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Form **990**

Return of Organization Exempt From Income Tax

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

inte	rnal Reve	nue Service		► The or	ganization may have to				orting requireme	nts	Inspection
A	For th	e 2008 d	calen	dar year, or tax	year beginning	11/	01 , 2008, an	d ending	_	10/31	, 20 09
В	Check if ap		lease	C Name of organization	n AUTOMOBILE	DEALERS I	EDUCATIONA	AL	D Employer ide	ntification	number
<u>.</u> [Addre		e IRS bel or	Doing Business As	ASSISTANCE	FOUNDATIO	ON, INC.	•	34-1057	430	
	Name	Change .	int or	Number and street	(or P O box if mail is not o	elivered to street	address)	Room/suite	E Telephone nu	ımber	
Г	Initial		ype See	10100 BRECK	SVILLE ROAD				(440)74	46-1500	o
Г	Terms		struc-		r country, and ZIP + 4				,		
Γ	Amen	ded ti	ions	BRECKSVILLE	OH 44141				G Gross receipt	:s \$	5,879,650.
Г	Applic pendi	ation	F Nai	me and address of	principal officer GARY	S. ADAM	3		H(a) Is this a grou	p return for	Yes X No
_	pendi	- 1			LE ROAD BRECKS			-	affiliates? H(b) Are all affiliat	es included?	Yes No
ī	Tax-ex	empt status		X 501(c)(6)		47(a)(1) or	527		1	ا h a list. (see ir	
J	Websi	te: ► N		11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	(2.42.4.4.4.1.1	1-2-		H(c) Group exemp	otion number	•
$\bar{\kappa}$		of organizat		X Corporation	Trust Association	Other >		L Year of forma	ion 1969 M		
Pá	art I	Sumn	nary		· · · · · · · · · · · · · · · · · · ·	ll			1505		<u> </u>
		Briefly de	pecrit	e the organization's	s mission or most signi	ficant activities					
	1	-		<u>-</u>	COMOTIVE INDUS			ORGANIZ	ATTON OF		
nce	1				SHOW, EDUCATION						
Ē					31555	27-21-27					
Governance	2	Check th	nis box	if the org	anization discontinued	l its operation	or disposed of	more than 25%	of its assets	 -	
ტ ფ	3				governing body (Part		· ·		i	3	3
					embers of the governir					4	3
Ξ	5			of employees (Part \	/ lime 2n)				• • • • • • • •	5	NONE
Activities	6			of volunteers (estim	oto (f =======)		• • • • • •		• • • • • • •	6	
•					venue from Part VIII, lin	e 12 column (i				7a	NONE
					come from Form 990-T					7 b	664,746. -518,911.
			,,_,,	,	oome mom realinger r	,			Prior Year		Current Year
	8	Contribu	ition a	nd grants (Part VIII,	line 1h)						NONE
Revenue	9				l, line 2g)			• • • • •	5,794,62	,6	4,895,582.
eve	10	Investme	ent ind	come (Part VIII. coli	umn (A), lines 3, 4, and				43,25		
œ	11	Other re	venue	(Part VIII. column	(A), lines 5, 6d, 8c, 9c,	10c and 11e)			831,11		25,832.
	12	Total rev	enue	- add lines 8 throug	gh 11 (must equal Part	VIII column (A) line 12)		6,668,98		689,680. 5,611,094.
_					Part IX, column (A), line				0,000,50	' 	74,740.
	1				Part IX, column (A), line		• • • • • •				NONE
s	15	Salaries	othe	r compensation em	nolovee benefits (Part IX	column (A) I	nes 5-10)		1,328,31	9	1,060,629.
Se	16 a	Profession	onal f	undraising fees (Par	IX, come O EIV	arn n	,		1,320,31		NONE
ē									··		NONE
ω	17	Other ex	pense	es (Part IX. column	A) lines 11a-11d, 11f-2	40			5,281,84	5	3,839,828.
	18	Total exp	ense	s Add lines 13-17	mest equal Part4X, col				6,610,16		4,975,197.
					line 18 from line 12	(%)[&]	-,		58,82		635,897.
95				,		117		· · · · · · E	Beginning of Ye		End of Year
Net Assets or Fund Balances	20	Total ass	sets (F	Part X, line 16)	OGDEN	UI			2,218,24		2,864,057.
Ass	21			(Part X, line 26)		 -			35,92		45,832.
Set E	22				tract line 21 from line 2				2,182,32		2,818,225.
	art II			Block	·····				2/102/02	<u> </u>	LYOLOYLLO.
		Under pe	enaltie:	s of periury. I declare	that I have examined th	us return inclu	ling accompanyir	no schedules and	statements and	to the hes	t of my knowledge
		and belie	ef, it is	s true, correct, and c	omplete Declaration of	oreparer (other	than officer) is b	ased on all info	rmation of which	preparer h	as any knowledge
S	ign		رح	- The	 >				17/2	3/20	210
Н	lere	Eug	nature	of officer					Date		
			60	NIS VITA	ANTONIO	MXEC	nie	FCTOR			
		Typ	oe or p	orint name and title				2010			
_		Preparei	rs 🛦	11 4	Culia		Date	Check if			fying number
Paid		signatur		, Mucio	-wy		7/26/13	employed	► [(see	instructions) ルレストリル	873
	parer's Only	Firm's na	ame (o	yours MALONE	Y + NOVOTNY LI	C			EIN ►	<u> </u>	
	Jilly	if self-em address, a		/-	RIOR AVENUE, SUITE 7		OH 44114		Phone no	216-3	363-0100
May	y the IF	RS discus	ss thi	s return with the pre	parer shown above? (S	ee instructions)	<u></u>			Yes No
For	Privad	y Act an	id Pa	perwork Reduction	Act Notice, see the se	parate instruc	tions.		_		Form 990 (2008)

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Form 990 (2008)			34-1057430	Page 2
Part Stat	ement of Program Service A	(see instructions)		
1 Briefly descr	be the organization's mission	l		
PROMOTIC	ON OF THE AUTOMOTIVE	INDUSTRY INCLUDING THE OF	RGANIZATION OF	
		OUCATIONAL PROGRAMS AND RES	-	
			JERUS BOLLONI.	
2 Did the orga	anization undertake any sign	ificant program services during the ye	ear which were not listed on	
the prior Fori	m 990 or 990-EZ?		· · · · · · · · · · · · · · · · · · ·	Yes X No
	ribe these new services on So			
services?		r make significant changes in how it o		Yes X No
If "Yes," desc	cribe these changes on Sched	lule O.		
		nts for each of the organization's three la		
		tions and section 4947(a)(1) trusts are r		f grants and
allocations to	o otners, the total expenses, a	ind revenue, if any, for each program se	rvice reported.	
4a (Code) (Expenses \$	including grants of \$) (Revenue \$)
PROMOTIC	ON OF THE AUTOMOTIVE	INDUSTRY INCLUDING THE		<u> </u>
<u> </u>		ND AUTO SHOW.		
				
				
				
			-	
4b (Code.) (Expenses \$	including grants of \$) (Revenue \$)
				
				
				
4c (Code) (Expenses \$	including grants of \$) (Revenue \$)
· —				
				
				
				
				
	· · · · · · · · · · · · · · · · · · ·		·	
<u> </u>				· · · · · · · · · · · · · · · · · · ·
4d Other progra	m services (Describe in Scho	dule O)		
(Expenses \$	including gra	•	· ·	
	m service expenses ▶\$	(Must equal Part IX, L		
JSA	Joi tion expenses P 4	(Musi eyuai Falt IX, Li	no 20, column (b).)	Eer- 000 (2022)
8E1020 1 000				Form 990 (2008)

Par	Checklist of Required Schedules			- ugo u
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"			
	complete Schedule A	1		x
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2		Х
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to			
	candidates for public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete			
	Schedule C, Part II	4		
5	Sections 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e)			
	notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5		x
6	Did the organization maintain any donor advised funds or any accounts where donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete			
	Schedule D, Part I	6		х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		x
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"			
	complete Schedule D, Part III	8		x
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part	<u> </u>		 ^ -
	X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes,"			i
	complete Schedule D, Part IV	9		v
10	Did the organization hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		X
11	Did the organization report an amount in Part X, lines 10, 12, 13, 15, or 25? If "Yes," complete Schedule D,			
• •	Ports VI VIII V ST V sa applicable	11		
12	Did the organization receive an audited financial statement for the year for which it is completing this return		X	
•	that was prepared in accordance with GAAP? If "Yes," complete Schedule D, Parts XI, XII, and XIII	4.0		١
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	12		X_
14a	Did the organization maintain an office, employees or agents outside of the U.S.2			X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising,	14a		X
	business, and program service activities outside the U.S.? If "Yes," complete Schedule F, Part I			
15		14b	 	X
13	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any			
4.0	organization or entity located outside the United States? If "Yes," complete Schedule F, Part II	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance			
4-	to individuals located outside the United States? If "Yes," complete Schedule F, Part III	16	-	X
17	Did the organization report more than \$15,000 on Part IX, column (A), line 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		Х
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		Х
21	Did the organization report more than \$5,000 on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	х	
22	Did the organization report more than \$5,000 on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		x
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5,? If "Yes," complete			1
	Schedule J	23	_ x	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than			1
	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions			
	24b-24d and complete Schedule K. If "No," go to question 25	24a		Х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year			
	to defease any tax-exempt bonds?	24c		l
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction			
	with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a	. 1	
b	Did the organization become aware that it had engaged in an excess benefit transaction with a disqualified			
	person from a pnor year? If "Yes," complete Schedule L, Part I	25b	, [
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or			
	disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26	į	х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, or			
-	substantial contributor, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27	.	х
JSA			990	
8E1021	I VOV	. 5/111		,

Part IV Checklist of Required Schedules (continued) Yes No 28 During the tax year, did any person who is a current or former officer, director, trustee, or key employee: a Have a direct business relationship with the organization (other than as an officer, director, trustee, or employee), or an indirect business relationship through ownership of more than 35% in another entity (individually or collectively with other person(s) listed in Part VII, Section A)? If "Yes," complete Schedule L, 28a X b Have a family member who had a direct or indirect business relationship with the organization? If "Yes." Х Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a professional corporation) doing business with the organization? If "Yes," complete Schedule L, Part IV Х Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 29 29 Х Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified 30 Х Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N. 31 Х 32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete 32 Х Did the organization own 100% of an entity disregarded as separate from the organization under Regulations 33 33 Х 34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R. Parts II. 34 Х 35 Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete 35 Х 36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related 36 37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part

Form 990 (2008)

Par	Statements Regarding Other IRS Filings and Tax Compliance			
			Yes	No
1 a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of			
	U.S. Information Returns Enter -0- if not applicable			ĺ
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable	- 1		İ
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable			ł
	gaming (gambling) winnings to prize winners?	1 c	X	ļ
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements, filed for the calendar year ending with or within the year covered by this return 2a NONE	-		ł
þ	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2 b		<u> </u>
	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions)			ĺ
3 a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by			ŀ
	this return?	3a	X	
	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3 b	X	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			ĺ
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial	40		
_	account)?	4a		<u>X</u> _
b	If "Yes," enter the name of the foreign country			İ
	See the instructions for exceptions and filing requirements for Form TD F 90-22 1, Report of Foreign Bank			
_	and Financial Accounts	5a	İ	x
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5 b		X
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			<u> </u>
С	If "Yes," to question 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?	5c		l
6.0	Did the organization solicit any contributions that were not tax deductible?	6a		х
	If "Yes," did the organization include with every solicitation an express statement that such contributions or			<u> </u>
b	gifts were not tax deductible?	6 b		i
7	Organizations that may receive deductible contributions under section 170(c).			
a	Did the organization provide goods or services in exchange for any quid pro quo contribution of more than \$75?.	7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7 b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was			
•	required to file Form 8282? · · · · · · · · · · · · · · · · · · ·	7c	}	
d	If "Yes," indicate the number of Forms 8282 filed during the year			
	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal			
	benefit contract?	7 e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?	7 g		
h	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as			l
	required?	7h		
8	Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds and section			
	509(a)(3) supporting organizations. Did the supporting organization, or a fund maintained by a sponsoring]		İ
	organization, have excess business holdings at any time during the year?	8	ļ	<u> </u>
9	Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
þ	Did the organization make a distribution to a donor, donor advisor, or related person?	9 b		
10	Section 501(c)(7) organizations. Enter			ĺ
	Initiation fees and capital contributions included on Part VIII, line 12	-		ĺ
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b	-		ĺ
11	Section 501(c)(12) organizations. Enter			ĺ
	Gross income from members or shareholders	4		
þ	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)			ĺ
	amounts due of received from them)	1,,,		ĺ
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? · · · If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b	12a		
	in 100, enter the amount of tax-exempt interest received of accided duffing the year 120		990	(2008)

Governance, Management, and Disclosure (Sections A, B, and C request information about policies not required by the Internal Revenue Code.)

Sect	ion A. Governing Body and Management			
			Yes	No
	For each "Yes" response to lines 2-7b below, and for a "No" response to lines 8 or 9b below, describe the			
	circumstances, process, or changes in Schedule O See instructions			
1a	Enter the number of voting members of the governing body			
b	Enter the number of voting members that are independent 1b 3			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with			
-	any other officer, director, trustee, or key employee?	2		v
3	Did the organization delegate control over management duties customarily performed by or under the direct			_ <u>X</u>
	supervision of officers, directors or trustees, or key employees to a management company or other person?	3		v
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	4		<u>X</u>
5	Did the organization become aware during the year of a material diversion of the organization's assets?	5		<u>X</u>
6	Does the organization have members or stockholders?	6		<u> </u>
_	Does the organization have members, stockholders, or other persons who may elect one or more members	0	X	
7a		7.		
L	of the governing body?	7a	X	
b		7 b	Х	
8	Did the organizations contemporaneously document the meetings held or written actions undertaken during			
_	the year by the following The governing body?			
a	First annual to suit and an analysis of the processing to the	_8a	X	
b		8 b	X	
9a	Does the organization have local chapters, branches, or affiliates?	9 <u>a</u>	X	
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters,		. '	
	affiliates, and branches to ensure their operations are consistent with those of the organization?	9 b		_X_
10	Was a copy of the Form 990 provided to the organization's governing body before it was filed? All organizations			
	must describe in Schedule O the process, if any, the organization uses to review the Form 990	10		<u> </u>
11	Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at			
<u> </u>	the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	11		<u> </u>
Sect	on B. Policies			
40-	Done the assessment being a weather conflict of interest policy 2 lf b = = 12		Yes	No
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a		<u> </u>
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give			
	rise to conflicts?	12b		
С	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"	l i		
	describe in Schedule O how this is done	12c		
13	Does the organization have a written whistleblower policy?	13		_ <u>X</u> _
14	Does the organization have a written document retention and destruction policy?	14	X	
15	Did the process for determining compensation of the following persons include a review and approval by			
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision			
a	The organization's CEO, Executive Director, or top management official?	15a		_X
Ь	Other officers or key employees of the organization?	15b		_X
	Describe the process in Schedule O (see instructions)			
16a				
	with a taxable entity during the year?	16a		_ X
p	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate			
	its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard			
	the organization's exempt status with respect to such arrangements?	16b		
	ion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed DOH,			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s	s only)		
	available for public inspection. Indicate how you make these available. Check all that apply			
	Own website Another's website X Upon request			
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of inter-	est		
	policy, and financial statements available to the public.			
20	State the name, physical address, and telephone number of the person who possesses the books and records of the	e		
	organization ►GEORGE HOSS 10100 BRECKSVILLE ROAD BRECKSVILLE, OH 44141	- -		
	440-746-1500			

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Use Schedule J-2 if additional space is needed

Check this box if the organization did not compensate any officer, director, trustee, or key employee

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

(A) Name and Title	(B) Average	(C) Position (check all that apply)						(D) Reportable	(E) Reportable	(F) Estimated
	hours per week	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	compensation from the organization (W-2/1099-MISC)	compensation from related organizations (W-2/1099-MISC)	amount of other compensation from the organization and related organizations
RICHARD BASS										
PRESIDENT	1.	Х			ļ			NONE	NONE	NONE
MIKE JOYCE SEC/TREAS	1.	x						NONE	NONE	NONE
PAUL HRNCHAR										
VICE PRESIDENT	1.	х						NONE	NONE	NONE
GARY S. ADAMS										
EXEC. DIR.	40.			x_				313,120.	161,700.	77,019.
							;			
										
									-	
					-					
	-	-	-						-	

Form 990 (2008)

ца	Section A. Officers, Directors, 11t		<u>y =</u>	Pic			anu i	ny			ees (C	OI ILII IGE		
	(A) Name and title	(B) Average hours per	_	_	chec		that app		(D) Reportable compensation	(E) Reportable compensation			(F) imated ount o	
		week	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from relati organizati (W-2/1099-I	ted ons	comp fro orga and	ount on other ensation om the nization relate	on on
						İ					ĺ	·		
														_
								-						
				_										
													_	
							-							
1 b 2	Total							han		161, portable cor		ation fi	77,	
	<u> </u>								<u>-</u>		-	F	Yes	No
3	Did the organization list any former offic employee on line 1a? <i>If "Yes," complete Sched</i> i	er, directo ule J for suc	or or ch ind	tru <i>ividi</i>	iste ual	e, i	key e 	· ·	oloyee, or highes	t compensa	ated • •	3		X
	For any individual listed on line 1a, is the the organization and related organizations individual	greater th	an \$	150	,00	102	If "Y					4	х	:
5	Did any person listed on line 1a receive services rendered to the organization? <i>If</i> "Yes,"	e or accr	ue c	omp	ens	satio	n fro					5		х
	ion B. Independent Contractors													
1	Complete this table for your five highest compensation from the organization	compensat	ed in	dep	end	dent	cont	rac	ctors that received	d more that	n \$10	0,000	of	
	(A) Name and business add	ress		·			-		(B) Description of se	vices		(C) Compens	ation	
CL	EVELAND CAVALIERS 1 CENTER CT C	LEVELAN	D, C	H	441	L15		F	ENTERTAINMENT			113	10	<u>).</u>
								\prod						
	Total number of independent contractors (i	ncluding th	nose	ın '	1) v	vho	rece	ive	d more than \$10	0,000 in				

Pa	rt VI	Statement of Reven	ue	-		34-1057430		
					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
ts st	1a	Federated campaigns	<u>1a</u>					<u> </u>
Contributions, gifts, grants and other similar amounts	ь	Membership dues	1 <u>b</u>		1	1		1
ts, g	С	Fundraising events	1c			Ī		‡
gif	ď	Related organizations	1 <u>d</u>		!	I I		1
SII.	e	Government grants (contribu	ıtıons) 1e		1	1		1
er is	f	All other contributions, gifts, gran	nts,			1		
울		and similar amounts not included	above . 1f					1
ë ë	g	Noncash contributions included			1	1		1
	<u> </u>	Total. Add lines 1a-1f	<u>.,</u>		NONE			<u> </u>
Service Revenue				Business Code		ŧ		‡
eve	2 a	GREATER CLEVELAND AUTO SH	WO	900099	4,764,182.			4,764,182.
ě	Ь	MEMBERSHIP DUES		900099	131,400.	131,400.		
Ĕ	C			-·				
Se	d							
ran	e							ļ ———
Program	f	All other program service rev						1
	9	Total, Add lines 2a-2f			4,895,582.			
	3	Investment income (includin	-	•				
		other similar amounts)			25,832.			25,832.
	4	Income from investment of t			NONE			
	5	Royalties · · · · · · · ·	(i) Real	(II) Personal	NONE	=	······································	
		O B. 4		- `-				1
	6 a	Gross Rents	225,747.			1		•
	b	Less rental expenses	268,556. -42,809.			1		•
	G G	Rental income or (loss) Net rental income or (loss) .		· · · · · · >	-42,809.	†	21 011	11.500
		, ,	(ı) Secunties	(II) Other	-42,003.		-31,211.	-11,598.
	7 a	Gross amount from sales of				I		‡
	ь	assets other than inventory Less cost or other basis				1		•
	5	and sales expenses			1	1		1
	c	Gain or (loss)				1		•
	ď	Net gain or (loss)			NONE	†		Ī
	8a		undraising					
ā		events (not including \$	anaraising			1		
ēn		of contributions reported on	line 1c)			Ī		
Other Revenue		See Part IV, line 18	•			1		
ē	ь	Less direct expenses				1		
₹	С	Net income or (loss) from fur			NONE			
	9a	Gross income from gaming a						
		See Part IV, line 19				1		
	ь	Less direct expenses	ь					
	С	Net income or (loss) from ga	ming activities	<u></u>	NONE			
	10a	Gross sales of invento						
		returns and allowances	а			1		
	ь	Less cost of goods sold	ь			1		
	С	Net income or (loss) from sal			NONE			
		Miscellaneous Reven	ue	Business Code	#	#		
	11a	DEALER PROGRAMS & MISC.		561000	290,571.	36,532.	254,039.	
	ь	WORKER COMP PART. FEES		524298	433,657.		433,657.	
	С	ORDINARY INCOME FROM PAR	I'NERSHIP	722320	8,261.		8,261.	
	ď	All other revenue						
	e	Total. Add lines 11a-11d		,	732,489.			
	12	Total Revenue. Add lines 1h,						
		9c, 10c, and 11e	<u> </u>	<u></u> ▶	5,611,094.	167,932.	664,746.	4,778,416.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

sizations must complete column (A) but are not required to complete columns (B), (C), and (D).

	All other organizations must compr				```````
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the U.S. See Part IV, line 21	74,740.			
2	Grants and other assistance to individuals in				
	the U.S. See Part IV, line 22	NONE			-
3	Grants and other assistance to governments,		· · · · · · · · · · · · · · · · · · ·		
	organizations, and individuals outside the				
	US See Part IV, lines 15 and 16	NONE			
4	Benefits paid to or for members	NONE	· · · · · · · · · · · · · · · · · · ·		
5	Compensation of current officers, directors,		-		
_	trustees, and key employees	313,120.			
6	Compensation not included above, to disqualified		<u></u>		
•	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)	NONE			
7	Other salaries and wages	586,383.			
8	Pension plan contributions (include section 401	300,303.			
•	(k) and section 403(b) employer contributions).	31,322.			
9	Other employee benefits				
		71,266.			<u> </u>
10	Payroll taxes	58,538.			
11		VOVE			
	Management	NONE			
	Legal	91,899.			
	Accounting	NONE			 -
	Lobbying	NONE			
	Professional fundraising services See Part IV, line 17	NONE			
	Investment management fees	NONE			
	Other	40,749.			
	Advertising and promotion	219,914.			
	Office expenses	NONE		 	
14	Information technology	NONE			
15	Royalties	NONE			
16	Occupancy	NONE			
17		NONE			
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials	NONE	_		
	Conferences, conventions, and meetings	62,560.			
20	Interest	NONE			
21	Payments to affiliates	NONE			
22	Depreciation, depletion, and amortization	2,242.			
23	Insurance	NONE			
24	Other expenses Itemize expenses not				
	covered above (Expenses grouped together				
	and labeled miscellaneous may not exceed				
	5% of total expenses shown on line 25 below)				
а	IX_CENTER_RENTAL_FEE	1,030,937.			<u> </u>
þ	DECORATING	<u>867,572.</u>			<u> </u>
С	PARKING	375,262.			
	ADMINISTRATIVE_FEE	181,800.			
	DEALER_PROGRAMS	111,869.			
f	All other expenses	855,024.			
25	Total functional expenses. Add lines 1 through 24f	4,975,197.			
26	Joint Costs. Check here ▶ If following				
	SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a				
	combined educational campaign and fundraising solicitation				
IEA.					

Pa	rt X	Balance Sheet					
			(A) Beginning of year			(B) of yea	ır
	1	Cash - non-interest-bearing	1,364,623.	1	2,	502,	655
	2	Savings and temporary cash investments		2			
	3	Pledges and grants receivable, net		3			
	4	Accounts receivable, net	177,530.	4		54,	599
i	5	Receivables from current and former officers, directors, trustees, key					
		employees, or other related parties Complete Part II of Schedule L		5			
	6	Receivables from other disqualified persons (as defined under section					
		4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II					
1		of Schedule L		6			
ssets	7	Notes and loans receivable, net		7			
58	8	Inventories for sales or use	- · · · · · · · · · · · · · · · · · · ·	8			
٧	9	Prepaid expenses and deferred charges	NONE	9		20,	000
		Land, buildings, and equipment cost basis 10a 14,815.					
	b	Less accumulated depreciation Complete					
		Part VI of Schedule D	10,359.			<u>8,</u>	<u>117</u>
	11	Investments - publicly traded securities		11			
	12	Investments - other securities See Part IV, line 11	665,736.			<u>278,</u>	<u>686</u>
	13	Investments - program-related See Part IV, line 11		13			
	14 15	Intangible assets		14			
	16	Other assets See Part IV, line 11		15			
-+	17	Total assets. Add lines 1 through 15 (must equal line 34)	2,218,248.		2,	864,	
	18	Grants payable	35,920.			45,	832
	19	Deferred revenue		18			
1	20	Tax-exempt bond liabilities		20			
- 1	21	Escrow account liability Complete Part IV of Schedule D		21			
tles	22	Payables to current and former officers, directors, trustees, key employees,		21			
Liabilities		highest compensated employees, and disqualified persons Complete Part II					
급		of Schedule L		22			
•	23	Secured mortgages and notes payable to unrelated third parties		23			
ł	24	Unsecured notes and loans payable		24			
	25	Other liabilities Complete Part X of Schedule D	<u> </u>	25			
	26	Total liabilities. Add lines 17 through 25	35,920.			45	832
es		Organizations that follow SFAS 117, check here ▶ X and complete lines 27 through 29, and lines 33 and 34.	307320.				002
Balanc	27	Unrestricted net assets	2,182,328.	27	2.	818,	225
Bal	28	Temporarily restricted net assets		28			
ᅙ	29	Permanently restricted net assets		29			
or Fund		Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34.					
	30	Capital stock or trust principal, or current funds		30			
v,	31	Paid-in or capital surplus, or land, building, or equipment fund		31			
∢	32	Retained earnings, endowment, accumulated income, or other funds		32			
Net	33	Total net assets or fund balances	2,182,328.	33	2,1	818,	225
	34	Total liabilities and net assets/fund balances	2,218,248.	34		864,	
Pai	t XI	Financial Statements and Reporting					
						Yes	No
		unting method used to prepare the Form 990 CashX Accrual Othe					
		the organization's financial statements compiled or reviewed by an independent account					<u>X</u>
		the organization's financial statements audited by an independent accountant?			· 2b	igsqcup	<u>x</u>
		is" to lines 2a or 2b, does the organization have a committee that assumes responsibility					ı
		review, or compilation of its financial statements and selection of an independent account			· 2c		
		result of a federal award, was the organization required to undergo an audit or audits as s					
		ingle Audit Act and OMB Circular A-133?				\vdash	<u> </u>
	., ,e	s," did the organization undergo the required audit or audits?		• • • • •		990	(2000

SCHEDULE D (Form 990)

Supplemental Financial Statements

OMB No 1545-0047

2008

Open to Public Inspection

Department of the Treasury Internal Revenue Service ► Attach to Form 990. To be completed by organizations that answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

Name	e of the organization AUTOMOBILE DEALERS ED	UCATIONAL	Employer identification number
ASS	SISTANCE FOUNDATION, INC.		34-1057430
Pa		ised Funds or Other Similar Funds o m 990, Part IV, line 6.	
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor a	dvisors in writing that the assets held in d	lonor advised
	funds are the organization's property, subject to th		1 1 1
6	Did the organization inform all grantees, donors, a		
	used only for charitable purposes and not for the b		
	impermissible private benefit?		Yes No
Pai	t Conservation Easements. Complete if	the organization answered "Yes" to F	Form 990, Part IV, line 7.
1	Purpose(s) of conservation easements held by the	organization (check all that apply)	
	Preservation of land for public use (e g , recre	eation or pleasure) Preservation	of an historically importantly land area
	Protection of natural habitat	Preservation	of certified historic structure
	Preservation of open space		
2	Complete lines 2a-2d if the organization held a qua	alified conservation contribution in the for	m of a conservation easement
	on the last day of the tax year		Hold of the Ford of the Voca
			Held at the End of the Year
а	Total number of conservation easements		
b	Total acreage restricted by conservation easements		i I
С	Number of conservation easements on a certified	, ,	1 1
d	Number of conservation easements included in (c		
3	Number of conservation easements modified, tran	sterred, released, extinguished, or termir	nated by the organization during
4	the taxable year Number of states where property subject to some		
5	Number of states where property subject to conse Does the organization have a written policy regard		
,	enforcement of the conservation easements it holds	- · · · · · · · · · · · · · · · · · · ·	
6	Staff or volunteer hours devoted to monitoring, ins		
7	Amount of expenses incurred in monitoring, inspec		
8	Does each conservation easement reported on line		
	170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?		, I I I
9	In Part XIV, describe how the organization reports		
	balance sheet, and include, if applicable, the text of		·
	the organization's accounting for conservation ease	ements	
Pa	t III Organizations Maintaining Collections	of Art, Historical Treasures, or Othe	er Similar Assets.
	Complete if the organization answered	"Yes" to Form 990, Part IV, line 8.	
1 a	If the organization elected, as permitted under SFA art, historical treasures, or other similar assets hel provide, in Part XIV, the text of the footnote to its f	d for public exhibition, education, or rese	arch in furtherance of public service.
b	If the organization elected, as permitted under SFA historical treasures, or other similar assets held fo provide the following amounts relating to these iter	r public exhibition, education, or research	n in furtherance of public service,
	(i) Revenues included in Form 990, Part VIII, line 1		
	(ii) Assets included in Form 990, Part X		
2	If the organization received or held works of art, hi		for financial gain, provide the
	following amounts required to be reported under S	-	
а	Revenues included in Form 990, Part VIII, line 1.		
b	Assets included in Form 990, Part X		> \$

Schedule D (Form 990) 2008

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Part	III Organizations Maintain	ing Colle	ctions o	f Art, Histor		s, or Ot		ssets (c	ontinued)	
	Using the organization's accession	n and other	records	, check any o	f the following	that are a	a significant us	e of its c	ollection	
ľ	tems (check all that apply)									
а	Public exhibition			d	Loan or ex	xcnange	programs			
b	Scholarly research			e	Other					
С	Preservation for future g				41 641	_ 41				
	Provide a description of the organ	ization's co	ollections	and explain i	now they furthe	r the org	anization's exe	mpt purp	ose in	
	Part XIV					4				
	During the year, did the organizat									٦
	assets to be sold to raise funds ra	ther than to	be mail	ntained as pa	rt of the organi	zations c	collection /	4- 5	Yes	No
Part	Trust, Escrow and Cust Part IV, line 9, or report	todial Arra	angeme	nts. Comple	ete if organiza Part Y line 21	auon ans	swered tes	to Form	990,	
	Part IV, line 9, or report	eu all alli	- Curit Oil	1 01111 990, 1	art A, mie 21	<u> </u>				
4 - 1	s the organization an agent, trust	aa ayatadi	on or oth	or intermedia	ny for contribut	hone or o	ther accets not	+		
	is the organization an agent, trust included on Form 990, Part X?							` F	Yes	No
- I	f "Yes," explain the arrangement		and som	onlata the fall	· · · · · · · · ·			[
D I	i fes, explain the arrangement	IIFaltAlv	and com	piete the folia	Swillig table		Α	mount		
- 1	Beginning balance					10				
	Additions during the year									
	Distributions during the year								-	
	Ending balance									
29	Did the organization include an ar	nount on F	orm 990	Part X line 2	212				Yes	No
	If "Yes," explain the arrangement			,	-· • • • • • •					
Part			organiz	ation answe	red "Yes" to F	orm 990). Part IV. line	10.		
rart	Elidowillent i dilasi os	(a) Curre		(b) Prior yea		ears back	(d) Three yea		(e) Four years	back
1a	Beginning of year balance	<u>`</u>								
	Contributions									
	investment earnings or losses									
	Grants or scholarships									
	Other expenditures for facilities .									
	and programs	1								
	Administrative expenses							_	:	
	End of year balance									
_	Provide the estimated percentage		r end ba	lance held as						
	Board designated or quasi-endow			%						
	Permanent endowment ▶	%								
c ·	Term endowment ▶	%								
3a ,	Are there endowment funds not ii	_ n the posse	ession of	the organiza	tion that are he	eld and a	dministered for	the		
	organization by								Yes	No
1	(i) unrelated organizations						. .		3a(i)	
	(ii) related organizations								3a(ii)	
b	If "Yes" to 3a(II), are the related of	rganızatıon	s listed a	is required on	Schedule R? .				3 b	
4	Describe in Part XIV the intended									
Part	VI Investments - Land, Bu	ildings, a	nd Equi	pment. See	Form 990, P	art X, lin	e 10.			
	Description of investment			or other basis vestment)	(b) Cost or oth basis (other)		c) Depreciation	(4	d) Book value	
1 a	Land									
b	Buildings									
C										
_	Leasehold improvements									
d	Leasehold improvements Equipment				14,8	315.	6,698.		8,1	17.
_ e	<u>.</u>	 							8,1	17.

Schedule D (Form 990) 2008

Schedule D (F		000	34-1037430	r age G
Part VII	Investments - Other Securities. See F	orm 990, Part X, lin	e 12.	
((a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuat Cost or end-of-year mark	
	vatives and other financial products			
	equity interests	070 505	go gm	
Other INVE	STMENT IN CADA PROPERTIES	278,686.	COST	
				
				· <u> </u>
Total. (Column	(b) should equal Form 990, Part X, col (B) line 12)	278,686.	······································	
Part VIII	Investments - Program Related. See I	Form 990, Part X, lir	ne 13.	
	(a) Description of investment type	(b) Book value	(c) Method of valuat Cost or end-of-year mark	
				
				.
				
				<u> </u>
Total, (Column	(b) should equal Form 990, Part X, col (B) line 13)			
Part IX	Other Assets. See Form 990, Part X,	line 15.		
		Description		(b) Book value
		<u> </u>		
		· · · · · · · · · · · · · · · · · · ·		
				
	(b) should equal Form 990, Part X, col (B) line 15)		<u> </u>	
Part X	Other Liabilities. See Form 990, Part			
Federal incom		(b) Amount		
7 000101 1110011				
		-	,	
Total. (Column	(b) should equal Form 990, Part X, col (B) line 25)			

In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48

Schedule D (Form 990) 2008

	ule D (Form 990) 2008 34-1057430			Page 4
Part				
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1		
2	Total expenses (Form 990, Part IX, column (A), line 25)	2		
3	Excess or (deficit) for the year Subtract line 2 from line 1	3		
4	Net unrealized gains (losses) on investments	4		
5	Donated services and use of facilities	5		
6	Investment expenses	6		
7	Prior period adjustments	7		
8	Other (Describe in Part XIV)	• • —	"	
9	Total adjustments (net) Add lines 4-8	9	1	
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9		,	
	XII Reconciliation of Revenue per Audited Financial Statements With Revenue pe			
1	Total revenue, gains, and other support per audited financial statements		1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12	• • • • •		 -
a	Net unrealized gains on investments			
b	Donated services and use of facilities			
С.	Recoveries of prior year grants 2c			
d	Other (Describe in Part XIV)		_	
e	Add lines 2a through 2d		2e	
3	Subtract line 2e from line 1		3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:	ŀ		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a			
b	Other (Describe in Part XIV)			
C	Add lines 4a and 4b		4c	
5	Total revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)		· · · · · · · · · · · · · · · · · · ·	
Part	XIII Reconciliation of Expenses per Audited Financial Statements With Expenses	er Retu	um	
1	Total expenses and losses per audited financial statements		1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25			
а	Donated services and use of facilities 2a			
b	Prior year adjustments Losses reported on Form 990 Part IX line 25			
C	Losses reported on Form 990, Part IX, line 25			
d	Other (Describe in Part XIV)			
е	Add lines 2a through 2d		2 e	
3	Subtract line 2e from line 1		3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
а	Investment expenses not included on Form 990, Part VIII, line 7b			
b	Other (December in Bert VIV)			
_	And lines de and de		4c	
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)		5	
	XIV Supplemental Information	<u> </u>	5	
omb	blete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b	4, Part IV	V, lines 1b	
iiiu Z	b, Fart V, line 4, Fart A, Fart AI, line 6, Fart AII, lines 20 and 4b, and Fart AIII, lines 20 and 4b			
				-
-				
. 				
			-	_
_				
-				

Schedule D (Form 990) 2008

Schedule D (Fo	rm 990) 2008	34-1057430	Page 5
Part XIV	rm 990) 2008 Supplemental Information <i>(continued)</i>		
			
		•	
	J		
			
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	·		
	·		
- 			

SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service Name of the organization

AUTOMOBILE DEALERS EDUCATIONAL

Grants and Other Assistance to Organizations, Governments, and Individuals in the U.S.

► Complete if the organization answered "Yes," on Form 990, Part IV, lines 21 or 22. ► Attach to Form 990.

OMB No 1545-0047

Open to Public Inspection

Employer Identification number

						34-1057430	
General Information on Grants and Assistance	s and Assista	ınce					
I Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and	to substantiat	e the amount o	f the grants or assist	ance, the grantees' (eligibility for the grants	or assistance, and	[
the selection criteria used to award the grants or assistance?	grants or assist	ance?					X Yes No
2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States	ocedures for r	nonitoring the u	use of grant funds in t	he United States			
Part Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" on	to Governm	ents and Orga	anizations in the U	nited States. Comp	olete if the organiza	ation answered "Ye	ss" on
Use Part IV and Schedule I-1 (Form 990) if additional space is needed	any recipien orm 990) if a	t that receive Idditional spac	iat received more trian \$5,000. Check this box if no one recipient received more than \$5,000. Itional space is needed	\$5,000. Check this box ii	no one recipient r	ecelved more than	#2,000. ▼
(a) Name and address of organization or government	(p) EIN	(c) IRC section if applicable	(d) Amount of cash gran	(d) Amount of cash grant (e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UTO SHOW CHARITIES, INC	20-8401992	501(C)(3)	74,740.				FUNDRAISING ASSIST.
	; ;						
2 Enter total number of section 501(c)(3) and government organizations	and governme	nt organizations					1
3 Enter total number of other organizations						•	NONE
or Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.	Act Notice, se	e the Instructio	ons for Form 990.			Sche	Schedule I (Form 990) 2008

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				34-T03/430		y año
Part III	Grants and Other Assistance to Individuals in the United Use Schedule I-1 (Form 990) if additional space is needed	dividuals in th ional space is	ne United States needed.	. Complete if the	e organization answered	i n the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. ce is needed.
	(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
Part IV	Supplemental Information. Complete this part to provide the information required in Part I, line 2,	te this part to	provide the info	ormation required		and any other additional information.
OLINOM	MONITORING USE OF GRANTS.				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
SCHEDU	SCHEDULE I. PART 1. LINE 2:	 				
BECAUS	BECAUSE, OF, THE, CLOSE, RELATIONSHIP, BETWEEN		<u>E_FOUNDATION</u>	THE FOUNDATION AND AUTO SHOW	MO	
CHARIT	CHARITIES, INC., THE FOUNDATION IS ASSURED THAT ITS GRANT FUNDS ARE USED	ASSURED TE	<u>HAT ITS GRAN</u>	T_ FUNDS_ARE_		
FOR TH	FOR THE INTENDED PURPOSES.		 	 		
 		 	 	 	 	.

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

➤ Attach to Form 990. To be completed by organizations that answered "Yes" to Form 990, Part IV, line 23.

OMB No 1545-0047

2008

Open to Public Inspection

Department of the Treasury
Internal Revenue Service
Name of the organization

ASSISTANCE FOUNDATION, INC.

AUTOMOBILE DEALERS EDUCATIONAL

Employer identification number

34-1057430

Par	Questions Regarding Compensation			_
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form			
	990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If line 1a is checked, did the organization follow a written policy regarding payment or reimbursement or			
	provision of all of the expenses described above? If "No," complete Part III to explain	1 b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all			
	officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indicate which, if any, of the following the organization uses to establish the compensation of the			
	organization's CEO/Executive Director. Check all that apply			
	Compensation committee X Written employment contract			
	Independent compensation consultant Compensation survey or study			
	Form 990 of other organizations X Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a			
а	Receive a severance payment or change of control payment?	4a		х
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4 b	х	
C	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations must complete lines 5-8.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any	1 1		
	compensation contingent on the revenues of			
а	The organization?	5a	İ	
b	Any related organization?	5 b		
	If "Yes" to line 5a or 5b, describe in Part III			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
	compensation contingent on the net earnings of			
а	The organization?	6a	[
b	Any related organization?	6 b		
	If "Yes" to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed			
	payments not described in lines 5 and 6? If "Yes," describe in Part III	7		
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was			
	subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe]	
	in Part III	8	i	

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2008

34-1057430

Page 2

Partil Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space is needed. Schedule J (Form 990) 2008

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

		(B) Breakdown	(B) Breakdown of W-2 and/or 1099-MISC compensation	C compensation	(C) Deferred	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name		(I) Base compensation	(ii) Bonus & incentive compensation	(III) Other reportable compensation	compensation	benefits	(D)-(D)(B)	reported in prior Form 990 or Form 990-EZ
	Ξ		230,000.	NONE	NONE	NONE		NONE
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Schedule J (Form 990) 2008

SCHEDULE O (Form 990)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990

► Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

OMB No 1545-0047

2008

Open to Public Inspection

Name of the organization	AUTOMOBILE DEALERS EDUCATIONAL	Employer identification number
ASSISTANCE FOUND		34-1057430
MEMBERS OF THE	ORGANIZATION,	
FORM 990, PART	VI, LINE 6:	
MEMBERG ARE TT	CENTED EDANGITUDE NEW MOMOR LEWISTER PRAYERS	
WEWDERS AKE TI	CENSED FRANCHISED NEW MOTOR VEHICLE DEALERS.	
	•	
		
		-
		

schedule O (Form 990) 2008	Page 2
lame of the organization AUTOMOBILE DEALERS EDUCATIONAL	Employer identification number
ASSISTANCE FOUNDATION, INC.	34-1057430
AVAILABILITY OF DOCUMENTS,	
FORM 000 DARWIT TIME 10.	
FORM 990, PART VI, LINE 19:	
	_
THE ORGANIZATION DOES NOT MAKE ITS FINANCIAL STATEMENTS, GOVERNIN	G
DOCUMENTS OR FINANCIAL STATEMENTS AVAILABLE TO THE GENERAL PUBLIC	:
·	

SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

OMB No 1545-0047

▶ Attach to Form 990. To be completed by organizations that answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

20**08**

Employer Identification number Inspection 34-1057430 ▶ See separate instructions. AUTOMOBILE DEALERS EDUCATIONAL 10.4 F 54:4: ASSISTANCE FOUNDATION, INC. Name of the organization Department of the Treasury Internal Revenue Service

Part I Identification of Disregarded Entities					
(A) Name, address, and EIN of disregarded entity	(B) Primary activity	(C) Legal domicile (state or foreign country)	(D) Total income	(E) End-of-year assets	(F) Direct controlling entity
Part Identification of Related Tax-Exempt Organizations			į		
(A) Name, address, and EIN of related organization	(B) Primary activity	(C) Legal domicile (state or foreign country)	(D) Exempt Code section	(E) Public charity status (if section 501(c)(3))	(F) Direct controlling entity
CLEVELAND FUTOMOBILE DEALERS ASSOC., INC. 34-0650839	TRADE ASSOC	НО	501(C)(6)	N/A	N/A
NCBRECKSVILLE,	CHARITY	ЮН	501 (C) (3)	7	N/A

Schedule R (Form 990) 2008

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

34-1057430

Partill Identification of Related Organizations Taxable as a Partnership

ē grī č	۱				
(J) General or managing partner?	Yes No		_	 	
Code V-UBI Gen amount in box 20 of man Schedule K-1 par (Form 1065)					
(H) Disproportowase allocations?	Yes No				
(G) Share of end-of-year assets					
(F) Share of total income					
(E) Predominant income (related, investment, unrelated)					
(D) Direct controlling entity					
(C) Legal domicile (state or foreign	country)				
(B) Primary activity					
(A) Name, add:ess, and EIN of related organization					

Part IV Identification of Related Organizations Taxable as a Corporation or Trust

(A) Name, address, and EIN of related organization	(B) Primary activity	(C) Legal domicile (state or foreign country)	(D) Direct controlling entity	(E) Type of entity (C corp, S corp, or trust)	(F) Share of total income	(G) Share of end-of-year assets	(H) Percentage ownership
		!					
			-				

Schedule R (Form 990) 2008

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Part V Transactions With Related Organizations

Note. Complete line 1 if any entity is listed in Parts II, III, or IV		Yes No
	in Parts II–IV?	1a ×
a Receipt of (I) interest (II) annuities (III) royaitles (IV) rent from a controlled entity		
Gift, grant, or capital contribution from other organization(1
d Loans or loan guarantees to or for other organization(s)		
e Loans or loan guarantees by other organization(s)		a
f Sale of assets to other organization(s)		
g Purchase of assets from other organization(s)		1g X
h Exchange of assets		X
I Lease of facilities, equipment, of other assets to other organization(is)		
Julease of facilities, equipment, or other assets from other organization(s)		
k Performance of services or membership or fundraising solicitations for other organization(s)		× ×
		E
m Sharing of facilities, equipment, maining lists, or onler assets		×
o Reimbursement paid to other organization for expenses		
p Reimbursement paid by other organization for expenses		1p ×
q Other transfer of cash or property to other organization(s) · · · · · · · · · · · · · · · · · · ·		
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds	ed relationships and tra	insaction thresholds
(A) Name of other organization(s)	(B) Transaction type (a–r)	(C) Amount involved
(1)		
(3)		
(4)		
(5)		
		Schedule R (Form 990) 2008

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Part VI Unrelated Organizations Taxable as a Partnership

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See Instructions regarding exclusion for certain investment partnerships

(A) (B) (C) (C) (C) (C) (C) (C) (C) (C) (C) (C	(B) Primary activity	(c) Legal domicile (state or foreign	(D) Are all partners	(E) Share of end-of-year	(F) Disproportionate		(H) General or managing
			501(c)(3) organizations?				partner?
			Yes		Yes		Yes
		-				Schedule R (Form 990) 2008	990) 2008

M CBA

Form **8868**

(Rev April 2009)

Application for Extension of Time To File an Exempt Organization Return

OMB No. 1545-1709

Department of the T			► File a separate application for each return.				
		Automatic 3-Mon	th Extension, complete only Part I and check this box		▶ x		
If you are fill Do not complete	ling for ar e <i>Part II u</i>	Additional (Not A niess you have aire	utomatic) 3-Month Extension, complete only Part II (on pag ady been granted an automatic 3-month extension on a pre-	e 2 of this to	form)		
Parti Autor	natic 3-	Month Extension	of Time. Only submit original (no copies needed).				
			and requesting an automatic 6-month extension - check this b	oox and com	nplete		
Part I only					▶ ∐		
All other corpo			filers), partnerships, REMICs, and trusts must use Form 70	004 to req	quest an extension of		
one of the ret electronically if returns, or a co	urns note (1) you imposite	ed below (6 mont want the additions or consolidated Fre	n electronically file Form 8868 if you want a 3-month autins for a corporation required to file Form 990-T). Howeval (not automatic) 3-month extension or (2) you file Forms om 990-T Instead, you must submit the fully completed and no of this form, visit www irs.gov/efile and click on e-file for C	er, you ca 990-BL, 6 d signed pa	innot file Form 8868 069, or 8870, group age 2 (Part II) of Form		
Type or	Name of	Exempt Organization	AUTOMOBILE DEALERS EDUCATIONAL	Employer	identification number		
print		ISTANCE FOUN		34-10	057430		
File by the			uite no If a P.O box, see instructions				
due date for filing your		10100 BRECKSVILLE ROAD					
return See	City, tow	n or post office, state	, and ZIP code For a foreign address, see instructions.				
instructions		CKSVILLE, OH					
		o be filed (file a ser	parate application for each return)				
X Form 990			· · · · · · · · · · · · · · · · · · ·	rm 4720			
Form 990-				rm 5227			
Form 990-				rm 6069			
			Potiii 1041-A Pot	rm 8870			
 If the organ If this is for for the whole g	ization di a Group roup, che	Return, enter the or					
until			(6 months for a corporation required to file For , , to file the exempt organization return for the organization				
	calendar tax year	year or beginning	11/01 , 2008 , and ending	10/31	2009		
2 If this tax	year is fo	r less than 12 mon	ths, check reason Initial return Final return	Change	in accounting period		
		is for Form 990-B dits See instruction	L, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, s.	less any	3a \$		
			or 990-T, enter any refundable credits and estimated tax p	payments	Ja 4		
			ment allowed as a credit.	, ayı , , , oı , .	3b \$ NONE		
			line 3a Include your payment with this form, or, if required	, deposit	TOWN TOWN		
			by using EFTPS (Electronic Federal Tax Payment Syste				
Instruction					3c \$		
Caution. If you	are going	to make an electr	onic fund withdrawal with this Form 8868, see Form 8453-E	O and Form	n 8879-EO		
for payment ins	structions						
For Privacy Ac	t and Pa	perwork Reduction	n Act Notice, see Instructions.		Form 8868 (Rev 4-2009)		

Under penalties of perjury, I declare that I have examined this form, including accompanying schedules and statements, and to the best of my knowledge and belief it is true, correct, and complete, and that I am authorized to prepare this form

Signature Christol B. Ohr :-

Title -

Date JUN 15 2010

Form 8868 (Rev 4-2009)

MALONEY + NOVOTNY LLC 1111 SUPERIOR AVENUE, SUITE 700 CLEVELAND, OH 44114