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Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No 1545-0047

2005

Open to Public Inspection

Form 990

Department of the Treasury
Internal Revenue Service

A For the 2005 calendar year, or tax year beginning JUL 1, 2005 and ending JUN 30, 2006

Check if applicable

- ☐ Address change
☐ Name change
☐ Initial return
☐ Final return
☒ Amended return
☐ Application pending

Please use IRS label or print or type See Specific Instructions

C Name of organization
INSTITUTE FOR THE INTERNATIONAL EDUCATION OF STUDENTS

Number and street (or P.O. box if mail is not delivered to street address)

33 N. LASALLE STREET

City or town, state or country, and ZIP + 4

CHICAGO, IL 60602

Room/suite
1500

D Employer identification number

36-2251912

E Telephone number

(312) 944-1750

F Accounting method

☐ Cash ☒ Accrual

☐ Other (specify)

Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

Website: **WWW.IESABROAD.ORG**

Organization type (check only one) ☒ 501(c) (3) (insert no) ☐ 4947(a)(1) or ☐ 527

Check here ☐ if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS; but if the organization chooses to file a return, be sure to file a complete return. Some states require a complete return.

H and I are not applicable to section 527 organizations

H(a) Is this a group return for affiliates? ☐ Yes ☒ No

H(b) If "Yes," enter number of affiliates **N/A**

H(c) Are all affiliates included? **N/A** ☐ Yes ☐ No (If "No," attach a list.)

H(d) Is this a separate return filed by an organization covered by a group ruling? ☐ Yes ☒ No

I Group Exemption Number **N/A**

M Check ☐ if the organization is not required to attach Sch. B (Form 990, 990-EZ, or 990-PF).

L Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 **74,557,035.**

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances

1 Contributions, gifts, grants, and similar amounts received:

a Direct public support

1a **51,854.**

b Indirect public support

1b

c Government contributions (grants)

1c

d Total (add lines 1a through 1c) (cash \$ **51,854.** noncash \$)

1d **51,854.**

2 Program service revenue including government fees and contracts (from Part VII, line 93)

2 **59,422,656.**

3 Membership dues and assessments

3 **22,050.**

4 Interest on savings and temporary cash investments

4 **679,038.**

5 Dividends and interest from securities

5 **315,752.**

6 a Gross rents

6a

b Less: rental expenses

6b

c Net rental income or (loss) (subtract line 6b from line 6a)

6c

7 Other investment income (describe)

7

8 a Gross amount from sales of assets other than inventory

(A) Securities

(B) Other

14,057,510.

8a

b Less: cost or other basis and sales expenses

13,019,302.

8b

c Gain or (loss) (attach schedule)

1,018,208.

8c

d Net gain or (loss) (combine line 8c, columns (A) and (B))

STMT 1

STMT 2

8d **1,018,208.**

9 Special events and activities (attach schedule). If any amount is from gaming, check here ☐

a Gross revenue (not including \$ of contributions reported on line 1a)

9a

b Less: direct expenses other than fundraising expenses

9b

c Net income or (loss) from special events (subtract line 9b from line 9a)

9c

10 a Gross sales of inventory, less returns and allowances

10a

b Less: cost of goods sold

10b

c Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)

10c

11 Other revenue (from Part VII, line 103)

11 **28,175.**

12 Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)

12 **61,537,733.**

13 Program services (from line 44, column (B))

13 **53,421,173.**

14 Management and general (from line 44, column (C))

14 **4,820,631.**

15 Fundraising (from line 44, column (D))

15

16 Payments to affiliates (attach schedule)

16

17 Total expenses (add lines 16 and 44, column (A))

17 **58,241,804.**

18 Excess or (deficit) for the year (subtract line 17 from line 12)

18 **3,295,929.**

19 Net assets or fund balances at beginning of year (from line 73, column (A))

19 **30,823,406.**

20 Other changes in net assets or fund balances (attach explanation)

SEE STATEMENT 3

20 **2,088,964.**

21 Net assets or fund balances at end of year (combine lines 18, 19, and 20)

21 **36,208,299.**

523001
02-03-06

LHA For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions

Form 990 (2005)

**INSTITUTE FOR THE INTERNATIONAL
EDUCATION OF STUDENTS**

Form 990 (2005)

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**Part II Statement of
Functional Expenses**

All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others.

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22	Grants and allocations (attach schedule) (cash \$ <u>1890048</u> . noncash \$ <u>0</u> .) If this amount includes foreign grants, check here ☐	22 1,890,048.	1,890,048.	STATEMENT 6	
23	Specific assistance to individuals (attach schedule)	23			
24	Benefits paid to or for members (attach schedule)	24			
25	Compensation of officers, directors, etc. **	25 1,244,532.	519,808.	724,724.	0.
26	Other salaries and wages	26 14,720,283.	13,679,994.	1,040,289.	
27	Pension plan contributions	27 338,039.	282,334.	55,705.	
28	Other employee benefits	28 569,195.	456,348.	112,847.	
29	Payroll taxes	29 2,227,470.	2,084,349.	143,121.	
30	Professional fundraising fees	30			
31	Accounting fees	31 306,684.	234,663.	72,021.	
32	Legal fees	32 105,486.	66,235.	39,251.	
33	Supplies	33 277,232.	198,237.	78,995.	
34	Telephone	34 446,904.	364,145.	82,759.	
35	Postage and shipping	35 256,006.	39,613.	216,393.	
36	Occupancy	36 4,131,693.	3,478,870.	652,823.	
37	Equipment rental and maintenance	37 951,163.	754,661.	196,502.	
38	Printing and publications	38 368,879.	368,879.		
39	Travel	39 1,242,794.	1,035,888.	206,906.	
40	Conferences, conventions, and meetings	40 258,727.	227,215.	31,512.	
41	Interest	41 3,053,736.	3,053,736.		
42	Depreciation, depletion, etc. (attach schedule)	42 2,861,098.	2,381,279.	479,819.	
43	Other expenses not covered above (itemize):				
a		43a			
b		43b			
c		43c			
d		43d			
e		43e			
f		43f			
g	SEE STATEMENT 4	43g 22,991,835.	22,304,871.	686,964.	
44	Total functional expenses. Add lines 22 through 43. (Organizations completing columns (B)-(D), carry these totals to lines 13-15)	44 58,241,804.	53,421,173.	4,820,631.	0.

Joint Costs. Check ☐ if you are following SOP 98-2

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services?

▶ ☐ Yes ☒ No

If "Yes," enter (i) the aggregate amount of these joint costs \$ N/A ; (ii) the amount allocated to Program services \$ N/A ;

(iii) the amount allocated to Management and general \$ N/A ; and (iv) the amount allocated to Fundraising \$ N/A

Form 990 (2005)

** SEE STATEMENT 5

**INSTITUTE FOR THE INTERNATIONAL
EDUCATION OF STUDENTS**

Form 990 (2005)

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Part III Statement of Program Service Accomplishments (See the instructions.)

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

What is the organization's primary exempt purpose? ► SEE STATEMENT 8	Program Service Expenses (Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts, but optional for others.)
All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)	
a SEE STATEMENT 7 (Grants and allocations \$ 1,890,048.) If this amount includes foreign grants, check here ► ☐	53,421,173.
b (Grants and allocations \$) If this amount includes foreign grants, check here ► ☐	
c (Grants and allocations \$) If this amount includes foreign grants, check here ► ☐	
d (Grants and allocations \$) If this amount includes foreign grants, check here ► ☐	
e Other program services (attach schedule) (Grants and allocations \$) If this amount includes foreign grants, check here ► ☐	
f Total of Program Service Expenses (should equal line 44, column (B), Program services) ►	53,421,173.

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Part IV Balance Sheets (See the instructions.)

Note: Where required, attached schedules and amounts within the description column should be for end-of-year amounts only

		(A) Beginning of year		(B) End of year
Assets	45 Cash - non-interest-bearing	361,272.	45	246,187.
	46 Savings and temporary cash investments	23,350,724.	46	20,239,602.
	47 a Accounts receivable	47a 1,216,391.		
	b Less allowance for doubtful accounts	47b 199,400.	812,001.	47c 1,016,991.
	48 a Pledges receivable	48a		
	b Less allowance for doubtful accounts	48b		48c
	49 Grants receivable			49
	50 Receivables from officers, directors, trustees, and key employees			50
	51 a Other notes and loans receivable	51a		
	b Less allowance for doubtful accounts	51b		51c
	52 Inventories for sale or use			52
	53 Prepaid expenses and deferred charges	1,651,493.	53	850,818.
	54 Investments - securities STMT 9 STMT 13 ☐ Cost ☒ FMV	14,799,503.	54	22,021,087.
	55 a Investments - land, buildings, and equipment basis	55a		
	b Less accumulated depreciation	55b		55c
56 Investments - other			56	
57 a Land, buildings, and equipment basis	57a 65,607,025.			
b Less accumulated depreciation	57b 9,744,669.	56,758,361.	57c 55,862,356.	
58 Other assets (describe SEE STATEMENT 10)			58 16,681.	
59 Total assets (must equal line 74). Add lines 45 through 58	97,733,354.	59	100,253,722.	
Liabilities	60 Accounts payable and accrued expenses	5,011,979.	60	5,440,985.
	61 Grants payable		61	
	62 Deferred revenue	8,148,854.	62	4,622,770.
	63 Loans from officers, directors, trustees, and key employees		63	
	64 a Tax-exempt bond liabilities		64a	
	b Mortgages and other notes payable STMT 11	23,292,100.	64b	24,040,900.
	65 Other liabilities (describe SEE STATEMENT 12)	30,457,015.	65	29,940,768.
66 Total liabilities. Add lines 60 through 65)	66,909,948.	66	64,045,423.	
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here ☒ and complete lines 67 through 69 and lines 73 and 74			
	67 Unrestricted	30,647,984.	67	36,014,696.
	68 Temporarily restricted	5,315.	68	7,830.
	69 Permanently restricted	170,107.	69	185,773.
	Organizations that do not follow SFAS 117, check here ☐ and complete lines 70 through 74.			
	70 Capital stock, trust principal, or current funds		70	
	71 Paid-in or capital surplus, or land, building, and equipment fund		71	
	72 Retained earnings, endowment, accumulated income, or other funds		72	
	73 Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72; column (A) must equal line 19; column (B) must equal line 21)	30,823,406.	73	36,208,299.
	74 Total liabilities and net assets/fund balances. Add lines 66 and 73	97,733,354.	74	100,253,722.

Form 990 (2005)

**INSTITUTE FOR THE INTERNATIONAL
EDUCATION OF STUDENTS**

Form 990 (2005)

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Part IV-A Reconciliation of Revenue per Audited Financial Statements With Revenue per Return (See the instructions.)

a Total revenue, gains, and other support per audited financial statements	a	63,626,697.
b Amounts included on line a but not on Part I, line 12:		
1 Net unrealized gains on investments	b1	1,081,907.
2 Donated services and use of facilities	b2	
3 Recoveries of prior year grants	b3	
4 Other (specify): SEE STATEMENT 14	b4	1,007,057.
Add lines b1 through b4		
c Subtract line b from line a	b	2,088,964.
d Amounts included on Part I, line 12, but not on line a:	c	61,537,733.
1 Investment expenses not included on Part I, line 6b	d1	
2 Other (specify):	d2	
Add lines d1 and d2		
e Total revenue (Part I, line 12). Add lines c and d	d	0.
	e	61,537,733.

Part IV-B Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

a Total expenses and losses per audited financial statements	a	58,241,804.
b Amounts included on line a but not on Part I, line 17:		
1 Donated services and use of facilities	b1	
2 Prior year adjustments reported on Part I, line 20	b2	
3 Losses reported on Part I, line 20	b3	
4 Other (specify):	b4	
Add lines b1 through b4		
c Subtract line b from line a	b	0.
d Amounts included on Part I, line 17, but not on line a:	c	58,241,804.
1 Investment expenses not included on Part I, line 6b	d1	
2 Other (specify):	d2	
Add lines d1 and d2		
e Total expenses (Part I, line 17). Add lines c and d	d	0.
	e	58,241,804.

Part V-A Current Officers, Directors, Trustees, and Key Employees (List each person who was an officer, director, trustee, or key employee at any time during the year even if they were not compensated.) (See the instructions.)

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
DR. MARY DWYER 33 N. LASALLE ST., SUITE 1500 CHICAGO, IL 60602	PRESIDENT 40.00	359,722.	36,757.	0.
DR. MICHAEL STEINBERG 33 N. LASALLE ST., SUITE 1500 CHICAGO, IL 60602	SECRETARY 40.00	186,963.	21,264.	0.
WILLIAM J. MARTENS 33 N. LASALLE ST., SUITE 1500 CHICAGO, IL 60602	VICE PRESIDENT 40.00	185,815.	24,806.	0.
GAYLY OPEM 33 N. LASALLE ST., SUITE 1500 CHICAGO, IL 60602	VICE PRESIDENT 40.00	210,866.	15,815.	0.
NANCY HELMAN 33 N. LASALLE ST., SUITE 1500 CHICAGO, IL 60602	VICE PRESIDENT 40.00	70,623.	6,587.	0.
RICHARD ELLIS 33 N. LASALLE ST., SUITE 1500 CHICAGO, IL 60602	 0.00	118,282.	7,032.	0.
SEE ATTACHED STATEMENT #16 	 0.00	 0.	 0.	 0.

Form **990** (2005)

Yes	No
-----	----

—

75b

X

75c

X

75d

X

(A) Name and address

NONE

(B) Loans and Advances

(C) Compensation

(D) Contributions to employee benefit plans & deferred compensation plans

(E) Expense account and other allowances	
--	--

Yes	No
-----	----

76

X

77

X

78a

X

N/A

78b

79

X

80a

X

N/A

and check whether it is ☐ exempt or ☐ nonexempt

81a

0

81b

X

**INSTITUTE FOR THE INTERNATIONAL
EDUCATION OF STUDENTS**

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Part VI Other Information (continued)

		Yes	No
82 a Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	82a		X
b If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II (See instructions in Part III)	82b		N/A
83 a Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	X	
b Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b	X	
84 a Did the organization solicit any contributions or gifts that were not tax deductible?	84a		X
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	84b		
85 501(c)(4), (5), or (6) organizations a Were substantially all dues nondeductible by members?	85a		
b Did the organization make only in-house lobbying expenditures of \$2,000 or less?	85b		
If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year			
c Dues, assessments, and similar amounts from members	85c		N/A
d Section 162(e) lobbying and political expenditures	85d		N/A
e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices	85e		N/A
f Taxable amount of lobbying and political expenditures (line 85d less 85e)	85f		N/A
g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85g		
h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85h		
86 501(c)(7) organizations Enter a Initiation fees and capital contributions included on line 12	86a		N/A
b Gross receipts, included on line 12, for public use of club facilities	86b		N/A
87 501(c)(12) organizations. Enter a Gross income from members or shareholders	87a		N/A
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	87b		N/A
88 At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX	88		X
89 a 501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: section 4911 <u>0.</u> ; section 4912 <u>0.</u> ; section 4955 <u>0.</u>			
b 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction	89b		X
c Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 ▶ <u>0.</u>			
d Enter: Amount of tax on line 89c, above, reimbursed by the organization ▶ <u>0.</u>			
90 a List the states with which a copy of this return is filed ▶ IL			
b Number of employees employed in the pay period that includes March 12, 2005	90b		87
91 a The books are in care of ▶ MR. W. MARTENS Telephone no. ▶ 312-944-1750 Located at ▶ 33 N. LASALLE ST., STE 1500, CHICAGO, IL ZIP + 4 ▶ 60602			
b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country ▶ SEE STATEMENT 15 See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts	91b	X	
c At any time during the calendar year, did the organization maintain an office outside of the United States? If "Yes," enter the name of the foreign country ▶ N/A	91c		X
92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041- Check here and enter the amount of tax-exempt interest received or accrued during the tax year ▶ <u>92</u>	92		N/A

Form **990** (2005)

**INSTITUTE FOR THE INTERNATIONAL
EDUCATION OF STUDENTS**

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Part VII Analysis of Income-Producing Activities (See the instructions)

Note: Enter gross amounts unless otherwise indicated

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclu- sion code	(D) Amount	
93 Program service revenue					
a TUITION AND FEES					59,422,656.
b					
c					
d					
e					
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments					22,050.
95 Interest on savings and temporary cash investments			14	679,038.	
96 Dividends and interest from securities			14	315,752.	
97 Net rental income or (loss) from real estate					
a debt-financed property					
b not debt-financed property					
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			18	1,018,208.	
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					
103 Other revenue.					
a OTHER REVENUE					28,175.
b					
c					
d					
e					
104 Subtotal (add columns (B), (D), and (E))		0.		2,012,998.	59,472,881.
105 Total (add line 104, columns (B), (D), and (E))					61,485,879.

Note: Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See the instructions)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).
▼	SEE STATEMENT 16

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See the instructions)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
N/A	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See the instructions.)

- (a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? ☐ Yes ☒ No
- (b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? ☐ Yes ☒ No

Note: If "Yes" to (b), file Form 8870 and Form 4720 (see instructions)

Please Sign Here Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Signature of officer:  Date: 2/12/10 Type or print name and title: William J. Martens, VP Finance

Paid Preparer's Use Only

Preparer's signature:  Date: 2/11/10 Check if self-employed: ☐ Preparer's SSN or PTIN: _____

Firm's name (or yours if self-employed), address, and ZIP + 4: **CROWE CHIZEK AND COMPANY LLC**
330 E JEFFERSON BLVD, P O BOX 7
SOUTH BEND, IN 46624-0007

EIN: **35-0921680**
 Phone no.: **574-232-3992**

Form **990** (2005)

SCHEDULE A
(Form 990 or 990-EZ)Department of the Treasury
Internal Revenue Service**Organization Exempt Under Section 501(c)(3)**(Except Private Foundation) and Section 501(e), 501(f), 501(k),
501(n), or 4947(a)(1) Nonexempt Charitable Trust**Supplementary Information-(See separate instructions.)**▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

OMB No 1545-0047

2005Name of the organization **INSTITUTE FOR THE INTERNATIONAL
EDUCATION OF STUDENTS**Employer identification number
36 2251912**Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees**

(See page 1 of the instructions. List each one. If there are none, enter "None.")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
JOHN TRUEMAN 33 N. LASALLE ST., SUITE 1500, CHICAGO	40.00	149,350.	3,734.	0.
MICHAEL GREEN 33 N. LASALLE ST., SUITE 1500, CHICAGO	DIR RECRUIT 40.00	111,728.	8,380.	0.
MEREL FRANK 33 N. LASALLE ST., SUITE 1500, CHICAGO	CONTROLLER 40.00	99,674.	8,057.	0.
HOPE MCCLELLAND-YOUNG 33 N. LASALLE ST., SUITE 1500, CHICAGO	40.00	90,205.	7,667.	0.
JOSEPH SEVIGNY 33 N. LASALLE ST., SUITE 1500, CHICAGO	DIR OF ENROLL 40.00	89,351.	6,701.	0.
Total number of other employees paid over \$50,000 ▶	19			

Part II-A Compensation of the Five Highest Paid Independent Contractors for Professional Services

(See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
LMB ASSOCIATES 1468 SUNNYSIDE AVENUE, HIGHLAND PARK, IL 60035	IT CONSULTANTS	123,200.
COMMERCELOOP ENTERPRISES 4134 WOLF RD, WESTERN SPRINGS, IL	IT CONSULTANTS	81,065.
NATIONAL ARCHIVE PUBLISHING COMPANY 300 N. ZEEB ROAD, P.O. BOX 998, ANN ARBOR, MI 481	COPYRIGHTS	70,483.

Total number of others receiving over \$50,000 for professional services ▶	0	

Part II-B Compensation of the Five Highest Paid Independent Contractors for Other Services

(List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter "None." See page 2 of the instructions.)

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
THIRTY-THREE ASSOCIATES, LLC CHICAGO, IL	BUILDING MANAGEMENT	718,715.
KATHLEEN W. HERRING 648 SHERIDAN ROAD, EVANSTON, IL 60202-2534	CATALOG DESIGN	100,541.

Total number of other contractors receiving over \$50,000 for other services ▶	0	

Part III Statements About Activities (See page 2 of the instructions.)

Yes No

- 1 During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities **►** \$ _____ \$ _____ (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B.)

1 X

Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.

- 2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.)

a Sale, exchange, or leasing of property?

2a X

b Lending of money or other extension of credit?

2b X

c Furnishing of goods, services, or facilities?

2c X

d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? **SEE PART V-A, FORM 990**

2d X

e Transfer of any part of its income or assets?

2e X

- 3 a Do you make grants for scholarships, fellowships, student loans, etc.? (If "Yes," attach an explanation of how you determine that recipients qualify to receive payments.)

SEE STATEMENT 17

3a X

b Do you have a section 403(b) annuity plan for your employees?

3b X

c During the year, did the organization receive a contribution of qualified real property interest under section 170(h)?

3c X

- 4 a Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds?

4a X

b Do you provide credit counseling, debt management, credit repair, or debt negotiation services?

4b X

Part IV Reason for Non-Private Foundation Status (See pages 3 through 6 of the instructions.)

The organization is not a private foundation because it is: (Please check only **ONE** applicable box.)

- 5 ☐ A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
- 6 ☒ A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)
- 7 ☐ A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).
- 8 ☐ A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
- 9 ☐ A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state **►** _____
- 10 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the **Support Schedule** in Part IV-A.)
- 11a ☐ An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 11b ☐ A community trust. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 12 ☐ An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the **Support Schedule** in Part IV-A.)
- 13 ☐ An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in: (1) lines 5 through 12 above; or (2) sections 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). Check the box that describes the type of supporting organization: ☐ Type 1 ☐ Type 2 ☐ Type 3

Provide the following information about the supported organizations. (See page 6 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Line number from above

- 14 ☐ An organization organized and operated to test for public safety. Section 509(a)(4). (See page 6 of the instructions.)

INSTITUTE FOR THE INTERNATIONAL

Schedule A (Form 990 or 990-EZ) 2005 **EDUCATION OF STUDENTS**

36-2251912 Page 4

Part V Private School Questionnaire (See page 7 of the instructions.)

(To be completed ONLY by schools that checked the box on line 6 in Part IV)

		Yes	No
29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	29	X	
30 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	30	X	
31 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.)	31	X	
ADVERTISED AS CUSTOMARY PART OF PROMOTIONAL ACTIVITIES AND MATERIALS PROVIDED TO THE PUBLIC.			
32 Does the organization maintain the following:			
a Records indicating the racial composition of the student body, faculty, and administrative staff?	32a	X	
b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b	X	
c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32c	X	
d Copies of all material used by the organization or on its behalf to solicit contributions? If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement.)	32d	X	
33 Does the organization discriminate by race in any way with respect to:			
a Students' rights or privileges?	33a		X
b Admissions policies?	33b		X
c Employment of faculty or administrative staff?	33c		X
d Scholarships or other financial assistance?	33d		X
e Educational policies?	33e		X
f Use of facilities?	33f		X
g Athletic programs?	33g		X
h Other extracurricular activities? If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.)	33h		X
34 a Does the organization receive any financial aid or assistance from a governmental agency?	34a		X
b Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement.	34b		X
35 Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," attach an explanation	35	X	

Schedule A (Form 990 or 990-EZ) 2005

INSTITUTE FOR THE INTERNATIONAL

Schedule A (Form 990 or 990-EZ) 2005 **EDUCATION OF STUDENTS**

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Part VI-A Lobbying Expenditures by Electing Public Charities (See page 9 of the instructions.)

N/A

(To be completed **ONLY** by an eligible organization that filed Form 5768)Check ☐ **a** if the organization belongs to an affiliated group.Check ☐ **b** if you checked "a" and "limited control" provisions apply.**Limits on Lobbying Expenditures**

(The term "expenditures" means amounts paid or incurred.)

36 Total lobbying expenditures to influence public opinion (grassroots lobbying)**37** Total lobbying expenditures to influence a legislative body (direct lobbying)**38** Total lobbying expenditures (add lines 36 and 37)**39** Other exempt purpose expenditures**40** Total exempt purpose expenditures (add lines 38 and 39)**41** Lobbying nontaxable amount. Enter the amount from the following table -

If the amount on line 40 is -

The lobbying nontaxable amount is -

Not over \$500,000

20% of the amount on line 40

Over \$500,000 but not over \$1,000,000

\$100,000 plus 15% of the excess over \$500,000

Over \$1,000,000 but not over \$1,500,000

\$175,000 plus 10% of the excess over \$1,000,000

Over \$1,500,000 but not over \$17,000,000

\$225,000 plus 5% of the excess over \$1,500,000

Over \$17,000,000

\$1,000,000

42 Grassroots nontaxable amount (enter 25% of line 41)**43** Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36**44** Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38**Caution:** If there is an amount on either line 43 or line 44, you must file Form 4720**4-Year Averaging Period Under Section 501(h)**

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 45 through 50 on page 11 of the instructions.)

Calendar year (or fiscal year beginning in) ►	Lobbying Expenditures During 4-Year Averaging Period				
	(a) 2005	(b) 2004	(c) 2003	(d) 2002	(e) Total
45 Lobbying nontaxable amount					0.
46 Lobbying ceiling amount (150% of line 45(e))					0.
47 Total lobbying expenditures					0.
48 Grassroots nontaxable amount					0.
49 Grassroots ceiling amount (150% of line 48(e))					0.
50 Grassroots lobbying expenditures					0.

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See page 11 of the instructions.)

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:

- a** Volunteers
- b** Paid staff or management (Include compensation in expenses reported on lines **c** through **h**)
- c** Media advertisements
- d** Mailings to members, legislators, or the public
- e** Publications, or published or broadcast statements
- f** Grants to other organizations for lobbying purposes
- g** Direct contact with legislators, their staffs, government officials, or a legislative body
- h** Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i** Total lobbying expenditures (Add lines **c** through **h**)

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities.

Yes	No	Amount
	X	
	X	
	X	
	X	
	X	
	X	
	X	
	X	
		0.

Part VII

Information Regarding Transfers To and Transactions and Relationships With Noncharitable

Exempt Organizations (See page 12 of the instructions.)

- 51** Did the reporting organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?

- a Transfers from the reporting organization to a noncharitable exempt organization of:**

- (i) Cash

- (ii) Other assets**

- b Other transactions**

- (i) Sales or exchanges of assets with a noncharitable exempt organization**

- (ii) Purchases of assets from a noncharitable exempt organization**

- (iii) Rental of facilities, equipment, or other assets

- (iv) Reimbursement arrangements**

- (v) Loans or loan guarantees**

- (vi) Performance of services or membership or fundraising solicitations**

- c** Sharing of facilities, equipment, mailing lists, other assets, or paid employees

- d** If the answer to any of the above is "Yes," complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting organization. If the organization received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received:

	Yes	No
51a(i)		X
a(ii)		X
b(i)		X
b(ii)		X
b(iii)		X
b(iv)		X
b(v)		X
b(vi)		X
c		X

N/A

[illegible]

- 52 a** Is the organization directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? ▶ ☐

▶ ☐ Yes ☒ No

- b If "Yes," complete the following schedule:**

N/A

[illegible]

FORM 990 GAIN (LOSS) FROM PUBLICLY TRADED SECURITIES STATEMENT 1

DESCRIPTION	GROSS SALES PRICE	COST OR OTHER BASIS	EXPENSE OF SALE	NET GAIN OR (LOSS)
REALIZED GAINS ON SALE OF SECURITIES	14,037,510.	13,019,302.	0.	1,018,208.
TO FORM 990, PART I, LINE 8	14,037,510.	13,019,302.	0.	1,018,208.

FORM 990 GAIN (LOSS) FROM SALE OF OTHER ASSETS STATEMENT 2

DESCRIPTION	DATE ACQUIRED	DATE SOLD	METHOD ACQUIRED
VARIOUS FURN & FIXTURES	VARIOUS	VARIOUS	PURCHASED

NAME OF BUYER	GROSS SALES PRICE	COST OR OTHER BASIS	EXPENSE OF SALE	DEPREC	NET GAIN OR (LOSS)
	0.	562.	0.	562.	0.

DESCRIPTION	DATE ACQUIRED	DATE SOLD	METHOD ACQUIRED
VARIOUS COMPUTERS	VARIOUS	VARIOUS	PURCHASED

NAME OF BUYER	GROSS SALES PRICE	COST OR OTHER BASIS	EXPENSE OF SALE	DEPREC	NET GAIN OR (LOSS)
	0.	12,186.	0.	12,186.	0.
TO FM 990, PART I, LN 8		12,748.	0.	12,748.	0.

FORM 990 OTHER CHANGES IN NET ASSETS OR FUND BALANCES STATEMENT 3

DESCRIPTION	AMOUNT
UNREALIZED GAIN ON INVESTMENTS	1,081,907.
FOREIGN CURRENCY TRANSLATION ADJUSTMENT	168,172.
UNREALIZED GAIN ON FOREIGN CURRENCY CONTRACTS	1,311,000.
GAIN/LOSS ON FOREIGN CURRENCY	-472,115.
TOTAL TO FORM 990, PART I, LINE 20	2,088,964.

FORM 990	OTHER EXPENSES			STATEMENT 4
DESCRIPTION	(A) TOTAL	(B) PROGRAM SERVICES	(C) MANAGEMENT AND GENERAL	(D) FUNDRAISING
STUDENT HOUSING & MEALS	13,166,555.	13,166,555.		
FIELD TRIPS	2,389,785.	2,389,785.		
STUDENT SERVICES	935,058.	935,058.		
STUDENT & FACULTY AID	16,493.	4,638.	11,855.	
STAFF DEVELOPMENT	74,537.	47,921.	26,616.	
PRESIDENT'S DISCRETIONARY FUND	1,839.	55.	1,784.	
MARKETING & ADVERTISING	67,329.	65,332.	1,997.	
BANK CHARGES	175,616.	75,790.	99,826.	
DUES & SUBSCRIPTIONS	50,358.	28,391.	21,967.	
BAD DEBT	71,227.		71,227.	
DONATIONS	17,259.	13,793.	3,466.	
MISC. CENTER RELATED	48,624.	39,838.	8,786.	
STAFF RECRUITING	44,106.	9,356.	34,750.	
BOARD EXPENSES	87,773.	53.	87,720.	
CONSULTANTS	575,757.	258,787.	316,970.	
CORPORATE TAXES	9,719.	9,719.		
STUDENT INSTRUCTION & TUITION	5,259,800.	5,259,800.		
TOTAL TO FM 990, LN 43	22,991,835.	22,304,871.	686,964.	

FORM 990

OFFICER COMPENSATION ALLOCATION
PART II, LINE 25

STATEMENT 5

NAME OF OFFICER, ETC.	COMPENSATION	EMPLOYEE BEN. PLANS	EXPENSE ACCOUNTS	TOTALS
DR. MARY DWYER	359,722.	36,757.		396,479.
A. PROGRAM SERVICES	179,861.	18,379.		198,240.
B. MANAGEMENT AND GENERAL	179,861.	18,378.		198,239.
C. FUNDRAISING				

NAME OF OFFICER, ETC.	COMPENSATION	EMPLOYEE BEN. PLANS	EXPENSE ACCOUNTS	TOTALS
DR. MICHAEL STEINBERG	186,963.	21,264.		208,227.
A. PROGRAM SERVICES	186,963.	21,264.		208,227.
B. MANAGEMENT AND GENERAL				
C. FUNDRAISING				

NAME OF OFFICER, ETC.	COMPENSATION	EMPLOYEE BEN. PLANS	EXPENSE ACCOUNTS	TOTALS
WILLIAM J. MARTENS	185,815.	24,806.		210,621.
A. PROGRAM SERVICES				
B. MANAGEMENT AND GENERAL	185,815.	24,806.		210,621.
C. FUNDRAISING				

NAME OF OFFICER, ETC.	COMPENSATION	EMPLOYEE BEN. PLANS	EXPENSE ACCOUNTS	TOTALS
GAYLY OPEM	210,866.	15,815.		226,681.
A. PROGRAM SERVICES	105,433.	7,908.		113,341.
B. MANAGEMENT AND GENERAL	105,433.	7,907.		113,340.
C. FUNDRAISING				

NAME OF OFFICER, ETC.	COMPENSATION	EMPLOYEE BEN. PLANS	EXPENSE ACCOUNTS	TOTALS
NANCY HELMAN	70,623.	6,587.		77,210.
A. PROGRAM SERVICES				
B. MANAGEMENT AND GENERAL	70,623.	6,587.		77,210.
C. FUNDRAISING				

NAME OF OFFICER, ETC.	COMPENSATION	EMPLOYEE BEN. PLANS	EXPENSE ACCOUNTS	TOTALS
RICHARD ELLIS	118,282.	7,032.		125,314.
A. PROGRAM SERVICES				
B. MANAGEMENT AND GENERAL	118,282.	7,032.		125,314.
C. FUNDRAISING				

TOTAL PROGRAM SERVICES				519,808.
TOTAL MANAGEMENT AND GENERAL				724,724.
TOTAL FUNDRAISING				
TOTAL OFFICER, ETC., COMPENSATION INCLUDED ON PARTS V-A AND V-B				<u>1,244,532.</u>

FORM 990 CASH GRANTS AND ALLOCATIONS STATEMENT 6

CLASSIFICATION	DONEE'S NAME	DONEE'S ADDRESS	DONEE'S RELATIONSHIP	AMOUNT
TUITION DISCOUNTS AND FINANCIAL AID	AWARDED TO STUDENTS	BASED ON ACADEMIC ACHIEVEMENT AND FINANCIAL NEED.,	NONE	1890048.
TOTAL INCLUDED ON FORM 990, PART II, LINE 22				1890048.

FORM 990 STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS STATEMENT 7

DESCRIPTION OF PROGRAM SERVICE ONE

PROVIDED EDUCATIONAL PROGRAMS OF FOREIGN STUDY FOR AMERICAN STUDENTS. TOTAL NUMBER OF STUDENTS IS OVER 4,400. TUITION DISCOUNTS AND FINANCIAL AID PAID TO STUDENTS BASED ON ACADEMIC ACHIEVEMENT AND FINANCIAL NEED.

UNIVERSITIES AND ENROLLS NEARLY 5,000 STUDENTS IN UNIQUE PROGRAMS IN NEARLY 30 COUNTRIES THROUGHOUT EUROPE, ASIA, AUSTRALIA, NEW ZEALAND AND SOUTH AMERICA. IES FOSTERS STUDENTS' PERSONAL AND ACADEMIC GOALS BY PROVIDING QUALITY

STUDY PROGRAMS WORLDWIDE.

	GRANTS	EXPENSES
TO FORM 990, PART III, LINE A	1,890,048.	53,421,173.

FORM 990 STATEMENT OF ORGANIZATION'S PRIMARY EXEMPT PURPOSE STATEMENT 8

PART III

EXPLANATION

IES BLENDS THE BEST ELEMENTS OF FOREIGN HIGHER EDUCATION WITH AMERICAN UNIVERSITY REQUIREMENTS AND ENCOURAGES STUDENTS TO EXPLORE THE UNIQUE ELEMENTS OF FOREIGN COUNTRIES. IES IS COMPRISED OF A CONSORTIUM OF MORE THAN 165 COLLEGES AND UNIVERSITIES, AND ENROLLS NEARLY 5,000 STUDENTS IN UNIQUE PROGRAMS IN NEARLY 30 COUNTRIES THROUGHOUT EUROPE, ASIA, AUSTRALIA, NEW ZEALAND AND SOUTH AMERICA. IES FOSTERS STUDENTS' PERSONAL AND ACADEMIC GOALS BY PROVIDING QUALITY STUDY ABROAD PROGRAMS WORLDWIDE.

FORM 990 NON-GOVERNMENT SECURITIES STATEMENT 9

SECURITY DESCRIPTION	COST/FMV	CORPORATE STOCKS	CORPORATE BONDS	OTHER PUBLICLY TRADED SECURITIES	TOTAL NON-GOV'T SECURITIES
CORPORATE BONDS	FMV		31,980.		31,980.
TO FORM 990, LINE 54, COL B			31,980.		31,980.

FORM 990 OTHER ASSETS STATEMENT 10

DESCRIPTION	AMOUNT
ACCRUED GAIN ON FOREIGN CURRENCY CONTRACTS	16,681.
TOTAL TO FORM 990, PART IV, LINE 58, COLUMN B	16,681.

FORM 990 MORTGAGES PAYABLE STATEMENT 11

DESCRIPTION	BALANCE DUE
HALIFAX BANK OF SCOTLAND	24,040,900.
TOTAL INCLUDED ON FORM 990, PART IV, LINE 64B, COLUMN B	24,040,900.

FORM 990	OTHER LIABILITIES	STATEMENT 12
DESCRIPTION		AMOUNT
CAPITAL LEASE OBLIGATION		28,909,532.
DEFERRED GAIN ON SALE LEASEBACK		1,031,236.
TOTAL TO FORM 990, PART IV, LINE 65, COLUMN B		29,940,768.

FORM 990	OTHER SECURITIES	STATEMENT 13
SECURITY DESCRIPTION	COST/FMV	OTHER SECURITIES
CORP. EQUITY SEC.	FMV	21,989,107.
TO FORM 990, LINE 54, COL B		21,989,107.

FORM 990	OTHER REVENUE NOT INCLUDED ON FORM 990	STATEMENT 14
DESCRIPTION		AMOUNT
FOREIGN CURRENCY TRANSLATION ADJUSTMENT		168,172.
UNREALIZED GAIN ON FOREIGN CURRENCY CONTRACTS		1,311,000.
GAIN/LOSS OF FOREIGN CURRENCY		-472,115.
TOTAL TO FORM 990, PART IV-A		1,007,057.

FORM 990	NAME OF FOREIGN COUNTRY IN WHICH ORGANIZATION HAS FINANCIAL INTEREST	STATEMENT 15
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NAME OF COUNTRY

UNITED KINGDOM
SPAIN
FRANCE
GERMANY
ITALY
JAPAN
ECUADOR
ARGENTINA

Institute for the International Education of Students
Form 990, Return of Organization Exempt from Income Tax
6/30/2006

EIN#: 36-2251912

	Beginning Balance	Ending Balance
Land	2,687,550	2,773,950
Buildings and Improvements	27,154,967	28,076,983
Leasehold Improvements	1,775,515	1,999,327
Capital Lease - Building	27,984,750	28,884,411
Furniture and Fixtures	3,872,354	3,872,354
	<u>63,338,054</u>	<u>65,607,025</u>

<u>Accumulated Depreciation</u>	Beginning Balance	Ending Balance
Accumulated Depreciation	<u>6,579,693</u>	<u>9,744,669</u>
Total Net Book Value	<u>56,758,361</u>	<u>55,862,356</u>

Part II, Statement of Functional Expenses

Line 42, Depreciation, Depletion, etc.	3,164,976
Less Adjustment for Foreign Currency Rate	<u>303,878</u>
	<u>2,861,098</u>

Part IV, Balance Sheets

Line 57a, Land Buildings and Equipment, basi	65,607,025
Line 57b, Less: accumulated depreciation	<u>9,744,669</u>
Line 57c, End of Year Balance	<u>55,862,356</u>

Institute for the International Education of Students
Form 990, Return of Organization Exempt from Income Tax
6/30/2006

EIN#: 36-2251912

Part V, List of Officers, Directors, Trustees and Key Employees

<u>Name and Address</u>	<u>Title and Time Devoted to Position</u>	<u>Compensation</u>	<u>Contributions to employer benefit plans & deferred compensation</u>	<u>Expense Account and Other Allowances</u>
Dr. Mary M Dwyer 33 N. LaSalle St. Suite 1500 Chicago, IL 60602	President	359,722	36,757	None
Dr. Michael S. Steinberg 33 N. LaSalle St. Suite 1500 Chicago, IL 60602	Secretary	186,963	21,264	None
Mr. John Coblentz 33 N. LaSalle St. Suite 1500 Chicago, IL 60602	Director	None	None	None
Mr. Kenneth W. Cunningham 33 N. LaSalle St. Suite 1500 Chicago, IL 60602	Director	None	None	None
Ms. Debora de Hoyos 33 N. LaSalle St. Suite 1500 Chicago, IL 60602	Director	None	None	None
Pamela Gann 33 N. LaSalle St. Suite 1500 Chicago, IL 60602	Director	None	None	None
Mr. John J Gearen 33 N. LaSalle St. Suite 1500 Chicago, IL 60602	Director	None	None	None
Ms. Christine R. Hoek 33 N. LaSalle St. Suite 1500 Chicago, IL 60602	Director	None	None	None
Dr. Homer J. Holland 33 N. LaSalle St. Suite 1500 Chicago, IL 60602	Director	None	None	None
Mr. Justin ("Dusty") Huscher 33 N. LaSalle St. Suite 1500 Chicago, IL 60602	Director	None	None	None
Mr Robert McNeill 33 N. LaSalle St. Suite 1500 Chicago, IL 60602	Director	None	None	None

Ms. Jannie Meisberger, MEd 33 N. LaSalle St Suite 1500 Chicago, IL 60602	Director	None	None	None
Dr. Kathryn M. Moore 33 N. LaSalle St. Suite 1500 Chicago, IL 60602	Director	None	None	None
Mr. Oscar Page 33 N. LaSalle St. Suite 1500 Chicago, IL 60602	Director	None	None	None
Dr. David H. Porter (Board Chair) 33 N. LaSalle St. Suite 1500 Chicago, IL 60602	Director	None	None	None
Mr. Alan Schwartz 33 N. LaSalle St. Suite 1500 Chicago, IL 60602	Director	None	None	None
Dr. Hugo Sonnenschein 33 N. LaSalle St. Suite 1500 Chicago, IL 60602	Director	None	None	None
Ms. Monica Vachher 33 N. LaSalle St. Suite 1500 Chicago, IL 60602	Director	None	None	None
Ezio Vergani 33 N. LaSalle St. Suite 1500 Chicago, IL 60602	Director	None	None	None
Gayly Opem 33 N. LaSalle St. Suite 1500 Chicago, IL 60602	Vice President	210,866	15,815	None
William J. Martens 33 N. LaSalle St. Suite 1500 Chicago, IL 60602	Vice President	185,815	24,806	None
Nancy Helman 33 N. LaSalle St. Suite 1500 Chicago, IL 60602	Vice President	70623	6587	None
Richard Ian Ellis 33 N. LaSalle St Suite 1500 Chicago, IL 60602	Vice President	118,282	7,032	None

1,132,271	112,261	None
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IES Scholarships & Financial Aid

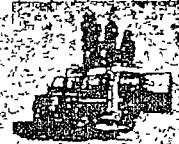


Dedicated to helping you afford study abroad, IES commits nearly **\$2 million** annually to need- and merit-based scholarships for IES students. We firmly believe that financial limitations should not prevent a qualified student from participating in an IES program. **Start your journey by applying now!**

IES
ABROAD™

INSTITUTE FOR THE INTERNATIONAL EDUCATION OF STUDENTS SINCE 1950

About IES



"I enjoyed the array of classes to choose from—it was one of the reasons I decided to stay for a full year."
Leah Guayluk
Pennsylvania State University
IES Madrid



Courtesy: IES 2008

IES, the Institute for the International Education of Students, is a not-for-profit educational institute dedicated to developing outstanding study abroad programs for college students. With programs in 16 countries, IES has educated more than 50,000 students since its founding in 1950. At IES, we blend the best elements of foreign higher education with American university requirements, while encouraging students to explore the unique elements of each country's culture.

IES works with a consortium of more than 155 of the leading colleges and universities in the U.S. Most of our students attend one of these outstanding institutions. However, even if your college or university is not a member, you may still apply for an IES program and scholarships as long as you meet the appropriate criteria. To find out if your school is a Member or Associate Member of the IES Consortium, please see any IES country catalog for a list or visit www.IESabroad.org.

A wide range of scholarship and financial aid programs are available through IES. Since it is possible to be awarded more than one scholarship, IES encourages students to apply for all scholarships for which they are eligible. The options include:

- Merit-Based Scholarships
- Need-Based Scholarships
- Public University Scholarships
- Summer Scholarships
- IES Historically Black Colleges & Universities Scholarships (HBCU)
- Discounts for repeat study with IES

Please visit the study abroad and financial aid offices at your college/university to find out if your institutional financial aid can be used toward approved study abroad programs. Loan and grant dollars can often also be applied to study abroad programs.

For more information or to apply for IES scholarships and financial aid, call 800.995.2300 or visit www.IESabroad.org.

In order to receive any of the following financial aid awards, you must be attending an IES study abroad program.

IES Merit-Based Scholarships

Scholarships range up to \$3,000 for semester and academic year programs. Please visit www.IESabroad.org for more information about each scholarship listed.

Award Types:

IES Merit-Based Scholarships are awarded for meritorious achievements in a variety of disciplines. One to five scholarships will be awarded in each of the following categories:

- Asia-Pacific Programs Scholarships
- Cross-Cultural & Comparative Studies
- Fine Arts & Performing Arts
- Foreign Language
- High Academic Achievement
- International Relations
- John Gearen Endowed Scholarship (IES Dublin & Programs in Developing Countries)
- Leadership & Community Involvement
- Minority Merit Based
- Robert McNeill International Business Scholarship
- Science
- South American Programs Scholarships
- William Dwyer Memorial Endowed Scholarship (IES Spanish Programs)
- Dr. William Louis Gaines Academic Year Endowed Scholarship (IES History & International Relations Scholarship)
- Urban Issues

To be Eligible You Must:

- Be accepted to and attend an IES program
- Have a minimum 3.3 GPA out of 4.0
- Attend any accredited college or university (students from IES Consortium schools are given priority) and be an undergraduate
- Meet the appropriate criteria for each type of IES Merit-Based Scholarship. A panel of faculty reviews all applications. Awards are determined based on faculty rankings. Please visit www.IESabroad.org for the specific criteria.

How to Apply:

- Submit a complete IES Merit Based scholarship application and all required attachments for the appropriate scholarship(s) to IES Chicago by the deadline.
- Applications are available by calling IES at 800.995.2300 or online at www.IESabroad.org.

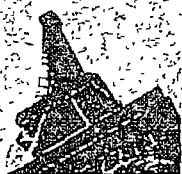
Merit Based Scholarship Application Deadlines:

- November 1 (spring)
- May 1 (fall and academic year)

Note: IES Merit Based Scholarships are not applicable to summer programs. Since academic year students automatically receive a 15-20% discount off the 2nd term program fee, it is only eligible for a need-based award on their first term. Students are encouraged to apply for more than one Merit Based Scholarship.

"On a scale of 1 to 10 in ranking how much this experience will have an effect on the rest of my life, it is a perfect 10."

Shanné Williams
Indiana University
IES Melbourne



"Study abroad helped define who I hope to become."

Steve Enyeart
Purdue University
IES Paris



IES Need-Based Financial Aid

Scholarships Range up to **\$1,500**

To be Eligible You Must:

- Be accepted to and attend an IES program
- Attend a **private** college or university that is a Member or Associate Member of the IES Consortium that transfers at least 75% of home school aid to IES
- Provide proof of financial need through your home campus financial aid office

Criteria Reviewed to Determine Award:

- Level of financial need shown on home campus financial aid office forms
- IES program location
- IES membership status of home school

How to Apply:

- Submit a completed IES Need-Based Financial Aid application to IES Chicago by the deadline. Applications are available by calling IES at 800.995.2300 or online at www.IESabroad.org.

Financial Aid Application Deadlines:

- November 1 (spring)
- May 1 (fall and academic year)

Note: Since academic year students automatically receive a 15-20% discount off the 2nd term program fee, they are only eligible for a need-based award on their first term.

IES Public University Scholarship

Scholarship Amount: **\$1,500** credit toward all IES semester and full-year programs. This **\$1,500** credit will be noted on your IES invoice.

To be Eligible You Must:

- Attend a public university that is a Member or Associate Member of the IES Consortium that transfers at least 75% of home school aid to IES
- No additional financial aid application necessary.

Note: This scholarship is subject to change without prior warning. Public University Scholarships do not apply to IES summer programs.

IES Summer Need-Based Scholarships

Scholarships Range up to **\$1,000**

To be Eligible You Must:

- Be accepted to and attend an IES Summer program
- Attend a college or university that is a Member or Associate Member of the IES Consortium that transfers at least 75% of home school aid to IES
- Provide proof of financial need through your home campus financial aid office

Criteria Reviewed to Determine Award:

- Level of financial need shown on home campus financial aid office forms
- IES program location
- IES membership status of home campus

How to Apply:

- Submit a completed IES Summer Need-Based Financial Aid application. Applications are available by calling IES at 800.995.2300 or online at www.IESabroad.org.

Summer Scholarship Deadline:

- April 1

IES Historically Black Colleges & Universities (HBCU) Scholarships

Scholarship amount: A **\$2,000** scholarship will be awarded as follows: **\$1,500** credit toward the IES program fee, plus **\$500** toward the purchase of an overseas airline ticket for the IES program (upon receipt of a valid, overseas airline ticket receipt).

To be Eligible You Must:

- Be accepted to and attend an IES program
- Attend an HBCU that is a Member or Associate Member of the IES Consortium that transfers at least 75% of home school aid to IES
- No additional application necessary

Application Deadlines:

- November 1 (spring)
- May 1 (fall and academic year)

In order to receive the \$500 travel subsidy, you must submit a copy of your official travel itinerary with a cover letter requesting the subsidy. Please submit this to, HBCU Scholarship, Director of Enrollment Management, IES 33 N. LaSalle Street, 15th Floor, Chicago, IL 60602

"The program was honestly the best seven weeks of my life. I learned so much about myself, which made it truly worth every cent and made every minute precious."

Emiko Uchida Indiana University IFS London



Extend Your IES Experience!

The discounts explained below are automatically applied to your IES invoice.

IES offers the following discounts for students who decide to extend their time abroad on another IES program:

- **20%** discount off second consecutive semester program fees at same location.
- **15%** discount off second consecutive semester program fees at different location.
- **\$500** credit on invoice if a summer program is taken before or after a semester program.

To be Eligible You Must:

- Have already attended a summer, semester, or academic year-long IES program.
- Plan to continue studying with IES for a summer or semester-long program (you may choose another IES program/location).

PLEASE NOTE: IES SCHOLARSHIPS AND NEED-BASED AID APPEAR AS A CREDIT ON THE IES INVOICE. PLEASE CONSULT YOUR STUDY ABROAD ADVISOR OR YOUR FINANCIAL AID OFFICE TO DETERMINE IN ADVANCE HOW YOUR SCHOOL WILL HANDLE AN IES AWARD. ALL INFORMATION IN THIS BROCHURE IS SUBJECT TO CHANGE WITHOUT NOTICE.

Opportunities for Students with Disabilities

IES seeks to enhance study abroad opportunities for students with disabilities. Students who submit documentation of their disability from a qualified professional are eligible to apply for a partial travel grant in the amount of \$500 for one of our programs that can reasonably accommodate them. A limited number of such grants are awarded annually. Reasonable accommodations will be provided to students upon approval of submitted documentation by the Dean of Students Office. Please contact the Director of Enrollment Management at 800.995.2300 for more details.

Additional Financial Aid Resources

The following are additional sources of funding that may help you in your search. Please note these are non-IES funded resources.

- | | | |
|--|--|---|
| • Bridging Scholarships
(for Japanese studies)
www.colorado.edu/eaaid/ajb/Bridging/scholarships.html | • FinAid
www.finaid.com | • National Security Education Program (NSEP)
www.be.org/nsep |
| • CollegeNet
www.collegenet.com | • Free Scholarship Search
www.freeschinfo.com | • U.S. Department of Education
www.ed.gov/finaid |
| • EducAid
www.educaid.com | • Int'l Education Financial Aid (IEFA)
www.iefanet.org | • American Indian College Fund
www.collegenet.org |
| • Fast Web
www.fastweb.com | • International Scholarships Online
www.international-scholarships.com | • FileMall (Student Loans)
www.internationalstudentloan.com |

Application for Extension of Time To File an Exempt Organization Return

OMB No. 1545-1709

► File a separate application for each return.

- If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** and check this box ☒ **X**
- If you are filing for an **Additional (not automatic) 3-Month Extension**, complete only **Part II** (on page 2 of this form).
- Do not complete Part II unless you have already been granted an automatic 3 month extension on a previously filed Form 8868.**

Part I Automatic 3-Month Extension of Time - Only submit original (no copies needed)

Form 990-T corporations requesting an automatic 6-month extension - check this box and complete Part I only ☐

All other corporations (including Form 990-C filers) must use Form 7004 to request an extension of time to file income tax returns. Partnerships, REMICs, and trusts must use Form 8736 to request an extension of time to file Form 1065, 1066, or 1041.

Electronic Filing (e-file). Form 8868 can be filed electronically if you want a 3-month automatic extension of time to file one of the returns noted below (6 months for corporate Form 990-T filers). However, you cannot file it electronically if you want the additional (not automatic) 3-month extension, instead you must submit the fully completed signed page 2 (Part II) of Form 8868. For more details on the electronic filing of this form, visit www.irs.gov/efile

Type or print	Name of Exempt Organization INSTITUTE FOR THE INTERNATIONAL EDUCATION OF STUDENTS	Employer Identification number 36-2251912
	Number, street, and room or suite no. If a P.O. box, see instructions. 33 N. LASALLE STREET, NO. 1500	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions. CHICAGO, IL 60602	

Check type of return to be filed (file a separate application for each return):

- | | | |
|--|---|------------------------------------|
| ☒ Form 990 | ☐ Form 990-T (corporation) | ☐ Form 4720 |
| ☐ Form 990-BL | ☐ Form 990-T (sec. 401(a) or 408(a) trust) | ☐ Form 5227 |
| ☐ Form 990-EZ | ☐ Form 990-T (trust other than above) | ☐ Form 6069 |
| ☐ Form 990-PF | ☐ Form 1041-A | ☐ Form 8870 |

The books are in the care of ► **MR. W. MARTENS**

Telephone No. ► **312-944-1750**

FAX No. ►

- If the organization does not have an office or place of business in the United States, check this box ☐
- If this is for a **Group Return**, enter the organization's four digit Group Exemption Number (GEN) _____ . If this is for the **whole group**, check this box ☐ . If it is for part of the group, check this box ☐ and attach a list with the names and EINs of all members the extension will cover

- 1 I request an automatic 3 month (6-months for a **Form 990-T corporation**) extension of time until **FEBRUARY 15, 2007** to file the exempt organization return for the organization named above. The extension is for the organization's return for:
► ☐ calendar year _____ or
► ☒ tax year beginning **JUL 1, 2005** , and ending **JUN 30, 2006**
- 2 If this tax year is for less than 12 months, check reason. ☐ Initial return ☐ Final return ☐ Change in accounting period
- 3a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits See instructions \$ _____
- b If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit \$ _____
- c **Balance Due.** Subtract line 3b from line 3a. Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions \$ **N/A**

Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions

LHA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form **8868** (Rev. 12-2004)