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Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung

benefit trust or private foundation)

OMB No 1545-0047 2008 Open to Public Inspection

X Yes | No

Form 990 (2008)

0

The organization may have to use a copy of this return to satisfy state reporting requirements 7/01/08 6/30/09 and ending For the 2008 calendar year, or tax year beginning Please Employer identification number C Name of organization Check if applicable use IRS IAAAA EDUCATION INSTITUTE, INC Address change label or 35-1584372 Doing Business As print or Name change type. Number and street (or P O box if mail is not delivered to street address) Room/suite Telephone number Initial return See 4755 KINGSWAY DRIVE 402 Specific Termination 632,489 City or town, state or country, and ZIP + 4 G Gross receipts \$ Instruc IN 46205 INDIANAPOLIS Amended return tions. F Name and address of principal officer H(a) Is this a group return for Application pending affiliates? H(b) Are all affiliates included? If "No," attach a list. (see instructions) **X** 501(c) **3**) 4947(a)(1) or 527 ◀ (insert no) website: WWW. IAAAAEDUCATION. ORG **H(c)** Group exemption number ▶ Type of organization Corporation Trust 2000 Association Year of formation M State of legal domicile IN Part I Summary Briefly describe the organization's mission or most significant activities. TO ASSIST THOSE WHO WORK WITH AGING AND DISABLED PERSONS SCANNED JUN 2 8 2010 Expenses Revenue THROUGH EDUCATION AND TRAINING PRIMARILY THROUGH LOCAL AREA AGENCIES ON AGING IN INDIANA 2 Check this box I if the organization discontinued its operations or disposed of more than 25% of its assets 9 3 Number of voting members of the governing body (Part VI, line 1a) 3 9 4 Number of independent voting members of the governing body (Part VI, line 1b) 4 O Total number of employees (Part V, line 2a) 5 6 6 Total number of volunteers (estimate if necessary) 7a Total gross unrelated business revenue from Part VIII, line 12, column (C) 7a 7b b Net unrelated business taxable income from Form 990-T, line 34 Prior Year **Current Year** 515,892 583,164 8 Contributions and grants (Part VIII, line 1h) 47,424 63,035 Program service revenue (Part VIII, line 2q) 5,283 1,901 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 584,210 632,489 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Hart X) column (A), lines 1-3) 14 Benefits paid to or for members (Part IX, column (A), line 4) 15 Salaries, other compensation, employee penetics (Part IX, column (A), lines 5–10)
16a Professional fundamental singles (Rait IX, column (A) line 11e) 169,667 181,055 b Total fundraising expenses (Part IX, column (D) Fine 25) 17 Other expenses Pat IX couppres I lined 11a-11d 11f-24f) 489,578 404,872 18 Total expenses Add lines 13 (must equal Part IX, column (A), line 25) 574,539 670,633 -38,144 9,671 19 Revenue less expenses Subtract line 18 from line 12 Assets or Balances End of Year Beginning of Year 330,558 20 Total assets (Part X, line 16) 305,479 69,300 132,523 21 Total liabilities (Part X, line 26) 236,179 198,035 22 Net assets or fund balances Subtract line 21 from line 20 Part II Signature Block Under penalties of penjury. Leclare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, cor Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge Sign Here Signature of officer Date Type or print name and title Preparer's identifying number Check if Preparer's **Paid** self. signature P00271313 employed Preparer's IMLER CPA PC 35-1899280 EIN Firm's name (or yours **Use Only** 8555 N RIVER RD STE Phone ıf self-employed), 46240 317-842-4466 INDIANAPOLIS no 🕨

May the IRS discuss this return with the preparer shown above? (see instructions)

| Part III Sta | <u>atement of Program Servi</u> | ce Accomplishments (see instruction | ns) | |
|--|---|--|------------------------------|------------------------|
| 1 Briefly describ TO ASSIS THROUGH | be the organization's mission THOSE WHO WORK | WITH AGING AND DISABLES AINING PRIMARILY THROUGH | D PERSONS | |
| the prior Form | n 990 or 990-EZ? | program services during the year which were not | t listed on | Yes X No |
| 3 Did the organ services? | cribe these new services on Scheduzation cease conducting, or make cribe these changes on Schedule (| e significant changes in how it conducts, any pro | ogram | Yes X No |
| 4 Describe the Section 501(c | exempt purpose achievements for c)(3) and 501(c)(4) organizations a | r each of the organization's three largest prograr and section 4947(a)(1) trusts are required to repo evenue, if any, for each program service reported | ort the amount of grants and | |
| 4a (Code TO EDUCA | | 67,817 including grants of \$ ON PREVENTION OF MEDICA |) (Revenue \$ ARE FRAUD |) |
| ASSIST W | DE VARIOUS CONFE | 97,879 including grants of \$ RENCES AND TRAINING TO ! F THE AGED AND THE DISAL ATE OF INDIANA | | |
| 4c (Code |) (Expenses \$ | including grants of \$ |) (Revenue \$ |) |
| | | | | |
| · - | m services (Describe in Schedule | | Povenue & | |
| (Expenses \$ | m service expenses > \$ | iding grants of \$) (F 565, 696 (Must equal Part IX, Line | Revenue \$ | |
| | , , , , , , , , , , , , , , , , , , , | The second secon | | Form 990 (2008) |

| Part IV | Checklist of | f Required | Schedules |
|---------|--------------|------------|------------------|
| rantiv | CHECKIIGLY | i ivedanea | JULICULIES |

| | | | Yes | No_ |
|---------------|---|------|-----|----------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | X | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to | | | |
| | candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | x |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete | | | |
| | Schedule C, Part II | 4 | | X |
| 5 | Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) | | | |
| | notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III | 5 | | |
| 6 | Did the organization maintain any donor advised funds or any accounts where donors have the right to | | | |
| | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete | | | |
| | Schedule D, Part I | 6 | | X |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | X |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," | | | |
| _ | complete Schedule D, Part III | 8 | | <u> </u> |
| 9 | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part | 1 | | |
| | X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," | | | ~ |
| • • | complete Schedule D, Part IV | 9 | | X |
| 10 11 | Did the organization hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V Did the organization report an amount in Part X, lines 10, 12, 13, 15, or 25? If "Yes," complete Schedule D, | 10 | | |
| • • | Parts VI, VII, IX, or X as applicable | 11 | x | |
| 12 | Did the organization receive an audited financial statement for the year for which it is completing this return | H''H | | |
| 1 2- | that was prepared in accordance with GAAP? If "Yes," complete Schedule D, Parts XI, XII, and XIII | 12 | x | |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| 14a | | 14a | | X |
| b | | | | |
| | business, and program service activities outside the U.S.? If "Yes," complete Schedule F, Part I | 14b | | X |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any | | | |
| | organization or entity located outside the United States? If "Yes," complete Schedule F, Part II | 15 | | X |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance | | | |
| | to individuals located outside the United States? If "Yes," complete Schedule F, Part III | 16 | | X |
| 17 | Did the organization report more than \$15,000 on Part IX, column (A), line 11e? If "Yes," complete Schedule G, Part I | 17 | | X |
| 18 | Did the organization report more than \$15,000 total on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | X |
| 19 | Did the organization report more than \$15,000 on Part VIII, line 9a? If "Yes," complete Schedule G, Part III | 19 | | X |
| 20 | Did the organization operate one or more hospitals? If "Yes," complete Schedule H | 20 | | X |
| 21 | Did the organization report more than \$5,000 on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | X |
| 22 | Did the organization report more than \$5,000 on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | X |
| 23 | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5? If "Yes," complete | ,, | | x |
| 24a | Schedule J Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than | 23 | | |
| - | \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions | | | |
| | 24b–24d and complete Schedule K. If "No," go to question 25 | 24a | | x |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| c | Did the organization maintain an escrow account other than a refunding escrow at any time during the year | | | |
| - | to defease any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction | | | l |
| | with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | X |
| b | Did the organization become aware that it had engaged in an excess benefit transaction with a disqualified | | | |
| | person from a prior year? If "Yes," complete Schedule L, Part I | 25b | | X |
| 26 | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or | | | |
| | disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, or | | | |
| | substantial contributor, or to a person related to such an individual? If "Yes," complete Schedule L, Part III | 27 | 000 | X |
| | | Form | 440 | (2008) |

Form 990 (2008) IAAAA EDUCATION INSTITUTE, INC. 35-1584372 Part IV Checklist of Required Schedules (continued)

| 28 a | During the tax year, did any person who is a current or former officer, director, trustee, or key employee Have a direct business relationship with the organization (other than as an officer, director, trustee, or employee), or an indirect business relationship through ownership of more than 35% in another entity (individually or collectively with other person(s) listed in Part VII, Section A)? If "Yes," complete Schedule L, Part IV | | · | |
|---------|--|-----|---|---|
| а | employee), or an indirect business relationship through ownership of more than 35% in another entity (individually or collectively with other person(s) listed in Part VII, Section A)? If "Yes," complete Schedule L, | | | |
| | (individually or collectively with other person(s) listed in Part VII, Section A)? If "Yes," complete Schedule L, | | | |
| | | | | |
| | Part IV | | 1 | |
| | | 28a | | X |
| b | Have a family member who had a direct or indirect business relationship with the organization? If "Yes," | | | ĺ |
| | complete Schedule L, Part IV | 28b | | X |
| C | Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a | | | |
| | professional corporation) doing business with the organization? If "Yes," complete Schedule L, Part IV | 28c | | X |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | X |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified | | | |
| | conservation contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, | | | |
| | Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | | | |
| | Schedule N, Part II | 32 | | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301 7701-2 and 301 7701-37 If "Yes," complete Schedule R, Part I | 33 | | X |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, | | | ĺ |
| | III, IV, and V, line 1 | 34 | | X |
| 35 | Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete | l i | | |
| | Schedule R, Part V, line 2 | 35 | | X |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related | | | |
| | organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | X |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part | | | |
| | VI | 37_ | | X |

Form **990** (2008)

| Pa | int v Statements Regarding Other IRS Filings and Tax Compliance | | | | | |
|--------|--|---------------|----|----------------|--------------|--------------|
| 4- | Fater the aumhor reported in Poy 2 of Form 1006. Applied Summon, and Transmitted of | | | Г | Yes | No |
| та | Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of U.S. Information Returns. Enter -0- if not applicable | 1a | 0 | | 1 | |
| b | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable | 1b | 0 | | I | |
| C | Did the organization comply with backup withholding rules for reportable payments to vendors and re | | | | - | |
| ŭ | gaming (gambling) winnings to prize winners? | pontab. | • | 4 | c | x |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax | 1 1 | | | | |
| | Statements, filed for the calendar year ending with or within the year covered by this return | 2a | 0 | | I | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax retuing | $\overline{}$ | | | 2b | |
| _ | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return. (see | | | | ··· | 1 |
| | instructions) | | | | - | |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year covere | d by | | | I | |
| | this return? | - | | | la | X |
| b | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O | | | 3 | b | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other | authori | ty | | | |
| | over, a financial account in a foreign country (such as a bank account, securities account, or other fin | ancial | | | | |
| | account)? | | | _4 | la | X |
| b | If "Yes," enter the name of the foreign country | | | | I | |
| | See the instructions for exceptions and filing requirements for Form TD F 90-22 1, Report of Foreign | Bank | | | | |
| | and Financial Accounts | | | | ŧ | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | | | ia | X |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction. | | | <u> -</u> 5 | ib | <u> </u> |
| С | If "Yes," to question 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity | | | | . | |
| ٥ | Regarding Prohibited Tax Shelter Transaction? | | | _ | ic | X |
| 6a | Did the organization solicit any contributions that were not tax deductible? | | | <u> </u> | ia | +- |
| þ | If "Yes," did the organization include with every solicitation an express statement that such contribution gifts were not tax deductible? | ns or | | | sb | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | | , | + |
| a | Did the organization provide goods or services in exchange for any quid pro quo contribution of more | than | | | | |
| _ | \$75? | tina. | | 1 7 | 'a | x |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | | | <u> </u> | 'b | T |
| C | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | ıs | | | | |
| | required to file Form 8282? | | | 7 | 'c | X |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | 7d | | | | T |
| e | Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a p | ersona | ıl | | | |
| | benefit contract? | | | _7 | 'е | X |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit control | act? | | _7 | 'f | X |
| 9 | For all contributions of qualified intellectual property, did the organization file Form 8899 as required? | | | <u>_7</u> | 'g | X |
| h | For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-0 | as | | | | 1 |
| _ | required? | | | <u> -</u> 7 | <u>'h </u> | X |
| 8 | Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds and sec | | | | | |
| | 509(a)(3) supporting organizations. Did the supporting organization, or a fund maintained by a spor | soring | | | . | x |
| | organization, have excess business holdings at any time during the year? | | | | 8 | + |
| 9 | Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds. | | | . ا | . · | x |
| a b | Did the organization make any taxable distributions under section 4966? Did the organization make a distribution to a donor, donor advisor, or related person? | | | | Ba Bb | X |
| 10 | Section 501(c)(7) organizations. Enter: | | | ļ [*] | - | |
| a | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | | | 1 | |
| ь | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | 1 | |
| 11 | Section 501(c)(12) organizations. Enter: | | | | I | |
| а | Gross income from members or shareholders | 11a | | _ | I | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | | | | | |
| | amounts due or received from them) | 11b | | | I | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | 1041? | | 1 | 2a | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 12b | | | | |
| | | | | ſ | om 99 | 0 (2008) |

Governance, Management, and Disclosure (Sections A, B, and C request information about policies not required by the Internal Revenue Code.)

| Sec | tion A. Governing Body and Management | | | | | | |
|---------|--|-------------|---------------|--------|--|--|-------------|
| | | | | | | Yes | No |
| | For each "Yes" response to lines 2-7b below, and for a "No" response to lines 8 or 9b below, describe | the | | | | | |
| | circumstances, processes, or changes in Schedule O See instructions | | 1 | | | I | |
| 1a | Enter the number of voting members of the governing body | 1a | 9 | | | | |
| b | Enter the number of voting members that are independent | 1b | 9 | | | İ | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship | with | | | | 1 | |
| | any other officer, director, trustee, or key employee? | | | | 2 | | X |
| 3 | Did the organization delegate control over management duties customarily performed by or under the | direct | | | | | |
| | supervision of officers, directors or trustees, or key employees to a management company or other pe | | | | 3 | | X |
| 4 | Did the organization make any significant changes to its organizational documents since the prior For | m 990 | was | filed? | 4 | | X X X |
| 5 | Did the organization become aware during the year of a material diversion of the organization's assets | | | | 5 | | X |
| 6 | Does the organization have members or stockholders? | | | | 6 | | X |
| 7a | Does the organization have members, stockholders, or other persons who may elect one or more me | mbers | | | | | |
| | of the governing body? | | | | 7a | . | X |
| b | Are any decisions of the governing body subject to approval by members, stockholders, or other personal by the per | ons? | | | 7b | | X |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken d | | | | | 1 | |
| _ | the year by the following | | | | | 1 | |
| а | The governing body? | | | | 8a | X | • |
| b | Each committee with authority to act on behalf of the governing body? | | | | 8b | | |
| 9a | Does the organization have local chapters, branches, or affiliates? | | | | 9a | - | X |
| b | If "Yes," does the organization have written policies and procedures governing the activities of such cl | nanter | s | | T | | |
| _ | affiliates, and branches to ensure their operations are consistent with those of the organization? | р.с. | -, | | 96 | . | • |
| 10 | Was a copy of the Form 990 provided to the organization's governing body before it was filed? All org | anızatı | IODS | | " | | \vdash |
| | must describe in Schedule O the process, if any, the organization uses to review the Form 990 | | .0110 | | 10 | X | |
| 11 | Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be re | ached | l at | | · · · | + | |
| •• | the organization's mailing address? If "Yes," provide the names and addresses in Schedule O | | | | 11 | | x |
| Sec | tion B. Policies | | , | | , | <u> </u> | |
| 000 | | | | | | Yes | No |
| 12a | Does the organization have a written conflict of interest policy? If "No," go to line 13 | | | | 12: | | 110 |
| b | Are officers, directors or trustees, and key employees required to disclose annually interests that could | d awa | | | 12. | * ** | \vdash |
| | rise to conflicts? | u give | | | 121 | x | |
| С | Does the organization regularly and consistently monitor and enforce compliance with the policy? If "\ | os " | | | '2' | 1 22 | \vdash |
| · | describe in Schedule O how this is done | C 3, | | | 120 | x | |
| 13 | Does the organization have a written whistleblower policy? | | | | 13 | | |
| 14 | Does the organization have a written document retention and destruction policy? | | | | 14 | | |
| 15 | - | bu | | | <u> </u> | 1 | |
| 19 | Did the process for determining compensation of the following persons include a review and approval | - | | | | | |
| _ | independent persons, comparability data, and contemporaneous substantiation of the deliberation and | uecis | SIUII. | | 45 | x | • |
| a b | The organization's CEO, Executive Director, or top management official? Other officers or key employees of the organization? | | | | 15: | | X |
| D | • • • | | | | 151 | 9 | - |
| 46- | Describe the process in Schedule O (see instructions) Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangements. | ont. | | | | | |
| IDa | | ient | | | 46. | _ [| x |
| _ | with a taxable entity during the year? | -4- | | | 16 | * | |
| Ь | If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate policy by procedure requiring the organization to evaluate policy by procedure requiring the organization to evaluate policy by the procedure requiring the organization to evaluate policy by the procedure requiring the organization to evaluate policy by the procedure requiring the organization to evaluate policy or procedure requirements. | | | | | 1 | |
| | its participation in joint venture arrangements under applicable federal tax law, and taken steps to safe | eguard |) | | 40 | . 🖡 | ŀ |
| <u></u> | the organization's exempt status with respect to such arrangements? | | | | 161 | <u> </u> | |
| | tion C. Disclosure | | | | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed IN | /E047 | \/ ^ \ | | | | |
| 18 | Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T | (3) FUC |)(3)S | only) | | | |
| | available for public inspection. Indicate how you make these available. Check all that apply | | | | | | |
| 46 | Own website Another's website Upon request | | | | | | |
| 19 | Describe in Schedule O whether (and if so, how), the organization makes its governing documents, co | onflict | of inte | erest | | | |
| | policy, and financial statements available to the public | | | • . • | | | |
| 20 | State the name, physical address, and telephone number of the person who possesses the books an | | rds o | the | | | |
| • | organization ► FOSTER RESULTS 1031 E 169 S | | | 7.4 | 2177 2 | 10 1 | 700 |
| W | <u>ESTFIELD</u> I | <u>n 4</u> | 160, | /4 | <u> 317-8</u> | <u> </u> | 702 |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Use Schedule J-2 if additional space is needed
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

| Check this box if the o (A) | (B) | | | (6 | C) | | | (D) | (E) | (F) |
|---------------------------------------|------------------------------|-------------------------------|----------|--|------------------|------------------------------|----------------|---|--|--|
| Name and Title | Average hours per week | ndividual trustee or director | | Officer | all Key employee | Highest compensated employee | | Reportable compensation from the organization (W-2/1099-MISC) | Reportable compensation from related organizations (W-2/1099-MISC) | Estimated amount of other compensation from the organization and related organizations |
| SALLY BECKLE PAST PRES | Y 1 | x | | | | | | O | 0 | |
| JOAN CUSON | | <u> </u> | ┢ | <u> </u> | | | ┢ | U U | 0 | |
| MEMBER | 1 | x | | | | | | o | o | |
| TONY SHEPHER | | + | | | | | \vdash | | | |
| MEMBER | _ 1 | x | | | | | | o | o | |
| ELLEN ZIMMER | MAN | | | | | | | | | |
| MEMBER | 1 | X | | | | | | 0 | 0 | |
| ORION BELL | | | | | | | | | | |
| MEMBER | 1 | X | | | | | | 0 | 0 | |
| KEN ADKINS | _ | | | | | | | _ | _ | |
| VICE PRES | 1 | - | ├ | X | <u> </u> | | _ | 0 | 0 | |
| JENNIFER MAI PRESIDENT | one 1 | | | x | | | | o | o | |
| KEITH STORMS | | | \vdash | ┢ | \vdash | | - | | U U | - |
| SEC/TREAS | 1 | | | x | | | | o | o | |
| ANNE JACOBY | | 1 | | Ť | \vdash | | | | | |
| 2ND VP | 1 | | | X | | | | o | o | |
| | | | | | | | | | | |
| | | | | | _ | | | | | |
| | | | <u> </u> | | | | | | | |
| | | \perp | | | _ | | ļ | | | |
| · · · · · · · · · · · · · · · · · · · | | | | _ | | | | | | |
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| | | | | | | | | | | |
| | | | | | T- | _ | | | | |
| | | | | i | | | | | | |

Total number of independent contractors (including those in 1) who received more than \$100,000 in

compensation from the organization

| Pa | rt V | III Stateme | ent of Reve | nue | | | | | | |
|--|------|--------------------------|-----------------------|---------|---------------------------------------|-------------|----------------------|--|--|---|
| | | | | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512, 513, or 514 |
| BB | 1a | Federated camp | aigns | la | | | | 101011.00 | | 312,010,01014 |
| Program Service Revenue Contributions, gifts, grants and other similar amounts | h | Membership due | • | ıb i | | | | | | |
| ₽ξ | • | - | | \neg | | | | 1 | | |
| a a | С. | • | | lc | | | | 1 | | |
| ë | a | Related organiza | _ | ld | | 00 150 | | | | |
| Sis | 0 | Government grants (co | · - | le | 5 | 80,150 | 1 | | | |
| 풀늘 | f | All other contributions, | | | | ŀ | | 1 | | |
| 윤등 | | and similar amounts no | it included above | lf | | 3,014 | | 1 | | |
| 달 | 9 | Noncash contributions i | included in lines 1a- | f \$ | | [| | 1 | | |
| Q a | h | Total. Add lines | 1a-1f | | | > | 583,164 | | | |
| Ue | | | | | | Busn. Code | | | | |
| ven | 2a | CONFERENC | E FEES | | | | 44,420 | 44,420 | | |
| 8 | b | SPONSORSH | IPS | | | | 3,004 | 3,004 | - | |
| 3 | C | | | | | | | | | · · · · · |
| Š | . 4 | | | | | | | | | |
| E | | | | | | | | | | —————————————————————————————————————— |
| 룓 | • | A II _4b | | | | | | | | |
| Š | T | All other program | | iue | | \vdash | 47 404 | | | |
| _ | | Total. Add lines | | | | • | 47,424 | | | |
| | 3 | Investment incor | | livide | nds, intere | est, and | | | | |
| | | other similar am | • | | | • [| 1,901 | | | 1,901 |
| | 4 | Income from inve | estment of tax | exen | npt bond p | roceeds 🕨 📗 | | | | |
| | 5 | Royalties | | | | • | | | | |
| | | | (ı) Real | | (II) P | ersonal | | 1 | | |
| | 6a | Gross Rents | | | | | | 1 | | |
| | b | Less rental exps | | | | | | 1 | | |
| | С | Rental inc or (loss) | | | | | | | | |
| | d | Net rental incom | e or (loss) | | | • | | Ī | | |
| | | Gross amount from | (i) Securities | , | (u) | Other | | · | | 11-1-11-1 |
| | | sales of assets | (, - | | \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | | | 1 | | |
| | | other than inventory | <u></u> | | 1 | | | 1 | | |
| | b | Less cost or other | | | 1 | Į. | | 1 | | |
| | | basis & sales exps | | | 1 | | | 1 | | |
| | _ | Gain or (loss) | | | | | ŀ | 1 | | |
| | d | Net gain or (loss | - | | | • | | | | |
| _ | 8a | | fundraising ever | its | | | | 1 | | |
| anu | | (not including \$ | | | | | | 1 | | |
| Ne. | | of contributions rep | | | | | | 1 | | |
| R | | See Part IV, line 18 | 3 | а | | | | 1 | | |
| Other Revenu | b | Less direct expe | enses | b | | | | 1 | | |
| ð | C | Net income or (le | oss) from fund | raisin | g events | > | | | | |
| | 9a | Gross income from | gaming activitie | 3 | | | | | | |
| | | See Part IV, line 19 |) | а | | • | | 1 | | |
| | b | | | b | | | | 1 | | |
| | | | | no a | ctivities | ▶ | | | | |
| | | Gross sales of in | | | | | | | ., ., ., ., ., ., ., ., ., ., ., ., ., . | TOTAL |
| | | returns and allow | = | _ | | [| | 1 | | |
| | _ | | | a | | | | 1 | | |
| | | Less cost of god | | b | | | | Ŧ | | |
| | С | Net income or (le | | S OT IT | iventory | | | | | |
| | | | aneous Revenue | | | Busn. Code | | # | | |
| | 11a | | | | | | | | | |
| | b | | | | | | | | | |
| | С | | | | | | | | | |
| | ď | All other revenue | • | | | | | | | |
| | е | Total. Add lines | 11a–11d | | | • | | | | |
| | 12 | Total Revenue. | Add lines 1h, | 2g, 3, | 4, 5, 6d, 7 | 7d, 8c, | | | | |
| | | 9c, 10c, and 11e | | | | | 632,489 | 47,424 | 0 | 1,901 |

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

| | | | | | (-). |
|----------|---|-----------------------|------------------------------|-------------------------------------|---|
| | not include amounts reported on lines 6b, , 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| | | | s.,ps.,,see | gonous | |
| 1 | Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to individuals in | | | | , |
| | the U.S. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to governments, | | | | |
| | organizations, and individuals outside the | | | | |
| | U S. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | | | | |
| | trustees, and key employees | | | | |
| 6 | Compensation not included above, to disqualified | | · | | · • |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 181,055 | 140,575 | 40,480 | |
| 8 | Pension plan contributions (include section 401(k) | • | | | |
| | and section 403(b) employer contributions) | | | | |
| 9 | Other employee benefits | | | | |
| 10 | Payroll taxes | | | | |
| 11 | Fees for services (non-employees) | | | | |
| a | Management | | | | |
| | Legal | | | | |
| _ | Accounting | 8,386 | 2,000 | 6,386 | · · · |
| d | Lobbying | 0,300 | 2,000 | 0,500 | |
| <u>u</u> | Professional fundraising services See Part IV, line 17 | | | | |
| | Investment management fees | | | | |
| ' | Other | | | | |
| 9 | Advertising and promotion | | | | |
| 12 | | | | | |
| 13 | Office expenses | | | | |
| 14 | Information technology | | | | · |
| 15 | Royalties | 13,265 | 7,000 | 6,265 | |
| 16 | Occupancy | 13,263 | 7,000 | 0,205 | |
| 17 | Travel | | | | |
| 18 | Payments of travel or entertainment expenses | | | İ | |
| 40 | for any federal, state, or local public officials | 155,129 | 120 010 | 26,117 | |
| 19 | Conferences, conventions, and meetings | 155,129 | 129,012 | 20,11/ | |
| 20 | Interest | | | | |
| 21 | Payments to affiliates | | | · · · · | |
| 22 | Depreciation, depletion, and amortization | | | • | |
| 23 | Insurance | | | | |
| | 011 | | | | |
| 24 | Other expenses Itemize expenses not | | | | |
| | covered above (Expenses grouped together | | | | |
| | and labeled miscellaneous may not exceed | | | | |
| | 5% of total expenses shown on line 25 below) | 140 670 | 124 000 | 0 644 | |
| a | | 142,672 | 134,028 | 8,644 | _ |
| b | MATERIALS AND SUPPLIES | 134,035 | 130,879 | | |
| C | PRINTING | 8,124 | 7,945 | 179 | |
| d | WEB SITE | 6,226 | 3,656 | 2,570 | · |
| 9 | MISCELLANEOUS | 5,362 | 10 601 | 5,362 | |
| f | All other expenses | 16,379 | | 5,778 | |
| 25 | Total functional expenses. Add lines 1 through 24f | 670,633 | 565,696 | 104,937 | . |
| 26 | Joint Costs. Check here ► if following SOP 98-2 Complete this line only if the | | | | |
| | organization reported in column (B) joint costs | | | | |
| | from a combined educational campaign and | | | | |

| | art) | Balance Sneet | | | | | | |
|--------------|-------------|---|---|---------------------------------------|-------------|------------------------|---------------|-------------|
| | | | | (A) Beginning of year | | (B) End of | | |
| — | | Cook and interest became | ., | 183,107 | | Lila oi | year | |
| | 1 | Cash—non-interest bearing | | 183,107 | 1 | | | |
| | 2 | Savings and temporary cash investments | | 115,811 | 2 | 21 | 25 4 | 242 |
| | 3 | Pledges and grants receivable, net | | 5,201 | 3 | 34 | 25, | |
| | 4 | Accounts receivable, net | | 5,201 | 4 | | 3, | 936 |
| | 5 | Receivables from current and former officers, directors, | • • | | _ | | | |
| | ١. | employees, or other related parties Complete Part II of | | | 5 | | | |
| | 6 | Receivables from other disqualified persons (as defined | | | | | | |
| | | 4958(f)(1)) and persons described in section 4958(c)(3) | (B) Complete | | | | | |
| | l _ | Part II of Schedule L | | | 6 | | | |
| Assets | 7 | Notes and loans receivable, net | | | 7 | | | |
| 88 | 8 | Inventories for sale or use | | 1 260 | 8 | | - | |
| ₹ | 9 | Prepaid expenses and deferred charges | 1 1 | 1,360 | 9 | | 1, | 360 |
| | | Land, buildings, and equipment cost basis | 10a | _ | | | | |
| | Ь | Less accumulated depreciation Complete | | | | | | |
| | | Part VI of Schedule D | 10b | | 10c | | | |
| | 11 | Investments—publicly traded securities | | · · · · · · · · · · · · · · · · · · · | 11 | | | |
| | 12 | Investments—other securities See Part IV, line 11 | | | 12 | | | |
| | 13 | Investments—program-related See Part IV, line 11 | | | 13 | | | |
| | 14 | Intangible assets | | | 14 | | | |
| | 15 | Other assets See Part IV, line 11 | | | 15 | | | |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 3 | 4) | 305,479 | 16 | | 30, | |
| | 17 | Accounts payable and accrued expenses | | _, | 17 | | 51 <u>, :</u> | <u> 200</u> |
| | 18 | Grants payable | | | 18 | | | |
| | 19 | Deferred revenue | | 50,250 | 19 | | | |
| | 20 | Tax-exempt bond liabilities | | | 20 | | | |
| je | 21 | Escrow account liability Complete Part IV of Schedule | D | | 21 | | | |
| Ē | 22 | Payables to current and former officers, directors, truste | ees, key | | | | | |
| Liabilities | | employees, highest compensated employees, and disqu | ualified | | | | | |
| | | persons Complete Part II of Schedule L | | | 22 | | | |
| | 23 | Secured mortgages and notes payable to unrelated third | d parties | | 23 | | | |
| | 24 | Unsecured notes and loans payable | | | 24 | | | |
| | 25 | Other liabilities Complete Part X of Schedule D | | 19,050 | | | <u>31,:</u> | |
| | 26 | Total liabilities. Add lines 17 through 25 | | 69,300 | 26 | 13 | 32 ,! | <u>523</u> |
| nces | | Organizations that follow SFAS 117, check here ▶ | X and | | | | | |
| | | complete lines 27 through 29, and lines 33 and 34. | | | | | | |
| <u>a</u> | 27 | Unrestricted net assets | | 236,179 | 27 | 19 | 98, | <u> </u> |
| or Fund Bala | 28 | Temporarily restricted net assets | | | 28 | | | |
| 2 | 29 | Permanently restricted net assets | } | | 29 | | | |
| 显 | | Organizations that do not follow SFAS 117, check he | ere 🕨 📋 | | | | | |
| 6 | | and complete lines 30 through 34. | | | | | | |
| \$ | 30 | Capital stock or trust principal, or current funds | | | 30 | | | |
| Net Assets | 31 | Paid-in or capital surplus, or land, building, or equipmen | nt fund | | 31 | | | |
| A | 32 | Retained earnings, endowment, accumulated income, of | or other funds | | 32 | | | |
| et | 33 | Total net assets or fund balances | | 236,179 | | | 98, | |
| | 34 | Total liabilities and net assets/fund balances | | 305,479 | 34 | 33 | 30 ,! | <u> 558</u> |
| P | art) | (I Financial Statements and Reporting | | · | | | | |
| 4 | ۸۵ | counting mothed wood to proper the Form 000 | ∩ ▼ ∧ □ | Other | | | Yes | No |
| 1 | | • | Cash X Accrual | Other | | 20 | | X |
| 2a | | ere the organization's financial statements compiled or re | - · · · · · · · · · · · · · · · · · · · | ountant / | | 2a | x | |
| | | ere the organization's financial statements audited by an | | libu for augreiaht of | | 2b | _ | |
| • | | Yes" to lines 2a or 2b, does the organization have a com | | | | | | y |
| 2. | | e audit, review, or compilation of its financial statements | | | | 2c | | X |
| Ji | | a result of a federal award, was the organization required | u to undergo an audit or audits a | as set ioitii IN | | | | v |
| | | Single Audit Act and OMB Circular A-133? | nu dita? | | | 3a | | X |
| | <i>J</i> 11 | Yes," did the organization undergo the required audit or a | augits / | | | 3b | 990 | |

SCHEDULE A

(Form 990 or 990-EZ)

Public Charity Status and Public Support

To be completed by all section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

IAAAA EDUCATION INSTITUTE, INC.

Employer Identification number 35–1584372

| P | ert I | Reas | on for Public Charity | Status (All organizations | s must o | complet | e this | part.) | (see ii | nstruc | tions) | | | |
|------|--------|--|-------------------------------------|--|--------------------|--------------|-------------|--|-----------|------------------|--------------|--------|-------|----|
| The | orga | nization is not | a private foundation because | se it is (Please check only one | organızatı | on) | • | | | | | | | |
| 1 | \Box | A church, cor | nvention of churches, or ass | sociation of churches described | ın sectio ı | 170(b)(1 | I)(A)(i). | | | | | | | |
| 2 | П | A school des | cribed in section 170(b)(1)(| A)(ii). (Attach Schedule E) | | • • • | | | | | | | | |
| 3 | П | | | ce organization described in se | ction 170 | (b)(1)(A)(| iii). (Atta | ch Sche | edule H |) | | | | |
| 4 | П | • | • | d in conjunction with a hospital | | | | | | • | nsnital's na | me | | |
| • | | city, and state | • | a in conjunction with a neophar | 000011000 | 000110 | | ,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | oopital o m | | | |
| 5 | | • | | of a college or university owned | or operat | ed by a d | overnme | ntal un | t descri | had in | | | | |
| • | ليا | - | b)(1)(A)(iv). (Complete Part | * * | or operat | ed by a g | Overmine | iilai uiii | t descii | Dea III | | | | |
| e | \Box | • | | • | ootion 47 | 0/L\/4\/A | \/\ | | | | | | | |
| 6 | X | | | povernmental unit described in s substantial part of its support fr | | | | | | مناطنيت ا | | | | |
| 7 | | | | | om a gove | enninenta. | i unit or i | iioiii tile | genera | ii public | • | | | |
| | \Box | described in section 170(b)(1)(A)(vi). (Complete Part II) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) | | | | | | | | | | | | |
| 8 | Н | As community trust described in section 170(b)(1)(A)(vi). (Complete Part II) | | | | | | | | | | | | |
| 9 | Ш | An organization that normally receives (1) more than 33 1/3 % of its support from contributions, membership fees, and gross | | | | | | | | | | | | |
| | | receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3 % of its | | | | | | | | | | | | |
| | | • • | * | nd unrelated business taxable in | = | | | () from b | usines | ses | | | | |
| | | • | | 30, 1975. See section 509(a)(2) | • | | • | | | | | | | |
| 10 | Н | - | | exclusively to test for public safe | - | | | | | | | | | |
| 11 | Ш | • | • | exclusively for the benefit of, to | • | | • | • | | | | | | |
| | | | | ted organizations described in s | | | | | | section | 1 | | | |
| | | — — · | | the type of supporting organizati | | • | nes 11e | — · | | | | | | |
| | \Box | a Type | _ ·· | c Type III–Function | | | d | | e III–Ot | | | | | |
| 0 | Ш | | | ganization is not controlled direct | • | | | | | | | | | |
| | | | | and other than one or more pul | blicly supp | orted org | janizatio | ns desc | ribed in | section | 1 | | | |
| | | | section 509(a)(2) | | _ | | | | | | | | | |
| f | | | | ermination from the IRS that it is | a Type I, | Type II, | or Type | lil suppo | orting | | | | | |
| | | | check this box | | | | | | | | | | | Ш |
| g | | Since Augus | t 17, 2006, has the organiza | ition accepted any gift or contrib | ution from | n any of th | ne | | | | | | | |
| | | following per | rsons? | | | | | | | | | _ | | |
| | | (i) A persor | n who directly or indirectly co | ontrols, either alone or together | with perso | ons descr | ibed in (| II) | | | _ | | /es | No |
| | | | | of the supported organization? | | | | | | | 11 | g(i) | | |
| | | | member of a person descri | | | | | | | | 11 | g(i) | | |
| | | (iii) A 35% c | controlled entity of a person | described in (i) or (ii) above? | | | | | | | [11 | g(iii) | | |
| h | | Provide the f | following information about t | the organizations the organization | on suppor | ts | | | | | | | | |
| (i) | Name | e of supported | (ii) EIN | (iii) Type of organization | (Iv) Is the | organization | (v) Did y | ou notify | (vi) | s the | (vII) | Amou | nt of | |
| | org | anization | | (described on lines 1–9 above or IRC section | | sted in your | | ization in | organizat | | | suppor | t | |
| | | | | (see instructions)) | governing | document? | | of your oort? | | zed in the S? | | | | |
| | | | | (************************************** | Yes | No | Yes | No | Yes | No | | | | |
| | | | | | | | | | | | | | | |
| | | | | | 1 | | | | | | | | | |
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| | | | | | 1 | | | | <u> </u> | | | | | |
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| | | | | | 1 | | | | | | | | | |
| Tota | ı | | | | | | | | | | | | | |

Schedule A (Form 990 of 990-EZ) 2008 IAAAA EDUCATION INSTITUTE, INC. Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

| Sec | (Complete only if you che tion A. Public Support | ecked the box o | n line 5, 7, or | 8 of Part I.) | | | |
|-----|---|-----------------------|---------------------|------------------------|--------------------|-----------------|-------------|
| | endar year (or fiscal year beginning in) ▶ | (a) 2004 | (b) 2005 | (c) 2006 | (d) 2007 | (e) 2008 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") | 432,662 | 528,793 | 449,408 | 515,892 | 583,164 | 2,509,919 |
| 2 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | |
| 3 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 4 | Total. Add lines 1-3 | 432,662 | 528,793 | 449,408 | 515,892 | 583,164 | 2,509,919 |
| 5 | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) | | | | | | |
| 6 | Public support. Subtract line 5 from line 4 | | | | | | 2,509,919 |
| | tion B. Total Support | | | | | | |
| Cal | iendar year (or fiscal year beginning in) ▶ | (a) 2004 | (b) 2005 | (c) 2006 | (d) 2007 | (e) 2008 | (f) Total |
| 7 | Amounts from line 4 | 432,662 | 528,793 | 449,408 | 515,892 | 583,164 | 2,509,919 |
| 8 | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | | | | | | |
| 9 | Net income from unrelated business activities, whether or not the business is regularly carried on | | | | | | |
| 10 | Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) | | | | | | |
| 11 | Total support. Add lines 7 through 10 | | | | | | 2,509,919 |
| 12 | Gross receipts from related activities, etc | (see instructions) | | | | 12 | 190,850 |
| 13 | First five years. If the Form 990 is for the | organızatıon's first, | second, third, fou | rth, or fifth tax year | as a section 501(| c)(3) | . — |
| | organization, check this box and stop hen | | | | | | <u> </u> |
| Sec | tion C. Computation of Public Su | | | | | 1 1 | |
| 14 | Public support percentage for 2008 (line 6 | | • | n (f)) | | 14 | 100.0000 % |
| 15 | Public support percentage from 2007 Scho | | | | | 15 | 100.0000 % |
| 16a | 33 1/3 % support test—2008. If the organ | | | 13, and line 14 is 33 | 3 1/3 % or more, o | check this box | . ₩ |
| | and stop here. The organization qualifies | | • | | | | ► <u>X</u> |
| b | 33 1/3 % support test—2007. If the organ | | | | is 33 1/3 % or m | ore, check this | |
| | box and stop here. The organization quali | | | | | | ▶ _ |
| 17a | 10%-facts-and-circumstances test—200 | - | | | | | |
| | more, and if the organization meets the "fa | | | | | | , r- |
| | organization meets the "facts-and-circums | | • | | | | • [_ |
| þ | 10%-facts-and-circumstances test—200 | | | | | | |
| | more, and if the organization meets the "fa | | | • | • | | . ┌ |
| 40 | organization meets the "facts-and-circums | | • | | | | ! |
| 18 | Private foundation. If the organization did | i not check a box or | ı iine 13, 16a, 16b | , 1/a, or 17b, checl | k this box and see | Instructions | |

Page 2

Schedule A (Form 990 or 990-EZ) 2008 IAAAA EDUCATION INSTITUTE, INC. 35-1584372

 $(\bullet_i = \bullet_i \bullet_i = \bullet_i)$

| Part III | Support Schedule for Organizations Described in Section 509(a)(2) | |
|----------|---|--|
| | (Complete only if you shocked the boy on line 0 of Part I.) | |

| Sec | tion A. Public Support | Jones ine Do x | 011 11110 0 01 1 1 | <u> </u> | - | , | | | |
|-----------|--|---------------------------------------|----------------------|--|--------------------|---------------|---|--|--|
| | lendar year (or fiscal year beginning in) ▶ | (a) 2004 | (b) 2005 | (c) 2006 | (d) 2007 | (e) 2008 | (f) Total | | |
| 1 | Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") | (4) - 2001 | (2, 250) | (3) | (0, 200) | (5/2333 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | |
| 2 | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | | | | | | |
| 3 | Gross receipts from activities that are not an unrelated trade or business under section 513 | · · · · · · · · · · · · · · · · · · · | | | | | | | |
| 4 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | | | |
| 5 | The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1-5 | | | | | : | | | |
| 6 7a | Amounts included on lines 1, 2, and 3 received from disqualified persons | | | | | | | | |
| | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of 1% of the total of lines 9, 10c, 11, and 12 for the year or \$5,000 | | | | | | | | |
| | Add lines 7a and 7b | | | | | | | | |
| 8 | Public support (Subtract line 7c from line 6) | | | | | | | | |
| Sec | tion B. Total Support | | | | | | | | |
| Ca | (e) 2008 | (f) Total | | | | | | | |
| 9 | Amounts from line 6 | | | | | | | | |
| 10a | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | | | | | | | | |
| b | Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | | | |
| C | Add lines 10a and 10b | | | | | | | | |
| 11 | Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on | | | | | | | | |
| 12 | Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) | | | | | | | | |
| 13 | Total support. (Add lines 9, 10c, 11, | | | | | | | | |
| | and 12) | | | | 1 | | | | |
| 14 | First five years. If the Form 990 is for the | • | t, second, third, fo | urth, or fifth tax ye | ar as a section 50 | 1(c)(3) | . □ | | |
| 800 | organization, check this box and stop her | | 4000 | | | . <u>-</u> - | ▶ ⊔ | | |
| | etion C. Computation of Public Su | | | (0) | | 15 | % | | |
| 15 | | | | | | | | | |
| 16 Sec | Public support percentage from 2007 School D. Computation of Investme | | | | | 16 | <u> </u> | | |
| | | | | 2 column (fl) | | 17 | | | |
| 17 18 | Investment income percentage for 2008 (I | • | • | o, coluinn (1)) | | 17 | <u>%</u> | | |
| 10 19a | Investment income percentage from 2007 33 1/3 % support tests—2008. If the orga | | | e 14 and line 15 | e mare than 33 1/ | | <u> </u> | | |
| 134 | 17 is not more than 33 1/3 %, check this b | | | | | - | ▶ □ | | |
| b | 33 1/3 % support tests—2007. If the orga | = | = | | | • | - L | | |
| | line 18 is not more than 33 1/3 %, check the | | | | | | ▶ □ | | |
| 20 | Private foundation. If the organization did | • | • | | | • | | | |
| | | | | | | | | | |

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Page 4

Schedule A (Form 990 or 990-EZ) 2008 IAAA EDUCATION INSTITUTE, INC. 35-1584372

Part IV Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Provide any other additional information. (see instructions)

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Attach to Form 990. To be completed by organizations that answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

Open to Public Inspection

OMB No 1545-0047

Name of the organization **Employer identification number** IAAAA EDUCATION INSTITUTE, INC. 35-1584372 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if Part I the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate contributions to (during year) 2 3 Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor or other impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or pleasure) Preservation of an historically important land area Protection of natural habitat Preservation of certified historic structure Preservation of open space Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year a Total number of conservation easements 2a 2b b Total acreage restricted by conservation easements 2c c Number of conservation easements on a certified historic structure included in (a) d Number of conservation easements included in (c) acquired after 8/17/06 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶ _ _ _ _ _ Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds? Staff or volunteer hours devoted to monitoring, inspecting, and enforcing easements during the year Amount of expenses incurred in monitoring, inspecting, and enforcing easements during the year > \$ Does each conservation easement reported on line 2(d) above satisfy the requirements of section Yes 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

- 1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items.
- b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items
 - (i) Revenues included in Form 990, Part VIII, line 1
 - (ii) Assets included in Form 990, Part X
- 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide ti following amounts required to be reported under SFAS 116 relating to these items
- a Revenues included in Form 990, Part VIII, line 1
- b Assets included in Form 990, Part X

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|-----------------------|-------------|---|---|---|---|---|---|
| \blacktriangleright | \$ _ | _ | _ | _ | _ | _ | _ |
| he | | | | | | | |

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

| <u>Sche</u> | dule D (Form 990) 2008 IAAAA ED | | | | | | 84372 | | | Pag | je 2 |
|-------------|---|-------------------|--------------------------|-----------------------|---|-----------------|---|--------------|-------------|---------------|----------|
| Pa | rt III Organizations Maintainin | ig Collection | ns of Art, H | istorical Tr | easures, | or Other | Similar A | ssets | (contin | ued) | |
| 3 | Using the organization's accession and oth items (check all that apply) | er records, chec | ck any of the fo | ollowing that are | e a signıfica | nt use of its | collection | | | | |
| а | Public exhibition | | I D Loan or | exchange prog | ırams | | | | | | |
| b | H | • | □ - | oxonange prog | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | | | | |
| c | Preservation for future generations | • | | | | | · | | | | |
| 4 | Provide a description of the organization's of Part XIV | collections and | explain how the | ey further the o | rganızatıon' | s exempt pu | ırpose ın | | | | |
| 5 | During the year, did the organization solicit | or receive dona | itions of art, his | storical treasure | es, or other | sımılar | | | V | | _ |
| - Da | assets to be sold to raise funds rather than | | | | | | od "Voc" | | Yes | No | <u> </u> |
| F4 | Trust, Escrow and Custo | | | | | n answei | eu res | lo Fon | 11 990, | | |
| | Part IV, line 9, or reported | | | | | | | | | | |
| 1 a | Is the organization an agent, trustee, custon | dian or other int | ermediary for d | contributions or | otner asse | ts not | | | V | \square | _ |
| | included on Form 990, Part X? | | Ab - 6-11 4 | -1-1- | | | | Ш | Yes | ∐ No |) |
| D | If "Yes," explain the arrangement in Part XI | v and complete | the following t | able | | | | T | Атоил | | _ |
| _ | Danisan halana | | | | | | _ - | ļ | Aillouil | | _ |
| C | • • | | | | | | 1c | | <u> </u> | <u> </u> | _ |
| đ | Additions during the year | | | | | | 1d | | | | |
| 8 | Distributions during the year | | | | | | 1e | | | | - |
| Ţ | Ending balance | | | | | | 1f | | | $\overline{}$ | _ |
| | Did the organization include an amount on | | X, line 21? | | | | | نا | Yes | ∐ No | D |
| | If "Yes," explain the arrangement in Part XI | | -:4: | | .» 4. F | - 000 D- | -4 IV / I: | 40 | | | |
| Pa | ert V Endowment Funds. Com | · | | | 1 | | | | | | |
| _ | | (a) Curre | ent year | (b) Pnor year | (c) Iwo | years back | (d) Three ye | ars back | (e) Fou | r years ba | ICK |
| 1a | | | | | | | | | | | |
| þ | | | | | | | | | <u></u> , | , | |
| C | Investment earnings or losses | | | ···· | | | | | | | |
| d | Grants or scholarships | | <u> </u> | | | | | | : | ••••• | |
| е | Other expenditures for facilities | | | | I | | } | | | | |
| | and programs | | | | | | | ••••• | | | |
| f | Administrative expenses | | | | | | | | | | |
| g | End of year balance | | l | | <u></u> | | | | | | |
| 2 | Provide the estimated percentage of the ye | ar end balance | held as | | | | | | | | |
| а | | | % | | | | | | | | |
| þ | | 6 | | | | | | | | | |
| | Term endowment ▶ % | | | | | | | | | | |
| 3a | Are there endowment funds not in the poss | ession of the or | ganization that | are held and a | administere | d for the | | | 1 | | |
| | organization by. | | | | | | | | | Yes I | No |
| | (i) unrelated organizations | | | | | | | | 3a(i) | | |
| | (ii) related organizations | | | | | | | | 3a(ii) | | |
| b | If "Yes" to 3a(II), are the related organization | ns listed as req | uired on Sched | lule R? | | | | | 3b | | |
| 4 | Describe in Part XIV the intended uses of the | | | | | | | | | | |
| <u>_P</u> a | art VI Investments—Land, Buil | dings, and I | <u>Equipment.</u> | See Form | <u>990, Part</u> | X, line 1 | <u>0. </u> | | | | |
| | Description of investment | 1 '' | r other basis stment) | (b) Cost of basis (of | | (c) De | preciation | | (d) Book | value | |
| 1a | Land | | | | | | | | | | |
| b | Buildings | | | | | | | | | | |
| С | Leasehold improvements | | | | | | | | | | |
| d | Equipment | | | | | | | | | | |
| ө | Other | | | | | | | | | | |
| Tota | I. Add lines 1a-1e (Column (d) should equa | Form 990, Par | t X, column (B) |), line 10(c)) | | | 1 | > | | | |

| conciliation of Chang | | TUTE , IN | IC. | 35-1584 | 372 | Page 4 |
|-----------------------------------|--|--|--|--|--|---|
| Joon omanon or onang | e in Net Assets from | Form 990 to | Finar | ncial Statements | | |
| e (Form 990, Part VIII, column | n (A), line 12) | | | _ | 1 | 632,489 |
| es (Form 990, Part IX, columi | n (A), line 25) | | | | 2 | 670,633 |
| eficit) for the year Subtract lin | e 2 from line 1 | | | | 3 | -38,144 |
| d gains (losses) on investmen | nts | | | | 4 | |
| rices and use of facilities | | | | | 5 | <u> </u> |
| xpenses | | | | | 6 | |
| adjustments | | | | | 7 | |
| ibe in Part XIV) | | | | | 8 | |
| nents (net) Add lines 4-8 | | | | | 9 | |
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| | m 990, Part IX, line 25 | | | | | |
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| · | n 990, Part VIII, line 7b | | 4a | | | |
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| | d gains (losses) on investment rices and use of facilities expenses adjustments abe in Part XIV) ments (net) Add lines 4-8 efficit) for the year per financial econciliation of Revenite, gains, and other support peuded on line 1 but not on Formed gains on investments rices and use of facilities of prior year grants abe in Part XIV) through 2d 2e from line 1 uided on Formed gains on included on Formed gains and 4c. (This state and lines 3 and 4c. (This state and losses per audited final finances and use of facilities and losses per audited final finances and use of facilities gustments and the part XIV) through 2d 2e from line 1 uided on Formed gains and 4c. (This state on Formed gains and 4c. (This state on Formed gains and 4c. (This state on Formed gains and 4c. (This state on Formed gains and 4c. (This state on Formed gains and 4c. (This state on Formed gains and 4c. (This state on Formed gains and 4c. (This state on Formed gains and 4c. 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| Schedule D (Fo | orm 990) 20 | 800 | IAA | AA | EDU | CATI | ON | IN | STI: | CUT. | E, | INC | C. | | | 35- | 158 | 343 | 72 | | | | | Pa | age 5 |
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| Part XIV | Supple | menta | al Infe | orma | ation | (continu | ued) | | _ | | | | | | | | | | | | | | | | |
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SCHEDULE O

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990

▶ Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

2008 Open to Public

Name of the organization

IAAAA EDUCATION INSTITUTE, INC.

Employer identification number 35–1584372

FORM 990, PART VI, LINE 10 - ORGANIZATION'S PROCESS USED TO REVIEW FORM 990

A COPY WAS PROVIDED TO THE GOVERNING BOARD BEFORE FILING

FORM 990, PART VI, LINE 12C - ENFORCEMENT OF CONFLICTS POLICY

CONFLICTS OF INTEREST POLICIES ARE REVIEWED TO MAKE SURE NO CONFLICTS

ARISE. BOARD MEMBERS ARE ASKED TO COMPLETE A DISCLOSURE OF ANY CONFLICTS

OF INTEREST ANNUALLY.

FORM 990, PART VI, LINE 15A - COMPENSATION PROCESS FOR TOP OFFICIAL BOARD DETERMINES COMPENSATION FOR CEO USING WAGE SURVEYS AND COMPARABLE WAGES FOR OTHER LOCAL NOT-FOR-PROFITS.

| Form 88 | 68 (Rev. 4-2009) | | | Page 2 |
|---------------------------|--|-----------|-----------------------|------------------------------|
| • If you | u are filing for an Additional (Not Automatic) 3-Month Extension, complete only Part II and check this box | | | ▶ X |
| Note Or | nly complete Part II if you have already been granted an automatic 3-month extension on a previously filed Form | 8868 | | |
| | u are filing for an Automatic 3-Month Extension, complete only Part I (on page 1) | | | |
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