



See a Social Security Number? Say Something!
Report Privacy Problems to <https://public.resource.org/privacy>
Or call the IRS Identity Theft Hotline at 1-800-908-4490



Form 990  Department of the Treasury Internal Revenue Service	Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation) ▶ The organization may have to use a copy of this return to satisfy state reporting requirements	OMB No 1545-0047
		2008
		Open to Public Inspection

A For the 2008 calendar year, or tax year beginning 07-01-2008 and ending 06-30-2009				
B Check if applicable ☐ Address change ☐ Name change ☐ Initial return ☐ Termination ☐ Amended return ☐ Application pending	Please use IRS label or print or type. See Specific Instructions.	C Name of organization AMERICAN ASSOCIATION OF SCHOOL ADMINISTRATORS		D Employer identification number 54-1999773
		Doing Business As		E Telephone number (703) 528-0700
		Number and street (or P O box if mail is not delivered to street address)	Room/suite	G Gross receipts \$ 17,783,595
		801 NORTH QUINCY STREET No 700		
		City or town, state or country, and ZIP + 4 ARLINGTON, VA 22203		
		F Name and address of Principal Officer DANIEL DOMENECH 801 NORTH QUINCY STREET No 700 ARLINGTON, VA 22203		H(a) Is this a group return for affiliates? ☐ Yes ☒ No
I Tax-exempt status ☒ 501(c) (3) ◀(insert no) ☐ 4947(a)(1) or ☐ 527				H(b) Are all affiliates included? ☐ Yes ☐ No (If "No," attach a list See instructions)
J Web site: ▶ www.aasa.org				H(c) Group Exemption Number ▶
K Type of organization ☒ Corporation ☐ trust ☐ association ☐ other ▶			L Year of Formation 2001	M State of legal domicile VA

Part I Summary				
Activities & Governance	1	Briefly describe the organization’s mission or most significant activities THE ASSOCIATION PROMOTES EDUCATIONAL PROGRAMS AND SUPPORT FOR ITS MEMBERSHIP BY OFFERING A WIDE RANGE OF EDUCATIONAL ACTIVITIES, AUDIOVISUAL MATERIALS, AND PUBLICATIONS ON A WIDE RANGE OF EDUCATIONAL SUBJECTS		
	2	Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its assets		
	3	Number of voting members of the governing body (Part VI, line 1a)	3	159
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4	159
	5	Total number of employees (Part V, line 2a)	5	54
	6	Total number of volunteers (estimate if necessary)	6	0
	7a	Total gross unrelated business revenue from Part VIII, line 12, column (C)	7a	934,983
	b	Net unrelated business taxable income from Form 990-T, line 34	7b	57,787
Revenue	8	Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9	Program service revenue (Part VIII, line 2g)	1,053,591	4,863,626
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	8,090,880	3,843,408
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	426,544	265,576
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	397,715	408,082
			9,968,730	9,380,692
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)		0
	14	Benefits paid to or for members (Part IX, column (A), line 4)		0
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	4,367,135	4,326,028
	16a	Professional fundraising fees (Part IX, column (A), line 11e)		0
	b	(Total fundraising expenses, Part IX, column (D), line 25 121,557)		
	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24f)	5,920,482	5,562,343
	18	Total expenses—add lines 13–17 (must equal Part IX, line 25, column (A))	10,287,617	9,888,371
	19	Revenue less expenses Subtract line 18 from line 12	-318,887	-507,679
Net Assets or Fund Balances			Beginning of Year	End of Year
	20	Total assets (Part X, line 16)	9,572,038	8,636,190
	21	Total liabilities (Part X, line 26)	6,150,781	6,047,836
	22	Net assets or fund balances Subtract line 21 from line 20	3,421,257	2,588,354

Part II Signature Block				
Please Sign Here	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge			
	*****	2010-04-29		
	Signature of officer		Date	
	DANIEL DOMENECH EXECUTIVE DIRECTOR			
	Type or print name and title			
Paid Preparer's Use Only	Preparer's signature	Bill Turco	Date	Check if self-employed ☐
	Firm's name (or yours if self-employed), address, and ZIP + 4	RSM MCGLADREY INC 9737 WASHINGTONIAN BLVD 400 GAITHERSBURG, MD 208787340		Preparer's PTIN (See Gen Inst)
	EIN		Phone no (301) 296-3600	

May the IRS discuss this return with the preparer shown above? (See instructions)

☒ Yes

☐ No

Part III

Statement of Program Service Accomplishments (See the instructions.)

1

Briefly describe the organization’s mission
The mission of the Amercan Association of School Administrators is to support and develop effective school system leaders who are dedicated to the highest quality public education for all children

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No
If “Yes,” describe these new services on Schedule O

3

Did the organization cease conducting or make significant changes in how it conducts any program services? ☐ Yes ☒ No
If “Yes,” describe these changes on Schedule O

4

Describe the exempt purpose achievements for each of the organization’s three largest program services by expenses
Section 501(c)(3) and (4) organizations and 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code) (Expenses \$ 1,682,220 including grants of \$) (Revenue \$ 2,494,993)
NATIONAL CONFERENCE ON EDUCATION - THE ASSOCIATION HOSTS THE nATIONAL cONFERENCE ON EDUCATION ANNAULLY THIS CONFERENCE FEATURES
NATIONALLY RECOGNIZED SPEAKERS, "HOW TO" SESSIONS FOR SCHOOL ADMINISTRATORS, A NATIONAL EXHIBIT OF EDUCATIONAL PRODUCTS, SMALL GROUP
MEETINGS, AND PRE-SESSIONS

4b

(Code) (Expenses \$ 1,620,330 including grants of \$) (Revenue \$ 988,072)
COMMUNICATIONS THE ASSOCIATION PROVIDES IT MEMBERS WITH PRINT AS WELL AS ON-LINE RESOURCES MEMBERS OF THE ORGANIZATION RECEIVES THE
FOLLOWING PUBLICATION THE SCHOOL ADMINISTRATOR MAGAZINE, THE LEADERS EDGE, A SUPERINTENDENT'S E-JOURNAL AND SEVERAL OCCASIONAL
MEMBERSHIP SERVICE PUBLICATIONS

4c

(Code) (Expenses \$ 916,323 including grants of \$) (Revenue \$ 3,702,179)
Member/affiliate services - AASA IS A PORFESSIONAL ASSOCIATION FOR NEARLY 13,000 EDUCATION LEADERS THE ASSOCIATION COORDINATE RELATIONS WITH
STATE/CHARTERED ASSOCIATIONS AND INDIVIDUALS TO PROMOTE MEMBERSHIP IN THE ASSOCIATION

(Code) (Expenses \$ 2,788,143 including grants of \$) (Revenue \$)

4d

Other program services (Describe in Schedule O)
(Expenses \$ including grants of \$) (Revenue \$)

4e

Total program service expenses \$ 7,007,016 Must equal Part IX, Line 25, column (B).

Form 990 (2008)

Part IV

Checklist of Required Schedules

		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A.</i> 	1	Yes
2	Is the organization required to complete Schedule B, Schedule of Contributors? 	2	Yes
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I.</i> 	3	No
4	Section 501(c)(3) organizations Did the organization engage in lobbying activities? <i>If "Yes," complete Schedule C, Part II.</i> 	4	No
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? <i>If "Yes," complete Schedule C, Part III.</i>	5	
6	Did the organization maintain any donor advised funds or any accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I.</i> 	6	No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II.</i>	7	No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III.</i> 	8	No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV.</i> 	9	Yes
10	Did the organization hold assets in term, permanent, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V.</i> 	10	Yes
11	Did the organization report an amount in Part X, lines 10, 12, 13, 15, or 25? <i>If "Yes," complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.</i> 	11	Yes
12	Did the organization receive an audited financial statement for the year for which it is completing this return that was prepared in accordance with GAAP? <i>If "Yes," complete Schedule D, Parts XI, XII, and XIII.</i> 	12	Yes
13	Is the organization a school as described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E.</i>	13	No
14a	Did the organization maintain an office, employees, or agents outside of the U S?	14a	No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the U S? <i>If "Yes," complete Schedule F, Part I.</i>	14b	No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? <i>If "Yes," complete Schedule F, Part II.</i>	15	No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? <i>If "Yes," complete Schedule F, Part III.</i>	16	No
17	Did the organization report more than \$15,000 on Part IX, column (A), line 11e? <i>If "Yes," complete Schedule G, Part I.</i>	17	No
18	Did the organization report more than \$15,000 total on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II.</i>	18	No
19	Did the organization report more than \$15,000 on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III.</i>	19	No
20	Did the organization operate one or more hospitals? <i>If "Yes," complete Schedule H.</i>	20	No
21	Did the organization report more than \$5,000 on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II.</i>	21	No
22	Did the organization report more than \$5,000 on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III.</i>	22	No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5? <i>If "Yes," complete Schedule J.</i> 	23	Yes
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b–24d and complete Schedule K. If "No," go to question 25.</i>	24a	No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c	
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d	
25a	Section 501(c)(3) and 501(c)(4) organizations Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I.</i>	25a	No
b	Did the organization become aware that it had engaged in an excess benefit transaction with a disqualified person from a prior year? <i>If "Yes," complete Schedule L, Part I.</i>	25b	No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II.</i>	26	No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, or substantial contributor, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III.</i>	27	No

Part IV **Checklist of Required Schedules** *(Continued)*

		Yes	No
28	During the tax year, did any person who is a current or former officer, director, trustee, or key employee		
a	Have a direct business relationship with the organization (other than as an officer, director, trustee, or employee), or an indirect business relationship through ownership of more than 35% in another entity (individually or collectively with other person(s) listed in Part VII, Section A)? <i>If "Yes," complete Schedule L, Part IV</i>	28a	No
b	Have a family member who had a direct or indirect business relationship with the organization? <i>If "Yes," complete Schedule L, Part IV</i>	28b	No
c	Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a professional corporation) doing business with the organization? <i>If "Yes," complete Schedule L, Part IV</i>	28c	No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29	No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30	No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31	No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32	No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations section 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33	No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>	34	No
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35	No
36	501(c)(3) organizations Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36	No
37	Did the organization conduct more than 5 percent of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37	No

Part V

Statements Regarding Other IRS Filings and Tax Compliance

			Yes	No
1a	Enter the number reported in Box 3 of Form 1096, <i>Annual Summary and Transmittal of U.S. Information Returns</i> . Enter -0- if not applicable	1a50		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b0		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, <i>Transmittal of Wage and Tax Statements</i> filed for the calendar year ending with or within the year covered by this return	2a54		
b	If at least one is reported in 2a, did the organization file all required federal employment tax returns? . . . Note: <i>If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return.</i>	2b		
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
b	If "Yes," enter the name of the foreign country _____ See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts .			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . . .	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
c	If "Yes," to 5a or 5b, did the organization file Form 8886-T, <i>Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction</i> ?	5c		
6a	Did the organization solicit any contributions that were not tax deductible?	6a		No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
a	Did the organization provide goods or services in exchange for any quid pro quo contribution of \$75 or more?	7a		No
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		No
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d		
e	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . .	7f		No
g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?	7h		
8	Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
9	Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds.			
a	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
a	Initiation fees and capital contributions included on Part VIII, line 12	10a		
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b		
11	Section 501(c)(12) organizations. Enter			
a	Gross income from members or shareholders	11a		
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	11b		
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b		

Part VI

Governance, Management, and Disclosure (Sections A, B, and C request information about policies not required by the Internal Revenue Code.)

Section A. Governing Body and Management

For each "Yes" response to lines 2-7 below, and for a "No" response to lines 8 or 9b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

		Yes	No
1a	Enter the number of voting members of the governing body . . .		
1b	Enter the number of voting members that are independent . . .		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? . . .	3	No
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed? . . .	4	No
5	Did the organization become aware during the year of a material diversion of the organization's assets? . . .	5	No
6	Does the organization have members or stockholders?	6	Yes
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a	Yes
7b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons? . . .	7b	No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following		
8a	the governing body?	8a	Yes
8b	each committee with authority to act on behalf of the governing body?	8b	Yes
9a	Does the organization have local chapters, branches, or affiliates?	9a	No
9b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	9b	
10	Was a copy of the Form 990 provided to the organization's governing body before it was filed? All organizations must describe in Schedule O the process, if any, the organization uses to review the Form 990	10	Yes
11	Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	11	No

Section B. Policies

		Yes	No
12a	Does the organization have a written conflict of interest policy? If "No", go to line 13 . . .	12a	Yes
12b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	No
12c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	No
13	Does the organization have a written whistleblower policy?	13	No
14	Does the organization have a written document retention and destruction policy?	14	Yes
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision		
15a	The organization's CEO, Executive Director, or top management official?	15a	Yes
15b	Other officers or key employees of the organization? Describe the process in Schedule O	15b	Yes
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	No
16b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable Federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed VA
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply. ☐ own website ☐ another's website ☒ upon request
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization. EVELYN GILLIAM 801 N Quincy Street Suite 700 Arlington, VA 22203 (703) 875-0779

Section A Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

☐ Check this box if the organization did not compensate any officer, director, trustee or key employee

Form 990 (2008)

[illegible]

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3	No
4	For any individual listed online 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	4	Yes
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	5	No

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	(B) Description of services	(C) Compensation
Freeman Audio Visual Solutions PO Box 650519 dallas, TX 72265	Audio visual services at national confer	249,130
The Towson Group 4920 Elm St Ste 325 BETHESDA, MD 20814	Commission & advertising Service for mag	192,373
Next Year's News Inc PO Box 907 Toledo, OH 43697	Design, production and mailing of brochu	190,150
UNITED LITHO INC 21800 Beaumeade Circle ashburn, VA 20147	Printing and Mail Services for the Schoo	161,852
Seat Planners 311 Fourth Avenue Suite 509 san diego, CA 92101	Design, organization and operation of co	107,334

2	Total number of independent contractors (including those in 1) who received more than \$100,000 in compensation from the organization	5
---	---	---

Part VIII

Statement of Revenue

				(A) Total Revenue	(B) Related or Exempt Function Revenue	(C) Unrelated Business Revenue	(D) Revenue Excluded from Tax under IRC 512, 513, or 514
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns . . . 1a		4,863,626			
	b	Membership dues 3,647,182					
	c	Fundraising events 1b					
	d	Related organizations 1c					
	e	Government grants (contributions) 1d					
	f	All other contributions, gifts, grants, and similar amounts not included above 1e					
	g	Noncash contributions included in lines 1a-1f \$ 1,216,444 1f					
	h	Total (Add lines 1a-1f)					
	Program Service Revenue	2a	CONVENTION REVENUE				
b		ADVERTISING REVENUE	541,800	638,877		638,877	
c		LEADERSHIP	900,099	342,805	342,805		
d		EDUCATIONAL MEETINGS	900,099	315,133	315,133		
e		governance	900,099	51,600	51,600		
f		All other program service revenue					
g		Total. Add lines 2a-2f					
		\$ 3,843,408					
Other Revenue	3	Investment income (including dividends, interest other similar amounts)		220,404			220,404
	4	Income from investment of tax-exempt bond proceeds					
	5	Royalties		53,089			53,089
	6a	Gross Rents	(i) Real 9,714	(ii) Personal	9,714		9,714
	b	Less rental expenses					
	c	Rental income or (loss)	9,714				
	d	Net rental income or (loss)					
	7a	Gross amount from sales of assets other than inventory	(i) Securities 8,404,129	(ii) Other	45,172		45,172
	b	Less cost or other basis and sales expenses	8,358,957				
	c	Gain or (loss)	45,172				
	d	Net gain or (loss)					
	8a	Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18 Attach Schedule G if total exceeds \$15,000	a				
	b	Less direct expenses	b				
	c	Net income or (loss) from fundraising events					
	9a	Gross income from gaming activities See part IV, line 19 Complete Schedule G if total exceeds \$15,000	a				
	b	Less direct expenses	b				
	c	Net income or (loss) from gaming activities					
	10a	Gross sales of inventory, less returns and allowances	a	11,051	11,051		
	b	Less cost of goods sold	b				
	c	Net income or (loss) from sales of inventory					
		Miscellaneous Revenue	Business Code				
	11a	job bank revenue	900,099	243,217		243,217	
	b	website advertising	900,099	51,239		51,239	
	c	OTHER INCOME	900,099	39,772			39,772
	d	All other revenue _____					
	e	Total. Add lines 11a-11d					
	\$ 334,228						
12	Total Revenue. Add lines 1h, 2g, 3, 4, 5, 6d, 7d, 8c, 9c, 10c, and 11e			9,380,692	3,213,932	934,983	368,151

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).					
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21				
2	Grants and other assistance to individuals in the U S See Part IV, line 22				
3	Grants and other assistance to governments, organizations and individuals outside the U S See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	1,121,509	580,774	512,046	28,689
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	1,884,126	975,695		48,198
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	123,567	63,989	56,417	3,161
9	Other employee benefits	955,369	494,738	436,192	24,439
10	Payroll taxes	241,457	125,038	110,242	6,177
11	Fees for services (non-employees)				
a	Management				
b	Legal	22,677		22,677	
c	Accounting	39,000		39,000	
d	Lobbying				
e	Professional fundraising See Part IV, line 17				
f	Investment management fees				
g	Other	1,148,400	862,611	285,789	
12	Advertising and promotion				
13	Office expenses	767,200	623,897	141,767	1,536
14	Information technology				
15	Royalties				
16	Occupancy	758,334	752,701	5,633	
17	Travel	699,376	617,702	75,907	5,767
18	Payments of travel or entertainment expenses for any Federal, state or local public officials				
19	Conferences, conventions and meetings	1,336,613	1,296,901	39,712	
20	Interest	5,441		5,441	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	184,471	184,471		
23	Insurance				
24	Other expenses—Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below)				
a	OTHER COSTS	273,690	223,291	50,399	
b	subcontracts	131,509	131,509		
c	Income taxes	103,290		103,290	
d	Dues, Subscriptions	92,342	73,699	15,053	3,590
f	All other expenses				
25	Total functional expenses. Add lines 1 through 24f	9,888,371	7,007,016	2,759,798	121,557
26	Joint Costs. Check ☐ if following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X Balance Sheet

			(A)		(B)
			Beginning of year		End of year
Assets	1	Cash—non-interest-bearing	400	1	400
	2	Savings and temporary cash investments	1,632,211	2	2,687,157
	3	Pledges and grants receivable, net	112,232	3	119,966
	4	Accounts receivable, net	366,672	4	164,475
	5	Receivables from current and former officers, directors, trustees, key employees or other related parties <i>Complete Part II of Schedule L</i>		5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) <i>Complete Part II of Schedule L</i>		6	
	7	Notes and loans receivable, net		7	55,000
	8	Inventories for sale or use		8	
	9	Prepaid expenses and deferred charges	252,114	9	298,701
	10a	Land, buildings, and equipment cost basis			
		10a 1,762,731			
	b	Less accumulated depreciation <i>Complete Part VI of Schedule D</i>			
		10b 1,364,791	562,370	10c	397,940
	11	Investments—publicly traded securities	6,646,039	11	4,912,551
	12	Investments—other securities See Part IV, line 11 <i>Complete Part VII of Schedule D</i>		12	
	13	Investments—program-related See Part IV, line 11 <i>Complete Part VIII of Schedule D</i>		13	
14	Intangible assets		14		
15	Other assets See Part IV, line 11 <i>Complete Part IX of Schedule D</i>		15		
16	Total assets. Add lines 1 through 15 (must equal line 34)	9,572,038	16	8,636,190	
Liabilities	17	Accounts payable and accrued expenses	1,228,368	17	1,124,095
	18	Grants payable		18	
	19	Deferred revenue	1,730,725	19	1,470,628
	20	Tax-exempt bond liabilities		20	
	21	Escrow account liability <i>Complete Part IV of Schedule D</i>	42,372	21	41,433
	22	Payable to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons <i>Complete Part II of Schedule L</i>		22	
	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable		24	
	25	Other liabilities <i>Complete Part X of Schedule D</i>	3,149,316	25	3,411,680
	26	Total liabilities. Add lines 17 through 25	6,150,781	26	6,047,836
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here ☒ and complete lines 27 through 29, and lines 33 and 34.				
	27	Unrestricted net assets	3,271,257	27	2,430,467
	28	Temporarily restricted net assets		28	7,887
	29	Permanently restricted net assets	150,000	29	150,000
	Organizations that do not follow SFAS 117, check here ☐ and complete lines 30 through 34.				
	30	Capital stock or trust principal, or current funds		30	
	31	Paid-in or capital surplus, or land, building or equipment fund		31	
	32	Retained earnings, endowment, accumulated income, or other funds		32	
	33	Total net assets or fund balances	3,421,257	33	2,588,354
	34	Total liabilities and net assets/fund balances	9,572,038	34	8,636,190

Part XI Financial Statements and Reporting

		Yes	No
1	Accounting method used to prepare the Form 990 ☐ cash ☒ accrual ☐ other		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a	No
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes
c	If "Yes" to lines 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c	Yes
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a	Yes
b	If "Yes," did the organization undergo the required audit or audits?	3b	Yes

SCHEDULE A

(Form 990 or 990EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

To be completed by all section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts.
Attach to Form 990 or Form 990-EZ. See separate instructions.

OMB No 1545-0047

2008

Open to Public Inspection

Name of the organization AMERICAN ASSOCIATION OF SCHOOL ADMINISTRATORS		Employer identification number 54-1999773
---	--	--

Part I Reason for Public Charity Status (to be completed by all organizations) (See Instructions)

The organization is not a private foundation because it is (Please check only **one** organization)

1	☐	A church, convention of churches, or association of churches described in Section 170(b)(1)(A)(i).
2	☐	A school described in Section 170(b)(1)(A)(ii). (Attach Schedule E)
3	☐	A hospital or a cooperative hospital service organization described in Section 170(b)(1)(A)(iii). (Attach Schedule H)
4	☐	A medical research organization operated in conjunction with a hospital described in Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state
5	☐	An organization operated for the benefit of a college or university owned or operated by a governmental unit described in Section 170(b)(1)(A)(iv). (Complete Part II)
6	☐	A federal, state, or local government or governmental unit described in Section 170(b)(1)(A)(v).
7	☐	An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in Section 170(b)(1)(A)(vi) (Complete Part II)
8	☐	A community trust described in Section 170(b)(1)(A)(vi) (Complete Part II)
9	☒	An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See Section 509(a)(2). (Complete Part III)
10	☐	An organization organized and operated exclusively to test for public safety See Section 509(a)(4). (See instructions)
11	☐	An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See Section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h a ☐ Type I b ☐ Type II c ☐ Type III - Functionally Integrated d ☐ Type III - Other
e	☐	By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)
f	☐	If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box
g	☐	Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? (i) a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization? (ii) a family member of a person described in (i) above? (iii) a 35% controlled entity of a person described in (i) or (ii) above?
h	☐	Provide the following information about the organizations the organization supports

	Yes	No
11g(i)		
11g(ii)		
11g(iii)		

(i) Name of Supported Organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (See Instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of support?
			Yes	No	Yes	No	Yes	No	
Total									

Part II

Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
(Complete only if you checked the box on line 5, 7, or 8 of Part I.)

Public Support						
Calendar year (or fiscal year beginning in)	(a) 2004	(b) 2005	(c) 2006	(d) 2007	(e) 2008	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add line 1-3						
5 The portion of total contribution by each person (other than a government unit or publicly supported organization) included on line 1 that exceed 2% of the amount shown on line 11, column (f)						
6 Public Support subtract line 5 from line 4						

Total Support						
Calendar year (or fiscal year beginning in)	(a) 2004	(b) 2005	(c) 2006	(d) 2007	(e) 2008	(f) Total
7 Amounts from line 4						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
11 Total Support (Add lines 7 through 10)						
12 Gross receipts from related activities, etc (See instructions)					12	
13 First Five Years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here						

Computation of Public Support Percentage						
14 Public Support Percentage for 2008 (line 6 column (f) divided by line 11 column (f))		14				
15 Public Support Percentage for 2007 Schedule A, Part IV-A, line 26f		15				
16a 33 1/3% Test - 2008. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization						
b 33 1/3% Test - 2007. If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization						
17a 10% Facts and Circumstances Test - 2008. If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization						
b 10% Facts and Circumstances Test - 2007. If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization						
18 Private Foundation. If the organization did not check the box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions						

Part IIISupport Schedule for Organizations Described in IRC 509(a)(2)
(Complete only if you checked the box on line 9 of Part I.)

Section A. Public Support						
Calendar year (or fiscal year beginning in)	(a) 2004	(b) 2005	(c) 2006	(d) 2007	(e) 2008	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")	3,389,032	4,581,860	4,195,334	4,561,589	4,863,626	21,591,441
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	3,559,511	3,602,761	3,330,920	4,582,882	3,257,878	18,333,952
3 Gross receipts from activities that are not an unrelated trade or business under section 513	47,883	157,138			39,772	244,793
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total Add lines 1- 5	6,996,426	8,341,759	7,526,254	9,144,471	8,161,276	40,170,186
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of 1% of the total of lines 9, 10c, 11, and 12 for the year or \$5,000						
c Total of lines 7a and 7b						
8 Public Support (Subtract line 7c from line 6)						40,170,186

Total Support						
Calendar year (or fiscal year beginning in)	(a) 2004	(b) 2005	(c) 2006	(d) 2007	(e) 2008	(f) Total
9 Amounts from line 6	6,996,426	8,341,759	7,526,254	9,144,471	8,161,276	40,170,186
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	324,727	415,267	596,203	424,913	341,994	2,103,104
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after 30 June, 1975						
c Add lines 10a and 10b	324,727	415,267	596,203	424,913	341,994	2,103,104
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
13 Total Support (Add lines 9, 10c, 11 and 12)						42,273,290
14 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here	☐					

Computation of Public Support Percentage			
15 Public Support Percentage for 2008 (line 8 column (f) divided by line 13 column (f))	15	95 020 %	
16 Public Support Percentage for 2007 Schedule A, Part IV -A, line 27g	16	93 990 %	

Computation of Investment Income Percentage			
17	Investment Income Percentage for 2008 (line 10c column (f) divided by line 13 column (f))	17	4 980 %
18	Investment Income Percentage from 2007 Schedule A, Part IV-A, line 27h	18	4 670 %
19a	33 1/3% Tests - 2008. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here . The organization qualifies as a publicly supported organization		☐
b	33 1/3% Tests - 2007. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here . The organization qualifies as a publicly supported organization		☐
20	Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions		☐

Part IV

Supplemental Information. Complete this part to provide the information required by Part II, line 10; Part II, line 17a or 17b, or Part III, line 12. Provide and any other additional information. (see instructions)

Facts and Circumstances Test

Additional Data

Software ID:

Software Version:

EIN: 54-1999773

Name: AMERICAN ASSOCIATION OF SCHOOL ADMINISTRATORS

Form 990, Part VII - Section Aaa

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual Trustee or Director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
RANDALL H COLLINS , immediate Past President	2 00	X						0	0	0
Benny L Gooden , EXECUTIVE COMMITTEE	2 00	X						0	0	0
Judith A Johnson , EXECUTIVE COMMITTEE	2 00	X						0	0	0
joseph j Gertsema , EXECUTIVE COMMITTEE	2 00	X						0	0	0
Kathleen R Kelley , EXECUTIVE COMMITTEE	2 00	X						0	0	0
Frederick S Morton IV , EXECUTIVE COMMITTEE	2 00	X						0	0	0
Molly S Ringo , EXECUTIVE COMMITTEE	2 00	X						0	0	0
Darline P Robles , EXECUTIVE COMMITTEE	2 00	X						0	0	0
Jean-Claude Brizard , EXECUTIVE COMMITTEE	2 00	X						0	0	0
ronald l lankford , EXECUTIVE COMMITTEE	2 00	X						0	0	0
Jerome E Colonna , EXECUTIVE COMMITTEE	2 00	X						0	0	0
Robert E Gillum , EXECUTIVE COMMITTEE	2 00	X						0	0	0
Wilfredo T Laboy , EXECUTIVE COMMITTEE	2 00	X						0	0	0
Jack L McCulley , EXECUTIVE COMMITTEE	2 00	X						0	0	0
Randy Mohundro , EXECUTIVE COMMITTEE	2 00	X						0	0	0
paul a shaw , EXECUTIVE COMMITTEE	2 00	X						0	0	0
Robin W Spears , EXECUTIVE COMMITTEE	2 00	X						0	0	0
frank h Sippy , eXECUTIVE COMMITTEE	2 00	X						0	0	0
mary a francis , exECUTIVE COMMITTEE	2 00	X						0	0	0
Dennis R Coe , Governing Board	2 00	X						0	0	0
James T Jeffers , Governing Board	2 00	X						0	0	0
jack Walsh , Governing Board	2 00	X						0	0	0
Martin M Laster , Governing Board	2 00	X						0	0	0
Jim Gibbons , Governing Board	2 00	X						0	0	0
Frank Davidson , Governing Board	2 00	X						0	0	0
Gail Pletnick , Governing Board	2 00	X						0	0	0
James H Nelson , Governing Board	2 00	X						0	0	0
Jimmy Cunningham , Governing Board	2 00	X						0	0	0
Kay Johnson , Governing Board	2 00	X						0	0	0
Barbara Wilson , Governing Board	2 00	X						0	0	0

Form 990, Part VII - Section Aaa

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual Trustee or Director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
David j verdugo , Governing Board	2 00	X						0	0	0
Phil J Quon , Governing Board	2 00	X						0	0	0
Richard Bray , Governing Board	2 00	X						0	0	0
Diana L Sirko , Governing Board	2 00	X						0	0	0
Tom Turrell , Governing Board	2 00	X						0	0	0
David E Abbey , Governing Board	2 00	X						0	0	0
Gary M Chesley , Governing Board	2 00	X						0	0	0
Salvatore V Pascarella , Governing Board	2 00	X						0	0	0
Dianne Sole , Governing Board	2 00	X						0	0	0
Russell H Knorr , Governing Board	2 00	X						0	0	0
Margaret A Smith , Governing Board	2 00	X						0	0	0
Michael J Lannon , Governing Board	2 00	X						0	0	0
Beauford Hicks , Governing Board	2 00	X						0	0	0
Chris Erwin , Governing Board	2 00	X						0	0	0
Stanley dejarnett , Governing Board	2 00	X						0	0	0
Charles J Shackett , Governing Board	2 00	X						0	0	0
Christine M Benson , Governing Board	2 00	X						0	0	0
David R Schuler , Governing Board	2 00	X						0	0	0
David W Messersmith , Governing Board	2 00	X						0	0	0
Henry A Gmitro , Governing Board	2 00	X						0	0	0
Marleis Trover , Governing Board	2 00	X						0	0	0
Tim Bleyer , Governing Board	2 00	X						0	0	0
C Keith Spurgeon , Governing Board	2 00	X						0	0	0
John T Coopman , Governing Board	2 00	X						0	0	0
jere m vyverberg , Governing Board	2 00	X						0	0	0
Lyle L Schwartz , Governing Board	2 00	X						0	0	0
Ronald S Fielder , Governing Board	2 00	X						0	0	0
Theron J Schutte , Governing Board	2 00	X						0	0	0
Barton L Goering , Governing Board	2 00	X						0	0	0
Elizabeth Reust , Governing Board	2 00	X						0	0	0

Form 990, Part VII - Section Aaa

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual Trustee or Director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Janice Lantz , Governing Board	2 00	X						0	0	0
Lu Young , Governing Board	2 00	X						0	0	0
Richard Lavergne , Governing Board	2 00	X						0	0	0
Rodney R Lafon , Governing Board	2 00	X						0	0	0
Richard A Lyons , Governing Board	2 00	X						0	0	0
Thomas Ward , Governing Board	2 00	X						0	0	0
Karen B Salmon , Governing Board	2 00	X						0	0	0
Wendell D Teets , Governing Board	2 00	X						0	0	0
Anne L Towle , Governing Board	2 00	X						0	0	0
Christine L McGrath , Governing Board	2 00	X						0	0	0
Michael F Fitzpatrick , Governing Board	2 00	X						0	0	0
Kimberley a hart , Governing Board	2 00	X						0	0	0
Robert M Olsen , Governing Board	2 00	X						0	0	0
Rodney P Green , Governing Board	2 00	X						0	0	0
Jack O Almos , Governing Board	2 00	X						0	0	0
James A Hess , Governing Board	2 00	X						0	0	0
patty phillips , Governing Board	2 00	X						0	0	0
Tamara Uselman , Governing Board	2 00	X						0	0	0
Anthony L Morris , Governing Board	2 00	X						0	0	0
Kimberly Stasny , Governing Board	2 00	X						0	0	0
chris gaines , Governing Board	2 00	X						0	0	0
david mcgehee , Governing Board	2 00	X						0	0	0
mikel a stewart , Governing Board	2 00	X						0	0	0
terry r adams , Governing Board	2 00	X						0	0	0
Brian K Patrick , Governing Board	2 00	X						0	0	0
James Germann , Governing Board	2 00	X						0	0	0
Jonathan K Habben , Governing Board	2 00	X						0	0	0
Matthew E Fisher , Governing Board	2 00	X						0	0	0
William L Mowinkel , Governing Board	2 00	X						0	0	0
Daniel W Fox , Governing Board	2 00	X						0	0	0

Form 990, Part VII - Section Aaa

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual Trustee or Director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
robert m slaby , Governing Board	2 00	X						0	0	0
Michael J Martin , Governing Board	2 00	X						0	0	0
W Michael Cozort , Governing Board	2 00	X						0	0	0
brian a zychowski , Governing Board	2 00	X						0	0	0
David C Verducci , Governing Board	2 00	X						0	0	0
j thomas morton , Governing Board	2 00	X						0	0	0
Raymond J Brosel , Governing Board	2 00	X						0	0	0
Richard M Kaplan , Governing Board	2 00	X						0	0	0
Rhonda W Seidenwurm , Governing Board	2 00	X						0	0	0
V Sue Cleveland , Governing Board	2 00	X						0	0	0
Clark J Godshall , Governing Board	2 00	X						0	0	0
Clifford A Moses , Governing Board	2 00	X						0	0	0
Diane E Reed , Governing Board	2 00	X						0	0	0
Henry L Grishman , Governing Board	2 00	X						0	0	0
James T Langlois , Governing Board	2 00	X						0	0	0
Ryan C Sherman , Governing Board	2 00	X						0	0	0
Wendell W Chu , Governing Board	2 00	X						0	0	0
Diane L Frost , Governing Board	2 00	X						0	0	0
Larry E Price , Governing Board	2 00	X						0	0	0
david m looyesen , Governing Board	2 00	X						0	0	0
Steve Hall , Governing Board	2 00	X						0	0	0
Bart Anderson , Governing Board	2 00	X						0	0	0
David J Horine , Governing Board	2 00	X						0	0	0
David Laurenzi , Governing Board	2 00	X						0	0	0
T Dale Edwards , Governing Board	2 00	X						0	0	0
david k pennington , Governing Board	2 00	X						0	0	0
George H Russell , Governing Board	2 00	X						0	0	0
krista parent , Governing Board	2 00	X						0	0	0
Ronald H Hutchings , Governing Board	2 00	X						0	0	0
Amy F Sichel , Governing Board	2 00	X						0	0	0

Form 990, Part VII - Section Aaa

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual Trustee or Director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
eric c eshbach , Governing Board	2 00	X						0	0	0
Jerome F Bartley , Governing Board	2 00	X						0	0	0
Timothy F McNamee , Governing Board	2 00	X						0	0	0
Timothy F McNamee , Governing Board	2 00	X						0	0	0
William A Clark , Governing Board	2 00	X						0	0	0
Robert Mills , Governing Board	2 00	X						0	0	0
Hans W Dellith , Governing Board	2 00	X						0	0	0
robert o'brien , Governing Board	2 00	X						0	0	0
Edgar C Taylor , Governing Board	2 00	X						0	0	0
Thomas D White Jr , Governing Board	2 00	X						0	0	0
Alvin L Leber , Governing Board	2 00	X						0	0	0
Timothy M Mitchell , Governing Board	2 00	X						0	0	0
Donald L Hopper , Governing Board	2 00	X						0	0	0
James L Long , Governing Board	2 00	X						0	0	0
alton l frailey , Governing Board	2 00	X						0	0	0
James E Wilcox , Governing Board	2 00	X						0	0	0
Kay Waggoner , Governing Board	2 00	X						0	0	0
Paul L Vranish , Governing Board	2 00	X						0	0	0
Stephen F Ronnenkamp , Governing Board	2 00	X						0	0	0
Steven C Norton , Governing Board	2 00	X						0	0	0
Jeanne Collins , Governing Board	2 00	X						0	0	0
John J McCarthy , Governing Board	2 00	X						0	0	0
alan t lee , Governing Board	2 00	X						0	0	0
Donald J Ford , Governing Board	2 00	X						0	0	0
philip l worrell , Governing Board	2 00	X						0	0	0
david burgess , Governing Board	2 00	X						0	0	0
Garn Christensen , Governing Board	2 00	X						0	0	0
Deborah S Akers , Governing Board	2 00	X						0	0	0
Lyn G Guy , Governing Board	2 00	X						0	0	0
daniel a nerad , Governing Board	2 00	X						0	0	0

Form 990, Part VII - Section Aaa

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual Trustee or Director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Mike Shimshak , Governing Board	2 00	X						0	0	0
patricia e neudecker , Governing Board	2 00	X						0	0	0
wayne r anderson , Governing Board	2 00	X						0	0	0
Kevin Mitchell , Governing Board	2 00	X						0	0	0
Richard M Strahorn , Governing Board	2 00	X						0	0	0
Mark T Bielang , President	2 00			X				0	0	0
daniel a domenech , EXECUTIVE DIRECTOR	40 00			X				150,578	0	6,497
PAUL D HOUSTON , EXECUTIVE DIRECTOR	40 00			X				383,437	0	31,290
Evelyn Gilliam , Director, Finance & Admi	40 00			X				117,082	0	11,869
Joseph Cirasuolo , coo	32 00			X				86,837	0	6,348
edgar b hatrick iii , president-elect	2 00			X				0	0	0
CHARLES WOODRUFF , ASSOc exec dir	40 00			X				65,782	0	2,792
eLLEN SCHOETZAU , Assoc exec dir	40 00			X				56,816	0	2,943
Claudia Sutton , Assoc exec dir	40 00					X		148,160	0	26,649
Bruce Hunter , Assoc exec dir	40 00					X		159,598	0	20,274
C J Reid , Assoc exec dir	40 00					X		116,587	0	16,311
Sharon Adams-Taylor , Assoc exec dir	40 00					X		114,572	0	11,817

Form 990, Part VIII - Statement of Revenue - 2a - 2g Program Service Revenue -

	Business Code	(A) Total Revenue	(B) Related or Exempt Function Revenue	(C) Unrelated Business Revenue	(D) Revenue Excluded from Tax under IRC 512, 513, or 514
a CONVENTION REVENUE	900,099	2,494,993	2,493,343	1,650	
b ADVERTISING REVENUE	541,800	638,877		638,877	
c LEADERSHIP	900,099	342,805	342,805		
d EDUCATIONAL MEETINGS	900,099	315,133	315,133		
e governance	900,099	51,600	51,600		

SCHEDULE C

(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

To be completed by organizations described below. Attach to Form 990 or Form 990-EZ

OMB No 1545-0047

2008

Open to Public Inspection

If the organization answered “Yes,” to Form 990, Part IV, Line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities)

- Section 501(c)(3) organizations complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations complete Part I-A only

If the organization answered “Yes,” to Form 990, Part IV, Line 4, or Form 990EZ, Part VI, line 47 (Lobbying Activities)

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) complete Part II-A Do not complete Part II-B
 - Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A
- If the organization answered “Yes,” to Form 990, Part IV, Line 5 (Proxy Tax)
- Section 501(c)(4), (5), or (6) organizations complete Part III

Name of the organization AMERICAN ASSOCIATION OF SCHOOL ADMINISTRATORS	Employer identification number 54-1999773
---	--

Part I-A To be completed by all organizations exempt under section 501(c) and section 527 organizations. (See the instructions for Schedule C for details.)

- 1

Provide a description of the organization's direct and indirect political campaign activities in Part IV
- 2

Political expenditures

\$
- 3

Volunteer hours

Part I-B To be completed by all organizations exempt under section 501(c)(3). (See the instructions for Schedule C for details.)

- 1

Enter the amount of any excise tax incurred by the organization under section 4955

\$
- 2

Enter the amount of any excise tax incurred by organization managers under section 4955

\$
- 3

If the organization incurred in a section 4955 tax, did it file Form 4720 for this year?

☐ Yes

☐ No
- 4a

Was a correction made?

☐ Yes

☐ No
- b

If "Yes," describe in Part IV

Part I-C To be completed by all organizations exempt under section 501(c), except section 501(c)(3). (See the instructions for Schedule C for details.)

- 1

Enter the amount directly expended by the filing organization for section 527 exempt function activities

\$
- 2

Enter the amount of the filing organization's internal funds contributed to other organizations for section 527 exempt funtion activities

\$
- 3

Total of direct and indirect exempt function expenditures Add lines 1 and 2 and enter here and on Form 1120-POL, line 17b

\$
- 4

Did the filing organization file **Form 1120-POL** for this year?

☐ Yes

☐ No
- 5

State the names, addresses and Employer Identification Number (EIN) of all section 527 political organizations to which payments were made Enter the amount paid and indicate if the amount was paid from the filing organization's own internal funds or were political contributions received and promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's internal funds. If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-

Part II-A

To be completed by organizations exempt under section 501(c)(3) that filed Form 5768 (election under section 501(h)). (See the instructions for Schedule C for details.)

A Check ☐ if the filing organization belongs to an affiliated group

B Check ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures— (The term "expenditures" means amounts paid or incurred.)		(a) Filing Organization's Totals	(b) Affiliated Group Totals
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)			
b Total lobbying expenditures to influence a legislative body (direct lobbying)			
c Total lobbying expenditures (add lines 1a and 1b)			
d Other exempt purpose expenditures			
e Total exempt purpose expenditures (add lines 1c and 1d)			
f Lobbying nontaxable amount Enter the amount from the following table in both columns— If the amount on line 1e, column (a) or (b) is:			
Not over \$500,000			
Over \$500,000 but not over \$1,000,000			
Over \$1,000,000 but not over \$1,500,000			
Over \$1,500,000 but not over \$17,000,000			
Over \$17,000,000			
The lobbying nontaxable amount is: 20% of the amount on line 1e			
\$100,000 plus 15% of the excess over \$500,000			
\$175,000 plus 10% of the excess over \$1,000,000			
\$225,000 plus 5% of the excess over \$1,500,000			
\$1,000,000			
g Grassroots nontaxable amount (enter 25% of line 1f)			
h Subtract line 1g from line 1a Enter -0- if line g is more than line a			
i Subtract line 1f from line 1c Enter -0- if line f is more than line c			
j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?			☐ Yes ☐ No

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 1a through 1f of the instructions.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) Total
2a Lobbying non-taxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots non-taxable amount					
e Grassroots ceiling amount (150% of line d, column (e))					
f Grassroots lobbying expenditures					

Part II-B **To be completed by organizations exempt under section 501(c)(3) that have NOT filed Form 5768 (election under section 501(h)).** (See the instructions for Schedule C for details.)

		(a)		(b)
		Yes	No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a	Volunteers?	Yes		
b	Paid staff or management (include compensation in expenses reported on lines c through i)?	Yes		
c	Media advertisements?			
d	Mailings to members, legislators, or the public?			
e	Publications, or published or broadcast statements?			
f	Grants to other organizations for lobbying purposes?			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?	Yes		267,706
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means?			
i	Other activities If "Yes," describe in Part IV			
j	Total lines 1c through 1i			267,706
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		No	
b	If "Yes" enter the amount of any tax incurred under section 4912			
c	If "Yes" enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A **To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).** (See the instructions for Schedule C for details.)

		Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1	
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?	3	

Part III-B **To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, questions 1 and 2 are answered "No" OR if Part III-A, question 3 is answered "Yes."** (See the instructions for Schedule C for details.)

1	Dues, assessments and similar amounts from members	1 \$
2	Section 162(e) non-deductible lobbying and political expenditures <i>(do not include amounts of political expenses for which the section 527(f) tax was paid).</i>	
a	Current Year	2a \$
b	Carryover from last year	2b \$
c	Total	2c \$
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3 \$
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4 \$
5	Taxable amount of lobbying and political expenditures (line 2c total minus 3 and 4)	5 \$

Part IV **Supplemental Information**

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i. Also, complete this part for any additional information.

Identifier	Return Reference	Explanation

Supplemental Information

Identifier	Return Reference	Explanation
------------	------------------	-------------

SCHEDULE D

(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

► **Attach to Form 990. To be completed by organizations that answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.**

OMB No 1545-0047

2008

Open to Public Inspection

Name of the organization
AMERICAN ASSOCIATION OF SCHOOL ADMINISTRATORS

Employer identification number

54-1999773

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate Contributions to (during year)	
3	Aggregate Grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?	
	☐ Yes ☐ No	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor or other impermissible private benefit?	
	☐ Yes ☐ No	

Part II

Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or pleasure)

☐ Preservation of an historically importantly land area

☐ Protection of natural habitat

☐ Preservation of certified historic structure

☐ Preservation of open space

2

Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

a

Total number of conservation easements

b

Total acreage restricted by conservation easements

c

Number of conservation easements on a certified historic structure included in (a)

d

Number of conservation easements included in (c) acquired after 8/17/06

	Held at the End of the Year
2a	
2b	
2c	
2d	

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶

4

Number of states where property subject to conservation easement is located ▶

5

Does the organization have a written policy regarding the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds?

☐ Yes

☐ No

6

Staff or volunteer hours devoted to monitoring, inspecting and enforcing easements during the year ▶

7

Amount of expenses incurred in monitoring, inspecting, and enforcing easements during the year ▶ \$

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?

☐ Yes

☐ No

9

In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization’s financial statements that describes the organization’s accounting for conservation easements

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a	If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items	
b	If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items	
	(i) Revenues included in Form 990, Part VIII, line 1	► \$
	(ii) Assets included in Form 990, Part X	► \$
2	If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items	
a	Revenues included in Form 990, Part VIII, line 1	► \$
b	Assets included in Form 990, Part X	► \$

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐

Public exhibition

b

☐

Scholarly research

c

☐

Preservation for future generations

d

☐

Loan or exchange programs

e

☐

Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Trust, Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☒ No

b

If "Yes," explain why in Part XIV and complete the following table

	Amount
1c	42,372
1d	268,459
1e	269,398
1f	41,433

2a

Did the organization include an amount on Form 990, Part X, line 21?

☒ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV

Part V

Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current Year	(b)Prior Year	(c)Two Years Back	(d)Three Years Back	(e)Four Years Back
1a	Beginning of year balance	150,000			
b	Contributions				
c	Investment earnings or losses	7,887			
d	Grants or scholarships				
e	Other expenditures for facilities and programs				
f	Administrative expenses				
g	End of year balance	157,887			

2

Provide the estimated percentage of the year end balance held as

a

Board designated or quasi-endowment ▶

b

Permanent endowment ▶ 95 000 %

c

Term endowment ▶ 5 000 %

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i)

unrelated organizations

3a(i)

☐

No

(ii)

related organizations

3a(ii)

☐

No

b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

3b

☐

☐

4

Describe in Part XIV the intended uses of the organization's endowment funds

Part VI

Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements		135,400	82,732	52,668
d Equipment		1,627,331	1,282,059	345,272
e Other				
Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).) ▶				397,940

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Financial derivatives and other financial products		
Closely-held equity interests		
Other		
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)		

(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Total. (Column (b) should equal Form 990, Part X, col (B) line 13)		

(a) Description	(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 15.)	

(a) Description of Liability	(b) Amount
Federal Income Taxes	
refundable advances	200,705
deferred rent	188,625
ACCRUED POST RETIREMENT MEDICAL BENEFITS	2,990,256
capital lease	32,094
Total. (Column (b) should equal Form 990, Part X, col (B) line 25) ▶	3,411,680

In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements		
1	Total revenue (Form 990, Part VIII, column (A), line 12)	19,380,692
2	Total expenses (Form 990, Part IX, column (A), line 25)	9,888,371
3	Excess or (deficit) for the year Subtract line 2 from line 1	-507,679
4	Net unrealized gains (losses) on investments	-118,488
5	Donated services and use of facilities	
6	Investment expenses	
7	Prior period adjustments	
8	Other (Describe in Part XIV)	-206,736
9	Total adjustments (net) Add lines 4 - 8	-325,224
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	-832,903

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return		
1	Total revenue, gains, and other support per audited financial statements	19,306,150
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12	
a	Net unrealized gains on investments	2a-118,488
b	Donated services and use of facilities	2b
c	Recoveries of prior year grants	2c
d	Other (Describe in Part XIV)	2d
e	Add lines 2a through 2d	2e-118,488
3	Subtract line 2e from line 1	39,424,638
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1	
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a
b	Other (Describe in Part XIV)	4b-43,946
c	Add lines 4a and 4b	4c-43,946
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	59,380,692

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return		
1	Total expenses and losses per audited financial statements	19,932,317
2	Amounts included on line 1 but not on Form 990, Part IX, line 25	
a	Donated services and use of facilities	2a
b	Prior year adjustments	2b
c	Losses reported on Form 990, Part IX, line 25	2c
d	Other (Describe in Part XIV)	2d43,946
e	Add lines 2a through 2d	2e43,946
3	Subtract line 2e from line 1	39,888,371
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a
b	Other (Describe in Part XIV)	4b
c	Add lines 4a and 4b	4c0
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	59,888,371

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part XIV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b

Identifier	Return Reference	Explanation
Part IV, Line 2b		AASA ACTS AS A FISCAL AGENT FOR THIS ORGANIZATION DEPOSITS ARE MADE WHEN RECEIVED AND CHECKS ARE WRITTEN WHEN REQUESTED WITH PROPER AUTHORIZATION
Part V, Line 4	Description of Intended Use of Endowment Funds	The intended use of the endowment funds are based on the donors instructions Earnings are used to support a general session or lecture at the annual National Conference
Part XI, Line 8 - Other Adjustments		post retirement benefits under sfas 158 -206736
Part XII, Line 4b - Other Adjustments		COST OF GOODS SOLD -43946
Part XIII, Line 2d - Other Adjustments		COST OF GOODS SOLD 43946

Schedule J
(Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Attach to Form 990. To be completed by organizations that answered "Yes" to Form 990, Part IV, line 23.

OMB No 1545-0047

2008

Open to Public Inspection

Name of the organization
AMERICAN ASSOCIATION OF SCHOOL ADMINISTRATORS

Employer identification number
54-1999773

Part I

Questions Regarding Compensation

	Yes	No
1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items ☐ First class or charter travel ☒ Travel for companions ☐ Tax idemnification and gross-up payments ☐ Discretionary spending account ☐ Housing allowance or residence for personal use ☐ Payments for business use of personal residence ☐ Health or social club dues or initiation fees ☐ Personal services (e g , maid, chauffeur, chef)		
b If line 1a is checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain	1b Yes	
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2 Yes	
3 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply ☐ Compensation committee ☐ Independent compensation consultant ☐ Form 990 of other organizations ☒ Written employment contract ☐ Compensation survey or study ☒ Approval by the board or compensation committee		
4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a		
a Receive a severance payment or change of control payment?	4a	No
b Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b Yes	
c Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III	4c	No
501(c)(3) and 501(c)(4) organizations only must complete lines 5-8.		
5 For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of		
a The organization?	5a	No
b Any related organization? If "Yes," to line 5a or 5b, describe in Part III	5b	No
6 For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of		
a The organization?	6a	No
b Any related organization? If "Yes," to line 6a or 6b, describe in Part III	6b	No
7 For persons listed in form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7	No
8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III	8	No

Part II **Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other compensation				
daniel a domenech	(i) (ii)	150,578			4,681	1,816	157,075	
PAUL D HOUSTON	(i) (ii)	371,437		12,000	23,616	7,674	414,727	
Claudia Sutton	(i) (ii)	148,160			11,255	15,394	174,809	
Bruce Hunter	(i) (ii)	159,598			11,452	8,822	179,872	
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Part III	Supplemental Information
-----------------	---------------------------------

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

[illegible]

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493126002120

SCHEDULE O
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990

► Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

OMB No 1545-0047

2008

Open to Public Inspection

Name of the organization

AMERICAN ASSOCIATION OF SCHOOL ADMINISTRATORS

Employer identification number

54-1999773

Identifier	Return Reference	Explanation
Form 990, Part III, line 4d	Other Program Services	PROGRAMS - PROVIDING LEADERSHIP TO SCHOOL SYSTEMS AND AID TO SCHOOL LEADERS IN ENSURING THAT ALL CHILDREN RECEIVE A QUALITY EDUCATION THE ASSOCIATION RECOGNIZES THERE ARE MANY BARRIERS TO LEARNING AND WORKS WITH ITS MEMBERSHIP TO OVERCOME THEM THROUGH THE PROGRAMS DEPARTMENT THE ASSOCIATION DEPENDS ON EXTERNALLY FUNDED GRANTS AND CONTRACTS TO UNDERWRITE A PORTION OF THIS INITIATIVE Expenses \$ 919703 including grants of \$ 0 Revenue \$ 0

Identifier	Return Reference	Explanation
Form 990, Part III, line 4d	Other Program Services	public policy Expenses \$ 689093 including grants of \$ 0 Revenue \$ 0

Identifier	Return Reference	Explanation
Form 990, Part III, line 4d	Other Program Services	GOVERNANCE Expenses \$ 632744 including grants of \$ 0 Revenue \$ 0

Identifier	Return Reference	Explanation
Form 990, Part III, line 4d	Other Program Services	Leadership development Expenses \$ 302662 including grants of \$ 0 Revenue \$ 0

Identifier	Return Reference	Explanation
Form 990, Part III, line 4d	Other Program Services	education meetings Expenses \$ 243941 including grants of \$ 0 Revenue \$ 0

Identifier	Return Reference	Explanation
Form 990, Part VI, Section A, line 6		Since 1865, school system leaders have joined the American Association of School Administrators (AASA) for professional support and development, information and new s, netw orking, and representation at the federal level and to support the AASA mission to advance public education for all children AASA represents school district administrators at both the building and central office level AASA's primary members are public school district superintendents and those w ho aspire to that position AASA also includes college professors w ho are preparing school administrators

Identifier	Return Reference	Explanation
Form 990, Part VI, Section A, line 7a		Any member in the Active Membership category w ho is serving on, or has served on w ithin the last 3 years, either the Governing Board or the Executive Committee and is a member of their state association is eligible to run for President-Elect of AASA The president-elect serves a one year term before becoming president for one year Follow ing his/her presidential term he/she becomes the immediate past president for one year Interested candidates file appropriate materials and a \$500 filing w ith AASA no later than the 1st Friday in December The Election Committee meets via conference call to review the materials and to declare the candidate(s) eligible The Governing Board at its w inter meeting nominates the candidate(s) for president-elect If more than 3 candidates are vying for the nomination, the Governing Board must reduce that number to no more than 3 The Governing Board cannot add candidates Eligible voting members receive voting materials either electronically or via US mail The candidate receiving a plurality of the votes cast is elected

Identifier	Return Reference	Explanation
Form 990, Part VI, Section A, line 10		The 990 w ill be review ed by the Audit Committee The Audit Committee Chair w ill discuss the 990 w ith the full Executive Committee at its next meeting follow ing the review All members w ill have the opportunity to review the return

Identifier	Return Reference	Explanation
Form 990, Part VI, Section B, line 15		The American Association of School Administrators (AASA) uses outside independent consultants to review its salaries on an annual basis This review provides information about the Association's competitive position relative to published survey data and assures that the pay of executives and other employees is reasonable The salary of the Association's executive director is determined by the executive committee by on market comparisons The salaries of other executives and staff w ere review ed by Cantrill & Moyer, L L C , of Bethesda, Maryland, in June 2008 At that time, the consultant reported that the salaries of the five highest paid executives, excluding the executive director, averaged 101% of the median salary practice reported by other associations and not-for-profit organizations in the 2008 compensation survey of the Human Resource Association of the National Capital Area The salaries of other staff averaged 97% of the median salary practice in that survey The consultant, Cantrill & Moyer, L L C , assisted the Association at that time to calculate salary increases for employees based on their assigned performance ratings A letter was sent to each employee by the executive director in July 2008 to communicate the amount of the salary increase and the amount of the salary to be paid in fiscal year 2009 The annual review of salaries was not conducted in 2009 due to a salary freeze at the Association

Identifier	Return Reference	Explanation
Form 990, Part VI, Section C, line 19		The policies and procedures (w hich includes conflict of interest polices) w ill be posted on the organization's website All members w ill have access to these documents Financial information is recorded in the Annual Report w hich is also posted on the website