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SCANNED JAN 29 2010

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

| Α | For the | 2008 calendar year, or tax year beginning $JUL 1, 2008$ and ending | JUN 30, 2009 | |
|-------------------------|---|--|--|-------------------------------------|
| В | Check if applicable | Please use IRS | D Employer identific | cation number |
| | Addres | | | |
| Ĺ | Name change | type Doing Business As | 23-1 | 352093 |
| F | Initial return Termin- | See Number and street (or P O box if mail is not delivered to street address) Room/suit | | |
| <u> </u> | —Jation 7∃Amend∈ | Instruc- | |) 394-0731 8,904,574. |
| - | ≛Jreturn ∏Applica | City or town, state or country, and ZIP + 4 | G Gross receipts \$ | |
| _ | —Jtiòn pending | | H(a) Is this a group re | Yes X No |
| | | F Name and address of principal officer: | for affiliates? H(b) Are all affiliates inc | |
| | Tav.eve | mpt status: X 501(c) (3 | | list. (see instructions) |
| | | E: ► WWW.UWLANC.ORG | H(c) Group exemptio | |
| | | | | State of legal domicile PA |
| _ | | Summary | | |
| | | Briefly describe the organization's mission or most significant activities. TO BUILD | A STRONGER L | ANCASTER |
| Activities & Governance | | COUNTY BY MOBILIZING THE CARING POWER OF OUR | COMMUNITY BY | CONDUCTING |
| EL. | 2 | Check this box If the organization discontinued its operations or disposed of mo | ore than 25% of its asset | |
| Š | 3 1 | Number of voting members of the governing body (Part VI, line 1a) | 3 | 56 |
| ಇ | 4 1 | Number of independent voting members of the governing body (Part VI, line 1b) | 4 | 0 |
| es | 5 7 | Total number of employees (Part V, line 2a) | 5 | 37 |
| Ξ | 6 7 | otal number of volunteers (estimate if necessary) | 6 | 3865 |
| Act | 7a 7 | Total gross unrelated business revenue from Part VIII, line 12, polymor(P) VED | <u>7a</u> | 0. |
| | b | Net unrelated business taxable income from Form 990 T, line 3d COLIVED | | 0. |
| | ١., | Contributions and grants (Part VIII, line 1h) Program service revenue (Part VIII, line 2g) | Prior Year 9,859,733. | Current Year |
| Ë | 1 | Contributions and grants (Part VIII, line 1h) | 148,109. | 8,644,494. 151,880. |
| Revenue | | Program service revenue (Part VIII, line 2g) | 128,487. | -47,649. |
| æ | | nvestment income (Part VIII, column (A), lines 3, 4, and 7d) OGDEN III | 59,013. | 46,081. |
| | 1 | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9d , 10c, and 11c) 11, 01 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | 10,195,342. | 8,794,806. |
| | | Grants and similar amounts paid (Part IX, column (A), lines 1-3) | 7,049,912. | 6,969,342. |
| | 1 | Benefits paid to or for members (Part IX, column (A), line 4) | 89,914. | |
| s | 1 | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | 1,201,505. | 1,374,352. |
| Expenses | 16a F | Professional fundraising fees (Part IX, column (A), line 11e) | | |
| ē | ь | Total fundraising expenses (Part IX, column (D), line 25) 664,097. | | |
| Ω | 17 (| Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) | 745,928. | 759,463. |
| | 18 | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | 9,087,259. | 9,103,157. |
| | 19 F | Revenue less expenses. Subtract line 18 from line 12 | 1,108,083. | -308,351. |
| Net Assets or | 3 | L | Beginning of Year | End of Year |
| Set | 20 1 | Total assets (Part X, line 16) | 8,575,181. | 7,470,772. |
| E A | 21 | Total liabilities (Part X, line 26) | 3,267,095. | 3,359,002. |
| 1000 | *************************************** | Net assets or fund balances. Subtract line 21 from line 20 | 5,308,086. | 4,111,770. |
| P | art II | Signature Block Under penalties of penury, I declare that I have examined this return, including accompanying schedules and statement | e and to the hest of my knowled | ne and helief it is true, correct |
| | | and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowled | ge | I |
| C:- | _ | Should the so | 1 1/15 | 110 |
| Sig | | Signature of officer | Date | |
| He | re | JOHIU K. HEAR THEASURER | | |
| | | Type or print name and title | | |
| _ | | Prenarer's Date | | er's identifying number structions) |
| Pai | a | | self- employed > (see in: | |
| | | Firm's name (or TROUT EBERSOLE & GROFF LLP yours if | EIN ▶ | |
| US6 | Only | self-employed), 1705 OREGON PIKE | | ——— |
| | | ZIP+4 LANCASTER PA 17601 | Phone no 🕨 (| 717)569-2900 X Yes No |
| Ma | v tha ID | S discuses this return with the preparer shown above? (see instructions) | | X Ves No |

Form **990** (2008)

| | 1930 (2008) UNITED WAY OF LANCASTER COUNTY 23-1352093 Page 2 |
|----|---|
| Pa | rt III Statement of Program Service Accomplishments (see instructions) |
| 1 | Briefly describe the organization's mission: |
| • | TO BUILD A STRONGER LANCASTER COUNTY BY MOBILIZING THE CARING POWER OF |
| | OUR COMMUNITY BY CONDUCTING A FUNDRAISING CAMPAIGN AND DISTRIBUTING |
| | |
| | RESOURCES TO VARIOUS HUMAN SERVICE AGENCIES LOCATED IN LANCASTER |
| | COUNTY |
| 2 | Did the organization undertake any significant program services during the year which were not listed on |
| | the prior Form 990 or 990-EZ? |
| | If "Yes", describe these new services on Schedule O. |
| 2 | |
| 3 | |
| | If "Yes", describe these changes on Schedule O. |
| 4 | Describe the exempt purpose achievements for each of the organization's three largest program services by expenses |
| | Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and |
| | allocations to others, the total expenses, and revenue, if any, for each program service reported. |
| | |
| 4a | (Code.) (Expenses \$ 6,969,342 • including grants of \$) (Revenue \$) |
| 70 | MOBILIZE THE COMMUNITY ASSETS NEEDED TO IMPLEMENT STRATEGIES AND |
| | |
| | ACHIEVE MEANINGFUL RESULTS TO IMPROVE LIVES. |
| | |
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| | |
| | |
| | |
| | |
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| | |
| | |
| | |
| 4b | (Code) (Expenses \$ 245,961 • including grants of \$) (Revenue \$) |
| 40 | (Code)(Expenses \$ 245,961. including grants of \$)(Revenue \$) IMPROVE THE LIVES OF CHILDREN FROM BIRTH TO EIGHT YEARS OF AGE, FOCUS |
| | |
| | ON PREVENTION, LEVERAGE NEW RESOURCES AND EDUCATE THE COMMUNITY. |
| | |
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| | |
| | |
| 4- | (Code:) (Expenses \$ 186,854 • including grants of \$) (Revenue \$) |
| 4c | |
| | PROVIDE INFORMATION AND REFERRALS ON SOCIAL, HEALTH AND OTHER HUMAN |
| | SERVICES THROUGH, BUT NOT LIMITED TO, DIRECTORIES AND LISTINGS, |
| | TELEPHONE ASSISTANCE, AND AGENCY CONSULTATIONS. |
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| | |
| 4d | - · · · · · · · · · · · · · · · · · · · |
| | (Expenses \$ 673,204 • including grants of \$) (Revenue \$) |
| 4e | Total program service expenses ▶\$ 8,075,361. (Must equal Part IX, Line 25, column (B).) |

| Form | 990 (2008) UNITED WAY OF LANCASTER COUNTY 23-1352 | 093 | P | age 3 |
|------|---|-----|-----|--------------|
| Par | t IV Checklist of Required Schedules | | | |
| | | | Yes | No |
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | Х | |
| | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | Х | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | |
| | public office? If "Yes," complete Schedule C, Part I | 3 | | Х |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II | 4 | | Х |
| | Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and | | | |
| | reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III | 5 | | |
| 6 | Did the organization maintain any donor advised funds or any accounts where donors have the right to provide advice | | | |
| • | on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | Х |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | Х |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete | | | |
| | Schedule D, Part III | 8 | | Х |
| 9 | Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide | | | - |
| • | credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | Х |
| 10 | Did the organization hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | X | |
| 11 | Did the organization report an amount in Part X, lines 10, 12, 13, 15, or 25? | | | |
| • | If "Yes," complete Schedule D, Parts VI, VIII, IX, or X as applicable | 11 | х | |
| 12 | Did the organization receive an audited financial statement for the year for which it is completing this return that was | | | |
| - | prepared in accordance with GAAP? If "Yes," complete Schedule D, Parts XI, XII, and XIII | 12 | Х | |
| 13 | Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | Х |
| 14a | Did the organization maintain an office, employees, or agents outside of the U.S.? | 14a | | Х |
| | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| _ | and program service activities outside the U.S.? If "Yes," complete Schedule F, Part I | 14b | | Х |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity | | | |
| | located outside the United States? If "Yes," complete Schedule F, Part II | 15 | | Х |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals | | | |
| | located outside the United States? If "Yes," complete Schedule F, Part III | 16 | | X |
| 17 | Did the organization report more than \$15,000 on Part IX, column (A), line 11e? If "Yes," complete Schedule G, Part I | 17 | | Х |
| 18 | Did the organization report more than \$15,000 total on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | Х |
| 19 | Did the organization report more than \$15,000 on Part VIII, line 9a? If "Yes," complete Schedule G, Part III | 19 | | Х |
| 20 | Did the organization operate one or more hospitals? If "Yes," complete Schedule H | 20 | | Х |
| 21 | Did the organization report more than \$5,000 on Part IX, column (A), line 19 If "Yes," complete Schedule I, Parts I and II | 21 | Х | |
| 22 | Did the organization report more than \$5,000 on Part IX, column (A), line 2º If "Yes," complete Schedule I, Parts I and III | 22 | | Х |
| 23 | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5? If "Yes," complete Schedule J | 23 | Х | |
| | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. | 1 | | |
| | If "No", go to question 25 | 24a | | Х |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| - | any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a | | | |
| | disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | Х |
| ь | Did the organization become aware that it had engaged in an excess benefit transaction with a disqualified person from a | | | |
| - | prior year? If "Yes," complete Schedule L, Part I | 25b | | Х |
| 26 | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified | | | |
| - | person cutstanding as of the end of the organization's tay year? If "Yes " complete Schedule I Part II | 26 | | Х |

Form **990** (2008)

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, or substantial

contributor, or to a person related to such an individual? If "Yes," complete Schedule L, Part III

Part IV Checklist of Required Schedules (continued)

| | | | Yes | No |
|----|--|------|----------|-----------|
| 28 | During the tax year, did any person who is a current or former officer, director, trustee, or key employee: | | | |
| а | Have a direct business relationship with the organization (other than as an officer, director, trustee, or employee), or an | | | |
| | indirect business relationship through ownership of more than 35% in another entity (individually or collectively with other | | | |
| | person(s) listed in Part VII, Section A)? If "Yes," complete Schedule L, Part IV | 28a | X | |
| þ | Have a family member who had a direct or indirect business relationship with the organization? | | | |
| | If "Yes," complete Schedule L, Part IV | 285 | ļ | X |
| C | Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a professional | | | |
| | corporation) doing business with the organization? If "Yes," complete Schedule L, Part IV | 28c | | X |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | Х | ļ |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | |
| | contributions? If "Yes," complete Schedule M | 30 | <u> </u> | <u>X</u> |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | | 1 | |
| | If "Yes," complete Schedule N, Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | | | |
| | Schedule N, Part II | 32 | ļ | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | _33 | | X |
| 34 | Was the organization related to any tax-exempt or taxable entity? | ł | | |
| | If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1 | 34 | | X |
| 35 | Is any related organization a controlled entity within the meaning of section 512(b)(13)? | 1 | | |
| | If "Yes," complete Schedule R, Part V, line 2 | 35 | | Х |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | l |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | | X |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | <u> </u> | <u> X</u> |
| | | Form | 990 (| (2008) |

| | | | | | Yes | No |
|----------|--|-------------|--------------|----------|--------------|----------|
| 12 | Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of | | | | 103 | |
| Ia | U.S. Information Returns. Enter -0- if not applicable | 1a | 2 | | | |
| L | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable | 1b | 0 | | | |
| | Did the organization comply with backup withholding rules for reportable payments to vendors and r | | ble gaming | | | |
| • | (gambling) winnings to prize winners? | 0,000 | g | 1c | Х | |
| 9a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | - | | | | |
| | filed for the calendar year ending with or within the year covered by this return | 2a | 37 | | | |
| ь | If at least one is reported on line 2a, did the organization file all required federal employment tax retu | | | 2b | Х | |
| • | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return. (see | | ctions) | | | |
| За | Did the organization have unrelated business gross income of \$1,000 or more during the year covered | | | 3a | Ì | Х |
| | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O | | | 3b | | |
| | At any time during the calendar year, did the organization have an interest in, or a signature or other | autho | ritv over. a | | | |
| ••• | financial account in a foreign country (such as a bank account, securities account, or other financial | | | 4a | 1 | Х |
| b | If "Yes," enter the name of the foreign country: | | | | | |
| _ | See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign | Bank a | and | | | |
| | Financial Accounts | | | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | | 5a | | Х |
| | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa | action? | , | 5b | | X |
| | If "Yes," to question 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity | | | | | |
| _ | Tax Shelter Transaction? | _ | _ | 5с | | |
| 6a | Did the organization solicit any contributions that were not tax deductible? | | | 6a | | X |
| | If "Yes," did the organization include with every solicitation an express statement that such contribution | tions c | or gifts | | | |
| | were not tax deductible? | | | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | | | |
| а | Did the organization provide goods or services in exchange for any quid pro quo contribution of mor | e than | \$75? | 7a | | X |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | | | 7b | | |
| C | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w | as rec | uired | ļ | 1 | |
| | to file Form 8282? | 1 | • | 7c | | X |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | 7d | | | | |
| е | Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a | persor | al | | | |
| | benefit contract? | | | 7e | | X |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit cont | ract? | | | <u> </u> | X |
| 9 | For all contributions of qualified intellectual property, did the organization file Form 8899 as required | | | 7g | ļ | X |
| h | For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098- | | | 7h | | X |
| 8 | Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds and sec | | | | | |
| | supporting organizations. Did the supporting organization, or a fund maintained by a sponsoring o | rganız | ation, have | | 1 | |
| | excess business holdings at any time during the year? | | | 8 | ļ | |
| 9 | Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds. | | | | 1 | |
| а | Did the organization make any taxable distributions under section 4966? | | | 9a_ | | - |
| b | • | | | 9b | | - |
| 10 | Section 501(c)(7) organizations. Enter: N/A | .مد ا | İ | | | |
| a | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | | 1 | | |
| | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | <u> </u> | - | | |
| 11 | Section 501(c)(12) organizations. Enter: N/A | 144- | 1 | | | |
| | Gross income from members or shareholders | 11a | | 1 | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | 111 | | | | |
| | amounts due or received from them.) | 11b | 2 | 12a | | |
| | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form If "Yes." enter the amount of tax-exempt interest received or accrued during the year N/A | 1041 12b | | 128 | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year N/A | 1120 | <u> </u> | <u> </u> | 1 | <u> </u> |

Part VI Governance, Management, and Disclosure (Sections A, B, and C request information about policies not required by the Internal Revenue Code)

| Sec | tion A. Governing Body and Management | | | | | | |
|----------------|--|--------|-----------------|------------|---------|----------|-------------|
| | | | | | | Yes | No |
| | For each "Yes" response to lines 2-7b below, and for a "No" response to lines 8 or 9b below, describe | the | cırcumstanı | ces, | | | |
| | processes, or changes in Schedule O See instructions | | | | | | |
| 1a | Enter the number of voting members of the governing body | 1a | <u>.</u> | 56 | | | |
| b | Enter the number of voting members that are independent | 1b | | 0 | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship | with | any other | | | | |
| | officer, director, trustee, or key employee? | | | | 2 | X | |
| 3 | Did the organization delegate control over management duties customarily performed by or under the | dire | ct supervis | ion | | į | İ |
| | of officers, directors or trustees, or key employees to a management company or other person? | | | | 3 | | X |
| 4 | Did the organization make any significant changes to its organizational documents since the prior For | m 99 | 00 was filed | 2 | 4 | X | |
| 5 | Did the organization become aware during the year of a material diversion of the organization's assets | 37 | | | 5 | | Х |
| 6 | Does the organization have members or stockholders? | | | | 6 | | Х |
| 7a | Does the organization have members, stockholders, or other persons who may elect one or more mer | mbe | rs of the | | | | |
| | governing body? | | | | 7a | <u> </u> | X |
| b | Are any decisions of the governing body subject to approval by members, stockholders, or other personal by the stockholders and the stockholders are stockholders. | sons | ? | | 7b | | X |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken of | durın | g the year | | | | |
| | by the following: | | | | | | |
| а | The governing body? | | | | 8a | X | |
| b | Each committee with authority to act on behalf of the governing body? | | | | 8b | Х | |
| 9a | Does the organization have local chapters, branches, or affiliates? | | | | 9a | | X |
| b | If "Yes," does the organization have written policies and procedures governing the activities of such of | chap | ters, affiliate | es, | | | |
| | and branches to ensure their operations are consistent with those of the organization? | | | | 9b | | ļ <u>.</u> |
| 10 | Was a copy of the Form 990 provided to the organization's governing body before it was filed? All org | janiz | ations must | ! | | | |
| | describe in Schedule O the process, if any, the organization uses to review the Form 990 | | | | 10 | X | |
| 11 | Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be re | ach | ed at the | | | | |
| | organization's mailing address? If "Yes," provide the names and addresses in Schedule O | | | | 11 | | X |
| Sec | tion B. Policies | | | | | | Γ |
| | | | | | | Yes | No |
| 12a | Does the organization have a written conflict of interest policy? If "No," go to line 13 | | | | 12a | X | ļ <u>.</u> |
| b | Are officers, directors or trustees, and key employees required to disclose annually interests that could | ld gr | ve rise | | | | |
| | to conflicts? | | | | 12b | X | ļ |
| С | Does the organization regularly and consistently monitor and enforce compliance with the policy? If " | Yes, | " describe | | | ., | |
| | ın Schedule O how this is done | | | | 12c | X | <u> </u> |
| 13 | Does the organization have a written whistleblower policy? | | | | 13 | X | |
| 14 | Does the organization have a written document retention and destruction policy? | | | | 14 | X | |
| 15 | Did the process for determining compensation of the following persons include a review and approval | l by | ındependen | t | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision: | | | | | | 1 |
| а | The organization's CEO, Executive Director, or top management official? | | | | 15a | X | <u> </u> |
| b | Other officers or key employees of the organization? | | | | 15b | X | ļ |
| | Describe the process in Schedule O. (see instructions) | | | | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement | nent | with a | | | | ., |
| | taxable entity during the year? | | | | 16a | | X |
| b | If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate the organization of the organization of the organization adopted a written policy or procedure requiring the organization to evaluate the organization adopted a written policy or procedure requiring the organization to evaluate the organization adopted as written policy or procedure requiring the organization to evaluate the organization adopted as written policy or procedure requiring the organization to evaluate the organization adopted as written policy or procedure requiring the organization adopted as written policy or procedure requiring the organization to evaluate the organization and the organization adopted as written policy or procedure requiring the organization and the organization adopted as written policy or procedure requiring the organization and the organization and the organization adopted as written policy or procedure requiring the organization and the or | | | ation | | | |
| | in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organical statements are safeguard to safeguard the organical statements. | ınıza | tion's | | | 1 | |
| | exempt status with respect to such arrangements? | | | | 16b | | <u> </u> |
| Sec | tion C. Disclosure | | - | | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed ▶PA | | | | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T | (501 | (c)(3)s only | available | for | | |
| | public inspection. Indicate how you make these available. Check all that apply. Own website Another's website Y Upon request | | | | | | |
| 19 | Describe in Schedule O whether (and if so, how), the organization makes its governing documents, co | onflic | t of interes | policy, ar | nd fina | ancial | |
| | statements available to the public. | | | | | | |
| 20 | State the name, physical address, and telephone number of the person who possesses the books an JOHN HERR, TREASURER - (717)394-0731 | nd re | cords of the | e organiza | tion: | | |
| | 630 JANET AVE; LANCASTER, PA 17601-4589 | | | | | | |
| 83200 12-18 | | | • | ····· | Form | 990 | (2008) |
| | | | | | | - | , |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Use Schedule J-2 if additional space is needed.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees, highest compensated employees, and former such persons

| Check this box if the organization did not co (A) Name and Title | (B) Average | (C) Position | | | | | | (D) Reportable | (E) Reportable | (F) Estimated |
|--|----------------------|--|--|------------------------|--|--|--|--|-------------------|------------------|
| | hours per week | Individual trustee or director Institutional trustee Officer Keyemployee | | Highest compensated Co | | compensation from the organization (W-2/1099-MISC) | compensation from related organizations (W-2/1099-MISC) | amount of other compensation from the organization and related organizations | | |
| SEE ATTACHED SCHEDULE FO | | | | | | | | 0. | 0. | 0. |
| SUSAN C ECKERT PRESIDENT DAVID S LEWIS | 45.00 | | | | | | | 140,458. | 0. | 12,836. |
| VICE PRESIDENT | 45.00 | | | | | | | 81,926. | 0. | 9,806. |
| JOHN HERR TREASURER | 45.00 | | | | | | | 36,049. | 0. | 6,914. |
| MELISSA SIWIEC VP-COMMUNITY IMPACT | 45.00 | | | | | | | 54,000. | 0. | 8,027. |
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Page 8

| Fort VII Section A. Officers, Directors, Tri | istees, Key Ei | mpic | yee | es, a | nd l | High | <u>iest</u> | Compensated Employ | ees (continued) | | , | | |
|---|-----------------|-----------------------|-----------------------|-------------------|-------|------------------------------|-------------|-------------------------|---------------------------|--------------|-------------------|----------------|------|
| (A) | (B) | | (C) | | | | | (D) | (E) | | | (F) | |
| Name and title | Average | l | | Posi | | | | Reportable | Reportable | | l | tımate | |
| | hours | (cl | hec | k all that apply) | | | | compensation | compensation | | ar | nount | of |
| | per week | director | | | | | | from the | from relater organization | | | other pensa | tion |
| | Week | ag la | | | | Eg. | | organization | (W-2/1099-MI | | l | om th | |
| | | Individual trustee or | Institutional trustee | | | Highest compensated employee | | (W-2/1099-MISC) | (1, 2, 1,000 11.1 | 00, | l . | anızat | |
| | İ | 를 | onalt | Officer | Solo | 100 a | į | | į | | 1 - | d relat | |
| | | JA GF | 幫 | <u> </u> | yem | plest Solo | Ē | | | | orga | anızatı | ons |
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| | | | | | | | | | | | | | |
| 1b Total | | | | | | > | | 312,433. | | 0. | 3 | 7 , 5 | 83 |
| 2 Total number of individuals (including those | e in 1a) who re | celv | ed n | nore | tha | n \$1 | 00,0 | 000 ın reportable | | | | | |
| compensation from the organization | | | | | | | | | | _ | | | |
| | | | | | | | | | | | | Yes | P |
| 3 Did the organization list any former officer, | director or tru | stee | , ke | y en | olqr | yee, | or h | nighest compensated ei | mployee on | | | | |
| line 1a? If "Yes," complete Schedule J for s | | | | • | | • | | , | , , | | 3 | | Х |
| 4 For any individual listed on line 1a, is the si | | le co | amo | ensa | ation | n and | d otl | her compensation from | the organization | | | | |
| and related organizations greater than \$15 | | | | | | | | | | | 4 | Х | |
| 5 Did any person listed on line 1a receive or | | | - | | | | | | uces rendered to |) } | | | |
| the organization? If "Yes," complete Sched | | | | | ٠, | | 0.0. | ou organization for our | 1000 101100100 10 | | 5 | | Х |
| Section B. Independent Contractors | are o for speri | 00,0 | 0,,, | | | | | | | | | | |
| Complete this table for your five highest co | mnensated in | dene | ande | ent c | ont | racto | ore t | hat received more than | \$100,000 of cor | mnens | ation f | rom | |
| the organization. NONE | inpensated in | Jepe | 31100 | ,,,, | Ont | act | 013 1 | nat received more than | \$100,000 01 001 | прспа | ation | 10111 | |
| (A) | | | | | | | \neg | (B) | · | | | >) | |
| Name and business | address | | | | | | Ì | Description of s | services | c | <i>)</i> eamo: | | n |
| | | | - | | | | _ | | | - | | | |
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| | | | | | | | | | | ļ | | | |
| 2 Total number of independent contractors (| _ | e in 1 | 1) w | ho re | ecer | ved | mor | e than \$100,000 in com | pensation | | | | |
| from the organization | 0 | | | | | | | | | L | | | |

23-1352093 F

| Pa | rt V | 'III | Statement of Rever | nue | | | | | |
|--|------------------------|-----------|---|--|------------------|----------------------|---|---|---|
| , | | | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512, 513, or 514 |
| Contributions, gifts, grants and other similar amounts | 1 | а | Federated campaigns | 1a | 8,044,705. | | | | |
| gra | | b | Membership dues | 1ь | | | | | |
| ts, | | С | Fundraising events | 1c | | | | | |
| <u>a</u> | | | Related organizations | 1d | 00 700 | | | | |
| Siris | | | Government grants (contribut | · | <u> 199,789.</u> | | | | |
| iệ gi | • | f | All other contributions, gifts, gran | | | | | | |
| e ti | | | similar amounts not included abo | | 37,341. | | | : | |
| a So | | _ | Noncash contributions included in lines | s 1a-1f \$ | .37,341. | 8644494. | | | |
| - | | <u>!!</u> | Total. Add lines 1a-1f | | Business Code | | | | |
| | 2 | 2 | DONOR CHOICE AD | MIN FEE | 561000 | 120,158. | 120,158. | | İ |
| Š | _ | b | MANAGEMENT FEE | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 561000 | 31,237. | 31,237. | | |
| Ser | | c | DIRECTORY SALES | 3 | 541800 | 485. | 485. | | |
| e a | | ď | | | | | | | |
| Program Service Revenue | | e | | | | | | | |
| ď | | f | All other program service reve | enue | | | | | |
| | | g | Total. Add lines 2a-2f | | • | 151,880. | | | |
| 1 | 3 | | investment income (including | dividends, intere | est, and | | | | |
| | other similar amounts) | | | | > | 62,119. | | | 62,119. |
| | 4 | | Income from investment of ta | x-exempt bond p | proceeds > | | | | |
| | 5 | | Royalties | | <u> </u> | | | · · · · · · · · · · · · · · · · · · · | |
| | | | | (i) Real | (ii) Personal | | | | |
| | 6 | | Gross Rents | | | | | | |
| | | | Less: rental expenses | | | | | | |
| | | | Rental income or (loss) | L | l | | | | |
| | | | Net rental income or (loss) | | > | | | *************************************** | |
| | 7 | а | Gross amount from sales of | (i) Securities | (II) Other | | | | |
| | | | assets other than inventory | | | - | | | |
| | | D | Less cost or other basis | 109768. | | | | | |
| | | _ | and sales expenses Gain or (loss) | -109,768. | | | | | |
| | | | Net gain or (loss) | 105,700. | <u> </u> | -109,768. | 1 | | -109768. |
| Other Revenue | | | Gross income from fundraisin including \$ | g events (not of | 1 | | | | |
| Š | | | contributions reported on line | | | | | | |
| Æ | | | Part IV, line 18 | a | | | | | |
| 울 | | b | Less: direct expenses | b | | | | | |
| 0 | | | Net income or (loss) from fund | _ | | | | | |
| | 9 | а | Gross income from gaming ad | ctivities See | | | | | |
| | | | Part IV, line 19 | а | | | | | |
| | | b | Less: direct expenses | b | | | | | |
| | | C | Net income or (loss) from gan | ning activities | <u> </u> | | | | *************************************** |
| | 10 | а | Gross sales of inventory, less | returns | | | | | |
| - | | | and allowances | а | | | | | |
| | | | Less: cost of goods sold | b | L | | | | |
| } | | <u>c</u> | Net income or (loss) from sale | | <u> </u> | | | | |
| } | | | Miscellaneous Revenu | | Business Code | | 16 001 | | |
| | 11 | | OTHER REVENUE - | - KELATE | 900099 | 46,081. | 46,081. | | |
| į | | b | | | | | | | |
| | | ٦ C | All other revenue | | | | | | |
| | | u a | Total. Add lines 11a-11d | | L | 46,081. | | | |
| | 12 | · | Total Revenue. Add lines 1h, 2g, 3, | 4 5 6d 7d 8c 9c 1 | Oc. and 11e | 8794806. | 197,961. | 0. | -47,649. |
| 83200 02-02 | | | | , _, , _ , _ , _ , _ , _ , _ , _ , | | • | • | | Form 990 (2008) |

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

| | All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D). | | | | | | | | | | | |
|-------|---|-----------------------|------------------------------|-------------------------------------|--|--|--|--|--|--|--|--|
| | not include amounts reported on lines 6b, 3b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses | | | | | | | |
| 1 | Grants and other assistance to governments and | | | | | | | | | | | |
| | organizations in the U.S. See Part IV, line 21 | 6,969,342. | 6,969,342. | | | | | | | | | |
| 2 | Grants and other assistance to individuals in | | | | | | | | | | | |
| | the U.S. See Part IV, line 22 | | | | | | | | | | | |
| 3 | Grants and other assistance to governments, | | | | | | | | | | | |
| | organizations, and individuals outside the U.S. | ì | • | | | | | | | | | |
| | See Part IV, lines 15 and 16 | | | | | | | | | | | |
| 4 | Benefits paid to or for members | | | | | | | | | | | |
| 5 | Compensation of current officers, directors, | | | | | | | | | | | |
| | trustees, and key employees | | | | | | | | | | | |
| 6 | Compensation not included above, to disqualified | | | | | | | | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | | | | | | | | |
| | persons described in section 4958(c)(3)(B) | | | | | | | | | | | |
| 7 | Other salaries and wages | 1,100,637. | 580,301. | 201,069. | 319,267. | | | | | | | |
| 8 | Pension plan contributions (include section 401(k) | | | | | | | | | | | |
| | and section 403(b) employer contributions) | 1,698. 185,361. | 873. | 314. | 511. 59,385. | | | | | | | |
| 9 | Other employee benefits | 185,361. | 88,496. | 37,480. | 59,385. | | | | | | | |
| 10 | Payroli taxes | 86,656. | 45,258. | 16,354. | 25,044. | | | | | | | |
| 11 | Fees for services (non-employees): | | | | | | | | | | | |
| а | Management | | | | | | | | | | | |
| b | Legal | 4,365. | | 4,365. | | | | | | | | |
| C | Accounting | 29,920. | 12,681. | 7,004. | 10,235. | | | | | | | |
| d | Lobbying | | | | | | | | | | | |
| е | Professional fundraising services See Part IV, line 17 | | | | | | | | | | | |
| f | Investment management fees | | | | | | | | | | | |
| g | Other | 110,614. | 98,347. | 546. | 11,721. | | | | | | | |
| 12 | Advertising and promotion | 145,877. | 52,112. | 925. | 92,840. | | | | | | | |
| 13 | Office expenses | 66,122. | 34,206. | 9,382. | 22,534. | | | | | | | |
| 14 | Information technology | 13,913. | 6,682. | 3,311. | 3,920. | | | | | | | |
| 15 | Royalties | | | | | | | | | | | |
| 16 | Occupancy | 74,685. 24,575. | 36,954. | 18,167. | 19,564. | | | | | | | |
| 17 | Travel | 24,575. | 7,111. | 6,639. | 10,825. | | | | | | | |
| 18 | Payments of travel or entertainment expenses | | | | | | | | | | | |
| | for any federal, state, or local public officials | | | | | | | | | | | |
| 19 | Conferences, conventions, and meetings | 88,746. | 41,189. | 5,410. | 42,147. | | | | | | | |
| 20 | Interest | | | | | | | | | | | |
| 21 | Payments to affiliates | 86,912. | 44,634. | 16,100. | 26,178. | | | | | | | |
| 22 | Depreciation, depletion, and amortization | 29,274. | 15,046. | 5,299. | 8,929. | | | | | | | |
| 23 | Insurance | | | | | | | | | | | |
| 24 | Other expenses Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below) | | | | | | | | | | | |
| а | EQUIPMENT RENTAL AND MA | 39,451. | 16,125. | 12,501. | 10,825. | | | | | | | |
| b | MISCELLANEOUS EXPENSE | 22,404. | 14,886. | 14,341. | -6,823. | | | | | | | |
| c | DUES-UNITED WAY OF PA | 14,166. | 7,275. | 2,624. | 4,267. | | | | | | | |
| d | INSURANCE | 8,439. | 3,843. | 1,868. | 2,728. | | | | | | | |
| е | | | | | | | | | | | | |
| f | All other expenses | | | | | | | | | | | |
| 25 | Total functional expenses. Add lines 1 through 24f | 9,103,157. | 8,075,361. | 363,699. | 664,097. | | | | | | | |
| 26 | Joint Costs. Check here ▶ ☐ If following | | | | | | | | | | | |
| | SOP 98-2 Complete this line only if the organization | | | | | | | | | | | |
| | reported in column (B) joint costs from a combined | | | | | | | | | | | |
| | educational campaign and fundraising solicitation | | | | | | | | | | | |
| 83201 | 0 12-18-08 | | <u> </u> | | Form 990 (2008) | | | | | | | |

| | | | | (A) Beginning of year | | (B) End of year | | | |
|---------------------------|---------------|---|-------------|--------------------------------|---------|---|--|--|--|
| | 1 | Cash - non-interest-bearing | | 1,478,742. | 1 | 1,178,079. | | | |
| | 2 | Savings and temporary cash investments | ŀ | | 2 | 2/2/0/0/50 | | | |
| | 3 | Pledges and grants receivable, net | ŀ | 3,469,336. | 3 | 2,941,480. | | | |
| | 4 | Accounts receivable, net | ŀ | 58,833. | 4 | 160,370. | | | |
| | 5 | Receivables from current and former officers, directors, trustees, ke | ., | | - | | | | |
| | | employees, or other related parties. Complete Part II of Schedule L | ' | | 5 | | | | |
| | 6 | Receivables from other disqualified persons (as defined under section | on | | | *************************************** | | | |
| | - | 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete | i i | | | | | | |
| | | Part II of Schedule L | _ | | 6 | | | | |
| S. | 7 | Notes and loans receivable, net | | 7 | | | | | |
| Assets | 8 | Inventories for sale or use | Ī | | 8 | | | | |
| Ä | 9 | Prepaid expenses and deferred charges | Ī | 10,688. | 9 | 11,865. | | | |
| | 10a | | 6,635. | | | | | | |
| | b | Less: accumulated depreciation. Complete | | | | | | | |
| | | Part VI of Schedule D 10b 33 | 38,059. | 82,252. | 10c | 68,576. | | | |
| | 11 | Investments - publicly traded securities | | 2,567,749. | 11 | 2,372,907. | | | |
| | 12 | Investments - other securities. See Part IV, line 11 | | 868,305. | 12 | 679,043. | | | |
| | 13 | Investments · program-related. See Part IV, line 11 | [| | 13 | | | | |
| | 14 | Intangible assets | [| | 14 | | | | |
| | 15 | Other assets See Part IV, line 11 | [| 39,276. | 15 | 58,452. | | | |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 34) | | 8,575,181. | 16 | 7,470,772. | | | |
| | 17 | Accounts payable and accrued expenses | | 1,376,845. | 17 | 1,457,111. | | | |
| | 18 | Grants payable | | 1,744,573. | 18 | 1,672,355. | | | |
| | 19 | Deferred revenue | | | 19 | | | | |
| | 20 | Tax-exempt bond liabilities | | | 20 | | | | |
| S | 21 | Escrow account liability. Complete Part IV of Schedule D | | | 21 | | | | |
| iiti | 22 | Payables to current and former officers, directors, trustees, key emp | oloyees, | | | | | | |
| Liabilities | | highest compensated employees, and disqualified persons. Comple | ete Part II | | | | | | |
| _ | | of Schedule L | ļ | | 22 | · | | | |
| | 23 | Secured mortgages and notes payable to unrelated third parties | ļ | | 23 | | | | |
| | 24 | Unsecured notes and loans payable | Į. | | 24 | | | | |
| | 25 | Other liabilities. Complete Part X of Schedule D | Ļ | 145,677. | 25 | 229,536. | | | |
| | 26 | Total liabilities. Add lines 17 through 25 | | 3,267,095. | 26 | 3,359,002. | | | |
| | | Organizations that follow SFAS 117, check here | complete | | | | | | |
| ses | | lines 27 through 29, and lines 33 and 34. | | | | 22.25 | | | |
| auc | 27 | Unrestricted net assets | | 1,026,312. | 27 | 38,279. | | | |
| Bat | 28 | Temporarily restricted net assets | }. | 3,322,368. | 28 | 3,302,330. | | | |
| 5 | 29 | Permanently restricted net assets | _ | 959,406. | 29 | 771,161. | | | |
| F | | Organizations that do not follow SFAS 117, check here | and | | | | | | |
| Net Assets or Fund Baland | | complete lines 30 through 34. | | | | | | | |
| sets | 30 | Capital stock or trust principal, or current funds | - | | 30 | | | | |
| Ass | 31 | Paid-in or capital surplus, or land, building, or equipment fund | - | | 31 | | | | |
| Vet | 32 | Retained earnings, endowment, accumulated income, or other fund | ls | E 200 006 | 32 | 4 111 770 | | | |
| _ | 33 | Total net assets or fund balances | - | 5,308,086. | 33 | 4,111,770. | | | |
| Des | 34 • V1 | Total liabilities and net assets/fund balances | | 8,575,181. | 34 | 7,470,772. | | | |
| Pai | t XI | Financial Statements and Reporting | | | | Yes No | | | |
| | ^ | Cook X | Accrual | Other | | | | | |
| 1 | | ounting method used to prepare the Form 990. Lash X A e the organization's financial statements compiled or reviewed by an i | | Other | | 2a X | | | |
| | | • | • | accountant | | 2b X | | | |
| b | | e the organization's financial statements audited by an independent a es" to lines 2a or 2b, does the organization have a committee that ass | | seibility for oversight of the | a audit | | | | |
| C | | w, or compilation of its financial statements and selection of an indep | - | | auuil | ' 2 _c X | | | |
| 3 = | As a | | | | | | | | |
| Ja | | 3a X | | | | | | | |
| ь | | and OMB Circular A-133? es," did the organization undergo the required audit or audits? | | | | 3b | | | |
| | 2011 12-18-08 | | | | | | | | |

SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Public Charity Status and Public Support

To be completed by all section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

Inspection

Name of the organization

UNITED WAY OF LANCASTER COUNTY

Employer identification number 23-1352093

Schedule A (Form 990 or 990-EZ) 2008

| Part I | Reason | for Public Char | ity Status (All organiz | ations mu | st complet | te this par | t) (see ins | tructions) | | | |
|-----------|---|------------------------------|---|----------------|---------------|-------------|------------------------|-----------------------------------|-------------------|---------------------|--|
| The organ | ization is not a | a private foundation | because it is: (Please ch | eck only o | ne organiz | zation) | | | | | |
| 1 🔲 | | | s, or association of chur | | | | (b)(1)(A)(i) |). | | | |
| 2 | A school des | cribed in section 17 | '0(b)(1)(A)(ii). (Attach Sc | hedule E.) | | | | | | | |
| 3 | | | tal service organization | | n section | 170(b)(1) | (A)(iii). (At | tach Sche | dule H.) | | |
| 4 | • | • | operated in conjunction | | | | | | • | he hospital's name. | |
| • — | city, and stat | | | | , | | | (~/(-/(-/(- | ·,· | , | |
| 5 | | | benefit of a college or ur | niversity ou | wned or or | perated by | a governi | mental uni | t describe | ed in | |
| • | _ | (b)(1)(A)(iv). (Comple | = | 111013117 01 | THOU OF OF | ocidica by | a governi | incina am | COCOCIDO | 2 3 III | |
| • [| | | ent or governmental uni | t dogoribo | d in coatio | ~ 170/b\/1 | 11/41/64 | | | | |
| 7 X | | • | • | | | | | u fram tha | aanaral n | aublia dagaribad ia | |
| | - | | eives a substantial part | or its supp | ort from a | governme | entai unit c | or trom the | general p | Sublic described in | |
| • | - | b)(1)(A)(vi). (Comple | • | /O l - 4 - | D II.) | | | | | | |
| 8 | A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from | | | | | | | | | | |
| 9 📖 | - | · · | | | | | | | | | |
| | | | nctions - subject to certa | | | | | | | | |
| | | | axable income (less sect | tion 511 ta | x) from bu | sinesses a | acquired b | y the orga | inization a | after June 30, 1975 | |
| — | | 509(a)(2). (Complete | • | | | | 5004 14 | | | | |
| 10 | - | | perated exclusively to te | - | - | | | | | | |
| 11 📖 | | | perated exclusively for the | | | | | | | | |
| | | | ations described in section | | | | 2) See sec | ction 509(| a)(3). Che | ck the box that | |
| | | <u> </u> | organization and compl | | _ | | | | | 1 | |
| | a Type I | | / 1 | | e III · Func | - | • | | d 📖 | Type III - Other | |
| e | | | it the organization is not | | | | | | | | |
| | foundation m | anagers and other t | han one or more publicly | y supporte | d organiza | ations desc | cribed in s | ection 509 | 9(a)(1) or s | section 509(a)(2). | |
| f | If the organiz | ation received a writ | ten determination from t | the IRS tha | at it is a Ty | pe I, Type | II, or Type | e III | | | |
| | supporting or | rganization, check th | nis box | | | | | | | | |
| g | - | | organization accepted ar | | | _ | | | | | |
| | (i) A person | n who directly or ind | irectly controls, either al | one or tog | ether with | persons o | lescribed i | ın (II) and (| III) below, | Yes No | |
| | the gove | erning body of the si | upported organization? | | | | | | | 11g(i) | |
| | (ii) A family | member of a persor | n described in (i) above? | | | | | | | 11g(ii) | |
| | (iii) A 35% d | controlled entity of a | person described in (i) o | or (II) above | 97 | | | | | 11g(iii) | |
| h | Provide the fe | ollowing information | about the organizations | the organ | ızatıon sup | oports. | | | | | |
| | | <u> </u> | | , . | | , | | | | | |
| (i) Name | of supported | (ii) EIN | (iii) Type of | | rganization | | | (vi) is | the | (vii) Amount of | |
| | inization | (, | organization (described on lines 1-9 | | sted in your | | | organizátio (i) organiz U S | ed in the | support | |
| | | | above or IRC section | | document? | | | | | | |
| | | | (see instructions)) | Yes | No | Yes | No | Yes | No | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
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| | | | | | | | | | | | |
| Total | | | | | | | | | | | |

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I.)

| | ction A. Public Support | , | - | | | | |
|------|--|---------------------|------------------------|------------------------|---|----------------------|-------------------------|
| Cale | endar year (or fiscal year beginning in)▶ | (a) 2004 | (b) 2005 | (c) 2006 | (d) 2007 | (e) 2008 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | 9,335,101. | 9,546,198. | 9,078,470. | 9,094,462. | 8,630,710. | 45,684,941. |
| 2 | Tax revenues levied for the organ- | • | | | | | |
| _ | ization's benefit and either paid to or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 4 | Total. Add lines 1 · 3 | 9,335,101. | 9,546,198. | 9,078,470. | 9,094,462. | 8,630,710. | 45,684,941. |
| | The portion of total contributions | 7,000,200. | | | | | |
| • | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | | | | | | |
| | column (f) | | | | | | 1,242,786. |
| _ | • | | | | *************************************** | | 44,442,155. |
| | Public Support. Subtract line 5 from line 4 section B. Total Support | | | | | l | 44,442,133. |
| | | (=) 0004 | (h) 2005 | /=\ 2006 | (-N 2007 | (e) 2008 | (f) Total |
| | endar year (or fiscal year beginning in) | (a) 2004 | (b) 2005 9,546,198. | (c) 2006 9,078,470. | (d) 2007 9,094,462. | 8,630,710. | 45,684,941. |
| _ | Amounts from line 4 | 9,335,101. | 9,540,190. | 9,078,470. | 9,094,402. | 8,030,710. | 43,004,541. |
| 8 | Gross income from interest, | | | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties | 101 001 | 170 700 | 146,547. | 63,692. | 62,119. | 634,058. |
| | and income from similar sources | 101,991. | 1/9,/09. | 140,347. | 03,092. | 02,119. | 034,030. |
| 9 | Net income from unrelated business | | | | | | |
| | activities, whether or not the | | | | | | |
| | business is regularly carried on | | | | | | |
| 10 | Other income Do not include gain | | | | | | |
| | or loss from the sale of capital | 22 627 | 20 256 | 44 255 | 50 012 | 16 001 | 211 222 |
| | assets (Explain in Part IV.) | 22,627. | 39,356. | 44,255. | 59,013. | 40,001. | 211,332. |
| | Total support. Add lines 7 through 10 | L | <u>.</u> | L | | | 46,530,331. 748,130. |
| | Gross receipts from related activities, | • | • | | | 12 | 740,130. |
| 13 | First five years. If the Form 990 is for | - | first, second, thir | d, fourth, or fifth ta | x year as a sectio | n 501(c)(3) | |
| ~ | organization, check this box and stop | here | | | | | |
| | ction C. Computation of Publ | | | | | | 95.51 % |
| | Public support percentage for 2008 (| | • | olumn (t)) | | 14 | 00 56 |
| | Public support percentage from 2007 | | | | | 15 | |
| 16a | 33 1/3% support test - 2008. If the c | | | | 4 is 33 1/3% or n | nore, check this bo | x and ►X |
| | stop here. The organization qualifies | | | | | | |
| t | 33 1/3% support test - 2007. If the c | | | | line 15 is 33 1/3% | 6 or more, check th | is box |
| | and stop here. The organization qua | | | | | _ | |
| 17a | 10% -facts-and-circumstances tes | | | | | | |
| | and if the organization meets the "fac | | | | | rt IV how the organ | ization |
| | meets the "facts-and-circumstances" | test. The organiza | tion qualifies as a | publicly supported | organization | | |
| t | 10% -facts-and-circumstances tes | - | | | | | |
| | more, and if the organization meets t | he "facts-and-circu | mstances" test, cl | heck this box and s | stop here. Explair | n in Part IV how the | |
| | organization meets the "facts-and-cire | cumstances" test. | The organization of | qualifies as a public | ly supported orga | anızatıon | |
| 18 | Private foundation. If the organization | on did not check a | box on line 13, 16 | a, 16b, 17a, or 17b | , check this box a | and see instruction | s P |
| | | | | | Sche | edule A (Form 990 | or 990-EZ) 2008 |

| | Jrganizations | Described in | Section 509(a | (Complete onl | y if you checked the t | oox on line 9 of Part I |
|---|---|---|--|--|--|--|
| | (6) 2024 | (h) 2005 | (c) 2000 | (-A 0007 | (=) 2000 | (A Total |
| | (a) 2004 | (0) 2005 | (c) 2006 | (0) 2007 | (e) 2008 | (f) Total |
| | | | | | | |
| • | | | | | | |
| • • • | | | - | | | |
| Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | | | | |
| Gross receipts from activities that are not an unrelated trade or bus- iness under section 513 | | | | | | |
| Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf | | | | | | |
| The value of services or facilities | | | | | | |
| furnished by a governmental unit to the organization without charge | | | | | | |
| Total. Add lines 1 · 5 | | | | | | |
| Amounts included on lines 1, 2, and | | | | | | |
| 3 received from disqualified persons | | | | | | |
| Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of 1% of the total of lines 9, 10c, 11, and 12 for the year or \$5,000 | | | | | | |
| Add lines 7a and 7b | | | | | | |
| Public support (Subtract line 7c from line 6) | | | | | | |
| | - | | | | | |
| ······································ | (a) 2004 | (b) 2005 | (c) 2006 | (d) 2007 | (e) 2008 | (f) Total |
| | ., | | | | | |
| | | | | | | |
| Unrelated business taxable income | | | | 1 | | |
| (less section 511 taxes) from businesses | | | | | | |
| acquired after June 30, 1975 | | | | | | |
| Add lines 10a and 10b | | | | | | |
| | | | | | | |
| Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) | | | | | | |
| | | | | | | |
| First five years. If the Form 990 is fo | r the organization | 's first, second, thi | rd, fourth, or fifth | tax year as a sect | ıon 501(c)(3) organ | zation, |
| check this box and stop here | | | | | | |
| ction C. Computation of Publ | ic Support Pe | ercentage | | | | |
| Public support percentage for 2008 (| line 8, column (f) o | divided by line 13, | column (f)) | | 15 | % |
| Public support percentage from 2007 | 7 Schedule A, Par | t IV-A, line 27g | | | 16 | % |
| | | | | | | |
| | | | | | 17 | % |
| • • | • | | | | 18 | % |
| | | | | e 15 is more than | 33 1/3%, and line | 17 is not |
| | | | | | | ▶ □ |
| | | | | | | and |
| | | | | | | |
| | | | | | | · |
| vato roomoutom n the organizatio | GIG HOL OHEON 6 | <u> </u> | La, C. 100, OHOUR | | | 90 or 990-EZ) 200 |
| | endar year (or fiscal year beginning in) Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose. Gross receipts from activities that are not an unrelated trade or business under section 513. Tax revenues levied for the organization's benefit and either paid to or expended on its behalf. The value of services or facilities furnished by a governmental unit to the organization without charge. Total. Add lines 1 · 5. Amounts included on lines 2 and 3 received from disqualified persons bath and acceived from disqualified persons that exceed the greater of 1% of the total of lines 9, 10c, 11, and 12 for the year or \$5,000. Add lines 7a and 7b. Public support (Subtract line 7c from line 6). Ction B. Total Support endar year (or fiscal year beginning in) Amounts from line 6. Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources. Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b. Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) Total support (Add lines 9, 10c, 11, and 12) First five years. If the Form 990 is for check this box and stop here Ction D. Computation of Public support percentage for 2008 (Public support percentage from 2007 (Investment income percentage from 2018 and 31/3% support tests - 2008. If the more than 33 1/3% support tests - 2008. If the more than 33 1/3% support tests - 2007. If the line 18 is not more than 33 1/3%, check this box and 31/3% support tests - 2007. If the line 18 is not more than 33 1/3%, check this box and 31/3% support tests - 2007. If the | Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose. Gross receipts from activities that are not an unrelated trade or business under section 513. Tax revenues levied for the organization's benefit and either paid to or expended on its behalf. The value of services or facilities furnished by a governmental unit to the organization without charge. Total. Add lines 1 · 5. Amounts included on lines 1, 2, and 3 received from disqualified persons and the than disqualified persons between the greater of 1% of the total of lines 9, 10c, 11, and 12 for the year or \$5,000. Add lines 7a and 7b. Public support (Subtractine 7c from line 6). Total Support (Subtractine 7c from line 6). Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources. Dirical tell business taxable income. (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b. Net income from unrelated business acquired after June 30, 1975. Add lines 10a and 10b. Net income from unrelated business acquired after June 30, 1975. Add lines 10a and 10b. Net income from unrelated business is regularly carried on Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) Total support gerentage for 2008 (line 8, column (f) or public support percentage for 2008 (line 8, column (f) or Public support percentage from 2007 Schedule A, Parction D. Computation of Investment Income percentage from 2007 Schedule A, Parction D. Computation of Investment Income percentage from 2007 Schedule A, Parction D. Computation of Investment Income percentage from 2007 Schedule A, 33 1/3% support tests - 2008. If the organization did line 18 is not more than 33 1/3%, check this box and stop here. The context of the progre | edition A. Public Support andar year (or fiscal year beginning in) Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 · 5 Amounts included on lines 2 and 3 received from disqualified persons Amounts included on lines 2 and 3 received from other than disqualified persons Amounts included on lines 2 and 3 received from other than disqualified persons but exceed the greater of 1% of the total of lines 9, 10c, 11, and 12 for the year or \$5,000 Add lines 7a and 7b Public support (Subtactive 7c from line 6) critical part of 15 (Subtactive 7c from line 6) critical part of 15 (Subtactive 7c from line 6) critical part of 15 (Subtactive 7c from line 6) critical part of 15 (Subtactive 7c from line 6) critical part of 15 (Subtactive 7c from line 6) critical part of 15 (Subtactive 7c from line 6) critical part of 15 (Subtactive 7c from line 6) critical part of 15 (Subtactive 7c from line 6) critical part of 15 (Subtactive 7c from line 6) critical part of 15 (Subtactive 7c from line 9) Ga) 2004 (b) 2005 Amounts from line 6 Gross income from interest, doing subtactive 7c from line 6 critical part of 15 (Subtactive 7c from line 9) Ga) 2004 (b) 2005 Amounts from line 6 Gross income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10 and 10b At income from unrelated business is regularly carried on Other income. Do not include gain or loss from the sale of capital assets (Explain in Part I | endar year (or fiscal year beginning in) (a) 2004 (b) 2005 (c) 2006 (difts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 - 5 Amounts included on lines 1, 2, and 3 received from disqualified persons but receded the greated on lines 2 and 3 received from disqualified persons but receded the greated of the organization of public support (sea and 10b) Not incure from unrelated business activities not included in line 10b, whether or not the business ources to the organization of public support (sea lines 9, 10c, 11, and 12) First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth rebeck this box and stop here ction D. Computation of Investment Income Percentage Investment income percentage for 2008 (line 10c, column (f) divided by line 13, column (f)) investment income percentage for 2007 Schedule A, Part IVA, line 270 ction D. Computation of Investment Inc | Cition A. Public Support Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") Gross receipts from admissions, merchandles exid or services permanental include any "unusual grants.") Gross receipts from admissions, merchandles exid or services permanental and the selected to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues level for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 · 5 Amounts included on lines 1, 2, and 3 received from disqualified persons Amounts included on lines 2 and 3 neceived from other than dequalitied persons but exceed the greater of 1% of the betal of lines 9, 10, 11, and 12 feet he year of \$5,000 and \$1,000 andar year (or fiscal year beginning in) |

Schedule D

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Attach to Form 990. To be completed by organizations that answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

2008
Open to Public Inspection

Name of the organization

UNITED WAY OF LANCASTER COUNTY

Employer identification number 23-1352093

Schedule D (Form 990) 2008

| Par | t I Organizations Maintaining Donor Advise | ed Funds or Other Similar Fund | is or Accounts. Complete if the |
|-----|---|--|--|
| | organization answered "Yes" to Form 990, Part IV, lin | | |
| | | (a) Donor advised funds | (b) Funds and other accounts |
| 1 | Total number at end of year | | |
| 2 | Aggregate contributions to (during year) | | |
| 3 | Aggregate grants from (during year) | | |
| 4 | Aggregate value at end of year | | |
| 5 | Did the organization inform all donors and donor advisors in | writing that the assets held in donor adv | rised funds |
| | are the organization's property, subject to the organization's | exclusive legal control? | Yes No |
| 6 | Did the organization inform all grantees, donors, and donor a | | oe used only |
| | for charitable purposes and not for the benefit of the donor of | | |
| Par | | | |
| 1 | Purpose(s) of conservation easements held by the organizat | | - |
| | Preservation of land for public use (e.g., recreation or p | 1 | nistorically important land area |
| | Protection of natural habitat | | ified historic structure |
| | Preservation of open space | | |
| 2 | Complete lines 2a-2d if the organization held a qualified cons | servation contribution in the form of a co | inservation easement on the last day |
| _ | of the tax year. | | , |
| | or mo tax your. | | Held at the End of the Year |
| а | Total number of conservation easements | | 2a |
| b | Total acreage restricted by conservation easements | | 2b |
| c | Number of conservation easements on a certified historic str | ructure included in (a) | 2c |
| d | Number of conservation easements included in (c) acquired | | 2d |
| 3 | Number of conservation easements modified, transferred, re | | |
| • | year > | ,, | |
| 4 | Number of states where property subject to conservation ea | sement is located | |
| 5 | Does the organization have a written policy regarding the pe | | - and |
| | enforcement of the conservation easements it holds? | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | Yes No |
| 6 | Staff or volunteer hours devoted to monitoring, inspecting, a | and enforcing easements during the year | |
| 7 | Amount of expenses incurred in monitoring, inspecting, and | | |
| 8 | Does each conservation easement reported on line 2(d) above | | |
| • | and section 170(h)(4)(B)(ii)? | vo canci, inc requirement or continu | Yes No |
| 9 | In Part XIV, describe how the organization reports conservat | ion easements in its revenue and expen- | se statement, and balance sheet, and |
| • | include, if applicable, the text of the footnote to the organiza | | |
| | conservation easements. | mon o manoral otatomonto mat observa- | o mo organization o decesioning to |
| Par | t III Organizations Maintaining Collections of | of Art. Historical Treasures. or | Other Similar Assets. |
| | Complete if the organization answered "Yes" to Form | • | |
| | | | |
| 12 | If the organization elected, as permitted under SFAS 116, no | ot to report in its revenue statement and | balance sheet works of art, historical |
| | treasures, or other similar assets held for public exhibition, e | | |
| | the footnote to its financial statements that describes these | | obline service, provide, mr. arvint, me tem er |
| _ | If the organization elected, as permitted under SFAS 116, to | | ence sheet works of art, historical treasures |
| b | or other similar assets held for public exhibition, education, or | | |
| | | of research in furtherance of public servi | ce, provide the following amounts relating to |
| | these items: | | ▶ ¢ |
| | (i) Revenues included in Form 990, Part VIII, line 1 | | ► \$ ► \$ |
| _ | (ii) Assets included in Form 990, Part X | and the state of the second for fine and | |
| 2 | If the organization received or held works of art, historical tre | | dai gain, provide |
| | the following amounts required to be reported under SFAS 1 | i to relating to these items: | ▶ • |
| a | Revenues included in Form 990, Part VIII, line 1 | | ► \$ ► \$ |
| Ь | Assets included in Form 990, Part X | | - |
| | | | |

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

| Sche | ···· | WAY OF LA | | | | | | | Page 2 |
|------|--|---------------------------|--------------|---------------|-------------------------|----------------------|-------------|--------------|---|
| Par | t III Organizations Maintaining C | | | | | | | | |
| 3 | Using the organization's accession and other | er records, check a | ny of the fo | llowing tha | at are a significant | t use of its colle | ection iter | ns (check | all |
| | that apply): | | | | | | | | |
| а | Public exhibition | | ا ليا ه | oan or exc | hange programs | | | | |
| Ь | Scholarly research | | e 📖 C | Other | | | | | |
| C | Preservation for future generations | | | | | | | | |
| 4 | Provide a description of the organization's c | | | • | ~ | | se in Part | XIV. | |
| 5 | During the year, did the organization solicit of | | | | | mılar assets | | , | |
| | to be sold to raise funds rather than to be m | | | | | | | Yes | No_ |
| Par | Trust, Escrow and Custodia | | ts. Comple | ete if organi | ization answered | "Yes" to Form | 990, Part | IV, line 9 | , or |
| | reported an amount on Form 990, Pa | | | | | | | | |
| 1a | Is the organization an agent, trustee, custod | ian or other interm | ediary for o | contribution | ns or other assets | not included | | 1 | |
| | on Form 990, Part X? | | | | | | L | Yes | ∟ No |
| b | If "Yes," explain the arrangement in Part XIV | and complete the | following to | able: | | | | | |
| | | | | | | | | Amount | |
| | Beginning balance | | | | | 1c | | | |
| | Additions during the year | | | | | 1d | | | |
| е | Distributions during the year | | | | | 1e | | | |
| f | Ending balance | | | | | 1f | | 1 | |
| | Did the organization include an amount on F | | ne 21? | | | | <u> </u> | Yes | ∟ No |
| | If "Yes," explain the arrangement in Part XIV | | . 113.4 | | 200 D 1 11/1 | | | | |
| Par | t V Endowment Funds. Complete | 1 | | | | | | 4 > 5 | |
| | | (a) Current year 315,293 | | or year | (c) Two years ba | ck (d) Three ye | ears back | (e) Four | years back |
| | Beginning of year balance | 313,293 | • | | | | | | |
| Ь | Contributions | 1 017 | | | <u> </u> | | | | |
| | Investment earnings or losses | 1,017 | • | | | | | | |
| | Grants or scholarships | - | | | | | | | , |
| е | Other expenditures for facilities | | | | | | | | |
| | and programs | | | | | | | | *************************************** |
| f | Administrative expenses | 316,310 | | | | | | | |
| 9 | End of year balance | | | | <u> </u> | | 1 | | |
| 2 | Provide the estimated percentage of the year | ar end balance nei | | | | | | | |
| a | Board designated or quasi-endowment | | % | | | | | | |
| b | Permanent endowment ► 100.00 | % | | | | | | | |
| | | .% | | | | f | | | |
| За | Are there endowment funds not in the posse | ession of the organ | nization tha | t are neio a | ino administered | for the organization | ation | Γ, | Yes No |
| | by: | | | | | | | | X |
| | (i) unrelated organizations | | | | | | | | X |
| | (ii) related organizations | - 1-4-4 | d aa Cabad | ula D2 | | | | 3a(ii) 3b | |
| | If "Yes" to 3a(ii), are the related organization | - | | | | | | 30 | |
| Pa | Describe in Part XIV the intended uses of the tVI Investments - Land, Building | | | | Part X line 10 | | | | |
| F | | | | | | (a) Dopropiotio | | (d) Book | value |
| | Description of investment | (a) Cost o basis (inve | | | t or other ((other) | (c) Depreciation | " | (d) Book | value |
| | Lond | 2000 (11146 | | 24013 | <u> </u> | | | | |
| | Land | | | | | | | | |
| | Buildings | 5.8 | ,625. | • | | 45,50 | 9. | 13 | ,116. |
| | Leasehold improvements | | ,010. | | | 292,55 | | | ,460. |
| | Equipment | J 3 1 0 | , 0 2 0 1 | | | | - | | |
| | Other | orm 000 Port V o | olumo (B) I | (no 10(c)) | | | | 68 | 576. |

| Part VII Investments - Other Securities. See | Form 990, Part X, I | ıne 12. | | - | |
|--|---------------------|----------|--|---|----------------|
| (a) Description of security or category (including name of security) | (b) Book value | | | (c) Method of value st or end-of-year ma | |
| Financial derivatives and other financial products | | | | | |
| Closely-held equity interests | | | | | |
| Other | | | | | |
| INVESTMENTS - OTHER | 224,1 | 92. | COST | | |
| BENEFICIAL INTEREST IN | | | | | |
| PERPETUAL TR | 454,8 | 51. | END-OF-Y | EAR MARKET | VALUE |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| Total. (Col (b) should equal Form 990, Part X, col (B) line 12) | 679,0 | 43. | | | |
| Part VIII Investments - Program Related. Se | | | ······································ | | |
| (a) Description of investment type | (b) Book value | | | (c) Method of valuest or end-of-year ma | |
| | | | | | |
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| | | | | | |
| | | | | | |
| Total. (Col (b) should equal Form 990, Part X, col (B) line 13) | · | | | | |
| Part IX Other Assets. See Form 990, Part X, line | 15. | | | | |
| (a) (| Description | | | | (b) Book value |
| | | | | | |
| | | | | | |
| | | | | , | |
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| | | | | | |
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| | | | · | · - | |
| | | | • | | |
| | | | | | |
| | | | | | |
| Total. (Column (b) should equal Form 990, Part X, col (B) lin | ne 15) | | | > | |
| Part X Other Liabilities. See Form 990, Part X, I | | | | | |
| (a) Description of liability | | | (b) Amount | | |
| Federal income taxes | * | | | | |
| PENSION CONTRIBUTION PAYABLE | | | 229,536. | | |
| | | | • | | |
| | | - | | | |
| | <u>-</u> | | | | |
| | · - | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | <u> </u> | | | |
| Total. (Column (b) should equal Form 990, Part X, col (B) lir | ne 25) | | 229,536. | | |

In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48.

| Sche | dule D (Form 990) 2008 UNITED WAY OF LANCASTER CO | OUNTY | 23- | 1352093 Pag | e 4 |
|------------|---|-------------------------------------|--|----------------------------|-----|
| Pa | t XI Reconciliation of Change in Net Assets from Form 990 t | o Financial Statements | | | |
| 1 | Total revenue (Form 990, Part VIII, column (A), line 12) | 1 | | 8,794,80 | 6 |
| 2 | Total expenses (Form 990, Part IX, column (A), line 25) | 2 | | 9,103,15 | 7 |
| 3 | Excess or (deficit) for the year Subtract line 2 from line 1 | 3 | | -308,35 | 1 |
| 4 | Net unrealized gains (losses) on investments | 4 | | -660,43 | 0 |
| 5 | Donated services and use of facilities | 5 | | 150,39 | 3_ |
| 6 | Investment expenses | 6 | | _ | |
| 7 | Prior period adjustments | 7 | | | |
| 8 | Other (Describe in Part XIV) | 8 | | -377,92 | 8 |
| 9 | Total adjustments (net). Add lines 4-8 | 9 | | -887,96 | 5 |
| 10 | Excess or (deficit) for the year per financial statements. Combine lines 3 and 9 | 10 | | -1,196,31 | 6 |
| Par | t XII Reconciliation of Revenue per Audited Financial Statem | ents With Revenue per l | Returr | | |
| 1 | Total revenue, gains, and other support per audited financial statements | | 1 | 5,929,78 | 1 |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | | |
| а | Net unrealized gains on investments | 2a |] | | |
| b | Donated services and use of facilities | 2b 150,393 | . | | |
| C | Recoveries of prior year grants | 2c |]] | | |
| d | Other (Describe in Part XIV) | 2d -660,430 | . | | |
| е | Add lines 2a through 2d | | 2e | $\frac{-510,03}{6,439,81}$ | 7 |
| 3 | Subtract line 2e from line 1 | | 3 | 6,439,81 | 8 |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1 | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | |
| b | Other (Describe in Part XIV) | 4b 2,354,988 | .] | | |
| c | Add lines 4a and 4b | | 4c | 2,354,98 | 8 |
| 5 | Total revenue. Add lines 3 and 4c. (This should equal Form 990, Part I, line 12.) | | 5 | 8,794,80 | 6 |
| Pa | t XIII Reconciliation of Expenses per Audited Financial Staten | nents With Expenses per | r Retu | rn | |
| 1 | Total expenses and losses per audited financial statements | | 1 | 7,126,09 | 7 |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | | | | |
| а | Donated services and use of facilities | 2a 114,293. | .] | | |
| b | Prior year adjustments | 2b | | | |
| С | Losses reported on Form 990, Part IX, line 25 | 2c | | | |
| d | Other (Describe in Part XIV) | 2d 263,635. | .] [| | |
| е | Add lines 2a through 2d | | 2e | 377,92 | |
| 3 | Subtract line 2e from line 1 | | 3 | 6,748,16 | 9 |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | |
| | Other (Describe in Part XIV) | 4b 2,354,988. | . | | |
| С | Add lines 4a and 4b | | 4c | 2,354,98 | 8 . |
| 5 | Total expenses. Add lines 3 and 4c. (This should equal Form 990, Part I, line 18.) | | 5 | 9,103,15 | 7. |
| Pa | t XIV Supplemental Information | | | | |
| Com | plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part | III, lines 1a and 4; Part IV, lines | b and | 2b; Part V, line 4; Pa | rt |
| X; Pa | rt XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. | | | | |
| PAI | RT V, LINE 4: THE ENDOWMENT FUNDS ARE HELI | D FOR THE PURPOSE | OF | | |
| | | | | _ | |
| <u>GEI</u> | IERAL OPERATIONS AND RESTRICTED FOR USE FO | OR GIRLS AND WOME | EN'S | PROGRAMS. | |
| | | | | | |
| | | | | | |
| | | | | | |
| PAI | RT XI, LINE 8 - OTHER ADJUSTMENTS: | | | | |
| | | | _ | 060605 | |
| PE | ISION-RELATED CHANGES OTHER THAN NET PERIC | ODIC PENSION COST | <u> </u> | 263635. | |
| DON | NATED SERVICES EXPENSES: -114293. | | | | |
| | | | | | |
| | RT XII, LINE 2D - OTHER ADJUSTMENTS: | | | | |
| <u> </u> | TILL DITTE COLLECTION | | | | |

| Schedule D (Form 990) 2008 UNITED WAY OF LANCASTER COUNTY | 23-1352093 Page 5 |
|--|---------------------------------------|
| Part XIV Supplemental Information (continued) | |
| NEW ANDRALIZED LOCCED ON THREE COMPANY. (COADO | |
| NET UNREALIZED LOSSED ON INVESTMENTS: -660430. | |
| | |
| | |
| PART XII, LINE 4B - OTHER ADJUSTMENTS: | |
| ^ | |
| DONOR DESIGNATED PLEDGES: 2354988. | |
| | |
| | |
| PART XIII, LINE 2D - OTHER ADJUSTMENTS: | |
| FART XIII, DINE 2D - OTHER ADDUSTMENTS: | |
| PENSION-RELATED CHANGES OTHER THAN PERIODIC PENSION COSTS: | 263635. |
| | |
| | |
| | |
| PART XIII, LINE 4B - OTHER ADJUSTMENTS: | |
| DONOR REGERVATER REPORTS 2254000 | |
| DONOR DESIGNATED PLEDGES: 2354988. | |
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| SCHEDULE I | | | Lac staces | ante and Other Accietance to Organizations | occitoring of a | | | OMB No 1545-0047 | 5-0047 |
|----------------------------|---|--------------------|--|--|-----------------------------------|---|--|---------------------------------------|----------|
| (rorm 890) | | | Govern | Governments, and Individuals in the U.S. | luals in the U.S. | | | 2008 | • |
| Department of the Treasury | | ► Compl | ► Complete if the organization answered "Yes," on Form 990, Part IV, lines 21 or 22. | n answered "Yes | ," on Form 990, Pa | art IV, lines 21 or 22. | | Open to Public | . dildu |
| Name of the organization | | ! | ı | ► Attach to Form 990. | m 990. | | | Employer identification number | number |
| Bart 1 General Ir | General Information on Grants and Assistance | Y OF LANC. | LANCASTER COUNTY | Į. | | | | 23-1352093 | 2093 |
| 1 Does the organiz | Does the organization maintain records to substantiate the amount of the grants or assistance, and the selection | o substantiate the | amount of the grants | or assistance, the | grantees' eligibility | / for the grants or ass | stance, and the selecti | lo | |
| criteria used to | criteria used to award the grants or assistance? | tance? | | | | in in | | Yes | » X |
| 2 Describe in Part | Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. | cedures for monit | oring the use of grant | funds in the United | d States. | | | | |
| ### | Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any | 3overnments and | Organizations in the | e United States. C | complete if the orga | Inization answered "Y | es" on Form 990, Part I | IV, line 21, for any | |
| recipient t | recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed | 5,000. Check this | box if no one recipier | nt received more th | ian \$5,000. Use Pa | ut IV and Schedule I-1 | (Form 990) if additions | al space is needed | |
| 1 (a) Name and ar | (a) Name and address of organization or government | (p) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance | ınt |
| | | | | | | | | | |
| SEE ATTACHMENT | | | | 6,969,342. | 38,375. | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| 2 Enter total numb | Enter total number of section 501(c)(3) and government organizations | nd government or | ganizations | | | | | A | 38. |
| 3 Enter total numb | Enter total number of other organizations | (0) | | | | | | • | 0. |
| LHA For Privacy Ac | For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. | ction Act Notice, | see the Instructions | for Form 990. | | | | Schedule I (Form 990) 2008 | 90) 2008 |

Schedule I (Form 990) 2008 (f) Description of non-cash assistance (book, FMV, appraisal, other) Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 22 Use Schedule I-1 (Form 990) if additional space is needed. Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information (d) Amount of non-cash assistance 23 (c) Amount of cash grant (b) Number of recipients (a) Type of grant or assistance 832102 12-18-08

Page 2

23-1352093

UNITED WAY OF LANCASTER COUNTY

Schedule I (Form 990) 2008

· SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Attach to Form 990. To be completed by organizations that answered "Yes" to Form 990, Part IV, line 23.

OMB No 1545-0047

2008

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization

UNITED WAY OF LANCASTER COUNTY

Employer identification number 23-1352093

| Pa | Part I Questions Regarding Compensation | | | | | |
|----|---|--------------------------|-----|----|--|--|
| | | | Yes | No | | |
| 1a | a Check the appropriate box(es) if the organization provided any of the following to or for a person | listed in Form 990, | | | | |
| | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these | items | | | | |
| | First-class or charter travel Housing allowance or resid | ence for personal use | | į | | |
| | Travel for companions Payments for business use | of personal residence | | | | |
| | Tax indemnification and gross-up payments Health or social club dues of | | | | | |
| | Discretionary spending account Personal services (e.g., ma | d, chauffeur, chef) | | | | |
| b | b If line 1a is checked, did the organization follow a written policy regarding payment or reimburser | nent or provision | | | | |
| | of all of the expenses described above? If "No," complete Part III to explain | 1b | | | | |
| 2 | · | all officers, directors. | | | | |
| | trustees, and the CEO/Executive Director, regarding the items checked in line 1a? | 2 | | | | |
| | | | | | | |
| 3 | Indicate which, if any, of the following the organization uses to establish the compensation of the | e organization's | | | | |
| | CEO/Executive Director. Check all that apply. | | | İ | | |
| | X Compensation committee Written employment contra | ıct | | | | |
| | Independent compensation consultant X Compensation survey or st | | | ĺ | | |
| | X Form 990 of other organizations | | | | | |
| | , то по от от от от от от от от от от от от от | | | ĺ | | |
| | | | | | | |
| 4 | During the year, did any person listed in Form 990, Part VII, Section A, line 1a | | | į | | |
| а | Receive a severance payment or change of control payment? | 4a | | Х | | |
| | | 46 | | X | | |
| | b Participate in, or receive payment from, a supplemental nonqualified retirement plan? c Participate in, or receive payment from, an equity-based compensation arrangement? | | | | | |
| | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in | Part III. | | | | |
| | | | | ĺ | | |
| | Only 501(c)(3) and 501(c)(4) organizations must complete lines 5-8. | | | | | |
| 5 | | y compensation | | | | |
| | contingent on the revenues of. | · | | į | | |
| а | a The organization? | 5a | | X | | |
| | b Any related organization? | 5b | | X | | |
| | If "Yes," to line 5a or 5b, describe in Part III. | | | | | |
| 6 | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue an | y compensation | | | | |
| | contingent on the net earnings of: | | | | | |
| а | a The organization? | 6a | | X | | |
| | b Any related organization? | 6b | | X | | |
| | If "Yes" to line 6a or 6b, describe in Part III. | | | | | |
| 7 | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non- | ixed payments | | 1 | | |
| | not described in lines 5 and 6? If "Yes," describe in Part III | 7 | | X | | |
| 8 | | as subject to the | | | | |
| | initial contract exception described in Regs. section 53 4958-4(a)(3)? If "Yes," describe in Part III | · | | Х | | |

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2008

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 If additional space is needed

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(t)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

| (i) Breakdown of Vame (A) Name (b) Base compensation (c) 140,458. (d) 0 0. (d) (d) (d) (d) (d) (d) (d) (d) (d) (d) | (B) Breakdown of W-2 and/or 1099-MISC compensation (i) Base (ii) Bonus & (iii) Other incentive compensation compensation 140, 458 0 0 0 0 0 0 0 | (iii) Other compensation | Deferred compensation 0.0.0. | (D) Nontaxable benefits 12,836. 0. | (E) Total of columns (B)(i)-(D) (| (F) Compensation reported in prior Form 990 or Form 990-EZ |
|--|---|--------------------------|------------------------------|------------------------------------|--|--|
| (i) (ii) (ii) (iii | (ii) Bonus & incentive compensation | compensatio | compensation | 12,836. 0. | (B)(h-(D) (B)(h-(D) (B)(h-(D) | reported in prior Form 990 or Form 990-EZ |
| (1) (140, 140, 140, 140, 140, 140, 140, 140, | 0 | | 000 | 12,836. | 153,294. | |
| | 0 | | 0 | 0 | 0 | 0 |
| | | | | | | 0 |
| | | | | | | |
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| | | | | | | |
| (1) | | | | | | |
| (1) | | | | | | |
| (i) (i) (ii) (ii) | | | | | | |
| (1) | | | | | | |
| (1) | | | | | | |
| (i) (ii) | | | | | | |
| (i) (ii) | | | | | | |
| (i) | | | | | | |
| (i) | | | | | | |
| (0) | | | | | | |
| | | | | | | |
| (9) | | | | | | |
| (ii) | | | | | | |
| 6 | | | | | | |
| (9) | | | | | | |
| (6) | | | | | | |
| (0) | | | | | | |
| (6) | | | | | | |
| ((i)) | | | | | | |
| (0) | | | | | | |
| (0) | | | | | | |
| (5) | | - | | | | |
| (ii) | | | | | | |
| (1) | | | | | | |
| (0) | | | | | | |

Schedule J (Form 990) 2008

SCHEDULE L

Department of the Treasury

(Form 990 or 990-EZ)

Transactions with Interested Persons

► Attach to Form 990 or Form 990-EZ.

► To be completed by organizations that answered

OMB No 1545-0047

Internal Revenue Service

"Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, lines 38a or 40b.

Inspection

| Name of the organization UN | ITED WA | Y OF I | LANCASTER CO | UNTY | | | :mployer ! 3 – 1 3 | | | umbei |
|---|-----------------|-------------------------|---|-------------------------------------|----------------|--------------|-------------------------|---------------------------------------|-----------------------------|---------|
| | | | on 501(c)(3) and section | | ons only) | | | | | |
| To be completed b | y organization | s that answ | rered "Yes" on Form 99 | 0, Part IV, line 25a or | 25b, or Fo | orm 99 | 0-EZ, Pa | rt V, line | | |
| 1 (a) Name of d | squalified pers | son | | (b) Description | of transac | tion: | | | (c) Corr | ected? |
| (0) 110 01 0 | | | | (a, Decempine) | | | | | Yes | No |
| | | | | | | | | · · · · · · · · · · · · · · · · · · · | | |
| | | | | | | | | <u>-</u> | | |
| | | | | | | | | | | |
| 2 Enter the amount of tax im section 49583 Enter the amount of tax, if | • | Ü | | | e year unc | ler | ▶ \$ ▶ \$ | | | |
| Part II Loans to and/ | or From Int | erested | Persons. | | - | | | | | |
| | | | ered "Yes" on Form 99 | 0, Part IV, line 26, or | Form 990- | EZ, Pa | rt V, line | 38a. | _ | |
| (a) Name of interested person and purpose | (b) Loan t | to or from nization? | (c) Original principal amount | (d) Balance due | (e) defai | | by bo | ard or | (g) W agreer | |
| | То | From | | | Yes | No | Yes | No | Yes | No |
| | | | | | | | ļ | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | + | | | | | |
| | | | ▶ \$ | | 1 | | | | | |
| | istance Ber | nefiting I | nterested Persons | S. | | | .1 | | | |
| | | s that answ | rered "Yes" on Form 99 | | | 1 | | | | |
| (a) Name of interested | d person | | (b) Relationship between the organizations | een interested person ganization | and | | (c) Amou | unt of gra f assista | | pe |
| | | | | | | | | | _ | |
| | | | | | | | | | - | |
| | • | - | | | | | | ··· | | |
| | | | | | · | | | | | |
| Part IV Business Tran | sactions In | volvina | Interested Person | S. | | <u> </u> | | | | |
| | | | vered "Yes" on Form 99 | | 28b, or 28 | c. | | | | |
| (a) Name of interested | d person | | Relationship between in person and the organiz | | ount of action | (d) | Descript transact | | (e) Sha organiz reven | ation's |
| DADDADA WETTAM (| ODDAMI | T DDC | NDD MEMBER | |) 6 A C | D 7 7 | D 62 | 0 64 | Yes | No |
| BARBARA KELLAM (NANCY TULLI | CREATIV | | ARD MEMBER ARD MEMBER | | 0,646 | | | | | X |
| NAMEL TOTAL | | .BO | AND PIERIDER | 2. | | • A TT | | | | |
| | - | | | | | | | | | |
| | | | | | | | | | | |
| _HA For Privacy Act and Pap | erwork Reduc | tion Act N | otice, see the Instruct | ons for Form 990. | | chedu | le L (For | m 990 o | r 990-E | Z) 200 |

SEE SCHEDULE O FOR SCHEDULE L CONTINUATIONS

SCHEDULE M (Form 990)

Department of the Treasury Internal Revenue Service

NonCash Contributions

► To be completed by organizations that answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

OMB No 1545-0047

Open to Public Inspection

Name of the organization

UNITED WAY OF LANCASTER COUNTY

Employer identification number 23-1352093

| Pai | t1 Types of Property | | | | | | | | |
|----------|---|-------------------------------|-----------------------------------|--|-------------------|---|-----|-------------|-------------|
| | | (a) Check if applicable | (b) Number of contributions | (c) Revenues reported or Form 990, Part VIII, line | | (d) ethod of deter revenues | | 9 | |
| 1 | Art - Works of art | ļ | | | | | | _ | |
| 2 | Art - Works of art | | | | | | | | |
| 3 | Art - Fractional interests | | | | | - | | | |
| 4 | Books and publications | X | | 4.25 | 3.THRIFT | VALUE | | | |
| 5 | Clothing and household goods | X | | 8,92 | THRIFT. | VALUE | | | |
| 6 | Cars and other vehicles | | | | | | | | |
| 7 | Boats and planes | | | | | | | | |
| 8 | intellectual property | | | | | | | | |
| 9 | Securities - Publicly traded | X | 23 | 123,55 | QUOTED | MARKET | PR | ICE | S |
| 10 | Securities - Closely held stock | | | _ | | | | | |
| 11 | Securities · Partnership, LLC, or | | | | | | | | |
| | trust interests | | | | | | | | |
| 12 | Securities - Miscellaneous | | | | | | | | |
| 13 | Qualified conservation contribution | | | | | | | | |
| | (historic structures) | | | | | | | | |
| 14 | Qualified conservation contribution (other) | | | | | | | | |
| 15 | Real estate - Residential | | • | · · · · · · · · · · · · · · · · · · · | | | | | |
| 16 | Real estate - Commercial | | | | | | | | |
| 17 | Real estate · Other | | | | | | | | |
| 18 | Collectibles | | | | | | | | |
| 19 | Food inventory | | | | | | | | |
| 20 | Drugs and medical supplies | | | | | · | | | |
| 21 | Taxidermy | | | | | | | | |
| 22 | Historical artifacts | | | | | | | | |
| 23 | Scientific specimens | | | | + | | | | |
| 24 | Archeological artifacts Other ► (OFFICE SUPPLI) | X | 1 | 60 | THRIFT | VALUE | | | |
| 25 26 | Other () | | _ | | 7.1111(11.1 | VILLOL | | | |
| 20 27 | Other () | | | | | | | | |
| 28 | Other (| | | | | | | | |
| 29 | Number of Forms 8283 received by the organ | ızatıon durin | a the tax vear | for contributions | | | | | |
| | for which the organization completed Form 82 | | - | | 9 | | | | |
| | of miles are a gainted and a surprise of the car | , | | | | | | Yes | No |
| 30a | During the year, did the organization receive b | y contribution | on any propert | y reported in Part I, lines | 1-28 that it must | hold for | | | |
| | at least three years from the date of the initial | - | • | | | i i | | | |
| | the entire holding period? | | | | | [| 30a | | X |
| b | If "Yes," describe the arrangement in Part II. | | | | | | | | İ |
| 31 | Does the organization have a gift acceptance | policy that r | equires the rev | view of any non-standard | contributions? | | 31 | | Х |
| 32a | Does the organization hire or use third parties | or related o | rganizations to | solicit, process, or sell n | oncash | | | | |
| | contributions? | | | | | ļ | 32a | | X |
| ь | If "Yes," describe in Part II. | | | | | | 1 | | |
| 33 | If the organization did not report revenues in o | column (c) fo | r a type of pro | perty for which column (a |) is checked, | | | | İ |
| | describe in Part II. | | | | | | | | <u> </u> |
| 1114 | Car Drivery Act and Department Reduction | | | | | Cabadula M | _ | | 0000 |

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) 2008

· SCHEDULE O (Form 990)

Department of the Treasury Internal Revenue Service

832211 12-18-08 Supplemental Information to Form 990

Attach to Form 990. To be completed by organizations to provide

► Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

2008
Open to Public Inspection

Name of the organization

UNITED WAY OF LANCASTER COUNTY

Employer identification number 23-1352093

SCHEDULE O (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990

Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

OMB No 1545-0047 Open to Public Inspection

Name of the organization **Employer identification number** 23-1352093 UNITED WAY OF LANCASTER COUNTY INTERVENTIONS AMONG COUNTY RESIDENTS. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0. EXPENSES \$ 44467. KEEP STUDENTS IN SCHOOL AND ENCOURAGE COMPLETION OF A HIGH SCHOOL EDUCATION; EXPAND LIFELONG LEARNING OPPORTUNITIES, ALLOWING ADULTS WITHOUT A HIGH SCHOOL DEGREE TO COMPLETE THEIR EDUCATION. **EXPENSES \$ 44279.** INCLUDING GRANTS OF \$ 0. REVENUE \$ 0. ENSURE OUALITY OF LIFE AND INDEPENDENCE FOR VULNERABLE INDIVIDUALS AND THEIR FAMILIES, INCLUDING VICTIMS OF FAMILY VIOLENCE OR SEXUAL ASSAULT, OLDER ADULTS AND PEOPLE WITH DISABILITIES. REVENUE \$ 0. INCLUDING GRANTS OF \$ 0. EXPENSES \$ 35296. ANALYZE CURRENT AND FUTURE HUMAN NEEDS AND AVAILABILITY OF SERVICES. IN COLLABORATION WITH PUBLIC, PRIVATE AND OTHER PARTNERS, ASSESS COMMUNITY CONDITIONS AND IDENTIFY STRATEGIES FOR SYSTEMIC CHANGE TO BUILD A STRONGER LANCASTER COUNTY. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0. EXPENSES \$ 119867. FORM 990, PART VI, SECTION A, LINE 2: PATRICIA AND STEPHAN STOCKWELL ARE RELATED BY MARRIAGE FORM 990, PART VI, SECTION A, LINE 4: BYLAWS WERE AMENDED TO MODIFY TERMS

OF THE BOARD MEMBERS.

SCHEDULE O (Form 990)

Supplemental Information to Form 990

Department of the Treasury Internal Revenue Service ► Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

2008
Open to Public Inspection

Name of the organization

UNITED WAY OF LANCASTER COUNTY

Employer identification number 23-1352093

| PROVIDED TO THE BOARD OF DIRECTORS PRIOR TO FILING. |
|---|
| FORM 990, PART VI, SECTION B, LINE 12C: ORGANIZATION AND BOARD MEMBERS ANNUAL REVIEW VENDORS AND KEY RELATIONSHIPS |
| FORM 990, PART VI, SECTION B, LINE 15: COMPENSATION IS REVIEWED WITH PERSONNEL COMMITTE, COMPARABLE DATA OBTAINED FROM OTHER UNITED WAY AGENCIES. |
| FORM 990, PART VI, SECTION C, LINE 19: UPON REQUEST. |
| FORM 990, PART VI SECTION A. LINE 10 FINANCIAL OVERSIGHT THE FINANCE COMMITTEE PROVIDES FINANCIAL OVERSIGHT |
| SCH L, PART IV, BUSINESS TRANSACTIONS INVOLVING INTERESTED PERSONS: (A) NAME OF INTERESTED PERSON: BARBARA KELLAM (CREATIVE PROMOTIONS PLUS, INC) (B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION: |
| BOARD MEMBER (C) AMOUNT OF TRANSACTION \$ 20646. |
| (D) DESCRIPTION OF TRANSACTION: PAID \$20,646 FOR PROFESSIONAL SERVICES AND PROMOTIONAL MATERIAL (E) SHARING OF ORGANIZATION REVENUES? = NO |

SCHEDULE O (Form 990)

Supplemental Information to Form 990

Department of the Treasury Internal Revenue Service

▶ Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

2008
Open to Public Inspection

Employer identification number Name of the organization UNITED WAY OF LANCASTER COUNTY 23-1352093 (A) NAME OF PERSON: NANCY TULLI (B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION: BOARD MEMBER AMOUNT OF TRANSACTION \$ 25000. (D) DESCRIPTION OF TRANSACTION: VENDOR RELATIONSHIP WITH WGAL. PAID WGAL \$25,000. (E) SHARING OF ORGANIZATION REVENUES? = NO FORM 990, PART VI SECTION A. LINE 10 PROCESS USED TO REVIEW FORM 990 FORM 990 IS GIVEN TO THE FINANCE COMMITTEE FOR REVIEW PRIOR TO FILING FORM 990, PART VI SECTION B. LINE 15 B REVIEWED WITH PERSONNEL COMMITTEE, COMPARABLE DATA OBTAINED FROM OTHER UNITED WAY AGENCIES FORM 990, PART VI SECTION C. LINE 19 AVAILABILITY TO PUBLIC ORGANIZATION MAKES GOVERNING DOCUMENTS AVAILABLE TO PUBLIC UPON REQUEST

JNITED WAY OF LANCASTER COUNTY IN: 23-1352093 SCHEDULE I, PART II, LINE 1

| CHEDOLE I, PART II, CINE 1 | | | | | | | |
|---|------------|----------------------------------|--------------------------|---|----------------------------|---|--|
| a) Name and address of organization or ;overnment | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation | (g) Description of (h) Purpose of non-cash grant or assistance assistance | (h) Purpose of grant or assistance |
| Jonor designation pledges | N/A | 501(c)(3) | 1,897,081 | • | - N/A | N/A | Designation |
| American Red Cross of the Susquehanna Valley 130 W Orange Street .ancaster, PA 17604-4624 | 53-0196605 | 501(c)(3) | 324,763 | • | - N/A | N/A | Agency Allocation |
| Catholic Charities 1800 Union Deposit Road Harrisburg, PA 17105-3551 | 23-1494791 | 501(c)(3) | 157,697 | • | - N/A | N/A | Agency Allocation |
| Community Services of Organized Labor 575 Manor Street .ancaster, PA 17603-5198 | 23-1985625 | 501(c)(3) | 131,863 | , | N/A - | N/A | Agency Allocation |
| Pressley Ridge 5500 Corporate Drive, Suite 400 Pittsburgh, PA 15237 | 25-0965460 | 501(c)(3) | 324,100 | • | - N/A | N/A | Agency Allocation |
| .ancaster Day Care Center 150 S Queen Street .ancaster, PA 17603-5318 | 23-1352350 | 501(c)(3) | 194,383 | , | - N/A | N/A | Agency Allocation |
| uteracy Council of Lancaster-Lebanon 38 W King Street Jancaster, PA 176603-3809 | 23-2373136 | 501(c)(3) | 34,633 | • | N/A | N/A | Agency Allocation |
| Veighborhood Services L34 South Prince Street .ancaster, PA 17608-1593 | 23-1642897 | 501(c)(3) | 194,179 | ı | N/A | N/A | Agency Allocation |
| salvation Army 131 S Queen Street .ancaster, PA 17602 | 13-5562351 | 501(c)(3) | 79,901 | , | - N/A | N/A | Agency Allocation |

| JNITED WAY OF LANCASTER COUNTY :IN· 23-1352093 ;CHEDULE I, PART II, LINE 1 |
|--|
|--|

| a) Name and address of organization or ;overnment | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation | (g) Description of (h) Purpose of non-cash grant or assistance assistance | f (h) Purpose of grant or assistance |
|--|------------|----------------------------------|-----------------------------|---|----------------------------|---|--|
| spanish American Civic Associatjon 153 S Lime Street, Suite A ancaster, PA 17602 | 23-7319993 | 501(c)(3) | 172,132 | • | - N/A | N/A | Agency Allocation |
| ichreiber Pediatric Rehab Center i25 Community Way ancaster, PA 17603-2396 | 23-1365369 | 501(c)(3) | 129,317 | ' | N/A | N/A | Agency Allocation |
| Jrban League of Lancaster County 302 South Duke Street .ancaster, PA 17602-4224 | 23-1661344 | 501(c)(3) | 170,296 | • | - N/A | N/A | Agency Allocation |
| Deaf & Hard of Hearing 330 Janet Avenue ancaster, PA 17601 | 23-1354342 | 501(c)(3) | 53,063 | • | ۸/۸ | N/A | Agency Allocation |
| , Vental Health America of Lancaster County 330 Janet Avenue .ancaster, PA 17601 | 23-1571789 | 501(c)(3) | 68,756 | • | ۸/۸ | N/A | Agency Allocation |
| Sompass Mark 330 Janet Avenue .ancaster, PA 17601 | 23-6444556 | 501(c)(3) | 95,263 | ı | N/A | N/A | Agency Allocation |
| ioutheast Lancaster Health Services 325 South Duke Street ancaster, PA 17608-0598 | 23-2160896 | 501(c)(3) | 177,265 | , | N/A | N/A | Agency Allocation |
| /isiting Nurse Association (811 Old Homestead Lane .ancaster, PA 17608-0788 | 23-2665862 | 501(c)(3) | 80,072 | ı | N/A | N/A | Agency Allocation |
| Nelsh Mountain Medical/Dental 384 Springville Road Vew Holland, PA 17557-95 6 5 | 23-1909490 | 501(c)(3) | 119,434 | ı | N/A | N/A | Agency Allocation |

| JNITED WAY OF LANCASTER COUNTY :IN: 23-1352093 :CHEDULE I, PART II, LINE 1 |
|--|
|--|

| a) Name and address of organization or ;overnment | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation | (g) Description of (h) Purpose of non-cash grant or assistance assistance | (h) Purpose of grant or assistance |
|--|------------|-------------------------------|--------------------------|---|----------------------------|---|--|
| ldamstown YMCA 1 E Main Street Idamstown, PA 19501 | 23-1244009 | 501(c)(3) | 10,507 | | - N/A | N/A | Agency Allocation |
| Sig Brother/Big Sisters of Lancaster i30 Janet Avenue .ancaster, PA 17601 | 23-1696734 | 501(c)(3) | 139,218 | • | - N/A | N/A | Agency Allocation |
| Soy Scouts of America, Pa Dutch Council 330 Janet Avenue | 23-1855082 | 501(c)(3) | 123,003 | · | - N/A | N/A | Agency Allocation |
| ancaster, PA 17001 Sirl Scouts in the Heart of PA \$50 Hale Avenue Harrisburg, PA 17105 | 24-0795960 | 501(c)(3) | 119,979 | • | - N/A | N/A | Agency Allocation |
| :Inzabethtown Child Care Center 777 S Mt Joy Street :Iizabethtown, PA 17022-0253 | 23-1705803 | 501(c)(3) | 65,681 | | - N/A | N/A | Agency Allocation |
| Soy and Girls Club of Lancaster (10 South Water Street .ancaster, PA 17608-0104 | 23-1352044 | 501(c)(3) | 331,843 | · | - N/A | N/A | Agency Allocation |
| ewish Community Alliance of Lancaster !120 Oregon Pike ancaster, PA 17601-4696 | 23-1413686 | 501(c)(3) | 14,889 | | - N/A | N/A | Agency Allocation |
| .ancaster Family YMCA ,72 N Queen Street ancaster, PA 17603-3096 | 23-1243970 | 501(c)(3) | 167,338 | , | - N/A | N/A | Agency Allocation |
| 'WCA .10 N Lime Street arcaster, PA 17602-2990 | 23-1352609 | 501(c)(3) | 333,458 | | - N/A | N/A | Agency Allocation |

.

| a) Name and address of organization or ;overnment | (b) EIN | (c) IRC section if applicable | (d) Amöunt of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation | (g) Description of (h) Purpose of non-cash grant or assistance assistance | (h) Purpose of grant or assistance |
|--|------------|-------------------------------|-----------------------------|---|----------------------------|---|--|
| Aid-Penn Legal Services 13 A North Front Street Jarrisburg, PA 17101 | 23-7101191 | 501(c)(3) | 97,349 | 1 | N/A | | Agency Allocation |
| alvation Army Extension Units 30x 96 Vagontown, PA 19376 | 13-5562351 | 501(c)(3) | 7,804 | 1 | N/A | N/A | Agency Allocation |
| he ARC of Lancaster County ,30 Janet Avenue ancaster, PA 17601 | 23-1658120 | 501(c)(3) | 21,459 | ' | N/A | N/A | Agency Allocation |
| vrch Street Center '23 W Orange Street ancaster, PA 17603-3738 | 23-2258376 | 501(c)(3) | 35,174 | , | W/A | N/A | Agency Allocation |
| vIDS Community Alliance 101 Division Street Harrisburg, PA 17110 | 23-2485020 | 501(c)(3) | 45,730 | ı | N/A | N/A | Agency Allocation |
| Community Action Program 01 S Queen Street ancaster, PA 17603 | 23-1667311 | 501(c)(3) | 214,111 | ı | N/A | N/A | Agency Allocation |
| Inspus Attucks Community Center 07 Howard Avenue ancaster, PA 17608-0894 | 23-2182995 | 501(c)(3) | 36,481 | ı | N/A | N/A | Agency Allocation |
| Jare House :42-344 E Chestnut Street ancaster, PA 17602-2708 | 22-2723190 | 501(c)(3) | 27,215 | ı | N/A | N/A | Agency Allocation |
| phrata Area Rehab Services '9 Cloister Avenue phrata, PA 17522-1709 | 23-1729896 | 501(c)(3) | 13,266 | • | N/A | N/A | Agency Allocation |

JNITED WAY OF LANCASTER COUNTY SIN: 23-1352093 SCHEDULE I, PART II, LINE 1

| a) Name and address of organization or sovernment | (b) EIN | (c) IRC section If applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation | (g) Description of (h) Purpose of non-cash grant or assistance assistance | (h) Purpose of grant or assistance |
|--|------------|----------------------------------|-----------------------------|---|----------------------------|---|--|
| 5 June Smith Center500 Eden Road, Bldg I2 ancaster, PA 17601 | 23-1728154 | 501(c)(3) | 19,499 | • | N/A | N/A | Agency Allocation |
| .utherCare 500 East Main Street .ititz, PA 17543 | 23-1365374 | 501(c)(3) | 21,630 | ı | N/A | N/A | Agency Allocation |
| Vurse Family Partnership | N/A | N/A | 401,170 | ı | N/A | N/A | Community |
| Vurse Family Partnership | N/A | N/A | ı | 38,375 | FMV | Grant In-Kind | Grant In-Kind |
| ³arent Child Program | N/A | N/A | 152,046 | • | N/A | N/A | Community |
| Wiscellaneous Allocations | N/A | N/A | 62,267 | 1 | N/A | N/A | Impact Grant Agency Allocation |
| Summer Youth Initiative | N/A | N/A | 22,475 | ı | N/A | N/A | Community |
| Jublic Health Department Initiative | N/A | N/A | 23,146 | • | N/A | N/A | Impact Grant Community |
| Nomen's Council Grant | N/A | N/A | 43,750 | ı | N/A | N/A | Impact Grant Community |
| Wheels to Work Grant | N/A | N/A | 872 | 1 | N/A | N/A | Impact Grant Community |
| Von-cash Allocations | N/A | N/A | 13,784 | | FMV | Gifts In-Kınd | Impact Grant Gifts In-Kind International |

6,969,342 38,375

UNITED WAY OF LANCASTER COUNTY BOARD OF DIRECTORS2008/2009



OFFICERS

Chair of the Board Vice Chair, Administration Vice Chair, Communications Vice Chair, Community Impact Vice Chair, Fund Raising Vice Chair, Planning

Vice Chair, Finance and Administration Assistant Vice Chair, Finance

Secretary

Stephen E. Stockwell Stephen J. Senkowski

Nancy Tulli Joan K. Paxton Michael A. Frey

Patricia T. Stockwell Robert E. Newcomer

Kathy Pandelidis Granbois

Susan E. Savage

TERM ENDING 2009

Thomas T. Baldrige Larry Brown Charito Calvachi-

Mateyko Linda L. Castagna

Sharon Greelish

Cody

Nancy Fisher

M. Eugene Hannum

Anne F. McGrann

Sharron Nelson

Joan K. Paxton

William J. Reuter

Rolando Santiago

Robin D. Stauffer

Stephen E. Stockwell

TERM ENDING 2010

Tina Bell Jennifer Craighead

Mark Duncan

John Fitzkee

Tracy F. Fletcher, II

Michael A. Frey

Meg Graham

Kathy Pandelidis

Granbois

Tom Hernquist

Sheryl Holzbauer

Andrew Jones

Greg Lefever

Marcia Lefever

Patricia T. Stockwell

Nancy Tulli

Richard A. Watson,

Jr.

TERM ENDING 2011

Shaun Balani Scott Burky

Greg Carey

Joe Harriger

Christine Hertneky

Joanne B. Ladley

Joseph Morales

Robert E. Newcomer

Bethany Novis

Carol Phillips

Anthony J. Purcell, Sr. Mary Renner

Fran Rodriguez

Fernando Sanchez

Stephen Senkowski David F. Wolf

EXOFFICIO

Jan L. Bergen

Jay Bucher

Karen F. Heinle

Carol Hess

David E. Hosler

Barbara K. Kellam

Walt Legenstein

Nelson M. Polite, Sr.

Robert W. Simons

Philip R. Wenger

EXTENDED TERM

Susan E. Savage

UNITED WAY OF LANCASTER COUNTY

BYLAWS

ARTICLE I

NAME AND LOCATION

- 1. The name of this corporation is UNITED WAY OF LANCASTER COUNTY.
- 2. The corporation is located at the Lancaster County Community Services Center, 630 Janet Avenue, Lancaster, Pennsylvania, 17601.

ARTICLE II

NOT-FOR-PROFIT CORPORATION

- 1. United Way of Lancaster County is a corporation organized under Section 7103 of the Pennsylvania Nonprofit Corporation Law of 1972.
- 2. The corporation is operated exclusively for charitable purposes and has established its tax-exempt status under Section 501(c)(3) of the Internal Revenue Code.

ARTICLE III

CORPORATE MISSION

Our mission is to build a stronger Lancaster County by mobilizing the caring power of our community.

ARTICLE IV

MEMBERSHIP

SECTION A: Members

Any person contributing to the United Way shall be a member during each fiscal year of the corporation in which such contribution is made.

SECTION B: Responsibilities and Privileges of Members

Members of the corporation may:

- 1. Attend meetings of the corporation.
- 2. Participate in the election of the Board of Directors.
- 3. Receive reports from the Board of Directors.
- 4. Adopt, amend, repeal, or ratify the bylaws of the corporation, except as otherwise set forth in ARTICLE X.

ARTICLE V

MEETINGS OF THE CORPORATION

SECTION A: Meetings

- 1. <u>Annual Meeting</u>—Members of the corporation shall meet once a year:
 - a. To elect directors from the single slate submitted by the Nominating Committee. Nominations may also be submitted from the floor. Nominations to be submitted from the floor must have been received by the chair of the board at least five days prior to the meeting and must have been accompanied by the written consent of the proposed nominee.
 - b. To receive reports on the activities of the United Way of Lancaster County.
 - c. To adopt, amend, repeal, or ratify the bylaws of the corporation, if necessary, except as otherwise set forth in Article X.
- 2. <u>Special Meetings</u>—Special meetings may be called at any time by the chair of the board, or by the collective action of five directors. The purpose of such meetings must be described in notice of meetings as set forth below.
- 3. <u>Notice of Meetings</u>—Notice of annual or special meetings, including place, time and purpose shall be given as follows:
 - a. By written notice to directors at least fifteen (15) days in advance of the meeting.
 - b. By announcement in the public news media in Lancaster County at least fifteen (15) days in advance of the meeting.

SECTION B: Voting

Each member may cast one vote on each item coming before a meeting of the corporation. No member may vote by proxy at any meeting.

SECTION C: Quorum

A quorum of the membership shall consist of fifty (50) persons entitled to vote.

ARTICLE VI

BOARD OF DIRECTORS

SECTION A: Responsibilities

- 1. Management of the Corporation—The Board of Directors shall:
 - a. Be legally accountable for all aspects of the corporation's operations.
 - b. Act as trustee of the corporation on behalf of donors and funding sources.
 - c. Determine the purpose and objectives of the corporation.
 - d. Establish long-range goals, policies and other guidelines for operations.
 - e. Authorize program direction.
 - f. Invest resources to financially affiliated partners, and to partners, or groups which meet the eligibility requirements for funding as defined in ARTICLE IX, SECTION A, but which have not been formally accepted as financially affiliated partners.
 - g. Evaluate the results of operations.
 - h. Establish standing committees and ad hoc committees, and delegate work to such committees to assist the Board in carrying out its responsibilities.
- 2. <u>Election of Officers</u>—The Board shall elect the officers of the corporation from the slate presented by the Nominating Committee.
- 3. Appointment of the President—The Board shall appoint a president who shall serve as the staff executive officer and who shall be accountable to the Board of Directors through the chair of the board. The president shall have the authority to employ, supervise, and release all other employed staff, to make staff assignments, and to administer staff services within the framework of policies, major plans and budgets adopted by the Board of Directors.
- 4. Report to the Corporation—The Board shall submit a report of its activities at each regular meeting of the corporation and seek such counsel on general policy as is appropriate.

SECTION B: Composition and Terms

 <u>Directors</u>—The Board of Directors shall consist of at least forty-two (42), but no more than forty-eight (48), elected directors, and such ex officio directors as may be appointed from time to time as herein provided, all of whom shall be members of the corporation, volunteers, and reside or work in Lancaster County. The directors shall not be paid personnel of this corporation nor of any organization that is financially affiliated.

- Term of Office—One-third of the directors shall be elected each year for terms of three years, and shall serve until successors have been elected at the annual meeting of the corporation. Directors may succeed themselves at the expiration of their initial term for one succeeding three-year term, but then may not serve as directors again until the expiration of at least three successive years following the last year of their service. A director who has completed two consecutive terms shall be eligible for appointment as an ex officio director. Service as an ex officio shall not affect the eligibility of an individual to serve two consecutive three-year terms as an elected director. A director who has completed two consecutive terms shall be eligible for appointment or election as chair, vice chair, or secretary of the board.
 - 3. <u>Vacancies</u>—Should a vacancy develop on the Board of Directors, the chair of the board shall appoint, upon recommendation of the Nominating Committee and approval by the Board, an individual to fill the unexpired term. If such appointment is for nineteen (19) months or more, the appointee may be nominated for a succeeding three-year term. If elected, the individual may serve a three-year term, but thereafter may not serve until the expiration of at least three successive years following the last year of service. If such appointment is for fewer than nineteen (19) months, the appointee shall be eligible for nomination to two successive three-year terms. Thereafter, the three-year out-of-service provision would apply.
 - 4. <u>Ex Officio Directors</u>—Appointment of ex officio directors shall be made upon recommendation of the chair of the board and with the approval of a majority of the directors present and voting. The immediate past chair of the board may serve as an ex officio director for a period of one year. All ex officio directors shall be entitled to vote.

SECTION C: Officers

Officers of this corporation shall be chair of the board, secretary, vice chair of finance, and assistant vice chair of finance, and such vice chairs as are appointed or elected by the Board of Directors. Duties shall be those normally assigned to such offices.

The chair of the board, secretary, vice chair of finance and assistant vice chair of finance shall be chosen from among elected directors and may have their terms extended in order to serve. The vice chairs may be chosen from among elected directors, or, if selected otherwise, shall become ex officio directors.

Each vice chair may be assigned administrative responsibility for any one of the operating divisions of the corporation and shall be an ex officio member with a vote on all committees within that assigned division.

Terms of office shall be for one year or until succeeding officers are elected. Officers may serve more than one term.

SECTION D. Meetings and Quorum

- Meetings—Regular meetings of the Board of Directors shall be held at the call of the chair of the board. The time and place of regular meetings shall be determined by the Executive Committee. Special meetings may be held at the call of the chair of the board, or by the collective action of five directors, upon notice at least two days in advance of the meeting.
- 2. Quorum—A quorum of the Board of Directors shall consist of twenty (20) directors.

ARTICLE VII

COMMITTEES OF THE BOARD

SECTION A: Executive Committee

- 1. Responsibilities—The Executive Committee shall:
 - a. Approve the appointment of committee chairs.
 - b. Evaluate recommendations of standing and ad hoc committees.
 - c. Review the corporate organization and structure, and plan for its development.
 - d. Submit reports and recommendations to the Board of Directors.
 - e. Review the operating budget.
 - f. Coordinate the direction of the operating divisions.
 - g. Approve salary range of president.
 - h. Act on behalf of the Board of Directors in emergency situations.
- Members—The Executive Committee shall consist of the officers of the corporation and chairs of the standing committees. Other members may be added at the discretion of the chair of the board and upon approval of the Board of Directors. The immediate past chair of the board may serve as ex officio member for a term of one year.
- 3. <u>Meetings and Quorum</u>—Meetings of the Executive Committee shall be held at the call of the chair of the board. A quorum shall consist of a majority of the current members, including the chair of the board.

SECTION B: Nominating Committee

- 1. Responsibilities—The Nominating Committee shall:
 - a. Determine criteria for selection of nominees to the Board of Directors based on corporate purpose and objectives.
 - b. Present to the members of the corporation at the annual meeting a single slate of nominees for election to the Board of Directors.
 - c. Present to the Board of Directors a slate of officers for the ensuing year.
 - d. Recommend a pool of names from which the chair of the board will choose an individual for appointment to fill a vacancy on the Board of Directors, or in an officer position, which may occur during the year.
- 2. Members—Appointment and Term

- a. The Nominating Committee shall consist of nine members who are active directors at the time of their appointment.
- b. One-third of the members of the Nominating Committee shall be appointed each year for a term of three years and shall serve until successors have been appointed. Members of the Nominating Committee may not succeed themselves.
- c. The chair of the board, within thirty (30) days following election to office, shall appoint persons to fill vacancies on the Nominating committee, and shall designate the chair, with the approval of the Executive Committee.
- 3. <u>Meetings and Quorum</u>—The Nominating Committee shall meet throughout the year at the call of the committee chair. A quorum shall consist of a majority of the current members.

ARTICLE VIII

OPERATING DIVISIONS AND COMMITTEES

There shall be five operating divisions consisting of such standing and ad hoc committees as are necessary to carry out the plans and programs authorized by the Board of Directors.

The leadership of committees shall be appointed annually by the chair of the board with approval of the Executive Committee. All committee members shall be appointed annually by the committee chair. Committees shall meet at the call of the committee chair. A quorum shall consist of a majority of the current members of any committee.

SECTION A: Resource Development

The Resource Development Division shall:

- 1. Recommend resource development policies and plans.
- 2. Plan and conduct year-round resource development activities such as deferred giving and solicitation of foundation grants.
- 3. Conduct an annual campaign to meet the resource development goal approved by the Board of Directors.
- 4. Establish and maintain liaison between the United Way and local labor organizations; help recruit and orient labor leadership for volunteer service to the United Way movement and other community service partners.
- 5. Evaluate all resource development activities.

SECTION B. Community Impact

The Community Impact Division shall:

- 1. Propose United Way goals and funding objectives to assist in determining investment of resources to partners.
- 2. Encourage and participate in cooperative planning among public and private agencies, including local, regional and state organizations.
- 3. Maintain an effective relationship with financially affiliated partners.
- 4. Encourage financially affiliated partners to do internal planning relative to their respective goals and services.
- 5. Recommend annual investment to financially affiliated partners.
- 6. Recommend distribution of resources to meet community needs.
- 7. Recommend partners for financial affiliation with United Way.
- 8. Recommend termination of financially affiliated partners.

SECTION C: Communications Division

The Communications Division shall:

- 1. Conduct a systematic year-round communications program designed to inform and monitor public opinion about the United Way and financially affiliated partners.
- 2. Develop and maintain media relationships that will foster interest in the United Way and financially affiliated partners.
- 3. Implement a communications plan specifically designed to support the annual campaign and other programs.
- 4. Conduct research concerning attitudes and opinions of the general public and/or specific segments of the community.

SECTION D: Planning Division

The Planning Division shall:

- 1. Create, implement, coordinate, focus and maintain the planning efforts of all areas of the United Way of Lancaster County in order to have the most effective organization.
- 2. Define ways that the United Way can take a pro-active role and best anticipate changing human service needs in Lancaster County.
- 3. Provide an internal planning system which will identify human service needs, and encourage the development and resource support of programs to meet such needs.
- 4. Encourage and participate in cooperative planning among public and private agencies, including local, regional and state organizations.

5. Assess proposed and existing legislation and its implementation as it affects the provision of human services, and recommend appropriate action.

SECTION E: Administration Division

- 1. The Finance and Administration Committee shall:
 - a. Assure sound financial management and accountability of resources, including development and recommendation of financial policies to the Board of Directors.
 - b. Provide advice and guidance to the President and Executive Committee on fiscal matters.
 - c. Review and evaluate financial statements.
 - d. Authorize the annual audit; evaluate the auditor's recommendations and submit a report to the Board of Directors.
 - e. Authorize disbursements of resources to partners within approved investments.
 - f. Recommend a proposed United Way annual operating budget to the Board of Directors.

The chair of the Finance and Administration Committee shall be appointed by the chair of the board with the approval of the Executive Committee. The vice chair of finance of the corporation shall be a member of the committee. Other members shall be appointed by the committee chair.

The Finance and Administration Committee shall meet throughout the year at the call of the committee chair. A quorum shall consist of a majority of the current members.

- 2. The Personnel Advisory Committee shall:
 - a. Except as otherwise expressly provided in the bylaws, develop, review and recommend policies affecting employed staff, including conditions of employment, economic benefits, staff development opportunities and salary administration.
 - b. Serve as a resource to the Chair of the Board and President on all personnel matters.

The chair of the Personnel Advisory Committee shall be appointed by the chair of the board with the approval of the Executive Committee. Other members shall be appointed by the committee chair.

The Personnel Advisory Committee shall meet throughout the year at the call of the committee chair. A quorum shall consist of a majority of the current members.

ARTICLE IX

FINANCIALLY AFFILIATED AGENCIES

SECTION A: Eligibility

Any legally incorporated, nonprofit voluntary human service organization shall be eligible to apply for financial affiliation with the United Way provided that it is tax-exempt under Section 501(c)(3) of the Internal Revenue Code.

SECTION B: Requirements for Affiliation

The Board of Directors shall prescribe conditions for the acceptance of organizations as financially affiliated partners and for the maintenance of such status. This affiliation shall be evidenced by a written agreement between the United Way and each partner.

ARTICLE X

AMENDMENTS

Except as otherwise required by law, the Board of Directors shall have the power to adopt, amend, or repeal the bylaws of the corporation by vote of two-thirds of the directors present at any regular or special meeting of the Board of Directors where such proposed action has been described in the notice of the meeting.

Action by the Board of Directors to adopt, amend, or repeal the bylaws becomes operative immediately, but must be ratified by the Members of the corporation at the next annual meeting.

ARTICLE XI

RULES OF ORDER

All meetings of the organization shall be conducted in accordance with Robert's Rules of Order Revised.

ARTICLE XII

FISCAL YEAR

The fiscal year of this corporation shall be as determined by the Board of Directors.

ARTICLE XIII

The members, officers, directors, committee members, employees and persons served by this corporation shall be selected entirely on a nondiscriminatory basis with respect to race, creed, color, religion, gender, age (over 40), national origin, ancestry, physical or mental disability, sexual orientation, veteran status or any characteristic protected by law.

ARTICLE XIV

PERSONAL LIABILITY OF DIRECTORS AND INDEMNIFICATION OF VOLUNTEER OFFICERS, DIRECTORS AND COMMITTEE MEMBERS

A director shall not be personally liable as a director for monetary damages for any action taken, or any failure to take any action, except to the extent that exemption from liability for monetary damages is not permitted under the laws of the Commonwealth of Pennsylvania as now or hereafter in effect. The provisions of this Article are intended to exempt the directors from liability for monetary damages to the maximum extent permitted under the Pennsylvania Directors Liability Act, Section 8361 of Title 42 of the Pennsylvania Consolidated Statutes, or under any other law now or hereafter in effect. Without limitation of the above, a director shall not be liable for monetary damages for any action taken or failure to take any action, unless: the director has breached or failed to perform the duties of his office under Section 8363 of Title 42 (Judiciary and Judicial Procedure) of the Pennsylvania Consolidated Statutes, and the breach or failure to perform such duties constitutes self-dealing, willful misconduct or recklessness. This section shall not apply to the responsibility or liability of a director pursuant to any criminal statute, or the liability of a director for the payment of taxes pursuant to local, State or Federal law. No amendment to or repeal of this section shall apply to or have any effect on the liability or alleged liability of any director for, or with respect to, any acts or omissions of such director occurring prior to such amendment or repeal.

Every person who is, or shall be, or shall have been, a volunteer director, officer, or member of a committee of the corporation and his or her personal representatives shall to the fullest extent permitted under the laws of the Commonwealth of Pennsylvania, be indemnified by the corporation against all costs and expenses actually and reasonably incurred by or imposed upon him or her in connection with or resulting from any threatened, pending or completed action, suit, claim or proceeding to which he or she may be made a party or threatened to be made a party by reason of his or her being or having been a director, officer, or member of a committee of the corporation, except in relation to such matters as to which he or she shall finally be adjudicated in such action. suit, claim or proceeding to have acted in bad faith and to have been liable by reason or willful misconduct or willful negligence in the performance of his or her duty as director, officer, or member of a committee. Costs and expenses of actions for which this Article provides indemnification shall include, among other things, attorneys' fees, judgments, fines, penalties and reasonable amounts paid in settlement. The corporation may advance such expenses prior to final disposition of the matter upon receipt of an agreement by the person seeking the advance to repay all amounts advanced if it is ultimately determined upon final disposition of such action, suit or proceeding that he or she is not entitled to be indemnified by the corporation. The corporation shall not be liable to make any payment of amounts hereunder if and to the extent that the person seeking indemnification hereunder has received payment under any insurance policy, contract, agreement or otherwise.