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ETSUF 12/15/2009 11 00 AM

Department of the Treasury

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2008 Open to Public Inspection

OMB No 1545-0047

▶ The organization may have to use a copy of this return to satisfy state reporting requirements Internal Revenue Service 6/30/09 /01/08 and ending For the 2008 calendar year, or tax year beginning East Tennessee State University Employer identification number Please Check if applicable C Name of organization use IRS Foundation X Address change label or 23-7092731 Doing Business As Name change print or Number and street (or P O box if mail is not delivered to street address) Room/suite Telephone number type. Initial return See 423-439-5884 P.O. Box 70601 Specific Termination 12,016,007 City or town, state or country, and ZIP + 4 G Gross receipts \$ Instruc-Johnson City TN 37614 Amended return F Name and address of principal officer H(a) is this a group return for Application pending No H(b) Are all affiliates included? If "No," attach a list (see instructions) X 501(c) Tax-exempt status ◀ (insert no) 4947(a)(1) or 527 Website: ▶ NA H(c) Group exemption number ▶ X Other ▶ Foundation Year of formation 1977 M State of legal domicile TN Type of organization Corporation Association Part I Summary 1 Briefly describe the organization's mission or most significant activities To provide support for East Tennessee State University 201 Governance and its students. Check this box I if the organization discontinued its operations or disposed of more than 25% of its assets 37 Number of voting members of the governing body (Part VI, line 1a) 37 Number of independent voting members of the governing body (Part VI, line 1b) 0 5 Total number of employees (Part V, line 2a) 45 6 Total number of volunteers (estimate if necessary) 7a Total gross unrelated business revenue from Part VIII, line 12, column (C) Net unrelated business taxable income from Form 990-T, line 34 Revenue COL Prior Year **Current Year** 7,124,815 6,868,377 Contributions and grants (Part VIII, line 1h) Program service revenue (Part VIII, line 2g) 1,611,385 7,540,310 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 14,665,125 8,479,762 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 5,407,067 4,712,498 Grants and similar amounts paid (Part IX, column (A), lines 1-3) Benefits paid to or for members (Part IX, column (A), line 4) 1,320 7,418 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) b Total fundraising expenses (Part IX, column (D), line 25) 1,662,417 1,432,966 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) 7,076,902 6,146,784 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 7,588,223 2,332,978 EIVED 19 Revenue less expenses Subtract line 18 from line 12 Beginning of Year End of Year Assets or 67,898,818 56,903,496 20 Total assets (Part X, line 16) DEC 3 0 2009 162,533 58,910 21 Total liabilities (Part X, line 26) 56,844,586 67,736,285 22 Net assets or fund balances Subtract line 21 from line Part II Signature Block Under penalties of perjury, I declare that I have examined this return including and belief, it return correct, and corrects and corrects. panyling schedules and statements, and to the best of my knowledge true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 23 Sign Here Signature of officer Chief Financel Type or print name and title Preparer's identifying number Check if (see instructions) Paid signature 12/15/09 P00234825 employed Preparer's 62-1690032 Rodefer Moss & Co, EIN **Use Only** Firm's name (or yours 433 East Center Street if self-employed). address, and ZIP + 4 423-246-4062 Kingsport, TN

May the IRS discuss this return with the preparer shown above? (see instructions)

DAA For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions.

Form 990 (2008) 916-18,19

Yes No

) (Revenue \$

6, 146, 784 (Must equal Part IX, Line 25, column (B))

Form 990 (2008)

(Expenses \$

4e Total program service expenses

4d Other program services (Describe in Schedule O)

including grants of \$

	art IV Checklist of Required Schedules		Yes	No
1	is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"	Γ_	162	NO
•	complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	1
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to	-	T	
	candidates for public office? If "Yes," complete Schedule C, Part I	3		x
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete	<u> </u>		
•	Schedule C, Part II	4		x
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e)			1
•	notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5	1	
6	Did the organization maintain any donor advised funds or any accounts where donors have the right to			
•	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete			
	Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
•	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"		1	
	complete Schedule D, Part III	8	1	X
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part		İ	
	X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes,"			İ
	complete Schedule D, Part IV	9	ł	x
10	Did the organization hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	х	
11	Did the organization report an amount in Part X, lines 10, 12, 13, 15, or 25? If "Yes," complete Schedule D,		<u> </u>	
••	Parts VI, VII, IX, or X as applicable	11	x	1
12	Did the organization receive an audited financial statement for the year for which it is completing this return			-
-	that was prepared in accordance with GAAP? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12	х	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Х
14a	Did the organization maintain an office, employees, or agents outside of the U.S.?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising,			
-	business, and program service activities outside the U S ? If "Yes," complete Schedule F, Part I	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any			
	organization or entity located outside the United States? If "Yes," complete Schedule F, Part II	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance			
	to individuals located outside the United States? If "Yes," complete Schedule F, Part III	16	ĺ	х
17	Did the organization report more than \$15,000 on Part IX, column (A), line 11e? If "Yes," complete Schedule G, Part I	17		х
18	Did the organization report more than \$15,000 total on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		х
19	Did the organization report more than \$15,000 on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		х
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		х
21	Did the organization report more than \$5,000 on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Х	
22	Did the organization report more than \$5,000 on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	х	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5? If "Yes," complete			
23	Schedule J	23	x	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than			
240	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions	ł		
	24b–24d and complete Schedule K. If "No," go to question 25	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
C	Did the organization maintain an escrow account other than a refunding escrow at any time during the year			
·	to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction			-
230	with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Did the organization become aware that it had engaged in an excess benefit transaction with a disqualified	1-50		-
U	person from a prior year? If "Yes," complete Schedule L, Part I	25b		X
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or	200		
	disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, or			
	Did the diganization provide a grant or other assistance to an onicer, director, trustee, key employee, or	ſ i	- 1	

substantial contributor, or to a person related to such an individual? If "Yes," complete Schedule L, Part III

Checklist of Required Schedules (continued) Yes No 28 During the tax year, did any person who is a current or former officer, director, trustee, or key employee Have a direct business relationship with the organization (other than as an officer, director, trustee, or employee), or an indirect business relationship through ownership of more than 35% in another entity (individually or collectively with other person(s) listed in Part VII, Section A)? If "Yes," complete Schedule L, X 28a Part IV Have a family member who had a direct or indirect business relationship with the organization? If "Yes," X complete Schedule L, Part IV 28b Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a X 28c professional corporation) doing business with the organization? If "Yes," complete Schedule L, Part IV X 29 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 29 30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified X conservation contributions? If "Yes," complete Schedule M 30 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, 31 X 31 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete X 32

32 Schedule N, Part II

33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, 34 III, IV, and V, line 1

35 Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related 36 organization? If "Yes," complete Schedule R, Part V, line 2

Did the organization conduct more than 5% of its activities through an entity that is not a related organization 37 and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part

Form 990 (2008)

X

X

X

X

X

33

34

35

36

P	art V Statements Regarding Other IRS Filings and Tax Compliance						
						Yes	No
1a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of	1					
	U.S. Information Returns. Enter -0- if not applicable	1a	64				
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable	1b	0				
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable	ortable		1			
	gaming (gambling) winnings to prize winners?		,		1c	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax						
	Statements, filed for the calendar year ending with or within the year covered by this return	2a	0				
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns	37		<u> </u>	2b		<u> </u>
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see						l
	instructions)						I
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered	by		-			ļ
	this return?			L.	<u>3a</u>		X
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O			<u>_</u>	3b		<u> </u>
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other ac	thority		İ			l
	over, a financial account in a foreign country (such as a bank account, securities account, or other final	ncial					
	account)?			<u> </u>	4a		X
b	,,,,,			1			
	See the instructions for exceptions and filing requirements for Form TD F 90-22 1, Report of Foreign B	ank					•
	and Financial Accounts			•			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			<u> </u>	5a		X
Ь	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction	n?		<u> </u>	5b		X
С	If "Yes," to question 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity						
	Regarding Prohibited Tax Shelter Transaction?			<u> </u>	5c		35
6a	Did the organization solicit any contributions that were not tax deductible?			<u> </u>	6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions	s or					
	gifts were not tax deductible?			<u> </u>	6b		<u> </u>
7	Organizations that may receive deductible contributions under section 170(c).						İ
а	Did the organization provide goods or services in exchange for any quid pro quo contribution of more the	an			_	v	ĺ
	\$75?			 	7a	X	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?			<u> </u>	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was			1.	.	1	x
	required to file Form 8282?	ا ۔۔ ا		<u> </u>	7с		
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d					
е	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a per-	sonai		1.	,	İ	X
	benefit contract?	2		_	7e		X
1	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract	,			7f		X
g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required? For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C a	•		<u> </u>	7g		
h		3		-	7h	ł	X
8	required? Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds and sec	lion		<u> </u>			
Ü	509(a)(3) supporting organizations. Did the supporting organization, or a fund maintained by a spons			ŀ		1	
	organization, have excess business holdings at any time during the year?	og		i ,	8	Ī	X
9	Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds.				_	1	
a	Did the organization make any taxable distributions under section 4966?	•		وا	a	Ī	X
ь	Did the organization make a distribution to a donor, donor advisor, or related person?			_	ь		X
10	Section 501(c)(7) organizations. Enter.						
a	Initiation fees and capital contributions included on Part VIII, line 12	10a		į		I	
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				1	
11	Section 501(c)(12) organizations. Enter					ļ	
а	Gross income from members or shareholders	11a				- 1	
b	Gross income from other sources (Do not net amounts due or paid to other sources against					1	
	amounts due or received from them)	11b				I	
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1	0412		12	2a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b			T		

Governance, Management, and Disclosure (Sections A, B, and C request information about policies not Part VI required by the Internal Revenue Code.)

Sec	ction A. Governing Body and Management						
<u> </u>	Ctoff A. Governing body and management					Yes	No
	For each "Yes" response to lines 2-7b below, and for a "No" response to lines 8 or 9b below, describe the	е				1.55	
	circumstances, processes, or changes in Schedule O See instructions						
1a	Enter the number of voting members of the governing body	1a	37				
b	Enter the number of voting members that are independent	1b	37		7		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship wi	th			7		
	any other officer, director, trustee, or key employee?				2]	х
3	Did the organization delegate control over management duties customarily performed by or under the dir	ect					
	supervision of officers, directors or trustees, or key employees to a management company or other person	n?			3		X
4	Did the organization make any significant changes to its organizational documents since the prior Form 9	90 was	s filed?		4		X
5	Did the organization become aware during the year of a material diversion of the organization's assets?				5_		X
6	Does the organization have members or stockholders?				6		X
7a	Does the organization have members, stockholders, or other persons who may elect one or more members	ers					
	of the governing body?				7a		X
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons	?			7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during	g					
	the year by the following						
а	The governing body?				8a	X	
b	Each committee with authority to act on behalf of the governing body?				8b	X	
9a	Does the organization have local chapters, branches, or affiliates?				9a		X
b	If "Yes," does the organization have written policies and procedures governing the activities of such chap	ters,					
	affiliates, and branches to ensure their operations are consistent with those of the organization?				9b		
10	Was a copy of the Form 990 provided to the organization's governing body before it was filed? All organization	ations					
	must describe in Schedule O the process, if any, the organization uses to review the Form 990				10	X	
11	Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reach	ed at					
	the organization's mailing address? If "Yes," provide the names and addresses in Schedule O				11		<u> </u>
Sec	tion B. Policies						
						Yes	No
I2a	Does the organization have a written conflict of interest policy? If "No," go to line 13				12a	X	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could gr	ve					
	rise to conflicts?				12b	X	
С	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"	•					
	describe in Schedule O how this is done				12c	X	
13	Does the organization have a written whistleblower policy?				13	X	
4	Does the organization have a written document retention and destruction policy?				14	Х	
5	Did the process for determining compensation of the following persons include a review and approval by						
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and de	cision				Ī	
а	The organization's CEO, Executive Director, or top management official?				15a		<u>X</u>
b	Other officers or key employees of the organization?				15b		X
	Describe the process in Schedule O (see instructions)					I	
6a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement					ŧ	v
	with a taxable entity during the year?				16a		<u>X</u>
þ	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate					I	
	its participation in joint venture arrangements under applicable federal tax law, and taken steps to safegua	ara				ŧ	
	the organization's exempt status with respect to such arrangements?				16b		
	tion C. Disclosure						
7	List the states with which a copy of this Form 990 is required to be filed TN Section 6104 security and appropriate to make the Form 1003 (section 6104 feedback) 900 and 900 T (504	(0)(3)0	anh.\				
8	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501	(C)(3)S	orny)				
	available for public inspection. Indicate how you make these available. Check all that apply Own website. Another's website. X Upon request.						
۵		nt of int	araet				
9	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict	y oi iui	erest				
0	policy, and financial statements available to the public State the name, physical address, and telephone number of the person who possesses the books and rec	orde e	if the				
J	organization Dr. David Collins P.O. Box 706						
Jr			7614	423	-43	9 - 58	384
						'	

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Use Schedule J-2 if additional space is needed
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees. Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if the org (A) Name and Title	(B) Average	Pos	ition (C) call t	hat ap	nlv)	(D) Reportable	(E) Reportable	(F) Estimated
Name and Title	hours per week	or director	_	Officer		Highest compensated employee		compensation from the organization (W-2/1099-MISC)	compensation from related organizations (W-2/1099-MISC)	amount of other compensation from the organization and related organizations
Dr. Paul Sta	nton	1	}							
Board Member	3 3 .	X	_		ļ	-		0	255,676	0
Dr. David Co	llins								177 022	0
Board Member Dr. Richard	Manahan	X	\vdash					0	177,033	<u> </u>
Bd. President	Mananan	1		x				o	168,037	0
See Exhibit	Δ		-	^					100,037	
List of BOD	•							0	0	0
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Name	(A) and title	(B) Average			chec	,	•		(D) Reportable compensation	(E) Reportable	Estir	F) nated unt of	
		hours per week	or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	compensation from the organization (W-2/1099-MISC)	compensation from related organizations (W-2/1099-MISC)	ot compe fron organ and r	unt or her nsation n the ization elated zations	
 													
_											:		
	1												
		<u> </u>											
										600 746		_	
	umber of indiv	iduals (including those in 1	a) wh	o re	ceive	ed m		han :	\$100,000 in reportable com	600,746 pensation from the			
											F	Yes	No
employ For an	vee on line 1a? y individual liste	If "Yes," complete Schedued on line 1a, is the sum of	ile J f f repo	or su	ıch ır e co	ndivid mpe	dual nsatı	on a	e, or highest compensated and other compensation from		3		х
individe	ual y person listed	on line 1a receive or accru	ie cor	nper	nsatio	on fro	om a	ny u		ch	4	х	<u> </u>
	s rendered to the series of th	the organization? If "Yes," a	comp	lete	Sche	dule	J fo	r suc	h person		5	<u> </u>	X
1 Comple		r your five highest comper le organization	sate	d ind	epen	dent	con	tract	ors that received more than				
_		(A) Name and business address					_		Description	(B) on of services	c	(C) ompensa	ition
							_	_					
	<u>.</u>						\dashv						
							-				-		
	· ·	endent contractors (includ	ing th	ose	ın 1)	who	rece	ived	more than \$100,000 in				·····
comper NA	nsation from the	e organization >									Form	990	(2008

P	art 1	/jii State	ment of Rev	<u>renue</u>		·	1 (2)	T		
							(Å) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
23 4	1a	Federated car	mpaigns	1a	••••••		· · · · · · · · · · · · · · · · · · ·	i i i i i i i i i i i i i i i i i i i		012, 010, 01 014
Program Service Revenue Contributions, gifts, grants	ь	Membership o	. •	1b						
g E	c	Fundraising e		1c						•
jifts	ا	Related organ		1d						
S,E	ء ا	Government grants		1e		~~~~~				
ion		All other contribution						1		
P E			s not included above	16	6.8	68,377		1		
a tr	۱ ,	Noncash contribute	ons included in lines 1			72,424		1		
Se	h	Total. Add line		u-11 ψ	•	, _ , .	6,868,377			
<u>•</u>	<u> </u>	7014177144				Busn. Code				
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Zev	ь									
<u>8</u>	c									
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gra	,	All other progr	am service reve	nue						
Po	<u>`</u> ا	Total. Add line		uc						· · · · · · · · · · · · · · · · · · ·
	3		come (including	dıvıden	de interest	and				-
		other similar a		dividen	us, interest	, and	1,718,770			1,718,770
	4		nvestment of tax	-evemr	at bond are	reeds -	2,,20,,,0			27,1207,110
	5	Royalties	investment or ta	CACITIE	n bond pro	- CCC03	-			
		Noyallies	(i) Real		(n) Pe	ersonal				
	6a	Gross Rents	(77.132.		(.,,					
	b	Less rental exps								
	C	Rental inc or (loss)								
	d	Net rental inco					İ		1	:
		Gross amount from	(i) Securiti	es	(u)	Other				
		sales of assets other than inventory	0 773		 	655,444				
	h	Less cost or other		,		,				
	-	basis & sales exps	3,488	.245	1	48,000				
	c	Gain or (loss)		,829	 	607,444				
		Net gain or (los		,	l	•	-107,385	615,942	Ī	-723,327
		-	oo, om fundraising eve	ents			20,700	0.10,7.1		,
9		(not including \$	on tanonaloung or a							
<u> </u>			eported on line 1c	,						
8		See Part IV, line		a					1	
9	b	Less direct ex		ь						
Other Reven			(loss) from fund	- (events	▶			Ī	
-			om gaming activitie	· · ·		-				
	-	See Part IV, line		a					1	
	ь	Less direct ex		ь			1		I	
ĺ			(loss) from gam	ing activ	vities	▶				
		Gross sales of	=	[
İ		returns and allo		a			I		Ī	
ı	ь	Less cost of go		ь			1		1	
- 1		_	(loss) from sale:	s of inve	entory	▶	Ī	1	Ī	
1			ellaneous Revenue			Busn Code	· · · · · · · · · · · · · · · · · · ·			, ,
Ī	11a						Ť	İ	Ť	
	b						-			
	С				F					
	d	All other revenu	ıe		F					
-		Total. Add lines			_	•				
			. Add lines 1h,	2g, 3, 4.	5, 6d, 7d.	8c,				
		9c, 10c, and 11				•	8,479,762	615,942	o	995,443

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

	All other organizations must	<u></u>			· ·
	o not include amounts reported on lines 6b, o, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the U.S. See Part IV, line 21	3,024,913	3,024,913		
2	Grants and other assistance to individuals in				
	the U.S. See Part IV, line 22	1,687,585	1,687,585		
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				‡
	U.S. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,		1	_	
	trustees, and key employees		1		
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7					
8	Pension plan contributions (include section 401(k)				
	and section 403(b) employer contributions)				
9	Other employee benefits	1,320	1,320		
0	Payroll taxes				
1	Fees for services (non-employees)				
а	Management				
ь	Legal	1,500	1,500		
С	Accounting				
d	Lobbying				- 11 - 1
е	Professional fundraising services See Part IV, line 17				
f	Investment management fees				
g	Other				
2	Advertising and promotion				
3	Office expenses				
4	Information technology				
5	Royalties				
6	Occupancy				
7	Travel	422,572	422,572		
8	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
9	Conferences, conventions, and meetings				
0	Interest				<u>. </u>
1	Payments to affiliates				
2	Depreciation, depletion, and amortization	2,950	2,950		
3	Insurance				
4	Other expenses Itemize expenses not				
	covered above (Expenses grouped together				
	and labeled miscellaneous may not exceed				
	5% of total expenses shown on line 25 below)				······································
а	Administrative Services	324,849	324,849		<u></u>
þ	Consulting	164,336	164,336		
C	Maintenance Contracts	103,950	103,950		
d	Dues & Subscriptions	90,149	90,149		
9	Supplies	87,804	87,804		
f -	All other expenses	234,856	234,856		
<u> </u>	Total functional expenses. Add lines 1 through 24f	6,146,784	6,146,784		
Þ	Joint Costs. Check here ► if following SOP 98-2 Complete this line only if the				
	organization reported in column (B) joint costs				
	from a combined educational campaign and fundraising solicitation				
	.cc.c.ong conortation				

P	art)	(Balance Sheet							
		•			(A)			3)	
	,				Beginning of year		End o	f year	
	1	Cash—non-interest bearing			19,510		<u> </u>		
	2	Savings and temporary cash investments		_	3,632,435				117
	3	Pledges and grants receivable, net		<u> </u>	3,819,584	3	2,7	34,	567
	4	Accounts receivable, net		<u> </u>		4			
	5	Receivables from current and former officers, directors, tru	ustees,	key			j		
	1	employees, or other related parties. Complete Part II of Sc	hedule	:L		_5_	ļ		
	6	Receivables from other disqualified persons (as defined un	nder se	ection			Ī		
		4958(f)(1)) and persons described in section 4958(c)(3)(B)) Com	plete			•		
		Part II of Schedule L				_6_			
ß	7	Notes and loans receivable, net				7			
Assets	8	Inventories for sale or use				8			
Ass	9	Prepaid expenses and deferred charges				9			
•	10a		10a	309,686					
	ь	Less accumulated depreciation Complete					ł		
		Part VI of Schedule D	10b	59,000	588,519	10c	2	50,	686
	11	Investments—publicly traded securities			59,124,061	11	47,9	37,	396
	12	Investments—other securities See Part IV, line 11		Ī		12			
	13	Investments—program-related See Part IV, line 11		Ī		13			
	14	Intangible assets			- 12	14	1		
	15	Other assets See Part IV, line 11			714,709	15	7	30,	730
	16	Total assets. Add lines 1 through 15 (must equal line 34)			67,898,818		56,9		
	17	Accounts payable and accrued expenses			162,533	17			910
	18	Grants payable				18			
	19	Deferred revenue				19			
	20	Tax-exempt bond liabilities				20			
တ္ဆ	21	Escrow account liability Complete Part IV of Schedule D				21			
Liabilities	22	Payables to current and former officers, directors, trustees	kev	Ī					
Ε		employees, highest compensated employees, and disquali							
_ia		persons Complete Part II of Schedule L	lica			22	Ī		
_	23	Secured mortgages and notes payable to unrelated third pa	artice	<u> </u>		23			
		Unsecured notes and loans payable to difference till a pro-	ai lies	<u></u>		24			
	24	• •		-		25		-	
	25	Other liabilities Complete Part X of Schedule D		}	162,533	26		58.	910
-	26	Total liabilities. Add lines 17 through 25 Organizations that follow SFAS 117, check here ▶ X	and		102,333	-20			
Ses		_	aiiu						
	27	complete lines 27 through 29, and lines 33 and 34.		į	1,729,002	27	-1,5	12.	346
<u> </u>	27	Unrestricted net assets		 	13,174,711	28	14,8		
	28	Temporarily restricted net assets		-	52,832,572	29	43,5		
Assets or Fund Balan	29	Permanently restricted net assets	. [1	32,032,372	25	13,3	<u> </u>	000
띠		Organizations that do not follow SFAS 117, check here		J		1			
٥	•	and complete lines 30 through 34.			Î	20			
ಜ್ಞ		Capital stock or trust principal, or current funds		 -		30			
28		Paid-in or capital surplus, or land, building, or equipment fu			· · · · · · · · · · · · · · · · · · ·	31			
₹		Retained earnings, endowment, accumulated income, or of	iner tui	nas -	67,736,285		56,8	44	586
Net	33	Total net assets or fund balances		-		33	56,9		
		Total liabilities and net assets/fund balances			67,898,818	34	30,3	03,	730
Pa	irt X	Financial Statements and Reporting			 		· · · · · · · · · · · · · · · · · · ·		T
_				▼ A □ O#			F	Yes	No
1				X Accrual Oth			3.		х
2a		re the organization's financial statements compiled or review			•		2a	x	-
b		re the organization's financial statements audited by an inde			waraight of		_2b_		
С		es" to lines 2a or 2b, does the organization have a committee						x	
•		audit, review, or compilation of its financial statements and		·			2c		\vdash
зa		a result of a federal award, was the organization required to	underg	yo an addit of addits as set I	Oral III		20		x
		Single Audit Act and OMB Circular A-133?	?				3a 3b		-
<u> 0</u>	11 "Y	es," did the organization undergo the required audit or audit	51	· · · · · · · · · · · · · · · · · · ·			<u> </u>		

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

To be completed by all section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Reason for Public Charity Status (All organizations must complete this part.) (see instructions)

OMB No 1545-0047 2008

Open to Public

Department of the Treasury Internal Revenue Service Name of the organization

Part I

East Tennessee State University Foundation

Employer identification number 23-7092731

The	orga	nization is not	a private foundation because	e it is (Please check only one or	ganization	1)										
1	\Box	A church, co	envention of churches, or asse	ociation of churches described in	section '	170(b)(1)(A)(i).									
2	П	A school des	scribed in section 170(b)(1)(A)(ii). (Attach Schedule E)												
3	П	A hospital or	a cooperative hospital service	e organization described in sect	ion 170(b)(1)(A)(iii). (Attact	n Schedi	ule H)							
4	П	**	•	in conjunction with a hospital de						he hosp	utal's name,					
-		city, and stat								•						
5	X	•		f a college or university owned o	r operated	l by a gove	emment	al unit de	escribed	l in						
	تت	•	(b)(1)(A)(iv). (Complete Part	•		-, - 3										
6				overnmental unit described in se	ction 170	(b)/1\/ A \/\	Λ.									
7	Н			ubstantial part of its support from			•	n the de	neral n	ıblic						
•	ш	=			ii a goveii	iinentai ui	00.	ii iiic gc	incrai pi	20110						
_	\Box		section 170(b)(1)(A)(vi). (Co		1.											
8	Н	-		70(b)(1)(A)(vi). (Complete Part I						d aross						
9	Ш) more than 33 1/3 % of its supp												
				pt functions—subject to certain e												
			*	d unrelated business taxable inc			11 tax) f	rom bus	inesses							
			_	, 1975 See section 509(a)(2). (
10	Н	_	•	xclusively to test for public safety	=											
11	Ш			xclusively for the benefit of, to pe												
				d organizations described in sec						tion						
		509(a)(3). Ch	neck the box that describes th	e type of supporting organization			s 11e thr									
	_	а 📙 Туре		c Type III—Functions			d		e III–Ot	her						
е	\Box	By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section														
		persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)														
		509(a)(1) or section 509(a)(2)														
f		If the organization received a written determination from the IRS that it is a Type II, Type III, or Type III supporting														
		organization, check this box														
g		Since August	t 17, 2006, has the organizati	on accepted any gift or contributi	ion from a	ny of the										
		following per	rsons?													
		(i) A persor	n who directly or indirectly cor	ntrols, either alone or together wi	th person	s describe	d in (ii)					Yes	No			
		and (III) I	below, the governing body of	the supported organization?							11g(ı)	<u> </u>				
		(ii) A family	member of a person describe	ed in (i) above?							11g(u)	L				
		(iii) A 35% c	ontrolled entity of a person de	escribed in (i) or (ii) above?							11g(ui)		<u> </u>			
h		Provide the f	ollowing information about th	e organizations the organization	supports											
	lama	of supported	(ii) EIN	(iii) Type of organization	T	organization	(v) Did v	ou notify	(vi)	Is the	(vii) Am	ount of				
(1)		inization	(11) E.IN	(described on lines 1–9	1	sted in your		nization in	organizat		supp					
	•			above or IRC section	governing	document?	col (i)	-		zed in the						
				(see instructions))		1		port?	-	Ş?						
					Yes	No	Yes	No	Yes	No						
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more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the

Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization

Schedule A (Form 990 or 990-EZ) 2008

Section C. Computation of Public Support Percentage 15 Public support percentage for 2008 (line 8, column (f) divided by line 13, column (f)) Public support percentage from 2007 Schedule A, Part IV-A, line 27g Section D. Computation of Investment Income Percentage Investment income percentage for 2008 (line 10c, column (f) divided by line 13, column (f)) 17 17 18 Investment income percentage from 2007 Schedule A, Part IV-A, line 27h % 18 19a 33 1/3 % support tests—2008. If the organization did not check the box on line 14, and line 15 is more than 33 1/3 %, and line 17 is not more than 33 1/3 %, check this box and stop here. The organization qualifies as a publicly supported organization 33 1/3 % support tests—2007. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3 %, check this box and stop here. The organization qualifies as a publicly supported organization Private foundation. If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions Schedule A (Form 990 or 990-EZ) 2008

Schedule A (Form 990 or 990-EZ) 2008 East Tennessee State University 23-7092731

Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Provide any other additional information. (see instructions)

SCHEDULE D

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Attach to Form 990. To be completed by organizations that answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

OMB No 1545-0047
2008
Open to Public

Inspection

Employer identification number Name of the organization East Tennessee State University 23-7092731 Foundation Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if Part I the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year 1 Aggregate contributions to (during year) Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised Yes funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor or other impermissible private benefit? Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of an historically important land area Preservation of land for public use (e.g., recreation or pleasure) Preservation of certified historic structure Protection of natural habitat Preservation of open space Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year 2a a Total number of conservation easements 2b Total acreage restricted by conservation easements 2c c Number of conservation easements on a certified historic structure included in (a) 2d d Number of conservation easements included in (c) acquired after 8/17/06 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year
_ _ _ _ _ Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds? Staff or volunteer hours devoted to monitoring, inspecting, and enforcing easements during the year Amount of expenses incurred in monitoring, inspecting, and enforcing easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section Yes No 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" to Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenues included in Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items Revenues included in Form 990, Part VIII, line 1 b Assets included in Form 990, Part X

308,486

Schedule D (Form 990) 2008

249,486

250,686

59,000

e Other

Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c))

(c) Method of valuation Cost or end-of-year market value (c) Method of valuation Cost or end-of-year market value
Cost or end-of-year market value (c) Method of valuation
(c) Method of valuation
• •
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• •
• •
(h) Parti value
(b) Book value
<u> </u>

che	dule D (Form 990) 2008 East Tennessee State University 23-709273	1	Page 4
Pa	rt XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements		
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1_	8,479,762
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	6,146,784
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	2,332,978
4	Net unrealized gains (losses) on investments	4	-13,224,678
5	Donated services and use of facilities	5	
6	Investment expenses	6_	
7	Prior period adjustments	7_	·
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4-8	9	-13,224,678
0	Excess or (deficit) for the year per financial statements. Combine lines 3 and 9	10	-10,891,700
Pa	rt XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Ret		4 544 016
1	Total revenue, gains, and other support per audited financial statements	1	-4,744,916
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments 2a -13,224,678		
b	Donated services and use of facilities 2b		
С	Recovenes of prior year grants		
d	Other (Describe in Part XIV)		4
е	Add lines 2a through 2d	2е	-13,224,678
3	Subtract line 2e from line 1	3	8,479,762
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b		
b	Other (Describe in Part XIV)		
С	Add lines 4a and 4b	4c	
5	Total revenue Add lines 3 and 4c. (This should equal Form 990, Part 1, line 12)	5	8,479,762
Pa	rt XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per R	eturn	1
1	Total expenses and losses per audited financial statements	1	6,146,784
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities 2a		
b	Prior year adjustments 2b		
С	Losses reported on Form 990, Part IX, line 25		
d	Other (Describe in Part XIV)		
е	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	6,146,784
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b		
b	Other (Describe in Part XIV)		
С	Add lines 4a and 4b	4c	
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	6,146,784
>ai	t XIV Supplemental Information		
mp	lete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b		
d 2i	p, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b		
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Sch	art	XI\	1	Sup	ople	eme	enta	al li	nfo	rma	atio	n (d	conti	nuec) (t																						•
					-																												-				•
_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_		_	_	_	_	_	_	_	_	_	_	_				_	_	_	_	-		-
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CHEDU	orm 99
SCHEDU	Form 99

Grants and Other Assistance to Organizations, Governments, and Individuals in the U.S.

OMB No 1545-0047

Open to Public Inspection **Employer Identification number** 23-7092731 ► Complete if the organization answered "Yes," on Form 990, Part IV, lines 21 or 22. ▶ Attach to Form 990. East Tennessee State University Foundation Department of the Treasury Internal Revenue Service Name of the organization

General Information on Grants and Assistance

Parti

1 Does the organization maintain records to substantiate the amount of the grants or assistance, and the selection criteria used to award the grants or assistance? 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Complete if the organization answered "Yes" on Part II Grants and Other Assistance to Governments and Organizations in the United States.	e amount of the grance?	nts or assist ant funds in d Organi	tance, the grantees' elig the United States zations in the Uni	ibility for the grants or a	assistance, and	mization answ	X Yes No
	ecipient that rec) if additional sp	seived more tha	ore than \$5,000. Ceded	Sheck this box if n	o one recipient	t received mor	e than \$5,000. Use
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of	(h) Purpose of grant or assistance
East Tennessee State University 807 University Parkway				ļ			and the second s
Johnson City TN 37614	62-6021046	(3)	2,450,315	574,598	FMV	Equipment	Education materials
				- 70,			
						1	
	į						
		İ					
2 Enter total number of section 501(c)(3) and government organizations3 Enter total number of other organizations	organizations						17

Schedule I (Form 990) 2008

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. DAA

23-7092731

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Schedule | (Form 990) 2008 East Tennessee State University

IN / 20 - 1 - 2027 2 - 1 - 20 - 3

Part III

Use Schedule I-1 (Form 990) if additional space is needed

9)	(a) Type of grant or assistance	(b) Number of	(c) Amount of	(d) Amount of	(e) Method of valuation (book,	(f) Description of non-cash assistance
		recipients	cash grant	non-cash assistance	FMV, appraisal, other)	:
Schola	Scholarships to ETSU	728	1,687,585		FMV	
:						
Part IV	Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.	complete this part to pr	rovide the information	n required in Part I, li	ne 2, and any other addition	nal information.

Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. and to relationship allows for the two Organizations to communicate needs The Foundation provides financial support to East Tennessee State Funds The close Grant - Procedures for Monitoring the Use of University for the University's educational purposes. Part I, Line 2

Part IV - Additional Information

monitor the use of the assistance provided by the Foundation.

A list of recipients is on file at East Tennessee State University and is All students receiving scholarships are All recipients are selected on an equal, objectively determinable basis. available upon request.

Schedule I (Form 990) 2008

Schedule (Form 990) 2008 East Tennessee State University 23-7092731

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.

Use Schedule I-1 (Form 990) if additional space is needed.

(a	(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, EMV, appraisal other)	(e) Method of valuation (book, FMV appraisal other)
Part IV	Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.	omplete this part to pi	rovide the informatio	in required in Part I, li	ne 2, and any other addition	nal information.

judged worthy based on academic, financial need and similar standards.

Schedule I (Form 990) 2008

SCHEDULE J

(Form 990)

Part I

Department of the Treasury Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Attach to Form 990. To be completed by organizations that answered "Yes" to Form 990, Part IV, line 23.

OMB No 1545-0047

2008

Open To Public Inspection

Name of the organization East Tennessee State University

Foundation

Questions Regarding Compensation

Employer identification number 23-7092731

			Yes	No
1a	1a Check the appropriate box(es) if the organization provided any of the following to or for a person	listed in Form		
	990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding the	nese items		
	First-class or charter travel X Housing allowance or reside	ence for personal use		l
	Travel for companions Payments for business use	· • • • • • • • • • • • • • • • • • • •		1
	Tax indemnification and gross-up payments X Health or social club dues o	•		Ī
	X Discretionary spending account Personal services (e.g., mai			
h	b If line 1a is checked, did the organization follow a written policy regarding payment or reimbursem	nent or		
_	provision of all of the expenses described above? If "No," complete Part III to explain	1b	X	Ī
2				
-	officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line		x	
	Silicolo, alloctors, trastees, and the Observedants billocist, regularing the north discolor in inte			
3	Indicate which, if any, of the following the organization uses to establish the compensation of the	•		
Ū	organization's CEO/Executive Director Check all that apply	[
	Compensation committee Written employment contract	et .		
	Independent compensation consultant Compensation survey or stu			
	Form 990 of other organizations Approval by the board or con	Ŧ.		
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a			
а	a Receive a severance payment or change of control payment?	_4a_	ļ	X
þ	b Participate in, or receive payment from, a supplemental nonqualified retirement plan?	_4b_	<u> </u>	X
С	c Participate in, or receive payment from, an equity-based compensation arrangement?	4c	<u> </u>	X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in	Part III		
	Only 501(c)(3) and 501(c)(4) organizations must complete lines 5–8.			
5		,		
•	compensation contingent on the revenues of	'		
2	a The organization?	5a	i	Х
	b Any related organization?	5b		X
-	If "Yes" to line 5a or 5b, describe in Part III			
6		,		
•	compensation contingent on the net earnings of			
а	a The organization?	6a		X
	b Any related organization?	, 6b		X
_	If "Yes" to line 6a or 6b, describe in Part III			
7		ixed	1	•
	payments not described in lines 5 and 6? If "Yes," describe in Part III	7		X
8	• •	s		
	subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," described in Regs section 53 4958-4(a)(3)?			
	in Part III	8		X

Page 2

m 990) 2008 East Tennessee State University 23-7092731 Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space is needed

Schedule J (Form 990) 2008

Part II

;

. . .

;

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the

instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII,

	e 1a
	r Form 990, Part VII, lin
330, 1 all VII.	n (D) or column (E) amounts o
	applicable column (D) c
)(ı)–(ııı) must equal the a
	. The sum of columns (B.
	Not

	(B) Breakdown	of W-2 and/or 1099-MISC	Compensation	(C) Deferred	(D) Nontaxable	(E) Total of columns	(F) Compensation
	(i) Base compensation	(i) Base (ii) Bonus & incentive (iii) Other compensation compensation compensation	(iii) Other reportable compensation	compensation	benefits	(B)(ı)+(D)	reported in prior Form 990 or
Dr. Paul Stanton		0	0	0		0	1
	255,676	0	0	0	0	255,67	0
Dr. David Collins (0)		0	0	0			
	177,033	0	0	0	0	177,033	
Dr. Richard Manahan		0	0	0			0
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]		Schedule	Schedule J (Form 990) 2008

Page 3

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part Schedule J (Form 990) 2008 East Tennessee State University
Part III Supplemental Information

for any additional information

SCHEDULE M (Form 990)

NonCash Contributions

► To be completed by organizations that answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

OMB No 1545-0047

2008

Open To Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

East Tennessee State University Foundation

.Versity Employer Identification number 23-7092731

Part I Types of Property (a) (b) (c) (d) Check if **Number of Contributions** Revenues reported on Method of determining applicable Form 990, Part VIII, line 1g revenues X 137,100 FMV Art-Works of art 2 Art—Historical treasures Art-Fractional interests Books and publications Clothing and household qoods Cars and other vehicles 7 Boats and planes 8 Intellectual property X 9 43,517 Quoted Market Price 9 Securities-Publicly traded 10 Securities-Closely held stock 11 Securities—Partnership, LLC. or trust interests 12 Securities-Miscellaneous 13 Qualified conservation contribution (historic structures) 14 Qualified conservation contribution (other) 15 Real estate—Residential 16 Real estate—Commercial X 3 53,646 FMV Real estate-Other 17 18 Collectibles 19 Food inventory X 2 53,412 **FMV** Drugs and medical supplies 20 21 Taxidermy 22 Historical artifacts Scientific specimens 23 24 Archeological artifacts X 1 180,000 Face Value Other ▶ (Truck Series 25 11 56,550 Cost X Other ▶ (Advertising 26 X 1 36,676 Cost 27 Other ▶ (Software 97 111,523 **FMV** Other ▶ (Various items X 28 Number of Forms 8283 received by the organization during the tax year for contributions for 29 0 which the organization completed Form 8283, Part IV, Donee Acknowledgement Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be 30a X used for exempt purposes for the entire holding period? b If "Yes," describe the arrangement in Part II 31 Does the organization have a gift acceptance policy that requires the review of any non-standard X 31 contributions? Does the organization hire or use third parties or related organizations to solicit, process, or sell non-cash 32a X 32a contributions? If "Yes," describe in Part II 33 If the organization did not report revenues in column (c) for a type of property for which column (a) is checked, describe in Part II

Schedule M (Form 990) 2008 East Tennessee State University

23-7092731

Page 2

Fart II Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Schedule M - Supplemental Information

The Organization is reporting the number of contributions.

SCHEDULE O (Form 990)

Department of the Treasury Internal Revenue Service Name of the organization

Supplemental Information to Form 990

► Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

2008 Open to Public Inspection

OMB No 1545-0047

East Tennessee State University Foundation

Employer identification number 23 - 7092731

Form 990, Part VI, Line 10 - Organization's Process Used to Review Form 990 A copy of Form 990 is provided to Board's Governing body for review at a quarterly meeting prior to submission. Any issues are discussed and any changes, additions or deletions are identified and the Form 990 is corrected according to the decisions made at this review. The Form 990 is then signed and mailed.

Form 990, Part VI, Line 12c - Enforcement of Conflicts Policy

A copy of the conflict of interest policy is provided to the Board for

review at the first fiscal year quarterly meeting. Any issues are discussed

and members are asked to sign off that no coonflict exist. If any

conflicts exist, if it cannot be resolved the Board member would be

replaced with someone who has no conflict of interest.

Schedule R (Form 990) 2008 Open to Public Inspection (F)
Direct controlling
entity OMB No 1545-0047 2008 (F) Direct controlling Employer identification number entity 23-7092731 (E)
Public chanty status
(if section 501(c)(3)) (E) End-of-year assets Attach to Form 990. To be completed by organizations that answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. ~ (D) Exempt Code section (D) Total income 501 Related Organizations and Unrelated Partnerships (C)
Legal domicile (state
or foreign country) (C)
Legal domicile (state
or foreign country) Ä ▶ See separate instructions. (B) Primary activity Education Primary activity <u>@</u> For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. DAA Identification of Related Tax-Exempt Organizations 62-6021046 East Tennessee State University Identification of Disregarded Entities (A)
Name, address, and EIN of related organization (A) Name, address, and EIN of disregarded entity 37614 East Tennessee State Uinversity Z Foundation 807 University Parkway Name of the organization Department of the Treasury Internal Revenue Service Johnson City SCHEDULE R (Form 990) Part Part II

23-7092731 East Tennessee State University

Identification of Related Organizations Taxable as a Partnership

Schedule R (Form 990) 2008

Part I

Page 2

(J)
General or
managing
partner? Schedule R (Form 990) 2008 Yes No Percentage ownership Î Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) end-of-year assets Share of (H)
Disproportionate
alloc ? Yes No (G) Share of end-of-year Share of total income Œ (F) Share of total income (C corp, S corp, Type of entity or trust) (E)
Predominant
income (related,
investment,
unrelated) Direct controlling 9 Identification of Related Organizations Taxable as a Corporation or Trust (D) Direct controlling (state or foreign country) Legal domicile (C)
Legal
domicile
(state or
foreign Primary activity (B) Pnmary activity <u>@</u> Name, address, and EIN of related organization (A)
Name, address, and EIN of related organization Part IV ₹

Transactions With Related Organizations Part V

Note. Complete line 1 if any entity is listed in Parts II, III, or IV		Yes
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II–IV?		
a Receipt of (i) interest (ii) annuities (iii) royalites (iv) rent from a controlled entity		1a X
b Gift, grant, or capital contribution to other organization(s)		1b X
c Gift, grant, or capital contribution from other organization(s)		1c X
d Loans or loan guarantees to or for other organization(s)		1d X
e Loans or loan guarantees by other organization(s)		10 X
f Sale of assets to other organization(s)		1f X
g Purchase of assets from other organization(s)		19 X
h Exchange of assets		1h X.
i Lease of facilities, equipment, or other assets to other organization(s)		1; X
i Lease of facilities, equipment, or other assets from other organization(s)		;- ×
l Performance of services or membership or fundraising solicitations by other organization(s)		-
m Sharing of facilities, equipment, mailing lists, or other assets		X E
n Sharing of paid employees		1n X
o Reimbursement paid to other organization for expenses		10 X
p Reimbursement paid by other organization for expenses		1p X
		,
q Other transfer of cash or property to other organization(s)		÷ ×
	tion thresholds	
(4)	6	(3)
Name of other organization(s)	Transaction	Amount involved
	type (a-r)	
(1) East Tennessee State University	q	3,024,913
(2) East Tennessee State University	E	1,500
(3) East Tennessee State University	п	53,543
(4)		
(5)		
(9)		
		Schedule R (Form 990) 2008

Ē

Unrelated Organizations Taxable as a Partnership Part VI

neasured by total assets	
ctivities (mo	
more than five percent of its activities (m	
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cted more that	1
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the organize	to to to to
ough which the	Jose Scibro
inership thro	See instructions reasonable
ed as a part	N See met
th entity taxe	organization
ation for eac	not a related
ving informa	that was n
de the follow	ross revenue)
Provic	or are

Yes No General or managing partner? Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) 9 (F)
Disproportionate
allocations? ŝ Yes (E)
Share of
end-of-year
assets Are all partners section 501(c)(3) organizations? (C)
Legal domicile
(state or foreign
country) that was not a related organization. See instructions regarding exclusion for certain investment partnerships Primary activity <u>@</u> Name, address, and EIN of entity

Schedule R (Form 990) 2008

Form **4562**

Department of the Treasury Internal Revenue Service

Depreciation and Amortization

(Including Information on Listed Property)

► See separate instructions. ► Attach to your tax return.

OMB No 1545-0172 2008

Attachment Sequence No

Name(s) shown on return

East Tennessee State University Foundation

Identifying number 23-7092731

Business or activity to which this form relates Indirect Depreciation Election To Expense Certain Property Under Section 179 Part I Note: If you have any listed property, complete Part V before you complete Part I. 250,000 1 Maximum amount. See the instructions for a higher limit for certain businesses. 1 Total cost of section 179 property placed in service (see instructions) 2 2 800,000 3 3 Threshold cost of section 179 property before reduction in limitation (see instructions) Reduction in limitation. Subtract line 3 from line 2. If zero or less, enter -0-4 5 Dollar limitation for tax year Subtract line 4 from line 1. If zero or less, enter -0-. If married filing separately, see instructions (a) Description of property (b) Cost (business use only) (c) Elected cost 7 7 Listed property Enter the amount from line 29 8 8 Total elected cost of section 179 property Add amounts in column (c), lines 6 and 7 9 Tentative deduction Enter the smaller of line 5 or line 8 9 10 10 Carryover of disallowed deduction from line 13 of your 2007 Form 4562 11 11 Business income limitation. Enter the smaller of business income (not less than zero) or line 5 (see instructions) 12 12 Section 179 expense deduction Add lines 9 and 10, but do not enter more than line 11 13 13 Carryover of disallowed deduction to 2009 Add lines 9 and 10, less line 12 Note: Do not use Part II or Part III below for listed property. Instead, use Part V Part II Special Depreciation Allowance and Other Depreciation (Do not include listed property.) (See instructions.) Special depreciation allowance for qualified property (other than listed property) placed in service 14 during the tax year (see instructions) Property subject to section 168(f)(1) election 15 2,950 Other depreciation (including ACRS) 16 Part III MACRS Depreciation (Do not include listed property.) (See instructions.) 17 17 MACRS deductions for assets placed in service in tax years beginning before 2008 If you are electing to group any assets placed in service during the tax year into one or more general asset accounts, check here Section B—Assets Placed in Service During 2008 Tax Year Using the General Depreciation System (b) Month and (c) Basis for depreciation (d) Recovery (f) Method (a) Classification of property year placed in service (business/investment use (e) Convention (g) Depreciation deduction period only-see instructions) 19a 3-year property 5-year property 7-year property d 10-year property 15-year property 20-year property 25 yrs S/L g 25-year property S/L h Residential rental 27 5 yrs MM property ММ 27 5 yrs S/L MM Nonresidential real 39 yrs S/L property MM Section C-Assets Placed in Service During 2008 Tax Year Using the Alternative Depreciation System 20a Class life S/L 12-year 12 yrs b 40-year S/L MM 40 yrs Part IV Summary (See instructions.) Listed property Enter amount from line 28 21 Total. Add amounts from line 12, lines 14 through 17, lines 19 and 20 in column (g), and line 21 22 2,950 Enter here and on the appropriate lines of your return Partnerships and S corporations—see instr 23 For assets shown above and placed in service during the current year, enter the portion of the basis attributable to section 263A costs

Exhibit A

EIN 23-7092731

EAST TENNESSEE STATE UNIVERSITY FOUNDATION BOARD OF DIRECTORS 2008

Mr. Frederick H. "Pal" Barger, Jr. 1001 Konnarock Road Kingsport, TN 37662

Mr. Wayne G. Basler P. O. Box 2049 Kingsport, TN 37662

Dr. David D. Collins Vice President for Finance & Administration ETSU P. O. Box 70601

Dr. Steve Conerly 214 Shadowood Drive Johnson City, TN 37604

Mrs. Betty DeVinney 231 Emory Church Road Kingsport, TN 37660

Mrs. Janey Diehl Richard Diehl, Inc. 507 Depot Street Jonesborough, TN 37659

Mrs. Ruth Ellis DiGregorio 1117 Waterbrooke Lane Johnson City, TN 37604

Dr. James W. Gibson 215 Magnolia Ridge Road Jonesborough, TN 37659

Mr. Richard L. Green General Shale Products Corp. P O. Box 3547 Johnson City, TN 37602 Mr. Louis H. Gump Impact Management PO Box 3005 Johnson City, TN 37602

Dr. Roberta T. Herrin, Director Center for Appalachian Studies & Services ETSU P. O. Box 70556

The Honorable William L. Jenkins 767 McKinney Chapel Road Rogersville, TN 37857

Mr. Tim P. Jones 824 E. Myrtle Ave. Johnson City, TN 37601

Mr. Dale Keasling, Home Federal Bank of Tennessee 515 Market Street Knoxville, TN 37902

Mr. D. Roger Kennedy 210 Heather View Drive Jonesborough, TN 37659

Dr. Barbara Kımbrough 325 North State of Franklin Road Johnson City, TN 37604

Mr. M. Thomas Krieger 304 Jim Range Road Jonesborough, TN 37659

Mrs. Michelle Livengood 2027 Virginia Road Winston-Salem, NC 27104 - 3 -

Dr. Richard A Manahan
Vice President for University
Advancement/President of Foundation
ETSU P. O. Box 70712

Mr. Paul Montgomery Eastman Chemical Company PO Box 431 Kingsport, TN 37662

Mr. Scott M. Niswonger Landair Transport, Inc. and Forward Air Corp. P. O. Box 1058 Greeneville, TN 37744

Mr. David A. Ogle 5 Oaks Ogle Development 1629 Parkway Gatlinburg, TN 37862

Mrs. Leslie Parks Pope 2100 Bonaire Road Kingsport, TN 37660

Mr. Dennis T. Powell Dennis Powell Body Shop P. O. Box 3036 Johnson City, TN 37602

Mr. Art Powers, Publisher Johnson City Press P. O. Box 1717 Johnson City, TN 37605

Mr Stan Puckett GreenBank P. O. Box 1120 Greeneville, TN 37744

Exhibit A

EIN 23-7092731

-5-

Mrs. Ann Mooneyhan Utter 12 Cox Farm Court Johnson City, TN 37601

Mr. Dennis L Vonderfecht Johnson City Medical Center 400 N. State of Franklin Road Johnson City, TN 37604

Dr. May L. Votaw 3603 Honeywood Drive Johnson City, TN 37604

Dr. Susan Gentry Williams 111 Lauderdale Road Nashville, TN 37205

Mr. Guy B. Wilson, Jr. Wilson Pharmacy PO Box 5289 Johnson City, TN 37602

Mr. Stuart E. Wood, Jr. Holston Distributing Company 310 Lafe Cox Drive Johnson City, TN 37604

Ms. Eleanor Yoakum 2505 Stone Creek Dr Knoxville, TN 27918