month extension - check this box and control only	nplete	▶□				
	er corporations (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request ar Income tax returns.	exten	sion of time				
noted (not a you m	ronic Filing (e-file). Generally, you can electronically file Form 8868 if you want a 3-month automatic extension below (6 months for a corporation required to file Form 990-T). However, you cannot file Form 8868 electron butomatic) 3-month extension or (2) you file Forms 990-BL, 6069, or 8870, group returns, or a composite or conjust submit the fully completed and signed page 2 (Part II) of Form 8868. For more details on the electronic files.	ically if nsolida	(1) you want the additional ated Form 990-T. Instead,				
File by t due date filing your return S instruction	Name of Exempt Organization	Employer identification number					
	Educational Testing Service	21-0634479					
	e for Number, street, and room or suite no. If a P.O. box, see instructions.  The Rosedale Road MS 56D						
<b>x</b>	c type of return to be filed (file a separate application for each return):         Form 990       Form 990-T (corporation)       Form 47         Form 990-BL       Form 990-T (sec. 401(a) or 408(a) trust)       Form 52         Form 990-EZ       Form 990-T (trust other than above)       Form 60         Form 990-PF       Form 1041-A       Form 80	227 069					
Tel • If ti			r the whole group, check this ers the extension will cover.				
	I request an automatic 3-month (6-months for a corporation required to file Form 990-T) extension of time unifolding and the example of the organization return for the organization named a second se	above.	The extension  _ · Change in accounting period				
	Matter and leading to favor Cook DL Cook DE Cook T 4700 at Cook and a the Analysis And I have been been been been been been been be						
	If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.	3a	\$				
	If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated						
	tax payments made. Include any pnor year overpayment allowed as a credit.	3b	\$				
	Balance Due. Subtract line 3b from line 3a. Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System).						
	See instructions.	3c	\$ N/A				
Cauti	on. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form	8879-	EO for payment instructions.				

For Privacy Act and Paperwork Reduction Act Notice, see Instructions.

Form 88	368 (Rev. 4-2009)			Page 2			
• If you	u are filing for an Additional (Not Automatic) 3-Month Extension, complete only Part II and check	this box	×	<b>&gt;</b> 🗷			
Note.	Only complete Part II if you have already been granted an automatic 3-month extension on a previous	ly filed i	Form 8868.				
	u are filing for an Automatic 3-Month Extension, complete only Part I (on page 1).						
<u>Part</u>	II Additional (Not Automatic) 3-Month Extension of Time. Only file the original	al (no co	pies needed	d)			
Type o	Name of Exempt Organization  Educational Testing Service		Employer identification number				
File by the	blanks should not be a first to the DO have a should be a first to the DO have a shoul	2 = E	For IRS use only				
due date				, o.u.,			
filing the return. Se instruction	City, town or post office, state, and ZIP code. For a foreign address, see instructions.						
X F	type of return to be filed (File a separate application for each return): form 990 Form 990-EZ Form 990-T (sec. 401(a) or 408(a) trust) Form 1041 form 990-BL Form 990-PF Form 990-T (trust other than above) Form 4720	· =	Form 52				
STOP	Do not complete Part II if you were not already granted an automatic 3-month extension on a p	revious	ly filed For	m 8868.			
Michael Freddo, Controller  The books are in the care of ► ROBEDALE ROAD MS 56D - Princeton, NJ 08541  Telephone No. ► 609-921-9000  FAX No. ► 609-734-1280  If the organization does not have an office or place of business in the United States, check this box							
	is is for a Group Return, enter the organization's four digit Group Exemption Number (GEN)						
box >							
4   request an additional 3-month extension of time until November 15 2010							
	or calendar year 2009, or other tax year beginning, and en	dina					
6 If	If this tax year is for less than 12 months, check reason: Initial return Final return Change in accounting						
	Additional time needed to obtain information necessary to prepare						
 a:	n accurate return.						
8a If	this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any						
<u>n</u>	onrefundable credits. See instructions.		8a \$				
b If	this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated	d					
ta	ax payments made. Include any prior year overpayment allowed as a credit and any amount paid	Ĺ					
Ŀ	previously with Form 8868.		8b \$	····			
-	lalance Due. Subtract line 8b from line 8a. Include your payment with this form, or, if required, depos	i	- 1				
W	orth FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instru	ctions.	8c \$	N/A			
Signature and Verification							
Under penalties of perjury, I declare that I have examined this form, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete, and that I am authorized to prepare this form.							
Signatur	e ► June Chief Financial Officer		Date >	8/13/1/0			
				Form 8868 (Rev. 4-2009)			

05-26-09