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OMB No 1545-0052

2008

# **50rm 990-PF**

Department of the Treasury Internal Revenue Service

#### **Return of Private Foundation** or Section 4947(a)(1) Nonexempt Charitable Trust Treated as a Private Foundation

**Note:** The foundation may be able to use a copy of this return to satisfy state reporting requirements

For calendar year 2008, or tax year beginning 07-01-2008 and ending 06-30-2009

<b>G</b> C	heck	all that apply	/	Initial retu	urn $\Gamma$	Fınal return	Γ	A mende	d returi			ame change			
Hee	the I	Name o		dation STITUTE OF LAND	) DOLTCY					A Employer id	entification numbe	er			
USC	label.		LIN IIN.	SITIOIL OF LAND	/ годст					86-6021106					
Ot	herwi	se, Number	and s	street (or P O box	y number if mai	l is not delive	red to stree	t address) Ro	nom/	<b>B</b> Telephone number (see the instructions)					
	print r type	11010		TUM BLVD No D1		i is not denver	ed to stree	, ,	ıite	(602) 393-4300					
	Spec	if ic								C 16					
Inst	Instructions. City or town, state, and ZIP code PHOENIX, AZ 85028										application is pending	· <u> </u>			
		11102112	,,, , <u>.</u>	05020						<b>D 1.</b> Foreign of	rganızatıons, check he	ere 🕨			
<b>H</b> Ch	eck ty	ype of organı	zatio	n 🔽 Section	n 501(c)(3) e	exempt priv	ate found	atıon			rganizations meeting				
$\Gamma_{S}$	ection	n 4947(a)(1)	none	exempt charita	ble trust <b>Г</b>	Other tax	able priva	ite foundati	on	check hei	e and attach computa	ation			
		ket value of a			J <u>A c</u> c o untii				rual		undation status was t n 507(b)(1)(A), chec				
		from Part II, d • <b>\$</b> 340,333		:),		(specify)					ation is in a 60-month				
					(Part I , colu		t be on ca T	sh basis.)		under sectio	n 507(b)(1)(B), chec				
Pa	rt I	Analysi	is of ounts	f Revenue a In columns (b), (	and Expen	SeS (The		venue and	(b)	Net investment	(c) Adjusted net	(d) Disbursements for charitable			
		necessanly	equal	the amounts in o				nses per ooks		ıncome	ıncome	purposes (cash basıs only)			
	1	Contributions	, ,	grants, etc , rece	wod (attach ceh	adula)						(cash basis only)			
	2	•	-	oundation is <b>not</b>	,	•									
		•			-				+						
	3			ngs and tempo Iterest from se	•			6,939,90		7,084,592	7,084,592				
	4							0,939,90	4	7,084,392	7,064,392				
	5a														
	Ь			ne or (loss)				F2 000 07	3						
£Ε	6a			) from sale of				-52,898,87	3						
Revenue	Ь_			all assets on line					-	0					
	7			income (from						0	0				
	8			apital gain .							U				
	9			itions	1										
	10a			rns and allowand	<u> </u>										
	b			ods sold oss) (attach s											
	c 11	•	•	ttach schedule	•			103,62	6	0	103,626				
			-	1 through 11	-			-45,855,34		7,084,592	7,188,218				
	12 13			f officers, direc				935,41	+	192,796	192,796				
	14			salaries and v				3,201,53	+	0	0	3,201,539			
ě	15	•	•	mployee bene	-			1,516,65		82,753	82,753	1,433,901			
şn.	16a	•	•	:h schedule) .				319,13		41,708	41,708	277,428			
Expenses	b	•	•	(attach sched			<b>9</b>	43,92	-	13,596	13,596	30,325			
	_	_		nal fees (attac	•		<del>2</del>	2,195,98	_	2,197,792	2,197,792	51,784			
TIV.	17	Interest .		•			<del></del>	379,79	-	34,750	34,750	305,333			
stra	18			chedule) (see	the instruction	ons)	<b>%</b>	109,94	_	159,396	159,396	0			
Administrative	19	•		tach schedule		•		405,35		34,470	34,470				
ф	20	•	`				_	577,63	-	72,921	106,311	467,338			
lΑ	21			ces, and meet				473,59	+	50,733	50,733	422,866			
and	22	•		lications	_			674,00		0	68,516	605,491			
	23	-	•	(attach sched			<del>2</del>	9,005,85	_	69,339	71,059	8,934,794			
atıı	24			` and administ ra			_			<u> </u>	<u> </u>	<u> </u>			
Operating				ough 23				19,838,83	9	2,950,254	3,053,880	16,473,417			
ō	25			ıfts, grants paı				290,11	+			290,117			
	26			d disbursemen				20,128,95		2,950,254	3,053,880				
	27	•		from line 12		20		<u> </u>		· ·		. ,			
	_, а			ie over expens	ses and disbu	rsements		-65,984,30	3						
	ь			income (if neg						4,134,338					
	c			come (ıf negatı	•	-					4,134,338				
For F	rivac	y Act and Pa	perw	ork Reduction	Act Notice,	see the inst	ructions.	Ca	at No	11289X	Form	<b>990-PF</b> (2008)			

₽a	rt II	Balance Sheets Attached schedules and amounts in the description column should be for end-of-year amounts only (See instructions)	(a) Book Value	(b) Bo	ok Value	(c) Fair Marke	t Value
	1	Cash—non-interest-bearing	2,322,109	(0) 00	25,16		25,162
	2	Savings and temporary cash investments	24,899,791		8,558,94		558,947
	3	Accounts receivable	2.,055,751		-,000,01	-	/ - / /
	3	Less allowance for doubtful accounts					
	4	Pledges receivable					
	4	Less allowance for doubtful accounts					
	F	· · · · · · · · · · · · · · · · · · ·					
	5	Grants receivable					
	6	disqualified persons (attach schedule) (see the					
		Instructions)					
	7	Other notes and loans receivable (attach schedule)				+	
	,						
٨		Less allowance for doubtful accounts 🕨					
Ķ	8	Inventories for sale or use					
£	9	Prepaid expenses and deferred charges					
	10a	$Investments-U\ S\ \ and\ state\ government\ obligations\ (attach\ schedule)$	16,182,146	<b>%</b>	9,772,63	2 9,	772,632
	b	Investments—corporate stock (attach schedule)	308,762,053	%	192,101,71	5 192,	101,715
	c	Investments—corporate bonds (attach schedule)	45,907,737	<b>원</b>	37,811,45	5 37,	811,455
	11	Investments—land, buildings, and equipment basis 🕨					
		Less accumulated depreciation (attach schedule) 🟲					
	12	Investments—mortgage loans					
	13	Investments—other (attach schedule)	63,609,769	<del>1</del>	82,392,09	5 82,	392,095
	14	Land, buildings, and equipment basis 🕨 12,996,292					
		Less accumulated depreciation (attach schedule) > 3,330,360	9,761,733	<b>%</b>	9,665,93	2 9,	665,932
	15	Other assets (describe 🟲)	<b>12,376</b>	<b>%</b>	5,93	5 <b>%</b> 3	5,935
	16	Total assets (to be completed by all filers—see the					
		instructions Also, see page 1, item I)	471,457,714		340,333,87	340,	333,873
	17	Accounts payable and accrued expenses					
	18	Grants payable				1	
ر ا	19	Deferred revenue				1	
<u>₽</u>	20	Loans from officers, directors, trustees, and other disqualified persons				1	
5	21	Mortgages and other notes payable (attach schedule)	6,560,000	<b>%</b>	6,515,010	5	
<u>ا</u> دَ	22	Other liabilities (describe 🟲)	28,266	<u> </u>	30,02	7	
						1	
	23	Total liabilities (add lines 17 through 22)	6,588,266		6,545,04	3	
اہ		Foundations that follow SFAS 117, check here 🕨 🔽					
Fund Balances		and complete lines 24 through 26 and lines 30 and 31.					
티	24	Unrestricted	464,869,448		333,788,83	D	
2	25	Temporarily restricted					
=	26	Permanently restricted				_	
3		Foundations that do not follow SFAS 117, check here 🕨 🦵					
5		and complete lines 27 through 31.					
- 1	27	Capital stock, trust principal, or current funds					
HSSE(S	28	Paid-in or capital surplus, or land, bldg , and equipment fund					
	29	Retained earnings, accumulated income, endowment, or other funds				1	
칠	30	Total net assets or fund balances (see the instructions)	464,869,448		333,788,83	D .	
	31	Total liabilities and net assets/fund balances (see the instructions)	471,457,714		340,333,87	3	
)a	rt II	Analysis of Changes in Net Assets or Fund Balances				•	
L		Total net assets or fund balances at beginning of year—Part II, column		-			_
		with end-of-year figure reported on prior year's return)			1	464,86	
2		Enter amount from Part I, line 27a			. 2	-65,98	
3		Other increases not included in line 2 (itemize)			3		0
4		Add lines 1, 2, and 3			. 4	398,88	
5		Decreases not included in line 2 (itemize) 🟲			5		6,315
5		Total net assets or fund balances at end of year (line 4 minus line 5)—F	Part II, column (b), lı	ne 30	. 6	333,78	8,830

	00-PF (2008)			T				Page <b>3</b>
Part .	Capital Gains and	Losses for Tax on Inve	stme	nt Income		л —		
		kind(s) of property sold (e g , re , or common stock, 200 shs N			(b) How acquire P—Purchase D—Donation	(c)	Date acquired no , day, yr )	( <b>d)</b> Date sold (mo , day, yr )
1 a	PUBLICLY TRADED SEC	JRITIES			Р			
b	PUBLICLY TRADED SEC	JRITIES			Р			
	ARTIO				Р			
d	ARTIO PER K-1				Р			
	ARTIO PER K-1				P	+		
<u> </u>		(f) Depreciation allowe	ıd T	(a) Cost	or other basis	╁	(h) Gain	or (loss)
(e	) Gross sales price	(or allowable)			pense of sale			) minus (g)
а	81,929,7	26			100,066,34	0		-18,136,614
b	74,235,7	36			97,850,85	8		-23,615,072
С								0
d					3,760,28	5		-3,760,285
е					66,93	1		-66,931
Co	mplete only for assets show	ng gain in column (h) and owne	ed by ti	he foundation	on 12/31/69	十一	(I) Gains (Col	(h) gain minus
	· · · · · · · · · · · · · · · · · · ·	(j) Adjusted basis			ess of col (ı)			ess than -0-) <b>or</b>
(1)	FM V as of 12/31/69	as of 12/31/69		overc	ol (j), if any		Losses (fro	om col (h))
a								-18,136,614
b								-23,615,072
С								0
d								-3,760,285
е								-66,931
		ſ	Ifgair	n, also enter i	n Part I, line 7			
2	Capital gain net income oi	(net capital loss)			ın Part İ, line 7	2	,	-45,578,902
3	Net short-term capital dai	n or (loss) as defined in sectio	ns 122	22(5) and (6)	,			, ,
		, line 8, column (c) (see the in				ıl		
	in Part I, line 8				), enter -0-	}  _		21 006 000
Dowl	<u> </u>	Castian 4040(a) fan D	<b>)</b>		Not Tourseles	J 3	<u> </u>	-21,896,899
Part		er Section 4940(e) for R						
(For opt	ional use by domestic privat	e foundations subject to the s	ection	4940(a) tax (	on net investmen	inco	me )	
Ifsection	on 4940(d)(2) applies, leave	this part blank						
1, 5000.	5 15 10 (d)(L) dppds) 10d10	timo part bianic						
Was the	foundation liable for the sec	tion 4942 tax on the distribut	able ar	mount of any	vear in the base n	eriod'	7	┌ Yes ┍ No
		alify under section 4940(e) Do		•	•			,
<b>1</b> Ent	ter the appropriate amount ii	n each column for each year, s	ee the	ınstructions l	before makına anv	entr	ies	
	(a)	, , , , , , , , , , , , , , , , , , ,	1				(d)	
Base	period years Calendar	<b>(b)</b> Adjusted qualifying distributions	Net v	<b>(c)</b> alue of nonchar	Itable-use assets		Distribution	
year (d	or tax year beginning in)			and or momentum			(col (b) divided	
	2007	17,433,367	1		477,184,993			0 036534
	2006	11,818,037			467,545,580			0 025277
	2005							
	2003							
	2003							
2	, , ,				<b>⊢</b>	2		0 061811
3	=	for the 5-year base period—di				3		0.030006
	the number of years the fo	undation has been in existenc	e if les	s than 5 year	·s	3		0 030906
4	Enter the net value of non	charitable-use assets for 200	8 from	Part Y line 5		4		356,824,941
7	Litter the het value of hon	charitable-use assets for 2000	0 110111	rait A, lille 3	+	-		330,824,941
5	Multiply line 4 by line 3.							
	Transpry time 1 by time 31		• •			5		11,028,032
6	Enter 1% of net investme	nt income (1% of Part I, line 2	7b).			6		41,343
						_		
7	Add lines 5 and 6					7		11,069,375
_	False could be to the total	and from Death MTT 1				<u> </u>		46.007.077
8		ons from Part XII, line 4				8	400 :	16,887,356
	the Part VI instructions	ter than line 7, check the box	mrart	. vı, iine 1b, a	anu complete thai	part	using a 1% tax	late See

	Excise Tax Based on Investment Income (Section 4940(a), 4940(b)				Instruct	ions)				
1a										
	Date of ruling letter (attach copy of ruling letter if necess	-		ictions)	1					
b								4	1,343	
_	here F and enter 1% of Part I, line 27b			2 col (h)						
c	Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only			-	2				0	
2 3	Add lines 1 and 2		,		3			1	0 1,343	
э 4	Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only	Others	• • • enter -0-		4					
-	Tax based on investment income. Subtract line 4 from line 3 If zero or les				5			4	0	
5	Credits/Payments	ss, ente	er -0		-			4	1,343	
6	2008 estimated tax payments and 2007 overpayment credited to 2008	6a	Ī	205 652						
a L	Exempt foreign organizations—tax withheld at source	6b		205,652						
b	Tax paid with application for extension of time to file (Form 8868)									
С.		6c								
d -	Backup withholding erroneously withheld				_					
7	Total credits and payments Add lines 6a through 6d				7			20.	5,652	
8	Enter any <b>penalty</b> for underpayment of estimated tax. Check here if For				8					
9	Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owe				9					
10	Overpayment. If line 7 is more than the total of lines 5 and 8, enter the an			_	10			16	4,309	
11	Enter the amount of line 10 to be Credited to 2009 estimated tax	164,309	9	Ref unded 🟲	11				0	
	t VII-A Statements Regarding Activities		.		٠			V	N-	
1a	During the tax year, did the foundation attempt to influence any national, st	tate, or	locarie	egisiation or di	u		1-	Yes	No	
	it participate or intervene in any political campaign?						. <u>1a</u>		No	
Ь		or polit	cicai pui	poses (see			. 1ь		No	
	the instructions for definition)?						15		140	
	If the answer is "Yes" to <b>1a</b> or <b>1b</b> , attach a detailed description of the activity published or distributed by the foundation in connection with the activities.	es anu	copies	or arry maceman	•					
С	Did the foundation file <b>Form 1120-POL</b> for this year?						1c		No	
d	Enter the amount (if any) of tax on political expenditures (section 4955) in					•	<u> </u>			
u	(1) On the foundation $\blacktriangleright$ \$ 0 (2) On foundation manage		_	•						
_	Enter the reimbursement (if any) paid by the foundation during the year for				osad					
-	on foundation managers  \$0	politice	агехрег	iditale tax illip	oseu					
2	Has the foundation engaged in any activities that have not previously been	renort	ed to th	a IRS2			. 2		No	
_	If "Yes," attach a detailed description of the activities.	тероп	eu to ti	ie iks			┝╧			
3	Has the foundation made any changes, not previously reported to the IRS,	ın ite a	overnin	a instrument	articles					
•	of incorporation, or bylaws, or other similar instruments? If "Yes," attach a c	_		-			. з		No	
4a	Did the foundation have unrelated business gross income of \$1,000 or more						4a		No	
b	If "Yes," has it filed a tax return on <b>Form 990-T</b> for this year?						4b			
5	Was there a liquidation, termination, dissolution, or substantial contraction				• •		. 5		No No	
•	If "Yes," attach the statement required by General Instruction T.	r during	, the ye		• •		—			
6	Are the requirements of section 508(e) (relating to sections 4941 through	4945)	\ caticfi	ad aithar						
Ü	By language in the governing instrument, or	7777)	, 3011311	eu eithei						
	By state legislation that effectively amends the governing instrument set.	o that r	no mano	atory directio	าร					
	that conflict with the state law remain in the governing instrument?						. 6	Yes		
7	Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," cor						7	Yes		
8а	Enter the states to which the foundation reports or with which it is registere	-								
-	instructions) ►AZ, MA									
ь										
	General (or designate) of each state as required by General Instruction G? If "No," attach explanation.						8b	Yes		
9	Is the foundation claiming status as a private operating foundation within t				(ງ)(3)					
	or 4942(j)(5) for calendar year 2008 or the taxable year beginning in 2008	3 (see i	ınstruct	ions for Part X	IV)?					
	If "Yes," complete Part XIV						. 9	Yes		
10	Did any persons become substantial contributors during the tax year? If "Yes," attach a scho	edule list	ting their	names and addre	sses		10		No	

Form	990-PF (2008)		F	age <b>5</b>
Pai	t VII-A Statements Regarding Activities Continued			
11	At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the			
	meaning of section 512(b)(13)? If "Yes," attach schedule (see page 20 of the instructions)	11a		No
12	Did the foundation acquire a direct or indirect interest in any applicable insurance contract?	12	1	No
13	Did the foundation comply with the public inspection requirements for its annual returns and exemption application?	13	Yes	
	Web site address ►WWW LINCOLNINST EDU		1	
1.1		\ 6 G 1	2016	
14	The books are in care of ► Lincoln Institute of Land Policy  Located at ►113 Brattle Street Cambridge MA  ZIP+4 ►0213834		3016	
15	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of <b>Form 1041</b> —Check here			<b>•</b>
D-	and enter the amount of tax-exempt interest received or accrued during the year			
Pai	t VII-B Statements Regarding Activities for Which Form 4720 May Be Required	1		
	File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.		Yes	No
1a	During the year did the foundation (either directly or indirectly)			
	(1) Engage in the sale or exchange, or leasing of property with a disqualified person?  Yes V No			
	(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from)			
	a disqualified person?			
	(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person? Yes No  (5) Transfer any income or assets to a disqualified person (or make any of either available			
	for the benefit or use of a disqualified person)?			
	(6) Agree to pay money or property to a government official? (Exception. Check "No"			
	if the foundation agreed to make a grant to or to employ the official for a period			
	after termination of government service, if terminating within 90 days ) Yes V No			
h	If any answer is "Yes" to 1a(1)–(6), did <b>any</b> of the acts fail to qualify under the exceptions described in Regulations			
	section 53 4941(d)-3 or in a current notice regarding disaster assistance (see the instructions)?	1b		No
	Organizations relying on a current notice regarding disaster assistance check here	<u> </u>		110
c	Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts,			
	that were not corrected before the first day of the tax year beginning in 2008?	1c		No
2	Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private			110
2	operating foundation defined in section 4942(j)(3) or 4942(j)(5))			
а	At the end of tax year 2008, did the foundation have any undistributed income (lines 6d			
u	and 6e, Part XIII) for tax year(s) beginning before 2008? Yes Vo			
	If "Yes," list the years > 20, 20, 20			
h	Are there any years listed in 2a for which the foundation is <b>not</b> applying the provisions of section 4942(a)(2)			
	(relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2)			
	to all years listed, answer "No" and attach statement—see the instructions )	2b		
c	If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here			
_	► 20, 20, 20			
3a	Did the foundation hold more than a 2% direct or indirect interest in any business			
	enterprise at any time during the year?			
b	If "Yes," did it have excess business holdings in 2008 as a result of (1) any purchase by the foundation			
	or disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approved			
	by the Commissioner under section $4943(c)(7)$ ) to dispose of holdings acquired by gift or bequest, or (3)			
	the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine			
	If the foundation had excess business holdings in 2008.)	3b		
4a	Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?	4a		No
b	Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its			İ
	charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2008?	4b		No

Pa	rt VII-B Statements Reg	ardi	ng Activities for	Wh	ich Form 4720	May	Be Required Conti	nued			
5a	During the year did the foundati		_				•				
	(1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?										
	(2) Influence the outcome of an	y spe	cıfıc publıc electıon (	sees	section 4955), or to	carr	у				
	on, directly or indirectly, an	tly or indirectly, any voter registration drive?									
	(3) Provide a grant to an individ	de a grant to an individual for travel, study, or other similar purposes?									
	(4) Provide a grant to an organi	zation	other than a charita	ble, e	etc , organization de	scrib	ed				
	ın section 509(a)(1), (2), or	(3), c	or section 4940(d)(2	)? (s	ee instructions)		<b>  Yes</b>	√ No			
	(5) Provide for any purpose other										
			revention of cruelty to children or animals?								
ь	If any answer is "Yes" to 5a(1)-										
	Regulations section 53 4945 o								5b		No
	Organizations relying on a curre						<u>_</u>	_			
c	If the answer is "Yes" to question						·				
_	tax because it maintained expe				•		Г Yes Г	- No			
	If "Yes," attach the statement req					-	, , , , , , , , , , , , , , , , , , , ,				
6a	Did the foundation, during the ye										
-	premiums on a personal benefit						Г Yes Г	/ No			
ь									6b		No
	If you answered "Yes" to 6b, also			, 01 1	nuncetty, on a perse	, iiui b	chemic contract 1 1 1	•	<del></del>		
7a	At any time during the tax year,			, to =	nrobibited tay chal	tor tr	ansaction? <b>Tyes</b> [	- No			
	If yes, did the foundation receiv								   7b		
										Nove	
Pa	and Contractors	ut Oi	ilcers, Directors	», II	ustees, rounda	llion	Managers, Highly	Palu	EIIII	лоуе	es,
1	List all officers, directors, truste	es, fo	undation managers a	ınd t	heir compensation (	see t	he instructions).				
	, ,		Title, and average		C) Compensation		(d) Contributions to	(-) 5			
	(a) Name and address		hours per week	(1	f not paid, enter		nployee benefit plans	1		se acc owanc	
		d	evoted to position		-0-)	and	deferred compensation				
See	Additional Data Table										
	Compensation of five highest-pa	id em	nlovees (ot her t han t	t hose	e included on line 1–	see t	the instructions)				
_	If none, enter "NONE."	ia eiii	pioyees (other than	11030	e included on line 1	300 (	the matructions).				
			(b) Title and avera				(d) Contributions to				
(a	) Name and address of each empl	oyee	hours per week	_	(c) Compensation	n	employee benefit			se acc	
	paid more than \$50,000		devoted to positi				plans and deferred compensation	ot	herall	lowanc	es
10 4	NYOUNGMAN		SR FELLOW		203	500	53,781				
			37 50		203	,300	55,761				U
	BRATTLE STREET 1BRIDGE,MA 02138										
	RTIM SMOLKA		SR FELLOW		164	000	57,235				
	BRATTLE STREET		37 50			, , , , ,	37,233				ŭ
	BRIDGE, MA 02138										
	1ANDO CARBONELL		SR FELLOW		148	,000	54,914	<b>†</b>			
	BRATTLE STREET		37 50				2.,32.				J
	MBRIDGE, MA 02138										
	SALIND GREENSTEIN		SR FELLOW		143	688	62,139				0
	BRATTLE STREET		30 00				<b>,</b>				
	MBRIDGE, MA 02138										
JOY	CEMAN		SR FELLOW		152	,500	64,720				0
113	BRATTLE STREET		37 50				·				
	MBRIDGE, MA 02138										

26

#### Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, Part VIII and Contractors Continued

3	Five highest-paid independent contractors for professional services—(see the instructions). If none, enter
	"NONE."

(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) Compensation
CARLYLE GROUP	INVESTMENT ADVICE	190,174
1001 PENNSYLVANIA AVE WASHINGTON, DC 200042505		
MERRILL LYNCH	INVESTMENT ADVICE	450,269
2555 E CAMELBACK RD PHOENIX,AZ 85016		
DREMAN ASSET MGMT	INVESTMENT ADVICE	367,825
HARBORSIDE FINANCIAL PLAZA 10 JERSEY CITY,NJ 07311		
SANDS CAPITAL MANAGEMENT	INVESTMENT ADVICE	213,443
1101 WILSON BLVD ARLINGTON,VA 22209		
EAGLE	INVESTMENT ADVICE	199,031
499 PARK AVENUE NEW YORK, NY 10222		
<b>Total</b> number of others receiving over \$50,000 for professional serv	/ICes	▶ 14

#### Part IX-A Summary of Direct Charitable Activities

List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc.	Expenses
1 DEPARTMENT OF PLANNING AND URBAN FORM SEE STATEMENT 9 FOR DETAILED DESCRIPTION	3,262,221
2 DEPARTMENT OF VALUATION AND TAXATION SEE STATEMENT 9 FOR DETAILED DESCRIPTION	2,854,255
3 PRO GRAM ON LATIN AMERICA AND THE CARIBBEAN SEE STATEMENT 9 FOR DETAILED DESCRIPTION	2,412,368
4 PROGRAM ON PEOPLE'S REPUBLIC OF CHINA SEE STATEMENT 9 FOR DETAILED DESCRIPTION	1,999,837

4 ROCKAM ON FEOTEE 3 REFOREIG OF CHINA SEE STATEMENT 9 TOR DETAILED DESCRIPTION	1,555,057
art IX-B Summary of Program-Related Investments (see the instructions)	
Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2	A mount
1	
	1
2	
	1
	1
All other program-related investments. See the instructions	
3	

Pa	rt X Minimum Investment Return (All domestic foundations must complete this part. For see page 24 of the instructions.)	reign	foundations,
1	Fair market value of assets not used (or held for use) directly in carrying out charitable, etc.,		
	purposes		
а	A verage monthly fair market value of securities	1a	360,254,831
Ь	A verage of monthly cash balances	1b	269,948
c	Fair market value of all other assets (see the instructions)	1c	1,734,044
d	Total (add lines 1a, b, and c)	1d	362,258,823
е	Reduction claimed for blockage or other factors reported on lines 1a and		
	1c (attach detailed explanation)		
2	Acquisition indebtedness applicable to line 1 assets	2	C
3	Subtract line 2 from line 1d	3	362,258,823
4	Cash deemed held for charitable activities Enter 1 1/2% of line 3 (for greater amount, see the		
	ınstructions)	4	5,433,882
5	Net value of noncharitable-use assets. Subtract line 4 from line 3 Enter here and on Part V, line 4	5	356,824,941
6	Minimum investment return. Enter 5% of line 5	6	17,841,247
Pai	<b>Distributable Amount</b> (see page 25 of the instructions) (Section 4942(j)(3) and (j)( foundations and	5) pri	vate operating
	certain foreign organizations check here ► ✓ and do not complete this part.)	T -	T
1	Minimum investment return from Part X, line 6	1	
2a	Tax on investment income for 2008 from Part VI, line 5 2a	-	
Ь	Income tax for 2008 (This does not include the tax from Part VI) 2b	- I	
c	Add lines 2a and 2b	2c	
3	Distributable amount before adjustments Subtract line 2c from line 1	3	
4	Recoveries of amounts treated as qualifying distributions	4	
5	Add lines 3 and 4	5	
6	Deduction from distributable amount (see the instructions)	6	
7	Distributable amount as adjusted Subtract line 6 from line 5 Enter here and on Part XIII,		
	line 1	7	
Par	Qualifying Distributions (see page 25 of the instructions)		
1	A mounts paid (including administrative expenses) to accomplish charitable, etc., purposes		
а	Expenses, contributions, gifts, etc —total from Part I, column (d), line 26	1a	16,763,534
b	Program-related investments—total from Part IX-B	1b	C
2	A mounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc ,		
	purposes	2	123,822
3	A mounts set aside for specific charitable projects that satisfy the		
а	Suitability test (prior IRS approval required)	3a	
Ь	Cash distribution test (attach the required schedule)	3b	
4	Qualifying distributions. Add lines 1a through 3b Enter here and on Part V, line 8, and Part XIII, line 4	4	16,887,356
5	Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment		
	income Enter 1% of Part I, line 27b (see page 26 of the instructions)	5	41,343
6	Adjusted qualifying distributions. Subtract line 5 from line 4	6	16,846,013
-			1 10,0.0,010

Note: The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the

section 4940(e) reduction of tax in those years.

For	m 990-PF (2008)				Page <b>9</b>
Р	art XIII Undistributed Income (see page	26 of the instruct	ions)		
		<b>(a)</b> Corpus	(b) Years prior to 2007	<b>(c)</b> 2007	<b>(d)</b> 2008
1	Distributable amount for 2008 from Part XI, line 7				0
2	Undistributed income, if any, as of the end of 2007				
а	Enter amount for 2007 only			0	
ь	Total for prior years 20, 20, 20		0		
3	Excess distributions carryover, if any, to 2008				
а	From 2003				
b	From 2004				
c	From 2005				
d	From 2006				
е	From 2007				
f	Total of lines 3a through e	0			
4	Qualifying distributions for 2008 from Part				
	XII, line 4 🕨 \$				
а	Applied to 2007, but not more than line 2a			0	
b	Applied to undistributed income of prior years				
	(Election required—see the instructions)		0		
c	Treated as distributions out of corpus (Election	0			
_	required—see the instructions)				
	Applied to 2008 distributable amount				0
	Remaining amount distributed out of corpus	0			
5	Excess distributions carryover applied to 2008	0			0
	(If an amount appears in column (d), the same amount must be shown in column (a).)				
6	Enter the net total of each column as indicated below:				
а	Corpus Add lines 3f, 4c, and 4e Subtract line 5	0			
b	Prior years' undistributed income Subtract				
	line 4b from line 2b		0		
C	Enter the amount of prior years' undistributed				
	income for which a notice of deficiency has				
	been issued, or on which the section 4942(a) tax has been previously assessed		0		
d	Subtract line 6c from line 6b Taxable				
_	amount—see the instructions		0		
е	Undistributed income for 2006 Subtract line				
	4a from line 2a Taxable amount—see the			0	
	instructions			0	
f	Undistributed income for 2008 Subtract				
	lines 4d and 5 from line 1 This amount must be distributed in 2008				0
7	A mounts treated as distributions out of				
•	corpus to satisfy requirements imposed by				
	section 170(b)(1)(F) or 4942(g)(3) (see the	0			
	ınstructions)				
8	Excess distributions carryover from 2002 not				
	applied on line 5 or line 7 (see page 27 of the	0			
	Instructions)				
9	Subtract lines 7 and 8 from line 6a	0			
10	Analysis of line 9				
	From 2004				
	From 2005				
	From 2006				
	From 2007				
	From 2008				

P	art XIV	Private Operating Fou	<b>ndations</b> (see th	e instructions ar	nd Part VII-A, que	stion 9)	
1a		dation has received a ruling or d , and the ruling is effective for 2					2006-11-01
b	Check box	to indicate whether the organiz	ation is a private op	erating foundation	described in sectio	n 🔽 4942(j)(3) o	or <b>Г</b> 4942(j)(5)
2a		esser of the adjusted net	Tax year		Prior 3 years		(e) Total
		m Part I or the minimum t return from Part X for each	(a) 2008	<b>(b)</b> 2007	<b>(c)</b> 2006	<b>(d)</b> 2005	(5) 1514.
			4,134,338	8,847,790	, ,	0	18,585,359
		e 2a	3,514,187	7,520,622	4,762,746	0	15,797,555
	line 4 for e	distributions from Part XII, ach year listed	16,887,356	17,699,068	11,818,037	19,334,136	65,738,597
	for active coi	uded in line 2c not used directly induct of exempt activities	0	0	0	0	0
	for active of Subtract li	distributions made directly conduct of exempt activities ne 2d from line 2c	16,887,356	17,699,068	11,818,037	19,334,136	65,738,597
3		test relied upon					
а	"Assets" a	lternative test—enter					
	<b>(1)</b> Value	of all assets					0
	under	of assets qualifying section 4942(j)(3)(B)(i)					0
b		nt" alternative test— enter 2/3 n investment return shown in					
		e 6 for each year listed	11,894,165	15,906,167	10,333,069	0	38,133,401
c		alternative test—enter					
		support other than gross					
		ment income (interest, nds, rents, payments					
		curities loans (section					0
		)(5)), or royalties)					0
		ort from general public or more exempt					
		zations as provided in					
		n 4942(j)(3)(B)(III)					0
		st amount of support					0
		n exempt organization investment income					0
Рa		ipplementary Information	on (Complete th	nis part only if	the organization	n had \$5.000	or more in
		sets at any time during				40,000	
1		n Regarding Foundation Manag					
а		anagers of the foundation who had close of any tax year (but only i					dation
	•	anagers of the foundation who o		•	·	y large portion of t	he
	ownership	of a partnership or other entity)	of which the founda	tion has a 10% or	greater interest		
<u></u>	Informatio	on Regarding Contribution, Gran	t, Gift, Loan, Schola	rship, etc., Prograr	ns:		
		if the organization only m				s and does not acc	ept
	unsolicited	requests for funds If the organ r conditions, complete items 2a	ıızatıon makes gıfts				
а	The name,	address, and telephone numbe	r of the person to wl	hom applications s	hould be addressed		
b	The form I	n which applications should be s	ubmitted and inform	mation and materia	ls they should inclu	de	
c	A ny submi	ssion deadlines					
d	A ny restri factors	ctions or limitations on awards,	such as by geograp	phical areas, charit	able fields, kinds of	institutions, or oth	er

Supplementary Infor				
3 Grants and Contributions Pai	d During the Year or Ap	proved for	Future Payment	
Recipient	If recipient is an individual, show any relationship to	Foundation status of	Purpose of grant or	A mount
Name and address (home or business)	any foundation manager or substantial contributor	recipient	contribution	
a Paid during the year				
See Additional Data Table				
Total				290,117
Total		<del></del>		250,111
- · <del>, , , , , , , , , , , , , , , , , , </del>	ı			

Part XVI	-A Analysis of Income-Produc	ing Activitie	:s			rage ==
	amounts unless otherwise indicated		usiness income	Excluded by section	512, 513, or 514	(e)
<b>1</b> Program	n service revenue	(a) Business code	<b>(b)</b> A mount	(c) Exclusion code	( <b>d)</b> A mount	Related or exempt function income (See the instructions)
a TUITIO	N AND FEES					1,720
<b>b</b> PUBLIC	CATIONS					68,516
c SONOR	AN INSTITUTE					26,500
	YEE PARKING					5,040
e OTHER						1,850
_	and contracts from government agencies					
	rship dues and assessments					
	on savings and temporary cash investments and interest from securities			14	6,939,900	
	ital income or (loss) from real estate			14	0,333,300	
	financed property					
	ebt-financed property					
	al income or (loss) from personal property					
	nvestment income					
<b>8</b> Gain or (	loss) from sales of assets other than inventory			18	-52,898,873	
9 Netinc	ome or (loss) from special events					
<b>10</b> Gross p	profit or (loss) from sales of inventory					
<b>11</b> Other r	evenue <b>a</b>					
ь						
с						
d						
e						
	al Add columns (b), (d), and (e).		0		-45,958,973	,
	Add line 12, columns (b), (d), and (e).			1	L3	-45,855,347
	orksheet in line 13 instructions to verify		uliahusaut of F	Trement Drives		
Part XVI	-B Relationship of Activities to  Explain below how each activity for who					ntly to
Line No.	the accomplishment of the organization the instructions )					
1A	TUITION & FEES FOR LAND POLICY R	ELATED CLAS	SES			
<u>1B</u>	SALES OF SCHOLARLY PUBLICATION	S IN VARIOUS	PROGRAM AREA	NS.		
1C	CHARGE FOR OCCUPANCY BY NON-P	ROFIT ENGAG	ED IN JOINT PRO	GRAM		
1D	PARKING PROVIDED FOR EMPLOYEE	CONVENIENC	E			
1E	USE OF CLASSROOM SPACE BY NEIG	HBORING CHA	RITY			

Pail	VATT	Noncharitable				allu II alls	acti	UIIS A	iliu Kelatik	msmps with			
1 Did th	ne organi	zation directly or indirectly				any other orga	anızatıc	on descr	ibed in section			Yes	No
501(	c) of the	Code (other than section 5	501(c)(3) orga	anızatıo	ns) or in section	n 527, relating	to polit	tical orga	anızatıons?				
<b>a</b> Tran	sfers fr	om the reporting orga	nızatıon to	a none	haritable ex	cempt organı	zatior	n of					
(1)	Cash.										1a(1)		No
(2)	Othera	assets									1a(2)		No
		actions											
		of assets to a nonchar	ıtable exen	mpt or	ianization.						1b(1)		No
		ses of assets from a r											No
		of facilities, equipmer			-								No
		ursement arrangement											No
		or loan guarantees.											No
		ance of services or m											No
		acilities, equipment, n											No
		er to any of the above											140
valu	e of the cet valu	goods, other assets, le in any transaction o	orservices	s giver	by the repo	rting organiz	zation	Ifthe	foundation r	eceived less than 1	faır		
(a) Line	No	(b) Amount involved	(c) Name of	f noncha	rıtable exempt	: organization	(0	<b>d)</b> Desci	ription of transfe	rs, transactions, and sh	narıng arra	ngemer	nts
	_												
desc	rıbed ıı	dation directly or indir n section 501(c) of th mplete the following s (a) Name of organization	e Code (otl chedule		n section 50	•	ın sec					s F	No
								†					
			,										
	· · ·												
	the be	penalties of perjury, ist of my knowledge a on all information of v	nd belief, it	t is true	e, correct, ar	nd complete		aration		<del>-</del>			
	Sı	gnature of officer or tr	ustee					Date		Title			
ا رو								D	ate		Prepare	r's SS	N or
Sign Here	id rer's Only	Cianotura	Sunkel					J		Check If self- employed ►	PTIN (See <b>Si</b> ithe Instruct	gnat ur	e ın
	Paid Preparer's Use Only	Firm's name (or you if self-employed),	•	O we n	ı J Flanagan	& C o				EIN Þ	<u>l</u>		
		address, and ZIP co	ode	60 Ea	ast 42nd Str	eet				Phone no (212)	1682-27	' A 3	
				New \	York.NY 10	165				I hone no (212)	, 552-21	55	

**Software ID:** 08000094 **Software Version:** 2008.05020 **EIN:** 86-6021106

Name: LINCOLN INSTITUTE OF LAND POLICY

## Form 990PF PartVIII Line 1 - List all officers, directors, trustees, foundation managers and their compensation

(a) Name and address	( <b>b)</b> Title, and average hours per week devoted to position	(c) Compensation (If not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances	
KATHRYN J LINCOLN	CHAIRMAN /				
11010 N TATUM BLVD PHOENIX,AZ 85028	DIRECTOR 37 50	154,640	71,281	C	
GREGORY K INGRAM	CEO AND				
113 BRATTLE STREET CAMBRIDGE,MA 02138	PRESIDENT / DIRECT 37 50	357,607	17,135	0	
DENNIS W ROBINSON	TREAS & VP-FIN				
113 BRATTLE STREET CAMBRIDGE, MA 02138	AND OPERA 37 50	164,000	67,050	0	
LEVERING F T WHITE	ASSIST SEC & VP				
113 BRATTLE STREET CAMBRIDGE, MA 02138	ADMIN AN 37 50	115,000	61,719	0	
DIONE A ETTER	SECRETARY				
11010 N TATUM BLVD PHOENIX,AZ 85028	37 50	80,500	40,444	0	
DAVID C LINCOLN	ASSIST TREASURER				
11010 N TATUM BLVD PHOENIX,AZ 85028	1 00	4,750	0	0	
GARY CORNIA	DIRECTOR				
11010 N TATUM BLVD PHOENIX,AZ 85028	1 00	5,500	0	C	
ROY W BAHL	DIRECTOR				
11010 N TATUM BLVD PHOENIX,AZ 85028	1 00	5,000	0	0	
HENRY COLEMAN	DIRECTOR				
11010 N TATUM BLVD PHOENIX,AZ 85028	1 00	5,750	0	0	
WILLIAM FISCHEL	DIRECTOR				
11010 N TATUM BLVD PHOENIX,AZ 85028	2 50	13,667	0	0	
ALBERTO HARTH	DIRECTOR				
11010 N TATUM BLVD PHOENIX,AZ 85028	1 00	3,500	0	0	
JOHN G LINCOLN III	DIRECTOR				
11010 N TATUM BLVD PHOENIX,AZ 85028	1 00	3,000	0	0	
DOUG WHEELER	DIRECTOR				
11010 N TATUM BLVD PHOENIX,AZ 85028	1 00	3,500	0	0	
CAROL WHITESIDE	DIRECTOR		_	_	
11010 N TATUM BLVD PHOENIX,AZ 85028	1 00	5,250	0	0	
ANDREA TAYLOR	DIRECTOR		_	_	
11010 N TATUM BLVD PHOENIX,AZ 85028	1 00	1,500	0	0	
KENNETH PANG	DIRECTOR				
11010 N TATUM BLVD PHOENIX,AZ 85028	1 00	3,250	0	0	
THOMAS BECKER	DIRECTOR				
11010 N TATUM BLVD PHOENIX,AZ 85028	1 00	4,750	0	0	
BRUCE LINCOLN	DIRECTOR				
11010 N TATUM BLVD PHOENIX,AZ 85028	1 00	3,250	0	0	
BRUCE BABBITT	DIRECTOR				
11010 N TATUM BLVD PHOENIX,AZ 85028	1 00	1,000	0	0	

#### Form 990PF Part XV Line 3a - Grants and Contributions Paid During the Year

Recipient	If recipient is an individual, show any relationship to	Foundation	Purpose of grant or	
Name and address (home or business)	any foundation manager or substantial contributor	status of recipient	contribution	A mount
a Paid during the year				
Adam M Isen 3620 Locust Walk Philadelphia,PA 19104	none	none	Return to Local Public Finance	10,000
Constantine E Kontokosta 300 East 79th Street New York, NY 10075	none	none	Political Economy of Inclusionary Zoning	10,000
Ekaterina D Gnedenko 1376 Storrs Road Unit 402 Storrs,CT 06269	none	none	Open-Space Preservation and Local Public Choice	10,000
Eric Marsh 1217 Telbury Lane Austin,TX 78748	none	none	Collaborative Planning in the Redevelopment of Contaminated Sites	10,000
Erik Lichtenberg 7415 Holly Avenue Tacoma Park, MD 20912	none	none	Economic incentives, Administrative Restrictions, Infrastructure Development	10,000
Evangeline Linkous 5 East Golf Club Lane Paoli, PA 19301	none	none	Using Transferable Development Rights to Manage Growth	10,000
FSU Research Foundation 97 S Woodward Ave Tallahassee,FL 323064166	none	none	Political Fiscal, & Environmental Influence on Acceptance of High Density Re	20,000
George CS Lin University of Hong Kong Hong Kong CH	none	none	A Study of the Guangzhou Metropolis	12,800
Iowa Natural Heritage Foundation 505 Fifth Ave Des Moines,IA 503092321	none	none	Training in Land Trust Alliance creation	10,000
Isabel Viana A mersterdam 1404-202 Montevideo 11400 UY	none	none	Land Use and Prices in a Major New Avenue in Montevideo, Uruguay	18,600
Jay Mittal 435 Riddle Road Apt 2 Cincinnati,OH 45220	none	none	Valuing Private Lands under Conservation Easements	10,000
Lu Gao 75 St Alphonsus St Boston, MA 02120	none	none	The Impact of Land Leasing Fees on China' Housing Affordability	10,000
Oscar Borrero Carrera 11 B 96-03 Bogota CO	none	none	Evaluation of Betterment Levy Practices in Colombia & Effects of Policies	19,700
P Universidad Catolica-Chile Avenue Libertador General Santiago CI	none	none	1) Living in Slums in Chile and 2) The Surtax Law on Vacant Land and its Im	14,500
Pacific Forest Trust 1001–A O Reilly Avenue San Francisco, CA 94129	none	none	Forests in United States Climate Policy A Comprehensive Approach	15,000
Total				290,117

#### Form 990PF Part XV Line 3a - Grants and Contributions Paid During the Year

Recipient	If recipient is an individual, show any relationship to	Foundation status of	Purpose of grant or	A mount
Name and address (home or business)	any foundation manager or substantial contributor	idation manager recipient contribution		Amount
a Paid during the year				
Ratoola Kundu 703 S Laflın Street Chıcago,IL 60607	none	none	The Social and Contested Production of the Peri-urban Zones of Kolkata	10,000
Rubens Alves Dantas Estrata das Ubaias Recife 50740-530 BR	none	none	1) Impact of Regularization     Programs on the Land Market in     Lower-Income Sett	11,850
Sarah DıVıttorio 2032 Delaware Street 9 Berkeley, CA 94709	none	none	Upstream forests, downstream communities Emerging partnerships for water se	10,000
Tsinghua University Tsinghua University Beijing CH	none	none	Housing Opportunities across Population Groups in Chinese Cities	17,667
Universidad Alberto Hurtado Admirante Barroso 10 Santiago CI	none	none	Slums in Chile A Path to a Formal House, a Way to Overcome Poverty, or a L	50,000
Total				290,117

#### **TY 2008 Accounting Fees Schedule**

Name: LINCOLN INSTITUTE OF LAND POLICY

Category	Amount	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
OWEN J FLANAGAN & CO, CPAS	40,787	13,596	13,596	27,191
TRAVEL RELATED EXPENSES	3,134	0	0	3,134

DLN: 93491043000000

Note: To capture the full content of this document, please select landscape mode (11"  $\times$  8.5") when printing.

#### **TY 2008 Depreciation Schedule**

Name: LINCOLN INSTITUTE OF LAND POLICY

Description of Property	Date Acquired	Cost or Other Basis	Prior Years' Depreciation	Computation Method	Rate / Life (# of years)	Current Year's Depreciation Expense	Net Investment Income	Adjusted Net Income	Cost of Goods Sold Not Included
LAND AND BUILDINGS		10,082,406	2,682,239	VAR	0 %	275,135	0	0	
FURNITURE		169,069	96,624	VAR	0 %	19,866	0	0	
EQUIPMENT		235,187	152,675	VAR	0 %	46,468	0	0	
OFFICE CONDO - PHOENIX		2,119,729		VAR	0 %	51,816	0	0	
CONDOMINIUM IMPROVEMENTS - PHOENIX		389,901		VAR	0 %	11,914	0	0	
LEASEHOLD IMPROVEMENTS		3,406	3,248	VAR	0 %	158	0	0	

### **TY 2008 General Explanation Attachment**

Name: LINCOLN INSTITUTE OF LAND POLICY

Identifier	Return Reference	Explanation
		SUMMARY OF DIRECT CHARITABLE ACTIVITIES - PART IX-ATHE DEPARTMENT OF VALUATION AND TAXATION NEXAMINES ISSUESOF LAND TAXATION, PROPERTY TAXATION, AND THE VALUATIONPROCESS, BRINGING TO GETHER SCHOLARS INTERESTED IN PRACTICALAPPLICATIONS OF THEIR RESEARCH AND PUBLIC OFFICIALS SEEKINGA WIDER PERSPECTIVE ON THEIR POLICY DECISIONSTHE DEPARTMENT OF PLANNING AND URBAN FORM IS WORKING TOTO DISCOVER NEW KNOWLEDGE, DEVELOP BETTER TOOLS ANDMETHODS, AND IMPROVE LAND POLICY AND THE PRACTICE OFPLANNING THE DEPARTMENT IS PARTICULARLY CONCERNED WITH THE RELATIONSHIP BETWEEN PLANNING AND THE FORM OF THE BUILTENVIRONMENTHE PROGRAM ON LATIN AM ERICA AND THE CARIBBEAN FOCUSES ONFOUR CORE TOPICS VALUE CAPTURE, PROPERTY TAXATION, AND LAND MARKETSTHE INSTITUTE'S CHINA PROGRAM BRINGS TOGETHER INTERNATIONALEXPERTS AND CHINESE GOVERNMENT OFFICALS AND SCHOLARS TOADDRESS A WIDE RANGE OF LAND POLICY SISUES THE PEKING UNIVERSITY-LINCOLN INSTITUTE CENTER FOR URBAN DEVELOPMENT AND LAND POLICY GIVES THE CHINA PROGRAM AN ON-THE-GROUND PRESENCE IN CHINA THE PROGRAM FOCUSES ITS PILOT PROJECTSAND TRA INING PROGRAMS ON THE FOLLOWING TOPICS URBANEXPANSION AND FARMLAND PROTECTION, PROPERTY TO AXATION AND LOCAL GOVERNMENT FINANCE, AND URBAN PLANNING AND POLICY PART XV SUPPLEMENTARY INFORMATION REGARDING FELLOWSHIPS/DISSERTATIONS/REPSINCLUDING APPLICATIONS, SUBMISSISIONS AND DEADLINES, PLEASESEE WWW LINCOLNINST EDUPART XIV - PRIVATE OPERATION FOUNDATIONS, THE CALCULATIONS FOR 2005 AND 2004 WERE DERIVED FROM THEINFORMATION RETURNS OF LILP FOR THOSE PERIODS THE LILP WASA PUBLIC CHARITY QUALLIFIED UNDER IRC 17(16) 1 (A)(II) AND AND 509(a) THE 2005 YEAR CALCULATIONS FOR 2005 AND 2004 WERE DERIVED FROM THEINFORMATION FROM A NON-QUALIFIED DEFERENCE PRICODS THE LILP WASA PUBLIC CHARITY QUALIFIED UNDER IRC 17(16) 1 (A)(II) AND AND 509(a) THE 2005 YEAR CALCULATIONS CONTAIN BOTH SHORT YEAR JULY 1, 2006 TO O CTOBER 31, 2006 AND FISCAL YEAR JULY 1, 2005 TO JUNE 30, 2006 ADDITIONAL INFORMATION FOR PART XIV AS SHOWN IN STMT 13THE COMPENSATION OF KATHRYN J LINCOLN OF

#### **TY 2008 Investments Corporate Bonds Schedule**

Name: LINCOLN INSTITUTE OF LAND POLICY

Name of Bond	End of Year Book Value	End of Year Fair Market Value
650000 AMERICAN EXPR CENTURION	653,256	653,256
400000 ASSOCIATES CORP OF N.A.	400,140	400,140
600000 BANC COML MTG CMO 2006	564,585	564,585
230000 BANK OF AMERICA ABS 2006	237,908	237,908
480000 BANK OF NEW YORK MELLON	487,738	487,738
500000 BELLSOUTH CORPORATION	534,190	534,190
1375000 BMW VEHICLE TR ABS 2009	769,739	769,739
385000 BOSTON PROPERTIES INC	383,214	383,214
500000 BS COMML MTGE CMO 2001	38,667	38,667
400000 BS COMML MTGE CMO 2002	119,355	119,355
900000 BS COMML MTGE CMO 2005	310,424	310,424
650000 BS COMML MTGE CMO 2006	389,865	389,865
450000 CAPITAL ONE ABS 2009	453,047	453,047
500000 CASE NEWHOLLAND ABS 2009	522,482	522,482
600000 CATERPILLAR FIN ABS 2008	600,158	600,158
200000 CATERPILLAR FIN SERV CRP	205,158	205,158
500000 CENTEX HME EQTY ABS 2003	22,549	22,549
575000 CH MAN AUTO OWN ABS 2006	565,109	565,109
400000 CHASE FDG ABS ABS 2002	239,275	239,275
250000 CHASE FDG ABS ABS 2003	151,923	151,923
250000 CHASE ISSUANCE ABS 2009	248,212	248,212
350000 CHEVRON CORP	360,346	360,346
500000 CITI CC ISSUANC ABS 2009	501,100	501,100
600000 CITIBANK/DEUSTC CMO 2006	335,862	335,862
550000 CITIGROUP COMML CMO 2006	355,218	355,218
500000 CITIGROUP INC	489,625	489,625
410000 CLOROX COMPANY	415,826	415,826
235000 CME GROUP INC	246,903	246,903
2000000 CMNTY PROG LN CMO 1987	268,063	268,063
210000 COCA-COLA ENTERPRISES	233,424	233,424

Name of Bond	End of Year Book Value	End of Year Fair Market Value
600000 COMM CMO 2005	572,270	572,270
585000 CONSUMERS FDG ABS 2001	174,364	174,364
700000 CREDIT SUISSE CMO 2006	422,315	422,315
510000 CREDIT SUISSE FB USA INC	546,026	546,026
500000 CRUSADE GLOBAL CMO 2004	136,610	136,610
535000 CVS CAREMARK CORP	536,428	536,428
650000 CWCAPITAL COBAL CMO 2006	601,972	601,972
335000 DAYTON HUDSON CORP	366,443	366,443
400000 DETROIT EDISON ABS 2001	285,978	285,978
200000 E-TRADE RV ABS 2004	87,005	87,005
500000 EXELON GENERATION CO LLC	529,475	529,475
800000 FHLMC CMO 2003	255,636	255,636
2900000 FHLMC CMO 2004	778,551	778,551
475000 FHLMC CMO 2005	351,597	351,597
375000 FIFTH THIRD BANCORP	374,726	374,726
2100000 FNMA CMO 2003	485,353	485,353
750000 FNMA CMO 2004	277,294	277,294
600000 FORD CR AUT ABS 2007	625,210	625,210
500000 GE CAP COML MTG CMO 2001	105,609	105,609
550000 GE CAPITAL ABS 2005	556,458	556,458
725000 GENERAL ELEC CAP CORP	731,466	731,466
535000 GMAC LLC	532,844	532,844
500000 GNMA CMO 2004	148,680	148,680
400000 GNMA CMO 2006	364,052	364,052
500000 GNMA CMO 2007	391,711	391,711
1025000 GOLDMAN SACHS GROUP INC	1,066,805	1,066,805
550000 GREENWICH CAPIT CMO 2005	529,896	529,896
500000 GS AUTO LOAN TR ABS 2006	73,817	73,817
500000 HIGHER ED FUND ABS 2005	35,124	35,124
500000 HONDA AUTO REC ABS 2005	277,326	277,326

Name of Bond	End of Year Book Value	End of Year Fair Market Value
400000 HONDA AUTO REC ABS 2009	402,178	402,178
305000 HONEYWELL INTERNATIONAL	311,646	311,646
500000 HYUNDAI AUTO RE ABS 2008	520,496	520,496
500000 INTERSTAR MLNM CMO 2004	127,675	127,675
630000 INTL LEASE FINANCE CORP	522,434	522,434
500000 JOHN DEERE OWN ABS 2006	313,036	313,036
500000 JOHN DEERE OWN ABS 2007	510,942	510,942
350000 JP MORGAN CHASE CMO 2002	141,592	141,592
250000 JP MORGAN CHASE CMO 2005	188,652	188,652
475000 JPMORGAN CHASE & CO	473,746	473,746
500000 KRAFT FOODS INC	538,870	538,870
500000 LB-UBS COML MGT CMO 2005	138,763	138,763
210000 MARATHON OIL CORP	221,873	221,873
300000 MERRILL LYNCH & CO	301,188	301,188
210000 MICROSOFT CORP	208,478	208,478
500000 ML MORTGAGE TR CMO 2005	216,541	216,541
300000 MORGAN ST DEAN WITTER	314,271	314,271
500000 MORGAN STAN CAP CMO 2005	173,858	173,858
700000 MORGAN STAN CAP CMO 2006	438,554	438,554
850000 MORGAN STANLEY	859,934	859,934
300000 NISSAN OWNER TR ABS 2009	303,940	303,940
625000 NORTHSTAR EDUCA ABS 2005	518,225	518,225
440000 NYSE EURONEXT	455,475	455,475
500000 ONCOR ELECTRIC ABS 2003	522,260	522,260
400000 PECO ENERGY TR ABS 2000	404,554	404,554
295000 PNC FUNDING CORP	297,121	297,121
400000 POPULAR ABS ABS 2005	240,772	240,772
645000 PRINCIPAL LIFE INC FDG	648,580	648,580
550000 PSE&G TRANS BDS ABS 2001	593,643	593,643
350000 PSNH FUND LLC ABS 2001	338,770	338,770

Name of Bond	End of Year Book Value	End of Year Fair Market Value
725000 SALOMON MTG SEC CMO 2000	438,739	438,739
185000 SOVEREIGN BANK	187,470	187,470
115000 STATE STREET CAPITAL TRU	115,520	115,520
750000 SUPERANNUATION CMO 2004	111,170	111,170
110000 UNITED PARCEL SERVICE	113,430	113,430
455000 USAA AUTO OWNER ABS 2008	470,268	470,268
215000 VERIZON GLOBAL FDG CORP	228,919	228,919
450000 VOLKSWAGON AUTO ABS 2009	454,767	454,767
525000 WACHOVIA BANK CMO 2003	241,896	241,896
500000 WELLS FARGO BANK NA	522,780	522,780
355000 XEROX CORPORATION	354,027	354,027

#### **TY 2008 Investments Corporate Stock Schedule**

Name: LINCOLN INSTITUTE OF LAND POLICY

Name of Stock	End of Year Book Value	End of Year Fair Market Value
71100 SHS ALLIANZ SE SPD ADR	654,831	654,831
26302 SHS BAE SYS PLC SPN ADR	590,480	590,480
30205 SHS BARCLAYS PLC ADR	556,980	556,980
9295 SHS BARRICK GOLD CORPORATION	311,847	311,847
3850 SHS BG GROUP PLC SPON ADR	324,747	324,747
5152 SHS BHP BILLITON LTD ADR	281,969	281,969
9164 SHS BNP PARIBAS SPONSORD ADR	297,188	297,188
11650 SHS BP PLC SPON ADR	555,472	555,472
12585 SHS BRITISH AMN TOBACO SPADR	702,243	702,243
23775 SHS CANON INC ADR REP5SH	773,401	773,401
11970 SHS CREDIT SUISSE GP SP ADR	547,388	547,388
3364 SHS DEUTSCHE BK AG REG SHS	205,204	205,204
15050 SHS E.ON AG ADR	533,085	533,085
7195 SHS ENI S P A SPONSORED ADR	341,115	341,115
18675 SHS ERICSSON LM TEL CL B ADR	182,641	182,641
15065 SHS ESPRIT HOLDINGS LTDADR	171,741	171,741
7270 SHS FANUC LTD-UNSP	288,982	288,982
14924 SHS GDF SUEZ ADR	558,904	558,904
16125 SHS GLAXOSMITHKLINE PLC ADR	569,857	569,857
18610 SHS HEINEKEN NV ADR	345,216	345,216
18785 SHS HOYA CORP ADR	377,579	377,579
11515 SHS HSBC HLDG PLC SP ADR	480,982	480,982
14230 SHS IMPERIAL TOB GRP SPS ADR	739,249	739,249
18620 SHS LVMH MOET HENNESSY ADR	284,327	284,327
6410 SHS MERCK KGAA	215,697	215,697
1415 SHS MITSUBISHI ESTATE ADR	236,234	236,234
11175 SHS NESTLE S A REP RG SH ADR	420,404	420,404
50620 SHS NOKIA CORP SPON ADR	738,040	738,040
9875 SHS NOVARTIS ADR	402,801	402,801
6115 SHS NOVO NORDISK A S ADR	333,023	333,023

Name of Stock	End of Year Book Value	End of Year Fair Market Value
48307 SHS PRUDENTIAL PLC ADR	660,840	660,840
42765 SHS RECKITT BENCKISER GR ADR	389,162	389,162
20977 SHS ROCHE HLDG LTD SPN ADR	715,525	715,525
24087 SHS SANOFI AVENTIS SPON ADR	710,326	710,326
31655 SHS SINGAPORE TELECOMM LT AD	642,596	642,596
108860 SHS SUMITOMO MITSU FINL ADR	436,529	436,529
8015 SHS TELUS CORP NON VTG SHS	206,787	206,787
26200 SHS TESCO PLC SPNRD ADR	456,404	456,404
9075 SHS TOTAL S.A. SP ADR	492,137	492,137
28850 SHS UNILEVER PLC NEW ADR	677,975	677,975
28715 SHS VODAFONE GROUP PLC NEW	559,655	559,655
40405 SHS ZURICH FINL SVCS SPN ADR	713,552	713,552
3000 SHS ABRAXIS BIOSCIENCE INC	110,580	110,580
35500 SHS ALLERGAN INC	1,689,090	1,689,090
24500 SHS AMAZON COM INC COM	2,049,670	2,049,670
25500 SHS AMERICA MOVIL SAB DE CV	987,360	987,360
19000 SHS APPLE INC	2,706,170	2,706,170
42500 SHS BROADCOM CORP CALIF CL A	1,053,575	1,053,575
3000 SHS CME GROUP INC	933,360	933,360
27000 SHS FMC TECHS INC COM	1,014,660	1,014,660
30800 SHS GENZYME CORPORATION	1,714,636	1,714,636
4700 SHS GOOGLE INC CL A	1,981,473	1,981,473
15500 SHS INTERCONTINENTALEXCHANGE	1,770,720	1,770,720
10100 SHS INTUITIVE SURGICAL INC	1,652,966	1,652,966
19000 SHS IRON MOUNTAIN INC NEW	546,250	546,250
125000 SHS LAS VEGAS SANDS CORP	982,500	982,500
23000 SHS MINDRAY MED INTL SPN ADR	642,160	642,160
15500 SHS MONSANTO CO NEW DEL COM	1,152,270	1,152,270
17000 SHS MOODY'S CORP	447,950	447,950
59000 SHS NATIONAL-OILWELL VARCO	1,926,940	1,926,940

Name of Stock	End of Year Book Value	End of Year Fair Market Value
12500 SHS NIKE INC CL B	647,250	647,250
30500 SHS QUALCOMM INC	1,378,600	1,378,600
28000 SHS SALESFORCE COM INC	1,068,760	1,068,760
30000 SHS SCHLUMBERGER LTD	1,623,300	1,623,300
62000 SHS STARBUCKS CORP	861,180	861,180
16000 SHS STRYKER CORP	635,840	635,840
23500 SHS VARIAN MEDICAL SYS INC	825,790	825,790
26000 SHS VISA INC CL A SHRS	1,618,760	1,618,760
14500 SHS VMW ARE, INC.	395,415	395,415
10700 SHS AETNA INC NEW	268,035	268,035
33019 SHS AGILENT TECHNOLOGIES INC	670,616	670,616
18400 SHS AMGEN INC COM PV \$0.0001	974,096	974,096
28209 SHS ANGLOGOLD ASHANTI LTD	1,033,296	1,033,296
17900 SHS AON CORP COM	677,873	677,873
14750 SHS APACHE CORP	1,064,212	1,064,212
18600 SHS AT& T INC	462,024	462,024
33400 SHS BARRICK GOLD CORPORATION	1,120,570	1,120,570
74600 SHS CA INC	1,300,278	1,300,278
32150 SHS CBS CORP NEW CL B	222,478	222,478
23300 SHS COMCAST CRP NEW CL A SPL	328,530	328,530
4803 SHS CONOCOPHILLIPS	202,014	202,014
18600 SHS CVS CAREMARK CORP	592,782	592,782
4900 SHS EOG RESOURCES INC	332,808	332,808
60900 SHS GENWORTH FINL INC COM	425,691	425,691
17600 SHS HALLIBURTON COMPANY	364,320	364,320
25700 SHS HARTFORD FINL SVCS GROUP	305,059	305,059
8500 SHS HESS CORP	456,875	456,875
19000 SHS INGERSOLL RAND CO LTD A	397,100	397,100
28700 SHS JPMORGAN CHASE & CO	978,957	978,957
15300 SHS KIMBERLY CLARK	802,179	802,179

Name of Stock	End of Year Book Value	End of Year Fair Market Value
13596 SHS KRAFT FOODS INC VA CL A	344,523	344,523
8500 SHS LOCKHEED MARTIN CORP	685,525	685,525
30650 SHS LOEWS CORP	839,810	839,810
5900 SHS LORILLARD INC	399,843	399,843
17700 SHS MERCK&CO INC	494,892	494,892
19800 SHS METLIFE INC COM	594,198	594,198
48600 SHS MICROSOFT CORP	1,155,222	1,155,222
6500 SHS MOSAIC CO	287,950	287,950
180600 SHS MOTOROLA INC COM	1,197,378	1,197,378
22250 SHS NOBLE ENERGY INC	1,312,083	1,312,083
19400 SHS NRG ENERGY INC	503,624	503,624
14800 SHS PHILIP MORRIS INTL INC	645,576	645,576
37400 SHS PITNEY BOWES INC	820,182	820,182
16700 SHS RAYTHEON CO DELAWARE NEW	741,981	741,981
22800 SHS SANOFI AVENTIS SPON ADR	672,372	672,372
36300 SHS TALISMAN ENERGY INC COM	518,727	518,727
10000 SHS UNION PACIFIC CORP	520,600	520,600
9000 SHS UNITED STS STL CORP NEW	321,660	321,660
15200 SHS VERIZON COMMUNICATNS COM	467,096	467,096
53200 SHS VIACOM INC NEW CL B	1,207,640	1,207,640
34200 SHS WELLS FARGO & CO NEW DEL	829,692	829,692
36820 SHS AES CORP	427,480	427,480
6930 SHS AGNICO EAGLE MINES LTD	363,686	363,686
17275 SHS ALNYLAM PHARMACEUTICALS	384,714	384,714
22280 SHS AMER EXPRESS COMPANY	517,787	517,787
52540 SHS BANK OF AMERICA CORP	693,528	693,528
16280 SHS BARNES & NOBLE INC	335,856	335,856
13920 SHS BARRICK GOLD CORPORATION	467,016	467,016
12175 SHS BRISTOL-MYERS SQUIBB CO	247,274	247,274
15110 SHS CANADIAN NATURAL RES LTD	793,124	793,124

Name of Stock	End of Year Book Value	End of Year Fair Market Value
8895 SHS CATERPILLAR INC DEL	293,891	293,891
1986 SHS CME GROUP INC	617,884	617,884
30375 SHS COCA COLA COM	1,457,696	1,457,696
9150 SHS DEERE CO	365,543	365,543
25410 SHS DELL INC	348,879	348,879
32525 SHS DELTA PETE CORP COM NEW	62,773	62,773
4515 SHS DEVON ENERGY CORP NEW	246,068	246,068
11610 SHS EMERSON ELEC CO	376,164	376,164
25060 SHS ENERGYSOLUTIONS INCADR	230,552	230,552
8860 SHS FLUOR CORP NEW DEL COM	454,429	454,429
12520 SHS GENERAL CABLE CORP	470,502	470,502
23620 SHS GOLDCORP INC	820,795	820,795
17065 SHS HESS CORP	917,244	917,244
7830 SHS INTL BUSINESS MACHINES	817,609	817,609
43530 SHS ISHARES SILVER TR	582,431	582,431
5685 SHS JOHNSON AND JOHNSON COM	322,908	322,908
24130 SHS L 1 IDENTITY SOLUTIONS	186,766	186,766
10720 SHS MARKET VECTORS ETF TR	405,377	405,377
10545 SHS MARVEL ENTMT INC	375,297	375,297
11550 SHS MCDERMOTT INTL INC	234,581	234,581
14760 SHS MCDONALDS CORP COM	848,552	848,552
49035 SHS MGM MIRAGE INC 1 CT COM	313,334	313,334
6065 SHS MONSANTO CO NEW DEL COM	450,872	450,872
7695 SHS MOSAIC CO	340,889	340,889
21360 SHS MURPHY OIL CORP	1,160,275	1,160,275
17390 SHS NASDAQ OMX GRP INC	370,581	370,581
29750 SHS NEWMONT MINING CORP	1,215,883	1,215,883
91400 SHS NOVAGOLD RESOURCES INC	391,192	391,192
85010 SHS OILSANDS QUEST INC	81,610	81,610
26505 SHS PETRLEO BRAS VTG SPD ADR	1,086,175	1,086,175

Name of Stock	End of Year Book Value	End of Year Fair Market Value
4450 SHS PROCTER & GAMBLE CO	227,395	227,395
23865 SHS SEPRACOR INC COM	413,819	413,819
29780 SHS SILVER WHEATON CORP	245,387	245,387
9830 SHS SPDR GOLD TRUST	896,299	896,299
66615 SHS SUNCOR ENERGY INC NPV	2,021,099	2,021,099
12849 SHS SUNPWR CORP CL A	341,912	341,912
9210 SHS SUNTECH PWR HLDGS CO LTD	164,491	164,491
6250 SHS TRANSOCEAN LTD	464,313	464,313
16665 SHS VALEANT PHARMACEUTICALS	428,624	428,624
57450 SHS VALERO ENERGY CORP NEW	970,331	970,331
17475 SHS WAL-MART STORES INC	846,489	846,489
19175 SHS WESTERN UN CO	314,470	314,470
37060 SHS WHOLE FOODS MKT INC COM	703,399	703,399
90745 SHS WORLDSPACE INC	626	626
5395 SHS WYNN RESORTS LTD	190,444	190,444
23020 SHS ALASKA CMNCATNS SYS GRP	168,506	168,506
6100 SHS ALEXANDRIA REAL EST EQTS	218,319	218,319
6300 SHS ALLETE INC NEW	181,125	181,125
4600 SHS ALLIED WORLD ASSUR CO	187,818	187,818
7650 SHS AMEDISYS INC	252,603	252,603
9000 SHS AMSURG CORP TENN COM	192,960	192,960
6280 SHS ANIXTER INTL INC	236,065	236,065
35900 SHS ANWORTH MORTGAGE ASSET	258,839	258,839
12600 SHS ARCH COAL INC	193,662	193,662
7217 SHS ARGO GROUP INTERNATIONAL	203,664	203,664
9875 SHS ASPEN INSURANCE HLDS LTD	220,608	220,608
16900 SHS ASSOCIATED BANC CRP .01	211,250	211,250
8560 SHS ATWOOD OCEANICS INC	213,230	213,230
11800 SHS BALDOR ELECTRIC CO	280,722	280,722
6400 SHS BANK HAWAII CORP	229,312	229,312

Name of Stock	End of Year Book Value	End of Year Fair Market Value
18300 SHS BARNES GROUP INC DE \$.01	217,587	217,587
16600 SHS BRINKER INTL INC	282,698	282,698
8600 SHS BRINKS CO	249,658	249,658
8400 SHS BRISTOW GROUP INC	248,892	248,892
5300 SHS CACI INTL INC CL A	226,363	226,363
10800 SHS CENTRAL EUROPEAN DSTRBTN	286,956	286,956
9625 SHS COMMSCOPE INC	252,753	252,753
8000 SHS CORN PRODS INTL INC	214,320	214,320
7570 SHS CURTISS WRIGHT	225,056	225,056
28270 SHS DEL MONTE FOODS CO	265,173	265,173
14500 SHS DICKS SPORTING GOODS INC	249,400	249,400
8355 SHS DREAMWORKS ANIMATION INC	230,514	230,514
6300 SHS DST SYSTEMS INC DEL	232,785	232,785
14410 SHS EMCOR GROUP INC	289,929	289,929
7800 SHS ENDURANCE SPECIALTY HLDG	228,540	228,540
7200 SHS ESTERLINE TECHNLOGIES CP	194,904	194,904
12270 SHS FINANCIAL FEDERAL CORP	252,148	252,148
10940 SHS FIRSTMERIT CORP	185,980	185,980
11000 SHS FOREST OIL CORP NEW	164,120	164,120
10300 SHS GARDNER DENVER INC	259,251	259,251
8420 SHS GATX CORPORATION	216,562	216,562
6300 SHS GENERAL CABLE CORP	236,754	236,754
8000 SHS GENESEE & WYOM CL A	212,080	212,080
14980 SHS HANESBRANDS INC	224,850	224,850
5880 SHS HANOVER INS GROUP INC	224,087	224,087
24630 SHS HEALTHSPRING INC	267,482	267,482
13360 SHS HELEN OF TRY LTD	224,314	224,314
15200 SHS HOSPITALITY PPTYS TRUST	180,728	180,728
21320 SHS IAMGOLD CORP COM	215,758	215,758
10220 SHS IDACORP INC COM	267,151	267,151

Name of Stock	End of Year Book Value	End of Year Fair Market Value
4940 SHS INTEGRYS ENERGY GROUP	148,150	148,150
10640 SHS INTL SPEEDWAY CORP CL A	272,597	272,597
7200 SHS INVERNESS MEDICAL INNOVA	256,176	256,176
14710 SHS IOWA TELECOMMUNICATIONS	184,022	184,022
8370 SHS IPC HOLDINGS LTD	228,836	228,836
29400 SHS JABIL CIRCUIT INC	218,148	218,148
11060 SHS JACK HENRY & ASSOC INC	229,495	229,495
6325 SHS JOY GLOBAL INC DEL COM	225,929	225,929
11880 SHS KELLY SVCS INC CL A NVTG	130,086	130,086
13150 SHS KENNAMETAL INC	252,217	252,217
9800 SHS LEGG MASON INC	238,924	238,924
9930 SHS LIFEPOINT HOSPS INC COM	260,663	260,663
6000 SHS MEDNAX INC	252,780	252,780
12220 SHS MENS WEARHOUSE INC COM	234,379	234,379
3000 SHS METTLER-TOLEDO INTL INC	231,450	231,450
7335 SHS NASH FINCH COM	198,485	198,485
22975 SHS NV ENERGY INC	247,900	247,900
10800 SHS OIL STS INTL INC DEL COM	261,468	261,468
14120 SHS PAN AMERN SILVER CORP	258,820	258,820
10230 SHS PARK ELECTROCHMICL	220,252	220,252
14700 SHS PERKINELMER INC COM	255,780	255,780
13400 SHS PLANTRONICS INC NEW COM	253,394	253,394
6270 SHS PLATINUM UNDRWRITRS HLDG	179,259	179,259
8450 SHS PROSPERITY BANCSHARES	252,063	252,063
22300 SHS RADIOSHACK CORP	311,308	311,308
2670 SHS RALCORP HLDGS INC NEW	162,656	162,656
14650 SHS RAYMOND JAMES FINL INC	252,127	252,127
5470 SHS REGAL BELOIT CORP WIS	217,268	217,268
12380 SHS REGIS CORP MINN	215,536	215,536
6000 SHS RELIANCE STL & ALUM CO	230,340	230,340

Name of Stock	End of Year Book Value	End of Year Fair Market Value
16800 SHS RPM INTERNATIONAL INC	235,872	235,872
9315 SHS RUDDICK CORP	218,250	218,250
8100 SHS RYDER SYSTEM INC	226,152	226,152
6620 SHS SAFETY INS GROUP INC	202,307	202,307
10300 SHS SELECTIVE INS GRP INC	131,531	131,531
11850 SHS ST MARY LD & EXPL CO	247,309	247,309
7400 SHS STANCORP FINANCL GRP INC	212,232	212,232
10330 SHS SUPERIOR ENERGY SVCS INC	178,399	178,399
7820 SHS SYBASE INC COM	245,079	245,079
17000 SHS TCF FINANCIAL CORP COM	227,290	227,290
20625 SHS TECO ENERGY INC	246,056	246,056
5300 SHS TELEFLEX INC	237,599	237,599
7300 SHS THE SCOTTS MIRACLE GROW	255,865	255,865
10520 SHS UNITED FIRE&CASUALTY	180,418	180,418
6500 SHS UNIVERSAL CORP VA	215,215	215,215
13254 SHS VECTOR GROUP LTD	189,400	189,400
10420 SHS VECTREN CORP INDIANA COM	244,140	244,140
11530 SHS WADDELL & REED FINL A	304,046	304,046
18300 SHS WASHINGTON FEDL INC	237,900	237,900
5600 SHS WHITING PETROLEUM CORP	196,896	196,896
10250 SHS WOLVERINE WORLD WIDE	226,115	226,115
13100 SHS ZIONS BANCORP COM	151,436	151,436
20800 SHS 3M COMPANY	1,250,080	1,250,080
76500 SHS ALTERA CORP COM	1,246,185	1,246,185
28400 SHS AMER EXPRESS COMPANY	660,016	660,016
16750 SHS APACHE CORP	1,208,512	1,208,512
31100 SHS COCA COLA COM	1,492,489	1,492,489
82900 SHS COMCAST CRP NEW CL A SPL	1,168,890	1,168,890
13900 SHS COSTCO WHOLESALE CRP DEL	636,342	636,342
21800 SHS DRESSER RAND GROUP INC	568,980	568,980

Name of Stock	End of Year Book Value	End of Year Fair Market Value
38100 SHS ECOLAB INC	1,485,519	1,485,519
14700 SHS FIDELITY NATL INFO SVCS	293,412	293,412
9300 SHS L-3 COMMNCTNS HLDGS	645,234	645,234
67787 SHS LIBERTY GLOBAL INC-C	1,071,712	1,071,712
64400 SHS LIBERTY MDIA CORP ETMNT	1,719,480	1,719,480
16100 SHS LIBERTY MEDIA HLDG	218,316	218,316
69500 SHS MICROSOFT CORP	1,652,015	1,652,015
14100 SHS MILLIPORE CORP	989,961	989,961
8000 SHS NESTLE S A REP RG SH ADR	300,960	300,960
81800 SHS NEWS CORP CL A	745,198	745,198
22350 SHS NOBLE ENERGY INC	1,317,980	1,317,980
9700 SHS PEABODY ENERGY CORP COM	292,552	292,552
23000 SHS PRAXAIR INC	1,634,610	1,634,610
48339 SHS PROGRESSIVE CRP OHIO	730,402	730,402
21400 SHS SCRIPPS NETWORKS	595,562	595,562
16600 SHS SLM CORP	170,482	170,482
9400 SHS TEVA PHARMACTCL INDS ADR	463,796	463,796
14300 SHS THERMO FISHER SCIENTIFIC	583,011	583,011
50200 SHS UNITEDHEALTH GROUP INC	1,253,996	1,253,996
13200 SHS W R BERKLEY CORP	283,404	283,404
33200 SHS WAL-MART STORES INC	1,608,208	1,608,208
47600 SHS WASTE MANAGEMENT INC NEW	1,340,416	1,340,416
59100 SHS WILLIS GROUP HLDINGS LTD	1,520,643	1,520,643
4300 SHS A N S Y S INC COM	133,988	133,988
6845 SHS ACERGY S A SPON ADR	67,355	67,355
3430 SHS ADVANCE AUTO PARTS INC	142,311	142,311
4815 SHS AECOM TECH CORP	154,080	154,080
4260 SHS AEROPOSTALE INC	145,990	145,990
3300 SHS AFFILIATED COMP SVCS A	146,586	146,586
2000 SHS AFFILIATED MANAGERS GRP	116,380	116,380

Name of Stock	End of Year Book Value	End of Year Fair Market Value
2580 SHS AIRGAS INC COM	104,567	104,567
19575 SHS AIRTRAN HLDGS INC	121,169	121,169
4335 SHS ALEXION PHARMS INC	178,212	178,212
4475 SHS ALLIANCEBERNSTEIN HLDG	89,903	89,903
1715 SHS ALLIANT TECHSYSTEMS INC	141,247	141,247
9055 SHS ALLOS THERAPEUTICS INC	75,066	75,066
4315 SHS AMER EAGLE OUTFITTERS	61,144	61,144
6190 SHS AMERIGROUP CORP COM	166,202	166,202
4105 SHS AMETEK INC NEW	141,951	141,951
8445 SHS ATHEROS COMMUNICATIONS	162,482	162,482
5195 SHS AUXILIUM PHARMACEUTICALS	163,019	163,019
8700 SHS BE AEROSPACE INC COM	124,932	124,932
20300 SHS BROCADE COMMUNICATIONS	159,152	159,152
9685 SHS BROOKLINE BANCORP INC	90,264	90,264
1385 SHS BUCYRUS INTL INC NEW	39,556	39,556
9480 SHS CAL DIVE INTL INC DEL	81,812	81,812
2040 SHS CAMERON INTL CORP	57,732	57,732
4825 SHS CENTRAL EUROPEAN DSTRBTN	128,200	128,200
2210 SHS CEPHALON INC COM	125,196	125,196
2780 SHS CHURCH&DWIGHT CO INC	150,982	150,982
3145 SHS CLARCOR INC	91,803	91,803
14695 SHS COLDWATER CREEK INC	89,640	89,640
6530 SHS COMMUNITY HEALTH SYS NEW	164,883	164,883
5080 SHS CONCHO RESOURCES INC	145,745	145,745
3570 SHS CONCUR TECHNOLOGIES INC	110,956	110,956
4520 SHS CORINTHIAN COLLEGES INC	76,524	76,524
4055 SHS CUBIST PHARMACEUTICALS	74,328	74,328
2485 SHS DARDEN RESTAURANTS INC	81,955	81,955
3085 SHS DENBURY RES INC	45,442	45,442
7095 SHS DISCOVERY COMMUNICATN	159,708	159,708

Name of Stock	End of Year Book Value	End of Year Fair Market Value
2940 SHS DOLLAR TREE INC	123,774	123,774
11370 SHS ENERGYSOLUTIONS INCADR	104,604	104,604
9980 SHS EXPEDIA INC DEL	150,798	150,798
7515 SHS FIRST MERCURY FINL CORP	103,481	103,481
1290 SHS FLOWERS FOODS INC COM	28,174	28,174
3285 SHS FTI CONSULTING INC COM	166,615	166,615
3715 SHS GENESEE & WYOM CL A	98,485	98,485
16150 SHS GENWORTH FINL INC COM	112,889	112,889
9215 SHS GEO GROUP INC	171,215	171,215
11965 SHS GSI COMMERCE INC	170,501	170,501
8605 SHS HAIN CELESTIAL GROUP INC	134,324	134,324
2480 SHS HARMAN INTL INDS INC NEW	46,624	46,624
5810 SHS HOLOGIC INC	82,793	82,793
12615 SHS HOST HOTELS & RESORTS	105,840	105,840
4950 SHS ICF INTL INC	136,570	136,570
8765 SHS ICON PLC SPONSORED ADR	189,149	189,149
9450 SHS ICONIX BRAND GROUP INC	145,341	145,341
2780 SHS IHS INC	138,639	138,639
3415 SHS ILLUMINA INC COM	132,980	132,980
20197 SHS IMPAX LABS INC	148,650	148,650
9370 SHS INFORMATICA CORP CA	161,070	161,070
6310 SHS INTL GAME TECHNOLOGY	100,329	100,329
18240 SHS INTRPUBLIC GRP OF CO	92,112	92,112
2755 SHS INVERNESS MEDICAL INNOVA	98,023	98,023
6460 SHS INVESTM TECH GRP INC NEW	131,719	131,719
4110 SHS IPC THE HOSPITALIST CO	109,696	109,696
4030 SHS ITC HLDGS CORP	182,801	182,801
1455 SHS ITT EDUCATIONAL SVCES	146,460	146,460
4820 SHS J CREW GROUP INC	130,236	130,236
3625 SHS LAZARD LTD CL A	97,585	97,585

Name of Stock	End of Year Book Value	End of Year Fair Market Value
4225 SHS LIFE TECHNOLOGIES CORP	176,267	176,267
7520 SHS LIFE TIME FITNESS INC	150,475	150,475
4435 SHS LINCOLN NTL CORP IND NPV	76,326	76,326
11725 SHS LKQ CORP	192,876	192,876
2260 SHS MACK CALI REALTY CORP	51,528	51,528
5805 SHS MARINER ENERGY INC	68,209	68,209
13150 SHS MARVELL TECHNOLOGY GROUP	153,066	153,066
3115 SHS MASIMO CORP	75,103	75,103
7575 SHS MEDICIS PHARMS CL A COM	123,624	123,624
14005 SHS MELLANOX TECHNOLOGIES	168,480	168,480
5860 SHS MICROSEMI CORP	80,868	80,868
8310 SHS MONOLITHIC PWR SYSTEMS	186,227	186,227
12175 SHS MYLAN INC	158,884	158,884
5855 SHS NALCO HLDG CO	98,598	98,598
6180 SHS NETAPP INC	121,870	121,870
1640 SHS NETFLIX COM INC	67,798	67,798
3465 SHS NETLOGIC MICROSYSTEMS	126,334	126,334
5040 SHS NICE SYSTS LTD SPSD ADR	116,273	116,273
3670 SHS NUVASIVE INC	163,682	163,682
21215 SHS ON SEMICONDUCTOR CRP COM	145,535	145,535
11655 SHS OPTIMER PHARMACEUTICALS	174,475	174,475
3375 SHS OSI PHARMACEUTICALS INC	95,276	95,276
2275 SHS PALL CORP PV \$0.10	98,670	98,670
11375 SHS PAREXEL INTRNL CORP	163,572	163,572
7815 SHS PEOPLES UNITED FNL INC	117,772	117,772
2805 SHS PERRIGO CO	77,923	77,923
3375 SHS PLATINUM UNDRWRITRS HLDG	96,491	96,491
4375 SHS POLYCOM INC COM	88,681	88,681
11530 SHS QUICKSILVER RES INC	107,114	107,114
2140 SHS RALCORP HLDGS INC NEW	130,369	130,369

Name of Stock	End of Year Book Value	End of Year Fair Market Value
2500 SHS RANGE RESOURCES CORP DEL	103,525	103,525
7990 SHS RED HAT INC	160,839	160,839
1925 SHS REGENCY CENTERS CORP	67,202	67,202
2670 SHS ROPER INDUSTRIES INC COM	120,978	120,978
6935 SHS SAVIENT PHARMACEUTICALS	95,911	95,911
6955 SHS SBA COMMUNICATIONS CRP A	170,676	170,676
13840 SHS SEAGATE TECHNOLOGY	144,766	144,766
3400 SHS SILGAN HLDGS INC COM	166,702	166,702
11120 SHS SKYWORKS SOLUTIONS INC	108,865	108,865
5945 SHS SOLERA HOLDINGS INC	151,003	151,003
1565 SHS SPX CORP COM	76,638	76,638
5590 SHS STARENT NETWORKS CORP	136,452	136,452
3745 SHS SUNOCO INC PV\$1 PA	86,884	86,884
1840 SHS SUNPWR CORP CL B COM	44,068	44,068
10355 SHS TALEO CORP	189,186	189,186
8940 SHS TELETEC HOLDINGS INC	135,441	135,441
6830 SHS TFS FINL CORP	72,534	72,534
5465 SHS THORATEC CORP COM NEW	146,353	146,353
4625 SHS TUPPERWARE BRANDS CORP	120,342	120,342
900 SHS UNITED THERAPEUTICS CORP	74,997	74,997
4380 SHS URBAN OUTFITTERS INC	91,498	91,498
2400 SHS URS CORP NEW COM	118,848	118,848
8005 SHS VERIFONE HOLDINGS INC	60,117	60,117
4350 SHS VISTAPRINT LTD	185,528	185,528
5800 SHS WASTE CONNECTIONS INC	150,278	150,278
6840 SHS WOODWARD GOVERNOR CO	135,432	135,432
5615 SHS WRIGHT EXPRESS CORP	143,014	143,014
501622 SHS LINCOLN ELEC HLDGS INC	18,078,457	18,078,457

## **TY 2008 Investments Government Obligations Schedule**

Name: LINCOLN INSTITUTE OF LAND POLICY

0

**EIN:** 86-6021106

**US Government Securities - End of** 

Year Book Value: 9,772,632

**US Government Securities - End of** 

**Year Fair Market Value:** 9,772,632

**State & Local Government** 

Securities - End of Year Book 0

Value:

**State & Local Government Securities - End of Year Fair** 

**Market Value:** 

### **TY 2008 Investments - Other Schedule**

Name: LINCOLN INSTITUTE OF LAND POLICY

Category/ Item	Listed at Cost or FMV	Book Value	End of Year Fair Market Value
SPHINX ACCESS LTD CL DH	AT COST	1,602,104	1,602,104
ARTIO INTERNATIONAL EQUITY FUND LLC	AT COST	14,311,841	14,311,841
CARLYLE PARTNERS V LP	AT COST	1,356,063	1,356,063
BLACKSTONE MARKET OPPORTUNITIES OFFSHORE FUND	AT COST	25,088,102	25,088,102
ROBECO-SAGE CAPITAL INTERNATIONAL FUND	AT COST	39,696,069	39,696,069
MORGAN CREEK PARTNERS IV, LP	AT COST	299,333	299,333
VANGUARD INST FUND	AT COST	38,583	38,583

## TY 2008 Land, Etc. Schedule

Name: LINCOLN INSTITUTE OF LAND POLICY

Category / Item	Cost / Other Basis	Accumulated Depreciation	Book Value	End of Year Fair Market Value
LAND AND BUILDINGS	10,082,406	2,957,374	7,125,032	0
FURNITURE	169,069	116,490	52,579	0
EQUIPMENT	235,187	199,143	36,044	0
OFFICE CONDO - PHOENIX	2,119,729	51,816	2,067,913	0
CONDOMINIUM IMPROVEMENTS - PHOENIX	389,901	11,914	377,987	0

## TY 2008 Legal Fees Schedule

Name: LINCOLN INSTITUTE OF LAND POLICY

Category	Amount	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
SNELL & WILMER	38,814	8,259	8,259	30,555
SUTHERLAND ASBILL BRENNAN	24,998	0	0	24,998
ROPES AND GRAY	55,300	0	0	55,300
PARKER BROWN & MACAULAY	2,379	0	0	2,379
CHIN AND CURTIS LLP	5,233	0	0	5,233
FOX ROTHCHILD LLP	1,429	0	0	1,429
HANNIFY & KING	16,081	0	0	16,081
VARIOUS OTHER LEGAL	5,148	0	0	5,148
MINTZ LEVIN	169,754	33,449	33,449	136,305

## **TY 2008 Mortgages and Notes Payable Schedule**

Name: LINCOLN INSTITUTE OF LAND POLICY

**EIN:** 86-6021106

**Total Mortgage Amount:** 1635016

Item No.	1
Lender's Name	ARIZONA BUSINESS BANK
Lender's Title	
Relationship to Insider	NONE
Original Amount of Loan	4880000
Balance Due	4880000
Date of Note	2008-06
Maturity Date	2018-06
Repayment Terms	PRINCIPAL AT MATURITY
Interest Rate	5.67000076294
Security Provided by Borrower	MARKETABLE SECURITIES
Purpose of Loan	REFINANCE LOAN FOR PURCHASE OF REAL ESTATE
Description of Lender Consideration	CASH
Consideration FMV	

### **TY 2008 Other Assets Schedule**

Name: LINCOLN INSTITUTE OF LAND POLICY

Description	Beginning of Year -	End of Year - Book	End of Year - Fair
	Book Value	Value	Market Value
DEPOSITS	12,376	5,935	5,935

### **TY 2008 Other Decreases Schedule**

Name: LINCOLN INSTITUTE OF LAND POLICY

Description	Amount
CHANGE IN UNREALIZED APPRECIATION FOR YEAR	65,096,315

# **TY 2008 Other Expenses Schedule**

Name: LINCOLN INSTITUTE OF LAND POLICY

Description	Revenue and Expenses per Books	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
CURRICULUM DEVELOPMENT AND RESEARCH	1,496,226	0	0	1,496,226
EVALUATION	105,044	0	0	105,044
GENERAL OFFICE	277,804	31,415	31,415	246,389
BOARD TRAVEL AND MEETING COSTS	181,491	37,924	37,924	143,567
INSURANCE	59,197	0	0	59,197
COURSE DEVELOPMENT	517,005	0	0	517,005
JOINT/DEMONSTRATION PROJECTS	3,296,779	0	0	3,296,779
TEMPORARY SUPPORT STAFF	90,980	0	0	90,980
PUBLIC AFFAIRS	129,870	0	0	129,870
INFORMATION TECHNOLOGY	401,483	0	0	401,483
MULTI-MEDIA	510,549	0	0	510,549
DISTANCE EDUCATION	382,133	0	0	382,133
COURSES, CONFERENCES AND MEETINGS	1,443,720	0	1,720	1,442,000
PROGRAM AWARDS UNDER \$10,000	113,572	0	0	113,572

#### DLN: 93491043000000

### **TY 2008 Other Income Schedule**

Name: LINCOLN INSTITUTE OF LAND POLICY

Description	Revenue And Expenses Per Books	Net Investment Income	Adjusted Net Income
TUITION AND FEES	1,720		1,720
PUBLICATIONS	68,516		68,516
SONORAN INSTITUTE	26,500		26,500
EMPLOYEE PARKING	5,040		5,040
OTHER	1,850		1,850

### **TY 2008 Other Liabilities Schedule**

Name: LINCOLN INSTITUTE OF LAND POLICY

Description	Beginning of Year - Book Value	End of Year - Book Value
PAYROLL RELATED	28,266	30,027

### **TY 2008 Other Professional Fees Schedule**

Name: LINCOLN INSTITUTE OF LAND POLICY

DLN: 93491043000000

Category	Amount	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
LAZARD - INV ADVICE	120,769	120,769	120,769	0
DREMAN - INV ADVICE	367,825	367,825	367,825	0
ARTIO- INV ADVICE	132,417	200,956	200,956	0
SANDS - INV ADVICE	213,443	213,443	213,443	0
FRED ALGER - INV ADVICE	85,111	85,111	85,111	0
NWQ - INV ADVICE	153,589	153,589	153,589	0
MERGANSER - INV ADVICE	117,880	117,880	117,880	0
MERRILL LYNCH - INV ADVICE	450,269	450,269	450,269	0
LANDVEST	17,750	0	0	17,750
EAGLE CAPITAL MANAGEMENT - INV ADVICE	199,031	199,031	199,031	0
ALETHEIA - INV ADVICE	106,315	106,315	106,315	0
CARLYLE GROUP - INV ADVICE	190,174	175,231	175,231	0
MISC ADMIN CONSULTING FEES	4,986	0	0	4,986
MERCER CONSULTING	36,421	7,373	7,373	29,048

### **TY 2008 Taxes Schedule**

Name: LINCOLN INSTITUTE OF LAND POLICY

Category	Amount	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
FOREIGN TAXES	109,944	159,396	159,396	0