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DLN: 93493091005070

Department of the Treasury

## Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2008

OMB No 1545-0047

Open to Public ► The organization may have to use a copy of this return to satisfy state reporting requirements Internal Revenue Service Inspection A For the 2008 calendar year, or tax year beginning 06-01-2008 and ending 05-31-2009 D Employer identification number **B** Check if applicable AMERICAN ASSOCIATION OF ORTHODONTISTS use IRS 43-0763598 Address change label or E Telephone number Doing Business As print or type. See (314) 993-1700 ☐ Initial return Specific Number and street (or P.O. box if mail is not delivered to street address) Room/suite Instruc-G Gross receipts \$ 35,815,972 Termination tions. City or town, state or country, and ZIP + 4 ST LOUIS, MO 63141 Amended return Application pending Name and address of Principal Officer Is this a group return for CHRIS VRANAS EXEC DIRECTOR Yes 🔽 No affiliates? 401 N LINDBERGH BLVD ST LOUIS, MO 63141 H(b) Are all affiliates included? Tax-exempt status (If "No," attach a list See instructions ) Group Exemption Number 🕨 Web site: ► WWW BRACES ORG **K** Type of organization 

✓ Corporation 

trust 

association L Year of Formation 1900 M State of legal domicile Part I Summary Briefly describe the organization's mission or most significant activities TO ADVANCE THE ART AND SCIENCE OF ORTHODONTICS AND CONTRIBUTE TO PUBLIC HEALTH THROUGH Activities & Governance EDUCATION OF MEMBERS AND THE PUBLIC Check this box 🗂 if the organization discontinued its operations or disposed of more than 25% of its assets Number of voting members of the governing body (Part VI, line 1a) . Number of independent voting members of the governing body (Part VI, line 1b)  $\,$  . 7 Total number of employees (Part V, line 2a) . . 61 73 Total number of volunteers (estimate if necessary) . Total gross unrelated business revenue from Part VIII, line 12, column (C) . 363,948 Net unrelated business taxable income from Form 990-T, line 34 **7**b 19,029 **Prior Year Current Year** 56,840 Contributions and grants (Part VIII, line 1h) . 59,115 Program service revenue (Part VIII, line 2g) . 17,452,530 18,141,293 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 1,435,489 -3,235,913 10 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 351,469 1,543,796 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 19,296,328 16,508,291 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 0 630,000 Benefits paid to or for members (Part IX, column (A), line 4) 0 0 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-15 3,865,635 4,347,732 EXD enses 16a Professional fundraising fees (Part IX, column (A), line 11e) 0 0 b (Total fundraising expenses, Part IX, column (D), line 25  $\frac{0}{2}$ Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) 16,245,910 17 14,261,396 18 Total expenses—add lines 13-17 (must equal Part IX, line 25, column (A)) 18,127,031 21,223,642 1,169,297 19 Revenue less expenses Subtract line 18 from line 12 -4,715,351 Met Assets or Fund Balances **Beginning of Year End of Year** 27,113,490 20 23,649,286 Total assets (Part X, line 16) 21 Total liabilities (Part X, line 26) 3,303,680 3,513,882 22 Net assets or fund balances Subtract line 21 from line 20 23,809,810 20,135,404 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge Please 2009-03-29 Sign Signature of officer Here JILL NOWAK CHIEF FINANCIAL OFFICER Type or print name and title Check if Preparer's PTIN (See Gen Inst )

RUBINBROWN LLP

ONE NORTH BRENTWOOD

SAINT LOUIS, MO 63105 May the IRS discuss this return with the preparer shown above? (See instructions) . .

Preparer's signature

Firm's name (or yours if self-employed), address, and ZIP + 4

Paid

Preparer's

**Use Only** 

Yes  $\Gamma$  No

Phone no (314) 290-3300

empolyed 🕨 🦵

# Part III Statement of Program Service Accomplishments (See the instructions.)

1	Briefly describe the organization's mission TO ADVANCE THE ART AND SCIENCE OF ORTHO	DONTICS AND CONTRIBUTE TO PU	UBLIC HEALTH THROUGH EDUCATION OF MEMBER	S AND THE PUBLIC
2	Did the organization undertake any significant the prior Form 990 or 990-EZ? If "Yes," describe these new services		uring the year which were not listed on	✓ Yes  No
3	Did the organization cease conducting services?		s in how it conducts any program	┌ Yes ┌ No
4		ns and 4947(a)(1) trusts are	zation's three largest program services le required to report the amount of grants ervice reported	
4a	(Code ) (Expenses \$ CONVENTION AND TRADE SHOW - SEMINARS 11,361, MEMBER ATTENDEES 4,662		grants of \$ ) (Revenue \$ CTED TO EDUCATE MEMBERS ALL MEMBERS ARE	) INVITED TOTAL ATTENDANCE
4b	(Code ) (Expenses \$ PROMOTIONS, LITERATURE, AND ADVERTISII AWARENESS AND KNOWLEDGE OF THE ORTH	NG PROVIDED TO THE GENERAL PU	grants of \$ ) (Revenue \$ BLIC - PURPOSE IS TO PROMOTE HEALTH CARE /	) AND INCREASE THE PUBLIC'S
4c	PROMOTE HIGH STANDARDS OF CARE FOR T	PUBLICATIONS, AND CONTINUING THE PUBLIC MID-WINTER CONFERE	grants of \$ ) (Revenue \$ EDUCATION ARE TO PROVIDE INFORMATION ON ENCE 296 ATTENDEES, REGIONAL MEETING 371 A EDUCATIONAL MATERIAL ARE PROVIDED THROU	ATTENDEES, BULLETIN IS ISSUED 6
4d	Other program services (Describe ii	 n Schedule O )		
	(Expenses \$	including grants of \$	) (Revenue \$	)
4e	Total program service expenses \$	Must	equal Part IX, Line 25, column (B).	

art IV	Checklist	of Required	l Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		N o
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2		Νο
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		N o
4	Section 501(c)(3) organizations Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	4		
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III.	5	Yes	
6	Did the organization maintain any donor advised funds or any accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I.	6		Νο
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7		Νο
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		Νο
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		Νο
10	Did the organization hold assets in term, permanent,or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Yes	
11	Did the organization report an amount in Part X, lines 10, 12, 13, 15, or 25? If "Yes," complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable	11	Yes	
12	Did the organization receive an audited financial statement for the year for which it is completing this return that was prepared in accordance with GAAP? If "Yes," complete Schedule D, Parts XI, XII, and XIII .	12	Yes	
13	Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Νο
14a	Did the organization maintain an office, employees, or agents outside of the U S ?	14a		Νo
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the U S ? If "Yes," complete Schedule F, Part I	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Part II	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Part III	16		Νο
17	Did the organization report more than \$15,000 on Part IX, column (A), line 11e? If "Yes," complete Schedule G, Part I	17		N o
18	Did the organization report more than \$15,000 total on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		Νο
19	Did the organization report more than \$15,000 on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		Νο
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		Νο
21	Did the organization report more than \$5,000 on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		Νο
22	Did the organization report more than \$5,000 on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5? If "Yes," complete Schedule  J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to question 25	24a		Νο
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section $501(c)(3)$ and $501(c)(4)$ organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$	25a		
b	Did the organization become aware that it had engaged in an excess benefit transaction with a disqualified person from a prior year? If "Yes," complete Schedule L, Part I	25b		
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26	Yes	
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, or substantial contributor, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No

## Part IV Checklist of Required Schedules (Continued)

			res	NO
28	During the tax year, did any person who is a current or former officer, director, trustee, or key employee			
а	Have a direct business relationship with the organization (other than as an officer, director, trustee, or employee), or an indirect business relationship through ownership of more than 35% in another entity (individually or collectively with other person(s) listed in Part VII, Section A)? If "Yes," complete Schedule L, Part IV	28a		No
b	Have a family member who had a direct or indirect business relationship with the organization? If "Yes," complete Schedule L, Part IV	28b		Νο
c	Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a professional corporation) doing business with the organization? If "Yes," complete Schedule L, Part IV.	28c		Νo
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Νo
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		Νο
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		Νo
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		Νo
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations section 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		Νo
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35	Yes	
36	501(c)(3) organizations Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5 percent of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Νo

Pa	rt V	Statements Regarding Other IRS Filings and Tax Complianc	e				
						Yes	No
1a	Enter	the number reported in Box 3 of Form 1096, Annual Summary and Transmittal					
		5. Information Returns . Enter -0- if not applicable					
			1a	177			
ь	Enter	the number of Forms W-2G included in line 1a Enter -0- if not applicable					
			1b	0			
c		ne organization comply with backup withholding rules for reportable payments to	o ven	dors and reportable			
	_	ng (gambling) winnings to prize winners?			1c	Yes	
2a		the number of employees reported on Form W-3, <i>Transmittal of Wage and Tax</i> ments filed for the calendar year ending with or within the year covered by this					
	retur		2a	61			
ь	Ifatl	ء east one is reported in 2a, did the organization file all required federal employm	nent t	ax returns?			
	Not e:	If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this	retur	rn.	2b	Yes	
3а		ne organization have unrelated business gross income of \$1,000 or more during	g the	year covered by this	_	.,	
_		17	• •		3a	Yes	
		es," has it filed a Form 990-T for this year? <i>If "No," provide an explanation in Sch</i> e			3b	Yes	
4a		y time during the calendar year, did the organization have an interest in, or a si a financial account in a foreign country (such as a bank account, securities acc					
		unt)?		, or other inteneral	4a		No
b	Tf"Va	es," enter the name of the foreign country					
		he instructions for exceptions and filing requirements for <b>Form TD F 90-22.1,</b> <i>Re</i>	port o	f Foreign Bank and			
	Financ	cial Accounts.		_			
5a	Was t	the organization a party to a prohibited tax shelter transaction at any time durin	ng the	tax year?	5a		No
b	Dıd a	ny taxable party notify the organization that it was or is a party to a prohibited i	tax sh	nelter transaction?	5b		No
c	If "Ye	s," to 5a or 5b, did the organization file Form 8886-T, <i>Disclo</i> s <i>ure by Tax-Exemp</i> a	t Entit	ty Regarding Prohibited			
Ī		helter Transaction?	•	· · ·	5с		
6a	Did th	ne organization solicit any contributions that were not tax deductible?			6a		No
b	If "Ye	s," did the organization include with every solicitation an express statement th	atsu	ch contributions or gifts			
	were	not tax deductible?			6b		
7	Organ	nizations that may receive deductible contributions under section 170(c).					
а		ne organization provide goods or services in exchange for any quid pro quo conf	trıbutı	ion of \$75 or	7a		
		7		10	ı	I	I
		es," did the organization notify the donor of the value of the goods or services pr			7b		
С		ne organization sell, exchange, or otherwise dispose of tangible personal propei orm 8282?			7c		
d		s," indicate the number of Forms 8282 filed during the year	7d				
-	11 10	s, marcate the number of forms of of med during the feat.	7.4				
e		ne organization, during the year, receive any funds, directly or indirectly, to pay					
		it contract?			7e		
f	Did th	ne organization, during the year, pay premiums, directly or indirectly, on a perso	onal b	enefit contract?	7f		
g	For al	ll contributions of qualified intellectual property, did the organization file Form 8	8899	as required?	7g		
h		ontributions of cars, boats, airplanes, and other vehicles, did the organization fi	ile a F	orm 1098-C as	7h		
		red?		-1 500(-)(3)	711		
8		on 501(c)(3) and other sponsoring organizations maintaining donor advised funds a orting organizations. Did the supporting organization, or a fund maintained by a s					
	exces	ss business holdings at any time during the		J J,	8		
9		on $501(c)(3)$ and other sponsoring organizations maintaining donor advised funds.					
а		ne organization make any taxable distributions under section 4966?			9a		
Ь		ne organization make a distribution to a donor, donor advisor, or related person	?.		9b		
10		on 501(c)(7) organizations. Enter		1			
		tion fees and capital contributions included on Part VIII, line 12	10a				
b		s receipts, included on Form 990, Part VIII, line 12, for public use of club	10b				
	facılıt	cies					
11	Secti	on 501(c)(12) organizations Enter					
а	Gross	s income from members or shareholders					
			11a				
b		s income from other sources (Do not net amounts due or paid to other sources	116				
	again	st amounts due or received from them)..........[	11b				
12a	Sectio	on 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in	lieu	of Form 1041?	12a		
b	If "Ye	s," enter the amount of tax-exempt interest received or accrued during the	42.				
	year		12b	I			I

6

11

Section A. Governing Body and Management

No

Νo

Νo

Νo

Νo

Νo

Yes

Yes

Yes

2

3

4

5

6

7a

7Ь

# Part VI Governance, Management, and Disclosure (Sections A, B, and C request information about policies not required by the Internal Revenue Code.)

	For each "Yes" response to lines 2-7 below, and for a "No" response to lines 8 or 9b below processes, or changes in Schedule O. See instructions.	ı, desc	ribe the circumstances,
1a	Enter the number of voting members of the governing body	1a	g
b	Enter the number of voting members that are independent	1b	7

	other officer, director, tradition, or key employee.	L
3	Did the organization delegate control over management duties customarily performed by or under the direct	
	supervision of officers, directors or trustees, or key employees to a management company or other person? .	·L
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was	

Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any

•	filed?	was	
i	Did the organization become aware during the year of a material diversion of the organization's assets?		

Does the organizatio	n hav	/e mei	mbers	orst	ockh	older	rs?												
Does the organizatio	n hav	/e mei	mbers	, stoc	khol	ders,	, or c	other	pers	ons	who	may	elect	one	or	more	me	mbers	ofthe
governing body? .					•			•	•			•							

D	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	•
	Did the organization contemporaneously document the meetings held or written actions undertaken during t	he
	year by the following	

	year by the following						_						_	
а	the governing body?													

D	each committee with authority to act on behalf of the governing body?	•	•	•	•	•	•	•	•	•	•	•	
	Does the organization have local chapters, branches, or affiliates ${f \cdot}$ .												

ь	If "Yes," does the organization have written policies and procedures governing the activities of such	cŀ	пар	ter	s,
	affiliates, and branches to ensure their operations are consistent with those of the organization? .				

)	Was a copy of the Form 990 provided to the organization's governing body before it was filed? All organizations	s
	must describe in Schedule O the process, if any, the organization uses to review the Form 990	

Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cann	ot !	be i	reac	hed	at
the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		•			

8a	Yes	
8Ь	Yes	
9a	Yes	
9b	Yes	
10		Νο
11		No

#### Section B. Policies

			Yes	No
12a	Does the organization have a written conflict of interest policy? If "No", go to line 13 $\cdot$ .	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c		No
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision			
а	The organization's CEO, Executive Director, or top management official?	15a	Yes	
b	Other officers or key employees of the organization?	15b	Yes	
	Describe the process in Schedule O			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		Νο
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable Federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

#### Section C. Disclosure

- 17 List the States with which a copy of this Form 990 is required to be filed
- Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply own website. another's website. upon request
- Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization

JILL NOWAK 401 N LINDBERGH BLVD ST LOUIS,MO 63141 (314) 993-1700

## Part VII

# Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Use Schedule J-2 if additional space is needed

- \* List all of the organization's **current** officers, directors, trustees (whether individuals or organizations) and key employees regardless of amount of compensation, and current key employees. Enter -0- in columns (D), (E), and (F) if no compensation was paid
- \* List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- \* List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- \* List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if the organization did no	t compens	ate any	OHIC	ei, u	mec	ισι, τι	uste	e of key employee		
Check this box if the organization did no	(B)	Posii t	tion (	cheo	ck a		uste	(D) Reportable	(E) Reportable	<b>(F)</b> Estimated amount of other
(A) Name and Title	Average hours per week	Individual Trustee or Director	stitutional Trustee	Officei	Ke) emplojee	nest compensated Notee	Former	compensation from the organization (W- 2/1099MISC)	compensation from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations

#### Part VII Continued

<b>(A)</b> Name and Title	<b>(B)</b> Average hours per week	it in a linstitutional Trustee	a ppl	y) 添	Highes:	Former	(D) Reportable compensation from the organization (W- 2/1099MISC)	<b>(E)</b> Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
1b Total		 					1,588,79	5 0	229,448

Total number of individuals (including those in 1a) who received more than \$100,000 in reportable compensation from the organization ▶6

			Yes	No
3	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3		No
4	For any individual listed online 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	4	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? If "Yes," complete Schedule J for such person	5		No

#### Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	( <b>B)</b> Description of services	(C) Compensation
SCHUPP COMPANY PO BOX 798302 ST LOUIS, MO 63179	NATIONAL MEDIA SVC	6,937,609
AVMG INC 3310 MATRIX DR STE 200 RICHARDSON, TX 75082	AUDIO VISUAL	619,038
SANS SERIF LTD 12736 HEATHERFORD PLACE FAIRFAX, VA 22030	WEBSITE DESIGN	400,000
WEBER SHANDWICK INC PO BOX 7274 PHILADELPHIA, PA 19170	PUBLIC RELATIONS	296,395
IDOKI PRODUCTION SERVICES LLC 1413 SEVENTEENTH ST NW WASHINGTON, DC 20036	PRODUCTION SVCS	268,000
2 Total number of independent contractors (including those in 1) who received n		10

Statement of Revenue

					(A) Total Revenue	(B) Related or Exempt Function	<b>(C)</b> Unrelated Business Revenue	(D) Revenue Excluded from Tax under IRC
	1a	Federated car	npaigns 1a			Revenue		512, 513, or 514
<b>\$ \$</b>	ь		lues					
호호			1b					
s, g	С	Fundraising ev	vents <b>1c</b>					
無意	d	Related organ	ızatıons1d					
E 2	e	Government grar	nts (contributions) <b>1e</b>					
Contributions, gifts, grants and other similar amounts	f	All other contribution	tions, gifts, grants, and not included above	59,115				
풀	g	Noncash cont	1f ributions included in					
200								
•	h	Total (Add lin	es 1a-1f)		59,115			
				Business Code				
ППе	2a	ANNUAL MEETING	G	541,900	5,476,755			5,476,755
e Ke	b	EDUCATIONAL PR	ROGR	541,900	871,933	871,933		
a H	c	AAO BULLETIN		541,800	227,602		227,602	
rwc	d	MEMBERSHIP DU	ES AND FEES	541,900	11,037,136	11,037,136		
33	e	REIMBURSEMENT	Γ OF FEES	900,099	491,873			491,873
ran.	f	All other prog	ram service revenue		35,994			35,994
Program Serwce Revenue								
4	g	Total. Add line  ▶ \$ 18,141,29	<b>es 2a-2f</b> 93					
	3		come (including divi	dends, interest				
		othersimilara	amounts)		434,211			434,211
	4	Income from inve	estment of tax-exempt b	ond proceeds	0			
				<b>•</b>	1,181,808			1,181,808
	5	Royalties .	(2) Post	(u) D = = = = = 1	1,181,808			1,181,808
	6a	Gross Rents	(ı) Real 191,763	(II) Personal				
	ь	Less rental	210,346					
		expenses Rental income	-18,583					
	C	or (loss)						
	d	Net rental inc	ome or (loss)		-18,583			-18,583
			(ı) Securities	(II) O ther				
	7a	Gross amount from sales of	14,957,643	63,965				
		assets other than inventory						
	ь	Less cost or	18,612,937	78,795				
		other basis and sales expenses						
	С	Gain or (loss)	-3,655,294	-14,830	2 672 424	44.000		0.655.004
	d	Net gain or (lo	oss) 	. ▶	-3,670,124	-14,830		-3,655,294
	8a	Gross income	from fundraising					
		events (not in						
ne		\$of contribution	ns reported on line					
Other Revenue		1c) See Part	IV , line 18 le G if total exceeds					
ě			a					
<u>.</u>	ь	Less directe	xpensesb					
¥	с	Net income or	(loss) from fundrais	ing events	0			
•	9a	Gross income	from gaming	<u> </u>				
		activities See	e part IV, line 19					
		Complete Sche exceeds \$15,00						
			а					
	ь	Less directe	xpensesb					
	С	Net income or	(loss) from gaming a	activities <b>-</b>	0			
	10a	Gross sales o	f inventory, less	-				
		returns and al	• •					
			а	786,174				
	Ь		goods sold b	405,603	380,571	244,225	136,346	
	С	Net income or Miscellaneou	(loss) from sales of	Business Code	380,571	244,225	130,346	
	11a	miscenaneou	45 Nevellue	Duamess Code				
	b							
	c							
		A.D						
	d		nue	٠, ١				
	e	ıvtal. Add line	es 11a-11d	\$ 0				
	12		e. Add lines 1h, 2g, 3	, 4, 5, 6d, 7d,	16,508,291	12,138,464	363,948	3,946,764
		8c, 9c, 10c, and 1	11e	. ▶				
	_	. ,	- •					Form <b>990</b> (2008)

## Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.  All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).								
Do ı	not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	( <b>A</b> ) Total expenses	(B) Program service expenses	<b>(C)</b> Management and general expenses	<b>(D)</b> Fundraising expenses			
1	Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	0						
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22	630,000						
3	Grants and other assistance to governments, organizations and individuals outside the U.S. See Part IV, lines 15 and 16	0						
4	Benefits paid to or for members	0						
5	Compensation of current officers, directors, trustees, and key employees	1,159,963						
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$	0						
7	Other salaries and wages	2,328,766						
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	330,911						
9	Other employee benefits	333,459						
10	Payroll taxes	194,633						
11	Fees for services (non-employees)							
а	Management	0						
ь	Legal	107,735						
С	Accounting	57,011						
d	Lobbying	256,785						
e	Professional fundraising See Part IV, line 17	0						
f	Investment management fees	81,372						
g	Other	26,479						
12	Advertising and promotion	80,713						
13	Office expenses	292,165						
14	Information technology	54,833						
15	Royalties	0						
16	Occupancy	206,059						
17	Travel	31,195						
18	Payments of travel or entertainment expenses for any Federal, state or local public officials	0						
19	Conferences, conventions and meetings	4,897,324						
20	Interest	0						
21	Payments to affiliates	0						
22	Depreciation, depletion, and amortization	256,355						
23	Insurance	243,867						
24	Other expenses—Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below )	,						
а	COUNCIL ADMIN & PROJECTS	896,094						
b	CREDIT CARD AND BANK FEES	255,474						
c	MEMBER COMMUNICATIONS	1,039,081			_			
d	BOARD PROJECTS, COMMITTEES	673,781						
e	CONSUMER EDUCATION CAMPAIGN	5,987,738						
f	All other expenses	801,849						
25	Total functional expenses. Add lines 1 through 24f	21,223,642						
26	Joint Costs. Check if following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and	, ,						
	fundraising solicitation				orm <b>990</b> (2008)			

Part X	Balance	Sheet

					(A) Beginning of year		(B End of	
	1	Cash—non-interest-bearing			Deginning or year	1	Liid O	year
	2	Savings and temporary cash investments			6,848,548	2		5,503,378
	3	Pledges and grants receivable, net				3		
	4	Accounts receivable, net			970,368	4		1,002,415
	5	Receivables from current and former officers, directors, trustees other related parties Complete Part II of Schedule L	, key er	nployees or	,	5		4,836
	6	Receivables from other disqualified persons (as defined under sepersons described in section 4958(c)(3)(B) Complete Part II of	ction 4			6		
	7	Notes and loans receivable, net				7		
	8	Inventories for sale or use			0	8		0
92	9	Prepaid expenses and deferred charges			322,390	9		387,749
Assets	10a	Land, buildings, and equipment cost basis	11	7 540 474				
⋖			10a	7,512,471	4			
	b	Less accumulated depreciation <i>Complete Part VI of Schedule D</i>	10b	3,345,038	<u> </u>			4,167,433
	11	Investments—publicly traded securities			14,684,242	11	1	2,154,761
	12	Investments—other securities See Part IV, line 11 $\it Complete Passing Schedule D$	rt VII o	f	237,644	12		237,644
	13	Investments—program-related See Part IV, line 11 $\it Complete Part Schedule D$ .			13			
	14	Intangible assets		14				
	15	Other assets See Part IV, line 11 Complete Part IX of Schedule D			355,479	15		191,070
	16	Total assets. Add lines 1 through 15 (must equal line 34)			27,113,490	16	2	3,649,286
	17	Accounts payable and accrued expenses .			3,196,317	17		3,372,810
	18	Grants payable		18				
	19	Deferred revenue		107,363	19		90,169	
	20	Tax-exempt bond liabilities			20			
<u>, 6</u>	21	Escrow account liability			21			
Liabilities	22	Payable to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified						
ä		persons Complete Part II of Schedule L				22		
	23	Secured mortgages and notes payable to unrelated third parties				23		
	24	Unsecured notes and loans payable				24		
	25	Other liabilities Complete Part X of Schedule D				25		50,903
	26	<b>Total liabilities.</b> Add lines 17 through 25			3,303,680	26		3,513,882
<b>У</b>		Organizations that follow SFAS 117, check here ► $\sqrt{}$ and comp through 29, and lines 33 and 34.	lete line	es 27				
ä	27	Unrestricted net assets			23,705,194	27	2	0,057,910
Balance	28	Temporarily restricted net assets			44,717	28		31,945
돧	29	Permanently restricted net assets		59,899	29		45,549	
r Fund		Organizations that do not follow SFAS 117, check here ► ☐ an lines 30 through 34.	d compl	ete				
s or	30	Capital stock or trust principal, or current funds				30		
ě	31	Paid-in or capital surplus, or land, building or equipment fund				31		
Assets	32	Retained earnings, endowment, accumulated income, or other fu				32		
Net	33	Total net assets or fund balances	23,809,810	33	2	0,135,404		
z —	34	Total liabilities and net assets/fund balances			27,113,490	34	2	3,649,286
Рa	rt XI	Financial Statements and Reporting						
							Yes	No

Dart VI	Einancial	Statements	and D	oporting
7. 1 4 2 . 1 2	FINANCIAL	Statements	ann R	emmetiliki.

	_			
1	Accounting method used to prepare the Form 990			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		Νο
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes	
С	If "Yes" to lines 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c	Yes	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		N o
b	If "Yes," did the organization undergo the required audit or audits?	3b		

## **SCHEDULE C**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

## **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

Open to Public Inspection

To be completed by organizations described below. Attach to Form 990 or Form 990-EZ

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities)

- ◆ Section 501(c)(3) organizations complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations complete Parts I-A and C below Do not complete Part I-B
- ◆ Section 527 organizations complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, Line 4, or Form 990EZ, Part VI, line 47 (Lobbying Activities)

- ◆ Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) complete Part II-A Do not complete Part II-B
- ◆ Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

	e organization answered "Ye ction 501(c)(4), (5), or (6) organi	s," to Form 990, Part IV, Line 5 (P zations_complete Part III	roxy Tax)		
Nar	ne of the organization RICAN ASSOCIATION OF ORTHODONTI			Employer iden 43-0763598	tification number
Pari		y all organizations exempt e the instructions for Schedule			527
1	Provide a description of the or	ganızatıon's dırect and ındırect polıt	ical campaign act	ivities in Part IV	
2	Political expenditures				\$
3	V olunteer hours				
Par	<b>I-B To be completed b</b> for Schedule C for d	y all organizations exempt etails.)	under section	<b>1 501(c)(3).</b> (See the	instructions
1	Enter the amount of any excise	e tax incurred by the organization ur	nder section 4955		\$
2	Enter the amount of any excise	e tax incurred by organization mana	gers under sectioi	n 4955	\$
3	If the organization incurred in	a section 4955 tax, did it file Form	4720 for this year	?	┌ Yes ┌ No
4a	Was a correction made?				┌ Yes ┌ No
b	If "Yes," describe in Part IV				
Par		y all organizations exempt for Schedule C for details.)	under section	n 501(c), except sect	tion 501(c)(3).
1	Enter the amount directly expe	ot function activities	\$		
2	Enter the amount of the filing of 527 exempt funtion activities	rganization's internal funds contrib	uted to other orga	nizations for section	\$
3	Total of direct and indirect exe 1120-POL, line 17b	mpt function expenditures Add line	s 1 and 2 and ent	er here and on Form	\$
4	Did the filing organization file <b>I</b>	Form 1120-POL for this year?			┌ Yes
5	were made Enter the amount political contributions received	nd Employer Identification Number of paid and indicate if the amount was paid and promptly and directly delivered action committee (PAC) If additions	paid from the filing d to a separate po	ı organization's own interna olitical organization, such a	l funds or were s a separate
	(a) Name	( <b>b)</b> Address	(c) EIN	(d) A mount paid from filing organization's internal funds If none, enter - 0-	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
			+	1	
		soo the instructions for Form 000	Cat No E	20046 21112	Form 000 or 000-E7\ 2009

**d** Grassroots non-taxable amount

**f** Grassroots lobbying expenditures

e Grassroots ceiling amount (150% of line d, column (e))

P	art II-A To be completed by (election under sec						768
	Check If the filing organization	belongs to an affili	ated group				
<u>B</u>	Check If the filing organization  Limits on Lo  (The term "expenditure	bbying Expend	litures—		oly	(a) Filing Organization's Totals	( <b>b)</b> Affiliated Group Totals
1a	Total lobbying expenditures to influe	nce public opinion	(grass roots lob	bying)			
ь	Total lobbying expenditures to influe	nce a legislative b	ody (direct lobby	yıng)			
c	Total lobbying expenditures (add line	es 1a and 1b)					
d	Other exempt purpose expenditures						
e	Total exempt purpose expenditures	(add lines 1c and 1	Ld)				
f	Lobbying nontaxable amount Enters columns—  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000		taxable amount				
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% o	of the excess over \$	500,000			
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% o	of the excess over \$	51,000,000			
	Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000						
	Over \$17,000,000	\$1,000,000					
	Grassroots nontaxable amount (ente	er 25% of line 1f)					
h	Subtract line 1g from line 1a Enter	0- ıflıne g ıs more	than line a				
i	Subtract line 1f from line 1c Enter-	0- ıflıne fıs more t	than line c				
j	If there is an amount other than zero section 4911 tax for this year?	on either line 1h c	or line 11, did the	organization file	Form 4720 rep	orting	┌ Yes ┌ No
	(Some organizations tha columns below.		on 501(h) el	ection do not	: have to cor		he five
	Lobb	ying Expendit	ures During	4-Year Avera	ging Period		
	Calendar year (or fisca beginning in)	l year	(a) 2005	<b>(b)</b> 2006	(c) 2007	( <b>d)</b> 2008	(e) Total
_2a	Lobbying non-taxable amount						
	Lobbying ceiling amount (150% of line 2a, column(e))						
	: Total lobbying expenditures						

Schedule C (Form 990 or 990-EZ) 2008

	edule C (Form 990 or 990-EZ) 20							age <b>3</b>
Pa		by organizations exempt und nder section 501(h)). (See the				led I	Form	
			-	(a	a)		(b)	
				Yes	No	/	A moun	t
1		ganization attempt to influence foreign, ot to influence public opinion on a legis						
а	Volunteers?				1			
ь		de compensation in expenses reported	on lines c through i)?			1		
c	Media advertisements?					+-		
d	Mailings to members, legislators	s, or the public?				+		
	Publications, or published or bro					+-		
f	Grants to other organizations fo		<u> </u>			+		
g	<del>-</del>	:heir staffs, government officials, or a le	egislative body?			+		
h	- '	rs, conventions, speeches, lectures, o	· ·			+		
i	Other activities If "Yes," descr		Tan, siner means		1	+-		
j	Total lines 1c through	ibe in Fait IV	-			+-		
•	11							
2a	Did the activities in line 1 cause	e the organization to be not described i	n section 501(c)(3)?					
b	If "Yes" enter the amount of any	tax incurred under section 4912						
c	If "Yes" enter the amount of any	tax incurred by organization managers	s under section 4912					
d	If the filing organization incurred	d a section 4912 tax, did it file Form 47	720 for this year?					
Par		by all organizations exempt ( ). (See the instructions for Sched		ction	501(	c)(5 		
1	Were substantially all (90% or r	more) dues received nondeductible by i	members?		٢	1	Yes	No No
2	· · ·	n-house lobbying expenditures of \$2,0				2		No
3	•	rryover lobbying and political expendit				3		No
		by all organizations exempt (		ction	501(	c)(5	). or	
	section 501(c)(6	) if BOTH Part III-A, questions wered "Yes." (See the instruction	1 and 2 are answered "No"	' OR if				
1	Dues, assessments and similar	amounts from members			1 \$		11,03	7,136
2	Section 162(e) non-deductible lexpenses for which the section	obbying and political expenditures (do n 527(f) tax was paid).	not include amounts of political	<sup>†</sup>				
а	Current Year			-	2a \$		26	3,945
b	Carryover from last year			ļ	2b\$			
c	Total				2c \$		26	3,945
3	Aggregate amount reported in s	ection 6033(e)(1)(A) notices of nonde	ductible section 162(e) dues	L	3 \$		20	4,187
4		ount on line 2c exceeds the amount on arryover to the reasonable estimate of			4 \$		5	9,758
5	·	political expenditures (line 2c total mi	nus 3 and 4)	<u> </u>	5 \$		<u>_</u>	3,730
	art IV Supplemental Inf		nus 5 unu +)		<u>σ ψ</u>			
Со		scriptions required for Part I-A, line 1,	Part I-B, line 4, Part I-C, line 5, and	d Part I	I-B, line	 е 1 і		
~ IS	Ident if ier	Return Reference	Explana	tion				
			LAPidita					

Part IV Supplemental Information						
Ident if ier	Return Reference	Explanation				

Schedule C (Form 990 or 990EZ) 2008

Revenues included in Form 990, Part VIII, line 1

For Paperwork Reduction Act Notice, see the Intructions for Form 990

Assets included in Form 990, Part X

**►** \$

Schedule D (Form 990) 2008

Cat No 52283D

OMB No 1545-0047

2008

Open to Public Inspection

#### SCHEDULE D (Form 990)

Department of the Treasury

## **Supplemental Financial Statements**

► Attach to Form 990. To be completed by organizations that answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

**Employer identification number** Name of the organization AMERICAN ASSOCIATION OF ORTHODONTISTS 43-0763598 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate Contributions to (during year) 3 Aggregate Grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised □ No funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor or other impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or pleasure) Preservation of an historically importantly land area Preservation of certified historic structure Protection of natural habitat Preservation of open space Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year 2a Total number of conservation easements h 2b Total acreage restricted by conservation easements 2c c Number of conservation easements on a certified historic structure included in (a) 2d d Number of conservation easements included in (c) acquired after 8/17/06 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during 3 the taxable year 🕨 Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds? Staff or volunteer hours devoted to monitoring, inspecting and enforcing easements during the year 🕨 7 A mount of expenses incurred in monitoring, inspecting, and enforcing easements during the year 🕨 \$ Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(ı) and 170(h)(4)(B)(ıı)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenues included in Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

Part		Organizations Maintaining Co	llections of Art,	His	<u>tori</u>	<u>cal Trea</u>	sures, or C	)the	<u>r Similar</u>	Asse	ts (co	ntınued)
3		g the organization's accession and others s (check all that apply)	records, check any	of th	e foll	owing that	are a signific	ant u	se of its co	llection	า	
а	$\sqcap$	Public exhibition		d	$\sqcap$	Loan or e	xchange prog	rams				
b	$\Gamma$	Scholarly research		e	$\Gamma$	Other						
с	Preservation for future generations											
4	Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV											
5	During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No											
Par	t IV	Trust, Escrow and Custodial A Part IV, line 9, or reported an an					ganızatıon a	insw	ered "Yes	" to Fo	orm 9	90,
1a		le organization an agent, trustee, custod ided on Form 990, Part X?	ian or other intermed	liary	for c	ontribution	ns or other ass	setsı	not	Г	Yes	Г No
b	If"Y	es," explain why in Part XIV and comple	te the following table	<u> </u>			-					
										A mou	ınt	
С	Begi	inning balance						1c				
d	Add	itions during the year						1d				
e	Dıst	ributions during the year						1e				
f	Endi	ing balance						<b>1</b> f				
2a	Dıd t	he organization include an amount on Fo	rm 990, Part X, line	21?						Γ	Yes	┌ No
b	If "Y	es," explain the arrangement in Part XIV										
Pai	rt V	Endowment Funds. Complete									\	
1a	Bogu	nning of year balance	(a)Current Year 59,899	(b)	Prior Y	rear (c)	Two Years Back	(a)	Three Years B	ack   ( <b>e</b>	)Four Ye	ears Back
ь		tributions										
c		estment earnings or losses	-13,950									
d		nts or scholarships										
e		er expenditures for facilities										
-		programs										
f	Adm	ninistrative expenses	400									
g	End	of year balance	45,549									
2	Prov	ide the estimated percentage of the yea	r end balance held as	5								
а	Boar	d designated or quasi-endowment 🕨										
b	Perm	nanent endowment 🕨 100 %										
С	Term	n endowment 🕨										
3a		there endowment funds not in the posses	sion of the organizat	tion t	hat a	re held an	d administere	d for	the			
	_	nization by							Г	2-/:\	Yes	No
		nrelated organizations			•			•		3a(i) 3a(ii)	Yes	
b		elated organizations			 ched	ule R?		٠.		3b	'	<u>                                       </u>
4		cribe in Part XIV the intended uses of th	•					-	[			<u> </u>
Par	t VI	Investments—Land, Buildings	, and Equipmen	t. S	ee F	orm 990,	Part X, line	10.				
		Description of investment				Cost or othe s (investmen			(c) Depreci	ation	( <b>d)</b> Bo	ok value
<b>1</b> a l	and						684	4,000	•			684,000
Ь	Buildii	ngs		ı			4,219	9,139	1,67	73,607		2,545,532
c l	_ease	hold improvements					290	0,476	Ġ	7,665		192,811
d I	Equipi	ment					1,972	2,425	1,55	57,876		414,549
е (	Other		<u></u>	<u>.                                    </u>			346	5,432	1	15,891		330,541

Part VII Investments—Other Securities. See	Form 990, Part X, line 1	2	
(a) Description of security or cateory (including name of security)	( <b>b)</b> Book value		d of valuation year market value
Financial derivatives and other financial products			
Closely-held equity interests			_
Other			
Total. (Column (b) should equal Form 990, Part X, col (B) line 12 )			
Part VIII Investments—Program Related. Se	e Form 990, Part X, line		
(a) Description of investment type	<b>(b)</b> Book value		d of valuation ·year market value
Table (California (b) about the soul Forms 000 Book V and (B) the star is			
<b>Part IX</b> Other Assets. See Form 990, Part X, col (B) line 13 ) Part IX	l		
(a) Descri			(b) Book value
ADVANCES TO AFFILIATES			60,000
INTEREST RECEIVABLE			34,618
BEN INTEREST PERPETUAL TRUST			45,549
OTHER ASSETS			50,903
Total. (Column (b) should equal Form 990, Part X, col.(B) line 3	15.)		
Part X Other Liabilities. See Form 990, Part >			
(a) Description of Liability	(b) A mount		
Federal Income Taxes			
OTHER LIABILITIES	50,903		
Total. (Column (b) should equal Form 990, Part X, col (B) line 25 )	50,903		

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	16,508,291
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	21,223,642
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	-4,715,351
4	Net unrealized gains (losses) on investments	4	1,055,282
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	-14,350
9	Total adjustments (net) Add lines 4 - 8	9	1,040,932
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	-3,674,419
Par	t XII Reconciliation of Revenue per Audited Financial Statements With Revenue	er R	eturn
1	Total revenue, gains, and other support per audited financial		18,165,172
	statements	1	
2	A mounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains on investments		
Ь	Donated services and use of facilities		
С	Recoveries of prior year grants		
d	Other (Describe in Part XIV)		
е	Add lines <b>2a</b> through <b>2d</b>	2e	1,656,881
3	Subtract line <b>2e</b> from line <b>1</b>	3	16,508,291
4	A mounts included on Form 990, Part VIII, line 12, but not on line <b>1</b>		
а	Investment expenses not included on Form 990, Part VIII, line 7b .		
b	Other (Describe in Part XIV)		
С	Add lines 4a and 4b	4c	
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	16,508,291
	Reconciliation of Expenses per Audited Financial Statements With Expenses		
1	Total expenses and losses per audited financial statements	1	21,839,591
2	A mounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	-	
b	Prior year adjustments	-	
c 	Losses reported on Form 990, Part IX, line 25		
a	Other (Describe in Part XIV)		615.040
e	Add lines 2a through 2d	2e	615,949
3	Subtract line <b>2e</b> from line <b>1</b>	3	21,223,642
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b 4a	-	
Ь	Other (Describe in Part XIV)	_	
с _	Add lines <b>4a</b> and <b>4b</b>	4c	<b></b>
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	21,223,642
Pal	t XIV Supplemental Information		

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part XIV, lines 1b and 2b, Part V, line 4, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b

Ident if ier	Return Reference	Explanation
USE OF ENDOWMENT FUNDS	SCH D - PART V - INTENDED USE OF ENDOWMENT FUNDS	A) BOARD DESIGNATED - CAPITAL IMPROVEMENTS, PUBLIC AWARENESS CAMPAIGN, FELLOWSHIP/AWARD FUNDING B) INCOME PAYS FOR AWARDS C) FUNDS ARE TO PAY FOR AWARDS & FUND PAC ADMINISTRATIVE EXPENSES
RECONCILIATION OF REVENUE TO AUDIT	SCH D - PART XII - LINE 2D	LESS COST OF GOODS SOLD - \$ 405,603 RENTAL EXPENSES - \$ 210,346 PLUS BENEFICIAL INTEREST IN PERPETUAL TRUST - LOSS \$14,350 TOTALS - \$ 601,599
RECONCILIATION OF EXPENSES	SCH D - PART XIII - LINE 4B	LESS COST OF GOODS SOLD \$ 405,603 RENTAL EXPENSES \$ 210,346 TOTAL \$ 615,949

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As Filed Data -

DLN: 93493091005070

OMB No 1545-0047

2008

## **SCHEDULE F** (Form 990)

Department of the Treasury Internal Revenue Service

▶ Attach to Form 990. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

**Statement of Activities Outside the United States** 

Open to Public

IIICIII	ai Nevellue Selvice						Inspection
	ne of the organization					Employer ide	entification number
АМЕ	ERICAN ASSOCIATION	OFORTHODONT	ISTS			43-076359	8
Pa	art I General Info	rmation on Ac	tivities Outsi	de the United States	s. Complete		
		990, Part IV, lin			· .		
1				ecords to substantiate			
	· <del>-</del>	<del>-</del> -	<del>-</del>	assistance, and the se			
	the grants or assista	nce					Yes  ✓ No
2	<b>For grant makers.</b> Desc United States	rıbe ın Part IV the	organization's pr	ocedures for monitoring th	ne use of gran	t funds outsic	le the
3	Activites per Region (I	Use Schedule F-1	(Form 990) if add	ditional space is needed )			
	· · · · · · · · · · · · · · · · · · ·			(d) Activities conducted in	(e) If activit	y listed in (d)	
	(a) Region	(b) Number of offices in the	(c) Number of employees or	region (by type) (i e , fundraising, program services,		ım service,	(f) Total expenditures in
	(-,	region	agents in region			ecıfıc type of ) ın regıon	region
Nor	th A merica	0	0	Program Services	advance orth		500,000

Totals . . . . ▶

500,000

(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	( <b>g)</b> A mount of of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other
	_							
	_							
	_							
	_							-
	_							_
	_							
	_							
	_							
	_							
	_							
	_							
	_							
	_							

	F-1 (Form 990) if a			tea States. Complete	if the organization a	inswered "Yes" to Form	990, Part IV, line 16.
(a) Type of grant or assistance	( <b>b)</b> Region	(c) Number of recipients	(d) A mount of cash grant	(e) Manner of cash disbursement	(f) A mount of non- cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
		+					
		1					
		+					
			•				

Schedule F (Form 990) 2008

Part IV	Supplemental Info		
	Complete this part to  Identifier	ReturnReference	ın Part I, line 2, and any other additional information.
SCH F - Int	ternational Activities	SCH F - Part 1 - Line 2	Explanation  A A O receives membership dues and other receipts from international members. The related program service expenses are assumed to equal the estimated amount of revenues from outside the U.S. Although a significant portion of the expenditures are incurred within the U.S., the benefits of the educational programs and of the advancement of the art and science of orthodontics are intangible and enjoyed by members and the public in the home country of members.

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**Grants and Other Assistance to Organizations,** Governments and Individuals in the U.S.

OMB No 1545-0047

2008

DLN: 93493091005070

Department of the Treasury Internal Revenue Service Name of the organization

Schedule I

(Form 990)

Complete if the organization answered "Yes," on Form 990, Part IV, lines 21 or 22. Attach to Form 990.

Open to Public Inspect ion

Employer identification number

AMERICAN ASSOCIATION O	FORTHODONTIS	STS				43-0763598	
<ul> <li>Does the organization mathe selection criteria use</li> <li>Describe in Part IV the off</li> <li>Part II Grants and Ot Form 990, Part Part IV and Sch</li> </ul>	aintain records to sold to award the grader ganization's proceed the control of t	nts or assistance? edures for monitoring the e to Governments ny recipient that rece tional space is	t of the grants or assista 	he United States  in the United State  00. Check this box		rganization answere eived more than \$5,	
1(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)		(h) Purpose of grant or assistance
2 Enter total number of sec							
organizations  3 Enter total number of oth  For Paperwork Reduction Act Not	er organizations .						nedule I (Form 990) 2008

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	( <b>b)</b> Number of recipients	(c)A mount of cash grant	(d)A mount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
teaching fellowshps	9	630,000			

Part IV Supplement See Additional Data Table	ental Information. Complete	this part to provide the information required in Part I, line 2, and any other additional information.
Ident if ier	Return Reference	Explanat ion
SCH I - Faculty teaching fellowship	PART I, ITEM 2	The American Association of Olthodonitics Full-time Faculty Tacking (FFT) Fellowship Program was provisionally approved in May 2007 by the House of Delegates The orthodonitic education faculty shortage is an AAO circuit issue, and in response the leadership has focused on key strategies to eliminate the faculty shortage by reducing the student debt for dental education. Purpose eand objectives of the Fellowship include. Increase the pool of orthodonic educators Provide Fellowship funds to reduce debt by covering orthodonic program futurion and/or living expenses in an effort to stimulate interest in orthodonic deducation careers among current students, residents and jump refacilty. Evaluation of the effectiveness of the Fellowship program will be measured and assessed by data collection that will include. 1) number of Fellows for the Fellowship program in the fellowship and program, and/or students and residents attending U.S. and Canadian accredited orthodonic graduate program. Jump and fellowship an

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Schedule J

Department of the Treasury

ın Part III

Name of the organization

Internal Revenue Service

(Form 990)

As Filed Data -

DLN: 93493091005070

**Employer identification number** 

OMB No 1545-0047

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

► Attach to Form 990. To be completed by organizations that answered "Yes" to Form 990, Part IV, line 23.

Open to Public Inspection

AME	RICAN ASSOCIATION OF ORTHODONTISTS			. ,			
				43-0763598			
Pa	rt I Questions Regarding Compensation						
	<u> </u>					Yes	No
1a	Check the appropriate box(es) if the organization provi	ıded a	ny of the following to or for a person l	ısted ın Form			
	990, Part VII, Section A, line 1a Complete Part III t		, ,				
	First class or charter travel	$\Gamma$	Housing allowance or residence for	personal use			
	▼ Travel for companions	Γ	Payments for business use of perso	nal residence			
	Tax idemnification and gross-up payments		Health or social club dues or initiat				
	Discretionary spending account		Personal services (e g , maid, chau	ffeur, chef)			
b	If line 1a is checked, did the organization follow a writ provision of all the expenses described above? If "No			ment or	1b	Yes	
2	Did the organization require substantiation prior to rei						
	officers, directors, trustees, and the CEO/Executive D	Direct	or, regarding the items checked in lin	e 1a <sup>7</sup>	2	Yes	
3	Indicate which, if any, of the following the organization organization's CEO/Executive Director Check all tha						
	Compensation committee		•				
	Independent compensation consultant	Ī	• •				
	Form 990 of other organizations  Approval by the board or compensation committee						
4	During the year, did any person listed in Form 990, Pa	art V I :	I, Section A, line 1a				
а	Receive a severance payment or change of control pa	yment	t?		4a		No
b	Participate in, or receive payment from, a supplement	al non	iqualified retirement plan?		4b	Yes	
С	Participate in, or receive payment from, an equity-bas	sed co	mpensation arrangement?		4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and prov	vide th	ne applicable amounts for each item i	n Part III			
	501(c)(3) and 501(c)(4) organizations only must com	-					
5	For persons listed in form 990, Part VII, Section A, li compensation contingent on the revenues of	ne 1a,	, did the organization pay or accrue a	ny			
а	The organization?				5a		
b	Any related organization?				5b		
	If "Yes," to line 5a or 5b, describe in Part III						
6	For persons listed in form 990, Part VII, Section A, li compensation contingent on the net earnings of	ne 1a,	, did the organization pay or accrue a	ny			
а	The organization?				6a		
b	Any related organization?				6b		
	If "Yes," to line 6a or 6b, describe in Part III						
7	For persons listed in form 990, Part VII, Section A, li payments not described in lines 5 and 6° If "Yes," de			-fixed	7		
8	Were any amounts reported in Form 990, Part VII, pa subject to the initial contract exception described in F	ııd or a	accured pursuant to a contract that w				

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(1)-(111) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name	(A) Name		W-2 and/or 1099-MI	SC compensation	(C) Deferred	(D) Nontaxable	(E) Total of columns	(F) Compensation	
		(i) Base compensation	(ii) Bonus & (iii) Other compensation		compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ	
CHRIS VRANAS	(1) (11)	282,118 0	0	0	34,077	23,865 0	340,060 0	0 0	
JILL NO WAK	(1) (11)	155,628 0	0	0	23,353	13,910 0	192,891 0	0 0	
JAMES BOWLIN	(1) (11)	185,818 0	0	0	27,808 0	7,562 0	221,188 0	0	
ANITA CRAIG	(ı) (ıı)	124,747 0	0	0	18,706	19,951 0	163,404 0	0	
LINDA GLADDEN	(ı) (ıı)	117,481 0	0	0	17,967 0	15,767 0	151,215 0	0 0	
	(ii) (i)								
	(ii) (i)								
	(ii) (i)								
	(ii) (i)								
	(ii) (i) (ii)								

### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Ident if ier	Ret urn Ref erence	Explanation
DEFERRED COMPENSATION		A CONTRIBUTION OF \$3,693 WAS MADE TO A NONQUALIFIED DEFERRED COMPENSATION PLAN FOR THE EXECUTIVE DIRECTOR, CHRIS VRANAS

Schedule J (Form 990) 2008

DLN: 93493091005070

OMB No 1545-0047

Open to Public

## Schedule L

(Form 990 or 990-EZ)

Department of the Treasury

► Attach to Form 990 or Form 990-EZ. ▶ To be completed by organizations that answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38b or 40b.

**Transactions with Interested Persons** 

nternal Revenue Ser	rvice	01	r Form 990-E	Z, Parl	V lines 38b or 40	b.					Insp	pectio	n
	e organization SOCIATION OF ORTHODONTISTS						En	nploye	er ide	nt if icat	ion n	ımber	
								3-076					
	cess Benefit Transac												4.01
10	be completed by organizat	ions that ar	iswered "Yes	s" on F	orm 990, Part IV	, line	25a or 25b	, or Fo	orm 9	90-EZ			
1	(a) Name of dısqualıfı	ed person			<b>(b)</b> Desc	criptio	n of transa	ction			F	c) Corr	
											$\dashv$	Yes	No
											$\dashv$		
											-+	$\longrightarrow$	
											-		
											$\dashv$		
											$\dashv$		
2 Enterth	ne amount of tax imposed or	n the organı	zatıon mana	gers o	r disqualified pers	ons d	uring the y	earun	der				
section	4958								<b>•</b>	\$			
<b>3</b> Enter th	ne amount of tax, if any, on l	ine 2, abov	e, reımburse	d by th	ne organization .				<b>•</b>	\$			
Part II	Loans to and/or Fror	n Interes	sted Perso	ons						-			
	To be completed by organiz				n Form 990, Part	IV, lır	ne 26, or Fo	rm 99	90-E2	Z, Part	V , line	38a	
	, ,				,	T	,			(f		1	
(a) Name	of interested person and	(b) Loar		(5)0	riginal principal			(e)		Approved		d <b>(g)</b> Writte	
(a) Name	e of interested person and purpose	1	organization?		riginal principal amount	( <b>d)</b> B	alance due	default?		by board or		1 -	
purpose	parpose			4	umount	amount		<u> </u>		comm	1		
		То	From				Yes	No	Yes	No	Yes	No	
CHRIS VRAN			,,		0.400		4.006		١.,	,,			
olan contribut	tion		X		9,400	4,836			Νo	Yes	├──	Yes	+
											├─	+	+
											├──	<del> </del>	+
											├─	+-	+
											<del>                                     </del>	+	
											<u> </u>		
Total				•	▶ \$		4,836						
	Grants or Assistance							2.7					
	To be completed by orga						art IV, lin	e 27.					
<b>(a)</b> N	ame of interested person	(b)		•	een interested pei	rson	(c)A m	ount o	fgrar	nt or ty	pe of a	ıssısta	nce
	·		and	tne or	ganızatıon								
							1						
							1						
	Business Transaction												
7	To be completed by orga	anizations	that answe	ered <u>"</u>	Yes" on Form 9	<u>90, P</u>	art IV, lın	e 28a	a, 28	b, or 2	<u> 28c.</u>		
		1	Relationship								١,	<b>e)</b> Sha	_
(a) Na	me of interested person		een intereste		(c) A mount of		(d) Descr	ıptıon	of tra	nsacti	on lo	rganız	
(=)	3	1 '	rson and the	•	transaction		, 20001	•			⊢	reven	
		0	rganızatıon								$-\!\!\!+$	Yes	No

OMB No 1545-0047

Open to Public Inspection

**SCHEDULE 0** (Form 990)

Department of the Treasury Internal Revenue Service

▶ Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

**Supplemental Information to Form 990** 

Name of the organization AMERICAN ASSOCIATION OF ORTHODONTISTS **Employer identification number** 

43-0763598

ldentifier	Return Reference	Explanation
NEW PROGRAM SERVICES	PART III #2	OFFERING EDUCATIONAL WEBINAR SERIES FOR ORTHODONTISTS AND THEIR STAFFS SUPPORT OF SOCIAL NETWORKING SITES FOR PROFESSIONAL DISCUSSION

ldentifier	Return Reference	Explanation
PROGRAM SERVICE ACCOMPLISHMENTS	PART III - #4D	CONSUMER AWARENESS - THE AAO EDUCATES THE PUBLIC AS TO THE ROLE AND IMPORTANCE OF AN ORTHODONTIST IN DENTAL HEALTH MULTIPLE MEDIA OUTLETS ARE UTILIZED IN A CAMPAIGN DESIGNED TO PROMOTE THE UNIQUE ATTRIBUTES OF ORTHODONTISTS SUPPORT OF ORTHODONTIC EDUCATORS - THE AAO PROVIDES DIRECT FINANCIAL SUPPORT TO ORTHODONTIC FACULTY IN ORDER TO ENCOURAGE THEIR CONTINUATION IN THE FIELD QUALIFIED, MOTIVATED EDUCATORS ARE VITAL TO THE ADVANCEMENT OF THE ORTHODONTIC PROFESSION PARTICIPATION IN DENTAL COMMUNITY - THE AAO SUPPORTS THE INVOLVEMENT OF ITS MEMBERS, TRUSTEES AND OFFICERS IN THE BROADER DENTAL COMMUNITY INVOLVEMENT WITH THE AMERICAN DENTAL ASSOCIATION AND OTHER DENTAL SPECIALTY ORGANIZATIONS ENSURES THAT ORTHODONTICS WILL BE RECOGNIZED AS A VALUED MEMBER OF THE PROFESSION

ldentifier	Return Reference	Explanation
REVIEW OF FORM 990	PART VI - POLICY & PROCEDURE - #10	FORM 990 IS PREPARED BY OUTSIDE ACCOUNTANTS, BASED UPON INFORMATION PROVIDED BY AAO THE FORM 990 IS REVIEWED BY THE SENIOR ACCOUNTING MANAGER AND THE CHIEF FINANCIAL OFFICER

ldentifier	Return Reference	Explanation
COMPENSATION DOCUMENTATION	PART VI - POLICY & PROCEDURE - #15	COAC (Central Office Advisory Committee) made up of voting members of the BOT (Board of Trustees) determines the Executive Director's compensation. They do a written evaluation based on a Board Source Executive Director/Chief Staff form. Information from Salary surveys by ASAE, Association Forum, CEO Update and Non Profit Salary survey independent of the ASAE and Association Forum are provided to the COAC. For compensation other than the ED, the Independent Source (AAIMS) is used.

ldentifier	Return Reference	Explanation				
ORGANIZATIONAL DOCUMENTS	PART VI - Line 4 - GOVERNING BODY AND MGMT	THE BY LAWS WERE CHANGED TO REFLECT REVISED REQUIREMENTS FOR MEMBERSHIP				

ldentifier	Return Reference	Explanation
DISCLOSURE OF POLICIES, GOVERNING DOCUMENTS AND FINANCIAL INFORMATION	PART VI - GOVERNANCE - DISCLOSURES #19	Summary financial statements are published in Bulletin and on the AAO members' wiebsite. Bylaw's and all policies are available upon request and are posted on the AAO members' wiebsite. Financial information is updated with D&B annually.

ldentifier	Return Reference	Explanation				
# OF MEMBERS	PART VI - Line 6 - # OF MEMBERS	AA0 HAS MEMBERS WHICH TOTAL 16,295				

DLN: 93493091005070

# SCHEDULE R (Form 990)

Name of the organization

## **Related Organizations and Unrelated Partnerships**

2008

Open to Public Inspection

**Employer identification number** 

Department of the Treasury Internal Revenue Service 

AMERICAN ASSOCIATION OF ORTHODONTISTS				43-0763598	
Part I Identification of Disregarded Entities				•	
<b>(A)</b> Name, address, and EIN of disregarded entity	<b>(B)</b> Primary activity	(C) Legal domicile (state or foreign country)	<b>(D)</b> Total income	<b>(E)</b> End-of-year assets	<b>(F)</b> Direct controlling entity
Part II Identification of Related Tax-Exempt Organization	ions				
(A) Name, address, and EIN of related organization	<b>(B)</b> Primary activity	(C) Legal domicile (state or foreign country)	( <b>D)</b> Exempt Code section	Public charity stat (if section 501(c))	tus (F) Direct controlling (3)) entity
AAO Disaster Relief Fund					
401 NORTH LINDBERGH BLVD SAINT LOUIS, MO63141 13-4305408	AWARD GRANTS	МО	501(c)(3)	YES	AAO
For Paperwork Reduction Act Notice, see the Instructions for Form 990.		Cat No 5013	5Y		Schedule R (Form 990) 2008

art III Identification of I			(C)				(5)	(H	1)	,-:	()	J)
(A) Name, address, and EIN of related organization	( <b>B</b> ) Primary ac	tivity	Legal domicile (state or foreign country)	<b>(D)</b> Direct controlling entity	(E) Predominant income(related, investment, unrelated)	<b>(F)</b> Share of total income	( <b>G)</b> Share of end-of- year assets	Dispro alloca	prtionate tions?	(I) Code V—UBI amount on Box 20 of K-1	Gener mana partr	ral o agıng ner?
								Yes	No		Yes	No
Part IV Identification of	Related Org	janizations	Taxable a	as a Corporation	ı or Trust							
<b>(A)</b> Name, address, and EIN of related o	organization	(B) Primary activ	rity	(C) Legal domicile (state or foreign country)	( <b>D</b> ) Direct controlling entity	(E) Type of entity (C corp, S corp, or trust)	<b>(F)</b> Share of total incom	ne	Sh end-	are of Perc	(H) centage nership	
AMER ASSOC OF ORTHODONTISTS SERV IN 401 NORTH LINDBERGH BOULEVARD ST LOUIS, MO63141 43-1709728	С	INSURANCE		МО	AAO	C Corp	1,264,	481		531,554 100	%	

No

No No No No

No No No No

No No No

No

No No

Part V	Transactions	with Related	Organizations
--------	--------------	--------------	---------------

AMER ASSOC OF ORTHODONTISTS SERVICE INC

(1)

Part	Transactions with Related Organizations		
N	lote. Complete line 1 if any entity is listed in Parts II, III or IV		Υe
<b>1</b> Dur	ring the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?		
a F	Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity	1a	Υe
<b>b</b> (	Gift, grant, or capital contribution to other organization(s)	1b	
<b>c</b> (	Gift, grant, or capital contribution from other organization(s)	1c	
d L	oans or loan guarantees to or for other organization(s)	1d	
e L	oans or loan guarantees by other organization(s)	1e	
f S	Sale of assets to other organization(s)	1f	
g F	Purchase of assets from other organization(s)	<b>1</b> g	
h E	Exchange of assets	1h	
i L	ease of facilities, equipment, or other assets to other organization(s)	1i	
j L	ease of facilities, equipment, or other assets from other organization(s)	1j	
k F	Performance of services or membership or fundraising solicitations for other organization(s)	1k	
I P	erformance of services or membership or fundraising solicitations by other organization(s)	11	
<b>m</b> 9	Sharing of facilities, equipment, mailing lists, or other assets	1m	Υe
n S	Sharing of paid employees	1n	Υe
o F	Reimbursement paid to other organization for expenses	10	
p F	Reimbursement paid by other organization for expenses	1р	Υe
q (	Other transfer of cash or property to other organization(s)	<b>1</b> q	
r C	Other transfer of cash or property from other organization(s)	1r	

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds **(B)** Transaction (C) Amount Involved (A)
Name of other organization(s) type(a-r)

(1)	AMER ASSOC OF ORTHODONTISTS SERVICE INC	A	47,584
(2)	AMER ASSOC OF ORTHODONTISTS SERVICE INC	М	109,337
(3)	AMER ASSOC OF ORTHODONTISTS SERVICE INC	N	58,962
(4)	AMER ASSOC OF ORTHODONTISTS SERVICE INC	Р	76,899
(5)			
(6)			

### Part VI Unrelated Organizations Taxable as a Partnership

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

									_	
<b>(A)</b> Name, address, and EIN of entity	<b>(B)</b> Primary activity	<b>(C)</b> Legal domicile (state or foreign country)	(D) Are all partners section 501(c)(3) organizations?		<b>(E)</b> Share of end-of-year assets	(F) Disproprtionate allocations?		( <b>G)</b> Code V—UBI amount on Box 20 of K-1	(H) General or managing partner?	
			Yes	No		Yes	No		Yes	No
			•			•	•	Sabadula	D / Form	000) 2000

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DLN: 93493091005070

OMB No 1545-0184

Form **4797** 

# **Sales of Business Property**

(Also Involuntary Conversions and Recapture Amounts Under Sections 179 and 280F(b)(2))

Department of the Treasury Internal Revenue Service (99)

► Attach to your tax return.

► See separate instructions.

Attachment Sequence No 27

	ne(s) shown on return ERICAN ASSOCIATIO	0 N O E O DT L	10 D0 NTICT	· c			Ident if yi	ng nur	mber
AMI	ERICAN ASSUCIATIO	JNOFORIF	1000N1151	5			43-0763	598	
1					for 2008 on Form(s) 10				
			<u> </u>	<u> </u>	10, or 20 (see instructi		1		
Pa					le or Business and erty Held More Th				
	(a) Description of property	(b) Date acquired (mo , day, yr)  (c) Date sold (mo , day, yr)  (d) Gross sales price  (d) Gross sales or allowed or allowed or allowable since acquisition  (f) Cost or other basis, plus improvements and expense of sale			(g) Gain or (loss) Subtract (f) from the sur of (d) and (e)				
2		, ,			'	'			
3	Gain, if any, from Fo	rm 4684 lin	<u> </u>					3	
4	, ,,	,		m Form 6252, line 26	or 37		•	4	
5				changes from Form 88				5	
6				ualty or theft			•	6	
7	, , ,	· ·		·	appropriate line as follo			7	
•		-	-	. ,	<b>is.</b> Report the gain or (lo				
					chedule K, line 9 Skip l				
	from line 7 on line 1 section 1231 losse:	1 below and : s, or they we	skıp lines 8 a re recaptured	and 9 Ifline 7 is a gai d in an earlier year, en	ine 7 is zero or a loss, on and you did not have a ter the gain from line 7 a 3, 9, 11, and 12 below	any prior ye	ar		
8	Nonrecaptured net s	section 1231	. losses from	prior years (see instr	uctions)			8	
9	below Ifline 9 is mo	ore than zero	, enter the ar	mount from line 8 on li	o, enter the gain from lir ne 12 below and enter t (see instructions)	he gaın fror	n lıne 9	9	
Pa	rt III Ordinary (	Gains and	Losses (se	ee instructions)					
10					lude property held 1 yea	ar or less)			
D:	ISPOSAL OF EQUIP	08-01-2002	06-01-2008	63,965			78,79	95	14,830
								-	
								$\dashv$	
11	Loss, if any, from lin	e 7						11	( )
12	Gain, if any, from lin	e 7, or amou	nt from line 8	B, if applicable				12	
13								13	
14								14	
15								15	
16								16	
17	Combine lines 10 th	-						17	-14,830
18		dual returns,	enter the am		he appropriate line of yo		nd skip		
а	If the loss on line 1: Enter the part of the	1 includes a loss from in	loss from For come-produc	rm 4684, line 41, colu ling property on Scheo	mn (b)(11), enter that pa lule A (Form 1040), line	28, and th	e part of		
	4797, line 18a "Se	e instruction	s		040), line 23 Identify :			18a	
ь					on line 18a Enter here			18b	

Part IIII Gain From Disposition of P (see instructions)	roperty Und	ler Sections 12	245, 1	L250,	1252,	1254, a	nd 1	255	
<b>19 (a)</b> Description of section 1245, 1250, 1252, 1254, o	ā	(b) Date cquired(mo , day, yr )	(c) Date sold (mo , day, yr )						
В							-		
C									
D									
These columns relate to the properties on lines 19A through	1 19D 🕦	Property A	Р	ropert	у В	Prope	rty C	Pro	perty D
20 Gross sales price (Note: See line 1 before complet	ing ) . <b>20</b>								
21 Cost or other basis plus expense of sale	21								
Depreciation (or depletion) allowed or allo	wable 22								
23 Adjusted basis Subtract line 22 from line	21 <b>. 23</b>								
24 Total gain Subtract line 23 from line 20	24								
25 If section 1245 property:									
a Depreciation allowed or allowable from lin	e 22 <b>25a</b>								
<b>b</b> Enter the <b>smaller</b> of line 24 or 25a	25b								
26 If section 1250 property: If straight line depreciation was used, enter -0- on line 2 except for a corporation subject to sectio									
a Additional depreciation after 1975 (see instructions)	26a								
<b>b</b> Applicable percentage multiplied by the <b>s</b> line 24 or line 26a (see instructions)									
c Subtract line 26a from line 24. If resident rental property or line 24 is not more than	ı lıne								
26a, skip lines 26d and 26e d  Additional depreciation after 1969 and before 1976	<b>├</b>								
e Enter the smaller of line 26c or 26d .	26e		_						
f Sections 291 amount (corporations only)	<del>                                     </del>								
g Add lines 26b, 26e, and 26f	<del>     </del>		+						
27 If section 1252 property: Skip this section did not dispose of farmland or if this form completed for a partnership (other than an electing large partnership)	ıs beıng								
a Soil, water, and land clearing expenses	27a								
<b>b</b> Line 27a multiplied by applicable percentage (see instructions)	. 27b								
c Enter the smaller of line 24 or 27b	27c								
28 If section 1254 property:									
a Intangible drilling and development costs expenditures for development of mines an natural deposits, and mining exploration (see instructions)	d other osts								
<b>b</b> Enter the <b>smaller</b> of line 24 or 28a	28b								
29 If section 1255 property:									
a Applicable percentage of payments excluincome under section 126 (see instruction									
<b>b</b> Enter the <b>smaller</b> of line 24 or 29a (see instruction	s) <b>29b</b>								
Summary of Part III Gains. Complete	te property co	olumns A throug	h D th	rougl	ı lıne 29	b before	e goir	ng to line 3	30.
Total gains for all properties Add propert						-	30		
Add property columns A through D, lines	25b, 26g, 27c,	28b, and 29b Ent	ter here	e and o	n line 13	.	31		
32 Subtract line 31 from line 30 Enter the proportion from other than casualty or theft of		•	rm 46	,		erthe •	32		
Part IV Recapture Amounts Under (see instructions)	Sections 17	9 and 280F(b)	)(2) V	Vhen	Busine	ss Use	Drop	s to 50%	or Less
					(a) Se			(b) Sect	
33 Section 179 expense deduction or depre	ciation allowahl	le in prior vears		33	17	7		280F(b)	(2)
34 Recomputed depreciation (see instruction			•	34					

35 Recapture amount Subtract line 34 from line 33 See the instructions for where to report . . 35

Software ID:

**Software Version:** 

**EIN:** 43-0763598

Name: AMERICAN ASSOCIATION OF ORTHODONTISTS

Form 990 Schedule F Part II - Grants and Other Assistance to Organizations or Entities Outside The United States

#### **Additional Data**

Software ID: Software Version:

**EIN:** 43-0763598

Name: AMERICAN ASSOCIATION OF ORTHODONTISTS

### Form 990, Part VIII - Statement of Revenue - 2a - 2g Program Service Revenue -

	Business Code	(A) Total Revenue	(B) Related or Exempt Function Revenue	(C) Unrelated Business Revenue	(D) Revenue Excluded from Tax under IRC 512, 513, or 514
a ANNUAL MEETING	541,900	5,476,755			5,476,755
<b>b</b> EDUCATIONAL PROGR	541,900	871,933	871,933		
c AAO BULLETIN	541,800	227,602		227,602	
d MEMBERSHIP DUES AND FEES	541,900	11,037,136	11,037,136		
e REIMBURSEMENT OF FEES	900,099	491,873			491,873