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Department of the Treasury

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

| Inte | rnal Revenue | Service | The organization may have to use a copy of this return to satisfy state | | rements. | Inspection |
|-------------------------|--|-------------------------|---|---------------------|----------------------|---------------------------------------|
| <u>A</u> | For the 200 | 8 calendar ye | ear, or tax year beginning $7/01/08$, and ending $6/30/09$ | 9 | | |
| В | Check if applical | | C Name of organization | | D Emplo | yer identification number |
| | Address change | use IRS | UNITED WAY OF MARION COUNTY, | INC. | | |
| 一 | Name change | label or print or | Doing Business As | | 59- | 0946642 |
| 一 | _ | type. | Number and street (or P O box if mail is not delivered to street address) | Room/suite | E Teleph | one number |
| Ш | Initial return | See | 1401 NE SECOND STREET | | 352 | -732-9696 |
| | Termination | Specific | City or town, state or country, and ZIP + 4 | | G Gross rece | 4 020 000 |
| 百 | Amended return | Instruc- tions | OCALA FL 34470 | | G 01900 1000 | 7 - 7 |
| 二 | | E Name | e and address of principal officer | | H(a) Is this : | a group return for |
| Ш | Application pend | ung | UREEN QUINLAN | | affiliate | |
| | | | ME AS C ABOVE | | H(b) Are all | affiliates |
| | | JA | ME AS C ADOVE | | include | attach a list (see instructions) |
| _ | | | 2 4 (| · | ii NO, | attach a list (see instructions) |
| <u></u> | Tax-exempt | | | | 114-1 0 | |
| <u>J</u> | Website: | | JWMC.ORG | 1 | | exemption number |
| ***** | Type of organiz | | | Year of formation 1 | 961 | M State of legal domicile FL |
| | art l | Summa | | · | | |
| | | | he organization's mission or most significant activities | | | |
| ģ | T | | ION STATEMENT IS UNITING LOCAL RESOURCES TO HE | LP OUR NE | IGHBORS | 5. |
| ä | WI | E DEVEL | OP RESOURCES, FINANCIAL AND OTHER IN ORDER TO | | | |
| Ę | Ai | DDRESS 2 | AND_SOLVE LOCAL HUMAN SERVICE NEEDS, AND TO LE | AD | | |
| Š | 2 Chec | ck this box | If the organization discontinued its operations or disposed of more than | 25% of its asse | ts | |
| G S | 3 Num | ber of voting | members of the governing body (Part VI, line 1a) | | 3 | 32 |
| Se | 4 Num | ber of indep | endent voting members of the governing body (Part VI, line 1b) | | 4 | 32 |
| Activities & Governance | 5 Tota | • | employees (Part V, line 2a) | | 5 | 12 |
| 댨 | 6 Tota | | volunteers (estimate if necessary) | | 6 | 971 |
| ⋖ | 7a Tota | | ated business revenue from Part VIII, line 12, column (C) | | 7a | |
| | | | siness taxable income from Form 990-T, line 34 | | 7b | 0 |
| _ | D IVEL | uniciated bu | Silicos taxable intesine nentri entre ese 1; illo e 1 | Prior Ye | | Current Year |
| 4 | 8 Cont | ributions an | d grants (Part VIII, line 1h) | 3,14 | 7,864 | 3,235,238 |
| CHNINGERS. | 9 Prog | | revenue (Part VIII, line 2g) | | | |
| Œ | 10 Inves | | ne (Part VIII, column (A), lines 3, 4, and 7d) | 28 | 1,895 | -366,766 |
| ₹ 8 | 11 Othe | | Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | 9,431 | 16,394 |
| Ž | 12 Tota | | add lines 8 through 11 (must equal Part VIII, column (A), line 12) | | 9,190 | 2,884,866 |
| Ή— | 12 Tota | | | | 0,817 | 1,866,578 |
| | 1 44 - | | ar amounts paid (Part IX, column (A), lines 1-3) | 1,00 | 0, 0 ± / | 1,000,010 |
| - / · / · · | 14 Bene | • | or for members (Part IX, column (A), line 4) | 10 | 0,734 | 503,608 |
| s z | 15 Sala | • | ompensation, employee benefits (Part IX, column (A), lines 5–10) | 40 | U, / 34 | |
| ens e | 16a Prof | | draising fees (Part IX, column (A), line 11e) | | | |
| L Exper Exper | · b Tota | l fundraising | Expenses (Pertvik Folumn (D), line 25) ► 345, 359 | 2.5 | C 453 | 262 027 |
| <u>.</u> = | 17 Othe | er expenses | (Part IX, column (A), lines 11a-11d, 11f-24f) | | 6,457 | 362,937 |
| <u> </u> | 18 Tota | l expenses | Add lines 13-17 (must equal Part IX, column (A), line 25) | | 8,008 | 2,733,123 |
| | 1 19 Reve | enue less ex | perses dubraculine 18 from line 12 | | 1,182 | 151,743 |
| Net Assets or | 50 20 20 20 20 20 20 20 20 20 20 20 20 20 | | H89 | Beginning of | | End of Year |
| sset | 20 Tota | l assets (Pa | | | 9,173 | 5,394,013 |
| A. | 21 Tota | l liabilities (i | Part X 446-26), U 1 | | 2,351 | <u>264,158</u> |
| | | assets or fur | nd balances Subtract line 21 from line 20 | 4,72 | 6,822 | 5,129,85 <u>5</u> |
| | Part II | | re Block | | | |
| | | Under pena | ties of perjury, I declare that I have examined this return, including accompanying schedules | s and statements, a | and to the be | st of my knowledge |
| | | and belief, i | is true, correct, and complete Declaration of preparer (other than officer) is based on all inf | ormation of which | preparei nas | any knowledge |
| Si | gn | . | Maurien Suinlas | | | 124104 |
| He | ere | Signatu | re of officers | | Date | , , , |
| | | | Mauren Quinlan tresident | | | |
| | | Type or | print name and title | | | |
| _ | | Danas | Date | Check | ıf | Preparer's identifying number |
| Pa | aid | Preparer's signature | WILLIAM L. TRICE 11/1 | self- | | (see instructions) P00292820 |
| Pr | eparer's | | | C/ CJ employ | | ► 59-2032210 |
| | se Only | Firm's name | (or yours 1000 CP 10PH 31/P | | EIN | - 39-2032210 |
| | | if self-emplo | | | Phone | 252 722 4260 |
| _ | | address, an | 00111111 1111 10112 | | no 🕨 | 352-732-4260 |
| _ | | | eturn with the preparer shown above? (see instructions) | <u>-</u> | | Yes No |
| DA | A For Priv | acy Act and | Paperwork Reduction Act Notice, see the separate instructions. | | | Form 990 (2008) |

DAA For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions.



Form 990 (2008) UNITED WAY OF MARION COUNTY, INC. 59-0946642 **Checklist of Required Schedules**

| | | | Yes | No |
|----------|---|-------------|----------|---------------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," | | | |
| | complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | _2_ | Χ | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to | 1 _ | | ١,, |
| | candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | X |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete | | | ٠, |
| | Schedule C, Part II | 4 | | X |
| 5 | Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) | _ | | |
| | notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III | 5 | | |
| 6 | Did the organization maintain any donor advised funds or any accounts where donors have the right to | | | |
| | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete | | | \ |
| _ | Schedule D, Part I | 6 | | <u> X</u> |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | 7 | | Х |
| _ | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | ' - | <u> </u> | - |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III | 8 | | Х |
| 9 | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part | | | İ |
| | X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," | | | |
| | complete Schedule D, Part IV | 9 | | X |
| 10 | Did the organization hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | X | <u> </u> |
| 11 | Did the organization report an amount in Part X, lines 10, 12, 13, 15, or 25? If "Yes," complete Schedule D, | | | |
| | Parts VI, VII, IX, or X as applicable | 11 | X | |
| 12 | Did the organization receive an audited financial statement for the year for which it is completing this return | | | |
| | that was prepared in accordance with GAAP? If "Yes," complete Schedule D, Parts XI, XII, and XIII | 12 | Х | <u> </u> |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | <u> </u> | X |
| 14a | Did the organization maintain an office, employees, or agents outside of the U S ? | 14a | | X |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, | l | | ١., |
| | business, and program service activities outside the U.S.? If "Yes," complete Schedule F, Part I | 14b | | X |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any | 1,- | | ., |
| | organization or entity located outside the United States? If "Yes," complete Schedule F, Part II | 15 | _ | X |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance | 40 | | _V |
| | to individuals located outside the United States? If "Yes," complete Schedule F, Part III | 16 | | X |
| 17 | Did the organization report more than \$15,000 on Part IX, column (A), line 11e? If "Yes," complete Schedule G, Part I | 18 | Х | - |
| 18 | Did the organization report more than \$15,000 total on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | 19 | ├^- | Х |
| 19 | Did the organization report more than \$15,000 on Part VIII, line 9a? If "Yes," complete Schedule G, Part III | 20 | | X |
| 20 | Did the organization operate one or more hospitals? If "Yes," complete Schedule H | 21 | Х | <u> </u> |
| 21 22 | Did the organization report more than \$5,000 on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II Did the organization report more than \$5,000 on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | Х |
| 22 23 | Did the organization report more than \$5,000 on Part IX, Column (A), line 2.7 in Test, Complete Schedule 1, 1 and 1 and in Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5? If "Yes," complete | <u> </u> | | |
| 23 | Schedule J | 23 | | Х |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than | | 1 | - |
| _ ~U | \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions | | | |
| | 24b–24d and complete Schedule K If "No," go to question 25 | 24a | | X |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year | | | |
| | to defease any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction | | | |
| | with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | <u>X</u> _ |
| b | Did the organization become aware that it had engaged in an excess benefit transaction with a disqualified | | | |
| | person from a prior year? If "Yes," complete Schedule L, Part I | 25b | | X |
| 26 | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or | | | |
| | disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II | 26 | <u> </u> | <u>X</u> _ |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, or | | | ,, |
| | substantial contributor, or to a person related to such an individual? If "Yes," complete Schedule L, Part III | 27 | | X_ |
| | | Fort | กษพป | (2008) |

Part IV Checklist of Required Schedules (continued)

| | | | Yes | No |
|----|---|-----|-----|----------|
| 28 | During the tax year, did any person who is a current or former officer, director, trustee, or key employee | | | |
| а | Have a direct business relationship with the organization (other than as an officer, director, trustee, or | | | |
| | employee), or an indirect business relationship through ownership of more than 35% in another entity | | | |
| | (individually or collectively with other person(s) listed in Part VII, Section A)? If "Yes," complete Schedule L, | | | |
| | Part IV | 28a | | <u>X</u> |
| b | Have a family member who had a direct or indirect business relationship with the organization? If "Yes," | | | |
| | complete Schedule L, Part IV | 28b | X | |
| Ç | Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a | | | |
| | professional corporation) doing business with the organization? If "Yes," complete Schedule L, Part IV | 28c | | X |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | Χ | |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified | | | |
| | conservation contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, | | | |
| | Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | | | |
| | Schedule N, Part II | 32 | | <u>X</u> |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I | 33 | | <u>X</u> |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, | | | |
| | III, IV, and V, line 1 | 34 | | <u>X</u> |
| 35 | Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete | | | |
| | Schedule R, Part V, line 2 | 35 | | X |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related | | | |
| | organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | X |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part | | | |
| | VI | 37 | | <u>X</u> |

Form **990** (2008)

Fart V Statements Regarding Other IRS Filings and Tax Compliance

| - | | | | | Yes | No |
|---------|--|---------|----------|-------------|--|-------------------|
| 1a | Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of | l 1 | | | | |
| | U.S. Information Returns. Enter -0- if not applicable | 1a_ | 4 | | | |
| b | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable | 1b | 0 | |] | |
| C | Did the organization comply with backup withholding rules for reportable payments to vendors and rep | oortabl | е | | | |
| | gaming (gambling) winnings to prize winners? | | 1 | 1c | X | <u> </u> |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax | | | | | |
| | Statements, filed for the calendar year ending with or within the year covered by this return | 2a | 12 | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns | ns? | | 2b | X | ļ |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see | | | | | |
| | instructions) | | | | | |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year covere | d by | | | 1 | ,, |
| _ | this return? | | | 3a | - | X |
| b | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O | | 4 | 3b | 1 | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other a | | ty | | İ | |
| | over, a financial account in a foreign country (such as a bank account, securities account, or other fin | ancıaı | | 40 | | _v |
| _ | account)? | | | 4a | | X |
| D | If "Yes," enter the name of the foreign country | Dook | | | | |
| | See the instructions for exceptions and filing requirements for Form TD F 90-22 1, Report of Foreign and Financial Accounts | Dank | | | | |
| 5- | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | | 5a | 1 | X |
| 5a b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction at any time during the tax year. | tion? | | 5b | 1 | X |
| | If "Yes," to question 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity | CIOII · | | 35 | <u> </u> | - ^` - |
| · | Regarding Prohibited Tax Shelter Transaction? | | | 5c | ŀ | |
| 6a | Did the organization solicit any contributions that were not tax deductible? | | | 6a | | Х |
| b | If "Yes," did the organization include with every solicitation an express statement that such contribution | ns or | | | | |
| _ | gifts were not tax deductible? | | | 6ь | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | | | |
| а | Did the organization provide goods or services in exchange for any quid pro quo contribution of more | than | | | | |
| | \$75? | | | 7a | | X |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | | | 7b | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | s | | | | |
| | required to file Form 8282? | | | 7c | | X |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | 7d | | | | |
| е | Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a p | ersona | al | | | |
| | benefit contract? | | | 7e | <u> </u> | X |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit control | act? | | 7f | ļ | Х |
| g | For all contributions of qualified intellectual property, did the organization file Form 8899 as required? | | | 7 <u>g</u> | <u> </u> | Х |
| h | For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-0 | as | | | | |
| | required? | | | 7h | ļ | X |
| 8 | Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds and sec | | | | | |
| | 509(a)(3) supporting organizations. Did the supporting organization, or a fund maintained by a spor | soring | | | 1 | ., |
| _ | organization, have excess business holdings at any time during the year? | | | 8 | | X |
| 9 | Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds. | | | | 1 | ., |
| a | Did the organization make any taxable distributions under section 4966? | | | 9a | \vdash | X |
| b | Did the organization make a distribution to a donor, donor advisor, or related person? | | | 9b | | <u> </u> |
| 10 | Section 501(c)(7) organizations. Enter | 140- | 1 | | | |
| a | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | | | | |
| b 11 | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | | |
| 11 | Section 501(c)(12) organizations. Enter Gross process from morphore or shareholders | 140 | 1 | | | 1 |
| a | Gross income from members or shareholders Gross income from other sources (Do not net amounts due or paid to other sources against | 11a | | | | |
| b | amounts due or received from them) | 11b | | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | | <u> </u> | 12a | 1 | 1 |
| b | The state of the s | 12b | | 123 | 1 | <u> </u> |
| | and an order of the control of | | | | | |

Form 990 (2008) UNITED WAY OF MARION COUNTY, INC. 59-0946642 Page 6 Governance, Management, and Disclosure (Sections A, B, and C request information about policies not Part VI required by the Internal Revenue Code.) Section A. Governing Body and Management Yes No For each "Yes" response to lines 2-7b below, and for a "No" response to lines 8 or 9b below, describe the circumstances, processes, or changes in Schedule O. See instructions 32 Enter the number of voting members of the governing body 32 Enter the number of voting members that are independent Did any officer, director, trustee, or key employee have a family relationship or a business relationship with Χ any other officer, director, trustee, or key employee? Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed? 5 5 Did the organization become aware during the year of a material diversion of the organization's assets? 6 Does the organization have members or stockholders? Does the organization have members, stockholders, or other persons who may elect one or more members 7a of the governing body? 7b b Are any decisions of the governing body subject to approval by members, stockholders, or other persons? 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following 8a X The governing body? 8b b Each committee with authority to act on behalf of the governing body? 9a Does the organization have local chapters, branches, or affiliates? If "Yes," does the organization have written policies and procedures governing the activities of such chapters, 9b affiliates, and branches to ensure their operations are consistent with those of the organization? Was a copy of the Form 990 provided to the organization's governing body before it was filed? All organizations Χ 10 must describe in Schedule O the process, if any, the organization uses to review the Form 990 Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at 11 the organization's mailing address? If "Yes," provide the names and addresses in Schedule O Section B. Policies 12a Χ 12a Does the organization have a written conflict of interest policy? If "No," go to line 13 b Are officers, directors or trustees, and key employees required to disclose annually interests that could give Χ 12b rise to conflicts? Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done 12c Does the organization have a written whistleblower policy? 13 13 14 Χ Does the organization have a written document retention and destruction policy? 14 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision The organization's CEO, Executive Director, or top management official? 15a Other officers or key employees of the organization? 15b Describe the process in Schedule O (see instructions) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? 16a If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements? Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed FL 17 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply X Own website Another's website Upon request Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public

State the name, physical address, and telephone number of the person who possesses the books and records of the

1401 NE SECOND STREET

FL 34470

OCALA

20

organization ► MAUREEN QUINLAN

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Use Schedule J-2 if additional space is needed.

 List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees. Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons.

| Check this box if the o | | | e an | y offi | сег, | dire | ctor, | trustee, or key employee | | |
|------------------------------|-------------------|--------------------------------|-------------------------------------|---------|--------------|------------------------------|--------|--|--|--|
| (A) Name and Title | (B) Average | Posi | (C) Position (check all that apply) | | | | | (D) Reportable | (E) Reportable | (F) Estimated |
| | hours per week | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | compensation from the organization (W-2/1099-MISC) | compensation from related organizations (W-2/1099-MISC) | amount of other compensation from the organization and related organizations |
| MARK IMES CHAIRMAN | 2 | X | | | | | | 0 | 0 | 0 |
| SAMUEL WILLI CHAIR-ELECT | | Х | | | | | | 0 | 0 | 0 |
| DR. DIANA GE SECRETARY | | X | | | | | | 0 | 0 | 0 |
| JANE FONTAIN | ΙE | | | | | | | | | |
| TREASURER DR. MANAL FA | | X | | | | | | 0 | 0 | 0 |
| VC BILL CHAMBER | | X | | | | | | 0 | 0 | 0 |
| VC DR. CHERYL E | 2 ANTE | X | | | _ | | | 0 | 0 | 0 |
| VC JULIE SHEALY | 2 | X | | | | - | | .0 | 0 | 0 |
| VC DR. RHIAD FA | 2 Z | X | | | | | | 0 | 0 | 0 |
| VC TOM FALANGA | 2 | Х | | | _ | <u> </u> | | 0 | 0 | 0 |
| VC | 2 | Х | | | | | | 0 | 0 | 0 |
| DOUGLAS DAY | 2 | Х | | | | | | 0 | 0 | 0 |
| TOM DEWEY PAST CHAIR | 1 | Х | | | | | | 0 | 0 | 0 |
| JIM ANTHONY BOARD MEMBER | 1 | Х | | | | | | 0 | 0 | 0 |
| DAVID BRADY BOARD MEMBER | 1 | X | | | | | | 0 | 0 | 0 |
| JOHN L DOZIE BOARD MEMBER | IR 1 | Х | | | | | | 0 | 0 | 0 |
| LOLA GONZALE BOARD MEMBER | ZZ 1 | X | | | | | | 0 | 0 | 0 |
| | ROSSMAN 1 | X | | | \vdash | | | 0 | 0 | 0 |

Form 990 (2008) UNITED WAY OF MARION COUNTY; INC. Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (A) (C) (D) (F) (B) Position (check all that apply) Reportable Name and title Reportable Estimated Average hours per compensation compensation amount of Institutional trustee ndividual trustee r director from from related other week employee the organizations compensation organization (W-2/1099-MISC) from the (W-2/1099-MISC) organization and related organizations JACK HILLESLAND BOARD MEMBER 0 0 GEN. PAT HOWARD 0 0 BOARD MEMBER 1 DAN KUHN 0 0 BOARD MEMBER DIRK LEEWARD 0 BOARD MEMBER 0 GUY LEMIEUX 0 0 BOARD MEMBER ALLEN PARSONS 0 0 0 BOARD MEMBER KAREN REED 0 0 BOARD MEMBER MARY SUE RICH 0 0 BOARD MEMBER TED SCHATT 0 BOARD MEMBER X 0 0 JEFF SHEALY Χ 0 0 BOARD MEMBER JULIE SHEAL BOARD MEMBER 0 0 PARNELL TOWNLEY 0 BOARD MEMBER 0 HARVEY VANDEVEN 0 BOARD MEMBER 0 209 496 838 1b Total Total number of individuals (including those in 1a) who received more than \$100,000 in reportable compensation from the organization > 0 Yes No Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 3 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? If "Yes," complete Schedule J for such person **Section B. Independent Contractors** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization (B) Description of services (A)
Name and business address (C) Compensation Total number of independent contractors (including those in 1) who received more than \$100,000 in compensation from the organization Form 990 (2008) DAA

05049 11/16/2009 10 25 AM Form 990 (2008) UNITED WAY OF MARION COUNTY, INC. 59-0946642 Page 9 Statement of Revenue Part VIII (B) Related or (D) Revenue (A) Total revenue (C) Unrelated excluded from tax exempt business function under sections revenue 512, 513, or 514 revenue Contributions, gifts, grants and other similar amounts 1a Federated campaigns 1a 1b **b** Membership dues c Fundraising events 1c 1d d Related organizations e Government grants (contributions) 1e 69,445 f All other contributions, gifts, grants, and similar amounts not included above 3,165,793 53,002 g Noncash contributions included in lines 1a-1f h Total. Add lines 1a-1f 3,235,238 Program Service Revenue Busn. Code 2a b f All other program service revenue g Total. Add lines 2a-2f Investment income (including dividends, interest, and 134,439 134,439 other similar amounts) Income from investment of tax-exempt bond proceeds ▶ Royalties (ı) Real (II) Personal 6a Gross Rents **b** Less rental exps c Rental inc or (loss) ▶ d Net rental income or (loss) Gross amount from (II) Other (i) Securities sales of assets 1,563,522 other than inventory **b** Less cost or other 2,064,190 537 basis & sales exps -537 -500,668 c Gain or (loss) -501,205 d Net gain or (loss) ▶ -501,2<u>05</u> 8a Gross income from fundraising events Other Revenue (not including \$ of contributions reported on line 1c) See Part IV, line 18 29,784 784 b Less direct expenses c Net income or (loss) from fundraising events 9a Gross income from gaming activities See Part IV, line 19 b Less direct expenses c Net income or (loss) from gaming activities \blacktriangleright 10a Gross sales of inventory, less returns and allowances

0

11a

b C

b Less cost of goods sold

d All other revenue

9c, 10c, and 11e

Total. Add lines 11a-11d

c Net income or (loss) from sales of inventory

Miscellaneous Revenue

Total Revenue. Add lines 1h, 2g, 3, 4, 5, 6d, 7d, 8c,

MISC RECEIPTS AND REFUNDS

Busn. Code

900099

16,394

16,394

2,884,866

16,394

-484,811

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

| | All other organizations must c | | e not required to complet | e columns (B), (C), and (D | |
|----------|--|-----------------------|------------------------------|-------------------------------------|--------------------------------|
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to governments and | | | <u> </u> | |
| | organizations in the U.S. See Part IV, line 21 | 1,866,578 | 1,866,578 | | |
| 2 | Grants and other assistance to individuals in | | | | |
| | the U.S. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to governments, | | | | |
| | organizations, and individuals outside the | | | | |
| | U.S. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | | | | |
| | trustees, and key employees | 270,626 | 87,424 | 84,152 | 99,050 |
| 6 | Compensation not included above, to disqualified | | • | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 167,530 | 39,986 | 34,300 | 93,244 |
| 8 | Pension plan contributions (include section 401(k) | | | | |
| _ | and section 403(b) employer contributions) | 10,235 | | 5,117 | 5,118 |
| 9 | Other employee benefits | 25,388 | 7,911 | 10,419 | 7,058 |
| 10 | Payroll taxes | 29,829 | 8,332 | 9,032 | 12,465 |
| 11 | Fees for services (non-employees) | | | | |
| а | Management | | | | |
| b | Legal | | | | |
| - | Accounting | 17,500 | | 17,500 | |
| ď | Lobbying | 17,7000 | | 2.7000 | |
| | Professional fundraising services See Part IV, line 17 | | | | |
| f | Investment management fees | 17,157 | | 17,157 | |
| g g | Other | 17,107 | | 11,720 | |
| 12 | Advertising and promotion | | | | |
| 13 | Office expenses | 98,291 | 22,382 | 17,917 | 57,992 |
| 14 | Information technology | 6,285 | 1,728 | 1,559 | 2,998 |
| 15 | | 0,200 | 1,720 | 1,000 | 2,330 |
| 16 | Royalties Occupancy | 42,045 | 12,235 | 11,549 | 18,261 |
| 17 | Travel | 9,746 | 3,160 | 3,150 | 3,436 |
| 18 | | <i>J, 140</i> | 3,100 | 3,130 | <u> </u> |
| 10 | Payments of travel or entertainment expenses | | | | |
| 40 | for any federal, state, or local public officials | 75,543 | 72,377 | 847 | 2,319 |
| 19 20 | Conferences, conventions, and meetings | 10,040 | 12,511 | | 2,513 |
| | Interest Payments to offiliates | 30,764 | 9,075 | 8,153 | 13,536 |
| 21 | Payments to affiliates | 38,249 | 11,068 | 10,568 | 16,613 |
| 22 | Depreciation, depletion, and amortization | 5,357 | 1,100 | 2,614 | 1,643 |
| 23 | Insurance | J, 337 | 1,100 | 2,014 | 1,043 |
| 24 | Other automated the service and | | | | |
| 24 | Other expenses Itemize expenses not | | | | |
| | covered above (Expenses grouped together | | | | |
| | and labeled miscellaneous may not exceed | | | | |
| | 5% of total expenses shown on line 25 below) | 0 500 | 2 470 | 2 221 | 3,797 |
| a | EQUIPMENT MAINTENANCE | 8,506 | 2,478 | 2,231 | |
| b | AWARDS | 5,259 | 546 | 1,823 | 2,890 |
| c | MEMBERSHIP | 3,256 | 895 | 1,087 | 1,274 |
| d | SPONSORSHIPS | 1,850 | | | 1,850 |
| е | MISCELLANEOUS | 1,457 | | 845 | 612 |
| | All other expenses | 1,672 | 464 | 240 005 | 1,203 |
| 25 | | 2,733,123 | 2,147,739 | 240,025 | 345,359 |
| 26 | Joint Costs. Check here If following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and | | | | |
| | fundraising solicitation | | | | |
| DAA | | | | | Form 990 (2008) |

| P | art X | Balance Sheet | | | | | | | |
|-------------|---|---|---|--------------------------|---------------|--------------|-------------------|--------------|--|
| | | | | (A) Beginning of year | | (B End of | | | |
| | 1 | Cash—non-interest bearing | | 100 | 1 | | | 100 | |
| l | 2 | Savings and temporary cash investments | ļ | 854,644 | - | 1,89 | | | |
| | 3 | Pledges and grants receivable, net | 849,013 | | | | 463 | | |
| | 4 | 4 | | | | | | | |
| | 5 | | <u> </u> | | | | | | |
| | 5 Receivables from current and former officers, directors, trustees, key employees, or other related parties Complete Part II of Schedule L 5 | | | | | | | | |
| | 6 Receivables from other disqualified persons (as defined under section | | | | | | | | |
| | Ü | 4958(f)(1)) and persons described in section 4958(c)(3)(| E . | | | | | | |
| | | | | | | | | | |
| w | 7 | Part II of Schedule L Notes and loans receivable, net | | - | 7 | - | | | |
| et | 8 | Inventories for sale or use | ŀ | | 8 | | | | |
| Assets | 0 | Prepaid expenses and deferred charges | - | 50,533 | | | 7. | 339 | |
| ⋖ | 100 | Land, buildings, and equipment cost basis | 10a 763,578 | 30,333 | - | | | <u> </u> | |
| | | Less accumulated depreciation Complete | 103,310 | | | | | | |
| | D | Part VI of Schedule D | 10b 293,534 | 494,052 | 10c | Δ. | 70, | ∩ 4 4 | |
| | 44 | | 200,004 | 2,781,458 | | 2,2 | | | |
| | 11 | Investments—publicly traded securities | - | 2,101,400 | 12 | 2,2 | | <u> </u> | |
| | 12 | Investments—other securities See Part IV, line 11 | ŀ | | 13 | | | | |
| | 13 | Investments—program-related See Part IV, line 11 | | 14 | | | | | |
| | 14 | Intangible assets | | 15 | | 16, | 836 | | |
| | 15 | Other assets See Part IV, line 11 | } | 5,039,173 | | 5,3 | | | |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 34 | +) | 58,278 | | | 40, | | |
| | 17 | Accounts payable and accrued expenses Grants payable | - | 30,210 | 18 | <u> </u> | 1 0 , | <u> </u> | |
| | 18 | | | Ω | 983 | | | | |
| S | 19 | Deferred revenue | - | 23,453 | $\overline{}$ | | 0, | 200 | |
| | 20 | Tax-exempt bond liabilities | _ | | 20 | | | | |
| ţį | 21 | Escrow account liability Complete Part IV of Schedule I | F | | 21 | | | | |
| Liabilities | 22 | Payables to current and former officers, directors, truste | t to the second | | | | | | |
| <u>.ii</u> | | employees, highest compensated employees, and disqu | Jalified | | | | | | |
| _ | | persons Complete Part II of Schedule L | | 22 | | | | | |
| | 23 | Secured mortgages and notes payable to unrelated third | | 23 | | | | | |
| | 24 | Unsecured notes and loans payable | - | 220 620 | 24 | 2 | 1 / | 610 | |
| | 25 | Other liabilities Complete Part X of Schedule D | - | 230,620 312,351 | | | <u>14,</u> 64, | | |
| | 26 | Total liabilities. Add lines 17 through 25 | 71 . | 312,331 | 26 | | 04, | 130 | |
| nces | | Organizations that follow SFAS 117, check here ▶ | <u> </u> | | | | | | |
| ŭ | | complete lines 27 through 29, and lines 33 and 34. | | 2 272 654 | | 2,9 | 00 | 705 | |
| Balaı | 27 | Unrestricted net assets | } | 2,273,654 | | | | | |
| | 28 | Temporarily restricted net assets | ŀ | 1,178,583 | | | <u>00,</u> | | |
| Fund | 29 | Permanently restricted net assets | , ₁₋₁ | 1,274,585 | 29 | 1,3 | 40, | 457 | |
| Ē | | Organizations that do not follow SFAS 117, check he | re ► ∐ | | | | | | |
| þ | ١ | and complete lines 30 through 34. | | | | | | | |
|)ts | 30 | Capital stock or trust principal, or current funds | | | 30 | | | | |
| Net Assets | 31 | Paid-in or capital surplus, or land, building, or equipmen | i | | 31 | | | | |
| ä | 32 | Retained earnings, endowment, accumulated income, o | or other funds | 4 706 000 | 32 | E 1 | 2.0 | 0 5 5 | |
| let | 33 | Total net assets or fund balances | ŀ | 4,726,822 | | 5,1: | | | |
| | 34 | Total liabilities and net assets/fund balances | | 5,039,173 | 34 | 5,3 | 94, | <u>U I 3</u> | |
| <u></u> | art) | Financial Statements and Reporting | | <u>.</u> | | | Yes | No | |
| 1 | Αc | counting method used to prepare the Form 990 | Cash X Accrual Ot | her | | | 163 | | |
| _ | | | | | | 2a | | X | |
| | Were the organization's financial statements compiled or reviewed by an independent accountant? Were the organization's financial statements audited by an independent accountant? | | | | | | | | |
| | | Yes" to lines 2a or 2b, does the organization have a com | • | for oversight of | | 2b_ | X | | |
| • | | e audit, review, or compilation of its financial statements | | | | 2c | Х | l | |
| 3. | | • | • | | | 1 20 | | | |
| 3 | | a result of a federal award, was the organization required | a to undergo an addit of addits as | SOCIOIUI III | | 3a | | Х | |
| | | Single Audit Act and OMB Circular A-133? Yes "did the organization undergo the required audit or s | audite? | | | 3b | | | |
| | , 11 | Yes," did the organization undergo the required audit or a | iuulio' | | | | 000 | (2000 | |

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

To be completed by all section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Reason for Public Charity Status (All organizations must complete this part.) (see instructions)

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

Part I

UNITED WAY OF MARION COUNTY, INC.

Employer identification number $59-094\underline{6642}$

| 1110 | Viga | | | e it is (Flease check only offer | • | • | | | | | | | |
|--|------|---|--|---|--------------------|--------------|--------------|-------------|-----------|------------|----------|---------|-----|
| 1 | Ш | A church, cor | nvention of churches, or ass | ociation of churches described | ın sectio r | າ 170(b)(1 | l)(A)(i). | | | | | | |
| 2 | Ш | A school des | cribed in section 170(b)(1)(| A)(ii). (Attach Schedule E) | | | | | | | | | |
| 3 | | A hospital or | al or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). (Attach Schedule H) | | | | | | | | | | |
| 4 | П | | cal research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, | | | | | | | | | | |
| | _ | city, and state | | , | | | | | • | | | • | |
| 5 | | | | | | | | | | | | | |
| J | Ш | | | | | | | | | | | | |
| _ | | section 170(b)(1)(A)(iv). (Complete Part II) | | | | | | | | | | | |
| 6 | H | | | overnmental unit described in s | | | | | | | | | |
| 7 X An organization that normally receives a substantial part of its support from a governmental unit or from the general public | | | | | | | | | | | | | |
| | _ | described in | section 170(b)(1)(A)(vi). (Co | omplete Part II) | | | | | | | | | |
| 8 | L | A community | trust described in section 1 | 170(b)(1)(A)(vi). (Complete Part | II) | | | | | | | | |
| 9 | П | An organizati | on that normally receives (| 1) more than 33 1/3 % of its sup | port from | contribut | ions, me | mbersh | ıp fees. | and gr | oss | | |
| | _ | - | • . | npt functions—subject to certain | • | | | | • | • | | | |
| | | | | nd unrelated business taxable in | • | | • | | | | | | |
| | | | = | 0, 1975 See section 509(a)(2). | • | | | dy morni L | asines. | 303 | | | |
| 40 | | | <u> </u> | | | | • | / · | . 4 4 | > | | | |
| 10 | Н | _ | • | exclusively to test for public safe | • | | | • | | • | | | |
| 11 | Ш | - | • | exclusively for the benefit of, to | • | | - | • | | | | | |
| | | | | ed organizations described in se | | | | | | section |) | | |
| | | _ | | he type of supporting organizati | | - | nes 11e | through | 11h | | | | |
| | | a 📙 Type | I b ∐ Type II | c Type III–Functions | ally Integr | ated | d | Тур | e III–Ot | her | | | |
| е | | By checking t | his box, I certify that the org | anization is not controlled direct | tly or ındıı | ectly by o | one or m | ore disq | ualified | | | | |
| | | persons othe | r than foundation managers | and other than one or more put | olicly supp | orted org | anızatıo | ns desc | rıbed ın | section | 1 | | |
| | | 509(a)(1) or s | section 509(a)(2) | | | | | | | | | | |
| f | | If the organiz | ation received a written dete | rmination from the IRS that it is | a Type I, | Type II, | or Type | III suppo | orting | | | | |
| | | | check this box | | | • • | • • | | _ | | | | |
| g | | Since August | 17, 2006, has the organiza | tion accepted any gift or contrib | ution from | anv of th | ne | | | | | | |
| 9 | | following per | • | | | , | | | | | | | |
| | | • . | | ontrols, either alone or together | with nore | one descr | abod in (| \ | | | | Van | Na. |
| | | | | | with beist | Jiis desci | ibed iii (| ''', | | | 44 - (1) | Yes | No |
| | | ٠, | | f the supported organization? | | | | | | | 11g(i) | + | |
| | | • | member of a person describ | ** | | | | | | | 11g(ii) | | |
| | | | • • | described in (i) or (ii) above? | | | | | | | 11g(iii | 4 | |
| h | | Provide the f | ollowing information about t | he organizations the organization | n suppor | ts | | | | | | | |
| (1) | Name | e of supported | (ii) EIN | (iii) Type of organization | (IV) is the | organization | (v) Did y | ou notify | (vi) | s the | (vii) Am | ount of | |
| | org | anization | | (described on lines 1-9 | 1 '' | sted in your | · | nization in | organizat | | supį | ort | |
| | | | | above or IRC section | governing | document? | cof (i) | | | zed in the | | | |
| | | | | (see instructions)) | Yes | No | Yes | oort? No | Yes | No No | | | |
| | | | | | 103 | | 103 | - 140 | 103 | | | | |
| | | | | | | | | | | | | | |
| | | | <u> </u> | | | <u> </u> | | | | | | | |
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| . 546 | | | t | L | I | I | ł | L | ł | | t | | |

Schedule A (Form 990 or 990-EZ) 2008 UNITED WAY OF MARION COUNTY, Page 2 Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) Part II (Complete only if you checked the box on line 5, 7, or 8 of Part I.) Section A. Public Support Calendar year (or fiscal year beginning in) (a) 2004 (b) 2005 (c) 2006 (d) 2007 (e) 2008 (f) Total Gifts, grants, contributions, and membership fees received (Do not 3,080,484 14,274,123 include any "unusual grants") 2,184,530 3,024,625 2,619,159 3,365,325 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 3 The value of services or facilities furnished by a governmental unit to the organization without charge Total, Add lines 1-3 2,184,530 3,024,625 2,619,159 3,080,484 3,365,325 14,274,123 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) Dublic commant Cobbons line 5 14 074 100

| 0 | rubiic support. Subtract line 5 Irom line 4 | | | | | | 14,2/4,123 |
|----------|--|--------------------|-----------|-----------|-----------|-----------|----------------------|
| Se | ction B. Total Support | | | | | | |
| C | alendar year (or fiscal year beginning in) ▶ | (a) 2004 | (b) 2005 | (c) 2006 | (d) 2007 | (e) 2008 | (f) Total |
| 7 | Amounts from line 4 | 2,184,530 | 3,024,625 | 2,619,159 | 3,080,484 | 3,365,325 | 14,274,123 |
| 8 | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | 41,852 | 122,341 | 221,968 | 219,907 | 134,439 | 740,507 |
| 9 | Net income from unrelated business activities, whether or not the business is regularly carried on | | | | | | |
| 10 11 | Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support. Add lines 7 through 10 | 635 | 1,446 | 11,723 | 25,536 | 16,394 | 55,734 15,070,364 |
| 12 | Gross receipts from related activities, etc. | (see instructions) | <u></u> | | | 12 | |

13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here

Section C. Computation of Public Support Percentage

14 Public support percentage for 2008 (line 6, column (f) divided by line 11, column (f))

15 Public support percentage from 2007 Schedule A, Part IV-A, line 26f

16 96.0149 %

16a 33 1/3 % support test—2008. If the organization did not check the box on line 13, and line 14 is 33 1/3 % or more, check this box and stop here. The organization qualifies as a publicly supported organization

33 1/3 % support test—2007. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3 % or more, check this box and stop here. The organization qualifies as a publicly supported organization

17a 10%-facts-and-circumstances test—2008. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization.

10%-facts-and-circumstances test—2007. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization.

Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

Schedule A (Form 990 or 990-EZ) 2008

59-0946642 Schedule A (Form 990 or 990-EZ) 2008 UNITED WAY OF MARION COUNTY, INC. Support Schedule for Organizations Described in Section 509(a)(2) Part III (Complete only if you checked the box on line 9 of Part I.) Section A. Public Support Calendar year (or fiscal year beginning in) ▶ (d) 2007 (a) 2004 (b) 2005 (c) 2006(e) 2008 (f) Total Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants ") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1-5 7a Amounts included on lines 1, 2, and 3 received from disqualified persons Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of 1% of the total of lines 9, 10c, 11, and 12 for the year or \$5,000 c Add lines 7a and 7b Public support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning in) ▶ (a) 2004 (b) 2005 (c) 2006 (d) 2007 (e) 2008 (f) Total Amounts from line 6 10a Gross income from interest, dividends. payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 c Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) 13 Total support. (Add lines 9, 10c, 11, 14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) <u>s</u>

| | organization, check this box and stop here | | | | | | | | |
|-----|--|----|--|---|--|--|--|--|--|
| Sec | Section C. Computation of Public Support Percentage | | | | | | | | |
| 15 | Public support percentage for 2008 (line 8, column (f) divided by line 13, column (f)) | 15 | | % | | | | | |
| 16 | Public support percentage from 2007 Schedule A, Part IV-A, line 27g | 16 | | % | | | | | |

| Section D. Computation of Investment Income F | Parcentage |
|---|------------|

| 17 | Investment income percentage for 2008 (line 10c, column (f) divided by line 13, column (f)) | 17 | 9 |
|----|---|----|---|
| | Investment income percentage from 2007 Schedule A, Part IV-A, line 27h | 18 | 9 |

- 19a 33 1/3 % support tests—2008. If the organization did not check the box on line 14, and line 15 is more than 33 1/3 %, and line 17 is not more than 33 1/3 %, check this box and stop here. The organization qualifies as a publicly supported organization
 - 33 1/3 % support tests—2007. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3 %, check this box and stop here. The organization qualifies as a publicly supported organization

Schedule A (Form 990 or 990-EZ) 2008 UNITED WAY OF MARION COUNTY, INC.

59-0946642

Page 4

Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Provide any other additional information. (see instructions)

PART II, LINE 10 - OTHER INCOME DETAIL

OTHER INCOME-SPONSORSHIPS &

\$

55,734

NON CAMPAIGN ADMINISTRATIVE FEES

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Attach to Form 990. To be completed by organizations that answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

OMB No 1545-0047
2008

Open to Public Inspection

Employer Identification number

| Name (| of the org | ganization | | Employer | r Identification nu | ımber |
|--------|------------|--|--|-------------------|---------------------|---|
| IJN | ITED | WAY OF MARION COUNTY, INC. | | 59-09 | 946642 | |
| Par | | Organizations Maintaining Donor Advised the organization answered "Yes" to Form 99 | Funds or Other Similar Funds on Part IV, line 6. | | | if |
| - | | | (a) Donor advised funds | (b) | Funds and other ac | counts |
| 1 | Total nur | mber at end of year | | | | |
| 2 | Aggrega | te contributions to (during year) | | | | |
| 3 / | Aggrega | te grants from (during year) | | | | |
| 4 | Aggrega | te value at end of year | | | | |
| 5 | Did the c | organization inform all donors and donor advisors in writing | that the assets held in donor advised | | | |
| 1 | funds are | e the organization's property, subject to the organization's | exclusive legal control? | | ∐ Yes | ∐ No |
| 6 | Did the c | organization inform all grantees, donors, and donor advisor | s in writing that grant funds may be | | | |
| 1 | used onl | y for charitable purposes and not for the benefit of the don | or or donor advisor or other | | | |
| | • | ssible private benefit? | | | Yes | No_ |
| Par | | Conservation Easements. Complete if the c | | <u>orm 990, F</u> | Part IV, line 7 | <u>'• </u> |
| 1 | | (s) of conservation easements held by the organization (ch | | | | |
| | | ervation of land for public use (e g , recreation or pleasure | · [] | | d area | |
| | _ | ection of natural habitat | Preservation of certified history | ric structure | | |
| Į | | ervation of open space | | | | |
| | • | e lines 2a-2d if the organization held a qualified conservat | ion contribution in the form of a conservati | on easement | | |
| , | on the la | st day of the tax year | | <u> </u> | | |
| | | | | ļ | Held at the End | i of the Year |
| а | Total nui | mber of conservation easements | | 2a | | |
| b ' | Total acr | reage restricted by conservation easements | | 2b | | ··- |
| C | Number | of conservation easements on a certified historic structure | included in (a) | 2c | | |
| | | of conservation easements included in (c) acquired after 8 | | _2d | | |
| 3 | Number | of conservation easements modified, transferred, released | d, extinguished, or terminated by the organ | iization during | | |
| • | the taxal | ole year ▶ | | | | |
| | | of states where property subject to conservation easemen | | | | |
| 5 | Does the | e organization have a written policy regarding the periodic r | monitoring, inspection, violations, and | | | |
| | | nent of the conservation easements it holds? | | | ☐ Yes | ∐ No |
| | | volunteer hours devoted to monitoring, inspecting, and enfo | | | - - | |
| | | of expenses incurred in monitoring, inspecting, and enforc | | | | |
| | | ch conservation easement reported on line 2(d) above sati | sfy the requirements of section | | П. | П., |
| | |)(B)(ı) and section 170(h)(4)(B)(ıı)? | | | ∐ Yes | ∐ No |
| | | (IV, describe how the organization reports conservation ea | - | | | |
| | | sheet, and include, if applicable, the text of the footnote to | the organization's financial statements the | at describes | | |
| | | nization's accounting for conservation easements | | | • . | |
| Par | † III | Organizations Maintaining Collections of A Complete if the organization answered "Yes | Art, Historical Treasures, or Othe ." to Form 990, Part IV, line 8 | er Similar A | Assets. | |
| | | Complete if the organization answered Tes | to rolling soc, railtry, interes. | | | |
| 12 | If the ord | ganization elected, as permitted under SFAS 116, not to re | nort in its revenue statement and halance | sheet works o | of | |
| | - | prical treasures, or other similar assets held for public exhib | | | | |
| | | in Part XIV, the text of the footnote to its financial stateme | | 5 0, pas 50. | | |
| | provide, | The text of the text of the restricted to the financial statement | Me that describes those home | | | |
| b | If the ord | ganization elected, as permitted under SFAS 116, to report | in its revenue statement and balance she | et works of ar | t . | |
| | = | I treasures, or other similar assets held for public exhibition | | | | |
| | | the following amounts relating to these items | or a second of the second of t | | • | |
| | • | enues included in Form 990, Part VIII, line 1 | | • | \$ | |
| | | ets included in Form 990, Part X | | | * · | |
| | | ets included in Form 990, Part X ganization received or held works of art, historical treasures | e or other cimilar accets for financial dain | nrovide the | * | |
| | | | | Provide tile | | |
| | _ | g amounts required to be reported under SFAS 116 relating | y to triese items | | œ. | |
| | | es included in Form 990, Part VIII, line 1 | | | \$: \$: | |
| D | Assets II | ncluded in Form 990, Part X | | | Ψ — — — · | |

| <u>Sche</u> | dule D (Form 990) 2008 | | | MARION | | | | | | | Page 2 |
|-------------|---|-------------------|--------------------|------------------------------------|--------------------------------------|--------------------------|-------------------------|---|------------|-------------|-------------|
| Pa | rt III Organizatio | ons Maintaiı | ning Collec | tions of Art | , Historical | Treasur | es, or Other | Similar A | ssets | (contin | ued) |
| 3 | Using the organization's items (check all that app | | other records, | check any of th | e following tha | t are a sigr | nificant use of its | collection | | | |
| а | Public exhibition | | | d 🗌 Loan | or exchange p | rograms | | | | | |
| b | Scholarly research | | | e 🗌 Othe | | - | | | | | |
| С | Preservation for futu | re generations | | _ | | | | | _ | | |
| 4 | Provide a description of Part XIV | the organization | 's collections a | and explain how | they further th | ne organiza | ation's exempt pu | irpose in | | | |
| 5 | During the year, did the assets to be sold to raise | organization sol | icit or receive o | donations of art | , historical trea f the organizat | sures, or o | other similar | | П | Yes | □No |
| Pa | · · · · · · · · · · · · · · · · · · · | | | | | | ation answer | ed "Yes" t | | | |
| | | e 9, or report | | _ | • | - | | | | · | |
| 1a | Is the organization an ag | jent, trustee, cu | stodian or othe | r intermediary f | for contribution | s or other | assets not | | | | |
| | included on Form 990, P | art X? | | | | | | | | Yes | ☐ No |
| b | If "Yes," explain the arra | ngement in Part | XIV and comp | olete the followi | ng table | | | | | | |
| | | | | | | | | | | Amoun | t |
| С | Beginning balance | | | | | | | 1c | | | |
| d | Additions during the yea | r | | | | | | 1d | | _ | |
| е | Distributions during the y | /ear | | | | | | 1e | | | |
| f | Ending balance | | | | | | | 1f | | | |
| 2a | Did the organization incl | ude an amount | on Form 990, | Part X, line 21? | | | | | | Yes | No |
| b | If "Yes," explain the arra | ngement in Part | XIV | | | | | | | | _ |
| Pa | rt V Endowmer | nt Funds. Co | mplete if o | rganization a | answered " | Yes" to F | -orm 990, Pa | rt IV, line | 10. | | |
| | | | | Current year | (b) Prior y | ear (c |) Two years back | (d) Three yea | ars back | (e) Four | years back |
| 1a | Beginning of year balance | æ | 2 | <u>,058,918</u> | | | | | | | |
| b | Contributions | | | 633 , 390 | | | ***** | | | | |
| С | Investment earnings or I | osses | | -102 , 553 | 3 | | | | | | |
| d | Grants or scholarships | | | <u>91,479</u> | 9 | | | | ********** | | |
| е | Other expenditures for fa | acilities | | | | | | | | | |
| | and programs | | | | | | | | | | |
| f | Administrative expenses | i | | <u> 17,158</u> | | | | | | | |
| g | End of year balance | | 2 | ,481,118 | 3 | | | | | | |
| 2 | Provide the estimated pe | | | | | | | | | | |
| а | Board designated or qua | ısı-endowment | ► <u>47.9</u> | 9 <u>6</u> % | | | | | | | |
| b | Permanent endowment | ▶_ <u>5</u> 2.04 | <u>1</u> % | | | | | | | | |
| C | Term endowment ▶_ | % | | | | | | | | | |
| 3a | Are there endowment fu | nds not in the po | ossession of th | ne organization | that are held a | nd adminis | stered for the | | | | |
| | organization by | | | | | | | | | | Yes No |
| | (i) unrelated organization | ons | | | | | | | | 3a(i) | X |
| | (ii) related organizations | 5 | | | | | | | | 3a(ii) | _X |
| b | If "Yes" to 3a(II), are the | - | | • | | | | | | 3b | |
| 4 | Describe in Part XIV the | · | | | | | | | | | |
| <u>Pa</u> | rt VI Investmen | ts—Land, B | <u>uildiņgs, a</u> | <u>nd Equipme</u> | nt, See For | <u>m 990, l</u> | Part X, line 1 | <u>0. </u> | | | |
| | Description of inv | estment | (a) C | ost or other basis (investment) | 1 ' | st or other s (other) | (c) De | preciation | | (d) Book | value |
| 1a | Land | | | | | 68,0 | 00 | ····· | | . (| 68,000 |
| | Buildings | | | | | 477,8 | | 134,82 | 7 | | 43,034 |
| | Leasehold improvement | s | | • | | <u> </u> | | | | | |
| | Equipment | | | | | 217,7 | 17 | 158,70 | 7 | | 59,010 |
| | Other | | | | | | | | | • | <u> </u> |
| | l. Add lines 1a-1e (Colum | nn (d) should ed | ual Form 990, | Part X, column | (B), line 10(c) |) | - |) | • | 4 | 70,044 |
| | | | | | · · · · · · · · · | | | S | chedule | | n 990) 2008 |

| Schedule D (Form 990) 2008 UNITED WAY OF MARION (| | 59-0946642 | Page 3 |
|--|---------------------|--|----------------|
| Part VII Investments—Other Securities. See Form 990 | | | <u> </u> |
| (a) Description of security or category | (b) Book value | (c) Method of valu | |
| (including name of security) | | Cost or end-of-year ma | rket value |
| Financial derivatives and other financial products | | | |
| Closely-held equity interests | | | |
| Other | | | - |
| | | - | |
| | - | - | |
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| | | | |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 12) | | | |
| Part VIII Investments—Program Related. See Form 99 | 0, Part X, line 13. | <u> </u> | |
| (a) Description of investment type | (b) Book value | (c) Method of valu Cost or end-of-year ma | |
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| Total. (Column (b) should equal Form 990, Part X, col. (B) line 13.) | | | |
| Part IX Other Assets. See Form 990, Part X, line 15. | L | | |
| (a) Description | | | (b) Book value |
| | | - | |
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| Total. (Column (b) should equal Form 990, Part X, col (B) line 15) | | • | |
| Part X Other Liabilities. See Form 990, Part X, line 29 | 5. | | |
| (a) Description of liability | (b) Amount | | |
| Federal income taxes | | | |
| DONOR CHOICE CONTRIBUTIONS PAYABLE | 212,114 | | |
| GIFT ANNUITY OBLIGATIONS | 2,496 | | |
| GITT ANNOTIT OBLIGATIONS | 2,450 | | |
| | <u> </u> | | |
| | | | |
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| | <u> </u> | | |
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| | | | |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 25) | 214,610 | | |
| In Part XIV, provide the text of the footnote to the organization's financial star | | panization's liability for | · |
| uncertain tax positions under FIN 48 | | ,y 101 | |

| Sche | dule D (Form 990) 2008 UNITED WAY OF MARION COUNTY, | | <u>59-094664</u> | <u>2</u> | Page 4 |
|--------|--|------------------------|-------------------------------|------------------|----------------------|
| Pa | rt XI Reconciliation of Change in Net Assets from Form 990 to | Financ | cial Statements | | - |
| 1 | Total revenue (Form 990, Part VIII, column (A), line 12) | | | 1 | 2,884,866 |
| 2 | Total expenses (Form 990, Part IX, column (A), line 25) | | | _2 | 2,733,123 |
| 3 | Excess or (deficit) for the year Subtract line 2 from line 1 | | | 3 | 151,743 |
| 4 | Net unrealized gains (losses) on investments | | | 4 | 294,260 |
| 5 | Donated services and use of facilities | | | 5 | |
| 6 | Investment expenses | | | 6_ | |
| 7 | Prior period adjustments | | | 7 | |
| 8 | Other (Describe in Part XIV) | | | 8 | -42,970 |
| 9 | Total adjustments (net) Add lines 4-8 | | | 9 | 251,290 |
| 10 | Excess or (deficit) for the year per financial statements. Combine lines 3 and 9 | 4- 10/ | U. D | 10 | 403,033 |
| | Reconciliation of Revenue per Audited Financial Stateme | nts wi | tn Revenue per Re | | 2,904,019 |
| 1 | Total revenue, gains, and other support per audited financial statements | | | 1 | 2,904,019 |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12 | امدا | 294,260 | | |
| a | Net unrealized gains on investments | 2a 2b | 234,200 | 1 | |
| b | Donated services and use of facilities | 2c | | 1 | |
| ۲ C | Recoveries of prior year grants Other (Describe in Part XIV) | 2d | | | |
| d e | Add lines 2a through 2d | | | 2e | 294,260 |
| 3 | Subtract line 2e from line 1 | | | 3 | 2,609,759 |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | - - - | |
| a . | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | İ |
| b | Other (Describe in Part XIV) | 4b | 275,107 | 1 | |
| c | Add lines 4a and 4b | | | 4c | 275,107 |
| 5 | Total revenue Add lines 3 and 4c. (This should equal Form 990, Part 1, line 12) | | | 5 | 2,884,866 |
| Pa | rt XIII Reconciliation of Expenses per Audited Financial Statem | ents W | ith Expenses per F | Retur | 'n |
| 1 | Total expenses and losses per audited financial statements | | | 1 | 2,500,986 |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25 | | | | |
| а | Donated services and use of facilities | 2a | | | |
| þ | Prior year adjustments | 2b | , | | |
| С | Losses reported on Form 990, Part IX, line 25 | 2c | | ļ | |
| d | Other (Describe in Part XIV) | 2d | | | |
| е | Add lines 2a through 2d | | | 2e | |
| 3 | Subtract line 2e from line 1 | ſ i | | 3_ | 2,500,986 |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | 020 127 | | |
| b | Other (Describe in Part XIV) | 4b | 232,137 | ١. | 222 127 |
| | Add lines 4a and 4b | | | 4c | 232,137 2,733,123 |
| | Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18) | | | 5 | 2,733,123 |
| | plete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, II | nec 1a a | nd 4 Part IV lines 1h | | |
| | piete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, ii 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d | | ilu 4, Fait IV, iiiles 10 | | |
| | PART V, LINE 4 - INTENDED USES FOR ENDOWMEN | | N <u>D</u> S | | |
| _ | THE PURPOSE OF THE UWMCEF SHALL BE TO RECE | IVE G | <u>IFTS SEPARAT</u> | E_P | AND_APART_FROM |
| _ | THE ANNUAL UNITED WAY CAMPAIGN, INCLUDING (| <u>G</u> R <u>A</u> NI | S_A <u>N</u> D_B <u>EQUES</u> | TS, | _IN ORDER TO |
| _ | CREATE AN INVESTMENT FUND. THE PROCEEDS OF | <u>THE</u> | <u>UWMCEF, AS</u> | D <u>E</u> F | FINED IN THE _ |
| _ | POLICIES, SHALL BE DISTRIBUTED ACCORDING TO | <u>THE</u> | <u>GUIDELINES</u> | <u>TO</u> | MEET_HEALTH _ |
| _ | AND_HUMAN_SERVICE_NEEDS_FOR_THOSE_PERSONS_I | <u> </u> | IG_I <u>N_THE_UNI</u> | T <u>E</u> I |)_WAY_OF |
| | MARION COUNTY SERVICE AREA | | _ _ | | |

| Schedule D (Form 990) 2008 UNITED WAY OF MARION COUNTY, INC. 59-0946 Part XIV Supplemental Information (continued) | 642 | Page 5 |
|---|--------------|----------------------------|
| | | |
| PART XI, LINE 8 - RECONCILATION OF CHANGES - OTHER | | |
| DONOR CHOICE CONTRIBUTIONS SHOWN AS REVENUE ON TAX RETURN | | |
| _ CHANGE IN VALUE OF SPLIT INTEREST AGREEMENTS | | |
| DONOR CHOICE ALLOCATIONS PAID | | |
| | | |
| PART XII, LINE 4B - REVENUE AMOUNTS INCLUDED ON RETURN - | | |
| _DONOR_CHOICE CONTRIBUTIONS SHOWN AS REVENUE ON TAX RETURN | _\$ | _2 <u>6</u> 5 , 978 |
| _CHANGE_IN_VALUE_OF_SPLIT_INTEREST_AGREEMENTS | _\$ | 9,129 |
| | | |
| PART XIII, LINE 4B - EXPENSE AMOUNTS INCLUDED ON RETURN - | <u>OTHER</u> | |
| DONOR CHOICE ALLOCATIONS PAID | _\$ | _232,137 |
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SCHEDULE G (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service Supplemental Information Regarding Fundraising or Gaming Activities

► Attach to Form 990 or Form 990-EZ. Must be completed by organizations that answer "Yes" to Form 990, Part IV, lines 17, 18, or 19, and by organizations that enter more than \$15,000 on Form 990-EZ, line 6a.

OMB No 1545-0047
2008
Open To Public

Name of the organization

Inspection
Employer Identification number

| UNITED WAY OF MARI | ON COUNTY | , I | NC. | | <u> 59-09466</u> | <u> </u> |
|---|--|---|------------------------|---|---|---|
| Part Fundraising Activities. Complete i | f the organizati | ion ar | ารพ | ered "Yes" to Forr | m 990, Part IV, lir | ne 17. |
| 1 Indicate whether the organization raised funds through | any of the following | activit | ties (| Check all that apply | | |
| a Mail solicitations | e Solicitation | of non | ı-gove | ernment grants | | |
| b Email solicitations | f Solicitation | of gov | ernm | ent grants | | |
| c Phone solicitations | g Special fun | draisin | ig eve | ents | | |
| d In-person solicitations | | | | | | |
| 2a Did the organization have a written or oral agreement w or key employees listed in Form 990, Part VII) or entity | vith any individual (i in connection with | ncludir profes: | ng off siona | icers, directors, truster If fundraising services? | es | Yes No |
| b If "Yes," list the ten highest paid individuals or entities (to be compensated at least \$5,000 by the organization | fundraisers) pursua Form 990-EZ filers | ant to a | greer ot rec | ments under which the quired to complete this | fundraiser is table | |
| (i) Name of individual or entity (fundraiser) | (ii) Activity | (III) Did raiser I custod contro contribu | have dy or ol of | (iv) Gross receipts from activity | (v) Amount paid to (or retained by) fundraiser listed in col (i) | (vi) Amount paid to (or retained by) organization |
| | | Yes | No | | | |
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| Total | | | | <u> </u> | | |

3 List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing

formed to administer charitable gaming?

| Sche | dule G (Form 990 or 990-EZ) 2008 UNITED WAY OF MARION COUNTY, INC. | 59-094664 | 2 | Р | age 3 |
|------|---|---------------------|---------|-------|-------|
| | | | | Yes | No |
| 13 | Indicate the percentage of gaming activity operated in | | | | ĺ |
| а | The organization's facility | 13a % | | | |
| b | An outside facility | 13b % | | | ĺ |
| 14 | Provide the name and address of the person who prepares the organization's gaming/special events books | | | | ĺ |
| | and records | | | | |
| | Name ▶ | | | | |
| | Address ► | | | | |
| 15a | Does the organization have a contract with a third party from whom the organization receives gaming | | | | |
| | revenue? | | 15a | | L |
| b | If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ | and the | | | |
| | amount of gaming revenue retained by the third party ▶ \$ | | | | ĺ |
| С | If "Yes," enter name and address | | | | |
| | Name ▶ | | | | |
| | Address ▶ | | | | |
| 16 | Gaming manager information | | | | |
| | Name ▶ | | | | |
| | Gaming manager compensation ▶ \$ | | | | |
| | Description of services provided ▶ | | | | |
| | □ Director/officer □ Employee □ Independent contractor | | | | |
| 17 | Mandatory distributions | | | | |
| а | Is the organization required under state law to make charitable distributions from the gaming proceeds to | | | | İ |
| | retain the state gaming license? | | 17a | | L |
| b | Enter the amount of distributions required under state law distributed to other exempt organizations or spent | | | | ĺ |
| | in the organization's own exempt activities during the tax year ▶ \$ | | | | L |
| | | Schedule G (Form 99 | 0 or 99 | 0-EZ) | 2008 |

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SCHEDULE (Form 990) Department of the Treasury Internal Revenue Service

Name of

Grants and Other Assistance to Organizations, Governments, and Individuals in the U.S.

Open to Publication OMB No 1545-0047 2008

> ► Complete if the organization answered "Yes," on Form 990, Part IV, lines 21 or 22. ▶ Attach to Form 990.

| ame of the organization | | Employer identification number | |
|-------------------------|--|--------------------------------|-----|
| | UNITED WAY OF MARION COUNTY, INC. | 59-0946642 | - 1 |
| Part | General Information on Grants and Assistance | | |
| 1 Does ti | Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and | | |
| the sel | the selection criteria used to award the grants or assistance? | ⊠ Yes | 0 |

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed the selection criteria used to award the grants or assistance?

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Part II

| | , | | | | | | |
|---|-------------------|---------------|---|------------------------|--|---------------------|----------------------|
| 1 (a) Name and address of organization | (p) EIN | (c) IRC | (d) Amount of cash grant (e) Amount of non-cash | (e) Amount of non-cash | (f) Method of valuation (book, FMV, appraisal, | (a) Description of | (h) Purpose of grant |
| or government | | if applicable | | assistance | other) | non-cash assistance | or assistance |
| AMERICAN RED CROSS | | | | | | | |
| 341 WHITE STREET | | | | | | | DISASTER ASSISTANCE |
| DAYTONA FL 32114 | 53-0196605 | 3 | 6,369 | | | | |
| ANNIE JOHNSON SENIOR SERVICE CENTER | | | | | | | |
| PO BOX 1951 | | | | | | | FOOD, RENT & UTIL. |
| DUNNELLON FL 34430 | 59-2757655 | 3 | 39,434 | | | | |
| ARC- MARION, INC. | ! | | | | | | |
| 2800 SE MARICAMP ROAD | | | _ | | | _ | SALARIES |
| OCALA FL 34471 | 59-2217524 | 3 | 93,203 | | | | |
| ARNETTE HOUSE | | | | | | | |
| 2310 NE 24 STREET | | | | | | | COUNSELING & SALARY |
| OCALA FI 34470 | 59-2119445 | Μ | 126,082 | | | | |
| BIG BROTHERS/BIG SISTERS | | | | | | | |
| 1155 NW 13 STREET | | | | | | | SALARIES |
| GAINESVILLE FL 32601 | 59-1643115 | 3 | 16,637 | | | | |
| BOYS & GIRLS CLUB OF MARION COUNTY | | | | | | | |
| 800 SW 12 STREET | | | | | | | GENERAL SUPPORT |
| OCALA FL 34471 | 59-1172127 | 3 | 125,263 | | | | |
| BOY SCOUTS, NORTH FLORIDA COUNCIL | | | | | | | |
| 521 S EDGEWOOD AVENUE | | | | | | | SALARIES |
| JACKSONVILLE FL 32205 | 59-0637816 | 3 | 34,271 | | | | |
| BROTHER'S KEEPER/DIOCESE OF ORLANDO | | | | | | | |
| 5 SE 17 STREET | | | | | | | RENT & UTILITIES |
| OCALA FL 34471 | 59-1404508 | т | 41,973 | | | | |
| CHILDHOOD DEVELOPMENT SERVICES | | | | | | | |
| 1601 NE 25 AVENUE, SUITE 900 | | | | | | | SALARIES & TRANSPORT |
| OCALA FL 34470 | 59-1262700 | 3 | 68,932 | | | | |
| 5 Enter total number of contion 601/0/(3) and accompany preservations | or other in order | | | | | | α |

Enter total number of section 501(c)(3) and government organizations

Enter total number of other organizations

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. DAA

Schedule I (Form 990) 2008

Page 2

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. 59-0946642 INC. Schedule I (Form 990) 2008 UNITED WAY OF MARION COUNTY, Part III

| | Use Schedule I-1 (Form 990) if additional space is needed. | if additional space is | needed. | | And the second s | |
|---------|---|------------------------|-----------------------|------------------------|--|---|
| | (a) Type of grant or assistance | (b) Number of | (c) Amount of | (d) Amount of | (e) Method of valuation (book, | (e) Method of valuation (book, (f) Description of non-cash assistance |
| | | recipients | cash grant | non-cash assistance | FMV, appraisal, other) | |
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| Part IV | Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. | omplete this part to | provide the informati | on required in Part I, | line 2, and any other additi | onal information. |

- ADDITIONAL INFORMATION PART IV STAFF AND VOLUNTEERS MEET FREQUENTLY AND REVIEW QUARTERLY AND ANNUAL

FINANCIAL STATEMENTS. ANY FAILURE TO REPORT OR QUESTIONABLE REPORTS ARE

BROUGHT TO THE ATTENTION OF THE EXECUTIVE COMMITTEE AND THE BOARD WHICH

BOTH MEET ON A MONTHLY BASIS.

Schedule I (Form 990) 2008

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SCHEDULE 1-1 (Form 990)

Continuation Sheet for Schedule I (Form 990)

Attach to Form 990 to list additional information for

Open to Public 2008

OMB No 1545-0047

FOOD & GENERAL SUPP. MATCH, SUCCESS BY 6 SALARIES, SINKHOLE **Employer identification number** Inspection (h) Purpose of grant GENERAL SUPPORT or assistance GENERAL SUPPORT GENERAL SUPPORT GENERAL SUPPORT SCHOLARSHIPS SCHOLARSHIPS 59-0946642 SALARIES SALARY Continuation of Grants and Other Assistance to Governments and Organizations in the U.S. (Schedule I (Form 990). Part II. non-cash assistance (g) Description of (f) Method of valuation (book, FMV, appraisal, other) (c) IRC Code section (d) Amount of cash grant (e) Amount of non-cash assistance Part II and Part III, Schedule I (Form 990). 57,586 119,638 37,229 5,856 10,249 31,638 86,126 26,975 20,066 39,097 10,667 UNITED WAY OF MARION COUNTY, INC. if applicable m 59-0192430 59-1156260 59-3627759 59-3706138 23-7098099 59-2953392 59-3630008 54-2091433 59-0624454 30-0025921 (p) EIN 1 I I ١ ı FLORIDA CAMP FOR CHILDREN WITH DIAB GIRL SCOUTS OF WEST CENTRAL FLORIDA MARION COUNTY CHILDREN'S ADVOCACY C FIFTH CIRCUIT PUBLIC GUARDIAN CORP. 34470 34420 EARLY LEARNING COALITION OF MARION 33609 COMMUNITY LEGAL SERVICES OF MID-FL 32604 34471 34474 34477 I 32601 32183 34471 (a) Name and address of organization FLORIDA CENTER FOR THE BLIND - II FL 딘 FI FL ı FL HANDS OF MERCY EVERYWHERE ı ١ 5002 WEST LEMON STREET 3304 SE LAKE WEIR AVENUE ١ CHILDREN'S HOME SOCIETY COMMUNITY OF GRATITUDE ١ 6017 SE ROBINSON RD _2300_SW_17TH STREET_ 2131 SW 22ND PLACE 605 NE 1ST STREET 1 _500 NE 8TH AVENUE 1 7325 SW 32 STREET ISAIAH FOUNDATION Department of the Treasury PO_BOX_770643_ ١ Internal Revenue Service Name of the organization PO_BOX 14136 PO_BOX 2021_ GAINESVILLE OCKLAWAHA BELLEVIEW OCALA OCALA OCALA TAMPA OCALA OCALA Part I

Enter total number of Section 501(c)(3) and government organizations

Enter total number of other organizations

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. DAA

Schedule I-1 (Form 990) 2008

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SCHEDULE 1-1 (Form 990) Department of the Treasury Internal Revenue Service

Name of the organization

Continuation Sheet for Schedule I (Form 990)

Attach to Form 990 to list additional information for

Open to Public OMB No 1545-0047 2008 Inspection

Part II and Part III, Schedule I (Form 990)

Employer identification number 59-0946642

SALARY SALARIES, EQUIPMENT (h) Purpose of grant GENERAL SUPPORT GENERAL SUPPORT GENERAL SUPPORT or assistance GENERAL SUPPORT GENERAL SUPPORT UTIL., SALARIES SALARIES SALARIES SALARIES FOOD, Continuation of Grants and Other Assistance to Governments and Organizations in the U.S. (Schedule I (Form 990), Part II.) non-cash assistance (g) Description of (f) Method of valuation (book, FMV, appraisal, other) (c) IRC Code section (d) Amount of cash grant (e) Amount of non-cash assistance 27,939 18,357 123,982 28,650 159,004 27,455 31,650 187,015 128,722 26,411 21,157 UNITED WAY OF MARION COUNTY, INC. if applicable 06-1712493 9490000-09 23-7362750 59-2414492 59-1876422 58-0660607 59-3698291 48-1288332 56-2369991 59-2822032 (p) EIN 1 ١ ŧ 1 1 ١ 1 ı ı ı ļ ł ł 1 RAPE CRISIS/DOMESTIC VIOLENCE CENTE SUNSTATE COMPREHENSIVE EPILEPSY PRO MARION THERAPEUTIC RIDING ASSOCIATI 34483 34478 32608 34476 34470 34478 34477 34478 34420 34475 MARION COUNTY CHILDREN'S ALLIANCE ١ (a) Name and address of organization MARION COUNTY LITERACY COUNCIL FL 34 MARION COUNTY HOMELESS COUNCIL 110 E_SILVER SPRINGS_BLVD____ _1601 NE_25 AVENUE, SUITE 900_ MARION COUNTY SENIOR SERVICES FL ١ ١ 1 ١ or government ١ 5930 SE ROBINSON ROAD 3482 NW 10TH STREET 3143 SE 17TH STREET PACE CENTER FOR GIRLS SHEPHERD'S LIGHTHOUSE 5318 SW 91 TERRACE 1644 NE 22 AVENUE I 320 NW 1ST AVENUE THE SALVATION ARMY PO_BOX 2193___ SHELTERING ARMS PO_BOX 771045_ <u>16</u>2__ GAINESVILLE BELLEVIEW PO_BOX OCALA OCALA OCALA Part 1 OCALA OCALA

Enter total number of Section 501(c)(3) and government organizations

Enter total number of other organizations

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. DAA

Schedule I-1 (Form 990) 2008

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SCHEDULE I-1 (Form 990) Department of the Treasury Internal Revenue Service

Continuation Sheet for Schedule I (Form 990)

Attach to Form 990 to list additional information for Part II and Part III, Schedule I (Form 990).

2008 No. 1545-0047
2008
Open to Public Inspection

Employer identification number (h) Purpose of grant GENERAL SUPPORT GENERAL SUPPORT GENERAL SUPPORT GENERAL SUPPORT GENERAL SUPPORT or assistance 59-0946642 UTILTIES Continuation of Grants and Other Assistance to Governments and Organizations in the U.S. (Schedule I (Form 990), Part II.) non-cash assistance (g) Description of (f) Method of valuation (book, FMV, appraisal, (c) IRC Code section (d) Amount of cash grant (e) Amount of non-cash assistance 6,667 485 5,469 7,523 9,819 20,179 INC ıf applicable UNITED WAY OF MARION COUNTY, 59-2017427 59-1143758 59-2214796 59-2349840 59-0624430 59-1675277 (p) EIN ì 1 1 ١ Ī ı l ١ ١ ١ 1 UNITED WAY OF LAKE & SUMTER COUNTIE 34478 34474 WOMEN'S PREGNANCY CENTER/EDUCATION 34748 34420 ١ 34471 ١ I ŀ (a) Name and address of organization BLVD I I ١ INTERFAITH EMERGENCY SERVICES ST. THERESA'S CATHOLIC CHURCH ł ı 320 WEST OAK TERRACE DRIVE MARION COUNTY FAMILY YMCA 1701 EAST SILVER SPRINGS I ١ I I ļ or government HOSPICE OF MARION COUNTY I ı I ١ 11528_SE_HIGHWAY_301_ 3231 SW 34 AVENUE ١ 3200 SE 17 STREET ١ 1 1 PO_BOX 992_ _ Name of the organization ł 1 ١ ١ BELLEVIEW ١ ١ OCALA OCALA Part i

2 Enter total number of Section 501(c)(3) and government organizations

3 Enter total number of other organizations For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. DAA

Schedule I-1 (Form 990) 2008

SCHEDULE J-2 (Form 990)

Continuation Sheet for Form 990

▶ Attach to Form 990 to list additional information for Form 990, Part VII, Section A, line 1a.

2008
Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the Organization

UNITED WAY OF MARION COUNTY, INC.

Employer Identification number 59-0946642

Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Part I **Employees** (A) (C) (D) (E) (F) (B) Average hours Position (check all that apply) Reportable Reportable Estimated Name and Title per week compensation compensation amount of Individual trustee Institutional trustee Former from from related other ghest compensated nployee employee the organizations compensation organization (W-2/1099-MISC) from the (W-2/1099-MISC) organization and related organizations ELBERT WILKINSON Χ 0 0 BOARD MEMBER 0 1 CHRIS YANCEY Χ 1 0 0 0 BOARD MEMBER STEVE PURVES Χ 0 0 BOARD MEMBER MAUREEN QUINTAN Χ 0 PRESIDENT 40 72,639 12,272 TINA BANNER VP RESOURCE 40 X 47,857 0 8,748 BARBARA BOMBARA Χ 40 45,383 0 8,213 DIR. COMM. DAYLE SILVER Х 43,617 0 8,605 VP FINANCE A 40 MAUREEN OUINLAN (CONTINUED) 0 0 0 MAUREEN QUINLAN (CONTINUED) Χ 0 0 0 MAUREEN QUINLAN (CONTINUED) 0 0 0 DAYLE SILVER (CONTINUED) 0 0 0 DAYLE SILVER (CONTINUED) 0 0 0 DAYLE SILVER (CONTINUED) 0 0 0 TINA BANNER CONTINUED) 0 0 0 TINA BANNER CONTINUED) 0 0 0 TINA BANNER CONTINUED) 0 0 0 BARBARA BOMBARA (CONTINUED) 0 0 0 BARBARA BOMBARA (CONTINUED) 0 0 0 BARBAR BOMBARA (CONTINUED 0 0 0

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J-2 (Form 990) 2008

SCHEDULE L (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Transactions With Interested Persons

▶ Attach to Form 990 or Form 990-EZ.

▶ To be completed by organizations that answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

OMB No 1545-0047

Open To Public inspection

Employer identification number Name of the organization UNITED WAY OF MARION COUNTY, INC. 59-0946642 Part I Excess Benefit Transactions (section 501(c)(3) and section 501(c)(4) organizations only) To be completed by organizations that answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b (c) Corrected? (a) Name of disqualified person 1 (b) Description of transaction Yes No Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization Part II Loans to and/or From Interested Persons. To be completed by organizations that answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a (g) Written (a) Name of interested person and purpose (b) Loan to (c) Original (d) Balance due (e) In default? (f) Approved principal amount or from the by board or agreement? organization? committee? Yes Yes To From No No Yes No Total Part III Grants or Assistance Benefitting Interested Persons. To be completed by organizations that answered "Yes" on Form 990, Part IV, line 27 (a) Name of interested person (b) Relationship between interested person and the (c) Amount of grant or type of organization assistance Part IV **Business Transactions Involving Interested Persons.** To be completed by organizations that answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c (e) Shanno (a) Name of interested person (b) Relationship between (c) Amount of (d) Description of transaction of org transaction interested person and the revenues? organization Yes No CHRIS COTTER 29,084 EMPLOYMENT FAMILY MEMBER OF OFFICER BOMBARA

Department of the Treasury

Internal Revenue Service

SCHEDULE M (Form 990)

NonCash Contributions

► To be completed by organizations that answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

OMB No 1545-0047

2008

Open To Public Inspection

Name of the organization **Employer identification number** UNITED WAY OF MARION COUNTY, INC. 59-0946642 Part I Types of Property (b) (a) (d) (c) Check if Number of Contributions Method of determining Revenues reported on applicable Form 990, Part VIII, line 1g revenues Art-Works of art 2 Art—Historical treasures 3 Art—Fractional interests 4 Books and publications 5 Clothing and household goods 6 Cars and other vehicles 7 Boats and planes 8 Intellectual property 52,502 CURRENT TRADING AMOUNT 6 9 Securities—Publicly traded 10 Securities-Closely held stock 11 Securities—Partnership, LLC, or trust interests 12 Securities-Miscellaneous 13 Qualified conservation contribution (historic structures) 14 Qualified conservation contribution (other) 15 Real estate—Residential 16 Real estate-Commercial Χ 500 FAIR MARKET VALUE 17 Real estate---Other 18 Collectibles 19 Food inventory 20 Drugs and medical supplies 21 Taxidermy 22 Historical artifacts 23 Scientific specimens 24 Archeological artifacts 25 Other ► (26 Other ► (27 Other ► (28 Other ► (29 Number of Forms 8283 received by the organization during the tax year for contributions for 0 which the organization completed Form 8283, Part IV, Donee Acknowledgement 29 Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period? 30a b If "Yes," describe the arrangement in Part II 31 Does the organization have a gift acceptance policy that requires the review of any non-standard Х contributions? 31 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell non-cash contributions? Χ 32a If "Yes," describe in Part II If the organization did not report revenues in column (c) for a type of property for which column (a) is checked, describe in Part II

Schedule M (Form 990) 2008 UNITED WAY OF MARION COUNTY, INC. 59-0946642

Part II Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

PART I, LINE 32B - THIRD PARTY USED TO PROCESS NONCASH CONTRIBUTIONS USED A BROKER TO SELL SECURITIES DONATED

SCHEDULE O (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990

▶ Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

2008
Open to Public Inspection

Name of the organization

UNITED WAY OF MARION COUNTY, INC.

Employer identification number 59-0946642

FORM 990 - ORGANIZATION'S MISSION OR MOST SIGNIFICANT ACTIVITIES
THE COMMUNITY IN SETTING PRIORITIES OF THESE NEEDS THROUGH
COMMUNITY COLLABORATIONS AND PARTNERSHIPS.

FORM 990, PART III, LINE 2

UNITED WAY OF MARION COUNTY ROLLED OUT OUR COMMUNITY-IMPACT AGENDA DURING THE 2008-09 FISCAL YEAR. THIS AGENDA IS A SHIFT FROM THE PREVIOUS, TRADITIONAL FUNDRAISING EFFORTS THAT SUPPORTED DIRECT SERVICES OF "PROGRAM RECIPIENTS" EXCLUSIVELY. THIS NEW MODEL HAS EXPANDED TO ENGAGE, ACTIVATE AND INSPIRE COMMUNITY RESOURCES, ORGANIZATIONS AND INDIVIDUALS TO GET INVOLVED AND WORK TOGETHER TO MAKE POSITIVE, LASTING CHANGES IN COMMUNITY ISSUES. TWO PRIORITY AREAS THAT WE WILL SERVE AS THE FOCUS FOR OUR UNITED WAY INCLUDE HOMELESS SCHOOL-AGED CHILDREN AND ELDER CARE ISSUES.

OVER THE PAST YEAR, UNITED WAY HAS CREATED A VOLUNTEER LEADERSHIP AND VISION COUNCIL, A CONSORTIUM OF RESOURCES, AND AN ACTION PLAN TO MOVE THE NEEDLE IN A POSITIVE DIRECTION OVER TIME. UNITED WAY HAS ALSO HELPED THE PUBLIC UNDERSTAND THIS DECISION AND MAKE THE COMMUNITY AWARE OF THE PROBLEM.

UNITED WAY ALSO ROLLED OUT OUR MARION COUNTY PROSPERITY CAMPAIGN THAT SEEKS
TO STRENGTHEN OUR COMMUNITY BY IDENTIFYING AND TACKLING THE UNDERLYING
CAUSES OF THE MOST SERIOUS SOCIAL ISSUES FACING MARION COUNTY.
INCREASINGLY, THE ECONOMIC AND FINANCIAL PRESSURES FACING HARD-WORKING
PEOPLE ARE EXACERBATING THE OTHER SOCIAL ISSUES. SO UNITED WAY HAS EXPANDED

Name of the organization

UNITED WAY OF MARION COUNTY, INC.

Employer identification number 59-0946642

ITS WORK TO INCLUDE STRENGTHENING THE FINANCIAL STABILITY OF INDIVIDUALS AND FAMILIES. UNITED WAY IS WORKING TO HELP FAMILIES AND EMPOWER THEM TO MOVE TOWARD FINANCIAL INDEPENDENCE.

FORM 990, PART III, LINE 4B - SECOND ACHIEVEMENT
IMPROVE SERVICE DELIVERY SYSTEMS (E.G. CHILDREN'S
ALLIANCE, MARION COUNTY HOMELESS COUNCIL, EARLY LEARNING
COALITION, COMMUNITY WITH A HEART, FEDERAL EMERGENCY
MANAGEMENT (FEMA), EMERGENCY MANAGEMENT, DAY OF CARING AND
VARIOUS OTHERS).

FORM 990, PART III, LINE 4D - ALL OTHER ACHIEVEMENTS
THOSE COSTS ASSOCIATED WITH EDUCATION AND INFORMING THE
UNITED WAY'S CUSTOMERS AND THE GENERAL PUBLIC ABOUT HUMAN
SERVICE NEEDS AND THE WORK OF UNITED WAY SUPPORTED
AGENCIES ADDRESSING THOSE NEEDS. COSTS CHARGED TO THIS
FUNCTION ARE THOSE NOT DIRECTLY ASSOCIATED WITH ANY
SOLICITATION OF A CONTRIBUTION.

FORM 990, PART VI, LINE 10 - ORGANIZATION'S PROCESS USED TO REVIEW FORM 990 THE 990 IS PRESENTED BY OUR AUDITOR TO THE FINANCE AND/OR EXECUTIVE COMMITTEE AND THE BOARD.

FORM 990, PART VI, LINE 15A - COMPENSATION PROCESS FOR TOP OFFICIAL OUR CEO IS GIVEN GOALS FOR THE YEAR AND AT THE END OF THE YEAR LISTS HIS/HER ACCOMPLISHMENTS. A COMPENSATION COMMITTEE COMPRISED OF BOARD MEMBERS REVIEWS THESE DOCUMENTS, IF NECESSARY, UPDATES THE SALARY RANGE

Page 2

Name of the organization

UNITED WAY OF MARION COUNTY, INC.

Employer identification number 59-0946642

WITH COMPARABLE SALARIES FOR THE REGION AND METRO SIZE, AND MAKES A RECOMMENDATION TO THE EXECUTIVE COMMITTEE FOR APPROVAL, AND THEN IT GOES TO THE BOARD OF DIRECTORS FOR FINAL APPROVAL. THE SALARY INCREASE FALLS WITHIN THE RANGE THAT HAS BEEN APPROVED FOR THE UPCOMING BUDGET. ANY BONUS THAT IS EARNED IS RECOMMENDED BY THE COMPENSATION COMMITTEE AND PASSES THRU THE SAME COMMITTEE APPROVAL AND MUST FALL WITHIN BUDGET THE BUDGET GUIDELINES.

FORM 990, PART VI, LINE 15B - COMPENSATION PROCESS FOR OFFICERS

THE COMPENSATION COMMITTEE ANNUALLY REVIEWS THE SALARY RANGES AND SETS THE

STANDARD SALARY INCREASE FOR THE YEAR. THIS FOLLOWS WITH APPROVAL BY THE

FINANCE COMMITTEE, THE EXECUTIVE COMMITTEE AND THE BOARD AS PART OF THE

OPERATING BUDGET FOR THE YEAR. INDIVIDUALS DO SELF EVALUATIONS, THE CEO

DOES AN EVALUATION, AND THE SALARY INCREASE IS DETERMINED BY THE CEO WITHIN

THE RANGE ESTABLISHED BY THE COMPENSATION COMMITTEE AND ALLOWED BY THE

BUDGET.

FORM 990, PART VI, LINE 19 - GOVERNING DOCUMENTS DISCLOSURE EXPLANATION

THE GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICY ARE MADE AVAILABLE

UPON REQUEST. THE FINANCIAL STATEMENTS ARE MADE AVAILABLE ON OUR WEBSITE.

05049 United Way of Marion County, Inc. 59-0946642 Federal Statements 11/16/2009 10:25 AM FYE: 6/30/2009 **Taxable Interest on Investments** Unrelated Exclusion Postal **Business Code** Code Description Code Amount 56,248 14 INTEREST 56,248 TOTAL **Taxable Dividends from Securities** Unrelated Exclusion Postal Description Amount **Business Code** Code Code 78,191 14 DIVIDENDS 78,191 TOTAL

| | | | | | |
|---|---|----------|--|------|-------|
| 11/16/2009 10:25 AM | Fund Raising \$ 1,203 | \$ 1,203 | | | • • • |
| | Management & General | φ. | | | |
| Itements | F - All Other Expenses Program Service | \$ 464 | | | |
| Federal Statements | Form 990, Part IX, Line 24f - All Other Expenses Total Expenses \$\$5 1,214\$\$\$458\$\$\$458\$\$\$\$458\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$ | \$ 1,672 | | | |
| 05049 United Way of Marion County, Inc. 59-0946642 FYE: 6/30/2009 | Description DISCRETIONARY FUND MISCRITANEOUS | TOTAL | | | |