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Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public Inspection

<u> </u>	For tr	e 2008 calendar year, or tax year beginning $\frac{0CT}{1}$ , $\frac{2008}{2008}$ and ending	<u>SEP 30, 2009</u>	
В	Check i applicat	Please C Name of organization	D Employer identific	cation number
Г	∏Addr	label or mile CONCEDIANCY OF COMMUNECT FLORED		
I T	chan	type		157084
Ì	chan Initia retur	Doing Business As		
Ĭ	Term	in- Specific 1/50 MEDDITHIE DRIVE		403-4202
Ĭ	Ame Ame retur	nded tions C	G Gross receipts \$	11,174,015.
	Appl	naples, FL 34102	H(a) Is this a group re	
	pend	F Name and address of principal officer.ANDREW MCELWAINE	for affiliates?	Yes X No
_		SAME AS C ABOVE	H(b) Are all affiliates inc	luded? Yes No
1		tempt status: X 501(c) ( 3 ) ◀ (insert no ) 4947(a)(1) or 527		list (see instructions)
		ite: WWW.CONSERVANCY.ORG	H(c) Group exemptio	
	Part I	forganization: X Corporation Trust Association Other ► L Y  Summary	'ear of formation: 1964 n	A State of legal domicile: FL
-	1	Briefly describe the organization's mission or most significant activities CONSERVA	TTON AND EDUC	ATTON.
	Governance 3 3 4	bliefly describe the organization's mission of most significant activities	TION AND EDUC	AIION
	Ē   2	Check this box  if the organization discontinued its operations or disposed of n	nore than 25% of its asset	s
	8   3	Number of voting members of the governing body (Part VI, line 1a)	3	28
	5 8 4	Number of independent voting members of the governing body (Part VI, line 1b)	4	28
		Total number of employees (Part V, line 2a)	5	63
$\mathcal{O}$	Soliting 6 7a	Total number of volunteers (estimate if necessary)	6	521
] ]		Total gross unrelated business revenue from Part VIII, line 12, column (C)	7a	178,003.
7_ 3	b	Net unrelated business taxable income from Form 990-T, line 34	7b	<28,176.>
SCAZZII AIIG	a 8	Contributions and grants (Part VIII, line 1h)	Prior Year 14,244,772.	Current Year 5,070,821.
≥	9 9	Program service revenue (Part VIII, line 2g)	264,185.	223,226.
7	Wevenue 9 10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	153,351.	<352,866.>
∍ '	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	106,030.	250,879.
ن 	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	14,768,338.	5,192,060.
٥ •	13	Grants and similar amounts paid (Part IX, column (A), lines 1·3)		3,422.
5	14	Benefits paid to or for members (Part IX, column (A), line 4)		
	ဖ္တ 15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	2,907,687.	2,848,658.
	ונס	Professional fundraising fees (Part IX, column (A), line 11e)		54,532.
	֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֡֓֓֓֓	Total fundraising expenses (Part IX, column (D), line 25)   880,990.	2,194,364.	1,870,653.
	17	Other expenses (Part IX, column (A), lines 111-1111, 11-1111, 111-	5,102,051.	4,777,265.
	19	Revenue less expenses Subtract line 18 from line 12	9,666,287.	414,795.
7	Ses		Beginning of Year	End of Year
cetc	20 21	Total assets (Part X, line 16)	25,584,646.	26,737,577.
Δt	<u>ଜ</u> 21	Total liabilities (Part X, line 26)	735,466.	1,024,563.
	22 22	Net assets or fund balances Subtract line 21 for the 25 1	24,849,180.	25,713,014.
L	Part I		unto and to the best of my knowled	An and holief it in true correct
		Under penalties of penuty, I declare that I have examined this return, including accompanying schedules and stateme and complete. Declaration of preparer (other them officer) is based on all information of which preparer has any knowle	edge	ge and belief, it is true, correct,
	ian	1 / Ather DOWN	1/0/12	1 m
	ign Iere	Signature of officer	Date	713
•		VICTORIA POLLOCK, CFO	(	\
		Type or print name and title		
_		Preparer's Date	Check If Prepare	er's identifying number structions)
_	aid reparer'	signature Pole on 6910	employed >	
	reparer' se Only	yours if LARSONALLEN LLP	EIN ▶	·
J	Jy	self-employed), address, and 4099 TAMIAMI TRAIL N., STE. 300		20 000 200
-	•	ZIP+4 NAPLES, FL 34103	Phone no. ► 2	39-262-8686
_		IRS discuss this return with the preparer shown above? (see instructions)	inaturations	X Yes No Form 990 (2008)
83	32001 12	18-08 LHA For Privacy Act and Paperwork Reduction Act Notice, see the separate	maductions.	FURIT 330 (2008)

Form	990 (2008) THE CONSERVANCY OF SOUTHWEST FLORIDA	59-1157084	Page 2
Par	t III Statement of Program Service Accomplishments (see instructions)		<del></del>
1 '	Briefly describe the organization's mission: SEE SCHEDULE O FOR CONTINUATION		
•	THE MISSION OF THE CONSERVANCY OF SOUTHWEST FLORIDA IS	ጥር አይር መድርጥ	
	SOUTHWEST FLORIDA'S UNIQUE NATURAL ENVIRONMENT AND QUAL		NOW
	AND FOREVER. THE CONSERVANCY IS A GRASSROOTS ORGANIZATI		
	THE CRITICAL ENVIRONMENTAL ISSUES OF THE SOUTHWEST FLOR		
		IDA KEGION.	WE
	Did the organization undertake any significant program services during the year which were not listed on		₹
	the prior Form 990 or 990-EZ?	L Yes	X No
	If "Yes", describe these new services on Schedule O.		[ <del></del> ]
	Did the organization cease conducting, or make significant changes in how it conducts, any program services?	∟_jYes	X No
	If "Yes", describe these changes on Schedule O		
	Describe the exempt purpose achievements for each of the organization's three largest program services by ex	·=·	
	Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of	grants and	
	allocations to others, the total expenses, and revenue, if any, for each program service reported		
	SEE SCHEDULE O FOR CONTINUATION(	S)	
4a	(Code ) (Expenses $\$$ 1, 170, 902. including grants of $\$$ ) (R	evenue \$	)
	CONSERVANCY OF SOUTHWEST FLORIDA ENVIRONMENTAL POLICY A	ND ADVOCACY:	<u> </u>
	ENSURING THAT OUR REGION'S LEADERS HAVE THE TOOLS TO MA	KE INFORMED	
	DECISIONS IS A CRITICAL ROLE OF THE CONSERVANCY OF SOUT	HWEST FLORII	DA.
	THE ENVIRONMENTAL POLICY AND ADVOCACY TEAM ENSURES THE	PROPER	
	STEWARDSHIP OF SOUTHWEST FLORIDA'S WATER, LAND AND WILD	LIFE.	
	THE TEAM USES A SCIENCE-BASED APPROACH TO TACKLE BROAD		
	ENVIRONMENTAL ISSUES AND COLLABORATES WITH PARTNERS SUC		SS.
	ENVIRONMENTAL, ACADEMIC AND GOVERNMENT LEADERS.		
	SUSTAINABLE DEVELOPMENT, SMART GROWTH, WATER ISSUES AND	WILDLIFE AN	JD.
	WILDLIFE HABITAT PROTECTION ARE THE MAIN FOCUS FOR THE		
	SPECIFIC INITIATIVES INCLUDE:	TODICI IDINI	<u> </u>
	- WORKING TO REDUCE POLLUTION IN OUR BAYS, RIVERS AND E	STINDIFC BY	
4b		evenue \$	······
7.5	CONSERVANCY OF SOUTHWEST FLORIDA EDUCATION DEPARTMENT A		,
	CENTER:	ND NATORE	
	THE CONSERVANCY OF SOUTHWEST FLORIDA BELIEVES IN DEVELO	DING THE	
	ENVIRONMENTAL LEADERSHIP OF TOMORROW. WE ENSURE THAT B		רוא ג ז
	ADULTS UNDERSTAND THE BEAUTY AND IMPORTANCE OF OUR UNIQ		עאא י
	RESOURCES AND HOW TO ADDRESS THE CRITICAL ENVIRONMENTAL		TNC
	OUR REGION. THROUGH OUR WORK, WE HOPE TO EQUIP OUR COMM		CING
	KNOWLEDGE AND UNDERSTANDING TO MAKE A DIFFERENCE FOR TH	E ENVIRONMEN	(T.
	OUR TEAM OF NATURALISTS PROVIDES EDUCATION BY:	ENTATE ON THE	12.5
	- WORKING WITH LOCAL SCHOOLS TO PROVIDE AGE APPROPRIATE		'AL
	LEARNING PROGRAMS, REACHING APPROXIMATELY 4,500 STUDENT	S ANNUALLY	-
	WITHIN THE SCHOOLS, K THROUGH 8.	<del></del>	<del></del>
4c		evenue \$	- )
	CONSERVANCY OF SOUTHWEST FLORIDA ENVIRONMENTAL SCIENCE		
	THE CONSERVANCY OF SOUTHWEST FLORIDA ENVIRONMENTAL SCIE		
	WORKS ACROSS A WIDE RANGE OF PROJECTS, BOTH PUBLIC AND		
	FOCUSED ON UNDERSTANDING HOW TO PROTECT OUR WATER, LAND		E.
	FROM SINGLE HOMEOWNERS ASSOCIATIONS TO THE FEDERAL GOVE		
	DIVISION'S DIVERSE EXPERIENCE ENSURES A COMPREHENSIVE,	<u>BROAD LOOK A</u>	<u>T</u>
	SOUTHWEST FLORIDA'S ENVIRONMENTAL CHALLENGES.		
	BEGINNING WITH ITS LANDMARK STUDY OF NAPLES BAY IN 1979	, THE	
	CONSERVANCY ENVIRONMENTAL SCIENCE DIVISION'S EXPERIENCE	ENCOMPASSES	LAB
	TESTING THROUGH LARGE FIELD STUDIES. THE DIVISION IS R	ECOGNIZED FO	)R
	ITS CAPABILITIES AND EXPERTISE IN SOUTHWEST FLORIDA ECO		
	HABITATS AND SPECIES.		
4d	Other program services (Describe in Schedule O)		
-	(Expenses \$ 572,531 including grants of \$ ) (Revenue \$	)	
4e	Total program service expenses ▶\$ 3,388,764. (Must equal Part IX, Line 25, column (B))		
			90 (2008)

09150609 135925 65475

Part IV   Checklist of Required Schedule	S
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,			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1_1_	X	ļ
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	4	X	
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and			
	reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	_5_		
6	Did the organization maintain any donor advised funds or any accounts where donors have the right to provide advice			
	on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6_		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7	X	
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X; or provide	1		
	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Х	
11	Did the organization report an amount in Part X, lines 10, 12, 13, 15, or 25?			
	If "Yes," complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable	11	Х	
12	Did the organization receive an audited financial statement for the year for which it is completing this return that was	ŀ		
	prepared in accordance with GAAP? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12	X	
13	Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the U.S?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	and program service activities outside the U.S.? If "Yes," complete Schedule F, Part I	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity			
	located outside the United States? If "Yes," complete Schedule F, Part II	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals			
	located outside the United States? If "Yes," complete Schedule F, Part III	16		X
17	Did the organization report more than \$15,000 on Part IX, column (A), line 11e? If "Yes," complete Schedule G, Part I	17	X	
18	Did the organization report more than \$15,000 total on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	X	
19	Did the organization report more than \$15,000 on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		X
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		X
21	Did the organization report more than \$5,000 on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X
22	Did the organization report more than \$5,000 on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X_
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5? If "Yes," complete Schedule J	23	X	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the	]		
	last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K			
	If "No", go to question 25	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
C	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
đ	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		_
25a				
	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X_
b	Did the organization become aware that it had engaged in an excess benefit transaction with a disqualified person from a			
	prior year? If "Yes," <u>complete Schedule L, Part I</u>	25b		X
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified	1		
	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		X_
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, or substantial			
	contributor, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27	لييا	<u>_x</u>
		Form	990 (	2008)

,			Yes	No
28	During the tax year, did any person who is a current or former officer, director, trustee, or key employee			
а	Have a direct business relationship with the organization (other than as an officer, director, trustee, or employee), or an			
	indirect business relationship through ownership of more than 35% in another entity (individually or collectively with other			
	person(s) listed in Part VII, Section A)? If "Yes," complete Schedule L, Part IV	28a		X
b	Have a family member who had a direct or indirect business relationship with the organization?			
	If "Yes," complete Schedule L, Part IV	28b		Х
С	Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a professional			
	corporation) doing business with the organization? If "Yes," complete Schedule L, Part IV	28c	X	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	X	_
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		_X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			:
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity?			
	If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		_X_
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?			
	If "Yes," complete Schedule R, Part V, line 2	35		X
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		<u> </u>
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37	000	_X_

THE CONSERVANCY OF SOUTHWEST FLORIDA 59-1157084 Statements Regarding Other IRS Filings and Tax Compliance Yes No 1a Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of 20 U.S. Information Returns Enter -0- if not applicable 1a b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming X (gambling) winnings to prize winners? 1c 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, 63 filed for the calendar year ending with or within the year covered by this return 2a b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 2b Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions) 3a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return? За Х b If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O 3h 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? <u>4a</u> b if "Yes," enter the name of the foreign country: See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts. 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? <u>5</u>a b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b c If "Yes," to question 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction? 5с 6a Did the organization solicit any contributions that were not tax deductible? 6a b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b Organizations that may receive deductible contributions under section 170(c). X a Did the organization provide goods or services in exchange for any quid pro quo contribution of more than \$75? 7a X 7b b If "Yes," did the organization notify the donor of the value of the goods or services provided? c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? 7c d If "Yes," indicate the number of Forms 8282 filed during the year e Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal 7e 7f f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? g For all contributions of qualified intellectual property, did the organization file Form 8899 as required? 7g X h For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required? 7h Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year? 8 Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds. a Did the organization make any taxable distributions under section 4966? 9a b Did the organization make a distribution to a donor, donor advisor, or related person? 9b Section 501(c)(7) organizations. Enter N/A 10 a Initiation fees and capital contributions included on Part VIII, line 12 10a b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b Section 501(c)(12) organizations. Enter: N/A a Gross income from members or shareholders 11a Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them) 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?

Form 990 (2008)

12a

b If "Yes," enter the amount of tax-exempt interest received or accrued during the year

Part VI Governance, Management, and Disclosure (Sections A, B, and C request information about policies not required by the Internal Revenue Code )

<u> </u>	tion A. Governing Body and Management					
			Yes	No		
	For each "Yes" response to lines 2-7b below, and for a "No" response to lines 8 or 9b below, describe the circumstances,					
	processes, or changes in Schedule O. See instructions.					
1a	Enter the number of voting members of the governing body  1a 2					
b	Enter the number of voting members that are independent 2	<u>8</u>				
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other	-				
	officer, director, trustee, or key employee?	2	ļ	X		
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision	Ì				
	of officers, directors or trustees, or key employees to a management company or other person?	3_		X		
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	4		X		
5	Did the organization become aware during the year of a material diversion of the organization's assets?	5		X		
6	Does the organization have members or stockholders?	6	X			
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the					
	governing body?	<u>7</u> a	X			
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		_X_		
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year					
	by the following:					
а	The governing body?	8a	X			
b	Each committee with authority to act on behalf of the governing body?	8b	Х			
9a	Does the organization have local chapters, branches, or affiliates?	9a		<u>X</u>		
þ	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates,					
	and branches to ensure their operations are consistent with those of the organization?	9b				
10	Was a copy of the Form 990 provided to the organization's governing body before it was filed? All organizations must					
	describe in Schedule O the process, if any, the organization uses to review the Form 990	10	X			
11	Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the					
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	11		X		
<u>Sec</u>	tion B. Policies					
			Yes	No		
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Х			
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise					
	to conflicts?	12b	Х			
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe					
	ın Schedule O how this is done	12c	X			
13	Does the organization have a written whistleblower policy?	13	X			
14	Does the organization have a written document retention and destruction policy?	14	X			
15	Did the process for determining compensation of the following persons include a review and approval by independent					
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision					
а	The organization's CEO, Executive Director, or top management official?	15a	X			
b	Other officers or key employees of the organization?	15b	X			
	Describe the process in Schedule O. (see instructions)					
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a	1				
	taxable entity during the year?	16a		<u>X</u>		
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation					
	in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's					
	exempt status with respect to such arrangements?	16b				
Sec	tion C. Disclosure					
17	List the states with which a copy of this Form 990 is required to be filed ►FL, PA					
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available	e for				
	public inspection. Indicate how you make these available. Check all that apply					
	Own website X Another's website X Upon request					
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy,	and fina	ncial			
	statements available to the public					
20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization:						
	VICTORIA POLLOCK - 239-403-4202					
	1450 MERRIHUE DRIVE, NAPLES, FL 34102					
83200	6	Form	990	20081		

# Part VII Gompensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Use Schedule J-2 if additional space is needed
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order individual trustees or directors, institutional trustees; officers, key employees, highest compensated employees, and former such persons.

Check this box if the organization did	(B)	,, ,,			<del>2011</del> 2)	.,		(D)	(E)	(F)
Name and Title	Average			Pos	ition			Reportable	Reportable	Estimated
	hours	(c	hec	k all	that	арр	ly)	compensation	compensation	amount of
	per week	ctor						from the	from related organizations	other compensation
	Week	or diri	يوا			ated		organization	(W-2/1099-MISC)	from the
		ustee	truste		   83	Suadi		(W-2/1099-MISC)	,	organization
		ndividual trustee or director	nstitutional trustee		Key employee	ye g				and related
		Indivi	Institu	Officer	Key e	Highest compensated employee	Form			organizations
DOLPH VON ARX										
CHAIRMAN OF BOARD	10.00	X		X				0.	0.	0.
PAMELA WILLIAMS	1									
DIRECTOR	10.00	X	<u> </u>			<u> </u>		0.	0.	0.
ANDREW HILL						İ				
VICE CHAIRMAN	10.00	X	<u> </u>	X		<u> </u>		0.	0.	0.
SUE DALTON								_	_	_
SECRETARY	10.00	X	ļ	X		<u> </u>	<u> </u>	0.	0.	0.
NICK PENNIMAN	10.00									
DIRECTOR	10.00	X	-	<del> </del>		├_	<u> </u>	0.	0.	0.
GARY THOMAS	1000	l		l			1		•	
TREASURER	10.00	X	-	X		-	-	0.	0.	0.
DAWN ALLYN	10.00	3,7							0	
DIRECTOR EDIE ANDREWG	10.00	X.		╁		-	<del> </del>	0.	0.	0.
EDIE ANDREWS DIRECTOR	10.00	v				İ		0.	0.	0.
JENNIE CHENG	10.00	^	-	╁		├-		0.		0.
DIRECTOR	10.00	v						0.	0.	0.
TED CORBIN	10.00	1	$\vdash$	<del>                                     </del>	-	$\vdash$	<del> </del>		0.	•
DIRECTOR	10.00	x						0.	0.	0.
PAUL CORDDRY	1000	1							<u> </u>	<u> </u>
DIRECTOR	10.00	$\mathbf{x}$						0.	0.	0.
JOHN FUMAGALLI										
DIRECTOR	10.00	X					1	0.	0.	0.
JOHN HALL										
DIRECTOR	10.00	X						0.	0.	0.
ROBERT HEIDRICK										
DIRECTOR	10.00	X		L				0.	0.	0.
RICHARD HOUSCH									-	
DIRECTOR	10.00	X		<u> </u>				0.	0.	0.
LOIS KELLY										
DIRECTOR	10.00	X	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u></u>	0.	0.	0.
COLLEEN KVETCO										
DIRECTOR	10.00	X		<u> </u>		<u> </u>	<u> </u>	0.	0.	0.

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Part VII Section A. Officers, Directors, Tru	stees, Key Er	nplo				High			ees (continued)	
` (A)	(B) (C)						(D)	(E)	(F)	
Name and title	Average hours	(cl	l heck	Posi all			ly)	Reportable compensation	Reportable compensation	Estimated amount of
	per week	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
MAUREEN LERNER										
DIRECTOR	10.00	X						0.	0.	0.
LISA MERRITT DIRECTOR	10.00	x			;			0.	0.	0.
JAMES MURPHY										
DIRECTOR	10.00	X		<u> </u>				0.	0.	0.
JANE PERSALL DIRECTOR	10.00	x						0.	0.	0.
TONY RODRIQUEZ DIRECTOR	10.00	x			•			0.	0.	0.
ANDREW MCELWAINE CEO	60.00			х				163,882.	0.	19,673.
ROB MOHER VP MEMBERSHIP & DEVELOPM	60.00			х				137,791.	0.	18,891.
VICTORIA POLLOCK CFO	50.00			х				71,998.	0.	12,040.
								. = 1,2300		
1b Total					l	<b></b>		373,671.	0.	50,604.
2 Total number of individuals (including those	ın 1a) who re	ceiv	ed n	nore	tha	n \$1	00,0	000 in reportable		2

Total number of individuals (including those in 1a) who received more than \$100,000 in reportable compensation from the organization

Yes No

Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual

For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual

Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? If "Yes," complete Schedule J for such person

5 X

#### **Section B. Independent Contractors**

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	(B) Description of services	(C) Compensation
HEATHERWOOD CONSTRUCTION COMPANY, 8880		
TERRENE COURT, BONITA SPRINGS, FL 34135	GENERAL CONTRACTOR	444,009.
SELF INSURED PLAN LLC, 1016 COLLIER CENTER		
WAY, SUITE 200, NAPLES, FL 34110	HEALTH CARE PROVIDER	389,926.
WARNER ARCHITECTS		
761 12TH AVENUE SOUTH, NAPLES, FL 34102	ARCHITECT	174,618.
HOLE MONTES		
950 ENCORE WAY, NAPLES, FL 34108-0128	ENGINEERING	165,010.
M&T ENTERPRISES		
P.O. BOX 342, NAPLES, FL 34106	LESSOR	<u>115,887.</u>
2 Total number of independent contractors (including those in 1) who received mo	ore than \$100,000 in compensation	
from the organization > 5		

	1 990 ( rt VII		CONSERVAN	ICY OF SO	UTHWEST FL	ORIDA	59-1157	084 Page <b>9</b>
					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts	b c d e f	Federated campaigns Membership dues Fundraising events Related organizations Government grants (contribut All other contributions, gifts, gran similar amounts not included abo Noncash contributions included in lines	tions)	3,502,225. 021,091.	5070821.			
Program Service Revenue	2 a	PROGRAMS ADMISSIONS		Business Code 611710 713990	127,084. 96,142.	127,084. 96,142.		
Progr	g	All other program service reversed. Add lines 2a-2f	enue	<b>•</b>	223,226.			
	3 4 5	Investment income (including other similar amounts) Income from investment of tal Royalties	x-exempt bond p	proceeds	133,610.	133,610.		
	b	Gross Rents Less rental expenses Rental income or (loss) Net rental income or (loss)	(i) Real 18,917.		18,917.			18,917.
	7 a b	Gross amount from sales of assets other than inventory Less cost or other basis and sales expenses	(i) Securities 3,920,808, 4,402,070,	41,421.				
	d	Gain or (loss)  Net gain or (loss)		<5,214. ►	> <486,476.	><486,476.	>	
Other Revenue	b	Gross income from fundraisin including \$ 362,7 contributions reported on line Part IV, line 18 Less direct expenses	7 <u>55 .</u> of 1c). See a b	6==406	:			
	9 a	Net income or (loss) from fund Gross income from gaming and Part IV, line 19	ctivities. See					<del></del>
	c 10 a	Less direct expenses Net income or (loss) from gan Gross sales of inventory, less and allowances	returns , a	1,058,981,				
•	с	Net income or (loss) from sale  Miscellaneous Revenu  OTHER INCOME		880978.  Business Code 900099	178,003. 53,959.		178,003.	53,959.
	11 a b			300033	J3, 353.			33,333.
	d e	All other revenue  Total. Add lines 11a-11d		<b>•</b>	53,959.			
83200 02-02	12_  9 -09	Total Revenue. Add lines 1h, 2g, 3,	4, 5, 6d, 7d, 8c, 9c, 1	Oc, and 11e	5192060.	<129,640.	>178,003.	72,876. Form <b>990</b> (2008)

## Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

	All other organizations must comp not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	3,422.	3,422.		
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22	, , , , , , , , , , , , , , , , , , , ,			
3	Grants and other assistance to governments,		=		
	organizations, and individuals outside the U S See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	389,495.	112,219.	141,222.	136,054.
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
7	persons described in section 4958(c)(3)(B)  Other salaries and wages	1,075,953.	773,796.	87,949.	214,208.
8	Pension plan contributions (include section 401(k)	1,073,333.	773,730.	0,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	214,200
_	and section 403(b) employer contributions)	109,610.	78,828.	8,960.	21,822.
9	Other employee benefits	602,009.	432,949.	49,208.	119,852.
10	Payroll taxes	671,591.	482,989.	54,897.	133,705.
11	Fees for services (non-employees)				
а	Management				
b	Legal	113,504.	83,427.	5,550.	24,527.
С	Accounting	18,200.	13,377.	890.	3,933.
d	, ,	29,938.	29,938.		E4 E20
е	Professional fundraising services. See Part IV, line 17	54,532.		47,641.	54,532
f	Investment management fees	47,641. 157,657.	115,880.	7,709.	34,068.
. g	Other	92,355.	71,135.	9,081.	12,139
12 13	Advertising and promotion  Office expenses	165,540.	122,960.	4,959.	37,621.
14	Information technology	103,340.	122,500.	<u> </u>	37,021
15	Royalties				
16	Occupancy	21,629.	13,809.	3,500.	4,320.
17	Travel	49,360.	45,371.	1,489.	2,500.
18	Payments of travel or entertainment expenses	•	-		
	for any federal, state, or local public officials				<del>-</del>
19	Conferences, conventions, and meetings		<u>.</u>		
20	Interest	1,352.	1,352.		
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	209,247.	182,070.	20,900.	6,277.
23	Insurance	187,614.	167,638.	15,009.	4,967.
24	Other expenses. Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.)				
а	CONTRACTED SERVICES	201,252.	147,922.	9,841.	43,489.
b	MAINTENANCE	174,994.	148,506.	14,654.	11,834.
С	MATERIALS & SMALL EQUIP	140,672.	123,792.	8,400.	<u>8,480.</u>
d	TELEPHONE & UTILITIES	133,245.	110,931.	15,652.	6,662.
е	INTERNS	75,415.	75,415.		
f	All other expenses	51,038.	51,038.	500 544	000 000
25	Total functional expenses. Add lines 1 through 24f	4,777,265.	3,388,764.	507,511.	880,990.
26	Joint Costs Check here ▶ if following			}	
	SOP 98-2. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation		l		Form <b>990</b> (2008)

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	rt X	Balance Sheet	HOKIDA	<u></u>	113/004 Page 1
	•		(A) Beginning of year		(B) End of year
	1	Cash · non-interest-bearing	154,926.	1	219,388.
	2	Savings and temporary cash investments	3,518,806.	2	5,079,589.
	3	Pledges and grants receivable, net	8,956,141.	3	7,846,275.
	4	Accounts receivable, net	12,768.	4	12,792.
	5	Receivables from current and former officers, directors, trustees, key			
		employees, or other related parties. Complete Part II of Schedule L		5	
	6	Receivables from other disqualified persons (as defined under section			
		4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete			
		Part II of Schedule L		6	
sts	7	Notes and loans receivable, net		7	
Assets	8	Inventories for sale or use	93,405.	8	97,644.
1	9	Prepaid expenses and deferred charges	168,266.	9	154,794.
ĺ		Land, buildings, and equipment cost basis 10a 9,909,627.			
	b	Less: accumulated depreciation. Complete			
		Part VI of Schedule D 10b 5,290,763.	2,987,163.		4,618,864.
	11	Investments - publicly traded securities	4 600 202	11	2 665 522
	12	Investments · other securities See Part IV, line 11	4,627,383.	12	3,667,538.
	13	Investments - program-related See Part IV, line 11		13	
	14	Intangible assets	5 065 500	14	5 040 600
	15	Other assets See Part IV, line 11	5,065,788.	15	5,040,693.
	16	Total assets. Add lines 1 through 15 (must equal line 34)	25,584,646.	16	<u>26,737,577</u>
	17	Accounts payable and accrued expenses	478,571.	17	531,892.
	18	Grants payable	247 006	18	142 424
	19	Deferred revenue	247,996.		143,434.
	20	Tax-exempt bond liabilities	<u>-</u>	20	
Liabilities	21	Escrow account liability Complete Part IV of Schedule D		21	· ·
Dii.	22	Payables to current and former officers, directors, trustees, key employees,			
Lia		highest compensated employees, and disqualified persons. Complete Part II			
		of Schedule L	2 420	22	245 000
	23	Secured mortgages and notes payable to unrelated third parties	3,429.	23	345,000.
	24	Unsecured notes and loans payable	5,470.	24	4,237.
	25	Other liabilities Complete Part X of Schedule D	735,466.	25	1,024,563.
	26	Total liabilities. Add lines 17 through 25  Organizations that follow SFAS 117, check here ► X and complete	733,400.	26	1,024,303.
<b>'</b> 0		Organizations that follow SFAS 117, check here X and complete lines 27 through 29, and lines 33 and 34.			
ë	27	Unrestricted net assets	3,686,149.	27	3,154,506.
alar	27 28	Temporarily restricted net assets	13,078,954.	28	13,516,076.
Ä	29	Permanently restricted net assets	8,084,077.		9,042,432.
Net Assets or Fund Balances	23	Organizations that do not follow SFAS 117, check here	0,00±,077.	25	J, 042, 432.
ŗ.		complete lines 30 through 34.			
ts (	30	Capital stock or trust principal, or current funds		30	
sse	31	Paid-in or capital surplus, or land, building, or equipment fund	<del>-</del>	31	
t A	32	Retained earnings, endowment, accumulated income, or other funds	<del></del>	32	
ž	33	Total net assets or fund balances	24,849,180.	33	25,713,014.
	34	Total liabilities and net assets/fund balances	25,584,646.	34	26,737,577.
Pai		Financial Statements and Reporting			
		•			Yes No
1	Acco	ounting method used to prepare the Form 990 Cash X Accrual	Other		
2a		e the organization's financial statements compiled or reviewed by an independent a	accountant?		2a X
b		e the organization's financial statements audited by an independent accountant?			2b X
С		es" to lines 2a or 2b, does the organization have a committee that assumes respon	sibility for oversight of the	audit,	
		w, or compilation of its financial statements and selection of an independent according	· · ·	·	2c X
За		result of a federal award, was the organization required to undergo an audit or aud		le Aud	
		and OMB Circular A-133?	<u>-</u>		за Х
b	If <u>"</u> Y€	es," did the organization undergo the required audit or audits?			3b

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Form 990 (2008)

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#### **SCHEDULE A**

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support

To be completed by all section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts.

➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

OMB No 1545-0047

2008

Open to Public Inspection

Name of the organization

Employer identification number

		THE CON	SERVANCY OF	SOUTH	WEST_	FLORI	DA		59	-1157	084	
Part I	Reason	for Public Char	ity Status (All organiz	zations mu	st comple	te this par	t ) (see ins	tructions)				
The organ	ization is not a	a private foundation	because it is (Please ch	eck only o	ne organi	zation)						
1 🔲	A church, co	nvention of churches	s, or association of chur	ches desc	ribed in se	ction 170	(b)(1)(A)(i)	).				
2 🗔	A school des	scribed in section 17	'0(b)(1)(A)(ii). (Attach Sc	:hedule E)								
з 🔲	A hospital or	a cooperative hospi	tal service organization (	described	n section	170(b)(1)	<b>(A)</b> (iii). (At	tach Sche	dule H)			
4 🔲	A medical re	search organization o	operated in conjunction	with a hos	pital desci	ribed in se	ection 170	(b)(1)(A)(ii	i). Enter th	e hospital	's nam	ıe,
	city, and stat	te.										
5 🔲	An organizat	on operated for the	benefit of a college or u	niversity o	wned or or	perated by	a governi	mental uni	describe	d in		
	-	(b)(1)(A)(iv). (Comple		•			_					
6 🔲			ent or governmental uni	t describe	d in sectio	n 170(b)(	1)(A)(v).					
7 X			eives a substantial part					or from the	general p	ublic desc	ribed i	n
	-	(b)(1)(A)(vi). (Comple	•	• •		J			•			
8 🔲			ection 170(b)(1)(A)(vi).	(Complete	Part II)							
9 🔲			eives. (1) more than 33			rom contr	ibutions, n	nembershij	o fees, and	d gross red	ceipts	from
			nctions · subject to certa							_	-	
			axable income (less sect							_		
		509(a)(2). (Complete	•		•		•	, ,			•	
10	An organizat	ion organized and or	perated exclusively to te	st for publ	ıc safety. S	See <b>sect</b> io	on 509(a)(4	4). (see ins	tructions)			
11 🔲			perated exclusively for the					-		ourposes c	of one o	or
	more publicly	y supported organiza	ations described in secti	on 509(a)(	1) or section	on 509(a)(2	2) See see	ction 509(a	a)(3). Chec	ck the box	that	
		·	organization and compl				,	•				
	a Type	ı ь□	Type II d	с 🔲 Тур	e III - Fund	tionally in	tegrated		d 🗔	Type III - C	Other	
е 🗀	By checking	this box, I certify tha	it the organization is not					r more disc	qualified p	ersons oth	ner tha	n
	foundation m	nanagers and other t	han one or more publicly	y supporte	ed organiza	ations des	cribed in s	ection 509	(a)(1) or so	ection 509	i(a)(2)	
f	If the organiz	ation received a writ	ten determination from t	the IRS th	at it is a Ty	pe I, Type	II, or Type	e III				
	supporting o	rganization, check th	nis box									
g	Since Augus	t 17, 2006, has the c	organization accepted ar	ny gift or c	ontribution	from any	of the foll	owing pers	ons?			
	(i) A perso	n who directly or ind	irectly controls, either al	lone or tog	ether with	persons o	described	ın (ıı) and (ı	ıı) below,		Yes	No
	the gov	erning body of the si	upported organization?							11g(i)		
	(ii) A family	member of a persor	n described in (i) above?	1						11g(ii)		
	(iii) A 35%	controlled entity of a	person described in (i) o	or (II) abov	e?					11g(iii)		l
h	Provide the f	ollowing information	about the organizations	the organ	ization sup	oports.						
(i) Name	of supported	(ii) EIN	(iii) Type of		organization			(vi) ls	the	(vii) Am	nount o	f
	anization	(,	organization (described on lines 1-9		sted in your		tion in col.	organizatio	in in col.   ed in the		port	
			above or IRC section		document?	','	r support?	(i) organizi U.S.	2			
			(see instructions))	Yes	No	Yes	No	Yes	No			
j					·							
		<u></u>										
-												
								<u> </u>				
	<u> </u>											
Total		<u></u>		<u> </u>								
LHA For F	Privacy Act ar	nd Paperwork Redu	ction Act Notice, see t	he Instruc	tions for I	orm 990.		Schedule	e A (Form	990 or 99	Ю-EZ)	2008

Schedule A (Form 990 or 990-EZ) 2008 THE CONSERVANCY OF SOUTHWEST FLORIDA 59-1157084 Page 2 Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I) Section A. Public Support Calendar year (or fiscal year beginning in) (a) 2004 (b) 2005 (c) 2006 (d) 2007 (e) 2008 (f) Total 1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.") 3,905,841 6.849.317 6,100,035, 14,244,772 5,070,821 36,170,786. 2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 3 The value of services or facilities furnished by a governmental unit to the organization without charge 4 Total, Add lines 1 - 3 3,905,841 6,849,317 6,100,035, 14,244,772. 5,070,821, 36 170 786. 5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) 11,722,227. 6 Public Support. Subtract line 5 from line 4 24,448,559, Section B. Total Support Calendar year (or fiscal year beginning in) (a) 2004 (b) 2005 (c) 2006 (d) 2007 (e) 2008 (f) Total 7 Amounts from line 4 3,905,841 6.849.317. 6,100,035, 14,244,772. 5,070,821 36 170 786. 8 Gross income from interest, dividends, payments received on securities loans, rents, royalties 155,983 | 138,654 | 178,764 | 152,527 775,614. and income from similar sources. 9 Net income from unrelated business activities, whether or not the business is regularly carried on 10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) 11 Total support. Add lines 7 through 10 36,946,400. 7,991,652. 12 Gross receipts from related activities, etc. (see instructions) 13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage 66.17 14 Public support percentage for 2008 (line 6, column (f) divided by line 11, column (f)) 14 % 68.15 15 Public support percentage from 2007 Schedule A, Part IV-A, line 26f 15 16a 33 1/3% support test - 2008. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **▶**[X] stop here. The organization qualifies as a publicly supported organization b 33 1/3% support test - 2007. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization 17a 10% -facts-and-circumstances test - 2008. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization

Schedule A (Form 990 or 990-EZ) 2008

b 10% -facts-and-circumstances test - 2007. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the

organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization.

18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions.

Calendar year (or fiscal year beginning in)	(a) 2004	(b) 2005	(c) 2006	(d) 2007	(e) 2008	(f) Total
1 Gifts, grants, contributions, and	(a) 2004	(5) 2000	(0)2000	14/2007	(0) 2000	(i) rotal
membership fees received. (Do not include any "unusual grants")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 - 5		<u> </u>				
7a Amounts included on lines 1, 2, and						
3 received from disqualified persons  b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of 1% of the total of lines 9, 10c, 11, and 12 for the year or \$5,000						
c Add lines 7a and 7b						
8 Public support (Subtract line 7c from line 6) Section B. Total Support	-					
Calendar year (or fiscal year beginning in)	(a) 2004	(b) 2005	(c) 2006	(d) 2007	(e) 2008	(f) Total
9 Amounts from line 6 10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income						
(less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b  11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
13 Total support (Add lines 9, 10c, 11, and 12)						
14 First five years. If the Form 990 is for the	ne organizatior	n's first, second, the	rd, fourth, or fifth to	ax year as a secti	on 501(c)(3) organız	ation,
check this box and stop here		<del></del>				<b>▶</b> _
Section C. Computation of Public					<del></del>	
15 Public support percentage for 2008 (lin		=	column (f))		15	
6 Public support percentage from 2007 S			····		16	
Section D. Computation of Invest					T.= T	
Investment income percentage for 200					17	
Investment income percentage from 20				15 .n	18	7 .n not
19a 33 1/3% support tests - 2008. If the or	-					/ IS NOT
more than 33 1/3%, check this box and	•	•	•	• • •		<b>▶</b> ∟
b 33 1/3% support tests - 2007. If the of	_				· ·	2110 <b>⊾</b> □
line 18 is not more than 33 1/3%, check		· -				<b>P</b>  -
20 Private foundation. If the organization	ulu not check	a box on line 14, 15	ia. Of 190. Check th	iis dox and see if	ISTUCTIONS	▶∟

#### **SCHEDULE C**

(Form 990 or 990-EZ)

# **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

To be completed by organizations described below.

Attach to Form 990 or Form 990-EZ.

Inspection

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations. Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)). Complete Part II-A Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), then

<ul> <li>Section 501(c)(4), (5), or (6) org</li> </ul>	anizations: Complete Part III			
Name of organization			Emp	loyer identification number
THE	CONSERVANCY OF SOU'	THWEST FLOR	IDA	59-1157084
Part I-A To be complete	ed by all organizations exen	npt under section	1 501(c) and section 5	27 organizations.
See the instructions	s for Schedule C for details.			
1 Provide a description of the o	rganization's direct and indirect politi	ical campaign activities	s in Part IV.	
2 Political expenditures			▶\$	
3 Volunteer hours				
Part I-B To be complete	ed by all organizations exen	npt under sectior	n 501(c)(3).	*
See the instructions	s for Schedule C for details			
1 Enter the amount of any excis	se tax incurred by the organization ur	nder section 4955	▶\$	
2 Enter the amount of any excis	se tax incurred by organization manag	gers under section 495		
	section 4955 tax, did it file Form 4720	=		Yes No
4a Was a correction made?		•		Yes No
b If "Yes," describe in Part IV.				
	ed by all organizations exen	npt under section	1 501(c), except section	on 501(c)(3).
See the instructions	s for Schedule C for details			
1 Enter the amount directly exp	ended by the filing organization for s	ection 527 exempt fun	ction activities > \$	· · · · · · · · · · · · · · · · · · ·
2 Enter the amount of the filing	organization's funds contributed to c	other organizations for	section 527	
exempt function activities		·	▶\$	
3 Total of direct and indirect ex	empt function expenditures Add line	es 1 and 2 and enter he	ere and on	
Form 1120-POL, line 17b	•		▶ \$	
4 Did the filing organization file	Form 1120-POL for this year?			Yes No
	and employer identification number (E	EIN) of all section 527 g	political organizations to which	ch payments were made
	dicate if the amount was paid from th	•	_	• •
promptly and directly delivere	d to a separate political organization	, such as a separate se	egregated fund or a political	action committee (PAC)
lf additional space is needed,	provide information in Part IV			
(a) Name	(b) Address	(c) EIN	(d) Amount paid from	(e) Amount of political
			filing organization's	contributions received and
			funds If none, enter -0-	promptly and directly delivered to a separate
				political organization
				If none, enter -0-
		·		
		1		
	1			

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. LHA

Schedule C (Form 990 or 990-EZ) 2008

832041 12-18-08

Schedule C (Form 990 or 990-EZ) 2008	THE CONSERV			RIDA 59-1	157084 Page 2
Part II-A To be completed by				t filed Form 5768	3
(election under sect			dule C for details		
,	on belongs to an affilia on checked box A and	• •	visions annly		
Limits	s on Lobbying Expend tures" means amoun	ditures	laiona appry	(a) Filing organization's totals	(b) Affiliated group totals
1a Total lobbying expenditures to influ	ence public opinion (gr	assroots lobbying)		4,588.	
b Total lobbying expenditures to influ	ence a legislative body	(direct lobbying)		25,351.	
c Total lobbying expenditures (add lin	es 1a and 1b)			29,939.	
d Other exempt purpose expenditure	5		,	4,747,326.	
e Total exempt purpose expenditures	(add lines 1c and 1d)		-	<u>4,777,265.</u>	
f Lobbying nontaxable amount Enter		following table in both	columns	388,863.	
If the amount on line 1e, column (a) or	· ·	ying nontaxable amo	unt is:		
Not over \$500,000		e amount on line 1e.			
Over \$500,000 but not over \$1,000		plus 15% of the exce			
Over \$1,000,000 but not over \$1,50		plus 10% of the exce			
Over \$1,500,000 but not over \$17,0 Over \$17,000,000		plus 5% of the exces	s over \$1,500,000.		
Over \$17,000,000	\$1,000,00	<i>J</i> U.			
g Grassroots nontaxable amount (ent	er 25% of line 1fl			97,216.	<del></del>
h Subtract line 1g from line 1a. Enter		line a		0.	
i Subtract line 1f from line 1c Enter 4	-	•		0.	
j If there is an amount other than zero	o on either line 1h or lir	ne 11, did the organizat	tion file Form 4720		
reporting section 4911 tax for this y	ear?				Yes No
•	itions that made a sees s below. See the instr	ructions for lines 2a t	do not have to comp through 2f of the inst		
	Lobbying Expend	litures During 4-Year	Averaging Period		
Calendar year (or fiscal year beginning in)	(a) 2005	<b>(b)</b> 2006	(c) 2007	(d) 2008	(e) Total
2a Lobbying non-taxable amount	386,887.	386,461.	405,103.	388,863.	1,567,314.
b Lobbying ceiling amount (150% of line 2a, column(e))		: :			2,350,971.
c Total lobbying expenditures	50,584.	60,307.	34,511.	29,939.	175,341.
d Grassroots non-taxable amount	96,722.	96,615.	101,276.	97,216.	391,829.
e Grassroots ceiling amount (150% of line 2d, column (e))					587,744.
f Grassroots lobbying expenditures	8,426.	5,060.	23,500.	4,588.	41,574. 990 or 990-EZ) 2008
				Scriedule C (FORM)	っつし い つつい・ヒエノ とししひ

Schedule C (Form 990 or 990 EZ) 2008 THE CONSERVANCY OF SOUTHWEST FLORIDA 59-1157084 Page 3

Part II-B To be completed by organizations exempt under section 501(c)(3) that have NOT filed Form 5768

(election under section 501(h)). See the instructions for Schedule C for details

1 Were substantially all (90% or more) dues received nondeductible by members? 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carryover lobbying and political expenditures from the prior year? 3 Did the organization agree to carryover lobbying and political expenditures from the prior year? 3 Did the organization agree to carryover lobbying and political expenditures from the prior year? 3 Did the organization agree to carryover lobbying and political expenditures from the prior year? 3 Did the organization agree to carryover lobbying and political expenditures from the prior year? 4 Dues, assessments and similar amounts from members 5 Dues, assessments and similar amounts from members 6 Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). 6 Current year 7 Dues, assessments and similar amounts from members 9 Dues, assessments and similar amounts from members 1 Dues, assessments and similar amounts from members 1 Dues, assessments and similar amounts from members 2 Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenditures (do not include amounts of political expenditures (do not include amounts of political expenditures (do not include amounts of political expenditures (do not include amounts of political expenditures (do not include amounts of political expenditures (do not include amounts of political expenditures (do not include amounts of political expenditures (do not include amounts of political expenditures (do not include amounts of political expenditures (do not include amounts of political expenditures (do not include amounts of political expenditures (do not include amounts of political expenditures (do not include amounts of political expenditures (do not include amounts of political expenditures (do not include amounts of political expenditures (do not include amounts of pol	ction	501(c)(5) 1 2 3 501(c)(5)	yes , or sect	ion No
local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:  a Volunteers?  b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  c Media advertisements?  d Mailings to members, legislators, or the public?  e Publications, or published or broadcast statements?  f Grants to other organizations for lobbying purposes?  g Direct contact with legislators, their staffs, government officials, or a legislative body?  h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means?  i Other activities? If "Yes," describe in Part IV  j Total lines to through 1i  2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?  b If "Yes," enter the amount of any tax incurred by organization managers under section 4912  d If the filing organization incurred a section 4912 tax, did if file Form 4720 for this year?  Part III-A] To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). See the instructions for Schedule C for details  Were substantially all (90% or more) dues received nonedeutcible by members?  2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?  3 Did the organization agree to carryover lobbying and political expenditures from the prior year?  3 Did the organization agree to carryover lobbying and political expenditures from the prior year?  2 Did the organization agree to carryover lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  1 Dues, assessments and similar amounts from members  2 Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) due	ction	1 2 3 501(c)(5)	Yes , or sect	No lion
or referendum, through the use of: a Volunteers? b Pad staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means? i Other activities in line 1 cause the organization to be not described in section 501(c)(3)? b if "Yes," enter the amount of any tax incurred under section 4912 c if "Yes," enter the amount of any tax incurred by organization managers under section 4912 d if the filting organization incurred a section 4912 tax filt file Form 4720 for this year?  Part III-A] To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). See the instructions for Schedule C for details  Yes No 1 Were substantially all (90% or more) dues received nondeductible by members? 1 Were substantially all (90% or more) dues received nondeductible by members? 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carryover lobbying and political expenditures from the prior year?  Part III-B] 1 Dues, assessments and similar amounts from members 2 Section 162(e) if BOTH Part III-A, questions 1 and 2 are answered "No" OR if Part III-A, question 3 is answered "Yes." See Schedule C instructions for details  1 Dues, assessments and similar amounts from members 2 Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). 2 Current year 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 9, what portion of the excess does the o	ction	1 2 3 501(c)(5)	Yes , or sect	No lion
a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means? i Other activities? If "Yes," describe in Part IV j Total lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did if tile Form 4720 for this year?  Part III-A] To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). See the instructions for Schedule C for details  1 Were substantially all (90% or more) dues received nondeductible by members? 1 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carryover lobbying and political expenditures from the pnor year? 2 Did the organization agree to carryover lobing and political expenditures from the pnor year? 3 Did the organization agree to carryover lobing and political expenditures from the pnor year? 4 Dues, assessments and similar amounts from members 5 Section 152(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). 4 Current year 5 Cortoal 5 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2 exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nond	ction	1 2 3 501(c)(5)	Yes , or sect	No lion
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means? i Other activities? If "Yes," describe in Part IV j Total lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax (d) if the Form 4720 for this year?  Part III-A To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). See the instructions for Schedule C for details  Yes No Were substantially all (90% or more) dues received nondeductible by members? 2 Did the organization make only inhouse lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carryover lobbying and political expenditures from the prior year?  3 Did the organization agree to carryover lobbying and political expenditures from the prior year?  1 Dues, assessments and similar amounts from members 2 Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total A Right amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?  4 Taxable amount of lob	ction	1 2 3 501(c)(5)	Yes , or sect	No lion
c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means? i Other activities? If "Yes," describe in Part IV j Total lines 1c through 11 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did if the Form 4720 for this year?  Part III-A To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). See the instructions for Schedule C for details  1 Were substantially all (90% or more) dues received nondeductible by members? 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carryover lobbying and political expenditures from the pnor year?  2a Did the organization agree to carryover lobbying and political expenditures from the pnor year?  1 Dues, assessments and similar amounts from members 2 Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  a Current year b Carryover from last year c Total 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 5 Taxable amount of lobbying and political expenditures (line 2c total minus 3 and 4) 5 Taxable amount of lobbying and	ction	1 2 3 501(c)(5)	Yes , or sect	No lion
d Malings to members, legislators, or the public?  Publications, or published or broadcast statements?  Grants to other organizations for lobbying purposes?  Direct contact with legislators, their staffs, government officials, or a legislative body?  h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means?  i Other activities? If "Yes," describe in Part IV  j Total lines 1c through 11  2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?  b If "Yes," enter the amount of any tax incurred under section 4912  d If the filling organization incurred a section 4912 tax, did it file Form 4720 for this year?  Part III-A] To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). See the instructions for Schedule C for details  Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization make only in-house lobbying expenditures from the prior year?  3 Did the organization agree to carryover lobbying and political expenditures from the prior year?  3 Did the organization agree to carryover lobbying and political expenditures from the prior year?  1 Dues, assessments and similar amounts from members  2 Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenditures for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?  5 Taxable amount of lobbying and political expenditures (line 2c total minus 3 and 4)  5 Taxable amount of lobbying and political expendit	ction	1 2 3 501(c)(5)	Yes , or sect	No lion
e Publications, or published or broadcast statements?  f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means? i Other activities? If "Yes," describe in Part IV j Total lines 1c through 11 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, idi it file Form 4720 for this year?  Part III-A To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). See the instructions for Schedule C for details  Yes No 1 Were substantially all (90% or more) dues received nondeductible by members? 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carryover lobbying expenditures from the prior year?  2 To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, questions 1 and 2 are answered "No" OR if Part III-A, question 3 is answered "Yes." See Schedule C instructions for details  1 Dues, assessments and similar amounts from members 2 Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 6031(e)(1)(A) notices of nondeductible section 162(e) dues 4 Carryover from last year 5 Total 5 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible lobbying and political expenses for expenditure next year? 5 Total 5 Aggregate amount of lobbying and political expenditures (line 2c total minus 3 and 4) 5 Taxable amount of lobbying and political expenditures (line 2c total minus 3 and 4) 5 Taxable amount of lobbying and poli	ction	1 2 3 501(c)(5)	Yes , or sect	No lion
f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means? i Other activities? If "Yes," describe in Part IV j Total lines 1c through 1: 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?  Part III-A To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). See the instructions for Schedule C for details  1 Were substantially all (90% or more) dues received nondeductible by members? 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 2 Did the organization make only in-house lobbying expenditures from the prior year?  2 Did the organization agree to carryover lobbying and political expenditures from the prior year?  3 Did the organization agree to carryover lobbying and political expenditures from the prior year?  3 Did (c)(6) if BOTH Part III-A, questions 1 and 2 are answered "No" OR if Part III-A, question 3 is answered "Yes." See Schedule C instructions for details  1 Dues, assessments and similar amounts from members 2 Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  2 Current year  2 Da Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?  5 Taxable amount of lobbying an	ction	1 2 3 501(c)(5)	Yes , or sect	No lion
g Direct contact with legislators, their staffs, government officials, or a legislative body?  h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means?  i Other activities? If "Yes," describe in Part IV  j Total lines 1c through 11  2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?  b If "Yes," enter the amount of any tax incurred by organization managers under section 4912  d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?  Part III-A To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). See the instructions for Schedule C for details  Yes No  Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  Part III-B To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, questions 1 and 2 are answered "No" OR if Part III-A, question 3 is answered "Yes." See Schedule C instructions for details  Dues, assessments and similar amounts from members  Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  o Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditures (line 2c total minus 3 and 4)  5 Taxable amount of lobbying and political expenditures (line 2c total minus 3 and 4)	ction	1 2 3 501(c)(5)	Yes , or sect	No lion
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rt IV Supplemental Information			cal 4 5	4 5

### Schedule D

# Supplemental Financial Statements

▶ Attach to Form 990. To be completed by organizations that

OMB No 1545-0047

Department of the Treasury answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12. Internal Revenue Service Name of the organization Employer identification number THE CONSERVANCY OF SOUTHWEST FLORIDA 59-1157084 Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6 (a) Donor advised funds (b) Funds and other accounts 1 Total number at end of year Aggregate contributions to (during year) 2 3 Aggregate grants from (during year) Aggregate value at end of year 4 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor or other impermissible private benefit? Part II | Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or pleasure) Preservation of an historically important land area X Protection of natural habitat Preservation of certified historic structure X Preservation of open space 2 Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year a Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c d Number of conservation easements included in (c) acquired after 8/17/06 2d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable 3 Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds? 6 Staff or volunteer hours devoted to monitoring, inspecting, and enforcing easements during the year Amount of expenses incurred in monitoring, inspecting, and enforcing easements during the year > \$ 7 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Part III | Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8 1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to (i) Revenues included in Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items a Revenues included in Form 990, Part VIII, line 1 b Assets included in Form 990, Part X

832051 12-23-08

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2008

Schedule D (Form 990) 2008

In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48

ightharpoons

832053 12-23-08

Total. (Column (b) should equal Form 990, Part X, col (B) line 25.)

4,237.

	dule D (Form 990) 2008 THE CONSERVANCY OF SOUTHWES			<u> 59-</u>	<u> 1157084</u>	Page 4
Par	t XI Reconciliation of Change in Net Assets from Form 990 to	Financial State	ements			
1	Total revenue (Form 990, Part VIII, column (A), line 12)		1		5,192	
2	Total expenses (Form 990, Part IX, column (A), line 25)		2		4,777	
3	Excess or (deficit) for the year. Subtract line 2 from line 1		3			<u>,795.</u>
4	Net unrealized gains (losses) on investments		4		449	<u>,039.</u>
5	Donated services and use of facilities		5			
6	Investment expenses		6			
7	Prior period adjustments		7			
8	Other (Describe in Part XIV)		8			
9	Total adjustments (net). Add lines 4-8		9		449	,039.
10_	Excess or (deficit) for the year per financial statements. Combine lines 3 and 9		10		863	,834.
Par	t XII Reconciliation of Revenue per Audited Financial Stateme	nts With Rever	nue per F	Return	)	
1	Total revenue, gains, and other support per audited financial statements			1	5,634	<u>,303.</u>
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12			1		
а	Net unrealized gains on investments	2a 44	9,039.	.		
b	Donated services and use of facilities		0,845.			
	Recoveries of prior year grants	2c	•			
d	Other (Describe in Part XIV)		7,641.	. T		
	Add lines 2a through 2d	<u> </u>	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	2e	442	,243.
3	Subtract line 2e from line 1			3	5,192	060
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			3	3,132	, 000.
•		45				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		_		
b	Other (Describe in Part XIV)	_4b		┨. ╽		^
	Add lines 4a and 4b			4c	F 100	0.
5	Total revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12.)	onto With Evno		5   Dotu	5,192	,060.
	t XIII Reconciliation of Expenses per Audited Financial Stateme	ents with Expe	nses per	TI		460
1	Total expenses and losses per audited financial statements			1	4,770	<u>,469.</u>
2	Amounts included on line 1 but not on Form 990, Part IX, line 25	1 1	0 045	}		
а	Donated services and use of facilities		0,845.	닉		
b	Prior year adjustments	2b		- 1		
С	Losses reported on Form 990, Part IX, line 25	2c		4 1		
d	Other (Describe in Part XIV)	2d		]		
е	Add lines 2a through 2d			2e		<u>,845.</u>
3	Subtract line 2e from line 1			3	4,729	<u>,624.</u>
4	Amounts included on Form 990, Part IX, line 25, but not on line 1					
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a				
b	Other (Describe in Part XIV)	4b 4	7,641.	.]		
	Add lines 4a and 4b			4c	47	,641.
	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)			5	4,777	
	t XIV Supplemental Information					
	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part II	I. lines 1a and 4. Pa	rt IV. lines 1	b and 2	Pb. Part V. line	4. Part
	rt XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b.	,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				.,
•	TY, LINE 4: A FUND HELD IN PERPETUITY, T	HE INCOME	FROM V	литсі	H CAN	
IM	TI V, BING 4. A TOND HEED IN TERRETORY, IN	III INCOME	ricori v	VIII C.	II CALL	
BE	SET ASIDE FOR FUTURE PROJECTS AND USES OR	HOR GESTI	ਅਸਦ <b>೧</b> ೯	CAM.	T Z A T T O N	' S
<u> </u>	DUI MOIDE TON TOTONE TROUBERD THE OUTE ON	ODDD_ION	11111 01		LEMITON	
OVE	RALL NEEDS.					
<u> </u>	MAIDE NEEDO.					
-			_			
PAF	T XII, LINE 2D - OTHER ADJUSTMENTS:					
MAN	AGEMENT FEES INCLUDED IN INVESTMENT RETURI	N ON F/S:	-47641	L.		
			· · · ·		<del></del> -	
		_				
PAI	T XIII, LINE 4B - OTHER ADJUSTMENTS:					
				Sched	ule D (Form 9	90) 2008

832054 12-23-08

Schedule D (Form 990) 2008 THE CONSERVANCY OF SOUTHWEST FLORIDA 59-1157084 Page 5  Part XIV Supplemental Information (continued)
MANAGEMENT FEES INCLUDED IN FUNCTIONAL EXPENSES ON FORM 990: 47641.
LAND HELD FOR CONSERVATION: LAND HELD FOR CONSERVATION IS RECORDED AT COST WHEN PURCHASED OR AT FAIR MARKET VALUE AT THE DATE OF ACQUISITION, IF
DONATED. MANAGEMENT REVIEWS EACH PARCEL PERIODICALLY TO DETERMINE IF THERE
HAS BEEN IMPAIRMENT TO THE VALUE THAT IS RECORDED IN THE STATEMENT OF
FINANCIAL POSITION.
· · · · · · · · · · · · · · · · · · ·

#### **SCHEDULE G**

Department of the Treasury

(Form 990 or 990-EZ)

# **Supplemental Information Regarding Fundraising or Gaming Activities**

► Attach to Form 990 or Form 990-EZ. Must be completed by organizations that answer "Yes" to Form 990, Part IV, lines 17, 18, or 19, and by organizations that enter more than \$15,000 on Form 990-EZ, line 6a.

OMB No 1545-0047

Inspection

Internal Revenue Service	Paitiv, lines in	, 10, or 19, and by organizations that	enter m	ore tila	.ii \$15,000 oii Foliii 35	U-EZ, illie Ga.	Inspection
Name of the organization						Employer	identification number
	THE CON	SERVANCY OF SOUTH	WEST	FL	ORIDA	59-11	57084
Part I Fundraisi		· Complete if the organization answ					
Indicate whether the	organization raisons tions ations citations in have a written of id in Form 990, F highest paid ind	e X Solicità f X Solicità g X Specia  or oral agreement with any individual art VII) or entity in connection with	ing action of ation of il fundral (included)	vities non-g gover alsing ding o lional to	Check all that apply overnment grants ment grants events  fficers, directors, trustudation fundraising services?	stees or X the fundraiser is	
compensated at lea	ist \$5,000 by the	organization Form 990-EZ filers ar	e not re	quire	d to complete this tal	ble	
(i) Name of ındı or entıty (fundr		(ii) Activity	have c	Did raiser ustody itrol of utions?	(iv) Gross receipts from activity	(v) Amount pa to (or retained fundraiser listed in col (	to (or retained by)
MARTZ & LUNDY	7	CONSULTANT ON CAPITAL CAMPAIGN	Yes	No X	2262077.	48,00	0. 2214077.
3 List all states in whice FL, PA	ch the organization	on is registered or licensed to solicit	funds	or has	2262077. been notified it is ex	48,00	
			***				
				<del></del>	_		· · · · · · · · · · · · · · · · · · ·
						·	

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule G (Form 990 or 990-EZ) 2008

Schedule G (Form 990 or 990-EZ) 2008 THE CONSERVANCY OF SOUTHWEST FLORIDA 59-1157084 Page 2 Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 on Form 990-EZ, line 6a List events with gross receipts greater than \$5,000 (a) Event #1 (b) Event #2 (c) Other Events (d) Total Events MAGIC UNDER RED SNOOK (Add col (a) through MANGROVEFISHING TOUR col (c)) (event type) (event type) (total number) 804,109. 91,665 124,467. 1,020,241. Gross receipts 304,348 27,585 30,822 <u>362,755.</u> 2 Less: Charitable contributions 499,761 64,080 93,645 657,486. Gross revenue (line 1 minus line 2) Cash prizes Non-cash prizes Direct Expenses Rent/facility costs 108,966. 108,966. 6 390,795. 64,080. 93,645 Other direct expenses 548,520. 657,486) Direct expense summary Add lines 4 through 7 in column (d) 0. Net income summary Combine lines 3 and 8 in column (d) Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a (b) Pull tabs/Instant (d) Total gaming (Add Revenue (a) Bingo (c) Other gaming bingo/progressive bingo col (a) through col. (c)) Gross revenue Cash prizes Direct Expenses Non-cash prizes Rent/facility costs Other direct expenses Yes Yes. % % Yes % Volunteer labor 6 Direct expense summary Add lines 2 through 5 in column (d) Net gaming income summary Combine lines 1 and 7 in column (d) Yes No 9 Enter the state(s) in which the organization operates gaming activities a Is the organization licensed to operate gaming activities in each of these states? 9a b If "No," Explain. 10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? 10a b If "Yes," Explain Does the organization operate gaming activities with nonmembers? 11 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to

832082 03-18-09

administer charitable gaming?

Schedule G (Form 990 or 990 EZ) 2008 THE CONSERVANCY OF SOUTHWEST FLORIDA 59-1	1157	708	4 P	age 3
•			Yes	No
13 Indicate the percentage of gaming activity operated in				
a The organization's facility	%	1		
b An outside facility	%			
14 Provide the name and address of the person who prepares the organization's gaming/special events books and records:				
Name ▶	_			
Address ▶	_			
15a Does the organization have a contract with a third party from whom the organization receives gaming revenue?	_	15a		
b If "Yes," enter the amount of gaming revenue received by the organization ▶\$ and the amount				
of gaming revenue retained by the third party > \$				
c If "Yes," enter name and address.				
Name				
Address	_			
16 Gaming manager information				
Name ▶				
Gaming manager compensation > \$				
Description of services provided	_			
	-			
Director/officer Employee Independent contractor				
17 Mandatory distributions				
a Is the organization required under state law to make charitable distributions from the gaming proceeds to				
retain the state gaming license?		17a		
b Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the				<del>-</del>
organization's own exempt activities during the tax year.	ļ			

Schedule G (Form 990 or 990-EZ) 2008

#### SCHEDULE J (Form 990)

Department of the Treasury

# **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Attach to Form 990. To be completed by organizations that answered "Yes" to Form 990, Part IV, line 23.

THE CONSERVANCY OF SOUTHWEST FLORIDA

2008 2008

Open to Public Inspection

Internal Revenue Service

Name of the organization

Employer identification number

Schedule J (Form 990) 2008

59-1157084

Pa	art I Questions Regarding Compensation		•	
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,			
	Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If line 1a is checked, did the organization follow a written policy regarding payment or reimbursement or provision			
	of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors,			
	trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's			
	CEO/Executive Director Check all that apply.			
	X Compensation committee Written employment contract			
	independent compensation consultant			
	Form 990 of other organizations  X Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a			
а	Receive a severance payment or change of control payment?	4a		X
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		X
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
_	Only 501(c)(3) and 501(c)(4) organizations must complete lines 5-8.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation	,		
	contingent on the revenues of.	_		7.7
	The organization?	5a		X
b	Any related organization?	5b		Λ.
	If "Yes," to line 5a or 5b, describe in Part III			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
_	contingent on the net earnings of.			v
	The organization?	6a_		<u> </u>
a	Any related organization?  If "Yee" to line 6e or 6b, decembe in Part III.	6b		
7	If "Yes" to line 6a or 6b, describe in Part III.			
′	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments	_		v
0	not described in lines 5 and 6? If "Yes," describe in Part III	7		<u>X</u>
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			v
	initial contract exception described in Regs. section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		_X_

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Page 2

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space is needed. Schedule J (Form 990) 2008

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

(B) Breakdown of W-2 and/or 1099-MISC compensation	(A) Name compensation	(1) 163,882.		(i) 137,79		(1)	(ii)	(i)	(11)	(i)	( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( (	(1)	(3)	(t)	(ii)	(i)	(ii)	(0)	(ii)	(3)	(ii)	8	(11)	(3)	(11)	(i)	(ii)	(1)	(ii)	(3)
.2 and/or 1099-MIS	(ii) Bonus & incentive compensation	0	0	0.	0.																									
3C compensation	(iii) Other compensation	0	0	0	0																									
(0)	Compensation	4,916.	0.	4,134.	0.																									
(D)	Nontaxable benefits	14,757.		14,75	0.																									
(E)	(B)(i)-(D)	183,555.		156,68	0																									
(F)	Compensation reported in prior Form 990 or Form 990-EZ	171,		139,																										

Schedule J (Form 990) 2008

#### SCHEDULE L

(Form 990 or 990-EZ)

### **Transactions with Interested Persons**

➤ Attach to Form 990 or Form 990-EZ.

▶ To be completed by organizations that answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, OMB No 1545-0047

Schedule L (Form 990 or 990-EZ) 2008

Department of the Treasury Internal Revenue Service or Form 990-EZ, Part V, lines 38a or 40b. Name of the organization Employer identification number

	E CONSE								5	9-11	5708	4	
Part I Excess Benefit			•		•	, , , ,	•	• • •					
To be completed by	organization	s that	answe	ered "Yes	on Form 99	0, Part IV,	line 25a or 2	25b, or F	orm 99	0-EZ, Pa	rt V, lıne	40b	
1 (a) Name of dis	squalified pers	son				(b) [	Description o	of transa	ction			(c) Core	rected?
(4)						(2)						_Yes_	No
						-			_				
									-				<u></u>
<del></del>													
				_	-				-				
<ul><li>2 Enter the amount of tax imp section 4958</li><li>3 Enter the amount of tax, if a</li></ul>				_			s during the	year un	der	<b>▶</b> \$ <b>▶</b> \$			
Part II Loans to and/o	r From Int	oroc	tod [	Porsons									
To be completed by						O Dort IV	ling 26 or E	orm 000	. E7 Da	nt \/ luna	200		
(a) Name of interested	(b) Loan				nal principal		ance due		rez, Pa In		oroved	(g) W	ritten
person and purpose	the organ			ar	nount	(u) Dai	arice due		ult?	by bo	ard or	agree	
	То	Fre	om	<u> </u>				Yes	No	Yes	No	Yes	No
				<u> </u>						ļ			
				<u> </u>									
										<u> </u>	<u> </u>		
		<b></b>									<u> </u>		
Total		l .		!	<b>▶</b> \$					<del>                                     </del>	<u> </u>		
Part III   Grants or Assis	stance Ber	nefiti	ing Ir	ntereste		s.				<u> </u>		L	
To be completed by			_				line 27						
(a) Name of interested					onship betwe	en interes	sted person	and		(c) Amou			pe
					the or	ganization				0	f assista	nce	
·-· ·-· ·-· ·-· ·-· ·-· ·-· ·-· ·-· ·-·						<del></del>						<del> </del>	
			ļ										
													·
			-						_				
	-					·							<del></del>
Part IV Business Trans	sactions In	volv	ing l	nterest	ed Person	s.	-						
To be completed by	organization	s that	answe	ered "Yes	" on Form 99	0, Part IV,	lines 28a, 2	8b, or 28	3c				
(a) Name of interested	person				ip between ir d the organiz		(c) Amo transa			Descript transact		organız	tring of tation's tues?
												Yes	No ·
JOHN FUMAGALI			BOA	RD MI	EMBER		295	,000	JOI.	IN IS	PRE		X
<u> </u>													
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				<del>-</del>					-				
			-										
			L				L						

SEE SCHEDULE O FOR SCHEDULE L CONTINUATIONS

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

# SCHEDULE M (Form 990)

**NonCash Contributions** 

► To be completed by organizations that answered "Yes" on Form 990, Part IV, lines 29 or 30.

2008
Open to Public Inspection

OMB No 1545-0047

Department of the Treasury
Internal Revenue Service

Name of the organization

Attach to Form 990.

Employer identification number

THE CONSERVANCY OF SOUTHWEST FLORIDA 59-1157084 Types of Property (a) (b) (d) (c) Check if Number of Revenues reported on Method of determining applicable contributions Form 990, Part VIII, line 1q revenues Art · Works of art 2 Art - Historical treasures 3 Art - Fractional interests 4 Books and publications 5 Clothing and household goods Х 10,240.BLUE BOOK VALUE Cars and other vehicles 6 Boats and planes 7 Intellectual property 8 880,655 MARKET VALUE Х 9 Securities - Publicly traded 10 Securities - Closely held stock Securities · Partnership, LLC, or 11 trust interests 12 Securities - Miscellaneous Qualified conservation contribution 13 (historic structures) Qualified conservation contribution (other) 14 15 Real estate · Residential 16 Real estate - Commercial 17 Real estate - Other Collectibles 18 19 Food inventory Drugs and medical supplies 20 21 Taxidermy 22 Historical artifacts Scientific specimens 23 24 Archeological artifacts 0 19,405. THRIFT SHOP VALUE 25 CLOSING COSTS) X 1 10,792.CASH VALUE Other 26 Other 27 Other 28 Number of Forms 8283 received by the organization during the tax year for contributions 0 for which the organization completed Form 8283, Part IV, Donee Acknowledgment 29 Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1.28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for Х the entire holding period? 30a b If "Yes," describe the arrangement in Part II Does the organization have a gift acceptance policy that requires the review of any non-standard contributions? 31 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash X contributions? 32a b If "Yes," describe in Part II 33 If the organization did not report revenues in column (c) for a type of property for which column (a) is checked, For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule M (Form 990) 2008 LHA

(Form 990)'

Department of the Treasury Internal Revenue Service

# **Supplemental Information to Form 990**

► Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

2008
Open to Public Inspection

Name of the organization

THE CONSERVANCY OF SOUTHWEST FLORIDA

Employer identification number 59-1157084

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
WORK TO PROTECT LAND, WATER AND WILDLIFE, CONTROL UNPLANNED GROWTH AND
EDUCATE THE PUBLIC ABOUT SOUTH FLORIDA'S WILDLIFE. WE USE SCIENCE-BASED
RESEARCH TO INFORM GOVERNMENT LEADERS AND PROMOTE SOUND ENVIRONMENTAL
POLICIES AND PRACTICES. WE FORGE CONSERVATION PARTNERSHIPS ON THE
LOCAL, REGIONAL AND NATIONAL LEVEL TO HAVE MAXIMUM IMPACT. RESEARCH
FROM OUR SCIENCE DEPARTMENT PROVIDES THE BASIS FOR THE WORK THAT WE DO.
FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS
DEVELOPING MORE STRINGENT STORMWATER RULES.
- ENSURING THAT SUSTAINABLE AND SMART GROWTH PLANS ARE DEVELOPED AND
EXECUTED IN RURAL AREAS AND COUNTIES IN THE REGION.
- WORKING WITH VARIOUS ENVIRONMENTAL ORGANIZATIONS TO PROTECT THE
ENDANGERED FLORIDA PANTHER AND ITS HABITAT.
- SUPPORTING THE PURCHASE OF LANDS THAT OFFER ENVIRONMENTAL BENEFIT AND
PUBLIC BENEFIT, INCLUDING EVERGLADES RESTORATION.
- MANAGING CONSERVATION EASEMENTS ACROSS THE REGION TO ENSURE THEIR
LONG-TERM ENVIRONMENTAL INTEGRITY.
- PLAYING AN ACTIVE ROLE TO ENSURE THAT ADEQUATE AMOUNTS AND QUALITY OF
WATER ARE DELIVERED INTO THE UNIQUE ESTUARINE SYSTEMS IN SOUTHWEST
FLORIDA.
- RECOMMENDING AND SUPPORTING ENVIRONMENTALLY RESPONSIBLE SITES FOR
FUTURE DEVELOPMENT.
- WORKING TO LIMIT DEVELOPMENT IN WETLANDS TO PROTECT THE AREA FROM
FLOODS AND HELP IMPROVE WATER QUALITY FOR PEOPLE AND FOR WILDLIFE.
WHILE THE PRIMARY OBJECTIVE OF THE POLICY AND ADVOCACY TEAM IS TO
LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule O (Form 990) 2008 832211 12-18-08
35

(Form 990) '

Department of the Treasury Internal Revenue Service

# **Supplemental Information to Form 990**

► Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

2008
Open to Public Inspection

Name of the organization

THE CONSERVANCY OF SOUTHWEST FLORIDA

Employer identification number 59-1157084

COLLABORATE TO REACH ENVIRONMENTALLY-RESPONSIBLE DECISIONS, LEGAL
ACTION IS TAKEN WHEN MERITED TO PRESERVE THE QUALITY OF LIFE IN
SOUTHWEST FLORIDA. THE TEAM ALSO UTILIZES A TRAINED AND PASSIONATE
GROUP OF VOLUNTEERS TO CONDUCT ENVIRONMENTAL OUTREACH PROGRAMS, AND
ENVIRONMENTAL ACTION COMMITTEES TO INFLUENCE DECISION-MAKERS.
A COMPREHENSIVE E-ADVOCACY SYSTEM AND SEASONAL INTERNS ALSO SUPPORT
THEIR WORK.
FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS
- WORKING WITH LOCAL COUNTY EDUCATION DEPARTMENT REPRESENTATIVE TO
PIONEER OFF-SITE VIDEO LEARNING AND PROVIDING TOOLS TO TEACHERS FOR
ENVIRONMENTAL PROGRAMS.
- OFFERING AWARD WINNING ECO-CAMPS TO OVER 8,000 CHILDREN IN THE PAST 5
YEARS, PROVIDING FIELD TRIPS, NATIVE ANIMAL ENCOUNTERS, GAMES AND
CRAFTS.
- CREATING AND DELIVERING NATURE CENTER EDUCATIONAL PROGRAMMING AND
TRAINING THE VOLUNTEER CREW TO ASSIST IN THE EDUCATION PROCESS TO OVER
15,000 VISITORS EACH YEAR:
- HOURLY NATURE CENTER ECO-EDUCATION PROGRAMS
- NARRATED ELECTRIC BOAT ECO-CRUISES
- TRAIL WALKS
- MANAGEMENT OF THE INDOOR PROGRAMS AND LIVE-ANIMAL EXHIBITS IN THE
DISCOVERY CENTER
- DEVELOPING ON-SITE SPECIAL PROGRAMS SUCH AS EARTH DAY FESTIVALS TO
MAKE ENVIRONMENTAL LEARNING FUN AND INTERACTIVE.
- ADDING OFF-SITE ADULT ENVIRONMENTAL EDUCATION FIELD TRIPS AND
LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule O (Form 990) 200

832211 12-18-08

(Form 990)

Department of the Treasury Internal Revenue Service

# **Supplemental Information to Form 990**

➤ Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

2008
Open to Public Inspection

Name of the organization

THE CONSERVANCY OF SOUTHWEST FLORIDA

Employer identification number 59-1157084

PROGRAMS THAT REACH OVER 3,000 ADULTS ANNUALLY.
- DEVELOPING CONTENT AND TRAINING VOLUNTEERS TO HOST FREE NATURE WALKS
AT THREE SITES IN THE AREA AND NARRATED CRUISES THROUGH ROOKERY BAY AND
TO KEEWAYDIN ISLAND THAT REACH AN ESTIMATED 5,250 PEOPLE ANNUALLY.
OPERATING COSTS INCLUDE PROGRAM SUPPLIES, FOOD FOR DISCOVERY CENTER
ANIMALS AND STAFF TIME. EXPENSES ARE KEPT IN CHECK BY THE USE OF
SEASONAL INTERNS, VOLUNTEERS AND COMMUNITY PARTNERS WHO OCCASIONALLY
SPONSOR OR UNDERWRITE EVENTS AND PROGRAMS.
FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS
MAJOR INITIATIVES INCLUDE:
- BASELINE MONITORING SURVEYS FOR WESTERN EVERGLADES RESTORATION.
- MONITORING AND ASSESSING MANGROVE POPULATIONS AND RESTORATION.
- RADIO AND SONIC TELEMETRY RESEARCH WITH LISTED SPECIES.
- CONTINUING ONE OF THE LONGEST SEA TURTLE MONITORING PROGRAMS IN THE
COUNTRY, INCLUDING APPLYING SATELLITE TRACKING TO BETTER MONITOR SEA
TURTLE HABITS.
- LONG-TERM MONITORING OF WATER QUALITY PARAMETERS IN COASTAL AND
FRESHWATER SYSTEMS.
- RESEARCH AND ASSESSMENT OF STORMWATER RUNOFF, WATER RESOURCES,
WATERSHEDS AND LOCAL AQUIFERS.
THE DIVISION DEDICATES ITSELF TO PROVIDING UNBIASED STUDIES AND WITH
OVER 100 YEARS OF COLLECTIVE EXPERIENCE, THEY PROVIDE THE DEPTH OF
EXPERIENCE AND KNOWLEDGE RANGING FROM CONDUCTING ENVIRONMENTAL SITE
AUDITS TO DETAILED LAB STUDIES.

(Form 990)

Department of the Treasury Internal Revenue Service

## Supplemental Information to Form 990

Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

OMB No 1545-0047 Open to Public Inspection

Name of the organization

THE CONSERVANCY OF SOUTHWEST FLORIDA

Employer identification number

59-1157084 FORM 990, PART III. LINE 4D, OTHER PROGRAM SERVICES: CONSERVANCY OF SOUTHWEST FLORIDA WILDLIFE REHABILITATION CLINIC: ORIGINALLY BUILT IN 1979 TO TREAT 400-600 ANIMALS PER YEAR, THECONSERVANCY OF SOUTHWEST FLORIDA WILDLIFE REHABILITATION CLINIC NOW TREATS UPWARDS OF 2,200 ANIMALS A YEAR IN AN ANTIOUATED 1,500 SOUARE FOOT FACILITY. IT IS THE ONLY FACILITY OF ITS KIND WITHIN COLLIER COUNTY AND RECEIVES NO GOVERNMENT FUNDING. THE INJURED, SICK AND ORPHANED NATIVE WILDLIFE ARE TREATED BY A CARING STAFF OF THREE FULL-TIME EMPLOYEES AND SEASONAL INTERNS SUPPORTED BY A CADRE OF VOLUNTEERS WHO CLEAN CAGES, COURIER INJURED ANIMALS AND OFFER SUPPORTIVE CARE. THE CONSERVANCY WILDLIFE CLINIC ALSO RELIES ON A DEDICATED GROUP OF VETERINARIANS IN THE COMMUNITY TO PROVIDE ADVANCED CARE WHEN IT IS NEEDED. THE COST TO TREAT EACH ANIMAL EXCEEDS \$150 WHICH EXHAUSTS OUR ANNUAL OPERATING EXPENSES FOR FOOD, MEDICAL SUPPLIES AND STAFF AVERAGE INCREMENTAL OPERATING COSTS ARE SUBSIDIZED BY COMMUNITY PARTNERS WHO SOMETIMES DONATE BASIC FOOD NEEDS FOR THE ANIMALS. THE WILDLIFE CLINIC RELEASES ABOUT HALF OF THE ANIMALS TREATED BACK INTO THEIR NATURAL HABITATS. EXPENSES \$ 572531. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0. FORM 990, PART VI, SECTION A, LINE 6: THE ORGANIZATION IS MADE UP OF MEMBERS WHO PAY DUES. ALL MEMBERS HAVE THE SAME RIGHTS. FORM 990, PART VI, SECTION A, LINE 7A: THE MEMBERS ELECT THE BOARD OF DIRECTORS DURING THE ANNUAL MEETING.

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. 832211 12-18-08

Schedule O (Form 990) 2008

(Form 990) '

Department of the Treasury Internal Revenue Service

# **Supplemental Information to Form 990**

➤ Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

2008
Open to Public Inspection

Name of the organization

THE CONSERVANCY OF SOUTHWEST FLORIDA

Employer identification number 59-1157084

FORM 990, PART VI, SECTION A, LINE 10: BUDGET AND FINANCE COMMITTEE WILL
REVIEW THE 990; THE 990 WILL BE MADE AVAILABLE TO ALL BOARD MEMBERS PRIOR
TO FILING, ALL QUESTIONS AND CONCERNS WILL BE BROUGHT TO BUDGET & FINANCE
FOR FINAL REVIEW. SUBSEQUENT TO FILING THE AUDIT COMMITTEE WILL REVIEW.
FORM 990, PART VI, SECTION B, LINE 12C: WE DISTRIBUTE CONFLICT OF INTEREST
STATEMENTS FOR BOARDMEMBERS TO SIGN AT BEGINNING OF YEAR. AT EACH MEETING,
COMMITTEE OR OTHERWISE, WE ANNOUNCE THE AGENDA AND THEN ASK IF ANYONE HAS A
CONFLICT WITH ANY ITEMS. IF YES, THEY EXCUSE THEMSELVES FROM DISCUSSION
AND VOTE ON SAID ITEM.
FORM 990, PART VI, SECTION B, LINE 15: CEO, 2008 NO CHANGE IN SALARY IN
2009.
FORM 990, PART VI, SECTION C, LINE 19: THE ORGANIZATION'S GOVERNING
DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS ARE MADE
AVAILABLE UPON REQUEST.
FORM 990, PART XI, LINE 2C:
THE PROCESS OF ASSUMING RESPONSIBILITY FOR OVERSIGHT OF THE AUDIT OF
THE ORGANIZATION'S FINANCIAL STATEMENTS AND SELECTION OF AN INDEPENDENT
ACCOUNTANT HAS NOT CHANGED FROM THE PRIOR YEAR.

SCH L, PART IV, BUSINESS TRANSACTIONS INVOLVING INTERESTED PERSONS:

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. 832211 12-18-08

Schedule O (Form 990) 2008

(Form 990) `

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Department of the Treasury Internal Revenue Service

# **Supplemental Information to Form 990**

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2008
Open to Public Inspection

Name of the organization	THE CONSERVANC	Y OF SOUT	HWEST FLORID	A	Employer identification number 59-1157084
(A) NAME OF PER	RSON: JOHN FUMAC	SALI		<del></del>	
(D) DESCRIPTION	N OF TRANSACTION	: JOHN IS	PRESIDENT O	F THE	BANK THE
ORGANIZATION HA	AS LOANS AND LIN	E OF CRED	IT WITH.		
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#### Signature and Verification

Under penalties of perjury, I declare that I have examined this form, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete, and that I am authorized to prepare this form.

Signature >

Title ► CFO

Balance Due. Subtract line 8b from line 8a Include your payment with this form, or, if required, deposit

with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions

Date >

Form **8868** (Rev. 4-2009)

N/A