

See a Social Security Number? Say Something! Report Privacy Problems to https://public.resource.org/privacy Or call the IRS Identity Theft Hotline at 1-800-908-4490



SCANNED AUG 1 3 2010

Department of the Treasury Internal Revenue Service

Short Form Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

➤ Sponsoring organizations of donor advised funds and controlling organizations as defined in section 512(b)(13) must file Form 990 All other organizations with gross receipts less than \$500,000 and total assets less than \$1,250,000 at the end of the year may use this form.

➤ The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No 1545-1150

Open to Public Inspection

Α	For th	ne 2009 calenda	ar year,	, or tax year beginning	January 1	January 1 , 2009, and ending			ember	31	, 20 09	
В	Check I	f applicable	Please	C Name of organization				D Empl	oyer ide	entification n	umber	
밁		change use IRS label or Tailored For Success, Inc.					04-3488106					
H		change	print or Number and street (or P O box, if mail is not delivered to street address) Room/suite						E Telephone number			
H	Termin	al return type See 15 Washington Street South							78	1.388.1900		
H		Specific City or town, state or country, and ZIP + 4						F Grou	ıp Exer	mption		
Ħ								nber ▶	•			
_	• Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach G Accounting Me								ethod:	✓ Cash	Accrual	
	a completed Schedule A (Form 990 or 990-EZ). Other (specify									_		
_	H Check ▶ □								if the o	rganization	is not	
									tach Schedule B (Form 990,			
	J Tax-exempt status (check only one) — ☐ 501(c) (3) ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527 990-EZ, or 990									•		
	Check			ization is not a section 509(a)(3)				omally	not mo	re than \$25	.000. A	
•				eturn is not required, but if the o		_	•	•			,000	
\overline{L}				e 9 to determine gross receipts; if					\$			
	art			penses, and Changes in					ctions	for Part	1.)	
	1			ts, grants, and similar amou					1		49,316	
	2		-	revenue including governme					2		10,000	
	3	•						• •	3			
	4		•					• •	4			
P	5		11	m sale of assets other than	inventory	. 5a		• •				
				er basis and sales expenses			-					
	1 1	c Gain or (los	e) from	n tale of assets other than i	nventory (Subtract lin	a 5h from lu	ne 5a)		5c			
				tivities (complete applicable parts o					-			
2	:	a Gross reve			of contributi							
Revenue	[]	reported of				. 6a						
•	1 .	1 (11 5)	~~~	nses other than fundraising	expenses	t						
			-	ss) from special events and	•	<u>استتا</u>	ine 6a)		6c			
	7		•	ventory, less returns and allo		1 1	incou,			<u> </u>		
	l .	b Less: cost		•	Jwances	. 7b			Ì			
	ı		•	oss) from sales of inventory (Subtract line 7h from				7c			
	8			•	Oublidet line 75 non	inic raj .			8			
	9		-	add lines 1, 2, 3, 4, 5c, 6c, 70	and 8	- "		′	9		59,316	
_	10			ar amounts paid (attach sche					10			
	111								11			
cr.				empensation, and employee				• •	12		27.035	
Expenses	13	•		and other payments to inde				• •	13		3.756	
Je.	14			utilities, and maintenance				• •	14		28.324	
Ž	15			ions, postage, and shipping				• •	15			
	16			describe ► Subscriptions,					16	 -	7.685	
	17			Add lines 10 through 16 .					17		66.800	
_	40	Excess or	deficit) for the year (Subtract line 1	17 from line 9)	<u>· · · ·</u>	<u> </u>		18		(7.484)	
ets	19			nd balances at beginning of								
S	} '`			e reported on prior year's re					19		9.735	
Net Assets	20	-	-	net assets or fund balances	•				20			
Ž	21		_	d balances at end of year. C					21		2.251	
	art	Balance	Shee	ets. If Total assets on line 2	5. column (B) are \$1.2	250.000 or r	nore, file For	m 990		d of Form		
	- C			(See the instructions for				inning of			of year	
9	2	Cash savings	and in				<u> </u>		9.735		2.251	
		Cash, savings, and investments						23				
			_	pe▶						24		
									9.735		2.251	
		Total liabilitie					·,			26		
				balances (line 27 of column	(B) must agree with	ine 21)	'		9.735		2.251	
				rk Reduction Act Notice, see			Cat. No 10)-EZ (2009)	

Par	Part III Statement of Program Service Accomplishments (See the instructions for Part III.)							T	Expenses
What is the organization's primary exempt purpose?						(Required for section			
Describe what was achieved in carrying out the org)(3) and 501(c)(4)	
manner, describe the services provided, the number of					of persons benefited, and	other relevant info	rmation for		izations and section (a)(1) trusts, optional
each	progr	am title.						for ot	hers.)
28									
	(Gran	ts\$) If this amount	includes foreign grants, c	heck here	. ▶ ⊔	28a	
29					***************************************	•••••			
	(Gran	 te \$) If this amount	ıncludes foreign grants, c	heck here	▶ □	29a	
30	<u>laian</u>	-							
-									
	(Gran	ts\$) If this amount	includes foreign grants, c	heck here	. ▶ 🗆	30a	
31		program servi		,					
20	(Gran		daa ayaaaa) If this amount	includes foreign grants, cl	heck here	. ▶ ∐	31a	
32 Par		List of Office	rs. Directors 1	rustees and Key	Employees. List each one	even if not compense	ted (See the	instruc	tions for Part IV
T GV				raotoco, ana rto,	(b) Title and average	(c) Compensation	(d) Contribute	ns to	(e) Expense
		(a) Nam	ne and address		hours per week devoted to position	(If not paid, enter -0)	employee benefit deferred compe	t plans & nsation	account and other allowances
Eliza	beth A	. Hart			President & CEO 35 hrs.				<u> </u>
20 L	illian R	oad, Malden, M	A 02148	 	Tresident d ded do ins.	27.035		none	none
				·					
	•					+			
									··
						 			
									
						-			

			-			1			 ·
									<u> </u>

Form 99	0-EZ (2009)		F	age 3
Part	V Other Information (Note the statement requirements in the instructions for Part V.)			
			Yes	No
33	Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity	33		✓
34	Were any changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the changes	34		✓
35	If the organization had income from business activities, such as those reported on lines 2, 6a, and 7a (among others), but not reported on Form 990-T, attach a statement explaining why the organization did not report the income on Form 990-T.			
а	Did the organization have unrelated business gross income of \$1,000 or more or was it subject to section 6033(e) notice, reporting, and proxy tax requirements?	35a		✓
b	If "Yes," has it filed a tax return on Form 990-T for this year?	35b		
36	Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N	36		
37a	Enter amount of political expenditures, direct or indirect, as described in the instructions. ▶ 37a			_
	Did the organization file Form 1120-POL for this year?	37b		✓
38a	Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made in a prior year and still outstanding at the end of the period covered by this return?	38a		1
	If "Yes," complete Schedule L, Part II and enter the total amount involved			
39	Section 501(c)(7) organizations. Enter:			
a b	Initiation fees and capital contributions included on line 9	1		
40a	Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under:	1		
	section 4911 ▶ ; section 4912 ▶ ; section 4955 ▶			
ь	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit			
_	transaction during the year or is it aware that it engaged in an excess benefit transaction with a disqualified	1		
	person in a prior year, and that the transaction has not been reported on any of the organization's prior			✓
	Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	40b		
С	Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958			
d	Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax on line 40c reimbursed by the organization			
е	All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T	40e		1
41	List the states with which a copy of this return is filed. ▶ MA	100		
42a		781.32	1.019	3
	Located at ▶ 20 Lillian Road, Malden, MA ZIP + 4 ▶	021	148	
b	At any time during the calendar year, did the organization have an interest in or a signature or other authority	1		
	over a financial account in a foreign country (such as a bank account, securities account, or other financial		Yes	
	account)?	42b		✓
	If "Yes," enter the name of the foreign country: ► See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank			
	and Financial Accounts.			
С	At any time during the calendar year, did the organization maintain an office outside of the U.S.?	42c		1
•	If "Yes," enter the name of the foreign country: ▶			<u> </u>
43	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041 —Check here		. 1	▶ 🗸
	and enter the amount of tax-exempt interest received or accrued during the tax year			
			Yes	No
44	Did the organization maintain any donor advised funds? If "Yes," Form 990 must be completed instead of			,
AF	Form 990-EZ	44		✓
45	Is any related organization a controlled entity of the organization within the meaning of section 512(b)(13)? If "Yes," Form 990 must be completed instead of Form 990-EZ.	45		1
	Total Control of Companies and Control of Co			(2000)

Part \	Section 501(c)(3) organizations and s 501(c)(3) organizations and section 494 and complete the tables for lines 50 and	section 4947(a)(1) 17(a)(1) nonexemp nd 51.	nonexem t charitable	pt charita trusts m	able trusts only. aust answer questi	All sec ons 46	tion 3-49t	<u> </u>		
46	Did the organization engage in direct or indirect			behalf of	or in opposition to]	Yes	No		
	candidates for public office? If "Yes," complete S	Schedule C, Part I				46		✓		
47	Did the organization engage in lobbying activities	s? If "Yes," complet	e Schedule	C, Part II		47		✓		
48	Is the organization a school as described in section					48		1		
	Did the organization make any transfers to an ex					49a				
	If "Yes," was the related organization a section 5					49b		Ļ		
50	Complete this table for the organization's five highest compensated employees (other than officers, directors, temployees) who each received more than \$100,000 of compensation from the organization. If there is none, en									
	employees) who each received more than \$100,	(b) Title and avera		Compensation			one. Expen			
	(a) Name and address of each employee paid more than \$100,000	hours per week devoted to position	Ĭ		employee benefit plans deferred compensation	& acc	ount a	ınd		
				-						
						-	_			
f	Total number of other employees paid over \$100	0.000	· n	one	- , l					
	(a) Name and address of each independent contractor	paid more than \$100,000	· · · · · · · · · · · · · · · · · · ·	(b)	Type of service	(c) Cor	npensa	itton		
				1						
				-						
d	Total number of other independent contractors e	each receiving over	\$100,000	. >	none					
	Under penalties of penjury, I declare that I have examine and belief, it is true, correct, and complete. Declaration	ed this return, including an of preparer (other than of	ccompanying si fficer) is based of	chedules and on all informat	statements, and to the botton of which preparer has	est of my any kno	knowle wledge	edge		
Sign Here	Signature of officer	Date				110				
	Elizabeth A. Hart, President & CEO Type or pont name and title									
Paid	Preparer's signature	ſ		Check if self- employed ▶	Preparer's identifying ni	umber (See	instruct	tions)		
Prepare	I Firm's name (or				EIN ► (315026	56			
Use On	yours if self-employed), address, and ZIP + 4 20 Lillian Road, Maldet	n, MA 02148			Phone no. ► 78	31.324.0	198			
May th	e IRS discuss this return with the preparer shown	above? See instru	ctions		<u>.</u> <u>▶</u> [/ Yes				
						om 99 ()-EZ	(2009)		

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047 Open to Public

Inspection Internal Revenue Service Name of the organization Employer identification number 04 3488106 Tailored For Success.Inc. Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii), (Attach Schedule E.) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). A An organization that normally receives a substantial part of its support from a governmental unit or from the general public 7 described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An organization that normally receives; (1) more than 33\% % of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions-subject to certain exceptions, and (2) no more than 33/3 % of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 10 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the 11 purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h. c Type III-Functionally integrated **b** Type II e By checking this box. I certify that the organization is not controlled directly or indirectly by one or more disgualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). f If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? Yes No (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) 11g(i) and (III) below, the governing body of the supported organization? 11g(ii) (ii) A family member of a person described in (i) above? 11g(iii) (iii) A 35% controlled entity of a person described in (i) or (ii) above? Provide the following information about the supported organization(s). (i) Name of supported (ii) EIN (iii) Type of organization (iv) Is the organization (vi) Is the (v) Did you notify (vii) Amount of organization (described on lines 1-9) in col (i) listed in your the organization in organization in colsupport above or IRC section governing document? col (i) of your (i) organized in the (see instructions)) support? US? Yes Nο Yes No Yes Total

S00	(Complete only if you check tion A. Public Support	ked the box	on line 5, 7, 6	or 8 of Part I	<u>.)</u>		
	lendar year (or fiscal year beginning in)	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
-	ichaal year (or iisoar year beginning iii)	(4) 2000	(5) 2000	(6) 2007	(4) 2000	(0) 2000	(i) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")				\$86,540	\$73,623	\$160,163
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						
4	Total. Add lines 1 through 3				\$86,540	\$73,623	\$160,163
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount		ت د دسد عد	n de Va	Affinda kan kan kan kan kan kan kan kan kan ka	- 143 0 6	
6	shown on line 11, column (f) Public support. Subtract line 5 from line 4.	<i>13</i> ,		*:			
	tion B. Total Support				L		
	lendar year (or fiscal year beginning in)	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
7	Amounts from line 4	, ,				, ,	
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources					-	
9	Net income from unrelated business activities, whether or not the business is regularly carried on						
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
11	Total support. Add lines 7 through 10 .						
12	Gross receipts from related activities, etc.	•	•			12	
13	First five years. If the Form 990 is for organization, check this box and stop he	re	<u> </u>		i, or fifth tax ye		n 501(c)(3) ► □
Sec	tion C. Computation of Public Sup				"		400
14	Public support percentage for 2009 (line 6					14	100 %
	Public support percentage from 2008 Sch					15	100 %
	33\% % support test - 2009. If the organization qualifies	as a publicly	supported orgar	nization			▶ 🗸
b	33% % support test—2008. If the organization qua						
17a	10%-facts-and-circumstances test—20 more, and if the organization meets the "facts-and-circums organization meets the "facts-and-circums"	acts-and-circui	mstances" test,	check this box	and stop here.	Explain in Part I	IV how the _
b 18	10%-facts-and-circumstances test – 2008, more, and if the organization meets the "facts-and-circumsta Private foundation. If the organization did	acts-and-circun nces" test. The	nstances" test, c organization qua	heck this box a lifies as a public	and stop here . E bly supported org	Explain in Part I anization	V how the

Sche	dule A (Form 990 or 990-EZ) 2009						Page 3	
Pai	t III Support Schedule for Orga				1)(2)			
	(Complete only if you checke	ed the box o	n line 9 of Pa	art I.)				
	tion A. Public Support	(a) 2005	(h) 2006	(a) 2007	(d) 2008	(a) 2000	(6 Total	
Ca	niendar year (or fiscal year beginning in)	(a) 2005	(b) 2006	(c) 2007	(a) 2008	(e) 2009	(f) Total	
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")							
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						_	
3	Gross receipts from activities that are not an unrelated trade or business under section 513				· · · · · · · · · · · · · · · · · ·			
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf				!			
5	The value of services or facilities furnished by a governmental unit to the organization without charge							
6	Total. Add lines 1 through 5	-						
7a	Amounts included on lines 1, 2, and 3 received from disqualified persons .							
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year							
С	Add lines 7a and 7b							
8	Public support (Subtract line 7c from line 6.)	5*	*			**		
	tion B. Total Support lendar year (or fiscal year beginning in)	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total	
		(a) 2003	(b) 2000	(6) 2007	(u) 2000	(e) 2003	(i) Total	
9 10a	Amounts from line 6							
b	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975							
11	Add lines 10a and 10b							
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)							
13	Total support. (Add lines 9, 10c, 11, and 12.)						_	
14	First five years. If the Form 990 is for organization, check this box and stop	here	<u> </u>	nd, third, fourth				
	tion C. Computation of Public Su	· · · · · · · · · · · · · · · · · · ·		10!	(A)	145	0/	
15 16 Sec	Public support percentage for 2009 (lin Public support percentage from 2008 S tion D. Computation of Investmen	Schedule A, Pa	art III, line 15	ne 13, column (15	<u>%</u> %_	
				d by less 12 =	olumo (A)	17		
17 18	Investment income percentage for 2009 Investment income percentage from 20	•		-		18	%_	
	33% % support tests – 2009. If the organism not more than 33% %, check this b	anization did n	ot check the b	ox on line 14, a	ınd line 15 is i	more than 33%	%%, and line	
b								

	pm 990 or 990-EZ) 2009 Page Complete this part to provide the explanations required by Part II, line 10	
Part IV	Supplemental Information. Complete this part to provide the explanations required by Part II, line 10.	
	Part II, line 17a or 17b; and Part III, line 12. Provide any other additional information. See instructions.	—
· · · · · · · · · · · · · · · · · · ·		
		