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Department of the Treasury Internal Revenue Service

## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung

benefit trust or private foundation) ▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No 1545-0047 Open to Public Inspection

	TOTAL	e 2000 ca	iendar year, or tax year beginning OCT 1, 2008 and	ending 5	EP 30, 2005	·				
В	Check if applicab	le Please	C Name of organization		D Employer identit	ication number				
	Addre	ss label or	NATIONAL DEFENSE INDUSTRIAL ASSOCIAT	rion						
Г	Name	type	Doing Business As	~	53-0	196547				
F	Initial	·		Room/suite	E Telephone numbe					
┢	Termi	n- Specific		400	(703					
7	lation  Ameri	instruc- ded tions		<del>100</del>						
늗	return Apple	' <b>!</b>	City or town, state or country, and ZIP + 4		G Gross receipts \$	34,684,341.				
Ц.	tion pendi	<b>L</b>	ARLINGTON, VA 22201-3061		H(a) Is this a group i					
	·	FNar	ne and address of principal officer: LAWRENCE P. FARRELI	L, JR.	1	Yes X No				
_			E AS C ABOVE		H(b) Are all affiliates in	cluded? Yes No				
			us: X 501(c) (3 ) ◀ (insert no.) 4947(a)(1) or 527		If "No," attach a	a list. (see instructions)				
J	Websi	te: ▶ WW	W.NDIA.ORG		H(c) Group exemption	on number 🕨				
K	Type of	organizatio	n: Corporation Trust X Association Other	L Year	of formation: 1919	M State of legal domicile: VA				
P	art I	Summ	ary		·····	· · · · · · · · · · · · · · · · · · ·				
_	1	Bnefly de:	scribe the organization's mission or most significant activities: TO PF	ROMOTE	THE INTERE	ST OF				
Activities & Governance			SE PREPAREDNESS.							
'n.	2		s box I if the organization discontinued its operations or dispos	ed of more	than 25% of its asse	te .				
Ve	3		of voting members of the governing body (Part VI, line 1a)	sea or more	1	28				
ဗိ	4				3	28				
<b>م</b> ر	‡		f independent voting members of the governing body (Part VI, line 1b)	•	4					
ţį	5		ber of employees (Part V, line 2a)		. 5	97				
⋛	6		ber of volunteers (estimate if necessary)	•	6	65000				
Ac	7a	Total gros	s unrelated business revenue from Part VIII, line 12, column (C)		7a	1,466,330.				
	b	Net unrela	ated business taxable income from Form 990-T, line 34		7b	-2,000.				
				L	Prior Year	Current Year				
<u>o</u>	8	Contributi	ons and grants (Part VIII, line 1h)		63,690.	14,180.				
Revenue	9	Program s	service revenue (Part )/HIL line 2g)		30,505,073.	30,501,221.				
ě	10	Investmer	nt income (Part VIII, dolumn (A) Ings. 3-4, and 7d)		854,228.	437,252.				
Œ	111		enue (Part VIII, column (A), lines 5, 6d 8c, 9c 10c) and 11e)		511,349.	786,507.				
	12		nue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		31,934,340.	31,739,160.				
	13		d similar amounts pard Part IX, polying (A) hines 1-30		70,959.	84,941.				
	14		aid to or for members (Part IX, column (A), line 4)	-	70,755.	01/511.				
	l			·	8,664,779.	7,932,855.				
Expenses	160	Drofossion	other compensation, employee penefits (Part IX, column (A), lines 5-10)	·	0,004,113.	1,332,033.				
en	16a Professional fundraising fee's (Part IX, column (D), line 25									
X	B		raising expenses (Part IX, column (D), line 25)	مردًا	22 022 140	20 172 200				
	''		enses (Part IX, column (A), lines 11a-11d, 11f-24f)		22,023,148.					
		-	enses. Add lines 13-17 (must equal Part IX, column (A), line 25)		30,758,886.					
		Revenue I	ess expenses Subtract line 18 from line 12		1,175,454.	1,549,156.				
Sor					Beginning of Year	End of Year				
Set	20	Total asse	its (Part X, line 16)		39,934,370.					
چ	21	Total liabıl	rties (Part X, line 26)		14,602,324.	15,385,266.				
Net Assets	22	Net assets	s or fund balances. Subtract line 21 from line 20		25,332,046.	26,413,790.				
Pa	art II	Signat	ture Block			<u> </u>				
		Under penal	ties of perfury, I declare that I have examined this return, including accompanying schedules and be Declaration of preparer (other than officer) is based on all information of which preparer has an	l statements, a	nd to the best of my knowled	ge and belief, it is true, correct,				
				, momorgo	. 1.	1.				
Sig	n		Let Com		1 7//	9/2010				
Her	e	Sign	ature of officer		Date					
		▶ BR	ONISLAW PROKUSKI, JR., SECRETARY/TRE	ASURE	R					
		Type	or print name and title		-					
		Preparer's	Date			er's identifying number				
Paid		signature	14/13/	acro self	oloyed	structions)				
	parer's	Firm's name	(ARSONALIEN LLP	1 2	EIN >					
Use	Only	yours if self-employe		1	LIV					
		address, and ZIP + 4	ARLINGTON, VA 22206	,	Dhores - 7	03-998-5100				
14-	. +b = 15				Priorie no. > /					
			this return with the preparer shown above? (see instructions)	<u> </u>	<del>- :- ::- : :-</del>	X Yes No				
8320	01 12-1	8-08 LH/	A For Privacy Act and Paperwork Reduction Act Notice, see the ser	oarate inst	ructions.	Form <b>990</b> (2008)				

Pa	rt III   Statement of Program Service Accomplishments (see instructions)
1	Briefly describe the organization's mission: SEE SCHEDULE O FOR CONTINUATION
	THE MISSION OF THE NATIONAL DEFENSE INDUSTRIAL ORGANIZATION (NDIA) AND
	ITS SUBSIDIARY AFFILIATES: THE ASSOCIATION FOR ENTERPRISE INFORMATION
	(AFEI), THE NATIONAL TRAINING AND SIMULATION ASSOCIATION (NTSA), THE
	PRECISION STRIKE ASSOCIATION (PSA), AND WOMEN IN DEFENSE (WID); IS TO
2	Did the organization undertake any significant program services during the year which were not listed on
	the prior Form 990 or 990-EZ?
	If "Yes", describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?
	If "Yes", describe these changes on Schedule O.
4	Describe the exempt purpose achievements for each of the organization's three largest program services by expenses.
	Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and
	allocations to others, the total expenses, and revenue, if any, for each program service reported.
4a	(Code: ) (Expenses \$ 18914847. including grants of \$ 68,311.) (Revenue \$ 26181191.)
	THE NDIA PROMOTES ACTIVITIES AND FORUMS FOR THE INTERCHANGE BETWEEN
	INDUSTRY AND GOVERNMENT ON TECHNOLOGY AND ACQUISITION DEVELOPMENTS. IN
	ADDITION IT PROVIDES STATE OF THE ART DEFENSE TECHNOLOGY UPDATES AND
	PROMOTES BETTER MANAGEMENT TECHNIQUES THROUGH SYMPOSIA. NDIA'S OVER 30
	DIVISIONS COVER A WIDE SPECTRUM OF INTEREST AREAS THAT ARE IMPORTANT TO
	THE NATIONAL DEFENSE PREPAREDNESS EFFORT. THE DIVISIONS ARE ORGANIZED
	TO PROMOTE THE EXCHANGE OF TECHNICAL INFORMATION RELATED TO THE
	RESEARCH, DEVELOPMENT, PRODUCTION, LOGISTICS, AND MANAGEMENT OF WEAPON
	SYSTEMS, POLICY, ASSOCIATED SUPPORT, AND TRAINING AMONG THE DEPARTMENT
	OF DEFENSE, OTHER FEDERAL GOVERNMENT AND STATE AGENCIES, INDUSTRY,
	ACADEMIA AND SCIENTIFIC AGENCIES.
	16 620
4b	(Code: ) (Expenses \$ 2,409,926 · including grants of \$ 16,630 · ) (Revenue \$ 2,832,823 · )
	CHAPTERS AND DIVISIONS: THE NDIA AND WID CHAPTERS ARE PART OF THE NDIA
	ENTITY AND ARE ORGANIZED GEOGRAPHICALLY FOR THE PURPOSE OF ENCOURACING
	ACTIVITIES THAT SUPPORT THE ASSOCIATION'S VISION, MISSION, AND GOALS.
	MANY ARE LOCATED NEAR MAJOR MILITARY COMMANDS, RESEARCH CENTERS, AND
	DEFENSE AGENCIES AND CONDUCT PROGRAMS TO INFORM THEIR MEMBERS AND
	COMMUNITIES ABOUT NATIONAL SECURITY AND THE INDUSTRIAL BASE.
	(0.1.)
4c	(Code: ) (Expenses \$ 2,151,665. including grants of \$ 0.) (Revenue \$ 1,487,207.) EDUCATIONAL SERVICES: THE NATIONAL DEFENSE MAGAZINE IS A MONTHLY
	MAGAZINE THAT IS PUBLISHED TO HELP EDUCATE GOVERNMENT, INDUSTRY, AND
	THE PUBLIC REGARDING DEFENSE ISSUES AND RELATED TECHNOLOGY DEVELOPMENTS.
	DEVELOPMENTS.
4d	Other program services. (Describe in Schedule O.)
_	(Expenses \$ including grants of \$ ) (Revenue \$ )
4e	Total program service expenses ►\$ 23,476,438 • (Must equal Part IX. Line 25, column (B).)

Form **990** (2008)

C	, constant on the property of	E 4 7	_	
	1990 (2008) NATIONAL DEFENSE INDUSTRIAL ASSOCIATION 53-0196	54/		age 3
Га	rt IV Checklist of Required Schedules		1	
_			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?		,,	
_	If "Yes," complete Schedule A	1	X	<del> </del> _
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2_	<u> </u>	Х
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for	١.		٠,,
	public office? If "Yes," complete Schedule C, Part I	3_	<u> </u>	X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	4	X	
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and		l	
_	reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5	<u> </u>	<u> </u>
6	Did the organization maintain any donor advised funds or any accounts where donors have the right to provide advice			l <u>.                                    </u>
	on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7	ļ	X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			l
	Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide		l	
	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Х	
11	Did the organization report an amount in Part X, lines 10, 12, 13, 15, or 25?			
	If "Yes," complete Schedule D, Parts VI, VIII, IX, or X as applicable	11	X	ļ
12	Did the organization receive an audited financial statement for the year for which it is completing this return that was		l	
	prepared in accordance with GAAP? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12	X	
13	Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the U.S.?	14a		Х
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	and program service activities outside the U.S.? If "Yes," complete Schedule F, Part I	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity			
	located outside the United States? If "Yes," complete Schedule F, Part II	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals			
	located outside the United States? If "Yes," complete Schedule F, Part III	16		X
17	Did the organization report more than \$15,000 on Part IX, column (A), line 11e? If "Yes," complete Schedule G, Part I	17		Х
18	Did the organization report more than \$15,000 total on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		Х
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		X
21	Did the organization report more than \$5,000 on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X
22	Did the organization report more than \$5,000 on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	X	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5? If "Yes," complete Schedule J	23	X	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K			
	If "No", go to question 25	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
C	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a			
	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Did the organization become aware that it had engaged in an excess benefit transaction with a disqualified person from a			
	pnor year? If "Yes," complete Schedule L, Part I	25b		X
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified			
	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, or substantial			
	contributor, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		X

# Form 990 (2008) NATIONAL DEFENSE I Part IV Checklist of Required Schedules (continued)

			res	NO
28	During the tax year, did any person who is a current or former officer, director, trustee, or key employee:		$g_{\beta}$	:5:
а	Have a direct business relationship with the organization (other than as an officer, director, trustee, or employee), or an		3	Ž.,
	indirect business relationship through ownership of more than 35% in another entity (individually or collectively with other	* 2.47 ;	- <del> </del>	:: <sup>7</sup> =_
	person(s) listed in Part VII, Section A)? If "Yes," complete Schedule L, Part IV	28a		Х
b	Have a family member who had a direct or indirect business relationship with the organization?			
	If "Yes," complete Schedule L, Part IV	28b		X
С	Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a professional			
	corporation) doing business with the organization? If "Yes," complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			-
	contributions? If "Yes," complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations?		i i	
	If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity?			
	If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		X
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?			
	If "Yes," complete Schedule R, Part V, line 2	35		Х
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R. Part VI	37		Х

Form **990** (2008)

Page 5 Part V Statements Regarding Other IRS Filings and Tax Compliance Yes No 1a Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of U.S. Information Returns. Enter -0- if not applicable 1a b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming X (gambling) winnings to prize winners? 10 . . ..... . . . . 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2a X 2b b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? ~ 41 Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return. (see instructions) X 3a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return? 3a X b If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a X financial account in a foreign country (such as a bank account, securities account, or other financial account)? **b** If "Yes," enter the name of the foreign country: See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and 400 Financial Accounts. X 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a  $\overline{\mathbf{x}}$ b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? c If "Yes," to question 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction? 5c ..... . . . . . . .. . Х 6a Did the organization solicit any contributions that were not tax deductible? b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? Organizations that may receive deductible contributions under section 170(c). 44 X a Did the organization provide goods or services in exchange for any quid pro quo contribution of more than \$75? 7a b If "Yes," did the organization notify the donor of the value of the goods or services provided? c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? . ... X d If "Yes," indicate the number of Forms 8282 filed dunng the year Did tille organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal X Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7f For all contributions of qualified intellectual property, did the organization file Form 8899 as required? For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required? Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year? Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds. 350 9 Did the organization make any taxable distributions under section 4966? 9a b Did the organization make a distribution to a donor, donor advisor, or related person? 9h Section 501(c)(7) organizations. Enter: N/A 10 a Initiation fees and capital contributions included on Part VIII, line 12 ..... Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b Section 501(c)(12) organizations. Enter: N/A a Gross income from members or shareholders ..... 11a b Gross income from other sources (Do not net amounts due or paid to other sources against

11b

amounts due or received from them.) ......

12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?

b If "Yes," enter the amount of tax-exempt interest received or accrued during the year

Form 990 (2008) NATIONAL DEFENSE INDUSTRIAL ASSOCIATION 53-0196547 Pa

Part VI Governance, Management, and Disclosure (Sections A, B, and C request information about policies not required by the Internal Revenue Code.)

Sec	tion A. Governing Body and Management				
		_		Yes	No
	For each "Yes" response to lines 2-7b below, and for a "No" response to lines 8 or 9b below, describe the circumstances,	-	7	ر د برد	
	processes, or changes in Schedule O. See instructions.	يَّا ﴿		·	
1a		8		ار ً-	7.5
Ь	Enter the number of voting members that are independent 1b 2	8	<u> </u>		~.
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other	Ŀ	<i>:</i> ::	<u>"" .</u>	
	officer, director, trustee, or key employee?	. L	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision				
	of officers, directors or trustees, or key employees to a management company or other person?	  -	3		X
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	- ⊢-	4		X
5	Did the organization become aware during the year of a material diversion of the organization's assets?	-	5		Х
6	Does the organization have members or stockholders?	··  ∟	6	Х	
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the				
_	governing body?	` ├─	7a	X	
_	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	·  -2	7b	.5.	X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year	- 3	5.3	٠ • •	
	by the following:	_ <del>  </del>	-20	1,	₹7.
a	The governing body?	-	Ba	X	
b	Each committee with authority to act on behalf of the governing body?	· -	Bb	X	
9a	Does the organization have local chapters, branches, or affiliates?	_  _⁵	9a	Х	
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates,	١.		Ţ.	
40	and branches to ensure their operations are consistent with those of the organization?	1	9b	Х	
10	Was a copy of the Form 990 provided to the organization's governing body before it was filed? All organizations must				
44	describe in Schedule O the process, if any, the organization uses to review the Form 990	·  -	10	X	
11	Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the	١.		l	Х
202	organization's mailing address? If "Yes," provide the names and addresses in Schedule O		11	!	
Jec	don B. 1 oncies		Т	Yes	Ν̈́υ
100	Does the organization have a written conflict of interest policy? If "No," go to line 13	1	2a	X	110
	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise	<del> </del>		<del></del>	
_	to conflicts?	1.	2b	$\mathbf{x}$	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe	<u>                                   </u>	20		
	In Schedule O how this is done	14	2c	х	
13	Does the organization have a written whistleblower policy?	-	13	X	
14	Does the organization have a written document retention and destruction policy?	·	14	$\frac{1}{X}$	
15	Did the process for determining compensation of the following persons include a review and approval by independent	:9:			٠,٠.
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision:	17%	· _;;	7	1.5
а	The organization's CEO, Executive Director, or top management official?		5a	Х	
	Other officers or key employees of the organization?	19	5b	Х	
	Describe the process in Schedule O. (see instructions)	2.0		: :	;:
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a	1.4		26	
	taxable entity during the year?	10	6a	Х	
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation		, :		-3.7
	in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's	-		, .	· `
	exempt status with respect to such arrangements?	10	6b	X	
Sec	tion C. Disclosure				
17	List the states with which a copy of this Form 990 is required to be filed ►VA				
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available	le for	r		
	public inspection. Indicate how you make these available. Check all that apply.				
	Own website Another's website X Upon request				
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy,	and	fınar	icial	
	statements available to the public.				
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization	zatıor	n: ►		
	BRONISLAW PROKUSKI, JR (703) 522-1820				
20000	2111 WILSON BOULEVARD, NO. 400, ARLINGTON, VA 22201-3061				

832007 12-18-08

Form 990 (2008)

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Use Schedule J-2 if additional space is needed.

Check this box if the organization did not compensate any officer, director, trustee, or key employee.

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A)	(B)	<u> </u>			C)	.,		(D)	(E)	(F)
Name and Title	Average		Position		Reportable	Reportable	Estimated			
	hours	(c	hecl	c all	that	app	ly)	compensation	compensation	amount of
	per week	ctor						from the	from related organizations	other compensation
	WOOK	individual trustee or director	 			ated		organization	(W-2/1099-MISC)	from the
		ustee	truste		2	Suadu		(W-2/1099-MISC)		organization
		뺼	institutional trustee	_	ploy	stcon				and related
		Indivi	nste T	Officer	Key employes	Highest compensated employee	E E E			organizations
HAROLD L. YOH, III		-		$\vdash$	_	<del> </del>	-		<del> </del>	
BOARD CHAIR	1.00	x		x				0.	0.	0.
JOHN D. ILLGEN										
BOARD VICE CHAIR	1.00	X		Х				l o.	0.	0.
TOFIE M. OWEN, JR.			<u> </u>			t	T			
BOARD PAST CHAIR	1.00	Х		х				0.	0.	0.
BRONISLAW PROKUSKI, JR.										
VICE PRES/BOARD SECR-TRE	40.00	X	i	Х			Ì	463,784.	0.	46,062.
JIMMIE V. ADAMS										
DIRECTOR	1.00	Х						0.	0.	0.
RICHARD BENSINGER										
DIRECTOR	1.00	Х						0.	0.	0.
JOSEPH BRAVMAN			ŀ							
DIRECTOR	1.00	Х			L			0.	0.	0.
J. KELLY BROWN					1		l	_	_	_
DIRECTOR	1.00	Х						0.	0.	0.
DALE W. CHURCH	1 00						l			•
DIRECTOR	1.00	Х			_	<u> </u>	<u> </u>	0.	0.	0.
SUSAN WARSHAW EBNER	1 00									•
DIRECTOR	1.00	X					_	0.	0.	0.
DONALD M. ERVINE	1 00									0
DIRECTOR	1.00	X	Щ			<u> </u>		0.	0.	0.
STEVEN F. GAFFNEY	1 00							0.	0.	0
DIRECTOR HELEN GREINER	1.00	X						0.	0.	0.
DIRECTOR	1.00	х						^	0.	0.
GERALD G. HARVEY, JR.	1.00	^	-i					0.	0.	
DIRECTOR	1.00	v					'	o.	0.	0.
DWAYNE N. JUNKER	1.00	^				H		U•	<u> </u>	
DIRECTOR	1.00	х						0.	0.	0.
JOANNA T. LAU	1.00	₽		_		Н				
DIRECTOR	1.00	X						о.	0.	0.
RICHARD D. MCCONN	1.00	<b></b>			$\vdash$	H		0.		
DIRECTOR	1.00	$ \mathbf{x} $						o.	0.	0.
						لـــا	Щ.			<u>-</u>

Form **990** (2008)

Part VII Section A. Officers, Directors, Tru	stees, Key E	mpl	oyee	es, a	nd l	High	nes	t Compensated Employ	rees (continued)		<u> </u>
(A)	(B)	(C)						(D)	(E)		(F)
Name and title	Average			Pos	-	1		Reportable	Reportable		Estimated
	hours	<b> </b> (c	hecl			-	oly)	compensation	compensation	. 1	amount of
	per	$\vdash$	Т	Г	П	ΤŤ	Τ	from	from related		other
	week	直			ĺ	_	1	the	organizations		compensation
		0.0	E			sated		organization	(W-2/1099-MISC	2)	from the
		ruste	ş		8	를		(W-2/1099-MISC)			organization
		tuat	Ę.	١	npto)	25 95					and related
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	e E				organizations
ANDREW M. MCHUGH		ļ	L	Ľ			F			$\dashv$	
	1 00			ĺ						ا ۸	•
DIRECTOR	1.00	X	<u> </u>	<u> </u>	_	<u> </u>	┞-	0.		0.	0.
JOHN H. MOELLERING		L				Ī	1				_
DIRECTOR	1.00	X				<u> </u>	L	0.		0.	0.
WILLIAM B. MONROE		ĺ		l							
DIRECTOR	1.00	X	1				ŀ	0.		0.	0.
GEORGE J. PEDERSEN						Г				$\neg$	-
DIRECTOR	1.00	X					1	0.		ا. ٥	0.
RONALD S. PERLMAN		Ħ				_	<del>                                     </del>			$\exists$	
DIRECTOR	1.00	x			ŀ			0.		٥.	0.
ARNOLD J. PUNARO						$\vdash$	$\vdash$	<del>                                     </del>		-	
DIRECTOR	1.00	х						0.		ا. ہ	0.
JOE R. REEDER	1.00	<u> </u>	<u> </u>			⊢	⊢			<del>~  </del>	
DIRECTOR	1 00	<u>.</u>					ļ	ا م		ا ۸	0
	1.00	Х	<u> </u>			_	▙	0.		0.	0.
GRAHAM E. SHIRLEY	4 00	l	١.							_	_
DIRECTOR	1.00	X				<u> </u>	L.	0.		0.	0.
KENNETH J. WOLBECK											
DIRECTOR	1.00	X						0.	1	0.	0.
LAWRENCE P. FARRELL, JR.											
CEO/PRESIDENT	40.00			X				923,069.	ı	0.	35,930.
1b Total								3,800,193.		0 -	612,989.
2 Total number of individuals (including those	ın 1a) who re	ceiv	ed m	ore	tha	n \$1	00,	000 in reportable			
compensation from the organization .								•			17
											Yes No
3 Did the organization list any former officer,	director or tru	stee	, key	em/	ploy	ee,	or I	nighest compensated en	nployee on	Γ	.क्या हुई हुँ
line 1a? If "Yes," complete Schedule J for si								•		Ī	3 X
4 For any individual listed on line 1a, is the su	m of reportab	le co	ompe	ensa	ition	and	d ot	her compensation from t	the organization	Ī	F# 25 FT
and related organizations greater than \$150										ŀ	4 X
5 Did any person listed on line 1a receive or a									ces rendered to	ŀ	80 1 9 W
the organization? If "Yes," complete Schedu					uny	u	Cidi	ica organization for scryi	ces rendered to	H	5 X
Section B. Independent Contractors	ac o for such j	0013	011	<u> </u>	<u>:</u>					لمند	<del></del>
Complete this table for your five highest cor	mpensated in	done	ndo	nt c	ontr	acto	arc t	that recoved more than	\$100,000 of comp		ation from
the organization. NONE	riperisated int	Jepe	niue	IR C	Oriti	acic	ло	unat received more than	\$100,000 or comp	CI 100	ation nom
(A)								(0)	-	—	(0)
Name and business:	address							(B) Description of se	ervices	Ce	(C) ompensation
							$\dashv$			<u> </u>	
	·						$\dashv$				<del></del>
							- 1		i		
<del> </del>							$\dashv$				
							- 1				
<del></del>							4				
									ļ		
							_				
2 Total number of independent contractors (ir	och idina *h===		\t-			.O1 -		o than \$100,000		<u> </u>	*
from the organization	ncidaling triose	, 111. (	7 471	10 IB	CCIV	eu i	HOI	e man grou,000 in comp	JEHSAUUH	٠.	·

SEE SCHEDULE J-2 FOR PART VII, SECTION A CONTINUATION

Part VIII Statement of Revenue (D)
Revenue
excluded from
tax under
sections 512,
513, or 514 (A) (B) (C) Total revenue Related or Unrelated exempt function business revenue revenue 1 a Federated campaigns 1a b Membership dues 1b c Fundraising events 1c 1d d Related organizations e Government grants (contributions) 1e f All other contributions, gifts, grants, and similar amounts not included above 1f 14,180. 9 Noncash contributions included in lines 1a-1f \$ h Total. Add lines 1a-1f ર્જુ જો કું કેટ <mark>મુખ્ય કે</mark> Business Code TO CHE TO SEE 2 a MEETINGS 900099 16,608,003 Service 16,608,003 900099 **b** EXHIBITS 8243005. 8243005. 900099 c MEMBERSHIP DUES 2927013. 2927013. Program d PUBLICATIONS 541800 1487207. 20,877. 1,466,330 e SPONSORSHIPS 900099 1235993. 1235993. f All other program service revenue g Total. Add lines 2a-2f 30,501,221. 3 Investment income (including dividends, interest, and other similar amounts) . . . .. 669,827 669,827. Income from investment of tax-exempt bond proceeds 5 Royalties (i) Real (ii) Personal 6 a Gross Rents . . . . . **b** Less: rental expenses c Rental income or (loss) d Net rental income or (loss) 7 a Gross amount from sales of (i) Securities (ii) Other 2,712,606 assets other than inventory b Less: cost or other basis 2,945,181 and sales expenses -232,575 c Gain or (loss) d Net gain or (loss) . . . . . 8 a Gross income from fundraising events (not Revenue contributions reported on line 1c). See Part IV, line 18 **b** Less: direct expenses . . . c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 b Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances ... ..... . .... **b** Less: cost of goods sold . . . c Net income or (loss) from sales of inventory Miscellaneous Revenue **Business Code** - 1 ty. • . . . . -900099 441,326. 11 a MISCELLANEOUS REVENUE 441,326. ь CHAPTER MISC REVENUE 900099 345,181 345,181. d All other revenue .. e Total. Add lines 11a-11d ... 786,507. 31,739,160. Total Revenue. Add lines 1h, 2g, 3, 4, 5, 6d, 7d, 8c, 9c, 10c, and 11e 29,034,891. 1,466,330 1,223,759.

NATIONAL DEFENSE INDUSTRIAL ASSOCIATION

53-0196547

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Form 990 (2008)

Form 990 (2008)

832009 02-02-09

## Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

To all expenses   Program services   Genetic and Other assistance to povernments and organizations in the U.S. See Part IV, line 21   2 Grants and other assistance to individuals in the U.S. See Part IV, line 21   3 Grants and other assistance to individuals in the U.S. See Part IV, line 21   4 Grants and other assistance to povernments, organizations, and individuals outside the U.S. See Part IV, line 21   5 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, line 21   5 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, line 21   5 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, line 21   5 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, line 21   5 Grants and other assistance to individuals in the U.S. See Part IV, line 11   5 Grants and other assistance to individuals in the U.S. See Part IV, line 12   5 Grants and other assistance to individuals in the U.S. See Part IV, line 12   6 Grants and other assistance to individuals in the U.S. See Part IV, line 12   6 Grants and other assistance to individuals outside the U.S. See Part IV, line 17   6 Grants and other assistance to governments, organization and the U.S. See Part IV, line 17   7 Grants and other assistance to promotion   7 Grants and other assistance to promotion   8 Grants and other assistance to governments, organization and the U.S. See Part IV, line 17   8 Grants and other assistance to governments, organization and the U.S. See Part IV, line 17   9 Grants and other assistance to governments and the U.S. See Part IV, line 17   9 Grants and other assistance to governments and the U.S. See Part IV, line 17   9 Grants and other assistance to individual and the U.S. See Part IV, line 17   9 Grants and other assistance to governments and the U.S. See Part IV, line 17   9 Grants and other assistance to governments and the U.S. See P		All other organizations must com				
Grants and other assistance to individuals in the U.S. See Part IV, line 22 Grants and other assistance to individuals in the U.S. See Part IV, line 23 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, line 23 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, line 15 and 16 Benefits paid to or for members Compensation of current officers, directions, trustees, and key employees 3, 452, 113. 1,898,662. 1,553,451.  Compensation of unrent officers, directions, trustees, and key employees Apration in included above, to dequalified persons (as defined under section 4958()(3)(B) Other assistens and wages Apration in extendition of trust in the U.S. See Part IV, line 17 Person of described in section 4958()(3)(B) Other assistens and wages Apration in extendition of trust in the U.S. See Part IV, line 17 Person of trust in the U.S. See Part IV, line 17 Investment management Legal Adv. 533, 523, 842. 1,929,114. 1,594,728.  111, 207. 62,936. 48,271.  111, 207. 62,936. 48,271.  112, 207			(A) Total expenses	(B) Program service expenses	Management and	
2 Grants and other assistance to individuals outside the U.S. See Part IV, line 22 3 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, line 15 and 16 4 Benefits paid to or for members 5 Compensation of current officers, directors, trustees, and key employees 6 Compensation or included above, to desquelifed persons (as defined under section 4958(f)(1)) and persons described in section 4958(f)(1)) and persons described in section 4958(f)(3)(8) 9 Person plan contributions (include section 4958(f)(3)(8) 10 Person plan contributions (include section 4958(f)(3)(8) 11 Pees for services (inon-employees): 11 Pees for services (inon-employees): 12 Advertising and promotion 13 Person plan contributions 14 Person plan contributions 15 Person plan contributions 16 Person plan contributions 17 Pees for services (inon-employees): 18 Pees for services (inon-employees): 19 Colter 10 Lobbying 10 Person plan contributions 10 Lobbying 11 Pees for services (inon-employees): 10 Legal 44,353. 5,464. 38,889. 11 Pees for services (inon-employees): 11 Pees for services (inon-employees): 12 Advertising and promotion 53,791. 53,791. 13 Office expenses 14 Information technology (10 Person plan plan plan plan plan plan plan pla	1	Grants and other assistance to governments and				THE STREET
the U.S. See Part IV, line 22 Gants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directions, trustees, and key employees Gants and key employees Compensation of unrent officers, directions, trustees, and key employees Gants and key employees Compensation not included above, to disqualified persons (as defined under section 4850(1)) and persons described in section 4950(k)(3)(8) Compensation and variety of the section 4950(k)(3)(8) Compensation and variety of the section 4950(k) and persons described in section 4950(k)(3)(8) Compensation of unrelated above, to disqualified persons (as defined under section 4950(k)(3)(8) Compensation of unrelated above, to disqualified persons (as defined under section 4950(k)(3)(8) Compensation of unrelated above, to disqualified persons (as defined under section 4950(k)(3)(8) Compensation of unrelated above, to disqualified persons (as defined under section 4950(k)(3)(8) Compensation of unrelation to the disputation of the disputat		organizations in the U.S. See Part IV, line 21	22,663.	22,663.		
3 Grafts and other assistance to governments, organizations, and Individuals outside the U.S. See Part IV, lines 15 and 16  4 Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees trustees, and key employees of Compensation of uncluded above, to disqualified persons (as defined under section 4958(f)(19) and persons discorbed in section 4958(f)(19) and persons discorbed in section 4958(f)(19) and persons discorbed in section 4958(f)(19) and section 4900 (f)(19) and section 4900 (f) employer contributions)  111, 207. 62, 936. 48, 271.  447, 883. 294, 353. 153, 530.  125, 136. 172, 674.  126 Payrol taxes  127, 674.  128 Payrol taxes  128 Advertsing and promotion  139 Office expenses  140 Office expenses  150 Conferences, convertions, and meetings 151 Interest  152 Payronts to affiliates  153 Conferences, convertions, and meetings 154 Information technology  155 Taxel  156 Coupancy 1769, 713. 341, 697. 428, 016.  177, 555. 1, 671, 555.  1764, 1755.  1764, 1755.  1769, 713. 341, 697. 428, 016.  176	2	Grants and other assistance to individuals in				THE STATE OF THE S
corganizations, and individuals outside the U.S. See Part IV, lines 15 and 16  Benefits paid to or for members  Compensation of current officers, directors, trustees, and key employees  Compensation not included above, to dequalified persons (as defined under section 4950(f)1) and persons described in section 4950(f)1) and 447, 813, 52, 514, 513, 513, 513, 513, 513, 513, 513, 513		the U.S. See Part IV, line 22	62,278.	62,278.		
See Part N, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees trustees, and key employees Compensation on Included above, to disqualified persons (as defined under section 4950(191) and persons described in section 4958(193) and persons described in section 4958(193) and section 403(0) employer contributions (include section 401(t) and section 403(0) employer contributions) Person plan contributions (include section 401(t) and section 403(0) employer contributions) Person plan contributions (include section 401(t) and section 403(0) employer contributions) Person plan contributions (include section 401(t) and section 403(0) employer contributions) Person plan contributions (include section 401(t) and section 403(0) employer contributions) Person plan contributions (include section 401(t) and section 403(t) employer contributions)  1 11 207	3	Grants and other assistance to governments,			了 <b>进入</b> 的时间的发现。	TYPETT BIRDS
4 Benefits paid to or for members Compensation of current officers, dractors, trustees, and key employees Compensation not included above, to desqualified persons (see officed under section 4958((r))) and persons described in section 4958((r)) and 447, 883, 3, 29, 31, 30, 31, 30, 41, 52, 113, 1, 59, 4, 74, 41, 1, 594, 728, 1, 553, 350, 30, 31, 30, 30, 30, 30, 30, 30, 30, 30, 30, 30		organizations, and individuals outside the U.S.				
5 Compensation of current officers, directors, trustees, and key employees 6 Compensation not included above, to disqualified persons (as defined under section 498(f)(1)) and persons described in section 498(f)(1)) and persons described in section 498(e)(1)) and persons described in section 498(e)(1) and persons described in section 498(e)(1) and persons described in section 498(e)(1) and persons described in 401(e) and section 401(e) and 501(e) a		See Part IV, lines 15 and 16			રોલ્ફિસ્ટ્રીઝિસીએ જે જાફે.	
trustees, and key employees 6 Compensation not included above, to dequalified persons (see Gliffed under section 4958()(1)) and persons described in section 4958()(3)(8) 7 Other standard wages 8 Pension plan contributions (include section 401(k) and section 403(b) employer contributions) 9 Other employees benefits 10 Payroli taxes 11 Fees for services (non-employees): 11 Advantage and wages 12 Advertising and promotion 13 Office expanses 14 Information technology 15 Royalties 16 Occupancy 17 Travel 18 Payments to affiliates 19 Conferences, conventions, and meetings 10 Conferences, conventions, and meetings 10 Conferences, conventions, and meetings 11 Logal to the responses timing expenses not covered above, (Expenses grouped together and labeled missellameus may not exceed 67 of total expenses in public control in the control of the compenses. Itemize expenses not covered above, (Expenses grouped together and labeled missellameus may not exceed 67 of total expenses shown on line 25 below) 18 EXHIBIT EXPENSES 10 FEES TONSORSHIP 10 All other expenses 10 Interest 11 All other expenses 11 All other expenses 11 All other expenses 12 Interest 13 Advantage and the control of the cognization of the control of the compenses and the control of	4	Benefits paid to or for members			राष्ट्रिक्त वर्ग से सेवर	arantinata.
6 Compensation not included above, to disqualified persons (as defined under section 4958(r)(3)(8) 7 Other salanes and wages 8 Penson phas not initiotions (include section 401(k) and section 403(k) employer contributions) 9 Other employee benefits 11, 207, 62, 936, 48, 271, 111, 207, 62, 936, 48, 271, 112, 207, 62, 936, 18, 271, 113, 294, 353, 153, 530, 114, 285, 397, 810, 225, 136, 172, 674, 115, 285, 136, 172, 674, 116, 285, 137, 136, 137, 157, 157, 157, 157, 157, 157, 157, 15	5	Compensation of current officers, directors,				
persons (as defined under section 4958(n)(1)) and persons described in section 4958(n)(3)(8)  7 Other salanes and wages  8 Penson plan contributions (include section 4018) and section 405(t) employer contributions)  9 Other employee benefits  111, 207, 62, 936, 48, 271, 447, 883, 294, 353, 153, 530, 397, 810, 225, 136, 172, 674, 447, 883, 294, 353, 153, 530, 397, 810, 225, 136, 172, 674, 447, 883, 294, 353, 153, 530, 397, 810, 225, 136, 172, 674, 447, 883, 294, 353, 153, 530, 397, 810, 225, 136, 172, 674, 447, 883, 294, 353, 153, 530, 397, 810, 225, 136, 172, 674, 447, 883, 294, 353, 153, 530, 397, 810, 225, 136, 172, 674, 447, 883, 294, 353, 153, 530, 397, 810, 225, 136, 172, 674, 447, 883, 294, 353, 153, 530, 397, 810, 225, 136, 172, 674, 447, 873, 479, 172, 674, 447, 873, 479, 172, 674, 447, 873, 479, 172, 674, 447, 873, 479, 172, 674, 447, 873, 479, 172, 674, 474, 873, 479, 172, 674, 474, 873, 479, 172, 479,			3,452,113.	1,898,662.	1,553,451.	
Persons described in section 4958(c)(3)(8) 7 Other salanes and wages 8 Penson plan contributions (include section 4018) and section 403(b) employer contributions) 9 Other employee benefits 447, 883, 294, 353, 153, 530, 397, 810, 225, 136, 172, 674,  Payroll taxes 397, 810, 225, 136, 172, 674,  Payroll taxes 447, 883, 294, 353, 153, 530, 397, 810, 225, 136, 172, 674,  Payroll taxes 447, 883, 294, 353, 153, 530, 397, 810, 225, 136, 172, 674,  Payroll taxes 4447, 883, 294, 353, 153, 530, 397, 810, 225, 136, 172, 674,  Payroll taxes 4447, 883, 294, 353, 153, 530, 397, 810, 225, 136, 172, 674,  Payroll taxes 4447, 883, 294, 353, 153, 530, 397, 810, 225, 136, 172, 674,  Payroll taxes 4447, 883, 294, 353, 153, 530, 397, 810, 225, 136, 172, 674,  Payroll taxes 444, 353, 5, 464, 38, 889, 53, 791, 53, 791, 444, 357, 53, 791, 444, 357, 53, 791, 444, 877, 177, 740, 444, 877, 177, 740, 444, 883, 889, 53, 791, 53, 791, 444, 883, 889, 53, 791, 53, 791, 444, 883, 889, 53, 791	6					
3,523,842. 1,929,114. 1,594,728.  Pension plan contributions (include section 401(k) and section 403(h) employer contributions)  Potter employee benefits  Person plan contributions)  Potter employee benefits  Person plan contributions)  Payroll taxes  Person for services (non-employees):  Adva,883. 294,353. 153,530.  397,810. 225,136. 172,674.  Person for services (non-employees):  Advananagement  Legal  Accounting  Lobbying  Professional fundraising services. See Part IV, line 17 finvestment management fees  Golffield (19,617)  Professional fundraising services. See Part IV, line 17 finvestment management fees  Golffield (19,617)  Advertising and promotion  387,168. 387,168.  387,168. 387,168.  397,18.  10,10,10,10,10,10,10,10,10,10,10,10,10,1		persons (as defined under section 4958(f)(1)) and			•	
8 Person plan contributions (include section 401(k) and section 403(b) employer contributions) 9 Other employee benefits 111, 207, 62, 936, 48, 271, and section 403(b) employer contributions) 10 Payroll taxes 11 Fees for services (non-employees): 11 Advisor and section 403(b) employer contributions) 12 Advisor and section 403(b) employer contributions) 13 Advisor and section 403(b) employer contributions) 14 Advisor and section 403(b) employer contributions) 15 Advisor and section 403(b) employer contributions) 16 Payroll taxes 18 Advisor and section 403(b) employer contributions) 19 Contributions (such as a section 403(b) employer contributions) 19 Contributions (such as a section 403(b) employer contributions) 19 Contributions (such as a section 403(b) employer contributions) 19 Contributions (such as a section 403(b) employer contributions) 10 Payroll taxes 10 Payroll taxes 10 Payroll taxes 11 Payroll taxes 11 Payroll taxes 12 Payroll taxes 13 97,810 225,136 172,674. 15 1,264 38,889 2 15 1,258 3,791 1. 15 2,3791			·			
and section 403(b) employer contributions)  111, 207, 62,936, 48,271,  447,883, 294,353, 153,530,  397,810, 225,136, 172,674,  115 Fees for services (non-employees):  a Management b Legal 44,353, 5,464, 38,889,  c Accounting 53,791, 53,791,  d Lobbying  b Professional fundraising services. See Part IV, line 17 f Investment management fees  9 Other 61,258, 61,258, 61,258,  101 Other 90,000,000,000,000,000,000,000,000,000,	7		3,523,842.	1,929,114.	1,594,728.	
9 Other employee benefits	8	Pension plan contributions (include section 401(k)				
10		and section 403(b) employer contributions)				
Fees for services (non-employees):   a Management   b Legal	9	Other employee benefits				
a Management b Legal c Accounting d Lobbying e Professional fundraising services. See Part IV, line 17 f Investment management fees g Other d Advertising and promotion d Office expenses linformation technology fis Royalties RO Cocupancy Travel d Payments of travel or entertainment expenses for any federal, state, or local public officials Conferences, conventions, and meetings Interest Payments to affiliates Depreciation, depletion, and amortization Insurance Depreciation, depletion, and amortization Sin Insurance CHAPPER EXPENSES D PUBLICATIONS EXPLORED SPONSORSHIP I All other expenses SPONSORSHIP I All other expenses. Add lines 1 through 241 Sol Joint Casts. Check here ▶  1 following SOP 98-2. Complete this line only if the organization SOP 98-2. Complete this line only if the organization SOP 98-2. Complete this line only if the organization SOP 98-2. Complete this line only if the organization SOP 98-2. Complete this line only if the organization SOP 98-2. Complete this line only if the organization SOP 98-2. Complete this line only if the organization SOP 98-2. Complete this line only if the organization SOP 98-2. Complete this line only if the organization SOP 98-2. Complete this line only if the organization SOP 98-2. Complete this line only if the organization SOP 98-2. Complete this line only if the organization SOP 98-2. Complete this line only if the organization SOP 98-2. Complete this line only if the organization	10	Payroll taxes	397,810.	225,136.	172,674.	
b Legal	11					
C Accounting d Lobbying Professional fundraising services. See Part IV, line 17 f Investment management fees g Other Cother Advertising and promotion 12 Advertising and promotion 13 Office expenses 14 Information technology 15 Royalties Royalties 16 Occupancy Travel 17 Travel 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 19 Conferences, conventions, and meetings 10 Interest 11 Payments to affiliates 20 Depreciation, depletion, and amortization Insurance 20 Other expenses Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shorn on line 25 below.) a EXHIBIT EXPENSES b PUBLICATIONS c CHAPTER EXPENSES c Part IV, line 17 f Ald other expenses f 174, 322. Total functional expenses. Add lines 1 through 24f f All other expenses. Total functional expenses. Add lines 1 through 24f So Joint Costs. Check here ▶  1 following SOP 98-2. Complete this line only if the organization Insurance  1	а	Management				
d Lobbying e Professional fundraising services. See Part IV, line 17 f Investment management fees g Other Advertising and promotion 387,168. 387,1	b	Legal		5,464.		
e Professional fundraising services. See Part IV, Inie 17 f Investment management fees g Other G12, 258. g Other Advertising and promotion 387,168. 387,168	C	Accounting	53,791.		53,791.	
f   Investment management fees   61,258.   61,258.     g   Other   619,617.   441,877.   177,740.     12   Advertising and promotion   387,168.   387,168.     440,478.     481,478.   481,478.	d	Lobbying				
g Other  Advertising and promotion  Advertising and profited and and	е	Professional fundraising services. See Part IV, line 17		劉漢[ 下层中十四十		
Advertising and promotion   387,168.   387,168.     387,168.   387,168.     387,168.   387,168.     428,016.     428,01	f	Investment management fees				
13	g	Other			177,740.	
Information technology   Royalties   Cocupancy   769,713	12	• • • • • • • • • • • • • • • • • • • •				
15   Royalties	13	Office expenses	2,575,497.	1,526,189.	1,049,308.	
16 Occupancy   769,713.   341,697.   428,016.     17 Travel   1,415,342.   1,153,864.   261,478.     18 Payments of travel or entertainment expenses for any federal, state, or local public officials     19 Conferences, conventions, and meetings   11,164,972.   10,612,044.   552,928.     10 Interest   21 Payments to affiliates   22 Depreciation, depletion, and amortization Insurance   24 Other expenses itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.)   a EXHIBIT EXPENSES   1,671,555.   1,671,555.     b PUBLICATIONS   890,305.   878,302.   12,003.     c CHAPTER EXPENSES   625,066.   625,066.     d MEMBERSHIP SERVICES   174,322.   174,322.     e SPONSORSHIP   104,471.   104,471.     f All other expenses   1,415,342.   1,153,864.   261,478.     11,164,972.   10,612,044.   552,928.     11,164,972.   10,612,044.   552,928.     12,003.   270,969.   124,917.   146,052.     146,052.   1,671,555.   1,671,555.     1,671,555.   1,67	14	Information technology .	<u></u>			
1,415,342	15	Royalties				
Payments of travel or entertainment expenses for any federal, state, or local public officials   11,164,972. 10,612,044. 552,928.	16	Occupancy	769,713.	341,697.		
for any federal, state, or local public officials Conferences, conventions, and meetings Interest Payments to affiliates Depreciation, depletion, and amortization Insurance Office expenses literize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.)  a EXHIBIT EXPENSES b PUBLICATIONS c CHAPTER EXPENSES d MEMBERSHIP SERVICES e SPONSORSHIP f All other expenses. Stold functional expenses. Add lines 1 through 24f So Joint Costs. Check here  If following SOP 98-2. Complete this line only if the organization  Insurance  270,969. 124,917. 146,052.  270,969. 1,671,555. 1,671,555. 1,671,555. 1,671,555. 1,671,555. 1,671,555. 1,671,555. 1,671,555. 1,671,555. 1,671,555. 1,671,555. 1,671,555. 1,671,555. 1,671,555.  30,300. 30,	17		1,415,342.	1,153,864.	261,478.	
Conferences, conventions, and meetings   11,164,972. 10,612,044.   552,928.	18	Payments of travel or entertainment expenses				
Payments to affiliates   Payments to affiliate   Pay		-				
Payments to affiliates Depreciation, depletion, and amortization Insurance Other expenses. Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.)  a EXHIBIT EXPENSES b PUBLICATIONS c CHAPTER EXPENSES d MEMBERSHIP SERVICES e SPONSORSHIP All other expenses Total functional expenses. Add lines 1 through 24f Significant of the organization SOP 98-2. Complete this line only if the organization  270 , 969 . 124 , 917 . 146 , 052 .  174 , 052 .  174 , 052 .  174 , 052 .  174 , 052 .  174 , 052 .  174 , 052 .  174 , 052 .  174 , 052 .  175	19	Conferences, conventions, and meetings	11,164,972.	10,612,044.	552,928.	
Depreciation, depletion, and amortization  Insurance  Other expenses. Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.)  a EXHIBIT EXPENSES  b PUBLICATIONS  c CHAPTER EXPENSES  d MEMBERSHIP SERVICES  e SPONSORSHIP  All other expenses  Total functional expenses. Add lines 1 through 24f  Joint Costs. Check here   Jif following SOP 98-2. Complete this line only if the organization  270,969. 124,917. 146,052.  174,055.  174,7555.  1,671,555.  1,	20					
Other expenses. Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.)   a EXHIBIT EXPENSES   1,671,555.   1,671,555.     b PUBLICATIONS   890,305.   878,302.   12,003.     c CHAPTER EXPENSES   625,066.   625,066.     d MEMBERSHIP SERVICES   174,322.   174,322.     e SPONSORSHIP   104,471.   104,471.     f All other expenses   1,343,809.   934,360.   409,449.     STOTAL functional expenses. Add lines 1 through 24f   30,190,004.   23,476,438.   6,713,566.     O CONTROL OF THE EXPENSES   1,671,555.     D CONTROL OF THE EXPENS	21					
Other expenses. Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.)  a EXHIBIT EXPENSES  b PUBLICATIONS  c CHAPTER EXPENSES  d MEMBERSHIP SERVICES  FONSORSHIP  f All other expenses  Total functional expenses. Add lines 1 through 24f  Joint Costs. Check here   Joint Costs. Check here	22	Depreciation, depletion, and amortization	270,969.	124,917.	146,052.	
above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.)  a EXHIBIT EXPENSES  b PUBLICATIONS  c CHAPTER EXPENSES  d MEMBERSHIP SERVICES  e SPONSORSHIP  f All other expenses  Total functional expenses. Add lines 1 through 24f  Joint Costs. Check here   Joint Costs.	23			3		
miscellaneous may not exceed 5% of total expenses shown on line 25 below.)  a EXHIBIT EXPENSES  b PUBLICATIONS  c CHAPTER EXPENSES  d MEMBERSHIP SERVICES  F PONSORSHIP  f All other expenses  Total functional expenses. Add lines 1 through 24f  SOP 98-2. Complete this line only if the organization  miscellaneous may not exceed 5% of total expenses 1,671,555.  1,671,555.  1,671,555.  1,671,555.  1,671,555.  1,671,555.  1,671,555.  1,671,555.  1,071	24	Other expenses, Itemize expenses not covered				
expenses shown on line 25 below.)  a EXHIBIT EXPENSES  b PUBLICATIONS  c CHAPTER EXPENSES  d MEMBERSHIP SERVICES  e SPONSORSHIP  f All other expenses  Total functional expenses. Add lines 1 through 24f  SOP 98-2. Complete this line only if the organization    1,671,555.   1,67		miscellaneous may not exceed 5% of total				<b>隐静</b> 生,以中心的
BODE   PUBLICATIONS   890,305.   878,302.   12,003.		expenses shown on line 25 below.)				
CHAPTER EXPENSES       625,066.       625,066.         d MEMBERSHIP SERVICES       174,322.       174,322.         e SPONSORSHIP       104,471.       104,471.         f All other expenses       1,343,809.       934,360.       409,449.         25 Total functional expenses. Add lines 1 through 24f       30,190,004.       23,476,438.       6,713,566.       0.         26 Joint Costs. Check here       If following SOP 98-2. Complete this line only if the organization       0.       0.	а				· · · · · · · · · · · · · · · · · · ·	
d MEMBERSHIP SERVICES       174,322.       174,322.         e SPONSORSHIP       104,471.       104,471.         f All other expenses       1,343,809.       934,360.       409,449.         25 Total functional expenses. Add lines 1 through 24f       30,190,004.       23,476,438.       6,713,566.       0.         26 Joint Costs. Check here ► if following SOP 98-2. Complete this line only if the organization       SOP 98-2. Complete this line only if the organization       23,476,438.       6,713,566.       0.	b				12,003.	
e SPONSORSHIP       104,471.       104,471.         f All other expenses       1,343,809.       934,360.       409,449.         25 Total functional expenses. Add lines 1 through 24f       30,190,004.       23,476,438.       6,713,566.       0.         26 Joint Costs. Check here ► if following SOP 98-2. Complete this line only if the organization       SOP 98-2. Complete this line only if the organization       23,476,438.       6,713,566.       0.	C					
f All other expenses   1,343,809.   934,360.   409,449.     25   Total functional expenses. Add lines 1 through 24f   30,190,004.   23,476,438.   6,713,566.   0.6     26   Joint Costs. Check here ▶	d					
Total functional expenses. Add lines 1 through 24f 30, 190, 004. 23, 476, 438. 6,713,566. 0.  25 Joint Costs. Check here ► ☐ if following SOP 98-2. Complete this line only if the organization	е	SPONSORSHIP				
26 Joint Costs. Check here ▶	f	·				
SOP 98-2. Complete this line only if the organization	25		30,190,004.	23,476,438.	6,713,566.	0.
	26					
reported in column (B) joint costs from a combined		SOP 98-2. Complete this line only if the organization				
		reported in column (B) joint costs from a combined				
educational campaign and fundraising solicitation .		educational campaign and fundraising solicitation .			_	

1 Cash - non-interest-bearing				(A) Beginning of year		(B) End of year						
2 Savings and temporary ceats investments 3 Pledges and grains receivable, net 4 Accounts receivable, net 5 Receivables from current and former officers, directors, trustees, key employees, or other related parties. Complete Fart II of Schedule L 6 Receivables from other disqualified persons (as defined under section 4958(ff)) and persons descended in accion 4958(cf)(39). Complete Part II of Schedule L 7 Notes and loans receivable, net 8 reventiones for sale or use 9 Prepated expenses and deferred charges 10a Land, bublings, and equipment cost basis b Less: accumulated depression. Complete Part VI of Schedule D 9 Prepated expenses and deferred charges 10a Land, bublings, and equipment cost basis b Less: accumulated depression. Originate Part VI of Schedule D 11 Investments - publicly traded securities 12 Investments - publicly traded securities 12 Investments - publicly traded securities 13 Investments - publicly traded securities 15 Other assets. See Part IV, line 11 14 Intangbia assets 15 Other assets. See Part IV, line 11 15 Intangbia assets 16 Total assets. Add ines 1 through 15 (must equal inv 34) 17 Accounts payable and accound expenses 18 Grains payable 19 Deferred revenue 20 Tax-exampt bond labilities 21 Escriva account labilities. 22 Flayables to current and primer offices, directors, furstees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule D 22 Flayables to current and sort of throw SFAS 117, check here IX and complete lines 2 through 23, and lines 33 and 34.  17 Total labilities. Add lines 17 through 25 10 Flayables to current and seeks to make a flayable to urrent funds 23 Total rabilities. Add lines 37 through 34, cland, point funds 24 Unsecured notes and loans payable to current funds 25 Total liabilities. Complete Part IV of Schedule D 26 Total liabilities. Complete Part XI Schedule D 27 Total liabilities. Add lines 37 through 34.  28 Retained earning, endowment, accurranted more offices, complete for through 34.  29 Promotic of capable subje		Τ -		_	+							
3 Piedges and grants necevable, net 4 Accounts receivable, and of more officers, directors, fusitiess, key 5 Receivables from current and former officers, directors, fusitiess, key employees, or other eated parties. Complete Part I of Schedule L 6 Receivables from other disqualified persons (as defined under section 4950(f)(f)) and persons described in section 4958(c)(f)(f). Complete Part I of Schedule L 6 Piedges, or other eated parties. Complete Part I of Schedule L 7 Notes and loans receivable, net Part I of Schedule L 6 Piedges, or other eated parties. Complete Part I of Schedule L 7 Notes and loans receivable, net Piedges or other disqualified persons (as defined under section 4950(f)(f)) and persons described in section 4958(c)(f)(f). Complete Part I of Schedule L 7 Notes and loans receivable, net Piedges or other disqualified persons (as defined under section Piedges or other disqualified persons Complete Part II Piedges or other piedges and notes payable to unrelated third parties Piedges or other piedges and notes payable to unrelated third parties Piedges or other piedges and notes payable to unrelated third parties Piedges or other piedges and notes payable to unrelated third parties Piedges or other piedges and notes payable to unrelated third parties Piedges or other pi		Į.										
A Accounts receivable, net   913,992, 4   858,809.		ŀ		10,309,300.	•	10,133,300.						
Securious   Security		ı		013 002		858 800						
## amployees, or other related parties. Complete Part II of Schedule L.    Receivables from other disqualited persons (as defined under section 4958(c)(1) and persons described in section 4958(c)(1). Complete Part II of Schedule L.    7 Notes and loans receivable, net   7   8   1   1   1   1   1   1   1   1   1		1		913,332.	1 4	030,003.						
Receivables from other disqualified persons (as defined under section 4958(c)(3)(8). Complete   Part II of Schedule L		5	· · · · · · · · · · · · · · · · · · ·		_ ا							
4958(f(1)) and persons described in section 4958(c)(3)(B). Complete Part I of Schedule L 7 Notes and loans receivable, net 8 Inventiones for sails or use 9 Prepaid expenses and deferred charges 10a Land, buildings, and equipment: cost basis b Less: accumulated depreciation. Complete Part VI of Schedule D 11 Investments - publicly traded securities 11 Investments - publicly traded securities 12 Investments - chier securities. See Part IV, line 11 13 Investments - publicly traded securities 15 Other assets. See Part IV, line 11 16 Intrangelle assets 15 Other assets. See Part IV, line 11 17 Accounts payable and accrued expenses 18 Grant assets. Add lines 1 through 15 (must equal line 34) 19 Deferred revenue 20 Tax exempt bond liabities 21 Escrow account liabities 22 Payables to current and former officers, directors, insates, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule D 22 Payables to current and former officers directors, insates, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule D 22 Total liabitities. Add lines 11 through 25 24 Unsecured notes and leans payable 25 Other liabities. Complete Part XI of Schedule D 26 Total liabitities. Add lines 17 through 25 27 Total liabitities. Add lines 17 through 25 28 Total liabitities. Add lines 17 through 25 29 Permanently restricted net assets 20 Total reliabities. Complete Part XI of Schedule D 21 Comparizations that do not follow SFAS 117, check here lassed and complete lines 27 through 29, and lines 33 and 34.  29 Total liabitities and lines 30 through 34.  20 Total liabitities and lines 31 through 25 21 Comparizations that do not follow SFAS 117, check here lassed and complete lines 30 through 34.  20 Total liabitities and lines 30 through 34.  21 Comparizations that do not follow SFAS 117, check here lassed and liabities and lines 30 through 34.  22 Demandently restricted net assets 23 (30 Capital stock or trust principal, or current funds 33 (30 Capital stoc		٦		. 2 52 45 mg 2 1 mg 1 mg	5	- 5/2 x - 5 - 7 - 7 - 7 - 7 - 7 - 7						
Part It of Schedule L  7 Notes and loans receivable, net  8 Inventiones for sale or use  9 Prepaid expenses and deferred charges  10a Land, buildings, and equipment: cost basis  10b Less: accumulated depreciation. Complete Part VI of Schedule D  10b J 3, 209, 129  475, 871. 10c  237, 546.  11 Investments - publicly traded securities  12 Investments - publicly traded securities  12 Investments - publicly traded securities  13 Investments - publicly traded securities  14 Intangoble assets  15 Other assets. See Part IV, line 11  16 Total assets. Add lines 1 through 15 (must equal line 34)  17 Accounts payable and accured expenses  19 Deferred revenue 20 Tax-exempt bond liabilities 21 Escrow account liability. Complete Part IV of Schedule D 22 Payables to current and former officers, directors, trustoss, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule D 22 Payables to current and former officers, directors, trustoss, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule D 22 Payables to current and former officers, directors, trustoss, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule D 22 Payables to current and former officers, directors, trustoss, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule D 23 Secured mortgages and notes payable to unrelated third parties 24 Unsecured notes and loans payable 25 Other liabilities. Add lines 17 through 25 26 Total liabilities. Add lines 17 through 25 27 Total liabilities and lines 17 through 25 28 Temporally restricted net assets 24 4, 339, 209, 27 25, 382, 564 29 Permanently restricted net assets 30 Capital stock or trust phripagal, or current fund 31 Padri nor capital surplius, or land, building, or equipment fund 31 Padri nor capital surplius, or land, building, or equipment fund 32 Relationed earnings, endowment, accumulated in order to a surplimation that foliow SFAS 1		6										
Tools and loans receivable, net			*****	William San		age park the second of the sec						
10a Land, buildings, and equipment cost basis   10a   3,446,675   10b   3,209,129   475,871   10c   237,546   11   Investments publicly traded securities   10b   3,209,129   475,871   10c   237,546   11   Investments publicly traded securities   24,176,306   11   26,342,511   12   12   12   12   12   13   13		ا		·	<del> </del>	<del> </del>						
10a Land, buildings, and equipment cost basis   10a   3,446,675   10b   3,209,129   475,871   10c   237,546   11   Investments publicly traded securities   10b   3,209,129   475,871   10c   237,546   11   Investments publicly traded securities   24,176,306   11   26,342,511   12   12   12   12   12   13   13	ets	ı			<del> </del>	<u> </u>						
10a Land, buildings, and equipment cost basis   10a   3,446,675   10b   3,209,129   475,871   10c   237,546   11   Investments publicly traded securities   10b   3,209,129   475,871   10c   237,546   11   Investments publicly traded securities   24,176,306   11   26,342,511   12   12   12   12   12   13   13	Ass	l		2 045 202		1 400 500						
b Less: accumulated depreciation. Complete Part IV of Schedule D	•	1			9	1,433,303.						
Part VI of Schedule D  11 Investments - publicly traded securities 12 Investments - publicly traded securities 13 Investments - publicly traded securities 14 Intrestments - other securities. See Part IV, line 11 15 Investments - other securities. See Part IV, line 11 16 Intrangible assets 17 Accounts payable and accrued expenses 18 Grants payable and accrued expenses 19 Deferred revenue 20 Tax exempt bond liabilities 21 Escrow account liability. Complete Part IV of Schedule D 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule D 23 Secured mortgages and notes payable to unrelated third parties 24 Unsecured notes and loans payable 25 Other liabilities. Complete Part X of Schedule D 26 Total liabilities. Complete Part X of Schedule D 27 Tax exempt bond liabilities 28 Unsecured notes and loans payable to unrelated third parties 29 Tax exempt bond liabilities and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule D 28 Secured mortgages and notes payable to unrelated third parties 29 Tax exempt bond liabilities. Add lines 17 through 25 20 Total liabilities. Complete Part X of Schedule D 21 Tax liabilities. Add lines 17 through 25 21 Total liabilities. Add lines 17 through 25 22 Total liabilities and tollow SFAS 117, check here		1			2							
11		D		A7E 071	ىد. ئالىد	777 646						
13   Investments - other securities. See Part IV, line 11   1,810,021. 12   2,436,170.     13   Investments - program-related. See Part IV, line 11   1.810,021. 12   2,436,170.     14   Intrangible assets   14   14   15   12   148   15   16   16   16   16   16   16   17   16   16		۱		1 24 176 206	100	257,340.						
13   Investments - program/related. See Part IV, line 11   14   Intangible assets   15   Cher assets. See Part IV, line 11   122,148   15   284,253   284,273   16   41,799,056   41,523,093   17   3,251,757   18   Grants payable and accrued expenses   4,523,093   17   3,251,757   18   Grants payable   18   20   20   21   22   22   22   24   26   27   24   24   25   24   25   24   25   24   25   25					+	2 426 170						
14   Intangible assets   14		i	• • • • •	1,010,021.	<del>                                     </del>	2,430,170.						
15 Other assets. See Part IV, line 11   1.22, 148.   15   2.84, 253.   2.93, 934, 370.   16   41, 799, 056.   17   Accounts payable and accrued expenses   4,523,093.   17   3,251,757.   18   Grants payable   8,269,210.   19   9,697,339.   18   9,697,339.   18   22   22   23   24   25   24   25   25   25   25   25		l .										
16   Total assets. Add lines 1 through 15 (must equal line 34)   39, 934, 370, 16   41, 799, 056, 17   Accounts payable and accrued expenses   4, 523, 093, 17   3, 251, 757. 18   Grants payable   18   18   19   Deferred revenue   8, 269, 210, 19   9, 697, 339. 20   22   Zax-exempt bond liabilities   22   Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part III of Scnedule L   22   23   Socured mortgages and notes payable to unrelated third parties   23   Unsecured notes and loans payable   24   Unsecured notes and loans payable   24   Unsecured notes and loans payable   25   Other liabilities. Complete Part X of Schedule D   1,810,021, 25   2,436,170.   25   Other liabilities. Add lines 17 through 25   14,602,324, 26   15,385,266.   25   Organizations that follow SFAS 117, check here		l	•	122 140		204 252						
17   Accounts payable and accrued expenses   4 , 523 , 093		l										
18   Grants payable   19   Deferred revenue   20   Tax-exempt bond labilities   20   Tax-exempt bond labilities   20   21   Escrow account liability. Complete Part IV of Schedule D   22   Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Scnedule L   22   23   24   Unsecured notes and loans payable to unrelated third parties   23   Unsecured notes and loans payable   24   Unsecured notes and loans payable   25   Total liabilities. Add lines 17 through 25   14, 602, 324   26   15, 385, 266   27   Unrestricted net assets   24, 339, 209   27   25, 382, 564   27   Unrestricted net assets   24, 339, 209   27   25, 382, 564   309, 187   28   340, 576   29   Permanently restricted net assets   683, 650   29   690, 650   2												
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				· - · · · · · · · · · · · · · · · · · ·		Form <b>990</b> (2008)						

#### SCHEDULE A (Form 990 or 990-EZ)

Internal Revenue Service

**Public Charity Status and Public Support** 

Department of the Treasury

To be completed by all section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

NATIONAL DEFENSE INDUSTRIAL ASSOCIATION

OMB No 1545-0047

Open to Public

53-0196547

Name of the organization

Employer identification number

Part 1 Reason for Public Charity Status (All organizations must complete this part.) (see instructions) The organization is not a private foundation because it is: (Please check only one organization.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). (Attach Schedule H.) A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii), Enter the hospital's name, An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete the Part III.) 10 An organization organized and operated exclusively to test for public safety. See section 509(a)(4), (see instructions) An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h. b Type II c \_\_\_\_ Type III - Functionally integrated By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). If the organization received a written determination from the IRS that it is a Type !. Type !!, or Type !!! supporting organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? g A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, Yes Nο the governing body of the supported organization? 11g(i) (ii) A family member of a person described in (i) above? 11g(ii) (iii) A 35% controlled entity of a person described in (i) or (ii) above?... 11g(iii) h Provide the following information about the organizations the organization supports. (iii) Type of (iv) Is the organization (v) Did you notify the (vi) Is the organization in col. (ii) EIN (i) Name of supported (vii) Amount of organization in col. (i) listed in your organization in col. organization support (i) organized in the (described on lines 1-9 governing document? (i) of your support? U.S.? above or IRC section (see instructions)) Yes Yes

Schedule .	Δ /	Form	aan	റെ മമവ	FΛ	2002
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Page 2

Pa	Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)										
	(Complete only if you checke	ed the box on line s	5, 7, or 8 of Part I.)								
Se	ction A. Public Support										
Cal	endar year (or fiscal year beginning in)	(a) 2004	(b) 2005	(c) 2006	(d) 2007	(e) 2008	(f) Total				
1	Gifts, grants, contributions, and										
	membership fees received. (Do not	1									
	include any "unusual grants.")										
2	Tax revenues levied for the organ-			1							
	ızation's benefit and either paid to										
	or expended on its behalf										
3	The value of services or facilities										
	furnished by a governmental unit to										
	the organization without charge										
4	Total. Add lines 1 - 3										
5	The portion of total contributions		人為建党第五								
	by each person (other than a										
	governmental unit or publicly										
	supported organization) included										
	on line 1 that exceeds 2% of the			外の記憶を							
	amount shown on line 11,				<b>\$</b> \$50 83.6						
	column (f)	2 7 1 2 3 3 L 2 L 2 L 2 L 2 L 2 L 2 L 2 L 2 L									
6	Public Support. Subtract line 5 from line 4	1 . 1 . 1 . 1 . 1 . 2	1 14 14 15 15 15	1 52 , 21 1 1 2 1 3	128,428, 1, 1992	17.50 (20-0)					
	ction B. Total Support			,							
	endar year (or fiscal year beginning in)	(a) 2004	<b>(b)</b> 2005	(c) 2006	(d) 2007	(e) 2008	(f) Total				
7	Amounts from line 4										
8	Gross income from interest,										
	dividends, payments received on										
	secunties loans, rents, royalties	•									
_	and income from similar sources					_					
9	Net income from unrelated business										
	activities, whether or not the					İ					
40	business is regularly carried on	ļ					<del></del>				
10	Other income. Do not include gain					i					
	or loss from the sale of capital										
44	assets (Explain in Part IV.)	\$#\\$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	gradian water than t	12 La G La Saria 1 La .	3840 Barana 2						
11	Total support. Add lines 7 through 10 Gross receipts from related activities,			National Advances of a							
12 13	·	•	,			12					
13	First five years. If the Form 990 is for organization, check this box and stor		s mst, second, tra	d, lourer, or mus ta	ix year as a sectio	11 50 1(0)(3)	▶□				
Sec	ction C. Computation of Publ		rcentage			<u> </u>					
	Public support percentage for 2008 (	·		column (fl)	7	14	%				
15	Public support percentage from 2007					15	<del></del>				
	33 1/3% support test - 2008. If the o	· ·	•	 h line 13, and line 1	14 is 33 1/3% orm	<del></del>					
	stop here. The organization qualifies					iore, eneck tria box	■ □				
ь					 line 15 is 33 1/3%	or more, check this	box				
	b 33 1/3% support test - 2007. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization										
17a	17a 10% -facts-and-circumstances test - 2008. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more,										
	and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization										
	meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization										
b	10% -facts-and-circumstances tes	•	•				 0% or				
_	more, and if the organization meets the										
					•		ightharpoons				
18	organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization										

Schedule A (Form 990 or 990-EZ) 2008 NATIONAL DEFENSE INDUSTRIAL ASSOCIATION 53-0196547 Page 3 Part III | Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part I.) Section A. Public Support Calendar year (or fiscal year beginning in) (a) 2004 (b) 2005 (c) 2006 (d) 2007 (e) 2008 (f) Total 1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") 2,333,220 2,573,476 2,601,242 2,863,831 2,941,193. 13,312,962. 2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the 27,704,932 organization's tax-exempt purpose 23,519,550 24,778,911 24,559,531 26,107,878. 126,670,802. 3 Gross receipts from activities that are not an unrelated trade or business under section 513 4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf

3	The value of services or facilities	!					1				
	furnished by a governmental unit to			İ							
	the organization without charge			İ							
6	Total. Add lines 1 - 5	25,852,770.	27,352,387.	27,160,773.	30,568,763.	29,049,071.	139,983,764.				
78	Amounts included on lines 1, 2, and										
	3 received from disqualified persons										
t	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of 1% of the total of lines 9, 10c, 11, and 12 for the year or \$5,000										
c	Add lines 7a and 7b										
8	Public support (Subtract line 7c from line 6)	1377 127	A ACTIVES A	THE STREET	en grandalitekter i	4 4560 BAL	139,983,764.				
Sec	ction B. Total Support										
Cale	endar year (or fiscal year beginning in)	(a) 2004	(b) 2005	(c) 2006	(d) 2007	(e) 2008	(f) Total				
	Amounts from line 6	25,852,770.	27,352,387.	27,160,773.	30,568,763.	29,049,071.	139,983,764.				
	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	774,599.		1,029,319,	938,237.	669,827.	4,338,763.				
ь	Unrelated business taxable income	-			· · · · · · · · · · · · · · · · · · ·	•	<del></del>				
	(less section 511 taxes) from businesses	ļ									
	acquired after June 30, 1975										
	Add lines 10a and 10b	774,599.	926,781.	1,029,319.	938,237.	669,827.	4,338,763.				
	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carned on			,,	333,23.1	003,0211	2,333,330				
	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)			799,795.		786,507.	3,166,302.				
	Total support (Add lines 9, 10c, 11, and 12)	া শুদ্ধান্ত প্ৰত্যা	I NATE OF STREET	1994 T T T T T T	i ya ku yukibi		147,488,829.				
14	First five years. If the Form 990 is for	the organization's	first, second, thir	d, fourth, or fifth ta	x year as a sectio	n 501(c)(3) organiz	ation,				
	check this box and stop here	<u> </u>	· · · · · ·	· ·	<u> </u>	<u> </u>	<u></u> ▶└				
	tion C. Computation of Publ										
	Public support percentage for 2008 (I			column (f))		15	94.91 %				
	Public support percentage from 2007			••••	. <u> </u>	16	90.51 %				
Sec	tion D. Computation of Inves	stment Income	e Percentage								
17	Investment income percentage for 20	08 (line 10c, colum	nn (f) divided by lin	ne 13, column (f))		17	2.94 %				
18	Investment income percentage from 2	2007 Schedule A, I	Part IV-A, line 27h			18	7.43 %				
19a	33 1/3% support tests - 2008. If the	organization did n	ot check the box o	on line 14, and line	15 is more than 3	3 1/3%, and line 1	7 is not				
	more than 33 1/3%, check this box ar	nd stop here. The	organization quali	fies as a publicly s	upported organiza	ition	<b>▶</b> X				
ь	33 1/3% support tests - 2007. If the		-	•	-	**					
	line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization										
20	Private foundation. If the organization		· ·	="		-					
					<del></del>		0 or 990-EZ) 2008				
83203	·3 12-17-08				301.		<b>,</b>				

Part IV Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Provide any other additional information. (see instructions)  SCHEDULE A, PART III, LINE 12, EXPLANATION FOR OTHER INCOME:	Schedule A (Form 990 or 990-EZ) 2008 NATIONAL DEFENSE INDUSTRIAL ASSOCIATION 53-0196547 Page
	Part IV Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b;
MISCELLANEOUS INCOME	SCHEDULE A, PART III, LINE 12, EXPLANATION FOR OTHER INCOME:
	MISCELLANEOUS INCOME

#### **SCHEDULE C** (Form 990 or 990-EZ)

**Political Campaign and Lobbying Activities** 

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Open to Public

OMB No 1545-0047

Inspection

Department of the Treasury Internal Revenue Service

▶ To be completed by organizations described below.

► Attach to Form 990 or Form 990-EZ.

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), then

Section 5	501(c)(4), (5), or (6) organiza	tions: Complete Part III.			
Name of orga	anization			Emp	loyer identification number
		L DEFENSE INDUST			53-0196547
Part I-A	` <del>-</del>	y all organizations exem	pt under section	n 501(c) and section 5	27 organizations.
	See the instructions for S	Schedule C for details.			
<ol> <li>Provide</li> </ol>	a description of the organi	zation's direct and indirect politic	cal campaign activities	s in Part IV.	
2 Political	expenditures			▶\$	0.
3 Volunte	er hours				0.
	····				
Part I-B	•	y all organizations exem	pt under section	າ 501(c)(3).	
	See the instructions for S			<del></del>	
	-	incurred by the organization und		▶\$	
		incurred by organization manag		<b>5</b> 5 <b>▶</b> \$	
	-	on 4955 tax, did it file Form 4720	for this year?		
	correction made?			•	. Yes No
	describe in Part IV.	y all organizations exem	at undar acetics	= EO1/a\ avaant castis	= E04/a\/a\
Part I-C		-	pt under Section	r 50 f(c), except section	iii 501(C)(S).
4 5-1	See the instructions for S		1. 507		0.
	• •	d by the filing organization for se	•	• ••	· · · · · · · · · · · · · · · · · · ·
	function activities	nization's funds contributed to ot	J	Section 527  ▶ \$	0.
•	•	function expenditures. Add lines		•	
	120-POL, line 17b	•		ere and on	
	filing organization file Form				Yes No
	<del></del>	nployer identification number (El	IN) of all caction 527 r	olitical organizations to which	
		if the amount was paid from the		_	• •
	•	separate political organization,		•	
	onal space is needed, provi			J . J	, ,
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from	(e) Amount of political
	(a) Hamo	(5)/(34/355	(0) 2	filing organization's	contributions received and
				funds. If none, enter -0	promptly and directly
					delivered to a separate political organization.
					If none, enter -0
				***	
		· · · · · · · · · · · · · · · · · · ·			<u></u>
			i	1	1

Schedule C (Form 990 or 990-EZ) 2008						
Part II-A To be completed b				at filed Form 576	3	
(election under sec	ction <b>501(h)).</b> See 1	the instructions for Sc	hedule C for details.	·		
	ation belongs to an aff					
B Check ► If the filing organization	ation checked box A a	nd "limited control" pr	ovisions apply.		· · · · · · · · · · · · · · · · · · ·	
	its on Lobbying Expe ditures" means amo	nditures unts paid or incurred	.)	(a) Filing organization's totals	(b) Affiliated group totals	
1a Total lobbying expenditures to inf	luence public opinion (	(grassroots lobbying)		490.		
b Total lobbying expenditures to infi	luence a legislative bo	dy (direct lobbying)		109,020.		
c Total lobbying expenditures (add	lines 1a and 1b)			109,510.		
d Other exempt purpose expenditur	res	** * **		30080494.		
e Total exempt purpose expenditure	es (add lines 1c and 1d	d)		30190004.		
f Lobbying nontaxable amount. Ent	er the amount from th	e following table in bo	th columns.	1,000,000.		
If the amount on line 1e, column (a)	or (b) is: The lob	bying nontaxable am	ount is:	188 BEE 1845		
Not over \$500,000	20% of	the amount on line 1e	<b>.</b>			
Over \$500,000 but not over \$1,00	0,000 \$100,00	00 plus 15% of the exc	cess over \$500,000.	<b>新疆中部</b> (第二年成		
Over \$1,000,000 but not over \$1,5	500,000 \$175,00	00 plus 10% of the exc	cess over \$1,000,000.			
Over \$1,500,000 but not over \$17	,000,000 \$225,00	00 plus 5% of the exce	ess over \$1,500,000.			
Over \$17,000,000	\$1,000,	000.				
				<b>建</b> 建铝黑色 机影响		
g Grassroots nontaxable amount (er	nter 25% of line 1f)	·		250,000.		
h Subtract line 1g from line 1a. Ente	0.					
i Subtract line 1f from line 1c. Enter	0.					
j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720						
reporting section 4911 tax for this	year?	_ <del></del>	<u> </u>		Yes No	
-		eraging Period Under				
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f of the instructions.)						
	Lobbying Exper	nditures During 4-Ye	ar Averaging Period		<del></del>	
Calendar year (or fiscal year heginning <u>in)</u>	(a) 2005	<b>(b)</b> 2006	(c) 2007	(d) 2008	(e) Totai	
2a Lobbying non-taxable amount	1,000,000.	1,000,000.	1,000,000.	1,000,000.	4,000,000.	
b Lobbying ceiling amount (150% of line 2a, column(e))					6,000,000.	
c Total lobbying expenditures	395,557.	375,360.	243,667.	109,510.	1,124,094.	
d Grassroots non-taxable amount	250,000.	250,000.	250,000.	250,000.	1,000,000.	
e Grassroots ceiling amount (150% of line 2d, column (e))					1,500,000.	
f Grassroots Johnving expenditures	1.000		750.	490	2 240.	

Schedule C (Form 990 or 990-EZ) 2008

# Schedule C (Form 990 or 990-EZ) 2008 NATIONAL DEFENSE INDUSTRIAL ASSOCIATION 53 - 0196547 Page 3 Part II-B To be completed by organizations exempt under section 501(c)(3) that have NOT filed Form 5768 (election under section 501(h)). See the instructions for Schedule C for details.

1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:  a Volunteers?  b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  c Media advertisements?  d Maillings to members, legislators, or the public?  e Publications, or published or broadcast statements?  f Grants to other organizations for lobbying purposes?  g Direct contact with legislators, their staffs, government officials, or a legislative body?  h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means?  i Other activities? If Yes, describe in Part IV  j Total lines 1c through 11  2b If Yes, enter the amount of any tax incurred by organization managers under section 4912  d If the filing organization incurred a section 4912 tax, did it file From 4720 for this year?  Part III-A To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). See the instructions for Schedule C for details.  Yes No  Were substantially all (90% or more) dues received nondeductible by members?  1 Vers supparazation agree to carryover lobbying and political expenditures from the prior year?  3 Dd the organization make only inhouse lobbying superifical expenditures from the prior year?  3 Dd the organization agree to carryover lobbying and political expenditures from the prior year?  3 Part III-B To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOHT Part III-A, question 3 is answered "Yes." See Schedule C instructions for details.	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:  a Volunteers?  b Pald staff or management (include compensation in expenses reported on lines 1c through 1i)?  c Media advertisements?  d Mailings to members, legislators, or the public?  e Publications, or published or broadcast statements?  f Grants to other organizations for lobbying purposes?  g Direct contact with legislators, their staffs, government officials, or a legislative body?  h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means?  i Other activities? If "Yes," describe in Part IV  1 Total lines 1c through 1i  2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?  b If "Yes," enter the amount of any tax incurred under section 4912  c If "Yes," enter the amount of any tax incurred under section 4912  d If the filing organization incurred a section 4912 to 1 To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). See the instructions for Schedule C for details.  1 Were substantially all (90% or more) dues received nondeductible by members?  1 Vers  1 Were substantially all (90% or more) dues received nondeductible by members?  2 Dot the organization agree to carryover lobbying and political expenditures from the pnor year?  3 Dot the organization agree to carryover lobbying and political expenditures from the pnor year?  1 Dues, assessments and similar amounts from members  1 Dues, assessments and similar amounts from members  2 Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  A Inotices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organ			(	a)	(t	o)
tocal legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:  a Volunteers?  b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  c Media advertisements?  d Mailings to members, legislators, or the public?  e Publications, or published or broadcast statements?  g Direct contact with legislators, their staffs, government officials, or a legislative body?  h Railines, demonstrations, seminars, conventions, speeches, lectures, or any other means?  i Other activities? If 'Yes,' describe in Part IV j Total lines 1c through 1i  2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?  b If 'Yes,' enter the amount of any tax incurred by organization managers under section 4912  d If the filing organization incurred a section 4912 tax, did if tile Form 4720 for this year?  Part-III-A  To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). See the instructions for Schedule C for details.  1 Were substantially all (90% or more) dues received nondeductible by members?  2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?  3 Did the organization agree to carryover lobbying and political expenditures from the prior year?  Part III-B  To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, questions 1 and 2 are answered "No" OR if Part III-A, question 3 is answered "Yes." See Schedule C instructions for details.  1 Dues, assessments and similar amounts from members  2 Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section \$27(f) tax was paid).  a Current year  b Carryover from last year  c Total  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  d if notices were sent and the amount on line 2c exc	local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of: a Volunteers?  b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means? i Other activities? If "Yes," describe in Part IV j Total lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did if the Form 4720 for this year?  To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). See the instructions for Schedule C for details.  Yes No  Were substantially all (90% or more) dues received nondeductible by members? 1			Yes	No	Amo	ount
local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:  a Volunteers?  b Pald staff or management (include compensation in expenses reported on lines 1c through 1i)?  c Media advertisements?  d Mailings to members, legislators, or the public?  e Publications, or published or broadcast statements?  g Direct contact with legislators, their staffs, government officials, or a legislative body?  h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means?  i Other activities? If "Yes," describe in Part IV  j Total lines 1c through 1i  2a Did the activities? If "Yes," describe in Part IV  j Total lines 1c through 1i  2b If "Yes," enter the amount of any tax incurred under section 4912  d If the filing organization incurred a section 4912 tax, did if tile Form 4720 for this year?  Part-III-A  To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). See the instructions for Schedule C for details.  1 Were substantially all (90% or more) dues received nondeductible by members?  2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?  3 Did the organization agree to carryover lobbying and political expenditures from the prior year?  Part III-B  To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, questions 1 and 2 are answered "No" OR if Part III-A, question 3 is answered "Yes." See Schedule C instructions for details.  1 Dues, assessments and similar amounts from members 2 Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section \$27(f) tax was paid).  a Current year  b Carryover from last year  c Total  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible lobbying and p	local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:  a Volunteers?  b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  c Media advertisements?  d Mailings to members, legislators, or the public?  e Publications, or published or broadcast statements?  f Grants to other organizations for lobbying purposes?  g Direct contact with legislators, their staffs, government officials, or a legislative body?  h Railies, demonstrations, seminars, conventions, speeches, lectures, or any other means?  i Other activities? If 'Yes,' describe in Part IV  j Total lines 1c through 1i  2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?  b If 'Yes,' enter the amount of any tax incurred under section 4912  c If 'Yes,' enter the amount of any tax incurred under section 4912  d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?  Part III-A] To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). See the instructions for Schedule C for details.  Yes No  Were substantially all (90% or more) dues received nondeductible by members?  1 Were substantially all (90% or more) dues received nondeductible by members?  2 Did the organization make only inhouse lobbying and political expenditures from the prior year?  3 Did the organization agree to carryover lobbying and political expenditures from the prior year?  1 Dues, assessments and similar amounts from members  2 Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  a Current year  5 Dues, assessments and himilar amounts from members  1 Dues, assessments and similar amounts from members  2 Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax	1	During the year, did the filing organization attempt to influence foreign, national, state or	(m) (m) (m)	71.51	18 M + 47	
a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, tegislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means? i Other activities? If "Yes," describe in Part IV j Total lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did if file Form 4720 for this year?  Part III-A To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). See the instructions for Schedule C for details.  Yes No Were substantially all (90% or more) dues received nondeductible by members? 1 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carryover lobbying and political expenditures from the prior year?  Part III-B To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, questions 1 and 2 are answered "No" OR if Part III-A, question 3 is answered "Yes," See Schedule C instructions for details.  Dues, assessments and similar amounts from members 2 Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  a Current year b Carryover from last year C Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible lobbying and political expenditure next year?  4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the org	a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means? i Other activities? If "Yes," describe in Part IV j Total lines 1c through 11 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? bf "Yes," enter the amount of any tax incurred under section 4912 c if "Yes," enter the amount of any tax incurred by organization managers under section 4912 d if the filling organization incurred a section 4912 and of this Form 4720 for this year?  Part-III-A To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). See the instructions for Schedule C for details.  Yes No Were substantially all (90% or more) dues received nondeductible by members? 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization make only in-house lobbying expenditures from the prior year?  Part III-B To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTTH Part III-A, questions 1 and 2 are answered "No" OR if Part III-A, question 3 is answered "Yes." See Schedule C instructions for details.  1 Dues, assessments and similar amounts from members 2 Section 152(e) non-deductible lobbying and political expenses for which the section 503(e)(1)(A) notices of nondeductible section 162(e) dues 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2 exceeds the amount on line						
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		5	Taxable amount of lobbying and political expenditures (line 2c total minus 3 and 4)		. 5		
		Com	plete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; at	nd Part II-B,	line 1i. Also	o, complete	this part
Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 1i. Also, complete this part for any additional information.							
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## Schedule D (Form 990)

Department of the Treasury Internal Revenue Service

## **Supplemental Financial Statements**

➤ Attach to Form 990. To be completed by organizations that answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

2008
Open to Public

Name of the organization

answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

NATIONAL DEFENSE INDUSTRIAL ASSOCIATION

Employer identification number 53-0196547

<u>P</u> a	rt I Organizations Maintaining Donor Advised	d Funds or Other Similar Fund	is or Accounts. Complete if the
	organization answered "Yes" to Form 990, Part IV, line		
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in w	rnting that the assets held in donor adv	ised funds
	are the organization's property, subject to the organization's e	exclusive legal control?	Yes No
6	Did the organization inform all grantees, donors, and donor ad		pe used only
	for chantable purposes and not for the benefit of the donor or	• • •	, — — —
Pa	rt II; Conservation Easements. Complete if the orga		
1	Purpose(s) of conservation easements held by the organization		
	Preservation of land for public use (e.g., recreation or ple		istorically important land area
	Protection of natural habitat	·	fied historic structure
	Preservation of open space		
2	Complete lines 2a-2d if the organization held a qualified conse	ervation contribution in the form of a co	nservation easement on the last day
_	of the tax year.		noorvation cadomont on the last day
	or the tax year.		Held at the End of the Year
а	Total number of conservation easements		2a
b	<b></b>		2b
c		cture included in (a)	2c
d			2d
3	Number of conservation easements modified, transferred, rele		•
·	year	asea, exanguished, or terrimated by a	ie organization during the taxable
4	Number of states where property subject to conservation ease	ement is located	
5	Does the organization have a written policy regarding the pend		and
•	enforcement of the conservation easements it holds?	odio morittoring, inspection, violations, i	Yes No
6	Staff or volunteer hours devoted to monitoring, inspecting, and	d enforcing easements during the year	
7	Amount of expenses incurred in monitoring, inspecting, and el		
8	Does each conservation easement reported on line 2(d) above		
•	and section 170(h)(4)(B)(ii)?	datary the requirements of section 17	Yes No
9	In Part XIV, describe how the organization reports conservation	and evnens	• — · · · —
•	include, if applicable, the text of the footnote to the organization		
	conservation easements.	on a manda statements that describes	the organization a accounting for
Pa	rt III Organizations Maintaining Collections of	Art. Historical Treasures, or C	Other Similar Assets
	Complete if the organization answered "Yes" to Form 9		The Chillian Account
1a	If the organization elected, as permitted under SFAS 116, not	to report in its revenue statement and l	halance sheet works of art, historical
	treasures, or other similar assets held for public exhibition, edu		
	the footnote to its financial statements that describes these ite	•	dolle service, provide, in rail xiv, the text of
ь			nee shoot works of art, historical treasures
	or other similar assets held for public exhibition, education, or		
	these items:	research in furtherance of public service	e, provide the following amounts relating to
			▶ ♠
		· · · · · · · · · · · · ·	5
_			
2	If the organization received or held works of art, historical treas		ai gain, provide
	the following amounts required to be reported under SFAS 110	_	<b>.</b> .
a	Revenues included in Form 990, Part VIII, line 1		
þ	Assets included in Form 990, Part X		• \$

		L DEFENSE				-0196547 Page 2
Pa	rt III Organizations Maintaining (	Collections of A	Art, Historical T	reasures, or	Other Similar	Assets (continued)
3	Using the organization's accession and other	er records, check an	y of the following th	at are a significar	nt use of its collect	tion items (check all
	that apply):					
а	Public exhibition	1	d 🔲 Loan or ex	change programs	3	
b	Scholarly research	•	e Dother			
c	Preservation for future generations					
4	Provide a description of the organization's of	collections and expla	un how they further	the organization's	s exempt purpose	ın Part XIV.
5	During the year, did the organization solicit	or receive donations	of art, historical tre	asures, or other s	ımılar assets	
	to be sold to raise funds rather than to be m	naintained as part of	the organization's	collection?		Yes No
Pa	Trust, Escrow and Custodia reported an amount on Form 990, Pa		S. Complete if organ	nization answered	d "Yes" to Form 99	0, Part IV, line 9, or
1a	Is the organization an agent, trustee, custoo	dian or other interme	diary for contribution	ns or other asset	s not included	
	on Form 990, Part X?					Yes No
b	If "Yes," explain the arrangement in Part XIV	and complete the f	ollowing table:			
						Amount
С	Beginning balance				1c	
d	Additions during the year				1d	
е	Distributions during the year			• • •	1e	
f	Ending balance				1f	
2a	Did the organization include an amount on F	Form 990, Part X, line	e 21?			Yes No
b	If "Yes," explain the arrangement in Part XIV	<i>1</i> .				
Pa	T.V Endowment Funds. Complete	if organization answ	ered "Yes" to Form	990, Part IV, line	10.	
		(a) Current year	(b) Pnor year	(c) Two years ba	ack (d) Three years	s back (e) Four years back
1a	Beginning of year balance	721,586.	<b>建筑</b>	St. white the string of		<b>建筑设施设施</b>
ь	Contributions	7,000.			LE MENTER	
С	Investment earnings or losses	27,859.	PORTUGE TO THE PROPERTY OF THE	<b>全定部等</b>	\$P\$ \$P\$ \$P\$ \$P\$ \$P\$ \$P\$ \$P\$ \$P\$ \$P\$ \$P\$	The Advisory of the second
d	Grants or scholarships		The state of the s	Something the	58. TAMES TO S.	142 PB 75.0 PP
е	Other expenditures for facilities		Control of the second second			
	and programs			\\ \text{3.5} \text{4.5} \\ \t		
f	Administrative expenses			12. 1992 200	Fig. 444 40 4	Files last and training
g	End of year balance	756,445.	Beck Con & Francis De	1175 - 748	En row manage	
2	Provide the estimated percentage of the year	ar end balance held	as:			
а	Board designated or quasi-endowment	.00	%			
b	Permanent endowment ► 8.70	<del></del> %	<del></del>			
С	Term endowment ► 91.30	%				
За	Are there endowment funds not in the posse	- ession of the organiz	zation that are held	and administered	for the organization	on
	by:					Yes No
	(i) unrelated organizations					3a(i) X
	(ii) related organizations					3a(ii) X
b	If "Yes" to 3a(ii), are the related organization					3b
4	Describe in Part XIV the intended uses of the	e organization's end	owment funds.			
Par	t VI 🛮 Investments - Land, Building	gs, and Equipm	ent. See Form 990	), Part X, line 10.		
	Description of investment	(a) Cost or o basis (investi	1	t or other (other)	(c) Depreciation	(d) Book value
1a	Land	<u> </u>	····	. ~		
	Buildings			· · · · · · · · · · · · · · · · · · ·		<del>                                     </del>
	Leasehold improvements	•				<del>                                     </del>
	Equipment		3.44	6,675.	3,209,129	. 237,546.
	Other		<u> </u>		-,,	==:,===
	. Add lines 1a-1e. (Column (d) should equal Fo	orm 990. Part X. coli	umn (B), line 10(c).)	· · · · · · · · · · · · · · · · · ·	<b>&gt;</b>	237,546.
					- · · · · · · · · · · · · · · · · · · ·	<del></del> _

Schedule D (Form 990) 2008 NATIONAL DE	FENSE INDUSTR	IAL ASSOCI	ATION 53-0196547 Page 3
Part VII Investments - Other Securities. Se	e Form 990, Part X, line 12	2.	
(a) Description of security or category	(b) Book value		(c) Method of valuation:
(including name of security)		Co	st or end-of-year market value
Financial derivatives and other financial products			
Closely-held equity interests	×		
Other			
DEFERRED COMPENSATION			
INVESTMENT	2,436,170.	END-OF-Y	EAR MARKET VALUE
Total. (Col (b) should equal Form 990, Part X, col (B) line 12.)			
Part VIII Investments - Program Related. Se	ee Form 990, Part X, line 1	3.	
(a) Description of investment type	(b) Book value		(c) Method of valuation:
	( )	Cos	st or end-of-year market value
Total. (Col (b) should equal Form 990, Part X, col (B) line 13.)		新華華を	
Part IX Other Assets. See Form 990, Part X, line			
(a)	Description		(b) Book value
	<del></del>		
		<del></del>	
	··		
	<u>.                                    </u>		
Total. (Column (b) should equal Form 990, Part X, col (B) lin			<b>&gt;</b>
Part X Other Liabilities. See Form 990, Part X, I	ne 25.		
(a) Description of liability		(b) Amount	지역됐던 아시티 (선택 경기, 4 등) 시
Federal income taxes			
DEFERRED COMPENSATION OBLIGAT	ION	2,436,170.	
			أ المنافع المن
			rigitalje i Lindingska (d. e. )
Total. (Column (b) should equal Form 990, Part X, col (B) lin	e 25.) ►	2,436,170.	

Sche	dule D (Form 990) 2008 NATIONAL DEFENSE INDUSTRIAL ASSOCIA	LTON	53-	0196547 Page	4
Par	rt XI Reconciliation of Change in Net Assets from Form 990 to Financial Sta	tements			_
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1		31,739,160	
2	Total expenses (Form 990, Part IX, column (A), line 25)	2		30,190,004	
3	Excess or (deficit) for the year. Subtract line 2 from line 1	3		1,549,156	
4	Net unrealized gains (losses) on investments	4	-	-194,694	
5	Donated services and use of facilities	5		·	_
6	Investment expenses	6			_
7	Pnor period adjustments	7			-
8	Other (Describe in Part XIV)	8		-272,718	_
9	Total adjustments (net). Add lines 4-8	9		-467,412	
10	Excess or (deficit) for the year per financial statements. Combine lines 3 and 9	10		1,081,744	
	t XII Reconciliation of Revenue per Audited Financial Statements With Reve		Paturi		÷
1	<del></del>	nuc per i		28,480,377	-
	Total revenue, gains, and other support per audited financial statements		inger o	20,400,377	·
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		inge		
a	Net unrealized gains on investments				
b	Donated services and use of facilities				
C	Recoveries of prior year grants		1.2		
d	Other (Describe in Part XIV)		, v <sup>3</sup> -	_	
е	Add lines 2a through 2d		2e	0	
3	Subtract line 2e from line 1		3	28,480,377	•
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	51,258.			
b	Other (Describe in Part XIV) 4b 3,1	97,525.			
С	Add lines 4a and 4b		4c	3,258,783	•
5	Total revenue. Add lines 3 and 4c. (This should equal Form 990, Part I, line 12.)		5	31,739,160	•
Par	t XIII Reconciliation of Expenses per Audited Financial Statements With Exp	enses per	Retu	ım	
1	Total expenses and losses per audited financial statements		1	27,718,820	•
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		F-74		
а	Donated services and use of facilities 2a		7.2		
b	Prior year adjustments 2b		1575		
c	Losses reported on Form 990, Part IX, line 25				
	Other (Describe in Part XIV)				
	Add lines 2a through 2d		2e	0	
3	Subtract line 2e from line 1	•	3	27,718,820	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		2,55	2.,.20,020	<u> </u>
-		51,258.	7		
		$\frac{32,230}{9,926}$			
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	4c	2,471,184	
	Add lines 4a and 4b		5	30,190,004	
	Total expenses. Add lines 3 and 4c. (This should equal Form 990, Part I, line 18.)  t XIV Supplemental Information	• • • • • • • • • • • • • • • • • • • •	] ]	30,130,004	÷
			<u> </u>	Ob. Dark V. Irra 4: Dark	_
	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; P	art IV, lines I	b and a	2b; Part V, line 4; Part	
	rt XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b.	יי איניי	ים כו	OΒ	
PAR	TT V, LINE 4: THE ACTIVE ENDOWMENT FUNDS ARE PRIMAR	TRI OSE	ים עו	<u>OK</u>	_
COL	IOI ADGUTD AWADDO MHE CHOH AND TEDNOW EINDO ADE DOTA	43 D TT 37	EOD		
<u>SCI</u>	IOLARSHIP AWARDS. THE CHOU AND ZERNOW FUNDS ARE PRIN	TAKILI	rur		_
DEC	OCNITAING DECERCIONAL COMPENSAS IN MEDMO OF DECM	ג משמגי	NTD 1	DECH VIMUOD	
KEC	COGNIZING PROFESSIONAL COMPETENCE IN TERMS OF BEST I	APER A	י מועד	DEST MUTHOR	
λm	THE NORMALLY, ANNUAL BALLISTICS CONFERENCE.				
<u> </u>	THE NORMADDI, ANNUAL BADDISTICS CONFERENCE.				_
		·	· ·		_
PAR	T XI, LINE 8 - OTHER ADJUSTMENTS:				
		_			
CHA	PTER ADJUSTMENTS: -151099.				_
СПУ	NGE IN PREPAID PENSION ASSET: -121619.				
CILE	MOD IN INDIATO I EMOTON ADDEL: -121019.		Saba -	ula D (Earm 990) 200	_

832054 12-23-08

Schedule D (Form 990) 2008 NATIONAL DEFENSE INDUSTRIAL ASSOCIATION 53-0196547 Part XIV Supplemental Information (continued)	ge <b>5</b>
Part XIV Supplemental Information (continued)	
PART XII, LINE 4B - OTHER ADJUSTMENTS:	
CHAPTER REVENUE: 2832823.	
INVESTMENT INCOME: 364702.	
PART XIII, LINE 4B - OTHER ADJUSTMENTS:	
CHAPTER EXPENSES: 2409926.	
-	

SCHEDULE		400	44.0				OMB No 1545-0047
(200)		Governn	Governments, and Individuals in the U.S.	uals in the U.S.	r		2008
Department of the Treasury Internal Revenue Service	► Comp	<ul><li>Complete if the organization answered "Yes," on Form 990, Part IV, lines 21 or 22.</li><li>Attach to Form 990.</li></ul>	n answered "Yes," on F ▶ Attach to Form 990.	" on Form 990, Pe n 990.	art IV, lines 21 or 22.		SOpen to Publication 1985
Name of the organization NATIONAL DEFENSE		INDUSTRIAL A	ASSOCIATION	Z	ļ		Employer identification number 53 – 0196547
Part I General Information on Grants	and Assistance						
1 Does the organization maintain records to substantiate the amount	s to substantiate th		or assistance, the	grantees' eligibility	/ for the grants or ass	of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection	
criteria used to award the grants or assistance?  2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.	sistance? procedures for mon	itoring the use of grant	funds in the United	d States.		٠	X Yes No
Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any	o Governments an	d Organizations in the	United States. C	omplete if the orga	nization answered "Y	es" on Form 990, Part	IV, line 21, for any
recipient that received more than \$5,000. Check this box if no one recipient raceived more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed	\$5,000. Check th	s box if no one recipien	it received more th	an \$5,000. Use Pa	irt IV and Schedule I-1	(Form 990) if addition	al space is needed
1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(·1) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NDIA CENTRAL PLORIDA CHAPTER PO BOX 780263 ORLANDO, PL 32878	53-0196547	501(C)(3)	11 513.	O			NTSA SCHOLARSHIP FUND
				i			
2 Enter total number of section 501(c)(3) and government organizations	and government o	rganizations					<b>♣</b>
٦,	INS						.0
LRA FOR Privacy Act and Paperwork Reduction Act Notice, see the	uction Act Nouce,	, see the instructions for Form 990.	ior Form 990.				Schedule I (Form 990) 2008

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Schedule I (Form 990) 2008 NATIONAL DEFENSE INDUSTRIAL ASSOCIATION

Part III | Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.

Use Schedule I:1 (Form 990) if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
CHAPTER SCHOLARSHIPS	0	16,630.	0		
SKIBBIE SCHOLARSHIP	ম	10,000.	o		
I/ITSEC SCHOLARSHIP	rf	10,000.	0.		
MOSELEY AWARD	1	1,000.	.0		
POLK AWARD	7	1,000.	0		
Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.	de the informatio	n required in Part I, I	line 2, and any other	additional information.	
SCHEDULE I, PART I, LINE 2: ZERNOW	FUND AND	D CHOU FUND:	вотн	RECOGNITION	
AWARDS ARE DECIDED AFTER REVIEW OF	THE	PAPERS PRESENTED	ТЕО АТ ТНЕ		
INTERNATIONAL BALLISTICS CONFERENCE.		INTERNATIONAL BALLISTICS		COMMITTEE	
MEMBERS RATE THE PAPERS AND ANNOUNCE	THE	SELECTIONS	AT THE END	OF THE	
CONFERENCE. ZERNOW IS GIVEN FOR THE	BEST	PAPER. CHOU	IS GIVEN TO	TO THE BEST	
YOUNG AUTHOR. THERE WAS NO CONFERENCE	N	2009. THE N	NEXT ONE IS	MAY 2010 IN	
CHINA.			;		

Schedule I (Form 990) 2008

Page 2	
53-0196547	
ASSOCIATION I (Form 990), Part III.)	
INDUSTRIAL ASSOCIATION s in the U.S. (Schedule   (Form 990), Part III.)	
절	
DEFENS	
NATIONAL DEFENSI	
1 (Form 990) 2008 continuation of Grants	
Schedule I-1 (Part II Cor	

(a) Type of grant or assistance (b) Number of (c) Amount of (d) Amount recipients cash grant cash assis	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
сорр амакр	9.	1,800.	0.		
USW FELLOWSHIP AWARD	3.	18,000.	0.		
HORIZONS SCHOLARSHIP AWARD	3.	12,748.	0.		
MARTELL-BUSHNELL AWARD	1.	1,000.	0.		
					Schedule I-1 (Form 990) 2008

SCHOLARSHIPS ARE OFFERED AT A MASTERS LEVEL IN THE AMOUNT \$5,000, AND AT A DOCTORAL LEVEL IN THE AMOUNT OF \$10,000. APPLICANTS MUST BE ENROLLED OR ACCEPTED FOR A FULL-TIME MASTERS OR DOCTORAL PROGRAM IN CERTAIN

DISCIPLINES, BE A US CITIZEN, AND HAVE A STATED INTEREST AND CAREER GOAL IN THE MODELING, SIMULATION & TRAINING SYSTEMS AND/OR EDUCATION INDUSTRY. THE AWARD WILL BE BASED ON STUDENT MERIT AND NEEDS AS DETERMINED FROM THE SUBMITTED APPLICATION DOCUMENTS. IF THE AWARDEE TERMINATES HIS/HER GRADUATE STUDIES AND THERE ARE REMAINING FUNDS, THE INSTITUTION WILL RETAIN SUCH FUNDS FOR AWARD TO ANOTHER STUDENT OF THEIR CHOICE FOLLOWING THE ELIGIBILITY GUIDELINES. A PANEL CONSISTING OF INDIVIDUALS FROM THE MILITARY SERVICES AND PAST AND PRESENT I/ITSEC CHAIRS DETERMINE THE SELECTION.

MOSELEY FUND: THIS RECOGNITION AWARD, THE WILLIAM R. MOSELEY AWARD, IS FOR EXCELLENCE IN MUNITIONS MANAGEMENT AND IS PRESENTED TO AN INDIVIDUAL WITHIN THE UNITED STATES AMMUNITION COMMUNITY FOR OUTSTANDING ACHIEVEMENT IN THE MUNITIONS FIELD. NOMINATIONS ARE SOLICITED FROM ICAP MEMBERS (SERVICE MUNITIONS SUPERVISORS OF HEADQUARTERS, MUNITIONS PLANTS, DEPOTS, LABORATORIES, AND PROVING GROUNDS). THE ICAP AWARDS PANEL MAKES ITS DECISION BASED ON ITS VIEW OF WHO HAS MADE THE GREATEST OVERALL CONTRIBUTION TO THE MUNITIONS PROGRAM DURING THAT YEAR. THE AWARDEE RECEIVES NATIONAL RECOGNITION AT THE MUNITIONS EXECUTIVE SUMMIT AND AN HONORARIUM OF \$1,000.

POLK FUND: THE LOUIS F. POLK AWARD IS TO ENCOURAGE EXCELLENCE IN THE FIELD OF MILITARY LEADERSHIP, SCIENCE AND EDUCATION AND IS PRESENTED TO RECOGNIZE OUTSTANDING PERFORMANCE OF OFFICERS ATTENDING THE AIR FORCE INSTITUTE OF TECHNOLOGY. THE AFIT SENIOR STAFF SUBMITS THE NAMES OF AWARDEES TO NDIA FOR PRESENTATION OF A \$500 US SAVINGS BOND AND A COMPLIMENTARY THREE YEAR NDIA MEMBERSHIP.

CODD FUND: THE COLONEL LEO A. CODD MEMORIAL AWARD IS PRESENTED TO RECOGNIZE EXCELLENCE IN JUNIOR OFFICERS FROM THE VARIOUS SERVICES WHO ARE INSTRUCTORS IN THE ROTC PROGRAMS ACROSS THE COUNTRY. EACH SERVICE HAS COMPLETE LATITUDE IN THE METHOD AND CRITERIA BY WHICH THE UP TO NINE AWARD WINNERS ARE SELECTED AND SUBMITTED TO NDIA BY THE PENTAGON OSD ACCESSION POLICY OFFICE. AWARDEES RECEIVE A US SAVINGS BOND AND A COMPLIMENTARY THREE YEAR NDIA MEMBERSHIP.

HARRIS FUND: THE HUBERT D. HARRIS MEMORIAL SCHOLARSHIP PROVIDES FINANCIAL ASSISTANCE TO SELECTED INDIVIDUALS WHO ARE PURSUING OR PLAN TO PURSUE A COLLEGE DEGREE IN ENGINEERING OR TECHNICAL FIELDS BASED ON LEADERSHIP, PERSONAL CHARACTER, ACADEMIC ACHIEVEMENT, AND INTEREST IN ENGINEERING, OR OTHER TECHNICAL FIELDS. APPLICANTS MUST BE US CITIZENS AND HIGH SCHOOL GRADUATES OR SENIORS AT THE TIME OF APPLICATION. THE NDIA TARGETS, RANGES AND UAV DIVISION'S SCHOLARSHIP COMMITTEE EVALUATES APPLICATIONS BASED ON LEADERSHIP ABILITIES, EXTRACURRICULAR ACTIVITIES, ACADEMIC ACHIEVEMENT, OTHER NOTEWORTHY ACCOMPLISHMENTS, THE COUNSELOR'S RECOMMENDATION AND THE APPLICANT'S ESSAY ON EDUCATIONAL AND CAREER OBJECTIVES. THE DIVISION EXECUTIVE COMMITTEE THEN MAKES THE FINAL DECISION ON THE NUMBER AND AMOUNT OF SCHOLARSHIPS TO BE AWARDED. SHOULD A RECIPIENT TRANSFER TO ANOTHER SCHOOL BEFORE USING ALL AVAILABLE FUNDS, REMAINING FUNDS MAY BE TRANSFERRED BY THE FINANCIAL AID OFFICE TO THE NEW SCHOOL OF THE STUDENT'S CHOICE. SHOULD THE RECIPIENT CEASE TO ATTEND CLASSES AT THE SCHOOL OF CHOICE AND NOT TRANSFER TO ANOTHER SCHOOL, ANY MONEY REMAINING IN THE SCHOLARSHIP GRANT SHALL BE APPLIED TO THE COLLEGE'S GENERAL SCHOLARSHIP FUND.

GOLLOBIN FUND: THE LEONARD P. GOLLOBIN SCHOLARSHIP WAS INSTITUTED TO DIRECT

STUDENTS DEVELOPING THEIR TECHNICAL TALENTS INTO THE DEFENSE INDUSTRY. THE SCHOLARSHIP IS TO PROVIDE FINANCIAL SUPPORT FOR THOSE SEEKING ADVANCED DEGREES AND A PATH TO LEVERAGE THEIR TECHNICAL COMPETENCE AND COMMITMENT TO STRENGTHEN OUR NATION'S DEFENSES. EACH RECIPIENT WILL BE REQUIRED TO COMPLETE ONE YEAR OF EMPLOYMENT WITHIN AN NDIA MEMBER DEFENSE INDUSTRY COMPANY AND ACTIVELY PARTICIPATE IN THE NDIA SCIENCE, TECHNOLOGY, ENGINEERING, AND MATH (STEM) DEVELOPMENT INITIATIVES. APPLICANTS WILL BE CONSIDERED BASED ON THE BASIC APPLICATION, THE ESSAY RESPONSE, LETTERS OF RECOMMENDATION, AND SCHOOL TRANSCRIPTS. WHILE FINANCIAL NEED IS NOT A MAJOR CONSIDERATION, IT CAN BE INCLUDED IF THE US DEPARTMENT OF EDUCATION FEDERAL STUDENT AID FORM IS SUBMITTED. APPLICANTS MUST HAVE GRADUATED (OR EXPECT TO GRADUATE WITHIN SIX MONTHS) WITH A MS, MA, BS, OR BA DEGREE IN A SCIENCE, TECHNOLOGY, ENGINEERING OR MATHEMATICS (STEM) FIELD IN GOOD STANDING FROM A COLLEGE OR UNIVERSITY AND BEEN ACCEPTED INTO A GRADUATE PROGRAM FOR THE NEXT SEMESTER/QUARTER REGISTRATION PERIOD FOLLOWING SUBMITTING THE APPLICATION. THIS SCHOLARSHIP WILL BE CONSIDERED AN INTEREST-FREE LOAN UNTIL THE THREE YEARS OF SERVICE IS COMPLETED IN THE DEFENSE INDUSTRY EMPLOYMENT SECURED AFTER GRADUATION. RECIPIENTS WILL BE REQUIRED TO SIGN A LENDING INSTITUTION DOCUMENT OUTLINING REPAYMENT TERMS IF THE TERMS OF THE PROGRAM ARE NOT MET WITHIN A STATED PERIOD OF TIME. APPLICATIONS ARE REVIEWED BY THE NDIA STEM DIVISION WITH FINAL APPROVAL OF THE DIVISION'S EXECUTIVE COMMITTEE.

UNDERSEA WARFARE FUND: THE NDIA UNDERSEA SYSTEMS WARFARE DIVISION (USWD)

UNIVERSITY FELLOWSHIP FUND IS TO FUND SCHOLARSHIPS FOR DOCTORAL CANDIDATES

IN SCIENCE AND ENGINEERING RELATED TO UNDERSEA WARFARE AT THE UNIVERSITY OF

TEXAS AUSTIN, THE PENNSYLVANIA STATE UNIVERSITY AT STATE COLLEGE, AND THE

UNIVERSITY OF WASHINGTON SEATTLE. SPECIFIC ELIGIBILITY RULES FOR THE

FELLOWSHIP ARE ESTABLISHED AT THE PARTICIPATING UNIVERSITIES, WHICH FORWARD CANDIDATES TO THE DIRECTOR OF APPLIED RESEARCH LABORATORIES AT THE UNIVERSITY OF TEXAS WITH THEN REVIEW AND APPROVAL BY UNDERSEA WARFARE EXECUTIVE BOARD. THE FELLOWSHIP IS NORMALLY FOR ONE-YEAR NOT TO EXCEED IN-STATE TUITION COSTS AND FEES, EXTENDIBLE TO A SECOND YEAR BASED ON STUDENT PERFORMANCE.

LAP, ROTC, ALDEN, INVESTMENT MANAGEMENT, DEFENSE INDUSTRY AWARD, AND

NORMAN: THESE FUNDS ARE NON-OPERATING AS TO AWARD OR SCHOLARSHIP

ACTIVITIES.

HORIZONS SCHOLARSHIP: THE SCHOLARSHIP IS INTENDED TO PROVIDE FINANCIAL

ASSISTANCE TO FURTHER EDUCATIONAL OBJECTIVES OF WOMEN WHO ARE US CITIZENS

EITHER EMPLOYED OR PLANNING CAREERS IN DEFENSE OR NATIONAL SECURITY AREAS

(THIS IS NOT LAW ENFORCEMENT OR CRIMINAL JUSTICE). THE AMOUNT OF THE AWARDS

VARIES EACH YEAR. THE APPLICANT MUST BE CURRENTLY ENROLLED EITHER PART OR

FULL TIME AT AN ACCREDITED UNIVERSITY OR COLLEGE WITH A MINIMUM GRADE POINT

AVERAGE OF 3.25. AWARDS ARE BASED ON ACADEMIC ACHIEVEMENT, PARTICIPATION IN

DEFENSE AND NATIONAL SECURITY ACTIVITIES, FIELD OF STUDY, WORK EXPERIENCE,

STATEMENTS OF OBJECTIVES, RECOMMENDATIONS, AND FINANCIAL NEED. A PANEL OF

JUDGES, COMPOSED OF WID (NDIA AFFILIATE) MEMBERS, CONSIDERS APPLICATIONS

AND MAKES AWARDS ONCE EACH YEAR.

SKIBBIE SCHOLARSHIP: THE SCHOLARSHIP IS INTENDED TO SUPPORT ONE OR MORE

ADVANCED GRADUATE STUDENT(S) IN ENGINEERING, SCIENCE, OR MANAGEMENT, WITH

THE TOTAL AVAILABLE FOR AWARD BEING \$10,000. THE APPLICANT MUST BE ENROLLED

OR ACCEPTED FOR A FULL-TIME MASTERS OR DOCTORAL PROGRAM IN ENGINEERING, THE

SCIENCES OR MANAGEMENT AS RELATED TO THE NDIA MISSION, BE A US CITIZEN, AND

## **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

2008

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Department of the Treasury Internal Revenue Service

Name of the organization ► Attach to Form 990. To be completed by organizations that answered "Yes" to Form 990, Part IV, line 23.

NATIONAL DEFENSE INDUSTRIAL ASSOCIATION

Employer identification number 53-0196547

P	art I Questions Regarding Compensation						
			Yes	No			
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,	2.5		3.40			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.		37	1772			
	First-class or charter travel Housing allowance or residence for personal use	1 .	~~				
	Travel for companions Payments for business use of personal residence	135	, ***	1. 3			
	Tax indemnification and gross-up payments  Health or social club dues or initiation fees	13.5	507.				
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)	173	3, 1				
		13.3	Ž-1	200			
ь	If line 1a is checked, did the organization follow a written policy regarding payment or reimbursement or provision		~ <u></u>				
	of all of the expenses described above? If "No," complete Part III to explain	1b		Ė			
2							
	trustees, and the CEO/Executive Director, regarding the items checked in line 1a?						
		2	trj"	\-# <u>}</u>			
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's		0.5	77.77			
_	CEO/Executive Director. Check all that apply.	x,	. الحج ج				
	X Compensation committee X Written employment contract	- 16.4 - 13.4		3			
	Independent compensation consultant  Independent compensation consultant  Independent compensation consultant	143	1	133			
	X Form 990 of other organizations  X Approval by the board or compensation committee	1 2 4	7	た獣			
	Table 1 of the organizations		1	1			
		1					
А	During the year, did any person listed in Form 990, Part VII, Section A, line 1a:	Juvis?	\$7.55 \$1.55	, ŧ			
٠,	Receive a severance payment or change of control payment?	4a	, ,	Х			
b		4b		X			
	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X			
·	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each term in Part iii.	1 -	12.3	7.5			
	These to any of lines 44-0, list the persons and provide the applicable amounts for each term in Fart III.	1.50 h					
	Only E01(a)(2) and E01(a)(4) organizations must complete lines E-9	3	\$ 3	ş.Ç.,			
5	Only 501(c)(3) and 501(c)(4) organizations must complete lines 5-8.  For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation	1		323			
3		37.3	4	1. 3			
_	contingent on the revenues of: The organization?	5a		X			
	Any related organization?	5b		X			
	If "Yes," to line 5a or 5b, describe in Part III.	1 - 1/2	50.5				
_	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation	1879	in a	ď			
6	•	5 .0		12.			
_	contingent on the net earnings of:	60	- 72, 1	X			
	The organization?	6a 6b		X			
D	Any related organization?	474	- 30 [	<u> </u>			
7	If "Yes" to line 6a or 6b, describe in Part III.		<i>;</i> · · ·	كئر			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments	,		Х			
	not described in lines 5 and 6? If "Yes," describe in Part III	7					
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			v			
	initial contract exception described in Regs. section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		X			

Schedule J (Form 990) 2008 NATIONAL DEFENSE INDUSTRIAL ASSOCIATION 53-0196547

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

		(B) Breakdown of W	V-2 and/or 1099-MISC compensation	SC compensation	(0)	(D)	(E)	(F)
(A) Name		(i) Base compensation	(ii) Bonus & incentive	(iii) Other compensation	compensation	nontaxable benefits	(B)(i)-(D)	reported in prior
			compensation	, ,				Form 990-EZ
	Ξ	174,990.	258,235.	30,559.	40,602.	5,460.	509,846.	0
BRONISLAW PROKUSKI, JR.	⊞	0						0
1	Ξ	346,486.	445,540.	131,043.	30,470.	5,460.	958,999.	0
LAWRENCE P. FARRELL, JR. (ii)	▣	0		0				0
HOMOGRAPH A CTIVA	€ €	117,250.	31,969.	0	34,500.	10,716.	194,435.	0
E. Cheesebrough	<b>E</b> :	000		Ļ	,	- 1	i i	0
FREDERICK L. LEWIS	≘ ≘	109,998.	133,518.	30,159.	25,631.	5,460.	364,766.	00
	ε	160,763.	82,998.	22,748.	31,334.	5,460.	303,303.	0
BARRY D. BATES	Ξ	0		0		[ [	i I	0.
	Ξ	108,072.	48,718.	0	31,700.	5,456.	193,946.	0
SANDRA I. ERWIN	Ξ					- 1		0.
OF VONCENTOM R PRIMET	8	129,917.	50,869.	9,366.	30,044.	5,460.	225,656.	0
		103 059	20 038		21 070	0 2 7	0	
DINO K. PIGNOTTI	3.8	.00,001	?		7	0,03/	104,813.	
	Ξ	141,773.	0	13,418.	30,035.	2,500.	187,726.	0
PETER M. STEFFES	Ξ			0		0	0	0
	Ξ	80,304.	37,000.		30,575.	5,460.	153,339.	0
SAMUEL CAMPAGNA	≣	0						0
אמממטא	€ :	122,936.	57,200.	0	36,141.	10,716.	226,993.	0
THOMAS NORDSI			ŀ	0	(	- 1		0.
באנואשט ד. ההוססמ	≘ §	101,411.	17,000.	0	24,835.	12,795.	156,041.	0
O. NEWDAL		00000			- 1	- 1		0
awong Hiod d	Ξ.	90,00	00,000		.6/0,42	5,460.	1/9,439.	0
ROOLSTONE		0007 404	\ \ \				- 1	0
SOCITION NESES	3	00	34,500.	0	30,685.	5,456.	1/8,329.	0
		5	0	0	0	0	0	0
	<u> </u>							
	ε							
	▣							

Schedule J (Form 990) 2008

## **Continuation Sheet for Form 990**

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

▶ Attach to Form 990 to list additional information for Form 990, Part VII, Section A, line 1a.

Inspection....

			_					ASSOCIATION	Employer Identr 53-019	6547
Part I Continuation of Officers, D		ust	tee			En	nple			
(A) Name and Title	(B) Average hours	(c	heck	Pos	C) ition that		oly)	( <b>D)</b> Reportable compensation	<b>(E)</b> Reportable compensation	(F) Estimated amount of
	per week	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
DAVID E. CHEESEBROUGH PRESIDENT, AFEI	40.00			х			_	149,219.	0.	45,216.
FREDERICK L. LEWIS PRESIDENT, NTSA	40.00			х				333,675.	0.	31,091.
BARRY D. BATES VICE PRESIDENT	40.00			х				266,509.	0.	36,794.
SANDRA I. ERWIN VICE PRESIDENT	40.00			х				156,790.	0.	37,156.
JAMES E. MCINERNEY, JR. VICE PRESIDENT DINO K. PIGNOTTI	40.00			х			_	190,152.	0.	35,504.
VICE PRESIDENT PETER M. STEFFES	40.00		ļ	х	_	_	_	125,097.	0.	39,716.
VICE PRESIDENT SAMUEL CAMPAGNA	40.00			х				155,191.	0.	32,535.
ASSISTANT VICE PRESIDENT THOMAS NORDBY	40.00			_	x		_	117,304.	0.	36,035.
ASSISTANT VICE PRESIDENT SCOTT J. REKDAL	40.00			_	х	<u> </u>	_	180,136.	0.	46,857.
ASSISTANT VICE PRESIDENT DONALD B. ROULSTONE	40.00				x			118,411.	0.	37,630.
ASSISTANT VICE PRESIDENT E. RICHARD TAYLOR	40.00				х			149,304.	0.	30,135.
CONTROLLER MICHAEL A. DAUTH	40.00				x		_	112,581.	0.	30,071.
DIRECTOR LUELLEN HOFFMAN	40.00					х	_	109,786.	0.	28,251.
DIRECTOR SASAN OGHLIDOS	40.00					х	_	106,997.	0.	27,865.
DIRECTOR	40.00					Х		142,188.	0.	36,141.
	-	<u></u>							<del></del>	

Department of the Treasury Internal Revenue Service

## **Supplemental Information to Form 990**

➤ Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

2008
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Inspection

Name of the organization

NATIONAL DEFENSE INDUSTRIAL ASSOCIATION

Employer identification number 53-0196547

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

ADVOCATE CUTTING EDGE TECHNOLOGY AND SUPERIOR WEAPONS, EQUIPMENT,

TRAINING, AND SUPPORT FOR THE WAR-FIGHTER AND FIRST RESPONDER; TO

PROMOTE A VIGOROUS, RESPONSIVE GOVERNMENT - INDUSTRY NATIONAL SECURITY

TEAM; AND TO PROVIDE LEGAL AND ETHICAL FORUMS FOR THE EXCHANGE OF

INFORMATION BETWEEN INDUSTRY AND GOVERNMENT ON NATIONAL SECURITY

ISSUES.

FORM 990, PART VI, SECTION A, LINE 1: THE EXECUTIVE COMMITTEE SHALL

CONSIST OF THE CHAIRMAN AND VICE CHAIRMAN OF THE BOARD OF DIRECTORS, THE

IMMEDIATE PAST CHAIRMAN, AND THREE ADDITIONAL MEMBERS ELECTED BY THE BOARD

OF DIRECTORS FOR A TERM OF OFFICE OF ONE YEAR. THE EXECUTIVE COMMITTEE

SHALL HAVE AND EXERCISE THE AUTHORITY OF THE BOARD OF DIRECTORS IN THE

MANAGEMENT OF THE ASSOCIATION, EXCEPT THE AUTHORITY TO ADOPT AMENDMENTS TO

THESE BY-LAWS. IN ADDITION, IT SHALL REVIEW ALL NEW REGULAR, INTERNATIONAL

AND ASSOCIATE CORPORATE MEMBERSHIP APPLICATIONS AT EACH OF ITS REGULAR

MEETINGS.

FORM 990, PART VI, SECTION A, LINE 6: THE ASSOCIATION HAS THREE CLASSES
OF MEMBERSHIP: INDIVIDUAL, CORPORATE, AND ALLIED.

INDIVIDUAL MEMBERSHIP SHALL BE EITHER REGULAR, LIFE, STUDENT, OR HONORARY,

AS DESCRIBED BELOW. INDIVIDUAL MEMBERS MUST BE UNITED STATES CITIZENS.

INDIVIDUAL MEMBERS SHALL BE ENTITLED TO VOTE AS A MEMBER OF ONE OF THE

ASSOCIATION'S CHAPTERS ONLY ON MATTERS AFFECTING THE CHAPTER.

(A) REGULAR MEMBERSHIP IS OPEN TO THOSE INDIVIDUALS WHO DO NOT QUALIFY FOR LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule O (Form 990) 2008

Department of the Treasury Internal Revenue Service

## Supplemental Information to Form 990

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Name of the organization

NATIONAL DEFENSE INDUSTRIAL ASSOCIATION

Employer identification number 53-0196547

ANY OTHER TYPE OF INDIVIDUAL MEMBERSHIP; (B) LIFE MEMBERSHIP IS OPEN TO
INDIVIDUAL MEMBERS UPON PAYMENT OF LIFE-TIME MEMBERSHIP DUES; (C) STUDENT
MEMBERSHIP IS OPEN TO STUDENTS IN COLLEGES AND TECHNICAL SCHOOLS; AND
(D)HONORARY MEMBERSHIP IS CONFERRED IN THE DISCRETION OF THE BOARD OF
DIRECTORS OR THE EXECUTIVE COMMITTEE ON THOSE WHO HAVE RENDERED MERITORIOUS
SERVICE IN THE CAUSE OF DEFENSE PREPAREDNESS AND NATIONAL SECURITY.
HONORARY MEMBERS WILL PAY NO DUES.

CORPORATE MEMBERS SHALL BE TERMED REGULAR CORPORATE MEMBERS. REGULAR CORPORATE MEMBERSHIP IS OPEN TO ALL BUSINESSES, INCLUDING PARTNERSHIPS, SOLE PROPRIETORSHIPS, CORPORATIONS, FIRMS, EDUCATIONAL INSTITUTIONS, FOUNDATIONS, ASSOCIATIONS, AND COMPONENTS THEREOF (HEREINAFTER REFERRED TO AS "CORPORATIONS") ORGANIZED OR OTHERWISE CHARTERED WITHIN THE UNITED STATES. A KEY REPRESENTATIVE, EMPOWERED TO SPEAK (VOTE) FOR HIS OR HER CORPORATION ON MATTERS AFFECTING THE ASSOCIATION AS A WHOLE (HEREINAFTER REFERRED TO AS "KEY REPRESENTATIVE") WILL BE DESIGNATED BY EACH REGULAR CORPORATE MEMBER. REGULAR CORPORATE MEMBERS SHALL HAVE THE RIGHT TO NOMINATE EMPLOYEES TO REGULAR MEMBERSHIP IN THE ASSOCIATION, THE TOTAL NUMBER OF SUCH MEMBERSHIPS TO BE RELATED TO THE ANNUAL MEMBERSHIP DUES OF THE REGULAR CORPORATE MEMBER, AS MAY BE PRESCRIBED BY THE BOARD OF DIRECTORS OR THE EXECUTIVE COMMITTEE. SUCH MEMBERS SHALL NOT BE REQUIRED TO PAY INDIVIDUAL MEMBERSHIP DUES.

ALLIED MEMBERSHIP SHALL BE EITHER INDIVIDUAL OR CORPORATE AS DESCRIBED BELOW.

(A) ALLIED INDIVIDUAL MEMBERSHIP MAY BE CONFERRED BY THE PRESIDENT OF THE

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule O (Form 990) 2008
832211
12-18-08

Department of the Treasury Internal Revenue Service

## Supplemental Information to Form 990

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Name of the organization

NATIONAL DEFENSE INDUSTRIAL ASSOCIATION

Employer identification number 53-0196547

ASSOCIATION ON INDIVIDUALS WHO ARE CITIZENS OF: (1) NATIONS BELONGING TO THE NATO ALLIANCE; (2) JAPAN, AUSTRALIA, OR NEW ZEALAND; (3) NATIONS WITH WHICH THE UNITED STATES MAINTAINS A RECIPROCAL PROCUREMENT AGREEMENT; (4) NATIONS WITH WHICH THE UNITED STATES DEPARTMENT OF DEFENSE HAS SPECIFICALLY REQUESTED THE ASSOCIATION TO CONDUCT MEETINGS AND ENHANCE COMMUNICATIONS ON AN INDUSTRY-TO-INDUSTRY BASIS. ALLIED INDIVIDUAL MEMBERS MAY PARTICIPATE AS INDIVIDUAL NON-VOTING MEMBERS IN THE ACTIVITIES OF THE CHAPTERS, SUBJECT TO ANY RESTRICTIONS THAT MAY BE PLACED ON SUCH PARTICIPATION BY THE UNITED STATES GOVERNMENT. IN THE CASE OF CHAPTERS LOCATED OUTSIDE THE FIFTY STATES, ALLIED MEMBERS MAY PARTICIPATE AS INDIVIDUAL VOTING MEMBERS IN THE ACTIVITIES OF THOSE CHAPTERS.

(B) ALLIED CORPORATE MEMBERSHIP MAY BE CONFERRED BY THE PRESIDENT OF THE ASSOCIATION ON CORPORATIONS WHICH ARE CHARTERED AND CONTROLLED UNDER THE LAWS OF: (1) NATIONS BELONGING TO THE NATO ALLIANCE; (2) JAPAN, AUSTRALIA,

(B) ALLIED CORPORATE MEMBERSHIP MAY BE CONFERRED BY THE PRESIDENT OF THE ASSOCIATION ON CORPORATIONS WHICH ARE CHARTERED AND CONTROLLED UNDER THE LAWS OF: (1) NATIONS BELONGING TO THE NATO ALLIANCE; (2) JAPAN, AUSTRALIA, OR NEW ZEALAND; (3) NATIONS WITH WHICH THE UNITED STATES MAINTAINS A RECIPROCAL PROCUREMENT AGREEMENT; (4) NATIONS WITH WHICH THE UNITED STATES DEPARTMENT OF DEFENSE HAS SPECIFICALLY REQUESTED THE ASSOCIATION TO CONDUCT MEETINGS AND TO ENHANCE COMMUNICATIONS ON AN INDUSTRY-TO-INDUSTRY BASIS.

ALLIED CORPORATE MEMBERS SHALL HAVE THE RIGHT TO NOMINATE A DESIGNATED NUMBER OF EMPLOYEES AS THEIR REPRESENTATIVES TO RECEIVE ALL BENEFITS OF ALLIED INDIVIDUAL MEMBERS. SUCH MEMBERS SHALL NOT BE REQUIRED TO PAY INDIVIDUAL MEMBERSHIP DUES.

FORM 990, PART VI, SECTION A, LINE 7A: THE ASSOCIATION'S BOARD OF

DIRECTORS ARE ELECTED BY A MAJORITY VOTE FROM THE FOLLOWING ELECTORS: THE

PRESIDENT OF EACH CHAPTER IN THE FIFTY STATES SHALL BE AN ELECTOR WHO SHALL

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule O (Form 990) 2008

Department of the Treasury Internal Revenue Service

## **Supplemental Information to Form 990**

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NATIONAL DEFENSE INDUSTRIAL ASSOCIATION

Employer identification number 53-0196547

HAVE ONE VOTE FOR EACH 100 INDIVIDUAL MEMBERS OF THE CHAPTER, OR A PORTION

THEREOF. THE CHAIRMAN OF EACH DIVISION SHALL BE AN ELECTOR WHO SHALL HAVE

ONE VOTE. THE KEY REPRESENTATIVE OF EACH REGULAR CORPORATE MEMBER SHALL BE

AN ELECTOR WHO SHALL HAVE ONE VOTE.

FORM 990, PART VI, SECTION A, LINE 10: FORM 990, PART VI, SECTION A, LINE

10: THE FORM 990 WAS PREPARED BY AN INDEPENDENT ACCOUNTING FIRM AND WAS

PROVIDED PRIOR TO FILING TO THE NDIA BOARD OF DIRECTORS FOR THEIR

INFORMATION AND REVIEW ON FEBRUARY 23, 2010. AT THE SAME TIME, A DETAILED

REVIEW WAS CONDUCTED BY THE NDIA TREASURER, THE NDIA PRESIDENT, THE NDIA

VICE PRESIDENT FOR BUSINESS OPERATIONS (FINANCE), THE NDIA CONTROLLER, AND

THE NDIA EXECUTIVE COMMITTEE WHICH HAS BOARD AUTHORITY DESIGNATED TO IT.

ALL PARTIES WERE ABLE TO ASK QUESTIONS AND REQUEST CHANGES TO THE FORM 990

PRIOR TO FILING WITH THE IRS.

FORM 990, PART VI, SECTION B, LINE 12C: EACH BOARD MEETING BEGINS WITH A REVIEW OF A CHART OUTLINING THE CONFLICT OF INTEREST POLICY AND THE BOARD CHAIRMAN CALLING FOR ANY DISCLOSURES. THE POLICY IS ALSO OUTLINED IN THE DIRECTOR'S HANDBOOK, WHICH EACH BOARD MEMBER RECEIVES. BOARD MEMBERS, OFFICERS, AND INDIVIDUALS HOLDING STAFF EXECUTIVE POSITIONS ARE REQUIRED TO COMPLETE DISCLOSURE FORMS ANNUALLY AT THE BEGINNING OF EACH FISCAL YEAR, LISTING ALL INTERESTS WHICH EITHER DO, OR POTENTIALLY COULD REPRESENT A CONFLICT OF INTEREST. OFFICERS AND THOSE INDIVIDUALS HOLDING EXECUTIVE POSITIONS ARE REQUIRED TO UPDATE THEIR DISCLOSURE FORMS THROUGHOUT THE YEAR SHOULD CIRCUMSTANCES CHANGE. THE DISCLOSURE FORM IS A THREE PART FORM: THE

Department of the Treasury Internal Revenue Service **Supplemental Information to Form 990** 

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Employer identification number 53-0196547

(RELEVANT BEING THOSE RELATIONSHIPS RELATED TO THE INTERESTS AND ACTIVITIES

OF NDIA AND ITS AFFILIATES); THE SECOND SECTION REQUESTS DISCLOSURE OF

RELEVANT FINANCIAL, COMMERCIAL OR OTHER ORGANIZATIONAL RELATIONSHIPS; AND

THE FINAL SECTION REQUESTS A CATEGORY LISTING OF RELATIONSHIPS TO BE

DISCLOSED AS APPROPRIATE. ANY ISSUES RAISED WOULD BE PRESENTED TO THE

PRESIDENT AND CEO OF NDIA; SUBSEQUENTLY TO THE NDIA FINANCE COMMITTEE

CHAIRMAN AND THE NDIA BOARD EXECUTIVE COMMITTEE FOR APPROPRIATE ACTION. ALL

POTENTIAL AND ACTUAL CONFLICTS AND PROCEEDINGS ARE NOTED IN THE MEETING

MINUTES.

FORM 990, PART VI, SECTION B, LINE 15: THE COMPENSATION FOR THE PRESIDENT & CEO OF NDIA, LAWRENCE P. FARRELL, JR., LT GEN USAF (RET), IS UNDER CONTRACT AS SIGNED BY THE CHAIRMAN, NDIA, THE LAST REVISION BEING IN APRIL, 2009.

THE PRESIDENT'S BASE COMPENSATION IS REVIEWED ON AN ANNUAL BASIS BY THE NDIA COMPENSATION COMMITTEE AS PART OF ITS REVIEW OF THE INCENTIVE AWARDS

JUSTIFICATIONS AS PRESENTED TO IT AND SUBSEQUENTLY BY THE NDIA EXECUTIVE

COMMITTEE AT THE FALL NDIA BOARD AS PART OF THE EXECUTIVE COMMITTEE MEETING AGENDA FOLLOWING THE BOARD MEETING IN EXECUTIVE SESSION, WITH GENERAL COUNSEL PARTICIPATING. THE MOST RECENT REVIEW WAS IN NOVEMBER, 2009.

THE JUSTIFICATION PACKAGE PRESENTED TO BOTH COMMITTEES INCLUDES SURVEY

COMPENSATION DATA PRIMARILY THAT OF PRM CONSULTING GROUP WHICH DOES

EXTENSIVE SURVEYS OF THE NON-PROFIT INDUSTRY.

Department of the Treasury Internal Revenue Service

## **Supplemental Information to Form 990**

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NATIONAL DEFENSE INDUSTRIAL ASSOCIATION

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THERE HAS BEEN NO CHANGE IN THE PRESIDENT'S BASE COMPENSATION FOR THE LAST THREE YEARS.

THE COMPENSATION OF THE OTHER OFFICERS IS REVIEWED ON AN ANNUAL BASIS BY
THE NDIA PRESIDENT AND THE NDIA COMPENSATION COMMITTEE AS PART OF ITS
REVIEW OF THE INCENTIVE AWARDS JUSTIFICATIONS AS PRESENTED TO IT AND
SUBSEQUENTLY BY THE NDIA EXECUTIVE COMMITTEE AT THE FALL NDIA BOARD AS PART
OF THE EXECUTIVE COMMITTEE MEETING AGENDA FOLLOWING THE BOARD MEETING IN
EXECUTIVE SESSION, WITH GENERAL COUNSEL PARTICIPATING. THE JUSTIFICATION
PACKAGE PRESENTED TO BOTH COMMITTEES INCLUDES SURVEY COMPENSATION DATA
PRIMARILY THAT OF PRM CONSULTING GROUP WHICH DOES EXTENSIVE SURVEYS OF THE
NON-PROFIT INDUSTRY. THE MOST RECENT REVIEW WAS IN NOVEMBER, 2009 FOR THE
OTHER OFFICERS: AFFILIATE PRESIDENTS, D. CHEESEBROUGH AND F. LEWIS; AND
VICE PRESIDENTS, B. BATES, S. ERWIN, J. MCINERNEY, D. PIGNOTTI, B.PROKUSKI,
AND P. STEFFES.

KEY EMPLOYEES' COMPENSATION IS REVIEWED ON AN ANNUAL BASIS BY THE NDIA

PRESIDENT USING THE APPROPRIATE COMPARABILITY DATA AND INFORMATION FROM

INDIVIDUAL PERFORMANCE INCENTIVE REVIEWS. KEY EMPLOYEE COMPENSATION IS

INDIRECTLY REVIEWED BY NDIA'S FINANCE COMMITTEE AS PART OF THE ANNUAL

BUDGETING PROCESS. THE MOST RECENT REVIEW WAS IN NOVEMBER, 2009 FOR THE KEY

EMPLOYEES: ASSISTANT VICE PRESIDENTS, S. CAMPAGNA, T. NORDBY, S. REKDAL, D.

ROULSTONE, M. DAUTH, S. OGHLIDOS, L. HOFFMANN, AND E. TAYLOR.

FORM 990, PART VI, SECTION C, LINE 19: THE ASSOCIATION MAKES ITS GOVERNING

DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS AVAILABLE

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule O (Form 990) 2008

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12:18-08

Department of the Treasury Internal Revenue Service

## **Supplemental Information to Form 990**

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