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DLN: 93493137016110

Form 990

Department of the Treasury
Internal Revenue Service

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

2008

Open to Public Inspection

		<b>2008 ca</b> pplicable	elendar yea Please	C Name of organization		d ending 09-30-200	19		D Employer i	dentification number
_	lress ch		use IRS label or	EXETER HEALTH RESOURCES  Doing Business As	02-0222126 E Telephone number					
Name change print or type. See									•	
Init	ıal retu	rn	Specific Instruc-	Number and street (or P O b	ox if mail is not de	elivered to street addre	ess) Room	/suite	(603) 580	)-6692 ipts \$ 6,567,882
Ten	minatio	n	tions.	5 ALUMNI DRIVE					d dioss rece	ipts \$ 0,307,002
Am	ended	return		City or town, state or country EXETER, NH 03833	, and ZIP + 4		·			
App	lication	pending		EXETER, NIT 03833						
				ne and address of Principal	l Officer		H(a)	Is thi	•s a group retu	rn for
				CALLAHAN MNI DRIVE				affılıa	tes?	⊤Yes 🔽 No
				R,NH 03833			Н(Б)	Are all	affiliates inclu	ided?
I Tax	x-exem	pt status	<b>▽</b> 501(c)	) ( 3 ) ◀ (insert no )	(a)(1) or	•	]	(If"N	o," attach a li	st See instructions )
J W	eb sit	e: 🟲 WW	/W exeterh	ospital COM			H(c)	Grou	p Exemption N	lumber ►
<b>К</b> Туре	e of org	janization	Corporat	cion trust association ot	ther 🕨		<b>L</b> Year	r of For	mation 1985	<b>M</b> State of legal domicile NH
Pai	rt I	Sum	mary							
	1			ne organization's mission o	r most signific	ant activities				
Governance	See A	ddition	al Data Tab	ole						
Ë	2	Check	this box	if the organization discont	inued its opera	ations or disposed	of more t	han 2	5% of its ass	
5 0	3			members of the governing						313
	4		·	ndent voting members of th	-		b) .	• •		10
<u>~</u>	5			mployees (Part V, line 2a)					5	
Activities &	6 7a			olunteers (estimate if nece ated business revenue from					7	50 a 56,302
Ş	Ь	_		iness taxable income from	•			<b>b</b> 0		
								Prio	or Year	Current Year
	8	Contri	butions and	d grants (Part VIII, line 1h			193,172			
뢀	9								6,498,735	
Revenue	10	Inves	tment incor	me (Part VIII, column (A),	lines 3, 4, and	7d)			733,014	-892,154
Ť	11	Other	revenue (P	art VIII, column (A), lines	5,6d,8c,9c,	10c, and 11e)			460,669	0
	12	Total ( 12)	revenue—a	dd lines 8 through 11 (mus	e		7,885,590	5,174,769		
	13	Grants	and simila	ar amounts paid (Part IX, c	olumn (A ), lıne	s 1-3)			22,200	21,500
	14	Benefi	ts paid to c	or for members (Part IX, co	lumn (A), line 4	4)				0
8	15	Saları 10)	es, other co	ompensation, employee ber	nefits (Part IX,	5 –		4,133,777	4,714,138	
Expenses	16a	Profes	sıonal fund	lraısıng fees (Part IX, colur	mn (A ), line 11	e)				0
ਡੌ	ь	(Total f	undraising ex	penses, Part IX, column (D), line	25 0	)				
_	17	Other	expenses	(Part IX, column (A), lines	11a-11d, 11f-	-24f)			2,833,470	1,383,974
	18			-add lines 13–17 (must eq		e 25, column (A))			6,989,447	6,119,612
. 07	19	Reven	ue less exp	penses Subtract line 18 fro	om line 12				896,143	-944,843
Net Assets or Fund Balances							Be		ng of Year	End of Year
988 988	20			rt X, line 16)					233,296,049	235,202,693
# Fight	21		•	Part X, line 26)				6,954,480	7,888,955	
	22			d balances Subtract line 2	21 from line 20				226,341,569	227,313,738
Par	t II	_	ature Bl							- Alica harak af man langan landar
				егјигу, I declare that I have exam correct, and complete Declaratio						
Please Sign Here		***** Signature of officer Date								
		Signature of officer								
	•		er TREASURE e or print nam							
		IF ¹yρ∈	. or print nam	ic and duc	Ι_	T				W (0 0 5 : )
<b>.</b>		Preparer's signature Michael A Barbarita Date Cheself-emp							Preparer's PTI	N (See Gen Inst )
Paid	. u.al -									
Prepa Use (			ame (or your nployed),	•	EIN Þ					
U36 (	Jilly		and ZIP + 4	40 STARK STREET						
				MANCHESTER, NH 03101						(603) 622-8881
Mayt	he IR	S discus	s this retu	rn with the preparer shown	above? (See ii	nstructions)				▼ Yes

# Part III Statement of Program Service Accomplishments (See the instructions.)

1	Briefly describe the organization's THE MISSION OF EXETER HEALTH PROVISION OF HEALTH SERVICES CARE SERVICES THAT ARE INNOV	RESOURCES IS TO IMP AND INFORMATION TO	THE COMMUN	ITY EXETER HEALTH RESOL	JRCES AND ITS AFFILIATES A		
2	Did the organization under	take any significan	t program se	rvices during the year	which were not listed o	 n	
	the prior Form 990 or 990						▼ No
	If "Yes," describe these ne	ew services on Sche	dule O				
3	Did the organization cease services?			changes in how it coi	nducts any program		√ No
	If "Yes," describe these ch	nanges on Schedule	0				
4	Describe the exempt purposection 501(c)(3) and (4) others, the total expenses	organizations and	4947(a)(1) t	rusts are required to i	eport the amount of gra		
4a	(Code Exeter Health Resources, Inc Inc , a tax-exempt 26-bed sub ServIces, a wellness/fitness ce holding company	acute nursing facility,	Rockingham Vis	upport for Exeter Hospital, siting Nurse and Hospice, Ii	nc , a tax-exempt home hea	acute care hospital	jency, Vx Health
4b	(Code	) (Expenses \$		including grants of \$	) (Revenu	<u> </u>	)
4c	(Code	) (Expenses \$		including grants of \$	) (Revenue	<u> </u>	)
4d	Other program services		•	: <i>t</i>	) (Dayar +		`
4.	(Expenses \$		ing grants of	·	) (Revenue \$		
4e	Total program service ex	penses \$	5,770,93	א mustequal Part IX,	. Lıne 25, column (B).		

Part IV	Checklist of	Required	Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2		No
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	4		No
5	Section $501(c)(4)$ , $501(c)(5)$ , and $501(c)(6)$ organizations. Is the organization subject to the section $6033(e)$ notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I.	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization hold assets in term, permanent,or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Yes	
11	Did the organization report an amount in Part X, lines 10, 12, 13, 15, or 25? If "Yes," complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable	11	Yes	
12	Did the organization receive an audited financial statement for the year for which it is completing this return that was prepared in accordance with GAAP? If "Yes," complete Schedule D, Parts XI, XII, and XIII .	12		No
13	Is the organization a school as described in section $170(b)(1)(A)(II)^{9}$ If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the U S ?	14a		Νo
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the U S ? If "Yes," complete Schedule F, Part $I$	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Part II	15		Νο
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Part III	16		No
17	Did the organization report more than \$15,000 on Part IX, column (A), line 11e? If "Yes," complete Schedule G, Part I	17		No
18	Did the organization report more than \$15,000 total on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		No
21	Did the organization report more than \$5,000 on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Νο
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5? If "Yes," complete Schedule  J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to question 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$			No
b	Did the organization become aware that it had engaged in an excess benefit transaction with a disqualified person from a prior year? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, or substantial contributor, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No

# Part IV Checklist of Required Schedules (Continued)

			Yes	No
28	During the tax year, did any person who is a current or former officer, director, trustee, or key employee			
а	Have a direct business relationship with the organization (other than as an officer, director, trustee, or employee), or an indirect business relationship through ownership of more than 35% in another entity (individually or collectively with other person(s) listed in Part VII, Section A)? If "Yes," complete Schedule L, Part			
		28a		Νo
b	Have a family member who had a direct or indirect business relationship with the organization? <i>If "Yes,"</i> complete Schedule L, Part IV	28b		Νo
c	Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a professional corporation) doing business with the organization? If "Yes," complete Schedule L, Part IV.	28c		Νo
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Νo
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		Νo
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		Νo
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		Νο
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations section 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		Νo
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35	Yes	
36	501(c)(3) organizations Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36	Yes	
37	Did the organization conduct more than 5 percent of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No

Pai	rt V Statements Regarding Other IRS Filings and Tax Compliance			
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal			
	of U.S. Information Returns. Enter -0- if not applicable			
	<b>1a</b> 28			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable			
	<b>1b</b> 0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
22	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax		163	
Za	Statements filed for the calendar year ending with or within the year covered by this			
	return			
b	If at least one is reported in 2a, did the organization file all required federal employment tax returns? <b>Note:</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return.	2b	Yes	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	3a	Yes	
ь	If "Yes," has it filed a Form 990-T for this year? <i>If "No," provide an explanation in Schedule O</i>	3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		Νο
b	If "Yes," enter the name of the foreign country			
	See the instructions for exceptions and filing requirements for <b>Form TD F 90-22.1,</b> Report of Foreign Bank and Financial Accounts.			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Νo
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Νο
c	If "Yes," to 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited	<b></b> _		
	Tax Shelter Transaction?	5c		
6a	Did the organization solicit any contributions that were not tax deductible?	6a		Νo
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization provide goods or services in exchange for any quid pro quo contribution of \$75 or more?	7a		Νo
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to			
	file Form 8282?	7c		Νο
d	If "Yes," indicate the number of Forms 8282 filed during the year			
_	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal			
٠	benefit contract?	7e		No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Νο
g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as			
	required?	7h		
8	Section $501(c)(3)$ and other sponsoring organizations maintaining donor advised funds and section $509(a)(3)$			
	supporting organizations. Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the	_		
	year?	8		
9	Section $501(c)(3)$ and other sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
а	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations Enter			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the			
	year 12b			

8

Section A. Governing Body and Management

No

Νo

Νo

Νo

Νo

Yes

2

3

4

5

6

7a

7Ь

# Part VI Governance, Management, and Disclosure (Sections A, B, and C request information about policies not required by the Internal Revenue Code.)

	For each "Yes" response to lines 2-7 below, and for a "No" response to lines 8 or 9b below processes, or changes in Schedule O. See instructions.	ı, desc	ribe the circumstances,
1a	Enter the number of voting members of the governing body	1a	13
b	Enter the number of voting members that are independent	1b	10

Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any

3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .
	other officer, director, trustee, or key employee?

supervision of officers, affectors of trustees, of key employees to a management company of other person	•
Did the organization make any significant changes to its organizational documents since the prior Form 990 w	as
filed?	

Did the organization become aware during the year of a material diversion of the organization's assets? $\cdot$ .
Does the organization have members or stockholders?
Does the eventuation have members attackholders as ather nevents who may cleat one or many members of the

1	Does the organiza	tion	hav	e mei	mbe	rs, s	stoc	khol	lders	s, or	other	perso	ns wh	o may	elect	one	or	more	mer	nber	soft	:he
	governing body?	•																				
ь	Are any decisions	of t	he a	overr	ıına	bod	v sı	ıbıe	ct to	apr	roval	bv me	mbers	. stoc	khold	lers.	or	other	pers	onsi		

_	an, accesses of the governing boa, subject to approve by members, stockholders, or called persons
	Did the organization contemporaneously document the meetings held or written actions undertaken during the
	year by the following

	year by the following		 	,	,	 	 <b>J</b>	_							
а	the governing body?														

b	each committee with authority to act on behalf of the governing body?	•	•	•	•	•	•	•		
3	Does the organization have local chapters, branches, or affiliates? .									

b	If "Yes," does the organization have written policies and procedures governing the activities of su	ch	cha	pter	s,
	affiliates, and branches to ensure their operations are consistent with those of the organization?	•	•	•	•

10	Was a copy of the Form 990 provided to the organization's governing body before it was filed? All organizations
	must describe in Schedule O the process, if any, the organization uses to review the Form 990

11	Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot	t be	e rea	ache	d at
	the organization's mailing address? If "Yes," provide the names and addresses in Schedule O				

8a	Yes	
8b	Yes	
9a		Νo
9b		
10	Yes	
11		No

Yes

Yes

Yes

#### Section B. Policies

			Yes	No
12a	Does the organization have a written conflict of interest policy? If "No", go to line 13 $\cdot$ .	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision			
а	The organization's CEO, Executive Director, or top management official?	15a	Yes	
b	Other officers or key employees of the organization?	15b	Yes	
	Describe the process in Schedule O			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable Federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

#### Section C. Disclosure

- 17 List the States with which a copy of this Form 990 is required to be filed NH
- Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply own website. I another's website.
- 19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization

KEVIN J O'LEARY 5 ALUMNI DRIVE EXETER,NH 03833 (603) 580-6692

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Use Schedule J-2 if additional space is needed

Check this box if the organization did not compensate any officer, director, trustee or key employee

- \* List all of the organization's **current** officers, directors, trustees (whether individuals or organizations) and key employees regardless of amount of compensation, and current key employees. Enter -0- in columns (D), (E), and (F) if no compensation was paid
- \* List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- \* List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- \* List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

The check this box in the organization and i	·	Posit	(C	) chec	:k al				(E)	(F)
(A) Name and Title	(B) Average hours per week	Individual Trustee or Chrector	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W- 2/1099MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	Estimated amount of other compensation from the organization and related organizations
							_			

# Part VII Continued

			() tion that a			all			(E)	(F)
<b>(A)</b> Name and Title	(B) Average hours per week	St co		(D) Reportable compensation from the organization (W- 2/1099MISC)	Reportable compensation from related organizations (W- 2/1099- MISC)	Estimated amount of other compensation from the organization and related organizations				
			-	$\vdash$			$\vdash$			
			1				-			
							<u> </u>			
1b Total							►	2,660,294	472,629	345,812
2 Total number of individuals (including	those in 1	a) who	recel	ved	mor	e thai	n \$1	00.000 in reportabl	e	

compensation from the organization►13

			Yes	No
3	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3		Νο
4	For any individual listed online 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	4	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? If "Yes," complete Schedule J for such person	5		No

#### **Section B. Independent Contractors**

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	<b>(B)</b> Description of services	<b>(C)</b> Compensation
CAMBRIDGE ASSOCIATES LLC PO BOX 10317 UNIONDALE, NY 11555	INVESTMENT CONSULTANT	146,680
DAVIS MALM & d'AGOSTINE ONE BOSTON PLACE BOSTON, MA 02108	LEGAL FEES	137,810
Total number of independent contractors (including those in 1) who received more than \$	100,000 in compensation	2

from the organization .

Statement of Revenue

				(A) Total Revenue	(B) Related or Exempt Function Revenue	<b>(C)</b> Unrelated Business Revenue	(D) Revenue Excluded from Tax under IRC 512, 513, or 514
ts, grants amounts	1a b c	Federated campaigns 1a  Membership dues					
Contributions, gifts, grants and other similar amounts	d e f	Related organizations 1d Government grants (contributions) 1e All other contributions, gifts, grants, and similar amounts not included above 1f					
Contr	g h	Noncash contributions included in lines 1a-1f \$  Total (Add lines 1a-1f)					
Revenue	2a b c	MANAGEMENT FEES	Business Code 541,610	6,066,923	6,010,621	56,302	
Program Serwce Revenue	d e f	All other program service revenue					
	g 3	Total. Add lines 2a-2f					
	4	Investment income (including divident similar amounts)		500,959			500,959
	5 6a	Royalties	(II) Personal				
	c d	Less rental expenses Rental income or (loss) Net rental income or (loss)					
	7a	Gross amount from sales of assets other than inventory	(II) O ther				
	b c	Less cost or other basis and sales expenses Gain or (loss)  1,393,113  -1,393,113		-1,393,113	-1,393,113		
ás.	d 8a	Net gain or (loss)	. •	-1,393,113	-1,373,113		
Other Revenue		of contributions reported on line 1c) See Part IV, line 18 Attach Schedule G if total exceeds \$15,000					
Other	b c	Less direct expensesb  Net income or (loss) from fundrais					
	9a	Gross income from gaming activities. See part IV, line 19.  Complete Schedule G if total exceeds \$15,000.					
	b c 10a	Net income or (loss) from gaming  Gross sales of inventory, less					
	b	returns and allowances . a Less cost of goods sold b					
	11a	Net income or (loss) from sales of Miscellaneous Revenue	Business Code				
	b c d	All other revenue					
	12	Total. Add lines 11a-11d	3, 4, 5, 6d, 7d,	5,174,769	4,617,508	56,302	500,959

# Part IX Statement of Functional Expenses

Α	Section 501(c)(3) and 501(c)(4) orgalised in the section 501(c)(3) and 501(c)(4) orgalised in the section 501(c)(4) organizations must complete column (A) but are not reference in the section of the se				).
	not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	21,500	21,500		·
2	Grants and other assistance to individuals in the U S See Part IV, line 22				
3	Grants and other assistance to governments, organizations and individuals outside the U.S. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees				
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	4,125,910	4,125,910		
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	166,022	166,022		
9	Other employee benefits	243,007	243,007		
10	Payroll taxes	179,199	179,199		
11	Fees for services (non-employees)				
а	Management				
b	Legal	266,673		266,673	
c	Accounting	82,000		82,000	
d	Lobbying				
e	Professional fundraising See Part IV, line 17				
f	Investment management fees				
g	Other				
L2	Advertising and promotion	338,377	338,377		
L3	Office expenses	30,647	30,647		
<b>L</b> 4	Information technology	7,992	7,992		
<b>L</b> 5	Royalties				
L <b>6</b>	Occupancy	151,721	151,721		
L7	Travel	50,830	50,830		
18	Payments of travel or entertainment expenses for any Federal, state or local public officials				
19	Conferences, conventions and meetings				
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	90,125	90,125		
23	Insurance	169,706	169,706		
24	Other expenses—Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below)				
а	consulting	64,904	64,904		
ь	refreshments	58,091	58,091		
c	O utside Services	51,412	51,412		
d	tuition	21,486	21,486		
e	NH BET	10	10		
	All other expenses				
25	Total functional expenses. Add lines 1 through 24f	6,119,612	5,770,939	348,673	
26	Joint Costs. Check if if following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation	-,,	-1,.,0,1200	- 10,019	

Part X	Balance	Sheet

			(A) Beginning of year		(B) End of year
	1	Cash—non-interest-bearing	647,564	1	658,988
	2	Savings and temporary cash investments	,	2	,
	3	Pledges and grants receivable, net		3	
	4	Accounts receivable, net		4	
	5	Receivables from current and former officers, directors, trustees, key employees or other related parties <i>Complete Part II of Schedule L</i>		5	
	6	Receivables from other disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$ Complete Part II of Schedule L		6	
	7	Notes and loans receivable, net		7	403,717
	8	Inventories for sale or use		8	·
ø,	9	Prepaid expenses and deferred charges	307,452	9	375,427
ssets	10a		· · · · · · · · · · · · · · · · · · ·		
As		Land, buildings, and equipment cost basis  10a 1,225,03	39		
	Ь	Less accumulated depreciation Complete Part VI of Schedule D	661,579	100	611,949
	11	Investments—publicly traded securities	301,010	11	371,010
	12	Investments—other securities See Part IV, line 11 Complete Part VII of Schedule D	218,749,559	_	227,117,968
	13	Investments—program-related See Part IV, line 11 Complete Part VIII of Schedule D.		13	
	14	Intangible assets		14	
	15	Other assets See Part IV, line 11 Complete Part IX of Schedule	12,929,895		6,034,644
	13	D	12,020,000	15	0,004,044
	16	Total assets. Add lines 1 through 15 (must equal line 34)	233,296,049	16	235,202,693
	17	Accounts payable and accrued expenses .	733,958	17	802,854
	18	Grants payable		18	
	19	Deferred revenue		19	
	20	Tax-exempt bond liabilities		20	
ēŠ	21	Escrow account liability Complete Part IV of Schedule D		21	
Liabilities	22	Payable to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified			
ä		persons Complete Part II of Schedule L		22	
	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable		24	
	25	Other liabilities Complete Part X of Schedule D	6,220,522	25	7,086,101
	26	Total liabilities. Add lines 17 through 25	6,954,480	26	7,888,955
		Organizations that follow SFAS 117, check here ▶   and complete lines 27 through 29, and lines 33 and 34.			
anc	27	Unrestricted net assets	205,521,583	27	206,521,744
Balance	28	Temporarily restricted net assets	1,249,471	28	1,258,526
=	29	Permanently restricted net assets	19,570,515	29	19,533,468
Fund		Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34.			
0.	30	Capital stock or trust principal, or current funds		30	
ę.	31	Paid-in or capital surplus, or land, building or equipment fund		31	
Assets	32	Retained earnings, endowment, accumulated income, or other funds		32	
	33	Total net assets or fund balances	226,341,569		227,313,738
Net	34	Total liabilities and net assets/fund balances	233,296,049		235,202,693
	•				
Pa	rt XI	Financial Statements and Reporting			

Dowl VI	Financial	Ctatamanta	and Reporting
7.11.5	l Financiai	Statements	and Reporting

			Yes	No
1	Accounting method used to prepare the Form 990			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		Νo
b	Were the organization's financial statements audited by an independent accountant?	2b		Νo
c	If "Yes" to lines 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c		
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		Νo
b	If "Yes," did the organization undergo the required audit or audits?	3b		

OMB No 1545-0047

Open to Public

Inspection

# **SCHEDULE A** (Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

EXETER HEALTH RESOURCES INC

To be completed by all section 501(c)(3) organizations and section 4947(a)(1)nonexempt charitable trusts. Attach to Form 990 or Form 990-EZ. See separate instructions.

**Public Charity Status and Public Support** 

Name of the organization

**Employer identification number** 

		02-0222126									
Part	ŧΙ	Reason for Public Charity Status (to be completed by all organizations) (See Instructions	5)								
e or	ganı	zation is not a private foundation because it is (Please check only <b>one</b> organization)									
1	$\sqcap$	A church, convention of churches, or association of churches described in <b>Section 170(b)(1)(A)(i).</b>									
2	$\Box$	A school described in Section 170(b)(1)(A)(ii). (Attach Schedule E)									
3	$\Box$	A hospital or a cooperative hospital service organization described in <b>Section 170(b)(1)(A)(iii).</b> (Attach Sc	hedule H	)							
4	$\Box$	A medical research organization operated in conjunction with a hospital described in Section 170(b)(1)(A)(	(iii). Ente	r the							
		hospital's name, city, and state									
5	$\sqcap$	An organization operated for the benefit of a college or university owned or operated by a governmental unit	describe	d ın							
		Section 170(b)(1)(A)(iv). (Complete Part II)									
6	$\sqcap$	A federal, state, or local government or governmental unit described in <b>Section 170(b)(1)(A)(v).</b>									
7	$\sqcap$	An organization that normally receives a substantial part of its support from a governmental unit or from the	general	public							
		described in Section 170(b)(1)(A)(vi) (Complete Part II)									
В	$\Box$	A community trust described in <b>Section 170(b)(1)(A)(vi)</b> (Complete Part II )									
9	$\Box$	An organization that normally receives (1) more than 331/3% of its support from contributions, membershi	p fees, ar	nd gros	5 S						
	receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of										
		its support from gross investment income and unrelated business taxable income (less section 511 tax) from	m busine	sses							
		acquired by the organization after June 30, 1975 See <b>Section 509(a)(2).</b> (Complete Part III )									
0	Г	An organization organized and operated exclusively to test for public safety. See Section 509(a)(4). (See in	struction	s)							
1	굣	An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry	out the	urpos	es of						
	•	one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See <b>Sect</b>									
		the box that describes the type of supporting organization and complete lines 11e through 11h									
	_		Type III								
е	ı	By checking this box, I certify that the organization is not controlled directly or indirectly by one or more dis	•	•							
		other than foundation managers and other than one or more publicly supported organizations described in sesection 509(a)(2)	ection 50	3 (a)(1	. ) 01						
f		If the organization received a written determination from the IRS that it is a Type I, Type II or Type III sup	porting o	rganız	atıon,						
		check this box			Γ						
g		Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?									
		(i) a person who directly or indirectly controls, either alone or together with persons described in (ii)		Yes	No						
		and (III) below, the governing body of the the supported organization?	11g(i)		Νo						
		(ii) a family member of a person described in (i) above?	11g(ii)		Νo						
		(iii) a 35% controlled entity of a person described in (i) or (ii) above?	11g(iii)		Νο						

(i) Name of Supported Organization	(ii) EIN	(iii) Type of organization (described on lines 1-9 above or IRC section (See Instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		organiz	s the ation in organized US?	(vii) A mount of support?
			Yes	No	Yes	No	Yes	No	]
EXETER HOSPITAL INC	222674014	3	Yes			No	Yes		0
EXETER HEALTHCARE INC	020360966	9	Yes			No	Yes		0
MATRIX HEALTH INC	020473737	11	Yes			No	Yes		0
RVNA	020274905	9	Yes			No	Yes		0
CORE PHYSICIANS LLC	870807914	9	Yes			No	Yes		0
Total									

Provide the following information about the organizations the organization supports

Part II	Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
	(Complete only if you checked the box on line 5, 7, or 8 of Part I.)

Pι	ıblic Support		, ,	,				
Cale	endar year (or fiscal year beginning in)	(a) 2004	<b>(b)</b> 2005	(c) 2006	(d) 2007	(e)	2008	(f) Total
1	Gifts, grants, contributions, and							
	membership fees received (Do not							
	include any "unusual grants ")							
2	Tax revenues levied for the organization's							
	benefit and either paid to or expended on							
_	its behalf The value of services or facilities					<del> </del>		
3	furnished by a governmental unit to the							
	organization without charge							
4	Total. Add line 1-3					1		
5	The portion of total contribution by each							
5	person (other than a government unit or							
	publicly supported organization) included							
	on line 1 that exceed 2% of the amount							
	shown on line 11, column							
	· (f)							
6	Public Support subtract line 5 from line							
	4							
	otal Support		1		T			
	endar year (or fiscal year beginning in)	(a) 2004	<b>(b)</b> 2005	(c) 2006	(d) 2007	(e) :	2008	(f) Total
7	A mounts from line 4							
8	Gross income from interest, dividends,							
	payments received on securities loans,							
	rents, royalties and income from similar							
_	sources							
9	Net income from unrelated business							
	activities, whether or not the business is regularly carried on							
10	Other income Do not include gain or loss							
10	from the sale of capital assets (Explain in							
	Part IV )							
11	Total Support (Add lines 7 through 10)							
12	Gross receipts from related activities, etc	(See instructio	ns )		•	12		
13	First Five Years. If the Form 990 is for the	organization's f	irst second thu	d fourth or fifth	ntay vearas a F		3)	
	organization, check this box and <b>stop here</b>		mat, second, tim	u, rouren, or mer	rtax year as a s	/O1(C)(C	• •	<b>▶</b> □
								•
Co	omputation of Public Support Perc	entage						
14	Public Support Percentage for 2008 (line 6	5 column (f) dıvı	ded by line 11 c	olumn (f))		14		
15	Public Support Percentage for 2007 School	dule A , Part IV -	A, line 26f			15		
16a	33 1/3% Test - 2008. If the organization di	d not check the	box on line 13.	and line 14 is 3	3 1/3% or more.		this box	
	and <b>stop here.</b> The organization qualifies a				,			<b>▶</b> □
b	33 1/3% Test - 2007. If the organization d				15 is 33 1/3% d	r more,	check th	
	box and stop here. The organization qualifi	es as a publicly	supported orga	nızatıon				<b>▶</b> □
17a	10% Facts and Circumstances Test - 2008.							
	more, and if the organization meets the "fa		•					· —
	organization meets the "facts and circums							<b>►</b> □
Ь	10% Facts and Circumstances Test - 2007.							
	more, and if the organization meets the "fa		•					_
4.0	the organization meets the "facts and circu							n ▶
18	<b>Private Foundation.</b> If the organization did	not check the b	oux on line 13, 1	oa, 160, 1/a or	1/D, check this	oox an	u see	<b>▶</b> □
	ınstructions							F-1

Pa	Support Schedule for Organizations Described in IRC 509(a)(2)  (Complete only if you checked the box on line 9 of Part I.)							
	ction A. Public Support		_	,				
Cale	ndar year (or fiscal year beginning in)	(a) 2004	<b>(b)</b> 2005	(c) 2006	(d) 2007	<b>(e)</b> 2008	(f) Total	
1	Gifts, grants, contributions, and							
	membership fees received (Do not							
2	include any "unusual grants ") Gross receipts from admissions,							
2	merchandise sold or services performed,							
	or facilities furnished in any activity that							
	is related to the organization's tax-							
	exempt purpose							
3	Gross receipts from activities that are							
	not an unrelated trade or business under							
	section 513							
4	Tax revenues levied for the							
	organization's benefit and either paid to							
	or expended on its behalf							
5	The value of services or facilities							
	furnished by a governmental unit to the							
_	organization without charge							
6	Total Add lines 1-5							
7a	A mounts included on lines 1, 2, and 3							
	received from disqualified persons Amounts included on lines 2 and 3							
D	received from other than disqualified							
	persons that exceed the greater of 1% of							
	the total of lines 9, 10c, 11, and 12 for							
	the year or \$5,000							
c	Total of lines 7a and 7b							
8	Public Support (Substract line 7c from							
_	line 6)							
То	tal Support							
Cale	ndar year (or fiscal year beginning in)	(a) 2004	<b>(b)</b> 2005	(c) 2006	(d) 2007	(e) 2008	(f) Total	
9	A mounts from line 6							
10a	Gross income from interest, dividends,							
	payments received on securities loans,							
	rents, royalties and income from similar							
	sources							
b	Unrelated business taxable income (less							
	section 511 taxes) from businesses							
	acquired after 30 June, 1975		+					
С	Add lines 10a and 10b							
11	Net income from unrelated business							
	activities not included in line 10b, whether or not the business is regularly							
	carried on							
12	Other income Do not include gain or loss							
	from the sale of capital assets							
	(Explain in Part IV )							
13	Total Support (Add lines 9, 10c, 11 and							
	12)							
14	First Five Years If the Form 990 is for the	organızatıon's fı	rst, second, thir	d, fourth, or fifth	ntax year as a 5	01(c)(3) organı	zation,	
	check this box and <b>stop here</b>						<b>▶</b> □	
	manufaction of Dublic Compact Days							
15	mputation of Public Support Perc Public Support Percentage for 2008 (line		dod by line 12 o	olumn (fl)		T 4= T		
			•	.orumin (1))		15		
16	Public Support Percentage for 2007 Sche	dule A , Part IV -	A, line 27g			16		
		D						
Co	mputation of Investment Income Investment Income Percentage for 2008 (			ne 13 column /f	<u> </u>	17		
				-	"	17		
ΤQ	Investment Income Percentage from 2007	ocnequie A , Pa	TLIV-A, IINE 2/	H		18		

19a 33 1/3% Tests - 2008. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line

17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization **33 1/3% Tests - 2007.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization

Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

Schedule A (Form 990 or 990-EZ) 2008

**▶**□

Part IV	<b>Supplemental Information.</b> Complete this part to provide the information required by Part II, line 10; Part II, line 17a or 17b, or Part III, line 12. Provide and any other additional information. (see instructions)							
	Facts and Circumstances Test							

Schedule A (Form 990 or 990-EZ) 2008

#### **Additional Data**

Software ID: Software Version:

**EIN:** 02-0222126

Name: EXETER HEALTH RESOURCES INC

Form 990, Schedule A, Part I, Line 11h - Provide the following information about the organizations the organization supports.

(i) Name of Supported Organization	(ii) EIN	(iii)  Type of organization (described on lines 1- 9 above or IRC section)	(iv) Is the organization in (i) listed in your governing document?		(v) Did you notify the organization in (i) of your support?		(vi) Is the organization in (i) organized in the US?		(vii) A mount of support?
			Yes	No	Yes	No	Yes	No	
EXETER HOSPITAL INC	222674014	3	Yes			No	Yes		0
EXETER HEALTHCARE INC	020360966	9	Yes			No	Yes		0
MATRIX HEALTH INC	020473737	11	Yes			No	Yes		0
RVNA	020274905	9	Yes			No	Yes		0
CORE PHYSICIANS LLC	870807914	9	Yes			No	Yes		0

For Paperwork Reduction Act Notice, see the Intructions for Form 990

OMB No 1545-0047

2008

2008

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

► Attach to Form 990. To be completed by organizations that answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

**Supplemental Financial Statements** 

Open to Public Inspection

Schedule D (Form 990) 2008

	me of the organization TER HEALTH RESOURCES INC		Employer identification number				
	TEN HEALTH RESOURCES INC	02-0222126					
Pa	organizations Maintaining Donor Acorganization answered "Yes" to Form 99		unds or Accounts. Complete if the				
		(a) Donor advised funds	(b) Funds and other accounts				
1	Total number at end of year						
2	Aggregate Contributions to (during year)						
3	Aggregate Grants from (during year)						
4	Aggregate value at end of year						
5	Did the organization inform all donors and donor advi funds are the organization's property, subject to the		or advised Yes No				
6	Did the organization inform all grantees, donors, and used only for charitable purposes and not for the ben		·				
D-	rt II Conservation Easements. Complete	of the enganization answered "Vest" to	<u> </u>				
1	Purpose(s) of conservation easements. Complete  Purpose(s) of conservation easements held by the or  Preservation of land for public use (e.g., recreating the protection of natural habitat  Preservation of open space	rganization (check all that apply) on or pleasure)	historically importantly land area				
2	Complete lines 2a-2d if the organization held a quali on the last day of the tax year	fied conservation contribution in the form	of a conservation easement  Held at the End of the Year				
а	Total number of conservation easements		2a				
ь	Total acreage restricted by conservation easement:	c	2b				
c	Number of conservation easements on a certified hi		2c				
d	Number of conservation easements included in (c) a		2d				
	. ,	•					
3	Number of conservation easements modified, transfe the taxable year <b>•</b>	rred, released, extinguished, or terminate	ed by the organization during				
4	Number of states where property subject to conserva	ation easement is located ►					
5	Does the organization have a written policy regarding enforcement of the conservation easements it holds?	· · · · · · · · · · · · · · · · · · ·	ations, and Yes No				
6	Staff or volunteer hours devoted to monitoring, inspe	cting and enforcing easements during the	year 🗠				
7	A mount of expenses incurred in monitoring, inspecti	ng, and enforcing easements during the ye	ear ► \$				
8	Does each conservation easement reported on line 2 $170(h)(4)(B)(I)$ and $170(h)(4)(B)(II)$ ?	(d) above satisfy the requirements of sec	tion Yes No				
9	In Part XIV, describe how the organization reports cobalance sheet, and include, if applicable, the text of the organization's accounting for conservation easem	he footnote to the organization's financial					
Par	Complete if the organization answered "	Yes" to Form 990, Part IV, line 8.					
1a	If the organization elected, as permitted under SFAS art, historical treasures, or other similar assets held provide, in Part XIV, the text of the footnote to its fin	for public exhibition, education or research	ch in furtherance of public service,				
b							
	(i) Revenues included in Form 990, Part VIII, line 1		<b>▶</b> \$				
	(ii) Assets included in Form 990, Part X		<b>►</b> \$				
2	If the organization received or held works of art, histofollowing amounts required to be reported under SFA		or financial gain, provide the				
а	Revenues included in Form 990, Part VIII, line 1		<b>►</b> \$				
ь	Assets included in Form 990 Part Y		<b>b.</b> ¢				

Cat No 52283D

Par	Organizations Maintaining Collections of Art,	His	tori	<u>cal Treasur</u>	es, or Other	r Similar Asse	ts (co	ntınued)
3	Using the organization's accession and other records, check any items (check all that apply)	of th	ie foll	owing that are	a sıgnıfıcant u	se of its collection	า	
а	Public exhibition	d	Γ	Loan or exch	ange programs			
Ь	Scholarly research	e	$\Gamma$	Other				
с	Preservation for future generations							
4	Provide a description of the organization's collections and explain	n hov	v the y	further the or	ganızatıon's ex	empt purpose ın		
	Part XIV							
5	During the year, did the organization solicit or receive donations assets to be sold to raise funds rather than to be maintained as p						Yes	□No
Pai	t IV Trust, Escrow and Custodial Arrangements.					ered "Yes" to Fo	orm 9	90,
	Part IV, line 9, or reported an amount on Form 990	), Pa	irt X	, line 21.				
1a	Is the organization an agent, trustee, custodian or other intermed included on Form 990, Part X?	diary	for c	ontributions oi	other assets r		Yes	┌ No
b	If "Yes," explain why in Part XIV and complete the following table	9						
						A mou	ınt	
С	Beginning balance				1c			
d	Additions during the year				1d			
е	Distributions during the year				1e			
f	Ending balance				1f			
2a	Did the organization include an amount on Form 990, Part X, line	21?				Г	Yes	┌ No
b	If "Yes," explain the arrangement in Part XIV							
Pa	rt V Endowment Funds. Complete if the organization						<b>.</b>	
1_	Reginning of year balance 4,265,621	(b	<b>)</b> Prior	rear (c)Two	Years Back (d)	Three Years Back   (e	)Four Ye	ears Back
1a b	Beginning of year balance							
C	Investment earnings or losses							
d	Grants or scholarships							
e	Other expenditures for facilities							
_	and programs							
f	Administrative expenses							
g	End of year balance							
2	Provide the estimated percentage of the year end balance held as	5						
а	Board designated or quasi-endowment 🕨 18 930 %							
b	Permanent endowment 🕨 81 070 %							
c	Term endowment 🕨							
3a	Are there endowment funds not in the possession of the organization	tion t	that a	re held and ad	lmınıstered for	the		
	organization by  (i) unrelated organizations					3a(i)	Yes	No No
	(ii) related organizations		•			3a(ii)		No
ь	If "Yes" to 3a(II), are the related organizations listed as required					3b		
4	Describe in Part XIV the intended uses of the organization's endo							
Pai	t VI Investments—Land, Buildings, and Equipmen	ı <b>t.</b> S	ee F	orm 990, Pa	rt X, line 10.			
	Description of investment			Cost or other (sis (investment)	(b)Cost or other basis (other)	(c) Depreciation	( <b>d)</b> Bo	ok value
1a	Land				204,202			204,202
b	Buildings				771,671	488,485		283,186
c	Leasehold improvements							
d	Equipment				249,166	124,605		124,561
е	Other							

611,949

Investments—Other Securities. See	Form 990, Part X, line 12.	
(a) Description of security or cateory (including name of security)	( <b>b)</b> Book value	<b>(c)</b> Method of valuation Cost or end-of-year market value
inancial derivatives and other financial products		, , , , , , , , , , , , , , , , , , , ,
losely-held equity interests		
ther CASH & SHORT-TERM INVESTMENTS	4,595,938	
ther Investment in Subsidiaries	193,773,180	
ther FIXED INCOME SECURITIES	10,402,872	
Other LIMITED PARTNERSHIPS	7,178,617	
Other MARKETABLE EQUITY SECURITIES	11,167,361	
THE MARKETABLE EQUITY SECONITIES	11,107,301	
otal. (Column (b) should equal Form 990, Part X, col (B) line 12 )	227,117,968	
art VIII Investments—Program Related. Se	e Form 990, Part X, line 13	
(a) Description of investment type	(b) Book value	<b>(c)</b> Method of valuation Cost or end-of-year market value
		,
Part IX Other Assets. See Form 990, Part X, III (a) Descri		(b) Book value
otal. (Column (b) should equal Form 990, Part X, col.(B) line 3	<u> </u>	
Part X Other Liabilities. See Form 990, Part >		
(a) Description of Liability	( <b>b</b> ) A mount	
ederal Income Taxes	<b>-</b> /	
ccrued pension	865,578	
elf insured trust liability	6,220,523	
on modica dast hashing	0,220,323	
otal. (Column (b) should equal Form 990, Part X, col (B) line 25 ) 🖡	7,086,101	

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	5,174,769
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	6,119,612
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	-944,843
4	Net unrealized gains (losses) on investments	4	1,711,191
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	205,821
9	Total adjustments (net) Add lines 4 - 8	9	1,917,012
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	972,169
Par	t XIII Reconciliation of Revenue per Audited Financial Statements With Revenue p	er R	eturn
1	Total revenue, gains, and other support per audited financial statements	1	4,640,075
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIV) 2d		
e	Add lines <b>2a</b> through <b>2d</b>	2e	0
3	Subtract line <b>2e</b> from line <b>1</b>	3	4,640,075
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIV) 4b 534,694		
c	Add lines <b>4a</b> and <b>4b</b>	4c	534,694
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	5,174,769
	Reconciliation of Expenses per Audited Financial Statements With Expenses		
1	Total expenses and losses per audited financial statements	1	5,587,918
2	A mounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	-	
b	Prior year adjustments	1	
c d	Losses reported on Form 990, Part IX, line 25	1	
u e	Add lines <b>2a</b> through <b>2d</b>	2e	0
3	Subtract line 2e from line 1	3	5,587,918
4	A mounts included on Form 990, Part IX, line 25, but not on line 1:	ب	3,307,910
a	Investment expenses not included on Form 990, Part VIII, line 7b   4a		
b	Other (Describe in Part XIV)	1	
c	Add lines <b>4a</b> and <b>4b</b>	4c	531,694
5	Total expenses Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 18)	5	6,119,612
	,		

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

#### Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part XIV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b

Ident if ier	Return Reference	Explanation
Part V, Line 4		The goal of the Permanent Endowment Fund is to provide a source of financial support to Exeters patient care activities. These funds are invested in a prudent manner with regard to preserving principal while providing reasonable returns and in accordance with the objective of achieving a long-term rate of return on assets that is at least 5.5% greater than the rate of inflation as measured by the consumer price index. The returns are then used for capital expenditures, other major program needs, and to generally increase the financial strength of the organization. The Board Designated or quasi-endowments are funds which have BEEN donated to the organization for a purpose specified by the donor. These funds are held until used for the purpose intended by the donor.
Part XI, Line 8 - Other Adjustments		EQUITY IN EARNINGS OF SUBSIDIARIES 10791448 NET ASSETS RELEASED FROM RESTRICTION -211161 ADJUSTMENT TO MINIMUM PENSION LIABILITY - 10374466
Part XII, Line 4b - Other Adjustments		INTERCOMPANY INCOME 534694
Part XIII, Line 4b - Other Adjustments		INTERCOMPANY INCOME 531694

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DLN: 93493137016110

OMB No 1545-0047

2008

Department of the Treasury Internal Revenue Service

Schedule I

(Form 990)

Complete if the organization answered "Yes," on Form 990, Part IV, lines 21 or 22. Attach to Form 990.

**Grants and Other Assistance to Organizations,** 

Governments and Individuals in the U.S.

Open to Public Inspect ion

Name of the organization						Employer ident	ification number
EXETER HEALTH RESOURCES	INC					02-0222126	
Part I General Inform	nation on Gra	nts and Assistance	e			·	
Does the organization may the selection criteria used Describe in Part IV the or	d to award the grades	nts or assistance? edures for monitoring th	e use of grant funds in t	he United States			
Part IV and Sche	V, line 21 for ai edule I-1 if addi	ny recipient that rece tional space is	eived more than \$5,0	00. Check this box	tes. Complete if the o	eived more than \$5	
1(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
2 Enter total number of sect organizations					•		_
3 Enter total number of other							▶
For Paperwork Reduction Act Noti				Cat No 500551			chedule I (Form 990) 2008

Part III	Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" on Form 990,	Part IV, line 22.
	Use Schedule I-1 (Form 990) if additional space is needed.	

(a)Type of grant or assistance	( <b>b)</b> Number of recipients	(c)A mount of cash grant	(d)A mount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. See Additional Data Table

Ident if ier	Return Reference	Explanat ion
Procedure for Monitoring Grants in the U S	Part I, Line 2	Schedule I, Part I, Line 2 All requests for grants/contributions/sponsorships over \$5,000 require the approval of at least the Vice President of Strategy, Community Relations and Development to ensure that they are consistent with our mission, values and strategic plan Larger grants are also reviewed by the Chief Financial Officer and Chief Executive Officer prior to approval Each of those requesting organizations either provides a written summary of how they have used our previous support as well as their specific plans for any new requested funding or they make a presentation in person usually to the Chief Financial Officer, the Chief Executive Officer and the Vice President of Strategy, Community Relations and Development Each year a sub committee of Exeter Health Resources' Board of Trustees is charged with overseeing our Community Benefits program and our community needs assessment and reviews a detailed report on the previous year's grants/contributions/sponsorships and approves the current year's plan for community support That sub committee and the larger Exeter Health Resources Board of Trustees are regularly updated on our community support initiatives

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DLN: 93493137016110

OMB No 1545-0047

#### Schedule J (Form 990)

Department of the Treasury

Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Attach to Form 990. To be completed by organizations that answered "Yes" to Form 990, Part IV, line 23.

2008

Open to Public Inspection

Name of the organization EXETER HEALTH RESOURCES INC

Employer identification number

02-0222126

Рa	Questions Regarding Compensation					
					Yes	Νo
1a	Check the appropiate box(es) if the organization provide 990, Part VII, Section A, line 1a Complete Part III to p					
	First class or charter travel	$\sqcap$	Housing allowance or residence for personal use			
	Travel for companions	$\Gamma$	Payments for business use of personal residence			
	Tax idemnification and gross-up payments	$\Box$	Health or social club dues or initiation fees			
	Discretionary spending account	Γ	Personal services (e g , maid, chauffeur, chef)			
b	If line 1a is checked, did the organization follow a writte provision of all the expenses described above? If "No,"			1b		No
2	Did the organization require substantiation prior to reim officers, directors, trustees, and the CEO/Executive Dir			2	Yes	
3	Indicate which, if any, of the following the organization u organization's CEO/Executive Director Check all that a		•			
	✓ Compensation committee	Г	Written employment contract			
	<u> </u>	굣	Compensation survey or study			
	Form 990 of other organizations	굣	Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part	VI	I, Section A, line 1a			
а	Receive a severance payment or change of control payn	nen	t?	4a		Νo
b	Participate in, or receive payment from, a supplemental	nor	iqualified retirement plan?	4b	Yes	
c	Participate in, or receive payment from, an equity-based	d co	mpensation arrangement?	4c		Νο
	If "Yes" to any of lines 4a-c, list the persons and provid	le th	ne applicable amounts for each item in Part III			
	501(c)(3) and 501(c)(4) organizations only must comple	ete	lines 5-8.			
5	For persons listed in form 990, Part VII, Section A, line compensation contingent on the revenues of	1 a	, did the organization pay or accrue any			
а	The organization?			5a		Νo
b	Any related organization?			5b		Νο
	If "Yes," to line 5a or 5b, describe in Part III					
6	For persons listed in form 990, Part VII, Section A, line compensation contingent on the net earnings of	1a	, did the organization pay or accrue any			
а	The organization?			6a		Νo
b	Any related organization?			6b		Νο
	If "Yes," to line 6a or 6b, describe in Part III					
7	For persons listed in form 990, Part VII, Section A, line payments not described in lines 5 and 6? If "Yes," desc		, ,	7	Yes	
8	Were any amounts reported in Form 990, Part VII, paid subject to the initial contract exception described in Re in Part III					No

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of	W-2 and/or 1099-MIS	C compensation	(C) Deferred	(D) Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other compensation	compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
KEVIN J CALLAHAN	(ı) (ıı)	468,292	174,136	67,770	13,800	23,950	747,948	
KEVIN J O'LEARY	(1) (11)	264,784	103,429	49,462	13,800	22,699	454,174	
JOHN M MAULL MD	(1) (11)	117,244	13,389	37,088	5,361	29,535	202,617	
LARRY S PRESSMAN MD	(ı) (ıı)	128,384	1,236	16,379	4,428	10,674	161,101	
CONSTANCE D SPRAUER	(ı) (ıı)	182,667	38,523	36,563	13,800	19,360	290,913	
NANCY BRASE DO	(1) (11)	117,461	20,156	21,292	4,886	23,350	187,145	
david briden cio	(1) (11)	160,277	50,254	22,632	13,796	26,178	273,137	
susan Burns-tisdale	(ı) (ıı)	207,465	51,108	21,749	7,301	25,073	312,696	
BARBARA M HUGHES	(ı) (ıı)	151,771	45,863	11,776	12,689	16,965	239,064	
GLENN D KLINK	(ı) (ıı)	156,809	42,933	46,380	13,800	26,538	286,460	
DEBRA CRESTA	(1) (11)	214,328	73,646	17,677	13,800	4,029	323,480	
	(ii) (i)							
	(ii)							
	(i) (ii)							

### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Ident if ier	Ret urn Ref erence	Explanation
		TAX INDEMNIFICATION AND GROSS UP PAYMENTS WERE PROVIDED TO LISTED INDIVIDUALS (FOR ACQUISITION OF SUPPLEMENTAL LONG TERM DISABILITY INSURANCE) THE BENEFIT WAS TREATED AS TAXABLE INCOME
		THERE WAS NO EXISTING POLICY CONCERNING TAX INDEMNIFICATION AND GROSS UP PAYMENTS HOWEVER, IN THE INSTANCE OF SUCH ACTION RELATED TO THE ACQUISITION OF LONG TERM DISABILITY INSURANCE DESCRIBED ABOVE, THE TAX INDEMNIFICATION AND GROSS UP PAYMENTS WERE APPROVED BY A BOARD OF TRUSTEES COMMITTEE COMPRISED OF DISINTERESTED PERSONS
		THE ORGANIZATION MAINTAINS A SPLIT DOLLAR SUPPLEMENTAL RETIREMENT PLAN FOR 2 EXECUTIVES (LISTED BELOW WITH AMOUNTS) SELECTED BY THE EXETER HEALTH RESOURCES BOARD OF TRUSTEES THE PLAN IS CLOSED TO FUTURE PARTICIPANTS THE PLAN PROVIDES FOR ANNUAL PAYMENTS OF PREMIUMS FOR LIFE INSURANCE POLICIES INSURING THE LISTED INDIVIDUALS THOSE LIFE INSURANCE PREMIUMS ARE COLLATERALLY ASSIGNED TO THE CORPORATION AND ANY EXCESS ACCUMULATED VALUE IN THE POLICIES (NET OF ACCUMULATED PREMIUM PAYMENTS) ARE AVAILABLE TO BE PAID TO THE PARTICIPANT ONCE VESTED KEVIN CALLAHAN - EXCESS ACCUMULATED VALUE - \$0 KEVIN O'LEARY - EXCESS ACCUMULATED VALUE - \$0
		KEVIN CALLAHAN, KEVIN O'LEARY, CONSTANCE SPRAUER, ANNE MARIE BULARZIK, BRIAN CAMPBELL, DAVID BRIDEN, SUSAN BURNS-TISDALE, BARBARA HUGHES, GLENN KLINK, DEBRA CRESTA The organization provides an annual incentive compensation plan for THESE executives selected by the EXETER HEALTH RESOURCES board OF TRUSTEES The board and/or its executive committee approves measureable achievement criteria for quality, patient satisfaction, process improvement, financial performance, services innovation and other compelling areas of strategic and operational interest. Additionally the Board and/or its executive committee establishes minimum, targeted and maximum levels for incentive awards and approves all awards for participating executives. LARRY PRESSMAN MD, JOHN MAULL MD, NANCY BRAESE DO THESE INDIVIDUALS ARE COMPENSATED UNDER CORE PHYSICIANS, LLC'S COMPENSATION PROGRAM. COMPENSATION IS DETERMINED USING SURVEYS OF CURRENT COMPENSATION WITHIN COMPARABLE MARKETS AND THE ADVICE OF OUTSIDE CONSULTANTS. THE PHYSICIANS' COMPENSATION IS APPROVED BY CORE PHYSICIANS, LLC'S COMPENSATION COMMITTEE WHICH IS COMPRISED OF A SYSTEM OF MANAGERS WHO ARE APPROVED BY THE EXETER HEALTH RESOURCES BOARD OF TRUSTEES.

Software ID: Software Version:

**EIN:** 02-0222126

Name: EXETER HEALTH RESOURCES INC

(A) Name		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Deferred	(D) Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other compensation	compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
KEVIN J CALLAHAN	(ı) (ıı)		174,136	67,770	13,800	23,950	747,948	
KEVIN J O'LEARY	(1) (11)		103,429	49,462	13,800	22,699	454,174	
JOHN M MAULL MD	(1) (11)	117,244	13,389	37,088	5,361	29,535	202,617	
LARRY S PRESSMAN MD	(ı) (ıı)	128,384	1,236	16,379	4,428	10,674	161,101	
CONSTANCE D SPRAUER	(ı) (ıı)	182,667	38,523	36,563	13,800	19,360	290,913	
NANCY BRASE DO	(I) (II)		20,156	21,292	4,886	23,350	187,145	
david briden cio	(1) (11)		50,254	22,632	13,796	26,178	273,137	
susan Burns-tisdale	(1) (11)		51,108	21,749	7,301	25,073	312,696	
BARBARA M HUGHES	(1) (11)		45,863	11,776	12,689	16,965	239,064	
GLENN D KLINK	(I) (II)	156,809	42,933	46,380	13,800	26,538	286,460	
DEBRA CRESTA	(I) (II)	214,328	73,646	17,677	13,800	4,029	323,480	

## DLN: 93493137016110

# SCHEDULE O (Form 990)

Department of the Treasury Internal Revenue Service

# Supplemental Information to Form 990

► Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

2008

Open to Public Inspection

Name of the organization EXETER HEALTH RESOURCES INC

Employer identification number

02-0222126

ldentifier	Return Reference	Explanation
Form 990, Part VI, Section A, line 6		THE MEMBERS OF THE ORGANIZATION ARE THE PERSONS SERVING AS TRUSTEES, EX- OFFICIO, AND OTHERS SELECTED BY THE MEMBERS

ldentifier	Return Reference	Explanation			
Form 990, Part VI, Section A, line 7a		THE MEMBERS HAVE THE RIGHT TO ELECT THE "ELECTED TRUSTEES"			

ldentifier	Return Reference	Explanation
Form 990, Part VI, Section A, line 7b		THE DECISIONS OF THE GOVERNING BODY ARE SUBJECT TO APPROVAL BY THE MEMBERS OF THE ORGANIZATION

ldentifier	Return Reference	Explanation
Form 990, Part VI, Section A, line 10		The 990 is prepared by an outside tax accountant with information provided by the organization. An initial draft 990 is then reviewed by the organization's finance department. The final draft is then reviewed by THE organization's senior management and then presented to board of trustees before it is filed with THE IRS.

ldentifier	Return Reference	Explanation
Form 990, Part VI, Section B, line 12c		To provide a systematic, ongoing method of identifying, disclosing, and ethically resolving potential conflicts of interest, conflict of Interest questionnaires are completed at time of hire and annually to ensure that all activities that might potentially cause a conflict of interest, or the perception of a conflict, are reported to the Vice President of Human Resources or the Chief Executive Officer for their review. Conflict of interest questionnaires are distributed and reviewed by the CEOs office once annually for the Board of Trustees and Senior Management.

ldentifier	Return Reference	Explanation
Form 990, Part VI, Section B, line 15		THE ORGANIZATIONS FORMAL PROCESS FOR DETERMINING TOTAL COMPENSATION FOR THE CEO AND OTHER LISTED OFFICERS IS INTENDED TO PROVIDE REASONABLE COMPENSATION FOR ACHIEVING THE ORGANIZATIONS MISSION, TO RECOGNIZE INDIVIDUAL AND TEAM PERFORMANCE, AND TO COMPLY WITH THE ORGANIZATIONS OBLIGATIONS AS A TAX-EXEMPT CHARITABLE ORGANIZATION THE EXECUTIVE COMMITTEE OF THE CREANIZATIONS OBLIGATIONS AS A TAX-EXEMPT CHARITABLE ORGANIZATION THE EXECUTIVE COMMITTEE OF THE CREANIZATION OF THE COMPENSATION OR THE COMPENSATION OF THE COMPENSATION OF THE COMPENSATION OF THE CEO AND OTHER LISTED OFFICERS THE COMMITTEE REASONABLENESS OF THE COMPENSATION OF THE CEO AND OTHER LISTED OFFICERS THE COMMITTEE UTILIZES THAT ANALYSIS AND OTHER APPROPRIATE INFORMATION OF THE CEOS COMPENSATION AND THE COMPENSATION OF THE TAX ANALYSIS AND OTHER APPROPRIATE INFORMATION WITH ITS ANNUAL REVIEW AND MAKES RECOMMENDATIONS TO THE FULL BOARD FOR ADJUSTMENT OF THE CEOS COMPENSATION AND THE COMPENSATION TO THE FULL BOARD FOR ADJUSTMENT OF THE CEOS COMPENSATION AND THE COMPENSATION TO THE FULL BOARD FOR ADJUSTMENT OF THE CEOS COMPENSATION AND THE COMPENSATION TO THE FULL BOARD FOR ADJUSTMENT OF THE CEOS COMPENSATION AND THE CEOS COMPENSATION AND THE COMPENSATION AND SALARY HISTORY, THE ORGANIZATION OF THAT THE ELEMENTS OF TOTAL COMPENSATION AND SALARY HISTORY, THE ORGANIZATION OF COMPENSATION TARGETS, AND COMPENSATION AND ADJUSTMENT THE COMMITTEE THE COMMITTEE HE COMPENSATION IN ADDITION, THE COMMITTEE DECESSORY THE DATA PREPORMANCE APPRAISAL PROCESS IN THE CEOS, AND THE LISTED OFFICERS' COMPENSATION REVIEW THE CEO, AND LISTED OFFICERS ARE NOT PRESENT WHEN THE CHERCHARD SERVICE SECULTS FOR QUALITY, OPERATING SYSTEM EXCELLENCE AND FINANC

ldentifier	Return Reference	Explanation
Form 990, Part VI, Section C, line 19		These documents are available upon request

#### DLN: 93493137016110

# 2008

OMB No 1545-0047

Open to Public Inspection

# **Related Organizations and Unrelated Partnerships**

Department of the Treasury

(Form 990)

► Attach to Form 990. To be completed by organizations that answerd "Yes" to Form 990, Part IV, lines 33, 34, 35, 36, or 37.

► See separate instructions.

Internal Revenue Service

Name of the organization

EXETER HEALTH RESOURCES INC

**SCHEDULE R** 

Employer identification number

02-0222126

Part I Identification of Disregarded Entities							
<b>(A)</b> Name, address, and EIN of disregarded entity	<b>(B)</b> Primary activity	(C) Legal domicile (state or foreign country)	<b>(D)</b> Total income	<b>(E)</b> End-of-year assets	<b>(F)</b> Direct controlling entity		
Part II Identification of Related Tax-Exempt Organizations							
1							

<b>(A)</b> Name, address, and EIN of related organization	<b>(B)</b> Primary activity	<b>(C)</b> Legal domicile (state or foreign country)	(D) Exempt Code section	(E) Public charity status (if section 501(c)(3))	<b>(F)</b> Direct controlling entity
EXETER, NH03833 02-0555126	HOSPITAL	NH	501(C)(3)	3	exeter health resOurces inc
eXETER, NH03833 87-0807914	physician practices	NH	501(C)(3)	9	exeter health resOurces inc
exeter healthcare  5 ALUMNI DR eXETER, NH03833 02-0360966	subacute nursing facility	NH	501(C)(3)	9	exeter health resOurces inc
rockingham visiting nurse assoc  5 ALUMNI DR eXETER, NH03833 02-0274905	home care hospice	NH	501(C)(3)	9	exeter health resOurces Inc
MATRIX HEALTH  5 ALUMNI DR EXETER, NH03833 02-0473737	MANAGE resources	NH	501(C)(3)	11	Exeter health resOurces inc
EXETER, NH03833 02-0418718	REAL ESTATE HOLDING	NH	501(C)(25)		Exeter health resOurces inc
EXETER HEALTH RESOURCES SELF INS TRUST  5 ALUMNI DR EXETER, NE03833 20-0753662	SELF INSURANCE trust	NH	501(C)(3)	11	Exeter health resOurces inc

<b>(A)</b> Name, address, and EIN of related organization	<b>(B)</b> Primary a	ctivity c	(C) Legal lomicile state or foreign country)	( <b>D)</b> Direct controlling entity	(E) Predominant income(related, investment, unrelated)	<b>(F)</b> Share of total income	(G) Share of end-of- year assets	(H Disprop allocat	ortionate	(I) Code V—UBI amo on Box 20 of K-1	ınt Gen	( <b>J)</b> neral or nnaging artner?
								Yes	No		Yes	s No
								1				
								<u> </u>				
								1				
								<u> </u>				
								1				
					1			1				
Part IV Identification of	Related Org	ganizations 1	Taxable a	s a Corporatio	ı or Trust							
( <b>A)</b> Name, address, and EIN of related o	rganization	(B) (C) Primary activity Legal domicil (state or foreign country)		gal domicile (state or	( <b>D</b> ) Direct controlling entity	(E) Type of entity (C corp, S corp, or trust)	Share of total income Share end-c		(G) (H) are of Percentage of-year ownership ssets			
CONVERGENT HEALTH SYSTEMS INC 5 ALUMNI DRIVE EXETER, NH03833 02-1469711		WELLNESS CENTE	R	NH	EXETER HEALTH RESOURCES INC	С				291,402 1	000 %	/o
VX HEALTH SERVICES 5 ALUMNI DRIVE EXETER, NH03833 02-0469712		FITNESS CENTER		NH	CONVERGENT HEALTH SYSTEMS	С	112,9	908		614,881 1	00 000 %	/o
EXETER MEDICAL SERVICES 5 ALUMNI DRIVE EXETER, NH03833 02-0419850		PHYSICIAN PRACTICE		NH	CONVERGENT HEALTH SYSTEMS	С				1,000 1	00 000 %	<b>/</b> o
CORE HEALTH SERVICES OF ma 5 ALUMNI DRIVE EXETER, NH03833 20-1598042		PHYSICIAN PRACTICE		МА	EXETER HEALTH RESOURCES INC	С				1	000 %	<b>/</b> o

Part V	Transactions	with Related	Organizations
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Note. Complete line 1 if any entity is listed in Parts II, III or IV		Yes	No
During the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			+
a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity	1a		No
<b>b</b> Gift, grant, or capital contribution to other organization(s)	1b	,	No
c Gift, grant, or capital contribution from other organization(s)	<b>1</b> c		No
d Loans or loan guarantees to or for other organization(s)	1d		No
e Loans or loan guarantees by other organization(s)	1e		No
f Sale of assets to other organization(s)	1f		No
g Purchase of assets from other organization(s)	<b>1</b> g	1	No
h Exchange of assets	1h	1	No
i Lease of facilities, equipment, or other assets to other organization(s)	1i		No
j Lease of facilities, equipment, or other assets from other organization(s)	1j		No
k Performance of services or membership or fundraising solicitations for other organization(s)	1k		No
Performance of services or membership or fundraising solicitations by other organization(s)	11		No
m Sharing of facilities, equipment, mailing lists, or other assets	1m	n	No
n Sharing of paid employees	1n		No
	-		<del> </del>
o Reimbursement paid to other organization for expenses	10	_	No
p Reimbursement paid by other organization for expenses	1p	1	No
<b>q</b> Other transfer of cash or property to other organization(s)	1q	Yes	+
r Other transfer of cash or property from other organization(s)	1r		+

	(A) Name of other organization(s)	<b>(B)</b> Transaction type(a-r)	<b>(C)</b> Amount Involved
(1)	CORE PHYSICIANS LLC	Р	6,350,000
(2)	EXETER HEALTHCARE	Р	2,100,000
(3)	EXETER HOSPITAL	R	9,124,443
(4)	EXETER HOSPITAL	к	4,784,301
(5)			
(6)			

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

### Part VI Unrelated Organizations Taxable as a Partnership

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

									_		
<b>(A)</b> Name, address, and EIN of entity	<b>(B)</b> Primary activity	<b>(C)</b> Legal domicile (state or foreign country)	(D) Are all partners section 501(c)(3) organizations?		<b>(E)</b> Share of end-of-year assets	(F) Disproprtionate allocations?		( <b>G)</b> Code V—UBI amount on Box 20 of K-1	(H) General o managing partner?	ing er?	
			Yes	No		Yes	No		Yes	No	
			•	•		•		Cabadul	. D / Farms	9907 2008	

Software ID: Software Version:

**EIN:** 02-0222126

Name: EXETER HEALTH RESOURCES INC

Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations

<b>(A)</b> Name, address, and EIN of related organization	<b>(B)</b> Primary Activity	(C) Legal Domicile (State or Foreign Country)	(D) Exempt Code section	(E) Public charity status (if 501(c)(3))	<b>(F)</b> Direct Controlling Entity
EXETER HOSPITAL  5 ALUMNI DR EXETER, NH03833 02-0555126	HOSPITAL	NH	501(C)(3)	3	exeter health resOurces inc
core physicians llc 5 ALUMNI DR eXETER, NH03833 87-0807914	physician practices	NH	501(C)(3)	9	exeter health resOurces inc
exeter healthcare  5 ALUMNI DR eXETER, NH03833 02-0360966	subacute nursing facility	NH	501(C)(3)	9	exeter health res O urces Inc
rockingham visiting nurse assoc  5 ALUMNI DR eXETER, NH03833 02-0274905	home care hospice	NH	501(C)(3)	9	exeter health resOurces inc
MATRIX HEALTH  5 ALUMNI DR EXETER, NH03833 02-0473737	MANAGE resources	NH	501(C)(3)	11	Exeter health resOurces inc
EXETER MED REAL  5 ALUMNI DR EXETER, NH03833 02-0418718	REAL ESTATE HOLDING	NH	501(C)(25)		Exeter health resOurces inc
EXETER HEALTH RESOURCES SELF INS TRUST  5 ALUMNI DR EXETER, NE03833 20-0753662	SELF INSURANCE trust	NΗ	501(C)(3)	11	Exeter health resOurces inc

## Software ID: Software Version:

**EIN:** 02-0222126

Name: EXETER HEALTH RESOURCES INC

## Form 990, Part VII - Section Aaa

Form 990, Part VII - Section Ada		(C) Position (check all that apply)							(5)	(F)	
(A) Name and Title	(B) Average hours per week	Individual Trustee or Director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W- 2/1099MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	Estimated amount of other compensation from the organization and related organizations	
KEVIN J CALLAHAN , CEO	40 00	Х		Х				710,198	0	37,750	
KEVIN J O'LEARY , TREASURER	40 00	Х		Х				417,675	0	36,499	
RICHARD L LEVY MD , TRUSTEE	1 00	Х						0	0	0	
DAVID J PREND , truSTEE	1 00	Х						0	0	0	
JOHN M MAULL MD , EX OFFICIO MEMBER	1 00	Х						0	167,721	34,896	
LARRY S PRESSMAN MD , TRUSTEE	1 00	Х						0	145,999	15,102	
ROBERT A EBERLE , TRUSTEE	1 00	Х						0	0	0	
ROBERT SCHOENBERGER, CHAIRMAN	1 00	Х		Х				0	0	0	
PATRICIA A PRUE , TRUSTEE	1 00	Х						0	0	0	
REV JOHN E DENSON JR , TRUSTEE	1 00	Х						0	0	0	
STEVE HERMANS ESQ , VICE CHAIRMAN	1 00	Х		х				0	0	0	
AMY CASE , TRUSTEE	1 00	Х						0	0	0	
CONSTANCE D SPRAUER , GENERAL COUNSEL/SECRETAR	40 00	Х		х				257,753	0	33,160	
GLENN MCKENZIE , CHAIRMAN	1 00	Х		Х				0	0	0	
ross gittell phd , truSTEE	1 00	Х						0	0	0	
katıe delahaye paıne , trustEE	1 00	Х						0	0	0	
JOSEPH ARMY, TRUSTEE	1 00	Х						0	0	0	
WILLIAM SCHEYLER , TRUSTEE	1 00	Х						0	0	0	
J BONNIE NEWMAN , TRUSTEE	1 00	Х						0	0	0	
MAJ GEN JOSEPH SIMIONE , TRUSTEE	1 00	Х						0	0	0	
NANCY BRASE DO , TRUSTEE	1 00	Х						0	158,909	28,236	
david briden cio , VICE PRESIDENT	40 00					Х		233,163	0	39,974	
susan Burns-tisdale , vp clinical op	40 00					Х		280,322	0	32,374	
BARBARA M HUGHES , VP QUALITY	40 00					Х		209,410	0	29,654	
GLENN D KLINK , VP NETWRK DEV	40 00					Х		246,122	0	40,338	
DEBRA CRESTA , PRES CORE PHYS SVC	40 00					х		305,651	0	17,829	

#### Form 990, Part I, Line 1 - Briefly describe the Organization's mission or most significant activities:

EXETER HEALTH RESOURCES, INC. IS THE HOLDING COMPANY AND PROVIDES SUPPORT FOR EXETER HOSPITAL, INC., A TAX-EXEMPT 100-BED ACUTE CARE HOSPITAL; EXETER HEALTHCARE, INC., A TAX-EXEMPT 26-BED SUB ACUTE NURSING FACILITY; ROCKINGHAM VISITING NURSE AND HOSPICE, INC., A TAX-EXEMPT HOME HEALTH AND HOSPICE AGENCY; VX HEALTH SERVICES, A WELLNESS/FITNESS CENTER; CORE PHYSICIANS LLC, A TAX-EXEMPT MULTI-SPECIALTY PHYSICIAN GROUP PRACTICE; AND EXETER MED REAL, INC, A TAX-EXEMPT REAL ESTATE HOLDING COMPANY.