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**Short Form
Return of Organization Exempt From Income Tax**

2008

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code
(except black lung benefit trust or private foundation)

Sponsoring organizations of donor advised funds and controlling organizations as defined in section 512(b)(13) must file Form 990. All other org- anizations with gross receipts less than \$1,000,000 and total assets less than \$2,500,000 at the end of the year may use this form

The organization may have to use a copy of this return to satisfy state reporting requirements

Department of the Treasury
Internal Revenue Service

Open to Public Inspection

A For the 2008 calendar year, or tax year beginning 7/01, 2008, and ending 6/30, 2009

- B** Check if applicable
- Address change
 - Name change
 - Initial return
 - Termination
 - Amended return
 - Application pending

C

Please use IRS label or print or type. See Specific Instructions.

EAST COUNTY ECONOMIC DEVELOPMENT COUNCIL
1870 CORDELL COURT #202
EL CAJON, CA 92020

D Employer identification number
33-0047997

E Telephone number
(619) 258-3670

F Group Exemption Number

Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

G Accounting method Cash Accrual
Other (specify) ▶

I Website: ▶ www.eastcountyledc.org

H Check if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF).

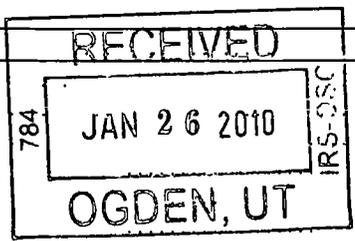
J Organization type (check only one) — 501(c) (6) (insert no) 4947(a)(1) or 527

K Check if the organization is not a section 509(a)(3) supporting organization and its gross receipts are normally not more than \$25,000. A return is not required, but if the organization chooses to file a return, be sure to file a complete return.

L Add lines 5b, 6b, and 7b, to line 9 to determine gross receipts; if \$1,000,000 or more, file Form 990 instead of Form 990-EZ ▶ \$ **882,208.**

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See the instructions for Part I.)

1	Contributions, gifts, grants, and similar amounts received	1	121,700.
2	Program service revenue including government fees and contracts	2	754,910.
3	Membership dues and assessments	3	
4	Investment income	4	5,341.
5a	Gross amount from sale of assets other than inventory	5a	
5b	Less: cost or other basis and sales expenses	5b	
5c	Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a) (att sch)	5c	
6	Special events and activities (complete applicable parts of Schedule G). If any amount is from gaming, check here <input type="checkbox"/>		
6a	Gross revenue (not including \$ _____ of contributions reported on line 1)	6a	
6b	Less: direct expenses other than fundraising expenses	6b	
6c	Net income or (loss) from special events and activities (Subtract line 6b from line 6a)	6c	
7a	Gross sales of inventory, less returns and allowances	7a	
7b	Less: cost of goods sold	7b	
7c	Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a)	7c	
8	Other revenue (describe ▶ <u>See Statement 1</u>)	8	257.
9	Total revenue (add lines 1, 2, 3, 4, 5c, 6c, 7c, and 8)	9	882,208.
10	Grants and similar amounts paid (attach schedule)	10	
11	Benefits paid to or for members	11	
12	Salaries, other compensation, and employee benefits	12	567,886.
13	Professional fees and other payments to independent contractors	13	52,216.
14	Occupancy, rent, utilities, and maintenance	14	72,312.
15	Printing, publications, postage, and shipping	15	321.
16	Other expenses (describe ▶ <u>See Statement 2</u>)	16	118,432.
17	Total expenses (add lines 10 through 16)	17	811,167.
18	Excess or (deficit) for the year (Subtract line 17 from line 9)	18	71,041.
19	Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)	19	561,893.
20	Other changes in net assets or fund balances (attach explanation)	20	
21	Net assets or fund balances at end of year. Combine lines 18 through 20	21	632,934.



Part II Balance Sheets. If Total assets on line 25, column (B) are \$2,500,000 or more, file Form 990 instead of Form 990-EZ

(See the instructions for Part II)

	(A) Beginning of year	(B) End of year
22 Cash, savings, and investments	500,537.	659,636.
23 Land and buildings		
24 Other assets (describe ▶ <u>See Statement 3</u>)	118,894.	39,710.
25 Total assets	619,431.	699,346.
26 Total liabilities (describe ▶ <u>See Statement 4</u>)	57,538.	66,412.
27 Net assets or fund balances (line 27 of column (B) must agree with line 21)	561,893.	632,934.

BAA For Privacy Act and Paperwork Reduction Act Notice, see the instructions for Form 990.

Form 990-EZ (2008)

SCANNED 2010

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Part V Other Information (Note the statement requirement in General Instruction V.)

		Yes	No
33	Did the organization engage in any activity not previously reported to the IRS? If 'Yes,' attach a detailed description of each activity.		X
34	Were any changes made to the organizing or governing documents but not reported to the IRS? If 'Yes,' attach a conformed copy of the changes.		X
35	If the organization had income from business activities, such as those reported on lines 2, 6a, and 7a (among others), but not reported on Form 990-T, attach a statement explaining your reason for not reporting the income on Form 990-T.		
35a	a Did the organization have unrelated business gross income of \$1,000 or more or 6033(e) notice, reporting, and proxy tax requirements?		X
35b	b If 'Yes,' has it filed a tax return on Form 990-T for this year?		
36	Was there a liquidation, dissolution, termination, or substantial contraction during the year? If 'Yes,' complete applicable parts of Schedule N.		X
37a	Enter amount of political expenditures, direct or indirect, as described in the instructions. ▶ 37a 0.		
37b	b Did the organization file Form 1120-POL for this year?		X
38a	Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made in a prior year and still unpaid at the start of the period covered by this return?		X
38b	b If 'Yes,' complete Schedule L, Part II and enter the total amount involved. 38b N/A		
39a	39 501(c)(7) organizations Enter initiation fees and capital contributions included on line 9. 39a N/A		
39b	b Gross receipts, included on line 9, for public use of club facilities. 39b N/A		
40a	501(c)(3) organizations Enter amount of tax imposed on the organization during the year under section 4911 ▶ <u>N/A</u> , section 4912 ▶ <u>N/A</u> , section 4955 ▶ <u>N/A</u> .		
40b	b 501(c)(3) and (4) organizations Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If 'Yes,' complete Schedule L, Part I.		
	c Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958. ▶ 0.		
	d Enter amount of tax on line 40c reimbursed by the organization. ▶ 0.		
40e	e All organizations At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If 'Yes,' complete Form 8886-T.		X
41	List the states with which a copy of this return is filed ▶ <u>CA</u>		

42a The books are in care of ▶ DEANNA WEEKS Telephone no ▶ (619) 258-3670
 Located at ▶ 1870 CORDELL CT #202, EL CAJON, CA ZIP + 4 ▶ 92020

		Yes	No
42b	b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If 'Yes,' enter the name of the foreign country ▶ _____		X
See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of a Foreign Bank and Financial Accounts.			
42c	c At any time during the calendar year, did the organization maintain an office outside of the U S ? If 'Yes,' enter the name of the foreign country. ▶ _____		X

43 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of **Form 1041** – Check here and enter the amount of tax-exempt interest received or accrued during the tax year. ▶ N/A

		Yes	No
44	Did the organization maintain any donor advised funds? If 'Yes,' Form 990 must be completed instead of Form 990-EZ.		X
45	Is any related organization a controlled entity of the organization within the meaning of section 512(b)(13)? If 'Yes,' Form 990 must be completed instead of Form 990-EZ.		X

Part VI Section 501(c)(3) organizations only. All section 501(c)(3) organizations must answer questions 46-49 and complete the tables for lines 50 and 51.

	Yes	No
46 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I.		
47 Did the organization engage in lobbying activities? If 'Yes,' complete Schedule C, Part II		
48 Is the organization operating a school as described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E		
49a Did the organization make any transfers to an exempt non-charitable related organization?		
49b If 'Yes,' was the related organization(s) a section 527 organization?		

50 Complete this table for the five highest compensated employees (other than officers, directors, trustees and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter 'None.'

(a) Name and address of each employee paid more than \$100,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account and other allowances

Total number of other employees paid over \$100,000				

51 Complete this table for the five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter 'None.'

(a) Name and address of each independent contractor paid more than \$100,000	(b) Type of service	(c) Compensation

Total number of other independent contractors receiving over \$100,000		

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer: Deanna Weeks Date: 1-21-10

Type or print name and title: Deanna Weeks President & CEO

Paid Preparer's Use Only

Preparer's signature: Frank A. Quincey Date: 1/19/10 Check if self-employed: Preparer's Identifying Number (See instructions): N/A

Firm's name (or yours if self-employed), address, and ZIP + 4: Frank A. Quincey CPA An Accountancy Corp.
4700 Spring Street STE 202
LA MESA, CA 91942-0273

EIN: N/A Phone no: (619) 589-2555

May the IRS discuss this return with the preparer shown above? See instructions Yes No

BAA Form 990-EZ (2008)

Client ECEDC

EAST COUNTY ECONOMIC DEVELOPMENT COUNCIL

33-0047997

1/09/10

08 44AM

Statement 1
Form 990-EZ, Part I, Line 8
Other Revenue

MISCELLANEOUS REF, ETC.

	\$	257.
Total	\$	<u>257.</u>

Statement 2
Form 990-EZ, Part I, Line 16
Other Expenses

Advertising and Promotion
 Bank chgs and credit card fees
 Business meals
 Community support
 Depreciation
 Direct consultants
 Fees and taxes
 Insurance
 Miscellaneous
 Office Expenses
 Other direct costs
 Subscriptions and memberships
 Travel

	\$	25.
		50.
		302.
		750.
		6,126.
		89,580.
		421.
		7,854.
		75.
		4,569.
		2,077.
		779.
		5,824.
Total	\$	<u>118,432.</u>

Statement 3
Form 990-EZ, Part II, Line 24
Other Assets

Accounts Receivable
 Miscellaneous
 Security Deposit - Rent

	<u>Beginning</u>	<u>Ending</u>
Accounts Receivable	\$ 106,569.	\$ 21,263.
Miscellaneous	8,941.	15,063.
Security Deposit - Rent	3,384.	3,384.
Total	<u>\$ 118,894.</u>	<u>\$ 39,710.</u>

Statement 4
Form 990-EZ, Part II, Line 26
Total Liabilities

Accounts Payable and Accrued Expenses

	<u>Beginning</u>	<u>Ending</u>
Accounts Payable and Accrued Expenses	\$ 57,538.	\$ 66,412.
Total	<u>\$ 57,538.</u>	<u>\$ 66,412.</u>

Client ECEDC

EAST COUNTY ECONOMIC DEVELOPMENT COUNCIL

33-0047997

1/09/10

08:44AM

**Statement 5
Form 990-EZ, Part III
Organization's Primary Exempt Purpose**

This organization exists for the purpose of supporting, helping and promoting the business community of East San Diego County. Its programs and projects all serve to retain and enhance primary employment in the East County; promote business expansion and retention; stimulate investment in the region; facilitate open dialogue among the area's business, government, and education leaders; and foster greater regional cooperation and planning to benefit the entire East County. Its membership is composed of representatives from the business and governmental agencies of this area.

All funds received are directed toward the accomplishment of the above activity. The number of organizations directly benefited was approximately 125. The number of organizations indirectly benefited is unknown, because such benefits fan out in a pyramid fashion in a way that goes beyond the record keeping of this organization.

"Primary Industry News" is a monthly update for East County's Primary Industry companies. Broadcast faxed to approximately 500 East County companies and posted on our web site.

**Statement 6
Form 990-EZ, Part IV
List of Officers, Directors, Trustees, and Key Employees**

<u>Name and Address</u>	<u>Title and Average Hours Per Week Devoted</u>	<u>Compen- sation</u>	<u>Contri- bution to EBP & DC</u>	<u>Expense Account/ Other</u>
DEANNA WEEKS 1870 CORDELL COURT #202 EL CAJON, CA 92020	President/CEO 40.00	\$ 150,033.	\$ 4,492.	\$ 0.
RICK ALEXANDER 2033 CHARON LANE EL CAJON, CA 92019	Director 1.00	0.	0.	0.
TONY AMBROSE 3434 FOURTH AVE SAN DIEGO, CA 92103	Director 1.00	0.	0.	0.
TIMOTHY K. DOWD 4301 PACIFIC HIGHWAY, CODE 02A SAN DIEGO, CA 92110	Director 1.00	0.	0.	0.
KATHY PATOFF 530 B STREET, SUITE 650 SAN DIEGO, CA 92101	Director 1.00	0.	0.	0.
W TIMOTHY HUSHEN-SDSU FOUND 5250 CAMPANILE DRIVE SAN DIEGO, CA 92182	Director 1.00	0.	0.	0.
CLAIRE CARPENTER 131 EAST MAIN STREET, SUITE 20 EL CAJON, CA 92020	2nd Vice-Chair 1.00	0.	0.	0.

Client ECEDC

EAST COUNTY ECONOMIC DEVELOPMENT COUNCIL

33-0047997

1/09/10

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Statement 6 (continued)
Form 990-EZ, Part IV
List of Officers, Directors, Trustees, and Key Employees

Name and Address	Title and Average Hours Per Week Devoted	Compen- sation	Contri- bution to EBP & DC	Expense Account/ Other
ALLEN BOOKER 4301 PACIFIC HIGHWAY, CODE 02 SAN DIEGO, CA 92110	Director 1.00	\$ 0.	\$ 0.	\$ 0.
GARY CLASEN 8238 PARKWAY DRIVE LA MESA, CA 91942	Director 1.00	0.	0.	0.
MARNEY COX 401 B STREET SAN DIEGO, CA 92101	Past Chairman 1.00	0.	0.	0.
ROBIN JENSEN 1810 GILLESPIE WAY #212 EL CAJON, CA 92020	Director 1.00	0.	0.	0.
GENE CHUBB BOX 579 LEMON GROVE, CA 91946	Director 1.00	0.	0.	0.
DIANNE JACOB 1600 PACIFIC HIGHWAY SAN DIEGO, CA 92101	Ex Officio 1.00	0.	0.	0.
BARRY JANTZ 8130 ALLISON AVENUE LA MESA, CA 91941	Chairman 1.00	0.	0.	0.
HERB CAWTHORNE 5000 WILLOWS ROAD ALPINE, CA 91901	Director 1.00	0.	0.	0.
ROBERT J. COLLINS PO BOX 1043 LA MESA, CA 91944	Director 1.00	0.	0.	0.
DANA QUITTNER 8800 GROSSMONT COLLEGE DRIVE EL CAJON, CA 92020	Director 1.00	0.	0.	0.
MIKE CULLY 201 SOUTH MAGNOLIA AVE EL CAJON, CA 92020	Director 1.00	0.	0.	0.
GRAHAM MITCHELL 3232 MAIN STREET LEMON GROVE, CA 91945	Director 1.00	0.	0.	0.

Client ECEDC

EAST COUNTY ECONOMIC DEVELOPMENT COUNCIL

33-0047997

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Statement 6 (continued)
Form 990-EZ, Part IV
List of Officers, Directors, Trustees, and Key Employees

Name and Address	Title and Average Hours Per Week Devoted	Compen- sation	Contri- bution to EBP & DC	Expense Account/ Other
GEORGE GASTIL 3232 MAIN STREET LEMON GROVE, CA 91945	Director 1.00	\$ 0.	\$ 0.	\$ 0.
JOHN W. MINTO 10601 MAGNOLIA AVENUE SANTEE, CA 92071	Director 1.00	0.	0.	0.
DAVID GONZALEZ 10111 RIVERFORD ROAD LAKESIDE, CA 92040	Director 1.00	0.	0.	0.
RON PENNOCK 124 W. MAIN STREET #120 EL CAJON, CA 92021	Director 1.00	0.	0.	0.
BRIAN GRAY 101 W. BROADWAY #1440 SAN DIEGO, CA 92101	1st Vice-Chairm 1.00	0.	0.	0.
ERIC LUND 5005 WILLOWS ROAD, SUITE 221 ALPINE, CA 91901	Director 1.00	0.	0.	0.
KEITH TILL 10601 MAGNOLIA AVENUE SANTEE, CA 92071	Director 1.00	0.	0.	0.
BILL WELLS 200 CIVIC CENTER WAY EL CAJON, CA 92020	Director 1.00	0.	0.	0.
ART MADRID 8130 ALLISON AVENUE LA MESA, CA 91941	Director 1.00	0.	0.	0.
SANDRA L. KERL 8130 ALLISON AVENUE LA MESA, CA 91941	Director 1.00	0.	0.	0.
DON PARENT 104 N JOHNSON AVENUE EL CAJON, CA 92020	Treasurer 1.00	0.	0.	0.
KATHI HENRY 200 E. MAIN STREET EL CAJON, CA 92020	Director 1.00	0.	0.	0.

Client ECEDC

EAST COUNTY ECONOMIC DEVELOPMENT COUNCIL

33-0047997

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Statement 6 (continued)
 Form 990-EZ, Part IV
 List of Officers, Directors, Trustees, and Key Employees

<u>Name and Address</u>	<u>Title and Average Hours Per Week Devoted</u>	<u>Compen- sation</u>	<u>Contri- bution to EBP & DC</u>	<u>Expense Account/ Other</u>
DeANA R. VEBEKE 7811 UNIVERSITY AVENUE LA MESA, CA 91941	Secretary 1.00	\$ 0.	\$ 0.	\$ 0.
SHARON TAYLOR-HUPPERT 350 10TH AVENUE, SUITE 600 SAN DIEGO, CA 92101	Director 1.00	0.	0.	0.
	Total	\$ 150,033.	\$ 4,492.	\$ 0.