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Department of the Treasury Internal Revenue Service

# Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

> The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public Inspection

Form 990 (2008)

| <u> </u>               | FOI UI               | e 2000 Caleriuai year, or tax year deginning and   | ending           | ·                              |                                       |
|------------------------|----------------------|--|------------------|--------------------------------|---------------------------------------|
| <b>B</b>               | Check if<br>applicab | a   1 16836  |                  | D Employer identific           | cation number                         |
|                        | Addre                | use HS<br>sas label or<br>print or HAWAII ASSOCIATION OF REALTORS  |                  |                                |                                       |
| \$ <b>%</b>            | Name                 | typa   |                  | 23-7                           | 056154                                |
|                        | Indial               | See No. of the second state of the D.O. have if made an act delivered to attend address.)  | Room/suite       |                                |                                       |
|                        | Termi                | [Canalina]   | 220              | (808)                          | , , , , , , , , ,                     |
|                        | Amen                 | ded tions City or town state or country and ZID . 4  |                  | G Gross receipts \$            | 1,910,880.                            |
| 30                     | Applie               |  |                  | H(a) Is this a group re        | · · · · · · · · · · · · · · · · · · · |
|                        | pendi                | F Name and address of principal officer NANCY DONAHUE-JONE   | S                | for affiliates?                | Yes X No                              |
| <u>~</u>               |                      | SAME AS C ABOVE  |                  | H(b) Are all affiliates inc    |                                       |
|                        | Tax-ex               | empt status 🗶 501(c) ( 6 ) < (insert no ) ☐ 4947(a)(1) or ☐ 527  |                  | 1 '                            | list (see instructions)               |
|                        |                      | te: > WWW.HAWAIIREALTORS.COM   | <del></del>      | H(c) Group exemption           | ·                                     |
|                        |                      | organization: X Corporation Trust Association Other >  | L Year           |                                | State of legal domicile: HI           |
|                        |                      | Summary  |                  |                                | A                                     |
|                        | 1                    | Bnefly describe the organization's mission or most significant activities: TO U  | NITE L           | OCAL BOARDS                    | OF                                    |
| Activites & Governance |                      | REALTORS AND THEIR MEMBERS FOR THE PURPO   |                  |                                |                                       |
| 5<br>a                 | 1                    | Check this box D if the organization discontinued its operations or dispo  |                  |                                |                                       |
| Ş                      | 1                    | Number of voting members of the governing body (Part VI, line 1a)  |                  | . 3                            | 31                                    |
| Ğ                      | 1                    | Number of independent voting members of the governing body (Part VI, line 1b)  |                  | 4                              | 31                                    |
| S.                     | !                    | Total number of employees (Part V, line 2a)  |                  | 5                              | 34                                    |
| ğ                      | 6                    | Total number of volunteers (estimate if necessary)   |                  | 6                              | 60                                    |
| ₹                      | 7a                   | Total gross unrelated business revenue from Part VIII, line 12, column (C)   |                  | 7a                             | 0.                                    |
| ⋖                      | 1                    | Net unrelated business taxable income from Form 990-T, line 34   | • •              | 7b                             | 0.                                    |
|                        |                      |  |                  | Prior Year                     | Current Year                          |
| a                      | 8                    | Contributions and grants (Part VIII, line 1h)  | . [              |                                |                                       |
| Ž                      | 1                    | Program service revenue (Part VIII, line 2g)   |                  | 1,815,900.                     | 1,885,974.                            |
| Revenue                | 10                   | Investment income (Part VIII, column (A), lines 3, 4, and 7d)  |                  | 64,286.                        | 24,906.                               |
| Œ                      |                      | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)   |                  | 44,527.                        |                                       |
|                        |                      | Total revenue and lines & proops 11 (must equal Part VIII, column (A), line 12)  |                  | 1,924,713.                     | 1,910,880.                            |
|                        | 13                   | Grants and similar amounts paint Part IX, column (A), lines 1-3)   |                  |                                |                                       |
|                        |                      | Benefits paid to or for members (Part X column (A), line 4)  |                  |                                |                                       |
| ģ                      |                      | Salares other demonstrated and months (Part IX, column (A), lines 5-10)  |                  | 674,674.                       | 703,286.                              |
| Expenses               |                      | Professional fundraising fees (Part I Column (A), line 11e)  |                  |                                |                                       |
| ğ                      |                      | Total fund and expenses (Hartix, column (D), line 25)  |                  |                                |                                       |
| ű                      | 17                   | Other experisor from A gollom (A), lines 11a-11d, 11f-24f)   |                  | 1,062,693.                     | 1,324,302.                            |
|                        |                      | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)  |                  | 1,737,367.                     | 2,027,588.                            |
|                        | 1                    | Revenue less expenses. Subtract line 18 from line 12   | · .              | 187,346.                       | <116,708.                             |
| ets or                 |                      |  |                  | Beginning of Year              | End of Year                           |
| sets                   | 20                   | Total assets (Part X, line 16)   | <u> </u>         | 1,489,552.                     | 1,481,531.                            |
| Net Asse<br>Fund Bas   | 21                   | Total liabilities (Part X, line 26)  |                  | 135,294.                       | 283,432.                              |
| E SE                   | 22                   | Net assets or fund balances. Subtract line 21 from line 20   |                  | 1,354,258.                     | 1,198,099.                            |
| Pa                     | art II               | Signature Block  |                  |                                |                                       |
|                        |                      | Under penalties of perjury, I declare that I have examined this return, including accompanying schedules are and complete Reclaration of preparer (other than officer) is based on all information of which preparer has a | id statements, a | and to the best of my knowledg | ge and belief, it is true, correct,   |
|                        |                      | MILC. I ARAGINICA MILA   | ary michicago    |                                |                                       |
| Sig                    | n                    | 1 sund say in the sound  |                  | 111/0                          | 6109                                  |
| Her                    |                      | Signature of officer   | •                | Date                           |                                       |
|                        |                      |  | c Tre            | sident                         |                                       |
|                        |                      | Type or print name and title   |                  | ···                            |                                       |
| Paid                   | 4                    | Preparer's Date Date   | l cott           |                                | of sidentifying number structions)    |
|                        | parer's              | signature ALAN M.L. YEE  |                  | ployed D                       | P00130314                             |
|                        | Only                 | Firm's name (or KMH LLP  | ,                | EIN > 42-                      | 1539623                               |
| USE                    | omy                  | self-employed). 1003 BISHOP STREET, SUITE 2400   |                  |                                |                                       |
|                        |                      | ZIP+4 HONOLULU, HAWAII 96813   |                  | Phone no. ▷ 8                  | 08-526-2255                           |
| 14                     | . 45 11              | 25 discuss this return with the property chows shows? (eas instructions)   |                  |                                | V V N-                                |

|          |   |        | Yes          | No        |
|----------|---|--------|--------------|-----------|
| 1        | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?   |        |              |           |
|          | If "Yes," complete Schedule A .   | 1_     |              | X         |
| 2        | Is the organization required to complete Schedule B, Schedule of Contributors?  | 2      |              | X         |
| 3        | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for   |        |              |           |
|          | public office? If "Yes," complete Schedule C, Part I  | 3      |              | X         |
| 4        | Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II   | 4      |              |           |
| 5        | Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and  |        |              |           |
|          | reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III  | 5_     |              | X         |
| 6        | Did the organization maintain any donor advised funds or any accounts where donors have the right to provide advice   |        |              |           |
|          | on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I   | 6      |              | _X_       |
| 7        | Did the organization receive or hold a conservation easement, including easements to preserve open space,   |        |              |           |
|          | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II  | _7_    |              | X         |
| 8        | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete  |        |              |           |
|          | Schedule D, Part III  | 8      |              | <u>X</u>  |
| 9        | Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide   |        |              |           |
|          | credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV   | 9      |              | X         |
| 10       | Did the organization hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V   | 10     |              | X         |
| 11       | Did the organization report an amount in Part X, lines 10, 12, 13, 15, or 25?   |        |              |           |
|          | If "Yes," complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable   | 11     | X            |           |
| 12       | Did the organization receive an audited financial statement for the year for which it is completing this return that was  |        |              |           |
|          | prepared in accordance with GAAP? If "Yes," complete Schedule D, Parts XI, XII, and XIII  | 12     | _X           |           |
| 13       | Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E  | 13     |              | X         |
| 14a      | Did the organization maintain an office, employees, or agents outside of the U S.?  | 14a    |              | _X_       |
| þ        | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,   |        |              |           |
|          | and program service activities outside the U.S.? If "Yes," complete Schedule F, Part I  | 14b    |              | _X_       |
| 15       | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity   |        |              |           |
|          | located outside the United States? If "Yes," complete Schedule F, Part II   | 15     |              | <u>X</u>  |
| 16       | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals  | i      |              |           |
|          | located outside the United States? If "Yes," complete Schedule F, Part III  | 16     |              | <u>X</u>  |
| 17       | Did the organization report more than \$15,000 on Part IX, column (A), line 11e? If "Yes," complete Schedule G, Part I  | 17     |              | <u>X</u>  |
| 18       | Did the organization report more than \$15,000 total on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II  | 18     |              | <u>X</u>  |
| 19       | Did the organization report more than \$15,000 on Part VIII, line 9a? If "Yes," complete Schedule G, Part III   | 19     |              | <u>X</u>  |
| 20       | Did the organization operate one or more hospitals? If "Yes," complete Schedule H   | 20     |              | <u>X</u>  |
| 21       | Did the organization report more than \$5,000 on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II   | 21     |              | <u> X</u> |
| 22       | Did the organization report more than \$5,000 on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III  | 22     |              | <u>X</u>  |
| 23       | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5? If "Yes," complete Schedule J   | 23     | -            | <u> </u>  |
| 24a      | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the   |        |              |           |
|          | last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K   | _      |              | **        |
|          | If "No", go to question 25  | 24a    |              | <u> </u>  |
| þ        | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   | 24b    |              |           |
| С        | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease  | 04-    |              |           |
|          | any tax-exempt bonds?   | 24c    |              |           |
|          | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?   | 24d    |              |           |
| 208      | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I   | OF.    |              |           |
| <b>L</b> | Did the organization become aware that it had engaged in an excess benefit transaction with a disqualified person from a  | 25a    | $\dashv$     |           |
| D        | prior year? If "Yes," complete Schedule L, Part I   | 254    |              |           |
| 26       | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified  | 25b    | $\dashv$     |           |
| 26       | person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II   | 26     |              | <u> </u>  |
| 27       | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, or substantial   | -0     | -            |           |
| ••       | contributor, or to a person related to such an individual? If "Yes," complete Schedule L, Part III  | 27     |              | Х         |
| ····-    | Continue to the department of the second of | Form ! | 990 <i>(</i> |           |

Form 990 (2008) HAWAII ASSOCIATION OF REALTORS

Part IV Checklist of Required Schedules (continued)

|    |  |     | Yes | No  |
|----|--|-----|-----|-----|
| 28 | During the tax year, did any person who is a current or former officer, director, trustee, or key employee:                  |     |     |     |
| а  | Have a direct business relationship with the organization (other than as an officer, director, trustee, or employee), or an  |     |     |     |
|    | indirect business relationship through ownership of more than 35% in another entity (individually or collectively with other |     |     |     |
|    | person(s) listed in Part VII, Section A)? If "Yes," complete Schedule L, Part IV   | 28a |     | X   |
| b  | Have a family member who had a direct or indirect business relationship with the organization?                               |     |     |     |
|    | If "Yes," complete Schedule L, Part IV   | 28b |     | X   |
| C  | Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a professional    | 1   |     |     |
|    | corporation) doing business with the organization? If "Yes," complete Schedule L, Part IV                                    | 28c |     | X   |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M                     | 29  |     | Х   |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation  |     |     |     |
|    | contributions? If "Yes," complete Schedule M   | 30  |     | X   |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations?   |     |     |     |
|    | If "Yes," complete Schedule N, Part I  | 31  |     | X   |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete             |     |     |     |
|    | Schedule N, Part II  | 32  |     | X   |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations                   |     |     |     |
|    | sections 301 7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I  | 33  |     | X   |
| 34 | Was the organization related to any tax-exempt or taxable entity?  |     |     |     |
|    | If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1  | 34  | X   |     |
| 35 | Is any related organization a controlled entity within the meaning of section 512(b)(13)?                                    |     |     |     |
|    | If "Yes," complete Schedule R, Part V, line 2  | 35  |     | X   |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?   |     |     |     |
|    | If "Yes," complete Schedule R, Part V, line 2  | 36  |     |     |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization             |     | ľ   |     |
|    | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI                 | 37  |     | _ X |

# Form 990 (2008) HAWAII ASSOCIATION OF REALTORS Part V Statements Regarding Other IRS Filings and Tax Compliance

|    |   |      | Yes      | No       |  |  |  |  |
|----|---|------|----------|----------|--|--|--|--|
| 1a | Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of  |      |          |          |  |  |  |  |
|    | U.S. Information Returns. Enter -0- if not applicable   |      |          |          |  |  |  |  |
|    | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0   | l    |          |          |  |  |  |  |
| C  | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming          |      |          |          |  |  |  |  |
|    | (gambling) winnings to prize winners?   | 1c   |          | <u>X</u> |  |  |  |  |
| 2a | Enter the number of employees reported on Form W·3, Transmittal of Wage and Tax Statements,                                 |      |          |          |  |  |  |  |
|    | filed for the calendar year ending with or within the year covered by this return 2a 34                                     |      |          |          |  |  |  |  |
| b  | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?              | 2b_  | X        |          |  |  |  |  |
|    | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions)       |      |          |          |  |  |  |  |
| 3а | Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?        | _3a  | X        |          |  |  |  |  |
| b  | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O                            | 3b   | <u>X</u> |          |  |  |  |  |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a   |      |          |          |  |  |  |  |
|    | financial account in a foreign country (such as a bank account, securities account, or other financial account)?            | 4a   |          | _X_      |  |  |  |  |
| b  | If "Yes," enter the name of the foreign country.  |      |          |          |  |  |  |  |
|    | See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and               |      |          |          |  |  |  |  |
|    | Financial Accounts  |      |          |          |  |  |  |  |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?                       | 5a   |          | X        |  |  |  |  |
| b  | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?            | 5b   |          | _X_      |  |  |  |  |
| С  | If "Yes," to question 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited |      |          |          |  |  |  |  |
|    | Tax Shelter Transaction?  | _5c  |          |          |  |  |  |  |
| 6a | Did the organization solicit any contributions that were not tax deductible?  | 6a   | X        |          |  |  |  |  |
| þ  | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts        |      | - 1      |          |  |  |  |  |
|    | were not tax deductible?  | 6b   | Х        |          |  |  |  |  |
| 7  | Organizations that may receive deductible contributions under section 170(c).   |      |          |          |  |  |  |  |
| а  | Did the organization provide goods or services in exchange for any quid pro quo contribution of more than \$75?             | 7a   |          |          |  |  |  |  |
| b  | b If "Yes," did the organization notify the donor of the value of the goods or services provided?                           |      |          |          |  |  |  |  |
| С  | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required           |      |          |          |  |  |  |  |
|    | to file Form 8282?  | 7с   |          |          |  |  |  |  |
| d  | If "Yes," indicate the number of Forms 8282 filed during the year   |      |          |          |  |  |  |  |
| е  | Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal             |      |          |          |  |  |  |  |
|    | benefit contract?   | 7e   |          |          |  |  |  |  |
| f  | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?                | 7f   |          |          |  |  |  |  |
| g  | For all contributions of qualified intellectual property, did the organization file Form 8899 as required?                  | 7g   |          |          |  |  |  |  |
| h  | For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?       | 7h   |          |          |  |  |  |  |
| 8  | Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds and section 509(a)(3)                  |      | į        |          |  |  |  |  |
|    | supporting organizations. Did the supporting organization, or a fund maintained by a sponsoring organization, have          |      |          |          |  |  |  |  |
|    | excess business holdings at any time during the year?   | 8    |          |          |  |  |  |  |
| 9  | Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds.                                       | İ    |          |          |  |  |  |  |
| а  | Did the organization make any taxable distributions under section 4966?   | 9a   |          |          |  |  |  |  |
| b  | Did the organization make a distribution to a donor, donor advisor, or related person?                                      | 9b   |          |          |  |  |  |  |
| 10 | Section 501(c)(7) organizations. Enter N/A  |      |          |          |  |  |  |  |
|    | Initiation fees and capital contributions included on Part VIII, line 12  |      |          |          |  |  |  |  |
| b  | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities                                 |      |          |          |  |  |  |  |
| 11 | Section 501(c)(12) organizations. Enter: N/A  |      |          |          |  |  |  |  |
|    | Gross income from members or shareholders . 11a   |      |          |          |  |  |  |  |
| b  | Gross income from other sources (Do not net amounts due or paid to other sources against                                    |      |          |          |  |  |  |  |
|    | amounts due or received from them)  |      | 1        |          |  |  |  |  |
|    | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?                  | 12a  |          |          |  |  |  |  |
| b  | If "Yes," enter the amount of tax-exempt interest received or accrued during the year N/A 12b                               | 1    |          |          |  |  |  |  |
|    |   | Form | 990 (    | 2008)    |  |  |  |  |

Form 990 (2008) HAWAII ASSOCIATION OF REALTORS 23-7056154 Part VI Governance, Management, and Disclosure (Sections A, B, and C request information about policies not required by the Internal Revenue Code.)

| Sec | tion A. Governing Body and Management   |         |          |             |
|-----|---|---------|----------|-------------|
|     |   |         | Yes      | No          |
|     | For each "Yes" response to lines 2-7b below, and for a "No" response to lines 8 or 9b below, describe the circumstances,                                    |         |          |             |
|     | processes, or changes in Schedule O. See instructions.  |         |          |             |
| 1a  |   |         | i        |             |
| b   | Enter the number of voting members that are independent  1b 31  |         |          |             |
| 2   | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other                                    |         |          |             |
|     | officer, director, trustee, or key employee?  | 2       |          | X           |
| 3   | Did the organization delegate control over management duties customarily performed by or under the direct supervision                                       |         |          |             |
|     | of officers, directors or trustees, or key employees to a management company or other person?   | 3       |          | X           |
| 4   | Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?                                       | 4       | <u> </u> | X           |
| 5   | Did the organization become aware during the year of a material diversion of the organization's assets?   | 5       |          | X           |
| 6   | Does the organization have members or stockholders?   | 6       |          | <u>X</u>    |
| 7a  | Does the organization have members, stockholders, or other persons who may elect one or more members of the   |         |          |             |
|     | governing body?   | 7a      |          | _X_         |
| b   | Are any decisions of the governing body subject to approval by members, stockholders, or other persons?   | 7b      |          | X_          |
| 8   | Did the organization contemporaneously document the meetings held or written actions undertaken during the year   |         |          |             |
|     | by the following  |         |          |             |
| а   | The governing body?   | 8a      | X        |             |
| b   | Each committee with authority to act on behalf of the governing body?   | 8b      | X        |             |
| 9a  | Does the organization have local chapters, branches, or affiliates?   | 9a      | X        |             |
| b   | If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates,                                 |         |          |             |
|     | and branches to ensure their operations are consistent with those of the organization?  | 9b      | _X_      |             |
| 10  | Was a copy of the Form 990 provided to the organization's governing body before it was filed? All organizations must  |         |          |             |
|     | describe in Schedule O the process, if any, the organization uses to review the Form 990  | 10      | X        |             |
| 11  | Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the                                      |         |          |             |
|     | organization's mailing address? If "Yes," provide the names and addresses in Schedule O   | 11      |          | X           |
| Sec | tion B. Policies  |         |          |             |
|     |   |         | Yes      | No          |
|     | Does the organization have a written conflict of interest policy? If "No," go to line 13  | 12a     | Х        |             |
| b   | Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise   |         |          |             |
|     | to conflicts?   | 12b     | X        |             |
| С   | Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe   |         |          |             |
|     | ın Schedule O how this is done  | 12c     | X        |             |
| 13  | Does the organization have a written whistleblower policy?  | 13      | X        | <del></del> |
| 14  | Does the organization have a written document retention and destruction policy?   | 14      | X        |             |
| 15  | Did the process for determining compensation of the following persons include a review and approval by independent  |         |          |             |
|     | persons, comparability data, and contemporaneous substantiation of the deliberation and decision  |         |          |             |
| -   | The organization's CEO, Executive Director, or top management official?   | 15a     | Х        |             |
| b   | Other officers or key employees of the organization?  | 15b     | _X       |             |
|     | Describe the process in Schedule O (see instructions)   |         |          |             |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a                                       |         |          | v           |
|     | taxable entity during the year?   | 16a     |          | <u>X</u>    |
| þ   | If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation                               |         |          |             |
|     | in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's   | 401     |          |             |
| 200 | exempt status with respect to such arrangements?  | 16b     |          | <del></del> |
|     | tion C. Disclosure  |         |          |             |
| 17  | List the states with which a copy of this Form 990 is required to be filed NONE   |         |          |             |
| 18  | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available                            | tor     |          |             |
|     | public inspection. Indicate how you make these available. Check all that apply  Own website   |         |          |             |
| 40  |   | .al 4   |          |             |
| 19  | Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, as                            | io tina | ncial    |             |
| 20  | statements available to the public State the name, physical address, and telephone number of the person who possesses the books and records of the organiza | ıon: 🟲  |          |             |
| 20  | HAWAII ASSOCIATION OF REALTORS - (808) 737-4000   | IOH 🏴   |          |             |
|     | 1136 12TH AVENUE, SUITE 220, HONOLULU, HI 96816   |         |          |             |
|     | TIDO IZIH AVENDE, DOTTE ZZO, HONOHOHO, NI 30010   |         |          |             |

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Use Schedule J-2 if additional space is needed.

Check this box if the organization did not compensate any officer, director, trustee, or key employee.

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees, officers; key employees; highest compensated employees, and former such persons.

| (A)                              | (B)     | Ī                              |                                    | ((       | C)           | ,                   |           | (D)                             | (E)             | (F)                      |
|----------------------------------|---------|--------------------------------|------------------------------------|----------|--------------|---------------------|-----------|---------------------------------|-----------------|--------------------------|
| Name and Title                   | Average | ŀ                              | Position<br>(check all that apply) |          | Reportable   | Reportable          | Estimated |                                 |                 |                          |
|                                  | hours   | (c                             |                                    |          | compensation | compensation        | amount of |                                 |                 |                          |
|                                  | per     | Ē                              |                                    | Ī        |              |                     |           | from                            | from related    | other                    |
|                                  | week    | Individual trustee or director |                                    |          |              | , g                 |           | the                             | organizations   | compensation             |
|                                  |         | te or                          | stee                               |          |              | ensate              |           | organization<br>(W-2/1099-MISC) | (W-2/1099-MISC) | from the<br>organization |
|                                  |         | tros                           | naitr                              |          | loyee        | Ü.                  |           | (***2/1099*****100)             |                 | and related              |
|                                  |         | Mgm                            | Institutional trustee              | Ja G     | Key employee | Highest compensated | ě         |                                 |                 | organizations            |
|                                  |         | Ē                              | şţ                                 | ŧ        | æ            | <u>ਤ</u> ਿੰਡ        | چ         |                                 |                 |                          |
| RICHARDSON, WAYNE                |         |                                |                                    |          |              | 1                   |           |                                 |                 |                          |
| PRESIDENT                        | 2.00    | X                              | ŀ                                  | X        |              |                     | l         | 0.                              | 0.              | 0.                       |
| KALBRENER, JUDITH                |         |                                |                                    |          |              |                     |           |                                 |                 |                          |
| PRESIDENT-ELECT 2009             | 2.00    | Х                              |                                    | Х        |              |                     |           | 0.                              | 0.              | 0.                       |
| STICE, TRACY                     |         |                                |                                    |          |              |                     |           |                                 |                 |                          |
| 1ST VICE PRESIDENT               | 2.00    | X                              |                                    | X        |              |                     |           | 0.                              | 0.              | 0.                       |
| ANDERSEN, MOANA                  |         |                                |                                    |          |              | П                   |           |                                 |                 |                          |
| DIRECTOR AT LARGE                | 1.00    | X                              |                                    |          |              |                     |           | 0.                              | 0.              | 0.                       |
| BALL, KEONE                      |         |                                |                                    |          |              |                     |           |                                 |                 |                          |
| DIRECTOR AT LARGE                | 1.00    | X                              |                                    |          |              |                     |           | 0.                              | 0.              | 0.                       |
| BANGERTER, SANDRA                |         |                                |                                    |          |              |                     |           |                                 |                 |                          |
| DIRECTOR AT LARGE                | 1.00    | X                              |                                    |          |              | L                   |           | 0.                              | 0.              | 0.                       |
| BENTON, BRIAN                    |         |                                |                                    |          |              |                     |           |                                 |                 |                          |
| DIRECTOR AT LARGE                | 1.00    | X                              |                                    |          | L            |                     | _         | 0.                              | 0.              | 0.                       |
| BORDNER, DALE                    |         |                                |                                    |          |              |                     |           |                                 |                 |                          |
| DIRECTOR AT LARGE                | 1.00    | X                              |                                    |          |              | L                   | L         | 0.                              | 0.              | 0.                       |
| CAMBLOR, ARABEL                  | _       |                                |                                    |          |              | 1                   |           |                                 |                 |                          |
| DIRECTOR AT LARGE                | 1.00    | Х                              |                                    |          |              | L                   |           | 0.                              | 0.              | 0.                       |
| CAMPBELL, SHELLY                 |         |                                |                                    |          | ŀ            |                     | ŀ         | _                               | _               |                          |
| DIRECTOR AT LARGE                | 1.00    | X                              |                                    |          |              | L_                  | _         | 0.                              | 0.              | 0.                       |
| CHANDLER, DANA                   |         | l                              |                                    |          |              |                     |           |                                 | _               | _                        |
| MEMBER BOARD REPRESENTAT         | 1.00    | X                              |                                    |          |              | ļ                   | ļ         | 0.                              | 0.              | 0.                       |
| COBB, ROWENA                     | 1 00    |                                |                                    |          |              |                     |           |                                 |                 | •                        |
| DIRECTOR AT LARGE                | 1.00    | Х                              |                                    |          |              | <u> </u>            | L         | 0.                              | 0.              | 0.                       |
| FUDGE, PHILIP                    | 1 00    | ١.,                            |                                    |          |              |                     | 1         |                                 |                 | •                        |
| MEMBER BOARD REPRESENTAT         | 1.00    | X                              |                                    |          | _            | -                   | <u> </u>  | 0.                              | 0.              | 0.                       |
| FUJIWARA, SCOTT                  | 1 00    | ,,                             |                                    |          |              |                     |           |                                 | , 1             | •                        |
| DIRECTOR AT LARGE                | 1.00    | X                              |                                    |          | _            | <u> </u>            | ļ         | 0.                              | 0.              | 0.                       |
| GREMP, KAREN                     | 1 00    |                                |                                    |          |              |                     |           |                                 |                 | •                        |
| DIRECTOR AT LARGE                | 1.00    | Х                              |                                    | <b>—</b> | $\vdash$     | -                   | ├         | 0.                              | 0.              | 0.                       |
| HAMAMOTO, BERTON *               | 1 00    | x                              |                                    |          |              |                     |           | 906.                            | 0.              | _                        |
| DIRECTOR AT LARGE                | 1.00    | ^                              |                                    |          |              | <del> </del>        | $\vdash$  | 906.                            | 0.              | 0.                       |
| KEAMO, ANNE<br>DIRECTOR AT LARGE | 1.00    | x                              |                                    |          |              |                     |           | 0.                              | 0.              | 0.                       |
|                                  | 1.00    | <u> </u>                       | لــــا                             |          | L            | Щ                   | <u> </u>  | <u> </u>                        |                 | Form <b>990</b> (2008)   |
| 832007 12-18-08 *INSTRUCTOR FEES |         |                                |                                    |          |              |                     |           |                                 |                 | rom <b>990</b> (2008)    |

| Part VII Section A. Officers, Directors, Tru   | stees, Key Eı                                 | mpl                            | oyee                  | s, a   | nd i     | High   | est      | Compensated Employ                                 | ees (continued)  | ,  |  |                         |
|--|---|--------------------------------|-----------------------|--|----------|--|----------|--|--|--|--|-------------------------|
| (A)  | (B) (C)                                       |                                |                       |  |          |  |          | (D)  | (E)  | 1  | (F)  |                         |
| Name and title   | Average Position hours (check all that apply) |                                |                       |  |          |  |          | Reportable   | Reportable   | 4  | stımate  |                         |
|  | hours<br>per<br>week                          | Individual trustee or director | Institutional trustee | all  |          | Highest compensated employee                     | Ī        | compensation from the organization (W-2/1099-MISC) | compensation<br>from related<br>organizations<br>(W-2/1099-MISC) | com<br>fi<br>org<br>an                           | mount other opensation the pensation the pensation the pensation the pensation the pensation to the pensatio | ition<br>e<br>ion<br>ed |
| LADEMAN, SANDRA  |   | -                              |                       | -  |          | ┢  | $\vdash$ | <del> </del>                                       |  |  |  |                         |
| MEMBER BOARD REPRESENTAT   | 1.00  | x                              |                       |  |          |  |          | 0.   | 0.   |  |  | 0.                      |
| LEWIS, ED  | 1.00  | -                              | $\vdash$              | <del>                                     </del> | t        | <del>                                     </del> | $t^-$    |  |  |  |  | <u> </u>                |
| DIRECTOR AT LARGE  | 1.00  | x                              |                       |  |          |  |          | 0.   | 0.   |  |  | 0.                      |
| LIVINGSTON, H.   |   |                                |                       |  |          | T  |          |  |  | <u> </u>   |  |                         |
| MEMBER BOARD REPRESENTAT   | 1.00  | X                              |                       |  |          |  |          | 0.   | 0.   |  |  | 0.                      |
| LUM, ALLISON   |   |                                | T                     |  |          |  |          |  |  | <del>                                     </del> |  |                         |
| DIRECTOR AT LARGE  | 1.00  | X                              |                       |  | İ        |  |          | 0.   | 0.   |  |  | 0.                      |
| NAKAMURA, JOYCE  |   |                                |                       |  | İ        |  |          |  |  | <b>†</b>   | -  |                         |
| DIRECTOR AT LARGE  | 1.00  | x                              | Ι.                    |  |          |  |          | 0.   | 0.   |  |  | 0.                      |
| PRATTAS, STATHIE   |   |                                |                       |  | <u> </u> |  |          |  |  |  | -  |                         |
| DIRECTOR AT LARGE  | 1.00  | x                              |                       |  |          |  |          | 0.   | 0.   |  |  | 0.                      |
| SORENSON, SARAH  |   |                                |                       |  |          |  |          |  |  |  |  |                         |
| MEMBER BOARD REPRESENTAT   | 1.00  | Х                              |                       |  |          |  |          | 0.   | 0.   | 0. 0.  |  |                         |
| TAMASHIRO, GUY   |   |                                |                       |  |          |  |          |  | •  |  |  |                         |
| DIRECTOR AT LARGE  | 1.00  | X                              |                       |  |          |  |          | 0.   |  |  |  | 0.                      |
| WEISS, BURT  |   |                                |                       |  |          |  |          |  |  |  |  |                         |
| MEMBER BOARD REPRESENTAT   | 1.00  | X                              |                       |  |          |  |          | 0.   | 0.   |  |  | 0.                      |
| WESSON, LEAH   |   |                                |                       |  |          |  |          |  |  |  |  |                         |
| DIRECTOR AT LARGE  | 1.00  | X                              |                       |  |          |  |          | 0.   | 0.   |  |  | 0.                      |
| 1b Total   |   |                                |                       |  |          | <u> </u>   |          | 43,892.  | 0.   | İ  |  | 0.                      |
| 2 Total number of individuals (including those   | ın 1a) who re                                 | ceiv                           | ed n                  | nore   | tha      | ın \$1   | 00,      | ,000 in reportable                                 |  |  |  |                         |
| compensation from the organization   |   |                                |                       |  |          |  |          | <del> </del>                                       |  |  |  | 0                       |
|  |   |                                |                       |  |          |  |          |  |  |  | Yes  | No                      |
| 3 Did the organization list any former officer,<br>line 1a? If "Yes," complete Schedule J for si |   |                                | e, ke                 | y en   | nplo     | yee,   | or I     | highest compensated en                             | nployee on   | 3  |  | <u>x</u>                |
| 4 For any individual listed on line 1a, is the su  |   |                                |                       |  |          |  |          |  | he organization  |  |  |                         |
| and related organizations greater than \$150   | 0,000? If "Yes,                               | " co                           | mple                  | ete :  | Sch      | edul   | e J      | for such individual                                |  | 4  |  | X                       |
| 5 Did any person listed on line 1a receive or a  |   |                                |                       | rom  | any      | / uni  | relat    | ted organization for servi                         | ces rendered to  |  | i i  |                         |
| the organization? If "Yes," complete Schedu  | ule J for such                                | pers                           | on                    |  |          |  |          |  |  | 5  | <u> </u>   | <u> X</u>               |
| Section B. Independent Contractors   |   |                                |                       |  |          |  |          |  |  |  |  |                         |
| Complete this table for your five highest count the organization NONE                            | mpensated inc                                 | depe                           | ende                  | nt c   | ont      | racto  | ors 1    | that received more than                            | \$100,000 of compens   | sation   | from<br>——–  |                         |
| (A)<br>Name and business   | address                                       |                                |                       |  |          |  | _        | (B)<br>Description of s                            | ervices (  |  | C)<br>nsatioi  | n                       |
|  | •   |                                |                       |  |          |  |          |  |  | - <del>-</del>                                   |  |                         |
|  |   | _                              | -                     |  |          |  |          |  |  |  |  |                         |
|  | <del> </del>                                  |                                |                       |  |          |  |          |  |  |  |  |                         |
|  | · <u>-</u>                                    |                                |                       |  |          |  | $\dashv$ |  |  |  |  |                         |
|  |   |                                |                       |  |          |  | _        |  |  |  |  |                         |
|  |   |                                |                       |  |          |  |          |  |  |  |  |                         |
| 2 Total number of independent contractors (in  | ncluding those                                | ın e                           | 1) wl                 | no r   | ecei     | ved  | moi      | re than \$100,000 in com                           | pensation  |  |  |                         |

# Form 990 (2008) HAWAII ASSOCIATION OF REALTORS Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

|     | All other organizations must comp  | lete column (A) but are | not required to comp                  | lete columns (B), (C), an           | d (D).                         |
|-----|--|-------------------------|---------------------------------------|-------------------------------------|--------------------------------|
|     | not include amounts reported on lines 6b,<br>8b, 9b, and 10b of Part VIII. | (A)<br>Total expenses   | (B) Program service expenses          | (C) Management and general expenses | (D)<br>Fundraising<br>expenses |
| 1   | Grants and other assistance to governments and                             |                         |                                       |                                     |                                |
|     | organizations in the U.S. See Part IV, line 21                             |                         |                                       |                                     |                                |
| 2   | Grants and other assistance to individuals in                              |                         |                                       |                                     |                                |
|     | the U.S. See Part IV, line 22  |                         |                                       |                                     |                                |
| 3   | Grants and other assistance to governments,                                |                         |                                       |                                     |                                |
|     | organizations, and individuals outside the U.S.                            |                         |                                       |                                     |                                |
|     | See Part IV, lines 15 and 16   |                         |                                       |                                     |                                |
| 4   | Benefits paid to or for members  |                         |                                       |                                     |                                |
| 5   | Compensation of current officers, directors,                               |                         |                                       |                                     |                                |
|     | trustees, and key employees  | 43,892.                 |                                       |                                     |                                |
| 6   | Compensation not included above, to disqualified                           |                         |                                       |                                     |                                |
|     | persons (as defined under section 4958(f)(1)) and                          |                         |                                       |                                     |                                |
|     | persons described in section 4958(c)(3)(B)                                 |                         |                                       |                                     |                                |
| 7   | Other salaries and wages   | 516,619.                | <del></del> -                         |                                     |                                |
| 8   | Pension plan contributions (include section 401(k)                         |                         | ·                                     |                                     |                                |
|     | and section 403(b) employer contributions)                                 | 25,100.                 |                                       |                                     |                                |
| 9   | Other employee benefits  | 73,669.                 |                                       |                                     | ····                           |
| 10  | Payroll taxes  | 44,006.                 |                                       |                                     |                                |
| 11  | Fees for services (non-employees).   |                         |                                       |                                     |                                |
| а   | Management   |                         |                                       |                                     |                                |
| b   | Legal  | 166,845.                |                                       |                                     |                                |
| С   | Accounting   | 104,444.                |                                       |                                     |                                |
| d   | Lobbying   | 17,831.                 |                                       |                                     |                                |
| e   | Professional fundraising services. See Part IV, line 17                    |                         |                                       |                                     |                                |
| f   | Investment management fees   |                         |                                       |                                     |                                |
| g   | Other  | 224,107.                |                                       |                                     |                                |
| 12  | Advertising and promotion  | 18,797.                 |                                       |                                     |                                |
| 13  | Office expenses  | 67,740.                 |                                       |                                     |                                |
| 14  | Information technology   | 11,385.                 |                                       |                                     |                                |
| 15  | Royalties  | ,                       |                                       |                                     |                                |
| 16  | Occupancy  | 88,857.                 |                                       |                                     |                                |
| 17  | Travel   | 108,612.                |                                       |                                     |                                |
| 18  | Payments of travel or entertainment expenses                               |                         |                                       |                                     |                                |
|     | for any federal, state, or local public officials                          |                         |                                       |                                     |                                |
| 19  | Conferences, conventions, and meetings                                     | 169,341.                |                                       |                                     |                                |
| 20  | Interest   |                         |                                       |                                     |                                |
| 21  | Payments to affiliates   |                         |                                       |                                     |                                |
| 22  | Depreciation, depletion, and amortization                                  | 16,365.                 |                                       |                                     |                                |
| 23  | Insurance  | 10,090.                 |                                       |                                     |                                |
| 24  | Other expenses, Itemize expenses not covered                               |                         |                                       |                                     |                                |
|     | above. (Expenses grouped together and labeled                              |                         |                                       |                                     |                                |
|     | miscellaneous may not exceed 5% of total expenses shown on line 25 below.) |                         |                                       |                                     |                                |
| а   | ZIP FORM COSTS   | 206,961.                |                                       |                                     |                                |
| b   | PROGRAM EXPENSES   | 53,404.                 |                                       |                                     |                                |
| c   | BAD DEBT EXPENSE   | 18,943.                 |                                       |                                     |                                |
| d   | REPAIRS & MAINTENANCE  | 12,015.                 |                                       |                                     |                                |
| e   | PROGRAM DEVELOPMENT  | 8,279.                  | <del></del>                           |                                     |                                |
| f   | All other expenses   | 20,286.                 | · · · · · · · · · · · · · · · · · · · |                                     |                                |
| 25_ | Total functional expenses Add lines 1 through 24f                          | 2,027,588.              |                                       |                                     |                                |
| 26  | Joint Costs. Check here ▶ ☐ If following                                   |                         |                                       |                                     |                                |
|     | SOP 98-2. Complete this line only if the organization                      |                         |                                       |                                     |                                |
|     | reported in column (B) joint costs from a combined                         |                         |                                       |                                     |                                |
|     | educational campaign and fundraising solicitation                          |                         |                                       |                                     |                                |
|     |  | <del></del>             |                                       | <u></u>                             |                                |

HAWAII ASSOCIATION OF REALTORS Form 990 (2008) Part X | Balance Sheet (A) (B) Beginning of year End of year <14,049.51 1 Cash - non-interest-bearing 1,218,471. ,248,756. 2 Savings and temporary cash investments 2 Pledges and grants receivable, net 3 3 72,335 54,133. Accounts receivable, net 4 4 5 Receivables from current and former officers, directors, trustees, key employees, or other related parties. Complete Part II of Schedule L 5 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L 6 7 Notes and loans receivable, net 7 Inventories for sale or use 2,800. 8 Prepaid expenses and deferred charges 9 397,574. 10a Land, buildings, and equipment cost basis 10a b Less. accumulated depreciation. Complete 324,875 55,713 Part VI of Schedule D 10b 10c 72,699. Investments - publicly traded securities 11 11 105,273. 109,022. Investments - other securities See Part IV, line 11 12 12 13 Investments - program-related See Part IV, line 11 13 14 Intangible assets 14 18,724 27,206. 15 Other assets See Part IV, line 11 15 Total assets. Add lines 1 through 15 (must equal line 34) 1,489,552. 1,481,531. 16 16 135,294 188,205. Accounts payable and accrued expenses 17 17 18 Grants payable 18 95,227. Deferred revenue 19 19 20 Tax-exempt bond liabilities 20 21 Escrow account liability Complete Part IV of Schedule D 21 Liabilities Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 23 Secured mortgages and notes payable to unrelated third parties 23 Unsecured notes and loans payable 24 Other liabilities Complete Part X of Schedule D 25 25 135,294. 283,432. Total liabilities. Add lines 17 through 25 26 26 Organizations that follow SFAS 117, check here 

X and complete lines 27 through 29, and lines 33 and 34. Net Assets or Fund Balances 1,354,258. Unrestricted net assets 1,198,099. 27 27 28 Temporarily restricted net assets 28 Permanently restricted net assets 29 Organizations that do not follow SFAS 117, check here 

and complete lines 30 through 34. Capital stock or trust principal, or current funds 30 30 Paid in or capital surplus, or land, building, or equipment fund 31 31 Retained earnings, endowment, accumulated income, or other funds 32 32 1,354,258. 198,099. Total net assets or fund balances 33 33 1,489,552. Total liabilities and net assets/fund balances 34 481,531 Part XI **Financial Statements and Reporting** Yes No X Accrual Other Accounting method used to prepare the Form 990. Cash 2a Were the organization's financial statements compiled or reviewed by an independent accountant? X 2a Х b Were the organization's financial statements audited by an independent accountant? 2b c If "Yes" to lines 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? Х 2c

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit

X

За

Act and OMB Circular A-133?

b If "Yes," did the organization undergo the required audit or audits?

### Schedule D

(Form 990)

Department of the Treasury Internal Revenue Service

### Supplemental Financial Statements

Attach to Form 990. To be completed by organizations that

OMB No 1545-0047 Inspection

Name of the organization

answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

Employer identification number HAWAII ASSOCIATION OF REALTORS 23-7056154 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year 2 Aggregate contributions to (during year) Aggregate grants from (during year) 3 Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor or other impermissible private benefit? Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or pleasure) Preservation of an historically important land area Protection of natural habitat Preservation of certified historic structure Preservation of open space Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year a Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c d Number of conservation easements included in (c) acquired after 8/17/06 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds? Staff or volunteer hours devoted to monitoring, inspecting, and enforcing easements during the year 6 Amount of expenses incurred in monitoring, inspecting, and enforcing easements during the year ▶ \$ Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items. (i) Revenues included in Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items: a Revenues included in Form 990, Part VIII, line 1 b Assets included in Form 990, Part X

|    | rt III Organizations Maintaining C                                    | Collections of A      |                |                |                | or Oth      |              |             |              | Page 2      |
|----|---|-----------------------|----------------|----------------|----------------|-------------|--------------|-------------|--------------|-------------|
|    |   |                       |                |                |                |             |              |             |              |             |
| 3  | Using the organization's accession and other                          | riecorus, check any   | y or the       | TOROWING UN    | at are a signi | iicanii usi | e oi its coi | iection ite | ins (checi   | ( all       |
| _  | that apply).  | _                     |                |                |                |             |              |             |              |             |
| a  | Public exhibition   | C                     |                |                | change progi   |             |              |             |              |             |
| b  | Scholarly research  | €                     | • 📖            | Other          | -              |             | -            |             |              |             |
| С  | Preservation for future generations                                   |                       |                |                |                |             |              |             |              |             |
| 4  | Provide a description of the organization's co                        |                       |                |                | -              |             |              | ose in Pai  | t XIV.       |             |
| 5  | During the year, did the organization solicit o                       |                       |                |                |                | ner sımıla  | r assets     | _           | <del>-</del> |             |
|    | to be sold to raise funds rather than to be ma                        |                       |                |                |                |             |              |             | Yes          | No_         |
| Pa | rt IV Trust, Escrow and Custodial reported an amount on Form 990, Par |                       | G Comp         | lete if organ  | ization answ   | ered "Ye    | s" to Form   | n 990, Pai  | t IV, line 9 | , or        |
| 10 | Is the organization an agent, trustee, custodi                        |                       | diant for      | · contribution | on or other o  | ocete est   | unali idad   |             | ·            |             |
| Ia | on Form 990, Part X?  | an or other intermet  | Jiai y 10i     | COMMIDATION    | is or other a  | 55615 1101  | included     |             | Yes          |             |
|    | •   | and complete the fe   |                | 4-bl-          |                |             |              |             | _ res        | L No        |
| D  | If "Yes," explain the arrangement in Part XIV                         | and complete the ic   | nowing         | table          |                |             |              | ,           |              |             |
|    | Day and the balance   |                       |                |                |                |             |              |             | Amount       |             |
| C  | Beginning balance   |                       |                |                |                |             | 1c           |             |              |             |
| a  | Additions during the year   |                       |                |                |                |             | 1d           |             |              | <del></del> |
| е  | Distributions during the year   | •                     |                |                |                |             | 1e           |             | <del></del>  |             |
| f  | Ending balance  |                       |                |                |                |             | <u>1f</u>    |             |              |             |
|    | Did the organization include an amount on Fo                          | orm 990, Part X, line | 21?            |                |                |             |              | L           | Yes          | ∟ No        |
|    | If "Yes," explain the arrangement in Part XIV                         |                       |                | <del></del>    | <del> </del>   |             | <del></del>  |             |              |             |
| Pa | t V Endowment Funds. Complete if                                      | forganization answe   | ered "Ye       | es" to Form !  | 990, Part IV,  | line 10     |              |             |              |             |
|    | }   | (a) Current year      | (b) F          | Prior year     | (c) Two year   | rs back     | (d) Three y  | ears back   | (e) Four     | years back_ |
| 1a | Beginning of year balance   |                       |                |                | ļ <u>.</u>     |             |              |             |              |             |
| b  | Contributions   |                       |                |                |                |             |              |             |              |             |
| С  | Investment earnings or losses   |                       |                |                |                |             |              |             | _            |             |
| d  | Grants or scholarships  |                       |                |                |                |             |              |             |              |             |
| е  | Other expenditures for facilities                                     |                       |                |                |                | ł           |              |             |              |             |
|    | and programs  |                       |                |                |                | ļ           |              |             |              |             |
| f  | Administrative expenses   |                       |                |                |                |             |              |             |              |             |
| g  | End of year balance   |                       |                |                |                |             |              |             |              |             |
| 2  | Provide the estimated percentage of the year                          | end balance held a    | ıs.            |                |                |             |              |             |              |             |
| а  | Board designated or quasi-endowment                                   |                       | %              |                |                |             |              |             |              |             |
| b  | Permanent endowment   | %                     | <del>_</del> - |                |                |             |              |             |              |             |
| -  |   | 6                     |                |                |                |             |              |             |              |             |
|    | Are there endowment funds not in the posses                           | -                     | ation th       | at are held a  | and administr  | ered for t  | he organiz   | ation       |              |             |
|    | by.   |                       |                |                |                |             |              |             | [·           | res No      |
|    | (i) unrelated organizations   |                       |                |                |                |             |              |             | 3a(ı)        | 100 100     |
|    | (ji) related organizations  |                       |                |                |                |             |              |             | 3a(ii)       | $\dashv$    |
| h  | If "Yes" to 3a(ii), are the related organizations                     | listed as required o  | n Sche         | dula R2        |                |             |              |             | 3b           | <del></del> |
| 4  | Describe in Part XIV the intended uses of the                         | *                     |                |                |                | •           |              |             | [ JD ]       | <del></del> |
|    | t VI Investments - Land, Building                                     |                       |                |                | Part X line    | 10          |              |             |              |             |
|    | Description of investment   | (a) Cost or o         |                | 1              | or other       |             |              |             | (d) Pools    |             |
|    | Description of investment   | basis (investr        |                |                | (other)        | (6) 0       | epreciatio   | "           | (d) Book     | value       |
| 1a | Land  |                       |                |                |                |             |              |             |              |             |
| b  | Buildings   |                       |                |                |                |             |              |             |              |             |
| С  | Leasehold improvements .  |                       |                | 7              | 2,528.         |             | 38,60        | 03.         | 33           | ,925.       |
|    | Equipment   |                       |                |                | 5,046.         |             | 286,2        |             |              | ,774.       |
|    | Other   |                       |                |                |                |             |              |             |              |             |
|    | . Add lines 1a-1e (Column (d) should equal Fo                         | rm 990, Part X, colu  | mn (B),        | line 10(c))    |                |             | _            | <b>&gt;</b> | 72           | ,699.       |

In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions

under FIN 48.

Schedule D (Form 990) 2008

|              | rt XI Reconciliation of Change in Net Assets from Form 9  |                | Statements    | <u> </u>       | 7036134 Page 4       |
|--------------|---|----------------|---------------|----------------|----------------------|
| ·            |   | o to Financiai |               |                | 1 010 000            |
| 1            | Total revenue (Form 990, Part VIII, column (A), line 12)  |                | 1             | <del>-</del>   | 1,910,880.           |
| 2            | Total expenses (Form 990, Part IX, column (A), line 25)   |                | 2             |                | 2,027,588.           |
| 3            | Excess or (deficit) for the year. Subtract line 2 from line 1   |                | 3             |                | <116,708.>           |
| 4            | Net unrealized gains (losses) on investments  |                | 4             |                |                      |
| 5            | Donated services and use of facilities  |                | 5             |                |                      |
| 6            | Investment expenses   |                | 6             |                |                      |
| 7            | Prior period adjustments .  |                | 7             |                | <u>&lt;40,856.</u> > |
| 8            | Other (Describe in Part XIV)  |                | 8             |                | 1,405.               |
| 9            | Total adjustments (net). Add lines 4-8  | •              | 9             | <del></del>    | <u>&lt;39,451.</u> > |
| 10           | Excess or (deficit) for the year per financial statements. Combine lines 3 and 5  |                | 10            | O - 4          | <156,159.            |
|              | t XII   Reconciliation of Revenue per Audited Financial Stat  | tements with F | revenue per i |                |                      |
| 1            | Total revenue, gains, and other support per audited financial statements  |                |               | 1              | 2,053,817.           |
| 2            | Amounts included on line 1 but not on Form 990, Part VIII, line 12.   | 1 1            |               | 1 1            |                      |
| а            | Net unrealized gains on investments   | . <u>2a</u>    |               | -              |                      |
| b            | Donated services and use of facilities  | 2b             |               | -              |                      |
| С            | Recoveries of prior year grants   | 2c             | 110 000       | -l             |                      |
| d            | Other (Describe in Part XIV)  | 2d             | 142,937       | -              | 4.40.00-             |
| е            | Add lines 2a through 2d   |                |               | 2e             | 142,937.             |
| 3            | Subtract line 2e from line 1  |                |               | 3              | 1,910,880.           |
| 4            | Amounts included on Form 990, Part VIII, line 12, but not on line 1   | 1 1            |               | 1              |                      |
| а            | Investment expenses not included on Form 990, Part VIII, line 7b  | 4a             |               | 4 1            |                      |
| þ            | Other (Describe in Part XIV)  | 4b             | · <del></del> | 4              | _                    |
| С            | Add lines 4a and 4b   |                |               | 4c             | 0.                   |
| 5            | Total revenue. Add lines 3 and 4c. (This should equal Form 990, Part I, line 12   |                |               | 5              | 1,910,880.           |
| Pa           | rt XIII Reconciliation of Expenses per Audited Financial Sta  | itements with  | Expenses per  | <u>r Ketui</u> |                      |
| 1            | Total expenses and losses per audited financial statements  |                |               | 1              | 2,249,003.           |
| 2            | Amounts included on line 1 but not on Form 990, Part IX, line 25  | 1 1            |               |                |                      |
| а            | Donated services and use of facilities  | 2a             |               | -              |                      |
| b            | Prior year adjustments  | 2b             |               | 4              |                      |
| С            | Losses reported on Form 990, Part IX, line 25   | 2c             |               | 4              |                      |
| d            | Other (Describe in Part XIV)  | _2d            | 221,415       | <u>-</u>       |                      |
| е            | Add lines 2a through 2d .   |                |               | 2e             | 221,415.             |
| 3            | Subtract line 2e from line 1  |                |               | 3              | 2,027,588.           |
| 4            | Amounts included on Form 990, Part IX, line 25, but not on line 1.  | 1 1            |               |                |                      |
| а            | Investment expenses not included on Form 990, Part VIII, line 7b  | 4a             |               | 4              |                      |
| b            | Other (Describe in Part XIV)  | 4b             |               | 4              | _                    |
| С            | Add lines 4a and 4b   |                |               | 4c             | 0.                   |
|              | Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line  | 18)            |               | 5              | 2,027,588.           |
| Com<br>X, Pa | rt XIV Supplemental Information  plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; art XI, line 8; Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b.  DITED FINANCIAL STATEMENTS INCLUDES FINAL |                |               |                |                      |
|              | SOCIATION OF REALTORS AND HAWAII ASSOCIATION COMMITTEE.   | ATION OF R     | EALTORS I     | POLITO?        | TICAL                |
|              |   |                |               |                |                      |
|              |   |                |               |                |                      |

832054 12-23-08 Schedule D (Form 990) 2008

### SCHEDULE J-2 (Form 990)

### **Continuation Sheet for Form 990**

2008
Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the Organization

▶ Attach to Form 990 to list additional information for Form 990, Part VII, Section A, line 1a.

Employer Identification number 23-7056154

| HAWAII A                               |                  |                                |                      |                 |              |                              |              |                         | 23 – 705                | 6154                   |
|--|------------------|--------------------------------|----------------------|-----------------|--------------|------------------------------|--------------|-------------------------|-------------------------|------------------------|
| Part I Continuation of Officers, D (A) |                  | ust                            | tee                  |                 |              | Ŀn                           | nplo         |                         |                         |                        |
| (A)<br>Name and Title                  | (B)              | İ                              |                      | ر)<br>Posi      | C)           |                              |              | (D)                     | (E)                     | (F)                    |
| Name and Title                         | Average<br>hours | (6                             |                      |                 |              |                              | N/A          | Reportable compensation | Reportable compensation | Estimated<br>amount of |
|  | per              | -(0,                           | (check all that appl |                 |              |                              | ,,,,<br>     | from                    | from related            | other                  |
| ,                                      | week             |                                | l                    |                 |              | yee                          |              | the                     | organizations           | compensation           |
|  |                  | ector                          |                      |                 |              | 딅                            |              | organization            | (W-2/1099-MISC)         | from the               |
|  |                  | ě                              | , p                  |                 | ļ            | ated                         | l            | (W-2/1099-MISC)         |                         | organization           |
|  |                  | ustee                          | trust                |                 | ,<br>,       | bens                         |              |                         |                         | and related            |
|  |                  | ualtr                          | lonal                |                 | ploy         | t com                        |              |                         |                         | organizations          |
|  |                  | Individual trustee or director | ustitu               | Officer         | Key employee | Highest compensated employee | orme         |                         |                         |                        |
| KLEIN, ALETA                           |                  | <del>  -</del>                 | _                    | ٦               | 1            | <del>  -</del>               | <del> </del> |                         |                         |                        |
| TREASURER                              | 2.00             |                                |                      | х               |              |                              |              | о.                      | 0.                      | 0.                     |
| ALLEN, BJ                              | 2.00             |                                | ┢                    | -               |              |                              | <del> </del> |                         |                         | <u> </u>               |
| TREASURER-ELECT                        | 2.00             |                                | İ                    | x               |              |                              |              | 0.                      | 0.                      | 0.                     |
| MAZZOLA, JIM **                        |                  | _                              | ┢┈                   |                 |              |                              |              |                         |                         |                        |
| IMMEDIATE PAST PRESIDENT               | 0.00             |                                |                      | х               |              |                              |              | 42,986.                 | 0.                      | 0.                     |
|  |                  |                                |                      |                 |              |                              |              |                         |                         |                        |
|  |                  |                                |                      | L               |              |                              |              |                         |                         |                        |
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|  |                  | Ш                              |                      | Н               |              | _                            |              |                         |                         | <del></del>            |
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|  |                  |                                |                      |                 |              |                              |              |                         |                         |                        |

### **SCHEDULE 0**

(Form 990)

Department of the Treasury Internal Revenue Service

### **Supplemental Information to Form 990**

► Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

2008
Open to Public Inspection

Name of the organization

HAWAII ASSOCIATION OF REALTORS

Employer identification number 23-7056154

| FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:             |
|--|
| COMBINED INFLUENCE UPON MATTERS AFFECTING REAL ESTATE; TO ELEVATE THE      |
| STANDARDS OF THE REAL ESTATE BUSINESS THROUGHOUT THE STATE OF HAWAII       |
| AND THE PROFESSIONAL CONDUCT OF PERSONS ENGAGED THEREIN THROUGH            |
| EDUCATION AND OTHER METHODS; AND PROMOTE ADHERENCE TO THE CODE OF THE      |
| ETHICS OF NATIONAL ASSOCIATION OF REALTORS.                                |
|  |
| FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:           |
| ENGAGED THEREIN THROUGH EDUCATION AND OTHER METHODS; AND PROMOTE           |
| ADHERENCE TO THE CODE OF THE ETHICS OF NATIONAL ASSOCIATION OF             |
| REALTORS.  |
|  |
| FORM 990, PART VI, SECTION A, LINE 10: FORM 990 IS REVIEWED BY THE BOARD   |
| OF DIRECTORS PRIOR TO FILING.  |
|  |
| FORM 990, PART VI, SECTION B, LINE 12C: BOARD MEMBERS ARE PROVIDED A COPY  |
| OF THE CONFLICT OF INTEREST POLICY AT FIRST BOARD MEETING OF THE YEAR. IF  |
| CONFLICT ARISES ON A PARTICULAR DISCUSSION ITEM, MEMBER VACATES ROOM WHILE |
| THERE IS DISCUSSION AND VOTING.  |
|  |
| FORM 990, PART VI, SECTION B, LINE 15: THE PROCESS FOR DETERMINING         |
| COMPENSATION OF THE ORGANIZATION'S TOP MANAGEMENT, OFFICERS, AND KEY       |
| EMPLOYEES ARE REVIEWED AND APPROVED BY THE BOARD MEMBERS.                  |
|  |
| FORM 990, PART VI, SECTION C, LINE 19: UPON REQUEST                        |

### SCHEDULE O (Form 990)

### Supplemental Information to Form 990

Department of the Treasury Internal Revenue Service ➤ Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

2008
Open to Public Inspection

Name of the organization Employer identification number HAWAII ASSOCIATION OF REALTORS 23-7056154 FORM 990, PART XI, LINE 2C HAWAII ASSOCIATION OF REALTORS HAS AN AUDIT COMMITTEE THAT ASSUMES RESPONSIBILITY FOR OVERSIGHT OF THE AUDIT OF ITS FINANCIAL STATEMENTS AND SELECTION OF AN INDEPENDENT ACCOUNTANT. THIS PROCESS HAS CHANGED FROM THE PRIOR YEAR AS 2008 IS THE FIRST YEAR THAT HAWAII ASSOCIATION OF REALTORS HAS AN AUDIT COMMITTEE. FORM 990, SCHEDULE R, PART II COLUMN B, PRIMARY ACTIVITY POLITICAL CONTRIBUTIONS AND CAMPAIGN ACTIVITIES IN SUPPORT OF POLITICAL CANDIDATES WHOSE INTERESTS ARE IN HARMONY WITH THOSE OF THE REAL ESTATE PROFESSION AND PRIVATE PROPERTY RIGHTS.

| SCHEDULE R<br>(Form 990) Department of the Treasury<br>Infernal Revenue Service | ► Attach to Form 990. To   | Related Organizations and Unrelated Partnerships  ► Attach to Form 990. To be completed by organizations that answered "Yes" to Form 990, Part IV, lines 33, 34, 35, 36, or 37.  ► See separate instructions. | Related Organizations and Unrelated Partnerships d by organizations that answered "Yes" to Form 99 ► See separate instructions. | 0, Part IV, lines 33,         | 34, 35, 36, or 37.                               | OMB No. 1545-0047 2008 Open to Public     |
|---|--|---|---|-------------------------------|--|---|
| Name of the organization  | tion HAWAII ASSOCIATION  | OF REA  |   |                               | Em   | Employer identification number 23-7056154 |
| Part I Identification   | Identification of Disregarded Entities   |   |   |                               |  |   |
| Nam<br>of c   | (A) Name, address, and EIN of disregarded entity   | (B)<br>Primary activity   | (C) Legal domicile (state or foreign country)   | (D)<br>Total income           | (E)<br>End-of-year assets                        | (F) Direct controlling entity             |
|   |  |   |   |                               |  |   |
|   |  |   |   |                               |  |   |
|   |  |   |   |                               |  |   |
|   |  |   |   |                               |  |   |
| Part II Identification  | Identification of Related Tax-Exempt Organizations   | ions  |   |                               |  |   |
| Nam<br>of r   | (A) Name, address, and EIN of related organization   | (B)<br>Primary activity   | (C) Legal domicile (state or foreign country)   | (D)<br>Exempt Code<br>section | (E) Public charity status (if section 501(c)(3)) | (F) Direct controlling entity             |
| HAWALI ASSOCIATIO ACTION COMMITTEE AVENUE NO. 220, H                            | NO OF REALTORS POLITICAL - 23-7056154, 1136 12TH GONOLULU, HI 96816                        | SEE SCH O   |   | 527                           |  |   |
|   |  |   |   |                               |  |   |
|   |  |   |   |                               |  |   |
| LHA For Privacy Act.  | LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. | e, see the Instructions for Form 990  |   |                               |  | Schedule R (Form 990) 2008                |

23-7056154

Page 2

Schedule R (Form 990) 2008 HAWAII ASSOCIATION OF REALTORS

Part III Identification of Related Organizations Taxable as a Partnership

| General or managing partner?                                     |  |  |   | (H)<br>Percentage<br>ownership                     |  |
|--|--|--|---|--|--|
| Code V-UBI<br>amount in box<br>20 of Schedule<br>K-1 (Form 1065) |  |  |   | (G) Share of Pend-of-year cassets                  |  |
| (H) Disproportionate allocations?                                |  |  |   |  |  |
| (G)<br>Share of<br>end-of-year<br>assets                         |  |  |   | (F)<br>Share of total<br>income                    |  |
|  |  |  |   | (E) Type of entity (C corp, S corp, or trust)      |  |
| (F)<br>Share of total<br>income                                  |  |  |   | 1 1  |  |
| (E) Predominant income (related, investment, unrelated)          |  |  |   | (D) Direct controlling entity                      |  |
| Predomina<br>(related, ir<br>unrel                               |  |  |   | (C) Legal domicile (state or foreign country)      |  |
| (D) Direct controlling entity                                    |  |  | Trust   | (B)<br>Primary activity                            |  |
| (C) Legal domicile (state or foreign country)                    |  |  | poration or   | P  |  |
| (B) Primary activity   |  |  | janizations Taxable as a Cor  | Z  |  |
| (A) Name, address, and EIN of related organization               |  |  | Part IV Identification of Related Organizations Taxable as a Corporation or Trust | (A) Name, address, and EIN of related organization |  |

| (A)   | (8)              | (c)  | (a)                              | ( <u>E</u> )                                    | (F) | (5)                               | £                       |
|---|------------------|--|----------------------------------|---|-----|-----------------------------------|-------------------------|
| Name, address, and EIN<br>of related organization | Primary activity | Legal domicile<br>(state or<br>foreign<br>country) | (C corp, S corp, foreign ountry) | Type of entity<br>(C corp, S corp,<br>or trust) | SR. | Share of<br>end-of-year<br>assets | Percentage<br>ownership |
|   |                  |  |                                  |   | !   |                                   |                         |
|   |                  |  |                                  |   |     |                                   |                         |
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|   |                  |  |                                  |   |     |                                   |                         |
| 832162 12:23-08                                   |                  |  |                                  |   |     | Schedule R (Form 990) 2008        | m 990) 2006             |
|   |                  |  |                                  |   |     |                                   |                         |

Page 3

# Part V Transactions With Related Organizations

|  |                        |                            |          |         | 1   |
|--|------------------------|----------------------------|----------|---------|-----|
| Note. Complete line 1 if any entity is listed in Parts II, III, or IV.   |                        |                            | Yes      | 8       |     |
| 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?                          |                        |                            |          | _       |     |
| a Receipt of (I) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity  |                        | 1a                         | _        | ×       |     |
| <b>b</b> Gift, grant, or capital contribution to other organization(s)   |                        | <b>1</b>                   | ×        |         |     |
| c Gift, grant, or capital contribution from other organization(s)  |                        | 1                          | _        | ×       |     |
| d Loans or loan guarantees to or for other organization(s)   |                        | 2                          |          | ×       |     |
| e Loans or loan guarantees by other organization(s)  |                        | <u></u>                    |          | ×       |     |
|  |                        | <u></u>                    | -        |         | 1   |
| f Sale of assets to other organization(s)  |                        | =                          | -        | ×       | 1   |
| g Purchase of assets from other organization(s)  |                        | 5                          | <u> </u> | ×       | ı   |
| h Exchange of assets   | •                      | ŧ                          | _        | ×       | ı   |
| i Lease of facilities, equipment, or other assets to other organization(s)   |                        | <b>=</b>                   |          | ×       | ı   |
|  |                        |                            |          | ļ<br>   | 1   |
| j Lease of facilities, equipment, or other assets from other organization(s)   |                        | 1.                         | _        | ×       | 1   |
| k Performance of services or membership or fundraising solicitations for other organization(s)   | •                      | ¥                          |          | ×       |     |
| l Performance of services or membership or fundraising solicitations by other organization(s)  |                        | =                          |          | X       |     |
| m Sharing of facilities, equipment, mailing lists, or other assets   |                        | Ę                          | _        | ×       |     |
| n Sharing of paid employees  |                        | 두                          | _        | ×       | 1 1 |
|  |                        |                            | _        |         |     |
| o Reimbursement paid to other organization for expenses  |                        | 9                          |          | ×       |     |
| p Reimbursement paid by other organization for expenses  | ٠                      | <b>P</b>                   |          | ×       |     |
|  |                        |                            | _        |         |     |
| q Other transfer of cash or property to other organization(s)  | •                      | \$                         |          | ×       |     |
| r Other transfer of cash or property from other organization(s)  |                        | 11.                        |          | ×       |     |
| 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds. | action thresholds.     |                            |          |         |     |
| ( <del>V</del> )   | 6                      |                            | Q        |         |     |
| Name of other organization(s)  | Transaction type (a-r) | Amount involved            | t involv | /ed     |     |
| (1) HAWAII ASSOCIATION OF REALTORS POLITICAL ACTION COMMITTEE  | В                      |                            |          | 69      |     |
|  |                        |                            |          |         | 1   |
|  |                        |                            |          |         | 1   |
| (3)  |                        |                            |          |         |     |
| (4)  |                        |                            |          |         |     |
| (5)  |                        |                            |          |         |     |
| (9)  |                        |                            |          |         |     |
| 832163 12-23-08  | Scher                  | Schedule R (Form 990) 2008 | .m 990   | 3) 2008 |     |

Page 4

# Part Vi Unrelated Organizations Taxable as a Partnership

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (4)                    | ĝ.               |          | ć                | Ú           | Ú            | 3               | 5        |
|------------------------|------------------|----------|------------------|-------------|--------------|-----------------|----------|
| (2)                    | (a)              |          | 3                |             | 5            | <u>(</u> )      |          |
| Name, address, and EIN | Primary activity |          | Are all partners | ळ           | Dispropor-   | Code V-UBI      |          |
| of entity              |                  | ugi      | organizations?   | year assets | allocations? | of Schedule K-1 | partner? |
|                        |                  | country) | Yes No           |             | Yes No       | (Form 1065)     | ٠ ١      |
|                        |                  |          |                  |             |              |                 |          |
|                        |                  |          |                  |             |              |                 |          |
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|                        |                  |          |                  |             |              |                 |          |
|                        |                  |          |                  |             |              |                 |          |

Schedule R (Form 990) 2008

## Form **8868**

(Rev April 2008)

Department of the Treasury Internal Revenue Service

### Application for Extension of Time To File an Exempt Organization Return

► File a separate application for each return.

OMB No 1545-1709

| • If you                                 | are filing for an Automatic 3-Month Extension, complete only Part I and check this boare filing for an Additional (Not Automatic) 3-Month Extension, complete only Part II complete Part II unless you have already been granted an automatic 3-month extension on a   | (on page 2                                | of this for                            | m).                                      |
|--|--|---|--|--|
| Part I                                   | Automatic 3-Month Extension of Time. Only submit original (no copies ne  |   |  |  |
| A corpo<br>Part I or                     | ration required to file Form 990-T and requesting an automatic 6-month extension—checkly   | k this box a                              | ind comp                               | lete<br>. ▶ □                            |
|  | corporations (including 1120-C filers), partnerships, REMICs, and trusts must use Form<br>tile income tax returns.   | 7004 to req                               | juest an e                             | extension of                             |
| one of t<br>electron<br>returns,         | tic Filing (e-file). Generally, you can electronically file Form 8868 if you want a 3-month at the returns noted below (6 months for a corporation required to file Form 990-T). However, if (1) you want the additional (not automatic) 3-month extension or (2) you file Form or a composite or consolidated Form 990-T. Instead, you must submit the fully completed at more details on the electronic filing of this form, visit www.irs.gov/efile and click on e-file   | ever, you cans 990-BL, 6<br>and signed pa | annot file<br>8069, or 8<br>age 2 (Par | Form 8868<br>870, group<br>t II) of Form |
| Type or                                  | Name of Exempt Organization  | Employer                                  | identificati                           | on number                                |
| print                                    | HAWAII ASSOCIATION OF REALTORS   | 23  | 705                                    | 6154                                     |
| File by the                              | Number, street, and room or suite no. If a P.O. box, see instructions.  1136 12th AVENUE, SUITE 220  |   |  |  |
| filing your<br>return Sec<br>instruction | City town or post office state and ZIP code For a foreign address see instructions   |   |  |  |
| Check t                                  | ype of return to be filed (file a separate application for each return):   | · · · · · · · · · · · · · · · · · · ·     | <del></del>                            |  |
| ☑ Form                                   |  |   | Form 47                                | 20                                       |
| ☐ Form                                   | <u> </u>   |   | Form 52                                | -  |
| Form                                     | 990-EZ   |   | Form 60                                | 69                                       |
| ☐ Form                                   | 990-PF   |   | Form 88                                | 70                                       |
| Teleph  If the  If this for the v        | one No. ► ( 808 ) 733-7060 FAX No. ► ( 808 ) 73  organization does not have an office or place of business in the United States, check this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) thole group, check this box ►  | s box                                     | If t                                   |  |
| 1 l r<br>unt                             | equest an automatic 3-month (6 months for a corporation required to file Formal AUGUST 15 and 20.09 are to file the exempt organization return for the organization the organization's return for:    Color of the corporation of the exempt organization return for the organization or the corporation of the exempt organization return for the organization of the exempt organization or the exempt organization or the exempt organization o | named abo                                 | ve. The e                              | xtension is                              |
| 2 if ti                                  | nis tax year is for less than 12 months, check reason:   Initial return   Final return   | ☐ Change                                  | in accoun                              | iting period                             |
| les                                      | his application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tall any nonrefundable credits. See instructions.  | 3a  | \$                                     | 0  |
|  | is application is for Form 990-PF or 990-T, enter any refundable credits and estimated to ments made. Include any prior year overpayment allowed as a credit.  | ax 3b                                     | \$                                     | 0  |
| c Bai                                    | ance Due. Subtract line 3b from line 3a. Include your payment with this form, or, if require losit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payme tem). See instructions.   | d,<br>nt                                  |  |  |
| <u>_</u>                                 | If you are going to make an electronic fund withdrawal with this Form 8868, see Form 84  | 3c  |  | <u>0</u>                                 |
|  | ni you are going to make an electronic turio withdrawai with this Form 6000, see Form 64 ent instructions.   | 199-EO SIIO                               | FUIII 00/                              | 3-EU                                     |

| Form            | 8868 (Rev                  | 4-2008)                                       |            |  |               |           |                                       |            |           |                                       |        |           |         |               |                |                   | Page 2      |
|-----------------|----------------------------|---|------------|--|---------------|-----------|---------------------------------------|------------|-----------|---------------------------------------|--------|-----------|---------|---------------|----------------|-------------------|-------------|
| Not             | e. Only c                  | filing for an<br>omplete Par<br>filing for an | rt II if y | ou have a                                    | already be    | en grant  | ed an au                              | tomatic    | 3-mont    | th exte                               | ensior | n on a p  |         |               |                |                   | ▶ □         |
| Pa              | rt II                      | <b>Additiona</b>                              | ıl (No     | t Autom                                      | atic) 3-M     | onth E    | xtensio                               | n of Ti    | me. Y     | ou m                                  | ust    | file orig | gınal   | and or        | 1e             | сору.             |             |
| Typ<br>prin     | e or<br>it                 | Name of E                                     | xempt      | Organizati                                   | ion           |           |                                       |            |           |                                       |        |           | E       | imployer<br>: | ıd             | entification      | number      |
| exter           | by the<br>ided<br>date for | Number, s                                     | treet, a   | and room o                                   | or suite no.  | lf a P O  | . box, see                            | instructi  | ons.      |                                       |        |           | ∕   F   | or IRS u      | s <del>e</del> | only              |             |
| filing<br>retun |                            | City, town o                                  | or post    | office, state                                | , and ZIP co  | ode Fora  | toreign ac                            | ldress, se | e instruc | ctions.                               |        |           |         |               |                |                   |             |
| Che             | ck type                    | of return t                                   | to be      | filed (File                                  | a separat     | te applic | cation for                            | each re    | eturn):   |                                       |        |           |         | ,             |                |                   |             |
|                 | Form 990                   | 0   |            | ] Form 9                                     | 990-PF        |           |                                       |            |           | □ F                                   | orm    | 1041-A    | ١.      |               | ) F            | Form 6069         |             |
|                 | Form 990                   | 0-BL  |            | Form 9                                       | 90-T (sec     | . 401(a)  | or 408(a                              | a) trust)  |           | □ F                                   | orm    | 4720      |         |               | ) F            | Form 8870         |             |
|                 | Form 99                    | 0-EZ  |            | ] Form 9                                     | 990-T (trus   | st other  | than ab                               | ove)       |           | _ D F                                 | orm    | 5227      |         |               |                |                   |             |
| STO             | Pl Do no                   | ot complete                                   | Part       | ll if you v                                  | vere not a    | lready (  | granted a                             | n autor    | natic 3   | 3-mon                                 | th ex  | tension   | n on    | a previo      | us             | ly filed For      | m 8868.     |
| • Th            | e books                    | are in the                                    | care c     | f ▶  |               |           |                                       |            |           |                                       |        |           |         |               |                |                   |             |
|                 |                            | No. ▶ (                                       |            |  |               |           |                                       |            |           |                                       |        |           |         |               |                |                   |             |
|                 | •                          | nization doe                                  |            |  |               |           |                                       |            |           |                                       |        |           |         |               |                |                   | ▶ □         |
|                 | _                          | r a Group F                                   |            |  |               |           |                                       |            |           |                                       |        |           |         |               |                |                   | ıs          |
|                 |                            | e group, ch                                   |            |  |               |           |                                       |            |           |                                       |        |           |         |               |                |                   |             |
|                 |                            | names and                                     |            |  |               |           |                                       |            |           | •                                     |        |           |         |               |                |                   |             |
| 4               | l reque                    | st an additi                                  | ional 3    | -month e                                     | xtension      | of time   | until                                 |            |           |                                       |        |           | 2       | 0             |                |                   |             |
| 5               |                            | endar year                                    |            |  |               |           |                                       |            |           |                                       |        |           |         |               |                |                   | 20          |
| 6               |                            | ax year is fo                                 |            |  |               |           |                                       |            |           |                                       |        |           |         |               |                |                   |             |
| 7               | State in                   | detail why                                    | you i      | need the                                     | extension     |           | · · · · · · · · · · · · · · · · · · · |            |           |                                       |        |           |         |               |                |                   |             |
|                 |                            |   |            |  |               | •••••     |                                       |            |           | • • • • • • • • • • • • • • • • • • • |        |           | ·       | ••••••        |                |                   | •••••       |
| 8a              |                            | application                                   |            |  |               |           | 0-T, 472                              | 0, or 60   | 69, er    | iter th                               | e ter  | ntative   | tax,    |               | T              |                   | <del></del> |
|                 |                            | y nonrefund                                   |            |  |               |           |                                       |            |           |                                       |        |           |         | B             | a S            | \$                |             |
| b               |                            | application i                                 |            |  |               |           |                                       |            |           |                                       |        |           |         | 1.54          | ? ]            |                   |             |
|                 |                            | ed tax payr                                   |            |  | -             | prior ye  | ear overp                             | ayment     | allowe    | d as a                                | a cred | dit and   | any     |               | _              | _                 |             |
|                 | amoun                      | t paid previ                                  | ously      | with Form                                    | 1 8868.       |           |                                       |            |           |                                       |        |           |         | 8             | <u>b </u>      | \$                |             |
|                 |                            | Due. Subtra<br>Coupon or, i                   |            |  |               |           |                                       |            |           |                                       |        |           |         | 8             | င              | \$                |             |
|                 |                            |   |            |  |               | Signa     | iture an                              | d Verif    | icatio    | n                                     |        |           |         |               |                |                   |             |
|                 |                            | of perjury, I de<br>t, land complete          | e and t    | hat I am air                                 | thorized to r | renart th | is form                               | mpanying   | schedu    | les and                               | stater | ments, ar | nd to t | he best of    | í my           | y knowledge a     | nd belief,  |
|                 | 1                          | VIII.   | 1          | <b>\</b> \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\ | niio          | . И       | NOX                                   |            |           |                                       |        |           |         |               |                |                   |             |
| Signa           | nura 📗                     | Luci  | 1 X        | שווש   | //VIII        | <b>₩</b>  | ريار                                  | ► EXEC     | IITIVE 1  | JICE DI                               | DECIN  | FNY       |         | Date ▶        |                | MAY 1, 2          | 2009        |
| Jigi k          |                            |   | +          |  |               |           | 1,40                                  |            |           |                                       |        |           |         |               |                | n <b>8868</b> (Re |             |
|                 |                            |   |            |  |               |           |                                       |            |           |                                       |        |           |         |               |                | (140              | • •2000)    |



| Form        | n 8868 (Rev       | v. 4-2009)   |                               |                           |                 |              | Page 2                                  |
|-------------|-------------------|--|-------------------------------|---------------------------|-----------------|--------------|---|
| Not<br>• If | e. Only c         | filing for an Additional (Not Automatic) 3-Month Extension complete Part II if you have already been granted an automatic filing for an Automatic 3-Month Extension, complete only | 3-month exter  / Part I (on p | nsion on a pre<br>age 1). | viously filed   | Form 886     |   |
| Pa          | rt II             | Additional (Not Automatic) 3-Month Extension of Ti   | me. Only file                 | e the origina             | l (no copie     | s neede      | d).                                     |
| Тур         | e or              | Name of Exempt Organization  |                               |                           |                 |              | ion number                              |
| prir        | nt                | HAWAII ASSOCIATION OF REALTORS   |                               |                           | 23              | 7058         | 3154                                    |
|             | by the            | Number, street, and room or suite no. If a P.O. box, see instruct  | ons.                          | 1                         | For IRS use     | only         |   |
| dua         | nded<br>date for  | 1136 - 12TH AVENUE, SUITE 220  |                               | i i                       |                 | -            |   |
| filing      | the               | City, town or post office, state, and ZIP code. For a foreign address, se  | e instructions.               | 1                         |                 | •            |   |
|             | n. See<br>uctions | HONOLULU, HI 96816   |                               |                           |                 |              | -                                       |
| Che         | ck type           | of return to be filed (File a separate application for each re   | eturn):                       |                           |                 |              |   |
|             | Form 990          |  | · —                           | orm 1041-A                |                 | Form 60      | 69                                      |
|             | Form 990          | 0-BL Form 990-T (sec. 401(a) or 408(a) trust)  |                               | orm 4720                  | _               | Form 88      |   |
|             | Form 990          |  |                               | orm 5227                  | _               | . 0 00       |   |
| STO         | PI Do no          | ot complete Part II if you were not already granted an autor   |                               |                           | n a previou     | sly filed I  | Form 8868                               |
| - Th        | a books           | are in the care of ▶ HAWAII ASSOCIATION OF REALTO  | RS                            |                           | p               | Jiy mod i    | <u> </u>                                |
|             |                   | No. ► ( 808 ) 733-7060 FAX No. ►   |                               | 737-49                    | 77              |              |   |
|             |                   | nization does not have an office or place of business in the   |                               |                           |                 |              | . —                                     |
|             |                   |  |                               |                           |                 |              | ▶ ⊔                                     |
| for t       | the whole         | r a Group Return, enter the organization's four digit Group I a group, check this box $ hild  ightharpoonup$ . If it is for part of the  | exemption Nu                  | Imper (GEN)               |                 | IT T         | inis is                                 |
|             |                   | names and EINs of all members the extension is for.  | e group, che                  | CK UIS DOX.               |                 | ano att      | acn a                                   |
| 4           |                   |  | OVEMBER 1                     |                           | 20.09           |              |   |
| •           | For and           | st an additional 3-month extension of time until   | OVENIDEN.                     |                           |                 |              |   |
| 5           | For Cale          | endar year .2008, or other tax year beginning  | , 20                          | , and ending              | ]               |              | , 20                                    |
| 6           |                   | ax year is for less than 12 months, check reason: Initial  | return 📖                      | Finai return L            | ⊔ Change        | n accoun     | iting period                            |
| 7           |                   | detail why you need the extensionIONAL INFORMATION REQUIRED TO COMPLETE THE  |                               |                           |                 |              |   |
|             |                   | RN; AUDITORS WORKING ON COMPLETING OUR AUDIT.  |                               |                           |                 |              |   |
|             |                   |  |                               |                           |                 |              | *************************************** |
|             | If this a         | pplication is for Form 990-BL, 990-PF, 990-T, 4720, or 60  | 60 enter the                  | tontative to              |                 |              | <del></del>                             |
| Oa          |                   | y nonrefundable credits. See instructions.   | os, enter the                 | tentative tax             | " 8a            | œ            | 0                                       |
| <b>.</b>    |                   | pplication is for Form 990-PF, 990-T, 4720, or 6069, enter   |                               | de evedde ee              |                 | 4            |   |
| D           |                   | ed tax payments made. Include any prior year overpayment   |                               |                           |                 |              |   |
|             |                   | paid previously with Form 8868.  | allowed as a                  | Credit and an             |                 | •            | 0                                       |
|             |                   |  |                               |                           | 8b              | <u>a</u>     |   |
| C           |                   | Due. Subtract line 8b from line 8a. Include your payment with this coupon or, if required, by using EFTPS (Electronic Federal Tax Paym   |                               |                           |                 | œ            | •                                       |
|             | WILLIFTO          | <del></del>  |                               | see instructions          | . 60            | <del>-</del> | 0                                       |
| Under       | r penalties o     | Signature and Verifi<br>of perjury, I declare that I have examined this form, including eccompanying<br>, and complete, and that I am authorized to prepare this form.             | schedules and s               | tatements, and to         | o the best of m | y knowledg   | e and belief,                           |
| Signat      | ura N             | aug Sonahue Jones, exec  | CUTIVE VICE                   | DREGINENT                 | Date ▶          | Λο.          | 14-09                                   |
| - 19110     |                   | THE P EXE  | TO LIVE TICE                  | LUIDLINI                  | Uale P          |              | 14-08                                   |

Form 8868 (Rev 4-2009)